





Princeton Review Guru's Guide to the Year

Plan Promotions Around Sales Peaks Throughout the Year

| | JANUARY | FEBRUARY | MARCH | APRIL | _ | MAV | JUNE | VIUC | — | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER |
|-----------------------|-------------------------|---------------------------|-------|--------------|----|-----|---------|----------------------------|--------|---------------------------|--------------|---------|----------|------------------------|
| College Test Prep | | | | | | | | | | | | | | |
| AP | | | AP | | | | | | | | AP | | | |
| SAT | | SAT | | | | | | | | SAT | | | | |
| ACT | ACT | | | ACT | | | ACT | | | | ACT | | | |
| SAT Subjects | | | | SAT SUBJECTS | TS | | | | | | SAT SUBJECTS | ECTS | | |
| Graduate Test Prep | | | | | | | | | | | | | | |
| GRE | GRE | | | | | | | | GRE | | | | | GRE |
| GMAT | GMAT | | | | | | | | | | | | | GMAT |
| LSAT | LSAT | | | | | | | LSAT | | | | | | LSAT |
| MCAT | MCAT | | | | | | | MCAT | | | | | | MCAT |
| GRE Subjects | | | | | | | | GRE SUBJECTS | ECTS | | | | | |
| Admissions | | | | | | | | | | | | | | |
| College | CO | COLLEGE ADMISSIONS | NS | | | | | COLL | EGEADN | COLLEGE ADMISSIONS | | | | |
| Graduate | G RADUATE Admissions | | | | | | GRADUAT | GRADUATE ADMISSIONS | S | | | | | GRADUATE Admissions |

Quick Test Reference

| | TEST | TEST DATES | PAPER OR COMPUTER |
|-----------|---------------------|------------------------------------|-------------------|
| | AP | MAY | PAPER |
| College | SAT | JAN, MAR, MAY, JUNE, OCT, NOV, DEC | PAPER |
| Test Prep | ACT | FEB, APR, JUN, SEPT, OCT, DEC | PAPER |
| | SAT Subjects | JAN, MAY, JUN, OCT, NOV, DEC | PAPER |
| | GRE | YEAR ROUND | COMPUTER |
| - | G MAT | YEAR ROUND | COMPUTER |
| | LSAT | FEB, JUN, OCT, DEC | PAPER |
| lest rrep | MCAT | JAN, APR, MAY, JUNE, AUG, SEPT | COMPUTER |
| | GRE Subjects | OCT, NOV, DEC | PAPER |
| | | | |

Key Admissions Dates

| Admissions | COLLEGE | Applications Due: December/January Acceptance Letters: May/April Decisions and Deposits Due: May 1 |
|------------|----------|--|
| | GRADUATE | Deadlines vary by program. Most applications are submitted by January 1 with acceptance letters in early spring. |

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See more of the Princeton Review's new, rebranded look at PrincetonReview.com.

College Prep and Planning Are in Demand for Winter Back-to-School

Marketing Campaign

MIARY-MARCH

- Online advertising on USNews.com and USAToday.com
- Online advertising on popular teen sites with "Princeton Review Guru" t-shirt giveaway
- Online advertising to repromote Best Colleges and Cracking the SAT Facebook Apps
- Print advertising in Home Education Magazine
- Princeton Review wall calendar distributed to college counselors and available for accounts
- Promotion through PrincetonReview.com
- Feature in Random House Guidance Counselor enewsletter
- Promotion through academic conferences



ISBN 978-0-307-96489-2

Featured Winter Back-to-School Products:

| ISBN | TITLE | PRICE US/CAN. |
|-----------------------|--|----------------------|
| 978-0-375-42837-1 | 11 Practice Tests for the SAT and PSAT, 2012 Edition | \$22.99/\$25.99 Can. |
| 978-0-375-42970-5 | 1,296 ACT Practice Questions, 2nd Edition | \$19.99/\$23.99 Can. |
| 978-0-375-42924-8 | ACT or SAT? | \$15.99/\$19.99 Can. |
| 978-0-375-42935-4 | The Anxious Test-Taker's Guide to Cracking Any Test | \$14.99/\$18.99 Can. |
| NEW 978-0-375-42758-9 | The Best 300 Professors | \$19.99/\$22.99 Can. |
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| 978-0-375-42739-8 | Complete Book of Colleges, 2012 Edition | \$26.99/\$31.00 Can. |
| 978-0-375-42744-2 | Cracking the ACT, 2012 Edition | \$19.99/\$22.99 Can. |
| 978-0-375-42745-9 | Cracking the ACT with DVD, 2012 Edition | \$31.99/\$36.99 Can. |
| 978-0-375-42828-9 | Cracking the PSAT/NMSQT, 2012 Edition | \$14.99/\$16.99 Can. |
| 978-0-375-42765-7 | Cracking the SAT, 2012 Edition | \$16.99/\$21.99 Can. |
| 978-0-375-42830-2 | Cracking the SAT with DVD, 2012 Edition | \$34.99/\$40.99 Can. |
| NEW 978-0-375-42762-6 | Crash Course for the ACT, 4rd Edition | \$9.99/\$10.99 Can. |
| 978-0-375-42807-4 | English and Reading Workout for the ACT | \$16.99/\$18.99 Can. |
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| 978-0-375-42832-6 | Reading and Writing Workout for the SAT, 2nd Edition | \$16.99/\$18.99 Can. |
| | | |

For all of The Princeton Review's College Prep and Planning products, please refer to the complete title list in the back of this catalog.

Sales Soar in Spring for Our Top-Selling AP Titles

Marketing Campaign

- Print advertising in Home Education, Home Eduator's Family Times, and Independent School magazines
- Email blast with giveaway offer to AP teachers
- Promotion through NextStepMagazine.com
- AP Flashcard interior samples available for online accounts
- Promotion through PrincetonReview.com
- Promotion through academic conferences
- 12-copy floor display available

12-Copy Mixed AP Floor Display ISBN: 978-0-307-96488-5 On Sale: 1/17/12 Includes 3 copies each of Cracking the AP Biology Exam, Cracking the AP Chemistry Exam, Cracking the AP Calculus AB & BC Exams, Cracking the AP U.S. History Exam and Cracking the AP World History Exam Base dimensions: 18-7/8 w x 16-1/4 d x 41-1/2 h Price: \$230.88/\$257.88 Can.

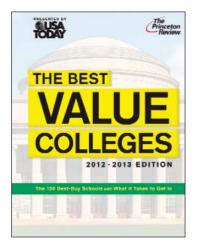


FEBRUARY CETA

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| 978-0-375-42725-1 | Cracking the AP Biology Exam, 2012 Edition | \$18.99/\$20.99 Can. |
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ON SALE 3/13/2012

PRINCETON REVIEW TRADE PAPERBACK

978-0-375-42760-2 \$21.99/\$24.99 Can.

BISAC Cat: Study Aids - College Guides Order Form Cat: TEST PREP Page Count: 592 Trim Size: 7-3/4 x 10-1/4 Spine/Depth: 43/32 Carton Count: 12 Load Group: 0203 Series: College Admissions Guides Series #/Subseries: /FINC Prod Type: Princeton Review Trd

Marketing and Publicity

Publicist: Jeanne Krier Marketing Contact: Jenny Wikoff

- Pitch to national media with the Princeton Review's annual "College Hopes and Worries" survey
- Advertising in USA Today and on USAToday.com
- Online search advertising on Google.com
- Feature in *Random House Guidance Counselor* enewsletter
- Sample content available for online retailers
- Promotion at academic conferences, including NACAC (National Association for College Admission Counseling)
- Cross-promotion with publishing partner USA Today

The Best Value Colleges

A comprehensive guide to public and private colleges with the best bang for their buck—great academics, reasonable tuition, and generous financial aid.



College is a major investment and paying the hefty price tag is a daunting challenge for students and their families. In *The Best Value Colleges*, the experts at the Princeton Review select and profile 150 colleges that require low to moderate tuition and/or provide fantastic financial aid and scholarship opportunities while also fostering academic excellence and a great learning environment. Plus, *The Best Value Colleges* provides advice on how to get into these schools. It's a resource that families can't afford to miss in this economic climate!

Key Points/Quotes

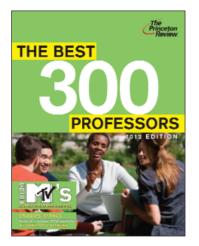
- USA TODAY PARTNERSHIP: Every year, the Princeton Review announces its list of best value colleges in partnership with USA Today. The 2010 and 2011 lists were widely covered by USA Today, and they will be partnering with the Princeton Review again in 2012.
- MAJOR MEDIA ATTENTION: In 2010 and 2011, the *Today* show covered the release of the Best Value Colleges list.
- EXCLUSIVE INFORMATION: While students may be able to find information on financing college online, this title presents a unique analysis of schools that provide fantastic academics along with reasonable financial aid policies.
- STRONG ONLINE PRESENCE: Google "best value colleges" and the first organic search result to appear is the USA Today/Princeton Review story.
- CHANGES SINCE LAST EDITION: The last version of this title was published in 2007 without a USA Today partnership. That partnership will make this edition even more valuable, and today's difficult economic climate also should help sales. Note that net shipments of the 2010 edition of a comparative title, Paying for College Without Going Broke, increased 32% over net shipments of the 2009 edition.

About the Author/Illustrator

The experts at the Princeton Review have been helping students, parents, and educators achieve the best results at every stage of the education process since 1981. The Princeton Review has helped millions succeed on standardized tests and they also provide expert advice and instruction to help parents, teachers, students, and schools navigate the complexities of school admissions. They offer classroom courses in 41 states and 21 countries, online and school-based courses, and one-to-one and small group tutoring.

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| Paying for College 2010/Princeton Review/TR | 978-0-375 | -42942-2 10/09 | Princeton Review | \$20.00/\$24.95 Can. |
| Paying for College 2009/Princeton Review/TR | 978-0-375 | -42883-8 10/08 | Princeton Review | \$20.00/\$23.00 Can. |
| America Best Value Colleges 08/Princeton Re | | -76601-5 / 4/07 -76601-4 | Princeton Review | \$18.95/\$24.95 Can. |



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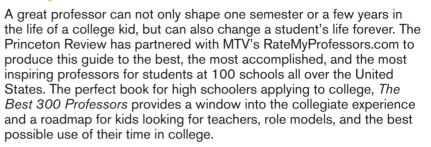
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The Best 300 Professors

From the Princeton Review and MTV, a brand-new guide to 300 of the best professors at colleges across the country, as chosen by students reporting to Princeton Review and to MTV's RateMyProfessors.com.



Key Points/Quotes

- PARTNERSHIP WITH MTV: MTV, a brand that young people know and love, is a trusted partner on this book. MTV's RateMyProfessors.com website allows students to evaluate their professors online and share their advice on course selection. The fun, student-centric tone of this website will be incorporated throughout the book—while being paired with the Princeton Review's trusted expertise—and MTV's branding will appear on the cover.
- FROM THE EXPERTS—THE STUDENTS: The Best 300 Professors is largely based on student ratings of their teachers that the Princeton Review collects to produce The Best 376 Colleges guidebook each year. Princeton Review surveys 122,000 students annually for this title, and so the results are wide ranging and up to date.
- EXCLUSIVE INFORMATION: While students find reviews of professors online, they can't find the comprehensive, expert guidance of the Princeton Review paired with real student ratings of teachers anywhere else.
- SOMETHING FOR EVERYONE: This title profiles professors from 40 departments and includes lists of great lecturers, professors with open doors for office hours, inspiring professors, and more. Whether a student wants intense academics or fun in the classroom, large lectures or small seminars, they will find out where to look.

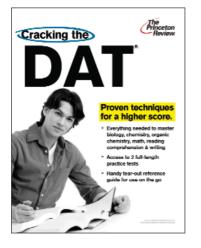
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| Best 373 Colleges 2011/Princeton Review/TR | 978-0-375-42987-3 | 8/10 | Princeton Review | \$22.99/\$25.99 Can. |





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Marketing and Publicity

Publicist: Jeanne Krier Marketing Contact: Jenny Wikoff

- Online search advertising on Google.com
- Email blast to American Dental Student Association
- Email blast to pre-dental students through campus media
- Promotion at appropriate trade conferences

Cracking the DAT

A brand-new test prep quide for the DAT. the exam required for admission to dental school.



Dentistry is a growing and lucrative field, but to get into dental school, students must first crack the DAT (Dental Admissions Test). Like future medical students preparing for the MCAT, future dental students preparing for the DAT are likely to spare no expense and to put in large amounts of time and effort as they study. The DAT tests students on biology. general chemistry, organic chemistry, math, reading comprehension, and essay writing. The Princeton Review's brand-new Cracking the DAT is the ideal resource for future dentists. It provides a thorough review of the topics tested on the exam as well as tips and tricks to help students score higher.

Kev Points/Quotes

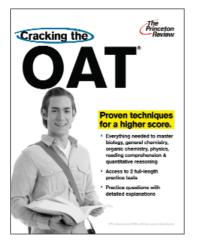
- POPULAR TEST: According to the American Dental Association, 13,995 people took the . DAT in 2009.
- POPULAR AREA OF STUDY: The American Dental Association reports that there are 59 . dental schools in the U.S. and 20,051 students at these schools.
- GROWING FIELD: According to the Bureau of Labor Statistics, the number of dentists in the U.S. will grow from 141,900 in 2008 to 164,000 in 2018.
- BELLS & WHISTLES: Cracking the DAT is 2-color throughout with a 16-page, 4-color, handy tear-out reference guide.
- BONUS CONTENT: Cracking the DAT also includes information about dental school and dentistry as a profession.

About the Author/Illustrator

The experts at the Princeton Review have been helping students, parents, and educators achieve the best results at every stage of the education process since 1981. The Princeton Review has helped millions succeed on standardized tests and they also provide expert advice and instruction to help parents, teachers, students, and schools navigate the complexities of school admissions. They offer classroom courses in 41 states and 21 countries, online and school-based courses, and one-to-one and small group tutoring

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| Comp Titles | Review/TR | ISBN | On sale | Publisher | Price |
| Cracking MCAT 2010–2011/Princeton | | 978-0-375-42963-7 | 4/10 | Princeton Review | \$99.00/\$121.00 Can. |



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Marketing and Publicity

Publicist: Jeanne Krier Marketing Contact: Jenny Wikoff Online search advertising on

- Google.com
 Promotion at appropriate trade
- conferences
- Review copy mailing to American Optometric Student Association

Cracking the OAT

A brand-new test prep guide for the OAT, the exam required for admission to optometry school.



Getting into optometry school is tough, and *Cracking the OAT* gives future optometrists a leg up on that difficult process. To gain admission, all prospective optometry students must take the OAT (Optometry Admission Test), a standardized exam that tests biology, general chemistry, organic chemistry, physics, reading comprehension, and quantitative reasoning. The Princeton Review's brand-new *Cracking the OAT* provides plenty of practice, test-taking techniques, and study suggestions to help students score higher on this critical exam.

Key Points/Quotes

- COMPETITIVE ADMISSIONS: It's tough—and competitive—to get in to optometry school. According to the Bureau of Labor Statistics, 2007 showed only 1 in 3 applicants getting in. (source: www.bls.gov/oco/ocos073.htm)
- **GROWING FIELD:** There were about 34,800 optometrists in the U.S. in 2008 and the Bureau of Labor Statistics predicts there will be about 43,200 in 2018 (24% growth). (*source: www.bls.gov/oco/ocos073.htm*)
- BONUS CONTENT: Cracking the OAT also includes need-to-know information about optometry school and the optometry profession.

About the Author/Illustrator

The experts at the Princeton Review have been helping students, parents, and educators achieve the best results at every stage of the education process since 1981. The Princeton Review has helped millions succeed on standardized tests and they also provide expert advice and instruction to help parents, teachers, students, and schools navigate the complexities of school admissions. They offer classroom courses in 41 states and 21 countries, online and school-based courses, and one-to-one and small group tutoring.

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978-0-375-76542-5

SPRING 2012 NEW TITLES = APRIL | 9



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PRINCETON REVIEW NON-TRADITIONAL BOOK

978-0-375-42759-6 \$26.99/\$31.00 Can.

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Marketing and Publicity

Publicist: Jeanne Krier

- Marketing Contact: Jenny WikoffEmail blast to medical, nursing,
- athletics, art, and massage students Sample content available for online retailers
- Back of the book ad in reprints of topselling Anatomy Coloring Workbook

Essential Anatomy Flashcards

A brand-new box of full-color flashcards for students studying anatomy—perfect for medical school students, nursing school students, and others in the healthcare field.

Anatomy is a fundamental subject for students studying to become doctors and nurses, future dentists, optometrists, and pharmacists as well as artists, masseuses, sports medicine professionals, and more. One of the best ways for these students to learn and memorize everything they need to know about human anatomy is to use flash-cards, a traditional study tool that never seems to go out of style—or out of demand. The Princeton Review's new *Essential Anatomy* flashcards are illustrated in full color, and are portable for learning on the go, and provide a comprehensive and clear way for anatomy students to learn and review everything they need to know.

Key Points/Quotes

- FANTASTIC SALES FOR ANATOMY TITLE: The last edition of the Princeton Review's *Anatomy Coloring Workbook* (978-0-375-76342-7) has shipped over 152,000 copies net since publication in 2003.
- SUCCESSFUL TRACK FOR FLASHCARDS: The Princeton Review's flashcard titles have been selling well since the first box of cards debuted in 2009. *Essential SAT Vocabulary* (978-0-375-42964-4) has shipped over 47,000 copies net since publication in August 2009.
- GROWING DEMAND: The Bureau of Labor Statistics projects that there will be 3.2 million more healthcare jobs in 2018 than in 2008. This means that a growing number of people will need to study anatomy.
- DIFFERENT PACKAGE: The exterior of *Essential Anatomy* will not look like Princeton Review's other flashcard boxes. Instead, the box will feature illustrations that represent the cards' contents and give consumers a real sense of the product's interiors.

About the Author/Illustrator

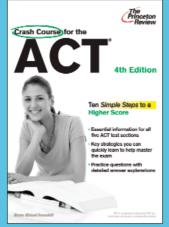
The experts at the Princeton Review have been helping students, parents, and educators achieve the best results at every stage of the education process since 1981. The Princeton Review has helped millions succeed on standardized tests and they also provide expert advice and instruction to help parents, teachers, students, and schools navigate the complexities of school admissions. They offer classroom courses in 41 states and 21 countries, online and school-based courses, and one-to-one and small group tutoring.

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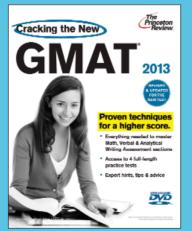
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|---|-----------------------------------|------------------------------------|--------------|--|--|
| Comp Titles | | ISBN | On sale | Publisher | Price |
| Essential GRE Vocab/Princeton R | eview/NT | 978-0-375-42965-1 | 12/09 | Princeton Review | \$18.99/\$23.99 Can. |
| Essential SAT Vocabulary/Princete Anatomy Coloring Wkbk 2ed/Prin | | 978-0-375-42964-4 9780375763427 | 8/09 7/03 | Princeton Review Princeton Review | \$16.99/\$21.99 Can. \$19.99/\$24.99 Can. |



New GMAT Coming in 2013!



Crash Course for the ACT, 4th Edition On Sale: 2/7/2012 ISBN/EAN: 978-0-375-42762-6 \$9.99/\$10.99 Can. Trade Paperback 5-3/8 x 7-3/4 • 240 pp Prev. Ed.: 978-0-375-76587-2 Ebook: 978-0-307-94471-9 On Sale: March 2012



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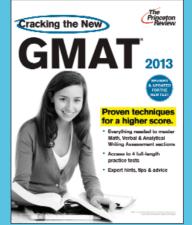
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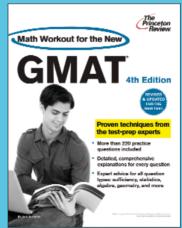
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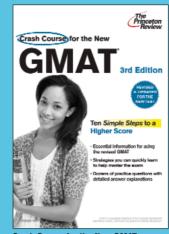
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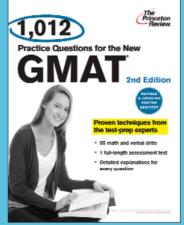




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