

## INVESTMENT BANKING BOUTIQUE FIRMS

### **Akin Bay Company, LLC**

Akin Bay Company, LLC is a New York-based firm providing advisory, private placement, and merger and acquisition services to public, private, and family-owned middle market companies working on deals primarily between \$20 million and \$1 billion.

[www.akinbay.com](http://www.akinbay.com)

### **Alerion Capital Group**

Alerion Capital Group is private equity and management advisory group focusing on middle market companies.

[www.alerion.com](http://www.alerion.com)

### **Allen & Co.**

Allen & Co. serves as investor, underwriter, and broker to some of the biggest names in entertainment, technology, and information.

[www.alleninvestments.com](http://www.alleninvestments.com)

### **Ansley Securities LLC**

As part of Ansley Capital Group, this firm specializes in raising capital for development- and growth-stage healthcare businesses and providing mergers and acquisitions financial advisory services.

[www.ansleycapital.com](http://www.ansleycapital.com)

### **BB & T Capital Markets**

BB & T Capital Markets is dedicated to delivering world-class corporate banking, investment banking, and capital markets solutions to commercial clients, corporate clients, and government entities.

[www.bbtcapitalmarkets.com](http://www.bbtcapitalmarkets.com)

### **BCC Capital Partners**

BCC Capital Partners provides investment banking and financial advisory services to middle market companies.

[www.bcccapiatal.com](http://www.bcccapiatal.com)

### **Bengur Bryan & Co.**

Bengur Bryan & Co. provides private placements of debt and equity, mergers and acquisitions, and venture capital to middle-market companies. It works with middle market enterprises valued between \$10 million to \$100 million.

[www.bengurbryan.com](http://www.bengurbryan.com)

**Bentley Associates L.P.**

Bentley Associates L.P. is a senior-level investment bank servicing middle-market companies.

[www.bentleylp.com](http://www.bentleylp.com)

**Brookwood Associates, Inc.**

Brookwood Associates, Inc. is an investment banking firm providing mergers and acquisitions, and private financing services to middle market companies.

[www.brookwoodassociates.com](http://www.brookwoodassociates.com)

**Brown Gibbons Lang and Company**

Brown Gibbons Lang and Company is a leading independent investment bank serving middle market companies and their owners throughout the US and internationally. It specializes in mergers and acquisitions, debt and equity placements, and financial restructuring.

[www.bglco.com](http://www.bglco.com)

**Casimir Capital**

Casimir Capital is a private investment firm with a distinctive and successful approach to investing. It specializes in natural resource companies and performs a broad range of investment banking services including mergers and acquisitions, financial advisory, equity listings, bridge financing, seed investments, and off-take agreements.

[www.casimircapital.com](http://www.casimircapital.com)

**CIBC**

CIBC is a full service investment bank that provides corporate, government and institutional clients with innovative solutions to help them raise capital, grow, and invest.

[www.cibc.com/ca/investing/index.html](http://www.cibc.com/ca/investing/index.html)

**Context Capital Group**

Context Capital Group is an investment banking firm providing corporate finance services to middle market companies offering merger and acquisition, debt and equity placements, and valuation services.

[www.contextcapital.com](http://www.contextcapital.com)

**Davis/Chambers & Company, Ltd.**

Davis/Chambers & Company, Ltd. provides a broad range of financial consulting services to middle market clients. They specialize in deals up to \$1 billion.

[www.davischambers.com](http://www.davischambers.com)

**Decosimo Corporate Finance**

DCF is a broker/dealer providing middle-market companies with investment banking and corporate finance services and access to the capital needed to grow their businesses.

[www.dcf-llc.com](http://www.dcf-llc.com)

**Dresner Investment Services**

Dresner Partners is a middle market investment bank specializing in merger & acquisition advisory, institutional private placements of debt and equity, financial restructuring, valuation and strategic consulting.

[dresnerpartners.com](http://dresnerpartners.com)

### **Dunning Capital LLC**

Dunning Capital LLC is a Raleigh, NC-based investment banking firm focused on middle market companies. It serves the manufacturing, consumer products, healthcare, communication, and IT industries.

[www.dunningcapital.com](http://www.dunningcapital.com)

### **Dynasty Capital Advisors**

Dynasty Capital Advisors is a merger and acquisition consulting, business valuation, and Employee Stock Ownership Plan advisory firm. It raises money in the amount of \$2 million to \$100 million.

[www.dynastycapital.net](http://www.dynastycapital.net)

### **Energy Capital Solutions**

Energy Capital Solutions is an investment banking firm focused on raising private capital and providing merger and acquisition advisory services to public and private energy companies.

[www.energycapitalsolutions.com](http://www.energycapitalsolutions.com)

### **Equity Development Systems**

Equity Development Systems, Ltd. (EDS) is an internationally recognized appraisal review & lending compliance collateral-asset risk management provider, private-equity investor, and mergers and acquisitions advisor.

[www.edsltd.com](http://www.edsltd.com)

### **Evercore**

Evercore seeks to make value-oriented private equity investments in middle-market businesses. Since 1996, Evercore has announced more than \$1 trillion in investment banks deals.

[www.evercore.com](http://www.evercore.com)

### **Friedman Billings Ramsey**

Friedman Billings Ramsey focuses on advisory, trading and research efforts in eight broad industry sectors – consumer, diversified industrials, energy and natural resources, financial institutions, healthcare, insurance, real estate, and technology, media, and telecommunications. FBR had approximately \$150 in total revenue in 2011 and is listed on the NASDAQ as FBRC.

[www.fbr.com](http://www.fbr.com)

### **Gateway Partners, Inc.**

Gateway Partners, Inc. (GPI) is a specialized mergers and acquisitions firm serving the middle market in executing strategic acquisition searches for well-capitalized public and private acquirers.

[www.gatewaypartnersinc.com](http://www.gatewaypartnersinc.com)

### **Gleacher Partners**

Gleacher Partners is a leading independent investment bank providing corporate strategic advice and investment management services.

[www.gleacher.com](http://www.gleacher.com)

### **Greenhill**

Greenhill's focuses on advisory work and is dedicated to providing conflict-free and client-focused advice. It has offices across the US, London, Frankfurt and Melbourne, Toronto, and Tokyo.

[www.greenhill.com/homepage.php](http://www.greenhill.com/homepage.php)

**Green Tree Capital**

Green Tree Capital represents sellers of middle market companies and those buying a business or obtaining financing for a middle market company with annual revenues from \$5 million to \$100 million. Green Tree Capital also arranges acquisition and expansion financing with institutional investors

[www.greentrecapital.com](http://www.greentrecapital.com)

**Duff & Phelps**

Duff & Phelps balances analytical skills, deep market insight and independence to help clients make sound decisions. The firm provides expertise in the areas of valuation, transactions, financial restructuring, alternative assets, disputes and taxation. With more than 1,000 employees, Duff & Phelps serves clients from offices in North America, Europe, and Asia.

[www.duffandphelps.com/Pages/default.aspx](http://www.duffandphelps.com/Pages/default.aspx)

**Gulf Atlantic Capital Corporation**

Gulf Atlantic Capital Corporation provides capital sourcing, merger and acquisition, debt restructuring, turnaround management, and lender services to middle market companies.

[www.gulfatlanticcapital.com](http://www.gulfatlanticcapital.com)

**Gulf Star Group, Inc.**

Gulf Star Group, headquartered in Houston, is one of the leading middle market investment banking firms in the United States. Our clients are typically business owners of companies with revenue between \$25 million and \$350 million.

[www.gulfstargroup.com](http://www.gulfstargroup.com)

**Harris Williams & Co.**

Harris Williams & Co. is an investment banking firm that serves middle market companies.

[www.harriswilliams.com](http://www.harriswilliams.com)

**Headwaters MB**

Headwaters MB is a middle market investment banking firm providing financial services including merger and acquisition, capital raising (both equity and debt), and advisory services.

[www.headwatersmb.com](http://www.headwatersmb.com)

**Houlihan Lokey**

Houlihan Lokey provides a wide range of services, including mergers and acquisitions, financing, financial opinions, advisory services, and financial restructuring.

[www.hlhz.com](http://www.hlhz.com)

**Innovation Advisors**

Innovation Advisors focuses on mergers and acquisitions in the information technology, communications, and media sectors. Since 2001, it has raised more than \$6.5 billion in capital.

[www.innovationadvisors.com](http://www.innovationadvisors.com)

**Jefferies**

Jefferies is a full-service investment bank and institutional securities firm focused on growing mid-sized companies. It has almost \$3 billion in annualized net revenue, \$5 billion in equity market value and over 3,600 employees

[www.jefferies.com](http://www.jefferies.com)

**Jordan Knauff & Company**

Jordan Knauff & Company is an investment bank working with the lower-middle market, helping successful entrepreneurs to sell businesses, raise capital, or undertake acquisitions. It works with firms whose revenue is up to \$300 million.

[www.jordanknauff.com](http://www.jordanknauff.com)

**Lincoln Financial**

Lincoln Financial is a diversified financial services organization headquartered in Philadelphia, PA.

[www.lfg.com](http://www.lfg.com)

**Madison Street Capital**

Madison Street Capital is an international investment banking firm that provides corporate financial advisory services, merger and acquisition expertise, financial opinions, and valuation services to publicly and privately held businesses. It has offices in North America, Africa, and Asia.

[www.madisonstreetcapital.com](http://www.madisonstreetcapital.com)

**Matrix Capital Markets Group**

Matrix Capital Markets Group is an investment bank specializing in providing merger and acquisition advisory services to companies with revenues from \$10 million to \$250 million.

[www.matrixcapitalmarkets.com](http://www.matrixcapitalmarkets.com)

**Mesirow Financial**

Mesirow Financial is a diversified financial services firm headquartered in Chicago. It had revenues totaling \$510 million for fiscal 2011 and \$61.7 billion in assets under management as of March 31, 2012.

[www.mesirowfinancial.com](http://www.mesirowfinancial.com)

**Morgan Joseph**

Morgan Joseph is a full service investment banking firm with over 140 employees and seven offices in seven cities dedicated to serving middle market companies.

[www.morganjoseph.com](http://www.morganjoseph.com)

**Newbury, Piret & Co.**

Newbury, Piret & Co. is a Boston investment banking firm providing corporate finance services to technology companies that provides corporate finance services including mergers and acquisitions, equity and debt financings, fairness opinions, valuations, and financial and strategic alternatives advice.

[www.newburypiret.com](http://www.newburypiret.com)

### **Pegasus Intellectual Capital Solutions LLC**

Pegasus Intellectual Capital Solutions LLC is a boutique investment banking firm engaged solely in corporate finance. Pegasus advises and assists companies of many sizes with raising capital, acquisitions and divestitures, avoiding or getting out of financial distress, and increasing shareholder value.

[www.pegasusics.com](http://www.pegasusics.com)

### **Piper Jaffray**

Piper Jaffray is a leading middle market investment bank, institutional brokerage, asset management and research firm.

[www.piperjaffray.com](http://www.piperjaffray.com)

### **Prairie Capital Advisors, Inc.**

Prairie Capital Advisors, Inc. provides financial advisory services to owners of middle market companies.

[www.prairiecap.com](http://www.prairiecap.com)

### **Prospect Partners**

Prospect Partners is focused on management-led leveraged buyouts in the lower-middle market. Prospect Partners focuses exclusively on management-led leveraged recapitalizations and acquisitions of small companies with niche strategies. Prospect manages three funds totaling \$470 million and are backed by a premier group of institutional investors.

[www.prospect-partners.com](http://www.prospect-partners.com)

### **Robert W Baird**

Robert W. Baird is a wealth management, capital markets and asset management firm with over \$94 billion in client assets and with offices in the United States, United Kingdom, Germany, and China.

[www.rwbaird.com](http://www.rwbaird.com)

### **Roseview Capital Partners**

Roseview Capital Partners provides capital advisory services to mid-sized, privately held companies.

[www.roseviewcapitalpartners.com](http://www.roseviewcapitalpartners.com)

### **Rudder Capital**

Rudder Capital is an advisory firm that develops and implements new growth strategies for small and mid-size companies. Rudder's work involves unbiased assessments of current and proposed strategic positioning and operations, valuation expectations, financing alternatives, divestiture/acquisition prospects, and deal terms.

[www.ruddercapital.com](http://www.ruddercapital.com)

### **Stifel Financial**

Stifel Financial has 176 offices throughout the US and Europe and has over 1,500 financial professionals providing financial advice and innovative solutions to individuals, institutions, and corporate clients.

[www.stifel.com](http://www.stifel.com)

### **Savoy Capital Advisors**

Savoy Capital Advisors is a boutique investment banking firm providing mergers, acquisitions, and financial advisory services based in Houston, TX.

[www.savoycap.com](http://www.savoycap.com)

### **Scotia Capita**

Scotia Capita represents the global corporate and investment banking, and capital markets businesses of the Scotiabank Group, providing full service coverage in Canada and servicing selected niche markets globally.  
[www.scotiacapital.com](http://www.scotiacapital.com)

### **Seabury Group**

Seabury Group provides investment banking, financial advisory, restructuring, software development, and consulting services for all segments of the [transportation](#) and logistics industries, as well as for the [travel](#), [technology](#), [real estate](#), and [insurance](#) industries. It employs about 100 professionals.  
[www.seaburygroup.com](http://www.seaburygroup.com)

### **Shields & Company, Inc.**

Shields & Company is a Boston-based firm assisting middle market companies with mergers and acquisitions, capital raising, business valuations, and financial advisory services.  
[www.shieldsco.com](http://www.shieldsco.com)

### **Societe Generale**

Societe General aims to be a leading European corporate and investment bank, offering excellence of service to its clients, strong profitability to the Group and its shareholders, and to be an employer of choice for its employees.  
[www.sgcib.com](http://www.sgcib.com)

### **Sperry, Mitchell and Company**

Sperry, Mitchell and Company is an investment bank specializing in mergers and acquisitions involving private companies.  
[www.sperrymitchell.com](http://www.sperrymitchell.com)

### **Stephens**

Stephens is a full service, privately owned investment bank headquartered in Little Rock, Arkansas, with offices across the country in key markets, as well as in London.  
[www.stephens.com](http://www.stephens.com)

### **SunTrust Robinson Humphrey**

Sun Trust Robinson Humphrey is based in Atlanta, Georgia and provides comprehensive capital raising, strategic advisory, risk management, and investment solutions to serve the needs of corporate clients across the nation.  
[www.suntrustrh.com](http://www.suntrustrh.com)

### **The Capital Corporation**

The Capital Corporation assists middle-market companies in mergers, acquisitions, and business financing.  
[www.thecapitalcorp.com](http://www.thecapitalcorp.com)

### **CCC Investment Banking**

CCC Investment Banking is a financial advisory firm and merchant bank to the North American mid-market. To date, CCC has completed 170 cross-border transactions with an aggregate value of more than £5 billion.  
[www.cccinvestmentbanking.com](http://www.cccinvestmentbanking.com)

### **The DAK Group, Ltd.**

The DAK Group provides services in merger and acquisition and valuation for the middle market business owner.  
[www.dakgroup.com](http://www.dakgroup.com)

### **The Greystone Group LLC**

The Greyston Group is a specialty middle-market investment banking firm based in La Jolla, CA focused on the cement and construction material industry. Its transactions typically have capitalized values ranging from \$50 million to \$200 million.  
[www.thegreystonegroup.com](http://www.thegreystonegroup.com)

### **The McFaddin | Metis Group LLC**

The McFaddin|Metis Group is a middle-market M&A firm that specializes in companies whose value is derived from professional human capital. It has completed over 50 transactions with a total value of over \$500 million.  
[www.mcfaddinmetis.com](http://www.mcfaddinmetis.com)

### **US Capital Partners LLC**

US Capital Partners (“USCP”) is a private investment banking firm, specializing in many different areas of investment banking services. The partners at USCP have successfully completed over \$7 billion in financing and advisory transactions for over 120 middle market companies  
[www.uscapitalpartners.net](http://www.uscapitalpartners.net)

### **William Blair**

William Blair is a Chicago-based investment firm offering investment banking, asset management, equity research, institutional and private brokerage, and private capital to individual, institutional, and issuing clients. William Blair is based in Chicago, and has office locations in 10 cities, including London, New York, Shanghai, and Zurich. It has Approximately 1,100 employees and 170 partners and manages more than \$48 billion in assets.  
[www.williamblair.com](http://www.williamblair.com)

### **Woodbridge Group, Inc.**

Woodbridge Group, Inc. is a middle-market investment bank serving companies located in the Northeast and Middle Atlantic States and working for business owners with businesses that have achieved revenue between \$5 million and \$100 million.  
[www.woodbridgegrp.com](http://www.woodbridgegrp.com)