## CURRICULUM VITAE

# Jiyeon Kim, Ph.D.

Director of Graduate Studies and Associate Professor

Department of Retailing

College of Hospitality, Retail and Sport Management

University of South Carolina 1016B Carolina Coliseum

Columbia, SC 29208

Ph: 803-777-6774

Fax: 803-777-4357

Email: jkim01@sc.edu

## **EDUCATION**

**Ph. D.** Retail Management and Merchandising

Auburn University, Auburn, AL (2006)

Master Fashion Merchandising

The University of Georgia, Athens, GA (2003)

**Bachelor** Fashion Design and Marketing (dual degree)

American InterContinental University, Atlanta, GA (2000)

**Bachelor** Clothing and Textile Science

The Catholic University of Korea, Seoul, Korea (1992)

FIK Certification Fashion Design and Marketing

Fashion Institute of Kolon, Seoul, Korea (1993)

## ACADEMIC WORK EXPERIENCE

**Associate Professor** University of South Carolina, Columbia, SC (2012-current)

**Director of Graduate Studies** University of South Carolina, Columbia, SC (2015-2018)

Assistant Professor University of South Carolina, Columbia, SC (2006-2012)

**Teaching / Research Assistant** Auburn University, Auburn, AL (2003-2006)

**Teaching / Research Assistant** The University of Georgia, Athens, GA (2002-2003)

### **PUBLICATIONS**

#### **Refereed Journal Publications**

- Kim, J., Park, J. & Glovinsky, P. (2018). Customer involvement, fashion consciousness, loyalty for fast-fashion retailers, *Journal of Fashion Marketing and Management*, 22 (3), 301-316.
- Rosenbaum, M.S., Ramírez, G.C., Edwards, K., Kim, J., Campbell, J.M., Bickle, M.C. (2017). The digitization of health care retailing, *Journal of Research in Interactive Marketing*, 11 (4), 432-446.
- Sheth, S. & Kim, J. (2017). Social media marketing: The effect of information sharing, entertainment, emotional connection and peer pressure on the attitude and purchase intentions, *GSTF Journal on Business Review*, 5 (1), 62-70.
- Brown, B & Kim, J. (2017). Understanding Millennials Mobile Shopping Behaviors: An implication for Insurance Industry, *The Journal of International Management Studies*, 12 (1), 71-82.
- Glovinsky. P. & Kim, J. (2015). Turning customer feedback into commitment, *GSTF Journal on Business Review*, vol.4 (2), 53-60.
- Kim, J. (2014). Object interactivity and Millennial shoppers' perceptions towards Interactive product simulator, *Innovative Marketing Journal*, 10 (1), 53-61.
- Sinha, J & Kim, J. (2012). Factors Influencing Online Shopping Behavior of Indian Consumers, Innovative Marketing Journal, 8 (2), 44-57.
- Kim, J. (2012). Gender difference in usage of IPS, Innovative Marketing Journal, 8 (1), 80-92.
- Kim, J. & Forsythe. S. (2010). Adoption of dynamic product imagery for online shopping: Does age matter? *International Review of Retail, Distribution and Consumer Research.* 20(4), 449-467.

- Kim, J. & Forsythe. S. (2010). Factors affecting adoption of product virtualization technology for online consumer electronics shopping, *International Journal of Retail and Distribution Management*. 38(3), 190-204.
- Kim, J. & Forsythe. S. (2009). Adoption of sensory enabling technology (SET): The usage of SET for online apparel shopping, *European Journal of Marketing*, 43 (9).
- Kim, J. & Forsythe. S. (2008). Adoption of Virtual Try-on technology for online apparel shopping, Journal of Interactive Marketing. 22(2), 45-59.
- Kim, J. & Forsythe. S. (2008). Sensory enabling technology acceptance model (SE-TAM): multiple-group structural model comparison, *Psychology and Marketing*, 25(9), 901-922.
- Kim, J. & Forsythe, S. (2007). Hedonic Usage of Product Virtualization Technologies in Online Apparel shopping. *International Journal of Retail and Distribution Management*, 35 (6), 502-514.

# Manuscripts under Review

Watanabe, N. M., Kim, J., and Park, J. (2018). Social network analysis for Sephora and Ulta Beauty: A use of ego-centered and whole network analyses, *Journal of Business Research*.

## Research in Progress

Location-based technology services for hyper-customization and proximity marketing

S-Commerce usage perceptions by Millennial customers

Facebook notifications for nudge marketing

## Refereed Conference Proceedings and Presentations

- Watanabe, N. M., Kim, J., and Park, J. (2018). Social network analysis for Sephora and Ulta Beauty: A use of ego-centered and whole network analyses, Global Marketing Conference, Tokyo, Japan.
- Shealy, H., Park, J., and Kim, J., (2018). An investigation of mannequins' effect on consumer attitude and intention, American Collegiate and Retailing Association Conference, Vancouver, Canada.
- Glovinsky. P., Kim, J., and Park, J. (2016). The effects of customer product involvement on emotional connectivity, satisfaction, and brand loyalty, 2016 International Conference on Business and Information, Nagoya, Japan. *Abstract published in proceedings of BAI*.

- Monalisa, N., Rosemond, T., Thrasher, J., Kim, J., and Blake, C. (2016). Attention to FOP labels may prompt parents to make healthier child food and beverage choices, *American Society for Nutrition (ASN) Annual Meeting*, San Diego, CA. *Abstract published in proceedings of ASN*.
- Glovinsky. P. and Kim, J. (2015). Turning customer feedback into commitment, International conference on Business Strategy, Singapore, Singapore. *Full paper published in proceedings of IBS*.
- Rosemond, T., Blake, C, Thrasher, J. & Kim, J. (2015). Greater attention to front-of-package nutrition labels predicts parent's selection of healthier children's foods and beverages. International Society for Behavioral Nutrition and Physical Activity, Edinburgh, Scotland.
- Sheth, S. & Kim, J. (2014). Identifying factors affecting social media marketing. Presented at the Global Marketing Conference. Singapore. *Full paper published in proceedings of GMC*.
- Kim, J. (2013). Object interactivity and millennial shoppers' perceptions toward Interactive product simulator for online shopping. Presented at the International Conference on Business and Information Management. Bali, Indonesia. *Full paper published in proceedings of BAI2013*.
- Kim, J. (2012). Is virtual reality retailing on the way? A scoop from Second Life®. Presented at the International Textiles and Apparel Association (ITAA) Annual Conference. Honolulu, Hawaii. Abstract published in proceedings of ITAA.
- Kim, J. (2011). Shopper perceptions about using an interactive product simulator for online shopping.

  Presented at Korean Academy of Marketing Science Spring International Conference and joint symposium with International Textiles and Apparel Association (ITAA). Seoul, Korea.

  Full paper published in the proceedings of KAMS.
- Sinha, J. & Kim, J. (2010). Factors influencing online shopping behavior of Indian consumers.

  Presented at the American Collegiate Retailing Association (ACRA) Spring Conference.

  Orlando, FL. Full paper published in the proceedings of ACRA.
- Kim, J. & Kim, J-H. (2009). Redefining factors affecting online purchase: A comparison of US and Korean online shoppers. Presented at the International Textiles and Apparel Association (ITAA) Annual Conference. Bellevue, WA. *Abstract published in proceedings of ITAA*.
- Kim, J. & Forsythe, S. (2009). Functional and hedonic roles of Dynamic Product Imagery for online shopping. Presented at the International Textiles and Apparel Association (ITAA) Annual Conference. Bellevue, WA. *Abstract published in proceedings of ITAA*.
- Kim, J. & Forsythe, S. (2009). Acceptance of dynamic product imagery: Generation Y, X and Baby Boomers. Presented at the Academy of Marketing Science (AMS) /American Collegiate Retailing Association (ACRA) Triennial Retailing Conference. New Orleans, LA. *Full paper published in proceedings of AMS/ACRA*.

- Kim, J. & Forsythe, S. (2008). Consumer acceptance of Dynamic Product Imagery for online shopping.

  Presented at the American Marketing Association (AMA) Summer Educators Conference.

  San Diego, CA. Full paper published in proceedings of AMA.
- Kim, J. & Forsythe, S. (2007). Understanding shoppers' perceptions of product visualization technologies for online apparel shopping. Presented at the International Textiles and Apparel Association (ITAA) Annual Conference. Los Angeles, LA. *Abstract published in proceedings of ITAA*.
- Kim, J. & Forsythe, S. (2007). Adoption of Virtual Try-On Technology for Online Apparel Shopping.

  Presented at the American Collegiate Retailing Association (ACRA) Spring Conference.

  Chicago, IL. Full paper published in proceedings of ACRA.
- Kim, J. & Forsythe, S. (2006). Sensory Enabling Technology Acceptance Model (SE-TAM): Multiple-Group Structural Model Comparison. Presented at the American Collegiate Retailing Association (ACRA) Spring Conference. Fayetteville, AR. *Full paper published in proceedings of ACRA*.
- Kim, J. & Forsythe, S. (2006). Adoption of Sensory Enabling Technology (SET): The Usage of SET for Online Apparel Shopping. Presented at the International Textiles and Apparel Association (ITAA) Annual Conference. San Antonio, TX. Abstract published in proceedings of ITAA. Received 2006 Lectra Innovation Award for Faculty Research.
- Kim, J. & Forsythe, S. (2006). Hedonic Usage of Product Virtualization Technologies in Online Apparel shopping. Presented at the European Association of Education and Research in Commercial Distribution (EAERCD) Annual Conference. London, England. *Full paper published in proceedings of EAERCD*. Received Best Paper Award.
- Kim, J. & Forsythe, S. (2005). Sensory Enabling Technology Acceptance Model: Functional and Hedonic Roles. Presented at the American Collegiate Retailing Association Winter Conference (ACRA). New York, NY. *Full paper published in proceedings of ACRA*.
- Kim, J. & Forsythe, S. (2005). Adoption of Sensory Enabling Technology in Online Apparel Shopping: A Conceptual Model. Presented at the 84<sup>th</sup> Textile Institute Annual World Conference (TIAWC), Raleigh, NC. *Full paper published in proceedings of TIAWC*.
- Kim, J. & Burgess, B. (2005). Impact of Visual Merchandising on College Students' Impulse Buying Behavior in Apparel Shopping Situations. Presented at the International Textiles and Apparel Association (ITAA) Annual Conference. Alexandria, VA. Abstract published in proceedings of ITAA.
- Kim, J. & Burgess, B. (2005). Consumers' Impulse Buying Behavior in Relation to Visual Merchandising. Presented at the Auburn University Graduate Student Council Research Forum, Auburn AL. *Abstract published in proceedings AU* GSCRF.

- Forsythe, S., Kim, J., Petee, T, & Kim, J. (2005). Modeling Consumer Behavior in On-line
  Environments: NTC project S02-AC23. Presented at the 13th Annual National Textile Center
  (NTC) Forum, Raleigh, NC. Annual Report published in proceedings of NTC. <u>Received</u>
  Director's award.
- Kim, J. & Burgess, B. (2005). Consumers' Impulse Buying Behavior in Relation to Visual Merchandising. Presented at the Auburn University Graduate Student Research Presentation Competition, Auburn AL. Received second place award.

## **AWARDS & HONORS**

- **Lectra Innovation Award for Faculty Research**, International Textile and Apparel Association Annual Conference, San Antonio, TX, 2006.
- **Best Paper Award**, European Association of Education and Research in Commercial Distribution Annual Conference, London, England, 2006.
- *Director's Award*, 13th Annual National Textile Center forum, Raleigh, NC, 2005.
- **Second place award**, Graduate Student Research Presentation Competition, Auburn University, Auburn, AL, 2005

Graduate Teaching Fellowship, Auburn University, Auburn, AL, 2003-2005.

Graduate Research Fellowship, Auburn University, Auburn, AL, 2004-2005.

Graduate Travel Award, Auburn University, Auburn, AL, 2005.

Outstanding Student Fellowship, The Catholic University of Korea, Seoul, Korea, 1988-1991.

#### FUNDING

- Kim, J., Shapiro, S., & Park, J. & Watanabe, N.M. (2018). Faculty Research Grant. Secured from College of Hospitality, Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount: \$4,440. PI (funded).
- Kim, J. & Park, J. (2016). Faculty Research Seed Grant. Secured from College of Hospitality, Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount: \$5,000. PI (funded).
- Brookshire, R., Bickle, M., Nagel, M., Brosdhal, D., Burnsed, K., Campbell, J., Edwards, K., Heere, B., Hikmat., N., Kim, J., Koesters, T., Moody, M., Park, J., Schooley, B., & Walczak, S. (2015).

- University of South Carolina Research Engagement Collaborative Grant. Office of Provost, University of South Carolina, Columbia, SC. Funding Amount: \$23,391.25 (unfunded). Co-I.
- Thrasher, J., Blake, C., Tomaz, F., Kim, J. & Tang, J. (2015). ASPIRE-III, Integration of Research Excellence Grant. Office of Provost, University of South Carolina, Columbia, SC. Funding Amount: \$100,000 (unfunded). Co-I.
- Blake, C., Thrasher, J., Rousu, M., & Kim, J. (2015). Robert Wood Johnson Foundation's Healthy Eating Research program (Healthy Eating Research: Building Evidence to Prevent Childhood Obesity-Round 8). Funding Amount: \$17,720 (Partially funded). Co-I.
- Kim, J. (2014). International conference supplemental grants. Secured from College of Hospitality,
  Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount:
  \$1,500 (funded).
- Blake, C., Salloum, R., Newmaa-Norland, R., Rajagopal, P., Kim, J., Kim, S., Tang, J., Markovsky, B., & Leykoff, S. (2014). ASPIRE-III, Infrastructure in Research Excellence Grant. Office of Provost, University of South Carolina, Columbia, SC. Funding Amount: \$100,000 (unfunded). Co-I.
- Kim, J. (2013). International conference supplemental grants. Secured from College of Hospitality,
  Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount:
  \$1,500 (funded).
- Blake, C., Thrasher, J., & Kim, J. (2012). ASPIRE-I: Innovation of Research Excellence Grant. Secured from Office of Provost, University of South Carolina, Columbia, SC. Funding Amount: \$14, 997 (funded). Co-I.
- Kim, J. (2012). International conference supplemental grants. Secured from College of Hospitality,
  Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount:
  \$1,500 (funded).
- Kim, J. (2011). Faculty Research Seed Grant. Secured from College of Hospitality, Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount: \$3,000. PI (funded).
- Kim, J. (2011). International conference supplemental grants. Secured from College of Hospitality,
  Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount:
  \$1,500 (funded).
- Kim, J. (2010). Faculty Research Grant. Secured from College of Hospitality, Retail, and Sport

  Management, University of South Carolina, Columbia, SC. Funding Amount: \$3,000 (funded).

  PI.
- Kim, J. & Kim, J-H. (2007-2008). Faculty Research Grant. Secured from College of Hospitality, Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount: \$9,000 (funded). Co-PI.

Kim, J. (2006-2007). Faculty Research Grant. Secured from College of Hospitality, Retail, and Sport Management, University of South Carolina, Columbia, SC. Funding Amount: \$6,500 (funded). PI.

## **TEACHING**

**RETL265 Principles of Retailing** 

**RETL363 Textiles for Retailers** 

**RETL365 Visual Merchandising** 

**RETL369 Retail Promotion** 

**RETL425 Retail Shopper Analysis** 

RETL725 Customer Experience Optimization in the Retail Environment

**RETL 745 International Retailing** 

**HRSM 795 Field Projects** 

**RETL798 Directed Study** 

**RETL799 Thesis Preparation** 

# **Training**

Online instruction certification training with Center for Teaching Excellence, USC

Website building certification training with Wix.com

Social media listening certification training with Keyhole

Facebook Blueprint Core competency certification training

Customer Experience Management certification training with Qualtrics

Inbound marketing certification training with **Hubspot** 

### <u>SERVICE</u>

Member - Keyhole social media listening certification development committee, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2017 –2018)

- Member Data analytics faculty search committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2016-2017)
- Member Retailing training program development committee, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2016-2017)
- Graduate Director Department of Retailing, College of Hospitality, Retail and Sport Management,
  University of South Carolina (2015-2018)
- Member Faculty research and grant committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2015-2016)
- Member Graduate directors' committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2015-2018)
- Member Graduate curriculum development committee, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2014-current)
- Member College of HRSM Web Development committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2013-2015)
- Member Two Instructor search committees, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2013-2014)
- Member Faculty research and grant committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2013-2015)
- Chair Faculty research and grant committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2012)
- Member Tenure track faculty search committee, Department of Sport and Entertainment

  Management, College of Hospitality, Retail and Sport Management, University of South

  Carolina (2012-2013)
- Co-Project Leader University of South Carolina Official Tartan Project Committee, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2012-2013)
- Member Tenure and Promotion committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2012-current)
- Member Retailing department chair search committee, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2012-2013)
- Member –Retailing department chair search committee, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2011-2012)
- Faculty Senator University faculty senate, University of South Carolina (2009-2012)

- Member Faculty research and grant committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2008-2010)
- Member Tenure track faculty search committee, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2009-2010)
- Chair Two tenure track faculty search committees, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2008-2009)
- Member Tenure track faculty search committee, Department of Retailing, College of Hospitality, Retail and Sport Management, University of South Carolina (2007-2008)
- Member Curriculum and courses committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2006-2008)
- Member Technology committee, College of Hospitality, Retail and Sport Management, University of South Carolina (2006-2007)

### PROFESSIONAL AFFILIATIONS

American Collegiate and Retailing Association (2005-present)

American Marketing Association (2008-present)

International Textile and Apparel Association (2005-present)

Korean Academy of Marketing Science (2011-present)