

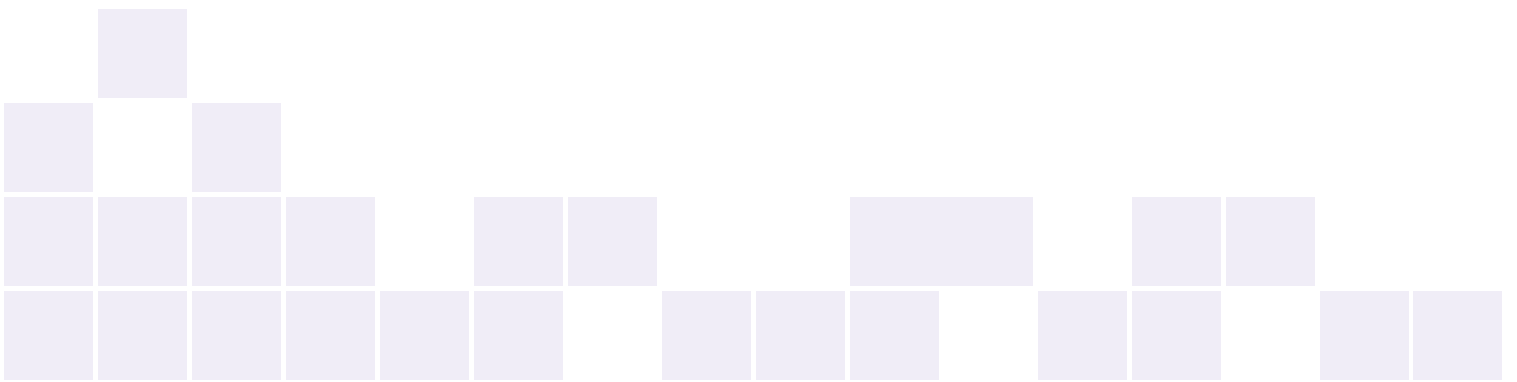


MBA Employment Report **2020-2021**



Table of Contents

Letter to Recruiting Partners	2
What Makes a Stern Graduate Exceptional?	3
Class of 2020 Full-Time Employment Data	4
Class Profile and Employment Profile.....	4-5
Timing of Offers and Acceptances	5
Sources of Accepted Offers	6
Compensation Overview	6
Compensation by Geographical Region.....	7
Compensation by Industry	8
Compensation by Function.....	9
Year-Over-Year Employment Data by Industry.....	10
Year-Over-Year Employment Data by Function	11
Aggregate Three-Year Employment Outcomes for Students with Non-US Work Authorization	12-13
Class of 2021 Summer Internship Employment Data	14
Class Profile and Employment Profile.....	14-15
Sources of Accepted Offers	15
Compensation Overview	16
Compensation by Geographical Region.....	16
Compensation by Industry	17
Compensation by Function.....	18
Major Employers	19
Partner with NYU Stern	20



Welcome to the NYU Stern Community



During these unprecedented times, we at the NYU Stern School of Business extend our thoughts and wishes for health, safety and wellness to all of those impacted by the events of the past few months. Throughout the recent challenges, our two-year Full-time MBA students drew upon their intellectual strength and emotional intelligence to demonstrate resilience and empathy for one another, and all of the Stern community, as we collectively navigated an unexpected and changed world.

Last November, when Stern introduced our new School brand focused on embracing change, we could not have anticipated how immediately and deeply our students would experience this call to action during the spring and summer of 2020. Our partnership with employers and alumni was key to student success as we deepened existing connections and created new opportunities. These relationships resulted in all first-year students who were seeking a summer internship securing one and a large percentage of our graduating second-year students finding full-time roles.

We are extremely proud of all our students achieved during this year, and we are happy to share our 2020 NYU Stern School of Business Employment Report. The dedication, drive and collaboration of the entire Stern community led to strong employment outcomes as well as expanded student experiences.

The year ahead continues to include uncertainty, but we are certain of Stern students' ability to embrace change and build the skills that will set them apart as future leaders. We thank you for your partnership and continued engagement.

Regards,

Beth Briggs
Associate Dean
Career Services
CHANGE. EMBRACE IT.

What Makes a Stern Graduate Exceptional?



We attract and recruit students who have a passion for Stern and share our values:

- **Excellence, Unbound by Tradition:** People choose us because we are bold, nimble, fearless, hip, edgy, and innovative - a School rooted in rigor, yet on the cutting edge.
- **Radically Responsible:** The unequivocal belief in the power of business to improve society is built directly into our culture and curriculum.
- **IQ + EQ:** Our intelligent, street smart community reveres diversity, inclusion, equity and belonging of all people and ideas.
- **Uncommonly Connected:** With our NYC location and access to NYU's global network, we build deep connections with industry worldwide that yield both experiential learning projects and jobs.



Cortne Edmonds, MBA 2021
Summer Associate at McKinsey & Company

“Before Stern, I had the opportunity to move to Tokyo to independently run the Japanese production division at a translation and localization firm. It was that leadership experience that made me realize how much I enjoyed business both in practice and as an intellectual endeavor and inspired me to go back to school to pursue my MBA and recruit for management consulting. Thanks to the recruitment resources provided by the Office of Career Development, including their partnership with the Management Consulting Association, I successfully landed an internship as a generalist with McKinsey & Company in the New York Office.”

Class of 2020 Full-Time MBA Employment Data

Class Profile



39%
Students with International Citizenship*

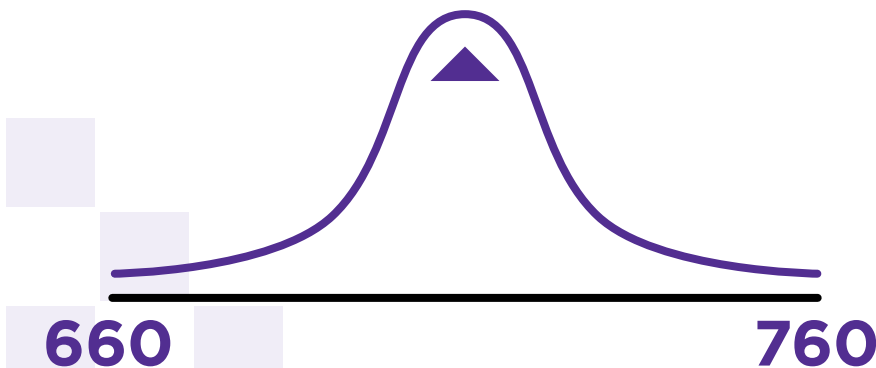
* Includes Foreign National, Dual Citizen and U.S. Permanent Resident

**UNDERGRADUATE GPA
80% RANGE**



3.12-3.80

**GMAT SCORE
80% RANGE**



**WORK EXPERIENCE
(in number of years)**



Average: **5.3** Range: **0-13**

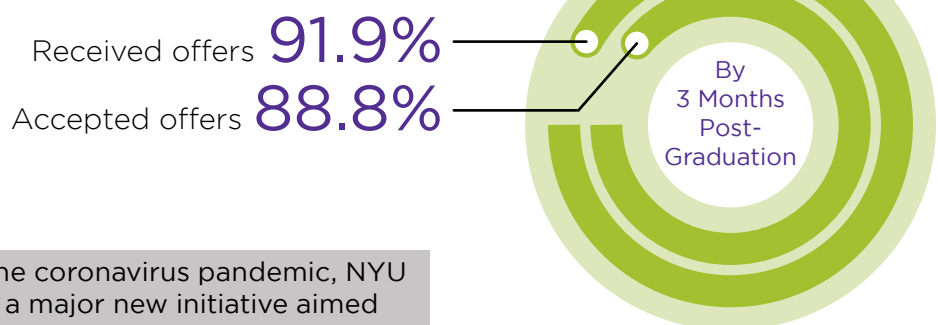
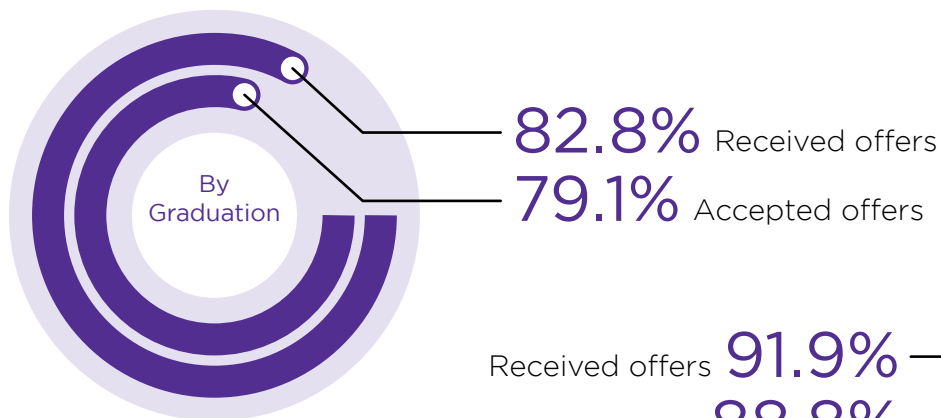
Class of 2020 Full-Time MBA Employment Data

EMPLOYMENT PROFILE

	US	International	Total
Seeking Employment	234	86	320
Not Seeking Employment			
Company Sponsored	7	7	14
Continuing Education	7	1	8
Postponing Job Search	1	0	1
Starting New Business	1	0	1
Not Seeking - Other	3	0	3
Total Not Seeking	19	8	27
No Information Available	22	5	27
Total Graduates	275	99	374

Stern Solutions partners groups of selected MBA students with organizations for experiential learning opportunities to solve company-specific challenges under the guidance of premiere Stern faculty. There were more than 670 MBA student experiences in courses that worked with 120+ companies in 11 industries over a one-year period.

TIMING OF OFFERS

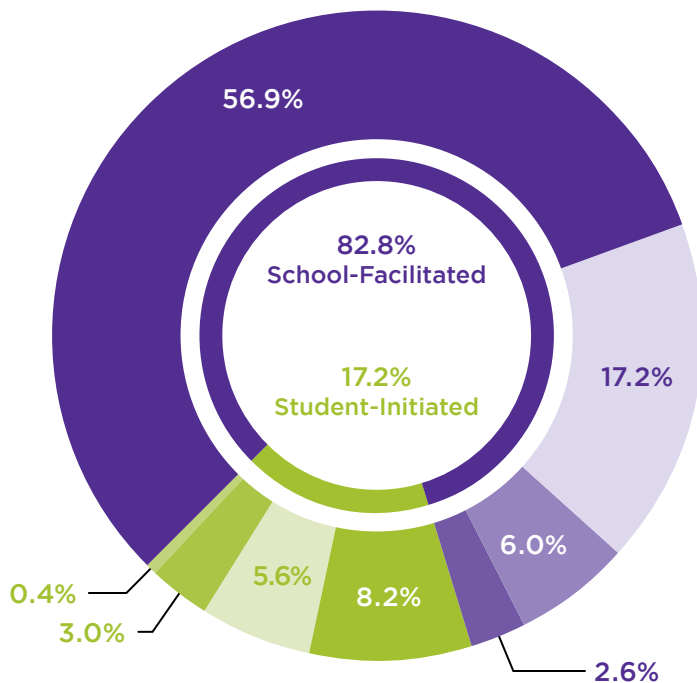


This spring, in response to the coronavirus pandemic, NYU Stern launched SternWorks, a major new initiative aimed at connecting MBAs with small businesses in need of help. There were 100 projects overall for students to support the NYC community. More than \$600k in funds were raised from alumni to support 60+ students with SternWorks summer internship funding.

¹ Data may not sum to total due to rounding

Class of 2020 Full-Time MBA Employment Data

SOURCES OF ACCEPTED JOB OFFERS



- 56.9%** Full-Time Offer from Internship (internship sourced by school-facilitated activity)
- 17.2%** Stern On-Campus Interviews
- 6.0%** Stern Job Postings, Resume Books, Resume Referrals
- 2.6%** Stern Network (alumni referrals, faculty referrals, clubs, treks)
- 8.2%** Personal Contacts
- 5.6%** Online Job Postings (external job postings, LinkedIn, WeChat, etc.)
- 3.0%** Full-Time Offer from Internship (internship sourced by student-initiated activity)
- 0.4%** Other Student-Initiated Activities

COMPENSATION OVERVIEW

Total MBA Graduates	Average (\$)	Median (\$)	Low (\$)	High (\$)
Base Salary	143,858	150,000	55,444	200,000
Signing Bonus	37,892	30,000	1,000	105,000

US Citizen/ Permanent Resident	Average (\$)	Median (\$)	Low (\$)	High (\$)
Base Salary	145,602	150,000	60,000	200,000
Signing Bonus	37,077	30,000	5,000	105,000

International	Average (\$)	Median (\$)	Low (\$)	High (\$)
Base Salary	139,024	143,000	55,444	190,000
Signing Bonus	40,139	30,530	1,000	100,000

¹ Usable base salary data provided by 93.0% of graduates who accepted an offer by three months after graduation

² NYU Stern does not include amount or percentage of equity or stock options, corporate reimbursement for relocation and/or second-year tuition expenses in its annual compensation totals

³ International salaries are reported in U.S. dollars as calculated by students on basis of prevailing exchange rates

Class of 2020 Full-Time MBA Employment Data

COMPENSATION BY GEOGRAPHICAL REGION

North American Regions	%	Average (\$)	Median (\$)	Low (\$)	High (\$)
Mid-Atlantic	2.2%	141,600	138,000	125,000	175,000
Midwest	1.5%	152,250	165,000	110,000	169,000
Northeast	76.0%	146,236	150,000	62,400	200,000
South	0.7%	†	†	†	†
Southwest	1.1%	†	†	†	†
West	10.9%	136,892	132,500	98,000	161,200
Canada	1.1%	136,241	146,000	112,724	150,000

† Reporting numbers insufficient to provide salary information

NYU Stern's Entrepreneurs Challenge, hosted by the School's Berkley Center for Entrepreneurship, is the single largest entrepreneurship initiative at NYU. Since 2008, \$2.8 million has been awarded to winners of the competition.

World Regions	%	Average (\$)	Median (\$)	Low (\$)	High (\$)
Asia & Middle East	3.3%	130,778	125,000	100,000	165,000
Europe	2.2%	127,800	125,000	105,000	150,000
Latin America & the Caribbean	1.1%	78,481	60,000	55,444	120,000
North America	93.5%	144,906	150,000	62,400	200,000

† Reporting numbers insufficient to provide salary information

Endless Frontier Labs (EFL), founded at NYU Stern, is a program for early-stage science- and technology-based startups that is structured to maximize each startup's growth into a scalable business through a performance-based mentoring process. Participating startups receive support from MBAs through a companion course.



Ari Schiff, MBA 2020
Investment Banking Associate at Goldman Sachs

"Prior to Stern, I served in the U.S. Marine Corps where I gained a skillset suited for leadership and teamwork, but lacked the requisite understanding of finance needed to transition to the private sector. I decided to pursue an MBA at Stern given the strength of its finance recruiting process. Having come from a non-traditional background, the Office of Career Development could not have been more helpful. They have developed unique relationships with the best companies and created a flawless recruiting process that not only affords students tremendous opportunities, but also empowers them to showcase their strengths to potential employers."

Class of 2020 Full-Time MBA Employment Data

COMPENSATION BY INDUSTRY

Industry	%	Average (\$)	Median (\$)	Low (\$)	High (\$)	Average Signing Bonus (\$)
Consulting	31.7%	156,948	165,000	100,000	175,000	30,619
Consumer Packaged Goods	6.3%	114,831	112,000	101,000	140,400	28,300
Financial Services	33.5%	143,508	150,000	60,000	178,750	51,840
Asset Management	2.5%	143,667	143,500	120,000	175,000	28,667
Diversified Financial Services	1.8%	139,333	138,000	135,000	145,000	35,000
Insurance	1.4%	111,250	120,000	80,000	125,000	41,667
Investment Banking	25.7%	145,695	150,000	60,000	178,750	55,065
Other*	2.2%	†	†	†	†	†
Healthcare/Pharmaceuticals/Biotech	4.2%	125,800	125,000	115,000	140,000	25,714
Entertainment/Media/Sports	1.1%	†	†	†	†	†
Non-Profit/Education	0.7%	†	†	†	†	†
Real Estate	0.7%	†	†	†	†	†
Retail	0.7%	†	†	†	†	†
Technology/Telecommunications	16.9%	128,406	130,000	55,444	170,000	40,450
Other						
Aerospace/Transportation	0.4%	†	†	†	†	†
Law	3.5%	191,000	190,000	190,000	200,000	†
Manufacturing	0.4%	†	†	†	†	†

* Financial Services Other includes: Commercial Banking, Private Equity, and Venture Capital

† Reporting numbers insufficient to provide salary information

In Fall 2020, Stern launched a new co-curricular initiative called Change:Studio that builds an infrastructure within the MBA experience to develop each student's capacity to impact and drive change. Students will choose from a menu of options across three pillars – Leadership Development, Experiential Learning, and Entrepreneurship.

Class of 2020 Full-Time MBA Employment Data

COMPENSATION BY FUNCTION

Function	%	Average (\$)	Median (\$)	Low (\$)	High (\$)	Average Signing Bonus (\$)
Consulting	39.9%	152,433	160,000	80,000	175,000	30,600
Business Development/Sales	2.8%	122,500	128,500	80,000	155,000	23,500
Strategy	7.4%	138,647	135,000	115,000	170,000	31,118
Management	27.9%	157,808	165,000	80,000	175,000	31,145
Technology	1.4%	149,833	150,000	139,500	160,000	†
Retail	0.4%	†	†	†	†	†
Finance/Accounting	33.2%	142,275	150,000	60,000	175,000	51,655
General/Corporate	6.0%	122,867	121,000	60,000	150,000	40,800
Investment Banking	20.8%	150,593	150,000	145,000	160,000	57,161
Investment Management	1.1%	135,667	142,000	120,000	145,000	†
Research - Equity Sell Side	1.1%	128,000	129,000	125,000	130,000	53,333
Venture Capital	1.1%	†	†	†	†	†
Other ¹	2.9%	†	†	†	†	†
Management	6.4%	116,480	125,000	55,444	138,000	36,471
General Management	3.9%	109,288	110,000	55,444	125,000	19,375
Merchandising	0.7%	†	†	†	†	†
Project Management	1.8%	127,500	130,000	120,000	130,000	57,333
Information Technology/Data Analytics	1.8%	156,250	160,000	130,000	178,750	†
Marketing/Sales	13.1%	121,951	120,000	62,400	160,000	36,181
Brand Management	3.9%	114,091	110,000	101,000	125,000	29,545
General	3.2%	111,756	112,000	62,400	140,400	27,186
Product Marketing	1.1%	131,667	130,000	125,000	140,000	31,667
Product Management	4.2%	136,750	141,500	116,000	160,000	51,750
Operations	1.8%	137,800	135,000	120,000	161,200	38,333
Other						
Law	3.9%	191,000	190,000	190,000	200,000	†

¹ Finance/Accounting Other includes: Private Equity, Private Wealth Management, Sales & Trading, Research - Equity Buy Side, and Structured/Project Finance

† Reporting numbers insufficient to provide salary information



Abhinav Krishna, MBA 2020
Senior Product Manager at Amazon

"I worked in the Indian media industry before arriving at Stern, where I experienced the impact of digital media on the way we create and consume content. I wanted to work in technology, but I needed a strong conceptual understanding of business. NYU Stern stood out because it provides unparalleled access. The Office of Career Development facilitated corporate presentations and coffee chats with leading firms in all major industries, making it easy to forge connections and learn about prospective career options. With support from career coaches, I secured a summer internship with Amazon."

Class of 2020 Full-Time MBA Employment Data

YEAR-OVER-YEAR EMPLOYMENT DATA BY INDUSTRY

Industry	Class of 2020	Class of 2019	Class of 2018
Consulting	31.7%	37.1%	28.4%
Consumer Packaged Goods	6.3%	5.6%	5.2%
Energy	-	0.3%	0.9%
Financial Services	33.5%	29.4%	33.8%
Accounting	-	-	-
Asset Management	2.5%	0.9%	0.3%
Commercial Banking	0.4%	0.3%	0.9%
Diversified Financial Services	1.8%	1.8%	3.7%
Hedge Fund	-	-	0.3%
Insurance	1.4%	0.6%	1.2%
Investment Banking	25.7%	22.6%	26.2%
Private Equity	0.7%	1.5%	0.3%
Venture Capital	1.1%	1.8%	0.9%
Government	-	-	-
Healthcare/Pharmaceuticals/Biotech	4.2%	2.1%	2.7%
Hospitality	-	0.6%	0.3%
Manufacturing	0.4%	0.3%	0.6%
Entertainment/Media/Sports	1.1%	2.1%	2.1%
Non-Profit	0.7%	0.9%	1.2%
Non-Profit	0.4%	0.6%	0.9%
Education	0.4%	0.3%	0.3%
Real Estate	0.7%	2.1%	1.8%
Retail	0.7%	1.5%	2.1%
Retail - Apparel/Fashion	0.7%	1.2%	2.1%
Retail - General	-	0.3%	-
Technology	16.9%	15.0%	16.5%
Technology	16.2%	14.4%	15.2%
Telecommunications	0.7%	0.6%	1.2%
Transportation & Logistics Services	0.4%	-	0.3%
Other	3.5%	3.2%	4.0%
Executive Search	-	0.3%	-
Law	3.5%	2.9%	4.0%

Stern's Senior Leadership, Student Government and the student-led Diversity Committee have partnered to deliver an important intercultural competence assessment to all incoming MBA students. The assessment is designed for individuals to better understand their capacity to adapt to people with different social identities. As they prepared over the summer to begin their Stern journey, our incoming students all had the opportunity to meet one-on-one with an advisor to review the actionable steps they can take to increase their intercultural competence, which will lead to them being better team players at Stern and successful leaders beyond business school.



Class of 2020 Full-Time MBA Employment Data

YEAR-OVER-YEAR EMPLOYMENT DATA BY FUNCTION

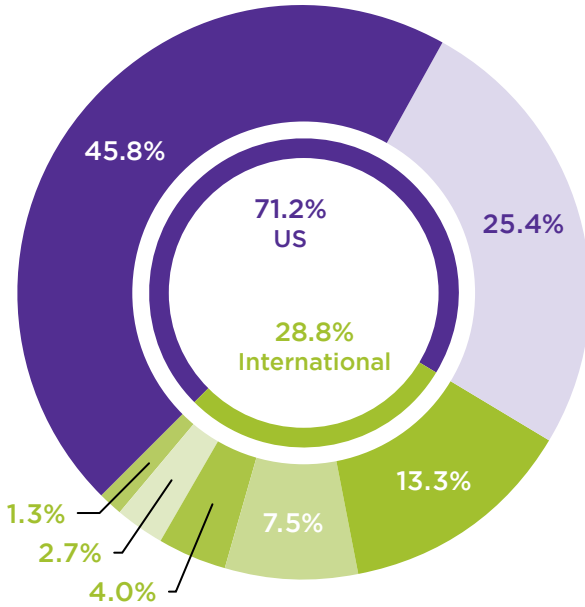
Function	Class of 2020	Class of 2019	Class of 2018
Consulting	39.9%	45.3%	36.8%
Brand/Innovation	-	0.9%	0.3%
Business Development/Sales	2.8%	5.0%	2.5%
Human Capital	-	0.3%	-
Strategy	7.4%	3.8%	6.4%
Management	27.9%	32.6%	24.5%
Retail	0.4%	0.3%	0.9%
Technology	1.4%	2.4%	2.1%
Finance/Accounting	33.2%	30.6%	34.7%
General/Corporate	6.0%	4.1%	7.7%
Investment Banking	20.8%	18.8%	21.5%
Investment Management	1.1%	0.6%	0.6%
Private Wealth Management	0.7%	1.8%	1.5%
Private Equity	0.4%	2.4%	0.9%
Research - Equity Buy Side	0.7%	0.3%	0.6%
Research - Equity Sell Side	1.1%	0.9%	0.6%
Research - Fixed Income Sell Side	-	-	-
Research - Fixed Income Buy Side	-	-	-
Risk Management	-	-	-
Sales & Trading	0.4%	0.3%	-
Structured/Project Finance	0.7%	0.6%	0.3%
Venture Capital	1.1%	0.9%	0.9%
Management	6.4%	5.9%	6.1%
General Management	3.9%	4.4%	4.6%
Merchandising	0.7%	0.3%	0.3%
Project Management	1.8%	1.2%	1.2%
Human Resources	-	-	1.2%
Information Technology	1.8%	0.9%	2.1%
Information Systems/Technology	0.4%	-	0.3%
Data Analytics	1.4%	0.9%	1.8%
Marketing/Sales	13.1%	10.9%	13.5%
Brand Management	3.9%	3.5%	2.8%
General	3.2%	2.4%	3.7%
Market Research	0.7%	-	-
Product Marketing	1.1%	1.2%	0.6%
Product Management	4.2%	3.8%	6.4%
Operations	1.8%	3.5%	1.5%
Other			
Law	3.9%	2.9%	4.0%



Aggregate Three-Year Employment Outcomes for Students with Non-US Work Authorization

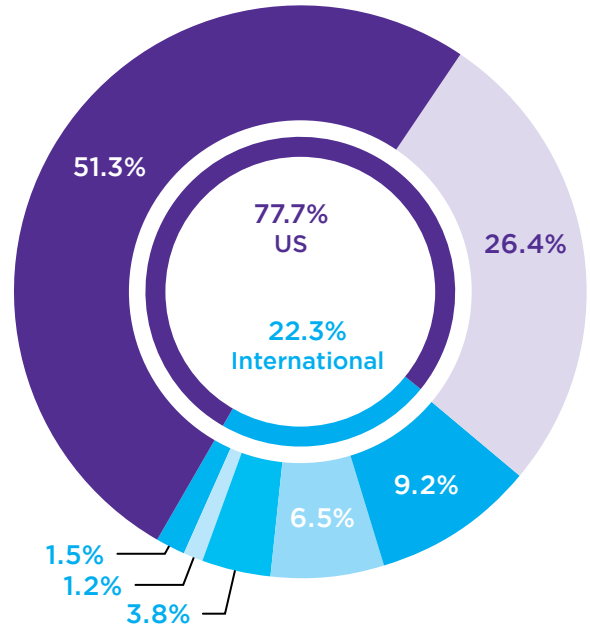
International students are a vitally important part of the Full-time MBA student body at NYU Stern. With their diverse skills and ability to traverse continents and cultures, our international graduates have excelled across industries and functions, and have enhanced Stern's reputation around the world. While many international students secure employment in the United States each year, there are others who obtain roles outside of the United States. This is often part of a deliberate recruiting strategy—either because they are prioritizing international recruiting, or because overseas opportunities represent a valuable alternative to the visa sponsorship process in the U.S. market.

Geographical Region



Regions of Full-Time Employment

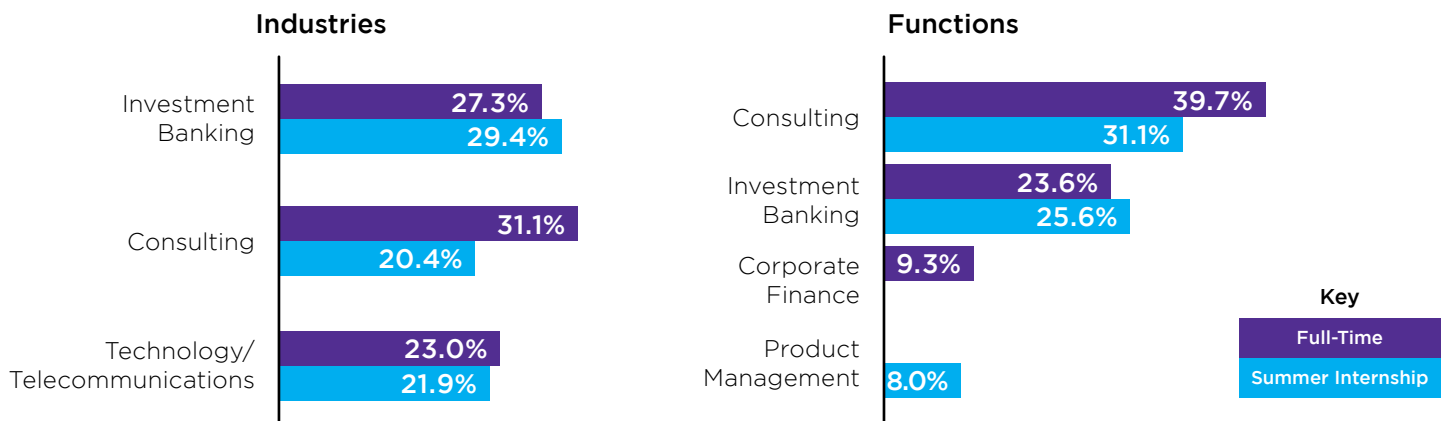
13.3%	Asia	2.7%	Middle East
7.5%	Europe	1.3%	Canada
4.0%	Latin America and Caribbean	45.8%	New York
		25.4%	US - Other



Regions of Summer Internship Employment

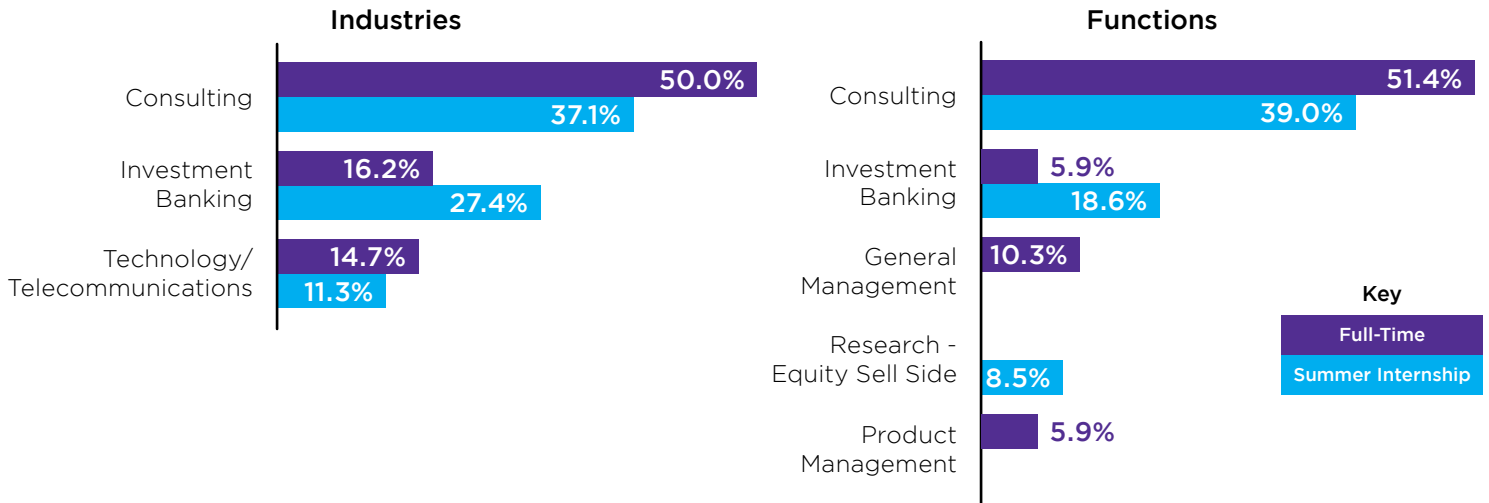
9.2%	Asia	1.2%	Middle East
6.5%	Europe	1.5%	Canada
3.8%	Latin America and Caribbean	51.3%	New York
		26.4%	US - Other

Top 3 Industries and Functions in US

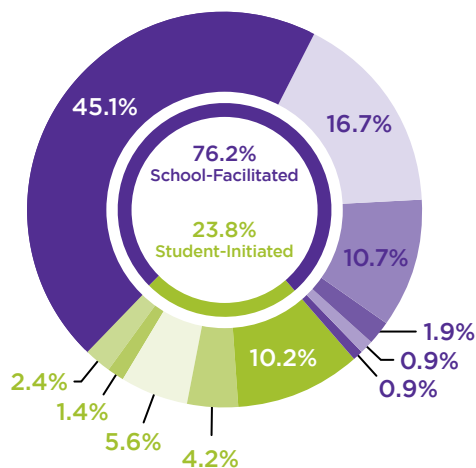


Aggregate Three-Year Employment Outcomes for Students with Non-US Work Authorization

Top 3 Industries and Functions Outside the US

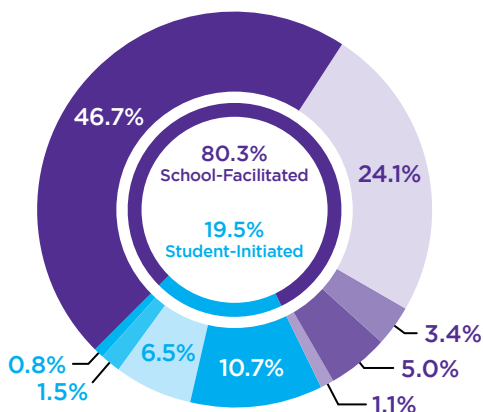


Sources of Accepted Job Offers



Full-Time Employment

- 45.1% Full-Time Offer from Internship (internship sourced by school-facilitated activity)
- 16.7% Stern On-Campus Interviews
- 10.7% Stern Job Postings
- 1.9% Stern Alumni
- 0.9% Stern Career Fairs
- 0.9% Stern Supported Activities (clubs, treks, conferences, etc.)
- 10.2% Personal Contacts
- 4.2% External Job Postings
- 5.6% Full-Time Offer from Internship (internship sourced by graduate-facilitated activity)
- 1.4% Social Media (LinkedIn, WeChat, etc.)
- 2.4% Other Student-Initiated



Summer Internship

- 46.7% Stern On-Campus Interviews
- 24.1% Stern Job Postings
- 3.4% Stern Alumni
- 5.0% Stern Supported Activities (clubs, treks, conferences, etc.)
- 1.1% Faculty Referrals
- 10.7% Personal Contacts
- 6.5% External Job Postings
- 1.5% Social Media (LinkedIn, WeChat, etc.)
- 0.8% Other Student-Initiated

Class years for full-time data: 2018, 2019 and 2020
Class years for summer data: 2019, 2020 and 2021

Class of 2021 Internship MBA Employment Data

Class Profile



33%
Students with International Citizenship*

UNDERGRADUATE GPA
80% RANGE



3.17-3.84

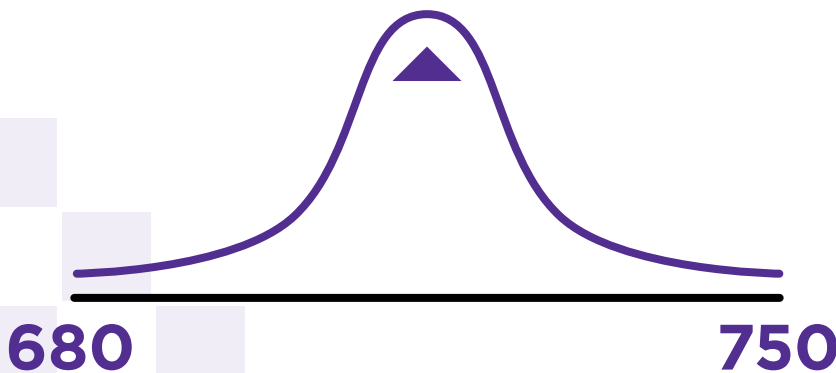
WORK EXPERIENCE
(in number of years)



Average: **5.2** Range: **0-14**

* Includes Foreign National, Dual Citizen and U.S. Permanent Resident

GMAT SCORE
80% RANGE



In Fall 2020, Stern introduced a new MBA specialization in Tech Product Management focused on developing the ability to create, test, and deploy innovative ideas in technology-enabled businesses. The specialization emphasizes data-driven decision making, a focus on innovation, and an entrepreneurial mindset to prepare students for careers in product management, as well as those that interact with product managers — product marketing, technology development, and technology strategy.

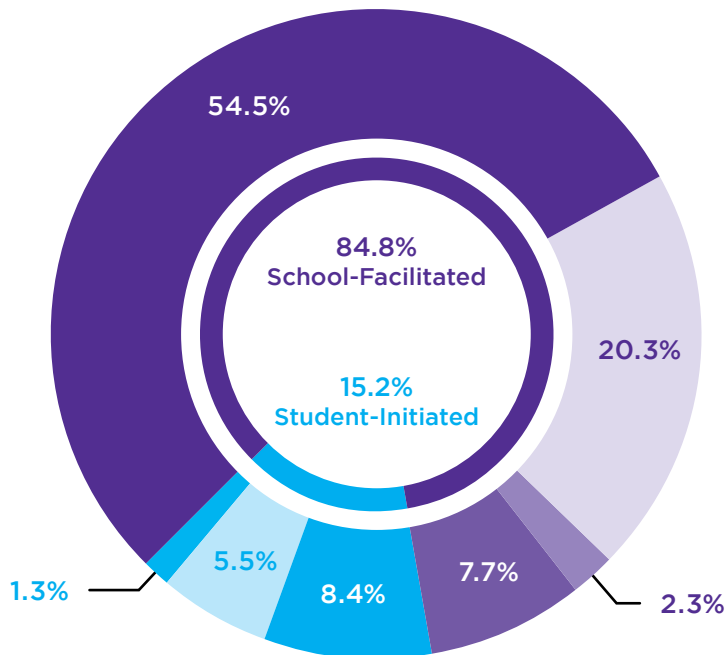
Class of 2021 Internship MBA Employment Data

EMPLOYMENT PROFILE

NYU Stern is now in the fourth year of its Fertitta Veterans Program, which was created exclusively for U.S. military veteran and active duty students who will be entering the school's Full-time MBA program.

	Total
Total MBAs	361
Seeking Summer Internship	318
Not Seeking Summer Internship	43
No Information	0

SOURCES OF ACCEPTED OFFERS



In 2020, Stern launched a new Leadership Accelerator to immerse students in a sequence of experiential modules that foster the need to act, and then reflect. A cornerstone of this initiative will be simulated experiences to accelerate students' leadership development, including plans to build Stern's own set of trademarked simulations in-house.

- 54.5%** Stern On-Campus Interviews
- 20.3%** Stern Job Postings, Resume Books, Resume Referrals
- 2.3%** Stern Supported Activities (career fairs, conferences, etc.)
- 7.7%** Stern Network (alumni referrals, faculty referrals, clubs, treks)
- 8.4%** Personal Contacts
- 5.5%** Online Job Postings (external job postings, LinkedIn, WeChat, etc.)
- 1.3%** Other Student-Initiated Activities

¹ Data may not sum to total due to rounding

Class of 2021 Internship MBA Employment Data

COMPENSATION OVERVIEW

Total MBA Graduates	Average (\$)	Median (\$)	Low (\$)	High (\$)
Weekly Base Salary	2,460	2,695	213	3,700

U.S. Citizen/Permanent Resident with Permanent U.S. Work Authorization	Average (\$)	Median (\$)	Low (\$)	High (\$)
Weekly Base Salary	2,485	2,729	308	3,700

International without Permanent U.S. Work Authorization	Average (\$)	Median (\$)	Low (\$)	High (\$)
Weekly Base Salary	2,384	2,600	213	3,437

¹ Usable base salary data provided by 70.4% of graduates who accepted an internship offer

² International salaries are reported in U.S. dollars as calculated by students on basis of prevailing exchange rates

³ Salary includes traditional internships only; SternWorks fellows were funded by grants from NYU Stern alumni and therefore are not included

COMPENSATION BY GEOGRAPHICAL REGION

North American Region	%	Average Weekly Base (\$)	Median Weekly Base (\$)	Low (\$)	High (\$)
Mid-Atlantic	2.7%	1,690	1,394	800	\$3,173
Midwest	1.0%	†	†	†	†
Northeast	75.1%	2,599	2,884	538	3,700
South	1.7%	2,471	3,125	738	3,196
Southwest	1.0%	†	†	†	†
West	11.4%	2,154	2,180	481	3,375
Canada	0.7%	†	†	†	†

† Reporting numbers insufficient to provide salary information

World Region	%	Average Weekly Base (\$)	Median Weekly Base (\$)	Low (\$)	High (\$)
Asia & Middle East	2.7%	950	581	213	2,083
Europe	2.0%	2,328	2,469	1,967	2,600
Latin America and the Caribbean	1.3%	1,608	1,625	1,200	2,000
North America	93.9%	2,532	2,800	481	3,700

In recognition of the rigor of Stern's program, as of January 2, 2020 the School's two-year Full-time MBA was officially designated as a STEM program.

Class of 2021 Internship MBA Employment Data

COMPENSATION BY INDUSTRY

Industry	%	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Consulting	21.8%	2,865	3,075	213	3,438
Consumer Packaged Goods	4.4%	1,830	1,799	1,600	2,500
Financial Services	36.6%	2,613	2,884	481	3,333
Asset Management	4.4%	1,965	2,450	481	2,880
Diversified Financial Services	1.9%	2,013	2,000	1,153	2,885
Investment Banking	26.5%	2,785	2,885	1,042	3,333
Private Equity	1.9%	†	†	†	†
Venture Capital	1.3%	†	†	†	†
Insurance	0.6%	†	†	†	†
Retail	2.8%	1,667	1,875	1,000	2,125
Healthcare/Pharmaceuticals/Biotech	3.8%	1,858	1,880	720	3,500
Entertainment/Media/Sports	1.6%	1,160	1,000	800	1,680
Real Estate	1.3%	†	†	†	†
Technology/Telecommunications	20.8%	2,012	2,109	308	2,702
Other					
Aerospace/Transportation	0.3%	†	†	†	†
Energy	0.9%	†	†	†	†
Government	0.3%	†	†	†	†
Law	1.9%	†	†	†	†
Non-Profit/Education	2.2%	†	†	†	†
Other	1.3%	†	†	†	†

† Reporting numbers insufficient to provide salary information



Elizabeth Naylor, MBA 2021
MBA Summer Intern at Mastercard

“Prior to Stern, I worked in government affairs in Washington, DC with a variety of clients across the healthcare industry. I was drawn to Stern because of its emphasis on holistic leadership that emphasizes business acumen and emotional intelligence. I recruited for general management and rotational programs because they are a great opportunity to get a breadth of experiences in many different departments and functions. I secured an internship with Mastercard and will be returning full-time in their Management Associate Program.”

Class of 2021 Internship MBA Employment Data

COMPENSATION BY FUNCTION

Function	%	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Consulting	33.0%	2,588	2,880	213	3,438
Business Development/Sales	1.3%	†	†	†	†
Strategy	9.7%	1,730	1,775	294	3,100
Management	18.1%	2,866	3,075	213	3,438
Technology	3.6%	2,739	3,000	1,080	3,438
Human Capital	0.3%	†	†	†	†
Finance/Accounting	41.4%	2,579	2,884	481	3,333
General/Corporate	4.5%	1,890	2,050	1,040	2,423
Investment Banking	25.6%	2,828	2,885	1,042	3,333
Investment Management	3.6%	1,547	1,250	481	2,750
Private Equity	2.6%	2,141	2,340	1,000	2,885
Research - Equity Buy Side	1.9%	2,468	2,500	2,404	2,500
Venture Capital	1.6%	†	†	†	†
Other ¹	1.5%	†	†	†	†
Management	3.9%	2,141	2,125	1,846	2,302
General Management	2.3%	2,228	2,300	2,115	2,302
Project Management	1.6%	†	†	†	†
Information Technology/Data Analytics	1.9%	2,386	2,058	1,600	3,500
Marketing/Sales	14.9%	1,864	1,840	308	2,702
Brand Management	2.9%	1,536	1,680	308	1,904
General	3.6%	1,831	1,950	800	2,417
Product Marketing	2.6%	2,055	1,990	1,840	2,400
Product Management	5.8%	2,068	2,195	1,640	2,702
Operations	2.3%	1,932	2,050	1,153	2,500
Other					
Human Resources	0.6%	†	†	†	†
Law	1.9%	†	†	†	†

¹ Finance/Accounting Other includes: Private Wealth Management, Research - Equity Sell Side, and Structured/Project Finance
 † Reporting numbers insufficient to provide salary information

The two-year Full-time MBA Class of 2022 is one of the strongest, most diverse classes on record for the School. Average GMAT (723) and average GPA (3.60) both reached the highest levels in the School's history; Female enrollment increased to 43%, tied for the highest in the School's history; underrepresented minority enrollment increased to 12%, and demand for the program increased with applications up 4%.



Major Employers

TOP EMPLOYERS FULL-TIME (MBA CLASS OF 2020)

Company	# of Accepted Offers
McKinsey & Company	16
Boston Consulting Group (BCG)	13
Amazon	12
Strategy&	12
Deloitte	11
Credit Suisse	10
J.P. Morgan	9
Citi	8
Morgan Stanley	7
Bank of America	6
PricewaterhouseCoopers	6
Guggenheim Partners	6
Goldman Sachs & Co.	6
American Express	5
Pfizer Inc.	5
Bain & Company	5
Facebook	4
IBM	4
Parthenon - EY	4
Barclays Capital Group	3
PepsiCo	3
Evercore	3
Prudential	3
Google	3
L.E.K. Consulting	3
Cisco Systems Inc	3

TOP EMPLOYERS SUMMER INTERNS (MBA CLASS OF 2021)

Company	# of Accepted Offers
Credit Suisse	14
McKinsey & Company	11
Bank of America	10
Amazon	9
Goldman Sachs & Co.	8
J.P. Morgan	7
PricewaterhouseCoopers	7
Strategy&	7
Parthenon - EY	6
Boston Consulting Group (BCG)	6
Deloitte	6
Bain & Company	5
Morgan Stanley	5
American Express	5
Evercore	5
EY	5
Google	5
Citi	4
Botticelli Capital Partners	3
Counterpart	3
Rothschild & Co.	3
Barclays Capital Group	3
IBM	3
RBC Capital Markets	3
A.T. Kearney	3
Houlihan Lokey	3
Verizon	3
Deutsche Bank	3
Guggenheim Partners	3

To view the expanded employer list by industry, please go to stern.nyu.edu/employer-list

Partner with NYU Stern 2020-2021



By partnering with Stern, you will gain access to more than 2,500 Full-time, Part-time and Executive MBA students, as well as alumni. Whether you already have a formal campus hiring process or are new to MBA recruiting, our Careers Team will provide you with seamless access to all levels of our MBA talent.

- **Partner with a Relationship Manager:** Collaborate with industry-specific Relationship Managers to devise hiring strategies that will attract the right students for your organization.
- **Collaborate with Student Clubs:** Engage with 40+ targeted student groups segmented by professional interests, global region, or community affiliation.
- **Identify In-Person and Virtual Engagement Opportunities:** Access top talent through a variety of large and small events, including corporate presentations and case studies, networking sessions, coffee chats, career fairs, skill-building workshops, interviews, and more.
- **Post Jobs:** Find candidates for current open roles and build talent pipelines for future opportunities by posting on our job board.
- **View Resume Books:** Gain access to a tailored selection of students to identify the right match for open roles in your organization.

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