



"Your Transportation Specialist"

MEANWHILE, BACK AT THE FARM....

March, April, May (4th) Edition

DONNELLY FARMS LTD NEWSLETTER:

BIRTHDAYS!!!!

Brad Moore-March 1st
Dennis Russell-March 1st
Alvin Kettle-March 7th
Tom Van Garderen-March 11th
Joie Gormley-March 12th
Ralph Shaw-March 19th
Johan Beimers-March 19th
Ryan Brown-March 19th
Shannon Brown-March 29th
Eric Cyr-April 2nd
Melissa Manuel-April 11th
Gary McCully-April 19th
Marco Claassen-April 26th
Bev Hayes-April 30th
Mark Clowater-May 8th
Ches Chaffey-May 14th
Bill Tompkins-May 18th
Tony Wiseman-May 20th
David Edgar-May 26th

Big Brothers / Big Sisters

Bowl for Kids

March 19, 2005

We are collecting donations for this event up until March 18th. You can donate by asking Nila to take it from your pay or dropping some change into the jar on Bev's desk.

Every little bit helps the kids!

2005 Driver Appreciation Days

Truro Heights Irving

May 17th & 18th

Be sure to stop in to pick up your goodie bag!

Winners of Door Prizes at Drivers Meeting....

Willie Dugan-DFL T-Shirt

Bill Donaldson-DFL Cotton Casual Shirt

Spring Weight Restrictions: NB-

March 13th thru May 22nd.

NS- March 7th thru 14th

PEI- expected to be March 13th thru March 22nd.

For more details see posted notices around the office or inquire with Dispatch.

INSIDE THIS ISSUE:

- Birthdays
- Jokes
- Employee of the Quarter
- Minutes of Driver Meeting
 - Pallet Trailer
 - Reefer Responsibilities
 - Fueling Procedures
 - Clearing Border Paperwork
 - Hours of Service



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**DRIVERS MEETING: FEBRUARY 27,
2005**

OPERATIONS ISSUES:

*REMINDER: IT IS GOOD BUSINESS PRACTICE AS WELL AS COMPANY POLICY TO **KEEP YOUR TRUCK CLEAN**. IF YOU ARE A DRIVER WHO IS SLIP SEATING PLEASE BE SURE TO RESPECT THE WORK ENVIRONMENT OF THE DRIVER WHO'S TRUCK YOU ARE OPERATING. **WE RESERVE THE RIGHT TO INSPECT EQUIPMENT.**

*IT IS MANDATORY THAT YOU **SEPARATE REEFER FUEL FROM TRUCK FUEL AT THE POINT OF PURCHASE**. IN ORDER FOR IT TO SHOW UP PROPERLY ON OUR INVOICES WHEN YOU ARE FUELING BOTH YOU MUST STOP THE PUMP AFTER FILLING THE TRUCK, REMOVE AND REPLACE YOUR CARD THEN START FUELING THE REEFER. MAKING SURE THE RECEIPTS ARE PROPERLY WRITTEN ON YOUR TRIP ENVELOPE IS EQUALLY IMPORTANT BUT IT IS VITAL THAT YOU DISTINGUISH

TRUCK FROM REEFER FUEL WHEN FUELING.

*IF YOU ARE IN A LOCATION WHERE YOU ARE ABLE TO PURCHASE "DYED" FUEL AT A CHEAPER PRICE IT IS OK TO DO SO BUT FOR THE REEFER ONLY. DO NOT PUT DYED FUEL IN YOUR TRUCK AS IT IS ILLEGAL. IN ME & NJ WE ARE ABLE TO CLAIM FEDERAL AND STATE TAXES BACK ON REEFER FUEL SO TRY AND ARRANGE TO NEED FUEL WHEN YOU CAN AT THESE LOCATIONS.

***PALLETS AT BESTWAY;** WE ARE GETTING REPORTS THAT SOME DRIVERS ARE NOT PILING PALLETS PROPERLY OR NOT PUSHING THEM TO THE BACK OF THE TRAILER TO ALLOW ROOM FOR THE NEXT PERSON. IF EVERYONE DOES THEIR PART TO LOAD PALLETS PROPERLY IT WOULD MAKE EVERYONE'S LIFE EASIER. IF YOU ARRIVE WITH YOUR PALLETS AND NOTICE THE PERSON BEFORE YOU NEGLECTED TO COOPERATE PLEASE

CALL LARRY & HOPEFULLY WE CAN CLEAR UP THIS PROBLEM.

*AS OF MARCH 1ST ANY DOLE CONTAINERS LOADING IN BOND OUT OF **MCCAIN'S** INTO THE US WILL BE CLEARED THROUGH **PEASE BRIDGE BROKERAGE**. YOU MUST RECEIVE CONFIRMATION FROM THE WAREHOUSE THAT IT HAS CLEARED BEFORE LEAVING WITH THE LOAD.

*PLEASE REMEMBER THAT FLEET MESSAGES AND MEMOS TO DRIVERS ARE DESIGNED TO HELP US ALL UNDERSTAND MORE ACCURATELY HOW THINGS ARE TO BE DONE. THESE NOTICES GO OUT TO ALL DRIVERS BUT DO NOT NECESSARILY APPLY TO ALL.

*BE SURE TO USE LOAD BARS ON EVERY LOAD. OLD TOWN ME SCALES ARE STOPPING TRUCKS ON A REGULAR BASIS AND BREAKING SEALS TO CHECK FOR LOAD SECURITY. PLEASE REMEMBER THAT IF YOU HAVE PRODUCT DAMAGED DUE TO NOT HAVING USED



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YOUR LOAD BARS YOU WILL BE CHARGED THE COST FOR RE-PIILING OR DAMAGES.

***YOU MUST CALL CUSTOMS BROKER ON EVERY LOAD TO BE SURE IT HAS CLEARED BEFORE TAKING LOAD TO**

BORDER AS WE MAY BE SUBJECT TO FINE

***WE HAVE BEEN RECEIVING TOO MANY UNNECESSARY AFTER HOURS CALLS TO THE SHOP. IF YOU HAVE A PROBLEM PLEASE HAVE A LOOK TO SEE IF IT IS**

SOMETHING YOU CAN DO YOURSELF OR IF IT CAN WAIT UNTIL THE SHOP OPENS IN THE MORNING. WE HAVE PROVIDED THIS SERVICE TO YOU AND MADE IT AS CONVENIENT AS POSSIBLE BUT THAT CAN CHANGE.

Reefer Responsibilities:

To maintain professionalism and a continually high level of customer service we must take the extra steps needed to avoid product claims or when claims occur; handle them properly.

Please remember that all DFL trailers are Fahrenheit.

1) *At the time of the pick up:*

Driver Must: -probe product (front, middle & back) and fill out macro/canned message #2 (loaded & leaving).

-mark temperatures on all copies of the bills along side of where you sign and especially the copy the shipper is keeping.

-if not allowed on dock be sure to note on shipper's copy of the bills (& our copy) "shippers load & count; driver not allowed on dock" and send dispatch a satellite message.

-if you re not familiar with the temperature that the product should be pulping at check temperature chart (attached).

-set reefer as per shipper instructions (making sure they have it written on the bills). If temperature on bills is different that what is stated on your load offer from DFL please check with dispatch.

-be sure to pre-cool the trailer when necessary.

2) *While en-route:*

Driver Must:-Monitor temperature by making sure reefer is working properly & remains at proper setting.

-Pulp load en-route if there is a potential problem.

3)

Arriving at destination:

-Driver Must be sure product is handled properly (placed in cooler).

-If there is a potential problem with product driver should get a copy of the temp tale.

-Driver should get pictures of product.

-Driver should gather what information they can (what is problem) and contact dispatch so that we can handle the claim promptly.

APPLE	35	NURSERY STOCK	50
BANANA	58	MIXED PRODUCE	40
CANTALOUPE	38	ONIONS	40
CARROTS	42	ORANGES	42
CHEESE	28	PEACH	38
CLEMENTINE	40	PEARS	35
CORN	38	PEPPERS	42
EGGS	39	PINEAPPLE	46
FRESH CHOICE	54	PLUMS	36
FRESH FISH	28-32	POTATO	45

*Subject to change>>



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FRESH/FROZEN	28
GRAPEFRUIT	45
GRAPES	34
HONEYDEW	38
JUICE - FRESH	30

POTATO, BULK	45
POTATO, SEED	50
SQUASH	55
STRAWBERRY	36
SYSCO PRODUCE	40

KIWI	34
LETTUCE	36
MUSHROOMS	34
GF (General Freight)	None

TOMATOES	50
WATERMELON	40
YOGURT	38
GFTC (GF Temp Control)	40

Jokes of the Quarter

In a small fishing village, a Newfoundlander was walking up the wharf carrying two-at least 3 lb live lobsters-one in each hand. It was three weeks after the season had closed!

Whom should he meet at the end of the wharf but the Fisheries Officer who, upon viewing the live and wiggling lobsters, says:
"Well me Laddie I got you this time-with two live lobsters three weeks after the season closed!

The Newfoundlander says, "No-My Son you are wrong! These are two trained lobsters that I caught two weeks before the season ended."

The Fisheries Officer says, "Trained like how?"

"Well my son, each day I takes these two from my house down to the wharf and puts them in the water for a swim. While they swim I sits on the wharf and has me smoke, or two. After about 15 minutes I whistles and up comes me two lobsters, and I take them home!"

"Likely story", the Fisheries Officer says. "Lets take them on down the wharf and see if it's true."

So, the Newfoundlander goes ahead of the Fisheries Officer to the end of the wharf where, under supervision, he gently lowers both lobsters into the water. The Newfoundlander sits on a wharf and lights up a smoke, then another.

After about 15 minutes the Fisheries Officer says to the Newfoundlander, "How about whistling?" The Newfoundlander says "What for?". The Fisheries Officer says, "To call in the lobsters".

The Newfoundlander replies, "What lobsters?".

I Stand at the Door

A new pastor moved into town and went out one Saturday to visit his parishioners. All went well until he came to one house. It was obvious that someone was home, but no one came to the door even after he had knocked several times. Finally, he took out his card, wrote on the back "Revelation 3:20" and stuck it in the door. (Revelation 3:20 reads: "Behold, I stand at the door and knock. If any man hear my



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voice, and opens the door, I will come in to him, and will dine with him, and he will with me.")

The next day, as he was counting the offering he found his card in the collection plate. Below his message was a notation "Genesis 3:10" ("And he said, I heard thy voice in the garden, and I was afraid, because I was naked.").



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We currently have applications available to any driver who would like to join the Canadian Trucking Human Resource Council in the Professional Driver Recognition Program. Come see Ginelle for details.

You will receive a letter of appreciation from the council as well as a certificate, wallet card and window sticker which all recognize you as a professional driver and show that you meet the high standards of your profession. As a CHTRC Certified Professional Driver you will be kept up to date on the skills upgrading modules that the council offers and CTHRC publications will be sent to you on a regular basis.

We encourage you to pursue professional and personal development so you can continue to be a professional in the industry. We currently have a few drivers who have been approved and are hopeful to add to that list, which we will post in next quarter's newsletter.

2 > EMPLOYEES OF THE QUARTER:



Alvin Kettle

We are pleased to announce Alvin Kettle as our first Employee of the Quarter for March, April May. Alvin has been with DFL since March 2000.

Alvin is proudly from the big city of Port Aux Basques, NL. He and his wife Annette have a son Brian, a daughter Tina and a grandson Nicholas.

Although he doesn't have much time for his favorite hobby these days he used to enjoy riding motorcycles, and was known to have put his wife off it a few times for driving so fast.

This wild man tells us that one day while driving an oil truck with about 15 000 gallons of fuel it caught on fire. Alvin kept his cool and just put it out with a fire extinguisher.

In addition to his calm behavior one of the reasons Alvin has been nominated because he is quick to assist other drivers and willing to help all employees of Donnelly Farms. Alvin's 36 years of experience and excellent demeanor makes him a great candidate for employee of the quarter!



Len Joy

Len was born and raised in BC. He then spent 35 years in Calgary and 5 years in Brantford before he and his wife Phyllis decided to retire to NL, where they now reside in Musgrave Harbour. Between them they have 6 children and 10 grandchildren. They also have 2 dogs - Len has Cimeron and Phyllis has Tess; 2 cats - Shoncee and Patches; and 2 birds - Oscar and Millaya.

Len's retirement lasted 3 months before he started going stir-crazy and he realized he had to find something to do. Friends told him to call Donnelly Farms as they were a pretty good outfit; he was hired in May of 2002 and the rest is, as we say, 'history'.

Other than driving truck for 41 years Len has done some construction work and for hobbies he likes photography but his real passion is reading. Len has been nominated for his calming influence, mentoring attitude & more.

When asked if he had any comments about DFL he said it was one of the better outfits on the east coast. It is like working for one big happy family because they care and they have bent over backwards to help him out.

Congratulations to you both!