




**Tri-C
WEBINAR
SERIES**

Your Leadership Legacy

May 6, 2020
12:00 – 1:00pm EDT



CORPORATE COLLEGE
A DIVISION OF
CUYAHOGA COMMUNITY COLLEGE




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INTRODUCTIONS . . .



Geraldine Weiser, MA, LSSYB

VIRTUAL PRODUCER

DIRECTOR OF CLIENT BUSINESS DEVELOPMENT AT CORPORATE COLLEGE



Polly Tonti, BA In Educ., CPLP

PRESENTER, FACILITATION SPECIALIST

ROOTS WITH WINGS STRENGTHS DEVELOPMENT



Rafaela Reyes, MPOD

LEAD CURRICULUM DESIGNER

DIRECTOR OF ORGANIZATIONAL EFFECTIVENESS AT CORPORATE COLLEGE

Agenda

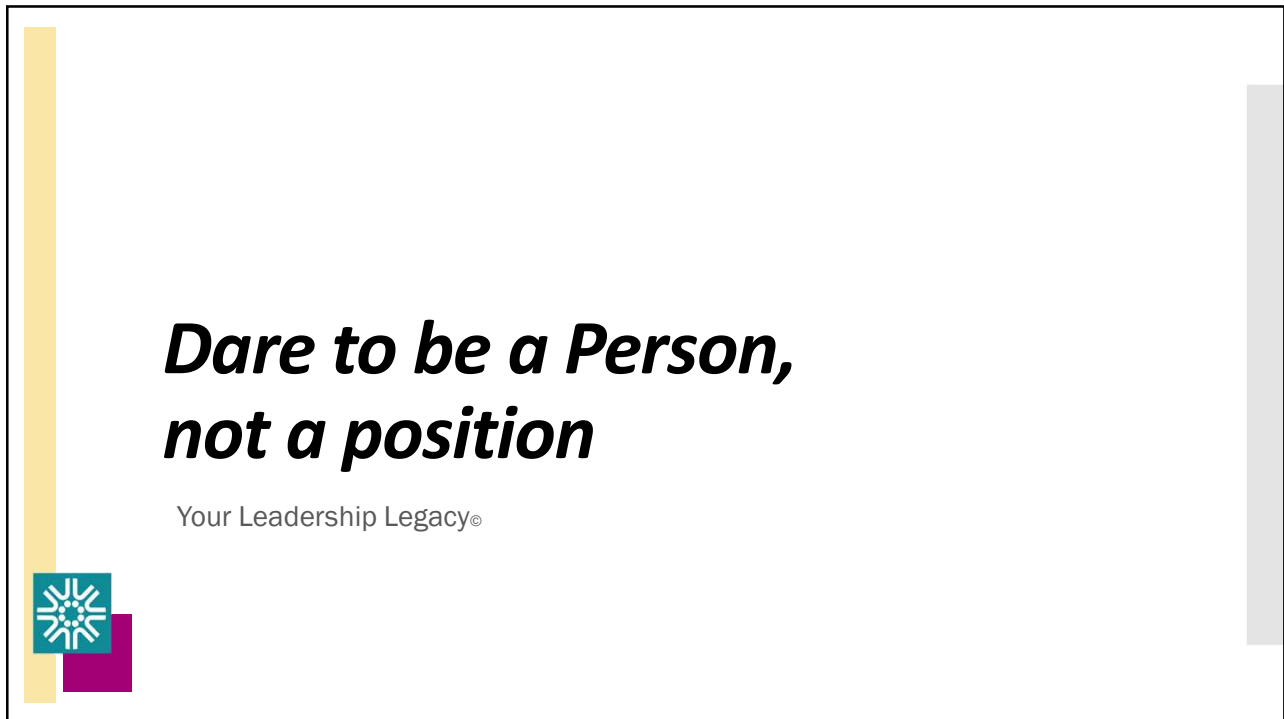
- The role of a leader
- Learn the three key principles of leadership
- Draft a roadmap defining who you want to be as a leader

Today's footprint is tomorrow's

L E G A C Y.

Leadership Freak





Qualities of a Leader



- Self-Awareness
- Authentic
- Vulnerable

Accept Feedback From Others

- Be receptive
- Don't listen selectively
 - Listen for the unspoken message
 - Ask follow-up questions
- Don't react emotionally
- Absorb and Act



Dare to Connect With People

Your Leadership Legacy®



Empathy



1. Take the **perspective** of another
2. Make **no judgment**
3. **Recognize** the emotion in others
4. **Communicate** that emotion



<https://youtu.be/1Ewvgu369Jw>



Key Points of Empathy

- Empathy is the ability to *recognize* emotions and to *share perspectives* with other people.
- There are three stages of empathy:
 - *Cognitive* empathy is being aware of the emotional state of another person.
 - *Emotional* empathy is engaging with and sharing those emotions.
 - *Compassionate* empathy involves taking action to support other people.

Building Trust



<https://youtu.be/PQtKVtHbgco>





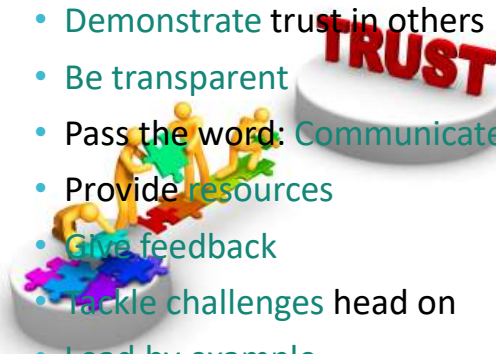
Building Trust

Pillars of Trust

- **Able:** Demonstrate confidence
- **Believable:** consistent with values
- **Connected:** Use Emotional Intelligence
- **Dependable**

Ways to Build Trust

- **Demonstrate** trust in others
- **Be transparent**
- **Pass the word: Communicate**
- **Provide resources**
- **Give feedback**
- **Tackle challenges head on**
- **Lead by example**



Networking

Proactively forming key business relationships for the purpose of exchanging useful information that helps you do your job.



"Alone we can do so little, together we can do so much more."

Helen Keller



Ways to Build Your Network

- Start with 10
- Leverage the *POWER* networkers
- Take five as often as you can
- Congratulations are in order
- Put your network on your calendar



Dare to Drive the Dream

Your Leadership Legacy®



Contribution Statement

- Synthesizes who you are
- Gives you focus
- Eases the decision-making process
- Holds you accountable



Sample Contribution Statements



I am a missionary of charity for all of the poor, sick, orphaned and dying.

Mother Teresa

I will lead at the intersection of art and technology.

Steve Jobs

I have decided to stick with love. Hate is too great a burden to bear.

Martin Luther King

What Kind of World Do You Want?



<https://www.youtube.com/watch?v=YVMBJ9kvl2g>



Creating A Contribution Statement



Discover: Look back at past success and use it as a springboard from which to create the future

Dream: Unlock the abundance of imagination and look for untapped resources and unexplored territory. Invite yourself to see what else is possible.

Design: Connecting past positive contributions and the imagined future potential. It gives a voice to what we see ourselves as *being* and *doing* to create the impact we wish to have.





I am like a portrait artist
who begins with a
sketch...

adding layers of colorful
attributes and qualities...

revealing the unique,
vibrant, inner beauty of
each individual,

as they confidently value
the irreplaceable being
they are.

Sample Contribution Statement

Suggested Reading

THE
Ken Blanchard
SERIES

SIMPLE TRUTHS UPLIFTING THE VALUE
OF PEOPLE IN ORGANIZATIONS


Your Leadership Legacy

The Difference You Make
in People's Lives

Marta Brooks
Julie Stark
Sarah Caverhill

FOREWORD BY KEN BLANCHARD

YOUR FIRST LEADERSHIP JOB




How Catalyst Leaders Bring Out
the Best in Others

TACY M. BYHAM &
RICHARD S. WELLINS

WILEY





Thank you for joining today!

Call or email us for more information and additional learning opportunities.


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