OpenText A smarter way to work

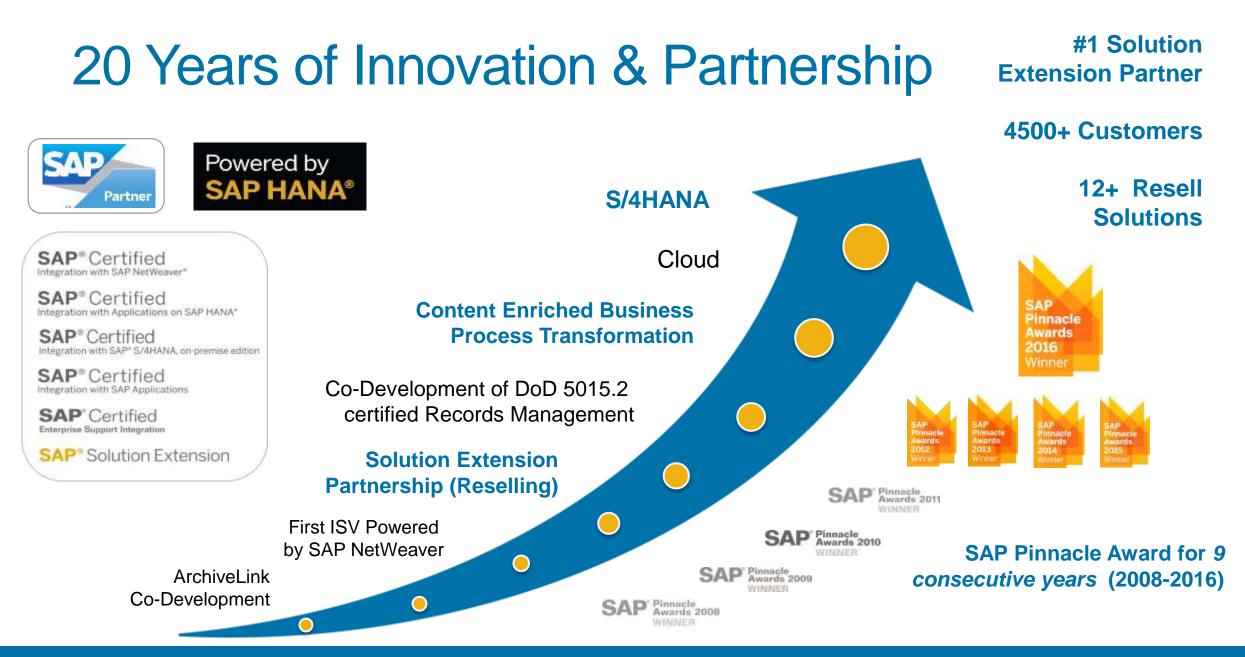
Matthias Fischer – Senior Solutions Consultant, OpenText Australia

Who is **OpenText**?

OpenText is one of the most successful software companies in the world. We're a leader in Enterprise Information Management, helping companies manage information for improved productivity, competitiveness and customer experiences



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Why is SmartCity important

Why is it so critical that city leaders begin thinking more like a systems engineer?

Consider these facts:

- In 1950, there were 83 cities with populations exceeding one million;
- 2007, this number had risen to 468.
- By 2050 the World Health Organisation estimates 70 percent of the global population will live in cities

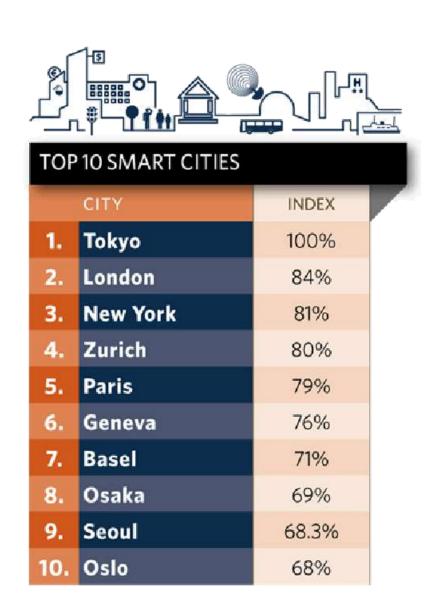
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Cities in Motion Index 2014

Cities are ranked along 10 dimensions

- 1. Governance
- 2. Public Management
- 3. Urban Planning
- 4. Technology
- 5. The Environment
- 6. International Outreach
- 7. Social Cohesion
- 8. Mobility and Transportation
- 9. Human Capital
- 10. The Economy

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Opportunities Sparked by Technology



mobile

#1 tech priority for both IT execs and public sector leaders: "Improve the use of



and analytics to improve decisions and outcomes"

Organizations must employ a **connected** strategy - across mobile, social, cloud, and information



Internet of Your Things

"Smart" assets will make processes more efficient, provide new capabilities, and spark new ideas

85% of CxOs

view IT department as key resource for achieving strategic goals



investments will directly involve public sector leaders in 2013

cloud

80% of new IT investments will directly involve public sector leaders by 2016



We Are All Information Companies.

The Digital Revolution

Extreme Automation

DISRUPTIVE TECHNOLOGIES

Robots, 3D Printing, Digital, Cognitive, Artificial Intelligence, Machine to Machine Extreme Computing Power

DISRUPTIVE TECHNOLOGIES

Scalar, In-Memory, SSD, Neural Networks, Massive Computer Arrays Extreme Connectivity

DISRUPTIVE TECHNOLOGIES

5G Networks, Global Internet, 4 Billion Connected Users, 1 Trillion Devices

The Pace of Change is Accelerating

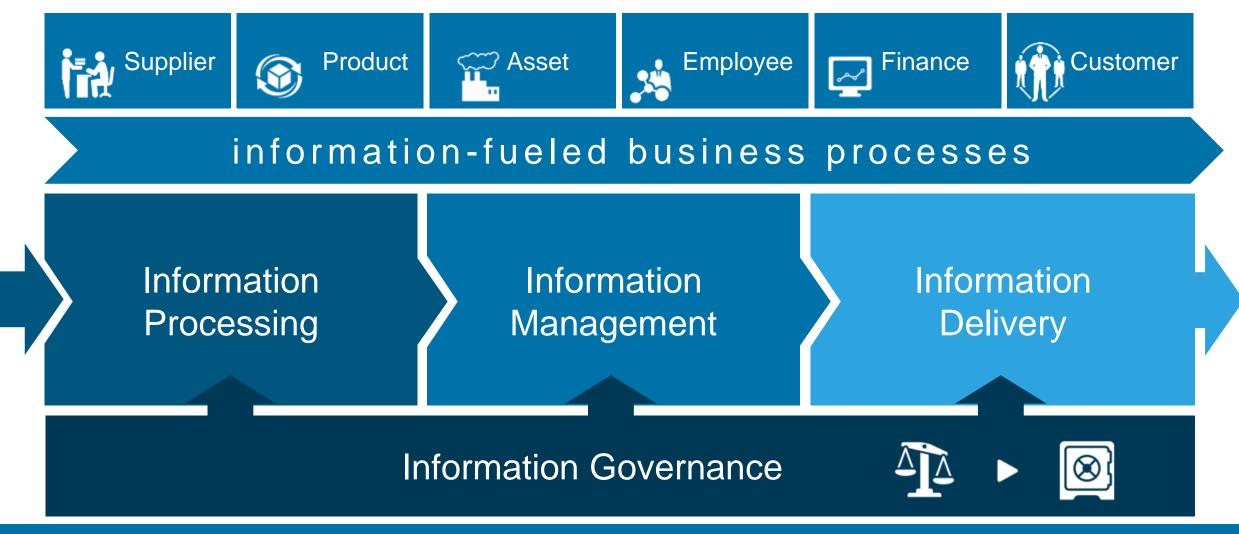


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Content in Business Context

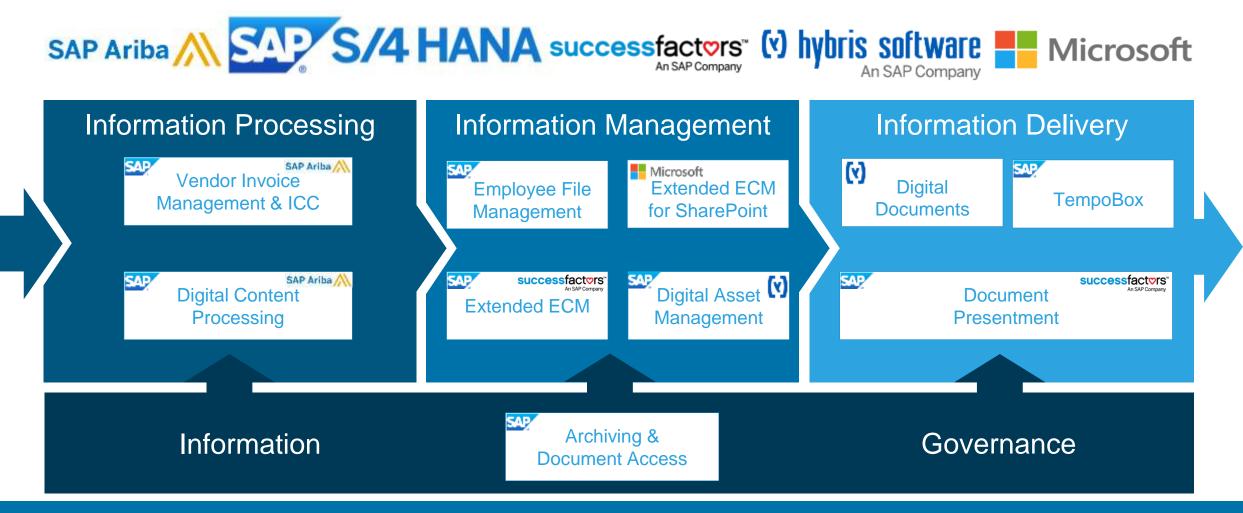


Information Flows Enable the Digital Transformation



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OpenText's SAP Portfolio Information-flows for the Digital Enterprise



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Connected Workspaces

x in ECM – Value Pattern

Content

Documents

- Financial documents
- Quotations, Contracts
- Invoices, etc.

Digital Media

- Product Collaterals
- How to use videos, ...

+ Context

Business Data

- CRM (Sales, Marketing, Srv.)
- ERP (Logistics, Finance)
- Supply Chain (Procurement)

Business Relationships

- Related Documents
- Related Business Objects

Business Process

= Value

Increased Productivity

Improved Customer Service

Better / Faster Decisions

Better Insight

Compliance

Consistent – Relevant – Personal – Connected



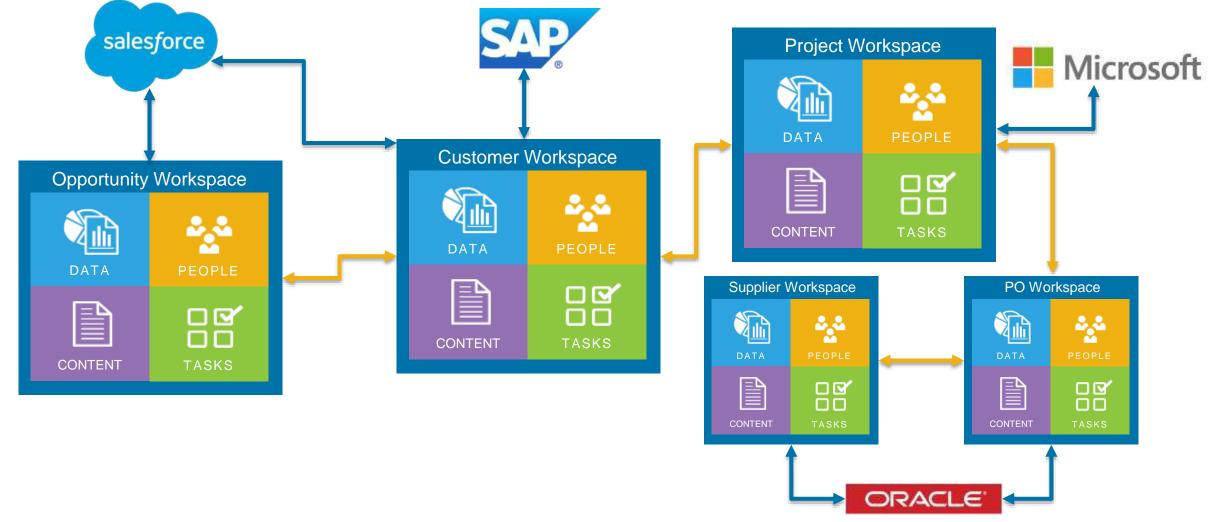
Concept of a Business Workspace

OPENTEXT

A **business workspace** represents a meaningful **entity** in your organisation, e.g. a **customer**, a sales **opportunity**, a **legal matter**, a **project**, or even a **community** of people with common interests.

Customer Workspace		E A A			۹ 🕤 🔘	
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Your Information Backbone Network of Business Workspaces



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Better Engagement "Business" User Interface

Enterprise Connected Wo Customers	OPENTEXT [®] Content Server	a 🐍 📵
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Value to the Business



Enabling Business Capabilities through OpenText solutions



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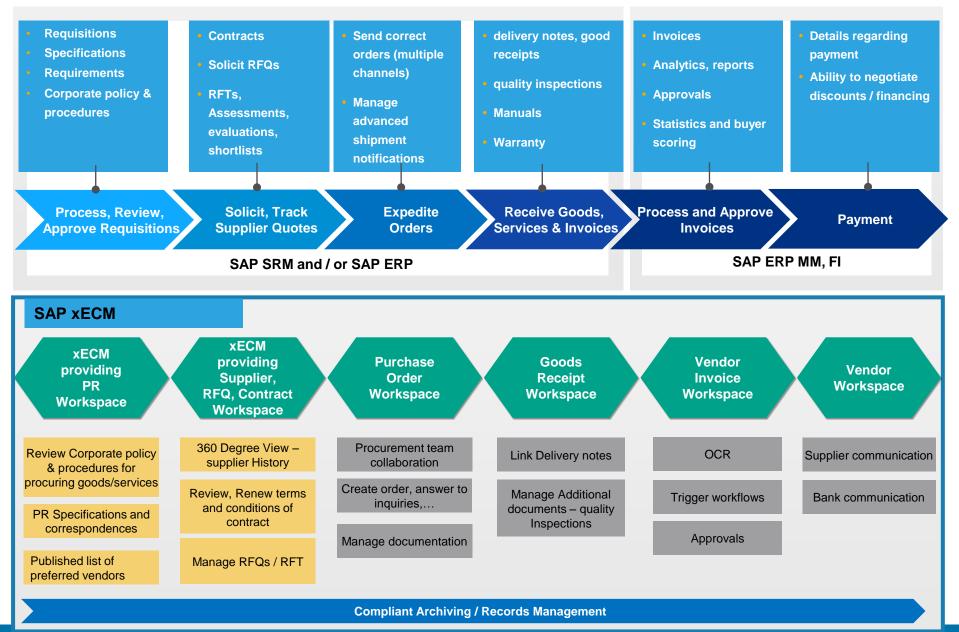
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19

Example 1: Procure to Pay



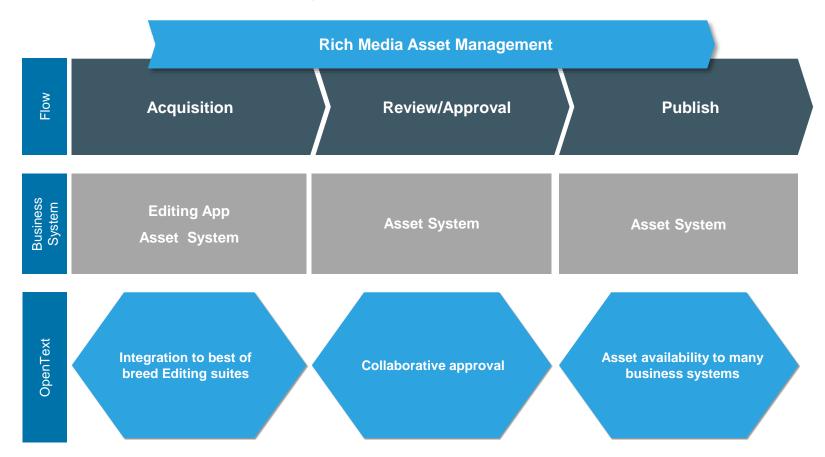
Procure to Pay Value Chain



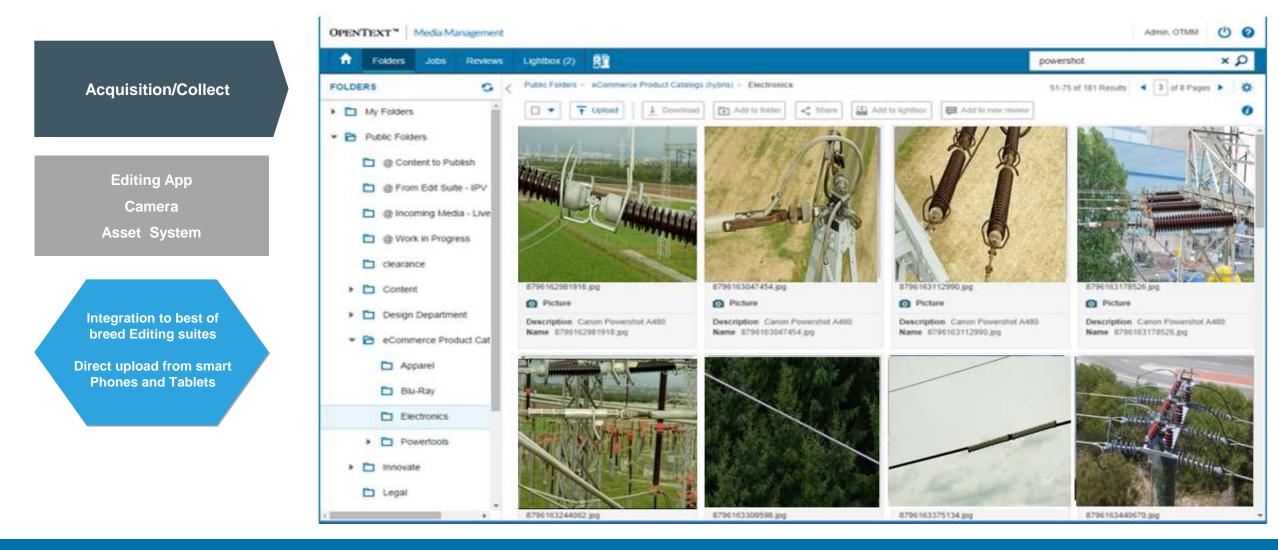
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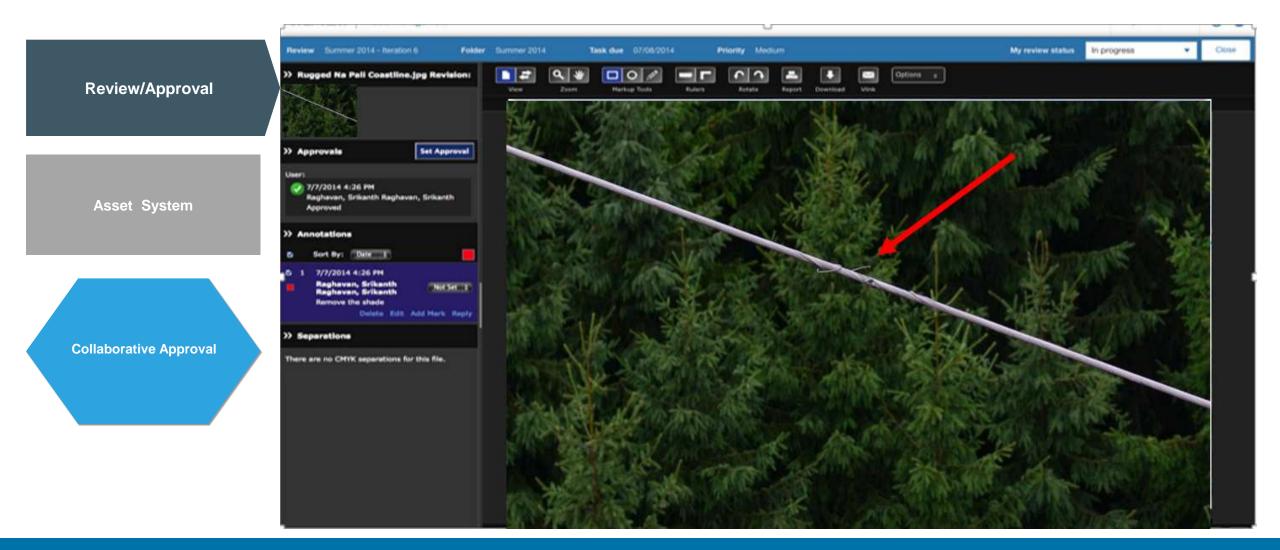
Example 2: Rich Media Assets

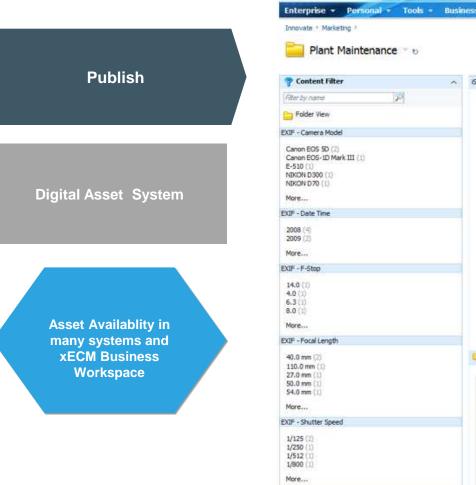


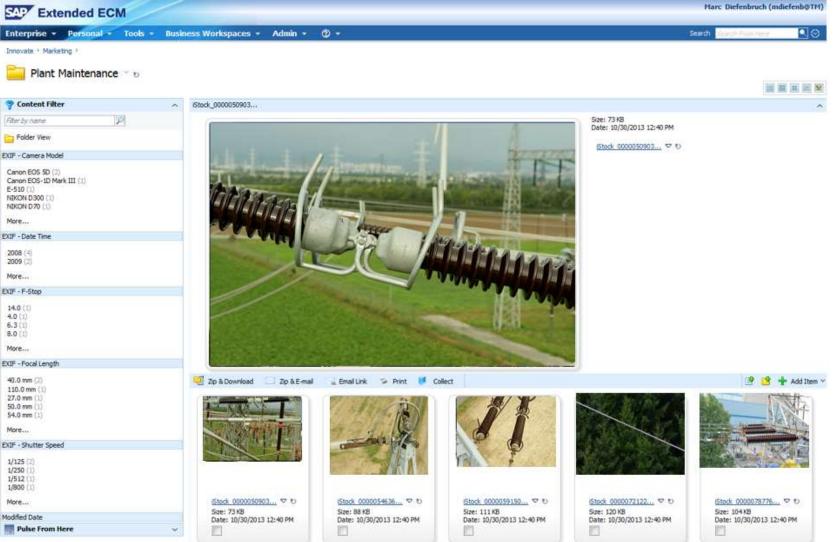










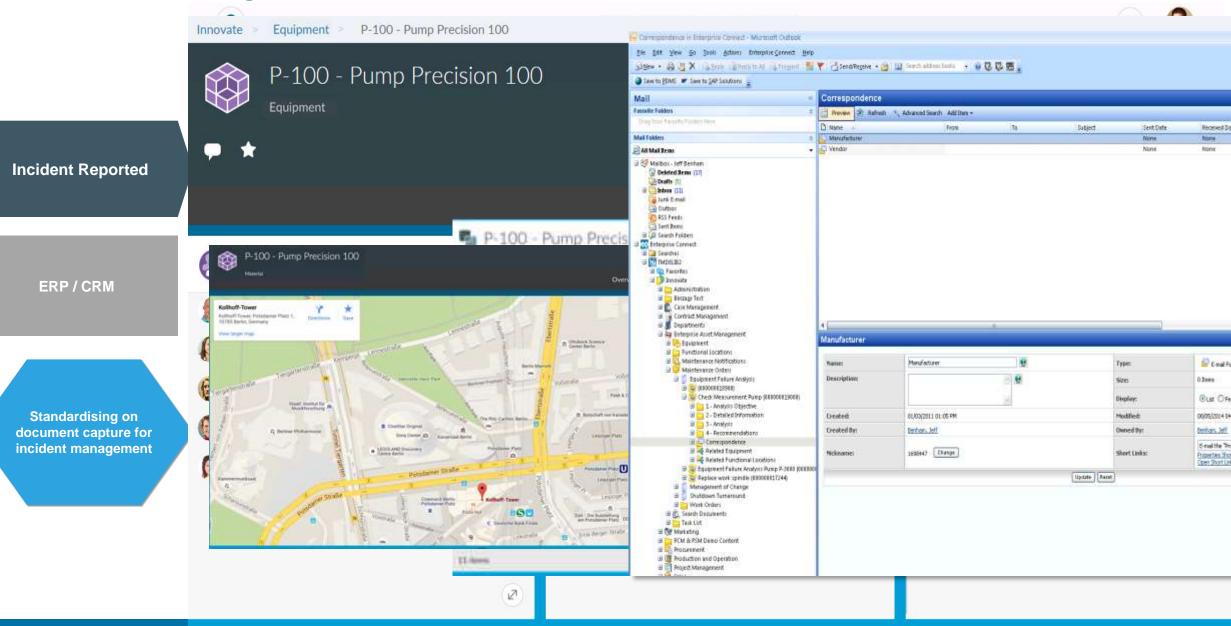


Example 3: Fault Management



		Time to Resolution									
Flow	Incident Reported	Inspection & Analysis	Repair / Replace	Incident Resolution							
Business System	ERP / CRM	ERP / GIS Mobility Tools	ERP / GIS / PUR Mobility Tools	ERP / GIS Mobility Tools							
OpenText	Standardising on document capture for incident management	Business workspaces provide users access to unstructured content in context of structured data.	Work order and notification Documents, Manuals & Checklists, Operating Procedures	Failure analysis reports, Supplier documentation, Recommendation Documents Communication							





Inspection & Analysis

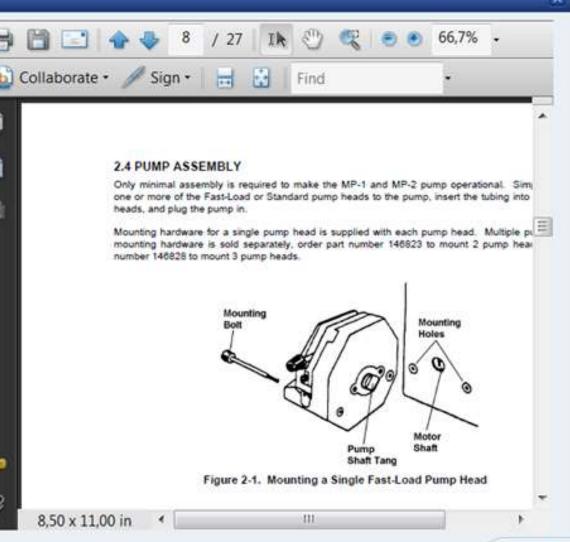
Mobility Tools

ERP / GIS

Business workspaces provide users access to unstructured content in context of structured data.

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Business	Workspace	
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· 🗆	Calculations	
• 🖼	Drawings	Boundary
• 🖪	Pump Drawing.JPG	Collaborate
- 🕤	Inspection Report	
· 12	Plant Inspection Report.pdf	
• 🕤	Manuals	100
• 12	Pump Manual.pdf	25
· 🗅	Pictures	Seal of the sea of th
- 🗗	Related Objects	
• 5	0000000000000004174 - Electric pump motor	100
1005	Equipment Failure Analysis for Pump (000000816360)	
- 6		
	Calculations	
1	Drawings	
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• 6		
	Pump mounting damaged (000010000117)	
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• 5		
• 6	Shafting assembly overheated (000010000567)	101 .
• 5	Unusual noises (000010000478)	8,50 x 11,0
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Created with OpenText
Document Presentment for SAP Solutions

Info from Asset

System

Work Order

Order ID	818981
Order Name	M17-002 motor maintenace
Date	28.05.2013

Business Rules

Info from

ECM

Asset System and Extended

ATTENTION: Please adhere to the the new standard operation procedure effective as of May 1:st. The updated instructions are enclosed in affected work orders.

Contents

Section	Page	
Notification details	2	
Operations List	3	
Documents List	6	
Pump Manual pdf	7	
technical drawing jpg	34	
Steam engine pdf	35	
enclosure_for_dummies.pdf	36	
Heat Sensor pdf	37	
Conduit Box pdf	38	
Bearings Types pdf	39	

Work order and notification Documents, Manuals & Checklists, Operating Procedures

Repair / Replace

ERP / GIS / PUR

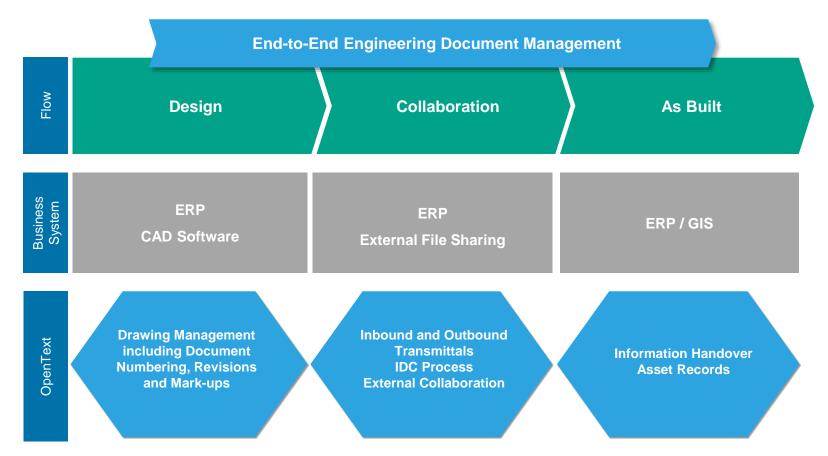
Mobility Tools

OPENTEXT

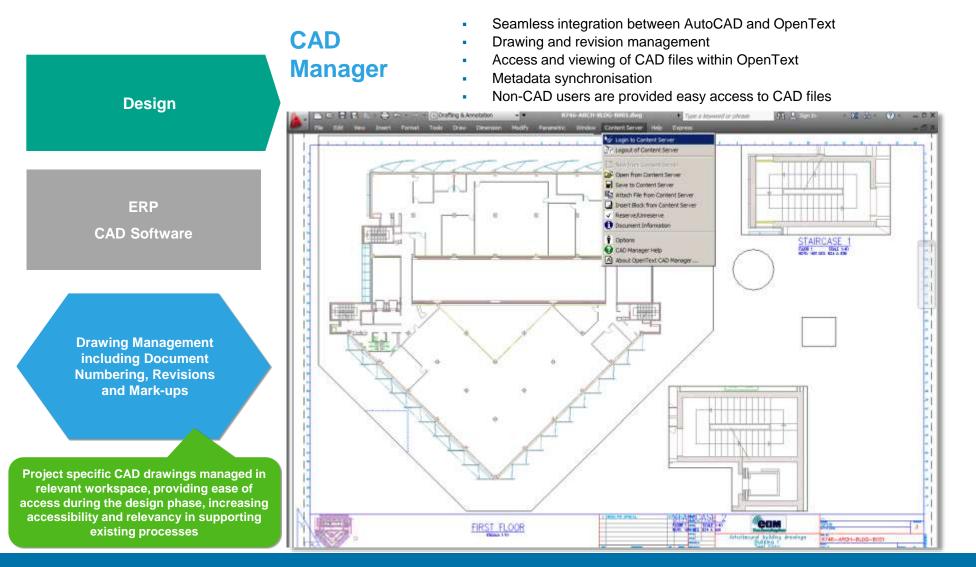
Innovate

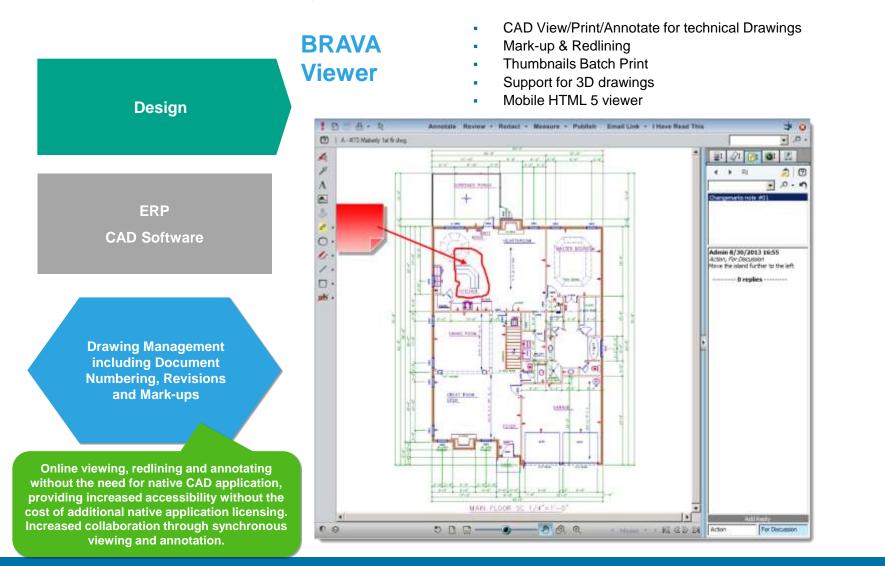
Example 4: Management of Engineering Documents



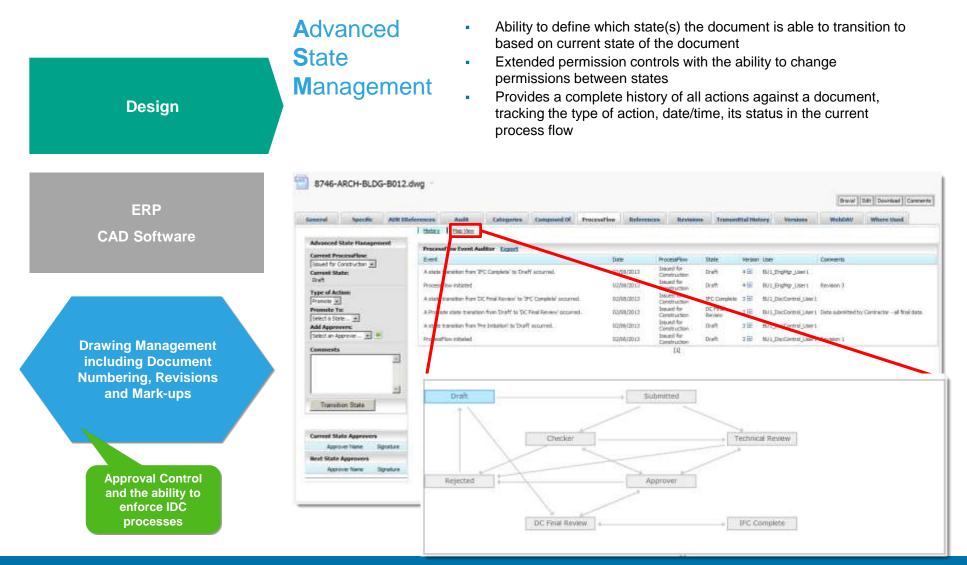








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Asset Commissioning Sub-Process

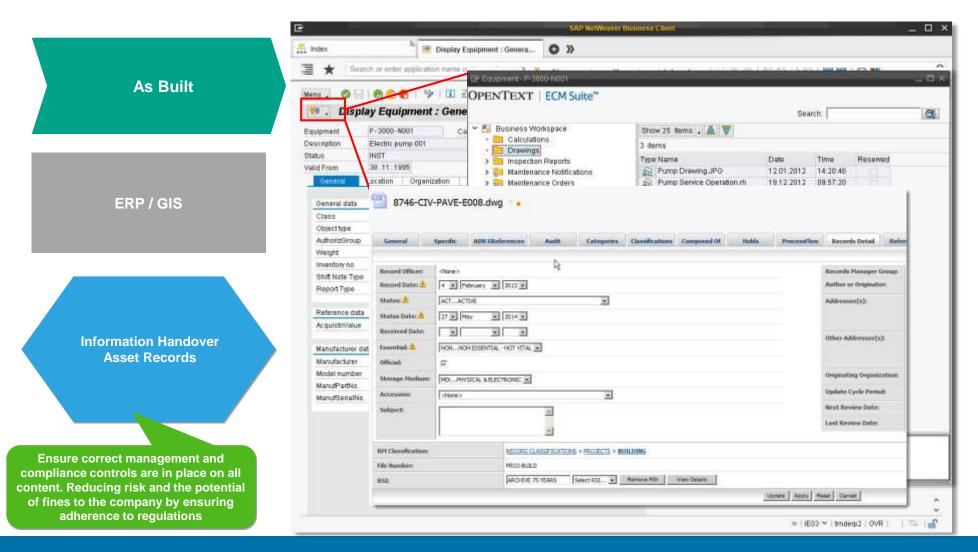
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Asset Commissioning Sub-Process

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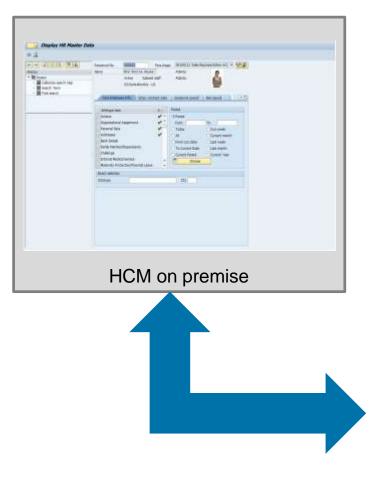
Asset Commissioning Sub-Process



Example 5: Workforce Engagement



Extended ECM for SAP SuccessFactors Combining three worlds for HR





OpenText Connected Workspaces



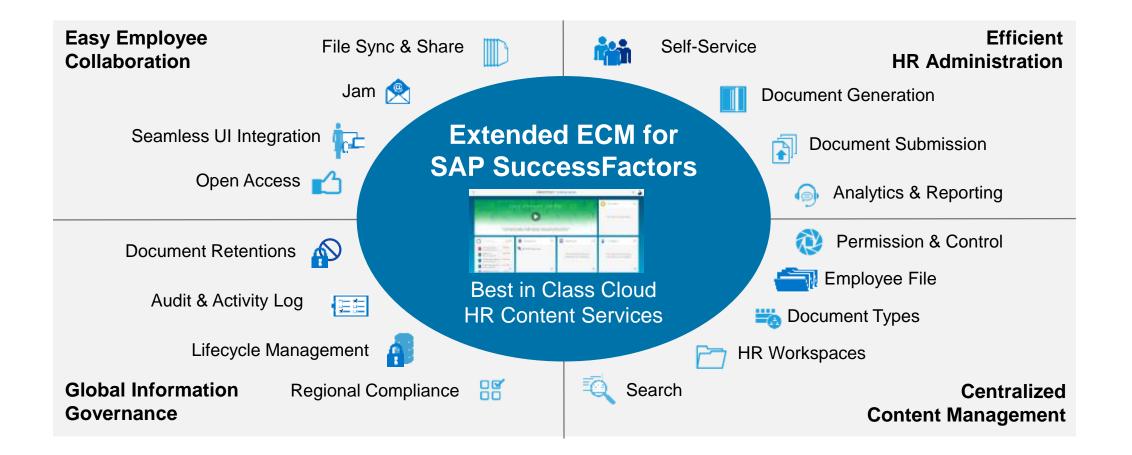
Extended ECM for SAP SuccessFactors Integration Overview

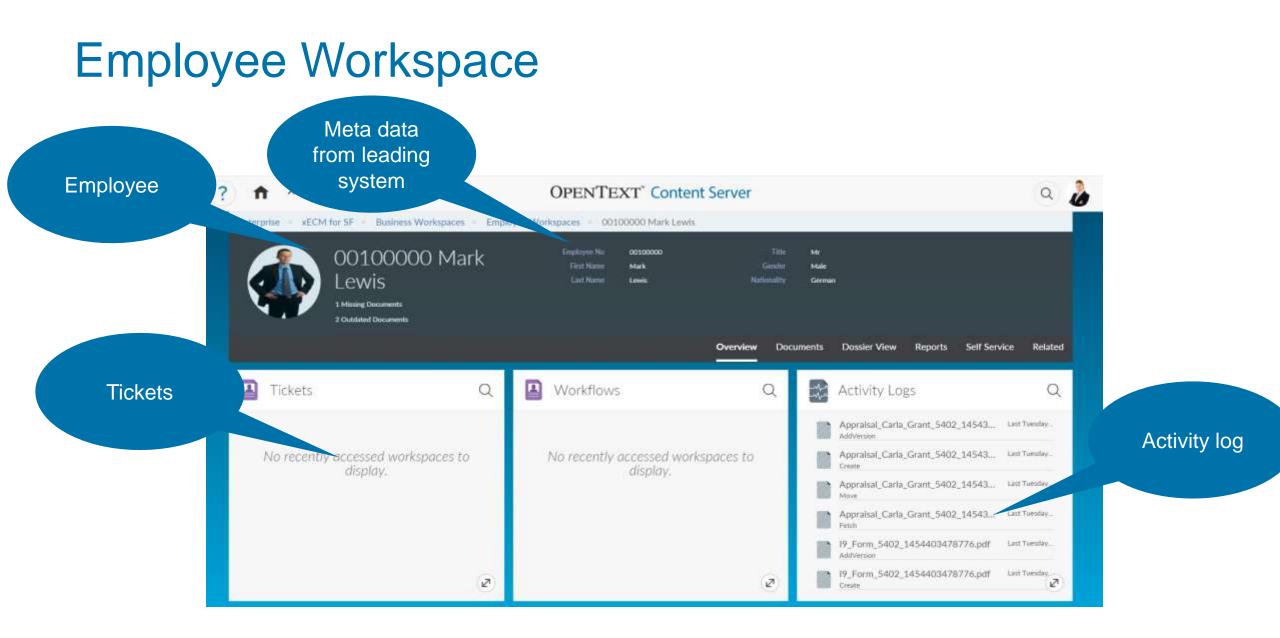




xECM for SAP SuccessFactors Best in Class Cloud HR Content Services







Use cases



Saving thousands of hours per year and providing a platform for transformation

Products and Services

Time to Value

Digital Workplace

フト Bundeswehr Wir. Dienen. Deutschland. Bw**Fuhrpark**Service

Y:704 476

Y - 598 16

Enable the Digital World OPENTEXT

Paperless Processes: A German Armed Forces' Mobility Service Provider Implements Vehicle Files with OpenText

BwFuhrparkService GmbH – A Federal Armed Forces' Mobility Service Provider

BwFuhrparkService



"With the information from the documents and the data from the SAP system we are able to adapt our fleet better, in terms of quality and quantity, to meet actual demand." - Christian Fink, SAP Project Manager for DMS/ECM at BwFuhrparkService GmbH

- Who? Founded in 2002, BwFuhrparkService GmbH employs 1,800 people across Germany in 24 so-called mobility centers and at 120 service stations. The vehicle fleet is comprised of more than 27,000 vehicles, covering ordinary commercial cars, trucks and buses as well as vehicles fitted with equipment specific to the military.
- Challenge Relevant information about fleet vehicles can only be found in documents; these can trigger and/or support key processes
 - Paper-based processes, together with highly decentralised organisational structures, impedes productivity / transparency
 - The ability of an enterprise to compete and to be and stay viable in the long term depends on greater efficiency through the use of digital processes across the board
- Solution OpenText Extended ECM, Email Management for Lotus Notes
- Value
 Comprehensive, immediate availability of all information on a vehicle speeds up processes tremendously, saves costs and ensures total transparency
 - Existing ECM infrastructure facilitates implementation of paperless end-to-end processes from supplier to customer
 - Management and development of the organisation optimised through a complete information base

OPENTEXT[®]

Hydro Tasmania

Saving thousands of hours per year and providing a platform for transformation



"We've got the trilogy. Content Suite is the source of truth. SAP is the source of process. And SharePoint is the outer limits"



RICK QUARMBY, PRINCIPAL KNOWLEDGE MANAGEMENT ADVISOR, HYDRO TASMANIA

- Who? Hydro Tasmania is Australia's largest producer of renewable energy. Close to 1,200 employees manage operations across dozens of hydro-electric power stations, as well as a handful of gas power plants and wind farms.
- Challenge Scattered information, source of truth problem
 - Content inefficiencies affecting safety measures
 - Slow, costly audit response
- Solution SAP Extended ECM by OpenText, SharePoint connectors
- Value Central, reliable information
 - Simplified proof of compliance
 - Projected time savings of 25,000h/year

"With OpenText, we can attach vital information to business objects, such as power stations, machines or individuals ... and we manage that high-currency information prudently" – Rick Quarmby



QUESTIONS?



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