





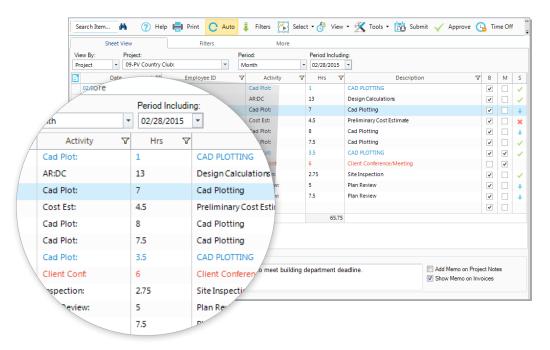
## Improve Overall Productivity & Performance

This is not your average time and billing software. With a suite of dynamic business intelligence tools, BillQuick provides key metrics without additional data entry. Our sophisticated algorithms allow you to simplify your day-to-day business processes and streamline your most common tasks. BillQuick helps you focus on core areas of your business, while efficiently managing the right mix of people, projects and profitability.

## Intuitive Time & Expense Tracking

- View time card in calendar, spreadsheet and stopwatch formats
- Run multiple timers concurrently
- Record expenses in multiple currencies
- Auto-populate your timesheet with previous week's activities and projects

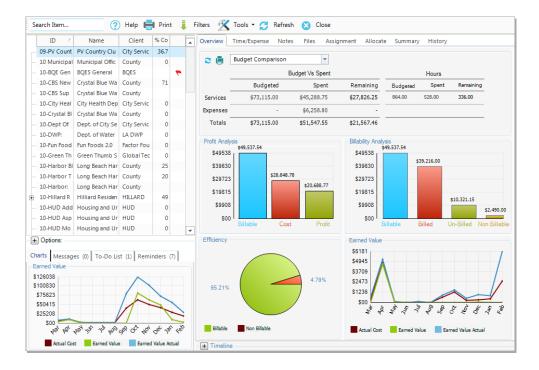
	v By: Emp ployee • CJ	loyee:	▼ 12/28/	Including: 2014 -							
ľ	Project ID	Activity ID	Description	Sun (28)	Mon (29)	Tue (30)	Wed (31)	Thu (1)	Fri (2)	Sat (3)	Total
	10-HUD Richmond:	Liaison:	Liason/Coordination			4 [					4.0
	10-City Health Dept:	CMR:	Computer Maintenance/Repai	r						2.5	2.
	10-Dept Of City Services:	Client Conf:	Client Conference/Meeting		2.5						2.
	10-HUD Richmond:	Conf Call:	Telephone Call/Conference			15	1				2.
	10-HUD Queens:	Site Super:	Site Supervision	JI5 🔻	TO	Submit	$\checkmark$	AL			18.0
	10-HUD NY:	Prelim Design:	Preliminary Design	~	_			~	~		11.
	09-PV Country Club:	Client Conf:	Client Conference/Me	riod Inclu	dina:						1.
	10-HUD Aspen:	Research:	Research	2/28/2014	_						0.
	10-HUD Richmond:	Conf Call:	Telephone C	2/26/2014							0.
	10-Municipal Offices:	Conf Call:	Telephon		Sun		Mon	-	ue	w	0.
*					(28)		(29)		(30)	(3	0.
					(20)		(22)		,		44.
			ordination					4	۹ (I		
- 1	1emo		Maintenance/P	anair							
			Waintenance/F	epair							Notes
			rence/Meetin	g			2.5				
			VI/Conference	:e				1	.5		
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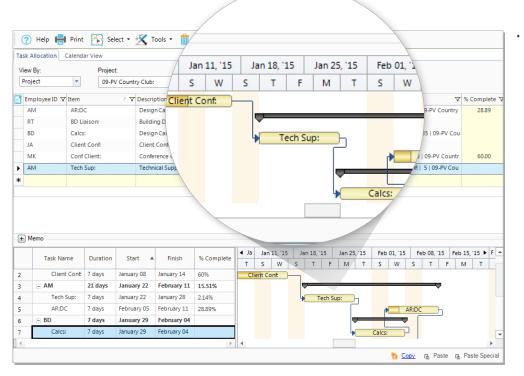


- Track Overtime, Compensation Time, and Paid Time Off
- Create time entries from To-Do items
- Single-click DCAA compliance

### Smart Resource Scheduling & Project Management

 Instantly see which projects are running at a loss, have burned through the budget or have overspent their contract amount in the Project Center





 Assign tasks to employees using interactive Gantt charts

(	? Help 🖶 Print 💋	Refresh 🙁 Close							
Та	sk Allocation Calendar View								
Vi	ew By: Employee, Hours	• Interval: Week	▼ Start	Date: 01/18/	/2015	Mode:	Distributive	/iew 🔻	
	Name 🌱	Title V	Actual Hours	Scheduled Hours	2015 1/18 - 1/24	2015 1/25 - 1/31	2015 2/1 - 2/7	2015 2/8 - 2/14	2015 2/15 - 2/21
<b>.</b>	Bob Duncan	Draftsman	49.50	243	32	32	32	32	32
<b>.</b>	Bert Woolmer	Director	131.50	256	32	32	32	32	32
÷.	Curtis James	Senior Engineer	354.75	290	29	39	43	32	32
÷	Jennifer Arlington	Principal	100.25	243	32	32	32	32	32
<b>+</b>	Mark Kerns	Jr. Architect	103.00	251	32	32	32	35	37
<b>.</b>	Richard Curtis	Senior Engineer	99.75	275	45	51	32	32	32
÷.	Riley Thomas	Sr. Architect	79.50	231	32	32	27	25	32
÷	Sarah Beth	Jr. Consultant	216.25	243	32	32	32	32	32
	Rose Annbach	Office Manager	118.50	251	32	32	32	32	32
	Sally Lawrence	Jr. Architect	54.50	243	32	32	32	32	32
-	Walter Birch	General Manager	285.50	261	32	39	43	32	32
	- 10 Municipal Offices - 3:	Telephone Call/Conference	8.50	50	0	20	30	0	0
	10-Dept Of City Services:	Preliminary Cost Estimate	0.00	32	13	19	0	0	0
	10-Fun Foods:	Blue Printing	0.00	32	0	0	13	19	0
	10-MAIN:1-SD	Design Calculations	0.00	32	0	0	0	13	19
	10-MAIN:1-SD	Client Conference/Meeting	11.00	19	19	0	0	0	0
	10-MAIN:1-SD	Computer Maintenance/Repair	0.00	96	0	0	0	0	13
	L	Other Tasks	266.00	0	0	0	0	0	0
			1,737.50	3,046.00	395.00	419.00	406.00	388.00	389.00

- Track employee workload
  - View each employee's assignments in a color-coded Calendar View
  - Quickly learn which team members are overextended or under-utilized
  - Keep an eye on your forecasted work, as well as who is available to work on upcoming projects
- Using the allocated task information, calculate and forecast your revenue for efficient cash flow management
- Develop project schedules and effortlessly track them in real-time with automatic notifications

## Simplified Billing & Accounts Receivable

- · Effortless yet effective invoicing
- Generate invoices using over 180 customizable Invoice templates
- Create various invoice types: Percent complete, retainer, recurring, fixed, hourly, phased, joint, cost plus and more
- Specify invoice PDF names by using variables such as Client Name, Project ID, etc.
- Automatically assign time and expense attachments to invoices
- Send multiple invoices in a single email

H 1	Ir. Bob Hillard illard New Residence 210 Via Vilmonte					Invoice Date: Ja Invoice Num: 13 Billing Through:	122
F	alos Verdes, CA 97141						
Hilliard Res Phase ID	idence (10-Hillard Resd:) - M Phase Description	anaged by % of	(CJ) Contract	%	Contract	Current	Current
			Contract	% Complete	Contract Billed To Date	Current Services	Current Expenses
		% of	Contract				
Phase ID	Phase Description	% of Total Fee	Contract Amount	Complete	Billed To Date	Services	Expenses
Phase ID	Phase Description	% of Total Fee 15.00	Contract Amount \$20,000.00	Complete 50%	Billed To Date \$10,000.00	Services \$10,000.00	Expenses \$0.00
Phase ID 1-SD 2-DD	Phase Description Schematic Design Design Development	% of Total Fee 15.00 10.00	Contract Amount \$20,000.00 \$10,000.00	Complete 50% 25%	Billed To Date \$10,000.00 \$8,995.00	Services \$10,000.00 \$6,495.00	Expenses \$0.00 \$0.00

- 🕐 Help 🌾 Tools 🛛 🎬 Payment 🔂 Preview 👩 Refresh 🛛 😣 Close Client Details: Ms. Lisa Lee (222) 555-6161 Holiday Inn 1212 Christmas Street Celebration, CA 96300 View by Project From ▼ All Project ▼ 10-Party Planners-2: • 10-Party Planners-2: voice Status Open Closed Posted Unposted Draft Invoice Late Fee Project ID Inv# V V Date Net Amount  $\Sigma 
  abla$ Paid ∑ ▽ Balance 🛛 🗸 S 🟹 Pa 🦷 Project Name Party Planners, Inc. Tech Center 1145 03/23/2015 10-Party Planners-2: \$4,260.00 \$0.00 \$4,260.00 \$2,417,50 1131 05/23/2015 10-Party Planners-2: Party Planners, Inc. Tech Center \$2,417,50 \$0.00 1111 01/04/2015 10-Party Planners-2: Party Planp \$876.69 \$0.00 \$876.69 11/04/2014 1087 10-Party Planners-2: \$1,296.69 \$0.00 1071 10/06/2014 72.5 \$2.247.50 \$572.50 \$11.098.38 Client Details: Ms. Lisa Lee Ŧ Project Note (222) 555-6161 🐗 Layout 🕶 🎁 Delete 📑 New 🖉 Holiday Inn 1212 Christmas Street 📑 Date 🏹 Employee ID  $\nabla$ week Celebration, CA 96300  $\nabla$ Net Amount  $\Sigma$   $\heartsuit$ Paid ∑ ▽ Payment History Center \$4,260.00 \$0.00 Retainer Balance 10/26/20 Center Payment \$0.00 \$2,417.50 \$0.00 Time Entry to Payment enter \$876.69 \$0.0<sup>Gnt</sup> 46 days \$1,296.69 ¢, \$2,820.00 \$11,670.88
- Choose from two convenient billing methods:
  - Automatic billing is fast, powerful and complies with standard billing rules
  - Progress billing allows you to bill now and link the time and expense data later
- Instantly make informed decisions by gathering your necessary information – payment history, key historical data and account notes – beforehand in the Collection Center

### Powerful Accounting

- Create customizable Chart of Accounts
- Easily manage vendor bills and purchase orders
- Write checks and reconcile bank accounts
- Quickly access General Journal Entries, Registers and General Ledger
- Run financial reports by class

Τ	Number	V	Name	✓ Type	V	Running Balance	Inactive	7
- 1	10000		Checking	Bank		\$88,452.80		
	10500		Savings	Bank		\$117,750.00		
	11000		Accounts Receivable	Accounts Receivable		\$426,584.76		
	12010		Legacy Payments	Other Current Asset		\$248,671.83		
	12000		Undeposited funds	Other Current Asset		\$127,035.00		
	20001		Default Account	Accounts Payable		\$0.00		
	20003		Corportate HQ	Accounts Payable		\$0.00		
	20000		Accounts Payable	Accounts Payable		\$11,486.14		
	2200		Customer Deposits/Retainers	Other Current Liability		\$22,550.00		
	25100		Main Service Tax Payable	Other Current Liability		\$0.00		
	25200		Main Expense Tax Payable	Other Current Liability		\$0.00		
	25300		Service Tax Payable	Other Current Liability		\$0.00		
	25400		Expense Tax Payable	Other Current Liability		\$0.04		
	2100		Payroll Liabilities	Other Current Liability		\$0.00		
	3900		Retained Earnings	Equity		\$96,285.04		
	3000		Opening Balance Equity	Equity		\$175,000.00		
	4010		Consulting Fees	Income				
	4000		Other Income	Income				
	40000		Default Item Income Account	Income				
	4001		In-house Copying	Income				
	4200		Product Revenue	Income				
	4990		Vendor Refunds	Income				
	4011		Outside Consultants	Income				
	4900		Reimbursed Expenses - Income	Income				
	4100		Service Revenue	Income				

Hendricks Consulting LLC	Bal	ance Sheet Accrual	
2601 Airport Drive, Suite 380			
Los Angeles, CA 90505 Tel: (310) 555-1212 Fax: (310) 555-2121		Page 1 of 1	
		Printed on: 3/16/2015	
Accrual Basis			
ASSETS			
Bank			
10000 - Checking	\$86,202.80		
10500 - Sa vings	\$117,750.00		
Total Bank	\$203,952.80		
AccountsReceivable			
11000 - Accounts Receivable	\$426,584.76		
Total Accounts Receivable	\$426,584.76		
Other Current Assets			
12000 - Undeposited funds	\$127,035.00		
12010 - Legacy Payments	\$248,671.83		
Total Other Current Assets	\$375,706.83		
TOTAL ASSEIS	\$1,006,244.39		
LIABILITY & EQUITY			
Liabilities			
Accounts Payable			
20000 - Accounts Payable	(\$11,388.86)		
20001 - Default Account	\$5,180.00		
Total Accounts Payable	(\$6,208.86)		
Credit Card			
4111222233334444 - Bank of America Credit Carc	\$1,420.00		
Total Credit Card	\$1,420.00		
Other Current Liability			

 Generate accrual and cash-based balance sheets, as well as profit & loss reports

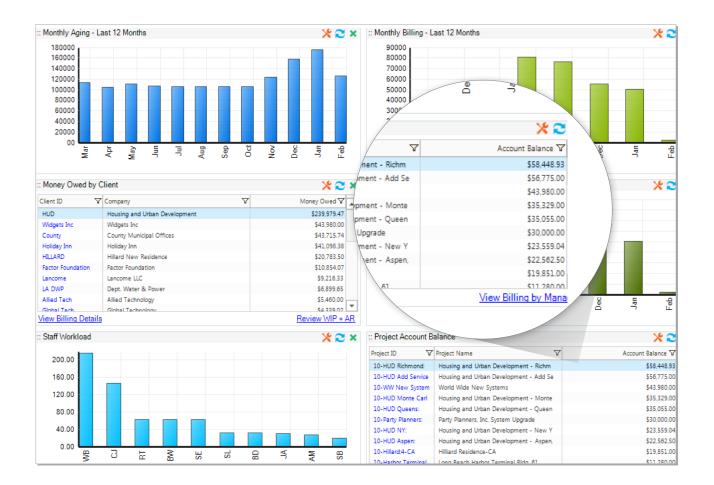
## Robust Reporting

- Select any report, apply filters, instantly preview and view related reports in the Report Center
- Create memorized reports and easily tag any report as your favorite

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Accour	nts Receivable					V	Invoice Date	×	This year to Da	ite 🔻	01/01/2015	-	03/16/2015	-
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	Aging - 210 D	-			~									
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				X		AR	Aging - Colle	ction Note	es					
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	ive, Suite 380							
Los Angeles, C Tel: (310) 555-1	A 90505 212 Fax: (310) 55	55-2121						1:3/16/2015
								Page 1 of 1
Filters Used:	D-1		10015					
<ul> <li>Invoice</li> <li>Client IE</li> </ul>		2015 to 12/31/ d Tech to City						
- Client IL	): Allec	a lech to City	services					
Allied Techno	logy (Allied Te	ech) - Lynn Tro	acey @ 606-	555-1212				
Staples Center	(10-Staple Cen	ter:) - Manaa	ed by (AM)					
nvoice Num	Date	Bill Amt	Paid	Current	31 To 60	61 To 90	>> 90	Balance
1148	3/23/2015	\$30,460.00	\$25,000.00	\$5,460.00	-	-	-	\$5,460.00
	Project	(10-Staple Cen	ter:) Balance	\$5,460.00	\$0.00	\$0.00	\$0.00	\$5,460.00
		Client (Allied Te	ch) Relence	\$5,460.00	\$0.00	\$0.00	\$0.00	\$5,460.0
City Serivces	Dept. (City Ser	rvices) - Caro	olyn Summer	@ 310-555-22	33			
	Dept. (City Ser							
PV Country Cl	ub (09-PV Count Date	try Club:) - Ma Bill Amt	naged by (JA <u>Paid</u>	.) <u>Current</u>	33 31 To 60	<u>61 To 90</u>	>> 90	Balano
PV Country Cli nvoice Num	ub (09-PV Count	try Club:) - Ma	naged by (JA	.)		<u>61 To 90</u> 	>> <u>90</u> -	
PV Country Cli nvoice Num	ub (09-PV Count Date 5/23/2015	try Club:) - Ma Bill Amt	naged by (JA <u>Paid</u> \$2,719.92	.) <u>Current</u>		61 To 90  \$0.00	>> <u>90</u> 	\$15.08
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PV Country Cli Invoice Num 1161 Dept. of City Se Invoice Num 1198	ub (09-PV Coun Date 5/23/2015 Project (0 ervices (10-Dep Date 4/21/2015 Project (10-De h Library (10-Re 8/19/2015	try Club;) - Ma Bill Amt \$2,735.00 9-PV Country Cli t Of City Servic Bill Amt \$41.25 pt Of City Servic edondo Libran, Bill Amt	Anged by (JA Paid \$2,719.92 ubi) Balance Casi) - Manage Paid 	) <u>Current</u> \$15.08 \$15.08 ed by (JA) <u>Current</u> \$41.25 \$41.25 \$41.25 \$41.25 1 by (BD) <u>Current</u>	<u>31 To 60</u>  \$0.00 <u>31 To 60</u>  \$0.00	 \$0.00 <u>61 To 90</u>  \$0.00	 \$0.00 >> 90  \$0.00	Balance \$15.08 \$15.08 \$41.25 \$41.25 \$41.25 \$41.25 \$41.25 \$41.25 \$41.25

 Generate reports using over 500 report templates



- · Customize your Dashboard to display business Key Performance Indicators (KPIs)
- · View breakdowns of utilization, realization and billable work for employees and consultants

## BillQuick Add-ons

Expand the capabilities of BillQuick with these powerful add-ons

#### Web Suite

Extend the power of BillQuick to remote users and satellite offices via the Internet by hosting it on your server. Record time and expenses, generate reports, and create and review profiles of your activities, expenses, employees, clients and projects—while traveling, working remotely or visiting a client. (Compatible with BillQuick Mobile app for iOS, Android and Windows Mobile.)

#### **BillQuick Online**

Get the power of BillQuick combined with the benefits of a cloud solution—no installation, backups or hardware maintenance. Record time and expenses, generate reports, and create and review profiles of your activities, expenses, employees, clients and projects—while traveling, working remotely or visiting a client. (Compatible with BillQuick Mobile app for iOS, Android and Windows Mobile.)

#### **BillQuick HR**

BillQuick HR is a powerful human resource management application that enables you to manage your employees in a simple and effortless manner. This software is based on the principals of typical human resource management systems but is flexible to meet your specific needs.

#### Agent

BillQuick Agent is a powerful workflow automation tool that reduces your overhead by scheduling your reports for automatic delivery, provides business alerts, and monitors your time and expense sheets. It allows you to stay informed about your business without manually running reports. BillQuick Outlook Add-in allows you to send your Microsoft Outlook appointments, tasks and emails to BillQuick. The Add-in simply eliminates reentering hours into BillQuick and efficiently completes the time entry process.

**BillQuick Outlook Add-In** 

#### **BillQuick Mobile App**

The new BillQuick Mobile app lets you easily add expenses, quickly track time and seamlessly sync that information with your BillQuick Online or Web Suite account—all from the convenience of your phone. BillQuick Mobile is available for the Apple<sup>®</sup> iPhone<sup>®</sup>, iPad<sup>®</sup>, iPod<sup>®</sup> Touch and devices running the Android operating system.

# Key Benefits

- Scalable for all business sizes with BillQuick Basic, Pro and Enterprise editions
- Quickly and easily understand how your firm or project is performing
- Speed up and increase the accuracy of the time tracking process
- Understand which projects perform best for your firm
- Save time by automating repetitive tasks
- Decrease the amount of time it takes to complete your billing
- DCAA compliance with a single-click

Feature	Benefit
Time & Expense	<ul> <li>Flexible time cards that track time in three ways: Sheet View, Timecard and Timer</li> <li>Intelligent time cards built to minimize data entry</li> <li>Detachable Timer Control designed to take minimum real estate on your screen.</li> <li>Easily start and switch between multiple timers</li> <li>Record expenses in multiple currencies and attach receipts</li> <li>Effortlessly track Overtime, Compensation Time, and Paid Time Off</li> </ul>
Business Automation	<ul> <li>Powerful multi-level submit/approve workflow for time and expenses, budgets, estimates, vendor bills, and invoices</li> <li>Automate report delivery and notifications for tardy time sheets</li> <li>Create alerts for a wide-range of tasks from budgets to staff allocation</li> </ul>
General	<ul> <li>Accessible via the web and mobile devices</li> <li>DCAA compliance with a single-click</li> <li>Manages documents and supports a folder structure you define</li> <li>Full-featured security with restrictions by employee, project and task</li> <li>Pre-defined role-based security profiles</li> </ul>
Reporting and Billing	<ul> <li>Display the Key Performance Indicators you want on the dashboard</li> <li>Over 500 standard reports that are fully customizable</li> <li>Email reports as a Word, Excel or PDF file</li> <li>180 professional and customizable invoice templates</li> <li>Automatically create PDFs and send emails</li> <li>Process credit cards payments</li> </ul>
Accounting	<ul> <li>Clear Profit &amp; Loss reports and Balance Sheets – Cash &amp; Accrual, Current Year and Comparisons</li> <li>General Ledger and General Journal Entries</li> <li>Simple bank reconciliation</li> <li>Customizable Chart of Accounts with sub-accounts</li> <li>Vendor Bills and Purchase Order Management</li> <li>Features check writing, bank register and trial balance</li> </ul>
Project Management	<ul> <li>Manage people quickly and easily with tools for resources scheduling, allocation and utilization</li> <li>Interactive Gantt chart supports dragging and dropping tasks plus it checks for conflicts</li> <li>Full budgeting capabilities including the ability to lock projects at contract amount, track over budgeted projects, and compare budgeted vs. actual</li> <li>Supports up to four levels of details letting you organize your projects into phases, segments and sub-segments</li> </ul>



For more information, visit www.bqe.com or call (866) 945-1595.

### **World Headquarters**

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