Mechanical Turk: Current Issues and Solutions

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FISHER COLLEGE OF BUSINESS

BASED IN-PART ON: GOODMAN AND PAOLACCI (2017), "CROWDSOURCING CONSUMER RESEARCH," JOURNAL OF CONSUMER RESEARCH, 44 (JUNE), 196-210. AVAILABLE AT WWW.JOSEPHKGOODMAN.COM

Special Thanks to my Coauthors

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SCOTT WRIGHT PROVIDENCE COLLEGE



Mechanical Turk: Current Issues and Solutions, SCP Pre-Conference 2018



Agenda

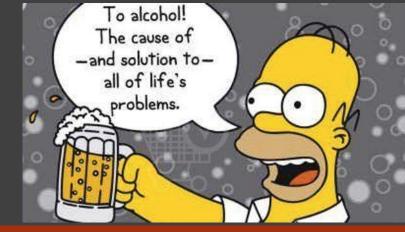
Basics of Mechanical Turk: Issue or Non-issue?

What about editors and reviewers?

Solution to Many Problems: TurkPrime

- VScreen based on demographics or any other criteria that you choose
- V Provide real random completion codes and automatically approve
- VBlock repeat participants
- VCalculate Completion & Bounce rates
- vMicroBatch (or HyperBatch)
- V Block duplicate IPs
- VAnonymize worker IDs

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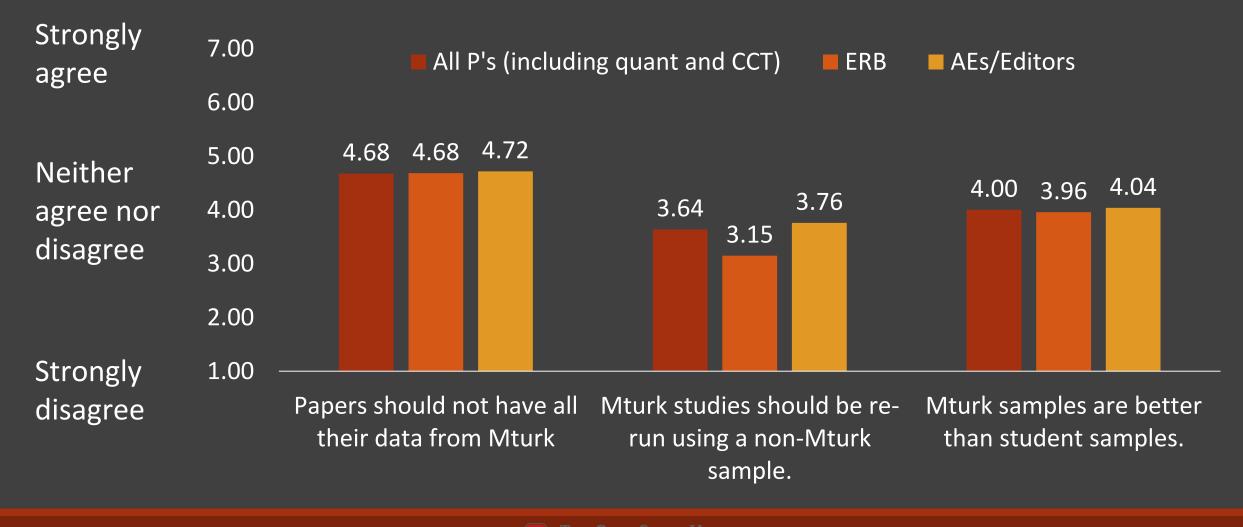


MTurk Myth or Truth?

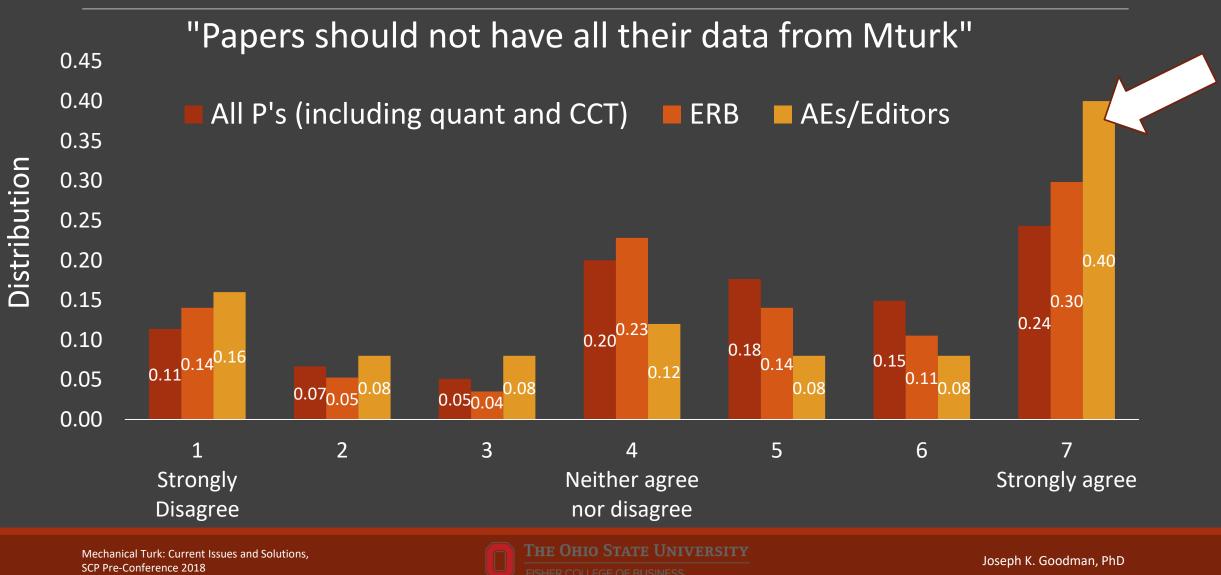
- 1. Not real people
- 2. Low quality data
- 3. Uneducated
- 4. Peer/low-income-
- 5. -Internet-geeks
- 6. The lab is still more reliable
- 7. They don't pay attention
- 8. Mostly Indian
- 9. Mostly non-native English speakers
- 10. Editors/reviewers won't accept papers with only MTurk data
 - Surveyed marketing researchers at the top 150 schools (CB and non-CB)
 - Asked about their use and opinions of MTurk



What Do Researchers Think about MTurk?



AE's & Editors are Not All Convinced



Solution 1: Stop Doing MTurk Studies

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Solution 2: Get a job at Ohio State

(OR OTHER SCHOOL WITH 8000 SUBJECT HOURS/YEAR)

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Solution 3: Measure Real Behavior on MTurk

- Example₁: Tonietto, Malkoc, & Nowlis (forthcoming *JCR*)
- P's entered their availability/calendar on Qualtrics
- IV: Generate times bounded/not bounded by tasks (btw SS)
- DV: Choice of MTurk study
 - 30 minute brief study for \$2.50
 - 45 minute full study for \$5.00
 - Neither

Example₂: Coin flip game to measure cheating (Balasubramanian, Bennett, and Pierce 2017)

Solution 3: Measure Real Behavior on MTurk

Example₃: Take picture of artwork and upload or email it

Example₄: Costello and Malkoc (working paper)
 DV: Donate \$ or donate time (micro-donations: counting/classifying animals, algae, weather patterns)

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Solution 4: Go Beyond Surveys

Longitudinal studies

60% retention rates (but need to pay more)

Group interactions

- Webcams for facial expression analysis and analyzing emotions (FaceReader)
- Physiological measures
- Measure heart rate (Muender et al. 2016)

RA Work

- Classification of content
- web searches
- registering for websites
- viewing ads
- edit transcripts
- test software
- skilled tasks: logo & graphic design, ad copy
 - See Fiverr, Upwork, Guru

Issue: Pre-screening & Non-naiveté

Workers are usually honest, but will lie to be eligible for participation

- 48/106 heterosexual workers claimed LGB to be eligible for study
- 8% women, 17% men changed gender to be eligible for study
- Lying increases with compensation
- Lie more about owning a dog than religion or politics

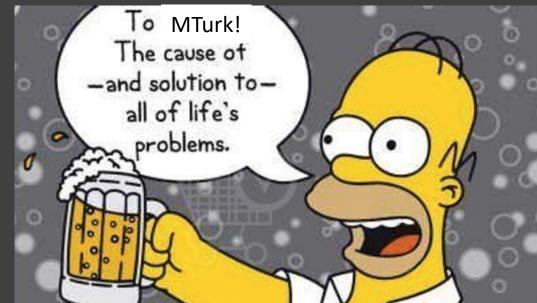
Non-naiveté

• We are sampling the same people across studies

Chandler & Paolacci 2017, Wessling, Huber, & Netzer 2017

A Solution to Many Problems: TurkPrime.com

Pre-Screen based on demographics or other criteria (eg, liberals vs. conservatives) Non-naiveté: Block repeat participants Calculate Completion & Bounce rates Provide real random completion codes and automatically approve MicroBatch & HyperBatch Block duplicate IPs Anonymize worker IDs



Pre-screening on TurkPrime: Two Ways

Pay to use TurkPrime's criteria Expensive, but lots of options and fast Create your own database (see supplemental slides) Stage 1: Collect important info (eg, gender, age, political affiliation) Stage 2: Launch HIT limited to target group

Guidelines for Researchers

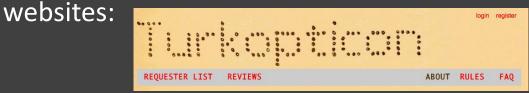
- Use qualifications and appropriate prescreening
 - > 95% approval
 - Do not expect workers to screen themselves (use TurkPrime or other solution)
- Be Ethical pay a fair wage
- Min wage of \$7.25/hr in US (\$.121/min)
- Paying more ≠ better data
- Collect Data and Track your participants
- Collect basic demographics
- Prevents non-naiveté & can do anonymously via TurkPrime

Guidelines for Academic Requesters

http://wiki.wearedynamo.org/index.php/Guidelines for_Academic_Requesters

- Clearly identify yourself
- Provide reasonable time estimates
- Approve work as soon as possible
- Maintain worker privacy
- Do not block workers
- Maintain a responsive line of communication

Know your reputation. Check out 3rd party



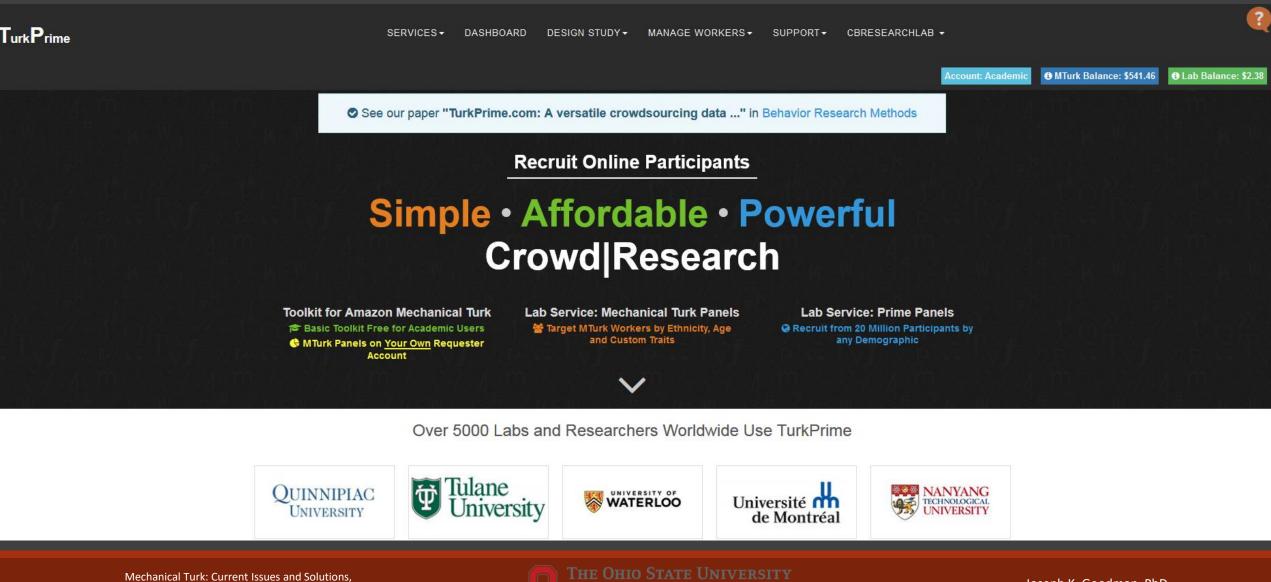
Supplemental Slides: Instructions on How to Create Your Own Database of Workers

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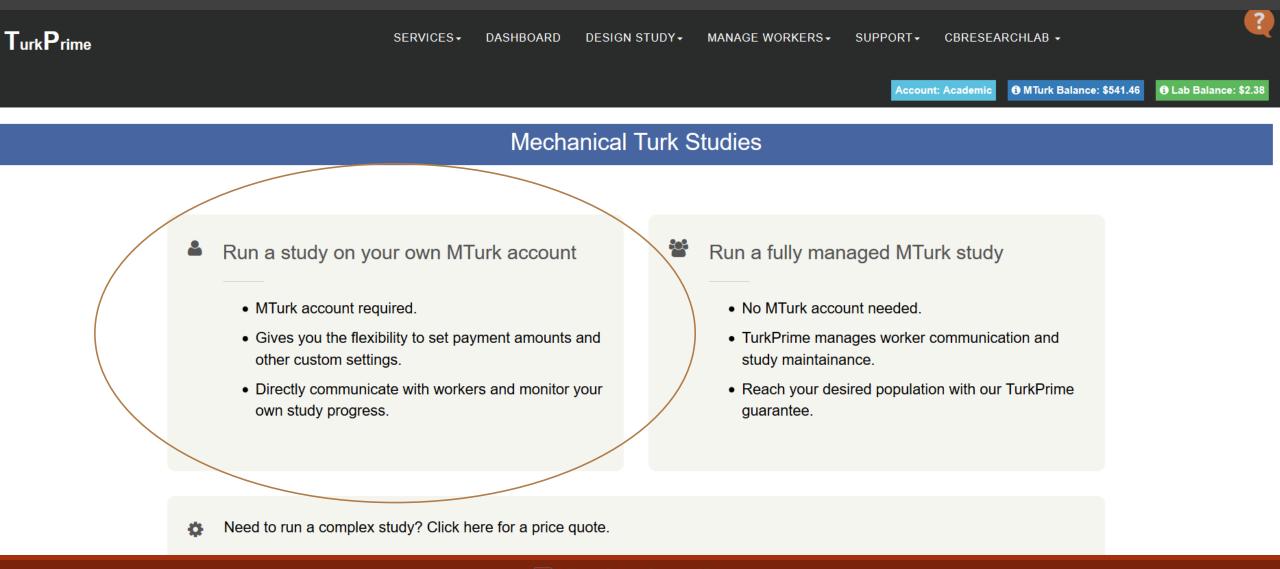
Many Issues are Solved by TurkPrime



SCP Pre-Conference 2018

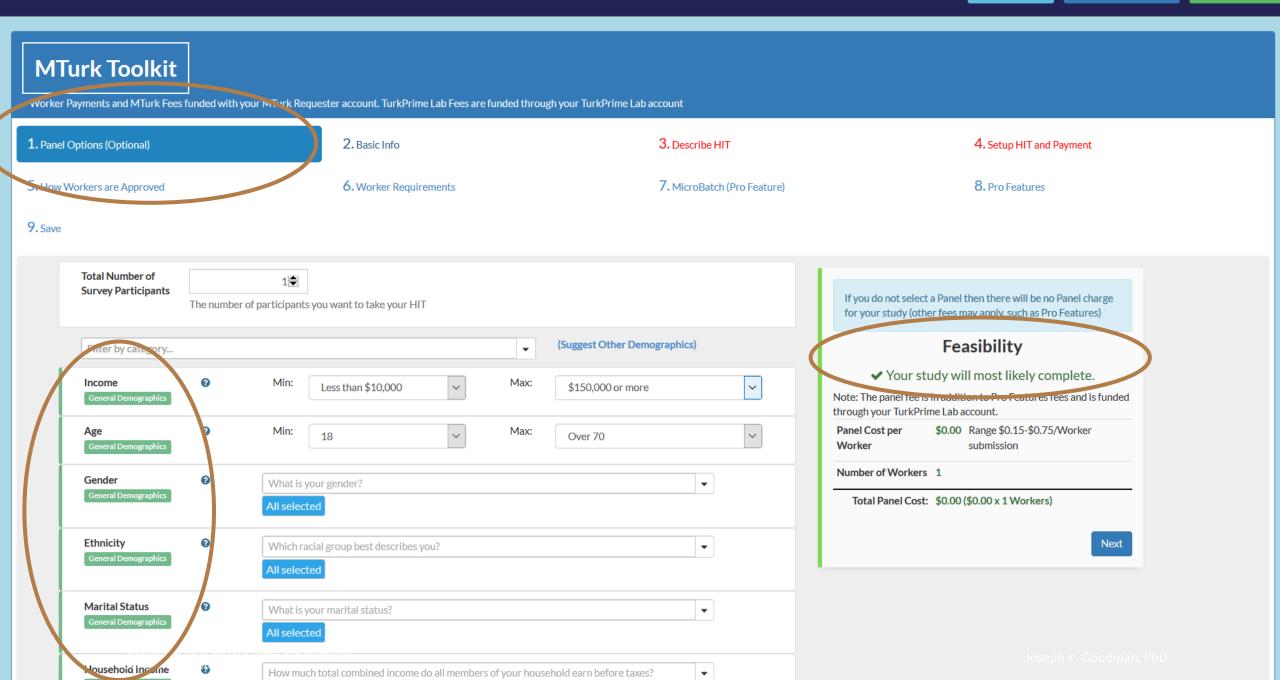
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Create a Study



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Chronic Disability	0	Do you have a disability or chronic illness of any type (either physical or mental)?	•	
Medical		All selected		
Migraines	0	How often do you experience migraines, if at all?	•	
Medical		All selected		
Future Exercise	0	Do you intend to engage in regular exercise in the next six weeks?	•	
		All selected		
Dieting	0	How often are you dieting?	•	
Weuldar		All selected		
Fitness Tracker Medical	0	Do you regularly use a pedometer or any other type of fitness tracker?	•	
Medical		All selected		
Chronic Pain Medical	0	Do you have a diagnosis of chronic pain (pain lasting more than 12 weeks)?	•	
Medical		All selected		
Occupation Occupation	0	Which best describes your current occupation/job/career; If student, career goal?	•	
Occupation		All selected		
Current Status Occupation	0	Which of the following best describes your current status?	•	
Оссыранон		All selected		
Industry	0	Please select the industry that best describes your work and/or field of training:	•	
Occupation		All selected		
Current College Student	0	Are you currently?	•	
Occupation		All selected		
Supervisor	0	Are you employed full time in a supervisory position or higher where people report directly to yo	•	
Occupation		All selected		
Hours Employed	0	How many hour per week do you work?	•	Joseph K. Goodman, PhD
Occupation		All selected		Joseph K. Goodman, PhD

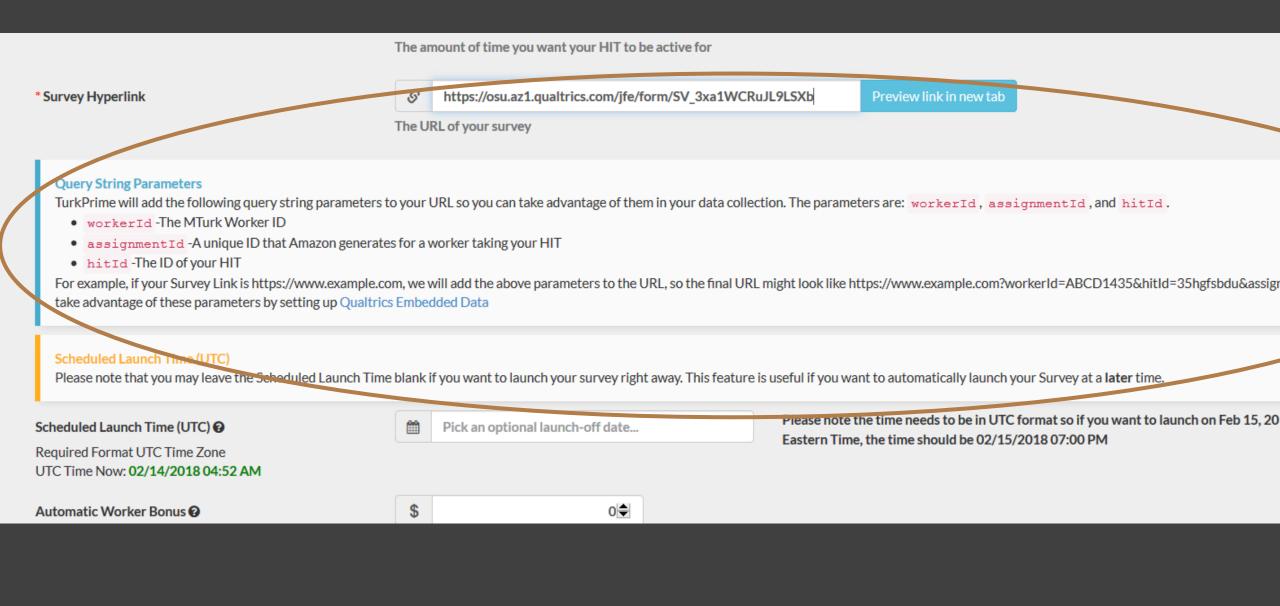
1 . Pa	anel Options (Optional)		2. Basic Info	3. Describe HIT	4. Setup HIT and Payment				
5.н	ow Workers are Approv	ved	6. Worker Requirements	7. MicroBatch (Pro Feature)	8. Pro Features				
9. Sá	ave								
	* Title	Short Survey							
		Title of the survey that will be displayed	d to workers						
	Description	Answer a short survey. Takes about 1	minute!						
		A description of your survey							
	Custom Instructions		2 ?						
		Survey takes about 1 minute. Note: This HIT is an academic study i	being conducted by university researchers. Your answers are completely	anonymous and we are					
			not being conducted for commercial purposes or to make profit, and it wor we to search the Internet on this HIT. It's just opinion questions, so please						
		Requirements:							
		Must be 18 or older							
		(Optional) It is best to include instruction workers.	ons on your survey landing page. Nevertheless, you may include custom	instructions to display to					
		Standard instructions that workers sho custom instructions, if specified.	uld follow the hyperlink and submit a secret code (if set) are always inc	luded and will follow the					
	Keywords	survey, study, academic, preferences							
		Keywords associated with your HIT							
		This project may contain potentially e	explicit or offensive content, for example, nudity						

Previous

?

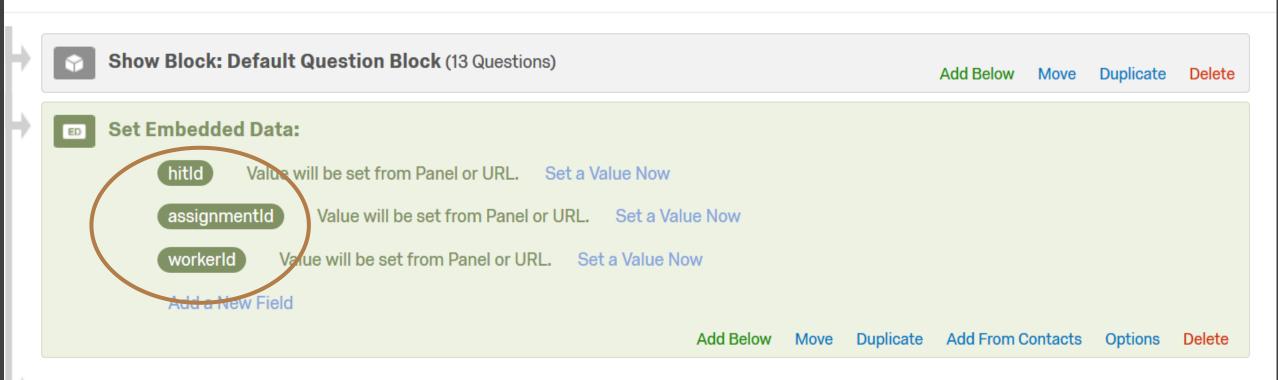
0	
9	Carro
7.	Save

Worker Payment Per Survey	\$	0.1				
	Amount you will pay e	ach worker who completes your HIT				
Expected time to complete HIT		1 Minutes	~			
	The estimated amount	t of time for Worker to complete HIT	This will be appended to your HIT description.			
Restarting your HIT To enable Restarting your HIT make sure that the time all	otted for the HIT is no lo	nger than 90 minutes				
Time allotted per assignment		10 Minutes				
	Maximum time allowe	ed for a Worker to complete the HIT				
HIT expires in		7 Days	×			
	The amount of time yo	ou want your HIT to be active for				
* Survey Hyperlink	S https://osu.az	1.qualtrics.com/jfe/form/SV_3xa1W	CRuJL9LSXb Preview link in new tab			
	The URL of your surve	у				
Query String Parameters TurkPrime win add the following query string parameters	to your URL so you can t	ake advantage of them in your data c	ollection. The parameters are: workerId, assignmentId, and hitId.			
workerId -The MTurk Worker ID						
 assignmentId -A unique ID that Amazon generate hitId -The ID of your HIT 	assignmentId -A unique ID that Amazon generates for a worker taking your HIT					
For example, if your Survey Link is https://www.example.com, we will add the above parameters to the URL, so the final URL might look like https://www.example.com?workerId=ABCD1435&hitId=35hgfsbdu&assignmentId=vbwjebwufg. You can then						
take advantage of these parameters by setting up Qualtrics Embedded Data						
Scheduled Launch Time (UTC) Please note that you may leave the Scheduled Launch Time blank if you want to raunch your servey right eway. This feature is useful if you want to automatically leavest your Servey at a rater time.						
- Touse here that you may reare the scheduled Eduler min	sound you mane to lat	, , , , , , , , , , , , , , , , , , , ,				
Scheduled Launch Time (UTC) 😧	Pick an option	nal launch-off date	Please note the time needs to be in UTC format so if you want to launch on Feb 15, 2018 at 02:00 PM			
Required Format UTC Time Zone			Eastern Time, the time should be 02/15/2018 07:00 PM			
UTC Time Now: 02/14/2018 04:52 AM Mechanical Turk: Current Issues and Solutions,			Joseph K. Goodman, PhD			
Automatic Worker Bonus 🤣	\$	0	Joseph K. Goodman, PhD			



Now go to your Qualtrics Survey \rightarrow "Survey Flow" \rightarrow "Set Embedded Data" \rightarrow enter variable names (case sensitive!)

Survey Flow MTurk Demographics Survey

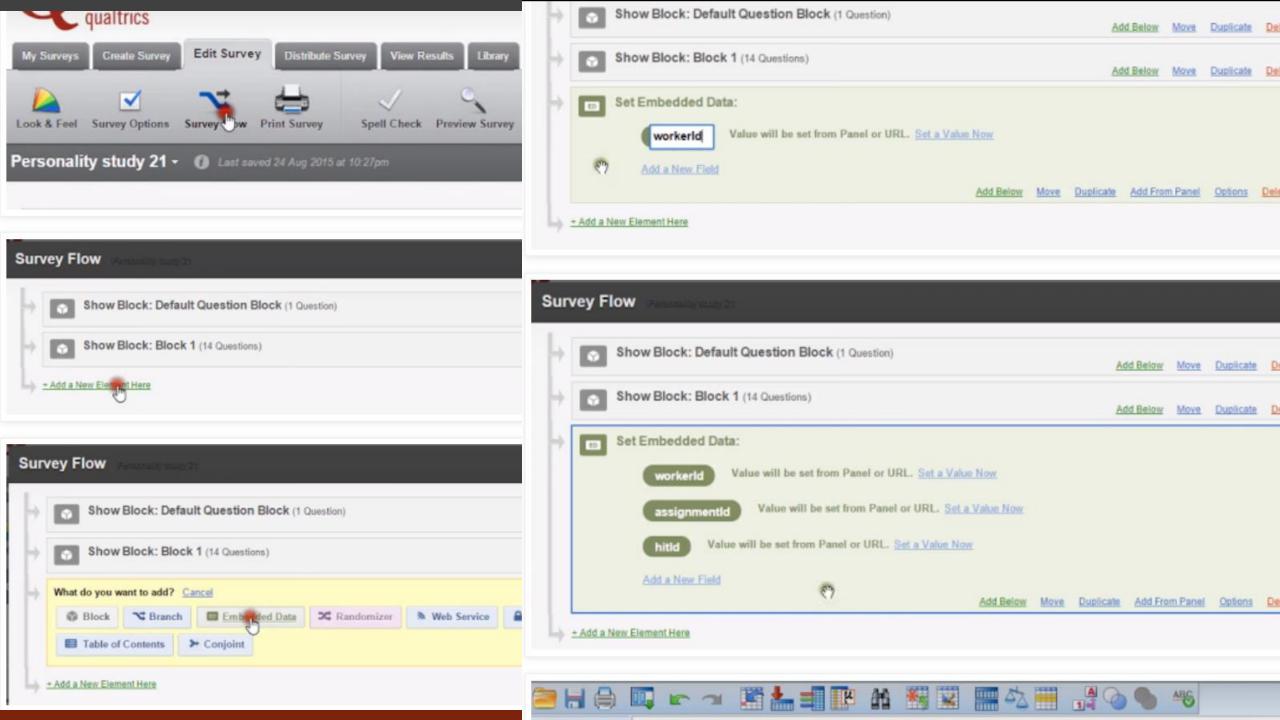


+ Add a New Element Here

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Back to TurkPrime...

Dynamic Completion Code For Qualtrics

• Each worker will have a unique secret code. Your HIT can either be auto-approved or manually approved.

Setup for Qualtrics

1. Create or Edit a Survey 2. Click on "Survey Options"

Survey Options

3. In the Survey Termination Section: Click on Custom end of survey message...

Survey Termination	Default end of survey message.
- Clark	Custom end of survey message
Thank You	Secret Key 💌

- 4. If you have a Secret Key option that you previously created Select it and you are done/ Otherwise, Click New Message
- 5. Enter Secret Key in the Description field. (Next time you can select this message.)
- 6. Click the Source



button

7. Paste the following text exactly into the window as shown

<iframe src='https://www.TurkPrime.com/TakeLaunchedSurvey/DynamicKey' width='100%' height='200'>/ifram

Category	End of Survey Messages				
Description	Secret Key]			
(a) [a]		1 = =	111 111	E Source	I,
Font	- Size - B I U x _e x ^e	□ • <u>A</u> •	10		

8. Click Save

Auto Pay Workers (approve only if completion code is correct)

Safety Feature Automatic grading will only approve Workers and not reject them. Rejections must be performed manually (in the Dashboard) before the "Auto pay workers in" time frame found below. See this blog post for more details. Ianual Assignment Management
lanual Assignment Management
uto pay workers in Days ~
The time before workers are automatically approved for work (Useful only if no Secret Code is specified and HIT is manually approved)

Previous Next



Exclude Workers Who Completed These Surveys (live studies are not included)

Allow only Workers Who Completed and Were Approved

Al \sim

of These Surveys (live studies are not included)

Exclude Workers with These Worker IDs (You can use either TurkPrime Worker IDs or Amazon Worker IDs). Enter each on a separate line (Maximum 2000)

Include Workers with These Worker IDs (You can use either TurkPrime Worker IDs or Amazon Worker IDs). Enter each on a separate line (Maximum 2000)

Select Excluded Surveys

inc exc pilot[Study about Decision Making(~ 8 minutes)Sep 27 2016 6:02PM](22243)

-

BIOCKS Workers that in your other relevant studies -Blocks workers that participated in your other relevant studies

Other Qualifications...

Worker Qualifications

Worker Level		Any Level Master	
Location	is one of	Select Locations (up to 30) VINITED STATES	▼
Note Regarding HIT When you set HIT A Reference).		sets Number of HITs Approved to be at least 100 since MTurk assigns an Approval Ra	te of 100% to Workers who have completed less than 100 HITs (MTurk API
HIT Approval Rate (%)	for all Requesters' HITs	95 10	HIT Approval Rating: 95-100%
Number of HITs Appro	ved	100 1,000,00	0 Worker needs to have completed between 100-1,000,000 HITS
Group Requirements		Select Group Requirements (up to 5)	•
Create a new Worker (Group here		
New Naivete (Exclude Naivete is free until April 1, 2	most active Workers) (more details)		~

hD

MicroBatch

el Options (Optional)	2. Basic Info	3. Describe HIT	4. Setup HIT and Payment
v Workers are Approved	6. Worker Requirements	7. MicroBatch (Pro Feature)	8. Pro Features
8			

Pro Feature

Lab fees may apply. See Pricing page for details

MicroBatch HITs

Some issues to be aware of with MicroBatch

- Please be advised that MicroBatch HITs take longer to complete. The average study takes 1 hour per 7 workers, but times may vary.
- MicroBatch will not be enabled if the Time allotted for your HIT is more than 90 minutes
- Additionally, MicroBatch will not be enabled if you Include Workers

MicroBatch	\checkmark	Auto Restart Time In Minutes	Number Participants Per Batch	9 🗢
The survey will be batched into small HITs (Duration for survey must be 90 minutes or less and you cannot include any Workers for this to be enabled)		The time delay between successive MicroBatch HITs. If left blank, the value will be system optimized.	The number of particpants per MicroBatch HIT. Value of 9 or less will save 50% off MTurk fees.	

Pro Features

— Joh fans men seeks Can Detains man fan det	4-11-		
Lab fees may apply. See Pricing page for det	Talls		
Block Duplicate IP Addresses Will prevent multi (more details)	iple responses from the s	same IP address	
HyperBatch The survey will be batched into small Hi MicroBatch (more details)	ITs and will complete fas	ster than (will disable MicroBatch)	HyperBatch cannot be used with more than 1000 people
Anonymize Worker IDs (more details)		\checkmark	Amazon Worker IDs are anonymized and replaced with TurkPrime Worker IDs which can be used on TurkPrime to Include/Exclude Workers etc.
Verify Worker Country and State Location			Workers whose IP addresses are not consistent with your country location settings will be blocked from taking your study.
Survey Group	No Survey Grou There are currer	p w	Assign studies to the same group to exclude Workers who accepted one study from accepting any other study even if all the studies are run at the same time. See <u>this</u> blog post for more details
	+ Create New Su	Irvey Group	
US Regions	ſ		
	and states	- Northeast	
US Region Targeting will remove all other country a locations that were selected on the "Worker Requir		New England (States include: CT,MA,ME,	NH,RI,VT)

Mid-Atlantic (States include: NJ,NY,PA)