CHAPTER 18 OUTLINE

- 18.1 Externalities
- 18.2 Ways of Correcting Market Failure
- 18.3 Stock Externalities
- 18.4 Externalities and Property Rights
- 18.5 Common Property Resources
- 18.6 Public Goods

Chapter 18 Externalities and Public Goods

18.7 Private Preferences for Public Goods

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1 of 35

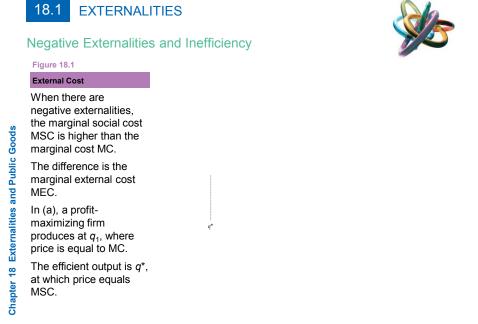
18.1 EXTERNALITIES

- externality Action by either a producer or a consumer which affects other producers or consumers, but is not accounted for in the market price.
- Negative externality: the action of one agent imposes a cost to another agent(s)
- Positive externality: the action of one agent gives a benefit to another agent(s)

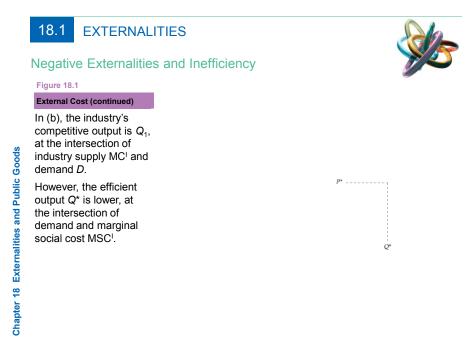
Negative Externalities and Inefficiency

- marginal external cost Increase in cost imposed externally as one or more firms increase output by one unit.
- marginal social cost Sum of the marginal cost of production and the marginal external cost.





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4 of 35

•2





Positive Externalities and Inefficiency

Figure 18.2

Chapter 18 Externalities and Public Goods

External Benefits

When there are positive externalities, marginal social benefits MSB are higher than marginal benefits D. The difference is the marginal external benefit MEB. The price P_1 results in a level of repair, q_1 . A lower price, P*, is required to encourage the efficient level of supply, q*.



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A model of externalities

Two agents, A and B, consumes good x, respectively in quantities x_A and x_B .

To consume, agent A pays a cost $c(x_A)$ and agent B pays a cost $c(x_B)$ where function c(.) is increasing and convex (c' > 0 and $c'' \ge 0$)

The consumption of one agent produces an externality on the other agent, i.e.

 $u_A(x_A, x_B)$ is the agent A's utility where $\frac{du_A}{dx_A} > 0$ is the marginal benefit and $\frac{du_A}{dx_B}$ is the marginal externality of agent B's consumption on agent A's utility

 $u_B(x_B, x_A)$ is the agent B's utility where $\frac{du_B}{dx_B} > 0$ is the marginal benefit and $\frac{du_B}{dx_A}$ is the marginal externality of agent A's consumption on agent B's utility

Selfish agents face the following problems: Agent A's problem $\max_{\{x_A\}} u_A(x_A, x_B) - c(x_A)$ Agent B's problem $\max_{\{x_B\}} u_B(x_B, x_A) - c(x_B)$

FOCs are
$$\frac{du_A}{dx_A} = \frac{dc(x_A)}{dx_A}$$
 $\frac{du_B}{dx_B} = \frac{dc(x_B)}{dx_B}$

Suppose a social planner that maximizes the sum of the utilities of the two agents. Its problem is

$$\max_{\{x_A, x_B\}} u_A(x_A, x_B) + u_B(x_B, x_A) - c(x_A) - c(x_B)$$

The FOCs are

$$\frac{du_A}{dx_A} = \frac{dc(x_A)}{dx_A} - \frac{du_B}{dx_A} \qquad \frac{du_B}{dx_B} = \frac{dc(x_B)}{dx_B} - \frac{du_A}{dx_B}$$

Selfish agents: FOCs are

$$\frac{du_A}{dx_A} = \frac{dc(x_A)}{dx_A} \qquad \frac{du_B}{dx_B} = \frac{dc(x_B)}{dx_B}$$
(I)
Social planner: FOCs are

 $\frac{du_A}{dx_A} = \frac{dc(x_A)}{dx_A} - \frac{du_B}{dx_A} \qquad \frac{du_B}{dx_B} = \frac{dc(x_B)}{dx_B} - \frac{du_A}{dx_B}$ (II)

If **externality are negative**, i.e. $\frac{du_B}{dx_A} < 0$ and $\frac{du_A}{dx_B} < 0$ the RHS of conditions (II) are bigger respect to the RHS of conditions (I). This implies that **selfish agents consume more** respect to the social planner solution.

Note that LHS is decreasing, as well as the RHS is increasing If **externality are positive**, i.e. $\frac{du_B}{dx_A} > 0$ and $\frac{du_A}{dx_B} > 0$ the RHS of conditions (II) are smaller respect to the RHS of conditions (I). This implies that **selfish agents consume less** respect to the social planner solution.

Example with negative externalities

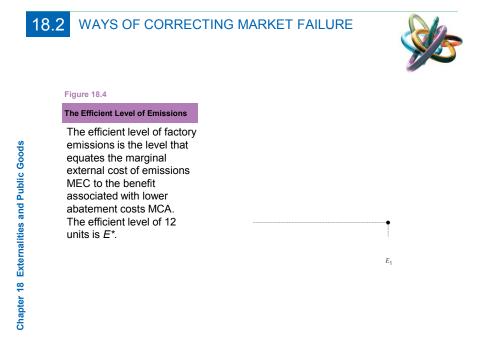
 $u_A(x_A, x_B) = 10x_A - x_B$ and $c(x_A) = x_A^2$ $u_B(x_B, x_A) = 10x_B - x_A$ and $c(x_B) = x_B^2$

Selfish agents: $x_A = 5$ $x_B = 5$ Social planner: $x_A = 4.5$ $x_B = 4.5$

Example with positive externalities

 $u_A(x_A, x_B) = 10x_A + x_B$ and $c(x_A) = x_A^2$ $u_B(x_B, x_A) = 10x_B + x_A$ and $c(x_B) = x_B^2$

Selfish agents: $x_A = 5$ $x_B = 5$ Social planner: $x_A = 5.5$ $x_B = 5.5$



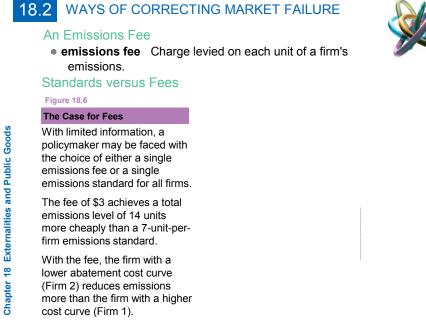
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18.2 WAYS OF CORRECTING MARKET FAILURE An Emissions Standard • emissions standard Legal limit on the amount of pollutants that a firm can emit. Figure 18.5 Standards and Fees The efficient level of emissions at E* can be achieved through either an Standard emissions fee or an emissions standard. Facing a fee of \$3 per unit of emissions, a firm reduces emissions to the point at which the fee is equal to the marginal cost of abatement. The same level of emissions 12 reduction can be achieved with a standard that limits emissions to 12 units.

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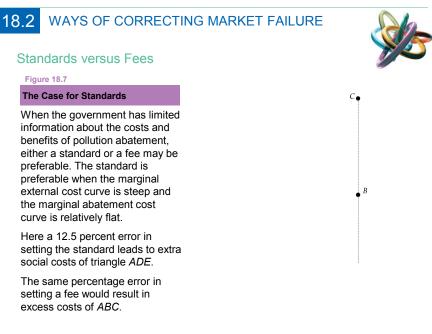
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14 of 35

18.2 WAYS OF CORRECTING MARKET FAILURE

Tradeable Emissions Permits

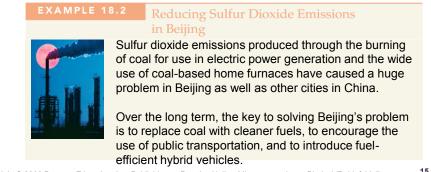
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Chapter 18



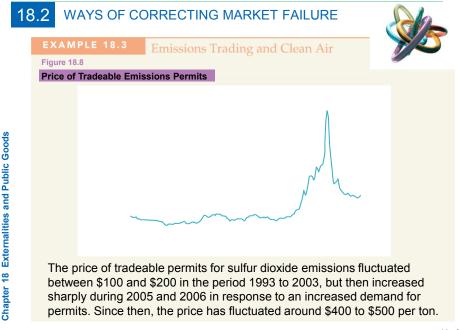
• tradeable emissions permits System of marketable permits, allocated among firms, specifying the maximum level of emissions that can be generated.

Marketable emissions permits create a market for externalities. This market approach is appealing because it combines some of the advantageous features of a system of standards with the cost advantages of a fee system.

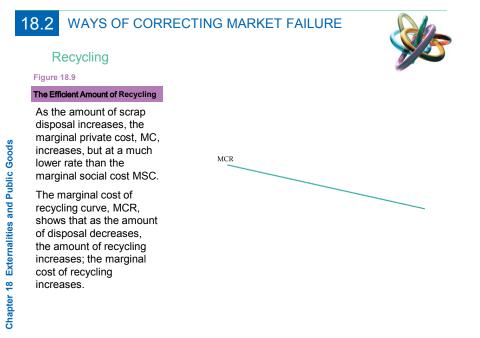


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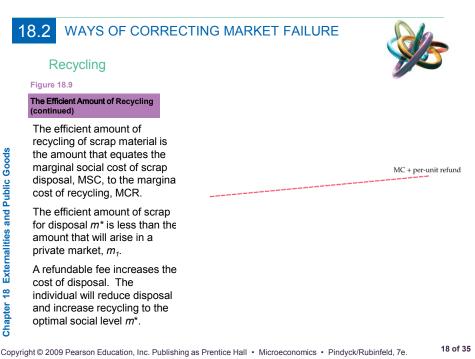
15 of 35

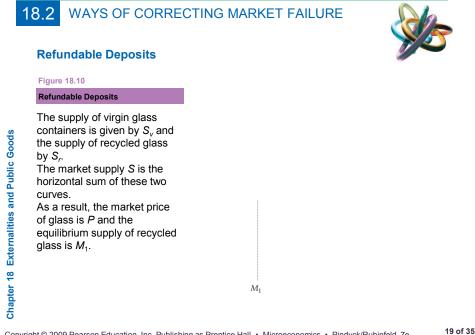


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18.2 WAYS OF CORRECTING MARKET FAILURE

Refundable Deposits

Figure 18.10

Externalities and Public Goods

Chapter 18

Refundable Deposits (continued)

By raising the relative cost of disposal and encouraging recycling, the refundable deposit increases the supply of recycled glass from S_r to S'_r and the aggregate supply of glass from S to S'.

The price of glass then falls to P', the quantity of recycled glass increases to M*, and the amount of disposed glass decreases.

Note as the quantity of virgin glass reduces

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 M^*

18.2 WAYS OF CORRECTING MARKET FAILURE





Many other countries have made greater efforts to encourage recycling than the United States.

A number of proposals to encourage more recycling in the United States include a refundable deposit,

curbside charge, and *mandatory separation*. Mandatory separation is perhaps the least desirable of the three alternatives.

Regulating Municipal Solid Wastes

A recent case in Perkasie, Pennsylvania, shows that recycling programs can indeed be effective. Prior to implementation of a program combining all three economic incentives just described, the total amount of unseparated solid waste was 2573 tons per year. When the program was implemented, this amount fell to 1038 tons—a 59-percent reduction. As a result, the town saved \$90,000 per year in disposal costs.

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 stock externality Accumulated result of action by a producer or consumer which, though not accounted for in the market price, affects other producers or consumers.



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18.3 STOCK EXTERNALITIES

Stock Buildup and Its Impact

How does the stock of a pollutant change over time? With ongoing emissions, the stock will accumulate, but some fraction of the stock, δ , will dissipate each year. Thus, assuming the stock starts at zero, in the first year, the stock of pollutant (*S*) will be just the amount of that year's emissions (*E*):

$S_1 = E_1$

In general, the stock in any year t is given by the emissions generated that year plus the nondissipated stock from the previous year:

 $S_t = E_t + (1 - \delta)S_{t-1}$

If emissions are at a constant annual rate *E*, then after *N* years, the stock of pollutant will be

 $S_N = E[1 + (1 - \delta) + (1 - \delta)^2 + \dots + (1 - \delta)^{N-1}]$

As *N* becomes infinitely large, the stock will approach the long-run equilibrium level E/δ .

18.3 STOCK EXTERNALITIES

Stock Buildup and Its Impact



Numerical Example Table 18.1 shows how the stock builds up over time. Note that after 100 years, the stock will reach a level of 4,337 units. (If this level of emissions continued forever, the stock will eventually approach $E/\delta = 100/.02 = 5,000$ units.)

TABLE 18.1 Buildup in the Stock of Pollutant						
Year	Е	S _t	Damage (\$ Billion)	Cost of E = 0 (\$ Billion)	Net Benefit (\$ Billion)	
2010	100	100	0.100	1.5	-1.400	
2011	100	198	0.198	1.5	-1.302	
2012	100	2%	0.296	1.5	-1.204	
2110	100	4,337	4.337	1.5	2.837	
∞	100	5,000	5.000	1.5	3.500	

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18.3 STOCK EXTERNALITIES

Stock Buildup and Its Impact

To determine whether a policy of zero emissions makes sense, we must compare the present value of the annual cost of \$1.5 billion with the present value of the annual benefit resulting from a reduced stock of pollutant.

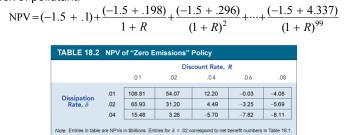


Table 18.2 shows the NPV as a function of the discount rate. It also shows how the NPV of a "zero emissions" policy depends on the dissipation rate, δ . If δ is lower, the accumulated stock of pollutant will reach higher levels and cause more economic damage, so the future benefits of reducing emissions will be greater.

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• social rate of discount Opportunity cost to society as a whole of receiving an economic benefit in the future rather than the present.

In principle, the social rate of discount depends on three factors: (1) the expected rate of real economic growth; (2) the extent of risk aversion for society as a whole; and (3) the "rate of pure time preference" for society as a whole.



18.3 STOCK EXTERNALITIES

EXAMPLE 18.5 Global Warming

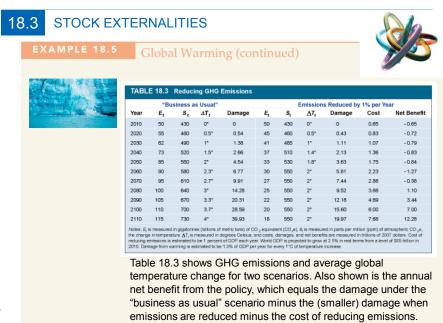




Emissions of carbon dioxide and other greenhouse gases have increased dramatically over the past century, which has in turn led to an increase in atmospheric concentrations of greenhouse gases, or GHGs.

The problem is that the costs of reducing GHG emissions would occur today but the benefits from reduced emissions would be realized only in some 50 or more years.

Does this emissions-reduction policy make sense? To answer that question, we must calculate the present value of the flow of net benefits, which depends critically on the discount rate. Economists disagree about what rate to use, and as a result, they disagree about what should be done about global warming



18.4 EXTERNALITIES AND PROPERTY RIGHTS

Property Rights



• **property rights** Legal rules stating what people or firms may do with their property.

Bargaining and Economic Efficiency

Economic efficiency can be achieved without government intervention when the externality affects relatively few parties and when property rights are well specified.

TABLE 18.4 Profits under Alternative Emissions Choices (Daily)					
	Factory's Profit (\$)	Fishermen's Profit (\$)	Total Profit (\$)		
No filter, no treatment plant	500	100	600		
Filter, no treatment plant	300	500	800		
No filter, treatment plant	500	200	700		
Filter, treatment plant	300	300	600		

The efficient solution maximizes the joint profit of the factory and the fishermen. Maximization occurs when the factory installs a filter and the fishermen do not build a treatment plant.

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29 of 35

18.4 EXTERNALITIES AND PROPERTY RIGHTS



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If the factory and the fishermen agree to split this gain equally by having the fishermen pay the factory \$250 to install the filter, this bargaining solution achieves the efficient outcome.

TABLE 18.5 Bargaining with Alternative Property Rights							
No Cooperation	Right to Dump (\$)	Right to Clean Water (\$)					
Profit of factory	500	300					
Profit of fishermen	200	500					
Cooperation							
Profit of factory	550	300					
Profit of fishermen	250	500					

• **Coase theorem** Principle that when parties can bargain without cost and to their mutual advantage, the resulting outcome will be efficient regardless of how property rights are specified.

18.4 EXTERNALITIES AND PROPERTY RIGHTS



Costly Bargaining—The Role of Strategic Behavior

Bargaining can be time-consuming and costly, especially when property rights are not clearly specified.

Bargaining can break down even when communication and monitoring are costless if both parties believe they can obtain larger gains.

Another problem arises when many parties are involved.

A Legal Solution—Suing for Damages

A suit for damages eliminates the need for bargaining because it specifies the consequences of the parties' choices. Giving the party that is harmed the right to recover damages from the injuring party ensures an efficient outcome. (When information is imperfect, however, suing for damages may lead to inefficient outcomes.)

18.5 COMMON PROPERTY RESOURCES
 • common property resource Resource to which anyone



has free access.

Figure 18.11 Common Property Resources

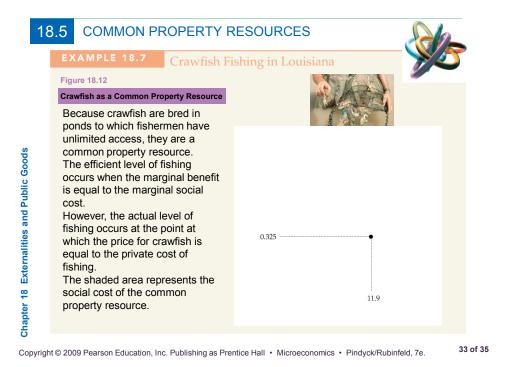
When a common property resource, such as a fishery, is accessible to all, the resource is used up to the point F_c at which the private cost is equal to the additiona revenue generated.

This usage exceeds the efficient level F^* at which the marginal social cost of using the resource is equal to the marginal benefit (as given by the demand curve).

Externalities and Public Goods

Chapter 18

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Example: The problem of the Commons

n farmers in a village graze their goats on the village green.

 g_i is the number of goats of the *i*th farmer

The total number of goats is denote by $G = g_1 + \dots + g_n$

c is the cost of a goat

Value of a goat is v(G) where

v' < 0, v'' < 0 and v(G) > 0 if $G < G_{max}$.

During the spring farmers simultaneously choose how many goats to own.

Normal form game representation Players: *n* farmers

Strategies:

*i*th player's set of strategy is $S_i = [0, \infty)$ i.e. $s_i = g_i$

Payoff: *i*th player's payoff is $\pi_i = g_i V(G) - c g_i$

Solution: Nash Equilibrium

 $(g_1^*,...,g_n^*)$ is a Nash equilibrium if every g_i^* is the solution to the following farmer's problem:

$$\max_{\{g_i\}} g_i \cdot v(g_1^* + ... + g_i + ... + g_n^*) - g_i \cdot c$$

The FOC are: $v(g_1^* + ... + g_i + ... + g_n^*) + g_i \cdot v'(g_1^* + ... + g_i + ... + g_n^*) - c = 0$

Then in a Nash equilibrium must be: $v(g_1^* + ... + g_i^* + ... + g_n^*) + g_i \cdot v'(g_1^* + ... + g_i^* + ... + g_n^*) - c = 0$ for all *i*. Denoting by G* the total number of goats in equilibrium, for every *i* the FOC is written as:

$$v(G^*) + g_i \cdot v'(G^*) - c = 0$$

Summing up all *n* FOCs we have

$$n \cdot v(G^*) + G^* \cdot v'(G^*) - n \cdot c = 0$$
$$v(G^*) + \frac{G^*}{n} \cdot v'(G^*) - c = 0$$

The social optimum G^{**} is given by the solution of the following problem:

$$\max_{\{G\}} G \cdot v(G) - G \cdot c$$

The FOC is:

$$v(G^{**}) + G^{**} \cdot v'(G^{**}) - c = 0$$

Then in The Nash equilibrium farmers choose to buy more goats that the social optimum.

Numerical example with two farmers

 $v(G) = 100 - G^{2} \text{ where } G = g_{1} + g_{2} \text{ and } c = 2$ Farmer 1's problem: $\max_{g_{1}} g_{1}(100 - (g_{1} + g_{2})^{2}) - g_{1}c$ The FOC is: $100 - (g_{1} + g_{2})^{2} - 2g_{1}(g_{1} + g_{2}) - c = 0$ $100 - G^{2} - 2g_{1}G - c = 0$ The FOCs for both players are: $100 - G^{2} - 2g_{1}G - c = 0 \text{ and } 100 - G^{2} - 2g_{2}G - c = 0$ Summing up we get: $200 - 2G^{2} - 2G(g_{1} + g_{2}) - 2c = 0$ $200 - 4G^{2} - 2c = 0$ Replacing c=2 and solving by G G = 7

Social optimum The problem is

$$\max_{G} G(100 - G^2) - Gc$$

FOC:

$$(100 - G^{2}) - 2G^{2} - c = 0$$
$$3G^{2} = 100 - c = 98$$
$$G = \sqrt{\frac{98}{3}} < 7$$

PUBLIC GOODS 18.6



- public good Nonexclusive and nonrival good: the marginal cost of provision to an additional consumer is zero and people cannot be excluded from consuming it.
- nonrival good Good for which the marginal cost of its provision to an additional consumer is zero.
- nonexclusive good Good that people cannot be excluded from consuming, so that it is difficult or impossible to charge for its use.

41 of 35



Efficiency and Public Goods

Figure 18.13

Chapter 18 Externalities and Public Goods

Externalities and Public Goods

Chapter 18

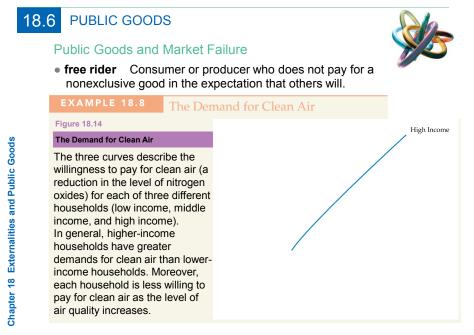
Efficient Public Good Provision

When a good is nonrival, the social marginal benefit of consumption, given by the demand curve *D*, is determined by vertically summing the individual demand curves for the good, D_1 and D_2 .

At the efficient level of output, the demand and the marginal cost curves intersect.



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Public good game

N subjects denoted by $i \in \{1, 2, \dots, N\}$ are endowed by e_i

They contribute simultaneously to a public good. The contribution of subject *i* is denoted by c_i . The amount of public good is the sum of the contributions: $G = \sum_{i=1}^{N} c_i$

The utility of subject *i* is given by:

$$u(G) + e_i - c_i$$

where u' > 0 and u'' < 0 and

it exist a G^* such that:

u' = 1 for $G = G^*$ and u' < 1 for all $G < G^*$, greater than 1 otherwise. The problem of subject *i* is:

$$\max_{G} u(G) + e_i - c_i$$

FOCs: u'(G) - 1 = 0 for all subjects *i*

Then the best response is to contribute an amount to reach an amount G^* of public good

FOCs: u'(G) - 1 = 0 for all subjects *i*

Then the best response is to contribute an amount to reach an amount G^* of public good

Then all combinations of contributions such that

$$G^* = \sum_{i=1}^N c_i$$

Represent a Nash equilibrium

Note that if $G^* = 0$ the unique Nash equilibrium is when all contributions are equal to zero

What is the social optimum?

Suppose a social planner that maximizes the sum of the utilities of all subjects.

The problem of the social planners is:

$$\max_{C_i} n \cdot u(G) + \sum_{i=1}^N e_i - G$$

FOC: $n \cdot u'(G) - 1 = 0$

Then the best response is an amount that satisfy

$$u'(G) = \frac{1}{n}$$

By this amount is larger than G^* because u' is decreasing (u'' < 0)and $u(G^*) = 1$

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Numerical example I: $u(G) = \ln(G)$ The problem of the social planners is:

$$\max_{c_i} n \cdot \ln(G) + \sum_{i=1}^{N} e_i - G$$

FOC: $n \cdot \frac{1}{G} - 1 = 0 \rightarrow G = n$

The problem of subject *i* is:

$$\max_{c_i} \ln(G) + e_i - c_i$$

FOC: $\frac{1}{G} - 1 = 0$ for all subjects $i \rightarrow G = 1$

Numerical example II

Note, suppose $u(G) = \ln(G + 2)$, the FOC of the subject I's problem is: $\frac{1}{G+2} - 1 < 0$ for all values of *G*

Then in equilibrium contributions are all equal to zero

The social optimum is G = n - 2

