

Memorandum Office of the County Executive

62125

March 14, 2018

**TO:** The Honorable Board of Acquisition and Contract

FROM: Kenneth Jenkins Deputy County Executive

RE: Authority to enter into an agreement with the Westchester Arts Council, Inc. d/b/a ArtsWestchester ("ArtsWestchester") pursuant to which ArtsWestchester will administer and deliver the County of Westchester's (the "County") cultural services to County residents including the "Maintain Cultural Services" program, managing a County-wide arts-in-education program, providing marketing and information services informing County residents and visitors of the numerous arts opportunities available throughout the County, maintaining and upgrading its website and customer relationship management functions, making free and low-cost space available at its Arts Exchange Building, and developing and implementing Countywide cultural initiatives, in an amount not to exceed One Million Five Hundred Sixty-Six Thousand Five Hundred(\$1,566,500.00) Dollars, commencing January 1, 2018 and terminating December 31, 2018.

The attached Resolution, if approved by your Honorable Board, would authorize the County of Westchester (the "County") to enter into an agreement (the "Agreement") with the Westchester Arts Council, Inc. d/b/a ArtsWestchester ("ArtsWestchester"), pursuant to which ArtsWestchester will administer and deliver the County of Westchester's cultural services to County residents, including the "Maintain Cultural Services" (Challenge) program. ArtsWestchester's administration and deliverance of these services shall also include basic program and project support, arts initiatives in Mount Vernon and Yonkers for special needs residents, transportation for students and seniors to cultural sites, management of a County-wide arts-in-education program, provision of marketing and information services informing County residents and visitors of the numerous arts opportunities available throughout the County, maintenance and upgrading of its website and customer relationship management functions, making free and low-cost space available at the Arts Exchange Building to County artists, non-profit cultural organizations and community groups, and developing and implementing County-wide cultural initiatives. The Agreement shall be in an amount not to exceed One Million Five Hundred Sixty Six Thousand Five Hundred (\$1,566,500.00) Dollars, commencing January 1,

2018 and terminating December 31, 2018, payable pursuant to an approved budget, in four (4) equal quarterly installments. These funds shall be expended by ArtsWestchester to carry out the scope of services attached hereto as Schedule "A" and in accordance with the approved budget attached hereto as Schedule "B".

As more fully described in the scope of services attached as Schedule "A", ArtsWestchester shall manage and deliver the County's cultural services to County residents. These services are designed to enrich the lives of County residents by providing access and involvement in the arts to all County residents. These shall include a robust and diverse array of cultural services, ranging from concerts, exhibitions and performances to family workshops and arts education programs. These cultural amenities enhance the quality of life, bolster Westchester as a desirable place to live and work, and support the county's efforts to attract and retain corporations. ArtsWestchester will provide these services directly and will also subcontract with at least forty (40) eligible organizations to provide these services, including but not limited to Caramoor Center for Music and the Arts, Katonah Museum of Art, Historic Hudson Valley, the Jacob Burns Film Center, the National Trust for Historic Preservation on behalf of Lyndhurst, the Neuberger Museum, Paramount Center, the Performing Arts Center at SUNY Purchase, the Westchester Philharmonic and cultural organizations which shall provide cultural activities and programs specifically within the Cities of Yonkers and Mount Vernon. ArtsWestchester shall provide these services after collaboration with the County's Office of Tourism to ensure that funding is appropriately leveraged.

Pursuant to the Agreement, ArtsWestchester shall partner with cultural organizations, youth groups, school districts and human service agencies throughout the County, in order to provide art services, artist residencies, classes and workshops. ArtsWestchester shall also help districts that serve large populations of students from economically disadvantaged families, including, but not limited to Mount Vernon, Greenburgh and Yonkers, as well as provide outreach to the Ossining and Tarrytown school districts. ArtsWestchester shall also identify candidates for its Directory of Teaching Artists, provide schools and community sites with access to an on-line directory of teaching artists, provide technical assistance for teaching artists and educators, and secure and distribute funds for curricula-based, artist residencies.

Pursuant to the Agreement, ArtsWestchester shall also administer a "Maintain Cultural Services" (Challenge) program that will enable at least twenty-five (25) cultural organizations representing a variety of disciplines to leverage increased private funds in order to provide Westchester residents with affordable cultural programs, events and activities.

In addition, ArtsWestchester will produce a monthly, publication, "ArtsNews" at least twelve to sixteen pages each, which will be inserted into The Westchester County Business Journal, and will be provided to more than two thousand (2,000) individuals on ArtsWestchester's mailing list, libraries, train stations and to various County office buildings.

ArtsWestchester shall further maintain and upgrade its website and customer relationship management functions. Its website: <u>www.artswestchester.org</u>, is designed to serve as a one-stop location for anyone seeking information about arts and culture in the County. The primary feature, an interactive calendar, is accessible from each page and searchable by date, artistic

genre, venue and location, so residents and visitors alike can use one site to easily find information about events offered throughout Westchester County that match their individual preferences. The website provides a page for each of more than one hundred forty (140) cultural organizations, linking to their sites so visitors can easily purchase tickets.

Furthermore, ArtsWestchester will provide free or low-cost space for meetings, rehearsals, workshops, exhibitions, performances and other cultural activities on the Arts Exchange Building's 9<sup>th</sup> floor or in other appropriate spaces throughout the building, exclusive of the Grand Banking Room. ArtsWestchester will manage, schedule and document the use of spaces in the Arts Exchange Building by artists, cultural organizations, and community groups. Artists, cultural organizations, and community groups will utilize space at the Arts Exchange for approximately five hundred (500) hours during the term of the Agreement.

Lastly, ArtsWestchester will develop collaborative marketing activities with other agencies and develop promotional materials that have wider circulation and impact than the marketing of a single event or organization, thus building greater awareness of and participation in cultural activities. ArtsWestchester will develop and implement a collaborative marketing campaigns such as *Music in the Air* resource guide and the centrally located *Jazz Fest*, and through the *Gallery Guide*, a guide available on the ARTSWestchester website. In addition, ArtsWestchester will identify and promote the events of approximately one hundred forty (140) cultural organizations. A significant portion of these events will be free.

The goals and objects of the Agreement will support the public welfare of the County by enabling ArtsWestchester to fulfill its role as the County's designated agency for delivering arts and cultural services to county residents. Working in partnership with not-for-profit cultural organizations throughout the County, ArtsWestchester ensures that County residents have access to a robust and diverse array of cultural services, ranging from concerts, exhibitions and performances to family workshops and arts education programs. These cultural amenities enhance the quality of life of County residents, bolsters the County as a desirable place to live and work, and supports the County's efforts to attract and retain corporations. Arts-in-education strategies that use the arts as instructional tools enhance both teaching and learning. ArtsWestchester has been engaged in arts-in-education for more than two (2) decades, helping schools and districts integrate the arts into classrooms. Experience and research demonstrate that carefully designed, multi-session artist residencies motivate students to learn core curricula, help them retain what they learn longer and enable them to develop critical thinking skills that are necessary for success in college and in the workforce. Hands on, multi-session arts making workshops are equally effective in helping young people and adults develop social and developmental skills. ArtsWestchester's comprehensive marketing program will provide thousands of County residents and visitors with information about local cultural resources available to them and their families.

The goals and objective of the Agreement will be tracked by direct reporting of the results to the County by the Arts Council, through the submission of an interim narrative report covering the period of January 1, 2018 through June 30, 2018, due on or before June 15, 2018 and a narrative report covering the period of July 1, 2018 through December 31, 2018, as well as a final report covering the whole year, due on or before January 15, 2019. However, it should be

noted that ArtsWestchester's subcontracts with cultural organizations run from July 1 through June 30<sup>th</sup> of the subsequent year, and as a result, ArtsWestchester will provide final figures on participation on or before September 30, 2019.

The Agreement is exempt from the Westchester County Procurement Policy pursuant to Section 3(a)xiii thereof.

Accordingly, I recommend and urge your Honorable Board's approval of the annexed Resolution.

KJ/di

### **RESOLUTION**

Upon a communication from the Deputy County Executive, it is hereby:

**RESOLVED,** that the County of Westchester (the "County") is authorized to enter into an agreement with the Westchester Arts Council, Inc. d/b/a ArtsWestchester ("ArtsWestchester") pursuant to which ArtsWestchester will administer and deliver the County of Westchester's cultural services to County residents, including the "Maintain Cultural Services" (Challenge) program, manage a County-wide arts-in-education program, provide marketing and information services informing County residents and visitors of the numerous arts opportunities available throughout the County, make free and low-cost space available at the Arts Exchange Building, and develop and implement County-wide cultural initiatives, in an amount not to exceed One Million Five Hundred Sixty Six Thousand Five Hundred (\$1,566,500.00) Dollars, as set forth in Schedules "A"-"C" which are attached hereto, payable pursuant to an approved budget in four (4) equal quarterly installments, commencing January 1, 2018 and terminating December 31, 2018, and be it further

**RESOLVED**, that the Agreement is subject to County appropriations; and be it further

**RESOLVED**, that the Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate the Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Service Provider, then the Service Provider shall have the right to terminate the Agreement upon reasonable prior written notice; and be it further

**RESOLVED,** that the County Executive or his authorized designee, is hereby authorized to execute any documents and take any actions reasonably necessary and appropriate to effectuate the purposes of this Resolution.

### Account to be Charged/Credited

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	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
	101	52	2010	5100		\$1,566,500

Budget Funding Year(s)	2018Start Date1/1/	18 End Date <u>12/31/18</u>
(must match resolution)		

Funding Source

Tax Dollars	\$1,566,500
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State Aid\_\_\_\_\_

**\$** 1,566,500

Federal Aid\_\_\_\_\_

(must match resolution)

Other\_\_\_\_\_

### **SCHEDULE "A"**

### **2018 SCOPE OF SERVICES**

Under the terms of the contract, ArtsWestchester shall provide the following services:

1) Administer the county's cultural services contracts including Basic Program Support and Project Support, as well as arts initiatives in Mount Vernon and Yonkers, to deliver arts services to people with special needs and for transportation for students and seniors to cultural sites

2) Manage a county-wide arts-in-education program

3)Provide public information services that keep county residents and visitors abreast of cultural opportunities available in Westchester

4) Maintain and upgrade a cultural events website and customer relationship management functions

5)Make free and low-cost rehearsal, meeting and exhibition/performance space at the Arts Exchange available to Westchester artists, non-profit cultural organizations and community groups

6)Develop and implement county-wide cultural initiatives.

# 1. ADMINISTER THE COUNTY'S CULTURAL SERVICES

### **Public Purpose:**

The contract enables ArtsWestchester to fulfill its role as the county's designated agency for delivering arts and cultural services to county residents. Working in partnership with not-for-profit cultural organizations throughout the county, ArtsWestchester insures that residents have access to a robust and diverse array of cultural services, ranging from concerts, exhibitions and performances to family workshops and arts education programs. These cultural amenities enhance the quality of life, bolster Westchester as a desirable place to live and work, and support the county's efforts to attract and retain corporations.

### **Statement of Service:**

ArtsWestchester manages and oversees the county's cultural services, through a competitive review process. The process insures that subcontractors are selected on a fair and impartial basis. The services are designed to enrich the lives of county residents and communities through access and involvement in the arts. ArtsWestchester will:

• Subcontract with eligible organizations and, as appropriate, artists through the following categories: Basic Program Support, Project Support, Mount Vernon Arts Initiative, Yonkers Arts Initiative, and Special Needs. Of the total annual contract amount ArtsWestchester subcontract no less than \$ 892,500 to not-for-profit arts organizations and groups providing cultural services

- Administer a "Maintain Cultural Services" (Challenge) program that will enable at least 30 cultural organizations representing a variety of disciplines to leverage increased private funds in order to provide Westchester residents with affordable cultural programs, events, and activities
- Make the grants programs more accessible and efficient by managing an electronic on-line system for its grants process via www.artswestchester.org for the following categories: Basic Program Support, Mount Vernon Arts Initiative, Yonkers Arts Initiative, Special Needs
- Provide students/seniors with transportation to cultural sites in Westchester
- Inform various constituencies about the economic impact of the arts on Westchester's economy.

ArtsWestchester distributes guidelines specifying the criteria for each category. The applicants provide information about organizations' mission, audiences, programs, services, and financial status. ArtsWestchester provides technical assistance to potential applicants; convenes a panel to review the applications and manages the panel process. (In some cases such as special needs and the community arts initiatives, the Grants Committee of the Board of Trustees may serve as the panel). The panel reviews proposals and prepares recommendations for a committee of the Board of Trustees. The Board of Trustees reviews the committee's recommendations and in consultation with the county, makes a final decision on awards. Transportation funds are distributed to eligible organizations on a first-come, first served bases.

ArtsWestchester monitors services provided by subcontractors and does "due diligence" on behalf of the county via site visits, meetings, and written reports and measurable outcomes. In consultation with the Grants Committee of ArtsWestchester's Board of Trustees and with the county, organizations may be recommended for multi-year funding.

Throughout the year, ArtsWestchester provides on-going technical assistance and professional development opportunities for subcontractors, helping them to build their capacity and service quality.

ArtsWestchester also manages a membership program for not-for-profit, county-based cultural organizations (affiliates) and other groups and agencies that include the arts and culture in their programming. Members have posting privileges on our website for events and promotional information. ArtsWestchester convenes peer-group meetings throughout the year, invites members to join cultural collaborations, provides on-going advice and guidance, and holds professional development opportunities.

Proposed Outcomes of Service

ArtsWestchester will:

 Contract with at least 40 organizations that provide on-going arts services or cultural programs/projects of merit to County residents<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Some subcontracts run through 2018

- Serve at least 725,000 individuals and 110,000 children (K-12) through these subcontracts
- Enable cultural organizations collectively to raise \$180,000
- Contract with at least five Yonkers-based cultural organizations or artists that will provide a total of at least six cultural activities/programs that are in addition to or an enhancement of their basic programming
- Serve at least 3,500 residents of Yonkers.
- Contract with at least five Mount Vernon-based cultural organizations or artists that will provide a total of at least six cultural activities/programs.
- Serve approximately 3,000 residents of Mount Vernon.
- Provide at least 10 artist residencies /arts programs and services specifically designed for people with special needs
- Engage at least 400 people with special needs (including but not limited to cognitive, developmental, physical disabilities, chronic illness; those who live in shelters or who have suffered from abuse; low income residents) will participate in arts activities
- Provide transportation to Westchester cultural sites for at least 1,000 seniors / students.

# 2. MANAGE ARTS-IN-EDUCATION AND ARTS EDUCATION SERVICES

# Public Purpose.

Arts-in-education—strategies that use the arts as instructional tools—enhance both teaching and learning. Experience and research demonstrate that carefully designed, multi-session artist residencies motivate students to learn core curricula, help them retain what they learn longer and enable them to develop critical thinking skills that are necessary for success in college and in the workforce. In addition to improving teaching and learning in school settings, artist residencies have proven to be effective in helping young people and adults improve social and developmental skills. Homeless shelters, programs for seniors, Head-start centers, after-school and prevention programs, shelters and other human service agencies benefit from the arts-in-education services ArtsWestchester provides.

# Statement of Services:

ArtsWestchester will:

- Partner with artists, cultural organizations, youth groups, school districts, and human service agencies throughout the county to provide artist residencies, classes and workshops
- Assist districts that serve large populations of students from low and moderate income families, such as Greenburgh and Mount Vernon.
- Disseminate information about best practices and model programs.
- Keep educators and the cultural sector informed of current policies and practices.
- Identify candidates for its Directory of Teaching Artists and conduct a competitive process to select artists qualified to conduct residencies in schools and other settings.

- Provide schools and community sites with access to an on-line directory of teaching artists with the skills, training and experience to conduct on-site artist residencies.
- Provide technical assistance and professional development opportunities for teaching artists, educators and staff of human service agencies.
- Secure and distribute funds for artist residencies
- Develop educational materials and/or activities related to exhibitions at the Arts Exchange

### **Proposed Outcomes of Service:**

ArtsWestchester will:

- Provide at least 1,000 hours of technical assistance for teaching artists
- Serve at least 500 students and adults through artist residencies, exclusive of those served via contracts with other county agencies or departments
  - Develop learning materials/activities related to at least two exhibitions at the Arts Exchange

### 3. PROVIDE PUBLIC INFORMATION SERVICES

**Public Purpose:** ArtsWestchester's comprehensive marketing program provides thousands of county residents with information about local cultural resources available to them and their families. ArtsWestchester will continue to build its capacity to provide information services to both residents and visitors, including young adults and the county's growing number of senior citizens. In addition to the benefits that individuals/families derive from participating in the arts, increasing attendance at cultural events yields a significant economic impact. An independent study undertaken by Americans for the Arts concludes that Westchester's not-for-profit arts industry bolstered the economy by \$172.3 million. With the cutbacks of *The New York Time's* Westchester section and reduced cultural coverage in *The Journal News*, ArtsWestchester has become the public's single most important resource for cultural information.

### **Statement of Service:**

**A. "ArtsNews**." Recognizing that the county's vibrant cultural life helps attract and retain businesses, ArtsWestchester will produce and distribute a monthly publication, "ArtsNews." As a service to the business community and its employees, we will insert "ArtsNews" into the "Westchester County Business Journal." In addition, we will distribute "ArtsNews" to the more than 2,000 individuals on our mailing list, and bulk distribute to libraries, train stations, coffee shops, medical offices, hospitals, senior centers, and various public office buildings. This publication is the most comprehensive printed arts calendar in the county, with an online, abbreviated e-mail version distributed weekly. This broad distribution builds the community's awareness of the number, variety and diversity of the county's cultural offerings and boosts ticket sales, audiences and

earned income for cultural organizations. Specifically, ArtsWestchester will print and distribute ten issues of at least 12 to 16 pages of "ArtsNews," and insert into "Westchester Business Journal" and into all editions of "The Examiner", reaching residents in White Plains, Northern Westchester, and Putnam County.

### **Proposed Outcomes of Service:**

ArtsWestchester will

- Promote more than 1500 arts / cultural programs, including exhibitions, concerts, family-friendly events, and workshops, annually in the "ArtsNews" calendar.
- Increase the distribution of "ArtsNews" to include at least 15 additional Westchester drop-off sites in 2018.
- Repurpose the content of "ArtsNews" by publishing it on other media platforms such as "The Patch and "WAG" magazine, expanding the exposure of cultural organizations featured in the paper and giving more residents access to the information
- Increase "ArtsNews" readership by 5% over 2017.

**B. "Arts (e) News" (formerly "ArtseNews").** ArtsWestchester will research, write and distribute a weekly electronic newsletter highlighting public programs presented by arts and cultural organizations throughout Westchester.

### **Proposed Outcomes of Service:**

- Reach a readership of 9,000 with "Arts (e) News"
- Provide member cultural organizations with complementary ads in "Arts(e)News," totaling at least 20 annually

## 4. WEBSITE

**Website.** The site, <u>www.artswestchester.org</u>, is designed to serve as a one-stop for anyone seeking information about arts and culture in Westchester. The primary feature, an interactive calendar, is accessible from each page and searchable by date, artistic genre, venue and location, so residents and visitors alike can use one site to easily find information about events offered throughout Westchester County that match their individual preferences. The website provides a page for each of more than 120 cultural organizations, linking to their sites so visitors can easily purchase tickets.

ArtsWestchester will continue to incorporate a customer relationship management system, enabling us to provide customer services, notices, and opportunities to website users and to a broad spectrum of constituents, enhancing ArtsWestchester's capacity to communicate effectively with the nonprofit arts sector, artists, and the public.

### **Proposed Outcomes of Service:**

ArtsWestchester will:

- make the site more accessible by continuing improvements to the visual aspects and functionality of the site
- improve content by providing technical assistance to cultural organizations and artists represented on the site
- increase the number of annual visits to www.ArtsWestchester.org by 5% over the course of the contract year
- increase the number of annual unique visitors to the website by 5% over the course of the year
- increase the number of page views to the website by 5% over the course of the year
- [Continue to promote discount tickets and package deals on the ArtsWestchester website and through social media; work with the county's cultural organizations and artists to provide more complete and robust directories of cultural organizations, artists, and teaching artists, making the information easily accessible for use by other organizations and by the general public

# 5. ASSIST CULTURAL ORGANIZATIONS WITH SPACE AT THE ARTS EXCHANGE

## **Public Purpose**

Many of Westchester's small and mid-size organizations lack their own facilities and find it increasingly difficult to find appropriate, affordable space that is available on a regular basis for meetings, rehearsals, or cultural programs serving county residents. Local artists are also in need of venues to showcase their work. ArtsWestchester will meet these needs.

## **Scope of Service**

ArtsWestchester will provide free or low-cost space for meetings, rehearsals, workshops, exhibitions, performances and other cultural activities on the Arts Exchange's 9<sup>th</sup> floor, which has been adapted for new use as a cultural venue, or in other appropriate spaces throughout the building, except the Grand Banking Room.

ArtsWestchester will manage, schedule and document the use of spaces in its facility, the Arts Exchange, by artists, cultural organizations and community groups.

## **Outcome of Service**

• At least five artists/groups will utilize space in ArtsWestchester's building during the year

• Artists/groups will utilize space in the building for approximately 500 hours.

## 6. COUNTY-WIDE PROGRAMS

ArtsWestchester develops collaborative marketing activities with other agencies and producing promotional materials that have wider circulation and impact than the marketing of a single event or organization, thus building greater awareness of and participation in cultural activities. ArtsWestchester aggregates and promotes events under broad county-wide campaigns such as "What's Hot In Westchester?" Due to a significant decrease in media coverage of cultural programs and assets in Westchester County and the resulting impact on attendance and earned income, ArtsWestchester will intensify its efforts in county-wide marketing efforts and collaborations.

### Scope of Service

A. Collaborative Programs. ArtsWestchester will continue to promote collaboratively county-wide programs such as "Music in the Air" resource guide, and the centrally-located Jazz Fest, as well as promoting cultural resources through specific guides on our website, such as the "Gallery Guide". ArtsWestchester also will work collaboratively with the County's Office of Tourism to promote Westchester as a cultural destination.

### **Proposed Outcomes of Service:**

• ArtsWestchester will develop dedicated pages on www.artswestchester.org for county-wide collaborations and include event information in "ArtsNews," "The Examiner," and "Westchester Business Journal." Our promotions of "Music in the Air "will reach 140,000 people.

## B. Increase promotion of the events of 140 cultural organizations.

ArtsWestchester will continue to build public awareness of and increase the use of its website, www.artswestchester.org, which promotes the activities and events of cultural organizations throughout the county. One way ArtsWestchester will do this is through an aggressive weekly promotion of "Top 5 Arts Picks" and free/discounted tickets to assist audience growth and expand public participation in the arts by residents and visitors. ArtsWestchester will work with cultural organizations to inform the public of these opportunities.

### **Proposed Outcomes of Service:**

- ArtsWestchester will drive more than a 5% increase in unique web visitors through targeted county-wide marketing initiative.
- ArtsWestchester will track impressions and click-throughs for each of the disparate event marketing campaigns.

Traffic to ArtsWestchester's calendar page will also increase at least 5% during the promotional campaign

### **REPORTING SCHEDULE**

ArtsWestchester will submit reports twice a year:

- 1<sup>st</sup> report. Narrative report covering the period January-June 2018 due June 15, 2018.
- 2<sup>nd</sup> report. Narrative covering the period July 1, 2018 through December 2018; report card covering the full year, due January 15, 2019. (Note: some of ArtsWestchester's subcontracts with cultural organizations end in June 2019 As a result, ArtsWestchester will provide final figures on participation in September 30, 2019.

# <u>SCHEDULE "B"</u> <u>2018 BUDGET</u>

# **Subcontracts for Cultural Services**

Subcontracts	\$ 892,500
Administration of	
countywide grants	
program	\$155,500
Technical assistance	
to cultural orgs and	
artists	\$35,000
Maintain Cultural	
Services ("Challenge")	\$200,000

# **Other Programs and Services**

U U	
Arts in Education	\$50,000
Countywide	
Marketing	
Programs	\$60,000
Public Information	\$85,000
Website and	
Customer	
Relationship	
System	\$40,000
Rehearsal and	
program space	\$36,500
Transportation to	
cultural sites	\$12,000
TOTAL	
CONTRACT	1,566,500

#### SCHEDULE "C"

### ORGANIZATIONS THAT MAY BE CONSIDERED FOR SUBCONTRACTS TO DELIVER CULTURAL SERVICES FOR USE OF SPACE AND FOR PARTICIPATION IN THE BUS TRANSPORTATION PROGRAM\*

AC-BAW Actors Conservatory Theatre Andrus Early Learning Center Antonia Arts Arc Stages Arc of Westchester Artist in You Arts and Culture Committee, Town of Greenburgh Arts10566 Asbury Methodist Church of Crestwood Axial Theatre Ballet des Ameriques Bedford Playhouse Black Marble Duo Blue Door Art Center Bronxville Women's Club Caramoor Center for Music & the Arts. Inc. Castle Gallery, Cerebral Palsy of Chappaqua Orchestra Charis Chamber Voices CityFest Clay Art Center Clear View School Clocktower Players Color Camera Club of Westchester Copland House Country Dancers of Westchester Cross-Cultural Connection Croton Council on the Arts Dobbs Ferry Public Library Downtown Music at Grace Embark Peekskill **Emelin** Theatre Field Library Fine Arts Orchestral Society of Yonkers Friends of John Jay Homestead Friends of Music Concerts Golden Apple Chorus Gordon Parks Foundation Gospel Knights Greenburgh Public Library Groundwork Hudson Valley Hamm and Clov Stage Co.

Hammond Museum & Japanese Stroll Garden Harrison Council for the Arts Harrison Players Historic Hudson Valley Hoff-Barthelson Music School Hudson Chorale Hudson River Museum Hudson River Potters Hudson Stage Company Hudson Valley Center for Contemporary Art Hudson Valley Writers' Center India Center of Westchester Iona College Council on the Arts Irvington Public Library Irvington Town Hall Theatre Jacob Burns Film Center Jay Heritage Center Jazz Forum Arts, Inc. JCC of Mid-Westchester John Jay Homestead State Historic Site Katonah Museum of Art Lagond Music School Larchmont-Mamaroneck Comm. Television Lifetime Arts Lincoln Depot Museum Little Radical Theatrics Lyndhurst, a National Trust Historic Site Magic Box Productions Money Makin' Mob Mount Vernon Arts and Culture Council Mount Vernon Public Library Mount Vernon Theatre Co. Music Conservatory of Westchester Museum of Art and Culture Myers Foundation Neighborhood House Neuberger Museum of Art New Castle Historical Society Museum New Choral Society of Central Westchester NewFlex Hoops

New Rochelle Councilon the Arts New Rochelle Opera, New Rochelle Public Library New Westchester Symphony Niji No Kai Northern Star Quilters Nowodworski Foundation O'Bey Foundation OCA - Westchester and Hudson Valley O'Silas Gallery Ossining Public Library Paramount Hudson Valley Arts Peekskill Arts Alliance Pelham Art Center, Inc. Performing Arts Center Purchase College Phoenix Arts. Inc. Picture House PJS Jazz Society Play Group Theatre Red Monkey Theatre Group Revelators **RiverArts** Rye Arts Center Rye Arts Center Sarah Lawrence College Scarsdale Arts Council School of the Arts at Purchase College Somers Historical Society Sound Shore Chorale Schoolhouse Theater Schuyler Foundation for Career Bridges Songcatchers, Inc. Stage Love Theater Company Steffi Nossen School of Dance Summit Music Festival Taconic Opera Tarrytown Music Hall Tutti Bravi Productions Untermyer PerformingArts Council. Inc. Urban Studios Unbound Westchester Chamber Symphony Westchester Children's Museum

Westchester Chordsmen	Westchester Putnam	Westchester Public/Private
Westchester Glee Chorus	Youth Symphony	Partnership for Aging Services
Westchester Italian Cultural	Westchester Symphony	Westchester Italian American
Center	Orchestra	Cultural Center
Westchester Jazz Orchestra	Westchester Symphonic	White Plains Performing Arts
Westchester Musicians Guild	Winds	Center, Inc.
Westchester Oratorio Society	Westchester Performing	Yellow Finch Project
Westchester Performing	Ensemble	YoFi Fest
Ensemble	Westchester Philharmonic	Youth Theatre Interactions
Westchester Philharmonic		

Notes: 1. This list is in formation. ArtsWestchester will review proposals from artists and community groups on a case-by-case basis.

2. Members of ArtsWestchester's Artist Directory and Directory of Teaching artists are also eligible to use space in ArtsWestchester's building.

\*Although ArtsWestchester may partner with the Hudson River Museum on specific cultural initiatives, since Westchester County directly supports the museum, it is not eligible for Basic Program Support, Project Support, or the Challenge.