

Oracle and Wanstor
Working together to deliver
EPOS solutions for the
Hospitality industry

Introduction

From food and beverage operations consisting of thousands of workstations to single property locations. Hospitality owners and management voice a common IT requirement. The need for comprehensive yet easy-to-use EPOS solutions - tailored to solve hospitality problems.

Oracle and Wanstor have teamed up to provide hospitality businesses with a suite of services and solutions that caters to all their EPOS needs.

Our services and solutions span from traditional point of sale to kitchen management to back office to hardware and mobility and associated professional services. Working seamlessly together Oracle and Wanstor deliver what hospitality businesses want most - brand consistency and customer loyalty.

“Symphony is a cloud based POS system. It’s the next generation of POS. It lowers our total cost of ownership and enables the business to respond very quickly to all of the future enhancements that we need to give to our customers.”

Richard Tallboy
*Director Of Business Development
Wagamama*



Hospitality organisations require a **vast range** of IT solutions



A vast range of IT solutions that Hospitality organisations should require

Oracle Solutions for the Hospitality Industry

Electronic point of sale

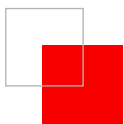
Oracle brings over 35 years of experience in providing industry-leading, point-of-sale solutions to hospitality businesses. They offer point-of-sale technology that gives hospitality companies the ability to deliver the best possible guest experience, while minimising IT cost and complexity:

Rich functionality: EPOS solutions offer functionality to suit a variety of food and beverage operations. Multi-currency and language support are provided, and systems are mobile-enabled with multiple hardware options for maximum flexibility.

Point-of-sale in the cloud: Oracle Hospitality Symphony Cloud Service offers a new approach to the guest experience whilst reducing IT management needs. Symphony Cloud eliminates the need for servers at every location and offers an 'always on' architecture to ensure that you can continue trade, even if you lose internet connectivity.

Centralising the enterprise: We can provide EPOS solutions that enable every POS terminal within the enterprise to be updated from a central location - providing complete control over menus, pricing and promotions.

An integrated solution: With Oracle Hospitality, one system offers point of sale integrated with reporting and analytics, loyalty, reservations, inventory management, labour management and loss prevention.



Kitchen Management

Integrate orders. Track kitchen performance. Oracle Hospitality Kitchen Display Systems execute all these tasks – and more – in real time, keeping vital information flowing throughout restaurant operations. Intuitive, graphical displays improve kitchen efficiency, enhance food quality and speed of service – and reduce errors.

EPOS: Back Office Functions

Any hospitality operator understands that measuring performance and controlling costs are just as essential to success as the quality of food and service provided to guests. Oracle hospitality technology offers integrated, scalable solutions that keep you ahead of the competition.

The back office functional tasks Oracle EPOS solutions can help with include:



Labour Management

Centralise employee management, optimise staffing levels, and control labour costs



Inventory Management

In real time visualise and optimise stock levels based on forecasts and gain insights into stock levels and variances.



XBRI Loss Prevention

Rapidly identify and respond to loss, reducing shrink and increasing sales through real time analysis of takings.



Gift & Loyalty

Provide powerful loyalty and rewards programs that increase guest frequency and spend, through the ability to create personalised offers.



Reporting & Analytics

Organise and consolidate business critical data into easy-to-view reports and dashboards that are updated in real time.



Oracle Business Intelligence

Create deep and responsive multidimensional views and visualisations of food and beverage data.



Oracle MICROS InMotion Mobile

Provide access to operational data from anywhere at any time as the companion application to Oracle Hospitality Reporting & Analytics.

Hardware and Mobility

Navigate operations with unmatched dependability provided by Oracle Hospitality hardware. The portfolio includes:



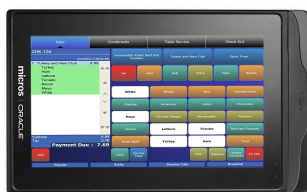
Oracle MICROS Workstation 6 Series:

Three models offering flexibility on processor and memory power. 15.6", wide screen, full high-definition (FHD) display with multi-touch touchscreen. Spill resistant and operational in extreme conditions.



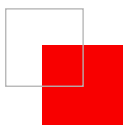
Oracle MICROS Tablet 720:

A highly ruggedized and durable tablet that features a 7" LED-backlit touch display. With integrated Wi-Fi and Bluetooth connectivity, magnetic stripe reader, optional barcode scanner and RFID reader, the Oracle MICROS Tablet 720 enables increased efficiency and productivity.



Oracle MICROS Tablet R-Series:

10.1" LCD touchscreen can operate as a fixed POS station or a convertible mobile Tablet POS solution. This rugged, weatherized model is built to withstand extreme environments, common falls and spills. Oracle Hospitality also offers an array of POS peripherals, including printers, cash drawers, customer displays, barcode scanners and scales.



Wanstor delivers end-to-end IT solutions
for Hospitality customers



Wanstor's professional services for Oracle EPOS solutions



Restaurant site
health checks
(non-POS and POS)



EPOS installations



EPOS application
migrations
to Symphony



Symphony version
upgrades



Peripherals swap out
processes (HHTs, PDQs,
Printers, Bump Bars)



KDS configuration



Page designs for
workstations, HHTs
and tablets



Menu creation
and deployment



Refurbishments of
existing equipment
and sites



New site openings



Sales check
processes and
discount deployment



EMC design and
configuration



Choose Wanstor as your technical support partner for Oracle solutions

Wanstor are a hospitality industry-leading Oracle Gold partner. We are able to offer you:

- + Single point of contact for consistent 24/7/365 Oracle managed services
- + We can provide remote support & automated web-based options depending on how your staff want to access support at different times of the day
- + Proven time-tested methodology and support processes for Oracle technologies as evidenced by our Gold partner status
- + Global leadership in Oracle engineering expertise
- + We can help you select, deploy and manage the right Oracle EPOS technology for your business
- + Flexible service options designed to support your EPOS needs and budget
- + Proactive monitoring and event notifications help to reduce business disruptions from EPOS outages
- + Solution replacement capabilities delivered on time to the right locations

Why should you use Wanstor consultancy services for Oracle EPOS solutions?

- + Mitigate business risk with a forward-thinking hospitality industry technology innovator
- + We are the only Oracle Gold partner for EPOS technology in the UK
- + Enhance IT availability with a best in class EPOS support framework
- + We can undertake the inventory, management and replacement of equipment tasks on board
- + We offer advanced monitoring and diagnostic tools help to reduce IT issues around Oracle EPOS solutions
- + Access world-class Oracle EPOS engineering skills
- + Address your unique EPOS needs with customisable service options
- + We offer a single point of contact for all your Oracle EPOS needs
- + We can help to demonstrate a positive return on investment and make sure your EPOS technology is performing to the right performance levels

Wanstor and Oracle have teamed up to provide hospitality businesses with a set of complete EPOS solutions - from design to deployment to in life management and maintenance. The solutions and associated professional services provided by Oracle and Wanstor can help IT teams to overcome even the most difficult EPOS system management challenges.

Oracle's hospitality management technology is fully integrated with a portfolio of modern, mobile terminals for optimum guest service and efficiency. This technology combined with Wanstor's industry leading IT consultancy services help IT teams to design, manage and maintain the EPOS platforms their hospitality business needs.

For more information about Oracle EPOS solutions and Wanstor consultancy services, please contact us on **0333 123 0360**, email us at **info@wanstor.com** or visit us at **www.wanstor.com**.

We look forward to working with you.



ORACLE®
Food and Beverage