

BASF – We create chemistry

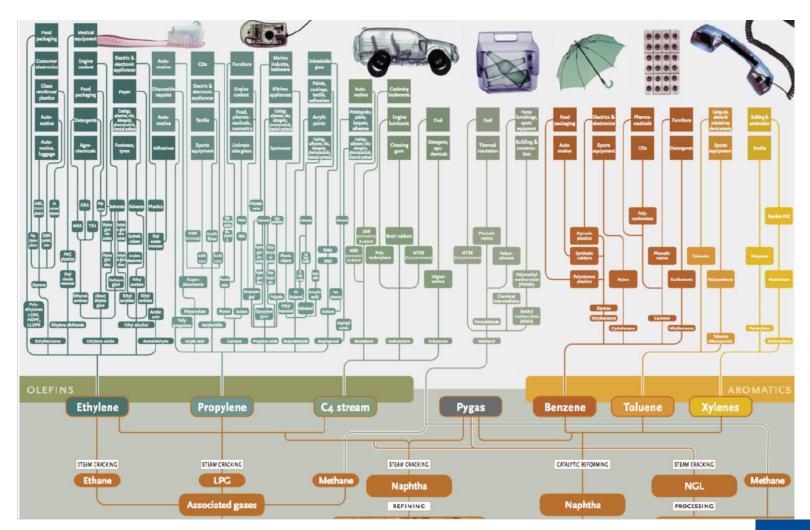
- Our chemistry is used in almost all industries
- We combine economic success, social responsibility and environmental protection
- Sales 2017: €64,457 million
- EBIT 2017: €8,522 million
- Employees (as of December 31, 2017): 115,490
- 6 Verbund sites and 347 other production sites



BASF Ludwigshafen



Chemical products contain carbon "Decarbonization" is not a usefull term

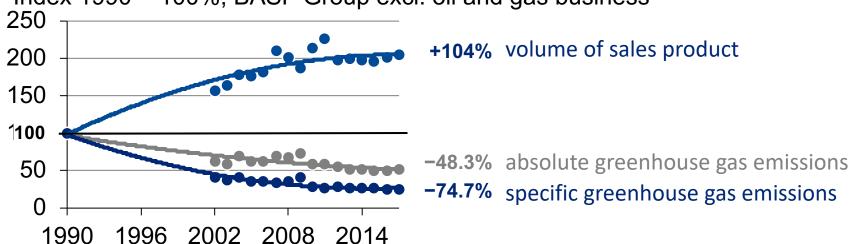




Reduction of greenhouse gas emissions with increased production

Development since 1990

Index 1990 = 100%, BASF Group excl. oil and gas business

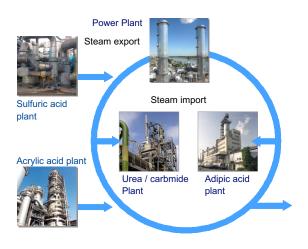




Elements of Energy Management at BASF

Energy Verbund

Linkage of energy flows between production plants



Annual savings* Primary energy 18 mill. MWh CO₂ emissions 3.9 mill. t CO₂

Energy Production

High efficient combined heat and power plants (CHP) with combined cycle gas turbines (CCGT)



Annual savings* Primary energy 13 mill. MWh CO₂ emissions 2.6 mill. t CO₂

Energy Efficiency

Process optimization e.g. new catalysts in the acrylic acid plant, heat integration, ...



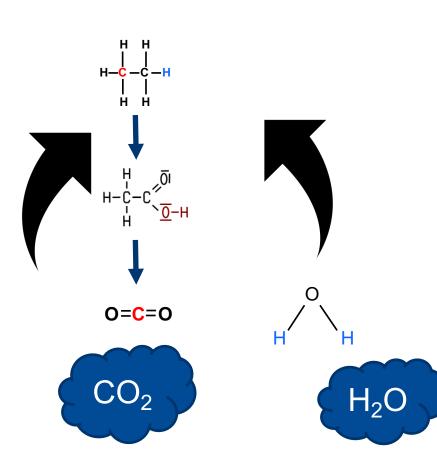
Several hundred measures per year



DECHEMA Technology Study: Low carbon energy and feedstock for the European chemical industry

- Scope: European chemical industry
 Methanol, ethylene/propylene, benzene/toluene/xylene, ammonia/urea, chlorine
 50% of energy consumption and GHG-emissions of European Chemical Industry
- **Technology measures**Energy efficiency, biomass and waste, H₂+CO₂-based processes, H₂ only from water electrolysis
- Four Scenario calculations based on selected percentages of technology implementation
- No carbon leakage
- Additional impact of CO₂-based methanol and ethanol as fuel component





Hydrocarbons

Benzene Ethylen Polyethylen Polypropylen

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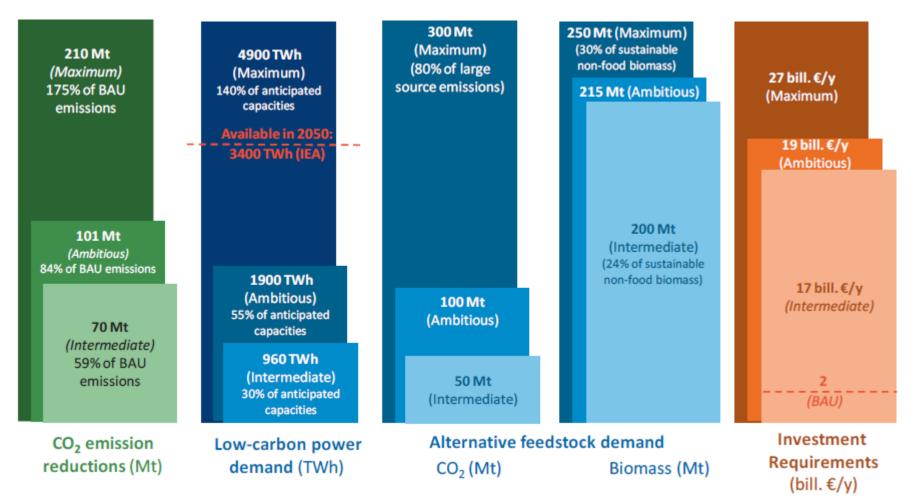
Oxygene rich Chemicals

Formaldehyde Ethanol Acrylic acid Formic acid

...

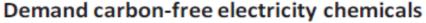


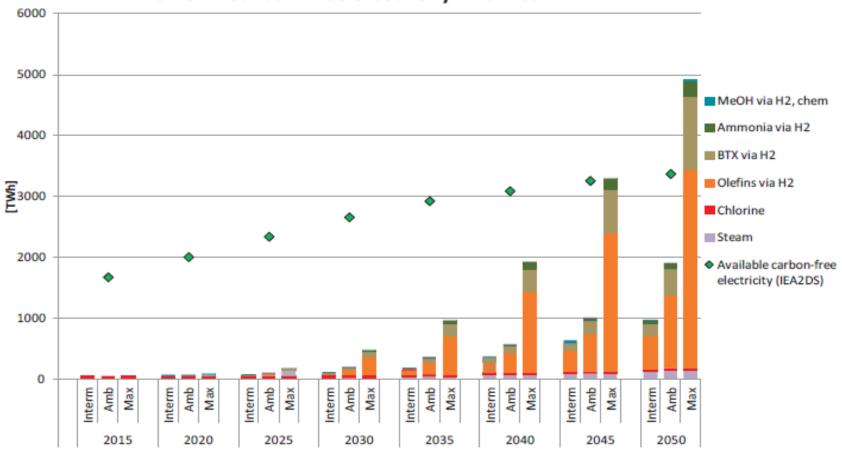
DECHEMA Technology Study: Results of scenario calculations (w/o fuels production)





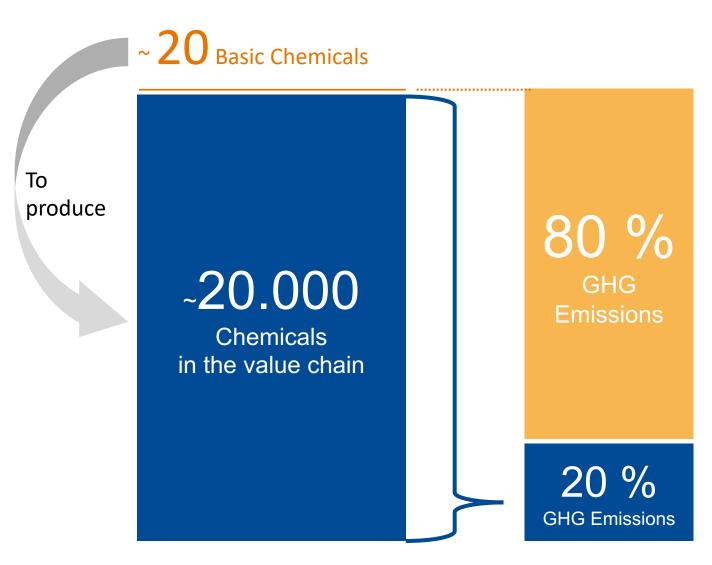
DECHEMA Technology Study: Energy Demand







Emissions in the Chemical Value Chain



R & D focus on big emitters needed



Methane pyrolysis – a new source of H₂ Project outlook and financing aspects

Pilot Unit

~€20-40 million investment Start-up ≥2020,

Reference/demonstration unit on commercial scale

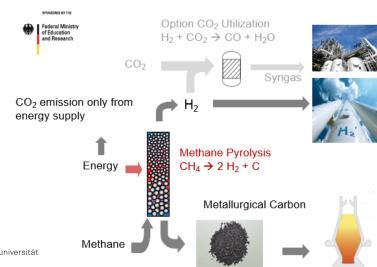
~€100 million investment Start-up ≥2024,

R&D-Project

funded by the German Ministry of Education and Research



- breakthrough process development
- carbon utilization in metallurgy
- industrial scale reference required
- CAPEX and OPEX support needed



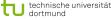






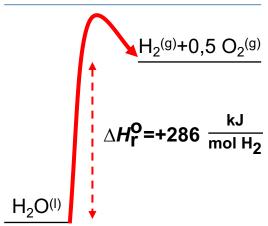






More Hydrogen from the same amount of renewable Energy by Methane Pyrolysis

H₂ by Water Electrolysis



H₂ by Methane Pyrolysis

87% less energy

But: fossile feedstock

Alternative: Bio-Methane if available



Our contribution to fulfill the Paris agreement – Avoidance with highest contribution



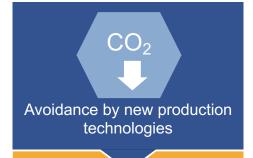
BASF Biomass Balance and dedicated Biobased products Waste as feedstock

Use waste in a reasonable way while limiting effects on climate



Focus on products with high oxygen content and thus less energy needs

Use of limited resources like biomass and renewable energy based on best value to society limit availability for chemistry



Research and Development of low CO2 processes for chemicals with highest emissions



tackle remaining opportunities



Learnings

- Large-scale CO2-reductions can only be achieved through a significant electrification of industrial processes, leading to a huge increase of low-carbon electricity demand.
- Radically lowering the price of renewable electricity, including Government driven surcharges and levies, presents an indispensable prerequisite for a successful industrial transformation.
- R&D funding programs contribute to accelerate the development of new technologies.
- To turn these R&D activities into actual investments, we need a global (at least G20) CO2 price to allow for a business case. The economic constraints around zerocarbon transformation needs to be acknowledged.

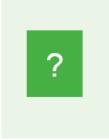














I BASF

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