

DINITY BALLY OF | MENDOZA COLLEGE OF BUSINESS

At the University of Notre Dame we believe that business can be a force for good. Ethical and talented business leaders know how to transform teams and organizations in ways that benefit society and grow the bottom line. This employment report represents the hard work our students — these future leaders — put into their career development, creating opportunities that leverage their strengths, experiences and values to maximize positive impact. This report also highlights the outstanding corporate partners who work with Notre Dame to obtain top talent. Highlights for the class of 2018 are 91% receiving offers within three months of graduation and a record salary, including bonus, of \$133,862.

OUTCOME HIGHLIGHTS

Received full-time offer within 3 months of graduating *Class of 2018*

Accepting full-time offer within 3 months of graduating Class of 2018

% 1600 Accepting internships Class of 2019

Average Salary and Bonus

%

2018 \$133,862



2016 \$125,632

118%

Salary increase for class of 2018 (vs. incoming salary)

FULL-TIME MBA, CLASS OF 2018

Notre Dame challenges its students to Ask More of Business and in doing so, they're creating and developing ethical business leaders. We find this focus on ethics is very much in line with what we have at Proctor & Gamble, our purpose, values and principals. Two of those values are trust and integrity. We find that when Notre Dame alums come into our company, they are already well groomed and well-able to assume leadership with these values in mind. Notre Dame alumni have a passion for winning and they work collaboratively to create innovative solutions to address complex business problems."

> - Matthew Perron, Senior Financial Analyst, Proctor & Gamble





My Notre Dame experience was invaluable in enabling my career switch from education and nonprofit work to the tech sector. The small class size contributed to the incomparable Notre Dame network, fostering close relationships between students, faculty and staff. Additionally, the leadership experience I attained during my MBA offered valuable learnings that apply directly to my career path."

STACY SRIVASTAVA MBA. Class of 2018

IBM, Client Executive, Chicago

HOMETOWN: Traverse City, Mich.

PRE-NOTRE DAME CAREER: Education, nonprofit marketing and fundraising

NOTRE DAME INVOLVEMENT: MBA Association President; Net Impact Club VP of Service Corps; member of MBA clubs - Women in Business; Marketing; Finance & Investments; Beta Gamma Sigma Honor Society; contributor, MBA Irish Echoes blog

FULL-TIME MBA, CLASS OF 2018

COMPENSATION BY INDUSTRY

INDUSTRY	PERCENT ACCEPTS	MEDIAN SALARY
ALL INDUSTRIES	100%	\$110,000
Consulting	15.2%	\$140,000
Consumer Products	11.1%	\$108,700
Energy & Utilities	3.0%	\$118,000
Financial Services	14.1%	\$110,000
Healthcare	9.1%	\$100,000
Manufacturing	7.1%	\$100,000
Technology	25.3%	\$110,000
All Other	13.1%	\$105,000

COMPENSATION BY FUNCTION

FUNCTION	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS	100%	\$110,000
Consulting	22.2%	\$126,250
Finance/Accounting	24.2%	\$115,000
General Management	10.1%	\$100,000
Information Technolog	gy 5.1%	\$107,500
Marketing/Sales	24.2%	\$103,500
Operations/Logistics	3.0%	\$100,000
All Other	8.1%	\$113,750



LOCATION CHOICES

REGION	PERCENT ACCEPTS	MEDIAN SALARY
West	12.5%	\$130,000
Midwest	39.6%	\$109,000
Northeast	11.5%	\$110,000
Mid-Atlantic	12.5%	\$126,250
South	12.5%	\$100,000
Southwest	9.4%	\$110,000

I'm deeply honored and humbled to be part of the Mendoza family - I have gained a business education that is rooted in ethics and values and built deep friendships with truly gifted classmates. Outside of classes that taught ethical leadership through several lenses, I found many learning opportunities through my involvement with clubs. Megan Gallagher, my career coach, played a vital role not only in my landing an amazing job, but also in mentoring me to become better at leading through influence. I can't think of any other two-year period in my life where I've grown more as a person and as a leader."

VINOD KRISHNADAS MBA, Class of 2018

Management Associate, Thomson Reuters

HOMETOWN: Mumbai, India

PRE-NOTRE DAME CAREER: Assistant Vice President, Quality Assurance, Barclays

NOTRE DAME INVOLVEMENT: President, ND MBA Tech Club; Chief Communications Officer, ND MBA Business Analytics Club; Member, ND MBA Marketing Club and Net Impact Club



I owe my opportunity to pursue my current position to the Notre Dame network and clubs. Individuals within the Notre Dame alumni network opened the door for an interview for me for the position, the Finance & Investments Club prepared me to turn that interview into an offer and now do well at the job. I'm incredibly thankful for the Notre Dame alumni network, and I'm excited to now be a part of it and pay the opportunities forward"

ERIN WEHE

MBA, Class of 2018

Deutsche Bank, Investment Banking Associate, New York, N.Y.

HOMETOWN: Ann Arbor, Mich.

PRE-NOTRE DAME CAREER: Bakery sole proprietor

NOTRE DAME INVOLVEMENT: BOTFL team Palestine; President, Women in Business Club; Member, Finance & Investments Club; China Immersion 2017; Chile Mod Abroad 2017

FULL-TIME MBA. **CLASS OF 2018**

EMPLOYERS



JOI Johnson Johnson pwc

A.T. Kearnev Abbott Nutrition Accenture Accuweather ACI Worldwide Amazon **Applied Materials** Appvion Arco/Murray Construction Astellas Pharma Banco Popular Bank of America Booz Allen Hamilton **BP** Capital Management Campbell Soup Company Capgemini Capital One Chevron Citrix Cognizant Corning Country Garden Deutsche Bank Fcolab Emerson **Enterprise Community Investment** FY Exelon Exeter Property Group ExxonMobil First Data Ford Motor Company General Motors Company Grant Thornton H&R Block Henkel **HP** Enterprise ΗP IBM Illumina Intel

IOI Johnson & Johnson KevBanc Capital Markets LEK Consulting Lubrizol Market Logic Software Marsh and McLennan McKinsey & Company Medtronic NASDAO NetApp Optum Orange County Transportation Authority PPG Samsung South Bend Southwest Airlines St. John's College Standard & Poor's Medical Foundation Target The Vanguard Group Thomson Reuters Turner Construction Company Unilever Union Pacific United Airlines University of Kansas Medical Center **UPMC** Enterprises WABCO International WalletHub Waves of Water Wayfair West Monroe Partners Whirlpool YUM! Brands **Zimmer Biomet** Zurich North America

UNITED

INTERNSHIP DATA, CLASS OF 2019

As a recruiter, I look for quality of applicant and ease of process. One of the reasons I like coming to Notre Dame is I'm always impressed with the people I'm meeting here. You have a very high standard of student. They're knowledgeable, they're engaged, they're interesting, they're very enthusiastic and I always enjoy coming to campus."

- William Glaros, Director, PwC, M&A Advisory Practice







I chose to attend Notre Dame because I wanted to be part of a university that prepared its students to transform the world. From the second I arrived on campus, Career Services helped me navigate an exciting and fast-paced recruiting process. By connecting me with alumni in my field of interest and preparing me for numerous interviews, I was able to land my dream job in New York City."

JOSHUA SCORESBY

Two-Year MBA, Class of 2019

SUMMER INTERNSHIP: Associate. UBS Investment

Bank (NYC), Financial Sponsors / Leveraged Finance Group

HOMETOWN: Salt Lake City, Utah

PRE-NOTRE DAME CAREER: Investment Management with Charles Schwab

NOTRE DAME INVOLVEMENT: President, Finance & Investments Club; Portfolio Manager, Student-led Graduate Investment Fund

COMPENSATION BY INDUSTRY

INDUSTRY	PERCENT ACCEPTS	MEDIAN SALARY
ALL INDUSTRIES	100%	\$6,912
Consulting	7.3%	\$11,250
Consumer Products	9.7%	\$6,493
Energy & Utilities	5.6%	\$7,500
Financial Services	22.6%	\$7,107
Healthcare	8.9%	\$7,367
Manufacturing	8.1%	\$7,137
Non-Profit	4.0%	\$2,080
Technology	14.5%	\$6,153
All Other	16.1%	\$6,673

COMPENSATION BY FUNCTION

FUNCTION	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS	100%	\$6,912
Consulting	12.1%	\$8,600
Finance/Accounting	29.0%	\$7,433
General Managemer	t 9.7%	\$6,847
Marketing/Sales	24.2%	\$6,533
Operations/Logistics	9.7%	\$5,079
All Other	15.3%	\$4,000

LOCATION CHOICES

Francisc

Los Angels

LOCATION	PERCENT ACCEPTS	MEDIAN SALARY
North America	96.0%	\$6,933
Outside North Americ	a 4.0%	Insufficient Data

REGION	PERCENT ACCEPTS	MEDIAN SALARY
West	15.1%	\$7,367
Midwest	35.3%	\$6,670
Northeast	21.0%	\$7,914 ia
Mid-Atlantic	4.2%	\$7,800
South	7.6%	\$6,847
Southwest	14.3%	\$6,500

I chose Notre Dame because of the MBA/MSBA dual degree offering, and the values-based curriculum. It was through a Notre Dame alumni that I got my summer internship at JP Morgan. I had such a great summer and have decided to return to JP Morgan full-time after graduation. I can honestly say that the environment here at Notre Dame is special. From the alumni, to career services, to the students, we all genuinely want the best for everyone! If I had to go back and start over, I would choose Notre Dame again in a heartbeat!"

KATIE MCCULLOUGH

Two-Year MBA/MSBA, Class of 2019

SUMMER INTERNSHIP: Associate at JP Morgan Private Bank, Birmingham, Mich.

HOMETOWN: Grand Rapids, Mich. (most recently from Detroit, Mich.)

PRE-NOTRE DAME CAREER:

Finance Leadership Development Program at Fiat Chrysler Automobiles in Detroit, Mich.

NOTRE DAME INVOLVEMENT: VP, Communications, MBA Management Club; Member, Business Analytics Club; Member, Women in Business Club; Student-Athlete Tutor/Mentor

I was a consultant pre-MBA, and I came to business school looking to advance my career in the same space. I worked closely with the Career Services team who offered one-on-one coaching on resumes, cover letters and mock interviews. The Consulting Career Coach, in partnership with the Consulting Club, even held networking events that facilitated interactions with the Chicago ND MBA network in the industry. It was at such events that I met the amazing alumni who were very instrumental in helping me score my summer internship and full-time offer at EY, and I hope to be as great of a resource after graduation next May.

BRIDGAR NAYIGA

MBA/MSBA, Class of 2019

SUMMER INTERNSHIP: Ernst & Young (EY), Senior Consultant, Chicago

HOMETOWN: Kampala, Uganda PRE-NOTRE DAME CAREER: Consulting

NOTRE DAME INVOLVEMENT: Chair, MBA Case Competitions; Member, MBA Consulting Club and Women in Business Club



INTERNSHIP DATA, CLASS OF 2019



Abbott Nutrition Accenture ACI Worldwide Amazon Anheuser-Busch InBev Bank of America Bayer BD Bermuda Business Development Agency Black Swan Oil & Gas Booz Allen Hamilton Catholic Medical Mission Board Co Pace. Continental AG **ConMed Corporation** Continuing Education of the Bar, California Corning Crestline Investors **CVS** Caremark Dell Deutsche Bank DICK's Sporting Goods Duff and Phelps East West Bank Fcolab Edward Jones Emerson FY ExxonMobil **FDC Graphics** Fogel Group Ford Motor Company Four Winds Casino Resort **Guggenheim Partners** Holladay Properties Hunter Engineering IBM Intel Johnson & Johnson JPMorgan Chase & Co. KeyBanc Capital Markets Kimberly-Clark

Kirkland & Ellis McKesson Microsoft Mindlance Mobile Locker National Geographic Nationwide Optum Panduit PepsiCo **Piper Jaffray** PPG Procter & Gamble PwC RBC Capital Markets **Reckitt Benkiser** Rent Like a Champion Robert W. Baird Savage and Associates Sidley Austin Sintokogio Sphere Software Splunk Taiyo Pacific Partners Tesla The Boeing Company The Boston Consulting Group The Scotts Miracle-Gro Company The Vanguard Group Three Fires Council TriNet Group U.S. Department of State **UBS** Financial Services Ullico Infrastructure Management United Airlines University of Notre Dame Verizon Communications Walmart eCommerce Whirlpool Women's Quest Worthv WSP Xaptum

The primary function of commerce is service to mankind. Business has a code of ethics based very largely on divine principles. When this code is followed, commerce can and does advance civilization."

> - John Cardinal O'Hara, CSC Founder of The College of Commerce (now Mendoza College of Business)

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