

Portugal's position in the European Union (EU 28)

9th tourism receipts

Portugal's ranking in the Travel & Tourism competitiveness Index of the World Economic Forum

14th Travel & Tourism Competitiveness Index

Source: Eurostat (2017); Eurostat (2017); Fórum Económico Mundial (2017)



21,1 million guests ≈ 57,5 million overnight stays Circa of 16,6 billion euros in tourism receipts

Source: INE, 2018

Tourism is the major export industry of Portugal

- 18% of total exports of goods and services
- 50,1% of total exports of service industry

Source: INE, 2017

Very important economic and social activity:

- Exports
- GDP (13,7% of Portuguese GDP comes from tourism*)
- Employment creation of jobs (6.8% of total employed

population)

Regional development

*Tourism Satellite Account

2018



LEADING the tourism of the future



OPEN, SHARED AND PARTICIPATED PROCESS

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Listen, engage and plan with...

OPEN, SHARED AND PARTICIPATED PROCESS

INTERNATIONAL FOCUS GROUP



- Tour Operators
- Travel Agents
- Associations
- Press





OPEN, SHARED AND PARTICIPATED PROCESS

STRATEGIC TOURISM LABS

TERRITORIAL LABS THEMATHIC LABS **PUBLIC SESSIONS** more than 1400 : **Participants** ٠

- Universities
- Enterprises
- Regional Tourism Entities
- Public Organizations
- Tourism and Hotels
 Assoctiatons



OPEN, SHARED AND PARTICIPATED PROCESS

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10 CHALLENGES FOR A 10 YEARS STRATEGY

PEOPLE

Promote employment, qualifications, and valuing people; promote the rise of income for the professionals of tourism



2. COHESION

Extend touristic activity to all our territory and promote tourism as a factor for social cohesion



3. GROWTH IN VALUE

Accelerate pace in revenue versus overnight stays



4. TOURISM ALL YEAR AROUND

Extend tourism activities throughout the year, assuring sustainability of tourism



5.

ACCESSIBILITIES

Reinforce accessibility to Portugal and promoting mobility within the territory





DEMAND

Achieve the better markets to increase tourism receipts and extending tourist activity throughout the year and the country



7. INOVATION

Stimulate innovation and entrepreneurship



8. SUSTAINABILITY

Ensure the preservation of the natural and cultural resources



9. SIMPLIFICATION

Simplify legislation and make public administration more agile



10. INVESTMENT

Guarantee financial resources and boost investment



10 ASSETS FOR A 10 YEARS STRATEGY

UNIQUE TRANSVERSAL ASSET

PEOPLE

DIFERENTIATING ASSETS

Climate and light

History and culture

Sea

Nature

Water

QUALIFYING ASSETS

Gastronomy and Wines

Events

EMERGING ASSETS

Well-Being

Living in Portugal

STRATEGIC PRIORITIES





FOCUS ON PEOPLE

TOURISTS | PROFESSIONALS | LOCALS



12345ENRICH THE
TERRITORY
AND THE
COMMUNITIESBOOST THE
ECONOMYENHANCE
ENHANCE
KNOWLEDGEGENERATE
NETWORKS AND
CONNECTIVITYPROMOTE
PORTUGAL

Preserve, value and use to the historical and cultural heritage

Preserve and valorize the **authenticity** of Portugal and the local communities way of life

State tourism in the **Blue Economy**

Maximize **rural and natural heritage** and encourage sustainable tourism in protected areas

Promote the **urban regeneration** of the cities and regions and a sustainable tourism development in the territories/destinations



Structure and promote offer in response to the demand

1 2 3 4 5 VALUE THE BOOST THE ENHANCE KNOWLEDGE GENERATE PROMOTE AND THE COMMUNITIES

Ensure the **competitiveness** of the tourism industry on short, medium and long term perspective

Reduce contextual costs and bureaucracy

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Attract investment and qualify the tourist offer

Stimulate the circular economy in the tourism activity

State Portugal as an **international hub in entrepreneurship and innovation** and in the production of goods and services for the tourism industry



Reinforce tourism jobs prestige, create critical mass adapted to market needs and promote gender equality and equal opportunities

Ensure the transfer of knowledge from Universities and research centers to the tourism industry

Disseminate knowledge and statistical information

Support entrepreneurs and managers to lead the tourism of the future - technological, inclusive and sustainable

Assert Portugal as a **smart destination** TURISMO

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D PROMOTE PORTUGAL

Promote and **reinforce air connections** throughout the year and attract homeport and turnaround cruise ship operations

Improve the transportation networks and mobility (road, railway and fluvial navigation)

Promote the "**tourism for all**", in an inclusive perspective, that welcome the different markets/tourist segments

Actively involve society in the process of tourism development of the country and the regions

Promote networking and **cooperation among different sectors/clusters** of the portuguese economy

VALUE THE BOOST THE TERRITORY ECONOMY AND THE COMMUNITIES

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ENHANCE KNOWLEDGE

GENERATE NETWORKS AND CONNECTIVITY **PROMOTE PORTUGAL**

Reinforce Portugal's internationalization as a tourism destination to visit, invest, live and study

Place **domestic tourism** as a factor of competitiveness and leverage of the national economy

Involve the **Portuguese descent community** as a strategic asset for the promotion of Portugal and to attract investment

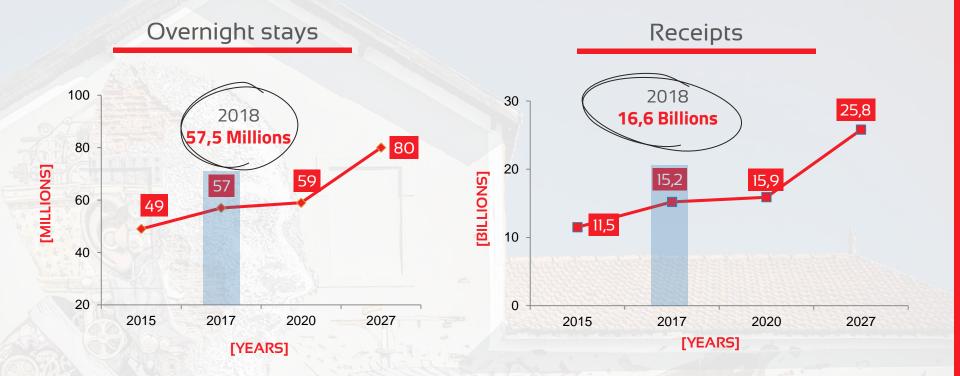
Project Portugal as **a destination for international congresses and cultural and sports** events with international range

Affirm Portugal in world tourism organizations and in international cooperation

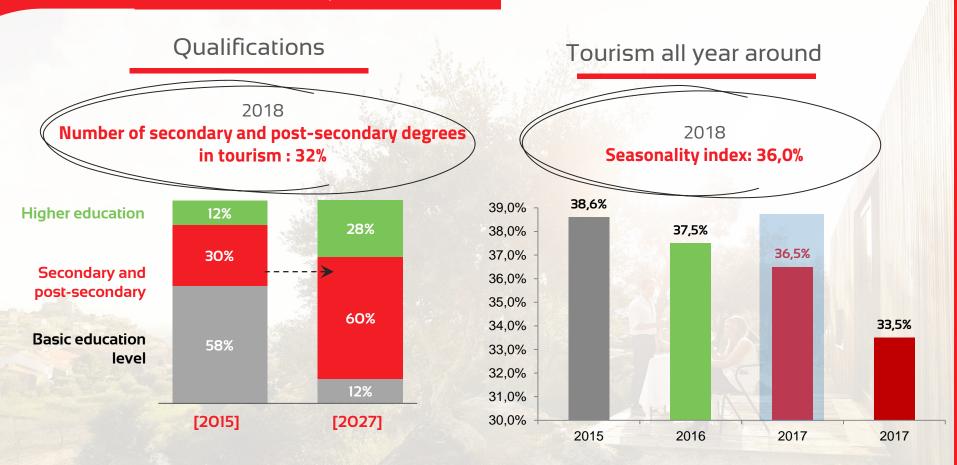
GOALS

Economic Sustainability





Social Sustainability



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Environmental Sustainability



