



Panel

Mariam Bibi, PhD

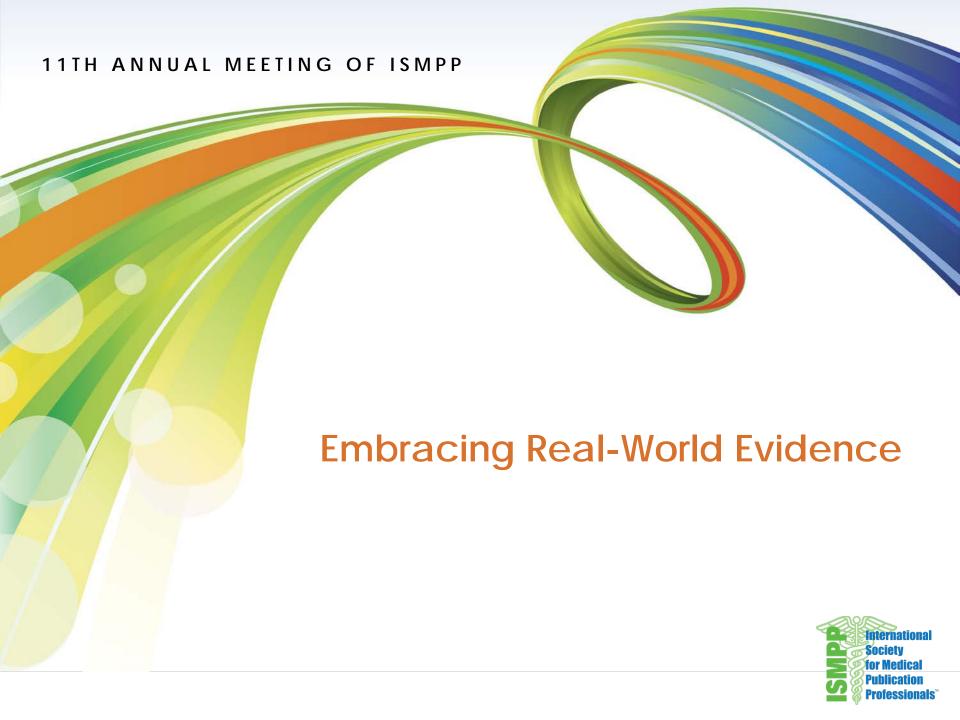
Director of Real World Evidence, Complete True Life

Alexander Liede, MSc, PhD

Director, Centre for Observational Research, Amgen, Inc

Robert LoCasale, PhD

Director of Quality, Design & Analytics in Medical Evidence and Observational Research, AstraZeneca





A rose by any other name would smell as sweet...

- Real-world data, real-world evidence (RWE)
- Big data
- Observational research
- Non-interventional research

"... any data not collected in conventional randomised controlled trials. It includes data from existing secondary sources (e.g. databases of national health services) and the collection of new data, both retrospectively and prospectively."

RAND Europe 2014

RWD is the cornerstone of epidemiology

How can real-world studies add to generating evidence and value strategy pre-launch?

Early stage Launch prep

Evolving and refining market understanding

Informing late-stage development

Clarity of what is valuable

Market understanding

- Unmet needs prognosis, disease progression, adverse events
- Current treatment drug use, surgery, treatment algorithms
- Market sizing incidence, prevalence, duration of treatment
- Understanding patient populations

 treatments received by patient
 type, outcomes by patient type or
 treatment
- Natural history of disease

Informing development

- Trial design use RWE
 data to inform trial design
 (ie patient
 inclusion/exclusion criteria,
 feasibility assessment and
 clinical end points)
- Regulatory and reimbursement - gain a real-world understanding of burden of illness (HRQoL), resource use, cost-effectiveness, utility, etc.

Demonstrating value

- Informing post-launch what do physicians, payers and patients consider as value (efficacy, HRQoL, costs)?
- Competitor analysis –
 likely effectiveness
 targets required to
 displace established
 competitors, potential
 safety benefits, potential
 cost-savings

How can real-world studies add to generating evidence and value strategy post-launch?

Launched Established Mature

Market Understanding

Validation to increase market access

Lifecycle management

Market understanding

- Market impact impact
 of launched brand on standard
 of care,
 treatment algorithm, etc.
- Remaining unmet needs prognosis, disease progression, adverse events
- Market sizing market share, eligible market share based on label, off-label use

Validation

- Effectiveness proving that real-world effectiveness matches efficacy shown in RCTs
- Safety generating long-term safety data, providing reassurance to prescribing physicians
- Value healthcare resource use, cost-savings

Lifecycle management

 Line extension or new indications – realworld use analysis, pragmatic trials to support regulatory applications





RWE gains momentum: 2008



- "I think we give too much attention to the results of randomised controlled trials." He called for observational studies, including historical controlled trials and case-control studies, to be used more widely
- Professor Rawlins explained that RCTs are good at looking at effectiveness among the particular group of people being studied but that the results do not necessarily apply "in the real world"
- Professor Rawlins pointed out that, throughout its existence, NICE has given weight to other methods, like observational studies, as well as RCTs. "I think this approach should be used more widely," he said, adding that it could lead to drugs being available on the market earlier



RWE complements RCTs



- Effectiveness:
 - Real-world effectiveness in routine clinical practice (HCP and patient behaviour)
 - Adherence, guideline implementation, comorbidities, prescribing behaviour
- Risk/benefit profile
 - Long-term clinical benefits and adverse events
- Comparative evidence
 - Comparison against standard of care (varies by geographic location and patient type)
- Additional end points
 - QoL, patient perceptions, direct/indirect costs



A number of factors have aligned to make real-world data an integral component of evidence generation



- Healthcare systems are having to derive increased value from medicines in targeted patient populations to maximise healthcare resources while providing optimal patient outcomes
- 2. Innovative high-cost technologies
- 3. Stakeholders' appetite for data beyond efficacy and safety
- 4. Advances in technology have allowed easier, faster access to multiple data sources



Perceived hierarchy of evidence

- Pragmatic trials
- Administrative/claims data
- Electronic medical records
- Disease registries active
- Disease registries passive
- Observational studies (prospective, retrospective)
- Patient-reported outcomes
- Questionnaires/health surveys

breater methodological riqour



RWE Europe 2015: A collaborative approach









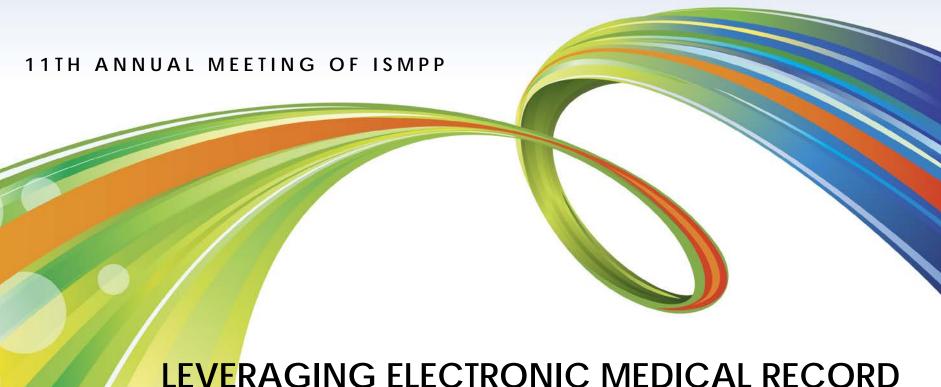


Working collaboratively to develop robust methodologies for real-world studies



Key takeaways

- RWD is applicable to multiple stakeholders (payers/providers, HTA bodies, regulators, HCPs and patients) – translate data to evidence
- Develop a value driven evidence base, incorporating multiple data sources (RCTs and RWE) – 'tapestry of evidence'
- Iterative evidence generation communicated to relevant stakeholders



LEVERAGING ELECTRONIC MEDICAL RECORD DATA FOR APPROVAL, COMMERCIAL AND DEVELOPMENT PURPOSES

Alexander Liede, PhD Center for Observational Research Amgen Inc.

April 29, 2015





The Center for Observational Research formed in 2010

Clinical Development

Contribution to excellence in clinical program design and implementation



Pharmacovigilance

PV in support of global safety commitments



Forecasting

Profiling diseases for market potential



Reimbursement

Contribution to ongoing assessment of benefits and risks (value)



We maintain, curate & analyze RWD datasets that provide longitudinal patient-level data









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- Ready-access to descriptive epidemiology in target diseases and treatments
- Treatment patterns
- Planning for post-marketing commitments
- Comparative effectiveness research
- RCT design
 - background rates
 - inclusion/exclusion
 - geographic footprint
- Regulatory filings
- Drug safety research
- Quality of care research





Data



Information



Evidence/Insights



Knowledge



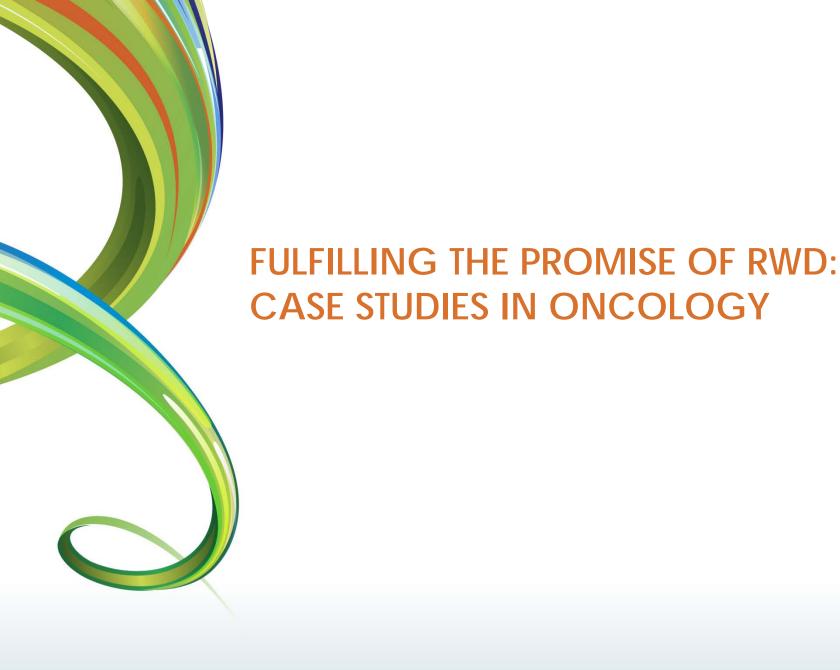
EpicGraphic.com

Big Data Defined

An all-encompassing term for any collection of data sets so large and complex that it becomes difficult to process using on-hand data management tools or traditional data processing applications.



From Wikipedia, accessed 8/22/14



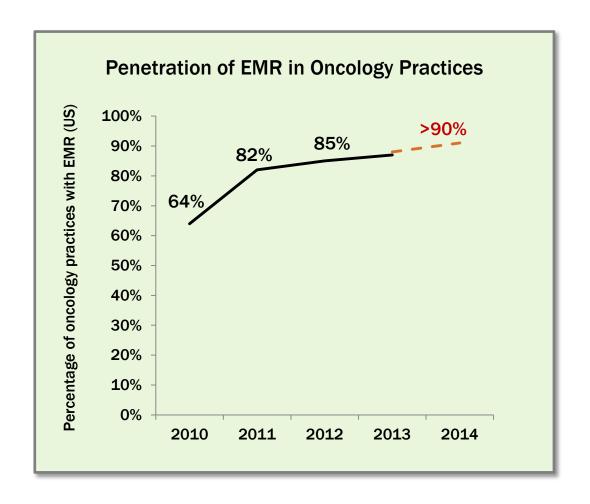


Motivating Ideas

- Most data about treatment and outcomes of cancer patients resides in EMR & claims databases
- Advances in technology will soon enable us to harvest information contained in EMRs that, until now, has been largely inaccessible
- The resulting granularity of information per patient, rather than the large number of patients accessible, is the key to valid real-world research



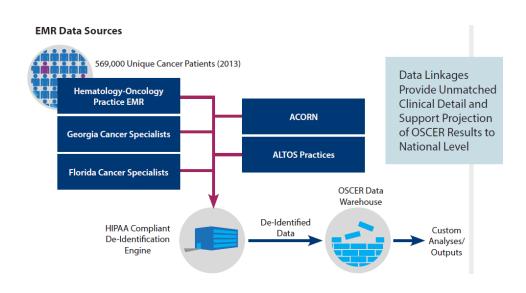
In the US, oncology clinics use EMR to track patient care

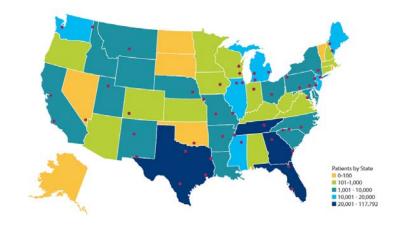


Source: National Practice Benchmark for Oncology (2011-2013 publications)

OSCER (Oncology Services Comprehensive Electronic Records)

- OSCER is a customized source of RWD in oncology
 - Amgen recognized the value of EMR early on (tracing back to 2004)
- From OSCER, teams have conducted impactful observational research and published meaningful insights on cancer care



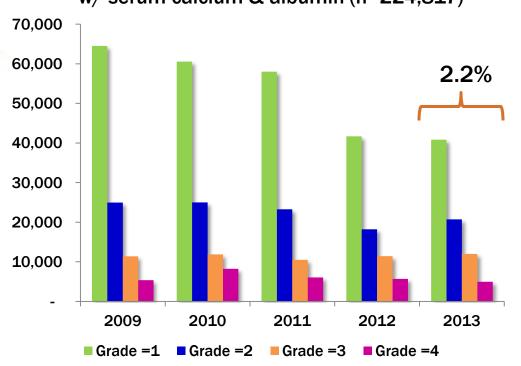


"Amgen, in collaboration with IMS Health, has created a robust EMR data platform for business analytics, safety, clinical development, effectiveness, outcomes, and epidemiologic research."

JNCCN 2013;11:S-1-S-12

Achieving Orphan Drug Designation using EMR data (Sep 2013) 2013 ASBMR, 2013/15 ECC posters;

Prevalence of Hypercalcemia of Malignancy patients in OSCER 2009-2013 w/ serum calcium & albumin (n=224,817)



Bottom line:

<100,000 cancer patients in a given year experience grade ≥1 HCM

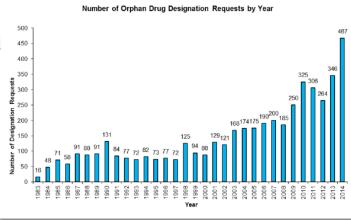
manuscript phase

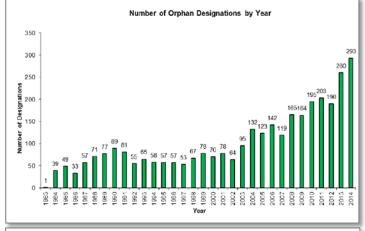
- Highest among multiple myeloma (8.4%), and lung cancer (3.8%); consistent with literature (range <1% to 30% depending on tumor type)*
- Survival worse among HCM vs. non-**HCM** patients

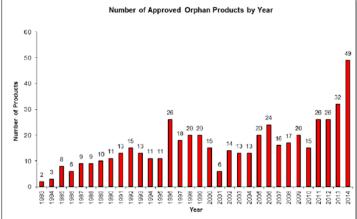
^{*}Most common in multiple myeloma, breast cancer, lung cancer; Basso U et al. Malignant Hypercalcemia. Curr Med Chem 2011;18:3462-7

Cancer is increasingly a set of Orphan Diseases

- Last year, FDA's Orphan Drug Program shattered records: 293 (2014) vs. 88 (2000)
- With personalized medicines, genetically-defined populations and biomarker-driven efficacy/safety data...
 - fewer patients for clinical trials, resulting in single-arm trials
 - how to produce appropriate comparator arm?
- FDA encourages inclusion of RWD
 - historical comparator data contributed to recent drug approval (Dec 2014)
 - FDA hosting Accelerating Anticancer Agent
 Development and Validation (AAADV) Workshop,
 May 6-8, Bethesda MD featuring four case studies:
 - http://www.acceleratingworkshop.org/2015program/









Supporting forecasting with EMR data linked to claims to estimate and project prevalence of breast cancer

- OncoTypeDx testing is routine (ER, PR, HER2)... so, why are results found in only 30-40% of structured EMR?
- Linkage of EMR data allowed for stratified weighting, imputation of missing data and projections
- Approx. 800,000 women with earlystage (stage I-III) breast cancer were under treatment or surveillance in 2012

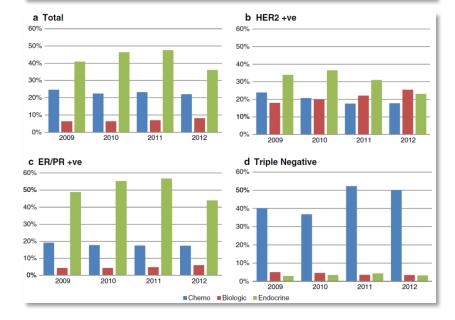
Breast Cancer Res Treat (2014) 146:637–646
DOI 10.1007/s10549-014-3052-1

EPIDEMIOLOGY

Prevalence of women with early-stage breast cancer receiving active management using electronic health records from oncology clinics in the United States

Rohini K. Hernandez · David Quach · Sally W. Wade · Melissa Pirolli · Jane Quigley · Steven A. Narod · Alexander Liede

Received: 26 June 2014/Accepted: 27 June 2014/Published online: 23 July 2014 © Springer Science+Business Media New York 2014



Scandinavia: An Epidemiologist's Dream

Science 31 March 2000: Vol. 287 no. 5462 pp. 2398-2399 DOI: 10.1126/science.287.5462.2398

NEWS FOCUS

EPIDEMIOLOGY

When an Entire Country Is a Cohort

Lone Frank

Lone Frank writes from Copenhagen, Denmark.

Denmark has gathered more data on its citizens than any other country.

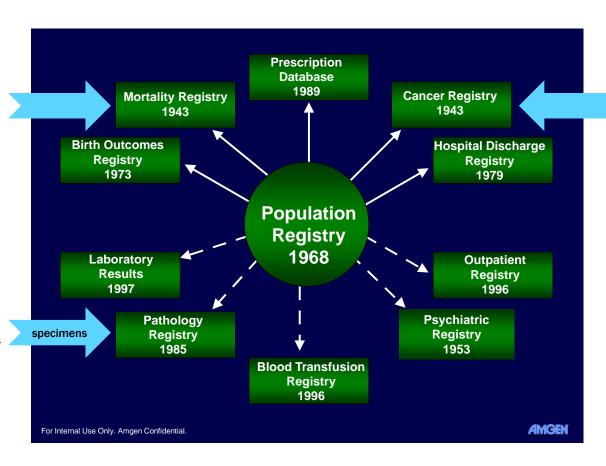
Science 11 July 2003:
Vol. 301 no. 5630 p. 163
DOI: 10.1126/science.301.5630.163

NEWS FOCUS

EPIDEMIOLOGY

The Epidemiologist's Dream: Denmar

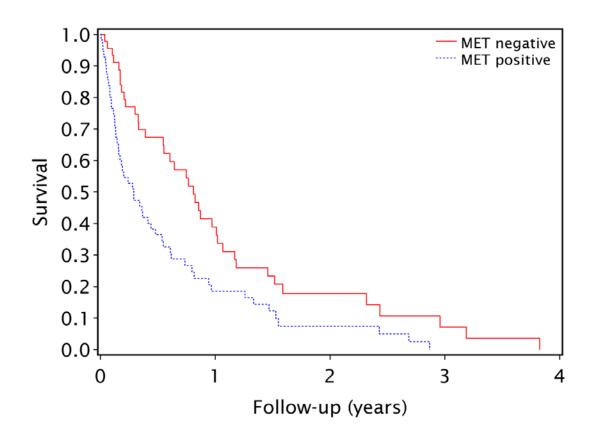
Lone Frank



For example, linking cancer patient data to biomarker analyses, and mortality outcomes

RWD can be used to validate case reports or smaller (biomarker) studies

MET +ve gastric cancer associated with appreciably shorter survival (n=101)

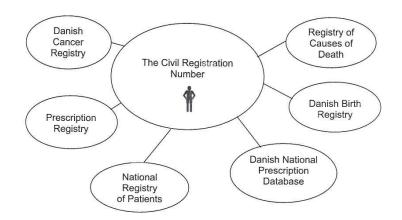


Source: Erichsen et al. Tumor MET expression in patients with gastric cancer in Denmark. ASCO GI 2013

Data quality remains a concern

Two Solutions:

- 1. Link and Merge Data
 - Link to claims data
 - Link beyond oncology clinic
 - Big Data
 - Build Scandinavia



2. Improve Data Capture and Completeness

- Clinics to capture more data
 - Stakeholders (call to action)
 - Patient reported data
- Leverage technological developments for EMRs



Much of the EMR data remains untapped

EMR research to date

Structured data (e.g., demographics, stage, diagnosis)

There's more to EMR



Unstructured data (e.g., pathology, stage, biomarkers, physician notes)

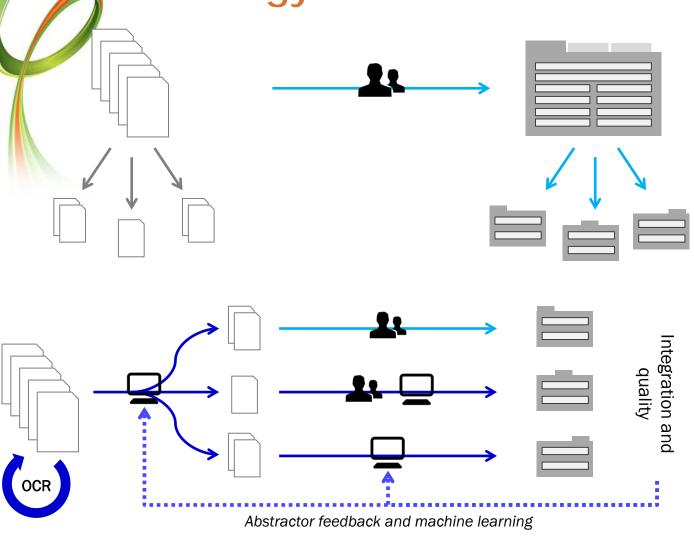
Even structured EMR data poses challenges in research

Blood Serum Albumin	g/dL
ALBUMIN/GLOBULIN RATIO QD	(calc)
ALBUMIN QD	g/dL
ALBUMIN	%
ALBUMIN	g/dL
Albumin % (EPR)	%
ALBUMIN, SERUM (001081)	g/dL
Albumin, U	%
Albumin	g/dL
Albumin, U	%
Albumin%, Urine	%
Albumin, Urine	mg/24hr
ALBUMIN SS	g/dL
Albumin, U	%
MICROALBUMIN	mg/dL
MICROALBUMIN/CREATININE RATIO,	mcg/mg
RANDOM URINE	creat
ALBUMIN	relative %
ALBUMIN UPEP RAND	%
ALBUMIN LEVEL	g/dL
ALBUMIN/GLOBULIN RATIO	(calc)
Albumin	g/dL
PREALBUMIN	mg/dL
ALBUMIN, SERUM	mg/dl
ALBUMIN	g/dL
Albumin Electrophoresis	g/dL
Prealbumin	mg/dL
MICROALBUMIN, 24 HOUR UR	mg/24 h
MICROALBUMIN, 24 HOUR UR	mcg/min
ALBUMIN,SERUM	g/dL
PREALBUMIN	mg/dL
PROTEIN ELECTROPHORESIS ALBUMIN	g/dL
	ALBUMIN/GLOBULIN RATIO QD ALBUMIN QD ALBUMIN ALBUMIN ALBUMIN Albumin % (EPR) ALBUMIN, SERUM (001081) Albumin, U Albumin, U Albumin, Urine ALBUMIN SS Albumin, U MICROALBUMIN/CREATININE RATIO, RANDOM URINE ALBUMIN UPEP RAND ALBUMIN LEVEL ALBUMIN LEVEL ALBUMIN/GLOBULIN RATIO Albumin PREALBUMIN ALBUMIN, SERUM ALBUMIN ALBUMIN, SERUM ALBUMIN ALBUMIN, SERUM ALBUMIN ALBUMIN, 24 HOUR UR MICROALBUMIN, 24 HOUR UR ALBUMIN, SERUM PREALBUMIN PROTEIN ELECTROPHORESIS

Albumin [Mass/volume] in Serum or Plasma

g/dL

Technology-Enabled EMR Abstraction



"Traditional"

Chart abstraction

- Expensive
- Inaccurate

Technology-enabled abstraction

Modular Approach

- Use a machine wherever appropriate
 - Human review to ensure quality
- Extremely efficient
- Always improving

Improving Data Depth and Completeness

Demographics	Structured Only	With Unstructured
Date of birth	100%	100%
<mark>G</mark> ender	100%	100%
ECOG at bone met dx	0%	1 65%
Pain at bone met dx	< 5%	1 75%
Menopause status	< 5%	1 71%
Smoking status	< 5%	1 88%

Diagnosis	Structured Only	With Unstructured
ER/PR	35%	1 98%
HER2	36	1 85%
Histology	36%	1 79%
Primary resection	-	99%

Labs ¹	Structured Only	With Unstructured
Lab name	100%	100%
Result / units	100%	100%

Medications ¹	Structured Only	With Unstructured
Drug name	100%	100%
Dose, Admin date	100%	100%
Bone metastases	Structured Only	With Unstructured
Date of bone diagnosis ²	inaccurate	100%
Extent of bone mets	-	83%
Weight-bearing vs. non	-	90%
Visceral metastases	Structured Only	With Unstructured
Location of visceral mets	20-25%	1 99%
Date of diagnosis	inaccurate	1 99%
SREs	Structured	With

Unstructured

1 99%

100%

Only

varies

varies

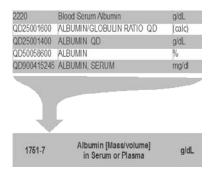
Date of SRE

Type of SRE



Improving EMR data quality in OSCER

Structured data harmonization



Mapping of all structured EMR fields to a common vocabulary standard

Unstructured data processing



Leverage unstructured data processing to drive accuracy and completeness of metrics



Are we developing a caste system in clinical epidemiology research?

"Under the new Policy, ASCO will not accept an abstract or paper describing company-funded original research if the first, last, or corresponding author has been the Company's employee, investor, or paid speaker during the previous 2 years."



ISPE responds and ASCO reconsiders its Policy

PHARMACOEPIDEMIOLOGY AND DRUG SAFETY 2014; 23: 1–2

Published online 21 November 2013 in Wiley Online Library (wileyonlinelibrary.com) DOI: 10.1002/pds.3546

ISPE COMMENTARY

International Society for Pharmacoepidemiology (ISPE) statement on American Society of Clinical Oncology's new policy for relationships with companies

John Acquavella¹, Til Sturmer² and Jesper Hallas³*

"ASCO leadership has carefully considered the concerns expressed by the biomedical community regarding the author restrictions in the 2013 COI policy and has decided to *suspend enforcement* of these restrictions for a period of *at least 3 years*."

¹Amgen, Global Epidemiology, Thousand Oaks, California, United States

²Department of Epidemiology, University of North Carolina at Chapel Hill, School of Public Health, Chapel Hill, North Carolina, United States

³Research Unit of Clinical Pharmacology, University of Southern Denmark, Odense, Denmark



Scientific work should be judged on merit, not on presumed conflict of interest

"The *objectivity* of the [scientific] process depends on each contribution receiving its due regard, whatever the motivations for bringing it. It depends on *judging a work on its merits, rather than on the inferred state of mind of the author.*"

From Ken J. Rothman. JAMA 1993; 269:2782-2784, p 2783.

Big Data: Mobile technology, social media, and the future of medicine

- Big Data refers to very large super-sets of data that include RWD and data from other sources
 - social media (Twitter, Facebook)
 - consumer data (purchasing habits)
 - health technologies (Fitbit)
 - non-health behaviors
- Big Data is also a conceptualization in which all of these sources of information may be integrated and used for healthcare decisionmaking
- Technological advances are being made to help FDA monitor social media to identify safety signals/adverse events
- The FDA currently uses mobile apps
- MedWatcher.org and app allow individuals to report adverse events





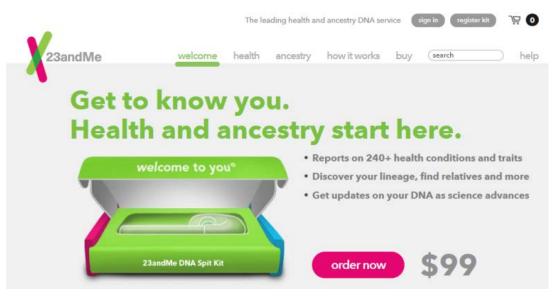


- Is the consent process clear?
- Who owns these meta-data?
- What about security and privacy?



Ethical debate will follow Big Data

Are the proper standards in place?



F.D.A. Orders Genetic Testing Firm to Stop Selling DNA Analysis Service



Peter Dasivator the New York ten

The personal genome testing company 23andMe is backed by Google and run by Anne Wojcicki, wife of the Google cofounder Sergey Brin.

By ANDREW POLLACK

In a crackdown on genetic testing that is offered directly to consumers, the Food and Drug Administration has demanded that 23andMe immediately cease selling and marketing its DNA testing service until it receives clearance from the agency.

In a scathing <u>warning letter</u> that the agency posted on its website on Monday, it said that 23andMe had failed to provide adequate evidence that its product, Personal Genome Service, provided accurate results.

"F.D.A. is concerned about the public health consequences of inaccurate results from the P.G.S. device," the agency said in its letter.



SHARE

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REPRINTS

FDA vs. 23andMe... a <u>business plan</u> develops

November 2013

- FDA Warning Letter about the accuracy and standards of test results from the Personal Genome Service
 - Of greatest concern was testing for mutations related to high risk of breast cancer, stating that a false positive could lead to an unnecessary preventive mastectomy
- Class-action lawsuit

September 2014

- Informed consent and privacy controversy (Close Relatives check box)... "One step forward, 23 Steps back"
- Creation of Chief Privacy Officer

December 2014

 Expansion to UK sparks privacy concerns... "Will my data be sold to Google?"

January 2015

 23andMe strike \$60M with Genentech to analyze DNA from 3000 Parkinson's patients



Concluding Thoughts

- Real world data are underutilized
- Computer technology will vastly increase the richness and accuracy of data per patient
- Given sufficiently rich/accurate data, methods for the analysis of non-randomized RWD have advanced markedly to enable valid effect estimates in many instances
- FDA is increasingly interested in observational data
- Clinical journals and reviewers are sometimes less comfortable with observational research
- Ethical debate will follow





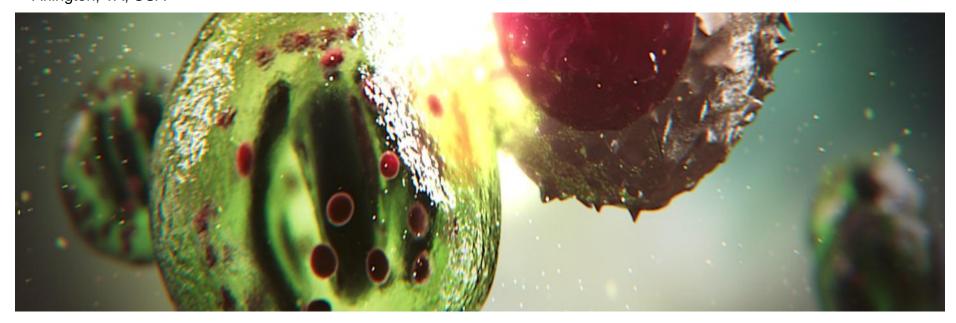
AstraZeneca Real World Evidence Vision

Robert LoCasale

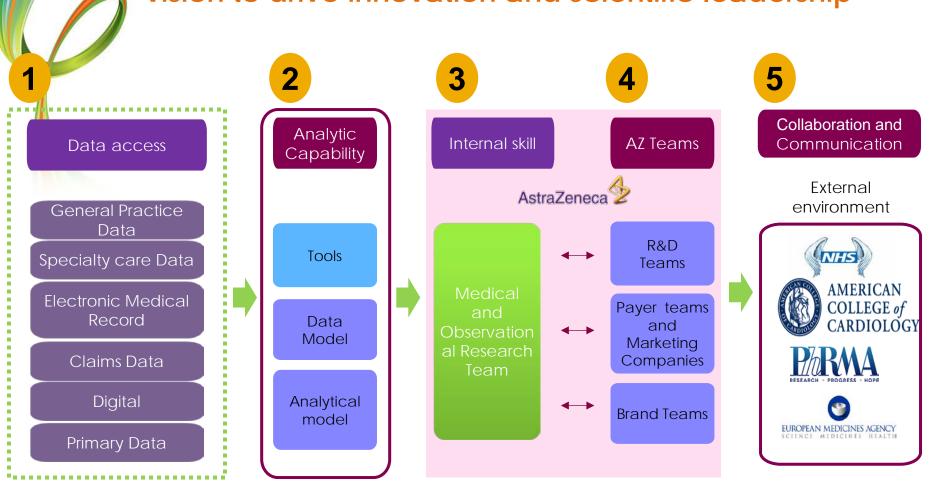
Group Director of Quality, Design & Analytics Global Medical Affairs | Medical Evidence & Observational Research

International Society for Medical Publication Professionals Hyatt Regency Crystal City Arlington, VA, USA

April 27-29 2015



Five priorities of the AstraZeneca Real World Evidence vision to drive innovation and scientific leadership



A single skill center delivering Real World Evidence for all the company



Epidemiologists

RWE Specialists

Study Delivery Specialists

Methods & Data Analysts

Statistical Support

IT/IS Support

Health Informatics Support

Publication Support



Case Example: Opioid-Induced Constipation



The Landscape for Opioid Use and OIC

- Chronic pain is a persistent and debilitating condition that affects almost one-third of the adult population in the US and nearly 20% of adult Europeans.
- IOM estimates annual direct and indirect economic and social costs exceeding \$600 billion
- Diagnosing opioid-induced constipation since it yields multiple definitions and has no clear consensus
- Prevalence estimates vary from 15% to 90%
- No consensus on how to effectively manage OIC
 - However, recommendations for subsequent lines of treatment vary and often highlight options that indirectly address symptoms of OIC
- Patients often cycle through options and may even go off their opioid when their pain subsides





- Payers do not recognize OIC burden and reluctant to reimburse without evidence to show need for new treatment options
- Support FDA Advisory Committee and Trial Generalizability needs
- BOI Study was designed to address Payer Needs and fill an evidence gap
 - <u>Disease Education</u> data used in pre-launch materials to establish the Clinical, QoL burden of OIC to highlight need for new treatment options
 - <u>Payer Value Dossiers</u> data used in payer dossiers submissions to establish Burden and Unmet Need
 - <u>Economic Models</u> data was used from the study to build Cost Effectiveness Models for informing the Economic Impact of OIC
- Need for Background Cardiovascular Event Rates in OIC
 - Database studies were designed to address Risk Management Plan and an Advisory Committee activities



- Prospective 6-month longitudinal study was conducted in the US, Canada, UK, and Germany to understand the burden of OIC in chronic opioid users
- Cohort study design that includes web-based longitudinal patient and physician questionnaires collected at baseline and follow-up plus site-based retrospective chart data abstraction
- Exposed to daily opioid therapy for ≥ 4 weeks for the treatment of chronic non-cancer or cancer pain and who have OIC
- Primary Objective: To estimate the proportion of laxative inadequate response (LIR)
- Secondary Objectives:
 - To describe patient-reported impact of OIC on health-related quality of life, productivity, and pain management
 - 2. To describe patient-reported treatment satisfaction with laxative use
 - To describe physician-reported awareness of OIC, symptoms, and understanding of patient-reported impact of OIC



- At Baseline, participants reported having 3.7 BMs on average per week, however, 83% reported wanting to have at least 1 BM a day or more
- Many of the constipation symptoms were highly prevalent (97%), frequent in occurrence (>86%), and highly bothersome (>61%)
- ~49% reported constipation moderately or completely interfered with the ability of their opioid medication to control pain
- Proportion of laxative inadequate response (1xLIR) was 93%



OIC BOI: Physician-Patient Concordance

- 17% of patients' HCPs were unaware of how few weekly BMs their patients were having
- In contrast, HCPs were aware of patients' pain severity (both patientand HCP-reported mean ratings were 6.3)
- OIC interference with pain management was reported by patients as
 ≥ moderate (49%), while HCPs most commonly perceived these
 patients' pain as "mostly managed" (46%)
- HCPs reported not knowing laxative treatment status of 25% of their patients at baseline
- Discordance between patient and HCP reports of satisfaction or benefit with constipation treatment was observed:
 - Of patients that were "very dissatisfied" with treatment (23%), this dissatisfaction was only perceived in 3% of HCPs
 - The percentage of patients who reported "no benefit" of treatment (34%) was higher than that of HCPs who reported treatment was inadequate in their patients (10%)

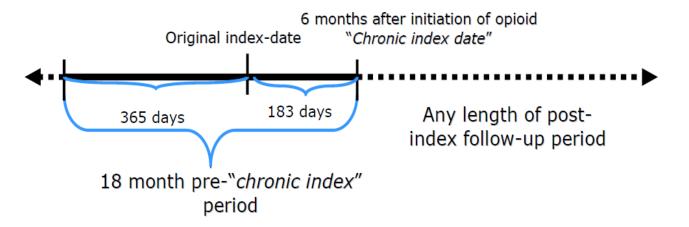


- Significant unmet need for effective treatment of OIC remains
 - Patients with chronic pain and OIC frequently report moderate to severe GI symptoms
 - Prevalence of symptoms suggests patients may be undertreating OIC and/or that currently utilized therapies may be lacking in efficacy and tolerability
 - Pain management is affected by OIC
- Despite reported discussions on OIC symptoms and pain severity between physicians and patients, many physicians were unaware of their patients':
 - OIC symptom severity, level of interference with pain management, level of laxative use and limited benefit
 - However, identical average pain ratings between physician and patients were reported indicating clear communication about level of pain experienced
- Poor communication between HCPs and patients about OIC may contribute to a lack of awareness of the impact of OIC.
- Development of a consensus definition of OIC and clear treatment guidelines should help establish best practices in the identification and treatment of OIC
- Clinical education and coordination of care by additional HCPs, including nursing staff, may add to the critical need to appreciate and proactively address the burden of disease.



Database Studies: Study Design Summary and Objectives

- Retrospective observational cohort study using real life healthcare data extracted from administrative claims databases in the US and electronic medical record databases in the UK and Germany
- Between 2006-2011, for each country, identify new (or incident) chronic (≥6 month) and continuous opioid users for non-cancer pain



Objectives:

- 1. To assess new occurrences of MI, stroke, all-cause death, TIA, unstable angina, CHF, serious ventricular arrhythmia and cardiac arrest, stable angina/coronary artery disease/other ischemic heart disease, fractures, bowel perforation, and malignancy
- To describe the demographics and clinical characteristics of the opioid users
- 3. To describe healthcare resource use and costs during the pre and post-index periods



- Relationship between the use of opioid analgesics and the risk of cardiovascular (CV) events is not well understood.
- In all 3 countries, CV disease, back pain, and depression were prevalent preexisting comorbidities, with a majority of patients newly initiating chronic therapy on various weak opioids.
- Rates of MI in the US, UK and, Germany were 10.7 (95% CI 9.1–12.5), 6.7 (95% CI 5.6–8.0), and 2.7 (95% CI 1.9–3.7), respectively, whereas those for stroke were 9.3 (95% CI 7.8–10.9), 5.4 (95% CI 4.4–6.6), and 5.3 (95% CI 4.1–6.7), respectively.
- Event rates were higher in patients with preexisting CV disease compared with those without established CV disease.
- Examination of preexisting comorbidities and geographic differences (i.e., population heterogeneity) is important when evaluating CV risk associated with the use of opioids or therapies utilized by chronic opioid users.



- Publication leads are critical in assisting the RWE scientists in getting the evidence out to the right audience in time and at the right time
 - As with pivotal RCTs, RWE publication plans should be a core activity in pharmaceutical development
- Key Takeaways:
 - Real world evidence is not a temporary nor new phenomena but born out of the discipline of epidemiology
 - Application across the product lifecycle and relevant to patients, providers, payers and regulators
 - Companies are investing heavily to build RWE capability
 - Generalizability:
 - RWE can complement trials by providing information on postmarket utilization, safety and effectiveness
 - Population level information (e.g. disease burden) may no longer generalize as medicine becomes more personalized so we need to the capability (data, analyses, skillset) to look at these specific populations to improve development



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THANK YOU

