

PERC technology

Product Management | 19.12.2016

!CONFIDENTIAL!

PERC – highest efficiency and performance





More Power



Higher current

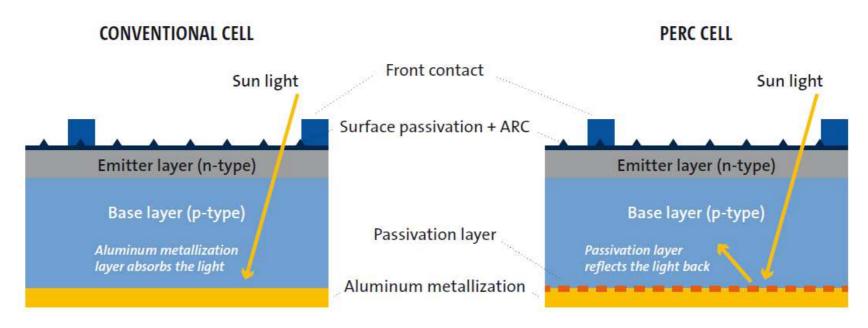


More charge carriers

The advanced cell architecture of PERC solar cells helps to generate more charge carriers within the cell and helps to prevent their losses.

PERC – Improved capture of light



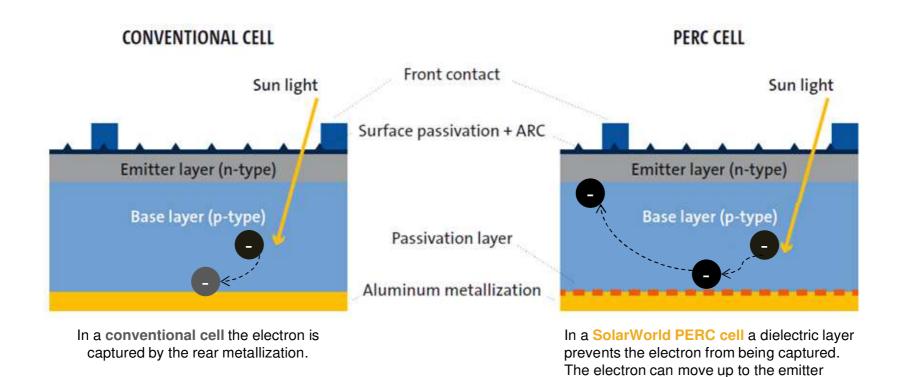


In a **standard solar cell**, a portion of all sunlight that strikes the cell exits through the back side or is absorbed into its backing layer.

SolarWorld PERC cells have a special insulating layer between the silicon and the aluminum back coating that increases the cell's ability to trap more sunlight.

PERC – Reduced loss of electrons





layer.

The Advantage of **PERC** cells



- The **advanced cell architecture** of PERC solar cells helps to generate more electrons within the cell and helps to prevent carrier losses
- More free carriers within the cell means higher current and higher voltage, which means higher power

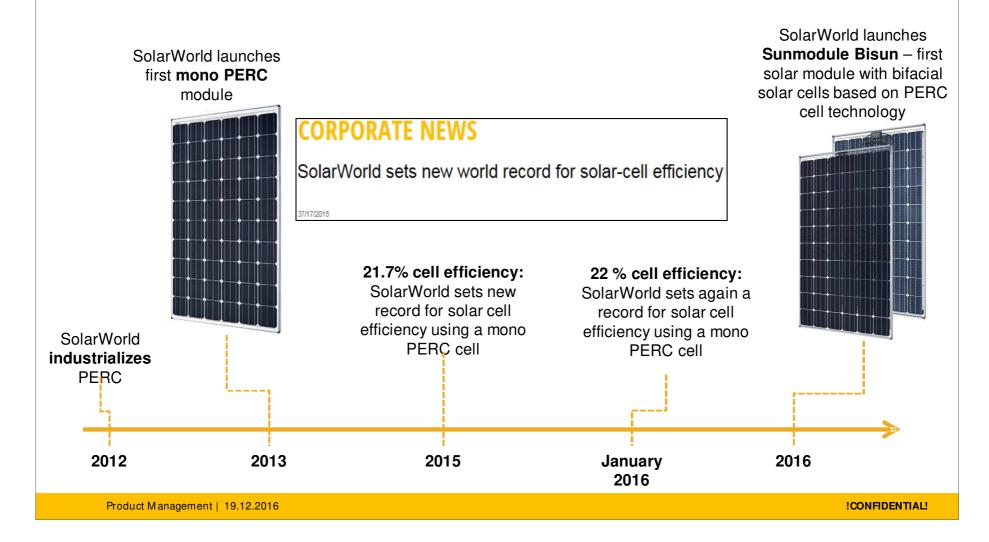


SolarWorld PERC cells **capture more light** and produce more energy than standard cells increasing your system's energy yield over time

PERC - Made by SolarWorld

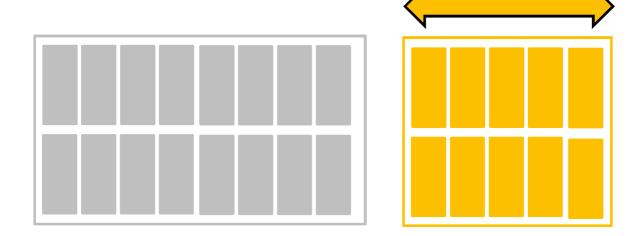


Since 2013 SolarWorld operates one of the worldwide first and biggest PERC solar cell mass productions



PERC - higher energy density – lower costs of installation



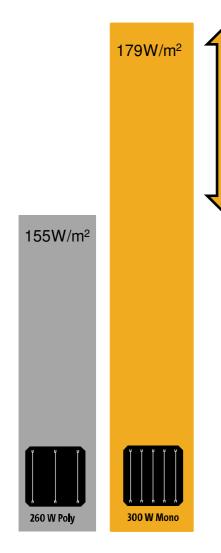


Greater **energy density** per module makes the module perfect for limited space.

Less modules are required for same system size, this reduces **costs for mounting structure and installation.**

PERC - brings more Power





Greater energy density per module, more Wp per m².

PERC **Excellent low light performanc**e on cloudy days, mornings and evenings.

PERC technology – At a glance (1/2/3/4/5)





- ✓ PERC technology reacts powerfully in low light.
- ✓ In early morning or late afternoon or under cloudy skies solar's traditional off-peak periods
 PEBC cells shine.
- ✓ As well, PERC cells generate less heat than traditional cells, further increasing power yield and outperforming cells from other manufacturers.
- Higher specific yield generates more power over lifetime.

PERC – advanced technology



WORLD RECORD BREAKING CELL TECHNOLOGY BRINGS MORE POWER

- Advanced cell technology, higher module efficiency
- Greater **energy density** per module, more Wp per m²
 - Lower BOS cost
 - ≥ Higher **specific yield**, more kWh per kWp

Case Study: PERC vs. Poly



	Sunmodule Plus SW 265 poly		Sunmodule Plus SW 290 mono (PERC)		ADVANTAG
system size in Wp	377	100.000	345	100.000	
specific yield kWh/kWp		1000		1030	
degradation p.a.		0,70%		0,70%	
ifetime in years		25		25	
energy production in life time in kWh		2.215.277		2.281.735	3,0%
nvest Module	€ 123,00		€ 140,00		4,0%
mounting system	€ 25,00		€ 25,00		-8,6%
nstallation (mounting, DC, AC)	€ 27,50		€ 27,50		-8,6%
nverter and cables	€ 31,80	*	€ 34,80		0,0%
otal cost per module	€ 207,30		€ 227,30		
Total invest		€ 78.226,42		€ 78.379,31	0,2%
Costprice / kWh/ lifetime energy production		€ 0,035		€ 0,034	-2,7%
savings from ownconsumption/kWh		€ 0,09		€ 0,09	
total cash-in (over lifetime)		€ 199.374,92		€ 205.356,17	3,0%
REVENUES		€ 121.148,50		€ 126.976,86	4,8%

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PERC is a save investment that brings more power