

NV Energy Demand Response Overview

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NV Energy Overview

Company

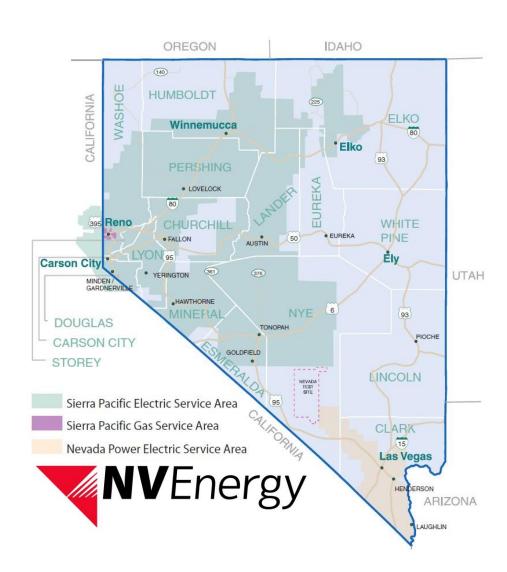
- •IOU /Vertically Integrated
- State Commission Regulated
- •1.2 M Electric Customers
- •93% of Nevadans Served
- South: 5,866 MW Peak Demand
- •North: 1,743 MW Peak Demand

Smart Grid Efforts

- Statewide AMI Deployment
- Sensus / Smart Meters
- •Itron / Meter Data Management
- Aclara / Web Portal
- •IBM / SOA

Demand Response Efforts

- 260 MW Statewide
- ~3% of Peak
- Residential, Commercial, Agricultural
- Advanced HAN & DRMS technology

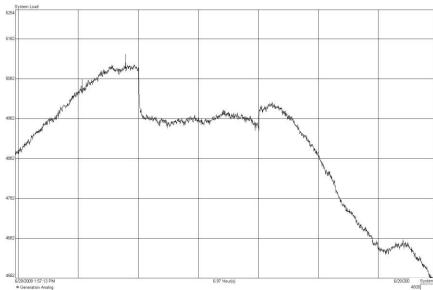


Stakeholders

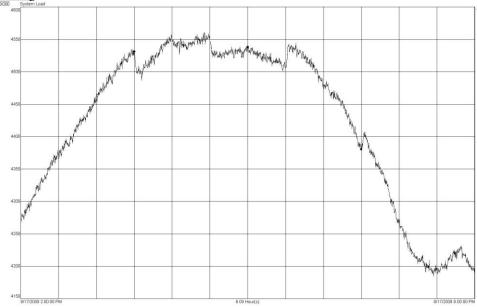
DR offers many solutions to many stakeholders... To Resource Planning: It provides a physical hedge/insurance policy, To **Customers:** reduces portfolio risk, and provides lower It's an engagement A customer/end-use load platform to deliver energy cost peaking management services, resources response to supply side reduce environmental impact, conditions... To NVEnergize / help the community, **Smart Grid:** and increase It unlocks DSM satisfaction. benefits for the ...an economic response to company and its **Demand** market prices. To Resource customers **Optimization:** Response It increases resource ...an emergency response to grid flexibility and can help lower cost of service disturbances such generator To Distribution by improving **Planning & Operations:** problems, transmission or supply-side It's a tool for extending the distribution congestion, localized optimization life of distribution assets. To Balancing substation or circuit problems. and managing **Authority:** overstressed It's an 'easy button' equipment. for obtaining operating ...an optimization response to deal reserve and other ancillary services with the renewable resource intermittency issues.

DR in Action

Emergency Event - Full System Load Shed



Economic Event - Three Phase Shed Load Shed





Portfolio and Program Overview

mPowered

Residential IDSM

- IDSM deployment of HVAC optimizing Home Area Network (HAN) on top of Advanced Meter Infrastructure
- 92 MW Current

Dynamic Pricing Trial

Residential Price -based

- CPP and enhanced TOU pilot with various treatments including education and technology
- ARRA SGIG Funded

Cool Share

Residential/Small Commercial DLC

- Programmable Communicating Thermostats (2-way paging)
- 111 MW current

IS-2

Agricultural DLC

- Emergency Pump Control w/ 35 MW under control
- Advanced Technology Trial with 1.5 MW under control

Distributed Energy Resources Trial

- Residential Energy Storage (Villa Trieste Pilot)
- Demonstrate integration of multiple DER technologies

Commercial & Industrial DR

- IDSM Commercial HVAC Optimization Offer
- 2015 rollout of small and medium commercial offers
- Industrial Trial of advanced "Fast DR"

Cool Credit & Cool Share

Cool Credit (2001 – 2006)

- 20 MW Achieved
- 18,000 residential customers
- 23,000 devices
- 92% receiver switches (1-way)
- 8% programmable communicating thermostats (1-way and 2-way)
- Fixed monetary incentive \$15 per summer month



Cool Share (2007 – 2010)

- 142 MW (includes converted Cool Credit customers)
- 60,000 customers
- 78,000 devices
- 90% web programmable thermostats (2-way paging)
- Override at Device 12/8/7 percent consistent override rate
- 4-deg temperature setback
- Participation Based Rebates \$0.33 per event hour
- High Satisfaction and Low Memory Recall of Events



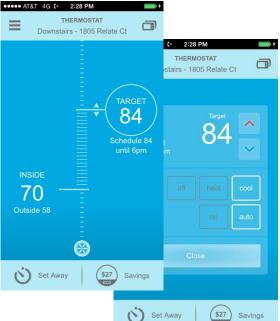
mPowered

mPowered (2012 - present)

- Status
 - o 92 MW and growing
- Design
 - Integrated Energy Efficiency and Demand Response Program
 - High technology incentive for significant bill savings
 - Relatively low event based financial incentive under current market conditions
 - Automation Focus, i.e. does not rely on high price signal for behavior change
 - HVAC optimization for year round energy savings
- Technologies
 - Upgradable Home Energy Management Platforms
 - Broadband Gateway/Smart Meter communications
 - Optimization Solution Deployed (EcoFactor)
 - Real-time Energy Info Solution Forthcoming
- Participation Based Event Rebates \$/kWh "real-time rebate"
 - Schedule OLM-AS, variant of a Peak Time Rebate
 - variable start time/date allows participant phasing
 - variable duration typically 2-hours
 - variable rebate equivalent to system marginal supply cost
 - Leverages AMI infrastructure and smart meter data for fair and customer specific event compensation







Distributed Energy Resources Trial (Villa Trieste)

Consumer Information Gateway Development and Integration to Enable Price-Responsive and Direct Load Control

Department of Energy RDSI Grant:

- Grant extends through 2015
- Goal of 65% peak demand reduction compared to code built homes

Partnership among:

- NV Energy
- Pulte Homes
- UNLV

Project site Villa Trieste

- Sales launched 1/10/09
- 185 homes planned
- 120 homes completed

Demonstrate integration of:

- Advanced Smart Meters
- Distributed Generation -2kW PV Systems
- Residential Energy Storage Units 10kW Lithium-Ion
- Energy Efficient Construction Techniques
- Consumer Display of Aggregated Energy Information
- Demand Responsive Thermostats
- Automated Intelligent Agents





Large Commercial HVAC Optimization

"mPowered for Commercial" (2012 – present)

Status

5 MW and growing

Design

- Integrated Energy Efficiency and Demand Response Program
- Trades energy efficiency investment for demand response event participation
- Dollar value of energy savings is larger than typical "cash for kW" programs
- Establish service provider relationship to engage customer into additional demand response and energy efficiency upgrades
- HVAC optimization for year round energy savings

Technology

- OpenADR communications via NVE DRMS
- Overlay to Existing Building Energy Management System
- Software-as-a-Service based HVAC Optimization

Incentive Structure

- Technology Incentive up to \$20,000 in upgrades to Building Energy Management System
- 5% savings guarantee
- 5 events (minimum) customer shares 50% of measured energy savings above the first 5% in savings
- 15 events (max) customer keeps 100% of measured energy savings





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New 2015 Commercial Programs Overview

Small & Medium Commercial	Networked Thermostats	Trial 2014 / Production 2015	This is a direct install program similar to the mPowered Residential Home Energy Management Program; however, it focuses on delivering networked thermostats that are appropriate for commercial customers in order to control packaged rooftop HVAC units. The thermostats will provide both dispatchable demand savings during demand resposne events and well as energy savings via improved climate controls.	Pelican Wireless	Facility must have dedicated thermostat-controlled HVAC equipment with an aggregate cooling load greater than 40 kW. Provide outbound Internet access to OpenADR2.0 gateway device over port 443.
	Package Rooftop A/C Demand Limiting Controls	Trial 2014 / Production 2015	This is a direct install program that targets LGS-2 customers that could be moved back to LGS-1 via a well defined demand limiting strategy. The control technology directly interfaces with package rooftop HVAC units. NVE provides the customer with demand limiting strategies and a web-based control portal for the customer to monitor the operation of their HVAC units.	REGEN Energy	Facility must have at least five (5) rooftop package HVAC units greater than 10-tons each with an overall facility average greater than 20-tons. This technology option is only available for Southern NV customers.
	OpenADR2.0 Gateway	Trial 2014 / Production 2015	This is a direct install program that targets medium commercial customers that already have a building energy management system that is capapble of controlling package rooftop HVAC units and/or lighting, but the building energy management system does not yet support demand response protocols. NVE will install and connect a gateway that allows NV Energy to issue demand response events. NVE will provide assistance in identifying and programming curtailment strategies.	Universal Devices	Facility must have an existing Building Energy Management System, lighting controls or other load controlling equipment that is capable of responding to two dry contact relay signals during a DR Event request. Provide outbound Internet access to OpenADR2.0 gateway device over port 443.
	DR Enabled Customers	Trial 2014 / Production 2015	This program is comprised of an incentive offer and does not require any technology installation. The program is for customers that already have a building energy management system that is OpenADR compatible, or compatible with participating in NVE demand response events. Customers are paid for paticipation with a higher level of incentives offered if the customer invests incentives in energy efficiency.	N/A	Facility must have an existing Building Energy Management System, networked thermostats, lighting controls or other load controlling equipment that is already OpenADR2.0 certified.
Industrial	Grid- Interactive Process Controls	Trial 2014 / 2015	This Market & Technology Trial is focused on demonstrating the capability for "Fast DR" which is essentially the management of certain types of loads to be able to provide ancillary services as a way to manage an increasing amount of renewable energy on the electric grid. The same end-use loads can be utilized for traditional emergency and economic demand response events as well. The Trial will target process loads at Industrial facilities.	Enbala	Ideal facilities will have process loads with some storage capability. Examples of this are cold storage facilities and waste water treatment facilities among others. The facilities must already be controlled via an automated management system (could be industrial process controls or a building management system).
Large Commercial & Industrial	Back-up Generation	Trial 2014 / Production 2015	This pilot is focused on demonstrating proof of concept of a demand response program design in which the incentive is that NVE will cover the cost of environmental regulation upgrades and assist with maintenance schedules in return for utilization of the backup generators for demand response events.	N/A	Customer has diesel or natural gas backup generators with quality switch gear and must be willing to allow upgrades to the generator to ensure compliance with RICE/NESHAP environmental regulations to allow emergency and economic usage of the generators for demand resposne events.

Customer Engagement Overview

Residential sector recruitment channels:

- Internet and electronic marketing corporate website and email;
- Print materials direct mailers, postcards, door hangers, and paid advertisements in the Community
 Associations Institute and Nevada Chapter's HOA monthly magazine totaling over 700,000 distributed pieces;
- Local trade associations, including the Southern Nevada Air Conditioning Refrigeration Services Contractor Association;
- Direct sales five to eight full-time agents were used for a door-to-door campaign;
- Joint customer education and outreach efforts with other energy efficiency programs.

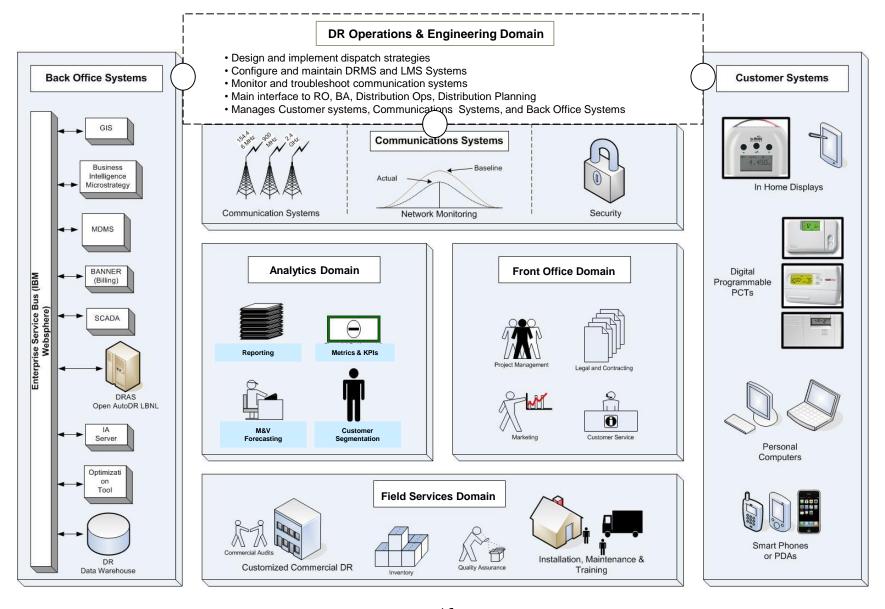
Commercial sector recruitment channels:

- the Company approached building managers through the customer relationships built by the Major Accounts representatives;
- engaged comprehensive third party commercial real estate information systems to identify and target promising industry sectors;
- the Company participated in the United States Green Buildings Council's Demand Response Partnership
 Program which helped the Company identify and target commercial customers interested in obtaining LEED
 (Leadership in Energy and Environmental Design) certification for their building. Points can be earned toward
 LEED certification by participating in a demand response program.



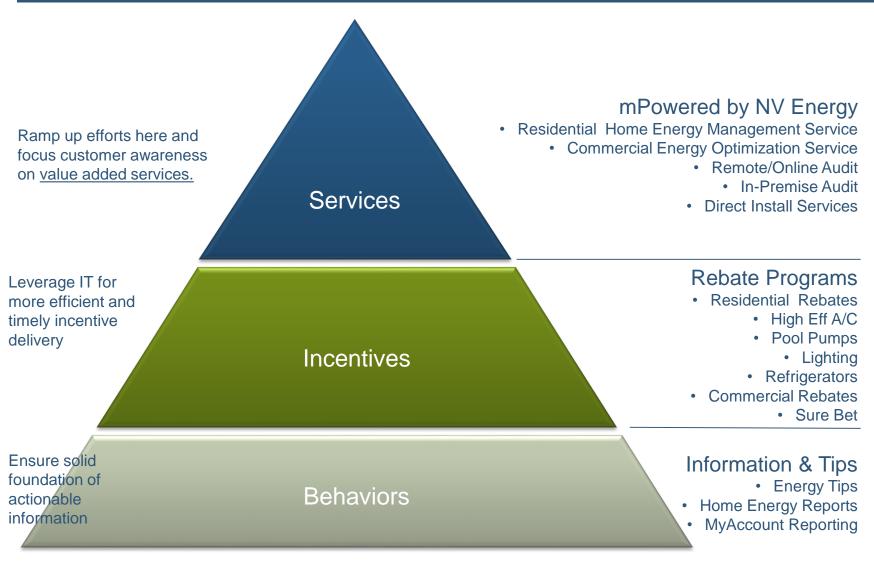
Organization

D403 – Major Business Domains & Group Functions



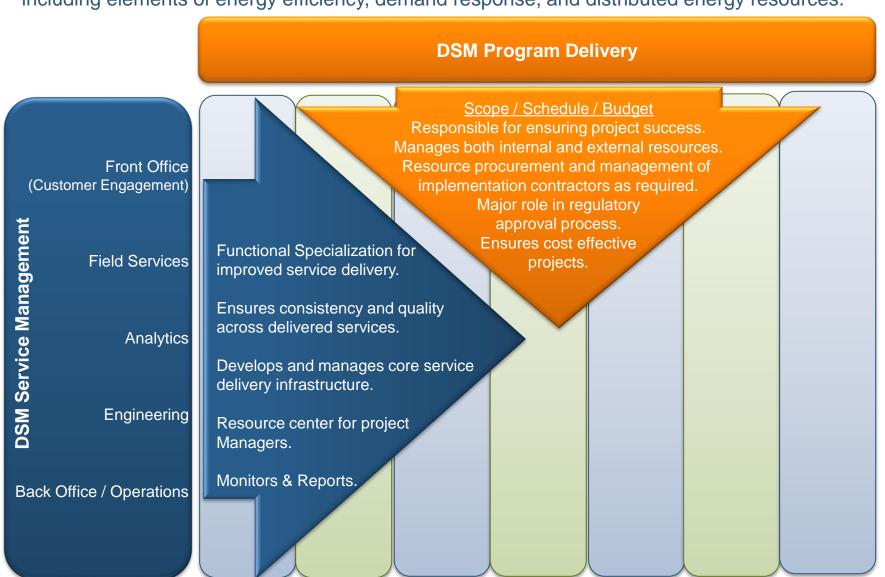
Customer Centric Approach to Energy Management

The DSM organization has been realigned to improve NV Energy's capability to deliver higher levels of customer satisfaction and awareness by increasing the focus on direct delivery of Energy Services



Matrix Management Approach

Two primary groups will work as a team to deliver integrated packages of services to customers including elements of energy efficiency, demand response, and distributed energy resources.

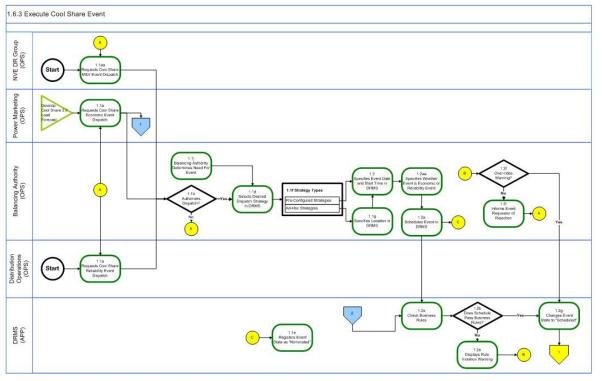




Operations

Business Process Overview

- 1.1 Engage Customer
- 1.1.1 Recruit Customers
- 1.1.2 Enroll Customer in Dynamic Pricing Trial
- 1.1.3 Enroll Customer in Cool Share 2.0
- 1.2 Prepare Device Installation
- 1.2.1 Maintain Home Area Network Device Inventory
- 1.2.2 Prepare Devices for Field Installation Pick-up
- 1.2.3 Prepare Install Technician Field Routes
- 1.2.4 Reschedule Appointment while Install Technician is Enroute
- 1.3 Install and Provision DR Device
- 1.3.1 Install Home Area Network Device
- 1.3.3 Provision HAN over internet and connect to Meter over Zigbee
- 1.4 Communicate with Customer
- 1.4.1 Handle Demand Response Customer Inquiry
- 1.5 Prevent or Resolved Device Malfunction, Remove Device
- 1.5.1 Perform Device Troubleshooting
- 1.5.2 Perform Remote Monitoring and Preventative Maintenance
- 1.5.3 Conduct Quality Assurance Field Inspection
- 1.5.4 Remove Home Area Network Devices
- 1.5.5 Initiate and Track Return Materials Authorization
- 1.6 Curtail Load
- 1.6.1 Configure Dispatch Strategy in DRMS
- 1.6.2 Execute Dynamic Pricing Trial Event
- 1.6.3 Execute Cool Share 2.0 Event
- 1.6.7 Update Portal with Event Participation Details
- 1.6.8 Portal functionality for customer DR management
- 1.6.9 Execute Bench Test Event
- 1.7 Measure & Verify
- 1.7.1 Analyze Load Drop in Near-real Time
- 1.7.2 Conduct Post-event Analysis
- 1.7.3 Develop Customer Billing Determinants for Cool Share
- 1.8 Change/Remove Customer from DR Program
- 1.8.1 Change/ Remove Customer from Cool Share 2.0
- 1.9 Administer Application
- 1.9.1 Set-up New DRMS User for DRBizNet and MetrixIDR
- 1.9.2 Manage Application Database
- 1.9.3 Purge Database
- 1.9.4 Recover from Disaster
- 1.9.5 Migrate Application Versions
- 1.9.6 Migrate Customer Data
- 1.11 Security
- 1.11.1 Security of HAN Device Communication
- 1.11.2 Security of Messages between DRMS to Portlet
- 1.12 Program Management
- 1.12.1 Program Management Configure Programs



Operation Overview I

Resource Planning (long term planning)

- Coordinate and develop DR portfolio considering load and resources forecasts
- Provide assistance in modeling the impact of DR events on future load forecasts
- Assist in the development of future resource scenarios to be run through production cost models

Resource Optimization (short term planning)

- Develop economic dispatch algorithm
- Provide assurance of dependable load reduction
- Provide forecasting of load reduction (day-ahead, hour-ahead)

Balancing Authority

- Provide dispatch capability, training, and support
- Ensure DRMS is always up to date and configured for load control dispatch plans and schedules, i.e. balancing operator needs to know when load control system can be queued up for non-spinning reserve
- Enusre DRMS load reduction forecasts are accurate

Distribution Planning/Mapping

- Coordinate load control device addressing/mapping
- Coordinate strategic grouping of load aggregation points

Operational Overview II

T&D Operations

- Provide load reduction forecasting by load aggregation points
- Coordinate strategic operation of load control for system reliability reasons
- Implement procedures for executing dispatch of load control system for reliability reasons

Information Technology

- Coordinate hardware/software installation and maintenance, server maintenance
- Plan, design, implement business intelligence and data warehouse architectures, and business user query, reporting, and analysis tools
- Develop, build enterprise systems integrations via Service Oriented Architecture

Metering

- Coordinate on locations of pilot AMI meters and load control devices
- Coordinate on methods for collecting interval data from pilot AMI meters

Load Profile Group

Coordinate on locations of load profile meters and load control devices

Telecommunications

- Coordinate communications testing
- Coordinate repairs/testing of remote site controller and RF transmitter
- Coordinate on backhaul communications systems for AMI interval data

Operational Overview III

Procurement and Legal

- Ensure compliance with Corporate Standards
- Review vendor and customer facing agreements
- Ensure multi-party review of program and vendor risk management

Major Accounts

- Coordinate all contact with Major (Key) Accounts
- Ensure appropriate training on DR program portfolio

Customer Service

- Coordinate call handling, customer technical support, customer sign-ups, etc.
- Coordinate cross marketing of customer service programs (e.g. online bill pay, equal payment plan, MyAccount online energy information)

Corporate Communications

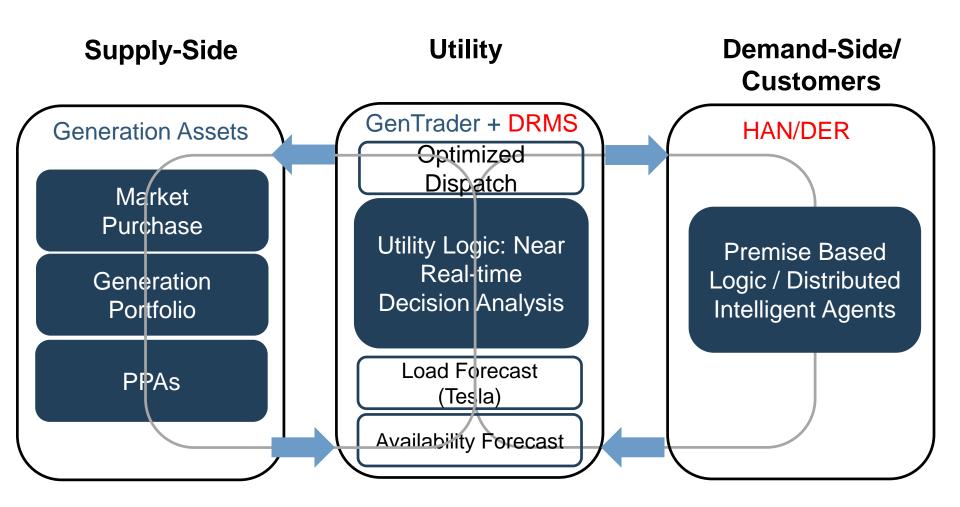
- Coordinate program recruitment, messaging, and branding
- Coordinate web-site development and maintenance

Energy Efficiency

- Coordinate everything
- Work in progress...



Infrastructure



Demand Response Systems - High Level Overview

(SOA Layer)

Bus

Service

Enterprise

Enterprise Systems Integrated to DRMS

MDMS

RNI

BANNER

PI / SCADA

GenTrader

TESLA

Active Directory/ Exchange Server Load Management Systems

> Demand Response Management System

> > (DRMS)

DMZ

Open ADR Server Communications

Party

O

Owned

Generic Device Manager

Customer Portals Premise Based Devices

Carrier Thermostats

EcoFactor Thermostats

Comverge Switches

Canon/Cooper Thermostats

Canon/Cooper Switches

Customers

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DRMS Release Overview & Integrations

Production Dates: 9/30/2011	12/16/2012	3/31/2013 – 9/8/2014					
R1	R2	R3					
STRATEGIC OBJECTIVES							
Enable CS 2.0 Device Control via Broadband	Forecasting Settlement / M&V Additional Program Support Additional Device Management	Event Optimization Additional Program Support					
FUNCTIONAL SUMMARY							
•Enrollment •Work Management •Event Execution •Dispatch Strategy Mgt •Device Management •1st HAN Device (C4) •Near Real Event Tracking (PI) •Notification via E-mail •Event & Program Reporting	Settlement (OLM-AS Support) Forecasting Automated Measurement & Verification CS 1.0 Program Support C&I Program Support NDPT / Recruitment & Enrollment OpenADR Online Enrollment and Scheduling Additional Reports	•NDPT / CPP Event Execution •Optimization •Program Enhancements •IS-2 Program Support •Generic HAN Device Manager •Customer Self Provisioning •Additional Web Portal Features •Additional Reporting					
INTEGRATION LIST							
•DR_INT 1 (Banner) •DR_INT2 (Banner) •DR_INT27 (Active Directory) •DR_INT28 (PI) •DR_INT29 (Exchange Server) •DR_INT15-24 & 30 (C4 Advantage)	 DR_INT 5 (MDMS Int Data) ASD_INT 7 (Banner/MDMS) DR_INT 7-14 (Portal) DRMS Integrations to support OpenADR server in DMZ SPPC - Banner, PI, Portal DR_INT 14 Weather Data DR_INT 11 Pricing Data 	 DRMS to RNI DRMS to MDMS /CPP Events DRMS to Tesla (Load Forecast) DRMS to PCI/GenTrader (Unit Commitment) DRMS to Notification Engines Additional Banner (Billing Determinants) DRMS to EE Datastore IVR Lookup 					

Release 1

Release 2

Release 3

Customer / Program Management

- •Tracks customer device associations
- •Tracks customer program enrollments
- o Cool Share 2.0
- o Cool Share 1.0
- o C&I
- o NDPT
 - IS2
- Settlement calculations

Dispatch Strategy Management

- •Predefines event strategies based upon load impact strategy
- •Functions as "easy button" for Grid Ops and Balancing Authority
- •Provides visibility of load shape strategies to internal user groups
- Dispatch and System Load Forecast Correction

Forecasting

- Near real-time forecast of load drop/shaping capabilities
 Granularity to:
- Substation
- D-bank/Feeder
- o Device
- •Independent variables include weather /historical system loads
- •Establishes confidence levels for ancillary services (e.g. 10-min or spinning reserves)

Workforce Management

- •Call Center Service Requests
- •Field Service Requests
- •Customer Installation Scheduling
- •Manages service request processes from open to close

Optimization

- Determines optimal resource dispatch
 according to strategic objective functions
- Avoided Capacity
- Economic Dispatch/Cost Minimization
- Manage renewable resource volatility
- Facilitate distribution operations

Event Manager

- •Capable of dispatching, modifying and cancelling an event
- •Ability to dispatch an event to strategic groups with granularity to:
- Substation
- o D-bank/Feeder
- Device
- Ability to track event progress (e.g. receiving acknowledgements and overrides)

Reporting

Event Reports:

- o Internal Participation, Load Shed, etc.
- o External (Customer) Participation, Rebate. etc.
- Vendor Information
- •Remote Maintenance (Device States)
- Customer Information
- o CS 2.0
- o CS1.0, NDTP, C&I

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Device Manager

- Stores geospatial/feeder information
- Manages connectivity and communications protocols
- Manages C4 HAN & Device provisioning
- Open ADR
- Legacy LMSs (Cool Share 1.0 & IS2)
- Additional HAN & Meter head ends

Approvals/ Notifications

- •Capable of sending notifications/approval requests to internal and external groups
- Tracks event approvals
- Ability to send customer notifications using their preferred contact method
 Notify MDMS of CPP Events

Optimization Goals

DRMS Embedded Objective Functions

- Maximize Avoided Capacity
- Targeted Load Reduction

GenTrader (Unit Commitment) Functions

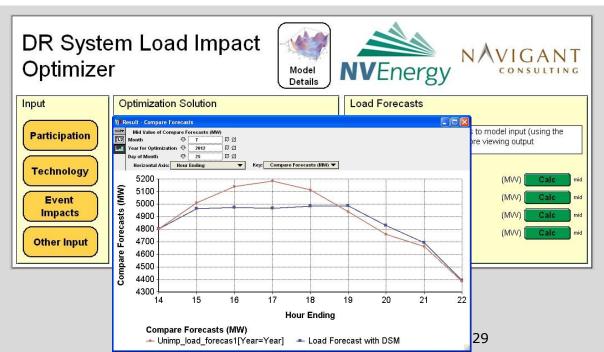
 Minimize Energy Supply Cost considering Supply-Side and Dispatchable Demand-Side Resources

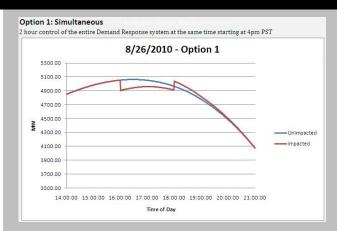
Optimization Processes

- Stage 1 serve load shape products to Unit Commitment software
- Stage 2 create load shape in response to iterative requests from Unit Commitment software

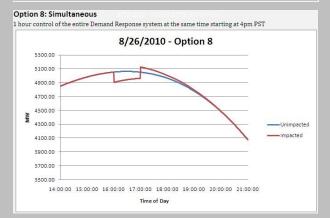
T&D Planning and Operations

- Feeder/substation application of system level optimization techniques
- Additional targeted marketing efforts









HVAC Optimization Solution – Overview (EcoFactor)

Integrated Energy Efficiency & Demand Response Customer Platform

Learning and Data Analytics

the solution collects and analyses large volumes of weather and premise specific data to create profiles of HVAC and building envelope performance

Continuous Monitoring

the service continuously monitors HVAC state, indoor and outdoor weather conditions, and customer preferences and uses these variables in optimization models

Energy Efficiency Optimization

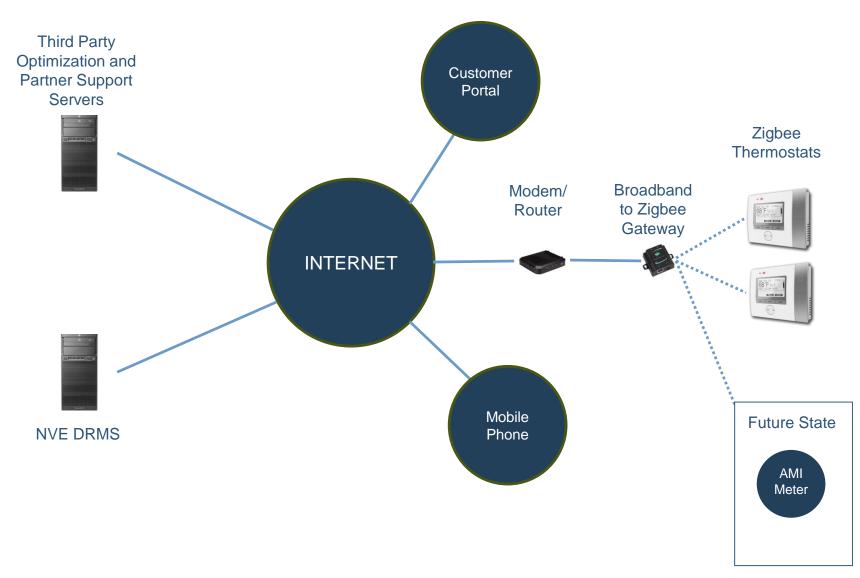
the service automatically controls HVAC operations on a daily basis to save energy while maintaining comfort preferences

Demand Response Optimization

the service automatically controls HVAC operations on DR event days using pre-cooling algorithms to enhance load impact and reduce customer impact



HVAC Optimization Solution – Components



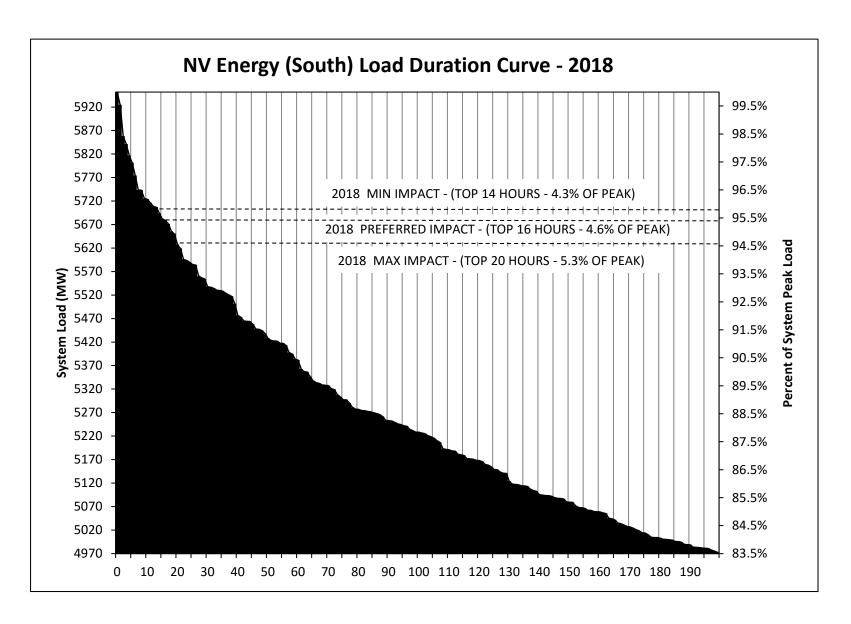


Value

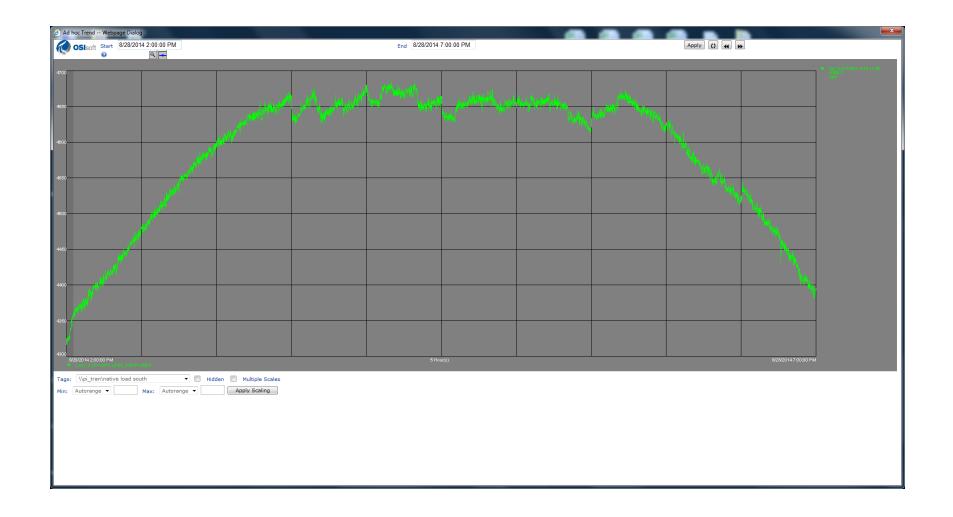
Valuation Overview

Major Drivers of Company Value

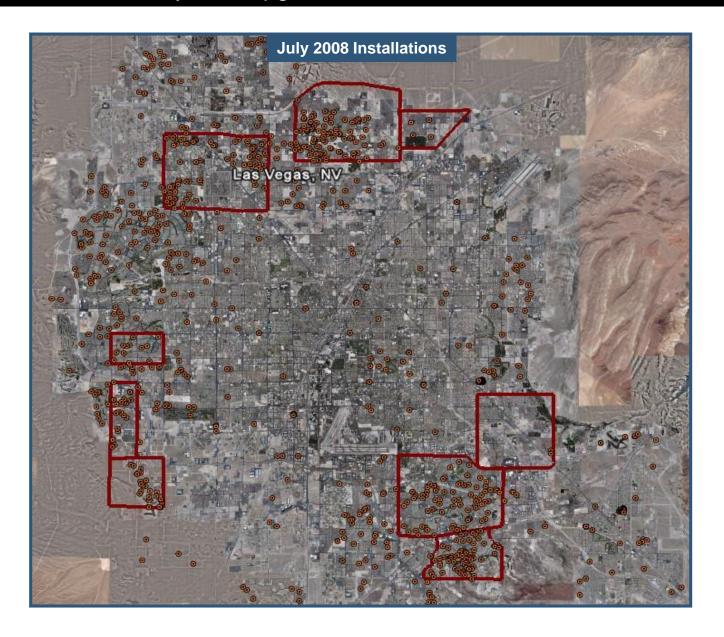
- Avoided Cost Valuation (Standard Practice Tests)
- Operating Reserve
- Insurance Value
 - Avoid "low probability/ high consequence" events
 - Dispatch to avoid high market prices under high low situations
- Distribution Operations
- Arbitrage and Hedging Opportunities
- Generation Dispatch Optimization
- Portfolio Risk Reduction



Avoided Energy



Avoided Distribution System Upgrades



Summary

NV Energy DR & DER Priorities

- Integrated Energy Efficiency & Demand Response for Higher Value Customer Programs
- Networked Platforms vs. Discrete Devices for Data Rich Applications & Upgrade Capabilities
- Rapid Communications with Resources to Facilitate Flexible Operations
- Focus on Enabling Technology with Premise Specific Logic
- Provide Significant Technology Investment Opportunities
- Automated DR automated business processes and "AutoDR"

Integrated Portfolio Approach

- Compatible & Complementary Programs and Rate Offerings
- Programs promotes time differentiated rates and many infrastructure components are compatible with the delivery of advanced rates

Forecasting

- Advanced and automated forecasting is required as more decision making is pushed to the customer/premise level
- More granular forecasts are required for customer groups/participants for programs to achieve higher level of benefits (distribution operations, renewable generation buffer, ancillary services)

Optimization

- Enables supply side equivalency in resource allocation determinations
- Enables more efficient utilization of demand-side resources thereby reducing customer impact
- Enables greater and more flexible utilization of demand side resources to address grid conditions

Tangible Benefits Realization

- Operating Reserve
- Insurance Value
- Portfolio Risk Reduction
- Load shaping to improve efficiency of generation dispatch
- Identify arbitrage and hedge strategies



Research Questions / DR Lab Tour