



EL NATIVO GROWERS
An Ironwood Unlimited, Inc. Company

November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
JAMES CAMPBELL
OFFICE: (626) 969-8449 EXT 101
MOBILE: (626) 327-4463
HOURS: M-F 7:30 AM to 3:30 PM
email: campbell_james@elnativogrowers.com

Please use list price for all estimates & quotes. Except ...
Tier 1 pricing for customers who spent \$10,000 in 2020
Tier 2 pricing for customers who spent \$25,000 in 2020

INSIDE SALES
CAITLIN IRWIN
OFFICE: (626) 969-8449 EXT 120
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email: irwin_caitlin@elnativogrowers.com

Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant,
VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left,
EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
CA	Abutilon palmeri	Palmer's Indian Mallow	Shrub, 3-6' H x 3-5' W, Sun/Part Sun, Apricot, Semi-evergreen	1g	abupal1g	234	L, VAR	Now	\$4.50	\$4.50	\$4.50
CA	Abutilon palmeri	Palmer's Indian Mallow	Shrub, 3-6' H x 3-5' W, Sun/Part Sun, Apricot, Semi-evergreen	5g	abupal5g	92	R	Now	\$12.50	\$12.50	\$12.50
AUS	Acacia cultriformis	Knife-leaf Acacia	Shrub, 10-15' H x 10-15' W, Sun, Yellow, Evergreen	1g	acacul1g	50	R/L MIX	Now	\$4.25	\$4.05	\$3.85
AUS	Acacia cultriformis	Knife-leaf Acacia	Shrub, 10-15' H x 10-15' W, Sun, Yellow, Evergreen	24B	acacul24B	10	R,SM	Now	\$150.00	\$142.50	\$135.00
AUS	Acacia cultriformis	Knife-leaf Acacia	Shrub, 10-15' H x 10-15' W, Sun, Yellow, Evergreen	5g	acacul5g	44	R	Now	\$12.50	\$11.90	\$11.25
AUS	Acacia glaucoptera	Clay Wattle	Shrub, 2-3' H x 4-8' W, Sun/Light Shade, Yellow, Evergreen	15g	acagla15g	11	R/L MIX	Now	\$55.00	\$55.00	\$55.00
AUS	Acacia iteaphylla	Willow Wattle	Shrub, 8-10' H x 10-15' W, Sun, Yellow, Evergreen	24B	acate24B	14	R	Now	\$150.00	\$150.00	\$150.00
	Achillea 'Novaachdus' Moon Dust TM	Yarrow - Moon Dust - Pale Yellow	Perennial, 12-14" H x 12-14" W, Sun/Part Sun, Yellow	1g	achmilm1d1g	99	R	Now	\$4.25	\$4.05	\$3.85
	Achillea filipendulina 'Coronation Gold'	Fernleaf Yarrow	Perennial, 1-3' H x 2-3' W, Sun/Light Shade, Golden Yellow, Evergreen	1g	achflic1g	169	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Achillea m. 'Balviolet' New Vintage Violet TM	Yarrow - New Vintage Series - Dwarf Violet	Perennial, 12-14" H x 10-12" W, Sun/Part Sun, Violet, Evergreen	1g	achmilnvv1g	162	L	Now	\$4.25	\$4.05	\$3.85
	Achillea m. 'Balvirend' New Vintage Red TM (L)	Yarrow - New Vintage Series - Dwarf Red	Perennial, 12-14" H x 10-12" W, Sun/Part Sun, Pink, Evergreen	4"	achmilnvr4	77	L,SM	Now	\$2.00	\$1.90	\$1.80
CA	Achillea millefolium	Common Yarrow - White	Perennial, 1-2' H x 1-2' W, Sun/Light Shade, White, Evergreen	1g	achmil1g	260	R/L MIX	Now	\$3.00	\$2.85	\$2.70
CA	Achillea millefolium	Common Yarrow - White	Perennial, 1-2' H x 1-2' W, Sun/Light Shade, White, Evergreen	4"	achmil4	221	R/L MIX	Now	\$1.50	\$1.45	\$1.35
CA	Achillea millefolium 'Astral Rose'	Common Yarrow - Cerise	Perennial, 1-2' H x 1-2' W, Sun/Light Shade, Evergreen	1g	achmilar1g	114	R,SM	Now	\$4.50	\$4.30	\$4.05
	Achillea millefolium 'Cerise Queen'	Common Yarrow - Cerise	Perennial, 1-3' H x 1-2' W, Sun/Light Shade, Rose/Pink, Evergreen	1g	achmilc1g	25	R	Now	\$4.25	\$4.05	\$3.85
	Achillea millefolium 'Fireland'	Common Yarrow - Orange / Red / Rust tones	Perennial, 1-3' H x 1-2' W, Sun/Light Shade, Orange-Red, Evergreen	1g	achmilfi1g	30	L	Now	\$4.25	\$4.05	\$3.85
CA	Achillea millefolium 'Island Pink'	Common Yarrow - Dark Pink	Perennial, 1-3' H x 1-2' W, Sun/Light Shade, Pink, Evergreen	1g	achmilip1g	58	R	Now	\$4.25	\$4.05	\$3.85
	Achillea millefolium 'Paprika'	Common Yarrow - Pastel Red	Perennial, 1-3' H x 1-2' W, Sun/Light Shade, Red, Evergreen	1g	achmilpa1g	629	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Achillea millefolium 'Pink Grapefruit' PPAF	Common Yarrow - Dark Pink	Perennial, 1-2' H x 1-2' W, Sun/Light Shade, Pink, Evergreen	1g	achmilpp1g	219	L	Now	\$4.25	\$4.05	\$3.85
	Achillea millefolium 'Salmon Beauty'	Common Yarrow - Salmon	Perennial	1g	achmilsb1g	0	L	Now	\$4.25	\$4.05	\$3.85
CA	Achillea millefolium 'Sonoma Coast'	Common Yarrow - Green leaf white	Perennial, 1-2' H x 2-3' W, Sun/Light Shade, White, Evergreen	1g	achmilsc1g	791	R	Now	\$3.50	\$3.35	\$3.15
	Achillea millefolium 'Terra Cotta'	Common Yarrow - Orange / Rust Tones	Perennial, 1-3' H x 1-2' W, Sun/Light Shade, Peach/Yellow, Evergreen	1g	achmiltc1g	279	R	Now	\$3.50	\$3.35	\$3.15
	Achillea t. 'Moonshine'	Golden Yarrow	Perennial, 1-3' H x 2-3' W, Sun/Light Shade, Bright Yellow, Evergreen	1g	achtaymo1g	986	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Acorus calamus	Sweet Flag - Tall Green	Grass-like, 2-4' H x 1-2' W, Sun/Part Sun, Incon., Winter Dormant	1g	acocal1g	137	L	Now	\$3.50	\$3.35	\$3.15
	Acorus gramineus 'Licorice'	Sweet Flag - Green	Grass-like, 10-12" H x 12-18" W, Sun, Incon., Semi-evergreen	1g	acogral1g	278	L	Now	\$3.50	\$3.35	\$3.15
	Acorus gramineus 'Ogon'	Sweet Flag - Variegated Gold	Grass-like, 6-12" H x 12-18" W, Sun/Shade, Incon., Evergreen	1g	acograog1g	207	R/L MIX	Now	\$4.00	\$3.80	\$3.60
	Aeonium 'Carol'	Aeonium - Green Rosette - low clumping	Succulent, 1-2' H x 2-3' W, Sun/Light Shade, N/A, Evergreen	3g	aeocarol3g	0		MID-NOV	\$12.50	\$11.90	\$11.25
	Aeonium 'Cyclops'	Aeonium - Reddish/Broze Rosette- Tall	Succulent, 4-5' H x 3-4' W, Sun/Shade, Yellow, Evergreen	1g	aeocyl1g	74	R,VAR	Now	\$4.50	\$3.80	\$3.60
	Aeonium arboreum 'Zwartkop'	Aeonium - Purple Rosette - tall staking	Succulent, 2-3' H x 1-2' W, Sun/Light Shade, Yellow, Evergreen	1g	aeoarbw1g	190	R	Now	\$4.25	\$4.05	\$3.85
	Agapanthus 'Peter Pan'	Dwarf Lily of the Valley	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Light Blue, Evergreen	1g	agapp1g	39	EC	Now	\$3.00	\$2.85	\$2.70
	Agapanthus 'Storm Cloud'	Dark Blue Lily of the Nile	Perennial, 1-2' H x 2-3' W, Sun/Shade, Deep Blue, Evergreen	1g	agasc1g	86	L	Now	\$4.50	\$4.50	\$4.50
	Agapanthus 'Tinkerbell'	Dwarf Variegated Agapanthus	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Medium Blue, Evergreen	1g	agaaftrb1g	571	R	Now	\$4.50	\$4.30	\$4.05
	Agapanthus africanus 'Albus'	African Lily	Grass-like, 2-3' H x 2-3' W, Sun, White, Evergreen	1g	agaafal1g	17	EC	Now	\$4.50	\$4.50	\$4.50
	Agastache barberi 'Tutti Frutti'	Hummingbird Mint	Perennial, 2-3' H x 1-2' W, Sun/Part Sun, Magenta, Winter Dormant	1g	agabarff1g	64	L, CB	Now	\$4.25	\$4.05	\$3.85
	Agastache 'Kudos Ambrosia' PP25.614	Dwarf Hummingbird Mint - Ambrosia	Perennial	1g	agakambrosia1g	94	L, CB	Now	\$4.25	\$4.05	\$3.85
	Agastache 'Kudos Gold' PP26.410	Dwarf Hummingbird Mint - Golden Orange	Perennial, 18-24" H x 18-24" W, Sun/Light Shade, Orange-Gold, Winter D	1g	agakg1g	251	L, CB	Now	\$4.25	\$4.05	\$3.85
	Agastache 'Kudos Mandarin' PP25.381	Dwarf Hummingbird Mint - Mandarin Orange	Perennial, 18-24" H x 18-24" W, Sun/Light Shade, Orange, Winter Dorma	1g	agakm1g	188	R, VAR	Now	\$4.25	\$4.05	\$3.85
	Agastache 'Kudos Silver Blue' PP25.344	Dwarf Hummingbird Mint - Blue/Violet	Perennial, 18-24" H x 18-24" W, Sun/Light Shade, Lavender/Blue, Winter	1g	agakulsil1g	270	L, CB	Now	\$4.25	\$4.05	\$3.85
	Agastache 'Kudos Yellow' PP26.563	Dwarf Hummingbird Mint - Yellow	Perennial, 18-24" H x 18-24" W, Sun/Light Shade, Yellow/Orange, Winter	1g	agakudosyellow1g	298	R,VAR	Now	\$4.25	\$4.05	\$3.85
	Agastache 'Kudos Coral' PP25.613	Hummingbird Mint - Coral	Perennial, 18-24" H x 18-24" W, Sun/Light Shade, Coral, Winter Dormant	4"	agakc4	108	L	Now	\$2.50	\$2.40	\$2.25
	Agastache 'Purple Haze'	Hummingbird Mint - Purple	Perennial, 2-3' H x 1-2' W, Sun/Light shade, Blue-purple, Winter Dormant	1g	agaph1g	281	L	Now	\$4.25	\$4.05	\$3.85
	Agave 'Blue Flame'	Blue Flame Agave	Succulent, 2-3' H x 2-3' W, Sun, Yellow, Evergreen	1g	agabf1g	413	R	Now	\$7.50	\$7.50	\$7.50
	Agave 'Blue Flame'	Blue Flame Agave	Succulent, 2-3' H x 2-3' W, Sun, Yellow, Evergreen	3g	agabf3g	103	R	Now	\$18.50	\$18.50	\$18.50
	Agave 'Kisshokan'	Dwarf Butterfly Agave	Succulent, 12-14" H x 12-18" W, Sun/Partial Sun, Yellow, Evergreen	1g	agakkk1g	133	R	Now	\$6.50	\$6.50	\$6.50
	Agave americana	Century Plant	Succulent, 4-6' H x 5-10' W, Sun/Light Shade, Yellow, Evergreen	15g	agame15g	15	R	Now	\$45.00	\$42.75	\$40.50
	Agave americana	Century Plant	Succulent, 4-6' H x 5-10' W, Sun/Light Shade, Yellow, Evergreen	5g	agame5g	373	R	Now	\$14.50	\$13.80	\$13.05
	Agave americana var. marginata	Variegated Century Plant	Succulent, 4-5' H x 6-8' W, Sun/Part Sun, Yellow, Evergreen	15g	agaamema15g	1	L	Now	\$65.00	\$61.75	\$58.50
	Agave americana var. marginata	Variegated Century Plant	Succulent, 4-5' H x 6-8' W, Sun/Part Sun, Yellow, Evergreen	5g	agaamema5g	54	L	Now	\$14.50	\$13.80	\$13.05
	Agave angustifolia 'Variegata'		Succulent, 3-4' H x 3-4' W, Sun/Part Sun, Greenish/White, Evergreen	5g	agaangva5g	35	L	Now	\$16.50	\$16.50	\$16.50
	Agave celsii 'Nova'	NCN	Succulent, 1-2' H x 1-3' W, Sun, Yellow, Evergreen	3g	agacelno3g	69	R	Now	\$18.50	\$18.50	\$18.50
CA	Agave deserti	Desert Agave	Succulent, 1-2' H x 1-2' W, Sun, Yellow, Evergreen	1g	agades1g	30	VS	Now	\$6.50	\$6.50	\$6.50
	Agave desmetiana	Smooth Agave	Succulent, 3-4' H x 3-4' W, Sun, Yellow, Evergreen	3g	agadesm3g	388	R	Now	\$14.50	\$14.50	\$14.50
	Agave geminiflora	Twin Flowered Agave	Succulent, 2-3' H x 1-3' W, Sun/Part Sun, Yellow, Evergreen	1g	agagem1g	89	R/L MIX	Now	\$4.50	\$4.50	\$4.50



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Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
	Agave geminiflora	Twin Flowered Agave	Succulent, 2-3' H x 1-3' W, Sun/Part Sun, Yellow, Evergreen	5g	agagem5g	66	L	Now	\$14.50	\$14.50	\$14.50
	Agave guinegola	NCN	Succulent, 3-4' H x 4-6' W, Sun, Yellow, Evergreen	5g	agagui5g	34	L	Now	\$16.50	\$16.50	\$16.50
	Agave guinegola 'Creme Brulee'	Century Plant	Succulent, 3-4' H x 4-5' W, Sun, Yellow, Evergreen	1g	agaguicb1g	297	R	Now	\$6.50	\$6.20	\$5.85
	Agave guinegola 'Creme Brulee'	Century Plant	Succulent, 3-4' H x 4-5' W, Sun, Yellow, Evergreen	3g	agaguicb3g	58	R	Now	\$16.50	\$15.70	\$14.85
	Agave guinegola 'Creme Brulee'	Century Plant	Succulent, 3-4' H x 4-5' W, Sun, Yellow, Evergreen	5g	agaguicb5g	6	L	Now	\$16.50	\$15.70	\$14.85
	Agave gypsumophila	Gypsum Century Plant	Succulent, 2-3' H x 2-3' W, Part Shade/Shade, Orange, Evergreen	5g	agagyp5g	40		Now	\$22.50	\$22.50	\$22.50
	Agave lophantha 'Quadricolor'		Succulent	3g	agalopqu3g	0	R	Now	\$22.50	\$22.50	\$22.50
	Agave lophantha 'Splendida'	Agave	Succulent, 1-2' H x 1-2' W, Sun/Partial Sun, Evergreen	5g	agalosp5g	216	R,SM	Now	\$18.50	\$17.60	\$16.65
	Agave lophantha 'Splendida'	Agave	Succulent, 1-2' H x 1-2' W, Sun/Partial Sun, Evergreen	1g	agalosp1g	731	R	Now	\$6.50	\$6.20	\$5.85
	Agave murpheyi 'Rodney'	Variegated Murphy's Agave	Succulent, 2-3' H x 2-3' W, Sun/Light Shade, Greenish/Yellow, Evergreen	5g	agamurro5g	15	L	Now	\$18.50	\$18.50	\$18.50
	Agave ovatifolia		Succulent	3g	agaova3g	287	R,VAR	Now	\$18.50	\$18.50	\$18.50
	Agave parryi	Parry's Agave	Succulent, 1-2' H x 1-2' W, Sun/Part Sun, Yellow, Evergreen	1g	agapar1g	328	R	Now	\$6.50	\$6.50	\$6.50
	Agave parryi var. truncata	Artichoke Agave	Succulent, 2-3' H x 3-5' W, Sun/Part Sun, Yellow, Evergreen	15g	agapartru15g	1	R	Now	\$70.00	\$70.00	\$70.00
	Agave parryi var. truncata	Artichoke Agave	Succulent, 2-3' H x 3-5' W, Sun/Part Sun, Yellow, Evergreen	3g	agapartru3g	11	R,SM	Now	\$18.50	\$18.50	\$18.50
	Agave parryi var. truncata	Artichoke Agave	Succulent, 2-3' H x 3-5' W, Sun/Part Sun, Yellow, Evergreen	5g	agapartru5g	190	R,SM	Now	\$18.50	\$18.50	\$18.50
	Agave pygmaea 'Dragon Toes'	Dragon Toe Agave	Succulent, 10-12" H x 10-12" W, Sun/Part Sun, Yellow, Evergreen	5g	agapygd15g	27	R	Now	\$18.50	\$18.50	\$18.50
	Agave tequilana	NCN	Succulent, 4-6' H x 4-5' W, Sun, Green, Evergreen	5g	agateq5g	100	L,VAR	Now	\$16.50	\$16.50	\$16.50
	Agave vilmoriniana	Octopus Agave	Succulent, 3-4' H x 4-5' W, Sun, Yellow, Evergreen	1g	agavil1g	295	L,OG	Now	\$4.00	\$3.80	\$3.60
	Agave vilmoriniana	Octopus Agave	Succulent, 3-4' H x 4-5' W, Sun, Yellow, Evergreen	5g	agavil5g	65	L,OG	Now	\$10.50	\$10.00	\$9.45
	Agave weberi	Weber Agave	Succulent, 4-5' H x 6-10' W, Sun/Part Sun, Yellow, Evergreen	3g	agaweb3g	245	R	Now	\$18.50	\$17.60	\$16.65
	Agave xylonacantha	Saw Leaf Agave	Succulent	5g	agaxyl5g	48	SM	Now	\$25.50	\$25.50	\$25.50
CA	Alnus rhombifolia	California White Alder	Tree, 30-60' H x 10-20' W, Sun/Part Sun, Catkins, Winter Deciduous	1g	alnrho1g	198	L,VAR	Now	\$4.50	\$4.30	\$4.05
	Aloe 'Blue Elf'	Aloe Hybrid	Succulent, 1-2' H x 1-2' W, Sun, Orange, Evergreen	1g	alobe1g	753	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Aloe 'Cynthia Giddy'	Aloe Hybrid	Succulent, 1-2' H x 2-3' W, Sun/Shade, Orange-Red, Evergreen	1g	alocg1g	34	R	Now	\$5.50	\$5.25	\$4.95
	Aloe 'Johnson's Hybrid'	NCN	Succulent, 1-2' H x 2-4' W, Sun/Part Sun, Orange, Evergreen	1g	alohj1g	36	R	Now	\$4.25	\$4.05	\$3.85
	Aloe arborescens	Tree Aloe	Succulent, 6-9' H x 6-9' W, Sun/Part Sun, Orange/Red, Evergreen	24B	aloarb24	4	L	Now	\$150.00	\$142.50	\$135.00
	Aloe arborescens	Tree Aloe	Succulent, 6-9' H x 6-9' W, Sun/Part Sun, Orange/Red, Evergreen	5g	aloarb5g	228	R/L MIX	Now	\$12.50	\$11.90	\$11.25
	Aloe barberae	Tree Aloe	Succulent, 20-30' H x 10-20' W, Sun, Rose Pink, Evergreen	15g	alobar15g	5	L,VAR	Now	\$70.00	\$70.00	\$70.00
	Aloe brevifolia	NCN	Succulent, 1-2' H x 1-2' W, Sun/Part Sun, Orange/Red, Evergreen	1g	alobre1g	99	SM	Now	\$4.50	\$4.30	\$4.05
	Aloe ciliaris	Climbing Aloe	Succulent, Sun, Orange-Red, Evergreen	1g	alocil1g	144	L	Now	\$4.00	\$3.80	\$3.60
	Aloe ciliaris	Climbing Aloe	Succulent, Sun, Orange-Red, Evergreen	5g	alocil5g	20	L	Now	\$14.50	\$13.80	\$13.05
	Aloe distans	Golden Tooth Aloe	Succulent, 8-12" H x Spreading W, Sun/Light Shade, Coral, Evergreen	1g	alodis1g	69	L	Now	\$5.50	\$5.50	\$5.50
	Aloe distans	Golden Tooth Aloe	Succulent, 8-12" H x Spreading W, Sun/Light Shade, Coral, Evergreen	5g	alodis5g	20	L	Now	\$16.50	\$16.50	\$16.50
	Aloe fosteri	Spotted Aloe	Succulent, 1-2' H x 2-3' W, Sun/Part Sun, Orange-Red, Evergreen	3g	alofos3g	62	R	Now	\$14.50	\$13.80	\$13.05
	Aloe Moon Glow PPAF	Sunbird Aloe Hybrid	Succulent, 2-3' H x 1-2' W, Sun/Part Sun, Yellow, Evergreen	5g	alomo5g	214	R	Now	\$22.50	\$22.50	\$22.50
	Aloe nobilis	NCN	Succulent, 1-2' H x 1-2' W, Sun, Orange/Red, Evergreen	1g	alono1g	445	L	Now	\$4.00	\$3.80	\$3.60
	Aloe rubroviolacea	Arabian Aloe	Succulent, 2-3' H x 4-6' W, Sun/Light Shade, Orange/Red, Evergreen	1g	alorub1g	200	L	Now	\$5.50	\$5.50	\$5.50
	Aloe Safari Sunrise 'X5' PP23,267	Aloe Hybrid	Succulent, 1' H x 1-2' W, Sun/Part Sun, Coral, Evergreen	3g	alosalofarisunrise3g	141	R	Now	\$16.50	\$16.50	\$16.50
	Aloe saponaria	Soap Aloe	Succulent, 9-18" H x 9-18" W, Sun/Part Sun, Orange-Red, Evergreen	1g	alosalp1g	854	L	Now	\$4.50	\$4.30	\$4.05
	Aloe striata	Coral Aloe	Succulent, 1-2' H x 1-2' W, Sun/Part Sun, Coral, Evergreen	1g	alostr1g	39	L	Now	\$4.00	\$3.80	\$3.60
	Aloe striatula (Aloiampelos)	Hardy Aloe	Succulent, 2-3' H x 3-5' W, Sun, Yellow, Evergreen	3.5"	alostralo3.5	42	L	Now	\$2.50	\$2.50	\$2.50
	Aloe vera	Aloe Vera	Succulent, 1-2' H x 1-2' W, Sun/Part Sun, Yellow, Evergreen	1g	alover1g	158	R/L MIX	Now	\$4.50	\$4.30	\$4.05
	Aloe vera	Aloe Vera	Succulent, 1-2' H x 1-2' W, Sun/Part Sun, Yellow, Evergreen	5g	alover5g	109	R	Now	\$12.50	\$11.90	\$11.25
	Aloe x 'Twilight Zone'	Aloe Hybrid	Succulent, 6-12" H x 6-12" W, Sun/Light Shade, Apricot, Evergreen	1g	alotz1g	86	L,VAR	Now	\$5.50	\$5.50	\$5.50
	Aloe x spinosissima	Spider Aloe	Succulent, 2-3' H x 3-4' W, Sun, Red/Brown, Evergreen	1g	alosp1g	56	R	Now	\$5.50	\$5.50	\$5.50
CA	Anemopsis californica	Yerba Mansa	Perennial, 12-18" H x 2-4" W, Sun/Shade, White, Winter Dormant	1g	anecal1g	398	R/L MIX	Now	\$4.25	\$4.05	\$3.85
AUS	Anigozanthos 'Big Red'	Kangaroo Paw - Tall Red	Perennial, 3-5' H x 2-4' W, Sun/Light Shade, Red, Evergreen	1g	anibr1g	268	R	Now	\$5.50	\$5.25	\$4.95
AUS	Anigozanthos 'Big Red'	Kangaroo Paw - Tall Red	Perennial, 3-5' H x 2-4' W, Sun/Light Shade, Red, Evergreen	5g	anibr5g	249	R	Now	\$12.50	\$11.90	\$11.25
AUS	Anigozanthos 'Bush Sunset'	Bush Sunset Kangaroo Paw	Perennial, 4-5' H x 1-2' W, Sun/Light Shade, Red, Evergreen	1g	anibs1g	150	R	Now	\$5.50	\$5.25	\$4.95
AUS	Anigozanthos 'Orange Cross'	Orange Kangaroo Paw	Perennial, 4-5' H x 2-3' W, Sun, Orange, Evergreen	1g	anioc1g	257	R	Now	\$5.50	\$5.25	\$4.95
AUS	Anigozanthos 'Red Cross'	Kangaroo Paw - Tall Red	Perennial, 4-5' H x 2-4' W, Sun, Red, Evergreen	5g	aniredcro5g	69	L	Now	\$12.50	\$11.90	\$11.25
AUS	Anigozanthos flavidus	Tall Kangaroo Paw	Perennial, 3-5' H x 2-3' W, Sun/Light Shade, Chartreuse, Evergreen	5g	anifla5g	79	L,SM	Now	\$12.50	\$11.90	\$11.25
CA	Arctostaphylos 'Austin Griffiths'	Manzanita Hybrid	Shrub, 6-8' H x 4-6' W, Sun/Part Sun, Pink, Evergreen	1g	arcausgr1g	0		DEC	\$5.50	\$5.50	\$5.50



EL NATIVO GROWERS
An Ironwood Unlimited, Inc. Company

November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
JAMES CAMPBELL
OFFICE: (626) 969-8449 EXT 101
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HOURS: M-F 7:30 AM to 3:30 PM
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Please use list price for all estimates & quotes. Except ...
Tier 1 pricing for customers who spent \$10,000 in 2020
Tier 2 pricing for customers who spent \$25,000 in 2020

INSIDE SALES
CAITLIN IRWIN
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Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant,
VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left,
EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
CA	Arctostaphylos 'Emerald Carpet'	Manzanita Selection	Groundcover, 10-18" H x 24-36" W, Sun/Part Sun, Light Pink, Evergreen	1g	arcec1g	0		MID-DEC	\$4.50	\$4.30	\$4.05
CA	Arctostaphylos 'John Dourley'	Manzanita Selection	Shrub, 2-3' H x 4-6' W, Sun/Part Sun, Pale Pink, Evergreen	1g	arcjd1g	0		DEC	\$5.85	\$5.85	\$5.85
CA	Arctostaphylos 'Pacific Mist'	Manzanita Selection	Groundcover, 2-3' H x 6-8' W, Sun/Part Sun, White, Evergreen	1g	arcpm1g	0		DEC	\$5.25	\$5.25	\$5.25
CA	Arctostaphylos bakeri 'Louis Edmunds'	Manzanita Selection	Shrub, 5-6' H x 4-6' W, Sun/Part Sun, Pink, Evergreen	1g	arcbak1g	0		LATE NOV	\$5.25	\$5.25	\$5.25
CA	Arctostaphylos densiflora 'Howard McMinn'	Manzanita Selection	Shrub, 5-7' H x 6-10' W, Sun/Part Sun, Light Pink, Evergreen	1g	arcdnm1g	0		DEC	\$4.50	\$4.30	\$4.05
CA	Arctostaphylos hookeri 'Wayside'	Manzanita Selection	Shrub, 2-3' H x 6-8' W, Sun/Part Sun, Pinkish/White, Evergreen	1g	archoowa1g	0		DEC	\$5.25	\$5.25	\$5.25
CA	Arctostaphylos u. 'Point Reyes'	Bearberry Selection	Groundcover, 6-12" H x 4-8" W, Sun/Part Sun, Light Pink, Evergreen	1g	arcuvapr1g	0		DEC	\$5.25	\$5.00	\$4.75
	Armeria maritima splendens	Sea Thrift - Pink	Perennial	4"	armmarspl4	673	R	Now	\$2.00	\$1.90	\$1.80
CA	Artemisia californica	California Sagebrush	Shrub, 3-5' H x 3-5' W, Sun/Part Sun, Incon., Summer Deciduous	1g	artcal1g	228	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Artemisia californica	California Sagebrush	Shrub, 3-5' H x 3-5' W, Sun/Part Sun, Incon., Summer Deciduous	5g	artcal5g	26	SM	Now	\$10.50	\$10.00	\$9.45
CA	Artemisia californica 'Canyon Gray'	California Sagebrush Selection	Groundcover, 1-2' H x 4-8' W, Sun/Part Sun, Incon., Summer Deciduous	1g	artcalcg1g	1246	R/L MIX	Now	\$4.25	\$4.05	\$3.85
CA	Artemisia douglasiana	Douglas Mugwort	Shrub, 2-3' H x 2-3' W, Sun/Part Sun, Incon., Winter Dormant	1g	artdou1g	215	R,SM	Now	\$4.50	\$4.30	\$4.05
CA	Artemisia tridentata	Big Basin Sagebrush	Shrub, 4-8' H x 3-4' W, Sun, Yellow, Evergreen	1g	arttri1g	20	SM	Now	\$4.50	\$4.50	\$4.50
CA	Asclepias fascicularis	Narrow Leaf Milkweed	Perennial, 1-4' H x 1-2' W, Sun/Part Sun, White/Light Pink, Winter Dormant	RP	ascfasRP	1405	R	Now	\$1.25	\$1.20	\$1.15
	Asparagus densiflorus 'Myers'	Foxtail Fern	Perennial, 2' H x 4' W, Part Sun/ Shade, Incon., Evergreen	1g	aspdenmy1g	196	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Aspidistra elatior	Cast Iron Plant	Perennial, 2' H x 2-3' W, Part Shade/Shade, Incon., Evergreen	1g	aspela1g	0		MID-NOV	\$6.50	\$6.50	\$6.50
CA	Aster chilensis 'Pt. St. George' (Symphyotrichum)	California Aster	Perennial, 6-12" H x 1-2' W, Sun/Light Shade, Lavender, Semi-dormant	1g	astchips1g	0		DEC	\$4.25	\$4.05	\$3.85
CA	Aster chilensis 'Purple Haze' (SBBG) (Symphyotrichum)	California Aster Selection	Perennial, 1-2' H x Spreading W, Sun/Part Sun, Purple, Semi-dormant	1g	astchiph1g	125	L,CB	Now	\$3.50	\$3.35	\$3.15
CA	Aster chilensis (Symphyotrichum)	California Aster	Perennial, 6-12" H x 1-2' W, Sun/Part Sun, Lavender, Semi-dormant	1g	astchi1g	68	R	Now	\$4.50	\$4.30	\$4.05
CA	Atriplex lentiformis	Big Saltbush	Shrub, 8-10' H x 12-15' W, Sun, Incon., Evergreen	1g	atrien1g	288	R/L MIX	Now	\$4.25	\$4.05	\$3.85
CA	Baccharis emoryi	Emory's Baccharis	Shrub, 6-10' H x 4-6' W, Sun/Part Sun, White, Evergreen	1g	bacemo1g	29	L	Now	\$4.25	\$4.05	\$3.85
CA	Baccharis pilularis 'Pigeon Point'	Prostrate Coyote Brush	Groundcover, 12-30" H x 6-12' W, Sun/Part Sun, White, Evergreen	1g	bacpipp1g	251	L	Now	\$3.50	\$3.35	\$3.15
CA	Baccharis pilularis 'Pigeon Point'	Prostrate Coyote Brush	Groundcover, 12-30" H x 6-12' W, Sun/Part Sun, White, Evergreen	5g	bacpipp5g	9	L,VAR	Now	\$8.50	\$8.10	\$7.65
	Baumea rubiginosa 'Variegata'	Variegated Striped Rush	Sedge, 1-3' H x Spreading W, Sun/Shade, Evergreen	1g	baurubva1g	298	R	Now	\$4.25	\$4.25	\$4.25
	Beschleria yuccoides Flamingo Glow (PP 2)	Variegated Amole	Succulent, 4-6' H x 4-6' W, Sun, Evergreen	1g	besyucf1g	45	R	Now	\$6.50	\$6.50	\$6.50
CA	Bouteloua gracilis	Blue Gramma	Grass, 6-12" H x 6-12" W, Sun/Part Sun, Tan, Winter Dormant	1g	bougra1g	867	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Bouteloua gracilis	Blue Gramma	Grass, 6-12" H x 6-12" W, Sun/Part Sun, Tan, Winter Dormant	4"	bougra4	0	L	Now	\$1.50	\$1.45	\$1.35
CA	Bouteloua gracilis	Blue Gramma	Grass, 6-12" H x 6-12" W, Sun/Part Sun, Tan, Winter Dormant	RP	bougraRP	1350	R	Now	\$0.95	\$0.95	\$0.90
	Bouteloua gracilis 'Blonde Ambition' (Patented)	Blue Gamma Grass Selection	Grass, 2-3' H x 2-3' W, Sun/Part Sun, Tan, Winter Dormant	1g	bougraba1g	449	R/L MIX	Now	\$4.50	\$4.50	\$4.50
	Briza media 'Variegata'	Variegated Rattlesnake Grass	Grass, 1-2' H x 1-2' W, Sun/Part Sun, Green/Brown, Evergreen	1g	brimedva1g	28	L	Now	\$4.25	\$4.05	\$3.85
	Buddleia 'Buzz™ Ivory'	Dwarf Butterfly Bush - White	Shrub, 3-5' H x 2-3' W, Sun, White, Winter Dormant	1g	buddavb1g	259	R	Now	\$4.25	\$4.05	\$3.85
	Buddleia 'Buzz™ Lavender'	Dwarf Butterfly Bush	Shrub, 3-5' H x 2-3' W, Sun, Lavender, Winter Dormant	1g	buddavbl1g	141	L	Now	\$4.25	\$4.05	\$3.85
	Buddleia 'Buzz™ Lavender'	Dwarf Butterfly Bush	Shrub, 3-5' H x 2-3' W, Sun, Lavender, Winter Dormant	5g	buddavbl5g	7	L	Now	\$10.50	\$10.00	\$9.45
	Buddleia 'Buzz™ Midnight'	Dwarf Butterfly Bush	Shrub, 3-5' H x 2-3' W, Sun, Dark Purple, Winter Deciduous	1g	buddavbm1g	26	L	Now	\$4.25	\$4.05	\$3.85
	Buddleia 'Buzz™ Velvet'	Dwarf Butterfly Bush	Shrub, 3-5' H x 2-3' W, Sun, Magenta, Winter Deciduous	1g	buddavbv1g	253	R	Now	\$4.25	\$4.05	\$3.85
	Buddleia 'Lochinch'	Butterfly Bush Hybrid	Shrub, 6-10' H x 6-10' W, Sun/Light Shade, Lilac, Winter Deciduous	1g	buddavlo1g	68	L	Now	\$3.50	\$3.35	\$3.15
	Buddleia 'Lochinch'	Butterfly Bush Hybrid	Shrub, 6-10' H x 6-10' W, Sun/Light Shade, Lilac, Winter Deciduous	5g	buddavlo5g	55	L	Now	\$10.50	\$10.00	\$9.45
	Buddleia Buzz™ Sky Blue	Dwarf Butterfly Bush Hybrid	Shrub, 3-5' H x 2-3' W, Sun, Blue/Purple, Winter Dormant	1g	buddavbsb1g	426	L	Now	\$4.25	\$4.05	\$3.85
	Buddleia Buzz™ Sky Blue	Dwarf Butterfly Bush Hybrid	Shrub, 3-5' H x 2-3' W, Sun, Blue/Purple, Winter Dormant	5g	buddavbsb5g	50	R,BL	Now	\$10.50	\$10.00	\$9.45
	Buddleia Buzz™ Soft Pink	Dwarf Butterfly Bush Hybrid	Shrub, 3-5' H x 2-3' W, Sun, Pink, Winter Dormant	1g	buddavbsp1g	183		Now	\$4.25	\$4.05	\$3.85
	Buddleia davidii 'Harlequin'	Variegated Butterfly Bush	Shrub, 3-5' H x 3-5' W, Sun/Light Shade, Purple, Winter Deciduous	1g	buddavha1g	103	L	Now	\$4.25	\$4.25	\$4.25
	Bulbine frutescens 'Hallmark'	NCN	Succulent, 1-2' H x 3-5' W, Sun/Part Sun, Orange/Yellow, Evergreen	1g	bulfuha1g	130	L	Now	\$3.50	\$3.35	\$3.15
	Calamagrostis acutiflora 'Karl Foerster' (C. ac)	Feather Reed Grass	Grass, 3-6' H x 2-3' W, Sun/Part Sun, Pink/Tan, Semi-dormant	1g	calacuf1g	144	R	Now	\$3.50	\$3.35	\$3.15
CA	Calamagrostis foliosa	Leafy Reedgrass, Cape Mendocino Reedgrass	Grass, 1-2' H x 1-2' W, Sun/Part Sun, Tan, Semi-evergreen	1g	calfol1g	0		LATE NOV	\$5.85	\$5.85	\$5.85
CA	Calamagrostis nutkaensis	Pacific Reed Grass	Grass, 3-5' H x 3-4' W, Sun/Part Sun, Purplish, Evergreen	1g	calnut1g	300	R	Now	\$4.50	\$4.50	\$4.50
	Calandrinia spectabilis (Cistanthe grandiflora)	Rock Purslane	Succulent, 1' H x 2-3' W, Sun/Part Sun, Magenta, Evergreen	1g	calspe1g	430	R	Now	\$4.25	\$4.05	\$3.85
	Calliandra X 'LIANCA' Sierra Starr™ PP 15,38	Fairy Duster Hybrid	Shrub, 4-5' H x 4-5' W, Sun/Light Shade, Red, Evergreen	5g	calssi5g	30	R	Now	\$14.50	\$14.50	\$14.50
AUS	Callistemon viminalis Slim 'CV01' PPAF	Slim Bottlebrush	Shrub, 8-10' H x 3-4' W, Sun/Part Sun, Red, Evergreen	1g	calsl1g	224	R	Now	\$4.50	\$4.30	\$4.05
AUS	Callistemon viminalis Slim 'CV01' PPAF	Slim Bottlebrush	Shrub, 8-10' H x 3-4' W, Sun/Part Sun, Red, Evergreen	24B	calsl24B	10	L	Now	\$150.00	\$142.50	\$135.00
AUS	Callistemon viminalis Slim 'CV01' PPAF	Slim Bottlebrush	Shrub, 8-10' H x 3-4' W, Sun/Part Sun, Red, Evergreen	5g	calsl5g	100	L	Now	\$12.50	\$11.90	\$11.25
CA	Calycanthus occidentalis	Spicebush	Shrub, 6-12" H x 8-12" W, Sun/Part Sun, Red/Brown, Winter Deciduous	1g	calocc1g	113	R	Now	\$4.50	\$4.30	\$4.05
	Calyophorus drummondii (C. berlandieri)	Sundrops	Perennial, 12-14" H x 12-24" W, Sun, Yellow, Semi-dormant	1g	caldru1g	296	L	Now	\$4.25	\$4.05	\$3.85
	Camissoniopsis cheiranthifolia	Beach Sunscups	Perennial, 2-4' H x Spreading W, Sun/Part Sun, Yellow, Evergreen	1g	camche1g	28		Now	\$5.50	\$5.50	\$5.50



EL NATIVO GROWERS

An Inwood Unlimited, Inc. Company

November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
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INSIDE SALES
CAITLIN IRWIN
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Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant,
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EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
CA	Carex barbarae	Santa Barbara Sedge	Sedge, 1-3' H x 2-3'+ W, Sun/Part Sun, Brown, Evergreen	1g	carbar1g	51	R	Now	\$4.25	\$4.05	\$3.85
	Carex glauca (C. flacca)	Blue Sedge	Sedge, 6-12' H x 6-18' W, Sun/Part Sun, N/A, Evergreen	1g	cargla1g	413	L	Now	\$3.50	\$3.35	\$3.15
	Carex glauca (C. flacca)	Blue Sedge	Sedge, 6-12' H x 6-18' W, Sun/Part Sun, N/A, Evergreen	4"	cargla4	208	R	Now	\$1.50	\$1.45	\$1.35
CA	Carex pansa	California Meadow Sedge	Sedge, 4-8" H x 6-12" W, Sun/Part Sun, Brown, Evergreen	1g	carpan1g	1112	L	Now	\$3.50	\$3.35	\$3.15
CA	Carex pansa	California Meadow Sedge	Sedge, 4-8" H x 6-12" W, Sun/Part Sun, Brown, Evergreen	4"	carpan4	1790	L	Now	\$2.50	\$2.40	\$2.25
CA	Carex pansa	California Meadow Sedge	Sedge, 4-8" H x 6-12" W, Sun/Part Sun, Brown, Evergreen	50C	carpan50	1960	L, PPF	Now	\$42.50	\$42.50	\$42.50
	Carex perdentata	Texas Hill Sedge	Sedge, 4-8" H x 12-18" W, Sun/Part Sun, Brown, Evergreen	1g	carper1g	136	L	Now	\$3.50	\$3.35	\$3.15
CA	Carex praegracilis	Meadow Sedge	Sedge, 12-18" H x 1-2' W, Sun/Part Sun, Brown, Evergreen	1g	carpra1g	448	L	Now	\$3.50	\$3.35	\$3.15
CA	Carex praegracilis	Meadow Sedge	Sedge, 12-18" H x 1-2' W, Sun/Part Sun, Brown, Evergreen	4"	carpra4	1723	L	Now	\$2.50	\$2.40	\$2.25
CA	Carex praegracilis	Meadow Sedge	Sedge, 12-18" H x 1-2' W, Sun/Part Sun, Brown, Evergreen	50C	carpra50	1850	L, PPF	Now	\$42.50	\$42.50	\$42.50
CA	Carex spissa	San Diego Sedge	Sedge, 2-5' H x 3-5' W, Sun/Part Sun, Brown, Evergreen	1g	carspi1g	240	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Carex subfusca	Rusty Sedge	Sedge, 1' H x Spreading W, Sun/Part Sun, Brown, Evergreen	1g	carsub1g	150	R/L MIX	Now	\$4.50	\$4.30	\$4.05
	Carex texensis	Catlin Sedge	Sedge, 6-12" H x 6-18" W, Sun/Part Sun, Brown, Evergreen	1g	cartex1g	924	L	Now	\$3.50	\$3.35	\$3.15
	Carex tumulicola (C. divulsa)	Berkeley Sedge	Sedge, 18-24" H x 2-3' W, Sun/Part Sun, Brown, Evergreen	1g	cartum1g	1052	R/L MIX	Now	\$3.00	\$2.85	\$2.70
	Carex tumulicola (C. divulsa)	Berkeley Sedge	Sedge, 18-24" H x 2-3' W, Sun/Part Sun, Brown, Evergreen	4"	cartum4	1882	L	Now	\$2.50	\$2.40	\$2.25
	Carex tumulicola (C. divulsa)	Berkeley Sedge	Sedge, 18-24" H x 2-3' W, Sun/Part Sun, Brown, Evergreen	50C	cartum50	7400	L, PPF	Now	\$42.50	\$42.50	\$42.50
	Carex tumulicola (C. divulsa)	Berkeley Sedge	Sedge, 18-24" H x 2-3' W, Sun/Part Sun, Brown, Evergreen	5g	cartum5g	89	L	Now	\$10.50	\$10.00	\$9.45
	Carex tumulicola (C. divulsa)	Berkeley Sedge	Sedge, 18-24" H x 2-3' W, Sun/Part Sun, Brown, Evergreen	RP	cartumRP	283	L	Now	\$0.95	\$0.95	\$0.95
	Carissa macrocarpa 'Boxwood Beauty'	Compact Natal Plum	Groundcover, 1-2' H x 2-3' W, Sun, White, Evergreen	1g	carmacb1g	142	R	Now	\$3.50	\$3.35	\$3.15
	Carissa macrocarpa 'Green Carpet'	Compact Natal Plum	Groundcover, 1-1.5' H x 4' W, Sun, White, Evergreen	1g	carmacgc1g	158	L,VAR	Now	\$3.00	\$2.85	\$2.70
CA	Carpenteria californica	Bush Anemone	Shrub, 5-8' H x 6-8' W, Part Shade/Shade, White, Evergreen	1g	carcal1g	0		MID-NOV	\$6.50	\$6.50	\$6.50
CA	Ceanothus 'Blue Jeans'	Wild Lilac Hybrid	Shrub, 5-7' H x 5-7' W, Sun, Lavender/Blue, Evergreen	1g	ceabj1g	0		DEC	\$4.85	\$4.85	\$4.85
CA	Ceanothus 'Centennial'	Wild Lilac Hybrid	Groundcover, 1-2' H x 6-10' W, Sun/Part Sun, Dark Blue, Evergreen	1g	ceace1g	0		MID-NOV	\$5.50	\$5.25	\$4.95
CA	Ceanothus 'Concha'	Wild Lilac Hybrid	Shrub, 6-8' H x 8-12' W, Sun/Part Sun, Dark Blue, Evergreen	1g	ceaco1g	0		MID-NOV	\$4.25	\$4.05	\$3.85
CA	Ceanothus 'Dark Star'	Wild Lilac Hybrid	Shrub, 5-6' H x 8-10' W, Sun/Part Sun, Dark Blue/Purple, Evergreen	1g	ceads1g	0		LATE NOV	\$4.25	\$4.05	\$3.85
CA	Ceanothus 'Frosty Blue'	Wild Lilac Hybrid	Shrub, 6-9' H x 8-10' W, Sun/Part Sun, Medium Blue, Evergreen	1g	ceafb1g	40	L MIX	Now	\$4.50	\$4.30	\$4.05
CA	Ceanothus 'Joyce Coulter'	Wild Lilac Hybrid	Shrub, 3-5' H x 6-8' W, Sun/Part Sun, Medium Blue, Evergreen	1g	ceajc1g	11	L, EC	Now	\$4.25	\$4.05	\$3.85
CA	Ceanothus 'Julia Phelps'	Wild Lilac Hybrid	Shrub, 4-7' H x 7-9' W, Sun/Part Sun, Dark Blue, Evergreen	1g	ceajp1g	42	L	Now	\$4.25	\$4.05	\$3.85
CA	Ceanothus crassifolius	Hoary Ceanothus	Shrub, 5-10' H x 5-10' W, Sun/Part Sun, White, Evergreen	1g	ceacra1g	0		MID-NOV	\$5.50	\$5.25	\$4.95
CA	Ceanothus griseus 'Kurt Zadnik'	Wild Lilac Selection	Shrub, 3-5' H x 6-8' W, Sun/Part Sun, Dark Blue, Evergreen	1g	ceagrzk1g	87	L, CB	Now	\$4.50	\$4.50	\$4.50
CA	Ceanothus griseus v. horiz. 'Yankee Point'	Wild Lilac Selection	Groundcover, 2-3' H x 8-12' W, Sun/Partial Sun, Blue, Evergreen	1g	ceayp1g	310	R, SM	Now	\$4.25	\$4.25	\$4.25
CA	Ceanothus griseus v. horiz. 'Yankee Point'	Wild Lilac Selection	Groundcover, 2-3' H x 8-12' W, Sun/Partial Sun, Blue, Evergreen	5g	ceayp5g	20	L, VAR	Now	\$14.50	\$13.80	\$13.05
CA	Ceanothus hearstiorum	San Simeon Ceanothus	Groundcover, 4-6" H x 6-8" W, Sun/Part Sun, Medium Blue, Evergreen	1g	ceahea1g	0		DEC	\$4.75	\$4.55	\$4.30
CA	Ceanothus maritimus 'Valley Violet'	Wild Lilac Selection	Groundcover, 3' H x 3-4' W, Sun/Part Sun, Purple, Evergreen	1g	ceamarvv1g	247	SM	Now	\$4.50	\$4.50	\$4.50
CA	Ceanothus megacarpus	Big-pod Ceanothus	Shrub, 10-12' H x 8-10' W, Sun/Part Sun, White, Evergreen	1g	ceameg1g	98	SM	Now	\$5.50	\$5.25	\$4.95
CA	Ceanothus rigidus 'Snowball'	Wild Lilac Selection	Shrub, 4-6' H x 3-5' W, Sun/Part Sun, White, Evergreen	1g	cearigs1g	115	L	Now	\$5.50	\$5.50	\$5.50
CA	Ceanothus thyrsiflorus 'Skylark'	Wild Lilac Selection	Shrub, 3-5' H x 3-5' W, Sun/Part Sun, Dark Blue, Evergreen	1g	ceathysk1g	11		DEC	\$5.25	\$5.00	\$4.75
CA	Ceanothus thyrsiflorus 'Snow Flurry'	Wild Lilac Selection	Shrub, 8-10' H x 10-12' W, Sun/Part Sun, White, Evergreen	1g	ceathysf1g	0		LATE NOV	\$5.25	\$5.25	\$5.25
CA	Ceanothus thyrsiflorus 'Snow Flurry'	Wild Lilac Selection	Shrub, 8-10' H x 10-12' W, Sun/Part Sun, White, Evergreen	5g	ceathysf5g	32	R, SM	Now	\$12.50	\$11.90	\$11.25
	Cedrus deodara	Deodar Cedar	Tree, 40-60' H x 20-30' W, Sun, N/A, Evergreen	1g	ceddeo1g	187	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Centranthus ruber	Red Valerian	Perennial, 2-3' H x 2-3' W, Sun/Part Sun, Pinkish/Red, Evergreen	1g	cenrub1g	328	L, CB	Now	\$4.25	\$4.05	\$3.85
	Cerastigma plumbaginoides	Dwarf Plumbago	Groundcover, 6-12" H x 4-6" W, Sun/Part Sun, Blue, Winter Dormant	1g	cerplu1g	288	L	Now	\$3.50	\$3.35	\$3.15
	Cerastigma plumbaginoides	Dwarf Plumbago	Groundcover, 6-12" H x 4-6" W, Sun/Part Sun, Blue, Winter Dormant	5g	cerplu5g	18	L	Now	\$10.50	\$10.00	\$9.45
	Cercidium x 'Desert Museum'	Palo Verde Hybrid	Tree, 20-30' H x 25-40' W, Sun, Yellow, Semi-deciduous	15g	cerdm15g	3	R, BUSH	Now	\$70.00	\$70.00	\$70.00
	Cercidium x 'Desert Museum'	Palo Verde Hybrid	Tree, 20-30' H x 25-40' W, Sun, Yellow, Semi-deciduous	24B	cerdm24B	1	R, BUSH	Now	\$225.00	\$225.00	\$225.00
CA	Cercis occidentalis	Western Redbud	Tree, 6-16' H x 10-20' W, Sun, Magenta, Winter Dormant	1g	ceroccc1g	127	L, DM	Now	\$4.25	\$4.05	\$3.85
CA	Cercocarpus betuloides	Mountain Mahogany	Shrub, 6-20' H x 8-12' W, Sun, White, Evergreen	1g	cerbet1g	113	SM	Now	\$4.50	\$4.50	\$4.50
AUS	Chamaelucium uncinatum 'Purple Pride'	Purple Geraldton Waxflower	Shrub, 6-8' H x 6-8' W, Sun, Purple, Evergreen	1g	chaunipp1g	100	R	Now	\$4.50	\$4.50	\$4.50
	Chasmanthium latifolium	Sea Oats	Grass, 2-4' H x 1-3' W, Sun/Part Sun, Green/Tan, Winter Dormant	1g	chalat1g	330	R	Now	\$3.50	\$3.35	\$3.15
	Chasmanthium latifolium	Sea Oats	Grass, 2-4' H x 1-3' W, Sun/Part Sun, Green/Tan, Winter Dormant	5g	chalat5g	6	L	Now	\$10.50	\$10.00	\$9.45
CA	Chilopsis linearis	Desert Willow	Tree, 10-20' H x 10-20' W, Sun/Part Sun, Pale Pink/Lavender, Winter Dec	1g	chilin1g	91	L	Now	\$4.25	\$4.05	\$3.85
CA	Chilopsis linearis	Desert Willow	Tree, 10-20' H x 10-20' W, Sun/Part Sun, Pale Pink/Lavender, Winter Dec	24B	chilin24B	2	L	Now	\$175.00	\$175.00	\$175.00
	Chilopsis linearis, multi/bush		Tree	15g	chilinnu15g	7	R, MULTI	Now	\$48.50	\$48.50	\$48.50



EL NATIVO GROWERS

An Inwood Unlimited, Inc. Company

November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
JAMES CAMPBELL
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Please use list price for all estimates & quotes. Except ...
Tier 1 pricing for customers who spent \$10,000 in 2020
Tier 2 pricing for customers who spent \$25,000 in 2020

INSIDE SALES
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Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant,
VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left,
EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
	Chilopsis linearis_std		Tree	15g	chilinstd15g	4	R, STD	Now	\$48.50	\$48.50	\$48.50
	Chondropetalum tectorum	Thatch Reed	Grass-like, 2-3' H x 2-4' W, Sun/Part Sun, Brown, Evergreen	5g	chotec5g	18	SM	Now	\$14.50	\$13.80	\$13.05
CA	Chrysothamnus nauseosus	Rabbitbrush	Shrub, 1-3' H x 1-3' W, Sun/Part Sun, Yellow, Drought Deciduous	1g	chrnau1g	15	R, SM	Now	\$4.50	\$4.50	\$4.50
	Cistus corbariensis (C. hybridus)	White Rockrose	Shrub, 2-5' H x 3-5' W, Sun, White, Evergreen	1g	ciscor1g	383	R	Now	\$3.00	\$2.85	\$2.70
	Cistus ladanifer	Crimson Spot Rockrose	Shrub, 3-5' H x 3-5' W, Sun, White w/Crimson Spot, Evergreen	1g	cislad1g	610	R/L MIX	Now	\$3.00	\$2.85	\$2.70
	Cistus ladanifer 'Blanche'	Crimson Spot Rockrose Selection	Shrub, 3-5' H x 3-5' W, Sun, White, Evergreen	1g	cisladbl1g	70	L	Now	\$4.25	\$4.05	\$3.85
	Cistus purpureus	Orchid Spot Rockrose	Shrub, 3-5' H x 3-5' W, Sun, Pinkw/ Crimson Spot, Evergreen	1g	cispur1g	324	R	Now	\$3.00	\$2.85	\$2.70
	Cistus salvifolius	Sageleaf Rockrose	Groundcover, 1-3' H x 4-6' W, Sun, White, Evergreen	1g	cissal1g	209	R	Now	\$3.50	\$3.35	\$3.15
	Cistus skanbergii	Pink Rockrose	Shrub, 3-4' H x 6-8' W, Sun, Light Pink, Evergreen	1g	cisska1g	806	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Clivia miniata	Orange Clivia	Bulbs, 1-2' H x 1-2' W, Part Shade/Shade, Orange, Evergreen	1g	climin1g	116	VS	Now	\$5.50	\$5.50	\$5.50
	Convolvulus sabatius (C. mauritanicus)	Ground Morning Glory	Groundcover, 2-6" H x 2-3' W, Sun/Part Sun, Lavender/Blue, Semi-dorma	1g	consab1g	144	R	Now	\$4.25	\$4.05	\$3.85
	Convolvulus sabatius (C. mauritanicus)	Ground Morning Glory	Groundcover, 2-6" H x 2-3' W, Sun/Part Sun, Lavender/Blue, Semi-dorma	4"	consab4	282	L	Now	\$2.00	\$1.90	\$1.80
	Copprosma kirkii 'Variegata'	Variegated Copprosma	Groundcover, 2-3' H x 5-8' W, Sun/Part Sun, Inconspicuous, Evergreen	1g	copkiv1g	94	L, CB	Now	\$3.50	\$3.35	\$3.15
	Coreopsis verticillata 'Moonbeam'	Femleaf Coreopsis Selection	Perennial, 1-2' H x 1-2' W, Sun, Yellow, Winter Dormant	1g	corvermo1g	60	L, CB	Now	\$3.50	\$3.35	\$3.15
	Coreopsis verticillata 'Zagreb'	Femleaf Coreopsis Selection	Perennial, 1-2' H x 1-2' W, Sun, Yellow, Winter Dormant	4"	corverza4	242	L, CB	Now	\$2.25	\$2.15	\$2.05
AUS	Correa 'Ivory Bells'	White Australian Fuchsia	Shrub, 2-3' H x 3-4' W, Sun/Part Sun, Creamy, Evergreen	1g	corib1g	26	L, VAR	Now	\$4.25	\$4.05	\$3.85
	Cotoneaster dammeri 'Coral Beauty'	Bearberry Cotoneaster Selection	Groundcover, 6-18" H x 5-6' W, Sun/Part Sun, White, Winter Dormant	1g	cotdamcb1g	497	L	Now	\$3.00	\$2.85	\$2.70
	Cotoneaster dammeri 'Lowfast'	Bearberry Cotoneaster Selection	Groundcover, 6-12" H x 6-8' W, Sun/Part Sun, White, Winter Dormant	1g	cotdamlo1g	409	L	Now	\$3.00	\$2.85	\$2.70
	Cotoneaster glaucophyllus	NCN	Shrub, 8-12' H x 8-12' W, Sun/Part Sun, White, Evergreen	1g	cotgla1g	132	L	Now	\$3.00	\$2.85	\$2.70
	Cotoneaster horizontalis	Rock Cotoneaster	Groundcover, 2-3' H x 10-15' W, Sun/Part Sun, White, Semi-evergreen	1g	cothor1g	212	L	Now	\$3.00	\$2.85	\$2.70
	Cotoneaster salicifolius 'Repens'	Creeping Cotoneaster	Groundcover, 1-3' H x 5-8' W, Sun/Part Sun, White, Semi-Evergreen	1g	cotsalr1g	268	L	Now	\$3.50	\$3.35	\$3.15
	Cotyledon macrantha	NCN	Succulent, 2-3' H x 2-3' W, Part Sun/ Shade, Red, Evergreen	1g	cotmac1g	110	L, VAR	Now	\$4.50	\$4.30	\$4.05
	Crassula 'Blue Bird'	Jade Plant Hybrid	Succulent, 2-3' H x 2-3' W, Sun/Light Shade, White, Evergreen	1g	crabb1g	59	R	Now	\$4.25	\$4.05	\$3.85
	Crassula arborescens	Silver Dollar Plant	Succulent, 4-5' H x 4-5' W, Sun, White, Evergreen	5g	crararb5g	6	L	Now	\$14.50	\$13.80	\$13.05
	Crassula arborescens undulatifolia	NCN	Succulent, 4-6' H x 4-6' W, Sun/Part Sun, White, Evergreen	1g	crararbund1g	147	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Crassula multicava	Fairy Crassula	Succulent, 6-10" H x Spreading W, Sun/Shade, Pink/White, Evergreen	1g	cramul1g	0		MID-NOV	\$4.25	\$4.05	\$3.85
	Crassula orbicularis		Succulent, White/Pink	1g	crarorb1g	70	L	Now	\$3.50	\$3.35	\$3.15
	Crassula ovata	Jade Plant	Succulent, 4-6' H x 2-3' W, Sun/Part Sun, White/Pink, Evergreen	1g	crava1g	118	R, VAR	Now	\$3.50	\$3.35	\$3.15
	Crassula ovata	Jade Plant	Succulent, 4-6' H x 2-3' W, Sun/Part Sun, White/Pink, Evergreen	5g	crava5g	39	R	Now	\$10.50	\$10.00	\$9.45
	Crassula ovata 'Gollum'	Gollum Jade	Succulent, 1-3' H x 1-2' W, Sun/Part Sun, Pink/White, Evergreen	5g	cravago5g	51	L, VAR	Now	\$14.50	\$13.80	\$13.05
	Crassula ovata 'Pink Beauty'	Jade Plant	Succulent, 3-5' H x 3-5' W, Sun/Part Sun, Pink, Evergreen	1g	cravapb1g	187	R	Now	\$4.25	\$4.05	\$3.85
	Crassula ovata 'Variegata'	Variegated Jade Plant	Succulent, 3-6' H x 3-6' W, Sun/Part Sun, White, Evergreen	1g	cravava1g	302	R, SM	Now	\$4.50	\$4.30	\$4.05
	Crassula perforata	String of Buttons	Succulent, 1-2' H x 2-3' W, Part Sun / Light Shade, Pale Yellow, Evergreen	1g	craper1g	41	L	Now	\$3.50	\$3.35	\$3.15
	Dasylirion longissimum	Mexican Grass Tree	Succulent, 4-6' H x 4-6' W, Sun/Part Sun, Creamy/White, Evergreen	15g	daslou15g	15	R	Now	\$50.00	\$50.00	\$50.00
	Dasylirion longissimum	Mexican Grass Tree	Succulent, 4-6' H x 4-6' W, Sun/Part Sun, Creamy/White, Evergreen	5g	daslou5g	297	R/L MIX	Now	\$14.50	\$13.80	\$13.05
	Dasylirion wheeleri	Desert Spoon	Succulent, 3-4' H x 3-4' W, Sun, Creamy/White, Evergreen	15g	daswhe15g	25	L, SM	Now	\$45.00	\$42.75	\$40.50
	Dasylirion wheeleri	Desert Spoon	Succulent, 3-4' H x 3-4' W, Sun, Creamy/White, Evergreen	5g	daswhe5g	177	L, SM	Now	\$12.50	\$11.90	\$11.25
	Delosperma Fire Spinner™	Ice Plant Hybrid	Succulent, 1-2' H x 12-18" W, Part Sun / Light Shade, Orange/Magenta, E	1g	delfs1g	388	R	Now	\$4.25	\$4.05	\$3.85
	Delosperma WOWDAY™ 'Wheels of Wonder™'	Ice Plant Hybrid - Red w/ yellow center	Succulent, 6-8" H x 10-12" W, Sun, Red/Yellow, Evergreen	1g	delwowfw1g	169	L	Now	\$3.50	\$3.35	\$3.15
	Deschampsia caespitosa 'Goldgehaenge'	Tufted Hairgrass Selection	Grass, 2-3' H x 1-2' W, Sun/Part Sun, Golden/Yellow, Evergreen	1g	descaegolden1g	259	R	Now	\$4.25	\$4.05	\$3.85
	Deschampsia caespitosa 'Schottland'	Tufted Hairgrass Selection	Grass, 1-3' H x 1-3' W, Sun/Part Sun, Light Green, Evergreen	1g	descaesch1g	282	R	Now	\$4.25	\$4.05	\$3.85
AUS	Dianella 'DP401' Blu Topia PP #27,348	Dianella Hybrid	Grass-like, 2-3' H x 1-2' W, Sun/Part Sun, Blue, Evergreen	1g	diablutopia1g	67	R/L MIX	Now	\$5.50	\$5.50	\$5.50
AUS	Dianella caerulea Cassa Blue (PP17,998)	Blue Flax Lily	Grass-like, 1-2' H x 1-2' W, Sun/Light Shade, Light Blue, Evergreen	1g	diacaecb1g	795	R	Now	\$5.50	\$5.25	\$4.95
AUS	Dianella caerulea King Alfred (PP20,794)	Blue Flax Lily Selection	Grass, 1-3' H x 1-3' W, Sun/Light Shade, Light Blue, Evergreen	1g	diacaeka1g	1131	R	Now	\$5.50	\$5.25	\$4.95
AUS	Dianella caerulea Little Becca (PP18,452)	Dwarf Flax Lily Selection	Grass-like, 10-16" H x 1-2' W, Sun/Part Sun, Purple, Evergreen	1g	diacaalb1g	428	R/L MIX	Now	\$5.50	\$5.25	\$4.95
AUS	Dianella revoluta 'Little Rev' (PP17,719)	Flax Lily Selection	Grass-like, 12-18" H x 12-18" W, Sun/Light Shade, Blue, Evergreen	1g	diarevlr1g	1840	R/L MIX	Now	\$5.50	\$5.25	\$4.95
AUS	Dianella tasmanica 'Variegata'	NCN	Grass-like, 2-3' H x 2-3' W, Part Sun / Inland Shade, Purple Berry, Evergre	1g	diatasva1g	858	R	Now	\$4.50	\$4.30	\$4.05
AUS	Dianella tasmanica 'Variegata'	NCN	Grass-like, 2-3' H x 2-3' W, Part Sun / Inland Shade, Purple Berry, Evergre	5g	diatasva5g	206	R	Now	\$12.00	\$11.40	\$10.80
AUS	Dianella tasmanica 'Tasred' (PP18,737)	Flax Lily Selection	Grass-like, 2-3' H x 2-3' W, Part Sun/Shade, Purple Berry, Evergreen	1g	diatas1g	176	R	Now	\$4.50	\$4.30	\$4.05
	Dietses 'Lemon Drop'	Fortnight Lily Selection	Perennial, 2-3' H x 1-3' W, Sun/Light Shade, Cream w/Yellow Spot, Everg	1g	dield1g	32	L	Now	\$3.50	\$3.35	\$3.15
	Dietses bicolor	Fortnight Lily	Perennial, 2-3' H x 2-3' W, Sun/Light Shade, Yellow, Evergreen	1g	diebic1g	428	R	Now	\$3.00	\$2.85	\$2.70
	Dietses vegeta	Fortnight Lily	Perennial, 2-4' H x 1-3' W, Sun, White/Purple Spots, Evergreen	1g	dieveg1g	264	R	Now	\$3.00	\$2.85	\$2.70
AUS	Dodonaea viscosa 'Purpurea'	Purple Hopsed Bush	Shrub, 10-20' H x 8-10' W, Sun/Part Sun, Copper Seed, Evergreen	1g	dodvispu1g	480	R	Now	\$3.50	\$3.35	\$3.15



EL NATIVO GROWERS
An Ironwood Unlimited, Inc. Company

November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
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Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant, VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left, EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
	Dymondia margaretae	NCN	Groundcover, 1-2" H x 12-18" W, Sun, Yellow, Evergreen	4"	dymmar4	136	L	Now	\$1.50	\$1.45	\$1.35
	Echeveria 'Perle von Nurnberg'	NCN	Succulent, 6-12" H x 6-12" W, Sun/Part Sun, Coral, Evergreen	1g	echpvn1g	0		MID-NOV	\$4.25	\$4.05	\$3.85
	Echeveria agavoides	Molded Wax Agave / Carpet Echeveria	Succulent, 4-6" H x 10-12" W, Sun, Red, Evergreen	1g	echaga1g	291	R	Now	\$4.50	\$4.50	\$4.50
	Echeveria agavoides	Molded Wax Agave / Carpet Echeveria	Succulent, 4-6" H x 10-12" W, Sun, Red, Evergreen	3g	echaga3g	128	R	Now	\$12.50	\$12.50	\$12.50
	Echeveria agavoides 'Lipstick'	NCN	Succulent, 6-10" H x 1-2' W, Sun/Light Shade, Red/Yellow, Evergreen	1g	echaqali1g	196	SM	Now	\$4.50	\$4.50	\$4.50
	Echinacea purpurea 'Primadonna White'	Coneflower Selection - White	Perennial, 2-3' H x 1-2' W, Sun/Light Shade, White, Winter Dormant	1g	echpurpw1g	90	L, VAR	Now	\$4.50	\$4.30	\$4.05
	Echinocactus grusonii		Cacti, 3-4' H x 2-3' W, Sun, Yellow, Evergreen	3g	echgru3g	75	L	Now	\$22.50	\$22.50	\$22.50
	Echinocactus grusonii		Cacti, 3-4' H x 2-3' W, Sun, Yellow, Evergreen	5g	echgru5g	415	R	Now	\$22.50	\$22.50	\$22.50
	Echium fastuosum (syn E. candicans)	Pride of Madeira	Perennial	1g	echfas1g	250	L	Now	\$3.50	\$3.35	\$3.15
	Echium fastuosum (syn E. candicans)	Pride of Madeira	Perennial	5g	echfas5g	14	R	Now	\$12.50	\$12.50	\$12.50
CA	Eleocharis macrostachya	Spike Rush	Rush, 12-18" H x 1-3' W, Sun/Part Sun, Brown, Winter Dormant	1g	elemac1g	210	L	Now	\$4.25	\$4.05	\$3.85
CA	Encelia californica	Coast Sunflower	Shrub, 2-3' H x 3-5' W, Sun/Part Sun, Yellow, Evergreen	1g	enccal1g	72	R/L MIX	Now	\$4.25	\$4.05	\$3.85
CA	Encelia farinosa	Brittlebush	Shrub, 2-4' H x 2-4' W, Sun/Part Sun, Yellow, Evergreen	1g	encfar1g	51	L, VAR	Now	\$4.25	\$4.05	\$3.85
	Equisetum hyemale	Horsetail	Perennial, 3-4' H x 3-4' W, Sun/Part Sun, Black/Brown, Evergreen	1g	equhye1g	43	R, SM	Now	\$4.25	\$4.05	\$3.85
CA	Eriogonum glaucum 'WR'	Seaside Daisy Selection	Perennial, 12-18" H x 1-2' W, Sun/Part Sun, Purple, Evergreen	1g	eriglwr1g	986	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Eriogonum k. 'Spindrift' PP#14834	Santa Barbara Daisy Selection	Perennial, 8-10" H x 10-12" W, Sun/Light Shade, White/Pink, Evergreen	1g	erikarsp1g	54	R/L MIX	Now	\$4.50	\$4.30	\$4.05
	Eriogonum karvinskianus	Santa Barbara Daisy	Perennial, 12-18" H x 3-4' W, Sun, White/Light Pink, Evergreen	1g	erikar1g	175	R/L MIX	Now	\$3.00	\$2.85	\$2.70
	Eriogonum karvinskianus	Santa Barbara Daisy	Perennial, 12-18" H x 3-4' W, Sun, White/Light Pink, Evergreen	4"	erikar4	288	L, CB	Now	\$1.50	\$1.45	\$1.35
CA	Eriogonum fasciculatum	California Buckwheat	Shrub, 3-5' H x 3-6' W, Sun/Part Sun, White/Pink, Evergreen	1g	erifas1g	0		DEC	\$4.25	\$4.05	\$3.85
CA	Eriogonum fasciculatum 'Theodore Payne'	California Buckwheat Selection	Groundcover, 1-2' H x 4-6' W, Sun/Part Sun, White/Pink, Evergreen	1g	erifastp1g	0		LATE NOV	\$5.50	\$5.50	\$5.50
CA	Eriogonum fasciculatum 'Warner Lytle'	California Buckwheat Selection	Shrub, 1-2' H x 4-6' W, Sun/Part Sun, White/Pink, Evergreen	1g	erifasw1g	0	SM	Now	\$4.25	\$4.05	\$3.85
CA	Eriogonum giganteum	St. Catherine's Lace	Shrub, 3-8' H x 4-6' W, Sun, White, Evergreen	1g	erigig1g	76	L	Now	\$4.50	\$4.50	\$4.50
CA	Eriogonum grande rubescens	Red Buckwheat	Perennial, 1-2' H x 3-4' W, Sun/Part Sun, Dark Pink, Evergreen	1g	erigrarub1g	92	R, SM	Now	\$5.85	\$5.85	\$5.85
CA	Eriogonum parvifolium	Coast Buckwheat	Shrub, 1-2' H x 4-6' W, Sun/Part Sun, White/Pink, Evergreen	1g	eripar1g	28	R, SM	Now	\$4.85	\$4.85	\$4.85
	Euphorbia characias subsp. Wulfenii	NCN	Perennial, 2-4' H x 2-4' W, Sun/Part Sun, Yellowish/Green, Evergreen	5g	eupchawu5g	0		LATE-NOV	\$14.50	\$14.50	\$14.50
CA	Fallugia paradoxa	Apache Plume	Shrub	1g	falpar1g	0		DEC	\$4.25	\$4.25	\$4.25
	Festuca 'Siskiyou Blue'	Fescue Hybrid	Grass, 1-2' H x 1-2' W, Sun, Tan, Evergreen	1g	fesidasb1g	284	L	Now	\$3.50	\$3.35	\$3.15
	Festuca amethystina 'Superba'		Grass, 1-2' H x 1-2' W, Sun/Light Shade, White/Tan, Evergreen	1g	fesamesu1g	276		Now	\$4.50	\$4.50	\$4.50
	Festuca g. 'Boulder Blue'	Sheep Fescue - Compact Blue	Grass, 6-8" H x 6-12" W, Sun, Tan, Evergreen	1g	fesglaboulderblue1g	115	R	Now	\$4.25	\$4.05	\$3.85
	Festuca g. 'Elijah Blue'	Elijah Blue Fescue	Grass, 6-8" H x 6-12" W, Sun, Tan, Evergreen	1g	fesglueb1g	103	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Festuca idahoensis 'Tomaes Bay'	Idaho Fescue Selection	Grass, 12-18" H x 12-18" W, Sun/Part Sun, Tan, Evergreen	1g	fesidatb1g	90	L	Now	\$4.50	\$4.30	\$4.05
	Festuca mairei	Atlas Fescue	Grass, 24-30" H x 2-3' W, Sun/Part Sun, Tan, Evergreen	1g	fesmai1g	106	SM	Now	\$3.50	\$3.35	\$3.15
	Festuca mairei	Atlas Fescue	Grass, 24-30" H x 2-3' W, Sun/Part Sun, Tan, Evergreen	5g	fesmai5g	204	L	Now	\$10.50	\$10.00	\$9.45
CA	Festuca rubra 'Molate'	Creeping Red Fescue	Grass, 8-12" H x 1-2' W, Sun, N/A, Evergreen	4"	fesrubmo4	166	L, CB	Now	\$1.50	\$1.45	\$1.35
CA	Festuca rubra 'Patrick's Point'	Red Fescue Selection	Grass, 8-12" H x 8-12" W, Sun/Part Sun, Evergreen	1g	fesrubpp1g	0		MID-NOV	\$4.50	\$4.30	\$4.05
CA	Fremontodendron 'San Gabriel'	Flannelbush Hybrid	Shrub, 15-20' H x 15-20' W, Sun/Part Sun, Lemon Yellow, Evergreen	5g	fresg5g	16	R/L MIX	Now	\$16.50	\$15.70	\$14.85
CA	Galvezia speciosa 'Firecracker' (Gambelia)	Island Bush Snapdragon Selection	Shrub, 2-3' H x 2-3' W, Sun/Part Sun, Red, Evergreen	1g	galspef1g	94	SM, LIGHT	Now	\$4.25	\$4.05	\$3.85
CA	Galvezia speciosa (Gambelia)	Island Bush Snapdragon	Shrub, 2-3' H x 4-6' W, Sun/Part Sun, Red, Evergreen	1g	galspe1g	88	L	Now	\$4.25	\$4.05	\$3.85
	Geranium c. 'Cambridge'	Cambridge Hardy Cranesbill	Perennial, 6-8" H x 2-5' W, Sun/Part Sun, Mauve, Evergreen	1g	gercanca1g	244	R	Now	\$3.50	\$3.35	\$3.15
	Geranium cantabrigiense 'Biokovo'	Biokovo Cranesbill	Perennial, 6-12" H x 12-18" W, Sun, Pink/White, Semi-dormant	1g	gercanbi1g	92	L	Now	\$4.25	\$4.05	\$3.85
	Geranium incanum	Trailing Geranium	Groundcover, 6-12" H x 3-4' W, Sun/Part Sun, Magenta, Evergreen	1g	gerinc1g	139	L, CB	Now	\$4.25	\$4.05	\$3.85
	Geranium sanguineum	Blood Geranium	Perennial, 12-16" H x 1-2' W, Sun/Part Sun, Magenta, Semi-dormant	1g	gersan1g	0	R	Now	\$4.25	\$4.05	\$3.85
AUS	Grevillea 'Bonfire'	Grevillea Hybrid	Shrub	5g	grebo5g	27	R/L MIX	Now	\$18.50	\$18.50	\$18.50
AUS	Grevillea 'Canberra Gem'	NCN	Shrub, 6-8' H x 6-10' W, Sun, Bright Red, Evergreen	1g	gregc1g	296	R	Now	\$4.25	\$4.05	\$3.85
AUS	Grevillea 'Canberra Gem'	NCN	Shrub, 6-8' H x 6-10' W, Sun, Bright Red, Evergreen	5g	gregc5g	28	L	Now	\$10.50	\$10.00	\$9.45
AUS	Grevillea 'Long John'	Grevillea Hybrid	Shrub, 8-12" H x 6-10' W, Sun, Red, Evergreen	15g	grejl15g	47	R, VAR	Now	\$50.00	\$47.50	\$45.00
AUS	Grevillea 'Moonlight'	Grevillea Hybrid	Shrub, 8-12" H x 6-8' W, Sun/Part Sun, Cream, Evergreen	15g	greml15g	25	R, SM	Now	\$50.00	\$50.00	\$50.00
AUS	Grevillea 'Robyn Gordon'	NCN	Shrub, 4-6' H x 4-8' W, Sun, Red, Evergreen	15g	gregr15g	27	SM	Now	\$50.00	\$50.00	\$50.00
AUS	Grevillea lanigera 'Prostrata'	Prostrate Woolly Grevillea	Groundcover, 1-2' H x 2-3' W, Sun/Part Sun, Pink/White, Evergreen	5g	grelanpr5g	17	R	Now	\$14.50	\$14.50	\$14.50
CA	Grindelia camporum	Great Valley Gumweed	Perennial, 2-3' H x 3-4' W, Sun, Yellow, Stree deciduous	1g	gricam1g	44	L	Now	\$4.85	\$4.65	\$4.40
CA	Grindelia stricta ssp. venulosa	Gum Plant	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Yellow, Evergreen	1g	gristren1g	24	L, CB	Now	\$4.25	\$4.05	\$3.85
AUS	Hardenbergia violacea	Purple Vine Lilac	Vine, Spreading H x Spreading W, Sun/Light Shade, Purple, Evergreen	1g	harvio1g	262		Now	\$5.25	\$5.00	\$4.75
	Hemerocallis 'Butterscotch Ruffles'	Daylily - Vinterscotch	Perennial, 18-24" H x 18-24" W, Sun/Part Sun, Peach, Semi-evergreen	1g	hembr1g	155	R	Now	\$3.50	\$3.35	\$3.15



EL NATIVO GROWERS
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November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
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email: campbell_james@elnativogrowers.com

Please use list price for all estimates & quotes. Except ...
Tier 1 pricing for customers who spent \$10,000 in 2020
Tier 2 pricing for customers who spent \$25,000 in 2020

INSIDE SALES
CAITLIN IRWIN
OFFICE: (626) 969-8449 EXT 120

HOURS: M-F 7:30 AM to 3:30 PM
email: irwin_caitlin@elnativogrowers.com

Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant,
VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left,
EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
	Hemerocallis 'Cranberry Baby'	Daylily Hybrid - Cranberry Red	Perennial, 12-16" H x W, Sun/Light Shade, Red, Evergreen	1g	hemcb1g	375	R	Now	\$4.50	\$4.50	\$4.50
	Hemerocallis 'Grape Ripples'	Daylily	Perennial, 18-24" H x 18-24" W, Sun/Part Sun, Purple, Winter Dormant	1g	hemgr1g	146	L,VAR	Now	\$3.50	\$3.35	\$3.15
	Hemerocallis hybrids 'Mixed Colors'	Daylily - Mixed Colors	Perennial, 18-30" H x 18-14" W, Sun/Part Sun, Various, Yellow, Orange, R	1g	hemhybmc1g	165	R	Now	\$3.00	\$2.85	\$2.70
	Hemerocallis hybrids 'Yellow'	Daylily Hybrid	Perennial, 2-3' H x 2-3' W, Sun, Yellow, Evergreen	1g	hemhybe1g	95	R,SM	Now	\$3.50	\$3.35	\$3.15
	Hesperaloe parviflora	Red Yucca	Succulent, 3-4' H x 2-3' W, Sun, Coral Pink, Evergreen	1g	hespar1g	148	SM	Now	\$3.50	\$3.35	\$3.15
	Hesperaloe parviflora 'Yellow'	Hesperaloe Selection	Succulent, 2-3' H x 2-3' W, Sun, Yellow, Evergreen	5g	hesparye5g	26	R	Now	\$16.50	\$16.50	\$16.50
CA	Heteromeles arbutifolia	Toyon	Shrub, 8-20' H x 10-15' W, Sun, White w/Red Berry, Evergreen	15g	hetarb15g	0	L,VAR	Now	\$45.00	\$42.75	\$40.50
	Imperata cylindrica 'Rubra'	Japanese Blood Grass	Grass, 14-18" H x 1-2' W, Sun/Part Sun, N/A, Winter Dormant	1g	impcylr1g	155	L	Now	\$4.25	\$4.05	\$3.85
CA	Iris 'Pacific Coast Hybrids'	Pacific Coast Hybrid Iris	Perennial, 12-18" H x 1-2' W, Sun/Part Sun, Purple to White, Evergreen	1g	irpchg1g	0		MID-NOV	\$5.50	\$5.50	\$5.50
	Iris g. 'Bernice's Legacy'	Bearded Iris - Dk Red	Perennial	1g	irigerb1g	187	L	Now	\$6.50	\$6.50	\$6.50
	Iris g. 'Immortality'	Bearded Iris - White	Perennial, 2' H x W, Sun, White	1g	irigerim1g	423	L	Now	\$6.50	\$6.50	\$6.50
	Iris g. 'Wine Festival'	Bearded Iris - White w/Red	Perennial, 2' H x W, Sun, White/Red Spots	1g	irigerwf1g	82	L	Now	\$6.50	\$6.50	\$6.50
	Iris germanica 'Mixed Colors'	Bearded Iris - Mixed Colors	Perennial	1g	irigermc1g	76	L	Now	\$5.50	\$5.50	\$5.50
CA	Isocoma menziesii (Haplopappus venetus)	Golden Bush	Shrub, 2-5' H x 2-4' W, Sun/Part Sun, Yellow, Evergreen	1g	isomen1g	408	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Iva havasiiana	Poverty Weed	Shrub, 2-4' H x 4-6' W, Sun/Part Sun, Incon., Evergreen (can be Drought)	1g	ivahay1g	652	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Juncus 'Occidental Blue'		Rush, 1-2' H x 2-3' W, Sun/Part Sun, Evergreen	1g	junpatob1g	212	R	Now	\$3.50	\$3.35	\$3.15
CA	Juncus acutus	Spiny Rush	Rush, 2-3' H x 2-3' W, Sun/Part Sun, Brown, Evergreen	1g	junacu1g	290	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Juncus bolanderi	Bolander's rush	Rush, 1-3' H x Spreading W, Sun/Part Sun, Brown, Evergreen	1g	junbol1g	100	L	Now	\$4.25	\$4.25	\$4.25
	Juncus effusus 'Carman's Japan'	Common Rush Selection	Rush, 18-24" H x 24-26" W, Sun/Part Sun, Brown, Evergreen	1g	junefcj1g	629	R	Now	\$3.50	\$3.35	\$3.15
	Juncus effusus pacificus 'Quartz Creek'	Quartz Creek Rush	Rush, 1-2' H x 2-3' W, Sun/Part Sun, Brown, Evergreen	1g	junefqct1g	317	R	Now	\$4.25	\$4.05	\$3.85
CA	Juncus effusus var. brunneus	Common Bog Rush	Rush, 2-3' H x 1-3' W, Sun/Part Sun, Brown, Evergreen	1g	junefbru1g	147	L	Now	\$4.25	\$4.05	\$3.85
CA	Juncus effusus	Soft Rush	Rush, 2-4' H x 2-3' W, Sun/Part Sun, Green/brown, Evergreen	1g	juneffj1g	226	R	Now	\$3.50	\$3.35	\$3.15
CA	Juncus mexicanus	Mexican Rush	Rush, 1-2' H x 1-2' W, Sun/Part Sun, Brown, Evergreen	1g	junmex1g	532	L	Now	\$3.50	\$3.35	\$3.15
CA	Juncus patens 'Carman's Grey'	California Grey Rush Selection	Rush, 1-2' H x 2-3' W, Sun/Part Sun, Brown, Evergreen	1g	junpatq1g	111	R	Now	\$4.25	\$4.05	\$3.85
CA	Juncus patens 'Elk's Blue'	California Grey Rush Selection	Rush, 12-18" H x 2-3' W, Sun/Part Sun, Brown, Evergreen	1g	junpatob1g	402	R	Now	\$4.50	\$4.30	\$4.05
CA	Juncus patens 'Will Fleming'	California Grey Rush Selection	Rush, 10-14" H x 10-12" W, Sun/Part Sun, Brown, Evergreen	1g	junpatwf1g	297	R	Now	\$3.50	\$3.35	\$3.15
CA	Juncus torreyi	Torrey's Rush	Rush, 1-3' H x Spreading W, Sun/Part Sun, Brown, Evergreen	1g	juntor1g	11	L, LS	Now	\$4.25	\$4.05	\$3.85
CA	Juncus xiphioides	Iris-leaved Rush	Rush, 12-18" H x 2-3+ W, Sun/Part Sun, Brown, Drought Dormant	1g	junxip1g	633	R	Now	\$4.25	\$4.05	\$3.85
	Kalanchoe orgyalis	Copper Spoons	Succulent, 4-6' H x 4-6' W, Sun, Yellow, Evergreen	1g	kalorg1g	116	R	Now	\$3.50	\$3.35	\$3.15
	Kalanchoe thyrsiflora	Paddle Plant, Flapjacks	Succulent, 2' H x 2+ W, Sun/Part Sun, Yellow, Evergreen	1g	kalthy1g	50	R	Now	\$4.50	\$4.50	\$4.50
	Kniphofia galpinii 'Orange Flame'	NCN	Perennial, 2-4' H x 2-4' W, Sun, Orange, Evergreen	1g	knigalof1g	0		MID-NOV	\$4.50	\$4.50	\$4.50
	Kniphofia uvaria	Red-Hot Poker	Perennial, 3-6' H x 3-4' W, Sun, Yellow/Orange/Red, Evergreen	1g	knivuva1g	100	R	Now	\$3.50	\$3.35	\$3.15
	Kniphofia uvaria 'Flamenco'	Red Hot Poker	Perennial	1g	knivuaf1g	140	R/L MIX	Now	\$4.25	\$4.25	\$4.25
	Lantana 'New Gold'	Lantana Hybrid	Groundcover, 18-24" H x 2-3' W, Sun, Yellow, Semi-evergreen	1g	lanng1g	943	L	Now	\$3.00	\$2.85	\$2.70
	Lantana 'Spreading Sunset'	Lantana Hybrid	Groundcover, 2-3' H x 6-8' W, Sun, Orange-Red, Evergreen	1g	lansprsun1g	47	L	Now	\$3.00	\$2.85	\$2.70
	Lantana montevidensis	Purple Trailing Lantana	Groundcover, 1-2' H x 4-8' W, Sun, Purple, Evergreen	1g	lanmon1g	205	L	Now	\$3.00	\$2.85	\$2.70
	Lantana montevidensis 'White'	White Trailing Lantana	Groundcover, 1-2' H x 4-8' W, Sun, White, Evergreen	1g	lanmonwh1g	439	L,VAR	Now	\$3.00	\$2.85	\$2.70
	Lavandula 'Goodwin Creek'	Lavender Hybrid	Shrub, 2-3' H x 2-3' W, Sun, Lavender, Evergreen	1g	lavgc1g	203	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Lavandula angustifolia	English Lavender	Shrub, 2-3' H x 2-3' W, Sun/Part Sun, Purple, Evergreen	1g	lavang1g	27	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Lavandula angustifolia 'Munstead'	English Lavender Selection	Shrub, 1-2' H x 2-3' W, Sun/Part Sun, Deep Lavender, Semi-dormant	1g	lavangmu1g	35	R,SM	Now	\$4.25	\$4.05	\$3.85
	Lavandula dentata candicans	French Lavender Selection	Shrub, 2-3' H x 2-3' W, Sun, Lavender, Evergreen	1g	lavdencan1g	227	R,VAR	Now	\$4.25	\$4.05	\$3.85
	Lavandula int. 'Provence'	Lavender Hybrid	Shrub, 2-3' H x 2-3' W, Sun/Part Sun, Purple, Evergreen	1g	lavintpr1g	124	R	Now	\$4.25	\$4.05	\$3.85
	Lavandula stoechas 'Otto Quast'	Spanish Lavender Selection	Shrub, 2-3' H x 2-3' W, Sun, Purple, Evergreen	1g	lavstooq1g	11	L	Now	\$3.50	\$3.35	\$3.15
	Lavandula stoechas 'Otto Quast'	Spanish Lavender Selection	Shrub, 2-3' H x 2-3' W, Sun, Purple, Evergreen	5g	lavstooq5g	47	L	Now	\$12.50	\$12.50	\$12.50
	Leonotis menthifolia	Mint Leaf Lion's Tail	Shrub, 2-5' H x 2-3' W, Sun, Orange, Evergreen	1g	leomen1g	50	L	Now	\$3.50	\$3.35	\$3.15
AUS	Leptospermum 'Dark Shadows'	NCN	Shrub, 10-12' H x 15-20' W, Sun, White, Evergreen	1g	lepd1g	42	L	Now	\$4.25	\$4.25	\$4.25
AUS	Leptospermum 'Flat Rock'	Shining Tea Tree	Shrub, 2-4' H x 6-8' W, Sun, White, Evergreen	15g	lepr15g	17	R	Now	\$45.00	\$45.00	\$45.00
AUS	Leptospermum horizontalis	Horizontal Tea Tree	Groundcover, 1-3' H x 8-12' W, Sun/Part Sun, White, Evergreen	1g	lepor1g	150	R	Now	\$3.50	\$3.50	\$3.50
AUS	Leptospermum l. 'Reevesii'	Dwarf Tea Tree	Shrub, 3-5' H x 3-5' W, Sun/Part Sun, White, Evergreen	1g	leplaere1g	197	R	Now	\$5.50	\$5.50	\$5.50
CA	Lessingia filaginifolia 'Silver Carpet'	NCN	Groundcover, 10-18" H x 4-6' W, Sun/Part Sun, Lavender, Evergreen	1g	lesflsc1g	10	R	Now	\$4.25	\$4.05	\$3.85
	Leucadendron 'Safari Sunset'	Cone Bush Hybrid	Shrub, 6-8' H x 6-8' W, Sun, Red/Yellow, Evergreen	15g	leuss15g	6	R	Now	\$50.00	\$50.00	\$50.00
	Leucadendron salignum 'Golden Tulip'	Willow Cone Bush Selection	Shrub, 3-4' H x 4-5' W, Sun, Creamy/Yellow, Evergreen	1g	leusalg1g	22	R	Now	\$5.50	\$5.50	\$5.50
	Leucophyllum frutescens 'Compacta'	Compact Texas Ranger	Shrub, 3-4' H x 3-4' W, Sun, Pinkish/Purple, Semi-deciduous	1g	leufruco1g	87	R,SM	Now	\$3.50	\$3.35	\$3.15



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November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

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Tier 2 pricing for customers who spent \$25,000 in 2020

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Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant,
VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left,
EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
	Leucophyllum frutescens 'Compacta'	Compact Texas Ranger	Shrub, 3-4' H x 3-4' W, Sun, Pinkish/Purple, Semi-deciduous	5g	leufruco5g	74	R/L MIX	Now	\$8.50	\$8.10	\$7.65
CA	Leymus condensatus (Elymus)	Giant Wild Rye	Grass, 4-6' H x 2-3' W, Sun/Part Sun, Brown, Evergreen	1g	leycon1g	0		MID-NOV	\$3.50	\$3.35	\$3.15
CA	Leymus triticoides	Creeping Wild Rye	Grass, 1-3' H x 2-3' W, Sun/Part Sun, Green/Tan, Evergreen	1g	leytri1g	1768	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Leymus triticoides	Creeping Wild Rye	Grass, 1-3' H x 2-3' W, Sun/Part Sun, Green/Tan, Evergreen	4"	leytri4	263	L,CB	Now	\$1.50	\$1.45	\$1.35
CA	Leymus triticoides 'Grey Dawn'	Creeping Wild Rye Selection	Grass, 1-3' H x 2-3' W, Sun/Part Sun, Green/Tan, Evergreen	1g	leytrigd1g	288	L,CB	Now	\$4.25	\$4.05	\$3.85
	Ligustrum j. 'Texanum'	Wax-leaf Privet	Shrub, 4-6' H x 8-10' W, Sun, White, Evergreen	5g	ligjapete5g	49	L	Now	\$7.50	\$7.50	\$7.50
	Liriope 'Monroe White'	Monroe's White Lily Turf	Grass-like, 14-18" H x 12-18" W, Part Sun/ Shade, White, Evergreen	1g	lirmw1g	568	R	Now	\$4.50	\$4.50	\$4.50
	Liriope muscari	Lily Turf	Grass-like, 14-18" H x 12-18" W, Sun/Part Sun, Purple, Evergreen	1g	lirmus1g	95	L	Now	\$3.00	\$2.85	\$2.70
	Liriope muscari 'Silver Sunroof'	Variegated Big Blue Lily Turf Selection	Grass-like, 12-18" H x 1-2' W, Sun/Part Sun, Lilac, Semi-Deciduous	1g	lirrs1g	120	SM	Now	\$4.50	\$4.50	\$4.50
	Liriope spicata 'Silver Dragon'	Variegated Creeping Lily Turf Selection	Grass-like, 6-12" H x 6-12" W, Part Sun / Light Shade, Purple, Evergreen	1g	lirsd1g	86	R	Now	\$4.50	\$4.50	\$4.50
	Lobelia laxiflora	Mexican Lobelia	Perennial, 2-3' H x 4-6' W, Sun/Part Sun, Red w/Orange, Evergreen	1g	loblax1g	589	L	Now	\$3.50	\$3.35	\$3.15
	Lobelia laxiflora	Mexican Lobelia	Perennial, 2-3' H x 4-6' W, Sun/Part Sun, Red w/Orange, Evergreen	5g	loblax5g	103	R	Now	\$10.50	\$10.00	\$9.45
AUS	Lomandra 'Breeze' (PP15,420)	Dwarf Mat Rush	Grass-like, 1-3' H x 1-3' W, Sun/Part Sun, Cream, Evergreen	1g	lombr1g	188	R	Now	\$5.50	\$5.25	\$4.95
AUS	Lomandra hystrix 'LHBYF' Katie Belles™ PPA	Mat Rush Hybrid	Grass-like, 3-4' H x 4-5' W, Sun/Part Sun, Pale Yellow, Evergreen	1g	lomhyskb1g	157	L	Now	\$5.50	\$5.25	\$4.95
AUS	Lomandra hystrix 'LHCOM' TropicBelle™ PP2	Mat Rush Selection	Grass-like	1g	lomhystb1g	144	R	Now	\$5.50	\$5.25	\$4.95
AUS	Lomandra longifolia 'Katrinus Deluxe' PP (19,2	Mat Rush Hybrid	Grass-like, 2-3' H x 2-3' W, Sun/Part Sun, Cream, Evergreen	1g	lomlonk1g	933	R	Now	\$5.50	\$5.25	\$4.95
AUS	Lomandra longifolia 'Katrinus Deluxe' PP (19,2	Mat Rush Hybrid	Grass-like, 2-3' H x 2-3' W, Sun/Part Sun, Cream, Evergreen	5g	lomlonk5g	10	R	Now	\$12.50	\$12.50	\$12.50
AUS	Lomandra longifolia 'Nyalla' (PP15,583)	Nyalla Mat Rush	Grass-like, 2-3' H x 2-3' W, Sun/Light Shade, Yellow, Evergreen	1g	lomlonny1g	589	L	Now	\$5.50	\$5.25	\$4.95
CA	Lyonothamnus f. asplenifolius	Santa Cruz Island Ironwood	Tree	15g	lyofloasp15g	2	L,SM,EC	Now	\$75.00	\$75.00	\$75.00
CA	Malosma laurina (Rhus laurina)	Laurel Sumac	Shrub, 8-15' H x 10-20' W, Sun, White, Evergreen	1g	mallau1g	0	R/L MIX	Now	\$4.25	\$4.05	\$3.85
CA	Malosma laurina (Rhus laurina)	Laurel Sumac	Shrub, 8-15' H x 10-20' W, Sun, White, Evergreen	5g	mallau5g	88	R/L MIX	Now	\$14.50	\$14.50	\$14.50
CA	Melica imperfecta	Coast Range Melic	Grass, 1-3' H x 1-2' W, Sun/Part Sun, N/A, Drought Dormant	RP	melimpRP	309	L,DM	Now	\$1.25	\$1.25	\$1.25
CA	Mimulus 'Jelly Bean Dark Pink' PPAF (Diplac	Monkeyflower Selection - Dark Pink	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Dark Pink, Summer Dormant	1g	mimjbdp1g	79	R	Now	\$4.50	\$4.30	\$4.05
CA	Mimulus 'Jelly Bean Gold' PPAF (Diplacus)	Monkeyflower - Gold/Orange	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Gold, Summer Dormant	1g	mimjbg1g	159	R,SM	Now	\$4.50	\$4.30	\$4.05
CA	Mimulus 'Jelly Bean Orange' PPAF (Diplacus)	Monkeyflower Selection - Orange	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Orange, Summer Dormant	1g	mimjbo1g	77	R	Now	\$4.50	\$4.30	\$4.05
CA	Mimulus 'Jelly Bean Red' (Diplacus)	Monkeyflower - Red	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Red, Summer Dormant	1g	mimjbr1g	0	R	Now	\$4.50	\$4.50	\$4.50
CA	Mimulus aurantiacus (Diplacus)	Bush Monkeyflower	Perennial, 2-3' H x 2-3' W, Sun/Part Sun, Apricot, Summer Dormant	1g	mimaur1g	101	SM	Now	\$4.25	\$4.05	\$3.85
CA	Mimulus guttatus	Streamside Monkeyflower	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Yellow, Semi-dormant	1g	mimgut1g	275	L,CB	Now	\$4.50	\$4.30	\$4.05
CA	Mimulus Jelly Beans™ 'Fiesta Marigold' (Dipla	Monkeyflower - Red w/Orange margins	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Red w/Orange, Summer Dormant	1g	mimjbfm1g	118	R,SM	Now	\$4.50	\$4.30	\$4.05
CA	Mimulus longiflorus (Diplacus)	Bush Monkeyflower	Perennial, 2-3' H x 2-3' W, Sun/Part Sun, Apricot, Summer Dormant	1g	mimlon1g	28	SM	Now	\$4.25	\$4.05	\$3.85
CA	Mimulus puniceus (Diplacus)	Red Monkeyflower	Perennial, 2-3' H x 2-3' W, Sun/Part Sun, Red, Summer Dormant	1g	mimpun1g	0		MID-NOV	\$4.25	\$4.05	\$3.85
	Miscanthus 'Purpurascens'	NCN	Grass, 3-4' H x 3-4' W, Sun, Pink/Silver, Winter Dormant	1g	mispu1g	87	L	Now	\$4.25	\$4.25	\$4.25
	Miscanthus s. 'Autumn Light'	Maiden Grass - Variegated	Grass, 6-8' H x 3-4' W, Sun, Cream, Winter Dormant	1g	missautl1g	201	L	Now	\$3.50	\$3.35	\$3.15
	Miscanthus s. 'Dixieland'	Compact Japanese Silvergrass	Grass, 3-5' H x 2-3' W, Sun/Part Sun, Pink/Silver, Winter Dormant	1g	missind1g	230	L	Now	\$3.50	\$3.35	\$3.15
	Miscanthus s. 'Dixieland'	Compact Japanese Silvergrass	Grass, 3-5' H x 2-3' W, Sun/Part Sun, Pink/Silver, Winter Dormant	5g	missindi5g	33	L	Now	\$10.50	\$10.00	\$9.45
	Miscanthus sinensis 'Adagio'	Dwarf Maiden Grass	Grass, 3-4' H x 3-4' W, Sun, Cream, Winter Dormant	5g	missinad5g	308	R	Now	\$10.50	\$10.00	\$9.45
	Miscanthus sinensis 'Gracillimus'	Maiden Grass Selection	Grass, 5-8' H x 4-6' W, Sun, Copper, Winter Dormant	1g	missingr1g	49	L	Now	\$3.50	\$3.35	\$3.15
	Miscanthus sinensis 'Little Kitten'	Dwarf Maiden Grass	Grass, 6-18" H x 6-12" W, Sun, Cream, Winter Dormant	1g	missink1g	740	L	Now	\$3.50	\$3.35	\$3.15
	Miscanthus sinensis 'Morning Light'	Variegated Maiden Grass	Grass, 4-6' H x 2-4' W, Sun/Light Shade, Reddish/Silver, Winter Dormant	5g	missiml5g	281	L	Now	\$12.50	\$11.90	\$11.25
	Miscanthus sinensis 'Strictus'	Porcupine Maiden Grass	Grass, 6-9' H x 4-6' W, Sun/Part Sun, Reddish/Tan, Winter Dormant	5g	missint5g	100	L	Now	\$10.50	\$10.00	\$9.45
	Miscanthus sinensis 'Yaku Jima'	Dwarf Maiden Grass	Grass, 2-4' H x 2-4' W, Sun/Part Sun, Cream, Winter Dormant	1g	missiny1g	157	L	Now	\$3.50	\$3.35	\$3.15
	Miscanthus transmorrisonensis	Evergreen Maiden Grass	Grass, 4-6' H x 2-4' W, Sun/Part Sun, Red/Brown, Evergreen	1g	mistra1g	508	R/L MIX	Now	\$4.50	\$4.50	\$4.50
	Miscanthus transmorrisonensis	Evergreen Maiden Grass	Grass, 4-6' H x 2-4' W, Sun/Part Sun, Red/Brown, Evergreen	5g	mistra5g	214	R	Now	\$12.50	\$11.90	\$11.25
CA	Monardella macrantha 'Marian Sampson'	Coyote Mint Selection	Perennial, 3-6" H x 8-12" W, Sun/Part Sun, Red, Evergreen	1g	monmacms1g	280	SM	Now	\$4.25	\$4.25	\$4.25
	Muhlenbergia 'Pink Flamingo'	Muhly Hybrid	Grass, 4-5' H x 2-3' W, Sun/Light Shade, Pink, Evergreen	1g	muhpf1g	20		Now	\$4.50	\$4.50	\$4.50
	Muhlenbergia 'Pink Flamingo'	Muhly Hybrid	Grass, 4-5' H x 2-3' W, Sun/Light Shade, Pink, Evergreen	5g	muhpf5g	40	L	Now	\$12.50	\$12.50	\$12.50
	Muhlenbergia capillaris	Pink Hair Grass	Grass, 2-3' H x 2-3' W, Sun/Part Sun, Pink, Evergreen	1g	muhcap1g	915	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Muhlenbergia capillaris Regal Mist® 'Lenca'	Pink Hair Grass	Grass, 2-3' H x 2-3' W, Sun/Light Shade, Pink, Evergreen	1g	muhcaprm1g	467	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Muhlenbergia capillaris Regal Mist® 'Lenca'	Pink Hair Grass	Grass, 2-3' H x 2-3' W, Sun/Light Shade, Pink, Evergreen	5g	muhcaprm5g	493	R/L MIX	Now	\$10.50	\$10.00	\$9.45
	Muhlenbergia dubia	Pine Muhly	Grass, 2-3' H x 2-3' W, Sun/Part Sun, Tan, Evergreen	1g	muhdub1g	152	R	Now	\$4.25	\$4.05	\$3.85
	Muhlenbergia dubia	Pine Muhly	Grass, 2-3' H x 2-3' W, Sun/Part Sun, Tan, Evergreen	5g	muhdub5g	10	L	Now	\$10.50	\$10.00	\$9.45
	Muhlenbergia dumosa	Bamboo Muhly	Grass, 3-6' H x 3-5' W, Sun/Part Sun, Incon., Evergreen	5g	muhdum5g	326	R	Now	\$12.50	\$12.50	\$12.50
	Muhlenbergia e. 'El Toro' TM	Bull Grass Selection	Grass, 2-3' H x 2-3' W, Sun, Purple/Gray, Evergreen	5g	muhemeet5g	200	R	Now	\$12.50	\$11.90	\$11.25



EL NATIVO GROWERS
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November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
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Tier 1 pricing for customers who spent \$10,000 in 2020
Tier 2 pricing for customers who spent \$25,000 in 2020

INSIDE SALES
CAITLIN IRWIN
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email: irwin_caitlin@elnativogrowers.com

Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant,
VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left,
EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
	Muhlenbergia lindheimeri	Lindheimer's Muhly	Grass, 3-5' H x 2-4' W, Sun/Part Sun, Tan, Semi-evergreen	1g	muhlin1g	214	R	Now	\$3.50	\$3.35	\$3.15
CA	Muhlenbergia rigens	Deergrass	Grass, 2-4' H x 2-3' W, Sun/Part Sun, Tan, Evergreen	1g	muhrig1g	1089	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Muhlenbergia rigens	Deergrass	Grass, 2-4' H x 2-3' W, Sun/Part Sun, Tan, Evergreen	5g	muhrig5g	345	R	Now	\$10.50	\$10.00	\$9.45
	Myoporum p. 'Putah Creek'	NCN	Groundcover, 8-12" H x 10-15' W, Sun, White, Evergreen	1g	myoparp1g	123	R	Now	\$3.00	\$2.85	\$2.70
	Myoporum parvifolium 'Pink'	Myoporum	Groundcover, 4-6" H x 6-10' W, Sun, Pink, Evergreen	1g	myoparp1g	451	R	Now	\$3.00	\$2.85	\$2.70
CA	Myrica californica	Pacific Wax Myrtle	Shrub, 15-30' H x 10'+ W, Sun/Part Sun, Incon., Evergreen	15g	myrcal15g	1	L	Now	\$45.00	\$45.00	\$45.00
	Myrsine africana	African Boxwood	Shrub, 6-8' H x 4-6' W, Sun/Part Sun, Incon., Evergreen	1g	myrafr1g	202	R	Now	\$3.50	\$3.35	\$3.15
CA	Nassella pulchra	Purple Needlegrass	Grass, 2-3' H x 2-3' W, Sun/Part Sun, Golden/Tan, Summer Dormant	4"	naspu4	190	L	Now	\$2.50	\$2.40	\$2.25
	Nepeta f. 'Novanepjun' Junior Walker TM PP 2	Catmint Selection	Perennial, 12-18" H x 24-36" W, Sun/Light Shade, Lavender, Winter Dorm	1g	nepfaajw1g	135	L,CB	Now	\$3.50	\$3.35	\$3.15
	Nepeta faassenii 'Six Hills Giant'	Catmint Selection	Perennial, 24-30" H x 2-3' W, Sun/Light Shade, Bluish/Purple, Winter Dorm	1g	nepfaashg1g	1221	L	Now	\$3.50	\$3.35	\$3.15
	Nepeta faassenii 'Walker's Low'	Catmint Selection	Perennial, 18-24" H x 2-3' W, Sun/Light Shade, Bluish/Purple, Winter Dorm	1g	nepfaaw1g	142	L,CB	Now	\$3.50	\$3.35	\$3.15
CA	Oenothera elata	Hooker's Evening Primrose, Sundrops	Perennial, 3-6' H x 2-5' W, Sun/Part Sun, Yellow, Winter Deciduous	1g	oenela1g	16	L	Now	\$3.50	\$3.35	\$3.15
	Ophiopogon p. 'Nigrescens'	Black Mondo Grass	Grass-like, 1' H x 1-2' W, Sun/Light Shade, Lavender, Evergreen	1g	ophplan1g	188	L	Now	\$5.50	\$5.25	\$4.95
	Opuntia cactanapa 'Ellisiana'	Spineless Prickly Pear	Cacti, 3' H x 6' W, Sun, Yellow, Evergreen	5g	opucacel5g	11	R	Now	\$18.50	\$18.50	\$18.50
CA	Opuntia prolifera	Coast Cholla	Cacti, 3-6' H x 2-4'+ W, Sun, Purplish/Red, Evergreen	1g	opupro1g	123	R/L MIX	Now	\$5.50	\$5.50	\$5.50
CA	Opuntia x vaseyi	Cacti, Sun, Red/Orange, Evergreen	Cacti, Sun, Red/Orange, Evergreen	1g	opuvag1g	39	R	Now	\$5.50	\$5.50	\$5.50
	Oscularia deltoidea	Pink Iceplant	Succulent, 6-10" H x 2-3' W, Sun, Pink, Evergreen	1g	oscdel1g	20	L	Now	\$4.25	\$4.05	\$3.85
	Panicum virgatum 'Prairie Sky'	Switch Grass Selection	Grass, 4-6' H x 2-3' W, Sun/Light Shade, Dark Red, Winter Dormant	1g	panvirps1g	33	L	Now	\$4.25	\$4.05	\$3.85
	Panicum virgatum 'Shenandoah'	Red Switch Grass	Grass, 3-4' H x 3-4' W, Sun, Pink/Tan, Winter Dormant	1g	panvirsh1g	386	L	Now	\$4.25	\$4.05	\$3.85
	Parkinsonia aculeata	Palo Verde	Tree, 15-20' H x 15-20' W, Sun, Yellow, Summer Dormant	1g	paracu1g	47	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Pelargonium sidoides	Kalwerbossie Geranium	Perennial, 10-14" H x 10-12" W, Sun, Blackish, Evergreen	1g	pelsid1g	171	R/L MIX	Now	\$4.50	\$4.50	\$4.50
	Pelargonium tomentosum	Peppermint Geranium	Perennial, 1-2' H x 3-4' W, Part Sun / Inland Shade, White, Evergreen	1g	peltom1g	113	L	Now	\$4.25	\$4.25	\$4.25
	Pennisetum 'Fairy Tails'	Evergreen Fountain Grass	Grass, 3-4' H x 2-3' W, Sun, Tan, Semi-dormant	1g	penft1g	500	L	Now	\$3.50	\$3.35	\$3.15
	Pennisetum alopecuroides 'Hameln'	Dwarf Fountain Grass	Grass, 2-3' H x 1-3' W, Sun/Part Sun, Tan, Winter Dormant	1g	penaloha1g	719	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Pennisetum alopecuroides 'Moudry'	Black Flowering Fountain Grass	Grass, 2-3' H x 2-3' W, Sun/Part Sun, Blackish, Winter Dormant	1g	penalomo1g	279	L	Now	\$3.50	\$3.35	\$3.15
	Pennisetum messiacum	NCN	Grass, 18-24" H x 1-2' W, Sun, Red/Tan, Semi-dormant	1g	penmes1g	351	L	Now	\$3.00	\$2.85	\$2.70
	Pennisetum orientale	Fountain Grass	Grass, 1-2' H x 18-24" W, Sun, Whitish/Pink, Winter Dormant	1g	penori1g	1821	L	Now	\$4.25	\$4.05	\$3.85
	Pennisetum orientale 'Karley Rose'	NCN	Grass, 12-18" H x 12-18" W, Sun, Whitish/Pink, Winter Dormant	1g	penorik1g	830	L	Now	\$4.50	\$4.50	\$4.50
	Pennisetum setaceum 'Eaton Canyon'	Eaton Canyon Fountain Grass	Grass, 2-3' H x 1-3' W, Sun/Part Sun, Brown/Red, Winter Dormant	1g	pensetec1g	416	R	Now	\$4.25	\$4.05	\$3.85
	Pennisetum setaceum 'Rubrum'	Red Fountain Grass	Grass, 3-5' H x 2-5' W, Sun/Part Sun, Red/Brown, Winter Dormant	1g	pensetru1g	23	L	Now	\$3.50	\$3.35	\$3.15
	Pennisetum spathiolatum	Slender Veldt Grass	Grass, 1-2' H x 1-2' W, Sun/Part Sun, Tan, Semi-Dormant	1g	penspa1g	742	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Penstemon 'Firebird'	Red Border Penstemon	Perennial, 2-3' H x 2-3' W, Sun/Part Sun, Red, Evergreen	1g	penf1g	52	L	Now	\$3.50	\$3.35	\$3.15
	Penstemon 'Red Riding Hood' (PP18,950)	Beard Tongue Hybrid	Perennial, 24-30" H x 18-24" W, Sun/Part Sun, Red, Evergreen	1g	penhr1g	40	L,VAR	Now	\$4.25	\$4.25	\$4.25
CA	Penstemon centranthifolius	Scarlet Bugler	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Scarlet, Evergreen	1g	pencen1g	0		MID-NOV	\$5.50	\$5.50	\$5.50
CA	Penstemon eatonii	Firecracker Penstemon	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Red, Evergreen	1g	peneat1g	623	R,SM	Now	\$4.50	\$4.30	\$4.05
CA	Penstemon heterophyllus 'Margarita BOP'	Foothill Penstemon Selection	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Blue/Purple, Evergreen	1g	penhetm1g	0		MID-NOV	\$4.50	\$4.30	\$4.05
CA	Penstemon spectabilis	Showy Penstemon	Perennial, 3-5' H x 3-5' W, Sun/Part Sun, Blue/Violet, Evergreen	1g	penspe1g	0		MID-NOV	\$5.50	\$5.25	\$4.95
	Perovskia atriplicifolia 'Blue Spire'	Russian Sage	Perennial, 3-5' H x 3-5' W, Sun/Light Shade, Blue, Winter Dormant	1g	peratrs1g	148	L	Now	\$4.25	\$4.05	\$3.85
	Phlomis fruticosa	Jerusalem Sage	Shrub, 3-4' H x 3-4' W, Sun/Light Shade, Yellow, Evergreen	1g	phlfu1g	290	L,VAR	Now	\$3.50	\$3.35	\$3.15
	Phlomis fruticosa	Jerusalem Sage	Shrub, 3-4' H x 3-4' W, Sun/Light Shade, Yellow, Evergreen	5g	phlfu5g	24	L	Now	\$10.50	\$10.00	\$9.45
	Phormium 'Platt's Black'	New Zealand Flax Hybrid	Perennial	5g	phopb5g	14	R	Now	\$22.50	\$22.50	\$22.50
	Phormium 'Tom Thumb'	Dwarf New Zealand Flax	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Reddish, Evergreen	1g	photent1g	204	R	Now	\$4.50	\$4.50	\$4.50
	Pinus eldarica	Afghan Pine	Tree	1g	pineld1g	122	R/L MIX	Now	\$3.50	\$3.35	\$3.15
CA	Platanus racemosa	California Sycamore	Tree, 40-60' H x 20-50' W, Sun, Catkins, Winter Dormant	24B	plarac24B	1	L, LB	Now	\$175.00	\$166.25	\$157.50
CA	Platanus racemosa	California Sycamore	Tree, 40-60' H x 20-50' W, Sun, Catkins, Winter Dormant	5g	plarac5g	247	R	Now	\$12.50	\$11.90	\$11.25
CA	Polystichum munitum	Western Sword Fern	Fern, 2-3' H x 1-4' W, Part Shade/Shade, N/A, Evergreen	5g	polmun5g	32	R	Now	\$18.50	\$18.50	\$18.50
CA	Populus fremontii	Fremont's Cottonwood	Tree, 40-60' H x 20-30' W, Sun, Incon., Winter Dormant	5g	popfre5g	32	L,VAR	Now	\$10.50	\$10.50	\$10.50
	Portulacaria afra 'Prostrate Form'	Elephant Food - Prostrate Form	Succulent, Sun/Part Sun, NA, Evergreen	1g	porafpr1g	558	R	Now	\$4.25	\$4.05	\$3.85
	Portulacaria afra 'Skyscraper'	Elephant Food - Narrow Upright Form	Succulent, 8-12" H x 2-3' W, Sun/Light Shade, NA, Evergreen	1g	porafsr1g	245	R	Now	\$4.25	\$4.05	\$3.85
	Portulacaria afra 'Skyscraper'	Elephant Food - Narrow Upright Form	Succulent, 8-12" H x 2-3' W, Sun/Light Shade, NA, Evergreen	5g	porafsr5g	108	R	Now	\$12.50	\$11.90	\$11.25
	Portulacaria afra 'Variegata'	Variegated Elephant Plant	Succulent, 8-10" H x 4-6' W, Sun/Part Sun, NA, Evergreen	1g	porafva1g	98	L	Now	\$4.25	\$4.05	\$3.85
	Portulacaria afra macrophylla	Elephant Food - Large Leaf Form	Succulent, 8-10" H x 4-6' W, Sun/Part Sun, NA, Evergreen	1g	porafmac1g	270	R	Now	\$4.25	\$4.05	\$3.85
	Portulacaria afra macrophylla	Elephant Food - Large Leaf Form	Succulent, 8-10" H x 4-6' W, Sun/Part Sun, NA, Evergreen	5g	porafmac5g	97	R	Now	\$12.50	\$11.90	\$11.25



EL NATIVO GROWERS
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November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

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Tier 2 pricing for customers who spent \$25,000 in 2020

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Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant, VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left, EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
CA	Quercus agrifolia	Coast Live Oak	Tree, 20-50' H x 35'+ W, Sun/Part Sun, Catkins, Evergreen	5g	queagr5g	266	R/L MIX	Now	\$12.50	\$11.90	\$11.25
CA	Quercus agrifolia 'Natural Form'	Coast Live Oak	Tree, 20-50' H x 35'+ W, Sun/Part Sun, Catkins, Evergreen	15g	queagrnat15g	102	L,VAR	Now	\$45.00	\$42.75	\$40.50
CA	Quercus agrifolia 'Natural Form'	Coast Live Oak	Tree, 20-50' H x 35'+ W, Sun/Part Sun, Catkins, Evergreen	24B	queagrnat24B	3	R	Now	\$150.00	\$150.00	\$150.00
CA	Quercus agrifolia_std.	Coast Live Oak	Tree, 20-25' H x 35'+ W, Sun, Catkins, Evergreen	24B	queagrstd24B	5	R	Now	\$150.00	\$150.00	\$150.00
CA	Quercus lobata	Valley Oak	Tree, 40-60' H x 40-60" W, Sun, Catkins, Winter Deciduous	5g	quelob5g	94	L,VAR	Now	\$12.50	\$12.50	\$12.50
	Rhagodia spinescens	Creeping Australian Saltbush	Shrub, 4-6' H x 6-8' W, Sun/Part Sun, Incon., Evergreen	1g	rhaspi1g	339	L,CB	Now	\$4.25	\$4.05	\$3.85
CA	Rhamnus californica 'Eve Case' (Frangula)	Coffeeberry Selection	Shrub, 4-6' H x 6-8' W, Sun/Part Sun, Cream, Evergreen	1g	rhacalec1g	171	R/L MIX	Now	\$4.25	\$4.05	\$3.85
CA	Rhamnus californica 'Leatherleaf' (Frangula)	Coffeeberry Selection	Shrub, 6-8' H x 6-8' W, Sun/Part Sun, Cream, Evergreen	1g	rhacall1g	0		DEC	\$5.50	\$5.50	\$5.50
CA	Rhamnus californica (Frangula)	Coffeeberry	Shrub, 5-15' H x 8-10' W, Sun/Part Sun, Cream, Evergreen	1g	rhacal1g	604	R	Now	\$4.25	\$4.05	\$3.85
CA	Rhamnus californica 'Mound San Bruno' (Frangula)	Coffeeberry Selection	Shrub, 4-6' H x 3-5' W, Sun/Part Sun, Cream, Evergreen	1g	rhacalmsb1g	634	R	Now	\$4.25	\$4.05	\$3.85
CA	Rhamnus crocea	Spiny Redberry	Shrub	1g	rhacro1g	0		MID-NOV	\$6.50	\$6.50	\$6.50
	Rhaphiolepis umbellata 'Minor'	Dwarf Hawthorn	Shrub, 4-6' H x 2-3' W, Sun, White, Evergreen	1g	rhaumbmi1g	172	L	Now	\$3.00	\$2.85	\$2.70
CA	Rhus integrifolia	Lemonade Berry	Shrub, 6-10' H x 10-15' W, Sun/Light Shade, Light Pink, Evergreen	1g	rhuint1g	932	R	Now	\$4.50	\$4.30	\$4.05
CA	Rhus ovata	Sugarbush	Shrub, 8-12' H x 8-10' W, Sun/Light Shade, White, Evergreen	1g	rhuova1g	606	R	Now	\$4.50	\$4.30	\$4.05
CA	Ribes californicum	Hillside Gooseberry	Shrub, 3-5' H x 3-5' W, Part Sun/Shade, White/Purple, Drought Deciduous	1g	ribcal1g	0		LATE NOV	\$6.50	\$6.50	\$6.50
CA	Ribes sanguineum	Red Flowering Currant	Shrub, 4-10' H x 4-6' W, Part Sun/Shade, Pink/Red, Drought Deciduous	1g	ribsan1g	60	R	Now	\$5.50	\$5.50	\$5.50
CA	Ribes sanguineum var. glutinosum		Shrub	1g	ribsanglu1g	50		Now	\$5.50	\$5.50	\$5.50
CA	Ribes viburnifolium	Evergreen Currant	Groundcover, 3-4' H x 4-6' W, Part Shade/Shade, Red, Evergreen	1g	ribvib1g	0		MID-NOV	\$4.25	\$4.05	\$3.85
CA	Rosa californica	California Wild Rose	Rose, 3-6' H x 3-5'+ W, Sun/Part Sun, Pink, Semi-deciduous	1g	rosca1g	190	SM	Now	\$5.85	\$5.85	\$5.85
CA	Rosa californica	California Wild Rose	Rose, 3-6' H x 3-5'+ W, Sun/Part Sun, Pink, Semi-deciduous	5g	rosca5g	210	VS	Now	\$14.50	\$14.50	\$14.50
	Rosmarinus officinalis 'Barbecue'	Rosemary Selection - Tight Upright	Shrub, 2-4' H x 1-2' W, Sun, Blue, Evergreen	1g	rosoffba1g	532	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Rosmarinus officinalis 'Blue Spires'	Upright Rosemary Selection	Shrub, 4-5' H x 2-3' W, Sun, Blue, Evergreen	1g	rosoffbs1g	229	L	Now	\$3.50	\$3.35	\$3.15
	Rosmarinus officinalis 'Boule'	Rosemary Selection - Tight Mounding	Shrub	1g	rosoffbo1g	186	R	Now	\$3.50	\$3.35	\$3.15
	Rosmarinus officinalis 'Collingwood Ingram'	Semi-Prostrate Rosemary Selection	Shrub, 2-3' H x 3-5' W, Sun, Blue/Violet, Evergreen	1g	rosoffci1g	497	R/L MIX	Now	\$3.00	\$2.85	\$2.70
	Rosmarinus officinalis 'Gorizia'	Shrub	Shrub	1g	rosoffgo1g	72		Now	\$4.25	\$4.05	\$3.85
	Rosmarinus officinalis 'Lockwood de Forest'	Prostrate Rosemary Selection	Shrub, 1-2' H x 6-8' W, Sun, Light Blue, Evergreen	1g	rosoffldf1g	13	L,VAR	Now	\$3.00	\$2.85	\$2.70
	Rosmarinus officinalis 'Prostratus'	Prostrate Rosemary Selection	Groundcover, 1-2' H x 6-8' W, Sun, Pale Blue, Evergreen	1g	rosoffpr1g	73	L	Now	\$3.00	\$2.85	\$2.70
	Rosmarinus officinalis 'Upright Rosemary Selection'	Upright Rosemary Selection	Shrub, 4-6' H x 4-5' W, Sun, Lavender/Blue, Evergreen	1g	rosoffrb1g	370	L	Now	\$3.00	\$2.85	\$2.70
	Rosmarinus officinalis Irene PP 09.124	Prostrate Rosemary Selection	Groundcover, 1-2' H x 6-8' W, Sun, Blue/Violet, Evergreen	1g	rosoffir1g	80	SM	Now	\$3.50	\$3.35	\$3.15
CA	Rubus ursinus	Pacific Blackberry	Perennial, 6-12" H x 6-10' W, Sun/Part Sun, White, Drought Deciduous	1g	ruburs1g	0		MID-NOV	\$5.50	\$5.50	\$5.50
	Rudbeckia f. var. sullivantii 'Goldsturm'	Black-Eyed Susan Selection	Perennial, 2-3' H x 2-3' W, Sun/Light Shade, GoldenYellow/Orange, Evergreen	1g	rudhurr1g	24	R	Now	\$4.25	\$4.05	\$3.85
	Rudbeckia fulgida 'Viette's Little Suzy' (PP 8.8)	Black-eyed Susan	Perennial, 18-24" H x 12-24" W, Sun/Part Sun, Golden Yellow	1g	rudfulls1g	123	L	Now	\$4.25	\$4.05	\$3.85
	Russelia 'St. Elmo's Fire'	Coral Fountain Selection	Shrub, 3-4' H x 6-8' W, Sun/Shade, Bright Red, Evergreen	1g	ruseqsef1g	110	R,SM	Now	\$4.25	\$4.05	\$3.85
	Russelia equisetiformis	Coral Fountain	Shrub, 3-4' H x 3-4' W, Sun/Shade, Bright Red, Evergreen	1g	rusequ1g	254	R,SM	Now	\$4.25	\$4.05	\$3.85
	Russelia equisetiformis 'Flamingo Park'	Coral Fountain - Pink	Shrub, 4-5' H x 4-5' W, Sun/Shade, Coral, Evergreen	1g	rusequfp1g	61	L	Now	\$4.25	\$4.05	\$3.85
	Russelia equisetiformis 'Flamingo Park'	Coral Fountain - Pink	Shrub, 4-5' H x 4-5' W, Sun/Shade, Coral, Evergreen	5g	rusequfp5g	138	R	Now	\$10.50	\$10.00	\$9.45
	Russelia equisetiformis 'Yellow'	Coral Fountain - Yellow	Shrub, 4-5' H x 4-5' W, Sun/Shade, Pale Yellow, Evergreen	5g	rusequye5g	114	R	Now	\$12.50	\$12.50	\$12.50
CA	Salix lasiolepis	Arroyo Willow	Shrub, 10-20' H x 10-20' W, Sun, White, Winter Dormant	1g	sallas1g	39	L,OG	Now	\$3.50	\$3.35	\$3.15
CA	Salix lasiolepis	Arroyo Willow	Shrub, 10-20' H x 10-20' W, Sun, White, Winter Dormant	15g	sallas15g	18	L	Now	\$38.00	\$36.10	\$34.20
CA	Salix lasiolepis	Arroyo Willow	Shrub, 10-20' H x 10-20' W, Sun, White, Winter Dormant	5g	sallas5g	22	L,OG	Now	\$10.50	\$10.00	\$9.45
CA	Salvia 'Allen Chickering'	Sage Hybrid	Shrub, 3-5' H x 3-5' W, Sun/Light Shade, Purple, Evergreen	1g	salac1g	206	R,SM	Now	\$4.25	\$4.05	\$3.85
	Salvia 'Amistad' PP23578	Sage Hybrid	Shrub, 4-6' H x 3-5' W, Sun/Light shade, Purple, Semi evergreen	1g	salam1g	66	L,CB	Now	\$4.50	\$4.30	\$4.05
	Salvia 'Anthony Parker'	Sage Hybrid	Perennial, 4-5' H x 4-5' W, Sun/Light Shade, Blue/Violet, Evergreen	1g	salap1g	66	L	Now	\$4.25	\$4.05	\$3.85
CA	Salvia 'Aromas'	Sage Hybrid	Shrub, 3-5' H x 3-5' W, Sun/Part Sun, Purple, Evergreen	1g	salclear1g	158	R	Now	\$4.25	\$4.05	\$3.85
CA	Salvia 'Bee's Bliss'	Creeping Sage Hybrid	Groundcover, 1-3' H x 4-6' W, Sun/Part Sun, Lavender, Evergreen	1g	salbb1g	0		NOV	\$4.50	\$4.50	\$4.50
CA	Salvia 'Celestial Blue'	Sage Hybrid	Shrub, 3-5' H x 3-5' W, Sun/Light Shade, Blue/Purple, Evergreen	1g	salcb1g	41	SM	Now	\$5.25	\$5.00	\$4.75
	Salvia 'Indigo Spires'	NCN	Shrub, 3-5' H x 3-5' W, Sun/Part Sun, Violet, Evergreen	1g	salis1g	100	L	Now	\$4.25	\$4.05	\$3.85
CA	Salvia 'Mrs. Beard'	Sage Hybrid	Groundcover, 1-2' H x 2-4' W, Sun/Part Sun, Blue, Summer Deciduous	1g	salmb1g	21	SM	Now	\$5.25	\$5.25	\$5.25
	Salvia 'Mystic Spires'	Sage Selection	Perennial, 2-3' H x 1-2' W, Sun, Blue, Evergreen	1g	salms1g	23	L	Now	\$4.50	\$4.30	\$4.05
CA	Salvia apiana	White Sage	Shrub, 3-5' H x 3-5' W, Sun/Part Sun, White, Summer Deciduous	1g	salap1g	68	R	Now	\$4.25	\$4.05	\$3.85
	Salvia chamaedryoides	Germander Sage	Shrub, 24-30" H x 2-3' W, Sun/Part Sun, Sky Blue, Evergreen	5g	salcha5g	50	L	Now	\$10.50	\$10.00	\$9.45
	Salvia chamaedryoides 'Marine Blue'	Germander Sage - Dark Blue	Shrub, 2-3' H x 2-3' W, Sun/Part Sun, Dark Blue, Evergreen	1g	salchamb1g	45	R/L MIX	Now	\$4.25	\$4.05	\$3.85
	Salvia chiapensis	Chiapas Sage	Shrub, 2-3' H x 3-4' W, Light shade/Part Sun, Magenta, Evergreen	1g	salchi1g	86	R,SM	Now	\$4.50	\$4.50	\$4.50



EL NATIVO GROWERS
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November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
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Please use list price for all estimates & quotes. Except ...
Tier 1 pricing for customers who spent \$10,000 in 2020
Tier 2 pricing for customers who spent \$25,000 in 2020

INSIDE SALES
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Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant, VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left, EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
CA	Salvia clevelandii 'Winifred Gilman'	Cleveland Sage Selection	Shrub, 3-5' H x 3-5' W, Sun/Light Shade, Dark Purple, Evergreen	1g	salclewg1g	0		MID-NOV	\$4.25	\$4.05	\$3.85
	Salvia discolor	Andean Sage	Shrub, 2-3' H x 2-3' W, Sun/Part Sun, Dark Purple, Evergreen	1g	saldis1g	26	L	Now	\$4.50	\$4.30	\$4.05
	Salvia g. 'Balmircher' Mirage™ Cherry Red PP	Autumn Sage - Cherry Red	Shrub, 12-18" H x 12-18" W, Sun/Part Sun, Red, Fast	1g	salgremc1g	95	L	Now	\$4.25	\$4.05	\$3.85
	Salvia greggii 'Balmirpink' Mirage™ Hot Pink	Autumn Sage - Mirage Pink	Shrub, 12-18" H x 12-18" W, Sun/Part Sun, Pink, Fast	1g	salgremhp1g	359		Now	\$4.25	\$4.05	\$3.85
	Salvia greggii 'Balmirpink' Mirage™ Pink	Autumn Sage - Mirage Pink	Shrub, 12-18" H x 12-18" W, Sun/Part Sun, Pink, Fast	1g	salgrempp1g	84	R	Now	\$3.50	\$3.35	\$3.15
	Salvia greggii 'Balmirpink' Mirage™ White	Autumn Sage - Mirage White	Shrub, 12-18" H x 12-18" W, Sun/Light Shade, White, Evergreen	1g	salgremw1g	560	R,SM	Now	\$3.85	\$3.70	\$3.50
	Salvia greggii 'Balmirpink' Mirage™ Salmon PP	Autumn Sage - Mirage Salmon	Shrub, 12-18" H x 12-18" W, Sun/Part Sun, Salmon, Fast	1g	salgremsalmon1g	552	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Salvia greggii 'Balmirvio' Mirage™ Violet PPA	Autumn Sage - Mirage Violet	Shrub, 12-18" H x 12-18" W, Sun/Part Sun, Violet, Fast	1g	salgremvi1g	468	R,BL	Now	\$3.50	\$3.35	\$3.15
	Salvia greggii 'Furman's Red'	Furman's Red Texas Sage	Shrub, 2-4' H x 2-4' W, Sun, Dark Red, Evergreen	1g	salgrefr1g	403	R	Now	\$3.00	\$2.85	\$2.70
	Salvia greggii 'Furman's Red'	Furman's Red Texas Sage	Shrub, 2-4' H x 2-4' W, Sun, Dark Red, Evergreen	5g	salgrefr5g	28	L	Now	\$8.50	\$8.10	\$7.65
	Salvia greggii 'Red'	Autumn Sage Hybrid - Red	Shrub	1g	SALGRERE1G	196	L,CB	Now	\$3.15	\$3.00	\$2.85
	Salvia guaranitica 'Black & Blue'		Shrub	1g	salguabb1g	22	L,EC	Now	\$4.50	\$4.30	\$4.05
	Salvia leucantha	Mexican Bush Sage - Purple w/White	Shrub, 3-4' H x 3-5' W, Sun/Light Shade, Purple/White, Evergreen	1g	salleu1g	330	L,VAR	Now	\$3.00	\$2.85	\$2.70
	Salvia leucantha 'Ferpink' Danielle's Dream P	Mexican Bush Sage Selection - Pink	Shrub, 3-4' H x 3-5' W, Sun/Light Shade, Pink, Evergreen	1g	salleudd1g	264	L,CB	Now	\$4.50	\$4.50	\$4.50
	Salvia leucantha 'Santa Barbara'	Mexican Sage Selection - Dwarf	Shrub, 1-3' H x 2-4' W, Sun/Light Shade, Purple/White, Evergreen	1g	salleusb1g	1318	R/L CB MIX	Now	\$3.50	\$3.35	\$3.15
	Salvia leucantha 'Santa Barbara'	Mexican Sage Selection - Dwarf	Shrub, 1-3' H x 2-4' W, Sun/Light Shade, Purple/White, Evergreen	5g	salleusb5g	40	R	Now	\$8.50	\$8.10	\$7.65
	Salvia leucantha 'White Mischief'	Mexican Bush Sage Selection - White	Shrub, 3-4' H x 3-5' W, Sun/Part Sun, White, Evergreen	1g	salleuwm1g	95	R,SM	Now	\$4.25	\$4.05	\$3.85
	Salvia leucantha 'Midnight'	Mexican Bush Sage Selection - Solid Purple	Shrub, 3-4' H x 3-5' W, Sun/Light Shade, Purple, Evergreen	1g	salleumi1g	0		DEC	\$4.25	\$4.05	\$3.85
CA	Salvia leucophylla 'Amethyst Bluff'	Purple Sage Selection	Shrub, 3-5' H x 5-8' W, Sun/Light Shade, Pinkish/Purple, Summer Deciduo	1g	salleuab1g	155	L	Now	\$4.25	\$4.05	\$3.85
CA	Salvia leucophylla 'Pt Sal Spreader'	Purple Sage Selection	Shrub, 2-3' H x 8-10' W, Sun/Light Shade, Rose Pink, Summer Deciduous	1g	salleups1g	151	L	Now	\$4.25	\$4.05	\$3.85
CA	Salvia leucophylla 'Point Sal'	Purple Sage Selection	Shrub, 4-6' H x 8-10' W, Sun/Light Shade, Rose Pink, Summer Deciduous	1g	salleups1g	710	R,SM	Now	\$4.25	\$4.05	\$3.85
CA	Salvia mellifera	Black Sage	Shrub, 3-5' H x 3-5' W, Sun/Part Sun, Light Blue, Evergreen	1g	salmel1g	37	R,SM,VAR	Now	\$4.25	\$4.25	\$4.25
	Salvia microphylla 'Hot Lips'	Bi-color Salvia	Shrub, 3-4' H x 3-5' W, Sun, Red & White, Evergreen	1g	salmich1g	378	L	Now	\$3.50	\$3.35	\$3.15
	Salvia microphylla 'Hot Lips'	Bi-color Salvia	Shrub, 3-4' H x 3-5' W, Sun, Red & White, Evergreen	5g	salmich5g	98	R	Now	\$8.50	\$8.10	\$7.65
	Salvia microphylla 'Mesa Azure'	Sage Hybrid	Shrub, 1-2' H x 1-2' W, Sun, Purple, Evergreen	1g	salma1g	148	L	Now	\$4.25	\$4.05	\$3.85
	Salvia microphylla x Heatwave™ Blast (PP24)	Heatwave™ Sage - Salmon	Shrub, 2-3' H x 2-3' W, Sun, Salmon, Evergreen	1g	salmichwblast1g	213	L	Now	\$3.50	\$3.35	\$3.15
	Salvia microphylla x Heatwave™ Blaze (PP24)	Heatwave™ Sage - Dk Crimson Red	Shrub, 2-3' H x 2-3' W, Sun, Crimson Red, Evergreen	1g	salmichwb1g	331	R	Now	\$3.50	\$3.35	\$3.15
	Salvia microphylla x Heatwave™ Blaze (PP24)	Heatwave™ Sage - Dk Crimson Red	Shrub, 2-3' H x 2-3' W, Sun, Crimson Red, Evergreen	5g	salmichwb5g	64	L	Now	\$10.50	\$10.00	\$9.45
	Salvia microphylla x Heatwave™ Breeze PPA	Heatwave™ Sage - Violet/Blue	Shrub, 2-3' H x 2-3' W, Sun, Blue/Violet, Evergreen	1g	salmichwbreeze1g	55	L	Now	\$3.50	\$3.35	\$3.15
	Salvia microphylla x Heatwave™ Brilliance (P)	Heatwave™ Sage - Magenta	Shrub, 2-3' H x 2-3' W, Sun, Magenta, Evergreen	1g	salmichwbr1g	446	R,BL	Now	\$3.50	\$3.35	\$3.15
	Salvia microphylla x Heatwave™ Glimmer (PP)	Heatwave™ Sage - White	Shrub, 2-3' H x 2-3' W, Sun, White, Evergreen	1g	salmichwglimmer1g	267	R	Now	\$3.50	\$3.35	\$3.15
	Salvia microphylla x Heatwave™ Glitter (PP24)	Heatwave™ Sage - Pastel Violet w/white	Shrub, 2-3' H x 2-3' W, Sun, Violet / Lilac, Evergreen	1g	salmichwgl1g	144	L	Now	\$3.50	\$3.35	\$3.15
	Salvia microphylla x Heatwave™ Sparkle (PP)	Heatwave™ Sage - Dark Pink w/White	Shrub, 2-3' H x 2-3' W, Sun, Mauve / Pink w/ White, Evergreen	1g	salmichwsp1g	246	L,CB	Now	\$3.50	\$3.35	\$3.15
	Salvia microphylla x Heatwave™ Sparkle (PP)	Heatwave™ Sage - Dark Pink w/White	Shrub, 2-3' H x 2-3' W, Sun, Mauve / Pink w/ White, Evergreen	5g	salmichwsp5g	51	L,BL	Now	\$10.50	\$10.00	\$9.45
	Salvia nemorosa 'Caradonna'	Meadow Sage Selection	Perennial, 18-24" H x 18-24" W, Sun/Partial Sun, Violet/Purple, Winter Do	1g	salnemca1g	63		Now	\$4.25	\$4.05	\$3.85
	Salvia uliginosa	Bog Sage	Perennial, 4-6' H x 3-5' W, Sun/Part Sun, Sky Blue, Evergreen	1g	saluli1g	101	L,CB	Now	\$4.25	\$4.05	\$3.85
	Salvia uliginosa	Bog Sage	Perennial, 4-6' H x 3-5' W, Sun/Part Sun, Sky Blue, Evergreen	5g	saluli5g	17	L,CB	Now	\$10.50	\$10.00	\$9.45
CA	Sambucus mexicana	Mexican Elderberry	Tree, 8-25' H x 10'+ W, Sun/Light Shade, Yellow w/Purple Berries, Semi-d	1g	sammex1g	107	L	Now	\$5.25	\$5.25	\$5.25
	Sansevieria trifasciata 'Black Gold'	Snake Plant - Variegated Dark Green and Gold	Succulent, 2-3' H x Spreading W, Sun/Shade, Evergreen	3g	santrihg3g	204	R	Now	\$16.50	\$16.50	\$16.50
	Sansevieria trifasciata 'Hahnii'	Bird's Nest Snake Plant	Succulent, 6-8" H x 6-8" W, Sun/Shade, Tan, Evergreen	1g	santrih1g	295	R	Now	\$5.50	\$5.50	\$5.50
	Sansevieria trifasciata 'Moonshine'	Snakeplant - Silver leaf	Succulent, 1-2' H x 1' W, Sun/Shade, White, Evergreen	3g	santrimo3g	141	R	Now	\$18.50	\$18.50	\$18.50
	Santolina chamaecyparissus	Lavender Cotton	Shrub, 1-2' H x 2-4' W, Sun/Part Sun, Yellow, Evergreen	1g	sancha1g	0		MID-NOV	\$3.50	\$3.35	\$3.15
	Santolina virens	Lavender Cotton	Shrub, 1-2' H x 2-4' W, Sun/Part Sun, Yellow, Evergreen	1g	sanvir1g	20	L	Now	\$4.25	\$4.05	\$3.85
	Scabiosa 'Butterfly Blue'	Pin cushion Selection - Blue	Perennial, 1-2' H x 1-2' W, Sun, Blue, Evergreen	4"	scabb4	83	L	Now	\$2.00	\$1.90	\$1.80
	Schinus molle	California Pepper Tree	Tree, 25-40' H x 40' W, Sun, Insignificant, Evergreen	1g	schmol1g	356	L,OG	Now	\$4.25	\$4.05	\$3.85
	Sedum 'Autumn Joy'	Stoncrop Selection	Succulent, 1-2' H x 1-2' W, Sun/Part Sun, Reddish, Winter Dormant	1g	sedaj1g	802	R	Now	\$3.50	\$3.35	\$3.15
	Sedum 'Lemon Ball'	Sedum Hybrid - Lime Leaf	Succulent, 6-12" H x 10-18" W, Sun/Part Sun, White, Evergreen	4"	sedlb4	205	L,CB	Now	\$1.50	\$1.45	\$1.35
	Sedum nussbaumerianum 'Coppertone'	Coppertone Sedum Selection	Succulent, 6-12" H x 2-3' W, Sun/Part Sun, White, Evergreen	1g	sednucoc1g	39	L,VAR	Now	\$3.50	\$3.35	\$3.15
	Sedum reflexum 'Blue Spruce'	Stoncrop Selection	Succulent, 4-6" H x 1-2' W, Sun, Yellow, Semi-dormant	4"	sedrefbs4	245	R	Now	\$1.50	\$1.50	\$1.50
	Sedum rubrotinctum	Pork and Beans	Succulent, 4-8" H x 12-24" W, Sun/Part Sun, Yellow, Evergreen	1g	sedrub1g	135	R,VAR	Now	\$3.50	\$3.35	\$3.15
	Sedum rupestre 'Angelina'	Stoncrop Selection	Succulent, 6-8" H x 1-2' W, Sun, Yellow, Semi-dormant	1g	sedrupan1g	115	SM	Now	\$3.00	\$2.85	\$2.70
	Sedum spurium 'Dragon's Blood'	Stoncrop Selection	Succulent, 4-6" H x 1-2' W, Sun/Part Sun, Rose, Semi-dormant	1g	sedspub1g	203	L	Now	\$3.00	\$2.85	\$2.70
	Sempervivum 'Pekinese'	Hens & Checks Hybrid	Succulent, 3-4" H x 12-24" W, Sun/Light Shade, Light Pink, Evergreen	3g	sempe3g	13	L	Now	\$12.50	\$12.50	\$12.50



EL NATIVO GROWERS
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November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

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Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant,
VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left,
EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
	Senecio kleinii	Spear Head	Succulent, 8-12" H x 12-18" W, Sun, Pale Yellow, Evergreen	1g	senkle1g	273	L	Now	\$3.50	\$3.35	\$3.15
	Senecio mandraliscae	Blue Chalk Sticks	Succulent, 1-2' H x 2-3' W, Sun, White, Evergreen	1g	senman1g	11	L	Now	\$3.00	\$2.85	\$2.70
	Senecio mandraliscae	Blue Chalk Sticks	Succulent, 1-2' H x 2-3' W, Sun, White, Evergreen	4"	senman4	391	R	Now	\$1.50	\$1.45	\$1.35
	Senecio radicans	String of Bananas	Succulent, 4-6" H x W, Sun/Part Sun, White, Evergreen	1g	senrad1g	34	L,CB	Now	\$3.50	\$3.35	\$3.15
	Senecio rowleyanus	String of Pearls	Succulent, 1-4" H x Spreading W, Sun/Part Sun, White, Evergreen	1g	senrow1g	78	R	Now	\$4.25	\$4.25	\$4.25
	Senecio serpens (syn. Kleinia serpens)	Blue Chalksticks	Succulent, 6-12" H x 2-3' W, Sun, White, Evergreen	1g	senser1g	40		Now	\$3.50	\$3.35	\$3.15
	Sesleria 'Greenlee'	Moor Grass Hybrid	Grass, 1' H x 1-2' W, Sun/Shade, Purple, Evergreen	1g	sesgr1g	2606	R	Now	\$3.50	\$3.35	\$3.15
	Sesleria autumnalis	Autumn Moor Grass	Grass, 1-2' H x 1-2' W, Sun/Part Sun, Tan/White, Evergreen	1g	sesaut1g	59	R/L MIX	Now	\$3.50	\$3.35	\$3.15
	Sesleria caerulea	Blue Moor Grass	Grass, 1' H x 1-2' W, Sun/Part Sun, Purple, Evergreen	1g	sescae1g	303	R,SM	Now	\$3.50	\$3.35	\$3.15
	Sesleria heufferiana	Blue-green Moor Grass	Grass, 1-2' H x 1-2' W, Sun/Part Sun, Purple, Evergreen	1g	sesheu1g	190	L	Now	\$3.50	\$3.35	\$3.15
CA	Sisyrinchium bellum	Blue-eyed Grass	Perennial, 8-12" H x 6-12" W, Sun/Light Shade, Purple, Drought Dormant	1g	sisbel1g	24	SM,FE	Now	\$4.25	\$4.05	\$3.85
CA	Sisyrinchium californicum	Yellow-eyed Grass	Perennial, 4-12" H x 6-8" W, Sun/Light Shade, Yellow, Evergreen	1g	siscal1g	0		MID-NOV	\$4.85	\$4.85	\$4.85
CA	Sphaeralcea ambigua 'Louis Hamilton'	Apricot Mallow Selection	Perennial, 2-3' H x 2+ W, Sun, Red	1g	sphambh1g	812	L	Now	\$4.95	\$4.95	\$4.95
CA	Sphaeralcea ambigua 'Louis Hamilton'	Apricot Mallow Selection	Perennial, 2-3' H x 2+ W, Sun, Red	5g	sphambh5g	125	R	Now	\$12.50	\$12.50	\$12.50
CA	Sporobolus airoides	Alkali Dropseed	Grass, 2-4' H x 2-4' W, Sun/Part Sun, Pink/Golden, Winter Dormant	1g	spoir1g	253	R	Now	\$3.50	\$3.35	\$3.15
CA	Stachys bullata	Hedge Nettle	Perennial, 1-3' H x 1-3' W, Sun/Part Sun, Pink/Purple, Winter Dormant	1g	stabul1g	0		MID-NOV	\$5.25	\$5.25	\$5.25
	Stachys byzantina 'Helene von Stein'	Lamb's Ear Selection	Perennial, 12-14" H x 2-3' W, Sun, Pink, Winter Dormant	4"	stabyzhvs4	152	R	Now	\$2.50	\$2.40	\$2.25
	Stachys byzantina 'Silver Carpet'	Lamb's Ear Selection	Perennial, 12-14" H x 2-3' W, Sun/Light Shade, Purple, Winter Dormant	1g	stabyzsc1g	0		NOV	\$4.25	\$4.05	\$3.85
	Strelitzia reginae	Bird of Paradise	Perennial, 4-5' H x 4-5' W, Sun/Part Sun, Orange, Evergreen	15g	streereg15g	52	R	Now	\$45.00	\$42.75	\$40.50
	Tagetes lemmonii	Mexican Bush Marigold	Shrub, 4-6' H x 6-8' W, Sun, Yellow/Orange, Evergreen	1g	taglem1g	103	L	Now	\$4.25	\$4.05	\$3.85
	Teucrium chamaedrys	Germander	Shrub, 1-2' H x 2-3' W, Sun/Part Sun, Magenta, Evergreen	1g	teucha1g	635	L	Now	\$3.50	\$3.35	\$3.15
	Teucrium fruticans	Bush Germander	Shrub, 4-6' H x 6-8' W, Sun, Lavender/Blue, Evergreen	1g	teufu1g	278	R	Now	\$3.50	\$3.35	\$3.15
	Teucrium fruticans 'Compactum'	Compact Bush Germander	Shrub, 2-3' H x 4-6' W, Sun, Blue, Evergreen	1g	teufuco1g	140	R	Now	\$3.50	\$3.35	\$3.15
	Teucrium fruticans 'Azureum'	Bush Germander Selection	Shrub, 4-6' H x 6-8' W, Sun, Deep Blue, Evergreen	1g	teufuaz1g	414	R,SM	Now	\$3.50	\$3.35	\$3.15
	Thymus 'Doone Valley'	Creeping Thyme Selection	Perennial, 1-2" H x 12-24" W, Sun/Part Sun, Pink/Lavender, Evergreen	1g	thydv1g	106	R	Now	\$3.50	\$3.35	\$3.15
	Thymus praecox 'Pink Chintz'	Creeping Thyme	Groundcover, 1-2" H x 18" W, Sun, Pink, Evergreen	1g	thyprac1g	89	R/L MIX	Now	\$3.00	\$2.85	\$2.70
	Thymus pseudolanuginosus	Woolly Thyme	Groundcover, 2-3" H x 1-2' W, Sun/Part Sun, Pink, Evergreen	1g	thypse1g	66	L	Now	\$3.00	\$2.85	\$2.70
	Tradescantia pallida 'Purple Heart'	Purple Wandering Jew	Groundcover, 10-12" H x 2-4' W, Sun/Shade, Purple, Evergreen	1g	trapalp1g	838	R	Now	\$4.25	\$4.05	\$3.85
	Tulbaghia violacea	Society Garlic	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Lavender, Evergreen	1g	tulvio1g	383	R	Now	\$3.00	\$2.85	\$2.70
	Tulbaghia violacea 'Silver Lace'	Variigated Society Garlic	Perennial, 1-2' H x 1-2' W, Sun/Part Sun, Lavender, Evergreen	1g	tulvios1g	191	R	Now	\$3.00	\$2.85	\$2.70
CA	Typha latifolia	Broadleaf Cattail	Grass-like, 6-10' H x 10+ spreading W, Sun/Part Sun, Brown, Winter Dorm	5g	typlat5g	56	R	Now	\$14.50	\$13.80	\$13.05
	Verbena bonariensis 'Lollipop'	Dwarf Upright Verbena	Perennial, 1-2' H x 1-2' W, Sun, Purple, Evergreen	1g	verbonto1g	441	L, CB	Now	\$4.25	\$4.05	\$3.85
CA	Verbena lilacina	Lilac Verbena	Perennial, 2-3' H x 3-4' W, Sun/Light Shade, Purple, Evergreen	1g	verlil1g	40	L	Now	\$4.50	\$4.30	\$4.05
CA	Verbena lilacina 'De la Mina'	Lilac Verbena Selection	Perennial, 2-3' H x 3-4' W, Sun/Partial Sun, Purple, Evergreen	1g	verlildm1g	459	R,SM	Now	\$4.25	\$4.05	\$3.85
CA	Verbena lilacina 'Paseo Rancho'	Lilac Verbena Selection	Perennial, 2-3' H x 4-6' W, Sun/Partial Sun, Lavender/Pink, Evergreen	1g	verlilpr1g	21	R,SM	Now	\$4.25	\$4.05	\$3.85
	Verbena rigida	Sandpaper Verbena	Perennial, 1-2' H x 1-3' W, Sun, Purple, Semi-dormant	1g	verrig1g	213	L,VAR	Now	\$4.25	\$4.05	\$3.85
CA	Viguiera laciniata	San Diego Sunflower	Shrub, 1-2' H x 1-3' W, Sun, Golden, Evergreen	1g	vigliac1g	20	L,CB	Now	\$4.25	\$4.25	\$4.25
CA	Vitis californica	California Wild Grape	Vine, Spreading to 20+ H x W, Sun/Part Sun, Purple Fruit, Winter Decidu	1g	vitcal1g	28	R	Now	\$4.50	\$4.50	\$4.50
AUS	Westringia 'Wynyabie Gem'	Australian Rosemary Hybrid	Shrub, 6-8' H x 3-4' W, Sun/Part Sun, Lavender, Evergreen	1g	weswg1g	286	R	Now	\$3.00	\$2.85	\$2.70
AUS	Westringia 'Wynyabie Highlight'	Australian Rosemary - Bush Variegated	Shrub, 3-4' H x 3-4' W, Sun/Part Sun, Pale Purple, Evergreen	1g	weswh1g	224	L	Now	\$3.50	\$3.35	\$3.15
AUS	Westringia Blue Gem 'WES03' PPAF	Coast Rosemary Selection	Shrub, 3-5' H x 3-4' W, Sun/Part Sun, Lavender/Blue, Evergreen	1g	wesbg1g	758	R	Now	\$4.25	\$4.25	\$4.25
AUS	Westringia Blue Gem 'WES03' PPAF	Coast Rosemary Selection	Shrub, 3-5' H x 3-4' W, Sun/Part Sun, Lavender/Blue, Evergreen	5g	wesbg5g	344	R,FE	Now	\$12.50	\$12.50	\$12.50
AUS	Westringia fruticosa	Australian Rosemary	Shrub, 4-6' H x 6-8' W, Sun/Part Sun, White, Evergreen	1g	wesfru1g	430	R	Now	\$3.00	\$2.85	\$2.70
AUS	Westringia fruticosa	Australian Rosemary	Shrub, 4-6' H x 6-8' W, Sun/Part Sun, White, Evergreen	5g	wesfru5g	126	R/L MIX	Now	\$8.50	\$8.10	\$7.65
AUS	Westringia fruticosa 'Mundi' PPAF	Coast Rosemary Selection	Shrub, 1-2' H x 4-6' W, Sun, White, Evergreen	1g	wesfrumu1g	688	R	Now	\$4.25	\$4.25	\$4.25
AUS	Westringia fruticosa 'Mundi' PPAF	Coast Rosemary Selection	Shrub, 1-2' H x 4-6' W, Sun, White, Evergreen	5g	wesfrumu5g	254	R	Now	\$12.50	\$12.50	\$12.50
AUS	Westringia fruticosa 'Morning Light'	Variigated Australian Rosemary	Shrub, 1-3' H x 2-3' W, Sun/Part Sun, White, Evergreen	1g	wesfrum1g	209	R	Now	\$3.50	\$3.35	\$3.15
AUS	Westringia fruticosa 'Morning Light'	Variigated Australian Rosemary	Shrub, 1-3' H x 2-3' W, Sun/Part Sun, White, Evergreen	5g	wesfrum5g	40	R	Now	\$10.50	\$10.00	\$9.45
AUS	Westringia fruticosa 'Smokey'	Variigated Australian Rosemary	Shrub, 1-3' H x 2-3' W, Sun/Part Sun, White, Evergreen	1g	wesfrum1g	82	R	Now	\$3.50	\$3.35	\$3.15
AUS	Westringia fruticosa Grey Box 'WES04' PPAF	Australian Rosemary Selection	Shrub, 12-16" H x 18-24" W, Sun, White, Evergreen	1g	wesgb1g	320	R	Now	\$4.50	\$4.50	\$4.50
AUS	Westringia fruticosa Grey Box 'WES04' PPAF	Australian Rosemary Selection	Shrub, 12-16" H x 18-24" W, Sun, White, Evergreen	5g	wesgb5g	451	R,VAR	Now	\$12.50	\$12.50	\$12.50
AUS	Westringia fruticosa Low Horizon 'WES06' PP	Coast Rosemary Selection	Groundcover, 10-12" H x 2-4' W, Sun/Part Sun, White, Evergreen	5g	wesfruh5g	269	R	Now	\$12.50	\$12.50	\$12.50
CA	Woodwardia fimbriata	Giant Chain Fern	Fern, 4-6' H x 4-6' W, Part Sun/Shade, N/A, Evergreen	5g	woofim5g	26	R	Now	\$18.50	\$18.50	\$18.50



EL NATIVO GROWERS
An Ironwood Unlimited, Inc. Company

November 2021 AVAILABILITY LIST

Inventory updated: November 3, 2021

Codes updated: October 15, 2021

INSIDE SALES
JAMES CAMPBELL
OFFICE: (626) 969-8449 EXT 101
MOBILE: (626) 327-4463
HOURS: M-F 7:30 AM to 3:30 PM
email: campbell_james@elnativogrowers.com

Please use list price for all estimates & quotes. Except ...
Tier 1 pricing for customers who spent \$10,000 in 2020
Tier 2 pricing for customers who spent \$25,000 in 2020

INSIDE SALES
CAITLIN IRWIN
OFFICE: (626) 969-8449 EXT 120
HOURS: M-F 7:30 AM to 3:30 PM
email: irwin_caitlin@elnativogrowers.com

Code Legend: R=Retail Quality, L=Landscape Quality, SM=Small, CB=Cutback, DM=Dormant, VS=Very Small, BL=In Bloom, LS=Low Soil, OG=Overgrown, VAR=Variable, FE=Few Left, EC=End of Crop

Origin	Botanical Name	Common Name	Description	Size	SKU	Available	CODES	Ready	List	Tier 1	Tier 2
CA	Zauschneria (Epilobium) c. 'Catalina'	California Fuchsia Selection	Perennial, 2-3' H x 4-5' W, Sun/Part Sun, Orange/Red, Evergreen	1g	zaucalca1g	59	R,SM	Now	\$4.25	\$4.25	\$4.25
CA	Zauschneria californica (Epilobium canum)	California Fuchsia	Perennial, 1-2' H x 2-4' W, Sun/Part Sun, Orange-Red, Evergreen	1g	zaucal1g	615	R,SM	Now	\$4.25	\$4.05	\$3.85