



**New York State
Global
Navigation
Guidelines**

Introduction



1.0

INTRODUCTION

OUR APPROACH

- We performed an audit for all New York State Agencies Websites in order to understand how they use their global navigation.
- We selected three agency sample sites. The content on proposed designs is placeholder only and not prescriptive recommendation.
- A separate document is provided to advise agencies on how to improve the nomenclature of their new global navigation.

1.0

INTRODUCTION

OUR PRINCIPLES

Responsive

These guidelines are not casual recommendations, but rather a comprehensive set of rules to be followed by every person issuing communications on behalf of the state and its entities. Full compliance is expected.

Consistent

There is a lack of consistency across the websites. We identified guidelines and prepared a separate document with best practices for an improved consistent experience.

Flexible

Agencies have different needs. We provided options for different navigation items and layouts.

Universal Navigation

A unifying experience embodies the ny.gov creative strategy:

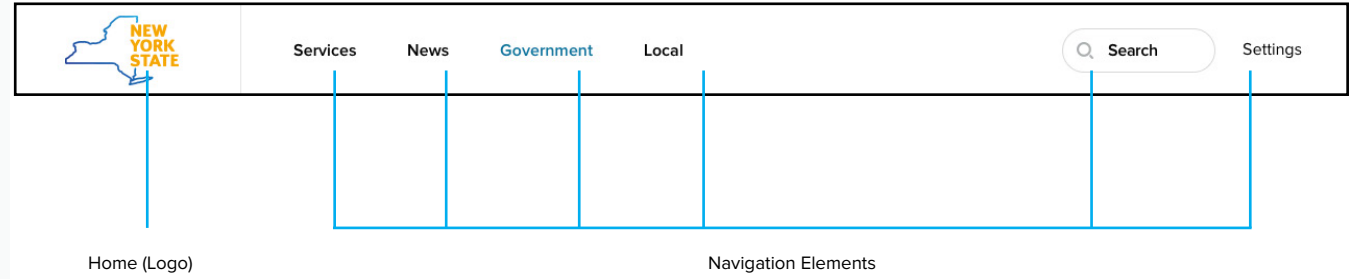
- It supports contextual service discovery through search.
- It is a consistent experience that spans the entire ecosystem.
- It rebuilds trust by surfacing access to services and communicating government action.
- Every page in a site should have the universal navigation at the top of the page.

7 ELEMENTS

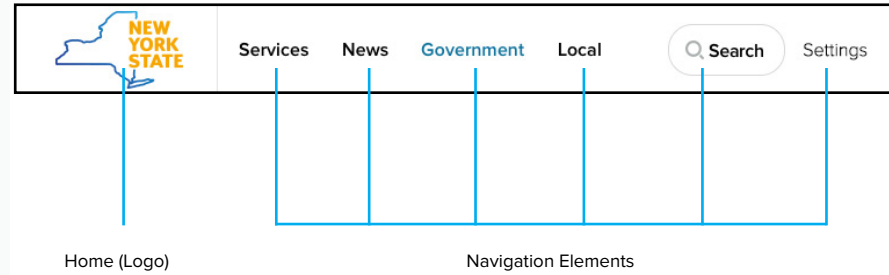
The universal navigation has 7 elements:

- Home (Logo)
- Services
- News
- Government
- Local
- Search
- Settings

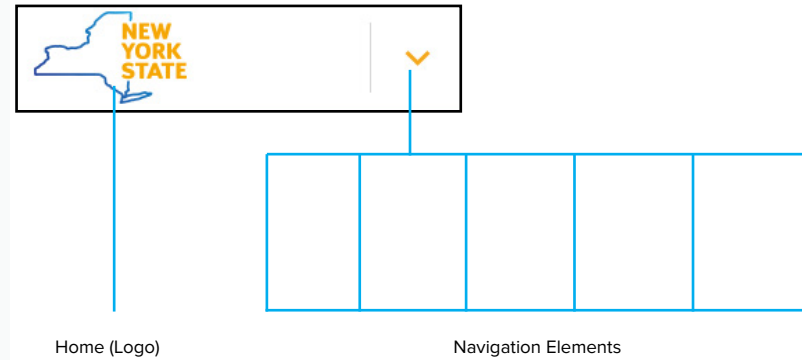
DESKTOP



TABLET



MOBILE



Web Color Overview



3.0

WEB COLOR OVERVIEW

EXTENDED COLOR CLUSTER OVERVIEW

	BRAND COLORS			WEB COLORS	
	Primary	Secondary	Tertiary	Primary	Secondary
Transportation and Utilities	 #006BA6	 #0085AD	 #8DB9CA	 #0B5584	 #D6E5EB
Local and Regional Authorities	 #4F2C1D	 #744F28	 #A39382	 #402217	 #DED8D3
Business	 #007681	 #7FA9AE	 #B6CFD0	 #09464C	 #E5EEEE
Administration	 #E35205	 #DC6B2F	 #DB864B	 #B74215	 #F4D3C1
Statewide Elected Officials	 #0077C8	 #009CDE	 #8DC8E8	 #0E5E9E	 #D6E5EB
Recreation & Environment	 #2C5234	 #507F70	 #92ACA0	 #233E2A	 #D9E1DD
Health & Human Services	 #523178	 #6F5091	 #878CB4	 #43285D	 #D4D5E3
Education	 #C4B200	 #ABAD23	 #C0BB87	 #9D8E1D	 #E9E6D4
Public Safety	 #5B7F95	 #7A99AC	 #B7C9D3	 #4B6576	 #E5EBEE

Global Navigation

The agency global navigation appears on every page of a website, and serves 2 functions:

- Allows to switch to other important areas easily, no matter their current location.
- Ensures that even users who don't enter through the homepage can quickly get a sense of what your agency does.

4.0

GLOBAL NAVIGATION

SCHEMATICS OF THE AGENCY GLOBAL NAVIGATION

Office/Agency Name

- We use the agency or department name to communicate to the user the site that they are browsing.
- The agency or office name is a navigation element and it should take users to the homepage.
- Agency names will be displayed in typography using web fonts. No agencies, programs, or initiatives (with the exception of those mentioned in the NYS brand guidelines documents) will have their own brand mark or logo.

Navigation Elements

- We will refer to “navigation elements” to the links or tools found within the global navigation and footer.
- There are three options for the agency to choose from based on the number of navigation elements.

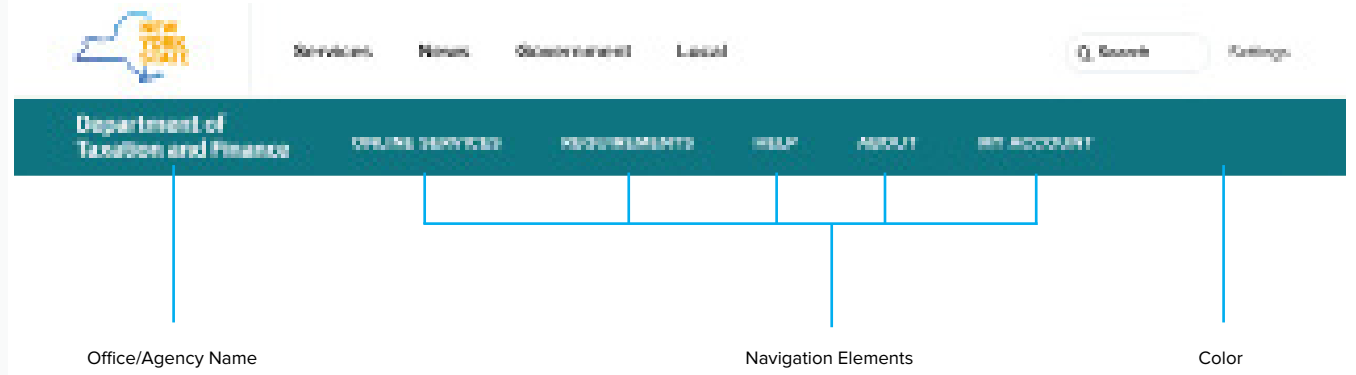
Color

- We use the color to communicate the cluster the and grouping the agency belongs to.

Sub-Elements

- The global navigation allows users to drill down to more specific areas by hovering on a navigation elements.
- These sub-elements can be displayed in the Drop-down or Two Panel box.
- A separate document with suggested exercise for selecting dropdown links is provided

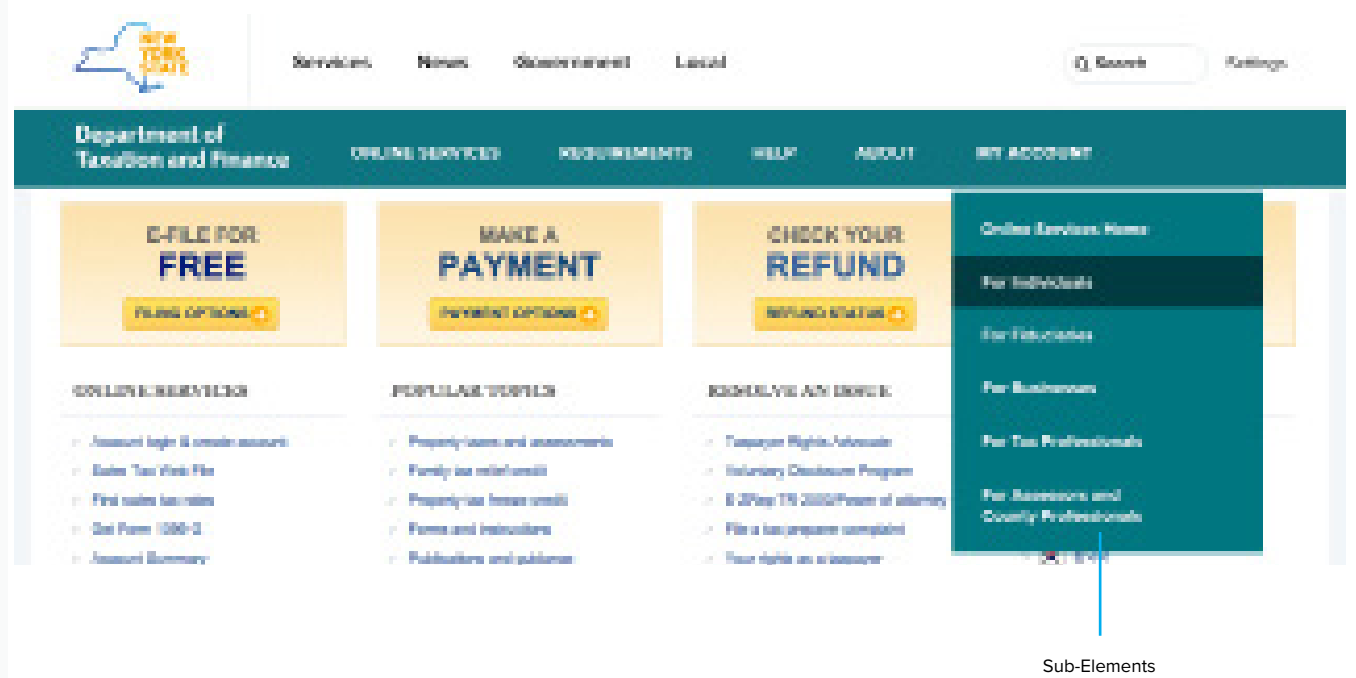
DESKTOP



Office/Agency Name

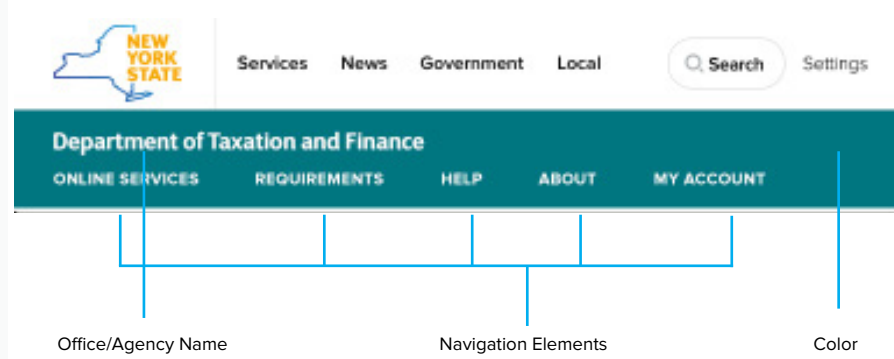
Navigation Elements

Color



Sub-Elements

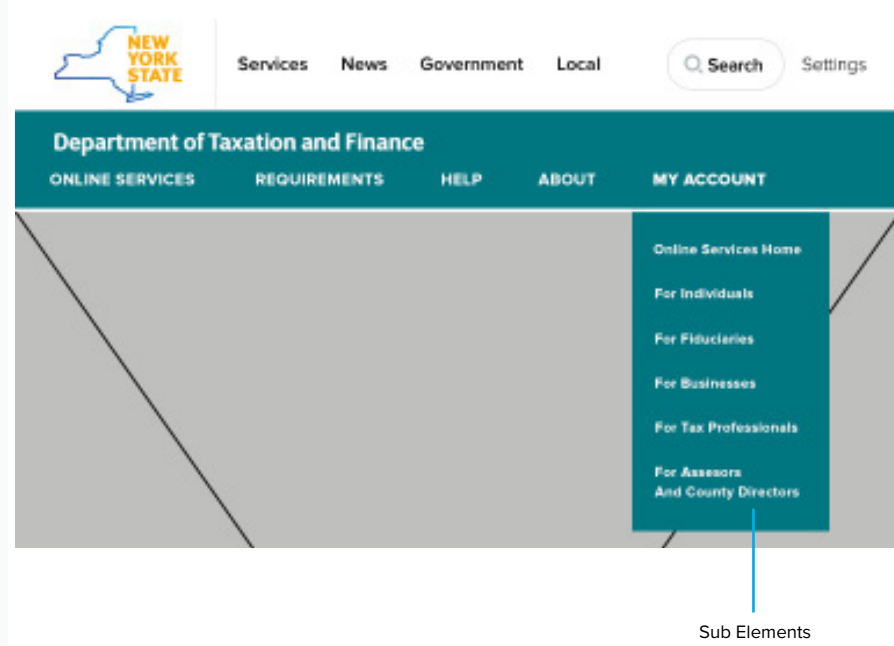
TABLET



Office/Agency Name

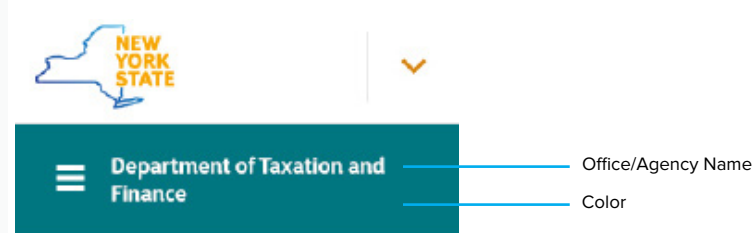
Navigation Elements

Color



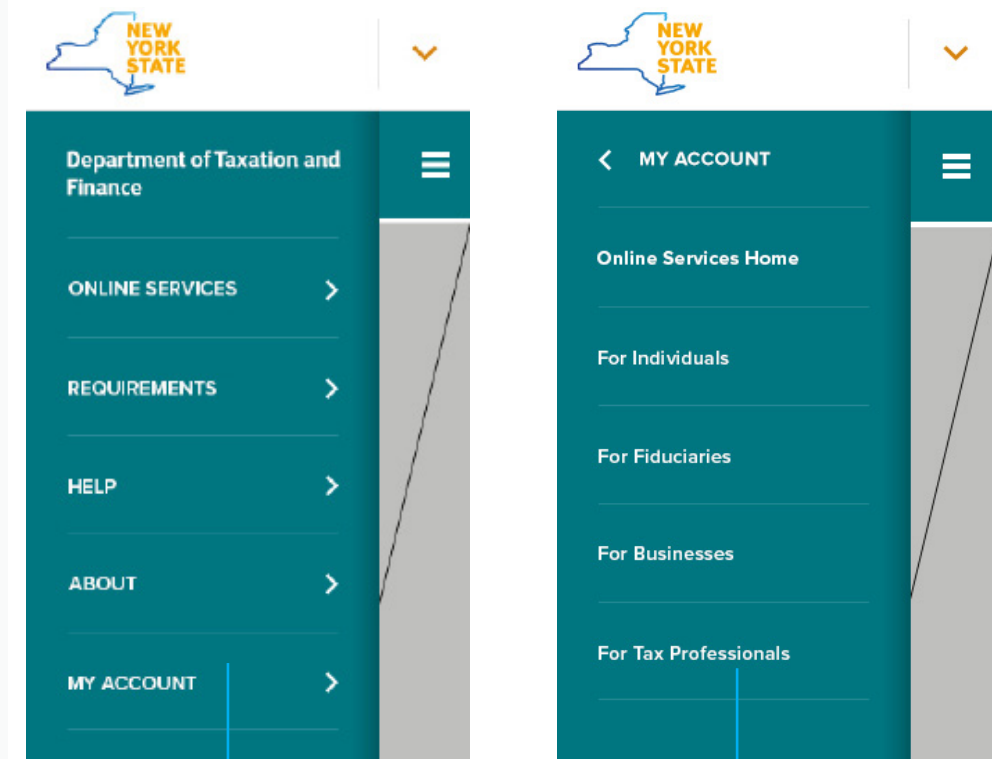
Sub Elements

MOBILE



Office/Agency Name

Color



Navigation Elements

Sub-Elements

4.0

GLOBAL NAVIGATION

WHAT IS NOT PART OF THE GLOBAL NAVIGATION

Elected Officials

— The Universal nav has a navigation element that allows users to explore elected officials. For this reason elected officials are no longer needed as part of the global navigation.

Search

— The Universal Navigation has a search element. By default this search box does a local search in the global site. For this reason your agency does not need to include the search box within the global navigation.

— In some exceptions the search is not integrated within the universal navigation. For those websites we recommend to place the search box as a page element outside of the global navigation.

Quick Links

— For frequently accessed links we recommend to incorporate these as part of elements of the global navigation or footer.

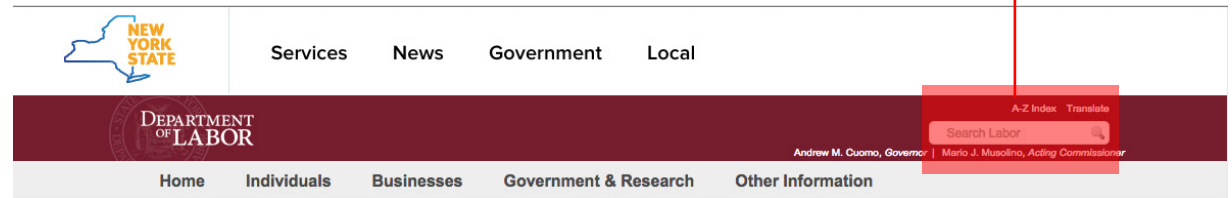
Utility Nav

— For frequently accessed links, like my account or tools, we recommend to incorporate as part of elements within your global navigation or footer.

ELECTED OFFICIALS



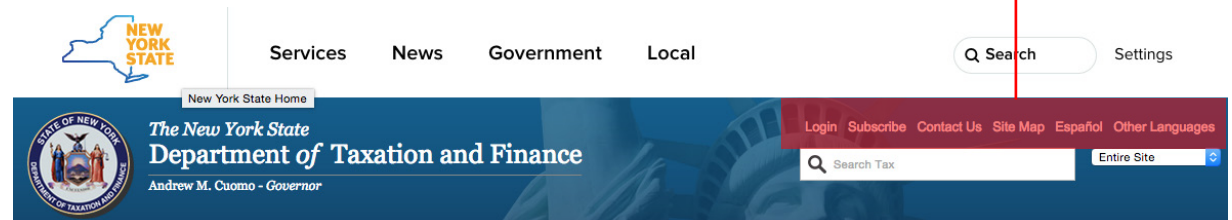
SEARCH



QUICK LINKS



UTILITY NAV



4.1

GLOBAL NAVIGATION

VARIATION 1 | HORIZONTAL 5

- Elements: up to 5 + Agency Name
- Desktop, Mobile, and Tablet
- Dropdown Selector
- Sample Site: Department of Taxation and Finance

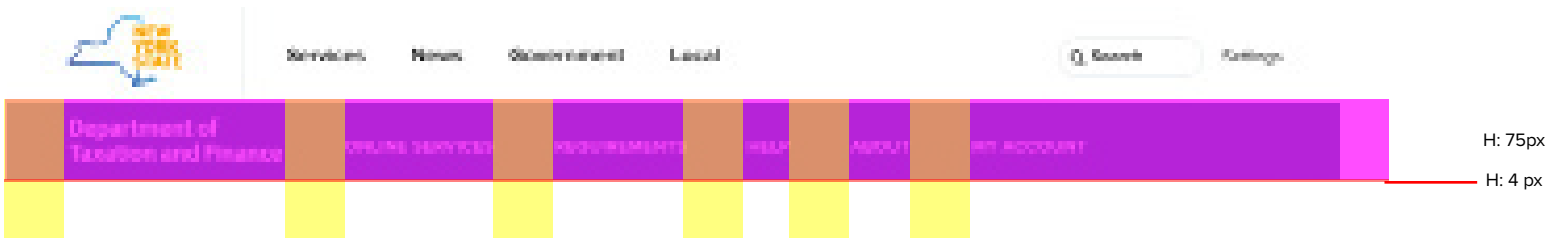
Disclaimer: The content on proposed designs is placeholder only not prescriptive recommendation.

4.1

GLOBAL NAVIGATION

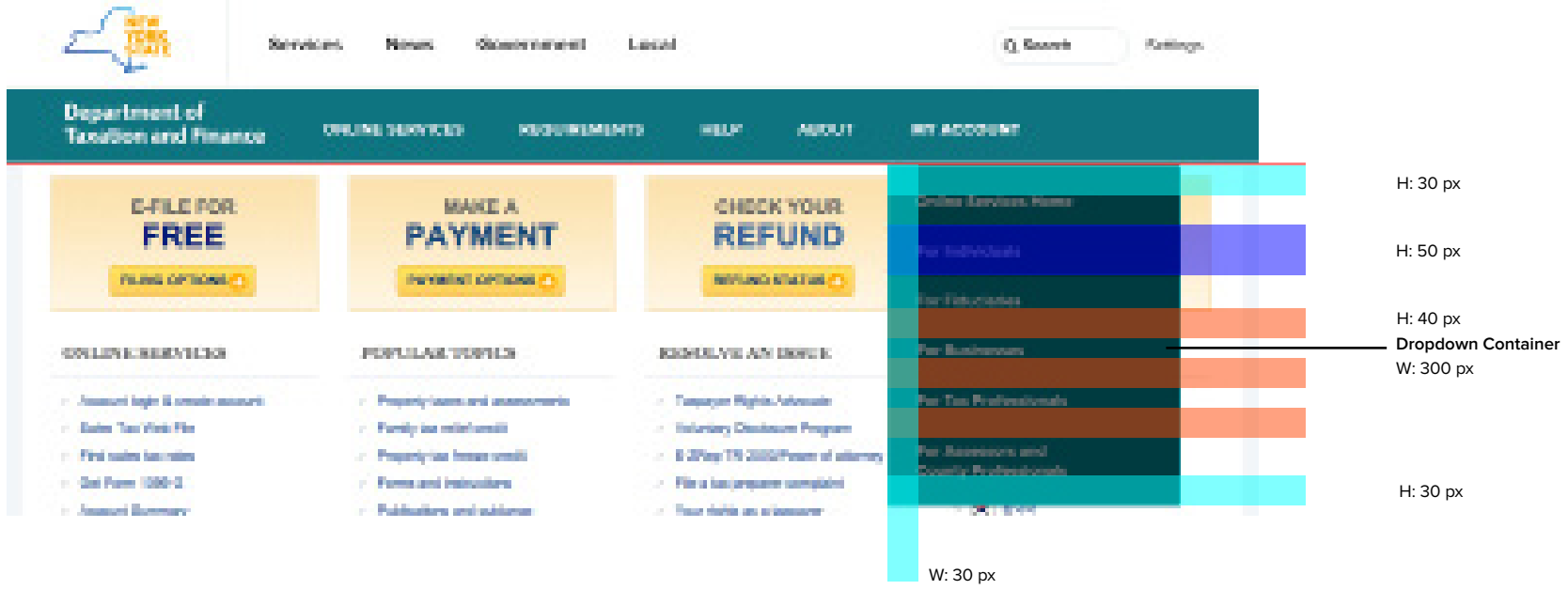
VARIATION 1 | HORIZONTAL 5 DESKTOP

SPACING

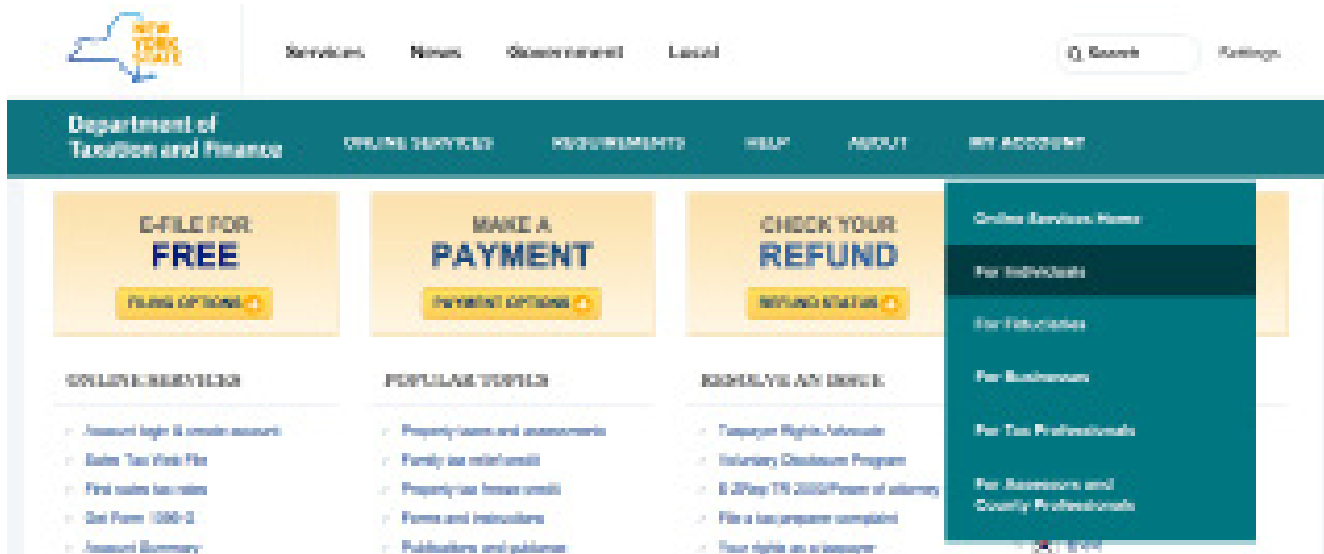


Margin : 60 px

Horizontal Padding:
60px max
Responsive Behavior Scales to 30px min



TYPOGRAPHY



Agency Name

Font: D Sari
Font-Weight: Bold
Font Size: 22px
Line Height: 26px
Color: #FFFFFF

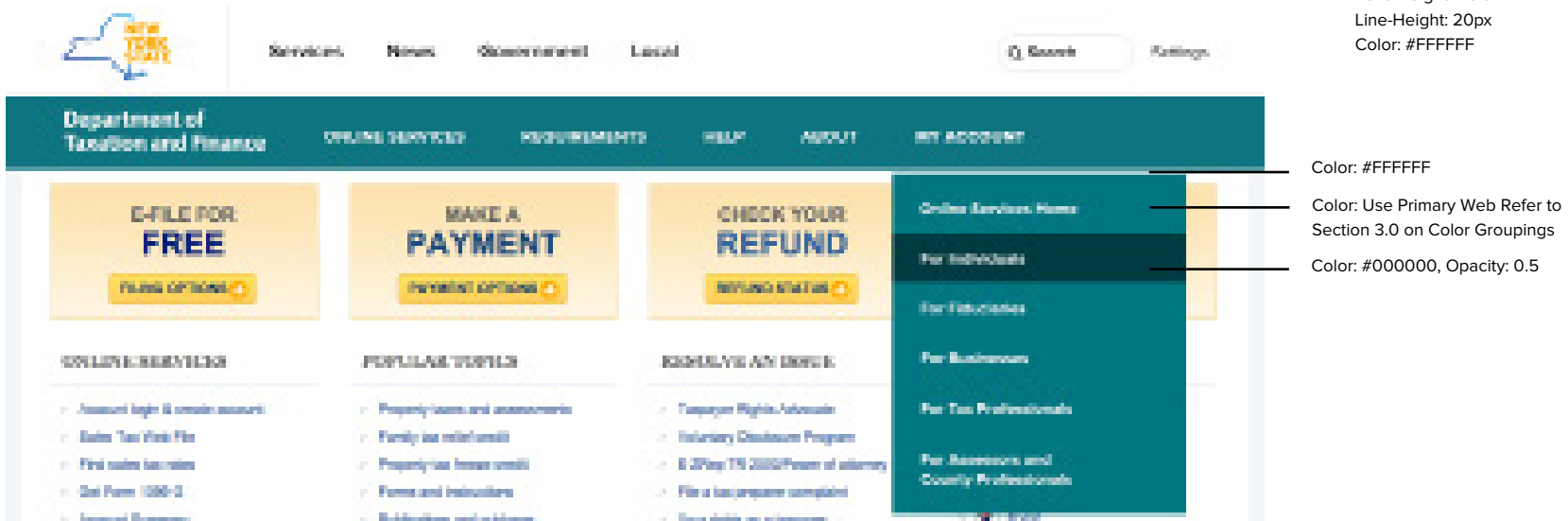
Navigation Element

Font: Proxima Nova
Font-Weight: Bold
Font Size: 16px
Letter-Spacing: 30px
Color: #FFFFFF

Navigation Element Active State

Font: Proxima Nova
Font Size: 16px
Font-Weight: Extra-Bold
Letter-Spacing: 30px
Color: #FFFFFF

COLOR



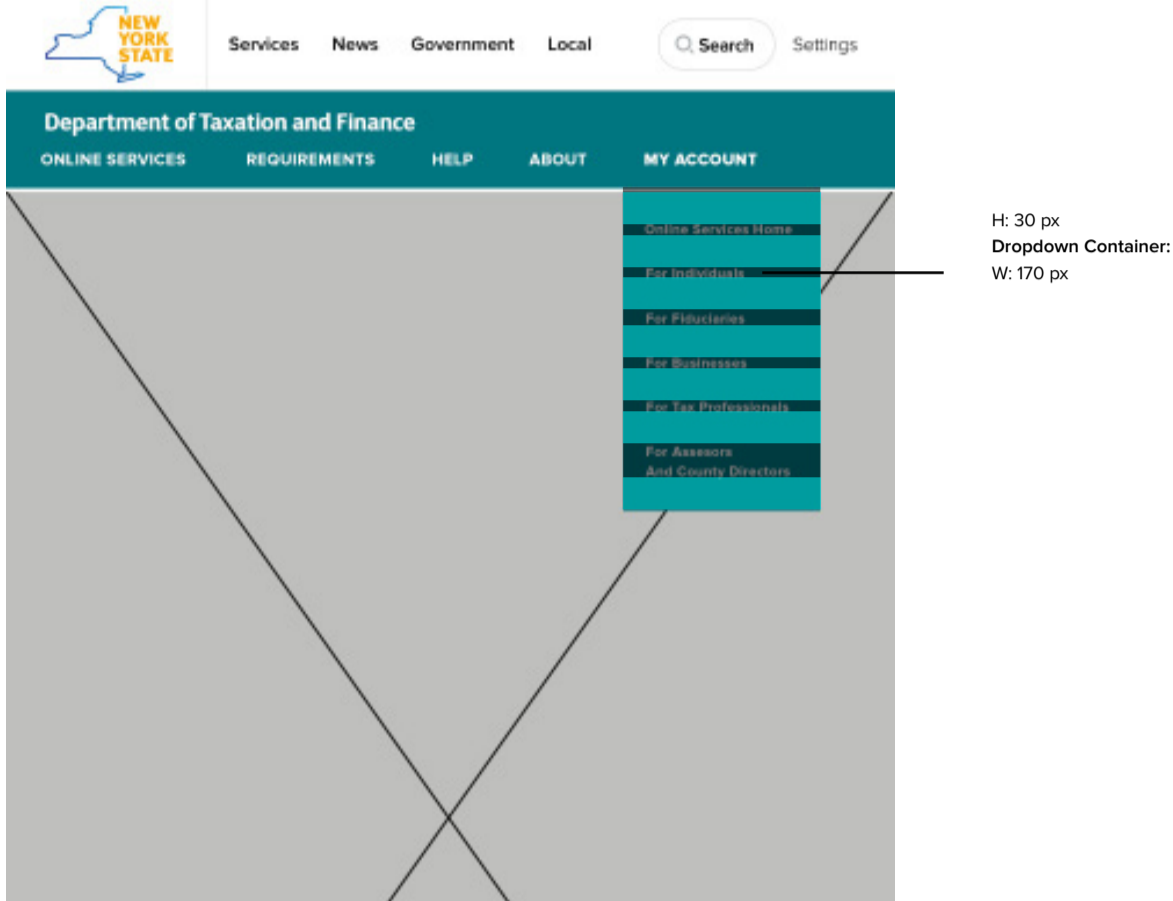
Color: #FFFFFF
Color: Use Primary Web Refer to Section 3.0 on Color Groupings
Color: #000000, Opacity: 0.5

4.1

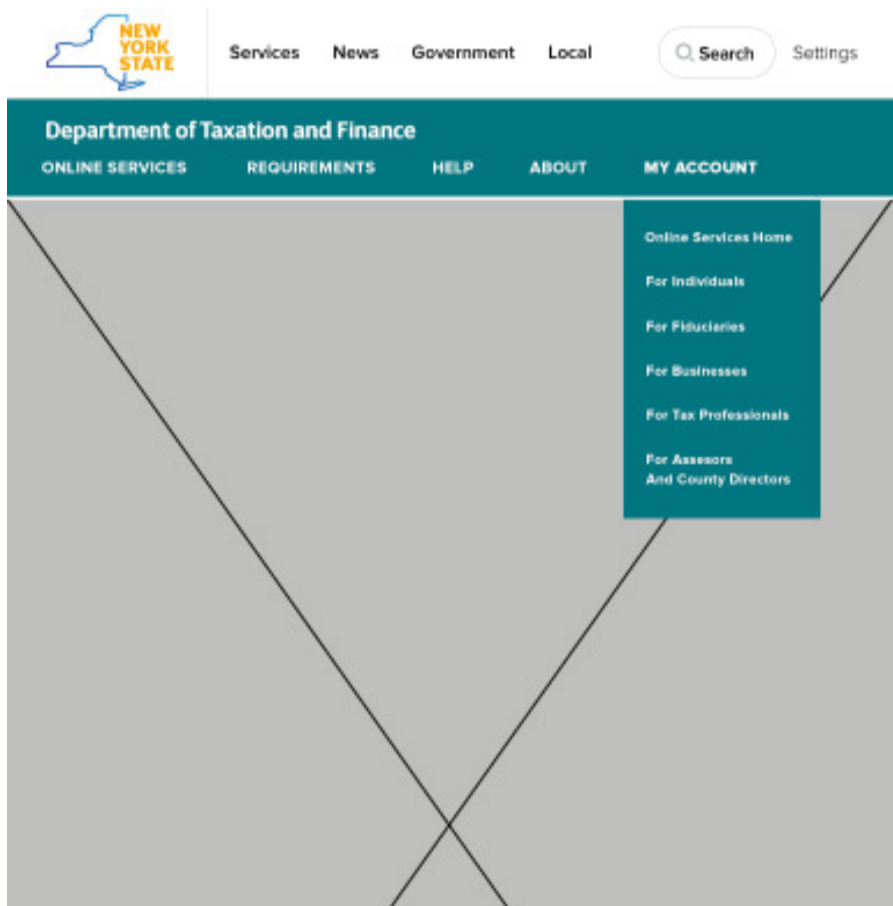
GLOBAL NAVIGATION

VARIATION 1 | HORIZONTAL 5 TABLET

SPACING



TYPOGRAPHY



Agency Name

Font: D Sari
 Font-Weight: Bold
 Font Size: 20px
 Line Height: 26px
 Color: #FFFFFF

Navigation Element

Font: Proxima Nova
 Font-Weight: Bold
 Font Size: 14px
 Letter-Spacing: 30px
 Color: #FFFFFF

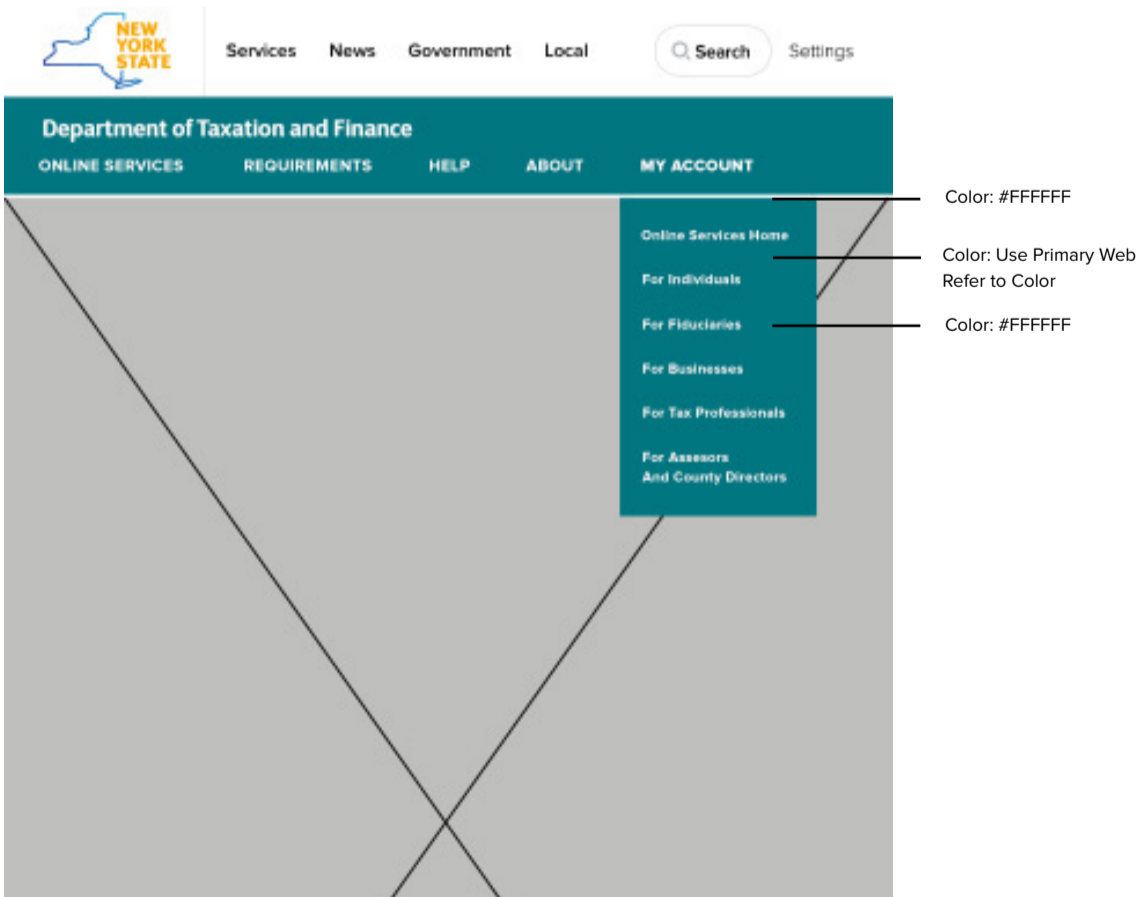
Navigation Element Active State

Font: Proxima Nova
 Font Size: 14px
 Font-Weight: Extra-Bold
 Letter-Spacing: 30px
 Color: #FFFFFF

Sub Item

Font Size: 12px
 Font-Weight: Bold
 Line-Height: 17px
 Color: #FFFFFF

COLOR

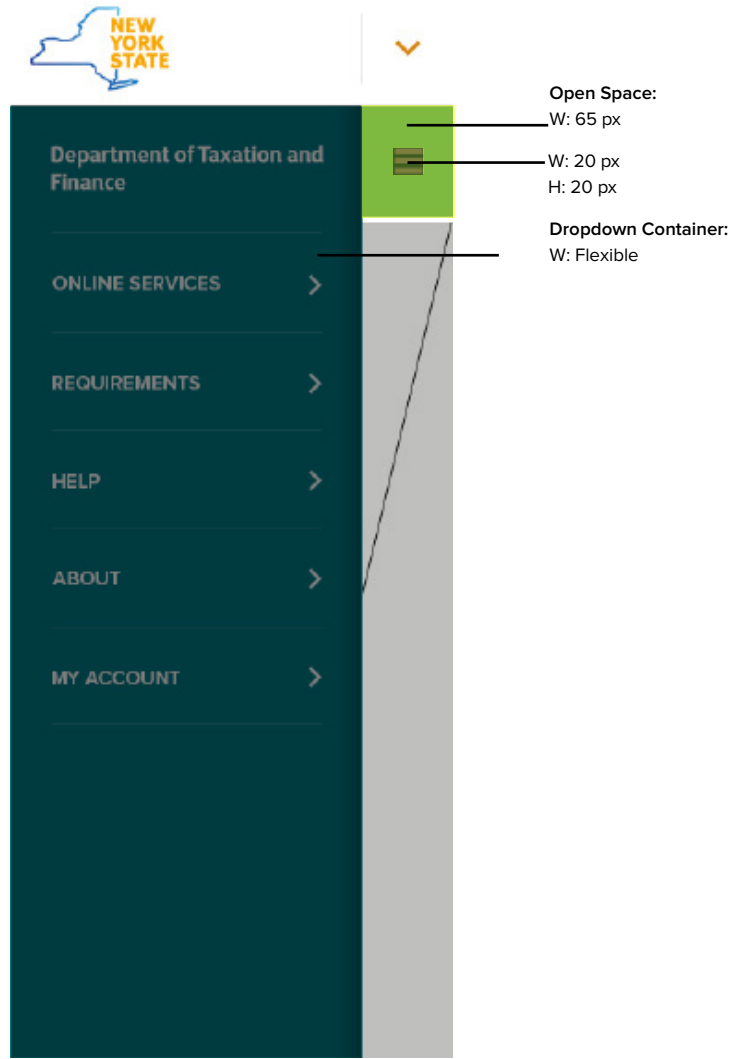
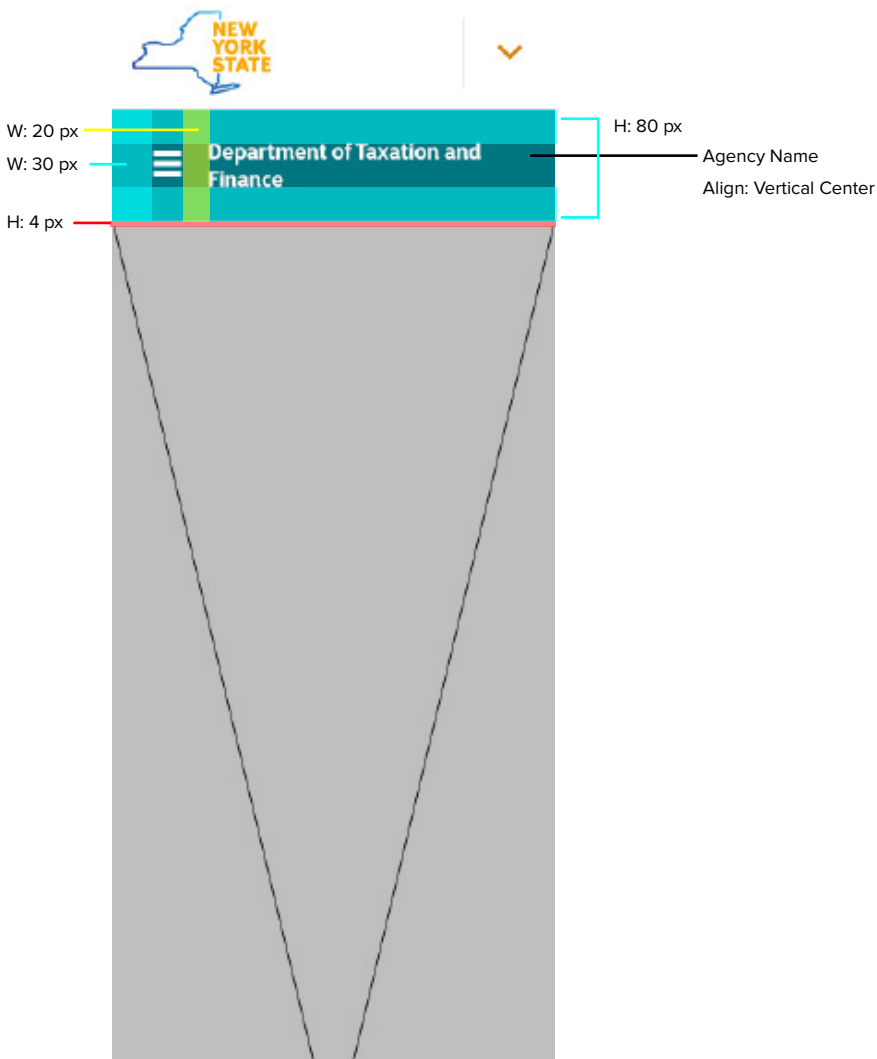


4.1

GLOBAL NAVIGATION

VARIATION 1 | HORIZONTAL 5 MOBILE

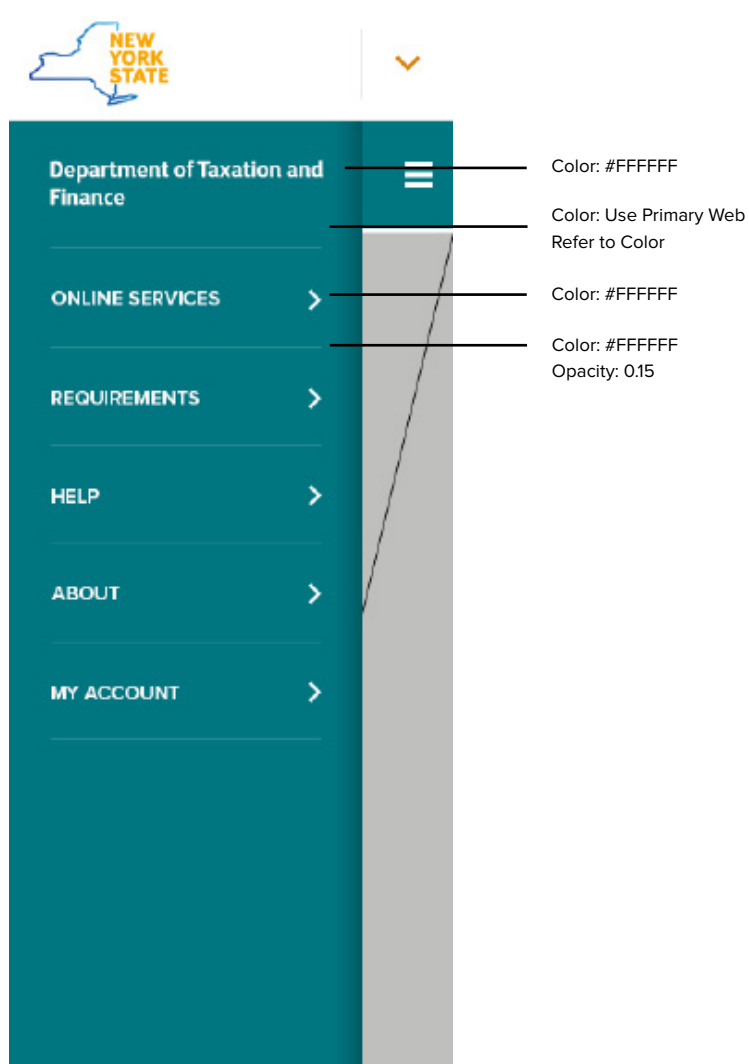
SPACING



TYPOGRAPHY



COLOR



4.2

GLOBAL NAVIGATION

VARIATION 2 | HORIZONTAL 7

- Navigation Elements: Up to 7 + Agency Name
- Desktop, Mobile and Tablet
- Dropdown Selector
- Sample Site: Office of Parks, Recreation, and Historical Conservation.

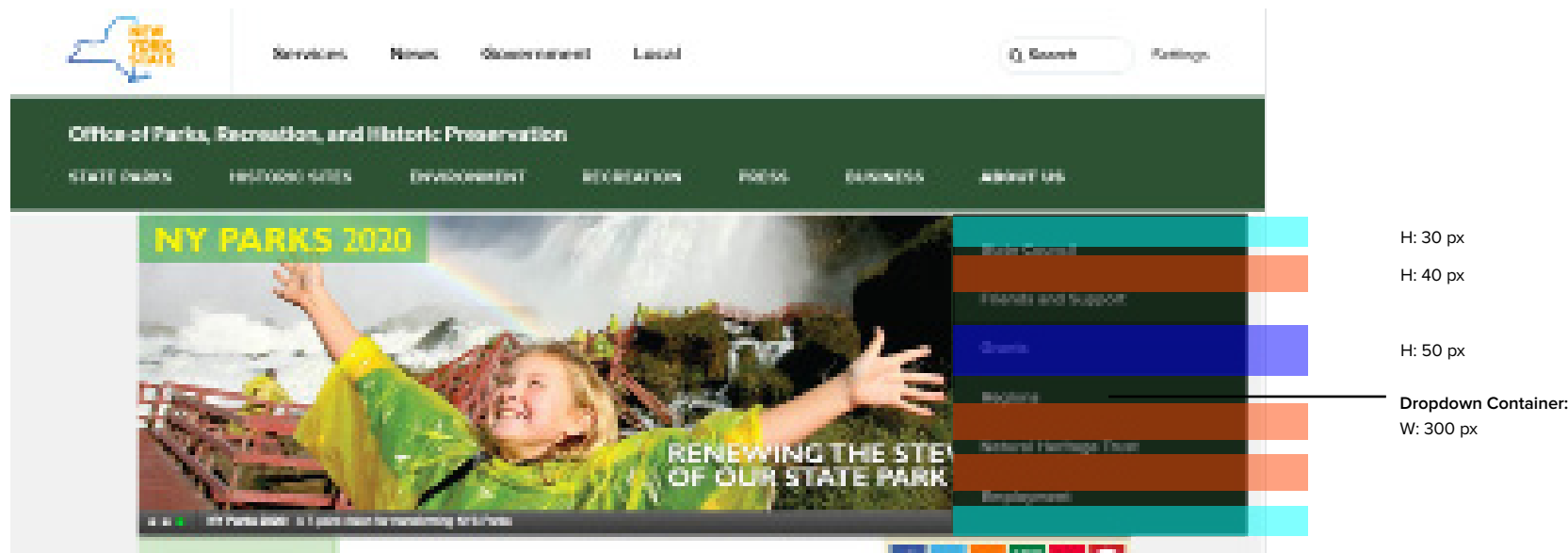
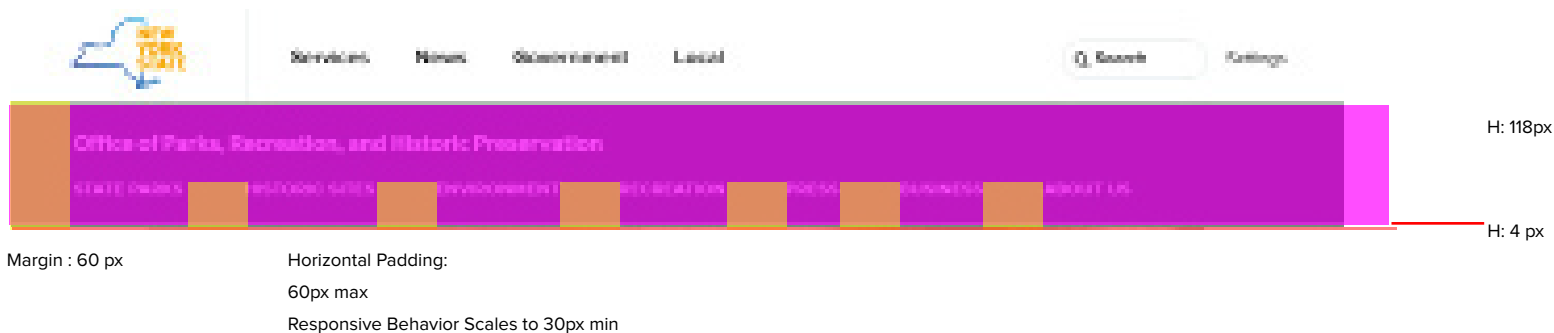
Disclaimer: The content on proposed designs is placeholder only not prescriptive recommendation.

4.2

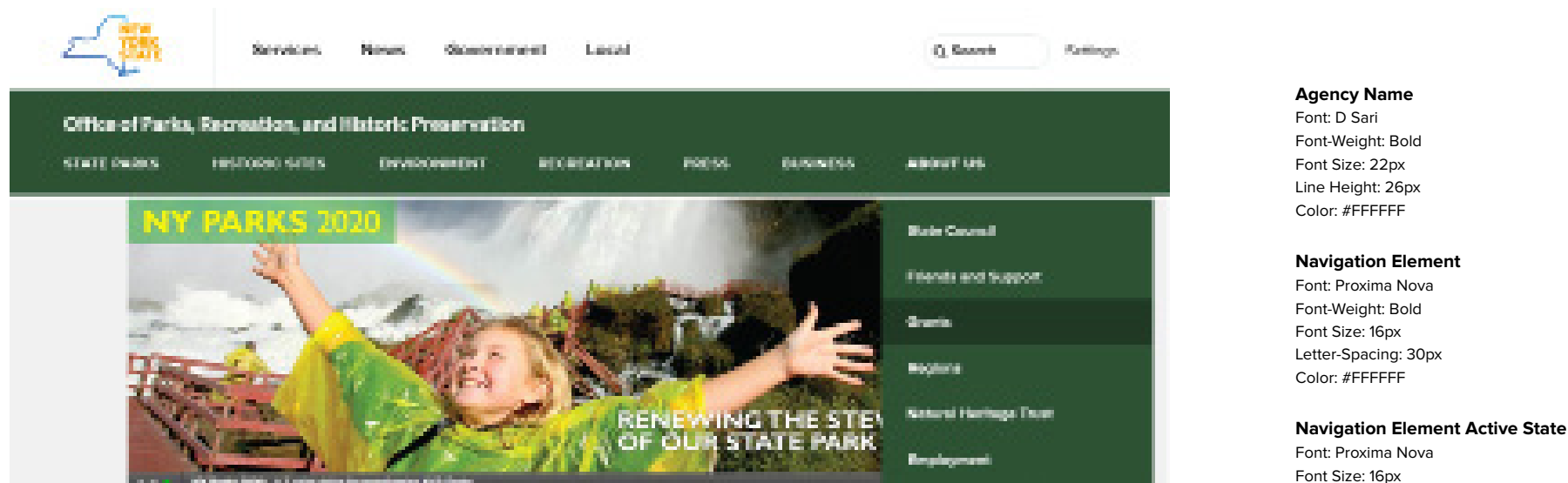
GLOBAL NAVIGATION

VARIATION 2 | HORIZONTAL 7 DESKTOP

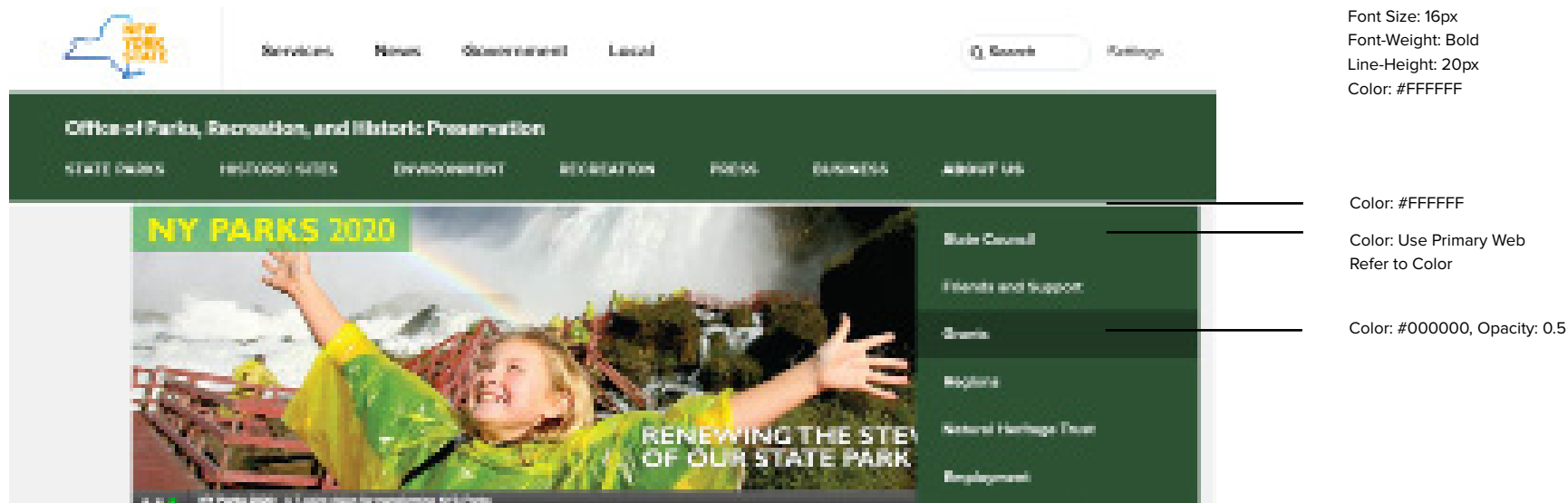
SPACING



TYPOGRAPHY



COLOR

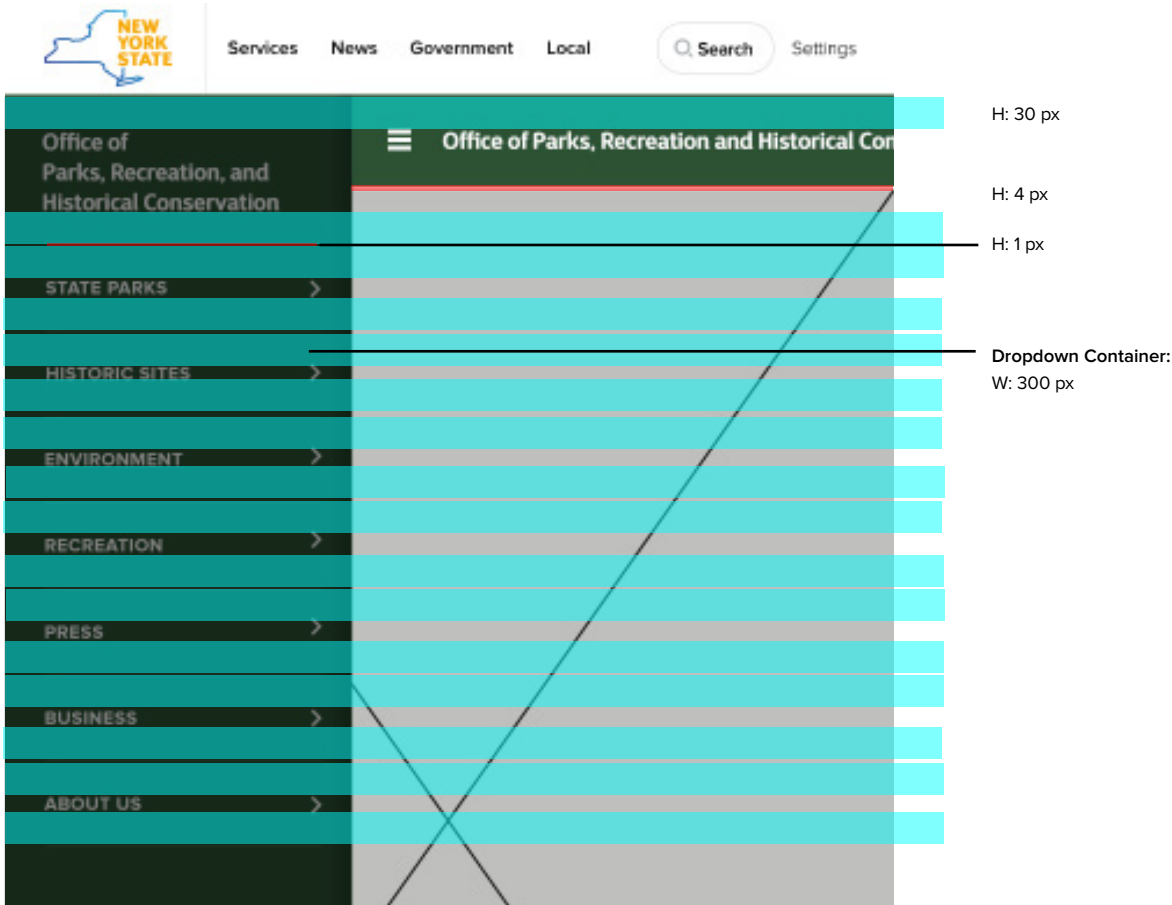
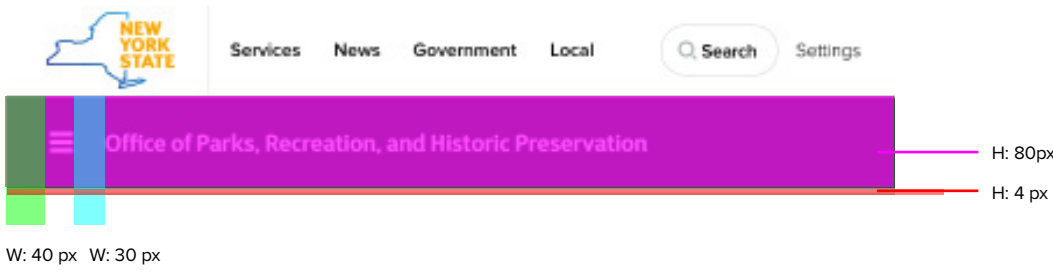


4.2

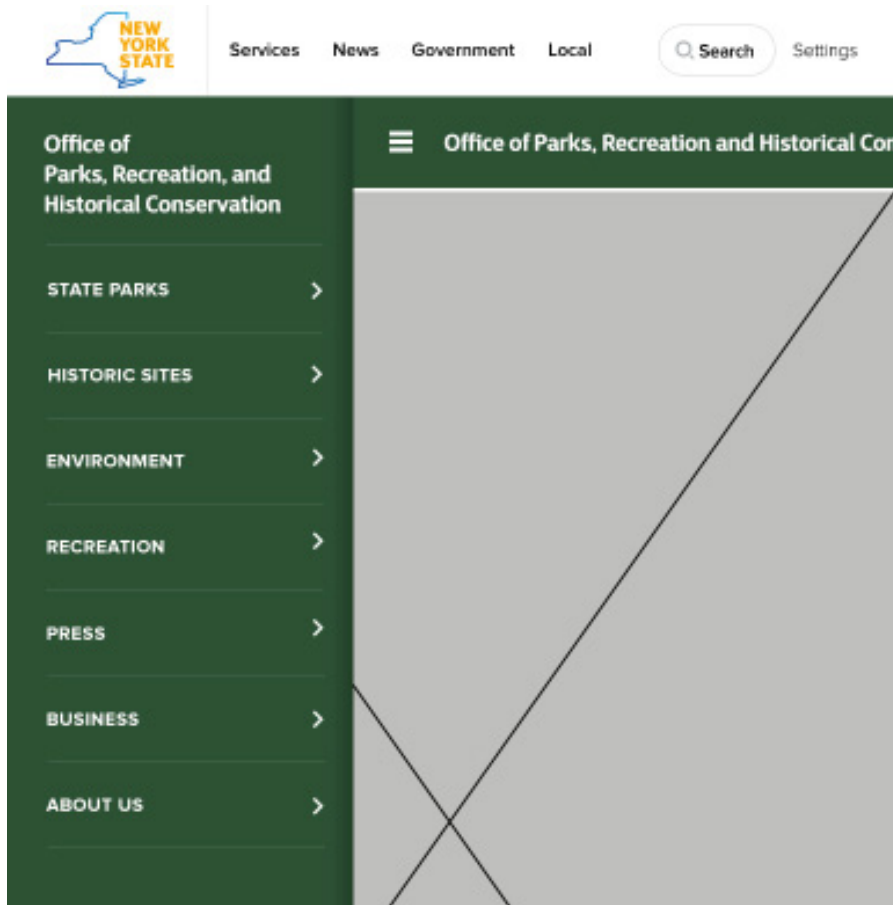
GLOBAL NAVIGATION

VARIATION 2 | HORIZONTAL 7 TABLET

SPACING



TYPOGRAPHY



Agency Name

Font: D Sari
 Font-Weight: Bold
 Font Size: 20px
 Line-Height: 26px
 Color: #FFFFFF

Navigation Element

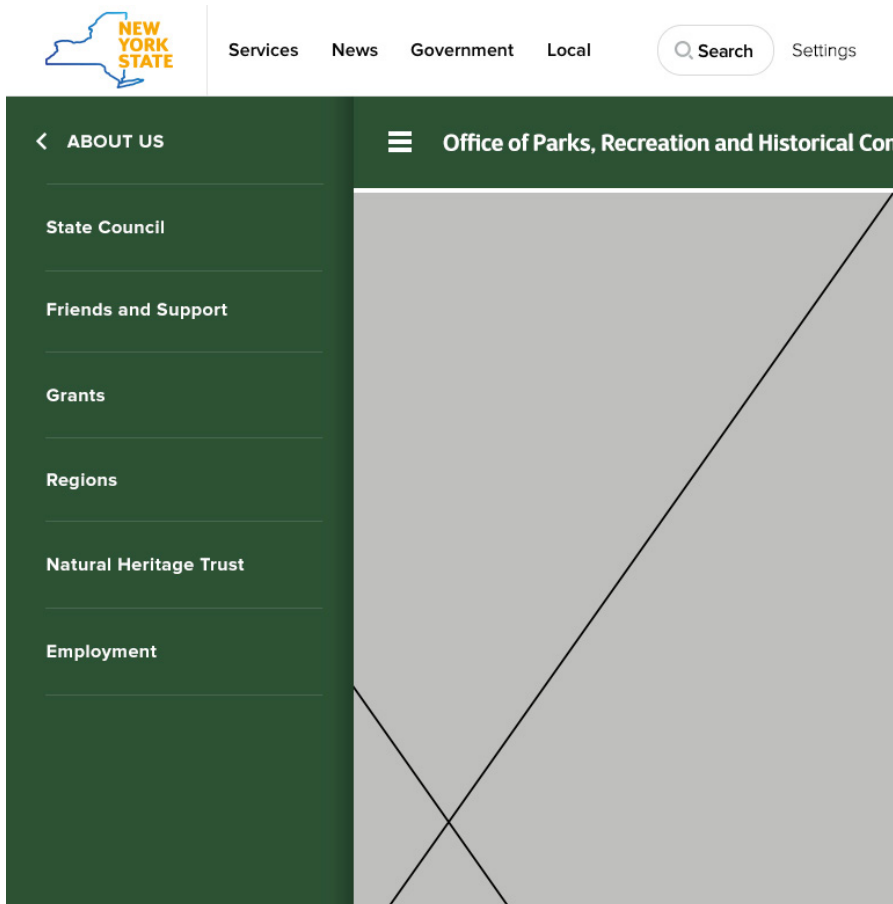
Font: Proxima Nova
 Font-Weight: Bold
 Font Size: 16px
 Line-Height: 22px
 Letter-Spacing: 30px
 Color: #FFFFFF

Navigation Element Active State

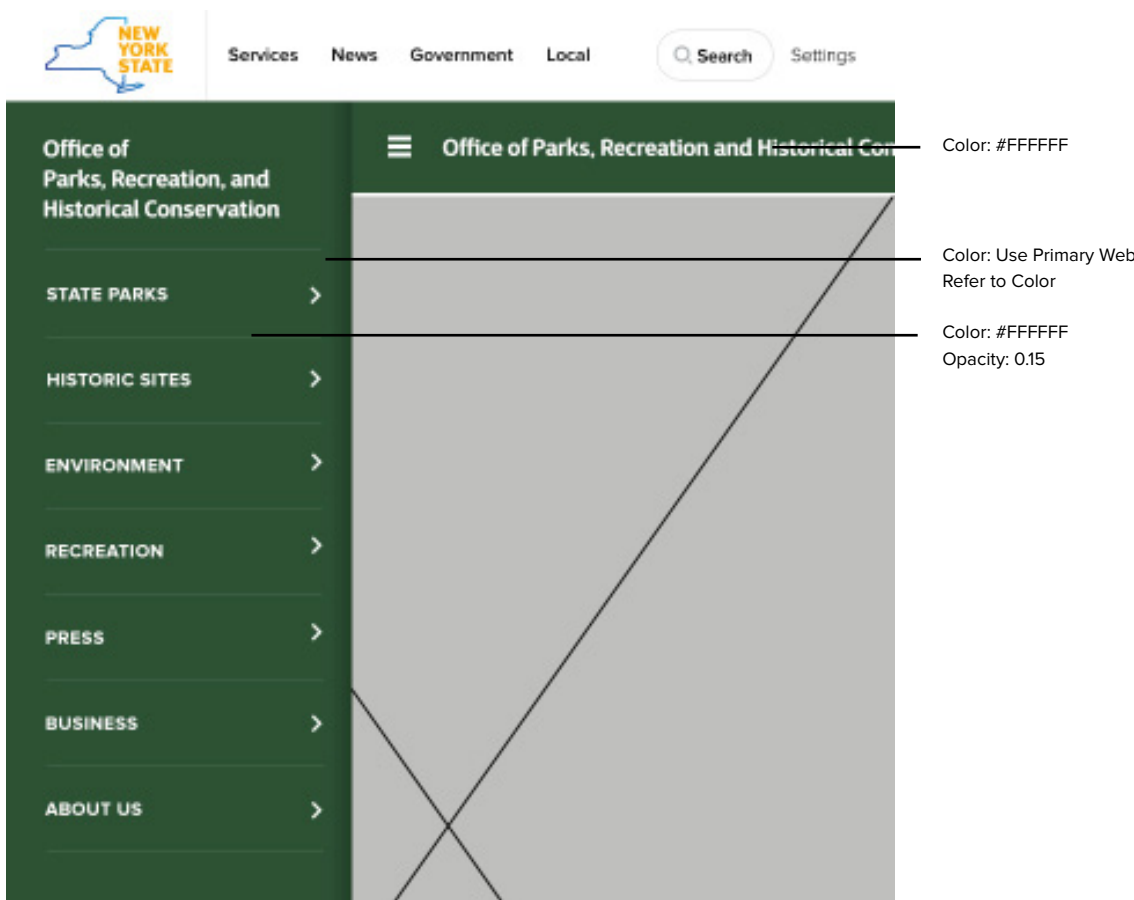
Font: Proxima Nova
 Font Size: 16px
 Line-Height: 22px
 Font-Weight: Extra-Bold
 Letter-Spacing: 30px
 Color: #FFFFFF

Sub Elements

Font Size: 16px
 Font-Weight: Bold
 Line-Height: 22px
 Color: #FFFFFF



COLOR

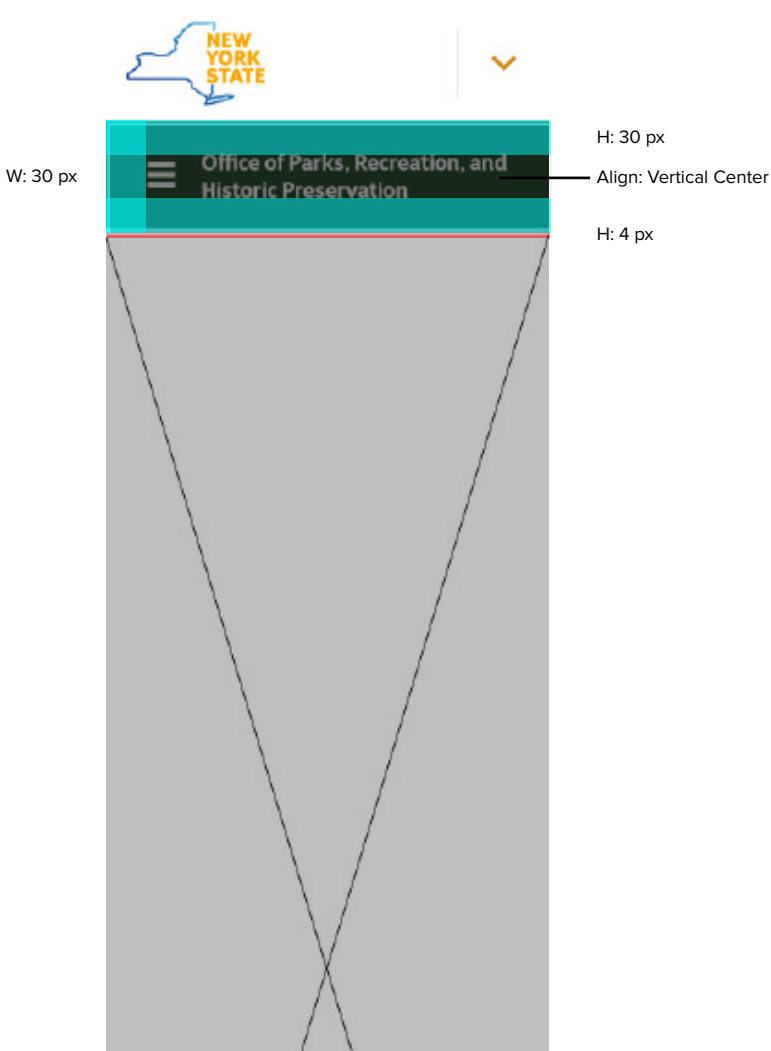


4.2

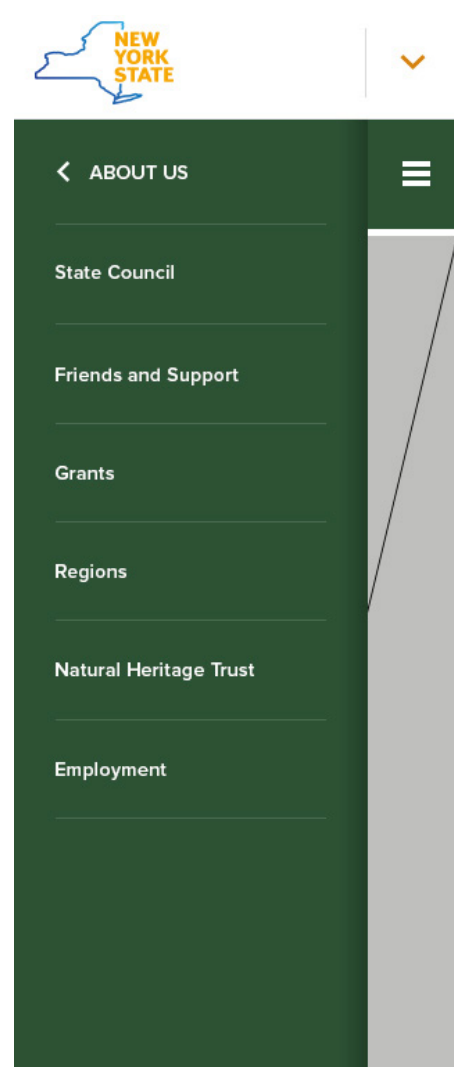
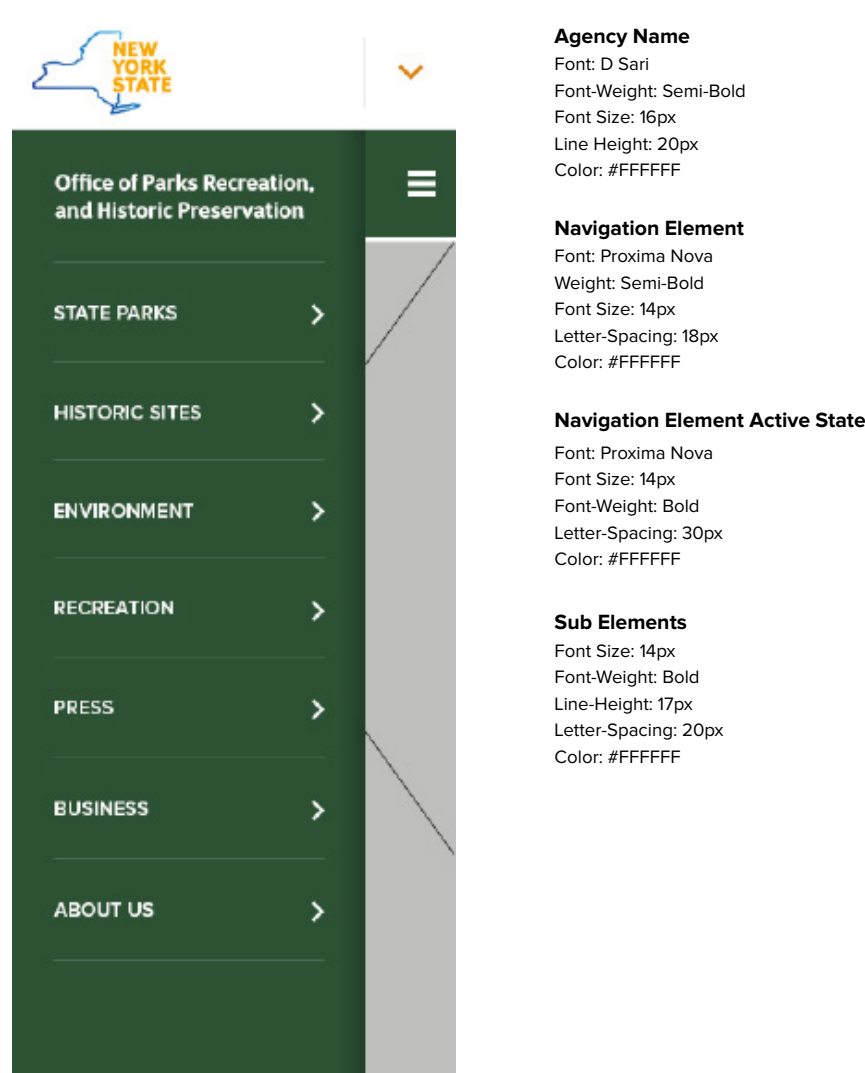
GLOBAL NAVIGATION

VARIATION 2 | HORIZONTAL 7 MOBILE

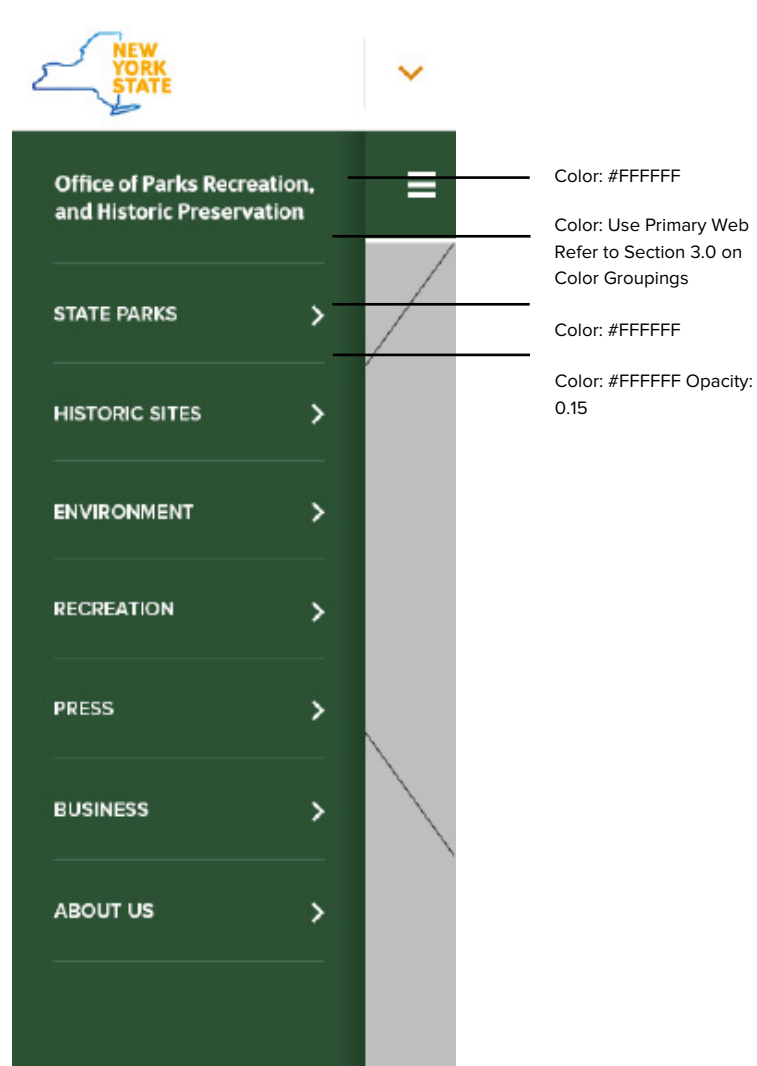
SPACING



TYPOGRAPHY



COLOR



4.3

GLOBAL NAVIGATION

VARIATION 3 | VERTICAL 7+

- Navigation Elements: Up to 7 + Agency Name
- Desktop, Mobile and Tablet
- Dropdown Selector
- Sample Site: Department of Environmental Conservation

Disclaimer: The content on proposed designs is placeholder only not prescriptive recommendation.

4.3

GLOBAL NAVIGATION

VARIATION 3 | VERTICAL 7+ DESKTOP

SPACING

H: 30 px

H: 50 px

H: 1 px

H: 30 px

Container:
Recommended
Minimum Width: 300 px

TYPOGRAPHY

Agency Name
Font: D Sari
Font-Weight: Bold
Font Size: 22px
Line Height: 26px
Color: #FFFFFF

Navigation Element
Font: Proxima Nova
Font-Weight: Bold
Font Size: 16px
Letter-Spacing: 30px
Color: #FFFFFF

Navigation Element Active State
Font: Proxima Nova
Font Size: 16px
Font-Weight: Extra-Bold
Letter-Spacing: 30px
Color: #FFFFFF

Sub Elements
Font Size: 16px
Font-Weight: Bold
Line-Height: 20px
Color: #FFFFFF

COLOR

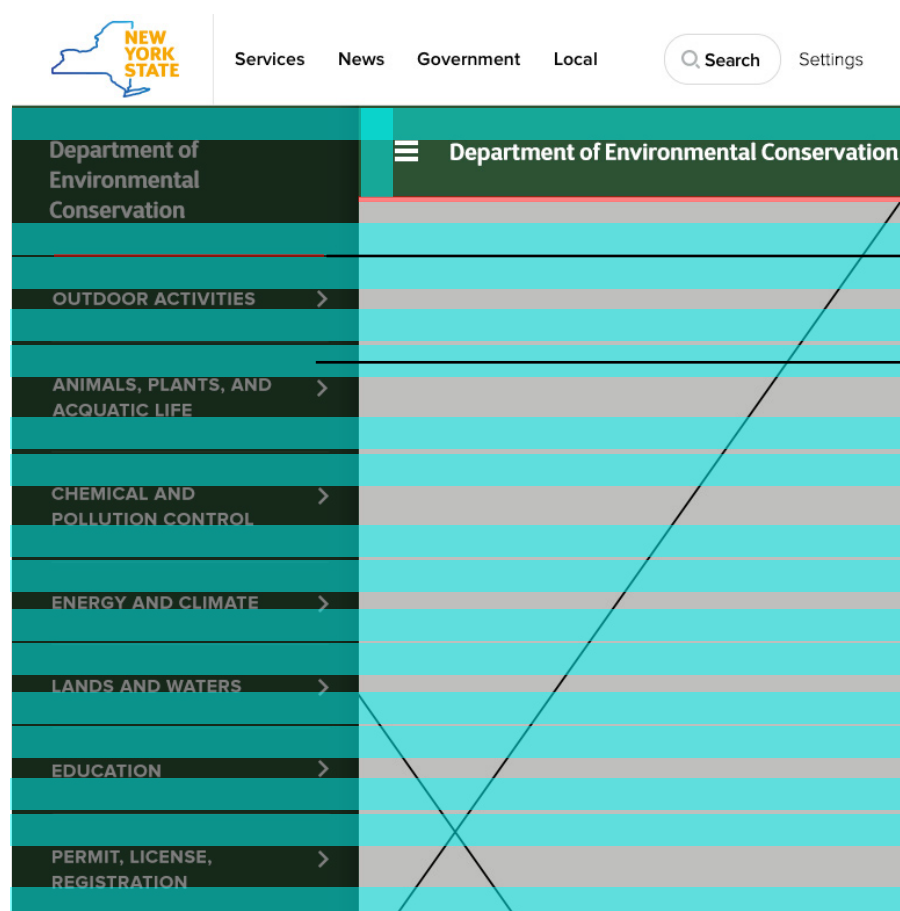
Color: Use Primary Web
Refer to Section 3.0 on Color Groupings

4.3

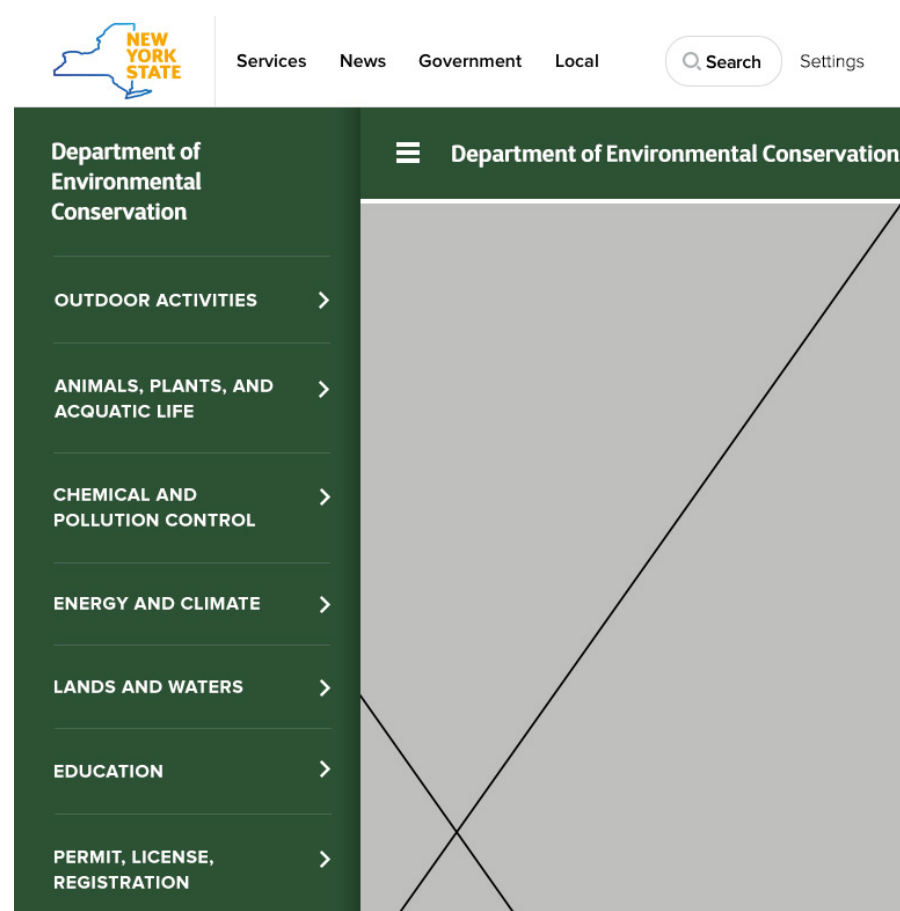
GLOBAL NAVIGATION

VARIATION 3 | VERTICAL 7+ TABLET

SPACING



TYPOGRAPHY



Agency Name

Font: D Sari
 Font-Weight: Bold
 Font Size: 20px
 Line Height: 26px
 Color: #FFFFFF

Navigation Element

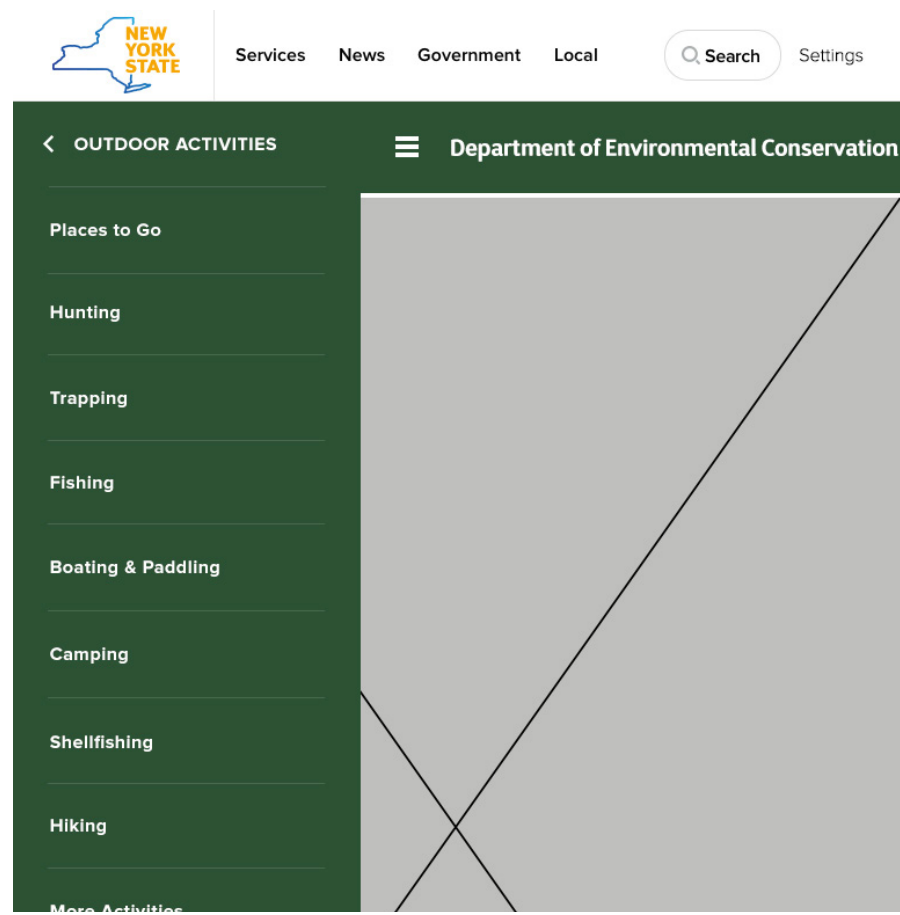
Font: Proxima Nova
 Font-Weight: Bold
 Font Size: 16px
 Line-Height: 22px
 Letter-Spacing: 30px
 Color: #FFFFFF

Navigation Element Active State

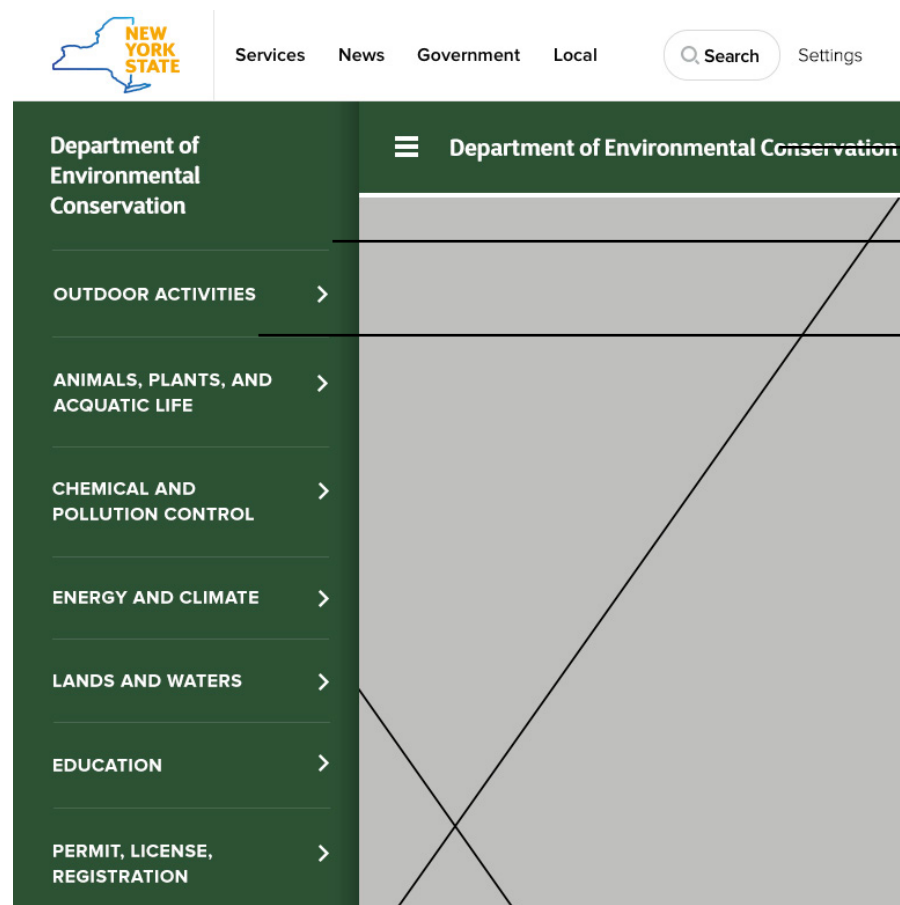
Font: Proxima Nova
 Font Size: 16px
 Line-Height: 22px
 Font-Weight: Extra-Bold
 Letter-Spacing: 30px
 Color: #FFFFFF

Sub Elements

Font Size: 16px
 Font-Weight: Bold
 Line-Height: 22px
 Color: #FFFFFF



COLOR



Color: #FFFFFF

Color: Use Primary Web Refer to Section 3.0 on Color Groupings

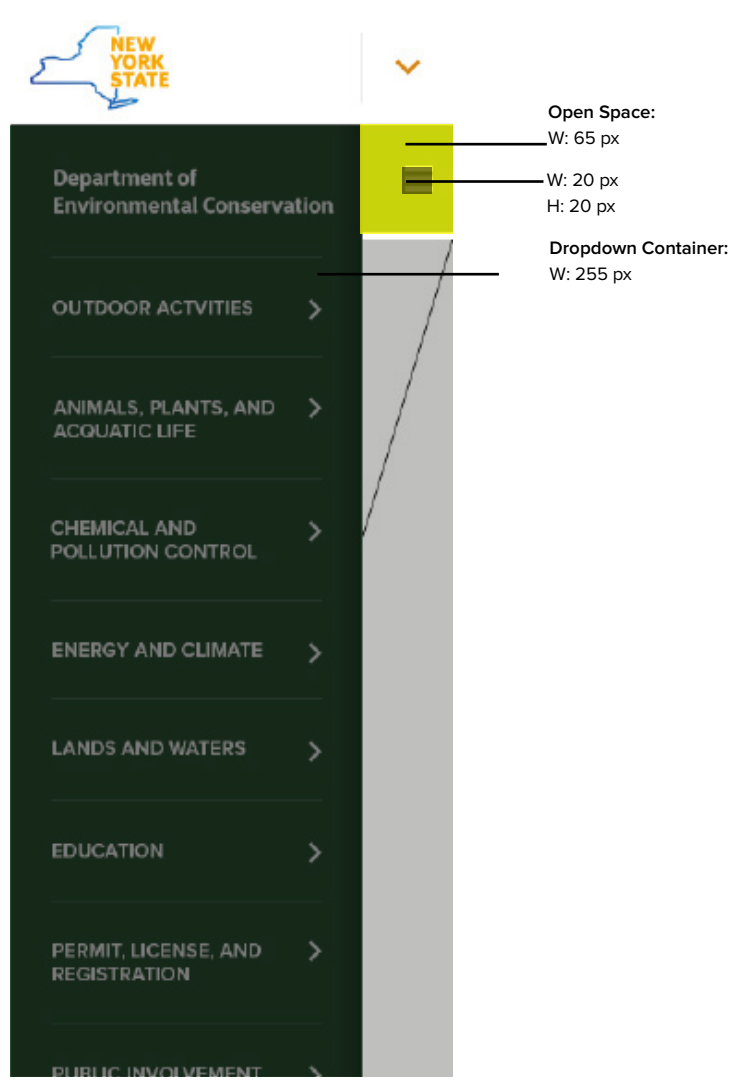
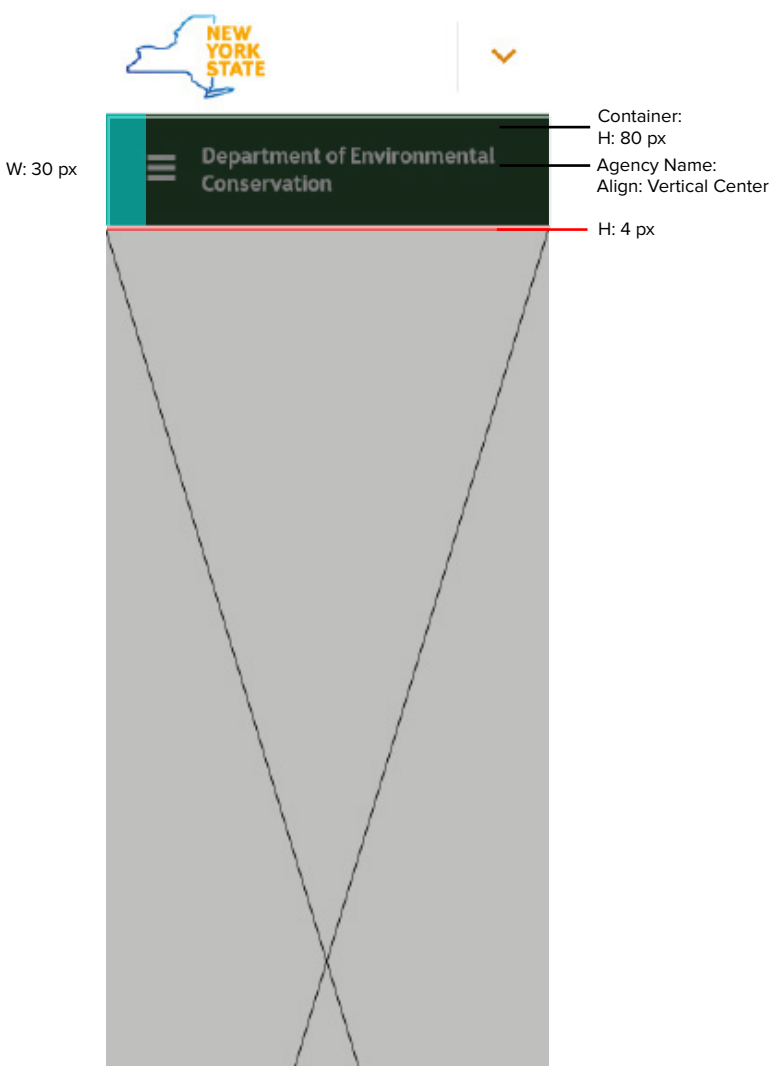
Color: #FFFFFF
 Opacity: 0.15

4.3

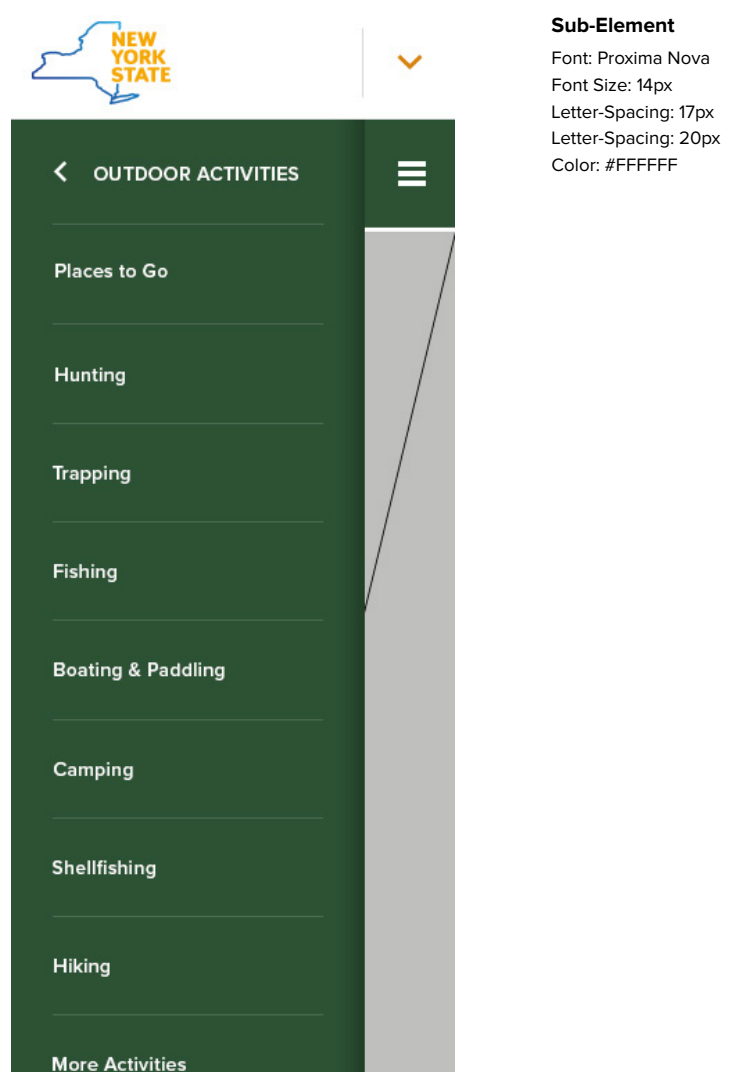
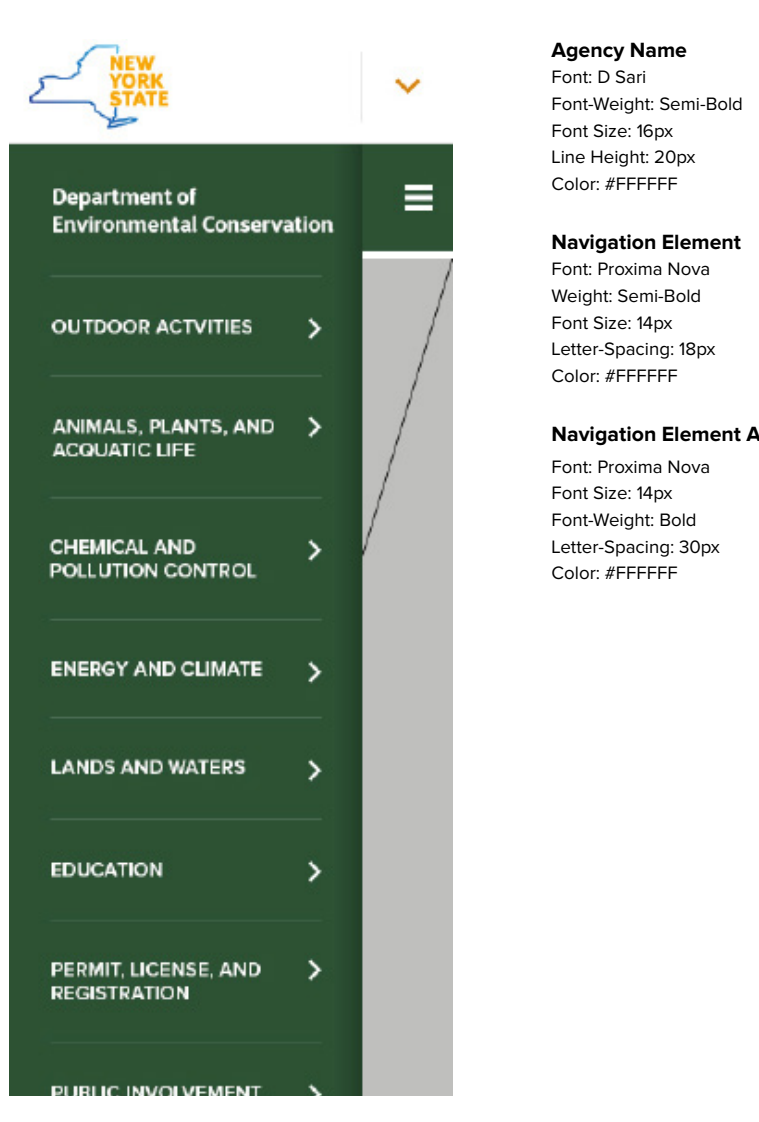
GLOBAL NAVIGATION

VARIATION 3 | VERTICAL 7+ MOBILE

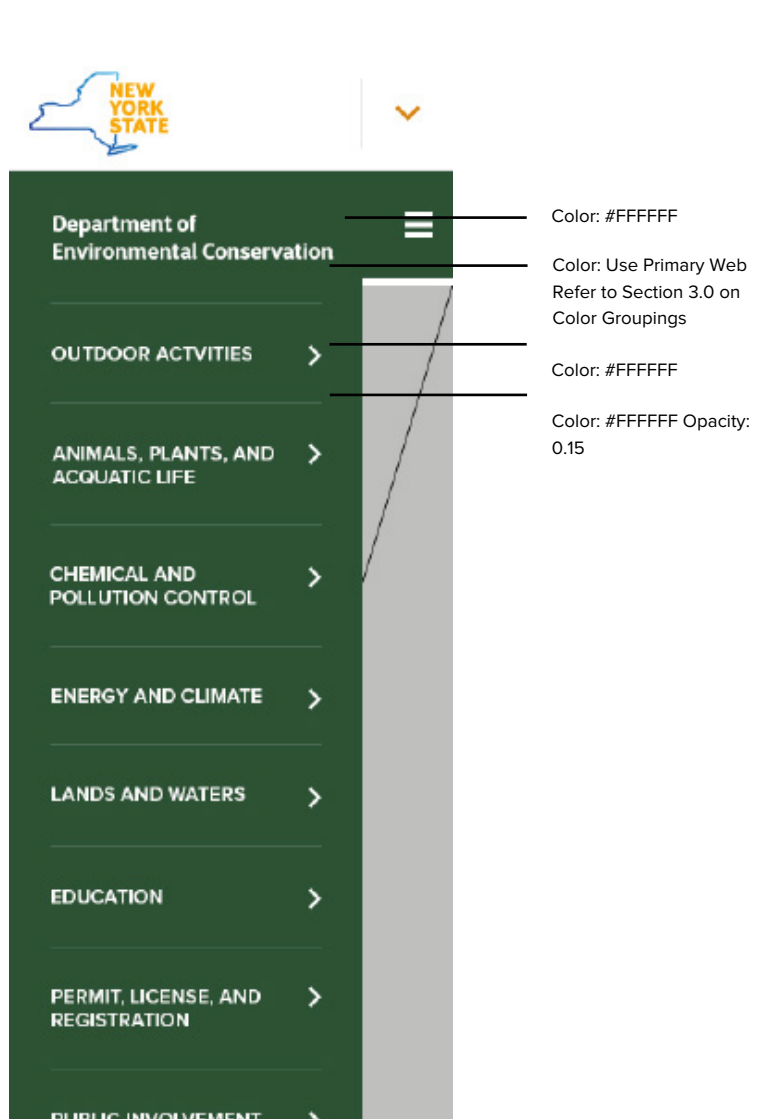
SPACING



TYPOGRAPHY



COLOR



Agency Global Footer

The agency global footer appears on every page of a website, and serves 2 functions:

- Supply just enough to show the overall site architecture
- Lead visitors to the most popular and needed pages within the site

5.0

AGENCY GLOBAL FOOTER

SCHEMATICS OF THE GLOBAL FOOTER

Agency Name

— We repeat the agency name to provide context and remind the user the site that they are browsing.

Color

— We use the color to communicate the cluster the and grouping the agency belongs to.

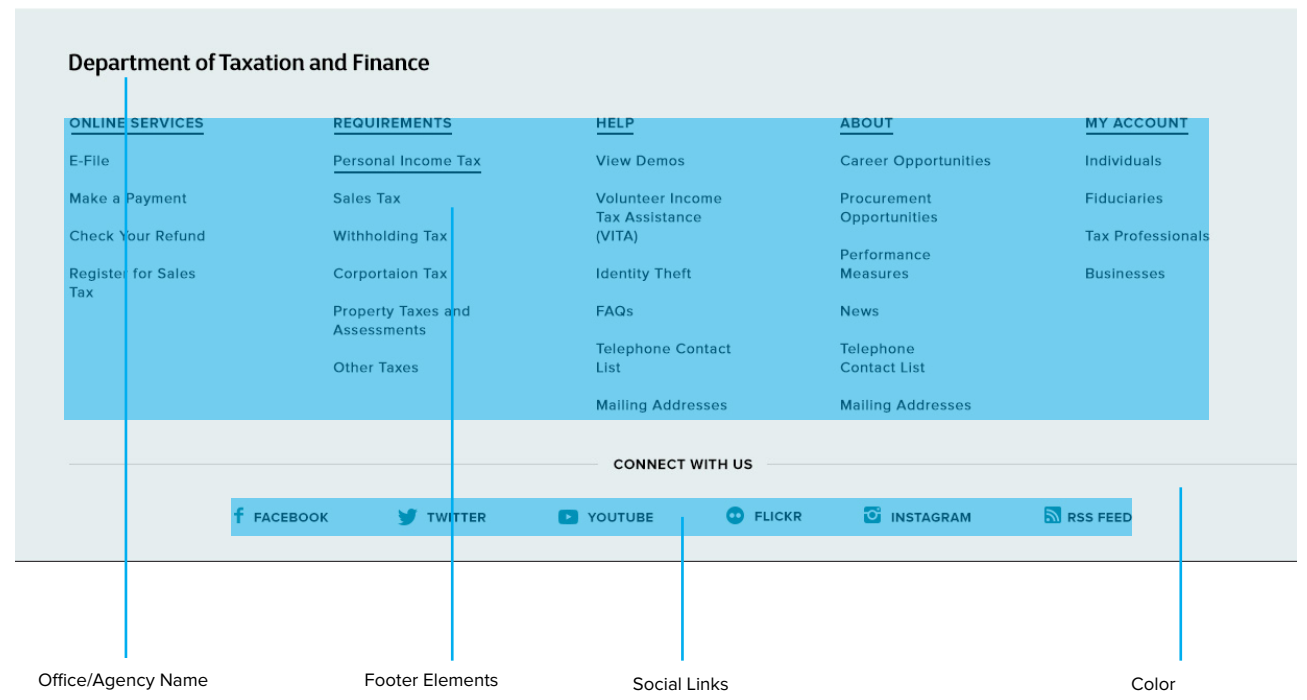
Footer Elements

— A sets of useful links. Users that have scrolled down the page can quickly move on to where-ever they have to go to. It is a mini sitemap to provide shortcuts to often used placed, Suggested exercise for selecting footer elements in a separate document.

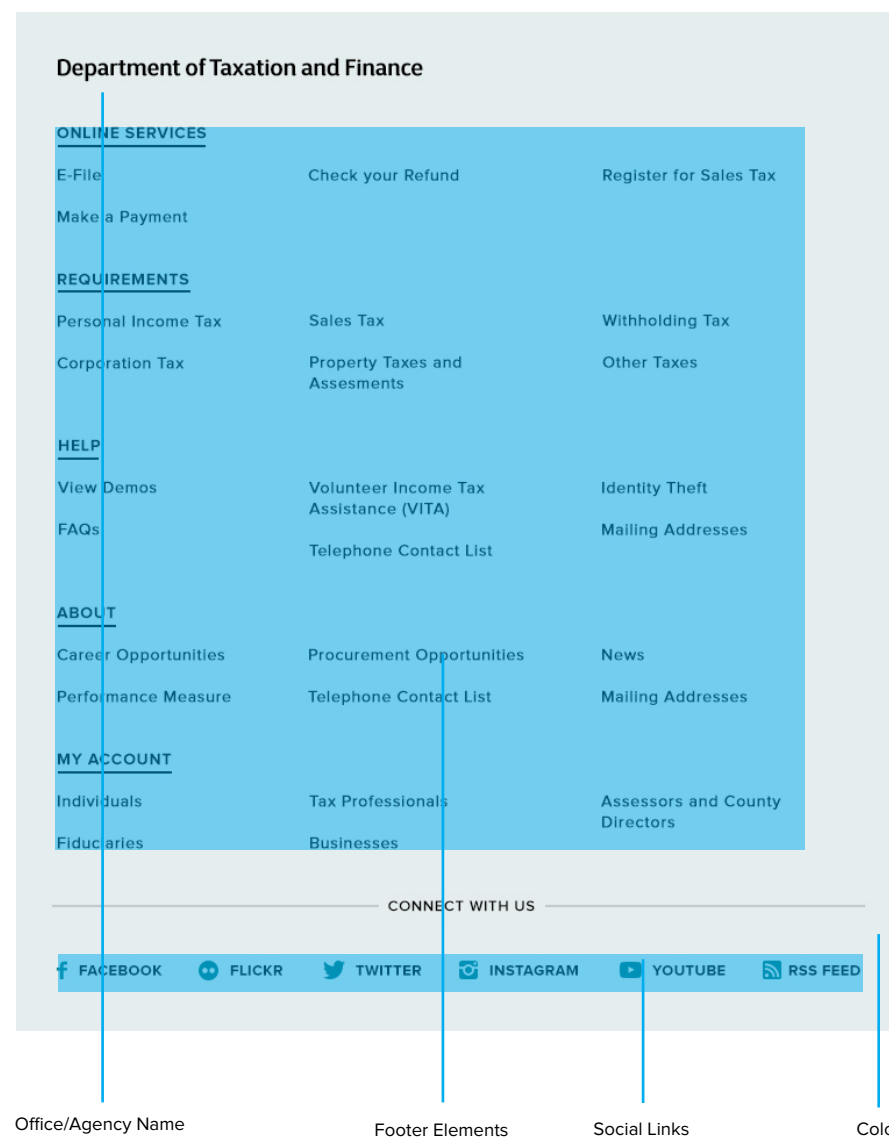
Social Links

— We add social links to the footer to add consistency on alternative ways that constituents can engage with our audience.

DESKTOP



TABLET



MOBILE



Agency Global Footer Design

- Navigation Elements
- Desktop, Mobile and Tablet
- Sample Site: Department of Taxation and Finance

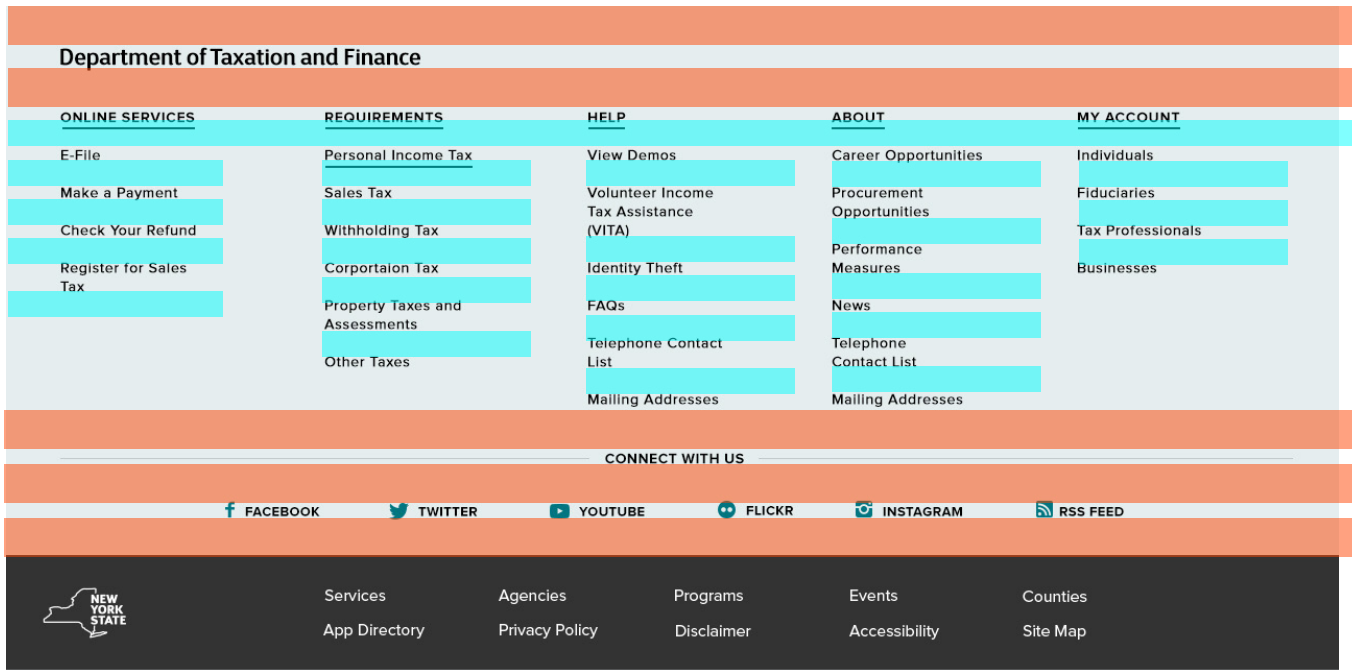
Disclaimer: The content on proposed designs is placeholder only not prescriptive recommendation.

5.0

GLOBAL FOOTER DESIGN

DESKTOP

SPACING

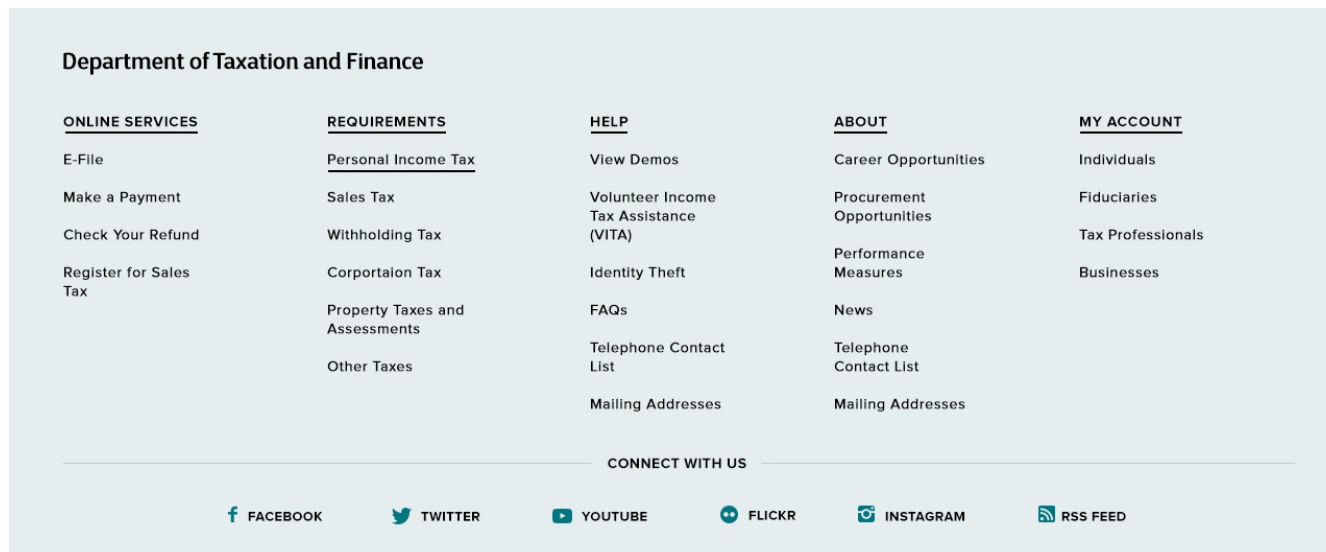


H: 36px

H: 36px

H: 18px

TYPOGRAPHY



Agency Name

Font: D Sari
 Font-Weight: Bold
 Font Size: 22px
 Line Height: 26px
 Color: #000000

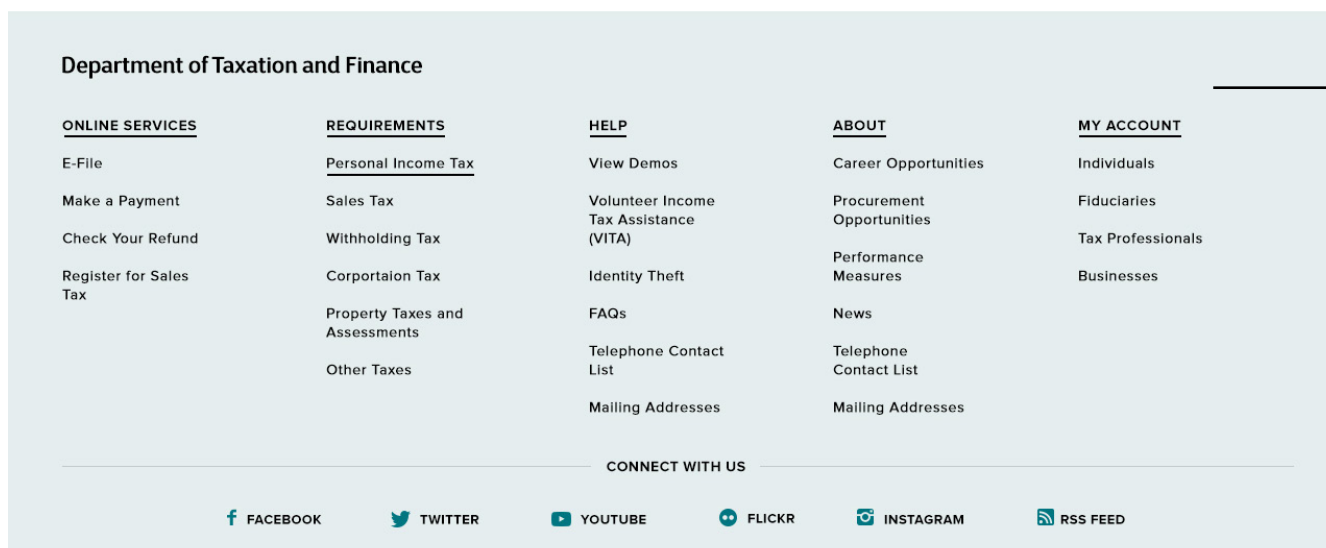
Footer Element

Font Size: 14px
 Line-Height: 18px
 Font-Weight: Bold
 Letter-Spacing: 50px
 Color: #000000

Sub Element

Font Size: 14px
 Line-Height: 18px
 Font-Weight: Bold
 Letter-Spacing: 30px
 Color: #000000

COLOR



Color: Use Secondary Web Refer to Color

5.0

AGENCY FOOTER DESIGN

TABLET

SPACING



TYPOGRAPHY

**Agency Name**

Font: D Sari
 Font-Weight: Bold
 Font Size: 20px
 Line Height: 24px
 Color: #000000

Footer Element

Font Size: 14px
 Line-Height: 18px
 Font-Weight: Bold
 Letter-Spacing: 50px
 Color: #000000

Sub Element

Font Size: 14px
 Line-Height: 18px
 Font-Weight: Bold
 Letter-Spacing: 30px
 Color: #000000

COLOR



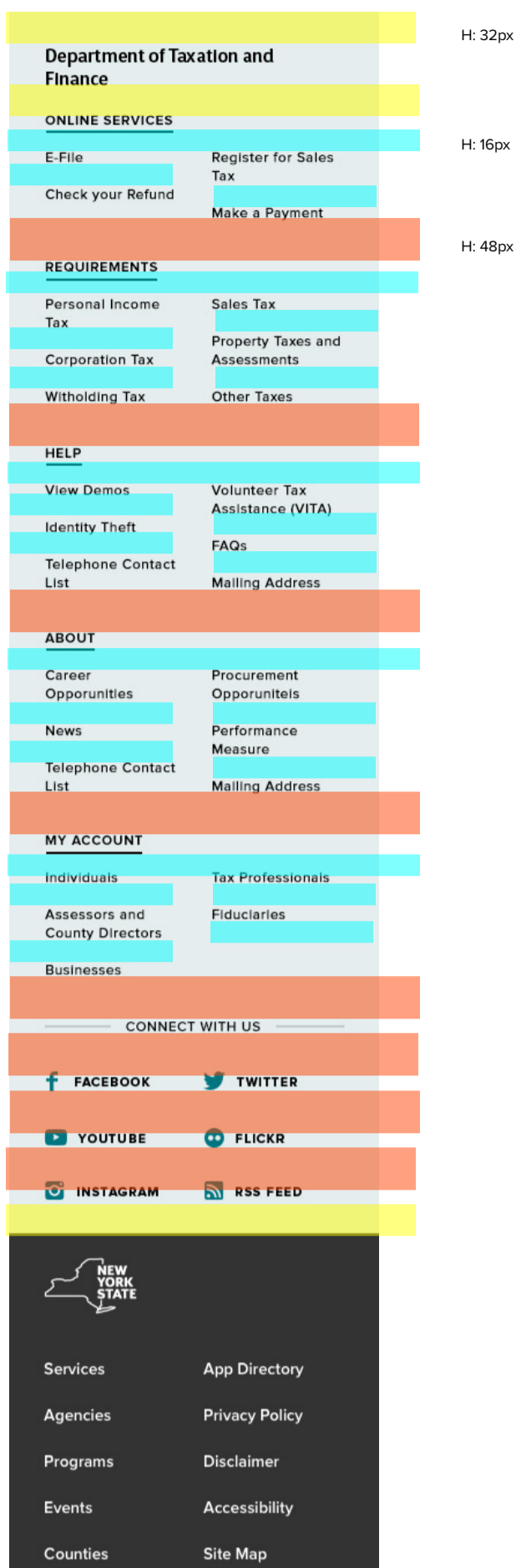
Color: Use Secondary
 Web Refer to Section 3.0
 on Color Groupings

5.0

AGENCY FOOTER DESIGN

MOBILE

SPACING



TYPOGRAPHY

**Agency Name**

Font: D Sari
 Font-Weight: Bold
 Font Size: 16px
 Line Height: 20px
 Color: #000000

Footer Element

Font Size: 12px
 Line-Height: 16px
 Font-Weight: Bold
 Letter-Spacing: 50px
 Color: #000000

Sub Element

Font Size: 12px
 Line-Height: 16px
 Font-Weight: Bold
 Letter-Spacing: 30px
 Color: #000000

COLOR



Color: Use Secondary Web Refer to Section 3.0 on Color Groupings



**NEW YORK STATE
AGENCY GLOBAL
NAVIGATION
EXERCISES**

In this Document

The objective of this document is to help agencies improve their navigation structure by offering recommendations for and best practices when designing their websites.

What you will find in this document:

- How to choose Global Navigation elements
- How to choose Global Footer elements
- Approach to Navigation

Global Navigation

The agency global navigation appears on every page of a website, and serves 2 functions:

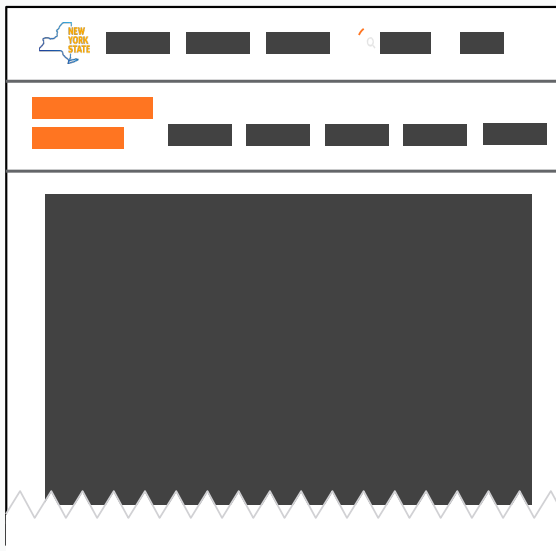
- Allows users to switch to other important areas easily, no matter their current location
- Ensures that even users who don't enter through the homepage can quickly get a sense of what your agency does

Streamlining Your Global Navigation

Three global navigation variations were provided as part of the web guidelines. Agencies should aim to use the 5 links for their global navigation.

- **Horizontal Navigation 5**

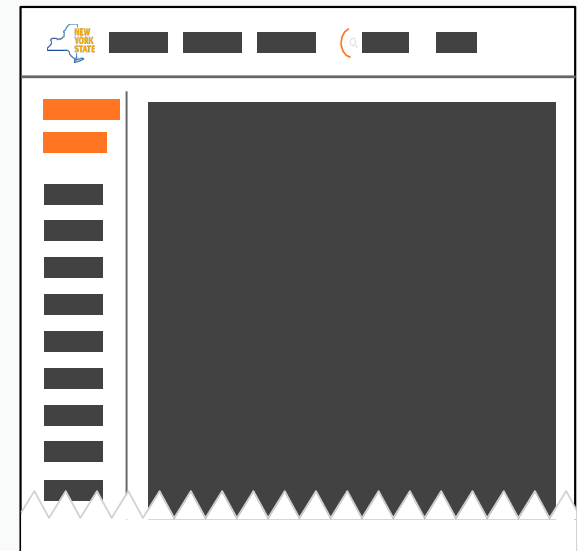
***Preferred**



- Horizontal Navigation 7



- Vertical Navigation 7+



Balancing Storytelling and User Goals

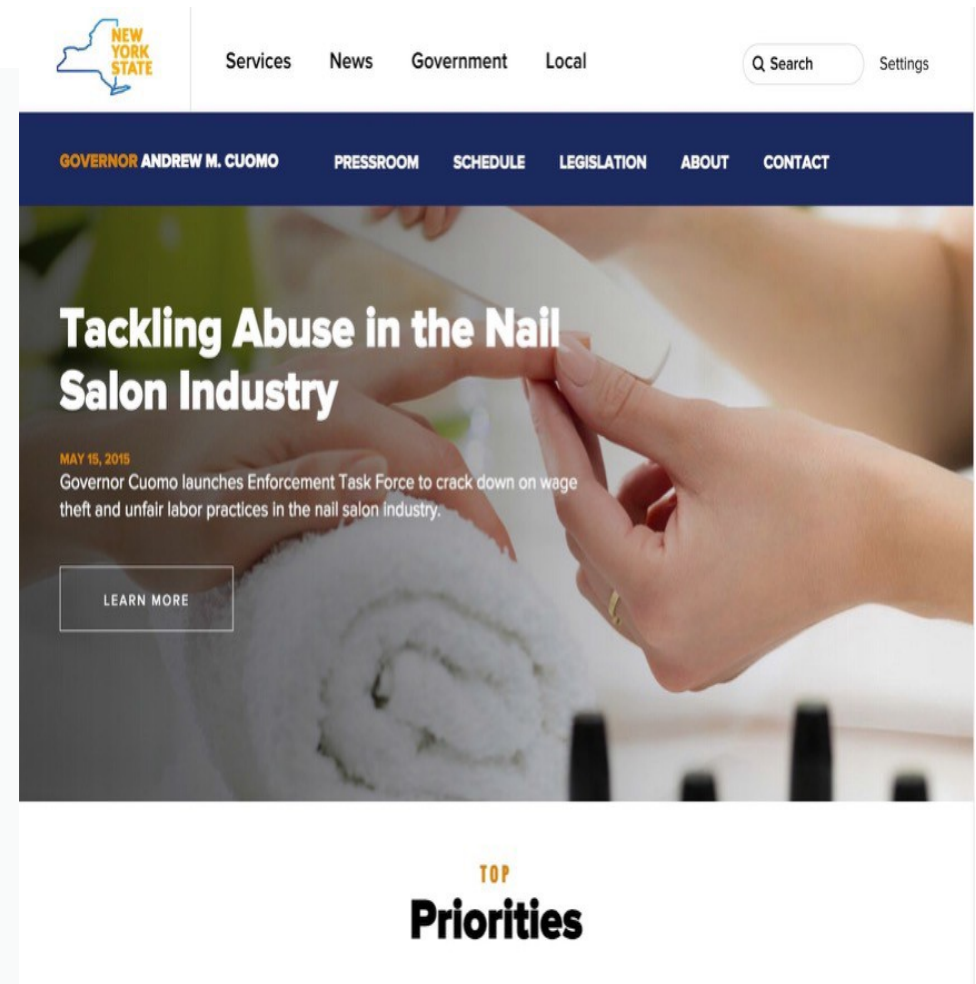
In your global navigation you can showcase your agencies goals and services.

Is an opportunity to feature the breadth and depth of your content offerings.

Think of your organization goals.

Each word gives context to the destination. The collections of words tell a story about your agency.

A good global navigation gives a snapshot of the agency and how it helps constituents.



How to Choose Navigation Elements

These are some simple steps you need to take to choose and name your nav elements.

1. Use search query, analytics and google to understand why users visit your site
2. Define 3 user groups and for each group define why they come to the site for.
3. Cluster/prioritize goals. Organize a “tree test” or “card sorting exercise”
3. Be as explicit as you can in the space you have
4. Use action phrases for action links
5. Make the link meaningful and descriptive– not just “More”
6. Test your navigation elements

Universal and Global Navigation

Naming your elements should consider the universal navigation elements. Some alternative names we recommend you to use instead:

▼ Services

- What we do
- Our Services
- Information
- Assistance
- Benefits

▼ News

- Press Room
- What's New
- Announcements

▼ Government

- About Us
- Who we are

▼ Local

- Around you
- Community
- Neighborhood
- Regions

Drop-Down Navigation

Displays a list of navigation options in drop-down.

Avoid defaulting to sub navigation and not all your navigation elements should have sub navigation. You want to keep your site intuitive and easy to access.

Organize them with care, using well-chosen categories or a natural sorting order. Do a card sorting exercise or tree testing exercise.



The screenshot shows the website for the New York State Office of Parks, Recreation, and Historic Preservation. The top navigation bar includes the New York State logo, links for Services, News, Government, and Local, a search bar, and a Settings link. Below this is a dark green header with the office name and a secondary navigation bar with links for STATE PARKS, HISTORIC SITES, ENVIRONMENT, RECREATION, PRESS, BUSINESS, and ABOUT US. A large banner image features a child in a yellow raincoat with arms raised, with the text "NY PARKS 2020" and "RENEWING THE STATE OF OUR STATE PARKS". A drop-down menu is open on the right side of the banner, listing: State Council, Friends and Support, Grants, Regions, Natural Heritage Trust, and Employment. Below the banner are three content cards: "Go Birding!" with a photo of a child, "CRIS Cultural Resource Information System" with a description of the system, and "Empire Passport" with a photo of a passport and a description of the program. A calendar for May 2018 is also visible, with a "SEARCH CALENDAR OF EVENTS" button below it.

Navigation Audit

An audit can help you prioritize and reorganize the links in your global navigation.

In a spreadsheet write each link on your global navigation on a row. Include sub navigation elements.

Assign the following value to each links according to the type of content:

- Essential: Absolutely necessary information.
- Standard: Common information to be found in your site.
- Supportive: Content that needs context and can be linked from other pages

The following exercise will help you prioritize your content and start identifying other navigation patterns.

Card Sorting Current Navigation

A research technique to help you evaluating your current global navigation.

- Write each link on your global navigation on a separate card. Include sub navigation links.
- Recruit participants. It is useful to have at least six.
- Shuffle the card deck so that all the participants don't get the same sequence of cards.
- The participants receive the stack of cards, and then sort them into piles on the table in front of them.
- Explain that they should attempt to group as many cards together as they reasonably can and that that there may well be 'unsortable' cards.
- Note which cards have been put together. Invite the users to give a name to each pile of cards ("how would you describe the cards in this pile?")

Tree Testing

A usability technique for evaluating the findability of topics in a website.

A list of task is created. A tree is presented to a user as a simple list of top-level topics.

They click down the tree one topic at a time. Each click shows them the next level of the tree: Once they click to the end of a branch, they have 3 choices:

- * Choose the current topic as their answer (“I’d find it here”).
- * Go back up the tree and try a different path (by clicking a higher-level topic).
- * Give up on this task and move to the next one (“Skip this task”).

This allows you to test success, speed and directness. This can be done with.

User Testing

Another way to continuously test your navigation is by using a third party user testing provider.

Set a list of task that are tied to your navigation.

Example: How would you find more about our agency?

Example 2: How would you find more about the transactions you can do in this site?

Define your demographic.

Launch your test. We recommend using usabilitytesting.com

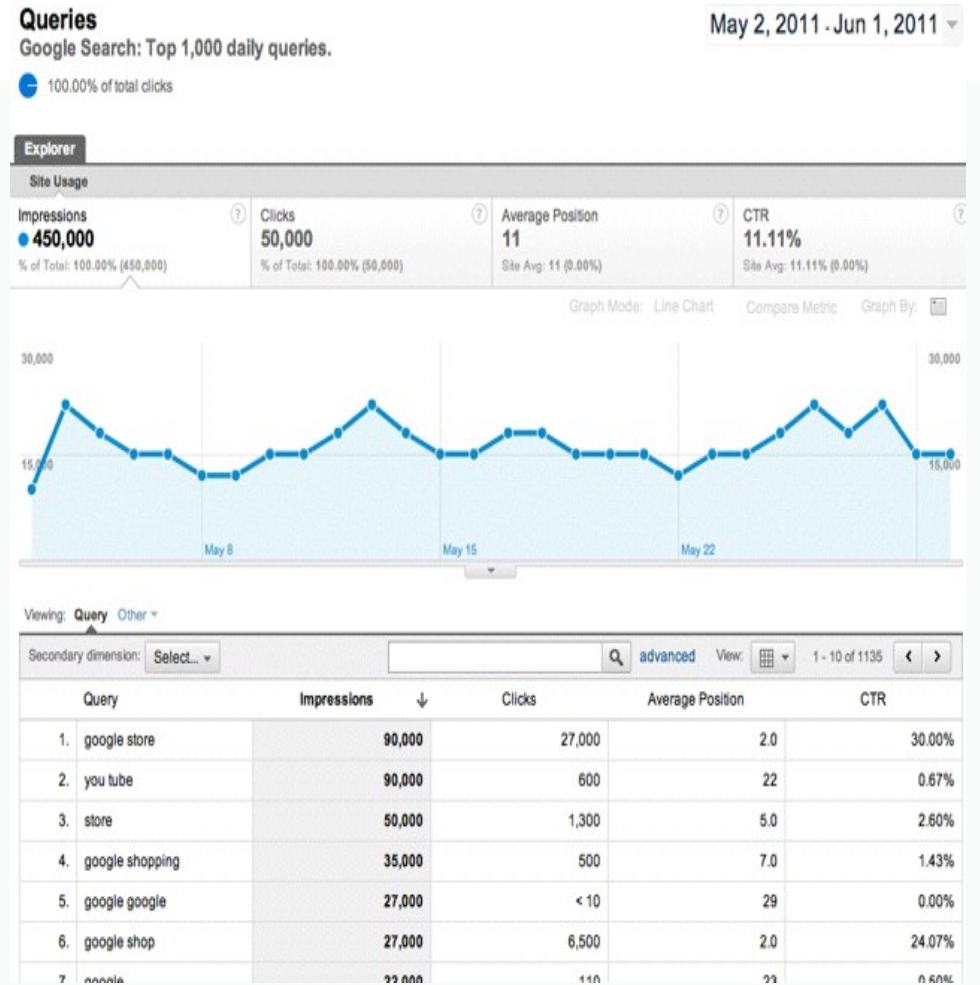
You will get results within minutes.

Google Analytics

Data can help you determine your navigation elements.

Use the the following tools to:

1. Traffic: what is the most popular content
2. Keyword referrals: find what drives people to your site
3. Search Queries: See how users describe the content they are looking for



Tools to Help You Improve Your Navigation

There are affordable third party tools to help you improve your navigation.

1. Google Analytics

Tracks and reports website traffic including search queries and demographic information.

2. Chartbeat

A real-time web analytics company that allows you to see how people move across content.

3. Optimizely

Conduct A/B testing, multipage testing that may be used for making data-driven decisions.

4. Optimal Workshop

Remote usability testing tools - Card Sorting, Tree Testing and First Click Testing.

Global Footer

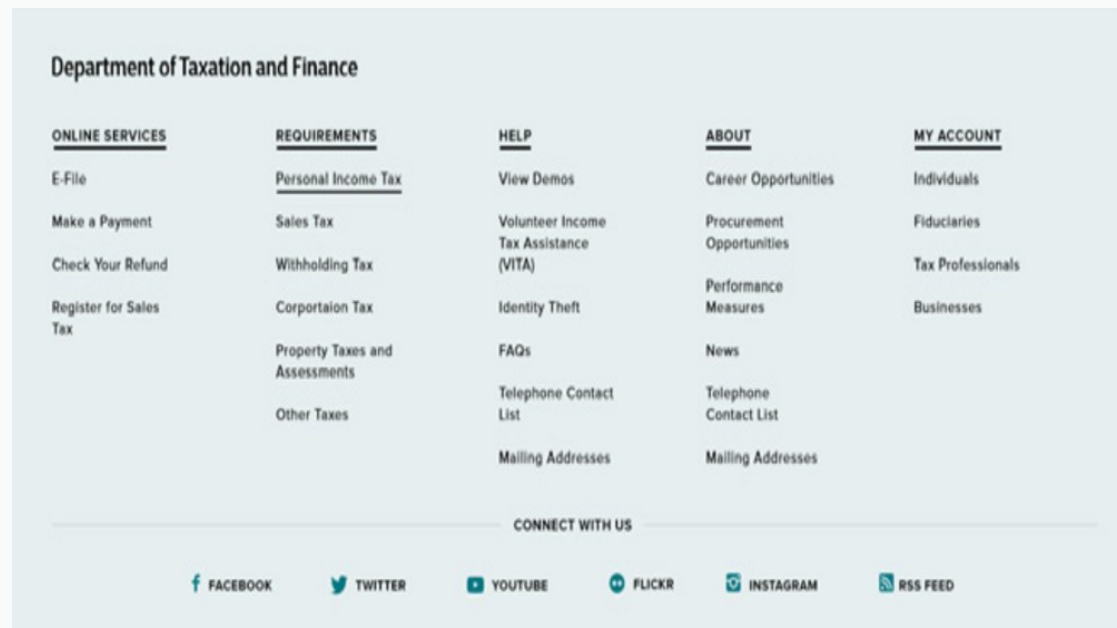
The agency global footer appears on every page of a website, and serves 2 functions:

- Supply just enough to show the overall site architecture
- Lead visitors to the most popular and needed pages within the site

The Global Footer

A footer design has been provided as part of the web branding guidelines. The next slides refer to best practices when selecting your footer elements.

- Agency Footer



What Type of Links

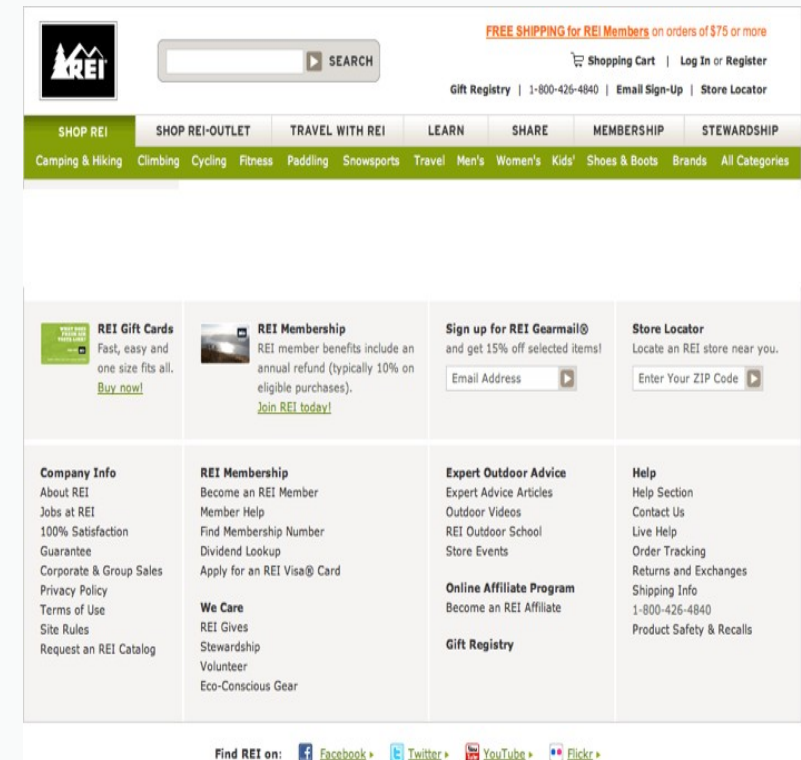
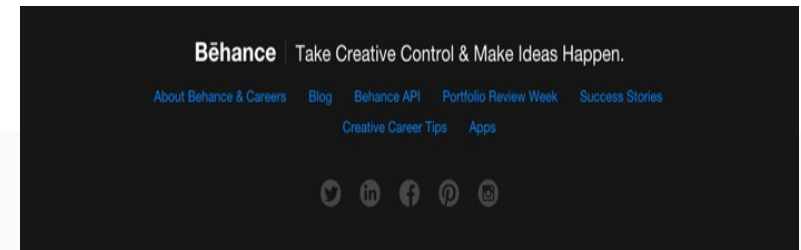
There are two patterns when choosing your footer content.

1. Slim Footer: Provides high level navigation, legal information, privacy policy and social links
2. Sitemap Footer: Provides a mini version of your site and your social links.

How to choose your footer

If you are site is no more than 50 pages we recommend using the slim footer.

If your site is more than 50 pages we recommend using the fat footer.



What to Include in Your Footer

The following are questions to ask your self when choosing your footer links.

What does my user expect to see here?

What is the next logical step in the user journey?

What questions are my secondary or tertiary users still asking at the bottom of the site?

How can I continue the experience beyond the content on this page?

Other Navigation Tools

Navigation is a system to help users orient themselves within your site. Is not limited to your global navigation.

Your navigational system should:

Work as a group of tools

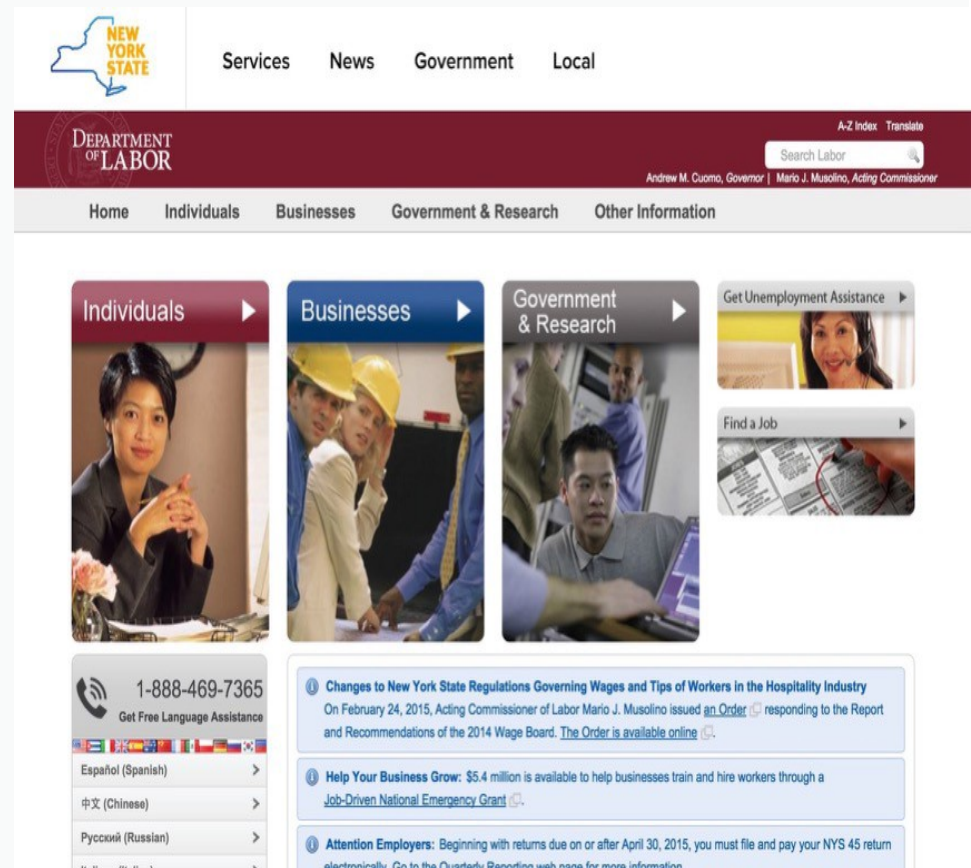
Be updated constantly based on testing, feedback and site analytics

Context

Sites have become more complex. Users come to your site with a goal in mind.

Your visitors don't use your global navigation as their main tool to explore content. There are other ways your visitors are exploring your site:

1. The primary way users explore content is via search.
2. The second main tool for users to explore is in-page navigation.



From the Middle

Navigating from the middle of the page, within the content, is a more effective way to explore content.

Think of the user who is reading the content. Why are they in this page? What will they be interested or useful in finding next? Building bridges from your content. Some modules or widgets that can be used inside the page are:

Most popular Quick Links

Search Topic Panel

Related Breadcrumbs

Utility/Tools Panel

Most Popular

Promote the most popular pages on your site with a dynamic module.

Users with little time to browse are looking for a quick result and trust in the community. A dynamic module lowers the effort needed for decision making.

Third party tools present an opportunity to show the most popular content on your site based on page visits.

Position it before, in between or at the end of an article. This module/widget can also be positioned as a sidebar to your landing page.

The screenshot shows the GOV.UK homepage with a 'Most Popular' sidebar module. The module is titled 'Popular on GOV.UK' and lists several popular services: Universal Jobmatch job search, Renew vehicle tax, Log in to student finance, Book your theory test, and Employment and Support Allowance. Below the sidebar, the main content area displays a grid of popular topics, each with a title and a brief description.

GOV.UK

Welcome to GOV.UK

The best place to find government services and information
Simpler, clearer, faster

Search GOV.UK

Popular on GOV.UK

- [Universal Jobmatch job search](#)
- [Renew vehicle tax](#)
- [Log in to student finance](#)
- [Book your theory test](#)
- [Employment and Support Allowance](#)

Benefits Includes tax credits, eligibility and appeals	Disabled people Includes carers, your rights, benefits and the Equality Act	Housing and local services Owning or renting and council services
Births, deaths, marriages and care Parenting, civil partnerships, divorce and Lasting Power of Attorney	Driving and transport Includes vehicle tax, MOT and driving licences	Money and tax Includes debt and Self Assessment
Business and self-employed Tools and guidance for businesses	Education and learning Includes student loans, admissions and apprenticeships	Passports, travel and living abroad Includes renewing passports and travel advice by country
Citizenship and living in the UK Voting, community participation, life in the UK, international projects	Employing people Includes pay, contracts and hiring	Visas and immigration Visas, asylum and sponsorship
Crime, justice and the law Legal processes, courts and the police	Environment and countryside Includes flooding, recycling and wildlife	Working, jobs and pensions Includes holidays and finding a job

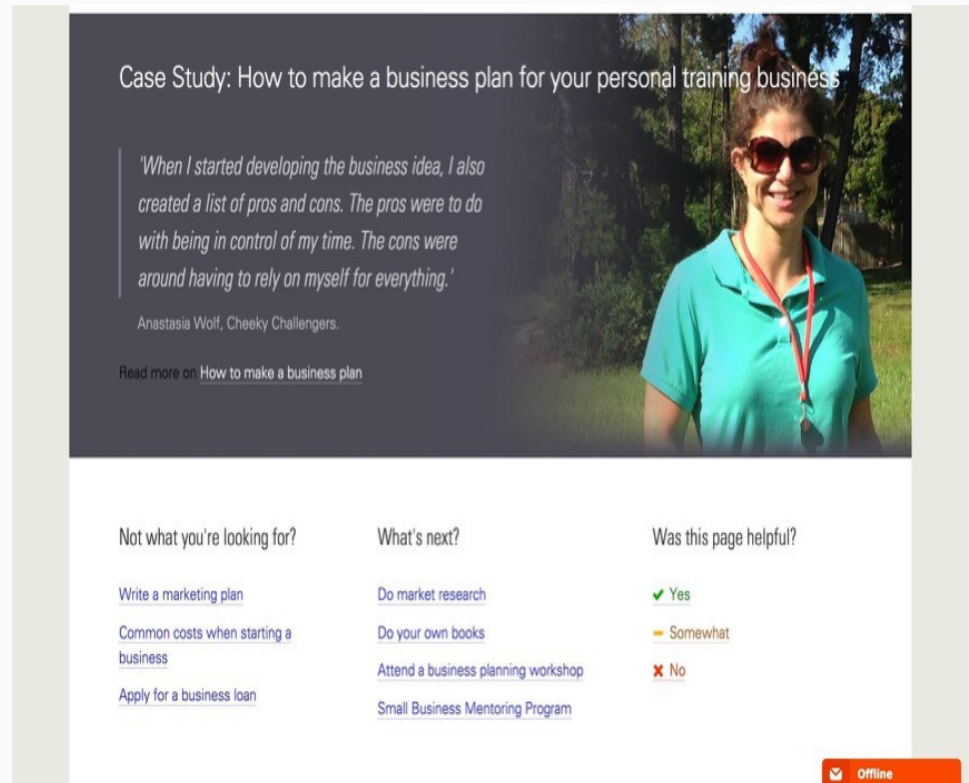
Related

Show similar or related content to help the user find more items that are similar to what they're currently viewing.

A user wants to browse similar content if the current content isn't exactly what they're looking for or they simply want more.

These modules can be dynamically curated via rules in your CMS or your team can manually choose related content.

Position before, in between or at the end of an article.



The screenshot shows a website article titled "Case Study: How to make a business plan for your personal training business". The article features a quote from Anastasia Wolf, Cheeky Challengers, and a link to "Read more on How to make a business plan". Below the article, there are three columns of related content suggestions: "Not what you're looking for?", "What's next?", and "Was this page helpful?". The "Was this page helpful?" section includes radio buttons for "Yes", "Somewhat", and "No", with "Yes" selected. An "Offline" indicator is visible in the bottom right corner.

Case Study: How to make a business plan for your personal training business

'When I started developing the business idea, I also created a list of pros and cons. The pros were to do with being in control of my time. The cons were around having to rely on myself for everything.'

Anastasia Wolf, Cheeky Challengers.

Read more on [How to make a business plan](#)

Not what you're looking for?

- [Write a marketing plan](#)
- [Common costs when starting a business](#)
- [Apply for a business loan](#)

What's next?

- [Do market research](#)
- [Do your own books](#)
- [Attend a business planning workshop](#)
- [Small Business Mentoring Program](#)

Was this page helpful?

Yes

Somewhat

No

Offline




Quick Links

Curate links that are the most accessed within your site.

It is not recommended to include in all the pages of your site. Some uses for quick links are:

- Customizable links that users can add and edit
- Popular content
- Very important tools and content
- Content that is known to be difficult to find.

MY Services [SEE ALL SAVED SERVICES](#)

TAXES	NEW BUSINESSES	INSURANCE
 <h3>File Your New York State Income Tax Return</h3> <p>E-file your resident income tax return for free. Nearly 90% of New Yorkers qualify.</p> <ul style="list-style-type: none">OVERVIEW ▶ELIGIBILITY ▶HOW TO ▶ <p>★ SAVED</p>	 <h3>Start a Business in New York State</h3> <p>New York is open for business. Everything you need to know to start and grow your business is right here. What are you waiting for?</p> <ul style="list-style-type: none">OVERVIEW ▶FORM AN ENTITY ▶INSURANCE ▶ <p>★ SAVE SERVICE</p>	 <h3>Find Health Insurance</h3> <p>New York State of Health Marketplace is a one stop shop for New Yorkers to find affordable low-cost health insurance.</p> <ul style="list-style-type: none">OVERVIEW ▶ELIGIBILITY ▶HOW TO ▶ <p>★ SAVE SERVICE</p>

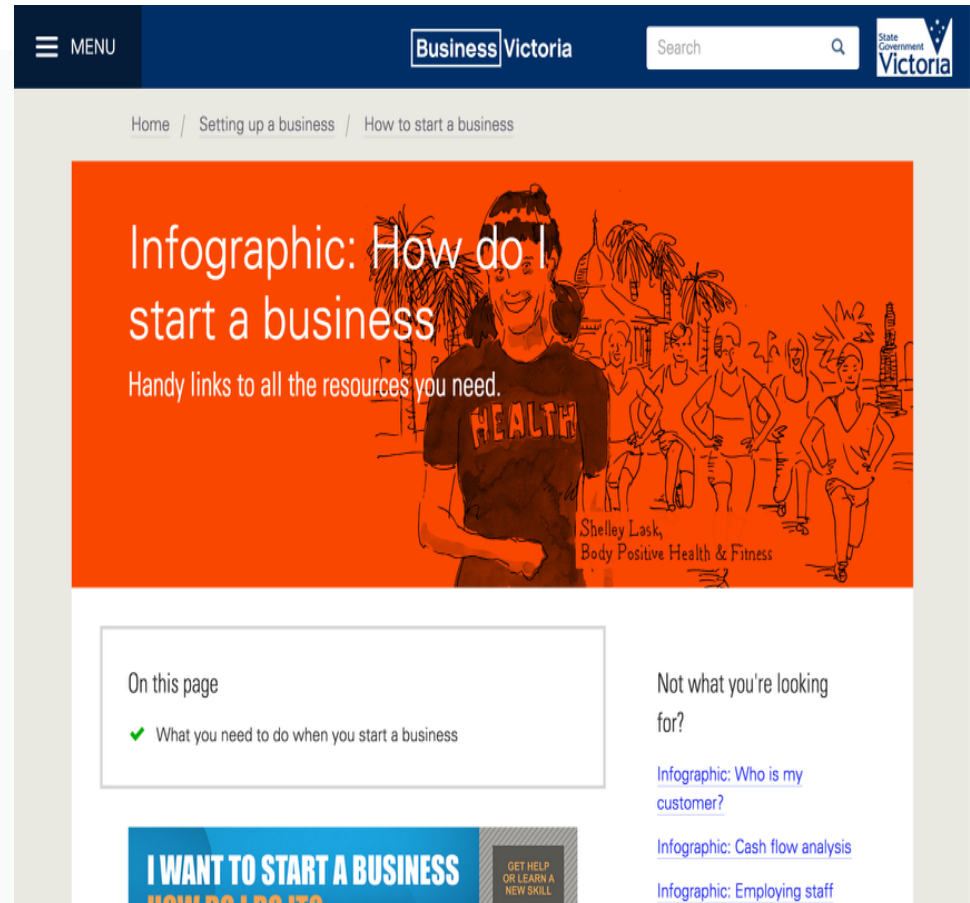
Breadcrumbs

The user needs to know their location in the website's hierarchical structure in order to browse back to a higher level in the hierarchy.

Use when the user is most likely to have landed on the page from an external source. For instance from a search engine.

Each element should be a link to a section. The elements should be different on each page.

Usually positioned below the global navigation. Above the main content.



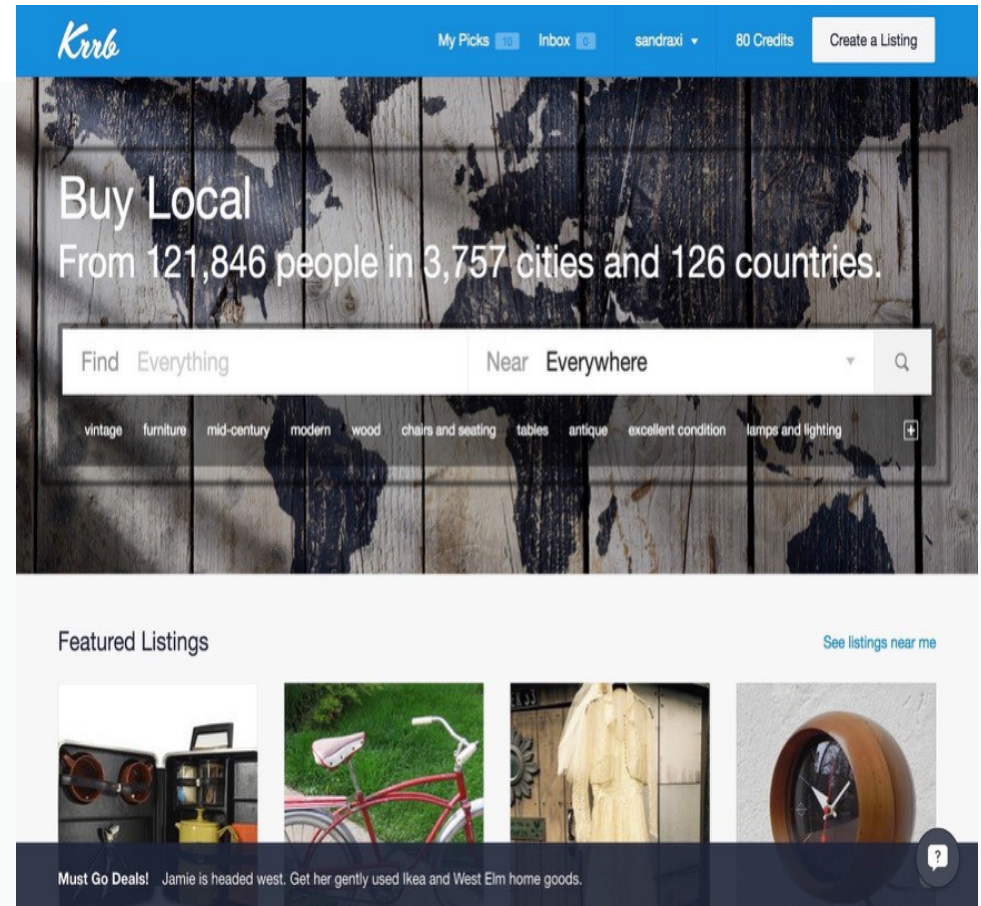
Search

Users come to the site with a specific goal in mind and user search to find content.

The Universal Navigation has a search element. By default this search box does a local search in the global site. For this reason your agency does not need to include search within the global navigation.

In some **exceptions** search is not integrated within the universal navigation.

We recommend to place the search box as a page element outside of the global navigation.



Utility Tool

Utility tools should be part of the global navigation when sites have account access or additional tools that need to be available in every page.

1 Utility Link:

Use one nav element in the global navigation.
Example: My Account

More than 1 Utility Link:

Group in one global navigation element. A user hovers on element and can access more utility links. Example: Tools

