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NO PLASTIC SLEEVES

THE COMPLETE PORTFOLIO GUIDE FOR PHOTOGRAPHERS AND DESIGNERS



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Focal Press is an imprint of Elsevier

Focal Press is an imprint of Elsevier 30 Corporate Drive, Suite 400, Burlington, MA 01803, USA Linacre House, Jordan Hill, Oxford OX2 8DP, UK

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Library of Congress Cataloging-in-Publication Data

Currier, Danielle.

No plastic sleeves : the complete portfolio guide for photographers and designers / Danielle Currier, Larry Volk.

p. cm.

Includes bibliographical references and index.

ISBN 978-0-240-81090-4 (pbk. : alk. paper) 1. Photograph albums. 2. Art portfolios. 3. Photography--Vocational guidance. I. Volk, Larry. II. Title.

TR501.C87 2010

745.593--dc22

2009037799

British Library Cataloguing-in-Publication Data

A catalogue record for this book is available from the British Library.

ISBN: 978-0-240-81090-4

For information on all Focal Press publications visit our website at www.elsevierdirect.com

 $09 \ 10 \ 11 \ 12 \ 13 \ 5 \ 4 \ 3 \ 2 \ 1$

Printed in China



To H. H. with love and appreciation for all of your support.

To the artists in my community, who over many years have shared their ideas, and been supportive friends and inspiring colleagues.

—L. V.

To P. C., my mom, and the other academic in the family—thanks for all the inspiration.

To C. P., my better half—thanks for all the love, support, and belief in me.

—D. C.

CONTENTS

	Acknowledgments	XV
	Authors' Note	xvi
	Introduction	xvii
	Types of Portfolios	xvii
	The Comprehensive Package	xvii
	Brands and Concepts	xviii
	The Book	xviii
	Book Construction	xix
	The Online Presence	xix
	Marketing	xix
	Our Process	xix
Step 1:	Evaluate and Edit	3
	Introduction	4
	What Constitutes an Effective Portfolio?	4
	Evaluate, Edit, and Define	4
	For the Photographer	5
	For the Designer	5
	Note: Rework!	5
	How to Start: Describe Yourself as a Creative	5
	Exercise: Reverse View/Reverse Roles	5
	Help: Get Feedback	6
	How to Sort Your Work	7
	Q&A: Interview with Mary Virginia Swanson,	
	Marketing Consultant and Educator	
	(© 2009, Mary Virginia Swanson)	8
	Q&A: Interview with Richard Grefé, Executive Director, AIGA	9
	Q&A: Interview with Joe Quackenbush, Associate	
	Professor of Design at Massachusetts College of	
	Art and Design	10
Step 2:	Branding	13
	Introduction	14
	Brand	15
	Research and Analysis	15
	Discovery	16
	Defining Your Own Brand Attributes	16
	Reflect on Your Work	16

	Reflect on Yourself and Interests	16
	Reflect on Your Future	16
	Inspiration	17
	Looking Outward	17
	Genres and Styles	17
	Process	17
	Trends	19
	Q&A: Interview with Kristen Bernard, Graphic	
	Design Student, Endicott College	22
	Brand Attributes	24
	How to Identify Key Brand Attributes	24
	Brand Statements	26
	Exercise: Brand Book	26
	Q&A: Interview with Will Bryant, Recent B.F.A. Graduate,	
	Mississippi State University, Mississippi State, MS	28
	Brand Identity	30
	Note: A Brand Identity isn't for Everyone	30
	Verbal Components	30
	Visual Components	31
	Additional Components	31
	Style Guide	31
	Q&A: Interview with Christine Pillsbury, Creative Director,	
	BEAM Interactive and Relationship Marketing	34
	Q&A: Interview with Jeremie Dunning, Senior Web Designer,	
	Burton Creative Services	35
Step 3A:	Cover Design	37
	Introduction	38
	Cover Design	38
	A Note about the Interior Layout	38
	Your Approach	38
	Concepts	40
	Q&A: Interview with Gail Swanlund, Co-director and Faculty,	
	CalArts, Graphic Design Program	41
	Understanding the Range of Possibilities	41
	Conceptual Methodologies Defined	46
	Brainstorming Techniques	47
	Sketches and Word Associations	47

Moodboards	47
Promotional Exercise	47
Q&A: Interview with Beverly Hayman, Recent B.F.A. Graduate,	
Mississippi State University	48
Q&A: Interview with Jamie Burwell Mixon, Professor,	
Mississippi State University	50
Design Focus	52
Dominate Elements	52
Subordinate Elements	52
Compose the Elements	52
Consider Material and Formal References	53
Logos	53
Color	54
Color Palette: Dominant, Subordinate, Accent	55
Hue, Brightness, and Saturation	55
Symbolic and Emotional	56
Need Help: Three Different Strategies	56
Images & Iconography	57
Note about Copyright and Appropriation	58
Understanding Copyright Law: Basics and	
Resources	58
lconography	60
Using Iconography versus Visual Icons	60
Q&A: Interview with Naomi Harris, Photographer	62
Denotative and Connotative Meaning	63
Building Visual Texts	65
Building Imagery: Illustration versus	
Photographic Imagery	67
Composition	69
Overview	69
Hierarchy	69
Negative Space	69
Size and Proportion	69
Typography	70
Overview	70
Words of Advice	71
For the Designer	71

	Tips	71
	Сору	71
	Visual Techniques	72
	Visual References	72
	Visual Properties and Techniques	73
	Making Something New and Unique	73
	Experiment	73
	Caution: Often Less Is More	73
	Important Notes	73
Step 3B:	Materials and Forms	75
	Introduction	76
	Binding	76
	Glued Back-to-Back Binding	76
	Spiral Binding	76
	Covers: Softbound versus Hardbound	79
	Spine, Hinge, and Clasp: Closed versus Open	80
	Variation: Sewn or Stitched Bindings or	
	Nonadhesive Bindings	81
	Wood, Metal, and Alternative Materials	82
	Windows, Cutouts, and Insets	82
	Accordion-Fold Bindings and Concertina Bindings	83
	Folded Pages and Inserts	85
	Flag Books	85
	Pop-Up Books	85
	Embossing	85
	Commercially Available Book Binding	86
	Consumer Retail Services	86
	Professional Services: Asukabook, Paperchase,	
	and Pitko Photobooks	87
	Color Management	87
	Web Links	87
Step 4:	Layout	89
	Introduction	90
	Q&A: Interview with Hyun Sun Alex Cho, Associate	
	Creative Director, Ogilvy and Mather, New York, NY	90

	Hierarchy	91
	One Page versus the Page Spread	91
	Images	92
	Number and Size	92
	Quality	92
	Labels	93
	Composition: The Grid	93
	Number of Columns and Rows	94
	Grouping: Alignment and Proximity	95
	Image Layouts	96
	Negative Space	97
	Margins of Space	98
	Single-Column Grid	98
	Spreads & Margins	99
	Sequence	100
	Rule of Thirds	102
	Extending the Visual Identity	103
	Typography	104
	Typographic Systems	104
	Typographic Range	104
	Typographic Hierarchy	105
	Legibility	105
	Tips and References	106
	Paragraphs	106
	For the Nondesigner	107
	Need Help: Recommendations	107
	Composition: Working with Images	108
	Creating Interplay and Image Relationships	109
	Image Sequencing across Multiple Pages	113
	Applying Sequencing	113
	Compound Image on a Single Page	114
	Getting Beyond Categories	115
	Scaling and Legibility	117
	Things to Consider	117
Step 5:	Construction	119
	Introduction	120
	Methods to Construct a Book and Book Terminology	120
	Parts of a Book	121

Materials	122
Tools	122
Printing Your Books	122
Color Management	123
Software and Color-Managed Workflows	124
Tip: Get Help!	125
Duplex Printing	126
Alternatives to Duplex Printing	126
Post and Screw Binding with Board Covers	127
Cutting Your Boards	127
Measure and Cut the Book Cloth	128
Gluing	128
Punching Holes in Your Covers and Book Block	131
Gluing a Printed Cover	132
Back-to-Back Glued Binding	133
Measure and Cut the Cover	137
Sewn or Stapled Pamphlet	140
Insets and Windows	142
Digital & Online Portfolios	145
Introduction	146
Skill Level	146
Tips for the Inexperienced	147
Goals and Message	148
Tips for the Moderately Experienced	148
Tips for the Experienced	148
Defining Your Goals	148
Target Audience	148
Usability	149
Research	149
Concept and Brand	150
Q&A: Interview with Mark Barcinski, Partner, and Adrien	
Jeanjean, Partner, Barcinski & Jeanjean Interactive Studio,	
http://www.barcinski-jeanjean.com/	150
Keeping the Brand Voice Consistent	152
Web Design	154
The Uniqueness of a Web Composition	154
Taking Advantage of the Web	158
Traditional Website Design	160

Step 6:

	Fluid Spaces	160
	Layering and Separation	161
	Integrated Media	161
	Video	162
	Movements and Transitions	164
	Time-Based Media	166
	A Note about Blogs	167
	The Grid System (Again)	167
	Layout and Content Tips	167
	Introductions	167
	Site Architecture	170
	Grouping Content	170
	Target Audience	170
	LATCH and Other Organizational Schemes	170
	Defining Categories and Labels	171
	Site Maps	172
	Navigation	174
	User Interface Design	174
	Navigation	174
	Hiding/Revealing	176
	Q&A: Interview with Chris Wooster,	
	Group Creative Director, T3	178
	From Design to Development	179
	Designing Interactive Sequences	179
	Development Tools	181
	Optimization for the Web	181
	How to Get Your Website Live	182
	Online Portfolio Directories	182
	Q&A: Interview with Andrew King, Partner, and Mike	
	Wislocki, Partner, SquareWave Interactive	182
	Animation/Broadcast Design Reels	183
Step 7:	Promotional Materials	185
	Promotional Materials	186
	Introduction	186
	Professional Organizations and Networks	187
	Mailings: Electronic versus Hard Copy	187
	Marketing Tactics for Photographers	192

Have a Plan	192
Competitions as Marketing Tools	193
Marketing Tactics for Designers	194
Marketing and Self-Promotion: What to Do, and	
Connecting to Your Targeted Audience	194
Resources for Finding Your Audience	195
What Happens When It Works?	195
Your Other Work?	197
Get Listed	198
Showings and Exhibitions	198
Note about Photographer Representatives (Reps)	198
Q&A: Interview with Heather Morton,	
Independent Art Buyer	199
Creative Placement Agencies and Reps for Designers	200
Q&A: Interview with Kim Wachter, Senior Staffing	
Consultant, Hollister, Inc.	200
Q&A: Interview with Bryn Mooth, Editor,	
How Magazine	202
Professional Materials	205
Resume/CV	206
Туре	208
Paper Stock	210
Layout	212
Cover Letters	
	213
Business Cards	213 216
Business Cards Interviewing	
	216
Interviewing	216 219
Interviewing Photography: Contracts and Pricing	216 219 220
Interviewing Photography: Contracts and Pricing Pro Bono Work	216 219 220 221
Interviewing Photography: Contracts and Pricing Pro Bono Work Pricing, Licensing, and Salary Resources	216 219 220 221
Interviewing Photography: Contracts and Pricing Pro Bono Work Pricing, Licensing, and Salary Resources Q&A: Interview with Chris Wooster, Group Creative Director,	216 219 220 221 221
Interviewing Photography: Contracts and Pricing Pro Bono Work Pricing, Licensing, and Salary Resources Q&A: Interview with Chris Wooster, Group Creative Director, T3, Austin, TX	216 219 220 221 221

Step 8:

Endnotes	225
Appendix A: Resources	229
Appendix B: Interviews	235
Appendix C: Contributors	239
Index	244

For more information, including additional portfolios, interviews, resources, tutorials and articles please visit the companion website at WWW.NOPLASTICSLEEVES.COM

Thank you to all the creative professionals and students for your generous contributions.

We know your work will inspire the readers of this book.

A special thank you to our Acquisitions Editor, Cara Anderson, for all her encouragement, patience, and support.

Thank you to the Senior Designer, Joanne Blank, for all her contributions to the design and development of this book.

A special thank you and acknowledgment to Anne Pelikan for her consultation, demonstrations, and input in regard to the book construction photographs and text.

A C K N O W L E D G M E N T S

AUTHORS' NOTE

Author's Note

The process that we have described in this book has evolved over many years through our experiences as educators and professionals in the creative industries. This process has ultimately developed into a system that addresses all facets of the portfolio package. Each step has been carefully planned, organized, and simplified in order to maximize the potential of your complete portfolio package. This book will guide you through a process of conceptualizing, designing, and developing all the interconnected pieces you will need. Professional and student work, diagrams, illustrations, and step-by-step visual guides will provide examples of and demonstrate key concepts, principles, and techniques.

FORM FOLLOWS FUNCTION—THAT HAS BEEN MISUNDERSTOOD.

Form and function should be one, joined in a spiritual union.

FRANK LLOYD WRIGHT

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Have you ever heard the phrase "form follows function"? American sculptor Horatio Greenough is credited with the phrase, but it was the American architect Louis Sullivan who made it famous. The phrase became the guiding principle of modernist architects and industrial designers during the 20th century. It means that the structure and appearance of a thing should reflect and support what its purpose is. Let's examine the purposes of your portfolio. Your portfolio of work is the evidence of your experience, knowledge, skills, creativity, innovation, and aesthetic and technical capabilities. In essence, it is the culmination of who you are as a creative professional, and can even indicate where your future interests and passions lay. It is a large part of your identity as a creative professional and will be used heavily to market yourself to potential employers and clients. Therefore, your portfolio, both in print and digital form, should reflect and support your specific goals as a unique creative professional.

Types of Portfolios

In the creative industries a *portfolio* usually refers to an edited collection of visual work that is comprised of separate pieces and projects, representing both range and depth within a particular field. Typically, this collection reflects the best a company or individual has to offer.

There is also a portfolio that is referred to as a "body of work." This describes the collection of an artist, often unedited and presented in its entirety. Sometimes a "body of work" refers to a specific series, developed around a central theme or defined within a particular time period. Such a collection is often edited when exhibited or published in book or website form. Many artists create such collections, often serving as a portfolio of sorts, since they are intended for marketing and promotional purposes. In fact, most art and design students create a "body of work" as their senior project, including many interrelated pieces that are developed over several months time.

What are the goals and purposes of your portfolio? While the work in your portfolio is obviously a very essential part of your ability to market yourself and should be considered carefully, you should not stop there. Your comprehensive portfolio package has the potential to be so much more.

- The intention of putting together a portfolio is to present yourself as having a visual character, to differentiate yourself from the average creative professional, and make yourself stand out, supported by your own unique creative vision and the work you have done to prove yourself.
- Your portfolio package should be considered as a whole—from the first glimpse of your book's cover, to the work included inside, to your website and related professional and promotional materials.
 All of these materials are essential to marketing and establishing yourself as a creative professional.
- Your portfolio is evidence of your experience, knowledge, skills, creativity, innovation, and aesthetic and technical capabilities.
 These should be reflected by the portfolio's overarching design concept and backed up by the project work you choose to present.
- You should consider your portfolio not simply as a container for your work, but as a creative statement in and of itself that reflects the value you place on your work and craft. In the creative industries, our goal is very often to make work that captivates, engages, and communicates a point of view. What does it say if a creative professional's portfolio does none of these?
- Ultimately, the goal is to get you the job you want or the types of clients for whom you want to work. You can use your portfolio design as an opportunity to express and characterize the kind of work you want to do in the future.
- A comprehensive portfolio is finally about self, with the end goal of promoting and positioning yourself within your industry.

The Comprehensive Package

While your portfolio book is an essential part of your ability to market yourself, it is not the only piece. As part of a comprehensive portfolio package, you will also need to include an online or digital presentation of your work, a resume, a cover letter, and perhaps even a business card and mailers such as postcards or brochures. The resume, cover letter, and digital portfolio or mailers will function as the first contact and impression you make. These items will work to get your "foot in the door," so to speak.

INTRODUCTION

Since your portfolio book will be built and designed by you, it will most likely be limited to one or two copies. It will be the book you mail to a limited number of select potential employers or clients and/or the book you bring with you to an interview. Along with your interviewing skills, your book must totally impress. Together, all these materials will ultimately be used to establish and secure working relationships with potential employers and clients. In order to do so, your portfolio package needs to function as a whole, with unifying visual elements that integrate the separate, but related pieces—all establishing and reinforcing a consistent, positive message about you.

Brands and Concepts

As previously stated, your portfolio book needs to function in some really important ways. For one, it needs to get you noticed, grab someone's attention, and distinguish you from "the crowd." It needs to communicate your unique talents and experiences in a positive and memorable way. To do this, you will need to develop a *brand statement* for yourself, capitalizing on your unique abilities and creative vision. You will then need to develop an *overarching concept that expresses this brand* through specific visual and verbal means. Some of you may even develop a subsequent *brand identity* that will inform the visual and verbal direction of all of your portfolio materials.

Your message will shape and influence how potential employers and clients perceive and remember you. Distinguishing yourself from hundreds of other similar candidates through a distinct brand concept will provide you with a vital competitive edge.

Therefore, it is important that your portfolio book is not simply a container for your work, but a well-thought-out and well-crafted creative statement, in and of itself. Creating your own unique book, related website, and supporting materials will demonstrate your commitment and dedication to your profession. This is especially true in our competitive creative industries where creative professionals distinguish themselves by taking the initiative to make sure that they show their very best right from the start. The first part of this book will guide you through a number of steps in order to achieve this very important first goal.

The Book

Driven by your brand statement and subsequent conceptual ideas, the two main design goals of your portfolio book can be thought of as interrelated structural parts. Namely, there is the exterior, or front and back cover design, and the interior page layout. While the exterior and interior of a book are certainly related and need to function together as a whole, they do serve different purposes, and separately, each addresses an important function of the book. The front and back cover design addresses the first goal by drawing attention to the book itself and by communicating, through visual and verbal elements, the nature of the content in the book—in this case, who you are as a creative professional.

Once you've piqued someone's interest with the cover design, the interior layout of your book communicates the body of the book—its content. In this case, this is a presentation of your work and related experiences. As the very first step in our process, you will need to take some time to evaluate and edit just what to include.

Your portfolio book and related website need to function by clearly and effectively presenting your work. To do so, the image of the work itself must be the focal point within the composition of each page. Information about the work and any other related visual elements should be secondary. In a visual industry, showcasing and showing off your work is ultimately what will get you the job! As part of our process, we will guide you through the organization and layout of elements within the layout of a page (both print and web based), including image relationships and typographic and compositional issues.

Visual elements, as established by your brand, will be prominent in your cover design and continue to a lesser degree into the interior layout of the book. This is done so that the exterior and interior parts don't seem like separate entities, but are visually related, creating a cohesive experience. Such visual elements could simply be the consistency of a typeface and color that carries over from the cover to the interior pages.

Book Construction

The next step in our process is to construct the actual book. We will guide you through a step-by-step process for creating the structure and form of your portfolio book. The form is, of course, driven by the functions of the book that we have already discussed. Thus, we will show you how to construct a book that can be customized so that it is unique to you, and can easily be updated. In addition, the craftsmanship of your portfolio book is very important as part of your professional presentation. Several tricks and tips will help ensure that you create a well-crafted, quality book presentation.

The Online Presence

Critical to the career of any design professional is an online presence. Having established a brand statement and related design concept for your portfolio book, you now need to transform and extend this to your online presence. Consistency of design and visual statement is key. There are numerous decisions to be made about the function and purpose of your web presence, as well as challenges in bringing your visual identity and work into an online form. The "Web Design" section in Step 6 will help you sort through the key issues as well as understand the key design concerns when developing your portfolio for the web.

Marketing

Your portfolio will only serve you if it is seen. You need to develop marketing materials as well as other ancillary materials to support your book and website. As always, continuity with the rest of your portfolio package is a must. There are, however, many routes to take with mailers, electronic mailings, leave-behind fliers, and business cards. In this part of the book, we walk through the considerations and possibilities of marketing, marketing materials, and resumes, as well as contacts and interviews.

Our Process

For those of you who encounter this book having already started this process in some form, the chapters are designed to allow you to enter the process at any point, to review, revise, and redesign if necessary. For those of you who are just starting this process, it is important to follow each step in the order that we have outlined, as each step informs the next. Since the creative industries are constantly evolving, you will most likely need to update your portfolio package several times throughout your professional career. You may even want to modify or change your brand statement at some point. Politicians and pop stars remodel their images all the time in order to stay current with the times and sway popular opinion. As long as the work in your portfolio reflects your assertions about yourself and your work, you can do the same. Once you have completed the process at least once, it will be easy to go back at any time and rework your portfolio.

Note: Appendices at the back of this book provide resources and information on all topics and materials addressed in the text. These can also be found online at http://www.noplasticsleeves.com. Visit the website regularly for updates, new resources, and to submit your own portfolio or promotional work for a chance to be featured.