

Simplified business model with focus on delivery

Order Delivery

What we're proving out

What we're focusing on

Seamless & Enhanced Travel Experience

A familiar booking and travel experience with United & an added bonus – a destination experience!

GUIDING PRINCIPLES

Direct exchange with external providers

PNR & Ticket

Simpler Interactions

Decouple from legacy artifacts

Our key value drivers







SCENARIO

- ► Book a one-way travel for 5 passengers on a domestic United Airlines operated flight
 - ✓ Create Order through United.com
 - ✓ Seat selection allowed
 - ✓ The Order creation will orchestrate the flight and destination experience booking
 - ✓ A bundled price for both the flight and experience booking
 - ✓ Payment authorization (excluding downline Accounting processes)
 - ✓ Check-in through the United Mobile app
 - ✓ Boarding pass
 - ✓ No bag check-in
 - ✓ Board through the Gate Reader

GOALS

- ► Assess the architecture and integration requirements to study the feasibility of integrating an Order Management System within the current United IT infrastructure
- ► Integrate with existing infrastructure to manage the Order creation and delivery
 - ✓ Use existing Passenger interfaces: United.com, United Mobile app, and Gate Reader
- ► Assess key requirements to deliver a minimum solution to fly a passenger
 - ✓ Print a boarding pass
 - ✓ Request for passenger clearance score and handle Order cancellation and unsolicited scoring messages
- ► Identify gaps in the API standards and share the findings with IATA





FUN

Consume the day-trip experience



Complete the Order delivery

FLY

Use UA Gate Reader to reconcile the passenger







SHOP

Shop with a promotion code + collect the passenger's information

CHECK-IN

Use UA Mobile app to check-in the passenger using the OMS as the DCS



BOOK

Create the Order, secure inventory (flight + seat), score the passenger, notify the experience Delivery Provider

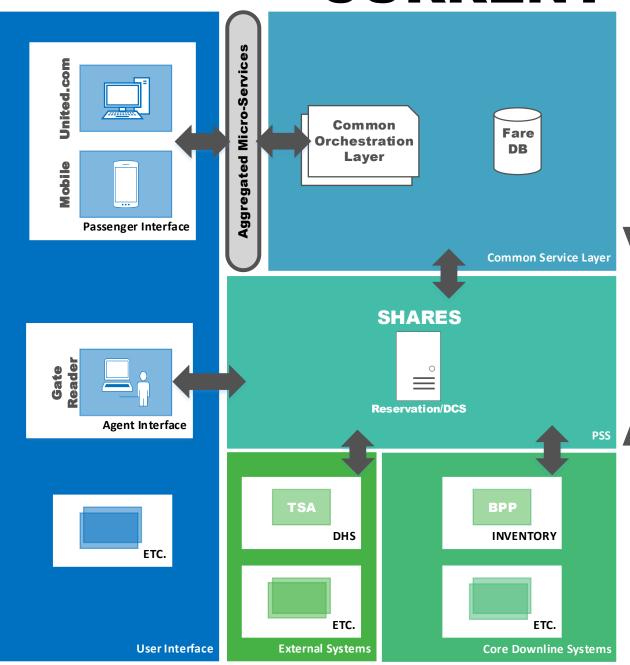


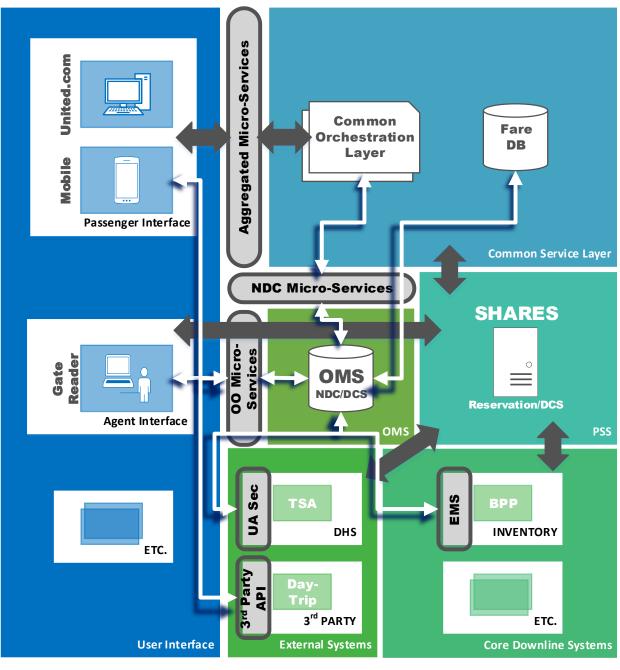


THE BUILD

CURRENT

PILOT







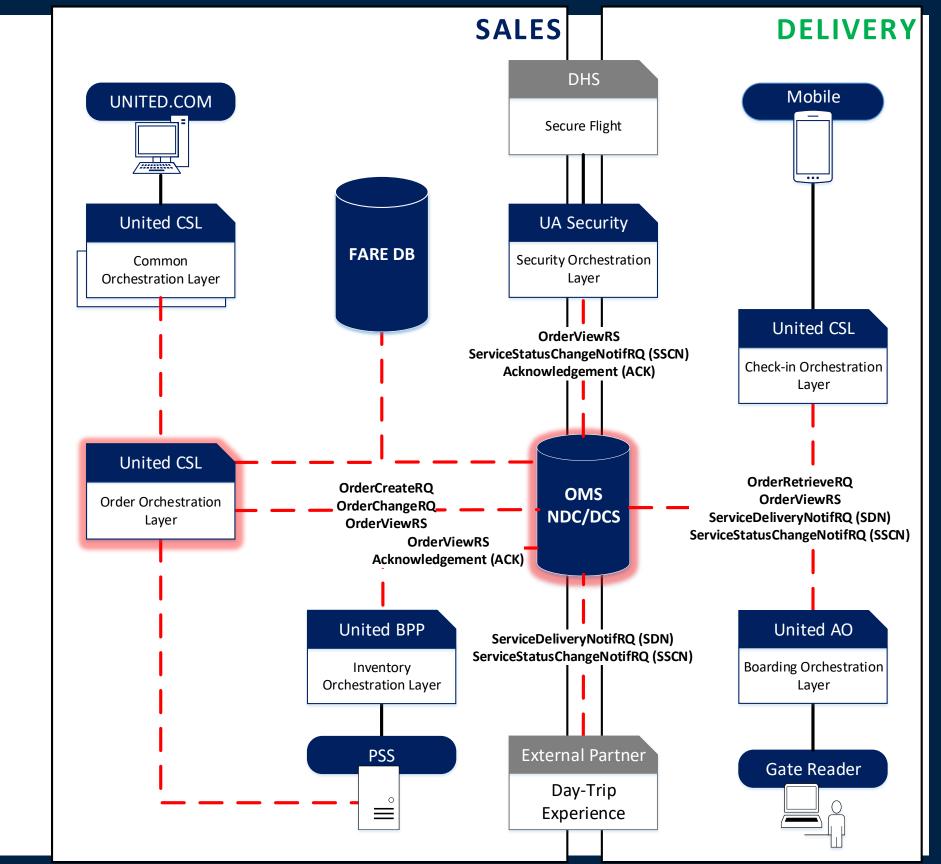


Order Sales

- 1. Flight shopping
- 2. Store fare detail
- 3. Order creation
- 4. Secure flight and experience
- 5. Secure seat
- 6. Request clearance score

Order Delivery

- 1. Passenger check-in
- 2. Passenger boarding
- 3. Fun







Challenges

Challenges around replacing processes built around

PNRs and Tickets

Lack of granularity of Service Delivery States ◀

Element: DeliveryMilestoneCode ◀

- Element: ShoppingResponseRefID ◀
- Lack of implementation guide from the Regulation
 standpoint

 ✓

Simpler Interactions + No PNR & Ticket

Order Delivery

Seamless Integration

Opportunities

- ► Simplified interaction with 3rd party systems
- Opportunities to create a omni-channel customer touchpoint that allows Service modification across all streams using a singular reference

► Real-time tracking of Service delivery statuses

► Full complement of rich data



THE LESSON





- Sequence # vs. OrderItemID & X
 ServiceID
 - Missing selectee indicator ×

Challenges

Simpler Interactions
+
No PNR & Ticket

- Lack of granularity of Service Delivery
 States
 - Element: DeliveryMilestoneCode ◀
- Order Delivery

DeliveryMilestoneCode

Encoded to:

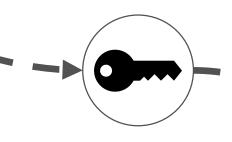
- × Handle passenger score
- × Passenger milestone
- × Issuance of BP indicator

- Element: ShoppingResponseRefID ◀
- Lack of implementation guide from the Regulation standpoint

Seamless Integration

Change Request

- ✓ Investigate integration of existing BCBP format with NDC/ONE Order schemas
- ✓ Investigate integration of existing passenger scoring process with NDC/ONE Order schemas
- ✓ Standardized DeliveryMilestoneCode
- ✓ Relaxing mandatory elements CR123



ShoppingResponseRefID

Mandatory vs. Optional ×

