



# NH Monthly Indicators

## May 2021

As the weather warms and pandemic restrictions ease across much of the country, the U.S. housing market shows little sign of cooling. Robust buyer demand, fueled by low mortgage rates, continues to outpace supply, which remains near historic lows. Nationwide, inventory remains much lower than it was at this time last year, and sales prices are surging as a result.

New Listings decreased 3.2 percent for single family homes and 4.3 percent for townhouse-condo properties. Pending Sales increased 4.4 percent for single family homes and 9.4 percent for townhouse-condo properties. Inventory decreased 54.5 percent for single family homes and 56.0 percent for townhouse-condo properties.

The Median Sales Price was up 25.7 percent to \$402,000 for single family homes and 20.5 percent to \$300,000 for townhouse-condo properties. Days on Market decreased 50.0 percent for single family homes and 46.3 percent for townhouse-condo properties. Months Supply of Inventory decreased 60.9 percent for single family homes and 66.7 percent for townhouse-condo properties.

With such limited supply of existing homes to purchase, all eyes are on home builders to provide a much-needed boost of inventory to the market to help meet buyer demand. However, increasing material and labor costs, along with supply chain challenges, have contributed to significantly higher construction costs, with builders passing these costs on to homebuyers. And while the warmer temperatures, rising sales prices, and the reopening of the economy may draw more sellers to the market, historically low levels of homes for sale are likely to continue for some time.

## Monthly Snapshot

<b>+ 6.1%</b>	<b>+ 25.7%</b>	<b>+ 43.8%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	<b>2</b>
Condo Activity Overview	<b>3</b>
Closed Sales	<b>4</b>
Median Sales Price	<b>5</b>
Dollar Volume of Closed Sales (in millions)	<b>6</b>
Days on Market Until Sale	<b>7</b>
Pending Sales	<b>8</b>
Months Supply of Inventory	<b>9</b>
New Listings	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Percent of List Price Received	<b>12</b>
Housing Affordability Index	<b>13</b>
All Properties Activity Overview	<b>14</b>
Single Family Residential Activity by County	<b>15</b>
Condo Activity by County	<b>16</b>



# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2020	5-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		1,254	<b>1,331</b>	+ 6.1%	5,133	<b>5,470</b>	+ 6.6%
<b>Median Sales Price</b>		\$319,900	<b>\$402,000</b>	+ 25.7%	\$310,000	<b>\$375,000</b>	+ 21.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$449.2	<b>\$646.1</b>	+ 43.8%	\$1,793.2	<b>\$2,376.0</b>	+ 32.5%
<b>Days on Market</b>		50	<b>25</b>	- 50.0%	62	<b>34</b>	- 45.2%
<b>Pending Sales</b>		1,808	<b>1,887</b>	+ 4.4%	6,468	<b>6,880</b>	+ 6.4%
<b>Months Supply</b>		2.3	<b>0.9</b>	- 60.9%	--	--	--
<b>New Listings</b>		2,072	<b>2,006</b>	- 3.2%	7,583	<b>7,358</b>	- 3.0%
<b>Homes for Sale</b>		3,334	<b>1,517</b>	- 54.5%	--	--	--
<b>Pct. of List Price Received</b>		98.7%	<b>104.0%</b>	+ 5.4%	98.4%	<b>102.4%</b>	+ 4.1%
<b>Affordability Index</b>		128	<b>104</b>	- 18.8%	133	<b>111</b>	- 16.5%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



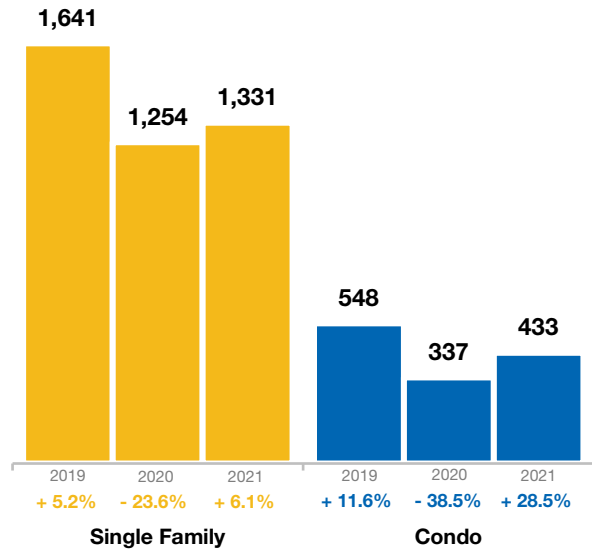
Key Metrics	Historical Sparkbars	5-2020	5-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		337	<b>433</b>	+ 28.5%	1,481	<b>1,891</b>	+ 27.7%
<b>Median Sales Price</b>		\$249,000	<b>\$300,000</b>	+ 20.5%	\$239,900	<b>\$275,900</b>	+ 15.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$94.1	<b>\$142.3</b>	+ 51.2%	\$407.5	<b>\$588.3</b>	+ 44.4%
<b>Days on Market</b>		41	<b>22</b>	- 46.3%	48	<b>30</b>	- 37.5%
<b>Pending Sales</b>		469	<b>513</b>	+ 9.4%	1,734	<b>2,257</b>	+ 30.2%
<b>Months Supply</b>		2.1	<b>0.7</b>	- 66.7%	--	--	--
<b>New Listings</b>		511	<b>489</b>	- 4.3%	2,011	<b>2,275</b>	+ 13.1%
<b>Homes for Sale</b>		805	<b>354</b>	- 56.0%	--	--	--
<b>Pct. of List Price Received</b>		99.5%	<b>102.8%</b>	+ 3.3%	99.2%	<b>101.9%</b>	+ 2.7%
<b>Affordability Index</b>		165	<b>139</b>	- 15.8%	171	<b>151</b>	- 11.7%

# NH Closed Sales

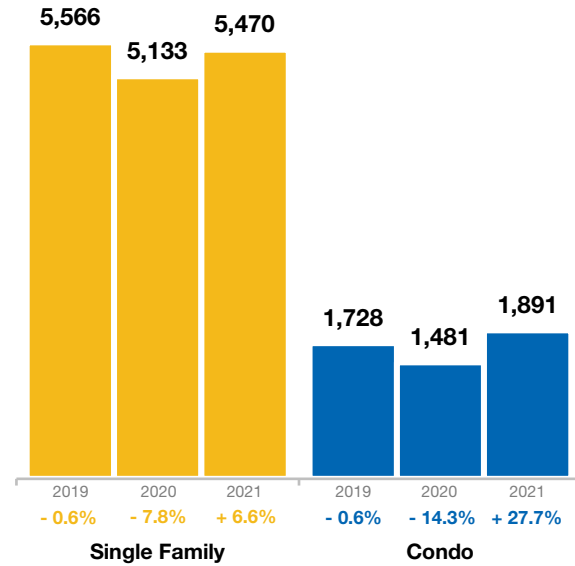
A count of the actual sales that closed in a given month.



## May

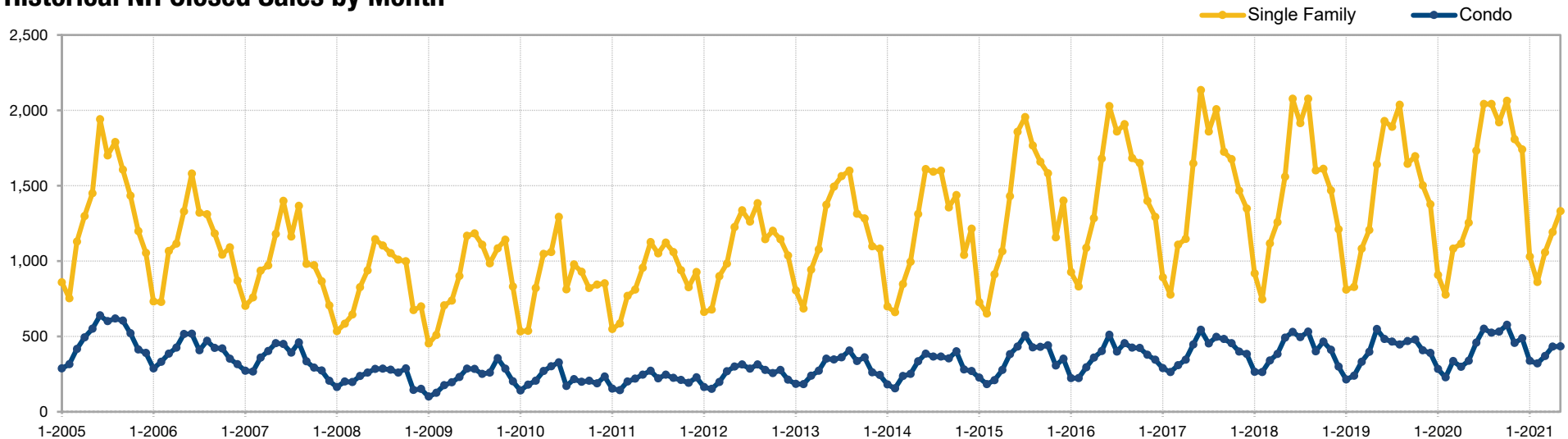


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	1,731	-10.2%	458	-5.0%
Jul-2020	2,041	+7.9%	550	+18.3%
Aug-2020	2,041	+0.2%	524	+17.5%
Sep-2020	1,920	+16.8%	531	+13.2%
Oct-2020	2,063	+21.7%	577	+20.7%
Nov-2020	1,809	+20.4%	457	+12.0%
Dec-2020	1,740	+26.4%	487	+24.9%
Jan-2021	1,029	+13.5%	338	+19.4%
Feb-2021	861	+11.0%	320	+40.4%
Mar-2021	1,057	-2.3%	369	+9.8%
Apr-2021	1,192	+7.0%	431	+45.1%
<b>May-2021</b>	<b>1,331</b>	<b>+6.1%</b>	<b>433</b>	<b>+28.5%</b>
12-Month Avg	1,568	+9.3%	456	+18.5%

## Historical NH Closed Sales by Month

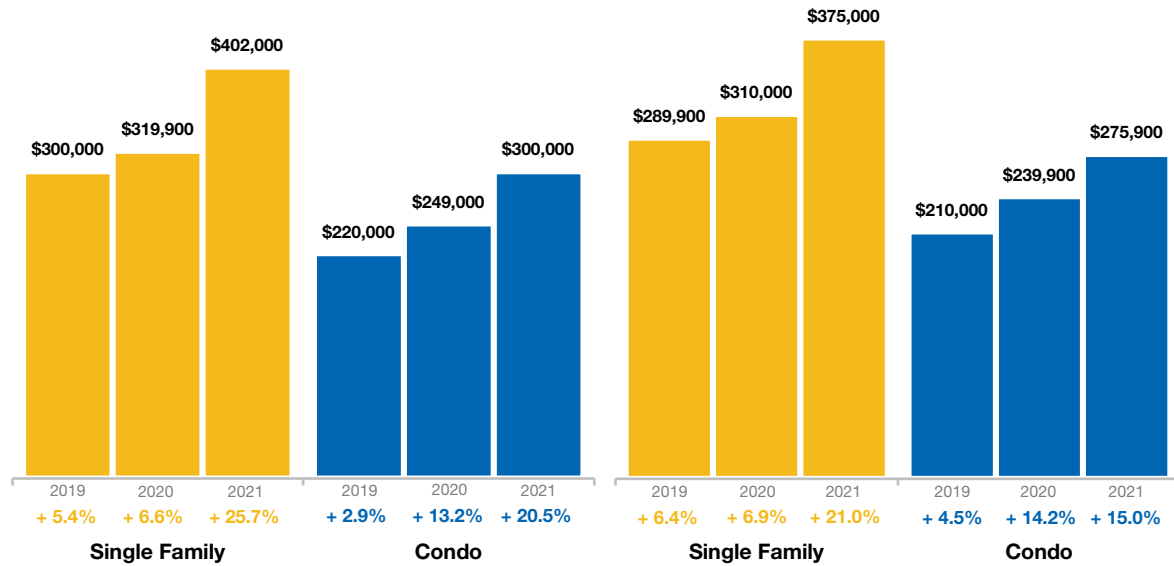


# NH Median Sales Price

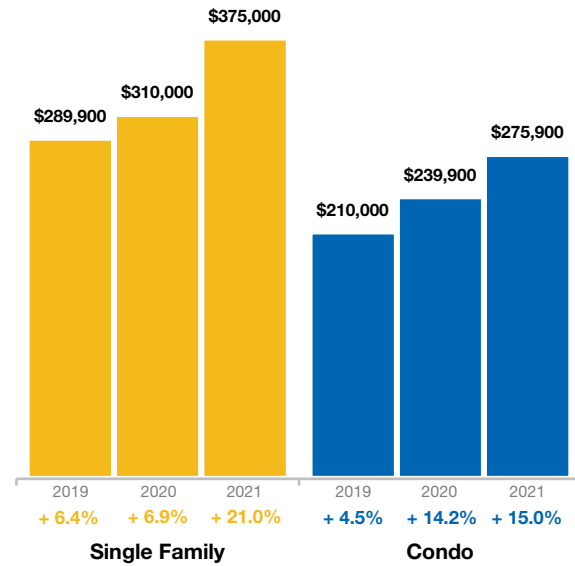
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## May



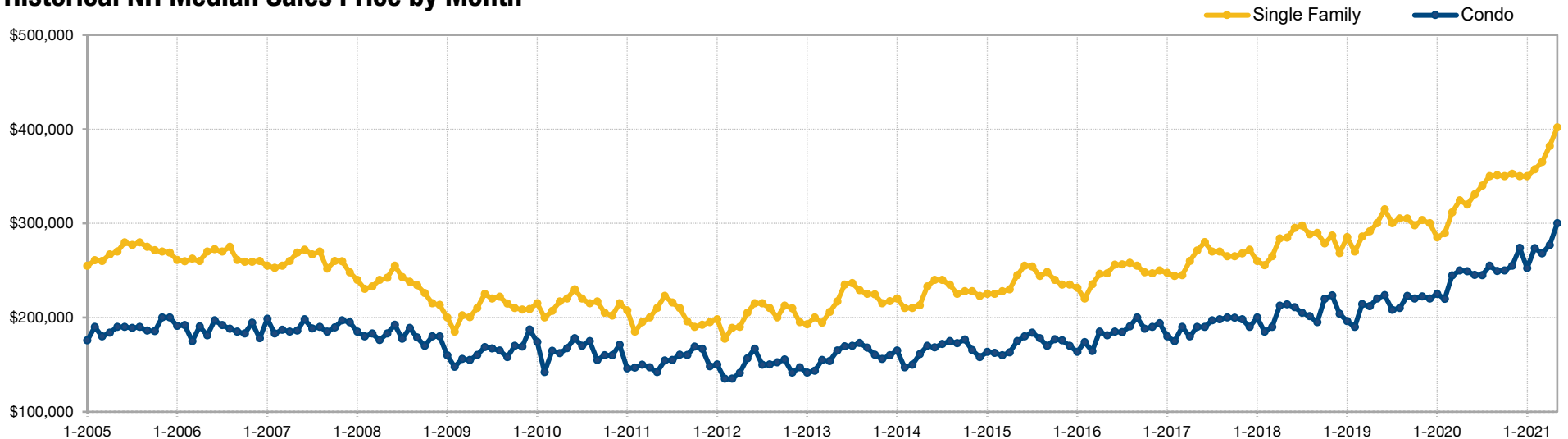
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	\$330,750	+5.0%	\$245,250	+9.6%
Jul-2020	\$340,000	+13.3%	\$245,000	+17.8%
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
Sep-2020	\$351,000	+15.1%	\$249,420	+11.8%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$352,500	+16.2%	\$255,000	+14.6%
Dec-2020	\$349,950	+16.7%	\$274,000	+24.5%
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,400	+23.5%	\$273,610	+24.4%
Mar-2021	\$364,950	+17.1%	\$268,000	+9.6%
Apr-2021	\$382,000	+17.8%	\$277,000	+10.8%
<b>May-2021</b>	<b>\$402,000</b>	<b>+25.7%</b>	<b>\$300,000</b>	<b>+20.5%</b>
12-Month Avg*	\$354,000	+16.1%	\$260,000	+15.6%

\* Median Sales Price for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

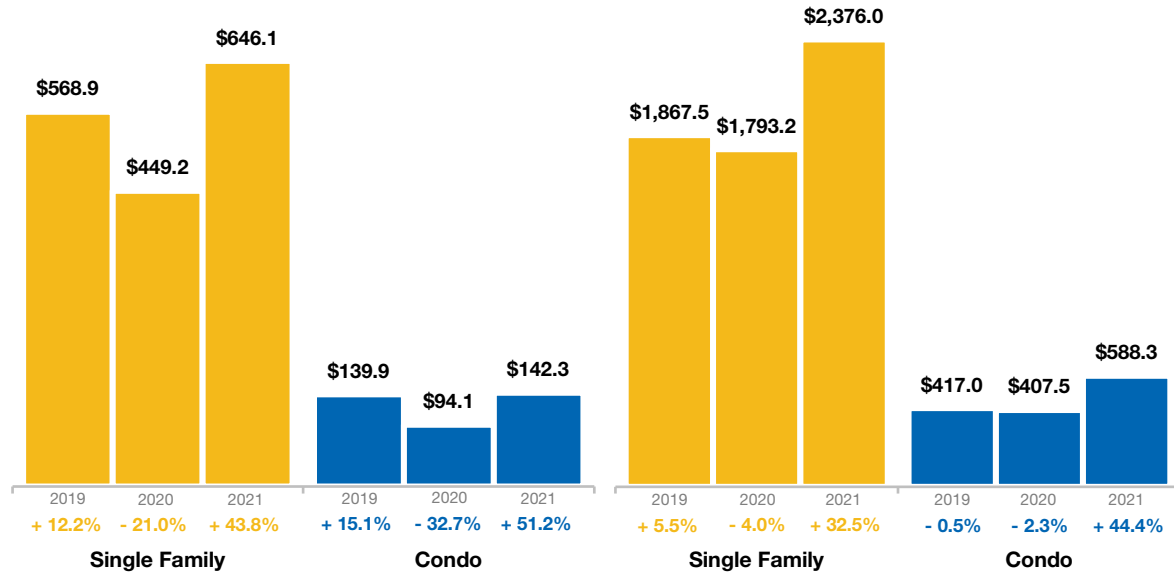


# NH \$ Volume of Closed Sales

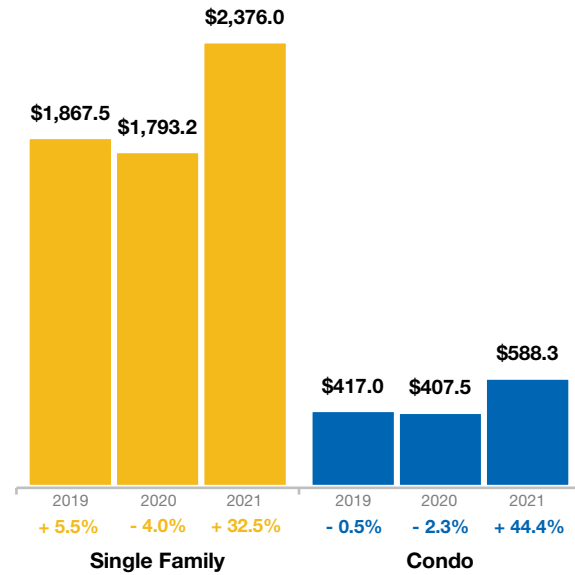
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## May



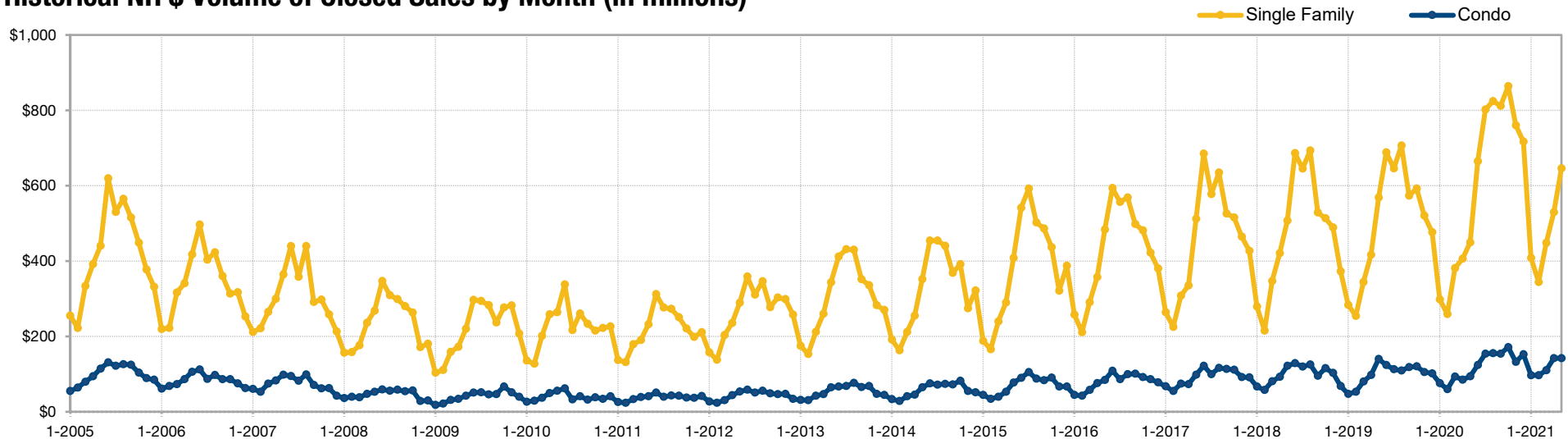
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	\$664.8	-3.5%	\$124.1	+0.2%
Jul-2020	\$801.8	+24.1%	\$153.9	+36.8%
Aug-2020	\$824.2	+16.6%	\$155.1	+42.3%
Sep-2020	\$812.1	+41.6%	\$154.0	+30.5%
Oct-2020	\$864.3	+45.9%	\$171.7	+42.6%
Nov-2020	\$760.0	+46.0%	\$132.4	+25.6%
Dec-2020	\$716.8	+50.5%	\$152.3	+50.0%
Jan-2021	\$408.0	+37.0%	\$96.9	+27.8%
Feb-2021	\$344.2	+32.8%	\$96.7	+61.2%
Mar-2021	\$447.8	+17.6%	\$110.3	+18.7%
Apr-2021	\$529.9	+30.5%	\$142.1	+68.0%
<b>May-2021</b>	<b>\$646.1</b>	<b>+43.8%</b>	<b>\$142.3</b>	<b>+51.2%</b>
12-Month Avg*	\$651.7	+30.4%	\$136.0	+36.2%

\* \$ Volume of Closed Sales (in millions) for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

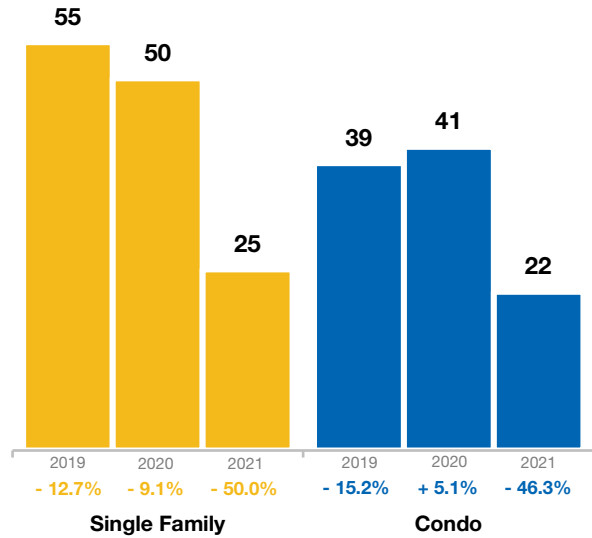


# NH Days on Market

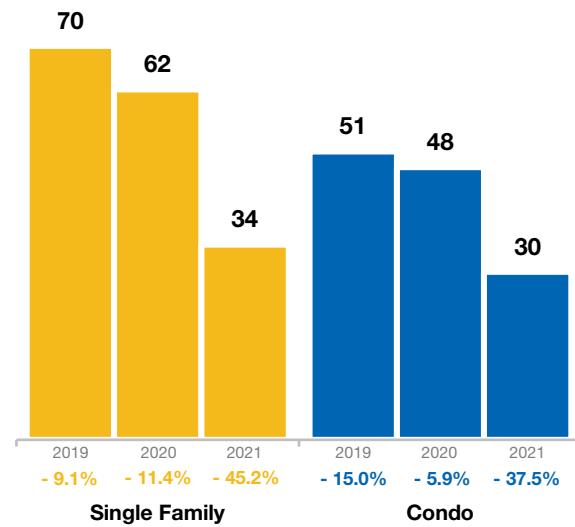
Average number of days between when a property is listed and when an offer is accepted in a given month.



## May



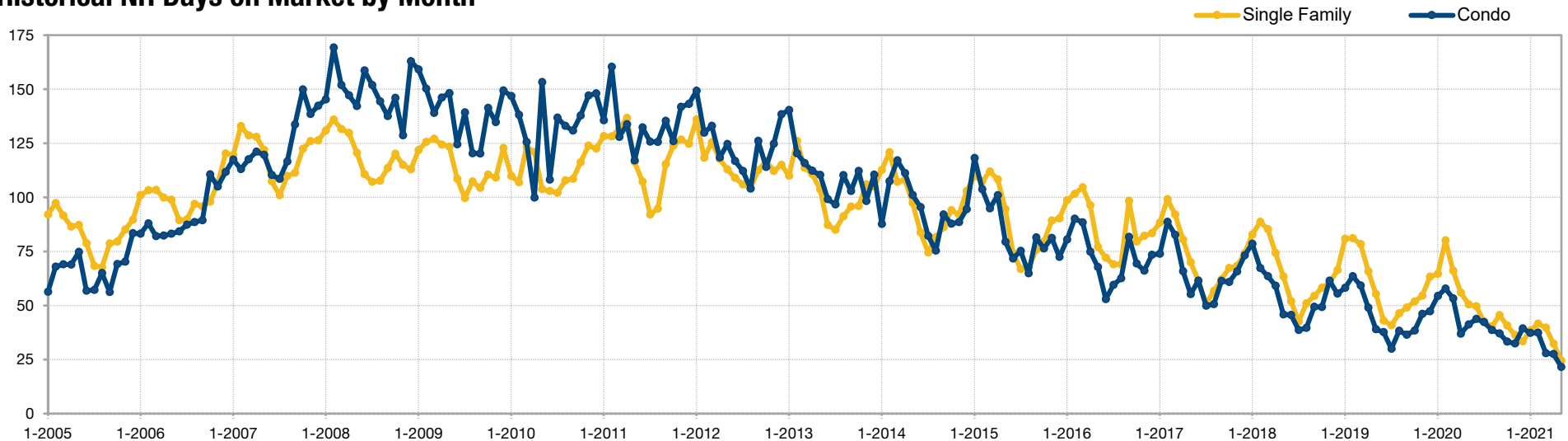
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	50	+16.3%	44	+15.8%
Jul-2020	43	+4.9%	42	+40.0%
Aug-2020	40	-13.0%	39	+2.6%
Sep-2020	45	-8.2%	37	+2.8%
Oct-2020	41	-21.2%	33	-13.2%
Nov-2020	36	-33.3%	32	-30.4%
Dec-2020	33	-47.6%	39	-17.0%
Jan-2021	38	-41.5%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	28	-47.2%
Apr-2021	32	-42.9%	28	-24.3%
<b>May-2021</b>	<b>25</b>	<b>-50.0%</b>	<b>22</b>	<b>-46.3%</b>
12-Month Avg*	39	-25.8%	35	-15.9%

\* Days on Market for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

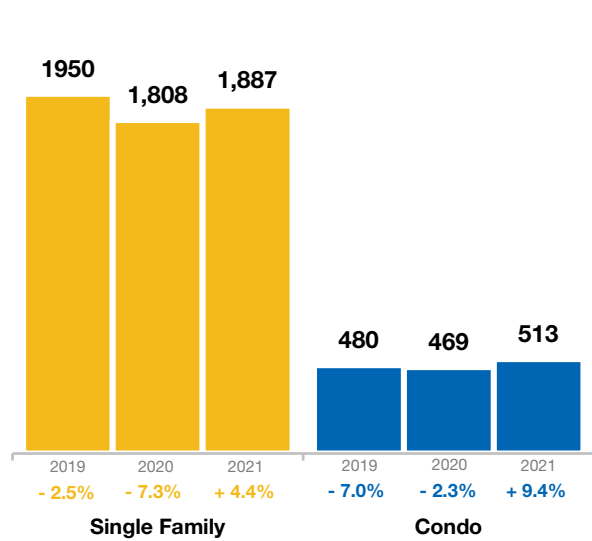


# NH Pending Sales

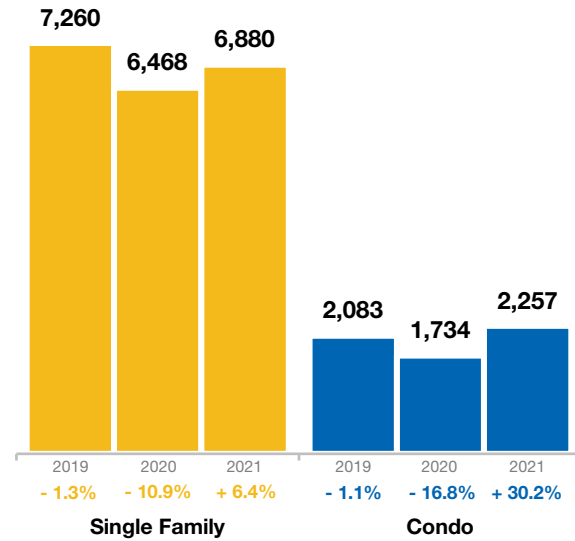
A count of the properties on which offers have been accepted in a given month.



## May

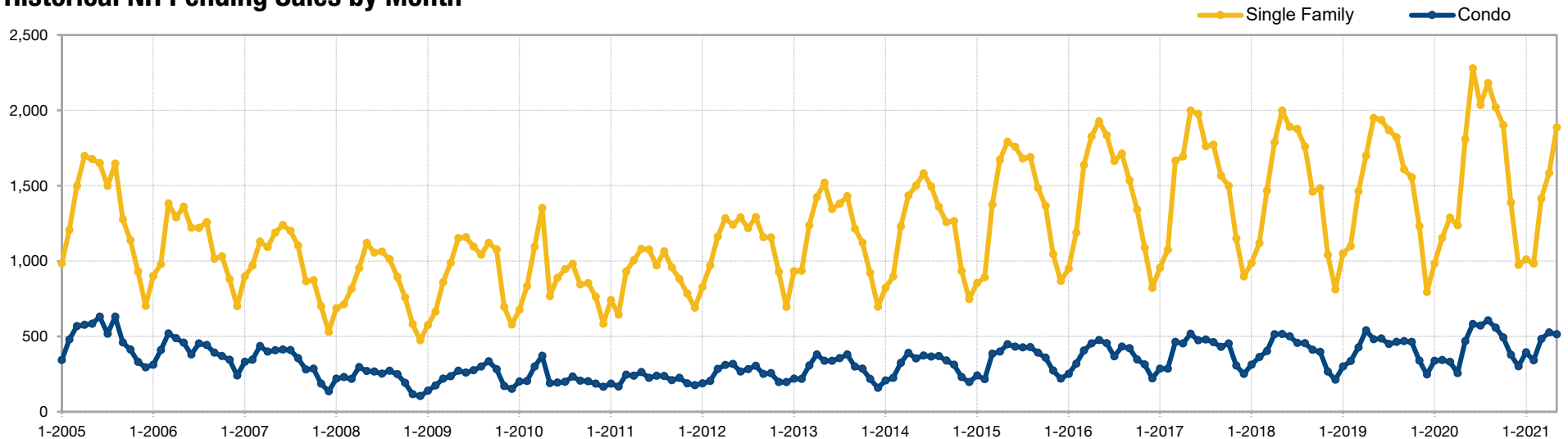


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	2,279	+17.7%	581	+19.8%
Jul-2020	2,035	+8.9%	572	+27.1%
Aug-2020	2,182	+19.9%	606	+30.6%
Sep-2020	2,020	+25.6%	557	+19.0%
Oct-2020	1,903	+22.4%	492	+6.3%
Nov-2020	1,389	+12.8%	378	+11.2%
Dec-2020	973	+22.5%	301	+21.9%
Jan-2021	1,011	+2.8%	393	+16.6%
Feb-2021	983	-14.7%	342	-0.3%
Mar-2021	1,415	+9.9%	483	+46.4%
Apr-2021	1,584	+28.1%	526	+106.3%
<b>May-2021</b>	<b>1,887</b>	<b>+4.4%</b>	<b>513</b>	<b>+9.4%</b>
12-Month Avg	1,638	+13.8%	479	+23.5%

## Historical NH Pending Sales by Month



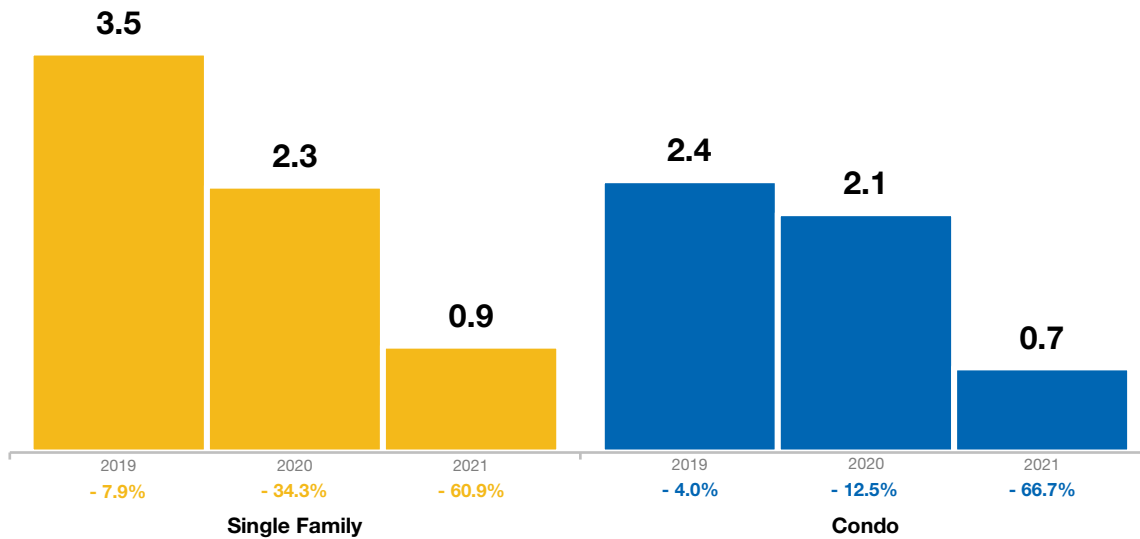


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



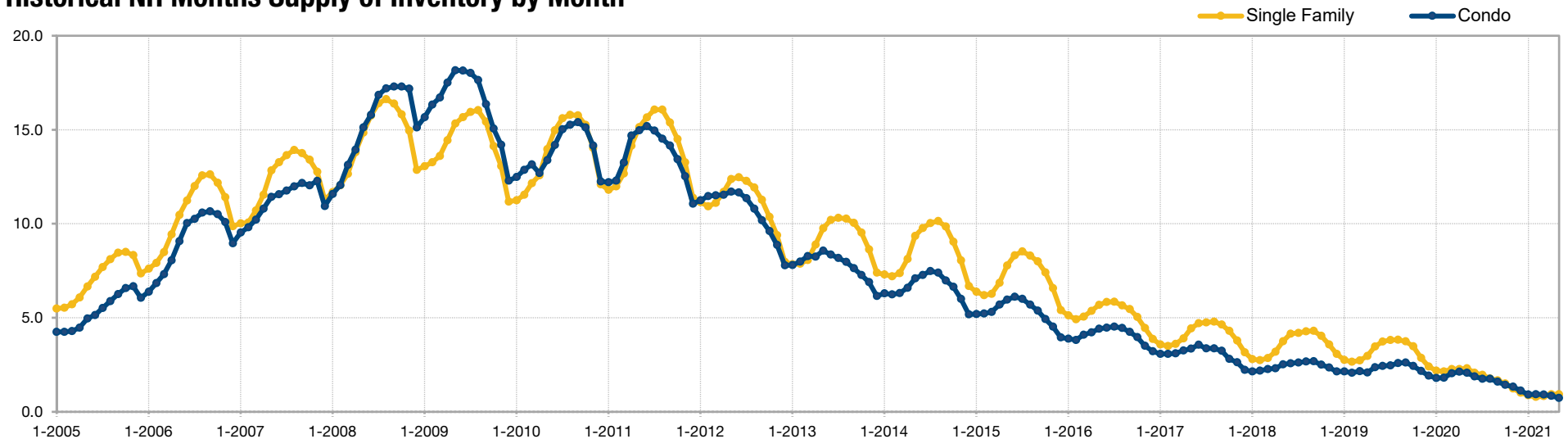
May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	2.1	-43.2%	1.9	-20.8%
Jul-2020	2.0	-47.4%	1.7	-32.0%
Aug-2020	1.8	-52.6%	1.8	-30.8%
Sep-2020	1.7	-54.1%	1.6	-38.5%
Oct-2020	1.5	-57.1%	1.4	-41.7%
Nov-2020	1.2	-58.6%	1.3	-40.9%
Dec-2020	1.0	-58.3%	1.1	-42.1%
Jan-2021	0.9	-59.1%	0.9	-50.0%
Feb-2021	0.8	-61.9%	0.9	-50.0%
Mar-2021	0.8	-65.2%	0.9	-55.0%
Apr-2021	0.9	-60.9%	0.8	-61.9%
<b>May-2021</b>	<b>0.9</b>	<b>-60.9%</b>	<b>0.7</b>	<b>-66.7%</b>
12-Month Avg*	1.3	-55.6%	1.3	-42.6%

\* Months Supply for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

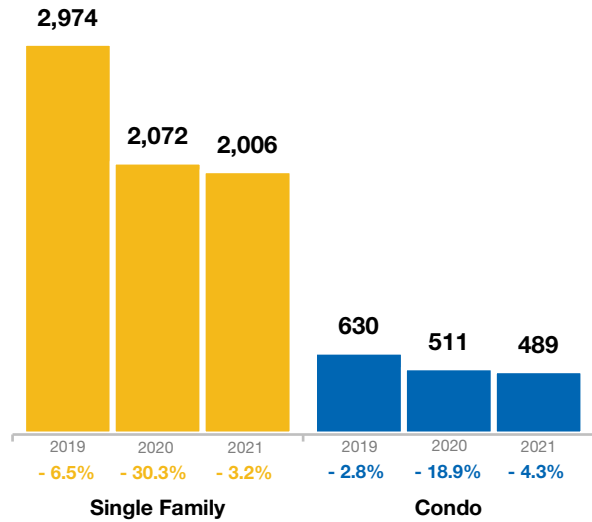


# NH New Listings

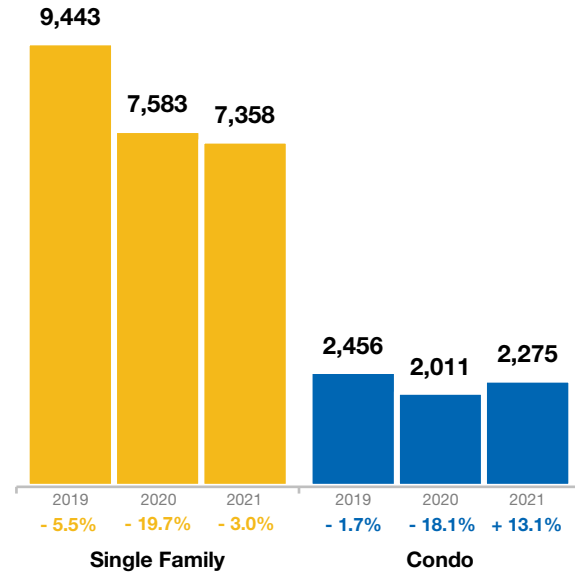
A count of the properties that have been newly listed on the market in a given month.



## May

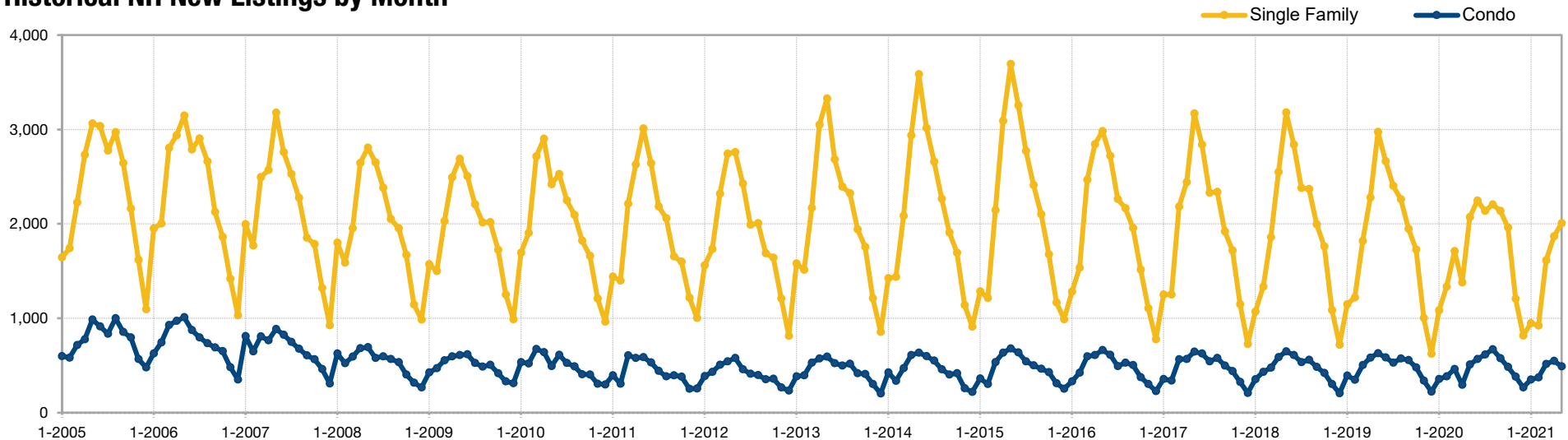


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	2,247	-15.7%	569	-2.7%
Jul-2020	2,138	-11.1%	616	+16.7%
Aug-2020	2,206	-2.4%	671	+16.9%
Sep-2020	2,139	+9.8%	576	+3.4%
Oct-2020	1,961	+13.4%	484	+1.0%
Nov-2020	1,207	+20.2%	382	+12.7%
Dec-2020	815	+30.8%	268	+20.7%
Jan-2021	946	-12.7%	350	-2.0%
Feb-2021	923	-30.9%	374	-2.6%
Mar-2021	1,615	-5.7%	514	+11.0%
Apr-2021	1,868	+35.4%	548	+85.1%
<b>May-2021</b>	<b>2,006</b>	<b>-3.2%</b>	<b>489</b>	<b>-4.3%</b>
12-Month Avg	1,685	-0.7%	441	+10.3%

## Historical NH New Listings by Month

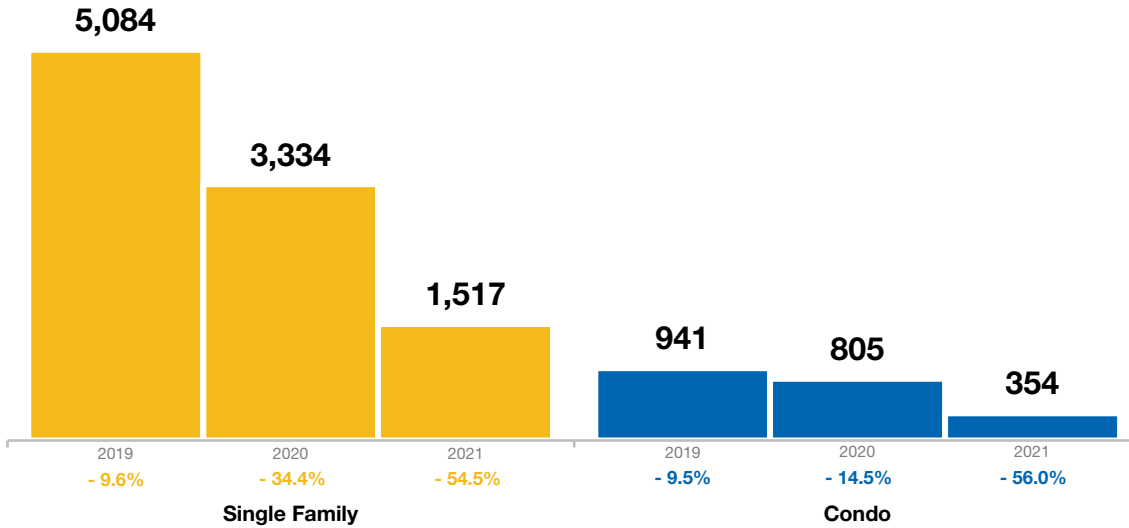


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

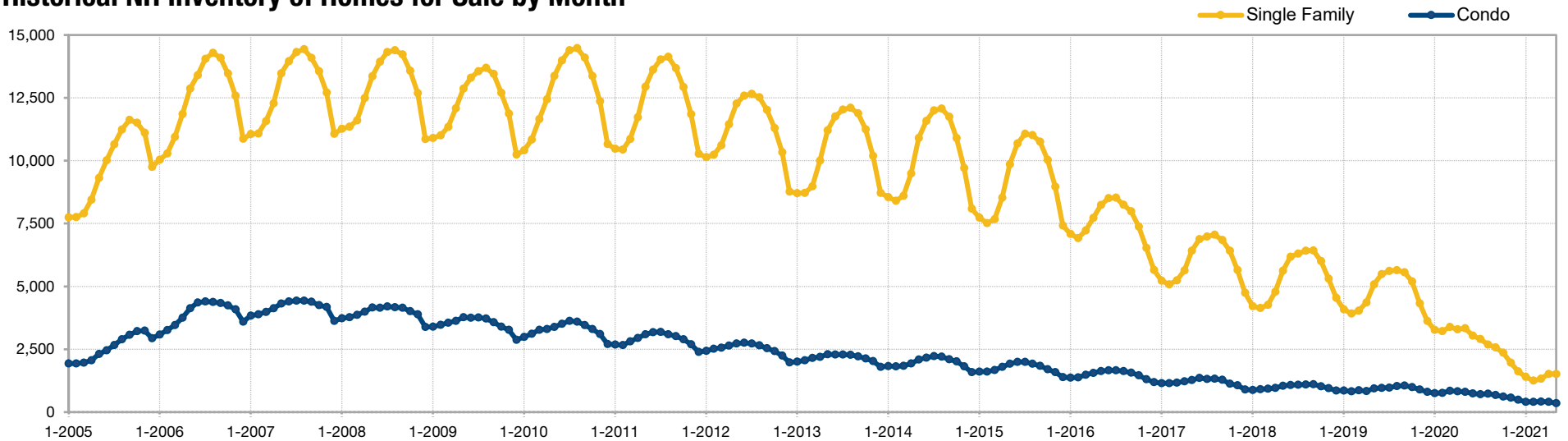


May



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	3,044	-44.6%	741	-23.2%
Jul-2020	2,907	-48.2%	710	-27.2%
Aug-2020	2,682	-52.5%	731	-28.9%
Sep-2020	2,573	-53.7%	681	-35.4%
Oct-2020	2,364	-54.5%	610	-38.8%
Nov-2020	1,964	-54.6%	576	-35.9%
Dec-2020	1,622	-55.2%	490	-38.9%
Jan-2021	1,403	-57.1%	404	-46.6%
Feb-2021	1,250	-61.1%	410	-46.1%
Mar-2021	1,328	-60.8%	413	-51.1%
Apr-2021	1,515	-54.0%	401	-51.4%
<b>May-2021</b>	<b>1,517</b>	<b>-54.5%</b>	<b>354</b>	<b>-56.0%</b>
12-Month Avg	2,014	-53.5%	543	-39.1%

## Historical NH Inventory of Homes for Sale by Month



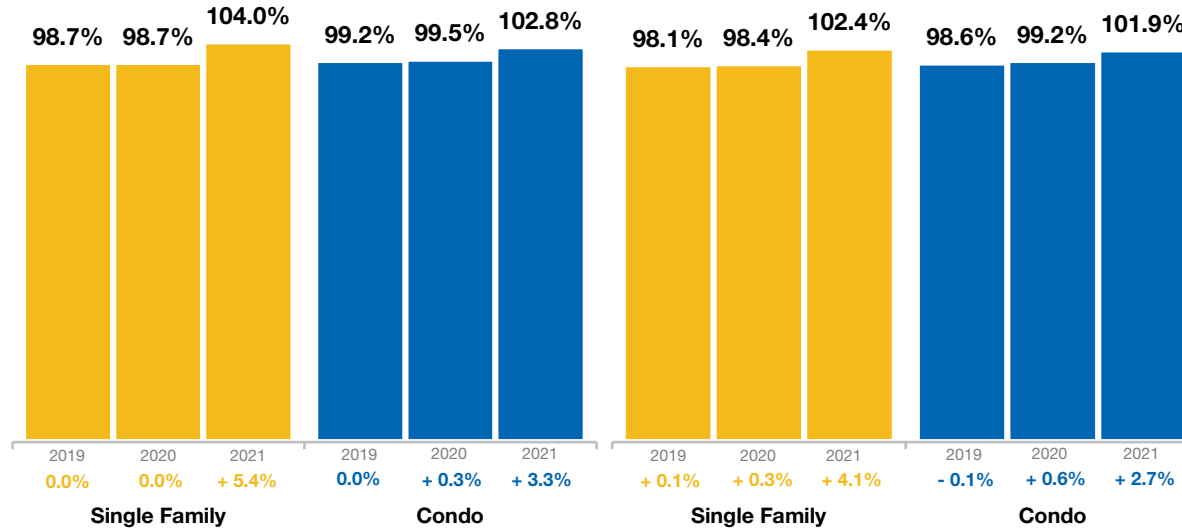
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## May

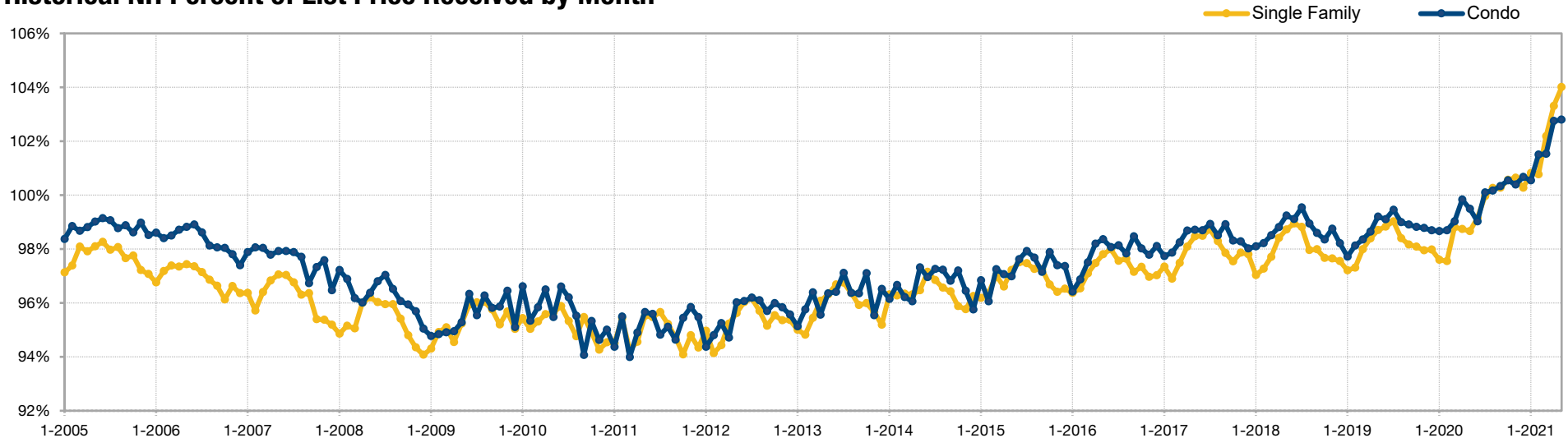
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
Jul-2020	100.0%	+1.0%	100.1%	+0.6%
Aug-2020	100.3%	+1.9%	100.2%	+1.2%
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.5%	+1.7%
Nov-2020	100.6%	+2.8%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
Apr-2021	103.3%	+4.7%	102.7%	+2.9%
<b>May-2021</b>	<b>104.0%</b>	<b>+5.4%</b>	<b>102.8%</b>	<b>+3.3%</b>
12-Month Avg*	100.8%	+2.5%	100.8%	+1.8%

\* Pct. of List Price Received for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



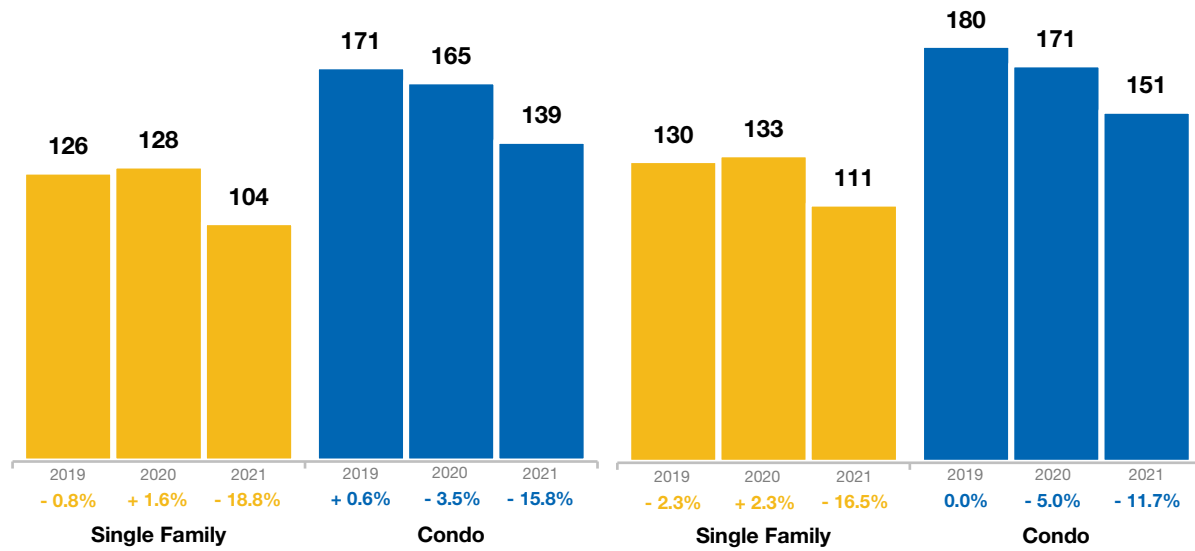
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## May

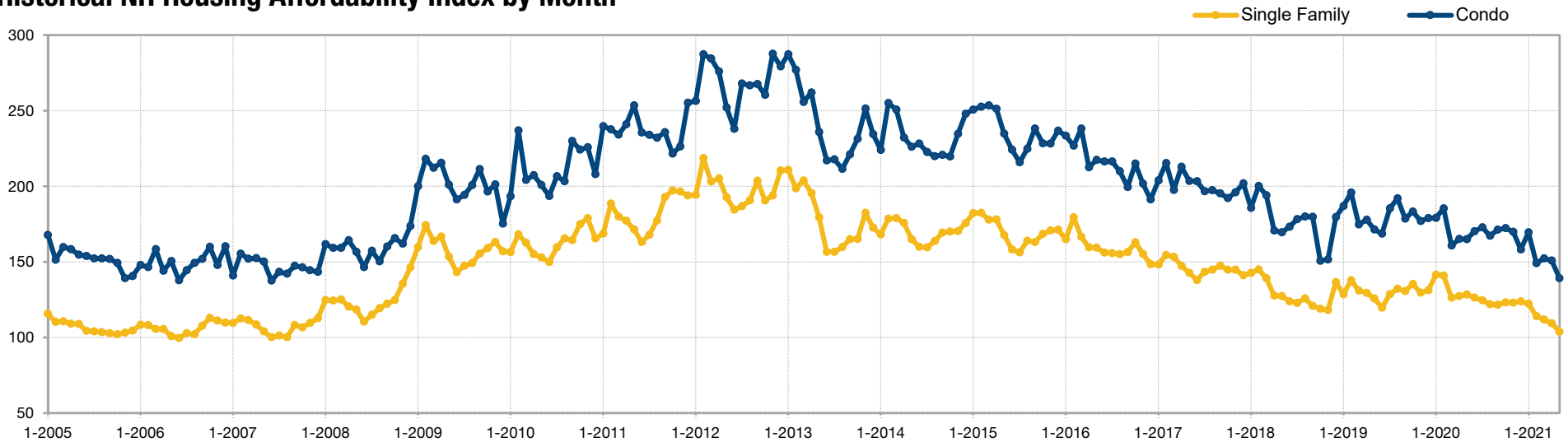
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
Aug-2020	122	-7.6%	167	-13.0%
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	158	-11.7%
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	152	-5.6%
Apr-2021	109	-14.2%	151	-8.5%
<b>May-2021</b>	<b>104</b>	<b>-18.8%</b>	<b>139</b>	<b>-15.8%</b>
12-Month Avg*	119	-20.6%	131	-21.3%

\* Affordability Index for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	5-2020	5-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		1,658	<b>1,849</b>	+ 11.5%	6,957	<b>7,715</b>	+ 10.9%
<b>Median Sales Price</b>		\$300,000	<b>\$365,000</b>	+ 21.7%	\$285,000	<b>\$340,000</b>	+ 19.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$548.6	<b>\$797.1</b>	+ 45.3%	\$2,227.1	<b>\$3,000.3</b>	+ 34.7%
<b>Days on Market</b>		49	<b>24</b>	- 51.0%	59	<b>33</b>	- 44.1%
<b>Pending Sales</b>		2,375	<b>2,529</b>	+ 6.5%	8,602	<b>9,567</b>	+ 11.2%
<b>Months Supply</b>		2.3	<b>0.9</b>	- 60.9%	--	--	--
<b>New Listings</b>		2,701	<b>2,607</b>	- 3.5%	10,034	<b>10,070</b>	+ 0.4%
<b>Homes for Sale</b>		4,331	<b>1,959</b>	- 54.8%	--	--	--
<b>Pct. of List Price Received</b>		98.7%	<b>103.6%</b>	+ 5.0%	98.3%	<b>102.1%</b>	+ 3.9%
<b>Affordability Index</b>		137	<b>114</b>	- 16.5%	144	<b>123</b>	- 14.8%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -
<b>Belknap</b>	81	96	+ 18.5%	\$300,000	\$410,000	+ 36.7%	\$34.8	\$63.8	+ 83.3%	60	23	- 61.7%	131	126	- 3.8%
Belknap Year-to-Date	330	354	+ 7.3%	\$282,500	\$363,700	+ 28.7%	\$130.6	\$181.1	+ 38.7%	70	36	- 48.6%	437	448	+ 2.5%
<b>Carroll</b>	68	85	+ 25.0%	\$285,000	\$395,000	+ 38.6%	\$24.6	\$45.1	+ 83.3%	75	26	- 65.3%	124	134	+ 8.1%
Carroll Year-to-Date	313	387	+ 23.6%	\$267,500	\$355,000	+ 32.7%	\$110.6	\$187.0	+ 69.1%	86	42	- 51.2%	406	483	+ 19.0%
<b>Cheshire</b>	52	76	+ 46.2%	\$254,500	\$280,000	+ 10.0%	\$13.2	\$24.5	+ 85.6%	69	19	- 72.5%	92	122	+ 32.6%
Cheshire Year-to-Date	259	304	+ 17.4%	\$230,000	\$265,250	+ 15.3%	\$63.1	\$93.0	+ 47.4%	86	33	- 61.6%	323	384	+ 18.9%
<b>Coos</b>	34	35	+ 2.9%	\$114,750	\$245,000	+ 113.5%	\$5.6	\$8.4	+ 50.0%	144	86	- 40.3%	54	54	0.0%
Coos Year-to-Date	169	186	+ 10.1%	\$123,600	\$171,750	+ 39.0%	\$26.2	\$40.3	+ 53.8%	145	85	- 41.4%	194	226	+ 16.5%
<b>Grafton</b>	96	104	+ 8.3%	\$231,250	\$307,343	+ 32.9%	\$27.3	\$43.7	+ 60.1%	97	44	- 54.6%	137	120	- 12.4%
Grafton Year-to-Date	361	439	+ 21.6%	\$222,500	\$288,000	+ 29.4%	\$101.3	\$171.3	+ 69.1%	100	50	- 50.0%	489	512	+ 4.7%
<b>Hillsborough</b>	349	318	- 8.9%	\$339,000	\$418,000	+ 23.3%	\$127.5	\$151.1	+ 18.5%	33	15	- 54.5%	444	505	+ 13.7%
Hillsborough Year-to-Date	1,362	1,329	- 2.4%	\$330,000	\$400,000	+ 21.2%	\$483.1	\$589.3	+ 22.0%	44	22	- 50.0%	1,692	1,727	+ 2.1%
<b>Merrimack</b>	156	139	- 10.9%	\$293,450	\$369,500	+ 25.9%	\$49.7	\$54.3	+ 9.3%	43	18	- 58.1%	191	184	- 3.7%
Merrimack Year-to-Date	577	574	- 0.5%	\$282,000	\$342,500	+ 21.5%	\$177.7	\$213.8	+ 20.3%	51	31	- 39.2%	714	700	- 2.0%
<b>Rockingham</b>	256	301	+ 17.6%	\$409,000	\$515,000	+ 25.9%	\$116.8	\$183.4	+ 57.0%	39	27	- 30.8%	401	415	+ 3.5%
Rockingham Year-to-Date	1,055	1,151	+ 9.1%	\$405,000	\$475,000	+ 17.3%	\$490.7	\$629.0	+ 28.2%	51	31	- 39.2%	1,352	1,510	+ 11.7%
<b>Strafford</b>	116	130	+ 12.1%	\$284,750	\$360,000	+ 26.4%	\$35.5	\$55.9	+ 57.5%	32	19	- 40.6%	165	169	+ 2.4%
Strafford Year-to-Date	496	538	+ 8.5%	\$289,450	\$333,500	+ 15.2%	\$159.5	\$201.3	+ 26.2%	45	32	- 28.9%	591	641	+ 8.5%
<b>Sullivan</b>	46	47	+ 2.2%	\$280,000	\$250,000	- 10.7%	\$14.2	\$16.1	+ 13.4%	84	28	- 66.7%	69	58	- 15.9%
Sullivan Year-to-Date	211	208	- 1.4%	\$192,500	\$240,000	+ 24.7%	\$50.3	\$69.9	+ 39.0%	97	56	- 42.3%	270	249	- 7.8%
<b>Entire State</b>	1,254	1,331	+ 6.1%	\$319,900	\$402,000	+ 25.7%	\$449.2	\$646.1	+ 43.8%	50	25	- 50.0%	1,808	1,887	+ 4.4%
Entire State Year-to-Date	5,133	5,470	+ 6.6%	\$310,000	\$375,000	+ 21.0%	\$1,793.2	\$2,376.0	+ 32.5%	62	34	- 45.2%	6,468	6,880	+ 6.4%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -
<b>Belknap</b>	17	30	+ 76.5%	\$180,000	\$262,000	+ 45.6%	\$4.2	\$8.9	+ 111.9%	33	9	- 72.7%	29	42	+ 44.8%
Belknap Year-to-Date	82	111	+ 35.4%	\$179,000	\$210,000	+ 17.3%	\$19.9	\$27.7	+ 39.2%	54	22	- 59.3%	99	152	+ 53.5%
<b>Carroll</b>	14	28	+ 100.0%	\$186,450	\$357,500	+ 91.7%	\$3.0	\$11.7	+ 290.0%	42	14	- 66.7%	25	20	- 20.0%
Carroll Year-to-Date	68	118	+ 73.5%	\$222,813	\$288,000	+ 29.3%	\$17.2	\$41.0	+ 138.4%	49	27	- 44.9%	83	125	+ 50.6%
<b>Cheshire</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	50	--	0	0	--
Cheshire Year-to-Date	12	27	+ 125.0%	\$159,950	\$180,000	+ 12.5%	\$2.2	\$5.0	+ 127.3%	0	0	--	17	27	+ 58.8%
<b>Coos</b>	4	1	- 75.0%	\$270,000	\$335,000	+ 24.1%	\$1.4	\$0.3	- 78.6%	51	4	- 92.2%	0	0	--
Coos Year-to-Date	12	5	- 58.3%	\$420,750	\$272,500	- 35.2%	\$4.6	\$1.2	- 73.9%	0	0	--	8	8	0.0%
<b>Grafton</b>	31	54	+ 74.2%	\$191,000	\$294,200	+ 54.0%	\$6.8	\$18.0	+ 164.7%	52	30	- 42.3%	55	49	- 10.9%
Grafton Year-to-Date	142	213	+ 50.0%	\$190,000	\$250,000	+ 31.6%	\$30.5	\$62.1	+ 103.6%	68	32	- 52.9%	179	249	+ 39.1%
<b>Hillsborough</b>	98	124	+ 26.5%	\$234,000	\$275,000	+ 17.5%	\$25.8	\$35.1	+ 36.0%	36	26	- 27.8%	141	167	+ 18.4%
Hillsborough Year-to-Date	467	572	+ 22.5%	\$230,750	\$260,250	+ 12.8%	\$118.5	\$158.3	+ 33.6%	39	28	- 28.2%	549	672	+ 22.4%
<b>Merrimack</b>	30	22	- 26.7%	\$174,000	\$212,500	+ 22.1%	\$5.7	\$5.0	- 12.3%	22	9	- 59.1%	33	42	+ 27.3%
Merrimack Year-to-Date	107	131	+ 22.4%	\$202,900	\$235,000	+ 15.8%	\$21.9	\$30.7	+ 40.2%	36	24	- 33.3%	132	150	+ 13.6%
<b>Rockingham</b>	129	146	+ 13.2%	\$310,000	\$369,500	+ 19.2%	\$43.5	\$57.2	+ 31.5%	49	21	- 57.1%	155	157	+ 1.3%
Rockingham Year-to-Date	505	610	+ 20.8%	\$299,900	\$360,000	+ 20.0%	\$173.4	\$238.1	+ 37.3%	54	34	- 37.0%	567	738	+ 30.2%
<b>Strafford</b>	13	21	+ 61.5%	\$220,000	\$248,000	+ 12.7%	\$3.2	\$5.1	+ 59.4%	33	14	- 57.6%	22	25	+ 13.6%
Strafford Year-to-Date	76	95	+ 25.0%	\$199,850	\$226,000	+ 13.1%	\$16.6	\$22.0	+ 32.5%	34	26	- 23.5%	84	125	+ 48.8%
<b>Sullivan</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	0	9	--	\$0	\$234,900	--	\$0.0	\$2.3	--	109	19	- 82.6%	16	11	- 31.3%
<b>Entire State</b>	337	433	+ 28.5%	\$249,000	\$300,000	+ 20.5%	\$94.1	\$142.3	+ 51.2%	41	22	- 46.3%	469	513	+ 9.4%
Entire State Year-to-Date	1,481	1,891	+ 27.7%	\$239,900	\$275,900	+ 15.0%	\$407.5	\$588.3	+ 44.4%	48	30	- 37.5%	1,734	2,257	+ 30.2%