# Medicaid:States Rules and Planning Strategies

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## Agenda

- Who Contacts us and Why?
- SMART Act
- Eligibility
- Transfers
- Community Spouse
- Retroactive Eligibility
- Homestead
- Exempt Assets (Resources)
- Planning Strategies
- What is Medicaid (Gifts/Transfers/Applications)

## Who Contacts Us and Why?

- Concerned family member of someone suffering from Alzheimers, Dementia, Parkinson's, etc.
- Assets depleting because privately paying HIGH Nursing Home rates
   \$5,000-\$7,000/month
- Medicaid rates are LOWER
  - \$3,000/month



- Extra \$\$ set aside for disabled person, over and above room and board from Medicaid
- Possibly more \$\$ left for the family

## What is Medicaid

- U.S. health benefits program for certain eligible people and families with low incomes and assets
- Jointly funded by the state and federal governments
- Managed/Administered by the states
- The largest source of funding for medical and health-related services for people with limited income in the United States
- Not to be confused with Medicare

## What is Medicare? ...vs. Medicaid

- Federal government, not state funded
- Available for persons over 65 (approx. 40 million), or younger and disabled (approx. 8 million)
- Health care coverage
- Up to 100 days of skilled nursing care coverage, but only after three days in the hospital
  - Medicare pays 100% for the first 20 days and then the patient has a copayment for days 21-100

## SMART ACT - Changes in IL Medicaid

- Signed by Governor on June 14, 2012
  Certain provisions effective July 1, 2012
- Overall intent to save \$\$
  \$1.6 billion in funding cuts

• What does SMART stand for?



## SMART ACT - Changes in IL Medicaid

•Save •Medicaid •Access, and • **R**esources •Together



## Eligibility - Who Can Benefit?

- Elderly (65+), blind or disabled
  Dementia/Alzheimers
- Long Term Care (LTC) Residents
  nursing home, assisted living, etc.
- Illinois Resident
- U.S. citizen or non-citizen living in the U.S. with a specific type of Immigration and Naturalization status or residing under the color of the law

#### Eligibility - Asset (Resource) / Income Allowance

- \$2,000 for individual ; \$30/month income
- \$3,000 for couples
  - Resources include motor vehicles, bank accounts, stocks, bonds, property, cash on hand, cash value of life insurance, tools and equipment for selfemployment, etc.
    - Wedding rings are allowable
    - Items required because of a person's medical or physical condition are allowable



## Eligibility - Asset/Income Allowance (cont.)

- Income includes wages, Social Security benefits, contributions, unemployment insurance, etc.
- Jointly held property
  - PERSONAL property considered entirely owned by applicant
  - REAL property considered owned in proportion of # of owners (i.e. if 4 owners, each own ¼ share)

#### Transfers - Allowable vs. Non-Allowable

- Transfers are considered changing the way any asset is held, such as:
  - Adding a name to a deed, creating a trust, opening or closing a bank account, etc.
- Transfers reviewed for 5 years = Look Back Period
  - (formerly 3 years; 5 years for trusts)
  - \$500 or greater (Cook County)
- Non-allowable transfers:
  - Transfers for less than fair market value for the purpose of qualifying for assistance
- Guardianship vs. Power of Attorney with Gift Power



### Transfers - Non-Allowable/Penalty Period

- Non-allowable transfers combined and treated as a single transfer
- Start date of penalty period is **the later of**:
  - 1. Date applicant becomes eligible for long term care services (including meeting any spend-down),
  - 2. Date of the transfer, or
  - 3. Day after any previously existing penalty period ends
    - Partial months of ineligibility will be included in the penalty period.

## Transfers - Non-Allowable/Penalty Period (cont.)

- Example:
- Mrs. Smith enters a long term care facility on 08/01/12 and applies for assistance.
- She reports non-allowable transfers of \$5,000 in 07/08 and \$5,000 in 04/09
- Private-pay rate is an average of \$5,000 per month
- Calculate the penalty period:
  - Total amount transferred = \$10,000.
  - \$10,000 / private-pay rate of \$5,000 per month = 2 months penalty (not qualifying for Medicaid benefits)

### Community Spouse - Asset/Income Allowances

- \$109,560 community spouse allowance
  - (reduced from \$113,640)
- \$2,739 community spouse maintenance needs allowance
  - (reduced from \$2,849)
    May be adjusted after a fair hearing, whichever is greater
  - Excess to LTC facility



### Community Spouse - Asset/Income Allowances (cont.)

Health Care and Family Services (HFS) may seek support for institutionalized spouse if that spouse assigns their right of support to the State
Orders of support can't reduce community allowances, either maintenance or asset

### Community Spouse - Spousal Refusal

#### Cooperation requirement

- Persons, and spouses of persons, who apply for medical assistance in a LTC, supportive living facility, or through the DoA Home and Community Based Services (HCBS) waiver are required to cooperate in determining financial eligibility
- Applicant may be denied eligibility for failure to cooperate
  - (formerly, where there had never been transfers from the LTC spouse to the community spouse, the refusal to disclose assets was best strategy)

## Retroactive Eligibility

- Allowable for up to 3 months prior to date of application
  - If individual would have been eligible the first day of each month, then can back date for that month
  - Must meet financial and non-financial eligibility
    - (formerly only non-financial eligibility required)
  - Attorney's fees up to \$10,000 allowed as of date of application

## Homestead Transfers Allowed

- Spouse
- Minor Child
- Child who is blind or has a disability
- Sibling who has equity interest in the property and resided in the home for at least 1 year immediately prior to the date the person moved to a nursing home or LTC facility
- Child Caretaker child cared or parent in the homestead for the 2 years immediately prior to parent moving to a nursing home of LTC facility

## What is Considered Homestead?

- Homestead = Exempt property
  - Owned and occupied by the person as their home
    - Remains exempt if person living in LTC says it is their homestead and intends to return to it
  - \$500,000 equity in home
    - (reduced from \$750,000)
  - Also exempt as homestead if it is occupied by:
    - 1. Spouse;
    - 2. Dependent sibling;
    - 3. Child under age 21; or adult child who is blind or has a disability; or
    - 4. Child caretaker who has resided in the home for the 2 years immediately before the person moved to the nursing home or LTC facility.

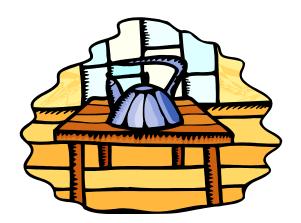


#### What is Not Considered Homestead?

- Non-homestead = not exempt property
  - All real property that is not the client's homestead
  - Abandoning homestead property with no intention of returning, immediately becomes nonhomestead property
  - Transfer to trust becomes non-homestead
    - (formerly allowable transfer)
    - "trust" undefined in SMART Act

## Exempt Assets (Resources) - Personal items

- Personal items and household goods
  - Anything owned by a person that is not land or permanently affixed to land such as clothing, personal effects, and household furnishings are exempt





#### Exempt Assets - Resources for Self Support

- Property or equipment needed for income or self-support
  - Land, buildings, equipment, supplies, and tools including farmland and personal property (such as equipment and supplies, motor vehicles, and tools) used in the income-producing operations
    - Up to \$6,000 total equity value in the property
      - Only if the property produces a net annual income of at least 6% of the excluded equity value of the property;
      - Or if failure to produce at least 6% is beyond the person's control

## Exempt Resources - Life Insurance

- Cash value of a life insurance policy owned by applicant and/or spouse is counted as an asset unless:
  - the policy is exempt; or
  - the total face value is \$1,500 or less
- Exempt policies:
  - Term policies with no cash value
  - Group policies provided by an employer or required for employment
  - Policies on the life of a person who is not the client's responsible relative
  - Policies on the life of an applicant owned by someone other than the applicant



#### Exempt Resources - Prepaid Funeral/Burial

- Irrevocable funeral/burial contract may be up to \$5,874
  - (increased from \$5,387)
- Revocable pre-paid funeral is exempt up to \$1,500
  Burial space is exempt
- Irrevocable assignment of life insurance policy is exempt
  - Additional amount not related to burial is a transfer for less than fair market value
  - Trust must name State of Illinois as remainder beneficiary up to amount equal to total medical assistance paid on behalf of decedent by the State

#### Exempt Resources - Motor Vehicle

- Value up to \$4,500 is exempt
- Also exempt if:
  - Vehicle needed for transportation by or for a handicapped person



- Vehicle has been modified for transportation for essential daily activities based on unique needs for climate, terrain, etc.
- Vehicle is for the community spouse of an applicant and has been transferred to the community spouse

#### Planning Strategies - Allowable Transfers

- Pay off mortgages and/or make improvements to the home; especially if one spouse lives there
- Make prepaid burial arrangements
- Purchase life insurance to cover burial and funeral expenses



- Purchase a new car or better vehicle for community spouse
- Purchase a life estate interest in another person's home
  - only allowed if the applicant resided in the home for at least
     consecutive months after the date of transfer)

#### Planning Strategies - Allowable Transfers

- Undue hardship Hardship waiver may be submitted:
  - Hardship exists when penalty would deprive a person receiving long term care services of:
    - Medical care, endangering the person's life or health; or food, clothing, shelter, or other necessities of life
  - Hardship does not exist when imposition of a penalty would cause a person or the person's family members:
    - inconvenience, or restrict the person's or their family members' lifestyles, but would not put him or her at risk of serious deprivation.

### Planning Strategies - Return of Transferred Resource of Income\_

- Return assets or income creating penalty period to the person in full, transfer allowed
- No partial returns on or after 1/1/12
  - Exception: if assets or income transferred for less than FMV



- **prior** to 01/01/12 are partially returned, penalty period reduced but not eliminated
- E.g., if half the value of the assets or income is returned, penalty period reduced by one half

#### Planning Strategies - Pooled Payback Trusts

- Supplemental funds to provide for Medicaid recipient pays for items Medicaid does not
  - personal needs, leisure time activities, training, clinical services, and transportation.
- Allows individuals to provide for loved ones after pay back to the state

### Planning Strategies - Pooled Payback Trusts

#### Allowable

- Under 65
- Any age if Ward of Public Guardian or the State

#### Not Allowable

- Over 65 if not Ward of Public Guardian or the State
- Any addition to the trust is treated as a transfer of assets or income for less than fair market value
  - (Formerly allowed for over 65 pre-SMART) Was excellent Medicaid planning tool for LTC facility residents to save their \$ from the facility

## **Planning Strategies - Annuities**

- Annuity is a transfer for less than FMV unless it meets the following conditions:
  - Medicaid Compliant Annuity Purchased from a commercial financial institution or insurance company authorized under federal or state law to issue annuities and is,
    - a) actuarially sound,
    - b) irrevocable and non-assignable,
    - c) pays benefits in approximately equal periodic payments, no less than quarterly, and
    - d) no deferred or balloon payments
  - State must be named as remainder beneficiary (up to amount paid out on behalf of Medicaid recipient)

Planning Strategies - Medicaid Compliant Annuity Strategy

- Gift <sup>1</sup>/<sub>2</sub> value of asset -Half a Loaf
- 1. Put <sup>1</sup>/<sub>2</sub> in Annuity
- 2. Annuity income pays for LTC during penalty period
  - Income must be under private pay rate
- Gift may be direct to person or a third-party trust



### Planning Strategies - Medicaid Compliant Annuity Benefits

- Eliminates Spend-down
- Converts spend-down into an income stream to pay private-pay rate
- Individual must be down to \$2,000 before the penalty for the gift can be started
  - E.g. Joe gave away \$50,000 and purchased an annuity with \$48,000 to get down to \$2,000

- Community Spouse Resource Transfer Allowance,
  - 1) \$ 109,650.00
- Community Spouse Support, Standard Responsible Relative, Monthly Liability
  1) \$47,501 - \$48,000
  2) In family support \$410.00

- Homestead to Spouse.
  1) \$500,00.00
- Income Allowance to keep
  1) Individual \$2000.00
  2) Couple's \$3000.00
- Personal Property,1) Wedding Rings

- Community Spouse Maintenance Needs Allowance
  1) \$ 2,739.00
- Life Insurance Policies on the life of a person who is NOT the clients responsible relative is an exempt Policy
- Assets include Community Spouse
  1) Vehicle Community Spouse or

- 2) Pay off mortgage if one Spouse lives there (in home) allowable transfer.
- Hardship waiver does not exist when imposition of a penalty would cause the person's family member.
  - 1) Inconvenience
  - 2)Restrict the person's life style.

But would not put him/her at risk of serious deprivation

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- Can domestic partner Adopt other?
- Care Giver Better for <u>non</u> family.

 Sole Benefit Rule for Trust (Funds must be used for Special Needs Person)

• Common Problems in Nursing home Facilities & especially Nursing Home Contracts.

## Thank you.

• Questions???







