



U.S. ARMY



ACC-Redstone Presentation to HAMA

Mr. Joseph A. Giunta Jr.

Executive Director

U.S. Army Contracting Command - Redstone



- ✓ **Establish/Improve Lines of Communication = “Partnering”**
- ✓ **ACC-Redstone Organizational Changes**
- ✓ **Industry Assistance with...**



Partnering with Industry



✓ **ACC-Redstone Intent:**

- Build trust & facilitate transparency
- Create an environment that facilitates the exchange of good ideas & feedback
- Provide “near real time” updates on the status of our competitive procurements to assist Industry Partners in making informed business decisions and to provide the Government additional market research information

✓ **ACC-Redstone Initiatives:**

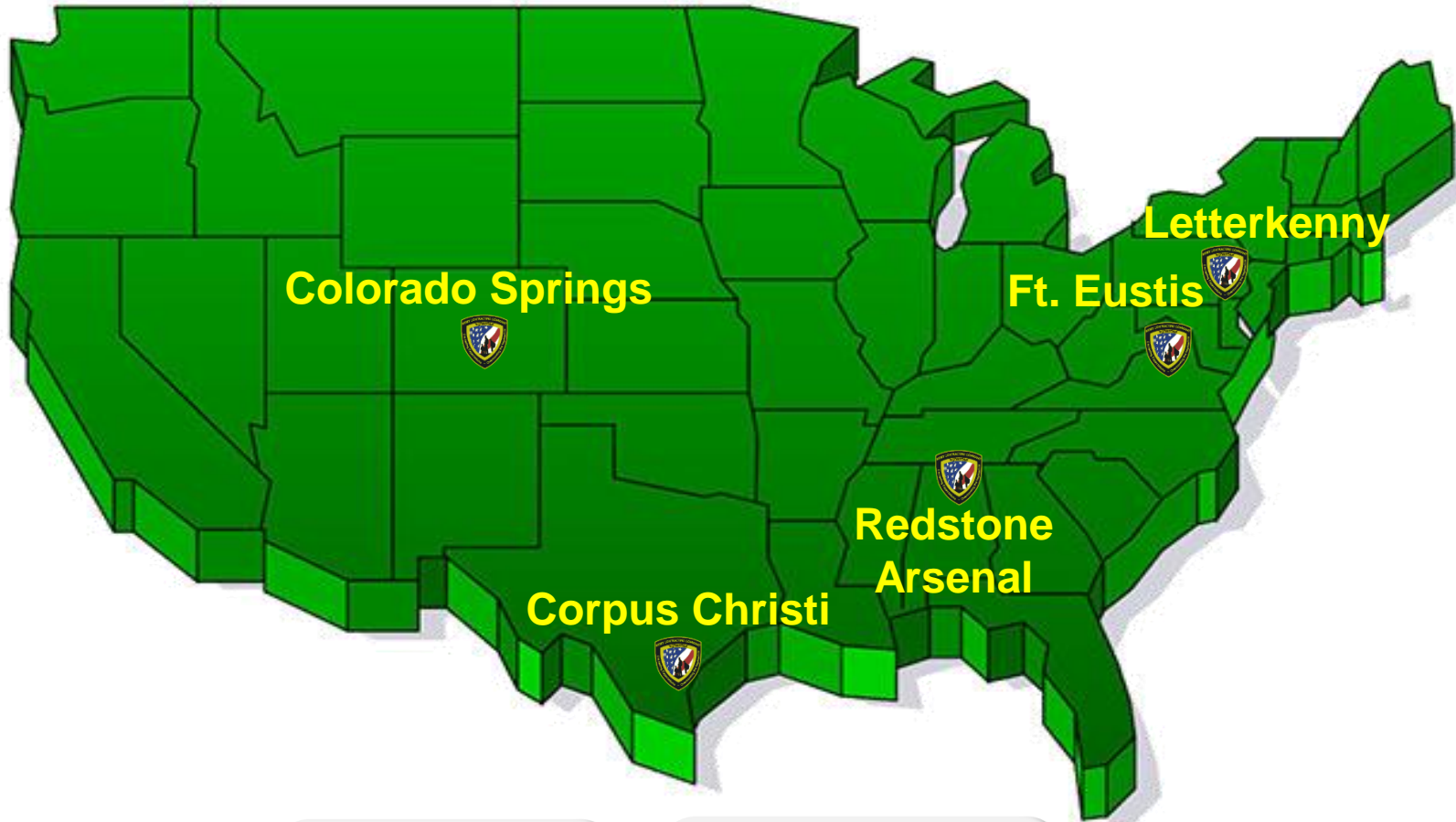
- ACC-RSA Senior Leadership conducts a quarterly Presidents Meeting
- Initiated a semi-annual Industry Executive Council (IEC)
- Planning to establish a regularly scheduled forum to give Industry Partners feedback on procurement information (“PALT Session”)





U.S. ARMY

ACC-REDSTONE FOOTPRINT



Who We Are

Civilian	829
ACTEDS	36
Military	10
Total	875

What We Execute

FY 19 (To Date)

DOLLARS	\$17.2B
ACTIONS	10.5K



**MISSION SUPPORT
DIRECTORATE**



Ms. Kathleen Miller
S3COE



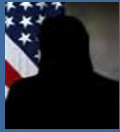
VACANT
Mission Support
Director



Ms. Pat Beumer
Pricing



Ms. Bobbie Terry
Policy



Mr. Daniel Cottrell
CONOPS



Ms. Cassandra Maxwell
Post Award



**ARMY CONTRACTING COMMAND - REDSTONE
SENIOR LEADERS**



Mr. John Mayes
Deputy Director



Mr. Joe Giunta
Executive Director



MAJ Marcy Reynolds
Executive Officer



COL William Trimble
Military Deputy

**MILITARY CONTRACTING
PROFESSIONALS**



LTC Nicole Alexander
Division Chief
Business Mgmt



LTC George Plansky
Division Chief
Fleet Mgmt/Support



MAJ (P) Brian Williams
Division Chief
Green Platoon



MAJ Jeff Sullivan



CPT Michael Gerbasi

**AMCOM
DIRECTORATE**



Mr. Jiley McNease
Director



MAJ Renardo Bastian
Operations Manager



Ms. Elisa Boyer
Aviation Logistics



Ms. Angela King
AV Maint/LSF



Ms. Shirley Martin
Enterprise Service
Solutions

**AVIATION
DIRECTORATE**



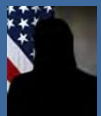
Mr. Rod Mathews
Director



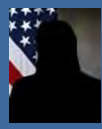
Mr. Randy
McGee Apache



Ms. Cheryl Davis
UAS



Mr. Michael Alexander
Non-STD Rotary Wing



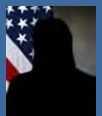
Ms. Leslie Duncan
Operations
Manager



Ms. Peggy Hunt
Fixed Wing



Ms. Emily Springer
Blackhawk



Ms. Daisy D'Ambrosio
Propulsion/CH47

**SPACE, MISSILE DEFENSE & SPECIAL
PROGRAMS DIRECTORATE**



Mr. Steve Hayes
Director



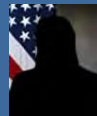
Mr. Willie Travis
SMDC HSV OPS



Vacant
SEC PM Support



VACANT
Operations Manager



Mr. L.R Thrasher
SMDC CoS OPS



Vacant
OPS & SVS

**MISSILES & SPACE
DIRECTORATE**



Ms. Monica Williams
Director



Ms. Evelyn Armour
PAC-3



Ms. Vicky Spivey
Air & Missile Defense



Ms. Alicia King
Operations Manager



Mr. Mark Smith
Precision Fires



Mr. Mitchell Hailstone
TAC Missiles

**MODERNIZATION
DIRECTORATE**



Ms. Julia Kidd
Director



Ms. Tonya Wood
CCDC Aviation &
Mission Support



VACANT
Aviation & MS OTA



MAJ Kiana Jones
Operations Manager



VACANT
CCDC Service Support



U.S. ARMY

Mission Overview: ACC-REDSTONE

We Contract For:

- Major Weapon System Production/Services
- 32 ACAT I and 3 ACAT II Programs
- Over 75 systems, programs & organizations
- Systems Engineering and Technical Assistance
- Concept Development & Prototyping
- S&S of Systems
- Foreign Military Sales
- Advisory & Assistance Services
- Operational Support
- Range Support
- Contingency Support

**Largest, Most Diverse DoD Buying Center
\$20+ Billion & 16,000 Actions in FY18**



- PEO Aviation
- PEO Missiles & Space
- Army Futures Command:
 - Cross Functional Team (CFT) Support:
 - Future Vertical Lift
 - Long Range Precision Fires
 - Air & Missile Defense
- PEO Simulation, Training and Instrumentation
- PEO Intelligence, Electronic Warfare and Sensors
- Hypersonic Project Office
- Combat Capabilities Development Command- Aviation & Missiles Command
- Army Space & Missile Defense Command
- AMCOM Security Assistance Management Directorate
- Aviation & Missile Command (AMCOM):
 - Army Logistics Center (ALC)
 - Redstone Garrison





Modernization Directorate

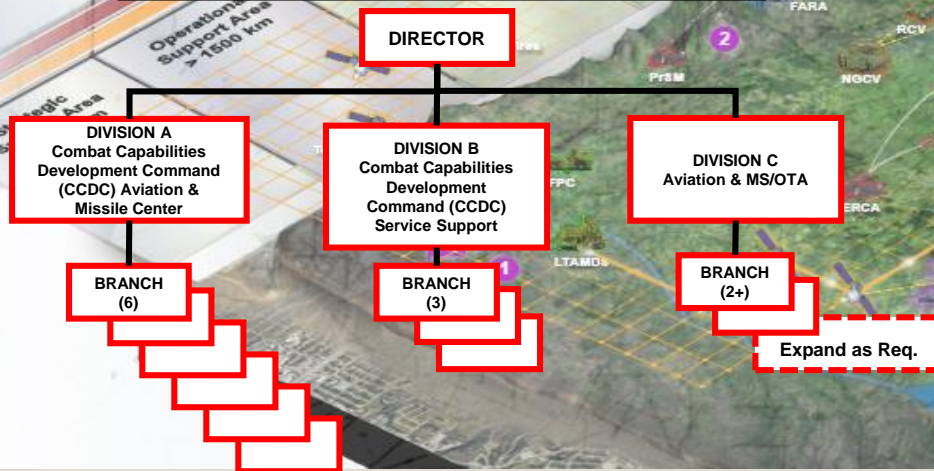
Genesis

- AMC approved establishment of Directorate as result of Shape the Fight (StF) analysis
- Mission focused to support Army Futures Command (AFC) and Cross Functional Teams (CFT) contractually supported by ACC-Redstone

CFT Area Of Responsibility (AOR)

- Air & Missile Defense
 - *Maneuver – Short Range Air Defense (M-SHORAD)*
 - *Indirect Fire Protection Capability (IFPC)*
 - *Lower Tier Air & Missile Defense System (LTAMDS)*
 - *Army Integrated Air & Missile Defense (AIAMD)*
- Future Vertical Lift
 - *Future Attack Reconnaissance Aircraft (FARA)*
 - *Future Long Range Assault Aircraft (FLRAA)*
 - *Future Tactical Unmanned Aerial Systems (FTUAS)*
- Long Range Precision Fires
 - *Precision Strike Missile (PrSM)*
 - *Strategic Fires*
 - *Long Range Hypersonic Weapon System (LRHWS)*
 - *Common Hypersonic Glide Body (CHGB)*

Modernization Directorate



Challenges

- ACC-Redstone Modernization Directorate Planned Full Operational Capability (FOC) 01 Oct 19:
 - Resources
 - Disposition of Residual Workload
 - Limited experience with non – FAR based contracting methods
- CFT Geographical Dispersion
- Expedited Pace
- High Visibility





Industry Partner Assistance

✓ Industry Partners need to Assist with:

- "Improve Supplier Capabilities" this ensures higher quality, more competitive prices and improved delivery times.
- Maintain the Team momentum (Requiring Activity, Contracting, Industry)
- Reduce delays for proposal submissions
 - Proposal Submissions should not push timeline to the right
- Sole Source Pre-Sweep reduces PALT & creates speed to award
- Communicate...





QUESTIONS

