

ASCO PracticeNET™

Networking for Education and Transformation

Monthly Leadership Network Call

January 16, 2020

ASCO®

AMERICAN SOCIETY OF CLINICAL ONCOLOGY

Agenda

- ASCO's Resources for Practice Leaders
- Payment Reform Update (ASCO in Action)
- Polling on future meeting topics

Speakers



Chris LoBiondo
Director, Practice Engagement
ASCO Clinical Affairs



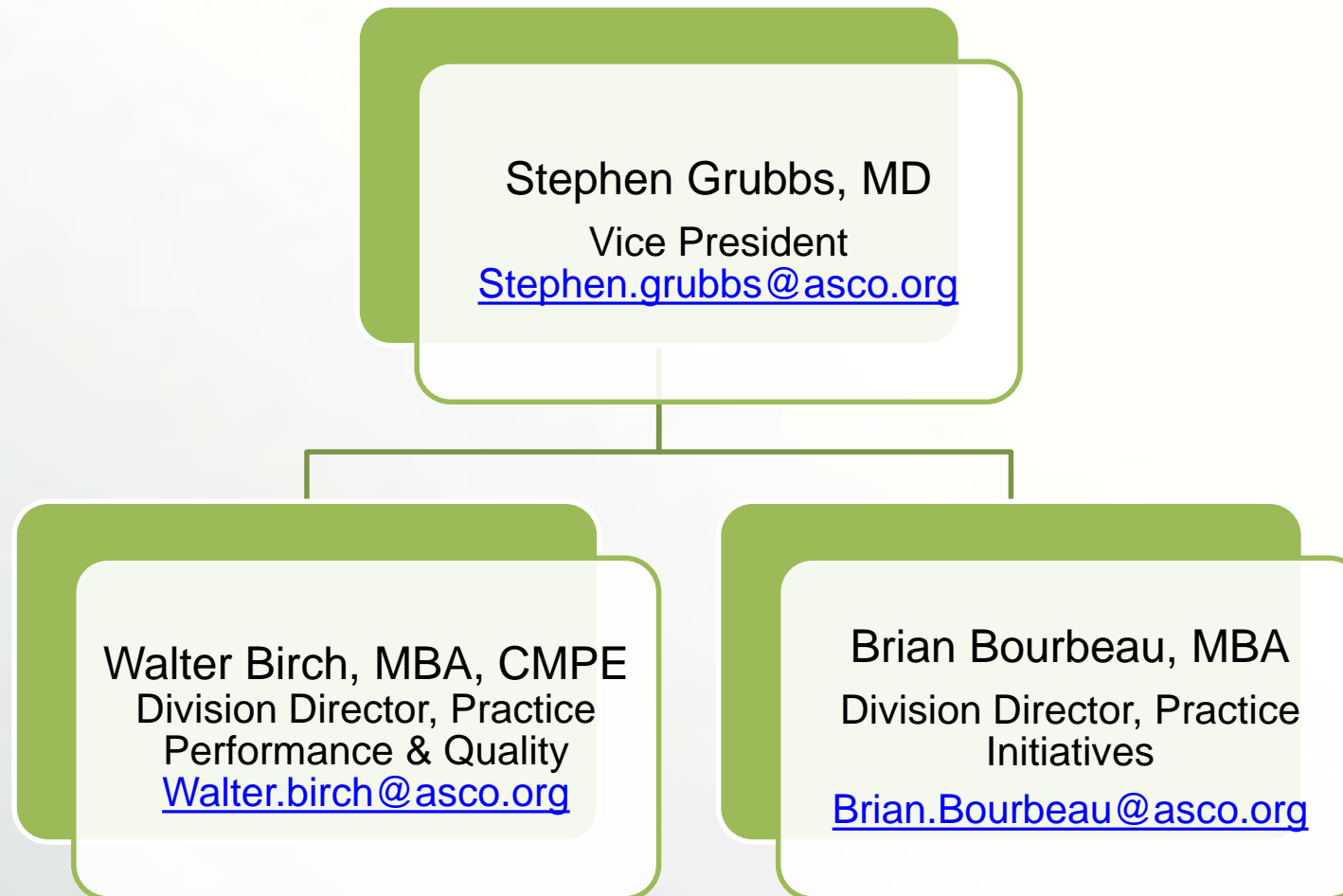
Brian Bourbeau
Division Director, Practice Health Initiatives
ASCO Clinical Affairs

ASCO's Resources for Practice Leaders

ASCO[®] Practice Engagement Program

Chris LoBiondo
Director, Practice Engagement

ASCO[®] Clinical Affairs



ASCO 2019-2023 Strategic Plan

Mission

Conquering cancer through research, education, and promotion of the highest quality patient care.

Vision

A world where cancer is prevented or cured, and every survivor is healthy.

Core Values

Evidence Care Impact

Five-Year Outcome Statement: Progress Toward Our Vision by 2023

ASCO leads the delivery of information and diverse expertise needed by the global oncology community to reduce the burden of cancer.

Five-Year Goal 1

Meet the Needs of Our Members and Others

Five-Year Goal 2

Increase Quality of Care

Five-Year Goal 3

Steward Our Resources

Five-Year Goal 4

Make a Global Impact

Strategy 8

Phase 1: Acquire and utilize practice data to **improve practice health**
Phase 2: **Enhance practice health** and participation in research, using evidence-based advocacy and fit-for-purpose tools

What is Practice Health?

A foundation for the delivery of high-quality patient care, robust practice health includes

- an engaged workforce,
- efficient use of resources,
- financial sustainability, and
- a culture of readiness for evolving patient care delivery and payment models,

aligned with the core mission of the organization.



ASCO's Initiatives for Practice Health

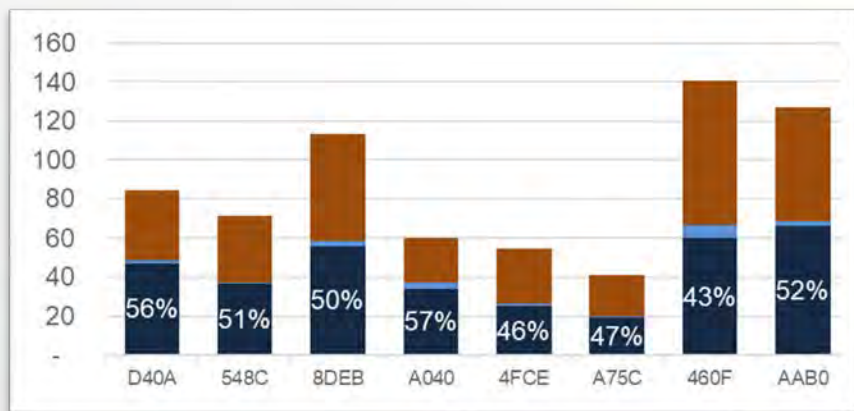
Benchmarking	Education	Support	Recognition	Technology
QOPI	Practice Leadership Calls	Practice Health Assessment	QOPI Certification	CancerLinQ
PracticeNET	Quality Training Program	Clinical Consulting		Practice Central <i>practice.asco.org</i>
	e-Learning	Operational Consulting		Cancer.Net
	Quality Care Symposium	Value-Based Readiness		

Practice Engagement Program

- Acts as a concierge service to help oncology practices & organizations thrive
- ASCO provides practices a single point of contact to help them identify and connect with ASCO tools, programs and resources that can best support their needs.
- The Practice Engagement Team can identify specific ASCO resources to help:
 - Resolve practice challenges
 - Prepare for pending changes
 - Succeed in an ever changing practice environment

ASCO® PracticeNET

Benchmarking for Practice Health



Diverse Set of Participants



Free to ASCO members & their practices

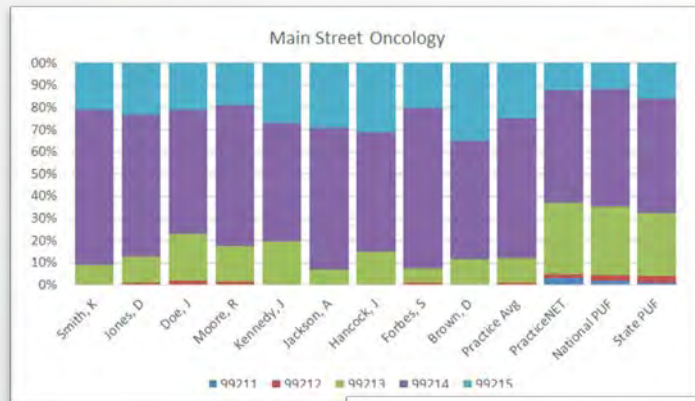
Multiple data sources



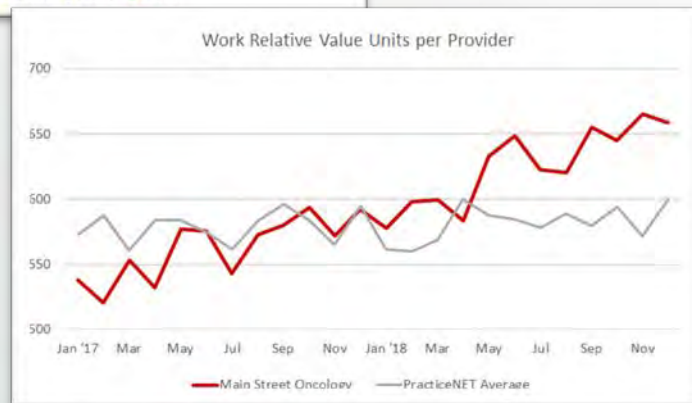
*Medical Oncology
Radiation Oncology
Oncology Care Model*

ASCO PracticeNET

Individual Practice Reports

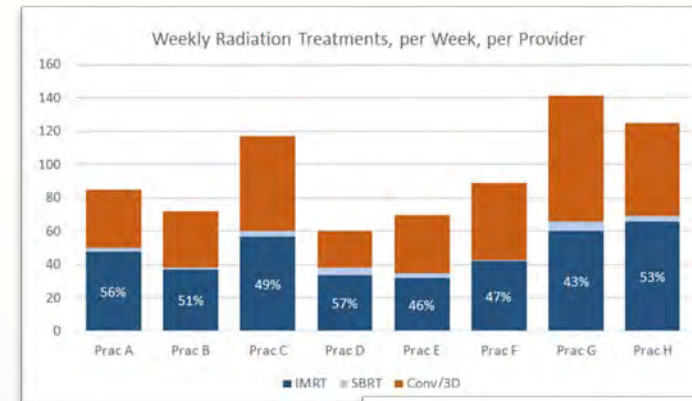


Provider Breakdowns

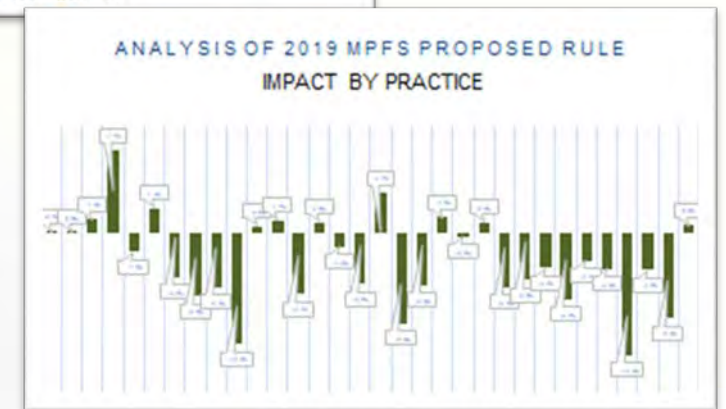


Practice Trends

Aggregate Program Reports



Peer Benchmarks



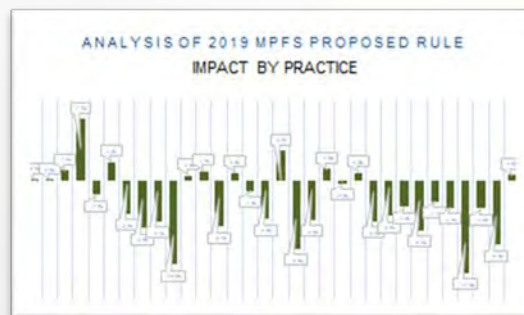
Policy Analysis

Uses of PracticeNET Data

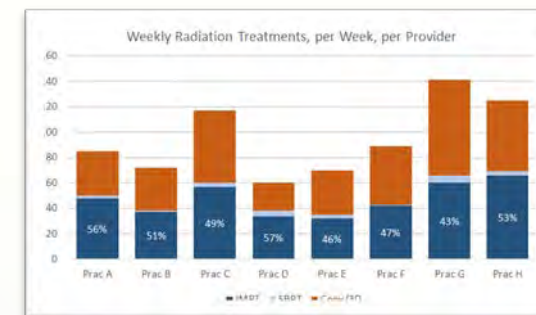
Feedback to Practices



Policy & Advocacy



Education & Publishing



What is CancerLinQ[®]?



Built by a wholly owned,
nonprofit subsidiary
of ASCO



Only nonprofit,
physician-led
big-data platform
in cancer



Collects and analyzes
real-world cancer care
data from multiple
healthcare IT systems



Delivers knowledge
back to physicians
and researchers

How CancerLinQ[®] works



COLLECT REAL-WORLD PATIENT DATA

1.6M+ records to date, representing diverse settings (academic/community, urban/rural) and comprehensive clinical data sent to CancerLinQ in near-real time



CREATE A SOURCE OF INSIGHTS

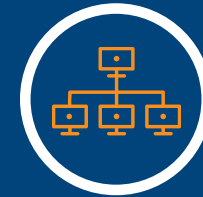
Standardize, normalize, and harmonize data, curate and de-identify data



DELIVER DATA & ANALYTICAL TOOLS FOR PRACTICAL USE

Physicians: Practice-level tools to help physicians deliver high-quality patient care

Cancer community: CancerLinQ Discovery[®] to generate new knowledge and insights for research

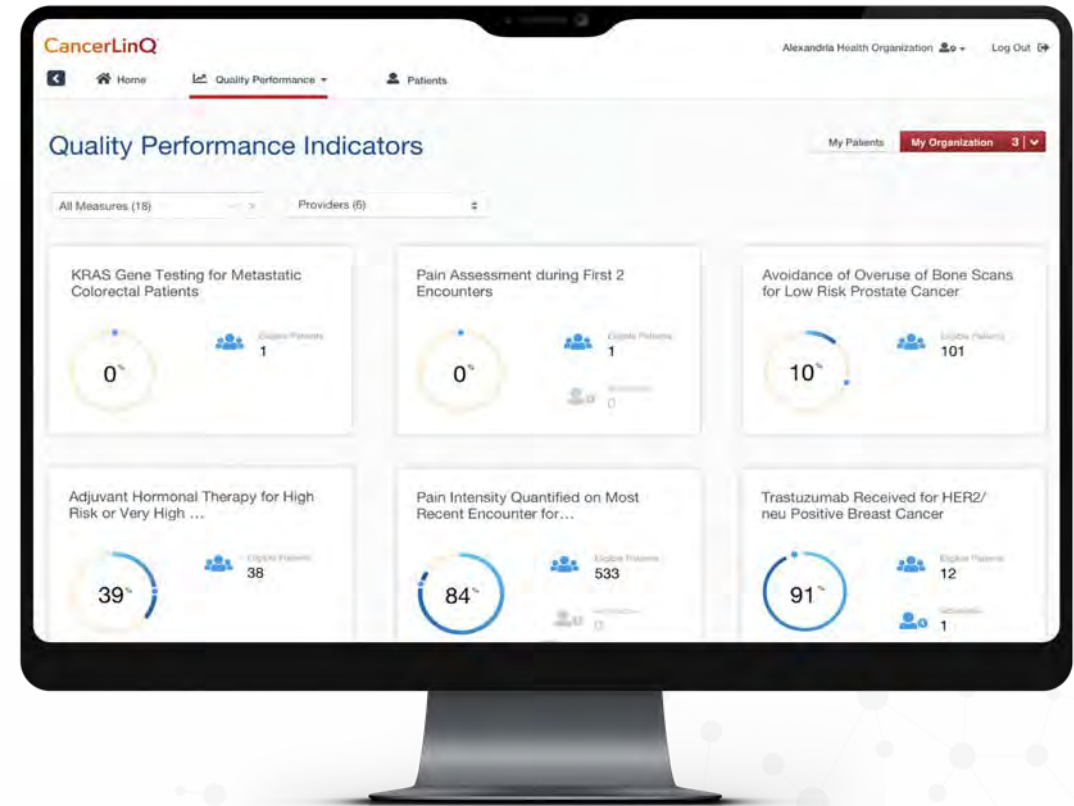


BUILD A COMMUNITY OF LEARNING

Partner with medical and patient organizations, government agencies, health care companies, and others to share and constantly improve data, technology, and insights.

SmartLinQ™: transform quality management

- Track and manage quality across your network automatically using **near-real time data**
- Shift away from limited, retrospective quality performance to prospective information for all patients
- Benchmark your practice's quality of care to practices across the country
- Eliminate manual data abstraction and resource strain for measure reporting



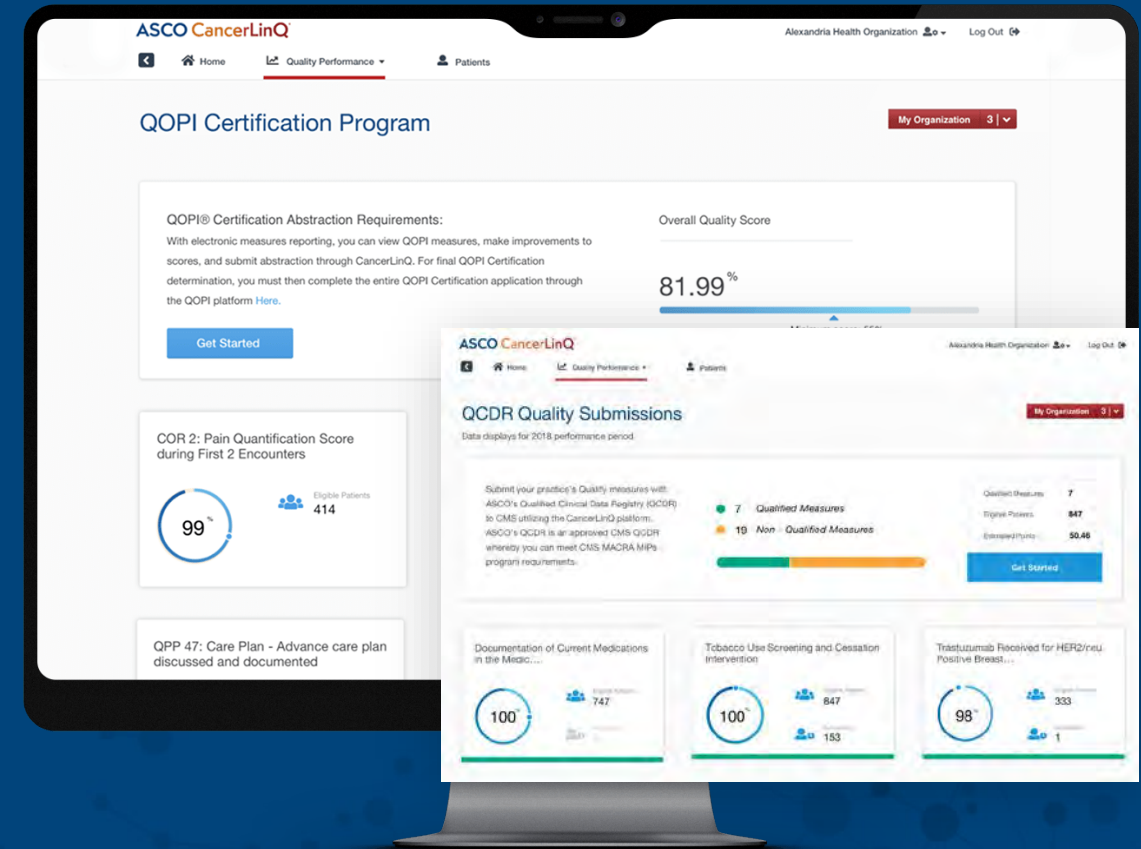
SmartLinQ™ Reporting Pathways

Current Pathways

- QOPI Reporting Registry (MIPS) pathway
- QOPI Certification Program pathway

Reduce overall cost and save time

- Eliminate manual chart abstraction
- Take action on the quality of care prospectively
- Reduce the need for advanced preparation
- Know in advance if program requirements will be met



ASCO® Membership

New Categories: Practice Admin & APP

Premier Oncology Periodicals

- Gain free print and online access to [Journal of Oncology Practice](#)
- Save over 50% on an individual subscription to [Journal of Clinical Oncology \(JCO\)](#) in print and online

Career and Educational Development Resources

- Save 20% on all professional and patient educational products and resources from the [ASCO University Bookstore](#)

Registration Discounts on ASCO Meetings

- ASCO Annual Meeting & ASCO Quality Symposium

Practice Improvement Tools

- Participate in the [Quality Oncology Practice Initiative \(QOPI®\)](#) and become a QOPI® Certified Practice**
- Improve your practice with tools like [ASCO Guidelines](#) and [Coding & Reimbursement Service](#)
- Access [clinical trial resources](#) to help implement exemplary attributes of clinical trial site

ASCO[®] eLearning



Interprofessional Oncology Education for the Cancer Care Team

Tailored Training for Advanced Practitioners in Oncology at Every Stage of Their Careers

This training helps new oncology practitioners learn the basics as well as advanced topics as they progress through their career. Perfect for busy practitioners, the eLearning format offers a convenient way to learn. Take any course, any time, anywhere—all that's needed is an internet connection.

THREE PROGRAM OPTIONS FOR ADVANCED PRACTITIONERS:

BASICS 101

- Principles of Oncology & Systemic Therapy
- Introduction to Common Cancer Therapies
- Diagnostic Evaluation
- Chemotherapy Administration and Safety
- Pharmacology
- Supportive Oncology Care I
- Supportive Oncology Care II
- Biologic Cancer Therapies
- Anti-Cancer Treatment Toxicities
- Basics 101 Assessment

BASICS 102

- Oncologic Emergencies Management
- Pain Management
- Survivorship
- Communicating Prognosis
- Cancer Screening and Prevention
- Imaging
- Cancer Care for Older Patients
- Radiation Oncology Primer
- Surgical Oncology Primer
- Basics 102 Assessment

ADVANCED 201

- Immuno-Oncology
- Cancer Genetics
- Tumor Genomics
- Team-based Care
- Fertility Preservation
- Fundamentals of Clinical Trials
- Biostatistics
- Cultural Competence
- Evaluation of the Scientific Literature
- Advanced 201 Assessment

* Courses are updated on a continuous basis.

▶ Courses offer CME/CE, Nursing, and Pharmacy Credits and ONCC ILNA Points

ASCO[®] Quality Training Program

***ASCO's Quality Training Program** is a 6-month lean six sigma in-depth course in quality improvement for oncology providers who need to measure performance, investigate quality and safety issues, and implement change.*

- ***Oncology-focused***
- ***Experience-based learning***
- ***Professional Development Opportunity***



ASCO's Quality Training Program Curriculum

Session 1: Define a problem – 2 days

- *Project Charter*
- *Problem and Aim Statements*
- *Process Flow Mapping*
- *Cause and Effect Diagram*
- *Managing an Improvement Team*

Session 2: Measure, Analyze, and Improve – 2 days

- *Storyboard Review with Faculty and Peers*
- *Brainstorming and Prioritization*
- *Introduction to Lean and Visual Management*
- *Managing Clinical Variation (SPC)*
- *Managing Teams Through Change*

Session 3: Share Results and Sustain (Control) Improvement – 1 day

- *Final Presentations*
- *Sustaining Change*

Results

Some Success Stories from Quality Training Program

(Project abstracts on ASCO website):

- *Oral Adherence*
- *Decreased the number of oncology patients utilizing the ER by **60%** -*
- *Improved obtaining written informed consent for oral chemo treatments from **0% to 75%** -*
- *Decreased time from admission to initiation of chemotherapy by **60%** -*
- *Increase the percent of advanced directives in advanced medical records*

<https://practice.asco.org/quality-improvement/quality-programs/quality-training-program/quality-improvement-library>

ASCO[®] Practice Consulting Services & Support

**Operational
Services**

**Clinical Care
Delivery
Services**

Operational Services



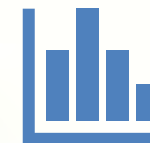
**Practice
Operational
Assessment**

**Readiness
Assessment**
Value-based Care



**Customized
Consulting**

**Analytical
Services**



Clinical Care Delivery Services



**Clinical Care
Delivery Assessment**
Medical Oncology

**Clinical Care
Delivery Assessment**
Radiation Oncology



**Advanced Practice
Providers Program
Optimization**

**Nurse Training
Support**



**Quality Recognition
Program Support**
*Medical & Radiation
Oncology*

**Value-Based Care
Delivery Model
Support**



ASCO QOPI[®]
Certification Program

ASCO QOPI[®] Certification Program

Certification Standards Overview

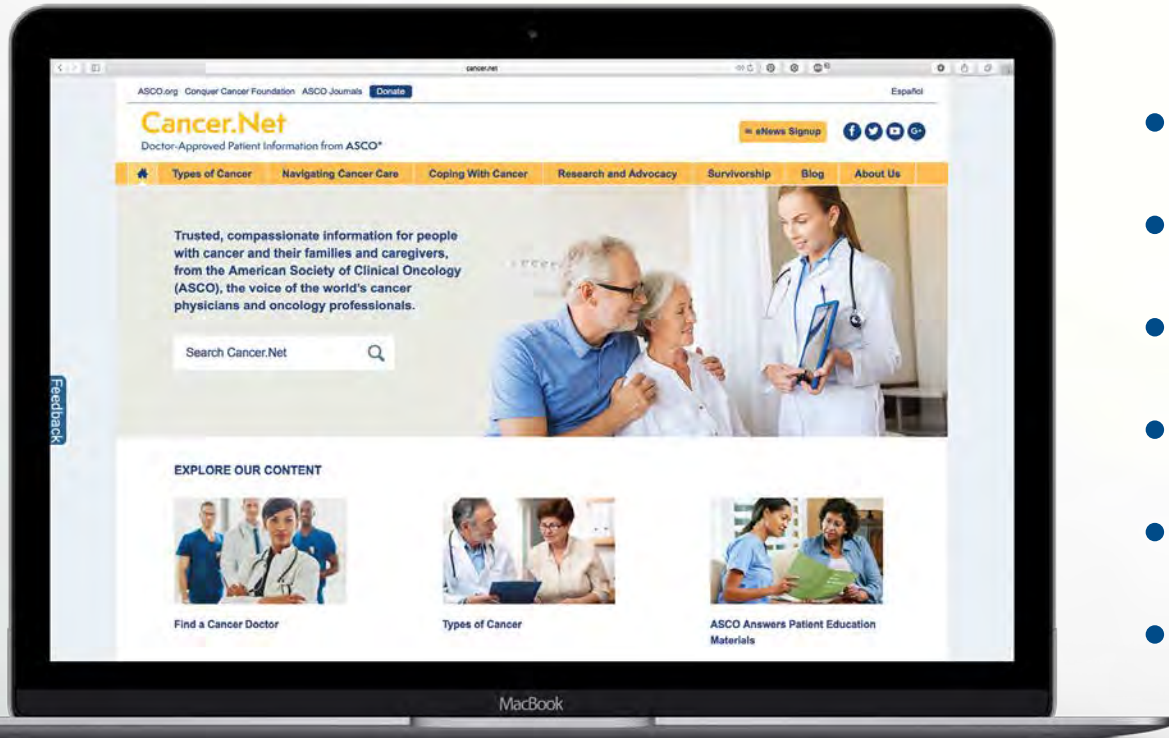
- Standards Categorized into Four Domains:
 - Domain 1: Creating A Safe Environment – Staffing and General Policy
 - Defines staff qualifications, minimum chart documentation requirements, defines relevant patient resources, and policies for patient documentation and follow-up.
 - Domain 2: Treatment Planning, Patient Consent and Education
 - Defines requirements for consent and education processes prior to treatment.
 - Domain 3: Ordering, Preparing, Dispensing and Administering Chemotherapy
 - Defines requirements for chemotherapy order set, order verification, labeling and safe handling, and extravasation management procedures.
 - Domain 4: Monitoring After Chemotherapy is Given, Including Adherence, Toxicity and Complications
 - Defines requirements for emergency management, monitoring and care of toxicities, and oral chemotherapy adherence.

Benefits of Achieving Certification

- **Public Trust, Competitive Edge** – Achieve recognition from health plans and incorporate QOPI[®] Certification status in practice marketing materials to patients, caregivers, and your medical community.
- CoC does not cover outpatient infusion suite, QCP does.
- **Save up to 10% on your Malpractice Insurance Premiums** – The Doctors Company offers a premium discount of up to 10% to physicians whose practices have achieved QOPI[®] Certification.
 - Safer practice for clinician and for patient & reduces claims
- **ABIM MOC Points** – Beginning in 2016, 20 Practice Assessment points are available for QOPI[®] Certified physicians.
- **CME/CNE Points** – Beginning in 2017, 20 CME/CNE points are available for QOPI[®] Certified nurses.

Cancer.Net

Trusted and Reliable Patient Information from ASCO



- Content approved by **ASCO experts**
- Guides for **120+** cancer types and syndromes
- **Videos, podcasts, and blogs**
- Award-winning **mobile app**
- **Spanish** language content
- Patient education **booklets** and **fact sheets**

Want to learn more? Visit: www.cancer.net Email: contactus@cancer.net



@CancerDotNet



CancerDotNet

ASCO[®]

Questions



Payment Reform Update

ASCO[®]

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The Need for an Alternative Approach to Oncology Management



Employers

- Cancer care expenses totaled \$87.8 billion in 2014, up 41% from 2004.^{1,2}
- Employers pay for 44% of cancer care expenses in 2014, compared to 27% for heart conditions.¹
- The average monthly cost of cancer drug therapy was \$15,535 in 2015.³



Providers

- 15.5 million Americans with active or prior cancer is placing a stress on the healthcare system.⁴
- 58% of providers reported payer pressures as their top concern.⁵
- Prior authorization consumes 16 hours of staff time per physician, weekly.⁶



Patients

- Half of patients report experiencing delays in starting cancer treatment.⁷
- Only 46% of patients reported receiving social or emotional services.⁷
- One-third of cancer patients report long-term debt from care, 55% of which is greater than \$10,000.⁸

ASCO Payment Reform Activities

Oncology
Payment Reform
Workgroup

ASCO Patient-Centered
Oncology Payment



'13

'14

'15

'16

'17

'18

ASCO Patient-Centered
Oncology Payment
Refresh

Consolidated
Payments for
Oncology Care

OCM



ASCO

ASCO Efforts to Improve Affordability & Value

Affordability of Drugs

- ASCO Value Framework
- Clinically meaningful outcomes
- Value-based pathways
- Outcomes-based pricing
- Development of generics and biosimilars

Care Model & Payment Reform

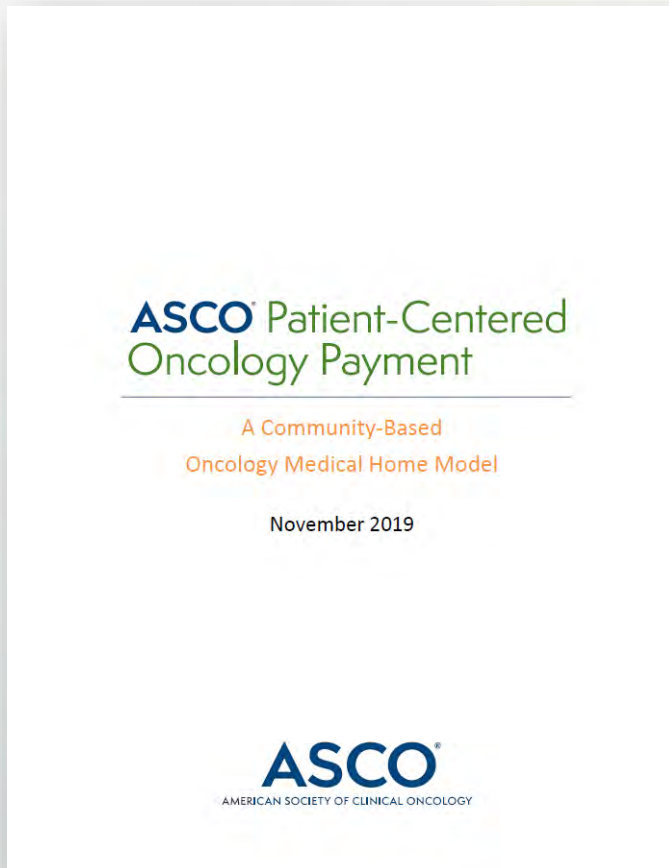
- ASCO/COA oncology medical home
- OCM support in PracticeNET
- OCF comment letters & meetings
- ASCO Patient-Centered Oncology Payment Model

ASCO® Patient-Centered Oncology Payment

- Originally Published in 2015
- Trialed in New Mexico
- Proposes New Resources to Support Patient Care
- Stresses Accountability for Delivering High-Quality, Appropriate Care



PCOP Release Schedule



- November 26: Published PCOP model
- December 10: PCOP included in comments to CMMI regarding OCF
- January 10: PCOP was submitted to the Physician-Focused Payment Model Technical Advisory Committee
- Future:
 - Peer reviewed publication.
 - National and state affiliate presentations.
 - HHS, CMS, and CMMI agency meetings.
 - Private payer meetings.
 - Purchaser/employer presentations.

Shift from Payer to Community Led Model

CMMI- / Payer-led Model



vs

Provider- / Community-led Model

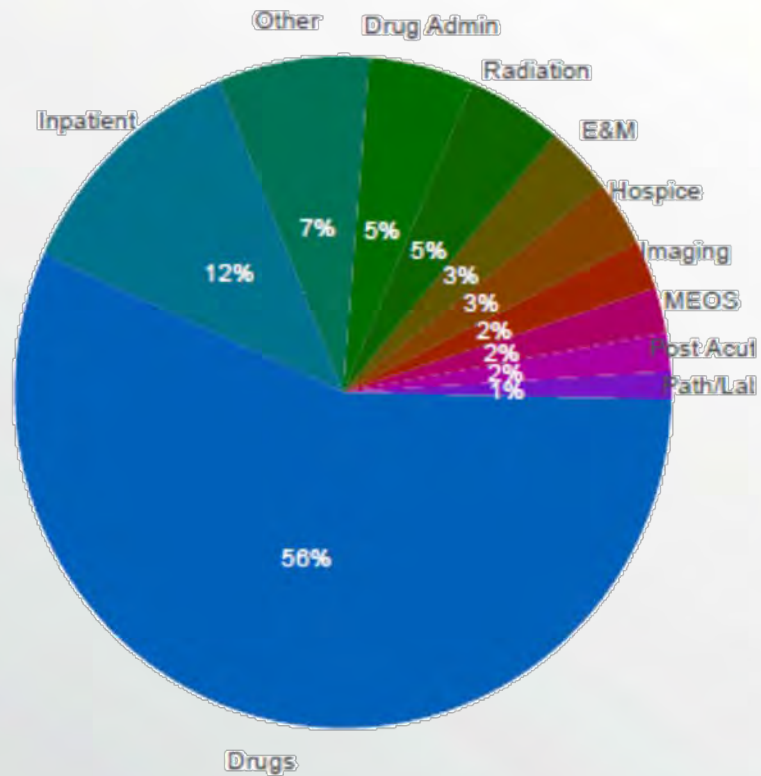


Clinical Practice Transformation

	Track 1	Track 2
Patient Engagement	Education Financial Counseling	Patient & Family Advisory Board
Access to Care	24/7 Telehealth Access	Expanded Patient Access Symptom Management Triage/Pathways
Comprehensive Team-Based Care	Oncologist Leadership Referral Relationships	Comprehensive Patient Assessments Risk Stratification Psychosocial Distress Screening & Mgmt Survivorship Planning
Quality Improvement	Completeness of Clinical Data Patient Feedback	Community-Selected Quality Improvement Efforts
Safety	Basic QOPI Safety Standards	
Evidence-Based Medicine	Use of Clinical Treatment Pathways	
Technology	Use of certified EHR Technology	

Total Cost versus Focused Cost Models

OCM (Total Cost-of-Care)



PCOP (Focused Cost-of-Care)

- Admissions per Episode
- ED Visits per Episode
- Supportive Care Drug Costs
 - Antianemics
 - Antiemetics & antinauseants
 - Detoxifying Agents
 - Hormonal therapy
 - Immunostimulants
 - Tx of Bone Diseases

VS

Payment Methodology

Track 1

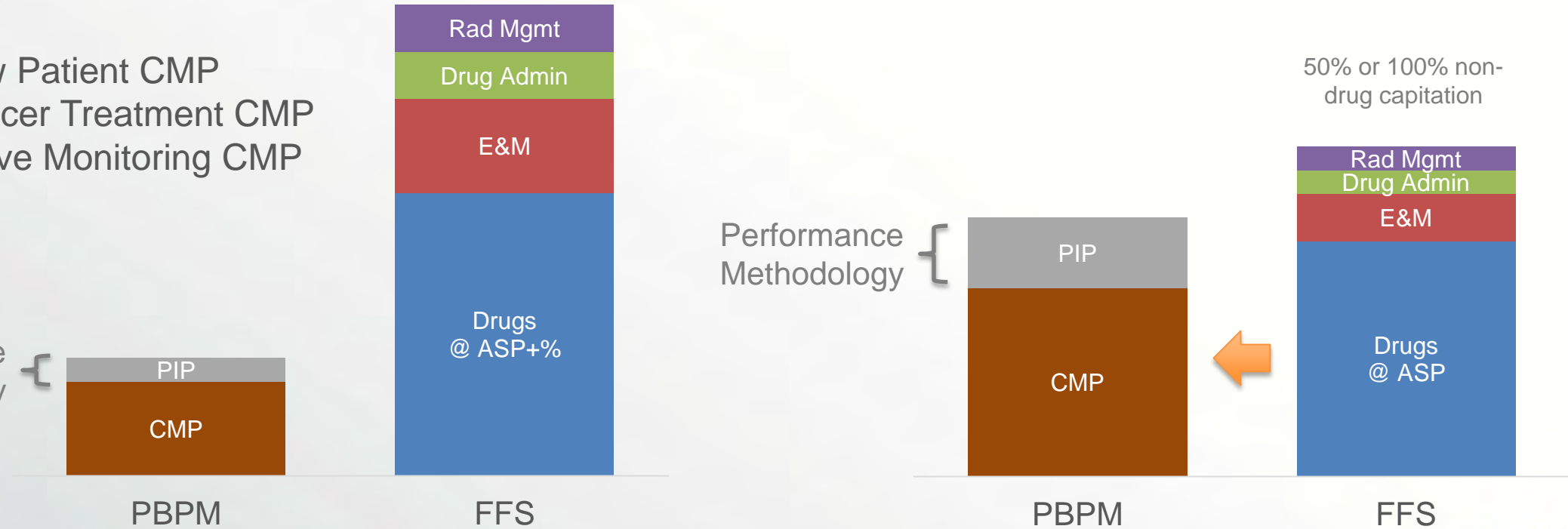
Track 2

New Patient CMP
Cancer Treatment CMP
Active Monitoring CMP

50% or 100% non-
drug capitation

Performance
Methodology {

Performance
Methodology {



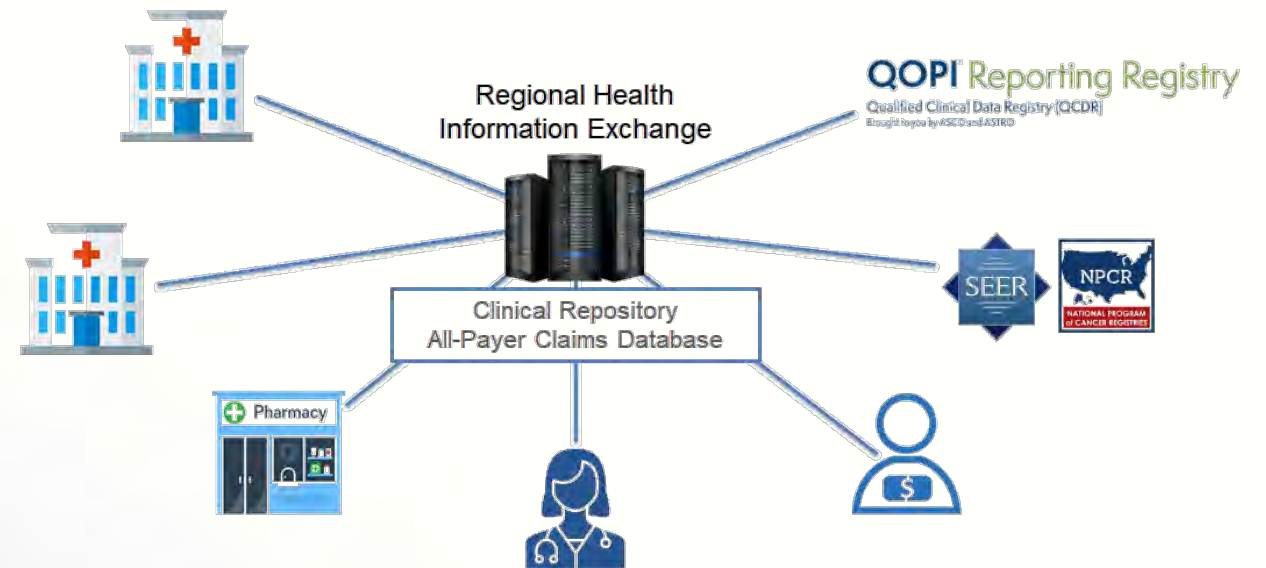
Performance Methodology

- Adherence to Clinical Treatment Pathways
- Electronically Capturable Quality Measures
- Cost-of-Care
 - Unplanned Hospital Admissions
 - Emergency & Observation Care Visits
 - Supportive Care Drug Costs



Community-Driven Implementation

- Stakeholder Collaboration
 - Steering Committee
 - Research Collaborative
 - Community Case Conferences
- Structural Needs
 - Health Information Exchange
 - Data Sharing – e.g. all-payer claims data
 - Partners
 - ASCO – Measure Development, Quality Registry, Advisement



Quality Measurement & Payment Reform in Your Community

Community-led Model



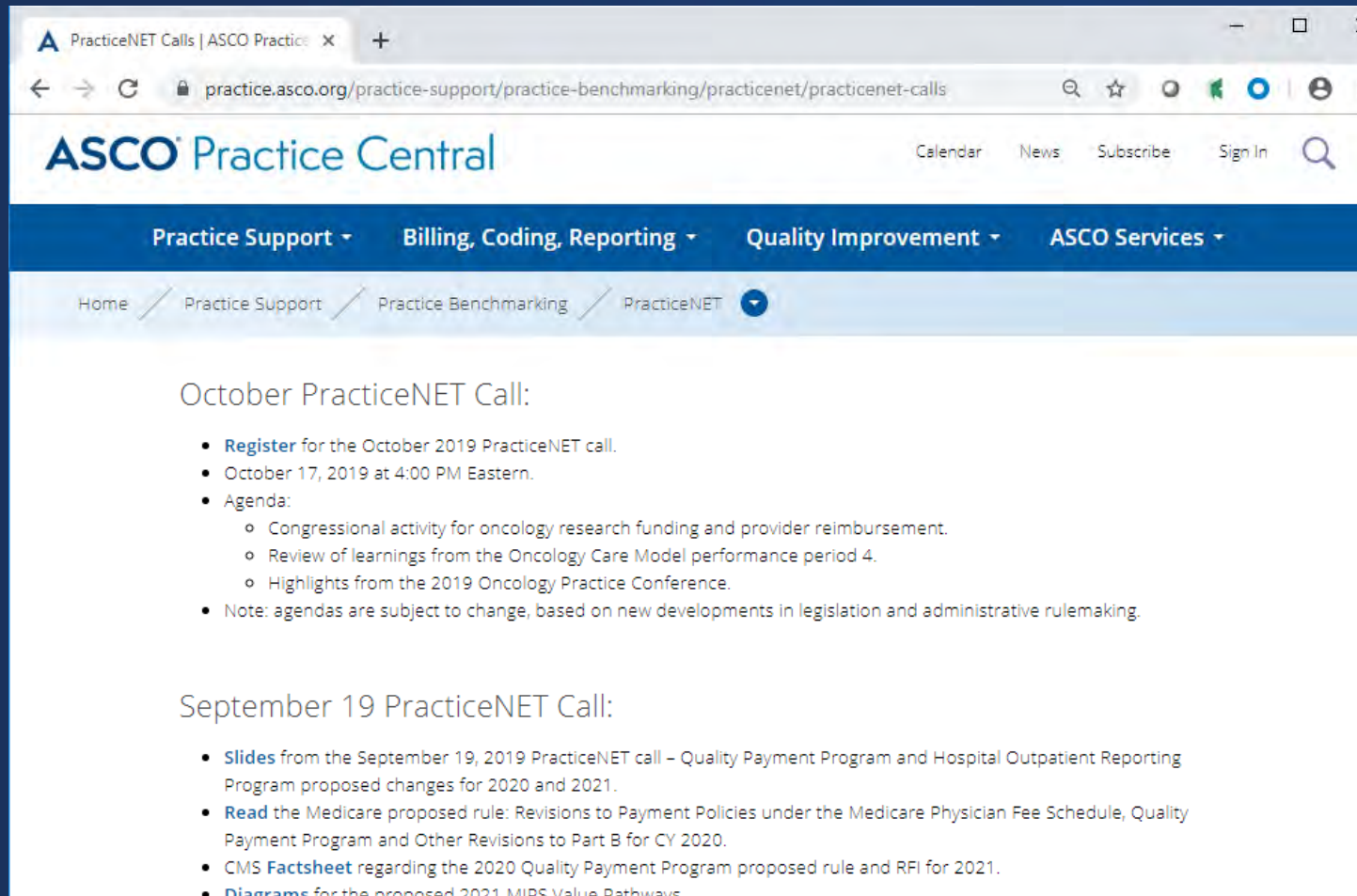
- Where does cancer treatment fall in your community's health priorities?
- Is there interest in bringing together providers, payers, employers and agencies to work on quality measurement and payment reform?
- How can ASCO assist you in reaching your goals?

Future Calls and Topics

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Practice Leadership Calls



The screenshot shows the ASCO Practice Central website. The browser address bar displays the URL: practice.asco.org/practice-support/practice-benchmarking/practicenet/practicenet-calls. The page header includes the ASCO Practice Central logo and navigation links for Calendar, News, Subscribe, and Sign In. A blue navigation bar contains links for Practice Support, Billing, Coding, Reporting, Quality Improvement, and ASCO Services. Below this, a breadcrumb trail shows Home > Practice Support > Practice Benchmarking > PracticeNET. The main content area features two sections: 'October PracticeNET Call:' and 'September 19 PracticeNET Call:'. Each section contains a bulleted list of key information and resources.

October PracticeNET Call:

- [Register](#) for the October 2019 PracticeNET call.
- October 17, 2019 at 4:00 PM Eastern.
- Agenda:
 - Congressional activity for oncology research funding and provider reimbursement.
 - Review of learnings from the Oncology Care Model performance period 4.
 - Highlights from the 2019 Oncology Practice Conference.
- Note: agendas are subject to change, based on new developments in legislation and administrative rulemaking.

September 19 PracticeNET Call:

- [Slides](#) from the September 19, 2019 PracticeNET call – Quality Payment Program and Hospital Outpatient Reporting Program proposed changes for 2020 and 2021.
- [Read](#) the Medicare proposed rule: Revisions to Payment Policies under the Medicare Physician Fee Schedule, Quality Payment Program and Other Revisions to Part B for CY 2020.
- CMS [Factsheet](#) regarding the 2020 Quality Payment Program proposed rule and RFI for 2021.
- [Diagrams](#) for the proposed 2021 MIPS Value Pathways.

ASCO Practice Central
practice.asco.org

- Access slides & references
- Register for future calls
 - Calendar of events
- Oncology Practice Insider
- PracticeNET, QOPI & more

Practice Leadership Meeting

PracticeNET Spring Meeting
March 4, 2020, 11:30am – 5:00pm
Washington Hilton, DC



- Results from the 2019 Survey of Oncology Practice Operations
- Special education on the Evaluation & Management changes for 2021
- Benchmark review and examples from the PracticeNET Advanced pilot group
- Open forum

Special discount of \$100 off the cost of registration for the ACCC Annual Meeting & Cancer Center Business Summit.

Visit <https://www.surveymonkey.com/r/PracticeNETSpring2020>