# XEWPORT

#### INTERNATIONAL FILM FESTIVAL

June 3-8, 2008



## **2008 SPONSORSHIP OVERVIEW**

# NIFF Highlights



Jane Pickens Theater marquee, 2007



Director, Cast & Crew of Evening 2007

- Moving into a new decade, celebrating its 11th year in 2008
- New England's premiere film festival
- Over 10,000 in attendance in 2007
- Ticket sales increased 5% over 2006
- Screened over 80 films
- Feature length narrative films, documentaries and shorts
- Attended by 90% of featured filmmakers
- Daily panel discussions with key industry professionals
- NIFF is a 501(c)(3) nonprofit organization

## **2007 MEDIA HIGHLIGHTS**

- Over 35 million media impressions from press coverage and media partnerships
- Television, Radio, Print Partners provided extensive exposure and advertising support for Festival and sponsors
- Media Partners included:
  - ABC 6
  - Cox Communications
  - Hollywood Reporter
  - Newport Daily News
  - Mercury
  - Motif Magazine
  - Newport Life Magazine
  - Local radio stations WADK/WJZS, WXHZ, and 92 PRO FM

## 2007 PRESS HIGHLIGHTS

## Extensive editorial press coverage for the Festival

- Arts Editor Magazine
- Autism Bulletin
- Boston Globe
- Boston Jewish Advocate
- Cox Communications
- East Bay .com
- filmfestivals.com
- image
- In Touch Magazine
- Indiewire
- Jamestown Press
- MCA Voices
- Mercury
- Motif Magazine
- Narragansett Times
- Newport Life Magazine

- Newport This Week
- Philadelphia Inquirer
- Providence Journal
- Providence Magazine
- Boston Jewish Advocate
- Providence Phoenix
- Rhode Island Magazine
- South County Independent
- The Hollywood Reporter East
- The Hollywood Reporter National
- The Newport Daily News
- This is Cinevegas
- Upstage Magazine
- WADK AM
- WJZS 99.3 The Bridge
- WXHZ 105.9 LPFM

- New York Social Diary
- New York Times
- broadwaytovegas.com
- filmfestival.com
- autismbulletinblogspot.com

# 2007 New Programs & Special Events



**Diet Coke Outdoor Screening** 



Cary Brothers @ The bluhammock Lounge

- Red Carpet Closing Night screening of the starstudded Hollywood Premiere of "Evening" directed by Lajos Koltai
  - Director and several of film's stars were in attendance for two sold out screenings and Gala After Party at Oakwood Mansion
- Launch of the bluhammock Hospitality and Music lounge
  - A chill club like atmosphere, daily live musical performances with bluhammock artists Cary Brothers (Garden State), Swati and Jim Borgia, panels and Happy Hours
- Return of Outdoor Screening, hosted by Diet Coke Plus
  - Screening of family favorite "ET" at historic Ft. Adams State Park
- Celebrity Golf Tournament at the world renowned Newport Country Club hosted by Pravda Vodka

Attracts a distinguished list of filmmakers, actors and studio executives



Saturday Night Lives, Rachel Dratch and guests @ Stella Artois Filmmaker Party 2007



NIFF Panel discussion @ Filmmaker Lounge

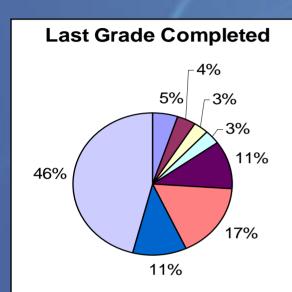
- Claire Danes
- Mamie Gummer
- Rachel Dratch
- Steven Fry
- Peter Gabriel
- Diane Ladd
- Brian Dennehy
- Tina Fey
- Kenneth Branagh

- Luke Wilson
- Harvey Weinstein
- Nick Nolte
- Tim Daly
- Billy Zane
- The Farrelly Brothers
- Liev Schreiber
- And more ...

INTERNATIONAL FILM FESTIVAL

# NIFF Highlights

#### **DEMOGRAPHICS**



- Currently A Student
- Completed Grade School
- □ Some High School
- □ High School Graduate
- Some College
- College Graduate
- Some Post Grad Work
- Post Grad Degree

# Impressions of Sponsors after the Film Festival

More Positive 64%

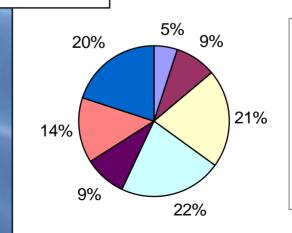
More Negative 6%

No Different 30%

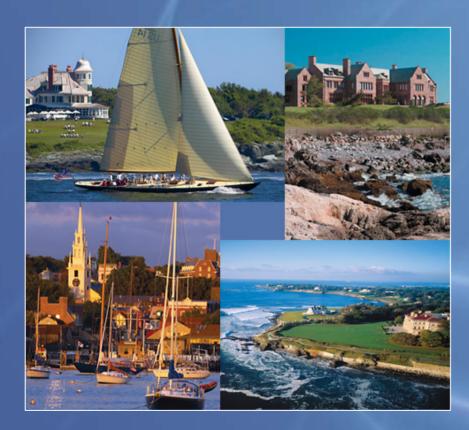
#### **Annual Household Income**

2004 Attendee Survey Results Compiled By Performance Research





- Under \$25,000
- **\$25,000 \$34,999**
- **\$35,000 \$49,999**
- **\$50,000 \$74,999**
- **\$75,000 \$99,000**
- **\$100,000 \$149,000**
- Over \$150,000



Newport's amenities, attractions & natural beauty.

- Location, Location
  - Easy access of New York,
     Boston, Providence and
     Connecticut
  - One of America's leading regional destination Film Festivals
  - Newport, RI; one of the most famous historical, cultural and entertainment capitals in America
  - Stunning vistas and views



Jane Pickens Theater



Opening Night Party @ Colony House



bluhammock Filmmaker & Music Lounge

- Reach an affluent and educated audience of film enthusiasts
- Interact with key industry professionals, filmmakers and celebrities
- Multitude of integrated events to showcase your brand and products
- Proximity of events maximizes brand exposure
- Stunning location offers fantastic opportunities for hospitality
- Customized events to best meet your marketing objectives and fit your budget

## **World Class Partners**

## **2007 SPONSORS**

- Nortek
- Delta
- Pravda Vodka
- Stella Artois
- Diet Coke
- Hershey's Cacao Reserve
- Volvo

- Kodak
- Amtrak
- US Trust
- Sony
- Chanler Hotel
- Newport Harbor Corp.
- And more

## XEWPORT

#### INTERNATIONAL FILM FESTIVAL

# **Sponsorable Events**



Cacao Tasting Bar @ Filmmaker Lounge



**Golf Tournament Newport Country Club** 



Awards Brunch - Chanler Hotel

#### Industry and Filmmakers

- Nightly Filmmaker Parties at spectacular Newport mansions and restaurants
- Panel Discussions
- Filmmaker Awards Brunch

#### Hospitality

- Celebrity Golf Tournament at world famous Newport Country Club
- Hospitality Lounge
- Special screenings and receptions
- Exclusive Festival Parties
- Opening & Closing Night Premiere and Gala
- Corporate Citizens Package

#### Newport Community

- Monthly screening series @ Jane Pickens
- Outdoor Screening
- Music Events
- Children's Film Program
- Host an individual film or film category
- Audience Award

- Presenting/Title Highest level of sponsorship NIFF presented by "your brand", included all Festival communication, maximum exposure
- Premiere Significant presence, high level of exposure across entire Festival
- Producing Exposure at hosted event, includes some overall Festival exposure
- Directing Exposure at hosted event, minimal overall Festival exposure
- Contributing Exposure through distribution of product or services least amount of overall Festival benefits
- Angel Sponsorship Donation and sponsorship of a single Festival Screening
- Corporate Citizen Hospitality alternative to sponsorship; allows companies to play a valuable supporting role, use the Festival to entertain clients, reward employees, and support the Arts
- Media Partner rights and benefits commiserate with level of media exposure provided



PureLeaf Living
A fresh look at living healthy.



# SPONSORSHIP PACKAGE for PURE LEAF TEA

# The Opportunity

- Newport International Film Festival invites Pure Leaf Teas to be a sponsor of the 2008 Festival
- Pure Leaf has the opportunity to maximize their exposure during the Festival through exposure and sampling opportunities at key venues and events throughout the 6 days
- NIFF will also make best efforts to provide Pure Leaf with local business contacts for assistance with additional distribution opportunities in the market - e.g. restaurants, hotels etc.

# **Producing Sponsor**

- Pure Leaf Producing Sponsorship package would include the following
  - Café Pure Leaf Tasting Bar in Key Locations
  - Pure Leaf Signature Cocktails
  - Pure Leaf Sampling Opportunities
  - Producing Sponsor Rights and Benefits

## Café Pure Leaf

- Café Pure Leaf Tasting Bar to be featured in the Hospitality Lounge located at the Colony House
  - Hospitality Lounge will be free and open to the public from Wed. - Sat.
  - Hospitality Lounge will host panel discussions, music, Happy Hours and a place for Festival attendees to relax and chill out between films
- Opportunity to have Café Pure Leaf at the Opening Night party
  - Opening Night party will be hosted by the Newport Harbor Corp.
  - Tented venue on the wharf adjacent to The Mooring
  - Expected attendance 500-600

# Pure Leaf Signature Cocktails

- Pure Leaf Signature Cocktails to be featured at a majority of events at the Festival
  - Opening Night
  - Wed. night Filmmaker Party @ Fluke
  - Sat. Closing Night Party
  - Fri. and Thurs. party TBD and contingent on approval of existing sponsors
- NIFF to partner Pure Leaf and spirits sponsor or caterer to create the cocktails
- Pure Leaf provide tasteful merchandising e.g. table tents, cocktail menus etc. to be featured at events promoting the cocktails

# **Additional Sampling Opportunities**

- Pure Leaf has additional opportunities for sampling during the Festival
  - Box Office/Filmmaker Lounge
  - Filmmaker/VIP Gift Bags
  - Filmmaker Awards Ceremony Sunday June 8 100-150 attendees
  - Festival staff and volunteers

# **Producing Sponsor Benefits**

- Category Exclusivity
- Shared Producing sponsor slide to run at load in prior to films
- Inclusion in rotating sponsor button on website
- Mention in Festival press releases
- Logo inclusion on local print ads
- Logo inclusion on Newport Daily News Festival Insert
- Logo on Festival window posters around Newport approx. 500
- Logo on all Festival sponsor boards
- Full page B&W ad in Festival catalog forward placement
- Logo on Festival sponsor page in catalog
- Logo and link on NIFF website
- Banners, signage and display at hosted event
- Product display
- Gift Bag Sampling (Filmmaker, VIP) approx. 200-250
- Producing Hospitality package for Festival screenings and parties

# **Sponsor Provisions**

- Sponsor Fee \$10,000
- Provide all product for parties & sampling
- Provide branded signage, merchandising etc.
- Provide additional mixing ingredients if needed for Signature Cocktails

For more information please contact:

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