



National Credentialing Register



powered by



LSI National Credentialing Register powered by MIA

One system - One ID card - Nationally recognised and approved

With effect from 30th July 2019 the MIA appointment and credentialing system will be powering the LSI National Credentialing Register. A single system approved by the NHS for use in hospitals and healthcare settings across the UK.

The LSI National Credentialing Register is the culmination of extensive work between the major healthcare trade associations (ABHI; ABPI; AXREM; BAREMA; BDIA; BHTA; BIVDA; MEDILINK UK), NHS England and the Academy for Healthcare Science. Now, working with Medical Industry Ltd, this provides firstly, a not-for-profit registration system that has patient and public safety at its heart and secondly, a potential solution to the issue of multiple providers of credentialing systems which creates confusion and duplication and is costly to the healthcare industry and ultimately, as a consequence, the NHS.

What effect will it have:

- ✓ One card - one cost for industry.
- ✓ Uninterrupted access to MIA hospital sites while representatives gain LSI National Credentialing Register approval.
- ✓ No new training required for hospital staff using the MIA system.
- ✓ Simple set up and adoption for trusts not currently using MIA.

The LSI National Credentialing Register powered by MIA will have many positive benefits for the NHS, private hospitals, healthcare facilities, employers and industry including:

- An enhanced credentialing system under the regulatory framework of the Academy for Healthcare Science, accredited by the Professional Standards Authority. The PSA is an independent organisation, accountable to Government.
- A single credentialing and appointment system for the NHS across the UK.
- One national entry criteria.
- National standards of training across the industry – supporting and delivering continuing professional development (CPD).



MIA and the LSI National Credentialing Register working together for a clear simple solution for credentialing and patient safety.

What is the MIA appointment system?

A credentialing and appointment system, free for NHS providers

The appointment system allows approved staff to check the credentials of visiting industry staff to ensure they are properly qualified to engage with healthcare professionals, and enter clinical areas within a hospital. It can also capture representative movements and activities in hospitals, and store the appointment records for future reporting.

The system includes the ability to provide credentialing services such as:

- Disclosure and Barring Service (DBS) and relevant inoculation records.
- Confirmation that individual hospital policies have been read and understood.

Key objectives

- Provide assurance to hospital staff that company representatives admitted to sensitive areas are properly trained and are fully aware of their responsibilities.
- Help the NHS and private sector fulfil its duty of care to protect patients and ensure safe surgical and clinical outcomes.
- Provide an efficient and effective national solution for industry and the NHS.



MIA appointment system is in use in 250 healthcare sites across the UK.



In England over 80 NHS trusts use the system.



Two NHS health boards in Scotland and two in Wales also use the service.

To qualify for a photo-ID card, company representatives must meet the criteria set by the Life Science Industry in collaboration with the NHS and the Academy for Healthcare Science. The LSI National Credentialing Register is accredited by the Professional Standards Authority (PSA).

The service is free of charge to the NHS and private healthcare providers — all that is required is access to the internet and the ID code of the cardholder.

The cost of a card regulated by the AHCS.



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Alcon Eye Care

Many thanks to the team at Medical Industry for their highly professional and extremely efficient response and support to our business. I am always impressed with the service that you provide to us, and the way that you deal with our account, even with our last minute issues and emergency access issues. Your knowledge, experience and commitment to our account is sincerely appreciated.

Compliance Manager



It is also used in private healthcare sites.



5,000 recorded site visits every month.



Around 10,000 individuals from 1,000 companies hold a card.

What does this mean for existing cardholders?

Members should continue to use their existing MIA card as they have always done. When existing cards expire we will issue members with new LSI National Credentialing Register cards which grant the same level of access to hospitals which they have always enjoyed.

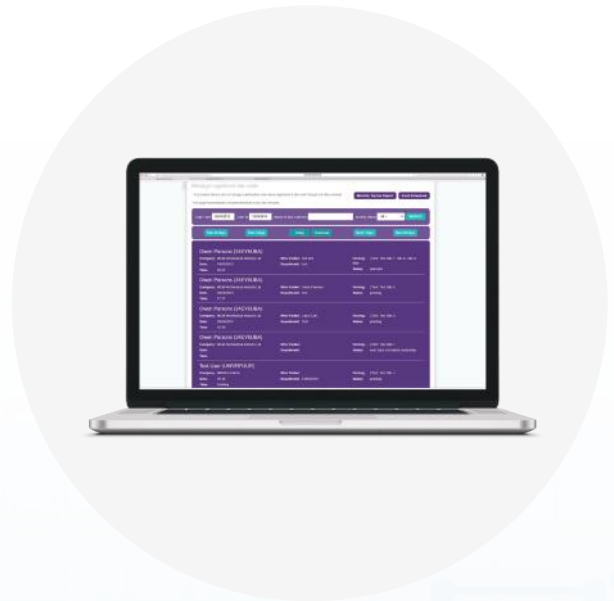
Members will automatically be enrolled onto the LSI National Credentialing Register at tier X. This is a transitional tier which demonstrates they are working towards full registration.

They will have until 30th July 2020 to meet the training tier requirements.

Once they have completed the required LSI National Credentialing Register training they will be able to easily submit this for approval via the Medical Industry Ltd website. (Training can be purchased from any accredited supplier.)

MIA appointment success story

Uncovered clinical trials taking place without the relevant bodies being aware (ie, procurement departments and clinical evaluation groups), wasting clinical time.



Name of staff and department that member wishes to visit

At-a-glance stats of visitor activity, ie, appointment volumes, reasons for visit

Member qualified to visit healthcare settings

Appointment status set by hospital, ie, pending, cancelled, approved

Downloadable reports

Manage registered site visits

- this screen allows you to manage cardholders who have registered a site visit through the MIA website

This page automatically reloads/refreshes every two minutes.

Monthly Topline Report

Excel Download

Date From: 03/06/2019

Date To: 10/06/2019

Name or MIA Card No:

Activity Status: All

SEARCH

Past 30 Days

Past 7 Days

Today

Tomorrow

Next 7 Days

Next 30 Days

Joe Bloggs (ABCD1234)

Company: Medical Industry Ltd

Date: 06/06/2019

Time: 10:00

Who Visited: Dr Sam Browne

Department: Operating Theatre

Visiting: North England NHS Trust

Status: Confirmed

Client Name: (MIEYRUBA)

Company: Medical Industry Ltd

Date: 06/06/2019

Time: 10:00

Who Visited: Dr Sam Browne

Department: Operating Theatre

Visiting: North England NHS Trust

Status: Confirmed

Company name

Date and time of member's appointment

LSI National Credentialing Register tiers

The training requirements for each tier of the LSI National Credentialing Register are set out below.

Companies will need to decide which tier employees will be registered at, as this determines which areas of a hospital members will be able to access. Tier X is a transitional tier that demonstrates the cardholder is working towards full LSI National Credentialing Register acceptance.

✓ Tier 1:

Interaction with Healthcare Professionals but no interaction or contact with patients or relatives other than in areas open to the general public

- Product (it is up to company training managers – or equivalents – to deem what is appropriate product training)
- NHS Values and Behaviours
- Code of Business Practice
- Information Governance
- Competition and Procurement

✓ Tier 2:

Interaction with Healthcare Professionals and with patients or relatives in areas where no invasive procedures are taking place

- Tier 1 training plus:
- Self, public and patient safety (enhanced)

✓ Tier 3:

Interaction with Healthcare Professionals and with patients or relatives in areas where invasive procedures are taking place

- Tier 1 and 2 training plus:
- Training for high risk settings

Acceptance on the LSI National Credentialing Register requires additional information, including date of birth, home address and National Insurance number.



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Medtronic

Medtronic have been working with the MIA team for a number of years. Through Medical Industry Ltd's efficient online training portal our employees have the flexibility to take the correct accredited course as required, and then gain the MIA ID card required to demonstrate that they are qualified to be present within hospital environments.

The staff at Medical Industry Ltd are very knowledgeable and professional. They work closely with us to ensure a smooth, streamlined process for all with a quick turnaround. I highly recommend Medical Industry Ltd.

Senior Business Support Manager UK & Ireland

How do members register a site visit?

Follow best practice and require pre-registration of appointments

- 1 In a web browser visit www.miaweb.co.uk.
- 2 Click the "Cardholders log in" tab."
- 3 Enter card number and email address.
- 4 Click the down arrow on the "Register site visit/check entry criteria" option box.
- 5 Select which hospital they wish to visit.
- 6 If a hospital has many sites then please select which site they wish to visit on the drop down menu that appears and click "next".
- 7 Check entry criteria (if applicable for that hospital) and enter all details. Fields marked with * must be answered.
- 8 Ensure they have read the MIA terms and conditions along with the site's rep policy (if applicable). Click the check box and click "next".

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Karl Storz

We have been delighted with the service provided to us by Medical Industry Ltd, especially in regard to the online learning portal. The site is highly intuitive and the provision of the administrative backend for trainers is very helpful.

The MI team have been very professional and slick in resolving any queries we have had and in uploading our own training materials to the site.

Training and Development Manager

MIA appointment success story

Stopped reps accessing hospitals without required credentials, including DBS.



MIA and the LSI National Credentialing Register

Medical Industry Ltd is supporting the LSI National Credentialing Register as a single credentialing system for the UK. We recognise that having one scheme across all healthcare providers that is regulated by an independent body is the way forward for patient safety and to ensure the highest professional standards.

Powered by the MIA appointment system, the LSI National Credentialing Register will be delivered in partnership with the acclaimed Medical Industry Ltd team.

Benefits of the LSI National Credentialing Register

- Safety – the scheme was developed with the objective of enhancing patient and staff safety.
- Proportionate – the criteria are appropriate to the level of risk and will not create undue cost or administrative burden.
- Compliance – the scheme meets legal requirements on employment law and data protection as well as government and NHS policy on working with industry.
- Transparency – the scope and criteria for the scheme is public and agreed by all parties involved.
- Equitable – the criteria will be applied across all industry sectors in an equitable manner and entry will be open to all relevant individuals.
- Once only – the requirements do not duplicate procedures already in place within the suppliers' processes and evidenced by other mechanisms such as product CE marking, contractual obligations, etc.

MIA appointment success story

Leading Oxfordshire NHS Trust discovered clinical samples (including medical devices) being used in patients by companies without Master Indemnity Agreement, leaving hospitals vulnerable to legal action should anything go wrong with the sample and patient.

Stopped representatives adding boxes of their own stock into hospital storage rooms in the hope they get used and then get added to the formulary/stock list.

Procurement Director



What next?

Contact Medical Industry Ltd

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Registered office address:

188 High Street, Tonbridge, Kent TN9 1BE

Registered in England | Company no. 10799269 |

VAT reg. no. GB 271 3188 09 | Data Protection register: ZA266801

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Ashford & St Peter's Hospitals NHS Foundation Trust

We have been working with the MIA team since 2015 and they have always presented a very professional approach to our relationship – they understand our organisation and the specific need and demands of the Ashford & St Peter's NHS Foundation Trust and have proved a good fit with our culture and policies.

We benefit from their strong market awareness and sharing of best practice for our training needs. We now have improved visibility of the supplier reps visiting our trust and more knowledge of their reasons for visiting. The online functionality can and has been tailored to our specific needs. It is intuitive, easy to navigate has been well received by our staff and suppliers alike.

Associate Director of Procurement

