Energy Prospectus Group
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ONEOK Partners, L.P.

Company Profile

September 18, 2016

Management

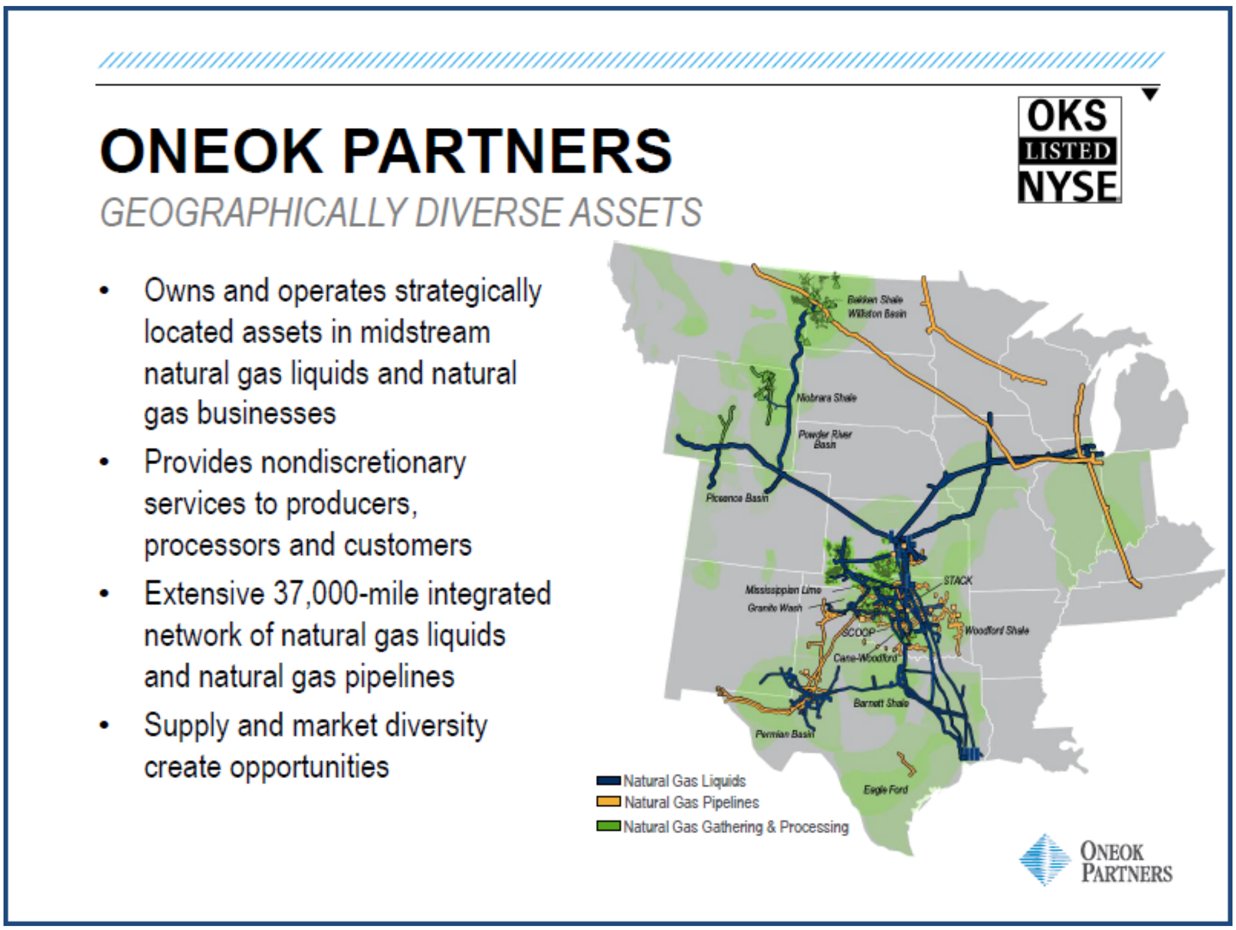
Terry K Spencer - President and CEO
Robert F. Martinovich – EVP, CAO
Walter S. Hulse III – EVP, Strategic Planning and Corporate Affairs
Wesley J. Christensen – SVP, Operations
Stephen W. Lake – SVP, General Counsel and Assistant Secretary
Derek S. Reiners – SVP, CFO and Treasurer
Charles M. Kelley – SVP, Corporate Planning and Development

www.oneokpartners.com

EPG Commentary by Dan Steffens

ONEOK Partners, LP (NYSE: OKS) is a midstream master limited partnership (MLP) in our ***High Yield Income Portfolio.*** I added it to the portfolio because it has growth locked in by upstream growth in the SCOOP/STACK play in Oklahoma and the Permian Basin. Cash flow from operations continues to increase. Current cash distributions to unit holders are \$0.79/Qtr. **I expect distributions to increase in 2017**.

"We expect 2016 earnings to be driven by continued natural gas and natural gas liquids volume growth across our integrated pipeline system, with strong 2015 year-end performance providing us momentum into 2016. Our substantial backlog of well connects, flared gas inventory in the Williston Basin and uncompleted wells provides considerable visibility into our 2016 volumes," - Terry K. Spencer, President & CEO ONEOK and ONEOK Partners.



ONEOK Partners, L.P.

"Our commodity price outlook remains cautious for 2016. However, we expect the partnership's 2016 earnings to increase compared with 2015 guidance, primarily from volume and fee-based margin increases, resulting in increased distributable cash flow.

"At ONEOK Partners, we remain committed to maintaining our investment-grade credit ratings, sustaining our current distribution and achieving distribution coverage of 1.0 times or better in 2016 at current NYMEX future strip pricing of $40 to $45 per barrel of crude. ONEOK Partners does not expect to access the public equity markets in 2016 and well into 2017," said Spencer. *"If needed, ONEOK continues to be well-positioned to provide financial support to ONEOK Partners. We have a long history of prudent financial decision-making, as demonstrated by the $750 million of equity raised at the partnership this past summer, and we will continue to make decisions that are in the best long-term interest of our investors at both ONEOK and the partnership to create value, reduce risk and protect the partnership's investment-grade credit rating.*

*"The partnership has a **solid balance sheet and ample liquidity**, including access to our commercial paper program and $2.4 billion credit facility, to support our current capital-growth program and fund the 2016 long-term debt maturities,"* Spencer said. *"We continue to evaluate long-term debt financing alternatives for our 2016 debt maturities, but our strong liquidity position allows us to be opportunistic when refinancing. Additionally, ONEOK has no maturities until 2022 and an unutilized $300 million credit facility. The credit facility can be drawn to facilitate purchasing partnership equity, with the expectation to repay those borrowings with internally generated cash flow.*

"ONEOK Partners is well-positioned to not only withstand the low commodity price and uncertain capital market environment but also to take advantage of opportunities," added Spencer. *"Our strong position in the Williston Basin continues to serve us well, and we continue to benefit from a large natural gas supply backlog in the basin. Our natural gas pipelines segment is well-positioned to expand its fee-based natural gas export capabilities in the future, particularly to Mexico where we have key relationships through our joint venture Roadrunner Gas Transmission pipeline. Our large and extensive natural gas liquids business maintains a growing position in the emerging STACK and SCOOP plays in Oklahoma, and we remain well-positioned in the Gulf Coast to take advantage of ethane demand growth potential over the next two years."*

"The partnership has significant ethane volume and fee-based earnings upside as natural gas processors start to recover ethane. Approximately one-third of all U.S. ethane being rejected is on our system, which presents a great opportunity for the partnership going forward," said Spencer. "Our NGL volume growth outlook starting in 2017 reflects the potential for increased ethane recovery of up to 150,000 barrels per day, primarily in the Mid-Continent and Rockies, as demand from new world-scale petrochemical facilities comes on line."

My Fair Value Estimate for OKS is $46.00/unit

Compare to First Call's 12-month Price Target of $41.84

Disclosure: I do not have a position in OKS. I do not intend on buying or selling any units in the next 72 hours. I wrote this profile myself, and it expresses my own opinions. I am not receiving compensation for it from the company. I have no business relationship with any company whose stock is mentioned in this article.

ONEOK Partners, L.P.

Company Profile

September 18, 2016

Company Overview

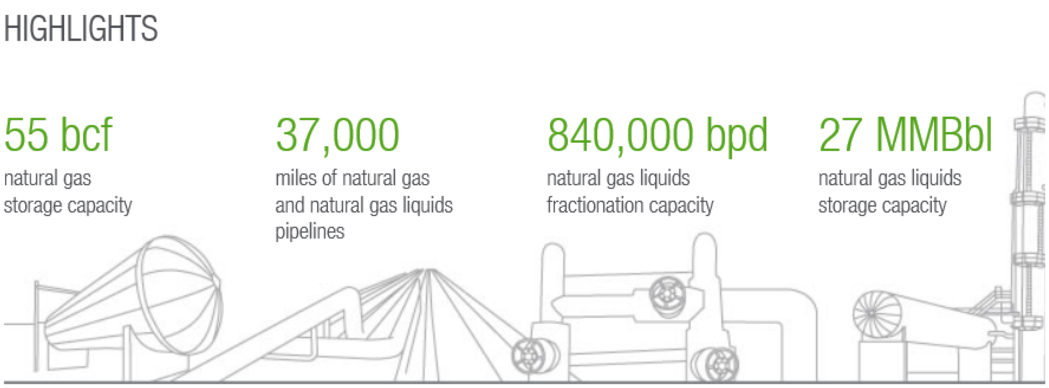
ONEOK Partners, LP (NYSE: OKS) is a midstream master limited partnership (MLP) with strategic assets that are connected to prolific supply basins with access to key markets. It provides non-discretionary services to natural gas producers and various customers.

The MLP's sole general partner is a subsidiary of **ONEOK Inc. (NYSE: OKE)**, a pure-play publicly traded general partner, which owns 41.2 percent of the overall partnership interest, as of December 31, 2015. OKE was founded in 1906.

OKS is one of the largest publicly traded master limited partnerships and owns one of the nation's premier natural gas liquids (NGL) systems, connecting NGL supply in the Mid-Continent, Permian and Rocky Mountain regions with key market centers and is a leader in the gathering, processing, storage and transportation of natural gas in the U.S.

Operations are conducted through the following three business segments:

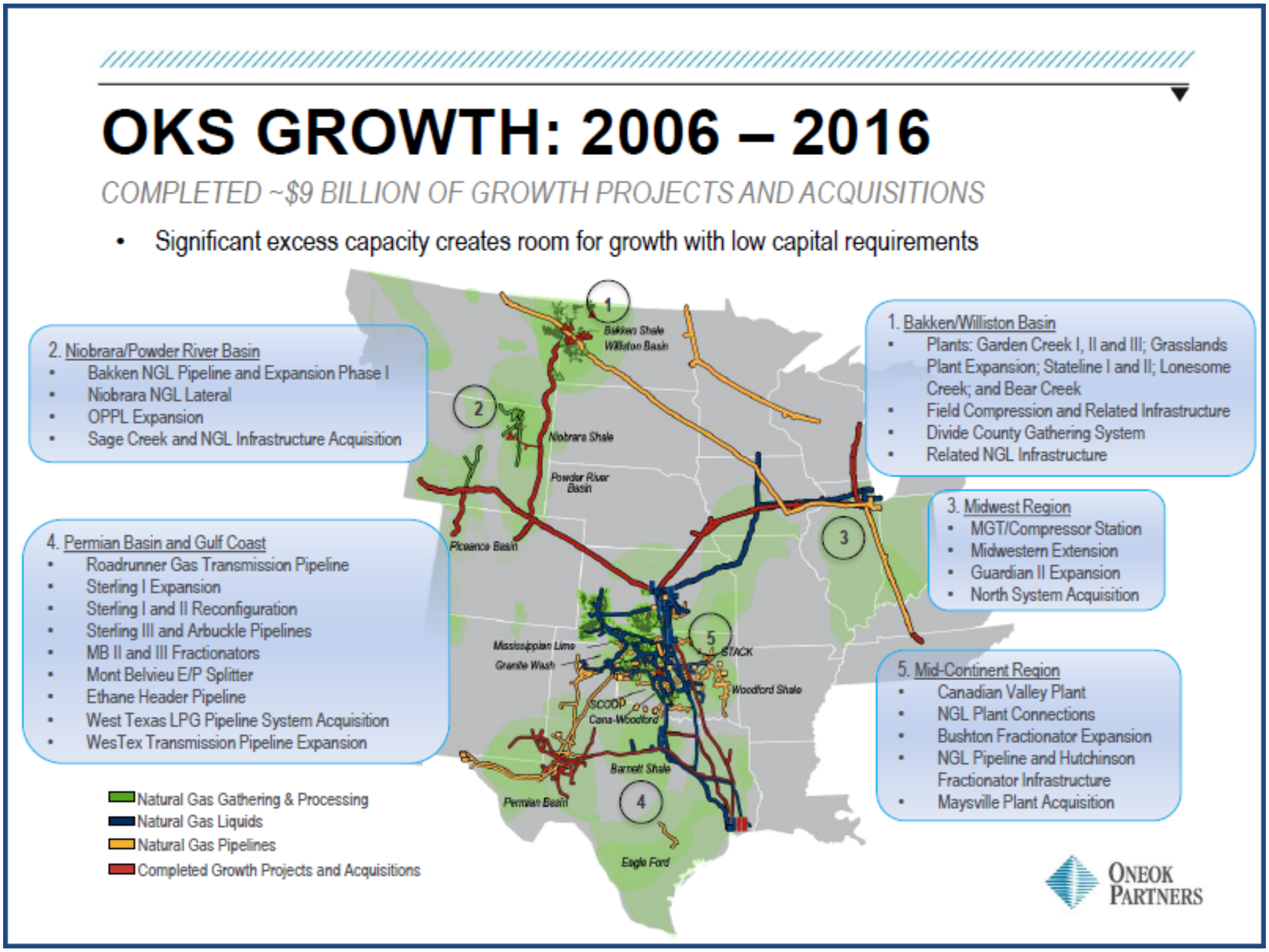
- Natural Gas Gathering and Processing
- Natural Gas Pipelines
- Natural Gas Liquids



The partnership was formerly Northern Border Partners, L.P. which was formed in 1993. On May 17, 2006, Northern Border Partners (NYSE: NBP) was renamed ONEOK Partners, L.P. Trading of ONEOK Partners common units on the New York Stock Exchange under the symbol OKS was effective May 22, 2006.

In April 2006, ONEOK Inc. completed the largest and perhaps the most significant series of transactions in its century-long history. As a key part of the multifaceted deal, ONEOK sold all of its natural gas gathering and processing; natural gas liquids gathering, fractionation, transportation and storage; and inter- and intra-state natural gas pipelines and storage businesses to ONEOK Partners.

For these assets, ONEOK Partners paid $1.35 billion in cash. It also issued to ONEOK approximately 36.5 million limited partner units, which are traded on the New York Stock Exchange under the symbol OKS.



2nd Quarter 2016 Highlights:

- Second-quarter 2016 net income attributable to ONEOK Partners and adjusted earnings before interest, taxes, depreciation and amortization increased 25 and 18 percent, respectively, compared with the second quarter 2015;
- Second-quarter 2016 distribution coverage ratio was 1.15; and

- Second-quarter 2016 natural gas volumes processed increased 12 percent and natural gas liquids volumes fractionated increased 10 percent, compared with the second quarter 2015.

ONEOK Partners	Three Months Ended June 30, 2016		Three Months Ended June 30, 2015		Six Months Ended June 30, 2016		Six Months Ended June 30, 2015	
	(Millions of dollars, except per unit and coverage ratio amounts)							
Net income attributable to ONEOK Partners	**$**	**261.5**	$	209.8	**$**	**515.0**	$	355.4
Net income per limited partner unit	**$**	**0.54**	$	0.44	**$**	**1.06**	$	0.65
Adjusted EBITDA (a)	**$**	**455.8**	$	387.3	**$**	**900.4**	$	711.6
DCF (a)	**$**	**367.2**	$	276.9	**$**	**714.8**	$	494.1
Cash distribution coverage ratio (a)		**1.15**		0.88		**1.11**		0.74

(a) Adjusted EBITDA; distributable cash flow (DCF); and cash distribution coverage ratio are non-GAAP measures. Reconciliations to relevant GAAP measures are attached to this news release.

"ONEOK Partners continues to post solid 2016 financial results as natural gas and natural gas liquids volumes increased across all three business segments year over year," said Terry K. Spencer, president and chief executive officer of ONEOK Partners. "Our well-positioned assets and approximately $9 billion in capital-growth projects and acquisitions since 2006 provide opportunities for continued earnings growth without significant additional infrastructure needs or capital spending, particularly in the natural gas liquids segment.

"Our natural gas liquids segment continues to be a key driver of fee-based growth for the partnership, with segment operating income and adjusted EBITDA in the first half of 2016 increasing more than 25 percent compared with the same period last year," Spencer said. "We continue to expect a significant benefit from ethane recovery beginning in 2017 and have already observed intermittent periods of higher recovery on parts of our system this year. While prices have begun to improve, we haven't yet seen a large revenue increase from ethane recovery because a portion of the fees associated with the increased volumes were previously being earned through minimum volume commitments.

"In addition to ethane, new NGL supply opportunities are available in our natural gas liquids segment in the growing STACK and SCOOP plays in Oklahoma," he continued. "ONEOK Partners currently provides NGL gathering, transportation and fractionation services in these plays and is well-positioned, along with our natural gas gathering and processing segment, to benefit from continued growth opportunities in the region.

"Our natural gas gathering and processing segment also recorded increased volumes in the first half of 2016 and continues to benefit from contract restructuring efforts that began in 2015," Spencer said. "Our continuing contract restructuring efforts contributed to an 8 cent, or 12 percent, increase in the segment's average fee rate for the second quarter, compared with the first quarter 2016.

"We've taken the commercial, operational and financial steps to enable us to continue to grow our earnings in spite of a difficult commodity price environment," Spencer concluded. "Our focus on stable, fee-based earnings growth has positioned us well for the remainder of 2016."

Financial Update

Second-quarter 2016 results benefited from higher NGL volumes gathered and fractionated and higher natural gas volumes gathered and processed, compared with the same period in 2015, as well as increased fee-based earnings in the natural gas gathering and processing segment. Higher volumes and fee rates drove increases in second-quarter 2016 operating income of 20 percent and adjusted EBITDA of 18 percent, compared with the same period in 2015.

Ethane rejection continues across the partnership's system; however some natural gas processors are intermittently alternating between ethane recovery and rejection. Ethane rejection levels on the partnership's natural gas liquids gathering system decreased to approximately 150,000 barrels per day (bpd) in the second quarter 2016, compared with an average of more than 175,000 bpd during the second half of 2015 and first quarter of 2016, primarily related to natural gas processing plants in the Mid-Continent moving in and out of ethane recovery. The partnership expects ethane rejection levels to continue to fluctuate for the remainder of 2016.

	Three Months Ended June 30,		Six Months Ended June 30,	
ONEOK Partners	**2016**	**2015**	**2016**	**2015**
		(Millions of dollars)		
Operating income	**$ 325.6**	$ 271.7	**$ 643.8**	$ 468.6
Operating costs	**$ 181.8**	$ 166.6	**$ 352.1**	$ 344.8
Depreciation and amortization	**$ 98.5**	$ 86.2	**$ 192.2**	$ 172.0
Equity in net earnings from investments	**$ 32.4**	$ 30.0	**$ 65.3**	$ 61.0
Adjusted EBITDA	**$ 455.8**	$ 387.3	**$ 900.4**	$ 711.6
Capital expenditures	**$ 136.4**	$ 285.4	**$ 332.3**	$ 628.4

Higher second-quarter 2016 results primarily benefited from:

- Higher NGL fee-based exchange-services volumes primarily from recently connected natural gas processing plants and decreased ethane rejection in the Mid-Continent and Williston Basin;
- Higher average fee rates resulting from contract restructuring in the natural gas gathering and processing segment;
- Natural gas volume growth in the Williston Basin; and
- Higher transportation revenues in the natural gas pipelines segment.

Operating costs increased in the three- and six-month 2016 periods, compared with the same periods in 2015, due primarily to higher employee-related costs associated with incentive and medical benefit plans.

Capital expenditures decreased in the three- and six-month periods in 2016, compared with the same periods in 2015, due to projects placed in service in 2015, proactive spending reductions to align with customer needs and lower well connect activities in the natural gas gathering and processing segment.

ONEOK Partners' second quarter 2016 distributable cash flow and distribution coverage ratio benefited from a one-time, approximately $15 million increase in the quarter due to a change in the timing of cash distributions received from the partnership's equity-method investment in Northern Border Pipeline. Beginning in the second quarter 2016, cash distributions related to the partnership's 50 percent ownership interest in the pipeline will be received monthly instead of quarterly.

ONEOK Partners Highlights:

- Reporting second-quarter 2016 net income and operating income increases of approximately 25 and 20 percent, respectively, compared with the second quarter 2015;
- Reporting second-quarter 2016 and first-half 2016 distribution coverage of 1.15 times and 1.11 times, respectively;
- Maintaining 2016 net income guidance of approximately $1.12 billion, adjusted EBITDA guidance of approximately $1.88 billion and DCF guidance of approximately $1.39 billion;
- Announcing fourth-quarter 2016 expected completion dates for the second phase of the Roadrunner Gas Transmission pipeline (Roadrunner) project and the 260 million cubic feet per day (MMcf/d) WesTex Transmission Pipeline expansion, which were both originally expected to be complete in the first quarter 2017. The second phase of the Roadrunner joint venture project will add an additional 400 MMcf/d of capacity to the pipeline. Both projects are fully contracted;
- Continuing to improve leverage and achieving a GAAP debt-to EBITDA ratio of 4.4 times as of June 30, 2016; and
- Declaring in July 2016 a second-quarter 2016 distribution of 79 cents per unit, or $3.16 per unit on an annualized basis.

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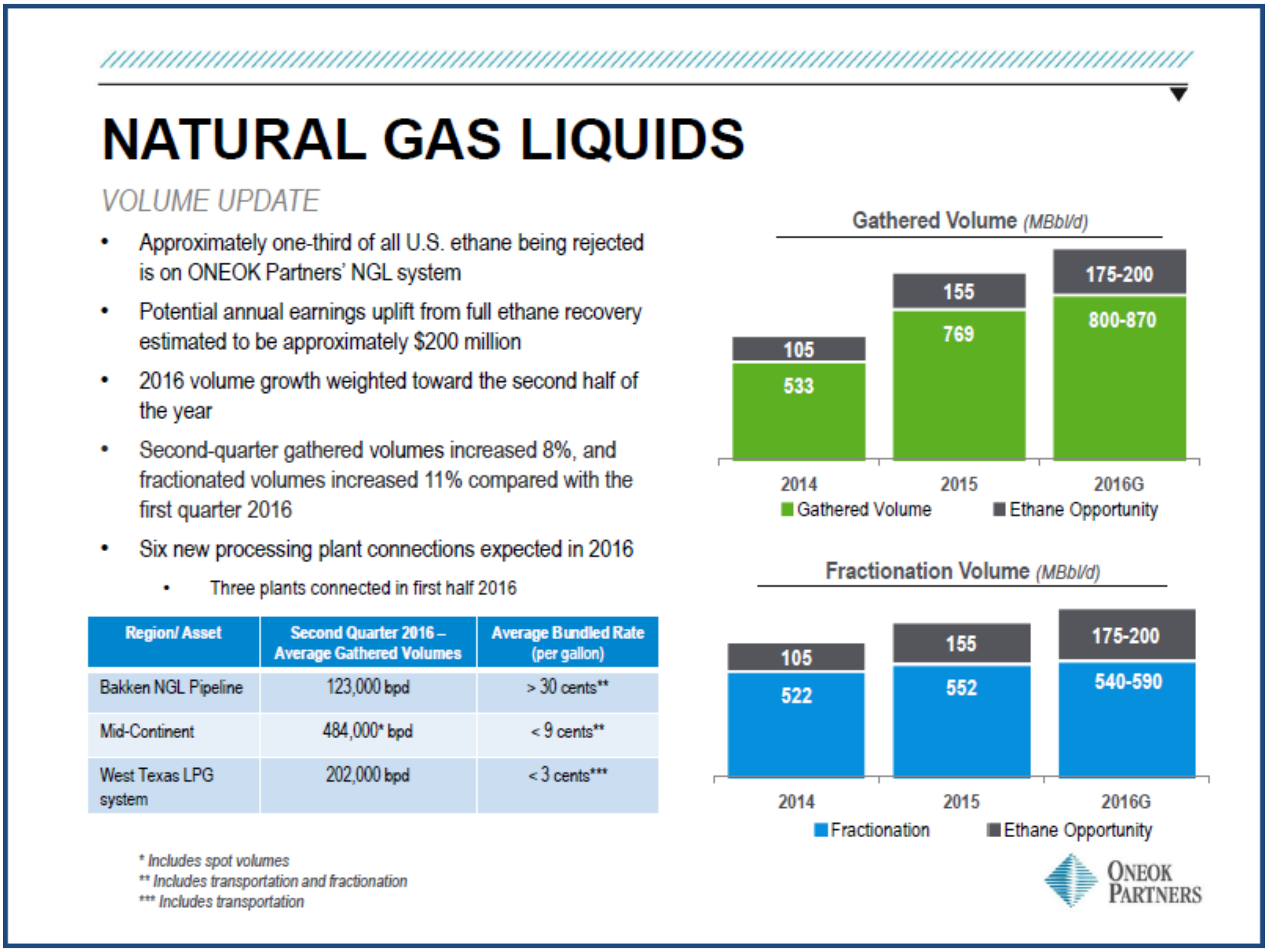


Region/ Asset	Second Quarter 2016 – Average Gathered Volumes	Average Bundled Rate (per gallon)
Bakken NGL Pipeline	123,000 bpd	> 30 cents**
Mid-Continent	484,000* bpd	< 9 cents**
West Texas LPG system	202,000 bpd	< 3 cents***

Natural Gas Liquids Segment

The natural gas liquids segment benefited from volume growth of NGLs gathered and fractionated during the second quarter 2016, primarily due to recent Williston Basin and Mid-Continent natural gas processing plant connections and higher levels of ethane recovery. NGLs fractionated increased nearly 10 percent and NGLs transported on gathering lines increased 3 percent in the second quarter 2016, compared with the same period in 2015.

Ethane recovery levels increased in the Mid-Continent region and the Williston Basin during the second quarter 2016, compared with the second quarter 2015, positively impacting second-quarter 2016 results. A portion of the fees associated with those increased volumes were previously being earned under contracts with minimum volume obligations. ONEOK expects ethane recovery levels to continue to fluctuate for the remainder of 2016 as the market continually balances ethane supply and demand.

Natural Gas Liquids Segment	Three Months Ended June 30, 2016	Three Months Ended June 30, 2015	Six Months Ended June 30, 2016	Six Months Ended June 30, 2015
	(Millions of dollars)			
Adjusted EBITDA	**$ 276.6**	$ 244.6	**$ 546.8**	$ 437.2
Capital expenditures	**$ 20.8**	$ 59.1	**$ 55.0**	$ 132.6

The increase in second-quarter 2016 adjusted EBITDA, compared with the second quarter 2015, primarily reflects:

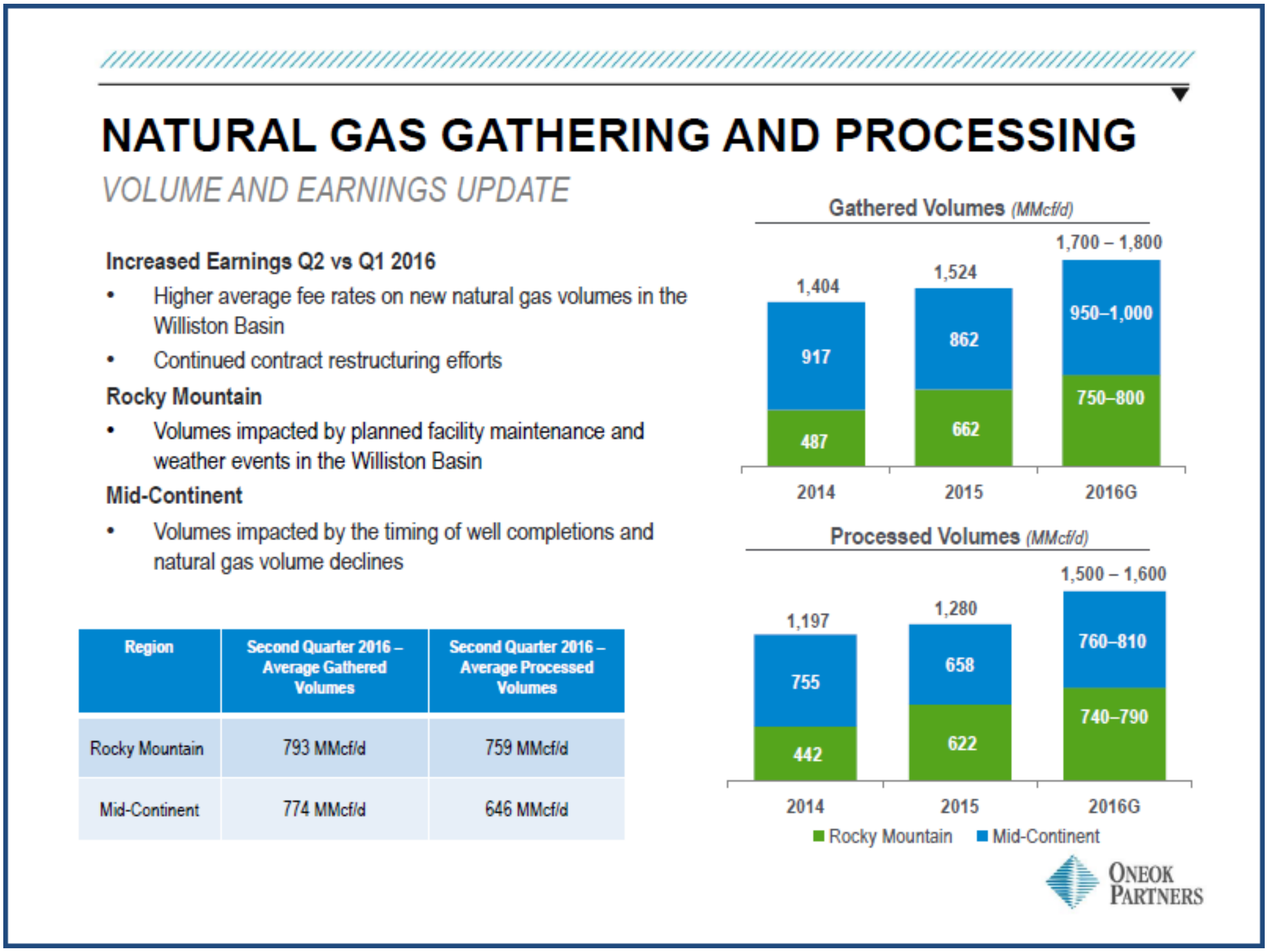
- A $27.7 million increase in fee-based exchange services, which includes:
  - A $22.4 million increase due to increased volumes from recently connected natural gas processing plants in the Williston Basin and Mid-Continent, offset partially by lower short-term contracted volumes in the Gulf Coast region;
  - A $21.7 million increase from decreased ethane rejection in the Mid-Continent and Williston Basin, which increased NGL volumes gathered and fractionated; offset partially by
  - A $15.4 million decrease in revenues from minimum volume obligations as earnings were realized through the increased volumes and decreased ethane rejection described above;
- An $8.1 million increase in optimization and marketing activities due primarily to wider marketing product price differentials;
- A $4.2 million increase in equity in net earnings from investments due primarily to higher volumes delivered to the Overland Pass Pipeline from the Bakken NGL Pipeline; offset partially by
- A $6.4 million increase in operating costs due primarily to higher employee-related costs associated with incentive and medical benefit plans; and
- A $5.6 million decrease due to the impact of operational measurement losses in 2016 and operational measurement gains in 2015.

The increase in adjusted EBITDA for the six-month 2016 period, compared with the same period last year, primarily reflects:

- An $88.7 million increase in fee-based exchange services, which includes:
  - A $64.0 million increase due to increased volumes from recently connected natural gas processing plants in the Williston Basin and Mid-Continent, offset partially by lower short-term contracted volumes in the Gulf Coast region;
  - A $38.7 million increase from decreased ethane rejection in the Mid-Continent and Williston Basin, which increased NGL volumes gathered and fractionated; and
  - A $5.7 million increase due to higher fee rates; offset partially by
  - An $18.7 million decrease in revenues from minimum volume obligations as earnings were realized through the increased volumes and decreased ethane rejection described above;
- A $10.6 million increase in equity in net earnings from investments due primarily to higher volumes delivered to the Overland Pass Pipeline from the Bakken NGL Pipeline;
- A $4.2 million increase in optimization and marketing activities due primarily to higher optimization volumes;
- A $3.0 million increase in higher storage activities; and

- A $2.7 million decrease in operating costs resulting from ongoing cost reduction efforts and lower rates charged by service providers, offset partially by higher employee-related costs associated with incentive and medical benefit plans.

Capital expenditures decreased for the three- and six-month 2016 periods, compared with the same periods in 2015, due primarily to proactive spending reductions to align with customer needs.



Region	Second Quarter 2016 – Average Gathered Volumes	Second Quarter 2016 – Average Processed Volumes
Rocky Mountain	793 MMcf/d	759 MMcf/d
Mid-Continent	774 MMcf/d	646 MMcf/d

Natural Gas Gathering and Processing Segment

The natural gas gathering and processing segment's second-quarter 2016 adjusted EBITDA increased more than 40 percent, compared with the same period in 2015, driven by continued volume growth in the Williston Basin, even with planned facility maintenance and weather events in the basin during the second quarter.

Second-quarter 2016 natural gas volumes processed increased more than 12 percent, and natural gas volumes gathered increased nearly 6 percent, compared with the second quarter 2015.

The segment continues to realize positive impacts from contract restructuring efforts, which helped increase the second quarter 2016 average fee rate to 76 cents, up 8 cents compared with the first quarter 2016 and 37 cents compared with the second quarter 2015.

	Three Months Ended June 30,		Six Months Ended June 30,	
Natural Gas Gathering and Processing Segment	**2016**	**2015**	**2016**	**2015**
	(Millions of dollars)			
Adjusted EBITDA	**$ 110.3**	$ 78.1	**$ 210.3**	$ 138.6
Capital expenditures	**$ 84.7**	$ 205.4	**$ 226.2**	$ 460.7

Second-quarter 2016 adjusted EBITDA increased, compared with the second quarter 2015, which primarily reflects:

- A $36.6 million increase due primarily to restructured contracts resulting in higher average fee rates and a lower percentage of proceeds (POP) retained from the sale of commodities under POP with fee contracts; and
- A $33.5 million increase due primarily to natural gas volume growth in the Williston Basin, offset partially by volume declines in the Mid-Continent region; offset partially by
- A $28.6 million decrease due primarily to lower net realized NGL and natural gas prices; and
- A $5.8 million increase in operating costs due primarily to higher employee-related costs associated with incentive and medical benefit plans and completed capital projects.

The increase in adjusted EBITDA for the six-month 2016 period, compared with the same period last year, primarily reflects:

- A $78.5 million increase due primarily to restructured contracts resulting in higher average fee rates and a lower percentage of proceeds retained from the sale of commodities under POP with fee contracts; and
- A $64.7 million increase due primarily to natural gas volume growth in the Williston Basin, offset partially by volume declines in the Mid-Continent region; offset partially by
- A $58.5 million decrease due primarily to lower net realized NGL and natural gas prices;
- A $6.1 million increase in operating costs due primarily to higher employee-related costs associated with incentive and medical benefit plans and completed capital projects; and
- A $4.0 million decrease due primarily to decreased ethane rejection to maintain downstream NGL product specifications.

The following table contains equity-volume information for the periods indicated:

Equity-Volume Information (a)	Three Months Ended June 30, 2016	Three Months Ended June 30, 2015	Six Months Ended June 30, 2016	Six Months Ended June 30, 2015
NGL sales - including ethane (*MBbl/d*)	**16.0**	21.1	**16.2**	19.0
Condensate sales (*MBbl/d*)	**2.6**	3.1	**2.6**	3.1
Residue natural gas sales (*BBtu/d*)	**77.7**	155.5	**80.7**	144.3

(a) - Includes volumes for consolidated entities only.

The natural gas gathering and processing segment has restructured a portion of it percent-of-proceeds with fee contracts to include significantly higher fees, which reduced its 2016 equity volumes and the related commodity price exposure compared with 2015. The partnership executes hedges to reduce its commodity price risk. NGLs hedged reflect propane, normal butane, isobutane and natural gasoline only. The following tables set forth hedging information for the natural gas gathering and processing segment's forecasted equity volumes for the periods indicated:

	Six Months Ending December 31, 2016				
	Volumes Hedged	Average Price			Percentage Hedged
NGLs - excluding ethane (*MBbl/d*) - Conway/Mont Belvieu	8.8	$	0.48	/ gallon	82%
Condensate (*MBbl/d*) - WTI-NYMEX	1.8	$	58.68	/ Bbl	86%
Natural gas (*BBtu/d*) - NYMEX and basis	79.1	$	2.81	/ MMBtu	93%

	Year Ending December 31, 2017				
	Volumes Hedged	Average Price			Percentage Hedged
NGLs - excluding ethane (*MBbl/d*) - Conway/Mont Belvieu	8.0	$	0.51	/ gallon	67%
Condensate (*MBbl/d*) - WTI-NYMEX	1.8	$	44.88	/ Bbl	74%
Natural gas (*BBtu/d*) - NYMEX and basis	73.1	$	2.66	/ MMBtu	74%

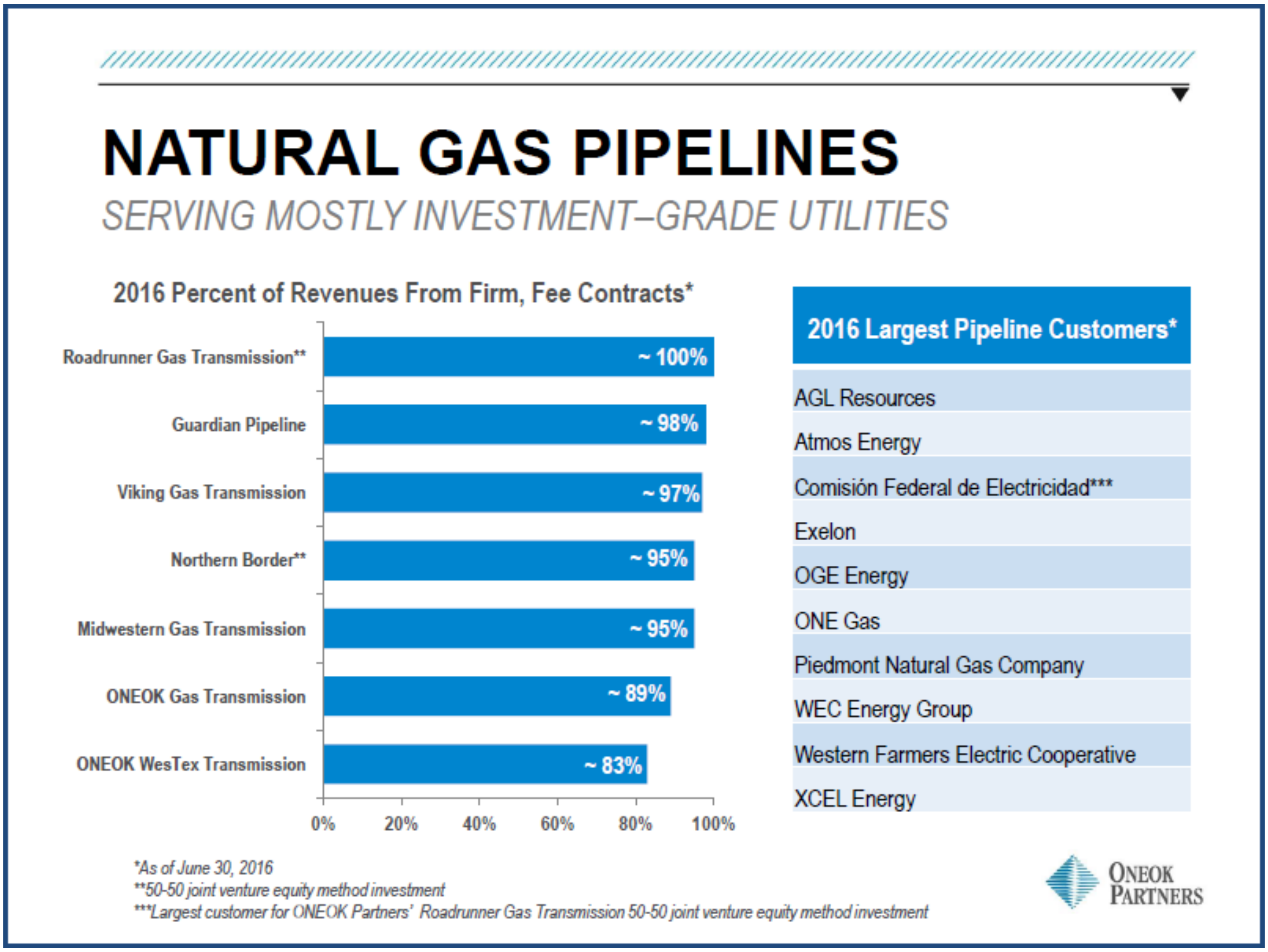
All of the natural gas gathering and processing segment's commodity price sensitivities are estimated as a hypothetical change in the price of NGLs, natural gas and crude oil as of June 30, 2016, including the effects of hedging and assuming normal operating conditions. Condensate sales are based on the price of crude oil.

The natural gas gathering and processing segment estimates the following sensitivities:

- A 1-cent-per-gallon change in the composite price of NGLs would change second-half 2016 and full-year 2017 adjusted EBITDA by approximately$0.3 million and $1.0 million, respectively;

- A 10-cent-per-MMBtu change in the price of residue natural gas would change second-half 2016 and full-year 2017 adjusted EBITDA by approximately $0.1 million and $0.9 million, respectively; and
- A $1.00-per-barrel change in the price of crude oil would change second-half 2016 and full-year 2017 adjusted EBITDA by approximately $0.1 million and $0.4 million, respectively.

These estimates do not include any effects on demand for ONEOK Partners' services or natural gas processing plant operations that might be caused by, or arise in conjunction with, price changes. For example, a change in the gross processing spread may cause a change in the amount of ethane extracted from the natural gas stream affecting natural gas gathering and processing earnings for certain contracts.



<u>Natural Gas Pipelines Segment</u>

The natural gas pipelines segment operations remain nearly 100 percent fee-based. Through the first six months of 2016, approximately 93 percent of the segment's natural gas transportation capacity was contracted under firm, demand-based contracts.

The second phase of the segment's joint venture Roadrunner Gas Transmission Pipeline and the 260 MMcf/d WesTex Transmission Pipeline expansion are expected to be complete in the fourth quarter 2016, ahead of schedule for both projects. The second phase of the Roadrunner joint venture project will add an additional 400 MMcf/d of capacity to the pipeline. Both projects are fully subscribed under long-term, firm fee-based (take-or-pay) commitments.

	Three Months Ended June 30,		Six Months Ended June 30,	
Natural Gas Pipelines Segment	**2016**	**2015**	**2016**	**2015**
	(Millions of dollars)			
Adjusted EBITDA	**$ 68.5**	$ 65.2	**$ 142.9**	$ 135.9
Capital expenditures	**$ 29.3**	$ 15.6	**$ 47.2**	$ 25.2

Second-quarter 2016 adjusted EBITDA increased, compared with the second quarter 2015, which primarily reflects:

- A $7.1 million increase from higher transportation revenues, primarily due to increased firm demand charge volumes contracted; offset partially by
- A $4.0 million increase in operating costs due primarily to increased employee-related costs associated with incentive and medical benefit plans.

The increase in adjusted EBITDA for the six-month 2016 period, compared with the same period last year, primarily reflects:

- A $9.1 million increase from higher transportation revenues, primarily due to increased firm demand charge volumes contracted; and
- A $6.0 million increase due to higher natural gas storage services as a result of increased rates and the sale of excess natural gas in storage in 2016; offset partially by
- A $4.3 million increase in operating costs due primarily to increased employee-related costs associated with incentive and medical benefit plans.

Capital expenditures increased in the three- and six-month 2016 periods, compared with the same periods in 2015, due primarily to the WesTex Transmission Pipeline expansion and compressor station expansion projects.

Distributions

On July 28, 2016, the board of directors of the general partner of ONEOK Partners, L.P. declared a quarterly cash distribution of 79 cents per unit, effective for the second quarter 2016, payable Aug. 14, 2016, to unitholders of record as of Aug. 8, 2016.

ONEOK Partners has increased its distribution by 98 percent since April 2006, when a wholly owned subsidiary of ONEOK, Inc. became the sole general partner.

BUSINESS SEGMENT PERFORMANCE

Q2 2016 vs. Q1 2016 VARIANCES

- **Natural gas liquids earnings increased**
  - **$15.6 million increase** in optimization and marketing activities due primarily to wider marketing product price differentials
  - **$9.8 million increase** in fee-based exchange services, due primarily to decreased ethane rejection and increased volumes in the Williston Basin and Mid-Continent from new plant connections, offset partially by decreased minimum volume obligations
  - **$10.6 million decrease** from higher operating costs due primarily to the timing of planned integrity projects, property taxes and higher employee-related costs
  - **$7.4 million decrease** from lower North System* volumes primarily due to seasonality
  - **$4.2 million decrease** due to operational measurement losses in the second quarter and operational measurement gains in the first quarter
- **Natural gas gathering and processing earnings increased**
  - **$15.6 million increase** due primarily to restructured contracts resulting in higher average fee rates
  - **$3.9 million increase** due primarily to higher realized product prices; offset partially by
  - **$8.4 million decrease** due primarily to temporary natural gas volume reductions in the Williston Basin, related partially to planned facility maintenance and weather events, and in the Mid-Continent region
- **Natural gas pipelines earnings decreased**
  - **$3.2 million decrease** due primarily to lower natural gas storage services and the sale of excess natural gas in storage in the first quarter
  - **$1.5 million increase** due primarily to higher transportation revenues from increased firm volumes contracted

**The North System is a FERC-regulated NGL pipeline that transports NGL purity products and various refined products throughout the Midwest markets, particularly near Chicago, Illinois*

ONEOK PARTNERS

Capital Expenditures

ONEOK classifies expenditures that are expected to generate additional revenue, return on investment or significant operating efficiencies as capital-growth expenditures. Maintenance capital expenditures are those capital expenditures required to maintain its existing assets and operations and do not generate additional revenues. Maintenance capital expenditures are made to replace partially or fully depreciated assets, to maintain the existing operating capacity of its assets and to extend their useful lives. ONEOK's capital expenditures are financed typically through operating cash flows, short- and long-term debt and the issuance of equity.

Capital expenditures were $332.3 million and $628.4 million for the six months ended June 30, 2016 and 2015, respectively.

The following table sets forth ONEOK's 2016 projected growth and maintenance capital expenditures, excluding acquisitions, contributions to its equity-method investments, and AFUDC:

	Growth	Maintenance	Total
		(Millions of dollars)	
Natural Gas Gathering and Processing	$ 310	$ 35	$ 345
Natural Gas Liquids	70	55	125
Natural Gas Pipelines	80	30	110
Other	—	20	20
Total projected capital expenditures	$ 460	$ 140	$ 600

Key Investment Considerations

There has been a significant amount of negative press concerning energy sector MLPs over the last year. Some of it has been deserved, but the fact is that the midstream business is vital to America and it will survive and thrive.

ONEOK is a premier energy company with a long history. It has a strong management team with decades of experience. Solid margins and predictable distributable cash flows are locked in by volume and fee-based contracts.

ONEOK is based in Tulsa, Oklahoma and it has an extensive system of midstream assets in Central Oklahoma. It should benefit from the development of the SCOOP and STACK oil plays.

ONEOK Partners, L.P.

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Company Profile

September 18, 2016

ONEOK PARTNERS

UNIQUELY POSITIONED TO CREATE LONG-TERM VALUE

- Increasing fee-based earnings through gathering, processing, fractionation, storage and transport services
  - ONEOK Partners' fee-based earnings are expected to increase to more than 85% in 2016 from approximately 66% in 2014
- Market driven projects continue to emerge – NGL and natural gas
  - Natural gas exports to Mexico driven by growing demand
  - Ethane demand projected to significantly increase due to petrochemical facilities
  - Lower natural gas prices could stimulate more ethane recovery
- Supply and market diversification – strategic, integrated assets in growing NGL-rich plays and well-positioned in major market areas
  - NGL-rich plays: Williston, Powder River, Mid-Continent and Permian
  - Major markets: Gulf Coast, Midwest and Southwest
- Supply backlog in core areas of the Williston Basin
  - Large backlog of drilled but uncompleted wells
  - Recent compression infrastructure, Lonesome Creek and Bear Creek plants capture flared gas inventory
  - Continued drilling in most productive areas
- Strong, investment-grade balance sheet, liquidity and financial flexibility as a result of disciplined growth and prudent financial actions

ONEOK PARTNERS

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ONEOK Partners, L.P.

Company Profile

Net Income and Cash Flow Forecast Model September 18, 2016

ONEOK Partners LP and Subsidiaries (NYSE: OKS) Net Income and Cash Flow 2014 - 2017 (last updated 9-18-2016)														
All in $Thousands except for per share data	Actual 2014	Actual Qtr1 2015	Actual Qtr2 2015	Actual Qtr3 2015	Actual Qtr4 2015	Actual 2015	Actual Qtr1 2016	Actual Qtr2 2016	Forecast Qtr3 2016	Forecast Qtr4 2016	Forecast 2016	Forecast 2017		
REVENUES:														
Commodity sales	$10,724,981	$1,435,716	$1,722,254	$1,484,350	$1,456,023	$6,098,343	$1,283,511	$1,633,272	$1,700,000	$1,850,000	$6,466,783	$7,600,000	< More NGL pipelines revenues in Q3 2016	
Services	1,466,684	369,043	405,253	414,068	474,361	1,662,725	490,434	500,322	510,000	520,000	2,020,756	2,200,000	Roadrunner Phase 1 completed March, 2016	
Total Revenues	12,191,665	1,804,759	2,127,507	1,898,418	1,930,384	7,761,068	1,773,945	2,133,594	2,210,000	2,370,000	8,487,539	9,800,000	< First Call's Revenue Forecast for 2016 is $8.5B	
													< First Call's Revenue Forecast for 2017 is $9.5B	
EXPENSES:														
Cost of sales and fuel	10,088,548	1,343,864	1,603,093	1,360,809	1,333,286	5,641,052	1,195,738	1,527,323	1,581,000	1,720,500	6,024,561	7,068,000	< 93% of row 8	
Operations and maintenance	599,076	155,121	143,131	145,933	164,938	609,123	148,740	157,803	160,000	170,000	636,543	720,000		
DD&A	291,236	85,847	86,199	87,517	92,633	352,196	93,736	98,507	100,000	105,000	397,243	440,000		
Impairment of long-lived assets	0	0	0	0	83,673	83,673	0	0	0	0	0	0		
General taxes	70,581	23,038	23,481	16,158	20,376	83,053	21,640	23,935	24,000	26,000	95,575	120,000		
Unit based compensation	0	0	0	0	0	0	0	0	0	0	0	0		
(Gain) loss on sale of assets	(6,599)	6	(122)	443	(6,435)	(6,108)	(4,145)	414	0	0	(3,731)	0		
TOTAL EXPENSES	11,042,842	1,607,876	1,855,782	1,610,860	1,688,471	6,762,989	1,455,709	1,807,982	1,865,000	2,021,500	7,150,191	8,348,000		
OPERATING EARNING	1,148,823	196,883	271,725	287,558	241,913	998,079	318,236	325,612	345,000	348,500	1,337,348	1,452,000		
OTHER INCOME (EXPENSES)														
Equity earnings from investments	41,003	30,921	30,040	32,244	32,095	125,300	32,914	32,372	33,000	33,000	131,286	124,000		
Impairment of equity investments	0	0	0	0	(180,583)	(180,583)	0	0	0	0	0	0		
Allowance for equity funds used during construction	14,937	799	742	177	461	2,179	208	0	0	0	208	2,000		
Other income	5,447	3,049	24	41	(2,988)	126	145	552	0	0	697	0		
Other expense	(4,299)	(1,151)	(1,953)	(3,845)	2,775	(4,174)	(634)	(939)	(1,000)	(1,000)	(3,573)	(4,000)		
Interest expense	(336,721)	(87,939)	(96,419)	(95,517)	(95,608)	(375,483)	(95,442)	(95,835)	(96,000)	(96,000)	(383,277)	(388,000)		
Capitalized interest	54,813	7,230	9,927	8,851	10,564	36,572	2,887	2,572	2,750	2,750	10,959	12,000		
INCOME BERORE INCOME TAXES	924,003	149,792	214,086	229,509	8,629	602,016	258,314	264,334	283,750	287,250	1,093,648	1,198,000		
INCOME TAXES														
Current	1,836	630	623	(482)	(1,392)	(621)	(226)	(51)	500	500	723	1,000	MLPs don't pay any federal income taxes but	
Deferred	10,832	2,130	1,853	326	456	4,765	2,254	2,421	2,800	2,800	10,275	16,000	they do have some state income taxes	
NET INCOME	$911,335	$147,032	$211,610	$229,665	$9,565	$597,872	$256,286	$261,964	$280,450	$283,950	$1,082,650	$1,181,000		
Less: Net income attrib. to noncontrolling interest	1,037	1,438	1,840	2,704	2,348	8,330	2,769	496	2,500	2,500	8,265	10,000		
Less: General Partners share of Net Income	344,241	92,801	95,989	105,078	100,682	394,550	105,608	105,768	110,000	110,000	431,376	480,000		
NET INCOME TO LIMITED PARTNERS	$566,057	$52,793	$113,781	$121,883	($93,465)	$194,992	$147,909	$155,700	$167,950	$171,450	$643,009	$691,000		
LTD PARTNERS UNITS fully diluted (thousands)	243,306	267,281	267,281	267,281	267,281	267,281	285,826	285,826	285,826	285,826	285,826	285,826		
Earnings per Ltd Partner unit	$2.33	$0.20	$0.43	$0.46	($0.35)	$0.73	$0.52	$0.54	$0.59	$0.60	$2.25	$2.42		
NOTE: Current First Call Estimated EPS									$0.59	$0.64	$2.28	$2.57	< First Call EPS forecast	First Call
Cash flow ($millions)	$1,268,776	$232,770	$301,252	$315,603	$357,880	$1,207,505	$349,798	$368,349	$383,250	$386,750	$1,488,147	$1,603,000	< Capital Expenditure Budget for 2016 = $600 MM	Target
Cashflow per LP unit (before CapEx)	$5.21	$0.87	$1.13	$1.18	$1.34	$4.52	$1.22	$1.29	$1.34	$1.35	$5.21	$5.61	< Fair Value estimated at 9X CFPS = $46.00	$41.84
Distributions >>>	$3.01	$ 0.79	$ 0.79	$ 0.79	$ 0.79	$ 3.16	$ 0.79	$ 0.79	$ 0.79	$ 0.79	$ 3.16	$ 3.20	< Estimated distributions to Unit Holders	