

Nimble Storage and Veeam: Put your backup to work.

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Today's Backup and Secondary Storage Challenges

Key Customer Challenges...



Slow backups, very slow restores



Trapped data on backup device—can't be used without restore



Specialized and siloed backup infrastructure



Secondary Storage is Ready for Change

"A lot of people want to do Dev/Test and something of value with their Backup data instead of having it just sit there in the event of a disaster."

Liz Conner, Storage Research Manager, IDC





Secondary Storage is Ready for Change

"By 2020, 30% of organizations will leverage backup for more than just operational recovery, up from less than 10% at the beginning of 2016."

Gartner Magic Quadrant for Data Center Backup and Recovery Software, June, 2016





Secondary Storage Is Changing... But What Can I Do About It?

Move everything to All-Flash?

Still relatively expensive for non-primary storage

Move everything to the Cloud?

High latencies, costly to recover

Try a start-up's new web appliance?

Perpetuates isolated siloes of data, adds new vendor Risk

Wait it out?

There are costs: Continuing Support expense of legacy equipment, Admin/Space/Energy costs of siloed resources, Inefficiencies, Missed opportunities



Introducing the Nimble Storage Secondary Flash Array

- New type of backup storage
- Built on Nimble pioneering Hybrid Flash technology
- Effectively combines Flash Performance with Capacity Optimization
- Brought to market with leading Data Availability software partners for a complete solution

Put Your Backup Data to Work

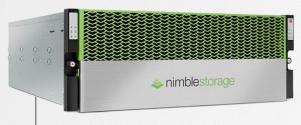


Performance that lets you get more value from your Backup— Dev/Test, QA, Reporting, Analytics...



Nimble Storage SF-Series Secondary Flash Array

Integrated with Leading Data Availability Software





Flash-enabled Storage



Dedupe & Capacity Optimized



Multicloud Flash Fabric™



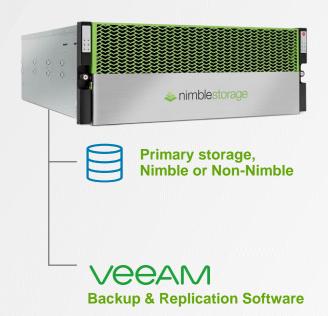
InfoSight Predictive Analytics

Optimized for Data Protection and Secondary Storage workloads:

- Flash-based Performance for Instant Restores and Recovery
- Capacity Optimized through Always-on In-line Data Reduction
- Converged and Integrated for Radical Simplicity



Secondary Flash Solution with Veeam

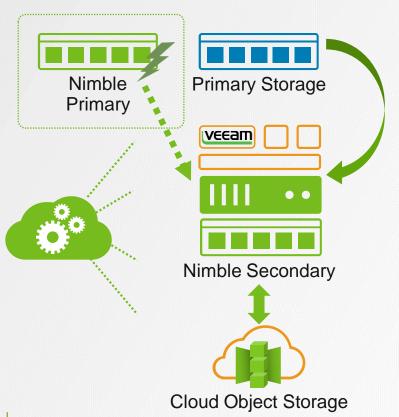


Nimble Secondary Flash Solution

- Simplify data management through deep integration
- Validated design with Veeam
- Works with Nimble primary (extra functionality) or non-Nimble primary



Nimble Secondary Storage Value Proposition





Instant backups with Nimble primary



Inline dedupe (and encryption) without sacrificing random IOPS



Always verified backups



Instant (no copy) VM recovery means excellent RTOs



High performance allows dev/test, analytics on backup



No hassle, automated archiving to cloud



Global monitoring & analytics



Backup Repository - Settings Nimble Storage Volume as a Backup Repository

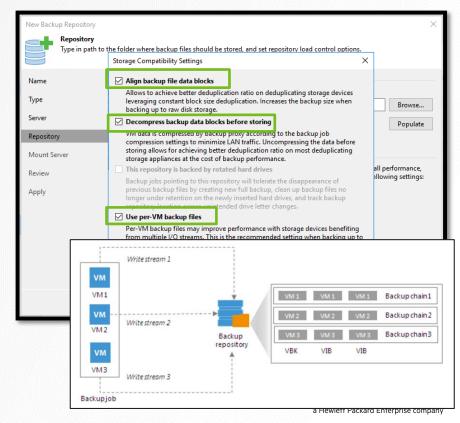
A location used by Veeam Backup & Replication to store backup files

- A volume on a Nimble Storage array
 - Special backup performance policy (Backup Repository)

Backup Repository>Repository>Advanced> Storage Compatibility Settings

Recommended setting: Enable

- Align backup file data blocks
- Decompress backup data blocks before storing
 - Can still do source side compression to save on network bandwidth
- Use per-VM backup files
 - Recommended by Veeam for Deduplication Appliances
 - Enable multiple streams of backup



Backup/Backup Copy Job Storage Settings

Recommended settings:

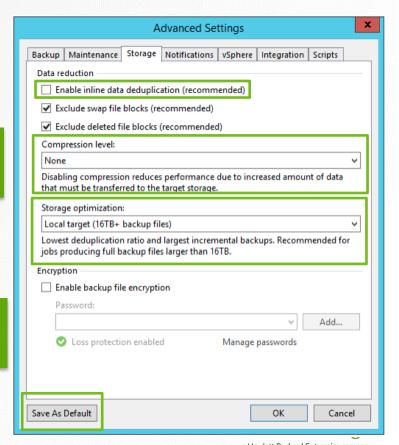
Backup/Backup Copy Job> Storage>Advanced Settings > Storage

- Storage tab In Veeam: DISABLE
 - Inline data deduplication
 - Compression level

Enable Nimble compression and dedupe to provide better data efficiency

- Set Storage optimization to:
 - Local target (16TB+ backup files)
- Save as default

- 4MB write size
- Lower overhead with each write
- · Nimble takes care of dedupe



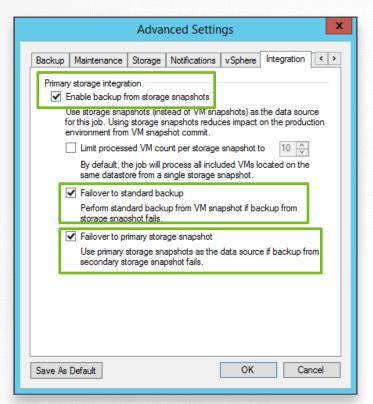
Nimble Integration – Primary Settings

Nimble Array as Primary

Backup/Backup Copy Job>
Storage>Advanced Settings > Integration

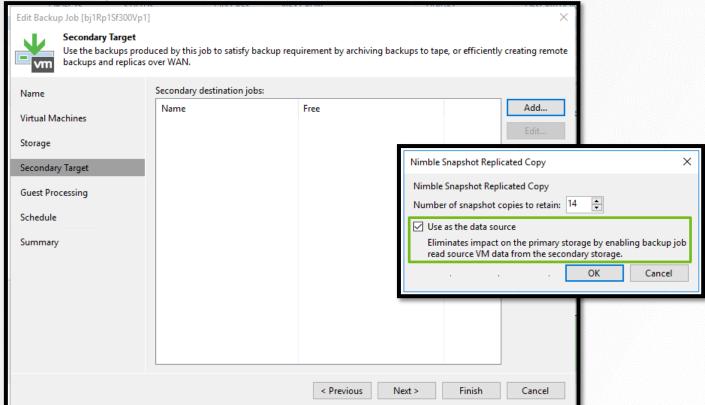
Recommended setting:

- Integration tab:
 - Enable backup from storage snapshots
 - Failover to standard backup
 - Failover to primary storage snapshot

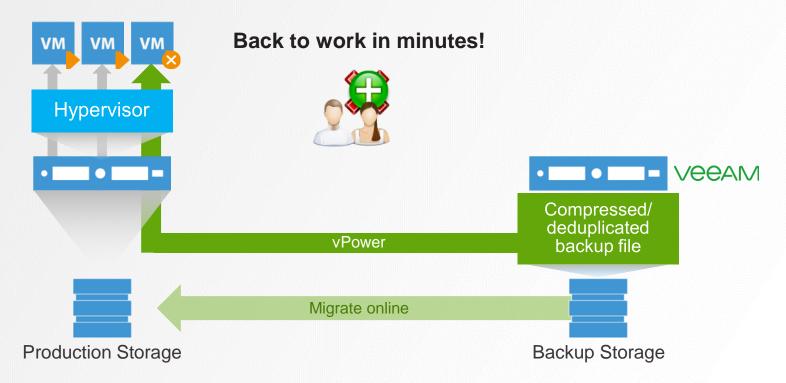




Nimble Integration - Replication

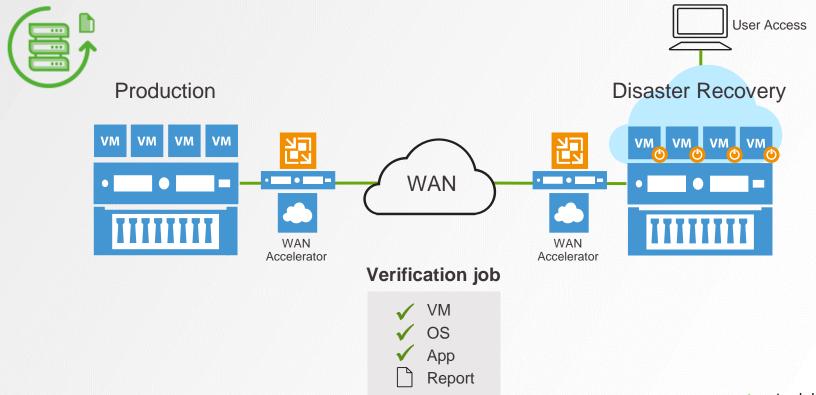


Instant VM Recovery—How it works

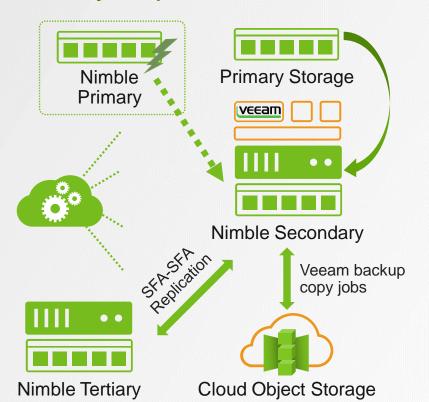




Verified Protection and Leveraged Data SureBackup (SureReplica) & On-Demand Sandbox™



Tertiary Copies With SFA—For DR



	Using Veeam Backup Copy Jobs	Replicate SFA to SFA
Schedule controlled by	Veeam	Nimble
Data movement by	Veeam	Nimble
Speed	Slower	Faster
Retention policies for tertiary copy	Can set different retention policies	Will be identical as secondary copy
Failover activity	Since Veeam controls the backup jobs, can run restores from tertiary copy without any additional activity	Use Veeam to rescan volumes in downstream SFA to discover and mount repositories
Heterogeneity	Can replicate to other 3 rd party storage/archival systems or to the cloud	Nimble-Nimble only



Veeam v9.5 Integration with Nimble



Backup from Storage Snapshots

Minimize impact on production VMs

Simplify scheduling

Agentless, applicationaware consistency



Veeam Explorers[™] for Storage Snapshots

RTPO™ <15 Minutes

Granular recovery

Instant visibility



On-Demand Sandbox™ for Storage Snapshots

Verified recoverability

Test, dev, training and troubleshooting

Low-risk deployments



SF-Series Product Family—Specs



Connectivity Options	iSCSI or FC	
Usable Capacity	Up to 200 TB	
Deduplication	Inline, 8:1 expected	
Effective Capacity	Up to 1.5 PB	
Read/ Write IOPS	Up to 40K	



SF Series Product Under the Hood

Under the Hood

Hybrid arrays running 4.x code

- Continuous inline Dedupe
- Memory tradeoff for higher dedupe capacities
- Write Throughput Capped
- Read/Write IOPS is lower vs. CS



Higher flash to disk ratio

- Enable dedupe indices to be on flash
- Better inline dedupe performance

New Performance Policy: "Backup"

- 4K block size
- Enabled by default on SF series
 - Overrides allowed

Other Supported Features

- Encryption at Rest
 - Same key for volumes within the same dedupe domain
- Volume Folders
- Scale out
 - Deploy multiple independent SFAs per site



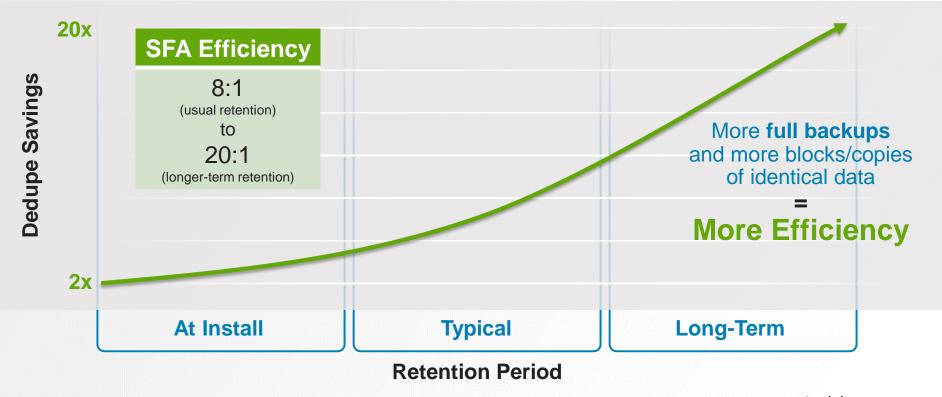
Nimble SF-Series Secondary Flash Array—Specs



Platform	SF100	SF300
Connectivity	iSCSI or FC	
Max Write Throughput	400 MB/s	800 MB/s
Mandatory Flash Requirement	8%—to enable high dedupe ratio	
Raw Capacity	21TB-126 TB	42 TB-252 TB
Usable Capacity	16 TB-100 TB	30 TB-200 TB
Effective Capacity (8:1)	800 TB	1.6 PB
Max Read/ Write IOPS (upto)	20K	40K
Expansion shelves	Up to 2	Up to 2



Data Efficiency—A Function of Data and Time



Nimble Product Line Comparison







Secondary Flash Array – Next Steps

Integrated with leading Data Availability software



Analytics

Learn

- Product datasheet, Solution brief, Best Practice Guide, Nimble and partner Blogs, Video
- SF-Series Product webpage <u>https://www.nimblestorage.com/technology-products/secondary-flash-arrays/</u>

Demo

Request a demo through your Reseller, Nimble Sales rep or at www.nimbleStorage.com

Contact

 Technical contact <u>kkupfer@nimblestorage.com</u> or your local SE.





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The Power of Predictive



