

# Minor League Baseball









**Somerset Patriots Baseball Club TD Bank Ballpark** 1 Patriots Park, Bridgewater, NJ 08807

The Somerset Patriots create a place for family, friends and the community to safely come together at a beautiful ballpark.

We help deliver memorable experiences, steeped in the tradition of baseball and enhanced by the world-class brand power of the New York Yankees

- Partner with the Somerset Patriots and the New York Yankees organizations to help you stand out
- Reach business and family decision makers
- Show your community involvement
- Merge the success of your organization with our team's
- Be a valuable part of our team



# **Who Are Somerset**

### **Patriots Fans?**

**County Residence** 

Somerset	31.1%
Middlesex	29.7%
Hunterdon	13.4%
Union	11.6%
Morris	10.0%
Surrounding	4.2%

#### Sex

Male	51%
Female	49%

#### Age (18+)

18-24	13%
25-34	23%
35-44	27%
45-54	
55-64	
65+	

#### **Marital Status**

Married	75.1%
Single	24.9%

#### **Household Size**

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#### **Household Income**

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#### **Education Level**

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# **About The Somerset Patriots**



**New York Yankees Double-A Affiliate** 



Winning tradition on and off the field



400,000 fans per season, 5,200 fans per game, and 1,000,000's of impressions in the market



Paid over \$21,000,000 for their occupancy of TD Bank Ballpark, a taxpayer neutral facility



Donated over \$5,500,000 to non-profits throughout the community



# **Ballpark Signage**



#### **Outfield Billboards**

Throughout the game, your company's image is seen by fans at the ballpark and watching anywhere. Outfield billboards are a great way for your business to display a message to a captive audience and show your support of the community.

Standard (8' x 24')	\$14,500
Large- Vertical (16' x 24')	\$25,000
Large Horizontal (8' x 48')	\$25,000





#### **Field Dasher Boards**

Located in isolated areas at the field level just beyond each dugout, these highly visible signs can be seen clearly from either side of the crowd. These signs can expect to have even more visibility during television and/ or live streaming broadcasts as batted balls head their way.







# **Ballpark Signage**

#### **Illuminated Suite Sign**

Advertise on one of only ten premium signs of this type at the ballpark. These signs are located on the Suite façade and are visible from any seat in the ballpark.

2' x 10'.....\$13,500

#### **Illuminated Concourse Sign**

Your message will be seen on these strategically placed signs as fans walk around the ballpark. Locations include points of interest like the Team Store, concession stands, and restrooms.

5' x 4'.....\$11,500







## **Restroom Signage**

Get exclusive exposure in a concourse restroom at the ballpark. These large signs can't be missed when fans visit the restrooms.

Vanity Wall (2' x 20').....\$7,500 Walk-In Sign (4' x 2').....\$3,500

\*Per Restroom (2 Men and 2 Women Restrooms are located on the concourse.





# **Route 287 Digital Display**







# SPB-028 FN

# **Facing Northbound Traffic**

- 18+ Weekly Impressions: 438,273
- Period (4 Week) Impressions: 1,753,092

# **Facing Southbound Traffic**

18+ Weekly Impressions: 305,625

Media Type: Digital

Display Time: 24 Hours

Frequency: :64 Loop

Period (4 Week) Impressions: 1,222,500

Size: 20' x 50' LARGEST IN NEW JERSEY

Notes: 8 Advertisers/8 Ad Rotation

Location: Route 287, 3.8 Miles South of Exit 13 Latitude: 40.560333/ Longitude: -74.550250

#### Traffic To And From:













This premier digital display serves as the gateway of Somerset County, reaching





**Packages** 

1 Period (4 Weeks)....\$5,975...:64 Loop 1 Period (4 Weeks)....\$3,700...:128 Loop



# **Main Street Digital Display**



1998

## **Facing Eastbound Traffic**

- 18+ Weekly Impressions: 19,774
- Period (4 Week) Impressions: 79,096

Traffic To And From:









Your company will receive an ad on **both signs** that are highly visible at a popular gateway to shopping, dining, lodging, commuting, and entertainment in highly affluent Somerset County.

A perfect medium to capture Central New Jersey residents and

Adult Day

run season promotions in real-time.



2001

## **Facing Westbound Traffic**

- 18+ Weekly Impressions: 23,885
- Period (4 Week) Impressions: 95,540
- Size: 10'6" X 36'
- Media Type: Digital
- Location: Main Street in Bridgewater by TD Bank Ballpark and Bridgewater Promenade
- Latitude: 40.560691/ Longitude: -74.555586
- Display Time: 18 Hours (6:00 am 12:00 am)
- Flip: :08 Spot
- Frequency: :128, :192, or :256 Rotation

## **Packages**

Home Run (1 Period)...\$4,000...:128 Loop Triple (1 Period).....\$2,600...:192 Loop Double (1 Period)......\$2,000...:256 Loop



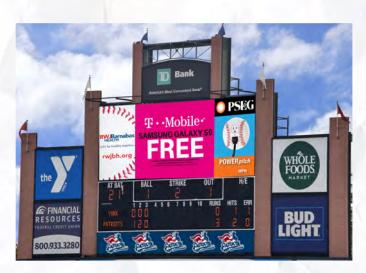
# **Scoreboard Advertising**



### **Scoreboard**

TD Bank Ballpark features one of the largest, full color, high-definition video scoreboards in the minor leagues. Fans look repeatedly at the scoreboard throughout the game for the score, game situations, live camera shots, and entertaining video clips.

Center Marquee (8' x 15')	\$50,000
Digital Sign (16' x 7'6")	\$35,000
Panel (10' x 12')	\$28,500



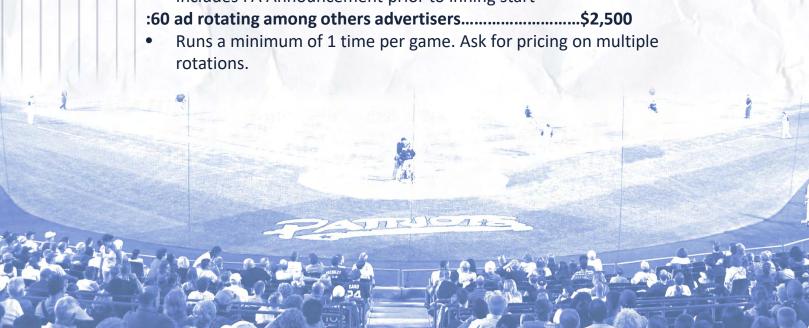
### **Scoreboard Matrix**

Digital Matrix Ads are a series of graphics displayed on the lower scoreboard during each home game. Given that the scoreboard is the only piece of advertising in the ballpark that features changing advertisements, your sign is sure to capture the attention of fans!



Exclusive Half-Inning Sponsorship......\$7,500

Includes PA Announcement prior to inning start





# **Game Sponsorship**

#### **Official Game Sponsor**

Being a game sponsor will allow your business to "take control of the ballpark" by interacting with our fans and placing your personal stamp on an individual game. Sponsorship can be for a co-branded giveaway item, Fireworks, or entertainment acts.

#### **Game Sponsorship Includes:**

- Naming rights to a single game
- Suite for the game (food and beverages not included)
- Concourse table and gate displays
- Scoreboard commercials
- PA announcements
- Banner placements
- Exit flyer distribution
- Live in-between inning ballpark interview
- Sparky Lyle signed baseball
- Branding on app, e-mail, and website

#### \$4,000 + Cost Of Promotional Item/Event

Promotional items are ordered in quantities of 1,000-2000

#### **Promotional Support**

Your Business Promoted Via:

- Social Media
- 1,000,000's of impressions
- Upcoming Events Board
- Somerset Patriots website
- Live on air radio reads







- PA announcements
- Scoreboard promotion
- Pocket Schedules
- Game Program
- Media advertising



# **Promotions**



## **On-Field Promotions**

Among the many things that make minor league baseball fun are the in-game promotions. Fans are entertained between innings with on-field contests like the Dizzy Bat Race and Sparkee Dash. We can tailor a fun attention-grabbing promotion to showcase your business.

Full Season......\$10,000 Half Season.....\$6,000 Quarter Season.....\$4,000





- Logo on scoreboard
- PA announcement
- Opportunity to distribute prizes/coupons/offers
- Logo on contest entry forms
- Promotion serves as an entertaining commercial between innings







# **Special Sponsorships**

### **PA Promotion**

Capture the attention of fans as the game is happening. Examples include Double Plays, Play of the Game, Pitching Changes, etc.

Full Season	\$8,000
Half Season	\$5,000
Quarter Season	\$3,500

- Read in a specific situation during the game
- Logo display on the scoreboard
- PA tag as promotion happens



# **Concourse Displays**

Reach fans as they come out to the ballpark. Concourse Displays are a great way to distribute brochures, coupons or flyers, introduce a new product, create a sign-up for prize giveaways, and interact directly with fans.

Cost Per Game......\$1,000 Multiple game packages also available



#### 6' Table

- Logo on scoreboard
- PA Read

# **Gate Exit Sampling**

Pass out products or coupons to fans as they exit the ballpark. Your staff will be able to set up outside the gates to promote your business.

Cost Per Game......\$1,000

Multiple game packages also
available



- Logo on scoreboard
- PA Read
- Up to 4 gates

# **Print Advertising**



## **Commemorative Yearbook**

Reach thousands of fans with an ad in the Yearbook. This high quality program is available at the entrance, suites, and used at community events all year. This souvenir piece is a favorite of fans for exclusive content and autograph collection.

Back Cover (8.5" x 11").	\$8,000
Inside Cover (8.5" x 11"	)\$7,000
Full Page (7.5" x 10")	\$4,500
Half Page (7.5" x 5")	\$3,500











# **Print Advertising**

### **Scorecard**

Your ad is seen throughout the game by fans keeping score. In addition, the Scorecard is a souvenir for fans that keep it long-term to remember their experience at the ballpark.

Back Cover (8.5" x 11")	\$6,000
Inside Cover (7.5" x 10")	\$4,000
Inside Screen (6" x 4.5")	\$3,500
Inside Banner (7.5" x 2.5")	\$3,000









# **Pocket Schedule**

Put your ad on 100,000 Pocket Schedules. The attractive full color schedules are distributed throughout the ballpark and community to promote the season and your business.

Back Panel (3.5" x 2.5").....\$8,000 Inside Panel (3.5" x 2.5").....\$5,500







# **Media Network**



### LIVE GAME BROADCASTS AND SOCIAL MEDIA ENGAGEMENT



The Somerset Patriots will live stream all their home games on MiLB.TV.
Advertisers will be able to reach fans of the team, as well as the fanbase of each MLB Double-A affiliate that visits TD Bank Ballpark.





The Somerset Patriots broadcast all games on WCTC 1450 AM and online via the Somerset Patriots and station websites and apps. Marketing partners ads reach millions of potential listeners locally and around the world.

#### **Network Single Package:**

• One :30 commercial per game **\$5,000** 

#### Live Read:

One :15 read per game\$2,500



#### Radio Packages Include:

- Opening radio billboard (This broadcast is brought to you by...)
- Company logo on broadcast partner pages in print and website

#### **Network Double Package:**

- Two :30 second commercials per game or one :60 second commercial
- Unique in-game Radio Promotion (ex. Pitching Changes, Clean-Up Hitter)

\$7,500

### **Network Single Package:**

One :30 commercial per game \$4,000

#### **Live Read:**

• One :15 read per game **\$2,500** 





# Digital Marketing

# **E-Mail Marketing**

The Somerset Patriots keep in constant communication with our fanbase through e-mail messages throughout the year to our opt-in and organically grown database of over 50,000 e-mail addresses.

#### **Patriots Blast E-Newsletter:**

Throughout the year, the Somerset Patriots will send out news, events, promotions, videos, and more.

- Exclusive Title Sponsorship
- Top Banner Ad
- Large Footer Banner Ad
- Link back to your website

#### \$10,000

#### **E-Promotion:**

E-mails to promote upcoming games, promotions, and ticket specials frequently throughout the year.

- One sponsor ad per e-mail
- Large Footer Banner Ad
- Link back to your website

#### \$750 per E-Promotion

Packages available for multiple





We wear that love on our skeres, on the backs and over our heaths, every day of the yeals not just during the season.

Our national pastone may be receive in student, but we are dedicated to putting some A changeup that's arear, the and flathorable, with high-quality storce, state-of-the-an printing, and is fan feet in this light.





# **Social Media**



The Somerset Patriots are very active on all Social Media platforms with frequent engaging posts to interact with our fanbase.

**FOLLOWERS: Over 61,000** (as of 2/21)







36,675

12,474

12,047

Ownership of a specific promotion, feature, or contest on the team's social media platforms.

- Graphics that include your logo
- Your social accounts tagged
- Posted on Facebook, Twitter, and Instagram if applicable



Daily Promotion	\$10,500
Weekly Promotion	\$6,500
Monthly Promotion	\$4,000

## Official Mobile App

A must have tool for all fans. The app provides statistics, standings, current news, social feeds, and much more. The app also has a MyRewards fan engagement component to award points and loyalty rewards all year long.

#### **Banner Advertising**

Banner spot

One Period (28 Days)......\$1,000

#### **Contests & Sweepstakes**

- Engage fans and capture data
- Trivia contests, prediction games, sweepstakes to enter to win items
- Sweepstakes that require store or website/social visits
- Push Notification alerting promotion

10 Contests.....\$1,500

#### **Branded Push Notifications**

Get brand exposure with alerts sent to fans. Examples include:

- Scoring Alerts
- Breaking News
- Daily Deals
- Final Score

Season Long.....\$2,500





# **Season Ticket Plans**

#### **FULL SEASON**

**Premium Field Box: \$897** 

Field Box: \$717 Upper Box: \$645

\* Two-Year Commitment

#### HALF SEASON

**Premium Field Box: \$449** 

Field Box: \$359 Upper Box: \$323



#### **Benefits:**

- Discount off box office pricing
- Personal account manager
- Flexible payment plan options
- Complimentary playoff tickets
- Early entry into ballpark
- Team Store discount
- Recognition in Yearbook
- Exclusive Season Ticket Holder gift

# The Patriots Pinstripe Club (3-Year Commitment)

- Lock in your seats and pricing now for 3 years
- Each season, receive a \$40 gift card per full season seat, or a \$20 gift card per half season seat

### The Yankees Platinum Club (5-Year Commitment)

- Lock in your seats and pricing now for 5 years
- Each season, receive a \$80 gift card per full season seat, or a \$40 gift card per half season seat
- Throw out a first pitch each season



# **Group Outings**



#### **Diamond Club**

Groups of 50+

- Indoor space with cocktail tables
- 1 ½ hour upscale buffet
- Full bar with bar tender

#### \$50 per person



## **Party Deck**

Groups of 30-150

- 1 ½ hour upscale buffet
- Cash bar serving beer and wine

#### \$39 per person



## **Ballpark BBQ**

Groups of 30-500

• 1½ hour BBQ buffet \$28 per person



## **Discounted Group Tickets**

Groups of 30+

Upper Box: \$8.50
Field Box: \$9.50

Premium Field Box: \$12.50



#### **Suites**

A convenient and prestigious way to entertain clients, employees, and guests.

- Exclusive wait service & menu
- Fully furnished & climate controlled
- Indoor & outdoor seating



**SEASON PLANS:** 

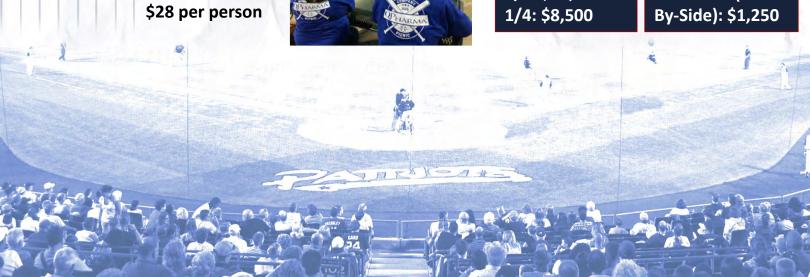
Full: \$26,000 Half: \$16,000

1/3: \$11,000

**GAME RENTAL:** 

30 Person: \$775 40 Person: \$975

60 Person (Side-





# **Ballpark Rental**

TD Bank Ballpark is a great location to bring employees and families together!

The ballpark is a full service facility with everything you need from April through October for special events.

- Enjoy a company softball game on the field
- Host a private movie event
- Have lunch in the picnic area
- Utilize meeting space in our Suites or Diamond Club
- Also, for an additional charge, the Somerset Patriots can rent games for kids including a speed pitch, moon bounce, mini-golf course, and other boardwalk style games.









HomePlate Catering & Hospitality, the ballpark's concession company, will do all the cooking for your event. You can have anything from hamburgers and hotdogs to a full scale BBQ with soda, beer and wine.

