

**ABORIGINAL
MARKETPLACE**
EVENTS

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2016 NATIONAL ABORIGINAL BUSINESS OPPORTUNITIES **CONFERENCE**

Chief Clarence Louie invites you to
the 7th annual NABOC Osoyoos -
Western Canada's most popular
Aboriginal/private sector business
networking event

Register at 2ggroup.ca



DATES

Sept 13th - 15th

VENUE

NK'MIP Resort
1200 Rancher Creek
Rd. Osoyoos BC, V0H 1V6

CONTACT

Toll Free Phone: 866 284-8322
Toll Free Fax: 855 766-0253
aboriginalmarketplace.com



EXHIBITORS

Interior Heavy Equipment School

SCMABC

Tzeachten First Nation

Spatial Technologies

MTS Canada

Environment Canada

ATCO Sustainable Communities

Chinook Scaffold Systems Ltd

Rhinokore Composites Solutions

Krampitz International

PWGSC

White Feather Towel and Tissue

Pacific Coastal Airlines

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NABOC OSOYOOS 2016 AGENDA

WELCOME TO THE 2016 NATIONAL ABORIGINAL BUSINESS OPPORTUNITIES CONFERENCE

The NABOC Conference series is unique in design with a focus on creating a comfortable and supportive venue for discussion and collaboration between Aboriginal and Private Sector business groups. The plenary sessions will showcase Best Practices in Aboriginal business as well as offer 20 unique business partnership opportunities.

As your conference organizer my role is to ensure you get the utmost value from your time with us. Our staff will be on-site from Sept 12th – 16th and I can be reached at any time by calling Toll Free 866 284-8322, texting 250 878-9908 or emailing geoff@2ggroup.ca

We have assembled a fantastic line-up of presenters for NABOC 2016. Make sure you use all of the networking breaks to your advantage and be sure to bring plenty of business cards along with you.

Our hotel partner – Spirit Ridge - will be happy to assist you with your accommodation, just see the concierge at the front desks if you have any questions.

Thank you for registering and we look forward to hosting you at the Osoyoos Indian Band's spectacular NK'MIP Resort.

Geoff Greenwell
CEO, 2G Group



SEPT 13TH: WELCOME RECEPTION AT NK'MIP CONFERENCE CENTRE

6PM – 8PM

Welcome Reception and early bird registration at NK'MIP Cellars Winery



SEPT 14TH: CONFERENCE DAY 1

7:30-8:30AM - Delegate Registration & Continental Breakfast

8:30-8:50AM - Welcome address and opening prayer



Chief Clarence Louie,
CEO,
Osoyoos Indian Band

8:50-10:30AM - Business Pitches 1-6

Pitch 1 – Partnership opportunities in the Waste Management industry

Pitch 2 – Partnership opportunities in the emerging Medical Marijuana industry

Pitch 3 – Partnership opportunities in the Fuel Industry (propane and petroleum)

Pitch 4 – Partnership opportunities in Land Development and Real Estate

Pitch 5 – Partnership opportunities in the First Aid industry

Pitch 6 – Partnership opportunities in the Security/Traffic Control and Safety industries

10:30-11:15AM - Nutrition and Networking Break



11:15AM-NOON - Best Practices - How to Create a Successful Community Economic Development Corporation – A Case Study



MIKE WATSON

CEO Sto:lo Community Futures

Michael Watson has an extensive background in law, real estate, economic development and First Nations business development. Prior to coming to British Columbia in 1998, Mr. Watson was involved in economic development in Nova Scotia, working with both the Province and the City of Halifax, as the Director of Marketing for the City and in many other economic development and business initiatives. Much of Mr. Watson's work was involved in initiating, structuring, managing and overseeing the development of major real estate projects and business parks through the Province.

NOON-12:45PM - Buffet Lunch and Networking Break – *enjoy the sumptuous fare of the South Okanagan*

12:45-1:30PM - Keynote Luncheon Speaker



CHIEF CLARENCE LOUIE

Chief Clarence Louie, CEO, Osoyoos Indian Band

Chief Louie's efforts have been widely recognized in Canada and the United States. In 1999, he received the Aboriginal Business Leader Award from All Nations Trust and Development Corporation. In 2000, the Advancement of Native Development Officers (CANDO) named Chief Louie the "Economic Developer of the Year". In the same year, Clarence was chosen to join the Governor General of Canada in the 2000 leadership tour. In 2001, Chief Louie was appointed to the Aboriginal Business Canada Board and most recently was appointed Chairperson of this Board. In 2002, Aboriginal Tourism B.C. awarded Chief Louie the "Inspirational Leadership Award". MacLean's Magazine listed Chief Clarence Louie as one of the "Top 50 Canadians to Watch" in their January 2003 issue. More recognition came in 2003 as the U.S. Department of State selected Clarence as 1 of 6 First Nation representatives to participate in a 2-week tour of successful American Indian tribes. In April 2004, the National Aboriginal Achievement Foundation presented Clarence with the award for "Business and Community Development". The National Aboriginal Achievement Awards represent the highest honor the Aboriginal Community bestows upon its own achievers. In June 2006, Chief Louie was presented with the Order of British Columbia, which is the province's highest honor for outstanding achievement.

1:30-2:45PM - How Canada's adoption of the United Nations declaration on the rights of Indigenous Peoples will affect the future of Aboriginal/Private Sector business relations – a panel discussion amongst legal and business experts



SANDRA A. GOGAL

Partner, Miller Thomson LLP

Sandra is nationally recognized for her expertise in Aboriginal and Environmental law. She has extensive experience advising mining, energy, oil, gas and engineering companies, lenders and investors, as well as provincial and government agencies on aboriginal, regulatory and related project matters. Sandra has a combined 20 years experience in house and in private practice advising on resource developments across Canada, including advising general counsel on matters relating to aboriginal rights and consultation, environmental assessments, regulatory, government relations and negotiations. She has negotiated several successful commercial arrangements, impact and benefit agreements and partnerships between industry and First Nations on major hydro electric projects and mining projects across Canada.



MERLE ALEXANDER

Partner, Leader of Aboriginal Law Group, Gowlings LLP

Merle Alexander is a partner in the Vancouver office and a member of the Business Law Group, practising Aboriginal resource law.

Merle is a member of the Kitasoo Xai'xais First Nation. His practice area, Aboriginal resource law, affirms Aboriginal Peoples' title and rights, their economic development participation and environmental sustainable management within their Territories.

Merle advises on the negotiation and implementation of impact-benefit agreements, resource revenue-sharing arrangements and a variety of interim agreements. The negotiations touch on a number of resource law areas, including pipeline, oil and gas, forestry, mining, energy, and independent power (run-of-the-river) projects.



ROB MILLER

Co-founder, Miller Titerle + Company LLP

Rob is a founding and managing partner of Miller Titerle + Company LLP, a group of forward-thinking professionals who are building a new kind of law firm based on a more passionate and more personal way of practising law. His practice includes providing advice on development of and investment in large resource and infrastructure projects; industry and government-to-government negotiations; structuring and governance of economic development groups; and consultation and accommodation. Rob has represented a number of high-profile First Nations in negotiations with government and industry regarding large resource projects. He has also provided advice to large resource companies on social licence, Aboriginal law and project development. Rob is recognized in the 2014 Lexpert Directory in the area of Aboriginal law, the 2014 Guide to the Leading US/Canada Cross-Border Corporate Lawyers in Canada, the 2015 Best Lawyers in Canada in the areas of Aboriginal law and natural resource law, and in the 2014 Lexpert Canada's Leading Energy Lawyers.



BRENDA BAPTISTE

Facilitator, Aboriginal Strategy Group LLP

As a member of the Osoyoos Indian Band, Brenda graduated as a Registered Nurse specializing in Aboriginal health with a focus on community development, and worked with the Osoyoos Indian Band in the area of community health.

Later, she was the responsible for the development of the Nk'Mip Desert Cultural Centre, including managing Phase 1 of this operation, and playing a key role in the planning and development of the second and final phase of this centre. Her primary responsibilities for this project included project planning, product development, program development, marketing, fundraising and management of a \$12 million dollar capital project. Brenda continues to support the Osoyoos Indian Band in the marketing and development of the Nk'mip Desert Cultural Centre.

Brenda has most recently joined Chief Clarence Louie and Geoff Greenwell at Aboriginal Strategy Group LLP bringing her expertise in the cultural tourism industry to the firm.

2:45-3:30PM - Nutrition and Networking Break

3:30-4:30PM - Business Pitches 7-10

Pitch 7 – Opportunities to join Aboriginal Strategy Group's joint venture partner network

Pitch 8 – Opportunities to joint venture in the engineering and environmental industries

Pitch 9 – How to get procurement business and contracts from industry and government

Pitch 10 – Partnership opportunities in the medical services industry

5:00-7:00PM - Hospitality event at the Desert Cultural Centre with live entertainment from Juno award winner Murray Porter.



SEPT 15TH: CONFERENCE DAY 2

Networking Day, Wine Tour, Area 27 Tour and Charity Golf Tournament



7:30-8:30AM - Delegate registration & continental breakfast

8:30AM-4:30PM - All private sector organizations will be allocated meeting tables and both Aboriginal and private sector delegates will be able to schedule meeting times with each other ahead of the conference and have multiple meetings throughout the day.

9:00AM - There will also be a charity golf tournament with a 9am start time. Delegates can sign up for golf and arrange their business meetings for the afternoon session.

9-10AM - Business Pitches 11 - 13 Partnership opportunities in the construction industries

10-11AM - Businesses Pitches 14 - 16 Partnership opportunities in the workforce accommodation industry

NOON-12:45PM - Buffet lunch and networking Bbreak – *enjoy more sumptuous fare of the South Okanagan*



2-3PM - Business Pitches 17 - 20 TBD



1-4PM - Visit to the Area 27 racetrack. See some of Canada's fastest and most expensive street legal cars in action! Area 27 is the name of the new racetrack recently completed on Osoyoos Indian band lands. Join us for a free tour of the new facility and watch some really fast car racing!

1-4PM - Wine Tour of South Okanagan wineries - *Join our tour guides as they take you to visit 4 of the Okanagan's best wineries where you can sample and purchase wine to take home.*

7PM-MIDNIGHT - Banquet dinner with live entertainment and dancing - all delegates are invited to join us for an evening of fine wine and dining, lots of laughs and great entertainment!



Burns Lake Native Rockers the Joel West Band will blow the roof off at our banquet dinner!

CLICK ON THE LINK BELOW TO REGISTER!

<https://www.eply.com/NABOCsoyoos20161530714>

