



Montana Food and Agriculture Development Network

FY 2017 Report to the Montana Department of Commerce

MOU 16-51-005

July 1, 2016 – June 30, 2017

Submitted by Headwaters RC&D, Inc.

on behalf of the Food and Agriculture Development Network

MCA 80-11-901

Executive Summary

The Food and Agriculture Development Center Network reported fiscal year 2017 as the most productive and impactful year that the network has ever had. The food and agriculture centers operated incredibly well as a network, and were able to expand offerings throughout the state that assisted with the growth of value added agriculture businesses in all corners of Montana. Food safety, outreach opportunities, social media marketing and increased demand for network services in Eastern Montana were some of the challenges and opportunities the network experienced over the past year. The network continued to offer food safety trainings that assisted businesses with staying ahead of new federal food regulations, with classes offered by trainers that would have otherwise not been available in the state including GAP, Wholesale Success and On Farm Food Safety. A special marketing training with the nationally known Marty Butts was also offered and well attended. The network additionally expanded its trainings for funding food businesses, training students both at the Montana Organic Growers Association and University of Montana. With the success of previous marketing efforts the network developed a marketing plan to increase awareness of the network as well as continued to implement the strategic plan that the centers developed. Without Growth Through Agriculture funding being available in FY 2017 the network had to diversify funding sources to assist clients and were successful in applying for funds through the Big Sky Trust Fund programs as well as USDA Rural Development, both of which helped more businesses create new jobs, purchase new equipment, and expand the impact of agriculture within the state. The centers also led the legislative effort to maintain funding for the food and ag network, and were successful in maintaining the program through 2019.

Center Highlights

Mission Mountain Food Enterprise Center, Ronan FADC

Food Processing Capacity

Mission Mountain Food Enterprise Center (MMFEC) continues to provide food processing facilities with USDA and organic certified processing opportunities for Montana food businesses. These services include UPC barcodes, nutritional analysis for product food labeling, processing, HACCP and regulatory compliance, and shelf life studies. MMFEC is a resource for other communities for best practices and lessons learned when developing their own community kitchens. Over the past fiscal year MMFEC provided technical assistance to 201 clients and assisted in the creation of 12 FTE and 20 PTE. Sixteen food businesses used the processing facility to manufacture their food products.

Farm to School/Institution

The Western Montana Growers Cooperative (WMGC), which consists of producers from over 49 farms, continues to grow and provides value to both producers and the schools and institutions. The Farm to School and Farm to Institution Program partnership between the Ronan FADC, the WMGC and area schools and institutions have developed a working model that addresses the needs of each group. MMFEC plays the key role of processor of all the farm to institution product so they meet the needs of the institution. Over the past fiscal year, the WMGC sold over \$199,305 of local product to regional institutions. This included 15 schools, 3 universities and 4 hospitals and medical care facilities. According to Dave Prather, WMGC Manager, the producer reaps seventy-

five cents to every dollar sold through the cooperative. MMFEC generated \$66,326 in revenue from the processing activities which supports operations of the processing facility.

Through a USDA Specialty Crop Program grant MMFEC has developed four new products, made from specialty crops, for the institutional market - lentil mushroom meat ball, tomato sauce, apple and cherry fruit bar, and hummus.

Regional Group GAP Project

MMFEC is part of a regional Group GAP Food Safety Project with collaborating partners LInc Foods, Spokane, WA and University of Idaho, Moscow ID. This past year on farm food safety trainings and mock GAP audits were delivered in Spokane and Moscow area.

National Farmers Union Food Safety Collaborative

MMFEC represents Montana Farmers Union in the National Farmers Union Food Safety Collaborative. On Farm Food Safety and Education and technical assistance were held in collaboration with the FADC network.

Trainings Held

MMFEC continues to hold the Concept to Consumer workshops for beginning food businesses.

Client Highlights- MMFEC has graduated two clients.

5 Sparrows LLC

Sparrows has been a client of MMFEC for over 5 years. We assisted the company in their launch with nutritionals and barcodes. The company used MMFEC as their processing facility until they were able to open their own facility this past year.

Articles: www.5sparrowsbrand.com

Western Montana Specialty Foods

Western Montana Specialty Foods now has their own processing facility in Superior Montana. They used MMFEC for the past 10 years in the production of their relish product and were assisted in the design and meeting regulatory requirements in their new facility. Owner Mary Ippisch- "Never could opened my new facility without the help of the staff of Mission Mountain Food Enterprise Center particularly Yvette Rodriquez.

<http://www.montanaspecialtyfoods.com/index.html>

Successful Cooperatives

Triple Divide Seed Cooperative

The cooperative's seed packing operations are conducted at MMFEC and the cooperative now has seed racks in nine sites across Montana

<http://tripledivideseeds.com/>

Ronan Cooperative Brewery

A cooperative brewery is working on a business plan for a Main Street brewery in Ronan. This is an outcome of the MEDA assessment conducted last year. The steering committee have found a building on Main Street and are completing a business plan for the launch of the brewery and capital drive.

6/13/2017

Valley Journal: Cooperative brewery for Ronan discussed at town meeting



Menu

Home > News

Cooperative brewery for Ronan discussed at town meeting



Nicole Tavernier

Issue Date: 4/26/2017

Last Updated: 4/27/2017 8:08:53 PM | By Caleb M. Soptelean

For those who like to support homegrown businesses, the Flathead Lake Brewing Co. has a brewery/taproom in Woods Bay, Glacier Brewing Co. has the same in Polson, and one could be on the way in Ronan.

Lake County Community Development Corp. held a community event on April 20 to gauge the level of interest in creating a cooperative brewery.

A number of reasons why Ronan might support such an endeavor were offered by those who attended, including: jobs, adding value to local agricultural products, use as a community gathering place, bringing people together, Main Street revitalization and making people happy.

Beartooth RC&D Area, Inc. – Joliet FADC

Center Activities

Beartooth FADC began this year with hosting a local representative Forest Mandeville at Becky's Berries, a successful business in his area and received an update on the legislative outlook at that time while discussing the importance of the FADC network and the GTA grant funds. In the Fall, Beartooth worked with the Department of Ag to set up meetings with local food groups and successful GTA applicants across our regions to meet and discuss their projects and needs. The deadline for the annual GTA grants brought Beartooth FADC several good projects that worked with us to develop competitive applications and four were funded. Out of these meetings came the monthly meetings with the local food producers and food hubs which have been extremely helpful in raising the level of awareness for the local foods challenge and getting buy in and input from local producers on the planning for the Billings regional food hub. During the winter quarter, we received calls from new clients from an Asian Bistro looking to bottle and market sauces, to local greenhouses and meat processors to a cold coffee business startup. The legislative session required more networking with clients and face to face meetings with the network of centers as well. Beartooth FADC has continued assisting MillerCoors on the NRCS grant for Ag sustainability in a three-county region and working with Native American Development Center on their statewide project to address food deserts in underserved communities.



Client Highlights

- **Cold Coffee Business** - Beartooth FADC staff has an existing relationship with Andy from his work at Red Lodge Ales, and he reached out to discuss a new business idea of roasting, packaging and selling cold roasted coffee wholesale and retail. We discussed business planning which he has started and the food safety laws and who to contact for inspections and potential funding sources, he was very excited to get started on the steps to begin his business. We plan on following up in the late summer or fall.
- **Red Lodge Greenhouse** - Beartooth FADC staff received a phone call from four partners who are going to start a fresh vegetable greenhouse farm on an existing site in Red lodge that had previously been a flower farm. We met face to face and discussed their business idea, business planning and doing a layout plan for the greenhouses in order to estimate time and amounts of harvest so we could get a good cash flow estimate. We also discussed different business models as one individual is the owner of the real estate and they all would be in partnership in the business. Business planning and cash flow templates have been provided as well as USDA websites that give regional pricing for fresh vegetables.

Headwaters RC&D Area, Inc. – Butte FADC

Center Activities

Network Planning and Coordination

The Butte FADC director, Joe Willauer, took the lead on coordinating network planning and marketing and oversaw the spring FADC meeting as well as updated the network planning document. Previously these roles had not been filled by the network, and the expansion allowed for more creative discussion of events, a strategic plan that is active and being used, and targeted metrics to track success of events and accountability of time. The marketing coordinator also developed and implemented a network wide marketing plan.

Food Safety Trainings

The Butte FADC concluded their food safety trainings that had been offered over the past 3 years with trainings in Missoula, Havre, Billings and Ronan. The trainings included Wholesale Success, On Farm Food Safety and a special marketing/food safety training with Marty Butts.

Outreach

Hops Summit - The Butte FADC hosted Montana's first ever Hops Summit in the fall of 2016. With over 30 attendees including growers, brewers and other FADC directors the summit was a tremendous success and will be hosted by the Butte center again in the fall of 2017.

Burger Quest - The Butte FADC and marketing coordinator, Jené Matzkanin, developed and implemented the "Montana Burger Quest" a challenge to find the best burger in Montana that utilized local beef. The challenge spanned the months of June and July, and the network was promoted on statewide television news, numerous papers and the "Mighty Mo" radio station in Helena. The quest was the most successful marketing campaign that the network has had to date.

Beef to School – The Butte FADC has worked with community members, food corps, and MSU-extension to begin the beef to school conversation in the Anaconda community. The FADC has discussed current obstacles with local beef producers, and will continue to facilitate the community-wide conversation.

Client Highlights

- **Montana Craft Malt, Butte** – Assisted with and received a Big Sky Trust Fund to help diversify grain conditioning of the new malt facility in Butte, the only one in Montana of it's kind that is developing malt for craft brewers.



- **Yellowstone Grass Fed Beef, Twin Bridges**– Assisted with and received a USDA RBDG grant to develop an online marketing program to boost online and out of state sales as well as train wait staff about the importance of Montana Beef.
- **Philipsburg Brewing**– Assisted with and received a Headwaters loan to purchase new brite tanks and fermenter to expand production to allow expansion into new markets including Kalispell and Glacier Country.

Bear Paw Development Corporation – Havre FADC

Center Activities

The Havre FADC served 13 new clients. BPDC serves as an advisory member for the Golden Triangle Food Hub feasibility study, based out of Great Falls. BPDC worked with Montana Farmers Union during the 2017 legislative session to successfully secure funding from the legislature and continue the work of the FADC network, as it currently exists.

Outreach and Collaboration

The Havre FADC participated in outreach at the following events:

- Collaborated with Headwaters FADC to conduct Wholesale Success workshop in Missoula
- Collaborated with Headwaters FADC to conduct Better Process Control School in Bozeman
- Collaborated with Headwaters FADC to conduct Foodpreneur Training in Bozeman
- Collaborated with Headwaters FADC to devise social media outreach plan
- Collaborated with all four centers to finalize strategic plan
- Attended multiple farm tours, in the Golden Triangle, meetings and Senator Daines' Ag summit Great Falls to recruit clients.
- Constantly recruiting clients at farmer's markets, breweries, and whenever patronizing a food or value added ag business.

Client Highlights

BPDC assisted six businesses from Dixon to Glasgow with GTA applications totaling \$366,788.34 of public funds.

- Helped launch Havre Public Schools' Farm to Cafeteria program
- Oversaw RFP and phase 1 feasibility study for implementing a food hub based out of Great Falls.
- Assisted entrepreneurs on Fort Belknap Tribal Reservation with business planning and other business resources.
- Helped Stricks Ag secure funding so they could continue revitalizing the dying town of Chester
- Helped Cut Bank start its first brewery, the only one from Havre to Colombia falls, a distance of 245 miles.
- Helped residents of Geraldine create a grocery cooperative.



MTN NEWS PHOTO

Program Statistics

Clients Served FY 2017	
Businesses Assisted	334
New Clients	59
Jobs Created/Retained	155
Business Consulting Sessions	736
Consulting Hours	686.2
Hours clients used MMFEC facilities	1372.5
New Products	12

Funds Leveraged FY2017	
Public Grants	\$1,087,071
Public Loans	\$25,000
Private Investments	\$15,681,208
Total	\$16,793,279

Conclusion

The Food and Agriculture Development Center (FADC) Network continues to provide opportunities and outreach to Montana agriculture. As highlighted, some smaller producers find opportunity to test their products and some larger producers are assisted in expanding. They provide assistance with finding funding opportunities and assisting with grant writing for state and federal funding programs that can be overwhelming for individual farmers and food businesses to access on their own. The FADC program continues to be an integral part of Montana's Agriculture development and assist businesses that otherwise do not have the resources available with specific knowledge of the food and ag industry.

Attachments:

Each centers data has been attached as reference for the date provided in the chart. If further questions are needed, please don't hesitate to ask.

	Beartooth	Bear Paw	MMFEC	Headwaters	Totals
Businesses Assisted	20	32	201	81	334
New Clients	11	13	25	10	59
Jobs Created/Retained	78	13	32	32	155
Business Consulting Sessions	63	93	480	100	736
Consulting Hours	100	111	325	150.2	686.2
Hours Clients used MMFEC Facilities	0	0	1372.5	0	1372.5
New Products	4	0	3	5	12

Funds Leveraged

Public Grants	\$ 580,000.00	\$ 366,738.44	\$ 80,333.00	\$ 59,999.56	\$ 1,087,071.00
Public Loans	\$ 25,000.00	\$ -	\$ -	\$ -	\$ 25,000.00
Private Investments	\$ 350,000.00	\$ -	\$ 143,307.00	\$ 15,187,901.00	\$ 15,681,208.00
Totals	\$ 955,000.00	\$ 366,738.44	\$ 223,640.00	\$ 15,247,900.56	\$ 16,793,279.00

Reporting Date:7/1/2016-6/30/2017

Reporting Date	Client	Funding Type	Completion Status	Amount Approved
12/16/2016	County Rail Farm (@00000350)	GTA Grant	Approved	\$40,000.00
12/16/2016	Bear Paw Meats (0037)	GTA Grant	Approved	\$50,000.00
12/16/2016	Stricks AG, LLC (0065)	GTA Grant	Approved	\$49,488.44
12/16/2016	Stricks AG, LLC (0065)	GTA Loan	Approved	\$100,000.00
12/16/2016	Busted Knuckle Brewery (0071)	GTA Grant	Approved	\$39,250.00
12/16/2016	Cutbank Creek Brewing LLC (0073)	GTA Grant	Approved	\$40,000.00
12/16/2016	Pardue Grain (0075)	GTA Grant	Approved	\$48,000.00

Reporting Date:7/1/2016-6/30/2017

Reporting Date	Client	Funding Type	Completion Status	Amount Approved
3/15/2017	Beckies Berries (0012)	Owner Investment	Approved	\$100,000.00
12/21/2016	MillerCoors Barley Operations (0056)	Other Federal Grant	Approved	\$500,000.00
11/22/2016	Blain Farm and Ranch (0060)	GTA Grant	Approved	\$5,000.00
11/22/2016	Stetson Ranches (0061)	GTA Grant	Approved	\$50,000.00
11/22/2016	C&K Meats (0057)	GTA Loan	Approved	\$25,000.00
11/22/2016	Stillwater Packing (0014)	GTA Grant	Approved	\$25,000.00
7/15/2016	Red Lodge Ales (0013)	Owner Investment	Approved	\$250,000.00
7/15/2016	Beckies Berries (0012)	Owner Investment	In Progress	\$0.00

Capital Funding Reporting Date:7/1/2016-8/1/2017

Reporting Date	Client	Funding Type	Completion Status	Amount Approved
6/26/2017	Yellowstone Grassfed Beef (00000035)	RBEG	Approved	\$30,000.00
6/1/2017	Headframe Spirits (00000010)	Other Federal Grant	Approved	\$7,000.00
5/10/2017	Montana Craft Malt (00000082)	Other Equity Investment	Approved	\$15,000,000.00
12/14/2016	Headframe Spirits (00000010)	BSTF Grant	Approved	\$60,000.00
12/14/2016	Philipsburg Brewing (00000015)	RLF loan	Approved	\$60,401.88
12/13/2016	Watchdog Winery (00000079)	GTA Grant	Approved	\$7,500.00
11/16/2016	The Emperor of Food, Inc. dba The Emperor of Ice Cream (00000064)	GTA Grant	Approved	\$10,000.00
11/15/2016	Ravalli Hops (00000068)	GTA Grant	Approved	\$20,000.00

Reporting Date:7/1/2016-6/30/2017

Reporting Date	Client	Funding Type	Completion Status	Amount Approved
12/31/2016	MMFEC (LC0440)	GTA Grant	Approved	\$40,333.00
12/13/2016	Tabletree LLC (FAG0432)	GTA Grant	Approved	\$40,000.00
10/31/2016	Tabletree LLC (FAG0432)	Other Equity Investment	Approved	\$100,000.00
7/29/2016	MMFEC (LC0440)	Owner Investment	Approved	\$43,307.00

Session Date:7/1/2016-6/30/2017

Session Date	Client	Counselor	Session Type	Contact Type	Prep+Contact	Total Hours
6/29/2017	Beckies Berries (0012)	Bertolino, Joel	Follow-up	Phone	1	1
6/28/2017	Colt James Signature Beef (0044)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	1	1
6/15/2017	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Client Site (face-to-face)	2	2
6/14/2017	Beckies Berries (0012)	Bertolino, Joel	Follow-up	Phone	0.5	0.5
6/12/2017	Daniels Gourmet Meat and Sausages (0065)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	1.5	1.5
6/6/2017	Jack Snappy Cattle Company (0064)	Bertolino, Joel	Follow-up	Phone	0.5	0.5
6/5/2017	Yellowstone Valley Citizens Council /Food Hub	Bertolino, Joel	Follow-up	Client Site (face-to-face)	2	2
6/5/2017	Yellowstone Valley Citizens Council /Food Hub	Bertolino, Joel	Follow-up	Client Site (face-to-face)	2	2
5/22/2017	Yellowstone Valley Citizens Council /Food Hub	Bertolino, Joel	Follow-up	Center Site (face-to-face)	2	2
5/11/2017	Colt James Signature Beef (0044)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	0.5	0.5
5/9/2017	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Client Site (face-to-face)	2	2
4/5/2017	Colt James Signature Beef (0044)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	0.5	0.5
4/3/2017	Northern Plains Resource Council- Yellowstone Citizen Council (FAG0422)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	1	1
3/28/2017	Daniels Gourmet Meat and Sausages (0065)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	0.5	0.5
3/14/2017	Kenny's Double D Salsa (0066)	Bertolino, Joel	Follow-up	Phone	0.5	0.5
3/13/2017	Blain Farm and Ranch (0060)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	1	1
3/7/2017	Jack Snappy Cattle Company (0064)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	0.5	0.5
3/2/2017	Beckies Berries (0012)	Bertolino, Joel	Follow-up	Phone	1.5	1.5
2/28/2017	Beckies Berries (0012)	Bertolino, Joel	Follow-up	Phone	0.5	0.5
2/16/2017	Jack Snappy Cattle Company (0064)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	2	2
2/13/2017	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Phone	1.5	1.5
2/7/2017	Daniels Gourmet Meat and Sausages (0065)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	1	1
2/6/2017	Northern Plains Resource Council- Yellowstone Citizen Council (FAG0422)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	1.5	1.5
1/30/2017	Daniels Gourmet Meat and Sausages (0065)	Bertolino, Joel	Initial/New	Online (E-mail or Web)	0.5	0.5
1/30/2017	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Conference (face-to-face)	2.333	4.333
1/26/2017	Kenny's Double D Salsa (0066)	Bertolino, Joel	Initial/New	Phone	0.5	0.5
1/19/2017	Jack Snappy Cattle Company (0064)	Bertolino, Joel	Initial/New	Phone	0.5	0.5
1/4/2017	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	0.5	0.5
12/22/2016	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	0.5	0.5
12/20/2016	Daniels Gourmet Meat and Sausages (0065)	Bertolino, Joel	Initial/New	Phone	0.5	0.5
12/15/2016	Stillwater Packing (0014)	Bertolino, Joel	Follow-up	Phone	0.5	0.5
12/14/2016	Kenny's Double D Salsa (0066)	Bertolino, Joel	Initial/New	Phone	0.5	0.5
12/7/2016	Colt James Signature Beef (0044)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	0.5	0.5
11/10/2016	Beartooth Fertilizer (0063)	Bertolino, Joel	Initial/New	Center Site (face-to-face)	2	2
9/21/2016	Everpower (0041)	Bertolino, Joel	Follow-up	Phone	0.5	0.5
9/15/2016	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	4	4
9/15/2016	Blain Farm and Ranch (0060)	Bertolino, Joel	Follow-up	Client Site (face-to-face)	1	1
9/15/2016	Colt James Signature Beef (0044)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	1	1
9/14/2016	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Outreach (face-to-face)	2	4
9/14/2016	Colt James Signature Beef (0044)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	1	1
9/14/2016	Stetson Ranches (0061)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	1	1
9/13/2016	C&K Meats (0057)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	1	1
9/13/2016	Stetson Ranches (0061)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	1	1
9/13/2016	Blain Farm and Ranch (0060)	Bertolino, Joel	Follow-up	Client Site (face-to-face)	2	2
9/12/2016	C&K Meats (0057)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	2	2
9/12/2016	Stillwater Packing (0014)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	2	2
9/9/2016	Stillwater Packing (0014)	Bertolino, Joel	Follow-up	Client Site (face-to-face)	2	3.833
9/9/2016	Stetson Ranches (0061)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	2	2
9/8/2016	Colt James Signature Beef (0044)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	1.5	1.5
9/8/2016	Blain Farm and Ranch (0060)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	2	2

Session Date	Client	Counselor	Session Type	Contact Type	Prep+C ontact	Total Hours
9/7/2016	C&K Meats (0057)	Bertolino, Joel	Follow-up	Online (E-mail or Web)	1	1
9/1/2016	Stillwater Packing (0014)	Bertolino, Joel	Follow-up	Phone	0.5	0.5
9/1/2016	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Outreach (face-to-face)	2	4
8/22/2016	C&K Meats (0057)	Bertolino, Joel	Follow-up	Client Site (face-to-face)	2	6
8/18/2016	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Outreach (face-to-face)	2	4
8/18/2016	Colt James Signature Beef (0044)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	1	1
8/15/2016	Beckies Berries (0012)	Bertolino, Joel	Follow-up	Client Site (face-to-face)	3	4
8/11/2016	MillerCoors Barley Operations (0056)	Bertolino, Joel	Follow-up	Outreach (face-to-face)	2	4
8/3/2016	Beckies Berries (0012)	Bertolino, Joel	Follow-up	Phone	0.5	0.5
7/21/2016	Blain Farm and Ranch (0060)	Bertolino, Joel	Follow-up	Center Site (face-to-face)	1	1
7/15/2016	Elevated Harvest (0062)	Bertolino, Joel	Follow-up	Conference (face-to-face)	1.5	2.5
7/12/2016	Northern Plains Resource Council (FAG0421)	Bertolino, Joel	Follow-up	Client Site (face-to-face)	2	3
7/8/2016	Elevated Harvest (0062)	Bertolino, Joel	Follow-up	Conference (face-to-face)	1	1

Session Date:7/1/2016-6/30/2017

Session Date	Client	Counselor	Session Type	Contact Type	Prep+Contact	Total Hours
6/29/2017	Farm to School Summit Planning Committee (FAG0483)	Goldich, Rosie	Follow-up	Phone	1	1
6/22/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Center Site (face-to-face)	1.5	1.5
6/21/2017	Livingston Health Care (FAG0493)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	1	1.333
6/20/2017	Northern Plains Resource Council (FAG0421)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	2	2.5
6/20/2017	Billings Clinic (FAG0491)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	1	1.5
6/20/2017	Healthy by Design (FAG0492)	Ewert, Brianna	Initial/New	Client Site (face-to-face)	1	1.5
6/16/2017	Western Montana Specialty Foods, Inc (MC0004)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	1	1
6/16/2017	SKC Food Access Event (FAG0467)	Goldich, Rosie	Follow-up	Client Site (face-to-face)	6	6.25
6/15/2017	Farm to Early Care & Education Coalition (FAG0482)	Goldich, Rosie	Follow-up	Phone	1	1
6/13/2017	Montana BBQ Company, LLC (FAG0416)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	1	1
6/8/2017	Western Montana Growers Cooperative (FAG0157)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.5	0.5
6/8/2017	Western Montana Growers Cooperative (FAG0157)	Ewert, Brianna	Follow-up	Phone	0.5	0.5
6/6/2017	Ronan Farmers Market (FAG0490)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	1.333	1.333
6/6/2017	Take it or leave it (FAG0466)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	1	1
6/6/2017	SKC Food Access Event (FAG0467)	Goldich, Rosie	Follow-up	Client Site (face-to-face)	1.5	1.5
6/1/2017	Ronan Farmers Market (FAG0490)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	1.5	1.5
5/31/2017	St. Joseph's Medical Center (062)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
5/25/2017	Farm to School Team (FAG0405)	Goldich, Rosie	Follow-up	Conference (face-to-face)	5	6
5/24/2017	Farm to School Summit Planning Committee (FAG0483)	Goldich, Rosie	Initial/New	Phone	2	3
5/24/2017	Jennifer Knoetgen (LC1432)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
5/24/2017	Ronan Cooperative Brewery Project (FAG0471)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
5/24/2017	Linc Foods (FAG0465)	Tusick, Jan	Follow-up	Phone	10	15
5/23/2017	Jennifer Knoetgen (LC1432)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	5	5
5/23/2017		Ewert, Brianna	Follow-up	Online (E-mail or Web)	0	0
5/19/2017	Montana State University - Dietetic Intern Program (FAG0489)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	1.5	1.5
5/19/2017	Montana Department of Agriculture (@00001238)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	2	2
5/18/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Center Site (face-to-face)	1	1
5/17/2017	SKC Food Access Event (FAG0467)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	1	1
5/16/2017	Bitterroot Valley Greens LLC / Sapphire Mountain Vineyards LLC (FAG0488)	Ewert, Brianna	Follow-up	Phone	0.583	0.583
5/16/2017	Montana Department of Agriculture (@00001238)	Ewert, Brianna	Follow-up	Phone	1	1
5/12/2017	Bitterroot Valley Greens LLC / Sapphire Mountain Vineyards LLC (FAG0488)	Ewert, Brianna	Initial/New	Phone	0.75	0.75
5/12/2017	The Mustard Seed Sauce Company (FAG0298)	Rodriguez, Yvette	Follow-up	Client Site (face-to-face)	1	1
5/9/2017	The Orchard at Flathead Lake, LLC (MM0002)	Tusick, Jan	Follow-up	Center Site (face-to-face)	3	3
5/1/2017	Western Montana Specialty Foods, Inc (MC0004)	Rodriguez, Yvette	Follow-up	Phone	0.25	0.25
5/1/2017	Winebarks Old World Specialty Meats (0015)	Rodriguez, Yvette	Follow-up	Phone	0.25	0.25
4/28/2017	Farm to School Team (FAG0405)	Ewert, Brianna	Follow-up	Phone	3	3
4/27/2017	Montana Department of Agriculture (@00001238)	Ewert, Brianna	Follow-up	Phone	0.5	0.5
4/27/2017	Tabletree LLC (FAG0432)	Tusick, Jan	Follow-up	Center Site (face-to-face)	3	3
4/26/2017	Cooperation Works (FAG0487)	Ewert, Brianna	Follow-up	Phone	1.5	1.5
4/25/2017	Montana Cooperative Development Center (FAG0431)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	4	12
4/25/2017	Montana Coop (FAG0240)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Northern Plains Resource Council- Yellowstone Citizen Council (FAG0422)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Flathead Cherry Growers Assoc. (FAG0160)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana Extension- Anaconda-Deer Lodge (FAG0433)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Hillside Health Care (FAG0456)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Stellar Formulas LLC (FAG0437)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	The Oil Barn (FAG0242)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Buffalo Hills Terrace (FAG0452)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Angel's Fire Jams (FAG0195)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167

Session Date	Client	Counselor	Session Type	Contact Type	Prep+C ontact	Total Hours
4/25/2017	Farm to School Team (FAG0405)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana State University, Office of Public Instruction (FAG0427)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	CSKT Fisheries (FAG0406)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Big Sky Hot Sauce (FAG0473)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana Food Economy Initiative (FAG0281)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Superior Meats, Inc. (MM0019)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Jan in a Can (FAG0379)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Oso Loco (MM0013)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Missoula Community Co-op (FAG0159)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Tribal Fisheries (MM0087)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana Manufacturing Extension Center (FAG0430)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Z5 Ranch (MM0061)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Perfect Cuts LLC (FAG0424)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Blue Moon Herbs (FAG0315)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana BBQ Company, LLC (FAG0416)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Bearpaw Heritage grains (FAG0449)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Polson Farmers Market (FAG0190)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Missoula County Public Schools (FAG0461)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Gallatin Grown (FAG0409)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	The Mustard Seed Sauce Company (FAG0298)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana Food Bank Network (FAG0387)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Glacier Tilth Farm, LLC (FAG0474)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Kalispell School District 5 (CP0010)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Polson Super 1 (FAG0326)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Arlee Farmers Market (FAG0418)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Thomas Cuisine (FAG0451)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana State University (@00000356)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Grow Montana (FAG0289)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Loyal to Local CSA Co-op (FAG0403)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Homestead Organics (FAG0423)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Ronan Boys and Girls Club (FAG0411)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Celebrate Montana LLC dba Bella Confezione	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Blue Sky Stewardship (FAG0447)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Tipu's Chai (MM0005)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Tummy Yummy Foods, LLC (FAG0475)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Take it or leave it (FAG0466)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Riverside Healthcare (FAG0455)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana Cooperative Development Center (FAG0431)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	A Kick in the Boots (FAG0394)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Livingston Health Care (FAG0493)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Western Montana Growers Cooperative (FAG0157)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Community Medical Center (FAG0453)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Linc Foods (FAG0465)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Ravalli County Economic Development Authority	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Joshua Rosenau (FAG0464)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Golden Triangle Mixes, LLC (FAG0374)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Harlequin Produce (FAG0251)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Triple Divide Organic Seed Cooperative (FAG0244)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Rey of Reys Tamales, LLC (FAG0398)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Target Range School (FAG0457)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Alternative Energy Resource Organization (FAG0428)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Kvichak Fish Co., LLC (FAG0237)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Flare Pops (FAG0410)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Mission Mountain Food Enterprise Center (MM0102)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana DPHHS - No Kid Hungry (FAG0460)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167

Session Date	Client	Counselor	Session Type	Contact Type	Prep+Contact	Total Hours
4/25/2017	Aloha House (FAG0429)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana Poultry Growers Cooperative (FAG0156)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Fat Robin Orchard & Farm (MM0023)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Flathead Food Bank (FAG0462)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Lower crossing farm (FAG0443)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Rancher's Original (FAG0414)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	The Kohala Center (FAG0419)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana Coffee Traders (MM0073)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Thompson Foods LLC. (FAG0313)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	St. Patrick's (FAG0413)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Shady Grove (FAG0293)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Mudita Kristy Hinton (@082217)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Ophelias Mexican Food (FAG0304)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Ricardo Verde's Tamales (MM0114)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Flathead Lake Cheese, LLC (FAG0174)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Timeless Seeds Inc. (FAG0154)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Geysers Farm (FAG0390)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Hunter Bay, LLC (MM0060)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	University of Montana (FAG0167)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Chaga Tea LLC (FAG0440)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Bigfork Farmers Market Cooperative (FAG0263)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Ramrock Orchards (MM0056)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	MSU Flathead Reservation Extension Office (FAG0426)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montgomery Distillery (FAG0296)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Swan Valley Connections (FAG0454)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Northern Plains Resource Council (FAG0421)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Clark Fork Charcuterie (FAG0439)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Sanders County Community Corp (FAG0331)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana Farmers Union (FAG0325)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Alberton Market (FAG0320)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Western Montana Sheep Growers Association	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Farver Farms (FAG0478)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Diana Sheffield (LC1307)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Mannix Beef/ SOTE (FAG0239)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Community Food and Agriculture Coalition (FAG0340)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Spiritworks Farm (FAG0468)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Whitefish School District (FAG0369)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Choteau Spice Company (FAG0470)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Wholesome Wave- National Nutrition Incentive Network (FAG0425)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Tabletree LLC (FAG0432)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	National Center for Appropriate Technology (FAG0262)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Tandem Bakery (FAG0448)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Red Gate Garlic LLC (FAG0396)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Lavender Co-op (FAG0386)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Aquarius Farms (FAG0305)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Missoula County Public Schools - Ag Education	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Backpack Assistance Program (FAG0458)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	The Joint Effort, Inc. Uncle Bills Sausage (FAG0229)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Salish Kootenai College -- Green Team (FAG0203)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Village Health Care Center (FAG0412)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Montana USDA (@00000417)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Moon Lake Market (FAG0407)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/25/2017	Red Lodge Area Food Partnership Council (FAG0417)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	1.167	1.167
4/24/2017	The Orchard at Flathead Lake, LLC (MM0002)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	4	4
4/21/2017	Polson Farmers Market (FAG0190)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	2	2.5

Session Date	Client	Counselor	Session Type	Contact Type	Prep+Contact	Total Hours
4/21/2017	Headwaters Health Foundation (FAG0486)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	1	1.167
4/20/2017	Lake County Conservation District (FAG0485)	Ewert, Brianna	Follow-up	Phone	0.333	0.333
4/20/2017	Ronan Cooperative Brewery Project (FAG0471)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	11	11
4/20/2017	Ronan Cooperative Brewery Project (FAG0471)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	1	1
4/20/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Outreach (face-to-face)	2	2
4/19/2017	Western Montana Growers Cooperative (FAG0157)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	5	7
4/18/2017	Alternative Energy Resource Organization (FAG0428)	Ewert, Brianna	Follow-up	Phone	1.25	1.25
4/18/2017	Montana Cooperative Development Center (FAG0431)	Ewert, Brianna	Follow-up	Phone	1.25	1.25
4/17/2017	Farm to School Team (FAG0405)	Ewert, Brianna	Follow-up	Phone	1.5	1.5
4/12/2017	Bugoni Sausages (FAG0318)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
4/12/2017	Take it or leave it (FAG0466)	Tusick*, Jan	Follow-up	Online (E-mail or Web)	1	1
4/12/2017	Image Quest (LC1367)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	0.5	0.5
4/12/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	0.5	0.5
4/11/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	0.25	0.25
4/11/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Administrative	Online (E-mail or Web)	0.167	0.167
4/11/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Initial/New	Online (E-mail or Web)	0.25	0.25
4/7/2017	Flare Pops (FAG0469)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.017	0.017
4/7/2017	Thompson Foods LLC. (FAG0313)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.5	0.5
4/6/2017	Choteau Spice Company (FAG0470)	Carlson, Joel	Follow-up	Online (E-mail or Web)	0.25	0.25
4/6/2017	Flathead Tech4Good (FAG0476)	Goldich, Rosie	Follow-up	Center Site (face-to-face)	0.5	0.5
4/5/2017	Glacier Tilth Farm, LLC (FAG0474)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
4/4/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	0.25	0.25
4/4/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	0.25	0.25
4/4/2017	Tandem Bakery (FAG0448)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
4/3/2017	The Golden Yoke (LC0865)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
4/3/2017	Thompson Foods LLC. (FAG0313)	Rodriguez, Yvette	Follow-up	Phone	0.5	0.5
4/3/2017	Farm to School Team (FAG0405)	Goldich, Rosie	Follow-up	Phone	1	1
4/3/2017	The Mustard Seed Sauce Company (FAG0298)	Rodriguez, Yvette	Follow-up	Center Site (face-to-face)	0.5	0.5
4/3/2017	Farm to Early Care & Education Coalition (FAG0482)	Goldich, Rosie	Follow-up	Phone	1	1
3/31/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	0.167	0.167
3/31/2017	Choteau Spice Company (FAG0470)	Carlson, Joel	Initial/New	Online (E-mail or Web)	0.25	0.25
3/31/2017	Flare Pops (FAG0469)	Rodriguez, Yvette	Follow-up	Center Site (face-to-face)	0.25	0.25
3/30/2017	Montana Poultry Growers Cooperative (FAG0156)	Tusick*, Jan	Follow-up	Client Site (face-to-face)	2	2
3/30/2017	Triple Divide Organic Seed Cooperative (FAG0244)	Tusick*, Jan	Follow-up	Online (E-mail or Web)	2	2
3/30/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	0.167	0.167
3/30/2017	Glacier Tilth Farm, LLC (FAG0474)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
3/29/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Follow-up	Online (E-mail or Web)	0.167	0.167
3/29/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Administrative	Online (E-mail or Web)	0.25	0.25
3/29/2017	Root Cellar Foods (00000057)	Tusick*, Jan	Follow-up	Online (E-mail or Web)	1	1
3/29/2017	Spiritworks Farm (FAG0468)	Tusick*, Jan	Initial/New	Center Site (face-to-face)	3	3
3/27/2017	Western Montana Growers Cooperative (FAG0157)	Tusick*, Jan	Follow-up	Online (E-mail or Web)	1	1
3/27/2017	Laura krum (FAG0472)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
3/24/2017	SKC Food Access Event (FAG0467)	Goldich, Rosie	Follow-up	Center Site (face-to-face)	1.5	1.5
3/24/2017	Take it or leave it (FAG0466)	Tusick*, Jan	Initial/New	Center Site (face-to-face)	2	2
3/23/2017	Big Sky Hot Sauce (FAG0473)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
3/23/2017	Tummy Yummy Foods, LLC (FAG0475)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
3/17/2017	Farm to School Team (FAG0405)	Goldich, Rosie	Follow-up	Conference (face-to-face)	4	12
3/16/2017	Farm to Early Care & Education Coalition (FAG0482)	Goldich, Rosie	Initial/New	Phone	1	1
3/16/2017	Tummy Yummy Foods, LLC (FAG0475)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25
3/16/2017	Spiritworks Farm (FAG0468)	Tusick*, Jan	Follow-up	Online (E-mail or Web)	1	1
3/15/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Administrative	Online (E-mail or Web)	0	0
3/15/2017	Farm to School Team (FAG0405)	Goldich, Rosie	Follow-up	Center Site (face-to-face)	6.5	6.5
3/13/2017	Flathead Tech4Good (FAG0476)	Goldich, Rosie	Initial/New	Client Site (face-to-face)	1	1.25
3/10/2017	Farm to School Team (FAG0405)	Goldich, Rosie	Follow-up	Center Site (face-to-face)	3.5	5.5
3/8/2017	Flathead Lake Cheese, LLC (FAG0174)	Rodriguez, Yvette	Follow-up	Online (E-mail or Web)	0.25	0.25

Session Date	Client	Counselor	Session Type	Contact Type	Prep+Contact	Total Hours
3/7/2017	Montana Poultry Growers Cooperative (FAG0156)	Tusick*, Jan	Follow-up	Phone	1	1
2/23/2017	Celebrate Montana LLC dba Bella Confezione	Tusick*, Jan	Initial/New	Center Site (face-to-face)	2	2
2/22/2017	Farm to School Team (FAG0405)	Goldich, Rosie	Follow-up	Phone	1	1
2/22/2017	Farm to Early Care & Education Coalition (FAG0482)	Goldich, Rosie	Initial/New	Phone	1	1
2/21/2017	Western Montana Growers Cooperative (FAG0157)	Tusick*, Jan	Follow-up	Client Site (face-to-face)	8	8
2/15/2017	Bumbleroot Foods (FAG0441)	Tusick*, Jan	Follow-up	Center Site (face-to-face)	1	1
2/14/2017	Western Montana Growers Cooperative (FAG0157)	Tusick*, Jan	Follow-up	Center Site (face-to-face)	2	2
2/6/2017	SKC Food Access Event (FAG0467)	Goldich, Rosie	Initial/New	Center Site (face-to-face)	1	1
2/1/2017	Ronan Cooperative Brewery Project (FAG0471)	Goldich, Rosie	Administrative	Center Site (face-to-face)	1.5	1.5
1/27/2017	Montana Coop (FAG0240)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0.5	0.5
1/27/2017	Ploughshare Farm (FAG0155)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0	0
1/26/2017	Flare Pops (FAG0410)	Fredette, Jen	Follow-up	Outreach (face-to-face)	10	10
1/25/2017	Flare Pops (FAG0410)	Tusick*, Jan	Follow-up	Center Site (face-to-face)	1	1
1/23/2017	Linc Foods (FAG0465)	Tusick*, Jan	Follow-up	Center Site (face-to-face)	8	8
1/9/2017	Triple Divide Organic Seed Cooperative (FAG0244)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0	0
1/9/2017	Montana Coop (FAG0240)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0.5	0.5
1/9/2017	Western Montana Growers Cooperative (FAG0157)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0	0
1/9/2017	Groundworks Farm (FAG0312)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0	0
1/9/2017	Living River Farms LLC (FAG0444)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0	0
1/9/2017	Loyal to Local CSA Co-op (FAG0403)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0.5	0.5
1/9/2017	Northern Plains Resource Council (FAG0421)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0.5	0.5
1/5/2017	Jan in a Can (FAG0379)	Rodriguez, Yvette	Follow-up	Phone	0.25	0.25
1/3/2017	Flare Pops (FAG0469)	Rodriguez, Yvette	Follow-up	Phone	0.25	0.25
1/3/2017	Alternative Energy Resource Organization (FAG0428)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0.5	0.5
12/21/2016	Flare Pops (FAG0469)	Rodriguez, Yvette	Follow-up	Center Site (face-to-face)	0.5	0.5
12/15/2016	Brookside Woolen Mill (0004)	Tusick, Jan	Follow-up	Online (E-mail or Web)	0	0
12/15/2016	Bumbleroot Foods (FAG0441)	Tusick, Jan	Follow-up	Center Site (face-to-face)	2	2
12/14/2016	Joshua Rosenau (FAG0464)	Tusick, Jan	Follow-up	Online (E-mail or Web)	1	1
12/12/2016	Linc Foods (FAG0465)	Tusick, Jan	Follow-up	Phone	1	1
12/6/2016	Joshua Rosenau (FAG0464)	Tusick, Jan	Follow-up	Center Site (face-to-face)	2	2
11/28/2016	The Mustard Seed Sauce Company (FAG0298)	Rodriguez, Yvette	Follow-up	Center Site (face-to-face)	0.5	0.5
11/17/2016	Red Lodge Area Food Partnership Council (FAG0417)	Ewert, Brianna	Follow-up	Phone	0.833	0.833
11/15/2016	Western Montana Sheep Growers Association	Tusick, Jan	Follow-up	Client Site (face-to-face)	2	2
11/14/2016	Linc Foods (FAG0465)	Tusick, Jan	Follow-up	Phone	1	1
11/11/2016	Loyal to Local CSA Co-op (FAG0403)	Tusick, Jan	Follow-up	Phone	1	1
11/9/2016	Hunter Bay, LLC (MM0060)	Rodriguez, Yvette	Initial/New	Phone	0.25	0.25
11/8/2016	St Luke Community Healthcare (LC0438)	Ewert, Brianna	Follow-up	Phone	0.333	0.333
11/8/2016	Montana Cooperative Development Center (FAG0431)	Tusick, Jan	Follow-up	Phone	1	1
11/8/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	2	2
11/8/2016		Ewert, Brianna	Follow-up	Online (E-mail or Web)	0	0
11/7/2016	Montana State University, Office of Public Instruction (FAG0427)	Ewert, Brianna	Follow-up	Phone	1.25	1.25
11/7/2016	Alternative Energy Resource Organization (FAG0428)	Ewert, Brianna	Follow-up	Phone	1.25	1.25
11/5/2016	Montana Poultry Growers Cooperative (FAG0156)	Tusick, Jan	Follow-up	Phone	6	8
11/4/2016	Mission Valley Senior Center (LC0875)	Ewert, Brianna	Initial/New	Phone	0.083	0.083
11/4/2016	Mission Valley Senior Center (LC0875)	Ewert, Brianna	Follow-up	Phone	0.334	0.5
11/4/2016	Ronan Boys and Girls Club (FAG0411)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	0.417	0.584
11/2/2016	St Luke Community Healthcare (LC0438)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0.083	0.083
10/14/2016	Mission Valley Senior Center (LC0875)	Ewert, Brianna	Follow-up	Phone	0.083	0.083
10/14/2016	Mission Valley Senior Center (LC0875)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0.083	0.083
10/10/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Online (E-mail or Web)	0.667	0.667
10/9/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Conference (face-to-face)	0.333	0.333
10/9/2016	Alternative Energy Resource Organization (FAG0428)	Ewert, Brianna	Follow-up	Conference (face-to-face)	1.75	3.75
10/8/2016	Grow Montana (FAG0289)	Ewert, Brianna	Follow-up	Conference (face-to-face)	0.333	0.333
10/7/2016	Western Montana Growers Cooperative (FAG0157)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	0.917	1.917
10/7/2016	Kalispell School District (FAG0368)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	0.917	1.917

Session Date	Client	Counselor	Session Type	Contact Type	Prep+Contact	Total Hours
10/7/2016	Tabletree LLC (FAG0432)	Tusick*, Jan	Follow-up	Phone	1	1
10/6/2016	Farm to School Team (FAG0405)	Ewert, Brianna	Follow-up	Phone	0.834	0.834
10/6/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Phone	1	1
10/6/2016	Grow Montana (FAG0289)	Ewert, Brianna	Follow-up	Phone	1.5	1.5
10/5/2016	Grow Montana (FAG0289)	Ewert, Brianna	Follow-up	Phone	1	1
10/5/2016	Grow Montana (FAG0289)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
9/29/2016	Grow Montana (FAG0289)	Tusick, Jan	Follow-up	Phone	2	2
9/28/2016	Montana USDA (@00000417)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	3	3.5
9/28/2016	Grow Montana (FAG0289)	Ewert, Brianna	Follow-up	Phone	4	4
9/28/2016	The Joint Effort, Inc. Uncle Bills Sausage (FAG0229)	Rodriguez, Yvette	Follow-up	Center Site (face-to-face)	0.5	0.5
9/27/2016	Grow Montana (FAG0289)	Ewert, Brianna	Follow-up	Phone	1.5	1.5
9/27/2016	Swan Valley Connections (FAG0454)	Ewert, Brianna	Initial/New	Client Site (face-to-face)	0.333	0.333
9/22/2016	Geysers Farm (FAG0390)	Tusick*, Jan	Follow-up	Client Site (face-to-face)	2	2
9/21/2016	Farm to School Team (FAG0405)	Ewert, Brianna	Follow-up	Phone	3.333	3.333
9/21/2016	Root Cellar Foods (00000057)	Tusick*, Jan	Initial/New	Conference (face-to-face)	2	2
9/20/2016	Montana Poultry Growers Cooperative (FAG0156)	Tusick*, Jan	Follow-up	Client Site (face-to-face)	2	3
9/20/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	4	7
9/20/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	11	15
9/19/2016	Community Food and Agriculture Coalition (FAG0340)	Ewert, Brianna	Follow-up	Phone	1.083	1.083
9/16/2016	Community Food and Agriculture Coalition (FAG0340)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	2	2
9/16/2016	Community Food and Agriculture Coalition (FAG0340)	Tusick, Jan	Follow-up	Center Site (face-to-face)	1	1
9/16/2016	Community Food and Agriculture Coalition (FAG0340)	Tusick, Jan	Follow-up	Center Site (face-to-face)	1	1
9/15/2016	The Joint Effort, Inc. Uncle Bills Sausage (FAG0229)	Tusick, Jan	Follow-up	Online (E-mail or Web)	1	1
9/15/2016	Grow Montana (FAG0289)	Tusick, Jan	Follow-up	Phone	1	1
9/14/2016	Flathead Cherry Growers Assoc. (FAG0160)	Tusick, Jan	Follow-up	Client Site (face-to-face)	2	2
9/12/2016	St Luke Community Healthcare (LC0438)	Ewert, Brianna	Follow-up	Phone	1	1
9/9/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Phone	1.5	1.5
9/9/2016	Livingston Health Care (FAG0493)	Ewert, Brianna	Follow-up	Phone	1.75	1.75
9/8/2016	Farm to School Team (FAG0405)	Ewert, Brianna	Follow-up	Phone	1.083	1.083
9/8/2016	Buffalo Hills Terrace (FAG0452)	Ewert, Brianna	Follow-up	Phone	1.25	1.25
9/8/2016	Community Medical Center (FAG0453)	Ewert, Brianna	Follow-up	Phone	1.75	1.75
9/7/2016	Tribal Fisheries (MM0087)	Tusick, Jan	Follow-up	Phone	3	3.833
9/6/2016	Thomas Cuisine (FAG0451)	Ewert, Brianna	Follow-up	Phone	1	1
9/6/2016	Kalispell Regional Medical Center (065)	Ewert, Brianna	Follow-up	Phone	0.25	0.25
9/2/2016	Hillside Health Care (FAG0456)	Ewert, Brianna	Follow-up	Phone	1	1
8/31/2016	St. Joseph Medical Center (LC0068)	Ewert, Brianna	Follow-up	Phone	1	1
8/31/2016	Riverside Healthcare (FAG0455)	Ewert, Brianna	Follow-up	Phone	1	1
8/31/2016	Grow Montana (FAG0289)	Tusick, Jan	Follow-up	Conference (face-to-face)	1	1
8/30/2016	Grow Montana (FAG0289)	Tusick, Jan	Follow-up	Phone	1	1
8/30/2016	Red Lodge Area Food Partnership Council (FAG0417)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
8/26/2016	5 Sparrows (FAG 0436)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Flathead Cherry Growers Assoc. (FAG0160)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Western Montana Growers Cooperative (FAG0157)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Stellar Formulas LLC (FAG0437)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Quality Foods Distributing (FAG0252)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	University of Alaska Center for Economic Development (FAG0278)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	The Oil Barn (FAG0242)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Angel's Fire Jams (FAG0195)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Angel's Fire Jams (FAG0195)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Angel's Fire Jams (FAG0195)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana State University, Office of Public Instruction (FAG0427)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Stellar Formulas LLC (FAG0437)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Awesome Acres (FAG0434)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Department of Livestock, Meat and Poultry Inspection Bureau (FAG0183)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0

Session Date	Client	Counselor	Session Type	Contact Type	Prep+Contact	Total Hours
8/26/2016	Montana Coffee Traders (MM0073)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Coffee Traders (MM0073)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Coffee Traders (MM0073)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Food Economy Initiative (FAG0281)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Milling (FAG0207)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Western Montana Growers Cooperative (FAG0157)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Food Economy Initiative (FAG0281)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Booth Land & Livestock (FAG0376)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Tipu's Chai (MM0005)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Rabbits Pickled Garlic (FAG0317)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Food Bank Network (FAG0387)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	University of Montana (FAG0167)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Superior Meats, Inc. (MM0019)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Born To Crunch (FAG0399)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Jwala Muktika School for Illumintaion (FAG0375)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Jan in a Can (FAG0379)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Oso Loco (MM0013)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Giese, Cindy (FAG0389)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Farmer John Dairy and Creamery (FAG0391)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Missoula Community Co-op (FAG0159)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Triple N., Inc. (FAG0349)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Country Pasta (FAG0166)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Manufacturing Extension Center (FAG0430)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Z5 Ranch (MM0061)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Z5 Ranch (MM0061)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Rancher's Original (FAG0414)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Country Pasta (FAG0166)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Glacier Fresh Orchards (MM0110)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Little Red Hills, LLC (FAG0150)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Cream of the West (MM0113)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Reese, Daniel (FAG0247)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Perfect Cuts LLC (FAG0424)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Western Montana Growers Cooperative (FAG0157)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Timeless Seeds Inc. (FAG0154)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Salish Kootenai College -- Green Team (FAG0203)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Flathead Lake Brewing Company, Inc. (FAG0314)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Whithey's Health Foods (FAG0329)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Blue Moon Herbs (FAG0315)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Deluge Farm, LLC (FAG0216)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Deluge Farm, LLC (FAG0216)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana BBQ Company, LLC (FAG0416)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Missoula Sustainable Business Council (FAG0339)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Bearpaw Heritage grains (FAG0449)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Killdeer Artisan Guild (FAG0292)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Whitefish Co-op (FAG0404)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Gallatin county health department (FAG0438)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Polson Farmers Market (FAG0190)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Polson Farmers Market (FAG0190)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Triple Divide Organic Seed Cooperative (FAG0244)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Groundworks Farm (FAG0312)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Groundworks Farm (FAG0312)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	The Wolf Den Pajaritos Mexi-tana style bar and grill (FAG0297)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Country Pasta (FAG0166)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Mobile Processing Co. (FAG0200)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	McGeaghay Old Time Farms (FAG0175)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0

Session Date	Client	Counselor	Session Type	Contact Type	Prep+Contact	Total Hours
8/26/2016	Polson Farmers Market (FAG0190)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Flathead Lake Cheese, LLC (FAG0174)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	The John and Lydia Fleming Family Trust (FAG0382)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Coffee Traders (MM0073)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Foothill Farm/Fair Ends (FAG0306)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Foothill Farm/Fair Ends (FAG0306)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Triple Divide Organic Seed Cooperative (FAG0244)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	The Orchard at Flathead Lake, LLC (MM0002)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	The Mustard Seed Sauce Company (FAG0298)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Food Bank Network (FAG0387)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Dude's Organic Farm (FAG0381)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Golden River Ranch (FAG0272)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Triple Divide Organic Seed Cooperative (FAG0244)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Triple Divide Organic Seed Cooperative (FAG0244)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Arlee Farmers Market (FAG0418)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Western Montana Growers Cooperative (FAG0157)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Greil, Chris (FAG0300)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Coop (FAG0240)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Country Pasta (FAG0166)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Ronan Boys and Girls Club (FAG0411)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Grandma Hoot Products (FAG0259)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Spencer Farms (MM0131)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	University of Montana (FAG0167)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Dobson Creek Coffee Co. (FAG0253)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Amalgamated sope company (FAG0365)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Tipu's Chai (MM0005)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Ingred's Herbs and Greens (FAG0185)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Lowdown Farm (FAG0231)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Polson Business Community (FAG0338)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	The Mustard Seed Sauce Company (FAG0298)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	University of Montana (FAG0167)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Cooperative Development Center (FAG0431)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Country Pasta (FAG0166)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Healthy Snacks (FAG0250)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Western Montana Growers Cooperative (FAG0157)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	JJ's Dawg House (FAG0267)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Golden Triangle Mixes, LLC (FAG0374)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	USA Dry Pea and Lentil Council (FAG0367)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Junebug's Sauce, Inc. (FAG0388)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Harlequin Produce (FAG0251)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Harlequin Produce (FAG0251)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Triple Divide Organic Seed Cooperative (FAG0244)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Killing Frost Farm (FAG0435)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Killing Frost Farm (FAG0435)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Spindrift Orchard and Vineyard (FAG0378)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Kvichak Fish Co., LLC (FAG0237)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Flare Pops (FAG0410)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	The Good Food Store (FAG0333)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Montana Mountain Orchards (FAG0303)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Mission Mountain Food Enterprise Center (MM0102)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/26/2016	Aloha House (FAG0429)	Tusick, Jan	Administrative	Online (E-mail or Web)	0	0
8/24/2016	Grow Montana (FAG0289)	Tusick, Jan	Follow-up	Phone	1	1
8/24/2016	Montana Food Bank Network (FAG0387)	Tusick, Jan	Follow-up	Client Site (face-to-face)	2	3
8/24/2016	Mission Mountain Food Enterprise Center (MM0102)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	7	7
8/24/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	7	7

Session Date	Client	Counselor	Session Type	Contact Type	Prep+C ontact	Total Hours
8/23/2016	Western Montana Growers Cooperative (FAG0157)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	6	8
8/23/2016	Harlequin Produce (FAG0251)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	6	8
8/23/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	6	8
8/23/2016	The Joint Effort, Inc. Uncle Bills Sausage (FAG0229)	Rodriguez, Yvette	Follow-up	Center Site (face-to-face)	0.5	0.5
8/22/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	9	11.5
8/22/2016	Kalispell Regional Medical Center (065)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	9	11.5
8/16/2016	The Joint Effort, Inc. Uncle Bills Sausage (FAG0229)	Rodriguez, Yvette	Follow-up	Center Site (face-to-face)	0.5	0.5
8/16/2016	Salish Kootenai College -- Green Team (FAG0203)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	0.167	0.667
8/11/2016	Grow Montana (FAG0289)	Ewert, Brianna	Follow-up	Phone	1	1
8/10/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Phone	2.25	2.25
8/10/2016	Farm to School Team (FAG0405)	Ewert, Brianna	Follow-up	Phone	1.333	1.333
8/10/2016	Community Medical Center (FAG0453)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	1	2
8/10/2016	Western Montana Growers Cooperative (FAG0157)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	1.75	2.75
8/10/2016	University of Montana (FAG0167)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	1.75	2.75
8/10/2016	The Joint Effort, Inc. Uncle Bills Sausage (FAG0229)	Tusick, Jan	Follow-up	Center Site (face-to-face)	1	1
8/9/2016	Flathead Food Bank (FAG0462)	Ewert, Brianna	Follow-up	Center Site (face-to-face)	1.5	1.5
8/4/2016	Montana DPHHS - No Kid Hungry (FAG0460)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
8/3/2016	Western Montana Growers Cooperative (FAG0157)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
8/3/2016	St Luke Community Healthcare (LC0438)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
7/28/2016	Kalispell School District (FAG0368)	Ewert, Brianna	Follow-up	Phone	1	1
7/28/2016	Backpack Assistance Program (FAG0458)	Ewert, Brianna	Follow-up	Phone	1	1
7/28/2016	Missoula County Public Schools - Ag Education	Ewert, Brianna	Follow-up	Center Site (face-to-face)	1	1
7/26/2016	Montana Poultry Growers Cooperative (FAG0156)	Tusick, Jan	Follow-up	Client Site (face-to-face)	4	6
7/25/2016	Diana Sheffield (LC1307)	Tusick, Jan	Follow-up	Center Site (face-to-face)	2	2
7/20/2016	Fat Robin Orchard & Farm (MM0023)	Tusick, Jan	Follow-up	Center Site (face-to-face)	2	2
7/20/2016	Western Montana Growers Cooperative (FAG0157)	Tusick, Jan	Follow-up	Client Site (face-to-face)	2	3
7/20/2016	Western Montana Growers Cooperative (FAG0157)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	1	1
7/20/2016	Target Range School (FAG0457)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	1	1
7/20/2016	Montana Food Bank Network (FAG0387)	Ewert, Brianna	Follow-up	Client Site (face-to-face)	1.25	3.25
7/19/2016	Whitefish School District (FAG0369)	Ewert, Brianna	Follow-up	Phone	1	1
7/19/2016	Missoula County Public Schools (FAG0461)	Ewert, Brianna	Follow-up	Phone	1	1
7/18/2016	Farm to School Team (FAG0405)	Ewert, Brianna	Follow-up	Phone	1.333	1.333
7/18/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Phone	1.75	1.75
7/18/2016	Grow Montana (FAG0289)	Tusick, Jan	Follow-up	Phone	1	1
7/15/2016	Farm to School Team (FAG0405)	Ewert, Brianna	Follow-up	Phone	1.5	1.5
7/13/2016	Montana Food Bank Network (FAG0387)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
7/11/2016	Montana Poultry Growers Cooperative (FAG0156)	Tusick, Jan	Follow-up	Client Site (face-to-face)	1	1
7/11/2016	Lower crossing farm (FAG0443)	Tusick, Jan	Follow-up	Phone	1	1
7/11/2016	Tabletree LLC (FAG0432)	Tusick, Jan	Follow-up	Center Site (face-to-face)	1	1
7/8/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
7/8/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Phone	0.75	0.75
7/7/2016	Grow Montana (FAG0289)	Tusick, Jan	Follow-up	Phone	1	1
7/6/2016	Salish Kootenai College -- Green Team (FAG0203)	Ewert, Brianna	Follow-up	Phone	2	3
7/6/2016	National Center for Appropriate Technology (FAG0262)	Ewert, Brianna	Follow-up	Phone	1	1
7/5/2016	Community Food and Agriculture Coalition (FAG0340)	Ewert, Brianna	Follow-up	Phone	1.25	1.25
7/5/2016	Mudita Kristy Hinton (@082217)	Tusick, Jan	Follow-up	Online (E-mail or Web)	0	0
7/5/2016	Montana Horizons Food Co LLC (0048)	Tusick, Jan	Follow-up	Phone	1	1

Milestone Type:Jobs Created, Jobs Retained, Milestone Date:7/1/2016-6/30/2017

Milestone Date	Client	Counselor	Type	Milestone Amount	Change
6/1/2017	County Rail Farm (@00000350)	Lyon, Taylor	JobsRet	2	
6/1/2017	Cutbank Creek Brewing LLC (0073)	Lyon, Taylor	Jobs Created	2	
6/1/2017	Pardue Grain (0075)	Lyon, Taylor	Jobs Created	1	
6/1/2017	Pardue Grain (0075)	Lyon, Taylor	JobsRet	1	
6/1/2017	Busted Knuckle Brewery (0071)	Lyon, Taylor	Jobs Created	1	
6/1/2017	Bear Paw Meats (0037)	Lyon, Taylor	Jobs Created	1	
6/1/2017	Stricks AG, LLC (0065)	Lyon, Taylor	Jobs Created	5	

Jobs Created Milestone Date:3/4/2017-8/31/2017

Milestone Date	Client	Counselor	Type	Milestone Amount	Change
8/31/2017	Yellowstone Grassfed Beef (00000035)	Willauer, Joe	Jobs Created	1	
6/1/2017	Montana Craft Malt (00000082)	Willauer, Joe	Jobs Created	17	
6/1/2017	Headframe Spirits (00000010)	Willauer, Joe	Jobs Created	5	

Milestone Type:Jobs Created, Jobs Retained, Milestone Date:7/1/2016-6/30/2017

Milestone Date	Client	Counselor	Type	Milestone Amount	Change
6/1/2017	County Rail Farm (@00000350)	Lyon, Taylor	JobsRet	2	
6/1/2017	Cutbank Creek Brewing LLC (0073)	Lyon, Taylor	Jobs Created	2	
6/1/2017	Pardue Grain (0075)	Lyon, Taylor	Jobs Created	1	
6/1/2017	Pardue Grain (0075)	Lyon, Taylor	JobsRet	1	
6/1/2017	Busted Knuckle Brewery (0071)	Lyon, Taylor	Jobs Created	1	
6/1/2017	Bear Paw Meats (0037)	Lyon, Taylor	Jobs Created	1	
6/1/2017	Stricks AG, LLC (0065)	Lyon, Taylor	Jobs Created	5	

Milestone Date:7/1/2016-6/30/2017

Milestone Date	Client	Counselor	Type	Milestone Amount	Change
6/29/2017	MillerCoors Barley Operations (0056)	Bertolino, Joel	Success	0	
6/20/2017	Daniels Gourmet Meat and Sausages (0065)	Bertolino, Joel	Inspection co.	0	+0.00
5/30/2017	Yellowstone Valley Citizens Council /Food Hub (0067)	Bertolino, Joel	Feasibility	0	+0.00
3/1/2017	Beckies Berries (0012)	Bertolino, Joel	Expansion	0	
8/19/2016	C&K Meats (0057)	Bertolino, Joel	Jobs Created	2	
7/15/2016	Elevated Harvest (0062)	Bertolino, Joel	business plan	0	
7/15/2016	Blain Farm and Ranch (0060)	Bertolino, Joel	business plan	1,000	
7/15/2016	Red Lodge Ales (0013)	Bertolino, Joel	Expansion	0	
7/15/2016	Beckies Berries (0012)	Bertolino, Joel	Expansion	0	

Client/Pre-client Type:Active Client, Client Signature/Start Date:7/1/2016-6/30/2017

Client ID	Enterprise	Primary Contact	Last Counseling	Phone	Email
0082	Amanda Schaub (0082)	Amanda Schaub	3/10/2017	1	
0086	Bear Canyon Farms (0086)	Katie Harris	5/31/2017	(999) 999-9999	katielynn014@gmail.com
0081	Blue Ridge Brewing (0081)	Brian Shores	6/14/2017	4066722686	shoresy22@yahoo.com
0083	Charley Overbay (0083)	Charley Overbay	4/27/2017	(406) 399-1637	
0084	Cody Miles (0084)	Cody Miles	7/6/2017	(406) 390-3998	
0073	Cutbank Creek Brewing LLC (0073)	Louie & Kim Stoltz	9/8/2016	(406) 229-0298	cutbankcreekbrewing@gmail.com
0077	Lower Crossing Farm LLC (0077)	Jesse Hadden	8/16/2016	1	jesse.hadden@gmail.com
0085	Mike Ehlers (0085)	Mike Ehlers	4/18/2017	(406) 937-3690	bbranch@northerntel.net
0078	Nancy Boyce (0078)	Nancy Boyce	10/17/2016	(406) 357-2447	therapyfrogs@gmail.com
0075	Pardue Grain (0075)	Roger Sammons	11/7/2016	(406) 336-3352	r.sammons@parduegrain.com
0074	Prairie Grass Ranch (0074)	Jody & Crystal Manuel	7/21/2016	(406) 395-4143	
0080	Quinn Farm & Ranch (0080)	Bob Quinn	3/17/2017	(406) 868-5603	
0079	Robert Brown (0079)	Robert Brown	12/23/2016	1	nnfarm1@ttc-cmc.net

Client/Pre-client Type:Active Client, Client Signature/Start Date:7/1/2016-6/30/2017

Client ID	Enterprise	Primary Contact	Last Counseling	Phone	Email
0082	Amanda Schaub (0082)	Amanda Schaub	3/10/2017	1	
0086	Bear Canyon Farms (0086)	Katie Harris	5/31/2017	(999) 999-9999	katielynn014@gmail.com
0081	Blue Ridge Brewing (0081)	Brian Shores	6/14/2017	4066722686	shoresy22@yahoo.com
0083	Charley Overbay (0083)	Charley Overbay	4/27/2017	(406) 399-1637	
0084	Cody Miles (0084)	Cody Miles	7/6/2017	(406) 390-3998	
0073	Cutbank Creek Brewing LLC (0073)	Louie & Kim Stoltz	9/8/2016	(406) 229-0298	cutbankcreekbrewing@gmail.com
0077	Lower Crossing Farm LLC (0077)	Jesse Hadden	8/16/2016	1	jesse.hadden@gmail.com
0085	Mike Ehlers (0085)	Mike Ehlers	4/18/2017	(406) 937-3690	bbranch@northerntel.net
0078	Nancy Boyce (0078)	Nancy Boyce	10/17/2016	(406) 357-2447	therapyfrogs@gmail.com
0075	Pardue Grain (0075)	Roger Sammons	11/7/2016	(406) 336-3352	r.sammons@parduegrain.com
0074	Prairie Grass Ranch (0074)	Jody & Crystal Manuel	7/21/2016	(406) 395-4143	
0080	Quinn Farm & Ranch (0080)	Bob Quinn	3/17/2017	(406) 868-5603	
0079	Robert Brown (0079)	Robert Brown	12/23/2016	1	nnfarm1@ttc-cmc.net


2017 FADC Network Client Survey
Survey Response Detail

Client: FAG0408 (The Silk Road)
Contact: Risito, Abraham, (406) 370-6748, silkroadcatering@gmail.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 03/31/2017
Counselor: Rodriguez, Yvette **Funding:** State

- | | |
|--|--|
| 3.How would you describe the stage of your business? | In business |
| 4.What new products have you developed? | Spices, Sauces |
| 5.Where do you distribute your products? | Internationally |
| 6.What gross sales accurately reflect your sales from the past year? | \$100,001 - \$250,000 |
| 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). | Distribution; Marketing; Processing/Manufacturing |
| 8.Which Food & Ag Development Center do you consider your primary center? | Mission Mountain Food Enterprise Center |
| 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? | 8 |
| 10.Please explain your reasoning for your answer to Question #9. | Not overly excited, but satisfied. |
| 11.Please comment on any additional trainings or services that would be useful to your business. | None. |
| 12.Please provide any additional comment on your usage of your primary center. | Some equipment could be maintained a bit better, as well as building infrastructure. |

Client: FAG0404 (Whitefish Co-op)
Contact: Dutro, David, (520) 331-6023, drd1a@cox.net
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 03/31/2017
Counselor: Ginsburg, Laura **Funding:** USDA-RCDC

- | | |
|--|---|
| 3.How would you describe the stage of your business? | In business |
| 4.What new products have you developed? | New herbal combinations..... Housing..... |
| 5.Where do you distribute your products? | Regionally |
| 6.What gross sales accurately reflect your sales from the past year? | \$0 - \$50,000 |

7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Infrastructure; Processing/Manufacturing
8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
10. Please explain your reasoning for your answer to Question #9. Jan gave us the time and information to continue. She was very professional and knowledgeable.
11. Please comment on any additional trainings or services that would be useful to your business. Gap, Haacp, marketing networking, branding/labeling....
12. Please provide any additional comment on your usage of your primary center. I am sure in the future we will have many more questions for the center.

Client: FAG0292 (Killdeer Artisan Guild)
Contact: Mollica, Donna, (406) 726-5005, donna@hanginartgallery.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 04/02/2017
Counselor: Sutton*, Karl **Funding:** USDA-RCDC

3. How would you describe the stage of your business? In business
4. What new products have you developed? Value added foods highlighting artistry of local growers. Card sets, calendars and prints in addition to original artwork.
5. Where do you distribute your products? Regionally
6. What gross sales accurately reflect your sales from the past year? \$50,001 - \$100,000
7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Other
8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 9
10. Please explain your reasoning for your answer to Question #9. Staff are knowledgeable, responsive and provide important technical support in addition to other kinds of support for our business.
11. Please comment on any additional trainings or services that would be useful to your business. Human resource information. We are weak in that area.
12. Please provide any additional comment on your usage of your primary center. The combination of business services with the food enterprise assistance is important to me.

Client: FAG0420 (Lower Valley Processing)
Contact: Plummer, Wesley , (406) 752-2846, wes@lowervalleyprocessing.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 04/13/2017
Counselor: Tusick*, Jan **Funding:** State

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? We have some new sticks - Old Country Sticks and we are in the process of getting approval for a new, Shelf Stable Pepperoni and Pepperoni Stick.
- 5.Where do you distribute your products? Statewide
- 6.What gross sales accurately reflect your sales from the past year? > \$1,000,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Infrastructure
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
- 10.Please explain your reasoning for your answer to Question #9. Everyone has always been very helpful to us when we call with questions. We used Jan Tusick a couple of years ago to help us with a state GTA grant and she was wonderful explaining everything to me and gave us great input!
- 11.Please comment on any additional trainings or services that would be useful to your business. nothing I can think of
- 12.Please provide any additional comment on your usage of your primary center. nothing I can think of

Client: FAG0441 (Bumbleroot Foods)
Contact: Andrews, Sara , (703) 201-2520, sara@bumblerootfoods.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 04/14/2017
Counselor: Rodriguez, Yvette **Funding:** Other Federal

- 3.How would you describe the stage of your business? Start-up

4. What new products have you developed? Hydration Drink Mixes
Baobab Powder
5. Where do you distribute your products? Internationally
6. What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Other
8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 9
10. Please explain your reasoning for your answer to Question #9. It's amazing to have the quality of commercial kitchen and the willingness to help with anything.
11. Please comment on any additional trainings or services that would be useful to your business. We've been talking about this, but fulfillment services would be awesome.
12. Please provide any additional comment on your usage of your primary center. Great people and look forward to using the center more.

Client: FAG0157 (Western Montana Growers Cooperative)
Contact: Sugarak, Jim, (406) 726-4769, jim@wmgcoop.com
Mailing

Survey: 2017 FADC Network Client Survey
Counselor: Tusick, Jan

Date: 04/25/2017
Funding: USDA-RCDC

3. How would you describe the stage of your business? In business
4. What new products have you developed? Frozen vegetable and fruit for institutions: tomatoes, squash, beans, pumpkin, etc
Frozen vegetables and fruit for retail: cherries, squash, tomatoes, root medley.
5. Where do you distribute your products? Statewide
6. What gross sales accurately reflect your sales from the past year? > \$1,000,000
7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Distribution; Infrastructure; Marketing; Regulatory; Compliance/Safety
8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
10. Please explain your reasoning for your answer to Question #9. They are extremely helpful in all phases of our business: management and financial planning, product development, food safety, food processing.

11. Please comment on any additional trainings or services that would be useful to your business.

Market analysis, market development, cooperative development (improving our cooperative), processing, product development, legal and financial planning.

12. Please provide any additional comment on your usage of your primary center.

They have provide leadership and encouragement in our food safety programs. They have helped with general business management. The processing facility has helped us to expand our markets, use crop surpluses, and to sell more.

Client: FAG0331 (Sanders County Community Corp)
Contact: Kreiner, Jen, (406) 827-6935, sccdcinfo@ronan.net
Mailing

Survey: 2017 FADC Network Client Survey
Counselor: Farmer, Shay

Date: 04/27/2017
Funding: State

3. How would you describe the stage of your business?

Start-up

4. What new products have you developed?

nasal inhaler
 roll on RX
 clothing for resale

5. Where do you distribute your products?

Internationally

6. What gross sales accurately reflect your sales from the past year?

\$0 - \$50,000

7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply).

Marketing; Other

8. Which Food & Ag Development Center do you consider your primary center?

Mission Mountain Food Enterprise Center

9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services?

10

10. Please explain your reasoning for your answer to Question #9.

Jen K is there for me. on every level. she is educated, a visionary, wise & compassionate. we meet at the heart & mind.

Ronan center is always there for me 100% when I need assistance.

11. Please comment on any additional trainings or services that would be useful to your business.

website development (hands on)
 social media (hands on where I can set up & learn to manage in class)
 financial education... emotional support to deal with fears
 financial education... creative financing,,, ways to get money outside oh normal paramete

12.Please provide any additional comment on your usage of your primary center. i appreciate & thrive because of your help. thank you

Client: FAG0396 (Red Gate Garlic LLC)
Contact: Osthesimer, Ted , (406) 529-3610, ted@redgategarlic.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 04/28/2017
Counselor: Tusick*, Jan **Funding:** State

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? None
- 5.Where do you distribute your products? Nationally
- 6.What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Other
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
- 10.Please explain your reasoning for your answer to Question #9. Great to work with
- 11.Please comment on any additional trainings or services that would be useful to your business. None
- 12.Please provide any additional comment on your usage of your primary center. None

Client: FAG0463 (Celebrate Montana LLC dba Bella Confezione)
Contact: Greer, Ana, (406) 529-7167, ilovealfajores@gmail.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 04/28/2017
Counselor: Rodriguez, Yvette **Funding:** State

- 3.How would you describe the stage of your business? Start-up
- 4.What new products have you developed? Flavor variations
- 5.Where do you distribute your products? Regionally
- 6.What gross sales accurately reflect your sales from the past year? \$0 - \$50,000

development in the following areas? (Please choose all that apply).

8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
10. Please explain your reasoning for your answer to Question #9. I am at the beginning and I am a beginner in food based small business. MMFE is a near perfect fit for me. Near perfect, only because I would like to physically drag the establishment next to where I am living in Missoula in order for it to be perfect (
11. Please comment on any additional trainings or services that would be useful to your business. Packaging design help.
12. Please provide any additional comment on your usage of your primary center. I am looking forward to the next stages.

Client: FAG0429 (Aloha House)
Contact: Fritts, Gerald , (406) 235-6593, lender@centurylink.net
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/03/2017
Counselor: Tusick, Jan **Funding:** State

3. How would you describe the stage of your business? In business
4. What new products have you developed? 1st Native American Mortgage Backed Security LITHC for use on Reservations - and associated products
5. Where do you distribute your products? Nationally
6. What gross sales accurately reflect your sales from the past year? \$250,001 - \$500,000
7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Other
8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
10. Please explain your reasoning for your answer to Question #9. aggressively assists clients ... creative in all facets
11. Please comment on any additional trainings or services that would be useful to your business. our services are financial USDA B & I program training SBA 7a

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12. Please provide any additional comment on your usage of your primary center. none

Client: FAG0440 (Chaga Tea LLC)
Contact: Phelps, William E., (406) 369-0650, powerofchaga@gmail.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/11/2017
Counselor: Simons, Shawna **Funding:** Other Federal

- 3.How would you describe the stage of your business? Pre-venture
- 4.What new products have you developed? Health and wellness tea
- 5.Where do you distribute your products? Internationally
- 6.What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Other
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
- 10.Please explain your reasoning for your answer to Question #9. Yvette has done a great job answering questions. Expertise has been greatly appreciated
- 11.Please comment on any additional trainings or services that would be useful to your business. start up development help. (just starting)
- 12.Please provide any additional comment on your usage of your primary center. production and distribution.

Client: FAG0160 (Flathead Cherry Growers Assoc.)
Contact: Johnson, Bruce, (406) 982-3335, 48cherry@centurytel.net
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/12/2017
Counselor: Ginsburg, Laura **Funding:** State

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? working with Tabletree Juice on producing a cherry juice from our plant
- 5.Where do you distribute your products? Internationally

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6.What gross sales accurately reflect your sales from the past year? > \$1,000,000

7.In the past year, has your business undergone a major expansion or Other

development in the following areas? (Please choose all that apply).

- 8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
- 10. Please explain your reasoning for your answer to Question #9. very helpful with consultations and grant prep and follow through. I feel comfortable in calling anytime to discuss our situations and or seek advice.
- 11. Please comment on any additional trainings or services that would be useful to your business. cant think of any
- 12. Please provide any additional comment on your usage of your primary center. I feel I can ask or gt advice when needed from the center

Client: FAG0478 (Farver Farms)
Contact: Farver, Shauna, (406) 783-7113, Shauna@farverfarms.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/12/2017
Counselor: Rodriguez, Yvette **Funding:** State

- 3. How would you describe the stage of your business? In business
- 4. What new products have you developed? Dry mixes /meal kid using whole grains and lentils grown on our farm.
- 5. Where do you distribute your products? Statewide
- 6. What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Infrastructure; Processing/Manufacturing
- 8. Which Food & Ag Development Center do you consider your primary center? Bear Paw Development Corporation
- 9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 8
- 10. Please explain your reasoning for your answer to Question #9. Have been contacted several times by my 'home' center offering help and follow-up to my initial inquiry. Needed nutrition information analysis and labels...got it all in a very timely manner from MMFEC
- 11. Please comment on any additional trainings or services that would be useful to your business. HACCP or FSMA in Eastern MT
- 12. Please provide any additional comment on your usage of your primary center. Will be using my 'local' center to pursue funding for expansion efforts through

grants, etc.

Client: MM0023 (Fat Robin Orchard & Farm)
Contact: Rousseau, Lise, (406) 887-2869, liserousseau@bresnan.net
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/14/2017
Counselor: MMFEC, MMFEC **Funding:** Private

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? Dried Cherries, Cherry Reduction, Cherry Wine Vinegar, Cider Syrup, Pitted & Frozen Cherries, Miscellaneous jams and jellies
- 5.Where do you distribute your products? Nationally
- 6.What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Distribution
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 7
- 10.Please explain your reasoning for your answer to Question #9. Production at our scale is very expensive. For some products, prohibitively so. We have a frozen product that we need to store for up to 11 months so that it is available to our customers all year long, and the storage costs for that nearly wipe out any profit.
- 11.Please comment on any additional trainings or services that would be useful to your business. Quickbooks specifically for food manufacturers. Access to affordable food testing. Access to affordable product development technological assistance (taking a product from test kitchen phase to production. Facilitating "marriages" between producers and processors.
- 12.Please provide any additional comment on your usage of your primary center. We have been users of the center since 2006. Outside of our initial interview with an employee who was gone about a month later, to my recollection we have never been approached by staff to determine what our needs are, how they might be of greater assistance.

Client: FAG0474 (Glacier Tilth Farm, LLC)
Contact: Matthew Whyatt, Anna Elbon, (615) 806-0714, glaciertilthfarm@gmail.com

Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/15/2017
Counselor: Simons, Shawna **Funding:** State

- 3.How would you describe the stage of your business? Start-up
- 4.What new products have you developed? micro greens, salad greens
- 5.Where do you distribute your products? Regionally
- 6.What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Other
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
- 10.Please explain your reasoning for your answer to Question #9. bought barcodes from us, super easy and clear made is simple
- 11.Please comment on any additional trainings or services that would be useful to your business. have not explored, first year.

Client: FAG0374 (Golden Triangle Mixes, LLC)
Contact: Pruitt, Jane, (406) 236-5535, jpruitt@3rivers.net

Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/15/2017
Counselor: Simons, Shawna **Funding:** MT Dept of

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? just one product developed
- 5.Where do you distribute your products? Internationally
- 6.What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Distribution

- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
- 10.Please explain your reasoning for your answer to Question #9. Total satisfaction

- 11. Please comment on any additional trainings or services that would be useful to your business. Marketing services
- 12. Please provide any additional comment on your usage of your primary center. Licensing changed, and transferred because of traveling distance. too far

Client: FAG0331 (Sanders County Community Corp)
Contact: Kreiner, Jen, (406) 827-6935, sccdcinfo@ronan.net
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/17/2017
Counselor: Farmer, Shay **Funding:** State

- 3. How would you describe the stage of your business? Start-up
- 4. What new products have you developed? natural skincare products using wildcrafted Montana botanicals in a base of organic Montana flax oil--full facial kit includes cleansing oil, salt scrub, clay mask, toner, hydrosol, C-serum, lotion, and lip balm (repackaged from Bighorn Botanical, Noxon).
- 5. Where do you distribute your products? Regionally
- 6. What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Processing/Manufacturing
- 8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
- 10. Please explain your reasoning for your answer to Question #9. Jen is very sharp and is adept at suggesting the right connections.
- 11. Please comment on any additional trainings or services that would be useful to your business. How to prepare for the Montana shark tank.
- 12. Please provide any additional comment on your usage of your primary center. I would use the food center, but it requires liability insurance, which is \$550--too steep for me right now. Will the center make exceptions for startups?

Client: FAG0174 (Flathead Lake Cheese, LLC)
Contact: Arnold, Joe, (406) 471-5661, off2polson@yahoo.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/17/2017

Counselor: Tusick*, Jan **Funding:** Rural

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? Notzarella, flavored aged Goudas and fresh curds
- 5.Where do you distribute your products? Regionally
- 6.What gross sales accurately reflect your sales from the past year? \$100,001 - \$250,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Distribution; Processing/Manufacturing
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 9
- 10.Please explain your reasoning for your answer to Question #9. Classes offered have been extremely helpful. Knowledgeable and friendly staff. Have appreciated all they have done for us.
- 11.Please comment on any additional trainings or services that would be useful to your business. I have no needs at this time.
- 12.Please provide any additional comment on your usage of your primary center. Jan Tusick is an asset to the program and has been a great help for us in our business.

Client: FAG0403 (Loyal to Local CSA Co-op)
Contact: , (406) 363-6627, homesteadorganicsmt@gmail.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/22/2017
Counselor: Simons, Shawna **Funding:** USDA-RCDC

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? Coop, Multi farm csa
- 5.Where do you distribute your products? Statewide
- 6.What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Distribution; Infrastructure; Marketing

- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 10
- 10.Please explain your reasoning for your answer to Question #9. Because everyone is very informed, Creative thinking

11. Please comment on any additional trainings or services that would be useful to your business. n/a
12. Please provide any additional comment on your usage of your primary center. it is very well maintained

Client: FAG0159 (Missoula Community Co-op)
Contact: Russell, Christian, (406) 728-2369, christian@missoulafoodcoop.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/22/2017
Counselor: Simons, Shawna **Funding:** Other Federal

3. How would you describe the stage of your business? In business
4. What new products have you developed? New Ideas , Garden, Central kitchen, Grow, process, incorporate it, Harvest produce.
6. What gross sales accurately reflect your sales from the past year? \$500,001 - \$1,000,000
7. In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Other
8. Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
9. Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 7
10. Please explain your reasoning for your answer to Question #9. When we make a purchase. Research, deliver on expansion distribution statewide,
11. Please comment on any additional trainings or services that would be useful to your business. n/a,
12. Please provide any additional comment on your usage of your primary center. n/a,

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Client: FAG0240 (Montana Coop)
Contact: Moore, Jason, (406) 319-2000, jjasonmoore@gmail.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/23/2017
Counselor: Simons, Shawna **Funding:** USDA-RCDC

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? Food hub
- 5.Where do you distribute your products? Regionally
- 6.What gross sales accurately reflect your sales from the past year? \$0 - \$50,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Processing/Manufacturing; Other
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 7
- 10.Please explain your reasoning for your answer to Question #9. new start up business, needing extra support
- 11.Please comment on any additional trainings or services that would be useful to your business. networking support
- 12.Please provide any additional comment on your usage of your primary center. Food hub development,

Client: FAG0298 (The Mustard Seed Sauce Company)
Contact: Carter, Greg, (406) 273-4240, gcarter56@q.com
Mailing

Survey: 2017 FADC Network Client Survey
Counselor: Simons, Shawna

Date: 05/24/2017
Funding: MT Dept of

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? developed 2 new produce from what we started with
- 5.Where do you distribute your products? Nationally
- 6.What gross sales accurately reflect your sales from the past year? \$100,001 - \$250,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Distribution; Infrastructure; Marketing; Processing/Manufacturing
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center

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- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 8
- 10.Please explain your reasoning for your answer to Question #9. had better modern equipment, too far away, higher volume in a faster time,
- 11.Please comment on any additional trainings or services that would be useful to your business. keep up todate on recertification. maybe see more colaberation between state and local, to put local produce in the stores. more retail. NEED more CONNECTIONS.

Client: MM0005 (Tipu's Chai)
Contact: Linda Veum, Varada, (406) 240-9979, Info@TipusChai.com
Mailing

Survey: 2017 FADC Network Client Survey **Date:** 05/31/2017
Counselor: MMFEC, MMFEC **Funding:** State

- 3.How would you describe the stage of your business? In business
- 4.What new products have you developed? Single serve complete packets
Food service "make-your-own-concentrate"
New flavors
- 5.Where do you distribute your products? Internationally
- 6.What gross sales accurately reflect your sales from the past year? \$250,001 - \$500,000
- 7.In the past year, has your business undergone a major expansion or development in the following areas? (Please choose all that apply). Distribution; Regulatory; Compliance/Safety; Other
- 8.Which Food & Ag Development Center do you consider your primary center? Mission Mountain Food Enterprise Center
- 9.Based on a scale of 1 - 10 (10 being the highest), how satisfied are you with our services? 9
- 10.Please explain your reasoning for your answer to Question #9. MMFEC really launched us, helped us develop our original product, assisted in securing Angel investing, loans and everything we needed to stay in business and grow into a successful company.
- 11.Please comment on any additional trainings or services that would be useful to your business. The new Food Safety Plan rules
- 12.Please provide any additional comment on your usage of your primary center. We have our own facility now but still use MMFEC to make our legacy concentrate. If we didn't have it, we would likely have to drop that line of products which represent about 10% of our business.

