

PeopleSoft Supplier and Contract Lifecycle Management

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ORACLE

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PeopleSoft Integrated Source-to-Pay Solution

Function	Product	Value
Sourcing	Strategic Sourcing	Drives supplier competition and selection through online collaboration
Contract Lifecycle Management	Supplier Contract Management	Adds visibility, automation, compliance and control to the agreement process
Employee Self-Service	eProcurement Services Procurement	Self-service requisitioning and approval management application
Procure-to-Pay	eProcurement, Purchasing, Payables	Streamlines purchase order processing while strengthening policy compliance
Supplier Lifecycle Management	Purchasing, Payables eSupplier Connection, eSettlements	Automates transactions and interactions between buyer and supplier
Procurement and Spend Analytics	Procurement and Spend BI Analytics	Identifies procurement savings opportunities and evaluates supplier performance

Strategically Manage your Supplier and Contract Lifecycle Processes

Solutions available today

Onboard Suppliers

**Manage Profile
Changes**

Establish Contracts

**Monitor Supplier
Activities**



Intuitive Self-Service & Business Process Flows

Supplier Onboarding

- Template-driven *Train Stop* Navigation
- Available for suppliers, bidders and internal users
- Duplicate supplier checking
- Integrated Approval Workflow
- Configurable Profile Questions
- Available with Purchasing or Payables License

The screenshot displays the Oracle Supplier Administration Center interface for the 'Supplier Registration' process. The breadcrumb trail at the top indicates the current location: 'Suppliers > Supplier Administration Center > Supplier Registration'. The Oracle logo is visible in the top left, and a search bar is in the top right. A progress bar below the breadcrumb shows six steps: 'Welcome', 'Identifying Information', 'Addresses', 'Contacts', 'Categorization', and 'Submit'. The 'Identifying Information' step is currently active and highlighted. Navigation buttons include 'Exit', 'Save for Later', 'Previous', and 'Next'. The main content area is titled 'Identifying Information - Step 2 of 6' and is divided into several sections:

- Unique ID & Company Profile**: Contains input fields for 'Tax Identification Number', 'Entity Name', 'http://URL', and 'Supplier Short Name'. There are also checkboxes for 'Open For Ordering' and 'Add Attachment', and a link for 'Open URL'.
- Supplier Relationships**: Includes a checkbox for 'Corporate Supplier' and input fields for 'Corporate SetID' and 'Corporate Supplier ID', each with a search icon.
- Profile Questions**: A series of questions with input fields:
 - 'When was your company established?' with a date picker and a search icon.
 - 'What is your company's annual revenue?' with a text input field.
 - 'How many employees does your company have?' with a text input field and a search icon.
 - 'Are your products manufactured locally?' with a dropdown menu.
- Standard Industry Codes**: A section with a search icon.

Internal Approvals and Controls

Approve Supplier Registration Requests

- Approvals control visibility and data into Supplier Master
- Duplicate Supplier Checking and Financials Sanctions checking ensure suppliers are eligible
- Registration data provides reportable audit trail

The screenshot shows the Oracle Supplier Administration Center interface. The breadcrumb trail is: Favorites > Main Menu > Suppliers > Supplier Administration Center > Manage Approvals. The page title is 'Manage Registration Approval'. On the left, there is a navigation pane with 'My Work' containing 'Pending Approvals' (Supplier Approval (4), Bidder Approval, User Approval) and 'Alerts' (SLA Compliance Notice, Spend Threshold Notice, Contract Threshold Notice). The main area has a 'Search Criteria' section with the following fields: 'Initiated by' (dropdown), '*SetID' (text box with 'SHARE'), 'Registration ID' (text box), 'Date From' (text box), 'Company Name' (text box), 'Approval Status' (dropdown), 'Registration Usage' (dropdown), 'Category' (text box), and 'Date To' (text box). There are 'Search' and 'Clear' buttons. Below is a 'Search Result' table with 4 rows of pending approval requests.

Select	Status	Registration ID	Company Name	Registration Usage	Date
	Pending Approval	000000004	Blue Sky Designs	Register New Suppliers	10/29/12
	Pending Approval	000000003	Lakeview Supplies	Register New Suppliers	10/29/12
	Pending Approval	000000002	Greystone, Inc	Register New Suppliers	10/29/12
	Pending Approval	000000001	Hilltop Services	Register New Suppliers	09/06/12

Improve Supplier Data Management

Supplier Change Requests – Image 11

- Template-driven *Train Stop* Navigation
- Captures changes to Configurable Profile Questions
- Integrated Approval Workflow
- Available on ‘Supplier Portal’ and for Internal Users

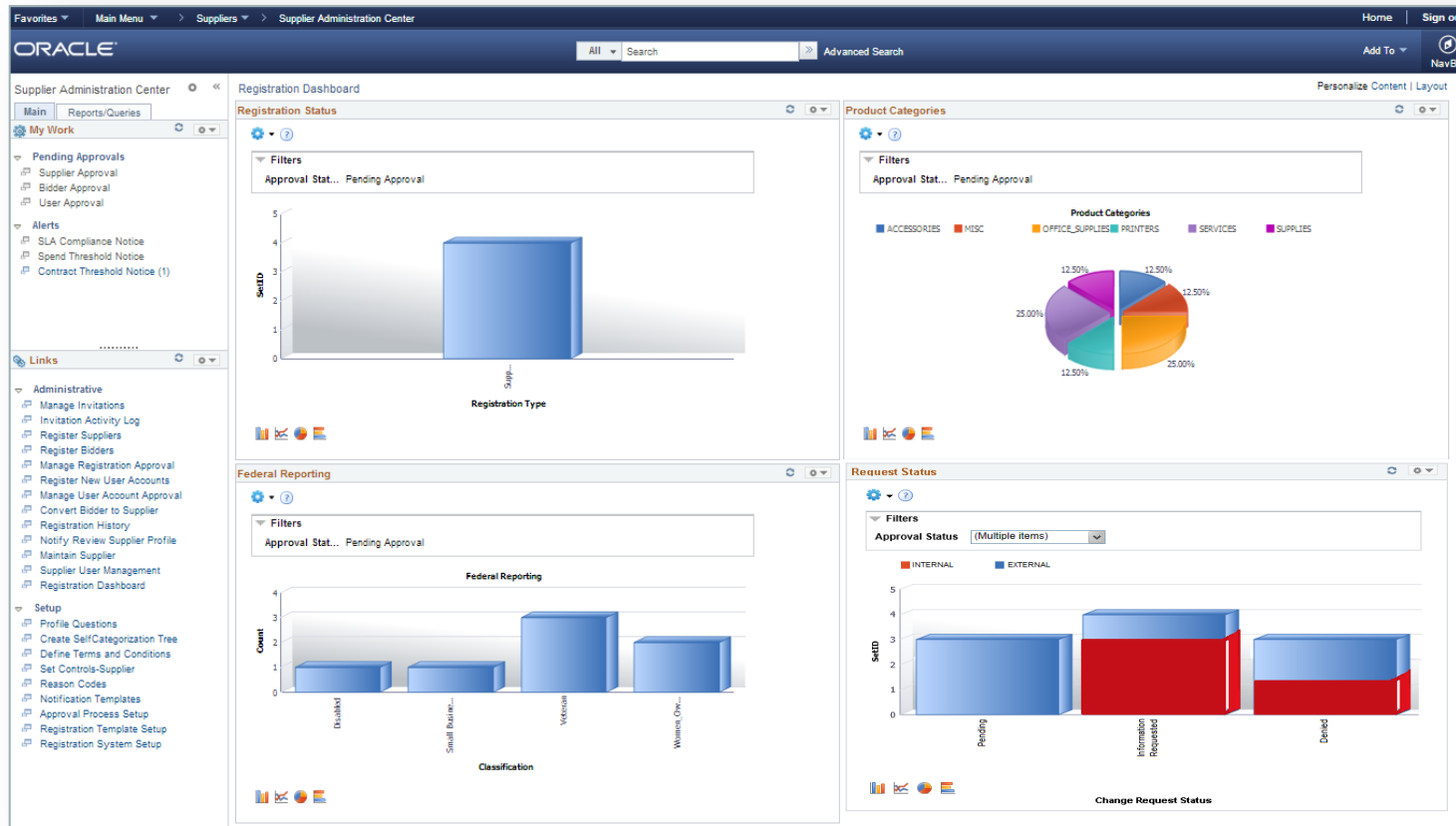
The screenshot shows the Oracle Supplier Change Request (CCR) form for a Company Profile. The form is part of a navigation sequence: Welcome, Company Profile (highlighted), Addresses, Contacts, Payment Profile, Categorization, and Review and Submit. The 'Company Profile' section includes a 'Review Changes' button and a 'Previous' button. The form contains the following fields and options:

- Supplier Short Name: WESTCOAST
- Supplier Name: West Coast Supply Company
- Additional Name: WCS Inc
- Classification: Outside Party
- HCM Class: (empty)
- Persistence: Regular
- Supplier Status: Approved
- Supplier CCR Status: Exempt
- Withholding Applicable:
- Open For Ordering:
- VAT Applicable:

Below the form, there are expandable sections: Supplier Relationships, Profile Questions, Supplier Rating, Supplier Logo, Additional ID Numbers, Duplicate Invoice Settings, and Government Classifications. Each section has a question mark icon next to it.

Manage All Supplier Administration Duties

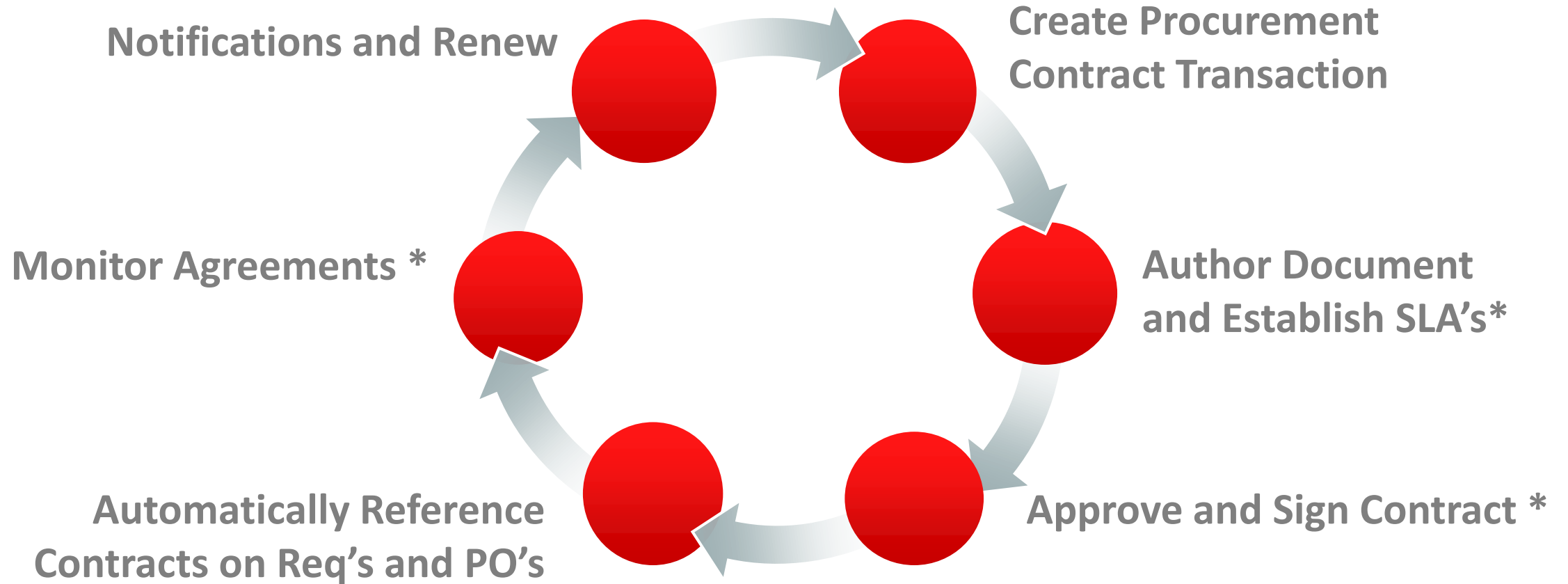
Supplier Administrator WorkCenter in Release 9.2



- Manage registration templates
 - Approve new registration and change requests
 - Analyze request activities
-
- *Planned Change Request pivot grids*
 - *Change Request Status*
 - *Aging Report*

Enforce Contract Compliance

Integrated Procurement and Supplier Contracts



* Additional Capabilities with Supplier Contracts

PeopleSoft Total Contract Management

Procurement Contracts



- Part of Core Purchasing
- Focuses on execution of contract
- Captured negotiated pricing and terms
- Generates and tracks contract 'Release' information
- Available for all releases

Supplier Contract Mgmt



- Separate License
- Focuses on Document side of Contract
- Facilitates structured clause library, rules-based authoring, approval workflow
- Supports collaboration, digital signature, SLA's and doc repository with searching

Integration across the Procure-to-Pay Suite

Purchasing, eProcurement, Strategic Sourcing, Payables, etc



Centralize User Tasks for Advanced Procurement Contract Sourcing WorkCenter and Dashboard – Image 10

Oracle Contract / Sourcing WorkCenter Dashboard

Top 10 Non Contract Category

Filters: Business Unit (All), Buyer Name (All), Item ID (All), Supplier Name (All), Period (All)

Top 10 Non Contract PO Spend By Category

Category	Percentage
ALLITEMS	32%
COMPUTER_EQUIPMENT	17%
COMPUTER_PRINTERS	12%
CYCLING	11%
DIAGNOSTIC	8%
FISHING	7%
GLOVES	5%
LAPTOPS	3%
NEEDLES	3%
SURGERY	3%

Top 10 Non Contract Item

Filters: Business Unit (All), Buyer Name (All), Item Category (All), Supplier Name (All), Period (All)

Top 10 Non Contract PO Spend By Item

Item	Percentage
001-0294	16%
10069	13%
10078	10%
3330102313	7%
4123903	6%
8881833510	5%
DPS0526	4%
055_LAPTOP_PC	3%
Descr Only Item	2%
P428661	2%

Live Sourcing Events

Event Name	Type	End Date/Time
Computer Equipment	RFx	Event Completed
Computer Purchase	RFx	03/26/2017 03:15 AM PDT
Excess UPS Units	RFx	12/31/2015 05:00 PM
Retired Laptops	RFx	12/31/2015 05:00 PM
Retired Desktops	RFx	12/31/2015 05:00 PM

PO Contract Spend By Period

PO Contract Spend by Period (Bar Chart)

Documents Pending Action

Below is a list of contract documents that are pending your check-in, review, approval and/or signatures. Documents are shown sorted by the cycle due date, amendment create date and/or created date.

Document	Description	Document Status	Signature Status	Checked Out By
US001 / 0000000202	0000000202	Draft	Awaiting Your Signature	

Documents by Due Date

Below is a list of the most recent upcoming due contract documents. Only documents with an assigned cycle due date, in due date order will show up in the list.

Document	Description	Cycle Due Date	Document Administrator	Document Status	Internal Signature Status
SHARE / 00000000000000000000000049	Computer Equipment	07/31/2009	CROTH	Draft	

Manage Supplier Relationships

Contract related pivot grids for Supplier 360 – New for Image 10

The screenshot displays the Oracle Supplier 360 interface for 'East Bay Office Supplies'. The interface is divided into several sections:

- Supplier Information:** Displays details for 'East Bay Office Supplies', including SetID (SHARE), Supplier ID (USA0000011), Short Supplier Name (EASTBAY-001), and Status (Approved).
- Transaction Wheel:** A circular navigation hub with icons for Payments, Requisitions, Sourcing Events, Procurement Contracts, Service Work Orders, Purchase Orders, Receipts, Returns, and Vouchers.
- Top 10 Non Contract Category:** A pie chart showing 'Top 10 Non Contract PO Spend By Category'. The chart is dominated by 'ALL ITEMS' at 99% and 'COMPUTER_PRINTERS' at 1%.
- Top 10 Non Contract PO Spend By Item:** A pie chart showing 'Top 10 Non Contract PO Spend By Item'. The largest category is 'DSS_KEYBOARD' at 84%.
- PO Spend As of:** A bar chart comparing spend for periods 10/14 and 11/14. The 11/14 period shows a significantly higher spend, reaching approximately 60K.
- Recent Payments:** A table listing recent payments with columns for Payment Reference, Date, and Payment Amount in USD.

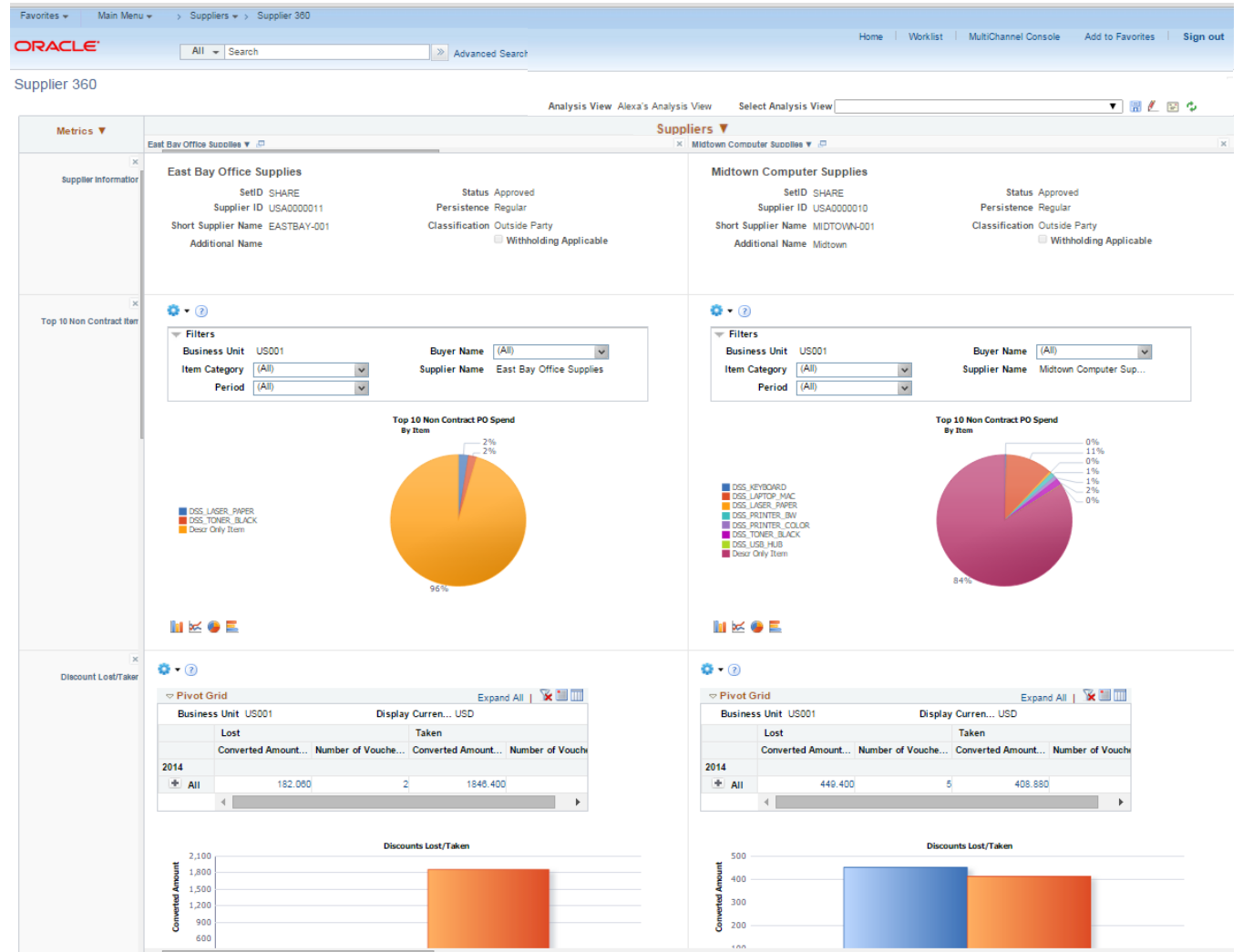
Payment Reference	Date	Payment Amount, Currency
009042	11/13/2014	960.00 USD
009034	11/12/2014	40.00 USD
334676	11/12/2014	34000.00 USD
111112	11/12/2014	20000.00 USD
444444	11/12/2014	950.00 USD
009033	11/12/2014	0.00 USD
009037	11/12/2014	3263.40 USD
009041	11/12/2014	5433.00 USD
009040	11/11/2014	333.00 USD
009036	11/09/2014	8810.20 USD

- Top 10 Non Contract Categories
- Top 10 Non Contract Items
- Procurement Obligations
- Procurement Spend Analysis
- Procurement Contract Spend

Manage Supplier Relationships

Supplier Comparative Analysis – Image 10

- Compare across multiple suppliers
- Leverages new ‘Comparative Analysis Framework’
- Useful for tactical and strategic analysis



User Experience

PeopleSoft Fluid User Interface Deliverables

Non
Exhaustive

Delivered

HCM

- Manager Self-Service Homepage
- My Team View and Analytics
- Guided Self-Service
- Team Time View
- Team Performance View
- Performance Status View
- Team Learning View
- Learning Compliance View
- Open Jobs View
- Employee Self-Service Homepage
- Personal Profile View
- Talent Profile View
- Total Rewards and Benefits View
- Time View and Entry
- Company Directory
- My Performance View
- Absences View and Entry
- My Learning View
- Mobile Paycheck
- Absence Analytics
- Approvals

ERP

- Purchase Requisition
- Travel Authorization
- Employee Status Reporting
- Expense Reporting
- Project Time Entry
- Approvals
- My Service Requests
- Procurement Operations Homepage
- Supplier Watch List
- Purchase Order Spend
- Requisition Cycle Times
- Project Manager Homepage
- Project Profit Margin View
- My Project Team View
- Resource Locator
- Project Financials
- Cash Manager Homepage
- Overdrawn Account View
- Liquid Position View
- Investment and Debt Mix View
- Available vs. Forecast Balances
- Cash Forecast



Demonstration



Strategically Manage Suppliers and Contracts

Planned enhancements across the business process

**Fluid Supplier
Portal**

Group Contracts

**User-Defined
Contract Types**

**Document &
Contract
Reporting**

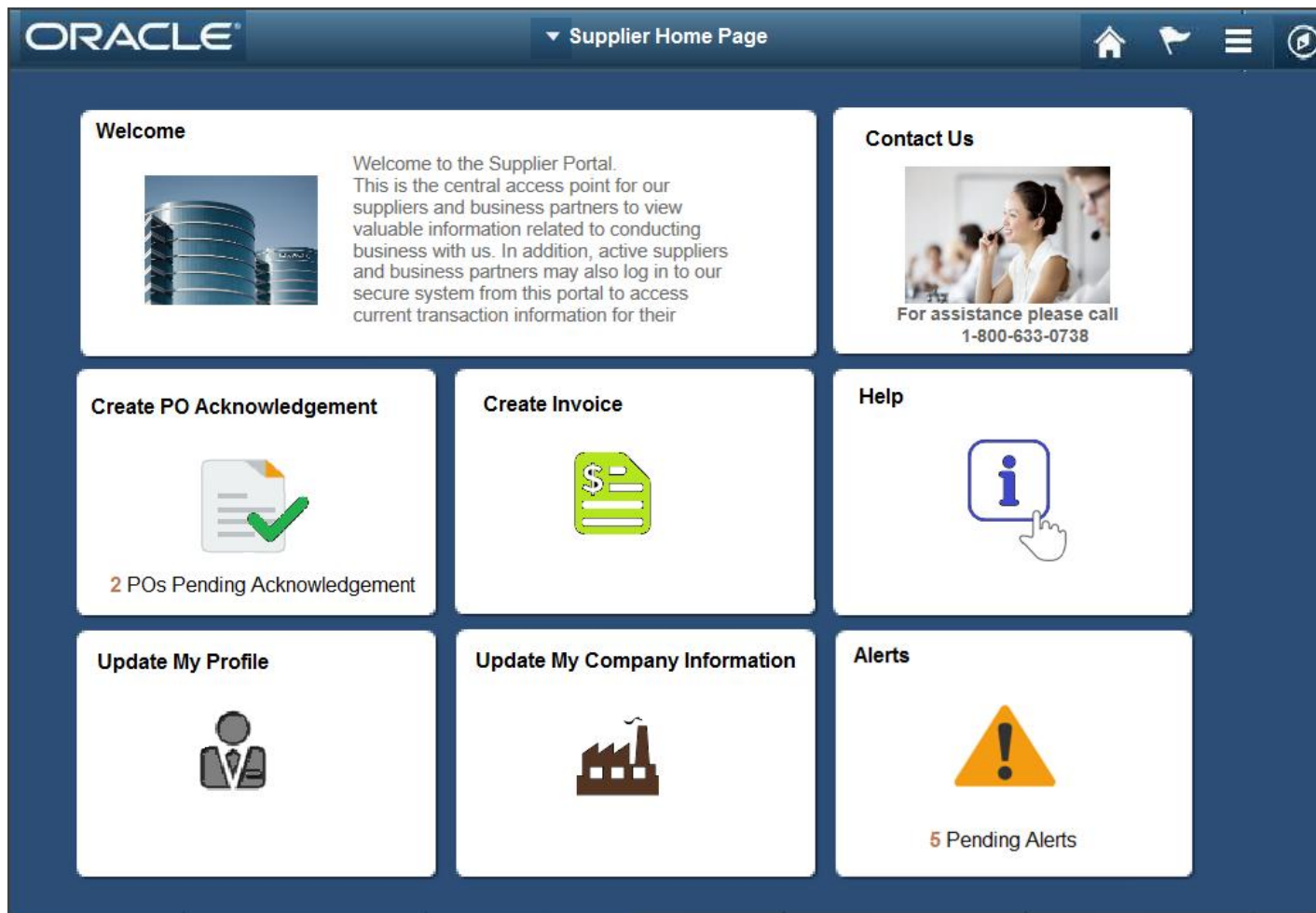
**Supplier
Qualifications &
Scorecarding**

**Supplier
Performance
Dashboards**



Intuitive Supplier Self-Service Experience

Planned Fluid Supplier Portal



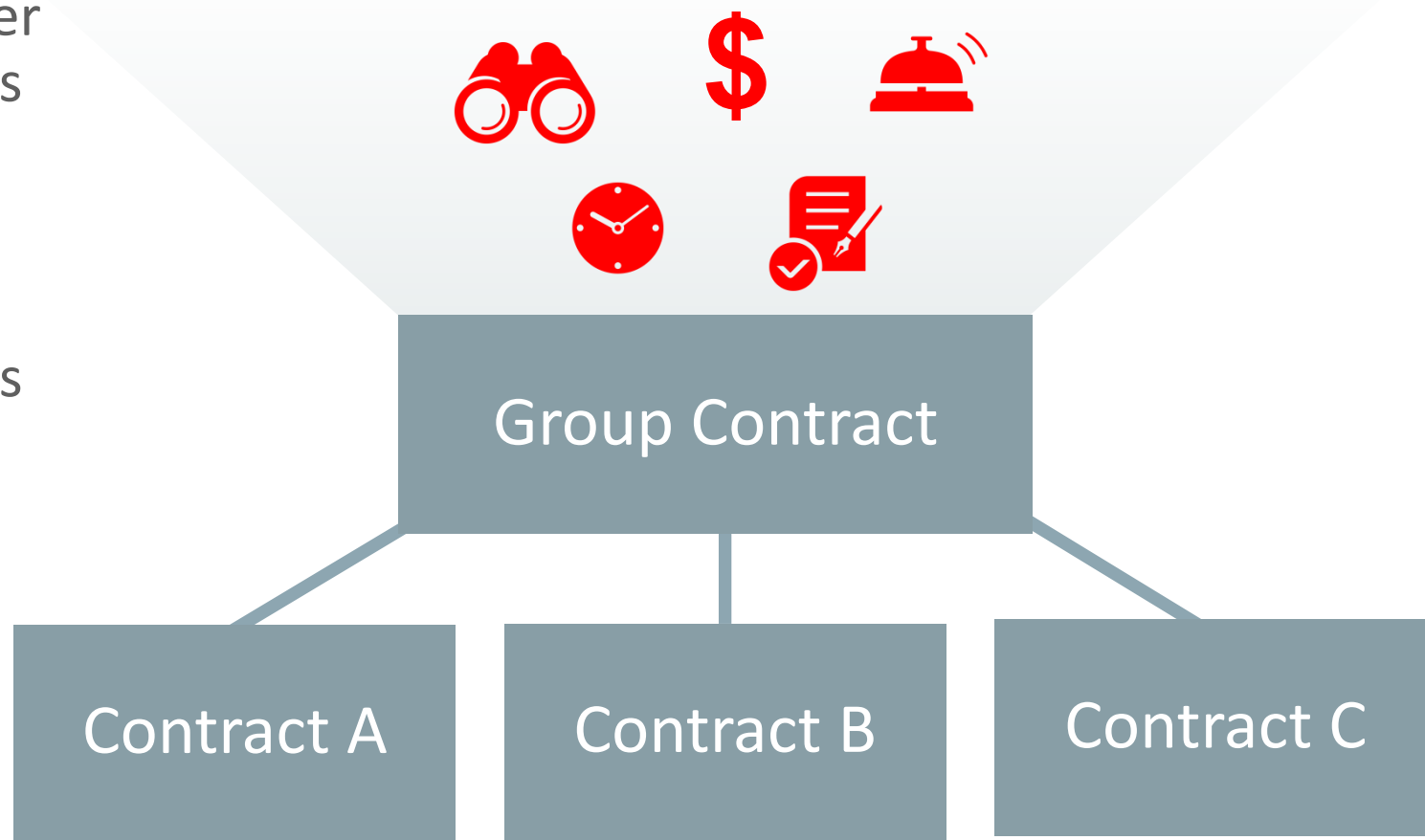
- Simple role-based tile navigation
- New alerts and notifications guide suppliers to action
- New business process designs make supplier correspondence easier (ex: POAcknowledgments)

Consolidated Views across Multiple Contracts

Planned Group Contract Enhancements (Purchasing)

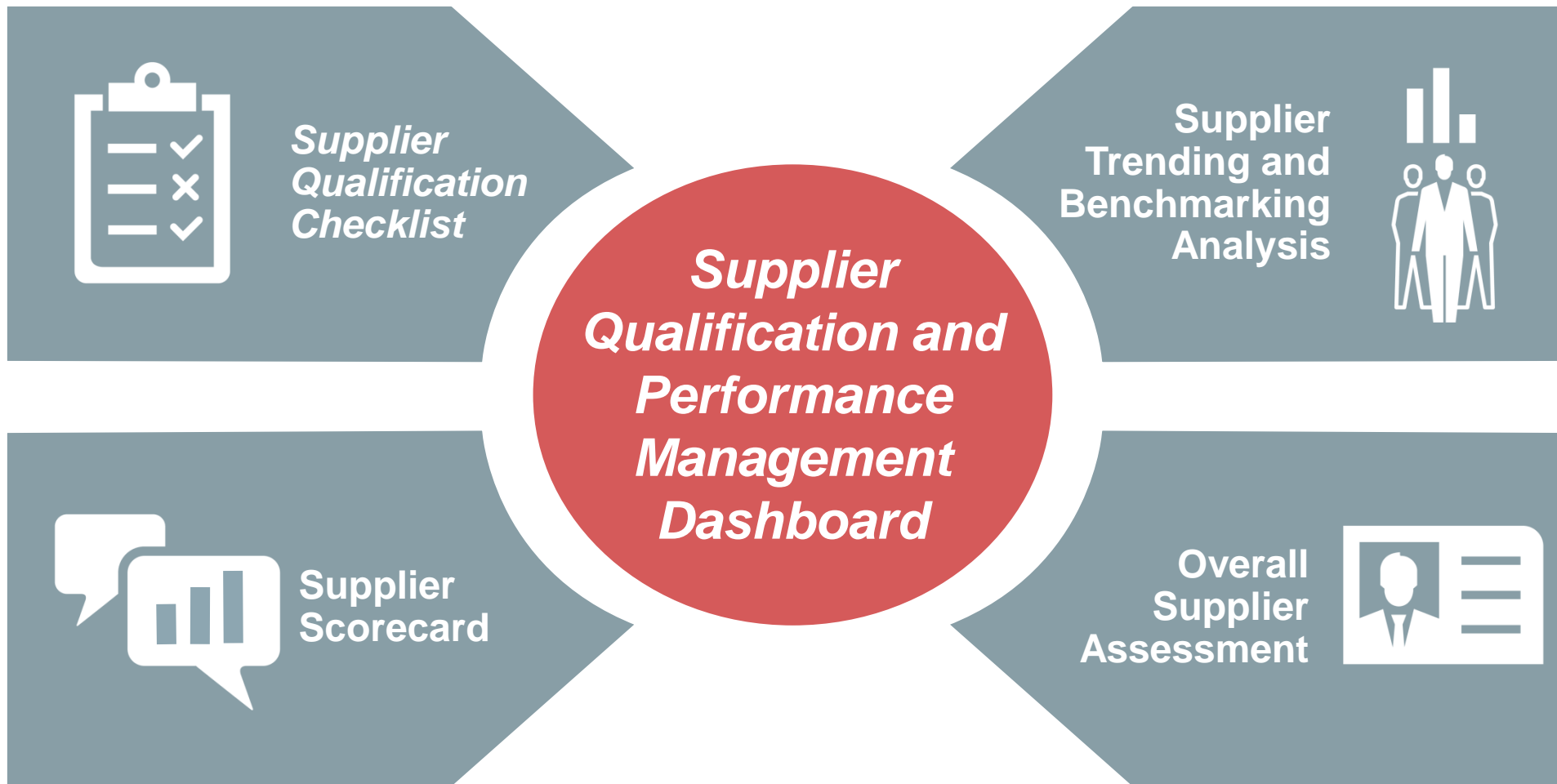
For **Single Supplier** (ex: Master Service Agreement) or across **Multiple Suppliers** (ex: Consumption Tracking)

- Related procurement contracts
- Spend rollup
- Threshold notifications
- Document Authoring
- Service Level Agreements



Strategically and Tactically Manage Suppliers

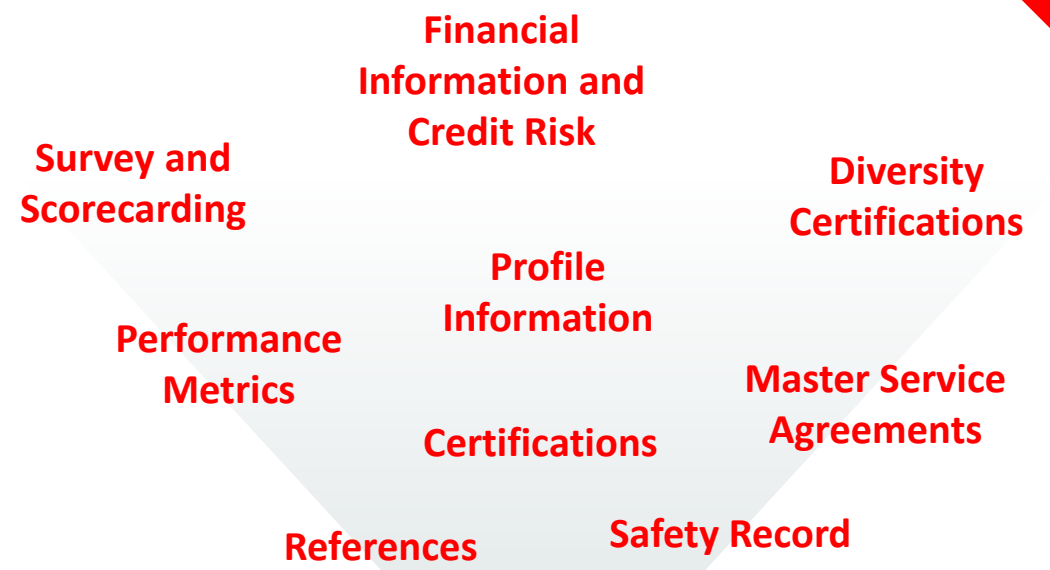
Supplier Qualification and Performance Management planned initiative



Manage Supplier Qualifications

Supplier Qualification and Performance Management

- Which suppliers are qualified to do business with me?
- How can I make sure they continue to be qualified?
- How do I sourcing from only the qualified suppliers?



Supplier Qualification Workbench

Supplier Standing at-a-Glance

Overall Supplier Assessment



- Identify whether supplier is currently 'Qualified', otherwise place on 'hold'
- Classify whether supplier is Strategic, Tactical, New, etc
- View supplier's overall Performance Score

Supplier Acme Services

Classification Strategic

Qualification Status In Process

As of July 15, 2015

Summary Scorecard Results

Evaluation Period 2nd Quarter 2015

Scorecard Section	Score	Weighting
Delivery	93.3 %	30 %
Quality	77.5 %	40 %
Cost	94.7 %	15 %
Service	96.0 %	15 %
OVERALL	93.6 %	

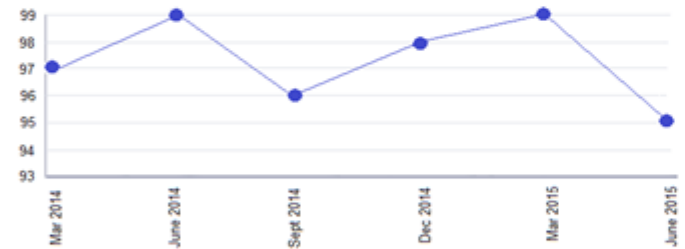
Summary Scorecard Results Comparison

Evaluation Period 2nd Quarter 2015

Scorecard Section	Supplier Score		Average Score	Ideal Score
Delivery	93.3 %	▲	97.4 %	96 %
Quality	77.5 %	●	74.2 %	98 %
Cost	94.7 %	●	95.8 %	90 %
Service	96.0 %	●	92.5 %	92 %
OVERALL	93.6 %	▲	92.7 %	95 %

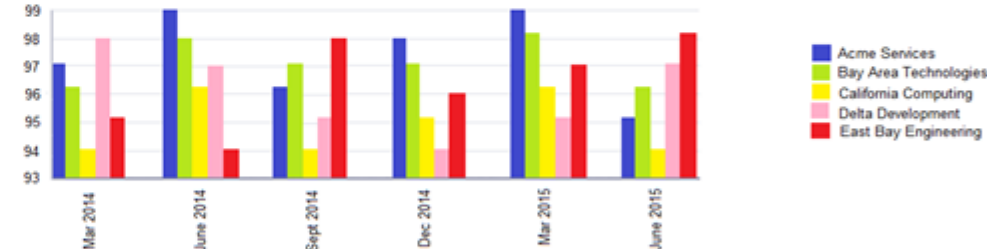
Scorecard Trend Analysis

Overall Score



Scorecard Trend Analysis Comparison

Overall Score



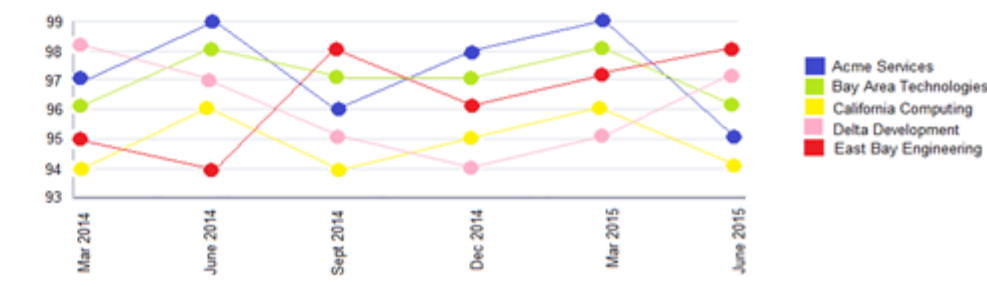
Scorecard Comparison - Product Quality

Evaluation Period Trailing 12 Months

Suppliers on Watch	Score	Trend
Acme Services	77.5 % ▼	
Bay Area Technologies	72.6 % —	
California Computing	74.3 % ▲	..
Delta Development	75.5 % ▲	
East Bay Engineering	71.1 % ▲	..

Scorecard Trend Analysis Comparison

Overall Score



Supplier: Acme Services**Classification:** Strategic**Qualification Status:** In Process**As of:** June 30, 2015

Supplier Qualification Checklist

Supplier Profile Information

Profile information confirmed

Yes

Signed NDA on file

Yes

Supplier Contracts up to date

Collaboration in process

Diversity certificates on file

No

Financial Information

Financial review with D&B

Good

Invoice Accuracy

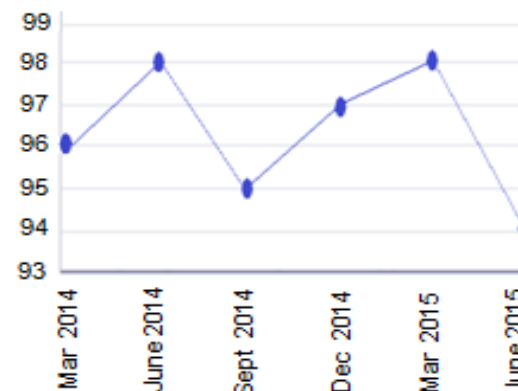
75 %



Scorecard

Scorecard Section	Score
Delivery	93.3
Quality	77.5
Cost	94.7
Service	96.0
OVERALL	93.6

Service Score Trend



Supplier Documents

Document Description	Administrator	Status	Due Date
Master Agreement	Kenneth Schumacher	Collaborated	06/30/2015
Computer Purchase Agreement	Calvin Roth	Draft	06/30/2015
Service Agreement	Calvin Roth	Draft	07/15/2015
Warranty Agreement	Calvin Roth	Draft	07/15/2015

[Go to Document Search](#)

Get Connected and Stay Informed

Key PeopleSoft Information Sources

PeopleSoft Information Portal
www.peoplesoftinfo.com

The screenshot shows the Oracle PeopleSoft Information Portal homepage. At the top, there is a red banner with the Oracle logo. Below it, a large blue banner reads "Welcome to Oracle's PeopleSoft Information Portal". The main content area features a grid of icons representing various business functions: Human Capital Management, Financial Management, PeopleTools, and Supplier Relationship Management and Supply Chain Management. A "BREAKING NEWS" section is also visible, listing recent updates.

PeopleSoft YouTube Channel
www.youtube.com/user/PSFTOracle

The screenshot shows the PeopleSoft YouTube Channel page. The channel name is "PSFTOracle" with 3,123 subscribers. The page features a grid of video thumbnails, including "PeopleSoft Talk with Marc Weintraub: The PeopleSoft Delivery Model featuring Paco" and "PeopleSoft Release Model Featuring: Paco Aubrejuan". A "Related channels on YouTube" section is also visible on the right side.

Social Media

