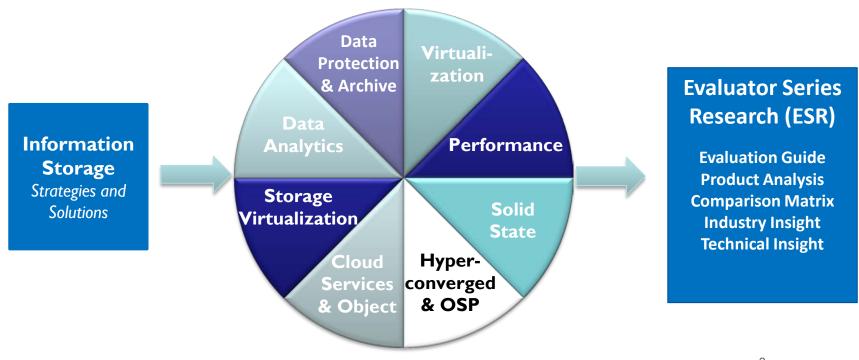


Open Storage Platform

Eric Slack, Sr. Analyst Evaluator Group



Evaluator Group - Research Coverage



3



Agenda

- What the Open Storage Platform is
- What benefits it can provide
- Relationship between OSP and Hyperconverged
- How OSP can be used to build an HCI
- Tour of current OSP products





Landscape Changes

Hyper-scalers – Amazon, Google, etc. developed own storage platforms

- Servers with captive storage (HDDs, and now incl SSDs)
- Wrote their own storage function software (example: Google File System)
- Needed resiliency in the application software layer
 - at cluster level, not in redundancy at hardware level
- Do-it-Yourself infrastructure which they could handle



Information Technology Deployments

Traditional Storage

Large Traditional IT

Independent Departments

SMB Environments

> Remote Offices

Non-traditional Storage

On Premises

Off Premises

Private /
Hybrid
Cloud

Public Service Provider

Specific Usage Solutions



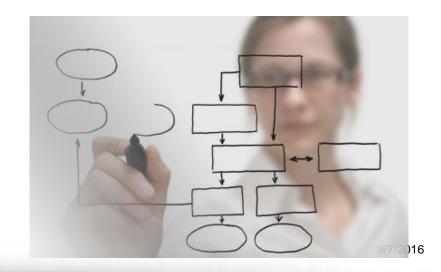
Hyper-scale Dream

Hyper-scalers' approach was appealing

- Flexible, cost effective, independent
- Technology 'trickle-down'

Made sense on whiteboard – others wanted to copy

- Enterprises
- Service Providers
- Opportunistic Integrators



Hyper-scale Reality

Hyper-scale systems = Do-it-Yourself effort Enterprise IT: Operations vs Development Enterprises need

- Commercial products, implementation, support
- A model for design and deployment
- Roll your own approach, not DIY





Open Storage Platform Components

Open Storage Platform

Software-Defined Storage

Storage Function Software

- Virtual SANs
- Clustered File Systems

Storage Services Software

- Data Protection
- Data Management

Server-Based Storage

Intel-based Servers

- Add-in features
- Special Functions

Direct-attached storage

- Internal to server devices
- External to server



Open Storage Platform Offerings - SDS

Software-defined storage Storage function software

- Atlantis USX
- DataCore
- EMC ScaleIO
- Hedvig Dist. Platform
- HP StoreVirtual VSA
- IBM Spectrum Accelerate
- Maxta MxSP
- NexentaStor
- SoftNAS
- StorMagic SvSAN
- VMware VSAN

Storage services software

Quantum StorNext



Open Storage Platform Offerings - Hardware

Server based storage

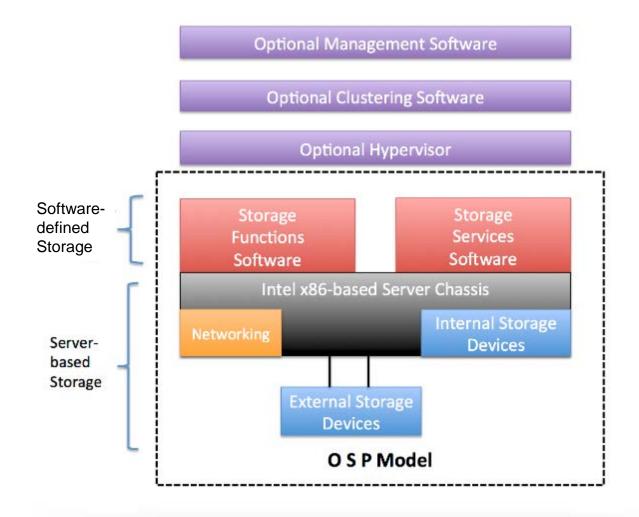
- Server OEMs Intel x86
 - Cisco
 - Dell
 - HPE
 - Huawei
 - Inspur
 - Lenovo
 - Quanta
 - Supermicro

- Box builders
 - Aberdeen
 - 45 Drives
 - Evolve Mfg
- Direct-attach Storage
 - SanDisk InfiniFlash
 - X-IO ISE
 - HGST?
 - Seagate?





OSP – Big Picture





OSP Deployment Opportunities

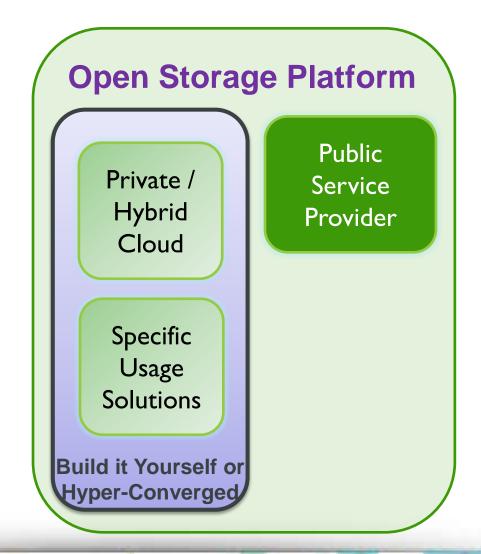
Large Traditional IT

Hyper-Converged

Independent Departments

SMB Environments

Remote Offices







OSP Software Products





Atlantis USX Open Storage Platform

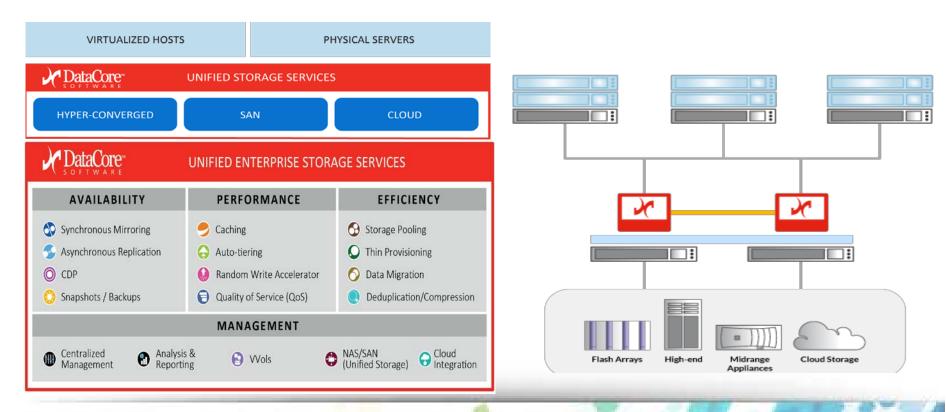
- Scale-out, software-defined storage solution runs as VM on vSphere or XenServer
- Abstracts server (flash, DRAM, HDD) or networked storage (SAN or NAS) into shared pool
- Data access via iSCSI, NFS, SMB or S3 protocols
- Real-time, content-aware deduplication and compression, up to 10x data reduction
- Advanced feature set
- USX is software foundation for HyperScale appliances





DataCore SANsymphony

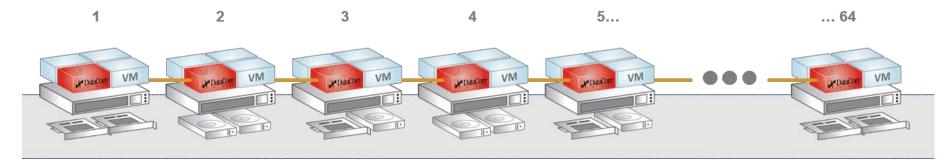
- DataCore SANsymphony virtual SAN
- Runs as VM on all major hypervisors or as Windows server
- Virtualizes existing storage SAN or DAS
- Scale up storage, scale out virtualization controllers





DataCore Hyper-converged Virtual SAN

- Scale-out virtual SAN
- □ 2 64 nodes per cluster
- Runs as VM on all major hypervisors / Windows server
- Low-latency architecture
- Low price/performance (per SPC-1 IOPSTM)
- SDS layer for RYO Hyperconverged Infrastructure solution





EMC ScaleIO Overview

- Clustered SDS solution scales 3 nodes to >1000, 16PB
- Pools local server capacity or DAS, shares data via iSCSI
- Runs as VM or on Windows or Linux server
- Volumes are parsed, mirrored, distributed across cluster
- Data Server installs on contributing servers
- Data Client installs on consuming servers
- Infrastructure agnostic, no cluster uniformity
- Expands or shrinks non-disruptively
- Supports two types of configurations
 - Hyper-converged Data Client and Data Server on same box
 - Two-Layer Data Client and Data Server on different boxes



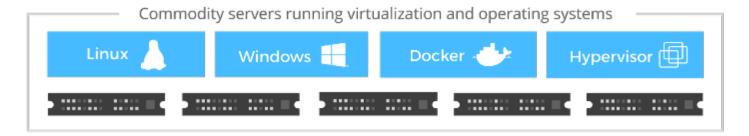


Hedvig Distributed Storage Platform

- Scale-out software solution abstracts local flash and disk into pooled, virtual volumes
- "RAID-less" architecture distributes data blocks across cluster
- Runs as VM on all major hypervisors, as Docker container on Linux server
- Hyper-scale configuration scales storage separately from compute
- Hyper-converged configuration scales storage and compute together
- Supports iSCSI, NFS, S3, Swift and OpenStack Cinder



Hedvig Distributed Storage Platform



Hedvig Distributed Storage Platform







HP StoreVirtual VSA Overview

- Scale Out server-sideBlock Storage
- Clustered nodes with data distribution
- Thin Provisioning
- Snapshots
- Remote Replication
- Hypervisor advanced features (vMotion, Live Migration, etc...)

- Adaptive Optimization
- Thin Provisioning
- Local/Remote replication
 - Remote Copy
 - Reservation-less thin provisioned snapshots
- Remote Management
- Zoning
- Non-disruptive upgrades



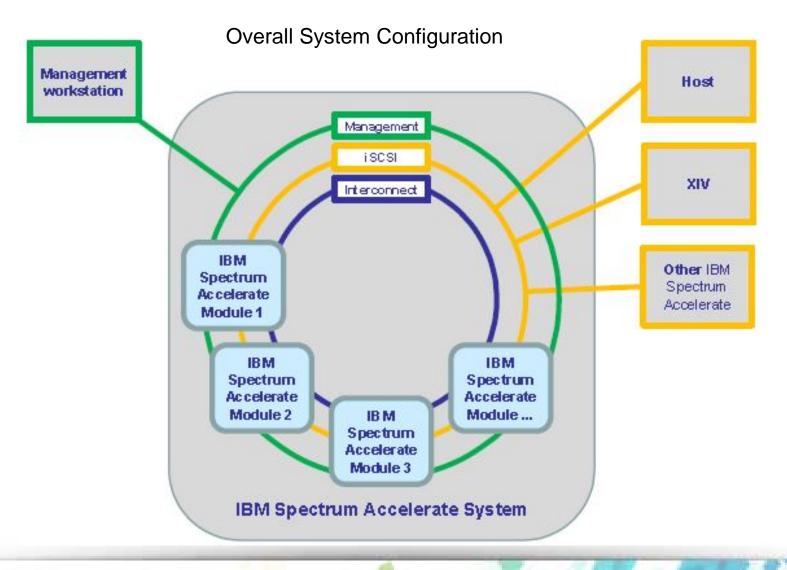


IBM Spectrum Accelerate

- XIV software for installation on public and private clouds
- All XIV features available for VM-based storage
- Can replicate between Accelerate and hardware-based XIV systems
- Same XIV GUI for management
- Supports up to 144 VMs of Accelerate
 - with IBM Hyper-Scale Manager
- Scales from 8 to 325TB per VM, 40PB for Hyper-Scale Manager



IBM Spectrum Accelerate





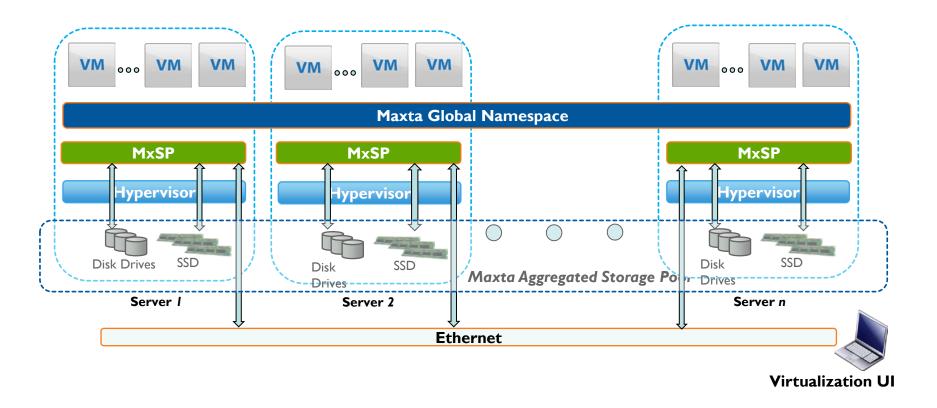
Maxta MxSP Overview

- Hyperconverged architecture
- Available as appliances or software-only
- Appliances pre-configured by channel partners
- Aggregates server DAS into single storage pool
- OpenStack, KVM, vSphere software platforms
- Freemium model
 - 3-node cluster, 12TB max capacity, w/out support

- VM-centric, VM-optimized
- Local and Remote Replication
- Read and write-back caching
- Checksums to ensure Data Integrity
- Capacity optimization --Thin provisioning
- Inline data reduction (Dedupe & Compression)
- "Zero copy" snapshots and clones



Maxta MxSP Software





NexentaStor Scale-Up Unified Storage

Unified storage services (file and block)

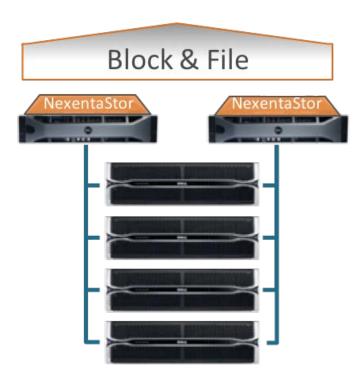
Deployed on bare metal x86 servers

- 2 node active / active cluster
- Software RAID 1, N+1,2,3

With SAS connected storage

- Up to 2PB (raw)
- Hybrid and all-flash configs
- HDDs, SSDs, PCIe flash

NFS, CIFS, SMB FC, iSCSI





NexentaStor Scale-Up Unified Storage

- Up to 2PB storage capacity, unlimited namespace
- Feature-rich, mature product
 - Read and write caching, auto-tiering
 - In-line deduplication and compression, thin provisioning
 - Snapshots and clones, synchronous mirroring
 - Dual and triple parity RAID with auto-rebuilds
 - Local and remote replication, incl. stretched clusters
- NexentaStor 5.0
 - NexentaFusion management layer
 - Self-documenting REST APIs
 - NVMe support



StorNext SAN-based File System

- StorNext File System runs on SAN-attached metadata controller
- StorNext agent running on Win, Linux, UNIX or Mac OSX host
- Serves files to LAN-based clients through a gateway
- Primary capacity presented from
 - Internal storage or DAS
 - SAN-attached block storage or object storage
- StorNext Storage Manager enables tape, tiered arch.
- Mature product with installed base in many vertical markets



StorNext SAN-based File System

Distributed LAN Clients

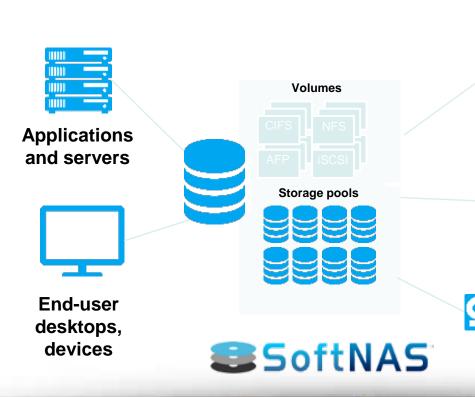
CIFS/NFS **StorNext SAN Clients** LAN **Application Server Gateway** 10 10 10 1 **Cloud Archive** SAN **Disk Array StorNext Object Storage Metadata Controller Tape Library**



SoftNAS Cloud File Gateway

On-premise and hybrid cloud storage deployment as a unified shared file system for VMware vSphere

Local caching and S3 object storage connectivity



Public cloud:
Object storage
AWS, Azure Blob,
CenturyLink Cloud, ...

Private cloud:
Object storage
NetApp StorageGRID,
Cloudian

Private cloud:

Disk storage

DAS – SSD, SAS, SATA

SAN – NetApp E-Series, EMC VNX

SDS– VSAN



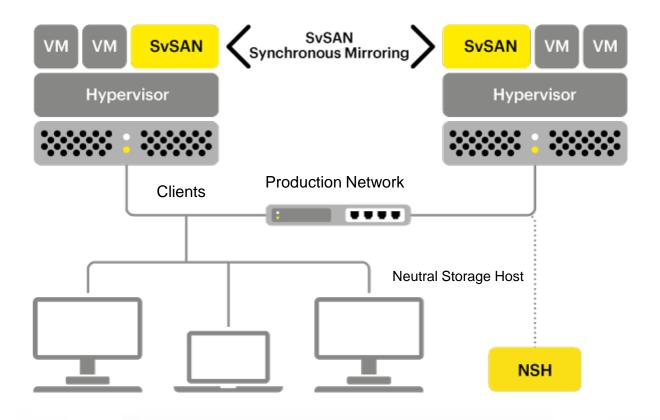
StorMagic SvSAN

- Scale-out virtual SAN software
- Runs as VMware or Hyper-V
 VM or on Linux server
- Scales from two server nodes to thousands, 100s TB
- Aggregates internal HDDs or flash, plus DAS and SAN
- SSD and PCIe flash read/write caching and tiering
- Advanced data services
- □ 1500 customers

- Server-side read caching and tiering
- Local synch mirroring with automated failover
- RAID with auto-rebuilds
- Remote replication, incl. target migration
- Stretched clusters for DR
- Non-disruptive scaling
- VMware vCenter integration

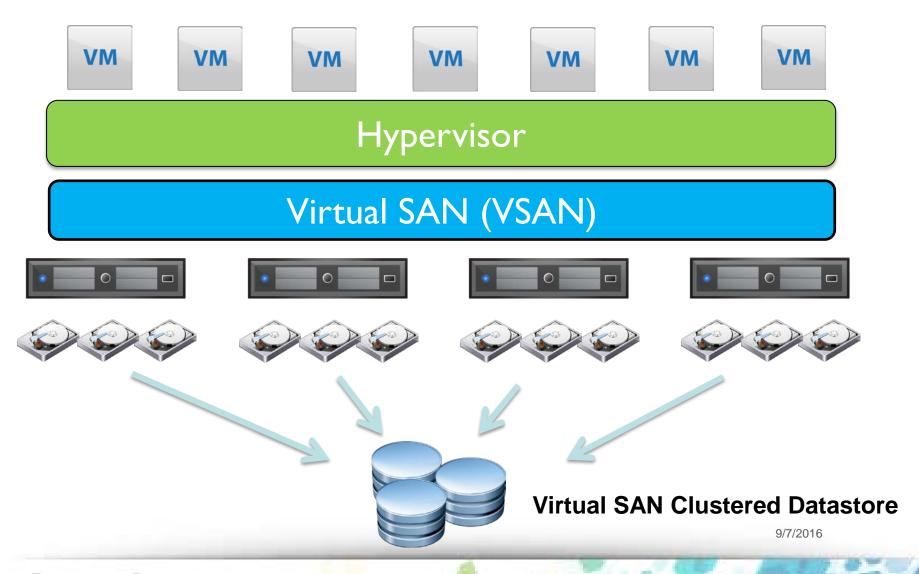


StorMagic SvSAN





VMware VSAN Architecture





VMware VSAN Data Services & Features

- Built into ESXi
- Leverage all of the VMware vSphere clustering data services and features
- Synchronous Mirroring 3 mirrored replicas, one copy as a witness
- VSAN 6.2
 - Dedupe and Compression (claim 7x reduction)
 - Distributed RAID 5, 6 ("erasure coding")
 - QoS policy-based control IOPS consumed by VMs
 - SAP support



Questions?

