Information and Communications Technologies

## OECD Communications Outlook 2007





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### Foreword

This report, the ninth in a series of biennial Communications Outlooks, was prepared in the context of the OECD's work on the analysis of communication policy in member countries.

The report was drafted by the staff working in the OECD Directorate for Science, Technology and Industry, including Dimitri Ypsilanti, Taylor Reynolds and Frédéric Bourassa as well as John Houghton from Victoria University. Andra Leurdijk, Gabriela Bodea and Jop Esmeijer from TNO (the Netherlands) drafted Chapter 6 on broadcasting. The authors are grateful for the contribution of information by telecommunication carriers and to national delegations that responded in 2006 to an OECD questionnaire relating to industry regulation and data.

The authors also would like to gratefully acknowledge the assistance of Tom Vest and Netcraft for providing data. The pricing comparisons are undertaken in co-operation with Teligen Ltd., from which quarterly updates of some pricing indicators using the OECD methodology are directly available. Many of the other indicators in this report are available in electronic format from the OECD Telecommunication Database 2007, covering the period 1980-2006.

The draft of this report was presented to the OECD Working Party on Communication Infrastructure and Services Policy at its meeting of 12-13 December 2006. The Committee for Information, Computer and Communications Policy subsequently recommended that the report be made available to the general public.



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## **Executive Summary**

#### Growth through transformation

After emerging from the crisis of 2000, the telecommunication industry is being transformed. Technological changes and the development of new services are affecting the core businesses of telecommunication operators.

Voice continues to be the key driver in OECD telecommunication markets which have now attained revenues of USD 1 trillion. However, voice services, and the structure of telecommunication revenues, are evolving. Mobile services now make up 40% of all OECD-area telecommunication revenues, and mobile subscribers outnumber fixed subscribers by a ratio of 3 to 1. At the same time, technologies such as Voice over Internet Protocol (VoIP) are exerting strong downward pressure on prices for voice services. The impact of VoIP is apparent in prices for international fixed-line calls, which many VoIP operators now bundle into flat-rate subscription plans. As a result, the future of voice revenue streams is unclear.

The number of high-speed Internet connections is one of the main reasons why technologies such as VoIP have had such an impact on the market. Broadband is quickly becoming the dominant technology for Internet access throughout the OECD area; 60% of the area's 256 million Internet subscribers now have a broadband connection. New broadband revenues have helped operators offset declines in voice revenues.

Operators now commonly market multiple-play offers of video, voice and data to hold on to subscribers as well as to introduce new revenue-generating services. Users can now subscribe to multiple-play offers over a variety of platforms, as operators in previously distinct markets have begun to compete. Thus, cable providers commonly offer data and voice while mobile companies complement their offerings with data and video packages and traditional telecommunication providers offer similar multiple-play offers over their networks.

Consumers are benefiting from the dismantling of barriers between markets as they can now choose similar and substitutable services from a number of providers. At the same time, the removal of these barriers is forcing regulators to re-examine how specific markets are regulated. These issues can be sensitive if network-specific regulations are closely tied to social or cultural policy.

#### Transformation led by competition

The current transformation of telecommunication markets is a product of increased competition. Markets with healthy levels of competition have led the introduction of innovative services and appealing pricing packages. In a number of OECD member countries, local loop unbundling changed the competitive landscape by allowing multiple providers to sell communication services over the same line. Infrastructure-based competition, typically between cable and telecommunication networks, also spurred operators to enter their rivals' traditional business areas and has reduced prices for consumers.

The past two years have seen municipal networks enter the competitive telecommunication landscape. Various cities and towns have built or put forward plans for wireless or fibre access networks as a way to improve connectivity for residents. Some of these networks have been built under "open-access" rules which require the network operator to offer capacity to any service provider under equal terms. In other areas, lower-cost Wi-Fi networks are being promoted as a way to improve public services and solve digital divide problems.

#### Signs of change

The rise in broadband Internet access has signalled a change in the way that telecommunication services are delivered and priced. Trends show a distinct shift away from paying for voice to paying for data, which can also be used to transport voice. Some operators now offer flat-rate packages for domestic and international voice calls to fixed lines. Others have introduced flat-rate, unlimited calling for mobile subscribers to a group of pre-selected numbers. Flat-rate pricing is also the dominant structure for broadband access across the OECD area.

Flat-rate pricing is typically applied to a specific service. However, the past two years have also witnessed the introduction of fixed/mobile convergence. Various operators now offer phones that function as a mobile phone outside the home but switch to a Bluetooth or Wi-Fi-enabled landline at home. Such offers are in their early stages but show how the distinction between fixed and mobile telephony is diminishing.

Converged services are marketed as a way to eliminate the need for two phone subscriptions (fixed and mobile) and to reduce the costs of telephony for consumers. Over the past two years, in fact, prices for all types of telecommunication have generally fallen while services have improved. For example, consumers typically pay less for broadband than they did two years ago, while their connection speeds have generally increased.

Price decreases and improved services have been the most marked in markets characterised by intense competition. Competition may be the product of regulatory intervention, as in the case of local loop unbundling, or may be the result of new infrastructure-based competition. In particular, competition between traditional wireline and wireless access providers is increasing in telecommunication markets. The two technologies may not be perfect substitutes but flat-rate data offers on mobile networks are beginning to compete with broadband connections to individual homes. The ultimate extent of such substitutability is unclear, as individual demands for bandwidth may outstrip capacity on wireless networks. However, certain data services may clearly be as competitive on mobile networks as fixed.

Competition in telecommunication markets used to be limited to other domestic operators but users can now receive services from anywhere in the world over a broadband connection. Broadband subscribers in one country can easily sign up for local phone service in another country that is delivered to them over the Internet. Domestic broadcasting markets are also undergoing changes both as countries begin to switch to digital broadcasting and as a result of increasing competition from Internet-based content. These developments are drawing attention to regulatory changes that may be needed in the future. The growth and development of communication markets is also reflected in trade of communication equipment. Telecommunication trade continues to grow in the OECD area and now accounts for 2.2% of all trade. The growth is most notable between the member and non-member countries, and increasing imports from countries such as China are having a substantial impact on trade balances. Exports to non-member countries are up 66% since 1996 while imports from these countries are up 112%.

China is one of the five emerging countries in the group known as the BRICS (Brazil, Russia, India, China and South Africa). They are among the world's fast-growing ICT markets and developments in these five countries have spillover effects in the OECD area. Between 2000 and 2005, ICT spending in the BRICS economies increased by more than 19% a year from USD 114 billion to USD 277 billion, while worldwide ICT spending increased by just 5.6% a year and OECD country spending by 4.2% a year.

Recent developments in OECD communication markets have been beneficial for consumers and they continue to increase the proportion of household expenditures for communication goods and services. These markets will continue to evolve over the next two years as operators diversify away from voice and provide a wider range of services. This will require policy makers to constantly monitor markets and re-evaluate policies that may no longer be optimal. There will be more interest in extending fibre-based technologies closer to end users and regulators will be faced with decisions regarding the role of regulation in relation to these networks. Finally, the next two years will likely see closer integration of broadcasting and telecommunication markets as more video services are provided over telecommunication networks. Regulators will thus be under pressure to harmonise content policies across platforms.

Chapter 1

### **Policy Issues and Market Structure**

The telecommunication industry is being transformed. This chapter shows that voice has been, and continues to be, the key driver in OECD telecommunication markets. However, voice services are evolving. Voice over Internet Protocol (VoIP) and the growth of mobile telephony are changing voice markets significantly, causing shifts in the structure of telecommunication revenues. Broadband is quickly becoming a dominant technology and multiple-play offers of video, voice and data are now available over a variety of platforms. The chapter also highlights several emerging policy issues including the future of unbundling, investment in new networks, traffic prioritisation, universal service, and the need to reconcile broadcast and telecommunication regulation.

The telecommunication industry is in a state of transformation. Rapid changes in the communication landscape, resulting from technological change and the development of new services, are affecting the core business of telecommunication operators. The challenge for the industry is to refocus on emerging higher value-added services, which often require significant investment in new network technologies, and balancing this against shareholders' focus on shorter-term performance.

Voice has been, and still is, the key driver for the telecommunication business. Data services are increasingly important but voice is still by far the largest component of OECD countries' telecommunication revenues – a market worth USD 1 trillion (Table 1.1). Any changes to how voice services are delivered or charged will have a significant impact on the industry. This is precisely why the Internet has become such a threat to traditional voice revenue streams and why telecommunication firms are working to salvage the core elements of their businesses. Voice over Internet technologies are helping to push the price of voice communication towards zero, and with it, the largest portion of traditional telecommunication operators' revenues.

Voice continues to dominate in telecommunication firms' overall revenues and an increasing percentage of these revenues is derived from the mobile sector. Mobile subscriptions make up the largest portion of access paths in the OECD area at 59% and the market is growing (Figure 1.1). Traditional voice paths over fixed networks account for 31% but the percentage has declined 5% over the past two years. Broadband connections only account for 10% of total access paths but the proportion is rising very rapidly with growth of 88% over the past two years.



Figure 1.1. Access growth in the OECD

Voice minutes are shifting from the fixed to mobile networks in almost all OECD markets. The growth in total minutes is good for mobile operators but vigorous competition in many OECD markets is pushing down prices for mobile voice calls and mobile operators are also searching for ways to increase revenues. Traditional fixed-line and mobile operators are increasingly looking to broadband data as a way to increase revenue per access path.

#### Broadband is on its way to becoming the dominant telecommunication medium

Broadband is quickly becoming the basic medium for service delivery on both fixed and wireless networks. This has been made possible though the dismantling of servicespecific network architectures. The telecommunication industry has long been segmented, with different networks delivering different services. The transition from circuit-switched telecommunications to packet-based networking on the Internet has broken down these segment barriers. What is left is a broadband data platform that is able to carry a wide range of telecommunication services.

The term "broadband" is typically associated with wired, high-speed Internet connections. However, within the past two years mobile providers have started offering broadband-speed services (faster than 256 kbit/s downstream) over their wireless networks. An OECD study in 2006 found that nearly 30% of mobile operators offered a flat-rate third-generation (3G) data connection. This shift to broadband-based services is good for fixed, wireless and cable operators since they typically own the wires and rights to frequencies that are used to supply these broadband connections. These firms now are looking for ways to best exploit their wired and wireless data networks in the future. There is considerable debate, however, as to the best business strategy for operating these networks.

Many large telecommunication firms see sustained value in offering a wide array of value-added services over their last-mile connections or wireless networks and focusing less on the revenues from the connections themselves. They see voice becoming a commodity and recognise the need to find new revenue streams to replace it. This business trend sees value in providing the pipe and the content running through it.

By contrast, there has been discussion that some telecommunication operators may decide to structure their business assets in a way that allows one side to focus on revenues derived simply from offering data connectivity over fixed-line or wireless infrastructure. These businesses see parts of the firm more as a utility than a media company. This vision holds to the belief that there is immense value in developing high capacity networks that will carry a vast amount of content for third parties and focusing the company's energy on providing the most effective data services at the lowest cost.

These different views on the future of the telecommunication market will lead firms down very different investment and managerial paths. It is too early to say which of the two visions will prove dominant in the industry. However, the era of identical telephone services and public telecommunication operators (PTOs) with very similar structures across OECD countries may be nearing an end.

#### Multiple play

For the time being, the majority of telecommunication operators have moved closer to becoming all-in-one shops for voice, video and data. In the two years since the previous *Communications Outlook* was published there has been a large increase in the number of multiple play subscriptions (triple play or quadruple play) packaging video, voice and data together. These offers attract consumers because they offer a simple, consolidated bill and are typically less expensive as a bundled package than if the consumer bought all the services separately.

In most jurisdictions, cable Internet providers have moved into triple play more easily than ADSL providers owing to their existing content relationships for video. Traditional telecommunication firms in some markets have struggled to obtain content for their television offerings, and as such, have been slower to launch and gain market share. In other cases, telecommunication operators such as Belgacom and Telenor have managed to acquire rights to highly valued sporting content in an effort to boost their service offerings.

Mobile providers are also offering multiple-play services as a way to compensate for decreasing voice revenues. Television services over mobile are available in some markets but take-up has been subdued given the high price of subscription and data transmission on many of the networks.

There is also a move in some countries to offer "quadruple play" services where mobile service is included in the package alongside fixed voice, data and video. These triple and quadruple play offers are the first step towards converged services. The next logical step then becomes unifying the network platforms for their delivery.

#### Convergence

One of the difficulties of creating a unified network platform has been to ensure continuous network coverage for users. The past two years have seen some important developments towards filling in these coverage, bandwidth and mobility gaps. Operators are expanding their 3G networks across the OECD and this will provide higher data speeds to users. In 2005, 11% of all OECD mobile subscribers were on a 3G network. These networks offer the broadest "blanket" data coverage to users but technological limitations mean they cannot support very high bandwidth or extensive concurrent usage.

Users wishing to access the Internet via a wireless connection had few options other than 3G networks and Wi-Fi (in a small radius from a wired broadband connection). Over the past two years there have been interesting developments with new technologies that could fill this mobility gap between the two technologies.

Several technologies are vying to offer higher speeds than traditional 3G but with more mobility than Wi-Fi. Many of these technologies are add-ons to existing 3G networks that promise much higher speeds. However, WiMAX is probably the wireless technology discussed most in policy and technology circles.

WiMAX reached an important milestone since the previous *Communications Outlook*. Korean operators launched an extensive WiMAX-based network in Seoul. The technology, called WiBro in Korea, offers high-speed, mobile data to users. The development of these stop-gap technologies is seen as a crucial and complementary element for the widespread deployment of next generation networks. Figure 1.2 shows how WiMAX-based technologies fit into the wider category of Internet services based on mobility, speed and price.

Wired networks have also evolved since the previous *Communications Outlook*. ADSL or cable Internet services are available to an increasing number of households in the OECD area (Chapter 4) but some operators have begun upgrading their copper networks to fibre. Large operators in Japan, Korea and the United States have taken the lead in bringing fibre



Figure 1.2. Components of a seamless telecommunication network

Note: Higher cones represent better performance in a given area.

StatLink and http://dx.doi.org/10.1787/000530172303

connectivity to homes as a way to offer much higher bandwidth and new services. Operators will likely upgrade both their wired and wireless networks as a way to offer the enhanced connectivity needed for next generation networks.

#### **Market structure**

The move towards broadband Internet service as the delivery network for a wide range of communications services creates a schism in many traditional market definitions. In the past, telecommunication firms only offered fixed-line voice and policy makers could easily define the specific market and make policy decisions. Now the convergence of video, voice and data on broadband networks could, in one way, signal more competition in individual markets for each of these services. At the same time, there may be relatively few firms in a country that could provide a combined video, voice and data offering and this may imply a reduction in competition for the communications sector as a whole.

One example of this dilemma is the Internet access market. There may be a range of providers in a country offering some sort of Internet access. These include dial-up providers, ADSL, cable, fibre, 3G and Wi-Fi hotspot operators. The market for 24 kbit/s data access could include all six categories of broadband providers. However, the market for 24 Mbit/s (1 000 times faster) would include fibre and possibly ADSL and cable depending on the status of upgrades to the networks. In the future, it may be necessary to break down telecommunication markets by access speeds or mobility requirements, particularly if all services move to IP.

Others have suggested that it may make more sense to look at markets for individual services. For example, the market for voice would include any operator able to carry a voice signal from a certain type of device. These market definitions will become more important as operators move closer to the making their next generation networks operational.

#### **Emerging policy issues**

There are several policy issues which have either emerged or become more pressing since the previous *Communications Outlook*. They could have a profound effect on telecommunication markets and regulatory policy.

#### The future of unbundling

The emergence of fibre-based connections to homes has revitalised arguments around unbundling. The debate is increasingly important as reliance on copper-based networks is set to diminish. Some of the key decisions will involve unbundling requirements for street cabinets or fibre connections running directly to homes. Other questions will involve whether certain markets are sufficiently competitive to warrant lifting unbundling requirements. In addition, the unbundling debates will begin to include network topography, which will determine, to a large part, what types of unbundling may be possible on the line.

#### Investment in new networks

Another key policy issue ahead in telecommunication markets will be how to promote investment in telecommunication networks. Policy makers want to find the most effective and efficient way to promote the development of fibre and converged broadband networks. These investment debates will likely include discussions of the role of government participation in facilitating, providing or funding Internet access services (Wi-Fi, fibre). Spectrum policy reform is also likely to be an important element in future infrastructure development decisions.

#### Traffic prioritisation

Another key issue to appear in the past two years regards the prioritisation of data traffic on IP-based networks. Debates over the issue have appeared in several OECD countries but will likely touch all OECD countries in the coming years.

#### **Universal service**

Universal service obligations (USO) were typically written with the provision of voice in mind. However, as the following chapters in this *Communications Outlook* highlight, the importance of voice services as a proportion of total telecommunication usage is decreasing. Some policy makers and even the OECD have examined whether broadband access should be included as part of universal access requirements. As the telecommunication market evolves, particularly with regard to next generation networks, policy makers will face some critical decisions regarding the continuation of USO requirements. Debates will likely revolve around whether these obligations are still necessary or, if determined to be so, what services and connectivity would be mandated.

#### Reconciling broadcasting and telecommunication regulation

Over the past two years cable operators moved increasingly into the telephony business while telecommunication operators introduced video services over IP. Satellite providers have also begun offering broadband services through the acquisition of fixed-line assets. Digitalisation of terrestrial television and radio also holds out the possibility of interactive services as has been seen in countries such as Korea. These various types of providers (fixed line, cable, satellite, terrestrial television and radio) now offer very similar packages of services in many OECD countries but regulations across the three types of firms are still not harmonised in many jurisdictions. The next few years will likely see a consolidation of broadcast and telecommunication regulation in many OECD countries.

#### Sustained growth through transformation

Two years ago, the *Communications Outlook* theme was broadly summarised by the phrase, "a return to growth". The last two years have indeed been characterised by growth, but not from the traditional business segments. Fixed-line markets are in decline while the mobile and broadband segments are propelling the industry. The current status of the communications market in the OECD could be summarised by the new phrase, "sustained growth through transformation".

As highlighted above, communications companies have had to adjust their business models in order to survive. Television broadcasters are looking at ways to bolster revenues in an era of personal video recorders that give viewers the ability to schedule their television viewing and fast-forward through advertisements. Broadcasters are also struggling with declining viewership and increased competition from telecommunication firms and online content in general. As a result, broadcasters are transforming the way they sell advertising by putting more emphasis on product placement and on-demand video provision. These and similar transformations are likely the best path to sustaining revenues.

Telecommunication firms are also evolving from voice providers into data and media companies in an effort to stem the losses from their fixed-line or traditional voice businesses. Several operators have announced an intention to separate elements of their businesses structurally, essentially dividing the company into one firm providing fixed-line connectivity and another providing content and other value-added services. BT in the United Kingdom and KPN in the Netherlands have been the leaders in this type of transformation.

The final transformation is by Internet companies. Large Internet-based firms such as Google and Yahoo have started moving into telecommunication and broadcast markets by offering voice and video services. Many of these services have been tethered to a computer and have yet to make their foray into traditional telephones and televisions in OECD households. This important leap is not far away however and will signal another big change in the communications landscape.

These transformations are ultimately to the benefit of consumers and business. Increased competition for voice and video services will reduce prices and likely expand the amount of content available to consumers. Television without borders will emerge, opening vast new streams of content to users. Voice communication and online collaboration will also become less expensive.

This transformation has been thrust on traditional broadcasters and telecommunication operators unwillingly but both types of firms are quickly modifying their business strategies to remain relevant and profitable. Growth will likely continue over the next two years but the firms that are actively reinventing themselves are likely to have the best chance of benefiting from society's evolving communications demands.

| Tabl                       | e 1.1. Major public | leie | communica       | ition opera   |                | D millions                              | e provider:       |                 | J area (liscal ye       | Linits                |                      |
|----------------------------|---------------------|------|-----------------|---------------|----------------|---|-------------------|-----------------|-------------------------|-----------------------|----------------------|
| Name of PTO                | Country             |      | Revenue         | Net<br>income | Debt           | Capital<br>expenditure                  | Mobile<br>revenue | R&D<br>Spending | Total access<br>lines   | Mobile<br>subscribers | Employees<br>(units) |
| NTT                        | Japan               | 1    | 98 039          | 6 442         | 50 134         | 18 666                                  | 43 549            | 2 886           |                         | 48 825 000            | 201 000              |
| Vodafone (Group)           | United Kingdom      | 3    | 75 125          | - 41 965      | 131 004        | 7 273                                   | 73 122            | 375             | 170 600 000             | 170 600 000           | 60 000               |
| Verizon                    | United States       |      | 75 112          | 7 397         | 39 010         | 15 324                                  | 3 230             |                 | 105 000 000             | 51 300 000            | 250 000              |
| Deutsche Telekom           | Germany             |      | 74 505          | 6 625         | 97 873         | 11 586                                  | 36 815            | 250             | 49 700 000              | 96 800 000            | 243 695              |
| France Telecom             | France              |      | 50 048          | 7 136         | 37 501         | 7 500                                   |                   | 751             | 145 200 000             | 84 315 000            | 203 008              |
| Telefonica                 | Spain               |      | 47 353          | 5 557         | 27 361         | 6 698                                   | 20 642            | 666             | 153 300 000             | 99 100 000            | 207 000              |
| AT&T                       | United States       |      | 43 862          | 4 786         | 26 115         | 5 576                                   | 34 433            |                 | 86 900 000              | 54 000 000            | 189 950              |
| Telecom Italia             | Italy               |      | 37 399          | 3 925         | 49 823         | 6 466                                   | 16 204            | 121             | 99 747 000              | 48 747 000            | 85 484               |
| Sprint                     | United States       |      | 35 689          | 3 826         | 25 679         | 5 057                                   | 22 328            | 47              | 55 000 000              | 47 600 000            | 79 900               |
| BT                         | United Kingdom      | 3    | 35 480          | 1 933         | 13 698         | 5 713                                   | 280               | 1 322           | 36 532 000              | 341 000               | 104 400              |
| Bell South                 | United States       |      | 33 984          | 3 294         | 17 188         | 3 457                                   | 6                 |                 | 20 037 000              | 54 144 000            | 63 066               |
| KDDI                       | Japan               | 3    | 25 822          | 1 062         | 10 704         | 2 298                                   | 22 539            | 139             | 25 439 000              | 25 439 000            | 14 021               |
| Telstra                    | Australia           | 4    | 17 383          | 1 888         | 17 819         | 3 285                                   | 217               | 18              |                         | 8 488 000             |                      |
| America Movil              | Mexico              |      | 16 711          | 2 903         | 13 242         | 3 500                                   |                   |                 | 95 000 000              | 93 000 000            | 34 574               |
| Telmex                     | Mexico              |      | 14 949          | 2 660         | 8 345          | 2 109                                   |                   |                 | 18 375 000              |                       |                      |
| KPN Telecom                | Netherlands         |      | 14 764          | 1 696         | 12 358         | 468                                     | 7 216             | 25              |                         |                       | 29 286               |
| Qwest                      | United States       |      | 13 903          | - 779         | 15 480         | 1 613                                   | 527               |                 |                         |                       | 39 000               |
| MMo2 (Group)               | United Kingdom      | 1    | 12 151          | 620           | 6 367          | 2 573                                   | 02.               |                 |                         |                       |                      |
| TeliaSonera                | Sweden              |      | 11 735          | 1 833         | 9 1 1 4        | 1 551                                   | 2 183             | 385             | 80 000 000              | 2 507 000             | 28 175               |
| Korea Telecom              | Korea               |      | 11 508          | 530           | 12 369         | 1 776                                   | 1 128             | 251             | 21 091 000              | 2 307 000             | 37 957               |
| Telenor                    | Norway              |      | 10 703          | 1 / 18        | 10 316         | 20                                      | 6 3/19            | 62              | 43 473 000              |                       | 27 600               |
| SK Tolocom                 | Koroa               |      | 0.867           | 1410          | 10 010         | 25                                      | 0 040             | 7/              | +0 +7 0 000             | 10 530 117            | 1 201                |
|                            | Lipited States      |      | 9 007           | 1 221         | 5 088          | 1 3/0                                   | 2 270             | 74              | 13 0/15 700             | 10 662 300            | 4 234                |
| AILLEL<br>Bortugal Talacom | Dortugal            |      | 9 407<br>7 092  | 17 576        | 3 900          | 1 170                                   | 2 3/9             | <br>25          | 13 945 700              | 25 117 000            | <br>00 000           |
| Swissoom                   | Switzorland         |      | 7 902           | 1 077         | 4 390<br>E 400 | 970                                     | 4 303             | 33              | 42 007 000<br>6 141 000 | 4 291 000 000         | 16 000               |
| TDC                        | Denmark             |      | 7 700           | 1 0/7         | 0 000          | 070                                     | 0.02              | 31              | 15 252 000              | 4 201 000 000         | 10 000               |
| IDC<br>Belgesom            | Denmark             |      | 7 100           | 1 242         | 0 200          | 937                                     | 20/3              | 4               | 0 504 000               | 9 022 000             | 20 220               |
| Beigacom                   | Belgium             |      | 7 120           | 1 199         | 4 996          | 870                                     | 2 / 26            |                 | 9 504 000               | 4 253 000             | 10 335               |
| UIE<br>Talua Osura         | Greece              |      | 6 844           | - 21          | 4 300          | 008                                     | 2 248             |                 | 9 555 000               | 9 300 000             | 17 782               |
| Telus Corp.                | Canada              |      | 6730            | 5/9           | 479            | 1 090                                   | 2 /2/             |                 | 9 200 000               | 4 521 000             | 29819                |
| Tele2 AB                   | Sweden              |      | 6 686           | 313           | 1 584          | 487                                     | 1 965             |                 | 2 /50 000               | 11 527 000            | 3 909                |
| Rogers                     | Canada              |      | 6 537           | 1772          | 8              | 965                                     | 2 986             |                 | 8 460 000               | 6 200 000             | 25 000               |
| Wind (Infostrada)          | Italy               | 3    | 6 021           | - 405         | 8 660          | 000                                     | 3 /66             | 8               | 16 603 000              | 13 700 000            | / 666                |
| Cable & Wireless           |                     |      | 58/3            | 155           | 1 425          | 309                                     | 655               |                 | 4 636 000               | 2 746 000             | 8 150                |
| Bouygues Telecom           | France              |      | 5 656           | 440           | 5 389          |   | 5 656             | 33              | 5 563 000               | 5 563 000             | 7 300                |
| Turk Telekom               | Turkey              |      | 5 582           | 12//          |                | 351                                     |                   |                 | 21 152 845              |                       | 51 /3/               |
| Telekom Austria            | Austria             |      | 54/2            | 521           | 3 853          | /85                                     | 3 125             | 54              | 12 396 800              | 8 963 100             | 15 595               |
| Liberty Global             | United States       |      | 5 151           | - 80          | 10 115         | 1 195                                   |                   |                 | 14 /55 000              |                       | 21 600               |
| TURKCEII                   | Turkey              | 2    | 4 4 7 9         | 799           |                | //8                                     | 4 4 7 9           |                 |                         | 32 100 000            | 3 064                |
| Telecom NZ                 | New Zealand         | -    | 4 056           | 645           | 2479           | 495                                     | 592               | 6               | 3 018 000               | 1 601 000             | 8 110                |
| Systems (TDS)              | United States       |      | 3 060           | 222           | 1.056          | 701                                     | 3 036             |                 | 6 700 000               | 5 482 000             | 7 300                |
|                            | United States       |      | 3 613           | - 638         | 1 / 25         | 305                                     | 0 000             |                 | 0700000                 | 5 402 000             | 14 200               |
| LEVEIJ                     | United States       |      | 2 5 4 1         | - 000         | 1 400          | 505                                     |                   |                 | 2 225 000               |                       | 0 000                |
|                            | Koroo               |      | 2 407           | 705           | 4 144          | 324                                     | <br>2 407         |                 | 5 525 900<br>6 510 000  | 6 510 000             | 9 020                |
|                            | Conodo              |      | 0 427<br>0 0 45 | 1 571         | 10.007         | 0 | 2 017             |                 | 0 510 000               | 5 441 000             | 2 044                |
| BOE IIIC.                  | Uungony             |      | 2 110           | 017           | 0 260          | 2 000                                   | 1 451             |                 | 7 774 550               | 6 047 404             | 00000                |
| Wayyai                     | Creek Depublie      |      | 0 600           | 217           | 2 209          | 490                                     | 1 4 3 1           |                 | 7 000 051               | 4 676 000             | 10 014               |
| Czech Telecom              | Czech Republic      |      | 2 600           | 261           | 1 220          | 253                                     | 1 253             |                 | 7 802 051               | 4 676 000             | 10 014               |
| Century rei                | United States       |      | 2 4/9           | 334           | 2 3/6          | 415                                     |                   |                 | 2 214 149               |                       |                      |
| Cegetei                    | France              |      | 2 283           | - 86          | 1 054          | /48                                     |                   |                 | 3 000 000               |                       |                      |
|                            |                     |      | 2 265           | - 611         | 2 431          | 227                                     |                   |                 |                         |                       | 4 0/0                |
| Citizens Communications    | United States       |      | 2 162           | 202           | 4 408          | 268                                     |                   |                 | 2 529 900               |                       | 6 103                |
| UNU .                      | Spain               | 1    | 2 158           | - 582         | 1 539          | 978                                     |                   |                 | 1 922 000               |                       | 4 301                |
| eircom                     | Ireland             |      | 2 003           | 89            | 2 403          | 261                                     |                   | 1               | 2 110 000               |                       | 7 275                |
| Giobal Crossing            | US (Bemuda)         |      | 1 968           | - 354         | 3 299          | 16                                      |                   |                 | 4 004 070               |                       |                      |
| Aliant Inc                 | Canada              |      | 1 352           | - 204         | 142/           | 333<br>200                              |                   | 4               | 4 294 2/6               |                       | 1 401                |
| Farthlink                  | United States       |      | 1 200           | <br>20        | 143            | 209                                     | 303               |                 | 5,315,000               |                       |                      |
| Cincinnati Bell            | United States       |      | 1 230           | - 65          | 2 085          | 143                                     | 238               |                 | 931 000                 | 496 000               | <br>2 900            |
| Elisa                      | Finland             |      | 935             | 308           | 366            | 255                                     | 925               |                 | 2 648 566               | 2 228 101             | 4 989                |

Table 1.1. Major public telecommunication operators and Internet service providers in the OECD area (fiscal year 2005)

Notes: (1) Fiscal year ending March 2005; (2) Fiscal year ending June 2005; (3) Fiscal year ending March 2006; (4) Fiscal year ending June 2006.

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Chapter 2

## Recent Communication Policy Developments

New technological developments have continued to generate growth opportunities in the communication service sector. They are creating new markets and services but also new challenges to policy and regulation. The chapter examines key developments in competition and regulation in OECD markets during this period of change. It explains how local loop unbundling and broadband competition in general have changed the competitive landscape in many OECD countries. It also covers issues of state ownership of telecommunication firms and restrictions on foreign investment, the regulatory treatment of VoIP and fixed-to-mobile interconnection. Finally, it examines the increasing importance of communication in overall household expenditures in the OECD area. New technological developments have continued to create growth opportunities in the communication service sector. However, these developments, by creating new markets and services, are also creating new challenges to policy and regulation. The new technologies are also reducing revenue streams in the traditional telecommunication service areas; this is having an impact especially on the former monopoly fixed-line telecommunication operators. Voice telephony, the main revenue source for incumbents, is changing significantly and revenues are eroding rapidly as a result of the rapid deployment of a range of Voice over Internet Protocol (VoIP) services and their low per minute charges or flat rate pricing. In addition, substitution is leading to a loss of subscribers as many customers choose to have only a mobile telephone. The mobile telecommunication service sector, after many years of rapid growth, is also facing a slowdown as a result of market saturation in the second generation mobile market. The promise of future growth in the mobile sector will depend on how quickly mobile operators can persuade customers to migrate to third generation mobile offers and, in particular, use mobile data access services including new services such as mobile television.

Broadband penetration continues to grow apace in the OECD area (see Chapter 5). Higher broadband speeds and lower prices have also stimulated the provision of a range of new services. However, the main impact of broadband deployment over the last few years has been the rapid emergence of multiple play offers and, in particular, the provision of IPTV by a number of telecommunication operators either using their own facilities or through local loop unbundling.

Incumbent operators, which have been losing subscribers in the fixed-line market, have been placing increasing pressure on regulators to begin streamlining regulatory frameworks and, where possible, to forbear from regulation. Such pressure has been most evident in the context of unbundling, in particular for new fibre-to-the-home investment. Although competition is increasing in some markets, the development of new services is also resulting in new and complex regulatory issues. This is the case for convergence and the offer of television services on digital subscriber line platforms, for fixed-mobile convergence, where new regulatory models may be necessary, and for rapidly changing broadcast markets.

A number of facility-based telecommunication operators have started to gear up and begun to invest in the next generation of networks which will provide an all Internet Protocol network and provide a digital transport layer capable of supporting a range of existing and new applications. Over the longer term, such investment will certainly accelerate the convergence of services, but it is difficult to gauge at present its impact on competition in the market.

#### **Trends in competition**

Two significant changes in the terms of competition have affected the communications sector over the last two years in most OECD countries. The first is local loop unbundling which was earlier adopted as policy but only began to be effective in the last several years, having stuttered along because regulators had not adequately put in place various requirements, such as the wholesale price for unbundled loops, collocation frameworks and service level agreements to be respected by incumbents in terms of delivery times and other technical requirements. The second change, linked in many countries to the process of unbundling, has been the rapid rollout of broadband access in many OECD countries which has allowed new entrants to offer voice over IP and begin to bundle services together into multiple play offers. These developments have been reflected in a significant lowering of prices for residential broadband access in a number of OECD countries, often linked with increases in the speed of broadband offers. The diffusion of broadband has also accelerated the availability of voice over IP which has put competitive pressure on the voice market, the core business of incumbent telecommunication operators.

Competition in broadband markets is expected to continue, given the scope for growth in broadband markets; as of June 2006, the average level of penetration across the OECD area was only 15.5 subscriptions per 100 inhabitants. At the same time, in several countries that have attained relatively high levels of broadband penetration, market growth has continued as DSL broadband lines are replaced by higher capacity lines, including fibre.

The recent trends in competition are expected to strengthen, and new areas of competition are developing. One new market area, which is expected to develop rapidly, is in the fixed-mobile convergence market, with fixed operators beginning to compete with the mobile sector by providing an integrated service using a single telephone terminal and sometimes a single telephone number. This has been facilitated by the development of mobile virtual network operators (MVNOs) in a number of countries which has allowed fixed operators that traditionally did not have access to spectrum to begin to integrate mobile services with their fixed offers. Regulators are helping the development of MVNOs by indicating their willingness to step in if MVNOs cannot negotiate fair terms with mobile licence holders. In turn, a number of mobile operators are beginning to enter the fixed market to provide multiple play offers, including access to broadband, and to provide an incentive for customers to use their mobile terminals at home by offering reduced call prices in the customer's home zone.

In the early days of liberalisation of telecommunication markets, the number of fixed and mobile operators active in the market was an important measure of the development of competition. Now, many OECD countries have moved from a licensing framework for fixed operators towards much simpler market entry procedures based on authorisation. In many cases regulators no longer track the number of operators, but the data show that, with few exceptions, the number of fixed operators is quite large (Table 2.1). At the same time an increasing number of Internet service providers (ISPs) are now providing service competition through VoIP but are not counted in the data on the number of operators. In the mobile sector, because access to spectrum usually requires a licence, it is easy to track operators as numbers are limited. However, as noted above, the development of MVNOs is increasing the number of operators that provide access to mobile cellular services. As convergence progresses, the ability to differentiate operators according to type of network will be more difficult and will also be less useful as a metric, in particular because fixed and mobile operators are expected to migrate to similar technologies based on IP multimedia subsystems.

Telecommunication regulators have viewed service competition as an important step towards facilities-based competition. Service competition, through carrier preselection, unbundling, etc., has been viewed as the initial step on the ladder of investment that would lead to investment in infrastructure by new entrants. For countries for which data are available, there has been some progress in facilities-based competition (Table 2.2). The United Kingdom, which opened its market to competition early, has made steady progress in developing facilities-based competition, as has Denmark; in these countries, the share of new entrants in the access line market is 24% et 19%, respectively. Countries in which the market structure was not based on a single national monopoly offering all telecommunication services (Finland, Hungary and the United States) but on two or more regional operators also have relatively well developed facilities-based competition. In recent years progress in developing facilities-based competition has also taken place in Germany, Iceland, Norway and Portugal. As highlighted in the previous *Communications Outlook* an increasing number of cable companies have entered the telecommunication service market using cable modem technology. As this market expands and as entry into the fixed telephony market by mobile service providers develops, it will become less relevant to examine facilitybased competition by looking at the market share of access lines alone.

Service competition, mainly through carrier call-by-call selection and preselection (where the customer has opted for certain classes of calls to be carried by an operator selected in advance without the need to dial a routing prefix), has played an important part in stimulating market competition. Table 2.3 shows the development in preselection in a number of OECD countries for which data are available and relevant. The use of preselection peaked in 2003 and has since started to decline in a number of countries. As subscribers shift towards broadband offers of new entrants, usually based on local loop unbundling, carrier preselection is expected to become less important. The use of carrier preselection has already declined significantly in Japan and Denmark.

Mobile cellular markets continue to grow (see Chapter 3). In a number of countries revenue from mobile cellular services has surpassed revenue from fixed PSTN services. Table 2.4 shows the distribution of market shares in cellular mobile services across OECD countries. Compared to previous years the relative market share of the leading mobile operator has remained fairly static in most OECD countries. The distribution of market shares in some countries is unbalanced, as noted in previous *Communications Outlooks*, usually in countries where the incumbent fixed line operator also is dominant.

Broadcasting markets are changing significantly (see Chapter 6). An important change in recent years has been the development of IPTV for subscribers on broadband networks. These services are challenging the cable industry as well as the terrestrial broadcasting market. It remains to be seen whether the transition to digital terrestrial television and the broadcast of high definition television will rejuvenate the terrestrial broadcast market or whether the introduction of high speed fibre networks will be consumers' preferred means of access to television services.

#### **Regulatory issues**

#### State ownership

Communications Outlooks have in the past tracked progress in reducing government ownership of public telecommunication operators (Table 2.5). In the last two years, there has been some progress in reducing state ownership of public telecommunication operators; notably, the Czech and Icelandic incumbent operators have been completely privatised and the Australian government has relinquished its shareholding in the Australian incumbent (its 17% residual shareholding at the time of writing is to be transferred to an independent investment fund early in 2007). In addition, important reductions in the share of state ownership have taken place in Austria and Turkey. A number of countries that had made commitments to completely privatise their incumbent operators have still not done so, although in many cases the share of government ownership has declined somewhat.

Increasing emphasis is being placed on broadband as an important infrastructure for economic growth and social development. As a result, both in large metropolitan areas (Amsterdam, Paris, Vienna) and in areas where it is considered that investment in upgrading infrastructures to provide adequate broadband speeds are insufficient, municipalities have been investing directly or through joint ventures in municipal fibre networks. It is important to ensure that these networks are open to third party service providers and that they do not impinge on private investment in network infrastructure, for example, by limiting access to rights of way.

#### Foreign ownership

In spite of close to a decade of supporting competition in telecommunication markets, a number of OECD countries still maintain some form of foreign ownership restrictions in this market and little progress has been made to reduce and eventually eliminate these restrictions (Table 2.6). At present three OECD countries have generalised foreign ownership restrictions applying to all players in the market and five countries have foreign ownership restrictions on their incumbent public switched telecommunication provider. Several countries also maintain a "golden share" in the incumbent or have applied some form of regulation which limits ownership of the incumbent carrier so that it does not come under the control of a single investor irrespective of whether the investor is a national or a foreigner. As argued in previous editions of the Communications Outlook, there is little justification in maintaining ownership of an incumbent telecommunication operator, especially because during emergencies or crises governments have sufficient power to ensure that such operators act in the public interest. There is even less justification in having blanket foreign investment restrictions which covers the whole telecommunication industry. With the proliferation of voice services on competing platforms and the ability to place limitations on the control of telecommunication operators by limiting the ability of a single investor, irrespective of nationality, to control a carrier, there is little reason to maintain any foreign ownership restrictions in the telecommunication market.

#### Voice over Internet Protocol

The last several years have seen a number of decisions by regulators on the treatment of Voice over Internet Protocol (VoIP), the use of which both by operators and consumers has proliferated. Many of these decisions have differentiated between VoIP as a technology used to transmit voice calls and VoIP as a nomadic service available on the Internet.

Table 2.7 summarises initiatives taken by OECD countries over the last several years with respect to the treatment of voice over the Internet. In a number of cases a decision was made to subject VoIP services to the same regulatory framework as PSTN voice services, often depending on how VoIP is defined. For example, in Canada VoIP is defined as services using the PSTN numbering plan and providing access to and from the PSTN. On the other hand, in the United States, although the regulatory treatment of IP-enabled services is still under consideration, providers of interconnected VoIP services (which allow an end-user to, among other things, place calls to and receive calls from the PSTN) are required to meet certain obligations with regard to the provision of emergency access service, facilitating lawful surveillance activities and contributing to the federal Universal Service Fund. Many countries have tried to ensure that VoIP, as a service provided to the public at large, will provide location information for emergency purposes. A number of regulators have taken a cautious approach, noting that decisions they make would be subject to review depending on the evolution of the VoIP market. Nevertheless, the trend is to impose regulations and a number of obligations on VoIP where it tends to be viewed as a substitute to voice services offered over the PSTN.

A number of regulatory decisions have also been taken regarding telephone numbering for VoIP providers (Table 2.8). In a number of cases, VoIP providers have access to geographic numbers or may choose to use non-geographic numbers. In certain countries, if the VoIP service provider is considered as a substitute service for PSTN voice it may be required to use a geographic number. In Belgium, for example, nomadic VoIP service providers can obtain geographic numbers but must inform users of the limitations on nomadic services in that emergency services cannot obtain location information on calls and they must also ensure that emergency services are aware that a specific number is being used by a nomadic VoIP user.

Issues regarding the treatment of VoIP services are likely to continue to be subject to regulatory review in the years to come. These issues may become more complex as next generation networks develop and as there is a wider range of applications that support voice. In addition, use of the numbering system as a criterion for definitions will become less valid as new numbering systems such as ENUM emerge.

#### Local loop unbundling

Regulatory decisions across most OECD countries to allow the fixed PSTN's incumbents local loop to be unbundled has been a major factor in the development of OECD communications markets and in stimulating the development and competitive provision of broadband offers and multiple play. With the exception of Mexico, New Zealand and Switzerland, all OECD countries require some form of unbundling (Table 2.9). Both New Zealand and Switzerland are expected to introduce local loop unbundling (LLU) in the course of 2007. Regulatory determinations to require unbundling led in many cases to rapid upgrading of local exchanges so that all, or a large percentage of, exchanges can support LLU, although in some countries further progress is required. Some regulators have specifically allowed unbundling for a fixed period of time after which they will review the market to determine whether unbundling should continue to be required. Recent regulatory debates have focused on whether unbundling is a disincentive to investment by the incumbent and whether unbundling should also apply to new fibre networks.

Most of the recent discussions on unbundling have concerned the appropriate pricing methodology for unbundled loop, and changes in unbundling policies have focused on the determination of prices. In addition to unbundling, "naked DSL" has been introduced in some countries, such as Canada where wholesale rates for "naked DSL", set in April 2005, were reduced by half at the end of 2005.

Data, where available, on the possibilities of accessing unbundled lines shows quite significant growth in many countries and in a number of countries all local exchanges can now offer unbundled lines (Table 2.9). Table 2.10 provides some country data on local loop unbundling pricing. There are some important differences in prices among countries. The monthly charge in France for an unbundled loop from the incumbent is EUR 9.29 a month compared to EUR 15.68 in Ireland.

#### Fixed to mobile interconnection (termination rates)

Figure 2.1 shows that there is a wide variation in fixed to mobile termination. Fixed to mobile call charges (at the retail level) have been a bone of contention among users; however, it is only recently that regulators have acted to reduce the retail rates by bringing down wholesale fixed to mobile termination rates. Some key elements of the different regulations pertaining to fixed to mobile termination rates are described in Table 2.11. There has been an increasing tendency to subject mobile termination rates to regulation, particularly in European countries. In a number of countries, mobile operators have been designated as having market power and fixed to mobile termination rates are subjected to regulation which requires these rates to be cost-oriented. In many cases, the determination of fixed to mobile termination rates is left to commercial negotiations and if the parties cannot agree they may ask the regulator for arbitration.



Figure 2.1. Fixed to mobile termination rates (price per minute): range in rates, USD, 2006

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#### Household expenditures on communications

There has been significant growth in communications access across the OECD area, driven in recent years by broadband Internet penetration, as well as continued growth of the mobile sector. Consumer demand has been a significant factor in the growth for communication products and services. Continuing service and product innovation, declining prices and a wide range of competitive offers continue to attract consumers and, as a result, the relative share of communications expenditures in the monthly expenditures of consumers across the OECD has increased. The proportion of disposable consumer income allocated to communications has increased significantly since the mid-1990s (Figure 2.2). The financial crisis which disrupted the telecommunication sector during 2001-03 flattened growth in consumer expenditure on communications somewhat, but nevertheless communications, along with health, retains the lead in terms of growth in the major categories of household expenditure on final consumption.



Figure 2.2. Changes in the proportion of households' expenditure by category

Note: "Communications" includes Telecommunication equipment and services and Postal services. New Zealand and Turkey are not included in the calculations. Source: OECD, SNA database.

Figure 2.2 shows broad trends in households' spending patterns over the last decade. The time series "Household expenditures on communication" from the OECD's System of National Accounts (SNA) database is the best available source for evaluating overall trends in expenditure on communication in OECD member countries in comparison to other consumption sectors. However, there are two disadvantages. First, the "communication" indicator of the SNA database consists of telecommunication equipment and services as well as postal services. It is not possible to disaggregate these data. A second is the fact that the source of data is national surveys of household expenditure. These cannot be fully harmonised because they often use a different methodology, have different time coverage, and are aggregated in different ways. The data in Figure 2.2 were obtained by creating an index based on the variation of the proportion of every consumption sector compared to the disposable income of households.

In spite of the growth in expenditure on communication products and services, this category accounts for a relatively small percentage of consumer expenditure (Table 2.12). The percentage of final consumption expenditures that households allocate to communications increased from an average of 1.8% in 1991 to 2.3% in 2004. This represents a supplementary annual spending of USD 490 per household from 1991 to 2004. The annual expenditure on communications increased from USD 563 in 1991 to USD 1 054 in 2004.

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Figure 2.3, based on national surveys of expenditure, indicates the range in monthly household expenditure on communications in a selection of OECD countries. For the selected countries monthly expenditure ranged from USD 220 a month to under USD 20 a month. Among the factors accounting for differences among countries in monthly expenditure (other than the completeness and the comparability of the survey data), is the availability of new services, such as broadband access, and the level of competition. Countries in which competition has helped to drive prices for communications services to relatively low levels have also often found that consumers use this consumer surplus to purchase more and different communication products and services. At the same time it should be recognised that where prices remain high in a particular country, monthly expenditures in that country may be much higher than expenditures in other countries for the same basket of services.



Figure 2.3. Monthly household expenditure on communications in selected OECD countries

Note: Australia: Data for 2004. Austria: Data for 2005. Belgium: Data for 2005, includes cable TV. Canada: Data for 2004. Czech Republic: Data for 2004. Denmark: Data for 2003. Finland: Data for 2002, expenditure in communications. France: Data for 2005. Germany: Data for 2003. Hungary: Data for 2005. Iceland: Data for 2005. Ireland: Data for 2006. Italy: Data for 2005, do not include Internet. Japan: Data for 2005. Luxembourg: Data for 2001. Mexico: Data for 2004, do not include international communications. Norway: Data for 2004, telephone and telefax services. Poland: Data for 2005. Spain: Data for 2005. Sweden: Data for 2005. Switzerland: Data for 2004, do not include mobile. United Kingdom: Data for 2005. United States: Data for 2003.

Source: OECD, National household surveys.

StatLink and http://dx.doi.org/10.1787/000660281315

The communications sector in OECD countries has benefited from a reduction in nominal and real prices as a result of the development of competition, improvement in technology and quality of service and the introduction of new technologies allowing existing services to be offered at much lower prices. Competition has helped drive prices down to reflect costs, and costs have also been reduced through digitalisation and technological improvements. Figure 2.4 shows the annual harmonised index of consumer prices for 15 countries of the European Union. It can be observed that prices for telecommunication equipment followed by telecommunication services declined significantly over the last nine



Figure 2.4. Trend in harmonised indices of consumer prices (HICP) for communications for EU15

Note: "Communications" includes Telephone and Telefax equipment and services and Postal services. Source: Eurostat.

StatLink and http://dx.doi.org/10.1787/000664876551

years. In comparison, the index for "all items" increased for the same period. This would indicate that telecommunications tend to become more affordable for consumers and that the increase in consumption is due in part to decreasing prices for some services or the substitution of new services with lower prices for traditional services.

|                              |  | Network  |                 |  |   |                    |   |
|------------------------------|--|--|-----------------|--|---|--------------------|---|
|                              | Fixed PSTN (local,<br>national and<br>international) | infrastructure<br>capacity (includes<br>only companies not<br>providing voice<br>services) | Cellular mobile | Wireless local<br>loop<br>(fixed wireless) | IMT-2000<br>operators <sup>2</sup> (i.e.<br>UMTS / 3rd<br>generation) | MVNOs <sup>3</sup> | Cable TV operators  |
| Australia                    | 132  | -  | 4               | 61   | 4   | 2+                 | CATV operators do not require<br>a licence  |
| Austria                      | 102  | 159  | 4               | 7  | 4   | 1                  | 80  |
| Belgium                      | 33   | 23   | 3               | 3  | 3   | 15                 | 12  |
| Canada                       | 64   |  | 17              |  | 2   | Permitted          | 52  |
| Czech Republic               | 70   | 7  | 3               | 90   | 3   | 0                  | 52  |
| Denmark                      | 32   | No registration  | 4               | 4  | 4   | 1                  | 2 major cable TV operators<br>and a large number of smaller<br>operators. There are<br>approximately 7000 cable or<br>community antenna networks. |
| Finland                      | 45   | -  | 15              | 2  | 3   | 1                  | 29  |
| France <sup>4</sup>          | 257  | 46   | 25              | 179  | 3   | 6 active           | 257   |
| Germany <sup>5</sup>         | 164  | 4  | 4               | 7  | 4   | 1                  | 465   |
| Greece                       | 24   | 15   | 4               | 7  | 3   | No                 | 0   |
| Hungary                      | 55   | 0  | 3               | -  | 3   | 0                  | 526   |
| Iceland                      | 2  | 1  | 3               | 6  | 0   | 1                  | 0   |
| Ireland                      | 46   | 51   | 4               | 13   | 3   | 1                  | 20  |
| Italy                        | 89   | 41   | 3               | 15   | 4   | No                 |   |
| Japan                        | 30   | 271  | 17              | 22   | 12  | Permitted          | 696   |
| Korea                        | 5  | 19   | 3               | 1  | 3   | No                 | 107   |
| Luxembourg                   | 10   | 2  | 3               | 2  | 3   | Permitted          | 74  |
| Mexico                       | 79   | 3  | 18              | 12   | 1   | No                 | 895   |
| Netherlands                  | 12   |  | 4               |  | 4   | 1                  | +/- 60  |
| New Zealand                  |  |  |                 |  |   | Permitted          |   |
| Norway                       | 8  | 40   | 3               | 56   | 3   | 1                  | 7 (large number providing<br>cable TV in small local<br>networks)   |
| Poland                       | 98   | 68   | 3               | 112  | 4   | 78                 | 518   |
| Portugal                     | 12   | 10   | 3               | 7  | 3   | 0                  | 9   |
| Slovak Republic              | 9  | 106  | 2               | 6  | 2   | 0                  | 193   |
| Spain                        | 36   |  | 3               | 4  | 4   | 23                 | 347   |
| Sweden                       | 55   |  | 4               |  | 4   | 1                  |   |
| Switzerland                  | 136  |  | 5               | 6  | 4   | 0                  | 500   |
| Turkey                       | 42   | 4  | 3               |  |   | No                 | 4   |
| United Kingdom               | 122  | 22   | 5               | 2  | 5   | 6                  | 1   |
| United States <sup>6,7</sup> | 1181   |  | 155             |  | 5+  | Permitted          | 33 507  |

#### Table 2.1. Number of operators in service<sup>1</sup>, June 2006

1. Authorisation regimes (licensing, notification and registration) differ across OECD countries so it is difficult to compare the number of operators. For a number of countries no differentiation between local, national and international PSTN or the provision of infrastructure is made. Some authorisations may be regional. Some countries authorise services rather than networks so that an individual firm offering a range of services has multiple licences. Some countries have included companies providing PSTN via carrier selection in data on fixed PSTN. Resellers are not included where they can be identified. In a number of countries there are small community cable TV companies.

2. The column indicates the number of UMTS licences - some of these were not operational in mid-2006.

3. Mobile virtual network operators.

4. Only Metropolitan France included.

5. In Germany there are 2 180 notified undertakings (the authorisation regime is in accordance with the European Commission's Directive 2002/20/EC).

6. Data for fixed PSTN are only for local fixed PSTN in the US.

7. US mobile operators have the flexibility to upgrade their networks to 3G technologies on their existing 2G (PCS/cellular/SMR) spectrum.

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|                 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
|-----------------|------|------|------|------|------|------|------|
| Australia       | 3.97 | 6    | 7    | 10   | 15   | 18   | 19   |
| Austria         |      |      |      | 5    | 6    | 7    | 8    |
| Belgium         | 0    | 0.1  | 0.1  |      |      |      |      |
| Canada          |      |      |      |      |      |      |      |
| Czech Republic  |      |      |      |      |      |      | 0.3  |
| Denmark         |      |      |      |      |      |      | 19   |
| Finland         |      |      |      |      |      |      | 66   |
| France          |      | 0.5  | 0.5  |      |      | 2.3  | 1.3  |
| Germany         | 0    | 0    | 1    | 1    | 3    | 5    | 8    |
| Greece          |      |      |      | 0    | 0    | 1    |      |
| Hungary         |      | 20   | 20   | 21   | 21   | 21   | 22   |
| Iceland         |      |      |      |      | 8    | 13   | 15   |
| Ireland         |      |      |      |      |      |      |      |
| Italy           |      |      | 0    | .0.0 | 1    | 1    | 1    |
| Japan           |      |      |      |      |      | 5    | 6    |
| Korea           |      | 10   | 12   | 13   | 14   |      |      |
| Luxembourg      |      |      |      |      | 1    |      | 1.2  |
| Mexico          |      |      |      |      |      |      |      |
| Netherlands     |      |      |      |      |      |      |      |
| New Zealand     |      |      |      |      |      |      |      |
| Norway          | 1    | 0    | 1    | 1    | 7.7  | 13.8 | 16.2 |
| Poland          |      | 8    | 9    | 9    | 9    |      | 11   |
| Portugal        |      |      | 2    | 5    | 6    | 7    | 11   |
| Slovak Republic |      |      | 0    | 0    | 0    |      |      |
| Spain           |      |      |      |      |      |      |      |
| Sweden          |      |      |      |      |      |      |      |
| Switzerland     |      |      |      | 0    | 0    | 0    | 0    |
| Turkey          | 0    | 0    | 0    | 0    | 0    | 0    | 0    |
| United Kingdom  | 16   | 16   | 17   | 17   | 18   | 20   | 24   |
| United States   | 4    | 8    | 10   | 13   | 16.3 | 18.5 | 18   |

Table 2.2. Access line market share of new entrants (% of access lines)

Note: The share of access lines is defined as direct access provision using own network.

|                           | 1999      | 2000       | 2001       | 2002       | 2003       | 2004       | 2005       |
|---------------------------|-----------|------------|------------|------------|------------|------------|------------|
| Australia                 |           |            |            |            |            |            |            |
| Austria                   |           |            |            | 870 000    | 976 041    | 961 037    | 935 200    |
| Belgium                   |           | 114 735    | 381 566    | 595 627    | 850 384    | 1 115 761  | 1 048 672  |
| Canada                    |           |            |            |            |            |            |            |
| Czech Republic            |           |            |            |            |            |            |            |
| Denmark                   |           |            | 0          | 905 161    | 918 018    | 564 009    | 398 903    |
| Finland                   |           |            |            |            |            |            |            |
| France                    |           | 1 499 460  | 2 770 717  | 6 420 482  | 7 514 000  | 7 676 000  | 8 199 000  |
| Germany                   | 2 287 000 | 3 642 000  | 3 899 000  | 4 141 000  | 4 900 000  | 6 000 000  | 6 300 000  |
| Greece                    |           |            |            |            | 274 021    | 635 867    |            |
| Hungary                   |           |            |            |            |            |            | 778 890    |
| Iceland                   |           |            |            |            | 27 061     | 18 805     | 16 371     |
| Ireland                   |           |            |            |            | 225 000    |            | 207 000    |
| Italy                     |           |            |            | 3 370 000  | 3 600 000  | 4 017 000  | 4 085 000  |
| Japan                     |           |            | 12 059 000 | 12 294 000 | 12 966 000 | 12 128 000 | 9 566 000  |
| Korea                     |           | 20 790 000 | 21 206 000 | 21 674 000 | 22 085 000 | 21 792 000 | 21 774 000 |
| Luxembourg                |           |            |            |            | 43 900     |            | 57 800     |
| Mexico                    |           |            |            |            |            |            |            |
| Netherlands               |           |            |            |            |            |            |            |
| New Zealand               |           |            |            |            |            |            |            |
| Norway                    | 238 146   | 412 000    | 413 539    | 395 168    | 321 719    | 164 618    | 101 324    |
| Poland                    |           |            |            | 1 825 068  | 2 193 000  | 1 340 375  | 1 344 449  |
| Portugal                  |           |            |            |            |            | 602 895    | 703 154    |
| Slovak Republic           |           |            |            |            |            |            |            |
| Spain                     |           |            |            | 1 806 999  | 2 311 009  |            |            |
| Sweden                    | 866 000   | 1 135 100  | 1 557 500  | 1 926 400  | 2 101 000  | 1 956 600  | 969 100    |
| Switzerland               | 649 624   | 1 091 919  | 1 265 801  | 1 369 252  | 1 247 631  | 1 196 146  | 1 134 542  |
| Turkey                    |           |            |            |            |            |            |            |
| United Kingdom            |           |            | 11 000     | 638 000    | 2 598 000  | 4 571 000  | 5 781 000  |
| United States             |           |            |            |            |            |            |            |
| OECD (total of the above) | 4 040 770 | 28 685 214 | 43 564 123 | 58 231 157 | 65 151 784 | 64 740 113 | 63 400 405 |

# Table 2.3. Number of preselected lines

| Mobile operate        | or market sh | are according | to number o | of subscribers | (%) |       |
|-----------------------|--------------|---------------|-------------|----------------|-----|-------|
| Number of operators   | 1            | 2             | 3           | 4              | 5   | Other |
| Australia             | 45.1         | 32.5          | 17.2        | 5.2            |     |       |
| Austria               | 39.6         | 24.4          | 20.7        | 12             | 3.3 |       |
| Belgium               | 48.3         | 33.4          | 18.3        |                |     |       |
| Canada                | 36.4         | 26.9          | 36.7        |                |     |       |
| Czech Republic        | 41           | 40            | 19          |                |     |       |
| Denmark               | 41.2         | 23.5          | 21          | 5              | 9.3 |       |
| Finland               | 65.7         | 4.3           | 18.5        | 11.5           |     |       |
| France                | 46.8         | 35.9          | 17.3        |                |     |       |
| Germany               | 37.3         | 36.8          | 13.6        | 12.3           |     |       |
| Greece                | 37.4         | 35.6          | 19.4        | 7.6            |     |       |
| Hungary               | 45           | 33.2          | 21.8        |                |     |       |
| Iceland               | 63.6         | 34.3          | 2.1         |                |     |       |
| Ireland               | 48.6         | 38            | 13.4        |                |     |       |
| Italy                 | 40           | 33.1          | 19.1        | 7.8            |     |       |
| Japan                 | 53           | 23.5          | 15.8        | 2.8            |     | 4.9   |
| Korea                 | 50.9         | 32.1          | 17          |                |     |       |
| Luxembourg            | 53           | 40            | 7           |                |     |       |
| Mexico                | 78.9         | 14            | 4           | 3.1            |     |       |
| Netherlands           | 51.2         | 23            | 11.3        | 14.5           |     |       |
| New Zealand           | 52.8         | 47.1          |             |                |     |       |
| Norway                | 59.5         | 24.4          | 8           | 6.3            | 1.8 |       |
| Poland                | 35           | 31            | 34          |                |     |       |
| Portugal <sup>1</sup> | 46.4         | 38.3          | 15.3        |                |     |       |
| Slovakia              | 55.5         | 44.5          |             |                |     |       |
| Spain                 | 46.1         | 30            | 23.9        |                |     |       |
| Sweden                | 52           | 27.9          | 17          | 3.1            |     |       |
| Switzerland           | 62.5         | 18.5          | 18.3        | 0.7            |     |       |
| Turkey                | 63           | 22            | 15          |                |     |       |
| United Kingdom        | 26           | 23.3          | 22.7        | 22.6           | 5.4 |       |
| United States         | 25.4         | 24.1          | 21          | 10.2           | 5   | 14.3  |

Table 2.4. Cellular mobile competition in the OECD, 2005

1. Secretariat estimates.

| Table 2.5. Government ownersh | ip of | public telecommunicatior | network operators | (as of end 2006) |
|-------------------------------|-------|--------------------------|-------------------|------------------|
|-------------------------------|-------|--------------------------|-------------------|------------------|

|                | Operator                        | Status   | Control of PSTN  |
|----------------|---------------------------------|--|--|
| Australia      | Telstra                         | After the sale (19/11/06) and transfer (24/11/06) of<br>Telstra shares in November 2006 the government's<br>residual shareholding was approximately 17%.<br>In early 2007 the residual government shareholding is<br>to be transferred to an independent investment fund<br>(the "Future Fund") managed at arm's length from the<br>government in the taxpayers' interests | Once the remaining government shares are transferred to the Future Fund, government power of direction over Telstra, and Telstra's special reporting obligations, cease. |
| Austria        | Telekom Austria AG              | 28.68%   |  |
| Belgium        | Belgacom                        | 50% + 1  |  |
|                | Belgacom Mobile                 | Belgacom owns 75% of Belgacom Mobile   |  |
|                | B-Telecom                       | 100%   |  |
|                | MET                             | 100%   |  |
|                | IRISNET                         | 100%   |  |
|                | ALE                             | 100%   |  |
|                | IGEHO                           | 2/3 government ownership   |  |
|                | SEDITEL                         | 2/3 government ownership   |  |
|                | INATEL                          | 2/3 government ownership   |  |
|                | SIMOGEL                         | 2/3 government ownership   |  |
|                | TELELUX                         | 2/3 government ownership   |  |
| Canada         | Saskatchewan Telecommunications | State owned: 100% Province of Saskatchewan   |  |
| Czech Republic | O2 (Cesky Telecom)              | Private ownership: 100%  |  |
| Denmark        |                                 | Private ownership  |  |
| Finland        | TeliaSonera Ltd                 | State ownership: 13.7% by Finnish government and 45.3% by Swedish government.  |  |
|                | Elisa Ltd                       | 0.65%  |  |

|         | Operator                      | Status  | Control of PSTN  |
|---------|-------------------------------|---|--|
| France  | France Télécom                | State ownership: 32.5% of the capital.  |  |
| Germany | Deutsche Telekom AG           | State ownership: 38.02%   | Neither German law nor the Memorandum and Articles of Association of   |
|         |                               | As of 9 June 2006 the federal government holds<br>14.62% directly and 16.63% indirectly via the KfW<br>(Kreditanstalt für Wiederaufbau, 100% owned by the<br>Bund). | to hold or vote the shares. The German government has indicated its intention<br>to substantially reduce its shareholding of DT. |
| Greece  | OTE S.A.                      | State ownership: 33.76%   |  |
|         | TELLAS S.A.                   | The Greek state owns 50% - 1 share through PPC<br>Telecommunications Services S.A., a subsidiary of the<br>Public Power Corporation (PPC S.A.)                      |  |
|         |                               | Greek state owns 23.1%, through the Public  |  |
|         | FORTHnet S.A.<br>COSMOTE S.A. | Foundation of Technological Research<br>COSMOTE is the whole subsidiary of OTE, in which<br>OTE holds 64.37%  |  |
|         | VOICENET S.A.                 | VOICENET is a subsidiary of OTENET S.A. (84%) which in turn, is a wholly owned subsidiary of OTE  |  |
| Hungary | Magyar Telekom                | 1 golden share  |  |
| Iceland | Siminn                        | Private ownership: 100%   |  |
| Ireland | eircom                        | Private ownership: 100%   |  |
| Italy   | Agestel S.r.L.                | 100% municipalities/local authorities   |  |
|         | Alpikom S.p.A.                | 60% municipalities/local authorities and national public utilities  |  |
|         | Brennercom S.p.A.             | 80% municipalities/local authorities  |  |
|         | Infracom Italia S.p.A.        | 40% municipalities/local authorities  |  |

# Table 2.5. Government ownership of public telecommunication network operators (continued)

| Table 2.5 Government ownershir | of public telecommunication network or | perators (as of end 2006) (continued) |
|--------------------------------|--|---------------------------------------|
|                                |  |                                       |

|             | Operator   | Status   | Control of PSTN   |
|-------------|--|--|---|
| Japan       | NTT Corp.<br>NTT East Corp. and NTT West Corp<br>(indirect government ownership)                           | The government holds 33.7% of the issued shares of NTT Corp as of March 2006.<br>The NTT Law stipulates that the government shall always hold one-third or more of the total number of the outstanding shares of NTT Corp. (holding company), and the law also stipulates that NTT Corp. shall always hold all the shares of NTT East Corp. and NTT West Corp. Therefore, the government's ownership in NTT East Corp. and NTT West Corp. is indirect. | The NTT Law stipulates that the government shall always hold one-third or<br>more of the total number of the outstanding shares of NTT Corp. (holding<br>company), and the Law also stipulates that NTT Corp. shall always hold all the<br>shares of NTT East Corp. and NTT West Corp.<br>Therefore, the government does not have any direct ownership shares in NTT<br>East Corp. and NTT West Corp.   |
| Korea       |  | Private ownership  |   |
| Luxembourg  | P&T Luxembourg   | State ownership: 100%  |   |
| Mexico      | Telefonos de Mexico  | Private ownership  | The Foreign Investment Law and Regulations and the Concession require that<br>Mexican shareholders retain the power to determine the administrative control<br>and the management of Telmex. Non-Mexican investors are not permitted to<br>own more than 49% of the capital stock of a public telecommunication operator.<br>Mexican corporation engaged in the telephone business. Foreign investment in<br>cellular telephony may be authorised up to 100%. |
| Netherlands | KPN  | 7.8%   |   |
|             | Novec bv (Company that owns the<br>locations for the construction of antennas<br>for ether communications) | 100%   |   |
| New Zealand | Telecom New Zealand  | Private ownership. A convertible preference share in<br>Telecom ("the Kiwi Share") is held by the Kiwi<br>Shareholder (the Minister of Finance). The New<br>Zealand Government purchased the Kiwi Share for \$1<br>when Telecom was privatised in 1990.  | The Kiwi Share Obligation imposes universal service obligations on the incumbent.   |

|                 | Operator   | Status  | Control of PSTN  |
|-----------------|--|---|--|
| Norway          | Telenor  | State ownership: 54%  |  |
|                 | Bane Tele AS   | State ownership: 100%   |  |
| Poland          | Telekomunikacja Polska S.A.  | 3.87% (December 2005)   |  |
| Portugal        | OniTelecom Infocomunicações, S.A   | 15.68% (2005)   | Government has golden share in incumbent.                              |
|                 | PT Comunicações, S.A.  | 6.92%   |  |
|                 | PT PRIME - Soluções Empresariais de<br>Telecomunicações e Sistemas, S.A. | 6.92%   |  |
|                 | TMN - Telecomunicações Móveis S.A  | 6.92%   |  |
|                 | Novis Telecom S.A  | 1.56%   |  |
|                 | Refer Telecom – Serviços de<br>Telecomunicações S.A.                     | 100%  |  |
| Slovak Republic | Slovak Telekom, a.s.   | 49% controlled by state   | 15% owned by The Fund of National Property, 34% state holding          |
| Spain           |  | Private ownership   |  |
| Sweden          | TeliaSonera  | State ownership: 45.3% by Swedish government and 13.7% by Finnish government. | Requirement for minimum state ownership of 51% abolished in June 2001. |
| Switzerland     | Swisscom   | State ownership: 58.41%   | The state is required to retain its majority shareholding in Swisscom. |
| Turkey          | Türk Telekom   | State ownership: 45% of the shares  |  |
| United Kingdom  | BT   | Private ownership: 100%   |  |
| C C             | Kingston Communications  | Kingston-upon-Hull City Council: 30.6%  |  |
| United States   | All major carriers   | Private ownership: 100%   |  |

# Table 2.5. Government ownership of public telecommunication network operators (as of end 2006) (continued)

# Table 2.6. Foreign ownership restrictions in telecommunications

| Australia      | Under the Telstra Corporation Act 1991 (the Act) Telstra is subject to ownership restrictions that limit foreign groups to 35% of Telstra's listed capital and a maximum holding of 5% for individual foreign entities. The Act also contains provisions that require Telstra's head office, its base of operations and place of incorporation to remain in Australia, and the Chairperson and the majority of directors to be Australian citizens. There are no foreign ownership restrictions regarding the Australian telecommunications industry as a whole. Currently the 3 largest players by revenue in the Australian market after Telstra (Optus, Vodafone and Hutchison) are majority foreign-owned.   |
|----------------|--|
| Austria        | No foreign ownership restrictions.   |
| Belgium        | No foreign ownership restrictions.   |
| Canada         | Legislated Canadian ownership and control requirements applicable to the telecommunications service industry were established in 1993, in the Telecommunications Act.<br>Pursuant to section 16 of the Act, Canadian carriers (i.e. companies owning or operating telecommunications transmission facilities used to offer service to the public for<br>compensation) must have at least 80% of their voting shares owned by Canadians and not less than 80% of the members of their board of directors must be Canadians. In<br>addition, these Canadian carriers must be controlled in fact by Canadians at all times. The Governor in Council subsequently issued The Canadian Telecommunications<br>Common Carrier Ownership and Control Regulations which establish that investor companies in such Canadian carriers will be treated as Canadian if at least 66 2/3% of their<br>voting shares are held by Canadians. The Radiocommunication Regulations, made pursuant to the Radiocommunication Act, adopt the same Canadian ownership and<br>control requirements for radiocommunication carrier licensees. Resellers are not subject to Canadian ownership and control requirements, nor do they apply to satellite earth<br>stations or international submarine cables. |
| Czech Republic | No foreign ownership restrictions except as regards land ownership.  |
| Denmark        | No foreign ownership restrictions.   |
| Finland        | No foreign ownership restrictions.   |
| France         | No foreign ownership restrictions.   |
| Germany        | No foreign ownership restrictions.   |
| Greece         | No foreign ownership restrictions  |
| Hungary        | No foreign ownership restrictions  |
| Iceland        | No foreign ownership restrictions  |
| Ireland        | No foreign ownership restrictions.   |
| Italy          | No restrictions. The "golden share" formerly owned by the government over Telecom Italia has been sold. WTO rules apply with respect to reciprocity.   |
| Japan          | There are no restrictions on individuals and corporations investing in the incumbent PTO(s) in Japan. However, foreign capital participation, direct and/or indirect, in NTT Corp., which holds all the shares of NTT East Corp. and NTT West Corp., is restricted to less than one-third. Board members in NTT and the regional companies are required to have Japanese nationality.  |

# Table 2.6. Foreign ownership restrictions in telecommunications (continued)

| Korea           | Where foreign governments or foreigners are the largest shareholder, and also holding more than 15% of all shares issues, the corporation is designated as a foreign entity.<br>In the case of facilities-based operators, foreign government or foreigners together cannot hold more than 49% of all shares issued.  |
|-----------------|---|
| Luxembourg      | No foreign ownership restrictions.  |
| Mexico          | According to article 12 of the Telecommunications Federal Law, and pursuant to article 7 of the Foreign Investment Law, public telecommunication concessions may only be granted to Mexican citizens or enterprises. Foreign investors or their investments may only own, up to 49% of the ownership interest in an enterprise, established or to be established in the territory of Mexico, to own or operate a public telecommunications network. Foreign investment may participate in excess of 49% in concessionaire enterprises authorized to provide cellular telephony services, in which case the enterprises will require the favourable ruling of the National Foreign Investment Commission.  |
| Netherlands     | No foreign ownership restrictions.  |
| New Zealand     | According to the Constitution of Telecom Corporation of New Zealand Limited (Clause 6) shareholdings no person shall have a relevant interest in 10% or more of the total voting shares for the time being without, and except in accordance with the terms of, the prior written approvals of each of the Kiwi Shareholder and the Board given and no person who is not a New Zealand national shall have a relevant interest in more than 49.9% of the total voting shares for the time being without, and except in accordance with the terms of, the prior written approvals of each of the Kiwi Shareholder and the Board given and no person who is not a New Zealand national shall have a relevant interest in more than 49.9% of the total voting shares for the time being without, and except in accordance with the terms of, the prior written approval of the Kiwi Shareholder. There are no restrictions on other operators. |
| Norway          | According to White Paper No 22 2001-02 ("Reduced and Improved State Ownership") by the former Norwegian government (Bondevik II), a minimum of 34% of the shares in the incumbent telecommunication operator (Telenor ASA) are to be kept by the Government in case of reduced state ownership. Per 26.06.2006, the Government held 53.7 % of the shares in Telenor ASA.  |
| Poland          | No foreign ownership restrictions. The majority of the members of the Supervisory Board of a telecommunications company must be resident Polish citizens.   |
| Portugal        | No foreign ownership restrictions.  |
| Slovak Republic | No foreign ownership restrictions.  |
| Spain           | Article 6 of Spanish General Telecommunications Act 32/2003, of 3 November, provides that networks or electronic communications services can be provided to third parties<br>only by national natural or legal persons of a member state of the European Union, and by those of other nationality when, in the latter case, it has been established in the<br>international agreements binding the Kingdom of Spain. For any other natural or legal persons, general or particular exceptions to the former rule can be authorised by the<br>Government.  |
| Sweden          | No foreign ownership restrictions.  |
| Switzerland     | No foreign ownership restrictions. The federal government is required to retain majority shareholding (capital and voting shares) in Swisscom.  |
| Turkey          | There are no foreign ownership, size of shareholding or other ownership restrictions on individuals and corporations investing in the incumbent telecommunication operator(s) in Turkey. 55% of Türk Telekom has been sold to Oger Telecom which is a foreign investor. A golden share applies to Türk Telekom.   |
| United Kingdom  | No foreign ownership restrictions. Article 119 of the Articles of Association of Cable and Wireless ensures that the Executive Chairman or Chief Executive is British and Article 125 of the Articles of association of British Telecom ensure that the Executive Chairman or Chief Executive is British.   |
| United States   | When a corporation is directly or indirectly controlled by another corporation, the Federal Communications Commission may refuse to approve a licence if more than a 25% interest in the controlling company is foreign and if the Commission finds it in the public interest to do so. There are additional restrictions on the nationality of management that apply in the case telephone companies having a common carrier radio licence. No licence has been denied on the basis of foreign investment. Wireline common carriers are not subject to these restrictions.   |

| Table 2.7 Treatment of national and international voice services | provided over Internet pr | rotocol |
|--|---------------------------|---------|
|  |                           |         |

| Australia | A review of VOIP found that the current policy and regulatory framework presents no significant barriers to the deployment of VOIP services but concluded there would be merit in the government providing clarity and flexibility for investors and consumers. Currently VOIP services that are essentially replacements for fixed standard telephone service are subject to the same regulatory framework as PSTN services. Other types of VoIP services may also be provided and are subject to fewer requirements. For example, the Customer Service Guarantee (CSG) is to be relaxed on many types of VoIP services. The review placed a heavy emphasis on public information activities to raise consumer awareness and understanding of VoIP. The Australian government is monitoring the development and growth of VOIP and the appropriateness of the regulatory arrangements, and will act if the need becomes apparent.   |
|-----------|--|
| Austria   | <ul> <li>The New Regulatory Framework (NRF) generally is based on technological neutrality, i.e. allowing providers to offer services based on IP technology without any specific regulation necessary. In October 2005 the Austrian regulatory authority issued "Guidelines for Providers of VoIP Services" that aimed to provide regulatory clarity to operators offering public VoIP services: In October 2005 the Austrian conclusions of the guidelines document is the definition of 2 distinct classes of VoIP services:</li> <li>Class A VoIP Services: Publicly offered VoIP services providing access to and/or from the Public Switched Telephone Network (PSTN) are defined as being a Publicly Available Telephone Service (PATS) and an Electronic Communication Service (ECS)</li> <li>Class B VoIP Services: Publicly offered VoIP Services for voice communication between Internet users without providing access to the PSTN are defined as being neither PATS nor ECS</li> <li>The guidelines document further provides information regarding access to emergency services, general authorization procedures as well as numbering issues. Short chapters on legal interception, interconnection and competition conclude the document.</li> <li>VoIP has been classified in two categories, independently from the class A / class B distinction above:</li> <li>Voice over Broadband (VoB): VoB is defined as service offered in combination with (broadband) Internet access where VoIP technology is used for voice transport within the VoB provider's access network. Examples are Voice-over-CATV. In general, VoB services are not bundled with the subscriber's Internet access. The access to the customer is realized using an existing (broadband) Internet access provided by a third party access provider; therefore the Internet is used as access network to the customer. VoI is offered in various flavours ranging from Internet-only services to full PSTN connectivity.</li> <li>As stated in the current draft market definition, VoB services are to be included in the relevant re</li></ul> |
| Belgium   | The VoIP element is not a key figure in the decision between PATS/ECS (public available telephone service or electronic communication service). The service is checked against the PATS conditions (in- and outgoing voice communication, national and international, with access to emergency services and using a national and international number plan), and if the service complies, it is classified as PATS, otherwise as ECS.  |
| Canada    | The CRTC decided to regulate Internet telephone services i.e. voice communication services which use Internet Protocol, in the same manner as it regulates traditional wireline local telephone service. The CRTC concluded that these services were not materially different from traditional telephone services in that they use telephone numbers and connect to anyone on the traditional telephone network. Thus, the Incumbent Local Exchange Carriers (ILECs) will be required to obtain CRTC approval for prices, features, terms and conditions for local Voice over Internet Protocol (VoIP) services before offering them in their incumbent territories. Also, if an ILEC wants to offer VoIP as part of a bundle with another service, it must get prior CRTC approval. The CRTC will not be regulating private computer-to-computer voice services over the Internet also called peer-to-peer (P2P) as these do not connect to the public telephone network.   |

| Table 2.7. Treatment of national and international voice services provided over Internet protocol (continued) |  |  |  |
|---|--|--|--|
| Czech Republic  | These services are considered as telecommunication services and providers have only to be registered according to the General Licence obligations. No licence is required.<br>VoIP is not considered as public telephone service, but as data transmission – no regulatory approach has been undertaken.   |  |  |
| Denmark   | In 2004 NITA publicly consulted relevant parties in Denmark on the question of whether there were barriers (also regulatory barriers) preventing widespread use of VoIP in Denmark. The review and consultation was concluded in March 2005 The consultation and analysis resulted in a number of information initiatives and minor legislative adjustments primarily related to provision of location information in relation to emergency services.  |  |  |
| Finland   |  |  |  |
| France  | ARCEP has differentiated between the various services using the Internet Protocol: voice over IP, which designates the technology using Internet Protocol for the transport of the voice, is also used for voice services on broad band (or VoB) on an Internet access network with speeds higher than 128 kbit/s, and where quality is controlled by the operator who provides the service. These services cannot be compared with the offers of voice over Internet (VoIP), which use the public Internet, because their quality of service is not controlled by the service supplier.   |  |  |
|   | The question of separation between voice over broadband services and voice on the PSTN was examined by the competition Council and then by the European Commission. The former wanted to include VoB in the relevant markets covering fixed telephony services. The latter agreed with ARCEP's modification to include services using VoIP technology in the pertinent market in the case that they are substitutable with traditional services, imposing obligations on the "mainly telephony" access services, as well as on the telephony services associated with them. Thus, it was considered that the relevant markets for interpersonal communications from a fixed telephone is conditional with the use of access to the PSTN. ARCEP has indicated that it would keep under review the market segment associated with multiservice access and would be ready to modify its decision not to impose obligation on this market segment. |  |  |
| Germany   | In September 2005 BNetzA published key elements of the regulatory treatment of Voice over IP. These key elements take account of the fact that VoIP services are only at the start of their development in the marketplace and that it is too early to say how viable existing and future business models will prove to be. In BNetzA's view, therefore, it is not helpful, and ultimately not even possible, to draw up a definitive and extensive body of rules for VoIP today covering all the regulatory issues that are bound to arise.   |  |  |
|   | In general providers of VoIP services are treated just like any other service provider. Their rights and obligations depend on how the respective service is classified according to its features under regulatory aspects especially telecommunications services, publicly available telephone service, operation of telecommunications networks or telecommunications systems.   |  |  |
|   | BNetzA considers however transitional arrangements for technical reasons a suitable means by which to encourage existing innovation potential and by which to respond to public interest in the fulfilment of legal obligations. Yet it is important that, at the end of the development process of VoIP services, different services (PSTN, VoIP etc.) can co-exist with equal status. In the medium term, VoIP services will have to satisfy the same criteria as traditional services.  |  |  |
|   | BNetzA will keep a close watch on the further development of VoIP and take regulatory decisions if necessary, like it has proceeded in the past. For example BNetzA decided in its market analysis that national calls via VoIP services are part of the relevant retail market for national calls at fixed locations. So national calls (VoIP and PSTN) of the SMP provider are subject to the same regulation.   |  |  |
| Greece  | There is no specific regulation for VoIP at this point in time. EETT issued a public consultation for VoIP services on 19 May 2006. This consultation, among other issues, seeks the views of the market players regarding authorisation for VoIP services providers, numbering, access to emergency numbers, QoS, interconnection, etc. Based on the results of the public consultation and the analysis of the relevant markets, EETT will take decision on regulation of VoIP services.   |  |  |
| Hungary   | From regulatory point of view, VoIP is only an alternative technology to PSTN. Therefore the treatment of VoIP service is similar to fixed telephone services.   |  |  |
| Iceland   | VoIP is split into two categories, VoIP – nomadic and VoIP – non nomadic.  |  |  |
|   |  |  |  |

# Table 2.7. Treatment of national and international voice services provided over Internet protocol (continued)

| Ireland     | All service providers intending to offer an electronic communication service to the public must provide a notification to ComReg of this intention. This notification entitles the service provider to a General Authorisation, which is subject to a set of conditions.<br>Further to these conditions, all services which qualify as Electronic Communications Services (ECS) must comply with a basic set of legislative obligations. If the service further satisfies the criteria to be categorised as a Publicly Available Telephone Service (PATS), then further legislative obligations apply. Perhaps the most crucial difference between the provision of an ECS or PATS is that when providing a PATS VoIP service, access to the emergency services must be ensured. Other PATS-related obligations include user rights such as access to directory inquiry and operator assistance services, the right to have an entry in a directory, and various network related obligations. |
|-------------|---|
| Italy       | VoIP services have been recently regulated by AGCOM. VoIP service can be provided using any IP identification system (e.g. SIP or H.323 URIs) or E.164 numbers. VoIP providers can use geographic E.164 numbers already used for PATS services using TDM technology. Nomadism with geographic numbers is only allowed within the district identified by the district code of the numbers used by the operator.  |
| Japan       | VoIP service providers should comply with the Telecommunications Business Law as telecommunications service providers1.   |
|             | There are two kinds of telecommunication numbers for VoIP services (numbers starting with "050" and numbers that are the same as those allocated for fixed telephony services) which are based on ITU-T E.164 in Japan.   |
|             | Especially, VoIP services using these E.164 numbers should be consistent with conditions for numbering allocation as specified in the Regulation on Telecommunications Numbers.   |
| Korea       | In order to promote IP telephony (telephone service through internet network regardless of local and long-distance) a separate VoIP Service was newly established, and assuming certain degree of call quality, authorized facilities-based operator or registered special-service operator are granted a 070 called number. Where the VoIP operator uses the Internet local loop and backbone network of other telecommunication companies, under agreement of both operators the network usage fee is shared.   |
| Luxembourg  | Following the recommendations of the European Commission to special provisions are foreseen other than for public telecommunication operators. For interconnection to the public network a licence is required from the regulator.  |
| Mexico      | National or international voice telephony services over the Internet would require a concession as any other voice telephony service provider, and they would have to comply with the voice telephony regulatory framework which would have to be adapted to this new technology.   |
| Netherlands | OPTA's market analysis shows that VoB services are part of the same relevant access and conveyance markets at the retail level as traditional fixed telephony (PSTN) services. OPTA applies a price squeeze test for both PSTN and VoB services. However, the price floor on VoB services is more relaxed than on PSTN services, in the sense that KPN is allowed to use lower VoB tariffs than PSTN tariffs without ex-ante approval by OPTA. This price floor for VoB services only apply to the incumbent (KPN). Other obligations which apply to the VoB services of the incumbent: transparency and non-discrimination.  |
| New Zealand | Under New Zealand law, national and international voice telephony services provided over the Internet by entities other than a PTO, are defined and treated the same as such services provided by a PTO.  |

| Table 2.7. Treatment of nat | tional and international ve | pice services provided | over Internet protocol | (continued) |
|-----------------------------|-----------------------------|------------------------|------------------------|-------------|
|-----------------------------|-----------------------------|------------------------|------------------------|-------------|

| Norway          | Three main categories of VoB offerings have been identified by the regulator:<br><i>Category 1</i> : VoB offerings which are not any-to-any communication enabled. Within this category no gateway to the PSTN/ISDN or mobile networks exists, and hence no<br>possibility to call or receive calls from traditional telephone services (POTS). Examples of category 1 VoB offerings are the plain versions of Skype and MSN messenger.<br><i>Category 2</i> : VoB offerings which are partly any-to-any communication enabled. Within this category a gateway to the PSTN/ISDN or mobile networks exists which gives the<br>possibility to <i>either</i> call or receive calls from POTS, but not to <i>both</i> call and receive calls to/from such services. Examples of category 2 VoB offerings are SkypeOut and<br>SkypeIn.<br><i>Category 3</i> : VoB offerings which are any-to-any communication enabled. Within this category a gateway to the PSTN/ISDN or mobile networks exists giving the possibility to<br><i>Category 3</i> : VoB offerings which are any-to-any communication enabled. Within this category a gateway to the PSTN/ISDN or mobile networks exists giving the possibility to<br><i>Category 3</i> : VoB offerings which are any-to-any communication enabled. Within this category a gateway to the PSTN/ISDN or mobile networks exists giving the possibility to |
|-----------------|--|
|                 | both call and receive calls from POTS.<br>NPT has not been able to make a generally valid decision concerning category 1 services. Whether these services fall within the scope of the Electronic Communications Act<br>or not must be decided in each individual case. NPT has concluded that category 2 services fall within the scope of the Electronic Communications Act. If available to the<br>public, these services are deemed a public electronic communications service. Moreover, NPT has concluded that when used together two category 2 services are regulated<br>as a category 3 service.<br>NPT has concluded that category 3 services fall within the scope of the Electronic Communications Act. If available to the public, the services are deemed as a public<br>telephone service (PATS).   |
| Poland          | The Polish Telecommunications Law reflects the EU Directives and thus there is no separate regulatory approach towards Voice over IP. UKE is holding a consultation in order to identify barriers to the nomadic use of VoIP services.   |
| Portugal        | ANACOM launched during November 2005 a public consultation on the regulatory approach to voice services based on IP technology (VoIP) which led to a Decision in<br>February 2006 which distinguished between two types of services: (a) services provided at a single fixed location and under conditions perceived by the user as equivalent to<br>those of traditional PSTN, which will be treated as a regular PSTN service; (b) services of typically nomadic use i.e. able to be used on several locations. The "30"numbering<br>range was opened to accommodate the provision of nomadic VoIP services. The providers of nomadic VoIP services with numbers of the national Numbering Plan, when on<br>national territory, must ensure the routing of VoIP calls to 112. All VoIP providers, including those of nomadic use, will be able to negotiate the terms of interconnection<br>contracts with other service providers, keeping the same basic principles of the current interconnection agreements.   |
| Slovak Republic | According to national legislation, VoIP service is considered as an electronic communications service (ECS). There are some general obligations for providers of ECS.<br>Problems concerning VoIP versus PATS (Publicly Available Telephony Service) in context with data location to provide for Emergency Calls (112). (Location data shall be<br>any data processed in the network indicating the geographic location of terminal equipment of the user of publicly available service. The location data, other than traffic data<br>may be processed only if they are made anonymous or with the consent of the user of public network or service, and in the scope and time necessary for provision of the value<br>added service).   |
| Spain           | Public numbering resources are allocated to fixed telephone services available to the public and to VoIP, and certain area codes are granted. The principle of technological neutrality is applied so that the conditions established for telephone service available to the public are applied to VoIP services which, due to their functional characteristics, can be considered as telephone service.<br>and applying the generic regulatory framework defined throughout Europe for the electronic communications services to the VoIP modalities.   |
| Sweden          | The same regulations apply to all undertakings that provide fixed telephony services.  |
| Switzerland     | Voice telephony over the Internet is regarded as a telecommunication services and consequently subject to telecommunication legislation. It is not considered as forming part of the universal service provision and is therefore not subject to the legal requirements applicable to that service and to its providers. Service providers offering national and international voice telephony services on Internet would be subject to a number of legal obligations which are applicable to service providers using the PSTN such as interconnection, secrecy of communications, etc.  |

| Table 2.7. Treatment of national and international voice services provided over Internet protocol (continued) |  |  |
|---|--|--|
| Turkey  | VoIP is not treated separately in terms of authorisation. With regard to the principle of technological neutrality, in the context of the authorisation of Long Distance Telephony<br>Services, operators are authorised to provide service regardless of the technology used for the provision of the long distance telephony service where usage of VoIP<br>technology is quite common.  |  |
| United Kingdom  | For VoIP service, OFTEL considers this should be regulated as a publicly available telephone service if any of the following apply: the service is marketed as a substitute for traditional PSTN services, or the service appears to customers as a substitute for public voice telephony, or the service provides the customer's sole means of access to the traditional circuit switched PSTN.   |  |
| United States   | The FCC's consideration of issues surrounding VoIP and other IP-enabled services and applications takes place within a legal framework comprised of statutory provisions and judicial precedent, prior FCC orders, ongoing FCC proceedings, and state actions relating to IP-enabled services. The FCC has not yet determined the appropriate classification for all VoIP services in that context. The FCC has, however, clarified that certain social and public safety obligations apply to "interconnected" VoIP services – VoIP services which, <i>inter alia</i> , allow an end user to place calls to, and receive calls from, the public switched telephone network. In the last two years, the FCC has required interconnected VoIP providers to provide 911 emergency access, comply with the Communications Assistance for Law Enforcement Act (CALEA), and contribute to the federal universal service fund, and has open proceedings to address additional, related issues. |  |

| Australia      | The Australian Communications and Media Authority (ACMA) released a range of geographic numbers to VOIP service providers.   |
|----------------|--|
|                | I ne Australian government's voip report recommended that voip services supplied for use on a fixed basis continue to have access to geographical numbers.<br>ACMA is consulting on the introduction of a new 0550 number range for VOIP to provide added flexibility for VOIP services, particularly nomadic services   |
| Austria        | Any number range can be used by VoIP providers. The usage conditions of assigned numbers depend on the number range they belong to (e.g. geographic numbers are only assigned for usage with a telephone service). The well-defined terms and conditions for the use of numbers apply regardless if the voice service offered is based on VoIP or not. The numbering authority has allocated numbers on a geographic as well as on a non-geographic basis.   |
| Belgium        | A BIPT communication of 08/09/05 permits the use of geographical numbers for nomadic VoIP services as a temporarily regulation. The BIPT informed the market that for those operators who want to offer VoIP services with nomadic use based on a geographical number the Minister will be advised by the BIPT to grant a deviation from the standard regulatory obligation linked with geographical numbers, if they comply with the following two obligations:   |
|                | 1) they must flag after a certain date the nomadic use linked to a geographic number in the emergency services database so that emergency centres are aware that the location of the caller may be different from its geographical number;   |
|                | <ol><li>they must inform the user formally and at least 3 times a year about the difference between a regular telephony service and a VoIP service with nomadic use. In particular, the user must be<br/>informed about the limited possibility to physically locate the caller for emergency services purposes.</li></ol>   |
|                | Geographical numbers of operators of public telephone services fall outside the temporarily regulation. End-users of operators of public telephone services which have geographical numbers cannot use in other words these numbers for VoIP services with a nomadic character.  |
| Canada         | Telephone numbers from the North American Numbering Plan are available to VoIP service providers as a competitive local exchange carrier (facilities-based) or through a local exchange carrier (resale-based).  |
| Czech Republic | There are two systems: 1) for geographical numbers PATS; 2) for non-geographical numbers ECS.  |
| Denmark        | VoIP providers can use numbers in the National Numbering Plan. The plan is based on international standards and regulation for numbering in the telecommunications networks, particularly ITU Recommendation E.164. Denmark does not have a geographic numbering plan. Numbers for VoIP are mainly allocated from the number series preferably used for fixed telephony.   |
| Finland        |  |
| France         | An operator declared with ARCEP can ask for geographical and non-geographic numbers, if they offer voice services on the Internet or classic telephone services. In the case of geographic numbers, the operators are required to respect a certain number of conditions relating to the geographic location of the subscriber. Following the reform of the numbering plan, fixed and geographic numbers start with 01, 02, 03, 04 or 05, and non-geographic numbers, which are not specifically mobile, with 09 (before these were 087B)  |
| Germany        | The numbering system is technology-neutral, i.e. the rules for number allocation are not based on traditional or IP-based transmission protocols. VoIP providers can use the same numbering resources as providers of traditional services, if the service is in line with the specific provisions of the numbering resource. Numbers for VoIP are allocated by BNetzA.  |
|                | In May 2006 a revised version of the Rules for the Allocation of Local Numbers was published. Under the revised rules not only network operators but also service providers, including VoIP providers, are entitled to apply for the allocation of blocks of geographic numbers. However, there is also the possibility to use numbers without any geographic reference. According to the Rules for the Allocation of the (0)32 national subscriber numbers of December 2004 there is no linkage to any geographic location. Due to technologic neutrality these numbers may be used for VoIP services and talso for traditional telephone services notwithstanding that VoIP services are the main area of application. |
| Greece         | Numbering is one of the major issues that a public consultation for VoIP services is dealing with.   |

#### Table 2.8. Telephone numbering system for VoIP providers

 Greece
 Numbering is one of the major issues that a public consultation for VoIP services is dealing with.

 Hungary
 ITU-T E.164 numbering system is used also by VoIP providers on geographic basis. The numbering authority has not allocated numbers especially for VoIP. Number portability remains possible between VoIP and PSTN providers.

 Iceland
 Nomadic VoIP has specified numbers. Non-nomadic uses the fixed numbers (there are no geographic numbers in Iceland).

| Table 2.8. Telephone numbering system for VoIP providers (continued) |  |  |  |
|--|--|--|--|
| Ireland  | Both geographic and non-geographic numbers can be used by VoIP providers. A specified range of numbers has been designated for use with IP based services. Normal geographic numbers are also available for use with these services, subject to some conditions.   |  |  |
| Italy  | VoIP providers can use geographic E.164 numbers. A new numbering range for full nomadic VoIP services has been introduced.<br>To provide VoIP services without requiring right of use of E.164 numbers an ECS general authorization is required.<br>To provide VoIP services using geographic numbers a PATS general authorization is required.<br>To provide VoIP services using non geographic numbers (code 55) an ECS authorization title is required.<br>All VoIP providers that use E.164 numbers have to implement service number portability within the same numbering code (number portability between 0 and 55 numbers is not allowed). All VoIP<br>providers that allow VoIP users to call PSTN users have to provide access to emergency services.<br>PATS VoIP providers have to guarantee user localization. ECS nomadic VoIP providers have to guarantee user localization on a best effort base.<br>All VoIP providers have to allow legal interception, inclusion of user in the numbering directories. All VoIP providers have the obligation to negotiate IP interconnection (a specific proceeding has<br>been started to define the relevant technical and operative conditions) in order to allow interoperability of VoIP services. |  |  |
| Japan  | VoIP providers can use either 11-digit specific VoIP numbers or 10-digit numbers the same as existing fixed telephony.<br>Minimum voice quality for telephones is required for the use of specific numbers. While, for the use of numbers the same as fixed telephone numbers, several conditions (such as high voice quality, location correspondence and availability of emergency calls) are required as a service equivalent to existing fixed telephony service.  |  |  |
| Korea  | VoIP has been allocated a specific numbering system which are granted to all operators nationwide, with no geographic distinctions   |  |  |
| Luxembourg   | VoIP has been allocated a specific numbering system. The numbers, which are allocated by the regulator, are non-geographic.  |  |  |
| Mexico   | A license (concession) is required to provide voice services. Only those concessionaires officially authorized to provide local voice services are subject to number assignation (independently of what technology they use). Therefore, those companies willing to get geographical numbers from COFETEL require a concession.  |  |  |
| Netherlands  | VoIP operators are allowed to use geographic numbers as long as the connection point of the telephone line remains in the geographic area.<br>This means that those numbers are no option for providers of nomadic VoIP. These providers can use personal numbers, but the interconnection tariffs of personal numbers vary greatly and the<br>numbers therefore are not always reachable. A number of changes have been made recently including, where geographic numbers used by <i>any</i> network (fixed, VoIP, mobile, etc, ) the user has to<br>reside in the geographic area and the interconnection fee is limited to the level of the other geographic numbers. This alternative definition opens the geographic number ranges for providers of<br>nomadic and mobile networks. In addition, a new non-geographic number range was introduced.  |  |  |
| New Zealand  |  |  |  |
| Norway   | NPT has allocated numbers for VOIP. Geographic numbers can be used for a service that is marketed and appears as a fixed line telephony substitute. A non-geographic number range is available for nomadic services.   |  |  |
| Poland   | Under consideration. Numbering should be technologically neutral and assigned in line with its designation specified by the National Numbering Plan and requirements on the numbering management. In addition, there exists non-geographic numbering for packet data transmission over IP from the range AB=39   |  |  |
| Portugal   | In accordance with ANACOM's decision on the regulatory approach to voice services based on IP technology (VoIP), two kind of numbers may be allocated to VoIP service providers: <ul> <li>Geographic numbers for VoIP services provided at a fixed location;</li> <li>Non-geographic numbers for nomadic use of VoIP services.</li> </ul>  |  |  |
| Slovak Republic  | There are two ways for VoIP providers to provide VoIP services: subscriber numbers or unified access code. The regulator has allocated a special non-geographic number blocks for both ways. Until now, geographic numbers have not been allocated for VoIP services.  |  |  |
| Spain  | For VoIP two kinds of numbering ranges are allocated (geographical and non-geographical) which respectively correspond to two different service-rendering models, according to whether the point from where the service access is offered has a specific geographical connection or not. There is an obligation of providers to handle calls to the unique emergency call number 112, being it mandatory to channel said calls to the emergency call centre corresponding to the address declared by the user when hiring the service.   |  |  |
| Sweden   | The NRA has not allocated a specific numbering range for just VoIP services. However, the NRA has allocated a specific numbering range for geographical independent services, which can be used for e.g. nomadic VoIP services. Any provider (including VoIP providers) that offers a service to the public that requires geographic numbers, or non-geographic numbers, can apply for these kinds of numbers. Some VoIP providers have been assigned geographic numbers and some have been assigned non-geographic numbers.   |  |  |

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| Switzerland    | Operators of voice telephony services on the Internet can use numbers in the E.164 classificationpaln to allow their customers to access the public telephony service (incoming calls and outgoing calls). The numbers of the E.164 classification plan are allotted by OFCOM. Any operator of voice telephony services on the Internet can request an attribution of a block of 10 000 numbers as can the other suppliers of telephony services (PSTN, ISDN, cable), in so far as they are recognized as suppliers of telecommunication services by OFCOM. The numbers allotted today for VoIP services are those used for traditional fixed telephony, namely the numbers known as "geographic". In Switzerland however, the geographic portability of numbers is authorized across the country. These "geographic" numbers, thus do not contain necessarily information on the geographic location of the holder. |
|----------------|--|
| Turkey         | There is no special numbering plan for VoIP services, but in 2006 it is planned to finalise a regulation covering VoIP numbering. Geographic or non-geographic allocation will be considered in this regulation.   |
| United Kingdom | 056 allocated for VoIP. Other geographic and non-geographic available for VoIP.  |
| United States  | The US has not required VoIP providers to use any specific numbering scheme. The FCC requires that, in order to obtain North American Numbering Plan (NANP) numbering resources, a company must provide evidence (e.g., a state commission order or a state certificate to operate as a carrier) demonstrating that it is authorized to provide telecommunications service in the area in which it seeks numbering resources. VoIP providers that wish to obtain NANP numbering resources may request a waiver of the FCC's numbering rules or may enter into partnering relationships with carriers that have obtained such numbers directly from the NANP Administrator (NANPA).   |

| Table 2.9. Local loop unbundling |   |   |   |  |
|----------------------------------|---|---|---|--|
| Country                          | Local loop unbundling policy since 2004   | Number of local exchanges (MDF) and<br>proportion of these exchanges that are<br>unbundled (number and percentage)  | Timetable to upgrade local exchange   |  |
| Australia                        | Unbundled local loop and line sharing (or spectrum sharing)<br>services have both been declared since before 2004. There have<br>not been any changes in the underlying unbundling policy since<br>2004, although there has been debate about appropriate pricing<br>methodologies for the services.  | As of June 2006, there are 5070 exchange serviced areas. All exchanges support ULLs.  | The regulator has not specified a timeframe<br>for exchanges to be upgraded to support<br>unbundling as all exchanges support ULLs. |  |
|                                  | In June 2006 the ACCC has also released a draft decision to<br>continue the regulation of the ULLS for a further three years, at<br>which time the ACCC expects there will be more certainty about<br>the ability of emerging technologies to compete with Telstra's fixed<br>local loop infrastructure.  |   |   |  |
| Austria                          | Proceedings between an Austrian alternative operator and the incumbent concluded with a decision by the NRA on January 23, 2006. The amounts for the monthly line rentals were reduced to EUR 10.70 for a full unbundled line and EUR 8.29 for sub-loop between Greenfield distribution frame and network termination point on user's premises.                       | 1 400<br>100% can offer unbundled lines   | No, as all MDFs can support unbundling in<br>principle. Collocation is erected when<br>requested by beneficiaries.                  |  |
| Belgium                          | Full unbundling, shared access and sub-loop unbundling in place<br>since 1 March 2001.<br>No real changes.  | 1107<br>100% can offer unbundled lines  | Not applicable, all LEX provide DSL services  |  |
| Canada                           | Wholesale rates for "naked DSL" were approved by the CRTC in April 2005 and reduced by 50% in December 2005.  | Although unbundled local loop rates have been set<br>for all areas of the large incumbents operating<br>territories, entrants competing on the basis of<br>unbundled local loops tend to be present in only the<br>major centres. There have not been complaints<br>from competitors that unbundled loops are<br>unavailable in specific areas. | No. Incumbents are required to furnish<br>unbundled loops in local exchanges upon<br>request.                                       |  |
| Czech Republic                   | In the first half of 2005 the CTO started to apply price regulation<br>for metallic subscriber line accessing. After relevant market<br>analysis and after determination of SMP the CTO applied price<br>regulation and issued a Price Decision for Czech Telecom by<br>which means it determined ceiling lump-sum and monthly fees for<br>LLU including collocation. | Local exchanges – 140<br>Local exchanges incl. RSU – 2 522  | No timetable is specified. An SMP operator is obliged to allow unbundling when a request occurs.                                    |  |

| Country | Local loop unbundling policy since 2004   | Number of local exchanges (MDF) and<br>proportion of these exchanges that are<br>unbundled (number and percentage) | Timetable to upgrade local exchange   |
|---------|---|--|---|
| Denmark | With the market decision from January 2006 on" local loop and<br>shared local loop" which entered into force March 2006 the<br>incumbent (TDC) is obliged to provide "administrative local loop".<br>This means that they have to provide a shared local loop<br>connection or a sub-distance, where the end user does no longer<br>have a "narrow band service" e.g. PSTN or ISDN attached.  | 1200<br>100% can offer unbundled lines.  | All local exchanges support unbundling.                                       |
| Finland | Amendment 28.1.2005/47 to Communications Market Act, section<br>37 empowered FICORA to set a price ceiling on LLU products  | All exchanges are able to offer LLU.   |   |
| France  | The end of the process of market analyses process and<br>implementation of the new regulatory framework did not change<br>significantly regulations on unbundling. The national regulator has<br>the power to impose modifications of the reference offer published<br>by the incumbent for unbundled access to the local loop and to<br>related resources, as well as on prices. In 2005, work was<br>undertaken on: lifting operational constraints on total unbundling;<br>adapting to new problems (intervention by local authorities,<br>saturation of distribution frames, etc.); the offer of FT to connect<br>to distribution frames (new commercial offer of FT for dark fibre);<br>the publication of quality of service indicators by FT; changes in<br>the reference offer of FT; the evolution of certain unbundling<br>prices: recurring tariffs, non-recurring tariffs, etc. |  |   |
| Germany | In Germany unbundled access to the local loop has been offered<br>since 1998. Around 4 550 000 unbundled lines have been leased<br>at the end of 2006 by alternative operators from the incumbent.<br>Local loop unbundling can be required from an SMP operator;<br>under the TKG bit-stream access can also be imposed. BNetzA<br>has imposed IP-based bit-stream access upon the incumbent by<br>regulatory order in September 2006.   | There are 7900 MDFs in Germany. Alternative<br>operators have installed equipment in about 2000<br>MDFs            | As the MDFs support unbundling by now there is no need for further upgrading. |

# Table 2.9. Local loop unbundling (continued)

| Country | Local loop unbundling policy since 2004  | Number of local exchanges (MDF) and<br>proportion of these exchanges that are<br>unbundled (number and percentage)                             | Timetable to upgrade local exchange   |
|---------|--|--|---|
| Hungary | Although the price of reference offers have decreased, there is no<br>perceivable demand for local loop unbundling yet. Instead there is<br>demand on bit-stream access; so it will be included in the<br>reference offer.   | Not available  | The regulator has not specified a timetable.  |
| Iceland | New reference unbundling offer.  | 223<br>118 or 52.91% can offer unbundled lines.  | N/A   |
| Ireland | eircom was designated as having SMP in the wholesale market.<br>Focus has been placed on improving LLU processes and on<br>processes to facilitate migrations between LLU and other<br>wholesale products. There have been reductions across a range<br>of LLU charges including connection charges. In addition an<br>unescorted access product has also been introduced.   | 1140 local exchanges<br>75 exchanges are unbundled.  | No timetable has been specified. Operators<br>can request access to unbundle any<br>exchange, which subject to survey, should be<br>made available in a reasonable timeframe.<br>This is typically managed on a project basis.              |
| Italy   | AGCOM has introduced a network cap for ULL pricing, to be<br>applied for years 2005-2006-2007. Additionally, an industry group<br>has been launched, under AGCOM control, to review migration<br>processes among operators. In the broader framework of<br>wholesale access regulation, it is worth recalling that AGCOM has<br>introduced an obligation for T.I. to provide wholesale line rental<br>services to Altnets. | About 10 600 MDF, of which some 1 200 (as at<br>end May 2006) are able to provide interconnection.   | The timetable was fixed during the start-up<br>phase in 2000. Currently the timings for<br>entering in a new site are fixed in the RUO<br>(15 working days for the study on the<br>feasibility, 90 working days for set-up of the<br>site). |
| Japan   | Ministry issued an interpretative document in August 1999 which<br>clarified that the incumbent was required to provide<br>interconnection to the MDF and line sharing. Unbundling of optical<br>fibre implemented in April 2000 and full unbundling and line<br>sharing implemented in September 2000.  | There is an obligation to offer unbundled lines for<br>all local exchanges, 100% of PSTN local<br>exchanges, in response to numerous requests. | Not scheduled as of now.  |

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| Country     | Local loop unbundling policy since 2004  | Number of local exchanges (MDF) and<br>proportion of these exchanges that are<br>unbundled (number and percentage)   | Timetable to upgrade local exchange  |
|-------------|--|--|--|
| Korea       | Full unbundling and line sharing available<br>Revised LLU Criteria in 2004.<br>- Increased the usage of LLU by reducing line reservation rate<br>from 25% to 8%<br>- Increased obligatory space-providing period necessary for LLU<br>from one year to three years<br>- Reduced usage fee: 12 200 Won->9,070 Won | 826<br>100% can offer unbundled lines.<br>Local exchanges : KT- 793, Hanaro - 33<br>All KT local exchanges offer unbundled lines.  |  |
| Luxembourg  | EC Directive applied.  |  |  |
| Mexico      | Not available.   |  |  |
| Netherlands | Unbundled access to the local loop available since December<br>1997. OPTA laid down guidelines indicating the way in which it<br>would settle any disputes over unbundled access in March 1999.<br>Implementation of EC Directive came into effect in January 2001.  | 1 361, all of them are able to offer fully unbundled<br>lines, but other operators are present in at most<br>30% of the local exchanges.   | At the end of 2005 KPN presented its next<br>generation network plan ("all IP"). Part of this<br>plan is to gradually phase out the local<br>exchanges in the coming years and replace<br>the copper between the local exchange and<br>the street cabins by fibre. This makes it<br>possible to offer services based on subloop<br>unbundling. |
| New Zealand | New Zealand is expected to introduce local loop unbundling in the course of 2007.  |  |  |
| Norway      | NPT issued a decision on the regulation of local loop unbundling.<br>According to the decision, the monthly rental price (fully unbundled<br>loop) can be maximum NOK 105 after 1 June 2006, and maximum<br>NOK 95 after 1 January 2007.   | Approx. 4 000 local exchanges in total. Currently,<br>about 40 % of these exchanges have been<br>equipped with broadband and co-location facilities<br>for local loop unbundling (LLU). This covers about<br>90% of the total number of subscribers. LLU may<br>also be available in many of the remaining<br>exchanges, but the commercial interest is low due<br>to few subscribers. | Requirements for local loop unbundling were<br>introduced in the Norwegian legislation in<br>February 2001. The regulator has not<br>specified a timetable for upgrading local<br>exchanges in specific areas, but disputes<br>between the incumbent and other service<br>providers can be referred to the regulator for<br>settlement.        |

# Table 2.9. Local loop unbundling (continued)

| Country         | Local loop unbundling policy since 2004   | Number of local exchanges (MDF) and<br>proportion of these exchanges that are<br>unbundled (number and percentage)   | Timetable to upgrade local exchange   |
|-----------------|---|--|---|
| Poland          | The President of UKE imposed a reference offer on local loop<br>unbundling on TP S.A. The decision was issued in 2005 and<br>defined framework conditions for contracts regarding LLU in terms<br>of full and shared access. An fixed telecommunications service<br>operator with SMP operator is obliged to prepare an offer which<br>defines framework conditions for access to the local loop and<br>related facilities. After such an offer is accepted by the regulatory<br>office, an SMP operator is prohibited from signing contracts with<br>alternative operators, containing worse conditions than the ones<br>defined in the reference offer. The decision obliging TP S.A. to<br>change the Reference Unbundling Offer is currently being<br>prepared.   | 7582 (data from 20 major operators). Currently<br>none of the MDFs is used for unbundled line<br>services.   | No  |
| Portugal        | The EC regulation on unbundling came into force in January 2001.<br>Modifications to the RUO resulted in a 60% fall in the installation<br>price and an 18.7% reduction in monthly fees for local loops and<br>altered the signal transfer service, reducing prices. On 13 April<br>2006, ICP-ANACOM set out at €8.99 and €2.51 ceiling prices for<br>the monthly local loop payment (full access and shared access).<br>The regulator determined, in 2005, shorter time limits for the<br>provision of loops and an increase in the value of the<br>compensations that PT Comunicações has to pay to the new<br>operators for non-compliance vis-a-vis loop provision, and also<br>introduced procedures that simplify and streamline the process. A<br>new statistical data collection system was also defined for better<br>market monitoring. | According with the information related with the<br>RUO, there are ~1600 MDF in Portugal.<br>Theoretically, all local exchanges and MDFs are<br>eventually able to offer fully unbundled lines, but<br>the operators are mostly co-located in urban areas:<br>currently (1T2006), in 187 local exchanges. | Yes, from 20 days to make available and<br>deliver the space for co-mingling (MDF room)<br>to a maximum of 80 days to prepare a<br>dedicated room for collocation. Some issues<br>occurred, related with availability of space for<br>co-mingling, but are being solved without<br>explicit intervention by ICP-ANACOM. |
| Slovak Republic | The Telecommunication Act will be amended to allow for<br>unbundling. The incumbent published Reference Offer in Local<br>Loop Unbundling has been provided.  |  | The regulator does not monitor such data.   |

| Country        | Local loop unbundling policy since 2004  | Number of local exchanges (MDF) and<br>proportion of these exchanges that are<br>unbundled (number and percentage)                          | Timetable to upgrade local exchange |
|----------------|--|---|-------------------------------------|
| Spain          | Since 2001 the dominant carrier has been required to provide full<br>unbundled access, shared access and bitstream access.<br>Continuity has been the main trend since 2004 in the local loop<br>unbundling policy, with some specific action taken by CMT to<br>improve transparency. Furthermore, a significant effort has been<br>done in the enforcement of the policy so far. This has been<br>imperative provided the massive deployment of the local loop<br>unbundling since 2004. This enforcement has allowed CMT to<br>mediate in the many conflicts arisen in connection to the<br>mentioned deployment.                           | There are 6 900 MDFs. All of them are potentially ready to offer fully unbundled lines.   | No                                  |
| Sweden         | No major changes.  | Approximately 8 200 MDFs whereof currently 62%<br>of these MDFs have equipment installed in order to<br>provide broadband to end customers. | There is no timetable.              |
| Switzerland    | The Ordinance on telecommunication services introduced in April 2003 obliged service providers with a dominant position in the market to provide a fully unbundled line (full access) as well as shared access to the local loop, as well as bitstream access. As a result of legal action by Swisscom unbundling was not implemented. The Federal Council introduced an obligation for unbundling in a draft amendment to the law on telecommunications. This amendment to the law was adopted in March 2006 . consequently unbundling is not yet operational. The changes to the law are expected to enter into force in the Spring of 2007. | None  | None                                |
| Turkey         | The Communiqué on Procedures and Principles Regarding<br>Unbundled Access to the Local Loop was published in July 2004<br>and came into force by July 2005. The draft reference unbundling<br>offer has been prepared by Türk Telekom and will be effective<br>after the approval of the Authority.  |   |                                     |
| United Kingdom | No changes   | 5587 – All are available to LLU.  | All upgraded                        |

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RECENT COMMUNICATION POLICY DEVELOPMENTS

| Table 2.9. Local loop unbundling (continued)  |  |                                     |  |
|---|--|-------------------------------------|--|
| Local loop unbundling policy since 2004   | Number of local exchanges (MDF) and<br>proportion of these exchanges that are<br>unbundled (number and percentage) | Timetable to upgrade local exchange |  |
| The FCC found that requesting carriers are impaired without access to certain high-capacity loops based upon certain triggers. Specifically, incumbent LECs must unbundle DS1 and DS3 loops within the service area of a wire center that contains fewer than a | 23177 central offices as of June 2005.   |                                     |  |

certain number of business lines or fiber-based collocators.

However, requesting carriers are not entitled to access unbundled dark fiber loops as network elements in any instance. Pursuant to the terms of the Triennial Review Order, line sharing has been completely phased out in the US as of September 2006.

Country

United States

| Country        | Price for the one-off connection charge and per month for an unbundled local loop (end of 2005)   | Price for the one-off connection charge and per month charge for a shared line (end of 2005)   |  |  |
|----------------|---|--|--|--|
| Australia      | The prices for unbundled local loop services are negotiated between access seekers and access providers – the ACCC does not set prices unless called on to resolve a dispute between access seeker and access provider.         The following prices were charged by the main access provider at the end of 2005 in the different geographic regions:         CBD – monthly price USD 9.9, connection price USD 71         Metropolitan - monthly price USD 16.8, connection price USD 74.8         Regional – monthly price USD 30.5, connection price USD 74.8         Remote – monthly price USD 76.3, connection price USD 82.4 | The ACCC has issued guidance on an appropriate monthly charge for line sharing service at USD5.3 to USD6.9 in 2005, with a connection charge of USD75.6. The Australian Competition Tribunal (ACT) has rejected Telstra's undertaking to provide a line sharing service at \$9 following a similar assessment from the ACCC. |  |  |
| Austria        | One-off price: USD 136.3 (with works on the subscriber premises)<br>One-off price: USD 68.6 (without works on the subscriber premises)<br>Monthly price: USD 13.6 (fully unbundled loop)<br>Monthly rental for sub-loop between Greenfield distribution frame and network<br>termination point on user's premises: USD 10.5<br>Monthly rental for sub-loop between in-house distribution point and network<br>termination point on user's premises: Reimbursement of costs.   | One-off price: USD 136.3<br>Monthly price: USD 6.8   |  |  |
| Belgium        | All prices are valid from 1/1/2006.<br>One-off price: USD59.3 (active loop) / USD 64.2 (non active loop)<br>Monthly price:<br>Type 1 (Tf usage + LF data) : USD 13.2<br>Type 2 (type 1 usage + HF data : ADSL,SDSL, xDSL) : USD 14.1  | All prices are valid from 1/1/2005.<br>Monthly price: one: USD 69.5<br>Monthly price : USD 2.01  |  |  |
| Canada         |   |  |  |  |
| Czech Republic | One-off price: USD 192.7<br>Monthly price: USD 16.8   | One-off price: USD 196.4<br>Monthly price: USD 6.6   |  |  |
| Denmark        | One-off price: USD 55.8*<br>Monthly price: USD 11.2 (excl. VAT)<br>* Additional fee USD 85.7 if no existing connection point can be used.   | One-off price: USD 46.7*<br>Monthly price: USD 5.6 (excl. VAT)<br>* Additional fee USD 85.7 if no existing connection point can be used.   |  |  |

|         | Table 2.10. Local loop unbundling prices (continued)  |  |  |  |
|---------|---|--|--|--|
| Country | Price for the one-off connection charge and per month for an unbundled local loop (end of 2005)   | Price for the one-off connection charge and per month charge for a shared line (end of 2005)   |  |  |
| Finland | One-off price: USD 121.6 (weighted average of 40 SMP-operators providing ULL)<br>(Prices vary between USD 75 and USD 252.3)<br>Monthly price: USD 7.0 (weighted average of 40 SMP-operators providing ULL)<br>(Prices vary between USD 5.4 and USD 13.1)                            |  |  |  |
| France  | Charge for access to service : USD 62.5<br>Cancellation charge: USD 37.5<br>Price for full unbundling : USD 11.6//month   | Charge for access to service : USD 68.8<br>Cancellation charge: USD 43.8<br>Price for shared access : USD 3.6/month                                      |  |  |
| Germany | In August 2005 BNetzA approved:<br>One-off price: USD 53.9 for the basic set-up of the line without any additional work at<br>the customer's premises;<br>Monthly price: USD 13.3 for the most common variant of access to the customer, i.e.<br>the unbundled twisted copper pair. | In April 2005 BNetzA approved:<br>One-off price: USD 64.3<br>Monthly price: USD 2.9  |  |  |
| Greece  | One-off price: USD 68.6.<br>Monthly price: USD 10.1.  | One-off price: USD 81.3<br>Monthly price: USD 6.3  |  |  |
| Hungary | For the main incumbent (Magyar Telekom)<br>One-off price: USD 188.6<br>Monthly price: USD 12.1  | For the main incumbent (Magyar Telekom)<br>One-off price: USD 188.6<br>Monthly price: USD 5.0  |  |  |
| Iceland | One-off price: USD 46.8<br>Unbundled local loop per month if only PSTN(lower frequency): USD 13.7<br>Both PSTN and shared access per month = USD 0.02   | One-off price: USD 46.8<br>Monthly price: USD 4.5  |  |  |
| Ireland | ULMP connection charge with successful completion (existing metallic path):<br>USD 68.8<br>ULMP monthly rental: USD 19.6  | LS connection charge with successful completion (existing metallic path, access seeker provides exchange splitter): USD 68.8 LS monthly rental: USD 10.0 |  |  |
| Italy   | One-off price: USD 46.3 (active line); USD 69.0 (non active line)<br>Monthly price: USD 10.4 (the actual price is USD 9.4/month due to T.I. self-<br>commitment)  | USD 48.6 (POTS splitter provided by Telecom Italia)  |  |  |
| Japan   | Charges for full unbundling; USD 9.4 (NTT East) or USD 12.4 (NTT West) per month<br>for a line.<br>The one-off connection charge is not set in Japan.   | Charge for line sharing: USD 1.09 (NTT East) or USD 1.03 (NTT West) per month for a line.  |  |  |

| Country         | Price for the one-off connection charge and per month for an unbundled local loop (end of 2005) | Price for the one-off connection charge and per month charge for a shared line (end of 2005) |
|-----------------|---|--|
| Korea           | One-off connection charge per month for full unbundling is USD 8.9 (as of 2005)                 | One-off connection charge per month for a shared line is USD 4.4 (as of 2005)                |
| Luxembourg      |   |  |
| Mexico          |   |  |
| Netherlands     | USD 12.0.   | USD 2.4.   |
| New Zealand     |   |  |
| Norway          | One-off price: USD 164 (full access)  | One-off price: USD 86.4  |
|                 | Monthly price: USD 21 (full access)   | Monthly price: USD 11.5  |
| Poland          | One-off price: USD 49.7   | One-off price: USD 94.4  |
|                 | Monthly price: USD 17.9   | Monthly price: USD 9.0   |
| Portugal        | One-off price: USD 47.5   | One-off price: USD 47.5  |
|                 | Monthly price: USD 11.2   | Monthly price: USD 3.1.  |
| Slovak Republic | One-off price: USD 203.6  | One-off price: USD 214.0   |
|                 | Monthly price: USD 17.7   | Monthly price: USD 12.4  |
|                 | Reference offer of Slovak Telekom   | Reference offer of Slovak Telekom  |
| Spain           | One-off price: USD 28.0   | One-off price: USD 37.7  |
|                 | Monthly price: USD 14.2   | Monthly price: USD 3.8   |
| Sweden          | One-off price: USD 19.9   | One-off price: USD 11.2  |
|                 | Monthly price: USD 1.5  | Monthly price: USD 0.73  |
| Switzerland     |   |  |
| Turkey          |   |  |
| United Kingdom  |   |  |
| United States   | The national average unbundled local loop price is USD 13.7                                     |  |

#### Publication of fixed to mobile termination rates Determination of fixed to mobile termination rates Regulation of fixed to mobile termination rates Not generally but some regulatory processes from time Australia All mobile termination rates of all providers are subject In the first instance, terms and conditions of supply, to time provide details about these rates. There is no including price, are commercially negotiated. If to regulation. obligation for mobile network operators to publish negotiations fail, the ACCC may determine terms and Mobile terminating access services (MTAS) on all digital termination rates. However, Division 5 of Part XIC of conditions through arbitration with commercial parties. mobile telephony networks have been declared by the Should an undertaking, given by the access provider as the Trade Practices Act 1974 enables access providers ACCC to make them subject to the telecommunications to voluntarily lodge written access undertakings with the to the terms and conditions it will supply the service on, access regime in Part XIC of the Trade Practices Act Australian Competition and Consumer Commission have been accepted by the ACCC, the ACCC may not 1974. Therefore, the ACCC has the power to regulate (ACCC) specifying the terms and conditions upon which make an arbitration determination inconsistent with that the charges pavable for such services. they agree to supply a specified service. The ACCC The ACCC does not directly set access prices. undertaking. can accept or reject the undertaking. The access However, by publishing pricing principles that it would provider can seek to vary an undertaking that is in force use if it were to arbitrate on an access dispute the or it can withdraw the undertaking. Under section 152 ACCC provides guidance for the industry. CRA of the Trade Practices Act 1974 the regulator may In June 2004, the ACCC published pricing principles. The MTAS pricing principles state that there should be publish arbitration determinations. a closer association of the price of the service and the underlying (TSLRIC+) cost of the service. The ACCC also published price-related terms and conditions which specified indicative prices for the MTAS. Austria As the NBA had to decide the termination rates to In Austria the interconnection rates (also) for fixed to mobile (as well as to fixed) networks, the termination mobile are primary a matter for commercial agreements rates are published on the website. between operators. If an agreement on interconnection cannot be reached between an operator of a (tele)communications network who offers (tele)communications services for the public and another operator of a public (tele)communications network within a period of six weeks from the receipt of the request, either party involved in the interconnection may call in the regulatory authority. After the parties have been heard, the regulatory authority shall decide on the interconnection arrangements. The arrangement replaces any agreement. According to the dispute settlement procedure in the Austrian Telecommunications Act, the NRA (the Telekom-Control-Kommission) has the competence to rule the interconnection-prices of SMP-operators as well as of non-SMP operators (mobile and fixed).

Table 2.11. Fixed to mobile interconnection (termination rates)

|                        | Publication of fixed to mobile termination rates   | Determination of fixed to mobile termination rates  | Regulation of fixed to mobile termination rates  |
|------------------------|--|---|--|
| Austria<br>(continued) |  | According to the outcome of the last market analysis<br>concerning the markets for mobile termination<br>(decisions dated Oct. 27, 2004), all MNOs were<br>designated as having significant market power on their<br>respective markets; consequently the NRA imposed<br>(amongst others) the specific obligation to charge cost-<br>orientated mobile-termination rates following the<br>concept of Long Run Average Incremental Cost<br>(LRAIC). This obligation was set in place by decisions<br>of the NRA dated Dec. 19, 2005, by mandating a<br>"glidepath" for mobile termination rates (see<br>http://www.rtr.at/web.nsf/deutsch/Telekommunikation_R<br>egulierung_Entscheidungen_Entscheidungen_Mobilter<br>minierung2005?OpenDocument).<br>In the case of non SMP-operators there is no legal basis<br>for the amount of the interconnection charge; therefore<br>the NRA rules in its practice, that the interconnection<br>fee of a non-SMP-operator (mobile) has to be<br>reasonable.<br>In Austria there is no differentiation for the termination<br>rates, whether the call originates in a mobile or a fixed<br>network. |  |
| Belgium                | Up-to-the-minute publication of these tariffs doesn't<br>exist on a systematic basis. The tariffs are however not<br>confidential as they are mentioned in decisions of the<br>BIPT. | The termination rates of the two SMP-operators,<br>Belgacom Mobile (Proximus) and Mobistar, are subject<br>to cost orientation.   | The non SMP operator base is in principle free to define<br>his termination rates (this remains valid until the<br>notification of the remedies of market 16 to the<br>European Commission). |
| Canada                 | No   | Termination rates for fixed-to-mobile calls are not<br>imposed.   | Not applicable.  |
| Czech Republic         | Yes, till 1 May 2006 ceiling price 3.11 CZK/min, valid for<br>all three mobile operators, from 2 May 2006 ceiling<br>price 2.99 CZK/min for all SMP mobile operators.                | Commercial agreement. If there is no agreement the method of calculation and prices can be set by the regulator.<br>The termination rates for fixed-to-mobile calls are the same as for mobile to mobile termination. The price should be commercially negotiated between operators. In the frame of solving the price disputes the Czech Telecommunication Office is entitled to determine the rates. The Czech Telecommunication Office will set the method of price calculation by a price decision. From 2 May 2006 the regulator set termination prices for operators with significant market power after completing an analysis of the relevant market.   | Yes, the mobile termination rates are regulated. The<br>price is cost oriented – average cost of all mobile<br>operators.  |

Table 2.11. Fixed to mobile interconnection (termination rates) (continued)

|         | Publication of fixed to mobile termination rates   | Determination of fixed to mobile termination rates   | Regulation of fixed to mobile termination rates   |
|---------|--|--|---|
| Denmark | Yes. All mobile operators are obliged to publish their RIO.  | Some are commercially negotiated and some are regulated.   | Yes. Benchmarking methods have been used to<br>regulate the termination tariffs   |
| Finland | Yes, for operators with significant market power (all GSM network operators).  | They are commercially negotiated, but the network<br>operators have an obligation to have non-discriminatory<br>and cost oriented tariffs. Mobile termination charge is<br>used when carrier pre-selection is placed; otherwise<br>only retail charges are used.           | Yes. Rates of SMP operators must be cost-oriented.  |
| France  | Yes for operators that have been designated as having<br>significant market power in the interconnection market.<br>Yes. Interconnection and access offers for mobile calls<br>are notified by the three mobile operators in<br>metropolitan France to ARCEP and are then published<br>on their respective sites (this does not constitute<br>validation by ARCEP) and are freely available in<br>electronic form. | Determined by the mobile operators.<br>The three mobile operators in metropolitan France are<br>subject to a price cap set by decision of ARCEP on the<br>basis of cost and revenue information at its disposal.   | Operators with significant market power in the<br>interconnection market are required to have non-<br>discriminatory termination charges which are cost<br>oriented. The regulator has already imposed two<br>reductions of 20% between 1999 and 2000 and has put<br>in place a proposal for a further reduction of 40%<br>between 2002 and 2004.<br>Yes, they are subject to a price cap as part of a multi-<br>annual reduction of wholesale rates for the three<br>metropolitan mobile operators with SMP. |
| Germany | Mobile termination rates are published.  | The termination rates are regulated.   | The termination rates are subject to prior approval by<br>BNetzA in accordance with the principles of ex ante<br>regulation i.e. strict cost orientation (cost of efficient<br>service provision, LRIC approach).   |
| Greece  | Yes  | From July 2006, termination rates on mobile networks<br>are determined by EETT, using a LRAIC bottom up<br>model.  | All mobile operators have been designated as having<br>SMP in the respective mobile termination market. The<br>regulatory obligation among others is the provision of<br>cost oriented termination rates for each mobile<br>operator.   |
| Hungary | Yes  | Termination rate is determined by mobile operator on<br>the base of cost orientation. This rate is to be approved<br>by the national regulatory authority. If the NRA does not<br>approved the rate determined by the operator, the rate<br>will be determined by the NRA. | As all the three MNOs are SMP operators, they must apply cost-based fees.   |
| Iceland | Yes  | Set by companies with restriction control from the domestic operator (Siminn and Og Vodafone) wich have both been declared SMP on the mobile market.   | They must be cost orientated if operators have<br>significant market power and both Siminn and Og<br>Vodafone have been declared SMP on the<br>interconnection market.  |

# Table 2.11. Fixed to mobile interconnection (termination rates) (continued)

|            | Publication of fixed to mobile termination rates   | Determination of fixed to mobile termination rates   | Regulation of fixed to mobile termination rates   |
|------------|--|--|---|
| Ireland    | Yes<br>These are published in the "Switched Transit Routing<br>and Price List" on eircom's wholesale website.  | Commercial negotiation<br>ComReg imposed a glide path to cost orientation and<br>the mobile operators have voluntarily reduced their<br>rates as part of this glide path approach.   | If the operator has been designated as having<br>significant market power then charges must be cost-<br>justified.<br>Yes, the obligations of Cost Orientation, Transparency,<br>Non Discrimination was imposed on all mobile<br>operators. (Note: 1) Vodafone & o2 were also imposed<br>with the Accounting Separation obligation 2)Hutchinson<br>successfully challenged their designation of SMP in the<br>courts and ComReg is currently reviewing the issue) |
| Italy      | Yes for the two operators notified as having significant<br>market power.<br>Tim, Vodafone and Wind termination rates are<br>published within AGCOM Decision 3/06/CONS.            | The regulator has set a price ceiling on the two notified operators.'<br>For mobile operators having SMP and subject to the price control (Tim, Vodafone and Wind) termination rates for fixed-to-mobile calls are regulated.<br>Regarding H3G, mobile operators having SMP but not subject to the price control obligation, termination rates for fixed-to-mobile calls are determined by the mobile operator and made available to other operators within a reference offer. AGCOM has recently started a review of decision 3/06/CONS, in order to verify if the price control obligation has to be extended also to H3G. | Yes. Non-discriminatory rules apply to operators with<br>significant market power.<br>Tim, Vodafone and Wind mobile termination rates are<br>subject to the price control and cost account regulation.<br>H3G mobile termination rates are not regulated.   |
| Japan      | Telecommunications carriers with Category II<br>designated telecommunications facilities are obliged to<br>publicize their interconnection tariffs including<br>termination rates. | The termination rates are principally determined through negotiations between carriers.  | The termination rates of carriers with Category II-<br>designated telecommunications facilities are required to<br>be below the sum of reasonable costs under efficient<br>management and reasonable profit (refer to<br>"Telecommunications Business Law 34(3)-4").  |
| Korea      | Yes  | The government sets the conditions for rate<br>determination and these are published.<br>Government sets the conditions for rate determination<br>and publicly notify the conditions.<br>The termination rates for fixed network (KT) and mobile<br>network (SKT, KTF, LGT) are determined according to<br>the criteria for interconnection.   | The government makes public the criteria for<br>calculating the interconnection fee and calculates<br>mobile termination rates accordingly.<br>Government make public the criteria for calculating<br>interconnection fee and calculate the mobile termination<br>rate accordingly (except 3G).   |
| Luxembourg | No   | Commercial negotiation   | Tariffs of operators with significant market power are<br>regulated.  |
| Mexico     | No   |  |   |

|                 | Publication of fixed to mobile termination rates   | Determination of fixed to mobile termination rates   | Regulation of fixed to mobile termination rates  |
|-----------------|--|--|--|
| Netherlands     | Yes  | They are regulated by OPTA.  | Yes, they must be cost oriented as of 1 July 2008.<br>OPTA has designed a glide path, with downward steps<br>on 1 July 2006, 1 July 2007 and 1 July 2008.<br>The cost oriented level will be determined on the basis<br>of a BULRIC model.   |
| New Zealand     | No   | Commercial negotiation   | No   |
| Norway          | Yes, they should be publicly available (according to a decision from NPT).   | The termination rates of Telenor and NetCom, the two major network operators, are regulated. These two operators have about 93-94 % of the market. The two small operators Teletopia and Tele2 (MVNO) are free to determine their own charges. | Yes, c.f. the answer above. The mobile termination rates of Telenor and NetCom are subject to price cap regulation.  |
| Poland          | No, although the operator with significant market power<br>is obliged to inform the President of the Office of the<br>Electronic Communications about the terms of<br>contracts (including the rates) that it concluded with<br>other operators. | They are commercially negotiated between operators,<br>although in case of disputes between operators the<br>President of the Office of Electronic Communications<br>may determine the rates.  | No   |
| Portugal        | Yes. On the 25th of February 2005, ANACOM<br>published the market analysis for voice call termination<br>in which fixed to mobile termination rates was<br>published.  | The termination rates were determined through regulation.  | Yes<br>The termination rates imposed by ANACOM were a<br>result of market analysis, according to the EC<br>regulatory framework.<br>The concrete figures were determined by international<br>benchmarking for the period between March 2005 and<br>October 2006.   |
| Slovak Republic | Yes  | Commercial negotiations.   | No   |
| Spain           |  | • • • • • • • • • • • • • • • • • • •  |  |
| Sweden          | An operator with significant market power must declare rates to the regulator and these are available to other operators.  | The termination rates are determined through regulation.   | Operators with significant market power are price<br>regulated. TeliaSonera, Tele2 and Telenor are required<br>to offer cost oriented termination rates according to a<br>LRIC-based cost model. Hi3G shall offer fair and<br>reasonable rates. All operators are required to offer<br>termination on a non-discriminatory basis including<br>charges. |

# Table 2.11. Fixed to mobile interconnection (termination rates) (continued)

RECENT COMMUNICATION POLICY DEVELOPMENTS

|                | Publication of fixed to mobile termination rates  | Determination of fixed to mobile termination rates  | Regulation of fixed to mobile termination rates  |
|----------------|---|---|--|
| Switzerland    | Providers with a dominant position in the market must<br>publish every year a basic offer. The interconnection<br>services included in the basic offer are listed in the<br>Ordinance on telecommunication services (art. 43<br>OST). Swisscom publishes its termination tariffs to<br>mobile networks in its standard offer.   | Commercial negotiations between operators.  | The legal provisions provide that the prices charged by<br>the operator occupying a dominant position on the<br>market are aligned to costs (cf. art. 45 OST). It should<br>be noted that the national regulator, which in this<br>context is the Commission for Communications<br>(ComCom), can only take a decision on prices in the<br>event of litigation between operators (i.e. ex post).<br>Within the framework of this procedure, ComCom<br>consults the Competition Commission (ComCo) before<br>concluding on possible dominance. |
| Turkey         | The rate for Turkcell is given place in the reference<br>interconnection offer. The reference interconnection<br>offers of Vodafone and Avea have not been published<br>yet. But Standard Reference Interconnection Rates for<br>the operators having SMP are published (Turk<br>Telekom, Turkcell, Vodafone and Avea).   | The termination rates are commercially negotiated<br>between operators, however, according to the Article 21<br>of Ordinance on Access and Interconnection, in case<br>that the related operators cannot reach an agreement<br>within utmost three months, any one of the parties may<br>apply to the Authority for dispute settlement procedure<br>to be actuated.<br>The Authority, by evaluating the information and<br>documents submitted by the parties, determines the<br>terms, conditions and prices appropriate for the access<br>agreements including interconnection within four<br>months and notifies the parties.                | The mobile termination rates are subject to regulation<br>and they must be cost oriented for the operators having<br>SMP. The Authority may request from the notified<br>operators to prove that their access and/or<br>interconnection tariffs are set according to cost-<br>orientation.<br>In the case that the rates are not set on a cost basis,<br>the Authority determines the rates according to cost<br>orientation or sets a ceiling.  |
| United Kingdom | Mobile operators with significant market power must<br>publish interconnect agreements.   | Termination rates for two mobile operators are subject<br>to a charge control of RPI-9. The regulator has<br>proposed that the control be extended to the other two<br>mobile operators.  | Charges are regulated and the control is designed to reflect cost.   |
| United States  | Most mobile networks operate under a mobile-party<br>pays regime. In general interconnection rates for<br>mobile networks are not regulated. The intercarrier<br>rates for such calls are commercially negotiated, and<br><i>callers</i> from fixed networks do not pay extra to call a<br>mobile network. Often in the US the negotiated<br>termination rate is zero - that is, firms opt not to charge<br>each other. | In general, interconnection rates for mobile networks<br>are not regulated. However, interconnection rates<br>between dominant carriers, the incumbent local<br>exchange carriers (ILECs), and other carriers –<br>including mobile operators – are regulated. ILECs and<br>mobile operators interconnection rates fall under the<br>FCC's "reciprocal compensation" rules which require<br>that the rate the ILEC charges the mobile operator for<br>termination equal the rate that the mobile operator<br>charges the ILEC for termination, unless the mobile<br>operator can prove that its costs are higher than the<br>costs of the ILEC. | Termination rates for fixed to mobile calls are initially<br>commercially negotiated. If operators cannot reach<br>agreement, they are generally arbitrated by local public<br>utilities commissions.  |

|   | 1990  | 1991  | 1992  | 1993  | 1994  | 1995  | 1996  | 1997  | 1998  | 1999  | 200   | 2001  | 2002  | 2003  | 2004  |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Communications <sup>2</sup>                                   | 1.79  | 1.67  | 1.68  | 1.74  | 1.77  | 1.84  | 1.94  | 2.08  | 2.15  | 2.22  | 2.29  | 2.30  | 2.29  | 2.30  | 2.27  |
| Health  | 8.04  | 7.77  | 7.89  | 8.18  | 8.14  | 8.20  | 8.40  | 8.80  | 9.06  | 9.09  | 9.56  | 10.01 | 10.40 | 10.29 | 10.18 |
| Education   | 1.68  | 1.62  | 1.65  | 1.73  | 1.74  | 1.71  | 1.72  | 1.78  | 1.80  | 1.85  | 1.94  | 1.97  | 1.99  | 1.95  | 1.92  |
| Housing, water, electricity, gas and other fuels              | 18.83 | 19.27 | 19.35 | 19.80 | 19.95 | 20.36 | 20.32 | 20.13 | 19.97 | 19.92 | 20.11 | 19.97 | 19.98 | 20.20 | 20.18 |
| Recreation and culture  | 9.00  | 8.97  | 8.91  | 9.01  | 9.03  | 9.32  | 9.32  | 9.39  | 9.44  | 9.51  | 9.62  | 9.31  | 9.27  | 9.27  | 9.30  |
| Transport   | 12.30 | 11.94 | 12.00 | 11.72 | 11.96 | 11.98 | 12.30 | 12.40 | 12.31 | 12.45 | 12.83 | 12.48 | 12.28 | 12.29 | 12.32 |
| Restaurants and hotels  | 7.59  | 7.43  | 7.44  | 7.37  | 7.37  | 7.25  | 7.22  | 7.25  | 7.31  | 7.28  | 7.42  | 7.22  | 7.27  | 7.31  | 7.40  |
| Alcoholic beverages, tobacco and narcotics                    | 3.05  | 3.15  | 3.11  | 3.03  | 2.99  | 3.04  | 3.01  | 2.96  | 2.95  | 3.00  | 2.97  | 2.91  | 2.95  | 2.94  | 2.91  |
| Furnishings, household equipment and routine home maintenance | 6.28  | 6.32  | 6.27  | 6.12  | 6.09  | 6.05  | 5.95  | 5.92  | 5.89  | 5.83  | 5.78  | 5.57  | 5.51  | 5.47  | 5.49  |
| Food and non-alcoholic beverages                              | 13.29 | 13.23 | 12.95 | 12.61 | 12.43 | 12.36 | 12.02 | 11.57 | 11.31 | 11.12 | 10.93 | 10.70 | 10.64 | 10.70 | 10.70 |
| Clothing and footwear   | 6.88  | 6.88  | 6.78  | 6.54  | 6.36  | 6.23  | 6.10  | 5.93  | 5.86  | 5.72  | 5.60  | 5.33  | 5.21  | 5.12  | 5.08  |

Table 2.12. Percentage of final consumption expenditure of households per categories in the OECD<sup>1</sup> area

1. New Zealand and Turkey are not included in the calculations.

2. Communications includes Telecommunication equipment and services and Postal services.

Source: OECD, SNA database.

Chapter 3

# **Telecommunication Market Size**

The telecommunication sector continued to grow, with revenues reaching USD 1 trillion for the first time in 2005. Users typically paid less for individual services but bought more of them. The introduction of these new telecommunication services has helped increase the percentage of telecommunication revenue in overall GDP to 3%. The chapter examines the size of the telecommunications market and highlights the sectors with the most impressive growth. Mobile revenues are increasingly important and now account for roughly 40% of total telecommunication revenues. Broadband revenues are also beginning to compensate some of the loss of voice revenues. The chapter also explores trends in research and development.
# Introduction

Telecommunication revenues in the OECD surpassed USD 1 trillion for the first time in 2005. Despite fluctuations in market conditions over the past ten years, telecommunication markets expanded and revenues increased each year (in current terms) since 1980 (Table 3.1 and Figure 3.1).



## Figure 3.1. Trends in public telecommunication revenue, investment and access paths, 1980-2005

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While total telecommunication revenues increased, users paid less for individual services each year in most markets (see Chapter 7). At first glance, record revenues and lower prices for consumers may seem inconsistent. However, the net gains are the result of competition reducing prices for individual services but operators increasing the number of services they offer.

Figure 3.1 illustrates this phenomenon. The number of "total communication access paths" grew quickly from 1998 with the addition of new mobile access paths (mobile phones) and broadband connections. The growth rate for fixed lines over the past 25 years was a 2% compound annual growth rate (CAGR). Without the introduction of new services (in this case mobile and broadband), revenues would likely have fallen.

Revenues have grown at roughly 8% CAGR over the past 25 years in current dollar terms. Using a deflator to account for inflation, revenues grew at just under 3% a year over the same period, even as both nominal and real telecommunication prices fell.

Growth in the telecommunication sector reflects, to some extent, overall growth in the economy. Telecommunication's contribution to GDP has increased from 2% of GDP in 1985 to just over 3% 25 years later (Table 3.2). This is the result of liberalisation in the early 1990s, increased competition, efficiency gains and innovation among telecommunication firms. In 2000, the ratio of telecommunication revenue to GDP seemed to stabilise around 3%, although the ratio increased again in 2005 (see Figure 3.2).

Figure 3.2. Telecommunication revenue as a percentage of GDP for total OECD, 1985-2005



Assuming that current trends hold, telecommunication will likely become an even more important component of national GDP, in part because operators are branching out into previously distinct markets such as television.

Telecommunication revenues overall are increasing in the OECD area but the figures tell little about the amount of revenue from each communication path, often referred to as its "productivity". This information can be calculated by examining the average revenue for each communication access path (analogue telephone lines + ISDN channels + mobile subscribers + DSL + cable). The results vary widely across the OECD (see Table 3.3). The average access path earned revenue of USD 683 in 2005 or USD 57 per month, down 4% from 2003.

Switzerland and the United States had the highest revenue per access line in the OECD area (Figure 3.3). The average yearly revenue for an access line in Switzerland was USD 1 042. The amount was slightly lower in the United States at USD 986 per year. Turkey, Poland and the Czech Republic had the lowest revenue per access path in 2005.

Another common measure of telecommunication market size is the amount of telecommunication revenue per capita (Figure 3.4). Again, Switzerland leads the OECD in terms of telecommunication revenue per capita with an increase of 8% between 1996 and 2005. The largest growth in percentage terms was in Poland, the Slovak Republic and Korea. Revenue per capita increased by close to 50% over nine years in each of the countries.



Figure 3.3. Public telecommunication revenue per communication access path, 2003 and 2005

Note: Total communication access paths = analogue lines + ISDN lines + DSL + cable modem + mobile subscribers. StatLink mg= http://dx.doi.org/10.1787/000717603804



Figure 3.4. Public telecommunication revenue per capita, 1996 and 2005

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# **Mobile communications**

Mobile revenues in 2005 were USD 408 billion and they continue to grow as a percentage of overall telecommunication revenues (see Figures 3.5 and 3.6 and Table 3.4). In 1995, mobile revenues accounted for only 13% of total revenues in the sector. Ten years later that percentage reached 39%, tripling over the decade.

By 2005, mobile revenues amounted to more than 50% of total revenues in 11 OECD countries (see Table 3.4). The lowest ratio of mobile to total revenue was in New Zealand where the mobile sector accounted for only 16% of revenue. The mobile sector has clearly become one of the most important revenue generators for telecommunication firms.

Figure 3.5. OECD share of mobile and fixed telecommunication revenues (1998-2005)





Figure 3.6. Share of mobile revenue in total telecommunication revenue

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In Japan and the United States, the mobile sectors are among the largest in the world. The size of the mobile sector in the United States alone was USD 107 billion in 2005 (Figure 3.7). The mobile markets in Japan and the United States account for roughly 47% of all mobile revenues in the OECD area and 18% of all telecommunication revenues. To put the size of the mobile sectors in perspective, the mobile market in either Japan or the United States is larger than the 2005 GDP of 125 of the 213 economies for which the World Bank collects data.

Voice services continue to be the largest component of mobile revenues in the OECD. However, the proportion of revenue derived from data and other non-voice services is a considerable segment in many countries. Box 3.1 highlights the share of non-voice revenue for Vodafone's operations around the world in 2005. Voice revenues were at least 79% of all revenues in all countries. However, non-voice revenues such as SMS and Internet data transmission accounted for up to 20% of revenues in Germany and the United Kingdom. Non-voice revenues accounted for only 9% of total mobile revenues in the United States but 17% across Vodafone's global operations.





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|         |        |        | Vodafone (2005 | 5)            |                         |              |
|---------|--------|--------|----------------|---------------|-------------------------|--------------|
| Germany | Italy  | Spain  | United Kingdom | United States | Other mobile operations | Total mobile |
| 20.20%  | 16.70% | 14.40% | 20.30%         | 8.90%         | 14.30%                  | 17.00%       |

Figure 3.8 gives the breakdown of mobile revenue per subscriber in 2003 and 2005. The results again give an indication of the "productivity" of the mobile access path for providers in the country (see Table 3.5). Higher revenues are the result of several factors including the operator's ability to charge more for calls and/or offer other value-added services over the mobile connection.

Fierce competition in mobile markets has led to a decline in the average revenue from mobile subscribers in the OECD. Between 2003 and 2005, the average revenue per mobile subscriber fell just over 0.3%. The largest drops in income per subscriber were in the Netherlands, Poland and the United States. Revenues tend to fall in areas with intense competition among operators, areas with an increasing proportion of pre-paid accounts, or areas that have historically had very high mobile prices and are now experiencing more competition. Japan leads the OECD in mobile revenue per subscriber at USD 860 per year. The lowest revenues per subscriber are in Turkey, Poland and the Czech Republic.



Figure 3.8. Mobile revenue per subscriber, 2003 and 2005

## StatLink and http://dx.doi.org/10.1787/000821008255

# **Broadband**

Clearly the introduction of broadband Internet services has helped operators boost revenues amid falling prices for mobile and fixed voice services. Operators often do not report separate revenue statistics for broadband in annual reports and data are not available on a cross-country basis. However, the study of several large global telecommunication providers can give an indication of how broadband services are helping expand telecommunication markets.

NTT is the largest telecommunication operator in the OECD area by revenue and reports revenue in a way that separates broadband as "data communication".<sup>1</sup> Total revenues fell in 2005 for NTT; the broadband segment was the only one to have an increase. Revenues for local calls were down 3%, long distance 2% and wireless 4% while data communications were up 1%. These data communications account for 7% of all of NTT's revenue for the year and the percentage is growing.

Verizon is the second largest fixed-line operator by revenue in the OECD and also separates out data revenue. Verizon's data revenue accounted for 14.1% of all service revenue in the third quarter 2006, up 5.7% from the year before.<sup>2</sup>

Deutsche Telekom (DT) offers fixed-line and broadband connectivity across Europe through its business units T-Com (fixed) and T-Online (ADSL). The breakdown of fixed-line revenue in 2005 was 92% for telephone lines and 8% for broadband. Revenues for the telephone segment fell 3.5%. At the same time, broadband revenues grew by 3.8%.<sup>3</sup>

In France, gains in broadband revenues have offset losses in the fixed-line voice market. In the third quarter of 2006, France Telecom reported a revenue decrease of EUR 85 million in France for PSTN traffic and tariffs but an increase of EUR 100 million for broadband Internet services.<sup>4</sup>

If the trends of these four large broadband providers can be extrapolated to the OECD as a whole, then broadband data tariffs will continue to help offset some of the losses in the traditional PSTN market segment. They will also become an increasingly important component of a company's overall revenue mix.

# **Voice traffic**

## Domestic

As the data from individual operators show, most telecommunication providers still rely on voice for the large majority of their revenue. However, the breakdown of voice revenue is shifting.

Statistics show users spending less time making PSTN calls in most OECD countries. The total number of voice minutes (traffic) on PSTN networks fell in 2005 for all reporting countries with the exception of Ireland, Mexico and Poland. The number of PSTN minutes in Iceland fell 44% between 2003 and 2005, the largest drop reported in the OECD area. Belgium and Austria had declines of greater than 20%. Among these minutes, there is also a shift in call termination. PSTN users are making more calls to mobiles in 2005 than 2003 in 10 of the 12 countries for which statistics are available.

Many of the lost voice minutes on the PSTN have shifted to mobile networks. Mobile voice minutes increased between 2003 and 2005 for all OECD countries where statistics were available. The largest growth in total cellular mobile traffic from 2003 to 2005 was in Turkey (67%), followed by the United States (43%), Greece (40%), Denmark (36%) and Canada (36%).

Mobile subscribers are not simply making more calls on mobile networks; they are also making more calls back to the PSTN. The number of minutes of mobile to PSTN calls grew an average of 2% among the 19 countries reporting data between 2003 and 2005.

Voice over IP has also created a shift in voice revenues, particularly those tied to traditional fixed-line telephony. Revenues for fixed-line domestic calling have fallen for many incumbent operators as VoIP operators continue to gain market share. One of the largest VoIP providers, Vonage, more than doubled revenue to USD 422 million during the first nine months of 2006 compared to the same period a year earlier.

Competition from mobile and VoIP providers will continue to shift revenues within the domestic voice market segment. Voice will likely remain the key revenue driver for some time but there will still be movement within the sector as PSTN operators focus more on broadband access and mobile and VoIP providers pull away more voice minutes.

## International

In addition to domestic traffic, the number of international minutes of voice traffic per telephone access path declined by an average of 12% between 2003 and 2005 among reporting countries (see Table 3.6). The trend will likely continue as more users move away from the PSTN to VoIP calling for international calls.

International calling was a large part of industry revenues before the liberalisation of telecommunication markets. Competition has effectively pushed prices down close to the actual costs of providing international services and revenues have declined as a result.

As will be discussed in Chapter 7, VoIP operators are putting more of their international traffic on the Internet backbone and then terminating calls locally to reduce costs. This drastically reduces costs and some VoIP providers have begun offering unlimited calling to international destinations. The dramatic increase in total international voice traffic due to VoIP does not appear in traditional PSTN measures for traffic (such as Table 3.6). In the future it may become more difficult to separate out international voice traffic on the Internet from any other data traffic.

The number of international PSTN minutes is still useful for examining patterns in international calling. Luxembourg continues to lead the OECD in the number of outbound international minutes per capita and per access path (Figure 3.9). Switzerland, Ireland, Belgium, Denmark and Austria are also among the countries with the highest amount of international voice traffic per capita and per access path carried over traditional telecommunication circuits.



Figure 3.9. International telecommunication traffic, outgoing MiTT, 2005

Note: MiTT = minutes of international telecommunications traffic. Total telecommunication access paths include: analogue + ISDN lines + mobile subscribers.

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# **Research and development**

The size of the telecommunication market is partially determined by the amount of research and development conducted in the sector. Research and development expenditure among leading carriers in the OECD remains at nearly USD 7.5 billion for 2005, roughly the same aggregate amount as two years earlier. However, as revenues increase, the percentage of revenues dedicated to research has fallen. NTT of Japan remains the largest investor in research and development among sampled telecommunication firms (Table 3.7). NTT invested USD 2.9 billion in research and development during fiscal year 2005. This is comparable to the total revenue of a telecommunication provider such as Magyar Telecom (USD 3.1 billion in 2005). NTT is still under obligation by the Japanese telecommunication law to engage in research and development and disseminate the results to the industry.

BT and France Telecom also have very high levels of research and development. Like NTT, France Telecom is under legal obligation to invest in research and development. France Telecom is required to spend a minimum of 1% of revenue on research and development and research outlays were 1.5% for 2005. BT, on the other hand, is not required to do research and development but still had the second largest investment among surveyed firms at USD 1.3 billion in 2005. Large mobile operators also invested significant resources in research and development in 2005. Vodafone invested USD 375 million in 2005, an amount equivalent to 0.5% of revenue.

Another method for gauging the amount of research and development in the telecommunications industry is an analysis of patents either filed or granted in member countries. Patents are often considered "outputs" of the research process, although they are not a reliable proxy for overall investment. There will be a lag in the data since patents are typically not awarded in the year in which the investment is entered in the firm's balance sheet.

Comparable data are available from the United States and European patent offices (Table 3.8 to 3.10). Key communication patents are typically filed first in the inventor's home country and then across the world (or in major markets). This allows researchers to gather data that may broadly represent the industry as a whole in one location, such as the European Patent Office.

The number of patents (all types) awarded to a select group of telecommunication operators by the United States Patent and Trademark Office shows a reduction of 18% since 2003 and a reduction of 35% from 2001 (see Table 3.9). This does not necessarily imply a reduction in research expenditures on telecommunications but rather a shift of responsibility away from telecommunication operators to other firms such as equipment manufacturers for core research and development. Indeed, the number of patents granted to large equipment manufacturers was 11% higher through November 2006, than during the entire year 2005.

The OECD has an ever-decreasing percentage of the world's telecommunication users but nearly all the world's telecommunication patents are still awarded to inventors in OECD countries (Figure 3.10). Data from the European Patent Office show that 95% of all telecommunication patent applications filed with its office are from OECD countries (4 534 of 4 771) (see Table 3.10). Chinese applications account for 48% of all non-OECD telecommunication patent applications (115 out of 237). China has the tenth highest number of telecommunication patent applications of any country in the world, highlighting China's rise as a telecommunication leader.



Figure 3.10. Telecommunication patent applications filed with the European Patent Office

StatLink and http://dx.doi.org/10.1787/000832467651

## Notes

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#### Table 3.1. Telecommunication revenue in the OECD area

|                 | 1991    | 1993    | 1996    | 1997    | 1998    | 1999    | 2000    | 2001    | 2002    | 2003    | 2004    | 2005      | CAGR<br>2003-2005 | CAGR<br>2000-2005 | CAGR<br>1991-2005 |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|-------------------|-------------------|-------------------|
| Australia       | 9 554   | 8 458   | 13 109  | 13 463  | 12 850  | 16 385  | 14 656  | 15 454  | 11 305  | 19 391  | 25 923  | 26 614    | 17.2              | 12.7              | 7.6               |
| Austria         | 2 934   | 3 332   | 4 010   | 3 721   | 4 118   | 4 991   | 4 423   | 5 043   | 5 307   | 6 662   | 7 509   | 7 731     | 7.7               | 11.8              | 7.2               |
| Belgium         | 2 820   | 3 198   | 4 465   | 4 229   | 5 100   | 5 896   | 7 267   | 6 765   | 7 428   | 9 449   | 11 098  | 13 511    | 19.6              | 13.2              | 11.8              |
| Canada          | 12 667  | 12 059  | 13 361  | 17 080  | 19 251  | 19 272  | 20 578  | 20 876  | 21 161  | 23 284  | 25 891  | 26 927    | 7.5               | 5.5               | 5.5               |
| Czech Republic  | 485     | 602     | 1 130   | 1 452   | 1 833   | 2 110   | 2 316   | 2 558   | 3 270   | 4 000   | 4 439   | 4 394     | 4.8               | 13.7              | 17.0              |
| Denmark         | 2 389   | 2 818   | 3 641   | 3 485   | 3 760   | 4 430   | 4 173   | 4 246   | 4 384   | 5 527   | 6 356   | 6 574     | 9.1               | 9.5               | 7.5               |
| Finland         | 2 140   | 1 627   | 2 700   | 3 081   | 3 634   | 4 041   | 4 004   | 4 189   | 4 728   | 5 169   | 5 670   | 5 312     | 1.4               | 5.8               | 6.7               |
| France          | 20 527  | 22 367  | 30 612  | 28 630  | 26 619  | 28 231  | 27 186  | 29 279  | 33 970  | 42 740  | 48 683  | 50 571    | 8.8               | 13.2              | 6.7               |
| Germany         | 28 430  | 36 424  | 41 899  | 43 430  | 49 111  | 51 170  | 51 560  | 54 018  | 58 491  | 72 135  | 82 469  | 85 375    | 8.8               | 10.6              | 8.2               |
| Greece          | 1 345   | 1 885   | 3 117   | 3 291   | 4 291   | 4 240   | 5 089   | 5 603   | 6 658   | 8 539   | 9 717   | 9 988     | 8.1               | 14.4              | 15.4              |
| Hungary         | 466     | 1 014   | 1 841   | 2 138   | 2 513   | 3 071   | 3 210   | 3 440   | 3 869   | 4 686   | 4 810   | 5 099     | 4.3               | 9.7               | 18.6              |
| Iceland         | 89      | 103     | 156     | 151     | 167     | 191     | 253     | 216     | 228     | 319     | 382     | 464       | 20.5              | 12.9              | 12.5              |
| Ireland         | 997     | 1 012   | 1 977   | 2 126   | 1 910   | 1 927   | 2 249   | 2 478   | 3 197   | 3 983   | 5 048   | 5 094     | 13.1              | 17.8              | 12.4              |
| Italy           | 18 155  | 17 028  | 24 094  | 23 868  | 26 370  | 26 657  | 24 486  | 27 061  | 30 148  | 36 517  | 42 716  | 45 125    | 11.2              | 13.0              | 6.7               |
| Japan           | 52 115  | 74 593  | 118 336 | 116 505 | 113 184 | 143 183 | 163 253 | 156 796 | 129 352 | 139 225 | 147 120 | 154 649   | 5.4               | -1.1              | 8.1               |
| Korea           | 6 112   | 7 365   | 14 919  | 9 097   | 12 784  | 15 932  | 23 630  | 20 559  | 23 066  | 24 434  | 33 359  | 37 894    | 24.5              | 9.9               | 13.9              |
| Luxembourg      | 154     | 225     | 317     | 305     | 341     | 363     | 340     | 372     | 394     | 473     | 528     | 567       | 9.5               | 10.8              | 9.8               |
| Mexico          | 5 390   | 7 885   | 6 755   | 8 770   | 9 649   | 11 298  | 14 371  | 16 057  | 16 566  | 17 058  | 18 703  | 21 588    | 12.5              | 8.5               | 10.4              |
| Netherlands     | 11 422  | 6 391   | 8 413   | 7 890   | 9 491   | 10 719  | 10 150  | 11 607  | 12 988  | 16 604  | 13 979  | 14 056    | -8.0              | 6.7               | 1.5               |
| New Zealand     | 1 484   | 1 350   | 2 142   | 2 249   | 2 041   | 2 173   | 2 224   | 2 117   | 2 465   | 3 282   | 5 056   | 5 914     | 34.2              | 21.6              | 10.4              |
| Norway          | 2 204   | 2 456   | 3 437   | 3 609   | 2 466   | 2 603   | 2 711   | 2 894   | 3 469   | 4 129   | 4 542   | 4 829     | 8.1               | 12.2              | 5.8               |
| Poland          | 1 160   | 1 508   | 2 535   | 2 593   | 3 620   | 4 592   | 5 427   | 6 583   | 6 905   | 7 650   | 9 589   | 11 443    | 22.3              | 16.1              | 17.8              |
| Portugal        | 1 671   | 2 220   | 3 822   | 3 959   | 4 215   | 4 730   | 5 049   | 5 995   | 6 452   | 7 742   | 9 029   | 9 019     | 7.9               | 12.3              | 12.8              |
| Slovak Republic |         | 205     | 417     | 451     | 480     | 444     | 804     | 942     | 1 024   | 1 345   | 1 623   | 2 029     | 22.8              | 20.3              |                   |
| Spain           | 10 066  | 9 587   | 11 649  | 14 254  | 15 961  | 22 389  | 22 695  | 25 194  | 29 796  | 38 619  | 45 884  | 47 949    | 11.4              | 16.1              | 11.8              |
| Sweden          | 5 717   | 4 543   | 7 577   | 6 910   | 7 393   | 7 421   | 6 867   | 6 401   | 7 656   | 9 308   | 10 128  | 10 015    | 3.7               | 7.8               | 4.1               |
| Switzerland     | 5 173   | 6 056   | 7 687   | 6 794   | 7 699   | 8 729   | 8 244   | 8 745   | 9 516   | 11 368  | 12 909  | 12 917    | 6.6               | 9.4               | 6.8               |
| Turkey          | 2 744   | 2 542   | 3 120   | 4 033   | 5 031   | 5 446   | 6 168   | 5 867   | 6 714   | 10 423  | 11 441  | 12 390    | 9.0               | 15.0              | 11.4              |
| United Kingdom  | 26 031  | 24 083  | 30 539  | 35 782  | 25 350  | 28 308  | 30 376  | 31 893  | 34 642  | 40 334  | 46 876  | 48 445    | 9.6               | 9.8               | 4.5               |
| United States   | 153 942 | 172 860 | 212 645 | 245 696 | 260 256 | 288 604 | 320 535 | 333 844 | 339 678 | 340 830 | 346 236 | 359 588   | 2.7               | 2.3               | 6.2               |
| OECD            | 388 383 | 435 800 | 580 423 | 619 042 | 641 487 | 729 546 | 794 294 | 817 091 | 824 826 | 915 226 | 997 713 | 1 046 071 | 6.9               | 5.7               | 7.3               |

Notes: Values in italics are estimates. Data for Australia for 1991-1998, 2000, 2002 and 2004 are unofficial estimates.

| Table 3.2. | Telecommunication revenue as a percentage of GDP |
|------------|--|
|------------|--|

|                 | 1985 | 1990 | 1995 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | GDP per capita<br>2005 (USD) |
|-----------------|------|------|------|------|------|------|------|------|------|------|------|------|------------------------------|
| Australia       | 1.92 | 2.81 | 2.99 | 3.15 | 3.36 | 3.94 | 3.66 | 4.05 | 2.66 | 3.55 | 3.93 | 3.61 | 36 015                       |
| Austria         | 1.68 | 1.75 | 1.82 | 1.79 | 1.93 | 2.35 | 2.29 | 2.62 | 2.55 | 2.62 | 2.58 | 2.52 | 37 212                       |
| Belgium         | 1.27 | 1.37 | 1.56 | 1.70 | 2.00 | 2.33 | 3.15 | 2.93 | 2.94 | 3.06 | 3.12 | 3.63 | 35 586                       |
| Canada          | 2.21 | 2.12 | 2.09 | 2.67 | 3.11 | 2.92 | 2.85 | 2.92 | 2.88 | 2.69 | 2.61 | 2.38 | 35 122                       |
| Czech Republic  |      | 1.69 | 1.91 | 2.54 | 2.96 | 3.51 | 4.08 | 4.14 | 4.34 | 4.38 | 4.10 | 3.54 | 12 113                       |
| Denmark         | 1.49 | 1.77 | 2.07 | 2.04 | 2.17 | 2.55 | 2.61 | 2.64 | 2.52 | 2.60 | 2.61 | 2.54 | 47 732                       |
| Finland         | 1.50 | 1.62 | 1.95 | 2.49 | 2.79 | 3.09 | 3.30 | 3.35 | 3.48 | 3.15 | 3.01 | 2.70 | 37 454                       |
| France          | 1.65 | 1.55 | 1.94 | 2.01 | 1.81 | 1.94 | 2.06 | 2.19 | 2.33 | 2.39 | 2.38 | 2.37 | 34 090                       |
| Germany         | 1.60 | 2.91 | 1.87 | 2.02 | 2.25 | 2.39 | 2.72 | 2.86 | 2.89 | 2.97 | 3.03 | 3.05 | 33 969                       |
| Greece          | 1.33 | 1.55 | 2.38 | 2.11 | 2.74 | 2.63 | 3.48 | 3.74 | 3.90 | 3.87 | 3.70 | 3.50 | 25 684                       |
| Hungary         |      |      | 3.45 | 4.55 | 5.20 | 6.22 | 6.69 | 6.45 | 5.80 | 5.55 | 4.71 | 4.62 | 10 941                       |
| Iceland         | 1.29 | 1.35 | 1.92 | 2.03 | 2.02 | 2.20 | 2.93 | 2.75 | 2.60 | 2.95 | 2.93 | 2.89 | 54 322                       |
| Ireland         | 2.31 | 2.15 | 2.08 | 2.62 | 2.16 | 2.00 | 2.34 | 2.38 | 2.61 | 2.55 | 2.77 | 2.53 | 48 558                       |
| Italy           | 1.48 | 1.46 | 1.68 | 2.00 | 2.17 | 2.22 | 2.24 | 2.43 | 2.47 | 2.43 | 2.49 | 2.55 | 30 267                       |
| Japan           | 1.58 | 1.52 | 2.14 | 2.74 | 2.93 | 3.28 | 3.50 | 3.83 | 3.30 | 3.29 | 3.19 | 3.40 | 35 603                       |
| Korea           | 2.05 | 2.05 | 2.17 | 1.76 | 3.70 | 3.58 | 4.62 | 4.27 | 4.22 | 4.02 | 4.90 | 4.81 | 16 309                       |
| Luxembourg      | 1.03 | 1.33 | 1.66 | 1.65 | 1.76 | 1.72 | 1.68 | 1.85 | 1.74 | 1.64 | 1.58 | 1.54 | 80 352                       |
| Mexico          | 0.52 | 1.53 | 2.27 | 2.19 | 2.29 | 2.35 | 2.48 | 2.58 | 2.55 | 2.67 | 2.74 | 2.81 | 7 292                        |
| Netherlands     | 1.45 | 3.75 | 2.05 | 2.05 | 2.36 | 2.61 | 2.65 | 2.90 | 2.96 | 3.10 | 2.31 | 2.22 | 38 739                       |
| New Zealand     | 2.46 | 3.33 | 3.44 | 3.34 | 3.69 | 3.74 | 4.22 | 4.04 | 4.07 | 4.06 | 5.14 | 5.39 | 26 769                       |
| Norway          | 1.91 | 2.02 | 2.14 | 2.30 | 1.64 | 1.65 | 1.62 | 1.70 | 1.82 | 1.85 | 1.78 | 1.63 | 63 961                       |
| Poland          |      | 0.88 | 1.69 | 1.65 | 2.10 | 2.74 | 3.17 | 3.46 | 3.49 | 3.53 | 3.81 | 3.79 | 7 920                        |
| Portugal        | 2.66 | 1.93 | 2.83 | 3.52 | 3.57 | 3.89 | 4.50 | 5.19 | 5.05 | 5.01 | 5.10 | 4.88 | 17 511                       |
| Slovak Republic |      |      | 1.72 | 2.09 | 2.14 | 2.16 | 3.93 | 4.46 | 4.17 | 4.08 | 3.86 | 4.28 | 8 803                        |
| Spain           | 1.44 | 1.69 | 1.89 | 2.49 | 2.66 | 3.63 | 3.93 | 4.15 | 4.33 | 4.39 | 4.42 | 4.24 | 26 080                       |
| Sweden          | 1.78 | 2.24 | 2.91 | 2.77 | 2.96 | 2.92 | 2.84 | 2.89 | 3.14 | 3.06 | 2.90 | 2.80 | 39 591                       |
| Switzerland     | 2.15 | 2.14 | 2.62 | 2.59 | 2.86 | 3.29 | 3.35 | 3.50 | 3.45 | 3.53 | 3.58 | 3.54 | 48 590                       |
| Turkey          | 1.03 | 1.37 | 1.08 | 2.10 | 2.50 | 2.95 | 3.12 | 4.04 | 3.65 | 4.35 | 3.80 | 3.41 | 5 045                        |
| United Kingdom  | 2.36 | 2.59 | 2.50 | 2.69 | 1.77 | 1.94 | 2.10 | 2.21 | 2.21 | 2.22 | 2.19 | 2.18 | 36 971                       |
| United States   | 2.67 | 2.54 | 2.71 | 2.98 | 2.99 | 3.13 | 3.28 | 3.31 | 3.26 | 3.12 | 2.97 | 2.90 | 41 789                       |
| OECD            | 2.13 | 2.16 | 2.28 | 2.65 | 2.82 | 3.02 | 3.25 | 3.39 | 3.24 | 3.19 | 3.01 | 2.99 | 29 881                       |

Note: Data for Australia for 1991-1998, 2000, 2002 and 2004 are unofficial estimates.

| 2004 |  |
|------|--|
|      |  |

|                 | 2000                                      |            | 2001                                      |            | 2002                                      |            | 2003                                      | 3          | 2004                                      |            | 2005                                      |            |
|-----------------|---|------------|---|------------|---|------------|---|------------|---|------------|---|------------|
|                 | Per total<br>communication<br>access path | Per capita |
| Australia       | 788.2                                     | 760.6      | 709.9                                     | 791.4      | 474.8                                     | 572.4      | 748.8                                     | 970.5      | 913.4                                     | 1 283.1    | 851.7                                     | 1 299.9    |
| Austria         | 459.4                                     | 552.1      | 497.3                                     | 627.1      | 511.5                                     | 656.4      | 613.6                                     | 820.6      | 630.3                                     | 918.5      | 616.9                                     | 939.0      |
| Belgium         | 709.0                                     | 709.3      | 544.0                                     | 658.0      | 560.6                                     | 719.1      | 674.3                                     | 911.0      | 744.9                                     | 1 065.4    | 864.7                                     | 1 290.0    |
| Canada          | 693.8                                     | 670.5      | 629.4                                     | 673.0      | 606.0                                     | 674.5      | 629.1                                     | 735.2      | 658.9                                     | 809.7      | 645.8                                     | 834.4      |
| Czech Republic  | 280.6                                     | 225.5      | 240.7                                     | 250.2      | 272.1                                     | 320.5      | 306.9                                     | 392.1      | 316.9                                     | 434.9      | 291.1                                     | 429.3      |
| Denmark         | 628.3                                     | 781.7      | 575.6                                     | 792.6      | 548.5                                     | 815.4      | 655.5                                     | 1 025.3    | 705.8                                     | 1 176.4    | 693.1                                     | 1 213.1    |
| Finland         | 587.5                                     | 773.6      | 571.7                                     | 807.4      | 610.7                                     | 909.1      | 648.2                                     | 991.5      | 686.7                                     | 1 084.7    | 601.7                                     | 1 012.8    |
| France          | 457.2                                     | 447.8      | 437.9                                     | 479.0      | 490.4                                     | 552.1      | 577.3                                     | 690.1      | 611.8                                     | 781.1      | 589.8                                     | 806.5      |
| Germany         | 585.4                                     | 627.3      | 552.8                                     | 656.0      | 573.3                                     | 709.1      | 663.4                                     | 874.1      | 685.8                                     | 999.6      | 662.7                                     | 1 035.3    |
| Greece          | 435.2                                     | 466.1      | 406.7                                     | 511.7      | 441.5                                     | 606.0      | 533.9                                     | 774.6      | 581.3                                     | 878.5      | 551.0                                     | 899.5      |
| Hungary         | 481.3                                     | 314.4      | 407.3                                     | 337.6      | 377.4                                     | 380.8      | 411.3                                     | 462.6      | 391.9                                     | 475.9      | 393.9                                     | 505.5      |
| Iceland         | 669.2                                     | 899.5      | 534.0                                     | 756.1      | 515.4                                     | 793.9      | 675.3                                     | 1 103.6    | 776.4                                     | 1 304.8    | 873.6                                     | 1 567.9    |
| Ireland         | 614.9                                     | 591.9      | 559.2                                     | 642.1      | 668.3                                     | 814.3      | 774.3                                     | 998.0      | 902.6                                     | 1 243.6    | 826.6                                     | 1 227.8    |
| Italy           | 366.0                                     | 430.0      | 354.9                                     | 474.9      | 382.9                                     | 527.5      | 430.3                                     | 633.9      | 461.6                                     | 734.3      | 440.3                                     | 771.0      |
| Japan           | 1 261.9                                   | 1 287.2    | 1 128.3                                   | 1 233.2    | 865.3                                     | 1 015.0    | 872.2                                     | 1 090.1    | 879.5                                     | 1 151.5    | 897.7                                     | 1 210.3    |
| Korea           | 444.6                                     | 502.7      | 342.8                                     | 434.2      | 355.2                                     | 484.4      | 378.6                                     | 510.7      | 493.2                                     | 693.8      | 548.8                                     | 784.7      |
| Luxembourg      | 616.8                                     | 775.5      | 544.0                                     | 843.1      | 540.7                                     | 883.8      | 591.0                                     | 1 051.2    | 564.3                                     | 1 163.8    | 549.9                                     | 1 239.7    |
| Mexico          | 544.0                                     | 145.7      | 451.0                                     | 160.5      | 403.0                                     | 163.4      | 364.3                                     | 166.1      | 325.1                                     | 179.8      | 313.2                                     | 205.0      |
| Netherlands     | 518.0                                     | 637.5      | 577.6                                     | 723.5      | 624.8                                     | 804.3      | 731.8                                     | 1 023.5    | 528.9                                     | 858.9      | 533.5                                     | 861.5      |
| New Zealand     | 563.7                                     | 576.3      | 502.3                                     | 544.8      | 560.3                                     | 625.3      | 676.3                                     | 818.4      | 917.6                                     | 1 244.3    | 941.3                                     | 1 442.1    |
| Norway          | 479.9                                     | 603.6      | 483.4                                     | 641.2      | 553.5                                     | 764.2      | 624.9                                     | 904.6      | 619.1                                     | 989.2      | 633.1                                     | 1 044.8    |
| Poland          | 306.7                                     | 141.9      | 296.9                                     | 172.1      | 266.9                                     | 180.6      | 259.3                                     | 200.3      | 269.2                                     | 251.2      | 279.5                                     | 299.9      |
| Portugal        | 482.9                                     | 493.7      | 507.7                                     | 582.4      | 517.4                                     | 622.3      | 547.3                                     | 741.5      | 610.6                                     | 859.8      | 558.5                                     | 855.0      |
| Slovak Republic | 268.8                                     | 148.9      | 254.2                                     | 174.3      | 236.6                                     | 190.3      | 270.1                                     | 250.1      | 291.3                                     | 301.6      | 363.3                                     | 376.6      |
| Spain           | 543.7                                     | 563.7      | 529.8                                     | 618.7      | 533.4                                     | 721.2      | 660.9                                     | 919.4      | 775.0                                     | 1 074.8    | 730.8                                     | 1 104.9    |
| Sweden          | 547.4                                     | 774.0      | 474.0                                     | 719.6      | 532.8                                     | 857.8      | 606.9                                     | 1 039.1    | 653.8                                     | 1 126.1    | 624.6                                     | 1 109.0    |
| Switzerland     | 936.0                                     | 1 143.5    | 918.8                                     | 1 200.4    | 932.1                                     | 1 295.9    | 1 037.8                                   | 1 535.1    | 1 122.8                                   | 1 731.8    | 1 041.9                                   | 1 722.0    |
| Turkey          | 184.3                                     | 91.4       | 157.1                                     | 85.5       | 158.8                                     | 96.4       | 222.1                                     | 147.4      | 210.6                                     | 159.4      | 193.2                                     | 171.9      |
| United Kingdom  | 451.6                                     | 515.8      | 413.9                                     | 539.5      | 425.5                                     | 584.0      | 470.6                                     | 677.3      | 492.3                                     | 783.4      | 466.6                                     | 804.5      |
| United States   | 1 249.3                                   | 1 134.9    | 1 235.3                                   | 1 169.9    | 1 174.3                                   | 1 178.4    | 1 129.5                                   | 1 170.8    | 1 046.1                                   | 1 177.9    | 986.9                                     | 1 212.1    |
| OECD            | 781.1                                     | 702.7      | 723.6                                     | 717.5      | 679.2                                     | 719.0      | 708.6                                     | 791.9      | 708.3                                     | 857.1      | 683.7                                     | 892.9      |

Notes: Total communication access paths = analogue lines + ISDN lines + DSL + cable modem + mobile subscribers. Data for Australia for 1991-1998, 2000, 2002 and 2004 are unofficial estimates.

|                 |         |                       |          |                       |          |                    |          | USD r                 | nillions |                       |          |                       |          |                       |          |                       |          |                       |
|-----------------|---------|-----------------------|----------|-----------------------|----------|--------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|
|                 | 1995    | % of total<br>revenue | 1998     | % of total<br>revenue | 1999     | % of total revenue | 2000     | % of total<br>revenue | 2001     | % of total<br>revenue | 2002     | % of total<br>revenue | 2003     | % of total<br>revenue | 2004     | % of total<br>revenue | 2005     | % of total<br>revenue |
| Australia       | 1776.7  | 16.0                  | 3564.1   | 27.7                  | 3860.7   | 27.4               | 3686.0   | 25.2                  | 3488.1   | 26.1                  | 2946.7   | 26.1                  | 5054.2   | 43.9                  | 11368.9  | 43.9                  | 11671.8  | 43.9                  |
| Austria         |         |                       | 1357.8   | 33.0                  | 1736.2   | 34.8               | 2125.7   | 48.1                  | 2438.4   | 48.3                  | 2759.4   | 52.0                  | 3574.2   | 53.7                  | 4396.3   | 58.5                  | 4677.5   | 60.5                  |
| Belgium         | 420.0   | 9.7                   | 1166.8   | 22.9                  | 1600.0   | 27.1               | 1581.4   | 21.8                  | 2687.5   | 39.7                  | 3121.1   | 42.0                  | 4085.9   | 43.2                  | 4835.0   | 43.6                  | 5115.6   | 37.9                  |
| Canada          | 1662.8  | 13.7                  | 2957.4   | 15.4                  | 2954.8   | 15.3               | 3603.9   | 17.5                  | 3851.7   | 18.5                  | 4593.2   | 21.7                  | 5932.0   | 25.5                  | 7290.8   | 28.2                  | 8455.3   | 31.4                  |
| Czech Republic  | 112.1   | 11.3                  | 597.0    | 32.6                  | 849.9    | 40.3               | 1161.7   | 50.2                  | 1414.3   | 55.3                  | 1650.8   | 50.5                  | 2207.6   | 55.2                  | 974.2    | 21.9                  | 2424.7   | 55.2                  |
| Denmark         | 312.1   | 8.4                   | 829.3    | 22.1                  | 897.4    | 20.3               | 982.9    | 23.6                  | 1037.0   | 24.4                  | 1275.7   | 29.1                  | 1768.0   | 32.0                  | 2132.6   | 33.6                  | 2418.2   | 36.8                  |
| Finland         | 3067.1  | 20.2                  | 1295.0   | 35.6                  | 1588.1   | 39.3               | 1666.0   | 41.6                  | 1795.7   | 42.9                  | 2137.1   | 45.2                  | 2528.1   | 48.9                  | 2948.3   | 52.0                  | 2672.1   | 50.3                  |
| France          | 2140.7  | 7.1                   | 4384.6   | 16.5                  | 6393.2   | 22.6               | 7145.9   | 26.3                  | 8953.6   | 30.6                  | 11120.8  | 32.7                  | 14879.8  | 34.8                  | 18355.6  | 37.7                  | 20258.8  | 40.1                  |
| Germany         | 6828.7  | 14.8                  | 10555.6  | 21.5                  | 13936.2  | 27.2               | 15963.3  | 31.0                  | 17142.9  | 31.7                  | 18773.6  | 32.1                  | 23707.9  | 32.9                  | 28148.1  | 34.1                  | 29375.0  | 34.4                  |
| Greece          | 293.5   | 10.5                  | 1126.8   | 26.3                  | 1563.9   | 36.9               | 1818.7   | 35.7                  | 2096.4   | 37.4                  | 2924.5   | 43.9                  | 4044.9   | 47.4                  | 5061.7   | 52.1                  | 5375.0   | 53.8                  |
| Hungary         | 286.4   | 18.6                  | 712.0    | 28.3                  | 764.4    | 24.9               | 1043.2   | 32.5                  | 1312.1   | 38.1                  | 1573.9   | 40.7                  | 2015.7   | 43.0                  | 2249.0   | 46.8                  | 2582.2   | 50.6                  |
| Iceland         | 13.2    | 9.9                   | 35.7     | 21.4                  | 46.2     | 24.2               | 110.7    | 43.8                  | 103.8    | 48.2                  | 96.3     | 42.2                  | 112.3    | 35.2                  | 159.4    | 41.8                  | 198.9    | 42.9                  |
| Ireland         |         |                       | 385.1    | 20.2                  | 777.2    | 40.3               | 1045.4   | 46.5                  | 1251.8   | 50.5                  | 1109.9   | 34.7                  | 1566.5   | 39.3                  | 2229.6   | 44.2                  | 2402.5   | 47.2                  |
| Italy           | 2847.9  | 15.4                  | 7706.4   | 29.2                  | 8784.9   | 33.0               | 9403.7   | 38.4                  | 12410.7  | 45.9                  | 14386.3  | 47.7                  | 17865.2  | 48.9                  | 22469.1  | 52.6                  | 24500.0  | 54.3                  |
| Japan           | 25292.4 | 22.4                  | 45697.0  | 40.4                  | 60028.1  | 41.9               | 74947.6  | 45.9                  | 75383.0  | 48.1                  | 74706.1  | 57.8                  | 74706.1  | 53.7                  | 78942.5  | 53.7                  | 82982.7  | 53.7                  |
| Korea           | 2216.8  | 20.9                  | 3797.7   | 29.7                  | 7758.1   | 48.7               | 10735.1  | 45.4                  | 10617.4  | 51.6                  | 12171.8  | 52.8                  | 13182.2  | 53.9                  | 15039.2  | 45.1                  | 17633.7  | 46.5                  |
| Luxembourg      | 15.3    | 5.1                   | 25.8     | 7.6                   | 80.7     | 22.2               | 82.1     | 24.1                  | 111.6    | 30.0                  | 123.0    | 31.2                  | 193.3    | 40.9                  | 242.0    | 45.9                  | 284.4    | 50.2                  |
| Mexico          | 449.5   | 6.9                   | 1025.4   | 10.6                  | 1771.7   | 15.7               | 3510.7   | 24.4                  | 4983.4   | 31.0                  | 6226.1   | 37.6                  | 6977.9   | 40.9                  | 8657.0   | 46.3                  | 10957.6  | 50.8                  |
| Netherlands     | 859.7   | 10.2                  | 2164.4   | 22.8                  | 2579.6   | 24.1               | 3411.9   | 33.6                  | 4129.5   | 35.6                  | 4434.0   | 34.1                  | 6067.4   | 36.5                  | 5107.9   | 36.5                  | 5136.2   | 36.5                  |
| New Zealand     | 206.1   | 9.8                   | 314.7    | 15.4                  | 481.4    | 22.2               | 625.0    | 28.1                  | 612.2    | 28.9                  | 659.7    | 26.8                  | 828.5    | 25.2                  | 1120.5   | 22.2                  | 1380.4   | 23.3                  |
| Norway          | 478.9   | 15.3                  | 621.8    | 25.2                  | 760.2    | 29.2               | 897.7    | 33.1                  | 997.0    | 34.5                  | 1319.2   | 38.0                  | 1585.0   | 38.4                  | 1912.9   | 42.1                  | 2132.1   | 44.2                  |
| Poland          |         |                       | 668.5    | 18.5                  | 1415.6   | 30.8               | 1931.3   | 35.6                  | 2621.1   | 39.8                  | 2941.4   | 42.6                  | 3616.9   | 47.3                  | 4703.7   | 49.1                  | 5281.7   | 46.2                  |
| Portugal        | 397.4   | 13.0                  | 1154.9   | 27.4                  | 1549.0   | 32.7               | 1721.2   | 34.1                  | 2167.7   | 36.2                  | 2285.5   | 35.4                  | 3019.0   | 39.0                  | 3129.9   | 34.7                  | 3410.6   | 37.8                  |
| Slovak Republic | 3.6     | 1.1                   | 25.5     | 5.3                   | 12.6     | 2.8                | 275.9    | 34.3                  | 354.2    | 37.6                  | 415.3    | 40.6                  | 718.3    | 53.4                  | 951.4    | 58.6                  | 1083.2   | 53.4                  |
| Spain           | 613.5   | 5.6                   | 4327.3   | 27.1                  | 3638.3   | 16.3               | 4490.1   | 19.8                  | 5639.1   | 22.4                  | 7051.1   | 23.7                  | 10060.4  | 26.1                  | 12833.0  | 28.0                  | 12490.8  | 26.1                  |
| Sweden          | 848.1   | 12.1                  | 1351.1   | 18.3                  | 1532.4   | 20.7               | 1571.2   | 22.9                  | 1572.8   | 24.6                  | 1719.7   | 22.5                  | 2062.7   | 22.2                  | 2210.5   | 21.8                  | 2237.9   | 22.3                  |
| Switzerland     | 539.8   | 6.7                   | 1237.2   | 16.1                  | 1669.9   | 19.1               | 1868.1   | 22.7                  | 2297.7   | 26.3                  | 2702.6   | 28.4                  | 3312.7   | 29.1                  | 3819.7   | 29.6                  | 3843.1   | 29.8                  |
| Turkey          | 55.2    | 3.0                   | 336.5    | 6.7                   | 668.5    | 12.3               | 854.3    | 13.9                  | 755.6    | 12.9                  | 2512.1   | 37.4                  | 3658.2   | 35.1                  | 4749.9   | 41.5                  | 6436.0   | 51.9                  |
| United Kingdom  | 2501.6  | 8.8                   | 6066.7   | 23.9                  | 7862.9   | 27.8               | 9800.0   | 32.3                  | 11478.3  | 36.0                  | 13422.4  | 38.7                  | 17101.6  | 42.4                  | 21785.5  | 46.5                  | 23907.3  | 49.3                  |
| United States   | 18627.0 | 9.4                   | 36775.0  | 14.1                  | 48495.0  | 16.8               | 62000.0  | 19.3                  | 74687.0  | 22.4                  | 81521.0  | 24.0                  | 89718.0  | 26.3                  | 98568.0  | 28.5                  | 107861.0 | 30.0                  |
| OECD            | 72866.0 | 13.4                  | 142262.7 | 22.2                  | 186057.2 | 25.5               | 230060.7 | 29.0                  | 258391.5 | 31.6                  | 282680.4 | 34.3                  | 326150.3 | 35.6                  | 376392.4 | 37.7                  | 409186.1 | 39.1                  |

Table 3.4. Mobile telecommunication revenue

Note: Values in italics are estimates. Data for Australia are unofficial estimates.

StatLink and http://dx.doi.org/10.1787/011000038336

ω

TELECOMMUNICATION MARKET SIZE

|                 |       |       |       |       | 000  |       |       |       |      |      |      |      |
|-----------------|-------|-------|-------|-------|------|-------|-------|-------|------|------|------|------|
|                 | 1994  | 1995  | 1996  | 1997  | 1998 | 1999  | 2000  | 2001  | 2002 | 2003 | 2004 | 2005 |
| Australia       | 881   | 792   | 533   | 388   | 667  | 609   | 460   | 314   | 233  | 353  | 690  | 634  |
| Austria         |       |       |       | 655   | 590  | 404   | 347   | 373   | 410  | 504  | 550  | 559  |
| Belgium         | 1 932 | 1 787 |       | 676   | 664  | 502   | 281   | 349   | 385  | 475  | 529  | 533  |
| Canada          | 703   | 642   | 610   | 499   | 553  | 428   | 413   | 362   | 387  | 448  | 490  | 507  |
| Czech Republic  | 2 965 | 2 452 | 755   | 705   | 618  | 437   | 267   | 204   | 192  | 227  | 90   | 206  |
| Denmark         | 462   | 380   | 581   | 528   | 429  | 341   | 292   | 262   | 285  | 371  | 413  | 442  |
| Finland         | 2 995 | 2 952 | 2 765 | 2 533 | 455  | 485   | 447   | 430   | 473  | 533  | 590  | 496  |
| France          | 875   | 1 487 | 1 329 | 818   | 391  | 310   | 241   | 242   | 288  | 357  | 412  | 421  |
| Germany         | 1 129 | 1 829 | 1 571 | 1 234 | 759  | 594   | 331   | 305   | 318  | 366  | 379  | 371  |
| Greece          | 215   | 1 075 | 915   | 839   | 548  | 402   | 307   | 263   | 314  | 392  | 458  | 432  |
| Hungary         | 1 021 | 1 073 | 1 284 | 1 088 | 687  | 477   | 339   | 264   | 229  | 254  | 258  | 277  |
| Iceland         | 428   | 426   | 434   | 413   | 337  | 267   | 515   | 441   | 369  | 402  | 549  | 654  |
| Ireland         |       |       | 698   | 569   | 407  | 486   | 518   | 452   | 361  | 458  | 590  | 570  |
| Italy           | 886   | 726   | 724   | 564   | 380  | 292   | 222   | 243   | 271  | 315  | 358  | 343  |
| Japan           | 3 132 | 2 160 | 1 388 | 1 140 | 966  | 1 056 | 1 122 | 1 008 | 921  | 862  | 863  | 860  |
| Korea           | 1 232 | 1 351 | 1 338 | 506   | 272  | 331   | 400   | 366   | 376  | 392  | 411  | 460  |
| Luxembourg      | 960   | 571   | 465   | 335   | 199  | 387   | 271   | 258   | 260  | 359  | 375  | 395  |
| Mexico          | 1 570 | 653   | 501   | 378   | 306  | 229   | 249   | 229   | 240  | 232  | 225  | 232  |
| Netherlands     | 1 543 | 1 601 | 732   | 843   | 647  | 380   | 310   | 359   | 376  | 463  | 321  | 315  |
| New Zealand     | 412   | 488   | 0     | 292   | 251  | 312   | 286   | 253   | 260  | 280  | 317  | 330  |
| Norway          | 488   | 488   | 572   | 495   | 300  | 285   | 277   | 277   | 348  | 390  | 423  | 448  |
| Poland          |       |       | 0     | 453   | 347  | 363   | 286   | 244   | 212  | 208  | 204  | 181  |
| Portugal        | 1 176 | 1 166 | 1 023 | 653   | 376  | 332   | 258   | 272   | 268  | 301  | 302  | 298  |
| Slovak Republic |       | 290   | 0     | 0     | 55   | 19    | 213   | 165   | 142  | 195  | 223  | 253  |
| Spain           | 842   | 660   | 767   | 735   | 614  | 244   | 188   | 190   | 189  | 260  | 332  | 293  |
| Sweden          | 407   | 422   | 444   | 348   | 329  | 299   | 247   | 219   | 216  | 234  | 252  | 246  |
| Switzerland     | 1 007 | 1 210 | 1 134 | 906   | 728  | 546   | 403   | 436   | 471  | 535  | 609  | 562  |
| Turkey          | 353   | 126   | 345   | 357   | 96   | 86    | 57    | 41    | 108  | 131  | 137  | 148  |
| United Kingdom  | 0     | 465   | 571   | 602   | 467  | 328   | 277   | 257   | 275  | 332  | 373  | 374  |
| United States   | 630   | 593   | 532   | 596   | 531  | 564   | 566   | 605   | 552  | 565  | 534  | 506  |
| OECD            | 917   | 978   | 882   | 771   | 579  | 518   | 455   | 428   | 415  | 440  | 451  | 439  |

|                 | Outgoing MiTT per capita |       |       |       |       |       |       |       |       |       | Outgoing MiTT per communication access path |       |       |       |       |       |  |
|-----------------|--------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---|-------|-------|-------|-------|-------|--|
|                 | 1998                     | 1999  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 1998  | 1999  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  |  |
| Australia       | 89.8                     | 111.1 |       |       |       |       |       |       | 107.9 | 121.0 |   |       |       |       |       |       |  |
| Austria         | 139.5                    | 147.4 | 158.8 | 129.8 | 135.8 | 148.7 | 144.5 | 149.4 | 193.4 | 150.9 | 132.1                                       | 102.9 | 105.8 | 111.2 | 99.2  | 98.1  |  |
| Belgium         |                          |       | 94.9  | 125.8 | 133.8 | 150.2 | 165.9 | 170.0 |       |       | 94.9  | 104.0 | 104.3 | 111.2 | 116.0 | 113.9 |  |
| Canada          | 159.3                    | 191.8 | 171.3 | 185.6 | 202.1 |       |       |       | 193.0 | 221.6 | 177.3                                       | 173.6 | 181.6 |       |       |       |  |
| Czech Republic  | 33.0                     | 44.2  | 42.3  | 47.1  | 52.3  | 50.0  | 50.6  | 50.5  | 72.2  | 78.9  | 52.7  | 45.3  | 44.4  | 39.1  | 36.9  | 34.3  |  |
| Denmark         | 109.8                    | 123.2 | 164.0 | 162.2 | 147.2 | 149.5 | 153.8 | 155.5 | 113.4 | 112.6 | 131.8                                       | 117.8 | 99.0  | 95.6  | 92.3  | 88.9  |  |
| Finland         | 79.8                     | 83.5  | 90.4  | 104.2 | 90.3  |       |       |       | 70.9  | 68.6  | 68.7  | 73.8  | 60.6  |       |       |       |  |
| France          | 66.6                     | 72.7  | 73.4  | 75.4  | 78.1  | 79.2  | 68.7  | 64.7  | 94.6  | 86.1  | 74.9  | 68.9  | 69.4  | 66.3  | 53.8  | 47.3  |  |
| Germany         | 71.6                     | 96.3  | 112.2 | 101.8 | 114.9 | 115.7 | 122.3 | 125.5 | 108.1 | 124.3 | 104.7                                       | 85.8  | 92.9  | 87.8  | 83.9  | 80.3  |  |
| Greece          | 63.2                     | 67.1  |       | 65.6  | 73.7  | 79.4  | 91.1  |       | 90.1  | 76.6  |   | 52.1  | 53.7  | 54.8  | 60.3  |       |  |
| Hungary         | 28.9                     | 31.9  | 32.3  | 30.5  | 29.4  | 30.0  | 35.9  | 39.2  | 65.4  | 62.3  | 49.4  | 36.8  | 29.1  | 26.6  | 29.5  | 30.5  |  |
| Iceland         | 166.1                    | 181.7 | 151.4 | 147.6 |       | 147.1 | 112.5 | 106.5 | 171.6 | 151.0 | 112.6                                       | 104.2 |       | 90.0  | 66.9  | 59.3  |  |
| Ireland         | 238.5                    | 270.6 |       |       | 289.6 | 291.7 | 282.4 | 272.5 | 349.7 | 311.2 |   |       | 237.6 | 226.3 | 205.0 | 183.5 |  |
| Italy           | 40.2                     | 44.7  | 49.0  | 53.9  | 64.5  | 64.0  | 62.4  | 61.4  | 50.3  | 46.2  | 41.7  | 40.3  | 46.8  | 43.4  | 39.3  | 35.1  |  |
| Japan           | 14.4                     | 14.1  | 17.2  | 20.3  | 20.5  | 20.9  | 26.8  |       | 16.5  | 15.0  | 16.8  | 18.5  | 17.5  | 16.7  | 20.5  |       |  |
| Korea           | 19.5                     | 20.6  | 13.7  | 40.4  | 41.3  | 41.9  | 49.5  | 51.2  | 25.9  | 20.9  | 12.1  | 31.9  | 30.3  | 31.0  | 35.2  | 35.8  |  |
| Luxembourg      | 688.9                    | 737.8 | 867.8 | 893.7 |       | 826.7 | 819.7 | 785.0 | 821.6 | 749.5 | 690.2                                       | 576.6 |       | 464.7 | 397.5 | 348.2 |  |
| Mexico          | 13.7                     | 16.1  | 19.1  | 20.4  | 19.7  | 20.6  | 22.1  | 21.1  | 99.1  | 83.8  | 71.3  | 57.2  | 48.6  | 45.3  | 39.9  | 32.3  |  |
| Netherlands     | 114.9                    | 136.0 |       | 132.6 |       |       |       |       | 162.4 | 141.9 |   | 105.8 |       |       |       |       |  |
| New Zealand     | 124.0                    | 148.8 | 162.7 | 156.7 |       | 140.1 | 140.5 | 140.0 | 156.7 | 173.0 | 159.1                                       | 144.5 |       | 115.8 | 103.6 | 91.4  |  |
| Norway          | 104.2                    | 127.1 | 120.7 | 126.7 | 126.0 | 121.8 | 114.8 | 123.8 | 101.6 | 110.9 | 95.9  | 95.5  | 91.3  | 84.1  | 71.8  | 75.0  |  |
| Poland          | 15.6                     | 16.1  | 17.7  | 11.2  | 11.7  | 9.5   | 11.7  | 11.1  | 57.9  | 46.5  | 38.2  | 19.3  | 17.3  | 12.3  | 12.5  | 10.4  |  |
| Portugal        | 46.4                     | 40.3  | 50.0  | 53.5  | 52.2  | 51.0  | 48.4  | 56.1  | 67.4  | 47.8  | 48.9  | 46.6  | 43.4  | 37.6  | 34.4  | 36.6  |  |
| Slovak Republic | 28.6                     | 30.1  | 30.0  | 31.9  | 31.1  | 39.9  |       |       | 77.0  | 70.0  | 54.2  | 46.6  | 38.6  | 43.0  |       |       |  |
| Spain           | 34.4                     | 41.4  | 53.3  | 65.9  |       |       |       |       | 58.1  | 51.6  | 51.4  | 56.4  |       |       |       |       |  |
| Sweden          | 143.0                    | 171.1 | 142.7 | 152.1 | 142.5 | 130.5 | 131.6 | 128.6 | 124.2 | 134.9 | 100.9                                       | 100.2 | 88.5  | 76.2  | 76.4  | 72.4  |  |
| Switzerland     | 285.2                    | 336.8 | 390.6 | 416.5 | 435.4 | 398.1 | 426.6 | 400.2 | 343.4 | 334.8 | 319.7                                       | 318.7 | 313.2 | 269.1 | 276.6 | 242.1 |  |
| Turkey          | 10.1                     | 11.7  | 10.8  | 9.8   | 9.3   | 9.0   | 10.0  | 10.0  | 31.5  | 29.1  | 21.9  | 18.1  | 15.4  | 13.6  | 13.2  | 11.2  |  |
| United Kingdom  | 93.6                     | 110.9 | 114.7 | 119.0 | 105.8 | 105.1 | 103.8 | 95.4  | 123.1 | 117.1 | 100.4                                       | 91.3  | 77.1  | 73.0  | 65.2  | 55.3  |  |
| United States   | 87.8                     | 102.1 | 106.6 | 116.6 | 124.8 | 164.8 | 216.2 |       | 114.9 | 123.6 | 117.3                                       | 123.2 | 124.4 | 159.0 | 192.0 |       |  |
| OECD'           | 172.2                    | 201.8 | 205.2 | 228.1 | 226.7 | 242.3 | 285.4 | 68.2  | 87.7  | 88.5  | 76.3  | 76.7  | 71.2  | 72.0  | 78.2  | 52.5  |  |

Table 3.6. International telecommunication traffic

1. OECD is a weighted average. Total communication access paths = analogue lines + ISDN lines + DSL + cable modem + mobile subscribers.

Note: MiTTs = minutes of international telecommunications traffic.

Source: OECD, ITU.

|                         |                    |                             |                    | USD                         | millions           |                             |                    |                             |                    |                             |
|-------------------------|--------------------|-----------------------------|--------------------|-----------------------------|--------------------|-----------------------------|--------------------|-----------------------------|--------------------|-----------------------------|
|                         | 1                  | 997                         | 1                  | 999                         | 2                  | 001                         | 2                  | 003                         | 20                 | 005                         |
| PTO                     | R&D<br>expenditure | R&D as a % of total revenue | R&D<br>expenditure | R&D as a % of total revenue | R&D<br>expenditure | R&D as a % of total revenue | R&D<br>expenditure | R&D as a % of total revenue | R&D<br>expenditure | R&D as a % of total revenue |
| NTT                     | 2 388.4            | 3.1                         | 3 140.0            | 3.4                         | 3 216.0            | 3.3                         | 3 061.0            | 3.2                         | 2 886.0            | 2.9                         |
| 3T                      | 502.5              | 2.0                         | 556.5              | 1.6                         | 525.0              | 1.7                         | 548.0              | 1.8                         | 1 321.8            | 3.7                         |
| France Telecom          | 917.6              | 3.5                         | 632.0              | 2.2                         | 506.0              | 1.3                         | 507.0              | 1.0                         | 750.7              | 1.5                         |
| Telefonica <sup>1</sup> | 153.0              | 0.8                         | 96.0               | 0.4                         | 153.0              | 0.6                         | 494.0              | 1.6                         | 666.3              | 1.4                         |
| Telia                   | 201.7              | 3.3                         | 190.1              | 3.0                         | 126.0              | 2.3                         |                    |                             | 384.9              | 3.3                         |
| /odafone                | 55.0               | 1.4                         | 74.0               | 0.6                         | 104.0              | 0.3                         | 280.0              | 0.5                         | 374.5              | 0.5                         |
| Korea Telecom           | 113.4              | 2.2                         | 258.3              | 2.6                         | 293.0              | 2.4                         | 195.0              | 2.0                         | 251.3              | 2.2                         |
| Deutsche Telekom        | 692.0              | 1.8                         | 697.1              | 2.0                         | 804.0              | 1.9                         | 1 011.0            | 1.6                         | 250.0              | 0.3                         |
| KDDI                    |                    |                             |                    |                             |                    |                             | 115.0              | 0.5                         | 139.1              | 0.5                         |
| Felecom Italia          |                    |                             | 352.1              | 1.2                         | 123.0              | 0.4                         | 166.0              | 0.5                         | 121.3              | 0.3                         |
| SK Telecom              | 41.3               | 1.7                         | 89.0               | 2.4                         | 119.0              | 1.8                         | 232.0              | 2.9                         | 74.0               | 0.8                         |
| Felenor                 | 112.7              | 3.1                         | 67.7               | 1.6                         | 102.0              | 2.0                         | 65.0               | 0.9                         | 62.3               | 0.6                         |
| Felekom Austria         |                    |                             | 20.0               | 0.6                         | 19.0               | 0.5                         | 48.0               | 1.1                         | 53.8               | 1.0                         |
| Sprint                  |                    |                             |                    |                             |                    |                             |                    |                             | 47.0               | 0.1                         |
| Swisscom                |                    |                             |                    |                             |                    |                             |                    |                             | 31.2               | 0.4                         |
| KPN Telecom             | 60.0               | 0.8                         | 59.4               | 0.6                         | 41.0               | 0.4                         | 26.0               | 0.2                         | 25.0               | 0.2                         |
| Felstra                 | 43.0               | 0.3                         | 18.7               | 0.1                         |                    |                             | 17.0               | 0.1                         | 17.6               | 0.1                         |
| Elisa                   |                    |                             | 16.3               | 1.4                         | 32.0               | 2.5                         | 27.0               | 1.6                         | 10.0               | 1.1                         |
| Felecom New Zealand     | 3.6                | 0.2                         | 5.0                | 0.1                         | 3.4                | 0.1                         | 5.8                | 0.2                         | 6.3                | 0.2                         |
| Hanaro Telecom          |                    |                             | 5.5                | 28.4                        | 10.0               | 1.6                         | 8.0                | 0.7                         | 4.3                | 0.3                         |
| AT&T                    | 829.0              | 1.6                         | 550.0              | 0.9                         | 325.0              | 0.6                         | 277.0              | 0.8                         |                    |                             |
| Dacom                   | 2.9                | 0.6                         | 6.2                | 1.0                         | 4.0                | 0.5                         |                    |                             |                    |                             |
| Qwest                   |                    |                             | 36.3               | 0.9                         |                    |                             |                    |                             |                    |                             |
| DTE                     |                    |                             | 11.0               | 0.3                         |                    |                             | 3.0                | 0.1                         |                    |                             |
| Belgacom                | 18.5               | 0.4                         | 7.2                | 0.1                         |                    |                             |                    |                             |                    |                             |
| <b>TPSA</b>             |                    |                             |                    |                             |                    |                             | 15.0               | 0.3                         |                    |                             |
| Portugal Telecom        |                    |                             |                    |                             |                    |                             | 30.0               | 0.5                         |                    |                             |
| MMO2                    |                    |                             |                    |                             |                    |                             | 16.0               | 0.2                         |                    |                             |
| Cable & Wireless        | 168.6              | 1.2                         | 17.7               | 0.1                         |                    |                             |                    |                             |                    |                             |
| Fotal/average of above  | 6 134.5            | 1.7                         | 6 888.5            | 2.5                         | 6 505.4            | 1.3                         | 7 130.8            | 1.0                         | 7 477.4            | 1.1                         |

1. Telefonica used a different methodology to calculate R&D prior to 2001.

| Manufacturer        | 2000  | 2001 | 2002 | 2003 | 2004 | 2005 | Nov. 2006 |
|---------------------|-------|------|------|------|------|------|-----------|
| Ericsson            | 80    | 73   | 63   | 62   | 49   | 34   | 41        |
| Motorola            | 52    | 18   | 38   | 19   | 21   | 15   | 28        |
| Cisco               | 11    | 9    | 17   | 34   | 46   | 53   | 56        |
| Lucent              | 106   | 84   | 68   | 60   | 67   | 35   | 52        |
| Nortel              | 69    | 64   | 45   | 53   | 74   | 36   | 30        |
| Fujitsu             | 25    | 32   | 24   | 26   | 37   | 21   | 16        |
| NEC                 | 36    | 39   | 38   | 38   | 42   | 31   | 40        |
| Nokia               | 36    | 39   | 51   | 51   | 68   | 41   | 52        |
| Alcatel             | 44    | 50   | 35   | 39   | 38   | 25   | 29        |
| Siemens             | 48    | 36   | 52   | 51   | 65   | 47   | 56        |
| Samsung Electronics | 34    | 26   | 31   | 19   | 21   | 29   | 21        |
| Matsushita          | 14    | 22   | 26   | 23   | 25   | 25   | 21        |
| LG Electronics      | 1     | 0    | 0    | 4    | 11   | 17   | 19        |
| Corning             | 0     | 0    | 1    | 3    | 2    | 2    | 2         |
| Qualcom             | 7     | 8    | 14   | 8    | 8    | 9    | 8         |
| 3Com                | 11    | 18   | 18   | 19   | 30   | 8    | 5         |
| Total               | 574.0 | 518  | 521  | 509  | 604  | 428  | 476       |
| Average             | 35.9  | 32.4 | 32.6 | 31.8 | 37.8 | 26.8 | 29.8      |

# Table 3.8. US Patent Office: Telecom patents aquired by selected equipment manufacturers

Notes: Number of patents filed with the USPTO in the classification 379 (telephonic communications), with the manufacturer as the primary assignee.

Source: USPTO [http://patft.uspto.gov/netahtml/PTO/search-adv.htm] and [http://www.uspto.gov/web/patents/classification/uspc379/sched379.htm]

|                                    | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | Nov. 2006 | Total<br>(1995-2005) |
|------------------------------------|------|------|------|------|------|------|------|------|------|------|------|-----------|----------------------|
| ATT <sup>1</sup>                   |      |      | 46   | 150  | 278  | 294  | 239  | 230  | 179  | 172  | 151  |           | 1 739                |
| BT                                 | 55   | 48   | 35   | 70   | 77   | 70   | 94   | 56   | 48   | 30   | 31   | 33        | 647                  |
| NTT (including mobile)             | 3    | 12   | 25   | 49   | 32   | 67   | 78   | 60   | 70   | 81   | 61   | 71        | 609                  |
| France Telecom                     | 35   | 47   | 36   | 63   | 47   | 39   | 35   | 24   | 29   | 45   | 26   | 35        | 461                  |
| Deutsche Telekom                   | 0    | 0    | 2    | 8    | 9    | 6    | 25   | 19   | 26   | 17   | 15   | 14        | 141                  |
| Telecom Italia (SIP and CSELT)     | 7    | 15   | 16   | 11   | 7    | 7    | 11   | 5    | 10   | 9    | 2    | 10        | 110                  |
| TeliaSonera                        |      |      | 0    | 0    | 2    | 2    | 1    | 11   | 9    | 7    | 3    | 3         | 38                   |
| KPN                                | 0    | 0    | 0    | 0    | 13   | 16   | 1    | 6    | 8    | 9    | 8    | 12        | 73                   |
| Qwest Communications International |      |      |      |      |      |      | 40   | 37   | 39   | 35   | 27   | 36        | 214                  |
| SK Corportation                    |      |      | 0    | 0    | 1    | 6    | 5    | 9    | 5    | 6    | 4    | 7         | 43                   |
| Korea Telecom                      | 0    | 1    | 0    | 0    | 4    | 0    | 6    | 8    | 5    | 14   | 11   | 4         | 53                   |
| Telstra                            | 1    | 3    | 3    | 5    | 5    | 0    | 3    | 0    | 0    | 2    | 2    | 1         | 25                   |
| Bell Canada                        | 2    | 0    | 1    | 1    | 2    | 2    | 2    | 4    | 2    | 0    | 0    | 2         | 18                   |
| Telefonica                         | 0    | 2    | 1    | 8    | 1    | 2    | 0    | 0    | 0    | 0    | 0    | 0         | 14                   |
| Swisscom                           |      |      |      |      |      | 1    | 2    | 4    | 3    | 12   | 13   | 10        | 45                   |
| Total                              | 103  | 128  | 165  | 365  | 478  | 512  | 542  | 473  | 433  | 439  | 354  | 238       | 3 332                |

Table 3.9. US Patent Office: number of patents granted to selected telecommunication operators

1. Data for ATT prior to 1997 include Lucent.

Notes: Data include all patents, not simply telecommunication related.

Source: USPTO.

www.uspto.gov/web/offices/ac/ido/oeip/taf/asgstc/regions.htm

|                    | 1991   | 1992   | 1993 | 1994 | 1995   | 1996 | 1997   | 1998 | 1999 | 2000 | 2001 | 2002   | 2003 |
|--------------------|--------|--------|------|------|--------|------|--------|------|------|------|------|--------|------|
| Australia          | 3      | 8      | 2    | 3    | 6      | 6    | 11     | 17   | 22   | 20   | 26   | 23     | 23   |
| Austria            | 2      | 4      | 1    | 10   | 9      | 11   | 8      | 10   | 20   | 9    | 24   | 33     | 31   |
| Belgium            | 12     | 15     | 11   | 9    | 11     | 12   | 27     | 22   | 31   | 56   | 50   | 60     | 58   |
| Canada             | 11     | 9      | 15   | 31   | 45     | 40   | 58     | 96   | 117  | 115  | 139  | 194    | 158  |
| Czech Republic     | 0      | 0      | 0    | 0    | 0      | 0    | 2      | 0    | 0    | 0    | 1    | 1      | 0    |
| Denmark            | 0      | 1      | 0    | 2    | 2      | 12   | 12     | 21   | 24   | 24   | 21   | 23     | 37   |
| Finland            | 12     | 23     | 23   | 39   | 51     | 68   | 92     | 116  | 188  | 218  | 197  | 205    | 192  |
| France             | 74     | 68     | 91   | 101  | 96     | 121  | 168    | 214  | 277  | 313  | 335  | 358    | 391  |
| Germany            | 104    | 133    | 115  | 131  | 165    | 198  | 299    | 451  | 530  | 653  | 684  | 626    | 582  |
| Greece             | 0      | 0      | 0    | 1    | 0      | 0    | 1      | 1    | 3    | 3    | 3    | 3      | 6    |
| Hungary            | 0      | 0      | 0    | 2    | 0      | 1    | 0      | 3    | 7    | 10   | 5    | 6      | 12   |
| Iceland            | 0      | 0      | 1    | 2    | 0      | 3    | 2      | 5    | 6    | 2    | 1    | 0      | 0    |
| Ireland            | 0      | 3      | 1    | 2    | 1      | 2    | 7      | 8    | 10   | 9    | 20   | 13     | 4    |
| Italy              | 11     | 16     | 18   | 9    | 19     | 17   | 21     | 26   | 29   | 47   | 54   | 65     | 63   |
| Japan              | 185    | 148    | 137  | 173  | 169    | 252  | 315    | 388  | 472  | 661  | 570  | 627    | 664  |
| Korea              | 2      | 3      | 2    | 4    | 5      | 2    | 18     | 30   | 46   | 81   | 125  | 161    | 335  |
| Luxembourg         | 0      | 0      | 0    | 0    | 0      | 1    | 0      | 0    | 0    | 1    | 0    | 0      | 0    |
| Mexico             | 0      | 0      | 0    | 0    | 0      | 0    | 0      | 1    | 0    | 1    | 0    | 0      | 0    |
| Netherlands        | 21     | 26     | 33   | 26   | 46     | 67   | 68     | 77   | 90   | 149  | 184  | 134    | 101  |
| New Zealand        | 0      | 0      | 1    | 1    | 0      | 1    | 1      | 0    | 0    | 4    | 5    | 3      | 3    |
| Norway             | 0      | 0      | 1    | 1    | 2      | 8    | 10     | 11   | 9    | 7    | 9    | 8      | 12   |
| Poland             | 0      | 0      | 0    | 0    | 0      | 0    | 0      | 0    | 0    | 1    | 0    | 2      | 1    |
| Portugal           | 0      | 1      | 1    | 0    | 0      | 0    | 0      | 1    | 0    | 0    | 1    | 0      | 2    |
| Slovak Republic    | 0      | 0      | 0    | 0    | 0      | 0    | 0      | 0    | 0    | 0    | 1    | 0      | 0    |
| Spain              | 6      | 4      | 6    | 10   | 3      | 4    | 8      | 9    | 10   | 18   | 19   | 21     | 24   |
| Sweden             | 10     | 31     | 25   | 42   | 57     | 76   | 106    | 106  | 167  | 141  | 103  | 114    | 124  |
| Switzerland        | 19     | 15     | 22   | 23   | 10     | 19   | 14     | 28   | 39   | 45   | 43   | 40     | 43   |
| Turkey             | 0      | 0      | 0    | 0    | 0      | 0    | 0      | 0    | 0    | 1    | 0    | 1      | 1    |
| United Kingdom     | 56     | 54     | 67   | 80   | 94     | 115  | 126    | 166  | 197  | 281  | 236  | 232    | 216  |
| United States      | 237    | 337    | 379  | 412  | 502    | 635  | 818    | 929  | 1228 | 1240 | 1101 | 1298   | 1452 |
| EU15               | 309    | 380    | 392  | 461  | 553    | 704  | 943    | 1228 | 1577 | 1922 | 1929 | 1889   | 1832 |
| EU25               | 309    | 380    | 392  | 463  | 553    | 705  | 946    | 1230 | 1584 | 1935 | 1938 | 1899   | 1851 |
| Total OECD         | 767    | 901    | 951  | 1113 | 1291   | 1671 | 2194   | 2735 | 3522 | 4112 | 3955 | 4253   | 4534 |
| World I otal       | 777    | 913    | 961  | 1131 | 1310   | 1704 | 2253   | 2791 | 3615 | 4260 | 4102 | 4434   | 4771 |
| Argentina          | 0      | 0      | 0    | 0    | 0      | 0    | 0      | 0    | 2    | 0    | 0    | 0      | 0    |
| Brazil             | 0      | 0      | 0    | 0    | 0      | 0    | 0      | 2    | 0    | 0    | 2    | 1      | 2    |
| China              | 0      | 1      | 0    | 0    | 0      | 2    | 0      | 2    | 5    | 13   | 29   | 66     | 115  |
| Chinese Taipei     | 1      | 1      | 1    | 0    | 2      | 2    | 4      | 2    | /    | 8    | 11   | 22     | 8    |
| Cyprus             | 0      | 0      | 0    | 0    | 0      | 0    | 0      | 0    | 0    | 1    | 1    | 0      | 0    |
| Estonia            | 0      | 0      | 0    | 0    | 0      | 0    | 0      | 0    | 0    | 0    | 0    | 0      | 2    |
| Hong Kong, China   | 0      | 0      | 0    | 1    | 1      | 2    | 1      | 0    | 2    | 6    | 0    | 0      | 1    |
| India              | 1      | 1      | 0    | 10   | 10     | 2    | 1      | 0    | 2    | 7    | 5    | 8      | 13   |
| Israel             | 6      | /      | /    | 12   | 12     | 18   | 33     | 38   | 50   | //   | 47   | 40     | 49   |
| Romania            | U      | U      | 0    | U    | U      | 0    | 1      | U    | 0    | 0    | 1    | 1      | 0    |
| Russian Federation | U      | U<br>1 | 0    | U    | 1      | 2    | 3      | 4    | 1    | /    | 5    | 1      | 12   |
| Singapore          | U      | 1      | 0    | 2    | U      | 2    | 4      | 2    | 10   | 3    | 14   | 14     | 14   |
| South Africa       | U<br>2 | 0      | 1    | 0    | U<br>1 | 0    | U<br>F | 0    | 0    | 1    | 1    | ו<br>7 | 4    |

Table 3.10. Telecommunications patent applications filed at the European Patent Office (EPO)

Note: International Patent Classifications (IPC) : H04M and H04L.

Source: OECD, Patent Database, November 2006.

Chapter 4

# **Network Dimensions and Development**

In the past ten years there has been a significant shift in the way users access telecommunication networks. Mobile subscribers now outnumber fixed-line subscribers by a ratio of more than three to one. Several new access platforms have emerged during the past decade. In particular, users continue to move from dial-up Internet connections to broadband. This chapter examines network changes in the industry as fixed-line connections decline but DSL, cable Internet connections and mobile subscriptions increase. In addition, the chapter examines how the lines between fixed and mobile telephony are blurring. There is also discussion of prepaid mobile, the growth of 3G and the shift towards fibre networks. Finally, the chapter tracks investment trends that show a return to growth.

# Introduction

In the past ten years, there has been a significant shift in the way users access telecommunication networks. Fixed lines were the most prevalent access method until 2000 when the number of mobile phones overtook fixed lines in the OECD area. Now, mobile subscribers outnumber fixed-line subscribers by a ratio of more than three to one.

Several new access platforms have emerged during the past decade. In particular, users continue to move from dial-up Internet connections to broadband. Among other telecommunication services, fixed-line connections have started to fall while the numbers of DSL, cable Internet connections and mobile subscriptions are increasing (see Tables 4.1 and 4.2).

The number of total telephone access paths (analogue + ISDN lines + mobile subscribers) in the OECD area has risen drastically since 1997, from 655 million to over 1.38 billion in 2005 (Figure 4.1). The number of fixed telephone access paths (analogue + ISDN lines) is currently decreasing year on year and is down 4% in 2005 from two years earlier. By contrast, some of the most spectacular growth has been in the mobile sector where, in 2005, the number of OECD mobile telephone subscribers reached nearly 933 million, an increase of 26% from 2003.



Figure 4.1. Total fixed and mobile telecommunication paths, 1997-2005 Millions

StatLink and http://dx.doi.org/10.1787/000845528364

One clear trend in network development is subscribers switching from older copper technologies such as analogue lines and ISDN to higher-speed wireless and broadband technologies for communication. ISDN lines had the largest drop in subscribers in the OECD area, falling by just over 4% from 2003 to 2005 as subscribers abandoned ISDN for higher-speed DSL connections. Analogue access lines (standard telephone lines) also fell by 4% from 2003 to 2005.

Several technology sectors such as broadband and mobile experienced strong growth during the two years since the previous *Communications Outlook* (Figure 4.2). In just two years, the number of DSL subscribers in the OECD area more than doubled to nearly 99 million in December 2005. Cable modem connections have also increased by 54% to 48 million during the same period. The largest growth rate among all sectors was "other broadband" which includes fibre broadband connections, satellite broadband and broadband wireless access. The 193% growth rate is high although the total number of lines remains relatively small. Other broadband technologies make up only 6% of all broadband lines in the OECD area, although the percentage is growing steadily. The number of cellular mobile subscribers grew by 26% between 2003 and 2005. Growth remains strong overall but is slowing in some high-penetration countries.



Figure 4.2. Growth in communication access paths, by technology, 2003-2005

# **Fixed lines**

The number of fixed telephone access paths (analogue + ISDN lines) in the OECD area fell by 4% over the previous two years and has fallen in most OECD countries since 2000 (Table 4.3). Only Ireland, Mexico, Spain and Turkey saw an increase during the period. Mexico had the largest gain in fixed telephone access paths, realising 19% growth over two years. The increases were very low, at less than 2% over two years, in the other three countries with fixed-line growth (see Figure 4.3).

Most countries saw a decrease in the number of analogue fixed lines, with the most dramatic reductions in the Netherlands, Finland, the Czech Republic, the United States and Poland. The decrease in these countries is mainly attributable to substitution as mobile phone subscribers give up fixed lines that they may now view as redundant.

The drop in fixed lines would likely have been larger in many countries without indirect support from broadband subscriptions. Some operators still require subscribers to pay for a fixed-line telephone connection (analogue or ISDN) in order to receive Internet access via DSL. The availability of broadband has also led many residential customers to drop second lines which they had subscribed to when using dial-up Internet access.

Analogue lines account for 98% of all standard fixed-line telephone connections (paths) in the OECD area (Tables 4.1 and 4.4). The remainder of fixed lines are delivered

StatLink and http://dx.doi.org/10.1787/000858444842

Percentage % 20 10 0 -10 -20 -30 -/10 New Lealand LUXembourg United States Une Clean Republic United Kingdom witerland Netherlands FUIKEY Iceland Germany "OFED AUSTIA Sweden NOTWAY Finland reland toles France 20HUQ2 Poland HUNDARY Mexico Belgium 12214 nait Repub

Figure 4.3. Net additions of fixed telephone access paths (analogue + ISDN lines) between 2003 and 2005

StatLink and http://dx.doi.org/10.1787/001040653556

over ISDN (Table 4.5). There is also an increasing number of VoIP phone service subscribers whose physical lines are typically categorised as broadband connections.

Statistics on analogue and ISDN lines can be compiled in two different ways. One method is to count the number of lines (or subscriptions); this yields the number of physical "paths". The other method counts channels or 64 kbit/s voice equivalents available on the lines. ISDN lines provide a certain number of channels each of which can support a voice conversation. For example, an ISDN "basic rate" connection includes two 64 kbit/s equivalents (comparable to two analogue phone lines) while an ISDN "primary rate" connection includes either 23 or 30 channels (similar to 23 or 30 analogue lines), each with 64 kbit/s of bandwidth. This edition of the *Communications Outlook* presents statistics based on both calculations but focuses on the number of physical paths (or subscriptions) rather than the number of channels.

Sweden had the highest penetration of fixed telephone access paths (analogue + ISDN lines) in 2005 with 60 per 100 inhabitants (Table 4.3). Canada, Luxembourg, Denmark and Switzerland follow, each with at least 51 lines per 100 inhabitants. Conversely Mexico, the Slovak Republic, Turkey, the Czech Republic and Poland have the lowest penetration of fixed lines per capita, each with less than 29 lines per 100 inhabitants.

The significance of fixed telephone access path statistics is decreasing as more voice traffic moves to mobile phones and broadband lines. A new measure of total communication access paths (analogue + ISDN + mobile + DSL + cable Internet) looks at the total number of communication subscriptions in the OECD area. Using this broader measure, Luxembourg has the highest number of paths per capita at nearly 226 lines per 100 inhabitants. Iceland, Sweden, Italy and Denmark all have at least 175 lines per 100 inhabitants. Only Turkey and Mexico have fewer total communication access paths than their population (Figure 4.4).

There may be a shift away from fixed telecommunication lines for voice but it is important for countries to have good fixed-line infrastructure so that subscribers can



Figure 4.4. Total communication access paths per 100 inhabitants, 2005

 Note: Total communication access paths = analogue + ISDN lines + DSL + cable modem + mobile subscribers.

 StatLink age http://dx.doi.org/10.1787/001050817123

access broadband Internet services. In many advanced telecommunication markets users are dropping fixed-line subscriptions in favour of mobile voice services. In less developed economies, particularly outside the OECD area, the lack of fixed-line infrastructure has also led to widespread adoption of mobile technologies. While this substitution has rapidly expanded voice access around the world, a lack of fixed-line infrastructure could severely hamper the development of high-speed broadband services.

# Lines between mobile and fixed are blurring

The line between fixed and mobile calls is blurring. Previous OECD Communications Outlooks have separated access paths by technology. However, the emergence of converged devices may necessitate a change in how telephone access paths are counted. For example, several fixed-line operators in the OECD area have introduced devices that place calls over the user's fixed line when the user is at home and over a mobile network when they are away. KT in Korea, BT in the United Kingdom, and Orange in France have launched phones that use the mobile network when away from home but can connect to the user's broadband connection via Bluetooth or Wi-Fi at home to place calls at fixed rates. KT's "OnePhone", BT's "Fusion" and Orange's "unik" networks allow users to roam seamlessly between a mobile network and the Bluetooth connection without disrupting an ongoing call.

All three services are limited to fixed line calling at the user's home and mobile networks (GSM or CDMA) when away. However, a number of combined Wi-Fi/mobile phones have appeared in OECD markets and could potentially become an even larger market for converged fixed/mobile services.

# Mobile network growth

The number of mobile subscribers in the OECD area continues to climb, albeit more slowly than earlier in the decade (Figure 4.5). They grew by 41% between 1999 and 2000, but the growth rate fell to 10% between 2004 and 2005 (Table 4.7). In 2005, over three-quarters of the OECD-area population had a mobile phone (Table 4.8).





The absolute number of mobile subscribers in the OECD area reached nearly 933 million in 2005, or nearly 80 subscribers per 100 inhabitants. Luxembourg continues to lead in overall mobile penetration with 157 subscriptions per 100 inhabitants, followed by Italy, the Czech Republic, Greece and Portugal (Figure 4.6). Fourteen OECD countries have reached mobile penetration levels greater than 100%, that is, they have more "active" accounts (both subscriptions and prepaid) than the total population. As mentioned in previous *Communications Outlooks*, penetration rates greater than 100% can result from users having multiple SIM cards (accounts) which they use with a single phone or inactive prepaid accounts which have not yet expired. High international roaming charges have also increased the number of travellers picking up a local prepaid SIM card to make calls



Figure 4.6. Cellular mobile subscribers per 100 inhabitants, 2005

during their stay which will eventually expire (see Chapter 7 for further discussion).

Note: Portugal's 2G data includes both 2G and 3G subscriptions.

Some have feared that the market for mobile telephony would reach saturation in many OECD countries. These fears have so far been unfounded. Markets continue to expand, partly because the age at which users get their first mobile phones continues to decline. A report done by the UK telecommunication wholesaler Carphone Warehouse and the London School of Economics found that in the United Kingdom, 51% of 10 year-olds have a mobile phone. The share jumped to 91% for 12-year-olds.<sup>1</sup> One of the main drivers behind children's mobile phones is the fact that parents can control usage via prepaid cards.

Prepaid plans now account for nearly 42% of all mobile phone subscriptions in the OECD area, a percentage that has held roughly constant since 2001. Prepaid plans increased their share primarily between 1997 and 2001 (Figure 4.7 and Table 4.9). Mexico and Italy have the highest percentage of mobile users on prepaid plans, each with higher than 90%. Portugal, Ireland, the Netherlands and Turkey all have more than 70% of users on prepaid plans. In contrast, Korea and Japan have the fewest number of users on prepaid plans; these subscribers make up less than 3% of all subscribers. Finland, the United States, Denmark, Canada and Norway are also significantly below the OECD average.



Figure 4.7. Growth of prepaid mobile accounts in the OECD area

Many of the countries with the highest percentage of prepaid subscribers have GSM mobile operators. SIM cards for GSM phones have allowed users to use the same phone easily on different accounts whereas a CDMA user would need the phone reprogrammed to switch accounts. There has been some discussion recently in Korea on how to introduce SIM cards into phones on the CDMA network as a way to stimulate take-up.

All OECD countries have 2G mobile coverage for more than 90% of their populations. Even large countries with extensive rural areas typically have excellent coverage of places where people live. Now, operators are rolling out 3G networks but coverage is significantly lower in some OECD countries. Exceptions include Sweden, Korea, Luxembourg, Italy, the United Kingdom and the United States.

Operators continue to build out 3G networks and the number of subscribers on these networks is increasing. The growth of 3G subscribers mimics, in some ways, that of total cellular mobile subscribers nine years earlier. Figure 4.8 shows how subscriber numbers increased year on year after reaching the 20 million subscriber mark. By the fourth year, 3G subscriptions are only slightly below the level of mobile subscribers in a comparable time frame.

StatLink and http://dx.doi.org/10.1787/001071485485



Figure 4.8. Mobile 2G and 3G, four-year trend from 20 million subscribers, OECD

StatLink and http://dx.doi.org/10.1787/001084662724

The number of subscribers to 3G networks is increasing rapidly but many users use the 3G network only for voice and not for value-added data services. As a result, many operators have launched data-only plans for business users to help increase utilisation of their 3G network capacity.

While the total number of mobile subscribers has increased, so has the functionality of phones in the market. New 3G handsets give users access to the Internet and multimedia content on the go. In addition, new handsets in Japan and Korea allow users to access new, dedicated terrestrial and satellite television networks.

Early in the decade some analysts believed that rollout of faster 3G data networks would usher in television on mobile phones. In reality, consumers' habits and the high cost of using the networks for data-intensive applications has made streaming video over mobile networks mainly a tool for low-bandwidth/high-value content such as highlight clips from sporting events. The high price of mobile 3G data has kept most users from using mobile phones to watch ordinary television programmes.

Because of the slow start of mobile television, network operators across the OECD area are considering other, more cost-effective ways to deliver video to mobile subscribers. Japan and Korea have the largest and most advanced mobile television networks.

Korea has two competing mobile television networks, one terrestrial (T-DMB) and the other via satellite (S-DMB). The terrestrial network broadcasts seven television and 13 audio channels over the free-to-air network using the spectrum set aside for channels "8" and "12". By the first half of 2006 there were already 1.13 million T-DMB handsets available in the market. Television and audio programmes are free to all users but some data functionality (such as real-time traffic information) is via a paid subscription. Korea and Japan also share a satellite for delivering mobile television over S-DMB. In Korea 15 television channels and 19 audio channels are available on the network. All content is by subscription only; there were 680 000 subscribers in Korea in June 2006.<sup>2</sup>

The Korean network rollout for S-DMB and T-DMB is interesting because both networks cover subways throughout Seoul, where roughly one-quarter of the population lives and works. Both the terrestrial and satellite broadcasters have installed repeaters throughout the public transport network that allow for seamless viewing. This is important because the peak viewing times on both networks are during long commutes to and from work. The national public broadcaster KBS creates mobile-specific content for peak periods and shows regular KBS programming during off-peak hours.

Operators in Denmark, Finland, France, Germany, the Netherlands, Spain, Sweden, Switzerland, the United States and the United Kingdom have started running trials of similar (DMB) or competing (DVB, MediaFLO) networks.

# Wi-Fi

Consumers and businesses were already rapidly adopting Wi-Fi-based networking technologies at the time of the previous *Communications Outlook*. Since then there have been several interesting developments in terms of how Wi-Fi networks are forming, expanding and being used.

There are no precise statistics on the number of Wi-Fi hotspots in the OECD area. However, in October 2006, the hotspot location site "JiWire" tracked more than 129 000 Wi-Fi hotspots in 130 countries. The provider Boingo offers Wi-Fi access from any of its 60 000 affiliated hotspots across the world. At the national level, the incumbent Deutsche Telekom operated 9 300 WLAN hotspots in Germany alone in October 2006. The expansion of WLAN hotspots has allowed operators to find innovative ways to expand coverage and offer new services.

One emerging trend is that users are willing to share some of their own bandwidth in exchange for access on other subscribers' networks. The idea of this type of trade-off as a business model was put forward as early as 2001 but has only recently gained strong momentum with the advent of the FON Community (see Box 4.1).

### Box 4.1. Subsidising the rollout of shared Wi-Fi

In June 2006, the Wi-Fi community of hotspots called FON announced that 54 000 people worldwide had signed up to share their Wi-Fi connections with other users. FON subscribers who grant access to their Wi-Fi connections at home are then allowed to roam freely on the Wi-Fi connection of other FON subscribers.

It is not necessary for FON network users to share their own connections. Provision is made for Internet subscribers who are wary of sharing their networks. Non-sharing subscribers can pay a small fee of USD 3 a day to use the network of other FON subscribers.

Alliances such as FON are helping unlock extensive, but private Wi-Fi coverage in many cities around the world. By pooling demand together the network operators are able to take advantage of what network economists call positive consumption externalities. In network economics, the value of the network to any individual user increases as the number of subscribers sharing their connections increases.

Source: Reuters UK, "Wi-fi crusader in \$5 router giveaway", 25 June 2006, http://today.reuters.com/news/ NewsArticle.aspx?type=internetNews&storyID=2006-06-25T200229Z\_01\_N25347620\_RTRUKOC\_0\_US-WIFI-FON.xml.

With FON, users share their own connections via Wi-Fi but then have access to other FON routers outside their homes. However, ISPs are finding that shared bandwidth can also be tied to specific telecommunication services through a set-top box.

France's ISP "Free" has used its Wi-Fi-enabled set-top box to provide wireless VoIP roaming services to its subscribers. A small amount of Wi-Fi bandwidth can be dedicated

to outside VoIP (over Wi-Fi) users in exchange for similar access from any other participant's set-top box. This allows a Free subscriber with a Wi-Fi-enabled handset to make calls throughout France, using their own fixed-line telephone subscription, as long as they are in Wi-Fi range of another participant's set-top box.

## **Payphones**

The growth of mobile telephone coverage and penetration has had an effect on another element of operator networks – the number of payphones. The demand for using costly payphones has fallen considerably as more users make calls via mobile phones. This had led to a reduction in the number of payphones available in some OECD areas. However, reducing the number of payphones is not always easy as they are often considered part of operators' universal service responsibility and their removal tends to generate consumer concerns. In September 2006, the Australian operator Telstra announced that it would remove payphones. This was met with resistance from groups that felt the affected phones were needed next to "schools, railways and sporting facilities".<sup>3</sup> In response to Telstra's action, the Australian government announced on 8 June 2006 a number of initiatives to clarify customers' rights in relation to payphone services and the role of the telecommunication regulator (ACMA) in ensuring Telstra compliance in this area.<sup>4</sup> The situation can be particularly difficult for operators if the phones are not profitable. Telstra, for example, says that only 45% of its payphones throughout Australia break even on costs.<sup>5</sup>

Demand for payphones decreases in areas of the OECD where there is good mobile coverage and competition from providers. However, increased concern about radiation from mobile phone antennas among local residents has also left some areas without continuous mobile coverage.

For many of these reasons regulators are continuing to impose the provision of public phone service on incumbent operators. The Irish regulator ComReg recently concluded that the incumbent provider eircom was required to maintain payphones as part of its universal service obligations to June 2010.<sup>6</sup> In Switzerland, the Federal Communication Commission (ComCom) decided that public payphones should be an integral part of universal service though the end of 2017.

Some operators have found innovative ways to make the most of the equipment they may be obliged to maintain under existing universal service obligations. Telecom New Zealand has equipped some if its 4 500 public phones with Wi-Fi capability which is accessible in a 50-metre radius of the phone box.<sup>7</sup>

# **Broadband network growth**

Broadband networks continue to expand across the OECD area. DSL networks have the most extensive broadband coverage in most OECD countries (Table 4.11 and Figure 4.9). However, in countries such as the United States and Canada broadband coverage by cable networks is also very high, and in some areas more extensive than DSL.

DSL coverage is particularly high in Belgium, Korea, Luxembourg, the Netherlands and the United Kingdom. Twenty-two OECD countries have at least 90% coverage measured by lines, households or population. Greece has the lowest DSL coverage in the OECD area with only 9% of the population able to obtain a DSL line.

DSL coverage statistics as given in Figure 4.9 only show the percentage of households/population that can subscribe to DSL or the percentage of lines that have



#### Figure 4.9. DSL coverage and population density

Note: DSL coverage is measured in various ways across the OECD. The percentages given above may represent the number of lines that have been upgraded, the population covered or the households which are able to subscribe. 1. Data for the United States is an average for Verizon, SBC, Bell South, Qwest, Sprint, Alltel, Cincinnati Bell,

Centurytel and ACS.

been upgraded. This implies that subscribers have access to at least one DSL provider through their telecommunication exchange.

The statistics do not indicate whether DSL services are available from multiple providers or if competitive operators have installed equipment in the exchange. Some statistics are available from industry trade groups on the number of exchanges in which competitive operators have installed equipment at the main distribution frame (MDF). Data from the European Competitive Telecommunications Association (ECTA) show that the number of exchanges hosting competitive equipment remains low in many OECD countries and this could have implications for the competitiveness of broadband in OECD markets (Figure 4.10). Unbundling rules in many OECD countries still allow subscribers to access broadband from competitive operators via a wholesale arrangement.

Cable networks in Canada and the United States have extensive coverage in areas where they offer cable television services. The distance between the subscriber and the cable head end is not an important aspect of delivering broadband services as it is with DSL-based technologies. A report by the FCC in the United States showed that as of June 2006, cable Internet services were available to 93% of households that were passed by cable television. For comparison, the report showed that DSL is available to 79% of homes with access to telephone service from an incumbent provider.<sup>8</sup>

### **Broadband speeds**

Operators across the OECD area are upgrading networks to offer faster download speeds to subscribers. Both DSL and cable operators have increased speeds to end-users as technology improves. The fastest broadband connections offered by incumbent telecommunication operators are in Korea and Japan. Both KT and NTT offer broadband at 100 Mbit/s. The third-fastest speed from an incumbent is from Verizon in the United States over its FiOS fibre network (Figure 4.11).

StatLink and http://dx.doi.org/10.1787/001108776886



Figure 4.10. Level of competition at the main distribution frame

Source: European Competitive Telecommunications Association (ECTA), www.ectaportal.com. StatLink mg http://dx.doi.org/10.1787/001144335826



## Figure 4.11. Fastest broadband download speeds offered by the incumbent telecommunications operator

Note: The connections represented are either over DSL or fibre and refer to the fastest consumer speed available from the incumbent operator on the date in October 2006 when the data was gathered. Operators in countries such as Australia and Portugal increased speeds before the end of 2006 but after the collection date. The top speed plan in the United States is from Verizon.

StatLink and http://dx.doi.org/10.1787/001151256048

The fastest offers from cable operators were in Japan, Norway, Sweden, the Netherlands, Belgium, France and Korea (Figure 4.12). Cable operators in all six countries offered broadband at speeds of 20 Mbit/s or greater. The fastest broadband speeds available in the OECD are over fibre optic lines. Cable providers in 17 countries offer broadband at speeds of 10 Mbit/s or greater. Only 13 incumbent DSL providers in the OECD offer similar speeds.



# Figure 4.12. Fastest broadband download speeds offered by the largest cable operator

StatLink and http://dx.doi.org/10.1787/001175848726

# Transition to fibre

At 63%, the majority of broadband connections in the OECD area are still over DSL. However, some leading OECD countries are moving to upgrade last-mile, copper-based connections to fibre. Part of the impetus has been the transition to HDTV signals in many OECD countries. The bandwidth required for a standard television signal over IP is roughly 2 Mbit/s, which is typically available to DSL subscribers in the OECD. However, the bandwidth needed for one HDTV television signal will be significantly higher, roughly 10 Mbit/s for each channel streamed (depending on compression techniques). As mentioned earlier, incumbent providers in only 13 of the OECD's 30 member countries offered speeds of 10 Mbit/s or higher to residential subscribers in October 2006. In some sense, cable operators offering high-speed data have a slight advantage over DSL providers using copper twisted pair since their video is distributed alongside the data path, not over it.

Many of the fastest telecommunication networks in the OECD area use ADSL2+ technologies to reach the final consumer. However, current ADSL2+ connections would likely not support multiple HDTV streams to a household although they would be available over the cable TV network. Incumbents in only eight OECD countries offer theoretical maximum speeds that could potentially accommodate two HDTV streams at 10 Mbit/s apiece.

Broadband providers therefore are looking to two other network topologies to reach consumers of the last mile using fibre-to-the-node (FTTN) or fibre-to-the-home (FTTH). Technologies such as VDSL and VDSL2+ can offer speeds of 50 Mbit/s over very short distances and may be able to support multiple HDTV channels, although VDSL implementations at 26 Mbit/s are common. Some providers have gone a step further and have chosen to roll out fibre directly to end-users.

Korea and Japan have the most subscribers with access to the Internet via a fibrebased connection. Japan leads the world in fibre-to-the-home connections with 6.3 million subscribers in June 2006 (see Figure 4.13). The total number of DSL subscribers has fallen in both Korea and Japan as users upgrade to fibre-based connections. Fibre subscribers in Japan alone outnumber total broadband subscribers in 22 of the 30 OECD countries.



Figure 4.13. Japanese broadband subscription growth towards fibre

StatLink 🖏 💶 http://dx.doi.org/10.1787/001204415335

In the United States, a number of incumbent telecommunication providers are pushing fibre closer to homes. Verizon is promoting its FiOS service which offers fibre connections to the home. In June 2006, Verizon had 375 000 subscribers with fibre connections in their homes. This was roughly 12% of all subscriber homes passed.<sup>9</sup>

Traditional HFC (hybrid fibre coaxial) cable providers may also eventually look to putting fibre all the way to the consumer as a way to offer faster bandwidth to users. Current specifications for DOCSIS 3.0, the cable modem standard, offer downstream bandwidths up to 160 Mbit/s. Since this bandwidth is shared among users, there may be contention problems. One longer-term solution is for cable providers to move toward fibre distribution directly to consumers and shift to a stream-on-demand type of service.

Competitive DSL providers have also started moving towards the provision of fibre-tothe-premises (FTTP) services. In France the competitive operator Free has announced that it will begin construction of an FTTP network throughout Paris and in any other area where Free subscribers make up a minimum of 15% of connections at an exchange.<sup>10</sup>

## Investment

The transition to fibre-based broadband technologies, higher-speed mobile and the move towards next-generation networks has brought back growth in telecommunication investment. After a sharp decline between 2001 and 2003, investment started increasing again in 2004 and has continued through 2005 (Table 4.12). Investment rose 13% from USD 142 billion in 2003 to USD 160 billion in 2005 (Figure 4.14).

Investment growth leading up to 2000 was mainly driven by operators upgrading mobile networks, competitive operators installing equipment in local exchanges and extensive rollouts of backbone infrastructure by incumbent and competitive operators. The bursting of the speculative bubble in 2000 led to a decline in infrastructure investment for the next three years. Operators that had installed massive fibre optic backbone networks saw the price per Mbit/s drop as many long-haul markets suffered from overcapacity. Investment in third-generation mobile networks was slow to arrive, contributing to the decline in investment.

Source: OECD biannual broadband statistics: www.oecd.org/sti/ict/broadband.



Figure 4.14. Public telecommunications investment by region, 1997-2006, excluding spectrum fees

The level of investment began to rise in 2004 and the increase can be tied in part to impressive demand for broadband data services. Incumbent operators in several OECD markets have moved quickly to upgrade lines to better compete with cable Internet offerings and increase average revenue per user. Competition from new entrants over unbundled lines has also helped spur investment in several markets.

The North American region has typically had the largest amount of total telecommunication investment (including spectrum fees) in the OECD area (Table 4.13). In 1997, it accounted for 40% of all OECD telecommunication investment. That percentage increased through the year 1999 and reached 52% during the peak of the boom. The next four years saw a decline in investment across all regions, with the largest drop in North America. In 2005, the ratio of North American investment (41%) was again similar to the 1997 level of 40%. Telecommunication investment will likely continue to increase over the next few years as the largest telecommunication operators continue to build out fibre networks to consumers and expand wireless offerings.

High levels of investment are likely to continue because several large telecommunications firms have started building next generation networks. BT has started building its "21st Century Network" or "21CN" and notes that it will put USD 5.66 billion (GBP 3 billion) into capital expenditures in 2006, mainly towards the construction of the new network. For BT, the investment in the new network is a way to deliver long-term structural cost reduction by moving towards a simpler, lower-cost network architecture.

The two largest fixed telecommunication operators in the world by revenues (NTT and Verizon) have continued to roll out fibre lines directly to customers and have announced large capital outlays for the future. Verizon announced that it would spend USD 18 billion in net capital between 2004 and 2010 to deploy fibre. The company predicts that the new fibre network will save approximately USD 1 billion annually in operating expenses by 2010 owing to fibre's operating efficiencies. In addition, investment should become more attractive to operators as costs fall. The amount of capital expenditure outlay Verizon needed to pass a home in August 2006 was USD 873 and the cost is falling.<sup>11</sup> NTT in Japan is expected to invest USD 8.5 billion from 2004 to 2010 for its fixed communications operations.


Figure 4.15. Public telecommunications investment per capita, USD

Note: Investment data contains estimates from Table 4.12.

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Figure 4.16. Public telecommunications investment per access path, USD

Note: Total communication access paths = analogue lines + ISDN lines + DSL + cable modem + mobile subscribers. Investment data contains estimates from Table 4.12.

StatLink and http://dx.doi.org/10.1787/001314138363

In terms of investment as a percentage of revenues, investment by operators in the United Kingdom accounted for 27% of telecommunication revenues in 2005 (Table 4.14). The OECD average for the ratio of investment to revenues was 15.3%. Investment was less than 10% of revenues in Luxembourg, Germany, Netherlands, Belgium, New Zealand, Greece and Austria.

Another important measure of investment is the ratio of telecommunication investment to gross fixed capital formation (GFCF) (Table 4.15). The ratio measures telecommunication investment as a percentage of domestic investment in fixed assets and shows the contribution of the telecommunications sector to overall physical capital formation. In 2005, telecommunication investment in the OECD area accounted for 2.24% of gross fixed capital formation. The percentage was highest in the Slovak Republic, the United Kingdom, Hungary, Poland and the United States. In the Slovak Republic telecommunications investment was 3.6% of GFCF in 2005, while in Luxembourg it was only 0.77%.

Telecommunication investment per capita was higher in 2005 than two years earlier in 24 of the 30 OECD countries (Figure 4.15). There was also a relatively wide variation in investment per total telecommunication access paths (Figure 4.16) with the strongest twoyear growth in Norway, Iceland, Finland, Canada and Portugal.

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#### Table 4.1. Access trends in the OECD area

|  | 1997        | 1998        | 1999        | 2000          | 2001          | 2002          | 2003          | 2004          | 2005          | CAGR<br>(2000-2005) | CAGR<br>(2003-2005) |
|--|-------------|-------------|-------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------------|---------------------|
| Lines/subscribers  |             |             |             |               |               |               |               |               |               |                     |                     |
| Standard analogue access lines   | 475 335 259 | 477 429 469 | 475 915 636 | 469 859 046   | 461 189 804   | 446 793 367   | 436 680 776   | 428 325 718   | 418 466 488   | -2.29               | -2.11               |
| ISDN lines   | 9 490 895   | 13 358 708  | 20 644 047  | 28 179 562    | 31 666 345    | 32 955 069    | 33 194 965    | 32 332 883    | 31 705 768    | 2.39                | -2.27               |
| ISDN channels  | 25 423 372  | 39 261 801  | 59 969 411  | 80 190 350    | 90 181 023    | 94 366 140    | 94 499 491    | 89 626 394    | 87 849 182    | 1.84                | -3.58               |
| Mobile subscribers   | 170 359 942 | 245 539 940 | 359 301 238 | 505 331 260   | 604 201 400   | 681 497 222   | 741 507 030   | 835 326 435   | 932 785 201   | 13.04               | 12.16               |
| DSL lines  | 0           | 0           | 557 499     | 5 929 579     | 17 096 368    | 30 412 872    | 48 716 138    | 72 783 466    | 98 539 247    | 75.44               | 42.22               |
| Cable modem subscribers  | 96 000      | 679 464     | 2 761 073   | 7 618 918     | 15 016 145    | 22 787 713    | 31 439 755    | 39 770 487    | 48 407 422    | 44.75               | 24.08               |
| Telephone access   |             |             |             |               |               |               |               |               |               |                     |                     |
| Fixed telephone access paths (analogue + ISDN lines)   | 484 826 154 | 490 788 177 | 496 559 683 | 498 038 608   | 492 856 150   | 479 748 435   | 469 875 742   | 460 658 601   | 450 172 256   | -2.00               | -2.12               |
| Total telephone access paths (analogue + ISDN lines + mobile)                                  | 655 186 096 | 736 328 117 | 855 860 921 | 1 003 369 868 | 1 097 057 550 | 1 161 245 657 | 1 211 382 772 | 1 295 985 036 | 1 382 957 456 | 6.63                | 6.85                |
| Communication access   |             |             |             |               |               |               |               |               |               |                     |                     |
| Fixed communication access paths<br>(analogue lines + ISDN lines + DSL + cable modem)          | 484 922 154 | 491 467 641 | 499 878 255 | 511 587 105   | 524 968 663   | 532 949 020   | 550 031 635   | 573 212 554   | 597 118 925   | 3.14                | 4.19                |
| Total communication access paths<br>(analogue lines + ISDN lines + DSL + cable modem + mobile) | 655 282 096 | 737 007 581 | 859 179 493 | 1 016 918 365 | 1 129 170 063 | 1 214 446 242 | 1 291 538 665 | 1 408 538 989 | 1 529 904 125 | 8.51                | 8.84                |
| Broadband  |             |             |             |               |               |               |               |               |               |                     |                     |
| DSL lines as percentage of fixed communication access paths                                    | 0.0         | 0.0         | 0.1         | 1.2           | 3.5           | 6.3           | 10.4          | 15.8          | 21.9          |                     |                     |
| Cable subscribers as percentage of fixed communication access paths                            | 0.0         | 0.1         | 0.6         | 1.5           | 3.0           | 4.7           | 6.7           | 8.6           | 10.8          |                     |                     |

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|                            |         |         |         |         |         | In th     | nousands  |           |           |           |           |                     |                     |                     |
|----------------------------|---------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|---------------------|---------------------|
|                            | 1993    | 1996    | 1997    | 1998    | 1999    | 2000      | 2001      | 2002      | 2003      | 2004      | 2005      | CAGR<br>(2003-2005) | CAGR<br>(2000-2005) | CAGR<br>(1996-2005) |
| Australia                  | 8 866   | 13 431  | 14 289  | 15 247  | 16 474  | 18 595    | 21 771    | 23 811    | 25 896    | 28 381    | 31 248    | 9.85                | 10.94               | 9.84                |
| Austria                    | 3 580   | 4 297   | 4 732   | 5 755   | 7 806   | 9 629     | 10 141    | 10 375    | 10 856    | 11 913    | 12 532    | 7.44                | 5.41                | 12.63               |
| Belgium                    | 4 398   | 5 257   | 6 012   | 6 490   | 7 819   | 10 250    | 12 436    | 13 251    | 14 013    | 14 899    | 15 626    | 5.60                | 8.80                | 12.87               |
| Canada                     | 16 736  | 21 471  | 22 938  | 24 891  | 26 308  | 29 661    | 33 168    | 34 918    | 37 013    | 39 292    | 41 695    | 6.14                | 7.05                | 7.65                |
| Czech Republic             | 1 961   | 3 019   | 3 795   | 4 700   | 5 752   | 8 254     | 10 628    | 12 016    | 13 036    | 14 007    | 15 092    | 7.60                | 12.83               | 19.58               |
| Denmark                    | 3 067   | 4 572   | 4 608   | 5 134   | 5 823   | 6 641     | 7 377     | 7 993     | 8 431     | 9 005     | 9 484     | 6.06                | 7.39                | 8.45                |
| Finland                    | 2 767   | 4 345   | 5 011   | 5 801   | 6 288   | 6 815     | 7 326     | 7 742     | 7 974     | 8 257     | 8 828     | 5.22                | 5.31                | 8.20                |
| France                     | 31 534  | 34 477  | 37 883  | 42 273  | 50 922  | 59 468    | 66 866    | 69 265    | 74 032    | 79 573    | 85 745    | 7.62                | 7.59                | 10.65               |
| Germany                    | 38 342  | 46 701  | 48 863  | 54 350  | 63 561  | 88 073    | 97 722    | 102 018   | 108 738   | 120 252   | 128 835   | 8.85                | 7.90                | 11.94               |
| Greece                     | 4 744   | 5 861   | 6 370   | 7 595   | 9 534   | 11 693    | 13 777    | 15 083    | 15 994    | 16 717    | 18 125    | 6.45                | 9.16                | 13.36               |
| Hungary                    | 1 498   | 3 154   | 3 859   | 4 530   | 5 240   | 6 670     | 8 445     | 10 250    | 11 391    | 12 275    | 12 946    | 6.61                | 14.18               | 16.99               |
| Iceland                    | 144     | 201     | 221     | 265     | 333     | 378       | 404       | 443       | 473       | 492       | 531       | 5.99                | 7.04                | 11.43               |
| Ireland                    | 1 167   | 1 687   | 2 011   | 2 531   | 3 261   | 3 658     | 4 431     | 4 784     | 5 144     | 5 593     | 6 162     | 9.44                | 10.99               | 15.48               |
| Italy                      | 24 179  | 31 450  | 37 023  | 45 434  | 55 065  | 66 899    | 76 239    | 78 734    | 84 869    | 92 530    | 102 487   | 9.89                | 8.91                | 14.03               |
| Japan                      | 59 360  | 89 517  | 101 103 | 109 934 | 119 128 | 129 376   | 138 971   | 149 491   | 159 621   | 167 280   | 172 266   | 3.89                | 5.89                | 7.54                |
| Korea                      | 16 686  | 23 131  | 27 762  | 34 778  | 45 832  | 53 152    | 59 982    | 64 944    | 64 545    | 67 634    | 69 051    | 3.43                | 5.37                | 12.92               |
| Luxembourg                 | 215     | 295     | 327     | 358     | 426     | 551       | 684       | 729       | 800       | 935       | 1 031     | 13.49               | 13.33               | 14.93               |
| Mexico                     | 7 621   | 9 860   | 10 995  | 13 276  | 18 659  | 26 418    | 35 601    | 41 106    | 46 822    | 57 529    | 68 923    | 21.33               | 21.14               | 24.12               |
| Netherlands                | 7 634   | 9 156   | 10 818  | 11 114  | 15 152  | 19 594    | 20 097    | 20 788    | 22 690    | 26 432    | 26 345    | 7.75                | 6.10                | 12.46               |
| New Zealand                | 1 532   | 2 197   | 2 463   | 3 018   | 3 301   | 3 946     | 4 215     | 4 399     | 4 853     | 5 509     | 6 283     | 13.79               | 9.75                | 12.38               |
| Norway                     | 2 335   | 3 743   | 4 152   | 4 547   | 5 114   | 5 649     | 5 987     | 6 267     | 6 608     | 7 335     | 7 627     | 7.43                | 6.19                | 8.23                |
| Poland                     | 4 416   | 6 751   | 8 322   | 10 413  | 13 437  | 17 693    | 22 172    | 25 873    | 29 505    | 35 622    | 40 941    | 17.80               | 18.27               | 22.17               |
| Portugal                   | 3 271   | 4 406   | 5 374   | 6 969   | 8 564   | 10 456    | 11 808    | 12 470    | 14 147    | 14 787    | 16 150    | 6.85                | 9.08                | 15.53               |
| Slovak Republic            | 893     | 1 276   | 1 592   | 2 005   | 2 319   | 2 992     | 3 704     | 4 327     | 4 981     | 5 573     | 5 585     | 5.88                | 13.30               | 17.82               |
| Spain                      | 14 301  | 18 508  | 20 415  | 23 519  | 32 055  | 41 745    | 47 557    | 55 857    | 58 431    | 59 204    | 65 609    | 5.96                | 9.46                | 15.10               |
| Sweden                     | 5 910   | 8 561   | 9 244   | 10 197  | 11 235  | 12 545    | 13 505    | 14 370    | 15 337    | 15 491    | 16 033    | 2.24                | 5.03                | 7.22                |
| Switzerland                | 4 335   | 4 828   | 5 328   | 5 923   | 7 210   | 8 808     | 9 519     | 10 209    | 10 954    | 11 497    | 12 397    | 6.39                | 7.08                | 11.05               |
| Turkey                     | 12 192  | 15 112  | 17 354  | 20 466  | 25 856  | 33 470    | 37 344    | 42 277    | 46 920    | 54 337    | 64 131    | 16.91               | 13.89               | 17.42               |
| United Kingdom             | 27 340  | 36 655  | 38 291  | 44 443  | 55 588  | 67 265    | 77 051    | 81 405    | 85 701    | 95 213    | 103 829   | 10.07               | 9.07                | 12.26               |
| United States <sup>1</sup> | 147 096 | 176 849 | 194 131 | 211 051 | 230 765 | 256 576   | 270 243   | 289 252   | 301 764   | 330 977   | 364 367   | 9.88                | 7.27                | 8.36                |
| OECD                       | 458 118 | 590 768 | 655 282 | 737 008 | 858 830 | 1 016 918 | 1 129 170 | 1 214 446 | 1 291 539 | 1 408 539 | 1 529 904 | 8.84                | 8.51                | 11.15               |

1. The United States data do not include access lines (voice equivalents) for competitive telephone carriers and for certain small traditional telephone carriers.

Notes: For 2000, there were approximately 192 million channels. Total communication access paths = (analogue lines + ISDN lines + DSL + cable modem + mobile subscribers).

#### Table 4.2. Total communication access paths in the OECD area

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# Table 4.3. Fixed telephone access paths in the OECD area

| In | thousands |
|----|-----------|
|----|-----------|

|                 | 1996    | 1997    | 1998    | 1999    | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    | Per 100<br>inhabitants<br>(2005) | CAGR<br>(2003-2005) | CAGR<br>(1996-2005) |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------------------------|---------------------|---------------------|
| Australia       | 9 440   | 9 710   | 9 900   | 10 120  | 10 511  | 10 511  | 10 790  | 10 911  | 10 370  | 10 120  | 49.4                             | -3.7                | 0.8                 |
| Austria         | 3 698   | 3 567   | 3 455   | 3 455   | 3 374   | 3 307   | 3 187   | 3 144   | 3 069   | 3 005   | 36.5                             | -2.2                | -2.3                |
| Belgium         | 4 780   | 5 037   | 4 734   | 4 609   | 4 475   | 4 315   | 4 279   | 4 226   | 4 148   | 4 118   | 39.3                             | -1.3                | -1.6                |
| Canada          | 18 051  | 18 722  | 19 384  | 19 187  | 19 527  | 19 810  | 19 274  | 19 055  | 18 804  | 18 355  | 56.9                             | -1.9                | 0.2                 |
| Czech Republic  | 2 817   | 3 273   | 3 735   | 3 806   | 3 898   | 3 669   | 3 389   | 3 279   | 3 059   | 2 869   | 28.0                             | -6.5                | 0.2                 |
| Denmark         | 3 255   | 3 164   | 3 203   | 3 182   | 3 210   | 3 179   | 3 075   | 2 996   | 2 909   | 2 797   | 51.6                             | -3.4                | -1.7                |
| Finland         | 2 869   | 2 919   | 2 955   | 3 007   | 3 057   | 3 082   | 2 943   | 2 736   | 2 560   | 2 276   | 43.4                             | -8.8                | -2.5                |
| France          | 31 991  | 32 128  | 31 050  | 30 253  | 29 597  | 29 248  | 28 980  | 28 673  | 28 502  | 28 186  | 45.0                             | -0.9                | -1.4                |
| Germany         | 40 964  | 40 687  | 40 437  | 40 110  | 39 666  | 39 696  | 39 650  | 39 380  | 39 081  | 38 995  | 47.3                             | -0.5                | -0.5                |
| Greece          | 5 330   | 5 432   | 5 539   | 5 640   | 5 760   | 5 813   | 5 769   | 5 656   | 5 613   | 5 522   | 49.7                             | -1.2                | 0.4                 |
| Hungary         | 2 681   | 3 153   | 3 494   | 3 639   | 3 592   | 3 454   | 3 301   | 3 255   | 3 197   | 3 001   | 29.7                             | -4.0                | 1.3                 |
| Iceland         | 154     | 155     | 159     | 161     | 161     | 158     | 158     | 152     | 150     | 151     | 50.9                             | -0.5                | -0.3                |
| Ireland         | 1 390   | 1 500   | 1 585   | 1 661   | 1 637   | 1 660   | 1 701   | 1 693   | 1 689   | 1 722   | 41.5                             | 0.8                 | 2.4                 |
| Italy           | 25 022  | 25 263  | 25 134  | 24 996  | 24 494  | 24 753  | 24 799  | 26 011  | 25 290  | 24 429  | 41.7                             | -3.1                | -0.3                |
| Japan           | 62 633  | 62 849  | 62 626  | 62 129  | 61 957  | 61 324  | 60 772  | 60 218  | 59 608  | 58 075  | 45.5                             | -1.8                | -0.8                |
| Korea           | 19 950  | 20 866  | 20 795  | 22 118  | 22 426  | 22 822  | 23 382  | 20 435  | 20 191  | 20 141  | 41.7                             | -0.7                | 0.1                 |
| Luxembourg      | 250     | 260     | 228     | 217     | 248     | 251     | 251     | 246     | 245     | 244     | 53.4                             | -0.3                | -0.2                |
| Mexico          | 8 826   | 9 254   | 9 927   | 10 927  | 12 332  | 13 774  | 14 975  | 16 330  | 18 073  | 19 512  | 18.5                             | 9.3                 | 9.2                 |
| Netherlands     | 8 152   | 9 129   | 7 767   | 8 211   | 8 334   | 7 985   | 7 852   | 7 677   | 7 434   | 5 942   | 36.4                             | -12.0               | -3.5                |
| New Zealand     | 1 719   | 1 753   | 1 763   | 1 759   | 1 749   | 1 765   | 1 801   | 1 798   | 1 801   | 1 790   | 43.6                             | -0.2                | 0.5                 |
| Norway          | 2 484   | 2 475   | 2 475   | 2 446   | 2 386   | 2 317   | 2 295   | 2 202   | 2 155   | 1 921   | 41.6                             | -6.6                | -2.8                |
| Poland          | 6 532   | 7 510   | 8 485   | 9 533   | 10 946  | 11 400  | 11 860  | 11 818  | 11 726  | 10 897  | 28.6                             | -4.0                | 5.8                 |
| Portugal        | 3 744   | 3 867   | 3 894   | 3 892   | 3 766   | 3 734   | 3 682   | 3 616   | 3 569   | 3 494   | 33.1                             | -1.7                | -0.8                |
| Slovak Republic | 1 246   | 1 392   | 1 540   | 1 655   | 1 698   | 1 556   | 1 403   | 1 295   | 1 250   | 1 184   | 22.0                             | -4.4                | -0.6                |
| Spain           | 15 510  | 16 085  | 16 467  | 17 134  | 17 748  | 17 427  | 17 427  | 17 609  | 17 157  | 17 947  | 41.4                             | 1.0                 | 1.6                 |
| Sweden          | 6 065   | 6 075   | 6 089   | 6 102   | 6 067   | 5 970   | 5 844   | 5 761   | 5 627   | 5 436   | 60.2                             | -2.9                | -1.2                |
| Switzerland     | 4 171   | 4 284   | 4 224   | 4 153   | 4 108   | 4 101   | 4 077   | 4 016   | 3 941   | 3 831   | 51.1                             | -2.3                | -0.9                |
| Turkey          | 14 286  | 15 744  | 16 960  | 18 060  | 18 402  | 18 913  | 18 928  | 18 933  | 19 139  | 18 993  | 26.4                             | 0.2                 | 3.2                 |
| United Kingdom  | 29 829  | 29 828  | 31 442  | 31 646  | 31 823  | 32 070  | 31 221  | 30 974  | 30 667  | 30 234  | 50.2                             | -1.2                | 0.1                 |
| United States   | 132 835 | 138 745 | 141 342 | 142 749 | 141 089 | 134 791 | 122 684 | 115 781 | 109 634 | 104 988 | 35.4                             | -4.8                | -2.6                |
| OECD            | 470 675 | 484 826 | 490 788 | 496 560 | 498 039 | 492 856 | 479 748 | 469 876 | 460 659 | 450 172 | 38.4                             | -2.1                | -0.5                |

Notes: Fixed telephone access paths: analogue + ISDN lines.

| In | thousands |
|----|-----------|
|----|-----------|

|                 | 1002    | 1006    | 1007    | 1009    | 1000    | 2000    | 2001    | 2002    | 2002    | 2004    | 2005    | CAGR        | CAGR        | CAGR        | Per 100 inhabitants |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|-------------|-------------|---------------------|
|                 | 1993    | 1990    | 1997    | 1990    | 1999    | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    | (2004-2005) | (2000-2005) | (1996-2005) | (2005)              |
| Australia       | 8 851   | 9 170   | 9 350   | 9 540   | 9 760   | 10 050  | 10 060  | 10 400  | 10 460  | 10 370  | 10 120  | -2.41       | 0.14        | 1.10        | 49.43               |
| Austria         | 3 578   | 3 656   | 3 482   | 3 299   | 3 202   | 3 034   | 2 900   | 2 754   | 2 687   | 2 609   | 2 562   | -1.80       | -3.33       | -3.88       | 31.11               |
| Belgium         | 4 396   | 4 725   | 4 939   | 4 549   | 4 353   | 4 042   | 3 884   | 3 854   | 3 805   | 3 733   | 3 711   | -0.58       | -1.69       | -2.65       | 35.43               |
| Canada          | 16 716  | 18 051  | 18 660  | 19 294  | 19 082  | 19 409  | 19 689  | 19 161  | 18 951  | 18 708  | 18 276  | -2.31       | -1.20       | 0.14        | 56.63               |
| Czech Republic  | 1 961   | 2 817   | 3 273   | 3 732   | 3 795   | 3 872   | 3 585   | 3 243   | 3 094   | 2 867   | 2 695   | -6.01       | -6.99       | -0.49       | 26.33               |
| Denmark         | 3 060   | 3 225   | 3 104   | 3 086   | 2 934   | 2 833   | 2 769   | 2 679   | 2 618   | 2 552   | 2 476   | -2.99       | -2.66       | -2.90       | 45.68               |
| Finland         | 2 763   | 2 842   | 2 861   | 2 855   | 2 850   | 2 849   | 2 806   | 2 726   | 2 500   | 2 390   | 2 140   | -10.48      | -5.57       | -3.10       | 40.79               |
| France          | 30 992  | 31 600  | 31 572  | 31 050  | 30 253  | 29 597  | 29 248  | 28 980  | 28 673  | 28 502  | 28 186  | -1.11       | -0.97       | -1.26       | 44.95               |
| Germany         | 37 500  | 39 000  | 37 800  | 36 200  | 34 500  | 32 200  | 30 500  | 29 100  | 27 837  | 26 986  | 26 340  | -2.39       | -3.94       | -4.27       | 31.94               |
| Greece          | 4 744   | 5 329   | 5 431   | 5 536   | 5 611   | 5 659   | 5 608   | 5 413   | 5 200   | 5 080   | 4 939   | -2.78       | -2.69       | -0.84       | 44.48               |
| Hungary         | 1 498   | 2 675   | 3 133   | 3 457   | 3 614   | 3 492   | 3 294   | 3 092   | 3 038   | 2 980   | 2 792   | -6.30       | -4.38       | 0.48        | 27.68               |
| Iceland         | 144     | 154     | 152     | 151     | 148     | 144     | 140     | 140     | 135     | 134     | 134     | 0.56        | -1.39       | -1.48       | 45.38               |
| Ireland         | 1 167   | 1 390   | 1 500   | 1 536   | 1 585   | 1 590   | 1 590   | 1 600   | 1 600   | 1 600   | 1 600   | 0.00        | 0.13        | 1.58        | 38.57               |
| Italy           | 24 167  | 24 918  | 24 801  | 24 251  | 23 453  | 22 569  | 22 244  | 21 943  | 23 000  | 22 400  | 21 725  | -3.01       | -0.76       | -1.51       | 37.12               |
| Japan           | 58 830  | 61 526  | 60 451  | 58 559  | 55 446  | 52 258  | 50 997  | 51 162  | 51 592  | 51 626  | 50 577  | -2.03       | -0.65       | -2.15       | 39.58               |
| Korea           | 16 686  | 19 942  | 20 845  | 20 756  | 21 944  | 22 326  | 22 764  | 23 277  | 20 331  | 20 126  | 20 006  | -0.60       | -2.17       | 0.04        | 41.42               |
| Luxembourg      | 215     | 248     | 255     | 219     | 189     | 206     | 191     | 191     | 171     | 166     | 165     | -0.90       | -4.43       | -4.45       | 35.97               |
| Mexico          | 7 621   | 8 826   | 9 254   | 9 927   | 10 927  | 12 317  | 13 747  | 14 956  | 16 315  | 18 059  | 19 500  | 7.98        | 9.62        | 9.21        | 18.52               |
| Netherlands     | 7 630   | 8 110   | 8 850   | 7 767   | 7 330   | 7 075   | 6 569   | 6 316   | 6 120   | 5 922   | 4 518   | -23.71      | -8.58       | -6.29       | 27.69               |
| New Zealand     | 1 530   | 1 719   | 1 753   | 1 763   | 1 759   | 1 749   | 1 765   | 1 801   | 1 798   | 1 801   | 1 790   | -0.61       | 0.46        | 0.45        | 43.65               |
| Norway          | 2 335   | 2 440   | 2 325   | 2 166   | 1 914   | 1 683   | 1 548   | 1 484   | 1 417   | 1 371   | 1 299   | -5.21       | -5.04       | -6.76       | 28.11               |
| Poland          | 4 416   | 6 532   | 7 510   | 8 479   | 9 483   | 10 814  | 11 225  | 11 534  | 11 323  | 11 174  | 10 352  | -7.36       | -0.87       | 5.25        | 27.13               |
| Portugal        | 3 271   | 3 724   | 3 819   | 3 803   | 3 752   | 3 571   | 3 482   | 3 404   | 3 334   | 3 291   | 3 220   | -2.16       | -2.05       | -1.60       | 30.52               |
| Slovak Republic |         | 1 246   | 1 392   | 1 539   | 1 651   | 1 686   | 1 525   | 1 350   | 1 234   | 1 184   | 1 184   | 0.00        | -6.83       | -0.57       | 21.97               |
| Spain           | 14 300  | 15 413  | 15 854  | 16 285  | 16 770  | 17 102  | 17 427  | 17 427  | 17 609  | 17 157  | 17 947  | 4.60        | 0.97        | 1.71        | 41.35               |
| Sweden          | 5 910   | 6 032   | 6 010   | 5 965   | 5 890   | 5 783   | 5 667   | 5 562   | 5 497   | 5 403   | 5 236   | -3.09       | -1.97       | -1.56       | 57.98               |
| Switzerland     | 4 300   | 4 045   | 4 076   | 3 883   | 3 622   | 3 382   | 3 240   | 3 163   | 3 089   | 3 012   | 2 923   | -2.93       | -2.87       | -3.54       | 38.97               |
| Turkey          | 12 192  | 14 286  | 15 744  | 16 960  | 18 060  | 18 395  | 18 904  | 18 915  | 18 917  | 19 125  | 18 978  | -0.77       | 0.63        | 3.21        | 26.33               |
| United Kingdom  | 27 072  | 29 668  | 29 569  | 31 051  | 31 045  | 30 940  | 31 060  | 30 141  | 29 903  | 29 685  | 29 329  | -1.20       | -1.06       | -0.13       | 48.70               |
| United States   | 146 524 | 131 966 | 137 571 | 139 773 | 140 994 | 139 233 | 132 758 | 121 026 | 114 432 | 108 313 | 103 749 | -4.21       | -5.71       | -2.64       | 34.97               |
| OECD            | 454 367 | 465 276 | 475 335 | 477 429 | 475 916 | 469 859 | 461 190 | 446 793 | 436 681 | 428 326 | 418 466 | -2.30       | -2.29       | -1.17       | 35.72               |

Note: Values in italics are estimates.

|                |  | 1993    | 1995      | 1996      | 1997      | 1998       | 1999       | 2000       | 2001       | 2002       | 2003       | 2004       | 2005       | CAGR<br>(2004-2005) | CAGR<br>(2000-2005) |
|----------------|--|---------|-----------|-----------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|---------------------|---------------------|
| Australia      | ISDN Channels (64Kbit/s Voice Equivalents) | 15 000  |           | 539 050   | 720 700   | 722 300    | 1 049 000  | 1 235 000  | 1 268 000  | 1 213 000  | 1 288 000  |            |            |                     |                     |
|                | ISDN Basic                                 | 7 500   | 193 600   | 269 525   | 360 350   | 360 350    | 360 350    | 461 000    | 451 000    | 390 000    | 451 000    |            |            |                     |                     |
|                | ISDN Primary                               |         |           | 0         | 0         | 0          | 0          | 0          | 0          | 0          | 0          |            |            |                     |                     |
| Austria        | ISDN Channels (64Kbit/s Voice Equivalents) | 10 418  | 47 766    | 122 564   | 244 166   | 427 400    | 663 200    | 903 800    | 1 046 400  | 1 121 000  | 1 189 348  | 1 213 538  | 1 185 490  | -2.3                | 5.6                 |
|                | ISDN Basic                                 | 3 859   | 16 308    | 40 642    | 83 083    | 152 200    | 247 600    | 331 900    | 398 700    | 424 000    | 447 839    | 449 914    | 432 590    | -3.9                | 5.4                 |
|                | ISDN Primary                               | 90      | 505       | 1 376     | 2 600     | 4 100      | 5 600      | 8 000      | 8 300      | 9 100      | 9 789      | 10 457     | 10 677     | 2.1                 | 5.9                 |
| Belgium        | ISDN Channels (64Kbit/s Voice Equivalents) | 2 606   | 78 066    | 145 984   | 270 260   | 507 468    | 655 804    | 1 051 716  | 1 075 996  | 1 074 440  | 1 090 738  | 1 068 358  | 1 057 186  | -1.0                | 0.1                 |
|                | ISDN Basic                                 | 1 153   | 27 288    | 53 342    | 95 935    | 179 769    | 251 327    | 425 958    | 423 653    | 417 340    | 411 884    | 407 309    | 398 483    | -2.2                | -1.3                |
|                | ISDN Primary                               | 10      | 783       | 1 310     | 2 613     | 4 931      | 5 105      | 6 660      | 7 623      | 7 992      | 8 899      | 8 458      | 8 674      | 2.6                 | 5.4                 |
| Canada         | ISDN Channels (64Kbit/s Voice Equivalents) | 19 600  |           | 0         | 369 240   | 612 899    | 724 417    | 937 717    | 1 115 586  | 1 139 670  | 1 116 302  | 1 054 325  | 778 797    | -26.1               | -3.6                |
|                | ISDN Basic                                 | 600     |           | 0         | 50 162    | 69 975     | 80 999     | 84 126     | 78 864     | 69 332     | 60 523     | 54 869     | 49 539     | -9.7                | -10.0               |
|                | ISDN Primary                               | 800     |           | 0         | 11 692    | 20 563     | 24 453     | 33 455     | 41 646     | 43 522     | 43 272     | 41 069     | 29 553     | -28.0               | -2.4                |
| Czech Republic | ISDN Channels (64Kbit/s Voice Equivalents) |         |           | 0         | 1 260     | 17 210     | 58 040     | 126 084    | 276 010    | 432 398    | 532 206    | 560 776    | 522 748    | -6.8                | 32.9                |
|                | ISDN Basic                                 |         |           | 0         | 165       | 2 335      | 10 135     | 23 562     | 80 555     | 140 569    | 179 193    | 185 288    | 168 014    | -9.3                | 48.1                |
|                | ISDN Primary                               |         |           | 0         | 31        | 418        | 1 259      | 2 632      | 3 830      | 5 042      | 5 794      | 6 340      | 6 224      | -1.8                | 18.8                |
| Denmark        | ISDN Channels (64Kbit/s Voice Equivalents) |         | 41 688    | 89 574    | 176 000   | 346 000    | 710 302    | 1 008 814  | 1 141 052  | 1 066 758  | 1 042 720  | 988 068    | 930 974    | -5.8                | -1.6                |
|                | ISDN Basic                                 |         | 13 599    | 28 797    | 58 000    | 113 000    | 240 731    | 368 762    | 397 846    | 385 239    | 367 250    | 347 199    | 311 362    | -10.3               | -3.3                |
|                | ISDN Primary                               |         | 483       | 1 066     | 2 000     | 4 000      | 7 628      | 9 043      | 11 512     | 9 876      | 10 274     | 9 789      | 10 275     | 5.0                 | 2.6                 |
| Finland'       | ISDN Channels (64Kbit/s Voice Equivalents) |         | 25 544    | 90 184    | 218 946   | 329 028    | 467 346    | 656 930    | 674 286    | 711 436    | 792 396    | 678 814    | 546 864    | -19.4               | -3.6                |
|                | ISDN Basic                                 |         | 5 962     | 25 922    | 54 168    | 95 064     | 151 413    | 199 015    | 272 013    | 207 068    | 224 418    | 157 532    | 126 522    | -19.7               | -8.7                |
|                | ISDN Primary                               |         | 454       | 1 278     | 3 687     | 4 630      | 5 484      | 8 630      | 4 342      | 9 910      | 11 452     | 12 125     | 9 794      | -19.2               | 2.6                 |
| France         | ISDN Channels (64Kbit/s Voice Equivalents) | 542 000 | 1 417 600 | 782 400   | 1 112 800 | 2 807 255  | 3 634 739  | 4 373 260  | 4 773 539  | 5 084 292  | 5 218 318  | 5 038 787  | 4 780 645  | -5.1                | 1.8                 |
|                | ISDN Basic                                 | 91 000  | 258 800   | 391 200   | 556 400   | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          |                     |                     |
|                | ISDN Primary                               | 12 000  | 30 000    | 0         | 0         | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          |                     |                     |
| Germany        | ISDN Channels (64Kbit/s Voice Equivalents) | 842 400 | 2 778 800 | 5 204 600 | 7 342 400 | 10 229 600 | 13 637 000 | 17 947 000 | 21 839 000 | 24 544 000 | 26 530 000 | 27 690 000 | 28 810 000 | 4.0                 | 9.9                 |
|                | ISDN Basic                                 | 217 200 | 864 400   | 1 918 300 | 2 831 200 | 4 174 000  | 5 524 000  | 7 358 000  | 9 073 000  | 10 427 000 | 11 420 000 | 11 970 000 | 12 530 000 | 4.7                 | 11.2                |
|                | ISDN Primary                               | 13 600  | 35 000    | 45 600    | 56 000    | 62 720     | 86 300     | 107 700    | 123 100    | 123 000    | 123 000    | 125 000    | 125 000    | 0.0                 | 3.0                 |
| Greece         | ISDN Channels (64Kbit/s Voice Equivalents) |         |           | 4 566     | 5 604     | 19 956     | 99 424     | 312 324    | 567 940    | 880 964    | 1 100 064  | 1 271 858  | 1 364 360  | 7.3                 | 34.3                |
|                | ISDN Basic                                 |         |           | 888       | 792       | 3 258      | 27 542     | 96 972     | 199 205    | 349 747    | 448 542    | 525 499    | 575 920    | 9.6                 | 42.8                |
|                | ISDN Primary                               |         |           | 93        | 134       | 448        | 1 478      | 3 946      | 5 651      | 6 049      | 6 766      | 7 362      | 7 084      | -3.8                | 12.4                |
| Hungary        | ISDN Channels (64Kbit/s Voice Equivalents) |         | 5 000     | 12 900    | 38 600    | 74 100     | 111 766    | 305 882    | 448 396    | 574 872    | 565 370    | 597 684    | 600 294    | 0.4                 | 14.4                |
|                | ISDN Basic                                 |         | 2 500     | 6 450     | 19 300    | 37 050     | 22 343     | 95 641     | 155 468    | 203 676    | 212 275    | 211 422    | 202 082    | -4.4                | 16.1                |
|                | ISDN Primary                               |         |           | 0         | 0         | 0          | 2 236      | 3 820      | 4 582      | 5 584      | 4 694      | 5 828      | 6 538      | 12.2                | 11.3                |
| Iceland        | ISDN Channels (64Kbit/s Voice Equivalents) |         |           | 3 916     | 12 700    | 24 856     | 39 204     | 49 670     | 51 228     | 51 228     | 57 150     | 56 974     | 59 594     | 4.6                 | 3.7                 |
|                | ISDN Basic                                 |         |           | 698       | 3 425     | 7 388      | 12 192     | 16 300     | 17 379     | 17 379     | 15 900     | 16 022     | 15 472     | -3.4                | -1.0                |
|                | ISDN Primary                               |         |           | 84        | 195       | 336        | 494        | 569        | 549        | 549        | 845        | 831        | 955        | 14.9                | 10.9                |
| Ireland        | ISDN Channels (64Kbit/s Voice Equivalents) |         |           | 0         | 0         | 97 700     | 152 446    | 208 340    | 271 848    | 354 448    | 335 860    | 321 630    | 427 648    | 33.0                | 15.5                |
|                | ISDN Basic                                 |         |           | 0         | 0         | 48 850     | 76 223     | 43 360     | 65 484     | 95 309     | 87 830     | 83 865     | 115 049    | 37.2                | 21.6                |
|                | ISDN Primary                               |         |           | 0         | 0         | 0          | 0          | 4 054      | 4 696      | 5 461      | 5 340      | 5 130      | 6 585      | 28.4                | 10.2                |
| Italy          | ISDN Channels (64Kbit/s Voice Equivalents) |         | 195 842   | 406 136   | 1 287 000 | 2 213 950  | 3 616 900  | 4 584 000  | 5 856 000  | 6 644 000  | 6 942 980  | 6 689 854  | 6 291 113  | -6.0                | 6.5                 |
|                | ISDN Basic                                 |         | 45 571    | 97 543    | 448 500   | 867 500    | 1 524 500  | 1 899 000  | 2 479 000  | 2 822 500  | 2 977 896  | 2 857 464  | 2 671 975  | -6.5                | 7.1                 |
|                | ISDN Primary                               |         | 3 490     | 7 035     | 13 000    | 15 965     | 18 930     | 26 200     | 29 933     | 33 300     | 32 906     | 32 498     | 31 572     | -2.8                | 3.8                 |
| Japan          | ISDN Channels (64Kbit/s Voice Equivalents) | 529 707 | 1 274 453 | 2 666 150 | 5 502 553 | 9 142 402  | 15 104 054 | 22 085 986 | 22 629 812 | 20 540 421 | 18 613 191 | 17 464 152 | 16 352 034 | -6.4                | -5.8                |
|                | ISDN Basic                                 | 211 436 | 519 846   | 1 084 928 | 2 364 520 | 4 019 707  | 6 600 080  | 9 571 522  | 10 233 239 | 9 547 424  | 8 562 120  | 7 909 803  | 7 433 784  | -6.0                | -4.9                |
|                | ISDN Primary                               | 4 645   | 10 207    | 21 578    | 33 631    | 47 956     | 82 778     | 127 954    | 94 058     | 62 851     | 64 737     | 71 502     | 64 542     | -9.7                | -12.8               |
| Korea          | ISDN Channels (64Kbit/s Voice Equivalents) |         | 8 618     | 16 810    | 42 220    | 102 372    | 436 588    | 299 608    | 211 892    | 336 952    | 332 280    | 253 182    | 408 428    | 61.3                | 6.4                 |
|                | ISDN Basic                                 |         | 4 309     | 8 405     | 21 110    | 37 686     | 171 314    | 96 629     | 54 316     | 100 601    | 99 810     | 60 261     | 129 934    | 115.6               | 6.1                 |
|                | ISDN Primary                               |         |           | 0         | 0         | 900        | 3 132      | 3 545      | 3 442      | 4 525      | 4 422      | 4 422      | 4 952      | 12.0                | 6.9                 |

1. In 2000, a change was made in the way Finnish data are compiled.

#### Table 4.5. ISDN subscribers in the OECD area (continued)

|                    |   | 1993             | 1995      | 1996       | 1997       | 1998       | 1999       | 2000       | 2001       | 2002       | 2003       | 2004       | 2005       | CAGR<br>(2004-2005) | CAGR<br>(2000-2005) |
|--------------------|---|------------------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------------------|---------------------|
| Luxembourg         | ISDN Channels (64Kbit/s Voice Equivalents)  |                  | 1 556     | 3 688      | 9 840      | 17 220     | 80 018     | 116 440    | 155 356    | 163 901    | 186 200    | 191 200    | 196 200    | 2.6                 | 11.0                |
|                    | ISDN Basic                                  |                  | 778       | 1 844      | 4 920      | 8 610      | 27 544     | 40 640     | 57 968     | 57 968     | 73 600     | 77 600     | 78 600     | 1.3                 | 14.1                |
|                    | ISDN Primary                                |                  |           | 0          | 0          | 0          | 831        | 1 172      | 1 314      | 1 314      | 1 300      | 1 200      | 1 300      | 8.3                 | 2.1                 |
| Mexico             | ISDN Channels (64Kbit/s Voice Equivalents)  |                  |           | 0          | 0          | 0          | 0          | 53 698     | 58 168     | 43 464     | 35 086     | 31 337     | 27 588     | -12.0               | -12.5               |
|                    | ISDN Basic                                  |                  |           | 0          | 0          | 0          | 0          | 13 739     | 26 669     | 19 317     | 15 128     | 13 748     | 12 368     | -10.0               | -2.1                |
|                    | ISDN Primary                                |                  |           | 0          | 0          | 0          | 0          | 1 140      | 210        | 210        | 210        | 167        | 124        | -25.7               | -35.8               |
| Netherlands        | ISDN Channels (64Kbit/s Voice Equivalents)  | 4 450            | 95 000    | 420 000    | 810 000    | 0          | 2 294 000  | 3 078 778  | 3 420 000  | 3 668 000  | 3 786 000  | 3 640 000  | 3 428 160  | -5.8                | 2.2                 |
|                    | ISDN Basic                                  | 1 100            | 22 000    | 30 000     | 270 000    | 0          | 862 000    | 1 239 389  | 1 395 000  | 1 514 000  | 1 533 000  | 1 490 000  | 1 403 280  | -5.8                | 2.5                 |
|                    | ISDN Primary                                | 75               | 1 700     | 12 000     | 9 000      | 0          | 19 000     | 20 000     | 21 000     | 22 000     | 24 000     | 22 000     | 20 720     | -5.8                | 0.7                 |
| New Zealand        | ISDN Channels (64Kbit/s Voice Equivalents)  |                  |           | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          |                     |                     |
|                    | ISDN Basic                                  |                  |           | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          |                     |                     |
|                    | ISDN Primary                                |                  |           | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          |                     |                     |
| Norway             | ISDN Channels (64Kbit/s Voice Equivalents)  |                  | 45 180    | 148 708    | 410 480    | 768 992    | 1 262 338  | 1 619 198  | 1 765 876  | 1 872 202  | 1 827 372  | 1 827 372  | 1 512 022  | -17.3               | -1.4                |
|                    | ISDN Basic                                  |                  | 11 580    | 41 819     | 146 005    | 304 636    | 524 999    | 696 289    | 760 463    | 801 971    | 775 686    | 775 686    | 612 356    | -21.1               | -2.5                |
|                    | ISDN Primary                                |                  | 734       | 2 169      | 3 949      | 5 324      | 7 078      | 7 554      | 8 165      | 8 942      | 9 200      | 9 200      | 9 577      | 4.1                 | 4.9                 |
| Poland             | ISDN Channels (64Kbit/s Voice Equivalents)  |                  | 164       | 476        | 800        | 26 402     | 123 714    | 317 678    | 482 650    | 785 859    | 1 254 914  | 1 371 716  | 1 365 680  | -0.4                | 33.9                |
|                    | ISDN Basic                                  |                  | 82        | 238        | 400        | 5 956      | 49 500     | 130 260    | 170 000    | 321 605    | 485 877    | 541 858    | 534 685    | -1.3                | 32.6                |
|                    | ISDN Primary                                |                  |           | 0          | 0          | 483        | 824        | 1 905      | 4 755      | 4 755      | 9 439      | 9 600      | 9 877      | 2.9                 | 39.0                |
| Portugal           | ISDN Channels (64Kbit/s Voice Equivalents)  |                  | 37 902    | 81 934     | 173 670    | 313 654    | 477 352    | 645 154    | 816 772    | 858 502    | 859 828    | 851 946    | 830 690    | -2.5                | 5.2                 |
|                    | ISDN Basic                                  |                  | 7 101     | 18 212     | 45 060     | 85 907     | 132 926    | 185 957    | 240 176    | 267 401    | 271 229    | 267 843    | 264 040    | -1.4                | 7.3                 |
|                    | ISDN Primary                                |                  | 790       | 1 517      | 2 785      | 4 728      | 7 050      | 9 108      | 11 214     | 10 790     | 10 579     | 10 542     | 10 087     | -4.3                | 2.1                 |
| Slovak Republic    | ISDN Channels (64Kbit/s Voice Equivalents)  |                  |           | 0          | 0          | 2 858      | 13 466     | 39 110     | 82 200     | 129 400    | 135 236    | 147 904    | 0          |                     |                     |
|                    | ISDN Basic                                  |                  |           | 0          | 0          | 724        | 4 183      | 11 365     | 30 360     | 52 220     | 59 773     | 66 287     | 0          |                     |                     |
|                    | ISDN Primary                                |                  |           | 0          | 0          | 47         | 170        | 546        | 716        | 832        | 523        | 511        | 0          |                     |                     |
| Spain              | ISDN Channels (64Kbit/s Voice Equivalents)  |                  | 28 012    | 219 110    | 518 176    | 504 640    | 978 826    | 1 674 140  | 1 674 102  | 2 094 200  | 2 954 580  | 0          | 0          |                     |                     |
|                    | ISDN Basic                                  |                  | 10 601    | 96 040     | 228 458    | 177 215    | 355 493    | 632 470    | 0          | 0          | 0          | 0          | 0          |                     |                     |
| <b>a</b> 1         | ISDN Primary                                |                  | 227       | 901        | 2 042      | 5 007      | 8 928      | 13 640     | 0          | 0          | 0          | 0          | 0          |                     |                     |
| Sweden             | ISDN Channels (64Kbit/s Voice Equivalents)  |                  | 39 900    | 102 500    | 205 500    | 382 900    | 661 000    | 966 600    | 1 050 000  | 1 014 000  | 998 000    | 1 011 000  | 976 000    | -3.5                | 0.2                 |
|                    | ISDN Basic                                  |                  | 12 000    | 31 300     | 62 700     | 119 000    | 203 000    | 270 000    | 286 000    | 265 000    | 245 000    | 204 000    | 179 000    | -12.3               | -7.9                |
|                    | ISDN Primary                                |                  | 530       | 1 330      | 2 670      | 4 830      | 8 500      | 14 220     | 16 990     | 17 133     | 18 600     | 20 100     | 20 600     | 2.5                 | 7.7                 |
| Switzerland        | ISDN Channels (64Kbit/s Voice Equivalents)  | 34 960           | 236 946   | 399 180    | 612 000    | 952 202    | 1 443 810  | 1 854 130  | 2 143 180  | 2 224 112  | 2 234 174  | 2 241 824  | 2 222 600  | -0.9                | 3.7                 |
|                    | ISDN Basic                                  | 7 280            | 65 958    | 120 540    | 201 000    | 331 516    | 517 245    | /12 295    | 845 /50    | 899 296    | 913 567    | 915 1/2    | 892 765    |                     |                     |
|                    | ISDN Primary                                | 680              | 3 501     | 52/0       | 7 000      | 9 639      | 13 644     | 14 318     | 15 056     | 14 184     | 13 568     | 13 /16     | 14 569     | 6.2                 | 0.3                 |
| Turkey             | ISDN Channels (64Kbit/s Voice Equivalents)  |                  |           | 0          | 0          | 0          | 0          | 19 /30     | 54 400     | 223 046    | 216 834    | 1// 838    | 200 488    | 12.7                | 59.0                |
|                    | ISDN Basic                                  |                  |           | 0          | 0          | 0          | 0          | 7 000      | 7 370      | 6 553      | 9 387      | 8 654      | 8 159      | -5./                | 3.1                 |
| Unite d Kin relate | ISDN Primary                                |                  |           | 0          | 0          | 0          | 0          | 191        | 1 322      | 6 998      | 6 602      | 5 351      | 6 139      | 14.7                | 100.2               |
| United Kingdom     | ISDN Channels (64Kbit/s Voice Equivalents)  | 268 000          | 661 000   | 882 000    | 1 626 000  | 2 163 000  | 3 003 000  | 4 006 000  | 4 484 000  | 5 100 000  | 5 054 000  | 4 8/6 000  | 4 638 000  | -4.9                | 3.0                 |
|                    | ISDN Basic                                  | 44 000           | 102 500   | 141 000    | 219 000    | 342 000    | 537 000    | 803 000    | 922 000    | 975 000    | 967 000    | 878 000    | 804 000    | -8.4                | 0.0                 |
| United States      |   | 6 UUU<br>571 000 | 15 200    | 20 000     | 39 600     | 49 300     | 04 300     | 80 000     | 000 88     | 105 000    | 104 000    | 104 000    | 101 000    | -2.9                | 4.8                 |
| United States      | ISDN Grianneis (64KDit/s Voice Equivalents) | 5/1823           | 1 246 825 | 2 346 542  | 3/12/45/   | 0 455 437  | 0 4/1 05/  | 9 / 13 563 | 1 714 000  | 104195/5   | 8 2 IU 344 | 8 310 25/  | 8 335 5/9  | 0.3                 | -3.0                |
|                    |   | 208 85/          | 502 3/5   | 838 808    | 1 108 602  | 1 4 10 684 | 151/861    | 1 569 564  | 1 / 14 689 | 1 320 430  | 1 086 537  | 1 050 416  | 960 4/4    | -8.b                | -9.4                |
| OFCD               |   | 1 483            | 10 525    | 28 988     | 05 011     | 158 003    | 236 345    | 285 845    | 3181/2     | 338 205    | 262 490    | 269 9/5    | 2/8 897    | 3.3                 | -U.5                |
| JEUD               | ועסו Unanneis (64KDit/S Voice Equivalents)  | 2 840 964        | 8 265 862 | 14 688 9/2 | 25 423 372 | 39 261 801 | 59 969 411 | du 190 350 | 90 181 023 | 94 366 140 | 94 499 491 | 89 626 394 | 8/849182   | -2.0                | 1.8                 |
|                    |   | 853 985          | 2 68/ 158 | 5 247 542  | 9 233 255  | 12 954 380 | 20 032 500 | 2/ 383 /15 | 30 836 167 | 32 097 945 | 32 402 264 | 31 525 /11 | 30 910 453 | -2.0                | 2.5                 |
|                    | ISUN Primary                                | 39 383           | 114 129   | 151 595    | 257 640    | 404 328    | 611 547    | /95 847    | 830 178    | 857 124    | /92 /01    | 807 173    | /95 315    | -1.5                | 0.0                 |

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|                 | 1990 | 1992 | 1995 | 1996 | 1997  | 1998  | 1999  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  |
|-----------------|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Australia       | 47.1 | 48.9 | 51.0 | 72.9 | 76.8  | 81.1  | 86.5  | 96.5  | 111.5 | 120.6 | 129.6 | 140.5 | 152.6 |
| Austria         | 41.8 | 44.0 | 47.2 | 54.0 | 59.4  | 72.2  | 97.7  | 120.2 | 126.1 | 128.3 | 133.7 | 145.7 | 152.2 |
| Belgium         | 39.3 | 42.5 | 46.5 | 51.8 | 59.1  | 63.6  | 76.5  | 100.0 | 121.0 | 128.3 | 135.1 | 143.0 | 149.2 |
| Canada          | 55.2 | 57.3 | 60.0 | 72.5 | 76.7  | 82.5  | 86.5  | 96.7  | 106.9 | 111.3 | 116.9 | 122.9 | 129.2 |
| Czech Republic  | 15.7 | 17.6 | 23.2 | 29.3 | 36.8  | 45.7  | 55.9  | 80.3  | 104.0 | 117.8 | 127.8 | 137.2 | 147.5 |
| Denmark         | 56.6 | 58.1 | 62.0 | 86.9 | 87.2  | 96.8  | 109.4 | 124.4 | 137.7 | 148.7 | 156.4 | 166.7 | 175.0 |
| Finland         | 53.5 | 54.4 | 55.5 | 84.8 | 97.5  | 112.6 | 121.7 | 131.7 | 141.2 | 148.9 | 153.0 | 158.0 | 168.3 |
| France          | 49.6 | 53.2 | 57.3 | 57.8 | 63.3  | 70.4  | 84.4  | 97.9  | 109.4 | 112.6 | 119.5 | 127.7 | 136.7 |
| Germany         | 50.7 | 44.7 | 51.4 | 57.0 | 59.6  | 66.3  | 77.4  | 107.2 | 118.7 | 123.7 | 131.8 | 145.8 | 156.2 |
| Greece          | 39.1 | 43.6 | 48.5 | 54.7 | 59.1  | 70.1  | 87.6  | 107.1 | 125.8 | 137.3 | 145.1 | 151.1 | 163.2 |
| Hungary         | 9.6  | 12.5 | 21.5 | 30.6 | 37.5  | 44.1  | 51.2  | 65.3  | 82.9  | 100.9 | 112.5 | 121.5 | 128.3 |
| Iceland         | 51.4 | 53.6 | 55.6 | 74.6 | 81.6  | 96.8  | 120.3 | 134.4 | 141.6 | 154.0 | 163.4 | 168.1 | 179.5 |
| Ireland         | 28.1 | 31.4 | 36.5 | 46.5 | 54.9  | 68.2  | 86.9  | 96.3  | 114.8 | 121.9 | 128.9 | 137.8 | 148.5 |
| Italy           | 39.4 | 41.7 | 43.7 | 55.3 | 65.1  | 79.8  | 96.7  | 117.5 | 133.8 | 137.8 | 147.3 | 159.1 | 175.1 |
| Japan           | 44.2 | 46.6 | 49.7 | 71.2 | 80.2  | 87.0  | 94.1  | 102.0 | 109.3 | 117.3 | 125.0 | 130.9 | 134.8 |
| Korea           | 35.7 | 35.6 | 42.0 | 50.8 | 60.4  | 75.1  | 98.3  | 113.1 | 126.7 | 136.4 | 134.9 | 140.7 | 143.0 |
| Luxembourg      | 47.8 | 52.2 | 56.4 | 70.9 | 77.8  | 83.8  | 98.4  | 125.7 | 155.0 | 163.4 | 177.9 | 206.2 | 225.5 |
| Mexico          | 6.6  | 8.0  | 9.8  | 10.7 | 11.7  | 13.9  | 19.2  | 26.8  | 35.6  | 40.5  | 45.6  | 55.3  | 65.5  |
| Netherlands     | 46.4 | 48.7 | 52.5 | 59.0 | 69.3  | 70.8  | 95.8  | 123.1 | 125.3 | 128.7 | 139.9 | 162.4 | 161.5 |
| New Zealand     | 43.8 | 43.2 | 44.8 | 58.8 | 65.1  | 79.1  | 86.0  | 102.2 | 108.5 | 111.6 | 121.0 | 135.6 | 153.2 |
| Norway          | 50.3 | 52.9 | 56.8 | 85.4 | 94.3  | 102.6 | 114.6 | 125.8 | 132.7 | 138.1 | 144.8 | 159.8 | 165.0 |
| Poland          | 8.6  | 10.3 | 14.8 | 17.5 | 21.5  | 26.9  | 34.8  | 46.2  | 58.0  | 67.7  | 77.2  | 93.3  | 107.3 |
| Portugal        | 24.1 | 30.7 | 36.1 | 43.8 | 53.3  | 68.8  | 84.2  | 102.3 | 114.7 | 120.3 | 135.5 | 140.8 | 153.1 |
| Slovak Republic |      | 15.5 | 20.9 | 23.7 | 29.6  | 37.2  | 43.0  | 55.4  | 68.6  | 80.4  | 92.6  | 103.5 | 103.7 |
| Spain           | 32.4 | 35.4 | 38.6 | 46.9 | 51.6  | 59.2  | 80.3  | 103.7 | 116.8 | 135.2 | 139.1 | 138.7 | 151.2 |
| Sweden          | 68.3 | 68.4 | 68.6 | 96.8 | 104.5 | 115.2 | 126.8 | 141.4 | 151.8 | 161.0 | 171.2 | 172.2 | 177.5 |
| Switzerland     | 58.7 | 60.9 | 65.6 | 68.0 | 74.9  | 83.0  | 100.6 | 122.2 | 130.7 | 139.0 | 147.9 | 154.2 | 165.3 |
| Turkey          | 12.3 | 16.2 | 23.0 | 24.1 | 27.8  | 32.3  | 40.2  | 49.6  | 54.4  | 60.7  | 66.4  | 75.7  | 89.0  |
| United Kingdom  | 44.1 | 45.2 | 50.3 | 63.0 | 65.7  | 76.0  | 94.7  | 114.2 | 130.3 | 137.2 | 143.9 | 159.1 | 172.4 |
| United States   | 53.9 | 55.8 | 55.2 | 65.6 | 71.1  | 76.4  | 82.6  | 90.8  | 94.7  | 100.3 | 103.7 | 112.6 | 122.8 |
| OECD            | 39.7 | 41.4 | 45.4 | 53.8 | 59.3  | 66.2  | 76.7  | 90.0  | 99.2  | 105.9 | 111.8 | 121.0 | 130.6 |

Notes: Total communication access paths = analogue lines + ISDN lines + DSL + cable modem + mobile subscribers.

|                                | 1993       | 1996        | 1997        | 1998        | 1999        | 2000        | 2001        | 2002          | 2003          | 2004          | 2005          | CAGR<br>(2004-2005) | CAGR<br>(2000-2005) | CAGR<br>(1996-2005) |
|--------------------------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|---------------|---------------|---------------|---------------------|---------------------|---------------------|
| Australia                      | 682 000    | 3 990 000   | 4 578 000   | 5 342 000   | 6 340 000   | 8 010 000   | 11 100 000  | 12 670 000    | 14 300 000    | 16 476 000    | 18 420 000    | 11.80               | 18.12               | 18.53               |
| Austria                        | 221 450    | 598 804     | 1 164 270   | 2 300 000   | 4 300 000   | 6 117 243   | 6 541 386   | 6 736 368     | 7 094 502     | 7 991 170     | 8 369 251     | 4.73                | 6.47                | 34.05               |
| Belgium                        | 67 771     | 478 172     | 974 494     | 1 756 287   | 3 186 602   | 5 629 000   | 7 690 000   | 8 101 778     | 8 605 834     | 9 131 705     | 9 604 695     | 5.18                | 11.28               | 39.56               |
| Canada                         | 1 332 982  | 3 420 318   | 4 194 761   | 5 346 026   | 6 911 038   | 8 726 636   | 10 648 824  | 11 872 050    | 13 227 851    | 14 888 766    | 16 663 763    | 11.92               | 13.81               | 19.24               |
| Czech Republic                 | 11 151     | 200 315     | 521 469     | 965 476     | 1 944 553   | 4 346 009   | 6 947 151   | 8 610 177     | 9 708 683     | 10 782 567    | 11 775 878    | 9.21                | 22.06               | 57.25               |
| Denmark                        | 357 589    | 1 316 592   | 1 444 000   | 1 931 000   | 2 628 585   | 3 363 552   | 3 960 165   | 4 477 845     | 4 767 277     | 5 167 998     | 5 468 956     | 5.82                | 10.21               | 17.14               |
| Finland                        | 459 074    | 1 476 976   | 2 091 791   | 2 845 985   | 3 273 433   | 3 728 625   | 4 175 587   | 4 516 772     | 4 747 000     | 4 999 060     | 5 384 572     | 7.71                | 7.63                | 15.46               |
| France                         | 467 000    | 2 440 139   | 5 754 539   | 11 210 100  | 20 619 000  | 29 681 300  | 36 997 400  | 38 593 000    | 41 702 000    | 44 544 000    | 48 099 000    | 7.98                | 10.14               | 39.27               |
| Germany                        | 1 768 000  | 5 782 200   | 8 175 500   | 13 913 000  | 23 446 000  | 48 202 000  | 56 126 000  | 59 128 000    | 64 800 000    | 74 316 000    | 79 200 000    | 6.57                | 10.44               | 33.75               |
| Greece                         | 28 000     | 531 488     | 938 038     | 2 056 084   | 3 894 312   | 5 932 403   | 7 963 742   | 9 314 000     | 10 330 000    | 11 057 602    | 12 448 473    | 12.58               | 15.98               | 41.96               |
| Hungary                        | 63 000     | 473 000     | 706 000     | 1 036 000   | 1 601 000   | 3 076 000   | 4 967 430   | 6 886 111     | 7 944 586     | 8 727 188     | 9 320 169     | 6.79                | 24.82               | 39.26               |
| Iceland                        | 17 409     | 46 302      | 65 746      | 106 000     | 172 600     | 215 000     | 235 400     | 260 900       | 279 670       | 290 068       | 304 001       | 4.80                | 7.17                | 23.26               |
| Ireland                        | 57 065     | 290 000     | 510 747     | 946 000     | 1 600 000   | 2 020 000   | 2 770 000   | 3 078 000     | 3 421 000     | 3 780 000     | 4 213 000     | 11.46               | 15.84               | 34.63               |
| Italy                          | 1 206 975  | 6 413 412   | 11 760 000  | 20 300 000  | 30 068 000  | 42 290 000  | 51 096 000  | 53 100 000    | 56 700 000    | 62 837 753    | 71 501 821    | 13.79               | 11.07               | 30.73               |
| Japan                          | 2 131 367  | 26 906 511  | 38 253 893  | 47 307 592  | 56 845 594  | 66 784 374  | 74 819 158  | 81 118 324    | 86 654 962    | 91 473 960    | 96 483 732    | 5.48                | 7.64                | 15.24               |
| Korea                          | 471 784    | 3 180 989   | 6 895 477   | 13 982 919  | 23 442 724  | 26 816 398  | 29 045 596  | 32 342 493    | 33 591 758    | 36 586 052    | 38 342 323    | 4.80                | 7.41                | 31.86               |
| Luxembourg                     | 5 082      | 45 000      | 67 208      | 130 000     | 208 364     | 303 274     | 432 400     | 473 000       | 539 000       | 646 000       | 719 500       | 11.38               | 18.86               | 36.07               |
| Mexico                         | 386 100    | 1 021 900   | 1 740 814   | 3 349 475   | 7 731 635   | 14 077 880  | 21 757 559  | 25 928 266    | 30 097 700    | 38 451 135    | 47 140 950    | 22.60               | 27.34               | 53.07               |
| Netherlands                    | 216 000    | 1 016 000   | 1 688 550   | 3 347 000   | 6 790 000   | 11 000 000  | 11 500 000  | 11 800 000    | 13 100 000    | 15 913 000    | 16 289 000    | 2.36                | 8.17                | 36.11               |
| New Zealand                    | 186 000    | 476 200     | 710 000     | 1 254 900   | 1 542 000   | 2 187 000   | 2 422 000   | 2 539 000     | 2 959 000     | 3 530 000     | 4 180 126     | 18.42               | 13.83               | 27.30               |
| Norway                         | 369 271    | 1 261 445   | 1 676 763   | 2 071 672   | 2 663 552   | 3 244 646   | 3 593 251   | 3 790 086     | 4 060 829     | 4 524 750     | 4 754 453     | 5.08                | 7.94                | 15.88               |
| Poland                         | 15 699     | 216 900     | 812 000     | 1 928 000   | 3 904 000   | 6 747 000   | 10 750 000  | 13 898 471    | 17 401 222    | 23 096 065    | 29 166 391    | 26.28               | 34.02               | 72.39               |
| Portugal                       | 101 231    | 663 651     | 1 506 958   | 3 074 633   | 4 671 458   | 6 664 951   | 7 977 500   | 8 528 944     | 10 030 472    | 10 362 120    | 11 447 670    | 10.48               | 11.43               | 37.22               |
| Slovak Republic                | 3 125      | 28 658      | 200 141     | 465 364     | 664 072     | 1 293 736   | 2 147 331   | 2 923 383     | 3 678 774     | 4 275 164     | 4 275 164     | 0.00                | 27.01               | 74.39               |
| Spain                          | 257 261    | 2 997 212   | 4 330 282   | 7 051 441   | 14 884 207  | 23 938 970  | 29 655 729  | 37 219 833    | 38 622 582    | 38 625 000    | 42 694 115    | 10.53               | 12.27               | 34.33               |
| Sweden                         | 850 000    | 2 492 000   | 3 169 000   | 4 108 000   | 5 126 000   | 6 372 000   | 7 178 000   | 7 949 000     | 8 801 000     | 8 785 000     | 9 087 000     | 3.44                | 7.36                | 15.46               |
| Switzerland                    | 259 200    | 662 700     | 1 044 400   | 1 698 565   | 3 057 509   | 4 638 519   | 5 275 791   | 5 736 303     | 6 188 793     | 6 274 763     | 6 834 233     | 8.92                | 8.06                | 29.60               |
| Turkey                         | 84 187     | 806 339     | 1 609 808   | 3 506 100   | 7 796 000   | 15 062 744  | 18 420 000  | 23 323 118    | 27 887 535    | 34 707 549    | 43 608 965    | 25.65               | 23.69               | 55.80               |
| United Kingdom                 | 2 216 000  | 6 817 000   | 8 463 000   | 13 001 000  | 23 942 000  | 35 384 000  | 44 633 000  | 48 815 000    | 51 543 000    | 58 386 000    | 63 988 000    | 9.59                | 12.58               | 28.25               |
| United States                  | 14 712 000 | 44 043 000  | 55 312 293  | 69 209 321  | 86 047 000  | 109 478 000 | 123 375 000 | 147 767 000   | 158 722 000   | 184 700 000   | 213 000 000   | 15.32               | 14.24               | 19.14               |
| OECD                           | 29 003 773 | 120 093 223 | 170 359 942 | 245 539 940 | 359 301 238 | 505 331 260 | 604 201 400 | 681 497 222   | 741 507 030   | 835 326 435   | 932 785 201   | 11.67               | 13.04               | 25.58               |
| World                          | 34 161 906 | 144 965 802 | 214 483 373 | 318 316 658 | 489 998 313 | 740 189 267 | 964 129 347 | 1 159 813 232 | 1 411 079 246 | 1 758 834 068 | 2 177 301 487 | 23.79               | 24.08               | 35.13               |
| OECD % share of<br>world total | 85         | 83          | 79          | 77          | 73          | 68          | 63          | 59            | 53            | 47            | 43            |                     |                     |                     |

#### Table 4.7. Cellular mobile subscribers in the OECD area

StatLink and http://dx.doi.org/10.1787/011416855660

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|                 |      |      | Sub  | scribers per | 100 inhabita | nts  |       |       |       |       | CAGR        | CAGR        |
|-----------------|------|------|------|--------------|--------------|------|-------|-------|-------|-------|-------------|-------------|
| -               | 1996 | 1997 | 1998 | 1999         | 2000         | 2001 | 2002  | 2003  | 2004  | 2005  | (2004-2005) | (1996-2005) |
| Australia       | 21.7 | 24.6 | 28.4 | 33.3         | 41.6         | 56.8 | 64.1  | 71.6  | 81.5  | 90.0  | 10.32       | 17.14       |
| Austria         | 7.5  | 14.6 | 28.8 | 53.8         | 76.4         | 81.3 | 83.3  | 87.4  | 97.8  | 101.7 | 3.99        | 33.55       |
| Belgium         | 4.7  | 9.6  | 17.2 | 31.2         | 54.9         | 74.8 | 78.4  | 83.0  | 87.7  | 91.7  | 4.61        | 39.08       |
| Canada          | 11.6 | 14.0 | 17.7 | 22.7         | 28.4         | 34.3 | 37.8  | 41.8  | 46.6  | 51.6  | 10.89       | 18.10       |
| Czech Republic  | 1.9  | 5.1  | 9.4  | 18.9         | 42.3         | 67.9 | 84.4  | 95.2  | 105.6 | 115.1 | 8.92        | 57.39       |
| Denmark         | 25.0 | 27.3 | 36.4 | 49.4         | 63.0         | 73.9 | 83.3  | 88.4  | 95.7  | 100.9 | 5.51        | 16.76       |
| Finland         | 28.8 | 40.7 | 55.2 | 63.4         | 72.0         | 80.5 | 86.8  | 91.1  | 95.6  | 102.7 | 7.35        | 15.16       |
| France          | 4.1  | 9.6  | 18.7 | 34.2         | 48.9         | 60.5 | 62.7  | 67.3  | 71.5  | 76.7  | 7.33        | 38.49       |
| Germany         | 7.1  | 10.0 | 17.0 | 28.6         | 58.6         | 68.2 | 71.7  | 78.5  | 90.1  | 96.0  | 6.62        | 33.65       |
| Greece          | 5.0  | 8.7  | 19.0 | 35.8         | 54.3         | 72.7 | 84.8  | 93.7  | 100.0 | 112.1 | 12.15       | 41.39       |
| Hungary         | 4.6  | 6.9  | 10.1 | 15.6         | 30.1         | 48.8 | 67.8  | 78.4  | 86.3  | 92.4  | 7.00        | 39.60       |
| Iceland         | 17.2 | 24.3 | 38.7 | 62.3         | 76.5         | 82.6 | 90.7  | 96.7  | 99.1  | 102.8 | 3.64        | 21.96       |
| Ireland         | 8.0  | 14.0 | 25.5 | 42.7         | 53.2         | 71.8 | 78.4  | 85.7  | 93.1  | 101.5 | 9.05        | 32.63       |
| Italy           | 11.2 | 20.4 | 35.3 | 52.8         | 74.3         | 89.7 | 92.9  | 98.4  | 108.0 | 122.2 | 13.10       | 30.44       |
| Japan           | 21.4 | 30.3 | 37.4 | 44.9         | 52.7         | 58.8 | 63.6  | 67.8  | 71.6  | 75.5  | 5.47        | 15.05       |
| Korea           | 7.0  | 15.0 | 30.2 | 50.3         | 57.0         | 61.3 | 67.9  | 70.2  | 76.1  | 79.4  | 4.34        | 31.00       |
| Luxembourg      | 10.8 | 16.0 | 30.5 | 48.2         | 69.2         | 97.9 | 106.0 | 119.8 | 142.5 | 157.3 | 10.40       | 34.63       |
| Mexico          | 1.1  | 1.9  | 3.5  | 8.0          | 14.3         | 21.7 | 25.6  | 29.3  | 37.0  | 44.8  | 21.09       | 50.82       |
| Netherlands     | 6.5  | 10.8 | 21.3 | 43.0         | 69.1         | 71.7 | 73.1  | 80.7  | 97.8  | 99.8  | 2.11        | 35.36       |
| New Zealand     | 12.7 | 18.7 | 32.8 | 40.2         | 56.7         | 62.3 | 64.4  | 73.8  | 86.9  | 101.9 | 17.32       | 26.08       |
| Norway          | 28.8 | 38.1 | 47.5 | 59.7         | 72.2         | 79.6 | 83.5  | 89.0  | 98.6  | 102.9 | 4.37        | 15.20       |
| Poland          | 0.6  | 2.1  | 5.0  | 10.1         | 17.6         | 28.1 | 36.4  | 45.6  | 60.5  | 76.4  | 26.35       | 72.62       |
| Portugal        | 6.6  | 14.9 | 30.4 | 45.9         | 65.2         | 77.5 | 82.3  | 96.1  | 98.7  | 108.5 | 9.98        | 36.50       |
| Slovak Republic | 0.5  | 3.7  | 8.6  | 12.3         | 24.0         | 39.7 | 54.3  | 68.4  | 79.4  | 79.4  | -0.09       | 74.34       |
| Spain           | 7.6  | 11.0 | 17.9 | 37.3         | 59.5         | 72.8 | 90.1  | 91.9  | 90.5  | 98.4  | 8.74        | 32.85       |
| Sweden          | 28.2 | 35.8 | 46.4 | 57.9         | 71.8         | 80.7 | 89.1  | 98.2  | 97.7  | 100.6 | 3.03        | 15.19       |
| Switzerland     | 9.3  | 14.7 | 23.8 | 42.7         | 64.3         | 72.4 | 78.1  | 83.6  | 84.2  | 91.1  | 8.23        | 28.82       |
| Turkey          | 1.3  | 2.5  | 5.4  | 12.1         | 22.3         | 26.8 | 33.5  | 39.4  | 48.3  | 60.5  | 25.17       | 53.41       |
| United Kingdom  | 11.7 | 14.5 | 22.3 | 40.8         | 60.1         | 75.5 | 82.3  | 86.5  | 97.6  | 106.3 | 8.90        | 27.73       |
| United States   | 16.3 | 20.3 | 25.1 | 30.8         | 38.8         | 43.2 | 51.3  | 54.5  | 62.8  | 71.8  | 14.26       | 17.88       |
| OECD            | 10.9 | 15.4 | 22.0 | 32.1         | 44.7         | 53.1 | 59.4  | 64.2  | 71.8  | 79.6  | 10.96       | 24.68       |

#### Table 4.9. Mobile pre-paid subscriptions

|                 |           | % of  |           | % of  |            | % of  |            | % of  |             | % of  |             | % of  |             | % of  |             | % of  |             | % of  |             | % of  |
|-----------------|-----------|-------|-----------|-------|------------|-------|------------|-------|-------------|-------|-------------|-------|-------------|-------|-------------|-------|-------------|-------|-------------|-------|
|                 | 1996      | total | 1997      | total | 1998       | total | 1999       | total | 2000        | total | 2001        | total | 2002        | total | 2003        | total | 2004        | total | 2005        | total |
| Australia       |           |       |           |       |            |       | 409 000    | 6.5   | 1 350 000   | 16.9  | 3 300 000   | 29.7  | 4 120 000   | 32.5  | 5 400 000   | 37.8  | 7 080 000   | 43.0  | 8 504 000   | 46.2  |
| Austria         |           |       |           |       |            |       | 2 044 168  | 47.5  | 3 184 653   | 52.1  | 3 330 559   | 50.9  | 3 259 436   | 48.4  | 3 338 473   | 47.1  | 3 528 912   | 44.2  | 3 774 105   | 45.1  |
| Belgium         |           |       |           |       |            |       | 1 275 000  | 40.0  | 3 377 400   | 60.0  | 4 901 138   | 67.0  | 5 330 641   | 65.8  | 5 716 309   | 62.3  | 6 036 299   | 66.1  | 6 042 295   | 62.9  |
| Canada          |           |       |           |       | 340 899    | 6.4   | 1 132 142  | 16.4  | 1 878 650   | 21.5  | 2 736 028   | 25.7  | 2 937 224   | 24.7  | 3 147 000   | 23.8  | 2 809 181   | 18.9  | 3 832 665   | 23.0  |
| Czech Republic  |           |       |           |       |            |       |            |       |             |       | 3 016 209   | 43.4  | 6 731 573   | 78.2  | 7 268 478   | 74.9  | 7 733 079   | 71.7  | 7 833 756   | 66.5  |
| Denmark         |           |       |           |       |            |       | 979 811    | 37.3  | 1 244 886   | 37.0  | 1 473 871   | 37.2  | 1 354 376   | 30.2  | 1 117 962   | 23.5  | 1 012 648   | 19.6  | 998 485     | 18.3  |
| Finland         |           |       |           |       |            |       | 29 907     | 0.9   | 74 573      | 2.0   | 83 512      | 2.0   | 90 335      | 2.0   | 94 000      | 2.0   | 349 934     | 7.0   | 368 560     | 6.8   |
| France          |           |       |           |       |            |       | 7 279 489  | 35.3  | 13 277 600  | 44.7  | 18 060 600  | 48.8  | 17 107 589  | 44.3  | 17 149 000  | 41.1  | 17 124 000  | 38.4  | 17 584 000  | 36.6  |
| Germany         |           |       |           |       | 2 087 000  | 15.0  | 5 533 000  | 23.6  | 26 318 000  | 54.6  | 31 374 000  | 55.9  | 31 338 000  | 53.0  | 33 307 000  | 51.4  | 37 529 000  | 50.5  | 40 200 000  | 50.8  |
| Greece          |           |       |           |       | 716 314    | 34.8  | 2 052 085  | 52.7  | 3 468 960   | 58.5  | 5 029 014   | 63.1  | 6 066 000   | 65.1  | 6 750 000   | 65.4  | 7 285 964   | 65.9  | 8 338 521   | 67.0  |
| Hungary         |           |       |           |       |            |       | 473 630    | 29.6  | 1 748 981   | 56.9  | 3 584 581   | 72.2  | 5 378 171   | 78.1  | 6 157 554   | 77.5  | 6 382 521   | 73.1  | 6 337 715   | 68.0  |
| Iceland         |           |       |           |       | 5 500      | 5.2   | 40 000     | 23.2  | 63 000      | 29.3  | 88 000      | 37.4  | 88 000      | 33.7  | 112 573     | 40.3  | 124 508     | 42.9  | 132 907     | 43.7  |
| Ireland         |           |       |           |       |            |       | 640 000    | 40.0  | 1 266 338   | 62.7  | 1 966 700   | 71.0  | 2 210 000   | 71.8  | 2 510 000   | 73.4  | 2 835 000   | 75.0  | 3 201 000   | 76.0  |
| Italy           | 577 207   | 9.0   | 5 527 200 | 47.0  | 15 022 000 | 74.0  | 25 257 120 | 84.0  | 37 290 000  | 88.2  | 45 792 000  | 89.6  | 47 732 000  | 89.9  | 51 705 540  | 91.2  | 57 176 882  | 91.0  | 64 797 928  | 90.6  |
| Japan           |           |       |           |       |            |       | 1 907 000  | 3.4   | 1 413 671   | 2.1   | 1 847 444   | 2.5   | 2 083 958   | 2.6   | 2 609 505   | 3.0   | 2 858 073   | 3.1   | 2 725 848   | 2.8   |
| Korea           |           |       |           |       |            |       |            |       |             |       | 0           |       | 607 002     | 1.9   | 591 215     | 1.8   | 526 638     | 1.4   | 662 065     | 1.7   |
| Luxembourg      |           |       |           |       |            |       | 46 631     | 22.4  | 119 560     | 39.4  | 179 416     | 41.5  | 179 416     | 37.9  | 318 000     | 59.0  | 381 200     | 59.0  | 419 200     | 58.3  |
| Mexico          | 423 365   | 41.4  | 981 872   | 56.4  | 2 282 110  | 68.1  | 6 327 238  | 81.8  | 12 449 635  | 88.4  | 19 973 638  | 91.8  | 23 921 813  | 92.3  | 28 069 335  | 93.3  | 35 943 055  | 93.5  | 43 872 787  | 93.1  |
| Netherlands     |           |       |           |       | 1 573 090  | 47.0  | 3 938 200  | 58.0  | 7 370 000   | 67.0  | 7 500 000   | 65.2  | 7 400 000   | 62.7  | 8 100 000   | 61.8  | 10 064 000  | 63.2  | 12 028 000  | 73.8  |
| New Zealand     |           |       |           |       | 577 254    | 46.0  | 878 940    | 57.0  | 1 487 160   | 68.0  | 1 661 492   | 68.6  | 1 737 420   | 68.4  | 2 061 530   | 69.7  | 2 465 220   | 69.8  | 2 975 695   | 71.2  |
| Norway          |           |       |           |       | 474 152    | 22.5  | 1 112 793  | 43.5  | 1 385 280   | 42.7  | 1 513 586   | 43.8  | 1 653 500   | 43.6  | 1 666 423   | 42.5  | 1 754 055   | 38.8  | 1 735 766   | 36.5  |
| Poland          |           |       |           |       | 462 720    | 24.0  | 942 285    | 24.1  | 2 605 691   | 38.6  | 5 120 000   | 47.6  | 7 374 699   | 53.1  | 9 466 935   | 54.4  | 13 498 371  | 58.4  | 18 812 776  | 64.5  |
| Portugal        |           |       |           |       | 2 428 960  | 79.0  | 3 705 968  | 79.3  | 5 305 301   | 79.6  | 6 366 045   | 79.8  | 6 690 198   | 78.4  | 7 967 529   | 79.4  | 8 220 954   | 79.3  | 9 290 549   | 81.2  |
| Slovak Republic |           |       |           |       |            |       | 127 007    | 19.1  | 483 441     | 37.4  | 1 535 671   | 71.5  | 1 961 330   | 67.1  | 2 284 105   | 62.1  | 2 444 941   | 57.2  |             |       |
| Spain           |           |       |           |       | 2 609 033  | 37.0  | 9 240 000  | 60.0  | 15 736 656  | 65.7  | 19 271 468  | 65.0  | 22 087 365  | 59.3  | 21 627 180  | 58.4  | 20 066 634  | 52.0  | 20 713 500  | 48.5  |
| Sweden          |           |       | 235 000   | 7.4   | 1 016 000  | 24.7  | 1 983 000  | 38.7  | 2 773 000   | 43.5  | 3 536 000   | 49.4  | 4 309 000   | 54.2  | 5 003 000   | 56.8  | 4 629 000   | 52.7  | 4 626 000   | 50.9  |
| Switzerland     | 36 000    | 5.4   | 209 000   | 20.0  | 590 000    | 34.7  | 1 053 425  | 34.5  | 1 707 078   | 36.8  | 2 154 579   | 40.8  | 2 314 844   | 40.4  | 2 601 322   | 42.0  | 2 485 148   | 39.6  | 2 808 411   | 41.1  |
| Turkey          |           |       |           |       |            |       | 779 600    | 10.0  | 6 627 607   | 44.0  | 11 500 000  | 62.4  | 17 125 431  | 73.4  | 20 851 364  | 74.8  | 26 355 089  | 75.9  | 30 600 875  | 70.2  |
| United Kingdom  |           |       |           |       | 2 910 000  | 22.4  | 12 059 000 | 50.4  | 27 399 926  | 77.4  | 31 037 000  | 69.1  | 33 411 000  | 68.4  | 34 610 000  | 67.9  | 38 974 000  | 66.8  | 42 305 000  | 66.1  |
| United States   |           |       |           |       |            |       | 4 302 350  | 5.0   | 6 570 000   | 6.0   | 11 565 000  | 6.0   | 11 565 000  | 7.8   | 11 565 000  | 7.3   | 15 000 000  | 8.1   | 23 430 000  | 11.0  |
| OECD            | 1 036 572 | 0.9   | 6 953 072 | 4.1   | 33 095 032 | 13.5  | 95 548 789 | 26.6  | 187 977 047 | 37.2  | 249 497 551 | 41.0  | 278 165 321 | 40.8  | 304 234 750 | 41.0  | 342 674 306 | 41.0  | 388 952 409 | 41.7  |

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| In millions     |        |        |        |        |        |        |         |         |           |           |  |  |
|-----------------|--------|--------|--------|--------|--------|--------|---------|---------|-----------|-----------|--|--|
|                 | 1996   | 1997   | 1998   | 1999   | 2000   | 2001   | 2002    | 2003    | 2004      | 2005      |  |  |
| Australia       |        |        |        |        |        |        |         |         |           |           |  |  |
| Austria         |        |        |        | 3 674  | 5 760  | 7 055  | 7 902   | 9 130   | 10 408    | 11 590    |  |  |
| Belgium         |        |        |        |        |        |        | 6 961   | 7 686   | 8 308     | 9 371     |  |  |
| Canada          |        |        | 10 924 | 12 611 | 18 270 | 21 705 | 29 820  | 41 166  | 49 243    | 64 253    |  |  |
| Czech Republic  |        |        |        |        | 1 316  | 2 442  | 2 853   | 3 456   | 3 691     | 4 010     |  |  |
| Denmark         | 979    | 1 301  | 1 621  | 2 117  | 2 695  | 2 885  | 3 482   | 4 153   | 5 162     | 6 488     |  |  |
| Finland         | 919    | 1 832  | 3 198  | 4 514  | 5 294  | 6 520  | 7 276   | 8 161   | 9 643     | 10 848    |  |  |
| France          |        |        | 9 968  | 20 571 | 35 437 | 44 419 | 51 844  | 63 469  | 74 248    | 81 704    |  |  |
| Germany         |        |        |        | 17 401 | 25 004 | 31 288 | 33 970  | 37 089  | 41 019    |           |  |  |
| Greece          |        |        |        |        |        |        | 4 738   | 6 826   | 9 053     | 11 309    |  |  |
| Hungary         |        |        |        | 1 664  | 2 766  | 4 055  | 5 028   | 6 114   | 7 453     | 9 454     |  |  |
| Iceland         |        |        |        |        | 187    | 220    |         | 360     | 410       | 476       |  |  |
| Ireland         |        |        |        |        |        |        |         |         |           | 5 667     |  |  |
| Italy           |        |        |        |        | 34 216 | 42 355 | 46 253  | 51 110  | 62 604    | 71 404    |  |  |
| Japan           | 19 140 | 34 146 | 50 186 | 68 104 | 87 204 | 97 900 | 105 200 | 113 000 | 109 500   |           |  |  |
| Korea           |        |        |        |        |        | 37 350 | 45 236  | 50 913  | 60 040    | 64 610    |  |  |
| Luxembourg      |        |        |        |        |        |        |         | 383     | 444       | 488       |  |  |
| Mexico          |        |        |        |        |        |        |         |         |           |           |  |  |
| Netherlands     |        |        |        |        |        | 9 700  |         |         |           |           |  |  |
| New Zealand     |        |        |        |        |        |        |         |         |           |           |  |  |
| Norway          |        |        | 2 235  | 2 623  | 2 993  | 3 595  | 4 164   | 4 736   | 5 637     | 6 809     |  |  |
| Poland          |        |        |        |        |        | 11 900 | 8 659   | 12 577  |           | 16 352    |  |  |
| Portugal        |        |        |        |        | 81 262 | 8 691  | 9 358   | 10 076  | 10 653    | 11 597    |  |  |
| Slovak Republic | 70     | 226    | 483    | 662    | 1 150  | 1 339  | 3 692   | 2 845   |           |           |  |  |
| Spain           |        |        |        |        |        |        |         |         |           |           |  |  |
| Sweden          |        |        |        | 3 988  | 5 021  | 5 528  | 6 283   | 6 739   | 7 619     | 9 950     |  |  |
| Switzerland     |        |        |        | 786    | 1 513  | 1 839  | 2 084   | 2 300   | 2 503     | 2 866     |  |  |
| Turkey          |        |        |        |        |        | 5 859  | 6 255   | 11 715  | 20 319    | 35 508    |  |  |
| United Kingdom  | 6 306  | 8 782  | 12 903 | 22 154 | 35 384 | 44 633 | 52 687  | 60 608  | 65 080    | 71 896    |  |  |
| United States'  |        |        |        |        |        |        | 620 000 | 800 000 | 1 000 000 | 1 400 000 |  |  |

# Table 4.10. Total outgoing mobile minutes

1. Values for the United States include both incoming and outgoing calls. Data for other countries are for outgoing calls only.

| C                  |                | Actua |      | Indicator used to express coverage |      |       |       |                        |
|--------------------|----------------|-------|------|------------------------------------|------|-------|-------|------------------------|
|                    |                | 2000  | 2001 | 2002                               | 2003 | 2004  | 2005  |                        |
| Australia          | August 2000    | 50.0  | 72.0 | 75.0                               | 75.0 | 81.0  | 81.0  | Population             |
| Austria            | November 1999  | 72.0  | 77.0 | 80.0                               | 80.0 | 87.0  | 90.0  | Lines                  |
| Belgium            | October 1999   | 75.0  | 93.0 | 98.0                               | 98.0 | 100.0 | 100.0 | Lines                  |
| Canada             | 1996           | 69.0  | 70.0 | 75.0                               | 75.4 | 75.4  | 75.4  | Population             |
| Czech Republic     | March 2003     | 0.0   | 0.0  | 0.0                                | 44.0 | 84.0  | 90.0  | Population (customers) |
| Denmark            | July 1999      | 65.0  | 90.0 | 95.0                               | 95.0 | 96.0  | 98.0  | Lines                  |
| Finland            | May 2000       | 50.0  | 60.0 | 75.0                               | 81.5 | 94.1  | 95.6  | Lines                  |
| France             | November 1999  | 32.0  | 66.0 | 71.0                               | 79.0 | 90.0  | 97.0  | Population             |
| Germany            | August 1999    | 60.0  | 70.0 | 80.0                               | 85.0 | 90.0  | 90.0  | Households             |
| Greece             | June 2003      | 0.0   | 0.0  | 0.0                                | 0.0  | 6.0   | 9.0   |                        |
| Hungary            | September 2000 |       | 0.0  | 0.0                                | 58.0 | 70.0  | 85.0  | Population             |
| Iceland            | April 2000     | 33.0  | 51.0 | 78.0                               | 90.0 | 92.0  | 92.0  | Population             |
| Ireland            | May 2002       | 0.0   | 0.0  | 25.0                               | 50.0 | 74.0  | 90.0  | Lines                  |
| Italy              | December 1999  | 45.0  | 67.5 | 70.0                               | 80.0 | 85.0  | 90.0  | Lines                  |
| Japan              | September 2000 |       | 73.5 | 80.0                               | 90.0 | 93.0  | 94.0  | Households             |
| Korea              | April 1999     |       | 70.0 | 89.0                               | 93.0 | 100.0 | 100.0 | Lines                  |
| Luxembourg         | 2001           | 0.0   | 65.0 | 90.0                               | 90.0 | 100.0 | 100.0 | Population             |
| Mexico             | September 2001 | 0.0   | 0.0  |                                    | 58.9 | 75.5  | 92.0  | Lines                  |
| Netherlands        | June 2000      | 40.0  | 67.0 | 85.0                               | 85.0 | 100.0 | 100.0 | Lines                  |
| New Zealand        | June 1999      | 60.0  | 69.0 | 83.0                               | 84.8 | 92.0  | 93.0  | Population (customers) |
| Norway             | December 2000  | 20.0  | 50.0 | 58.0                               | 67.0 | 77.0  | 91.0  | Lines                  |
| Poland (TPSA)      | 2001           | 0.0   | 3.5  | 56.0                               | 69.0 | 77.0  | 85.0  | Lines                  |
| Portugal           | December 2000  |       |      |                                    |      |       | 98.8  | Lines                  |
| Slovak Republic    | 2003           | 0.0   | 0.0  | 0.0                                | 14.5 | 50.0  | 60.0  |                        |
| Spain              | 1999           | 62.2  | 81.3 | 89.3                               | 92.0 | 92.0  | 92.0  | Lines                  |
| Sweden             | October 2000   |       | 70.0 | 75.0                               | 78.0 | 90.0  | 96.0  | Lines                  |
| Switzerland        | October 2000   | 0.0   | 85.0 | 95.0                               | 98.0 | 98.0  | 98.0  | Lines                  |
| Turkey             | February 2001  | 0.0   | 0.0  | 2.5                                | 5.0  | 10.0  | 10.0  | Lines                  |
| United Kingdom     | July 2000      | 50.0  | 60.0 | 64.0                               | 85.0 | 95.0  | 99.8  | Lines                  |
| United States      | 1997           | 36.0  | 50.0 | 68.0                               | 75.0 | 77.0  | 78.0  | Lines                  |
| OECD (weighted ave | erage)         | 42.0  | 55.8 | 66.9                               | 75.9 | 78.5  | 82.8  |                        |
| OECD (simple avera | ge)            | 27.3  | 51.0 | 61.9                               | 72.0 | 81.1  | 85.7  |                        |

# Table 4.11. Availability of digital subscriber lines (DSL) in the OECD area

| USD millions (excluding spectrum fees) |                      |                      |                      |         |         |         |         |         |         |         |         |         |
|--|----------------------|----------------------|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|  | Average<br>1988-1990 | Average<br>1991-1993 | Average<br>1994-1996 | 1997    | 1998    | 1999    | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    |
| Australia                              | 2 285                | 2 130                | 3 050                | 4 009   | 3 463   | 4 145   | 3 842   | 3 333   | 2 649   | 4 166   | 4 158   | 4 440   |
| Austria                                | 965                  | 1 308                | 1 283                | 996     | 1 662   | 2 002   | 2 619   | 1 620   | 905     | 411     | 436     | 509     |
| Belgium                                | 614                  | 779                  | 927                  | 719     | 670     | 746     | 952     | 591     | 754     | 890     | 1 006   | 1 187   |
| Canada                                 | 3 479                | 3 353                | 2 811                | 4 181   | 4 357   | 3 904   | 4 943   | 5 138   | 4 154   | 3 087   | 4 237   | 4 539   |
| Czech Republic                         |                      | 226                  | 818                  | 1 421   | 1 164   | 854     | 471     | 599     | 455     | 1 267   | 512     | 538     |
| Denmark                                | 490                  | 431                  | 612                  | 890     | 1 077   | 986     | 1 116   | 1 324   | 970     | 851     | 955     | 1 137   |
| Finland                                | 670                  | 510                  | 632                  | 835     | 595     | 572     | 629     | 657     | 475     | 493     | 511     | 758     |
| France                                 | 4 548                | 6 081                | 6 175                | 6 423   | 6 153   | 6 286   | 7 194   | 8 198   | 5 376   | 6 109   | 6 784   | 7 840   |
| Germany                                | 9 263                | 15 808               | 12 717               | 11 896  | 8 000   | 8 298   | 9 083   | 10 268  | 6 698   | 6 180   | 7 037   | 8 162   |
| Greece                                 | 291                  | 808                  | 751                  | 843     | 1 552   | 1 398   | 1 346   | 1 534   | 1 291   | 1 263   | 1 358   | 813     |
| Hungary                                | 216                  | 456                  | 754                  | 764     | 662     | 812     | 820     | 750     | 713     | 625     | 653     | 768     |
| Iceland                                | 12                   | 23                   | 30                   | 29      | 52      | 56      | 69      | 37      | 24      | 44      | 80      | 90      |
| Ireland                                | 174                  | 202                  | 260                  | 462     | 515     | 460     | 704     | 442     | 575     | 575     | 639     | 684     |
| Italy                                  | 7 365                | 8 657                | 5 065                | 5 555   | 5 959   | 7 187   | 6 526   | 7 208   | 8 936   | 8 862   | 8 746   | 8 609   |
| Japan                                  | 15 389               | 20 339               | 33 120               | 32 815  | 29 023  | 33 546  | 36 516  | 23 917  | 19 257  | 20 422  | 23 191  | 24 449  |
| Korea                                  | 2 587                | 3 167                | 4 615                | 3 049   | 4 495   | 7 038   | 7 766   | 5 990   | 6 396   | 5 205   | 5 289   | 5 463   |
| Luxembourg                             | 39                   | 72                   | 96                   | 79      | 30      | 55      | 15      | 30      | 49      | 44      | 73      | 56      |
| Mexico                                 | 1 409                | 2 214                | 1 862                | 1 971   | 3 164   | 4 028   | 5 226   | 5 751   | 3 130   | 2 584   | 3 615   | 3 431   |
| Netherlands                            | 1 144                | 1 572                | 1 511                | 3 274   | 5 900   | 10 418  | 3 174   | 2 671   | 1 564   | 1 821   | 1 930   | 1 340   |
| New Zealand                            | 362                  | 367                  | 340                  | 389     | 298     | 352     | 379     | 289     | 412     | 376     | 418     | 515     |
| Norway                                 | 500                  | 483                  | 361                  | 541     | 477     | 541     | 578     | 597     | 707     | 524     | 1 024   | 1 142   |
| Poland                                 | 140                  | 489                  | 896                  | 1 006   | 1 365   | 1 862   | 2 434   | 1 965   | 2 326   | 1 363   | 1 492   | 1 539   |
| Portugal                               | 562                  | 973                  | 938                  | 1 078   | 1 216   | 1 233   | 1 146   | 1 229   | 947     | 645     | 838     | 911     |
| Slovak Republic                        |                      |                      | 287                  | 384     | 343     | 1 050   | 1 359   | 1 405   | 641     | 345     | 425     | 461     |
| Spain                                  | 4 517                | 4 265                | 3 220                | 2 654   | 2 952   | 6 572   | 9 346   | 7 313   | 5 242   | 5 103   | 5 760   | 5 797   |
| Sweden                                 | 1 079                | 1 164                | 1 197                | 1 404   | 1 159   | 1 014   | 1 637   | 1 714   | 1 423   | 1 452   | 1 577   | 1 182   |
| Switzerland                            | 1 597                | 1 786                | 1 761                | 1 637   | 1 275   | 2 034   | 2 245   | 1 643   | 1 653   | 1 580   | 1 661   | 1 604   |
| Turkey                                 | 548                  | 787                  | 500                  | 553     | 4 225   | 3 777   | 3 541   | 2 949   | 2 159   | 2 204   | 368     | 1 389   |
| United Kingdom                         | 4 830                | 3 738                | 4 887                | 9 971   | 8 987   | 12 800  | 14 122  | 14 159  | 10 185  | 10 933  | 11 963  | 13 205  |
| United States                          | 23 401               | 26 064               | 37 751               | 56 963  | 65 079  | 84 433  | 113 301 | 105 607 | 61 000  | 52 162  | 51 538  | 57 179  |
| OECD                                   | 88 514               | 108 296              | 129 227              | 156 789 | 165 867 | 208 458 | 243 097 | 218 933 | 151 066 | 141 586 | 148 273 | 159 739 |

Table 4.12. Public telecommunication investment in the OECD area

Notes: Data in italics indicate unofficial estimates derived from historic ratios of incumbent investment to total investment. Exchange rate fluctuations between years among national currencies and the US dollar will affect growth rates. For example, French telecommunication investment grew 15.6% in USD terms but only 14.1% in EUR terms between 2004 and 2005.
StatLink and http://dx.doi.org/10.1787/011216286450

| OECD COMMUNI   |   |
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USD millions (excluding spectrum fees)

|               | Average<br>1988-90 | Average<br>1991-93 | Average<br>1994-96 | 1997    | 1998    | 1999    | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    | Average 2003-2005 |
|---------------|--------------------|--------------------|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------------|
| Europe        | 39 603             | 50 662             | 45 678             | 53 413  | 55 989  | 71 012  | 71 124  | 68 907  | 54 068  | 53 584  | 55 827  | 59 723  | 56 378            |
| (%)           | 45                 | 47                 | 35                 | 34      | 28      | 27      | 48      | 30      | 39      | 38      | 38      | 37      | 38                |
| North America | 28 289             | 31 631             | 42 424             | 63 115  | 72 599  | 92 365  | 123 470 | 116 496 | 68 284  | 57 833  | 59 390  | 65 150  | 60 791            |
| (%)           | 32                 | 29                 | 33                 | 40      | 48      | 52      | 39      | 54      | 41      | 41      | 40      | 41      | 41                |
| Asia/Pacific  | 20 622             | 26 003             | 41 125             | 40 261  | 37 279  | 45 081  | 48 503  | 33 530  | 28 714  | 30 169  | 33 055  | 34 867  | 32 697            |
| (%)           | 23                 | 24                 | 32                 | 27      | 24      | 22      | 14      | 17      | 21      | 21      | 22      | 22      | 22                |
| OECD          | 88 514             | 108 296            | 129 227            | 156 789 | 165 867 | 208 458 | 243 097 | 218 933 | 151 066 | 141 586 | 148 273 | 159 739 | 149 866           |

Note: Calculations include unofficial estimates derived for Table 4.12.

|                 | Average<br>1988-90 | Average<br>1991-93 | Average<br>1994-96 | Average<br>1997-99 | 1997 | 1998 | 1999  | 2000  | 2001  | 2002 | 2003 | 2004 | 2005 |
|-----------------|--------------------|--------------------|--------------------|--------------------|------|------|-------|-------|-------|------|------|------|------|
| Australia       | 50.8               | 24.1               | 33.4               | 27.3               | 29.8 | 27.0 | 25.3  | 26.2  | 21.6  | 23.4 | 21.5 | 16.0 | 16.7 |
| Austria         | 47.9               | 48.6               | 37.5               | 35.7               | 26.8 | 40.4 | 40.1  | 59.2  | 32.1  | 17.0 | 6.2  | 5.8  | 6.6  |
| Belgium         | 32.9               | 30.5               | 28.1               | 14.3               | 17.0 | 13.1 | 12.6  | 13.1  | 8.7   | 10.1 | 9.4  | 9.1  | 8.8  |
| Canada          | 38.0               | 27.6               | 23.3               | 22.5               | 24.5 | 22.6 | 20.3  | 24.0  | 24.6  | 19.6 | 13.3 | 16.4 | 16.9 |
| Czech Republic  |                    | 68.6               | 131.5              | 67.3               | 97.9 | 63.5 | 40.5  | 20.4  | 23.4  | 13.9 | 31.7 | 11.5 | 12.3 |
| Denmark         | 29.9               | 19.3               | 21.6               | 25.5               | 25.5 | 28.7 | 22.2  | 26.7  | 31.2  | 22.1 | 15.4 | 15.0 | 17.3 |
| Finland         | 47.8               | 25.1               | 35.1               | 19.2               | 27.1 | 16.4 | 14.2  | 15.7  | 15.7  | 10.0 | 9.5  | 9.0  | 14.3 |
| France          | 30.6               | 32.7               | 26.9               | 22.6               | 22.4 | 23.1 | 22.3  | 26.5  | 28.0  | 15.8 | 14.3 | 13.9 | 15.5 |
| Germany         | 47.8               | 48.5               | 34.6               | 20.0               | 27.4 | 16.3 | 16.2  | 17.6  | 19.0  | 11.5 | 8.6  | 8.5  | 9.6  |
| Greece          | 32.7               | 66.8               | 38.0               | 31.6               | 25.6 | 36.2 | 33.0  | 26.4  | 27.4  | 19.4 | 14.8 | 14.0 | 8.1  |
| Hungary         | 82.9               | 122.3              | 71.5               | 29.5               | 35.7 | 26.3 | 26.4  | 25.6  | 21.8  | 18.4 | 13.3 | 13.6 | 15.1 |
| Iceland         | 17.6               | 27.8               | 28.8               | 26.4               | 18.9 | 31.1 | 29.2  | 27.5  | 17.3  | 10.6 | 13.7 | 20.9 | 19.5 |
| Ireland         | 21.7               | 20.2               | 24.0               | 24.2               | 21.7 | 26.9 | 23.9  | 31.3  | 17.8  | 18.0 | 14.4 | 12.7 | 13.4 |
| Italy           | 64.3               | 54.0               | 27.7               | 24.3               | 23.3 | 22.6 | 27.0  | 26.7  | 26.6  | 29.6 | 24.3 | 20.5 | 19.1 |
| Japan           | 40.2               | 43.1               | 45.3               | 25.7               | 28.2 | 25.6 | 23.4  | 22.4  | 15.3  | 14.9 | 14.7 | 15.8 | 15.8 |
| Korea           | 87.5               | 59.6               | 61.7               | 37.6               | 33.5 | 35.2 | 44.2  | 32.9  | 29.1  | 27.7 | 21.3 | 15.9 | 14.4 |
| Luxembourg      | 49.6               | 53.5               | 39.8               | 16.6               | 25.8 | 8.9  | 15.1  | 4.5   | 8.1   | 12.4 | 9.3  | 13.8 | 9.9  |
| Mexico          | 112.5              | 55.9               | 24.0               | 30.3               | 22.5 | 32.8 | 35.7  | 36.4  | 35.8  | 18.9 | 15.1 | 19.3 | 15.9 |
| Netherlands     | 33.2               | 17.8               | 23.5               | 67.0               | 41.5 | 62.2 | 97.2  | 31.3  | 23.0  | 12.0 | 11.0 | 13.8 | 9.5  |
| New Zealand     | 32.2               | 25.6               | 23.4               | 16.0               | 17.3 | 14.6 | 16.2  | 17.0  | 13.6  | 16.7 | 11.4 | 8.3  | 8.7  |
| Norway          | 25.5               | 21.9               | 14.4               | 18.4               | 15.0 | 19.3 | 20.8  | 21.3  | 20.6  | 20.4 | 12.7 | 22.6 | 23.7 |
| Poland          | 29.8               | 69.8               | 59.4               | 39.0               | 38.8 | 37.7 | 40.5  | 44.8  | 29.9  | 33.7 | 17.8 | 15.6 | 13.4 |
| Portugal        | 62.1               | 70.2               | 43.5               | 27.4               | 27.2 | 28.8 | 26.1  | 22.7  | 20.5  | 14.7 | 8.3  | 9.3  | 10.1 |
| Slovak Republic |                    |                    | 197.3              | 130.9              | 85.1 | 71.3 | 236.3 | 169.0 | 149.3 | 62.7 | 25.7 | 26.2 | 22.7 |
| Spain           | 109.0              | 51.5               | 31.3               | 22.2               | 18.6 | 18.5 | 29.4  | 41.2  | 29.0  | 17.6 | 13.2 | 12.6 | 12.1 |
| Sweden          | 34.5               | 23.2               | 23.0               | 16.6               | 20.3 | 15.7 | 13.7  | 23.8  | 26.8  | 18.6 | 15.6 | 15.6 | 11.8 |
| Switzerland     | 45.1               | 39.0               | 28.4               | 21.3               | 24.1 | 16.6 | 23.3  | 27.2  | 18.8  | 17.4 | 13.9 | 12.9 | 12.4 |
| Turkey          | 52.6               | 37.3               | 20.8               | 55.7               | 13.7 | 84.0 | 69.4  | 57.4  | 50.3  | 32.2 | 21.1 | 3.2  | 11.2 |
| United Kingdom  | 28.6               | 15.3               | 19.2               | 36.2               | 27.9 | 35.5 | 45.2  | 46.5  | 44.4  | 29.4 | 27.1 | 25.5 | 27.3 |
| United States   | 17.6               | 17.6               | 21.9               | 25.8               | 23.2 | 25.0 | 29.3  | 35.3  | 31.6  | 18.0 | 15.3 | 14.9 | 15.9 |
| OECD            | 31.6               | 29.7               | 29.4               | 26.6               | 25.3 | 25.9 | 28.6  | 30.6  | 26.8  | 18.3 | 15.5 | 14.9 | 15.3 |

Table 4.14. Public telecommunication investment as a percentage of telecommunications revenue

Note: Calculations include unofficial estimates derived for Table 4.12.

|                 | Average<br>1988-90 | Average<br>1991-93 | Average<br>1994-96 | Average<br>1997-99 | 1997 | 1998 | 1999  | 2000  | 2001  | 2002 | 2003 | 2004 | 2005 | Average<br>2003-2005 |
|-----------------|--------------------|--------------------|--------------------|--------------------|------|------|-------|-------|-------|------|------|------|------|----------------------|
| Australia       | 3.06               | 3.18               | 3.60               | 3.89               | 3.91 | 3.75 | 4.01  | 4.36  | 3.81  | 2.52 | 3.03 | 2.49 | 2.32 | 2.61                 |
| Austria         | 2.95               | 3.05               | 2.47               | 3.29               | 2.15 | 3.48 | 4.26  | 5.96  | 3.81  | 2.13 | 0.76 | 0.72 | 0.81 | 0.76                 |
| Belgium         | 1.69               | 1.78               | 1.80               | 1.39               | 1.45 | 1.30 | 1.43  | 1.98  | 1.25  | 1.55 | 1.54 | 1.50 | 1.60 | 1.55                 |
| Canada          | 2.89               | 3.08               | 2.63               | 3.28               | 3.30 | 3.55 | 2.99  | 3.57  | 3.67  | 2.90 | 1.82 | 2.11 | 1.93 | 1.95                 |
| Czech Republic  | 1.57               | 2.74               | 5.23               | 6.75               | 8.31 | 6.68 | 5.25  | 2.97  | 3.46  | 2.20 | 5.20 | 1.80 | 1.74 | 2.91                 |
| Denmark         | 2.06               | 1.71               | 1.96               | 2.85               | 2.66 | 3.03 | 2.86  | 3.45  | 4.17  | 2.85 | 2.05 | 1.97 | 2.12 | 2.04                 |
| Finland         | 1.97               | 2.32               | 3.25               | 2.80               | 3.68 | 2.41 | 2.31  | 2.68  | 2.70  | 1.95 | 1.66 | 1.49 | 2.05 | 1.73                 |
| France          | 1.92               | 2.29               | 2.22               | 2.41               | 2.58 | 2.34 | 2.30  | 2.79  | 3.15  | 1.96 | 1.81 | 1.73 | 1.86 | 1.80                 |
| Germany         | 2.97               | 3.51               | 2.45               | 2.06               | 2.63 | 1.74 | 1.82  | 2.24  | 2.72  | 1.81 | 1.43 | 1.48 | 1.69 | 1.53                 |
| Greece          | 1.79               | 3.99               | 3.48               | 4.82               | 3.50 | 6.04 | 4.93  | 5.01  | 5.49  | 4.05 | 2.86 | 2.59 | 1.51 | 2.32                 |
| Hungary         |                    | 5.94               | 8.22               | 6.84               | 7.51 | 5.95 | 7.07  | 7.47  | 6.14  | 4.66 | 3.37 | 2.86 | 3.07 | 3.10                 |
| Iceland         | 0.98               | 1.94               | 2.59               | 2.53               | 1.95 | 2.64 | 3.00  | 3.57  | 2.23  | 1.56 | 2.04 | 2.64 | 1.98 | 2.22                 |
| Ireland         | 2.45               | 2.43               | 2.27               | 2.46               | 2.77 | 2.63 | 1.99  | 3.02  | 1.83  | 2.10 | 1.60 | 1.43 | 1.26 | 1.43                 |
| Italy           | 9.35               | 3.82               | 2.48               | 2.69               | 2.46 | 2.55 | 3.05  | 2.94  | 3.18  | 3.50 | 2.90 | 2.47 | 2.36 | 2.58                 |
| Japan           | 1.65               | 1.72               | 2.39               | 2.92               | 2.81 | 2.92 | 3.02  | 3.11  | 2.37  | 2.12 | 2.10 | 2.21 | 2.31 | 2.21                 |
| Korea           | 3.54               | 2.66               | 2.68               | 3.75               | 1.66 | 4.29 | 5.32  | 4.88  | 4.21  | 4.02 | 2.86 | 2.63 | 2.37 | 2.62                 |
| Luxembourg      | 1.89               | 2.33               | 2.64               | 1.26               | 1.97 | 0.72 | 1.11  | 0.36  | 0.66  | 0.97 | 0.71 | 1.06 | 0.77 | 0.85                 |
| Mexico          | 3.54               | 3.24               | 2.99               | 3.36               | 2.52 | 3.60 | 3.95  | 4.21  | 4.62  | 2.51 | 2.14 | 2.69 | 2.31 | 2.38                 |
| Netherlands     | 1.97               | 2.30               | 1.88               | 7.19               | 3.88 | 6.60 | 11.08 | 3.78  | 3.16  | 1.79 | 1.75 | 1.67 | 1.10 | 1.51                 |
| New Zealand     | 4.12               | 5.05               | 2.67               | 2.78               | 2.74 | 2.69 | 2.91  | 3.53  | 2.66  | 3.21 | 2.05 | 1.81 | 1.98 | 1.94                 |
| Norway          | 1.92               | 1.98               | 1.21               | 1.46               | 1.56 | 1.26 | 1.55  | 1.86  | 1.92  | 2.05 | 1.34 | 2.23 | 2.06 | 1.88                 |
| Poland          | 3.39               | 3.43               | 3.77               | 3.56               | 2.86 | 3.28 | 4.55  | 5.99  | 4.98  | 6.27 | 3.45 | 3.29 | 2.82 | 3.19                 |
| Portugal        | 3.56               | 4.65               | 3.97               | 3.82               | 3.80 | 3.87 | 3.79  | 3.77  | 4.02  | 2.96 | 1.86 | 2.13 | 2.29 | 2.09                 |
| Slovak Republic |                    |                    | 5.48               | 8.99               | 5.30 | 4.28 | 17.39 | 25.83 | 23.35 | 9.58 | 4.19 | 4.19 | 3.62 | 4.00                 |
| Spain           | 4.23               | 3.34               | 2.64               | 2.87               | 2.12 | 2.14 | 4.34  | 6.26  | 4.63  | 2.90 | 2.13 | 1.98 | 1.75 | 1.95                 |
| Sweden          | 2.27               | 2.76               | 3.28               | 2.93               | 3.61 | 2.84 | 2.34  | 3.85  | 4.48  | 3.53 | 2.99 | 2.80 | 1.94 | 2.58                 |
| Switzerland     | 2.98               | 3.23               | 2.89               | 2.81               | 2.88 | 2.12 | 3.43  | 4.00  | 2.96  | 2.78 | 2.37 | 2.19 | 2.05 | 2.20                 |
| Turkey          | 1.99               | 1.94               | 1.27               | 6.34               | 1.09 | 8.55 | 9.37  | 8.01  | 11.19 | 7.08 | 5.94 | 0.69 | 1.95 | 2.86                 |
| United Kingdom  | 2.59               | 2.19               | 2.67               | 4.40               | 4.55 | 3.57 | 5.08  | 5.77  | 5.90  | 3.93 | 3.73 | 3.38 | 3.54 | 3.55                 |
| United States   | 2.41               | 2.54               | 2.89               | 4.10               | 3.71 | 3.91 | 4.67  | 5.83  | 5.47  | 3.26 | 2.67 | 2.40 | 2.41 | 2.49                 |
| OECD            | 2.51               | 2.54               | 2.61               | 3.43               | 3.11 | 3.30 | 3.89  | 4.43  | 4.17  | 2.88 | 2.42 | 2.25 | 2.24 | 2.30                 |

Table 4.15. Public telecommunication investment as a percentage of gross fixed capital formation (GFCF)

Note: Calculations include unofficial estimates derived for Table 4.12.

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#### Table 4.16. Public telecommunication investment per total communication access path

|                 | Average<br>1988-90 | Average<br>1991-93 | Average<br>1994-96 | Average<br>1997-99 | 1997  | 1998  | 1999  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | Average 2003-2005 |
|-----------------|--------------------|--------------------|--------------------|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------------------|
| Australia       | 294.8              | 248.8              | 328.4              | 253.1              | 280.5 | 227.1 | 251.6 | 206.6 | 153.1 | 111.2 | 160.9 | 146.5 | 142.1 | 149.8             |
| Austria         | 310.4              | 377.6              | 343.3              | 251.9              | 210.5 | 288.8 | 256.5 | 272.0 | 159.8 | 87.2  | 37.9  | 36.6  | 40.6  | 38.4              |
| Belgium         | 164.3              | 183.1              | 196.8              | 106.1              | 119.7 | 103.2 | 95.3  | 92.9  | 47.6  | 56.9  | 63.5  | 67.5  | 76.0  | 69.0              |
| Canada          | 238.6              | 206.1              | 159.4              | 168.6              | 182.3 | 175.0 | 148.4 | 166.6 | 154.9 | 119.0 | 83.4  | 107.8 | 108.9 | 100.0             |
| Czech Republic  | 25.2               | 123.4              | 333.2              | 256.9              | 374.4 | 247.7 | 148.5 | 57.1  | 56.4  | 37.9  | 97.2  | 36.5  | 35.7  | 56.5              |
| Denmark         | 171.9              | 143.4              | 189.4              | 190.7              | 193.1 | 209.8 | 169.3 | 168.0 | 179.5 | 121.3 | 100.9 | 106.1 | 119.9 | 109.0             |
| Finland         | 260.2              | 186.1              | 221.1              | 120.1              | 166.6 | 102.6 | 91.0  | 92.3  | 89.7  | 61.3  | 61.8  | 61.9  | 85.9  | 69.9              |
| France          | 168.6              | 199.9              | 187.3              | 146.2              | 169.6 | 145.6 | 123.4 | 121.0 | 122.6 | 77.6  | 82.5  | 85.3  | 91.4  | 86.4              |
| Germany         | 312.2              | 438.3              | 298.6              | 173.7              | 243.5 | 147.2 | 130.5 | 103.1 | 105.1 | 65.7  | 56.8  | 58.5  | 63.4  | 59.6              |
| Greece          | 76.8               | 180.4              | 145.7              | 161.1              | 132.3 | 204.3 | 146.7 | 115.1 | 111.3 | 85.6  | 79.0  | 81.2  | 44.8  | 68.3              |
| Hungary         | 233.8              | 349.5              | 337.7              | 166.3              | 198.0 | 146.1 | 154.9 | 123.0 | 88.9  | 69.5  | 54.8  | 53.2  | 59.3  | 55.8              |
| Iceland         | 96.6               | 166.5              | 198.5              | 164.0              | 129.1 | 195.7 | 167.3 | 183.7 | 92.3  | 54.8  | 92.8  | 162.6 | 170.1 | 141.8             |
| Ireland         | 191.4              | 182.2              | 197.8              | 191.3              | 229.6 | 203.3 | 141.0 | 192.4 | 99.8  | 120.3 | 111.8 | 114.2 | 111.0 | 112.4             |
| Italy           | 346.8              | 366.0              | 202.7              | 137.2              | 150.1 | 131.2 | 130.5 | 97.5  | 94.5  | 113.5 | 104.4 | 94.5  | 84.0  | 94.3              |
| Japan           | 294.8              | 350.9              | 530.4              | 290.1              | 324.6 | 264.0 | 281.6 | 282.2 | 172.1 | 128.8 | 127.9 | 138.6 | 141.9 | 136.2             |
| Korea           | 194.5              | 202.8              | 244.8              | 130.9              | 109.8 | 129.3 | 153.6 | 146.1 | 99.9  | 98.5  | 80.6  | 78.2  | 79.1  | 79.3              |
| Luxembourg      | 222.5              | 353.6              | 409.7              | 151.5              | 240.6 | 85.0  | 129.0 | 27.5  | 44.2  | 67.3  | 54.7  | 77.6  | 54.2  | 62.2              |
| Mexico          | 289.7              | 325.6              | 213.8              | 211.1              | 179.2 | 238.3 | 215.9 | 197.8 | 161.5 | 76.1  | 55.2  | 62.8  | 49.8  | 55.9              |
| Netherlands     | 170.7              | 212.4              | 185.0              | 507.0              | 302.7 | 530.9 | 687.6 | 162.0 | 132.9 | 75.2  | 80.3  | 73.0  | 50.9  | 68.0              |
| New Zealand     | 254.5              | 242.8              | 205.2              | 121.1              | 157.8 | 98.8  | 106.8 | 96.1  | 68.6  | 93.7  | 77.4  | 75.8  | 81.9  | 78.4              |
| Norway          | 241.1              | 213.1              | 145.1              | 113.6              | 130.2 | 104.9 | 105.7 | 102.2 | 99.7  | 112.8 | 79.3  | 139.6 | 149.7 | 122.9             |
| Poland          | 44.8               | 123.1              | 155.6              | 130.2              | 120.9 | 131.1 | 138.5 | 137.6 | 88.6  | 89.9  | 46.2  | 41.9  | 37.6  | 41.9              |
| Portugal        | 267.6              | 325.2              | 257.7              | 173.0              | 200.5 | 174.5 | 144.0 | 109.6 | 104.0 | 75.9  | 45.6  | 56.7  | 56.4  | 52.9              |
| Slovak Republic |                    | 71.8               | 256.0              | 288.3              | 241.2 | 170.8 | 452.8 | 454.4 | 379.4 | 148.2 | 69.3  | 76.2  | 82.5  | 76.0              |
| Spain           | 383.1              | 309.4              | 212.5              | 153.5              | 130.0 | 125.5 | 205.0 | 223.9 | 153.8 | 93.8  | 87.3  | 97.3  | 88.4  | 91.0              |
| Sweden          | 188.7              | 196.3              | 197.6              | 118.6              | 151.8 | 113.7 | 90.2  | 130.5 | 126.9 | 99.0  | 94.7  | 101.8 | 73.7  | 90.1              |
| Switzerland     | 421.7              | 425.0              | 389.3              | 268.2              | 307.3 | 215.3 | 282.1 | 254.9 | 172.6 | 162.0 | 144.2 | 144.5 | 129.4 | 139.4             |
| Turkey          | 92.9               | 79.1               | 35.8               | 128.1              | 31.9  | 206.4 | 146.1 | 105.8 | 79.0  | 51.1  | 47.0  | 6.8   | 21.7  | 25.1              |
| United Kingdom  | 195.4              | 141.7              | 166.5              | 231.0              | 260.4 | 202.2 | 230.3 | 209.9 | 183.8 | 125.1 | 127.6 | 125.6 | 127.2 | 126.8             |
| United States   | 178.8              | 182.2              | 238.3              | 322.6              | 293.4 | 308.4 | 365.9 | 441.6 | 390.8 | 210.9 | 172.9 | 155.7 | 156.9 | 161.8             |
| OECD            | 227.8              | 246.2              | 261.7              | 235.7              | 239.3 | 225.1 | 242.7 | 239.1 | 193.9 | 124.4 | 109.6 | 105.3 | 104.4 | 106.4             |

Notes: Calculations include unofficial estimates derived for Table 4.12. Total communication access paths = analogue lines + ISDN lines + DSL + cable modem + mobile subscribers.

USD

|                 | Average<br>1988-90 | Average<br>1991-93 | Average<br>1994-96 | Average<br>1997-99 | 1997   | 1998   | 1999   | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | Average 2003-2005 |
|-----------------|--------------------|--------------------|--------------------|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------------------|
| Australia       | 135.97             | 121.83             | 168.73             | 205.76             | 215.45 | 184.09 | 217.74 | 199.38 | 170.69 | 134.11 | 208.52 | 205.80 | 216.85 | 210.39            |
| Austria         | 126.24             | 165.56             | 159.44             | 194.63             | 125.02 | 208.38 | 250.48 | 326.91 | 201.44 | 111.91 | 50.66  | 53.28  | 61.82  | 55.25             |
| Belgium         | 61.80              | 77.57              | 91.39              | 69.74              | 70.66  | 65.65  | 72.93  | 92.93  | 57.52  | 72.98  | 85.83  | 96.58  | 113.34 | 98.58             |
| Canada          | 127.61             | 118.17             | 95.76              | 137.56             | 139.80 | 144.47 | 128.41 | 161.07 | 165.63 | 132.41 | 97.47  | 132.52 | 140.65 | 123.55            |
| Czech Republic  | 3.79               | 21.86              | 79.21              | 111.35             | 137.90 | 113.08 | 83.08  | 45.89  | 58.62  | 44.63  | 124.16 | 50.15  | 52.61  | 75.64             |
| Denmark         | 95.44              | 83.36              | 116.96             | 185.57             | 168.34 | 203.15 | 185.22 | 209.01 | 247.16 | 180.40 | 157.85 | 176.80 | 209.88 | 181.51            |
| Finland         | 134.87             | 101.14             | 123.83             | 129.56             | 162.44 | 115.49 | 110.76 | 121.48 | 126.73 | 91.24  | 94.51  | 97.80  | 144.57 | 112.30            |
| France          | 80.61              | 106.25             | 106.76             | 104.67             | 107.36 | 102.48 | 104.19 | 118.48 | 134.13 | 87.38  | 98.64  | 108.85 | 125.04 | 110.84            |
| Germany         | 148.79             | 196.16             | 155.73             | 114.53             | 144.99 | 97.53  | 101.09 | 110.51 | 124.70 | 81.21  | 74.89  | 85.30  | 98.98  | 86.39             |
| Greece          | 28.95              | 78.42              | 71.89              | 116.64             | 78.20  | 143.21 | 128.51 | 123.27 | 140.08 | 117.46 | 114.57 | 122.77 | 73.17  | 103.50            |
| Hungary         | 20.75              | 44.21              | 73.70              | 72.66              | 74.24  | 64.47  | 79.29  | 80.34  | 73.66  | 70.16  | 61.66  | 64.61  | 76.13  | 67.47             |
| Iceland         | 47.13              | 89.15              | 112.46             | 165.32             | 105.32 | 189.41 | 201.23 | 246.97 | 130.72 | 84.42  | 151.61 | 273.24 | 305.33 | 243.39            |
| Ireland         | 49.47              | 57.01              | 72.16              | 129.12             | 126.12 | 138.68 | 122.55 | 185.18 | 114.53 | 146.57 | 144.14 | 157.34 | 164.91 | 155.46            |
| Italy           | 128.67             | 152.72             | 89.28              | 109.55             | 97.65  | 104.71 | 126.28 | 114.60 | 126.51 | 156.34 | 153.84 | 150.34 | 147.09 | 150.42            |
| Japan           | 125.07             | 163.49             | 263.89             | 251.71             | 260.41 | 229.70 | 265.00 | 287.91 | 188.10 | 151.10 | 159.90 | 181.52 | 191.35 | 177.59            |
| Korea           | 60.93              | 72.40              | 102.35             | 104.81             | 66.34  | 97.11  | 150.98 | 165.21 | 126.50 | 134.32 | 108.79 | 110.00 | 113.13 | 110.64            |
| Luxembourg      | 103.11             | 182.69             | 234.21             | 128.45             | 187.09 | 71.26  | 126.98 | 34.63  | 68.56  | 109.94 | 97.38  | 160.12 | 122.23 | 126.58            |
| Mexico          | 17.00              | 26.07              | 20.63              | 31.82              | 20.98  | 33.03  | 41.44  | 52.98  | 57.48  | 30.87  | 25.16  | 34.76  | 32.59  | 30.84             |
| Netherlands     | 77.01              | 103.58             | 97.75              | 414.83             | 209.79 | 375.72 | 658.98 | 199.37 | 166.51 | 96.87  | 112.27 | 118.57 | 82.13  | 104.32            |
| New Zealand     | 108.63             | 104.52             | 92.99              | 90.92              | 102.76 | 78.13  | 91.86  | 98.21  | 74.37  | 104.52 | 93.65  | 102.81 | 125.47 | 107.31            |
| Norway          | 118.26             | 112.68             | 82.87              | 117.16             | 122.72 | 107.59 | 121.17 | 128.59 | 132.31 | 155.82 | 114.76 | 223.09 | 247.11 | 194.99            |
| Poland          | 3.68               | 12.75              | 23.21              | 36.50              | 26.03  | 35.29  | 48.16  | 63.62  | 51.38  | 60.84  | 35.70  | 39.07  | 40.32  | 38.36             |
| Portugal        | 56.71              | 98.85              | 95.17              | 116.03             | 106.79 | 120.04 | 121.25 | 112.04 | 119.36 | 91.29  | 61.82  | 79.77  | 86.38  | 75.99             |
| Slovak Republic |                    | 7.73               | 53.62              | 109.83             | 71.33  | 63.54  | 194.63 | 251.70 | 260.14 | 119.22 | 64.19  | 78.90  | 85.49  | 76.19             |
| Spain           | 116.46             | 109.34             | 82.09              | 101.99             | 67.05  | 74.31  | 164.61 | 232.11 | 179.60 | 126.87 | 121.50 | 134.92 | 133.58 | 130.00            |
| Sweden          | 127.06             | 134.34             | 135.72             | 134.69             | 158.68 | 130.96 | 114.42 | 184.49 | 192.66 | 159.43 | 162.08 | 175.35 | 130.93 | 156.12            |
| Switzerland     | 239.14             | 259.96             | 249.97             | 230.93             | 230.18 | 178.82 | 283.80 | 311.39 | 225.49 | 225.18 | 213.33 | 222.88 | 213.84 | 216.68            |
| Turkey          | 9.97               | 13.48              | 8.12               | 44.71              | 8.85   | 66.57  | 58.70  | 52.48  | 42.98  | 31.00  | 31.17  |        | 19.28  | 16.81             |
| United Kingdom  | 84.21              | 64.45              | 83.38              | 180.93             | 170.99 | 153.69 | 218.11 | 239.81 | 239.53 | 171.69 | 183.58 | 199.94 | 219.29 | 200.93            |
| United States   | 94.57              | 102.05             | 143.50             | 248.87             | 208.69 | 235.66 | 302.27 | 401.17 | 370.07 | 211.62 | 179.18 | 175.34 | 192.73 | 182.42            |
| OECD            | 86.76              | 102.21             | 119.21             | 159.02             | 141.93 | 149.06 | 186.06 | 215.08 | 192.26 | 131.69 | 122.51 | 127.37 | 136.35 | 128.74            |

Note: Calculations include unofficial estimates derived for Table 4.12.

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4

Chapter 5

# **Broadband and Internet Infrastructure**

The number of Internet users and subscribers in OECD countries continues to grow rapidly. At the end of 2005, there were 265 million active subscribers to fixed Internet connections and, of these, 60% were using broadband access. Broadband subscriptions have increased by more than 60% a year over the last five years. This chapter studies the growth of the Internet with particular attention to broadband. Other key topics include the number of Internet hosts and the rise in "bot infections". The chapter also includes data and analysis of domain name registrations, the growth in autonomous systems, the move from IPv4 to IPv6 and peering arrangements.

# Introduction

Internet use continues to grow and the number of subscribers using broadband access technologies has increased rapidly. At the end of 2005, there were around 265 million active subscribers to fixed Internet connections in OECD countries. Of these, 60% were using broadband access, and broadband subscriptions have increased by more than 60% a year over the last five years. By mid-2006, there were more than 178 million broadband subscribers in the OECD area. European countries have continued to advance, with Denmark, the Netherlands and Iceland overtaking Korea and Canada in terms of broadband penetration rates over the past year. The expansion of broadband access is supporting new technologies and applications, such as Voice over Internet Protocol (VoIP); the number of registered Skype users reported at the end of 2005 was equivalent to around 50% of worldwide broadband subscribers. Mobile Internet access is also growing; an estimated 53% of cellular mobile phone subscribers worldwide have handsets capable of accessing data services, although only 56% are reported to be regular users of Internet services such as web browsing and e-mail. Nevertheless, carriers report rapid growth in mobile data service revenues.

The supporting Internet infrastructure enables and reflects this growth. Almost 400 million hosts were connected to the Internet in January 2006, an increase of more than 77 million over the previous year. Domain name registrations experienced similar growth, while security concerns and the maturity of e-commerce led the number of secure servers worldwide to increase by around 50% a year to more than 515 000 by mid-2006. The Internet is a network of networks, or autonomous systems. At the end of 2005, 20 451 autonomous systems were visible in Internet routing tables, 78% of them in OECD countries. There were 1.7 billion routed IPv4 addresses visible, with an average of 1.24 addresses per inhabitant in OECD countries. Nine countries had more than one IPv4 address per inhabitant, led by the United States with 3.14 per inhabitant. A steady fall in the average number of IPv4 addresses being advertised per autonomous system suggests an increasingly competitive environment. The largest networks play a central role in Internet traffic exchange, passing traffic to each other on the basis of peering agreements. The fact that no one network accounts for more than 5% of all peerings, and that the top ten networks account for a declining 13%, also suggests an increasingly competitive environment.

# **Internet subscribers**

Because of the widespread interest in the take-up and use of the Internet, the number of people accessing the Internet is a key indicator. Unfortunately, there is no single measure of adoption. Some national statistical agencies report number of "users" based on business and household surveys of Internet access, while many organisations report the number of "users" or "households" on line. From an international perspective, the major drawback is the lack of a common definition of terms like "user", and limited information about regularity or intensity of use. An alternative approach is to compile information on Internet subscribers by country from major telecommunication and cable carriers' reports of numbers of subscribers to their Internet services and their estimated market shares. The advantage is that the term "subscriber" has a more specific meaning for most carriers, namely, the number of active registered Internet accounts. The definition of "active" varies a little from country to country (*e.g.* from accessing an account every 45 days to every six months). Nevertheless, these data provide the best internationally comparable source of information on the take-up of Internet services.

A number of factors affect subscriber numbers, including the declining business model that encouraged the registration of "free" Internet accounts and the recent rapid adoption of mobile Internet access. In countries where Internet access is based on monthly subscriptions, accounts are often shared by a number of users, while in those with "free" dial-up Internet access, fees for access are typically billed via the telecommunication operator and then shared with the ISP, which encourages users to have multiple individual accounts. Mobile access provides a different Internet experience, with major differences in price and practical limitations on capabilities, with the result that a mobile Internet subscriber is not equivalent to a fixed line dial-up or broadband Internet subscriber. For that reason they are treated separately, with a discussion of active subscribers to fixed Internet services followed by a brief discussion of mobile Internet subscribers and mobile data revenues.

# **Fixed Internet subscribers**

At the end of 2005, there were around 263 million active Internet subscribers with fixed Internet connections in OECD countries, up from around 158 million in 2000 or by more than 10% a year (Table 5.1). More than 92 million of all OECD fixed Internet subscribers were in the United States (35%), Japan (31 million), Germany (27 million), the United Kingdom (16 million), France (13 million) and Korea (12 million) were also among the countries with the largest fixed Internet subscriber populations. Recent growth in the number of fixed Internet subscribers varies considerably from country to country, with Turkey, Iceland, the Czech Republic, Portugal and Luxembourg experiencing strong growth, while Denmark, the Netherlands, the United Kingdom, the United States, France and Sweden experiencing slower growth.

Growth in fixed Internet penetration across OECD countries is reflected in the overall increase in subscribers from 14 per 100 inhabitants in 2000 to 24 per 100 in 2005. The highest penetration is in Switzerland, Sweden, Australia, the Netherlands, Denmark, Germany, the United States, Norway and Finland, all of which have more than 30 subscribers per 100 inhabitants (Figure 5.1). Relatively lower penetration levels are evident in Turkey, Mexico, the Slovak Republic, Greece, Poland and Hungary, all of which had fewer than ten subscribers per 100 inhabitants. Hence, despite some evidence of slowing subscriber growth in countries that were early adopters significant differences in Internet connectivity remain.

#### Dial-up access

Dial-up subscribers accounted for 91% of all fixed line Internet subscribers in 2000. By the end of 2005, they accounted for 40%, with the actual number of dial-up subscribers declining since 2003-04. At the end of 2005, dial-up subscribers accounted for a very small share of fixed Internet subscriptions in Korea, compared with more than 70% in Greece, the Czech Republic and Poland. Other countries with a relatively high share of dial-up access



Figure 5.1. Fixed Internet subscribers per 100 inhabitants, December 2005

Note: Excludes mobile phone access to the Internet.

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included Ireland, Germany, Australia, New Zealand and the Slovak Republic. In addition to Korea, dial-up access accounted for less than 25% of total fixed Internet subscribers in Iceland, Belgium, Canada, Portugal, Japan and Denmark (Figure 5.2).

Figure 5.2. Dial-up and broadband shares of total fixed Internet subscribers, December 2005



Note: Excludes mobile phone access to the Internet.

StatLink and http://dx.doi.org/10.1787/001375171371

# Broadband access

The quality of the Internet experience for entertainment, business and e-commerce depends upon bandwidth and ready availability. By the end of 2005, there were almost 160 million broadband Internet subscribers in OECD countries, up from fewer than 14 million at the end of 2000, or by more than 60% a year (Figure 5.3). Over the five years, the number of broadband subscribers using DSL connection increased from fewer than 6 million to 98 million (by 75% a year) and the number using cable connections increased from 7.6 million to nearly 49 million (by 45% a year). Hence, the share of DSL subscriptions increased from 43% of all broadband connections in 2000 to more than 63% by the end of 2005, with DSL subscriptions surpassing cable in 2001 (Table 5.2).



Figure 5.3. Broadband subscribers in OECD countries, 2000-05

At the end of 2005, 31% of all broadband subscribers in the OECD area were in the United States (49 million). Japan, Korea and Germany were the other large broadband markets, with 23 million, 12 million and 11 million broadband subscribers, respectively. Between 2003 and 2005, Greece, the Czech Republic, the Slovak Republic and Mexico experienced the most rapid growth in broadband subscriptions (from a relatively low base), while Korea, Canada, Iceland, Belgium and Denmark had the lowest growth (from a relatively high base), an indication that the later adopters may be catching up with earlier adopters.

On a per capita basis, Iceland surpassed Korea as the leader in broadband development in late 2005, with more than 26 broadband subscribers per 100 inhabitants at year's end. A further seven OECD countries had at least 20 broadband subscribers per 100 inhabitants: The Netherlands (25), Denmark (25), Switzerland (24), Finland (22), Norway (22), Canada (21) and Sweden (20). There were fewer than three broadband subscribers per 100 inhabitants in Greece, Turkey, Mexico, Poland and the Slovak Republic. Clearly, while there is some evidence of catch-up, significant differences in access remain.

Iceland led the development of DSL access, with nearly 26 DSL subscribers per 100 inhabitants at the end of 2005. Finland, Norway, the Netherlands, Switzerland and Denmark also had more than 15 DSL subscribers per 100 inhabitants, and 17 OECD countries had more than ten DSL subscribers per 100 inhabitants. However, Greece, Mexico, Poland, the Slovak Republic and Turkey all had fewer than three DSL subscribers per 100 inhabitants. Canada, the Netherlands, the United States, Denmark, Korea and Switzerland were the leaders in cable access at the end of 2005, with between 9 and 12 cable subscribers per 100 inhabitants. Twenty countries (including Italy and Greece) fell below the OECD average of 4.2 cable subscribers per 100 inhabitants.



## Box 5.1. Household PC and Internet penetration

Penetration of personal computers is one factor affecting Internet penetration rates. Evidence suggests a strong correlation, with household Internet access following acquisition of a computer.

So rapid is the development of broadband in OECD countries that more than 21 million subscribers were added during the first half of 2006. By the end of June 2006, there were more than 178 million broadband subscribers in the OECD area, of which 53 million in the United States and 24 million in Japan (Table 5.3). On a per capita basis, there are now 15.3 broadband subscribers per 100 inhabitants in OECD countries. European countries have continued to advance, with Denmark, the Netherlands, Iceland and Switzerland overtaking Korea and Canada in terms of broadband penetration rates over the past year. By mid-2006, Denmark, the Netherlands, Iceland, Korea, Switzerland and Finland each had 25 or more subscribers per 100 inhabitants (Figure 5.5). The strongest per capita broadband subscriber growth has been in Denmark, Australia, Norway, Switzerland, the Netherlands, Finland, Luxembourg and the United Kingdom, each of which added more than six subscribers per 100 inhabitants over the preceding year.

Fibre to the home is becoming increasingly important for broadband access, particularly in countries with high broadband penetration. In Denmark, power companies are rolling out fibre to consumers as they work to bury overhead power lines. Municipal broadband projects are also expanding in many northern European countries and throughout the OECD. Telecommunication operators in several OECD countries have also begun or announced large fibre-to-the-premises (FTTP) rollouts. Japan leads the OECD in FTTP with 6.3 million fibre subscribers in June 2006. Nevertheless, DSL continues to be the



Figure 5.5. Broadband access per 100 inhabitants, June 2006

Notes: Data for Mexico and Sweden are estimates.

The OECD statistics for the "Other Broadband" category of the Czech Republic include a large number of fixed wireless broadband connections provided over mobile networks. Broadband subscriptions over 3G-type networks are not included for other countries but are for the Czech Republic because the connections make use of fixed equipment in a home and offer speeds greater than 256 kbit/s to individual users

StatLink and http://dx.doi.org/10.1787/001432828005

leading platform in 28 OECD countries, while cable modem subscribers outnumber DSL subscribers in Canada and the United States. Overall, DSL accounted for 63% of broadband connections in OECD countries in mid-2006, cable modem for 30% and other technologies (*e.g.* satellite, fibre and fixed wireless) for just 7%.

#### Fixed subscriptions by technology

Differences in broadband access opportunities and the continuing importance of dialup Internet access in some countries are apparent when fixed Internet subscribers per 100 inhabitants are presented by access technology (Figure 5.7). Some countries have a high percentage of total Internet subscribers using dial-up connections (Australia, the Czech Republic, Germany, New Zealand, Poland and Greece), while dial-up subscribers are a small minority in others (Belgium, Canada, Iceland and Korea). Among other factors, this may reflect consumer behaviour in response to price difference (*e.g.* the consolidation of multiple "free" dial-up subscriptions into single household broadband accounts) and technological change (*e.g.* household adoption of wired and wireless networking, allowing shared access).

### **Mobile Internet access**

Mobile Internet access involves access via mobile phone-based technologies, which provide a more limited, slower speed access than fixed lines. It excludes wireless access from computers (*e.g.* Wi-Fi). Third-generation (3G) mobile subscriber numbers are presented in Chapter 4 (see Figure 4.8).

#### Box 5.2. Voice over Internet Protocol (VoIP)

Voice over Internet protocol (VoIP) has emerged in a variety of forms, all of which are experiencing rapid growth. From an industry supply side perspective five key groups provide VoIP services, although borders between providers are not always clear. They include:

- Independent specialist suppliers of VoIP software and services, whether primarily PC-based (e.g. Skype) or phone-based (e.g. Vonage).
- Internet services providers (ISPs), which are increasingly offering VoIP in conjunction with their broadband access plans for business and residential customers.
- Cable operators, which are also adding VoIP to their cable television and broadband plans.
- Telecommunications services providers, which are responding by enhancing their business IP telephony offerings and bundling VoIP with their broadband plans for small business and residential customers.
- Equipment manufacturers, which are developing the equipment to support the various forms IP telephony, such as specialist headsets or handsets for particular systems, telephony-enabled routers or premise-based equipment such as IP-PBX.

Regulators, observing VoIP products from a variety of different providers, are torn between the traditional regulated framework of telephony and the more open framework of the Internet. Issues range from the geographic or non-geographic allocation of VoIP numbers and number-IP linking (*e.g.* ENUM) to service obligations relating to emergency calls.

### The players

Among the independent suppliers, Skype and Vonage have proved popular. Operating primarily in North America, Vonage reported 1 853 253 subscriber lines by mid-2006, up from fewer than 400 000 at the end of 2004 with subscribers more than tripling in 2005. Vonage's revenue exceeded USD 260 million in the first half of 2006, following annual revenues of USD 269 million in 2005 and USD 80 million in 2004. Skype, which was acquired by eBay in October 2005, reported 113 million registered users by mid-2006, up from just 4 million in early 2004, the equivalent of an increase of 380% a year. Skype served 6.9 billion minutes of traffic in the first quarter of 2006 and 7.1 billion in the second quarter, which it claims is the equivalent of more than 7% of international long distance minutes (eBay, 2006). Skype has already achieved considerable penetration of the potential subscriber market in some OECD countries – with 3 million subscribers in the United Kingdom which has around 11 million broadband subscribers (26% penetration), 5 million in Germany which has 12 million broadband subscribers (40%), 700 000 in Finland which has around 1.3 million broadband subscribers (53%), and 6 million in the United States which has 56 million broadband subscribers.

Many Internet services providers (ISPs) now offer VoIP services. In Europe, the number of voice over broadband (VoB) connections increased from an estimated 2.5 million to 6.2 million in 2005. Tiscali, which bundles VoIP with ADSL, reported more than 100 000 VoIP users at the end of March 2006, with around 43 000 in the Netherlands, 40 000 in Italy and 20 000 in Germany. In Australia, ISPs accounted for an estimated 28% of VoIP service providers in mid-2006, with around 250 offering wholesale or retail voice services (Hartstein, 2006). Cable operators are also expanding VoIP services.

In North America, Cablevision is among the leaders of cable providers offering VoIP services and had 4 million VoIP subscribers in mid-2006. Time Warner Cable reported 1.1 million Digital Phone subscribers at the end of 2005, having added 880 000 subscribers during the year. Rogers Communications reported more than 164 700 residential voice-over-cable telephony subscriber lines, with 68 000 net additions during the quarter. In the United Kingdom, NTL reported that their "Triple Play" was a major source of growth, accounting for 35% of subscribers. Telecommunications services providers are now responding with VoIP products for household and small business customers in addition to their existing business network solutions. In Europe, France Telecom surpassed 1 million VoIP subscribers in early 2006. BT is also building a VoIP subscriber base, while KPN reported 156 000 VoIP package subscribers with a take-up rate of 17% of broadband subscribers in the consumer market alone. In North America, Verizon and AT&T each had around 160 000 VoIP subscribers by mid-2006.





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Equipment manufacturers are supporting these developments, and there have been a number of announcements of initiatives extending the basic equipment offerings available. Skype noted the availability of more than 400 hardware devices for use with Skype software, and partnerships with such companies as Linksys, Intel and Motorola. Vonage and D-Link have combined to offer a wireless broadband router with two phone ports bundled with Vonage's VoIP service; and Cisco has entered into a partnership with Nokia to build dual-mode VoIP and cellular handsets and with Intel to create VoIP-enabled notebook PCs. The former is an example of what some see as the biggest opportunity, making VoIP mobile and bringing it to the familiar cellular mobile handset.

## The market

VoIP has become an essential part of the so-called "triple play" of voice, data and video, with competition driving all parties to add VoIP and video (e.g. Video on Demand or IP-TV) to their broadband services to attract and retain customers. As a result, VoIP has emerged from its role as an alternative system for large businesses to an increasingly viable alternative for some 225 million broadband subscribers worldwide, whether small businesses or households.

One estimate put the number of VoIP subscribers worldwide at more than 23 million at the end of 2005, up from 14 million or by 63% over the year (Point-Topic, 2006). Retail VoIP subscribers (i.e. those making phone-to-phone calls over IP networks) increased more quickly than subscribers to independent Internet or PC-based services (e.g. Skype); the former rose from 10.3 million to almost 19 million over the year (or by 81%), while the latter increased from 4 million to 4.7 million (by 17%). The strongest growth in 2005 occurred in the Americas, where retail subscriber numbers rose from 1.4 million to 4.7 million or by 230%. There was a 182% increase in retail VoIP subscribers in Europe during the year (from 1.9 million to 5.3 million), and a more modest 25% increase in the Asia-Pacific region (from 7 million to almost 9 million).

Japan, France and the United States had the largest VoIP subscriber base at the end of 2005, with Germany, the Netherlands and Norway emerging as major markets. Tiscali estimated a total of around 200 000 VoIP subscribers in the United Kingdom, 325 000 in Italy, 600 000 in the Netherlands and 2 million in Germany at the end of 2005. In North America, Vonage is a major provider, but cable companies are increasingly active. Time Warner alone added 900 000 VoIP subscribers during 2005, an average of more

## Box 5.2. Voice over Internet Protocol (VoIP) (cont.)

than 17 000 a week. By mid-2006, there were an estimated 6.9 million VoIP subscribers in the United States alone. In Europe, France had an estimated 2.8 million retail VoIP subscribers at the end of 2005 (excluding Skype users), with France Telecom increasing its subscriber base from 144 000 to 830 000 during the year in response to the success of packages offered by its ISP competitors Free and Neuf. Slower growth in Asia is thought to reflect the relative saturation of the VoIP market in Japan, where Yahoo! Broadband reported more than 4 million VoIP subscribers as early as mid-2004. It may also reflect regulatory hurdles in China (Point-Topic, 2006).

In mid-2006, ISP-Planet ranked Skype (paid only VoIP), Vonage and Cox Digital Phone first on VoIP subscriber numbers, with 1.8 million subscribers each. They were followed by Time Warner Digital Phone with 1.6 million VoIP subscribers, CableVision 988 000, CallWave 780 000 and Comcast Digital Phone 729 000. A further four providers reported between 100 000 and 250 000 VoIP subscribers (ISP-Planet, 2006).



Figure 5.7. Fixed Internet access per 100 inhabitants, December 2005

Note: Excludes mobile phone access to the Internet.

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#### Mobile phone capability and use

In mid-2005, 53% of mobile phone subscribers surveyed worldwide (up from 33% in early 2002) reported having phones that could access data services, such as mobile e-mail and browsing (ATKearney, 2005). Japan had the highest level of access, with 83% of respondents reporting having Internet-capable phones, followed by 62% of respondents in Australia and New Zealand, 60% in Korea and China, 52% in western Europe, 48% in North America and 46% in Scandinavia. While it has often been noted that many subscribers do not use the full capabilities of their mobile phones, no fewer than 56% of multimedia phone owners worldwide reported that they had used e-mail and/or browsed their operator's portal at least once a month, as had 92% in Japan, 60% in North America, 45% in western Europe and 44% in Australia and New Zealand. All represented a significant increase over the previous year (Figure 5.8). The major reasons cited in the Kearney Survey for not using,



# Figure 5.8. Mobile phone capabilities and uses, 2001-05

Percentage of mobile phone owners surveyed

Note: The 2005 survey covered 4 000 mobile phone users in Australia, Canada, the Czech Republic, Denmark, Finland, France, Germany, Italy, Japan, Korea, Mexico, New Zealand, Poland, Portugal, Spain, Sweden, the United Kingdom and the United States, as well as China, Brazil and Russia.

Source: OECD, compiled from Mobinet Index.

or not making greater use of, data services included cost and poor content, with 31% of data services users naming cost as the main barrier, compared with 27% of non-users; and 35% of non-users naming poor content as the main barrier, compared with 27% of users.

#### Mobile data revenue

One indicator of the adoption of mobile Internet services is the growth in mobile data revenue reported by carriers (see Chapter 3). Not all carriers report data and voice revenue separately, and many that do include SMS and MMS messaging revenue with mobile phone-based Internet revenue. Nevertheless, the limited mobile services revenue data available are indicative.

During the year to March 2005, mobile data accounted for more than 23% of the O2 Group's gross services revenue (USD 2.8 billion). In the United Kingdom, O2's data revenue reached USD 1.8 billion, up from USD 438 million in 2001, with data revenue accounting for 24% of the total; in Germany they reached USD 730 million and accounted for 22% of revenue; and in Ireland they reached USD 225 million and accounted for 21%. By mid-2006, non-SMS data accounted for 39% of Eurotel Czech Republic customer revenue, 22% of O2 Germany's, 16% of O2 Ireland's and 13% of O2 United Kingdom's.

Throughout its international operations, T-Mobile reported a 43% increase in revenue from new mobile data services (excluding text messaging) during 2005 to EUR 900 million. During the first half of 2006, non-voice revenues accounted for 18% of T-Mobile's services revenue in Germany, 11% in the United States, 18% in the United Kingdom, 12% in Austria, 16% in the Netherlands, 15% in Hungary, 14% in the Slovak Republic and 20% in the Czech Republic.

Similarly, Vodafone reported that during the year to the end of March 2006, messaging revenue amounted USD 6.5 billion and data revenue to USD 1.5 billion, with the latter increasing by more than 60%. In the United Kingdom, Vodafone earned around USD 1.7 billion from messaging and data services, the latter increasing 56% to

StatLink and http://dx.doi.org/10.1787/001527636704

USD 400 million. In Germany, Vodafone's data services (excluding messaging) earned USD 462 million, up 57%. In Spain data revenues were up 62% to USD 191 million, and in Italy they were up 45% to USD 178 million. Elsewhere, Vodafone's data revenues increased by 77% during the year.

# Box 5.3. I-mode

The i-mode service is one subset of mobile Internet access that provides access for i-mode capable handsets to specially designed e-mail and web content based on a cutdown version of HTML. NTT DoCoMo launched i-mode in Japan in 1999. In Europe, i-mode services were launched by E-Plus in Germany in March 2002, follow later in that year by KPN Mobile in the Netherlands, BASE in Belgium and Bouygues Telecom in France. Telefónica Móviles launched i-mode in Spain in June 2003, Wind of Italy in November 2003 and COSMOTE in Greece in June 2004 to coincide with the Olympic Games. During October and November 2004, Telstra launched i-mode services in Australia and O2 in the United Kingdom and Ireland. By early 2006, there were more than 50 million i-mode subscribers in OECD countries, of which more than 46 million in Japan (Table 5.4). Growth of i-mode subscribers has been rapid, rising from just 3.1 million at the end of 1999, or by 50% a year.

In Japan, where i-mode services are most developed, other modes of mobile Internet access are also popular. KDDI launched a rival EZweb service and J-Phone launched J-Sky (later acquired by Vodafone, re-launched as Vodafone Live! and now recently acquired by Softbank Mobile). From just 3 million in 1999, the number of Internet subscriptions from mobile phones in Japan increased to almost 80 million by mid-2006 (Table 5.5 and Figure 5.9).



Figure 5.9. Mobile Internet services in Japan, 1999-2006

Source: OECD, compiled from company reports.

In the United States, wireless services data revenues are reported to have exceeded USD 7 billion during the first half of 2006, with Cingular, Verizon, Sprint Nextel and T-Mobile accounting for more than USD 6.3 billion. Growth has been rapid. Verizon increased it wireless data revenue by more than 100% for the last year, Sprint Nextel by 71%, T-Mobile

StatLink and http://dx.doi.org/10.1787/001543404250

65% and Cingular 54% (Sharma 2006). Verizon earned more than USD 1 billion in mobile data revenue in the second quarter of 2006 for the first time, with 28.9 million data customers and data accounting for 13% of service revenue. In Japan, data revenue accounted for 27% of KDDI mobile user revenues during the year to the end of March 2005. More than 95% of Korean cellular mobile phone subscribers have Internet access, and wireless Internet revenues accounted for 26% of total SK Telecom user revenues during the first half of 2006. Australia's Telstra reported mobile data revenue of USD 413 million for the year to the end of June 2006, up by more than 30% a year from just USD 72 million in 2000.

# **Internet hosts**

The number of Internet hosts is a commonly used indicator of Internet development. A host is a domain name with an associated IP address and includes any computer or device connected to the Internet via a full- or part-time, direct or dial-up connection. In the past, a host was a single machine, but with the development of virtual hosting, where a single machine acts like multiple systems and has multiple domain names and IP addresses, hosts are no longer necessarily individual devices. Host devices are not always accessible to automated surveying techniques (*e.g.* because of security firewalls). With recent increased concern over security, it is likely that data will somewhat understate growth in the number of hosts over time as more firewalls are installed. Consequently, host counts tend to be on the low side and should be seen as an indicator of the minimum size of the Internet. Nevertheless, the number of hosts is indicative of the extent of hosting activities.

In January 2006, there were 395 million hosts connected to the Internet worldwide, up from fewer than 30 million in January 1998 (Table 5.6). The total number of hosts worldwide increased by 38% a year, with those under gTLDs increasing by 43% a year and those under OECD-related ccTLDs increasing by 30% a year. The visibility of hosts to ISC surveys may also have been affected by increased Internet security, and this may be one factor in generally slower growth and in slower growth under gTLDs than ccTLDs in recent years (Figure 5.10).

More than 240 million of the hosts found in January 2006 were under the major generic domains (gTLDs), of which more than 170 million under .net and 69 million under .com. There were 121 million hosts connected under OECD-related country code domains (ccTLDs). The largest OECD country code domain (ccTLD) at that time was .jp (Japan), with almost 25 million hosts. There were just 2.44 million hosts under the .us domain, but there were almost 15 million under the various United States-related domains (.us, .edu, .mil and .gov) combined. Other large ccTLDs included .it (Italy) with 11.2 million hosts, .de (Germany) with 9.9 million, .nl (Netherlands) 7.3 million, .fr (France) 6.9 million, .au (Australia) 6.0 million and .uk (United Kingdom) 5.8 million.

Among OECD-related ccTLDs, .mx (Mexico) has experienced the fastest growth, with hosts increasing by 67% a year since 1998. Other OECD-related ccTLDs experiencing strong growth in the number of hosts included .pl (Poland) at 63% a year, .it (Italy) at 61% a year, .pt (Portugal) at 56% a year, .tr (Turkey) at 54% a year, .be (Belgium) at 52% a year and .sk (Slovak Republic) at 51% a year. A wide range of growth rates is evident across both country-code and generic domains (Figure 5.11).



Figure 5.10. Annual growth in Internet hosts, 1998-2006

Source: OECD, based on Internet Software Consortium surveys (www.isc.org).

StatLink 🛲 http://dx.doi.org/10.1787/001547626871

Figure 5.11. Average annual growth in Internet hosts by domain, 1998-2006

Percentages



Source: OECD, based on Internet Software Consortium surveys (www.isc.org). StatLink ang http://dx.doi.org/10.1787/001562221710

# **Domain names**

The Domain Name System (DNS) translates Internet addresses back and forth between domain names (the online equivalent of a business, brand or personal name) and IP numbers (the online equivalent of an address). Domain names enable users to find and refer to a person or organisation in a way that is easily recognisable and allow businesses to use recognised business and brand names in the online world. The registration of a domain name indicates interest in adopting a web presence, and is an important indicator of the development of the Internet.

By mid-2006, more than 100 million domain names were registered worldwide. While data are incomplete, it is evident that more than 67 million were registered under major gTLDs and more than 28 million under OECD-related country code top level domains (ccTLDs). Since

# Box 5.4. Infected machines and broadband connections

As well as many benefits, broadband Internet access brings some dangers. Symantec tracks the presence of "bot"-infected computers (i.e. PCs with software maliciously installed to provide attackers with unauthorised control). "Bots" enable attackers to steal information and may be used for identity theft, the theft of confidential data, denial of service attacks and by the senders of SPAM e-mail to use the machine as a part of a "bot net". Because of the distributed nature of the "bots", the source of such attacks and the identity of the attacker are largely untraceable. "Bot nets" of up to 100 000 machines have been discovered.

At then end of 2005, Symantec identified around 772 000 distinct bots worldwide, of which almost 475 000 in OECD countries. In the six months to the end of 2005, China experienced the largest increase in "bot"-infected computers, with a 37% increase. Opportunities for "bot" infection depend upon accessibility, so it is interesting to compare rates of infection with levels of broadband adoption (Figure 5.12). With around 160 million broadband Internet subscribers across OECD countries at the end of 2005, there were 0.3 infected machines per 100 connections (an infection rate of 0.3%). Within this overall rate of infection, however, there were significant variations. The United Kingdom appears to have had by far the highest infection rate among OECD countries, with almost 1.8 infected machines per 100 broadband connections (1.8% infection). Poland (1%) and Greece (0.7%) also had relatively high rates of infection. Conversely, Japan had the lowest rate of infection among OECD countries at that time, with just 0.07 infected machines per 100 broadband connections. Hence, the apparent rate of infection in the United Kingdom was almost 24 times that in Japan.

The reasons for these differences are not entirely clear. "Bots" are detected by sensors deployed by Symantec and its customers (more than 40 000 sensors in 180 countries), so Symantec's market share may be one factor. However, given the international nature of "bot nets" it is unlikely to be the most significant factor. As might be expected, there is a correlation between levels of Internet access and the number of detected infections on a per capita basis (Figure 5.13). Intuitively, one might expect the role of English as the language of choice for attacks to be a factor in the United Kingdom's high infection rate, but much lower infection rates in New Zealand, Australia, the United States and Canada suggest that it is by no means the only one. The recent rapid growth of broadband in the United Kingdom may also be a factor, compared with more mature broadband markets such as Korea or Japan. This may relate to both user experience and to supply-side practices (i.e. a relative lack of protective action by ISPs and users in the United Kingdom). As experience grows ISPs may find that marketing anti-virus software with access plans gives them an advantage in the market. A further more recent factor in the United Kingdom may be that broadband is being bundled "free" by companies selling other services (e.g. cellular mobile phone subscriptions). In such an environment there may be less incentive for the provider to build in extra costs, such as anti-virus software, and less incentive for users to add costs to an ostensibly free product, even though a "tragedy of the commons" phenomenon may be developing.

mid-2000, the number of registered domain names has increased by around 26% a year, with slightly faster growth in OECD-related ccTLD registrations than gTLD registrations (Table 5.7).

# **Registrations by domain**

Differences in the magnitude of registrations under each gTLD and ccTLD relate to a number of factors. For ccTLDs factors include the pace of Internet development in the given country and relative openness in the conditions applied to the registration of domain names. The largest OECD ccTLD domain is .de (Germany) with more than 10 million registrations by mid-2006. Other relatively large OECD-related ccTLDs include .uk


Figure 5.12. **"Bot"-infected machines per 100 broadband connections,** December 2005

Note: Excludes dial-up access to the Internet. Source: OECD, based on data provided by Symantec.

StatLink and http://dx.doi.org/10.1787/001614057815

Figure 5.13. "Bot"-infected machines per 100 inhabitants, December 2005



Source: OECD, based on data provided by Symantec.

StatLink and http://dx.doi.org/10.1787/001615156431

(United Kingdom) with 5.1 million registered names, .nl (Netherlands) with 1.7 million, .it (Italy) with 1.2 million and .be (Belgium) with just over 1 million. These compare with 55 million registered names under the most widely used gTLD (.com). Among domains for which data are available, OECD-related ccTLDs experiencing above average growth in registrations over the period from mid-2000 to mid-2006 included those related to Belgium, Canada, Sweden, Spain, Poland, Greece and Finland (Figure 5.14).

OECD-related ccTLDs accounted for around 30% of all worldwide domain name registrations in mid-2006, within which .de (Germany) accounted for 10% and .uk (United





Note: As at mid-year or nearest available data point. For the United States (.us), Hungary (.hu), Slovak Republic.(sk) and Turkey (.tr) growth is calculated over a shorter period owing to data limitations.
StatLink msp http://dx.doi.org/10.1787/001617548252

Kingdom) accounted for 5% of all worldwide domain name registrations. On a per capita basis, the highest number of registrations under ccTLDs were in .dk (Denmark), .de (Germany), .nl (Netherlands), .ch (Switzerland) and .be (Belgium), all of which had more than 100 domain names registered per 1 000 inhabitants (Figure 5.15). However, a country's position is not an indicator of its relative performance, because some ccTLDs limit registrations to users with a presence in that country and limit the number of registrations per entity, while others do not. These practices are designed to limit speculation or cyber-squatting, or to give the ccTLD a distinctive national presence, rather than to maximise the number of registrations. Historically, some ccTLDs had policies that meant users simply preferred gTLDs, and some business users may have preferred gTLDs in order to project an international image.

# **Registrations by country**

Limited data are available on the geographic distribution of domain names. It can be assumed that users adopting ccTLDs are either based in the related country or seek to reflect a presence there. Users that adopt gTLDs may be anywhere, and the related website and content, if any, may or may not be co-located with the user. WebhostingInfo (*www.webhosting.info*) publishes geographic gTLD registrations according to the location of the hosting company. Table 5.8 shows the number of domain name registrations under related ccTLDs and major gTLDs by registry location for the OECD countries.

Across the OECD, around 30% of registrations are under country-related ccTLDs and 70% under gTLDs, including 51% under .com, 7% under .net, 5% under .org, 3% under .info and 1% under .biz. A further 2% are registered under .eu (Europe) (Figure 5.16). However, these shares vary considerably from country to country. For historical reasons, the ccTLD .us accounts for a very small share of US-related registrations. Other countries with a relatively high proportion of gTLD registrations include Turkey, Canada, Spain and France, in all of which gTLD registrations account for more than 70% of all country-related registrations. Conversely, ccTLD



Figure 5.15. OECD-related ccTLD registrations per 1 000 inhabitants, July 2006

Note: At mid-year or nearest available data point. The United States is excluded owing to data limitations. StatLink mg= http://dx.doi.org/10.1787/001628478752

registrations account for more than 80% of all country-related registrations in the Slovak Republic, Belgium, Hungary, Iceland, Switzerland, New Zealand and Poland (Figure 5.17).

Figure 5.16. Shares of OECD-related domain name registrations under ccTLDs and major gTLDs, August 2006



Source: OECD, compiled from country and generic NICs and WebhostingInfo (www.webhosting.info).
StatLink and http://dx.doi.org/10.1787/001655252468

Combining ccTLDs and country-related registrations under major gTLDs (and .eu) reveals that, on a per capita basis, Denmark (184 domain names per 1 000 inhabitants), Germany (174), the United States (159), Netherlands (154), the United Kingdom (140) and Switzerland (130) had the highest level of domain name registrations in August 2006 (Figure 5.18). The average across OECD countries was 81 domain names registered per 1 000 inhabitants, up from 52 per 1 000 in 2004. Registrations were significantly lower in Mexico, Turkey, Japan, Portugal, Greece and Poland.

Figure 5.17. Shares of gTLDs in OECD-related domain name registrations, August 2006



Note: Data for the United States' ccTLD are for 2004 and include .us and .edu only. Source: OECD, compiled from country and generic NICs and WebhostingInfo (www.webhosting.info). StatLink and http://dx.doi.org/10.1787/001658162321



Figure 5.18. Domain name registrations per 1 000 inhabitants, August 2006

Note: Data for the United States ccTLD are for 2004 and include .us and .edu only. Population refers to 2005. Source: OECD, compiled from country and generic NICs and WebhostingInfo (*www.webhosting.info*). StatLink **mg** http://dx.doi.org/10.1787/001771373270



Figure 5.19. Domain name registrars' market share, 2004-06

Source: OECD, compiled from country and generic NICs and WebhostingInfo (www.webhosting.info).
StatLink and http://dx.doi.org/10.1787/001816302235

#### The domain name registration market

gTLD registries perform back-office functions and provide services to registrars. Registrars, in turn, provide services to users. Following reforms introduced by ICANN, new registrars rapidly gained market shares. The market is still relatively concentrated, but the market shares of the top 20 and top four firms are falling. In September 2004, the top 20 gTLD registrars accounted for 81% of the market and the top four for 45%. The largest registrar, Network Solutions, accounted for 16.6% of the gTLD registration market, Go Daddy for 12% and Tucows for 9.5%. Go Daddy, Domainsite.com, domaindiscount24 and ItsYourDomain.com were among the fastest growing registrars at that time. By August 2006, the top 20 registrars' market share had fallen to 77% and that of the top four firms to 43%. However, Go Daddy accounted for 18% of the market, while no other registrar accounted for more than 10% (Figure 5.19).

# Web servers

A number of organisations undertake web server surveys. As each uses its own methodology this can make comparisons difficult. Research undertaken by E-Soft (*www.SecuritySpace.com*) is indicative. At the end of July 2006, E-Soft's survey reported almost 20 million web servers, of which more than 11 million were in the major gTLD domains. Reflecting the commercial growth on the Internet, .com alone accounted for almost 9 million web servers (almost 45% of the worldwide total). Among OECD-related ccTLDs, .de (Germany) with 1.6 million web servers, .uk (United Kingdom) with 635 000 and .nl (Netherlands) with 601 500 were the largest (Table 5.9).

The total number of web servers worldwide increased by 32% a year between mid-2000 and mid-2006, with gTLDs .com and .org increasing by 32% a year and .net by 37% a year. The fastest-growing OECD-related ccTLDs were .be (Belgium), which experienced 49% a year growth in the number of web servers recorded, .pl (Poland) 48% a year and .hu (Hungary) 47% a year.

#### Secure servers

The Secure Socket Layer (SSL) protocol for encrypted transmission over TCI/IP networks is the most commonly used means to provide a secure end-to-end link for e-commerce transactions and restricted access to privileged information both within and between organisations. Hence, Netcraft's SSL surveys provide one of the best indicators of the growth and diffusion of e-commerce.

In July 2006, the Netcraft survey found 515 384 secure servers worldwide, of which 84% (435 034) were in OECD countries (Table 5.10). More than 250 000 secure servers were located in the United States (almost 50% of the worldwide total), almost 40 000 in Japan, 33 000 in the United Kingdom, 27 000 in Germany and just over 20 000 in Canada. The total number of secure servers worldwide increased by almost 50% a year between 1998 and 2006, while the number of secure servers located in OECD countries increased by 47% a year. Among OECD countries, those experiencing fastest growth in secure servers over the period included Turkey, Japan, Germany, Greece, Poland, the United Kingdom, the Netherlands and Denmark. The Slovak Republic, the United States, Spain, Italy, Australia, Hungary and Canada experienced growth below the OECD average. As e-commerce matures, the increase in the number of secure servers has slowed somewhat in OECD countries to 21% during 2004-05 and 18% during 2005-06.

There were 37 secure servers per 100 000 inhabitants across OECD countries in July 2006, up from just 1.8 per 100 000 in July 1998. Countries with higher levels of penetration include Iceland (124 per 100 000 inhabitants), the United States (87), Canada (64), Denmark (59), and Australia and New Zealand (57). Adoption levels vary widely: Nine OECD countries had more than 50 secure servers per 100 000 inhabitants in July 2006 and 11 had fewer than 10 (Figure 5.20).



Figure 5.20. Secure servers per 100 000 inhabitants, July 2006

By domain, .com (commercial) accounts form by far the largest share of secure servers, with 142 246 severs at the end of July 2006, or 53% of the total (on the more restricted definition adopted by E-Soft). The other major gTLDs (i.e. .net and .org) each accounted for around 20 000. Major OECD ccTLDs included .jp (Japan) with 11 315 secure servers (4.3% of total) and .de (Germany) with 9 119 (3.4%) (Table 5.11).

# National and regional Internet development

Allocation of autonomous system numbers and IP addresses are the foundation of Internet activities. Autonomous systems are the networks that form the Internet (a network of networks). They may be ISPs, ranging from the largest "Tier 1" ISPs to small local ISPs, academic, military or government networks, or firms with a particular need for some networking independence. They are allocated autonomous system numbers (ASNs) in order to identify themselves and their customers, and IP addresses in order to manage traffic routing. Access to ASNs for entities with a demonstrated need is important for preserving the openness of the Internet and enabling new market entry. Hence, tracking national and regional allocations of ASNs reveals changing market dynamics.

# Autonomous systems

Border Gateway Protocol (BGP) routing tables provide a snapshot of Internet topology at a particular place and time. In late 2005, 20 451 autonomous systems were visible in the Internet routing table, up from 2 899 in late 1997 or by 28% a year (Table 5.12), of which 78%

Note: Population refers to 2005 or most recent year. Source: OECD, based on Netcraft SSL surveys (www.netcraft.com). StatLink as http://dx.doi.org/10.1787/001831736226

(16 031) were in OECD countries. By far the largest share have their origin in the United States, which accounted for more than 47% of the world total, although it should be noted that these networks may be offering service anywhere around the world. By comparison, Germany accounted for just 3.9% of the world's visible autonomous systems (792), the United Kingdom for 3.6% (732), and Canada and Japan each for 2.3% (473).

As the Internet develops outside its country of origin, the United States' share of the total number of autonomous systems in use is falling, from 56% in November 1997 to 47% in November 2005. Nevertheless, the number of autonomous systems in the United States increased rapidly over the period, from 1 627 to 9 698 or by 25% a year. The decreasing share of autonomous systems attributed to the United States reflects catch-up growth in use of the Internet in the rest of the world, with all other OECD countries increasing their share of the world total from 25% in 1997 to 31% in 2005. Meanwhile, the rest of the world also experienced an increase in the number of autonomous systems, during the same period, from 544 to 4 420, or by 30% a year.

When weighted by population, Iceland had 5.1 autonomous systems per 100 000 inhabitants at the end of 2005, followed by the United States (3.3), Switzerland (2.7) and Luxembourg (2.4), while 16 countries had less than 1 (Figure 5.21). The countries with a large number of autonomous systems per capita all have well-developed Internet markets, yet countries such as Japan and France with well-developed markets have a much lower ratio. This may reflect such factors as industrial structure, and the number of ISPs and level of competition between them.



Figure 5.21. Autonomous systems per 100 000 inhabitants, November 2005

Source: OECD, based on data provided by Tom Vest (Packet Clearing House) from raw data generated by the University of Oregon Route Views project.

StatLink and http://dx.doi.org/10.1787/001876335164

# Address space (IPv4)

An IP address is a numeric identifier for a device connected to the Internet. Networks using the TCP/IP protocol route messages based on the IP address of the destination. Routed IP addresses are the number of such identifiers that autonomous systems inject into the Internet routing table (i.e. in essence, the number being used). Currently, most routed IP addresses are IPv4; the next generation of numbering (IPv6) is gradually being introduced around the world. In late 2005, there were around 1.7 billion routed IPv4 addresses, up from just over 1 billion in 1997 (Table 5.13).

These data may slightly overstate the actual number of routed IPv4 addresses as some autonomous systems inject IP addresses that are also visible as a part of larger IP prefixes introduced by ASNs associated with a different country. This happens, for example, when one network receives some of its IP addresses from a foreign network operator, perhaps in conjunction with an IP transit service. In these cases, the IP addresses will be counted as part of the "national Internet production" of both countries (*i.e.* double-counted). As a result, the worldwide sum of IPv4 addresses counted at the national level is around 10% to 15% higher than the number that might be reported from other sources. The benefit of this approach, however, is that it makes it possible to see the growth in the use of IP addresses by country (OECD, 2006, p. 17).



Figure 5.22. Routed autonomous systems and IPv4 addresses, August 2006

Source: OECD, based on data provided by Tom Vest (Packet Clearing House) from raw data generated by the University of Oregon Route Views project.
StatLink and http://dx.doi.org/10.1787/001886302031

In late 2005, OECD countries accounted for 83% of globally routed IPv4 addresses, down from 93% in 1997 (Table 5.13). The United States had by far the largest share, with 53% of the worldwide total, down from 71% in late 1997. The next largest shares were attributable to Japan (6.3%), Germany (3.5%), Canada (3.4%), Korea (2.7%), the United Kingdom (2.5%) and Australia (2.3%). Growth in routed IPv4 addresses also reflects catch-up, with Poland, the Czech Republic and Turkey, together with Belgium, Ireland, Italy and Korea, among the OECD countries experiencing the fastest growth. On a per capita basis, the United States is the largest user of routable IPv4 address, with 314 addresses per 100 inhabitants (Figure 5.23). Other countries to record more than one routed IP address per person include Australia, Iceland, Finland, Canada, the Netherlands, Switzerland, Sweden and Austria. There was an average of 1.24 IPv4 addresses per inhabitant across the OECD, with Mexico (7.9) and Turkey (5.5) the only OECD countries with fewer than ten addresses per 100 inhabitants. To date, allocation of IPv6 address space has been limited. As at mid-August 2006, RIPE NCC had allocated 789 IPv6 prefixes, APNIC 447, ARIN 262, LACNIC 63 and AFRINIC 19. Hence, IPv4 allocations still provide an overview of the development of the Internet.



Figure 5.23. Routed autonomous systems and IPv4 addresses, August 2006

Source: OECD, based on routing table data from AS6447 (Route-Views.Oregon-ix.net).
StatLink and http://dx.doi.org/10.1787/002007855828

# **Regional allocations**

As noted, Border Gateway Protocol routing tables provide a snapshot of Internet topology from a particular place and time. In August 2006, 35 038 ASNs had been allocated, of which 22 100 were being advertised and were visible from AS6447 (Route-Views.Oregon-ix.net). Of those advertised (i.e. being used), 51% were related to the Americas, 34% to Europe, 11% to Asia, 3% to Oceania and 1% to Africa. At the same time, some 2.3 billion IPv4 addresses (/8s – "slash eights") had been allocated, of which 1.5 billion were being advertised. Of the latter, 56% were related to the Americas, 24% to Europe and 17% to Asia (Figure 5.23).

## Allocations and market development

Address space allocations can be seen as an indicator of market development. Large fluctuations can sometimes be observed from year to year in national allocations, as in the case of the series for Turkey for November 1998 (Table 5.13). When this occurs it is generally the result of a configuration error by an autonomous system. Another possible reason is an autonomous system with a new allocation of IP addresses advertising them all, instead of only those required for current needs. The data available at the Oregon Route Views Project allow researchers to identify which autonomous system is responsible for the fluctuations. In this case the problem was identified as a configuration error. Consequently, the midpoint between 1997 and 1999 would better represent the situation in Turkey.

Leaving aside such one-off fluctuations, available data show the average number of routed IPv4 addresses per routed autonomous system decreasing (Table 5.14). Worldwide, the average number of IPv4 addresses per routed autonomous system fell from 354 308 in late 1997 to 84 809 in late 2005; across the OECD the average number fell from 405 851 to 90 218, or by 16% and 17% a year, respectively. All OECD countries experienced a decline. This reflects the fact that more entities are using ASNs and their own IPv4 address blocks and is indicative of an increasingly competitive environment.

# Peering

Internet topography is typically analysed at the inter-domain level, with autonomous systems (as the nodes and autonomous systems peerings as the links. Peering is the arrangement of Internet traffic exchange between networks (*e.g.* ISPs). Larger ISPs with their own backbone networks agree to carry traffic from other large ISPs in exchange for the carriage

of their traffic on the other ISPs' backbones. They may also exchange traffic with smaller ISPs so that they can reach regional end points. The value of a peer in peering arrangements depends upon the number of users for whom, and to whom, it provides access. FixedOrbit provides a regular snapshot of Internet peering, showing the centrality of various networks in terms of the number of peers with which they exchange traffic. These data provide a picture of the size and market shares of the larger ISPs, and how those shares change over time.

In late August 2006, FixedOrbit reported a total of 94 638 peerings, up from 78 862 in September 2004. However, the top ten networks' share of peerings declined slightly, from 14.2% of all peerings to 13.4%. UUNET Technologies was the largest network in terms of peering relationships, with 2 402 peers, or 2.54% of total peerings, and controlled around 33 million IP addresses. The second largest peer, AT&T WorldNet Services, reported 2 025 peers or 2.14% of total peerings (Table 5.15). While there were movements within the top ten over the period, the cohort was relatively stable (Figure 5.24). Those dropping out of the top ten included Verio and Globix (which had 636 and 533 peers, respectively, in 2004). Time Warner Telecom came into the top ten in August 2006 (with 715 peers), as did SBC Internet Services (with 655 peers). These large peer networks play a central role in Internet traffic exchange, but none accounted for more than 3% of peerings. These data suggest both a development and maturing of Internet peering and traffic exchange relationships.





Source: OECD, compiled from FixedOrbit statistics (www.fixedorbit.com).

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|                 | 0000        | 0001        | 0000        | 0000        | 0004        | 0005        | Per 100 inhabitants |      |      |      | Annual growth |      |             |
|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|------|------|------|---------------|------|-------------|
|                 | 2000        | 2001        | 2002        | 2003        | 2004        | 2005        | 2000                | 2001 | 2002 | 2003 | 2004          | 2005 | 2000-2005 % |
| Australia       | 3 862 000   | 3 979 000   | 4 354 500   | 5 305 700   | 5 989 300   | 6 962 000   | 20.0                | 20.4 | 22.0 | 26.6 | 29.6          | 34.0 | 12.5        |
| Austria         | 991 400     | 1 156 600   | 1 347 500   | 1 514 900   | 1 629 418   | 1 777 492   | 12.4                | 14.4 | 16.7 | 18.7 | 19.9          | 21.6 | 12.4        |
| Belgium         | 1 151 024   | 1 438 191   | 1 717 684   | 1 832 059   | 2 036 022   | 2 175 526   | 11.2                | 14.0 | 16.6 | 17.7 | 19.5          | 20.8 | 13.6        |
| Canada          | 4 376 790   | 5 899 186   | 6 825 030   | 7 263 166   | 7 656 714   | 8 276 699   | 14.3                | 19.0 | 21.8 | 22.9 | 23.9          | 25.6 | 13.6        |
| Czech Republic  | 418 448     | 457 016     | 1 522 181   | 2 093 018   | 2 140 664   | 2 262 969   | 4.1                 | 4.5  | 14.9 | 20.5 | 21.0          | 22.1 | 40.2        |
| Denmark         | 1 684 805   | 2 023 461   | 1 533 049   | 1 652 733   | 1 679 122   | 1 818 278   | 31.6                | 37.8 | 28.5 | 30.7 | 31.1          | 33.6 | 1.5         |
| Finland         | 810 000     | 950 000     | 1 495 640   | 1 812 410   | 1 222 929   | 1 617 200   | 15.6                | 18.3 | 28.8 | 34.8 | 23.4          | 30.8 | 14.8        |
| France          | 5 452 443   | 7 005 322   | 9 160 992   | 10 704 525  | 11 906 997  | 13 265 600  | 9.0                 | 11.5 | 14.9 | 17.3 | 19.1          | 21.2 | 19.5        |
| Germany         | 11 105 000  | 14 934 000  | 19 254 000  | 23 011 286  | 23 404 983  | 27 206 600  | 13.5                | 18.1 | 23.3 | 27.9 | 28.4          | 33.0 | 19.6        |
| Greece          | 297 072     | 350 072     | 393 932     | 530 476     | 686 463     | 927 340     | 2.7                 | 3.2  | 3.6  | 4.8  | 6.2           | 8.4  | 25.6        |
| Hungary         | 220 395     | 319 461     | 427 733     | 593 391     | 681 235     | 881 116     | 2.2                 | 3.1  | 4.2  | 5.9  | 6.7           | 8.7  | 31.9        |
| Iceland         | 15 035      | 57 478      | 74 285      | 96 406      | 63 548      | 87 075      | 5.3                 | 20.2 | 25.8 | 33.3 | 21.7          | 29.4 | 42.1        |
| Ireland         | 583 636     | 600 000     | 738 000     | 1 108 000   | 798 848     | 874 700     | 15.4                | 15.5 | 18.8 | 27.8 | 19.7          | 21.1 | 8.4         |
| Italy           | 6 204 900   | 7 976 000   | 8 726 019   | 10 063 318  | 11 076 301  | 11 516 696  | 10.9                | 14.0 | 15.3 | 17.5 | 19.0          | 19.7 | 13.2        |
| Japan           | 18 126 945  | 23 073 888  | 28 284 119  | 32 615 165  | 29 547 385  | 30 796 456  | 14.3                | 18.1 | 22.2 | 25.5 | 23.1          | 24.1 | 11.2        |
| Korea           | 5 083 803   | 9 367 080   | 10 879 934  | 11 867 959  | 11 968 260  | 12 237 532  | 10.8                | 19.8 | 22.8 | 24.8 | 24.9          | 25.3 | 19.2        |
| Luxembourg      | 24 500      | 80 000      | 91 861      | 106 456     | 130 472     | 107 357     | 5.6                 | 18.1 | 20.6 | 23.7 | 28.8          | 23.5 | 34.4        |
| Mexico          | 1 031 646   | 1 883 638   | 2 111 945   | 2 444 374   | 3 166 903   | 3 972 925   | 1.0                 | 1.9  | 2.1  | 2.4  | 3.0           | 3.8  | 31.0        |
| Netherlands     | 5 000 000   | 5 900 000   | 6 372 000   | 5 310 345   | 5 423 333   | 5 491 667   | 31.4                | 36.8 | 39.5 | 32.7 | 33.3          | 33.7 | 1.9         |
| New Zealand     | 542 234     | 644 500     | 874 100     | 969 776     | 991 695     | 1 017 239   | 14.0                | 16.6 | 22.2 | 24.2 | 24.4          | 24.8 | 13.4        |
| Norway          | 1 019 478   | 1 255 581   | 1 349 671   | 1 252 817   | 1 426 623   | 1 436 207   | 22.7                | 27.8 | 29.7 | 27.4 | 31.1          | 31.1 | 7.1         |
| Poland          | 930 000     | 1 200 000   | 1 605 846   | 1 626 613   | 1 832 231   | 3 267 441   | 2.4                 | 3.1  | 4.2  | 4.3  | 4.8           | 8.6  | 28.6        |
| Portugal        | 336 140     | 466 813     | 666 876     | 905 037     | 1 252 773   | 1 482 111   | 3.3                 | 4.5  | 6.4  | 8.7  | 11.9          | 14.0 | 34.5        |
| Slovak Republic | 65 798      | 97 980      | 130 385     | 178 359     | 203 594     | 285 825     | 1.2                 | 1.8  | 2.4  | 3.3  | 3.8           | 5.3  | 34.1        |
| Spain           | 3 222 400   | 3 673 959   | 3 924 541   | 5 217 453   | 5 153 574   | 6 706 218   | 8.0                 | 9.0  | 9.5  | 12.4 | 12.1          | 15.5 | 15.8        |
| Sweden          | 2 138 300   | 2 696 100   | 2 963 400   | 3 130 000   | 3 210 561   | 3 196 000   | 24.1                | 30.3 | 33.2 | 34.9 | 35.7          | 35.4 | 8.4         |
| Switzerland     | 1 651 690   | 2 054 234   | 2 337 048   | 2 703 924   | 2 306 291   | 2 700 089   | 22.9                | 28.2 | 31.8 | 36.5 | 30.9          | 36.0 | 10.3        |
| Turkey          | 4 459       | 10 715      | 25 531      | 1 261 071   | 1 527 521   | 2 211 896   | 0.01                | 0.02 | 0.04 | 1.8  | 2.1           | 3.1  | 246.0       |
| United Kingdom  | 12 599 693  | 12 299 000  | 13 392 319  | 14 555 900  | 15 412 000  | 16 081 300  | 21.4                | 20.8 | 22.6 | 24.4 | 25.8          | 26.7 | 5.0         |
| United States   | 68 656 828  | 77 097 722  | 96 203 589  | 95 624 203  | 92 352 520  | 92 520 000  | 24.3                | 27.0 | 33.4 | 32.8 | 31.4          | 31.2 | 6.1         |
| OECD            | 157 606 862 | 188 946 997 | 228 783 710 | 247 350 840 | 246 878 281 | 263 159 553 | 13.9                | 16.6 | 19.9 | 21.4 | 21.2          | 22.5 | 10.8        |

Note: "Other" broadband technologies include: satellite broadband Internet, fibre-to-the-home Internet access, ethernet LANs, and fixed wireless subscribers (at downstream speeds greater than 256 kbps).

Source: OECD

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Table 5.2. Broadband access, 2000-2005

|                 |           | December  | 2000    |            |            | Decembe    | r 2001    |            |            | Decembe    | r 2002    |            |            | Decembe    | r 2003    |            |            | Decembe    | er 2004   |             |            | Decem      | ber 2005  |               | Growth 2000- | Per 100           |
|-----------------|-----------|-----------|---------|------------|------------|------------|-----------|------------|------------|------------|-----------|------------|------------|------------|-----------|------------|------------|------------|-----------|-------------|------------|------------|-----------|---------------|--------------|-------------------|
|                 | DSL       | Cable     | Other   | Total      | DSL        | Cable      | Other     | Total      | DSL        | Cable      | Other     | Total      | DSL        | Cable      | Other     | Total      | DSL        | Cable      | Other     | Total       | DSL        | Cable      | Other     | Total         | 2005 (%)     | inhabitants (2005 |
| Australia       | 10 000    | 64 000    | 0       | 74 000     | 50 000     | 110 000    | 5 000     | 165 000    | 177 900    | 173 200    | 12 400    | 363 500    | 433 900    | 251 200    | 13 600    | 698 700    | 1 130 200  | 404 300    | 13 800    | 1 548 300   | 2 174 800  | 533 600    | 76 600    | 2 785 000     | 106.6        | 6 13.8            |
| Austria         | 38 500    | 98 900    | 0       | 137 400    | 100 600    | 192 000    | 0         | 292 600    | 179 500    | 272 000    | 0         | 451 500    | 279 500    | 338 000    | 1 000     | 618 500    | 442 075    | 410 490    | 13 253    | 865 818     | 682 181    | 475 736    | 21 975    | 1 179 892     | 53.7         | 7 14.3            |
| Belgium         | 43 810    | 102 013   | 0       | 145 823    | 230 000    | 201 000    | 17 349    | 448 349    | 518 919    | 350 939    | 25 813    | 895 671    | 728 093    | 452 918    | 32 293    | 1 213 304  | 996 118    | 622 777    | 49        | 1 618 944   | 1 175 419  | 727 271    | 49        | 1 902 739     | 67.2         | 2 18.2            |
| Canada          | 460 544   | 947 246   | 0       | 1 407 790  | 1 069 121  | 1 640 534  | 40 531    | 2 750 186  | 1 659 181  | 2 112 926  | 32 923    | 3 805 030  | 2 198 243  | 2 532 000  | 32 923    | 4 763 166  | 2 713 754  | 2 885 037  | 32 923    | 5 631 714   | 3 234 248  | 3 441 528  | 32 923    | 6 708 699     | 36.7         | 7 21.0            |
| Czech Republic  | 0         | 10 000    | 0       | 10 000     | 100        | 12 000     | 0         | 12 100     | 100        | 16 800     | 0         | 16 900     | 13 818     | 34 680     | 0         | 48 498     | 106 000    | 60 000     | 89 200    | 255 200     | 309 000    | 138 000    | 203 000   | 650 000       | 130.5        | 5 6.4             |
| Denmark         | 26 399    | 41 000    | 0       | 67 399     | 150 173    | 87 500     | 0         | 237 673    | 306 944    | 133 548    | 2 805     | 443 297    | 473 351    | 194 320    | 38 610    | 706 281    | 633 500    | 295 000    | 95 660    | 1 024 160   | 827 361    | 390 443    | 132 611   | 1 350 415     | 82.1         | 1 24.9            |
| Finland         | 15 000    | 15 000    | 0       | 30 000     | 43 500     | 24 500     | 0         | 68 000     | 229 000    | 54 000     | 500       | 283 500    | 405 700    | 85 400     | 3 200     | 494 300    | 585 650    | 112 350    | 81 929    | 779 929     | 1 018 700  | 148 900    | 6 600     | 1 174 200     | 108.2        | 2 22.4            |
| France          | 67 532    | 121 911   | 0       | 189 443    | 430 000    | 190 322    | 0         | 620 322    | 1 409 000  | 282 992    | 0         | 1 691 992  | 3 262 800  | 393 854    | 0         | 3 656 654  | 6 072 723  | 454 035    | 3 239     | 6 529 997   | 8 900 000  | 560 000    | 5 600     | 9 465 600     | 118.6        | 6 15.1            |
| Germany         | 200 000   | 5 000     | 0       | 205 000    | 1 870 000  | 30 000     | 0         | 1 900 000  | 3 160 000  | 45 000     | 14 000    | 3 219 000  | 4 400 000  | 60 000     | 53 200    | 4 513 200  | 6 709 683  | 145 000    | 50 000    | 6 904 683   | 10 400 000 | 240 000    | 66 600    | 10 706 600    | 120.6        | 6 13.0            |
| Greece          | 72        | 0         | 0       | 72         | 72         | 0          | 0         | 72         | 72         | 0          | 1 860     | 1 932      | 8 588      | 0          | 1 888     | 10 476     | 46 547     | 0          | 4 916     | 51 463      | 154 000    | 0          | 2 340     | 156 340       | 364.9        | 9 1.4             |
| Hungary         | 400       | 1 904     | 0       | 2 304      | 6 200      | 17 419     | 2 460     | 26 079     | 32 054     | 31 190     | 2 460     | 65 704     | 114 813    | 77 189     | 10 000    | 202 002    | 239 810    | 111 431    | 9 500     | 360 741     | 412 860    | 212 145    | 14 500    | 639 505       | 208.1        | 1 6.3             |
| Iceland         | 2 035     | 0         | 0       | 2 035      | 9 978      | 0          | 500       | 10 478     | 23 785     | 0          | 500       | 24 285     | 40 086     | 829        | 491       | 41 406     | 50 612     | 670        | 1 982     | 53 264      | 75 897     | 432        | 1 688     | 78 017        | 107.4        | 4 26.4            |
| Ireland         | 300       | 0         | 0       | 300        | 300        | 100        | 0         | 400        | 3 300      | 2 300      | 5 000     | 10 600     | 25 300     | 4 900      | 2 850     | 33 050     | 115 583    | 8 045      | 11 220    | 134 848     | 202 300    | 25 000     | 43 400    | 270 700       | 290.0        | 0 6.3             |
| Italy           | 114 900   | 0         | 0       | 114 900    | 390 000    | 0          | 25 000    | 415 000    | 835 525    | 0          | 140 494   | 976 019    | 2 158 458  | 0          | 243 481   | 2 401 939  | 4 402 585  | 20         | 298 647   | 4 701 252   | 6 556 648  | 0          | 340 048   | 6 896 696     | 126.8        | 8 11.8            |
| Japan           | 9 732     | 625 000   | 0       | 634 732    | 1 524 348  | 1 303 000  | 12 000    | 2 839 348  | 5 645 728  | 1 954 000  | 206 189   | 7 805 917  | 10 272 052 | 2 475 000  | 894 259   | 13 641 311 | 13 325 408 | 2 873 076  | 2 898 688 | 19 097 172  | 14 480 958 | 3 226 680  | 4 807 453 | 22 515 091    | 104.2        | 2 17.6            |
| Korea           | 2 353 341 | 1 556 072 | 156 235 | 4 065 648  | 5 178 323  | 2 936 280  | 629 601   | 8 744 204  | 5 664 915  | 3 553 830  | 1 181 352 | 10 400 097 | 6 574 593  | 3 943 012  | 1 091 296 | 11 608 901 | 6 777 398  | 4 079 204  | 1 064 837 | 11 921 439  | 6 556 605  | 4 011 417  | 1 622 689 | 12 190 711    | 24.6         | 6 25.3            |
| Luxembourg      | 0         | 0         | 0       | 0          | 1 215      | 15         | 0         | 1 230      | 5 561      | 70         | 1 230     | 6 861      | 13 322     | 2 029      | 220       | 15 571     | 40 000     | 4 081      | 64        | 44 145      | 60 024     | 7 113      | 220       | 67 357        | -            | . 14.9            |
| Mexico          | 0         | 8 622     | 0       | 8 622      | 5 300      | 64 479     | 41 291    | 111 070    | 78 110     | 124 052    | 44 854    | 247 016    | 213 494    | 180 753    | 34 131    | 428 378    | 695 050    | 309 114    | 33 291    | 1 037 455   | 1 606 563  | 662 957    | 31 534    | 2 301 054     | 205.7        | 7 2.3             |
| Netherlands     | 10 000    | 250 000   | 0       | 260 000    | 145 000    | 467 000    | 200       | 612 200    | 340 000    | 796 000    | 200       | 1 136 200  | 944 000    | 969 000    | 200       | 1 913 200  | 1 884 561  | 1 200 000  | 1 000     | 3 085 561   | 2 551 052  | 1 562 521  | 1 000     | 4 1 1 4 5 7 3 | 73.7         | 7 25.2            |
| New Zealand     | 9 676     | 658       | 0       | 10 334     | 25 579     | 2 500      | 0         | 28 079     | 54 000     | 4 900      | 5 200     | 64 100     | 90 000     | 5 734      | 8 042     | 103 776    | 168 272    | 10 123     | 13 300    | 191 695     | 297 000    | 16 000     | 18 000    | 331 000       | 100.0        | . 8.              |
| Norway          | 1 485     | 16 344    | 0       | 17 829     | 31 803     | 45 339     | 7 050     | 84 192     | 130 034    | 52 066     | 8 444     | 190 544    | 275 997    | 69 587     | 18 520    | 364 104    | 562 000    | 93 000     | 25 000    | 680 000     | 818 966    | 132 800    | 55 000    | 1 006 766     | 124.1        | 1 21.8            |
| Poland          | 0         | 0         | 0       | 0          | 1 796      | 19 900     | 0         | 21 696     | 14 000     | 100 000    | 0         | 114 000    | 135 495    | 150 000    | 11 796    | 297 291    | 500 000    | 300 000    | 18 575    | 818 575     | 607 659    | 270 000    | 43 093    | 920 752       | -            | . 2.4             |
| Portugal        | 0         | 25 154    | 0       | 25 154     | 2 886      | 93 721     | 2 709     | 99 316     | 52 005     | 207 486    | 3 298     | 262 789    | 184 344    | 315 577    | 3 198     | 503 119    | 420 631    | 434 958    | 2 829     | 858 418     | 697 242    | 511 541    | 2 750     | 1 211 533     | 117.0        | 0 11.9            |
| Slovak Republic | 0         | 0         | 0       | 0          | 0          | 420        | 0         | 420        | 0          | 420        | 0         | 420        | 4 210      | 3 498      | 10 969    | 18 677     | 38 334     | 9 235      | 4 100     | 51 669      | 105 000    | 20 800     | 8 100     | 133 900       |              | . 2.              |
| Spain           | 44 956    | 13 459    | 0       | 58 415     | 375 816    | 98 466     | 0         | 474 282    | 957 204    | 252 765    | 0         | 1 209 969  | 1 660 450  | 539 754    | 6 804     | 2 207 008  | 2 604 067  | 817 737    | 19 826    | 3 441 630   | 3 915 435  | 1 052 996  | 25 843    | 4 994 274     | 143.4        | 4 11.5            |
| Sweden          | 49 000    | 56 300    | 46 000  | 151 300    | 242 100    | 115 000    | 106 000   | 463 100    | 421 000    | 156 000    | 151 400   | 728 400    | 570 000    | 205 000    | 206 000   | 981 000    | 849 661    | 229 000    | 248 900   | 1 327 561   | 1 200 000  | 310 000    | 314 000   | 1 824 000     | 64.5         | 5 20.3            |
| Switzerland     | 4 416     | 56 475    | 0       | 60 891     | 42 935     | 98 753     | 0         | 141 688    | 199 144    | 196 740    | 18 858    | 414 742    | 446 309    | 302 289    | 29 903    | 778 501    | 802 000    | 480 000    | 31 765    | 1 313 765   | 1 132 362  | 600 000    | 52 837    | 1 785 199     | 96.5         | 5 24.             |
| Turkey          | 292       | 4 167     | 0       | 4 459      | 2 818      | 7 897      | 0         | 10 715     | 2 967      | 22 564     | 0         | 25 531     | 56 624     | 42 700     | 96 402    | 195 726    | 452 398    | 37 404     | 16 650    | 506 452     | 1 500 000  | 30 000     | 0         | 1 530 000     | 221.4        | 4 2.1             |
| United Kingdom  | 38 000    | 19 693    | 0       | 57 693     | 140 000    | 208 000    | 2 000     | 350 000    | 590 000    | 779 319    | 2 000     | 1 371 319  | 1 820 000  | 1 364 200  | 16 700    | 3 200 900  | 4 133 000  | 2 027 000  | 36 000    | 6 196 000   | 6 977 000  | 2 630 300  | 219 000   | 9 826 300     | 179.4        | 4 16.4            |
| United States   | 2 429 189 | 3 580 000 | 175 611 | 6 184 800  | 5 026 405  | 7 050 000  | 304 531   | 12 380 936 | 7 687 924  | 11 112 606 | 384 608   | 19 185 138 | 10 814 512 | 16 446 332 | 483 508   | 27 744 352 | 15 285 846 | 21 357 400 | 709 274   | 37 352 520  | 19 909 967 | 26 469 242 | 1 647 378 | 48 026 587    | 50.7         | 7 16.3            |
| OFCD            | 5 929 579 | 7 618 918 | 377 846 | 13 926 343 | 17 096 368 | 15 016 145 | 1 230 222 | 33 308 735 | 30 412 872 | 22 787 713 | 2 246 388 | 55 411 973 | 48 716 138 | 31 439 755 | 3 345 484 | 83 403 291 | 72 783 466 | 39 770 487 | 5 830 717 | 118 384 670 | 98 539 247 | 48 407 422 | 9 796 831 | 156 743 500   | 62.3         | 3 13.5            |

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|                             | DSL  | Cable | Other | Total | Rank | Total subscribers |
|-----------------------------|------|-------|-------|-------|------|-------------------|
| Australia                   | 13.9 | 2.9   | 0.6   | 17.4  | 17.0 | 3 518 100         |
| Austria                     | 11.2 | 6.3   | 0.2   | 17.7  | 15.0 | 1 460 000         |
| Belgium                     | 11.9 | 7.4   | 0.0   | 19.3  | 11.0 | 2 025 112         |
| Canada                      | 10.8 | 11.5  | 0.1   | 22.4  | 9.0  | 7 161 872         |
| Czech Republic <sup>1</sup> | 3.9  | 2.0   | 3.5   | 9.4   | 23.0 | 962 000           |
| Denmark                     | 17.4 | 9.0   | 2.8   | 29.3  | 1.0  | 1 590 539         |
| Finland                     | 21.7 | 3.1   | 0.2   | 25.0  | 6.0  | 1 309 800         |
| France                      | 16.7 | 1.0   | 0.0   | 17.7  | 16.0 | 11 105 000        |
| Germany                     | 14.7 | 0.3   | 0.1   | 15.1  | 18.0 | 12 444 600        |
| Greece                      | 2.7  | 0.0   | 0.0   | 2.7   | 30.0 | 300 168           |
| Hungary                     | 4.8  | 2.9   | 0.1   | 7.8   | 25.0 | 791 555           |
| Iceland                     | 26.5 | 0.0   | 0.7   | 27.3  | 3.0  | 80 672            |
| Ireland                     | 6.8  | 1.0   | 1.4   | 9.2   | 24.0 | 372 300           |
| Italy                       | 12.6 | 0.0   | 0.6   | 13.2  | 20.0 | 7 697 249         |
| Japan                       | 11.3 | 2.7   | 4.9   | 19.0  | 12.0 | 24 217 012        |
| Korea                       | 13.2 | 8.8   | 4.5   | 26.4  | 5.0  | 12 770 911        |
| Luxembourg                  | 16.0 | 1.9   | 0.0   | 17.9  | 14.0 | 81 303            |
| Mexico                      | 2.1  | 0.7   | 0.0   | 2.8   | 29.0 | 2 950 988         |
| Netherlands                 | 17.2 | 11.1  | 0.5   | 28.8  | 2.0  | 4 705 829         |
| New Zealand                 | 10.7 | 0.5   | 0.6   | 11.7  | 22.0 | 479 000           |
| Norway                      | 20.4 | 3.8   | 0.4   | 24.6  | 7.0  | 1 137 697         |
| Poland                      | 3.9  | 1.3   | 0.1   | 5.3   | 26.0 | 2 032 700         |
| Portugal                    | 7.9  | 4.9   | 0.0   | 12.8  | 21.0 | 1 345 602         |
| Slovak Republic             | 2.6  | 0.5   | 0.9   | 4.0   | 27.0 | 216 771           |
| Spain                       | 10.5 | 3.0   | 0.0   | 13.5  | 19.0 | 5 864 034         |
| Sweden                      | 14.4 | 4.3   | 4.0   | 22.7  | 8.0  | 2 046 222         |
| Switzerland                 | 16.9 | 9.0   | 1.1   | 27.0  | 4.0  | 1 998 961         |
| Turkey                      | 2.9  | 0.0   | 0.0   | 3.0   | 28.0 | 2 128 600         |
| United Kingdom              | 14.6 | 4.9   | 0.0   | 19.4  | 10.0 | 11 622 929        |
| United States               | 7.8  | 9.7   | 0.7   | 18.2  | 13.0 | 53 598 302        |
| OECD                        | 9.7  | 4.5   | 1.1   | 15.3  |      | 178 015 829       |

Table 5.3. Broadband access per 100 inhabitants, to end June 2006

Note: "Other" broadband technologies include: satellite broadband Internet, fibre-to-the-home Internet access, ethernet LANs, and fixed wireless subscribers (at downstream speeds greater than 256 kbps).

1. The OECD statistics for the "other" broadband category of the Czech Republic include a large number of fixed wireless broadband connections provided over mobile networks. Broadband subscriptions over 3G networks are not included for other countries but an exception was made for the Czech Republic because the connections make use of "fixed" equipment in a home and offer speeds greater than 256 kbit/s to individual users. The Czech market is particular due to the high number of these wireless broadband connections as a percentage of total connectivity. It is important to note that there is continuing debate in international circles as to whether this type of wireless connection (numbering 188 000 in CZ) should be included in international broadband comparisons.

| Table 5.4. | Mobile Internet: | i-mode subscri | bers, 1999-2006 |
|------------|------------------|----------------|-----------------|
|------------|------------------|----------------|-----------------|

|                | 1999      | 2000      | 2001       | 2002       | 2003       | 2004       | 2005       | mid-2006   | Carrier and launch                |
|----------------|-----------|-----------|------------|------------|------------|------------|------------|------------|-----------------------------------|
| Australia      |           |           |            |            |            |            | 30 000     | 30 000     | Telstra - launched November 2004  |
| Belgium        |           |           |            | 2 000      | 25 000     | 28 000     |            | 300 000    | Base - launched October 2002      |
| France         |           |           |            | 100 000    | 500 000    | 666 000    | 1 000 000  | 1 400 000  | Bouygues - launched November 2002 |
| Germany        |           |           |            | 123 000    | 440 000    | 855 000    | 1 093 000  | 1 048 000  | Eplus - launched March 2002       |
| Greece         |           |           |            |            |            |            |            | 500 000    | COSMOTE - launched June 2004      |
| Ireland        |           |           |            |            |            |            |            |            | O2 - launched October 2005        |
| Italy          |           |           |            |            | 100 000    |            |            | 800 000    | Wind - launched November 2003     |
| Japan          | 3 130 000 | 5 603 000 | 21 695 000 | 31 250 000 | 37 758 000 | 41 077 000 | 44 021 000 | 46 360 000 | NTT DoCoMo - launched 1999        |
| Netherlands    |           |           |            | 111 000    | 403 000    | 661 000    | 704 000    | 800 000    | KPN - launched April 2002         |
| Spain          |           |           |            |            |            | 450 000    |            | 1 100 000  | Telefonica - launched June 2003   |
| United Kingdom |           |           |            |            |            |            |            |            | O2 - launched October 2005        |

Note: Data as reported during the years indicated, or most recent for 2006.

Source: OECD, compiled from carrier reports and www.imodestargey.com.

| Table 5.5. | Mobile phone-based | internet subscribers | in Japan, | 1999-2006 |
|------------|--------------------|----------------------|-----------|-----------|
|------------|--------------------|----------------------|-----------|-----------|

|                | 1999      | 2000      | 2001       | 2002       | 2003       | 2004       | 2005       | mid-2006   |
|----------------|-----------|-----------|------------|------------|------------|------------|------------|------------|
| Ezweb          |           | 1 349 000 | 6 716 000  | 9 639 000  | 12 541 000 | 15 700 000 | 18 259 000 | 20 523 000 |
| i-mode         | 3 130 000 | 5 603 000 | 21 695 000 | 31 250 000 | 37 758 000 | 41 077 000 | 44 021 000 | 46 360 000 |
| Vodafone live! |           |           | 6 156 000  | 9 747 000  | 12 162 000 | 12 956 000 | 12 874 000 | 12 875 000 |
| PHS            |           |           |            | 334 000    | 765 000    | 990 000    |            |            |
| Total          | 3 130 000 | 6 952 000 | 34 567 000 | 50 970 000 | 63 226 000 | 70 723 000 | 75 154 000 | 79 758 000 |

Note: As of 31 March.

Source: KDDI Fact Book 2006.

#### Table 5.6. Internet hosts by domain, 1998-2006

|                 |           |                      |            |            | Ho          | sts, January |             |             |             |             | Annual growth |
|-----------------|-----------|----------------------|------------|------------|-------------|--------------|-------------|-------------|-------------|-------------|---------------|
|                 | Domain    | 1998                 | 1999       | 2000       | 2001        | 2002         | 2003        | 2004        | 2005        | 2006        | 1998-2006 %   |
| Australia       | .au       | 665 403              | 792 351    | 1 090 468  | 1 615 939   | 2 288 584    | 2 564 339   | 2 847 763   | 4 820 646   | 6 039 486   | 31.7          |
| Austria         | .at       | 109 154              | 143 153    | 274 173    | 504 144     | 657 173      | 838 026     | 982 246     | 1 594 059   | 1 957 154   | 43.4          |
| Belgium         | .be       | 87 938               | 165 873    | 320 840    | 417 130     | 668 508      | 1 052 706   | 1 454 350   | 2 012 283   | 2 546 148   | 52.3          |
| Canada          | .ca       | 839 141              | 1 119 172  | 1 669 664  | 2 364 014   | 2 890 273    | 2 993 982   | 3 210 081   | 3 839 173   | 2 817 010   | 16.3          |
| Czech Republic  | .cz       | 52 498               | 73 770     | 112 748    | 153 902     | 213 803      | 239 885     | 315 974     | 724 631     | 993 778     | 44.4          |
| Denmark         | .dk       | 159 358              | 279 790    | 336 928    | 435 556     | 707 141      | 1 154 053   | 1 467 415   | 1 908 737   | 2 316 370   | 39.7          |
| Finland         | .fi       | 450 044              | 546 244    | 631 248    | 771 725     | 944 670      | 1 140 838   | 1 224 155   | 1 915 506   | 2 505 805   | 23.9          |
| France          | .fr       | 333 306              | 488 043    | 779 879    | 1 229 763   | 1 670 694    | 2 157 628   | 2 770 836   | 4 999 770   | 6 863 156   | 46.0          |
| Germany         | .de       | 994 926              | 1 316 893  | 1 702 486  | 2 163 326   | 2 681 325    | 2 891 407   | 3 421 455   | 6 127 262   | 9 852 798   | 33.2          |
| Greece          | .gr       | 26 917               | 51 541     | 77 954     | 148 552     | 182 812      | 202 525     | 245 650     | 377 221     | 503 685     | 44.2          |
| Hungary         | .hu       | 46 082               | 83 530     | 113 695    | 158 732     | 210 804      | 254 462     | 313 576     | 611 887     | 894 800     | 44.9          |
| Iceland         | .is       | 17 450               | 21 894     | 29 598     | 44 040      | 61 682       | 68 282      | 106 296     | 144 636     | 191 528     | 34.9          |
| Ireland         | .ie       | 38 406               | 54 872     | 59 681     | 88 406      | 95 381       | 97 544      | 111 467     | 138 833     | 240 958     | 25.8          |
| Italv           | .it       | 243 250              | 338 822    | 658 307    | 1 630 526   | 2 282 457    | 3 864 315   | 5 469 578   | 9 343 663   | 11 222 960  | 61.4          |
| Japan           | .ip       | 1 168 956            | 1 687 534  | 2 636 541  | 4 640 863   | 7 118 333    | 9 260 117   | 12 962 065  | 19 543 040  | 24 903 795  | 46.6          |
| Korea           | .kr       | 121 932              | 186 414    | 283 459    | 397 809     | 439 859      | 407 318     | 253 242     | 213 045     | 245 566     | 9.1           |
| Luxemboura      | .lu       | 4 273                | 21 894     | 9 670      | 11 744      | 16 735       | 17 260      | 28 214      | 61 785      | 84 257      | 45.2          |
| Mexico          | mx        | 41 659               | 112 620    | 404 873    | 663 553     | 918 288      | 1 107 795   | 1 333 406   | 1 868 583   | 2 555 047   | 67.3          |
| Netherlands     | nl        | 381 172              | 564 129    | 820 944    | 1 309 911   | 1 983 102    | 2 415 286   | 3 419 182   | 6 443 558   | 7 258 159   | 44.5          |
| New Zealand     | n7        | 169 264              | 137 247    | 271 003    | 345 107     | 408 290      | 432 957     | 474.395     | 651 065     | 971 900     | 24.4          |
| Norway          | no        | 286,338              | 318 631    | 401 889    | 525 030     | 629 669      | 589 621     | 1 013 273   | 1 237 270   | 2 109 283   | 28.4          |
| Poland          | nl        | 77 594               | 108 588    | 183 057    | 371 943     | 654 198      | 843 475     | 1 296 766   | 2 482 546   | 3 941 769   | 63.4          |
| Portugal        | .pi       | 39 533               | 49 731     | 90 757     | 177 828     | 263 821      | 201 355     | 200 023     | 605 648     | 1 378 817   | 55.9          |
| Slovak Benublic | .pr<br>ek | 11 836               | 17 953     | 25 906     | 36 680      | 68 972       | 80 660      | 98 788      | 188 352     | 322 753     | 51.2          |
| Spain           |           | 168 013              | 264 245    | 115 6/1    | 663 553     | 1 /07 /50    | 1 604 601   | 1 127 366   | 1 30/ 558   | 2 /50 61/   | 30.8          |
| Sweden          | .03       | 310.065              | 131 800    | 50/ 627    | 76/ 011     | 1 1/1 003    | 1 200 266   | 1 530 017   | 2 668 816   | 2 400 014   | 31.3          |
| Switzerland     | .se<br>ch | 11/ 816              | 22/ 350    | 306 073    | /61 /56     | 613 018      | 703 2/0     | 1 018 445   | 1 785 /27   | 2 125 260   | 44.0          |
| Turkov          | tr.       | 24 786               | 32 /06     | 000 07 0   | 113 603     | 130 805      | 100 823     | 344 850     | 611 557     | 2 123 203   | 54.3          |
| Linited Kingdom | .u        | 007 722              | 1 402 904  | 1 001 010  | 2 201 260   | 2 462 015    | 0 500 750   | 2 715 750   | 4 4 40 100  | 5 770 400   | 24.3          |
| United Kingdom  | .ur       | 507 733<br>6 610 202 | 0 7/6 0/6  | 10 400 416 | 12 052 401  | 12 570 505   | 11 602 270  | 11 /00 105  | 12 972 605  | 1/ 021 525  | 10.6          |
| United States   |           | 1 076 592            | 1 560 201  | 1 975 660  | 0.067.090   | 0 105 604    | 1 705 704   | 1 757 664   | 0 400 044   | 0 441 406   | 10.0          |
|                 | .us       | 1 0/0 505            | F 000 01F  | 005 107    | 2 207 009   | 2 123 024    | 7 450 010   | 7 576 000   | 2 429 244   | 2 441 420   | 10.0          |
|                 | .euu      | 3 944 907            | 5 022 015  | 1 751 000  | 1 044 000   | 1 000 000    | 1 409 219   | 1 010 992   | 0 992 390   | 9 000 021   | 12.1          |
|                 | .mii      | 1 099 186            | 1 510 440  | 1/51800    | 1 844 369   | 700 004      | 1 880 903   | 1 410 944   | 700 400     | 1 80 1 535  | 0.8           |
|                 | .gov      | 497 646              | 651 200    | /// /50    | 834 971     | 793 031      | 607 514     | 676 595     | 783 169     | 722 543     | 4.8           |
| gTLDs           |           | 14 005 613           | 21 742 617 | 42 685 540 | 68 514 456  | 93 617 371   | 103 654 125 | 150 831 956 | 197 045 451 | 242 569 338 | 42.8          |
| -               | .com      | 8 201 511            | 12 140 747 | 24 863 331 | 36 352 243  | 44 520 209   | 40 555 072  | 48 688 919  | 56 428 268  | 69 578 775  | 30.6          |
|                 | .net      | 5 283 568            | 8 856 687  | 16 853 655 | 30 885 116  | 47 761 383   | 61 945 611  | 100 751 276 | 139 057 448 | 171 346 396 | 54.5          |
|                 | .org      | 519 862              | 744 285    | 959 827    | 1 267 662   | 1 321 104    | 1 116 311   | 1 332 978   | 1 459 335   | 1 516 898   | 14.3          |
|                 | .int      | 672                  | 898        | 8 727      | 9 435       | 11 048       | 11 594      | 13 625      | 13 120      | 15 756      | 48.3          |
|                 | .biz      | 0                    | 0          | 0          | 0           | 1 477        | 16 680      | 28 586      | 53 672      | 45 934      |               |
|                 | info      | 0                    | 0          | 0          | 0           | 2 128        | 8 349       | 15 502      | 30 828      | 60 533      |               |
|                 | name      | 0                    | 0          | 0          | 0           | 7            | 217         | 318         | 913         | 1 267       |               |
|                 | .pro      | 0                    | n<br>n     | n          | n<br>n      | 2            | 217         | 5           | 15          | . 207       | i "           |
|                 | areo      | 0                    | 0          | 0          | 0           | - 0          | 132         | 315         | 627         | 768         |               |
|                 | .c.co     | 0                    | 0          | 0          | 0           | a            | 148         | 417         | 1 101       | 2 953       |               |
|                 | museum    | 0                    | 0          | 0          | 0           | 9<br>A       | 0+1         | 11          | 10          | 2 300       |               |
|                 | travel    | 0                    | 0          | 0          | 0           | 4            | 9           | 15          | 19          | 22          |               |
|                 |           | U                    | 0          | 0          | 0           | 0            | 0           | 0           | 10          | 0           |               |
| World Total     | World     | 29 669 6 <u>1</u> 1  | 43 229 694 | 72 398 092 | 109 574 429 | 147 344 723  | 171 638 297 | 233 101 481 | 317 646 084 | 394 991 609 | 38.2          |

Source: Internet Software Consortium (http://www.isc.org/)

| Table 5.7. | Domain name | registrations | under top | level domains, | 2000-2006 |
|------------|-------------|---------------|-----------|----------------|-----------|
|------------|-------------|---------------|-----------|----------------|-----------|

|                 |        |            | Registratio | ons Julv   |            |                 | Share of world |
|-----------------|--------|------------|-------------|------------|------------|-----------------|----------------|
|                 | Domain | 2000       | 2002        | 2004       | 2006       | Annual growth % | domains %      |
| Australia       | .au    | 148 539    | 300 000     | 447 384    | 721 952    | 30.2            | 0.7            |
| Austria         | .at    | 157 387    | 252 441     | 341 841    | 548 060    | 23.1            | 0.5            |
| Belgium         | .be    | 32 709     | 206 989     | 348 401    | 1 056 976  | 78.5            | 1.1            |
| Canada          | .ca    | 60 000     | 300 000     | 447 689    | 720 094    | 51.3            | 0.7            |
| Czech Republic  | .CZ    | 66 555     | 119 145     | 174 914    | 259 590    | 25.5            | 0.3            |
| Denmark         | .dk    | 208 300    | 397 552     | 528 886    | 708 693    | 22.6            | 0.7            |
| Finland         | .fi    | 17 603     | 36 210      | 86 793     | 137 040    | 40.8            | 0.1            |
| France          | .fr    | 89 097     | 155 554     | 268 361    | 564 839    | 36.0            | 0.6            |
| Germany         | .de    | 1 732 994  | 5 666 269   | 7 799 823  | 10 013 686 | 34.0            | 10.0           |
| Greece          | .gr    | 18 670     | 55 190      | 80 000     | 150 332    | 41.6            | 0.2            |
| Hungary         | .hu    |            | 81 804      | 100 000    | 250 000    | 32.2            | 0.3            |
| Iceland         | .is    | 3 300      | 8 200       | 10 500     | 15 500     | 29.4            | 0.0            |
| Ireland         | .ie    | 15 506     | 29 920      | 40 205     | 63 933     | 26.6            | 0.1            |
| Italy           | .it    | 417 609    | 735 156     | 909 241    | 1 236 918  | 19.8            | 1.2            |
| Japan           | .jp    | 190 709    | 482 644     | 587 412    | 845 603    | 28.2            | 0.8            |
| Korea           | .kr    | 494 074    | 479 643     | 612 840    | 693 515    | 5.8             | 0.7            |
| Luxembourg      | .lu    | 11 404     | 15 454      | 17 845     | 24 376     | 13.5            | 0.0            |
| Mexico          | .mx    | 49 947     | 71 590      | 91 559     | 174 490    | 23.2            | 0.2            |
| Netherlands     | .nl    | 532 596    | 748 510     | 1 005 292  | 1 745 976  | 21.9            | 1.7            |
| New Zealand     | .nz    | 56 765     | 107 046     | 149 269    | 221 433    | 25.5            | 0.2            |
| Norway          | .no    | 45 541     | 150 000     | 208 546    | 285 947    | 35.8            | 0.3            |
| Poland          | .pl    | 56 708     |             | 136 787    | 485 891    | 43.0            | 0.5            |
| Portugal        | .pt    | 18 739     | 38 048      | 57 546     | 118 452    | 36.0            | 0.1            |
| Slovak Republic | .sk    |            | 57 091      | 64 100     | 97 811     | 14.4            | 0.1            |
| Spain           | .es    | 29 590     | 43 476      | 85 309     | 298 600    | 47.0            | 0.3            |
| Sweden          | .se    | 45 241     | 102 785     | 225 507    | 468 825    | 47.7            | 0.5            |
| Switzerland     | .ch    | 267 425    | 445 230     | 609 426    | 785 406    | 19.7            | 0.8            |
| Turkey          | .tr    |            | 40 059      | 62 163     | 94 076     | 23.8            | 0.1            |
| United Kingdom  | .uk    | 1 938 740  | 3 635 585   | 3 802 885  | 5 141 040  | 17.6            | 5.1            |
| United States   |        |            |             |            |            |                 |                |
| .gov            |        | 730        |             |            |            |                 |                |
| .mil            |        |            |             |            |            |                 |                |
| .us             |        |            | 269 233     | 875 016    | 875 016    | 34.3            | 0.9            |
| .edu            |        | 6 154      | 7 409       | 7 397      | 7 397      | 3.1             | 0.0            |
| OECD ccTLDs     |        | 6 712 632  | 15 038 233  | 20 182 937 | 28 811 467 | 27.5            | 28.8           |
| Major gTLDs     |        | 17 476 025 | 27 113 371  | 38 278 040 | 67 395 913 | 25.2            | 67.4           |
| .com            |        | 13 721 175 | 21 198 557  | 30 267 141 | 54 621 977 | 25.9            | 54.6           |
| .net            |        | 2 305 075  | 3 586 124   | 4 910 121  | 7 903 266  | 22.8            | 7.9            |
| .org            |        | 1 449 775  | 2 328 690   | 3 100 778  | 4 870 670  | 22.4            | 4.9            |
| .int            |        |            |             |            |            |                 |                |
| .biz            |        |            | 700 962     | 1 028 314  | 1 448 400  |                 | 1.4            |
| .info           |        |            | 864 457     | 1 235 485  | 3 293 113  |                 | 3.3            |
| .name           |        |            |             |            |            |                 |                |
| Europe          | .eu    |            |             |            | 2 036 467  |                 |                |

Note: Registrations at mid-year, or nearest available count. Values in italics are estimates.

Source: OECD, compiled from country and generic NICs, August 2006.

#### Table 5.8. Domain name registrations, 2006

|                 | ccTLD      | .com       | .net      | .org      | .info     | .biz      | Others  | Total gTLDs | .eu       | Total      | gTLD share of total % |
|-----------------|------------|------------|-----------|-----------|-----------|-----------|---------|-------------|-----------|------------|-----------------------|
| Australia       | 721 952    | 1 150 411  | 81 891    | 47 656    | 32 556    | 17 594    | 44      | 1 330 152   |           | 2 052 104  | 64.8                  |
| Austria         | 548 060    | 93 771     | 21 594    | 17 696    | 24 632    | 5 095     | 44      | 162 832     | 47 351    | 758 243    | 21.5                  |
| Belgium         | 1 056 976  | 66 436     | 23 826    | 9 313     | 8 863     | 2 669     | 26      | 111 133     | 56 648    | 1 224 757  | 9.1                   |
| Canada          | 720 094    | 1 919 847  | 214 865   | 153 626   | 66 762    | 36 456    | 2 159   | 2 393 715   |           | 3 113 809  | 76.9                  |
| Czech Republic  | 259 590    | 48 762     | 16 694    | 5 967     | 12 552    | 3 057     | 751     | 87 783      | 37 670    | 385 043    | 22.8                  |
| Denmark         | 708 693    | 158 749    | 40 921    | 22 593    | 18 265    | 14 028    | 626     | 255 182     | 32 286    | 996 161    | 25.6                  |
| Finland         | 137 040    | 80 412     | 28 404    | 6 343     | 4 011     | 1 306     | 135     | 120 611     | 7 838     | 265 489    | 45.4                  |
| France          | 564 839    | 1 093 091  | 194 073   | 139 445   | 186 786   | 33 074    | 8 592   | 1 655 061   | 121 184   | 2 341 084  | 70.7                  |
| Germany         | 10 013 686 | 2 191 553  | 577 991   | 311 733   | 457 437   | 145 929   | 3 504   | 3 688 147   | 666 301   | 14 368 134 | 25.7                  |
| Greece          | 150 332    | 20 854     | 3 160     | 1 777     | 887       | 586       | 72      | 27 336      | 14 220    | 191 888    | 14.2                  |
| Hungary         | 250 000    | 20 196     | 4 292     | 1 751     | 2 137     | 646       | 366     | 29 388      | 17 555    | 296 943    | 9.9                   |
| Iceland         | 15 500     | 1 811      | 633       | 204       | 54        | 50        | 237     | 2 989       |           | 18 489     | 16.2                  |
| Ireland         | 63 933     | 55 394     | 7 060     | 4 151     | 2 747     | 1 395     | 312     | 71 059      | 27 606    | 162 598    | 43.7                  |
| Italy           | 1 236 918  | 476 002    | 102 993   | 67 079    | 28 701    | 22 406    | 2 758   | 699 939     | 123 023   | 2 059 880  | 34.0                  |
| Japan           | 845 603    | 599 835    | 144 792   | 30 770    | 26 435    | 18 013    | 2 392   | 822 237     |           | 1 667 840  | 49.3                  |
| Korea           | 693 515    | 580 325    | 179 542   | 31 435    | 7 945     | 12 642    | 2 658   | 814 547     |           | 1 508 062  | 54.0                  |
| Luxembourg      | 24 376     | 13 197     | 3 019     | 2 092     | 1 487     | 1 368     | 315     | 21 478      | 12 282    | 58 136     | 36.9                  |
| Mexico          | 174 490    | 91 878     | 7 424     | 5 551     | 2 069     | 793       | 170     | 107 885     |           | 282 375    | 38.2                  |
| Netherlands     | 1 745 976  | 349 354    | 62 508    | 41 643    | 47 495    | 15 720    | 5 367   | 522 087     | 252 390   | 2 520 453  | 20.7                  |
| New Zealand     | 221 433    | 40 572     | 4 295     | 2 791     | 1 682     | 2 018     | 249     | 51 607      |           | 273 040    | 18.9                  |
| Norway          | 285 947    | 104 380    | 29 565    | 16 045    | 9 850     | 5 713     | 831     | 166 384     |           | 452 331    | 36.8                  |
| Poland          | 485 891    | 75 370     | 17 524    | 10 243    | 18 203    | 5 543     | 2 250   | 129 133     | 53 074    | 668 098    | 19.3                  |
| Portugal        | 118 452    | 42 758     | 6 656     | 3 338     | 1 546     | 525       | 210     | 55 033      | 9 718     | 183 203    | 30.0                  |
| Slovak Republic | 97 811     | 5 219      | 1 262     | 528       | 1 184     | 460       | 696     | 9 349       | 8 539     | 115 699    | 8.1                   |
| Spain           | 298 600    | 626 962    | 101 700   | 64 012    | 40 365    | 13 229    | 965     | 847 233     | 43 493    | 1 189 326  | 71.2                  |
| Sweden          | 468 825    | 131 617    | 25 690    | 16 609    | 11 173    | 6 622     | 7 268   | 198 979     | 78 087    | 745 891    | 26.7                  |
| Switzerland     | 785 406    | 112 583    | 23 526    | 16 565    | 16 620    | 7 607     | 269     | 177 170     |           | 962 576    | 18.4                  |
| Turkey          | 94 076     | 288 015    | 48 270    | 22 489    | 7 070     | 4 697     | 1 398   | 371 939     |           | 466 015    | 79.8                  |
| United Kingdom  | 5 141 040  | 2 024 489  | 350 519   | 206 883   | 147 376   | 100 038   | 30 389  | 2 859 694   | 379 765   | 8 380 499  | 34.1                  |
| United States   | 882 413    | 35 053 173 | 4 636 119 | 3 195 409 | 1 781 750 | 875 513   | 266 441 | 45 808 405  |           | 46 690 818 | 98.1                  |
| OECD            | 28 811 467 | 47 517 016 | 6 960 808 | 4 455 737 | 2 968 640 | 1 354 792 | 341 494 | 63 598 487  | 1 989 030 | 94 398 984 | 67.4                  |
| EU-15           | 22 277 746 | 7 424 639  | 1 550 114 | 914 707   | 981 771   | 363 990   | 60 583  | 11 295 804  | 1 872 192 | 35 445 742 | 31.9                  |
| World           |            | 54 621 977 | 7 903 266 | 4 870 670 | 3 293 113 | 1 448 400 |         | 72 137 426  | 2 036 476 |            |                       |

Note: ccTLD registrations at August 2006, or nearest available count. For gTLD registrations the country is that of the registry company (*i.e.* of registration), not necessarily that of the domain name holder or the related website or host.

Source: OECD, compiled from country and generic NICs and WebhostingInfo (www.webhosting.info), August 2006.

|                 |        | W                  | uly        |            |                 |
|-----------------|--------|--------------------|------------|------------|-----------------|
|                 | Domain | 2000               | 2004       | 2006       | Annual growth % |
| Australia       | .au    | 26 119             | 121 004    | 163 737    | 25.8            |
| Austria         | .at    | 22 078             | 75 113     | 119 022    | 23.4            |
| Belgium         | .be    | 7 386              | 51 684     | 180 654    | 49.1            |
| Canada          | .ca    | 22 105             | 106 883    | 152 681    | 27.3            |
| Czech Republic  | .CZ    | 12 626             | 69 120     | 116 240    | 32.0            |
| Denmark         | .dk    | 25 280             | 147 681    | 204 654    | 29.9            |
| Finland         | .fi    | 9 836              | 25 284     | 37 762     | 18.3            |
| France          | .fr    | 20 471             | 55 981     | 155 163    | 28.8            |
| Germany         | .de    | 179 542            | 1 063 877  | 1 593 296  | 31.4            |
| Greece          | .gr    | 3 337              | 18 488     | 28 993     | 31.0            |
| Hungary         | .hu    | 5 392              | 41 556     | 118 214    | 47.1            |
| Iceland         | .is    | 1 199              | 7 243      | 9 731      | 29.9            |
| Ireland         | .ie    | 2 905              | 11 545     | 17 592     | 25.2            |
| Italy           | .it    | 33 168             | 191 690    | 297 304    | 31.5            |
| Japan           | .jp    | 45 581             | 297 446    | 399 275    | 31.2            |
| Korea           | .kr    | 11 576             | 433 837    | 140 699    | 36.6            |
| Luxembourg      | .lu    | 1 409              | 3 747      | 5 321      | 18.1            |
| Mexico          | .mx    | 4 552              | 14 860     | 21 065     | 21.1            |
| Netherlands     | .nl    | 48 014             | 305 358    | 601 492    | 37.2            |
| New Zealand     | .nz    | 8 757              | 40 055     | 58 330     | 26.7            |
| Norway          | .no    | 10 531             | 48 471     | 69 061     | 26.5            |
| Poland          | .pl    | 22 265             | 373 468    | 524 888    | 48.4            |
| Portugal        | .pt    | 5 113              | 14 637     | 25 588     | 22.3            |
| Slovak Republic | .sk    | 4 479              | 22 711     | 62 126     | 38.9            |
| Spain           | .es    | 9 146              | 19 342     | 36 269     | 18.8            |
| Sweden          | .se    | 23 265             | 50 773     | 82 574     | 17.2            |
| Switzerland     | .ch    | 36 082             | 190 134    | 182 553    | 22.5            |
| Turkey          | .tr    | 4 897              | 14 227     | 19 918     | 19.2            |
| United Kingdom  | .uk    | 131 415            | 437 404    | 634 677    | 21.8            |
| United States   |        |                    |            |            |                 |
|                 | .US    | 17 299             | 98 633     | 115 445    | 26.8            |
|                 | .edu   | 46 272             | 106 244    | 129 458    | 13.7            |
|                 | .mil   | 2 587              | 3 270      | 3 040      | 2.0             |
|                 | .gov   | 6 648              | 14 642     | 18 909     | 14.0            |
|                 |        |                    |            |            |                 |
| yı LDS          | com    | 002 619            | 7 220 504  | 8 884 634  | 21 5            |
|                 | not    | 332 010<br>106 610 | 1 079 760  | 0 004 004  | 31.0            |
|                 |        | 10/ 150            | 701 200    | 1 001 602  | 0.UC<br>01 1    |
|                 | .org   | 124 150            | 191 309    | 1 001 003  | 31.1            |
| World total     | World  | 2 213 960          | 14 978 181 | 19 863 342 | 31.6            |

Table 5.9. Web servers by domain, July 2006

Source: http://www.securityspace.com/s\_survey/sdata/200607/domain.html

|                 | July 1998 | July 1999 | July 2000 | July 2001 | July 2002 | July 2003 | July 2004 | August 2005 | July 2006 |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-----------|
| Australia       | 632       | 1 305     | 2 828     | 3 704     | 4 693     | 4 830     | 8 079     | 9 604       | 11 562    |
| Austria         | 98        | 241       | 447       | 881       | 949       | 1 073     | 1 590     | 1 807       | 2 201     |
| Belgium         | 52        | 159       | 268       | 431       | 439       | 512       | 912       | 1 159       | 1 468     |
| Canada          | 929       | 1 789     | 3 896     | 6 050     | 7 768     | 9 378     | 15 166    | 17 913      | 20 373    |
| Czech Republic  | 19        | 88        | 194       | 383       | 185       | 213       | 315       | 387         | 598       |
| Denmark         | 44        | 112       | 289       | 523       | 660       | 890       | 1 681     | 2 116       | 3 169     |
| Finland         | 68        | 180       | 343       | 660       | 744       | 870       | 1 255     | 1 479       | 1 919     |
| France          | 222       | 632       | 1 297     | 1 969     | 2 511     | 2 646     | 3 799     | 4 607       | 5 632     |
| Germany         | 492       | 1 630     | 3 761     | 6 442     | 7 987     | 7 912     | 13 163    | 20 853      | 27 300    |
| Greece          | 8         | 48        | 87        | 176       | 170       | 181       | 270       | 350         | 424       |
| Hungary         | 18        | 26        | 90        | 165       | 86        | 122       | 199       | 278         | 345       |
| Iceland         | 13        | 29        | 67        | 91        | 136       | 170       | 249       | 286         | 367       |
| Ireland         | 56        | 97        | 245       | 467       | 579       | 701       | 1 201     | 1 456       | 1 685     |
| Italy           | 167       | 432       | 795       | 1 264     | 1 167     | 1 327     | 1 977     | 2 427       | 2 990     |
| Japan           | 429       | 1 170     | 2 900     | 7 952     | 7 179     | 10 513    | 19 610    | 30 403      | 39 608    |
| Korea           | 38        | 106       | 243       | 397       | 562       | 623       | 878       | 950         | 1 031     |
| Luxembourg      | 11        | 26        | 44        | 68        | 97        | 104       | 184       | 203         | 249       |
| Mexico          | 26        | 58        | 176       | 310       | 324       | 379       | 605       | 804         | 987       |
| Netherlands     | 127       | 306       | 541       | 1 064     | 1 332     | 1 723     | 3 595     | 4 963       | 6 419     |
| New Zealand     | 90        | 227       | 482       | 778       | 983       | 1 124     | 1 668     | 1 952       | 2 313     |
| Norway          | 55        | 130       | 273       | 491       | 528       | 666       | 1 122     | 1 330       | 1 680     |
| Poland          | 23        | 61        | 188       | 467       | 373       | 382       | 557       | 791         | 1 116     |
| Portugal        | 27        | 59        | 116       | 192       | 214       | 286       | 443       | 601         | 667       |
| Slovak Republic | 15        |           | 45        | 110       | 38        | 47        | 61        | 96          | 143       |
| Spain           | 239       | 432       | 759       | 1 194     | 1 315     | 1 764     | 2 745     | 3 429       | 4 196     |
| Sweden          | 145       | 406       | 811       | 1 261     | 1 246     | 1 437     | 2 826     | 2 881       | 3 535     |
| Switzerland     | 152       | 401       | 854       | 1 370     | 1 555     | 1 769     | 2 826     | 3 345       | 4 053     |
| Turkey          | 7         | 50        | 116       | 285       | 400       | 432       | 855       | 1 150       | 1 646     |
| United Kingdom  | 714       | 1 735     | 4 404     | 7 916     | 10 288    | 11 714    | 20 339    | 26 542      | 32 690    |
| United States   | 14 674    | 32 053    | 65 565    | 86 025    | 106 884   | 120 661   | 197 769   | 225 865     | 254 668   |
| OECD            | 19 590    | 43 988    | 92 124    | 133 086   | 161 392   | 184 449   | 305 939   | 370 027     | 435 034   |
| EU-15           | 2 470     | 6 495     | 14 207    | 24 508    | 29 698    | 33 140    | 55 980    | 74 873      | 94 544    |

Table 5.10. Secure servers in OECD countries, 1998-2006

Source: Netcraft (http://www.netcraft.com)

|                 |        | S      |         |         |                 |  |
|-----------------|--------|--------|---------|---------|-----------------|--|
|                 | Domain | 2000   | 2004    | 2006    | Annual growth % |  |
| Australia       | .au    | 720    | 2 527   | 4 003   | 23.9            |  |
| Austria         | .at    | 401    | 675     | 983     | 11.9            |  |
| Belgium         | .be    | 74     | 251     | 448     | 25.2            |  |
| Canada          | .ca    | 501    | 2 035   | 3 318   | 26.7            |  |
| Czech Republic  | .CZ    | 71     | 620     | 1 092   | 40.7            |  |
| Denmark         | .dk    | 239    | 734     | 1 074   | 20.7            |  |
| Finland         | .fi    | 134    | 488     | 858     | 26.1            |  |
| France          | .fr    | 595    | 893     | 1 334   | 10.6            |  |
| Germany         | .de    | 3 170  | 5 776   | 9 1 1 9 | 14.1            |  |
| Greece          | .gr    | 69     | 158     | 231     | 16.3            |  |
| Hungary         | .hu    | 176    | 476     | 708     | 19.0            |  |
| Iceland         | .is    | 18     | 96      | 169     | 32.3            |  |
| Ireland         | .ie    | 228    | 257     | 389     | 6.9             |  |
| Italy           | .it    | 473    | 1 217   | 1 723   | 17.5            |  |
| Japan           | .jp    | 863    | 5 055   | 11 315  | 37.9            |  |
| Korea           | .kr    | 22     | 125     | 159     | 28.0            |  |
| Luxembourg      | .lu    | 11     | 34      | 71      | 26.3            |  |
| Mexico          | .mx    | 51     | 182     | 268     | 23.0            |  |
| Netherlands     | .nl    | 392    | 913     | 1 781   | 20.8            |  |
| New Zealand     | .nz    | 162    | 607     | 1 012   | 25.7            |  |
| Norway          | .no    | 159    | 476     | 737     | 21.1            |  |
| Poland          | .pl    | 211    | 1 200   | 2 155   | 33.7            |  |
| Portugal        | .pt    | 92     | 229     | 316     | 16.7            |  |
| Slovak Republic | .sk    | 8      | 135     | 258     | 54.4            |  |
| Spain           | .es    | 323    | 624     | 912     | 13.9            |  |
| Sweden          | .se    | 214    | 561     | 994     | 21.2            |  |
| Switzerland     | .ch    | 838    | 1 219   | 1 681   | 9.1             |  |
| Turkey          | .tr    | 32     | 164     | 242     | 28.8            |  |
| United Kingdom  | .uk    | 2 851  | 4 656   | 6 686   | 11.2            |  |
| United States   |        |        |         |         |                 |  |
|                 | .US    | 226    | 1 388   | 2 527   | 35.2            |  |
|                 | .edu   | 1 321  | 7 120   | 11 298  | 30.8            |  |
|                 | .mil   | 118    | 1 146   | 1 340   | 35.5            |  |
|                 | .gov   | 201    | 941     | 1 561   | 29.2            |  |
| gTLDs           |        |        |         |         |                 |  |
|                 | .com   | 32 551 | 102 399 | 142 246 | 20.2            |  |
|                 | .net   | 4 065  | 13 777  | 19 543  | 21.7            |  |
|                 | .org   | 3 558  | 13 033  | 18 583  | 23.0            |  |
| World total     | World  | 57 519 | 181 363 | 266 156 | 21.1            |  |

Table 5.11. Secure servers by domain, July 2006

Source: http://www.securityspace.com/s\_survey/sdata/200607/domain.html

|                             | 1997  | 1998  | 1999  | 2000  | 2001   | 2002   | 2003   | 2004   | 2005   | CAGR 1997-2005 |
|-----------------------------|-------|-------|-------|-------|--------|--------|--------|--------|--------|----------------|
| Australia                   | 46    | 160   | 153   | 194   | 255    | 293    | 325    | 364    | 402    | 31             |
| Austria                     | 25    | 48    | 44    | 68    | 89     | 112    | 132    | 163    | 192    | 29             |
| Belgium                     | 7     | 16    | 16    | 24    | 31     | 32     | 49     | 60     | 65     | 32             |
| Canada                      | 93    | 142   | 139   | 196   | 260    | 315    | 372    | 439    | 473    | 23             |
| Czech Republic              | 7     | 13    | 12    | 20    | 30     | 43     | 61     | 68     | 84     | 36             |
| Denmark                     | 7     | 15    | 14    | 29    | 37     | 38     | 49     | 61     | 74     | 34             |
| Finland                     | 17    | 26    | 26    | 32    | 42     | 51     | 61     | 72     | 76     | 21             |
| France                      | 29    | 121   | 118   | 149   | 194    | 210    | 237    | 261    | 299    | 34             |
| Germany                     | 52    | 203   | 193   | 326   | 455    | 515    | 587    | 683    | 792    | 41             |
| Greece                      | 13    | 35    | 34    | 52    | 58     | 64     | 66     | 73     | 77     | 25             |
| Hungary                     | 25    | 39    | 38    | 44    | 60     | 67     | 79     | 87     | 95     | 18             |
| Iceland                     | 3     | 3     | 2     | 5     | 5      | 8      | 10     | 15     | 15     | 22             |
| Ireland                     | 2     | 9     | 9     | 12    | 12     | 12     | 20     | 28     | 38     | 44             |
| Italy                       | 23    | 80    | 78    | 133   | 219    | 248    | 273    | 295    | 317    | 39             |
| Japan                       | 115   | 173   | 165   | 197   | 252    | 339    | 409    | 439    | 473    | 19             |
| Korea                       | 38    | 117   | 112   | 260   | 342    | 329    | 415    | 444    | 466    | 37             |
| Luxembourg                  | 1     | 5     | 5     | 6     | 7      | 9      | 11     | 11     | 11     | 35             |
| Mexico                      | 35    | 52    | 50    | 69    | 84     | 89     | 102    | 108    | 119    | 17             |
| Netherlands                 | 28    | 59    | 55    | 85    | 126    | 152    | 186    | 230    | 260    | 32             |
| New Zealand                 | 4     | 24    | 24    | 35    | 43     | 54     | 55     | 72     | 81     | 46             |
| Norway                      | 5     | 8     | 8     | 22    | 30     | 33     | 41     | 48     | 54     | 35             |
| Poland                      | 5     | 27    | 27    | 70    | 126    | 164    | 203    | 294    | 379    | 72             |
| Portugal                    | 4     | 15    | 15    | 25    | 25     | 25     | 27     | 33     | 38     | 32             |
| Slovak Republic             | 8     | 12    | 12    | 15    | 22     | 26     | 31     | 34     | 40     | 22             |
| Spain                       | 8     | 29    | 28    | 57    | 101    | 121    | 145    | 167    | 179    | 47             |
| Sweden                      | 19    | 38    | 36    | 51    | 74     | 91     | 116    | 141    | 165    | 31             |
| Switzerland                 | 19    | 51    | 47    | 77    | 113    | 128    | 146    | 174    | 197    | 34             |
| Turkey                      | 8     | 32    | 28    | 51    | 75     | 88     | 100    | 120    | 140    | 43             |
| United Kingdom <sup>1</sup> | 82    | 173   | 167   | 236   | 336    | 419    | 535    | 646    | 732    | 31             |
| United States               | 1 627 | 3 475 | 3 280 | 4 879 | 6 342  | 7 306  | 8 119  | 8 995  | 9 698  | 25             |
| OECD                        | 2 355 | 5 200 | 4 935 | 7 419 | 9 845  | 11 381 | 12 962 | 14 625 | 16 031 | 27             |
| EU-15                       | 317   | 872   | 838   | 1 285 | 1 806  | 2 099  | 2 494  | 2 924  | 3 315  | 34             |
| RoW                         | 544   | 1 125 | 1 063 | 1 553 | 2 121  | 2 618  | 3 123  | 3 747  | 4 420  | 30             |
| Total                       | 2 899 | 6 325 | 5 998 | 8 972 | 11 966 | 13 999 | 16 085 | 18 372 | 20 451 | 28             |

| Table 5.12. Routed autonon | ous systems by coun | ry, 1997-2005 |
|----------------------------|---------------------|---------------|
|----------------------------|---------------------|---------------|

1. UK data points include data reported under GB.

Note: Data are for November of each year.

Source: Tom Vest (Packet Clearing House www.pch.net) from raw data generated by the University of Oregon Route Views project.

#### Table 5.13. Routed IPv4 addresses by country, 1997-2005

|                             | 1997          | 1998          | 1999          | 2000          | 2001          | 2002          | 2003          | 2004          | 2005          | CAGR<br>1997-2005 |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-------------------|
| Australia                   | 18 197 869    | 19 808 634    | 19 779 194    | 36 810 256    | 51 587 719    | 34 485 920    | 35 200 460    | 37 018 673    | 39 664 028    | 10.2              |
| Austria                     | 1 572 352     | 2 052 352     | 2 023 424     | 3 209 729     | 4 501 392     | 5 091 328     | 5 302 016     | 6 284 032     | 8 660 736     | 23.8              |
| Belgium                     | 274 688       | 173 056       | 173 056       | 460 544       | 666 624       | 907 520       | 1 195 776     | 1 470 496     | 2 226 992     | 29.9              |
| Canada                      | 42 856 129    | 29 748 102    | 28 893 830    | 32 232 320    | 32 984 748    | 34 265 372    | 34 582 521    | 36 708 912    | 58 391 616    | 3.9               |
| Czech Republic              | 384 000       | 444 672       | 436 480       | 591 104       | 697 088       | 768 000       | 1 049 856     | 1 591 872     | 2 471 168     | 26.2              |
| Denmark                     | 975 104       | 1 300 225     | 1 292 033     | 1 537 152     | 1 912 256     | 2 156 928     | 1 976 832     | 2 329 088     | 2 842 880     | 14.3              |
| Finland                     | 5 651 712     | 6 263 476     | 6 263 476     | 6 740 900     | 6 936 564     | 7 030 109     | 7 913 216     | 8 677 120     | 9 597 952     | 6.8               |
| France                      | 17 915 616    | 24 969 338    | 24 967 290    | 25 459 588    | 26 099 709    | 26 387 996    | 28 843 944    | 31 818 304    | 35 516 193    | 8.9               |
| Germany                     | 39 405 971    | 43 203 812    | 43 010 532    | 47 474 948    | 52 440 195    | 50 455 336    | 50 640 603    | 54 146 634    | 60 272 657    | 5.5               |
| Greece                      | 624 128       | 852 480       | 844 032       | 1 101 568     | 1 315 584     | 1 442 816     | 1 371 648     | 1 654 272     | 1 722 496     | 13.5              |
| Hungary                     | 704 128       | 867 594       | 858 634       | 968 192       | 1 194 624     | 1 250 432     | 1 388 544     | 1 885 440     | 1 730 816     | 11.9              |
| Iceland                     | 202 752       | 280 064       | 279 552       | 320 768       | 341 248       | 386 816       | 412 672       | 510 976       | 559 872       | 13.5              |
| Ireland                     | 98 560        | 143 424       | 143 424       | 238 464       | 182 784       | 245 760       | 352 000       | 678 400       | 1 477 888     | 40.3              |
| Italy                       | 1 678 080     | 10 157 569    | 10 141 185    | 12 677 120    | 14 482 496    | 15 336 192    | 16 030 720    | 14 902 784    | 14 951 936    | 31.4              |
| Japan                       | 34 235 817    | 36 440 724    | 36 125 076    | 38 415 984    | 49 213 357    | 60 322 163    | 67 593 600    | 95 834 256    | 108 666 249   | 15.5              |
| Korea                       | 6 913 280     | 11 613 380    | 10 401 220    | 17 723 936    | 23 397 244    | 26 903 137    | 32 004 359    | 36 694 182    | 47 067 694    | 27.1              |
| Luxembourg                  | 73 728        | 48 640        | 48 640        | 50 944        | 76 800        | 82 176        | 126 208       | 163 328       | 186 112       | 12.3              |
| Mexico                      | 3 779 328     | 4 729 984     | 4 728 960     | 5 122 288     | 5 556 224     | 5 816 192     | 6 256 308     | 6 791 796     | 8 200 324     | 10.2              |
| Netherlands                 | 18 260 632    | 18 929 520    | 18 915 952    | 21 104 870    | 23 954 857    | 17 444 224    | 20 128 032    | 23 237 638    | 24 258 044    | 3.6               |
| New Zealand                 | 2 730 512     | 2 690 262     | 2 690 262     | 2 831 360     | 2 998 937     | 3 173 029     | 3 189 248     | 3 411 456     | 3 326 720     | 2.5               |
| Norway                      | 4 244 992     | 2 221 824     | 2 221 824     | 2 529 536     | 2 539 776     | 2 816 512     | 3 301 632     | 3 871 744     | 4 132 352     | -0.3              |
| Poland                      | 500 224       | 1 799 936     | 1 799 936     | 2 361 856     | 2 933 760     | 3 555 584     | 4 020 480     | 6 730 024     | 7 585 024     | 40.5              |
| Portugal                    | 362 496       | 510 720       | 510 720       | 718 592       | 875 136       | 1 008 672     | 972 288       | 1 294 592     | 1 747 712     | 21.7              |
| Slovak Republic             | 148 992       | 219 648       | 219 648       | 360 192       | 416 096       | 441 856       | 390 152       | 444 928       | 592 992       | 18.8              |
| Spain                       | 2 107 904     | 2 622 976     | 2 582 016     | 3 263 284     | 4 275 713     | 4 517 056     | 5 235 840     | 7 709 120     | 10 392 512    | 22.1              |
| Sweden                      | 2 881 792     | 3 710 832     | 3 707 984     | 4 530 853     | 5 424 138     | 5 957 920     | 6 580 748     | 9 418 272     | 10 490 413    | 17.5              |
| Switzerland                 | 4 075 008     | 4 565 568     | 4 462 336     | 5 253 444     | 5 939 488     | 6 459 936     | 6 571 136     | 8 166 272     | 8 744 708     | 10.0              |
| Turkey                      | 824 832       | 18 117 632    | 1 311 744     | 1 622 528     | 1 728 000     | 1 943 552     | 2 412 800     | 2 679 040     | 3 986 176     | 21.8              |
| United Kingdom <sup>1</sup> | 17 942 661    | 37 882 584    | 37 592 008    | 38 465 969    | 22 006 584    | 25 248 752    | 33 031 466    | 38 211 824    | 43 372 386    | 11.7              |
| United States               | 726 156 894   | 727 832 576   | 717 022 860   | 784 392 573   | 839 325 273   | 804 889 773   | 856 639 878   | 908 083 464   | 923 453 218   | 3.1               |
| OECD                        | 955 780 181   | 1 014 201 604 | 983 447 328   | 1 098 570 862 | 1 186 004 414 | 1 150 791 059 | 1 234 714 983 | 1 352 418 939 | 1 446 289 866 | 5.3               |
| EU-15                       | 109 825 424   | 152 821 004   | 152 215 772   | 167 034 525   | 165 150 832   | 163 312 785   | 179 701 337   | 201 995 904   | 227 716 909   | 9.5               |
| RoW                         | 71 359 616    | 85 416 440    | 83 985 656    | 116 498 796   | 161 297 791   | 166 926 800   | 173 431 978   | 238 562 804   | 288 128 847   | 19.1              |
| Total                       | 1 027 139 797 | 1 099 618 044 | 1 067 432 984 | 1 215 069 658 | 1 347 302 205 | 1 317 717 859 | 1 408 146 961 | 1 590 981 743 | 1 734 418 713 | 6.8               |

1. UK data points include data reported under GB.

Note: Data are for November of each year.

Source: Tom Vest (Packet Clearing House www.pch.net) from raw data generated by the University of Oregon Route Views project.

|                 | 1997    | 1998    | 1999    | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    | CAGR<br>1997-2005 |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------------|
| Australia       | 395 606 | 123 804 | 129 276 | 189 744 | 202 305 | 117 699 | 108 309 | 101 700 | 98 667  | -15.9             |
| Austria         | 62 894  | 42 757  | 45 987  | 47 202  | 50 577  | 45 458  | 40 167  | 38 552  | 45 108  | -4.1              |
| Belgium         | 39 241  | 10 816  | 10 816  | 19 189  | 21 504  | 28 360  | 24 404  | 24 508  | 34 261  | -1.7              |
| Canada          | 460 819 | 209 494 | 207 869 | 164 451 | 126 864 | 108 779 | 92 964  | 83 619  | 123 450 | -15.2             |
| Czech Republic  | 54 857  | 34 206  | 36 373  | 29 555  | 23 236  | 17 860  | 17 211  | 23 410  | 29 419  | -7.5              |
| Denmark         | 139 301 | 86 682  | 92 288  | 53 005  | 51 683  | 56 761  | 40 344  | 38 182  | 38 417  | -14.9             |
| Finland         | 332 454 | 240 903 | 240 903 | 210 653 | 165 156 | 137 845 | 129 725 | 120 516 | 126 289 | -11.4             |
| France          | 617 780 | 206 358 | 211 587 | 170 870 | 134 535 | 125 657 | 121 704 | 121 909 | 118 783 | -18.6             |
| Germany         | 757 807 | 212 827 | 222 852 | 145 629 | 115 253 | 97 972  | 86 270  | 79 278  | 76 102  | -25.0             |
| Greece          | 48 010  | 24 357  | 24 824  | 21 184  | 22 682  | 22 544  | 20 783  | 22 661  | 22 370  | -9.1              |
| Hungary         | 28 165  | 22 246  | 22 596  | 22 004  | 19 910  | 18 663  | 17 577  | 21 672  | 18 219  | -5.3              |
| Iceland         | 67 584  | 93 355  | 139 776 | 64 154  | 68 250  | 48 352  | 41 267  | 34 065  | 37 325  | -7.2              |
| Ireland         | 49 280  | 15 936  | 15 936  | 19 872  | 15 232  | 20 480  | 17 600  | 24 229  | 38 892  | -2.9              |
| Italy           | 72 960  | 126 970 | 130 015 | 95 317  | 66 130  | 61 839  | 58 721  | 50 518  | 47 167  | -5.3              |
| Japan           | 297 703 | 210 640 | 218 940 | 195 005 | 195 291 | 177 941 | 165 266 | 218 301 | 229 738 | -3.2              |
| Korea           | 181 928 | 99 260  | 92 868  | 68 169  | 68 413  | 81 772  | 77 119  | 82 645  | 101 004 | -7.1              |
| Luxembourg      | 73 728  | 9 728   | 9 728   | 8 491   | 10 971  | 9 131   | 11 473  | 14 848  | 16 919  | -16.8             |
| Mexico          | 107 981 | 90 961  | 94 579  | 74 236  | 66 146  | 65 350  | 61 336  | 62 887  | 68 910  | -5.5              |
| Netherlands     | 652 165 | 320 839 | 343 926 | 248 293 | 190 118 | 114 765 | 108 215 | 101 033 | 93 300  | -21.6             |
| New Zealand     | 682 628 | 112 094 | 112 094 | 80 896  | 69 743  | 58 760  | 57 986  | 47 381  | 41 071  | -29.6             |
| Norway          | 848 998 | 277 728 | 277 728 | 114 979 | 84 659  | 85 349  | 80 528  | 80 661  | 76 525  | -26.0             |
| Poland          | 100 045 | 66 664  | 66 664  | 33 741  | 23 284  | 21 680  | 19 805  | 22 891  | 20 013  | -18.2             |
| Portugal        | 90 624  | 34 048  | 34 048  | 28 744  | 35 005  | 40 347  | 36 011  | 39 230  | 45 992  | -8.1              |
| Slovak Republic | 18 624  | 18 304  | 18 304  | 24 013  | 18 913  | 16 994  | 12 586  | 13 086  | 14 825  | -2.8              |
| Spain           | 263 488 | 90 447  | 92 215  | 57 251  | 42 334  | 37 331  | 36 109  | 46 162  | 58 059  | -17.2             |
| Sweden          | 151 673 | 97 653  | 103 000 | 88 840  | 73 299  | 65 472  | 56 731  | 66 796  | 63 578  | -10.3             |
| Switzerland     | 214 474 | 89 521  | 94 943  | 68 227  | 52 562  | 50 468  | 45 008  | 46 933  | 44 389  | -17.9             |
| Turkey          | 103 104 | 566 176 | 46 848  | 31 814  | 23 040  | 22 086  | 24 128  | 22 325  | 28 473  | -14.9             |
| United Kingdom  | 218 813 | 218 974 | 225 102 | 162 991 | 65 496  | 60 260  | 61 741  | 59 151  | 59 252  | -15.1             |
| United States   | 446 316 | 209 448 | 218 605 | 160 769 | 132 344 | 110 168 | 105 511 | 100 954 | 95 221  | -17.6             |
| OECD            | 405 851 | 195 039 | 199 280 | 148 075 | 120 468 | 101 115 | 95 257  | 92 473  | 90 218  | -17.1             |
| EU-15           | 346 452 | 175 253 | 181 642 | 129 988 | 91 446  | 77 805  | 72 053  | 69 082  | 68 693  | -18.3             |
| RoW             | 131 176 | 75 926  | 79 008  | 75 015  | 76 048  | 63 761  | 55 534  | 63 668  | 65 188  | -8.4              |
| Total           | 354 308 | 173 853 | 177 965 | 135 429 | 112 594 | 94 129  | 87 544  | 86 598  | 84 809  | -16.4             |

# Table 5.14. Average routed IPv4 addresses per AS by country, 1997-2005

Note: Data are for November of each year.

Source: Tom Vest (Packet Clearing House www.pch.net) from raw data generated by the University of Oregon Route Views project.

|      | Top 10: September 200        | 4     | Top 10: August 2006          |       |  |
|------|------------------------------|-------|------------------------------|-------|--|
| Rank | Network                      | Peers | Network                      | Peers |  |
| 1    | UUNET Technologies, Inc.     | 2347  | UUNET Technologies, Inc.     | 2402  |  |
| 2    | AT&T WorldNet Services       | 1902  | AT&T WorldNet Services       | 2025  |  |
| 3    | Sprint                       | 1732  | Sprint                       | 1720  |  |
| 4    | Level 3 Communications, LLC  | 1171  | Level 3 Communications, LLC  | 1302  |  |
| 5    | Qwest                        | 1092  | Cogent Communications        | 1210  |  |
| 6    | Verio, Inc.                  | 636   | Qwest                        | 1176  |  |
| 7    | Cogent Communications        | 623   | Global Crossing              | 739   |  |
| 8    | Global Crossing              | 597   | Time Warner Telecom, Inc.    | 715   |  |
|      |                              |       | Abovenet Communications, Inc | 701   |  |
| 9    | Abovenet Communications, Inc | 549   |                              |       |  |
| 10   | Globix Corporation           | 533   | SBC Internet Services        | 655   |  |
|      | Top 10                       | 11182 | Top 10                       | 12645 |  |
|      | Others                       | 67680 | Others                       | 81993 |  |
|      | Total peering                | 78862 | Total peering                | 94638 |  |

# Table 5.15. Top 10 networks defined by number of peers, 2004-2006

Source: FixedOrbit (www.fixedorbit.com).

# Chapter 6

# Broadcasting

Markets for broadcasting are changing constantly. In many countries, the switchover from analogue to digital broadcasting is now taking off. People are able to receive audio-visual content through a number of different networks on a variety of devices. This chapter examines some of the main developments that are currently shaping broadcasting markets and will continue to do so in the next few years. It discusses technological developments, the availability and uses of content and channels, market structure and regulation. The chapter concludes by identifying some of the main challenges in this fast-changing landscape, for both regulators and market players.

# Introduction

Markets for broadcasting are undergoing constant change. In many countries, the switchover from analogue to digital broadcasting is now taking off. People are able to receive audio-visual (AV) content through a number of different networks (satellite, cable, terrestrial, UMTS, IPTV, DVB-H) on a variety of devices (including PCs, mobile telephones and other portable devices). The convergence of telecommunications and broadcasting, made possible by digitalisation, has resulted in a number of commercial offers of which the triple- (or multiple-) play strategies of telecommunications and cable companies are among the most prominent.

Traditional public and commercial broadcasters are facing audience fragmentation and have to diversify their offer in order to retain a sufficiently large audience, either by starting new digital channels themselves or by expanding to new platforms such as broadband Internet and mobile phones. New players are entering the broadcasting markets, such as IPTV operators, ISPs and network operators, with a range of digital television channels and online video services. In addition to the traditional broadcasters and channel operators that produce, commission or buy programmes, schedule programmes and transmit them to viewers, a number of other players now offer a variety of linear (traditional scheduled TV services) and non-linear (on-demand commercial content and content on the Internet) AV services. This leads to shifting market definitions and boundaries, both technologically and economically, and to debate about how traditional broadcasting policies and regulations should respond.

This chapter examines some of the main developments that are currently shaping broadcasting markets and will continue to do so in the next few years. First, it discusses technological developments such as the market penetration of different broadcast networks and the digitalisation of these networks, the availability and uses of content and channels, the market structure and regulation. The chapter concludes by identifying some of the main challenges in this fast-changing landscape, both for regulators and market players.

# Market penetration of distribution platforms and digitalisation

# Television households and broadcast distribution platforms

In most countries, the number of terrestrial-only households dropped over the last decade, from 52% in 1995 to 35% in 2002 (OECD Communications Outlook 2005, p. 202) and has continued dropping in most OECD countries for which data are available. At present, the majority of TV households in OECD countries have access to multichannel networks, such as cable and satellite or digital terrestrial television.

Tables 6.1 and 6.2 contain data from a number of OECD countries on the composition of television households by distribution platform during the period 1995-2005.

The data illustrate the vast differences between the dominating distribution platforms in each country. Terrestrial television remains the main platform for Italy (84% in 2005),

Spain (88% in 2005) and the Czech Republic (71% in 2005). By contrast, in 2005, in Belgium (88%), Korea (77%), the Netherlands (92.3%) and Switzerland (89.9%), cable represents the main distribution platform. The only country where DBS is the main distribution platform is Austria (52%).

Table 6.3 contains data from a number of OECD countries on cable television penetration during the period 2000-05. Overall, the data indicate an increase in terms of both cable availability and cable subscribers. Although the largest increases in terms of cable penetration have been registered in Korea and Mexico, other countries scored significant increases in the number of cable subscribers, among them, most notably, Spain and Portugal, where the increase exceeded 50%. The only countries to have registered a fall in the number of cable subscribers since 2000 were Austria (after an initial growth from 1995 to 2002), Ireland (despite increased cable penetration over the same period) and the United States. After a steady growth in the number of households that subscribed to cable in the United States, this number started to decline in 2001. The number of so-called "pay units" (i.e. individual premium services) per household in the United States increased from 2.3 to 3.5, a rise of 52%, between 2000 and 2005. During this same period, even though the number of cable households declined, cable revenues increased by 64%.

Saturated cable markets include Belgium, the Netherlands and, to a lesser extent, Korea, indicating that the cable television market retains at least the potential for growth in most OECD countries over the coming years. Although cable dominates the subscription television market, the market share of satellite is growing.

According to OECD data, cable is still the main multi-channel network in the majority of OECD countries. Only in Austria, Italy, Sweden, Turkey and the United Kingdom is satellite the dominant multi-channel network. Data from the European Audiovisual Observatory (EAO) and the European Commission (EC) both confirm the dominance of cable.

In several countries DBS has proved to be one of the more dynamic and consistent growth markets. With 27.2 million households subscribing in 2005, the US market has more than quintupled since 1997 and increased 1.5 times since 2001 (Table 6.4). In Korea, it grew from 3% in 2003 to 10% by 2005; in Ireland, it grew from 9% in 1995 to 28% in 2005; and in Austria, from 37% in 1995 to 52% in 2005. According to the European Audiovisual Observatory the penetration of satellite also showed substantial growth in Belgium (with 33.3%), the Netherlands (with 23.8%), Finland (with 20.9%) and Turkey (with 19.6%). In most countries this meant a decrease in the number of terrestrial households, but in countries like Ireland, Austria and the United States, the number of cable households suffered as well. The growth of satellite does not hold for all countries. After a period of growth from 1995 to 2000, the number of satellite households decreased in Denmark and Spain. In Hungary satellite's share of television households declined from 23% in 1995 to 13.4% in 2005. Nonetheless, as noted below, the satellite market in OECD countries shows great potential.

# Digitalisation of broadcast distribution networks

Table 6.4 shows that digitalisation is taking off significantly. For the OECD countries for which data are available, the average of digital television households was 14.6% in 2001, excluding the United States, and 20%, including the United States. According to EAO data the EU25 average for digital television households was 17.3% in 2003 and 23.2% in 2005. The United Kingdom leads with 61%.

As in 2001 and 2003, satellite was the leading platform for digital television distribution in the OECD countries in 2005. In 17 countries the majority of the households that receive digital television access it through satellite. In Austria, Greece, Luxembourg, Turkey, the Czech Republic (98%) and Poland (98%), satellite even has a (near) 100% market share in the digital television market. Cable is the dominant digital platform in Belgium and Switzerland, and only in Finland does digital terrestrial television (DTT) hold the largest market share. Although digital television households in OECD countries predominately rely on satellite, the market share of cable and/or DTT is growing in several countries: the United Kingdom (DTT), Sweden (DTT), Spain (cable), Portugal (cable), Norway (cable), the Netherlands (cable) and Ireland (cable).

There are different ways of offering television through the Internet. Television can be made available to all on the World Wide Web in streaming or downloadable formats, or it can be provided by multicast through a closed network over a dedicated part of the network to subscribers as IPTV. In this mode it is similar to cable television's offer.

The roll-out of (broadcast) television via Internet Protocol (IPTV) is still in its infancy. According to a 2005 Idate report on IPTV, there were 2.5 million IPTV households worldwide.<sup>1</sup> Europe was home to 1 million IPTV households, with France and Italy the most dynamic markets. Although Korea and Japan are among the leading countries worldwide in broadband access, IPTV is lagging behind in these markets. This is partly due to regulatory difficulties in obtaining IPTV licences in these markets.

The growth of digital terrestrial television and IPTV will further enhance competition between infrastructures. In certain densely populated areas, industrial zones fibre, Wi-Fi and WiMax might also offer (sometimes additional) possibilities.

## The analogue switch-off

All OECD member countries have published their plans concerning analogue switchoff, i.e. the termination of the transmission of the analogue terrestrial signal. Most EU member states have followed the European Commission's (EC) recommendations, published in May 2005, to phase out analogue terrestrial broadcasting by 2012, and some (e.g. Germany, the Netherlands) have already started this process.

As Table 6.5 shows, the first countries to offer DTT were Germany, the United Kingdom and the United States in 1998. By 2006, with the exception of Norway, Poland, Portugal, Ireland and Turkey – the last two are running pilots at the moment – all countries have started transmission of DTT.

Since September 2006, Luxembourg (with more than 95% cable households) is the first country to have completed the switch-off process. Using the date set by the EC of 2012 as a benchmark for the switch-off deadline, it is possible to categorise countries according to their plans as fast, medium or slow. The first group will terminate the analogue signal before 2010 and includes countries such as the Netherlands (2006), Finland (2008), Italy (2008), Switzerland (2008), Denmark (2009), Norway (2009) and the United States (2009). The second, and largest group, will terminate analogue terrestrial broadcasting between 2010 and 2012 and includes countries such as the Czech Republic, France, Germany, Ireland, Portugal, the Slovak Republic, Japan, Australia, Spain, Korea, Hungary and Belgium. The last group has planned the switch-off between 2012 and 2015 and includes Greece, New Zealand, Poland, Turkey and the United Kingdom.

Only two countries, Luxembourg and Canada, have explicitly mentioned the market as the defining parameter for the date of the switch-off. In Canada the analogue terrestrial signal will be terminated when more than 85% of the households have access to DTT.

OECD countries have different strategies for the analogue switch-off. Germany (where Berlin terminated the transmission of the analogue terrestrial signal in 2003), while the United Kingdom and the Czech Republic use a phased approach per region. Other countries, like Finland and Denmark, have planned a general, national switch-off.

A couple of countries have altered their original plans. Greece, Italy and the United States have changed their target date for switching off analogue TV. In the United States the market had not met a number of criteria that had been put forward for the original deadline set for 2006. Other countries have brought the date forward, like the Slovak Republic, Spain and the Netherlands.

As discussed above, the number of households with digital television in OECD countries has increased in the last couple of years and the switch-off dates for analogue terrestrial television are coming closer. The penetration of DTT, however, is still lagging. In nine of the OECD countries where terrestrial television is the most important distribution platform, the penetration of DTT is less than 10%. Terrestrial television households are 88% in Spain, 87.6% in and 84% in Italy. In France, with 62% terrestrial television households (see Tables 6.1 and 6.4), only 11% of digital television households had DTT in 2005. Meeting the target date for analogue switch-off may be problematic in some countries with a high percentage of terrestrial television households that need to convert their equipment. Countries that have set a switch-off date for the next few years include Turkey (2008), Finland (2009), Greece (2010) and France (2010-11).

# Channel and content availability

# Channel availability

There were 141 national free-to-air (FTA) terrestrial channels (both public and private) in 23 OECD countries in 2006 (Table 6.6). The number of FTA channels per country ranges from two in the Slovak Republic to 27 in Turkey.

Surveys from the OECD and the European Audiovisual Observatory show the enormous growth in channel offerings in OECD countries through cable and satellite. According to the European Audiovisual Observatory, the total number of national channels in all the European OECD countries (including channels available through cable and satellite) rose from 816 in 2004 to 1 165 in 2006; an increase of 43%. The same report registered 35 pay-per-view (PPV) channels. The number of channels available via satellite and cable ranges from on in Iceland to 306 in the United Kingdom. Information available on 11 OECD countries (including Canada, Korea, Mexico and New Zealand) shows that the number of channels available via satellite almost doubled in comparison to 2005. Especially in Canada, the United States and New Zealand the number of available channels has grown substantially.

Although the number of channels available across all platforms keeps rising, available Nielsen Media Research information indicates that in the United States, on average, 15 channels per week were actually watched. Nonetheless, the availability of premium channel television packages has caused a decline in the FTA market share. With a share of 47% of the prime-time audience in 2006, the broadcasting networks lost 1% (or 3%, if calculated as an all-day audience share) during the 2004-05 television season.

### Audience shares of public service broadcasters

Table 6.7 provides data on the daily audience shares of public service broadcasters (PSB) for 21 European OECD countries (with separate data for different language groups in Belgium and Switzerland, for a total of 24 cases)<sup>2</sup> for the period 1999-2004; for the United States (data up to 2006); and for the remaining OECD countries (data up to 2002).

In most of the European countries, the audience share of the PSB ranges between 35 and 50%. The Turkish PSB, with only a 7.1% audience share, scores lowest, and Poland, with 51.9%, highest. In 11 of the 24 European cases, the share of the PSBs has been declining since 1999, the losses ranging from 1.6 percentage points in the Czech Republic, to 8.4 percentage points in Ireland. In 13 cases, the audience share increased, with Flanders (Belgium) on top with a 9 percentage point increase. In half of the countries these data were not the result of a regular, consistent development. In Turkey and Finland, for example, the data show a growth of audience share between 1999 and 2004, but a decline between 2002 and 2004. By 2004, in the Czech Republic and Ireland the PSB had lost their daily audience share compared to 1999, but the data actually increased if compared to 2002. In the United States, PSB only has a 2% share of the daily audience.

In multi-channel households and in countries with a high number of local commercial channels, PSBs audience shares are lower than in countries where a substantial number of households still depend on analogue terrestrial television; where a limited number of channels is available; or in less competitive national markets.

## Enhanced, personalised and interactive television services

Digitalisation also enables numerous additional services. Among them, services that enlarge viewers' choice and allow them to manage the selection and scheduling of programmes according to their own preferences, such as electronic programme guides (EPGs); Delay TV and video on demand (VoD) services; and a variety of interactive services, such as voting for candidates in TV contests, or participating in TV quiz shows by pressing the red button on the remote control. An indication of the impact this trend might have are the data on market penetration of hardware that enables viewers to manage their own programme schedules (*e.g.* PVRs, the new generation of set-top boxes with hard disks and Media Centres that integrate TV and PC/Internet, as well as devices such as Slingbox which allow viewers to shift their viewing geographically). These devices enable the use of ondemand services and Electronic Programme Guides for delayed viewing; as well as the use of interactive services and targeted advertising.

With respect to VoD and PVRs, the United States is ahead of Europe. In Europe as a whole, PVRs are not yet widely available, except in the United Kingdom. As of early 2005, 770 000 UK households were equipped with a PVR<sup>3</sup> compared to fewer than 1.5 million in Europe as a whole. For the United States, Nielsen Media Research reported that 11% of TV households were equipped with a PVR as of the end of 2006. In these households, a substantial amount of television programmes is no longer watched in real-time but deferred or recorded.

A commercial challenge for providers of digital television and other audio-visual content lies in the fact that technologies such as PVRs and EPGs enable a more individualised viewer experience, as well as the option to skip commercials. This endangers current models for commercial broadcasting based on advertising. In addition to licence fees (in the case of PSBs) or advertising, other revenue streams may need to be generated, such as "smart" forms of advertising (in-script, product placement) and income from pay-per-view services or subscriptions. By adding interactivity to TV programmes, revenues can also be generated via text message or telephone responses, or by enhancing the core audio-visual production into a whole world of related products, such as websites, communities, merchandising, SMS traffic, ringtones and fan magazines. Some of these complementary services will provide added revenues.

A recent trend is the enormous popularity of user-generated content on websites like YouTube, Hyves, MySpace and Google Video. Users, especially young people, engage in sharing pictures and video clips, in rating and tagging the clips, and in remixing material for their own purposes. Because the platforms are immensely popular, they are developing into an interesting channel for advertisers. Like sharing music, software and film through P2P networks, user-generated content is now another important driver behind the further uptake of broadband Internet and 3G mobile telephony. A large part of all Internet traffic is now taken up by audiovisual content and there is increasing demand for higher bandwidth, both upstream and downstream.

Tests with high definition television (HDTV) started decades ago, but the first market launches only took place in the late 1990s. Some countries, such as the United States, offer terrestrial HDTV, while others use satellite or cable. In addition, DTT does not always include high definition TV. In Japan, the United States, Canada, Korea, Australia, France and the United Kingdom there are a number of full HDTV channels; in most other OECD countries HDTV productions and broadcasts are still limited to a number of individual programmes and events (*e.g.* sports events). Satellite, and to a much lesser extent cable, are the most suitable platforms for transmitting HDTV programmes. The amount of spectrum required means that HDTV may not be suitable for DTT in all countries or xDSL networks. In combination with the availability of flat screen television sets and HD DVDs, HDTV could become one of the drivers behind further growth in pay television services.

# Television viewing time

Table 6.8 illustrates the evolution in television viewing time in a number of OECD countries over the period 1997-2005. In spite of increasing competition in terms of the multiplication of the platforms on which similar audio-visual content is offered, and more customised viewing options, the data do not allow concluding that broadcast television has lost its appeal. Worth noting, however, is a certain amount of fluctuation in the amount of viewing time over the period. For most countries the net amount of time dedicated to television viewing has increased over the observed period (with the exception of New Zealand, Spain and Korea). In the United States, a country with television viewing time more than twice that of other OECD countries, the amount of time dedicated to this activity increased between 1997 and 2005.

Television is still the most used medium and, according to a 2005 IDATE report, towards the end of 2004, Europeans were devoting 33% of their media time to television, compared to 20% for the Internet,<sup>4</sup> Especially among the younger generation, however, the time spent on prime-time television viewing is dropping, while Internet usage (and multi-tasking) is increasing.

The Internet is also increasingly used for audio-visual entertainment activities. While still primarily a communication tool used for e-mailing and searching for information, the increased availability of broadband Internet is transforming it into a network for gaming, downloading and sharing music; and also for watching and sharing pictures and videos or television services.

# **Changes in market structure**

### **Revenues in broadcasting markets**

OECD revenue data for broadcast markets are incomplete. IDATE has concluded (Table 6.9) that in the European Union both private and state-funded television channels show weak average annual growth.<sup>5</sup> Private channels saw an improved profit margin. Dedicated television channels have witnessed strong growth in operating revenues but are still not very profitable. Channel packagers saw revenue increases and deficit reductions. The television sector remains financed mainly by advertising or state funding in the case of public service channels. This share has dropped, and the share of channel packagers and themed and shopping channels has increased.

In Table 6.10 ZenithOptiMedia (2004) shows how the share of advertising on television, radio, the Internet and billboards has increased since 2000, while the share of advertising in print media has diminished. For 2006 and 2007, it forecasts a continuation of this trend and an increase of approximately 4-5% in the total spending on advertising.

### New entrants and more competition

Digitalisation enables more efficient use of networks. That, in turn, opens up bandwidth to allow more channels, as well as the possibility of high definition television (HDTV), on-demand services such as near video on demand (NVoD), video on demand (VoD), IPTV, vlogs (video blogs), video podcasts, streaming and downloadable television programmes, personalised television platforms and audio-visual online reality shows. The competition between existing players and new market entrants is intense. General-interest channels have to compete with new players offering specific niche and themed channels. New players now also include network operators, ISPs, Internet companies, computing companies and search engines, all attempting to increase their customers' loyalty by offering video content. They also include advertisers trying to link their brand name to particular types of content. The number of households connected to broadband Internet continues to grow. This enables people to watch video material over the Internet – paid content as well as an increasing amount of video content available free of charge. All market players are competing for the same audience's viewing time, advertising budgets or other sources of revenue.

Networks are becoming interchangeable because IP makes it possible to transmit text, audio and video content over any network. This has led cable companies to offer Internet and VoIP services over their networks and telecommunication operators to introduce audio-visual services, starting with video-on-demand, and gradually expanding their offer to full television packages through IPTV. This strategy of service bundling, labelled triple or multiple play, enhances considerably the possibilities for competition between networks. It leads to horizontal markets in different devices. It also enables two-way interaction and communication. On the other hand, bundling strategies can also lead to a lock-in for consumers and make it more difficult to switch from one network provider to another.

# Regulation

Broadcasting regulations can be broadly divided into requirements for obtaining broadcast licences (including ownership regulation) and spectrum capacity; obligations concerning the content of broadcast programmes, such as the obligation to provide a certain percentage of national programming or certain types of programmes (news, children's programmes, etc.); and restrictions, concerning for instance advertising or public decency. Broadcasting services have usually been subject to stricter regulations than other audio-visual services or media types, first, because of the scarcity of broadcast spectrum, and, second, because of the impact radio and television can have on society and their importance for democracy. A range of new audio-visual services have become available over digital distribution networks and the Internet. As a result, a key regulatory issue regarding this market arises: namely, whether these services should be considered as broadcasting services, thus falling under the jurisdiction of media regulators; or as communication services, thus falling under the jurisdiction of telecommunications regulators; or, finally, as information society services.

# Definition of broadcasting

The legal definitions of broadcasting in OECD countries show some variation (Table 6.11). One definition of broadcasting is formulated as follows: "any transmission of radio and television programme signals that can reach a general audience"; other definitions are phrased in similar terms. Encrypted or encoded signals (for pay television channels) are, in most countries, except Mexico and the United States, included in this definition. On-demand services – where viewers can choose individual programmes that are then transmitted one-to-one, and for which they are usually billed separately – are often excluded from the definition of broadcasting.

However, the distinctions between both domains are not always clear and vary among OECD countries. Table 6.11 shows the variation in definitions and services subject to regulation. In Canada, video on demand (VoD) is considered to be broadcasting if the service is provided by a broadcasting distribution undertaking, but not when the service is delivered over the Internet. In the first case, the service provider is required to hold a broadcasting licence.

In France and Spain, VoD is exempt from regulation. In Germany, the legal definition of a VoD service as a broadcasting or as a licence-free *telemedia* does not depend on the nature of the transmission (and is thus technology neutral), but on its content and relevance for opinion forming. In the United Kingdom, VoD services are not considered to be broadcasting, but are still subject to a light form of self-regulation. VoD services are overseen in the United Kingdom by a self-regulatory body called the Association for Television on Demand (ATVoD).

Ireland, Norway, Poland, New Zealand, Portugal, Switzerland, Turkey and the United Kingdom exclude the Internet, television services on mobile phones, or IP-based audiovisual services from their broadcasting regulation. IP-based services are considered to be telecommunication services, since they are only available "on demand", though in some countries this is currently under review (Portugal). The current UK Communications Act largely excludes from statutory regulation linear video services transmitted over the Internet, unless they satisfy the definition of a "Television Licensable Content Service" (TLCS). The definition for TLCS is intended to cover only services which are broadly identical to broadcast television. This definition leaves some room for interpretation whether IPTV services are identical to broadcast television or not.

IPTV is in some countries considered broadcasting if the broadcasting stream can be received by all viewers at the same time, and is thus similar to terrestrial cable, and satellite broadcast services. In Spain, no licence is required for IPTV, but content regulation applies.
Formulating a clearer and harmonised definition of what constitutes services subject to European regulations on broadcasting is one of the main challenges of the current revision of the European Union's Television without Frontiers Directive (TWF).

The TWF Directive contains definitions and minimum requirements that member states of the European Union have to include in their national legislation. Member states may lay down more detailed or stricter rules for broadcasters under their jurisdiction. This has resulted in considerable variation between EU member states concerning content regulations and restrictions placed on advertisements. The EC proposals of December 2005 for a review of the TWF attempt to harmonise definitions of audio-visual media services (the so-called non-linear or on demand services) and to modernise the current TV broadcasting regulation (linear services), thereby providing more legal certainty to stakeholders and contributing to more uniform regulations within the European internal market. The EC proposes to distinguish between linear and non-linear services. Linear services are services for which the broadcaster non-linear services are services for which the viewer has a greater degree of control over the moment of reception.

The most important current provisions of the TWF Directive are as follows:

• Protection of minors and public decency:

Programmes which might seriously impair the physical, mental or moral development of minors are prohibited, in particular programmes that involve pornography or gratuitous violence. Those which might simply be harmful to minors, when they are not encrypted, must be preceded by an acoustic warning or made clearly identifiable throughout their duration by means of a visual symbol.

Broadcasts must not contain any incitement to hatred on grounds of race, sex, religion or nationality.

• European, independent and recent productions:

Where practicable and by appropriate means, EU member states shall ensure that broadcasters forming part of a national network ensure that:

- European production account for over 50% of the transmission hours of each broadcaster.
- European independent productions account for at least 10% of transmission hours; of these, an "adequate proportion" must be works transmitted within five years of production.

Excluded are:

- 1. The time appointed to news, sports events, games, advertising and teletext and teleshopping.
- 2. Broadcasters that serve a local audience and do not form part of a national network.
- TV advertising:

The proportion of transmission time devoted to teleshopping spots, advertising spots and other forms of advertising, with the exception of teleshopping windows (including self-promotion and excluding public service messages and charity appeals), shall not exceed 20% of any given clock hour.

The transmission time for advertising spots shall not exceed 15% of the daily transmission time.

#### Must-carry

Must-carry obligations were originally included in legislation to guarantee that (privatised) network operators would carry channels considered to be of public interest on their networks. This was especially relevant for analogue networks with limited and usually scarce capacity. Increasing availability of bandwidth in digital networks and increasing competition between networks have raised the question of the extent to which must-carry provisions are still relevant. However, as scarcity is not merely a matter of technical availability but also an economic issue, governments have kept must-carry obligations in place. The result of increasing availability of network capacity is an ongoing debate as to whether must-carry obligations apply to analogue networks only, or also to digital networks. As the provisions originated in an era where the distinction was not yet considered, laws often do not make this explicit. A number of countries still see a role for "must carry" in order to achieve general interest objectives in audio-visual content (for example, media pluralism and cultural diversity).

As Table 6.12 shows, most OECD countries apply some form of must-carry regulation. Must-carry channels often include local, regional and public service channels. Must-carry as a general rule applies to infrastructures that attract a significant amount or percentage of viewers. As Table 6.12 shows, terrestrial networks have lost much of their former dominance. At present, in most countries must-carry rules apply to cable operators. In some countries they apply to terrestrial and/or satellite operators (Canada, France, Korea, the Slovak Republic and the United States).

Fourteen OECD countries have imposed "must list" rules for electronic programming guides on data licensees (Australia), electronic communication network operators (Belgium) or cable operators operating an EPG (Switzerland). The "must list" rules can be limited to PSB channels, to must-carry channels or to another selection of channels. In most countries, the rules are defined in general terms, such as "non-discriminatory access for broadcasters" and "accessibility for end-users to digital radio and television". Only three countries (Belgium, France and the United Kingdom) have must-offer obligations imposed on their PSBs.

#### Cross-media ownership

A considerable number of countries have limitations on the number of radio or television channels that one licensee can own, sometimes defined on a local level, sometimes on a regional or national level, sometimes for radio or television only, sometimes for both media types (Table 6.13). There are also cross-media stipulations in 21 OECD countries, which set restrictions on cross-media ownership by acquisition (usually not by autonomous growth). The purpose of these limitations is usually to guarantee content and diversity of opinion and to prevent any one licensee or media company from gaining too much influence over the content on offer in local, regional or national media markets across different media types. In the United Kingdom, the Netherlands, Austria, the Slovak Republic and Italy, media laws stipulate a maximum interest (in percentages) that a publisher of newspapers can have in television channels or vice versa. Some countries do not have such specific regulations but reserve the right to intervene should this represent a threat to freedom of expression and freedom of speech (Portugal in the case of television, Sweden). In other countries, decisions are taken on a case-by-case basis (Canada, Switzerland). Most European countries do not have any regulation limiting foreign ownership of national media. That is not the case in certain non-European countries such as the United States, Australia, Canada, Japan, Korea and Mexico. However, certain EU countries – Austria, Italy and Spain – set a number of limitations on non-EU foreign ownership of their national media.

#### Challenges

There are still a number of obstacles to further growth and to open and competitive digital television markets.

First, piracy of audio-visual material, including television broadcasts, through the Internet is increasing. It follows large-scale music piracy through peer-to-peer networks. Fear of piracy causes some reticence on the part of content rightsholders, especially as regards entering into deals with broadcasters, network operators or Internet companies that wish to make television programmes and audio-visual content available on the web.

Second, but related to the piracy threat, platform owners, broadcasters or other market players that want to offer television programmes on line or on digital television channels have difficulties in concluding copyright deals for these digital platforms. Content rights owners, broadcasters, packagers and network operators have sometimes conflicting interests or find it hard to conclude deals on sharing investments and revenues, especially as the exact size of costs and revenues of the different "television windows" is still not clear or certain.

Traditional market players sometimes fear that making their programmes available on digital channels and the Internet will cannibalise their current television offers and the underlying business model of selling advertising time on free-to-air television channels in return for viewers. At the same time they require new revenue streams so that they need to make their content available to new distribution platforms.

Third, the lack of standardisation in the middleware for end-user devices, such as settop boxes for digital television, is considered as a bottleneck for the development of digital and interactive television services.

There is, finally, also some concern about the bundling strategies of incumbents, or dominant, network operators, as these might result in a lock-in for consumers and reduce competition. Apart from these obstacles there are a number of challenges, both for the traditional players on the broadcast market and for new entrants, such as developing new business models and responding to new and often unpredictable patterns of media use and consumption.

For traditional television companies, the main challenge lies in how to compete with new entrants that offer television or audiovisual content over IP networks and that enable more personalised, mobile and interactive viewing.

Network operators are among the new entrants to broadcasting markets. They have started acquiring their own television programmes, content for on-demand purposes, and advertising, instead of simply functioning as distribution platforms for broadcasters' channels. Increasingly, television production companies also enter into deals with network operators to make their archive content available or offer their programmes directly to viewers through the Internet, instead of indirectly through broadcasters' programme schedules. Finally, companies such as Yahoo!, YouTube and Google offer a platform for user-generated content. This is a relatively recent but fast-growing trend that encompasses phenomena such as vlogs, vodcasts and Internet communities or platforms such as MySpace, YouTube, MSN and Google Video. These allow users to upload, tag, rate and share audio-visual content. Companies such as YouTube, MSN and Google Video also offer regular television programmes in order to increase the popularity of their platforms. All these developments lead to more competition for the traditional players on the television market. It also means that new business models will have to be developed in order to generate revenues.

Regulators face the difficult task of striking the right balance between ensuring that markets remain free and open through network- and technology-neutral regulation and an appropriate level of consumer protection, with guarantees for media diversity, and other public and cultural values, as understood and defined by each country.

#### Notes

- 1. IDATE (2006), IPTV Markets, deployment and new services, Montpellier, France.
- 2. The OECD has 30 member countries, including 23 European countries. For some OECD countries no statistics were available. For Switzerland and Belgium separate sets of data were made available for their respective separate administrative and language regions.
- 3. IDATE (2005), "TV 2015. The future of TV financing in Europe", Montpellier, France, pp. 41-42.
- 4. IDATE (2005), "TV 2015. The future of TV financing in Europe", Montpellier, France.
- 5. IDATE (2005), "TV 2015. The future of TV financing in Europe", Montpellier, France.

|                 | Households (000) |         |         | Television-equipped households (000) |         |         | 0)      | Cable television subscribers (000) |         |         | DBS subscribers (000) |         |         |        | "Terrestrial only" HH [(TV-equipped households) - (cable television subscribers) - (DSB subscribers)] (000) |        |        |        |        |        |         |        |        |        |        |
|-----------------|------------------|---------|---------|--------------------------------------|---------|---------|---------|------------------------------------|---------|---------|-----------------------|---------|---------|--------|---|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|
|                 | 1995             | 2000    | 2002    | 2003                                 | 2005    | 1995    | 2000    | 2002                               | 2003    | 2005    | 1995                  | 2000    | 2002    | 2003   | 2005  | 1995   | 2000   | 2002   | 2003   | 2005   | 1995    | 2000   | 2002   | 2003   | 2005   |
| Australia       | 6 690            | 7 250   | 7 488   |                                      |         | 6 500   | 7 177   | 7 100                              |         |         |                       | 1 340   | 1 450   | 1 500  |   |        | 430    | 402    | 804    |        |         | 5 407  | 5 248  |        |        |
| Austria         | 3 131            | 3 283   | 3 282   | 3 278                                | 3 460   | 2 648   | 3 185   | 3 184                              | 3 196   | 3 356   | 750                   | 1 248   | 1 313   | 1 311  | 1 315   | 972    | 1 369  | 1 433  | 1 470  | 1 730  | 926     | 568    | 438    | 415    | 311    |
| (Wallonia)      | 4 079            | 4 244   | 4 325   | 4 368                                | 4 440   | 3 794   | 4 531   | 4 382                              | 4 485   | 4 541   | 3 629                 | 3 789   | 3 882   | 3 917  | 4 004   | 255    | 220    | 290    |        |        |         | 522    | 210    |        |        |
| Canada          | 10 655           | 11 699  | 11 592  | 11 898                               |         | 10 485  | 11 575  | 11 924                             |         |         | 7 799                 | 7 983   | 7 625   | 7 577  |   |        | 967    | 2 014  |        |        |         | 2 625  | 2 285  |        |        |
| Czech Republic  | 3 880            | 3 822   | 4 054   |                                      |         | 3 213   | 4 425   | 4 439                              | 3 091   | 3 263   | 475                   | 536     | 656     | 720    | 760   |        |        | 470    |        | 177    |         |        | 3 313  |        | 2 326  |
| Denmark         | 2 374            | 2 4 1 9 | 2 437   | 2 476                                | 2 517   | 2 061   | 2 349   | 2 364                              | 2 402   | 2 429   | 1 190                 | 1 041   | 1 079   | 1 400  |   | 211    | 800    | 800    | 637    | 381    | 660     | 508    | 486    | 365    |        |
| Finland         | 2 181            | 2 262   | 2 301   | 2 318                                | 2 366   | 1 915   | 2 160   | 2 163                              | 2 166   | 2 198   | 829                   | 806     | 832     | 894    | 1 0 1 4   | 153    | 245    | 206    | 193    | 234    | 933     | 1 109  | 1 125  | 1 079  | 950    |
| France          | 22 885           | 24 261  | 24 643  |                                      |         | 21 557  |         | 23 411                             |         |         | 1 858                 | 3 020   | 3 4 3 0 |        |   | 305    | 2 413  | 2 790  |        |        | 19 394  |        | 17 191 |        |        |
| Germany         | 36 938           | 38 124  | 38 720  |                                      |         | 32 634  |         | 36 350                             |         |         | 15 800                | 20 000  | 20 630  |        |   | 9 525  | 12 900 | 13 650 |        |        | 7 309   |        | 2 070  |        |        |
| Greece          | 3 510            | 3 590   |         |                                      |         | 3 332   |         | 3 5 1 0                            |         |         |                       |         |         |        |   | 130    | 190    | 70     |        |        |         |        |        |        |        |
| Hungary         | 3 795            | 3 751   | 3 780   |                                      | 3 860   | 3 773   |         | 3 700                              |         | 3 744   | 1 381                 | 1 607   | 1 727   |        | 2 123   | 859    |        | 827    |        | 425    | 1 533   |        | 1 146  |        | 1 196  |
| Iceland         | 95               | 100     | 104     |                                      |         | 91      |         | 101                                |         |         | 1                     | 1       | 35      |        |   |        |        | 6      |        |        |         |        | 60     |        |        |
| Ireland         | 1 123            | 1 287   | 1 328   | 1 382                                | 1 454   | 991     |         | 1 300                              | 1 338   | 1 427   | 480                   | 630     | 552     | 533    | 569   | 90     | 150    | 272    | 345    | 393    | 421     |        | 476    | 460    | 465    |
| Italy           | 21 168           | 21 176  |         | 22 187                               | 22 772  | 16 091  |         | 20 900                             | 22 076  | 22 658  |                       | 60      | 80      | 86     | 110   | 479    | 2 350  | 2 550  | 2 408  | 3 500  |         |        | 18 270 | 19 582 | 19 048 |
| Japan           | 44 108           | 47 419  | 48 638  | 49 261                               | 50 382  | 35 377  | 37 274  | 37 953                             | 38 157  | 37 512  | 11 005                | 18 705  | 23 332  | 24 684 | 27 440  | 9 430  | 13 068 | 13 761 | 14 039 | 14 220 | 14 943  | 5 501  | 860    | 0      | 0      |
| Korea           | 12 958           | 15 443  | 16 489  | 16 988                               | 17 656  | 14 517  | 15 113  | 15 854                             | 16 380  | 17 640  | 7 053                 | 9 992   | 11 435  | 13 524 | 13 495  |        |        | 539    | 1 318  | 1 826  |         |        | 3 880  | 1 537  | 2 319  |
| Luxembourg      | 155              | 169     | 174     |                                      |         | 155     |         | 172                                |         |         | 40                    | 124     | 138     |        |   | 10     | 30     | 33     |        |        | 105     |        | 1      |        |        |
| Mexico          | 18 500           | 23 485  | 24 672  |                                      | 25 803  | 16 000  | 21 031  | 23 093                             |         | 23 920  | 1 250                 | 2 283   | 2 480   |        |   |        | 668    | 980    |        |        |         | 18 081 | 19 633 |        |        |
| Netherlands     | 6 559            | 6 954   | 7 041   |                                      |         | 5 850   |         | 7 000                              |         |         | 5 842                 | 6 200   | 6 500   |        |   | 294    | 330    | 500    |        |        | 0       |        | 0      |        |        |
| New Zealand     | 1 260            | 1 422   | 1 458   | 1 482                                | 1 535   | 1 145   |         | 1 330                              |         |         | 2                     | 21      | 27      |        |   |        | 217    | 391    | 442    | 563    |         |        | 911    |        |        |
| Norway          | 1 845            | 1 923   | 1 981   |                                      |         | 1 582   |         | 1 980                              |         |         | 677                   | 823     | 840     |        |   | 232    | 530    | 510    |        |        | 673     |        | 630    |        |        |
| Poland          | 13 050           | 13 130  | 13 132  |                                      |         | 11 996  |         | 12 125                             |         |         | 2 719                 | 3 539   | 3 529   |        |   |        | 2 500  | 2 500  |        |        |         |        | 6 096  |        |        |
| Portugal        | 3 3 1 0          | 4 155   | 5 047   | 5 047                                | 5 047   | 3 191   |         | 3 561                              |         |         | 58                    | 925     | 1 262   | 1 334  | 1 399   | 308    | 418    | 425    | 341    | 394    | 2 825   |        | 1 874  |        |        |
| Slovak Republic | 1 893            | 1 932   | 1,666   | 1,898                                |         | 1 742   |         | 1 681                              |         |         | 400                   | 731     | 698     | 745    |   | 310    | 620    | 620    |        |        | 1 0 3 2 |        | 363    |        |        |
| Spain           | 12 224           | 12 642  | 13 462  | 14 233                               | 15 265  | 11 683  | 12 579  | 13 395                             | 14 176  | 15 188  |                       | 298     | 811     | 997    | 1 062   | 738    | 1 685  | 1 996  | 1 796  | 1 854  | 10 945  | 10 596 | 10 588 | 11 383 | 12 272 |
| Sweden          | 4 087            | 4 363   | 4 449   | 4 407                                | 4 400   | 3 368   | 4 045   | 4 057                              | 4 075   | 4 131   | 1 875                 | 1 770   | 2 200   |        | 300   | 705    | 1 050  | 1 090  |        |        | 788     | 1 225  | 767    |        |        |
| Switzerland     | 2 970            | 3 153   | 3 035   |                                      |         | 2 435   | 2 661   | 2 760                              | 2 778   | 2 682   | 2 325                 | 2 629   | 2 739   | 2 745  | 2 739   | 210    | 295    | 850    |        |        | 0       | 0      | 0      |        |        |
| Turkey          | 12 700           | 14 400  | 16 447  |                                      | 17 268  | 11 500  |         | 15 650                             |         | 16 524  | 404                   | 885     | 955     | 1 017  | 1 017   | 219    | 1 836  | 2 096  |        | 8 402  | 10 877  |        | 12 599 |        | 7 104  |
| United Kingdom  | 23 302           | 24 900  | 25 200  | 25 400                               | 25 400  | 20 736  | 24 100  | 24 500                             | 24 700  | 24 900  | 1 423                 | 3 562   | 3 357   | 3 303  | 3 319   | 3 610  | 4 624  | 6 290  | 6 893  | 7 666  | 15 703  | 15 914 | 14 853 | 14 504 | 13 915 |
| United States   | 98 500           | 102 600 | 107 400 | 108 600                              | 111 600 | 95 300  | 102 200 | 106 642                            | 108 400 | 110 200 | 62 100                | 66 600  | 66 100  | 66 000 | 65 200  | 2 200  | 14 800 | 19 400 | 21 600 | 27 200 | 31 000  | 20 800 | 21 142 | 20 800 | 17 800 |
| OECD            | 379 926          | 405 359 | 394 344 |                                      |         | 345 663 |         | 396 582                            |         |         | 131 363               | 161 148 | 169 696 |        |   | 31 245 | 64 704 | 77 760 |        |        |         |        |        |        |        |

Source: OECD and ITU.

#### Table 6.2. Composition of television households by distribution platform, 1995-2005

Percentage

|                    |   | 1995  |  | 2000  |   |   | 2002  |   |   | 2003  |   |   | 2005  |   |   |
|--------------------|---|---|--|---|---|---|---|---|---|---|---|---|---|---|---|
|                    | Cable<br>television<br>subscribers as<br>a % of total<br>TVHH | DBS<br>subscribers<br>as a % of<br>total TVHH | "Terrestrial only"<br>HH as a % of<br>total TVHH | Cable<br>television<br>subscribers<br>as a % of<br>total TVHH | DBS<br>subscribers<br>as a % of<br>total TVHH | "Terrestrial<br>only" HH as<br>a % of total<br>TVHH | Cable<br>television<br>subscribers<br>as a % of<br>total TVHH | DBS<br>subscribers<br>as a % of<br>total TVHH | "Terrestrial<br>only" HH as<br>a % of total<br>TVHH | Cable<br>television<br>subscribers<br>as a % of<br>total TVHH | DBS<br>subscribers<br>as a % of<br>total TVHH | "Terrestrial<br>only" HH as<br>a % of total<br>TVHH | Cable<br>television<br>subscribers<br>as a % of<br>total TVHH | DBS<br>subscribers<br>as a % of<br>total TVHH | "Terrestrial<br>only" HH as<br>a % of total<br>TVHH |
| Australia          |   |   |  | 19  | 6   | 75  | 20  | 6   | 74  |   |   |   |   |   |   |
| Austria            | 28  | 37  | 35   | 39  | 43  | 18  | 41  | 45  | 14  | 41  | 46  | 13  | 39  | 52  | 9   |
| Belgium (Wallonia) | 96  | 7   |  | 84  | 5   | 12  | 89  | 7   | 5   | 87  |   |   | 88  |   |   |
| Canada             | 74  |   |  | 69  | 8   | 23  | 64  | 17  | 19  |   |   |   |   |   |   |
| Czech Republic     | 15  |   |  | 12  |   |   | 15  | 11  | 75  | 23  |   |   | 23  | 5   | 71  |
| Denmark            | 58  | 10  | 32   | 44  | 34  | 22  | 46  | 34  | 21  | 58  | 27  | 15  |   | 16  |   |
| Finland            | 43  | 8   | 49   | 37  | 11  | 51  | 38  | 10  | 52  | 41  | 9   | 50  | 46  | 11  | 43  |
| France             | 9   | 1   | 90   |   |   |   | 15  | 12  | 73  |   |   |   |   |   |   |
| Germany            | 48  | 29  | 22   |   |   |   | 57  | 38  | 6   |   |   |   |   |   |   |
| Greece             |   | 4   |  |   |   |   |   | 2   |   |   |   |   |   |   |   |
| Hungary            | 37  | 23  | 41   |   |   |   | 47  | 22  | 31  |   |   |   | 57  | 11  | 32  |
| Iceland            | 1   |   |  |   |   |   | 35  | 6   | 59  |   |   |   |   |   |   |
| Ireland            | 48  | 9   | 42   |   |   |   | 42  | 21  | 37  | 40  | 26  | 34  | 40  | 28  | 33  |
| Italy              |   | 3   |  |   |   |   | 0   | 12  | 87  | 0   | 11  | 89  | 0   | 15  | 84  |
| Japan              | 31  | 27  | 42   | 50  | 35  | 15  | 61  | 36  | 2   | 65  | 37  | 0   | 73  | 38  | 0   |
| Korea              | 49  |   |  | 66  |   |   | 72  | 3   | 24  | 83  | 8   | 9   | 77  | 10  | 13  |
| Luxembourg         | 26  | 6   | 68   |   |   |   | 80  | 19  | 1   |   |   |   |   |   |   |
| Mexico             | 8   |   |  | 11  | 3   | 86  | 11  | 4   | 85  |   |   |   |   |   |   |
| Netherlands        | 100   | 5   | 0  |   |   |   | 93  | 7   | 0   |   |   |   |   |   |   |
| New Zealand        | 0   |   |  |   |   |   | 2   | 29  | 69  |   |   |   |   |   |   |
| Norway             | 43  | 15  | 43   |   |   |   | 42  | 26  | 32  |   |   |   |   |   |   |
| Poland             | 23  |   |  |   |   |   | 29  | 21  | 50  |   |   |   |   |   |   |
| Portugal           | 2   | 10  | 89   |   |   |   | 35  | 12  | 53  |   |   |   |   |   |   |
| Slovak Republic    | 23  | 18  | 59   |   |   |   | 42  | 37  | 22  |   |   |   |   |   |   |
| Spain              |   | 6   | 94   | 2   | 13  | 84  | 6   | 15  | 79  | 7   | 13  | 80  | 7   | 12  | 81  |
| Sweden             | 56  | 21  | 23   | 44  | 26  | 30  | 54  | 27  | 19  |   |   |   | 7   |   |   |
| Switzerland        | 95  | 9   | 0  | 99  | 11  | 0   | 99  | 31  | 0   | 99  |   |   | 102   |   |   |
| Turkey             | 4   | 2   | 95   |   |   |   | 6   | 13  | 81  |   |   |   | 6   | 51  | 43  |
| United Kingdom     | 7   | 17  | 76   | 15  | 19  | 66  | 14  | 26  | 61  | 13  | 28  | 59  | 13  | 31  | 56  |
| United States      | 65  | 2   | 33   | 65  | 14  | 20  | 62  | 18  | 20  | 61  | 20  | 19  | 59  | 25  | 16  |

Note: "Terrestrial only" HH equals TVHH - (cable subscribers + home satellite antennas)

Source: OECD and ITU (see Table 6.1)

|                    | Cable television subscribers (000) |         |        |         | Househ | Households passed by cable (%) |      |      |      | Households passed by cable which subscribe (%) |      |      |  |
|--------------------|------------------------------------|---------|--------|---------|--------|--------------------------------|------|------|------|--|------|------|--|
|                    | 2000                               | 2002    | 2003   | 2005    | 2000   | 2002                           | 2003 | 2005 | 2000 | 2002   | 2003 | 2005 |  |
| Australia          | 1 340                              | 1 450   | 1 500  |         |        |                                |      |      |      |  |      |      |  |
| Austria            | 1 248                              | 1 313   | 1 311  | 1 315   | 56     | 57                             | 58   |      | 68   | 70   | 69   |      |  |
| Belgium (Wallonia) | 3 789                              | 3 882   | 3 917  | 4 004   | 95     |                                |      |      | 94   | 94   | 93   | 94   |  |
| Canada             | 7 983                              | 7 625   | 7 577  |         | 93     | 95                             | 98   |      | 73   | 67   | 65   |      |  |
| Czech Republic     | 536                                | 656     | 720    | 760     |        | 27                             | 27   | 24   | 14   | 16   |      | 80   |  |
| Denmark            | 1 041                              | 1 079   | 1 400  |         |        |                                | 80   | 82   | 1    | 1  | 1    | 42   |  |
| Finland            | 806                                | 832     | 894    | 1 014   |        |                                |      |      |      |  |      |      |  |
| France             | 3 020                              | 3 430   |        |         |        |                                |      |      |      |  |      |      |  |
| Germany            | 20 000                             | 20 630  |        |         |        |                                |      |      |      |  |      |      |  |
| Greece             |                                    |         |        |         |        |                                |      |      |      |  |      |      |  |
| Hungary            | 1 607                              | 1 727   |        | 2 123   |        |                                |      | 0.8  |      |  |      | 0.69 |  |
| Iceland            | 1                                  | 35      |        |         |        |                                |      |      |      |  |      |      |  |
| Ireland            | 630                                | 552     | 533    | 569     | 76     | 75                             | 72   | 94   | 64   | 55   | 53   | 40   |  |
| Italy              | 60                                 | 80      | 86     | 110     |        |                                |      |      |      |  |      |      |  |
| Japan              | 18 705                             | 23 332  | 24 684 | 27 440  | 39     | 48                             | 50   |      |      |  |      | 55   |  |
| Korea              | 9 992                              | 11 435  | 13 524 | 13 495  |        | 72                             | 106  | 119  |      | 96   | 75   | 64   |  |
| Luxembourg         | 124                                | 138     |        |         |        |                                |      |      |      |  |      |      |  |
| Mexico             | 2 283                              | 2 480   |        |         | 9      | 15                             |      | 19   |      |  |      |      |  |
| Netherlands        | 6 200                              | 6 500   |        |         |        |                                |      |      |      |  |      |      |  |
| New Zealand        | 21                                 | 27      |        |         |        |                                |      |      |      |  |      |      |  |
| Norway             | 823                                | 840     |        |         |        |                                |      |      |      |  |      |      |  |
| Poland             | 3 539                              | 3 529   |        |         |        |                                |      | 34   |      |  |      |      |  |
| Portugal           | 925                                | 1 262   | 1 334  | 1 399   | 63     | 67                             | 70   | 75   | 35   | 37   | 38   | 37   |  |
| Slovak Republic    | 731                                | 698     | 745    |         |        |                                |      |      |      |  |      |      |  |
| Spain              | 298                                | 811     | 997    | 1 062   | 0.25   | 0.43                           | 0.45 | 0.57 | 0.09 | 0.14   | 0.15 | 0.15 |  |
| Sweden             | 1 770                              | 2 200   |        | 300     |        |                                | 49   | 50   |      |  |      | 14   |  |
| Switzerland        | 2 629                              | 2 739   | 2 745  | 2 739   |        |                                |      |      |      |  |      |      |  |
| Turkey             | 885                                | 955     | 1 017  | 1 017   |        | 6                              |      | 6    |      |  |      |      |  |
| United Kingdom     | 3 562                              | 3 357   | 3 303  | 3 3 1 9 |        | 51                             | 51   | 50   |      | 27   | 26   | 26   |  |
| United States      | 66 600                             | 66 100  | 66 000 | 65 200  | 97     | 97                             | 98   | 100  | 67   | 64   | 62   | 59   |  |
| OECD               | 161 148                            | 169 696 |        |         |        |                                |      |      |      |  |      |      |  |

#### Table 6.3. Cable television: subscribers, households passed and penetration rate

Source: OECD and ITU.

|                 |                       |                 |                     | Ū                     | М                     | illions         |                     | •                     |                       |                 |                     |                       |
|-----------------|-----------------------|-----------------|---------------------|-----------------------|-----------------------|-----------------|---------------------|-----------------------|-----------------------|-----------------|---------------------|-----------------------|
|                 |                       | 200             | )1                  |                       |                       | 20              | 03                  |                       |                       | 20              | 05                  |                       |
|                 | Total digital<br>TVHH | Cable<br>DTV HH | Satellite<br>DTV HH | Terrestrial<br>DTV HH | Total digital<br>TVHH | Cable<br>DTV HH | Satellite<br>DTV HH | Terrestrial<br>DTV HH | Total digital<br>TVHH | Cable<br>DTV HH | Satellite<br>DTV HH | Terrestrial<br>DTV HH |
| Australia       | 0.40                  | 0               | 0.40                | 0                     | 1.10                  | 0               | 0.80                | 0.30                  |                       |                 |                     |                       |
| Austria         | 0.16                  | 0.02            | 0.14                | 0                     | 0.21                  | 0.02            | 0.19                | 0                     | 0.23                  | 0.02            | 0.21                | 0.0002                |
| Belgium         | 0.11                  | 0.11            | 0                   | 0                     | 0.18                  | 0.16            | 0.02                | 0                     | 0.23                  | 0.22            | 0                   | 0.001                 |
| Canada          | 2.42                  | 0.81            | 1.61                |                       | 3.59                  | 1.39            | 2.20                |                       |                       |                 | 2.32                | 1.84                  |
| Czech Republic  |                       |                 |                     |                       | 0                     | 0               | 0                   | 0                     | 0.09                  | 0               | 0.09                | 0.002                 |
| Denmark         | 0.62                  | 0.39            | 0.23                | 0                     | 0.35                  | 0.08            | 0.27                | 0                     | 0.56                  | 0.21            | 0.33                | 0.02                  |
| Finland         | 0.10                  | 0.01            | 0.08                | 0                     | 0.21                  | 0.02            | 0.10                | 0.09                  | 0.69                  | 0.12            | 0.07                | 0.50                  |
| France          | 4.04                  | 0.65            | 3.39                | 0                     | 4.62                  | 0.92            | 3.70                | 0                     | 6.31                  | 1.07            | 4.33                | 0.69                  |
| Germany         | 7.80                  | 4.00            | 3.80                | 0                     | 12.58                 | 5.00            | 7.20                | 0.38                  | 6.60                  | 2.05            | 1.55                | 3.0                   |
| Greece          | 0.11                  | 0               | 0.11                | 0                     | 0.25                  | 0               | 0.25                | 0                     | 0.21                  | 0.00            | 0.21                | 0                     |
| Hungary         |                       |                 |                     |                       | 0                     | 0               | 0                   | 0                     |                       |                 |                     |                       |
| Iceland         |                       |                 |                     |                       |                       |                 |                     |                       |                       |                 |                     |                       |
| Ireland         | 0.22                  | 0.03            | 0.19                | 0                     | 0.46                  | 0.10            | 0.36                | 0                     | 0.43                  | 0.15            | 0.28                | 0                     |
| Italy           | 2.60                  | 0.03            | 2.57                | 0                     | 2.85                  | 0               | 2.85                | 0                     | 4.17                  | 0               | 3.24                | 0.80                  |
| Japan           |                       |                 | 3.0                 |                       |                       |                 | 9.10                |                       |                       |                 | 11.30               |                       |
| Korea           | 0.50                  | 0               |                     | 0.50                  | 3.10                  | 0               | 1.30                | 1.80                  | 3.70                  | 0.05            | 1.82                |                       |
| Luxembourg      |                       |                 |                     |                       | 0.01                  | 0               | 0.01                | 0                     | 0.0002                | 0               | 0.0002              | 0                     |
| Mexico          |                       |                 |                     |                       |                       |                 |                     |                       |                       |                 |                     |                       |
| Netherlands     | 0.71                  | 0.19            | 0.52                | 0                     | 0.69                  | 0.11            | 0.55                | 0.03                  | 0.72                  | 0.19            | 0.52                | 0                     |
| New Zealand     |                       |                 |                     |                       |                       |                 |                     |                       |                       |                 | 0.56                | 0                     |
| Norway          |                       |                 |                     |                       | 0.62                  | 0.06            | 0.56                | 0                     | 0.61                  | 0.13            | 0.48                | 0                     |
| Poland          |                       |                 |                     |                       | 0.70                  | 0.00            | 0.70                | 0                     | 1.21                  | 0.02            | 1.17                | 0.02                  |
| Portugal        | 0.20                  | 0.01            | 0.20                | 0                     | 0.51                  | 0.02            | 0.49                | 0                     | 0.55                  | 0.15            | 0.40                | 0                     |
| Slovak Republic |                       |                 |                     |                       | 0.02                  | 0               | 0.02                | 0                     | 0.01                  | 0               | 0.01                | 0.01                  |
| Spain           | 2.51                  | 0               | 2.26                | 0.25                  | 2.38                  | 0.15            | 2.06                | 0.17                  | 2.49                  | 0.57            | 1.70                | 0.20                  |
| Sweden          | 1.03                  | 0.28            | 0.66                | 0.09                  | 1.25                  | 0.17            | 0.88                | 0.20                  | 1.33                  | 0.27            | 0.61                | 0.45                  |
| Switzerland     |                       |                 |                     |                       | 0                     | 0               | 0                   | 0                     | 0.16                  | 0.15            | 0                   | 0.02                  |
| Turkey          |                       |                 |                     |                       |                       |                 |                     |                       | 0.89                  | 0               | 0.89                | 0                     |
| United Kingdom  | 8.70                  | 2.00            | 5.50                | 1.20                  | 12.00                 | 2.30            | 6.80                | 2.90                  | 15.62                 | 2.51            | 7.91                | 5.18                  |
| United States   | 34.90                 | 16.70           | 17.90               | 0.30                  | 45.30                 | 22.50           | 21.60               | 1.20                  |                       | 28.60           | 27.20               |                       |

| Table 6.4. Digital television households by distribution platf |
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Note: The most recent figures from Canada date from 2004.

Sources: OECD, EAO for all European countries, TVHH 2001 from ITU; EPRA.

|                 | Digital terrestrial television start<br>date | Analogue switch-off date  | Is there an HD requirement for DTT?                               |
|-----------------|--|---|---|
| Australia       | 2001 (regional phase-in)                     | 2009 (regional phaseout), subejct to review   | Yes   |
|                 |  |   |   |
| Austria         | 2007-2010                                    | 2010  | No  |
| Belgium         | Has started                                  | Not yet decided   |   |
| Brazil          | Non-available                                | 2016  |   |
| Canada          | Has started                                  | Market driven; when 85% of a distributor's<br>subscribers can receive digital signals | No (but if HD offered,<br>broadcaster must make it<br>available). |
| Czech Republic  | Has started                                  | 2010 - 2012   |   |
| Denmark         | 2005   | 2009 (November)   |   |
| Finland         | 2000   | 2007 (July)   | No  |
| France          | Has started                                  | 2010 (March) or 2011 (November)   |   |
| Germany         | 1998   | 2010 (but completed 2003 in one state)  | No  |
| Greece          | 2006   | 2015  |   |
| Hungary         | 2005   | 2012  | No  |
| Iceland         |  |   |   |
| Ireland         | Two year pilot started in 2006               | Aiming at 2012  | No  |
| Italy           | 2003   | December 1, 2008  |   |
| Japan           | 2003   | July 24, 2011   | Yes   |
| Korea           | 2001   | 2010  | Yes   |
| Luxembourg      | Tests have begun                             |   |   |
| Mexico          | 2004   |   | Yes   |
| Netherlands     | 2003   | 2006 (October)  | No  |
| New Zealand     |  |   |   |
| Norway          | 2009   | 2009  | No  |
| Poland          | Testing                                      | 2014  |   |
| Portugal        | Non-available                                | Target is for 2012  |   |
| Slovak Republic | 2004   | 2012  |   |
| Spain           | 1999   | 2010 (April)  | No  |
| Sweden          | 1999   | 2008 (February), started Autumn 2005  | No  |
| Switzerland     | 2004   | 2008  | No  |
| Turkey          | Pilot  | 2014  |   |
| United Kingdom  | 1998   | 2007 (region sequence), 2012 (final UK switchover), 2013 (Channel Islands)            |   |
| United States   | 1998   | February 17, 2009   | No  |

#### Table 6.5. Digital terrestrial television transition information

Source: OECD, except Italy, Slovak Republic, Spain from EPRA June 2004 report.

|                   | Total available      | Premium satellite       | Cable and satellite |
|-------------------|----------------------|-------------------------|---------------------|
|                   | national terrestrial | service                 | combined            |
|                   | FIA channels         | Number of channels      | Number of channels  |
|                   | (2005)               | (2005)                  | (2004)              |
| Australia         |                      |                         |                     |
| Austria           | 3                    |                         | 16                  |
| Belgium (Flemish) | 2                    |                         | 23                  |
| Belgium (French)  | 3                    |                         | 17                  |
| Canada            | 4                    | 399 video, 76 audio     |                     |
| Czech Republic    | 4                    | 45                      | 10                  |
| Denmark           | 4                    |                         | 12                  |
| Finland           | 4                    |                         | 6                   |
| France            | 8                    | 120                     | 129                 |
| Germany           | 5                    |                         | 120                 |
| Greece            | 14                   |                         | 15                  |
| Hungary           |                      |                         | 26                  |
| Iceland           |                      |                         | 1                   |
| Ireland           | 4                    |                         | 26                  |
| Italy             | 13                   | 100+                    | 151                 |
| Japan             | 128                  | 185                     |                     |
| Korea             | 4                    | 100 video, 60 audio, 30 |                     |
|                   |                      | data                    |                     |
| Luxembourg        |                      |                         | 7                   |
| Mexico            | 3                    | 169                     |                     |
| Netherlands       | 3                    | 178 video, 272 audio    | 49                  |
| New Zealand       | 10                   | 59                      |                     |
| Norway            |                      |                         | 10                  |
| Poland            | 3                    |                         | 37                  |
| Portugal          | 4                    | 54                      | 20                  |
| Slovak Republic   | 2                    |                         | 4                   |
| Spain             | 6                    | 92                      | 36                  |
| Sweden            | 3                    | 58                      | 23                  |
| Switzerland       | 3                    | 7                       | 7                   |
| Turkey            | 26                   |                         | 73                  |
| United Kingdom    | 5                    | 500                     | 306                 |
| United States     | 9                    | 850+ video and audio    |                     |

Table 6.6. Channel availability

Sources: OECD, FCC, EAO Yearbook 2005.

| Percentage            |       |       |       |       |      |  |  |  |
|-----------------------|-------|-------|-------|-------|------|--|--|--|
|                       | 1999  | 2000  | 2001  | 2002  | 2004 | Change in percentage points, 1999-2004 |  |  |
| Australia             | 18.1  | 17.6  | 18.6  | 20.4  |      | 2.3                                    |  |  |
| Austria               | 58.5  | 56.6  | 55.5  | 54.3  | 51.3 | -7.2                                   |  |  |
| Belgium (French)      | 22.2  | 23.2  | 23    | 21.7  | 20.3 | -1.9                                   |  |  |
| Belgium (Flemish)     | 30.6  | 31.7  | 33.5  | 36    | 37.6 | 7                                      |  |  |
| Canada                | 13.25 | 12.58 | 12.02 | 11.29 |      | -1.96                                  |  |  |
| Czech Republic        | 32.1  | 31.2  | 29.2  | 29.4  | 30.5 | -1.6                                   |  |  |
| Denmark               | 66.8  | 68.2  | 67.8  | 70.4  | 71.6 | -4.8                                   |  |  |
| Finland               | 43    | 42.3  | 43.3  | 45.3  | 44.9 | 1.9                                    |  |  |
| France                | 42.2  | 42.3  | 45.3  | 45.3  | 40.7 | -1.5                                   |  |  |
| Germany               | 42.8  | 43.1  | 43.3  | 44.4  | 44.1 | 1.3                                    |  |  |
| Greece                | 9.5   | 10.6  | 9.5   | 10.9  | 14   | 4.5                                    |  |  |
| Hungary               | 15.6  | 13.6  | 13.2  | 15.3  | 17.4 | 1.8                                    |  |  |
| Iceland               |       |       |       |       |      |  |  |  |
| Ireland               | 49.7  | 47.3  | 43.4  | 40.5  | 38.2 | -11.5                                  |  |  |
| Italy                 | 47.6  | 47.3  | 46.9  | 46.5  | 44.3 | -3.3                                   |  |  |
| Japan                 |       |       |       |       |      |  |  |  |
| Korea                 |       |       |       |       |      |  |  |  |
| Luxembourg            |       |       |       |       |      |  |  |  |
| Mexico                |       |       |       |       |      |  |  |  |
| Netherlands           | 34.5  | 36.4  | 36    | 35.9  | 36.5 | 2                                      |  |  |
| New Zealand           |       |       |       |       |      |  |  |  |
| Norway                | 39.8  | 40.5  | 41    | 42.4  | 44.2 | 4.4                                    |  |  |
| Poland                | 51.1  | 46.2  | 45.4  | 45.9  | 46.8 | -4.3                                   |  |  |
| Portugal              | 32.6  | 29.9  | 25.7  | 26.4  | 29.1 | -3.5                                   |  |  |
| Slovak Republic       | 18.1  | 18.4  | 20.2  | 21    | 24.6 | 6.5                                    |  |  |
| Spain                 | 49.4  | 49.3  | 49.6  | 50.2  | 46.2 | -3.2                                   |  |  |
| Sweden                | 47.2  | 43.8  | 41.9  | 42.9  | 39.7 | -7.5                                   |  |  |
| Switzerland (German)  | 34.6  | 34    | 34.4  | 36.2  | 35   | 0.4                                    |  |  |
| Switzerland (Italian) | 35.7  | 33.7  | 33.7  | 31.9  | 36.5 | 0.8                                    |  |  |
| Switzerland (French)  | 37.3  | 36.3  | 35.2  | 33.9  | 35.4 | -1.9                                   |  |  |
| Turkey                | 5.3   | 5.9   | 6.9   | 8.3   | 7.1  | 1.8                                    |  |  |
| United Kingdom        | 49.5  | 48.4  | 47.9  | 47.3  | 46.4 | -3.1                                   |  |  |
| United States         | 3     | 3     | 3     | 3     | 2    | -1                                     |  |  |

# Table 6.7. Daily audience share of public service television

Note : Figures are shares of total FTA viewing for all OECD countries except Canada, which is the share of total viewing (including pay TV).

Source: EAO Yearbook 2003; US data from Nielsen via NCTA; Canadian data from OECD; Australian data from ABA.

|                    | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
|--------------------|------|------|------|------|------|------|------|------|------|
| Australia          |      |      |      |      | 3.3  | 3.3  | 3.2  |      |      |
| Austria            | 2.37 |      | 2.45 | 2.47 | 2.53 | 2.7  | 2.68 | 2.73 | 2.77 |
| Belgium (Wallonia) | 3.33 |      | 3.47 | 3.5  | 3.6  | 3.6  | 3.6  | 3.67 | 3.83 |
| Canada             | 3.25 |      | 3.09 | 3.07 | 3.19 | 3.09 |      |      |      |
| Denmark            |      |      |      |      |      |      | 2.6  | 3    | 3    |
| Finland            | 2.48 |      | 2.68 | 2.8  | 2.78 | 2.85 | 2.88 | 2.93 | 2.82 |
| Ireland            |      |      |      |      |      | 2.6  | 2.55 |      |      |
| Italy              |      |      |      |      |      |      | 3.83 | 4    | 4.1  |
| Japan              | 3.56 | 3.7  | 3.58 | 3.75 | 3.85 | 3.61 | 3.7  | 3.91 | 3.71 |
| Korea              |      |      |      | 3.3  | 3.1  | 3.2  | 3.2  | 3.17 |      |
| New Zealand        | 2.77 | 2.83 | 2.77 | 2.8  | 2.8  | 2.85 | 2.88 | 2.88 | 2.68 |
| Portugal           | 2.75 | 2.62 | 3.37 | 3.38 | 3.22 | 3.08 | 3.45 | 3.57 | 3.53 |
| Spain              |      |      | 3.73 | 3.7  | 3.77 | 3.92 | 4.1  | 3.63 | 3.62 |
| Sweden             |      | 2.4  | 2.38 | 2.5  | 2.47 | 2.45 |      | 2.52 | 2.43 |
| Switzerland        | 2.2  | 2.3  | 2.4  | 2.4  | 2.43 | 2.47 | 2.47 | 2.47 | 2.45 |
| Turkey             |      |      |      |      |      |      | 4    | 4    | 5    |
| United Kingdom     |      |      |      |      |      |      | 3    |      |      |
| United States      | 7.2  | 7.25 | 7.38 | 7.52 | 7.65 | 7.7  | 7.92 | 8.02 | 8.18 |

Table 6.8. Average household TV viewing time per day (hours)

| EUR millions              |        |        |        |        |        |  |  |  |
|---------------------------|--------|--------|--------|--------|--------|--|--|--|
|                           | 1999   | 2000   | 2001   | 2002   | 2003   |  |  |  |
| State funded TV           | 25 188 | 26 068 | 27 172 | 27 358 | 27 440 |  |  |  |
| Advertising TV channels   | 17 272 | 19 480 | 19 002 | 18 220 | 18 293 |  |  |  |
| Premium TV channels       | 3 157  | 3 343  | 3 641  | 3 699  | 3 332  |  |  |  |
| Channel package suppliers | 5 154  | 6 725  | 7 646  | 8 222  | 10 275 |  |  |  |
| Thematic TV channels      | 2 290  | 23 732 | 3 248  | 3 374  | 3 405  |  |  |  |
| TV-shopping firms         | 1 152  | 1 324  | 1 465  | 1 659  | 1 783  |  |  |  |
| Total                     | 54 213 | 59 672 | 62 174 | 62 532 | 64 528 |  |  |  |

# Table 6.9. Broacasting revenues: EU25

Note: Data are for all 25 European Union countries.

Source: IDATE (2005), TV 2015. The Future of TV Financing in Europe, Montpellier, France.

StatLink and http://dx.doi.org/10.1787/012067504553

#### Table 6.10. Developments in advertising market shares for different media types in Europe (%)

|            | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
|------------|------|------|------|------|------|------|------|------|
| Television | 31.6 | 31.9 | 32.7 | 33.2 | 33.7 | 33.8 | 34.1 | 34.6 |
| Newspapers | 35.0 | 34.0 | 33.1 | 32.3 | 31.9 | 31.7 | 31.3 | 30.8 |
| Magazines  | 20.1 | 20.4 | 20.0 | 19.5 | 18.9 | 18.6 | 18.4 | 18.1 |
| Billboards | 6.1  | 6.5  | 6.6  | 6.7  | 6.6  | 6.6  | 6.6  | 6.6  |
| Radio      | 5.0  | 5.0  | 5.0  | 6.0  | 6.0  | 6.0  | 6.0  | 6.0  |
| Internet   | 1.1  | 1.2  | 1.3  | 1.7  | 2.2  | 2.7  | 2.9  | 3.1  |
| Cinema     | 0.8  | 0.9  | 0.9  | 0.9  | 0.9  | 0.9  | 0.9  | 0.9  |

Note: Figures in italics are estimates.

Source: ZenithOptimedia, 2004.

|                       | Definition of broadcasting  | Is regulation of video on demand   | Are Internet video transmissions  |
|-----------------------|---|--|---|
| Australia             | TN CA   | TN   | No  |
| Austria               | It is assumed at present that<br>broadcasting services provided over<br>the Internet do not have to be treated<br>as broadcasting, as these services are<br>not able to reach an arbitrary number<br>of recipients with the identical content<br>at the same time. The definition of<br>broadcasting applies to encrypted<br>subscription services.   | Video-on-demand is not treated as<br>broadcasting regardless of the<br>transmission method.  | An IP-based video service, such as TV over<br>DSL, which can guarantee the availability of<br>broadcasting streams to all subscribed<br>costumers at the same time, would be treated<br>as a broadcasting service.  |
| Belgium<br>(Flanders) | The term "broadcasting " is defined by<br>art. 2, 1° of the co-ordinated decrees<br>related to radio and television, 4<br>March 2005.<br>The term applies to every emission of<br>signals of radio or television<br>programmes to the public, irrespective<br>of the platform used or technical<br>procedure. It also includes the point-<br>to-point technique. Individualised<br>information which is confidential<br>however is not included.  | No   | As per the definition of broadcasting (art. 2, 1°<br>of the co-ordinated decrees): "every emission<br>of signals of radio or television programmes to<br>a public, regardless of the platform or technical<br>procedure used." In other words: the carrier is<br>neutral. Broadcasting services over Internet<br>will be treated as broadcasting.   |
| Belgium<br>(Wallonia) |   |  | Yes, but under study in French region.  |
| Canada                | TN, CA. "Broadcasting" means any<br>transmission of programmes, whether<br>or not encrypted, by radio waves or<br>other means of telecommunication for<br>reception by the public by means of<br>broadcasting receiving apparatus, but<br>does not include any such<br>transmission of programmes that is<br>made solely for performance or<br>display in a public place.   | VoD services that are delivered by<br>broadcasting distribution<br>undertakings (including cable,<br>satellite and MDS) are required to<br>have a broadcasting licence. VoD<br>services that are delivered over the<br>Internet are exempt from regulation<br>along with other broadcasting<br>services that are delivered over the<br>Internet. | Technically yes, but regulator has exempted from broadcast regulation.  |
| Czech<br>Republic     | TN, CA. The Act on broadcasting<br>defines the term "broadcasting" as<br>primary dissemination of original radio<br>and television programmes and<br>teletext, intended to be received by<br>the public in encoded or unencoded<br>form, through terrestrial radio<br>transmission facilities, cable systems<br>and satellites, in both analogue and<br>digital form. According to the Act on<br>electronic communications<br>broadcasting is part of electronic<br>communication services which are<br>provided by means of electronic<br>communication networks (based on<br>the principle of technological<br>neutrality). |  | Distribution of radio and TV programmes on<br>the Internet is not considered radio and TV<br>broadcasting and the Media Act does not<br>apply. It is understood as distribution of audio-<br>video information and not as distribution of<br>programmes.<br>The Authors' Act prohibits live broadcasting<br>over Internet. TV corporations release over the<br>Internet only programmes which they have<br>produced. Thus all four national and a number<br>of regional TV channels use the Internet. |

| Table 6 11 Definitions | of broadcasting | & regulation | for internet a | nd VoD |
|------------------------|-----------------|--------------|----------------|--------|
|                        | or broadcasting | arcgulation  | ior internet a |        |

|         | Definition of broadcasting  | Is regulation of video on demand<br>(VoD) technology-neutral?  | Are Internet video transmissions<br>"broadcasting?"  |
|---------|---|--|--|
| Denmark | TN, CA. Broadcasting is defined as<br>"broadcasting of sound and television<br>programmes to the general public by<br>means of radio equipment" ( <i>i.e.</i> radio<br>frequency spectrum assigned for<br>terrestrial use), cable systems for the<br>distribution of sound and television<br>programmes to premises used for<br>private residence and distribution by<br>satellite.   | No specific content regulation on<br>VoD services. General regulations<br>on fair trading, e-commerce and<br>protection of consumer interests,<br>etc., apply.   | There is no specific licence regime under the<br>Broadcasting Act concerning Internet services.<br>Nor is transmission of "TV-like" content on the<br>Internet subject to an authorisation or licensing<br>scheme under the Danish telecommunications<br>regulation  |
| Finland | TN, CA. Broadcasting shall refer to the<br>initial transmission or provision by wire<br>or over the air, including that by<br>satellite, in unencoded or encoded<br>form, of radio and television<br>programmes intended for reception by<br>the public.  | TN   | There is no separate regulation regarding the<br>Internet. All communications networks and<br>technologies are equally regulated<br>(technological neutrality) through the<br>Communications Market Act.   |
| France  | Audio-visual services include audio-<br>visual communication services as<br>defined by art. 2 as well as services<br>making audio-visual, cinematographic<br>or audio works available to the public<br>irrespective of the technical means<br>used.   | VoD service is an online services<br>and therefore not an audio-visual<br>communication service.   | A television services is any commercial service<br>which is electronically delivered for<br>simultaneous reception by the public or a<br>category of the public and is primarily<br>composed of n ordered sequence of<br>programmes composed of images and sound.  |
| Germany | TN, CA. Broadcasting is the provision<br>and transmission for the general<br>public of presentations of all kinds of<br>speech, sound and picture using<br>electromagnetic oscillations without<br>junction lines or along or by means of<br>a conductor. The transmission<br>platform is therefore irrelevant. The<br>definition includes presentations which<br>are transmitted in encoded form or<br>can be received for a special payment.  | TN The legal definition of a video-<br>on-demand service as<br>broadcasting or as a licence-free<br>telemedia does not depend on the<br>nature of the transmission but on<br>its content and its relevance for<br>opinion formation. | Media services are information and<br>communication services intended for the public<br>in text, image or sound, which are<br>disseminated using electromagnetic<br>oscillations without junction lines or along or by<br>means of a conductor. Media services are a<br>subgroup of telemedia. Telemedia are other<br>information and communication services than<br>broadcasting and telecommunication.<br>Nevertheless, media services (telemedia<br>intended for the public) with a programme-<br>related content are vital components of the<br>services offered by broadcasters and are<br>therefore protected by the Constitution. They<br>are in principle free of licensing requirements<br>unless they are exceptionally to be defined as<br>broadcasting. Such exceptions include, for<br>example, information on current transmissions. |
| Greece  | TN, CA. The transmission by wire or<br>by air, including by satellite, in<br>unencoded or encoded form, of<br>television programmes intended for<br>reception by the public. It includes the<br>communication of programmes<br>between undertakings with a view to<br>their being relayed to the public. It<br>does not include communication<br>services providing items of information<br>or other messages on individual<br>demand such as telecopying,<br>electronic data banks and other similar<br>services, as long as these services do<br>not transmit audiovisual works of any<br>form. | No input.  | No input.  |

| Table 0.11. Definitions of producasting & regulation for internet and you toontinged |
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|            | Definition of broadcasting   | Is regulation of video on demand  | Are Internet video transmissions  |
|------------|--|---|---|
|            |  | (VoD) technology-neutral?   | "broadcasting?"   |
| Hungary    | TN, CA.  | No current regulation.  | No.   |
| Iceland    |  |   |   |
| Ireland    | TN, CA. Broadcasting means a<br>service which comprises a compilation<br>of programme material of any<br>description and which is transmitted or<br>relayed by means of wireless<br>telegraphy, a cable or MMD system or<br>a satellite device, directly or indirectly<br>for reception by the general public,<br>whether that material is actually<br>received or not, but does not include<br>such a service provided by means of<br>the Internet. Broadcasting includes<br>encrypted and unencrypted services<br>free to air and subscription services.   | True VoD is not available.  | No.   |
| Italy      | TN, CA. The term refers to the<br>delivery of television and radio<br>programmes. Subscription and<br>encrypted services are also included.  | Apparently TN (classified as telecom service)                           | Audiovisual services provided over the Internet<br>are not currently covered by existing legislative<br>and regulatory framework.   |
| Japan      | TN, CA   | TN  | No  |
| Korea      | TN, CA. Broadcasting refers to the<br>planning, programming/production and<br>the transmission of a broadcasting<br>programme to the public (including<br>receivers of individual contracts;<br>"viewers") through telecom facilities.   | TN. Since VOD service is a telecom service, it is regulated by the MIC. | MIC and KBC are currently discussing how to define the provision of linear content service(broadcasting service) over the Internet. |
| Luxembourg | TN, CA.  | TN.   | Yes.  |
| Mexico     | <ul> <li>Broadcasting: services provided by<br/>the propagation of electromagnetic<br/>waves of radio or associated radio and<br/>video using frequency bands from the<br/>spectrum attributed by the state. This<br/>term applies only to open services and<br/>not to the DTH.</li> <li>Radio and TV: the use of<br/>electromagnetic waves through the<br/>installation, functionality and operation<br/>of broadcasting stations through<br/>modulation, amplitude systems or<br/>frequency, television, facsimile or<br/>other technical procedure possible.<br/>Audio and television services are<br/>terrestrial.</li> <li>Pay TV (cable, DTH and MMDS):<br/>considered a public<br/>telecommunications service for which<br/>the subscriber pays a monthly rate.</li> </ul> | TN  | Content on the Internet is not regulated. To<br>become an ISP only registration is required.  |

# Table 6.11. Definitions of broadcasting & regulation for internet and VoD (continued)

|                    | Definition of broadcasting   | Is regulation of video on demand<br>(VoD) technology-neutral?   | Are Internet video transmissions<br>"broadcasting?"  |
|--------------------|--|---|--|
| Netherlands        | The Dutch Media Act in its definition<br>and interpretation of broadcasting and<br>programme services does not make<br>any distinction between the different<br>transmission platforms. In principle<br>therefore it is not relevant whether a<br>service is offered via cable, satellite or<br>terrestrial airwaves. Nevertheless, due<br>to legal provisions, audiovisual<br>services offered via the Internet or<br>mobile networks will usually not be<br>considered as broadcasting but as<br>telecommunications since they are<br>only available on individual demand. | No VOD offered ("near VOD is<br>broadcasting")  | No (but transmissions by public broadcasters<br>subject to some regulation) According to<br>Dutch regulations Internet services are not<br>considered broadcasting but<br>telecommunication services, since on the<br>Internet information is sent to a user on<br>individual request. |
| New<br>Zealand     | TN, CA   | TN  | No   |
| Norway             | TN (unclear if subscription services included)   | TN  | No (they are regulated as "data transmission")   |
| Poland             | TN, CA This term includes in<br>particular transmission of programme<br>services by the means of terrestrial,<br>satellite and cable networks. It also<br>includes subscription services and<br>encrypted services.  | n/a   | Those services are not treated as a broadcasting, as they not fulfil the definition of broadcasting set in the Broadcasting Act. Such services are subject to the Telecommunication Law.   |
| Portugal           | TN, CA. The term "broadcasting"<br>applies across platforms, excluding<br>internet transmissions. Subscription<br>and encrypted services fall under the<br>heading of broadcasting.  | TN. There is no difference.<br>Regulation should aim at<br>technological neutrality.  | No (data transmission). This kind of services is<br>under consideration although most cases fall<br>under the legal framework for electronic<br>communications.  |
| Slovak<br>Republic | TN, CA. Broadcasting is the spreading<br>of original coded or uncoded radio<br>programme services or television<br>programme services as well as other<br>sound, visual or audio-visual<br>information including teletext via public<br>telecommunication networks or<br>telecommunication equipment defined<br>for reception by the public;<br>broadcasting does not include<br>communication services directed to<br>providing information or other<br>communications on the basis of<br>individual demand or broadcasting via<br>Internet.                                | Broadcasting does not include<br>communication services directed to<br>providing information or other<br>communications on the basis of<br>individual demand.   | Broadcasting does not include communication<br>services directed to providing information or<br>other communications on the basis of<br>individual demand or broadcasting via Internet.  |
| Spain              | TN, CA. Television is primary<br>broadcasting, with or without cable,<br>terrestrial or by satellite, codified or<br>not, of televised programmes for the<br>public. This definition does not include<br>communication services rendered<br>upon individual request, the aim of<br>which is to supply information or<br>provide other services, such as<br>facsimile services, electronic<br>databases and similar services.   | TN. VoD is considered a<br>telecommunications service and is<br>subject to its general regulations;<br>no distinction is made according to<br>the transmission means used.<br>Currently, VoD services are<br>rendered by the cable operator<br>ONO and video services by ADSL<br>Imagenio, Jazztel and Wanadoo. | Under current regulation, the Administration<br>construes radio or television by Internet to be<br>radio and television and subject to content<br>rules that govern them, regardless of the fact<br>that concession and licence regulations are not<br>applied to them.                |

# Table 6.11. Definitions of broadcasting & regulation for internet and VoD (continued)

|                   | Definition of broadcasting  | Is regulation of video on demand<br>(VoD) technology-neutral?   | Are Internet video transmissions<br>"broadcasting?"  |
|-------------------|---|---|--|
| Sweden            | TN, CA. When the term "broadcasting"<br>is used in Sweden it refers to services<br>that can be received by the general<br>public and it is normally not limited to<br>any particular transmission platforms<br>or any particular service.   | TN. A true VoD service would not<br>be treated differently according to<br>the transmission method.   | Services transmitted over the Internet that are<br>initiated by the broadcaster may be treated as<br>broadcast services according to the Radio and<br>Television Act.  |
| Switzerland       | TN, CA.   | TN.   | Apparently not (they are classified as telecommunications services).   |
| Turkey            | TN (CA apparently included). This law<br>deals with matters relating to radio<br>and television broadcasts transmitted<br>by any and all techniques, methods or<br>means and by electromagnetic waves<br>or other means under any denotation<br>for reception domestically or abroad.   |   | No regulation  |
| United<br>Kingdom | TN, CA. The term "broadcasting" in<br>UK legislation refers to "transmission<br>by wireless telegraphy". However,<br>when referring to television channels,<br>the term "service" is generally used. A<br>television service becomes licensable<br>(and subject to regulation) if it is made<br>available for reception by members of<br>the public. A service is available for<br>reception by members of the public<br>(broadly) if it can be received, whether<br>that requires the viewer to purchase a<br>new receiver or set-top box, to pay for<br>a subscription, or to install an aerial<br>(or satellite dish). | Yes. True on demand services are<br>not licensable and are not<br>regulated by Ofcom. VoD services<br>are overseen by a self-regulatory<br>body called the Association for TV<br>on Demand (ATVoD). ATVoD<br>membership is not limited by<br>choice of transmission technology.<br>The current ATVoD membership<br>includes cable operators, BT<br>(PSTN), and operators of<br>proprietary networks like<br>Homechoice (Video Networks).<br>Homechoice was recently acquired<br>by the ISP Tiscali. | No. Statutory regulation only extends to linear<br>services; on-demand services are subject to a<br>self-regulatory regime. The current<br>Communications Act largely excludes from<br>statutory regulation linear video services<br>transmitted over the Internet, unless they<br>satisfy the definition of a "Television<br>Licensable Content Service" (TLCS). The<br>definition for TLCS is intended to capture only<br>services which are broadly identical to<br>broadcast TV. |
| United<br>States  | Under the Communications Act of<br>1934, the term "broadcasting" means<br>the dissemination of radio<br>communications intended to be<br>received by the public, directly or by<br>the intermediary of relay stations.  | TN. VoD is not treated differently<br>from other subscription services  | The Internet is not regulated. Also, under<br>provisions of the Communications Act of 1934,<br>broadcast regulation pertains to radio<br>communications intended to be received by<br>the public, directly or by the intermediary of<br>relay stations.  |

| Table 6.11. Definitions of broadcasting & regulation for internet a | Ind VoD (continued) |
|---|---------------------|
| Table of the broadbading a regulation for internet a                |                     |

|                | Must-carry re  | egulations  | Are EPG services subject to must-list  |  |
|----------------|--|---|--|--|
|                | Cable  | Satellite   | regulation?  |  |
| Australia      | n.a.   | n.a.  | <ul> <li>For datacasting licensee.</li> <li>Listing must be equivalent for all public or<br/>commercial broadcasting services.</li> <li>If requested by broadcaster.</li> </ul>  |  |
| Austria        | The Private Television Law states<br>the obligation of cable network<br>operators to broadcast the radio and<br>television programmes of the PSB<br>and the television programmes of<br>private nation-wide broadcasters.  | No Austrian satellite services.   | Yes.   |  |
| Belgium        | - All Flemish and Dutch PSB programmes.  | No.   | Electronic communication network operators<br>must make EPG facilities available for<br>selected digital services.   |  |
| Canada         | <ul> <li>For cable licensees.</li> <li>Extensive conditions, dependent<br/>on number of subscribers.</li> </ul>  | Yes.  | There are no specific regulatory<br>requirements governing access to the<br>electronic programming guides of<br>distributors using digital technology, but<br>they are subject to general prohibition<br>against "undue preference" for any party,<br>including the proprietor).<br>However, distributors generally include all<br>the channels they distribute in their<br>electronic programming guides.                           |  |
| Czech Republic | All national channels of statutory<br>(public) broadcasters available and<br>all national analogue channels of<br>licensed (private) broadcasters,<br>including local broadcasting on<br>frequencies shared with a licensed<br>national broadcaster.                                     | Only light regulation is applied<br>within the scope of the acts on<br>broadcasting and electronic<br>communications.   | Context of content and technical regulation<br>of EPG and API in the Czech Republic is<br>regulated in the Act on electronic<br>communications. No action has so far been<br>required in the framework of regulation of all<br>types of TV digital broadcasting.   |  |
| Denmark        | All public service radio and<br>television programmes broadcast by<br>DR, TV 2/DANMARK and the<br>regional TV 2 stations including the<br>regional programmes intended for<br>reception in the area concerned.   | No.   | National IT and Telecom Agency may lay<br>down rules requiring multiplex operators to<br>offer access to APIs and to EPGs on fair,<br>reasonable and non-discriminatory basis.   |  |
| Finland        | -Public service television and radio<br>programmes that are freely<br>receivable in the municipality in<br>which the network is located.<br>-Freely receivable ancillary and<br>supplementary services related to<br>these programmes.   | No.   | The only legislation that applies specifically<br>to electronic programme guides covers the<br>content and structure of the opening page of<br>an electronic programme guide.  |  |
| France         | Must-carry obligations are imposed<br>only on cable operators with a<br>significant number of viewers who<br>use their services as their main<br>means of accessing free-to-air<br>broadcasting services. Cable<br>operators must also carry local<br>channels and local cable channels. | Must-carry obligations are<br>imposed only on cable and<br>satellite operators with a<br>significant number of viewers<br>who use their services as their<br>main means of accessing free-<br>to-air broadcasting services. | The law does not distinguish between<br>conditional access services and other<br>services but between audio-visual<br>communication services and other services<br>(online communication services for the<br>public, such as VoD, services for private<br>correspondence).<br>Within audio-visual communication services,<br>the law distinguishes among television<br>services, radio services and other services<br>(such as EPG). |  |

# Table 6.12. Must-carry and EPG must-list obligations

|            | Must-carry regulations   |   | Are EPG services subject to must-list                           |  |
|------------|--|---|---|--|
|            | Cable  | Satellite   | regulation?   |  |
| Germany    | <ul> <li>For cable operators and DVB-T.</li> <li>extensive regulation at level of<br/>Länder.</li> <li>More detailed for analogue than for<br/>digital cable operators.</li> </ul>   | A distinction must be made<br>between personal criteria<br>(organisational form, loyalty to<br>constitution, independence from<br>state and its institutions, etc.)<br>and other preconditions to<br>ensure a diversity of opinions.<br>These preconditions apply<br>irrespective of whether the<br>applicant is German or from<br>abroad | Public service channels should be given appropriate prominence. |  |
| Greece     | No cable service.  | Multichoice Hellas SA.  | n.a.  |  |
| Hungary    | Yes.   | No.   | n.a.  |  |
| Iceland    |  |   | n.a.  |  |
| Ireland    | The four national free-to-air terrestrial channels.  | No.   | n.a.  |  |
| Italy      | No.  | No.   | n.a.  |  |
| Japan      | A cable television broadcaster that<br>is also a licensee for cable television<br>broadcasting facilities, in a zone<br>which has been designated by the<br>Ministry of Internal Affairs and<br>Communications as having signal<br>interference, is required to obtain<br>and retransmit all terrestrial<br>broadcasting programmes intact and<br>simultaneously (Cable Television<br>Law Article 13).<br>If a content distributor registers as a<br>"Broadcaster on<br>Telecommunications Service", there<br>is no requirement for<br>telecommunications carriers to<br>transmit particular channels. (Law<br>Concerning Broadcast on<br>Telecommunications Service,<br>Telecommunications Susiness Law,<br>etc.) | There is no requirement for DBS<br>operators to transmit particular<br>channels. (Broadcast Law, Law<br>concerning Broadcasts on<br>Telecommunications Service).  | No specific regulation.   |  |
| Korea      | -The transmission of the terrestrial<br>broadcasting service: KBS1, EBS.<br>- Three or more respective public<br>and religious channels recognised<br>by the KBC and one TV<br>broadcasting channel as a regional<br>channel.  | Yes.  | No.   |  |
| Luxembourg | No.  | No.   | n.a.  |  |
| Mexico     | Federal government channels ( <i>e.g.</i> Congreso channel).   | Not provided in Mexico.   | No.   |  |

| Table 6.12 | Must-carry and EPG must-list obligations (continued) |  |
|------------|--|--|
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|                 | Must-carry regulations  |  | Are EPG services subject to must-list  |  |
|-----------------|---|--|--|--|
|                 | Cable   | Satellite  | regulation?  |  |
| Netherlands     | - For cable operators.<br>- At least 15 channels, including<br>national + regional + municipal<br>public broadcasters + Belgian PSBs.                             | No.  | The operator of a system of conditional access, which is suitable for and aimed at the transmission of digital services, provides these services on fair, reasonable and non-discriminatory technical facilities, so that persons concluding an agreement with this operator can receive these services. These provisions deal with conditional access for digital TV and associated facilities, such as APIs or EPGs. |  |
| New Zealand     | No.   | No.  | No.  |  |
| Norway          | - Cable owners.<br>- Must transmit Norwegian<br>Broadcasting Corporation/ TV2 /<br>terrestrial public TV services.  | No.  | n.a.   |  |
| Poland          | -National programme services of<br>public radio and television.<br>-Regional programme services of<br>public radio and television, received<br>in the given area. | No   | The chairman of the National Broadcasting<br>Council may impose obligations upon<br>business operators aimed at ensuring<br>consumers' access to EPG, at ensuring<br>users' access to digital radio and television<br>transmissions, etc.  |  |
| Portugal        | Not yet established under the Law 5/2004 of 10 February. The TV channels that are currently carried by cable are a legacy from the previous legislation.          | The DTH service available in<br>Portugal is an extension of the<br>main cable operator's offer, in<br>areas not covered by its cable<br>network. | Not defined, but the communications<br>regulator can impose obligations on any<br>undertaking that is necessary to provide<br>access to APIs (application program<br>interfaces) specified by the competent<br>authorities (the media authority) under the<br>law.   |  |
| Slovak Republic | Public and local service<br>broadcasters and broadcasters by<br>licence which can be received by<br>ordinary receiving equipment.                                 | Yes.   | No.  |  |
| Spain           | -Specific channels.<br>-A percentage of the Spanish<br>language channels must belong to<br>independent channel holders.   | No.  | Yes, but no further information available.   |  |
| Sweden          | Yes, SVT1, SVT2, SVT24,<br>Barnkanalen, Zunskapskanalen,<br>TV4 and one "public access"<br>channel licensed by the Radio and<br>TV Authority.                     | No.  | API and EPG are not regulated by law;<br>however, the Radio and TV Authority has<br>been commissioned by the government to<br>monitor the development of the API<br>situation and report any issues that may<br>require further action by the legislature. This<br>is also the case for electronic programme<br>guides.  |  |

# Table 6.12. Must-carry and EPG must-list obligations (continued)

|                | Must-carry regulations   |   | ations Are EPG services subject to must-list   |  |
|----------------|--|---|--|--|
|                | Cable  | Satellite   | regulation?  |  |
| Switzerland    | Cable operators: Swiss PSBs +<br>terrestrial and public channels<br>designated to the regional and<br>linguistic area of the cable operator.   | No.   | If a cable operator provides EPG: due<br>prominence for Swiss PSB + first 20<br>positions to be assigned to terrestrial and<br>public channels designated to the regional<br>and linguistic area of the broadcaster. |  |
| Turkey         |  |   | No.  |  |
| United Kingdom | Not for cable, but for terrestrial<br>transmission networks10: BBC,<br>Channel 3-5 if digital + public<br>teletext service.  | No.   | <ul> <li>Appropriate prominence for PSBs.</li> <li>Specific rules for disabled people.</li> <li>BSkyB must allow any TV service if requested.</li> </ul>   |  |
| United States  | US must-carry requirements are not<br>content regulations, but obligations<br>to provide carriage to local<br>broadcast stations. Under the<br>Communications Act, cable<br>operators must set aside up to one<br>third of their channel capacity for the<br>carriage of local commercial<br>television stations and additional<br>channels for local non-commercial<br>stations depending on the system's<br>channel capacity. DBS operators<br>may provide local-into-local<br>broadcast television service. Unlike<br>cable operators that are required to<br>carry local television stations in<br>every market they serve, a DBS<br>operator must carry all stations in<br>any market where it chooses to<br>carry one local television station. In<br>both the cable and DBS contexts,<br>commercial broadcasters may elect<br>to be carried pursuant to must-carry<br>status or retransmission consent.<br>Where a station elects must-carry it<br>is generally guaranteed carriage<br>without compensation for this<br>carriage; under retransmission<br>consent, the broadcaster and cable<br>or DBS operator negotiate an<br>agreement that may involve<br>compensation in return for<br>permission to retransmit the<br>broadcast signal. | The Satellite Home Viewer<br>Improvement Act of 1999<br>requires that any DBS operator,<br>who delivers local broadcast<br>signals in any market, must<br>deliver all available local<br>broadcast signals. A DBS<br>operator is not required to<br>deliver any local broadcast<br>station that substantially<br>duplicates the signal of another<br>local network affiliate. | No.  |  |

Table 6.12. Must-carry and EPG must-list obligations (continued)

|                   |   | -  |  |
|-------------------|---|--|--|
|                   | Cross-media ownership regulation  | Foreign ownership limits   | Limitations on number of stations  |
| Australia         | Local/national TV limit; local radio limit; cross-media limit   | Commercial television 15%; no two foreign owners together greater than 20%; no more than 20% directors foreign; pay TV services 20% single, 35% foreign in aggregate | n.a.   |
| Austria           | Cross-media limits for nation wide providers of terrestrial TV,<br>cable TV and satellite TV in case of certain levels of coverage in<br>radio, cable networks and the daily and weekly press.  | 49% terrestrial, cable, DBS (but European<br>Economic Area members not considered foreign)   | There exists no limitation on the number of stations.  |
| Belgium           | Radio limits within French communities; television limits within<br>French community  | Flemish none; French n/a   | Flemish community: a legal person can only exploit two<br>radio stations on national level, one in each region and local<br>293. French community: n/a |
| Canada            | Cross-media limits are based on a case-by-case review. In case<br>a licensee controls television and newspaper operations, news<br>management functions and news gathering functions have to be<br>kept separate.   | 20% (33.3% for a holding corporation)  | There exists no limitation on the number of stations on the national market, only regarding possible dominance in a specific (regional) market.        |
| Czech<br>Republic | A provider of national broadcasting is not allowed to take a majority share in an undertaking of another provider of national (analogue) broadcasting. One legal or natural person can be a holder of at most two licences for providing of national digital broadcasting at the same time. | Each foreign owner has to satisfy the conditions for<br>an undertaking in the Czech Republic according to<br>the Code of Commerce (no specifics given)               | There exists no limitation on the number of stations.  |
| Denmark           | n.a.  | n.a.   | n.a.   |
| Finland           | None  | None   | n.a.   |

# Table 6.13. Media cross-ownership regulation (continued)

|         | Cross-media ownership regulation   | Foreign ownership limits   | Limitations on number of stations   |
|---------|--|--|---|
| France  | <ul> <li>For terrestrial television, arts. 41-1, 41-1-1, 41-2 et 41-2-2 of the Law of 30 September 1986 as amended define the thresholds of concentration of medias at the national and sub-national levels. At the national level, an authorisation cannot be delivered if it would place the operator in more than two of the following three situations: <ul> <li>Run one or several analogue television services serving at least 4 million inhabitants.</li> <li>Run one or several terrestrial analogue radio stations serving at least 30 million inhabitants.</li> <li>Run or control daily newspapers containing political and general information which represent more than 20% of the total national distribution.</li> </ul> </li> <li>At sub-national level, an authorisation cannot be delivered if it would place the operator in more than two of the following three situations: <ul> <li>Run or control daily newspapers containing political and general information which represent more than 20% of the total national distribution.</li> <li>At sub-national level, an authorisation cannot be delivered if it would place the operator in more than two of the following three situations: <ul> <li>Run one or several analogue television services, national or otherwise, received in the zone in question.</li> <li>Run one or several analogue radio stations, national or otherwise, for which the potential audiences.</li> <li>Run or control one or more daily newspapers containing political and general information, national in scope or not, which are distributed in the zone in question. For the other electronic networks, no limitation.</li> </ul> </li> </ul></li></ul> | For terrestrial television, according to art. 40 of the<br>Law of 30 September 1986 as amended, the same<br>"foreign" (other than European Union) natural or<br>legal person may not hold more than 20% of the<br>capital or voting rights of an entity which holds an<br>authorisation to distribute a radio or television<br>service for a service that is delivered in French. For<br>the other electronic networks, no limitation. | For terrestrial television (art. 41 of the Law of 30 September<br>1986 as amended), the same person can hold a single<br>authorisation for a national television service distributed in<br>analogue form, seven authorisations for national television<br>services distributed in digital format. A grouping of<br>authorisations by the same person for local services must<br>not exceed 12 million inhabitants and cannot represent two<br>services in the same zone. The law also covers joint holding<br>of authorisations for national and local television services,<br>and prohibits the grouping of these authorisations if the<br>audience for the national service exceeds 2.5% of the total<br>audience for television services (the calculation is to be<br>determined by a decree which has not yet appeared).<br>For the other electronic networks, no limitation. |
| Germany | Newspaper cross-media limits only. There is a range of licensing restrictions to ensure diversity of opinion.  | None   | There exists no limitation on the number of stations.   |
| Greece  | Local radio, local television, cross-media   | Terrestrial "free access" television 25%   | n.a.  |
| Hungary | None   | None   | n.a.  |
| Iceland | n.a.   | n.a.   | n.a.  |
| Ireland | n.a.   | n.a.   | n.a.  |
| Italy   | Broadcasters cannot acquire a share of newspaper companies<br>until 2010. TLC operators can not gain more than 10% of<br>revenues of integrated communications systems (SIC). SIC is<br>composed by the following main markets: TV, radio, newspaper,<br>magazine, advertising and sponsorship.  | None for EEA countries; other countries limit based<br>on reciprocity. A legal entity based in a foreign<br>country cannot control a national terrestrial<br>broadcaster, if that country does not apply a<br>reciprocity condition clause.  | 20% of programmes diffused on a national basis.   |

|             | Cross-media ownership regulation  | Foreign ownership limits  | Limitations on number of stations   |
|-------------|---|---|---|
| Japan       | One operator cannot control all three media (television service,<br>radio service and newspapers) in one area. A terrestrial<br>broadcaster cannot own more than half of the voting rights of a<br>programme-supplying broadcaster on BS. A broadcaster can not<br>own a certain percentage of voting rights of another broadcaster:<br>-Between terrestrial broadcasters (in an area), more than 10% of<br>voting rights.<br>-Between terrestrial broadcasters (in different areas), one-fifth or<br>more of voting rights.<br>-Between local terrestrial broadcasters (within 7 connected<br>different areas), one-third or more of voting rights or no<br>regulation according to geographic conditions (eased in 2003).<br>-To programme-supplying broadcaster on BS or CS, one-third or<br>more of voting rights.<br>-Cable television broadcaster, broadcaster on<br>telecommunications services, no regulations.<br>No more than one-fifth of the directors of a broadcaster can also<br>serve as directors or another broadcaster. The executive<br>directors of a broadcaster. | Terrestrial broadcaster, programme-supplying<br>broadcaster on DBS. There is a foreign ownership<br>restriction on terrestrial broadcasting which limits<br>foreign persons and others (foreign government or<br>its representative, foreign judicial person or<br>organisation) from holding more than 20% of the<br>voting shares of licensees of terrestrial broadcasting<br>radio station. Calculation of the amount of foreign<br>ownership includes the voting shares that foreign<br>persons and others hold indirectly ( <i>i.e.</i> the voting<br>shares owned by judicial person or organisations of<br>which foreign persons and others hold a certain<br>amount of shares).<br>-Facility-supplying broadcaster on DBS. Foreigners<br>or foreign-controlled enterprises are not granted<br>licences for broadcasting stations. In this case,<br>"foreign-controlled" means that an enterprise is<br>represented by foreigners, on e-third or more of the<br>total voting rights are owned by foreigners.<br>-Cable television broadcaster, broadcaster on<br>telecommunications services, no regulation. | Terrestrial broadcaster: the number of stations controlled by<br>one operator is basically limited to 1.<br>Programme-supplying broadcaster on BS (broadcasting<br>satellite) digital broadcasting: the number of transponders<br>used by one operator is basically limited to a half.<br>Programme-supplying broadcaster on CS (communications<br>satellite) digital broadcasting: the number of transponders<br>used by one operator is basically limited to 4. |
| Korea       | Television and radio limits; cross-media limits   | Terrestrial prohibited; cable 49%, satellite 33%  | n.a.  |
| Luxembourg  | Local radio limit; unspecified cross-media limits   | None  | n.a.  |
| Mexico      | No limit on number of stations; n/a for cross-media limits  | Prohibited for terrestrial TV; Foreign investment<br>shall not exceed 49% of the total capital for MMDS,<br>DBS and cable, some possible exceptions in case<br>of cellular telephone services.  | n.a.  |
| Netherlands | Limit for commercial broadcasters to their share of the (non)daily<br>newspaper market, in order to guarantee plurality and diversity<br>of news provision.   | None  | Only one FM frequency or combination of FM frequencies shall be used to transmit the radio programmes of one and the same establishment. Unclear on the exact number of stations.   |
| New Zealand | None  | No specific limits, but foreign investment requires approval of the Overseas Investment Commission.   | No sector specific regulation. Acquisitions are subject to the mergers and acquisitions provisions of the Commerce Act and a "substantially lessen competition" test is applied.  |
| Norway      | No specific limits (but "general regulations of competition and<br>media ownership apply").   | None  | n.a.  |

# Table 6.13. Media cross-ownership regulation (continued)

|                    | Cross-media ownership regulation  | Foreign ownership limits  | Limitations on number of stations   |
|--------------------|---|---|---|
| Poland             | None, except if the media regulatory body considers freedom of expression and the presentation of different opinions to be endangered.  | Companies having foreign shareholders may be<br>awarded a broadcasting licence if the stake held by<br>foreign persons in the share capital of the company<br>does not exceed 49% and persons of Polish<br>nationality who permanently reside in Poland<br>constitute a majority of the members of the Board of<br>Management of the said company.  | n/a   |
| Portugal           | None, except if the competition authority considers the<br>expression of freedom of speech and the presentation of<br>different opinions endangered.  | None  | No specific regulation for television. Individuals and<br>companies may only detain holdings in a maximum of five<br>radio broadcasting operators.  |
| Slovak<br>Republic | Limits on newspaper ownership for broadcasters and vice versa<br>for newspapers or broadcasting services that reach half of the<br>Slovak population. Any connection through capital between a<br>national broadcasting service and a publisher of national<br>periodicals. | n.a.  | One broadcasting licence for television and one<br>broadcasting license for radio. This does not apply to<br>monothematic channels (excluding news channels).   |
| Spain              | Local and national television limits, but no cross media limits.  | Capital share of persons who are not from any<br>member state of the EU cannot exceed directly or<br>indirectly 25% of the total amount.  | There exists no limitation on the number of stations.   |
| Sweden             | None. Some licences for terrestrial television stipulate that<br>ownership and influence on the licensee may not change in a<br>way that would substantially affect ownership concentration<br>within the media field.  | None.   | There exists no limitation on the number of stations.   |
| Switzerland        | Case-by-case on number of stations; no specific cross-media<br>limits   | Art. 11 (3) LRTV and art.2 and art. 7(2)(3) of the<br>Ordinance of the Federal Council on radio and<br>television (ORTV): the person requesting a Swiss<br>licence for the distribution of a radio or television<br>programme must be a legal person whose<br>headquarters are in Switzerland and under Swiss<br>control (that is, more than half of the equity or<br>shares are in Swiss hands and these persons hold<br>more than half of voting rights at general<br>assemblies or shareholders' meetings); le person<br>requesting can also be a natural person domiciled in<br>Switzerland or a legal person under foreign control<br>but whose headquarters are in Switzerland, to the<br>extent that the foreign state offers the same degree<br>of reciprocity to Swiss citizens or legal persons<br>under Swiss control. | According to art. 11(1g) LRTV, le candidate for a<br>broadcasting licence undergoes a specific examination with<br>respect to its market situation. The authority thus ensures<br>that diversity of views and offerings is not endangered. In<br>this framework, the Competition Commission can also<br>express its views. A response is given on a case-by-case<br>basis |

|                   | Cross-media ownership regulation   | Foreign ownership limits      | Limitations on number of stations   |
|-------------------|--|-------------------------------|---|
| Turkey            | No cross-media limits.   | Radio and television 25%      | Unspecified limits on number of stations.   |
| United<br>Kingdom | Limits on cross-media ownership that involves newspapers.<br>Political bodies and advertising agencies are disqualified from<br>holding a Broadcasting Act licence.  | None                          | There exists no limitation on the number of stations.   |
| United<br>States  | In markets where there are at least 20 separately owned TV,<br>radio, cable and newspaper "voices" an entity can own up to<br>2 TV and 6 radio stations (or 1 TV and 7 radio stations). There is<br>a sliding scale for markets with fewer than 20 voices. | Limited to 20% of any entity. | For TV, there is no limit on the number of stations one entity<br>can own on a national basis as long as the stations do not<br>collectively reach more than 39% of the US population. In<br>any individual local TV market, an entity can own up to 2 TV<br>stations if one station is not among the top four rated<br>stations and there are at least eight independent TV stations<br>in the market. Radio has no limit on the number of stations<br>owned nationally nor on the percent of population reached.<br>Radio does; however, have limits on the number of stations<br>owned in any given local radio market. In markets with 45 or<br>more stations, the limit is eight stations. There is a sliding<br>scale for markets with fewer than 45 stations |

# Chapter 7

# **Main Trends in Pricing**

Prices for communications across the OECD area have continued to fall and users commonly receive better services for prices lower than they paid just two years earlier. The chapter looks at telecommunication pricing trends in the OECD area. It highlights the growth of flat-rate communication plans for both voice and data services. It also uses the OECD telecommunication price comparison methodology to provides comparative data on the different baskets of communication services across the OECD area for fixed and mobile telephony for both residences and business subscribers. A section devoted to broadband pricing examines total subscription costs as well as prices per Mbit/s for all 30 OECD member countries. Finally, the chapter looks at the development of bundled services and pricing for leased lines.

# Introduction

Prices for communications across the OECD area have continued to fall over the past two years. Interestingly, some of these savings have been spent on new telecommunication services. The result of this transfer of revenues from one service to another has helped telecommunication providers weather the decline in revenues from fixed-line telephony highlighted in Chapter 3. Broadband providers have been the largest beneficiaries of this transfer, while companies providing only fixed-line services have faced steep revenue declines.

Telecommunication prices have fallen in real terms in many OECD countries. For example, yearly expenditure on a standard basket of telecommunications services in the United Kingdom in 2005 was USD 115.21 (GBP 61.10); the same consumption would have been 20% more expensive in 2001 just four years earlier. Prices for broadband in the United Kingdom have decreased rapidly and the costs of fixed-line telephony have decreased the least (see Figure 7.1).



Figure 7.1. Real cost of average UK household telecommunication consumption

StatLink and http://dx.doi.org/10.1787/002051205576

One of the ways communication providers have addressed falling voice revenues is by bundling higher-margin services such as broadband and television with voice. In September 2005, the OECD examined 87 firms across the OECD area and found such "triple-play" or "multiple-play" offers available from 48 providers in 23 countries. Multiple play offers were available on all key wired infrastructure such as DSL, cable and fibre. The price of a combined video, voice and data offer varies over the OECD area but prices for bundled services in some countries were less expensive than a stand-alone broadband connection in others.

#### Flat-rate plans

Another key trend to gain prominence is the ability to subscribe to flat-rate calling and data plans. Flat-rate plans are commonly preferred by consumers who may be willing to pay more for a connection if they do not have to worry about the amount of time they spend on the phone or on line. AT&T in the United States first offered flat-rate mobile plans in the late 1990s. However, similar unlimited calling plans have been slow to appear in other OECD countries.

Mobile operators in particular have found ways to offer the convenience and security of flat-rate plans to users. Mobile operators such as Orange in France offer unlimited calling to three other mobile phones on the Orange network at no extra charge.<sup>1</sup> T-Mobile in the United States allows family members to share a basket of minutes for off-network calls while all calls to other T-Mobile subscribers are free. Vodafone in the United Kingdom has a similar plan for business subscribers on which all calls to other employees on the same plan are free. Vodafone also offers free calls to the fixed lines of the enterprise for the first 60 minutes of each call.<sup>2</sup> It has also introduced free on-net calling in Portugal.

Flat-rate calling to fixed lines is also becoming more common on fixed networks with the rapid adoption of VoIP by operators and users. In September 2005, unlimited flat-rate calling to fixed lines was available in 14 of the 30 OECD countries (Table 7.1). Recently, however, these offers have started to include some calls to mobile phones.

This shift away from per-call charges (often referred to as rebalancing) can be easily seen in Figure 7.2, Figure 7.3 and Table 7.2. The total cost of fixed-line calling has decreased gradually since 1990. Usage charges alone dropped over 60% in the last 16 years. However, much of the decline in usage charges was recouped through increased fixed subscription charges. The combination of increases for fixed-line subscriptions and the reduction in usage charges has led to a net decline of 11% in the residential market and 34% in the business market for fixed-line charges.



Figure 7.2. Time series for residential phone charges

In some cases, operators have attempted to shift all fixed and mobile charges to one monthly subscription. In 2005, France Telecom (now Orange) introduced an offer of unlimited phone calls from a France Telecom fixed line to other fixed lines and mobile



Figure 7.3. Time series for business phone charges

phones throughout Europe and the North America for USD 100.60 (EUR 79) per month. A less expensive option was also available which made calls to fixed and mobile phones free during evenings and weekends. Recently, France Telecom modified the offer to include only a limited number of calls to mobiles per month. While the price of the calling plan decreased by USD 12.73 (EUR 10) per month, subscribers can now only use 240 minutes of mobile calling on the plan.<sup>3</sup>

Another area in which flat-rate calling plans have become popular is data services on 3G and other mobile networks. Flat-rate data plans are more transparent for users who may not be able to judge effectively how much data traffic they are using at a given time. Flat-rate data plans have proven popular in the United States which had over 3 million mobile broadband subscribers at the end of 2005.<sup>4</sup> T-Mobile in the United States offers unlimited data plans over its mobile and Wi-Fi network for USD 49.99 per month.<sup>5</sup> Subscribers can access the network using a GPRS/EDGE/Wi-Fi combination PCMCIA card for a laptop or a handset or PDA with mobile/Wi-Fi functionality. Sprint in the United States offers 3G data services for USD 59.99 per month to voice subscribers and for USD 79.99 per month for data only subscribers.<sup>6</sup>

T-Mobile in the Czech Republic also offers a dedicated data service over a UMTS 3G network. Subscribers can choose plans ranging from USD 17.90 (CZK 399) for 256 kbit/s to USD 44.81 (CZK 999) for 1 024 kbit/s. The plans have between a 1 and 10 Gigabyte data cap on the 3G portion but users have unlimited access to GPRS and Wi-Fi on the network.<sup>7</sup>

Fixed-line operators have also moved towards flat-rate converged phone products as a way to maintain existing fixed-line subscribers. These converged plans typically allow users to make unlimited calls between fixed lines and a limited number of mobile phones that are on the incumbent operator's mobile network. Operators benefit by keeping all calls on-network and providing an incentive for users to continue paying for a fixed line. The Swiss incumbent Swisscom has a plan called "Swisscom together" which allows one fixed line number to be linked with two to five mobile phones in a "group". Subscribers pay an additional USD 15.27 (CHF 19) per month to form a group with two mobile phones linked to the fixed line. The cost of adding mobile phones to the plan is USD 7.23 (CHF 9) per month. These charges are in addition to the mobile and fixed line subscription charges.<sup>8</sup>

Convergence is also taking place in the phones themselves. In October 2006, Orange in France announced a new converged mobile/fixed handset called unik. Orange broadband subscribers can choose flat-rate calling plans that are applied to any calls started from a Wi-Fi connection in the home. For USD 12.73 (EUR 10) per month users can make unlimited calls from the broadband connection (via Wi-Fi functionality on their phones) to fixed lines. Users can make unlimited calls from the fixed broadband connection to fixed lines and Orange mobile customers for USD 28.01 (EUR 22) per month. Calls made from outside the home are routed over the mobile network and charged separately. However, calls are classified "at home" as long as the call begins on the fixed network, even if the users leave Wi-Fi range during the conversation and move onto the mobile network.<sup>9</sup>

The trend towards flat-rate calling and Internet access has contributed to the price declines seen across OECD-area telecommunications markets. An area in which this is apparent is the pricing of fixed-line telephony.

### **Residential and business telecommunication baskets**

The OECD has several baskets for following prices for fixed-line and mobile telephony. These baskets are developed with input from member countries and telecommunications operators in an effort to produce the best "representative" consumption basket for the entire OECD area. Since the baskets represent one standard level of consumption they are not intended to reflect specific calling patterns in a particular country. Creating a standard consumption basket, however, is the most efficient and meaningful way to do crosscountry comparisons of such telecommunication prices.

| Box 7.1. OECD price baskets |     |             |                |                      |     |        |      |
|-----------------------------|-----|-------------|----------------|----------------------|-----|--------|------|
| Fixed-line baskets          |     |             | Mobile baskets |                      |     |        |      |
| Business                    |     | Residential |                | Residential/Business |     |        |      |
| SOH0                        | SME | Low         | Medium         | High                 | Low | Medium | High |

Box 7.1 shows the arrangement of the eight baskets according to network and usage type. Five of the baskets are dedicated to fixed-line telephony, while the other three are for mobile. The fixed line baskets are broken down between business and residential use while the mobile baskets represent both. One key difference between the business and residential plans is the inclusion of taxes on the residential portion.

The business baskets are broken down into usage patterns common for small offices/ home offices (SOHO) and a larger consumption pattern found in small and medium-sized enterprises (SME). The SOHO basket is for one user while the SME basket gives prices for a medium-sized enterprise (assumed to have 30 employees). The residential baskets cover three consumption levels (low, medium and high).

Tables 7.3 through 7.10 show the relative prices for all eight OECD baskets and include both subscription and consumption charges. For a certain country the prices may appear more competitive in one basket than in another. This is commonly the result of offers tailored to specific national calling patterns that may mimic the composition of a certain basket more closely than others.

#### **Residential fixed-line baskets**

The three residential fixed-line baskets examine the price of 600 (low), 1 200 (medium), or 2 400 (high) calls over a one-year period. Calls are also broken down according to distance, destination (fixed, mobile and international), and time of day. All prices are given in USD purchasing power parity (PPP) for international comparison.

The prices found across baskets vary little in terms of the lowest-priced offer but significantly for the most expensive. For example, the least expensive residential low-usage basket in the OECD is USD 295 in Iceland but the least expensive residential high-usage basket is only USD 73 more per year for triple the amount of calls in Canada (see Figure 7.4).



Figure 7.4. Residential fixed-line baskets: Price spread

StatLink and http://dx.doi.org/10.1787/002138365617

The most expensive high-usage baskets are found in Poland, the Czech Republic, Turkey and Hungary where the cost of the calling basket (one year of calls and subscription) is more than USD 1 500. In contrast, the same calling basket is 75% less expensive in Canada and 65% less expensive in the United States.

The low-usage baskets range in yearly price from USD 295 in Iceland to USD 707 in the Czech Republic for an average of USD 424 across the OECD (see Figure 7.5 and Table 7.3). The most expensive countries are the Czech Republic, Poland, Mexico, Hungary and Portugal. The average subscription comprises approximately 64% of the total price of the low-usage basket.

The total number of calls doubles from 600 to 1 200 a year in moving from the low- to medium-usage basket but the average price increases only 37% across the OECD area (Figure 7.6 and Table 7.4). This reflects the lower marginal cost of making additional calls once a subscriber has paid for the monthly subscription. The most expensive medium-usage baskets are in Poland, the Czech Republic and Turkey while the least expensive are in Canada and Iceland. The variation in prices is significant among countries as well. The same basket of medium-usage calls in Poland is more than three times more than in Canada.



Figure 7.5. OECD residential fixed-line basket: Low usage, August 2006

Note: Discounts, if available, are subtracted from the usage charges.

StatLink and http://dx.doi.org/10.1787/002160706220



Figure 7.6. OECD residential fixed-line basket: Medium usage, August 2006

Note: Discounts, if available, are subtracted from the usage charges. **StatLink** and http://dx.doi.org/10.1787/002168401477

The middle-usage basket has a lower proportion of the total monthly cost contained in the subscription fees than the low-usage basket. In the middle-usage basket, 42% of the basket's cost is from the subscription and the rest from variable costs of making the calls. This proportion varies widely among countries. In Canada, 83% of the price is in the subscription. By contrast, in Turkey the subscription is only 15% of the price.

The number of calls doubles again between the medium- and high-usage baskets to 2 400 calls a year (Figure 7.7 and Table 7.5). The average price increase for double the



Figure 7.7. OECD residential fixed-line basket: High usage, August 2006

Note: Discounts, if available, are subtracted from the usage charges.

StatLink and http://dx.doi.org/10.1787/002182453074

amount of calls is 70% across countries. Subscription charges are a smaller portion of the total price of the baskets. In Korea, for example, the subscription corresponds to only 9% of the total price of the basket. Over the 30 OECD countries the subscription charge is 31% of the price of the large basket of calls. Exceptions are countries such as Canada and the United States where operators offer flat-rate local and/or domestic calls as part of the monthly subscription charge.

Poland, the Czech Republic and Turkey again have the most expensive high-usage baskets in the OECD, each with a yearly price of over USD 1 600 (PPP) or USD 133 (PPP) per month. By contrast, the same basket in Canada and the United States would be only USD 368 and USD 518 for the entire year. The price of the basket in the most expensive country, Poland, is five times the price in Canada, the least expensive.

#### **Business fixed-line baskets**

The OECD has two business baskets that focus on prices for two broad groups of business customers. The first basket attempts to mimic the calling patterns in a home office (small office). The second basket looks at small and medium-sized enterprises (assumed to have 30 employees and 30 lines).

The least expensive basket of calls for small offices/home offices is in the United States where a yearly price would be USD 315 (PPP) without tax. The most expensive home office basket is in the Czech Republic for USD 1 015 per year (Table 7.6).

Finally, the basket geared towards small and medium-sized enterprises examines the cost of 30 channels (64 kbit equivalents) over one year in each country (Table 7.7). The least expensive SME basket for companies is in Norway where the yearly price would be USD 12 665 (PPP). By contrast, the most expensive countries for a small or medium-sized enterprise purchasing the SME basket are the Czech Republic, Poland, Australia and Mexico, each at more than USD 35 000 for the year, roughly three times more than in Norway or the United States for the same calls.



Figure 7.8. OECD business fixed-line basket: Small office/home office, August 2006

Note: Discounts, if available, are subtracted from the usage charges.

StatLink and http://dx.doi.org/10.1787/002234233571





Note: Discounts, if available, are subtracted from the usage charges.

StatLink and http://dx.doi.org/10.1787/002258166760

# **International pricing trends**

There is still significant variation in the price of making an international call in OECD countries (Table 7.11). However, there has been a shift away from per-call international pricing since the last Communications Outlook in 2005. One key trend has been the extension of flat-rate fixed calling plans to include international calls to fixed lines. The price of calling internationally has been under extreme pressure from VoIP because operators are
able to send the voice call partially over the Internet and terminate the call locally as a way to minimise costs. The previous *Communications Outlook* drew attention to how VoIP operators such as Skype entered the market and attracted users by offering very low international call charges (see Chapter 5, Box 5.2 and Figure 5.6).

In the past two years, several fixed-line replacement VoIP companies have begun offering free international calls to fixed lines in selected countries as part of the basic subscription. Vonage is one of the largest VoIP providers in the United States and offers unlimited calls to Canada, France, Ireland, Italy, Puerto Rico, Spain and the United Kingdom as part of its basic subscription plans.

One of the most extensive offers of unlimited calling comes from the French competitive operator Free. Subscribers to the company's triple-play bundle receive free calling to fixed lines in France and to 22 other economies. The offer includes most countries in western Europe but also distant destinations such as China, Australia, Canada, the United States and Singapore.

Nomadic VoIP providers such as Skype have recently responded as well by temporarily offering free calls to the United States and to fixed lines in France without a monthly subscription. Such developments are putting pressure on traditional phone carriers to drop international prices. The move towards flat-rate PSTN calling has been adopted by competitive operators as a way to pull market share away from incumbent operators.

If current trends continue, the price of calling fixed telephones around the world will reach very low levels. In most countries, however, the cost of calling mobiles internationally is significantly higher.

#### Mobile pricing trends

There have been substantial changes in fixed-line calling patterns throughout the OECD with many former fixed-line calls moving onto mobile networks. The OECD has three mobile price baskets that can be used to follow pricing trends and each corresponds to a different level of usage. The low-usage basket includes 360 voice calls, 396 SMS messages and 8 MMS per year (Table 7.8). The medium usage basket includes 780 calls, 600 SMS messages and 8 MMS messages (Table 7.9). Finally, the high-usage basket increases to 1 680 voice calls, 660 SMS messages and 12 MMS messages (Table 7.10). The OECD basket distributes these between peak and off-peak hours and uses an average call duration to make the calculations. Calling patterns were all determined through extensive discussions with carriers across the OECD. It is worth noting that the base OECD calling patterns can be significantly different from a country's particular calling pattern. For example, the high-usage OECD basket includes 1 680 outgoing voice calls per year while users in the United States average 9 600 minutes of voice calls (combined incoming and outgoing) per year.

The least expensive mobile baskets for low usage are in Nordic countries such as Denmark, Sweden, Finland and Norway. Luxembourg, the Netherlands and Germany also have relatively low prices. Japan has the most expensive low-usage basket but the high prices are partially due to a lack of prepaid calling plans that allow use of a mobile phone without a set monthly subscription charge. The proportion of fixed to usage charges in the low-usage basket is interesting. In France and the Netherlands the subscription charge is the price of the entire basket. In Korea, Japan, New Zealand and the Slovak Republic the subscription charge encompasses over 90% of the basket's price. In contrast, a typical



Figure 7.10. OECD mobile low-user basket, August 2006, tax included

Note: Prepaid plans are included.

basket user in Denmark, Ireland, Italy, Luxembourg, Mexico, Poland, Portugal, Turkey and the United Kingdom has no monthly subscription charge on the chosen plan.

Nordic countries continue to lead the OECD in the price for the mobile medium-usage basket (Figure 7.11). Denmark's medium-usage basket is the least expensive in the OECD area and the price for one year of calling is roughly half the cost of the second least expensive country, Finland. A subscriber in Denmark making the calls defined in the basket would spend USD 89.16 (PPP) per year in PPP terms. The same basket of phone calls in the Czech Republic would cost USD 673.37 (PPP). The OECD average is USD 408.09 (PPP) per year.



Figure 7.11. OECD mobile medium user basket, August 2006, VAT included

Note: Prepaid plans are excluded.

StatLink and http://dx.doi.org/10.1787/002346358066

StatLink and http://dx.doi.org/10.1787/002400356513



Figure 7.12. OECD mobile high user basket, August 2006, VAT included

Note: Prepaid plans are excluded.

StatLink and http://dx.doi.org/10.1787/002414286734

The OECD's high-usage basket is again the least expensive in the Nordic countries of Denmark, Finland and Sweden. Subscription fees make up an average of 63% of the price of the high-usage mobile basket in the OECD. However, Denmark, Luxembourg, Portugal and Spain have either a very small or no monthly subscription charge. By contrast, the subscription fee is more than 90% of the total price of the basket in Belgium, Greece, Italy, Japan, the Netherlands, New Zealand and the United Kingdom.

Domestic calling revenues are only one part of an operator's income sheet. Many mobile operators have data and specialised services that add to overall revenues.

Mobile operators eager to increase paid usage on their networks have turned to television services as a way to boost revenue. T-Mobile in Germany acquired the rights to the Bundesliga (the German national football league) for streaming to mobile phones. The MobileTV service provides live video and highlights to subscribers over 14 channels. For USD 9.55 (EUR 7.50) per month, 3G subscribers can have unlimited access to all 14 channels. Subscribers who do not buy a monthly package can also view channels for a flat rate of USD 2.55 (EUR 2) per day.<sup>10</sup>

Telecommunications providers have also found other innovative ways to build revenue through video services. In October 2006, AT&T in the United States launched a remote video monitoring service that can relay live (and pre-recorded) security videos from the user's home to any IP-capable device (including mobile phones on AT&T's Cingular network). The system can send alerts when motion is detected in a home and either record activity or allow users to watch the camera live. After an initial installation fee of USD 200, users pay USD 9.99 per month for the service.<sup>11</sup>

#### Roaming

International roaming charges have also helped boost revenue of mobile operators in most OECD countries and these charges remain a significant expense for those who travel internationally. The widespread adoption of GSM-based mobile technologies has allowed operators around the world to enter into roaming agreements for their subscribers when travelling abroad. The ability to roam has benefited users as it allows them to remain in contact while out of the country.

This connectivity has, however, come at a cost to consumers. Roaming charges have been relatively high when compared with the costs of obtaining a local SIM card for the network. Travellers and vacationers commonly buy prepaid SIM cards when travelling abroad as a way to receive and place calls less expensively. In some countries, the cost of a local SIM pays for itself in less than 30 minutes of communication (Figure 7.13).



Figure 7.13. Cumulative cost of local mobile to mobile calls in New Zealand, roaming versus local SIM card

Note: Swisscom mobile (basic xtra-liberty) and Vodafone (Motormouth prepaid SIM card). New Zealand plan assumes a 50/50 breakdown of on-network and off-network calls. Prices valid as of 11 October 2006. StatLink and http://dx.doi.org/10.1787/002426635221

Figure 7.13 shows how roaming charges in New Zealand for a Swisscom Mobile customer would be lower than purchasing a local SIM card if the user makes less than 35 minutes of total local calls. However, at the 36th minute, it becomes less expensive for a traveller to use a local SIM card. The break-even point is even lower for international calls (31st minute of communication) from New Zealand back to Swiss mobiles.

Policy makers and regulators are responding to consumer complaints about high international roaming charges. The European Commission released proposed roaming regulation in July 2006 which would limit wholesale charges that mobile operators charge each other for carrying foreign network calls. The Commission also proposes a cap on at the retail level of 30% above the wholesale price.<sup>12</sup> The European Commission and several European national regulatory authorities have taken important steps to promote transparent tariff information on international roaming. For example, the Commission and several national regulatory authorities have implemented websites that provide consumers with information on the tariff rules applied on international roaming calls.

VoIP over Wi-Fi-enabled handsets eventually may put downward pressure on roaming prices across the OECD. Currently however, Wi-Fi networks lack the coverage to offer a true substitute for a mobile network when abroad and may be expensive to join.

# **Broadband pricing trends**

Since the publication of the previous *Communications Outlook* in 2005, the capacity (speeds) of top-range broadband offers have increased dramatically in many OECD countries while subscription costs have fallen. In some cases, ISPs have kept prices constant but increased broadband speeds.

An OECD analysis of 372 broadband offers in October 2006 shows that DSL broadband prices from the incumbent fell an average of 19% in one year from September 2005 to October 2006 (Table 7.12). The comparison looked at the same package, if available, or one that made the consumer better off one year later. At the same time, the comparable speeds of these packages increased 29% over the same period. Cable broadband prices followed a similar trend. The same broadband package from cable operators in October 2006 was 16% less expensive but 27% faster than just one year earlier (Table 7.13).

While prices fell and speeds increased in most countries, the incumbent DSL operators in Denmark and the Czech Republic introduced bitcaps for the first time on the specified plan. Cable providers in the Czech Republic also introduced new bitcaps which could offset price and speed gains for some high-bandwidth users.

Internet service providers in some countries increased the amount of data users could send before running into bitcaps. DSL providers in Austria, Ireland, Portugal and the United Kingdom increased the bitcaps on the compared plans between 2005 and 2006. Cable operators in Australia, Belgium, Canada, Luxembourg, New Zealand and Portugal increased their respective bitcaps as well.

Figures 7.14 and 7.15 show the changes in speed and price in the representative plans from year to year. Operators either reduced prices or held them constant for each of the offers spanning the one-year period, with the exception of one cable company in Turkey. In a few cases the previous lower speeds no longer exist and a higher speed was chosen. KPN in the Netherlands decreased the price of its similar broadband offering but also reduced the speed slightly. The Germany cable company Kabel Deutschland reduced the speed it was providing customers for the same price. Instances of dramatic increases in speed may represent an operator starting from a relatively low level and upgrading to standard OECD speeds.

The year-to-year price changes focus on one DSL and one cable Internet offering. However, much of the dynamism in the Internet access market can be seen by the range of offerings available in the market. The OECD research gathered pricing data in each country on all broadband offerings from the incumbent telecommunication operator, a key cable company and a third competitive provider (cable, fibre or ADSL) (Table 7.14).

Figure 7.16 shows the range of monthly subscription charges in USD PPP in October 2006 across all three providers in each country. The least expensive monthly subscription for always-on broadband access was in Sweden where USD 10.79 (PPP) pays for a 256 kbit/s connection from the cable provider Com Hem. The Danish fibre-to-the-home provider Dansk Bredbånd offers a 512 kbit/s symmetric connection for USD 11.11 (PPP) per month. The fastest low-end broadband connection was in France from Neuf Telecom where subscribers received 20 Mbit/s second for USD 16.36 (PPP) per month. The country with the most expensive "entry point" for broadband access was Mexico. In Mexico, the least expensive broadband plan surveyed was from Megacable for USD 52.36 (PPP) per month for 1 Mbit/s of connectivity.



Figure 7.14. Incumbent broadband prices and speeds, ADSL or fibre, September 2005 to October 2006

Note: When identical offers were not available, a faster connection was selected. Bitcaps introduced in Denmark and the Czech Republic may affect comparisons.

StatLink and http://dx.doi.org/10.1787/002488172832



Figure 7.15. Cable broadband prices and speeds, September 2005 to October 2006

Note: When identical offers were not available, a faster connection was selected. Greece, Iceland and Italy were not included in the cable comparisons.

StatLink and http://dx.doi.org/10.1787/002505461244

In addition to the lowest "entry point", Figure 7.16 highlights the most expensive offer put forward by the three surveyed firms in each of the 30 OECD broadband markets. Broadband monthly subscriptions in many countries range between USD 20 and USD 100 (PPP). France had the lowest broadband price ceiling. The most expensive broadband plan in France from Orange (France Telecom), Noos or Neuf Telecom was USD 38.31 (PPP) per month. The most expensive "top-end" offers were found in Mexico, the Czech Republic, Greece and Turkey.



Figure 7.16. Range of broadband prices for a monthly subscription, October 2006

StatLink and http://dx.doi.org/10.1787/002544377824

Evaluating monthly subscription ranges alone neglects the differences in prices for bandwidth. Countries can also be compared by the price per Mbit/s that users pay for connectivity. Figure 7.17 shows the range of per Mbit/s prices among the three companies surveyed for each OECD country. The least expensive per Mbit/s charges are typically over fibre. Japan, Sweden, Korea and Finland have the lowest prices per Mbit/s in the OECD area. Operators in each of these countries offer broadband speeds up to 100 Mbit/s over fibre and the prices per Mbit/s are between USD 0.22 and 0.59 (PPP). France has the least expensive bandwidth over ADSL for which subscribers pay USD 0.82 (PPP) per Mbit/s.

The most expensive entry-level charges per Mbit/s are in the Turkey, Greece, Mexico, Hungary and the Czech Republic. Turkey is by far the most expensive at USD 81.13 (PPP) per Mbit/s.

The range from lowest and highest observed price per Mbit/s can be quite large. In Japan, the lowest per Mbit/s price is from Yahoo!BB in an apartment complex at USD 0.22 (PPP) per Mbit/s (USD PPP 21.53/month for 100 Mbit/s). The most expensive in Japan is from the cable operator J:Com which offers an entry-level 256 kbit/s connection for USD 2 (PPP) more than the 100 Mbit/s offer from Yahoo!BB. The ranges are the smallest in Korea, the United Kingdom and Switzerland.

### **Bundled services**

Broadband offers typically fall into two categories, those supplied as a communications bundle and those supplied as simple stand-alone services. ISPs often target different market segments with each type of offer. ISPs in countries such as the United States and France have



Figure 7.17. Range of broadband prices per Mbit/s, October 2006, USD PPP

StatLink and http://dx.doi.org/10.1787/002665816207

introduced very low-cost offers to encourage traditional dial-up customers to switch connections. Verizon in the United States introduced a broadband offer for USD 14.95 per month (768 kbit/s), only slightly higher than the common dial-up cost of USD 9.95 per month. In France, the operator Neuf Telecom offers a stand-alone broadband connection for USD 19.04 (EUR 14.95) per month with speeds up to 20 Mbit/s.

ISPs have also begun packaging video, voice and data services in a bundle with potentially higher margins. Neuf Telecom's bundle in France includes 63 television channels, broadband access up to 20 Mbit/s, and free calls to fixed lines in 30 countries.<sup>13</sup> Cable companies such as UPC have also introduced extensive multiple-play bundles across Europe that provide video, voice and data.

The bundles need not contain all three elements. For example, Bigpond, the ISP arm of the Australian incumbent Telstra, offers a USD 7.61 PPP (AUD 10) discount to broadband subscribers if they also subscribe to a "full service fixed phone". The discount is available if the subscriber takes a standard PSTN phone line along with local and long-distance charges billed directly to Telstra.<sup>14</sup>

Some of the key draws of ADSL and cable modem Internet connections for consumers are their "always-on" connections and flat-rate data plans. Users who paid per-minute charges for dial-up access often appreciate flat-rate, predictable pricing plans for broadband. Many analysts credit the flat-rate, "all-you-can-download" plans as a key driver of broadband growth. At the same time, it is worth noting that more operators across the OECD area have also introduced pay-as-you-surf broadband packages as a way to move low-users away from dial-up connections. Broadband subscribers tend to gravitate toward flat-rate data plans but ISPs have grappled with how to deal with users that consume an inordinate amount of network capacity. Some ISPs have responded by implementing bitcaps on users. Other ISPs have written abusive data consumption into their acceptable use policies. Many of the bitcaps in the OECD have been low enough to stifle certain legitimate broadband uses such as podcast downloading and video streaming. In other countries, bitcaps are high enough not to interfere with most common uses.

In Australia, Bigpond subscribers can choose between plans with two types of data caps. They can select a hard cap after which point all data transmissions are billed on a per Megabyte basis. Subscribers can also choose from an "unlimited" plan which allows users still to send and receive traffic after the bitcap is reached at no extra charge but slows download speeds to 64 kbit/s (essentially dial-up speeds).

In Belgium, ISPs have found another way to tame very high bandwidth use. They too have instituted bitcaps on connections but allow users to buy additional data on a per Gigabyte basis. Both Belgacom (ADSL) and Telenet (Cable) sell additional traffic beyond the data cap at USD 1.27 (EUR 1) per Gigabyte (GB).

## **Leased lines**

Leased lines are symmetrical transmission channels provided permanently for the duration of a contract. Leased lines are provided to businesses as a way to connect offices to each other or link back to a telecommunications provider. They are commonly used as a way for companies to manage their own telecommunication services. However, leased lines are also used by alternative carriers as an element in their own networks until they become full facilities-based operators.

The price for a 2 Mbit/s leased line has fallen dramatically over the past 14 years (Figure 7.18 and Table 7.15). A two-kilometre line in 2006 is 64% less expensive than it was 14 years ago in nominal terms. Longer-distance connections have fallen even further. The price of a 200 kilometre line in 2006 is only 27% of the price a company would pay in 1992.



Figure 7.18. Trends in leased line pricing over different distances, 2 Mbit/s line, 1992-2006

The northern European countries of Iceland, Denmark, Sweden and Norway continue to have the lowest prices in the OECD area for a 2 Mbit/s leased line (Figure 7.19 and Table 7.16). The yearly price of a 2 Mbit/s leased line in Iceland is USD 4 063 (PPP). The Czech Republic has the most expensive leased lines with a single 2 Mbit/s line price of USD 67 102 (PPP) for the year.



Figure 7.19. Yearly price of national leased lines basket, 2 Mbit/s, August 2006, VAT excluded

#### Notes

- 1. Free calling to three mobile phones is available on the calling plan "forfait Classique", http://mobile.orange.fr/0/visiteur/PV.
- Vodafone's offer is part of the "Sharetime price plans", www.vodafonebusinessshop.co.uk/ index.cfm?fuseaction=PricePlans.shareTime&menuactive=1&mnuid=3&sbmid=3.2.
- 3. France Telecom's new offer for flat-rate calling is called "Spécial illimité +240" and replaces the previous unlimited calling plan. Details were gathered on 15 September 2006, www.agence.francetelecom.com/mx/?tp=F&ref=13321&IDCible=1&type=3&su=5-186347\_B&donnee\_appel=FTASN&id=210911158569596.
- 4. The total number of mobile broadband subscribers with connectivity faster than 200 kbit/s in one direction at the end of December 2005 was 3 125 781. Data are available from the FCC's report "High-Speed Services for Internet Access: Status as of 31 December 2005".
- Data from T-Mobile's unlimited data plan was collected on 20 September 2006, www.t-mobile.com/ shop/plans/Default.aspx?plancategory=7#Internet+Only.
- Sprint's EVDO service prices were collected on 18 September 2006, www.sprint.com/business/ products/offers/offerHighSpeed\_byProduct.html.
- T-Mobile's data plans data were collected on 19 September 2006, http://t-mobile.cz/Web/Residential/ TarifySluzby/TarifyCeny/CenikPripojeniKInternetu.aspx.
- 8. The data for "Swisscom Together" were collected on 19 September 2006, www.swisscom-fixnet.ch/fx/ privatkunden/spezialangebote/together/familien/index.htm.
- 9. "Orange launches unik: a new generation of telephone", Orange Press release, 25 September 2006, www.orange-business.com/mnc/press/press\_releases/2006/att00002271/ cp\_unik\_en\_06092500.pdf#search=%22unik%20orange%22.
- 10. Data on T-Mobile's Bundesliga programming were collected on 20 September 2006, www.tmobile.de/mobiletv/0,12186,14135-\_\_,00.html.

StatLink and http://dx.doi.org/10.1787/002734242316

- 11. "AT&T Launches Remote Home Monitoring Video Service Nationwide", AT&T Press Release, 26 October 2006, http://att.sbc.com/gen/press-room?pid=4800&cdvn=news&newsarticleid=23003.
- 12. "Proposal for a REGULATION OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL on roaming on public mobile networks within the Community and amending Directive 2002/21/EC on a common regulatory framework for electronic communications networks and services", European Commission, 2006/0133(COD), 12 July 2006, http://ec.europa.eu/information\_society/activities/roaming/ docs/regulation\_en.pdf.
- 13. Neuf Telecom pricing was valid as of 12 October and was obtained from http://offres.neuf.fr/offres/ internet/Nos-offres-ADSL/ADSL-100-Neuf-Box.html.
- 14. Bigpond ADSL pricing was valid as of 12 October 2006, http://my.bigpond.com/internetplans/ broadband/adsl/plans/.

|                 | Local telephony, fixed lines                                | DSL pricing structure             | Cable Internet pricing structure | Bitcaps | Telephony from<br>cable operators | National flat-rate fixed calling |
|-----------------|---|-----------------------------------|----------------------------------|---------|-----------------------------------|----------------------------------|
| Australia       | Unmetered (flat rate)                                       | Flat rate, data controlled        | Flat rate, data controlled       | Yes     | Yes                               | No                               |
| Austria         | Metered (options for<br>unmetered weekends and<br>evenings) | Flat rate, data controlled        | Flat rate, data controlled       | Yes     | Yes                               | No                               |
| Belgium         | Metered   | Flat rate, data controlled        | Flat rate, data controlled       | Yes     | Yes                               | Yes                              |
| Canada          | Unmetered   | Flat rate                         | Flat rate, data controlled       | Yes     | Yes                               | Yes                              |
| Czech Republic  | Metered (Options for<br>unmetered weekends and<br>offpeak)  | Flat rate, data controlled        | Flat rate, data controlled       | Yes     | Yes                               | No                               |
| Denmark         | Metered   | Flat rate, data controlled        | Flat rate, data controlled       | Yes     | Yes                               | Yes                              |
| Finland         | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | Yes                              |
| France          | Metered/Unmetered   | Flat rate                         | Flat rate                        | No      | Yes                               | Yes                              |
| Germany         | Metered/Unmetered   | Flat rate                         | Flat rate                        | No      | Yes                               | Yes                              |
| Greece          | Metered   | Flat rate                         | NA                               | No      | NA                                | No                               |
| Hungary         | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | No                               |
| Iceland         | Metered   | Data controlled                   | NA                               | Yes     | NA                                | No                               |
| Ireland         | Metered   | Data metered, timed               | Data metered                     | Yes     | Yes                               | Yes                              |
| Italy           | Metered   | Flat rate, data controlled, timed | NA                               | No      | NA                                | Yes                              |
| Japan           | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | No                               |
| Korea           | Metered   | Flat rate                         | Flat rate                        | No      | No                                | No                               |
| Luxembourg      | Metered   | Flat rate, data controlled        | Data controlled                  | Yes     | Yes                               | Yes                              |
| Mexico          | Unmetered<br>(first 100 calls free, then flat<br>rate)      | Flat rate                         | Flat rate                        | No      | No                                | No                               |
| Netherlands     | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | No                               |
| New Zealand     | Unmetered   | Flat rate, data controlled        | Flat rate, data controlled       | Yes     | Yes                               | No                               |
| Norway          | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | Yes                              |
| Poland          | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | No                               |
| Portugal        | Metered/Unmetered   | Flat rate, data controlled        | Flat rate, data controlled       | Yes     | Yes                               | No                               |
| Slovak Republic | Metered   | Flat rate, data controlled        | Flat rate, data controlled       | Yes     | Yes                               | No                               |
| Spain           | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | Yes                              |
| Sweden          | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | No                               |
| Switzerland     | Metered   | Flat rate                         | Flat rate                        | No      | Yes                               | Yes                              |
| Turkey          | Metered   | Flat rate                         | Flat rate                        | No      | No                                | No                               |
| United Kingdom  | Metered   | Flat rate, data controlled        | Flat rate                        | Yes     | Yes                               | Yes                              |
| United States   | Metered/flat rate/unmetered                                 | Flat rate                         | Flat rate                        | No      | Yes                               | Yes                              |

#### Table 7.1. Pricing structures for residential users in the OECD, 2006

|             | 1990 | 1991  | 1992  | 1993  | 1994  | 1995  | 1996  | 1997  | 1998  | 1999  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  |
|-------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Residential |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Fixed       | 100  | 109.2 | 112.7 | 112.8 | 112.8 | 122.4 | 125.9 | 113.0 | 115.5 | 119.3 | 132.0 | 129.1 | 133.3 | 132.2 | 145.2 | 145.6 | 165.0 |
| Usage       | 100  | 104.2 | 98.4  | 96.8  | 94.1  | 98.6  | 90.1  | 81.3  | 78.7  | 70.5  | 60.6  | 55.8  | 57.5  | 53.5  | 55.7  | 53.2  | 39.0  |
| Total       | 100  | 106.2 | 104.1 | 103.2 | 101.6 | 108.1 | 104.4 | 94.0  | 93.4  | 90.0  | 89.2  | 85.1  | 87.8  | 85.0  | 91.5  | 90.1  | 89.4  |
| Business    |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Fixed       | 100  | 104.3 | 107.4 | 107.6 | 108.0 | 108.1 | 106.4 | 113.1 | 118.7 | 123.4 | 118.6 | 126.9 | 135.0 | 126.5 | 137.7 | 135.8 | 171.8 |
| Usage       | 100  | 103.5 | 96.9  | 94.2  | 91.3  | 92.5  | 83.3  | 86.5  | 84.3  | 75.2  | 55.5  | 55.5  | 57.7  | 54.6  | 56.6  | 53.3  | 39.7  |
| Total       | 100  | 103.7 | 99.0  | 96.9  | 94.6  | 95.6  | 87.9  | 91.8  | 91.2  | 84.8  | 68.1  | 69.8  | 73.2  | 69.0  | 72.8  | 69.8  | 66.1  |

Table 7.2. OECD time series for telephone charges

|                 |        |         | Incl   | luding tax |          |          |        |         |
|-----------------|--------|---------|--------|------------|----------|----------|--------|---------|
|                 | Fix    | ed      | Usa    | age        | Disc     | ount     | To     | tal     |
|                 | USD    | USD PPP | USD    | USD PPP    | USD      | USD PPP  | USD    | USD PPP |
| Australia       | 302.63 | 290.99  | 175.55 | 168.80     |          |          | 478.18 | 459.79  |
| Austria         | 270.60 | 239.47  | 176.81 | 156.47     |          |          | 447.41 | 395.94  |
| Belgium         | 288.26 | 259.70  | 214.24 | 193.01     |          |          | 502.50 | 452.70  |
| Canada          | 290.43 | 259.31  | 43.66  | 38.98      |          |          | 334.09 | 298.29  |
| Czech Republic  | 283.44 | 442.88  | 208.78 | 326.21     | - 39.72  | - 62.06  | 452.50 | 707.03  |
| Denmark         | 280.96 | 192.44  | 184.03 | 126.05     | - 32.84  | - 22.50  | 432.15 | 295.99  |
| Finland         | 236.68 | 183.48  | 253.07 | 196.18     |          |          | 489.75 | 379.65  |
| France          | 243.70 | 211.91  | 215.22 | 187.14     |          |          | 458.91 | 399.05  |
| Germany         | 255.71 | 222.36  | 171.25 | 148.91     |          |          | 426.96 | 371.27  |
| Greece          | 234.87 | 249.86  | 199.93 | 212.69     |          |          | 434.80 | 462.55  |
| Hungary         | 207.17 | 339.62  | 162.10 | 265.74     |          |          | 369.27 | 605.36  |
| Iceland         | 237.91 | 165.22  | 187.32 | 130.08     |          |          | 425.23 | 295.30  |
| Ireland         | 447.31 | 324.14  | 167.84 | 121.62     | - 69.39  | - 50.28  | 545.76 | 395.48  |
| Italy           | 244.73 | 228.72  | 213.13 | 199.18     | - 19.69  | - 18.40  | 438.17 | 409.50  |
| Japan           | 225.56 | 179.01  | 250.02 | 198.43     |          |          | 475.58 | 377.45  |
| Korea           | 77.90  | 85.61   | 215.27 | 236.56     |          |          | 293.17 | 322.17  |
| Luxembourg      | 296.43 | 262.33  | 136.46 | 120.76     |          |          | 432.89 | 383.09  |
| Mexico          | 222.26 | 336.75  | 345.04 | 522.78     | - 163.54 | - 247.79 | 403.75 | 611.74  |
| Netherlands     | 313.18 | 279.63  | 162.00 | 144.65     | - 21.04  | - 18.79  | 454.15 | 405.49  |
| New Zealand     | 301.34 | 320.57  | 150.00 | 159.58     |          |          | 451.34 | 480.15  |
| Norway          | 341.15 | 222.97  | 184.27 | 120.44     |          |          | 525.42 | 343.41  |
| Poland          | 216.37 | 354.71  | 210.34 | 344.83     |          |          | 426.71 | 699.53  |
| Portugal        | 347.12 | 408.37  | 215.98 | 254.09     | - 92.07  | - 108.32 | 471.02 | 554.14  |
| Slovak Republic | 165.10 | 262.06  | 202.05 | 320.71     | - 50.76  | - 80.58  | 316.38 | 502.19  |
| Spain           | 330.98 | 341.22  | 203.39 | 209.68     | - 94.08  | - 96.99  | 440.30 | 453.91  |
| Sweden          | 239.30 | 191.44  | 146.17 | 116.93     |          |          | 385.47 | 308.37  |
| Switzerland     | 262.68 | 181.16  | 181.30 | 125.03     |          |          | 443.98 | 306.19  |
| Turkey          | 82.34  | 132.80  | 219.30 | 353.72     |          |          | 301.64 | 486.52  |
| United Kingdom  | 269.34 | 236.27  | 170.35 | 149.43     |          |          | 439.69 | 385.70  |
| United States   | 224.46 | 224.46  | 86.18  | 86.18      |          |          | 310.64 | 310.64  |
| OECD            | 258.00 | 254.31  | 188.37 | 197.83     |          |          | 426.93 | 428.62  |

| Table 7.3. OECD basket of residential telep | phone charges, low usage. | August 2006 |
|---|---------------------------|-------------|

Note: The OECD low usage basket of residential telephone charges includes fixed access and 600 calls

[broken down according to distance, destination (fixed, mobile and international), and time of day] over a one-year period.

USD PPP: USD purchasing power parities (PPP) are used to aid in international comparisons.

Source: OECD and Teligen.

|                 |        |         | Inc    | luding tax |          |          |        |          |
|-----------------|--------|---------|--------|------------|----------|----------|--------|----------|
|                 | Fix    | ced     | Usa    | age        | Disc     | ount     | To     | tal      |
|                 | USD    | USD PPP | USD    | USD PPP    | USD      | USD PPP  | USD    | USD PPP  |
| Australia       | 302.63 | 290.99  | 329.23 | 316.57     |          |          | 631.86 | 607.56   |
| Austria         | 270.60 | 239.47  | 335.38 | 296.80     |          |          | 605.98 | 536.27   |
| Belgium         | 288.26 | 259.70  | 397.66 | 358.25     |          |          | 685.93 | 617.95   |
| Canada          | 314.87 | 281.13  | 63.52  | 56.72      |          |          | 378.39 | 337.85   |
| Czech Republic  | 283.44 | 442.88  | 392.68 | 613.56     | - 38.97  | - 60.89  | 637.15 | 995.55   |
| Denmark         | 406.13 | 278.17  | 331.51 | 227.06     | - 160.83 | - 110.16 | 576.81 | 395.08   |
| Finland         | 236.68 | 183.48  | 482.65 | 374.15     |          |          | 719.33 | 557.62   |
| France          | 243.70 | 211.91  | 417.78 | 363.29     |          |          | 661.48 | 575.20   |
| Germany         | 316.96 | 275.62  | 304.95 | 265.17     | - 49.35  | - 42.91  | 572.56 | 497.88   |
| Greece          | 234.87 | 249.86  | 360.59 | 383.61     |          |          | 595.45 | 633.46   |
| Hungary         | 207.17 | 339.62  | 313.25 | 513.52     |          |          | 520.41 | 853.14   |
| Iceland         | 237.91 | 165.22  | 330.67 | 229.63     |          |          | 568.58 | 394.85   |
| Ireland         | 447.31 | 324.14  | 321.54 | 233.00     | - 74.93  | - 54.30  | 693.92 | 502.84   |
| Italy           | 244.73 | 228.72  | 396.25 | 370.33     | - 19.90  | - 18.60  | 621.08 | 580.45   |
| Japan           | 236.56 | 187.75  | 338.91 | 268.98     |          |          | 575.47 | 456.73   |
| Korea           | 77.90  | 85.61   | 309.56 | 340.17     |          |          | 387.46 | 425.78   |
| Luxembourg      | 296.43 | 262.33  | 256.36 | 226.87     |          |          | 552.79 | 489.20   |
| Mexico          | 222.26 | 336.75  | 575.58 | 872.09     | - 281.61 | - 426.68 | 516.23 | 782.16   |
| Netherlands     | 366.01 | 326.80  | 321.68 | 287.22     | - 89.42  | - 79.84  | 598.27 | 534.17   |
| New Zealand     | 301.34 | 320.57  | 291.61 | 310.23     |          |          | 592.95 | 630.80   |
| Norway          | 516.09 | 337.32  | 132.33 | 86.49      |          |          | 648.42 | 423.81   |
| Poland          | 216.37 | 354.71  | 433.64 | 710.88     |          |          | 650.01 | 1 065.59 |
| Portugal        | 408.37 | 480.43  | 387.88 | 456.33     | - 151.73 | - 178.51 | 644.51 | 758.25   |
| Slovak Republic | 165.10 | 262.06  | 394.78 | 626.63     | - 52.92  | - 84.00  | 506.95 | 804.69   |
| Spain           | 330.98 | 341.22  | 403.26 | 415.73     | - 204.98 | - 211.31 | 529.26 | 545.63   |
| Sweden          | 239.30 | 191.44  | 288.13 | 230.51     |          |          | 527.43 | 421.95   |
| Switzerland     | 262.68 | 181.16  | 367.68 | 253.58     |          |          | 630.36 | 434.73   |
| Turkey          | 82.34  | 132.80  | 463.85 | 748.14     |          |          | 546.19 | 880.94   |
| United Kingdom  | 269.34 | 236.27  | 296.92 | 260.46     |          |          | 566.26 | 496.72   |
| United States   | 224.46 | 224.46  | 177.99 | 177.99     |          |          | 402.45 | 402.45   |
| OECD            | 275.03 | 267.75  | 340.59 | 362.46     |          |          | 578.13 | 587.98   |

| Table 7.4. OECD basket of residential | telephone charges, | medium usage, August 2006 |
|---------------------------------------|--------------------|---------------------------|
|---------------------------------------|--------------------|---------------------------|

Note: The OECD medium usage basket of residential telephone charges includes fixed access and 1 200 calls [broken down according to distance, destination (fixed, mobile and international), and time of day] over a one-year period.

USD PPP: USD purchasing power parities (PPP) are used to aid in international comparisons. Source: OECD and Teligen.

|                 |        |         | Incl     | uding tax |          |          |          |          |
|-----------------|--------|---------|----------|-----------|----------|----------|----------|----------|
|                 | Fix    | ed      | Usa      | age       | Disc     | ount     | To       | tal      |
|                 | USD    | USD PPP | USD      | USD PPP   | USD      | USD PPP  | USD      | USD PPP  |
| Australia       | 302.63 | 290.99  | 745.52   | 716.85    |          |          | 1 048.15 | 1 007.84 |
| Austria         | 270.60 | 239.47  | 768.65   | 680.22    |          |          | 1 039.25 | 919.69   |
| Belgium         | 593.75 | 534.91  | 600.22   | 540.74    |          |          | 1 193.97 | 1 075.65 |
| Canada          | 339.31 | 302.96  | 72.88    | 65.07     |          |          | 412.19   | 368.02   |
| Czech Republic  | 337.71 | 527.67  | 814.01   | 1 271.88  | - 57.13  | - 89.27  | 1 094.58 | 1 710.28 |
| Denmark         | 440.84 | 301.95  | 481.33   | 329.68    |          |          | 922.17   | 631.63   |
| Finland         | 236.68 | 183.48  | 1 077.07 | 834.94    |          |          | 1 313.76 | 1 018.42 |
| France          | 243.70 | 211.91  | 893.10   | 776.61    |          |          | 1 136.80 | 988.52   |
| Germany         | 561.20 | 488.00  | 352.03   | 306.12    |          |          | 913.23   | 794.12   |
| Greece          | 446.19 | 474.67  | 824.24   | 876.85    | - 245.95 | - 261.65 | 1 024.48 | 1 089.87 |
| Hungary         | 207.17 | 339.62  | 719.72   | 1 179.86  |          |          | 926.88   | 1 519.48 |
| Iceland         | 237.91 | 165.22  | 801.43   | 556.55    |          |          | 1 039.34 | 721.76   |
| Ireland         | 631.11 | 457.33  | 443.09   | 321.08    |          |          | 1 074.21 | 778.41   |
| Italy           | 474.42 | 443.38  | 624.71   | 583.84    |          |          | 1 099.13 | 1 027.22 |
| Japan           | 236.56 | 187.75  | 925.07   | 734.18    |          |          | 1 161.63 | 921.93   |
| Korea           | 77.90  | 85.61   | 768.39   | 844.38    |          |          | 846.29   | 929.99   |
| Luxembourg      | 296.43 | 262.33  | 610.51   | 540.28    |          |          | 906.94   | 802.60   |
| Mexico          | 193.27 | 292.83  | 869.95   | 1 318.10  | - 304.30 | - 461.05 | 758.92   | 1 149.87 |
| Netherlands     | 503.83 | 449.85  | 431.11   | 384.92    |          |          | 934.94   | 834.77   |
| New Zealand     | 301.34 | 320.57  | 566.14   | 602.27    |          |          | 867.47   | 922.84   |
| Norway          | 516.09 | 337.32  | 377.40   | 246.67    |          |          | 893.50   | 583.99   |
| Poland          | 216.37 | 354.71  | 930.33   | 1 525.13  |          |          | 1 146.70 | 1 879.84 |
| Portugal        | 347.12 | 408.37  | 875.67   | 1 030.20  | - 92.73  | - 109.09 | 1 130.06 | 1 329.48 |
| Slovak Republic | 246.29 | 390.94  | 752.23   | 1 194.01  | - 62.47  | - 99.17  | 936.04   | 1 485.78 |
| Spain           | 330.98 | 341.22  | 894.75   | 922.43    | - 290.22 | - 299.19 | 935.52   | 964.45   |
| Sweden          | 335.78 | 268.63  | 583.65   | 466.92    |          |          | 919.43   | 735.54   |
| Switzerland     | 262.68 | 181.16  | 864.03   | 595.88    |          |          | 1 126.70 | 777.04   |
| Turkey          | 142.70 | 230.16  | 901.29   | 1 453.69  |          |          | 1 043.99 | 1 683.85 |
| United Kingdom  | 525.55 | 461.01  | 382.44   | 335.48    |          |          | 907.99   | 796.48   |
| United States   | 224.46 | 224.46  | 293.62   | 293.62    |          |          | 518.08   | 518.08   |
| OECD            | 336.02 | 325.28  | 674.82   | 717.61    |          |          | 975.74   | 998.91   |

| Table 7.5 OFOD backet  |                |           |          | h!         | A             |
|------------------------|----------------|-----------|----------|------------|---------------|
| Table 7.5. UECD basket | of residential | telephone | cnarges, | nign usage | , August 2006 |

Note: The OECD high usage basket of residential telephone charges includes fixed access and 2 400 calls [broken down according to distance, destination (fixed, mobile and international), and time of day]

over a one-year period.

USD PPP: USD purchasing power parities (PPP) are used to aid in international comparisons.

Source: OECD and Teligen.

| Excluding tax   |        |         |        |         |          |          |        |          |  |
|-----------------|--------|---------|--------|---------|----------|----------|--------|----------|--|
|                 | Fix    | œd      | Usa    | age     | Disc     | ount     | To     | otal     |  |
| -               | USD    | USD PPP | USD    | USD PPP | USD      | USD PPP  | USD    | USD PPP  |  |
| Australia       | 367.04 | 352.92  | 603.61 | 580.39  |          |          | 970.64 | 933.31   |  |
| Austria         | 311.00 | 275.22  | 322.31 | 285.23  |          |          | 633.30 | 560.45   |  |
| Belgium         | 307.84 | 277.33  | 493.75 | 444.82  | - 109.00 | - 98.20  | 692.59 | 623.95   |  |
| Canada          | 543.00 | 484.82  | 83.74  | 74.77   |          |          |        | 559.59   |  |
| Czech Republic  | 292.37 | 456.83  | 357.33 | 558.33  |          |          | 649.70 | 1 015.16 |  |
| Denmark         | 283.86 | 194.43  | 341.99 | 234.24  | - 104.00 | - 71.23  | 521.86 | 357.44   |  |
| Finland         | 198.61 | 153.96  | 547.48 | 424.40  |          |          | 746.08 | 578.36   |  |
| France          | 268.99 | 233.91  | 435.73 | 378.90  |          |          | 704.72 | 612.80   |  |
| Germany         | 273.24 | 237.60  | 319.76 | 278.05  | - 49.11  | - 42.71  | 543.88 | 472.94   |  |
| Greece          | 197.37 | 209.96  | 333.73 | 355.03  |          |          | 531.09 | 564.99   |  |
| Hungary         | 178.52 | 292.66  | 265.08 | 434.55  |          |          | 443.60 | 727.21   |  |
| Iceland         | 250.67 | 174.08  | 344.24 | 239.05  |          |          | 594.91 | 413.13   |  |
| Ireland         | 414.32 | 300.23  | 340.04 | 246.40  | - 89.76  | - 65.04  | 664.60 | 481.59   |  |
| Italy           | 321.59 | 300.55  | 428.59 | 400.55  |          |          | 750.18 | 701.11   |  |
| Japan           | 309.13 | 245.34  | 447.70 | 355.32  |          |          | 756.83 | 600.66   |  |
| Korea           | 70.82  | 77.83   | 309.83 | 340.47  |          |          | 380.65 | 418.30   |  |
| Luxembourg      | 257.76 | 228.11  | 276.42 | 244.62  |          |          | 534.18 | 472.73   |  |
| Mexico          | 207.78 | 314.81  | 407.70 | 617.73  | - 25.61  | - 38.81  | 589.86 | 893.73   |  |
| Netherlands     | 243.88 | 217.75  | 346.17 | 309.08  |          |          | 590.05 | 526.83   |  |
| New Zealand     | 376.32 | 400.34  | 315.84 | 336.00  |          |          | 692.16 | 736.34   |  |
| Norway          | 412.88 | 269.85  | 177.94 | 116.30  |          |          | 590.82 | 386.15   |  |
| Poland          | 177.34 | 290.72  | 421.38 | 690.79  |          |          | 598.72 | 981.51   |  |
| Portugal        | 222.76 | 262.07  | 399.55 | 470.06  |          |          | 622.31 | 732.13   |  |
| Slovak Republic | 206.97 | 328.52  | 351.40 | 557.79  | - 68.60  | - 108.89 | 489.77 | 777.41   |  |
| Spain           | 285.33 | 294.15  | 471.22 | 485.80  | - 177.00 | - 182.48 | 579.55 | 597.47   |  |
| Sweden          | 210.95 | 168.76  | 410.95 | 328.76  |          |          | 621.90 | 497.52   |  |
| Switzerland     | 235.07 | 162.12  | 489.39 | 337.51  |          |          | 724.46 | 499.63   |  |
| Turkey          | 69.78  | 112.54  | 442.24 | 713.29  |          |          | 512.02 | 825.84   |  |
| United Kingdom  | 371.56 | 325.93  | 395.36 | 346.81  |          |          | 766.92 | 672.74   |  |
| United States   | 177.00 | 177.00  | 138.23 | 138.23  |          |          | 315.23 | 315.23   |  |
| OECD            | 268.12 | 260.68  | 367.29 | 377.44  |          |          | 614.64 | 617.88   |  |

Table 7.6. OECD business fixed-line basket: small office / home office, August 2006

Note: The OECD small office / home office basket of telephone charges includes fixed access and 1 800 calls [broken down according to distance, destination (fixed, mobile and international), and time of day]

over a one-year period.

USD PPP: USD purchasing power parities (PPP) are used to aid in international comparisons.

Source: OECD and Teligen.

|                 | Excluding tax |         |        |         |          |          |          |          |            |            |  |
|-----------------|---------------|---------|--------|---------|----------|----------|----------|----------|------------|------------|--|
|                 | Fix           | ked     | Us     | age     | Disc     | ount     | Total (3 | 0 lines) | Total (for | each line) |  |
|                 | USD           | USD PPP | USD    | USD PPP | USD      | USD PPP  | USD      | USD PPP  | USD        | USD PPP    |  |
| Australia       | 11 011        | 10 588  | 26 591 | 25 569  |          |          | 37 602   | 36 156   | 1 253      | 1 205      |  |
| Austria         | 9 330         | 8 257   | 14 641 | 12 957  |          |          | 23 971   | 21 213   | 799        | 707        |  |
| Belgium         | 14 721        | 13 262  | 13 266 | 11 951  |          |          | 27 987   | 25 213   | 933        | 840        |  |
| Canada          | 16 290        | 14 545  | 5 729  | 5 115   |          |          | 22 018   | 19 659   | 734        | 655        |  |
| Czech Republic  | 8 771         | 13 705  | 15 653 | 24 457  |          |          | 24 424   | 38 162   | 814        | 1 272      |  |
| Denmark         | 9 747         | 6 676   | 15 905 | 10 894  | - 5 236  | - 3 586  | 20 416   | 13 984   | 681        | 466        |  |
| Finland         | 5 958         | 4 619   | 25 818 | 20 014  |          |          | 31 776   | 24 633   | 1 059      | 821        |  |
| France          | 8 070         | 7 017   | 19 256 | 16 744  |          |          | 27 326   | 23 761   | 911        | 792        |  |
| Germany         | 10 173        | 8 846   | 10 117 | 8 797   |          |          | 20 290   | 17 644   | 676        | 588        |  |
| Greece          | 14 414        | 15 334  | 15 990 | 17 010  | - 13 596 | - 14 464 | 16 807   | 17 880   | 560        | 596        |  |
| Hungary         | 5 356         | 8 780   | 12 068 | 19 784  |          |          | 17 424   | 28 564   | 581        | 952        |  |
| Iceland         | 7 520         | 5 222   | 16 244 | 11 280  |          |          | 23 764   | 16 503   | 792        | 550        |  |
| Ireland         | 12 430        | 9 007   | 15 508 | 11 237  | - 2 685  | - 1 946  | 25 252   | 18 299   | 842        | 610        |  |
| Italy           | 9 648         | 9 017   | 21 046 | 19 669  |          |          | 30 694   | 28 686   | 1 023      | 956        |  |
| Japan           | 9 274         | 7 360   | 27 132 | 21 534  |          |          | 36 406   | 28 894   | 1 214      | 963        |  |
| Korea           | 2 125         | 2 335   | 19 776 | 21 732  |          |          | 21 901   | 24 067   | 730        | 802        |  |
| Luxembourg      | 7 733         | 6 843   | 12 259 | 10 849  |          |          | 19 992   | 17 692   | 666        | 590        |  |
| Mexico          | 6 233         | 9 444   | 21 937 | 33 238  | - 4 444  | - 6 733  | 23 727   | 35 949   | 791        | 1 198      |  |
| Netherlands     | 7 316         | 6 532   | 15 490 | 13 831  |          |          | 22 807   | 20 363   | 760        | 679        |  |
| New Zealand     | 11 290        | 12 010  | 13 335 | 14 186  |          |          | 24 625   | 26 196   | 821        | 873        |  |
| Norway          | 12 386        | 8 096   | 6 991  | 4 569   |          |          | 19 377   | 12 665   | 646        | 422        |  |
| Poland          | 6 991         | 11 461  | 15 619 | 25 605  |          |          | 22 610   | 37 065   | 754        | 1 236      |  |
| Portugal        | 6 683         | 7 862   | 20 179 | 23 740  |          |          | 26 862   | 31 602   | 895        | 1 053      |  |
| Slovak Republic | 6 209         | 9 856   | 15 733 | 24 973  | - 2 079  | - 3 299  | 19 864   | 31 530   | 662        | 1 051      |  |
| Spain           | 10 489        | 10 814  | 21 009 | 21 659  | - 14 995 | - 15 459 | 16 504   | 17 014   | 550        | 567        |  |
| Sweden          | 6 328         | 5 063   | 17 581 | 14 065  |          |          | 23 909   | 19 127   | 797        | 638        |  |
| Switzerland     | 7 052         | 4 864   | 20 434 | 14 092  |          |          | 27 486   | 18 956   | 916        | 632        |  |
| Turkey          | 2 093         | 3 376   | 18 391 | 29 663  |          |          | 20 484   | 33 039   | 683        | 1 101      |  |
| United Kingdom  | 9 938         | 8 718   | 20 156 | 17 681  |          |          | 30 095   | 26 399   | 1 003      | 880        |  |
| United States   | 5 310         | 5 310   | 7 957  | 7 957   |          |          | 13 267   | 13 267   | 442        | 442        |  |
| OECD            | 8 696         | 8 494   | 16 727 | 17 162  |          |          | 23 989   | 24 139   | 800        | 805        |  |

| Tahla 77 | OFCD business fixed-line basket: small & medium enterprises | August 2006 |
|----------|---|-------------|
|          | ocob business incernine basket. Small & medium enterprises, | August 2000 |

Notes: The OECD small and medium enterprises basket of telephone charges includes fixed access and 84 000 calls (2 800 calls for each of 30 employees) broken down according to distance, destination (fixed, mobile and international), and time of day over a one-year period. USD purchasing power parities (PPP) are used to aid international comparisons.

Source: OECD and Teligen.

|                         |                                    |        | Including ta | ax     |         |       |         |        |         |                |
|-------------------------|------------------------------------|--------|--------------|--------|---------|-------|---------|--------|---------|----------------|
|                         |                                    | F      | ixed         | Us     | sage    | Mes   | sages   | Т      | otal    | Contract turns |
|                         |                                    | USD    | USD PPP      | USD    | USD PPP | USD   | USD PPP | USD    | USD PPP | Contract type  |
| Australia, Optus        | Optus Pre-paid Free Calls Anytime  | 7.64   | 7.35         | 169.17 | 162.67  | 76.49 | 73.55   | 253.31 | 243.57  | Pre-paid       |
| Austria, Mobilkom       | A1 Xcite Easy                      | 20.84  | 18.44        | 117.14 | 103.67  | 80.60 | 71.32   | 218.58 | 193.43  |                |
| Belgium, Mobistar       | Tempo Essential €50                | 8.51   | 7.66         | 123.54 | 111.30  | 62.77 | 56.55   | 194.82 | 175.51  | Pre-paid       |
| Canada, Rogers          | Pay As You Go Evening & Weekend    | 6.11   | 5.46         | 127.73 | 114.04  | 64.56 | 57.65   | 198.40 | 177.14  | Pre-paid       |
| Czech Republic, O2      | Start                              | 26.95  | 42.11        | 142.57 | 222.76  | 24.39 | 38.11   | 193.91 | 302.98  |                |
| Denmark, TDC Mobil      | MobilTid Online                    | 0.00   | 0.00         | 82.93  | 56.80   | 17.55 | 12.02   | 100.48 | 68.82   | Pre-paid       |
| Finland, Elisa          | Oiva                               | 31.71  | 24.58        | 53.35  | 41.36   | 43.80 | 33.95   | 128.85 | 99.89   |                |
| France, SFR             | Le Compte 18€                      | 275.63 | 239.68       | 0.00   | 0.00    | 0.00  | 0.00    | 275.63 | 239.68  |                |
| Germany, T-Mobile       | Xtra Click&Go                      | 8.49   | 7.38         | 88.11  | 76.61   | 45.49 | 39.55   | 142.08 | 123.55  | Pre-paid       |
| Greece, Cosmote         | What's Up                          | 8.46   | 9.00         | 236.19 | 251.27  | 39.67 | 42.20   | 284.33 | 302.47  | Pre-paid       |
| Hungary, Pannon         | djuice pre-paid                    | 9.21   | 15.10        | 92.07  | 150.94  | 39.31 | 64.44   | 140.59 | 230.48  | Pre-paid       |
| Iceland, Siminn         | Frelsi                             | 11.45  | 7.95         | 138.92 | 96.47   | 54.99 | 38.18   | 205.35 | 142.61  | Pre-paid       |
| Ireland, Vodafone       | Ready to Go Work & Leisure         | 0.00   | 0.00         | 211.83 | 153.50  | 68.24 | 49.45   | 280.07 | 202.95  | Pre-paid       |
| Italy, Vodafone         | Easy Day                           | 0.00   | 0.00         | 168.82 | 157.78  | 80.90 | 75.61   | 249.73 | 233.39  | Pre-paid       |
| Japan, KDDI au          | Komi Komi One Economy Plan         | 391.15 | 310.44       | 10.56  | 8.38    | 1.13  | 0.89    | 402.84 | 319.71  |                |
| Korea, SK Telecom       | Ting 100                           | 203.49 | 223.62       | 0.00   | 0.00    | 1.82  | 2.00    | 205.31 | 225.62  |                |
| Luxembourg, Tango       | Knock-out                          | 0.00   | 0.00         | 79.38  | 70.25   | 48.13 | 42.60   | 127.51 | 112.84  |                |
| Mexico, Telcel          | Amigo                              | 0.00   | 0.00         | 167.12 | 253.22  | 37.02 | 56.09   | 204.14 | 309.30  | Pre-paid       |
| Netherlands, Vodafone   | Vodafone 17.50 SIM only - 2 year   | 133.99 | 119.63       | 0.00   | 0.00    | 0.00  | 0.00    | 133.99 | 119.63  |                |
| New Zealand, Vodafone   | Base 20                            | 199.71 | 212.46       | 6.88   | 7.32    | 1.51  | 1.60    | 208.09 | 221.38  |                |
| Norway, Telenor         | FriFiks                            | 67.17  | 43.90        | 56.12  | 36.68   | 46.84 | 30.61   | 170.13 | 111.20  |                |
| Poland, Orange          | Go                                 | 0.00   | 0.00         | 105.47 | 172.90  | 22.50 | 36.89   | 127.97 | 209.79  | Pre-paid       |
| Portugal, Vodafone      | Vodafone Directo Com Carregamentos | 0.00   | 0.00         | 107.24 | 126.17  | 44.43 | 52.27   | 151.67 | 178.44  | Pre-paid       |
| Slovak Republic, Orange | Pausal 299 Sk                      | 105.65 | 243.51       | 40.50  | 5.76    | 14.75 | 6.12    | 160.90 | 255.40  |                |
| Spain, MoviStar         | Contrato Empresas Tramos Horarios  | 10.38  | 10.70        | 147.54 | 152.10  | 92.36 | 95.22   | 250.28 | 258.02  |                |
| Sweden, Tele 2 Comviq   | Kontant Knock-out                  | 5.76   | 4.61         | 66.55  | 53.24   | 37.59 | 30.07   | 109.90 | 87.92   | Pre-paid       |
| Switzerland, Sunrise    | Relax Pronto                       | 5.41   | 3.73         | 154.85 | 106.80  | 50.14 | 34.58   | 210.40 | 145.11  | Pre-paid       |
| Turkey, Telsim          | CepFlash                           | 0.00   | 0.00         | 123.88 | 199.80  | 49.92 | 80.51   | 173.79 | 280.31  |                |
| UK, T-Mobile            | Pay As You Go Everyone             | 0.00   | 0.00         | 117.57 | 103.13  | 76.83 | 67.40   | 194.40 | 170.53  | Pre-paid       |
| USA, Cingular           | Pay As You Go 25c per minute       | 16.88  | 16.88        | 148.89 | 148.89  | 24.53 | 24.53   | 190.31 | 190.31  | Pre-paid       |
| OECD average            |                                    | 51.82  | 52.47        | 102.83 | 104.79  | 41.61 | 40.47   | 196.26 | 197.73  |                |

| Table 7.8. OECD | basket of mobile | telephone charges, | low usage, | August 2006 |
|-----------------|------------------|--------------------|------------|-------------|
|-----------------|------------------|--------------------|------------|-------------|

Note: The OECD basket of mobile telephone charges (low usage) includes subscription and usage (360 voice calls, 396 SMS messages and 8 MMS, distributed between peak and offpeak hours and based on an average call duration)over a one-year period. Calling patterns were all determined through extensive discussions with carriers across the OECD. USD purchasing power parities (PPP) are used to aid international comparisons.

Source: OECD and Teligen.

|                          |                                  | In     | cluding tax |        |         |        |         |        |         |
|--------------------------|----------------------------------|--------|-------------|--------|---------|--------|---------|--------|---------|
|                          |                                  | Fix    | ked         | U      | sage    | Mes    | sages   | Gran   | d total |
|                          |                                  | USD    | USD PPP     | USD    | USD PPP | USD    | USD PPP | USD    | USD PPP |
| Australia, Optus         | 'yes' Business One 45            | 413.51 | 397.61      | 23.86  | 22.94   | 6.43   | 6.18    | 443.79 | 426.73  |
| Austria, Mobilkom        | A1 Xcite Easy                    | 20.84  | 18.44       | 288.15 | 255.00  | 119.64 | 105.88  | 428.63 | 379.32  |
| Belgium, Proximus        | Freestyle Classic €25            | 382.82 | 344.88      | 82.34  | 74.18   | 20.54  | 18.51   | 485.70 | 437.56  |
| Canada, Rogers           | Weekend \$20 Voicemail           | 408.42 | 364.66      | 27.80  | 24.82   | 95.72  | 85.47   | 531.95 | 474.95  |
| Czech Republic, T-Mobile | eT 80                            | 289.04 | 451.62      | 84.16  | 131.50  | 57.75  | 90.24   | 430.96 | 673.37  |
| Denmark, Sonofon         | Kvantum 99                       | 5.64   | 3.87        | 100.59 | 68.90   | 23.94  | 16.40   | 130.18 | 89.16   |
| Finland, Elisa           | Aito                             | 61.72  | 47.84       | 125.62 | 97.38   | 42.16  | 32.68   | 229.50 | 177.91  |
| France, SFR              | Le Compte 25€                    | 382.82 | 332.89      | 87.92  | 76.45   | 0.60   | 0.52    | 471.33 | 409.86  |
| Germany, T-Mobile        | Relax 100 Relax SMS 40           | 378.14 | 328.82      | 61.93  | 53.85   | 33.08  | 28.76   | 473.15 | 411.43  |
| Greece, Cosmote          | Cosmote 120 SMS 30               | 379.02 | 403.21      | 7.96   | 8.47    | 37.29  | 39.68   | 424.28 | 451.36  |
| Hungary, T-Mobile        | Relax 100                        | 179.81 | 294.77      | 27.71  | 45.42   | 92.40  | 151.47  | 299.91 | 491.66  |
| Iceland, Siminn          | Almenáskrift                     | 98.90  | 68.68       | 299.28 | 207.83  | 85.60  | 59.45   | 483.78 | 335.96  |
| Ireland, O2              | Active Life 150                  | 535.95 | 388.37      | 0.00   | 0.00    | 2.55   | 1.85    | 538.50 | 390.22  |
| Italy, Vodafone          | Valore                           | 155.58 | 145.40      | 341.40 | 319.06  | 119.95 | 112.10  | 616.93 | 576.57  |
| Japan, KDDI au           | Komi Komi One Economy Plan       | 391.15 | 310.44      | 321.47 | 255.14  | 11.03  | 8.76    | 723.66 | 574.33  |
| Korea, SK Telecom        | Ting Buddy                       | 223.99 | 246.14      | 65.88  | 72.40   | 9.00   | 9.89    | 298.87 | 328.43  |
| Luxembourg, Tango        | Knock-out                        | 0.00   | 0.00        | 172.89 | 153.00  | 71.56  | 63.33   | 244.45 | 216.33  |
| Mexico, MoviStar         | Superplan                        | 252.18 | 382.10      | 27.49  | 41.65   | 6.77   | 10.26   | 286.45 | 434.01  |
| Netherlands, Vodafone    | Vodafone 27.50 SIM only - 2 year | 210.55 | 187.99      | 0.00   | 0.00    | 0.00   | 0.00    | 210.55 | 187.99  |
| New Zealand, Vodafone    | Base 60                          | 407.20 | 433.19      | 6.74   | 7.17    | 1.51   | 1.60    | 415.45 | 441.97  |
| Norway, Telenor          | djuce allstar                    | 67.17  | 43.90       | 265.64 | 173.62  | 2.58   | 1.69    | 335.39 | 219.21  |
| Poland, Era              | Classic 70 Bis                   | 194.19 | 318.35      | 18.70  | 30.65   | 39.87  | 65.37   | 252.77 | 414.37  |
| Portugal, TMN            | Plano Pos Pago Pakot 60 SMS      | 76.56  | 90.08       | 320.22 | 376.73  | 3.98   | 4.68    | 400.76 | 471.49  |
| Slovak Republic, Orange  | Pausal 50 + SMS                  | 201.18 | 319.33      | 93.74  | 148.79  | 23.05  | 36.58   | 317.96 | 504.70  |
| Spain, Vodafone          | Contrato Autonomos 10            | 10.36  | 10.68       | 372.01 | 383.51  | 127.00 | 130.93  | 509.37 | 525.13  |
| Sweden, Tele 2 Comviq    | Comviq Knock-Out                 | 4.56   | 3.65        | 167.18 | 133.74  | 59.14  | 47.31   | 230.88 | 184.70  |
| Switzerland, Sunrise     | Relax Libero                     | 10.82  | 7.46        | 448.27 | 309.15  | 76.30  | 52.62   | 535.40 | 369.24  |
| Turkey, Telsim           | CepPAKET 120/50                  | 392.32 | 632.78      | 0.00   | 0.00    | 1.42   | 2.29    | 393.74 | 635.07  |
| UK, T-Mobile             | Flext 20                         | 447.58 | 392.61      | 0.00   | 0.00    | 0.00   | 0.00    | 447.58 | 392.61  |
| USA, Verizon             | America's Choice 450             | 559.27 | 559.27      | 0.00   | 0.00    | 69.78  | 69.78   | 629.04 | 629.04  |
| OECD average             |                                  | 238.04 | 250.97      | 127.96 | 115.71  | 41.36  | 41.81   | 407.36 | 408.49  |

| Table 7.9. OECD basket of mobile telephone charges, medium usage, August 200 |
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|--|

Notes: The OECD basket of mobile telephone charges (medium usage) includes subscription and usage (780 voice calls, 600 SMS messages and 8 MMS, distributed between peak and off-peak hours and based on an average call duration) over a one-year period. Calling patterns were all determined through extensive discussions with carriers across the OECD. USD purchasing power parities (PPP) are used to aid international comparisons. Prepaid plans are excluded.

Source: OECD and Teligen.

|                          |                                    | Including tax |         |        |         |        |         |          |          |
|--------------------------|------------------------------------|---------------|---------|--------|---------|--------|---------|----------|----------|
|                          |                                    | Fixe          | ed      | Us     | age     | Mes    | sages   | Gran     | d total  |
|                          |                                    | USD           | USD PPP | USD    | USD PPP | USD    | USD PPP | USD      | USD PPP  |
| Australia, Optus         | 'yes' Business One 75              | 689.19        | 662.68  | 138.46 | 133.14  | 20.81  | 20.01   | 848.47   | 815.83   |
| Austria, T-Mobile        | Relax 200                          | 445.77        | 394.49  | 103.30 | 91.41   | 174.57 | 154.48  | 723.63   | 640.38   |
| Belgium, Proximus        | Smile Anytime All Networks         | 658.45        | 593.20  | 0.00   | 0.00    | 64.68  | 58.27   | 723.13   | 651.47   |
| Canada, Rogers           | Anytime \$20 Voicemail             | 408.42        | 364.66  | 59.88  | 53.46   | 106.93 | 95.47   | 575.23   | 513.59   |
| Czech Republic, T-Mobile | T 160                              | 416.72        | 651.13  | 200.80 | 313.75  | 64.93  | 101.45  | 682.45   | 1 066.33 |
| Denmark, Sonofon         | Kvantum 199                        | 5.64          | 3.87    | 235.86 | 161.55  | 27.70  | 18.97   | 269.21   | 184.39   |
| Finland, Elisa           | Aito                               | 61.72         | 47.84   | 273.21 | 211.79  | 47.93  | 37.15   | 382.86   | 296.79   |
| France, SFR              | Essentiel 3H +50% en plus          | 597.20        | 519.30  | 0.00   | 0.00    | 115.46 | 100.40  | 712.66   | 619.70   |
| Germany, T-Mobile        | Relax 200 Relax SMS 40             | 531.27        | 461.97  | 227.77 | 198.06  | 49.61  | 43.14   | 808.65   | 703.18   |
| Greece, Cosmote          | Cosmote 240 SMS 60                 | 615.91        | 655.22  | 17.14  | 18.24   | 6.74   | 7.17    | 639.80   | 680.63   |
| Hungary, Pannon          | Pannon 300                         | 309.05        | 506.63  | 11.56  | 18.96   | 70.46  | 115.51  | 391.07   | 641.10   |
| Iceland, Siminn          | Ásinnáskrift                       | 212.64        | 147.66  | 540.34 | 375.24  | 83.65  | 58.09   | 836.63   | 580.99   |
| Ireland, O2              | Active Life 150 Evening & Weekend  | 650.79        | 471.59  | 107.84 | 78.14   | 3.83   | 2.77    | 762.46   | 552.50   |
| Italy, TIM               | Tutto Relax                        | 844.65        | 789.39  | 0.00   | 0.00    | 9.19   | 8.59    | 853.84   | 797.98   |
| Japan, NTT DoCoMo        | Type L Voicemail                   | 1 098.45      | 871.79  | 21.57  | 17.12   | 0.00   | 0.00    | 1 120.01 | 888.90   |
| Korea, SK Telecom        | Ting Buddy                         | 223.99        | 246.14  | 264.64 | 290.81  | 10.63  | 11.68   | 499.25   | 548.63   |
| Luxembourg, Tango        | Knock-out                          | 0.00          | 0.00    | 372.38 | 329.54  | 79.78  | 70.60   | 452.16   | 400.14   |
| Mexico, MoviStar         | Sin Límites 329                    | 416.93        | 631.71  | 0.00   | 0.00    | 63.36  | 96.00   | 480.29   | 727.71   |
| Netherlands, Vodafone    | Vodafone 50.00 SIM only - 2 year   | 382.82        | 341.80  | 0.00   | 0.00    | 0.00   | 0.00    | 382.82   | 341.80   |
| New Zealand, Vodafone    | Choose 120 Your Time 100 + TXT 100 | 599.13        | 637.37  | 14.52  | 15.45   | 2.26   | 2.40    | 615.91   | 655.23   |
| Norway, Netcom           | SmartTalk Voicemail                | 258.26        | 168.80  | 266.55 | 174.21  | 66.95  | 43.76   | 591.76   | 386.77   |
| Poland, Era              | Komfort Komfort 120                | 233.03        | 382.02  | 238.28 | 390.62  | 44.28  | 72.58   | 515.59   | 845.22   |
| Portugal, TMN            | Plano Extra Pos Pago               | 0.00          | 0.00    | 612.12 | 720.14  | 145.87 | 171.61  | 757.98   | 891.74   |
| Slovak Republic, Orange  | Pausal 90 + SMS                    | 275.69        | 437.60  | 291.96 | 463.42  | 31.70  | 50.32   | 599.35   | 951.35   |
| Spain, Vodafone          | Contrato Autonomos 10              | 10.36         | 10.68   | 816.91 | 842.18  | 142.55 | 146.96  | 969.82   | 999.81   |
| Sweden, Tele 2 Comviq    | Comviq Kompis                      | 85.90         | 68.72   | 289.91 | 231.93  | 23.03  | 18.42   | 398.84   | 319.07   |
| Switzerland, Sunrise     | Relax Super                        | 254.34        | 175.41  | 379.89 | 261.99  | 85.23  | 58.78   | 719.47   | 496.18   |
| Turkey, Telsim           | CepPAKET 180/75                    | 552.36        | 890.91  | 168.39 | 271.60  | 2.13   | 3.43    | 722.88   | 1 165.94 |
| UK, T-Mobile             | Flext 25                           | 559.47        | 490.76  | 0.00   | 0.00    | 0.00   | 0.00    | 559.47   | 490.76   |
| USA, Verizon             | America's Choice 450               | 559.27        | 559.27  | 0.00   | 0.00    | 77.65  | 77.65   | 636.92   | 636.92   |
| OECD average             |                                    | 398.58        | 406.09  | 188.44 | 188.76  | 54.06  | 54.86   | 641.09   | 649.70   |

Notes: The OECD basket of mobile telephone charges (high usage) includes subscription and usage (1680 voice calls, 660 SMS messages and 12 MMS, distributed between peak and off-peak hours and based on an average call duration) over a one-year period. Calling patterns were all determined through extensive discussions with carriers across the OECD. USD purchasing power parities (PPP) are used to aid international comparisons. Prepaid plans are excluded.

Source: OECD and Teligen.

|                 | Busi     | ness    | Residential |        |  |  |
|-----------------|----------|---------|-------------|--------|--|--|
|                 | (excludi | ng VAT) | (includin   | g VAT) |  |  |
|                 | USD PPP  | USD     | USD PPP     | USD    |  |  |
| Australia       | 0.80     | 0.83    | 1.14        | 1.19   |  |  |
| Austria         | 0.43     | 0.49    | 0.67        | 0.76   |  |  |
| Belgium         | 0.70     | 0.78    | 0.83        | 0.92   |  |  |
| Canada          | 0.53     | 0.60    | 0.21        | 0.24   |  |  |
| Czech Republic  | 0.78     | 0.50    | 1.29        | 0.83   |  |  |
| Denmark         | 0.47     | 0.68    | 0.74        | 1.08   |  |  |
| Finland         | 0.83     | 1.07    | 1.05        | 1.35   |  |  |
| France          | 0.47     | 0.54    | 0.87        | 1.00   |  |  |
| Germany         | 0.24     | 0.27    | 0.36        | 0.41   |  |  |
| Greece          | 0.97     | 0.91    | 1.48        | 1.39   |  |  |
| Hungary         | 0.72     | 0.44    | 1.34        | 0.82   |  |  |
| Iceland         | 0.58     | 0.83    | 0.91        | 1.31   |  |  |
| Ireland         | 0.43     | 0.60    | 0.54        | 0.74   |  |  |
| Italy           | 0.99     | 1.06    | 1.42        | 1.52   |  |  |
| Japan           | 2.19     | 2.75    | 2.30        | 2.90   |  |  |
| Korea           | 2.35     | 2.14    | 3.17        | 2.88   |  |  |
| Luxembourg      | 0.32     | 0.37    | 0.59        | 0.67   |  |  |
| Mexico          | 2.50     | 1.65    | 2.99        | 1.97   |  |  |
| Netherlands     | 0.45     | 0.51    | 0.56        | 0.63   |  |  |
| New Zealand     | 0.42     | 0.39    | 1.44        | 1.35   |  |  |
| Norway          | 0.21     | 0.32    | 0.32        | 0.48   |  |  |
| Poland          | 0.93     | 0.57    | 0.98        | 0.60   |  |  |
| Portugal        | 1.25     | 1.06    | 1.52        | 1.29   |  |  |
| Slovak Republic | 0.73     | 0.46    | 1.12        | 0.70   |  |  |
| Spain           | 0.72     | 0.70    | 1.02        | 0.99   |  |  |
| Sweden          | 0.42     | 0.53    | 0.44        | 0.55   |  |  |
| Switzerland     | 0.25     | 0.37    | 0.32        | 0.46   |  |  |
| Turkey          | 0.68     | 0.42    | 1.03        | 0.64   |  |  |
| United Kingdom  | 0.99     | 1.13    | 0.95        | 1.08   |  |  |
| United States   | 0.56     | 0.56    | 0.50        | 0.50   |  |  |
| OECD            | 1.06     | 0.97    | 1.46        | 1.29   |  |  |

Table 7.11. OECD basket of international telephone calling charges per call, August 2006

Notes: Average call charge for one single call, weighted by traffic. USD purchasing power parities (PPP) are used to aid international comparisons.

Source: OECD and Teligen.

|                 |                  |                  | 2006        |             | Percent change              |                             |                               |  |
|-----------------|------------------|------------------|-------------|-------------|-----------------------------|-----------------------------|-------------------------------|--|
| Country         | Company          | Down<br>(kbit/s) | Up (kbit/s) | Bitcap (MB) | Price change<br>(2005-2006) | Speed change<br>(2005-2006) | Bit cap change<br>(2005-2006) |  |
| Australia       | Bigpond          | 1 500            | 256         | 10 000      | -15%                        | 0%                          | 0%                            |  |
| Austria         | AON              | 2 048            | 384         | 15 000      | 0%                          | 0%                          | 25%                           |  |
| Belgium         | Belgacom         | 4 096            | 256         | 30 000      | 0%                          | 2%                          | 0%                            |  |
| Canada          | Bell Canada      | 5 000            |             |             | -6%                         | 0%                          |                               |  |
| Czech Republic  | O2               | 2 048            | 256         | 8 000       | -80%                        | 100%                        | New                           |  |
| Denmark         | TDC              | 4 096            | 512         | 15 000      | -5%                         | 0%                          | New                           |  |
| Finland         | Sonera           | 24 000           | 1 024       |             | -14%                        | 0%                          |                               |  |
| France          | France Telecom   | 18 000           | 800         |             | -13%                        | 0%                          |                               |  |
| Germany         | T-Com            | 6 016            | 576         |             | 0%                          | 0%                          |                               |  |
| Greece          | OTE              | 1 024            | 256         |             | -13%                        | 0%                          |                               |  |
| Hungary         | T-Com            | 2 048            | 192         |             | -30%                        | 0%                          |                               |  |
| Iceland         | Simmin           | 8 000            | 1 024       |             | 3%                          | 33%                         |                               |  |
| Ireland         | Eircom           | 2 048            | 248         | 20 000      | -45%                        | 0%                          | 25%                           |  |
| Italy           | Alice            | 20 000           |             |             | -12%                        | 400%                        |                               |  |
| Japan           | NTT West         | 100 000          | 100 000     |             | -11%                        | 0%                          |                               |  |
| Korea           | KT               | 100 000          | 100 000     |             | 0%                          | 0%                          |                               |  |
| Luxembourg      | EPT              | 3 000            | 192         |             | -13%                        | 0%                          |                               |  |
| Mexico          | Telmex           | 1 024            |             |             | -33%                        | 0%                          |                               |  |
| Netherlands     | KPN              | 6 000            | 768         |             | -33%                        | -25%                        |                               |  |
| New Zealand     | TCNZ             | 2 000            | 128         | 1 000       | -43%                        | 0%                          | 0%                            |  |
| Norway          | Telenor          | 6 000            | 500         |             | -9%                         | 50%                         |                               |  |
| Poland          | TP               | 6 144            |             |             | -46%                        | 0%                          |                               |  |
| Portugal        | Portugal Telecom | 8 128            | 384         | 30 000      | -17%                        | 2%                          | 275%                          |  |
| Slovak Republic | Slovak Telecom   | 1 024            | 256         |             | -50%                        | 0%                          |                               |  |
| Spain           | Telefonica       | 1 000            | 320         |             | 0%                          | 0%                          |                               |  |
| Sweden          | TeliaSonera      | 24 000           | 1 000       |             | -5%                         | 0%                          |                               |  |
| Switzerland     | Bluewin          | 3 500            | 300         |             | -30%                        | 46%                         |                               |  |
| Turkey          | Turk Telecom     | 2 048            | 512         |             | -30%                        | 0%                          |                               |  |
| United Kingdom  | BT               | 8 000            |             | 40 000      | 8%                          | 264%                        | 167%                          |  |
| United States   | SBC (now AT&T)   | 3 000            | 512         |             | -32%                        | 0%                          |                               |  |
| OECD average    |                  | 12 493           | 8 426       |             | -19%                        | 29%                         |                               |  |

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|-----------|---|
|           | DSL/libre offerings changes (September 2005-October 2006)   |

|                 |                   |                         | 2006        |             |                          | Percent change              |                               |  |  |  |
|-----------------|-------------------|-------------------------|-------------|-------------|--------------------------|-----------------------------|-------------------------------|--|--|--|
| Country         | Company           | Down (kbit/s)<br>(2005) | Up (kbit/s) | Bitcap (MB) | Price change (2005-2006) | Speed change<br>(2005-2006) | Bit cap change<br>(2005-2006) |  |  |  |
| Australia       | Optus             | 9 900                   | 128         | 20 000      | 7%                       | 244%                        | 67%                           |  |  |  |
| Austria         | UPC               | 16 384                  | 1 024       |             | 0%                       | 0%                          |                               |  |  |  |
| Belgium         | Telenet           | 20 000                  | 512         | 35 000      | 0%                       | 100%                        | 17%                           |  |  |  |
| Canada          | Cogeco            | 10 000                  | 1 000       | 60 000      | -31%                     | 0%                          | 100%                          |  |  |  |
| Czech Republic  | UPC               | 4 096                   | 512         | 50 000      | -27%                     | 0%                          | New                           |  |  |  |
| Denmark         | Telia Stofa       | 4 096                   | 512         |             | -8%                      | 0%                          |                               |  |  |  |
| Finland         | Welho             | 6 000                   | 500         |             | 0%                       | 0%                          |                               |  |  |  |
| France          | Noos              | 20 000                  |             |             | 0%                       | 100%                        |                               |  |  |  |
| Germany         | Kabel Deutschland | 2 200                   | 220         |             | 0%                       | -65%                        |                               |  |  |  |
| Hungary         | UPC               | 6 144                   | 1 024       |             | -4%                      | 20%                         |                               |  |  |  |
| Ireland         | ntl               | 3 000                   |             | 30 000      | -33%                     | 0%                          | -25%                          |  |  |  |
| Japan           | J:COM             | 30 000                  | 2 000       |             | 0%                       | 0%                          |                               |  |  |  |
| Korea           | C&M               | 10 000                  | 1 000       |             | 27%                      | 100%                        |                               |  |  |  |
| Luxembourg      | Coditel           | 6 000                   | 256         | 25 000      | -48%                     | 50%                         | 25%                           |  |  |  |
| Mexico          | Megacable         | 1 024                   |             |             | -68%                     | 0%                          |                               |  |  |  |
| Netherlands     | UPC               | 20 480                  | 2 048       |             | -25%                     | 0%                          |                               |  |  |  |
| New Zealand     | TelstraClear      | 10 000                  | 2 000       | 40 000      | -6%                      | 0%                          | 300%                          |  |  |  |
| Norway          | Get               | 26 000                  | 1 500       |             | -10%                     | 0%                          |                               |  |  |  |
| Poland          | UPC               | 12 000                  | 1 024       |             | 0%                       | 0%                          |                               |  |  |  |
| Portugal        | TV Cabo           | 8 000                   | 384         | 30 000      | -19%                     | -2%                         | 275%                          |  |  |  |
| Slovak Republic | UPC               | 4 096                   | 384         |             | -40%                     | 33%                         |                               |  |  |  |
| Spain           | Auna              | 4 000                   | 300         |             | -17%                     | 95%                         |                               |  |  |  |
| Sweden          | Com Hem           | 8 192                   | 1 024       |             | -23%                     | 2%                          |                               |  |  |  |
| Switzerland     | Cablecom          | 3 000                   | 300         |             | -70%                     | 50%                         |                               |  |  |  |
| Turkey          | Topaz             | 2 048                   | 512         |             | 31%                      | 0%                          |                               |  |  |  |
| United Kingdom  | Telewest          | 4 000                   | 384         |             | -50%                     | 0%                          |                               |  |  |  |
| United States   | Comcast           | 6 000                   | 384         |             | -15%                     | 0%                          |                               |  |  |  |
| OECD average    |                   | 9 506                   | 789         |             | -16%                     | 27%                         |                               |  |  |  |

#### Table 7.13. Cable offerings changes (September 2005-October 2006)

| Table 7.14. | Broadband pricing for residential users in the OECD area, 20 | 06 |
|-------------|--|----|

|           |                   |       |                                 | October 2006 |       |         |                |                  |        |               |
|-----------|-------------------|-------|---------------------------------|--------------|-------|---------|----------------|------------------|--------|---------------|
| Country   | Company           | Туре  | Plan                            | Down         | Up    | Bit cap | Price USD      | Price USD<br>PPP | USD/MB | USD/MB<br>PPP |
| Australia | Bigpond           | ADSL  |                                 | 256          | 64    | 200     | 22.79          | 21.10            | 89.04  | 82.44         |
| Australia | Bigpond           | ADSL  |                                 | 256          | 64    | 10 000  | 45.62          | 42.24            | 178.22 | 165.02        |
| Australia | Bigpond           | ADSL  |                                 | 512          | 128   | 400     | 38.01          | 35.19            | 74.23  | 68.73         |
| Australia | Bigpond           | ADSL  |                                 | 512          | 128   | 10 000  | 60.84          | 56.34            | 118.84 | 110.03        |
| Australia | Bigpond           | ADSL  |                                 | 1 500        | 256   | 500     | 60.69          | 56.20            | 40.46  | 37.46         |
| Australia | Bigpond           | ADSL  |                                 | 1 500        | 256   | 10 000  | 83.68          | 77.48            | 55.78  | 51.65         |
| Australia | Bigpond           | ADSL  |                                 | 1 500        | 256   | 20 000  | 106.51         | 98.62            | 71.00  | 65.74         |
| Australia | Internode         | ADSL  | HOME-256-Starter                | 256          | 128   | 500     | 22.79          | 21.10            | 89.04  | 82.44         |
| Australia | Internode         | ADSL  | HOME-512-Starter                | 512          | 128   | 20 000  | 30.40          | 28.15            | 59.38  | 54.98         |
| Australia | Internode         | ADSL  | HOME-512-Value                  | 512          | 128   | 20 000  | 50.01          | 35.20            | 102.07 | 08.75         |
| Australia | Internode         | ADSL  | HOME-512-PI0                    | 512          | 128   | 40 000  | 03.23<br>03.60 | 49.29            | 103.97 | 90.27         |
| Australia | Internode         | ADSL  | HOME-512-Eille                  | 1 500        | 128   | 10 000  | 45.62          | 17.48            | 20.43  | 101.32        |
| Australia | Internode         |       | HOME 1500 Value                 | 1 500        | 250   | 20,000  | 4J.02<br>52.22 | 42.24            | 25.40  | 20.10         |
| Australia | Internode         |       | HOME-1500-Value                 | 1 500        | 256   | 20 000  | 68.46          | 43.23            | 45 6A  | 12.00         |
| Australia | Internode         |       | HOME-1500-Flite                 | 1 500        | 256   | 80 000  | 08.90          | 01.57            | 65.03  | 61.05         |
| Australia | Internode         |       | HOME-Fytreme-Value              | 24 000       | 1 000 | 20,000  | 45.62          | 12.24            | 1 90   | 1 76          |
| Australia | Internode         | ADSI  | HOME-Extreme-Pro                | 24 000       | 1 000 | 40 000  | 40.02<br>60.84 | 56.34            | 2 54   | 2.35          |
| Australia | Internode         |       | HOME-Extreme-Flite              | 24 000       | 1 000 | 80 000  | 00.04          | 84.52            | 3.80   | 2.00          |
| Australia | Ontus             | Cable | Fasy Start                      | 9 900        | 128   | 100     | 22 79          | 21 10            | 2.30   | 2 13          |
| Australia | Ontus             | Cable | Light                           | 9 900        | 128   | 300     | 30.40          | 28.15            | 3.07   | 2.10          |
| Australia | Ontus             | Cable | Sprint                          | 9 900        | 128   | 2 000   | 38.01          | 35.20            | 3.84   | 3.56          |
| Australia | Ontus             | Cable | Advantage                       | 9 900        | 128   | 7 000   | 45.62          | 42 24            | 4 61   | 4 27          |
| Australia | Optus             | Cable | Power                           | 9 900        | 128   | 20 000  | 60.84          | 56.34            | 6.15   | 5.69          |
| Australia |                   |       |                                 | 5 660        | 269   | 21 625  | 54.50          | 50.46            | 55.14  | 51.05         |
| Austria   | AON               | ADSL  | aonSpeed Einsteiger             | 384          | 128   | 400     | 25.34          | 22.23            | 65.99  | 57.89         |
| Austria   | AON               | ADSL  | aonSpeed Allrounder             | 1 024        | 256   | 800     | 38.07          | 33.40            | 37.18  | 32.62         |
| Austria   | AON               | ADSL  | aonSpeed Allrounder             | 1 024        | 256   | 2 000   | 50.81          | 44.57            | 49.62  | 43.52         |
| Austria   | AON               | ADSL  | aonSpeed Allrounder             | 1 024        | 256   | 5 000   | 57.18          | 50.15            | 55.84  | 48.98         |
| Austria   | AON               | ADSL  | aonSpeed Power User             | 2 048        | 384   | 15 000  | 69.91          | 61.32            | 34.14  | 29.94         |
| Austria   | AON               | ADSL  | aonPur                          | 1 280        | 256   | 15 000  | 82.64          | 72.49            | 64.57  | 56.64         |
| Austria   | inode             | ADSL  | aDSL solo Privat 1280/256       | 1 280        | 256   | 20 000  | 76.28          | 66.91            | 59.59  | 52.27         |
| Austria   | inode             | ADSL  | aDSL Privat small 384/128       | 384          | 128   | 500     | 24.07          | 21.11            | 62.68  | 54.98         |
| Austria   | inode             | ADSL  | aDSL Privat medium 1024/256     | 1 024        | 256   | 1 000   | 34.25          | 30.05            | 33.45  | 29.34         |
| Austria   | inode             | ADSL  | aDSL Privat medium 2048/384     | 2 048        | 384   | 2 000   | 62.40          | 54.73            | 30.47  | 26.73         |
| Austria   | inode             | ADSL  | aDSL Privat large 3072/512      | 3 072        | 512   | 15 000  | 75.13          | 65.90            | 24.46  | 21.45         |
| Austria   | inode             | ADSL  | aDSL Privat large 4096/512      | 4 096        | 512   | 20 000  | 87.86          | 77.07            | 21.45  | 18.82         |
| Austria   | UPC               | Cable | chello classic                  | 4 096        | 512   |         | 62.40          | 54.73            | 15.23  | 13.36         |
| Austria   | UPC               | Cable | chello plus                     | 8 192        | 768   |         | 87.86          | 77.07            | 10.73  | 9.41          |
| Austria   | UPC               | Cable | chello plus symmetric           | 4 096        | 4 096 | 20 000  | 126.07         | 110.58           | 30.78  | 27.00         |
| Austria   | UPC               | Cable | chello extreme                  | 16 384       | 1 024 |         | 113.33         | 99.41            | 6.92   | 6.07          |
| Austria   | UPC               | Cable | chello light                    | 400          | 128   | 1 000   | 25.44          | 22.32            | 63.61  | 55.79         |
| Austria   | <b>D</b>          | 100   | 10011111                        | 3 050        | 595   | 6 924   | 64.65          | 56.71            | 39.22  | 34.40         |
| Belgium   | Belgacom          | ADSL  | ADSL Light                      | 512          | 128   | 400     | 38.14          | 33.75            | 74.49  | 65.92         |
| Belgium   | Belgacom          | ADSL  | ADSL GO                         | 4 096        | 256   | 10 000  | 50.87          | 45.02            | 12.42  | 10.99         |
| Belgium   | Belgacom          | ADGL  | ADSL Plus                       | 4 090        | 200   | 30 000  | 09.97          | 01.92            | 17.08  | 15.12         |
| Belgium   | Belgacom<br>Teleo | ADGL  |                                 | 17 000       | 400   | 30 000  | 70.34          | 07.00            | 4.49   | 3.97          |
| Belgium   | Tele2             | ADSL  |                                 | 4 000        | 200   | 10 000  | 38.07          | 33.09            | 9.52   | 8.4Z          |
| Belgium   | Telezat           | ADSL  | ADSL LIGH                       | 210          | 200   | 200     | 25.34          | 22.43            | 49.49  | 43.80         |
| Belgium   | Telenet           | Cable | Comortivet                      | 10.000       | 192   | 10,000  | 38.14          | 33.75            | 57.24  | 32.90         |
| Bolgium   | Tolonot           | Cablo | Expressiver<br>Expressiver Plus | 15 000       | 510   | 12 000  | 66 15          | 59.54            | 1 11   | 9.75          |
| Belgium   | Tolonot           | Cable | Expressivet Flus                | 20.000       | 512   | 35 000  | 76.34          | 67.56            | 3.82   | 3.30          |
| Belgium   | Telefier          | Cable | Expressiver rubb                | 7 624        | 302   | 14 665  | 53.28          | 47 15            | 21.83  | 19.32         |
| Canada    | Boll Canada       |       | High Speed Liltra               | 5 000        | 502   | 14 005  | 51 52          | 46.41            | 10.30  | 0.28          |
| Canada    | Bell Canada       | ADSI  | High Speed                      | 5 000        |       |         | 48.38          | 43.58            | 9.68   | 8 72          |
| Canada    | Bell Canada       | ADSI  | Basic                           | 1 000        |       |         | 36.06          | 32 40            | 36.06  | 32 40         |
| Canada    | Bell Canada       | ADSI  | Sympatico Optimax 16            | 16 000       | 1 000 |         | 103.04         | 92.83            | 6 44   | 5.80          |
| Canada    | Bell Canada       | ADSI  | Sympatico Optimax 10            | 10 000       | 1 000 |         | 72 13          | 64 98            | 7 21   | 6 50          |
| Canada    | Shaw              | Cable | High-Speed Xtreme-I             | 10 000       | 1 000 | 100 000 | 50 44          | 45 44            | 5.04   | 4 54          |
| Canada    | Shaw              | Cable | High-Speed Internet             | 5 000        | 512   | 60 000  | 40.13          | 36.16            | 8.03   | 7.23          |
| Canada    | Shaw              | Cable | High-Speed Internet Lite        | 256          | 128   | 10 000  | 25.71          | 23.16            | 100.42 | 90.47         |
| Canada    | Rogers            | Cable | Extreme                         | 6 000        | 800   |         | 53.53          | 48,22            | 8.92   | 8.04          |
| Canada    | Rogers            | Cable | Express                         | 5 000        | 384   |         | 45.28          | 40,80            | 9.06   | 8.16          |
| Canada    | Rogers            | Cable | Lite                            | 1 000        | 128   |         | 32.92          | 29.66            | 32.92  | 29.66         |
| Canada    | v                 | -     |                                 | 5 841        | 450   | 15 455  | 50.83          | 45.79            | 21.28  | 19.17         |

|                |                |       |                      | October 2006 |        |         |           |                  |        |            |
|----------------|----------------|-------|----------------------|--------------|--------|---------|-----------|------------------|--------|------------|
| Country        | Company        | Туре  | Plan                 | Down         | Up     | Bit cap | Price USD | Price USD<br>PPP | USD/MB | USD/MB PPP |
| Czech Republic | 02             | ADSL  | Internet Expres 2048 | 2 048        | 256    | 8 000   | 31.97     | 49.19            | 15.61  | 24.02      |
| Czech Republic | 02             | ADSL  | Internet Expres 512  | 512          | 128    | 1 000   | 21.30     | 32.76            | 41.60  | 63.99      |
| Czech Republic | 02             | ADSL  | Internet Expres 3072 | 3 072        | 256    | 12 000  | 42.65     | 65.61            | 13.88  | 21.36      |
| Czech Republic | 02             | ADSL  | Internet Expres 4096 | 4 096        | 512    | 20 000  | 64.00     | 98.46            | 15.62  | 24.04      |
| Czech Republic | GTS Novera     | ADSL  | Fun 512/128 kbps     | 512          | 128    | 2 000   | 21.08     | 32.44            | 41.18  | 63.35      |
| Czech Republic | GTS Novera     | ADSL  | Fun 2048/256 kbps    | 2 058        | 256    | 10 000  | 31.76     | 48.86            | 15.43  | 23.74      |
| Czech Republic | GTS Novera     | ADSL  | Fun 4096/512 kbps    | 4 096        | 512    | 20 000  | 63.78     | 98.13            | 15.57  | 23.96      |
| Czech Republic | UPC            | Cable | Starter              | 512          | 128    | 5 000   | 25.35     | 39.00            | 49.52  | 76.18      |
| Czech Republic | UPC            | Cable | Easy                 | 1 024        | 128    | 10 000  | 29.62     | 45.57            | 28.93  | 44.51      |
| Czech Republic | UPC            | Cable | Light                | 2 560        | 256    | 20 000  | 41.58     | 63.97            | 16.24  | 24.99      |
| Czech Republic | UPC            | Cable | Classic              | 4 096        | 512    | 50 000  | 65.33     | 100.51           | 15.95  | 24.54      |
| Czech Republic | UPC            | Cable | Plus                 | 6 144        | 768    | 100 000 | 89.56     | 137.79           | 14.58  | 22.43      |
| Czech Republic | UPC            | Cable | Extreme              | 10 240       | 1 024  | 100 000 | 106.70    | 164.15           | 10.42  | 16.03      |
| Czech Republic | UPC            | Cable | Professional         | 12 288       | 1 024  | 100 000 | 241.95    | 372.23           | 19.69  | 30.29      |
| Czech Republic |                |       |                      | 3 804        | 421    | 32 714  | 62.62     | 96.33            | 22.44  | 34.53      |
| Denmark        | TDC            | ADSL  |                      | 256          | 128    |         | 20.31     | 13.91            | 79.34  | 54.34      |
| Denmark        | TDC            | ADSL  |                      | 512          | 128    |         | 40.79     | 27.94            | 79.67  | 54.57      |
| Denmark        | TDC            | ADSL  |                      | 512          | 512    |         | 53.59     | 36.71            | 104.68 | 71.70      |
| Denmark        | TDC            | ADSL  |                      | 1 024        | 128    |         | 51.03     | 34.96            | 49.84  | 34.14      |
| Denmark        | TDC            | ADSL  |                      | 1 024        | 512    |         | 63.84     | 43.72            | 62.34  | 42.70      |
| Denmark        | TDC            | ADSL  |                      | 2 048        | 128    |         | 61.28     | 41.97            | 29.92  | 20.49      |
| Denmark        | TDC            | ADSL  |                      | 2 048        | 512    |         | 74.08     | 50.74            | 36.17  | 24.77      |
| Denmark        | TDC            | ADSL  |                      | 4 096        | 256    | 15 000  | 68.10     | 46.65            | 16.63  | 11.39      |
| Denmark        | TDC            | ADSL  |                      | 4 096        | 512    | 15 000  | 80.90     | 55.41            | 19.75  | 13.53      |
| Denmark        | TDC            | ADSL  |                      | 8 064        | 512    | 20 000  | 119.31    | 81.72            | 14.80  | 10.13      |
| Denmark        | TDC            | ADSL  |                      | 20 480       | 1 024  |         | 153.44    | 105.10           | 7.49   | 5.13       |
| Denmark        | Telia Stofa    | Cable | Flatrate             | 256          | 64     |         | 25.43     | 17.42            | 99.34  | 68.04      |
| Denmark        | Telia Stofa    | Cable | Flatrate             | 512          | 128    |         | 40.79     | 27.94            | 79.67  | 54.57      |
| Denmark        | Telia Stofa    | Cable | Flatrate             | 1 024        | 256    |         | 49.33     | 33.79            | 48.17  | 32.99      |
| Denmark        | Telia Stofa    | Cable | Flatrate             | 4 096        | 512    |         | 78.34     | 53.66            | 19.13  | 13.10      |
| Denmark        | Dansk Bredbånd | FTTx  |                      | 25 000       | 25 000 |         | 101.56    | 69.56            | 4.06   | 2.78       |
| Denmark        | Dansk Bredbånd | FTTx  |                      | 10 000       | 10 000 |         | 50.35     | 34.49            | 5.04   | 3.45       |
| Denmark        | Dansk Bredbånd | FTTx  |                      | 2 000        | 2 000  |         | 33.28     | 22.80            | 16.64  | 11.40      |
| Denmark        | Dansk Bredbånd | FTTx  |                      | 512          | 512    |         | 16.21     | 11.11            | 31.67  | 21.69      |
| Denmark        |                |       |                      | 4 608        | 2 254  | 2 632   | 62.21     | 42.61            | 42.33  | 29.00      |
| Finland        | Sonera         | ADSL  |                      | 256          | 256    |         | 26.10     | 20.08            | 101.97 | 78.44      |
| Finland        | Sonera         | ADSL  |                      | 512          | 512    |         | 29.16     | 22.43            | 56.95  | 43.81      |
| Finland        | Sonera         | ADSL  |                      | 1 000        | 512    |         | 30.43     | 23.41            | 30.43  | 23.41      |
| Finland        | Sonera         | ADSL  |                      | 2 048        | 512    |         | 43.17     | 33.21            | 21.08  | 16.21      |
| Finland        | Sonera         | ADSL  |                      | 8 000        | 1 024  |         | 55.90     | 43.00            | 6.99   | 5.38       |
| Finland        | Sonera         | ADSL  |                      | 12 000       | 1 024  |         | 66.22     | 50.94            | 5.52   | 4.24       |
| Finland        | Sonera         | ADSL  |                      | 24 000       | 1 024  |         | 75.13     | 57.79            | 3.13   | 2.41       |
| Finland        | Elisa          | ADSL  | 256/256 kbit/s       | 256          | 256    |         | 26.61     | 20.47            | 103.96 | 79.97      |
| Finland        | Elisa          | ADSL  | 512/512 kbit/s       | 512          | 512    |         | 29.16     | 22.43            | 56.95  | 43.81      |
| Finland        | Elisa          | ADSL  | 1M /512 kbit/s       | 1 000        | 512    |         | 31.71     | 24.39            | 31.71  | 24.39      |
| Finland        | Elisa          | ADSL  | 2M /512 kbit/s       | 2 000        | 512    |         | 44.44     | 34.19            | 22.22  | 17.09      |
| Finland        | Elisa          | ADSL  | 8M/1M Full Rate      | 8 000        | 1 000  |         | 57.18     | 43.98            | 7.15   | 5.50       |
| Finland        | Elisa          | ADSL  | 24M/1M Full Rate     | 24 000       | 1 000  |         | 63.54     | 48.88            | 2.65   | 2.04       |
| Finland        | Welho          | Cable | Welho 10M            | 10 000       | 500    |         | 75.13     | 57.79            | 7.51   | 5.78       |
| Finland        | Welho          | Cable | Welho 6M             | 6 000        | 500    |         | 57.30     | 44.08            | 9.55   | 7.35       |
| Finland        | Welho          | Cable | Welho 2M             | 2 000        | 300    |         | 45.84     | 35.26            | 22.92  | 17.63      |
| Finland        | Welho          | Cable | Welho 1M             | 1 000        | 300    |         | 31.83     | 24.49            | 31.83  | 24.49      |
| Finland        | Welho          | Cable | Welho 525            | 525          | 200    |         | 25.34     | 19.49            | 48.27  | 37.13      |
| Finland        | Sonera         | FTTx  | Huoneisto Plus       | 100 000      | 10 000 |         | 76.28     | 58.67            | 0.76   | 0.59       |
| Finland        | Sonera         | FTTx  | Huoneisto Plus       | 10 000       | 10 000 |         | 55.90     | 43.00            | 5.59   | 4.30       |
| Finland        | Sonera         | FTTx  | Huoneisto Plus       | 1 000        | 1 000  |         | 31.71     | 24.39            | 31.71  | 24.39      |
| Finland        |                |       |                      | 10 196       | 1 498  |         | 46.58     | 35.83            | 28.99  | 22.30      |
| France         | France Telecom | ADSL  | internet 1 mégamax   | 1 024        | 256    |         | 31.71     | 27.33            | 30.96  | 26.69      |
| France         | France Telecom | ADSL  | internet 8 mégamax   | 8 000        | 800    |         | 38.07     | 32.82            | 4.76   | 4.10       |
| France         | France Telecom | ADSL  | internet 18 mégamax  | 18 000       | 800    |         | 44.44     | 38.31            | 2.47   | 2.13       |
| France         | Neuf Telecom   | ADSL  |                      | 20 000       | 1 000  |         | 18.97     | 16.36            | 0.95   | 0.82       |
| France         | Noos           | Cable | NET 1 Méga           | 1 000        |        |         | 31.71     | 27.33            | 31.71  | 27.33      |
| France         | Noos           | Cable | NET 4 Méga           | 4 000        |        |         | 38.07     | 32.82            | 9.52   | 8.21       |
| France         | Noos           | Cable | NET 20 Méga          | 20 000       |        |         | 44.44     | 38.31            | 2.22   | 1.92       |
| France         |                |       |                      | 10 289       | 408    |         | 35.35     | 30.47            | 11.80  | 10.17      |

| Table 7.14. Broadband pricing for residential users in the OECD area, 2006 (continued) |
|--|
| October 2006   |

|         |                   |               | C                      | October 2006 |        | -       | -              |                  |        |                |
|---------|-------------------|---------------|------------------------|--------------|--------|---------|----------------|------------------|--------|----------------|
| Country | Company           | Туре          | Plan                   | Down         | Up     | Bit cap | Price USD      | Price USD<br>PPP | USD/MB | USD/MB PPP     |
| Germany | Arcor             | ADSL          | Paket 2000             | 2 000        | 384    |         | 57.11          | 49.23            | 28.56  | 24.62          |
| Germany | Arcor             | ADSL          | Paket 6000             | 6 000        |        |         | 63.48          | 54.72            | 10.58  | 9.12           |
| Germany | Arcor             | ADSL          | Paket 16000            | 16 000       |        |         | 67.30          | 58.02            | 4.21   | 3.63           |
| Germany | Deutsche Telekom  | ASDL          | T-DSL 1000             | 1 024        | 128    |         | 34.36          | 29.62            | 33.55  | 28.92          |
| Germany | Deutsche Telekom  | ASDL          | T-DSL 2000             | 2 048        | 192    |         | 38.18          | 32.91            | 18.64  | 16.07          |
| Germany | Deutsche Telekom  | ASDL          | T-DSL 6000             | 6 016        | 576    |         | 44.54          | 38.40            | 7.40   | 6.38           |
| Germany | Deutsche Telekom  | ASDL          | I-DSL 16000            | 16 000       | 1 024  |         | 50.91          | 43.89            | 3.18   | 2.74           |
| Germany | Kabel Deutschland | Cable         | Classic                | 512          | 512    |         | 25.34          | 21.85            | 49.49  | 42.67          |
| Germany | Kabel Deutschland | Cable         | Comfort                | 2 200        | 220    |         | 38.07          | 32.82            | 17.31  | 14.92          |
| Germany | Kabel Deutschland | Caple         | Professional           | 6 200        | 420    |         | 03.04          | 34.78            | 17.01  | 15.37          |
| Greece  | OTE               | ADSI          | Conn-x 768/ 192        | 768          | 192    |         | 33.81          | 36.35            | 44.02  | 47.34          |
| Greece  | OTE               | ADSI          | Conn-x 1024/ 256       | 1 024        | 256    |         | 42.82          | 46.05            | 41.82  | 44.97          |
| Greece  | OTE               | ADSL          | Conn-x 2048            | 2 048        | 256    |         | 71.37          | 76.75            | 34.85  | 37.47          |
| Greece  | Vivodi            | ADSL          | 256/128                | 256          | 128    |         | 38.98          | 41.91            | 152.26 | 163.72         |
| Greece  | Vivodi            | ADSL          | 384/128                | 384          | 128    |         | 44.72          | 48.08            | 116.45 | 125.22         |
| Greece  | Vivodi            | ADSL          | 512/128                | 512          | 128    |         | 47.92          | 51.52            | 93.59  | 100.63         |
| Greece  | Vivodi            | ADSL          | 1024/256               | 1 024        | 256    |         | 55.07          | 59.22            | 53.78  | 57.83          |
| Greece  | Vivodi            | ADSL          | 2048/640               | 2 048        | 640    |         | 101.56         | 109.21           | 49.59  | 53.32          |
| Greece  | Vivodi            | ADSL          | 4096/640               | 4 096        | 640    |         | 310.95         | 334.36           | 75.92  | 81.63          |
| Greece  |                   |               |                        | 1 351        | 292    |         | 83.02          | 89.27            | 73.59  | 79.13          |
| Hungary | T-Com             | ADSL          | T-DSL Favorit          | 512          | 96     |         | 41.69          | 68.35            | 81.43  | 133.49         |
| Hungary | T-Com             | ADSL          | T-DSL Favorit Plusz 1M | 1 024        | 128    |         | 63.07          | 103.40           | 61.59  | 100.97         |
| Hungary | T-Com             | ADSL          | T-DSL Favorit Plusz 2M | 2 048        | 192    |         | 72.35          | 118.60           | 35.33  | 57.91          |
| Hungary | GTS-Datanet       | ADSL          | 1024/128               | 1 024        | 128    |         | 39.27          | 64.37            | 38.35  | 62.86          |
| Hungary | GTS-Datanet       | ADSL          | easy_C                 | 512          | 96     |         | 22.24          | 36.45            | 43.43  | 71.20          |
| Hungary | GIS-Datanet       | ADSL          | fair_C                 | 1 024        | 128    |         | 32.28          | 52.91            | 31.52  | 51.67          |
| Hungary | GTS-Datanet       | ADSL          | beginner               | 512          | 96     |         | 30.24          | 49.58            | 59.07  | 96.83          |
| Hungary | GTS-Datanet       | ADSL          | Dasic                  | 1 024        | 128    |         | 39.27          | 64.37<br>76.70   | 38.35  | 62.86<br>27.40 |
| Hungary | GTS-Datanet       | ADGL          | auvanceu               | 2 040        | 192    |         | 40.04<br>59.10 | 05.20            | 10.3/  | 37.49          |
| Hungary | GTS-Datanet       |               | nrofessional           | 6 144        | 512    |         | 118.26         | 103.88           | 10.04  | 31.56          |
| Hungary |                   | Cable         | chello classic         | 3 072        | 512    |         | 53.38          | 87.51            | 17.20  | 28.40          |
| Hungary | UPC               | Cable         | chello standard        | 1 536        | 384    |         | 44.06          | 72 23            | 28.68  | 47.02          |
| Hungary | UPC               | Cable         | chello plus            | 6 144        | 1 024  |         | 133.52         | 218.88           | 21.73  | 35.63          |
| Hungary |                   |               |                        | 2 117        | 286    |         | 56.76          | 93.05            | 37.02  | 60.69          |
| Iceland | Siminn            | ADSL          | Góður                  | 1 000        | 256    | 4 000   | 56.88          | 37.18            | 56.88  | 37.18          |
| Iceland | Siminn            | ADSL          | Betri                  | 2 000        | 512    | 6 000   | 71.13          | 46.49            | 35.57  | 23.25          |
| Iceland | Siminn            | ADSL          | Bestur                 | 8 000        | 1 024  |         | 85.39          | 55.81            | 10.67  | 6.98           |
| Iceland | Siminn            | ADSL          | Langbestur             | 12 000       | 1 024  |         | 92.52          | 60.47            | 7.71   | 5.04           |
| Iceland | Vodafone          | ADSL          |                        | 1 000        |        | 2 000   | 56.88          | 37.18            | 56.88  | 37.18          |
| Iceland | Vodafone          | ADSL          |                        | 2 000        |        | 2 000   | 71.13          | 46.49            | 35.57  | 23.25          |
| Iceland | Vodafone          | ADSL          |                        | 4 000        |        | 4 000   | 85.39          | 55.81            | 21.35  | 13.95          |
| Iceland | Vodafone          | ADSL          |                        | 6 000        |        | 4 000   | 96.79          | 63.26            | 16.13  | 10.54          |
| Iceland |                   |               |                        | 4 500        | 352    | 2 750   | 77.01          | 50.34            | 30.09  | 19.67          |
| Ireland | Eircom            | ADSL          | broadband home starter | 1 024        | 128    | 10 000  | 31.82          | 22.73            | 31.08  | 22.20          |
| Ireland | Eircom            | ADSL          | broadband nome plus    | 2 048        | 248    | 20 000  | ) 38.19        | 27.28            | 18.65  | 13.32          |
| Ireland | Elicom            | AD5L<br>Coblo | Broadband volue        | 3 000        | 364    | 30 000  | 01.03          | 44.02            | 20.04  | 14.07          |
| Ireland | nti               | Cable         | Broadband starter      | 2 000        |        | 16 000  | 20.40          | 10.10            | 20.40  | 10.10          |
| Ireland | nti               | Cable         | Broadband              | 2 000        |        | 30.000  | 38.19          | 27.73            | 12 73  | 9.09           |
| Ireland | nti               | Cable         | Broadband Max          | 6 000        |        | 40 000  | 50.92          | 36.37            | 8 49   | 6.06           |
| Ireland | Smart Telecom     | FTTx          | Smart broadband        | 6 000        | 256    |         | 44.57          | 31.83            | 7.43   | 5.31           |
| Ireland |                   |               |                        | 3 009        | 127    | 18 500  | 40.33          | 28.80            | 17.53  | 12.52          |
| Italy   | Alice             | ADSL          | Flat a 2 Mega          | 2 000        | 256    |         | 25.40          | 23.52            | 12.70  | 11.76          |
| Italy   | Alice             | ADSL          | 20Mega                 | 20 000       |        |         | 47.05          | 43.57            | 2.35   | 2.18           |
| Italy   | Tiscali           | ADSL          | 4 mega flat            | 4 000        |        |         | 25.40          | 23.52            | 6.35   | 5.88           |
| Italy   | Tiscali           | ADSL          | 12 mega flat           | 12 000       |        |         | 38.14          | 35.31            | 3.18   | 2.94           |
| Italy   | Tiscali           | ADSL          | 24 mega flat           | 24 000       |        |         | 50.87          | 47.10            | 2.12   | 1.96           |
| Italy   | Fastweb           | ADSL          | Giorno e Notte         | 6 000        | 1 000  |         | 40.75          | 37.73            | 6.79   | 6.29           |
| Italy   | Fastweb           | ADSL          | Giorno e Notte         | 20 000       | 1 000  |         | 40.75          | 37.73            | 2.04   | 1.89           |
| Italy   | Fastweb           | FTTx          | Giorno e Notte         | 10 000       | 10 000 |         | 40.75          | 37.73            | 4.07   | 3.77           |
| Italy   | Alice             | Sat           | Sat                    | 640          | 34     |         | 19.04          | 17.63            | 29.75  | 27.54          |
| uaiv    |                   |               |                        | 10 960       | 1.366  |         | 36,46          | 33./6            | (./1   | 7.14           |

Table 7.14. Broadband pricing for residential users in the OECD area, 2006 (continued)

|            |             |           | 0                          | october 2006 |         |         |           |                  |        |            |
|------------|-------------|-----------|----------------------------|--------------|---------|---------|-----------|------------------|--------|------------|
| Country    | Company     | Туре      | Plan                       | Down         | Up      | Bit cap | Price USD | Price USD<br>PPP | USD/MB | USD/MB PPP |
| Japan      | NTT         | ADSL      | Residential ADSL           | 47 000       | 5 000   |         | 35.57     | 28.69            | 0.76   | 0.61       |
| Japan      | Yahoo! BB   | ADSL      | 50M Revo                   | 50 500       | 12 500  |         | 38.58     | 31.11            | 0.76   | 0.62       |
| Japan      | Yahoo! BB   | ADSL      | 50M                        | 50 000       | 3 000   |         | 35.89     | 28.94            | 0.72   | 0.58       |
| Japan      | Yahoo! BB   | ADSL      | 26M                        | 26 000       | 1 000   |         | 35.00     | 28.22            | 1.35   | 1.09       |
| Japan      | Yahoo! BB   | ADSL      | 12M                        | 12 000       | 1 000   |         | 32.31     | 26.05            | 2.69   | 2.17       |
| Japan      | Yahoo! BB   | ADSL      | 8M                         | 8 000        | 900     |         | 28.72     | 23.16            | 3.59   | 2.90       |
| Japan      | Yahoo! BB   | ADSL      | Reach DSL                  | 960          | 960     |         | 28.72     | 23.16            | 29.92  | 24.13      |
| Japan      | J:COM       | Cable     | Premier                    | 30 000       | 2 000   |         | 49.28     | 39.74            | 1.64   | 1.32       |
| Japan      | J:COM       | Cable     | Standard                   | 8 000        | 2 000   |         | 44.62     | 35.99            | 5.58   | 4.50       |
| Japan      | J:COM       | Cable     | Light                      | 256          | 128     |         | 24.64     | 19.87            | 96.27  | 77.64      |
| Japan      | NTT         | FTTx      | Apartment VDSL/LAN         | 100 000      | 100 000 |         | 30.82     | 24.86            | 0.31   | 0.25       |
| Japan      | NTT         | FTTx      | Residential fibre          | 100 000      | 100 000 |         | 49.01     | 39.53            | 0.49   | 0.40       |
| Japan      | Yahoo! BB   | FTTx      | Fiber (Home)               | 100 000      | 100 000 |         | 61.73     | 49.78            | 0.62   | 0.50       |
| Japan      | Yahoo! BB   | FTTx      | Fibre (Apartment)          | 100 000      | 100 000 |         | 26.70     | 21.53            | 0.27   | 0.22       |
| Japan      | NTT         | VDSL      | Apartment VDSL/LAN         | 100 000      | 100 000 |         | 35.30     | 28.47            | 0.35   | 0.28       |
| Japan      |             |           |                            | 48 848       | 35 233  |         | 37.13     | 29.94            | 9.69   | 7.81       |
| Korea      | KT          | ADSL      | Lite ADSL                  | 4 000        | 460     |         | 34.62     | 38.05            | 8.66   | 9.51       |
| Korea      | KT          | ADSL/VDSL | Premium                    | 13 000       | 4 000   |         | 46.17     | 50.73            | 3.55   | 3.90       |
| Korea      | Hanaro      | ADSL/VDSL | Pro                        | 20 000       | 6 000   |         | 43.86     | 48.19            | 2.19   | 2.41       |
| Korea      | C&M         | Cable     | Speed                      | 4 000        |         |         | 35.78     | 39.32            | 8.94   | 9.83       |
| Korea      | C&M         | Cable     | Max                        | 10 000       | 1 000   |         | 39.87     | 43.81            | 3.99   | 4.38       |
| Korea      | Hanaro      | Cable     | Pro                        | 20 000       | 768     |         | 39.24     | 43.12            | 1.96   | 2.16       |
| Korea      | Hanaro      | Cable     | Lite                       | 10 000       | 10 000  |         | 32.32     | 35.51            | 3.23   | 3.55       |
| Korea      | KT          | FTTx      | Megapass Ntopia            | 100 000      | 100 000 |         | 41.55     | 45.66            | 0.42   | 0.46       |
| Korea      | Hanaro      | FTTx      | Lite                       | 10 000       | 10 000  |         | 32.32     | 35.51            | 3.23   | 3.55       |
| Korea      | Hanaro      | FTTx      | 광랜                         | 100 000      | 100 000 |         | 38.09     | 41.85            | 0.38   | 0.42       |
| Korea      | KT          | VDSL      | Lite VDSL                  | 4 000        | 4 000   |         | 34.62     | 38.05            | 8.66   | 9.51       |
| Korea      | KT          | VDSL      | Megapass VDSL - Special 1  | 20 000       | 4 000   |         | 48.47     | 53.27            | 2.42   | 2.66       |
| Korea      | KT          | VDSL      | Megapass VDSL - Special II | 50 000       | 4 000   |         | 51.94     | 57.07            | 1.04   | 1.14       |
| Korea      | Hanaro      | VDSL      | Dream II                   | 50 000       | 6 000   |         | 49.63     | 54.54            | 0.99   | 1.09       |
| Korea      | Hanaro      | VDSL      | Dream I                    | 20 000       | 6 000   |         | 46.17     | 50.73            | 2.31   | 2.54       |
| Korea      |             |           |                            | 29 000       | 17 082  |         | 40.98     | 45.03            | 3.46   | 3.81       |
| Luxembourg | EPT         | ADSL      | LuxDSL / SpeedSurf Junior  | 1 000        | 128     | 2 000   | 36.93     | 32.39            | 36.93  | 32.39      |
| Luxembourg | EPT         | ADSL      | LuxDSL / SpeedSurf Run     | 2 000        | 192     | 15 000  | 59.85     | 52.50            | 29.92  | 26.25      |
| Luxembourg | EPT         | ADSL      | LuxDSL / SpeedSurf Express | 3 000        | 192     |         | 100.60    | 88.24            | 33.53  | 29.41      |
| Luxembourg | Cegecom     | ADSL      | Basic                      | 1 000        | 128     | 15 000  | 33.24     | 29.15            | 33.24  | 29.15      |
| Luxembourg | Cegecom     | ADSL      | Standard                   | 2 000        | 192     | 25 000  | 48.13     | 42.22            | 24.07  | 21.11      |
| Luxembourg | Cegecom     | ADSL      | Advanced                   | 2 000        | 192     |         | 53.86     | 47.25            | 26.93  | 23.62      |
| Luxembourg | Cegecom     | ADSL      | Pro                        | 3 000        | 192     |         | 90.54     | 79.42            | 30.18  | 26.47      |
| Luxembourg | Coditel     | Cable     | Lightclick                 | 1 000        | 128     | 1 000   | 22.79     | 19.99            | 22.79  | 19.99      |
| Luxembourg | Coditel     | Cable     | Speedclick                 | 6 000        | 256     | 25 000  | 44.44     | 38.98            | 7.41   | 6.50       |
| Luxembourg | Coditel     | Cable     | Megaclick                  | 10 000       | 512     | 35 000  | 94.23     | 82.66            | 9.42   | 8.27       |
| Luxembourg |             |           | •                          | 3 100        | 211     | 11 800  | 58.46     | 51.28            | 25.44  | 22.32      |
| Mexico     | Telmex      | ADSL      | Hasta 1024 kbps            | 1 024        |         |         | 42.03     | 60.91            | 41.04  | 59.48      |
| Mexico     | Telmex      | ADSL      | Hasta 2048                 | 2 048        |         |         | 72.13     | 104.54           | 35.22  | 51.05      |
| Mexico     | Telmex      | ADSL      | Hasta 4096                 | 4 096        |         |         | 553.83    | 802.65           | 135.21 | 195.96     |
| Mexico     | Megacable   | Cable     | 1024Kbps                   | 1 024        |         |         | 36.13     | 52.36            | 35.28  | 51.13      |
| Mexico     | Megacable   | Cable     | 1500Kbps                   | 1 500        |         |         | 41.78     | 60.55            | 27.85  | 40.37      |
| Mexico     | Megacable   | Cable     | 2048Kbps                   | 2 048        |         |         | 48.07     | 69.66            | 23.47  | 34.01      |
| Mexico     | Cablevision | Cable     | 256 kbps                   | 256          |         |         | 39.27     | 56.91            | 153.39 | 222.31     |
| Mexico     | Cablevision | Cable     | 512 kbps                   | 512          |         |         | 60.21     | 87.26            | 117.60 | 170.44     |
| Mexico     | Cablevision | Cable     | 1024 kbps                  | 1 024        |         |         | 114.46    | 165.88           | 111.77 | 161.99     |
| Mexico     | ,           |           |                            | 1 50/        |         |         | 111 00    | 162 30           | 75 65  | 100 64     |

| Table 7.14. | . Broadband pricing for residential users in the OECD area, 2006 ( | continued) |
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| Table 7.14. Broadband pricing for residential users in the OECD area, 2006 (continued) |
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| October 2006   |

| Country          | Company           | Туре                    | Plan  | Down                  | Up               | Bit cap | Price USD               | Price USD               | USD/MB                  | USD/MB PPP              |
|------------------|-------------------|-------------------------|---|-----------------------|------------------|---------|-------------------------|-------------------------|-------------------------|-------------------------|
| Netherlands      | KPN               | ADSI                    | Direct ADSL Lite                              | 3 000                 | 512              |         | 38 14                   | 33 75                   | 12 71                   | 11.25                   |
| Netherlands      | KPN               | ADSL                    | Direct ADSL Go                                | 1 500                 | 256              |         | 27.95                   | 24.74                   | 18.63                   | 16.49                   |
| Netherlands      | KPN               | ADSL                    | Direct ADSL Basic                             | 6 000                 | 768              |         | 63.61                   | 56.29                   | 10.60                   | 9.38                    |
| Netherlands      | Het Net           | ADSL                    | Instap Surfen                                 | 1 500                 | 256              |         | 25.40                   | 22.48                   | 16.94                   | 14.99                   |
| Netherlands      | Het Net           | ADSL                    | Snel Surfen                                   | 4 000                 | 256              |         | 31.77                   | 28.12                   | 7.94                    | 7.03                    |
| Netherlands      | Planet Internet   | ADSL                    | Easy  | 1 000                 | 128              |         | 25.40                   | 22.48                   | 25.40                   | 22.48                   |
| Netherlands      | Planet Internet   | ADSL                    | Standard                                      | 3 000                 | 512              |         | 44.44                   | 39.33                   | 14.81                   | 13.11                   |
| Netherlands      | Planet Internet   | ADSL                    | Comfort                                       | 6 000                 | /68              |         | 69.97                   | 61.92                   | 11.66                   | 10.32                   |
| Netherlands      | Casema            | Cable                   | Multi   | 1 200                 | 300              |         | 25.40                   | 22.48                   | 10.88                   | 14.05                   |
| Netherlands      | Casema            | Cable                   | Maxi  | 4 200<br>6 400        | 880              |         | 63.03                   | 55 78                   | 9.85                    | 8.72                    |
| Netherlands      | Casema            | Cable                   | Mega  | 12 500                | 1 050            |         | 89.07                   | 78.83                   | 7.13                    | 6.31                    |
| Netherlands      | UPC               | Cable                   | chello starter                                | 384                   | 128              |         | 19.04                   | 16.85                   | 49.58                   | 43.87                   |
| Netherlands      | UPC               | Cable                   | chello easy                                   | 1 536                 | 256              |         | 29.22                   | 25.86                   | 19.03                   | 16.84                   |
| Netherlands      | UPC               | Cable                   | chello light                                  | 3 072                 | 1 024            |         | 41.96                   | 37.13                   | 13.66                   | 12.09                   |
| Netherlands      | UPC               | Cable                   | chello classic                                | 8 192                 | 1 024            |         | 63.61                   | 56.29                   | 7.76                    | 6.87                    |
| Netherlands      | UPC               | Cable                   | chello extreme                                | 20 480                | 2 048            |         | 76.34                   | 67.56                   | 3.73                    | 3.30                    |
| Netherlands      |                   |                         |   | 4 963                 | 637              |         | 45.67                   | 40.41                   | 15.02                   | 13.29                   |
| New Zealand      | Telecom           | ADSL                    | Xtra Broadband BASIC                          | 256                   |                  | 200     | 19.60                   | 20.21                   | 76.56                   | 78.93                   |
| New Zealand      | Telecom           | ADSL                    | Xtra Broadband GO                             | 2 000                 | 128              | 1 000   | 26.14                   | 26.95                   | 13.07                   | 13.48                   |
| New Zealand      | Telecom           | ADSL                    | Xira Broadband EXPLORER                       | 3 500                 | 128              | 5 000   | 32.09                   | 33.70                   | 9.34                    | 9.03                    |
| New Zealand      | Telecom           |                         | Xtra Broadband PBO                            | 3 500                 | 512              | 10 000  | 52 32                   | 40.45<br>53.0/          | 1/ 05                   | 15.41                   |
| New Zealand      | Telecom           | ADSL                    | Xtra Broadband PRO ADVANCED                   | 3 500                 | 512              | 20 000  | 65.41                   | 67.43                   | 18.69                   | 19.27                   |
| New Zealand      | Telecom           | ADSL                    | Xtra Broadband PRO ULTRA                      | 3 500                 | 512              | 40 000  | 98.13                   | 101.16                  | 28.04                   | 28.90                   |
| New Zealand      | TelstraClear      | Cable                   | HighSpeed 10G                                 | 4 000                 | 2 000            | 10 000  | 53.60                   | 55.25                   | 13.40                   | 13.81                   |
| New Zealand      | TelstraClear      | Cable                   | HighSpeed 20G                                 | 4 000                 | 2 000            | 20 000  | 66.68                   | 68.75                   | 16.67                   | 17.19                   |
| New Zealand      | TelstraClear      | Cable                   | LightSpeed 40G                                | 10 000                | 2 000            | 40 000  | 86.32                   | 88.99                   | 8.63                    | 8.90                    |
| New Zealand      | TelstraClear      | Cable                   | LightSpeed 80G                                | 10 000                | 2 000            | 80 000  | 112.49                  | 115.97                  | 11.25                   | 11.60                   |
| New Zealand      | Woosh             | Wireless                | Entry   | 1 600                 | 120              | 200     | 16.35                   | 16.86                   | 10.22                   | 10.54                   |
| New Zealand      | Woosh             | Wireless                | Elevate                                       | 1 600                 | 120              | 500     | 19.63                   | 20.23                   | 12.27                   | 12.65                   |
| New Zealand      | Woosh             | Wireless                | Express 2                                     | 1 600                 | 120              | 2 000   | 26.14                   | 26.95                   | 16.34                   | 16.85                   |
| New Zealand      | Woosh             | Wireless                | Express 10                                    | 1 600                 | 120              | 10 000  | 39.23                   | 40.45                   | 20.45                   | 25.28                   |
| New Zealand      |                   | 111101000               | 2,4100010                                     | 3 485                 | 658              | 15 869  | 49.17                   | 50.69                   | 19.10                   | 19.69                   |
| Norway           | Telenor           | ADSL                    | ADSL Mini                                     | 700                   | 160              |         | 46.02                   | 30.68                   | 65.74                   | 43.83                   |
| Norway           | Telenor           | ADSL                    | ADSL Basis                                    | 1 500                 | 300              |         | 53.72                   | 35.81                   | 35.81                   | 23.87                   |
| Norway           | Telenor           | ADSL                    | ADSL Pluss                                    | 3 000                 | 350              |         | 64.49                   | 42.99                   | 21.50                   | 14.33                   |
| Norway           | Telenor           | ADSL                    | ADSL Ekstra                                   | 6 000                 | 500              |         | 76.80                   | 51.20                   | 12.80                   | 8.53                    |
| Norway           | Telenor           | ADSL                    | ADSL Max                                      | 16 000                | 700              |         | 84.50                   | 56.33                   | 5.28                    | 3.52                    |
| Norway           | Get               | Cable                   | Easy  | 512                   | 128              |         | 30.01                   | 20.01                   | 58.62                   | 39.08                   |
| Norway           | Get               | Cable                   | Easy  | 512                   | 256              |         | 40.63                   | 27.09                   | 79.36                   | 52.91                   |
| Norway           | Get               | Cable                   | Light   | 1 500                 | 600              |         | 42.94                   | 20.03                   | 20.03                   | 23.81                   |
| Norway           | Get               | Cable                   | Classic                                       | 3 000                 | 512              |         | 58.33                   | 38.89                   | 19.44                   | 12.96                   |
| Norway           | Get               | Cable                   | Classic                                       | 3 000                 | 1 000            |         | 68.95                   | 45.97                   | 22.98                   | 15.32                   |
| Norway           | Get               | Cable                   | Plus  | 6 000                 | 768              |         | 73.73                   | 49.15                   | 12.29                   | 8.19                    |
| Norway           | Get               | Cable                   | Plus  | 6 000                 | 1 500            |         | 88.96                   | 59.31                   | 14.83                   | 9.88                    |
| Norway           | Get               | Cable                   | Ultra   | 10 000                | 1 024            |         | 89.12                   | 59.41                   | 8.91                    | 5.94                    |
| Norway           | Get               | Cable                   | Ultra   | 10 000                | 2 000            |         | 104.36                  | 69.57                   | 10.44                   | 6.96                    |
| Norway           | Get               | Cable                   | Extreme                                       | 26 000                | 1 500            |         | 138.22                  | 92.15                   | 5.32                    | 3.54                    |
| Norway           | Get               | Cable                   | Extreme                                       | 26 000                | 3 000            |         | 153.46                  | 102.30                  | 5.90                    | 3.93                    |
| Norway           | Lyse              | FIIX                    | Internett Familie                             | 6 000                 | 6 000            |         | 69.11<br>107.50         | 46.07                   | 11.52                   | 7.68                    |
| Norway           | Lyse              | FTTY                    | Internett 50/25                               | 20 000                | 25 000           |         | 223.18                  | 148 79                  | 5.36<br>4.46            | 2.09                    |
| Norway           | 2,000             |                         |   | 9 861                 | 2 780            |         | 83.38                   | 55.59                   | 23.25                   | 15.50                   |
| Poland           | TP                | ADSL                    | 1 MB  | 1 024                 |                  |         | 24.38                   | 38.09                   | 23.81                   | 37.20                   |
| Poland           | TP                | ADSL                    | 2 MB  | 2 048                 |                  |         | 43.62                   | 68.16                   | 21.30                   | 33.28                   |
| Poland           | TP                | ADSL                    | 6 MB  | 6 144                 |                  |         | 50.03                   | 78.18                   | 8.14                    | 12.72                   |
| Poland           | TP                | ADSL                    | 512 KB  | 512                   |                  |         | 21.17                   | 33.08                   | 41.34                   | 64.60                   |
| Poland           | Dialog            | ADSL                    | TelePakiet DSL 256 / 180                      | 256                   | 180              |         | 38.74                   | 60.53                   | 151.32                  | 236.44                  |
| Poland           | Dialog            | ADSL                    | TelePakiet DSL 256 / 60                       | 256                   | 60               |         | 31.75                   | 49.61                   | 124.03                  | 193.80                  |
| Poland           | UPC               | Cable                   | chello ultra                                  | 12 000                | 1 024            |         | 95.90                   | 149.84                  | 7.99                    | 12.49                   |
| Poland           | UPG               | Caple                   | crieito pius                                  | 000 a                 | 1 024            |         | 79.86                   | 124.78                  | 13.31                   | 20.80                   |
| 1 1 1 1 1 1 1 1  | LIPC              | Cablo                   | chello easy                                   | 510                   | 64               |         | 20 54                   | 11 60                   | 55 75                   | 07 11                   |
| Poland           | UPC<br>UPC        | Cable<br>Cable          | chello easy<br>chello light                   | 512<br>1 500          | 64<br>256        |         | 28.54<br>36.56          | 44.60<br>57 13          | 55.75<br>24.38          | 87.11<br>38.09          |
| Poland<br>Poland | UPC<br>UPC<br>UPC | Cable<br>Cable<br>Cable | chello easy<br>chello light<br>chello classic | 512<br>1 500<br>3 000 | 64<br>256<br>384 |         | 28.54<br>36.56<br>54.20 | 44.60<br>57.13<br>84.69 | 55.75<br>24.38<br>18.07 | 87.11<br>38.09<br>28.23 |

| Table 7.14. Broadband pricing for residential users in the OECD area, 2006 (continued) |
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| October 2006   |

| Country           | Company          | Туре  | Plan                          | Down            | Up         | Bit cap | Price USD       | Price USD       | USD/MB | USD/MB PPP    |
|-------------------|------------------|-------|-------------------------------|-----------------|------------|---------|-----------------|-----------------|--------|---------------|
| Portugal          | Portugal Telecom | ADSL  | 512kb                         | 512             | 128        | 1 000   | 31.82           | 37.44           | 62.15  | 73.12         |
| Portugal          | Portugal Telecom | ADSL  | 4Mb                           | 4 096           | 256        | 10 000  | 45.31           | 53.30           | 11.06  | 13.01         |
| Portugal          | Portugal Telecom | ADSL  | 8Mb                           | 8 128           | 384        | 30 000  | 63.03           | 74.16           | 7.76   | 9.12          |
| Portugal          | TV Cabo          | Cable | 256                           | 256             | 128        | 1 000   | 31.82           | 37.44           | 124.31 | 146.24        |
| Portugal          | TV Cabo          | Cable | MEGA 4                        | 4 096           | 256        | 10 000  | 45.32           | 53.32           | 11.06  | 13.02         |
| Portugal          | TV Cabo          | Cable | MEGA 8                        | 8 000           | 384        | 30 000  | 63.03           | 74.16           | 7.88   | 9.27          |
| Portugal          | Cabovisao        | Cable | Internet até 2M               | 2 000           |            | 10 000  | 40.75           | 47.94           | 20.37  | 23.97         |
| Portugal          | Cabovisao        | Cable | Internet ate 4M               | 4 000           |            | 15 000  | 50.24           | 59.10           | 12.56  | 14.78         |
| Portugal          | Cabovisao        | Caple | Internet ale ow               | 5 735           | 140        | 15 636  | 45 89           | 53.92           | 25.03  | 29.44         |
| Slovak Republic   | Slovak Telecom   | ADSL  | Pohoda 600                    | 1 024           | 256        | 600     | 20.16           | 31.50           | 19.69  | 30.76         |
| Slovak Republic   | Slovak Telecom   | ADSL  | Pohoda 1000                   | 1 024           | 256        | 1 000   | 24.20           | 37.81           | 23.63  | 36.92         |
| Slovak Republic   | Slovak Telecom   | ADSL  | Pohoda 2000                   | 1 024           | 256        | 2 000   | 28.24           | 44.12           | 27.57  | 43.09         |
| Slovak Republic   | Slovak Telecom   | ADSL  | Pohoda 5000                   | 1 024           | 256        | 5 000   | 40.36           | 63.06           | 39.41  | 61.58         |
| Slovak Republic   | Slovak Telecom   | ADSL  | Maxi Klasik                   | 1 024           | 256        |         | 32.28           | 50.43           | 31.52  | 49.25         |
| Slovak Republic   | Dial Telecom     | ADSL  | Dial mini flat                | 1 024           | 256        |         | 20.16           | 31.50           | 19.69  | 30.76         |
| Slovak Republic   | UPC              | Cable | chello easy                   | 1 024           | 128        |         | 27.11           | 42.35           | 26.47  | 41.36         |
| Slovak Republic   | UPC              | Cable | chello light                  | 2 048           | 256        |         | 37.33           | 58.32           | 18.23  | 28.48         |
| Slovak Republic   | UPC              | Cable | chello classic                | 4 096           | 384        |         | 57.69           | 90.13           | 14.08  | 22.01         |
| Slovak Republic   | UPC              | Cable | chello extreme                | 10 240          | 1 024      |         | 91.62           | 143.15          | 8.95   | 13.98         |
| Slovak Republic   | UPC              | Cable | chello professional           | 8 092           | 512        |         | 169.70          | 265.16          | 20.97  | 32.77         |
| Slovak Republic   | Tolofonico       |       | Lines ADGL 04 h               | 2 8//           | 349        | 782     | 49.89           | 77.96           | 22.75  | 35.54         |
| Spain             | Telefonica       |       | Linea ADSL 24 II              | 2 000           | 320        |         | 110.76          | 113.02          | 55.38  | 56 51         |
| Spain             | Telefonica       | ADSL  | Linea ADSL 24 h               | 4 000           | 512        |         | 177.26          | 180.87          | 44.31  | 45.22         |
| Spain             | Telefonica       | ADSL  | Linea ADSL 24 h               | 8 000           | 640        |         | 222.41          | 226.95          | 27.80  | 28.37         |
| Spain             | Jazztel          | ADSL  | ADSL 1024 Módem               | 1 024           | 300        |         | 56.06           | 57.20           | 54.74  | 55.86         |
| Spain             | Jazztel          | ADSL  | ADSL hasta 6 Megas            | 6 144           | 512        |         | 48.67           | 49.67           | 7.92   | 8.08          |
| Spain             | Jazztel          | ADSL  | ADSL hasta 20 Megas           | 20 480          | 1 024      |         | 44.24           | 45.14           | 2.16   | 2.20          |
| Spain             | Auna             | Cable | Banda Ancha ONO 24h (4 Megas) | 4 000           | 300        |         | 51.70           | 52.76           | 12.92  | 13.19         |
| Spain             | T.I. 0           | 100   | 0418-34                       | 5 831           | 491        |         | 96.10           | 98.06           | 32.87  | 33.54         |
| Sweden            | TellaSonera      | ADSL  | 24 MDII/S<br>9 Mbit/c         | 24 000          | 1 000      |         | 54.78           | 43.47           | 2.28   | 1.81          |
| Sweden            | TeliaSonera      |       | o Mulit/s                     | 2 000           | 400        |         | 30.00<br>45.17  | 40.21           | 22.58  | 5.03<br>17.02 |
| Sweden            | TeliaSonera      | ADSL  | 0.25 Mbit/s                   | 2 000           | 128        |         | 31 44           | 24.95           | 122.50 | 97.47         |
| Sweden            | Glocalnet        | ADSL  | Bredband 2                    | 2 000           |            |         | 34.18           | 27.13           | 17.09  | 13.57         |
| Sweden            | Glocalnet        | ADSL  | Bredband 8                    | 8 000           |            |         | 38.30           | 30.40           | 4.79   | 3.80          |
| Sweden            | Glocalnet        | ADSL  | Bredband 24                   | 24 000          |            |         | 41.05           | 32.58           | 1.71   | 1.36          |
| Sweden            | Bredbandsbolaget | ADSL  | Bredband 24                   | 24 000          | 1 000      |         | 47.91           | 38.03           | 2.00   | 1.58          |
| Sweden            | Bredbandsbolaget | ADSL  | Bredband 8                    | 8 000           | 1 000      |         | 43.79           | 34.76           | 5.47   | 4.34          |
| Sweden            | Bredbandsbolaget | ADSL  | Bredband 2                    | 2 000           | 1 000      |         | 38.30           | 30.40           | 19.15  | 15.20         |
| Sweden            | Com Hem          | Cable | Small                         | 256             | 128        |         | 13.59           | 10.79           | 53.09  | 42.14         |
| Sweden            | Com Hom          | Cable | Medium<br>Largo               | 8 192<br>24 576 | 1 024      |         | 41.05           | 32.38           | 2.06   | 3.98          |
| Sweden            | Com Hem          | Cable | Large                         | 24 576          | 8 000      |         | 58.90           | 46.21           | 2.00   | 1.04          |
| Sweden            | Bredbandsbolaget | FTTx  | Bredband 100                  | 100 000         | 10 000     |         | 43.93           | 34.87           | 0.44   | 0.35          |
| Sweden            | Bredbandsbolaget | FTTx  | Bredband 100                  | 2 000           | 1 000      |         | 31.44           | 24.95           | 15.72  | 12.48         |
| Sweden            |                  |       |                               | 16 366          | 1 657      |         | 41.57           | 32.99           | 17.68  | 14.03         |
| Switzerland       | Bluewin          | ADSL  | ADSL 2000                     | 2 000           | 100        |         | 39.39           | 27.54           | 19.69  | 13.77         |
| Switzerland       | Bluewin          | ADSL  | ADSL 3500                     | 3 500           | 300        |         | 55.46           | 38.78           | 15.85  | 11.08         |
| Switzerland       | Bluewin          | ADSL  | ADSL 5000                     | 5 000           | 300        |         | 79.58           | 55.65           | 15.92  | 11.13         |
| Switzerland       | Tele2            | ADSL  | ADSL 2000/100                 | 2 000           | 100        |         | 35.37           | 24.73           | 17.68  | 12.37         |
| Switzerland       | Tele2            | ADSL  | ADSL 3500/300                 | 3 500           | 300        |         | 51.44           | 35.97           | 14.70  | 10.28         |
| Switzerland       | Cablecom         | Cable | hispeed 3000                  | 3 000           | 300        |         | 17.00           | 12 53           | 5.97   | 4 18          |
| Switzerland       | Cablecom         | Cable | hispeed 4000                  | 4 000           | 400        |         | 24.11           | 16.86           | 6.03   | 4.22          |
| Switzerland       | Cablecom         | Cable | hispeed 6000                  | 6 000           | 600        |         | 38.18           | 26.70           | 6.36   | 4.45          |
| Switzerland       |                  |       |                               | 3 778           | 300        |         | 46.33           | 32.40           | 13.03  | 9.12          |
| Turkey            | Türk Telekom     | ADSL  | Toptan                        | 256             | 64         |         | 24.18           | 35.56           | 94.44  | 138.89        |
| Turkey            | Türk Telekom     | ADSL  | Toptan                        | 512             | 128        |         | 43.91           | 64.58           | 85.77  | 126.13        |
| Turkey            | Türk Telekom     | ADSL  | Toptan                        | 1 024           | 256        |         | 68.59           | 100.86          | 66.98  | 98.50         |
| Turkey            | Türk Telekom     | ADSL  | Toptan                        | 2 048           | 512        |         | 112.99          | 166.16          | 55.17  | 81.13         |
| i urkey<br>Turkov | i opaz<br>Topaz  | Cable |                               | 256             | 64         |         | 33.23           | 48.87           | 129.81 | 190.90        |
| Turkey            | Topaz            | Cable |                               | 1 09/           | 120<br>256 |         | 07.14<br>129.19 | 98.74<br>188.50 | 131.14 | 192.85        |
| Turkey            | Topaz            | Cable |                               | 2 048           | 512        |         | 196.00          | 288 23          | 95 70  | 140 74        |
| Turkey            | P. C.            |       |                               | 960             | 240        |         | 84.28           | 123.94          | 98.02  | 144.15        |

|                |            |       |                    | October 2006 |       |         |           | •                |        |            |
|----------------|------------|-------|--------------------|--------------|-------|---------|-----------|------------------|--------|------------|
| Country        | Company    | Туре  | Plan               | Down         | Up    | Bit cap | Price USD | Price USD<br>PPP | USD/MB | USD/MB PPP |
| United Kingdom | BT         | ADSL  | Option 3           | 8 000        |       | 2 000   | 33.92     | 29.00            | 4.24   | 3.62       |
| United Kingdom | BT         | ADSL  | Option 2           | 8 000        |       | 6 000   | 43.35     | 37.05            | 5.42   | 4.63       |
| United Kingdom | BT         | ADSL  | Option 1           | 8 000        |       | 40 000  | 50.90     | 43.50            | 6.36   | 5.44       |
| United Kingdom | Homechoice | ADSL  | Base pack          | 2 000        | 288   |         | 33.92     | 29.00            | 16.96  | 14.50      |
| United Kingdom | Homechoice | ADSL  | Base pack          | 4 000        | 416   |         | 43.35     | 37.05            | 10.84  | 9.26       |
| United Kingdom | Homechoice | ADSL  | Base pack          | 8 000        | 512   |         | 52.78     | 45.11            | 6.60   | 5.64       |
| United Kingdom | Telewest   | Cable | Broadband          | 2 000        | 256   |         | 33.92     | 29.00            | 16.96  | 14.50      |
| United Kingdom | Telewest   | Cable | Broadband complete | 4 000        | 384   |         | 47.14     | 40.29            | 11.79  | 10.07      |
| United Kingdom | Telewest   | Cable | Broadband elite    | 10 000       | 384   |         | 66.00     | 56.41            | 6.60   | 5.64       |
| United Kingdom |            |       |                    | 6 000        | 249   | 5 333   | 45.03     | 38.49            | 9.53   | 8.15       |
| United States  | att        | ADSL  | Basic              | 768          | 128   |         | 15.93     | 15.93            | 20.74  | 20.74      |
| United States  | att        | ADSL  | Express            | 1 500        | 384   |         | 21.24     | 21.24            | 14.16  | 14.16      |
| United States  | att        | ADSL  | Pro                | 3 000        | 512   |         | 26.55     | 26.55            | 8.85   | 8.85       |
| United States  | att        | ADSL  | Elite              | 6 000        | 608   |         | 37.18     | 37.18            | 6.20   | 6.20       |
| United States  | Verizon    | ADSL  | DSL power package  | 3 000        |       |         | 40.36     | 40.36            | 13.45  | 13.45      |
| United States  | Comcast    | Cable |                    | 6 000        | 384   |         | 61.57     | 61.57            | 10.26  | 10.26      |
| United States  | Verizon    | FTTx  | FIOS               | 5 000        | 2 000 |         | 37.13     | 37.13            | 7.43   | 7.43       |
| United States  | Verizon    | FTTx  | FIOS               | 15 000       | 2 000 |         | 47.76     | 47.76            | 3.18   | 3.18       |
| United States  | Verizon    | FTTx  | FIOS               | 30 000       | 5 000 |         | 191.20    | 191.20           | 6.37   | 6.37       |
| United States  |            |       |                    | 7 808        | 1 224 |         | 53.21     | 53.21            | 10.07  | 10.07      |

Table 7.14. Broadband pricing for residential users in the OECD area, 2006 (continued)

| OECD average | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002     | 2003 | 2004 | 2005 | 2006 |
|--------------|------|------|------|------|------|------|------|------|------|------|----------|------|------|------|------|
| 56/64 khit/a |      |      |      |      |      |      |      |      |      |      |          |      |      |      |      |
| 50/04 KDIL/S |      |      |      |      |      |      |      |      |      |      | <u>-</u> |      |      |      |      |
| 2 km         | 100  | 97   | 121  | 129  | 132  | 114  | 113  | 77   | 73   | 67   | 65       | 56   | 55   | 57   | 56   |
| 50 km        | 100  | 99   | 100  | 91   | 84   | 72   | 63   | 39   | 42   | 37   | 36       | 31   | 31   | 31   | 12   |
| 200 km       | 100  | 99   | 105  | 103  | 73   | 68   | 59   | 39   | 40   | 36   | 35       | 32   | 31   | 30   | 30   |
| 2 Mbit/s     |      |      |      |      |      |      |      |      |      |      |          |      |      |      |      |
| 2 km         | 100  | 100  | 106  | 108  | 106  | 101  | 95   | 60   | 58   | 57   | 54       | 50   | 46   | 43   | 44   |
| 50 km        | 100  | 98   | 89   | 85   | 78   | 72   | 60   | 40   | 43   | 40   | 38       | 35   | 31   | 28   | 28   |
| 200 km       | 100  | 99   | 95   | 88   | 77   | 73   | 61   | 42   | 45   | 39   | 36       | 33   | 31   | 26   | 27   |

Table 7.15. Trends in leased line pricing over different distances, 1992-2006

Source: OECD/Teligen.

| Excluding tax   |         |       |         |        |         |         |  |  |  |  |
|-----------------|---------|-------|---------|--------|---------|---------|--|--|--|--|
|                 | 64 kb   | it/s  | 2 Mbi   | t/s    | 34 Mb   | oit/s   |  |  |  |  |
|                 | USD PPP | USD   | USD PPP | USD    | USD PPP | USD     |  |  |  |  |
| Australia       | 4 951   | 5 149 | 35 672  | 37 099 |         |         |  |  |  |  |
| Austria         | 4 198   | 4 744 | 11 662  | 13 178 | 77 435  | 87 502  |  |  |  |  |
| Belgium         | 4 955   | 5 500 | 18 905  | 20 985 | 90 303  | 100 236 |  |  |  |  |
| Canada          | 4 324   | 4 843 | 38 225  | 42 812 | 225 190 | 252 213 |  |  |  |  |
| Czech Republic  | 12 184  | 7 798 | 67 012  | 42 887 |         |         |  |  |  |  |
| Denmark         | 1 829   | 2 671 | 4 174   | 6 095  | 46 856  | 68 410  |  |  |  |  |
| Finland         |         |       |         |        |         |         |  |  |  |  |
| France          | 5 009   | 5 761 | 22 043  | 25 350 | 133 670 | 153 721 |  |  |  |  |
| Germany         | 3 289   | 3 782 | 15 716  | 18 073 | 56 823  | 65 346  |  |  |  |  |
| Greece          | 3 744   | 3 519 | 20 507  | 19 276 | 84 646  | 79 567  |  |  |  |  |
| Hungary         |         |       |         |        |         |         |  |  |  |  |
| Iceland         | 1 163   | 1 675 | 4 063   | 5 851  | 14 308  | 20 603  |  |  |  |  |
| Ireland         | 2 767   | 3 819 | 16 777  | 23 152 | 179 351 | 247 505 |  |  |  |  |
| Italy           | 4 986   | 5 335 | 26 410  | 28 259 | 156 036 | 166 959 |  |  |  |  |
| Japan           | 3 363   | 4 237 | 28 817  | 36 309 | 154 672 | 194 886 |  |  |  |  |
| Korea           | 7 947   | 7 232 | 55 695  | 50 682 | 265 010 | 241 159 |  |  |  |  |
| Luxembourg      | 2 317   | 2 618 | 11 376  | 12 855 | 44 698  | 50 509  |  |  |  |  |
| Mexico          | 4 724   | 3 118 | 50 745  | 33 492 | 388 696 | 256 539 |  |  |  |  |
| Netherlands     | 4 211   | 4 716 | 15 415  | 17 265 |         |         |  |  |  |  |
| New Zealand     | 6 445   | 6 058 | 15 652  | 14 713 |         |         |  |  |  |  |
| Norway          | 2 454   | 3 755 | 8 029   | 12 284 | 23 215  | 35 519  |  |  |  |  |
| Poland          | 7 860   | 4 795 | 51 064  | 31 149 |         |         |  |  |  |  |
| Portugal        | 3 986   | 3 388 | 20 710  | 17 604 | 155 325 | 132 027 |  |  |  |  |
| Slovak Republic |         |       |         |        |         |         |  |  |  |  |
| Spain           | 5 307   | 5 148 | 27 056  | 26 245 | 189 219 | 183 543 |  |  |  |  |
| Sweden          | 2 591   | 3 239 | 5 143   | 6 428  |         |         |  |  |  |  |
| Switzerland     |         |       |         |        |         |         |  |  |  |  |
| Turkey          | 2 694   | 1 670 | 18 261  | 11 322 | 108 175 | 67 069  |  |  |  |  |
| United Kingdom  | 5 524   | 6 297 | 22 748  | 25 933 | 163 032 | 185 857 |  |  |  |  |
| United States   | 5 260   | 5 260 | 30 200  | 30 200 | 101 574 | 101 574 |  |  |  |  |
| OECD            | 4 542   | 4 466 | 24 695  | 23 442 | 132 912 | 134 537 |  |  |  |  |

Table 7.16. OECD basket of national leased line charges, yearly price, August 2006

Source: OECD and Teligen.

Chapter 8

# Trade in Telecommunication Equipment

Telecommunication trade continues its expansion in the OECD area and among OECD and non-member countries. Telecommunication trade, particularly with non-OECD member countries, is having a substantial impact on trade balances because of increasing imports from those countries. The chapter examines telecommunication trade in the OECD area and its place within the larger category of total information and communication technology equipment. It presents trade balance data from countries in the OECD area as well as key trends and growth patterns. Finally it examines revealed comparative advantages and the breakdown of intra-industry trade.

# Introduction

Trade in goods and services in the telecommunications sector has been expanding continuously in OECD member countries. What had been an all-time high in 2000, before the "Internet bubble" burst, has again been reached, and even exceeded, in terms of the value of goods traded. Trade with non-OECD member countries is having an increasingly substantial impact on the trade balance because of faster-growing imports from those countries.

## Worldwide trends in telecommunication equipment trade

The value of OECD countries' aggregate trade in goods has grown by 65% in the past eight years. More specifically, trade in telecommunication equipment rose in value by 117% between 1996 and 2004 and thus exceeded the level of growth attained in 2000 (Figure 8.1). Trade in telecommunication equipment accounted for 2.2% of the aggregate global trade of the OECD member countries and has increased by 31% since 1996. The increasing importance of information and communication technologies (ICTs) in daily life makes this a significant component of expenditure for OECD-area households (see Chapter 2) and businesses. The complexity of telecommunication markets is conducive to the development of international trade, both to offer consumers a steadily increasing variety of goods in the same market segments, and because of the specialisation of firms involved in the manufacture of these products which have recourse to extended networks of subcontractors.



Figure 8.1. Growth indices for OECD member countries' total trade and trade in telecommunication equipment

Source: OECD ITCS database.

StatLink and http://dx.doi.org/10.1787/002740350624

OECD member countries are major producers and consumers of telecommunication equipment, and exports within the area rose by just under 80% between 1996 and 2004. Exports from OECD countries to non-member countries also rose substantially, by 66%, over the same period (Table 8.7 and Figure 8.2). The expansion of the Chinese and Indian economies is reflected in the trend in imports, which is the reverse of that of exports. Imports from non-member countries are up sharply, by 112% since 1996, and seem to be gathering pace (Table 8.8 and Figure 8.3). Imports from OECD countries were up as well, but to a lesser extent, rising by 72% over the past eight years.



Figure 8.2. Growth index for telecommunication equipment exports within the OECD member countries and to non-OECD countries

Source: OECD ITCS database.

StatLink and http://dx.doi.org/10.1787/002768480112





StatLink and http://dx.doi.org/10.1787/002771436253
The share of total trade in telecommunication equipment in the category of ICT equipment has remained fairly modest, at 19% in 2004 (Figure 8.4). Nevertheless, when telecommunication equipment exports are compared with exports of ICT equipment, it can be seen that their growth rate (93% since 1996) is almost three times that of the ICT group as a whole (38% since 1996) (Figure 8.5).



Figure 8.4. Shares of select categories of goods in aggregate trade in ICT equipment, 2004

Source: OECD ITCS database.

StatLink and http://dx.doi.org/10.1787/002778875370



Figure 8.5. Export growth index by category

StatLink and http://dx.doi.org/10.1787/002782461545

Within telecommunication equipment, the product group that accounts for the most exports is "Transmission apparatus for radio-telephony, radio-telegraphy, radiobroadcasting or television incorporating reception apparatus" (HS 1996: 852520, see Box 8.1), corresponding to cell phone handsets (Table 8.10 and Figure 8.6). This group alone accounts for 61% of all telecommunication equipment exports and has contributed to export growth for the entire telecommunication equipment category by quadrupling the value of exports in eight years. This group alone accounts for 1.49% of the OECD countries' total



#### Figure 8.6. Share of exports by group of articles making up the category of telecommunication equipment

Source: OECD ITCS database.

worldwide exports. The three other groups of articles in Figure 8.6, which rank second (HS 1996: 851790), third (HS 1996: 851750) and fourth (HS1996: 851730) in terms of telecommunication equipment exports, are made up of articles used in building infrastructure for conventional and mobile telephone networks.

#### Trends in trade in communication services

Following the recent development of statistics on trade in services, it is now possible to measure volume and growth. In 2004, the share of trade in communication services in aggregate trade in services was at a fairly modest level – 1.61% – and the level of telecommunication services (a sub-category of communication services) was 0.66%. Growth in trade in communication services and telecommunication services has been fairly substantial for the past 14 years (Figure 8.7). On another scale, the category of computer services, which accounted for 3.26% of total services in 2004, is the top-ranking category in terms of growth in trade in services (Figure 8.8).

Communication services (245) are generally used here as an indicator rather than the sub-category telecommunication service (247), which would be better suited to the subject of this chapter. Given the current state of the trade-in-services database, however, the subcategory does not contain enough detailed data for all countries, nor are its time series long enough (Table 8.9). See Box 8.2 for the definition of communication services.

In absolute value, OECD member countries' exports of computer and information services total more than USD 140 billion and will continue to grow at an impressive pace in the years ahead (Figure 8.9). Exports of communication and telecommunication services, while growing at a more modest pace, are also expanding considerably. It is important to emphasise, however, that a substantial percentage of telephone traffic cannot be measured if it is carried over leased lines. These circuits, which are reserved for a particular group of users, do not pass through a single international gateway and thus are not counted in international traffic statistics. Moreover, telecommunication services increasingly make

StatLink and http://dx.doi.org/10.1787/002818886465



Figure 8.7. Growth index for trade in services (excluding computer and information services)

StatLink and http://dx.doi.org/10.1787/002870373032



# Figure 8.8. Growth index for trade in services (including computer and information services)

StatLink and http://dx.doi.org/10.1787/002874431871

use of technologies that use the Internet Protocol, such as voice over Internet Protocol (VoIP) whose transmissions are in the form of "IP packets" sent over the Internet and are not included in measurements of trade in services.

OECD countries' trade in telecommunication equipment with other economic blocs reveal a number of surprises (Figure 8.10). Trade of OECD countries has grown most strongly with the Commonwealth of Independent States (CIS), with the share of exports increasing by 345% over the past eight years. Mercosur imports posted record growth, followed by ASEAN imports. On the whole, OECD countries have markedly increased their imports from all economic blocs.

## Box 8.1. Components of the Telecommunications Equipment category according to the HS 1996 classification system

- 851711: Line telephone sets with cordless handsets.
- 851719: Other telephone sets, video phones.
- 851721: Facsimile machines.
- 851722: Teleprinters.
- 851730: Telephonic or telegraphic switching apparatus.
- 851750: Other apparatus, for carrier-current line systems or for digital line systems.
- 851780: Other electrical apparatus for line telephony or line telegraphy.
- 851790: Parts for other electrical apparatus for line telephony or line telegraphy.
- 852020: Telephone answering machines.
- 852510: Transmission apparatus for radio-telephony, radio-telegraphy, radio-broadcasting or television not incorporating reception apparatus.
- 852520: Transmission apparatus for radio-telephony, radio-telegraphy, radio-broadcasting or television incorporating reception apparatus.
- 852530: Television cameras.
- 852610: Radar apparatus.
- 852790: Reception apparatus, n.e.c.
- 852910: Aerials and aerial reflectors of all kinds; parts suitable for use therewith.
- 853110: Burglar or fire alarms and similar apparatus.
- 854420: Co-axial cable and other co-axial electric conductors.
- 854470: Optical fibre cables made up of individually sheathed fibres.

Source: Guide to Measuring the Information Society, OECD, November 2005.

#### Box 8.2. Definition of communication services (EBOPS 245)

Communication services comprise two major categories of transactions relating to international communications between residents and non-residents:

- a) Telecommunications (247), which include transmission of sounds, images or other information via telephone, telex, telegram, cable, radio or television, satellite, electronic mail, facsimile, etc., including network communications, teleconferences and support services.
- b) Postal and courier services (246), including the collection, transport and distribution of post (letters, newspapers, periodicals, brochures and other printed matter) and parcels by national postal authorities or other operators, as well as postal window services and post box rentals.



Figure 8.9. Service exports of OECD countries

Source: OECD International Trade in Services database.

StatLink and http://dx.doi.org/10.1787/003036365632





Note: From the OECD perspective: Exports from OECD to trade blocs/ import from trade blocs to OECD. Percentages of growth are for 1996-2004. Mercosur includes Argentina, Brazil, Paraguay and Uruguay. ACP includes African, Caribbean and Pacific countries, a group of 71 countries. ASEAN includes Indonesia, Malaysia, the Philippines, Singapore, Thailand, Brunei Darussalam, Viet nam, Laos and Myanmar. CIS includes Azerbaijan, Armenia, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Russian Federation, Tajikistan, Turkmenistan, Uzbekistan and Ukraine. Source: OECD ITCS database.

StatLink and http://dx.doi.org/10.1787/003071400416

# Trade among OECD member countries

Within the OECD area, the country exporting the most telecommunication equipment in absolute value is the United Kingdom, followed by Germany and Korea (Table 8.1 and Figure 8.11). Korea, which had been at a relatively low level in 1996, achieved spectacular export growth with a tenfold increase in aggregate value. For their part, the United Kingdom and Germany tripled and multiplied by 2.8, respectively, the value of their exports. The United States, which ranked number one in 1996, increased its exports by 36% and fell to fourth place. Lastly, Japan, which ranked second in 1996, saw the value of its exports recede by 53% and is now in twelfth place.

Most OECD member countries saw the value of their imports rise very significantly over the past eight years (Table 8.2 and Figure 8.12). The biggest importer of



Figure 8.11. OECD countries' worldwide exports of telecommunication equipment

StatLink and http://dx.doi.org/10.1787/003080528630





Source: OECD ITCS database.

StatLink and http://dx.doi.org/10.1787/003157865167

telecommunication equipment is the United States, which accounts for almost a third of all OECD countries' aggregate imports. Between 1996 and 2005 US imports almost quadrupled. The other big importers are Germany, the United Kingdom, France and Italy.

Of all OECD member countries, Finland is the one whose telecommunication equipment exports account for the largest share of aggregate export value (Table 8.5 and Figure 8.13). Its economy is the most highly specialised in this sector, and it has kept its first-place ranking for the past eight years. The surprise is the second place occupied by



Figure 8.13. Ratio of telecommunication equipment exports to total exports

StatLink and http://dx.doi.org/10.1787/003162185052

Hungary. Hungary was at a very low level in 1996 and has developed a specialisation in the production of telecommunication equipment extremely quickly. Global demand for such equipment offers substantial opportunities for countries that want to restructure their industrial output and reorient their foreign trade.

It follows logically that an economy's intense specialisation in a given sector reflects the economic importance of that sector in its gross domestic product. This is the case for Hungary, where the value of telecommunication equipment exports rose to a record 12.6% of GDP (Table 8.6 and Figure 8.14). This sector of the Hungarian economy has expanded from insignificance in 1996 to its current very high level, making Hungary's economy highly dependent on global demand in the sector. Finland and Korea have also considerably increased the importance of telecommunication equipment in their economy in a matter of a few years.

Unsurprisingly, growth in telecommunication equipment exports puts Hungary and Korea in the lead (Figure 8.15). It can be seen that Austria, Denmark and Mexico come next, and that Japan is the only country to record a decrease in its exports.

In 2004, a majority of OECD member countries ran deficits on their foreign trade in telecommunication equipment (Table 8.3 and Figure 8.16). The countries with the largest surpluses are the ones whose economies are most highly specialised in the production and export of telecommunication equipment, *i.e.* Korea, Finland, the United Kingdom, Sweden, Mexico, Hungary and Germany. Canada, Japan and the Czech Republic also run trade surpluses, whereas all of the other countries have deficits. The country with the largest deficit is the United States, which is also the largest importer, followed by Spain, Italy and Austria.

#### Trade in services between the OECD countries

Exports of communication services involve a more complex procedure than merchandise exports. The exporting economy has to have a substantial network of businesses with affiliates abroad, know-how and employees willing to work in other



Figure 8.14. Ratio of telecommunication equipment exports to GDP

StatLink and http://dx.doi.org/10.1787/003236118143



Figure 8.15. Growth of telecommunication equipment exports between 1996 and 2005

Source: OECD ITCS database.

StatLink and http://dx.doi.org/10.1787/003244328583

countries. The United States has been the leading exporter of communication services among the OECD member countries since 1996. Next in the ranking are the United Kingdom, the Netherlands and Germany (Figure 8.17).

With respect to imports of communication services, the same countries rank highest, beginning with the United States, which is the leading importer of services (Figure 8.18). The United States is also one of the few countries, along with Korea, Japan, Australia and Mexico, to have reduced its imports of communication services.



Figure 8.16. Telecommunications equipment trade balance, 2005

StatLink and http://dx.doi.org/10.1787/003244366525



Figure 8.17. Exports of communication services for 1999 and 2004

Source: OECD International Trade in Services database.

StatLink and http://dx.doi.org/10.1787/003270571280

While it is not yet possible to use data on trade in telecommunication services, it is interesting to note that for the countries for which such a breakdown is possible, telecommunication services account for an average 85% of the value of aggregate communication services (Figure 8.19).

For exports of telecommunication services as a percentage of GDP, the Benelux countries rank first – Luxembourg, Belgium and the Netherlands – followed by Ireland and Sweden (Figure 8.20). The size of the banking sector in Luxembourg and the scope of the related information and communication technologies presumably foster extremely intense usage of outbound telephone services.



Figure 8.18. Imports of communication services, 1999 and 2004

Source: OECD International Trade in Services database.

StatLink and http://dx.doi.org/10.1787/003341053808





Source: OECD International Trade in Services database.

StatLink and http://dx.doi.org/10.1787/003361116122

# **Comparative advantages**

The above paragraphs reveal a number of changes in the structure of trade in communications equipment for selected OECD countries. Some countries have become specialised in the sector very quickly, while others seem to have lost the pre-eminence they had eight years ago. The levels of revealed comparative advantage for the various OECD countries are compared using the Lafay index of international specialisation.<sup>1</sup> This index



Figure 8.20. Exports of communication services as a percentage of GDP, 2004

Source: OECD International Trade in Services database.

StatLink and http://dx.doi.org/10.1787/003400074738

Figure 8.21. Revealed comparative advantages (Lafay index): Comparisons of the 1996 and 2005 levels



Source: OECD ITCS database.

StatLink and http://dx.doi.org/10.1787/003412100384

offers a number of advantages that make it preferable to Bala Balassa's classic index of revealed comparative advantages (1965).<sup>2</sup> One of these advantages is that it factors in exports and imports of the same items, incorporating intra-industry trade (see the next section).

Table 8.11 and Figure 8.2 put the Lafay indicators on the same plane, and compare the levels of comparative advantages of OECD member countries with regard to trade in telecommunication equipment. The calculations were performed using the HS 1996 classification system at a six-digit level of disaggregation for the entire telecommunication

equipment sector.<sup>3</sup> A positive outcome denotes a comparative advantage and a negative one a comparative disadvantage.

The results show that the countries with the highest indices of comparative advantage are Finland, Korea, Hungary and Sweden. Hungary transformed a high level of comparative disadvantage to a very high level of comparative advantage in just eight years. Hungary's exceptional success stems in great part from foreign direct investment in the telecommunication sector, and from the presence on its soil of foreign affiliates of multinational enterprises. In 1999, over 95% of the income from the electronic equipment sector was generated by foreign affiliates. Korea too went from a low level of comparative advantage to a high one over the same period. Countries like the Czech Republic substantially reduced their level of comparative disadvantage, and other countries, such as Japan, lost some of their comparative advantage over the past nine years. It should be noted that a comparative disadvantage in no way means that trade in telecommunication equipment is necessarily detrimental to the economy of the country in question.

## Breakdown of intra-industry trade

Product innovations and innovations in production processes have prompted businesses in the industry to undertake greater industrial specialisation, thus fragmenting the production process. This fragmentation between contracting firms, which handle design, marketing and in many cases research, and a very large number of sub-contractors, has in fact led to a substantial increase in international trade in intermediate goods.

In order to assess the level of intra-industry trade generated by international fragmentation of production, the method proposed by Fontagné and Freudenberg (1997<sup>4</sup> and 2005<sup>5</sup>) is used. This method consists in breaking international trade down into three distinct types of trade: bilateral trade in similar products (horizontal differentiation); bilateral trade in vertically differentiated products; and unilateral trade.<sup>6</sup>



Figure 8.22. Changes in types of trade in telecommunication equipment in OECD member countries between 1996 and 2004

StatLink and http://dx.doi.org/10.1787/003425416312

The results show that unilateral trade between OECD countries dropped by over 12%, meaning that more countries are developing their telecommunication equipment industries (Figure 8.22). The 13% increase in trade in vertically differentiated goods means that trade in goods of different quality, and in intermediate goods, has increased. For its part, the curve for trade in horizontally differentiated products is very stable, but this says nothing about intra-industry trade. The convergence of the curves for unilateral trade and trade in vertically differentiated products reveals a higher level of integration of intra-industry trade within the OECD countries, as well as the development of production networks within the industry.

#### Notes

- 1. Modified Bela Balassa Index of Revealed Competitive Advantages, proposed by Gérard Lafay in: Lafay, G. (1992), "The Measurement of Revealed Comparative Advantages" in Dagenais, M.G. and P.A. Muet (eds.), International Trade Modelling, London: Chapman and Hill.
- 2. Balassa, B. (1965), "Trade Liberalization and 'Revealed' Comparative Advantages" in Manchester School of Economic and Social Studies, Volume 33, pp. 99-123.
- 3. The formula used is as follows, where i is the country; j the product; and N the number of products

$$LFI_{j}^{i} = 100 \left( \frac{x_{j}^{i} - m_{j}^{i}}{x_{j}^{i} + m_{j}^{i}} - \frac{\sum_{j=1}^{N} (x_{j}^{i} - m_{j}^{i})}{\sum_{j=1}^{N} (x_{j}^{i} + m_{j}^{i})} \right) \frac{x_{j}^{i} + m_{j}^{i}}{\sum_{j=1}^{N} (x_{j}^{i} + m_{j}^{i})};$$

traded.

- 4. Fontagné, L. and M. Freudenberg (1997), "Intra-Industry Trade: Methodological Issues Reconsidered", CEPII Working Papers, No. 97-01.
- 5. Fontagné, L. and M. Freudenberg (2002), "Long-term Trends in Intra-Industry Trade", in Lloyd, P. J. and H. Lee (2002), Frontiers of Research on Intra-industry Trade, Palgrave.
- 6. The method consists of comparing trade by products at a six-digit level of disaggregation (HS 1996). First, this trade may be considered bilateral if one of the flows (imports or exports) amounts to at least 10% of the value of the other flow. If this is not the case, then the trade may not be considered bilateral, but rather unilateral. The following formula is used:

$$\frac{Min(X_{KK'it}, M_{kk'it})}{Max(X_{KK'it}, M_{kk'it})} > 10\%$$

where k represents the reporting country; k' the partner country; i the product; and t the year.

Next, bilateral trade is split into two groups by comparing the unit values (UV) of reciprocal exports and imports of the same good. To do so, Fontagné and Freudenberg (1997) established a threshold of 15% of the unit values (UV) of the goods traded. Accordingly, if the ratio of the unit values of a traded good or group of goods is greater than or equal to 15%, the trade will be considered trade in similar, horizontally differentiated goods (of like quality). If the ratio is less than 15%, the trade will be considered trade will be considered trade in vertically differentiated similar goods.

$$\frac{1}{1.15} \le \frac{UV_{kk'it}^X}{UV_{kk'it}^M} \le 1.15$$

| USD millions     |        |        |        |         |         |         |         |         |         |         |                   |
|------------------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|-------------------|
|                  | 1996   | 1997   | 1998   | 1999    | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    | CAGR<br>1996-2005 |
| Australia        | 414    | 509    | 361    | 412     | 616     | 548     | 264     | 392     | 470     | 513     | 2.4               |
| Austria          | 261    | 538    | 330    | 360     | 500     | 478     | 793     | 935     | 1 135   | 1 648   | 22.7              |
| Belgium          | 1 209  | 1 246  | 1 693  | 1 624   | 2 459   | 2 999   | 1 633   | 1 567   | 1 605   | 1 922   | 5.3               |
| Canada           | 3 526  | 4 090  | 4 246  | 5 836   | 10 825  | 5 196   | 4 023   | 3 799   | 4 758   | 6 230   | 6.5               |
| Czech Republic   | 72     | 68     | 127    | 87      | 211     | 509     | 584     | 873     | 1 082   | 873     | 31.9              |
| Denmark          | 681    | 985    | 1 231  | 1 349   | 1 478   | 1 387   | 2 308   | 1 710   | 1 691   | 2 796   | 17.0              |
| Finland          | 3 477  | 4 164  | 5 676  | 6 131   | 8 504   | 7 029   | 7 345   | 8 360   | 7 934   | 10 800  | 13.4              |
| France           | 4 245  | 5 450  | 7 331  | 8 359   | 10 764  | 8 491   | 7 362   | 6 718   | 7 806   | 7 712   | 6.9               |
| Germany          | 7 888  | 9 648  | 9 397  | 11 232  | 13 446  | 14 068  | 13 925  | 13 375  | 19 234  | 21 777  | 11.9              |
| Greece           | 64     | 103    | 140    | 156     | 310     | 226     | 210     | 236     | 325     | 277     | 17.7              |
| Hungary          | 30     | 52     | 74     | 66      | 861     | 1 730   | 2 928   | 4 121   | 6 989   | 6 109   | 80.2              |
| Iceland          | 0.00   | 0.03   | 0.10   | 0.16    | 0.65    | 0.46    | 0.51    | 0.45    | 0.83    | 1.04    | 83.6              |
| Ireland          | 889    | 1 264  | 1 799  | 3 434   | 2 923   | 3 029   | 2 228   | 1 275   | 1 305   | 1 195   | 3.3               |
| Italy            | 2 210  | 2 557  | 2 875  | 2 978   | 3 197   | 3 748   | 2 683   | 2 763   | 3 597   | 4 225   | 7.5               |
| Japan            | 10 407 | 10 617 | 8 546  | 8 490   | 10 409  | 8 042   | 5 212   | 5 689   | 5 765   | 4 927   | -8.0              |
| Korea            | 2 099  | 2 481  | 2 832  | 5 073   | 7 138   | 9 044   | 11 269  | 15 170  | 21 045  | 21 254  | 29.3              |
| Luxembourg*      |        |        |        | 220     | 454     | 730     | 540     | 272     | 234     | 244     | 1.1               |
| Mexico           | 2 144  | 2 888  | 3 834  | 5 372   | 8 950   | 9 078   | 7 447   | 6 081   | 7 942   | 9 370   | 17.8              |
| Netherlands      | 1 608  | 1 629  | 1 888  | 3 115   | 4 990   | 4 880   | 2 337   | 3 461   | 4 830   | 5 139   | 13.8              |
| New Zealand      | 81     | 105    | 100    | 85      | 88      | 66      | 71      | 99      | 106     | 103     | 2.7               |
| Norway           | 470    | 557    | 555    | 500     | 496     | 482     | 410     | 502     | 651     | 682     | 4.2               |
| Poland           | 75     | 111    | 103    | 100     | 118     | 138     | 180     | 193     | 244     | 540     | 24.5              |
| Portugal         | 81     | 83     | 86     | 115     | 119     | 136     | 128     | 161     | 195     | 237     | 12.7              |
| Slovak Republic* |        | 72     | 55     | 39      | 42      | 49      | 33      | 29      | 73      | 150     | 8.5               |
| Spain            | 930    | 1 051  | 1 127  | 1 364   | 1 337   | 1 477   | 1 235   | 1 598   | 1 526   | 1 466   | 5.2               |
| Sweden           | 5 752  | 7 143  | 8 200  | 10 052  | 10 933  | 5 145   | 5 702   | 6 283   | 8 535   | 8 613   | 4.6               |
| Switzerland      | 767    | 806    | 813    | 765     | 833     | 795     | 641     | 658     | 840     | 1 378   | 6.7               |
| Turkey           | 110    | 87     | 106    | 86      | 118     | 173     | 118     | 113     | 112     | 117     | 0.8               |
| United Kingdom   | 7 224  | 5 818  | 11 269 | 11 381  | 14 963  | 15 623  | 16 180  | 11 807  | 9 637   | 22 580  | 13.5              |
| United States    | 14 561 | 17 726 | 17 559 | 19 432  | 23 617  | 20 400  | 16 167  | 14 872  | 18 319  | 19 893  | 3.5               |
| OECD             | 71 276 | 81 849 | 92 354 | 108 214 | 140 698 | 125 696 | 113 957 | 113 111 | 137 986 | 162 771 | 9.6               |

Table 8.1. Telecommunication equipment exports, 1996-2005

Source: OECD, ITCS database.

|                  |        |        |        |        | 030 1111 | 10115   |        |         |         |         |                   |
|------------------|--------|--------|--------|--------|----------|---------|--------|---------|---------|---------|-------------------|
|                  | 1996   | 1997   | 1998   | 1999   | 2000     | 2001    | 2002   | 2003    | 2004    | 2005    | CAGR<br>1996-2005 |
| Australia        | 1 568  | 1 528  | 1 454  | 2 495  | 3 188    | 2 312   | 1 989  | 2 396   | 3 152   | 3 422   | 9.1               |
| Austria          | 642    | 691    | 1 240  | 1 663  | 1 665    | 1 310   | 1 461  | 1 806   | 2 054   | 2 461   | 16.1              |
| Belgium          | 1 151  | 1 318  | 1 647  | 2 032  | 2 273    | 2 869   | 1 923  | 1 848   | 1 980   | 2 772   | 10.3              |
| Canada           | 2 877  | 3 318  | 3 475  | 4 193  | 6 205    | 4 864   | 4 055  | 4 067   | 4 770   | 4 888   | 6.1               |
| Czech Republic   | 647    | 623    | 555    | 568    | 907      | 752     | 718    | 894     | 1 136   | 857     | 3.2               |
| Denmark          | 914    | 1 011  | 1 193  | 1 241  | 1 602    | 1 587   | 2 230  | 1 773   | 2 252   | 3 458   | 15.9              |
| Finland          | 562    | 584    | 731    | 799    | 1 383    | 1 208   | 818    | 999     | 1 291   | 2 378   | 17.4              |
| France           | 2 768  | 3 542  | 4 168  | 4 858  | 5 880    | 6 137   | 4 533  | 5 166   | 6 369   | 7 812   | 12.2              |
| Germany          | 4 293  | 4 856  | 5 964  | 6 897  | 9 292    | 10 406  | 9 362  | 8 892   | 14 522  | 17 783  | 17.1              |
| Greece           | 322    | 524    | 887    | 965    | 884      | 759     | 748    | 993     | 1 147   | 1 002   | 13.4              |
| Hungary          | 391    | 397    | 434    | 488    | 721      | 764     | 1 076  | 1 861   | 2 575   | 2 044   | 20.2              |
| Iceland          | 37     | 40     | 53     | 54     | 71       | 46      | 41     | 50      | 51      | 78      | 8.6               |
| Ireland          | 419    | 641    | 991    | 1 762  | 1 964    | 2 490   | 1 613  | 1 079   | 1 332   | 1 483   | 15.1              |
| Italy            | 2 476  | 3 518  | 4 217  | 4 773  | 5 493    | 4 745   | 4 286  | 4 936   | 7 855   | 7 683   | 13.4              |
| Japan            | 4 343  | 3 936  | 3 840  | 4 191  | 5 663    | 4 712   | 3 677  | 3 436   | 3 668   | 3 958   | -1.0              |
| Korea            | 1 713  | 1 716  | 888    | 1 713  | 3 338    | 2 055   | 1 787  | 1 755   | 1 743   | 2 234   | 3.0               |
| Luxembourg*      |        |        |        | 317    | 526      | 760     | 524    | 387     | 418     | 490     | 4.9               |
| Mexico           | 1 488  | 2 133  | 2 743  | 3 380  | 4 986    | 4 536   | 3 002  | 3 059   | 4 008   | 4 430   | 12.9              |
| Netherlands      | 1 805  | 2 083  | 2 593  | 4 680  | 6 262    | 6 587   | 3 497  | 4 166   | 6 227   | 6 849   | 16.0              |
| New Zealand      | 392    | 375    | 342    | 450    | 495      | 354     | 279    | 365     | 499     | 591     | 4.7               |
| Norway           | 750    | 787    | 870    | 896    | 951      | 830     | 738    | 893     | 1 164   | 1 125   | 4.6               |
| Poland           | 662    | 951    | 1 108  | 1 310  | 1 477    | 1 415   | 1 291  | 1 413   | 1 530   | 1 939   | 12.7              |
| Portugal         | 409    | 546    | 722    | 813    | 759      | 788     | 748    | 805     | 967     | 1 048   | 11.0              |
| Slovak Republic* |        | 305    | 267    | 154    | 153      | 207     | 257    | 311     | 413     | 526     | 6.3               |
| Spain            | 2 448  | 1 986  | 2 500  | 4 013  | 4 367    | 3 519   | 3 004  | 3 732   | 5 149   | 6 019   | 10.5              |
| Sweden           | 1 272  | 1 516  | 1 944  | 2 072  | 2 572    | 1 989   | 1 673  | 1 966   | 3 139   | 3 106   | 10.4              |
| Switzerland      | 1 076  | 1 249  | 1 369  | 1 483  | 1 685    | 1 362   | 1 245  | 1 405   | 1 737   | 2 292   | 8.8               |
| Turkey           | 536    | 778    | 1 172  | 1 971  | 2 456    | 911     | 733    | 937     | 1 553   | 1 861   | 14.8              |
| United Kingdom   | 6 882  | 5 658  | 8 433  | 10 075 | 13 548   | 10 357  | 8 719  | 10 392  | 14 149  | 17 012  | 10.6              |
| United States    | 13 339 | 14 540 | 17 085 | 23 588 | 37 753   | 32 204  | 31 265 | 34 046  | 41 890  | 51 589  | 16.2              |
| OECD             | 56 182 | 61 151 | 72 884 | 93 895 | 128 519  | 112 836 | 97 292 | 105 827 | 138 742 | 163 190 | 12.6              |

# Table 8.2. Telecommunication equipment imports, 1996-2004

\* CAGR for available years.

Source: OECD, ITCS database.

|                 | USD millions |          |          |          |          |          |          |          |          |          |  |  |  |
|-----------------|--------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|
|                 | 1996         | 1997     | 1998     | 1999     | 2000     | 2001     | 2002     | 2003     | 2004     | 2005     |  |  |  |
| Australia       | - 6 515      | - 7 086  | - 6 860  | - 8 324  | - 9 333  | - 7 203  | - 7 355  | - 8 797  | - 2 682  | - 2 908  |  |  |  |
| Austria         | - 2 337      | - 2 227  | - 2 998  | - 3 383  | - 2 425  | - 2 073  | - 1 507  | - 1 764  | - 920    | - 813    |  |  |  |
| Belgium         | - 1 067      | - 1 571  | - 1 405  | - 2 260  | - 1 635  | - 2 127  | - 1 983  | - 1 687  | - 376    | - 851    |  |  |  |
| Canada          | - 11 438     | - 11 412 | - 11 949 | - 13 679 | - 13 228 | - 13 210 | - 12 091 | - 12 739 | - 12     | 1 342    |  |  |  |
| Czech Republic  | - 2 002      | - 1 747  | - 1 656  | - 1 792  | - 2 102  | - 1 825  | - 362    | - 198    | - 53     | 16       |  |  |  |
| Denmark         | - 1 614      | - 1 371  | - 1 195  | - 1 445  | - 1 570  | - 1 476  | - 1 078  | - 1 571  | - 561    | - 662    |  |  |  |
| Finland         | 1 739        | 2 464    | 3 573    | 4 249    | 5 382    | 3 995    | 5 027    | 5 658    | 6 643    | 8 422    |  |  |  |
| France          | - 3 053      | - 1 721  | - 2 260  | - 2 305  | - 3 814  | - 4 037  | - 4 028  | - 8 035  | 1 437    | - 100    |  |  |  |
| Germany         | - 4 812      | - 3 710  | - 8 077  | - 8 929  | - 8 439  | - 8 617  | - 4 198  | - 3 178  | 4 712    | 3 994    |  |  |  |
| Greece          | - 1 081      | - 1 410  | - 1 988  | - 2 259  | - 1 983  | - 1 695  | - 1 732  | - 2 320  | - 822    | - 725    |  |  |  |
| Hungary         | - 821        | - 270    | 38       | 110      | 190      | - 514    | 1 250    | 2 620    | 4 414    | 4 064    |  |  |  |
| Iceland         | - 163        | - 165    | - 214    | - 221    | - 262    | - 184    | - 178    | - 209    | - 51     | - 77     |  |  |  |
| Ireland         | 3 973        | 5 320    | 5 085    | 8 984    | 9 131    | 13 374   | 8 573    | 7 371    | - 28     | - 288    |  |  |  |
| Italy           | - 5 393      | - 7 029  | - 8 264  | - 9 832  | - 10 619 | - 8 649  | - 9 065  | - 11 388 | - 4 258  | - 3 458  |  |  |  |
| Japan           | 55 218       | 57 662   | 52 597   | 52 341   | 56 474   | 36 234   | 35 816   | 40 389   | 2 098    | 969      |  |  |  |
| Korea           | 8 218        | 11 278   | 14 626   | 17 006   | 22 617   | 16 595   | 24 016   | 31 244   | 19 303   | 19 019   |  |  |  |
| Luxembourg      |              |          |          | - 29     | - 169    | - 89     | 51       | - 127    | - 185    | - 246    |  |  |  |
| Mexico          | 1 529        | 2 212    | 3 092    | 3 300    | 1 722    | 1 461    | 4 782    | 3 773    | 3 934    | 4 941    |  |  |  |
| Netherlands     | 5            | - 680    | - 1 256  | - 3 162  | - 831    | - 1 718  | 1 169    | 1 572    | - 1 397  | - 1 710  |  |  |  |
| New Zealand     | - 1 387      | - 1 349  | - 1 091  | - 1 452  | - 1 571  | - 1 277  | - 1 295  | - 1 496  | - 393    | - 488    |  |  |  |
| Norway          | - 1 905      | - 1 946  | - 2 119  | - 2 082  | - 2 210  | - 2 030  | - 2 128  | - 2 489  | - 513    | - 443    |  |  |  |
| Poland          | - 2 341      | - 2 654  | - 3 085  | - 3 435  | - 3 683  | - 3 341  | - 2 722  | - 2 965  | - 1 285  | - 1 399  |  |  |  |
| Portugal        | - 1 331      | - 1 327  | - 1 774  | - 1 940  | - 1 871  | - 1 856  | - 1 542  | - 1 687  | - 771    | - 811    |  |  |  |
| Slovak Republic | 0            | - 692    | - 752    | - 495    | - 533    | - 657    | - 732    | - 835    | - 340    | - 376    |  |  |  |
| Spain           | - 5 589      | - 5 108  | - 6 111  | - 7 821  | - 8 091  | - 7 104  | - 7 104  | - 8 793  | - 3 623  | - 4 553  |  |  |  |
| Sweden          | 2 183        | 3 006    | 2 421    | 4 721    | 4 799    | 303      | 2 070    | 1 620    | 5 396    | 5 508    |  |  |  |
| Switzerland     | - 3 113      | - 3 212  | - 3 700  | - 4 228  | - 4 440  | - 3 874  | - 3 774  | - 3 949  | - 897    | - 914    |  |  |  |
| Turkey          | - 2 086      | - 2 679  | - 2 825  | - 3 833  | - 4 944  | - 2 041  | - 1 875  | - 2 427  | - 1 441  | - 1 744  |  |  |  |
| United Kingdom  | - 3 765      | - 3 022  | - 4 170  | - 6 698  | - 11 812 | - 1 931  | - 1 136  | - 10 236 | - 4 512  | 5 568    |  |  |  |
| United States   | - 26 561     | - 22 378 | - 33 633 | - 44 096 | - 55 550 | - 41 551 | - 71 700 | - 79 222 | - 23 572 | - 31 696 |  |  |  |
| OECD            | - 508 742    | - 2 825  | - 25 949 | - 42 987 | - 50 800 | - 47 117 | - 54 830 | - 71 866 | - 756    | - 419    |  |  |  |

|                  |         |         |         |         | USD milli | ons     |         |         |         |         |                   |
|------------------|---------|---------|---------|---------|-----------|---------|---------|---------|---------|---------|-------------------|
|                  | 1996    | 1997    | 1998    | 1999    | 2000      | 2001    | 2002    | 2003    | 2004    | 2005    | CAGR<br>1996-2005 |
| Australia        | 1 982   | 2 037   | 1 815   | 2 908   | 3 804     | 2 859   | 2 253   | 2 788   | 3 634   | 3 935   | 7.9               |
| Austria          | 902     | 1 229   | 1 571   | 2 023   | 2 165     | 1 788   | 2 253   | 2 741   | 3 296   | 4 110   | 18.3              |
| Belgium          | 2 360   | 2 564   | 3 340   | 3 656   | 4 731     | 5 868   | 3 556   | 3 415   | 3 585   | 4 694   | 7.9               |
| Canada           | 6 403   | 7 408   | 7 721   | 10 029  | 17 030    | 10 060  | 8 078   | 7 865   | 9 533   | 11 118  | 6.3               |
| Czech Republic   | 719     | 691     | 682     | 655     | 1 118     | 1 261   | 1 302   | 1 767   | 2 218   | 1 729   | 10.2              |
| Denmark          | 1 595   | 1 997   | 2 424   | 2 590   | 3 081     | 2 974   | 4 537   | 3 483   | 3 944   | 6 254   | 16.4              |
| Finland          | 4 039   | 4 748   | 6 407   | 6 930   | 9 887     | 8 237   | 8 163   | 9 358   | 9 182   | 13 178  | 14.0              |
| France           | 7 013   | 8 993   | 11 500  | 13 216  | 16 644    | 14 628  | 11 895  | 11 884  | 14 286  | 15 524  | 9.2               |
| Germany          | 12 180  | 14 504  | 15 361  | 18 130  | 22 738    | 24 474  | 23 287  | 22 267  | 33 625  | 39 560  | 14.0              |
| Greece           | 386     | 627     | 1 027   | 1 121   | 1 194     | 985     | 958     | 1 229   | 1 472   | 1 278   | 14.2              |
| Hungary          | 421     | 449     | 508     | 555     | 1 582     | 2 494   | 4 004   | 5 982   | 9 564   | 8 153   | 39.0              |
| Iceland          | 37      | 40      | 53      | 54      | 72        | 46      | 41      | 51      | 52      | 79      | 8.7               |
| Ireland          | 1 308   | 1 905   | 2 790   | 5 196   | 4 887     | 5 519   | 3 841   | 2 354   | 2 637   | 2 677   | 8.3               |
| Italy            | 4 686   | 6 076   | 7 092   | 7 750   | 8 690     | 8 494   | 6 969   | 7 700   | 11 354  | 11 908  | 10.9              |
| Japan            | 14 750  | 14 553  | 12 386  | 12 681  | 16 072    | 12 754  | 8 889   | 9 125   | 9 433   | 8 885   | -5.5              |
| Korea            | 3 812   | 4 197   | 3 721   | 6 786   | 10 475    | 11 099  | 13 056  | 16 925  | 22 788  | 23 488  | 22.4              |
| Luxembourg*      |         |         |         | 538     | 980       | 1 491   | 1 064   | 659     | 652     | 734     | 3.5               |
| Mexico           | 3 632   | 5 021   | 6 576   | 8 751   | 13 936    | 13 614  | 10 449  | 9 140   | 11 950  | 13 800  | 16.0              |
| Netherlands      | 3 413   | 3 712   | 4 481   | 7 795   | 11 251    | 11 467  | 5 834   | 7 627   | 11 055  | 11 987  | 15.0              |
| New Zealand      | 473     | 479     | 443     | 535     | 583       | 420     | 350     | 463     | 606     | 694     | 4.3               |
| Norway           | 1 220   | 1 345   | 1 425   | 1 396   | 1 447     | 1 312   | 1 148   | 1 395   | 1 815   | 1 807   | 4.5               |
| Poland           | 737     | 1 062   | 1 211   | 1 410   | 1 595     | 1 553   | 1 471   | 1 606   | 1 774   | 2 479   | 14.4              |
| Portugal         | 490     | 629     | 808     | 928     | 878       | 924     | 876     | 966     | 1 162   | 1 286   | 11.3              |
| Slovak Republic* |         | 377     | 322     | 193     | 195       | 256     | 290     | 340     | 470     | 677     | 6.7               |
| Spain            | 3 378   | 3 037   | 3 627   | 5 377   | 5 705     | 4 995   | 4 239   | 5 330   | 6 675   | 7 484   | 9.2               |
| Sweden           | 7 024   | 8 659   | 10 144  | 12 124  | 13 505    | 7 134   | 7 376   | 8 249   | 11 674  | 11 719  | 5.9               |
| Switzerland      | 1 843   | 2 055   | 2 182   | 2 248   | 2 518     | 2 157   | 1 886   | 2 063   | 2 540   | 3 670   | 8.0               |
| Turkey           | 645     | 865     | 1 278   | 2 056   | 2 574     | 1 084   | 851     | 1 050   | 1 665   | 1 979   | 13.3              |
| United Kingdom   | 14 107  | 11 476  | 19 702  | 21 456  | 28 511    | 25 981  | 24 898  | 22 199  | 23 660  | 39 592  | 12.1              |
| United States    | 27 900  | 32 266  | 34 644  | 43 020  | 61 370    | 52 605  | 47 432  | 48 918  | 60 209  | 71 482  | 11.0              |
| OECD             | 127 458 | 143 000 | 165 238 | 202 109 | 269 218   | 238 532 | 211 249 | 218 938 | 276 509 | 325 961 | 11.0              |

Table 8.4. Telecommunication equipment total trade, 1996-2005

Source: OECD, ITCS database.

|                  | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | CAGR<br>1996-2005 |
|------------------|------|------|------|------|------|------|------|------|------|------|-------------------|
| Australia        | 0.7  | 0.8  | 0.6  | 0.7  | 1.0  | 0.9  | 0.4  | 0.6  | 0.5  | 0.5  | -3.8              |
| Austria          | 0.5  | 0.9  | 0.5  | 0.6  | 0.8  | 0.7  | 1.1  | 1.0  | 1.1  | 1.5  | 13.7              |
| Belgium          | 0.7  | 0.7  | 0.9  | 0.9  | 1.3  | 1.6  | 0.8  | 0.6  | 0.5  | 0.6  | -2.3              |
| Canada           | 1.9  | 1.9  | 2.0  | 2.4  | 3.9  | 2.0  | 1.6  | 1.4  | 1.5  | 1.7  | -0.8              |
| Czech Republic   | 0.3  | 0.3  | 0.4  | 0.3  | 0.7  | 1.5  | 1.5  | 1.8  | 1.6  | 1.1  | 14.3              |
| Denmark          | 1.3  | 2.0  | 2.6  | 2.8  | 3.0  | 2.8  | 4.1  | 2.6  | 2.3  | 3.4  | 10.8              |
| Finland          | 8.6  | 10.2 | 13.1 | 14.7 | 18.6 | 16.4 | 16.4 | 15.9 | 13.0 | 16.6 | 7.6               |
| France           | 1.5  | 1.9  | 2.4  | 2.8  | 3.6  | 2.8  | 2.4  | 1.9  | 1.9  | 1.8  | 1.9               |
| Germany          | 1.5  | 1.9  | 1.7  | 2.1  | 2.4  | 2.5  | 2.3  | 1.8  | 2.1  | 2.2  | 4.2               |
| Greece           | 0.6  | 0.9  | 1.3  | 1.5  | 2.8  | 2.2  | 2.0  | 1.7  | 2.1  | 1.6  | 12.2              |
| Hungary          | 0.2  | 0.3  | 0.3  | 0.3  | 3.1  | 5.7  | 8.5  | 9.6  | 12.6 | 9.7  | 51.3              |
| Iceland          | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 73.9              |
| Ireland          | 1.8  | 2.4  | 2.8  | 4.9  | 3.8  | 3.9  | 2.5  | 1.4  | 1.3  | 1.1  | -5.7              |
| Italy            | 0.9  | 1.1  | 1.2  | 1.3  | 1.3  | 1.5  | 1.1  | 0.9  | 1.0  | 1.1  | 2.9               |
| Japan            | 2.5  | 2.5  | 2.2  | 2.0  | 2.2  | 2.0  | 1.3  | 1.2  | 1.0  | 0.8  | -11.7             |
| Korea            | 1.7  | 1.8  | 2.1  | 3.5  | 4.1  | 6.0  | 6.9  | 7.8  | 8.3  | 7.5  | 18.0              |
| Luxembourg*      |      |      |      | 2.8  | 5.8  | 8.8  | 6.3  | 2.7  | 1.9  | 1.9  | -4.2              |
| Mexico           | 2.2  | 2.6  | 3.3  | 3.9  | 5.4  | 5.8  | 4.7  | 3.7  | 4.2  | 4.4  | 7.7               |
| Netherlands      | 0.9  | 0.9  | 1.1  | 1.8  | 2.8  | 2.8  | 1.3  | 1.5  | 1.7  | 1.6  | 6.7               |
| New Zealand      | 0.6  | 0.8  | 0.8  | 0.7  | 0.7  | 0.5  | 0.5  | 0.6  | 0.5  | 0.5  | -2.1              |
| Norway           | 0.9  | 1.1  | 1.4  | 1.1  | 0.8  | 0.8  | 0.7  | 0.7  | 0.8  | 0.7  | -4.0              |
| Poland           | 0.3  | 0.4  | 0.4  | 0.4  | 0.4  | 0.4  | 0.4  | 0.4  | 0.3  | 0.6  | 7.8               |
| Portugal         | 0.3  | 0.3  | 0.4  | 0.5  | 0.5  | 0.6  | 0.5  | 0.5  | 0.5  | 0.6  | 7.4               |
| Slovak Republic* |      | 0.7  | 0.5  | 0.4  | 0.4  | 0.4  | 0.2  | 0.1  | 0.3  | 0.5  | -5.0              |
| Spain            | 0.9  | 1.0  | 1.0  | 1.2  | 1.2  | 1.3  | 1.0  | 1.0  | 0.8  | 0.8  | -1.9              |
| Sweden           | 6.9  | 8.8  | 9.6  | 11.9 | 12.5 | 6.7  | 6.9  | 6.1  | 6.9  | 6.6  | -0.5              |
| Switzerland      | 1.0  | 1.1  | 1.0  | 1.0  | 1.0  | 1.0  | 0.7  | 0.7  | 0.7  | 1.1  | 1.4               |
| Turkey           | 0.5  | 0.3  | 0.4  | 0.3  | 0.4  | 0.6  | 0.3  | 0.2  | 0.2  | 0.2  | -11.3             |
| United Kingdom   | 2.8  | 2.1  | 4.1  | 4.2  | 5.3  | 5.7  | 5.8  | 3.8  | 2.8  | 5.9  | 8.6               |
| United States    | 2.3  | 2.6  | 2.6  | 2.8  | 3.0  | 2.8  | 2.3  | 2.1  | 2.2  | 2.2  | -0.7              |
| OECD             | 1.9  | 2.1  | 2.3  | 2.6  | 3.2  | 2.9  | 2.6  | 2.2  | 2.3  | 2.5  | 3.0               |

| Table 8.5. Telecommunication equipment exports as a percentage of all goods exports, 1996-2005 |
|--|
|  |

Source: OECD, ITCS database.

|                  | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | CAGR<br>1996-2005 |
|------------------|------|------|------|------|------|------|------|------|------|------|-------------------|
| Australia        | 14.1 | 14.7 | 14.6 | 13.5 | 15.9 | 16.6 | 15.3 | 12.9 | 14.8 | 16.1 | 1.5               |
| Austria          | 24.2 | 27.3 | 28.5 | 29.3 | 32.3 | 33.5 | 34.2 | 35.0 | 35.5 | 36.9 | 4.8               |
| Belgium          | 62.2 | 68.7 | 70.3 | 70.6 | 80.2 | 82.3 | 85.5 | 82.8 | 86.2 | 89.6 | 4.1               |
| Canada           | 31.4 | 34.2 | 35.3 | 36.8 | 39.0 | 37.1 | 34.9 | 31.8 | 32.4 | 36.8 | 1.8               |
| Czech Republic   | 35.4 | 40.4 | 46.6 | 45.5 | 52.2 | 54.9 | 52.2 | 53.8 | 61.1 | 63.9 | 6.8               |
| Denmark          | 27.5 | 28.3 | 27.6 | 28.2 | 31.0 | 31.2 | 32.0 | 30.2 | 30.5 | 31.9 | 1.7               |
| Finland          | 31.4 | 33.0 | 33.1 | 32.5 | 38.1 | 35.1 | 33.6 | 32.5 | 33.0 | 33.6 | 0.7               |
| France           | 18.0 | 19.9 | 20.4 | 20.8 | 22.4 | 22.4 | 20.9 | 20.0 | 20.1 | 20.3 | 1.3               |
| Germany          | 21.0 | 23.8 | 24.9 | 25.4 | 29.1 | 30.3 | 30.4 | 30.8 | 33.3 | 34.8 | 5.7               |
| Greece           | 8.9  | 9.0  | 8.7  | 8.4  | 9.4  | 8.7  | 8.0  | 7.8  | 7.3  | 7.7  | -1.6              |
| Hungary          | 28.9 | 41.5 | 48.5 | 51.7 | 59.7 | 58.3 | 52.3 | 51.7 | 55.0 | 57.9 | 8.0               |
| Iceland          | 25.9 | 25.0 | 23.5 | 23.1 | 22.0 | 25.7 | 25.6 | 22.1 | 21.6 | 19.5 | -3.1              |
| Ireland          | 64.7 | 66.1 | 72.7 | 73.2 | 79.7 | 74.0 | 71.7 | 59.4 | 56.9 | 60.0 | -0.8              |
| Italy            | 20.1 | 20.0 | 20.0 | 19.6 | 21.9 | 21.9 | 20.8 | 20.0 | 20.6 | 21.1 | 0.5               |
| Japan            | 8.9  | 9.9  | 10.1 | 9.6  | 10.3 | 9.8  | 10.7 | 11.2 | 12.3 | 13.0 | 4.3               |
| Korea            | 22.3 | 26.4 | 38.3 | 32.3 | 33.7 | 31.2 | 29.7 | 31.9 | 37.3 | 36.1 | 5.5               |
| Luxembourg*      |      |      |      | 36.9 | 39.0 | 41.0 | 37.9 | 34.6 | 36.4 | 34.7 | -0.7              |
| Mexico           | 28.8 | 27.5 | 27.9 | 28.4 | 28.5 | 25.3 | 24.7 | 25.8 | 27.5 | 31.4 | 1.0               |
| Netherlands      | 41.9 | 44.4 | 40.8 | 41.1 | 46.8 | 43.9 | 39.9 | 42.5 | 48.2 | 51.0 | 2.2               |
| New Zealand      | 21.0 | 20.4 | 21.6 | 20.6 | 24.2 | 25.3 | 22.8 | 20.4 | 20.7 | 22.1 | 0.6               |
| Norway           | 31.2 | 30.9 | 26.9 | 28.8 | 35.9 | 34.7 | 31.3 | 31.5 | 32.4 | 35.1 | 1.3               |
| Poland           | 15.9 | 16.8 | 16.6 | 16.7 | 19.0 | 19.4 | 21.4 | 25.6 | 30.6 | 37.0 | 9.8               |
| Portugal         | 20.9 | 21.3 | 20.5 | 20.2 | 21.7 | 20.9 | 20.2 | 20.6 | 20.2 | 20.7 | -0.1              |
| Slovak Republic* |      | 45.5 | 48.3 | 49.3 | 58.2 | 60.4 | 59.7 | 67.2 | 67.8 | 77.9 | 6.2               |
| Spain            | 16.5 | 18.6 | 18.6 | 18.1 | 19.6 | 19.1 | 18.3 | 17.8 | 17.7 | 17.1 | 0.4               |
| Sweden           | 30.4 | 32.6 | 34.0 | 33.4 | 36.1 | 34.4 | 34.1 | 33.7 | 35.2 | 36.4 | 2.0               |
| Switzerland      | 26.4 | 29.0 | 29.3 | 30.3 | 32.7 | 32.8 | 31.8 | 31.3 | 33.0 | 35.0 | 3.2               |
| Turkey           | 12.6 | 13.7 | 13.4 | 14.4 | 14.0 | 21.6 | 19.5 | 19.7 | 21.0 | 20.2 | 5.4               |
| United Kingdom   | 21.7 | 21.2 | 19.1 | 18.5 | 19.6 | 18.9 | 17.9 | 17.0 | 16.5 | 17.5 | -2.4              |
| United States    | 8.0  | 8.3  | 7.8  | 7.5  | 8.0  | 7.3  | 6.7  | 6.6  | 7.0  | 7.7  | -0.4              |
| OECD             | 15.7 | 16.6 | 16.7 | 16.3 | 17.3 | 16.9 | 16.7 | 17.2 | 18.4 | 46.4 | 12.8              |

Table 8.6. Telecommunication equipment exports as a percentage of GDP, 1996-2005

Source: OECD, ITCS database.

|                 | USD millions |           |          |           |          |           |          |           |           |           |  |  |
|-----------------|--------------|-----------|----------|-----------|----------|-----------|----------|-----------|-----------|-----------|--|--|
|                 | 1            | 996       | 1        | 998       | 2        | 000       | 20       | )02       | 20        | 004       |  |  |
|                 | non-OECD     | OECD      | non-OECD | OECD      | non-OECD | OECD      | non-OECD | OECD      | non-OECD  | OECD      |  |  |
| Australia       | 223          | 165       | 175      | 144       | 177      | 220       | 116      | 187       | 189       | 219       |  |  |
| Austria         | 77           | 199       | 83       | 293       | 117      | 425       | 10 722   | 61 236    | 17 407    | 92 496    |  |  |
| Belgium         | 20 546       | 909       | 20 093   | 1 472     | 22 603   | 1 937     | 25 168   | 191 371   | 36 102    | 272 612   |  |  |
| Canada          | 13 005       | 179 692   | 11 922   | 206 985   | 12 162   | 276 329   | 11 426   | 245 389   | 17 875    | 304 110   |  |  |
| Czech Republic  | 16           | 63 600    | 27       | 65 039    | 37       | 67 680    | 3 905    | 72 840    | 6 662     | 96 178    |  |  |
| Denmark         | 93           | 60        | 184      | 107       | 127      | 177       | 178      | 35 150    | 167       | 61 739    |  |  |
| Finland         | 10 729       | 386 487   | 11 724   | 422 873   | 12 818   | 469 323   | 12 940   | 512 950   | 24 308    | 750 942   |  |  |
| France          | 53 303       | 562       | 56 986   | 1 032     | 53 677   | 1 380     | 57 534   | 2 169     | 79 237    | 1 573     |  |  |
| Germany         | 87 130       | 405       | 85 913   | 552       | 80 270   | 905       | 102 264  | 874       | 159 685   | 1 203     |  |  |
| Greece          | 3 874        | 31 183    | 3 566    | 34 852    | 4 591    | 40 232    | 4 579    | 37 805    | 5 689     | 44 393    |  |  |
| Hungary         | 2 803        | 207 471   | 3 308    | 224 468   | 3 254    | 251 441   | 4 590    | 253 533   | 9 629     | 342 360   |  |  |
| Iceland         | 151          | 6 997     | 107      | 7 168     | 111      | 6 661     | 159      | 5 738     | 215       | 9 687     |  |  |
| Ireland         | 4 704        | 9 800     | 5 199    | 19 283    | 6 428    | 25 806    | 6 490    | 32 868    | 8 351     | 52 899    |  |  |
| Italy           | 57 381       | 40 531    | 52 573   | 55 483    | 48 613   | 71 595    | 56 025   | 82 715    | 78 812    | 96 638    |  |  |
| Japan           | 186 028      | 1 720     | 158 498  | 1 795     | 200 654  | 1 791     | 183 925  | 2 071     | 276 470   | 2 625     |  |  |
| Korea           | 69 845       | 188 482   | 65 771   | 184 447   | 81 839   | 190 314   | 87 992   | 193 509   | 145 593   | 269 383   |  |  |
| Luxembourg      | 237          | 231 308   | 339      | 236 268   | 440      | 295 719   | 544      | 245 637   | 842       | 305 976   |  |  |
| Mexico          | 7 043        | 56 202    | 8 545    | 68 076    | 7 377    | 96 704    | 8 162    | 85 331    | 11 482    | 127 882   |  |  |
| Netherlands     | 16 937       | 190 064   | 15 842   | 218 892   | 17 090   | 251 935   | 20 978   | 253 084   | 35 906    | 293 773   |  |  |
| New Zealand     | 4 276        | 6 340     | 3 381    | 7 082     | 3 568    | 7 808     | 3 920    | 8 491     | 6 026     | 11 460    |  |  |
| Norway          | 3 739        | 89 815    | 3 027    | 112 375   | 3 132    | 166 375   | 4 557    | 158 913   | 5 270     | 183 937   |  |  |
| Poland          | 5 099        | 122 536   | 5 304    | 117 954   | 4 793    | 154 755   | 6 519    | 153 251   | 12 354    | 258 357   |  |  |
| Portugal        | 2 239        | 44 737    | 2 011    | 36 617    | 1 978    | 55 140    | 2 346    | 53 607    | 3 676     | 75 495    |  |  |
| Slovak Republic | 807          | 9 580     | 1 040    | 8 199     | 980      | 8 984     | 1 217    | 9 724     | 2 419     | 13 989    |  |  |
| Spain           | 17 610       | 18 228    | 18 597   | 21 652    | 18 830   | 26 227    | 19 532   | 33 855    | 28 687    | 61 577    |  |  |
| Sweden          | 14 511       | 21 286    | 15 121   | 20 974    | 15 980   | 22 368    | 15 344   | 23 500    | 23 681    | 32 004    |  |  |
| Switzerland     | 209          | 5 919     | 12 957   | 9 696     | 13 839   | 10 847    | 15 906   | 13 280    | 21 870    | 25 238    |  |  |
| Turkey          | 8 393        | 70 364    | 8 918    | 78 075    | 7 565    | 82 310    | 10 394   | 73 365    | 20 121    | 108 183   |  |  |
| United Kingdom  | 43 106       | 13 983    | 47 870   | 16 356    | 45 260   | 18 390    | 43 113   | 23 414    | 63 891    | 40 530    |  |  |
| United States   | 174 101      | 524 803   | 178 619  | 522 377   | 208 551  | 595 285   | 93 203   | 299 991   | 241 061   | 595 452   |  |  |
| OECD            | 808 218      | 2 523 427 | 797 701  | 2 700 587 | 876 862  | 3 199 067 | 813 747  | 3 165 850 | 1 343 675 | 4 532 909 |  |  |

Table 8.7. OECD telecommunication equipment exports to non-OECD and to OECD countries , 1996-2004

# Table 8.8. OECD telecommunication equipment imports from non-OECD and from OECD countries , 1996-2004

|                 | USD millions |           |          |           |           |           |           |           |           |           |  |  |
|-----------------|--------------|-----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|
|                 | 19           | 996       | 19       | 98        | 20        | 00        | 20        | 02        | 20        | 04        |  |  |
|                 | non-OECD     | OECD      | non-OECD | OECD      | non-OECD  | OECD      | non-OECD  | OECD      | non-OECD  | OECD      |  |  |
| Australia       | 201          | 1 458     | 329      | 1 275     | 591       | 2 820     | 610       | 1 647     | 1 481     | 2 323     |  |  |
| Austria         | 41           | 635       | 68       | 1 221     | 102       | 1 670     | 8 267     | 64 603    | 13 621    | 97 507    |  |  |
| Belgium         | 20 778       | 1 143     | 21 863   | 1 651     | 26 101    | 2 135     | 28 296    | 171 988   | 42 192    | 245 765   |  |  |
| Canada          | 17 502       | 155 943   | 20 933   | 184 070   | 28 149    | 218 483   | 28 990    | 198 005   | 46 909    | 232 178   |  |  |
| Czech Republic  | 74           | 1 065     | 7 981    | 70 832    | 9 851     | 74 505    | 8 441     | 76 677    | 10 944    | 101 180   |  |  |
| Denmark         | 65           | 545       | 39       | 402       | 85        | 848       | 7 883     | 33 588    | 13 089    | 56 421    |  |  |
| Finland         | 74 076       | 331 485   | 74 977   | 362 051   | 91 483    | 397 794   | 90 144    | 391 478   | 145 817   | 562 911   |  |  |
| France          | 5 035        | 38 977    | 109      | 1 118     | 5 725     | 40 008    | 5 817     | 45 458    | 10 693    | 58 301    |  |  |
| Germany         | 23 721       | 2 324     | 24 530   | 2 400     | 34 588    | 4 109     | 37 013    | 2 919     | 60 117    | 5 144     |  |  |
| Greece          | 5 303        | 24 550    | 5 739    | 25 916    | 8 170     | 26 411    | 8 150     | 26 153    | 15 145    | 36 334    |  |  |
| Hungary         | 48 168       | 208 235   | 47 713   | 219 804   | 58 990    | 251 020   | 58 613    | 249 745   | 92 382    | 349 019   |  |  |
| Iceland         | 6 238        | 20 066    | 5 579    | 24 476    | 8 020     | 22 705    | 9 305     | 24 018    | 14 144    | 39 827    |  |  |
| Ireland         | 3 803        | 12 390    | 4 738    | 20 724    | 7 284     | 25 529    | 9 940     | 28 792    | 13 637    | 49 310    |  |  |
| Italy           | 5 036        | 29 328    | 6 244    | 37 179    | 7 114     | 43 985    | 6 815     | 45 907    | 9 747     | 52 582    |  |  |
| Japan           | 165          | 1 875     | 236      | 2 252     | 290       | 2 374     | 406       | 1 911     | 564       | 3 140     |  |  |
| Korea           | 46 887       | 153 400   | 45 863   | 163 345   | 56 291    | 177 837   | 56 377    | 181 436   | 89 614    | 257 919   |  |  |
| Luxembourg      | 171 629      | 179 919   | 134 677  | 148 702   | 208 636   | 177 836   | 191 993   | 150 333   | 276 865   | 183 895   |  |  |
| Mexico          | 47 627       | 97 397    | 35 908   | 57 769    | 73 417    | 89 785    | 71 852    | 81 688    | 113 557   | 112 212   |  |  |
| Netherlands     | 49 848       | 216 264   | 56 550   | 251 776   | 66 816    | 281 647   | 67 453    | 283 538   | 102 487   | 373 412   |  |  |
| New Zealand     | 198          | 8 330     | 242      | 9 490     | 347       | 10 547    | 244       | 11 528    | 541       | 16 295    |  |  |
| Norway          | 3 574        | 87 164    | 10 547   | 117 005   | 9 581     | 166 060   | 12 294    | 156 023   | 42 330    | 157 960   |  |  |
| Poland          | 30 463       | 111 568   | 32 300   | 107 320   | 40 073    | 132 191   | 39 149    | 126 092   | 78 582    | 186 338   |  |  |
| Portugal        | 4 499        | 30 974    | 5 096    | 32 415    | 5 154     | 29 541    | 5 827     | 29 132    | 8 496     | 40 127    |  |  |
| Slovak Republic | 2 795        | 12 211    | 2 732    | 10 000    | 3 667     | 10 749    | 4 103     | 11 244    | 6 953     | 16 842    |  |  |
| Spain           | 7 029        | 29 093    | 7 765    | 38 182    | 10 266    | 39 338    | 11 692    | 43 859    | 21 028    | 68 787    |  |  |
| Sweden          | 4 932        | 29 500    | 4 483    | 32 025    | 5 354     | 35 387    | 5 108     | 35 702    | 8 488     | 47 465    |  |  |
| Switzerland     | 1 842        | 7 198     | 2 350    | 10 924    | 3 099     | 9 720     | 3 547     | 13 342    | 5 873     | 22 232    |  |  |
| Turkey          | 6 092        | 56 767    | 6 638    | 63 952    | 8 985     | 66 805    | 8 024     | 60 903    | 13 230    | 90 750    |  |  |
| United Kingdom  | 12 220       | 30 484    | 11 741   | 33 414    | 17 237    | 36 320    | 16 959    | 33 526    | 37 418    | 60 922    |  |  |
| United States   | 307 474      | 722 074   | 354 047  | 753 918   | 446 019   | 854 494   | 437 237   | 801 301   | 624 786   | 949 487   |  |  |
| OECD            | 907 314      | 2 602 361 | 932 017  | 2 785 611 | 1 241 486 | 3 232 655 | 1 240 549 | 3 382 535 | 1 920 733 | 4 476 585 |  |  |

Source: OECD, ITCS database.

|                 |             |             |            | USD millions     |           | ·             |           |                    |
|-----------------|-------------|-------------|------------|------------------|-----------|---------------|-----------|--------------------|
|                 |             | E           | xport      |                  |           | In            | port      |                    |
|                 | Communicati | on services | Telecommun | ication services | Communica | tion services | Telecommu | unication services |
|                 | 1999        | 2004        | 1999       | 2004             | 1999      | 2004          | 1999      | 2004               |
| Australia       | 896         | 563         |            | 596              | 966       | 556           | 353       | 420                |
| Austria         | 428         | 671         |            | 1 208            | 524       | 503           | 956       | 945                |
| Belgium         |             | 2 198       | 941        | 1 091            | 1 298     | 1 597         | 910       | 1 063              |
| Canada          | 1 464       | 1 809       | 48         | 135              | 1 398     | 1 678         | 53        | 358                |
| Czech Republic  | 100         | 149         |            |                  | 99        | 390           |           |                    |
| Denmark         |             | 487         | 124        | 251              | 401       | 621           | 152       | 236                |
| Finland         | 163         | 336         | 788        |                  | 183       | 268           | 768       |                    |
| France          | 955         | 3 028       | 1 558      | 2 447            | 890       | 1 879         | 2 903     | 3 345              |
| Germany         | 1 825       | 3 166       | 207        | 356              | 3 247     | 4 651         | 126       | 326                |
| Greece          | 211         | 393         |            | 264              | 132       | 364           |           | 277                |
| Hungary         | 79          | 288         |            |                  | 52        | 315           |           |                    |
| Iceland         | 10          | 10          |            | 945              | 7         | 21            | 475       | 1 223              |
| Ireland         | 356         | 945         | 1 055      | 1 752            | 208       | 1 223         | 1 561     | 2 057              |
| Italy           | 1 159       | 1 988       |            |                  | 1 765     | 2 768         |           |                    |
| Japan           | 767         | 454         |            |                  | 1 408     | 621           |           |                    |
| Korea           | 400         | 446         |            | 885              | 677       | 636           | 55        | 1 018              |
| Luxembourg      |             | 934         | 1 169      | 423              | 96        | 1 072         | 436       | 176                |
| Mexico          | 1 169       | 423         |            |                  | 436       | 176           | 1 366     |                    |
| Netherlands     | 1 381       | 3 308       |            |                  | 1 428     | 2 865         |           |                    |
| New Zealand     | 187         | 277         | 194        | 256              | 187       |               | 148       | 199                |
| Norway          | 289         | 315         |            | 274              | 166       | 230           |           | 297                |
| Poland          | 376         | 295         | 167        | 442              | 566       | 314           | 115       | 325                |
| Portugal        | 181         | 489         |            | 64               | 134       | 370           | 39        | 68                 |
| Slovak Republic | 53          | 82          | 466        | 1 083            | 29        | 72            | 537       | 1 198              |
| Spain           | 584         | 1 217       | 440        | 1 040            | 577       | 1 592         | 600       | 1 292              |
| Sweden          | 522         | 1 208       |            |                  | 737       | 1 402         |           |                    |
| Switzerland     | 843         | 1 223       |            | 346              | 818       | 1 129         |           | 128                |
| Turkey          |             | 346         | 2 432      | 3 279            | 72        | 207           | 2 456     | 3 080              |
| United Kingdom  | 2 692       | 3 702       | 4 549      | 4 374            | 2 920     | 3 530         | 6 601     | 4 365              |
| United States   | 4 777       | 4 632       |            |                  | 7 058     | 4 925         |           |                    |
| OECD            | 21 867      | 35 381      |            |                  | 28 482    | 35 972        |           |                    |

| Table 8.9. | Trade in | communication | and teleo | communicatio | n services, | 1999 ar | nd 2004 |
|------------|----------|---------------|-----------|--------------|-------------|---------|---------|
|------------|----------|---------------|-----------|--------------|-------------|---------|---------|

Source: OECD, Trade in Services database.

# Table 8.10. Exports of telecommunication equipment by categories for total OECD

| 1100   |     |      |
|--------|-----|------|
| 11011  | mil | 1000 |
| 11.517 |     |      |
| 000    |     |      |
|        |     |      |

|   | 1996   | 2000   | 2004   | 2005   |
|---|--------|--------|--------|--------|
| Telecommunications equipment (HS 1996)  |        |        |        |        |
| 851711 Line telephone sets with cordless handsets   | 1 327  | 1 685  | 1 515  | 1 303  |
| 851719 Other telephone sets, video phones   | 1 776  | 2 173  | 1 899  | 1 193  |
| 851721 Facsimile machines   | 1 857  | 1 138  | 647    | 381    |
| 851722 Teleprinters   | 16.1   | 15.4   | 4.2    | 3.0    |
| 851730 Telephonic or telegraphic switching apparatus  | 5 355  | 8 960  | 4 203  | 2 432  |
| 851750 Other apparatus, for carrier-current line systems or for digital line systems  | 6 548  | 23 231 | 11 797 | 10 236 |
| 851780 Other electrical apparatus for line telephony or line telegraphy   | 2 692  | 3 429  | 1 628  | 848    |
| 851790 Parts for other electrical apparatus for line telephony or line telegraphy   | 14 552 | 27 830 | 18 026 | 13 545 |
| 852020 Telephone answering machines   | 298    | 134    | 23     | 31     |
| 852510 Transmission apparatus for radio-telephony, radio-telegraphy, radio-broadcasting or television not incorporating reception apparatus   | 2 221  | 3 537  | 3 453  | 2 355  |
| 852520 Transmission apparatus for radio-telephony, radio-telegraphy, radio-broadcasting or television incorporating reception apparatus   | 19 500 | 53 163 | 79 613 | 58 990 |
| 852530 Television cameras   | 4 706  | 1 901  | 2 281  | 1 774  |
| 852610 Radar apparatus  | 1 137  | 1 047  | 1 671  | 1 297  |
| 852790 Reception apparatus for radio-telephony, radio-telegraphy or radio-broadcasting, whether or not combined, in the same housing, with sound recording or reproducing apparatus or a clock, n.e.s | 1 727  | 1 815  | 767    | 476    |
| 852910 Aerials and aerial reflectors of all kinds; parts suitable for use therewith   | 2 712  | 3 691  | 4 806  | 3 460  |
| 853110 Burglar or fire alarms and similar apparatus   | 1 594  | 1 988  | 2 247  | 1 368  |
| 854420 Co-axial cable and other co-axial electric conductors  | 1 620  | 1 972  | 1 960  | 1 414  |
| 854470 Optical fibre cables   | 1 637  | 2 988  | 1 361  | 1 142  |

Source: OECD, ITCS database.

|                 | Lafay index for international specialisation |       |       |       |       |       |       |       |       |       |
|-----------------|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                 | 1996   | 1997  | 1998  | 1999  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  |
| Australia       | -0.93  | -0.83 | -0.87 | -1.53 | -1.87 | -1.46 | -1.23 | -1.12 | -1.25 | -1.19 |
| Austria         | -0.25  | -0.07 | -0.65 | -0.92 | -0.83 | -0.58 | -0.47 | -0.46 | -0.44 | -0.34 |
| Belgium         | -0.01  | -0.05 | -0.03 | -0.16 | 0.00  | -0.01 | -0.11 | -0.09 | -0.08 | -0.15 |
| Canada          | 0.09   | 0.11  | 0.13  | 0.25  | 0.65  | -0.10 | -0.12 | -0.15 | -0.12 | 0.09  |
| Czech Republic  | -1.00  | -0.99 | -0.68 | -0.82 | -1.04 | -0.27 | -0.12 | 0.02  | -0.03 | 0.00  |
| Denmark         | -0.34  | -0.11 | -0.01 | -0.02 | -0.31 | -0.41 | -0.19 | -0.25 | -0.55 | -0.63 |
| Finland         | 3.31   | 4.06  | 5.33  | 5.95  | 7.11  | 6.20  | 6.87  | 6.67  | 5.19  | 6.23  |
| France          | 0.25   | 0.30  | 0.49  | 0.55  | 0.85  | 0.41  | 0.46  | 0.23  | 0.21  | 0.07  |
| Germany         | 0.28   | 0.39  | 0.23  | 0.30  | 0.28  | 0.16  | 0.17  | 0.15  | 0.04  | -0.03 |
| Greece          | -0.26  | -0.42 | -0.64 | -0.71 | -0.05 | -0.20 | -0.13 | -0.17 | -0.01 | -0.09 |
| Hungary         | -1.08  | -0.79 | -0.68 | -0.74 | 0.41  | 1.70  | 2.83  | 2.83  | 4.16  | 3.30  |
| Iceland         | -0.91  | -0.98 | -1.04 | -1.05 | -1.32 | -0.99 | -0.88 | -0.87 | -0.68 | -0.73 |
| Ireland         | 0.33   | 0.35  | 0.27  | 0.52  | -0.02 | -0.46 | -0.26 | -0.29 | -0.41 | -0.49 |
| Italy           | -0.15  | -0.31 | -0.38 | -0.45 | -0.49 | -0.24 | -0.34 | -0.37 | -0.60 | -0.43 |
| Japan           | 0.64   | 0.67  | 0.41  | 0.33  | 0.34  | 0.32  | 0.08  | 0.15  | 0.11  | 0.03  |
| Korea           | 0.25   | 0.32  | 0.58  | 1.04  | 1.03  | 2.28  | 2.88  | 3.42  | 3.74  | 3.30  |
| Luxembourg      |  |       |       | -0.09 | 0.40  | 1.00  | 0.85  | -0.06 | -0.28 | -0.42 |
| Mexico          | 0.29   | 0.34  | 0.54  | 0.78  | 1.25  | 1.51  | 1.42  | 0.95  | 1.09  | 1.19  |
| Netherlands     | -0.11  | -0.19 | -0.26 | -0.48 | -0.41 | -0.55 | -0.40 | -0.24 | -0.38 | -0.41 |
| New Zealand     | -1.04  | -0.91 | -0.95 | -1.21 | -1.43 | -1.08 | -0.67 | -0.68 | -0.91 | -0.88 |
| Norway          | -0.56  | -0.51 | -0.47 | -0.75 | -0.90 | -0.78 | -0.67 | -0.68 | -0.75 | -0.62 |
| Poland          | -0.71  | -0.86 | -0.93 | -1.17 | -1.26 | -1.18 | -0.93 | -0.85 | -0.70 | -0.65 |
| Portugal        | -0.40  | -0.58 | -0.76 | -0.74 | -0.66 | -0.67 | -0.65 | -0.58 | -0.58 | -0.52 |
| Slovak Republic |  | -0.92 | -0.76 | -0.50 | -0.43 | -0.51 | -0.65 | -0.62 | -0.57 | -0.53 |
| Spain           | -0.53  | -0.30 | -0.40 | -0.73 | -0.82 | -0.49 | -0.41 | -0.37 | -0.56 | -0.63 |
| Sweden          | 2.44   | 3.13  | 3.37  | 4.36  | 4.46  | 1.79  | 2.17  | 1.88  | 1.88  | 1.90  |
| Switzerland     | -0.21  | -0.29 | -0.34 | -0.45 | -0.50 | -0.33 | -0.38 | -0.40 | -0.42 | -0.40 |
| Turkey          | -0.34  | -0.58 | -1.01 | -2.16 | -1.83 | -0.81 | -0.53 | -0.54 | -0.67 | -0.68 |
| United Kingdom  | 0.20   | 0.11  | 0.74  | 0.54  | 0.64  | 1.32  | 1.64  | 0.59  | -0.13 | 1.26  |
| United States   | 0.35   | 0.47  | 0.38  | 0.28  | 0.01  | 0.03  | -0.12 | -0.25 | -0.23 | -0.35 |
| OECD            | 0.21   | 0 27  | 0.26  | 0.23  | 0.25  | 0.25  | 0.26  | 0.15  | 0.08  | 0 12  |

| Table 0.11. nevealed comparative advantages for telecommunication equipment tra |
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Chapter 9

# Communications in the Emerging BRICS Economies

The emerging economies often referred to as BRICS (Brazil, Russia, India, China and South Africa) have a number of important common features in terms of telecommunications development, although policy responses have sometimes been different. They are among the fastest-growing ICT markets in the world and are developing as large consumers and producers of ICT goods. This chapter examines and compares development and communication policies in each of the five countries.

# Introduction

The emerging economies often referred to as BRICS (Brazil, Russia, India, China and South Africa) have a number of important common features in terms of telecommunications development, although policy responses have sometimes been different. All are characterised by a significant urban/rural divide, with major urban areas often approaching developed country levels of communications access while rural areas lag far behind. This is sometimes overlaid by cultural divides, such as remote tribal areas in South Africa and Brazil, which add a further layer of complexity to the provision of access. Not surprisingly, therefore, universal service and universal access have been a feature of policy responses, and have sometimes led to the establishment of subsidies and special funds, development targets and conditions, monitoring and regulatory bodies. For example, mandatory targets have been set in Brazil, India and South Africa. South Africa also created special under-served area licences (USALs) and a Universal Service Agency (USA), Brazil a Universal Service Fund (USF) and India a Universal Service Obligations (USO) Fund.

Some of the BRICS economies saw their inherited communications networks as a barrier to economic development (*e.g.* China) while others saw information and communications technologies (ICTs) as an opportunity to enable and foster economic and social development in general, and in remote and tribal areas in particular (*e.g.* South Africa and Brazil). Nevertheless, a policy focus on ICT in general, and communications in particular, has been common to all. Policy responses, however, have been quite different. Some of the BRICS economies have adopted a very pro-market approach to communications development (*e.g.* Brazil and India), while others have taken a more cautious regulated and interventionist approach (*e.g.* Russia, South Africa and, to a greater extent, China).

Comparisons of network development relative to levels of gross domestic product (GDP) per capita do not map directly to these approaches. Nevertheless, key accelerants and retardants are apparent. Competition is clearly important, with much more progress made in competitive mobile markets than in monopoly fixed line markets. Monopoly fixed markets also retard the development of the Internet and repress subscriber growth (*e.g.* South Africa and, to a lesser extent, Russia). The delayed introduction of fixed network competition in South Africa and Russia has hampered network development and the ability to achieve economic and social development goals. The separation of regulatory authorities from regulated service providers is also important, with the BRICS case studies making apparent the importance of complementing this with genuine operational separation – South Africa's failure to separate regulation from ministerial veto and Russia's difficulties in establishing explicit and functional mechanisms being cases in point. Nevertheless, it is also apparent that China has prospered with its own uniquely centralised and integrated approach, wherein government control and ownership loom large, leavened by the competing interests of various ministries.

It is also apparent that progress can be accelerated by dealing in a timely fashion with critical issues, such as clearly defining services markets, interconnect and unbundling, and

establishing the regulatory environment for certainty, while failing to do so creates delays and confusion. Interconnection plays an important role in the rapid development of mobile communications – with take-off often delayed when interconnection issues remain unresolved (*e.g.* Brazil, China and South Africa). In South Africa, lack of clarity in definitions of value added services and failure to define and separate such services, together with long delays in the licensing of a second network operator while juggling competing economic and social priorities are also instructive.

Perhaps the other lesson is the importance of technological neutrality, with technologies emerging to fill the special needs of remote communities, areas with limited existing physical or legacy infrastructure, and to overcome the barriers of price and access. Hence, mobile, especially pre-paid, wireless local loop (WLL) and Internet telephony have played important roles in the various BRICS economies.

Once having established regulatory independence and certainty, and processes for dispute resolution and settlement that work, governments have begun to turn their attention to convergence. Some are now pursuing policy and regulatory convergence (*e.g.* South Africa and India). Convergence in the sense of relatively seamless policy and regulatory oversight of "switched" and IP networks is a common goal of countries around the world. In developing and emerging economies, pooling policy and regulatory skills and resources can bring significant economies. However, attempts to pursue convergence of telecommunications and broadcast media legislation and regulation should, perhaps, be treated with some caution – given the risk of political interference in the regulatory process in broadcast media content regulation, and the potential of that interference to compromise the independence and credibility of telecommunication regulation (Henten *et al., 2003*). How the BRICS economies tackle convergence will be an important determinant of the pace of network development in coming years.

# **Emerging economies**

The BRICS economies have attracted the attention of analysts and investors around the world. They are among the most populous and largest economies in the world, and are enjoying strong economic growth. In most, ICT is playing an important role in the economy and is a focus of development efforts – either directly as a producing sector (*e.g.* China and India) or as an enabler of economic and social development (*e.g.* South Africa).

#### **Emerging markets**

With strong economic growth the emerging BRICS economies are among the fastest growing ICT markets. Between 2000 and 2005, ICT spending in the BRICS economies increased by more than 19% a year from USD 114 billion to USD 277 billion, while worldwide ICT spending increased by just 5.6% a year and OECD country spending by 4.2% a year (Table 9.1). ICT spending increased by 22% to 25% a year in Russia, China and India over the period, by 18% a year in South Africa and 13% a year in Brazil. Such is the speed of development that over the period 2000-06 the BRICS economies doubled their share of worldwide ICT spending from 5% to 10%. Their spending on software and IT services has increased somewhat faster than spending on IT hardware, and significantly faster than spending on communications equipment and services owing, in part perhaps, to relative price changes (Figure 9.1, Table 9.1).



#### Figure 9.1. ICT market expenditure, 2000-08

USD current prices, indexed 2000 = 100

Source: WITSA, OECD analysis.

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The BRICS economies are also major communications markets. Russia's spending on communications equipment and services increased by more than 25% a year in the five years to 2005, compared with an increase in OECD country spending of just 4.2% a year. Over the same period, communications equipment and services spending increased by 18% a year in India, 13% in South Africa, 12% in China and 8.3% in Brazil. During 2005, the BRICS economies accounted for around 9.5% of the worldwide market for communications equipment and services, up from 6.5% in 2000 and forecast to rise above 10% during 2006. China accounted for the largest share of BRICS expenditure on communications equipment and services during the year at USD 52 billion, with Brazil and India both spending around USD 30 billion, Russia USD 19 billion and South Africa USD 13 billion. Communications equipment and services account for a larger share of total ICT market expenditure in Russia, India and South Africa than in OECD countries, but a smaller share of total expenditure in China (Figure 9.2).

#### **Emerging producers**

The BRICS economies also increasingly produce and trade ICT equipment and services. The BRICS economies accounted for around 11% of worldwide imports of ICT equipment during 2003, including 12% of world imports of telecommunication equipment. Telecommunication equipment accounts for a larger share of ICT equipment imports into Russia, India, South Africa and Brazil than it does worldwide, with China's imports comparable to the world average. This probably reflects differences in the capacity of local production to meet demand, as well as differing levels of network infrastructure investment.

The emerging BRICS economies are also becoming major producers and exporters of ICT equipment, accounting for around 12% of world ICT equipment exports during 2003. Exports of most categories of ICT equipment from China have grown strongly, and exports of television receivers and telecommunication equipment from Brazil have also grown rapidly. China became the world's largest exporter of ICT equipment during 2004, surpassing Japan and the European Union during 2003 and overtaking the United States



#### Figure 9.2. ICT market shares by segment, 2005

Source: WITSA, OECD analysis.

during 2004. China's exports of ICT equipment increased by 32% a year between 1995 and 2004, compared with 7% a year worldwide (OECD, 2006). Brazil, Russia and South Africa exhibit a high share of telecommunication equipment in their ICT exports, while China's share is comparable to the world average and India's is smaller.

China and Brazil are also major importers of IT services, while India has played a pivotal role in the globalisation of IT and IT-enabled business services. China's exports of IT services are also substantial, and China, Russia and India are among the countries experiencing the most rapid growth in IT services exports. Brazil's reported exports of IT services have not grown over recent years and no data are reported for South Africa. Reflecting an increasing role in services offshoring, India, China and Russia are also among the countries with the strongest growth in exports of combined business services and computer and information services (Houghton 2006, p. 43).

# **Network dimensions**

This growth of ICT production and use in the BRICS economies is enabled by, and is driving rapid development of, communications and Internet infrastructures. Networks are developing and being extended, and subscriber numbers have grown (Box 9.1).

| Millions     |                      |                    |                            |                |  |  |
|--------------|----------------------|--------------------|----------------------------|----------------|--|--|
|              | Main telephone lines | Mobile subscribers | Internet users (estimated) | Internet hosts |  |  |
| Brazil       | 39.9                 | 86.2               | 25.9                       | 5.1            |  |  |
| China        | 350.4                | 393.4              | 123.0                      | 0.2            |  |  |
| India        | 48.8                 | 75.9               | 60.0                       | 0.8            |  |  |
| Russia       | 40.0                 | 126.3              | 23.7                       | 1.6            |  |  |
| South Africa | 4.7                  | 33.0               | 5.1                        | 0.5            |  |  |

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#### Investment and revenues

Annual telecommunication investment in the BRICS economies has been increasing. In China, investment increased by 14% a year from USD 8 billion in 1994 to USD 27 billion during 2003, and has been USD 25 billion a year and more since 2000. Investment increased 5 to 7% a year in Brazil, India and Russia, while South Africa's investment in telecommunications has been more uneven, ranging from around USD 700 million to USD 3 billion a year since the mid-1990s (Table 9.2). In China, investment in telecommunications has been as high as 2 to 2.5% of GDP in recent years. Something closer to 1% of GDP has been typical of Brazil, India and South Africa, while Russian investment in telecommunications has typically been no more than 0.2 to 0.4% of GDP. Where data are available, it appears than close to half of all telecommunications investment in recent years has gone into mobile communications.

Reflecting that investment, mobile communications revenues have grown rapidly in the BRICS, with annual growth ranging from 30 to 60% (Table 9.2). Both China and Brazil have experienced mobile revenue growth rates of 40% a year, with annual revenue now exceeding USD 35 billion in China. Mobile revenues in the BRICS are equivalent to 1.5 to 3% of GDP, with the exception of India where they are equivalent to a significantly lower 0.3%. Fixed telecommunication services revenue data are more limited, but revenues have grown strongly in China, Brazil and, to a lesser extent, India, while Russia and South Africa have experienced lower growth. By the end of 2005, fixed line revenues exceeded USD 21 billion in China.

## Subscribers

There has also been rapid growth in subscriber numbers in many areas, with mobile subscriptions growing most rapidly (Table 9.3). Total telephone subscriber numbers have been increasing by 20 to 35% a year across the BRICS. China experienced a 34% annual increase in subscribers during the decade to 2005, to 744 million. Growth was slowest in Russia, at 19% a year. There were more than 50 subscribers per 100 inhabitants in the BRICS by the end of 2005, with the exception of India with just 11.4 per 100. By the end of 2005, there were between 22 and 28 main telephone lines in operation per 100 inhabitants in Brazil, China and Russia, compared with around 10 per 100 in South Africa and 4.5 per 100 in India (Table 9.4). This compares with an average 39 per 100 inhabitants in OECD countries.

All the BRICS economies have seen mobile subscriber numbers increase by more than 50% a year over the last decade, with growth rates in Russia and India of 100% a year or more. By the end of 2005 there were 393 million mobile subscribers in China, 126 million in Russia, 86 million in Brazil, 76 million in India and 33 million in South Africa. Penetration levels ranged from just seven mobile subscribers per 100 inhabitants in India to 88 per 100 in Russia and 72 per 100 in South Africa (Table 9.4). This compares with an average 80 mobile subscribers per 100 inhabitants in OECD countries.

China is now the world's largest telecommunication services market, with more than 350 million main telephone lines in operation at the end of 2005, compared with 104 million in the United States and 51 million in Japan. Similarly, China's 393 million mobile subscribers dwarf the United States' 213 million and Japan's 96 million. With penetration rates still relatively low outside the major cities in China there is scope for further substantial growth.

#### The Internet

Growth in the availability of personal computers in the BRICS economies has also been strong, ranging from a high of 39% a year since the mid-1990s in China to a low of 16% a year in South Africa. At the end of 2004 there were an estimated 13.2 personal computers per 100 inhabitants in Russia, 10.8 per 100 in Brazil, 8.1 in South Africa, 4.1 in China and just 1.2 in India.

Estimated Internet users increased by 120 to 140% a year in India and China over the decade to 2004, 80% a year in Brazil, 67% a year in Russia and a slower 43% a year in South Africa (Table 9.5). By mid-2006, there were an estimated 123 million Internet users in China, 60 million in India, 26 million in Brazil, 24 million in Russia and just over 5 million in South Africa. Penetration is higher in Russia and Brazil, at 16 and 14 Internet users per 100 inhabitants, respectively, compared with 11 per 100 inhabitants in South Africa, 9.4 in China and 5.5 in India (Table 9.4).

The number of Internet subscribers in China increased by 88% a year to the end of 2004, to 72 million. Internet subscriptions have been increasing by 50% to 70% a year in India, Brazil and Russia, but by a slower 29% a year in South Africa. Broadband subscriptions have become more common, with an estimated 26 million broadband subscribers in China at the end of 2004, 2.3 million in Brazil, 675 000 in Russia, 235 000 in India and 60 000 in South Africa. By the end of 2005, there were 73 million Internet subscribers and 37.5 million broadband subscribers in China – approximately 3% of the population (OECD, 2006, p. 164). In absolute terms, China's Internet subscription numbers are approaching the United States' 93 million and the EU15's 95 million. In relative terms, of course, penetration levels lag considerably.

Internet infrastructure development reflects subscriber growth. Since the end of the 1990s, international Internet bandwidth has increased by 100 to 200% a year in all the BRICS except South Africa, which has experienced a much slower 38% a year increase. Nevertheless, international bandwidth is still limited. Brazil had an international bandwidth capacity of 1.25 Mbps per 1 000 Internet users at the end of 2004, Russia had 0.90 Mbps, China 0.79 Mbps, India 0.35 Mbps and South Africa 0.25 Mbps. However, current growth is rapid, with China's international bandwidth increasing from less than 75 000 Mbps at the end of 2004 to more than 214 000 Mbps by mid-2006.

Internet use is also increasing rapidly. There were more than 5 million Internet hosts in the .br domain (Brazil) at the beginning of 2006, up 76% a year from just 5 896 in 1994. There were 1.6 million hosts in .ru (Russia), 838 139 in .in (India), 496 642 in .za (South Africa) and 208 277 in .cn (China). Growth in the number of hosts has been fastest in India, where they increased by 91% a year between 1994 and 2006. The number of Internet hosts increased by 76% a year in Brazil, 64% a year in China, 58% a year in Russia and a slower 27% a year in South Africa. These rates compare with worldwide growth in hosts of around 38% a year.

By October 2006, there were more than 3.3 million domain names associated with China (i.e. registered under .cn or under gTLDs by purchasers in China), of which 1.3 million were registered under .cn and just over 2 million under gTLDs (including 1.7 million under .com). There were more than 1.1 million domain names associated with Brazil, of which 993 504 were under .br and 145 641 under gTLDs (including 112 698 under .com); 890 979 associated with Russia, of which 660 280 were under .ru and 230 699 under gTLDs; 629 587 associated with India, of which around 200 000 were under .in and 430 000 under gTLDs; and more than 325 000 associated with South Africa, of which some 48 000 were under gTLDs and the remainder under .za.

# **Comparative position**

Subscriber numbers relative to per capita GDP give an indication of countries' relative performance on network and service development. From a communications perspective, countries with a relatively high number of subscribers for their level of GDP per capita are doing better than those with a lower number at comparable or higher levels. While there many reasons for variation in performance, policy and regulatory structures are likely to be significant determinants.

At the end of 2005, Russia, China and Brazil has 22 to 28 mainlines in operation per 100 inhabitants, while South Africa had 10 per 100 and India 4.5. GDP per capita ranged from a low of USD 719 in India to USD 5 296 in Russia. Relative to GDP per capita, China's fixed line communications infrastructure was more developed than that in the other BRICS economies, while South Africa's lagged significantly (Figure 9.3).



Figure 9.3. **Fixed telephone line penetration and GDP per capita, 2005** Per 100 inhabitants and GDP per capita



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A similar picture emerges from a comparison of mobile subscriptions and GDP per capita levels, although there is much less disparity of mobile performance than fixed line performance – probably owing to greater competition in mobile communications. At the end of 2005, Russia had 88 mobile subscribers per 100 inhabitants, South Africa had 72, Brazil 47, China 30 and India 7 (Figure 9.4).

At the end of 2005, Russia had an estimated 16 Internet users per 100 inhabitants, Brazil had 14, South Africa had 11, China 9 and India 5. Relative to GDP per capita, however, South Africa lagged substantially (Figure 9.5).

These comparisons suggest that South Africa's communications development is lagging the other BRICS economies relative to GDP per capita. China performs quite well in all areas, with communications infrastructure developments exceeding those of other BRICS relative to GDP per capita. Russia, Brazil and, to a lesser extent, India all exhibit some strengths and some weaknesses relative to average GDP per capita levels.



Figure 9.4. Mobile penetration and GDP per capita, 2005

Source: ITU and country sources, OECD analysis.

StatLink and http://dx.doi.org/10.1787/003454455263



Per 100 inhabitants and GDP per capita



Source: ITU and country sources, OECD analysis.

# **Policy contexts, structures and developments**

This section explores regulatory and market structures in the BRICS, highlighting, where relevant, links between regulation, market developments and these comparative performances, bearing in mind that market developments lag legislation as it may take time for regulatory changes to influence investment and market behaviour. Each of the BRICS economies is examined in turn.

#### Brazil

Brazil has a population of around 180 million and with GDP of USD 794 billion in 2005 ranks among the top ten economies in the world. GDP growth is around 2% a year. With gross national income of USD 1 433 billion in 2004 (in purchasing power parity [PPP] terms),

StatLink and http://dx.doi.org/10.1787/003707211473

per capita income exceeded USD 8 000 (World Bank, 2006). Brazil had a long history of state intervention in the economy. It was only with the passage of a new competition law in 1994 that Brazil moved from general price control to competition policy (SEAE, 2002).

#### Telecommunications regulation in Brazil

In the mid-1990s, the government identified ICT as central to the country's long-term economic and social development. Today, Brazil's telecommunication legislation and regulation are widely regarded as highly progressive. Brazil has established a separate regulator, privatised the incumbent fixed line operator and introduced competition in fixed, mobile and Internet markets. Quality of service has been improving and prices falling.

Universal service and competition constitute the two fundamental principles upon which the existing Brazilian telecommunications model is founded. Competition was first introduced in mobile telephony and then extended to fixed telephony, including the domestic and international long distance segments (Guerreiro, 2003). Liberalisation began with the passage of the 1996 *Minimum Law* which liberalised mobile services. This was followed by the adoption of the *General Telecommunications Law* of 1997, which called for the creation of an independent regulator, the *Agência Nacional de Telecomunicações* (Anatel). It also established guidelines for the privatisation of the monopoly incumbent telecommunications provider, Telebrás. This effectively ended the state's role in the provision of telecommunication services, changing its role from supplier to policy maker and regulator of services. Telebrás was subsequently broken up into 12 separate holding companies, and in 1998 the government sold off its interest in Telebrás (Shaw, 2002).

Until 2002, Brazil was divided into three telecommunication operating regions. Socalled mirror companies were licensed to compete with fixed line Telebrás companies in the defined regions, with Embratel licensed to provide long distance and international calls alongside Intelig. The mirror companies pursued a new technology strategy combining fixed and wireless via WLL. WLL is cheaper to install, since it does not require a cable network, but has the disadvantage of not being as mobile as mobile phones. Geographic restrictions have now been relaxed, with carriers allowed to compete outside their regions.

A regulatory regime focused on providing wide access led to the creation of regional development targets, such as fixed line penetration levels, price caps and subsidies, in order to simultaneously encourage network development and maintain affordability. Subsidies were managed through the Universal Service Fund (USF) (Marinzoli, 2001). Access targets included such things as the provision of at least one public telephone in all localities with more than 100 inhabitants, including in tribal lands. These targets, which were enshrined in the General Plan of Universal Service Goals, together with those of the General Plan of Quality Goals, were important instruments in network development as the fulfilment of targets by all licensed companies was made mandatory.

The privatisation of the Telebrás System in 1998 injected more than USD 20 billion, with the winning bidders paying some 60% more than the minimum prices set by the government (Maisonnave, 2000). Following liberalisation and privatisation, new carriers began to invest in fibre optic networks, submarine cables and other communications infrastructure, and they adopted ambitious programmes to expand and improve their networks (Shaw, 2002). As a result, a further USD 40 billion poured into Brazil's telecommunications sector during 1998 as it geared up to provide a variety of services and products in the newly competitive market (Maisonnave, 2000). More recent developments

in mobile regulation have included new interconnect regulation and rates, with a fully allocated cost model for interconnection charges, and number portability, due to be implemented in 2008.

#### The Brazilian telecommunications market

Liberalisation, the introduction of competition and privatisation have resulted in rapid market development in Brazil since 1998, with mobile communications proving particularly popular (Figure 9.6). There are currently 60 fixed line operators, 39 mobile licence holders and seven fixed wireless operators in the Brazilian telecommunications market. The mobile market is served by five major operators: VIVO Group (50% Telefonica and 50% Portugal Telecom) with almost 30 million subscribers, TIM Group (Telecom Italia) with 20 million, Claro Group (American Mobile) with 18.7 million, TNL Group with 10.3 million and BrT Group with 2.2 million. Telemar accounts for around 38% of local fixed access lines and Telesp for around 35% of DSL subscribers.



# Figure 9.6. Network development in Brazil, 1994-2005

Source: ITU and various country sources. OECD analysis.

The genesis of the Brazilian Internet can be traced back to 1988 when Brazilian researchers first obtained international network access. It remained an academic network until 1995, when commercial Internet activity began. Embratel was the first operator of a commercial Internet backbone network in Brazil. Telefónica built an IP network covering the state of São Paulo and interconnecting all the states included in its concession area, to its own Internet backbone. Although Embratel previously dominated the Brazilian Internet backbone, a number of new providers, network access points and the meshing of infrastructure have added to the backbone during the last few years (Shaw, 2002). The first ".br" country code domain (ccTLD) was registered in 1989 (Shaw, 2002), and with some 993 000 domain names registered, Brazil is now one of the largest ccTLD registries in the world. The .br ccTLD boasted more than 5 million hosts in January 2006, ranking eighth among ccTLDs worldwide. Brazil's ccTLD registry also hosts the Latin American and Caribbean Regional Registry (LACNIC), which administers IP address space and Autonomous Systems Numbers (ASNs) for the region.

StatLink and http://dx.doi.org/10.1787/003718514257
#### China

China has a population of around 1.3 billion, making it the world's most populous country. With GDP of just over USD 2 trillion in 2005 China ranks among the largest economies in the world and enjoys GDP growth of around 9% a year. With gross national income of USD 7 170 billion in 2004 (in purchasing power parity terms), per capita income exceeded USD 5 500 (World Bank, 2006). China has not had an independent regulator, has only partially privatised fixed line operations and has limited competition in all but mobile markets. State intervention and ownership remains high, but communications network development and adoption have been strong.

#### Telecommunications regulation in China

When China began its reform process in 1978, telecommunications was identified as one of the major obstacles to modernisation. From the early 1980s telecommunications became a focus of aggressive development policies. Until 1994 the Ministry of Posts and Telecommunications (MPT) was the sole provider of telecommunication services, through its operational arm China Telecom. Since then, there have been three major changes:

- The 1994 decision to establish China Unicom (a joint venture of the Ministry of Electronic Industry, Ministry of Electrical Power, Ministry of Railways and 13 other state-owned companies) as a competitor to China Telecom, albeit a very much smaller competitor, and, with regulation still in the hands of MPT, at a disadvantage to MPT's operational arm (China Telecom) in such areas as interconnection.
- The 1999 split of China Telecom's fixed line, mobile and satellite operations into China Mobile, China Satellite, Gao Xin Paging and the remainder of China Telecom, which continued to be the monopoly provider of fixed line services.
- The 2002 regional break-up of China Telecom into northern and southern operators and the emergence of China Netcom (CNC) from the merger of China Netcom and Jitong Communications, with CNC taking 30% of the network resources and the new China Telecom 70%.

A key part of these changes has been the introduction of competition and separation of regulation from the market. There are now six network infrastructure providers, four fixed line operators, two mobile operators and two fixed wireless access providers (Box 9.2). However, government ownership remains and market competition is still somewhat limited, although China's entry into the World Trade Organization (WTO) has provided impetus for further competition and private and foreign investment.

|                               | Fixed | Mobile | Satellite Transmission | IP Telephony |
|-------------------------------|-------|--------|------------------------|--------------|
| China Telecom                 | *     | *      |                        | *            |
| China Unicom                  | *     | *      |                        | *            |
| China Mobile                  |       | *      |                        | *            |
| China Netcom                  | *     | *      |                        | *            |
| China Tietong (China Railcom) | *     |        |                        | *            |
| China Satcom                  |       |        | *                      |              |

The Ministry of Information Industry (MII) emerged in 1998, with responsibility for developing regulations, allocating resources, granting licences, supervising competition, promoting R&D and service quality, and setting tariffs. Regulatory functions operated through Provincial Telecommunications Administrations (PTAs). As the main government body overseeing state-owned enterprises (SOEs), the State Economic and Trade Commission (SETC) was also influential. Since its accession to the WTO China has accelerated the establishment of a legal framework, adopting a *Telecommunications Law* and setting up an independent regulatory and arbitration body. In its WTO accession negotiations, China committed to "separate relevant regulatory authorities from, and not make them accountable to, any service suppliers they regulate, except for courier and railway transportation services" (USITO, 2002). Since 2005 there has been a relaxation of restrictions on foreign ownership, with foreign investors allowed to establish joint ventures investing up to 50% in Internet service providers (ISPs), 49% in mobile carriers in the major cities, and up to 25% in fixed line carriers in the three largest cities (Uria-Recio, 2006). However, there remain strong links between operators and government.

#### The Chinese telecommunications market

The 1998 changes were pivotal, with the introduction of a regulatory regime that enabled the rapid expansion of mobile services. China Mobile and China Unicom now share the mobile market, the former having 264 million mobile subscribers at the end of 2005 and the latter 129 million (a third mobile operator, China Great Wall Network, was established in 1995, but was acquired by China Unicom in January 2001). The two fixed line operators, China Telecom and China Netcom, both provide PHS (personal handyphone system) service, which provides less mobility and no roaming compared to mobile service. China had approximately 93 million PHS subscribers in October 2006. Competition between the two has underpinned rapid expansion of services (Figure 9.7). China Unicom has benefited from the government's commitment to strong competition, including a degree of preferential treatment and favourable regulation (OECD, 2003, p. 35). Customers have also benefited from the competition between China Telecom and China Unicom through reduced handset price



#### Figure 9.7. Network development in China, 1994-2005

Numbers

Source: ITU and various country sources, OECD analysis.

StatLink and http://dx.doi.org/10.1787/003742542017

and installation fees, shortened waiting lists and improved quality of service. The introduction of competition has also advanced the technological level of the infrastructure (ITU, 2006b). China Telecom and China Netcom share the fixed line market, while China Satcom and China Railcom are minor players. China Unicom is the only full service provider. China Telecom operates the largest fixed phone network in the world, while China Mobile operates the world's largest mobile network (ITU, 2006a). Internet and IP telephony licences were granted to China Telecom, China Unicom, Jitong, China Netcom and China Mobile in late 1999. Lower prices than fixed line services have encouraged rapid take-up, and the focus of much investment has been on building an IP network.

The Chinese Academy of Science (CAS) established the Internet in China in 1988, and registered the "cn" domain name in 1990. Early development depended upon academic and scientific use, with commercialisation of the Internet only beginning in 1995 (ITU, 2001). The government maintains a clear distinction between network service providers (NSPs), which operate the interconnecting network and have direct access to the Internet, and ISPs, which operate the access network. The NSPs and many of the larger ISPs are state-owned companies or have substantial state ownership shares. Dial-up Internet access has been the most common, but broadband access has enjoyed rapid growth in recent years. In mid-2006, around 30% of users used dial-up access, while the remainder were using broadband and leased lines.

China Telecom and China Netcom dominate the broadband Internet market, with a combined share of more than 85%: the remainder is shared among China Tietong, China Unicom and a number of smaller cable operators (Tan, 2006). DSL subscriptions account for around 70% of the broadband market and Ethernet-based LAN access for around 25%. In mid-2006, China Telecom had 23.5 million DSL subscribers, more than the entire United States and, of course, more than any other provider. China Netcom's 13.5 million DSL subscribers made it the second-largest DSL provider in the world (Burstein, 2006).

#### India

With a population of more than 1 billion and a GDP approaching USD 790 billion in 2005, India is the second most populous country and the world's fourth largest economy (in purchasing power parity terms). GDP is growing by more than 6% a year. Gross national income was USD 3 347 billion in 2004 (PPP), and per capita income USD 3 100 (World Bank, 2006).

#### Telecommunications regulation in India

Since 1990, successive Indian governments have pursued economic reforms aimed at reduced government control and liberalisation of the economy – including telecommunications. India has created a separate regulator and partially privatised fixed line operators and there is now competition in the mobile and Internet markets.

In 1994, the government announced its National Telecom Policy (NTP), which included such objectives as the availability of telephony on demand, the provision of world-class services at reasonable prices, ensuring India's emergence as major manufacturing and export base for communications equipment and universal availability of basic telecommunication services to all villages. It also set a series of specific targets to be achieved by 1997. The government recognised that the required resources for achieving these targets would not be available from government sources alone, and that private investment would be required. It invited private-sector participation in a phased manner, initially in value-added services, such as paging and mobile, and later in fixed line services. However, private-sector entry was slower than expected and the government recognised the need to take another look at the policy framework. This resulted in the New Telecommunications Policy of 1999 (Sinha, 2002).

The Telecommunications Regulatory Authority of India (TRAI) was established in January 1997 as an autonomous body with quasi-judicial powers to regulate telecommunication services. The principal functions of TRAI included setting tariffs, ensuring compliance with the terms and conditions of licences, fixing the terms and conditions of interconnection arrangements, and establishing and ensuring standards of quality of service. The TRAI Act was amended in 2000, with the TRAI's powers to adjudicate disputes transferred to the Telecom Disputes Settlement and Appellate Tribunal (TDSAT). The TDSAT was given the power to adjudicate any dispute between a licensor and a licensee, between two or more service providers, and between a service provider and a group of consumers (Sinha, 2002).

A Communications Convergence Bill was passed in 2001 "to promote, facilitate and develop, in an orderly manner, the carriage and content of communications (including broadcasting, telecommunications and multimedia), for the establishment of an autonomous Commission to regulate carriage of all forms of communications (i.e. the Communications Commission), and for establishment of an Appellate Tribunal" (CCB, 2001). A complementary Competition Bill was also passed in 2001, which updated competition regulation. In 2002, a Universal Service Obligation (USO) fund was established to fund universal service targets set in 1999, with a levy of 5% on revenue providing the support. To date, only fixed line services have been supported. TRAI has also recommended support for financial incentives to service providers in the form of coverage of partial cost of network expansion in under-served areas. In October 2006, the government decided to extend financial support from the universal service fund to mobile operators to support the build out of infrastructure in rural and remote areas.

During 2004, a Broadband Policy (and amendments) was promulgated. Recognising the potential for ubiquitous broadband access to contribute to economic development, its aim is to raise India's Internet and e-commerce capabilities. However, VoIP calls within India are restricted to IP equipment and cannot be made from a PC or VoIP handset to a telephone, a restriction that does not apply outside India. The licensing, in 2001 of wireless local loop technologies, which had limited mobility, led to controversy with mobile operators who claimed that they were subject to unfair competition. This led eventually to a Unified Licensing Regime in order to introduce technological-neutrality in licensing. This Unified Licensing Regime was extended in 2005 when TRAI issued a recommendation allowing a licensee to be able to provide any or all telecommunication services by acquiring a single licence. The Recommendation on Unified Licensing would be initially be optional and become mandatory after five years of implementation. During 2005 and early 2006 quality of services standards were reviewed and updated for basic and mobile services, with a proposal to lay down quality of service standards for broadband currently being considered. Regulated access charges were also reviewed and revised, making them independent of distance. For rural fixed line services, TRAI continues to specify a standard tariff package that operators must offer customers, although they are free to offer alternative packages in national roaming and leased line services, subject to price caps.

#### The Indian telecommunications market

Historically, India maintained one state-owned international long distance monopoly operator (VSNL) and another state-owned local and national long distance monopoly operator (BSNL). Another state-owned local operator provided services in Mumbai and Delhi (MTNL). As the country progressively liberalised the market it licensed new entrants to compete in these markets, issuing separate licences for each of the nation's telecommunication licensing areas. By the late 1990s two or three service providers were established in each of the 21 fixed service licensing areas, with licences permitting the provision of WLL(M) services. In the mobile market, four operators were established in most of the 25 licensing areas, while in the national and international long distance segments four active service providers were established. In 2001, a fifth mobile operator was established and the long distance market was opened to multiple licensees, with the international market opened to an unrestricted number of operators the following year. During 2002 the government sold its majority stake of VSNL to the private operator Tata (Bruce and Macmillan, 2003).

By the end of 2004-05, India had the tenth largest telecommunication network in the world (measured in terms of number of phones). By April 2005, the network comprised more 99 million telephone connections and over 2 million public call offices. There were more than 42 million mobile subscribers, with the mobile customer base growing at the rate of over 1 million a month (Table 9.3). In basic telecommunication services, there were 31 private licences and two public sector licences at the end of March 2004. After the introduction of the unified access service licence regime in November 2003, 27 licences were converted to unified access service licences. Eighteen more licences were issued for unified access service during 2005. In mobile, there were a total 78 licences, of which 55 in the private sector and 23 in the public sector. Of the total roll-out of telephone connections (fixed and mobile), the private sector accounted for about 47% and public sector 53% in mid 2005 (NPI, 2006).

There are now seven operators providing basic services, four national fixed line operators and four international, and more than 150 mobile operators, including BSNL, which is wholly government-owned, and MTNL, which is 56% government-owned. At the end of 2005, BSNL had 36.7 million fixed lined subscribers (75% of the total market), with the remainder shared among the six other carriers. No mobile carrier had more than 22% of the total subscriber base; Bharti was the largest carrier with just over 16 million subscribers out of the total of 76 million. Reliance and BSNL both had close to 15 million subscribers at that time, Hutchison 11.4 million and Idea 6.5 million. Mobile subscriber growth is running at around 15 million additions per quarter (TRAI, 2006).

In August 1995 the then totally state-owned VSNL launched Internet services in India, and for the first four years VSNL was the sole provider. In late 1998, the government ended VSNL's monopoly and allowed provision of Internet services by private operators. The terms and conditions of the ISP licence were unusually liberal, with no licence fee and an unlimited number of players. ISPs were also allowed to set their own tariffs. Any Indian registered company is eligible for an ISP licence and no prior experience is required. Foreign equity of up to 100% is permitted for ISPs without gateways, and up to 74% is permitted for ISPs with gateways. During the first three years of VSNL's monopoly, the Internet subscriber base grew very slowly. By the end of March 1998 it had barely reached 140 000 subscribers. With the entry of private players and the drop in access charges there was a surge in subscriber numbers. Between March 1999 and March 2001, subscribers increased by more than 200% a year, from 280 000 to 3 million (Bruce and Macmillan, 2003).



### Figure 9.8. Network development in India, 1994-2005

Numbers

Source: ITU and various country sources, OECD analysis.

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In March 2006, there were 153 ISPs with a total of 6.9 million subscribers, of which just over 1.3 million (19%) were broadband subscribers. BSNL had 2.9 million subscribers (42% of the total Internet subscriber market). Thirty-two ISPs were offering Internet telephony at the end of March 2006, with 996 million minutes of Internet telephony traffic recorded in the quarter, compared with just 58 million in the previous quarter. Broadband subscriptions increased 49% in the first quarter of 2006, and by the equivalent of 636% during the year to March 2006 (TRAI, 2006).

#### Russia

Russia's evolution from its Soviet past has been swift, with much progress made. Nevertheless, there remain many concerns about Russia's economic, social and political development (EBRD, 2006). Russia's population is around 145 million, and its GDP is USD 582 billion and growing by more than 6% a year. However, the population is declining, and according to the World Bank, could decline by a further 30% by 2050. In 2004, gross national income reached USD 1 374 billion (PPP) and per capita income USD 9 620 (World Bank, 2006).

#### Telecommunications regulation in Russia

The European Bank for Reconstruction and Development (EBRD) recently reported that in contrast to the country's solid macroeconomic performance, Russia's progress in structural and institutional reforms has remained modest. Russia is the only large economy to remain outside the WTO framework. An independent regulator has yet to be established, and there is limited competition in Russia's fixed line market.

Prior to 2003, laws governing telecommunications were seen as outdated. During the Soviet period the state controlled all means of communication, but during the 1980s the network failed to keep pace with information demands. By the mid-1990s Russia's telecommunication system had been privatised through a voucher system, with employees receiving around 25% of shares, the government retaining some shares and the remainder sold at public auction. Under the 1995 *Law on Communications*, the Ministry of Communications was the principal regulator and policy agency. The sector has since undergone major changes, with the key drivers being liberalisation and privatisation (EBRD, 2006).

Telecommunications in Russia are now regulated by the Ministry of Communications and Informatisation (MCI) and its Federal Communications Agency, under the Federal Communications Law of 2003. The MCI was created in 2000 to administer government responsibilities in the sector. Such things as local tariff setting are also subject to regulation by the Federal Anti-monopoly Service and local administrations. The liberalisation agenda is being driven, in part, by Russia's desire to accede to the WTO, and a framework to support this liberalisation is now being implemented by the MCI (EBRD, 2006).

Rostelecom was the fixed-line domestic long distance and international telecommunications service monopoly in Russia until 2006, and continues to hold a dominant position. Nevertheless, several regulations enacted in 2005 and 2006 are expected to lead to restructuring and liberalisation, as they allow telecommunication operators to apply for domestic and international long distance service licences and radically restructured Rostelcom's relationships with independent regional carriers (IRCs), local operators and subscribers (Rostelecom, 2006).

While telecommunication reforms have been significant, implementation of the practical machinery that underpins these reforms (*e.g.* secondary legislation, regulatory mechanisms and institutional reform) has been slow, with many of the enabling secondary legislation and mechanisms only now being put into place. Critical enabling reforms such as rebalanced tariffs, a functioning non-discriminatory interconnection framework and transparent licensing procedures have yet to be fully implemented. In addition to the slow pace of implementation, failure to bring the institutional structure into line with international best practice continues to have a negative impact on investors' perceptions. Most notable is the failure to establish an independent regulatory authority, with the MCI acting as policymaker, regulator and holder of state telecommunication assets (EBRD, 2006).

#### The Russian telecommunications market

Elements of the Russian telecommunications market have been liberalised for a number of years and, after some delay, full formal liberalisation came into effect at the beginning of 2006 with the lifting of the monopoly of the long distance fixed line state-controlled incumbent Rostelecom. While Rostelecom still dominates its market, real competition is expected from new competitors. Local fixed line operations are dominated by the regional subsidiaries of Svyazinvest, the state-controlled local incumbent. While the fixed penetration level for the entire country is close to 28%, as in the other BRICS economies there are major disparities in coverage between urban and rural areas. The mobile sector has recorded healthy growth in recent years, with three leading operators competing for market share – MTS, VimpelCom and MegaFon (ERDB 2006). Hence, the mobile sector has gone ahead, while, with limited or no competition, other market segments stagnated (Figure 9.9).

Following major changes there are now more than 1 000 companies licensed to provide communication services in Russia, with an estimated 40 million fixed lines and 126 million mobile subscribers at the end of 2005. The mobile market continues to boom. In October 2006, one analyst reported that there were 145 million mobile subscribers at the



#### Figure 9.9. Network development in Russia, 1994-2005

Numbers

Source: ITU and various country sources, OECD analysis.

StatLink and http://dx.doi.org/10.1787/003762100604

end of August 2006, with MTS reporting 49.6 million subscribers (34% of total subscribers), VimplelCom 47.5 million (33%) and MegaFon 27.5 million (19%) (Telecompaper, 2006).

#### South Africa

South Africa's population is around 46 million and its GDP more than USD 240 billion. GDP growth is a somewhat slower, but a still respectable 3.2% a year. In 2004, Gross national income reached USD 500 billion (PPP) and per capita income USD 10 960 (World Bank, 2006).

#### Telecommunications regulation in South Africa

Until 1990, the Department of Posts and Telecommunications regulated and operated all communications networks. In 1991, the government formed two state-owned companies, the telecommunication corporation Telkom, and the South African Post Office. Telkom was both sole licence holder and regulator. The *Telecommunications* Act of 1996 established the South African Telecommunications Regulatory Authority (SATRA), which was charged with regulating telecommunications in the public interest. This established a three-tier separation of policy, regulation and implementation functions. The Ministry of Communications retained various policy-making functions and certain licensing functions, including a veto on all regulations (Gillwald, 2001). The 1996 Act also established the Universal Service Agency (USA) to promote the goals of universal services and universal access. A major weakness of the regulatory structure created was the retention of a link between the Minister and the regulator, with the Minister required to approve regulations. This has resulted in long delays and uncertainty in such key areas as interconnection (Gillwald and Kane, 2003).

Limited liberalisation and competition began in 1993 when two mobile licences were issued, to Mobile Telephone Networks (MTN) and Vodacom, to provide national mobile services. A third mobile licence was granted to Cell C in 2001. Under the 1996 Act, Telkom had a legislated monopoly over fixed lines, with its PSTN licence giving Telkom an exclusive right to provide national, international and local telephony services, including public pay phones, for a period of five years (to May 2002). Partial privatisation came in 1997 when Thintana Communications, a consortium comprised of SBC Communications and Telekom Malaysia, acquired 30% of Telkom (Gillwald, 2001).

In 2000, the Independent Communications Authority of South Africa (ICASA) was established as the sole regulator of the country's broadcasting and telecommunications sectors. ICASA's primary role was as set out in the legislation establishing the former SATRA (and the broadcasting regulator IBA), and included issuing licences for broadcasting and managing the frequency spectrum for optimal use, as well as a range of economic and social development objectives (Gillwald and Kane, 2003).

A second phase of managed liberalisation was initiated with the *Telecommunications Amendment* Act of 2001, with the introduction of a Second Network Operator consisting of the communication networks of Transtel and Eskom (South Africa's transport and power network agencies), a 19% "empowerment" partner (Nexus), and a 51% strategic equity partner. Although this competitor to Telkom could theoretically have been operating from May 2002, when Telkom's monopoly expired, licensing delays lasted until late 2003. Another competing international gateway was also introduced through the carrier-ofcarrier and multimedia licences granted to Sentech, the state broadcasting signal distributor. However, with conditions on its licence, including prohibitions on connecting directly with subscribers and on offering voice services, Sentech's ability to respond to the demands of users was limited (Gillwald and Kane, 2003).

The 1996 Act also introduced a more competitive environment for under-serviced areas, through the creation of under-serviced area licences (USALs). The Minister of Communications declared 27 areas as under-serviced in December 2001. USAL licences provide for telecommunication services, including voice over Internet protocol (VoIP), fixed mobile services, public pay telephones and long distance calls to be transported through the trunk networks of any operator licensed to carry international traffic (ICASA, 2006). However, by mid-2006, just seven USAL licences had been allocated.

In September 2004, the Minister for Communications announced policy changes aimed at further liberalising the market. These included the carrying of voice by value-added network service providers, self-provision of links by mobile operators and the resale of spare capacity by private network operators (ICASA, 2006). The second national operator, Neotel, is expected to commence activities in the wholesale market by the end of 2006. India's Tatabacked VSNL is the majority stakeholder in Neotel. Meanwhile, the government is establishing a broadband infrastructure company, InfraCo, based on the fibre optic network developed by Eskom and Transnet. VSNL also has a stake in Infraco (Tata, 2006).

The Electronic Communications Act (a "convergence bill") came into effect in July 2006. All existing licences are to remain in force until converted to new licences in line with the new licensing regime. The regulations made under the *Telecommunications Act* are due to remain in force until the necessary new regulations are in place. The *Electronic Communications Act* aims to stimulate competition and will have an impact on price controls, terms and conditions of access, interconnection and facilities leasing. The Act also aims to change the market structure from a vertically integrated, infrastructure-based market structure, to a horizontal service-based technology-neutral market structure with a number of separate licences being issued for different areas. It also clarifies the roles of ICASA and the Minister of Communications in policy development, licensing and regulation (Telkom, 2006).

#### The South African telecommunications market

With limited competition in key areas, South Africa's communications market has not developed as quickly as might otherwise have been the case. Take-up of mobile communications, especially pre-paid, has been strong. Elsewhere, growth rates have been slower – including in Internet and broadband subscriptions. A lack of competition in fixed line and value-added services has been particularly telling.

During the period of extended monopoly Telkom made strong gains, with revenues increasing by 500% from 1992 to 2001. However, by 2002 the mobile competitors had gained more than 30% of total market share and had three times as many subscribers as the fixed network. Reflecting the lack of competition, South Africa slipped from thirteenth place in the world in terms of Internet users in 1996 to twenty-sixth place in 2001 (Gillwald and Kane, 2003). By 2004, Telkom's fixed network accounted for 44% of the total telephone subscriber market, with the remaining 56% in the hands of the mobile operators – Vodacom 31%, MTN 21% and Cell C 4% (Gillwald and Esselaar, 2004).

In mid-2006, Telkom still controlled the fixed line market and fixed line penetration was around 10% at the end of March 2006. Mobile penetration increased from an estimated 2.4% in March 1997 to an estimated 72% in March 2006, with the industry growing by around 43% in the last year (Figure 9.10). South Africa had over 33 million mobile subscribers in March 2006; Vodacom was the largest mobile communications network operator, with an estimated market share of approximately 58%. Its network covers approximately 97.5% of South Africa's population and approximately 69.4% of the total land surface area (Telkom, 2006).



Figure 9.10. Network development in South Africa, 1994-2005 Numbers

StatLink and http://dx.doi.org/10.1787/003801637275

Internet development has been slow in South Africa. Telkom commenced commercial ADSL trials in 2002, and phased roll-outs in 2003. By the end of December 2005, Telkom announced 120 000 ADSL subscribers. Although there are many ISPs, the industry is dominated by the big five first-tier ISPs (Telkom, 2006). The liberalisation of VoIP, the accelerating roll-out of ADSL broadband services and other IP-based infrastructure in South Africa are enabling some ISPs to turn into converged service providers. Nevertheless,

Source: ITU and various country sources, OECD analysis.

the Annual Report of the Department of Communications noted frankly that "the South African Internet is falling behind that of peer countries on most measures. In particular, dial-up penetration and usage is growing slowly, if at all. Broadband has made little progress, especially in the residential market. Again, high cost is clearly a major factor in this stagnation." (DoC, 2005, p. 38). The recently passed *Convergence Bill* is a major part of the government's response.

Figure 9.11. Fixed network development, 1994-2005



StatLink and http://dx.doi.org/10.1787/003813534885



### Figure 9.12. Mobile network development, 1994-2005

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| USD millions   |           |           |           |           |           |           |           |           |           |                   |                   |
|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|-------------------|
|                | 2000      | 2001      | 2002      | 2003      | 2004      | 2005      | 2006      | 2007      | 2008      | CAGR<br>2000-2005 | CAGR<br>2000-2008 |
| Hardware       |           |           |           |           |           |           |           |           |           |                   |                   |
| Brazil         | 6 263     | 6 404     | 7 031     | 9 905     | 12 407    | 15 946    | 17 316    | 17 454    | 17 861    | 20.6              | 14.0              |
| China          | 12 507    | 16 639    | 20 357    | 27 027    | 39 057    | 47 927    | 57 813    | 68 303    | 81 739    | 30.8              | 26.4              |
| India          | 2 257     | 2 764     | 3 457     | 5 013     | 7 204     | 10 264    | 13 630    | 17 910    | 23 938    | 35.4              | 34.3              |
| Russia         | 1 816     | 2 107     | 2 345     | 2 881     | 3 900     | 4 852     | 5 574     | 6 078     | 6 650     | 21.7              | 17.6              |
| South Africa   | 1 661     | 1 707     | 1 698     | 2 503     | 3 457     | 4 024     | 4 412     | 4 646     | 5 150     | 19.4              | 15.2              |
| OECD           | 398 488   | 325 333   | 302 735   | 325 390   | 360 929   | 377 547   | 402 346   | 433 459   | 459 076   | -1.1              | 1.8               |
| World          | 440 912   | 374 883   | 359 311   | 396 603   | 455 255   | 493 164   | 537 523   | 588 246   | 639 756   | 2.3               | 4.8               |
| Software       |           |           |           |           |           |           |           |           |           |                   |                   |
| Brazil         | 1 602     | 1 698     | 1 787     | 2 469     | 2 877     | 3 566     | 3 828     | 3 803     | 3 785     | 17.4              | 11.3              |
| China          | 1 085     | 1 658     | 2 253     | 3 344     | 5 295     | 7 940     | 11 376    | 16 328    | 23 002    | 48.9              | 46.5              |
| India          | 358       | 456       | 588       | 948       | 1 350     | 1 908     | 2 519     | 3 336     | 4 378     | 39.8              | 36.8              |
| Russia         | 343       | 395       | 450       | 570       | 742       | 923       | 1 056     | 1 182     | 1 313     | 21.9              | 18.3              |
| South Africa   | 627       | 724       | 800       | 1 328     | 1 965     | 2 369     | 2 781     | 3 159     | 3 716     | 30.4              | 24.9              |
| OECD           | 169 439   | 177 463   | 182 760   | 211 061   | 241 381   | 261 653   | 283 672   | 313 539   | 346 173   | 9.1               | 9.3               |
| World          | 178 086   | 187 792   | 194 634   | 226 734   | 262 304   | 288 807   | 317 567   | 356 211   | 400 295   | 10.2              | 10.7              |
| Services       |           |           |           |           |           |           |           |           |           |                   |                   |
| Brazil         | 4 937     | 4 792     | 5 101     | 7 353     | 9 040     | 11 911    | 13 530    | 14 238    | 15 011    | 19.3              | 14.9              |
| China          | 851       | 1 389     | 2 155     | 3 591     | 6 203     | 10 006    | 15 539    | 24 081    | 36 721    | 63.7              | 60.1              |
| India          | 1 120     | 1 386     | 1 787     | 2 859     | 3 876     | 5 243     | 6 607     | 8 356     | 10 465    | 36.2              | 32.2              |
| Russia         | 891       | 979       | 1 158     | 1 537     | 2 099     | 2 747     | 3 299     | 3 881     | 4 529     | 25.3              | 22.5              |
| South Africa   | 1 293     | 1 351     | 1 486     | 2 440     | 3 632     | 4 408     | 5 206     | 5 951     | 7 046     | 27.8              | 23.6              |
| OECD           | 453 777   | 462 018   | 466 182   | 525 938   | 587 996   | 621 625   | 661 820   | 729 732   | 795 838   | 6.5               | 7.3               |
| World          | 472 814   | 482 679   | 489 766   | 557 614   | 630 025   | 676 656   | 730 407   | 815 394   | 904 296   | 7.4               | 8.4               |
| Communications |           |           |           |           |           |           |           |           |           |                   |                   |
| Brazil         | 20 609    | 17 691    | 17 757    | 21 491    | 24 006    | 30 642    | 33 996    | 34 240    | 34 748    | 8.3               | 6.7               |
| China          | 29 917    | 32 129    | 37 612    | 41 437    | 47 102    | 51 759    | 57 586    | 63 668    | 70 138    | 11.6              | 11.2              |
| India          | 12 841    | 12 239    | 14 166    | 16 873    | 23 734    | 29 023    | 32 549    | 35 978    | 39 864    | 17.7              | 15.2              |
| Russia         | 6 064     | 7 508     | 9 134     | 11 566    | 14 798    | 18 806    | 21 695    | 24 017    | 26 381    | 25.4              | 20.2              |
| South Africa   | 6 896     | 5 845     | 5 772     | 8 947     | 11 709    | 12 825    | 13 073    | 12 792    | 12 987    | 13.2              | 8.2               |
| OECD           | 995 737   | 898 249   | 955 545   | 1 052 269 | 1 163 805 | 1 221 699 | 1 258 579 | 1 345 052 | 1 424 302 | 4.2               | 4.6               |
| World          | 1 167 377 | 1 066 508 | 1 139 537 | 1 263 752 | 1 408 076 | 1 504 906 | 1 569 731 | 1 680 770 | 1 786 605 | 5.2               | 5.5               |
| Total ICT      |           |           |           |           |           |           |           |           |           |                   |                   |
| Brazil         | 33 410    | 30 585    | 31 675    | 41 217    | 48 330    | 62 065    | 68 670    | 69 734    | 71 405    | 13.2              | 10.0              |
| China          | 44 359    | 51 815    | 62 376    | 75 400    | 97 658    | 117 632   | 142 313   | 172 380   | 211 599   | 21.5              | 21.6              |
| India          | 16 575    | 16 844    | 19 997    | 25 692    | 36 164    | 46 438    | 55 304    | 65 580    | 78 644    | 22.9              | 21.5              |
| Russia         | 9 114     | 10 989    | 13 088    | 16 554    | 21 539    | 27 327    | 31 624    | 35 158    | 38 872    | 24.6              | 19.9              |
| South Africa   | 10 477    | 9 627     | 9 756     | 15 217    | 20 763    | 23 625    | 25 471    | 26 549    | 28 899    | 17.7              | 13.5              |
| OECD           | 2 017 442 | 1 863 062 | 1 907 222 | 2 114 657 | 2 354 110 | 2 482 523 | 2 606 417 | 2 821 782 | 3 025 389 | 4.2               | 5.2               |
| World          | 2 259 190 | 2 111 861 | 2 183 248 | 2 444 703 | 2 755 660 | 2 963 532 | 3 155 228 | 3 440 621 | 3 730 952 | 5.6               | 6.5               |

## Table 9.1. ICT market expenditure, 2000-2008

Note: Data for 2006 to 2008 are forecasts.

Source: WITSA.

|                 |              |              |        |        | 03     |        |        |        |        |        |        |        |
|-----------------|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                 | 1994         | 1995         | 1996   | 1997   | 1998   | 1999   | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   |
| Annual telecom  | munication   | investment   | t      |        |        |        |        |        |        |        |        |        |
| Brazil          | 3 742        | 4 394        | 6 767  | 6 930  | 10 599 | 6 630  | 8 852  | 6 525  | 5 205  | 9 074  | 5 630  | 10 120 |
| China           | 7 921        | 11 917       | 10 960 | 12 738 | 18 127 | 19 387 | 26 858 | 30 836 | 25 040 | 26 782 | 26 569 | 25 345 |
| India           | 2 172        | 2 533        | 2 375  | 2 381  | 2 290  | 2 911  | 3 512  | 3 512  |        |        |        |        |
| Russia          | 641          | 985          | 1 311  | 1 537  | 1 071  | 730    | 594    | 732    | 1 015  |        |        |        |
| South Africa    | 986          | 1 131        | 1 116  | 1 790  | 3 039  | 1 948  | 1 744  | 1 394  | 712    | 871    |        |        |
| Mobile commun   | ication inve | stment       |        |        |        |        |        |        |        |        |        |        |
| Brazil          |              |              |        |        |        | 2 099  | 2 295  | 2 331  | 2 192  |        | 3 276  |        |
| China           |              |              |        |        |        |        | 12 323 | 14 988 | 11 566 | 11 837 | 12 366 | 12 281 |
| India           |              |              |        |        |        |        |        |        |        |        |        |        |
| Russia          |              |              |        |        |        |        |        |        |        |        |        |        |
| South Africa    |              |              | 372    | 377    | 633    | 559    | 550    | 587    | 331    | 360    |        |        |
| Total telecommu | unication se | ervice rever | nue    |        |        |        |        |        |        |        |        |        |
| Brazil          | 7 201        | 9 367        | 12 647 | 15 024 | 19 948 | 17 210 | 22 219 | 20 428 |        |        |        |        |
| China           | 6 634        | 13 603       | 16 844 | 18 119 | 25 335 | 29 284 | 38 489 | 44 917 | 50 994 | 55 527 | 69 149 | 71 270 |
| India           | 3 449        | 4 128        | 4 664  | 5 492  | 6 312  | 6 519  | 7 129  | 7 645  | 7 959  |        | 14 389 |        |
| Russia          | 2 532        | 3 465        | 5 260  | 5 502  | 6 721  | 4 112  | 5 153  | 6 956  |        |        |        |        |
| South Africa    | 3 323        | 4 330        | 4 840  | 5 950  | 6 136  | 6 432  | 6 830  | 6 197  | 5 826  | 8 917  |        |        |
| Telephone servi | ce revenue   |              |        |        |        |        |        |        |        |        |        |        |
| Brazil          | 6 062        | 7 190        | 9 519  | 10 894 | 12 641 | 10 122 | 12 339 | 11 886 | 16 938 | 21 062 | 31 052 | 40 710 |
| China           | 4 984        | 10 616       | 13 518 | 13 595 | 17 742 | 18 996 | 17 558 | 19 763 | 22 545 | 17 826 | 19 517 | 21 461 |
| India           | 3 281        | 3 922        | 4 288  | 5 046  | 5 210  | 5 140  | 5 483  | 5 665  | 6 135  |        |        |        |
| Russia          | 2 352        | 3 255        | 4 984  | 5 249  | 3 507  | 1 844  |        |        |        |        |        |        |
| South Africa    | 2 837        | 3 415        | 3 451  | 3 934  | 3 491  | 3 342  | 3 236  | 2 715  | 2 295  | 3 290  |        |        |
| Mobile commun   | ication reve | enue         |        |        |        |        |        |        |        |        |        |        |
| Brazil          | 323          | 1 163        | 1 937  | 3 043  | 5 937  | 5 928  | 7 541  | 6 542  | 6 130  | 7 078  | 9 317  |        |
| China           |              | 1 813        | 3 330  | 5 641  | 7 307  | 9 255  | 15 224 | 18 742 | 24 867 | 26 333 | 30 693 | 35 471 |
| India           | 0            |              |        |        | 510    | 795    | 1 039  | 1 338  | 1 354  | 1 784  |        |        |
| Russia          |              |              | 156    | 200    | 161    | 156    | 1 329  |        | 2 957  |        |        |        |
| South Africa    | 268          | 662          | 1 047  | 1 584  | 2 044  | 2 537  | 3 026  | 2 950  | 3 043  | 4 905  |        |        |

Table 9.2. Network dimensions: investment and revenue, 1994-2005

Source: ITU and country sources, OECD analysis.

|                 | Millions      |            |      |      |       |       |       |       |       |       |       |       |  |
|-----------------|---------------|------------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|--|
|                 | 1994          | 1995       | 1996 | 1997 | 1998  | 1999  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  |  |
| Total telephone | subscribers   |            |      |      |       |       |       |       |       |       |       |       |  |
| Brazil          | 12.8          | 14.5       | 17.6 | 21.6 | 27.4  | 40.0  | 54.1  | 66.2  | 73.7  | 85.6  | 108.0 | 126.1 |  |
| China           | 28.9          | 44.3       | 61.8 | 83.5 | 111.3 | 152.0 | 230.1 | 325.2 | 420.2 | 532.7 | 647.3 | 743.9 |  |
| India           | 9.8           | 12.1       | 14.9 | 18.7 | 22.8  | 28.4  | 36.0  | 45.0  | 54.1  | 68.2  | 91.3  | 124.7 |  |
| Russia          | 24.1          | 25.1       | 26.1 | 28.7 | 30.0  | 32.3  | 35.3  | 41.0  | 53.1  | 73.5  |       | 166.3 |  |
| South Africa    | 4.1           | 4.5        | 5.2  | 6.5  | 8.4   | 10.7  | 13.3  | 15.7  | 18.5  | 21.7  |       | 37.7  |  |
| Cellular mobile | telephone su  | Ibscribers |      |      |       |       |       |       |       |       |       |       |  |
| Brazil          | 0.6           | 1.3        | 2.5  | 4.6  | 7.4   | 15.0  | 23.2  | 28.7  | 34.9  | 46.4  | 65.6  | 86.2  |  |
| China           | 1.6           | 3.6        | 6.9  | 13.2 | 23.9  | 43.3  | 85.3  | 144.8 | 206.0 | 270.0 | 334.8 | 393.4 |  |
| India           | 0.0           | 0.1        | 0.3  | 0.9  | 1.2   | 1.9   | 3.6   | 6.4   | 12.7  | 33.6  | 52.2  | 75.9  |  |
| Russia          | 0.0           | 0.1        | 0.2  | 0.5  | 0.7   | 1.4   | 3.3   | 7.8   | 17.6  | 36.5  | 74.4  | 126.3 |  |
| South Africa    | 0.3           | 0.5        | 1.0  | 1.8  | 3.3   | 5.2   | 8.3   | 10.8  | 13.7  | 16.9  | 19.5  | 33.0  |  |
| Main telephone  | lines in oper | ation      |      |      |       |       |       |       |       |       |       |       |  |
| Brazil          | 12.3          | 13.3       | 15.1 | 17.0 | 20.0  | 25.0  | 30.9  | 37.4  | 38.8  | 39.2  | 39.6  | 39.9  |  |
| China           | 27.3          | 40.7       | 54.9 | 70.3 | 87.4  | 108.7 | 144.8 | 180.4 | 214.2 | 262.7 | 311.8 | 350.4 |  |
| India           | 9.8           | 12.0       | 14.5 | 17.8 | 21.6  | 26.5  | 32.4  | 37.9  | 40.6  | 42.6  | 45.9  | 48.8  |  |
| Russia          | 24.1          | 25.0       | 25.9 | 28.3 | 29.2  | 30.9  | 32.1  | 33.3  | 35.5  | 37.0  | 40.0  | 40.0  |  |
| South Africa    | 3.8           | 4.0        | 4.3  | 4.6  | 5.1   | 5.5   | 5.0   | 4.9   | 4.8   | 4.7   | 4.7   | 4.7   |  |
| Personal compu  | iters         |            |      |      |       |       |       |       |       |       |       |       |  |
| Brazil          | 1.8           | 2.7        | 3.4  | 4.2  | 5.0   | 6.1   | 8.5   | 10.8  | 13.0  | 15.6  | 19.4  |       |  |
| China           | 2.0           | 2.8        | 4.5  | 7.5  | 11.2  | 15.5  | 20.6  | 25.0  | 35.5  | 50.4  | 53.0  |       |  |
| India           | 0.8           | 1.2        | 1.5  | 2.0  | 2.7   | 3.3   | 4.6   | 6.0   | 7.5   | 9.4   | 13.0  |       |  |
| Russia          | 1.7           | 2.6        | 3.5  | 4.4  | 5.1   | 5.5   | 9.3   | 11.0  | 13.0  | 15.4  | 19.0  |       |  |
| South Africa    | 0.9           | 1.1        | 1.4  | 1.8  | 2.3   | 2.6   | 2.9   | 3.1   | 3.3   | 3.5   | 3.7   |       |  |

#### Table 9.3. Network dimensions: subscribers and lines, 1994-2005

Source: ITU and country sources, OECD analysis.

|                    | 1994  | 1995  | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
|--------------------|-------|-------|------|------|------|------|------|------|------|------|------|------|
| Fixed lines        |       |       |      |      |      |      |      |      |      |      |      |      |
| Brazil             | 8.0   | 8.5   | 9.6  | 10.7 | 12.1 | 14.9 | 18.2 | 21.8 | 22.3 | 22.2 | 23.7 | 21.7 |
| China              | 2.3   | 3.3   | 4.4  | 5.6  | 7.0  | 8.6  | 11.2 | 13.7 | 16.7 | 20.3 | 24.1 | 26.7 |
| India              | 1.1   | 1.3   | 1.5  | 1.9  | 2.2  | 2.7  | 3.2  | 3.7  | 3.9  | 4.0  | 4.2  | 4.5  |
| Russia             | 16.3  | 16.9  | 17.6 | 19.2 | 19.9 | 21.0 | 21.8 | 22.7 | 24.2 | 25.3 | 27.7 | 27.7 |
| South Africa       | 9.8   | 10.1  | 10.6 | 11.3 | 12.0 | 12.8 | 11.4 | 11.1 | 10.5 | 10.2 | 10.2 | 10.3 |
| Mobile subscribers |       |       |      |      |      |      |      |      |      |      |      |      |
| Brazil             | 0.4   | 0.8   | 1.6  | 2.8  | 4.4  | 8.9  | 13.7 | 16.7 | 20.1 | 26.3 | 36.7 | 46.9 |
| China              | 0.1   | 0.3   | 0.5  | 1.1  | 1.9  | 3.4  | 6.6  | 11.0 | 16.0 | 20.9 | 25.8 | 30.0 |
| India              | 0.0   | 0.01  | 0.03 | 0.1  | 0.1  | 0.2  | 0.4  | 0.6  | 1.2  | 3.2  | 4.8  | 7.0  |
| Russia             | 0.02  | 0.1   | 0.2  | 0.3  | 0.5  | 0.9  | 2.2  | 5.3  | 12.0 | 24.9 | 51.6 | 87.6 |
| South Africa       | 0.9   | 1.4   | 2.4  | 4.5  | 7.9  | 12.0 | 19.1 | 24.2 | 30.1 | 36.4 | 42.4 | 71.7 |
| Internet users     |       |       |      |      |      |      |      |      |      |      |      |      |
| Brazil             | 0.04  | 0.1   | 0.5  | 0.8  | 1.5  | 2.1  | 2.9  | 4.7  | 8.2  | 10.2 | 12.3 | 14.1 |
| China              | 0.001 | 0.005 | 0.01 | 0.03 | 0.2  | 0.7  | 1.7  | 2.6  | 4.6  | 6.2  | 7.3  | 9.4  |
| India              | 0.001 | 0.03  | 0.05 | 0.1  | 0.1  | 0.3  | 0.5  | 0.7  | 1.6  | 1.7  | 2.3  | 5.5  |
| Russia             | 0.1   | 0.1   | 0.3  | 0.5  | 0.8  | 1.0  | 2.0  | 2.9  | 4.1  | 6.8  | 9.1  | 16.4 |
| South Africa       | 0.3   | 0.7   | 0.9  | 1.7  | 3.0  | 4.2  | 5.5  | 6.5  | 6.8  | 7.2  | 7.8  | 11.1 |

Table 9.4. Network penetration in the BRICS economies per 100 inhabitants

Source: ITU and country sources, OECD analysis.

#### Table 9.5. Network dimensions: Internet indicators, 1994-2005

|                    | 1994          | 1995       | 1996    | 1997      | 1998      | 1999      | 2000       | 2001       | 2002       | 2003       | 2004       | 2005        |
|--------------------|---------------|------------|---------|-----------|-----------|-----------|------------|------------|------------|------------|------------|-------------|
| Internet users (e  | stimated)     |            |         |           |           |           |            |            |            |            |            |             |
| Brazil             | 60 000        | 170 000    | 740 000 | 1 310 000 | 2 500 000 | 3 500 000 | 5 000 000  | 8 000 000  | 14 300 000 | 18 000 000 | 22 000 000 |             |
| China              | 14 000        | 60 000     | 160 000 | 400 000   | 2 100 000 | 8 900 000 | 22 500 000 | 33 700 000 | 59 100 000 | 79 500 000 | 94 000 000 | 111 000 000 |
| India              | 10 000        | 250 000    | 450 000 | 700 000   | 1 400 000 | 2 800 000 | 5 500 000  | 7 000 000  | 16 580 000 | 18 481 044 | 24 868 268 |             |
| Russia             | 80 000        | 220 000    | 400 000 | 700 000   | 1 200 000 | 1 500 000 | 2 900 000  | 4 300 000  | 6 000 000  | 10 000 000 | 13 122 200 |             |
| South Africa       | 100 000       | 280 000    | 355 000 | 700 000   | 1 266 000 | 1 820 000 | 2 400 000  | 2 890 000  | 3 100 000  | 3 325 000  | 3 566 000  |             |
| Internet subscrib  | oers          |            |         |           |           |           |            |            |            |            |            |             |
| Brazil             |               |            |         |           | 1 200 000 | 1 700 000 | 2 250 000  | 3 500 000  | 7 900 000  |            |            |             |
| China              |               | 7 000      | 34 000  | 200 000   | 676 755   | 3 014 518 | 9 021 717  | 17 364 000 | 55 763 000 | 67 746 496 | 71 713 000 | 73 200 000  |
| India              |               |            |         | 87 130    | 200 470   | 770 000   | 2 970 000  | 3 470 000  | 3 640 000  | 4 140 000  | 5 450 000  | 6 700 000   |
| Russia             |               |            |         |           |           | 400 000   | 492 187    | 1 027 491  | 1 890 500  |            |            |             |
| South Africa       |               |            |         |           | 366 235   | 522 000   | 711 526    | 937 526    | 1 000 000  |            |            |             |
| DSL Internet sub   | scribers      |            |         |           |           |           |            |            |            |            |            |             |
| Brazil             |               |            |         |           | 0         | 0         | 12 946     | 218 134    | 363 815    | 530 947    | 1 924 226  | 2 708 476   |
| China              | 0             | 0          | 0       | 0         | 0         | 0         | 5 600      | 300 570    | 5 367 000  | 8 184 000  | 17 203 000 | 26 540 000  |
| India              |               |            |         |           |           |           | 0          | 20 000     | 37 952     | 53 073     | 105 000    |             |
| Russia             |               |            |         |           |           |           | 0          | 0          | 0          |            | 125 000    |             |
| South Africa       |               |            |         |           |           | 0         | 0          | 0          | 2 669      | 20 313     | 60 000     | 120 000     |
| Cable modem Int    | ternet subscr | ibers      |         |           |           |           |            |            |            |            |            |             |
| Brazil             |               |            |         |           |           |           | 3 149      | 6 129      | 34 797     | 70 924     | 110 583    | 155 162     |
| China              |               |            |         |           |           | 0         | 0          | 3 230      |            | 2 400 000  | 8 850 000  |             |
| India              |               |            |         |           |           |           | 0          | 30 000     | 36 380     | 87 289     | 130 000    |             |
| Russia             |               |            |         |           |           |           | 0          | 0          | 0          |            |            |             |
| South Africa       |               |            |         |           |           |           | 0          | 0          | 0          |            |            |             |
| Internet hosts     |               |            |         |           |           |           |            |            |            |            |            |             |
| Brazil             | 5 896         | 20 113     | 77 148  | 117 200   | 215 086   | 446 444   | 876 596    | 1 644 575  | 2 237 527  | 3 163 349  | 3 485 773  |             |
| China              | 569           | 2 146      | 19 739  | 16 322    | 17 255    | 71 769    | 70 391     | 89 357     | 156 531    | 160 421    | 162 821    |             |
| India              | 359           | 788        | 3 138   | 7 175     | 13 253    | 23 445    | 35 810     | 82 979     | 78 595     | 86 871     | 143 654    |             |
| Russia             | 6 537         | 21 940     | 58 091  | 152 619   | 182 680   | 91 430    | 326 523    | 354 339    | 409 229    | 617 730    | 854 310    |             |
| South Africa       | 27 040        | 48 277     | 99 284  | 122 025   | 144 445   | 167 635   | 187 649    | 238 462    | 198 853    | 288 633    | 350 501    |             |
| International Inte | ernet bandwid | ith (Mbps) |         |           |           |           |            |            |            |            |            |             |
| Brazil             |               |            | 2       |           |           | 500       | 801        | 6 069      | 9 341      | 18 511     | 27 449     |             |
| China              | 0             | 0          | 1       | 19        | 143       | 351       | 2 799      | 7 598      | 9 380      | 27 216     | 74 429     |             |
| India              |               | 0          | 12      | 66        | 159       | 267       | 840        | 1 475      | 1 870      | 3 000      | 6 500      | 12 500      |
| Russia             |               |            |         |           |           | 337       | 3 018      | 3 909      | 5 316      | 6 604      | 14 365     |             |
| South Africa       |               | 3          | 16      | 31        | 102       | 175       | 348        | 475        | 565        | 626        | 882        |             |

Source: ITU and country sources, OECD analysis.

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9.

COMMUNICATIONS IN THE EMERGING BRICS ECONOMIES

## Glossary

|            | Data not available  |
|------------|---|
| 2G         | Second generation of mobile communications technology         |
| 3G         | Third generation of mobile communications technology          |
| ACMA       | Australian Communications and Media Authority                 |
| ACCC       | Australian Competition and Consumer Commission                |
| ADSL       | Asymmetric digital subscriber line                            |
| AFRINIC    | African Network Information Centre                            |
| ANACOM     | National Communications Authority (Portugal)                  |
| APNIC      | Asia-Pacific Network Information Centre                       |
| ARIN       | American Registry for Internet Numbers                        |
| AS (ASes)  | Autonomous systems  |
| ASEAN      | Association of Southeast Asian Nations                        |
| ASN        | Autonomous systems numbers                                    |
| ASR        | Answer seizure ratio  |
| ATVoD      | Association for Television on Demand                          |
| AV         | Audio-visual  |
| BB         | Broadband   |
| BGP        | Border Gateway Protocol                                       |
| BIPT       | Belgian Institute for Postal Services and Telecommunications  |
| BLS        | Bureau of Labor Statistics (United States)                    |
| BRICS      | Group of countries including Brazil, Russia, India, China and |
|            | South Africa  |
| CAGR       | Compound annual growth rate (expressed as a percentage)       |
| ccTLD      | Country code top level domain                                 |
| CDMA       | Code division multiple access                                 |
| CIS        | Commonwealth of Independent States                            |
| CPE        | Customer premises equipment                                   |
| CPI        | Consumer price index  |
| CPP        | Calling party-pays  |
| DBS        | Direct broadcast satellite                                    |
| DNS        | Domain name system  |
| DOCSIS 3.0 | Data over cable service interface specification               |
| DSL        | Digital subscriber lines                                      |
| DTT        | Digital terrestrial television                                |
| DTV        | Digital television  |
| DVB        | Digital video broadcasting                                    |
| DVB-H      | Digital video broadcasting – handheld                         |
| EAO        | European Audiovisual Observatory                              |

| EBOPS   | Extended Balance of Payments Services Classification   |
|---|--|
| EC  | European Commission  |
| EDGE  | Enhanced data rates for GSM evolution  |
| ENUM  | Electronic number mapping  |
| EPG   | Electronic programming guide   |
| EPO   | European Patent Office   |
| EU  | European Union   |
| FCC   | Federal Communications Commission (United States)  |
| FTA   | Free-to-air  |
| FTP   | File transfer protocol   |
| FTTN  | Fibre-to-the-node  |
| FTTP  | Fibre-to-the-premises  |
| GDP   | Gross domestic product   |
| GFCF  | Gross fixed capital formation  |
| GPRS  | GSM packet radio service   |
| GSM   | Global system for mobile communications  |
| gTLD  | Generic top level domain   |
| HDTV  | High definition television   |
| HFC   | Hybrid fibre coaxial   |
| HICP  | Harmonised indices of consumer prices  |
| HS  | Harmonised system  |
| HTML  | Hypertext mark-up language   |
| HTTP  | Hypertext transfer protocol  |
| ICANN   | Internet Corporation for Assigned Names and Numbers  |
| ICT   | Information and communication technology   |
| IEEE (802 Standards)                          | Institute of Electrical and Electronics Engineers  |
| IMT-2000                                      | International Mobile Telecommunications 2000   |
| IP  | Internet protocol  |
| IP-PBX  | Internet protocol – private branch exchange  |
| IPTV  | Internet protocol television   |
| IPv4  | Internet protocol version 4  |
| IPv6  | Internet protocol version 6  |
| IR  | Internet registries  |
| ISDN  | Integrated services digital network  |
| ISO   | International Organization for Standardization   |
| ISP   | Internet service provider  |
| IT  | Information technologies   |
| ITCS  | International trade by commodity statistics  |
| ITU   |  |
| Khit/c  | International Telecommunication Union  |
| NOIQ 5  | International Telecommunication Union<br>Kilobits per second (Kbps)  |
| LACNIC  | International Telecommunication Union<br>Kilobits per second (Kbps)<br>Latin American and Caribbean Internet Addresses Registry  |
| LACNIC<br>LAN                                 | International Telecommunication Union<br>Kilobits per second (Kbps)<br>Latin American and Caribbean Internet Addresses Registry<br>Local area network  |
| LACNIC<br>LAN<br>LLU                          | International Telecommunication Union<br>Kilobits per second (Kbps)<br>Latin American and Caribbean Internet Addresses Registry<br>Local area network<br>Local loop unbundling   |
| LACNIC<br>LAN<br>LLU<br>Mbit/s                | International Telecommunication Union<br>Kilobits per second (Kbps)<br>Latin American and Caribbean Internet Addresses Registry<br>Local area network<br>Local loop unbundling<br>Megabits per second (Mbps)   |
| LACNIC<br>LAN<br>LLU<br>Mbit/s<br>MDF         | International Telecommunication Union<br>Kilobits per second (Kbps)<br>Latin American and Caribbean Internet Addresses Registry<br>Local area network<br>Local loop unbundling<br>Megabits per second (Mbps)<br>Main distribution frames   |
| LACNIC<br>LAN<br>LLU<br>Mbit/s<br>MDF<br>MiTT | International Telecommunication Union<br>Kilobits per second (Kbps)<br>Latin American and Caribbean Internet Addresses Registry<br>Local area network<br>Local loop unbundling<br>Megabits per second (Mbps)<br>Main distribution frames<br>Minutes of international telecommunication traffic |

| MVNO       | Mobile virtual network operators                      |
|------------|---|
| NVoD       | Near video on demand                                  |
| NRAs       | National regulatory authorities                       |
| OCN        | Open computer network                                 |
| OFCOM      | Office of Communications (United Kingdom)             |
| P2P        | Peer-to-peer  |
| PBX        | Private branch exchange                               |
| PC         | Personal computer                                     |
| PCB        | Public call boxes                                     |
| PCS        | Personal communications service                       |
| PDA        | Personal digital assistant                            |
| PPI        | Producers price index                                 |
| PPP        | Purchasing power parities                             |
| PPV        | Pay-per-view  |
| PSB        | Public service broadcasters                           |
| PSP        | Public service publisher                              |
| PSTN       | Public switched telecommunication network             |
| РТО        | Public telecommunications operator                    |
| PVR        | Personal video recorder                               |
| R&D        | Research and development                              |
| RIPE NCC   | Réseaux IP Européens Network Co-ordination Centre     |
| S-DMB      | Satellite digital media broadcasting                  |
| SDTV       | Standard definition television                        |
| SETC       | State Economic and Trade Commission (China)           |
| SIC        | Standard industrial classification                    |
| SIM (card) | Subscriber identity module                            |
| SITC       | Standard industrial trade classification              |
| SMEs       | Small and medium-sized enterprises                    |
| SMP        | Significant market power                              |
| SMS        | Short message service                                 |
| SNA        | Statistics of national accounts                       |
| SOE        | State-owned enterprises                               |
| SOHO       | Small offices/home offices                            |
| SSL        | Secure sockets layer                                  |
| TCP/IP     | Transmission control protocol/Internet protocol       |
| T-DMB      | Terrestrial digital media broadcasting                |
| TLCS       | Television licensable content service                 |
| TLD        | Top level domain                                      |
| TRAI       | Telecom Regulatory Authority of India                 |
| ТVНН       | Television households                                 |
| TWF        | European Union Television without Frontiers Directive |
| UMTS       | Universal mobile telecommunications system            |
| URL        | Uniform resource locator                              |
| USO        | Universal service obligations                         |
| USPTO      | United States Patents and Trademark Office            |
| VAT        | Value-added tax                                       |
| VDSL       | Very high data rate digital subscriber line           |

| VoD    | Video on demand                                |
|--------|--|
| VoBB   | Voice over broadband                           |
| VoIP   | Voice over Internet protocol                   |
| W-CDMA | Wideband code division multiple access         |
| WIDE   | Widely integrated distributed environment      |
| Wi-Fi  | Wireless fidelity                              |
| WiMAX  | Wireless interoperability for microwave access |
| WLAN   | Wireless local area network                    |
| WLL    | Wireless local loop                            |

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# Annex Tables

#### Annex Table A.1. Average annual exchange rates

| In national | currency units per USD |  |
|-------------|------------------------|--|

|                 |        |        |        |        |        |         | •       |         |         |           |           |           |           |        |
|-----------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|--------|
|                 | 1992   | 1993   | 1994   | 1995   | 1996   | 1997    | 1998    | 1999    | 2000    | 2001      | 2002      | 2003      | 2004      | 2005   |
| Australia       | 1.36   | 1.47   | 1.37   | 1.35   | 1.28   | 1.35    | 1.59    | 1.55    | 1.72    | 1.93      | 1.84      | 1.54      | 1.36      | 1.31   |
| Austria         | 0.80   | 0.85   | 0.83   | 0.73   | 0.77   | 0.89    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Belgium         | 0.80   | 0.86   | 0.83   | 0.73   | 0.77   | 0.89    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Canada          | 1.21   | 1.29   | 1.37   | 1.37   | 1.36   | 1.38    | 1.48    | 1.49    | 1.49    | 1.55      | 1.57      | 1.40      | 1.30      | 1.21   |
| Czech Republic  | 28.37  | 29.15  | 28.79  | 26.54  | 27.14  | 31.70   | 32.28   | 34.57   | 38.60   | 38.04     | 32.74     | 28.21     | 25.70     | 23.96  |
| Denmark         | 6.04   | 6.48   | 6.36   | 5.60   | 5.80   | 6.60    | 6.70    | 6.98    | 8.08    | 8.32      | 7.89      | 6.59      | 5.99      | 6.00   |
| Finland         | 0.75   | 0.96   | 0.88   | 0.73   | 0.77   | 0.87    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| France          | 0.81   | 0.86   | 0.85   | 0.76   | 0.78   | 0.89    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Germany         | 0.80   | 0.85   | 0.83   | 0.73   | 0.77   | 0.89    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Greece          | 0.56   | 0.67   | 0.71   | 0.68   | 0.71   | 0.80    | 0.87    | 0.90    | 1.07    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Hungary         | 78.99  | 91.93  | 105.16 | 125.68 | 152.65 | 186.79  | 214.40  | 237.15  | 282.18  | 286.49    | 257.89    | 224.31    | 202.75    | 199.58 |
| Iceland         | 57.55  | 67.60  | 69.94  | 64.69  | 66.50  | 70.90   | 70.96   | 72.34   | 78.62   | 97.42     | 91.66     | 76.71     | 70.19     | 62.98  |
| Ireland         | 0.75   | 0.86   | 0.85   | 0.79   | 0.79   | 0.84    | 0.89    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Italy           | 0.64   | 0.81   | 0.83   | 0.84   | 0.80   | 0.88    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Japan           | 126.65 | 111.20 | 102.21 | 94.06  | 108.78 | 120.99  | 130.91  | 113.91  | 107.77  | 121.53    | 125.39    | 115.93    | 108.19    | 110.22 |
| Korea           | 781    | 803    | 803    | 771    | 804    | 951     | 1 401   | 1 189   | 1 131   | 1 291     | 1 251     | 1 192     | 1 145     | 1 024  |
| Luxembourg      | 0.80   | 0.86   | 0.83   | 0.73   | 0.77   | 0.89    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Mexico          | 3.09   | 3.12   | 3.38   | 6.42   | 7.60   | 7.92    | 9.14    | 9.56    | 9.46    | 9.34      | 9.66      | 10.79     | 11.29     | 10.90  |
| Netherlands     | 0.80   | 0.84   | 0.83   | 0.73   | 0.77   | 0.89    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| New Zealand     | 1.86   | 1.85   | 1.69   | 1.52   | 1.45   | 1.51    | 1.87    | 1.89    | 2.20    | 2.38      | 2.16      | 1.72      | 1.51      | 1.42   |
| Norway          | 6.21   | 7.09   | 7.06   | 6.34   | 6.45   | 7.07    | 7.55    | 7.80    | 8.80    | 8.99      | 7.98      | 7.08      | 6.74      | 6.44   |
| Poland          | 1.36   | 1.81   | 2.27   | 2.42   | 2.70   | 3.28    | 3.48    | 3.97    | 4.35    | 4.09      | 4.08      | 3.89      | 3.66      | 3.24   |
| Portugal        | 0.67   | 0.80   | 0.83   | 0.75   | 0.77   | 0.87    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Slovak Republic | 0.00   | 30.77  | 32.04  | 29.71  | 30.65  | 33.62   | 35.23   | 41.36   | 46.04   | 48.35     | 45.33     | 36.77     | 32.26     | 31.02  |
| Spain           | 0.62   | 0.76   | 0.81   | 0.75   | 0.76   | 0.88    | 0.90    | 0.94    | 1.09    | 1.12      | 1.06      | 0.89      | 0.81      | 0.80   |
| Sweden          | 5.82   | 7.78   | 7.72   | 7.13   | 6.71   | 7.63    | 7.95    | 8.26    | 9.16    | 10.33     | 9.74      | 8.09      | 7.35      | 7.47   |
| Switzerland     | 1.41   | 1.48   | 1.37   | 1.18   | 1.24   | 1.45    | 1.45    | 1.50    | 1.69    | 1.69      | 1.56      | 1.35      | 1.24      | 1.25   |
| Turkey          | 6 872  | 10 985 | 29 609 | 45 845 | 81 405 | 151 865 | 260 724 | 420 000 | 630 000 | 1 230 000 | 1 510 000 | 1 500 000 | 1 430 000 | 1.34   |
| United Kingdom  | 0.57   | 0.67   | 0.65   | 0.63   | 0.64   | 0.61    | 0.60    | 0.62    | 0.66    | 0.69      | 0.67      | 0.61      | 0.55      | 0.55   |
| United States   | 1      | 1      | 1      | 1      | 1      | 1       | 1       | 1       | 1       | 1         | 1         | 1         | 1         | 1      |

Notes : Data for EMU member countries are given in euros (EUR). Data relating to years prior to year of Euro Zone accession (1999) has been converted from national denomination into EUR denomination by applying the irrevocable EUR/national currency conversion rate. The Turkish new lira (TRY) was introduced on January 1st 2005, it is equivalent to 1 000 000 Turkish old lira.

Source: OECD Main Economic indicators.

|                 | In national currency units per USD |        |        |        |        |        |         |         |         |         |         |         |         |        |
|-----------------|------------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|--------|
|                 | 1992                               | 1993   | 1994   | 1995   | 1996   | 1997   | 1998    | 1999    | 2000    | 2001    | 2002    | 2003    | 2004    | 2005   |
| Australia       | 1.36                               | 1.34   | 1.33   | 1.32   | 1.32   | 1.32   | 1.31    | 1.30    | 1.32    | 1.34    | 1.36    | 1.42    | 1.40    | 1.39   |
| Austria         | 0.94                               | 0.94   | 0.95   | 0.95   | 0.94   | 0.94   | 0.94    | 0.93    | 0.93    | 0.93    | 0.94    | 0.89    | 0.89    | 0.88   |
| Belgium         | 0.92                               | 0.93   | 0.93   | 0.92   | 0.92   | 0.93   | 0.93    | 0.94    | 0.93    | 0.91    | 0.91    | 0.92    | 0.91    | 0.90   |
| Canada          | 1.24                               | 1.23   | 1.22   | 1.22   | 1.22   | 1.21   | 1.19    | 1.19    | 1.21    | 1.20    | 1.19    | 1.28    | 1.26    | 1.25   |
| Czech Republic  | 7.85                               | 9.28   | 10.31  | 11.13  | 11.79  | 12.61  | 13.78   | 14.08   | 14.14   | 14.32   | 14.77   | 14.98   | 15.06   | 14.83  |
| Denmark         | 8.74                               | 8.65   | 8.63   | 8.59   | 8.56   | 8.56   | 8.53    | 8.41    | 8.51    | 8.47    | 8.66    | 9.07    | 8.94    | 8.88   |
| inland          | 0.96                               | 0.96   | 0.96   | 0.98   | 0.97   | 0.96   | 0.97    | 0.98    | 0.99    | 0.99    | 1.01    | 1.09    | 1.07    | 1.05   |
| France          | 0.97                               | 0.97   | 0.96   | 0.96   | 0.95   | 0.93   | 0.93    | 0.93    | 0.93    | 0.91    | 0.91    | 0.95    | 0.95    | 0.94   |
| Germany         | 1.01                               | 1.02   | 1.03   | 1.03   | 1.01   | 1.01   | 1.01    | 1.00    | 0.99    | 0.99    | 0.99    | 0.91    | 0.90    | 0.89   |
| Greece          | 0.44                               | 0.49   | 0.54   | 0.58   | 0.61   | 0.64   | 0.66    | 0.68    | 0.69    | 0.70    | 0.70    | 0.74    | 0.75    | 0.75   |
| Hungary         | 35.36                              | 41.88  | 49.03  | 60.25  | 71.12  | 83.39  | 92.76   | 99.85   | 108.60  | 111.76  | 118.63  | 128.07  | 133.39  | 133.56 |
| celand          | 74.91                              | 74.71  | 74.67  | 75.17  | 75.27  | 76.50  | 79.06   | 81.03   | 84.30   | 90.05   | 95.39   | 103.46  | 103.46  | 102.18 |
| reland          | 0.79                               | 0.81   | 0.81   | 0.82   | 0.83   | 0.83   | 0.87    | 0.92    | 0.97    | 1.00    | 1.01    | 1.09    | 1.08    | 1.06   |
| taly            | 0.73                               | 0.74   | 0.75   | 0.78   | 0.80   | 0.81   | 0.80    | 0.81    | 0.82    | 0.83    | 0.85    | 0.90    | 0.91    | 0.90   |
| Japan           | 188.42                             | 185.00 | 181.44 | 176.70 | 171.97 | 169.22 | 166.95  | 162.04  | 155.66  | 149.67  | 145.56  | 157.34  | 152.31  | 146.92 |
| Korea           | 632.00                             | 660.83 | 697.02 | 730.77 | 744.67 | 753.33 | 781.73  | 754.89  | 731.19  | 731.99  | 735.69  | 881.58  | 888.80  | 885.01 |
| _uxembourg      | 0.95                               | 0.99   | 1.00   | 1.00   | 1.01   | 1.02   | 1.01    | 0.98    | 1.00    | 1.01    | 1.02    | 0.90    | 0.90    | 0.90   |
| Vexico          | 1.92                               | 2.05   | 2.18   | 2.94   | 3.77   | 4.35   | 4.96    | 5.63    | 6.19    | 6.43    | 6.65    | 7.61    | 7.90    | 7.93   |
| Netherlands     | 0.91                               | 0.90   | 0.90   | 0.90   | 0.90   | 0.90   | 0.91    | 0.93    | 0.94    | 0.93    | 0.95    | 0.93    | 0.91    | 0.90   |
| New Zealand     | 1.47                               | 1.48   | 1.47   | 1.47   | 1.48   | 1.45   | 1.46    | 1.43    | 1.44    | 1.47    | 1.46    | 1.52    | 1.50    | 1.48   |
| Norway          | 9.16                               | 9.15   | 8.95   | 9.01   | 8.94   | 9.08   | 9.35    | 9.21    | 9.13    | 9.25    | 9.44    | 9.85    | 9.72    | 9.62   |
| Poland          | 0.53                               | 0.67   | 0.91   | 1.13   | 1.31   | 1.48   | 1.63    | 1.73    | 1.84    | 1.88    | 1.88    | 2.08    | 2.07    | 2.07   |
| Portugal        | 0.55                               | 0.58   | 0.60   | 0.61   | 0.63   | 0.64   | 0.65    | 0.65    | 0.66    | 0.67    | 0.68    | 0.75    | 0.75    | 0.74   |
| Slovak Republic | 9.84                               | 11.09  | 12.32  | 13.25  | 13.47  | 14.23  | 14.79   | 15.63   | 16.23   | 16.51   | 16.63   | 18.22   | 18.89   | 18.68  |
| Spain           | 0.66                               | 0.68   | 0.69   | 0.71   | 0.72   | 0.73   | 0.73    | 0.73    | 0.75    | 0.76    | 0.77    | 0.77    | 0.78    | 0.79   |
| Sweden          | 9.23                               | 9.29   | 9.31   | 9.42   | 9.32   | 9.38   | 9.47    | 9.34    | 9.31    | 9.47    | 9.65    | 9.73    | 9.57    | 9.39   |
| Switzerland     | 2.03                               | 2.04   | 2.03   | 2.01   | 2.02   | 1.94   | 1.91    | 1.95    | 1.94    | 1.94    | 1.91    | 1.89    | 1.86    | 1.82   |
| Furkey          | 3 785                              | 6 201  | 12 542 | 22 979 | 39 815 | 71 529 | 124 109 | 191 716 | 274 412 | 430 136 | 618 281 | 850 000 | 900 000 | 0.97   |
| Jnited Kingdom  | 0.62                               | 0.62   | 0.62   | 0.62   | 0.63   | 0.62   | 0.63    | 0.64    | 0.64    | 0.63    | 0.63    | 0.63    | 0.61    | 0.61   |
| Jnited States   | 1                                  | 1      | 1      | 1      | 1      | 1      | 1       | 1       | 1       | 1       | 1       | 1       | 1       | 1      |

Annex Table A.2. Purchasing power parities

Notes : Data for EMU member countries are given in euros (EUR). Data relating to years prior to year of Euro Zone accession (1999) has been converted from national denomination into EUR denomination by applying the irrevocable EUR/national currency conversion rate. The Turkish new lira (TRY) was introduced on January 1st 2005, it is equivalent to 1 000 000 Turkish old lira.

Source: OECD Main Economic indicators.

| L  | S |
|----|---|
| E  | ١ |
| ų, | ⊾ |

| Annex Table A.3. | Gross domestic product |  |  |  |  |  |  |  |  |
|------------------|------------------------|--|--|--|--|--|--|--|--|
| USD millions     |                        |  |  |  |  |  |  |  |  |

|                 | 1992       | 1993       | 1994       | 1995       | 1996       | 1997       | 1998       | 1999       | 2000       | 2001       | 2002       | 2003       | 2004       | 2005       |
|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Australia       | 313 406    | 303 640    | 343 188    | 371 301    | 412 495    | 414 177    | 370 816    | 402 233    | 388 620    | 369 549    | 412 036    | 545 640    | 659 241    | 737 381    |
| Austria         | 189 789    | 188 559    | 203 546    | 240 447    | 236 197    | 208 024    | 213 760    | 212 793    | 193 020    | 192 494    | 205 975    | 254 206    | 291 135    | 306 379    |
| Belgium         | 224 611    | 215 194    | 234 988    | 276 889    | 268 751    | 243 984    | 250 257    | 250 727    | 227 453    | 226 922    | 246 343    | 308 519    | 355 665    | 372 725    |
| Canada          | 569 679    | 554 722    | 554 071    | 582 701    | 605 913    | 629 695    | 608 345    | 649 336    | 712 109    | 704 603    | 726 387    | 866 720    | 992 914    | 1 133 409  |
| Czech Republic  | 29 701     | 37 171     | 43 631     | 55 263     | 61 188     | 56 313     | 60 796     | 59 050     | 55 701     | 60 864     | 73 753     | 91 354     | 108 212    | 123 967    |
| Denmark         | 146 998    | 138 913    | 151 842    | 180 314    | 182 912    | 169 140    | 172 449    | 173 030    | 158 287    | 159 316    | 172 460    | 212 548    | 243 639    | 258 661    |
| Finland         | 109 344    | 86 545     | 99 875     | 130 496    | 128 096    | 123 023    | 129 234    | 127 644    | 119 399    | 120 954    | 132 343    | 163 975    | 188 080    | 196 453    |
| France          | 1 341 180  | 1 281 020  | 1 345 085  | 1 555 064  | 1 554 074  | 1 405 801  | 1 450 946  | 1 441 598  | 1 302 879  | 1 317 486  | 1 440 397  | 1 791 926  | 2 048 173  | 2 137 530  |
| Germany         | 2 016 500  | 1 946 118  | 2 090 964  | 2 467 534  | 2 381 429  | 2 102 921  | 2 143 778  | 2 104 894  | 1 862 385  | 1 851 786  | 1 988 019  | 2 428 652  | 2 724 938  | 2 801 250  |
| Greece          | 99 713     | 93 840     | 100 425    | 117 540    | 123 734    | 121 544    | 121 578    | 125 207    | 113 739    | 117 269    | 133 492    | 220 901    | 262 635    | 285 195    |
| Hungary         | 37 603     | 38 960     | 41 896     | 44 669     | 45 162     | 45 723     | 47 050     | 48 043     | 46 680     | 51 834     | 64 913     | 84 417     | 102 157    | 110 366    |
| Iceland         | 6 830      | 6 002      | 6 163      | 6 861      | 7 162      | 7 253      | 8 022      | 8 427      | 8 419      | 7 639      | 8 502      | 10 828     | 13 040     | 16 072     |
| Ireland         | 53 379     | 50 278     | 54 709     | 66 494     | 73 289     | 79 730     | 87 170     | 95 167     | 94 555     | 103 065    | 120 747    | 156 113    | 182 184    | 201 454    |
| Italy           | 1 224 647  | 996 743    | 1 028 808  | 1 098 871  | 1 228 054  | 1 166 233  | 1 192 243  | 1 178 717  | 1 070 228  | 1 087 978  | 1 189 083  | 1 500 398  | 1 714 654  | 1 771 551  |
| Japan           | 3 793 858  | 4 354 621  | 4 794 103  | 5 283 034  | 4 688 215  | 4 305 623  | 3 930 910  | 4 452 851  | 4 745 870  | 4 162 325  | 3 972 422  | 4 229 225  | 4 606 049  | 4 549 107  |
| Korea           | 332 660    | 365 403    | 425 444    | 517 118    | 557 644    | 516 283    | 345 432    | 445 399    | 511 658    | 481 896    | 546 934    | 608 148    | 680 491    | 787 624    |
| Luxembourg      | 13 406     | 13 771     | 15 339     | 18 103     | 18 088     | 17 406     | 18 897     | 19 935     | 19 522     | 19 661     | 21 514     | 28 772     | 33 328     | 36 745     |
| Mexico          | 364 186    | 402 627    | 420 166    | 286 140    | 332 313    | 400 792    | 420 826    | 480 511    | 580 418    | 622 200    | 647 659    | 638 739    | 682 825    | 767 821    |
| Netherlands     | 333 090    | 325 288    | 346 406    | 414 018    | 409 168    | 374 972    | 393 549    | 397 947    | 369 074    | 383 344    | 419 962    | 535 893    | 604 758    | 632 058    |
| New Zealand     | 40 470     | 44 055     | 51 669     | 60 973     | 67 061     | 66 715     | 54 794     | 57 444     | 52 201     | 52 062     | 60 134     | 80 780     | 98 334     | 109 778    |
| Norway          | 127 262    | 117 125    | 123 712    | 147 862    | 159 213    | 157 192    | 149 952    | 158 082    | 166 940    | 169 770    | 190 749    | 222 704    | 254 738    | 295 627    |
| Poland          | 90 406     | 92 062     | 106 070    | 136 185    | 153 491    | 153 699    | 169 357    | 164 362    | 166 411    | 185 965    | 191 449    | 216 483    | 251 955    | 302 219    |
| Portugal        | 98 176     | 86 484     | 90 287     | 107 769    | 111 987    | 106 913    | 112 180    | 114 926    | 106 007    | 109 420    | 122 224    | 154 520    | 177 133    | 184 734    |
| Slovak Republic |            | 13 369     | 15 470     | 19 404     | 20 830     | 21 198     | 22 181     | 20 409     | 20 288     | 20 886     | 24 237     | 32 980     | 42 011     | 47 425     |
| Spain           | 595 137    | 502 300    | 501 247    | 583 716    | 610 857    | 561 523    | 586 639    | 601 510    | 560 129    | 583 863    | 656 800    | 879 248    | 1 037 168  | 1 131 819  |
| Sweden          | 262 780    | 198 463    | 213 185    | 248 282    | 270 513    | 247 475    | 248 034    | 251 395    | 239 625    | 219 666    | 241 575    | 304 007    | 348 987    | 357 503    |
| Switzerland     | 248 799    | 242 112    | 268 415    | 315 466    | 301 607    | 262 478    | 269 097    | 265 263    | 245 875    | 249 991    | 276 323    | 322 047    | 360 733    | 364 475    |
| Turkey          | 159 095    | 180 422    | 130 652    | 169 319    | 181 465    | 189 878    | 200 307    | 184 858    | 199 264    | 145 573    | 184 162    | 239 842    | 301 057    | 363 584    |
| United Kingdom  | 1 071 674  | 957 748    | 1 046 832  | 1 140 290  | 1 191 578  | 1 328 095  | 1 431 027  | 1 456 721  | 1 440 244  | 1 441 028  | 1 558 425  | 1 820 157  | 2 139 140  | 2 226 293  |
| United States   | 6 286 800  | 6 604 300  | 7 017 500  | 7 342 300  | 7 762 300  | 8 250 900  | 8 694 600  | 9 216 200  | 9 764 800  | 10 075 900 | 10 434 800 | 10 908 000 | 11 657 300 | 12 397 900 |
| OECD            | 20 181 178 | 20 437 854 | 21 865 689 | 23 984 424 | 24 144 784 | 23 734 702 | 23 904 224 | 25 164 676 | 25 541 802 | 25 295 306 | 26 463 820 | 29 857 742 | 33 162 676 | 35 007 105 |

Source: OECD Main Economic Indicators.

|                 |           |           |           |           | An        | nex Table A | 4. Total pop | ulation   |           |           |           |           |           |           |
|-----------------|-----------|-----------|-----------|-----------|-----------|-------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Thousands       |           |           |           |           |           |             |              |           |           |           |           |           |           |           |
|                 | 1992      | 1993      | 1994      | 1995      | 1996      | 1997        | 1998         | 1999      | 2000      | 2001      | 2002      | 2003      | 2004      | 2005      |
| Australia       | 17 495    | 17 766    | 17 961    | 18 196    | 18 420    | 18 606      | 18 812       | 19 036    | 19 270    | 19 527    | 19 752    | 19 980    | 20 204    | 20 474    |
| Austria         | 7 884     | 7 992     | 8 030     | 7 948     | 7 959     | 7 968       | 7 977        | 7 992     | 8 012     | 8 043     | 8 084     | 8 118     | 8 175     | 8 233     |
| Belgium         | 10 045    | 10 086    | 10 116    | 10 137    | 10 155    | 10 180      | 10 203       | 10 223    | 10 246    | 10 281    | 10 330    | 10 373    | 10 417    | 10 474    |
| Canada          | 28 377    | 28 703    | 29 036    | 29 302    | 29 611    | 29 907      | 30 157       | 30 404    | 30 689    | 31 021    | 31 373    | 31 669    | 31 974    | 32 271    |
| Czech Republic  | 10 318    | 10 330    | 10 334    | 10 331    | 10 315    | 10 304      | 10 295       | 10 283    | 10 273    | 10 224    | 10 201    | 10 202    | 10 207    | 10 234    |
| Denmark         | 5 171     | 5 189     | 5 206     | 5 230     | 5 262     | 5 285       | 5 303        | 5 321     | 5 338     | 5 357     | 5 376     | 5 390     | 5 403     | 5 419     |
| Finland         | 5 042     | 5 066     | 5 089     | 5 108     | 5 125     | 5 140       | 5 153        | 5 165     | 5 176     | 5 188     | 5 201     | 5 213     | 5 227     | 5 245     |
| France          | 57 240    | 59 006    | 59 221    | 59 419    | 59 624    | 59 831      | 60 047       | 60 336    | 60 714    | 61 120    | 61 530    | 61 933    | 62 324    | 62 702    |
| Germany         | 80 595    | 81 179    | 81 422    | 81 661    | 81 896    | 82 052      | 82 029       | 82 087    | 82 188    | 82 340    | 82 482    | 82 520    | 82 501    | 82 464    |
| Greece          | 10 322    | 10 558    | 10 606    | 10 634    | 10 709    | 10 777      | 10 835       | 10 883    | 10 918    | 10 950    | 10 988    | 11 024    | 11 062    | 11 104    |
| Hungary         | 10 324    | 10 294    | 10 261    | 10 329    | 10 311    | 10 291      | 10 267       | 10 238    | 10 211    | 10 188    | 10 159    | 10 130    | 10 107    | 10 088    |
| Iceland         | 261       | 264       | 266       | 267       | 269       | 271         | 274          | 277       | 281       | 285       | 288       | 289       | 293       | 296       |
| Ireland         | 3 549     | 3 574     | 3 586     | 3 601     | 3 626     | 3 661       | 3 711        | 3 751     | 3 800     | 3 859     | 3 926     | 3 991     | 4 059     | 4 149     |
| Italy           | 56 859    | 57 049    | 57 204    | 57 301    | 57 397    | 56 890      | 56 907       | 56 916    | 56 942    | 56 978    | 57 157    | 57 605    | 58 175    | 58 530    |
| Japan           | 124 430   | 124 670   | 124 960   | 125 570   | 125 864   | 126 011     | 126 349      | 126 587   | 126 832   | 127 149   | 127 445   | 127 718   | 127 761   | 127 773   |
| Korea           | 43 748    | 44 195    | 44 642    | 45 093    | 45 525    | 45 954      | 46 287       | 46 617    | 47 008    | 47 354    | 47 615    | 47 849    | 48 082    | 48 294    |
| Luxembourg      | 395       | 398       | 404       | 410       | 416       | 421         | 427          | 433       | 439       | 442       | 446       | 450       | 453       | 457       |
| Mexico          | 84 902    | 87 797    | 89 352    | 90 164    | 92 159    | 93 938      | 95 786       | 97 199    | 98 658    | 100 051   | 101 398   | 102 708   | 104 000   | 105 300   |
| Netherlands     | 15 182    | 15 290    | 15 381    | 15 460    | 15 526    | 15 607      | 15 703       | 15 809    | 15 922    | 16 043    | 16 147    | 16 223    | 16 276    | 16 316    |
| New Zealand     | 3 514     | 3 598     | 3 648     | 3 707     | 3 762     | 3 783       | 3 816        | 3 837     | 3 860     | 3 886     | 3 942     | 4 010     | 4 063     | 4 101     |
| Norway          | 4 287     | 4 312     | 4 337     | 4 358     | 4 381     | 4 405       | 4 432        | 4 462     | 4 491     | 4 513     | 4 539     | 4 565     | 4 591     | 4 622     |
| Poland          | 38 365    | 38 459    | 38 544    | 38 596    | 38 625    | 38 650      | 38 666       | 38 654    | 38 256    | 38 251    | 38 232    | 38 195    | 38 180    | 38 161    |
| Portugal        | 9 833     | 9 974     | 9 998     | 10 030    | 10 058    | 10 091      | 10 129       | 10 172    | 10 226    | 10 293    | 10 368    | 10 441    | 10 502    | 10 549    |
| Slovak Republic | 5 307     | 5 325     | 5 347     | 5 363     | 5 374     | 5 384       | 5 391        | 5 396     | 5 401     | 5 403     | 5 379     | 5 380     | 5 382     | 5 387     |
| Spain           | 39 011    | 39 096    | 39 166    | 39 223    | 39 279    | 39 583      | 39 722       | 39 927    | 40 264    | 40 721    | 41 314    | 42 005    | 42 692    | 43 398    |
| Sweden          | 8 668     | 8 719     | 8 781     | 8 827     | 8 841     | 8 846       | 8 851        | 8 858     | 8 872     | 8 896     | 8 925     | 8 958     | 8 994     | 9 030     |
| Switzerland     | 6 875     | 6 989     | 7 037     | 7 081     | 7 105     | 7 113       | 7 132        | 7 167     | 7 209     | 7 285     | 7 343     | 7 405     | 7 454     | 7 501     |
| Turkey          | 58 401    | 59 491    | 60 573    | 61 646    | 62 695    | 62 480      | 63 459       | 64 345    | 67 461    | 68 618    | 69 626    | 70 712    | 71 789    | 72 065    |
| United Kingdom  | 58 006    | 57 672    | 57 797    | 57 928    | 58 043    | 58 314      | 58 475       | 58 684    | 58 886    | 59 113    | 59 322    | 59 554    | 59 835    | 60 218    |
| United States   | 255 410   | 260 011   | 263 194   | 266 588   | 269 714   | 272 958     | 276 154      | 279 328   | 282 429   | 285 371   | 288 253   | 291 114   | 293 933   | 296 677   |
| OECD            | 1 059 816 | 1 073 052 | 1 081 498 | 1 089 509 | 1 098 046 | 1 104 700   | 1 112 747    | 1 120 386 | 1 130 270 | 1 138 750 | 1 147 141 | 1 155 722 | 1 164 116 | 1 171 532 |

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