PERSONAL INCOME STATEMENT

| MONTHLY INCOME |  | Yearly | Monthly |  |
| :---: | :---: | :---: | :---: | :---: |
| Earned Income |  |  |  |  |
| Yearly Gross Salary | Enter Yearly Amount | \$ 121,000 | \$ | 10,083 |
| Yearly Bonus | Enter Yearly Amount | \$ 2,000 | \$ | 167 |
| Self-employment Income | Enter Yearly Amount | \$ 50 | \$ | 4 |
| Other Earned Income (Commission) | Enter Yearly Amount | \$ | \$ | - |
|  | Total Earned Income |  | \$ | 10,254 |
| Passive income |  |  |  |  |
| Total Real Estate Cashflow before tax |  | \$ 10,260 | \$ | 855 |
| Total Passive Business Net Income |  | \$ 50 | \$ | 4 |
| Other Passive Income |  | \$ | \$ | - |
|  | Total Passive Income |  | \$ | 859 |
| Portfolio Income |  |  |  |  |
| Total Interest |  | \$ 50 | \$ | 4 |
| Total Dividends |  | \$ 50 | \$ | 4 |
| Other Portfolio Income |  | \$ 50 | \$ | 4 |
|  | Total Portfolio Income |  | \$ | 13 |
| Total Monthly Income |  |  | \$ | 11,126 |



| EXPENSE DETAIL |  | Yearly |  | Monthly |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non Discretionary Expenses |  |  |  |  |  |
| Housing |  |  |  |  |  |
| Rent |  |  |  | \$ | - |
| Mortgages |  |  |  | \$ | 411 |
| Property taxes | Enter Yearly Amount | \$ | 1,000 | \$ | 83 |
| Property/renters Insurance | Enter Yearly Amount | \$ | 800 | \$ | 67 |
| Private mortgagee Insurance (PMI) |  |  |  | \$ | 50 |
| Yearly house care | Enter Yearly Amount | \$ | 1,000 | \$ | 83 |
| Utilities |  |  |  |  |  |
| Power |  |  |  | \$ | 90 |
| Water |  |  |  | \$ | 50 |
| Phone |  |  |  | \$ | 110 |
| Internet/TV |  |  |  | \$ | 20 |
| Trash |  |  |  | \$ | 27 |
| Gas |  |  |  | \$ | 50 |
| Pest control | Enter Yearly Amount | \$ | 175 | \$ | 15 |
| Transportation |  |  |  |  |  |
| Car insurance |  |  |  | \$ | 189 |
| Car gas |  |  |  | \$ | 120 |
| Yearly car maintenances | Enter Yearly Amount | \$ | 500 | \$ | 42 |
| Loans |  |  |  |  |  |
| Car payments |  |  |  | \$ | - |
| Student loans |  |  |  | \$ | - |
| Credit card payment loans |  |  |  | \$ | - |
| Other loan payments |  |  |  | \$ | - |
| Food |  |  |  |  |  |
| Grocery |  |  |  | \$ | 800 |
| Restaurants |  |  |  | \$ | 70 |
| Clothing |  |  |  | \$ | 50 |
| Life/Disability/Health Insurance |  |  |  | \$ | - |
| Discretionary Expenses |  |  |  |  |  |
| Monthly fun budget |  |  |  | \$ | 200 |
| Fitness/Gym |  |  |  | \$ | 30 |
| Netflix/Hulu and such |  |  |  | \$ | 15 |
| Yearly vacation budget | Enter Yearly Amount | \$ | 2,000 | \$ | 167 |
| Other discretionary expense |  |  |  |  |  |
| Other discretionary expense |  |  |  |  |  |
| Other discretionary expense |  |  |  |  |  |
| Retirement Saving Expense |  |  |  |  |  |
| Monthly retirement saving Other savings (HAS. FAS, and such) |  |  |  | \$ | - |


| Net monthly income after necessary expenses | $\$$ | 6,018 |
| :--- | :--- | :--- |
| Net monthly income with discretionary expenses | $\$$ | 5,606 |



| MONTHLY EXPENSES | Yearly | Monthly |
| :--- | :--- | :--- |
| Total Necessary Expenses |  |  |
| Housing | $\$$ | 694 |
| Utilities | $\$$ | 362 |
| Transportation | $\$$ | 351 |
| Food | $\$$ | 870 |
| Clothing | $\$$ | 50 |
| Loans | $\$$ | - |
| Approximate Taxes | $\$$ | 2,781 |
| Insurance | $\$$ | - |
| Other Monthly Expenses 1 |  |  |
| Other Monthly Expenses 2 | $\$$ | - |
| Other Yearly Expenses 1 | $\$$ | 5,108 |
| Total Monthly Necessary Expenses | $\$$ | 412 |
| Discretionary | $\$$ | 412 |
| Total Monthly Non-Necessary Expenses | $\$$ | - |
| Retirement Saving | $\$$ | - |
| Total Monthly Retirement Saving Expense | $\$$ | 5,520 |
| Total Monthly Expense |  |  |



## PERSONAL BALANCE STATEMENT

## ASSET

| Cash and Cash Equivalent |  |
| :---: | :---: |
| Checking accounts | \$ 5,000 |
| Saving Accounts | \$ |
| Money Market | \$ |
| Cash Surrender Value | \$ |
| Total Cash and Cash Equivalent | \$ 5,000 |
| Investment Asset |  |
| Real Estate Investment (equity) | \$ 137,000 |
| Retirement Funds (IRA,401k) | \$ 6,000 |
| Business Value (Net) | \$ |
| Certificate of Deposit (CDS) |  |
| Stock | \$ |
| Bonds | \$ |
| Receivables | \$ |
| Other | \$ |
| Total Investment Asset | \$ 143,000 |
| Personal Asset |  |
| Home(s) Market Value | \$ 140,000 |
| Car(s) | \$ 10,000 |
| Other Assets | \$ 1,000 |
| Total Personal Asset | \$ 151,000 |
| Total Asset | \$ 304,000 |



| LIABILITIES \& EQUITY |  |
| :---: | :---: |
| Current Liabilities |  |
| Personal Loan | \$ |
| Credit Cards Debt | \$ 1,000 |
| Unpaid Taxes Payable | \$ |
| Other Current Debt |  |
| Total Current Liabilities | \$ 1,000 |
| Long Term Liabilities |  |
| Car Loan(s) | \$ 9,500 |
| Student Loan | \$ 27,000 |
| Home Mortgage | \$ 83,000 |
| Other Long Term Debt | \$ |
| Total Long Term LiabilitiesTotal Long Term Liabilities Total Liabilities | \$ 119,500 |
|  | \$ 120,500 |
| Net Worth | \$ 183,500 |
| Total Liabilities and Net Worth | \$ 304,000 |




## ANALYSIS

Real Estate purchasing power each year

| Required Down Payment |  | $20.00 \%$ |  |
| :--- | :--- | :--- | ---: |
| 2018 | Can purchase asset value $=$ | $\$$ | 81,061 |
| 2019 | Can purchase asset value $=$ | $\$$ | 417,430 |
| 2020 | Can purchase asset value $=$ | $\$$ | 753,799 |
| 2021 | Can purchase asset value $=$ | $\$$ | $1,090,168$ |
| 2022 | Can purchase asset value $=$ | $\$$ | $1,426,537$ |


| Emergency Fund Ratio | Benchmark | Months |
| :---: | :---: | :---: |
| Total Liquid Cash/ | Ideal range:3-6 months | 0.98 |
| Necessary Expense |  |  |


| Housing Ratio 1 (basic) | Benchmark | $\%$ |
| :---: | :---: | :---: |
| Housing Expense/ <br> Gross pay | Banks want <28\% | $6.24 \%$ | | Housing Ratio 2 (broad) |  |  |
| :---: | :---: | :---: |
| Housing Expense + other debt/ <br> Gross pay | Banks want <36\% | $6.24 \%$ |


| Debt to Total Asset | $\%$ |  |
| :---: | :---: | :---: |
| Total Debt/ |  |  |
| Total Asset | Lower the better | $39.64 \%$ |


| Saving Rate | $\%$ |  |
| :---: | :---: | :---: |
| Monthly Employer match \$ Amount | \$ |  |
| Saving + Employer match / |  |  |
| Gross pay |  |  |


| Debt to Income (DTI )Ratio | Benchmark | $\%$ |
| :---: | :---: | :---: |
| Monthly Debt/ <br> Gross Pay | Bank wants $<25 \%$ | $3.69 \%$ |

REAL ESTATE YEARLY OPERATION SUMMARY

| Income | Yearly |  |
| :---: | :---: | :---: |
| Gross Scheduled Income | \$ | 23,364 |
| Vacancy or Credit Losses (3-6\%) | \$ | 1,168 |
| Oher adjustment to income |  |  |
| Gross Operating Income | \$ | 22,196 |
| Operating Expense |  |  |
| Fixed Landlord-Paid Expenses |  |  |
| Electricity | \$ | 3,600 |
| Water \& Sewer | \$ | 840 |
| Garbage/Trash | \$ | 288 |
| Internet/ cable | \$ | 1,296 |
| Gas | \$ | 600 |
| PMI | \$ | - |
| HOAs | \$ | - |
| Other Monthly Expenses 1 | \$ | - |
| Other Monthly Expenses 2 | \$ | - |
| Insurance | \$ | 850 |
| Property Taxes | \$ | 1,176 |
| Other Yearly Expenses 1 | \$ | 400 |
| Other Yearly Expenses 2 | \$ | - |
| Total Fixed Expense | \$ | 9,050 |
| Variable Landlord Paid Expenses |  |  |
| Repairs \& Maintenance (\%) | \$ | 1,776 |
| Property Management Fees (\%) | \$ | - |
| Legal/Accounting/Advertising/Lawn/Supplies | \$ | - |
| Other variable Cost | \$ | - |
| Total Variable Expense | \$ | 1,776 |
| Total expenses | \$ | 10,826 |
|  |  |  |
| Net Operating Income | \$ | 11,370 |
| Less: Mortgage expense (Principle and Interest) | \$ | - |
| Capital Expenditures | \$ | 1,110 |
| Cash Flow before taxes | \$ | 10,260 |

EQUITY CALCULATION

| Market Value today | $\$$ | 137,000 |
| :--- | :---: | :---: |
| Remaining Mortgage balance | $\$$ | - |
| Total equity in the property | $\$$ | 137,000 |



