

MBA

2019 **EMPLOYMENT REPORT**



UNIVERSITY OF
NOTRE DAME

| MENDOZA COLLEGE OF BUSINESS

At the University of Notre Dame we believe that business can be a force for good. Ethical and talented business leaders know how to transform teams and organizations in ways that benefit society and grow the bottom line. This employment report represents the hard work our students — these future leaders — put into their career development, creating opportunities that leverage their strengths, experiences and values to maximize positive impact. This report also highlights the outstanding corporate partners who work with Notre Dame to obtain top talent. Highlights for the class of 2019 are 92% receiving offers within three months of graduation and a record salary, including bonus, of \$144,536.

OUTCOME HIGHLIGHTS

92%

Received full-time offer
within 3 months
of graduating
Class of 2019

90%

Accepting full-time offer
within 3 months
of graduating
Class of 2019

100%

Accepting internships
Class of 2020

Average Salary and Bonus

2019 \$144,536

2018 \$133,862

2017 \$128,127

2016 \$125,632

105%

Salary increase for
class of 2019
(vs. incoming salary)

FULL-TIME MBA, CLASS OF 2019



Notre Dame challenges its students to Ask More of Business and in doing so, they're creating and developing ethical business leaders. We find this focus on ethics is very much in line with what we have at Proctor & Gamble, our purpose, values and principals. Two of those values are trust and integrity. We find that when Notre Dame alums come into our company, they are already well groomed and well-able to assume leadership with these values in mind. Notre Dame alumni have a passion for winning and they work collaboratively to create innovative solutions to address complex business problems."

- Matthew Perron, Senior Financial Analyst,
Proctor & Gamble



**FULL-TIME MBA,
CLASS OF 2019**

COMPENSATION BY INDUSTRY

INDUSTRY	PERCENT ACCEPTS	MEDIAN SALARY
ALL INDUSTRIES	100%	\$115,000
Consulting	20.6%	\$135,000
Consumer Products	9.8%	\$110,000
Energy & Utilities	5.9%	\$118,000
Financial Services	23.5%	\$125,000
Healthcare	6.9%	\$105,000
Manufacturing	2.9%	\$107,000
Technology	20.6%	\$115,000
All Other	5.9%	\$106,250

COMPENSATION BY FUNCTION

FUNCTION	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS	100%	\$115,000
Consulting	22.9%	\$132,506
Finance/Accounting	37.5%	\$114,500
General Management	7.3%	\$125,000
Information Technology	1.0%	Insufficient Data
Marketing/Sales	15.6%	\$110,000
Operations/Logistics	7.3%	\$107,500
All Other	8.3%	\$101,000



Going into a rotational program I was told that I need to be able to do a little bit of everything: from strategy, to business development, to marketing, to product development. Having no prior education in business, Notre Dame equipped me with all the tools needed to be a jack-of-all trades as well as the confidence to tackle any problem. Most importantly they cultivated me into a leader, which is a fundamental characteristic of the program I am going into. Thanks to Mendoza I am well on my way towards becoming an impactful manager in a large and influential corporation.

**LAURA LEE
DOOTSON**
Two-Year MBA, Class of 2019
Amazon | Seattle | Retail Leadership
Development Program

LOCATION CHOICES

REGION	PERCENT ACCEPTS	MEDIAN SALARY
West	10.5%	\$130,000
Midwest	35.8%	\$115,000
Northeast	22.1%	\$110,000
Mid-Atlantic	10.5%	\$115,000
South	4.2%	\$109,000
Southwest	9.5%	\$118,000

FULL-TIME MBA, CLASS OF 2019



My time at Notre Dame allowed me to hone the necessary technical, writing and presentation skills needed in order to become a successful banker. The curriculum not only prepared me to attack the interview process shortly after arriving on campus but also put me in a position to succeed during my summer internship, ultimately helping me to obtain a full-time offer to return to the bank post-graduation.

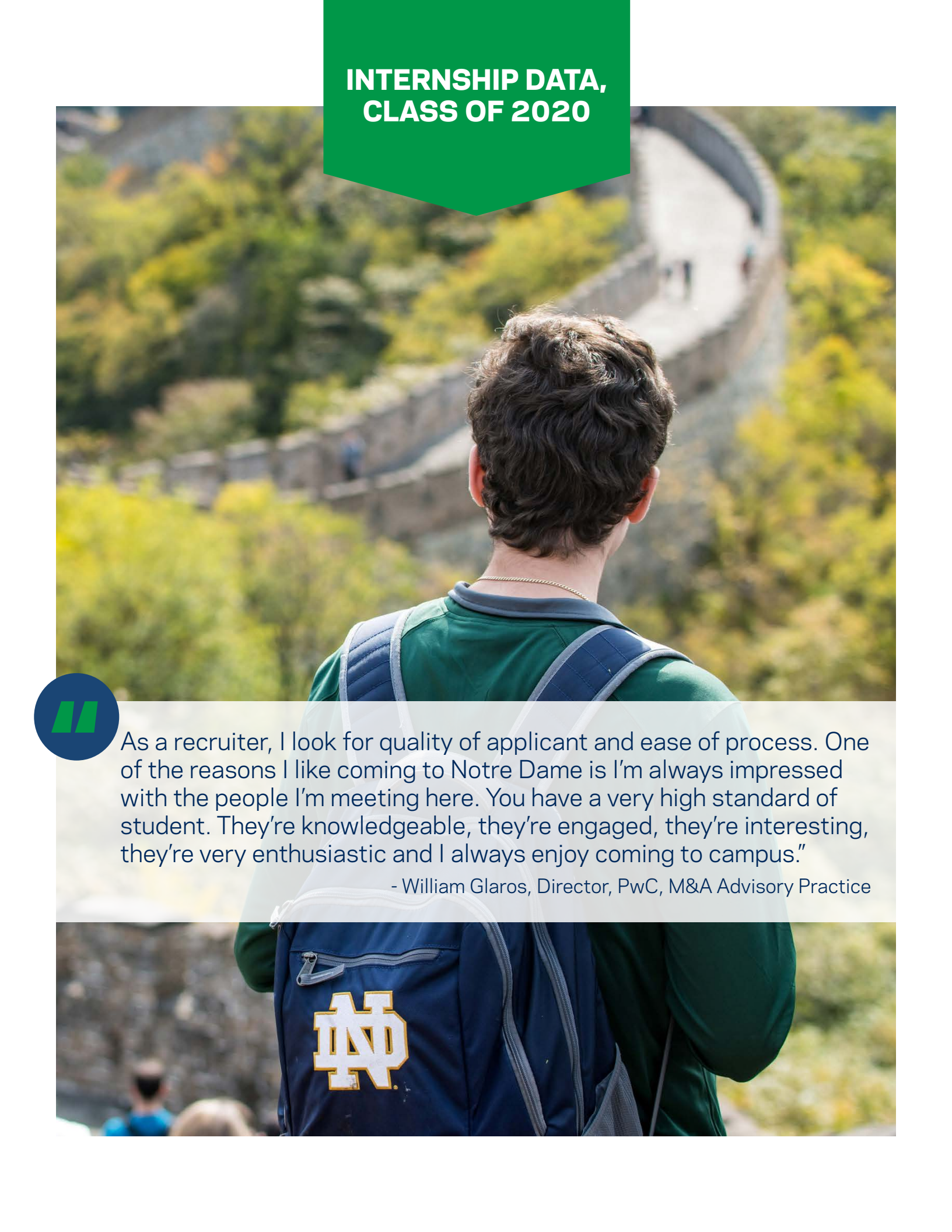
JOSHUA SCORESBY Two-Year MBA, Class of 2019

UBS | New York City |
Investment Banking Associate

EMPLOYERS

Abbott Nutrition
Accelerated Growth Advisors
Accenture
AlixPartners
Amazon.com
AMC Theatres
American Airlines
Anheuser-Busch InBev
Bank of America
Bank of America
Booz Allen Hamilton
Boston Consulting Group
Capgemini Invent
Capital One
Cisco Systems
Cognizant
Conagra Brands
Concord USA
Corning
CS Technology
Dell Technologies
Delta Air Lines
Discover Financial Services
Ecolab
Edward Jones
Envoy Global
Eva's Village
Evolution Health Group
Exelon
ExxonMobil
EY
FCA
Ford Motor Company
Four Winds Casino Resort
Guggenheim Partners
IBM
IDEA Center at the University of
Notre Dame
Johnson & Johnson
JPMorgan Chase & Co.
Kemper Corporation
Kemper Insurance
KeyBanc Capital Markets
Lovingly
McKesson
Mercatus
Microsoft
MIDEC Brands
NextEra Energy
Novo Nordisk
Optum, a UnitedHealth Group
company
OYO Hotels
Partners in Performance
PepsiCo
PPG
Procter & Gamble
PwC
RBC Capital Markets
Republic Services
Robert W. Baird & Co.
Santander Bank
Simmons & Company International
Single Point Capital
SIU Carbondale
SLKone
Sphere Software Inc
Store2be GMBH
Taiyo Pacific Partners
Tata Consultancy Services
The Boeing Company
The Clorox Company
Tire Rack
TopStep Trader
U.S. Department of State
UBS
Ullico Infrastructure Management
Company, LLC
United Airlines
VMware
Wendy's
Whirlpool Corporation
WSP USA

INTERNSHIP DATA, CLASS OF 2020



As a recruiter, I look for quality of applicant and ease of process. One of the reasons I like coming to Notre Dame is I'm always impressed with the people I'm meeting here. You have a very high standard of student. They're knowledgeable, they're engaged, they're interesting, they're very enthusiastic and I always enjoy coming to campus."

- William Glaros, Director, PwC, M&A Advisory Practice

**INTERNSHIP DATA,
CLASS OF 2020**

COMPENSATION BY INDUSTRY

INDUSTRY	PERCENT ACCEPTS	MEDIAN SALARY
ALL INDUSTRIES	100%	\$6,933
Consulting	10.5%	\$8,083
Consumer Products	6.8%	\$7,083
Energy & Utilities	5.1%	\$7,648
Financial Services	19.7%	\$7,217
Healthcare	8.5%	\$6,933
Manufacturing	9.4%	\$8,478
Non-Profit	2.6%	Insufficient Data
Technology	20.5%	\$6,825
All Other	7.7%	\$6,933

COMPENSATION BY FUNCTION

FUNCTION	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS	100%	\$6,933
Consulting	17.9%	\$6,933
Finance/Accounting	29.9%	\$6,967
General Management	3.4%	\$7,067
Marketing/Sales	22.2%	\$6,825
Operations/Logistics	8.5%	\$6,847
All Other	14.5%	\$7,280



LOCATION CHOICES

LOCATION	PERCENT ACCEPTS	MEDIAN SALARY
North America	94.5%	\$6,933
Outside North America	5.6%	Insufficient Data

REGION	PERCENT ACCEPTS	MEDIAN SALARY
West	5.7%	\$6,933
Midwest	45.3%	\$6,933
Northeast	17.9%	\$6,933
Mid-Atlantic	10.4%	\$6,933
South	6.6%	\$6,790
Southwest	8.5%	\$6,067

I think “luck” in the job search happens at the intersection of preparation and opportunity. An MBA from Notre Dame opened the door to many opportunities in rotational leadership development programs, and Mendoza’s Career Leadership course set me up for success by facilitating resume refinement and interview practice months ahead of the recruiting season. When the time came to apply, I was ready to network and act quickly on roles of interest.

LIZ LARKIN

One-Year MBA, Class of 2019

Bristol-Myers Squibb |
Princeton, N.J. | Finance Associate



INTERNSHIP DATA, CLASS OF 2020

EMPLOYERS

Abbott Nutrition
Air Products
Allen Mooney & Barnes
Amaforge
Amazon.com
American Airlines
Anaplan
Ancestry
Ashoka - Innovators for the Public
AT&T
Bank of America
Barclays
Blue Point Capital Partners
Booz Allen Hamilton
Buckingham Companies
Citadel LLC
Clavis Capital Partners
CoachCare
Corning
Dairy Management Inc.
DISH Network
Dow Chemical Company
Eastdil
Ecolab
Edwards Lifesciences
Eli Lilly & Company
Emerson
ESR Singapore Pte. Ltd.
Exelon
ExxonMobil
EY
Federal Reserve Bank of New York
Fidelity Investments
Finamex, Casa de Bolsa
FireEye, Inc.
Google
Grainger (W.W.) Inc.
Grubhub
IBM
IDEA Center at the University of
Notre Dame
Indiana Pacers
Indiana University Health
Intel
Itau
Janssen
Johnson & Johnson
JPMorgan Chase & Co.
Keller Williams
Kettler
KeyBanc Capital Markets
Kimberly-Clark
Kohler Co
Lazard Middle Market
Learfield - IMG
L'Oreal USA
Lower Colorado River Authority
Lowe's Companies, Inc.
M&T Bank
McDonald's Corp.
Northwestern Mutual
Oak Family Advisors LLC
Performance Trust
Pharmaceutical Product
Development, LLC
PwC
Reynolds American Incorporated
Robert W. Baird & Co.
SAP Concur
Shamrock Company
Sintokogio
SLKone
Spectrum Communications
TE Connectivity
The Ugly Company
Three Deep
ThreeOn
Tire Rack
Uber Advanced Technologies Group
UBS
Ubuntu Medical
United Airlines
University of Notre Dame Athletics
USAA
Weaver Consultants Group
Whirlpool Corporation
WindESCO
Yukon Capital Partners

The Notre Dame MBA Consulting Club played a huge role in helping me transition into a consulting role. The Consulting Club's mission is to develop servant leaders as consultants by building problem-solving skills, strengthening professional networks, and reinvesting in Notre Dame's program, driving future candidate outcomes.

AUSTIN GILBERTSON

Two-Year MBA, Class of 2019

AlixPartners | Chicago |
Management Consultant





The primary function of commerce is service to mankind. Business has a code of ethics based very largely on divine principles. When this code is followed, commerce can and does advance civilization."

- John Cardinal O'Hara, CSC

Founder of The College of Commerce (now Mendoza College of Business)

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Apply today.
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