

Luxury Real Estate
Market Research

Micro Market Report

March 2020

Los Angeles County
Orange County
Santa Barbara County
Monterey County
Riverside County
San Diego County

 Douglas Elliman

Reading the Report

Each Micro Market area contains an analysis of current conditions and past trends. In order to take the most away from this report, it is important to understand how to read each micro market.

The Data presents statistical information about past and current conditions, comparing the previous year's month to the current month. Each statistic is compiled from sales data during the month of the respective year. It is then analyzed by Percent Change, which is calculated by taking Current Value minus Past Value and then divided by Past Value.

The Numbers is a compilation of important take-away statistics for each area to gain a quick understanding of market conditions. Median Sales Price and Days on market are 12 month averages for the period ending in the current month. The values for Properties for Sale and Shadow Inventory are presented in both text and graphical form to show the relationship of Shadow to Active Inventory.

The Yearly Trend presents the Median Sales Prices for each month during the past year in graphical format to easily visualize the changes and help identify any trends in sales for that micro market.

Median Price:

A value that separates the upper half of prices from the lower half of prices. It can be interpreted like an average, however the extreme prices (high and low) don't hold undue influence.

Average Price per Square Foot:

The price of each property divided by their respective square footage then averaged across all properties sold in the area for a given time period.

Properties Sold:

The number of property transactions that closed and transferred ownership.

Properties Pending Sale:

The number of properties that entered escrow in preparation for sale.

Properties For Sale:

The number of properties on the market and seeking buyers.

Days of market (Pending Sale):

he number of days that properties currently in escrow were on the market.

Month's Supply of Inventory:

The number of months it would take to sell all the properties listed for sale at the current pace of sales and if no new listings entered the market.

Percent Under Contract:

The ratio of properties for sale to properties pending sale.

Average Median Price for Last 12:

The Average Median Price for the Last 12 Months is sales data from 12 months ending in the identified month.

Los Angeles County

Los Angeles County Macro	Santa Monica	Encino
Bel Air - Holmby Hills	Sunset Strip - Hollywood Hills West	Glendale
Beverly Center - Miracle Mile	Venice	La Crescenta
Beverly Hills	West Hollywood	North Hollywood
Beverly Hills P.O.	West Los Angeles	Shadow Hills
Beverlywood	Westchester	Sherman Oaks
Brentwood	Westwood - Century City	Studio City
Cheviot Hills - Rancho Park	South Bay Macro	Sun Valley
Culver City	El Segundo	Sunland - Tujunga
Downtown Los Angeles	Hermosa Beach	Tarzana
Hancock Park - Wilshire	Manhattan Beach	Toluca Lake
Hollywood	Palos Verdes Estates	Valley Village
Hollywood Hills East	Rancho Palos Verdes	Westlake Village
Inglewood	Redondo Beach - North	Woodland Hills
Ladera Heights	Redondo Beach - South	San Gabriel Valley Macro
Laurel Canyon	Rolling Hills	Altadena
Los Feliz	Rolling Hills Estates	Arcadia
Malibu	San Pedro	Duarte
Malibu Beach	Torrance - County Strip	Eagle Rock
Marina Del Rey	Torrance - North	La Canada Flintridge
Mid Los Angeles	Torrance - South	Monrovia
Mid Wilshire	Torrance - Southeast	Pasadena
Pacific Palisades	Torrance - West	San Gabriel
Palms - Mar Vista	San Fernando Macro	San Marino
Park Hills Estates	Agoura Hills	Sierra Madre
Playa Del Rey	Burbank	South Pasadena
Playa Vista	Calabasas	



County
Los Angeles

Area
4,752 SqMiles

Founded
1850

Los Angeles County

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$655,000	\$684,000	\$687,000	\$713,444	8.9%
Average Price per Square Foot	\$500	\$487	\$506	\$512	2.4%
Properties Sold	3566	3909	3895	3430	-3.8%
Properties Pending Sale	4220	3962	2789	3223	-23.6%
Properties For Sale	19,381	19,476	13,874	13,226	-31.8%
Days on Market (Pending Sale)	49	45	50	30	-38.5%
Month's Supply of Inventory	5.4	5	3.6	3.9	-29.1%
Percent Under Contract	21.8%	20.3%	20.1%	24.4%	11.9%
Average Median Price for Last 12 Months	\$655,125	\$688,407	\$694,481	\$680,573	3.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Los Angeles County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$713,444

Median sales price.

\$512

Average price per square foot.

3.9

Month's supply of inventory.



Bel-Air Holmby Hills

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,637,500	\$2,170,500	\$2,625,000	\$2,137,500	30.5%
Average Price per Square Foot	\$723	\$839	\$891	\$830	14.8%
Properties Sold	8	22	14	10	25.0%
Properties Pending Sale	19	15	11	5	-73.7%
Properties For Sale	182	195	155	152	-16.5%
Days on Market (Pending Sale)	63	111	85	53	-15.2%
Month's Supply of Inventory	22.8	8.9	11.1	15.2	-33.2%
Percent Under Contract	10.4%	7.7%	7.1%	3.3%	-68.5%
Average Median Price for Last 12 Months	\$2,662,583	\$2,540,312	\$2,326,790	\$2,486,100	-7.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bel-Air Holmby Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,137,500

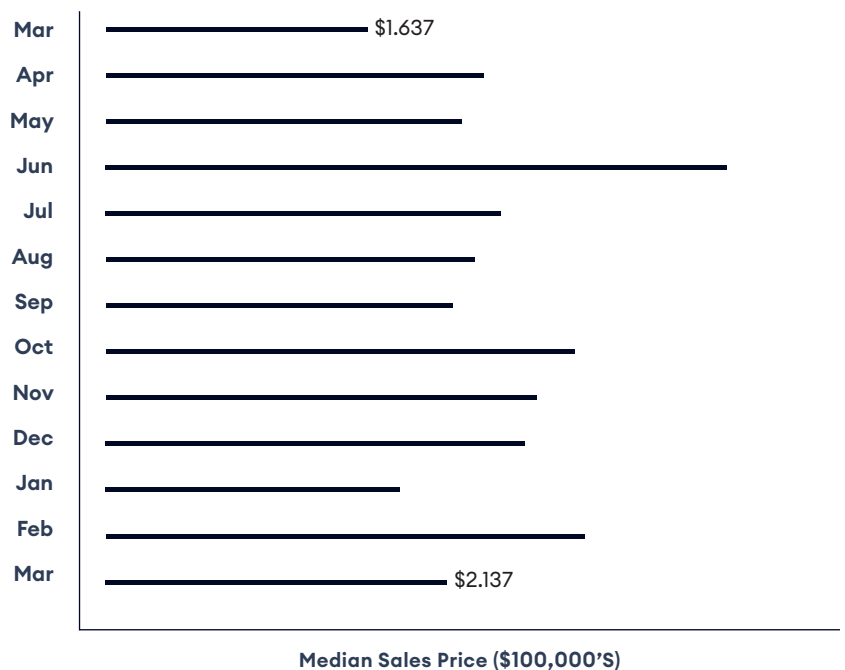
Median sales price.

\$830

Average price per square foot.

15.2

Month's supply of inventory.



Beverly Center - Miracle Mile

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,210,000	\$1,477,500	\$1,765,000	\$2,225,000	0.7%
Average Price per Square Foot	\$896	\$788	\$832	\$847	-5.5%
Properties Sold	9	10	19	15	66.7%
Properties Pending Sale	19	15	14	12	-36.8%
Properties For Sale	85	98	82	89	4.7%
Days on Market (Pending Sale)	59	28	71	38	-35.4%
Month's Supply of Inventory	9.4	9.8	4.3	5.9	-37.2%
Percent Under Contract	22.4%	15.3%	17.1%	13.5%	-39.7%
Average Median Price for Last 12 Months	\$1,862,881	\$1,908,333	\$2,131,667	\$1,814,942	-2.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Center - Miracle Mile Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,225,000

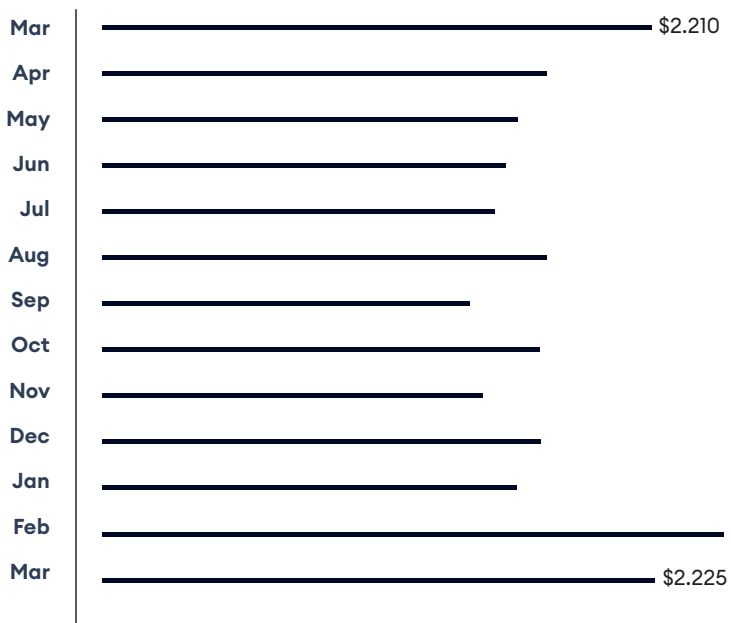
Median sales price.

\$847

Average price per square foot.

5.9

Month's supply of inventory.



Median Sales Price (\$100,000's)

Beverly Hills

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$6,259,540	\$7,250,000	\$5,650,000	\$6,475,000	3.4%
Average Price per Square Foot	\$1,327	\$1,288	\$1,510	\$1,489	12.2%
Properties Sold	10	9	14	15	50.0%
Properties Pending Sale	19	5	10	12	-36.8%
Properties For Sale	173	170	151	144	-16.8%
Days on Market (Pending Sale)	96	64	90	50	-48.3%
Month's Supply of Inventory	17.3	18.9	10.8	9.6	-44.5%
Percent Under Contract	11.0%	2.9%	6.6%	8.3%	-24.1%
Average Median Price for Last 12 Months	\$6,188,889	\$5,879,167	\$6,101,667	\$6,217,926	0.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$6,475,000

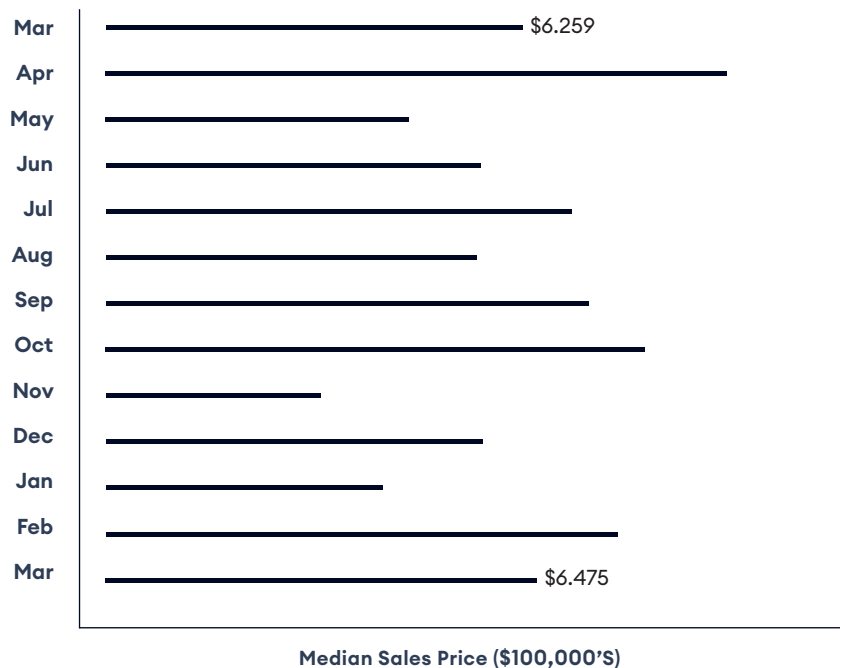
Median sales price.

\$1,489

Average price per square foot.

9.6

Month's supply of inventory.



Beverly Hills- Post Office

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$4,651,000	\$3,345,000	\$2,756,403	\$3,667,000	-21.2%
Average Price per Square Foot	\$1,220	\$974	\$890	\$899	-26.3%
Properties Sold	7	11	16	14	100.0%
Properties Pending Sale	8	11	18	8	0.0%
Properties For Sale	169	184	174	162	-4.1%
Days on Market (Pending Sale)	93	94	105	41	-55.7%
Month's Supply of Inventory	24.1	16.7	10.9	11.6	-52.1%
Percent Under Contract	4.7%	6.0%	10.3%	4.9%	4.3%
Average Median Price for Last 12 Months	\$3,033,117	\$2,923,098	\$2,977,378	\$3,005,468	-0.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills- Post Office Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,667,000

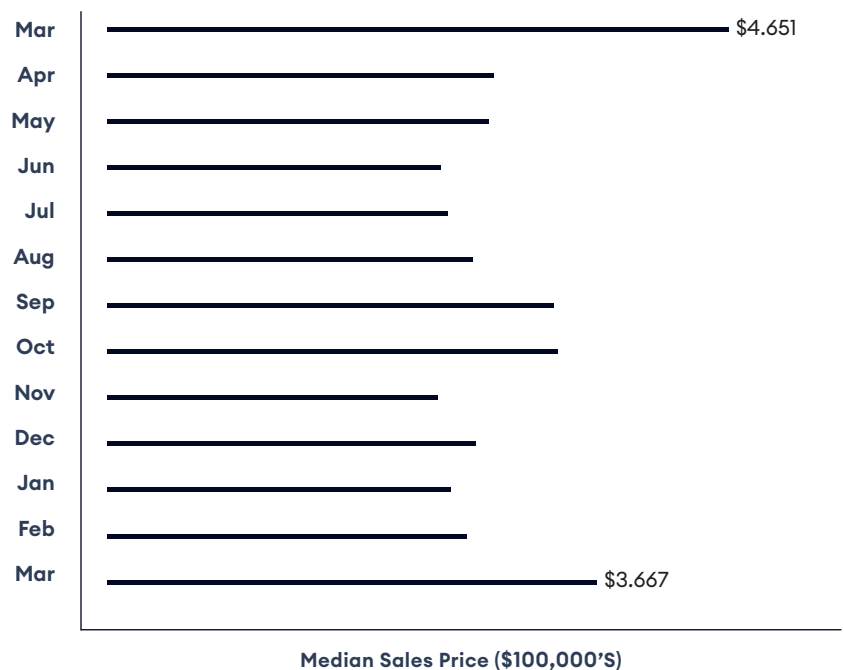
Median sales price.

\$899

Average price per square foot.

11.6

Month's supply of inventory.



Beverlywood

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,485,000	\$1,288,500	\$1,661,000	\$1,429,821	-3.7%
Average Price per Square Foot	\$792	\$803	\$841	\$899	13.5%
Properties Sold	13	18	17	11	-15.4%
Properties Pending Sale	10	17	10	4	-60.0%
Properties For Sale	57	73	39	38	-33.3%
Days on Market (Pending Sale)	33	46	24	19	-44.3%
Month's Supply of Inventory	4.4	4.1	2.3	3.5	-21.2%
Percent Under Contract	17.5%	23.3%	25.6%	10.5%	-40.0%
Average Median Price for Last 12 Months	\$1,599,979	\$1,583,845	\$1,535,690	\$1,545,836	-3.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverlywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,429,821

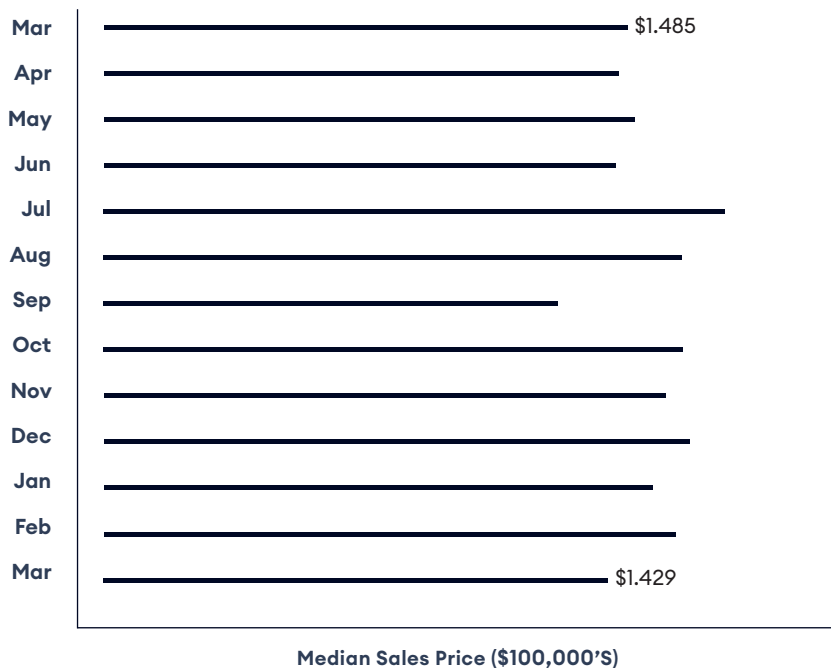
Median sales price.

\$899

Average price per square foot.

3.5

Month's supply of inventory.



Brentwood

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$3,555,000	\$4,800,000	\$2,982,000	\$3,200,000	-10.0%
Average Price per Square Foot	\$1,164	\$1,057	\$1,050	\$1,129	-3.0%
Properties Sold	14	17	21	13	-7.1%
Properties Pending Sale	20	29	13	14	-30.0%
Properties For Sale	195	197	147	173	-11.3%
Days on Market (Pending Sale)	87	86	83	57	-33.7%
Month's Supply of Inventory	13.9	11.6	7	13.3	-4.5%
Percent Under Contract	10.3%	14.7%	8.8%	8.1%	-21.1%
Average Median Price for Last 12 Months	\$3,195,617	\$3,079,500	\$3,233,333	\$3,461,731	7.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Brentwood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,200,000

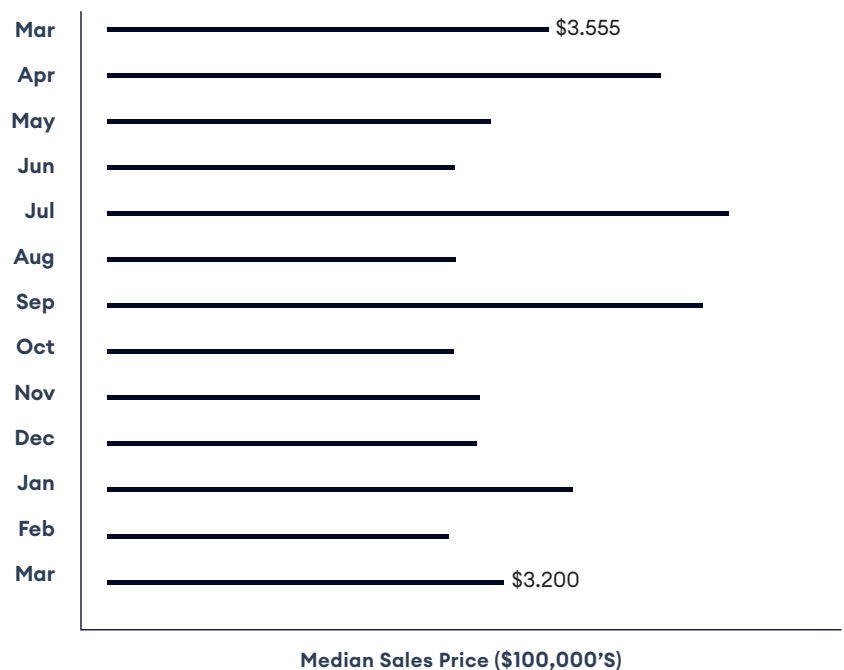
Median sales price.

\$1,129

Average price per square foot.

13.3

Month's supply of inventory.



Cheviot Hills - Rancho Park

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,490,000	\$1,874,000	\$1,600,000	\$2,650,000	6.4%
Average Price per Square Foot	\$883	\$840	\$882	\$925	4.8%
Properties Sold	7	8	8	7	0.0%
Properties Pending Sale	8	12	2	4	-50.0%
Properties For Sale	26	33	19	19	-26.9%
Days on Market (Pending Sale)	69	35	27	16	-76.3%
Month's Supply of Inventory	3.7	4.1	2.4	2.7	-26.9%
Percent Under Contract	30.8%	36.4%	10.5%	21.1%	-31.6%
Average Median Price for Last 12 Months	\$2,588,354	\$2,017,000	\$2,148,167	\$2,076,022	-24.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Cheviot Hills - Rancho Park Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,650,000

Median sales price.

\$925

Average price per square foot.

2.7

Month's supply of inventory.



Culver City

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,325,000	\$1,340,000	\$1,332,500	\$1,347,500	1.7%
Average Price per Square Foot	\$792	\$828	\$932	\$1,017	28.4%
Properties Sold	21	24	20	10	-52.4%
Properties Pending Sale	29	23	16	10	-65.5%
Properties For Sale	89	92	53	53	-40.4%
Days on Market (Pending Sale)	35	33	51	38	8.6%
Month's Supply of Inventory	4.2	3.8	2.6	5.3	25.1%
Percent Under Contract	32.6%	25.0%	30.2%	18.9%	-42.1%
Average Median Price for Last 12 Months	\$1,265,822	\$1,400,750	\$1,428,917	\$1,351,885	6.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Culver City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,347,500

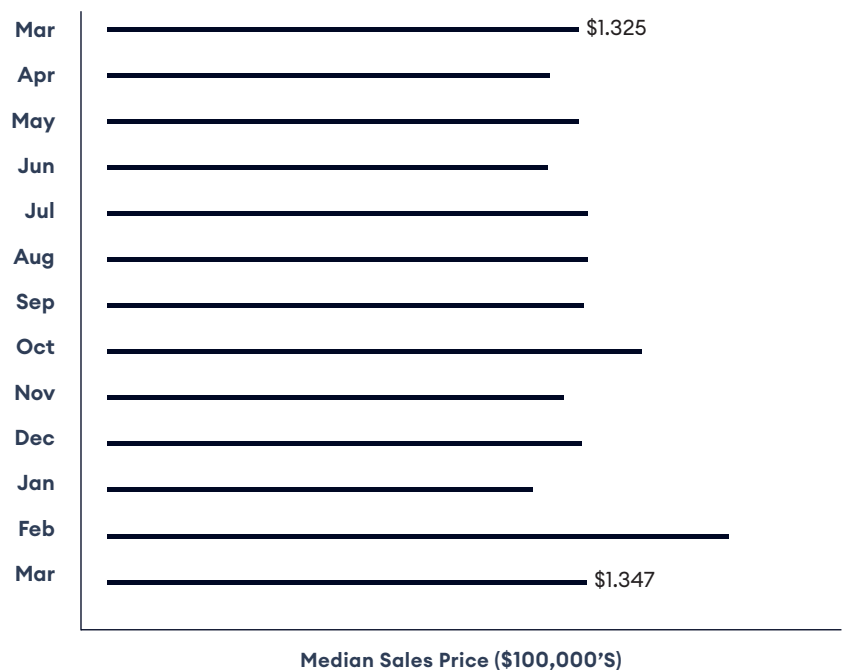
Median sales price.

\$1,017

Average price per square foot.

5.3

Month's supply of inventory.



Downtown

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$444,950	\$490,000	\$505,000	\$418,000	-6.1%
Average Price per Square Foot	\$375	\$589	\$354	\$419	11.7%
Properties Sold	8	8	4	8	0.0%
Properties Pending Sale	9	4	5	5	-44.4%
Properties For Sale	65	53	54	43	-33.8%
Days on Market (Pending Sale)	43	38	39	41	-5.2%
Month's Supply of Inventory	8.1	6.6	13.5	5.4	-33.8%
Percent Under Contract	13.8%	7.5%	9.3%	11.6%	-16.0%
Average Median Price for Last 12 Months	\$410,100	\$471,417	\$450,000	\$467,400	12.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Downtown Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$418,000

Median sales price.

\$419

Average price per square foot.

5.4

Month's supply of inventory.



Hancock Park - Wilshire

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,687,500	\$2,075,000	\$1,898,750	\$1,605,000	-4.9%
Average Price per Square Foot	\$857	\$773	\$792	\$766	-10.6%
Properties Sold	29	22	24	23	-20.7%
Properties Pending Sale	24	13	12	21	-12.5%
Properties For Sale	145	142	89	100	-31.0%
Days on Market (Pending Sale)	50	50	54	43	-13.2%
Month's Supply of Inventory	5	6.5	3.7	4.3	-13.0%
Percent Under Contract	16.6%	9.2%	13.5%	21.0%	26.9%
Average Median Price for Last 12 Months	\$1,714,235	\$1,626,318	\$1,542,385	\$1,692,839	-1.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hancock Park - Wilshire Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,605,000

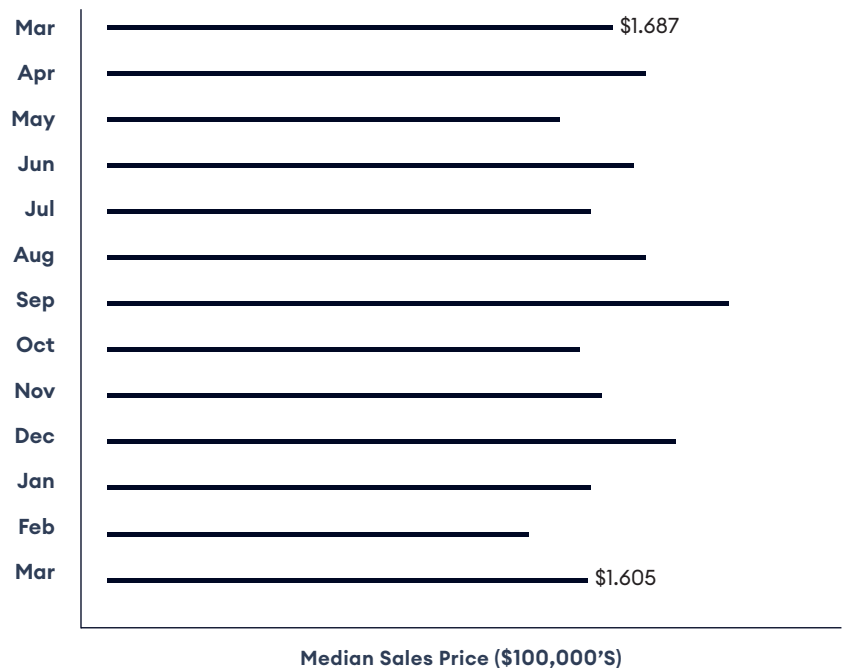
Median sales price.

\$766

Average price per square foot.

4.3

Month's supply of inventory.



Hollywood

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,497,500	\$1,600,000	\$1,045,000	\$1,005,000	-32.9%
Average Price per Square Foot	\$977	\$727	\$628	\$737	-24.6%
Properties Sold	6	5	10	7	16.7%
Properties Pending Sale	8	8	9	6	-25.0%
Properties For Sale	66	82	70	68	3.0%
Days on Market (Pending Sale)	108	41	66	52	-51.3%
Month's Supply of Inventory	11	16.4	7	9.7	-11.7%
Percent Under Contract	12.1%	9.8%	12.9%	8.8%	-27.2%
Average Median Price for Last 12 Months	\$1,106,479	\$1,144,917	\$1,114,000	\$1,197,077	7.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,005,000

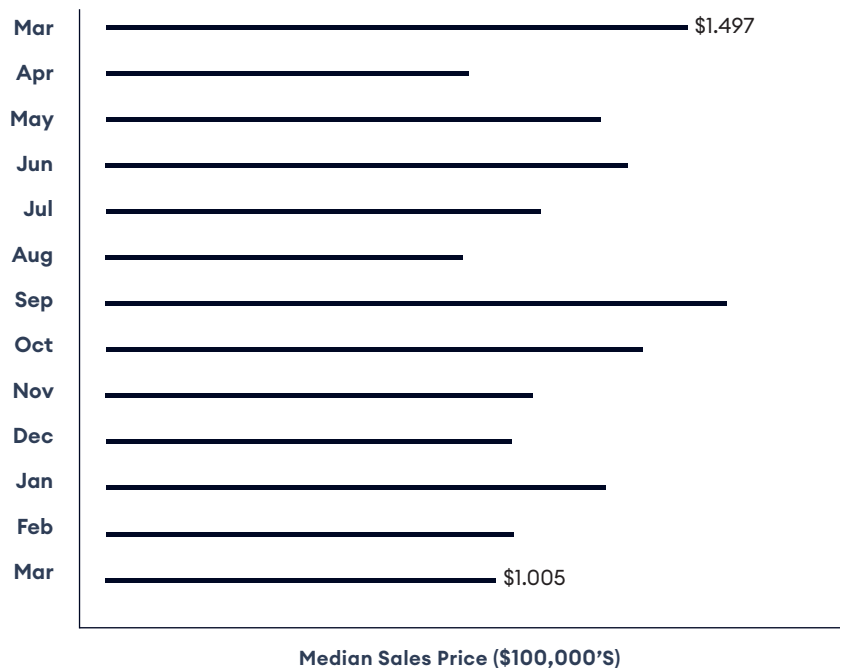
Median sales price.

\$737

Average price per square foot.

9.7

Month's supply of inventory.



Hollywood Hills East

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,466,000	\$1,360,000	\$1,445,000	\$2,375,000	62.0%
Average Price per Square Foot	\$725	\$617	\$597	\$828	14.2%
Properties Sold	13	9	7	7	-46.2%
Properties Pending Sale	11	9	8	2	-81.8%
Properties For Sale	74	83	68	64	-13.5%
Days on Market (Pending Sale)	33	63	80	17	-48.3%
Month's Supply of Inventory	5.7	9.2	9.7	9.1	60.6%
Percent Under Contract	14.9%	10.8%	11.8%	3.1%	-79.0%
Average Median Price for Last 12 Months	\$1,445,760	\$1,553,500	\$1,708,667	\$1,466,702	1.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hollywood Hills East Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,375,000

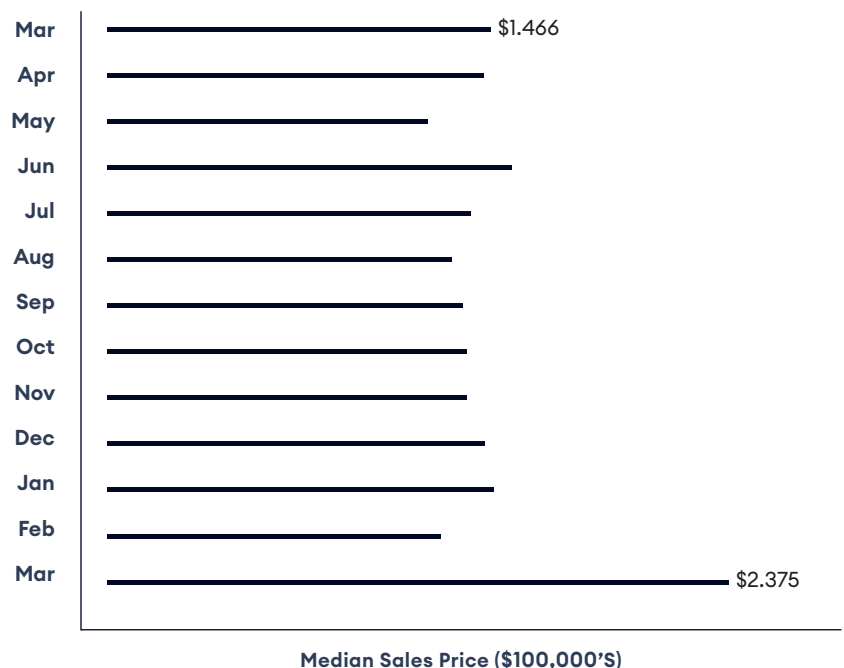
Median sales price.

\$828

Average price per square foot.

9.1

Month's supply of inventory.



Inglewood

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$583,900	\$675,000	\$618,500	\$652,500	11.7%
Average Price per Square Foot	\$283	\$442	\$486	\$495	74.9%
Properties Sold	13	17	20	22	69.2%
Properties Pending Sale	20	20	20	16	-20.0%
Properties For Sale	79	73	69	56	-29.1%
Days on Market (Pending Sale)	59	44	40	40	-32.1%
Month's Supply of Inventory	4	3.6	3.4	2.5	-35.6%
Percent Under Contract	25.3%	27.4%	29.0%	28.6%	12.9%
Average Median Price for Last 12 Months	\$600,033	\$625,167	\$627,500	\$627,200	4.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Inglewood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$652,500

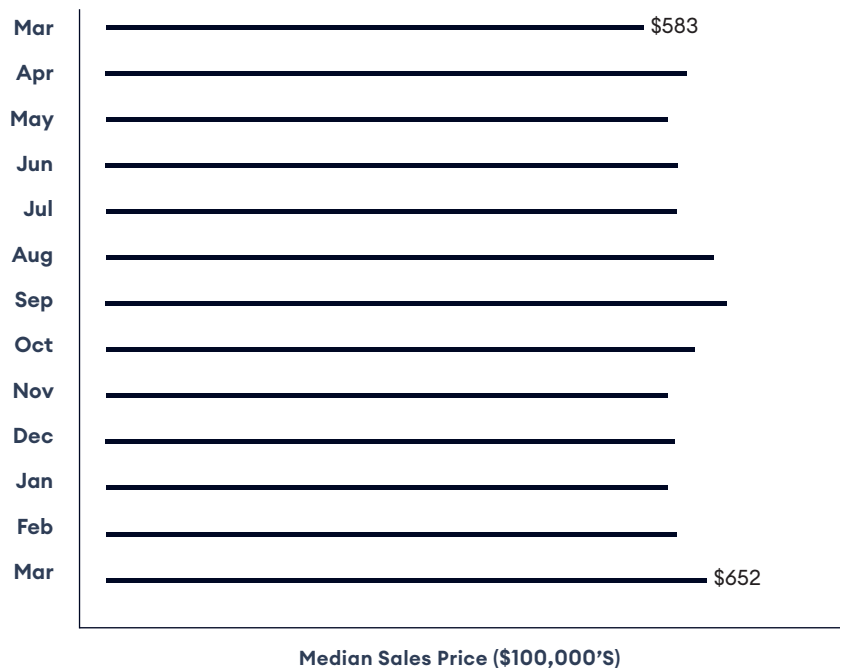
Median sales price.

\$495

Average price per square foot.

2.5

Month's supply of inventory.



Ladera Heights

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,394,421	\$1,377,500	\$1,775,000	\$1,450,000	4.0%
Average Price per Square Foot	\$472	\$508	\$529	\$533	12.9%
Properties Sold	3	4	6	5	66.7%
Properties Pending Sale	1	4	2	5	400.0%
Properties For Sale	15	20	16	18	20.0%
Days on Market (Pending Sale)	140	57	130	14	-89.7%
Month's Supply of Inventory	15	5	8	3.6	-76.0%
Percent Under Contract	6.7%	20.0%	12.5%	27.8%	316.7%
Average Median Price for Last 12 Months	\$1,289,831	\$1,543,750	\$1,589,167	\$1,419,285	9.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Ladera Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,450,000

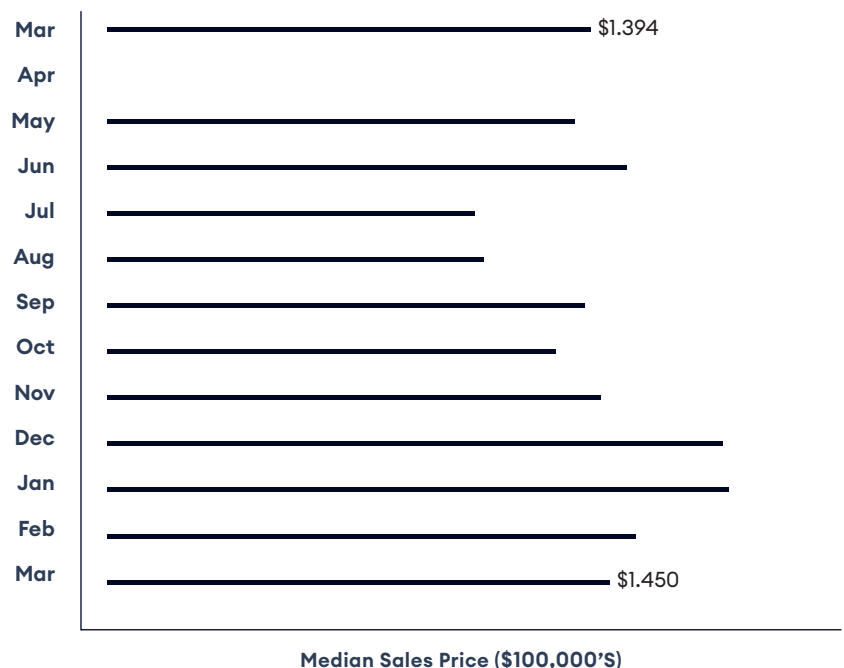
Median sales price.

\$533

Average price per square foot.

3.6

Month's supply of inventory.



Laurel Canyon

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,439,500	\$1,312,287	\$1,585,000	\$2,052,500	42.6%
Average Price per Square Foot	\$841	\$808	\$796	\$859	2.1%
Properties Sold	18	20	21	24	33.3%
Properties Pending Sale	25	24	25	17	-32.0%
Properties For Sale	222	269	191	173	-22.1%
Days on Market (Pending Sale)	53	54	65	37	-30.0%
Month's Supply of Inventory	8.9	11.2	7.6	10.2	14.6%
Percent Under Contract	11.3%	8.9%	13.1%	9.8%	-12.7%
Average Median Price for Last 12 Months	\$1,713,059	\$1,820,833	\$1,954,833	\$1,757,234	2.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laurel Canyon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,052,500

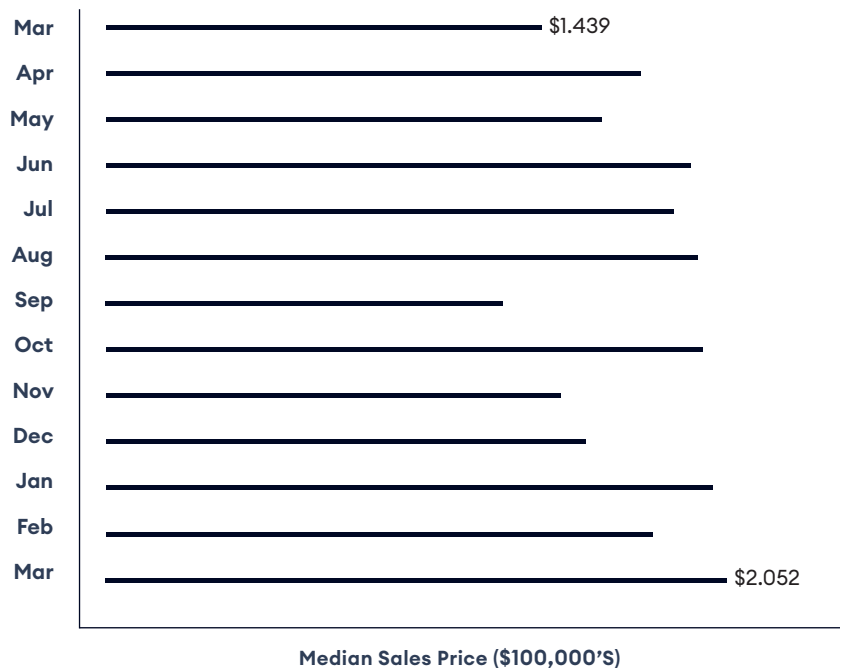
Median sales price.

\$859

Average price per square foot.

10.2

Month's supply of inventory.



Los Feliz

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,612,500	\$1,797,500	\$2,075,000	\$1,800,000	11.6%
Average Price per Square Foot	\$914	\$806	\$824	\$724	-20.8%
Properties Sold	12	18	16	14	16.7%
Properties Pending Sale	17	14	17	17	0.0%
Properties For Sale	95	95	67	69	-27.4%
Days on Market (Pending Sale)	67	52	33	50	-26.6%
Month's Supply of Inventory	5.6	6.8	3.9	4.9	-11.8%
Percent Under Contract	17.9%	14.7%	25.4%	24.6%	37.7%
Average Median Price for Last 12 Months	\$1,760,563	\$1,841,583	\$1,876,833	\$1,749,404	-0.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Los Feliz Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,800,000

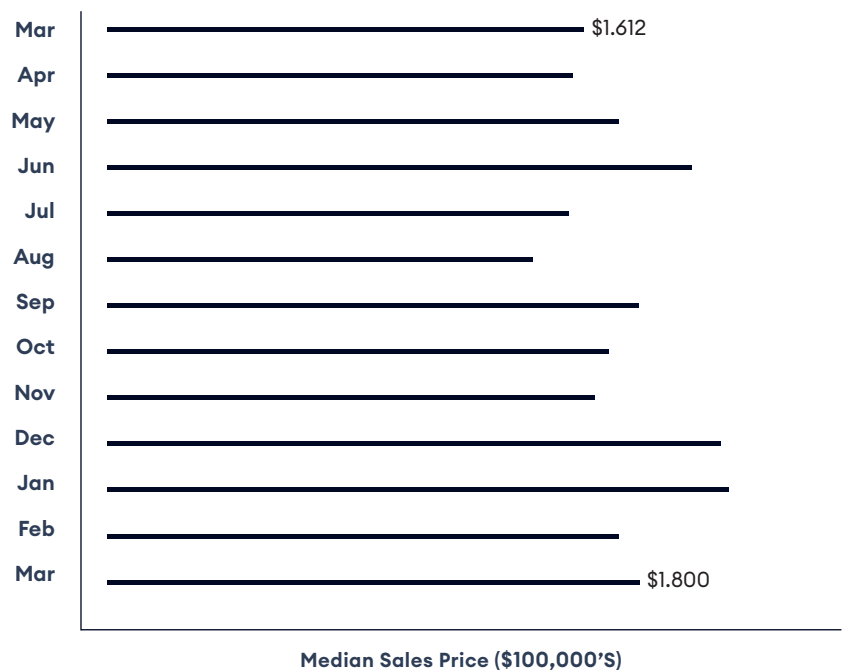
Median sales price.

\$724

Average price per square foot.

4.9

Month's supply of inventory.



Malibu

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,679,500	\$2,150,000	\$2,250,000	\$2,125,000	-20.7%
Average Price per Square Foot	\$1,013	\$845	\$778	\$937	-7.5%
Properties Sold	8	9	10	11	37.5%
Properties Pending Sale	12	13	4	8	-33.3%
Properties For Sale	201	222	182	185	-8.0%
Days on Market (Pending Sale)	82	88	58	92	11.9%
Month's Supply of Inventory	25.1	24.7	18.2	16.8	-33.1%
Percent Under Contract	6.0%	5.9%	2.2%	4.3%	-27.6%
Average Median Price for Last 12 Months	\$3,163,708	\$2,488,167	\$2,276,333	\$2,608,106	-21.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,125,000

Median sales price.

\$937

Average price per square foot.

16.8

Month's supply of inventory.



Malibu Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$4,300,000	\$4,500,000	\$8,000,000	\$3,000,000	-30.2%
Average Price per Square Foot	\$3,821	\$3,028	\$1,956	\$1,681	-56.0%
Properties Sold	4	3	2	3	-25.0%
Properties Pending Sale	4	3	2	2	-50.0%
Properties For Sale	76	83	75	76	0.0%
Days on Market (Pending Sale)	62	45	75	247	299.2%
Month's Supply of Inventory	19	27.7	37.5	25.3	33.3%
Percent Under Contract	5.3%	3.6%	2.7%	2.6%	-50.0%
Average Median Price for Last 12 Months	\$6,016,042	\$6,522,083	\$5,858,333	\$7,995,481	24.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,000,000

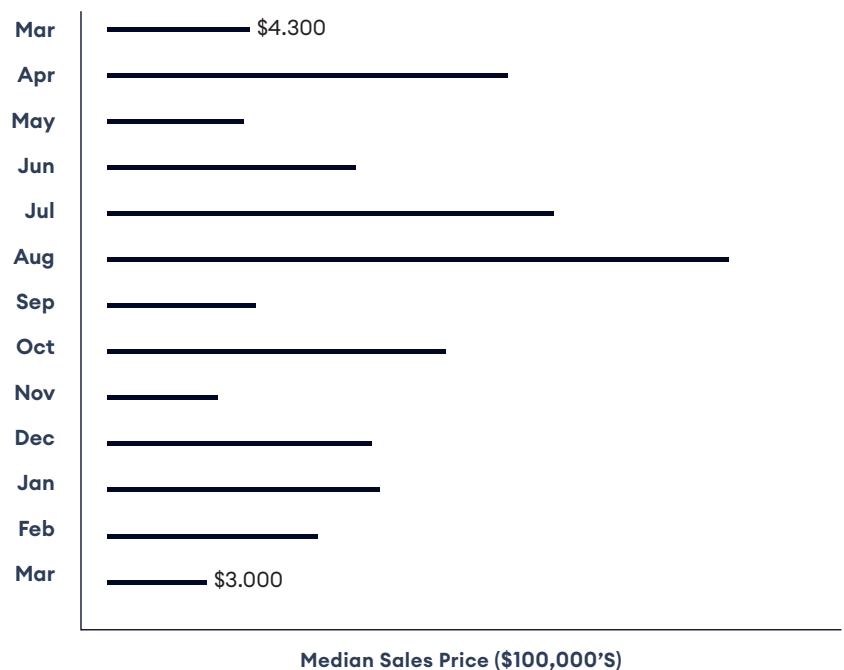
Median sales price.

\$1,681

Average price per square foot.

25.3

Month's supply of inventory.



Marina Del Rey

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,327,500	\$1,500,000	\$1,800,000	\$1,590,000	19.8%
Average Price per Square Foot	\$882	\$835	\$816	\$966	9.5%
Properties Sold	12	7	9	5	-58.3%
Properties Pending Sale	9	6	5	3	-66.7%
Properties For Sale	47	62	44	47	0.0%
Days on Market (Pending Sale)	44	78	95	57	27.8%
Month's Supply of Inventory	3.9	8.9	4.9	9.4	140.0%
Percent Under Contract	19.1%	9.7%	11.4%	6.4%	-66.7%
Average Median Price for Last 12 Months	\$1,407,181	\$1,637,917	\$1,771,833	\$1,500,688	6.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,590,000

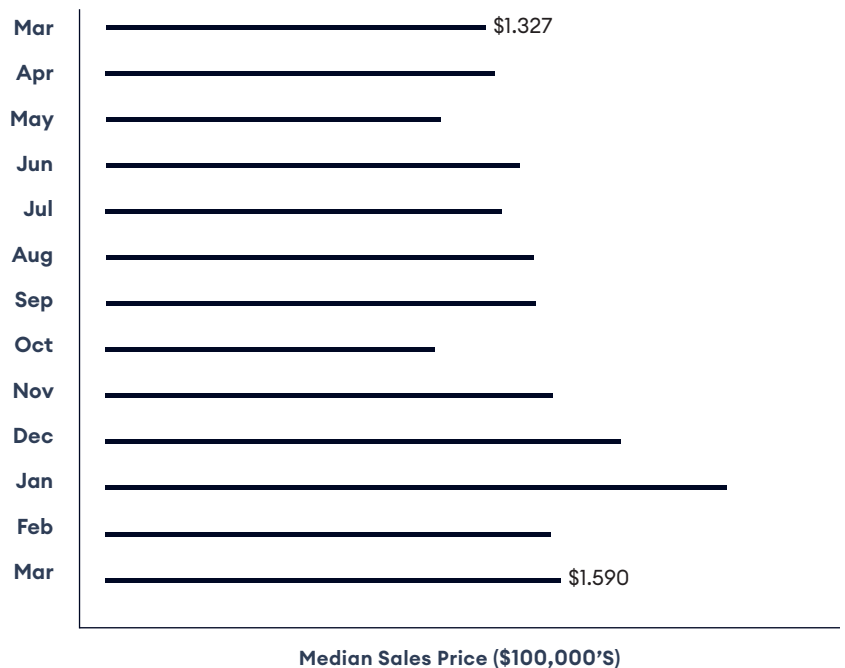
Median sales price.

\$966

Average price per square foot.

9.4

Month's supply of inventory.



Mid Los Angeles

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$865,000	\$815,000	\$755,000	\$850,000	-1.7%
Average Price per Square Foot	\$511	\$498	\$474	\$591	15.7%
Properties Sold	25	38	34	36	44.0%
Properties Pending Sale	35	28	28	17	-51.4%
Properties For Sale	172	153	120	104	-39.5%
Days on Market (Pending Sale)	46	37	38	43	-6.0%
Month's Supply of Inventory	6.9	4	3.5	2.9	-58.0%
Percent Under Contract	20.3%	18.3%	23.3%	16.3%	-19.7%
Average Median Price for Last 12 Months	\$822,794	\$827,042	\$839,250	\$850,019	3.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mid Los Angeles Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$850,000

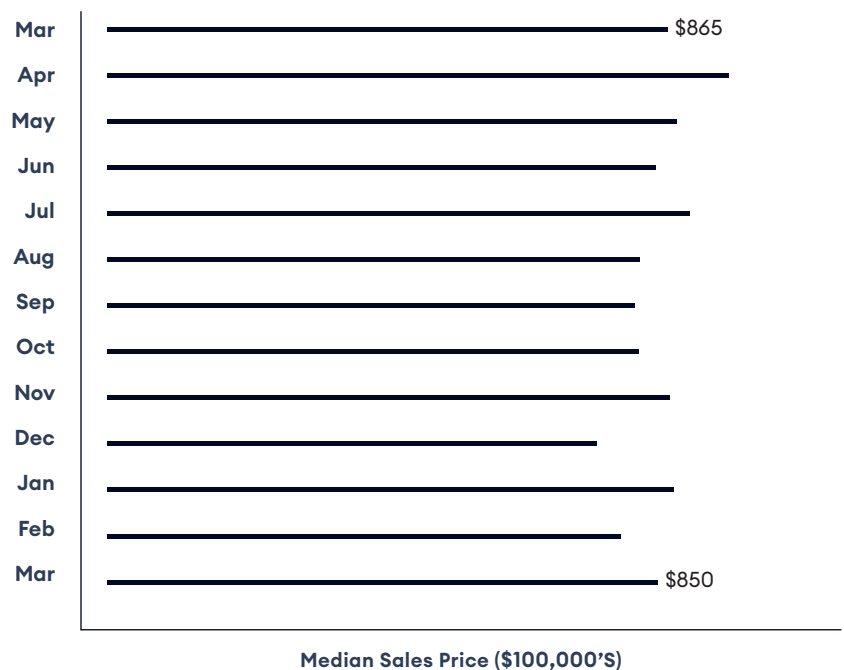
Median sales price.

\$591

Average price per square foot.

2.9

Month's supply of inventory.



Mid Wilshire

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$765,000	\$980,000	\$1,100,000	\$1,600,000	109.2%
Average Price per Square Foot	\$519	\$431	\$576	\$354	-31.8%
Properties Sold	5	3	9	1	-80.0%
Properties Pending Sale	4	6	5	3	-25.0%
Properties For Sale	47	41	29	19	-59.6%
Days on Market (Pending Sale)	48	119	71	88	83.1%
Month's Supply of Inventory	9.4	13.7	3.2	19	102.1%
Percent Under Contract	8.5%	14.6%	17.2%	15.8%	85.5%
Average Median Price for Last 12 Months	\$966,550	\$1,159,000	\$1,266,333	\$1,067,500	9.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mid Wilshire Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,600,000

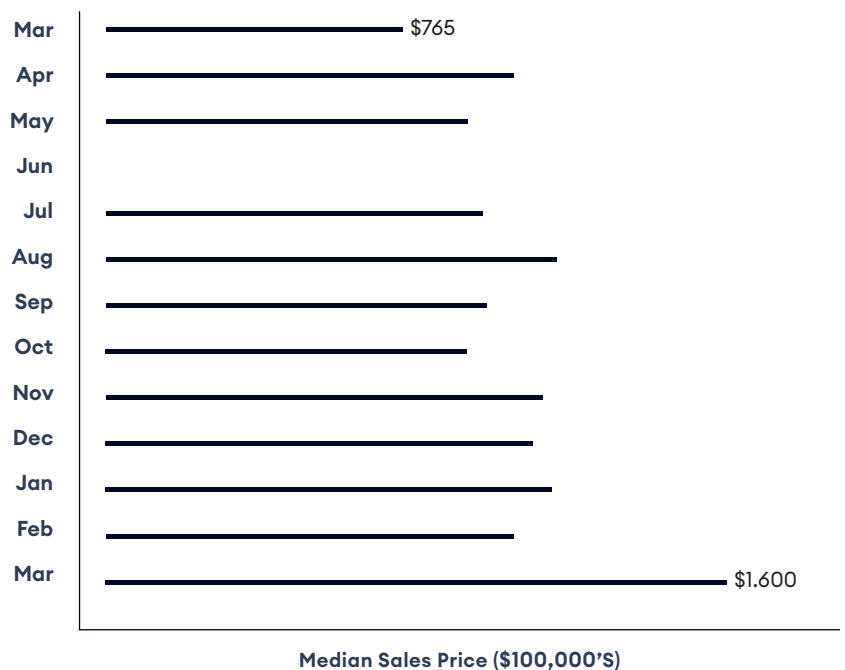
Median sales price.

\$354

Average price per square foot.

19

Month's supply of inventory.



Pacific Palisades

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$3,987,000	\$3,300,000	\$2,850,000	\$3,537,500	-11.3%
Average Price per Square Foot	\$1,121	\$1,106	\$1,052	\$1,108	-1.2%
Properties Sold	21	17	23	20	-4.8%
Properties Pending Sale	17	20	12	11	-35.3%
Properties For Sale	142	166	136	130	-8.5%
Days on Market (Pending Sale)	40	82	69	71	79.7%
Month's Supply of Inventory	6.8	9.8	5.9	6.5	-3.9%
Percent Under Contract	12.0%	12.0%	8.8%	8.5%	-29.3%
Average Median Price for Last 12 Months	\$3,298,988	\$3,354,417	\$3,621,500	\$3,260,615	-1.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pacific Palisades Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,537,500

Median sales price.

\$1,108

Average price per square foot.

6.5

Month's supply of inventory.



Palms - Mar Vista

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,630,000	\$1,476,760	\$1,475,000	\$1,590,000	-2.5%
Average Price per Square Foot	\$823	\$896	\$926	\$931	13.1%
Properties Sold	39	22	19	17	-56.4%
Properties Pending Sale	25	23	8	18	-28.0%
Properties For Sale	92	97	63	65	-29.3%
Days on Market (Pending Sale)	49	33	39	18	-62.9%
Month's Supply of Inventory	2.4	4.4	3.3	3.8	62.1%
Percent Under Contract	27.2%	23.7%	12.7%	27.7%	1.9%
Average Median Price for Last 12 Months	\$1,509,860	\$1,713,333	\$1,621,667	\$1,648,254	8.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palms - Mar Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,590,000

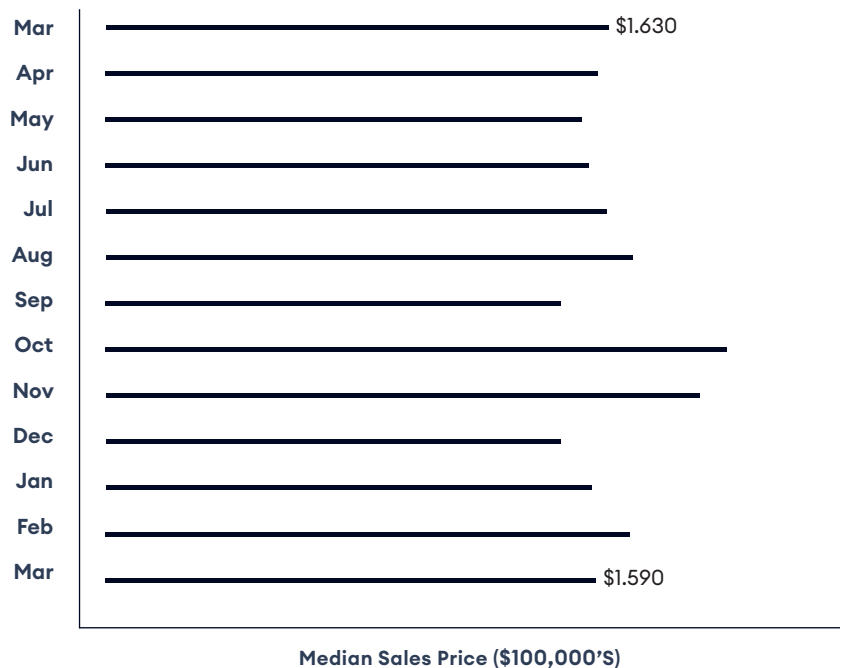
Median sales price.

\$931

Average price per square foot.

3.8

Month's supply of inventory.



Park Hills Heights

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$771,600	\$775,000	\$822,500	\$893,000	15.7%
Average Price per Square Foot	\$468	\$473	\$507	\$528	12.8%
Properties Sold	34	35	38	39	14.7%
Properties Pending Sale	36	31	22	17	-52.8%
Properties For Sale	150	151	115	89	-40.7%
Days on Market (Pending Sale)	59	47	70	15	-75.5%
Month's Supply of Inventory	4.4	4.3	3	2.3	-48.3%
Percent Under Contract	24.0%	20.5%	19.1%	19.1%	-20.4%
Average Median Price for Last 12 Months	\$722,421	\$793,833	\$788,500	\$771,662	6.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Park Hills Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$893,000

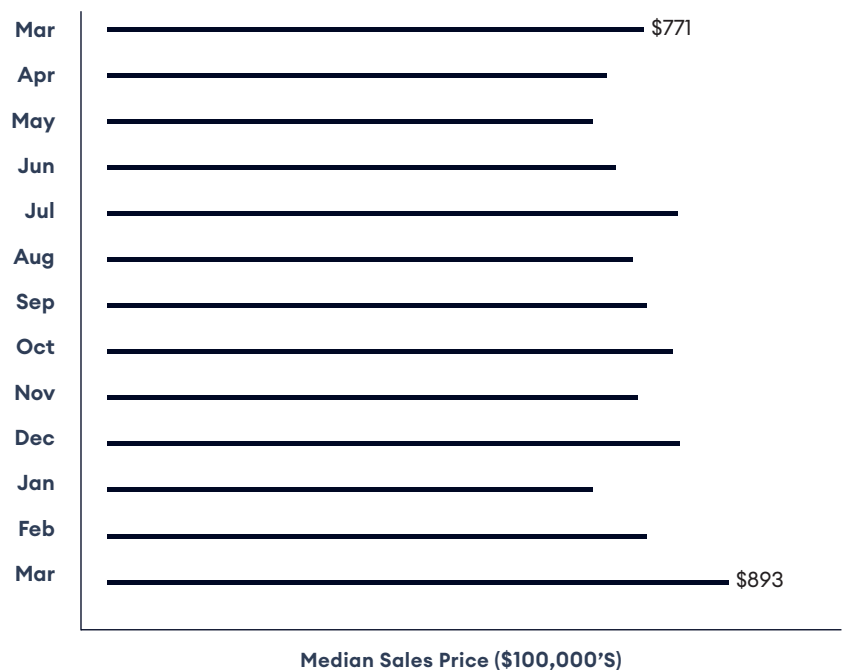
Median sales price.

\$528

Average price per square foot.

2.3

Month's supply of inventory.



Playa Del Rey

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,774,081	\$1,502,500	\$1,312,500	\$1,875,000	5.7%
Average Price per Square Foot	\$668	\$617	\$760	\$683	2.2%
Properties Sold	5	9	2	3	-40.0%
Properties Pending Sale	6	5	5	4	-33.3%
Properties For Sale	26	33	18	19	-26.9%
Days on Market (Pending Sale)	87	65	59	32	-63.4%
Month's Supply of Inventory	5.2	3.7	9	6.3	21.8%
Percent Under Contract	23.1%	15.2%	27.8%	21.1%	-8.8%
Average Median Price for Last 12 Months	\$1,688,637	\$1,611,333	\$1,746,667	\$1,742,006	3.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Playa Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,875,000

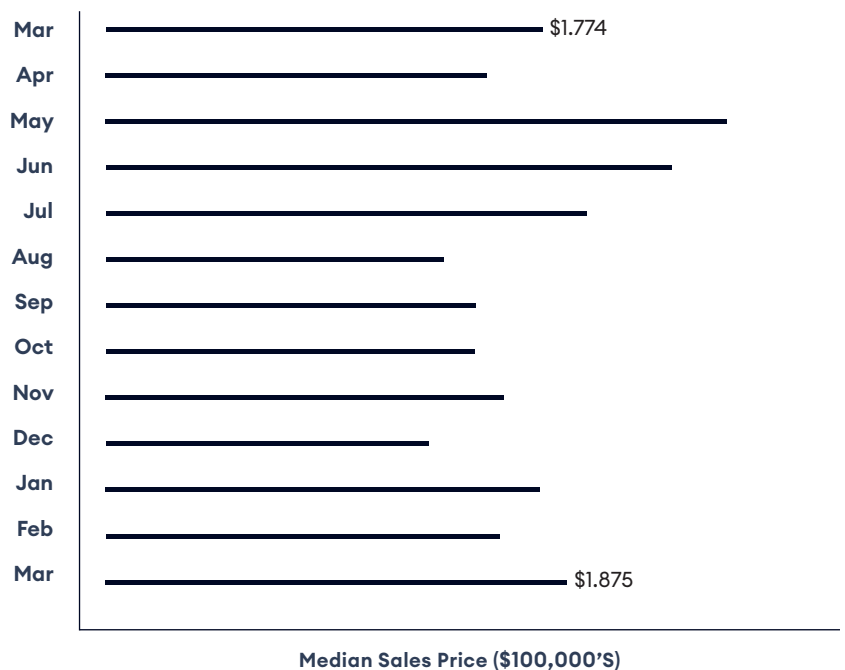
Median sales price.

\$683

Average price per square foot.

6.3

Month's supply of inventory.



Playa Vista

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,967,500	\$2,918,000	\$1,825,000	\$2,780,000	41.3%
Average Price per Square Foot	\$825	\$819	\$707	\$836	1.3%
Properties Sold	1	3	2	3	200.0%
Properties Pending Sale	2	2	4	3	50.0%
Properties For Sale	16	29	23	20	25.0%
Days on Market (Pending Sale)	49	28	37	26	-47.1%
Month's Supply of Inventory	16	9.7	11.5	6.7	-58.3%
Percent Under Contract	12.5%	6.9%	17.4%	15.0%	20.0%
Average Median Price for Last 12 Months	\$2,362,875	\$2,693,382	\$2,586,333	\$2,622,955	11.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Playa Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,780,000

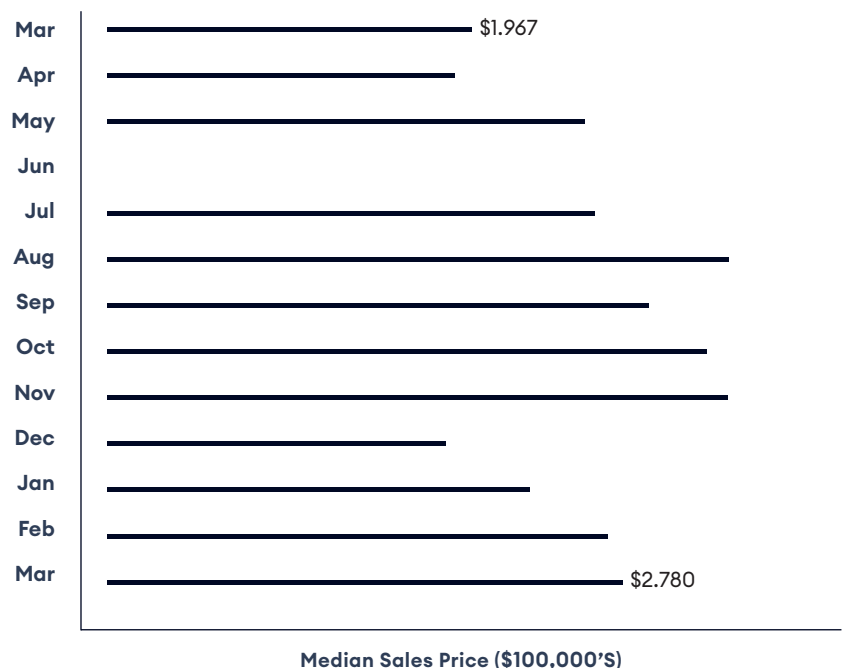
Median sales price.

\$836

Average price per square foot.

6.7

Month's supply of inventory.



Santa Monica

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,529,000	\$2,225,000	\$3,982,503	\$2,405,000	-4.9%
Average Price per Square Foot	\$1,247	\$1,074	\$1,234	\$1,118	-10.3%
Properties Sold	20	13	19	20	0.0%
Properties Pending Sale	11	18	9	12	9.1%
Properties For Sale	112	145	97	105	-6.2%
Days on Market (Pending Sale)	50	55	61	15	-69.7%
Month's Supply of Inventory	5.6	11.2	5.1	5.2	-6.2%
Percent Under Contract	9.8%	12.4%	9.3%	11.4%	16.4%
Average Median Price for Last 12 Months	\$2,801,005	\$2,891,584	\$2,488,667	\$2,814,308	0.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Monica Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,405,000

Median sales price.

\$1,118

Average price per square foot.

5.2

Month's supply of inventory.



Sunset Strip - Hollywood Hills West

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,071,000	\$2,192,500	\$1,700,000	\$2,350,000	13.5%
Average Price per Square Foot	\$918	\$953	\$970	\$999	8.8%
Properties Sold	30	28	43	33	10.0%
Properties Pending Sale	29	42	36	20	-31.0%
Properties For Sale	393	489	358	324	-17.6%
Days on Market (Pending Sale)	55	45	74	51	-7.8%
Month's Supply of Inventory	13.1	17.5	8.3	9.8	-25.1%
Percent Under Contract	7.4%	8.6%	10.1%	6.2%	-16.3%
Average Median Price for Last 12 Months	\$1,932,415	\$1,930,417	\$2,160,833	\$1,943,654	0.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sunset Strip - Hollywood Hills West Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,350,000

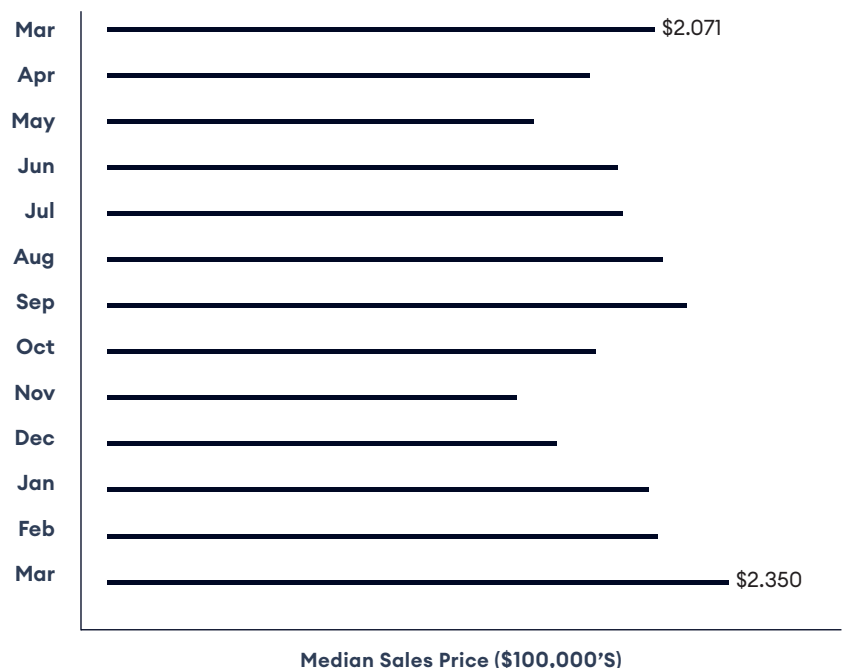
Median sales price.

\$999

Average price per square foot.

9.8

Month's supply of inventory.



Venice

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,481,000	\$1,840,000	\$1,550,000	\$2,495,000	0.6%
Average Price per Square Foot	\$1,067	\$1,014	\$1,089	\$1,089	2.1%
Properties Sold	17	16	15	19	11.8%
Properties Pending Sale	19	16	15	8	-57.9%
Properties For Sale	114	162	124	121	6.1%
Days on Market (Pending Sale)	54	58	71	35	-34.7%
Month's Supply of Inventory	6.7	10.1	8.3	6.4	-5.0%
Percent Under Contract	16.7%	9.9%	12.1%	6.6%	-60.3%
Average Median Price for Last 12 Months	\$2,149,313	\$2,185,738	\$2,283,453	\$2,131,033	-0.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Venice Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,495,000

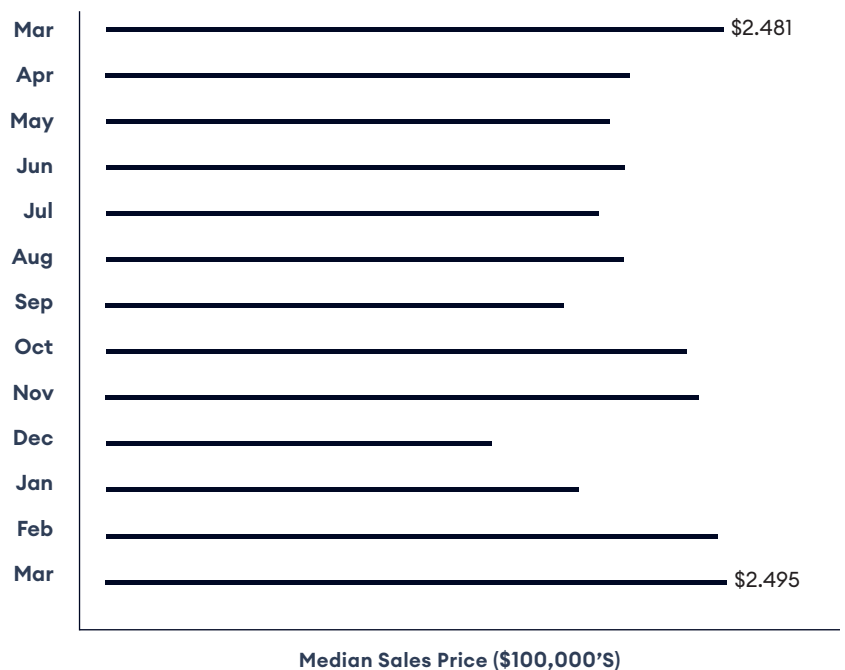
Median sales price.

\$1,089

Average price per square foot.

6.4

Month's supply of inventory.



West Hollywood

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,800,000	\$1,880,000	\$1,980,000	\$1,905,000	-32.0%
Average Price per Square Foot	\$869	\$1,070	\$984	\$934	7.5%
Properties Sold	7	13	8	14	100.0%
Properties Pending Sale	12	10	6	7	-41.7%
Properties For Sale	84	105	79	83	-1.2%
Days on Market (Pending Sale)	51	78	49	10	-79.7%
Month's Supply of Inventory	12	8.1	9.9	5.9	-50.6%
Percent Under Contract	14.3%	9.5%	7.6%	8.4%	-41.0%
Average Median Price for Last 12 Months	\$1,805,750	\$1,867,146	\$1,671,667	\$1,938,067	6.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,905,000

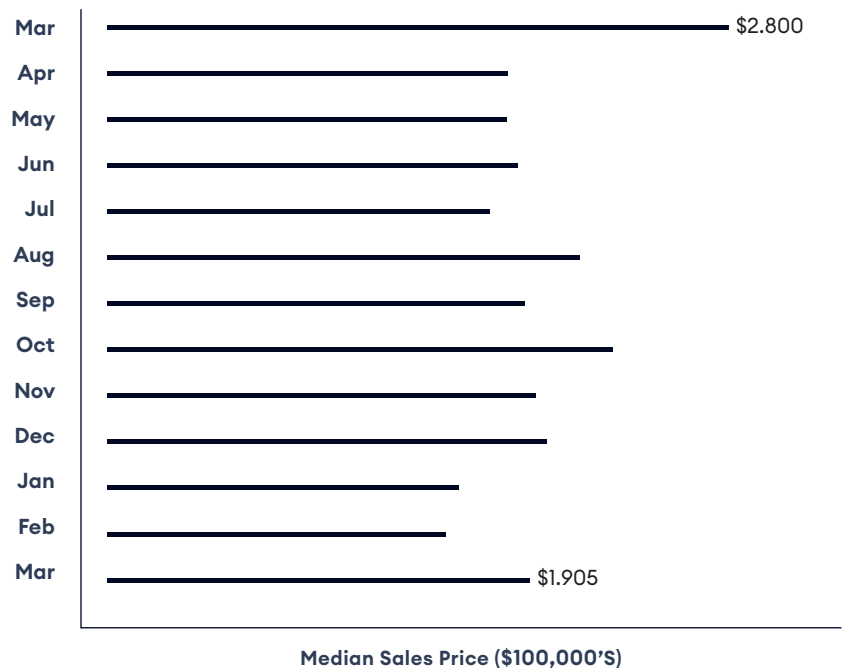
Median sales price.

\$934

Average price per square foot.

5.9

Month's supply of inventory.



West Los Angeles

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,200,000	\$1,325,000	\$1,277,500	\$1,287,000	7.2%
Average Price per Square Foot	\$776	\$833	\$815	\$902	16.2%
Properties Sold	5	7	8	8	60.0%
Properties Pending Sale	10	8	6	5	-50.0%
Properties For Sale	43	40	40	35	-18.6%
Days on Market (Pending Sale)	40	30	27	26	-35.0%
Month's Supply of Inventory	8.6	5.7	5	4.4	-49.1%
Percent Under Contract	23.3%	20.0%	15.0%	14.3%	-38.6%
Average Median Price for Last 12 Months	\$1,458,142	\$1,375,167	\$1,464,000	\$1,357,269	-6.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Los Angeles Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,287,000

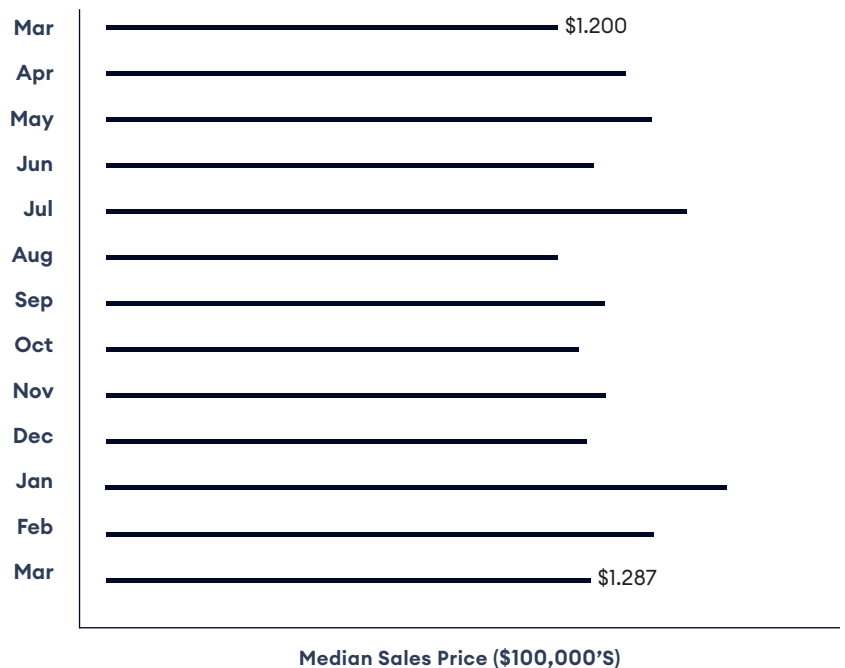
Median sales price.

\$902

Average price per square foot.

4.4

Month's supply of inventory.



Westchester

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,256,250	\$1,275,000	\$1,360,000	\$1,447,500	15.2%
Average Price per Square Foot	\$692	\$712	\$705	\$745	7.7%
Properties Sold	22	27	27	28	27.3%
Properties Pending Sale	28	25	14	15	-46.4%
Properties For Sale	102	108	62	60	-41.2%
Days on Market (Pending Sale)	46	32	42	13	-71.8%
Month's Supply of Inventory	4.6	4	2.3	2.1	-53.8%
Percent Under Contract	27.5%	23.1%	22.6%	25.0%	-8.9%
Average Median Price for Last 12 Months	\$1,268,780	\$1,310,819	\$1,281,638	\$1,277,205	0.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westchester Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,447,500

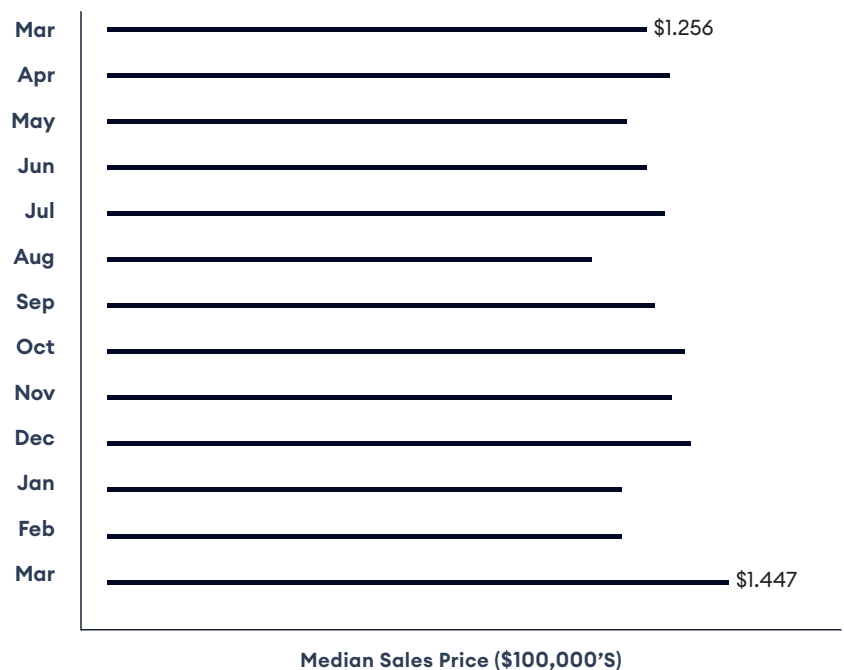
Median sales price.

\$745

Average price per square foot.

2.1

Month's supply of inventory.



Westwood - Century City

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,846,000	\$2,532,594	\$2,450,000	\$2,715,000	47.1%
Average Price per Square Foot	\$880	\$945	\$866	\$949	7.8%
Properties Sold	11	16	14	7	-36.4%
Properties Pending Sale	17	12	9	2	-88.2%
Properties For Sale	80	80	60	60	-25.0%
Days on Market (Pending Sale)	48	37	32	19	-61.3%
Month's Supply of Inventory	7.3	5	4.3	8.6	17.9%
Percent Under Contract	21.2%	15.0%	15.0%	3.3%	-84.3%
Average Median Price for Last 12 Months	\$2,048,990	\$2,636,265	\$2,638,363	\$2,384,471	16.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westwood - Century City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,715,000

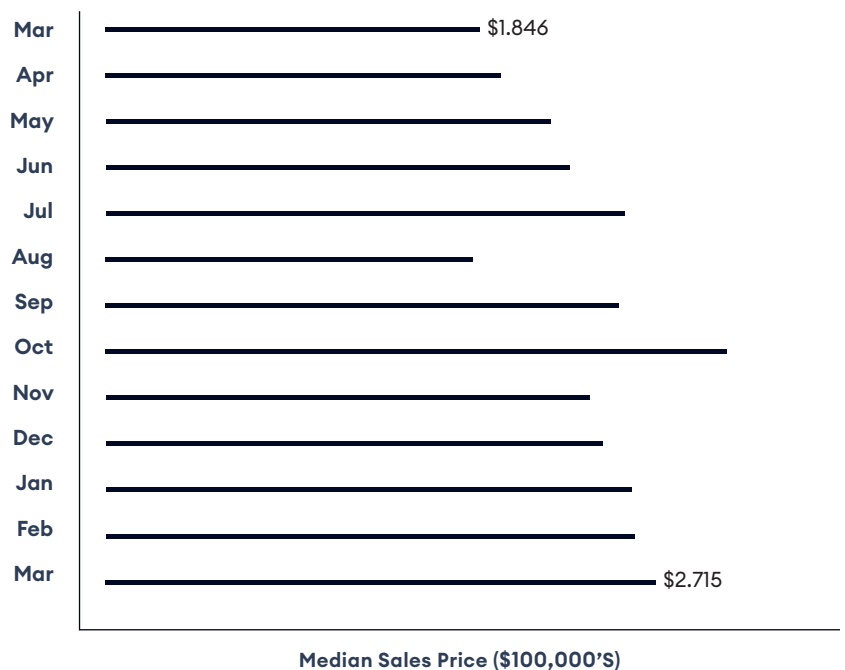
Median sales price.

\$949

Average price per square foot.

8.6

Month's supply of inventory.



South Bay Macro Market

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,219,750	\$1,075,000	\$1,211,000	\$1,230,000	0.8%
Average Price per Square Foot	\$713	\$645	\$712	\$708	-0.7%
Properties Sold	207	201	240	183	-11.6%
Properties Pending Sale	243	223	120	180	-25.9%
Properties For Sale	966	1,085	684	767	-20.6%
Days on Market (Pending Sale)	44	40	52	30	-30.5%
Month's Supply of Inventory	4.7	5.4	2.8	4.2	-10.2%
Percent Under Contract	25.2%	20.6%	17.5%	23.5%	-6.7%
Average Median Price for Last 12 Months	\$1,116,829	\$1,175,333	\$1,170,000	\$1,177,096	5.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in South Bay Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,230,000

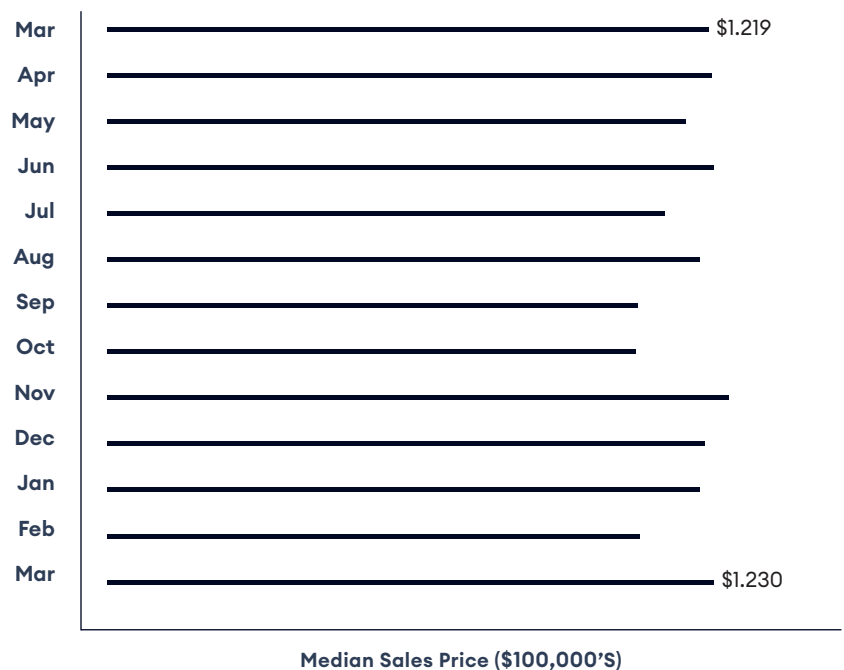
Median sales price.

\$708

Average price per square foot.

4.2

Month's supply of inventory.



El Segundo

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,693,815	\$1,475,000	\$1,285,000	\$1,210,000	-28.6%
Average Price per Square Foot	\$680	\$721	\$947	\$931	36.9%
Properties Sold	11	5	5	4	-63.6%
Properties Pending Sale	11	8	5	2	-81.8%
Properties For Sale	34	21	12	14	-58.8%
Days on Market (Pending Sale)	70	59	73	19	-72.9%
Month's Supply of Inventory	3.1	0	2.4	3.5	13.2%
Percent Under Contract	32.4%	38.1%	41.7%	14.3%	-55.8%
Average Median Price for Last 12 Months	\$1,374,797	\$1,464,667	\$1,335,167	\$1,466,742	6.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in El Segundo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,210,000

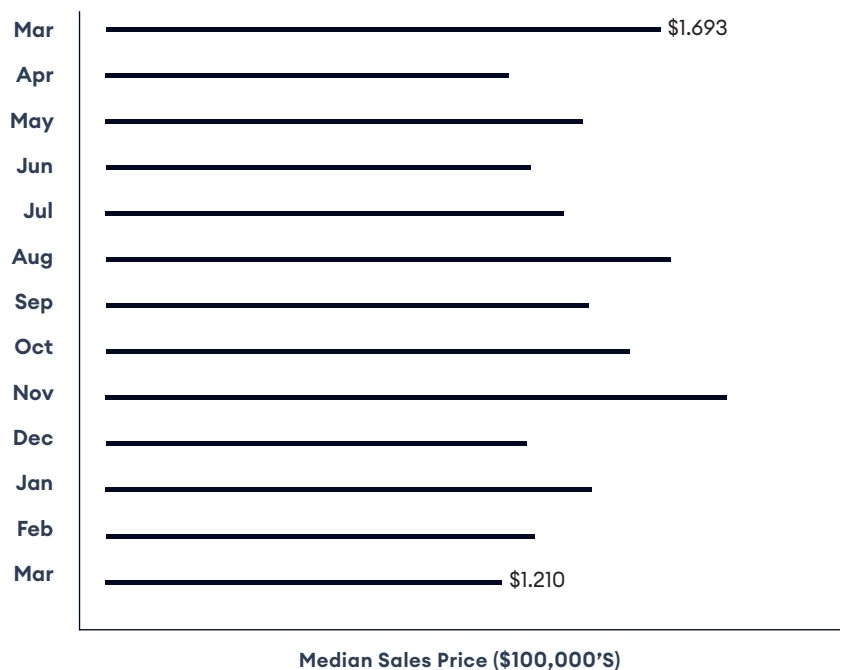
Median sales price.

\$931

Average price per square foot.

3.5

Month's supply of inventory.



Hermosa Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,542,000	\$2,900,000	\$1,775,000	\$2,500,000	62.1%
Average Price per Square Foot	\$972	\$1,197	\$1,232	\$1,323	36.1%
Properties Sold	9	5	17	11	22.2%
Properties Pending Sale	9	15	6	7	-22.2%
Properties For Sale	46	68	33	41	-10.9%
Days on Market (Pending Sale)	13	31	45	39	195.3%
Month's Supply of Inventory	5.1	13.6	1.9	3.7	-27.1%
Percent Under Contract	19.6%	22.1%	18.2%	17.1%	-12.7%
Average Median Price for Last 12 Months	\$2,476,129	\$1,740,188	\$1,847,500	\$1,724,067	-30.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hermosa Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,500,000

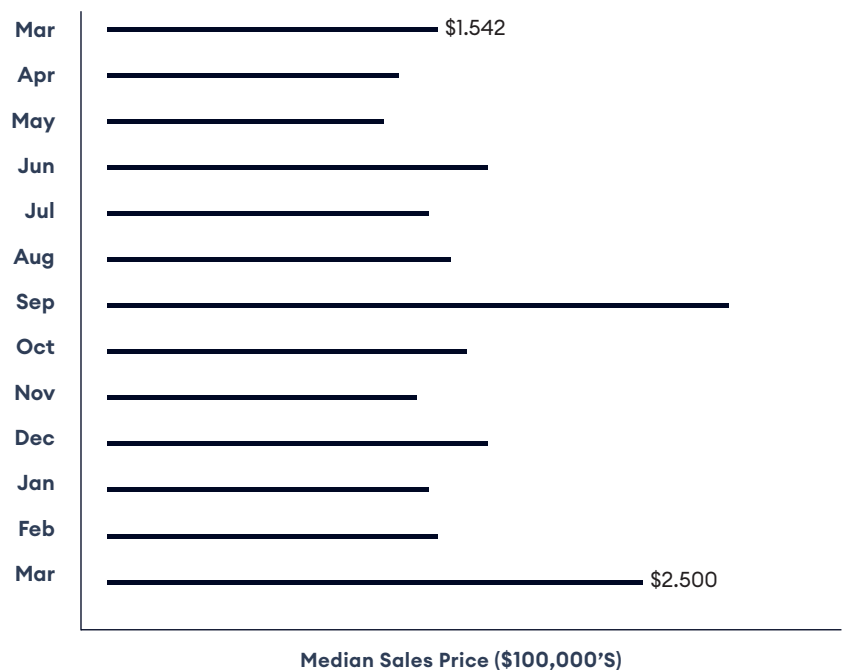
Median sales price.

\$1,323

Average price per square foot.

3.7

Month's supply of inventory.



Manhattan Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,225,000	\$2,517,013	\$2,560,000	\$2,500,000	12.4%
Average Price per Square Foot	\$1,164	\$965	\$1,078	\$1,151	-1.1%
Properties Sold	29	20	31	17	-41.4%
Properties Pending Sale	38	18	12	18	-52.6%
Properties For Sale	151	164	104	125	-17.2%
Days on Market (Pending Sale)	45	53	55	31	-30.7%
Month's Supply of Inventory	5.2	8.2	3.4	7.4	41.2%
Percent Under Contract	25.2%	11.0%	11.5%	14.4%	-42.8%
Average Median Price for Last 12 Months	\$2,518,083	\$2,332,292	\$2,336,250	\$2,473,909	-1.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,500,000

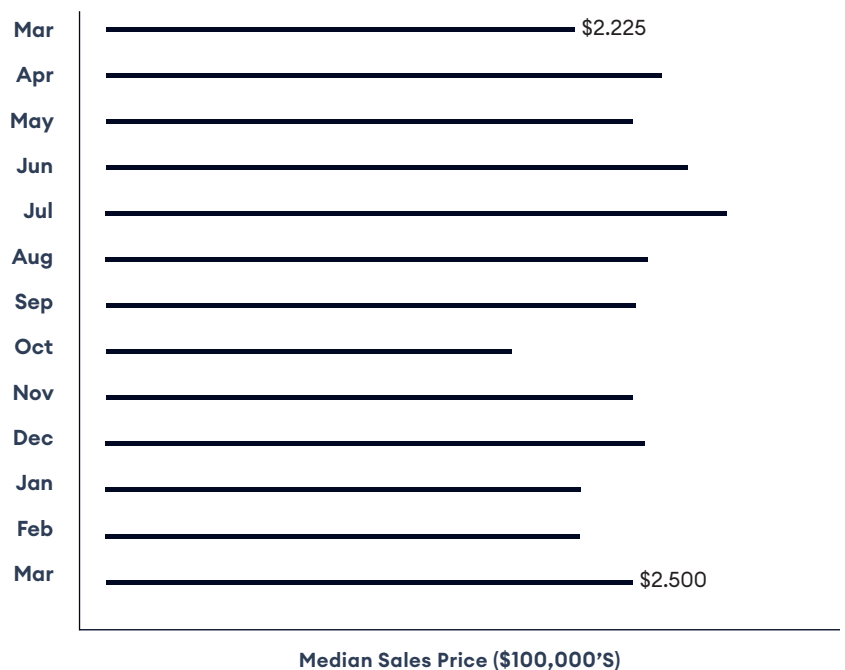
Median sales price.

\$1,151

Average price per square foot.

7.4

Month's supply of inventory.



Manhattan Beach Mira Costa

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,647,500	\$2,475,000	\$1,705,500	\$1,789,500	8.6%
Average Price per Square Foot	\$886	\$829	\$831	\$899	1.5%
Properties Sold	4	6	8	2	-50.0%
Properties Pending Sale	5	1	3	6	20.0%
Properties For Sale	24	24	12	25	4.2%
Days on Market (Pending Sale)	21	65	31	17	-19.0%
Month's Supply of Inventory	6	4	1.5	12.5	108.3%
Percent Under Contract	20.8%	4.2%	25.0%	24.0%	15.2%
Average Median Price for Last 12 Months	\$2,095,659	\$2,204,917	\$2,570,500	\$2,180,154	4.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Mira Costa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,789,500

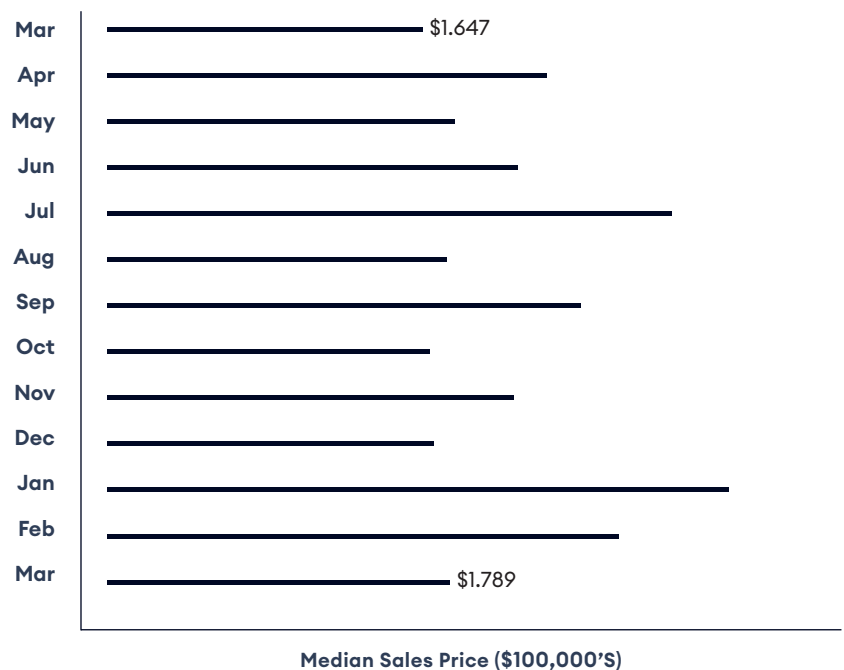
Median sales price.

\$899

Average price per square foot.

12.5

Month's supply of inventory.



Manhattan Beach Sand

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$3,159,500	\$3,795,000	\$3,253,250	\$3,245,265	2.7%
Average Price per Square Foot	\$1,354	\$1,491	\$1,312	\$1,522	12.4%
Properties Sold	8	4	12	3	-62.5%
Properties Pending Sale	5	7	3	6	20.0%
Properties For Sale	49	63	41	45	-8.2%
Days on Market (Pending Sale)	16	56	99	45	181.6%
Month's Supply of Inventory	6.1	15.8	3.4	15	144.9%
Percent Under Contract	10.2%	11.1%	7.3%	13.3%	30.7%
Average Median Price for Last 12 Months	\$3,204,260	\$3,719,669	\$4,715,088	\$3,489,328	8.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Sand Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,245,265

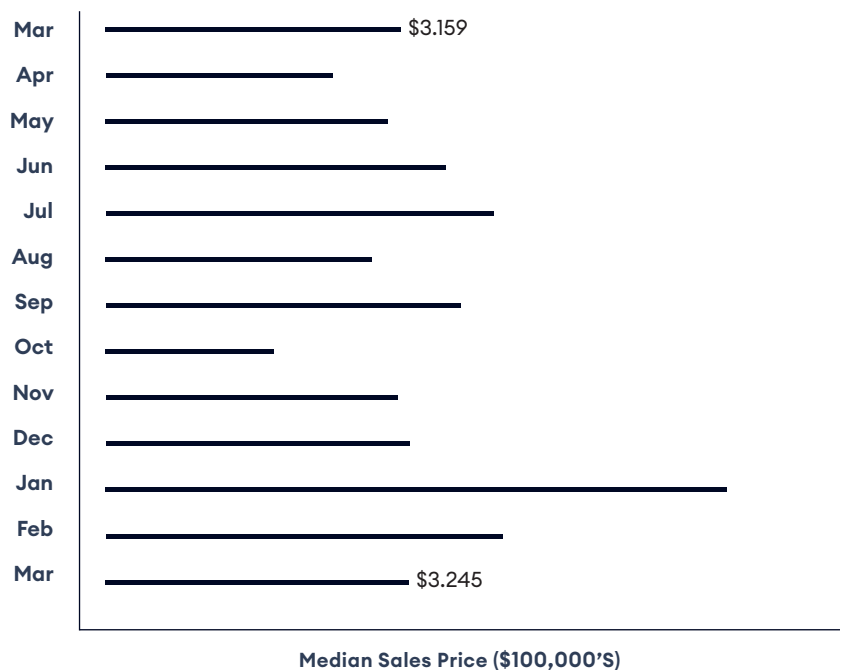
Median sales price.

\$1,522

Average price per square foot.

15

Month's supply of inventory.



Manhattan Beach Tree

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,225,000	\$2,534,025	\$2,775,000	\$2,850,000	28.1%
Average Price per Square Foot	\$1,036	\$844	\$1,049	\$1,000	-3.5%
Properties Sold	11	7	8	6	-45.5%
Properties Pending Sale	20	7	4	3	-85.0%
Properties For Sale	50	44	36	36	-28.0%
Days on Market (Pending Sale)	52	31	26	40	-23.3%
Month's Supply of Inventory	4.5	6.3	4.5	6	32.0%
Percent Under Contract	40.0%	15.9%	11.1%	8.3%	-79.2%
Average Median Price for Last 12 Months	\$2,606,729	\$2,578,292	\$2,452,917	\$2,582,754	-0.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Tree Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,850,000

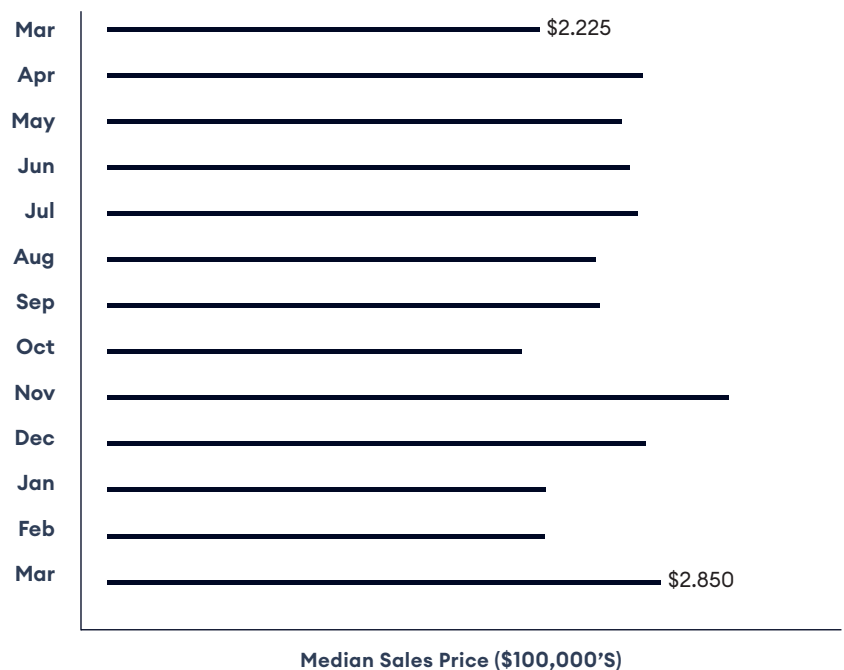
Median sales price.

\$1,000

Average price per square foot.

6

Month's supply of inventory.



Palos Verdes Estates

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,100,000	\$1,950,000	\$1,633,000	\$1,677,000	-20.1%
Average Price per Square Foot	\$738	\$727	\$668	\$766	3.8%
Properties Sold	13	13	17	10	-23.1%
Properties Pending Sale	18	15	5	6	-66.7%
Properties For Sale	112	116	75	82	-26.8%
Days on Market (Pending Sale)	67	55	80	40	-41.0%
Month's Supply of Inventory	8.6	8.9	4.4	8.2	-4.8%
Percent Under Contract	16.1%	12.9%	6.7%	7.3%	-54.5%
Average Median Price for Last 12 Months	\$2,041,292	\$1,805,208	\$1,916,083	\$1,904,635	-6.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palos Verdes Estates Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,677,000

Median sales price.

\$766

Average price per square foot.

8.2

Month's supply of inventory.



Rancho Palos Verdes

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,346,500	\$1,265,000	\$1,270,000	\$1,335,000	-0.9%
Average Price per Square Foot	\$586	\$581	\$576	\$611	4.3%
Properties Sold	32	29	29	25	-21.9%
Properties Pending Sale	31	31	23	30	-3.2%
Properties For Sale	146	195	142	126	-13.7%
Days on Market (Pending Sale)	67	50	69	39	-41.1%
Month's Supply of Inventory	4.6	6.7	4.9	5	10.5%
Percent Under Contract	21.2%	15.9%	16.2%	23.8%	12.1%
Average Median Price for Last 12 Months	\$1,358,750	\$1,315,250	\$1,346,500	\$1,350,808	-0.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Palos Verdes Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,335,000

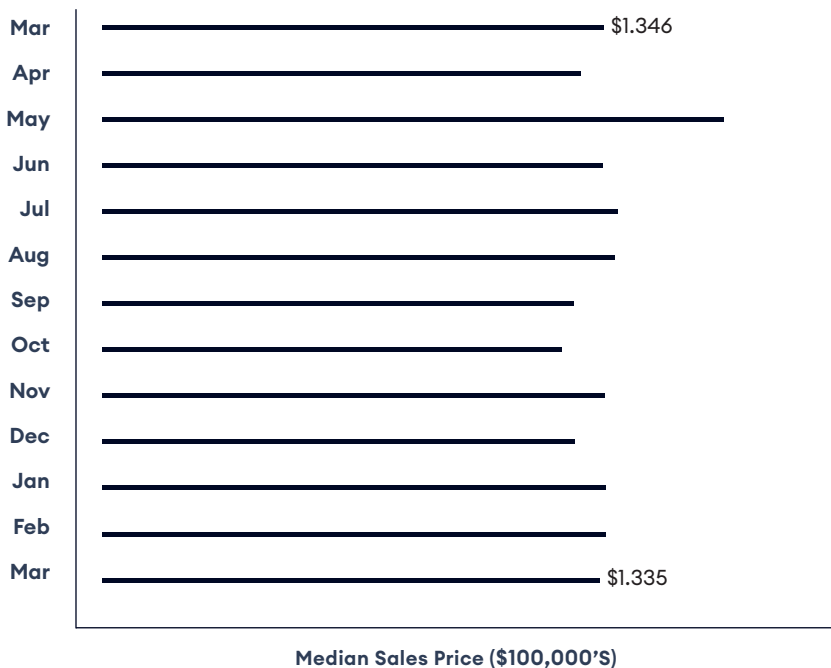
Median sales price.

\$611

Average price per square foot.

5

Month's supply of inventory.



Redondo Beach- North

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$995,000	\$1,107,500	\$1,267,500	\$1,278,000	28.4%
Average Price per Square Foot	\$669	\$631	\$685	\$613	-8.4%
Properties Sold	15	10	16	10	-33.3%
Properties Pending Sale	17	19	5	7	-58.8%
Properties For Sale	51	55	23	34	-33.3%
Days on Market (Pending Sale)	35	21	104	16	-54.5%
Month's Supply of Inventory	3.4	5.5	1.4	3.4	0.0%
Percent Under Contract	33.3%	34.5%	21.7%	20.6%	-38.2%
Average Median Price for Last 12 Months	\$1,095,667	\$1,216,811	\$1,256,622	\$1,163,451	6.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Redondo Beach- North Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,278,000

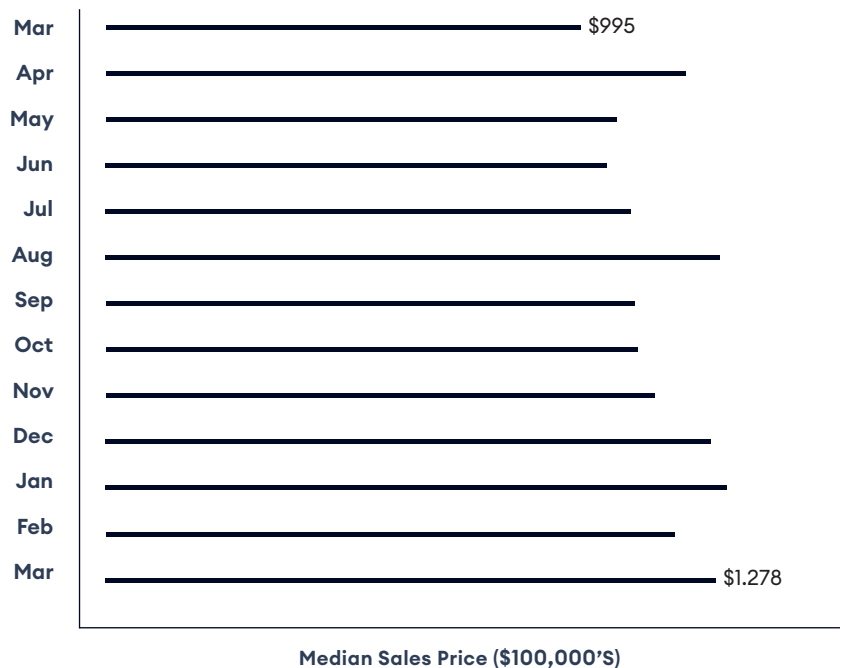
Median sales price.

\$613

Average price per square foot.

3.4

Month's supply of inventory.



Redondo Beach- South

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,300,000	\$1,600,000	\$1,675,000	\$1,429,500	10.0%
Average Price per Square Foot	\$842	\$773	\$748	\$745	-11.5%
Properties Sold	7	7	10	8	14.3%
Properties Pending Sale	17	12	9	11	-35.3%
Properties For Sale	52	62	40	53	1.9%
Days on Market (Pending Sale)	19	64	40	9	-56.1%
Month's Supply of Inventory	7.4	8.9	4	6.6	-10.8%
Percent Under Contract	32.7%	19.4%	22.5%	20.8%	-36.5%
Average Median Price for Last 12 Months	\$1,511,943	\$1,489,917	\$1,426,500	\$1,495,154	-1.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Redondo Beach- South Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,429,500

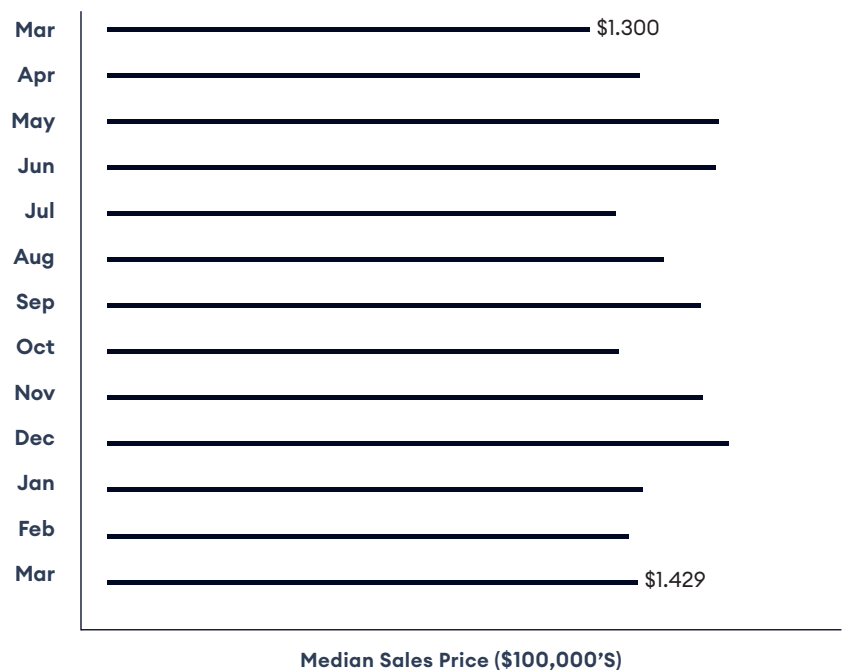
Median sales price.

\$745

Average price per square foot.

6.6

Month's supply of inventory.



Rolling Hills

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,995,000	\$3,558,750	\$2,687,500	\$2,575,000	29.1%
Average Price per Square Foot	\$827	\$720	\$871	\$661	-20.1%
Properties Sold	2	1	2	5	150.0%
Properties Pending Sale	3	0	2	4	33.3%
Properties For Sale	23	28	22	21	-8.7%
Days on Market (Pending Sale)	119	0	72	18	-85.0%
Month's Supply of Inventory	11.5	28	11	4.2	-63.5%
Percent Under Contract	13.0%	0.0%	9.1%	19.0%	46.0%
Average Median Price for Last 12 Months	\$4,426,100	\$2,600,000	\$2,733,333	\$2,888,472	-34.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rolling Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,575,000

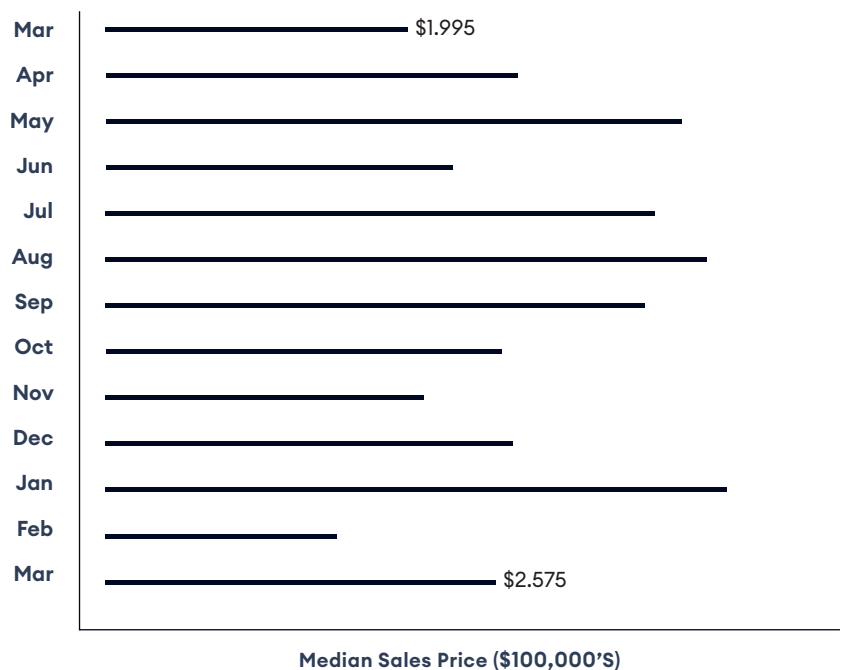
Median sales price.

\$661

Average price per square foot.

4.2

Month's supply of inventory.



Rolling Hills Estates

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,845,000	\$1,544,500	\$1,601,000	\$1,800,000	-2.4%
Average Price per Square Foot	\$693	\$622	\$625	\$706	1.9%
Properties Sold	6	10	7	7	16.7%
Properties Pending Sale	5	10	2	6	20.0%
Properties For Sale	34	45	27	36	5.9%
Days on Market (Pending Sale)	66	48	17	52	-21.2%
Month's Supply of Inventory	5.7	4.5	3.9	5.1	-9.2%
Percent Under Contract	14.7%	22.2%	7.4%	16.7%	13.3%
Average Median Price for Last 12 Months	\$1,919,995	\$1,921,833	\$2,066,667	\$1,801,500	-6.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rolling Hills Estates Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,800,000

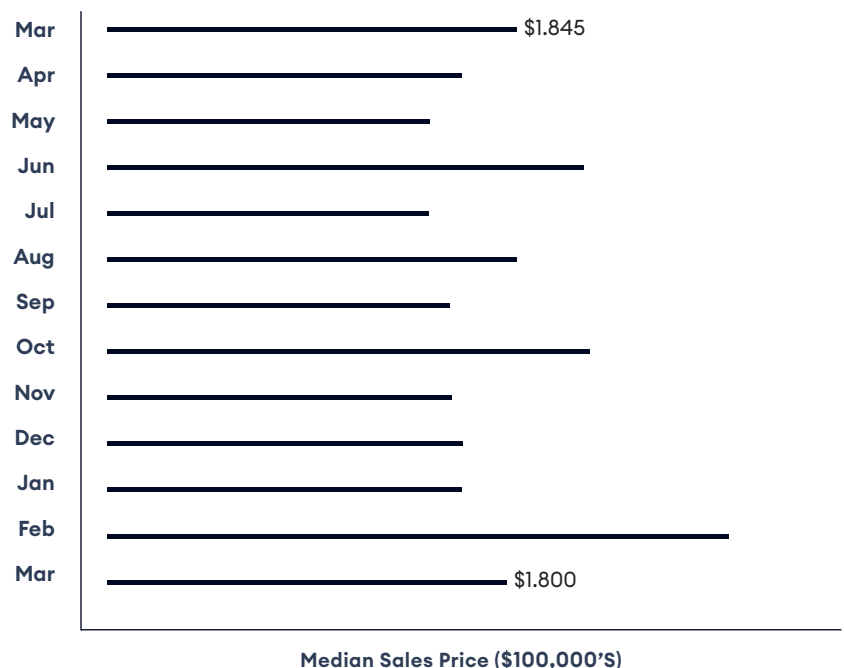
Median sales price.

\$706

Average price per square foot.

5.1

Month's supply of inventory.



San Pedro

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$624,500	\$737,500	\$701,250	\$770,000	23.3%
Average Price per Square Foot	\$445	\$450	\$468	\$479	7.6%
Properties Sold	20	22	34	25	25.0%
Properties Pending Sale	24	22	17	31	29.2%
Properties For Sale	91	117	90	82	-9.9%
Days on Market (Pending Sale)	39	48	50	26	-33.1%
Month's Supply of Inventory	43.5	20.2	22.6	31.8	-26.9%
Percent Under Contract	26.4%	18.8%	18.9%	37.8%	43.3%
Average Median Price for Last 12 Months	\$664,220	\$731,542	\$752,167	\$709,673	6.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Pedro Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$770,000

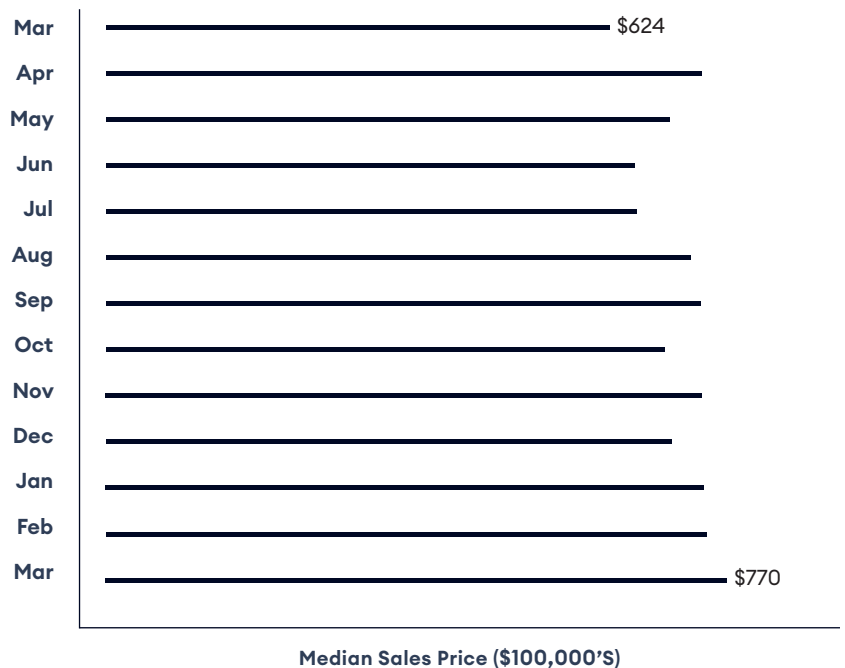
Median sales price.

\$479

Average price per square foot.

31.8

Month's supply of inventory.



Torrance- County Strip

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$582,750	\$638,000	\$660,000	\$542,000	-7.0%
Average Price per Square Foot	\$414	\$394	\$414	\$387	-6.5%
Properties Sold	7	7	2	9	28.6%
Properties Pending Sale	7	8	4	3	-57.1%
Properties For Sale	29	24	19	12	-58.6%
Days on Market (Pending Sale)	24	16	56	59	151.7%
Month's Supply of Inventory	4.1	3.4	9.5	1.3	-67.8%
Percent Under Contract	24.1%	33.3%	21.1%	25.0%	3.6%
Average Median Price for Last 12 Months	\$578,396	\$598,092	\$579,167	\$601,369	4.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- County Strip Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$542,000

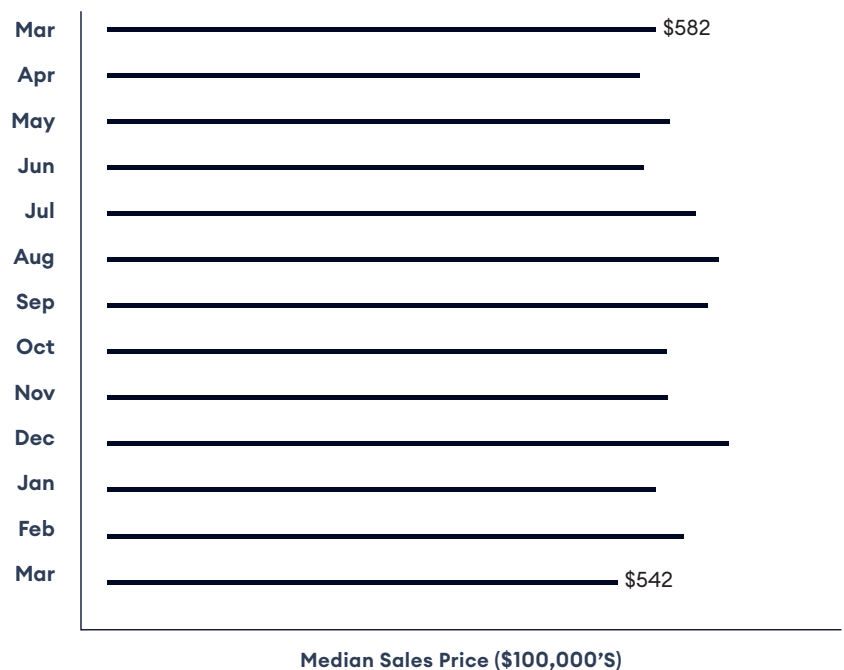
Median sales price.

\$387

Average price per square foot.

1.3

Month's supply of inventory.



Torrance- North

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$717,000	\$730,000	\$740,000	\$800,000	11.6%
Average Price per Square Foot	\$537	\$532	\$507	\$537	0.0%
Properties Sold	15	11	16	13	-13.3%
Properties Pending Sale	13	13	7	10	-23.1%
Properties For Sale	32	38	23	28	-12.5%
Days on Market (Pending Sale)	27	17	19	34	26.3%
Month's Supply of Inventory	2.1	3.5	1.4	2.2	1.0%
Percent Under Contract	40.6%	34.2%	30.4%	35.7%	-12.1%
Average Median Price for Last 12 Months	\$724,292	\$759,917	\$782,333	\$746,808	3.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- North Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$800,000

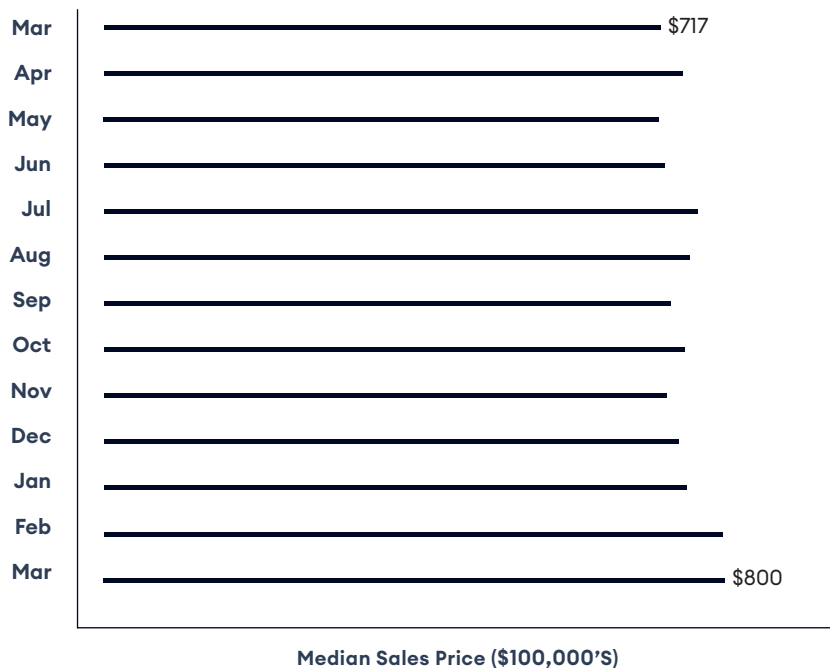
Median sales price.

\$537

Average price per square foot.

2.2

Month's supply of inventory.



Torrance- South

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$940,000	\$970,000	\$1,020,000	\$1,050,000	11.7%
Average Price per Square Foot	\$558	\$633	\$571	\$556	-0.4%
Properties Sold	14	21	26	23	64.3%
Properties Pending Sale	22	21	8	16	-27.3%
Properties For Sale	63	65	32	46	-27.0%
Days on Market (Pending Sale)	28	24	35	30	7.0%
Month's Supply of Inventory	4.5	3.1	1.2	2	-55.6%
Percent Under Contract	34.9%	32.3%	25.0%	34.8%	-0.4%
Average Median Price for Last 12 Months	\$958,458	\$1,013,083	\$1,080,333	\$1,000,815	4.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- South Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,050,000

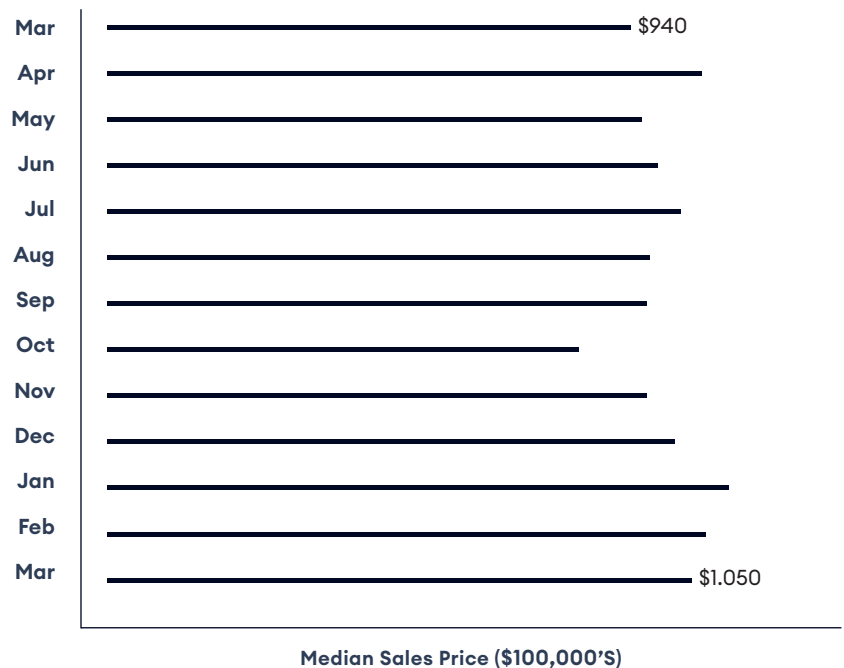
Median sales price.

\$556

Average price per square foot.

2

Month's supply of inventory.



Torrance- Southeast

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$655,000	\$787,000	\$742,625	\$885,000	35.1%
Average Price per Square Foot	\$452	\$428	\$453	\$513	13.5%
Properties Sold	9	18	14	7	-22.2%
Properties Pending Sale	9	17	8	11	22.2%
Properties For Sale	52	53	26	29	-44.2%
Days on Market (Pending Sale)	50	26	37	53	6.2%
Month's Supply of Inventory	5.8	2.9	1.9	4.1	-28.3%
Percent Under Contract	17.3%	32.1%	30.8%	37.9%	119.2%
Average Median Price for Last 12 Months	\$690,146	\$787,021	\$813,167	\$744,837	7.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- Southeast Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$885,000

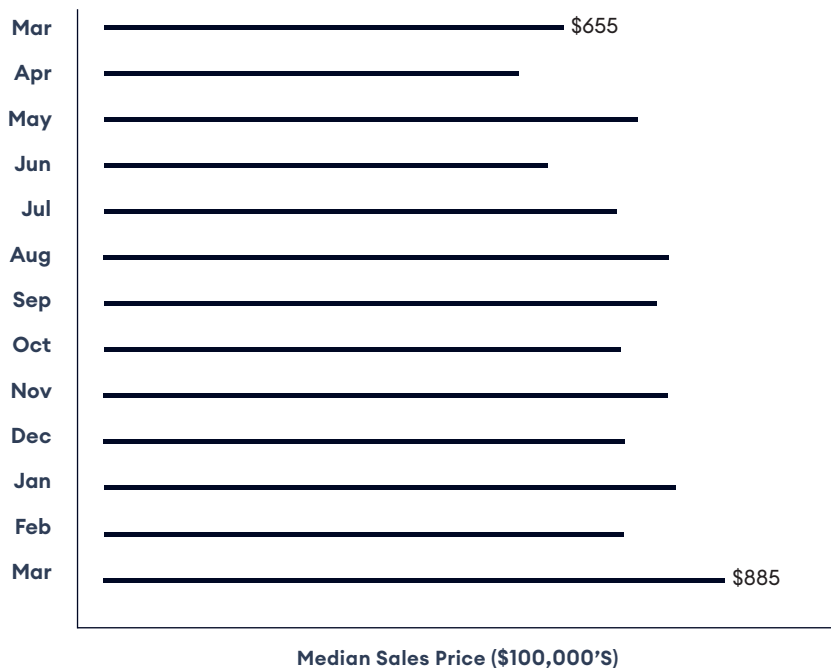
Median sales price.

\$513

Average price per square foot.

4.1

Month's supply of inventory.



Torrance- West

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$951,250	\$910,000	\$970,000	\$948,000	-0.3%
Average Price per Square Foot	\$533	\$525	\$564	\$540	1.3%
Properties Sold	18	22	14	9	-50.0%
Properties Pending Sale	19	14	7	18	-5.3%
Properties For Sale	51	35	17	39	-23.5%
Days on Market (Pending Sale)	31	52	18	10	-68.2%
Month's Supply of Inventory	2.8	1.6	1.2	4.3	52.9%
Percent Under Contract	37.3%	40.0%	41.2%	46.2%	23.9%
Average Median Price for Last 12 Months	\$954,032	\$938,750	\$964,167	\$935,865	-1.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- West Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$948,000

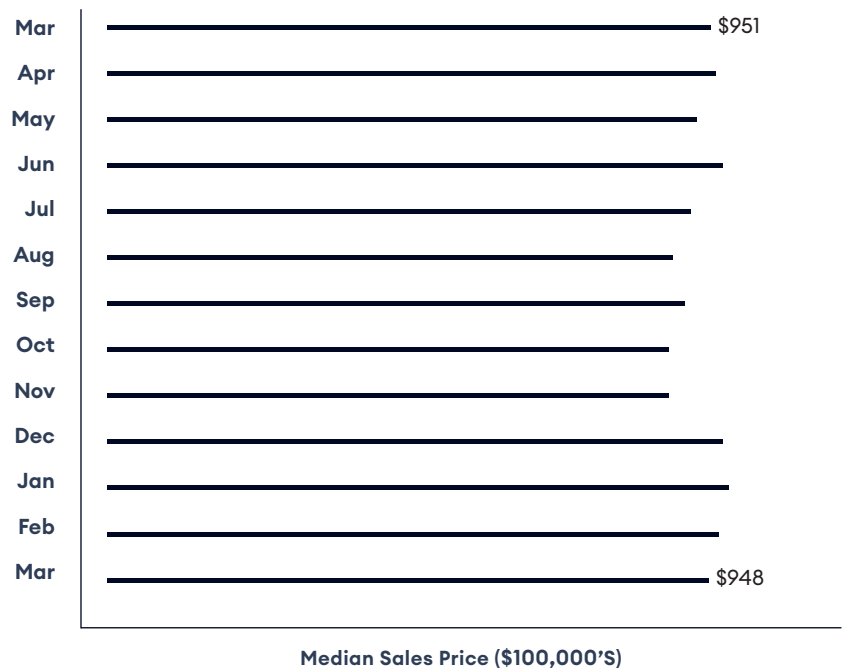
Median sales price.

\$540

Average price per square foot.

4.3

Month's supply of inventory.



San Fernando Valley Macro Market

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,032,500	\$960,000	\$1,060,000	\$1,097,500	6.3%
Average Price per Square Foot	\$507	\$528	\$507	\$533	5.1%
Properties Sold	390	453	420	350	-10.3%
Properties Pending Sale	444	466	336	331	-25.5%
Properties For Sale	2,191	2,403	1,677	1,663	-24.1%
Days on Market (Pending Sale)	53	52	58	37	-30.8%
Month's Supply of Inventory	5.6	5.3	4	4.8	-15.4%
Percent Under Contract	20.3%	19.4%	20.0%	19.9%	-1.8%
Average Median Price for Last 12 Months	\$993,167	\$1,064,083	\$1,073,833	\$1,041,000	4.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Fernando Valley Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,097,500

Median sales price.

\$533

Average price per square foot.

4.8

Month's supply of inventory.



Agoura Hills

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,112,500	\$850,000	\$935,000	\$1,200,000	7.9%
Average Price per Square Foot	\$399	\$423	\$396	\$377	-5.5%
Properties Sold	17	16	12	19	11.8%
Properties Pending Sale	19	21	11	12	-36.8%
Properties For Sale	99	104	81	68	-31.3%
Days on Market (Pending Sale)	76	57	49	54	-29.0%
Month's Supply of Inventory	5.8	6.5	6.8	3.6	-38.5%
Percent Under Contract	19.2%	20.2%	13.6%	17.6%	-8.0%
Average Median Price for Last 12 Months	\$1,026,464	\$950,333	\$1,004,000	\$979,385	-4.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Agoura Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,200,000

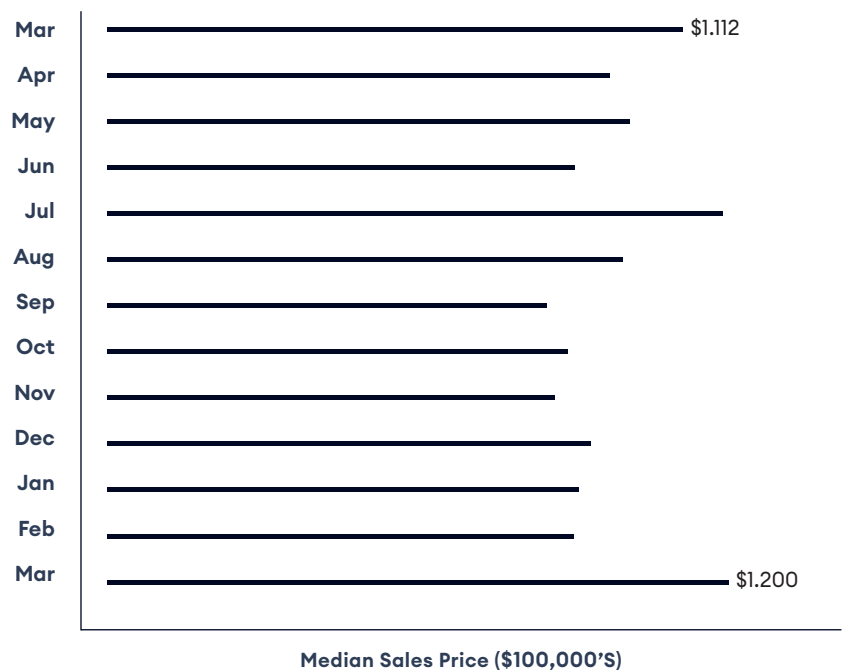
Median sales price.

\$377

Average price per square foot.

3.6

Month's supply of inventory.



Burbank

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$915,000	\$860,000	\$880,000	\$910,000	-0.5%
Average Price per Square Foot	\$551	\$565	\$586	\$598	8.5%
Properties Sold	49	47	49	31	-36.7%
Properties Pending Sale	44	42	31	33	-25.0%
Properties For Sale	160	156	102	91	-43.1%
Days on Market (Pending Sale)	49	30	60	23	-53.2%
Month's Supply of Inventory	3.3	3.3	2.1	2.9	-10.1%
Percent Under Contract	27.5%	26.9%	30.4%	36.3%	31.9%
Average Median Price for Last 12 Months	\$876,109	\$886,208	\$903,250	\$895,712	2.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Burbank Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$910,000

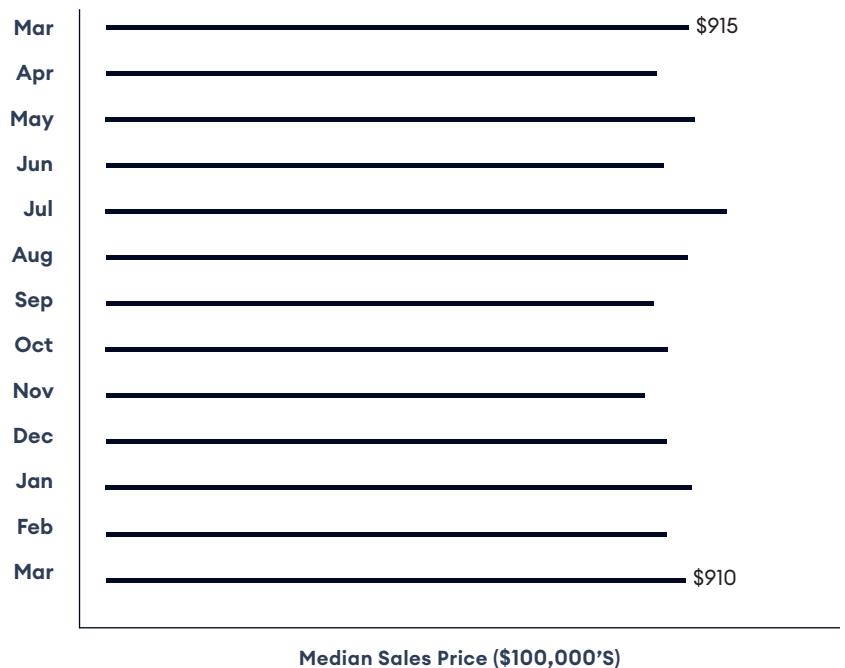
Median sales price.

\$598

Average price per square foot.

2.9

Month's supply of inventory.



Calabasas

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,374,808	\$1,282,000	\$1,555,000	\$1,400,000	1.8%
Average Price per Square Foot	\$483	\$430	\$494	\$499	3.3%
Properties Sold	12	28	25	18	50.0%
Properties Pending Sale	19	30	19	15	-21.1%
Properties For Sale	156	171	109	122	-21.8%
Days on Market (Pending Sale)	66	77	80	42	-35.4%
Month's Supply of Inventory	13	6.1	4.4	6.8	-47.9%
Percent Under Contract	12.2%	17.5%	17.4%	12.3%	0.9%
Average Median Price for Last 12 Months	\$1,454,516	\$1,476,750	\$1,531,167	\$1,447,024	-0.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Calabasas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,400,000

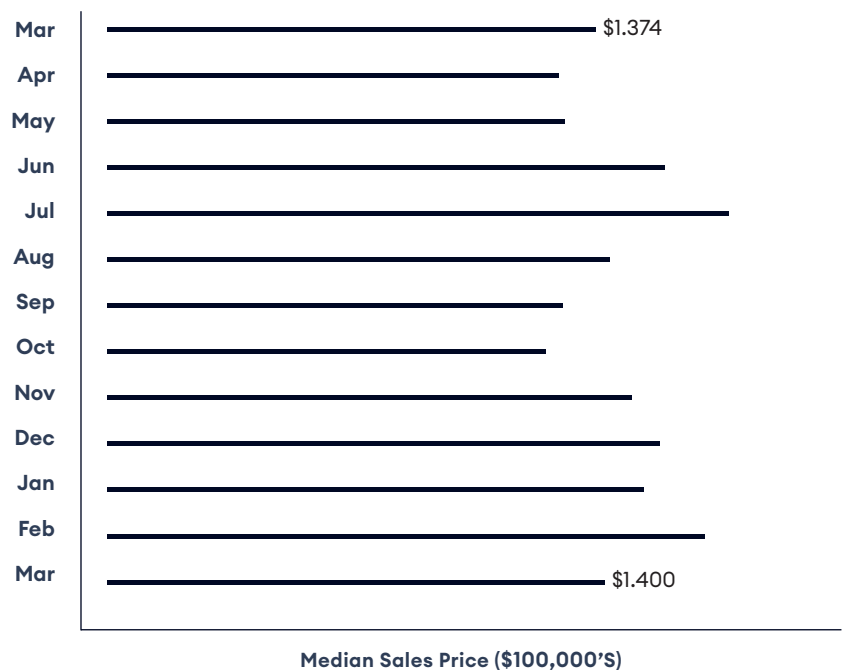
Median sales price.

\$499

Average price per square foot.

6.8

Month's supply of inventory.



Encino

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,453,250	\$1,415,000	\$1,548,275	\$1,410,000	-3.0%
Average Price per Square Foot	\$545	\$584	\$558	\$550	0.9%
Properties Sold	30	39	38	34	13.3%
Properties Pending Sale	29	35	23	28	-3.4%
Properties For Sale	223	256	176	188	-15.7%
Days on Market (Pending Sale)	45	53	64	38	-16.0%
Month's Supply of Inventory	7.4	6.6	4.6	5.5	-25.6%
Percent Under Contract	13.0%	13.7%	13.1%	14.9%	14.5%
Average Median Price for Last 12 Months	\$1,362,271	\$1,407,213	\$1,390,000	\$1,435,887	5.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,410,000

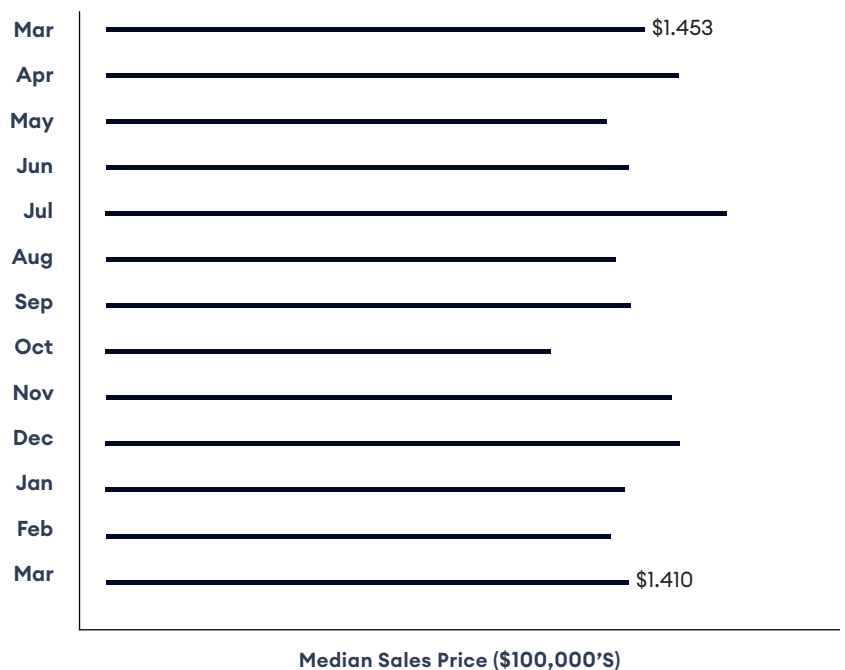
Median sales price.

\$550

Average price per square foot.

5.5

Month's supply of inventory.



Glendale

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$865,000	\$950,000	\$1,032,500	\$1,000,000	15.6%
Average Price per Square Foot	\$614	\$541	\$561	\$531	-13.5%
Properties Sold	36	51	50	25	-30.6%
Properties Pending Sale	51	52	45	35	-31.4%
Properties For Sale	146	253	208	142	-2.7%
Days on Market (Pending Sale)	39	56	54	46	19.8%
Month's Supply of Inventory	4.8	4.3	3.2	4.1	-15.0%
Percent Under Contract	24.8%	24.7%	23.7%	34.9%	41.1%
Average Median Price for Last 12 Months	\$1,014,851	\$1,001,583	\$1,010,333	\$994,208	-2.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Glendale Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,000,000

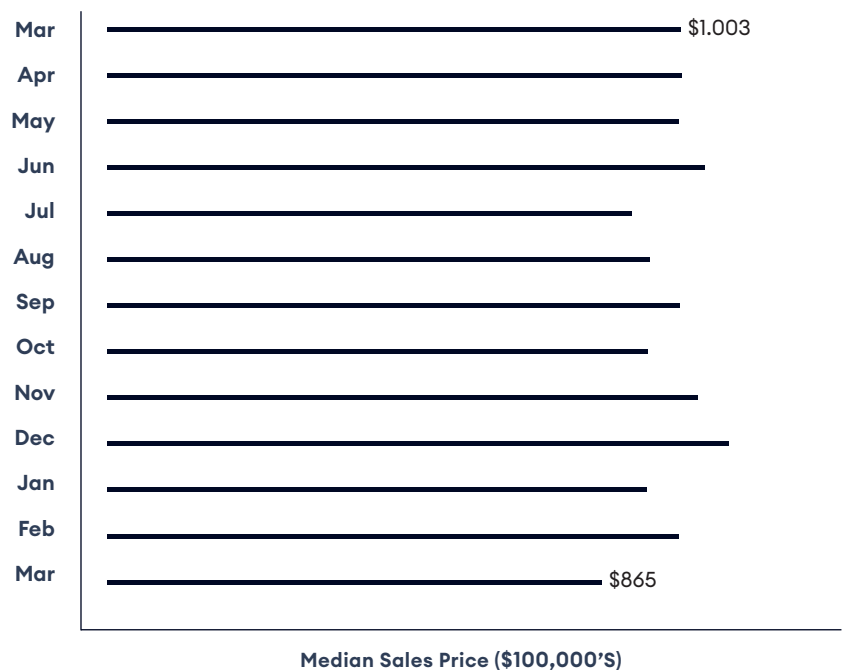
Median sales price.

\$531

Average price per square foot.

4.1

Month's supply of inventory.



La Crescenta

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$885,000	\$880,000	\$945,000	\$1,100,000	24.3%
Average Price per Square Foot	\$496	\$573	\$550	\$557	12.3%
Properties Sold	11	15	13	11	0.0%
Properties Pending Sale	13	14	14	11	-15.4%
Properties For Sale	45	59	43	39	-13.3%
Days on Market (Pending Sale)	45	50	33	18	-59.5%
Month's Supply of Inventory	4.1	3.9	3.3	3.5	-13.3%
Percent Under Contract	28.9%	23.7%	32.6%	28.2%	-2.4%
Average Median Price for Last 12 Months	\$886,344	\$941,250	\$936,167	\$929,038	4.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Crescenta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,100,000

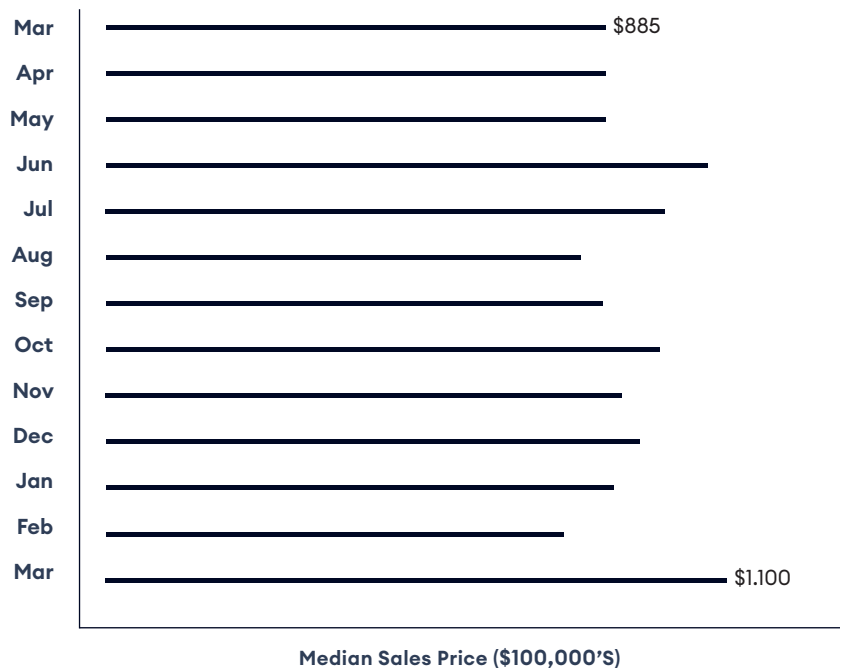
Median sales price.

\$557

Average price per square foot.

3.5

Month's supply of inventory.



North Hollywood

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$652,500	\$710,000	\$671,000	\$799,000	22.5%
Average Price per Square Foot	\$516	\$491	\$475	\$497	-3.7%
Properties Sold	28	39	27	27	-3.6%
Properties Pending Sale	38	29	29	16	-57.9%
Properties For Sale	135	130	96	89	-34.1%
Days on Market (Pending Sale)	41	43	37	27	-33.6%
Month's Supply of Inventory	4.8	3.3	3.6	3.3	-31.6%
Percent Under Contract	28.1%	22.3%	30.2%	18.0%	-36.1%
Average Median Price for Last 12 Months	\$641,079	\$725,992	\$763,650	\$701,963	9.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in North Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$799,000

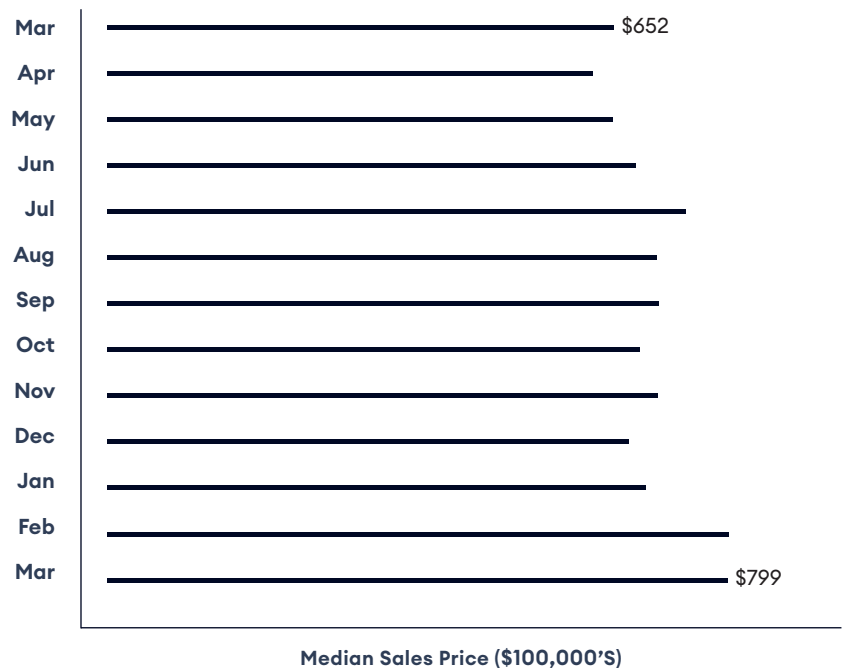
Median sales price.

\$497

Average price per square foot.

3.3

Month's supply of inventory.



Shadow Hills

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$990,000	\$1,500,000	\$900,000	\$827,450	-16.4%
Average Price per Square Foot	\$439	\$482	\$436	\$408	-7.1%
Properties Sold	3	2	3	4	33.3%
Properties Pending Sale	4	3	4	3	-25.0%
Properties For Sale	21	18	25	19	-9.5%
Days on Market (Pending Sale)	67	73	81	84	25.8%
Month's Supply of Inventory	7	9	8.3	4.8	-32.1%
Percent Under Contract	19.0%	16.7%	16.0%	15.8%	-17.1%
Average Median Price for Last 12 Months	\$899,125	\$1,011,490	\$978,725	\$1,033,350	14.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Shadow Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$827,450

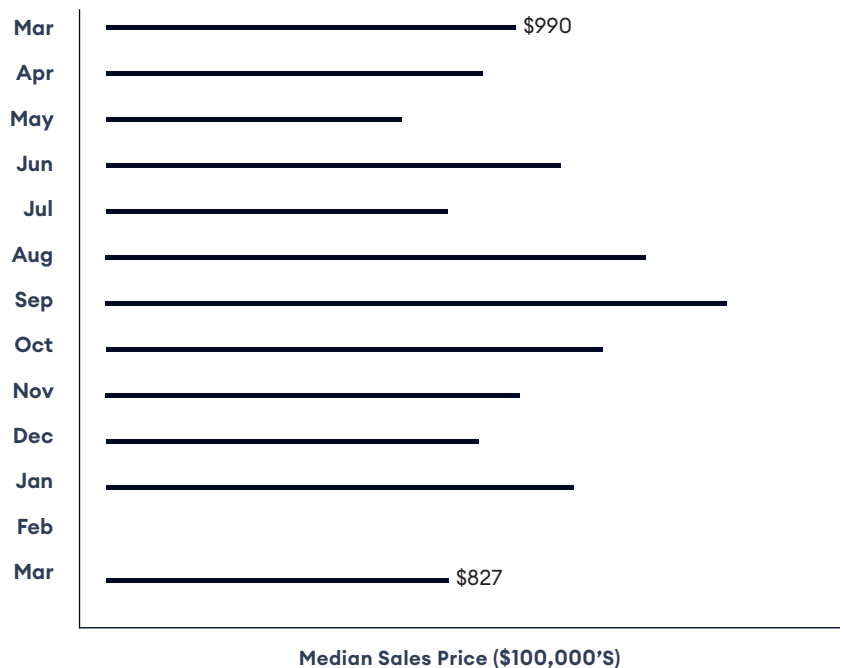
Median sales price.

\$408

Average price per square foot.

4.8

Month's supply of inventory.



Sherman Oaks

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,350,000	\$1,200,000	\$1,233,000	\$1,485,000	10.0%
Average Price per Square Foot	\$552	\$582	\$555	\$607	10.0%
Properties Sold	42	57	48	39	-7.1%
Properties Pending Sale	45	49	34	30	-33.3%
Properties For Sale	233	284	196	202	-13.3%
Days on Market (Pending Sale)	52	51	56	30	-43.6%
Month's Supply of Inventory	5.5	5	4.1	5.2	-6.6%
Percent Under Contract	19.3%	17.3%	17.3%	14.9%	-23.1%
Average Median Price for Last 12 Months	\$1,238,713	\$1,321,750	\$1,363,333	\$1,285,077	3.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sherman Oaks Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,485,000

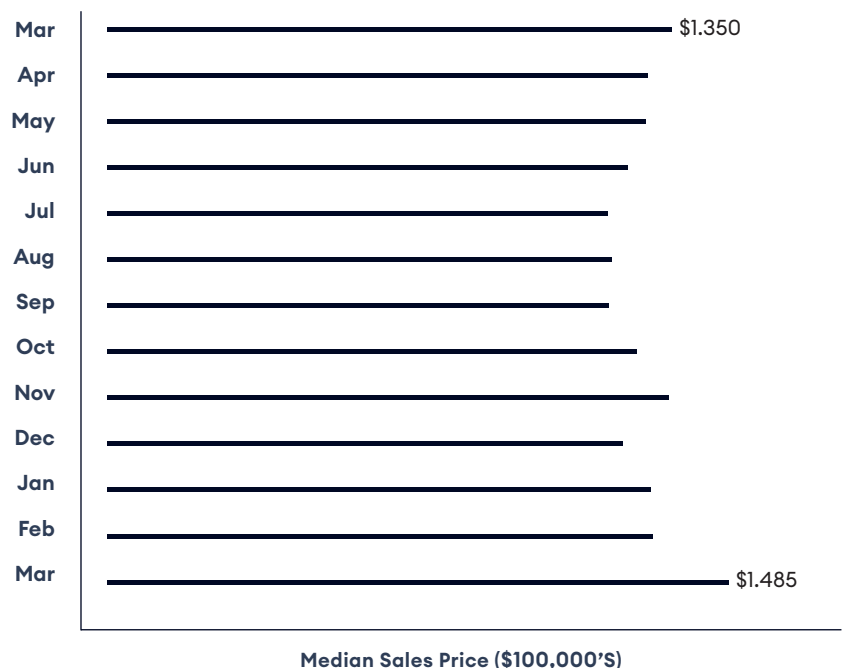
Median sales price.

\$607

Average price per square foot.

5.2

Month's supply of inventory.



Studio City

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,560,000	\$1,430,000	\$1,700,000	\$1,857,500	19.1%
Average Price per Square Foot	\$687	\$669	\$676	\$688	0.1%
Properties Sold	29	23	21	22	-24.1%
Properties Pending Sale	26	28	9	14	-46.2%
Properties For Sale	152	151	110	117	-23.0%
Days on Market (Pending Sale)	63	52	66	25	-59.9%
Month's Supply of Inventory	5.2	6.6	5.2	5.3	1.5%
Percent Under Contract	17.1%	18.5%	8.2%	12.0%	-30.0%
Average Median Price for Last 12 Months	\$1,598,271	\$1,873,917	\$2,050,833	\$1,750,885	9.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Studio City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,857,500

Median sales price.

\$688

Average price per square foot.

5.3

Month's supply of inventory.



Sun Valley

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$602,000	\$661,000	\$662,000	\$555,625	-7.7%
Average Price per Square Foot	\$450	\$443	\$456	\$406	-9.8%
Properties Sold	13	19	17	8	-38.5%
Properties Pending Sale	19	11	10	17	-10.5%
Properties For Sale	69	45	46	46	-33.3%
Days on Market (Pending Sale)	35	46	37	22	-38.1%
Month's Supply of Inventory	5.3	2.4	2.7	5.8	8.3%
Percent Under Contract	27.5%	24.4%	21.7%	37.0%	34.2%
Average Median Price for Last 12 Months	\$581,133	\$627,271	\$644,208	\$619,740	6.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sun Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$555,625

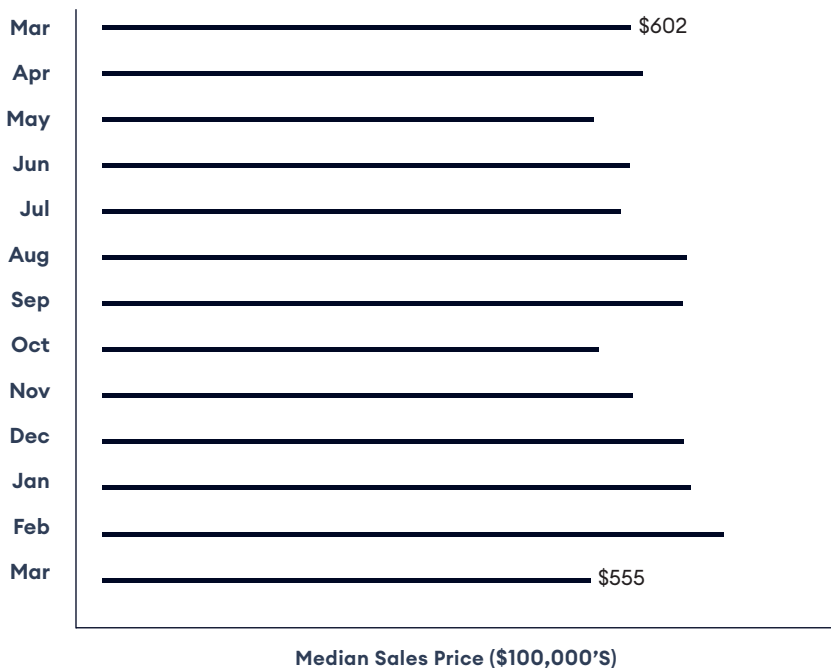
Median sales price.

\$406

Average price per square foot.

5.8

Month's supply of inventory.



Sunland/Tujunga

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$675,000	\$615,000	\$660,000	\$675,000	0.0%
Average Price per Square Foot	\$422	\$457	\$450	\$475	12.6%
Properties Sold	31	37	43	27	-12.9%
Properties Pending Sale	42	33	34	34	-19.0%
Properties For Sale	156	139	104	100	-35.9%
Days on Market (Pending Sale)	42	41	48	26	-38.5%
Month's Supply of Inventory	5	3.8	2.4	3.7	-26.4%
Percent Under Contract	26.9%	23.7%	32.7%	34.0%	26.3%
Average Median Price for Last 12 Months	\$626,167	\$653,750	\$652,500	\$651,615	4.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sunland/Tujunga Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$675,000

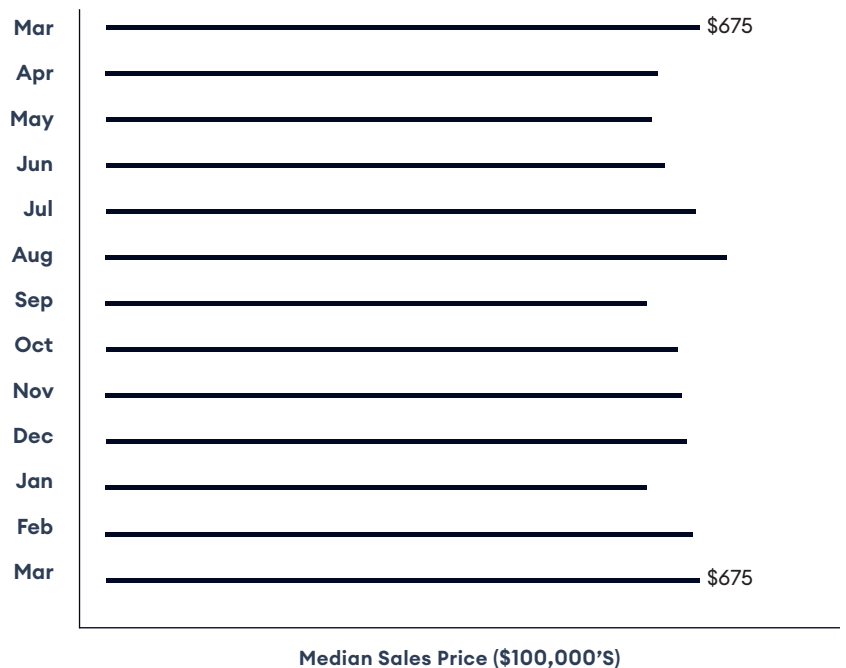
Median sales price.

\$475

Average price per square foot.

3.7

Month's supply of inventory.



Tarzana

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,284,000	\$1,167,000	\$1,250,000	\$1,327,080	3.4%
Average Price per Square Foot	\$448	\$417	\$435	\$498	11.2%
Properties Sold	27	20	23	18	-33.3%
Properties Pending Sale	20	26	22	14	-30.0%
Properties For Sale	136	154	102	84	-38.2%
Days on Market (Pending Sale)	76	61	78	80	5.4%
Month's Supply of Inventory	5	7.7	4.4	4.7	-7.4%
Percent Under Contract	14.7%	16.9%	21.6%	16.7%	13.3%
Average Median Price for Last 12 Months	\$1,191,313	\$1,175,254	\$1,120,693	\$1,203,156	1.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Tarzana Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,327,080

Median sales price.

\$498

Average price per square foot.

4.7

Month's supply of inventory.



Toluca Lake

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,900,000	\$2,275,000	\$1,284,375	\$2,450,000	28.9%
Average Price per Square Foot	\$639	\$949	\$519	\$592	-7.4%
Properties Sold	5	9	2	4	-20.0%
Properties Pending Sale	8	2	1	6	-25.0%
Properties For Sale	33	29	18	22	-33.3%
Days on Market (Pending Sale)	49	128	130	29	-41.8%
Month's Supply of Inventory	6.6	3.2	9	5.5	-16.7%
Percent Under Contract	24.2%	6.9%	5.6%	27.3%	12.5%
Average Median Price for Last 12 Months	\$1,568,875	\$1,774,375	\$2,135,000	\$1,786,823	13.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Toluca Lake Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,450,000

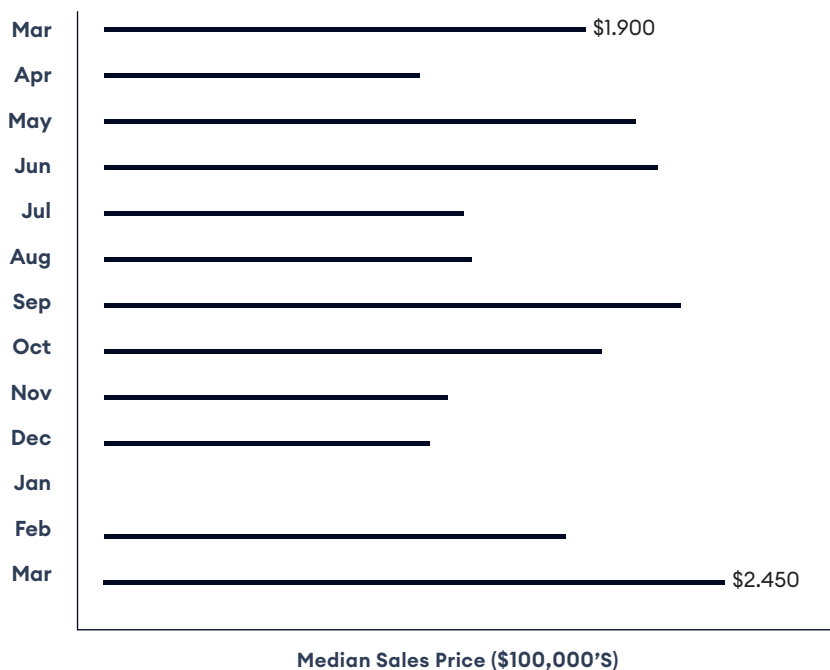
Median sales price.

\$592

Average price per square foot.

5.5

Month's supply of inventory.



Valley Village

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$922,500	\$883,500	\$1,350,000	\$1,059,500	14.9%
Average Price per Square Foot	\$508	\$549	\$564	\$573	12.8%
Properties Sold	8	12	7	12	50.0%
Properties Pending Sale	12	12	16	15	25.0%
Properties For Sale	53	56	52	50	-5.7%
Days on Market (Pending Sale)	34	36	52	34	-1.4%
Month's Supply of Inventory	6.6	4.7	7.4	4.2	-37.1%
Percent Under Contract	22.6%	21.4%	30.8%	30.0%	32.5%
Average Median Price for Last 12 Months	\$1,058,667	\$1,159,083	\$1,103,167	\$1,084,269	2.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Valley Village Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,059,500

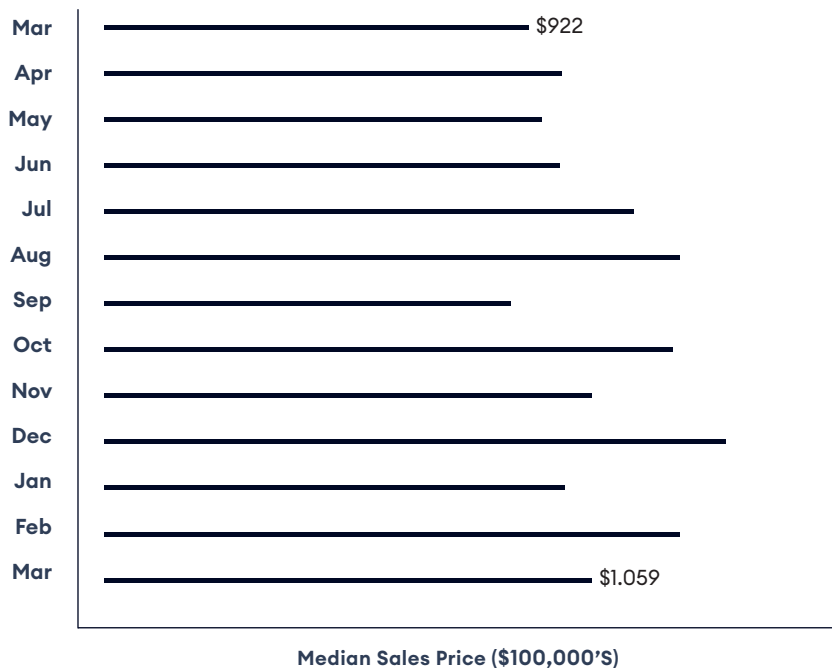
Median sales price.

\$573

Average price per square foot.

4.2

Month's supply of inventory.



Westlake Village

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,170,000	\$1,300,000	\$1,300,000	\$1,316,000	12.5%
Average Price per Square Foot	\$475	\$483	\$425	\$489	2.9%
Properties Sold	21	19	19	21	0.0%
Properties Pending Sale	31	22	22	26	-16.1%
Properties For Sale	184	187	135	156	-15.2%
Days on Market (Pending Sale)	66	54	57	66	-0.2%
Month's Supply of Inventory	8.8	9.8	7.1	7.4	-15.2%
Percent Under Contract	16.8%	11.8%	16.3%	16.7%	-1.1%
Average Median Price for Last 12 Months	\$1,269,204	\$1,427,583	\$1,435,333	\$1,351,981	6.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westlake Village Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,316,000

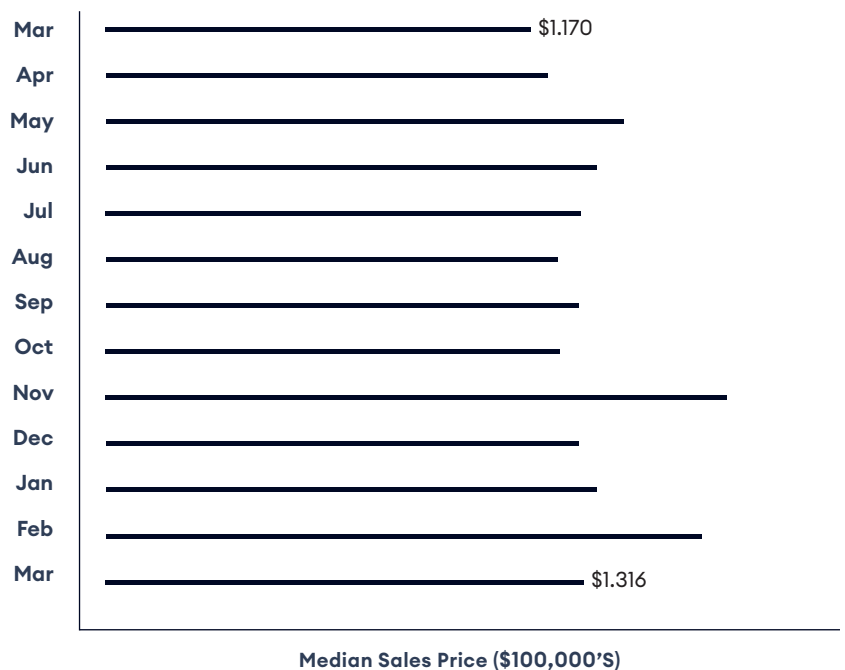
Median sales price.

\$489

Average price per square foot.

7.4

Month's supply of inventory.



Woodland Hills

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$830,000	\$893,500	\$900,000	\$911,500	9.8%
Average Price per Square Foot	\$381	\$411	\$413	\$432	13.4%
Properties Sold	53	52	59	44	-17.0%
Properties Pending Sale	62	75	50	46	-25.8%
Properties For Sale	277	331	224	224	-19.1%
Days on Market (Pending Sale)	54	62	74	26	-52.1%
Month's Supply of Inventory	5.2	6.4	3.8	5.1	-2.6%
Percent Under Contract	22.4%	22.7%	22.3%	20.5%	-8.3%
Average Median Price for Last 12 Months	\$853,773	\$926,496	\$929,158	\$909,883	6.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Woodland Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$911,500

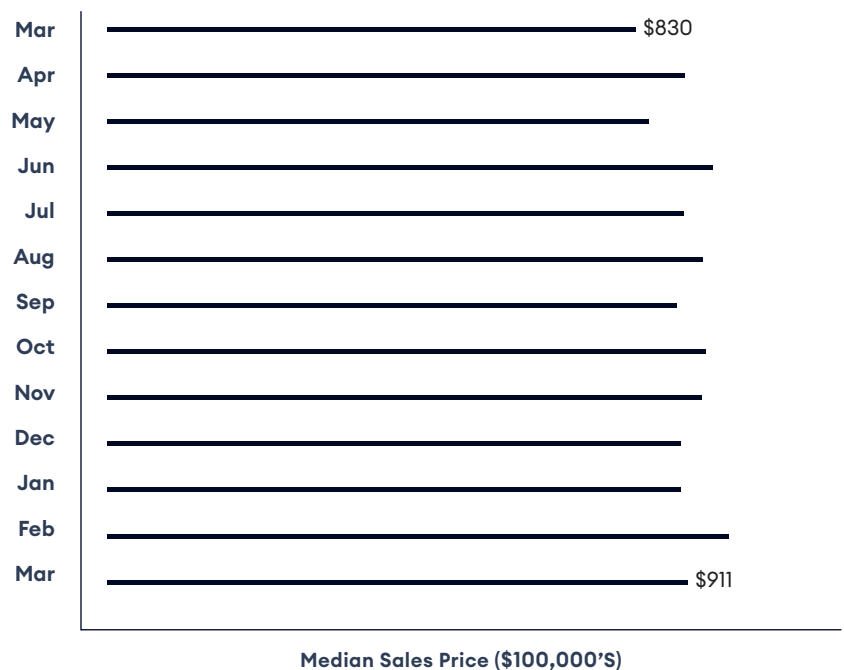
Median sales price.

\$432

Average price per square foot.

5.1

Month's supply of inventory.



San Gabriel Valley Macro Market

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,000,000	\$899,450	\$950,000	\$922,000	-7.8%
Average Price per Square Foot	\$591	\$552	\$561	\$603	2.0%
Properties Sold	222	242	233	189	-14.9%
Properties Pending Sale	248	235	166	196	-21.0%
Properties For Sale	1,224	1,296	910	823	-32.8%
Days on Market (Pending Sale)	54	45	59	33	-38.0%
Month's Supply of Inventory	5.5	5.4	3.9	4.4	-21.0%
Percent Under Contract	20.3%	18.1%	18.2%	23.8%	17.5%
Average Median Price for Last 12 Months	\$925,917	\$935,667	\$938,833	\$934,265	0.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Gabriel Valley Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$922,000

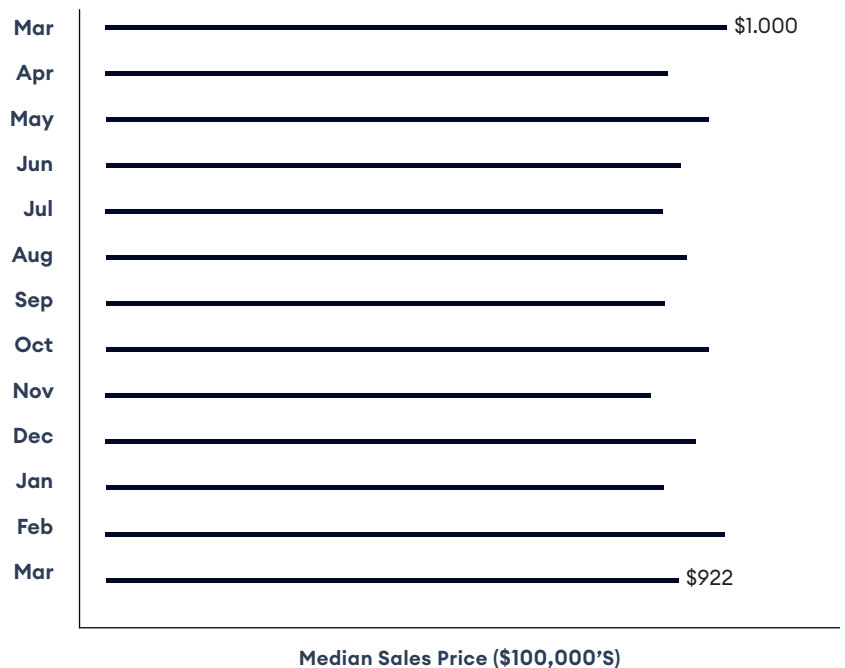
Median sales price.

\$603

Average price per square foot.

4.4

Month's supply of inventory.



Alhambra

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$720,000	\$686,500	\$748,000	\$690,000	-4.2%
Average Price per Square Foot	\$506	\$462	\$511	\$593	17.2%
Properties Sold	16	26	13	9	-43.8%
Properties Pending Sale	17	14	8	10	-41.2%
Properties For Sale	77	59	43	45	-41.6%
Days on Market (Pending Sale)	46	53	28	55	17.5%
Month's Supply of Inventory	36.6	18.9	40.9	29.3	-19.9%
Percent Under Contract	22.1%	23.7%	18.6%	22.2%	0.7%
Average Median Price for Last 12 Months	\$741,138	\$723,500	\$699,667	\$727,519	-1.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Alhambra Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$690,000

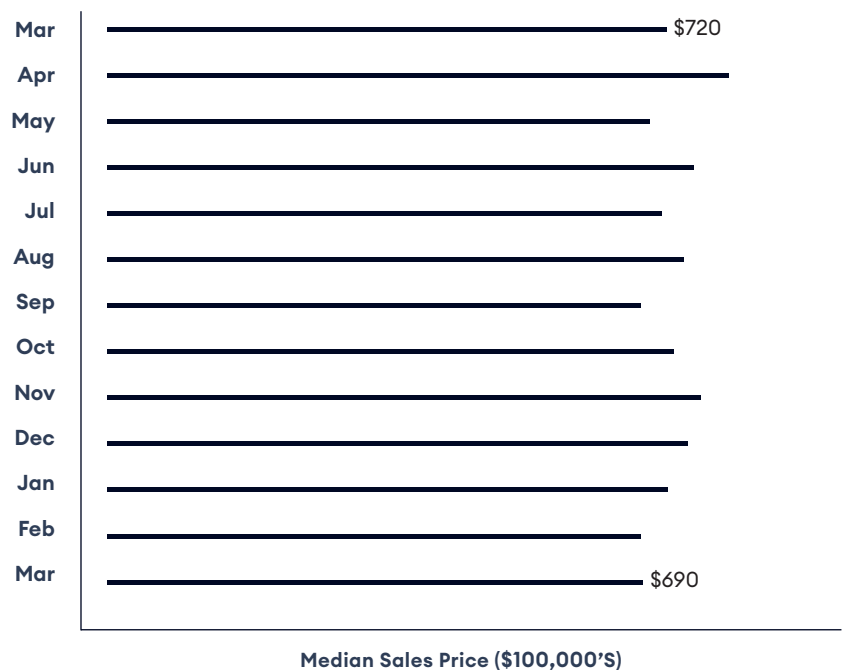
Median sales price.

\$593

Average price per square foot.

29.3

Month's supply of inventory.



Altadena

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$933,000	\$840,000	\$859,444	\$765,000	-18.0%
Average Price per Square Foot	\$518	\$556	\$543	\$543	4.8%
Properties Sold	26	31	32	25	-3.8%
Properties Pending Sale	32	36	22	20	-37.5%
Properties For Sale	111	112	75	59	-46.8%
Days on Market (Pending Sale)	54	33	47	22	-59.1%
Month's Supply of Inventory	4.3	3.6	2.3	2.4	-44.7%
Percent Under Contract	28.8%	32.1%	29.3%	33.9%	17.6%
Average Median Price for Last 12 Months	\$841,042	\$835,157	\$814,833	\$880,573	4.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Altadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$765,000

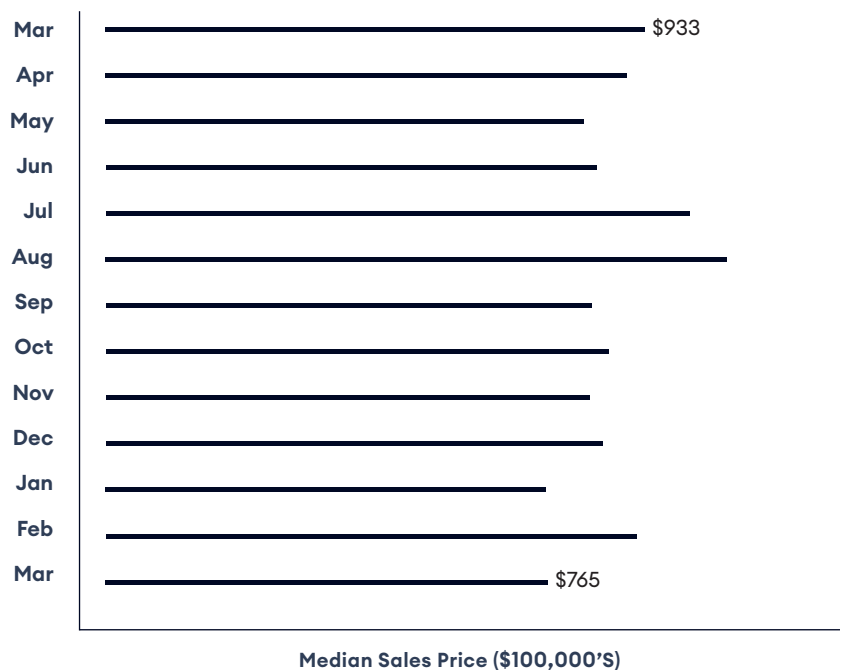
Median sales price.

\$543

Average price per square foot.

2.4

Month's supply of inventory.



Arcadia

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,450,000	\$1,305,000	\$1,200,000	\$1,320,000	-9.0%
Average Price per Square Foot	\$508	\$489	\$568	\$573	12.8%
Properties Sold	27	33	37	35	29.6%
Properties Pending Sale	31	34	20	22	-29.0%
Properties For Sale	279	321	234	185	-33.7%
Days on Market (Pending Sale)	71	58	120	62	-12.4%
Month's Supply of Inventory	10.3	9.7	6.3	5.3	-48.8%
Percent Under Contract	11.1%	10.6%	8.5%	11.9%	7.0%
Average Median Price for Last 12 Months	\$1,301,667	\$1,314,138	\$1,393,333	\$1,299,794	-0.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Arcadia Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,320,000

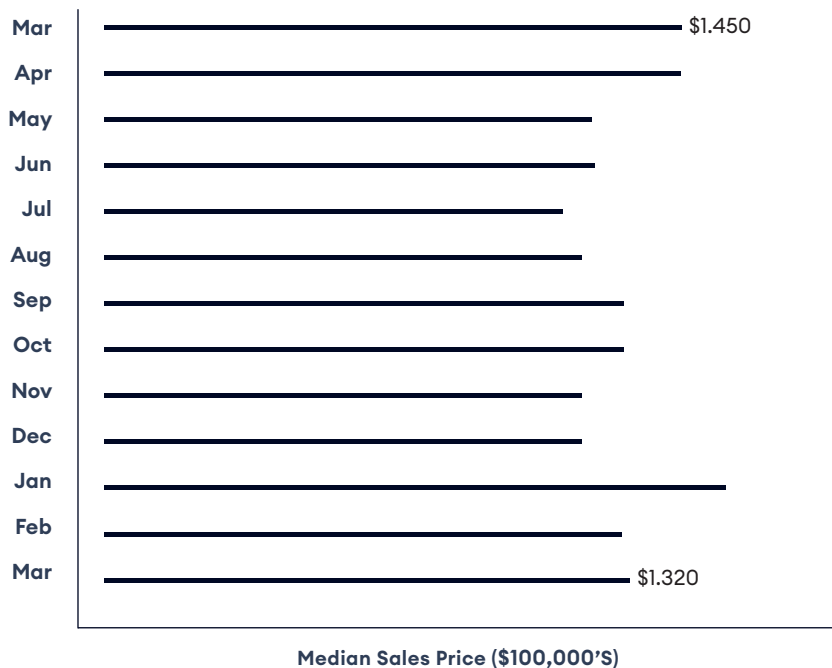
Median sales price.

\$573

Average price per square foot.

5.3

Month's supply of inventory.



Duarte

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$520,000	\$521,250	\$550,000	\$604,000	16.2%
Average Price per Square Foot	\$453	\$393	\$382	\$425	-6.2%
Properties Sold	10	10	13	14	40.0%
Properties Pending Sale	8	9	12	14	75.0%
Properties For Sale	48	56	48	37	-22.9%
Days on Market (Pending Sale)	54	34	49	26	-52.1%
Month's Supply of Inventory	4.8	5.6	3.7	2.6	-44.9%
Percent Under Contract	16.7%	16.1%	25.0%	37.8%	127.0%
Average Median Price for Last 12 Months	\$548,016	\$581,883	\$614,600	\$558,946	2.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Duarte Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$604,000

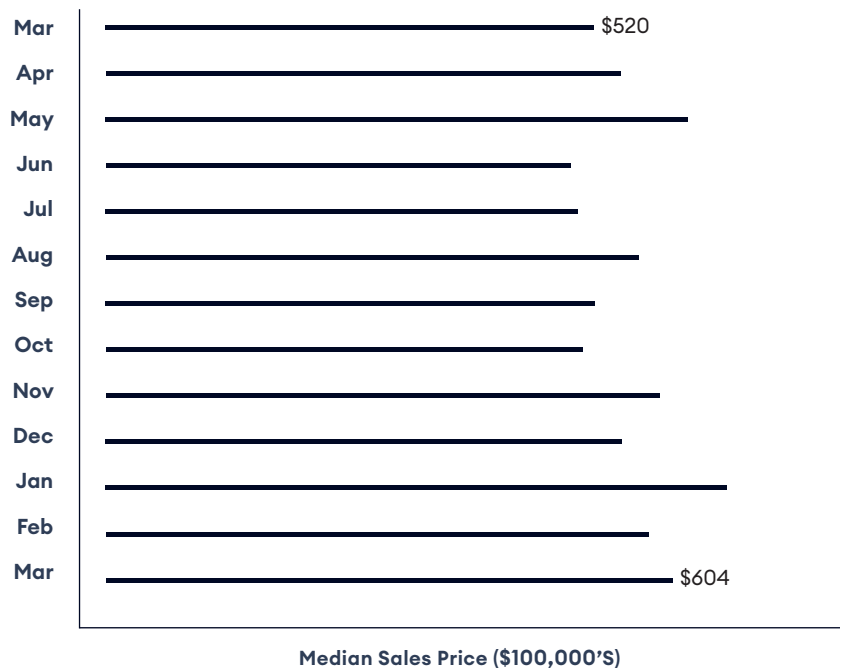
Median sales price.

\$425

Average price per square foot.

2.6

Month's supply of inventory.



Eagle Rock

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$813,000	\$804,000	\$975,000	\$1,010,000	24.2%
Average Price per Square Foot	\$744	\$615	\$601	\$609	-18.1%
Properties Sold	15	20	13	11	-26.7%
Properties Pending Sale	22	11	11	11	-50.0%
Properties For Sale	65	58	44	43	-33.8%
Days on Market (Pending Sale)	46	57	37	34	-26.5%
Month's Supply of Inventory	4.3	2.9	3.4	3.9	-9.8%
Percent Under Contract	33.8%	19.0%	25.0%	25.6%	-24.4%
Average Median Price for Last 12 Months	\$948,315	\$975,658	\$999,150	\$931,108	-1.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Eagle Rock Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,010,000

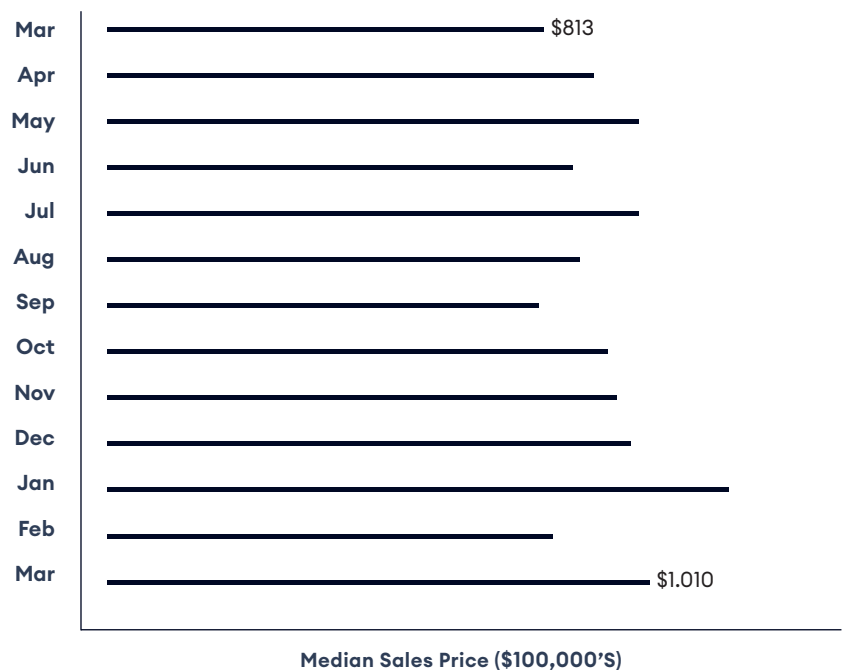
Median sales price.

\$609

Average price per square foot.

3.9

Month's supply of inventory.



La Canada Flintridge

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,562,500	\$1,875,000	\$1,775,000	\$1,650,000	5.6%
Average Price per Square Foot	\$673	\$665	\$640	\$693	3.0%
Properties Sold	12	9	22	9	-25.0%
Properties Pending Sale	13	14	15	27	107.7%
Properties For Sale	99	111	75	112	13.1%
Days on Market (Pending Sale)	57	74	69	37	-35.1%
Month's Supply of Inventory	8.2	12.3	3.4	12.4	50.8%
Percent Under Contract	13.1%	12.6%	20.0%	24.1%	83.6%
Average Median Price for Last 12 Months	\$1,694,163	\$1,712,333	\$1,566,667	\$1,781,692	5.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Canada Flintridge Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,650,000

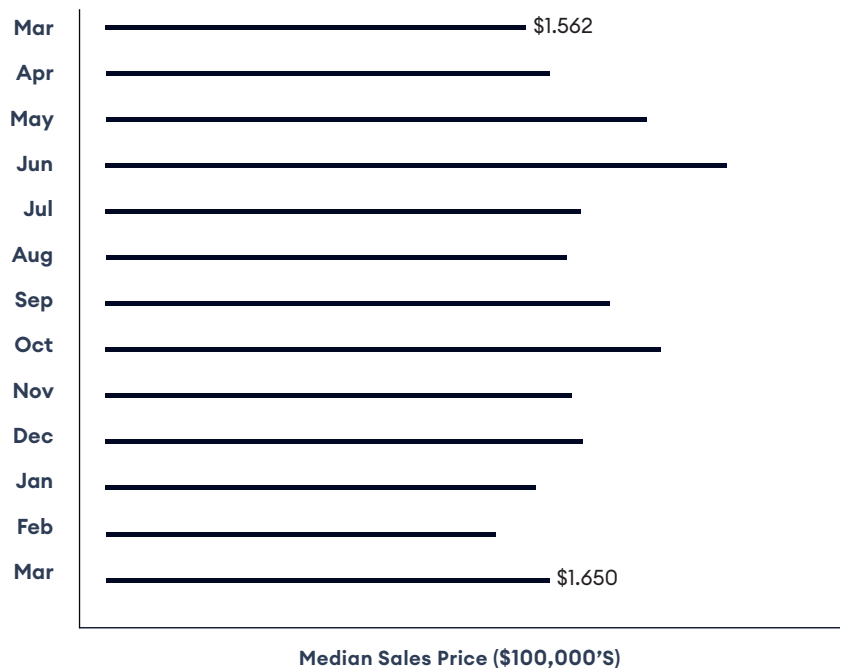
Median sales price.

\$693

Average price per square foot.

12.4

Month's supply of inventory.



Monrovia

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$716,000	\$715,000	\$825,250	\$915,000	27.8%
Average Price per Square Foot	\$465	\$539	\$440	\$477	2.6%
Properties Sold	16	18	14	13	-18.8%
Properties Pending Sale	28	22	18	18	-35.7%
Properties For Sale	98	91	67	55	-43.9%
Days on Market (Pending Sale)	30	46	48	51	67.6%
Month's Supply of Inventory	6.1	5.1	4.8	4.2	-30.9%
Percent Under Contract	28.6%	24.2%	26.9%	32.7%	14.5%
Average Median Price for Last 12 Months	\$762,596	\$788,107	\$813,981	\$764,762	0.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monrovia Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$915,000

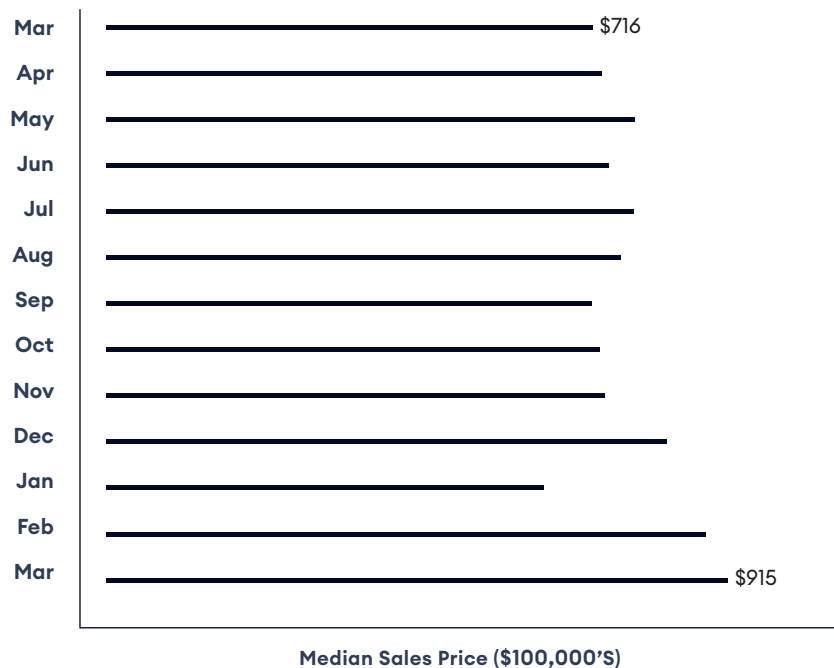
Median sales price.

\$477

Average price per square foot.

4.2

Month's supply of inventory.



Pasadena

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,050,000	\$1,058,000	\$1,090,000	\$990,000	-5.7%
Average Price per Square Foot	\$630	\$582	\$619	\$656	4.1%
Properties Sold	69	74	65	53	-23.2%
Properties Pending Sale	78	75	42	67	-14.1%
Properties For Sale	350	347	220	245	-30.0%
Days on Market (Pending Sale)	48	49	59	26	-46.0%
Month's Supply of Inventory	5.1	4.7	3.4	4.6	-8.9%
Percent Under Contract	22.3%	21.6%	19.1%	27.3%	22.7%
Average Median Price for Last 12 Months	\$994,080	\$1,084,583	\$1,103,500	\$1,051,185	5.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pasadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$990,000

Median sales price.

\$656

Average price per square foot.

4.6

Month's supply of inventory.



San Gabriel

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$750,000	\$845,000	\$781,500	\$952,560	27.0%
Average Price per Square Foot	\$485	\$487	\$507	\$517	6.6%
Properties Sold	15	21	34	12	-20.0%
Properties Pending Sale	21	22	22	19	-9.5%
Properties For Sale	79	107	72	59	-25.3%
Days on Market (Pending Sale)	53	30	42	20	-62.6%
Month's Supply of Inventory	5.3	5.1	2.1	4.9	-6.6%
Percent Under Contract	26.6%	20.6%	30.6%	32.2%	21.1%
Average Median Price for Last 12 Months	\$769,818	\$834,093	\$888,520	\$829,505	7.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Gabriel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$952,560

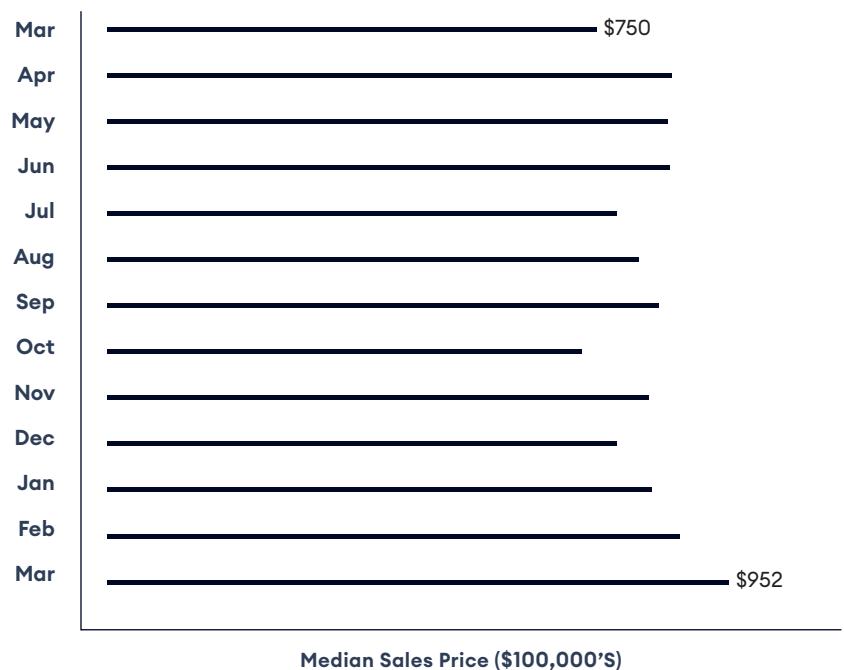
Median sales price.

\$517

Average price per square foot.

4.9

Month's supply of inventory.



San Marino

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,525,000	\$2,200,000	\$2,950,000	\$2,100,000	-16.8%
Average Price per Square Foot	\$850	\$817	\$779	\$847	-0.4%
Properties Sold	14	7	4	7	-50.0%
Properties Pending Sale	10	4	6	6	-40.0%
Properties For Sale	75	88	66	58	-22.7%
Days on Market (Pending Sale)	100	33	53	46	-53.4%
Month's Supply of Inventory	5.4	12.6	16.5	8.3	54.7%
Percent Under Contract	13.3%	4.5%	9.1%	10.3%	-22.4%
Average Median Price for Last 12 Months	\$2,191,545	\$2,158,083	\$1,927,833	\$2,202,775	0.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Marino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,100,000

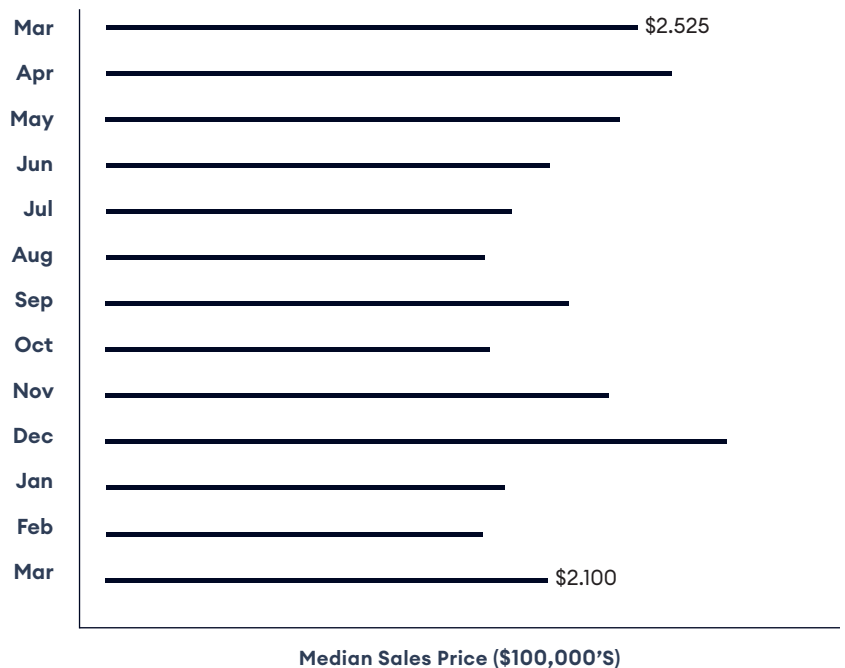
Median sales price.

\$847

Average price per square foot.

8.3

Month's supply of inventory.



Sierra Madre

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,005,000	\$872,500	\$1,022,500	\$784,000	-22.0%
Average Price per Square Foot	\$571	\$551	\$559	\$638	11.7%
Properties Sold	9	8	6	6	-33.3%
Properties Pending Sale	9	9	8	9	0.0%
Properties For Sale	39	46	33	30	-23.1%
Days on Market (Pending Sale)	47	43	80	29	-38.1%
Month's Supply of Inventory	4.3	5.8	5.5	5	15.4%
Percent Under Contract	23.1%	19.6%	24.2%	30.0%	30.0%
Average Median Price for Last 12 Months	\$1,058,333	\$1,003,583	\$966,333	\$990,400	-6.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sierra Madre Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$784,000

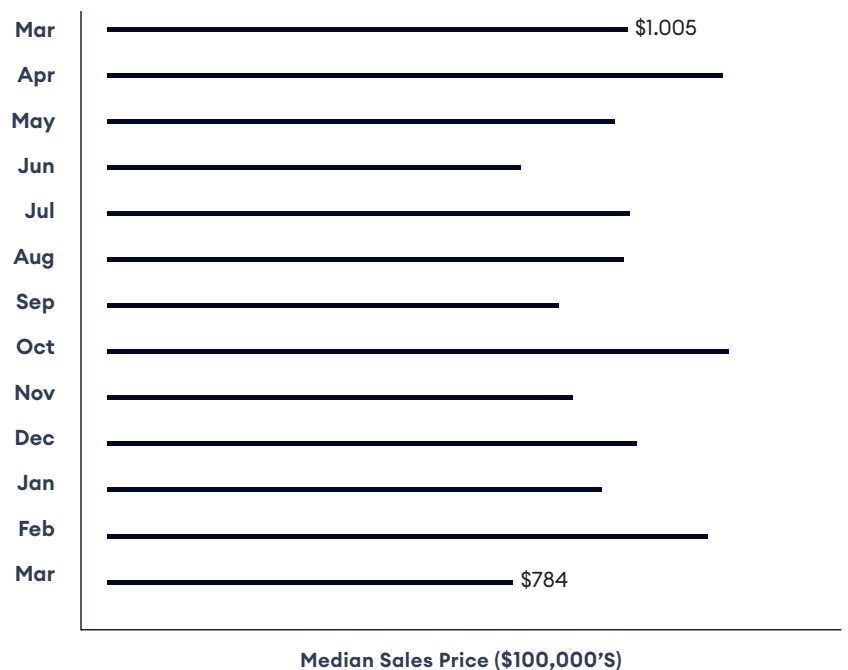
Median sales price.

\$638

Average price per square foot.

5

Month's supply of inventory.



South Pasadena

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,357,500	\$1,055,000	\$1,439,000	\$1,857,065	36.8%
Average Price per Square Foot	\$736	\$691	\$613	\$829	12.6%
Properties Sold	14	11	12	8	-42.9%
Properties Pending Sale	5	8	8	6	20.0%
Properties For Sale	31	47	34	31	0.0%
Days on Market (Pending Sale)	57	64	52	21	-62.3%
Month's Supply of Inventory	2.2	4.3	2.8	3.9	75.0%
Percent Under Contract	16.1%	17.0%	23.5%	19.4%	20.0%
Average Median Price for Last 12 Months	\$1,316,119	\$1,437,136	\$1,546,272	\$1,420,226	7.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in South Pasadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,857,065

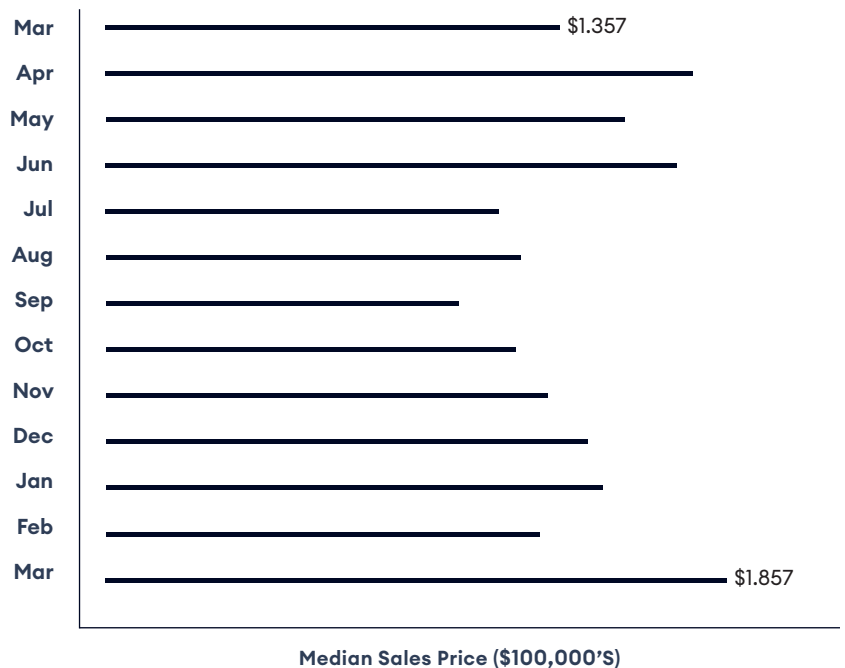
Median sales price.

\$829

Average price per square foot.

3.9

Month's supply of inventory.



Orange County

Orange County Macro

Aliso Viejo

Balboa Peninsula

Corona Del Mar - Spyglass

Coto De Caza

Crystal Cove

Dana Point

East Bluff - Harbor View

East Costa Mesa

Costa Mesa

Fountain Valley

Huntington Beach

Irvine

Ladera Ranch

Laguna Beach

Laguna Hills

Laguna Niguel

Laguna Woods

Lake Forest

Lantern Village In Dana Point

Lower Newport Bay - Balboa Island

Mission Viejo

Monarch Beach

Nelle Gail

Newport Beach

Newport Coast

Newport Heights

Rancho Santa Margarita

San Clemente

San Juan Capistrano

Seal Beach

Shady Canyon

Turtle Ridge

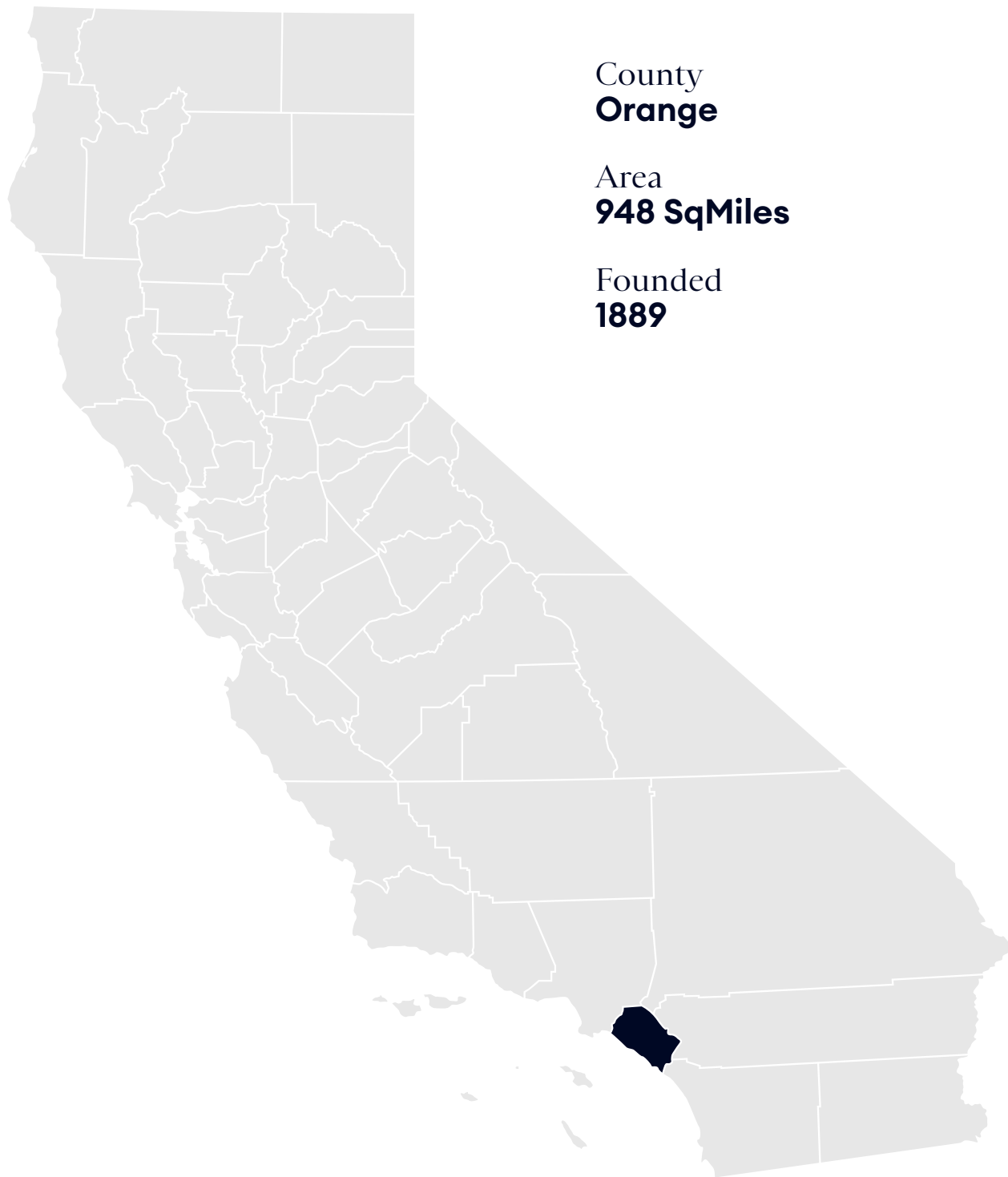
Turtle Rock

Westminster

West Bay - Santa Ana Heights

West Newport - Lido

Yorba Linda



County
Orange

Area
948 SqMiles

Founded
1889

Orange County

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$800,000	\$815,000	\$835,000	\$875,000	9.4%
Average Price per Square Foot	\$465	\$479	\$482	\$493	6.0%
Properties Sold	1406	1615	1343	1437	2.2%
Properties Pending Sale	1700	1536	1057	1209	-28.9%
Properties For Sale	6,951	6,887	4,348	4,861	-30.1%
Days on Market (Pending Sale)	46	49	58	31	-31.8%
Month's Supply of Inventory	4.9	4.3	3.2	3.4	-31.6%
Percent Under Contract	24.5%	22.3%	24.3%	24.9%	1.7%
Average Median Price for Last 12 Months	\$808,292	\$844,604	\$867,000	\$830,894	2.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Orange County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$875,000

Median sales price.

\$493

Average price per square foot.

3.4

Month's supply of inventory.



Aliso Viejo

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$900,000	\$775,000	\$877,500	\$870,000	-3.3%
Average Price per Square Foot	\$383	\$384	\$410	\$418	9.1%
Properties Sold	15	16	22	26	73.3%
Properties Pending Sale	14	21	21	13	-7.1%
Properties For Sale	55	59	39	46	-16.4%
Days on Market (Pending Sale)	29	42	19	14	-52.2%
Month's Supply of Inventory	3.7	3.7	1.8	1.8	-51.7%
Percent Under Contract	25.5%	35.6%	53.8%	28.3%	11.0%
Average Median Price for Last 12 Months	\$862,033	\$829,917	\$833,167	\$843,923	-2.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Aliso Viejo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$870,000

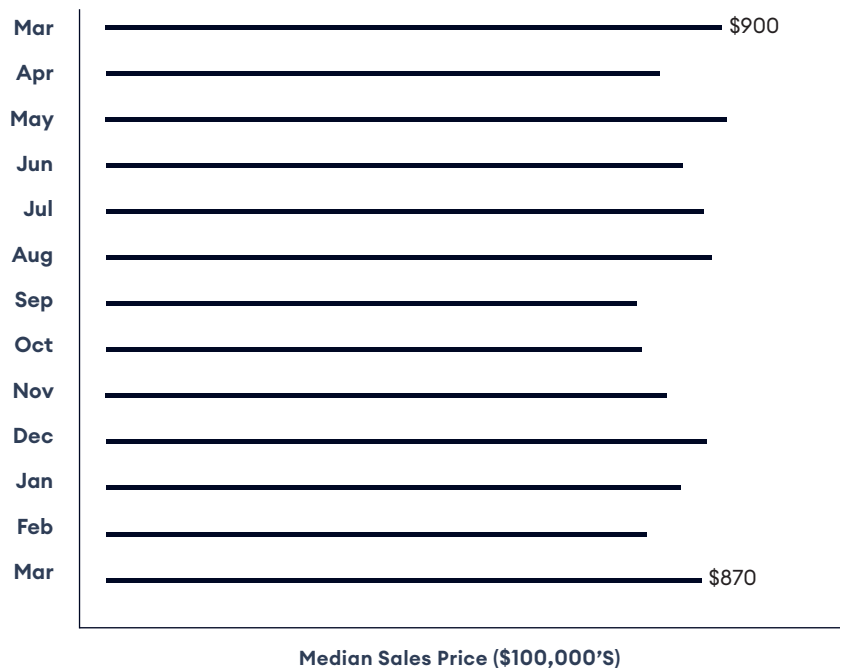
Median sales price.

\$418

Average price per square foot.

1.8

Month's supply of inventory.



Balboa Peninsula

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$4,700,000	\$4,125,000	\$2,950,000	\$2,700,000	-42.6%
Average Price per Square Foot	\$1,960	\$1,676	\$968	\$1,490	-24.0%
Properties Sold	2	5	4	7	250.0%
Properties Pending Sale	6	5	5	2	-66.7%
Properties For Sale	47	56	46	59	25.5%
Days on Market (Pending Sale)	78	84	235	62	-20.9%
Month's Supply of Inventory	23.5	11.2	11.5	8.4	-64.1%
Percent Under Contract	12.8%	8.9%	10.9%	3.4%	-73.4%
Average Median Price for Last 12 Months	\$3,644,547	\$4,210,833	\$2,850,000	\$3,975,712	9.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Balboa Peninsula Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,700,000

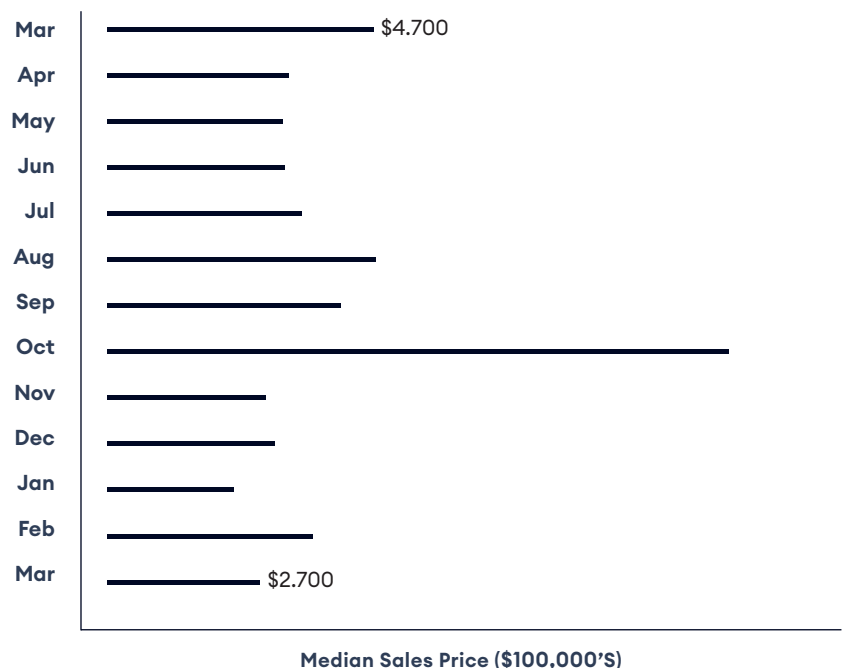
Median sales price.

\$1,490

Average price per square foot.

8.4

Month's supply of inventory.



Corona del Mar - Spyglass

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,400,000	\$3,325,000	\$3,750,000	\$3,600,000	50.0%
Average Price per Square Foot	\$1,030	\$1,428	\$1,188	\$1,272	23.5%
Properties Sold	4	12	9	11	175.0%
Properties Pending Sale	11	12	10	10	-9.1%
Properties For Sale	90	117	88	100	11.1%
Days on Market (Pending Sale)	54	59	126	95	76.2%
Month's Supply of Inventory	22.5	9.8	9.8	9.1	-59.6%
Percent Under Contract	12.2%	10.3%	11.4%	10.0%	-18.2%
Average Median Price for Last 12 Months	\$3,305,208	\$3,608,413	\$3,680,158	\$3,571,883	8.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Corona del Mar - Spyglass Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,600,000

Median sales price.

\$1,272

Average price per square foot.

9.1

Month's supply of inventory.



Coto de Caza

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,375,000	\$1,265,000	\$1,222,500	\$1,335,000	-2.9%
Average Price per Square Foot	\$380	\$408	\$344	\$368	-3.2%
Properties Sold	17	20	16	14	-17.6%
Properties Pending Sale	28	24	9	10	-64.3%
Properties For Sale	124	132	75	101	-18.5%
Days on Market (Pending Sale)	44	57	137	37	-17.0%
Month's Supply of Inventory	7.3	6.6	4.7	7.2	-1.1%
Percent Under Contract	22.6%	18.2%	12.0%	9.9%	-56.2%
Average Median Price for Last 12 Months	\$1,390,810	\$1,245,760	\$1,299,667	\$1,262,082	-9.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coto de Caza Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,335,000

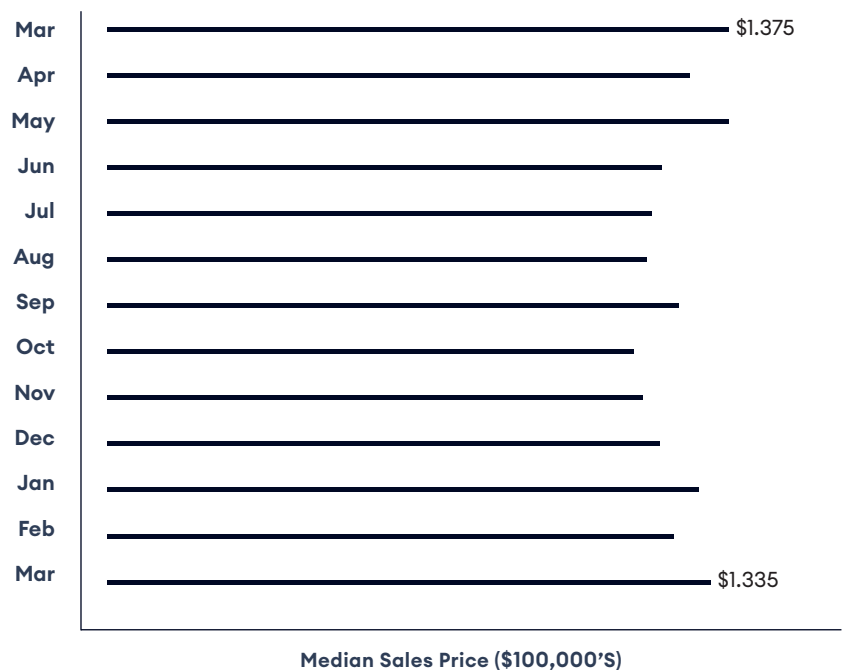
Median sales price.

\$368

Average price per square foot.

7.2

Month's supply of inventory.



Crystal Cove

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$0	\$13,000,000	\$5,195,000	\$4,495,000	n/a
Average Price per Square Foot	\$0	\$1,993	\$1,254	\$1,094	n/a
Properties Sold	0	1	2	5	n/a
Properties Pending Sale	3	1	4	3	0.0%
Properties For Sale	27	34	30	20	-25.9%
Days on Market (Pending Sale)	24	3	183	93	286.1%
Month's Supply of Inventory	n/a	34	15	4	n/a
Percent Under Contract	11.1%	2.9%	13.3%	15.0%	35.0%
Average Median Price for Last 12 Months	\$6,941,667	\$9,428,750	\$8,860,000	\$9,590,682	38.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Crystal Cove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,495,000

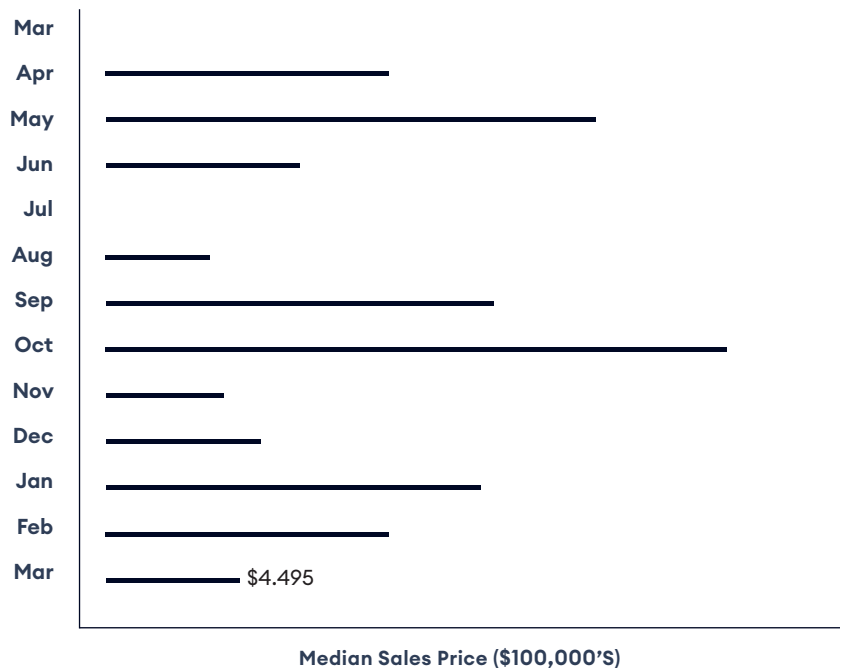
Median sales price.

\$1,094

Average price per square foot.

4

Month's supply of inventory.



Dana Point

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,047,000	\$994,000	\$939,000	\$1,151,525	10.0%
Average Price per Square Foot	\$633	\$595	\$701	\$613	-3.2%
Properties Sold	26	24	25	32	23.1%
Properties Pending Sale	26	32	15	24	-7.7%
Properties For Sale	195	231	165	180	-7.7%
Days on Market (Pending Sale)	92	54	106	59	-35.6%
Month's Supply of Inventory	7.5	9.6	6.6	5.6	-25.0%
Percent Under Contract	13.3%	13.9%	9.1%	13.3%	0.0%
Average Median Price for Last 12 Months	\$1,157,646	\$1,153,163	\$1,235,008	\$1,139,729	-1.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Dana Point Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,151,525

Median sales price.

\$613

Average price per square foot.

5.6

Month's supply of inventory.



East Bluff - Harbor View

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,587,500	\$1,937,500	\$1,934,000	\$2,200,000	38.6%
Average Price per Square Foot	\$769	\$707	\$778	\$719	-6.5%
Properties Sold	18	20	20	11	-38.9%
Properties Pending Sale	24	12	20	10	-58.3%
Properties For Sale	132	142	91	97	-26.5%
Days on Market (Pending Sale)	65	71	60	38	-40.6%
Month's Supply of Inventory	7.3	7.1	4.6	8.8	20.2%
Percent Under Contract	18.2%	8.5%	22.0%	10.3%	-43.3%
Average Median Price for Last 12 Months	\$2,100,375	\$2,081,417	\$2,132,167	\$2,118,346	0.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in East Bluff - Harbor View Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,200,000

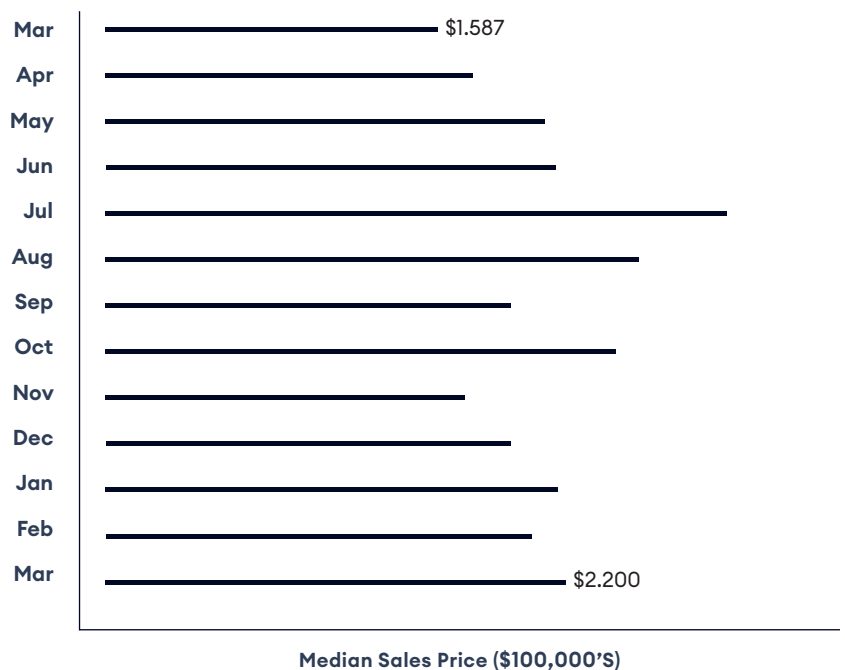
Median sales price.

\$719

Average price per square foot.

8.8

Month's supply of inventory.



East Costa Mesa

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,150,000	\$1,360,750	\$1,320,000	\$1,290,000	12.2%
Average Price per Square Foot	\$606	\$654	\$640	\$660	8.9%
Properties Sold	15	14	17	14	-6.7%
Properties Pending Sale	23	18	13	16	-30.4%
Properties For Sale	64	90	62	62	-3.1%
Days on Market (Pending Sale)	37	57	74	35	-3.4%
Month's Supply of Inventory	4.3	6.4	3.6	4.4	3.8%
Percent Under Contract	35.9%	20.0%	21.0%	25.8%	-28.2%
Average Median Price for Last 12 Months	\$1,108,710	\$1,248,167	\$1,355,000	\$1,207,032	8.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in East Costa Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,290,000

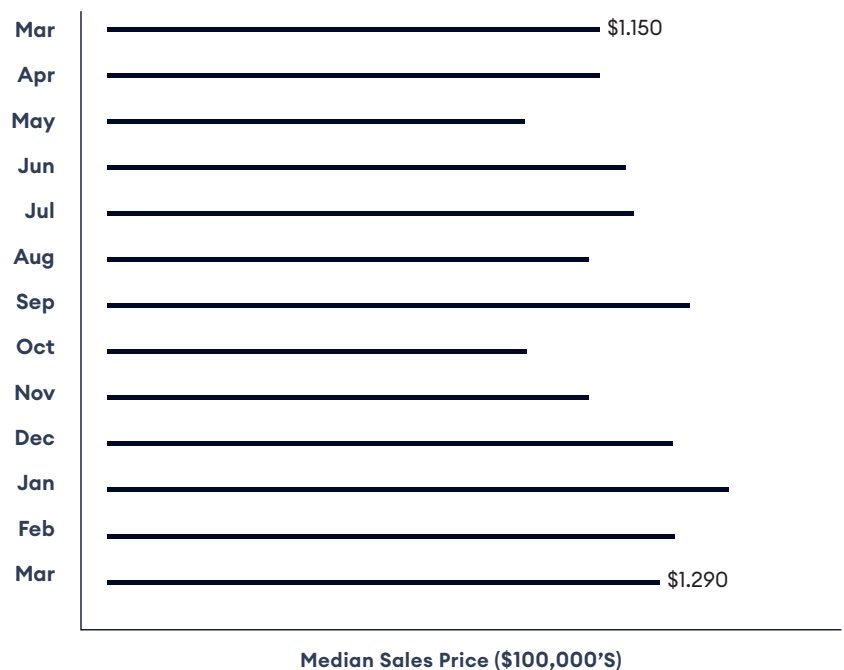
Median sales price.

\$660

Average price per square foot.

4.4

Month's supply of inventory.



Costa Mesa

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$800,000	\$942,500	\$900,000	\$937,000	17.1%
Average Price per Square Foot	\$527	\$535	\$536	\$520	-1.3%
Properties Sold	43	48	49	51	18.6%
Properties Pending Sale	58	56	35	37	-36.2%
Properties For Sale	196	218	129	139	-29.1%
Days on Market (Pending Sale)	39	62	46	28	-28.8%
Month's Supply of Inventory	4.6	4.5	2.6	2.7	-40.2%
Percent Under Contract	29.6%	25.7%	27.1%	26.6%	-10.0%
Average Median Price for Last 12 Months	\$874,921	\$928,004	\$969,000	\$898,502	2.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Costa Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$937,000

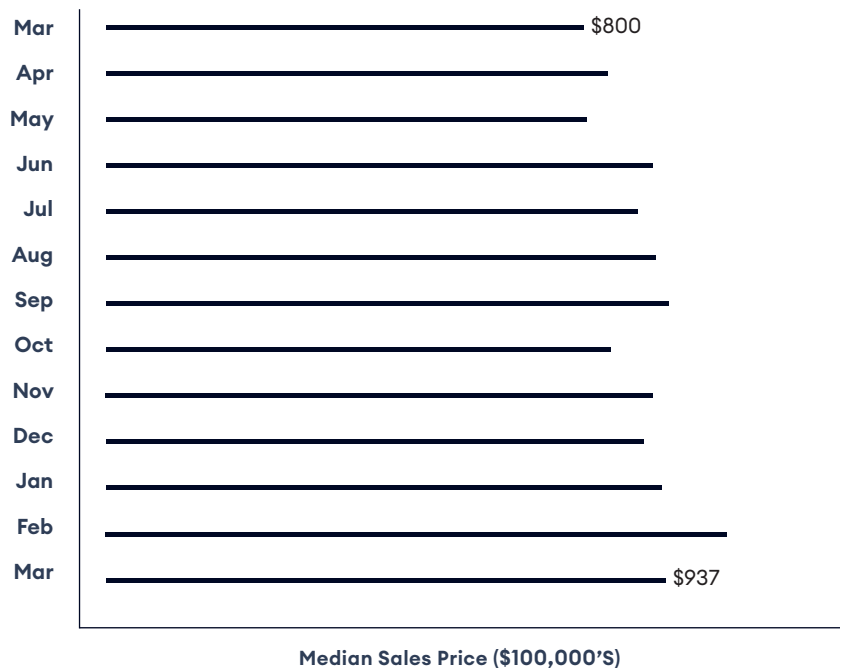
Median sales price.

\$520

Average price per square foot.

2.7

Month's supply of inventory.



Fountain Valley

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$850,000	\$830,000	\$865,000	\$910,000	7.1%
Average Price per Square Foot	\$410	\$452	\$440	\$443	8.0%
Properties Sold	29	27	9	21	-27.6%
Properties Pending Sale	33	26	15	20	-39.4%
Properties For Sale	62	66	45	51	-17.7%
Days on Market (Pending Sale)	26	22	23	18	-30.4%
Month's Supply of Inventory	2.1	2.4	5	2.4	13.6%
Percent Under Contract	53.2%	39.4%	33.3%	39.2%	-26.3%
Average Median Price for Last 12 Months	\$830,242	\$879,000	\$898,667	\$869,000	4.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Fountain Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$910,000

Median sales price.

\$443

Average price per square foot.

2.4

Month's supply of inventory.



Huntington Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$840,000	\$950,000	\$985,000	\$1,075,000	28.0%
Average Price per Square Foot	\$503	\$542	\$535	\$536	6.6%
Properties Sold	85	121	94	92	8.2%
Properties Pending Sale	108	116	64	71	-34.3%
Properties For Sale	398	413	242	266	-33.2%
Days on Market (Pending Sale)	30	39	51	28	-7.1%
Month's Supply of Inventory	4.7	3.4	2.6	2.9	-38.3%
Percent Under Contract	27.1%	28.1%	26.4%	26.7%	-1.6%
Average Median Price for Last 12 Months	\$906,417	\$996,208	\$1,038,333	\$964,365	6.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Huntington Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,075,000

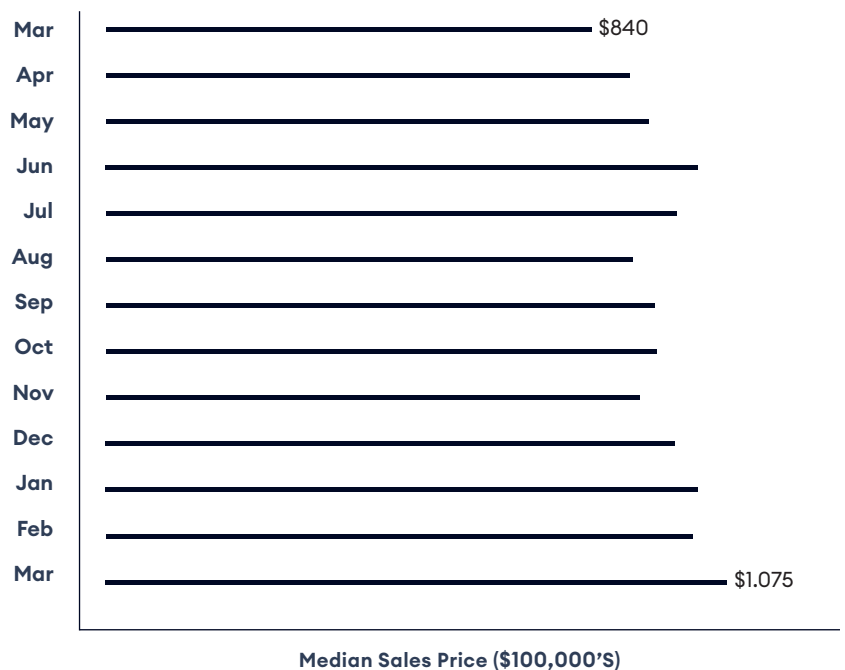
Median sales price.

\$536

Average price per square foot.

2.9

Month's supply of inventory.



Irvine

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,264,500	\$1,190,000	\$1,285,000	\$1,306,875	3.4%
Average Price per Square Foot	\$489	\$506	\$498	\$536	9.6%
Properties Sold	76	87	71	95	25.0%
Properties Pending Sale	100	80	66	58	-42.0%
Properties For Sale	553	612	386	379	-31.5%
Days on Market (Pending Sale)	56	65	74	48	-15.5%
Month's Supply of Inventory	7.3	7	5.4	4	-45.2%
Percent Under Contract	18.1%	13.1%	17.1%	15.3%	-15.4%
Average Median Price for Last 12 Months	\$1,233,658	\$1,219,521	\$1,239,042	\$1,201,779	-2.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Irvine Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,306,875

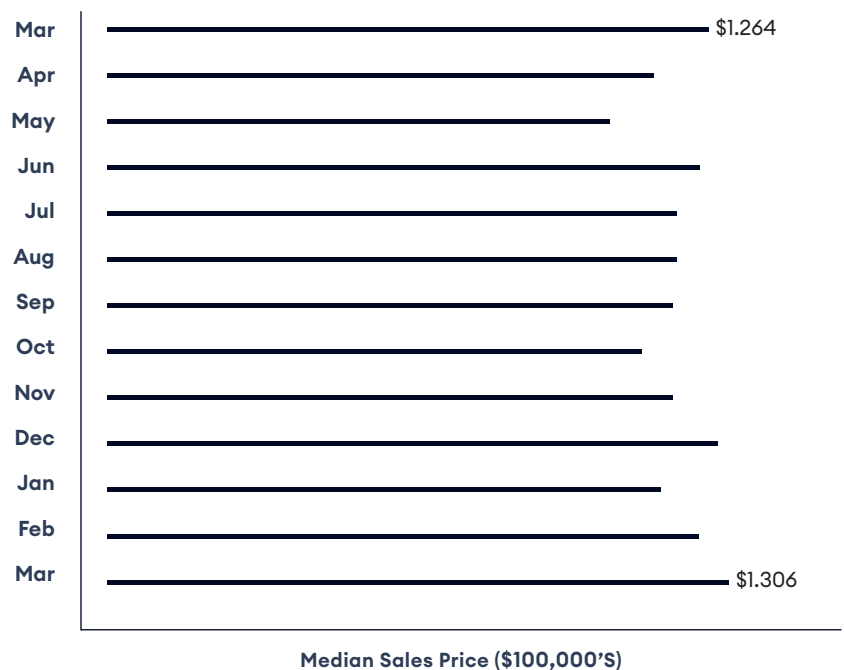
Median sales price.

\$536

Average price per square foot.

4

Month's supply of inventory.



Ladera Ranch

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,142,500	\$1,170,000	\$950,000	\$965,000	-15.5%
Average Price per Square Foot	\$437	\$384	\$407	\$398	-8.9%
Properties Sold	24	23	22	25	4.2%
Properties Pending Sale	27	15	15	24	-11.1%
Properties For Sale	99	99	72	90	-9.1%
Days on Market (Pending Sale)	28	56	86	27	-4.4%
Month's Supply of Inventory	4.1	4.3	3.3	3.6	-12.7%
Percent Under Contract	27.3%	15.2%	20.8%	26.7%	-2.2%
Average Median Price for Last 12 Months	\$1,022,411	\$1,014,750	\$1,058,333	\$1,047,673	2.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Ladera Ranch Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$965,000

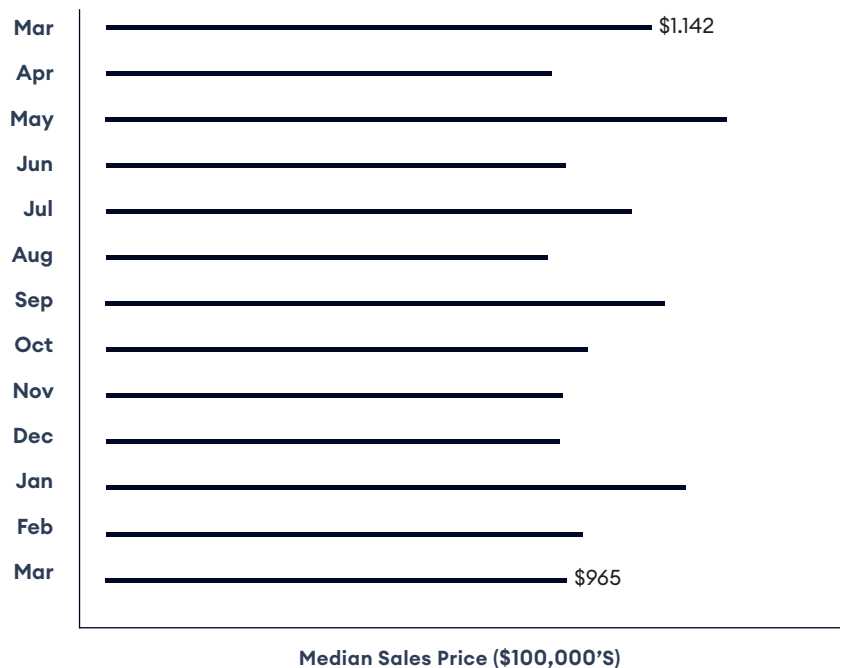
Median sales price.

\$398

Average price per square foot.

3.6

Month's supply of inventory.



Laguna Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,100,000	\$1,825,000	\$1,810,000	\$1,980,000	-5.7%
Average Price per Square Foot	\$1,012	\$1,037	\$1,196	\$1,058	4.5%
Properties Sold	31	33	26	25	-19.4%
Properties Pending Sale	31	33	20	20	-35.5%
Properties For Sale	311	306	223	234	-24.8%
Days on Market (Pending Sale)	93	131	152	107	15.6%
Month's Supply of Inventory	10	9.3	8.6	9.4	-6.7%
Percent Under Contract	10.0%	10.8%	9.0%	8.5%	-14.3%
Average Median Price for Last 12 Months	\$2,115,270	\$1,887,500	\$2,060,000	\$1,968,846	-6.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,980,000

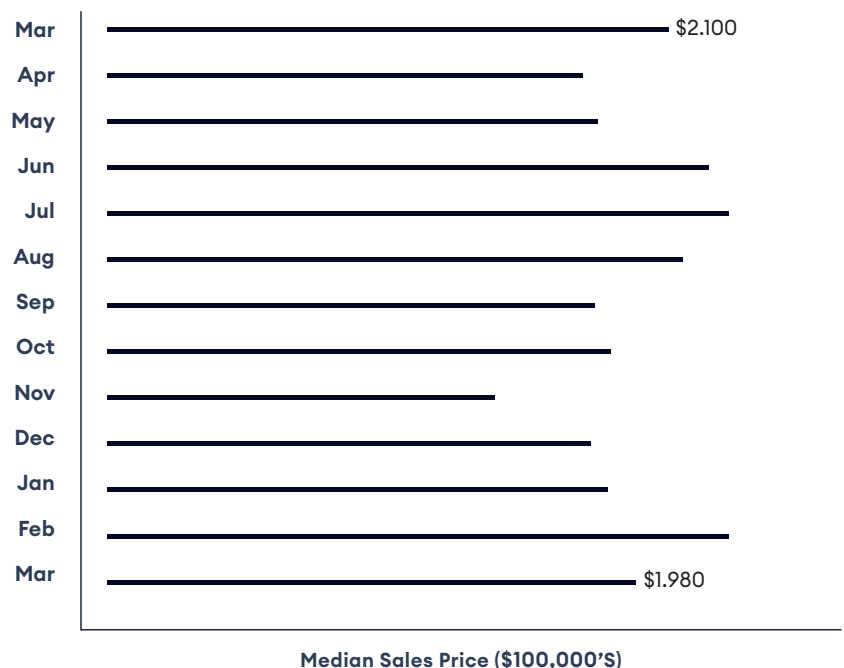
Median sales price.

\$1,058

Average price per square foot.

9.4

Month's supply of inventory.



Laguna Niguel

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$927,500	\$917,500	\$1,142,500	\$1,050,000	13.2%
Average Price per Square Foot	\$462	\$436	\$454	\$479	3.7%
Properties Sold	48	52	54	55	14.6%
Properties Pending Sale	62	51	35	27	-56.5%
Properties For Sale	273	283	164	173	-36.6%
Days on Market (Pending Sale)	52	61	76	36	-30.3%
Month's Supply of Inventory	5.7	5.4	3	3.1	-44.7%
Percent Under Contract	22.7%	18.0%	21.3%	15.6%	-31.3%
Average Median Price for Last 12 Months	\$972,680	\$1,037,917	\$1,043,333	\$992,232	2.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Niguel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,050,000

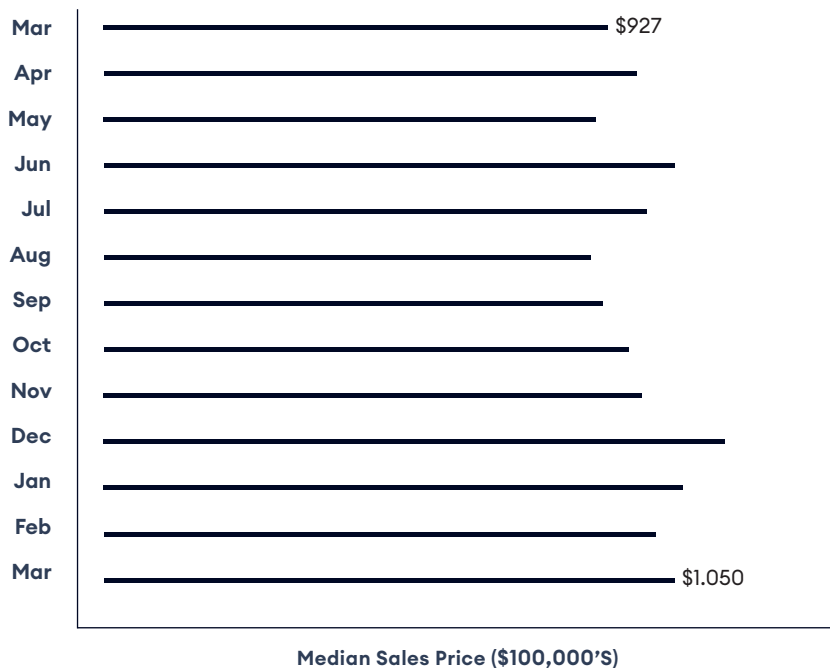
Median sales price.

\$479

Average price per square foot.

3.1

Month's supply of inventory.



Laguna Hills

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,166,250	\$870,000	\$822,000	\$857,500	-26.5%
Average Price per Square Foot	\$400	\$385	\$393	\$412	3.0%
Properties Sold	20	16	19	18	-10.0%
Properties Pending Sale	19	19	19	7	-63.2%
Properties For Sale	109	109	62	73	-33.0%
Days on Market (Pending Sale)	40	41	72	41	3.2%
Month's Supply of Inventory	5.4	6.8	3.3	4.1	-25.6%
Percent Under Contract	17.4%	17.4%	30.6%	9.6%	-45.0%
Average Median Price for Last 12 Months	\$866,333	\$851,741	\$857,148	\$889,130	2.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$857,500

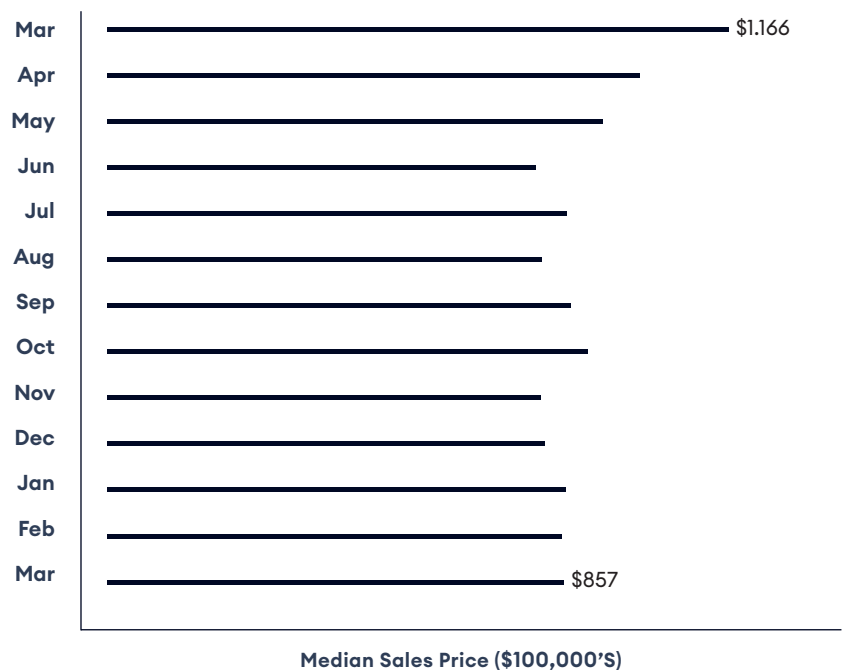
Median sales price.

\$412

Average price per square foot.

4.1

Month's supply of inventory.



Lake Forest

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$746,500	\$852,500	\$842,500	\$810,000	8.5%
Average Price per Square Foot	\$379	\$384	\$391	\$399	5.3%
Properties Sold	48	50	48	47	-2.1%
Properties Pending Sale	66	47	34	38	-42.4%
Properties For Sale	236	200	132	154	-34.7%
Days on Market (Pending Sale)	66	48	54	28	-57.7%
Month's Supply of Inventory	4.9	4	2.8	3.3	-33.4%
Percent Under Contract	28.0%	23.5%	25.8%	24.7%	-11.8%
Average Median Price for Last 12 Months	\$794,267	\$801,567	\$810,167	\$799,431	0.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lake Forest Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$810,000

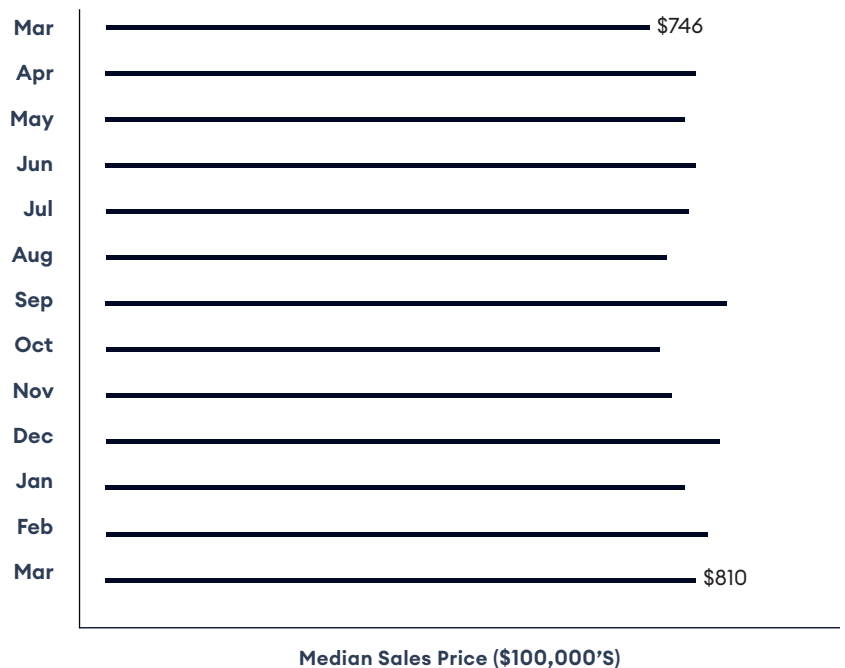
Median sales price.

\$399

Average price per square foot.

3.3

Month's supply of inventory.



Lantern Village in Dana Point

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$770,000	\$1,200,000	\$1,125,000	\$989,000	28.4%
Average Price per Square Foot	\$885	\$650	\$565	\$443	-49.9%
Properties Sold	3	3	5	3	0.0%
Properties Pending Sale	5	3	3	2	-60.0%
Properties For Sale	27	32	20	20	-25.9%
Days on Market (Pending Sale)	48	110	192	53	10.4%
Month's Supply of Inventory	9	10.7	4	6.7	-25.9%
Percent Under Contract	18.5%	9.4%	15.0%	10.0%	-46.0%
Average Median Price for Last 12 Months	\$1,127,000	\$1,123,983	\$1,121,333	\$1,051,608	-6.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lantern Village in Dana Point Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$989,000

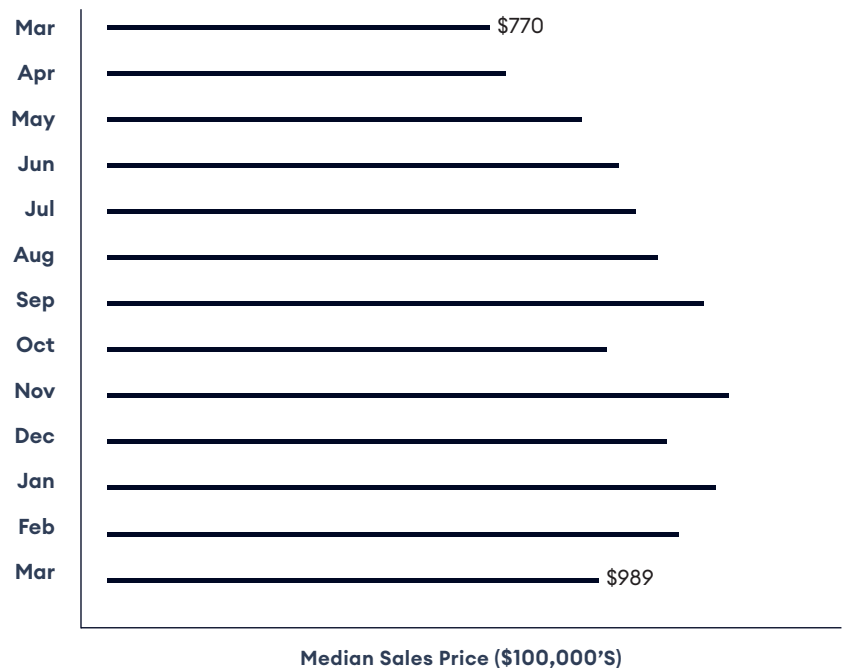
Median sales price.

\$443

Average price per square foot.

6.7

Month's supply of inventory.



Lower Newport Bay - Balboa Island

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,900,000	\$2,495,000	\$4,257,500	\$3,750,000	29.3%
Average Price per Square Foot	\$1,514	\$1,217	\$1,342	\$1,459	-3.6%
Properties Sold	9	3	2	5	-44.4%
Properties Pending Sale	8	6	5	0	-100.0%
Properties For Sale	39	46	34	20	-48.7%
Days on Market (Pending Sale)	30	85	93	0	-100.0%
Month's Supply of Inventory	4.3	15.3	17	4	-7.7%
Percent Under Contract	20.5%	13.0%	14.7%	0.0%	-100.0%
Average Median Price for Last 12 Months	\$3,937,417	\$3,603,333	\$3,287,500	\$3,412,577	-13.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lower Newport Bay - Balboa Island Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,750,000

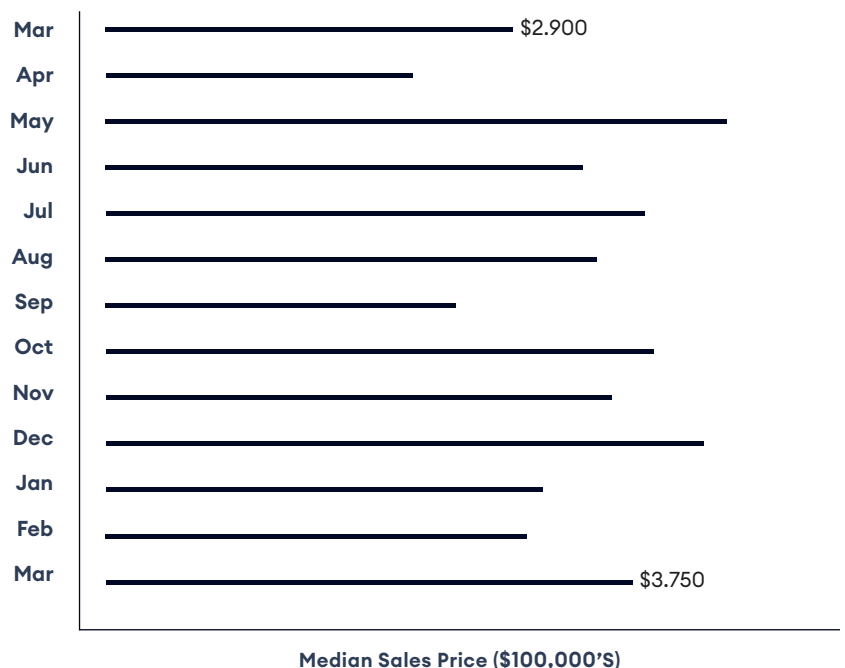
Median sales price.

\$1,459

Average price per square foot.

4

Month's supply of inventory.



Mission Viejo

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$755,000	\$735,000	\$735,000	\$770,000	2.0%
Average Price per Square Foot	\$383	\$395	\$384	\$395	3.1%
Properties Sold	70	91	67	89	27.1%
Properties Pending Sale	97	75	46	80	-17.5%
Properties For Sale	327	277	142	210	-35.8%
Days on Market (Pending Sale)	49	50	36	22	-54.5%
Month's Supply of Inventory	4.7	3	2.1	2.4	-49.5%
Percent Under Contract	29.7%	27.1%	32.4%	38.1%	28.4%
Average Median Price for Last 12 Months	\$742,367	\$757,542	\$771,333	\$752,885	1.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mission Viejo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$770,000

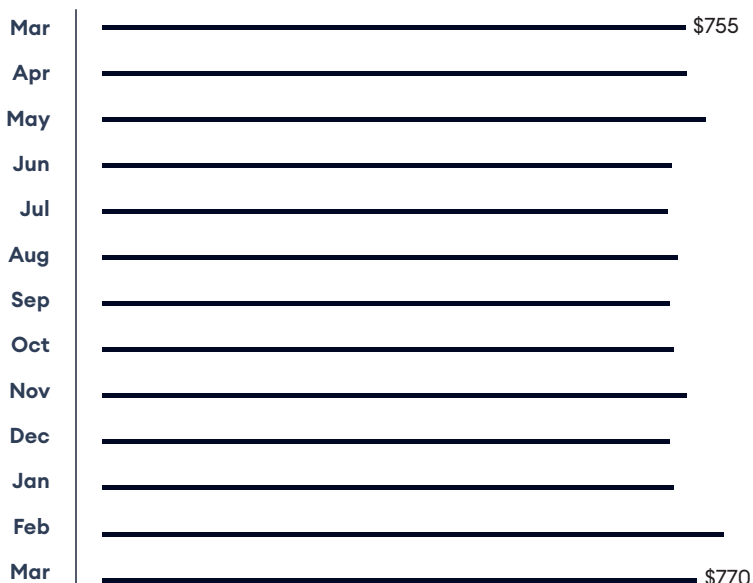
Median sales price.

\$395

Average price per square foot.

2.4

Month's supply of inventory.



Median Sales Price (\$100,000's)

Monarch Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,535,000	\$1,840,000	\$1,975,000	\$1,513,800	-1.4%
Average Price per Square Foot	\$809	\$778	\$975	\$837	3.5%
Properties Sold	9	6	4	12	33.3%
Properties Pending Sale	8	8	3	13	62.5%
Properties For Sale	89	91	73	87	-2.2%
Days on Market (Pending Sale)	160	60	101	76	-52.5%
Month's Supply of Inventory	9.9	15.2	18.2	7.2	-26.7%
Percent Under Contract	9.0%	8.8%	4.1%	14.9%	66.2%
Average Median Price for Last 12 Months	\$1,975,542	\$2,123,467	\$2,351,933	\$1,964,100	-0.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monarch Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,513,800

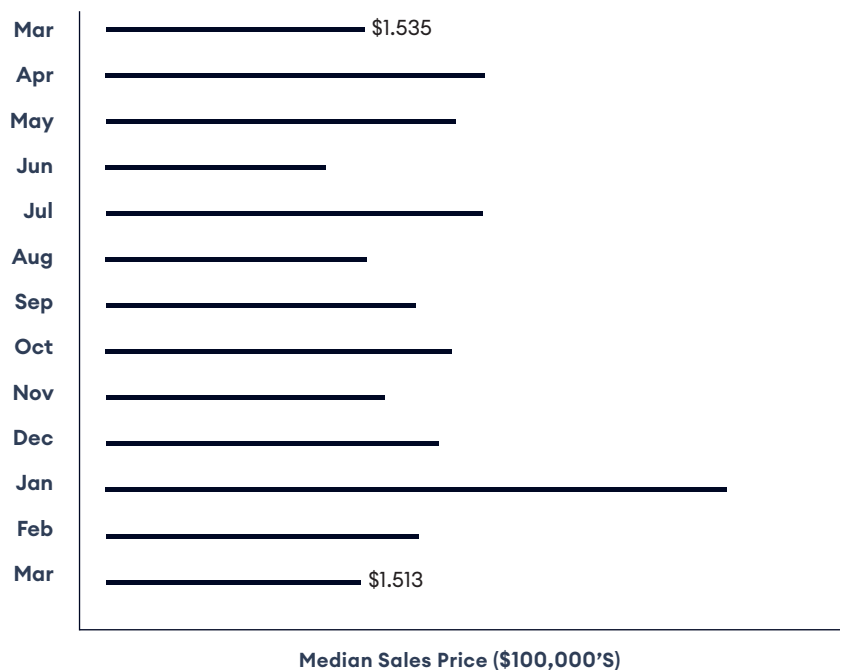
Median sales price.

\$837

Average price per square foot.

7.2

Month's supply of inventory.



Nellie Gail

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,166,250	\$870,000	\$856,000	\$857,500	-26.5%
Average Price per Square Foot	\$400	\$385	\$392	\$412	3.0%
Properties Sold	20	16	18	18	-10.0%
Properties Pending Sale	18	18	17	7	-61.1%
Properties For Sale	107	107	60	73	-31.8%
Days on Market (Pending Sale)	42	42	79	41	-2.0%
Month's Supply of Inventory	5.4	6.7	3.3	4.1	-24.2%
Percent Under Contract	16.8%	16.8%	28.3%	9.6%	-43.0%
Average Median Price for Last 12 Months	\$873,167	\$865,500	\$865,833	\$899,846	3.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Nellie Gail Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$857,500

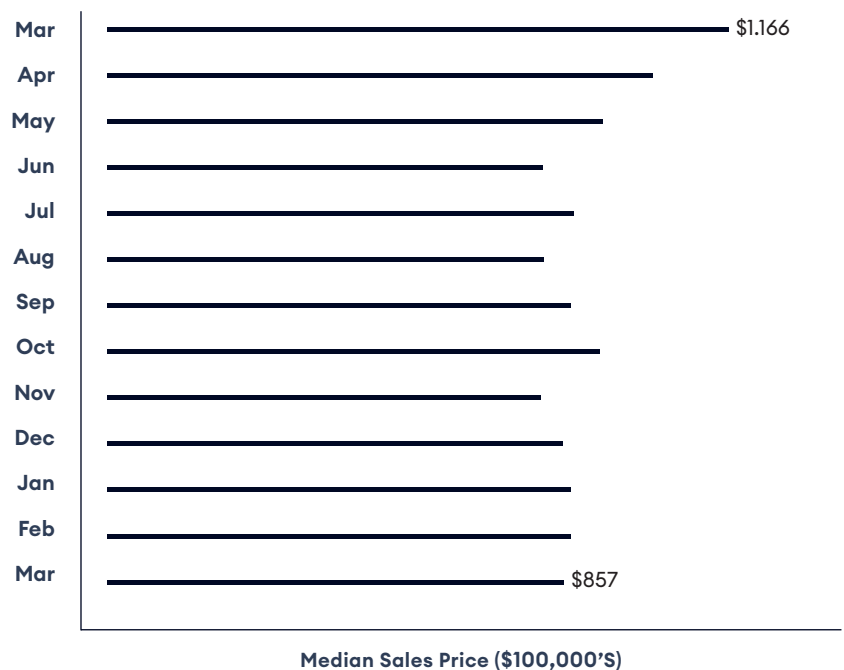
Median sales price.

\$412

Average price per square foot.

4.1

Month's supply of inventory.



Newport Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,925,000	\$2,447,500	\$2,167,500	\$2,347,500	21.9%
Average Price per Square Foot	\$945	\$930	\$859	\$912	-3.5%
Properties Sold	49	52	44	48	-2.0%
Properties Pending Sale	69	56	43	26	-62.3%
Properties For Sale	362	407	276	289	-20.2%
Days on Market (Pending Sale)	55	69	85	46	-17.3%
Month's Supply of Inventory	7.4	7.8	6.3	6	-18.5%
Percent Under Contract	19.1%	13.8%	15.6%	9.0%	-52.8%
Average Median Price for Last 12 Months	\$2,275,458	\$2,294,167	\$2,332,500	\$2,317,500	1.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,347,500

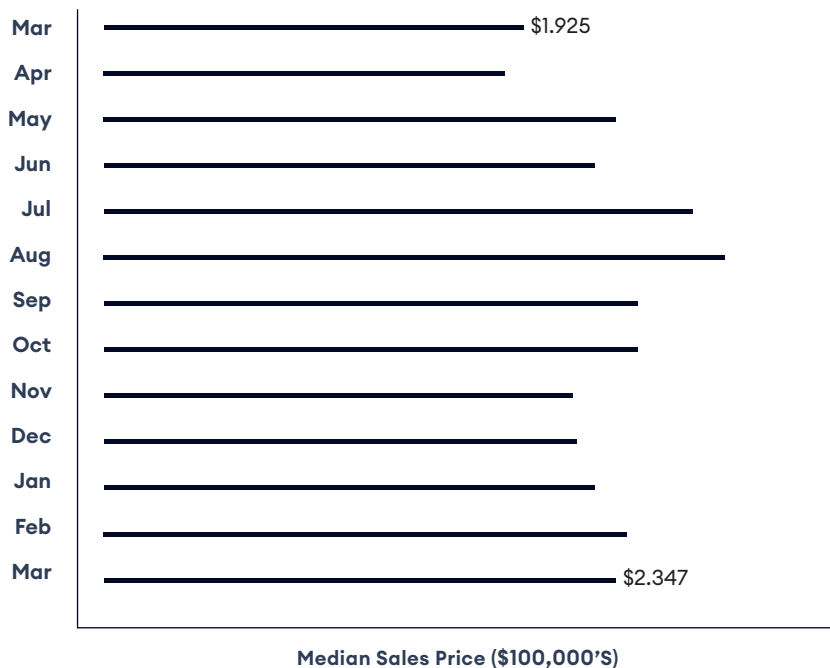
Median sales price.

\$912

Average price per square foot.

6

Month's supply of inventory.



Newport Coast

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$3,132,500	\$2,962,500	\$3,410,000	\$4,125,000	31.7%
Average Price per Square Foot	\$957	\$1,103	\$1,008	\$947	-1.0%
Properties Sold	8	8	8	12	50.0%
Properties Pending Sale	10	6	15	9	-10.0%
Properties For Sale	108	122	97	80	-25.9%
Days on Market (Pending Sale)	184	85	108	76	-58.7%
Month's Supply of Inventory	13.5	15.2	12.1	6.7	-50.6%
Percent Under Contract	9.3%	4.9%	15.5%	11.2%	21.5%
Average Median Price for Last 12 Months	\$3,780,438	\$4,073,250	\$4,291,500	\$3,875,346	2.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Coast Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,125,000

Median sales price.

\$947

Average price per square foot.

6.7

Month's supply of inventory.



Newport Heights

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,600,000	\$3,282,000	\$1,325,000	\$2,269,000	41.8%
Average Price per Square Foot	\$904	\$848	\$726	\$749	-17.1%
Properties Sold	5	6	3	8	60.0%
Properties Pending Sale	3	6	1	0	-100.0%
Properties For Sale	36	37	25	30	-16.7%
Days on Market (Pending Sale)	119	84	204	0	-100.0%
Month's Supply of Inventory	7.2	6.2	8.3	3.8	-47.9%
Percent Under Contract	8.3%	16.2%	4.0%	0.0%	-100.0%
Average Median Price for Last 12 Months	\$1,861,458	\$2,284,417	\$2,652,167	\$2,383,115	28.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,269,000

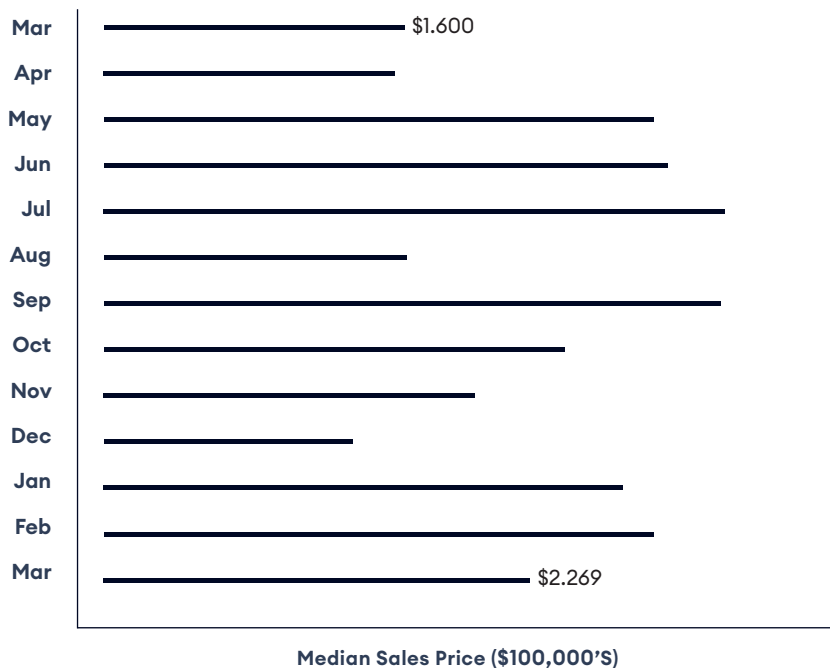
Median sales price.

\$749

Average price per square foot.

3.8

Month's supply of inventory.



Rancho Santa Margarita

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$772,500	\$777,900	\$735,000	\$786,000	1.7%
Average Price per Square Foot	\$360	\$357	\$365	\$379	5.3%
Properties Sold	26	38	31	43	65.4%
Properties Pending Sale	43	48	23	36	-16.3%
Properties For Sale	142	128	68	96	-32.4%
Days on Market (Pending Sale)	39	38	54	19	-52.0%
Month's Supply of Inventory	5.5	3.4	2.2	2.2	-59.1%
Percent Under Contract	30.3%	37.5%	33.8%	37.5%	23.8%
Average Median Price for Last 12 Months	\$795,771	\$766,750	\$774,000	\$777,204	-2.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Santa Margarita Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$786,000

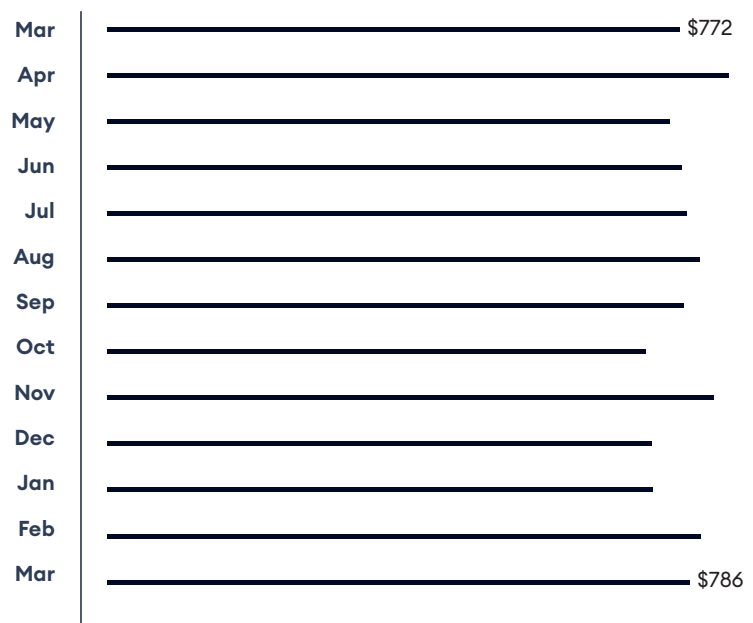
Median sales price.

\$379

Average price per square foot.

2.2

Month's supply of inventory.



Median Sales Price (\$100,000's)

San Clemente

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,005,000	\$1,020,000	\$962,500	\$1,040,000	3.5%
Average Price per Square Foot	\$452	\$467	\$461	\$487	7.7%
Properties Sold	64	61	42	60	-6.2%
Properties Pending Sale	65	50	40	55	-15.4%
Properties For Sale	303	280	171	223	-26.4%
Days on Market (Pending Sale)	38	55	70	37	-3.6%
Month's Supply of Inventory	4.7	4.6	4.1	3.7	-21.5%
Percent Under Contract	21.5%	17.9%	23.4%	24.7%	15.0%
Average Median Price for Last 12 Months	\$1,059,792	\$1,054,500	\$1,081,500	\$1,083,692	2.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Clemente Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,040,000

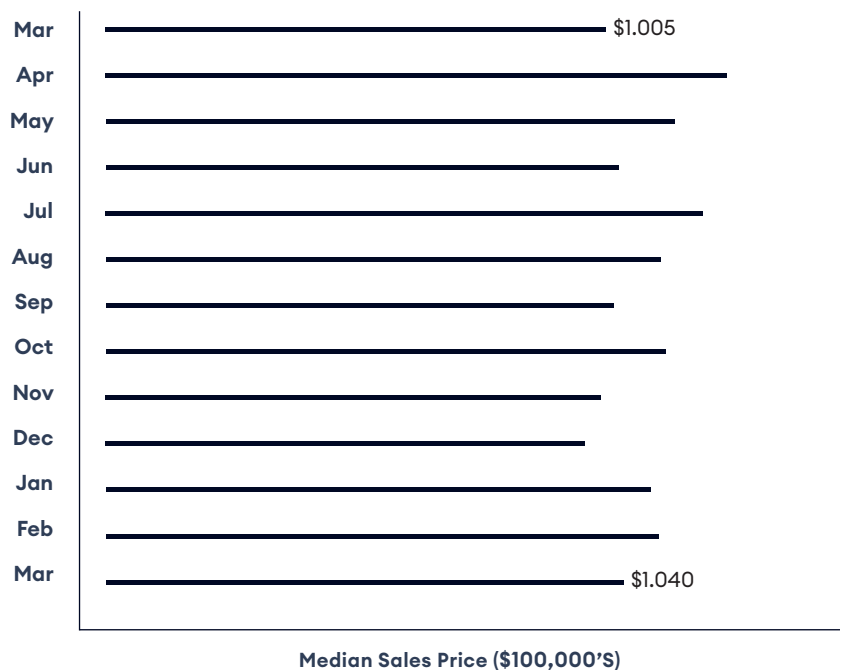
Median sales price.

\$487

Average price per square foot.

3.7

Month's supply of inventory.



San Juan Capistrano

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$855,000	\$974,500	\$925,000	\$982,000	14.9%
Average Price per Square Foot	\$454	\$404	\$429	\$417	-8.1%
Properties Sold	19	22	23	32	68.4%
Properties Pending Sale	33	25	22	25	-24.2%
Properties For Sale	144	174	121	120	-16.7%
Days on Market (Pending Sale)	59	106	77	32	-45.5%
Month's Supply of Inventory	7.6	7.9	5.3	3.8	-50.5%
Percent Under Contract	22.9%	14.4%	18.2%	20.8%	-9.1%
Average Median Price for Last 12 Months	\$914,663	\$878,667	\$874,667	\$945,519	3.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Juan Capistrano Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$982,000

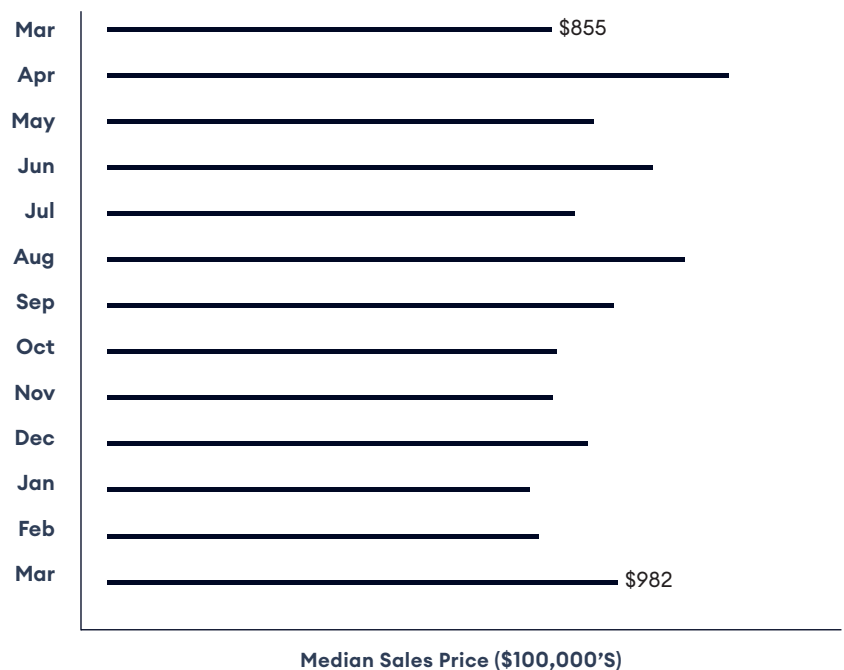
Median sales price.

\$417

Average price per square foot.

3.8

Month's supply of inventory.



Seal Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$918,000	\$850,000	\$922,500	\$1,202,500	31.0%
Average Price per Square Foot	\$478	\$572	\$535	\$497	4.0%
Properties Sold	10	5	6	8	-20.0%
Properties Pending Sale	10	7	5	12	20.0%
Properties For Sale	33	31	25	33	0.0%
Days on Market (Pending Sale)	24	45	64	46	91.0%
Month's Supply of Inventory	3.3	6.2	4.2	4.1	25.0%
Percent Under Contract	30.3%	22.6%	20.0%	36.4%	20.0%
Average Median Price for Last 12 Months	\$1,040,708	\$1,064,600	\$1,081,700	\$1,025,431	-1.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Seal Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,202,500

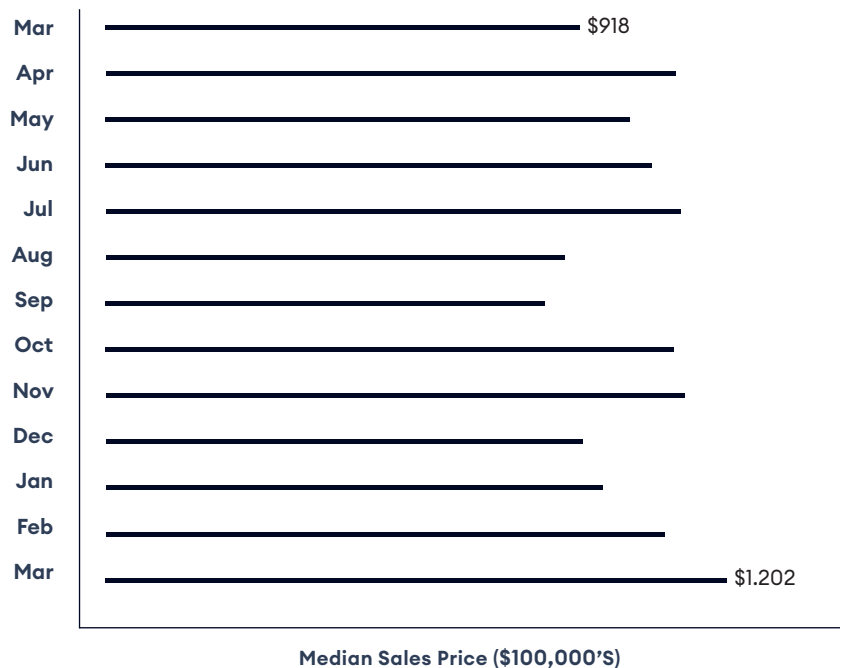
Median sales price.

\$497

Average price per square foot.

4.1

Month's supply of inventory.



Shady Canyon

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,300,000	\$2,055,000	\$2,325,000	\$2,326,500	1.2%
Average Price per Square Foot	\$686	\$644	\$651	\$731	6.6%
Properties Sold	5	10	7	14	180.0%
Properties Pending Sale	13	10	6	12	-7.7%
Properties For Sale	107	108	68	69	-35.5%
Days on Market (Pending Sale)	69	146	91	39	-43.5%
Month's Supply of Inventory	21.4	10.8	9.7	4.9	-77.0%
Percent Under Contract	12.1%	9.3%	8.8%	17.4%	43.1%
Average Median Price for Last 12 Months	\$2,292,162	\$2,244,417	\$2,523,833	\$2,111,885	-7.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Shady Canyon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,326,500

Median sales price.

\$731

Average price per square foot.

4.9

Month's supply of inventory.



Turtle Ridge

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,100,000	\$2,240,000	\$2,385,000	\$2,907,500	38.5%
Average Price per Square Foot	\$698	\$605	\$651	\$708	1.4%
Properties Sold	1	2	1	6	500.0%
Properties Pending Sale	4	0	1	2	-50.0%
Properties For Sale	25	22	16	14	-44.0%
Days on Market (Pending Sale)	107	0	147	57	-46.6%
Month's Supply of Inventory	25	11	16	2.3	-90.7%
Percent Under Contract	16.0%	0.0%	6.2%	14.3%	-10.7%
Average Median Price for Last 12 Months	\$2,383,311	\$2,272,500	\$2,207,500	\$2,368,125	-0.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Turtle Ridge Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,907,500

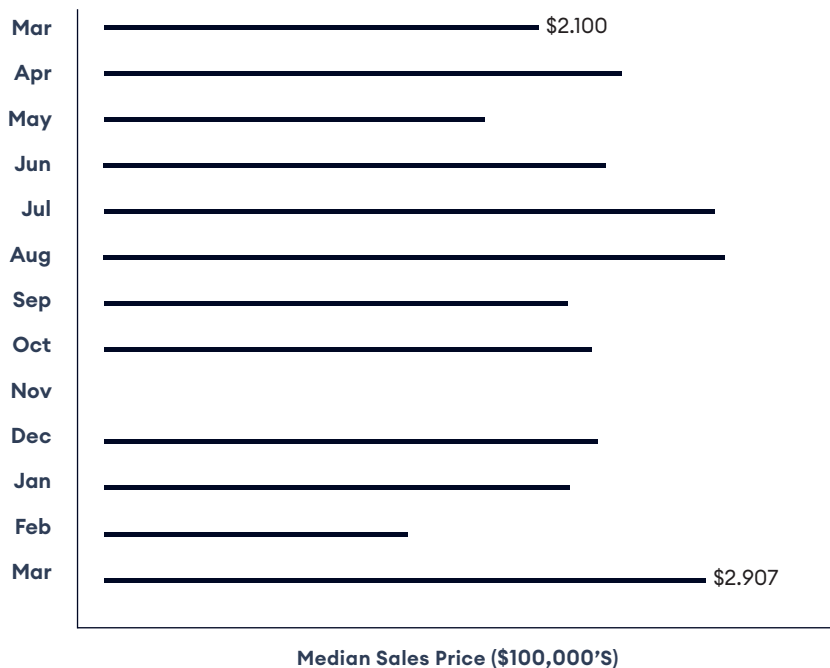
Median sales price.

\$708

Average price per square foot.

2.3

Month's supply of inventory.



Turtle Rock

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$0	\$1,295,000	\$1,762,500	\$1,443,750	n/a
Average Price per Square Foot	\$0	\$676	\$631	\$656	n/a
Properties Sold	0	3	4	9	n/a
Properties Pending Sale	6	7	6	8	33.3%
Properties For Sale	37	49	30	32	-13.5%
Days on Market (Pending Sale)	63	89	76	28	-56.0%
Month's Supply of Inventory	n/a	16.3	7.5	3.6	n/a
Percent Under Contract	16.2%	14.3%	20.0%	25.0%	54.2%
Average Median Price for Last 12 Months	\$1,542,515	\$1,556,625	\$1,506,250	\$1,590,292	3.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Turtle Rock Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,443,750

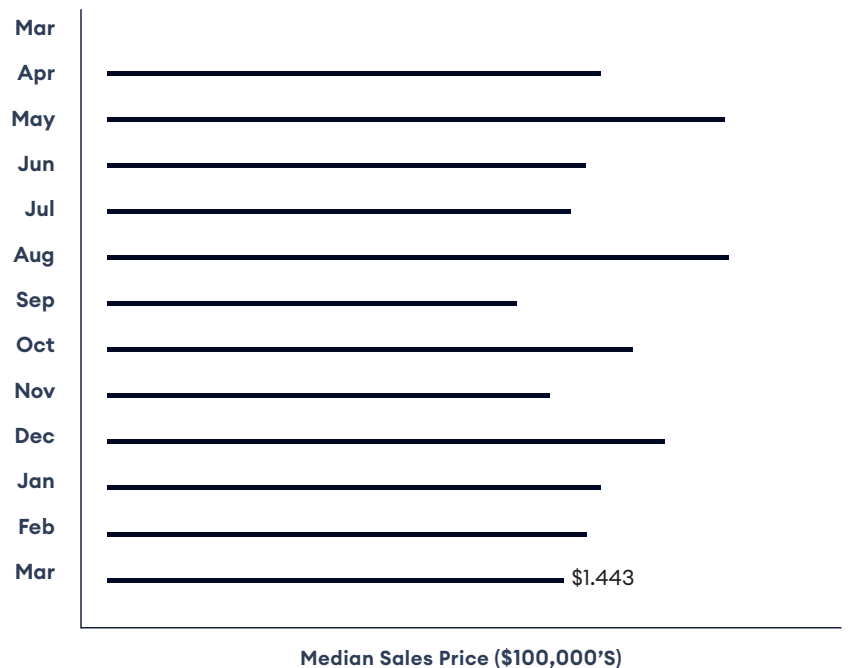
Median sales price.

\$656

Average price per square foot.

3.6

Month's supply of inventory.



Westminster

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$673,000	\$760,000	\$690,000	\$750,000	11.4%
Average Price per Square Foot	\$414	\$393	\$420	\$475	14.7%
Properties Sold	23	30	23	23	0.0%
Properties Pending Sale	33	23	22	15	-54.5%
Properties For Sale	80	73	64	54	-32.5%
Days on Market (Pending Sale)	28	27	20	17	-38.9%
Month's Supply of Inventory	3.5	2.4	2.8	2.3	-32.5%
Percent Under Contract	41.2%	31.5%	34.4%	27.8%	-32.7%
Average Median Price for Last 12 Months	\$677,375	\$723,167	\$739,667	\$713,615	5.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westminster Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$750,000

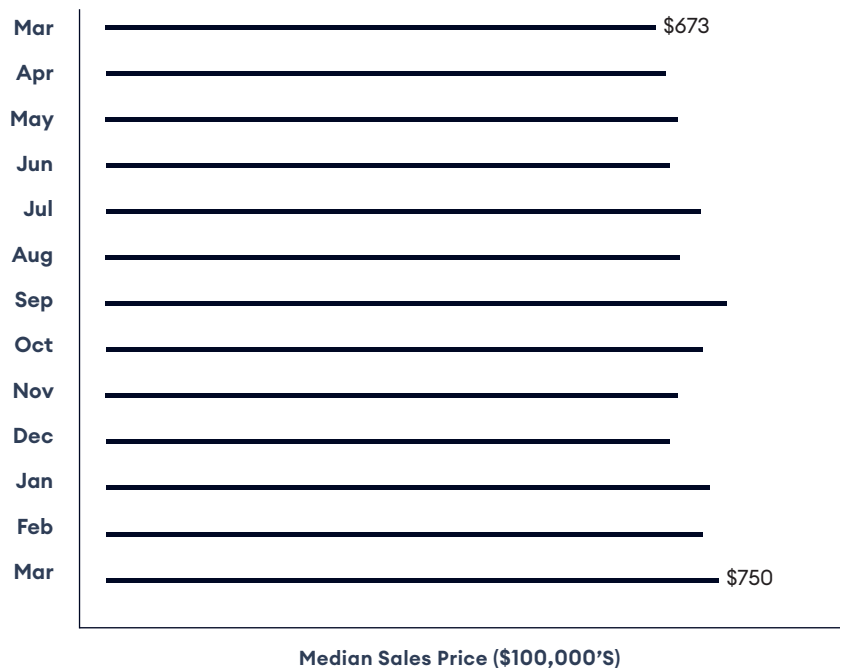
Median sales price.

\$475

Average price per square foot.

2.3

Month's supply of inventory.



West Bay - Santa Ana Heights

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,037,500	\$2,472,000	\$1,855,000	\$1,800,000	-11.7%
Average Price per Square Foot	\$700	\$858	\$751	\$695	-0.7%
Properties Sold	12	12	11	13	8.3%
Properties Pending Sale	17	18	9	8	-52.9%
Properties For Sale	53	71	43	40	-24.5%
Days on Market (Pending Sale)	44	53	45	25	-43.5%
Month's Supply of Inventory	4.4	5.9	3.9	3.1	-30.3%
Percent Under Contract	32.1%	25.4%	20.9%	20.0%	-37.6%
Average Median Price for Last 12 Months	\$1,745,669	\$1,866,083	\$1,892,500	\$1,945,304	11.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Bay - Santa Ana Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,800,000

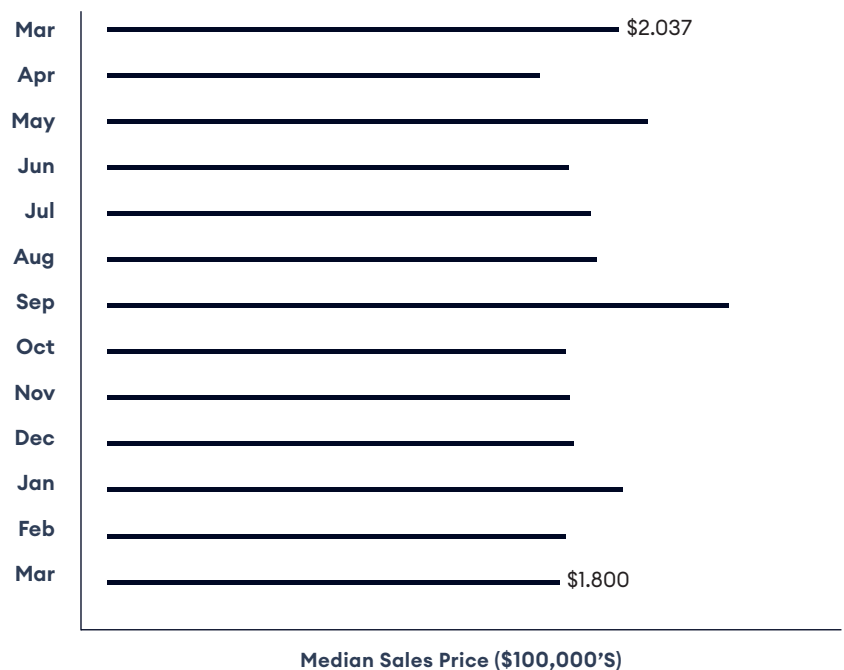
Median sales price.

\$695

Average price per square foot.

3.1

Month's supply of inventory.



West Newport - Lido

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,900,000	\$2,495,000	\$4,257,500	\$3,750,000	29.3%
Average Price per Square Foot	\$1,514	\$1,217	\$1,342	\$1,459	-3.6%
Properties Sold	9	3	2	5	-44.4%
Properties Pending Sale	8	6	5	0	-100.0%
Properties For Sale	39	46	34	20	-48.7%
Days on Market (Pending Sale)	30	85	93	0	-100.0%
Month's Supply of Inventory	4.3	15.3	17	4	-7.7%
Percent Under Contract	20.5%	13.0%	14.7%	0.0%	-100.0%
Average Median Price for Last 12 Months	\$3,937,417	\$3,603,333	\$3,287,500	\$3,412,577	-13.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Newport - Lido Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,750,000

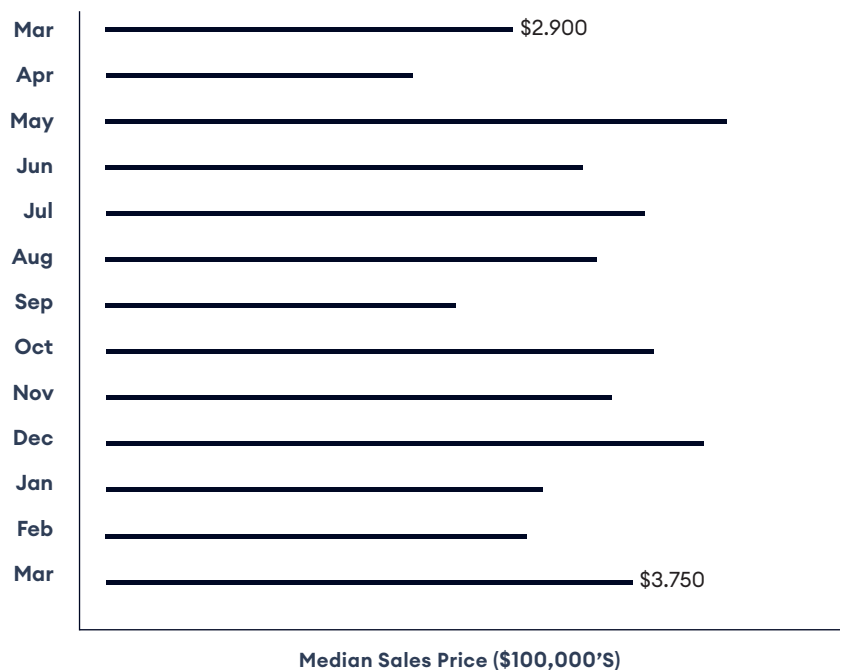
Median sales price.

\$1,459

Average price per square foot.

4

Month's supply of inventory.



Yorba Linda

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$864,500	\$927,500	\$850,000	\$990,000	14.5%
Average Price per Square Foot	\$381	\$406	\$388	\$405	6.3%
Properties Sold	52	50	49	51	-1.9%
Properties Pending Sale	59	50	31	61	3.4%
Properties For Sale	263	251	153	198	-24.7%
Days on Market (Pending Sale)	31	67	47	30	-3.6%
Month's Supply of Inventory	5.1	5	3.1	3.9	-23.2%
Percent Under Contract	22.4%	19.9%	20.3%	30.8%	37.3%
Average Median Price for Last 12 Months	\$891,533	\$931,167	\$984,833	\$922,531	3.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Yorba Linda Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$990,000

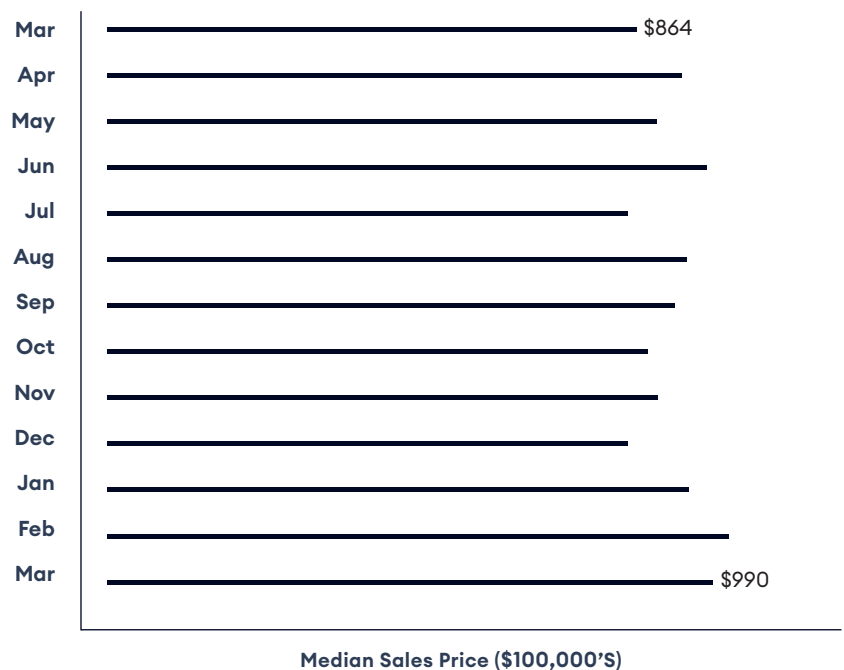
Median sales price.

\$405

Average price per square foot.

3.9

Month's supply of inventory.



Santa Barbara County

Carpinteria

Goleta

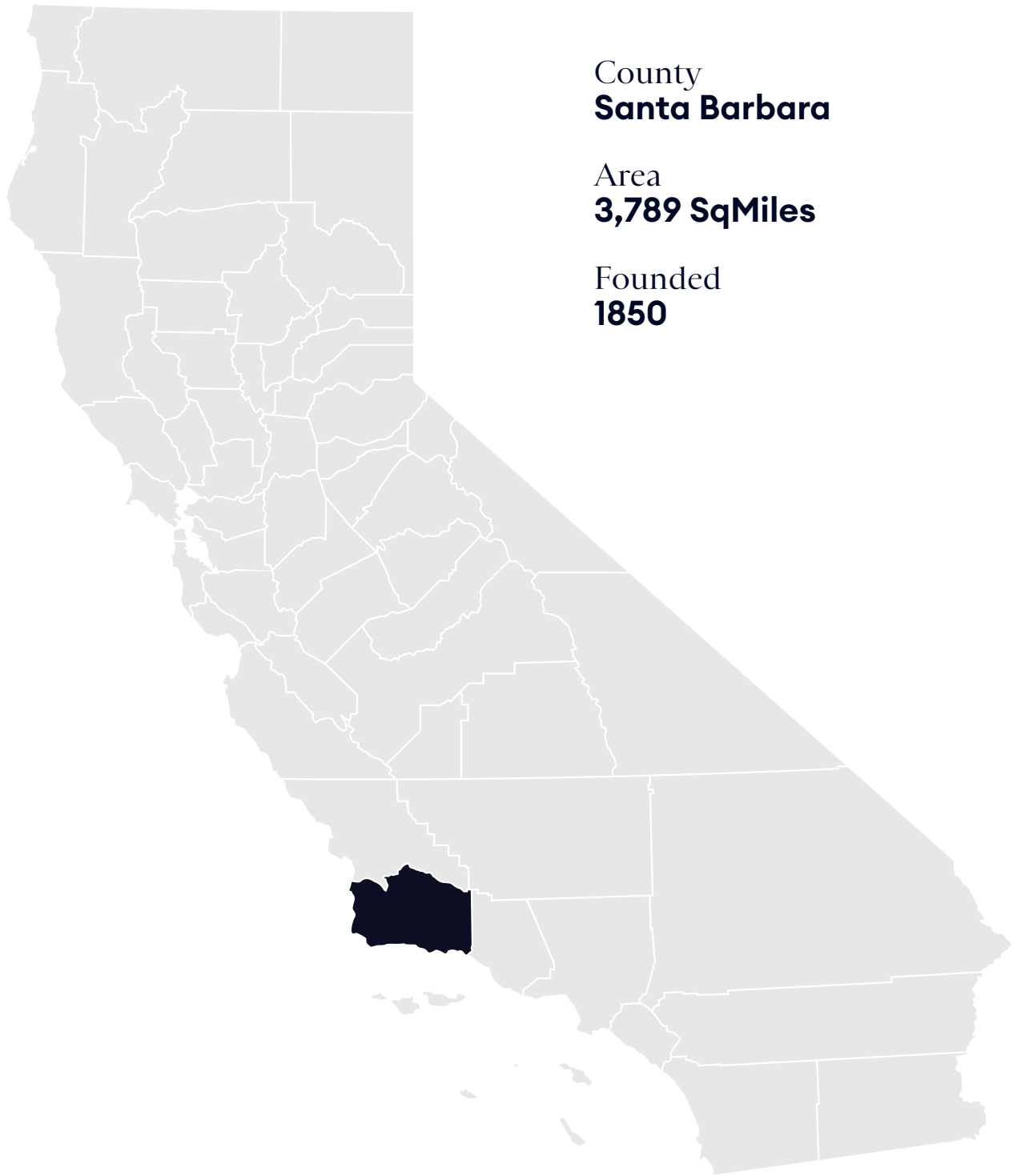
Hope Ranch

Montecito

Santa Barbara East of State

Santa Barbara West of State

Santa Ynez



County
Santa Barbara

Area
3,789 SqMiles

Founded
1850

Carpinteria

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,250,000	\$1,925,000	\$920,000	\$799,999	-36.0%
Average Price per Square Foot	\$731	\$1,936	\$595	\$710	-2.9%
Properties Sold	4	7	4	3	-25.0%
Properties Pending Sale	5	6	5	3	-40.0%
Properties For Sale	30	34	24	32	6.7%
Days on Market (Pending Sale)	40	73	41	24	-39.2%
Month's Supply of Inventory	7.5	4.9	6	10.7	42.2%
Percent Under Contract	16.7%	17.6%	20.8%	9.4%	-43.7%
Average Median Price for Last 12 Months	\$1,241,617	\$1,009,500	\$1,037,500	\$1,979,778	59.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carpinteria Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$799,999

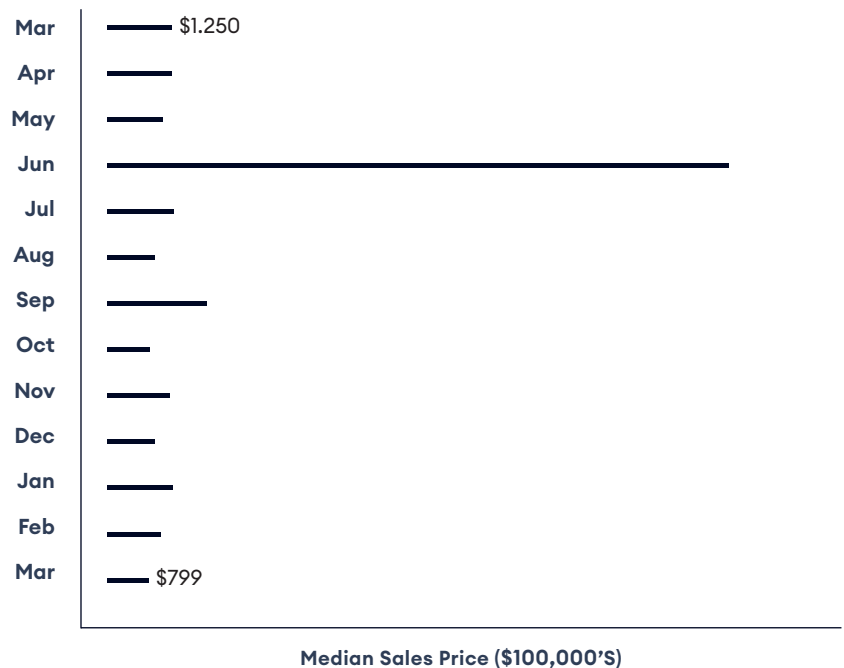
Median sales price.

\$710

Average price per square foot.

10.7

Month's supply of inventory.



Goleta

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$995,000	\$960,000	\$1,095,000	\$1,147,000	15.3%
Average Price per Square Foot	\$503	\$451	\$521	\$584	16.1%
Properties Sold	7	13	8	11	57.1%
Properties Pending Sale	10	9	4	11	10.0%
Properties For Sale	32	35	25	25	-21.9%
Days on Market (Pending Sale)	17	31	190	12	-26.3%
Month's Supply of Inventory	4.6	2.7	3.1	2.3	-50.3%
Percent Under Contract	31.2%	25.7%	16.0%	44.0%	40.8%
Average Median Price for Last 12 Months	\$911,096	\$994,125	\$991,500	\$972,258	6.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Goleta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,147,000

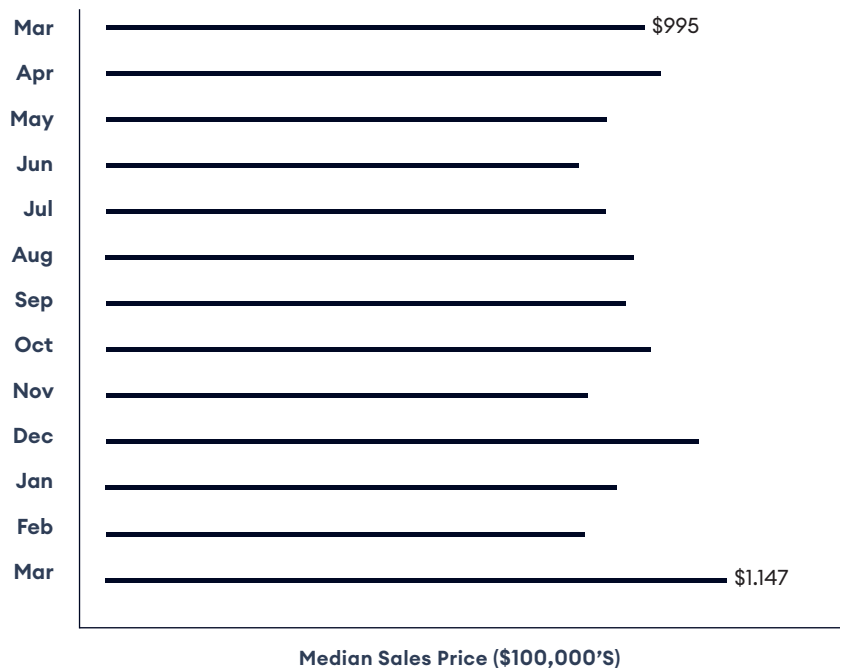
Median sales price.

\$584

Average price per square foot.

2.3

Month's supply of inventory.



Hope Ranch

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,948,000	\$4,742,500	\$2,722,500	\$3,900,000	32.3%
Average Price per Square Foot	\$1,101	\$1,158	\$827	\$1,246	13.2%
Properties Sold	3	4	4	3	0.0%
Properties Pending Sale	3	1	1	2	-33.3%
Properties For Sale	23	36	25	31	34.8%
Days on Market (Pending Sale)	23	82	272	92	305.9%
Month's Supply of Inventory	7.7	9	6.2	10.3	34.8%
Percent Under Contract	13.0%	2.8%	4.0%	6.5%	-50.5%
Average Median Price for Last 12 Months	\$5,171,341	\$4,259,058	\$4,033,581	\$3,893,157	-24.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hope Ranch Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,900,000

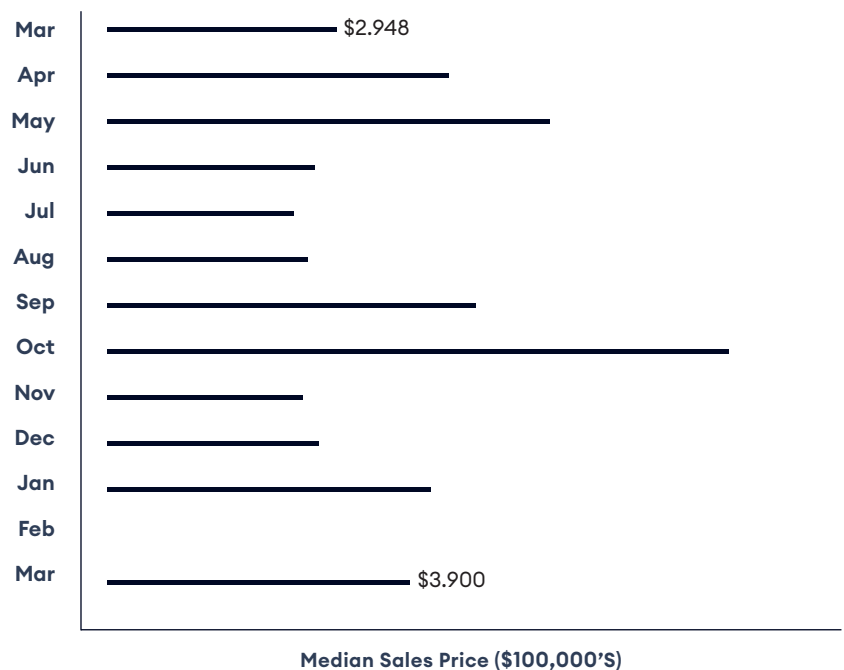
Median sales price.

\$1,246

Average price per square foot.

10.3

Month's supply of inventory.



Montecito

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,850,950	\$3,447,500	\$3,375,000	\$3,322,500	16.5%
Average Price per Square Foot	\$1,012	\$941	\$1,018	\$1,031	1.9%
Properties Sold	9	20	22	14	55.6%
Properties Pending Sale	17	19	15	16	-5.9%
Properties For Sale	144	224	172	176	22.2%
Days on Market (Pending Sale)	105	90	200	86	-18.4%
Month's Supply of Inventory	16	11.2	7.8	12.6	-21.4%
Percent Under Contract	11.8%	8.5%	8.7%	9.1%	-23.0%
Average Median Price for Last 12 Months	\$2,750,579	\$3,215,250	\$2,938,833	\$3,172,575	15.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Montecito Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,322,500

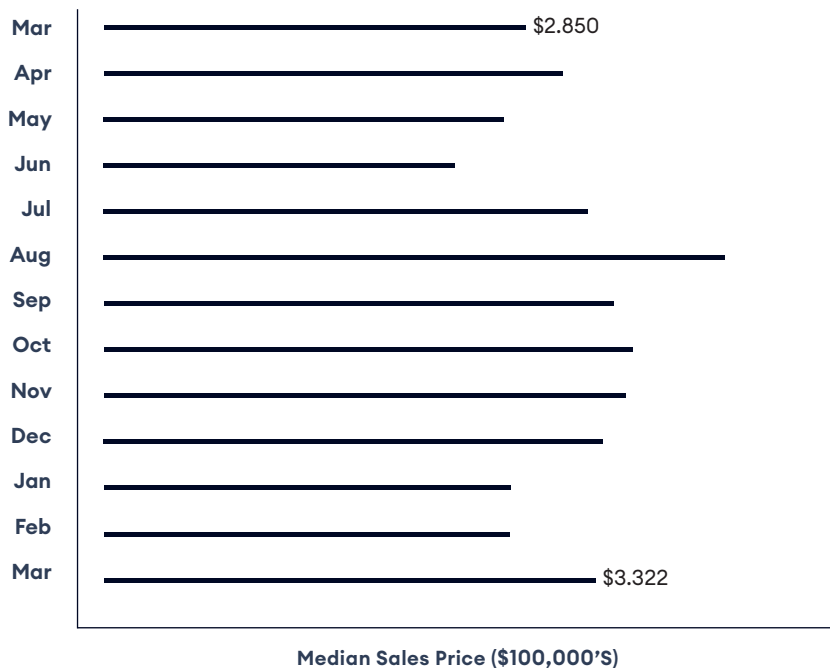
Median sales price.

\$1,031

Average price per square foot.

12.6

Month's supply of inventory.



Santa Barbara East of State

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,287,000	\$1,395,000	\$1,755,000	\$1,385,000	7.6%
Average Price per Square Foot	\$760	\$768	\$791	\$830	9.2%
Properties Sold	23	13	27	17	-26.1%
Properties Pending Sale	31	20	21	17	-45.2%
Properties For Sale	139	141	111	119	-14.4%
Days on Market (Pending Sale)	66	40	32	39	-41.6%
Month's Supply of Inventory	6	10.8	4.1	7	15.8%
Percent Under Contract	22.3%	14.2%	18.9%	14.3%	-35.9%
Average Median Price for Last 12 Months	\$1,345,688	\$1,369,971	\$1,259,833	\$1,371,122	1.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Barbara East of State Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,385,000

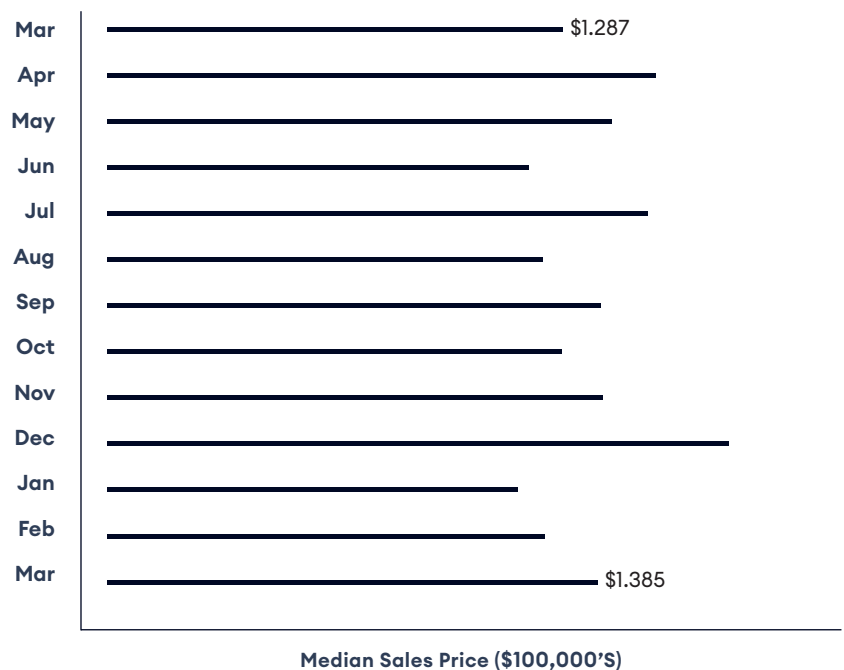
Median sales price.

\$830

Average price per square foot.

7

Month's supply of inventory.



Santa Barbara West of State

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,157,500	\$1,178,300	\$1,121,000	\$1,300,000	12.3%
Average Price per Square Foot	\$888	\$753	\$777	\$926	4.3%
Properties Sold	24	24	26	16	-33.3%
Properties Pending Sale	21	18	19	12	-42.9%
Properties For Sale	86	77	57	52	-39.5%
Days on Market (Pending Sale)	27	34	77	17	-37.3%
Month's Supply of Inventory	3.6	3.2	2.2	3.2	-9.3%
Percent Under Contract	24.4%	23.4%	33.3%	23.1%	-5.5%
Average Median Price for Last 12 Months	\$1,216,695	\$1,230,500	\$1,193,000	\$1,187,715	-2.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Barbara West of State Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,300,000

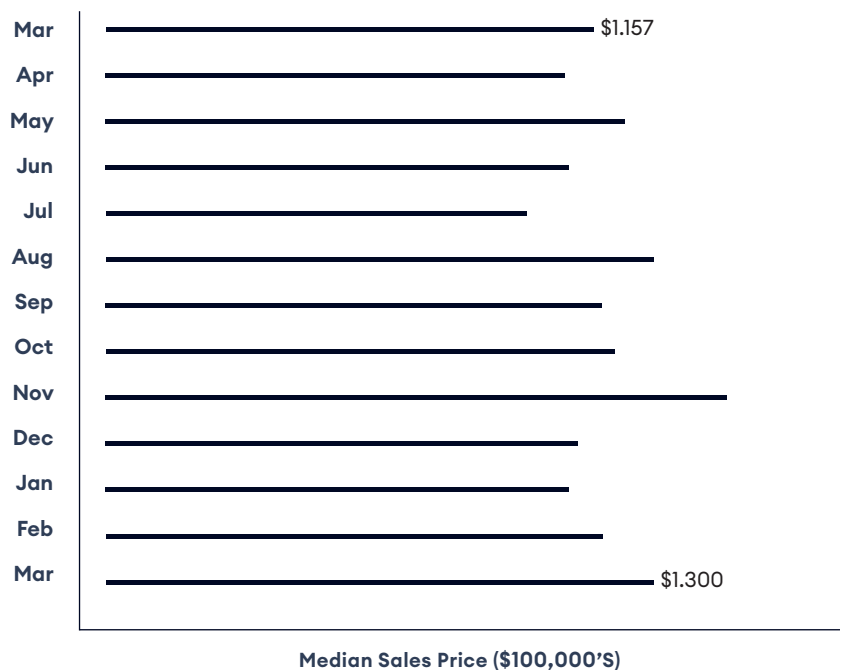
Median sales price.

\$926

Average price per square foot.

3.2

Month's supply of inventory.



Santa Ynez

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$950,000	\$855,000	\$945,250	\$945,000	-0.5%
Average Price per Square Foot	\$510	\$403	\$375	\$499	-2.2%
Properties Sold	13	15	12	15	15.4%
Properties Pending Sale	20	19	7	13	-35.0%
Properties For Sale	136	129	100	106	-22.1%
Days on Market (Pending Sale)	98	94	61	53	-46.2%
Month's Supply of Inventory	10.5	8.6	8.3	7.1	-32.5%
Percent Under Contract	14.7%	14.7%	7.0%	12.3%	-16.6%
Average Median Price for Last 12 Months	\$889,833	\$943,058	\$953,500	\$877,604	-1.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Ynez Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$945,000

Median sales price.

\$499

Average price per square foot.

7.1

Month's supply of inventory.



Median Sales Price (\$100,000's)

Monterey County

Carmel

Carmel Valley

Marina

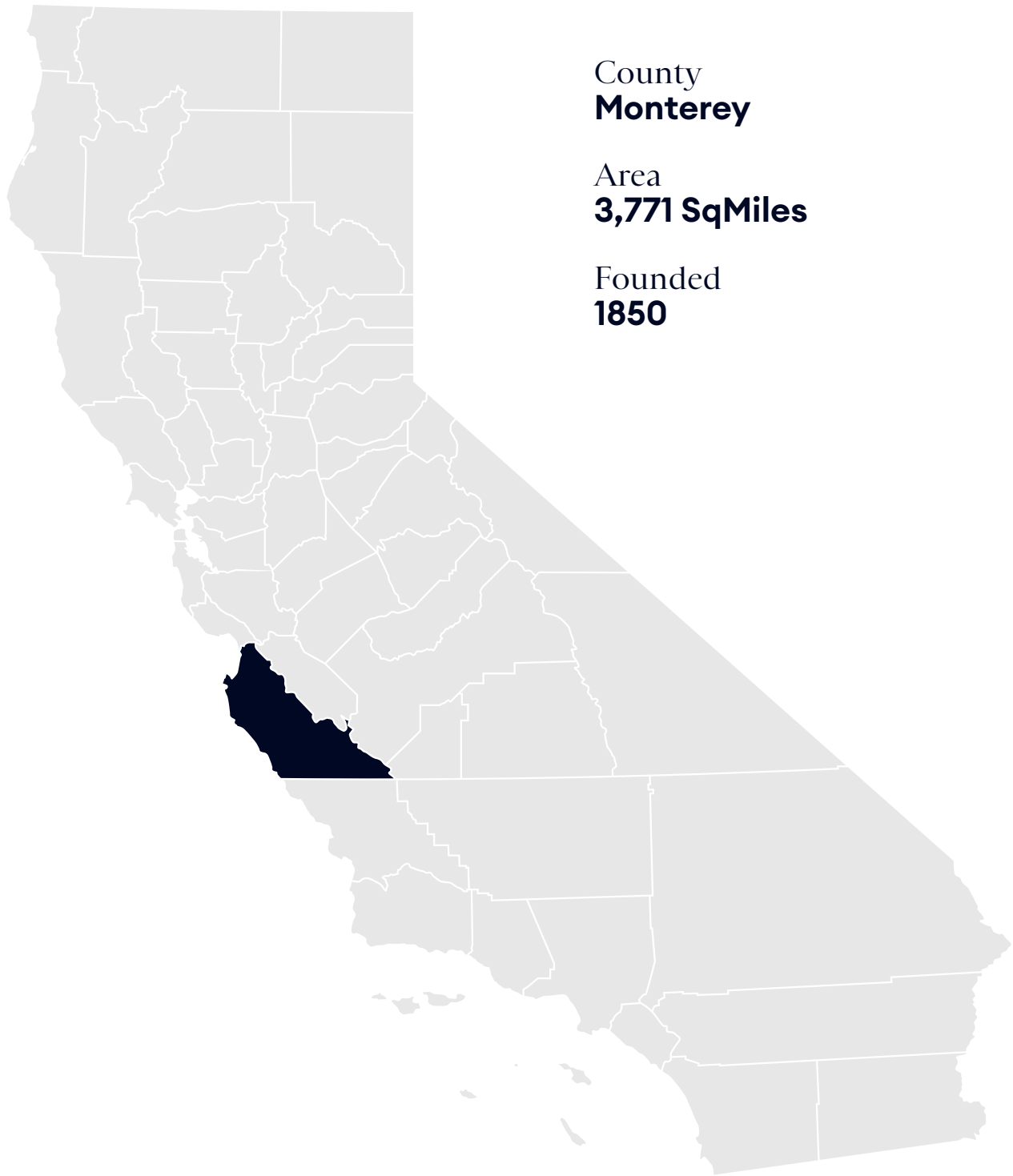
Monterey

Pacific Grove

Pebble Beach

Salinas

Seaside



County
Monterey

Area
3,771 SqMiles

Founded
1850

Carmel

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,075,000	\$1,509,000	\$1,750,000	\$2,616,250	26.1%
Average Price per Square Foot	\$1,094	\$827	\$790	\$904	-17.4%
Properties Sold	20	26	18	22	10.0%
Properties Pending Sale	20	23	19	16	-20.0%
Properties For Sale	139	211	153	128	-7.9%
Days on Market (Pending Sale)	99	105	134	90	-8.7%
Month's Supply of Inventory	7	8.1	8.5	5.8	-16.3%
Percent Under Contract	14.4%	10.9%	12.4%	12.5%	-13.1%
Average Median Price for Last 12 Months	\$1,849,679	\$1,839,731	\$1,983,750	\$1,801,068	-2.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,616,250

Median sales price.

\$904

Average price per square foot.

5.8

Month's supply of inventory.



Carmel Valley

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$950,000	\$1,300,000	\$1,735,000	\$1,462,500	53.9%
Average Price per Square Foot	\$599	\$492	\$572	\$524	-12.5%
Properties Sold	12	4	10	10	-16.7%
Properties Pending Sale	8	9	8	5	-37.5%
Properties For Sale	61	75	60	55	-9.8%
Days on Market (Pending Sale)	58	27	42	207	256.8%
Month's Supply of Inventory	5.1	18.8	6	5.5	8.2%
Percent Under Contract	13.1%	12.0%	13.3%	9.1%	-30.7%
Average Median Price for Last 12 Months	\$999,475	\$1,201,583	\$1,223,500	\$1,186,731	18.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,462,500

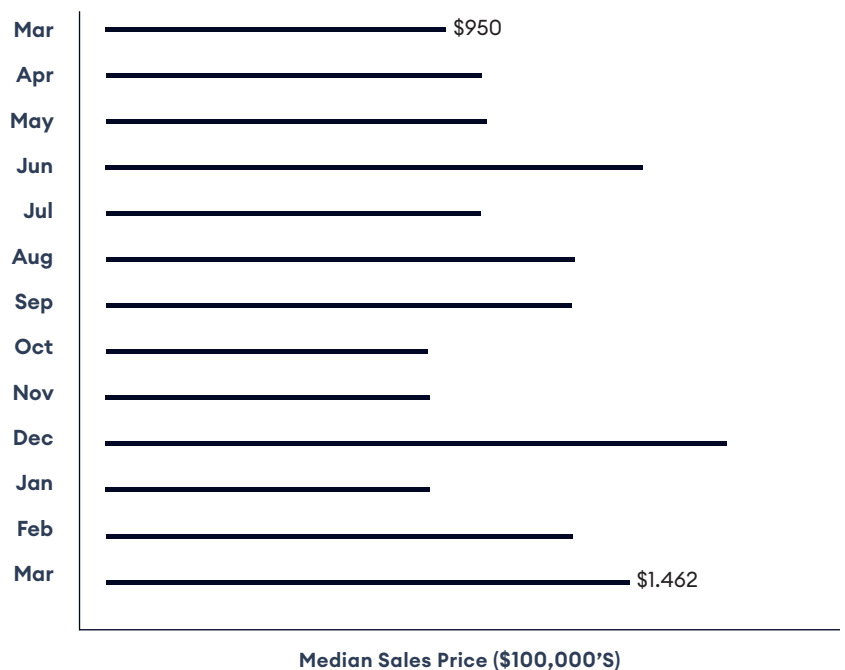
Median sales price.

\$524

Average price per square foot.

5.5

Month's supply of inventory.



Marina

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$587,000	\$645,708	\$653,438	\$642,500	9.5%
Average Price per Square Foot	\$368	\$368	\$369	\$359	-2.4%
Properties Sold	12	11	14	12	0.0%
Properties Pending Sale	11	12	6	16	45.5%
Properties For Sale	38	43	36	48	26.3%
Days on Market (Pending Sale)	79	37	35	49	-38.4%
Month's Supply of Inventory	3.2	3.9	2.6	4	26.3%
Percent Under Contract	28.9%	27.9%	16.7%	33.3%	15.2%
Average Median Price for Last 12 Months	\$614,771	\$668,198	\$637,583	\$655,619	6.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$642,500

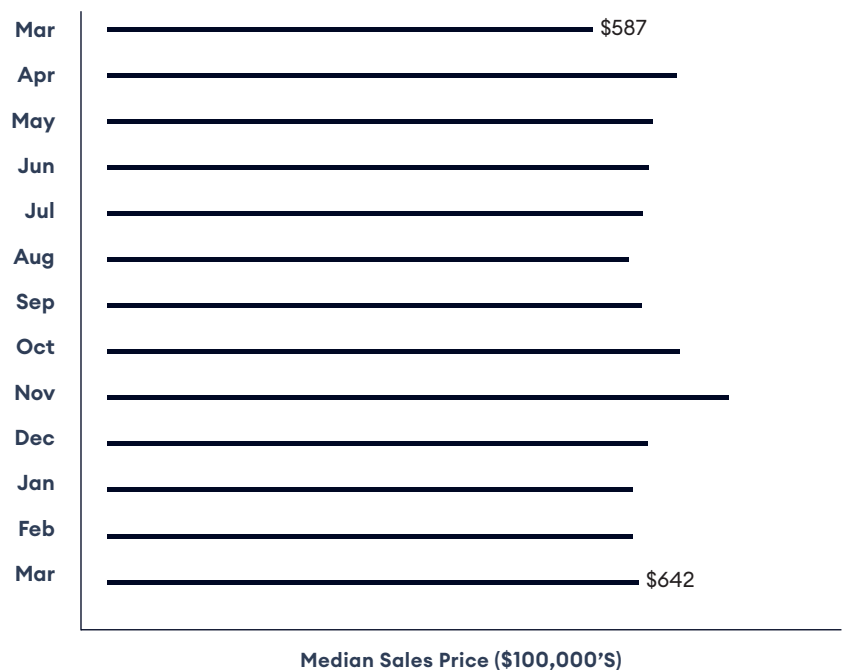
Median sales price.

\$359

Average price per square foot.

4

Month's supply of inventory.



Monterey

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$877,500	\$1,071,432	\$731,000	\$910,000	3.7%
Average Price per Square Foot	\$460	\$443	\$624	\$511	11.1%
Properties Sold	19	14	12	13	-31.6%
Properties Pending Sale	16	17	14	13	-18.8%
Properties For Sale	81	96	68	69	-14.8%
Days on Market (Pending Sale)	36	79	74	65	82.1%
Month's Supply of Inventory	4.3	6.9	5.7	5.3	24.5%
Percent Under Contract	19.8%	17.7%	20.6%	18.8%	-4.6%
Average Median Price for Last 12 Months	\$853,842	\$839,819	\$889,167	\$862,450	1.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monterey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$910,000

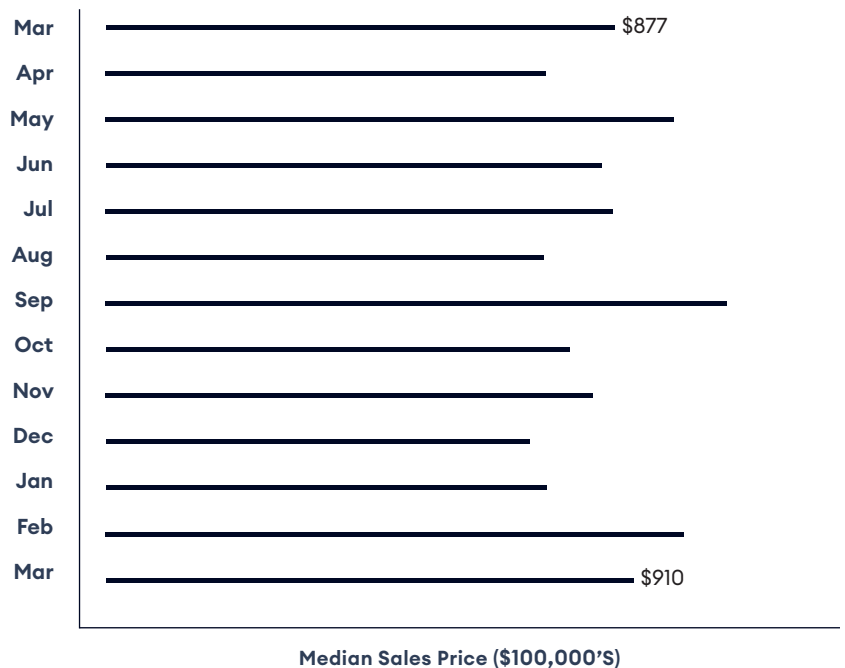
Median sales price.

\$511

Average price per square foot.

5.3

Month's supply of inventory.



Pacific Grove

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$838,000	\$870,000	\$1,034,000	\$1,042,500	24.4%
Average Price per Square Foot	\$703	\$639	\$741	\$811	15.4%
Properties Sold	7	17	11	10	42.9%
Properties Pending Sale	14	18	7	11	-21.4%
Properties For Sale	50	63	42	48	-4.0%
Days on Market (Pending Sale)	39	43	70	32	-17.0%
Month's Supply of Inventory	7.1	3.7	3.8	4.8	-32.8%
Percent Under Contract	28.0%	28.6%	16.7%	22.9%	-18.2%
Average Median Price for Last 12 Months	\$930,750	\$1,014,594	\$972,105	\$1,026,390	10.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pacific Grove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,042,500

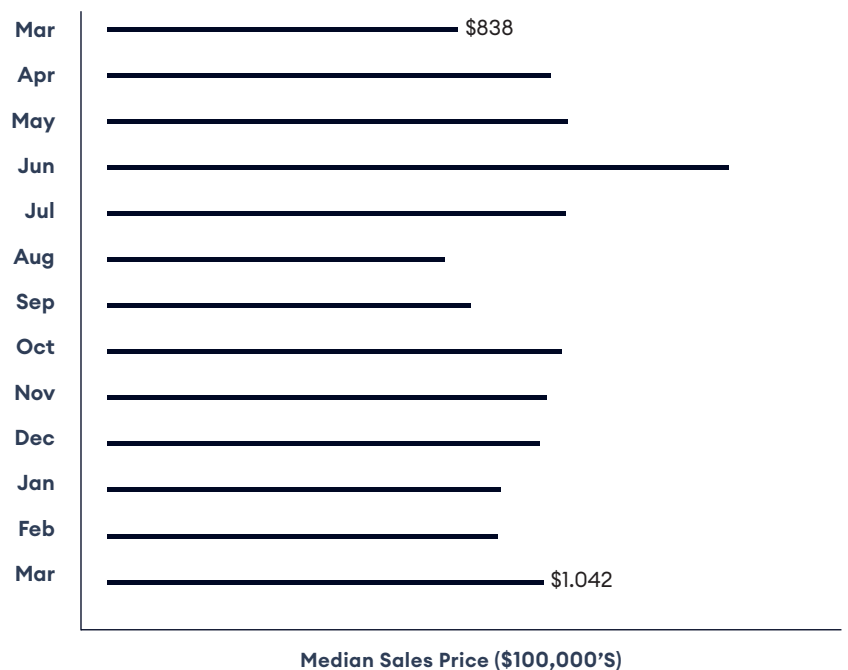
Median sales price.

\$811

Average price per square foot.

4.8

Month's supply of inventory.



Pebble Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,350,000	\$2,092,500	\$1,700,000	\$1,552,000	15.0%
Average Price per Square Foot	\$638	\$1,228	\$848	\$679	6.4%
Properties Sold	7	12	13	6	-14.3%
Properties Pending Sale	9	9	5	3	-66.7%
Properties For Sale	79	96	79	77	-2.5%
Days on Market (Pending Sale)	54	133	83	23	-57.6%
Month's Supply of Inventory	11.3	8	6.1	12.8	13.7%
Percent Under Contract	11.4%	9.4%	6.3%	3.9%	-65.8%
Average Median Price for Last 12 Months	\$1,921,025	\$1,813,750	\$1,463,167	\$1,903,269	-0.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pebble Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,552,000

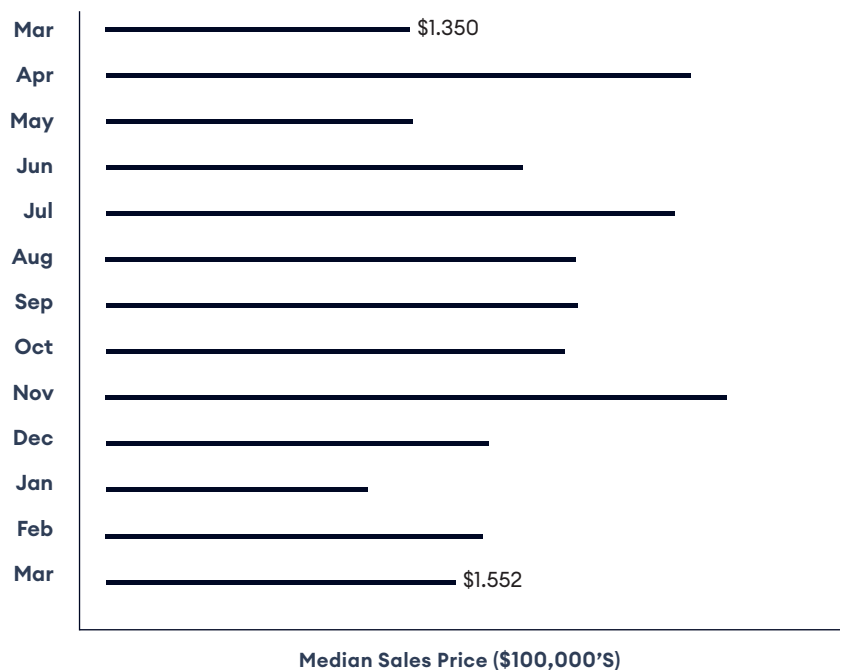
Median sales price.

\$679

Average price per square foot.

12.8

Month's supply of inventory.



Salinas

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$479,900	\$538,000	\$535,000	\$600,000	25.0%
Average Price per Square Foot	\$320	\$309	\$323	\$349	9.1%
Properties Sold	51	47	49	45	-11.8%
Properties Pending Sale	58	66	31	43	-25.9%
Properties For Sale	169	197	142	138	-18.3%
Days on Market (Pending Sale)	48	47	40	19	-61.3%
Month's Supply of Inventory	3.3	4.2	2.9	3.1	-7.5%
Percent Under Contract	34.3%	33.5%	21.8%	31.2%	-9.2%
Average Median Price for Last 12 Months	\$511,502	\$566,167	\$583,000	\$551,146	7.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Salinas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$600,000

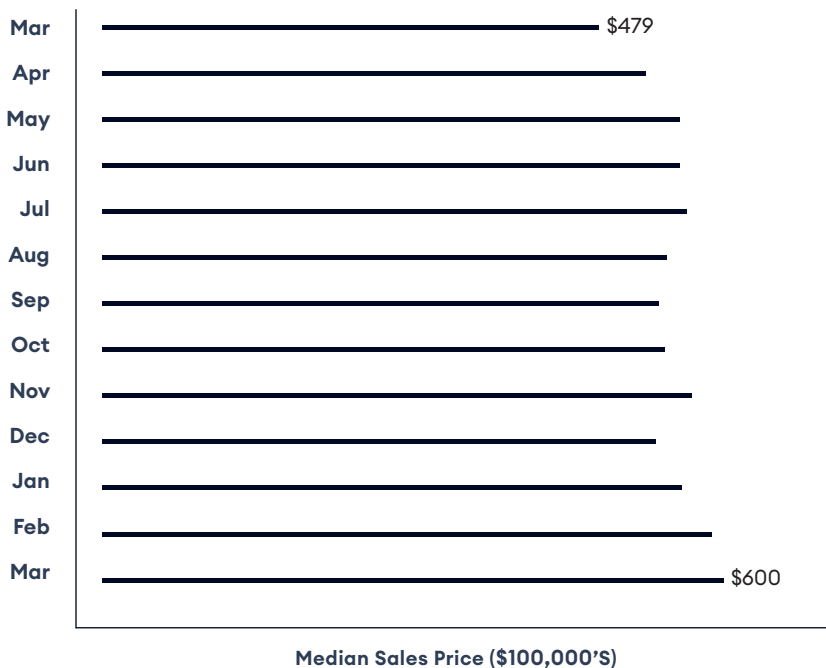
Median sales price.

\$349

Average price per square foot.

3.1

Month's supply of inventory.



Seaside

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$510,000	\$596,000	\$575,000	\$692,500	35.8%
Average Price per Square Foot	\$378	\$403	\$376	\$409	8.2%
Properties Sold	15	9	15	11	-26.7%
Properties Pending Sale	11	17	5	8	-27.3%
Properties For Sale	41	48	26	32	-22.0%
Days on Market (Pending Sale)	19	31	30	10	-46.1%
Month's Supply of Inventory	2.7	5.3	1.7	2.9	6.4%
Percent Under Contract	26.8%	35.4%	19.2%	25.0%	-6.8%
Average Median Price for Last 12 Months	\$520,062	\$600,208	\$626,583	\$568,000	9.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Seaside Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$692,500

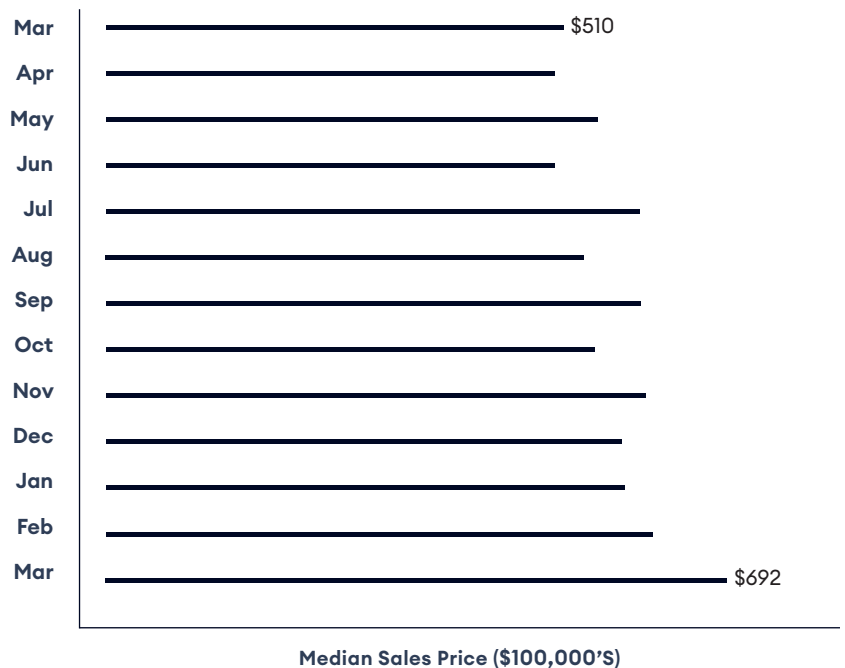
Median sales price.

\$409

Average price per square foot.

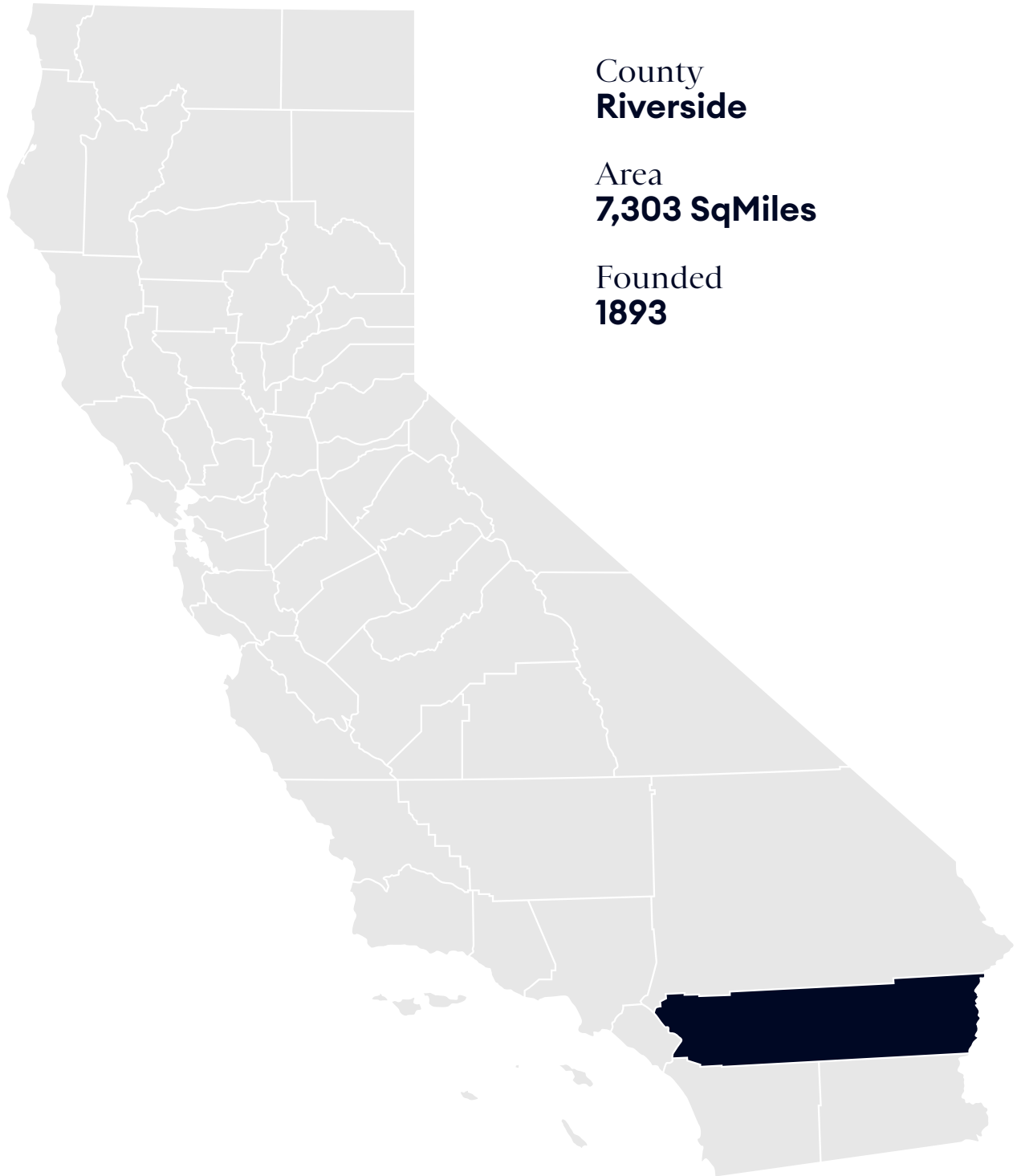
2.9

Month's supply of inventory.



Riverside County

Bermuda Dunes
Cathedral City
Coachella
Desert Hot Springs
Indian Wells
Indio
La Quinta
Palm Desert
Palm Springs
Rancho Mirage
Thousand Palms



County
Riverside

Area
7,303 SqMiles

Founded
1893

Bermuda Dunes

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$452,500	\$535,000	\$510,000	\$462,450	2.2%
Average Price per Square Foot	\$172	\$211	\$181	\$211	22.7%
Properties Sold	10	9	10	10	0.0%
Properties Pending Sale	6	17	10	13	116.7%
Properties For Sale	81	82	63	61	-24.7%
Days on Market (Pending Sale)	56	88	75	145	157.3%
Month's Supply of Inventory	8.1	9.1	6.3	6.1	-24.7%
Percent Under Contract	7.4%	20.7%	15.9%	21.3%	187.7%
Average Median Price for Last 12 Months	\$420,504	\$473,792	\$493,417	\$471,519	10.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bermuda Dunes Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$462,450

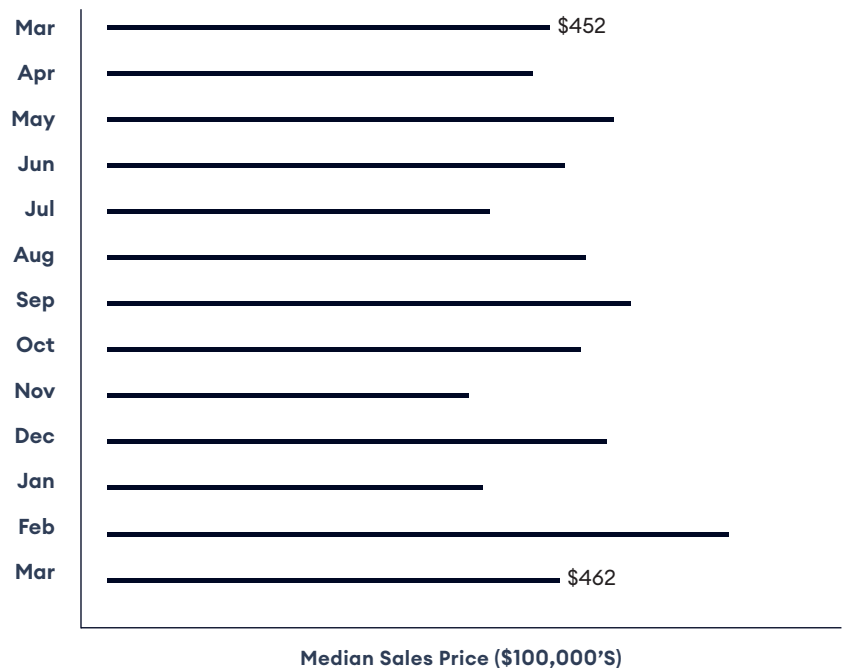
Median sales price.

\$211

Average price per square foot.

6.1

Month's supply of inventory.



Cathedral City

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$373,000	\$330,000	\$360,000	\$344,750	-7.6%
Average Price per Square Foot	\$192	\$207	\$209	\$203	5.7%
Properties Sold	73	48	49	55	-24.7%
Properties Pending Sale	85	41	46	62	-27.1%
Properties For Sale	416	321	298	242	-41.8%
Days on Market (Pending Sale)	58	56	71	63	9.4%
Month's Supply of Inventory	5.7	6.7	6.1	4.4	-22.8%
Percent Under Contract	20.4%	12.8%	15.4%	25.6%	25.4%
Average Median Price for Last 12 Months	\$331,208	\$351,125	\$354,917	\$350,365	5.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Cathedral City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$344,750

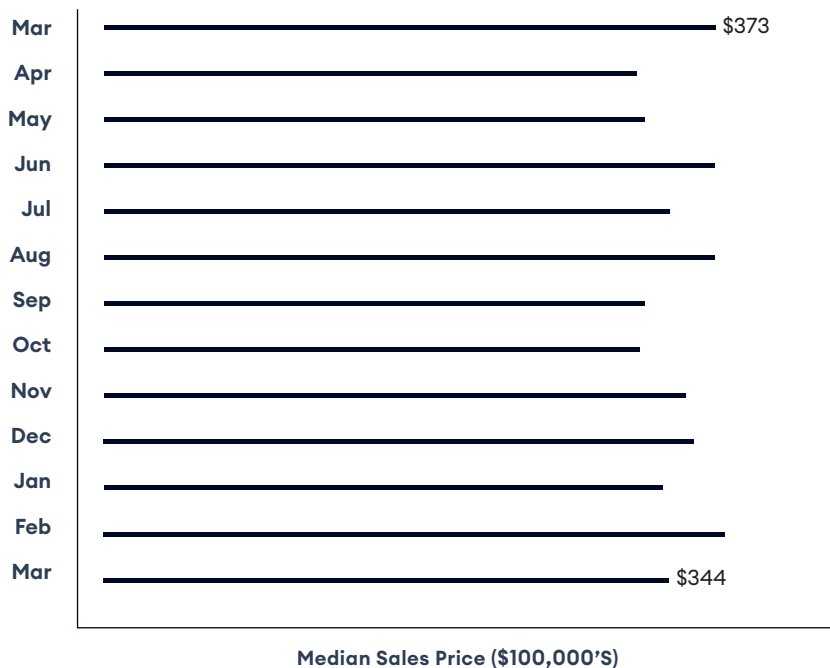
Median sales price.

\$203

Average price per square foot.

4.4

Month's supply of inventory.



Coachella

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$242,000	\$260,000	\$256,000	\$293,550	21.3%
Average Price per Square Foot	\$153	\$162	\$174	\$158	3.3%
Properties Sold	17	15	20	9	-47.1%
Properties Pending Sale	14	17	18	18	28.6%
Properties For Sale	103	115	96	67	-35.0%
Days on Market (Pending Sale)	56	50	49	24	-57.7%
Month's Supply of Inventory	6.1	7.7	4.8	7.4	22.9%
Percent Under Contract	13.6%	14.8%	18.8%	26.9%	97.7%
Average Median Price for Last 12 Months	\$254,057	\$282,075	\$297,017	\$271,815	6.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coachella Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$293,550

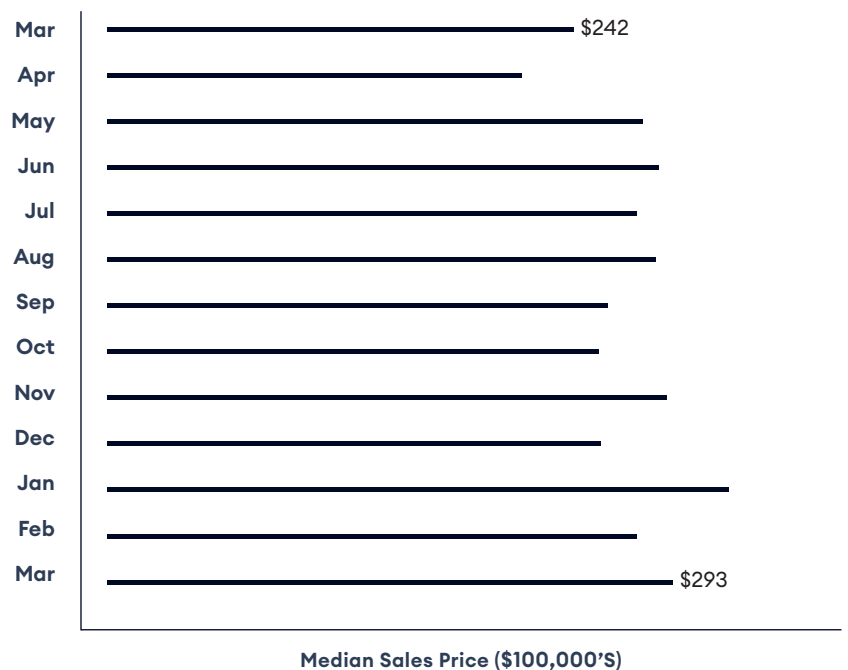
Median sales price.

\$158

Average price per square foot.

7.4

Month's supply of inventory.



Desert Hot Springs

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$228,250	\$225,000	\$223,500	\$251,450	10.2%
Average Price per Square Foot	\$143	\$141	\$191	\$156	9.1%
Properties Sold	72	55	46	58	-19.4%
Properties Pending Sale	76	72	36	46	-39.5%
Properties For Sale	471	418	352	298	-36.7%
Days on Market (Pending Sale)	91	107	90	48	-47.0%
Month's Supply of Inventory	6.5	7.6	7.7	5.1	-21.5%
Percent Under Contract	16.1%	17.2%	10.2%	15.4%	-4.3%
Average Median Price for Last 12 Months	\$221,350	\$238,150	\$247,983	\$234,723	5.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Desert Hot Springs Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$251,450

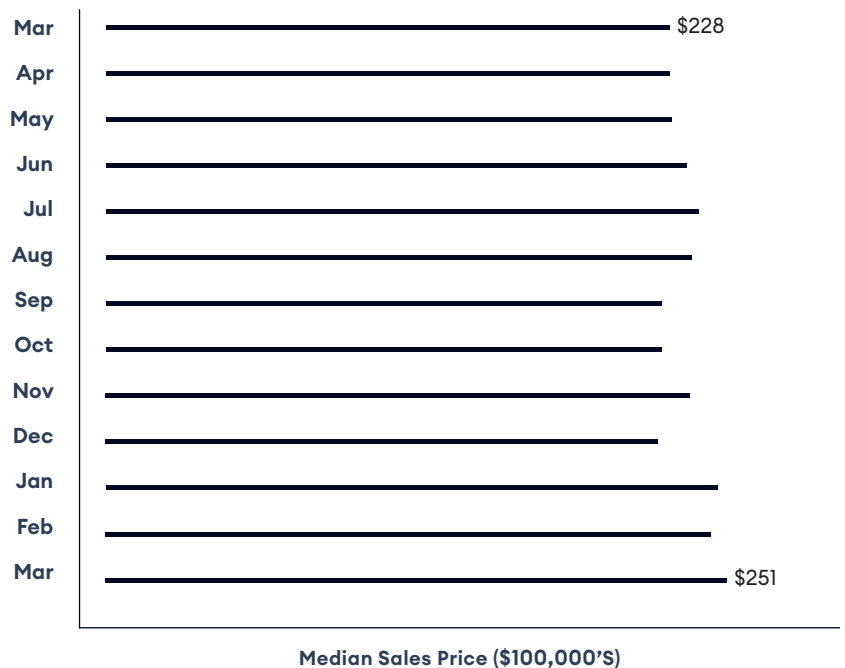
Median sales price.

\$156

Average price per square foot.

5.1

Month's supply of inventory.



Indian Wells

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$960,000	\$749,000	\$902,000	\$819,000	-14.7%
Average Price per Square Foot	\$420	\$361	\$302	\$307	-26.9%
Properties Sold	32	23	14	25	-21.9%
Properties Pending Sale	29	17	17	23	-20.7%
Properties For Sale	311	204	223	245	-21.2%
Days on Market (Pending Sale)	83	138	93	126	51.7%
Month's Supply of Inventory	9.7	8.9	15.9	9.8	0.8%
Percent Under Contract	9.3%	8.3%	7.6%	9.4%	0.7%
Average Median Price for Last 12 Months	\$987,833	\$953,917	\$884,667	\$1,008,115	2.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Indian Wells Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$819,000

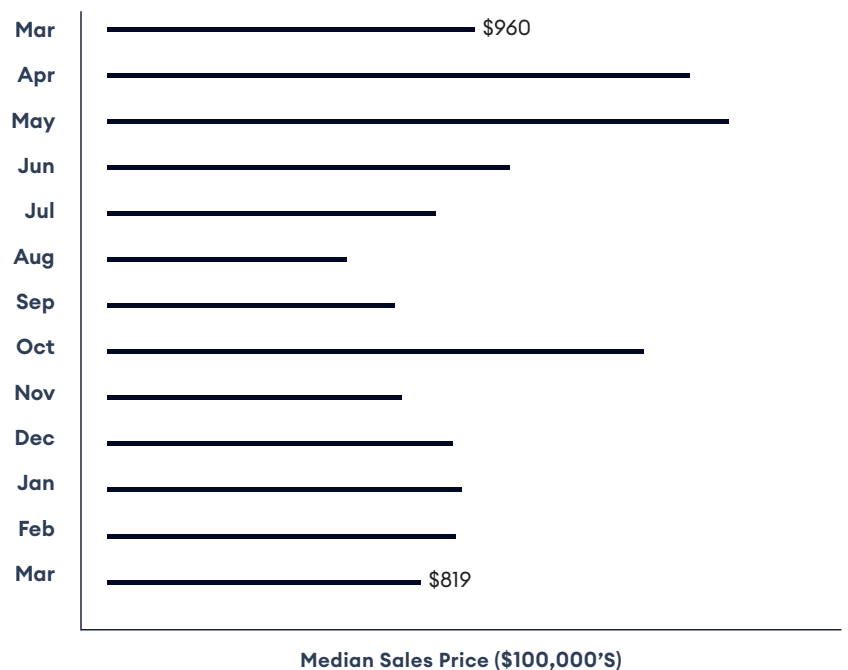
Median sales price.

\$307

Average price per square foot.

9.8

Month's supply of inventory.



Indio

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$344,000	\$322,000	\$358,500	\$346,576	0.7%
Average Price per Square Foot	\$180	\$174	\$185	\$196	8.9%
Properties Sold	140	100	102	116	-17.1%
Properties Pending Sale	143	117	92	156	9.1%
Properties For Sale	829	631	573	560	-32.4%
Days on Market (Pending Sale)	90	84	79	73	-18.1%
Month's Supply of Inventory	5.9	6.3	5.6	4.8	-18.5%
Percent Under Contract	17.2%	18.5%	16.1%	27.9%	61.5%
Average Median Price for Last 12 Months	\$326,806	\$344,846	\$338,692	\$338,767	3.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Indio Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$346,576

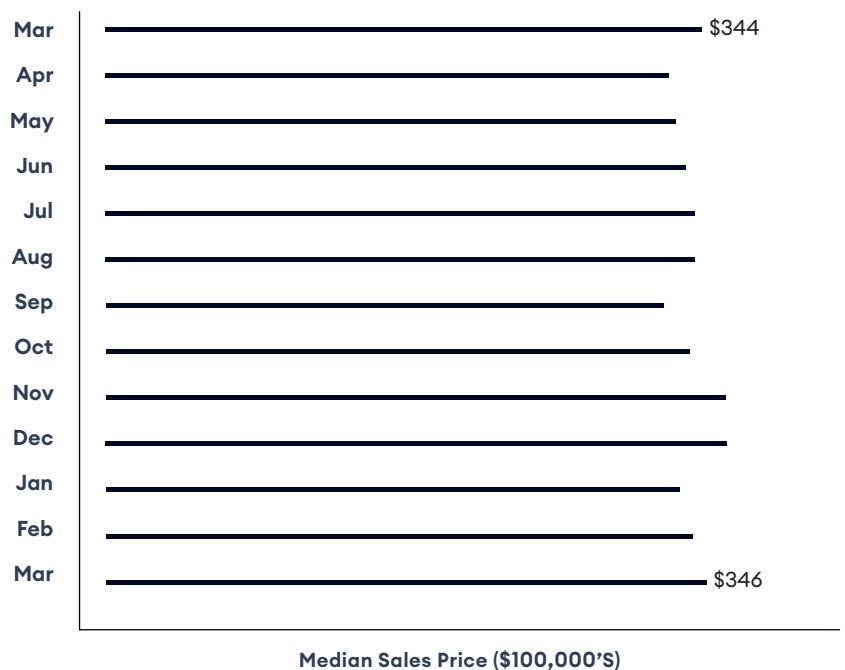
Median sales price.

\$196

Average price per square foot.

4.8

Month's supply of inventory.



La Quinta

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$510,000	\$455,000	\$545,000	\$556,000	9.0%
Average Price per Square Foot	\$293	\$251	\$283	\$285	-2.7%
Properties Sold	145	99	99	135	-6.9%
Properties Pending Sale	160	97	89	168	5.0%
Properties For Sale	1,092	774	783	746	-31.7%
Days on Market (Pending Sale)	102	104	91	84	-17.6%
Month's Supply of Inventory	7.5	7.8	7.9	5.5	-26.6%
Percent Under Contract	14.7%	12.5%	11.4%	22.5%	53.7%
Average Median Price for Last 12 Months	\$486,470	\$515,034	\$541,084	\$514,016	5.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Quinta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$556,000

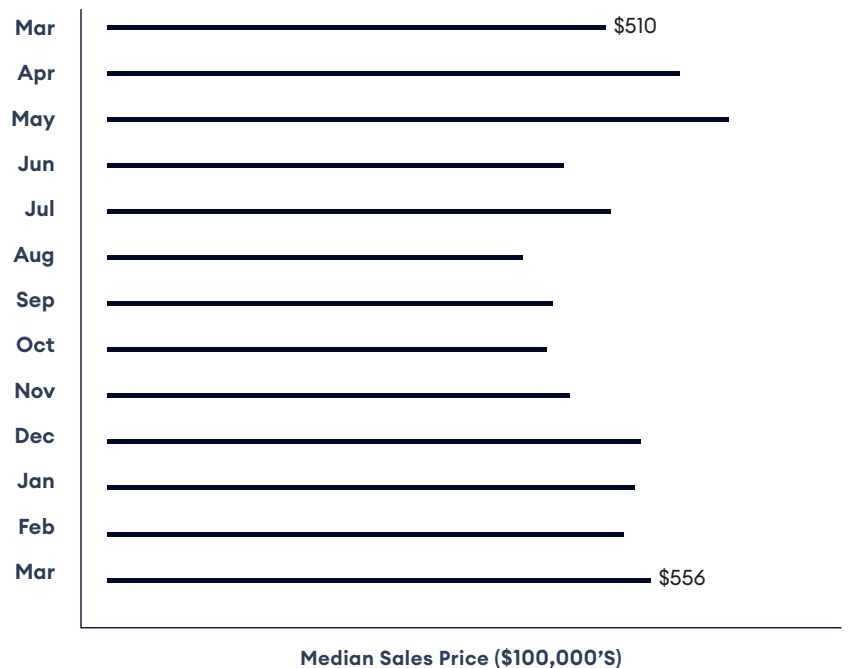
Median sales price.

\$285

Average price per square foot.

5.5

Month's supply of inventory.



Palm Desert

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$435,000	\$395,000	\$430,000	\$435,000	0.0%
Average Price per Square Foot	\$299	\$224	\$277	\$252	-15.7%
Properties Sold	108	79	98	112	3.7%
Properties Pending Sale	131	95	89	124	-5.3%
Properties For Sale	923	642	632	643	-30.3%
Days on Market (Pending Sale)	92	88	68	67	-27.2%
Month's Supply of Inventory	8.5	8.1	6.4	5.7	-32.8%
Percent Under Contract	14.2%	14.8%	14.1%	19.3%	35.9%
Average Median Price for Last 12 Months	\$411,216	\$436,542	\$436,250	\$425,646	3.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palm Desert Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$435,000

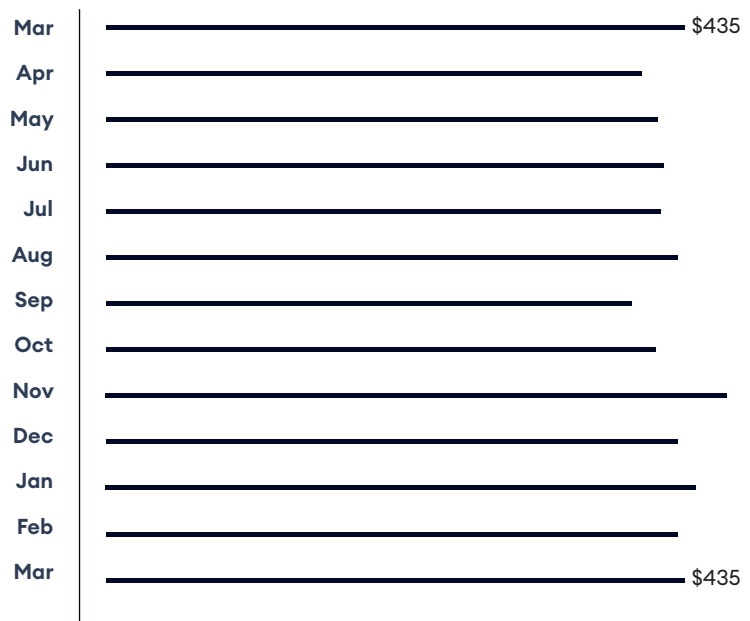
Median sales price.

\$252

Average price per square foot.

5.7

Month's supply of inventory.



Median Sales Price (\$100,000's)

Palm Springs

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$690,000	\$597,750	\$689,000	\$695,000	0.7%
Average Price per Square Foot	\$357	\$350	\$381	\$397	11.2%
Properties Sold	170	96	64	85	-50.0%
Properties Pending Sale	176	76	65	96	-45.5%
Properties For Sale	903	642	609	650	-28.0%
Days on Market (Pending Sale)	64	71	73	63	-0.3%
Month's Supply of Inventory	5.3	6.7	9.5	7.6	44.0%
Percent Under Contract	19.5%	11.8%	10.7%	14.8%	-24.2%
Average Median Price for Last 12 Months	\$636,507	\$688,676	\$685,500	\$683,169	6.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palm Springs Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$695,000

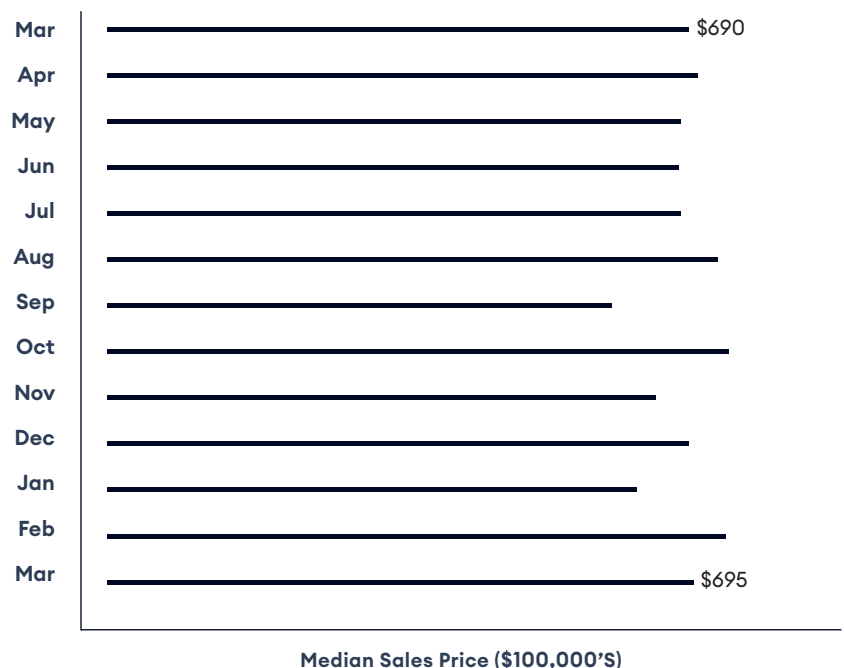
Median sales price.

\$397

Average price per square foot.

7.6

Month's supply of inventory.



Rancho Mirage

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$580,000	\$650,000	\$729,500	\$655,000	12.9%
Average Price per Square Foot	\$247	\$258	\$286	\$277	12.1%
Properties Sold	69	51	50	56	-18.8%
Properties Pending Sale	76	43	52	72	-5.3%
Properties For Sale	693	484	476	492	-29.0%
Days on Market (Pending Sale)	106	86	110	89	-15.6%
Month's Supply of Inventory	10	9.5	9.5	8.8	-12.5%
Percent Under Contract	11.0%	8.9%	10.9%	14.6%	33.4%
Average Median Price for Last 12 Months	\$661,156	\$673,250	\$675,000	\$672,192	1.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Mirage Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$655,000

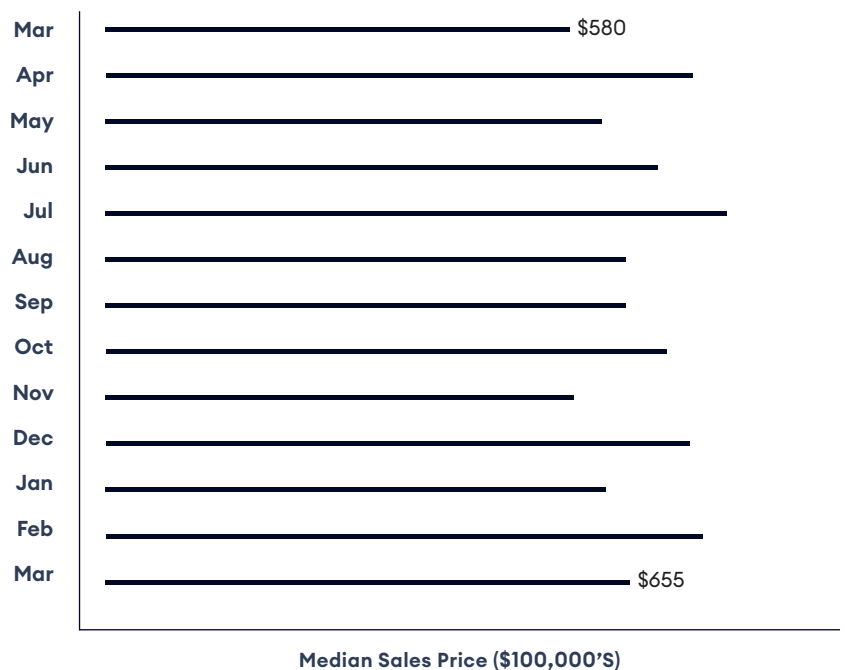
Median sales price.

\$277

Average price per square foot.

8.8

Month's supply of inventory.



Thousand Palms

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$265,000	\$284,000	\$298,500	\$305,000	15.1%
Average Price per Square Foot	\$156	\$210	\$167	\$197	26.3%
Properties Sold	5	3	4	6	20.0%
Properties Pending Sale	4	5	4	8	100.0%
Properties For Sale	41	39	37	28	-31.7%
Days on Market (Pending Sale)	109	60	60	72	-33.8%
Month's Supply of Inventory	10.2	7.8	9.2	4.7	-54.5%
Percent Under Contract	9.8%	12.8%	10.8%	28.6%	192.9%
Average Median Price for Last 12 Months	\$251,563	\$274,917	\$283,333	\$270,617	7.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Thousand Palms Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$305,000

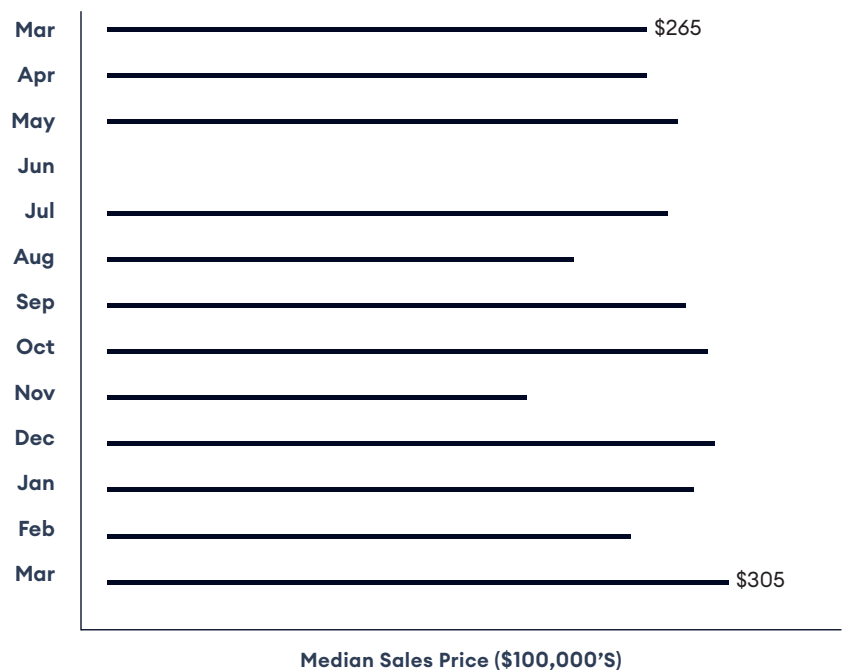
Median sales price.

\$197

Average price per square foot.

4.7

Month's supply of inventory.



San Diego County

San Diego Macro

Bay Park / Old Town / Midway District

Carlsbad

Carmel Valley

Chula Vista

Clairemont / Bay Ho / Bay Park

Coronado

Del Mar

El Cajon

Encinitas

Escondido

Imperial Beach

La Jolla

La Mesa

Linda Vista / Clairemont Mesa East

Lemon Grove

National City

Oceanside

Poway

Rancho Bernardo

San Marcos

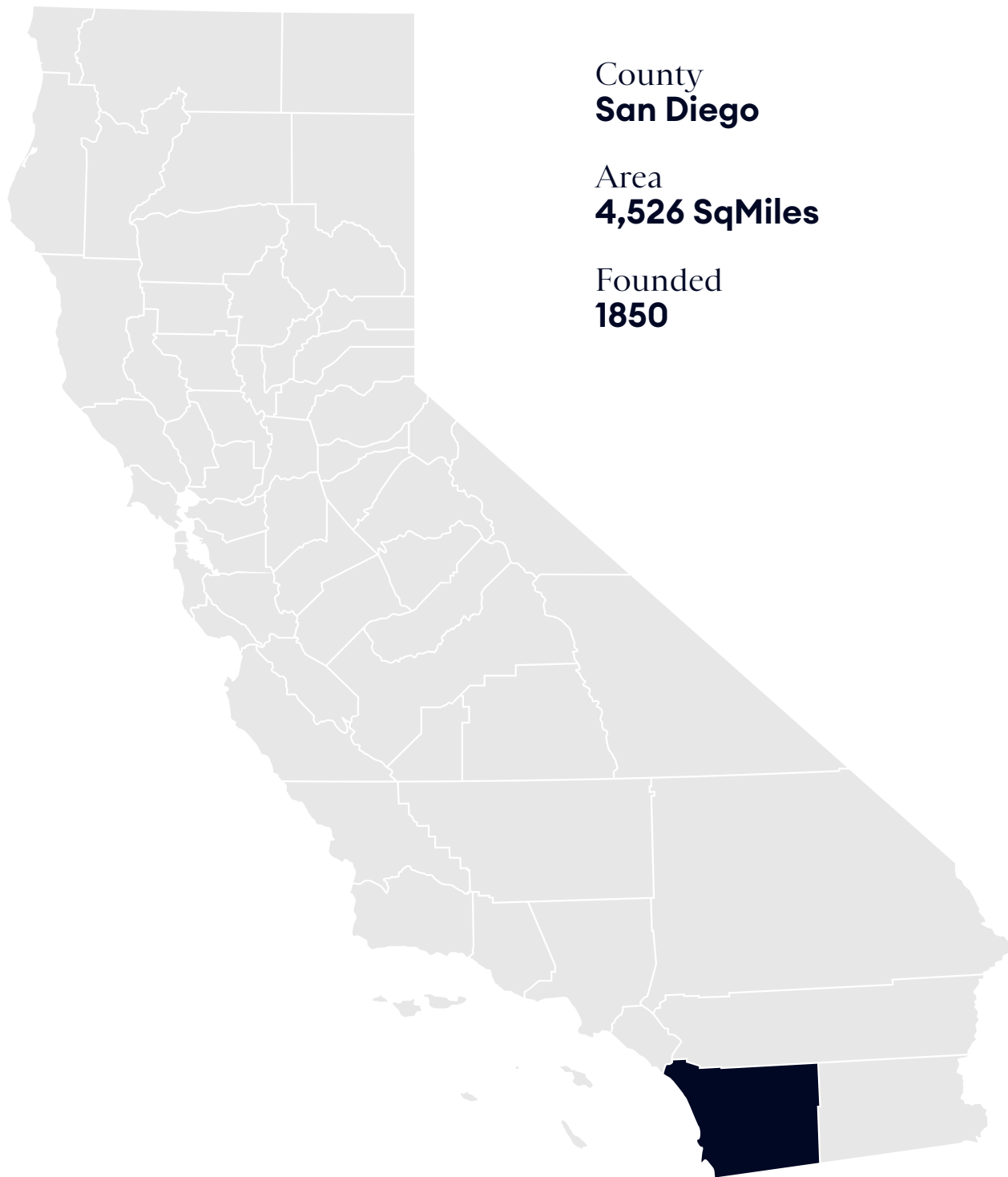
San Diego

Santee

Solana Beach

Spring Valley

Vista



County
San Diego

Area
4,526 SqMiles

Founded
1850

San Diego County

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$629,900	\$644,000	\$660,000	\$675,000	7.2%
Average Price per Square Foot	\$385	\$394	\$390	\$418	n/a
Properties Sold	1803	1885	1705	1757	-2.6%
Properties Pending Sale	2066	1830	1267	1841	-10.9%
Properties For Sale	7,475	7,297	4,901	5,465	-26.9%
Days on Market (Pending Sale)	36	38	46	48	33.8%
Month's Supply of Inventory	4.1	3.9	2.9	3.1	-25.0%
Percent Under Contract	27.6%	25.1%	25.9%	33.7%	21.9%
Average Median Price for Last 12 Months	\$639,379	\$667,500	\$673,333	\$658,892	3.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Diego County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$675,000

Median sales price.

\$418

Average price per square foot.

3.1

Month's supply of inventory.



Bay Park/Old Town/Midway District

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$995,000	\$914,500	\$892,400	\$1,001,650	0.7%
Average Price per Square Foot	\$483	\$483	\$502	\$638	n/a
Properties Sold	9	14	11	10	11.1%
Properties Pending Sale	8	12	11	8	0.0%
Properties For Sale	35	26	19	24	-31.4%
Days on Market (Pending Sale)	17	35	22	13	-25.9%
Month's Supply of Inventory	3.9	1.9	1.7	2.4	-38.3%
Percent Under Contract	22.9%	46.2%	57.9%	33.3%	45.8%
Average Median Price for Last 12 Months	\$842,258	\$980,550	\$967,967	\$939,173	10.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bay Park/Old Town/Midway District Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,001,650

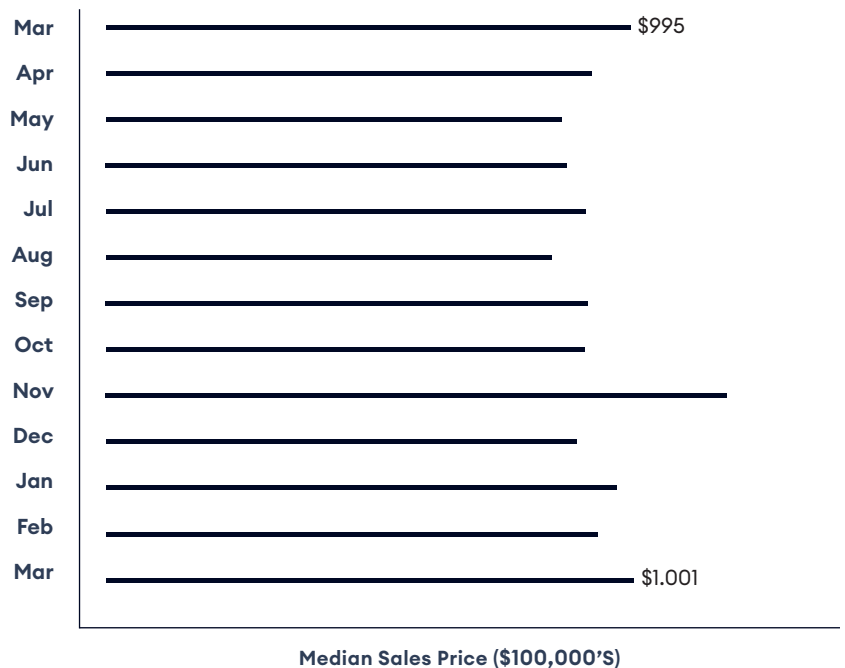
Median sales price.

\$638

Average price per square foot.

2.4

Month's supply of inventory.



Carlsbad

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,006,000	\$992,444	\$1,105,000	\$1,080,000	7.4%
Average Price per Square Foot	\$423	\$403	\$409	\$429	n/a
Properties Sold	70	66	72	61	-12.9%
Properties Pending Sale	90	89	41	79	-12.2%
Properties For Sale	349	327	183	257	-26.4%
Days on Market (Pending Sale)	27	43	37	17	-35.5%
Month's Supply of Inventory	5	5	2.5	4.2	-15.5%
Percent Under Contract	25.8%	27.2%	22.4%	30.7%	19.2%
Average Median Price for Last 12 Months	\$1,012,558	\$1,097,250	\$1,114,167	\$1,050,188	3.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carlsbad Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,080,000

Median sales price.

\$429

Average price per square foot.

4.2

Month's supply of inventory.



Median Sales Price (\$100,000's)

Carmel Valley

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,194,500	\$1,400,000	\$1,560,000	\$1,420,000	18.9%
Average Price per Square Foot	\$475	\$441	\$441	\$471	n/a
Properties Sold	34	25	49	35	2.9%
Properties Pending Sale	43	28	19	25	-41.9%
Properties For Sale	150	147	91	103	-31.3%
Days on Market (Pending Sale)	32	42	45	27	-15.5%
Month's Supply of Inventory	4.4	5.9	1.9	2.9	-33.3%
Percent Under Contract	28.7%	19.0%	20.9%	24.3%	-15.3%
Average Median Price for Last 12 Months	\$1,311,875	\$1,423,425	\$1,420,000	\$1,368,888	4.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,420,000

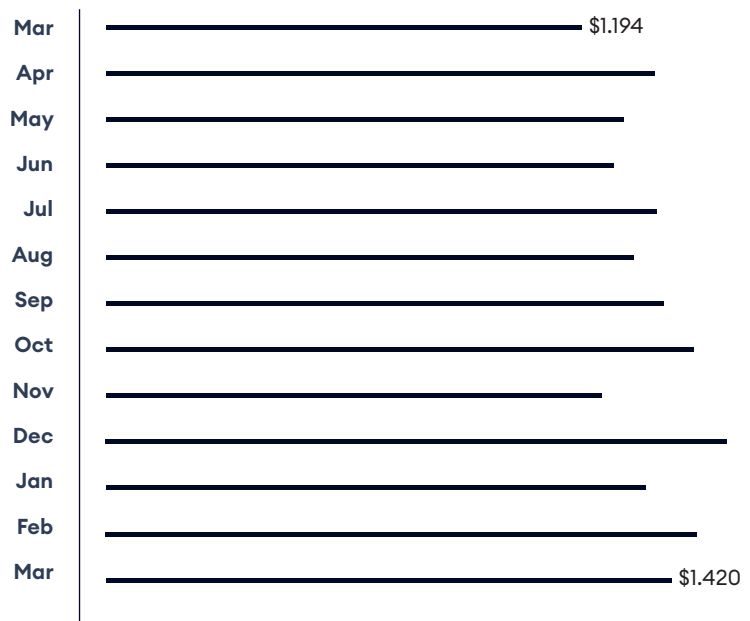
Median sales price.

\$471

Average price per square foot.

2.9

Month's supply of inventory.



Median Sales Price (\$100,000's)

Chula Vista

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$586,500	\$595,752	\$586,433	\$607,000	3.5%
Average Price per Square Foot	\$284	\$298	\$290	\$306	n/a
Properties Sold	134	138	134	118	-11.9%
Properties Pending Sale	151	122	75	142	-6.0%
Properties For Sale	459	397	236	301	-34.4%
Days on Market (Pending Sale)	36	31	47	20	-43.2%
Month's Supply of Inventory	3.4	2.9	1.8	2.6	-25.5%
Percent Under Contract	32.9%	30.7%	31.8%	47.2%	43.4%
Average Median Price for Last 12 Months	\$576,354	\$595,976	\$599,340	\$593,170	2.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Chula Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$607,000

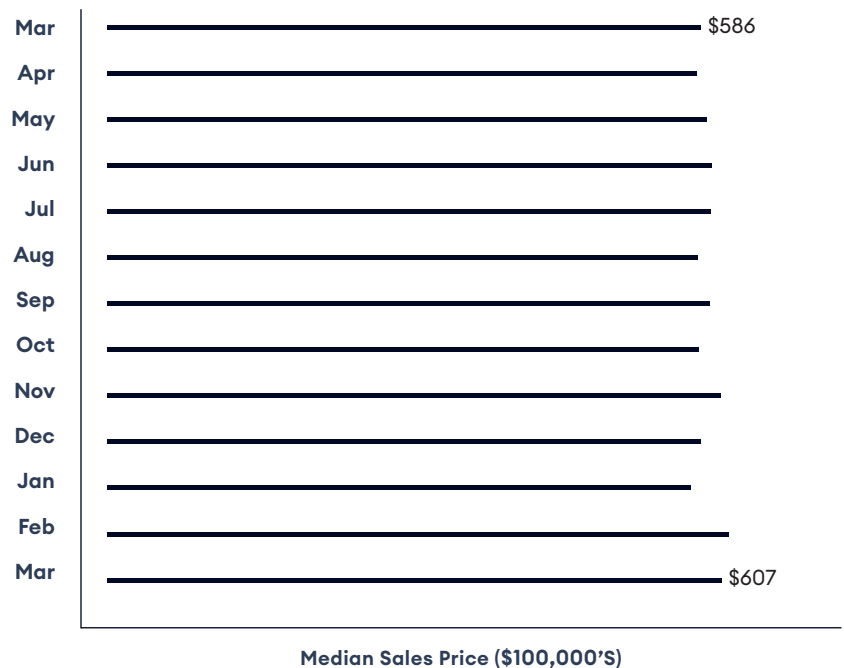
Median sales price.

\$306

Average price per square foot.

2.6

Month's supply of inventory.



Clairemont/Bay Ho/Bay Park

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$705,000	\$720,500	\$760,000	\$770,000	9.2%
Average Price per Square Foot	\$466	\$497	\$489	\$515	n/a
Properties Sold	41	38	31	31	-24.4%
Properties Pending Sale	39	33	19	27	-30.8%
Properties For Sale	100	111	68	62	-38.0%
Days on Market (Pending Sale)	17	20	37	20	14.9%
Month's Supply of Inventory	2.4	2.9	2.2	2	-18.0%
Percent Under Contract	39.0%	29.7%	27.9%	43.5%	11.7%
Average Median Price for Last 12 Months	\$683,583	\$742,583	\$764,333	\$727,413	6.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Clairemont/Bay Ho/Bay Park Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$770,000

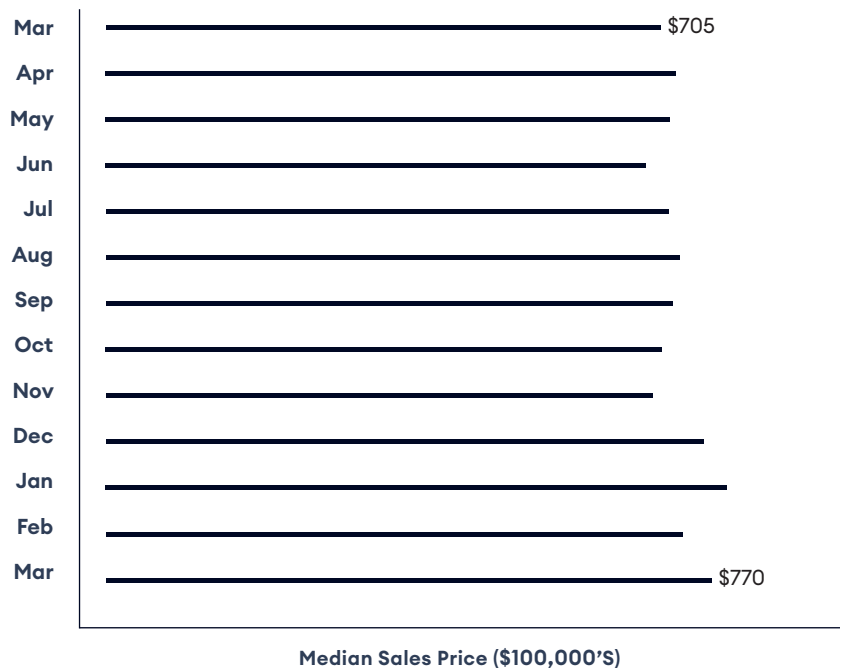
Median sales price.

\$515

Average price per square foot.

2

Month's supply of inventory.



Coronado

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,950,000	\$1,750,000	\$2,657,500	\$1,840,000	-37.6%
Average Price per Square Foot	\$1,010	\$902	\$895	\$881	n/a
Properties Sold	7	17	12	17	142.9%
Properties Pending Sale	9	13	6	8	-11.1%
Properties For Sale	103	120	75	69	-33.0%
Days on Market (Pending Sale)	70	48	100	65	-6.4%
Month's Supply of Inventory	14.7	7.1	6.2	4.1	-72.4%
Percent Under Contract	8.7%	10.8%	8.0%	11.6%	32.7%
Average Median Price for Last 12 Months	\$2,144,583	\$2,188,333	\$2,036,667	\$2,141,923	-0.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coronado Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,840,000

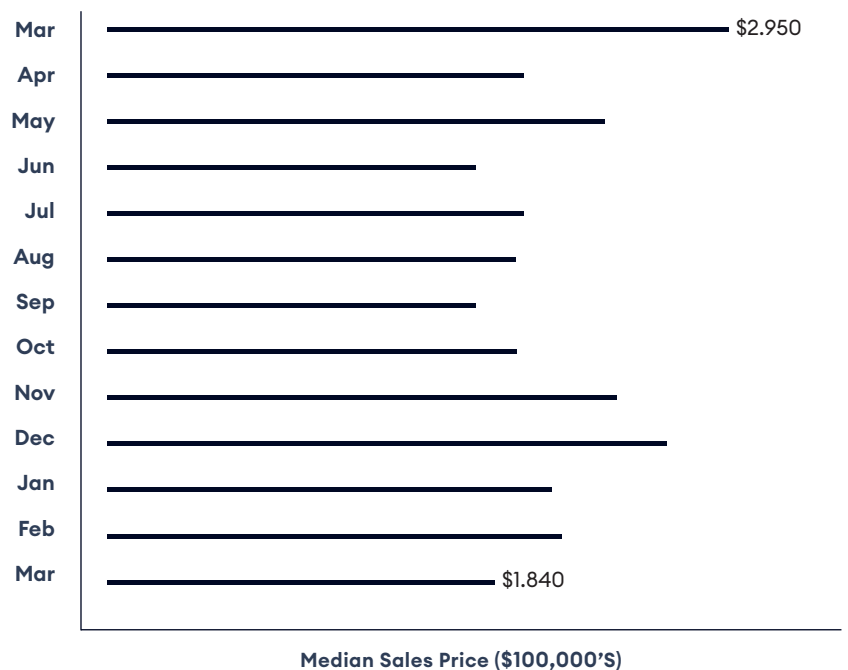
Median sales price.

\$881

Average price per square foot.

4.1

Month's supply of inventory.



Del Mar

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,600,000	\$1,875,000	\$1,856,000	\$2,328,733	45.5%
Average Price per Square Foot	\$1,083	\$1,363	\$976	\$1,890	n/a
Properties Sold	15	13	11	12	-20.0%
Properties Pending Sale	21	11	7	11	-47.6%
Properties For Sale	105	93	71	74	-29.5%
Days on Market (Pending Sale)	58	66	110	69	19.1%
Month's Supply of Inventory	7	7.2	6.5	6.2	-11.9%
Percent Under Contract	20.0%	11.8%	9.9%	14.9%	-25.7%
Average Median Price for Last 12 Months	\$2,058,458	\$2,018,705	\$2,169,578	\$2,025,172	-1.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Del Mar Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,328,733

Median sales price.

\$1,890

Average price per square foot.

6.2

Month's supply of inventory.



El Cajon

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$550,500	\$550,000	\$539,950	\$588,450	6.9%
Average Price per Square Foot	\$303	\$314	\$316	\$319	n/a
Properties Sold	85	96	92	100	17.6%
Properties Pending Sale	109	98	64	109	0.0%
Properties For Sale	372	331	193	226	-39.2%
Days on Market (Pending Sale)	32	37	39	23	-27.8%
Month's Supply of Inventory	4.4	3.4	2.1	2.3	-48.4%
Percent Under Contract	29.3%	29.6%	33.2%	48.2%	64.6%
Average Median Price for Last 12 Months	\$555,375	\$572,400	\$591,983	\$564,031	1.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in El Cajon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$588,450

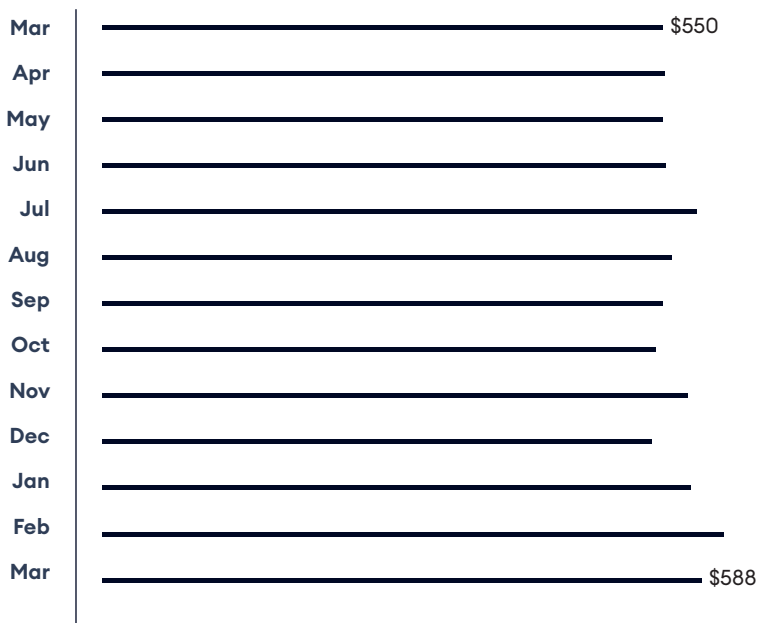
Median sales price.

\$319

Average price per square foot.

2.3

Month's supply of inventory.



Median Sales Price (\$100,000's)

Encinitas

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,454,462	\$1,300,000	\$1,377,500	\$1,257,000	-13.6%
Average Price per Square Foot	\$552	\$582	\$562	\$516	n/a
Properties Sold	37	49	32	32	-13.5%
Properties Pending Sale	42	32	23	26	-38.1%
Properties For Sale	146	163	121	114	-21.9%
Days on Market (Pending Sale)	29	42	51	62	110.6%
Month's Supply of Inventory	3.9	3.3	3.8	3.6	-9.7%
Percent Under Contract	28.8%	19.6%	19.0%	22.8%	-20.7%
Average Median Price for Last 12 Months	\$1,336,078	\$1,403,938	\$1,392,875	\$1,401,507	4.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encinitas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,257,000

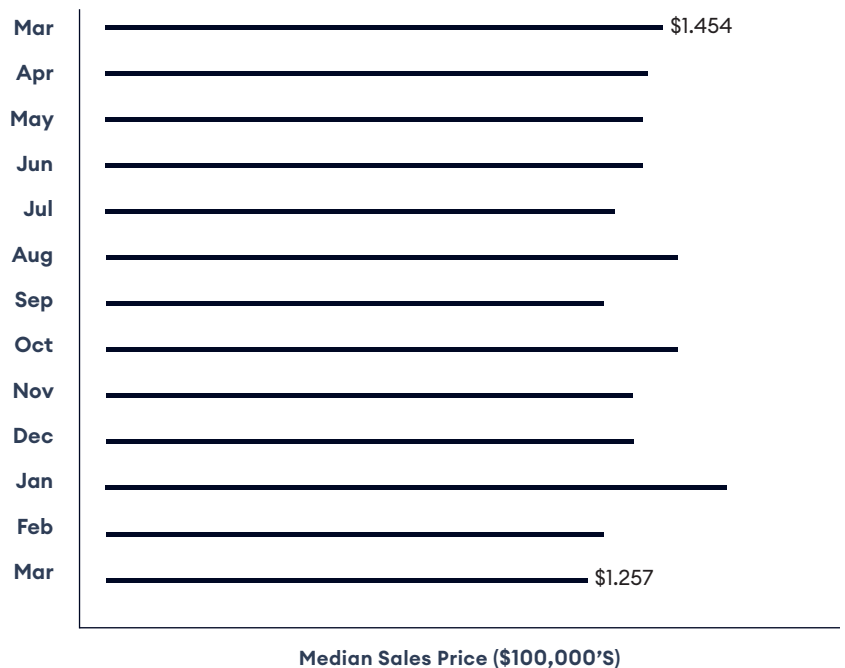
Median sales price.

\$516

Average price per square foot.

3.6

Month's supply of inventory.



Escondido

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$545,000	\$591,500	\$575,498	\$605,000	11.0%
Average Price per Square Foot	\$292	\$297	\$290	\$307	n/a
Properties Sold	113	106	124	125	10.6%
Properties Pending Sale	141	118	111	111	-21.3%
Properties For Sale	506	491	350	337	-33.4%
Days on Market (Pending Sale)	37	41	43	33	-10.9%
Month's Supply of Inventory	4.5	4.6	2.8	2.7	-39.8%
Percent Under Contract	27.9%	24.0%	31.7%	32.9%	18.2%
Average Median Price for Last 12 Months	\$558,954	\$607,583	\$623,333	\$598,423	6.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Escondido Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$605,000

Median sales price.

\$307

Average price per square foot.

2.7

Month's supply of inventory.



Median Sales Price (\$100,000's)

Imperial-Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$586,000	\$649,999	\$599,000	\$623,000	6.3%
Average Price per Square Foot	\$438	\$486	\$423	\$508	n/a
Properties Sold	11	9	11	6	-45.5%
Properties Pending Sale	13	7	10	6	-53.8%
Properties For Sale	38	36	32	31	-18.4%
Days on Market (Pending Sale)	34	42	44	13	-62.6%
Month's Supply of Inventory	3.5	4	2.9	5.2	49.6%
Percent Under Contract	34.2%	19.4%	31.2%	19.4%	-43.4%
Average Median Price for Last 12 Months	\$597,062	\$600,167	\$604,667	\$613,846	2.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Imperial-Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$623,000

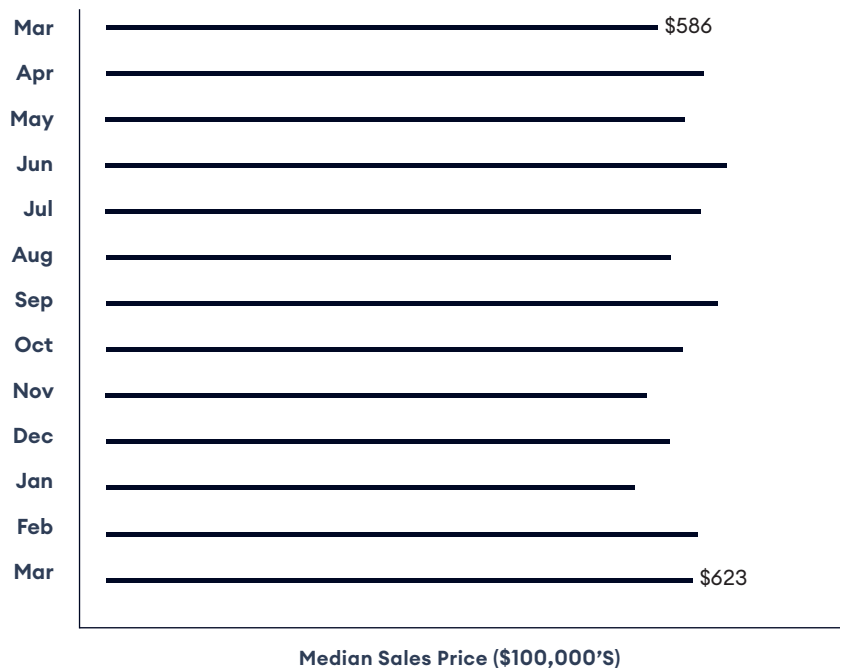
Median sales price.

\$508

Average price per square foot.

5.2

Month's supply of inventory.



La Jolla

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$2,062,500	\$1,950,000	\$1,992,350	\$2,150,000	4.2%
Average Price per Square Foot	\$895	\$721	\$799	\$878	n/a
Properties Sold	26	27	24	31	19.2%
Properties Pending Sale	46	29	21	23	-50.0%
Properties For Sale	267	253	197	212	-20.6%
Days on Market (Pending Sale)	48	64	105	44	-10.0%
Month's Supply of Inventory	10.3	9.4	8.2	6.8	-33.4%
Percent Under Contract	17.2%	11.5%	10.7%	10.8%	-37.0%
Average Median Price for Last 12 Months	\$2,084,896	\$2,025,642	\$2,023,000	\$2,084,642	-0.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Jolla Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,150,000

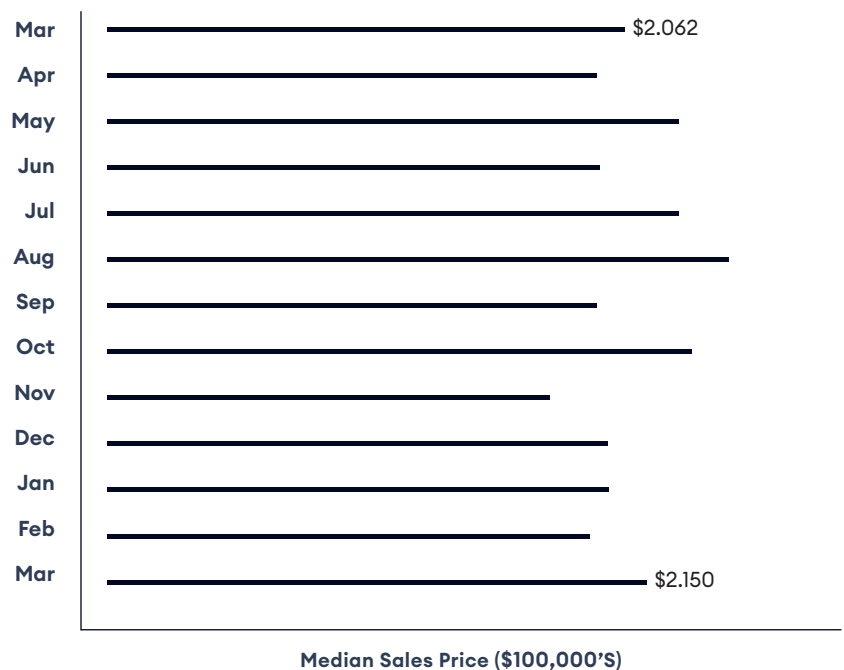
Median sales price.

\$878

Average price per square foot.

6.8

Month's supply of inventory.



La Mesa

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$579,000	\$585,000	\$630,000	\$605,000	4.5%
Average Price per Square Foot	\$336	\$363	\$355	\$380	n/a
Properties Sold	51	53	54	52	2.0%
Properties Pending Sale	55	55	39	45	-18.2%
Properties For Sale	161	170	117	126	-21.7%
Days on Market (Pending Sale)	30	30	26	15	-50.4%
Month's Supply of Inventory	2.9	3.1	3	2.4	-17.2%
Percent Under Contract	34.2%	32.4%	33.3%	35.7%	4.5%
Average Median Price for Last 12 Months	\$591,500	\$631,650	\$637,633	\$620,127	4.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$605,000

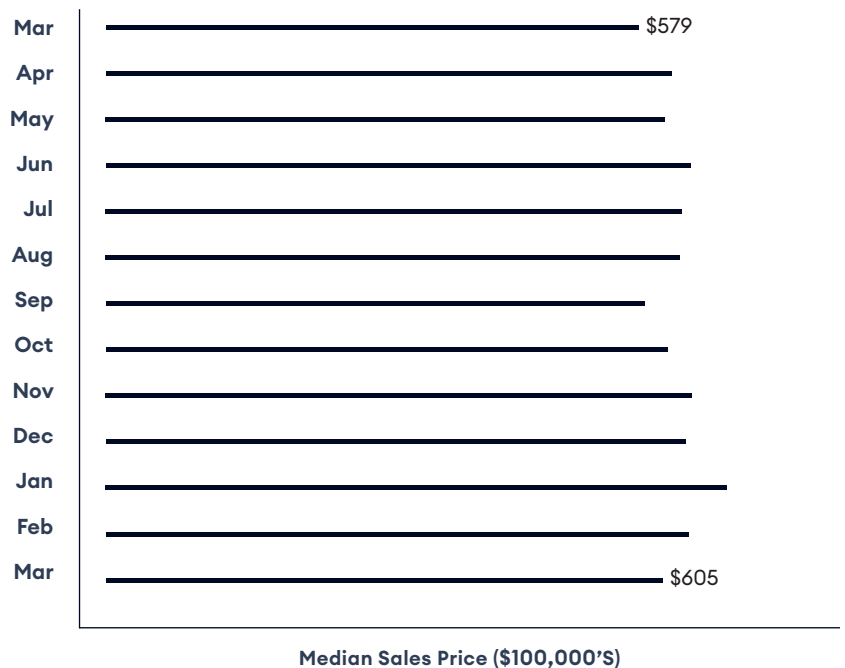
Median sales price.

\$380

Average price per square foot.

2.4

Month's supply of inventory.



Linda Vista/Clairemont Mesa East

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$624,000	\$670,000	\$705,000	\$746,000	19.6%
Average Price per Square Foot	\$466	\$467	\$476	\$491	n/a
Properties Sold	13	28	13	14	7.7%
Properties Pending Sale	21	22	10	14	-33.3%
Properties For Sale	48	37	28	33	-31.2%
Days on Market (Pending Sale)	23	20	20	21	-8.3%
Month's Supply of Inventory	2.3	1.7	2.8	2.4	3.1%
Percent Under Contract	43.8%	59.5%	35.7%	42.4%	-3.0%
Average Median Price for Last 12 Months	\$624,000	\$677,650	\$687,633	\$672,523	7.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Linda Vista/Clairemont Mesa East Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$746,000

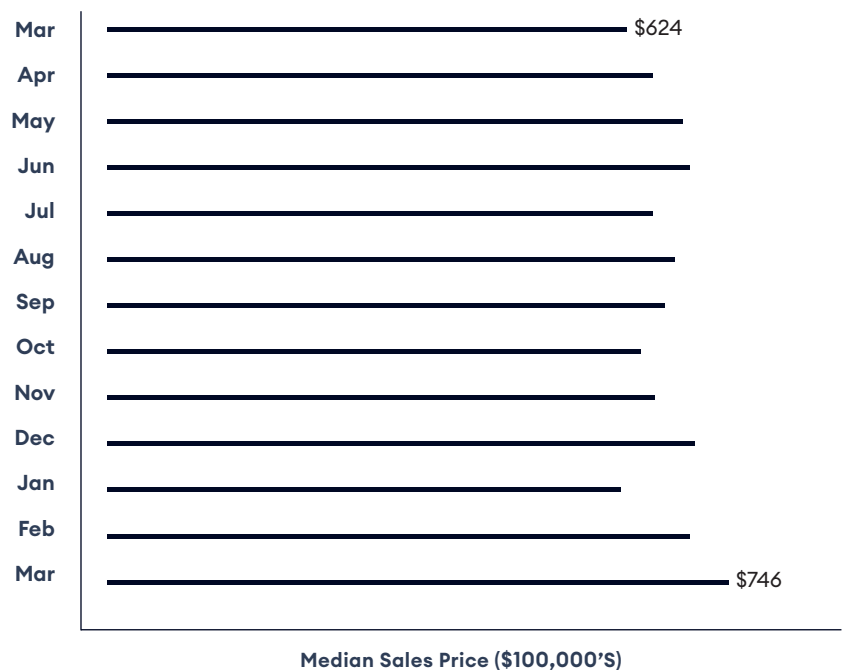
Median sales price.

\$491

Average price per square foot.

2.4

Month's supply of inventory.



Lemon Grove

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$475,500	\$486,500	\$475,250	\$485,000	2.0%
Average Price per Square Foot	\$346	\$328	\$352	\$387	n/a
Properties Sold	12	28	14	21	75.0%
Properties Pending Sale	13	24	6	17	30.8%
Properties For Sale	49	50	25	29	-40.8%
Days on Market (Pending Sale)	22	17	27	2,173	9950.8%
Month's Supply of Inventory	3.8	2.1	4.2	1.4	-63.4%
Percent Under Contract	26.5%	48.0%	24.0%	58.6%	121.0%
Average Median Price for Last 12 Months	\$472,000	\$496,292	\$504,667	\$484,519	2.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lemon Grove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$485,000

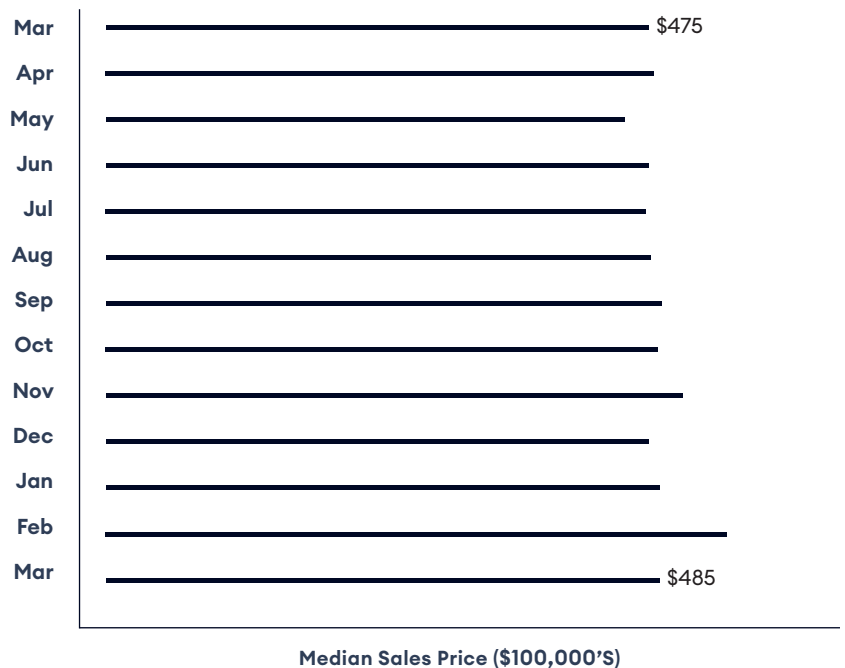
Median sales price.

\$387

Average price per square foot.

1.4

Month's supply of inventory.



National City

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$445,000	\$500,000	\$455,000	\$470,000	5.6%
Average Price per Square Foot	\$329	\$319	\$336	\$329	n/a
Properties Sold	17	9	11	13	-23.5%
Properties Pending Sale	15	8	14	17	13.3%
Properties For Sale	50	28	30	36	-28.0%
Days on Market (Pending Sale)	61	51	40	13	-79.1%
Month's Supply of Inventory	3.3	3.5	2.1	2.8	-16.9%
Percent Under Contract	30.0%	28.6%	46.7%	47.2%	57.4%
Average Median Price for Last 12 Months	\$441,125	\$449,617	\$434,233	\$460,996	4.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in National City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$470,000

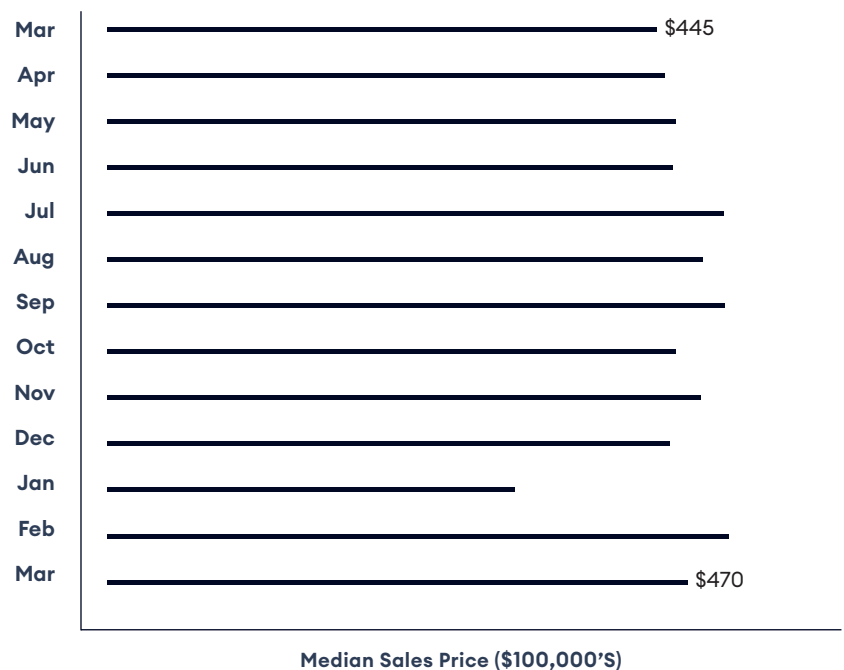
Median sales price.

\$329

Average price per square foot.

2.8

Month's supply of inventory.



Oceanside

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$566,724	\$590,000	\$578,500	\$615,000	8.5%
Average Price per Square Foot	\$321	\$329	\$333	\$348	n/a
Properties Sold	100	119	102	111	11.0%
Properties Pending Sale	119	101	68	110	-7.6%
Properties For Sale	327	327	201	282	-13.8%
Days on Market (Pending Sale)	34	31	37	18	-48.4%
Month's Supply of Inventory	3.3	2.7	2	2.5	-22.3%
Percent Under Contract	36.4%	30.9%	33.8%	39.0%	7.2%
Average Median Price for Last 12 Months	\$1,180,000	\$601,415	\$604,663	\$590,382	-99.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Oceanside Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$615,000

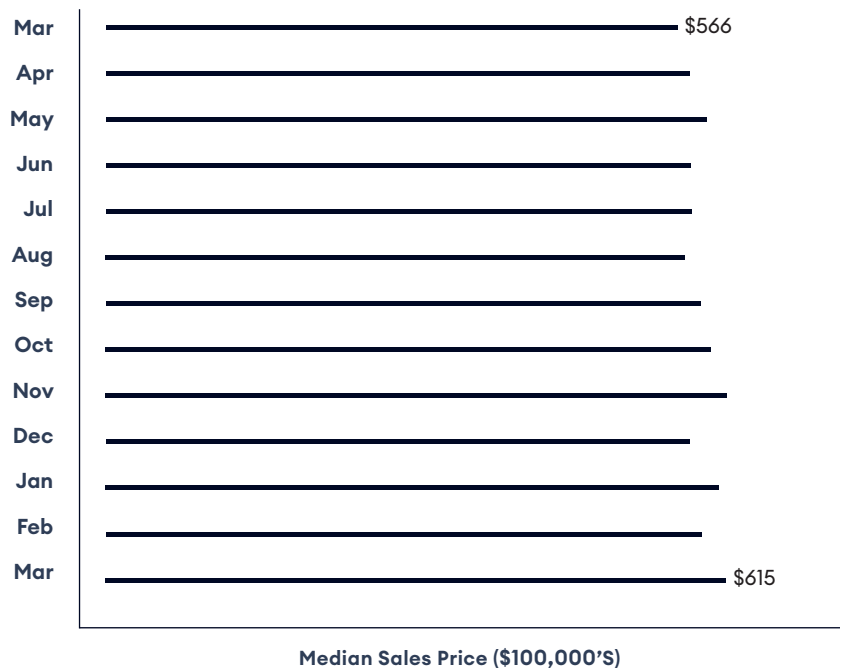
Median sales price.

\$348

Average price per square foot.

2.5

Month's supply of inventory.



Poway

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$830,000	\$755,250	\$757,500	\$910,000	9.6%
Average Price per Square Foot	\$371	\$377	\$378	\$405	n/a
Properties Sold	35	40	46	35	0.0%
Properties Pending Sale	39	33	31	35	-10.3%
Properties For Sale	149	145	90	99	-33.6%
Days on Market (Pending Sale)	29	36	42	20	-32.6%
Month's Supply of Inventory	4.3	3.6	2	2.8	-33.6%
Percent Under Contract	26.2%	22.8%	34.4%	35.4%	35.1%
Average Median Price for Last 12 Months	\$792,250	\$830,500	\$865,833	\$811,788	2.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Poway Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$910,000

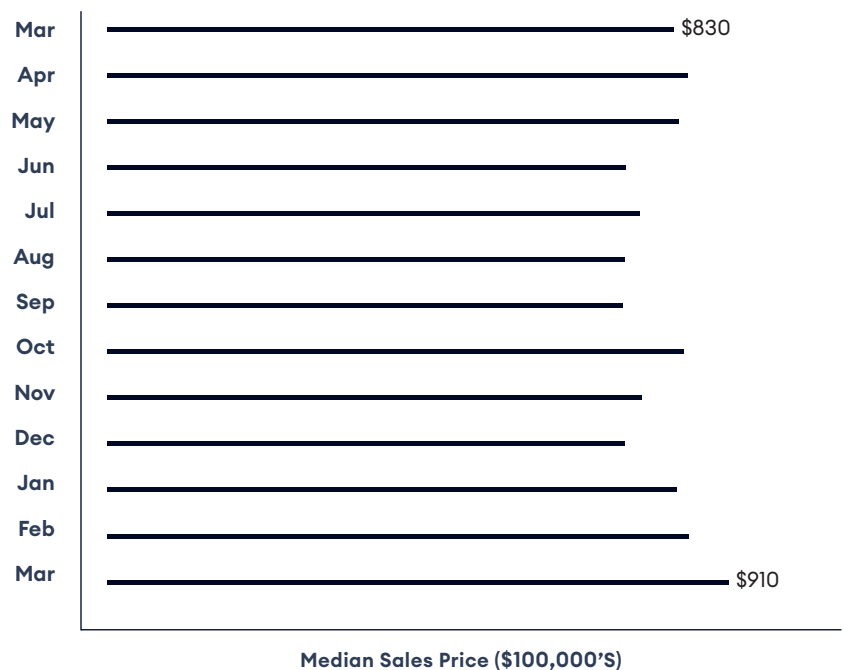
Median sales price.

\$405

Average price per square foot.

2.8

Month's supply of inventory.



Rancho Bernardo

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$845,000	\$839,999	\$865,000	\$1,030,000	21.9%
Average Price per Square Foot	\$387	\$388	\$388	\$408	n/a
Properties Sold	87	105	83	83	-4.6%
Properties Pending Sale	93	95	45	79	-15.1%
Properties For Sale	335	316	159	231	-31.0%
Days on Market (Pending Sale)	29	37	37	11	-60.8%
Month's Supply of Inventory	4.2	4.3	5	2.8	-34.2%
Percent Under Contract	27.8%	30.1%	28.3%	34.2%	23.2%
Average Median Price for Last 12 Months	\$847,996	\$918,250	\$925,833	\$885,779	4.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Bernardo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,030,000

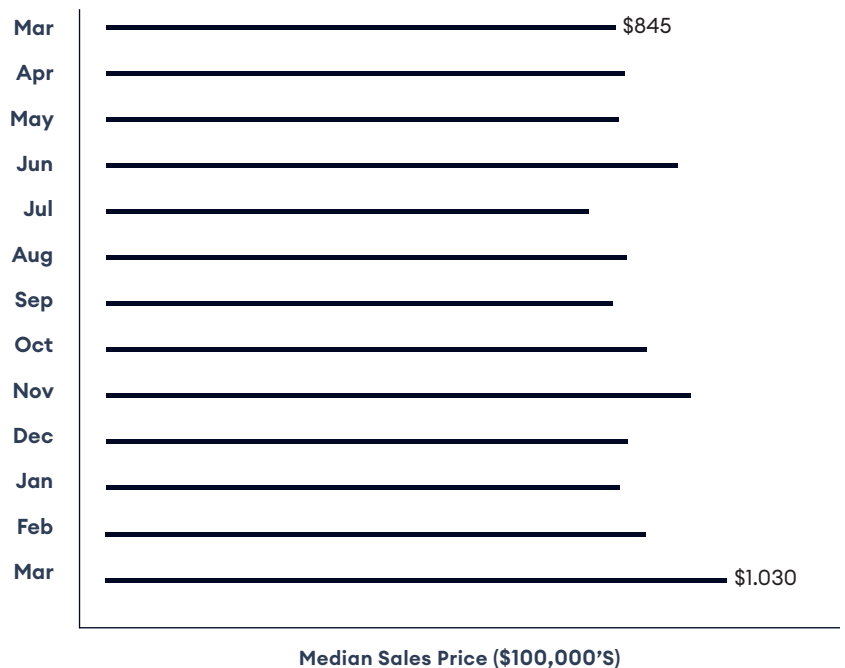
Median sales price.

\$408

Average price per square foot.

2.8

Month's supply of inventory.



San Marcos

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$725,000	\$702,500	\$728,950	\$711,950	-1.8%
Average Price per Square Foot	\$303	\$311	\$305	\$322	n/a
Properties Sold	83	56	60	58	-30.1%
Properties Pending Sale	90	64	48	66	-26.7%
Properties For Sale	231	246	138	144	-37.7%
Days on Market (Pending Sale)	34	37	42	39	15.1%
Month's Supply of Inventory	2.8	4.4	2.3	2.5	-10.8%
Percent Under Contract	39.0%	26.0%	34.8%	45.8%	17.6%
Average Median Price for Last 12 Months	\$699,193	\$697,142	\$714,650	\$696,254	-0.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Marcos Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$711,950

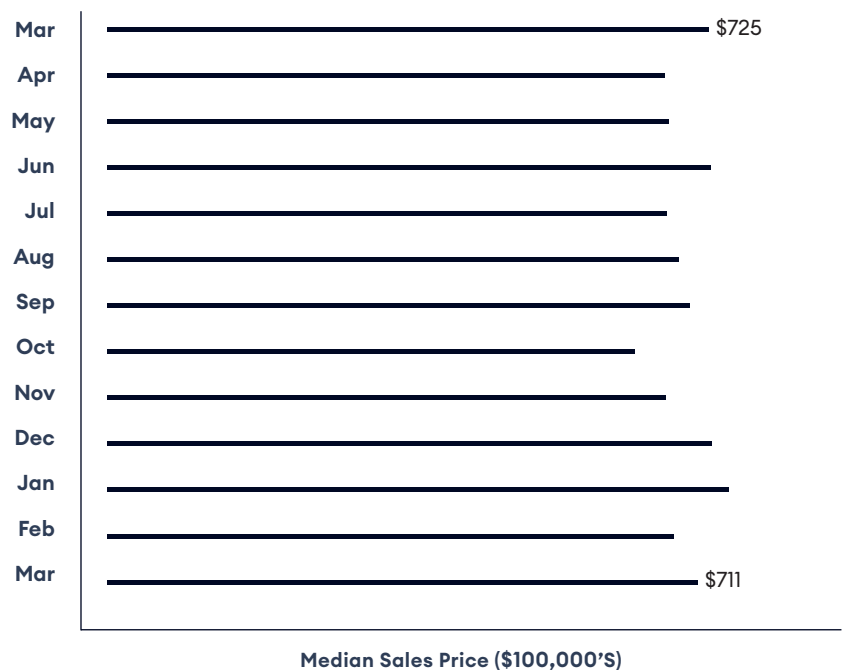
Median sales price.

\$322

Average price per square foot.

2.5

Month's supply of inventory.



San Diego

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$692,000	\$725,500	\$760,000	\$770,000	11.3%
Average Price per Square Foot	\$470	\$485	\$489	\$531	n/a
Properties Sold	63	80	55	55	-12.7%
Properties Pending Sale	68	67	40	50	-26.5%
Properties For Sale	183	174	116	122	-33.3%
Days on Market (Pending Sale)	19	23	29	19	-0.9%
Month's Supply of Inventory	2.9	2.2	2.1	2.2	-23.6%
Percent Under Contract	37.2%	38.5%	34.5%	41.0%	10.3%
Average Median Price for Last 12 Months	\$680,104	\$741,667	\$761,667	\$728,538	6.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Diego Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$770,000

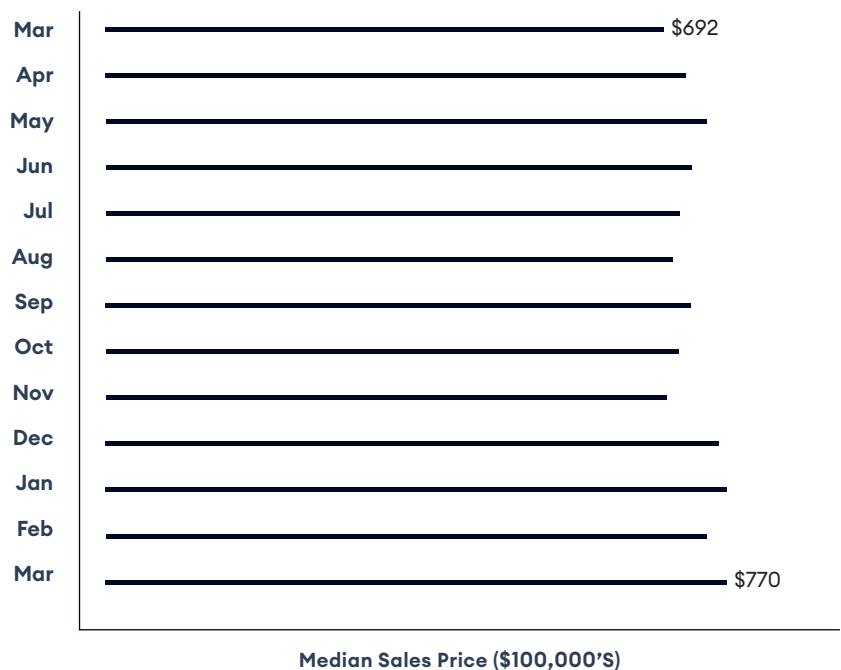
Median sales price.

\$531

Average price per square foot.

2.2

Month's supply of inventory.



Santee

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$526,000	\$530,500	\$565,000	\$572,000	8.7%
Average Price per Square Foot	\$344	\$358	\$368	\$369	n/a
Properties Sold	50	48	33	45	-10.0%
Properties Pending Sale	45	33	29	44	-2.2%
Properties For Sale	113	87	60	76	-32.7%
Days on Market (Pending Sale)	40	19	42	18	-55.4%
Month's Supply of Inventory	2.3	1.8	1.8	1.7	-25.3%
Percent Under Contract	39.8%	37.9%	48.3%	57.9%	45.4%
Average Median Price for Last 12 Months	\$540,725	\$575,325	\$585,667	\$559,915	3.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santee Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$572,000

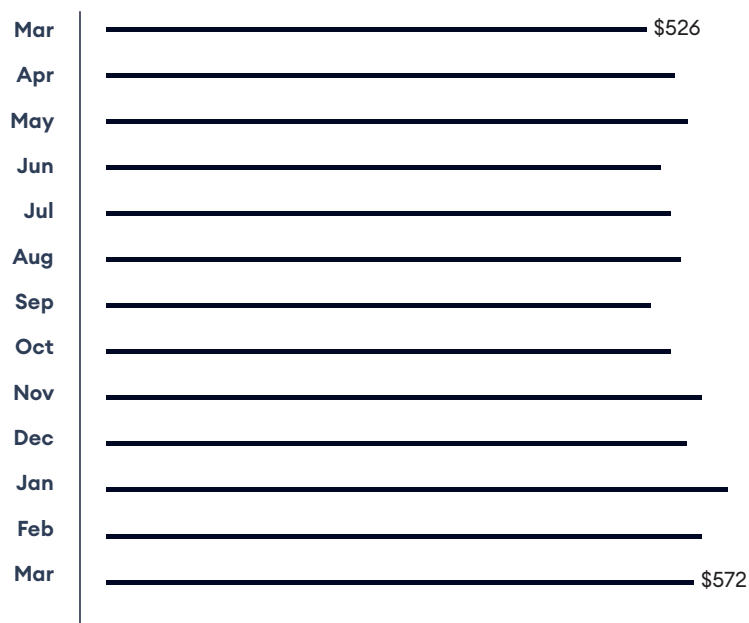
Median sales price.

\$369

Average price per square foot.

1.7

Month's supply of inventory.



Median Sales Price (\$100,000's)

Solana Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,647,791	\$1,368,000	\$1,250,000	\$1,750,000	6.2%
Average Price per Square Foot	\$1,251	\$722	\$764	\$847	n/a
Properties Sold	6	14	10	7	16.7%
Properties Pending Sale	5	4	11	3	-40.0%
Properties For Sale	40	38	38	30	-25.0%
Days on Market (Pending Sale)	27	61	97	75	182.0%
Month's Supply of Inventory	6.7	2.7	3.8	4.3	-35.7%
Percent Under Contract	12.5%	10.5%	28.9%	10.0%	-20.0%
Average Median Price for Last 12 Months	\$1,764,733	\$1,841,417	\$2,060,833	\$1,723,945	-2.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Solana Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,750,000

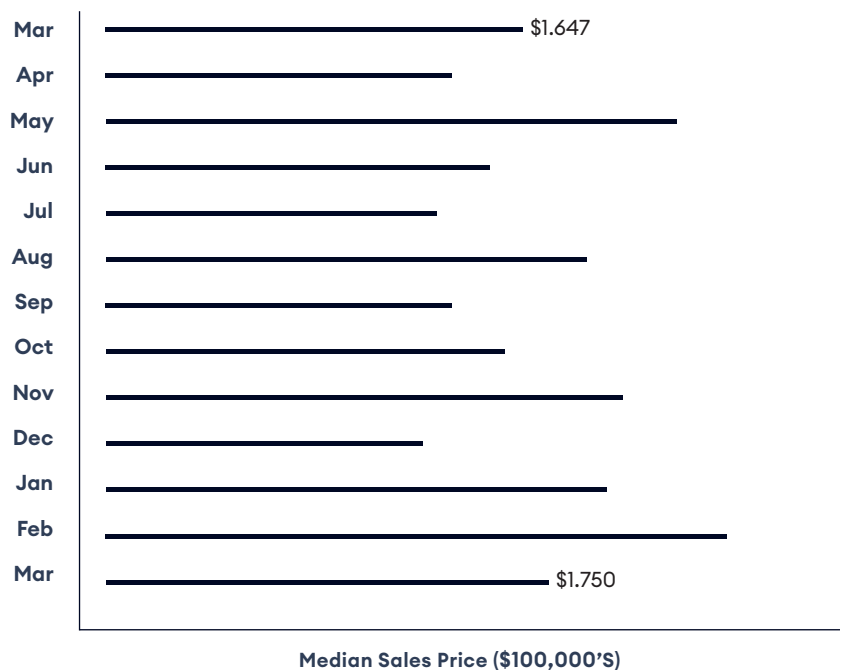
Median sales price.

\$847

Average price per square foot.

4.3

Month's supply of inventory.



Spring Valley

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$480,000	\$505,000	\$525,000	\$528,500	10.1%
Average Price per Square Foot	\$305	\$304	\$329	\$313	n/a
Properties Sold	48	53	42	54	12.5%
Properties Pending Sale	42	40	33	58	38.1%
Properties For Sale	146	136	93	102	-30.1%
Days on Market (Pending Sale)	41	32	51	24	-42.8%
Month's Supply of Inventory	3	2.6	2.2	1.9	-37.9%
Percent Under Contract	28.8%	29.4%	35.5%	56.9%	97.7%
Average Median Price for Last 12 Months	\$483,779	\$515,546	\$509,758	\$508,098	4.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Spring Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$528,500

Median sales price.

\$313

Average price per square foot.

1.9

Month's supply of inventory.



Vista

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$547,000	\$582,500	\$538,000	\$567,000	3.7%
Average Price per Square Foot	\$300	\$301	\$313	\$325	n/a
Properties Sold	71	82	65	69	-2.8%
Properties Pending Sale	61	70	50	76	24.6%
Properties For Sale	233	246	156	193	-17.2%
Days on Market (Pending Sale)	37	42	39	25	-32.3%
Month's Supply of Inventory	3.3	3	2.4	2.8	-14.8%
Percent Under Contract	26.2%	28.5%	32.1%	39.4%	50.4%
Average Median Price for Last 12 Months	\$555,971	\$576,825	\$577,650	\$566,800	1.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$567,000

Median sales price.

\$325

Average price per square foot.

2.8

Month's supply of inventory.



Median Sales Price (\$100,000's)

Condominiums

Beverly Center - Miracle Mile

Beverly Hills

Brentwood

Culver City

Downtown Los Angeles

Encino

Malibu

Malibu Beach

Marina Del Rey

Santa Monica

Sherman Oaks

Studio City

Venice

West Hollywood

West La

Westwood - Century City



Counties
Los Angeles
Orange
Santa Barbara
Monterey

Beverly Center - Miracle Mile

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$775,000	\$944,000	\$790,000	\$910,000	17.4%
Average Price per Square Foot	\$735	\$799	\$706	\$841	14.4%
Properties Sold	7	12	6	7	0.0%
Properties Pending Sale	16	9	5	4	-75.0%
Properties For Sale	47	40	26	23	-51.1%
Days on Market (Pending Sale)	69	31	54	22	-68.8%
Month's Supply of Inventory	6.7	3.3	4.3	3.3	-51.1%
Percent Under Contract	34.0%	22.5%	19.2%	17.4%	-48.9%
Average Median Price for Last 12 Months	\$833,188	\$935,866	\$907,148	\$869,669	4.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Center - Miracle Mile Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$910,000

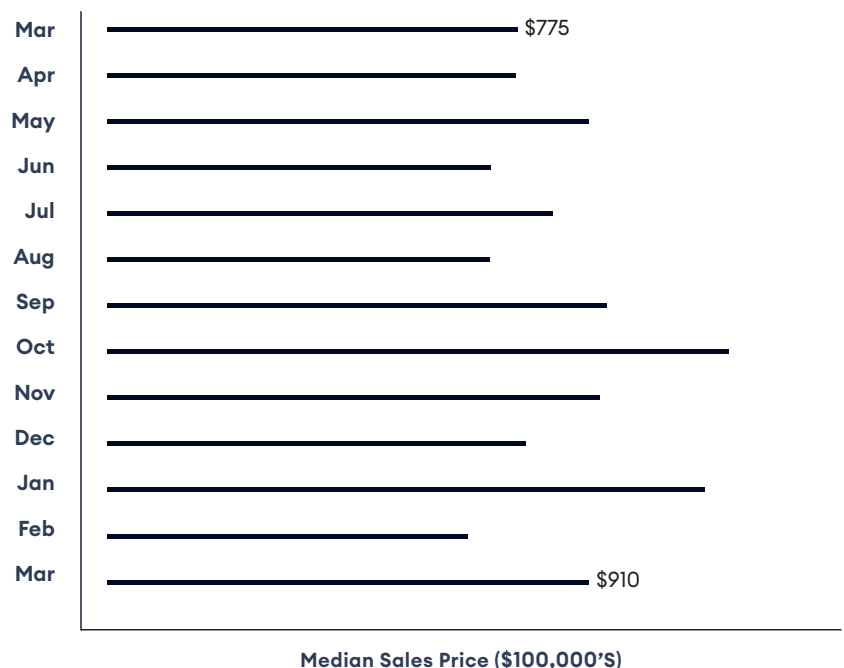
Median sales price.

\$841

Average price per square foot.

3.3

Month's supply of inventory.



Beverly Hills

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$1,833,000	\$1,256,500	\$1,405,000	\$1,259,000	-31.3%
Average Price per Square Foot	\$851	\$854	\$757	\$745	-12.5%
Properties Sold	5	2	8	3	-40.0%
Properties Pending Sale	9	6	4	3	-66.7%
Properties For Sale	67	76	63	51	-23.9%
Days on Market (Pending Sale)	94	97	57	18	-80.4%
Month's Supply of Inventory	13.4	38	7.9	17	26.9%
Percent Under Contract	13.4%	7.9%	6.3%	5.9%	-56.2%
Average Median Price for Last 12 Months	\$1,251,505	\$1,368,617	\$1,505,567	\$1,406,631	12.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,259,000

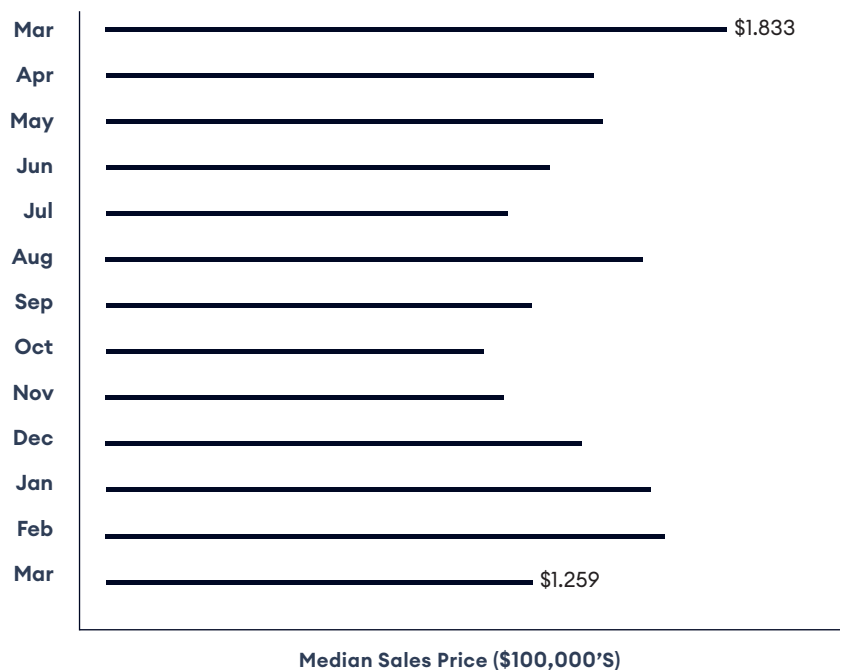
Median sales price.

\$745

Average price per square foot.

17

Month's supply of inventory.



Brentwood

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$861,500	\$995,000	\$1,125,000	\$1,007,500	16.9%
Average Price per Square Foot	\$688	\$665	\$643	\$729	6.0%
Properties Sold	14	19	13	8	-42.9%
Properties Pending Sale	10	12	10	12	20.0%
Properties For Sale	57	69	51	63	10.5%
Days on Market (Pending Sale)	40	50	49	47	17.6%
Month's Supply of Inventory	4.1	3.6	3.9	7.9	93.4%
Percent Under Contract	17.5%	17.4%	19.6%	19.0%	8.6%
Average Median Price for Last 12 Months	\$972,435	\$971,750	\$1,034,167	\$982,231	1.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Brentwood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,007,500

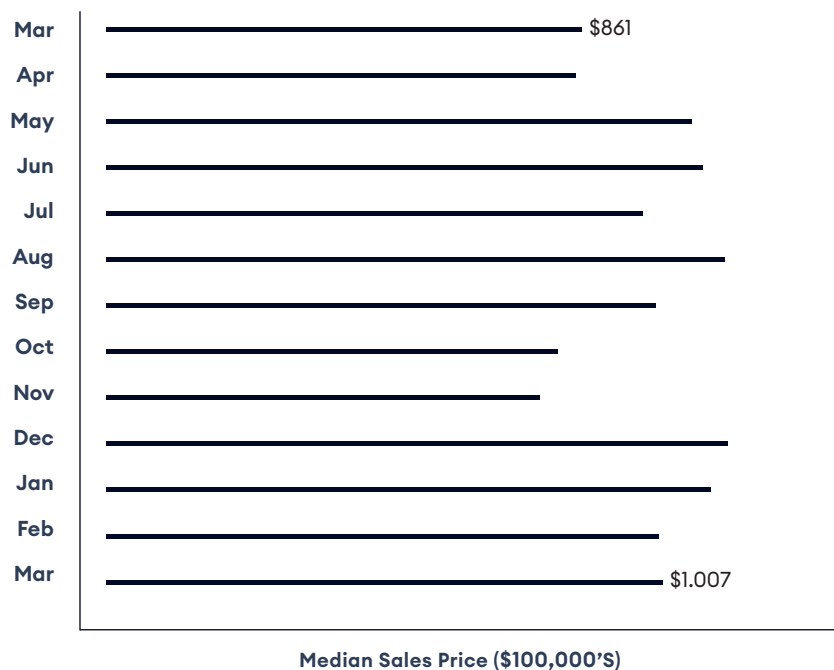
Median sales price.

\$729

Average price per square foot.

7.9

Month's supply of inventory.



Culver City

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$588,500	\$647,000	\$600,000	\$600,000	2.0%
Average Price per Square Foot	\$565	\$608	\$572	\$571	1.1%
Properties Sold	20	12	11	13	-35.0%
Properties Pending Sale	12	6	7	8	-33.3%
Properties For Sale	31	37	24	31	0.0%
Days on Market (Pending Sale)	42	32	49	20	-51.4%
Month's Supply of Inventory	26.9	20.5	39.8	25.7	-4.5%
Percent Under Contract	38.7%	16.2%	29.2%	25.8%	-33.3%
Average Median Price for Last 12 Months	\$564,542	\$583,833	\$591,167	\$596,721	5.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Culver City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$600,000

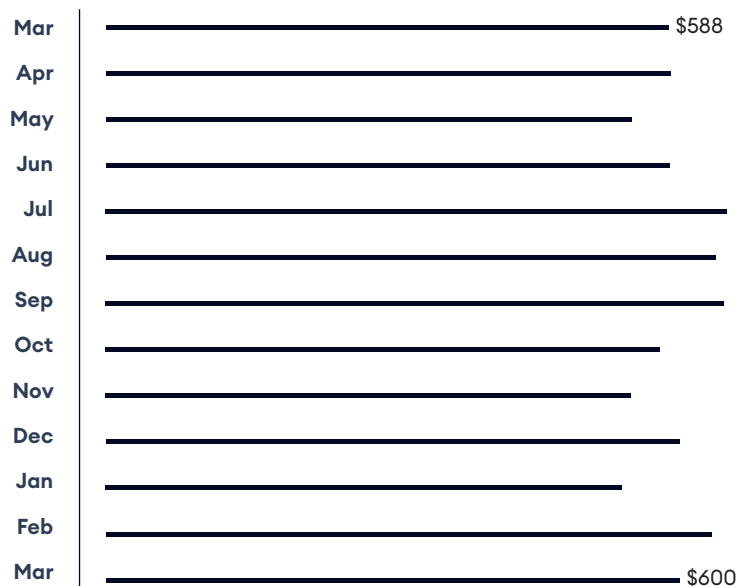
Median sales price.

\$571

Average price per square foot.

25.7

Month's supply of inventory.



Median Sales Price (\$100,000's)

Downtown

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$631,250	\$589,875	\$645,000	\$565,000	-10.5%
Average Price per Square Foot	\$726	\$651	\$633	\$764	5.2%
Properties Sold	30	36	23	45	50.0%
Properties Pending Sale	28	30	36	30	7.1%
Properties For Sale	261	319	262	264	1.1%
Days on Market (Pending Sale)	73	79	73	69	-5.4%
Month's Supply of Inventory	8.7	8.9	11.4	5.9	-32.6%
Percent Under Contract	10.7%	9.4%	13.7%	11.4%	5.9%
Average Median Price for Last 12 Months	\$632,375	\$611,574	\$591,481	\$622,275	-1.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Downtown Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$565,000

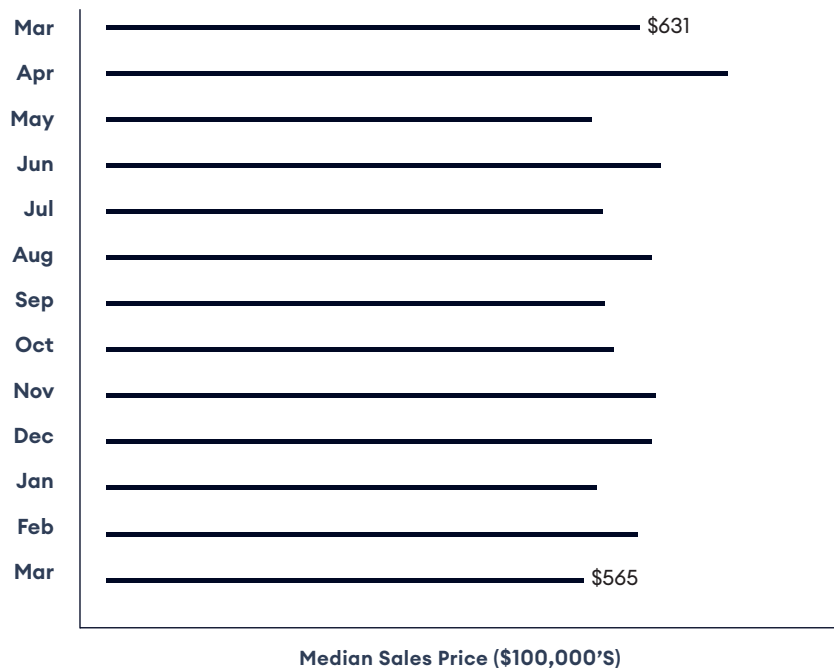
Median sales price.

\$764

Average price per square foot.

5.9

Month's supply of inventory.



Encino

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$359,000	\$365,000	\$452,000	\$455,250	26.8%
Average Price per Square Foot	\$394	\$359	\$393	\$381	-3.3%
Properties Sold	15	12	13	16	6.7%
Properties Pending Sale	19	15	7	14	-26.3%
Properties For Sale	84	66	47	53	-36.9%
Days on Market (Pending Sale)	51	64	69	14	-72.9%
Month's Supply of Inventory	5.6	5.5	3.6	3.3	-40.8%
Percent Under Contract	22.6%	22.7%	14.9%	26.4%	16.8%
Average Median Price for Last 12 Months	\$396,496	\$384,583	\$379,500	\$378,000	-4.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$455,250

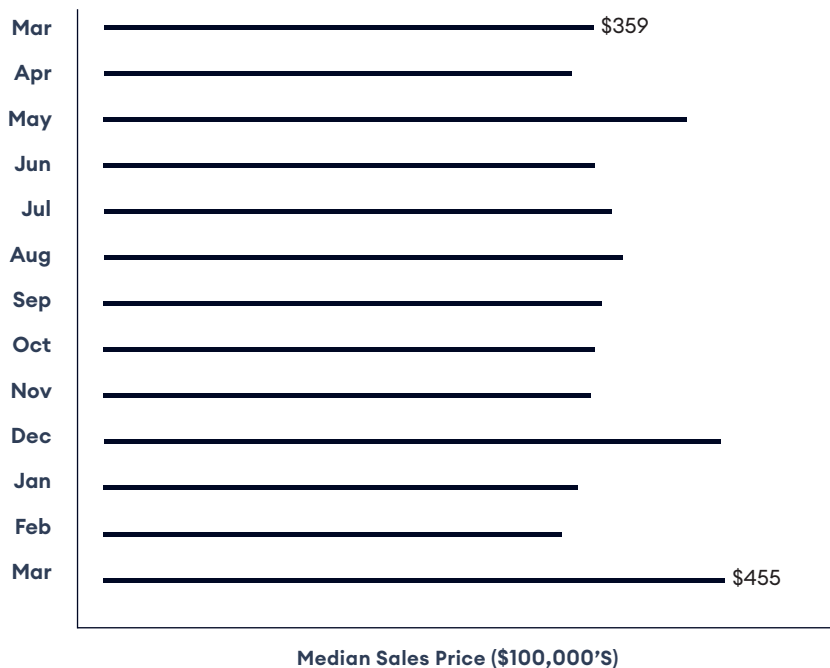
Median sales price.

\$381

Average price per square foot.

3.3

Month's supply of inventory.



Malibu

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$767,000	\$700,000	\$1,539,376	\$1,335,000	74.1%
Average Price per Square Foot	\$637	\$508	\$855	\$1,056	65.8%
Properties Sold	3	1	2	1	-66.7%
Properties Pending Sale	2	2	1	2	0.0%
Properties For Sale	26	24	24	21	-19.2%
Days on Market (Pending Sale)	57	143	67	71	24.8%
Month's Supply of Inventory	8.7	24	12	0.3	-96.6%
Percent Under Contract	7.7%	8.3%	4.2%	9.5%	23.8%
Average Median Price for Last 12 Months	\$1,167,481	\$1,095,729	\$795,833	\$931,531	-20.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,335,000

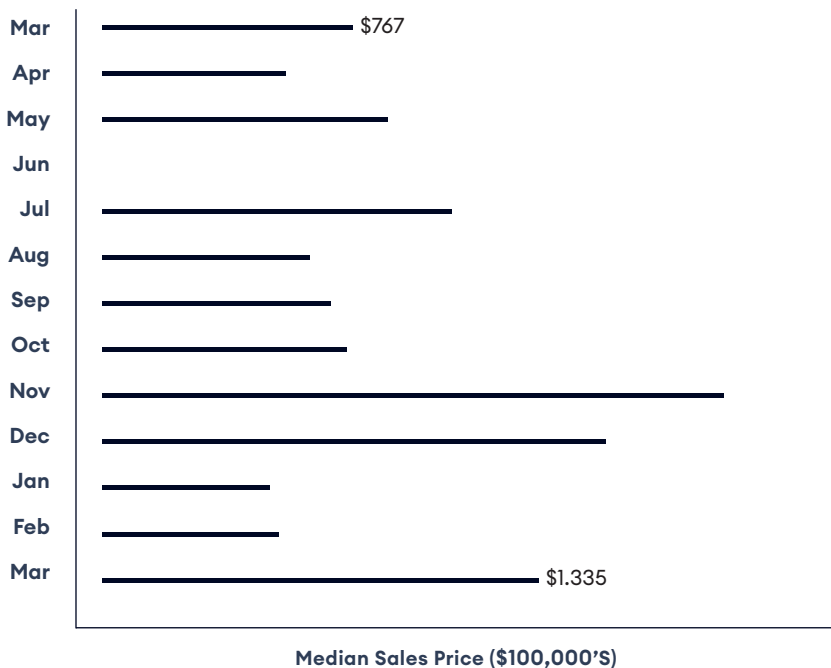
Median sales price.

\$1,056

Average price per square foot.

0.3

Month's supply of inventory.



Malibu Beach

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$0	\$990,000	\$1,505,000	\$0	n/a
Average Price per Square Foot	\$0	\$1,159	\$1,262	\$0	n/a
Properties Sold	0	2	2	0	n/a
Properties Pending Sale	1	2	0	0	-100.0%
Properties For Sale	16	27	18	16	0.0%
Days on Market (Pending Sale)	79	18	0	0	-100.0%
Month's Supply of Inventory	n/a	13.5	9	n/a	n/a
Percent Under Contract	6.2%	7.4%	0.0%	0.0%	-100.0%
Average Median Price for Last 12 Months	\$1,049,623	\$1,503,333	\$1,010,000	\$1,192,333	13.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

NO SALES

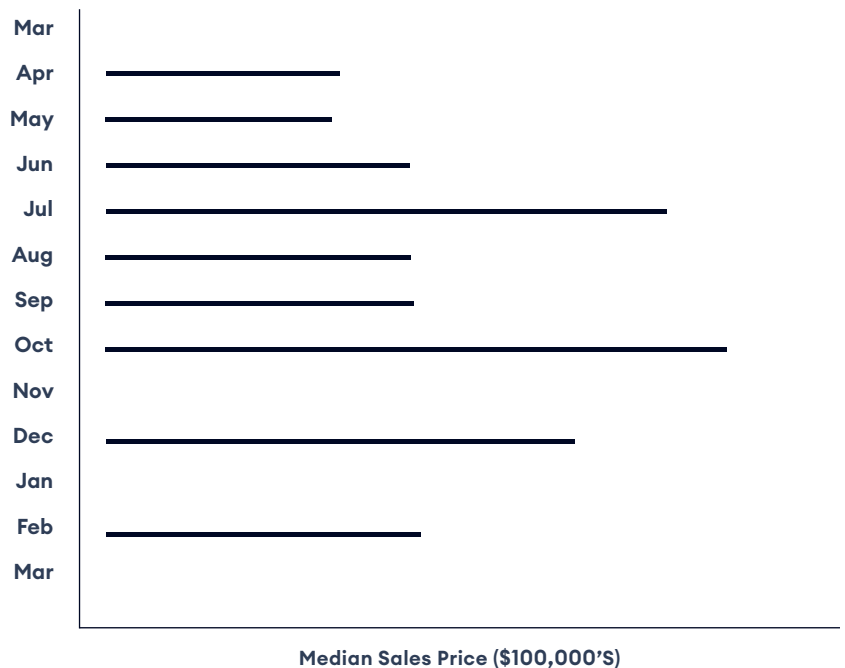
Median sales price.

NO SALES

Average price per square foot.

N/A

Month's supply of inventory.



Marina Del Rey

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$917,500	\$962,500	\$785,000	\$1,067,500	16.3%
Average Price per Square Foot	\$702	\$707	\$725	\$884	25.9%
Properties Sold	24	18	15	16	-33.3%
Properties Pending Sale	21	24	12	11	-47.6%
Properties For Sale	116	104	83	98	-15.5%
Days on Market (Pending Sale)	48	57	42	49	3.4%
Month's Supply of Inventory	4.8	5.8	5.5	6.1	26.7%
Percent Under Contract	18.1%	23.1%	14.5%	11.2%	-38.0%
Average Median Price for Last 12 Months	\$1,014,579	\$973,917	\$1,039,500	\$961,885	-5.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,067,500

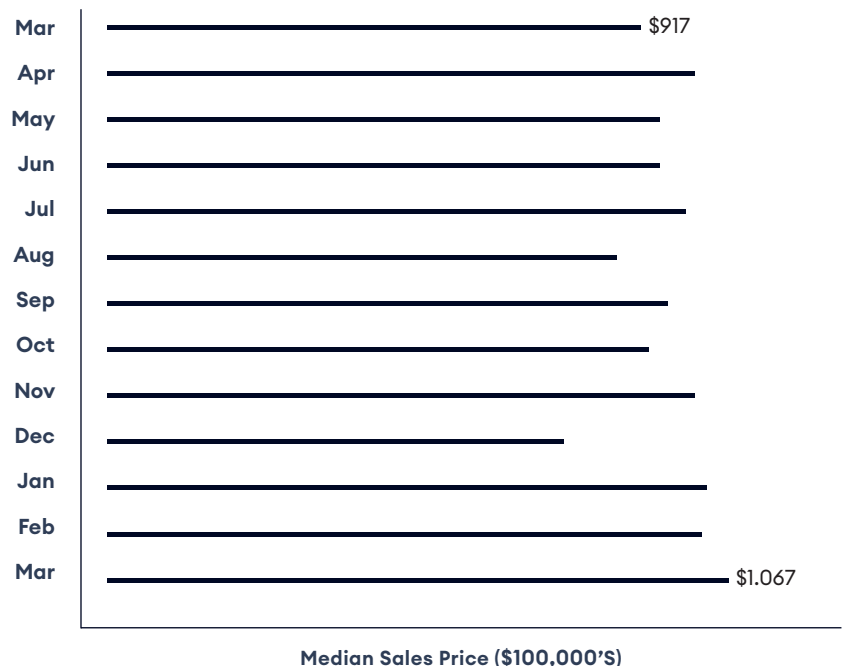
Median sales price.

\$884

Average price per square foot.

6.1

Month's supply of inventory.



Santa Monica

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$967,500	\$1,056,960	\$1,020,000	\$1,100,000	13.7%
Average Price per Square Foot	\$1,252	\$1,121	\$1,002	\$975	-22.1%
Properties Sold	20	21	22	21	5.0%
Properties Pending Sale	20	16	13	19	-5.0%
Properties For Sale	115	144	110	115	0.0%
Days on Market (Pending Sale)	53	85	99	24	-54.5%
Month's Supply of Inventory	5.8	6.9	5	5.5	-4.8%
Percent Under Contract	17.4%	11.1%	11.8%	16.5%	-5.0%
Average Median Price for Last 12 Months	\$1,048,792	\$1,000,939	\$961,212	\$1,019,873	-2.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Monica Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,100,000

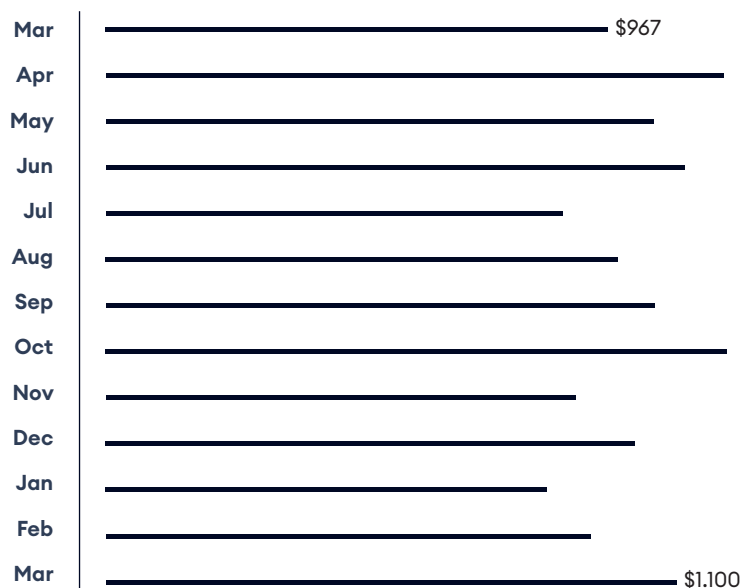
Median sales price.

\$975

Average price per square foot.

5.5

Month's supply of inventory.



Median Sales Price (\$100,000's)

Sherman Oaks

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$525,000	\$539,000	\$540,000	\$545,000	3.8%
Average Price per Square Foot	\$413	\$437	\$430	\$429	3.9%
Properties Sold	13	17	21	23	76.9%
Properties Pending Sale	18	24	21	15	-16.7%
Properties For Sale	72	91	63	42	-41.7%
Days on Market (Pending Sale)	46	58	47	23	-50.9%
Month's Supply of Inventory	5.5	5.4	3	1.8	-67.0%
Percent Under Contract	25.0%	26.4%	33.3%	35.7%	42.9%
Average Median Price for Last 12 Months	\$538,042	\$541,542	\$553,083	\$535,442	-0.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sherman Oaks Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$545,000

Median sales price.

\$429

Average price per square foot.

1.8

Month's supply of inventory.



Median Sales Price (\$100,000's)

Studio City

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$701,000	\$717,500	\$685,000	\$765,000	9.1%
Average Price per Square Foot	\$488	\$513	\$456	\$505	3.5%
Properties Sold	13	10	13	9	-30.8%
Properties Pending Sale	11	6	3	14	27.3%
Properties For Sale	41	36	21	28	-31.7%
Days on Market (Pending Sale)	74	38	54	21	-70.9%
Month's Supply of Inventory	3.2	3.6	1.6	3.1	-1.4%
Percent Under Contract	26.8%	16.7%	14.3%	50.0%	86.4%
Average Median Price for Last 12 Months	\$683,552	\$662,667	\$678,333	\$670,712	-1.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Studio City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$765,000

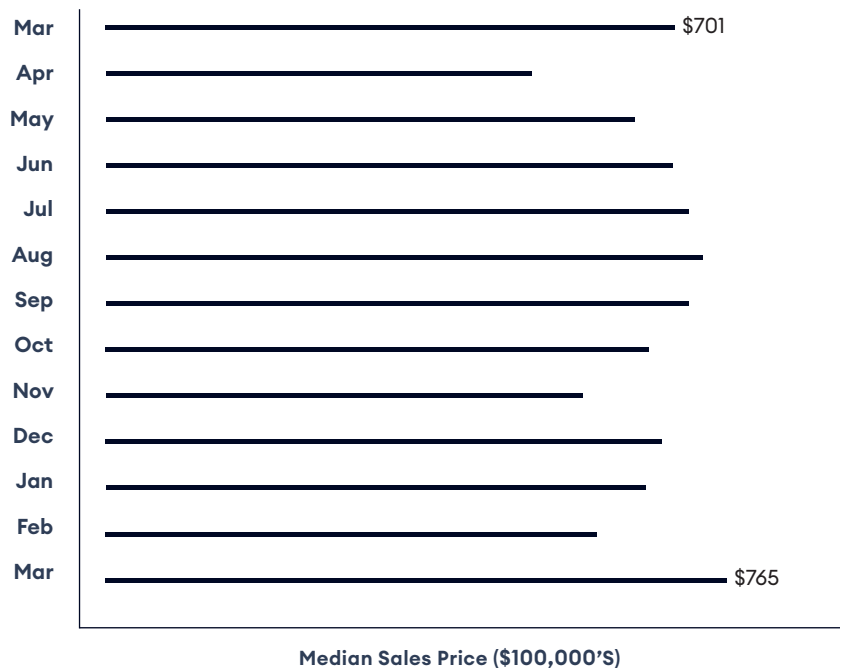
Median sales price.

\$505

Average price per square foot.

3.1

Month's supply of inventory.



Venice

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$0	\$1,295,000	\$818,000	\$1,235,000	n/a
Average Price per Square Foot	\$0	\$1,148	\$1,019	\$737	n/a
Properties Sold	0	1	2	2	n/a
Properties Pending Sale	0	2	0	1	n/a
Properties For Sale	12	17	7	13	8.3%
Days on Market (Pending Sale)	0	86	0	55	n/a
Month's Supply of Inventory	n/a	17	3.5	6.5	n/a
Percent Under Contract	0.0%	11.8%	0.0%	7.7%	n/a
Average Median Price for Last 12 Months	\$1,385,068	\$1,290,708	\$1,521,333	\$1,268,175	-8.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Venice Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,235,000

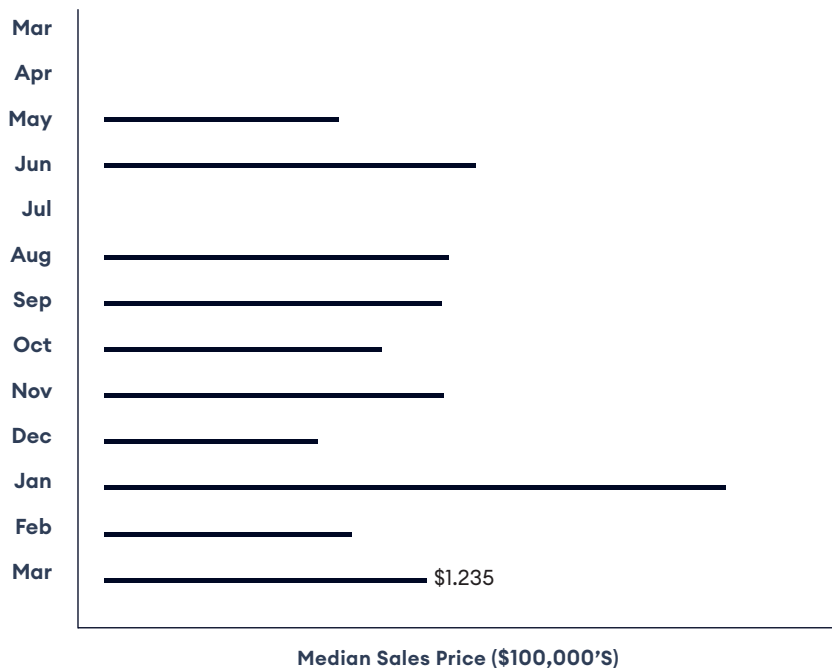
Median sales price.

\$737

Average price per square foot.

6.5

Month's supply of inventory.



West Hollywood

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$810,000	\$800,000	\$812,500	\$762,500	-5.9%
Average Price per Square Foot	\$803	\$663	\$768	\$773	-3.7%
Properties Sold	29	29	22	26	-10.3%
Properties Pending Sale	32	26	20	21	-34.4%
Properties For Sale	156	147	121	124	-20.5%
Days on Market (Pending Sale)	38	47	74	41	7.7%
Month's Supply of Inventory	5.4	5.1	5.5	4.8	-11.3%
Percent Under Contract	20.5%	17.7%	16.5%	16.9%	-17.4%
Average Median Price for Last 12 Months	\$782,860	\$770,667	\$800,000	\$767,765	-1.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$762,500

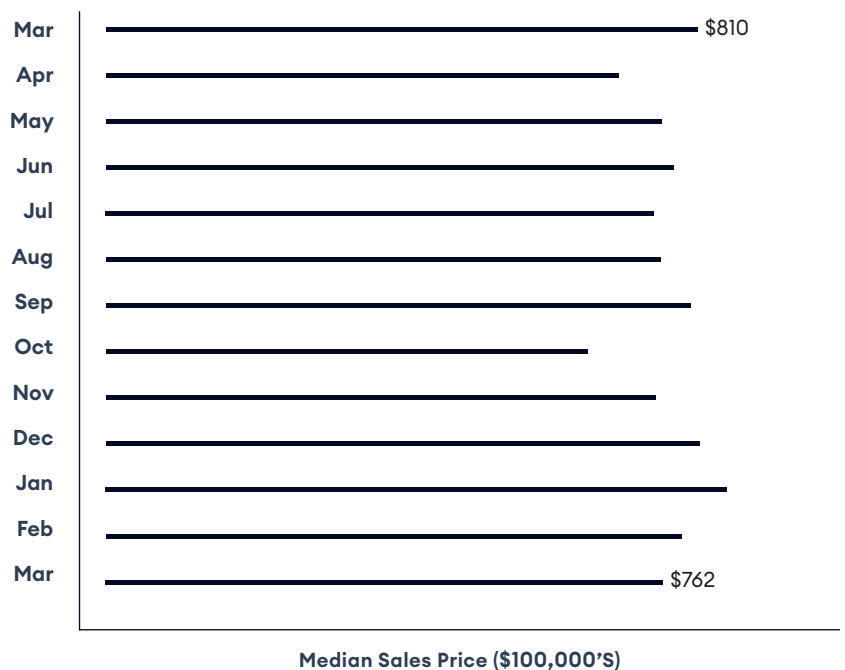
Median sales price.

\$773

Average price per square foot.

4.8

Month's supply of inventory.



West LA

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$860,000	\$862,500	\$730,000	\$1,080,000	25.6%
Average Price per Square Foot	\$590	\$662	\$661	\$688	16.6%
Properties Sold	7	12	9	5	-28.6%
Properties Pending Sale	8	13	5	3	-62.5%
Properties For Sale	36	50	26	23	-36.1%
Days on Market (Pending Sale)	24	45	51	32	32.6%
Month's Supply of Inventory	5.1	4.2	2.9	4.6	-10.6%
Percent Under Contract	22.2%	26.0%	19.2%	13.0%	-41.3%
Average Median Price for Last 12 Months	\$829,364	\$882,083	\$974,167	\$860,808	3.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West LA Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,080,000

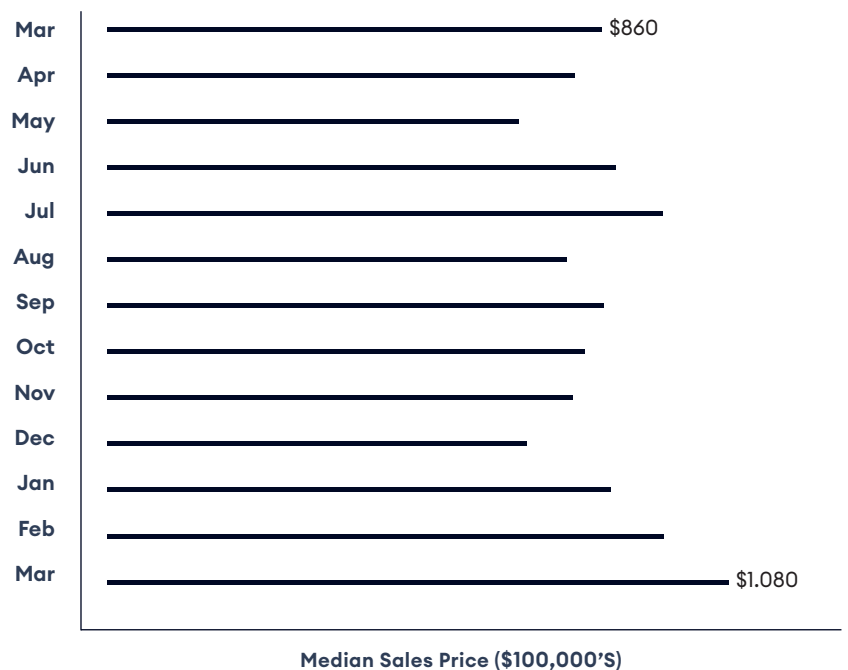
Median sales price.

\$688

Average price per square foot.

4.6

Month's supply of inventory.



Westwood - Century City

Data*	Mar 2019	6 Month	3 Month	Mar 2020	% Change
Median Price	\$995,000	\$949,500	\$990,000	\$1,100,000	10.6%
Average Price per Square Foot	\$806	\$758	\$1,016	\$820	1.7%
Properties Sold	45	41	43	41	-8.9%
Properties Pending Sale	45	43	25	44	-2.2%
Properties For Sale	266	305	240	235	-11.7%
Days on Market (Pending Sale)	51	60	94	49	-4.6%
Month's Supply of Inventory	5.9	7.4	5.6	5.7	-3.0%
Percent Under Contract	16.9%	14.1%	10.4%	18.7%	10.7%
Average Median Price for Last 12 Months	\$978,177	\$1,026,667	\$1,055,000	\$972,065	-0.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westwood - Century City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,100,000

Median sales price.

\$820

Average price per square foot.

5.7

Month's supply of inventory.

