



Product Reference Guide

2012 – Volume 2

Part Numbers

Color Printers	110V
ColorQube® 8570N	8570/N
ColorQube 8570DN	8570/DN
ColorQube 8570DT	8570/DT
ColorQube 8870N	8870/N
Phaser® 6010N	6010/N
Phaser 6500N	6500/N
Phaser 6500DN	6500/DN
Phaser 6600N	New! 6600/N
Phaser 6600DN	New! 6600/DN
Phaser 6700N	6700/N
Phaser 6700DN	6700/DN
Phaser 6700DT	6700/DT
Phaser 6700DX	6700/DX
Phaser 7100N	New! 7100/N
Phaser 7100DN	New! 7100/DN
Phaser 7500N	7500/N
Phaser 7500DN	7500/DN
Phaser 7500DT	7500/DT
Phaser 7500DX	7500/DX
Phaser 7800DN	7800/DN
Phaser 7800GX	7800/GX
Phaser 7800DX	7800/DX
Black-and-White Printers	110V
Phaser 3250D	3250/D
Phaser 3250DN	3250/DN
Phaser 3320DNI	New! 3320/DNI
Phaser 3600B	3600/B
Phaser 3600N	3600/N
Phaser 3600DN	3600/DN
Phaser 4600N	4600/N
Phaser 4600DN	4600/DN
Phaser 4600DT	4600/DT
Phaser 4620DN	4620/DN
Phaser 4620DT	4620/DT
Phaser 5550B	5550/B
Phaser 5550N	5550/N
Phaser 5550DN	5550/DN
Phaser 5550DT	5550/DT
Color Multifunction	110V
WorkCentre® 6015DNI	6015/DNI
WorkCentre 6505N	6505/N
WorkCentre 6505DN	6505/DN

WorkCentre 6605N	New! 6605/N
WorkCentre 6605DN	New! 6605/DN
ColorQube 8700/S	8700/S
ColorQube 8700/X	8700/X
ColorQube 8700/XF	8700/XF
ColorQube 8900/X	8900/X
WorkCentre 6400S	6400/S
WorkCentre 6400X	6400/X
WorkCentre 6400XF	6400/XF
WorkCentre 7120	7120
WorkCentre 7120T	7120/T
WorkCentre 7125	7125
WorkCentre 7125T	7125/T
WorkCentre 7525	7525
WorkCentre 7530	7530
WorkCentre 7535	7535
WorkCentre 7545	7545
WorkCentre 7556	7556
ColorQube 9301	9301
ColorQube 9302	9302
ColorQube 9303	9303
Black-and-White Multifunction	110V
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WorkCentre 3220	3220/DN
WorkCentre 3315	New! 3315/DN
WorkCentre 3325	New! 3325/DNI
WorkCentre 3550	3550/X
Phaser 3635MFP/S	3635MFP/S
Phaser 3635MFP/X	3635MFP/X
WorkCentre 4250	4250/C
WorkCentre 4250S	4250/S
WorkCentre 4250X	4250/X
WorkCentre 4250XF	4250/XF
WorkCentre 4260S	4260/S
WorkCentre 4260X	4260/X
WorkCentre 4260XF	4260/XF
WorkCentre 5150	5150
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Awards

Xerox® Office Product Positioning Guide

Color Printers

	Phaser® 6010	Phaser 6500	Phaser 6600	ColorQube® 8570	ColorQube 8870	Phaser 6700	Phaser 7100	Phaser 7500	Phaser 7800
Workgroup Size									
1–5 users	●								
1–10 users		●	●	●	●		●		
10–20 users						●		●	
10–25 users									●
Product Positioning									
Duty cycle	○	○	⊙	●	●	●	⊙	●	●
Performance	○	○	⊙	⊙	⊙	●	⊙	●	●
Print quality	⊙	⊙	⊙	●	●	○	⊙	⊙	●
Cost per page	○	○	⊙	⊙	●	●	⊙	⊙	●
● = Best ⊙ = Better ○ = Good									

Black-and-white Printers

	Phaser 3250	Phaser 3320	Phaser 3600	Phaser 4600/4620	Phaser 5550
Workgroup Size					
1–5 users	●	●			
1–10 users			●		
1–25 users				●	●
Product Positioning					
Duty cycle	○	⊙	⊙	●	●
Performance	⊙	⊙	⊙	●	●
Compact	●	●	⊙	○	○
Cost per page	○	⊙	⊙	●	●
● = Best ⊙ = Better ○ = Good					

Xerox® Office Product Positioning Guide

Letter-size Color Multifunction Printers

	WorkCentre® 6015	WorkCentre 6505	WorkCentre 6605	ColorQube® 8700	ColorQube 8900	WorkCentre 6400
Workgroup Size						
1–5 users	●					
1–10 users		●	●	●		
1–20 users					●	
1–25 users						●
Product Positioning						
Duty cycle	○	○	◐	◐	●	●
Performance	○	○	◐	●	●	●
Copy features	○	◐	●	●	●	●
Scan features	○	●	●	●	●	●
Fax features	○	●	●	◐	◐	●
● = Best ◐ = Better ○ = Good						

Letter-size Black-and-white Multifunction Printers

	WorkCentre 3210/3220	WorkCentre 3315/3325	WorkCentre 3550	Phaser 3635MFP	WorkCentre 4250	WorkCentre 4260
Workgroup Size						
1–5 users	●					
1–10 users		●	●	●		
10–20 users				●	●	
1–25 users						●
Product Positioning						
Duty cycle	○	○	◐	◐	●	●
Performance	◐	◐	◐	◐	●	●
Copy features	◐	◐	●	●	●	●
Scan features	◐	●	◐	●	●	●
Fax features	◐	◐	●	●	●	●
● = Best ◐ = Better ○ = Good						

Tabloid-size Multifunction Printers

	WorkCentre 7120/7125	WorkCentre 7525/7530/ 7535/7545/ 7556	ColorQube 9301/9302/ 9303	WorkCentre 5325/5330/ 5335	WorkCentre 5150
Product Positioning					
Color printing	Yes	Yes	Yes	No	No
Color scanning	Yes	Yes	Yes	Yes	No
Full bleed on 11 x 17 in.	No	Yes	Yes	No	No
EIP Support	Yes	Yes	Yes	Yes	No
Environmental — made with 63% reused parts	No	No	No	No	Yes
Advanced finishing options	No /Yes	Yes	Yes	Yes	No

Xerox® Product Upgrade Path

The Xerox Product Upgrade Path will help you form a quick recommendation on the Xerox product that is right for your customer. We have created two charts with the latest Xerox offerings:

- The Xerox Products chart contains the current Xerox products and the models they replace. If your customer is considering a new Xerox product, the chart can help you quickly identify the latest product with enhanced features.
- The Competitor Products chart contains the current Xerox products and a list of competitor products that should be targeted for replacement. It will help you quickly identify the Xerox product that improves on the competitors' products.

In addition to the charts, it is important to consider the features each product has to offer to ensure our customer receives a product that is right for them.

Xerox® Products

Current Xerox® Products	Xerox® Products They Replace
Color Printers	
Phaser® 6010	Phaser 6125
Phaser 6500	Phaser 6140, 6130, 6120
Phaser 6600	Phaser 6180, 6280
Phaser 6700	Phaser 6360, 6350, 6300, 6250, 6200, 1235, 750, 740, 560, 550, 540, DocuPrint® C55, NC60
ColorQube® 8570/8870	Phaser 8560, 8860, 8550, 8500, 8400, 8200, 860, 850, 840, 360, 350, 340
Phaser 7100	None
Phaser 7500	Phaser 7400, 7300, 2135
Phaser 7800	Phaser 7760, 7750, 7700, 790, 780, 380, DocuColor® 4LP
Black-and-white Printers	
Phaser 3250	Phaser 3150, 3130
Phaser 3320	None
Phaser 3600	Phaser 3500, 3450, 3400, DocuPrint N2025, N2125
Phaser 4600/4620	Phaser 4510, 4500, 4400, DocuPrint N2025, N2125
Phaser 5550	Phaser 5500, 5400, DocuPrint N4525, N3225, N4025, N2825, N24, N32, N40
Color Multifunction	
WorkCentre® 6015	None
WorkCentre 6505	Phaser 6128MFP, 6115MFP, 6110MFP
WorkCentre 6605	Phaser 6180MFP
ColorQube 8700/8900	Phaser 8560MFP/8860MFP, WorkCentre C2424
WorkCentre 6400	None
WorkCentre 7120/7125	WorkCentre 7232/7242, 7132
WorkCentre 7525/7530/7535/ 7545/7556	WorkCentre 7425/7428/7435, 7328/7335/7345/7346, 7228/7235/7245
ColorQube 9301/9302/9303	ColorQube 9201/9202/9203
Black-and-white Multifunction	
WorkCentre 3210/3220	Phaser 3100MFP, 3200MFP, WorkCentre PE220, PE16
WorkCentre 3315/3325	Phaser 3300MFP, WorkCentre PE120i
WorkCentre 3550	WorkCentre M20i, 4118, WorkCentre Pro 416/412
Phaser 3635MFP	None
WorkCentre 4250/4260	WorkCentre 4150
WorkCentre 5325/5330/5335	WorkCentre 5135, 5225/5230, CC/WC/WCP-M123/M128/M133
WorkCentre 5150	WorkCentre 5030/5050
WorkCentre 5740/5745/5755	WorkCentre 5735, 5135

Xerox® Product Upgrade Path

Competitor Products

Current Xerox® Products	Competitor Products Targeted for Replacement		
Color Printers Phaser® 6010	HP CP1525/CP1025	Lexmark C540	Dell 1350cw
Phaser 6500	HP CP M451	Lexmark C544/C543	Brother HL-4040/HL-3070
Phaser 6600	HP CP M451	Lexmark C546/C544	Dell 3760dn
ColorQube® 8570/8870	HP CP M551	Lexmark C748	Dell 5130
Phaser 6700	HP CP4525	Lexmark C792	Dell 5130cdn
Phaser 7100	HP CP5225	Lexmark C925	Okidata C831
Phaser 7500	HP 5550/5525	Lexmark C925, Ricoh CL7200/C811DN	Okidata C9000 series/C830
Phaser 7800	HP 6015	Lexmark C950	Okidata Pro Color 930
Black-and-white Printers Phaser 3250	HP P1606/M401	Lexmark E360	Dell 2350
Phaser 3320	HP M401	Lexmark E360	Brother HL5450
Phaser 3600	HP P3015	Lexmark E460/E360/T640	Dell 3330dn, 5230, Kyocera Mita FS-2000D
Phaser 4600/4620	HP M601/M602/M603	Lexmark T654/T656	Dell 5350/5530
Phaser 5550	HP 9050/9040	Lexmark W850/W840	Kyocera FS-9530/FS-9520
Color Multifunctions WorkCentre® 6015	HP CM1415	Samsung CLX-3305	Brother MFC-9125
WorkCentre 6505	HP CM2320/2800AiO series	Brother 9440CN/9420CN/9460, Lexmark X544	Dell 2155cn
WorkCentre 6605	HP M475	Lexmark X544/X546	Dell 3115cn/2155cn
ColorQube 8700/8900	HP M575/CM4540	Lexmark X792	KM bizhub C35, Ricoh Aficio MP C300
WorkCentre 6400	HP M575/CM4540	Lexmark X792, Samsung CLX-8540	Sharp DX-C401/C311, Ricoh Aficio MPC 300
WorkCentre 7120/7125	Ricoh Aficio MP C2551	Canon iRA C2020/2030	KM bizhub C252, Toshiba e-STUDIO 351c
WorkCentre 7525/7530/7535/7545/7556	Ricoh Aficio MP C3000/3501/4501/5000/5501	Canon iRA C5030/5035/5045/5501	KM bizhub C452/C552/C652
ColorQube 9301/9302/9303	Ricoh Aficio MP C3000/3501/4501/5000/5501	Canon iRA C5030/5035/5045/5501	KM bizhub C452/C552/C652
Black-and-white Multifunctions WorkCentre 3210/3220	HP M1217/M1536	Lexmark X264 Samsung SCX-4828FN	Brother MFC-8080/8370/8380/8480/8890
WorkCentre 3315/3325	HP M425	Brother MFC-8890	Canon 4570 D1100 series
WorkCentre 3550	HP M425/M3035 MFP	Lexmark X364DW	Samsung SCX-5635FN
Phaser 3635MFP	HP M525	Lexmark X644/X466/X464/X642e	Samsung SCX-5835FN/SCX-5935FN
WorkCentre 4250	HP M525/M4555	Lexmark X652/X654/X646/X644	Canon MF7200 series, Samsung SCX-6545/6555
WorkCentre 4260	HP M4555	Lexmark X656/X658	Samsung SCX-6555N
WorkCentre 5325/5330/5335	Ricoh Aficio 2550/3350	Canon iR 3225/3230	KM bizhub 222/282, Toshiba e-STUDIO 255/305
WorkCentre 5150	Ricoh Aficio MP 3350/5000	Sharp MX-363N/503N	Canon iR 3530/5050, KM bizhub 350/501
WorkCentre 5740/5745/5755	Ricoh Aficio MP 2852/3352/4001/5001/6001/7001/8001/9001	Canon iR 2530/2535/2545, iRA 6055/6065/6075/8085	KM bizhub 283/363/423/552/652/751

Paper Size and Weight Capabilities

Color Printers

	Phaser® 6010	Phaser 6500	Phaser 6280	ColorQube® 8570	ColorQube 8870	Phaser 6700	Phaser 7100	Phaser 7500	Phaser 7800
Media Sizes									
Min. Paper Size	3 x 5 in.	3 x 5 in.	3 x 5 in.	3 x 5 in.	3 x 5 in.	3.5 x 5 in.	3.5 x 3.9 in.	3.5 x 3.9 in.	3.5 x 3.9 in.
Max. Paper Size	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	11.7 x 47.2 in.	12.6 x 47.2 in.	12.6 x 48 in.
Custom Page Sizes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Media Weights (GSM)									
Media Weight Range	60 – 163	60 – 216	65 – 220	60 – 220	60 – 220	60 – 220	60 – 216	67 – 280	75 – 350
Basis Media Weights*									
Bond (lb.)	16 – 43	16 – 57	17 – 58	16 – 58	16 – 58	16 – 58	16 – 57	18 – 74	20 – 93
Cover (lb.)	22 – 60	22 – 80	24 – 80	22 – 80	22 – 80	22 – 80	22 – 80	24 – 103	28 – 129
Index (lb.)	33 – 90	33 – 119	36 – 120	33 – 120	33 – 120	33 – 119	33 – 119	37 – 155	41 – 194

Black-and-white Printers

	Phaser 3250	Phaser 3320	Phaser 3600	Phaser 4600/4620	Phaser 5550
Media Sizes					
Min. Paper Size	3 x 5 in.	3 x 5 in.	3 x 5 in.	3 x 5 in.	3.5 x 3.87 in.
Max. Paper Size	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	11.7 x 17 in.
Custom Page Sizes	Yes	Yes	Yes	Yes	Yes
Media Weights (GSM)					
Media Weight Range	60 – 163	60 – 220	60 – 163	60 – 220	60 – 215
Basis Media Weights*					
Bond (lb.)	16 – 43	16 – 58	16 – 43	16 – 58	16 – 57
Cover (lb.)	22 – 60	22 – 80	22 – 60	22 – 80	22 – 80
Index (lb.)	33 – 90	33 – 120	33 – 90	33 – 120	33 – 118

* Values are approximate due to paper variance

Paper Size and Weight Capabilities

Letter-size Color Multifunction Printers

	WorkCentre® 6015	WorkCentre® 6505	Phaser® 6180MFP	ColorQube® 8700	ColorQube 8900	WorkCentre 6400
Media Sizes						
Min. Paper Size	3 x 5 in.	3 x 5 in.	3 x 5 in.	3 x 5 in.	3 x 5 in.	3.6 x 5.8 in.
Max. Paper Size	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Custom Page Sizes	Yes	Yes	Yes	Yes	Yes	Yes
Media Weights (GSM)						
Media Weight Range	60 – 163	60 – 216	65 – 220	60 – 220	60 – 220	60 – 210
Basis Media Weights*						
Bond (lb.)	16 – 43	16 – 57	17 – 58	16 – 58	16 – 58	16 – 58
Cover (lb.)	22 – 60	22 – 80	24 – 80	22 – 80	22 – 80	22 – 80
Index (lb.)	33 – 90	33 – 119	36 – 120	33 – 120	33 – 120	33 – 120

Letter-size Black-and-white Multifunction Printers

	WorkCentre 3210/3220	WorkCentre 3315/3325	WorkCentre 3550	Phaser 3635MFP	WorkCentre 4250	WorkCentre 4260
Media Sizes						
Min. Paper Size	3 x 5 in.	3 x 5 in.	3 x 5 in.	3.9 x 5.8 in.	3.86 x 5.83 in.	3.9 x 5.8 in.
Max. Paper Size	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Custom Page Sizes	Yes	Yes	Yes	Yes	Yes	Yes
Media Weights (GSM)						
Media Weight Range	60 – 163	60 – 220	60 – 163	60 – 163	60 – 200	60 – 200
Basis Media Weights*						
Bond (lb.)	16 – 43	16 – 58	16 – 43	16 – 43	16 – 53	16 – 53
Cover (lb.)	22 – 60	22 – 80	22 – 60	22 – 60	22 – 75	22 – 75
Index (lb.)	33 – 90	33 – 120	33 – 90	33 – 90	33 – 110	33 – 110

Tabloid-size Multifunction Systems

	WorkCentre 7120/7125	WorkCentre 7525/7530/ 7535/7545/ 7556	ColorQube® 9301/9302/ 9303	WorkCentre 5325/5330/ 5335	WorkCentre 5150
Media Sizes					
Min. Paper Size	3.5 x 3.9 in.	3.5 x 3.9 in.	5.5 x 8.5 in.	3.5 x 3.9 in.	4.13 x 5.83 in.
Max. Paper Size	11.7 x 17 in.	12.6 x 18 in.	12 x 18 in.	11.7 x 17 in.	11 x 17 in.
Custom Page Sizes	Yes	Yes	Yes	Yes	Yes
Media Weights (GSM)					
Media Weight Range	60 – 256	55 – 300	60 – 220	60 – 215	60 – 216
Basis Media Weights*					
Bond (lb.)	16 – 68	16 – 58	16 – 58	16 – 57	16 – 57
Cover (lb.)	23 – 90	22 – 110	22 – 80	22 – 80	23 – 80
Index (lb.)	35 – 140	33 – 120	33 – 120	33 – 119	35 – 119

* Values are approximate due to paper variance

Reseller Support Information

Register to be a Xerox® Value Added Reseller

Partner with a world-class brand in Xerox to help get your business noticed and collect greater profits and rewards. We offer a full portfolio of products and solutions to meet the needs of all your customers. Enroll now and find out why we were voted the best overall printer vendor and won the VARBusiness Annual Report Card award six out of the last seven years.

As a Xerox registered value added reseller, you have access to:

Our best-in-class programs and tools are designed to help resellers drive their businesses. As a Xerox® North America Reseller, you will automatically be eligible for:

- Extensive product information
- Important updates and communication
- Customer programs and promotions
- An award-winning and secure reseller web site
- A wide array of products and solutions

Peak Partner Program

After becoming a registered value added reseller, apply for the Peak Partner Program. This award-winning program rewards partners for both performance and value-added contributions with a wide range of perks. Below are just a few of the many benefits of the program.

Profit and Rewards

Grow your business with increased profits and rewards.

- Instant Discounts on purchases of eligible hardware, accessories, and supplies
- Quarterly Volume Rebates
- Dedicated Market Development Funds
- Education discounts on eligible hardware

Partner Enablement

Take advantage of the latest tools and education Xerox has to offer.

- Training and Education — to get you up to speed on products, solutions and services
- Co-branded Marketing Tools — create custom campaigns with just a few clicks.
- Monthly sales/progress reports — review your performance and stay on track with sales goals
- Demos — Significant discounts on flagship products with our Demo Program
- Deal Registration

Programs/Solutions

Tap new revenue streams for your growing business.

- Managed Print Services — capture recurring revenue and create long term growth for your business
- Document Management Solutions — solve your customer's business problems with solutions like DocuShare®, Xerox® Scan to PC Desktop® and ScanFlowStore®
- Authorized Service Program — become a Xerox® Authorized Service Provider

Advanced MFP Program

The Xerox® Advanced MFP Channel Program allows qualified Peak Resellers to offer higher end color and monochrome multifunction printers to their customers. On top of the Peak benefits, resellers in this program can enjoy:

- Additional back-end rebates
- National product training
- Payment options
- Demo pricing

Talk with your Xerox® Partner Manager and see why the Peak Program is right for your business. 800-835-6100 or visit www.office.xerox.com/resellers

Managed Print Services

Broaden your reach and build your profits. PagePack® is our full-fleet managed print solution. Now you can capture all the pages in your customers' networks by seamlessly managing networked print devices — Xerox and non-Xerox — and add new recurring revenue to your business.

Three solutions in one:

PagePack 3.0 is comprised of three solutions to fit your needs:

PagePack — A managed print service solution for new and select existing* Xerox devices offering you the greatest profit potential.

PagePack NX (Non-Xerox) — Extending the PagePack MPS solution to the most popular printers and multifunction devices from Hewlett-Packard® and others in the future. Xerox branded toner is provided and service is optional; you have the choice to have Xerox coordinate service and maintenance kits or manage it yourself.

PagePack FM (Fleet Manager)* — A full fleet monitoring solution providing you remote visibility into your customer's networked print environment and notification when supplies or services are needed.

* Requires PagePack 3.0 certification

PagePack 3.0 — How it Works

Assess

- Successful MPS engagements begin with an assessment of the customer's printing environment.
- Certified Partners submit customer data to Xerox either through the QuickQuote or CompleteQuote online assessment tools and Xerox delivers a partner branded sales proposal.
- Position yourself as an advisor; shift the conversation from selling just the printer to providing a bundled cost-per-print solution, thus saving the customer money.

Design

- You design it. We build it. Choose from our three solutions to fit your customer's needs: PagePack, PagePack NX and PagePack FM.
- The PagePack contract is independent from the hardware purchase, allowing you to sell devices separately or bundle hardware in a lease agreement to meet the budget needs of your customers.
- You negotiate the final price with the end customer, we provide a fixed cost-per-page to you and you keep the difference.
- You choose the service delivery method for each contract.

Implement

- **Contracts.** Order the PagePack 3.0 contract online through our Service Contract Ordering Tool (SCOT.)
- **Meter reads.** Install the PagePack Assistant (PPA) software onto your customer's network computer to transmit meter reads automatically. This software will be branded with your logo, name and contract information — and it's free.
- **Supplies and service.** Order supplies and service on your customers behalf (through the PagePack Center) or let your customers do it themselves online through the PagePack customer portal.
- **Customer relationship.** You own the relationship, we provide the infrastructure.

Manage

- **Meter reads.** The PPA software on your customer's network computer automatically reports the daily page count.
- **Billing.** WE will bill you monthly, in arrears, based on the actual pages printed by your customer. You, in turn, bill and collect from your customers, based on your company's terms and conditions.
- **Supplies.** The customer puts in the supply order through a convenient Customer Portal and Xerox ships the supplies directly to your customer, free of charge (applicable to PagePack and PagePack NX only). PagePack FM customers put in supply orders and service requests through the Customer Portal, and the reseller is notified via email. Resellers take care of the supply and service for all PagePack FM notifications.
- **Service.** You choose the service delivery; either you can provide the service, or Xerox can do it on your behalf.
- **Technical Support.** Xerox provides free technical and program support during normal business hours.

Flexible

You determine the customer solution, pricing and billing schedule. Our solution also integrates with common billing and leasing companies. (ConnectWise, Autotask, and Great American Leasing.)

Own the customer relationship

Your customers order supplies and service online in the Customer Portal, accessible through the PagePack Assistant — (branded with your company's name and logo) — and depending on the contract, requests can be set to route to you for service delivery.*

* Authorized Service Providers only.

Supplies Management

With PagePack and PagePack NX supply orders ship from Xerox directly to your customers on your behalf. You will no longer need to order, stock, ship, invoice and collect on individual toner orders.

Consolidated Billing

You will receive a monthly consolidated bill once a month for all your PagePack contracts. Xerox also provides a detailed billing report that enables you to invoice each of your customers with full reporting of their printing activity and cost.

Online and In-person Deal Support

The family of PagePack Quote Tools, backed by Xerox field and sales support, assists you in crafting profitable Managed Print Service (MPS) engagements.

Training and Certification

PagePack 3.0 Certification is a nine-week mentoring program to help you transform your business to take advantage of the growing market for MPS and add profitable recurring revenue.

How PagePack 3.0 Opens a New Revenue Stream

With PagePack 3.0 you are now able to manage your customer's entire printer fleet giving you visibility to their print cost and volume. This enables you to refresh their fleet with more cost effective Xerox® PagePack eligible devices as their equipment ages and needs change. Active fleet management provides customer cost savings and increased profit for PagePack partners (PagePack and PagePack NX).

A Low-Risk Opportunity to Transform your Business

Capitalize on our knowledge, tools and support system to establish your customer base and revenue pipeline. We provide your team with our advanced assessment tools and marketing materials to land the deal, then Xerox provides a dedicated PagePack support staff, simple billing/pricing models and a robust training program to enable you to build a profitable MPS business.

Simple

Once the contract is set up and the PagePack Assistant software is activated on your customer's network, Xerox provides automatic device information and remote print network visibility (applicable to PagePack 3.0 Certified Partners only). Depending on the individual solution chosen, we will also provide supply fulfillment and service delivery.

Visit the Peak Partner website for additional information, sales tools and collateral.

Questions? Contact your regional Partner Manager or email pagepack@xerox.com

Put your business on the path to greater profits by becoming a Certified PagePack 3.0 Partner

1. **Submit an online PagePack Application**
2. **Participate in the PagePack 3.0 Certification program. www.xerox.com/thinkbig**

PagePack® 3.0 Platform

	PagePack Where pages lead to profit	PagePack NX Expand your managed print possibilities	PagePack FM Make every page count
Main features	Cost-per-page	Cost-per-page	Monitor and Manage
	Customized for new Xerox devices: Includes supplies and service.	Customized for non-Xerox devices: Includes supplies and service is optional (NX-T).	Monitoring for all network print devices: Supply and service notification only.
Supplies	Requested by the customer; fulfilled by Xerox.	Requested by the customer; fulfilled by Xerox.	Requested by the customer; fulfilled by Partner.
	Includes toner and maintenance kits. Shipping included at no additional cost.	Includes toner. Maintenance kits are optional (NX-T). Shipping included at no additional cost.	Request managed by Partner.
Service	Requested by the customer; fulfilled by Xerox or Partner.	Requested by the customer; fulfilled by Xerox or Partner.	Requested by the customer or partner; fulfilled by Partner.
	Parts and service included. Reimbursement available to Xerox Authorized Service Providers (ASPs).	Service is optional (no reimbursement available if delivered by Xerox.)	Request managed by Partner.
Support tools	Assessment Tools: OneQuote and CompleteQuote	Assessment Tools: OneQuote and CompleteQuote	Assessment Tools: OneQuote, QuickQuote, CompleteQuote
	Contract administration through the Service Contract Ordering Tool	Contract administration through the Service Contract Ordering Tool	Contract administration through the Service Contract Ordering Tool
	Sales and marketing collateral; extranet, QuickPitch, demo and trade-in program	Sales and marketing collateral; extranet, QuickPitch, demo and trade-in program	Sales and marketing collateral; extranet, QuickPitch, demo and trade-in program
Pricing and invoicing	Fixed cost-per-page for color and black and white	Fixed cost-per-page for color and black and white	Fixed cost-per-month per device
	Coverage clause for Graphic Arts printers	Coverage clause for non-Xerox color devices (FYI mono is coverage independent).	N/A
	Service charged as fixed base fee	Service charged as fixed fee (optional)	N/A
	Monthly bill	Monthly bill	Monthly bill
	Payment by credit card	Payment by credit card	Payment by credit card
Device management	Daily auto meter reads	Daily auto meter reads	Daily auto meter reads
	Customer monitoring portal PagePack Assistant (PPA) and Reseller client device management portal PagePack Center (PPC).	Customer monitoring portal PagePack Assistant (PPA) and Reseller client device management portal PagePack Center (PPC).	Customer monitoring portal PagePack Assistant (PPA) and Reseller client device management portal PagePack Center (PPC).
	Basic meter read reports. Advanced monthly and quarterly account reviews	Basic meter read reports. Advanced monthly and quarterly account reviews	Advanced monthly and quarterly account reviews

PagePack® 3.0 Solution

New PagePack Eligible Products

- Requires a PagePack Contract Agreement
- PagePack agreements are available in 1, 3, 4 and 5 year contracts²
- PagePack includes supplies and service for the duration of the contract
- For PagePack existing device pricing, contact the PagePack Assessment team at PrintAssessments@xerox.com.

Standard Office Products	Phaser® 3600
	WorkCentre® 3550 XM ¹
	Phaser 3635MFP
	Phaser 5550
	Phaser 4510
	Phaser 4600/4620
	WorkCentre 4250/SM, XM, XFM ¹
	WorkCentre 4260/SM, XM, XFM ¹
	Phaser 6360
	Phaser 6500
	Phaser 6600
	Phaser 6700
	ColorQube® 8570
	ColorQube 8870
	Phaser 6180MFP
	WorkCentre 6400
	WorkCentre 6505
WorkCentre 6605	
Peak Premier Products³	WorkCentre 5135/5150 ⁴
	WorkCentre 5225/5225A
	WorkCentre 5230/5230A
	WorkCentre 5325/5330/5335
	WorkCentre 5735/5740/5745/5755
	WorkCentre 7120/7125
	WorkCentre 7525/7530/7535/7545/7556
Hybrid Color Products^{3,4}	ColorQube 8700
	ColorQube 8900
	ColorQube 9201/9202/9203 ⁵
	ColorQube 9301/9302/9303 ⁵
Graphics Arts / A3 Color Tabloid Printers⁶	Phaser 7100
	Phaser 7400
	Phaser 7500
	Phaser 7760
	Phaser 7800

¹ Renewable in 1-year terms, subject to maximum 5% year increase ² PagePack is only available on P or M configurations

³ Peak Premier Authorized Channel Partners only ⁴ PagePack 3.0 Certified Partners only

⁵ US channel partners need to be in the Peak Premier Program and have completed/or are in the process of completing PagePack 3.0 certification.

⁶ PagePack eligible models used in Graphic Arts application carry coverage limits which determine the effective prices.

PagePack contracts are available for the following Standard Office Products on a deal basis (greater than 50 devices): Phaser 6280, Phaser 3250, Phaser 6128MFP, Phaser 3300MFP. Please contact your Partner Manager for a quote.

PagePack® 3.0 Solution

PagePack NX: Non-Xerox printers and MFPs Eligible Products

HP Products

LaserJet® 1200	LaserJet 5100	LaserJet P4515
LaserJet 1300	LaserJet 5200	Color LaserJet 2500
LaserJet 1320	LaserJet 8000	Color LaserJet 2550
LaserJet 2100	LaserJet 8100	Color LaserJet 2600
LaserJet 2200	LaserJet 8150	Color LaserJet 2605
LaserJet 2300	LaserJet 8150 MFP	Color LaserJet 2820
LaserJet 2420	LaserJet 9000	Color LaserJet 2830
LaserJet 2430	LaserJet 9000 MFP	Color LaserJet 2840
LaserJet 3390 MFP	LaserJet 9040	Color LaserJet 3600
LaserJet 4	LaserJet 9040 MFP	Color LaserJet 3700
LaserJet 4m	LaserJet 9050	Color LaserJet 3800
LaserJet 4000	LaserJet 9050 MFP	Color LaserJet 4600
LaserJet 4050	LaserJet M1522 MFP	Color LaserJet 4650
LaserJet 4100	LaserJet M2727 MFP	Color LaserJet 4700
LaserJet 4100 MFP	LaserJet M3027 MFP	Color LaserJet 5500
LaserJet 4101 MFP	LaserJet M3035 MFP	Color LaserJet 5550
LaserJet 4200	LaserJet P1005	Color LaserJet CM1017MFP
LaserJet 4250	LaserJet P1006	Color LaserJet CM2320
LaserJet 4300	LaserJet P1505	Color LaserJet CM3525
LaserJet 4345 MFP	LaserJet P2015	Color LaserJet CM3530
LaserJet 4350	LaserJet P2035	Color LaserJet CM6030
LaserJet 5	LaserJet P2055	Color LaserJet CM6040
LaserJet 5M	LaserJet P3005	Color LaserJet CM6015
LaserJet 5N	LaserJet P3015	Color LaserJet CP2025
LaserJet 5si	LaserJet P4014	Color LaserJet CP3505
LaserJet 5000	LaserJet P4015	

Lexmark Products

Lexmark E120	Lexmark E352	Lexmark T630
Lexmark E230	Lexmark E450	Lexmark T632
Lexmark E232	Lexmark T420	Lexmark T634
Lexmark E234	Lexmark T430	Lexmark T640
Lexmark E240	Lexmark T520	Lexmark T642
Lexmark E250	Lexmark T522	Lexmark T644
Lexmark E330	Lexmark T610	Lexmark X620
Lexmark E332	Lexmark T614	Lexmark X630
Lexmark E340	Lexmark T616	Lexmark X632
Lexmark E342	Lexmark T620	Lexmark X634
Lexmark E350	Lexmark T622	

Check out the reseller website for additional information, sales tools and collaterals. Questions? Contact your regional Partner Manager or email pagepackprogram@xerox.com.

Xerox eConcierge® — Replenish your revenue

What is the Xerox® eConcierge service?

Sell more Xerox printers when you include free service coverage through the Xerox eConcierge program and watch your recurring supplies revenue grow. Expand your supplies sales for Brother, HP, Lexmark and other leading brands too.

The most profitable customers are repeat customers. With the Xerox eConcierge service you can expand your repeat business, increase customer loyalty, and offload administrative order taking and fulfillment tasks. The Xerox eConcierge service uses the power of the cloud to streamline the process of ordering and fulfilling printer supplies for you and your customers.

All of their orders are placed through your company's online supplies store — built and hosted on your behalf by Xerox. The Xerox eConcierge service offers robust security with minimal impact to your network. It encompasses supplies for networked printers and multifunction systems including Xerox, HP, Lexmark and Samsung, with more to follow. For larger businesses, it can be a strategic first step toward implementing a Managed Print Service.

The online interface is easy to use and includes online help. There are three options for supplies pricing: MSRP/ESP, MSRP/ESP \pm X%, or custom pricing you upload via spreadsheet. You can set up primary and secondary distributors; and pricing & shipping globally, via a user-defined customer category, or by individual customer as needed. You can update your pricing per item or by uploading a spreadsheet.

Our market research reveals businesses with less than 100 employees are key prospects for the Xerox eConcierge service. Among them, interest in this solution is high. The service is an excellent alternative to our PagePack® Managed Print Service, which may be a better solution for medium and large companies, or for customers who are reluctant to sign a Cost Per Print Agreement.

Key reseller partner benefits

- Capture ongoing supplies revenue — ensure every supplies order for your customers' networked printers is purchased from you.
- Influence printer sales — positions your company as a preferred provider for more Xerox printer sales and referrals.
- Improve your cash flow — with each credit card transaction you book the revenue first, then pay your distributor on terms.
- Expand your reach — sell supplies for networked printers from Xerox, HP, Lexmark, Brother and Samsung, with more to follow.
- Increase service revenue — ensures Xerox Authorized Service Providers (ASPs) receive all repair business for their eligible Xerox printers and MFPS.
- Put your business on your customers' desktops — the service is co-branded, with your company prominently displayed, backed by Xerox.
- Build customer loyalty — the service is proactive, easy-to-use, quick, convenient, competitive and includes rewards — all the qualities your customers want from their most valued suppliers.
- Increase customer interactions — more positive interactions contribute to your value as a technology provider — all with minimal overhead.
- Offload inventory and fulfillment — offload the expense of order taking, inventory management, and fulfillment to your distributor(s).
- Reduce overhead — once the solution is set-up, there's virtually no overhead. You simply manage your pricing and monitor order status through your Xerox eConcierge Partner Portal.
- Expand your portfolio — the service is easy to add to your solutions offerings, with minimal sales training required.

Demand generation by Xerox

Xerox is driving awareness and demand for the service through a wide variety of media including online, print, and press campaigns. Direct inquiries will be referred to Xerox eConcierge Providers. Promotional activity details will be communicated via the ChannelFlash newsletter and the reseller website: www.office.xerox.com/resellers.

Make your customers' office life a little easier

The Xerox eConcierge® Supplies Assistant desktop application monitors networked printers and MFPs, alerting customers when their supplies need to be replenished. Customers order supplies online from your branded store, with store hosting, infrastructure and security managed by Xerox. Shipping and fulfillment is handled by your preferred distributor, so you can concentrate on capturing additional repeat revenue streams.

Key customer benefits

- Reduces printer maintenance — the Xerox eConcierge service automatically tracks supply levels and sends customers a reminder when supplies are low.
- Earns service benefits — after 30 days and the second supplies order per printer, customers earn extended service coverage on eligible Xerox products*, worth an average of \$320 each year.
- Eliminates confusion — the Supplies Assistant application identifies printer models and supplies part numbers so customers and resellers don't have to figure them out.
- Streamlines ordering — fast, easy ordering from your company's online supplies store.
- Speeds delivery — supplies are quickly picked, packed and shipped from your preferred distributor, on your behalf, directly to your customers.
- Eliminates rush charges — with the Xerox eConcierge service, printer supplies orders can be placed in a timely manner, so premium shipping charges are an expense of the past.
- Provides control — the service is contract free, without obligation. It's so easy to use and convenient, once customers try it, they'll continue to use it.
- Consolidates purchasing — the Xerox eConcierge service provides one-stop shopping convenience and efficiency for printing supplies for Xerox, HP, Lexmark and Samsung, with more to follow.
- Includes support — free technical support for the service is just a phone call away.

Leverage your success options

Xerox offers a full range of sales support resources and tools to help support your sales of the Xerox eConcierge service. Use them in your marketing and sales presentations, emails, and follow-ups. The Xerox eConcierge solution is a unique differentiator and a great way to provide a valuable service to your customers. A full array of sales tools are available to help you sell the Xerox eConcierge service:

- Online video overview
- Prospect & customer FAQs
- Online demo
- Technical information
- Product brochure
- Email builder

Virtually free of charge

For your customers, the service is not only free, it actually "pays" them with service rewards valued at \$320 annually for each eligible device*.

For Channel Partners, the service itself is free. Partners receive use of an eCommerce delivery system developed, maintained and hosted at no cost, along with a custom Partner-branded version of the Supplies Assistant application for their customers. Because the Xerox eConcierge service supports credit cards, nominal fees for transaction processing — negotiated at very competitive rates — are charged by our partner e-online data, for their service. The average profit on a single supplies order is enough to cover their monthly fee.

* Xerox will provide free extended service coverage over the normal supported life of that Xerox® product as long as you continue placing your supply orders through the Xerox eConcierge service. The coverage will be the same as what was provided when the device originally shipped — quick exchange, depot repair or on-site. Xerox reserves the right to discontinue the service reward for a specific model at any time.

Eligible Products

The system includes OEM supplies for Xerox, HP, Lexmark, Brother and Samsung laser and Solid Ink printers and multifunction systems that are not typically covered under full service maintenance agreements. A complete list of supported products is available on the Xerox Reseller website. More will be added over time, based on demand. You may choose to include all or a subset of these products in your store's inventory.

Third party supplies are not available

The Xerox eConcierge service includes only OEM supplies.

Supplies Assistant desktop application

The desktop application performs two key functions. One polls networked printing devices through SNMP and HTTP protocols to monitor supply levels and status. The second provides a password protected user interface for you to view the supplies status of all of your selected network printers. When it's time to place an order, simply login to your Xerox eConcierge online store. Your order is protected by industry standard secure data transfer and encryption.

Security

The Supplies Assistant desktop application uses SNMP communications protocol to discover and identify printing devices on the network. Upon discovery, SNMP and HTTP are used to monitor supply levels and status with READ-ONLY access.

When notified of low supply levels, customers place orders directly through the Xerox eConcierge service. Credit card transactions are processed through a secure gateway provided by Authorize.net®, whose parent company is CyberSource®, a Visa® company. Credit card information is used on a transaction basis and is not retained in the system. Authorize.net provides robust security for transactions with certification from the Better Business Bureau®, participation in Trustwave's Trusted Commerce™ program, and membership in ETA.

Basic information about your printers, such as IP addresses, model numbers, supply levels and billing information* is exchanged between the external Xerox eConcierge cloud (a secure Xerox server) and the desktop application, through a secure 128-bit encrypted, HTTPS, Secure Sockets Layer (SSL) connection.

* Billing information for Xerox® printers

System requirements

The Supplies Assistant is installed on a network computer with access to the printers chosen for the service. This is typically the PC of the person assigned to monitor and order printer supplies, but it can be installed on multiple computers. The computer(s) must be turned on during normal business hours to facilitate printer status updates, but the user is not required to be logged in to the Supplies Assistant application to receive status alerts. The desktop application may also be installed on a network server with a keyboard, mouse, and display. Minimum computer specifications are as follows:

- Microsoft Windows XP (Home or Professional), Vista, Windows 7, Mac OS 10.5 or greater.
- Network Transmission Control Protocol (TCP/IP) active.
- User Datagram Protocol (UDP) active.
- Browser: Internet Explorer 7 or Firefox 3.6 on XP or Vista; Internet Explorer 8 or Firefox 3.6 on Windows 7; Safari 5.0.1 on Mac OS 10.5 or greater.
- 120MB RAM (70MB application, 50MB for monitoring service)

Proxy server access

The Supplies Assistant connects to the cloud through the Internet. Offices utilizing a proxy server for Internet access need to provide the proxy server's IP address and Port number during setup of the Supplies Assistant desktop application.

Printer requirements

The Xerox eConcierge® service supports a range of printer brands including Xerox, HP, Lexmark, Brother and Samsung, with more to follow. Printers connected via USB are not accessible. Printers under a Managed Print Service such as PagePack® 3.0 are not eligible. Printers must be SNMP-based devices, located on the network, with support for the following MIBs:

- RFC 1514/2790 (Host resources MIB v1/v2)
- RFC 3508 (Printer MIB v1)
- Private Manufacturer MIB for select devices

Add printers automatically

The Supplies Assistant relies on a standard TCP/IP network port to monitor printers. The printer discovery function of the desktop application performs an IP address sweep to identify eligible printers on a customer's network. The discovery process runs with minimal network impact. It explores the same subnet that the host computer is connected to. The discovery process is complete when:

- All of the printers on the network have been located
- The discovery time limit is reached
- Customer ends the discovery process

During the IP address sweep, a single packet is sent to every IP address on the subnet. Any device that responds is "discovered" as a live IP address. The client application then queries the live IP addresses to identify SNMP-enabled printing and non-printing devices. Basic information such as make, model, serial number, consumable status, etc. is added to the client interface as it is discovered. You can then edit the list of available printers.

Once selected, the printers will be queried periodically (default is every five minutes) for updates on printer status and consumable levels. This information is transferred to the cloud where it is used to update the client application and track each printer's free service eligibility. The data transfer occurs once daily or when a printer's consumable reaches a reorder point. When a new printer is added to the network you can add it to the client application by entering its IP address, DNS Name or re-running printer discovery.

Add printers manually

You can stop the automatic printer discovery process at any time, for example when all of the required printers have been found. Alternatively, you can bypass the printer discovery process and add specific printers to the client application by entering network IP addresses or DNS Names into the application. This alternate method is useful if the printer discovery process fails to discover any required printer.

Network impact of printer discovery

Although network administrators will see a steady stream of packets on their network during the printer discovery process, the network impact is no more than 7 KB per printer. Likewise router usage logs will record multiple entries, but the impact is minor. The network impact of printer discovery for a customer with ten networked printers can be calculated as follows: 10 (printers) × 978 (bytes/printer) = 9.5 KB.

Network impact of updating printer status

The client application monitors the designated network printers once every five minutes to update their status and supply levels. After an initial poll "handshake", the application and the printer exchange a short series of queries and responses until the data for each device is complete. The network impact of polling and gathering historical data once every five minutes for a fleet of ten printers, over a one month period, can be calculated as follows:

Consumable data gathering

10 (printers) × 144 (polls per day) × 30 (days) × 36,611 (bytes/printer) = 1.5 GB/month

Note: It takes approximately 5 minutes to poll 10 printers. The interval between polling queries is 5 minutes.

Historical print data gathering

10 (printers) × 30 (days) × 36,611 (bytes/printer) = 10.7 MB/month

Note: Historical print data are only gathered for select Xerox printers.

Total network impact

Using the previous examples, the total monthly network impact of the Supplies Assistant desktop application is: 9.5 KB (discovery) + 1.5 GB (status poll) + 10.7 MB (historical data) = 1.51 GB/month.

Internet bandwidth impact

The Supplies Assistant desktop application communicates securely with the Xerox eConcierge® cloud over the internet using encrypted data. It uploads shipping and billing, and user account information. It downloads information on printers, orders, and shipments. The exact impact of this data transfer is dependent on the number of printers managed, but it's on the same order as a web service such as Gmail or Yahoo mail.

The Supplies Assistant also passively communicates with the cloud to update printer consumable status and retrieve Alerts and current printer status information. The impact of the total daily passive communications for a fleet of ten printers can be calculated as follows:

Passive download

10 (printers) × 1 (times/day) × 300 (bytes/printer) = 2.9 KB

Passive upload

10 (printers) × 1 (times/day) × 1700 (bytes/printer) = 16.6 KB

Total passive Internet throughput = 19.5 KB/day

Set up your new revenue stream

The initial setup of the Xerox eConcierge service for your company will take a few hours online. Call the Xerox eConcierge support team at 866-852-4352 for help or refer to the Xerox eConcierge Account Setup Guide for resellers.

Your Xerox eConcierge Partner portal includes a webpage where your customers can download the Supplies Assistant desktop application, custom-made for your company. Download, installation and setup of the Supplies Assistant is easy and quick. The time the initial Printer Discovery takes will depend on the size of the customer's network.

Once your Xerox eConcierge supplies store is set up for business you'll be ready to enjoy the long-term benefits of the industry's easiest, quickest way to capture recurring printing supplies orders. To get started visit the Xerox Reseller website www.office.Xerox.com/resellers

For a list of eligible products and for more information visit www.Xerox.com/eConciergeSignUp or contact Xerox eConcierge Support 866-852-4352.

Value of Color

Advantages of Using Color

Although many business customers are taking advantage of the value of color in their printed communications, the transition from black and white has not been as rapid as anticipated. Color printing has emerged from designer studios and ad agencies and is working its way into mainstream business. If you find yourself in conversation with a customer who has yet to embrace color, you may find the following value statements helpful.

The advantages of using color in today's office environment include:

Capturing Attention

- Color emphasizes critical information and conveys a sense of professionalism: Using color can keep your materials on the desk and out of the wastebasket
- Color increases a reader's attention span and recall by 82%*: Information is more likely to be remembered if it stands out in color
- Color makes an impression that is 39%* more memorable: Direct mail pieces and collateral materials leave a longer-lasting impression if they're in color

Enhancing Productivity

- Color reduces search time by as much as 80%*: Lengthy documents can be made more understandable by highlighting important information in color
- Color reduces errors by 80%*: Highlighting important information and instructions can help customers fill out forms correctly the first time, and every time

Improving Communication

- Color increases comprehension by as much as 73%*: That makes sales presentations run more quickly and effectively
- Color speeds learning and retention by 78%*: Educating your staff is a time-consuming process that can be drastically shortened by using color

Boosting Sales

- Color helps sell up to 80%* more: Collateral materials can help generate more sales with the application of color
- Color can improve brand recognition by up to 80%*: Improved brand recognition can lead to increased sales

Matching Applications

- Users expect color from their applications (Excel, PowerPoint, graphics applications, etc.) and from web content, and from the print output from those applications

* Sources: Green, Ronald E., "The Persuasive Properties of Color", *Marketing Communications*, and *Modern Office Procedures*, "Grasp Facts Fast with Color"

Target Markets for Color Printers

There are traditionally four broad categories for color printer applications:

- Businesses use color to impress, convince, sell ideas, improve clarity and communicate more effectively.
- Graphic arts and creative communities use color printers at the design level to develop comps and pre-press proofs for client approvals.
- Engineering and Scientific users have long known the value of color to aid in data analysis and to help simplify complex information.
- Print-on-Demand services meet the high quality and rapid turnaround demands for jobs such as real estate flyers, in-store signage and labels, and restaurant menus.

Additionally, a wide variety of users are commonly printing color-intensive pages off the Internet, creating proposals with color charts and graphics, generating in-house communications, and incorporating color into their everyday correspondence and reports. The opportunity for expanding color into the networked office is almost limitless.

This alphabetical listing of target markets represents major examples where color printing can have a significant impact. It is not all-inclusive, and you will find many opportunities not represented here.

Business Objectives	Key Questions	Key Applications
<p>Accounting</p> <p>Track, monitor and report assets, liabilities, revenue and expenses Ensure effective use of internal funds on account payables and receivables Prepare tax forms and reports Maintain cash flow</p>	<p>Do you wish to ensure a higher response using color? Do you need to get attention with color spreadsheets, graphs and charts? Is there a need to highlight important information on tax forms/reports? Can highlighting in color enhance the effectiveness of presentations/reports?</p>	<p>Internal forms and memos Spreadsheets Letters Billing statements Invoices Audit reports Tax forms</p>
<p>Administration</p> <p>Ensure efficient business functions Oversee facility management and set administration guidelines Develop policy documentation Manage business operations and facilities</p>	<p>Do you have a need to create effective internal signs highlighting information using color? Would full color photos/drawings of facilities be useful in presentations/posters/other documents? Would color enhance the effectiveness of policy/procedure documents? Would meeting agendas be more effective using color to highlight start/end times, speaker information, etc.?</p>	<p>Complex documents and manuals Internal forms Memos, letters Meeting agendas Presentations Forms, surveys Signage Calendars</p>
<p>Design/Engineering</p> <p>Prepare design plans Develop product specifications Develop policy documentation Shorten product design cycle</p>	<p>Do you print your CAD/CAM color graphics in color? How do you prepare additional copies? Have you started using different colors to identify different items on the same engineering print?</p>	<p>Technical drawings and reports Long and complex documents Graphics Design schematics Graphs and charts</p>

Target Markets for Color Printers

Business Objectives	Key Questions	Key Applications
<p>Financial Services</p> <p>Develop and monitor corporate budgets Determine pricing Invest company assets</p>	<p>Are financial statements printed in color? How are corporate budgets developed and monitored? Do you wish to add color to presentations, flipcharts, and transparencies to make them more effective? Do you send confidential information to an outside printer?</p>	<p>Presentations Long and complex documents Internal forms, memos, letters Audit reports Accounting statements Charts/graphs Spreadsheets Payroll checks</p>
<p>General Management</p> <p>Maintain business development functions Assign roles and responsibilities Set priorities Execute corporate decisions in conjunction with relevant departments</p>	<p>Is the initial layout of the annual report done here? Is there a need to ensure that critical information is read and acted upon? Would you like to focus attention on key points in presentation materials? Do you create internal mailings for different groups? Would you like to highlight pertinent information relating to each group?</p>	<p>Internal forms Letters Organizational charts Spreadsheets Quarterly reports Meeting agendas Roles and responsibilities documents</p>
<p>Legal</p> <p>Protect/defend against defamation, patent/copyright violations and litigation Advise on legal policies Interpret statutes Execute legal documents</p>	<p>Can you benefit from enhancing courtroom presentation materials by using full color or highlights? Is there a need to highlight confidential information with color to draw attention before distribution? Can corporate policy information be highlighted so that it is not overlooked? Do you think that highlighting clauses in contracts will be able to draw more attention for your customers?</p>	<p>Complex documents and reports Presentations Contracts Court displays Internal forms, letters and memos Meeting agendas</p>
<p>Maintenance</p> <p>Maintain all facilities and equipment Evaluate changes Minimize job hazards</p>	<p>Do you have a need to draw attention to changes in utility maps or construction drawings? Are safety/compliance posters created in-house with needs for multiple copies for various locations? Do you wish to reduce potential hazards and/or injury with posters and warnings in full color? Do you use highlight color on important information on technical reports?</p>	<p>Technical reports Response forms Surveys Safety posters Instructional guides, posters Rotation schedules Policy documents</p>

Target Markets for Color Printers

Business Objectives	Key Questions	Key Applications
<p>Manufacturing</p> <p>Develop production schedules and meet deadlines Schedule work and workers Produce quality products Keep cost of production to a minimum</p>	<p>Do you prepare instruction manuals for workers? Do you need to prepare color signs quickly to identify rush jobs, defects, move tickets, labels, expensive raw materials, etc.? Would it reduce errors if maintenance instruction sheets had photos of units being maintained? Can you minimize confusion with color-coded production and work schedules?</p>	<p>Equipment operating instructions Maintenance procedures Job postings Shift changes Production schedules Safety posters Technical reports</p>
<p>Personnel</p> <p>Interview and hire qualified personnel Monitor employee satisfaction and performance Establish communication procedures, guidelines and support functions Manage the diversified workforce</p>	<p>Do you have the need to highlight important staffing information notices, announcements, or other special communications? Do you distribute a company newsletter, magazine or other publication? Are photographs part of your record-keeping program? Do you need to draw attention to important changes in benefits, policies and procedures?</p>	<p>Organizational charts Promotional notices Company newsletter Manuals Application forms Event posters, calendars Questionnaires Job postings and announcements</p>
<p>Purchasing</p> <p>Obtain high-quality products and services Communicate with vendors Negotiate cost, terms and conditions</p>	<p>How many print cartridges are ordered per year to support the company's installed black and white and color printers? How much is spent annually to ensure that your printers are working properly? How much color work is sent out and how much does this cost? When sending out requests for bids, do you wish to emphasize key areas with color?</p>	<p>Invoices, billing statements Proposals, contracts Purchase requirements, orders Inventory lists Mailing labels Vendor history reports Forecast reports</p>
<p>Quality Control</p> <p>Determine product standards Establish compliance rates Report findings Assure that products and services meet quality specifications</p>	<p>Can color be included in reports and drawings to highlight company compliance? Are surveys/questionnaires used that require prompt responses? Can quality reporting be more effective using color highlights to maximize degree of quality control? Have you considered using color in your presentations to make them more effective?</p>	<p>Drawings Technical reports Manuals Questionnaires, forms Response forms and surveys Parts catalogs Presentations</p>

Target Markets for Color Printers

Business Objectives	Key Questions	Key Applications
<p>Research and Development Research, design and develop new products/services Evaluate design considerations Bring quality products/services to market in a timely manner</p>	<p>Do you send customer letters, forms and surveys that require a timely response? Do you wish to draw attention to presentations with full-color overheads? Are multiple copies of color presentations distributed to inside/outside groups? Are technical reports prepared in-house or sent outside?</p>	<p>Manuals Internal forms Technical reports Complex documents Drawings Questionnaires Memos, letters</p>
<p>Sales and Marketing Sell products at a profit Create the proper company image for the customer through marketing and communications activities Develop advertising and incentives to influence buying Conduct research on business direction and trends</p>	<p>Are you paying large outside costs for design work that could be done in-house? Do your sales ideas/marketing pitches include color images? Are you including color in your proposals and presentations to prospective buyers? Do you wish to highlight sensitive/important material to help customers in decision making?</p>	<p>Presentations, proposals Signage, posters Reports, product guides New product announcements Training materials Newsletters, surveys Journals Market literature, pitchbooks</p>
<p>Training Design, develop and deliver training Certify completion/competency Meet employee development requirements</p>	<p>What visuals do you give for training purposes? How is color added and why? Are hard copies of presentations made available as handouts? Do you produce course completion/competency certificates using color? How can color be used to emphasize critical information in manuals and self-paced training?</p>	<p>Surveys, evaluations Response forms Calendars Training manuals, workbooks Handouts, orientation materials Article/photo/illustration reprints Recruitment materials</p>

Hybrid Color Plan

Great color, real savings.

The Hybrid Color Plan for the ColorQube 8870, ColorQube 8900 and ColorQube 9300 Series puts customers in control of per-page costs, helping them realize significant savings on 70% of the color printing they do every day. They get exceptional value, a total cost of ownership that's hard to beat and breakthrough color pricing — a unique Xerox offering.

The Hybrid Color Plan classifies pages based on the actual amount of color used. Pay less for pages with less color — no more paying expensive color prices for low-color coverage documents. This doesn't mean that every document needs to be printed in draft mode either. Real savings comes without sacrificing print quality.

Most standard cost-per-copy plans charge a fixed market rate for black-and-white pages and a fixed market rate for color pages. This may be good for full color coverage or black-only documents, but it doesn't take into account that the majority of office color pages have only low to moderate amounts of color on the page.

How it works:

The ColorQube family of products create images by printing tiny spots (called pixels) of black and color on the page. The machine automatically counts how many color pixels are used to produce each printed page. Individual pages are tallied on three separate meters in the machine based on how many color pixels are on the particular page.

Color that's easy to afford.

Hybrid Color Plan combines the affordability of purchasing supplies with the convenience of metered billing. The following choice of metered plans put customers in charge:

Black + Useful Color — Black-only pages and pages with low color coverage are billed at the black-only rate. Examples include typical emails, memos and Microsoft Word documents.

Everyday Color — Pages with moderate color coverage are billed at slightly more than the black-only rate. Examples include typical flyers and Microsoft Excel and PowerPoint documents.

Expressive Color — Pages with high color coverage are billed at the current market rate for color. Examples include typical photos, brochures, newsletters and marketing materials.

Print color for only pennies!

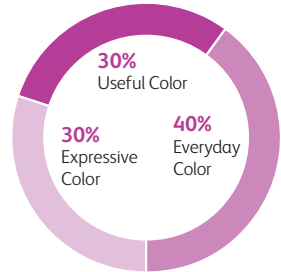
The Hybrid Color Plan adds new options to standard cost-per-copy plans — Useful Color and Everyday Color — so pay less for using smaller amounts of color!

The ColorQube 8870, 8900 and 9300 Series Hybrid Color Plan helps take advantage of high-impact color by offering a metered plan that classifies documents based on the actual amount of color used — no more paying full-color prices for low-color documents!

The ColorQube 8870, 8900 and 9300 Series dramatically reduce the price of color prints for the office. No more worrying about the cost of color — print color everyday!

Typical Office Document Color Distribution

Office color documents can be classified by the amount of color used. According to Xerox research, the following is a breakdown of color documents in a typical office environment*:



* This distribution may vary by customer location and does not include black-only pages.

Environmental Impact

Xerox® Solid Ink printing technology has environmental responsibility built right in. Users will be glad they decided to purchase a printer based on Solid Ink technology for a wide variety of reasons.

Less Waste

Simply put, Xerox® Solid Ink products generate 90 percent less waste than comparable laser-based products. The difference is clear when one compares the amount of waste each product type generates:

- Average Color Laser Printer — 246 lbs. of waste produced from printing 4,000 pages per month for 4 years
- ColorQube® 8870 printer — 19 lbs. of waste produced from printing 4,000 pages per month for 4 years

Since Solid Ink produces 90 percent less waste, users:

- Create less waste for landfills
- Have no cartridge returns
- Reduce CO₂ emissions from shipping bulky packages

Less Weight

Solid Ink products utilize supplies that weigh much less than those utilized by comparable laser devices because of the cartridge-free design of Solid Ink, as well as the absence of additional consumables like print cartridges, fusers and imaging units.

The simplest measure of this is to look at each product type's ratio of number of pages printed per kilogram of supplies. The results are striking:

- Average Color Multifunction Laser Printer — only 798 printed pages per lb. of waste
- ColorQube 8900 Multifunction Printer — an astonishing 3,304 printed pages per lb. of waste

Since Solid Ink supplies weigh less, users:

- Save on shipping costs
- Reduce CO₂ emissions from shipping bulky packages

Less Space

The days of overstuffed storage cabinets are coming to an end. With Xerox® Solid Ink, users have fewer supplies to replace and need less storage space to store them — nearly 6 times less space than a typical color laser printer. Plus, ink is the only consumable, and Solid Ink packages are small enough to easily fit in a desk drawer.

Since Solid Ink consumables take up less space, users:

- Save on shipping costs
- Need less in-house storage (floor space/cabinets)
- Reduce CO₂ emissions from shipping bulky packages

Other highlights include:

Rock-solid Reliability

Designed with a straight-forward, virtually jam-free paper path and far fewer moving parts, Xerox® Solid Ink products are robust enough to handle your daily workloads.

Media Independent

There's no need for "special" recycled paper with Solid Ink. Print on any recycled stock — or almost any media, period — and get vibrant, high-quality color. Plus, Solid Ink prints are completely recyclable.

Cartridge-free

Solid Ink is just that: solid. Unlike laser print cartridges, Solid Ink is safe to handle, and there's nothing to spill, leak or smudge on your clothes.

"Top it off!"

Unlike toner cartridges that have to run empty before being replaced, users can top off the Solid Ink loaded in their printer anytime to avoid unexpected downtime.

Efficient Printing

The Solid Ink printing process produces nearly 100 percent ink-to-page transfer during normal printing.



Phaser® 6010

Color Printer

Great color. Small size.
Built for sharing.

Selling Points

Outstanding color.

- Proven Hi-Q LED print engine consumes low energy and space and produces low noise. It's the same breakthrough print engine technology found in some of our higher-end graphic-arts devices.
- A print resolution of up to 600 x 600 x 4 dpi delivers an amazing 16 shades of color per pixel. That means a wider color range for more impressive business graphics.
- Unique Xerox® EA Eco toner technology gives crisp text and printed images with superior gloss, detail and clarity. Plus, a low fusing temperature helps conserve electricity. It's the same high-quality toner used in our professional graphic-arts color devices.

Easy in the office and easy on the network.

- The main paper tray supports a wide range of custom media and sizes, from labels to card-stock to envelopes. A convenient 10-sheet manual feed slot lets you feed media and envelopes without opening and loading the paper tray.
- Easy installation onto the network and pre-loaded toner cartridges make this printer virtually plug-and-play.
- The CentreWare® IS internal web server lets you check the status of a print job or manage the device without leaving the computer.
- Super-quiet operation lets the user keep the printer nearby for distraction free convenience.
- Only four replacement items: the ultra-slim, easy-to-load toner cartridges that come with less packaging and take up less storage space.

Productive performance.

- Whether you choose USB or network connectivity, the Phaser 6010 printer means business for your desktop or small team, providing real-world print productivity and a host of built-in features.
- Superior performance gets jobs out fast, with print speeds as fast as 12 ppm for color and 15 ppm for black-and-white.
- With a 384 MHz processor and 128 MB standard memory, the Phaser 6010 handles daily workload well — even pages with graphics, photos and charts.

Target Markets

Inkjet Replacements

Customers who have used inkjet printers in the past and are now considering a faster, more cost-effective printer. They are familiar with color and have high expectations when it comes to print quality from a printer.

Monochrome Migration

Customers with black-and-white printers who want a color device that's fast enough in black-and-white to still handle their monochrome applications.

First Generation Color Replacement

Customers who own a color printer and are now looking for a replacement that has more features and a lower price than the one they previously purchased.

Corporate Color Roll-out

Generally big bids where IT departments have decided that color is now reliable and cost-effective enough for departments or remote branches in the organization. IT is likely to be very cost-conscious, especially in terms of TCO, and have specific applications that require color.

Specifications



	Phaser 6010N
Speed	Up to 12 ppm color / 15 ppm black-and-white
Duty Cycle	Up to 30,000 pages / month ¹
Paper Handling Paper Input	Main Tray: 150 sheets, Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 215.9 x 355.6 mm
	Bypass Tray: 10 sheets, Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 215.9 x 355.6 mm
Paper Output	100 sheets
Two-sided Printing	Manual
Print First-page-out Time	As fast as 17 seconds color / 14 seconds black-and-white
Resolution (max)	1200 x 2400 dpi
Processor	384 MHz
Memory	128 MB
Connectivity	USB 2.0, 10/100Base-T Ethernet
Page Description Languages	Host-Based
Print Features	PANTONE® Color calibrated solid-color simulations, Watermarks, Poster printing, N-up, Custom page sizes, Fit to page, Scaling, Built-in support links, Run Black, Black and white only print mode, Draft mode, Collation, Skip Blank Pages
Security	IP Filtering, SNMPv2, IPv6
Warranty	One-year quick-exchange warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Competitive Comparisons

	Xerox® Phaser® 6010N	HP® LaserJet® CP1525NW	Konica Minolta® magicolor 1650EN
Print Speed	Up to 12 ppm color / 15 ppm black	Up to 8 ppm color / 12 ppm black	Up to 5 ppm color / 20 ppm black
First-page-out Time (seconds)	As fast as 17 seconds color / 14 seconds black	As fast as 32 seconds color	As fast as 22 seconds color / 13 seconds black
Technology	LED	Single-pass laser	Laser
Processor	384 MHz	600 MHz	400 MHz
Page Description Languages	Host-based	HP PCL® 6/5c, HP PostScript 3 emulation	PCL 5c/e/6, PostScript 3
Memory (std / max)	128 MB / 128 MB	128 MB / 384 MB	256 MB / 256 MB
Duty Cycle (up to)	30,000 pages / month	30,000 pages / month	35,000 pages / month
Print Resolution	600 x 600 x 4 dpi	600 x 600 dpi	600 x 600 dpi, 9600 x 600 dpi enhanced
Automatic Two-sided Printing	Not available	Not available	Optional
Paper Capacity (std / max)	160 / 160 sheets	150 / 150 sheets	200 / 700 sheets
Output Capacity (std / max)	100 sheets	125 sheets	100 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 163 gsm	60 to 163 gsm	60 to 200 gsm
Connectivity	10/100Base-T Ethernet, USB 2.0	10/100Base-T Ethernet, USB 2.0, Built-in wireless	10/100Base-TX Ethernet, USB 2.0
Device Management	CentreWare® Web, CentreWare Internet Services, Email alerts, PrintingScout®	SNP alerts, HP Toolbox	PageScope Net Care Device Manager, PageScope Web Connection, PageScope Network Setup, PageScope EMS Plug-Ins (Tivoli Netview, CA Unicenter, HP Open View, Microsoft Management Console [MMC]), PageScope Plug and Print, PageScope Direct Print, Status Monitor
Dimensions (w x d x h)	15.5 x 12 x 9.2 in.	15.7 x 17.8 x 10 in.	15.6 x 15 x 10.8 in.
Weight	23.4 lbs.	40 lbs.	33 lbs.
Warranty	One-year Quick-exchange warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year product exchange warranty	One-year warranty

Consumables, Options and Services

	Part Number	Details
Consumables 6010 Toner Cartridges	106R01627	Cyan: 1,000 print capacity ¹
	106R01628	Magenta: 1,000 print capacity ¹
	106R01629	Yellow: 1,000 print capacity ¹
	106R01630	Black: 2,000 print capacity ¹
Service Agreements 6010 Annual Quick-exchange Service	E6010QA	One-year quick-exchange service; available on an annual basis
6010 Two Additional Years Service	E6010Q3	Two additional years of extended quick-exchange service; available only in the first 90 days of product ownership
6010 Three Additional Years Service	E6010Q4	Three additional years of extended quick-exchange service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

Phaser 6010N

- Printer unit
- Toner cartridges
 - 500 page¹ black and color
- World Kit
 - Software and Documentation CD
 - Installation and Quick Use Guide
- Power Cord (per country)



Phaser® 6500

Color Printer

The right colors,
the easy way.

Selling Points

The colors your business needs.

- Outstanding print quality. A print resolution of up to 600 x 600 x 4 dpi makes printed communications stand out and grab attention.
- True Adobe® PostScript® 3™ printer language. Count on consistently precise print jobs with bright, true colors and superior graphics.
- Advanced toner technology. Xerox®-exclusive EA Toner uses particles engineered for uniform size and shape, producing superior image detail and line definition, and text that's sharp and clear.
- Always the right color. PANTONE® Color calibrated solid-color simulations and Xerox® Color Correction technology ensure results that match expectations.

Ready to help.

- Print and go. Work quickly with print speeds of up to 24 ppm for color and black-and-white (letter) or 23 ppm for color and black-and-white (A4).
- More productivity for more people. Connect and go, thanks to built-in networking and seamless compatibility with mixed-user environments, including PC, Macintosh and Linux.
- Easy management. With Xerox® CentreWare® IS, remote device administration is handled with ease right from the computer's browser.
- Out of color toner? Our Run Black feature lets you continue printing with black until you can replace toner.
- Total peace of mind. Our standard one-year on-site warranty is backed by the industry-leading Xerox® Total Satisfaction Guarantee.

Easy on your environment.

- Print more, use less. Whether you choose manual two-sided printing or upgrade to convenient automatic duplexing, you'll conserve paper for reduced costs and lower environmental impact.
- Toner-only cartridges. With minimal packaging, our toner-only cartridges allow for 80% less waste than comparable color devices, using integrated print cartridges.
- A perfect fit. Both devices feature a small footprint, which allows for easy integration within a work space, whether on a desk or in a shared location.
- The quiet partner. Engineered for extra-quiet operation to minimize impact on busy offices.

Target Markets

Individuals with virtual offices or small workteams in larger offices where 2–7 users will be sharing the device.

Specifications



	Phaser 6500N	Phaser 6500DN
Speed	Up to 24 ppm color and black-and-white (Letter) / 23 ppm color and black-and-white (A4)	
Duty Cycle	Up to 40,000 pages / month ¹	
Paper Handling Paper Input	Standard	Manual Feed Slot: 1 sheet; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm
	Optional	Tray 1: 250 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm
		Tray 2: 250 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm
Paper Output	150 sheets face down	
Automatic Two-sided Printing	Optional	Standard
Print First-page-out Time	As fast as 13 seconds color / 12 seconds black-and-white	
Resolution (max)	Up to 600 x 600 x 4 dpi	
Processor	400 MHz	
Memory (std / max)	256 MB / 768 MB	
Connectivity	USB 2.0, 10/100/1000Base-T Ethernet	
Page Description Languages	Adobe® PostScript® 3™, PCL® 6 emulation	
Print Features	Standard	PANTONE® Color calibrated solid-color simulations, N-up, Fit to page, Booklet printing, Skip blank pages, Run black, Covers/Separators ² , Poster printing ² , Watermarks ² , Overlays ² , Banner sheets ² , Draft mode ²
	Optional ³	Secure print, Proof print, Personal print, Saved print, RAM collation
Security	Secure HTTPS (SSL), IPsec, 802.1X Authentication, IPv6, SNMPv3, Audit Log, IP Filtering	
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.; ² Accessed via PCL driver.;

³ Requires optional Productivity Kit with 512 MB memory.

Competitive Comparisons

	Xerox® Phaser® 6500DN	HP® Color LaserJet® CP2025dn	Lexmark® C544dn	Samsung CLP-620ND
Print Speed	Up to 24 ppm color / 24 ppm black	Up to 21 ppm color / 21 ppm black	Up to 25 ppm color / 25 ppm black	Up to 21 ppm color / 21 ppm black
First-page-out Time (seconds)	As fast as 13 seconds color / 12 seconds black	As fast as 17.7 seconds color / 17.2 seconds black	As fast as 12 seconds color / 11 seconds black	As fast as 25 seconds color / 25 seconds black
Technology	Single-pass laser	Single-pass laser	Single-pass laser	Single-pass laser
Processor	400 MHz	540 MHz	500 MHz	360 MHz
Page Description Languages	Adobe® PostScript® 3™, PCL® 6 emulation	PostScript 3, HP PCL 5c/6	Host-based, PCL 6, PostScript 3, PPDS	PCL 6, SPL-C
Memory (std / max)	256 MB / 768 MB	128 MB / 384 MB	128 MB / 640 MB	256 MB / 512 MB
Duty Cycle (up to)	40,000 pages / month	40,000 pages / month	55,000 pages / month	65,000 pages / month
Print Resolution (unenhanced, enhanced)	600 x 600 x 4 dpi	600 x 600 dpi, ImageREt 3600	1200 x 1200 dpi, 4800 image quality	600 x 600 dpi, 9600 x 600 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Capacity (std / max)	250 / 500 sheets	300 / 550 sheets	250 / 900 sheets	350 / 850 sheets
Output Capacity (std / max)	150 sheets	150 sheets	100 sheets	250 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 216 gsm	60 to 216 gsm	60 to 163 gsm	60 to 216 gsm
Connectivity	10/100/1000Base-T Ethernet, USB 2.0	10/100Base-TX Ethernet, USB 2.0	10/100Base-T Ethernet, USB 2.0, Host USB	10/100Base-T Ethernet, USB 2.0
Device Management	CentreWare® Web, CentreWare Internet Services, Email alerts, PrintingScout®	HP Universal Print Driver, HP ToolboxFX	MarkVision Professional	Smart Panel, SyncThru Web Admin Service, SyncThru Web Service
Dimensions (w x d x h)	15.9 x 16.75 x 16.4 in.	15.9 x 19.1 x 12.7 in.	16.7 x 15.7 x 11.5 in.	17.4 x 17 x 16.7 in.
Weight	40 lbs.	52.7 lbs.	46.2 lbs.	59.5 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year limited warranty	One-year NBD advanced exchange warranty	One-year on-site warranty

Consumables, Options and Services

	Part Number	Details
Consumables High-capacity Toner Cartridges	106R01594	Cyan: 2,500 pages ¹
	106R01595	Magenta: 2,500 pages ¹
	106R01596	Yellow: 2,500 pages ¹
	106R01597	Black: 3,000 pages ¹
Standard-capacity Toner Cartridges	106R01591	Cyan: 1,000 pages ¹
	106R01592	Magenta: 1,000 pages ¹
	106R01593	Yellow: 1,000 pages ¹
Options 250-sheet Feeder	097S04070	250-sheet feeder; adjustable up to Legal
Productivity Kit	097S04269	512 MB memory upgrade
Duplex Unit	097S04069	Adds automatic two-sided printing
Wireless Network Adapter	097S03740	Wireless connectivity option (802.1X support)
Service Agreements Annual On-site Service	E6500SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E6500S3	Two additional years of on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E6500S4	Three additional years of on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

- Phaser® 6500 Printer
- Starter Toner Cartridges (1,000 (CMYK) print capacity)
- Software and Documentation CD (with User Manual, Quick Use Guide, Quick Installation Guide)
- Power Cord



Phaser® 6600

Color Printer

Grow business with easy office efficiency.

Selling Points

Color that gets work noticed.

- Prints that sell business. A print resolution of up to 600 x 600 x 4 dpi (1200 x 1200 enhanced image quality) makes printed communications stand out and grab attention.
- Enhanced output. Photo Mode makes images and graphics look exceptional, producing deeper, richer colors for lifelike vibrancy.
- Unique Xerox EA Toner. Fuses at a much lower temperature, and reduces power consumption by up to 20% and CO₂ emissions by up to 35%, compared to conventional toner. It's also oil-free, delivering brilliant, glossy output, even on ordinary or recycled paper.
- Always the right color. PANTONE® color calibrated solid-color simulations and Xerox® Color Correction technology ensure results that match expectations.
- Consistent precision. True Adobe® PostScript® 3™ ensures print jobs are consistently accurate, with the brightest, truest colors and superior graphics.

High-power capabilities.

- Reduce paper usage. Automatic two-sided printing on the DN configurations makes saving paper easy, and gives documents a professional appearance. Plus, N-up printing allows output of multiple pages on one sheet, which is particularly useful when printing presentations.
- Wireless freedom. Place the Phaser 6600 anywhere in the office with optional Wi-Fi.
- Less to replace. High-capacity toner cartridges allow longer periods of uninterrupted productivity, and help reduce total cost of operation over time.
- Stay secure. Keep sensitive documents away from unintended recipients with available secure print*, and protect access to device features with front-panel PIN code authentication.

Productivity simplified.

- Print and go. The Phaser 6600 works quickly, with color and black-and-white print speeds of up to 36 ppm.
- Load paper less often. The main 550-sheet paper tray holds a full ream of paper — no more half-empty packages taking up valuable storage space. An optional 2nd tray increases total capacity up to 1,250 sheets for even longer periods of uninterrupted productivity.
- Easy startup and everyday operation. Users will be up and running in minutes, and with Xerox® CentreWare® IS, remote device administration is handled with ease right from any networked computer's browser.

Target Markets

Vertical Markets:

Real estate, insurance/finance, banking, retail/wholesale, healthcare and education.

Horizontal Markets:

Dedicated printing and small workteam printing.

Specifications



	6600N	6600DN
Speed	Up to 36 ppm color / 36 ppm black-and-white (Letter)	
Duty Cycle	Up to 80,000 pages / month ¹	
Paper Handling Paper Input	Standard	Multipurpose Tray: 150 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 216 x 356 mm
	Optional	Tray 1: 550 sheets; Custom sizes: 5.5 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm
		Tray 2: 550 sheets; Custom sizes: 5.5 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm
Paper Output	250 sheets face down with tray full sensor	
Automatic Two-sided Printing	Optional	Standard
Print First-page-out Time	As fast as 9 seconds black-and-white / 10 seconds color	
Resolution (max)	Up to 600 x 600 x 4 dpi (1200 x 1200 enhanced image quality)	
Processor	533 MHz	
Memory (std / max)	256 MB / 768 MB	
Connectivity	USB 2.0, 10/100/1000Base-TX Ethernet, Optional Wi-Fi (802.11 n/g/b)	
Page Description Languages	True Adobe® PostScript® 3™, PCL5/6, XPS, PDF Emulation	
Print Features	Standard	PANTONE® Color calibrated solid-color simulations, Saved settings, Earth Smart settings, Color Corrections, N-up, Booklet layout, Watermark, Photo mode, Collation, Secure Print ² , Saved Print ² , Font/Form/Macro Storage ³
Security	Secure Print ² , 256-bit disk encryption and overwrite ³ , Secure HTTPS (SSL, Secure LDAP ³), IPsec, 802.1X Authentication, IPv6, SNMPv3, Audit Log, IP Filtering	
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

² Requires an optional Productivity Kit.

³ Requires Productivity Kit (with 160 GB Hard Drive).

⁴ Requires analog phone line.

Competitive Comparisons

	Workteam Low Printers	Xerox® Phaser 6600	Workteam High Printers
Customer Type	SMB / Small Workteam	Hardware features of Workteam High products for customers who do not need advanced security	Enterprise / Large Workteam
Number of Users	Up to 7	Up to 10	Up to 15
AMPV	Up to 2,500	Up to 5,000	Up to 8,000
Main Paper Tray	250 sheets	500 sheets	500 sheets
Speed	20+ ppm	36 ppm	30+ ppm
Security	Intermediate	Intermediate	Advanced

	HP® LaserJet Pro 400 Color M451 Printer (nw/dn/dw)	Lexmark® C546 (dtn)	Xerox® Phaser 6600 (n/dn)	HP® LaserJet Pro 400 Color M551 Printer (n/dn/xh)	Lexmark® C746 (n/dn/dtn)
Speed	Up to 21 ppm color / black-and-white	Up to 35 ppm color / black-and-white	Up to 36 ppm color / black-and-white	Up to 33 ppm color / black-and-white	Up to 35 ppm color / black-and-white
Recommended Monthly Print Volume	750 to 2,000 pages / month	1,000 to 4,000 pages / month	Up to 5,000 pages / month	1,500 to 5,000 pages / month	1,500 to 9,200 pages / month
Duty Cycle¹	Up to 40,000 pages / month	Up to 55,000 pages / month	Up to 80,000 pages / month	Up to 75,000 pages / month	Up to 85,000 pages / month
Paper Handling Paper Capacity (std. / max.)	300 / 550 sheets	900 / 1,450 sheets	700 / 1,250 sheets	600 / 1,100 sheets	650 / 4,300 sheets
Media Sizes	Up to 8.5 x 14 in. / 216 x 356 mm	Up to 8.5 x 14 in. / 216 x 356 mm	3 x 5 to 8.5 x 14 in. / 76.2 x 127 to 216 x 356 mm	3 x 5 to 8.5 x 14 in. / 76.2 x 127 to 216 x 356 mm	Up to 8.5 x 14 in. / 216 x 356 mm
Media Weights	16 lb. bond to 65 lb. cover / 60 to 176 gsm	INA	16 lb. bond to 58 lb. cover / 60 to 216 gsm	16 lb. bond to 58 lb. cover / 60 to 216 gsm	INA
Print First-page-out Time	As fast as 17 secs. color / 17 secs. black-and-white	As fast as 12 secs. color / 11 secs. black-and-white	As fast as 10 secs. color / 9 secs. black-and-white	As fast as 11 secs. color / 11 secs. black-and-white	As fast as 9 secs. color / 9 secs. black-and-white
Print Resolution	HP ImageREt 3600, Up to 600 x 600 dpi	1200 x 1200 dpi 4800 color quality (1200 x 600 dpi)	Up to 600 x 600 x 4 dpi (1200 x 1200 enhanced image quality)	Up to 1200 x 1200 dpi	1200 x 1200 dpi, 4800 color quality (2400 x 600 dpi)
Processor	600 MHz	500 MHz	533 MHz	800 MHz	800 MHz
Memory (std. / max)	128 MB / 384 MB	256 MB / 640 MB	256 MB / 768 MB	1 GB / 1 GB (250 GB HD standard on XH)	512 MB / 1536 MB
Page Description Languages	HP PCL 5c/6, HP Postscript 3 emulation	PCL 5c/6 Emulation, Personal Printer Data Stream (PPDS), PostScript 3 emulation, PDF 1.6, Direct Image	True Adobe® PostScript® 3™, PCL® 5/6, PDF emulation, XPS	HP PCL 5c/6, HP Postscript 3 emulation, PDF 1.4	PCL 5c/6 emulation, PPDS, PostScript 3 emulation, xHTML, PDF 1.6, Direct Image, XPS
Connectivity	USB 2.0 port, 10/100Base-TX NW/DW: Plus Wi-Fi 802.11 b/g/n, HP ePrint, Apple AirPrint™, Wireless Direct Print 10	USB 2.0, 10/100BaseTX Ethernet	USB 2.0, 10/100/1000Base-TX, optional Wi-Fi (802.11 n/g/b)	USB 2.0, 10/100/1000Base-TX Ethernet, 802.3az (EEE), Optional Wi-Fi (802.11b/g/n)	USB 2.0, 10/100/1000BaseTX Optional: Internal RS-232C serial, Internal 1284-B Bidirectional Parallel, Internal MarkNet™ N8120 Gigabit Ethernet, Internal MarkNet™ N8250 802.11b/g/n Wireless
Security	Enable/disable network ports and features, SNMPv1 community password change; HP ePrint: HTTPS with certificate validation, HTTP Basic Access Authentication, SASL authentication	INA	Secure Print ² ; 256-bit disk encryption and overwrite ³ . Secure HTTPS (SSL, Secure LDAP ³), IPsec, 802.1X Authentication, IPv6, SNMPv3, Audit Log, IP Filtering	SNMPv3, SSL/TLS, 802.1X Authentication (EAP-PEAP, EAP-TLS), IPP over TLS, IPsec/Firewall with Certificate, Pre-Shared Key Authentication, and Kerberos Authentication; Support for WJA-10 IPsec Configuration using IPsec Plug-in	SNMPv3, 802.1X Authentication: MDS, MSCHAPv2, LEAP, PEAP, TLS, TTLS, IPsec

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Requires optional Productivity Kit. ³ Requires optional Productivity Kit (with 160 GB Hard Drive)

Consumables, Options and Services

	Part Number	Details
Consumables Standard-capacity Print Cartridge ¹	106R02244	Black: 3,000 pages ¹
	106R02241	Cyan: 2,000 pages ¹
	106R02242	Magenta: 2,000 pages ¹
	106R02243	Yellow: 2,000 pages ¹
High-capacity Print Cartridge ¹	106R02228	Black: 8,000 pages ¹
	106R02225	Cyan: 6,000 pages ¹
	106R02226	Magenta: 6,000 pages ¹
	106R02227	Yellow: 6,000 pages ¹
Routine Maintenance Items		
Imaging Unit Kit	108R01121	Up to 60,000 pages ²
Waste Cartridge	108R01124	Up to 30,000 pages ²
Options		
550-sheet Feeder	097S04400	Additional paper tray
Productivity Kit (512 MB RAM)	097S04269	Adds 512 MB memory and enables Secure Print and Saved Print
Productivity Kit (160 GB HD)	097S04403	Enables Font/Form/Macro Storage, 256-bit disk encryption and overwrite and Secure HTTPS (SSL, Secure LDAP)
Wireless Networking Adapter	097S04409	Compact wireless networking adapter
Wireless Network Adapter	097S03740	High-performance wireless network adapter (bridge)
Service Agreements		
Annual On-site Service	E6600SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E6600S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E6600S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared yield based on an average job size of 3 A4-/letter-size pages. Yield will vary depending on job run length and media size and orientation.

What Comes in the Box

- Phaser 6600 Printer
- Starter Toner Cartridges
 - One of each (Cyan, Magenta, Yellow: 2,000 print capacity¹; Black: 3,000 print capacity¹)
- Quick Use Guide, Quick Install Guide
- Software and Documentation CD (with Drivers, User Manual and Warranty Statement)
- Power Cord



ColorQube® 8570/8870

Solid Ink Color Printers

Stunning color...even more affordable.

Selling Points

Your office, greener.

- Less waste, less impact. Packaging for the printer and Solid Ink sticks helps to create up to 90% less waste and a smaller carbon footprint than that of comparable laser printers
- EarthSmart print driver settings. Easy-to-use print-driver gauge allows you to choose the most environmentally conscious print settings.
- Optimize energy usage. Intelligent Ready technology learns your workgroup's usage patterns and moves to low-power mode when you're least likely to use it.
- Bundled GreenPrint software. Use the standard GreenPrint tool to help you print only the pages you want for reduced paper and ink usage.
- ENERGY STAR® qualified. The ColorQube 8570 meets the stringent ENERGY STAR requirements for sustainability (DN and DT configuration only).

More color performance, for less.

- Fast print speed. Get your jobs out quickly — as quick as 40 ppm color and black-and-white.
- Incredible detail and halftones. 2400 FinePoint™ print resolution ensures exceptional print quality.
- Always superior color. Solid Ink gives your documents rich, vibrant colors on all media, including recycled paper, with no degradation over time.
- The colors you expect. PANTONE® calibrated solid-color simulations and Xerox® Color Correction technology deliver results that always match your expectations.
- Accurate results, every time. Support for both true Adobe® PostScript® 3™ and PCL 5c emulation print languages ensure your jobs are consistently accurate.
- Intuitive color correction. The Color By Words feature lets you select desired color modifications from a simple drop-down list.

The right fit for any environment.

- Easy expandability. With the ColorQube 8570/8870 it's easy to add memory for more time-saving features and expand paper capacity to 2,200 sheets.
- Save shipping costs and storage space. Compared to toner, Solid Ink's smaller packaging costs less to ship and is small enough to fit in a desk drawer.

ColorQube 8870 color printer also adds:

Color for the price of black-and-white.

- For workgroups that print over 2,000 pages per month, the ColorQube 8870 color printer delivers spectacular color for the same low cost as black-and-white.
- A higher acquisition price leads to big savings if you print a lot of color.
- Reduce costs and increase efficiency by confidently handling color projects in-house.

Target Markets

Small-to-medium Businesses

These users print on inkjet or 4-pass color laser printers and/or print in only black and white.

Medium-to-large Workgroups

Workgroups who are adding new color capacity to existing black-and-white printing or replacing older color printers.

Creative Professionals

Graphic arts professionals will value the ColorQube 8870 printer's fast print speed and delivery of consistent, high quality images for their collateral.

Education and Government

Classrooms will appreciate the affordability, ease-of-use, media flexibility, and environmentally friendly technology.

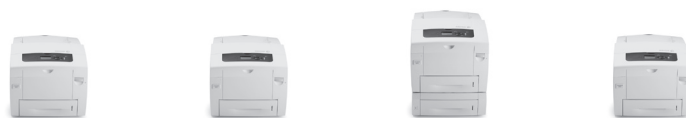
When to choose the ColorQube 8870:

For workgroups that print over 2,000 pages per month, and for those who consider the entire cost of owning a color printer.

Breakthrough Color Pricing

With the Hybrid Color Plan, customers get the power of color on their documents while realizing significant savings on 70% of color printing done every day. See page 26 for more information.

Specifications



	ColorQube 8570N	ColorQube 8570DN	ColorQube 8570DT	ColorQube 8870DN
Speed	Up to 40 ppm color / 40 ppm black-and-white			
Duty Cycle	85,000 pages / month ¹			120,000 images / month ¹
Paper Handling Paper Standard Input	Tray 1 (MPT): 100 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm			
	Tray 2: 525 sheets; Selectable sizes: 3.9 x 8.3 in. to 8.5 x 14 in. / 99 x 211 mm to 216 x 356 mm			
	Tray 3: 525 sheets; Optional		Standard	Tray 3: 525 sheets; Selectable sizes: 3.9 x 8.3 in. to 8.5 x 14 in. / 99 x 211 mm to 216 x 356 mm
	Tray 4: 525 sheets; Optional			Tray 4: 525 sheets; Selectable sizes: 3.9 x 8.3 in. to 8.5 x 14 in. / 99 x 211 mm to 216 x 356 mm
	Tray 5: 525 sheets; Optional			Tray 5: 525 sheets; Selectable sizes: 3.9 x 8.3 in. to 8.5 x 14 in. / 99 x 211 mm to 216 x 356 mm
Paper Output	350 sheets			
Automatic Two-sided Printing	Optional	Standard		
Print First-page-out Time	As fast as 5 seconds color			
Resolution (max)	Up to 2400 FinePoint™			
Memory (std / max)	512 MB / 2 GB			
Processor	1 GHz			
Connectivity	10/100/1000Base-TX Ethernet, USB 2.0, IPv6			
Page Description Languages	True Adobe® PostScript® 3™, PCL® 5c emulation, PDF ²			
Print Standard Features	Color By Words, RAM Collation, Smart Duplex ³ , Earth Smart Driver settings, Bi-directional drivers, Booklet printing ³ , Watermarks, N-up printing, Graphical ink gauge, Run Black			
	Optional	Productivity Kit (adds: Hard drive, Personal/Personal Saved/Secure/Proof/Saved Print, Print With, Extended font/form storage, Hard Drive Overwrite, Hard Drive Collation)		
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee			

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Requires Hard Drive.

³ DN and DT configurations only.

Competitive Comparisons

	Xerox® ColorQube® 8570DN/8870DN	HP® Color LaserJet® CP4025dn	HP Color LaserJet CP4525dn	Lexmark® C734dn
Print Speed	Up to 40 ppm color / black	Up to 35 ppm color / black	Up to 42 ppm color / black	Up to 30 ppm color / black
First-page-out Time (seconds)	As fast as 5 seconds color	As fast as 9.5 seconds color	As fast as 10 seconds color	As fast as 9.5 seconds color
Technology	Xerox® Solid Ink Technology	Single-pass laser	Single-pass laser	Single-pass laser
Processor	1 GHz	800 MHz	800 MHz	600 MHz
Page Description Languages	Adobe® PostScript® 3™, PCL® 5c emulation, PDF	PostScript 3, PCL 6/5c	PostScript 3, HP PCL 6/5c	PostScript 3, PCL 6/5c, PPDS
Memory (std / max)	512 MB / 2 GB	512 MB / 1,024 MB	512 MB / 1 GB	256 MB / 1,280 MB
Duty Cycle (up to)	120,000 / 85,000 pages / month	100,000 pages / month	120,000 pages / month	85,000 pages / month
Print Resolution (unenhanced, enhanced)	2400 FinePoint™	1200 x 1200 dpi, ImageREt 3600	1200 x 1200 dpi, ImageREt 3600	1200 x 1200 dpi, 4800 image quality
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Capacity (std / max)	625 / 2,200 sheets	600 / 2,100 sheets	600 / 2,100 sheets	650 / 3,750 sheets
Output Capacity (std / max)	350 sheets	500 sheets	500 sheets	300 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 220 gsm	60 to 220 gsm	60 to 218 gsm	60 to 177 gsm
Connectivity	10/100/1000Base-TX Ethernet, USB 2.0	10/100/1000Base-T Ethernet, USB 2.0	1000Base-T Ethernet, USB 2.0	10/100Base-T Ethernet, USB 2.0
Device Management	Xerox® CentreWare® Internet Services, CentreWare Web, WebJet Admin Interface, Tivoli, Bonjour, PhaserSMART®, PrintingScout®	HP Universal Print Driver, Web Jetamin, HP Easy PrinterCare	HP Universal Print Driver, Web Jetamin, HP Easy PrinterCare	MarkVision Professional
Dimensions (w x d x h)	22 x 26.5 x 21.3 in.	21.3 x 16.5 x 20.6 in.	21.3 x 16.5 x 20.6 in.	17.1 x 17.7 x 18.5 in.
Weight	75 lbs.	84.6 lbs.	84.6 lbs.	56.7 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year NBD on-site warranty	One-year NBD on-site warranty	One-year NBD on-site warranty

Supplies, Media and Accessories

	Part Number	Details
Consumables 8570 Solid Ink Sticks	108R00926	2 Cyan sticks: 4,400 print capacity ¹
	108R00927	2 Magenta sticks: 4,400 print capacity ¹
	108R00928	2 Yellow sticks: 4,400 print capacity ¹
	108R00929	2 Black sticks: 4,300 print capacity ¹
	108R00930	4 Black sticks: 8,600 print capacity ¹
8870 Solid Ink Sticks	108R00950	6 Cyan sticks: 17,300 print capacity ¹
	108R00951	6 Magenta sticks: 17,300 print capacity ¹
	108R00952	6 Yellow sticks: 17,300 print capacity ¹
	108R00953	6 Black sticks: 16,700 print capacity ¹
Routine Maintenance Items 8570/8870 Standard-capacity Maintenance Kit (Maintenance roller/counter)	109R00784	Up to 10,000 print capacity ²
8570/8870 Extended-capacity Maintenance Kit (Maintenance roller/counter)	109R00783	Up to 30,000 print capacity ²
Waste Tray	109R00754	Replacement waste tray
Cleaning Kit	016-1845-00	Contains instructions and 5 alcohol wipes
Options Additional Paper Tray	097S04142	525-sheet tray; adjustable up to legal
512 MB Memory	097S03635	512 MB memory upgrade
8570/N to DN Upgrade	097S04144	Adds automatic two-sided output to N model
8570/8870 Productivity Kit with Hard Drive	097S04141	Personal/Secure/Proof/Saved Print/Print-With, Extended font storage, Disk Collection
Wireless Network Adapter	097S03740	Wireless connectivity option (N. American power converter)
System Cart with Storage Drawer	097S03636	Provides additional storage for paper and supplies
Service Agreements 8570 Annual On-site Service	E8570SA	One-year on-site service; available on an annual basis
8570 Two Additional Years Service	E8570S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
8570 Three Additional Years Service	E8570S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
8870 Annual On-site Service	E8870SA	One-year on-site service; available on an annual basis
8870 Two Additional Years Service	E8870S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
8870 Three Additional Years Service	E8870S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 24711. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared Yield based on letter-/A4-size 20 lb. (75 gsm) pages. Yield will vary based on media type, size, weight, orientation, and usage patterns.



Phaser® 6700 Color Printer

The new benchmark for workgroup
color printing.

Selling Points

Unrivaled performance and productivity.

- Combine true 2400 x 1200 dpi print resolution with true Adobe PostScript 3 printer language, and there's no other workgroup class color printer that makes color documents look this realistic.
- Along with exceptional print quality, it delivers incredible color print speeds of up to 47 ppm.
- The 1.25 GHz processor and standard 1 GB system memory easily handle a stream of complex jobs.
- Print Around moves key print jobs ahead of stalled ones.¹
- The 120,000-page monthly duty cycle supports heavy office use.

Easy in the office, easy on the environment.

- The Phaser 6700 color printer's state-of-the-art 4.3-inch color touch-screen makes operation fast and easy.
- Automatic two-sided printing on media up to 80 lb. cover (220 gsm.)²
- With Smart Trays, print drivers show live status of media types and sizes in all trays.
- The Phaser 6700 supports the highest ENERGY STAR® standards for power-saving.¹

Peace of mind with advanced security and reliability.

- 256-bit encryption using the FIPS 140-2 is standard, as well as built-in support for IPv6, IPsec, secure HTTPS, and others.
- The available Image Overwrite feature securely removes unneeded data from the printer's internal storage.¹
- The optional Productivity Kit with Hard Drive includes the Secure Print feature, which holds private print jobs in the queue until they're released at the device by the job owner.
- In the unlikely event that a repair is needed, it's covered by an industry-leading one-year on-site warranty and the unmatched Xerox® Total Satisfaction Guarantee.
- A maximum paper input of 2,900 pages and long-life, high-capacity toner cartridges keep the Phaser 6700 printing longer with fewer interruptions.
- With CentreWare® Internet Services, settings can be cloned from one printer and distributed to all others.

¹ Available with optional Productivity Kit.

² DN, DT and DX configurations.

Target Markets

Phaser 6700 Market Focus

- Customers concerned with lower operating cost, but require fast, high quality laser printing
- Departmental printing
- Monochrome printer replacement/upgrading to color
- Legal-size printing

Customer Types

- Manufacturing
- Federal government
- Business services/consulting
- Financial/Securities
- Higher education

Specifications



	Phaser 6700N	Phaser 6700DN	Phaser 6700DT	Phaser 6700DX
Speed	Up to 47 ppm color / 47 ppm black-and-white			
Duty Cycle	Up to 120,000 pages / month ¹			
Paper Handling Paper Input Standard	Tray 1 (MPT): 150 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm			
	Tray 2: 550 sheets; Custom sizes: 3.9 x 7.5 in. to 8.5 x 14 in. / 99 x 191 mm to 216 x 356 mm			
	Optional	Additional 550-sheet Tray: Custom sizes: 3.9 x 7.5 in. to 8.5 x 14 in. / 99 x 191 mm to 216 x 356 mm	Standard	Optional
		Additional 550-sheet Tray: Custom sizes: 3.9 x 7.5 in. to 8.5 x 14 in. / 99 x 191 mm to 216 x 356 mm		Optional
		Additional 1,100-sheet Feeder: Custom sizes: 3.9 x 7.5 in. to 8.5 x 14 in. / 99 x 191 mm to 216 x 356 mm		Standard
Paper Output Standard	500 sheets			
Optional	Office Finisher: 1,000-sheet stacker, 50-sheet stapling			
Automatic Two-sided Printing	NA	Standard		
Print First-page-out Time	As fast as 8 seconds color / 7 seconds black-and-white			
Resolution (max)	Up to 2400 x 1200 dpi			
Processor	1.25 GHz			
Memory (std / max)	1 GB / 2 GB			
Connectivity	10/100/1000Base-T Ethernet, USB 2.0, Optional external wireless, Apple Bonjour®			
Page Description Languages	Adobe® PostScript® 3™, PCL® 6 / PCL® 5c emulation, Direct PDF (with optional Productivity Kit)			
Print Features Standard	Earth Smart driver settings, Color By Words, Collation, Bi-directional driver, Smart Duplex, Layout/watermark			
Optional	Productivity Kit: 160 GB hard drive: Print Around, Secure Print, Personal Print, Sample Set, Hard Disk Overwrite, Form/Font Storage		Standard	
Security	SSLv3, IPsec, 802.1X Authentication, HTTPS, IPPS, SMTP Authentication, IPv6, SNMPv3, IP Filtering, FIPS, 256-bit encryption, Image Overwrite ²			
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee			

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Requires Productivity Kit with Hard Drive.

Competitive Comparisons

	Xerox® Phaser® 6700	HP Color LaserJet CP4525dn	Lexmark C792dte	Ricoh Aficio SP C431DN
Print Speed	Up to 47 color / 47 black-and-white	Up to 42 color / 42 black-and-white	Up to 50 color / 50 black-and-white	Up to 42 color / 42 black-and-white
First-page-out Time (seconds)	As fast as 8 seconds color / 7 seconds black-and-white	As fast as 9.5 seconds	As fast as 8.5 seconds color / 8 seconds black-and-white	As fast as 15 seconds color / 10 seconds black-and-white
Technology	Single-pass laser	Single-pass laser	Single-pass laser	Single-pass laser
Processor	1.25 GHz	800 MHz	1.2 GHz	600 MHz
Page Description Languages	Adobe® PostScript® 3™, PCL® 6 / PCL 5c emulation, Direct PDF (with optional hard drive)	Postscript 3 emulation, PCL 6 / PCL 5c, Direct PDF	PostScript 3 Emulation, PCL 6 / 5c Emulation, PPDS, xHTML, PDF 1.6, Direct Image, XML	PostScript 3, PCL 6 / PCL 5e emulation, Direct PDF
Memory (std / max)	1 GB / 2 GB	512 MB / 1 GB	512 MB (1 GB on dhe) / 1.5 GB	768 MB / 768 MB
Duty Cycle (up to)	Up to 120,000 pages / month ¹	Up to 120,000 pages / month ¹	Up to 150,000 pages / month ¹	Up to 150,000 pages / month ¹
Print Resolution	Up to 2400 x 1200 dpi	Up to 1200 x 1200 dpi	Up to 1200 x 1200 dpi	Up to 1200 x 1200 dpi
Automatic Two-sided Printing	Standard (not available on N)	Standard	Standard (optional on e)	Standard
Paper Capacity (std / max)	700 / 2,900	600 / 2,100	1,200 / 3,200	650 / 2,300
Output Capacity (std / max)	500 / 1,000	500	500 / 1,000	500
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	information not available	8.5 x 49.6 in.
Media Weights	60 to 220 gsm	60 to 216 gsm	60 to 204 gsm	50 to 220 gsm
Connectivity	10/100/1000Base-T Ethernet, USB 2.0, Optional external wireless, Apple Bonjour®	10/100/1000Base-TX Ethernet, USB 2.0, Optional external wireless	10/100/1000Base-TX Ethernet, USB 2.0, Optional external wireless	10/100Base-TX Ethernet, USB 2.0
Dimensions (w x d x h)	6700N/DN: 22 x 20.3 x 16.9 in.; 6700DT: 22 x 20.3 x 22.2 in.; 6700DX: 22 x 20.3 x 30.7	4525N/DN: 21.3 x 20.6 x 16.5 in.; 4525XH: 26.1 x 25.7 x 38.0 in.”	22.3 x 20.2 x 25.5 in.	17.5 x 25.9 x 19.3 in.
Weight	6700N/DN: 93 lbs.; 6700DT: 114 lbs.; 6700DX: 138 lbs.	4525N/DN: 84.6 lbs.; 4525XH: 141.1 lbs.	132 lbs.	126 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year on-site warranty	One-year on-site warranty	One-year on-site warranty

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Supplies, Media and Maintenance Items

	Part Number	Details
Toner Cartridges Standard-capacity ¹	106R01503	Cyan: 5,000 print capacity ¹
	106R01504	Magenta: 5,000 print capacity ¹
	106R01505	Yellow: 5,000 print capacity ¹
	106R01506	Black: 7,100 print capacity ¹
High-capacity ¹	106R01507	Cyan: 12,000 print capacity ¹
	106R01508	Magenta: 12,000 print capacity ¹
	106R01509	Yellow: 12,000 print capacity ¹
	106R01510	Black: 18,000 print capacity ¹
Routine Maintenance Items		
Cyan Imaging Unit ¹	108R00971	Up to 50,000 print capacity ²
Magenta Imaging Unit ¹	108R00972	Up to 50,000 print capacity ²
Yellow Imaging Unit ¹	108R00973	Up to 50,000 print capacity ²
Black Imaging Unit ¹	108R00974	Up to 50,000 print capacity ²
Waste Cartridge ¹	108R00975	Up to 25,000 print capacity ²
110V Fuser	126K32220	Long life item, typically not required
Staple Refills	008R12941	15,000 staples
Main Staple Cartridge	008R12964	NA
Options		
Paper Handling Options	097S04150	550-sheet Tray, Adjustable To A4/Legal
	097S04151	1,100-sheet Feeder
Office Finisher	097S04152	Stacker/Stapler, 1,000 Sheets
Productivity Kit	097S04179	Includes Personal Print, Secure Print, Proof Print, Collation, Extended Font Storage With Internal Hard Drive
Stand	097S04245	Provides additional storage for paper and supplies
Wireless Network Adapter	097S03740	Wireless connectivity option (N. American power converter)
Service Agreements		
Annual On-site Service	E6700SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E6700S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E6700S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
Four Additional Years Service	E6700S5	Four additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared yield based on an average job size of 4 A4-/letter-size pages. Yield will vary depending on job run length and media size and orientation.

What Comes in the Box

Phaser® 6700N, 6700DN

- Printer unit
- Standard Capacity Toner Cartridges
- World Kit
 - Software and Documentation CD
 - Installation and Quick Use Guide
 - Warranty Booklet
- Power Cord (per country)

Phaser 6700DT

- Same as 6700N, 6700DN plus:
- 550-sheet Tray
 - Feeder Installation Poster

Phaser 6700DX

- Same as 6700N, 6700DN plus:
- 1,100-sheet Feeder
 - Feeder Installation Poster



Phaser® 7100 Color Printer

Impactful color plus oversize printing,
now for the desktop.

Selling Points

Print quality you can count on.

- Clearly superior results. True 1200 x 1200 dpi resolution delivers superior sharpness and clarity on every page. You get impressive fine-line definition and crisp fonts that stay legible even at smaller point sizes.
- Reliable precision. True Adobe® PostScript® 3™ ensures that visually rich documents print reliably and quickly, while Xerox® Color Correction technology make sure that specified colors print accurately and consistently.
- Superior toner. Our EA Toner fuses at a much lower temperature, and reduces overall energy consumption during manufacturing and operation by up to 20% and CO₂ emissions by nearly 30%, compared to conventional toner. It's also oil-free, delivering brilliant, glossy output, even on ordinary paper.

Flexible productivity.

- Fast output. Print jobs are ready when the user is thanks to a color and black-and-white print speed of up to 30 ppm for letter-size documents.
- Networked to share. With either standard Ethernet or available Wi-Fi networking, the Phaser 7100 can be located where it's most convenient regardless of the office's network connection points.
- Increase accountability and reduce costs. Use accounting features to track and analyze both color and black-only printing, and to accurately charge back billing for individuals or departments.

Simplicity in the office.

- Compact and resourceful. Sized to fit a workgroup's space and printing needs, it's available as a low-profile desktop printer, or it can be configured into a highly productive floor-standing model with up to three additional 550-sheet trays — for a total paper capacity of 2,050 sheets.
- Effortless printer management. Our CentreWare® Internet Services embedded web server helps save precious time. It includes configuration cloning and automatic installation, and view job status and troubleshoot right from the web browser.
- Bi-directional communication. Get instant updates on print jobs, along with toner supply levels, from the front panel, a desktop or even over the web. Pop-up alerts immediately notify the user of any print problems and how to fix them quickly, giving users more time to focus on their work.

Target Markets

Small-to-medium Size Workteams in Technical / Professional Environments

The Phaser 7100 is ideal for engineering, scientific, research and development, marketing and financial offices with limited space and a need for A3 printing.

Specifications



		7100N	7100DN
Speed		Up to 30 ppm color / 30 ppm black-and-white (Letter/A4)	
Duty Cycle		Up to 52,000 pages / month ¹	
Paper Handling			
Paper Input	Standard	Bypass Tray: 150 sheets; Custom sizes: 3 x 3.9 in. to 11.7 x 17 in., 8.5 x 35.4 in. and 11.7 x 47.2 in. banners / 75 x 98 mm to A3, 210 x 900 mm and 297 x 1200 mm banners	
	Optional	Tray 1: 250 sheets; Custom sizes: 5.8 x 8.3 in. to 11.7 x 17 in. / 148 x 210 mm to 297 x 432 mm	
		Tray 2: 550 sheets; Custom sizes: 5.8 x 8.3 in. to 11.7 x 17 in. / 148 x 210 mm to 297 x 432 mm	
		Tray 3: 550 sheets; Custom sizes: 5.8 x 8.3 in. to 11.7 x 17 in. / 148 x 210 mm to 297 x 432 mm	
		Tray 4: 550 sheets; Custom sizes: 5.8 x 8.3 in. to 11.7 x 17 in. / 148 x 210 mm to 297 x 432 mm	
Paper Output		250 sheets	
Automatic Two-sided Printing		Optional	Standard
Print			
First-page-out Time		As fast as 11 seconds color / 9 seconds black-and-white	
Resolution (max)		Up to 1200 x 1200 dpi / 600 x 600 x 8 bit	
Processor		667 MHz	
Memory (std / max)		1 GB / 2 GB	
Connectivity		10/100Base-T Ethernet, USB 2.0, Optional external wireless	
Page Description Languages		Adobe® PostScript® 3™, PCL® 5c/6, Direct PDF, XPS	
Print Features	Standard	Earth Smart driver settings, Collation, Bi-directional driver, Smart Duplex, Layout/watermark	
	Optional	Productivity Kit (with 40 GB Hard Drive): Adds Font Storage, Network Accounting, 128-bit Hard Disk Encryption, Hard Disk Overwrite, and increased Secure Print capacity and Security Certificate protection	
Security		IPsec, 802.1X Authentication, Secure HTTPS (SSL), IPv6 compatibility, SNMPv3, IP Filtering, Secure Print, Removable hard drive, Image Overwrite, Port Control	
Accounting		Xerox® Standard Accounting (requires Productivity Kit)	
Warranty		One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Competitive Comparisons

	Xerox® Phaser® 7100	HP® Color LaserJet Pro CP5225	Lexmark® C925	Okidata® C831
Print Speed	Up to 30 ppm color / black	Up to 20 ppm color / black	Up to 30 ppm color / black	Up to 35 ppm color / black
First-page-out Time (seconds)	As fast as 11 seconds color / 9 seconds black-and-white	As fast as 15.5 seconds color / 14.5 seconds black-and-white	As fast as 15.5 seconds color / 14.5 seconds black-and-white	As fast as 9.5 seconds color / 9.5 seconds black-and-white
Processor	667 MHz	540 MHz	800 MHz	800 MHz
Page Description Languages	Adobe® PostScript® 3™, PCL® 5c/6, Direct PDF, XPS	HP PCL 6, HP PCL 5c, HP postscript level 3 emulation	PCL 5c/6 Emulation, Personal Printer Data Stream (PPDS), PostScript 3 Emulation, xHTML, PDF 1.6, Direct Image, XPS, AirPrint™	PCL 6/5c, PostScript 3 emulations, IBM® Pro-Printer® and Epson® FX, PDF Direct Print v1.8
Memory (std / max)	1 GB / 2 GB	192 MB / 448 MB	256 MB / 1280 MB	256 MB / 768 MB
Duty Cycle (up to)	52,000 pages / month	75,000 pages / month	200,000 pages / month	INA
Print Resolution (unenhanced, enhanced)	Up to 1200 x 1200 dpi / 600 x 600 x 8 bit	HP ImageREt 3600; Up to 600 x 600 dpi	1200 Image Quality; 600 x 600 dpi	1200 x 600 dpi
Automatic Two-sided Printing	N: Manual DN: Standard	N: Manual DN: Standard	Standard	N: Optional DN: Standard CDTN: Standard
Paper Capacity (std / max)	400 / 2,050 sheets	350 / 850 sheets	450 / 2,100 sheets	400 / 1,990 sheets
Media Sizes (up to)	3 x 3.9 in. to 11.7 x 17 in., 8.5 x 35.4 in. and 11.7 x 47.2 in. banners	3 x 5 in. to 12.6 x 18 in. / 76 x 127 mm to 320 x 457 mm	Up to 11.7 x 48 in.	4.13 x 5.83 to 11.69 x 52 in. banners
Media Weights	16 lb. bond to 80 lb. cover / 60 to 216 gsm	16 lb. bond to 80 lb. cover / 60 to 220 gsm	INA	17 lb. bond to 80 lb. cover / 64 to 256 gsm
Connectivity	10/100Base-T Ethernet, USB 2.0, Optional external wireless	10/100Base-T Ethernet, USB 2.0	10/100/1000Base-TX Ethernet, USB 2.0	10/100Base-TX Ethernet, USB 2.0 and optional IEEE 1284 bi-directional Parallel
Dimensions (w x d x h)	19.7 x 21.2 x 16 in. / 499.5 x 538 x 406 mm	21.5 x 23.6 x 13.3 in. / 545 x 599 x 338 mm	24.49 x 21.93 x 16.54 in. / 622 x 557 x 420 mm	17.7 x 21.7 x 14.2 / 449 x 552 x 360 mm
Weight	97 lbs. / 44 kg	90.2 lbs. / 40.9 kg	106.5 lbs. / 48.3 kg	81.6 lb. / 37 kg

Consumables, Options and Services

	Part Number	Details
Toner Cartridges Standard-capacity ¹	106R02599	Cyan: 4,500 print capacity ¹
	106R02600	Magenta: 4,500 print capacity ¹
	106R02601	Yellow: 4,500 print capacity ¹
High-capacity ¹ (Dual Pack)	106R02605	Black: 10,000 print capacity ¹
	106R02602	Cyan: 9,000 print capacity ¹
	106R02603	Magenta: 9,000 print capacity ¹
	106R02604	Yellow: 9,000 print capacity ¹
Routine Maintenance Items		
CMY Imaging Drum ²	108R01148	CMY - Up to 24,000 print capacity ²
Black Imaging Drum ²	108R01151	Up to 24,000 print capacity ²
Waste Cartridge ²	106R02624	Up to 24,000 print capacity ²
Options		
550-sheet Feeder	097S04485	550-sheet paper tray
Automatic 2-sided Printing Upgrade	097S04486	Allows automatic two-sided printing
System Cart with Storage Drawer	097S04245	
1 GB Memory Upgrade	097S04488	1 GB memory upgrade
Productivity Kit with 40 GB Hard Disk Drive	097S04487	Enables Font Storage, Network Accounting, 128-bit Hard Disk Encryption, Hard Disk Overwrite and increased Secure Print Image Overwrite, Port Control
Wireless Network Adapter	097S03740	Wireless connectivity option (N. American power converter)
Service Agreements		
Annual On-site Service	E7100SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E7100S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E7100S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
Four Additional Years Service	E7100S5	Four additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared yield based on an average job size of 4 A4-/letter-size pages. Yield will vary depending on job run length and media size and orientation.

What Comes in the Box

- Phaser 7100 Color Printer
- Starter Toner Cartridges — One of each (Cyan, Magenta, Yellow: 3,000 print capacity; Black: 5,000 print capacity)¹
- Imaging Drum — One of each (Cyan, Magenta, Yellow, Black: 24,000 print capacity)²
- Quick Use Guide
- Quick Install Guide
- Software and Documentation CD (with Drivers, User Manual, System Admin. Guide and Warranty Statement)
- Power Cord



Phaser® 7500

Color Printer

The color expert.
Office ready.

Selling Points

Outstanding print quality.

- Sharp, detailed prints at 1200 x 1200 dpi resolution enhance all your office documents.
- Color By Words uses easily understood commands in the print driver so users can make intuitive, effective color adjustments to their office documents.
- True Adobe PostScript 3 printer language and PANTONE® Color calibrated solid-color simulations ensure that users can precisely match target colors — use the Phaser 7500 as a proofing device or final output.
- Xerox® EA toner produces the smallest toner particles in the market — for finer lines, higher contrast and sharper quality.
- Predictable and consistent color quality — print after print — lets you bring more types of jobs in house.

Easy to use.

- CentreWare® Internet Services lets users remotely view job status and troubleshoot right from their web browser.
- Easy, front-door access to printer consumables for hassle-free maintenance.
- Automatic 2-sided printing on the DN, DT and DX models saves paper.
- Store frequently printed files on the built-in hard drive (standard on 7500DX) for fast, easy, walk-up printing.
- A removable Configuration SIM allows printer settings to be transferred to another device when replacing printers — reducing IT workload.

Built to be shared.

- Fast 35 ppm color printing allows high-volume color documents to be printed in-house, saving users money.
- Benchmark media handling from all trays, including duplex printing on oversize cardstock (13 x 18 in./SRA3) from the additional 500-sheet trays and up to 47 in. banners from the MPT/Tray 1.
- Gigabit Ethernet is standard, and everyone, regardless of platform — Microsoft Windows®, Apple Macintosh® (including OS X 10.6) and Linux — can tap into the power of the Phaser 7500.
- High-capacity toner cartridges (18,000 pages) keep print jobs moving without intervention.
- The high-speed 1 GHz PowerGUICC™ III processor leads to a rapid first-page-out-time, especially important considering that most office print jobs are less than 3 pages in length.

Target Markets

The Phaser 7500 is an ideal color printer for customers who require high speed A3 (tabloid) color printing, benchmark media handling and outstanding color quality at an exceptional price. For customers who require finishing capabilities and/or advanced color management and calibration software, the Phaser 7500 printer is the right choice.

Specifications



	Phaser 7500N	Phaser 7500DN	Phaser 7500DT	Phaser 7500DX
Speed	Up to 35 ppm color / 35 ppm black-and-white			
Duty Cycle	Up to 150,000 pages / month ¹			
Paper Handling Paper Standard Input	Tray 1 (MPT): 100 sheets; Custom sizes: 3.5 x 3.9 in. to 12.6 x 47.2 in. / 89 x 99 mm to 320 x 1200 mm			
Additional Trays	Tray 2: 500 sheets; Custom Sizes: 5.5 x 7.2 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm			
	Optional	Tray 3: 500 sheets; Custom Sizes: 5.5 x 7.2 in. to 13 x 18 in. / 140 x 182 mm to 330 x 457 mm		Tray 3, 4, 5: 500 sheets each; Custom Sizes: 5.5 x 7.2 in. to 13 x 18 in. / 140 x 182 mm to 330 x 457 mm
Paper Output	400 sheets			
Two-sided Printing	Optional	Standard		
Print First-page-out Time	As fast as 7 seconds color / 7 seconds black-and-white			
Print Resolution	Up to 1200 x 1200 dpi			
Processor	1 GHz Freescale PowerGUICC™ III			
Memory (std / max)	512 MB DDR2/ 2 GB			
Connectivity	USB 2.0 Hi-Speed, Gigabit Ethernet			
Page Description Languages	Adobe® PostScript® 3™, PCL® 5c			
Print Features	Booklet printing, Scaling, Watermarks, Custom size paper, Run black, Cover pages, RAM collation, Remote printing, Separation pages, N-Up printing, Banners, Black trapping			
Productivity Kit	Optional			Hard drive: Personal/ Personal saved/ Secure/Proof/ Saved Print, Disk collation, Print-With, PDF-direct printing, Extended font storage
Security	802.1X, IPsec, SNMP v3, Secure Print and Hard Drive Overwrite (requires Productivity Kit)			
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee			

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Competitive Comparisons

	Xerox® Phaser® 7500DN	HP® Color LaserJet® CP5525dn	Lexmark® C925de	Ricoh Aficio® SP C811dn
Print Speed	Up to 35 ppm color / black	Up to 30 ppm color / black	Up to 30 ppm color / black	Up to 40 ppm color / black
First-page-out Time (seconds)	As fast as 7 seconds color / 7 seconds black	As fast as 10 seconds	As fast as 11 seconds color / 9 seconds black	As fast as 7 seconds color / 7 seconds black
Technology	Single-pass color LED	Single-pass color laser	Single-pass color laser	Single-pass color laser
Processor	1 GHz	800 MHz	800 MHz	866 MHz
Page Description Languages	Adobe® PostScript® 3™, PCL® 5c	HP PostScript 3 emulation, HP PCL 6/5c Native PDF printing (v1.4)	PostScript 3, PCL 5c/6, PPDS, xHTML, PDF 1.6, XPS	Adobe® PostScript® 3™, PCL 6/5c, RPCS
Memory (std / max)	512 MB / 2 GB	1 GB / 1 GB	256 MB / 1.3 GB	256 MB / 512 MB
Duty Cycle (up to)	150,000 pages / month	120,000 pages / month	200,000 pages / month	200,000 pages / month
Print Resolution (unenanced, enhanced)	600 x 600 dpi, 1200 x 1200 dpi	600 x 600 dpi	600 x 600 dpi, 1200 image quality	600 x 600 dpi, 1800 x 600 dpi, 9600 x 600 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Capacity (std / max)	600 / 2,100 sheets	850 / 2,350 sheets	450 / 2,100 sheets	1,200 / 3,200 sheets
Output Capacity (std / max)	400 sheets	300 sheets	250 sheets	500 sheets
Media Sizes (up to)	12.6 x 47.2 in.	11.7 x 17 in.	11.7 x 48 in.	12 x 18 in.
Media Weights	68 to 280 gsm	60 to 220 gsm	60 to 176 gsm	60 to 252 gsm
Connectivity	1000 Base-T Ethernet, USB 2.0	10/100/1000 Base-T Ethernet, USB 2.0	10/100/1000 Base-T Ethernet, USB 2.0, Host USB 2.0	10/100 Base-TX Ethernet, USB 2.0
Device Management	CentreWare® Internet Services, CentreWare Web, Email alerts, Usage Analysis Tool, Configuration Card	HP Web Jetamin, HP Universal Print Driver	MarkVision Professional, MarkVision Enterprise	SmartDevice Monitor for Admin and Client; Web SmartDevice Monitor; Web Image Monitor; DeskTopBinder V2 Lite; Print Utility for Mac; Agfa Font Manager 2000
Dimensions (w x d x h)	25.2 x 26.2 x 15.7 in.	21.4 x 23 x 18 in.	24.5 x 21.9 x 16.5 in.	26.4 x 26.4 x 25.2 in.
Weight	145 lb.	117.8 lb.	107 lb.	214 lb.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year NBD on-site warranty	One-year on-site NBD service warranty	90 days to dealer warranty

Consumables, Options and Services

	Part Number	Details	
Consumables Standard-capacity Print Cartridge	106R01433	Cyan: 9,600 pages ¹	
	106R01434	Magenta: 9,600 pages ¹	
	106R01435	Yellow: 9,600 pages ¹	
High-capacity Print Cartridge	106R01436	Cyan: 17,800 pages ¹	
	106R01437	Magenta: 17,800 pages ¹	
	106R01438	Yellow: 17,800 pages ¹	
	106R01439	Black: 19,800 pages ¹	
Routine Maintenance Items Imaging Unit	108R00861	80,000 pages ²	
	Waste Cartridge	108R00865	20,000 pages
	110-Volt Fuser and Belt Cleaner Kit	115R00061	Up to 100,000 pages
Options Additional Paper Tray	097S04023	500-sheet feeder; adjustable up to Legal	
	1,500-sheet Feeder (3 trays)	097S04024	1,500-sheet capacity; adjustable up to 13 x 18 in.
	Stand (with wheels)	097S04245	Provides additional storage for paper and supplies
	Duplex Unit (7500N only)	097S04026	Adds automatic two-sided printing
	512 MB Memory	097S03635	512 MB memory upgrade
	1 GB Memory	097S04025	1 GB memory upgrade
	Productivity Kit (80 GB Hard Drive)	097S04027	Hard drive: Personal/Personal saved/Secure/Proof/Saved Print, Disk collation, Print-With, PDF-direct printing, Extended font storage
	Wireless Network Adapter	097S03740	Wireless connectivity option (802.1X support)
Service Agreements Annual On-site Service	E7500SA	One-year on-site service; available on an annual basis	
	Two Additional Years Service	E7500S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
	Three Additional Years Service	E7500S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

² Average standard pages. Yield will vary depending on job run length, media size and orientation.

What Comes in the Box

Phaser® 7500 Printer

- Phaser 7500 Printer
- Toner Cartridges¹
(9,600 print capacity for CMY and 19,800 print capacity for Black)
- Software and Documentation CD
(with User Manual, Quick Installation Guide, Warranty Statement)
- Power Cord



Phaser® 7800

Color Printer

The graphic arts gold standard.

Selling Points

Print shop-quality color, without the print shop.

- Enjoy a truly high print resolution of 1200 x 2400 dpi that produces realistic images, sharp graphics and text, and fine-line detail.
- The PhaserMatch® 5.0 color calibration software, including the PhaserMeter® Color Measurement Device powered by X-Rite, adds a professional level of color control and accuracy.
- PANTONE® calibrated solid-color simulations and Xerox® color correction technology deliver on expectations, while true Adobe PostScript 3 printer language ensures accuracy.
- With fast black-and-white and color output at a speed of up to 45 ppm, a 1.33 GHz processor, 2 GB of memory and a standard 160 GB hard drive, the Phaser 7800 handles a steady flow of print jobs loaded with colorful images and graphics.
- The flexible range of finishing options such as stapling, hole-punching, booklet making and folding produces professional-grade output and satisfies creative needs.
- The incredible media handling capabilities allow it to handle weights from 75 to 350 gsm, and sizes from 3.5 x 3.9 inches to 12.6 x 48 inches.

A brilliant shade of green.

- EA Toner with low-melt technology achieves minimum fusing temperature at 68 degrees F less than conventional toner for extra energy savings.
- The proven Hi-Q LED print engine technology consumes minimal energy and space, and operates quietly.
- The heat-efficient IH (Induction Heating) fuser consumes substantially less power in standby mode than conventional fusers and achieves a start-up time of less than 15 seconds.

Emphasis on easy.

- The Phaser 7800 features a large color touch-screen interface. The big, bright icons and intuitive menus make operation fast and easy. The touch-screen also shows help videos for quick step-by-step assistance.
- The CentreWare® Internet Services embedded web server helps save time during installation and beyond. Job status and troubleshooting are also available via web browser.
- The Phaser 7800 sends print-job updates, along with toner and paper supply levels, back to the computer or even over the web. Pop-up alerts immediately notify users of any printer problems — and how to fix them.

Target Markets

Small-to-medium Graphic Arts Companies

The Phaser 7800 printer's consistent, accurate color output is ideal for designers and desktop publishers.

Short-run Production and Departmental Print Jobs

The Phaser 7800 printer's fast throughput, outstanding color, and finishing capabilities save time and money for anyone producing brochures, newsletters, or other short-run production jobs by allowing them to print these jobs in-house.

Newspapers, Publishers, Ad Agencies and Catalogs

These industries will find the Phaser 7800 color printer best for print layouts, concept proofs, and packaging designs on paper up to tabloid-size.

Specifications



	Phaser 7800DN	Phaser 7800DX	Phaser 7800GX
Speed	Up to 45 ppm color / 45 ppm black-and-white		
Duty Cycle	Up to 225,000 pages / month ¹		
Paper Handling Paper Standard Input	Tray 1: 100 sheets; Custom sizes: 3.5 x 3.9 in. to 12.6 x 48 in. / 88 x 99 mm to 320 x 1219 mm		
	Tray 2: 520 sheets; Custom sizes: 5.5 x 7.2 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm		
	NA	High Capacity Tandem Tray: 2,520 sheets; Custom sizes: 5.5 x 7.2 in. to 13 x 18 in. / 140 x 182 mm to 330 x 457.2 mm	3 Tray Module: 1,560 sheets; Custom sizes: 5.5 x 7.2 in. to 13 x 18 in. / 140 x 182 mm to 330 x 457.2 mm
	Optional 3 Tray Module	NA	
	Optional High Capacity Tandem Tray	NA	
Total Capacity Standard	620 sheets	3,140 sheets	2,180 sheets
	Optional Extra Heavy Duty Media Kit: Allows automatic two-sided printing from Tray 1 on media up to 110 lb. cover (300 gsm)		
Finishing Options Standard	Dual Offset Catch Tray: 250-sheets each		
	Optional	Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 2-position stapling, optional hole-punch	
		Booklet Maker for Office Finisher LX: Adds booklet making (crease, saddle-stitch) with up to 15 sheets	
		Professional Finisher: Stacking: 1,500-sheet stacker and 500-sheet top tray, 50-sheet multiposition stapling and hole punch, saddle-stitch booklet maker, V-Fold	
Automatic Two-sided Printing	Standard		
Print First-page-out Time	As fast as 9 seconds color and black-and-white		
Resolution (max)	Enhanced: 1200 x 2400 x 1 dpi / Photo Mode: 600 x 600 x 8 dpi / Standard: 1200 x 600 x 1 dpi		
Processor	1.33 GHz		
Memory / Hard Drive	2 GB / 160 GB minimum		
Connectivity	Ethernet 10/100/1000Base-T, USB 2.0, Optional external wireless 802.11 b, g, n		
Page Description Languages	Adobe® PostScript® 3™, PCL® 6/5c, Adobe PDF-Direct version 1.6		
Print Features	Print Around, Color By Words, PDF Direct, Smart Duplex, Run Black, Secure and Personal Print, Booklet Printing, Smart Trays, Sample Set, Personal Saved Print, Custom size pages, Collation, Banner-size printing, Watermarks ² , PhaserSMART®, Print submission tools, Extended Font Storage, Scaling, Separation Pages, N-up, Internet Printing Protocol (IPP), Job Pipelining, Bi-directional driver, Layout/watermark, Form/Font Storage		
Accounting	Job Accounting, Usage Analysis Tool, Automatic Meter Read, Automatic Supplies Replenishment		
Security	Secure HTTPS (SSL), IPsec, Optional removable hard drive, 802.1X authentication, IPv6, SNMPv3, Image overwrite, Configurable disk overwrite, Port control, IP filtering		
Software Solutions Standard	PhaserCal®		
	Optional	PhaserMatch 5.0 with PhaserMeter® Color Measurement Device powered by X-Rite	
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee		

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.; ² Windows driver only

Competitive Advantages

The Phaser® 7800 Color Printer

as compared to the HP Color LaserJet CP6015dn:

- Faster black-and-white print speed: 45 ppm vs. 40 ppm.
- Faster first-page-out-time: as fast as 9 seconds in color vs. 11.5 seconds in color.
- True Adobe PostScript 3 printer language vs. emulations for more accurate printing and fewer errors across platforms.
- More maximum memory for faster throughput.
- Hard drive standard on all models.
- PhaserMatch 5.0 color management software vs. none offered by HP.
- Easier print driver installation: 4 steps vs. 7 steps.
- Heavier media weights and banner printing offer greater media flexibility.

as compared to the OKI proColor pro910:

- Faster speeds: 45 ppm vs. 31 ppm color/36 ppm black-and-white.
- Superior color matching and color calibration software and features.
- The Phaser 7800 actual print speeds outperform the OKI in real-world printing environments, even though they have similar specifications.

as compared to the Ricoh Aficio SP C821dn:

- The Phaser 7800 has higher print resolution in all modes for superior print quality.
- The Phaser has a larger maximum page size for a wider range of applications.
- Faster processor, more memory and a larger hard drive makes the Phaser 7800 better at handling complex print jobs.
- Xerox® has a stronger focus and reputation in the graphic arts community.

PhaserMatch 5.0 Color Management and PhaserCal® Calibration Software Advantages

- Calibrate the printer using numerous standard and custom calibration methods to get the most accurate and consistent results.
- Control color and stability beyond standard color correction settings including custom color-matching requirements and accounting for different paper stock.
- Allows for predictable and reproducible color, matched between your Phaser 7800 printer and any other CMYK device or between your Phaser 7800 printer and RGB monitor.
- Get greater color accuracy for design visuals and prepress proofs.
- Reduce iterations and ensure digital proofs meet press color expectations — this saves time and money.

Competitive Comparisons

	Xerox® Phaser® 7800	HP® Color LaserJet® CP6015	Ricoh® Aficio® SP C821DN	OKI® proColor™ pro910
Print Speed	Up to 45 color / 45 black-and-white	Up to 40 color / 40 black-and-white	Up to 50 color / 50 black-and-white	Up to 31 color / 36 black-and-white
First-page-out Time (seconds)	As fast as 9 seconds color / black-and-white	As fast as 11.5 seconds color / 11 seconds black-and-white	As fast as 8 seconds color / 7 seconds black-and-white	As fast as 10.5 seconds color / 9 seconds black-and-white
Technology	Single-pass Hi-Q LED	Single-pass laser	Single-pass laser	Single-pass LED
Processor	1.33 GHz	835 MHz	1 GHz	800 MHz
Page Description Languages	Adobe® PostScript® 3™, PCL® 6/5c, Adobe PDF-Direct version 1.6	Postscript 3 emulation; PCL 6/5	PostScript 3 Emulation, PCL 6 / 5c Emulation, PPDS, xHTML, PDF 1.6, Direct Image, XML	Adobe PostScript 3, PCL 6/5c, Adobe PDF-Direct
Memory (std / max)	2 GB / 2 GB	512 MB / 512 GB	512 MB / 1 GB	512 MB / 1 GB
Duty Cycle (up to)	Up to 225,000 pages / month ¹	Up to 175,000 pages / month ¹	Up to 200,000 pages / month ¹	Up to 150,000 pages / month ¹
Print Resolution	Enhanced: 1200 x 2400 x 1 dpi / Photo Mode: 600 x 600 x 8 dpi / Standard: 1200 x 600 x 1 dpi	Enhanced: ImageREt 4800 / Photo Mode: 1200 x 600 dpi / Standard: 600 x 600 dpi	600 x 600 x 1 dpi / 600 x 600 x 2 dpi (Default) / 600 x 600 x 4 dpi / 1200 x 1200 x 1 dpi	1200 x 600 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Capacity (std / max)	620 / 3,140	600 / 2,100	1,200 / 3,200	760 / 2,880
Output Capacity (std / max)	500 / 2,250	500	500 / 3,500	700
Optional Finishing	Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 2-position stapling, optional hole-punch; Booklet Maker for Office Finisher LX: up to 15 sheets; Professional Finisher: 1,500-sheet stacker and 500-sheet top tray, 50-sheet multiposition stapling and hole punch, saddle-stitch booklet maker, V-Fold	3-Bin Stapler/Stacker: sheet capacity information not available, 50 sheets stapled, 2-position stapling; Booklet Maker/Finisher	3,000-sheet Finisher: 50 sheets stapled, 2-position stapling, optional hole-punch or jogger unit; 1,000-sheet Booklet Finisher: up to 20 sets; 4-Bin Mailbox: 125 sheets per bin	NA
Media Sizes (up to)	12.6 x 48 in.	12.6 x 36 in.	12 x 49.6 in.	12.9 x 47.24 in.
Media Weights	75 to 350 gsm	60 to 216 gsm	60 to 253 gsm	75 to 330 gsm
Connectivity	10/100/1000Base-T, USB 2.0, optional external wireless 802.11 b, g, n	10/100/1000Base-T, USB 2.0, two EIO slots, Jetlink	10/100Base-T, USB 2.0	10/100/1000Base-T, USB 2.0
Dimensions (w x d x h)	7800DN: 25.3 x 27.5 x 22.8 in.; 7800GX: 25.3 x 27.5 x 37.5 in.; 7800DX: 25.3 x 27.5 x 37.5 in.	22.8 x 25 x 27.7 in.	26.4 x 26.4 x 25.2 in.	23.6 x 24.6 x 18.5 in.
Weight	7800DN: 178.6 lb.; 7800GX: 255.7 lb.; 7800DX: 275.6 lb.	190.1 lbs.	213 lbs.	167 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year on-site warranty	One-year on-site warranty	One-year on-site warranty

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Options and Upgrade Kits

	Part Number	Details
Upgrades and Accessories		
Extra Heavy Duty Media Kit	097S04341	Allows automatic two-sided printing from Tray 1 on media up to 110 lb. cover (300 gsm)
3 Tray Module	097S04159	Three trays holding 520 sheets each
High Capacity Tandem Tray	097S04160	One tray holding 2520 sheets
Office Finisher LX	097S04166	2,000 sheet stacker/single and dual position 50 sheet stapler finisher
Professional Finisher w/Booklet Maker	097S04167	1,500 sheet stacker / multiple position 50 sheet stapler finisher
Stand	097S04245	Raises printer for easy accessibility
Booklet Maker Unit	497K03850	Only available for Office Finisher LX
2/3 Hole Punch	497K03860	Only available for Office Finisher LX
Wireless Network Adapter	097S03740	Wireless connectivity option (N. American power converter)
PhaserMatch 5.0	097S04276	PhaserMatch 5.0 With PhaserMeter® Color Measurement Device Powered By X-Rite
Total Satisfaction Services		
Annual On-site Service	E7800SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E7800S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E7800S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
Four Additional Years Service	E7800S5	Four additional years of extended on-site service; available only in the first 90 days of product ownership

What Comes in the Box

Phaser® 7800DN

- Printer Unit
- CMYK toner cartridges
- World Kit
 - Setup Poster
 - Printer Installer and Utilities CD-ROM
 - Advanced Printer Management Tools
 - Setup and Quick Reference Guide
- Country Kit/Power Cord

Phaser 7800DX

- Same contents as Phaser 7800DN plus:
- High Capacity Tandem Tray
 - Installation Guide

Phaser 7800GX

- Same contents as Phaser 7800DN plus:
- 3 Tray Module
 - Installation Guide
 - PhaserMatch 5.0 with PhaserMeter® Color Measurement Device powered by X-Rite

Supplies, Media and Maintenance Items

	Part Number	Details
Toner Cartridges Standard-capacity	106R01563	Cyan: 6,000 pages ¹
	106R01564	Magenta: 6,000 pages ¹
	106R01565	Yellow: 6,000 pages ¹
High-capacity	106R01566	Cyan: 17,200 pages ¹
	106R01567	Magenta: 17,200 pages ¹
	106R01568	Yellow: 17,200 pages ¹
	106R01569	Black: 24,000 pages ¹
Routine Maintenance Items		
Imaging Unit	106R01582	Up to 145,000 print capacity ²
Waste Cartridge	108R00982	Up to 20,000 print capacity
IBT Cleaner Unit	108R01036	Up to 160,000 print capacity
Suction Filter	108R01037	Up to 120,000 print capacity
Other Supplies		
Staple Cartridge	008R12897	For Office LX Booklet Maker Option: 16,000 staples
	008R12925	For Professional Finisher Booklet Maker: 20,000 staples
Main Staple Cartridge	008R12964	For Integrated Office Finisher, Office Finisher LX, Advanced Office Finisher, Professional Finisher And Convenience Stapler
Staple Refills	008R12941	For Integrated Office Finisher, Office Finisher LX, Advanced Office Finisher, Professional Finisher And Convenience Stapler: 15,000 staples
Transfer Roller	108R01053	Long-life item, typically not required
Fuser Assembly	115R00073	Long-life item, typically not required

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

² Average standard pages. Yield will vary depending on job run length, media size and orientation.

For recommended paper/media, please see the full list here:

www.xerox.com/7800-media



Phaser® 3250

Black-and-white Printer

Compact and business ready.

Selling Points

More performance, for less.

- Get work done fast with a print speed of up to 30 ppm and a first-page-out-time less than 9 seconds.
- The convenience of automatic two-sided printing comes standard on all models.
- A network configuration and Windows, Linux and Mac (DN configuration) compatibility make it a true team player.
- The 400 MHz processor ensures all jobs print quickly and accurately — even when they're loaded with graphics.

Convenience, flexibility.

- A compact footprint makes it easy to position within quick reach of a single user or small workgroup.
- Standard 32 MB memory can expand to 160 MB for enhanced performance when your workload demands it.
- Add a second 250-sheet paper tray for a total capacity of 500 sheets.
- Print on custom sizes and a wide range of media, including transparencies, envelopes and postcards.
- Power Save and Toner Save modes help you spend less on electricity and other running costs.

Always impressive results.

- 1200 image quality print resolution adds visual impact to important office print jobs.
- Adobe PostScript 3 print language compatibility (DN configuration) and PCL® 6 emulation ensure your print jobs are always accurate.
- A robust 30,000-page monthly duty cycle means you can handle heavy print volumes with ease.
- Outstanding Xerox® quality, reliability and performance are backed by a standard one-year warranty, and the exclusive Xerox® Total Satisfaction Guarantee.

Total Satisfaction Guarantee.

- The Phaser 3250 printer is backed by a one-year quick exchange warranty and the exclusive Xerox® Total Satisfaction Guarantee.

Target Markets

The Phaser 3250 printer delivers more features to single users and small workgroups (up to 5 people) than this class of product has done before, including 30 ppm print speeds, automatic two-sided printing, expandable paper capacity and networking.

The Phaser 3250 printer is ideal for business applications, including Microsoft Office and other software applications that are used for communication, data analysis, and reports.

Specifications



	Phaser® 3250D	Phaser® 3250DN
Speed	Up to 30 ppm (Letter) / 28 ppm (A4)	
Duty Cycle	Up to 30,000 pages / month ¹	
Paper Handling	Multipurpose Tray: 1 sheet; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm Tray 1: 250 sheets; Sizes: Letter, Legal, Folio, Oficio, A4, JIS B5, ISO B5, Executive, A5, A6 Tray 2: 250 sheets; Sizes: Letter, Legal, Folio, Oficio, A4, JIS B5, ISO B5, Executive, A5, A6	
Paper Input	Standard	
	Optional	
Paper Output	150 sheets	
Automatic Two-sided Printing	Standard	
Print		
First-page-out Time	As fast as 8.5 seconds	
Resolution	600 x 600 dpi (up to 1200 x 1200 enhanced image quality)	
Processor	400 MHz	
Memory (std / max)	32 MB / 160 MB	
Connectivity	USB 2.0	10/100Base-TX Ethernet, USB 2.0
Page Description Languages	PCL® 6 and 5e emulations, IBM Pro Printer emulation, Epson emulation, GDI	PostScript® 3™ compatibility, PCL® 6 and 5e emulations, IBM ProPrinter emulation, Epson emulation, GDI
Print Features	Watermarks, Poster printing, N-up, Fit to page, Scaling, Overlays, Booklets, Reduce/enlarge, Toner saver, Custom-size pages	
Warranty	One-year quick exchange warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Competitive Comparisons

Black-and-white
Printers

	Xerox® Phaser® 3250	HP LaserJet® P2050	Dell® 2230	Lexmark® E360
Print Speed	Up to 30 ppm	Up to 35 ppm	Up to 35 ppm	Up to 40 ppm
First-page-out Time (seconds)	As fast as 8.5 seconds	As fast as 8 seconds	As fast as 7.5 seconds	As fast as 6.5 seconds
Technology	Single-pass laser	Single-pass laser	Single-pass laser	Single-pass laser
Processor	400 MHz	600 MHz	400 MHz	400 MHz
Page Description Languages	PostScript 3 compatibility (DN only), PCL® 6/5e emulations, IBM ProPrinter emulation, Epson emulation, GDI	HP PCL 6, HP PCL 5c, HP postscript level 3 emulation; automatic language switching	PCL 5e/6, PCL XL, PostScript 3	PCL 5e/6, PostScript 3, PPDS
Memory (std / max)	32 MB / 160 MB	D: 64 MB / 320 MB; DN: 128 MB / 384 MB	32 MB / 160 MB	32 MB / 288 MB
Duty Cycle (up to)	30,000 pages/month	50,000 pages/month	35,000 pages/month	80,000 pages/month
Print Resolution (unenanced/enhanced)	600 x 600 dpi, 1200 x 1200 image quality	1200 x 1200 dpi, ProRes 1200, FastRes 1200	600 x 600 dpi, 1200 x 1200 dpi	1200 x 1200 dpi, 2400 image quality
Automatic Two-sided Printing	Standard on both models (D and DN)	Standard on both models (d and dn)	Standard	Standard on both models (d and dn)
Paper Capacity (std / max)	251 / 501 sheets	300 / 550 sheets	250 / 500 sheets	300 / 850 sheets
Output Capacity (std / max)	150 sheets	150 sheets	150 sheets	150 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 163 gsm	60 to 163 gsm	60 to 163 gsm	60 to 163 gsm
Connectivity	10/100Base-TX Ethernet (DN model only), USB 2.0	USB 2.0	Parallel, USB 2.0	Parallel, USB 2.0
Device Management	Printer Setting Utility for Windows, 3250DN adds: CentreWare® Internet Services, SNMP 1-2, Ethernalk, HTTP, TCP/IP	HP Toolbox, Embedded Web Server	Dell Toner Management System, Printer Alert Utility	None
Dimensions (w x d x h)	14.3 x 14.5 x 9.4 in.	14.4 x 26.7 x 10.6 in.	15.98 x 14.5 x 10.2 in.	15.98 x 14.5 x 10.2 in.
Weight	26.2 lbs.	23.6 lbs.	29.8 lbs.	30.4 lbs.
Warranty	One-year quick-exchange warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year return-to-HP authorized service center	One-year limited NBD advanced exchange warranty	One-year NBD Advanced Exchange warranty

Consumables, Options and Services

	Part Number	Details
Consumables		
Standard-capacity Print Cartridge	106R01373	3,500 pages ¹
High-capacity Print Cartridge	106R01374	5,000 pages ¹
Options		
Additional Paper Tray	098N02194	250-sheet feeder; adjustable up to Legal
128 MB Memory	098N02195	128 MB memory upgrade
Service Agreements		
Two years Quick Exchange Service	E3250Q3	Two additional years of Quick Exchange service (total of 3 years); available only in the first 90 days of product ownership
Three Years Quick Exchange Service	E3250Q4	Three additional years of Quick Exchange service (total of 4 years); available only in the first 90 days of product ownership
Annual Quick Exchange Service	E3250QA	One-year Annual Quick Exchange service

¹ Average standard pages. Declared Yield in accordance with ISO /IEC 19752. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

Phaser® 3250D, 3250DN

- Printer Unit
- Print cartridge (2,000 print capacity)
 - Printer Installer and utilities CD
 - User Documentation CD
 - Warranty Booklet
 - USB Cable
- Power Cord (per country)



Phaser® 3320

Black-and-white Printer

Compact, high performance,
outstanding value.

Selling Points

Do more for less.

- Get more pages. Print longer right out of the box. The Phaser 3320 comes with a standard toner cartridge that yields up to 5,000 pages.
- Standard duplexing. Highly efficient, no-hassle two-sided printing can cut paper consumption and cost in half. And it's included with the Phaser 3320, not an expensive add-on.
- Print on everything. It handles a wide range of office paper, plus the various media types from transparencies to card stock, envelopes to labels.
- More paper sizes. Load the main tray with up to 250 sheets of paper ranging in size from 3 x 5 inches (76 x 127 mm) to a full legal-size (216 x 356 mm).
- Manage complex documents easily. Get standard memory of 128 MB or the optional expansion to 384 MB.

Engineered to perform, built to last.

- Outstanding performance. A fast print speed of up to 37 ppm and a first-page-out time as fast as 6.5 seconds mean documents are always ready when they're needed.
- Print more for longer. An optional second paper tray allows an extra 520 sheets at one time for extended interruption-free printing.
- See the difference. Documents show exceptional sharpness with up to 1200 x 1200 image quality.
- Reliable endurance. A monthly duty cycle of up to 80,000 prints means heavy-duty production.

An easy fit.

- Go wireless. The Phaser 3320 comes standard with internal Wi-Fi connectivity (DNI configuration only), giving the freedom to put it right where it's needed.
- Stay secure. Keep sensitive documents away from unintended recipients with the latest security features, including IPsec, SNMPv3, IP filtering and secure print.
- Productivity where it's needed. This device features a small footprint, which allows for easy integration within a work space, whether on a desk or in a shared location.
- Economical efficiency. Available high-capacity print cartridges reduce total cost of ownership and demand less frequent replacement.
- Easy management. With Xerox® CentreWare® IS, remote device administration is handled with ease right from the user's browser.

Target Markets

The Phaser 3320 is best for single users and small workgroups (up to 5 users), with a need for Wi-Fi networking.

Specifications



		Phaser® 3320
Speed		Up to 37 ppm Letter / 35 ppm A4
Duty Cycle		Up to 80,000 pages / month ¹
Paper Handling		
Paper Input	Standard	Bypass Tray: 50 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm Tray 1: 250 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm
	Optional	Additional Tray: 520 sheets; Custom sizes: 5.83 x 8.27 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm
Paper Output		150 sheets
Automatic Two-sided Printing		Standard
Print		
First-page-out Time		As fast as 6.5 seconds
Resolution		600 x 600 dpi (up to 1200 x 1200 enhanced image quality)
Processor		600 MHz
Memory (std / max)		128 MB / 384 MB
Connectivity		USB 2.0, 10/100/1000Base-T Ethernet, Wi-Fi ²
Page Description Languages		PCL® 5e and 6 emulations, PostScript 3 emulation
Print Features		Watermarks, Collation, Auto 2-sided prints, N-up, Poster, Booklet print, Custom page size, Fit to page, Scaling, Toner Save mode, Earth Smart mode
Security		Secure HTTPS (SSL), IPsec, 802.1X, SNMPv3, IP Filtering, Secure Print, Mac Address Filtering
Warranty		One-year depot warranty, earn free service coverage with Xerox eConcierge®, Xerox Total Satisfaction Guarantee

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

² DNI configuration only

Competitive Comparisons

Black-and-white
Printers

	Xerox® Phaser® 3320	HP® LaserJet Pro 401	Lexmark E360	Brother® 5370
Print Speed	Up to 37 ppm Letter	Up to 35 ppm Letter	Up to 40 ppm Letter	Up to 32 ppm Letter
First-page-out Time (seconds)	As fast as 6.5 seconds	As fast as 8 seconds	As fast as 6.5 seconds	As fast as 8.5 seconds
Processor	600 MHz	800 MHz	400 MHz	300 MHz
Page Description Languages	PCL® 5e and 6 emulations, PostScript 3 emulation	HP PCL 5e, HP PCL 6, HP postscript level 3 emulation, direct PDF (v 1.7) printing	PCL 5e and 6 emulations, Personal Printer Data Stream (PPDS), PostScript 3 Emulation	PCL 6, BR-Script3, IBM Proprinter, Epson FX
Memory (std / max)	128 MB / 384 MB	256 MB / 256 MB	32 MB / 288 MB	32 MB / 544 MB
Duty Cycle (up to)	Up to 80,000 pages / month ¹	Up to 50,000 pages	Up to 80,000 pages / month	Up to 30,000 pages / month
Print Resolution (unenhanced/enhanced)	600 x 600 dpi (up to 1200 x 1200 image quality)	Up to 1200 x 1200 dpi	1200 Image Quality, 1200 x 1200 dpi, 2400 Image Quality, 600 x 600 dpi	Up to 1200 x 1200 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Capacity	Bypass Tray: 50 sheets Tray 1: 250 sheets Additional Tray (optional): 520 sheets	Multipurpose Tray: 50 sheets Tray 2: 250 sheets Additional Tray (optional): 500 sheets	Multipurpose Tray: 50 sheets Tray 1: 250 sheets Additional Tray (optional): 250 or 550 sheets	Bypass Tray: 50 sheets Tray 1: 250 sheets each 2 Additional Trays (optional): 250 sheets each
Output Capacity	150 sheets	150 sheets	150 sheets	150 sheets
Connectivity	USB 2.0, 10/100/1000Base-T Ethernet, Wi-Fi 802.11b/g/n ¹	USB 2.0, Host USB, 10/100/1000Base-TX Ethernet, Wireless 802.11b/g/n	USB 2.0, 10/100Base-TX Ethernet, Centronics IEEE 1284 Bi-directional Parallel	USB 2.0, 10/100Base-TX Ethernet, Wi-Fi 802.11b/g, Parallel
Dimensions (w x d x h)	14.4 x 14.5 x 10.1 in. / 366 x 368 x 257 mm	14.4 x 14.5 x 10.7 in. / 366 x 368 x 271 mm	16 x 14.6 x 10.2 in. / 406 x 370 x 260 mm	14.6 x 15.1 x 9.7 in. / 371 x 384 x 246 mm
Weight	21.8 lbs. / 9.9 kg	24.3 lbs. / 11 kg	30.43 lbs. / 13.83 kg	20.9 lbs. / 9.48 kg

¹ DNI configuration only

Consumables, Options and Services

	Part Number	Details
Consumables		
Standard-capacity Print Cartridge	106R02305	5,000 pages ¹
High-capacity Print Cartridge	106R02307	11,000 pages ¹
Options		
520-sheet Feeder	497N01412	Additional paper tray
256 MB Memory	098N02189	256 MB memory upgrade
Service Agreements		
Warranty Conversion	E3320D1	1st year conversion — Converts one-year depot warranty to on-site service from date of original purchase.
Annual On-site Service	E3320SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E3320S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E3320S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
Four Additional Years Service	E3320S5	Four additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO /IEC 19752. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

- Phaser 3320
- Print cartridge: 5,000 print capacity¹
- Documentation and Software CD (with User Manual, Quick Install Guide, Print Drivers, System Admin Guide and Warranty Statement)



Phaser® 3600

Black-and-white Printer

Value-packed performance.

Black-and-white
Printers

Selling Points

The power to please.

- Fast printing performance at up to 40 ppm delivers plenty of speed for single users and small workgroups.
- A first-page-out-time as fast as 9 seconds means you spend less time waiting for print jobs and more time staying productive.
- A robust 400 MHz processor takes care of whatever comes its way — even multipage jobs loaded with graphics.
- With network printing (standard on the N and DN configurations) the Phaser 3600 laser printer helps more users get more work done.
- Secure Print (N and DN configurations) keeps a private print job in the queue until released by the job owner.
- RAM collation speeds up large, multipage print jobs by only having to process once before outputting multiple sets (N and DN configurations).

Unbeatable value.

- The Phaser 3600 printer delivers best-in-class performance, value, feature set and ease-of-use.
- With a standard paper capacity of 600 sheets and maximum paper capacity of 1,100 sheets, the Phaser 3600 can grow alongside your business.
- Affordability comes standard, with a low cost per page and helpful, cost-saving features like toner-save and energy-save modes, plus available automatic two-sided printing and N-up printing for more efficient paper usage.
- We stand behind our promise of outstanding reliability and performance with a standard one-year warranty plus the exclusive Xerox® Total Satisfaction Guarantee.

Total Satisfaction Guarantee.

- The Phaser 3600 printer is backed by a one-year on-site warranty and the exclusive Xerox® Total Satisfaction Guarantee.

Target Markets

The Phaser 3600 printer brings superior performance to single users and small workgroups that need a monochrome printer and who plan on printing up to 8,000 pages per month.

With advanced features typically found on higher priced laser printers, the Phaser 3600 delivers big value in a small size that fits nicely on most desktops.

Specifications



	3600B	3600N	3600DN
Speed	Up to 40 ppm letter, 38 ppm A4		
Duty Cycle	200,000 pages / month ¹		
Paper Handling Paper Input	Standard	Tray 1 (MPT): 100 sheets; Custom sizes: 3 x 5 to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm	
	Optional	Tray 2: 500 sheets; Selectable sizes from letter to legal / A5 to A4	
		Tray 3: 500 sheets; Selectable sizes from letter to legal / A5 to A4 (1,100-sheet total capacity)	
Paper Output	250 sheet face-down, 100 sheet face-up		
Automatic Two-sided Printing	Optional		Standard
Print First-page-out Time	As fast as 9 seconds		
Resolution (max)	600 x 600 dpi (up to 1200 x 1200 enhanced image quality)		
Processor	400 MHz		
Memory (std / max)	64 MB / 512 MB	128 MB / 512 MB	
Connectivity	Parallel, USB 2.0	10/100Base-TX Ethernet, Parallel, USB 2.0	
Page Description Languages	PostScript® 3™ compatibility, PCL® 6 and 5e emulations		
Print features	Smart Trays, Booklet printing, Scaling, Fit to page, Watermarks, Overlays, Posters, Custom-size pages, Covers, N-up, Toner save mode, Secure print ² , Collation ²		
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee		

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

² Standard on N/DN Configurations, Optional on B Configuration

Competitive Comparisons

	Xerox® Phaser® 3600	HP LaserJet® P4014	Lexmark® E460dn	Dell® 2350dn
Print Speed	Up to 40 ppm	Up to 45 ppm	Up to 40 ppm	Up to 40 ppm
First-page-out Time (seconds)	As fast as 9 seconds	As fast as 8.5 seconds	As fast as 6.5 seconds	INA
Technology	Single-pass laser	Single-pass laser	Single-pass laser	Single-pass laser
Processor	400 MHz	540 MHz	466 MHz	400 MHz
Page Description Languages	PostScript 3 compatibility, PCL® 6/5e emulations	PostScript 3, PCL 5e/6	PostScript 3, PCL 5e/6, PPDS	PostScript 3, PCL 5e/6, PCL XL
Memory (std / max)	128 MB / 512 MB	96 MB / 608 MB	64 MB / 576 MB	32 MB / 288 MB
Duty Cycle (up to)	200,000 pages/month	175,000 pages/month	80,000 pages/month	60,000 pages/month
Print Resolution (unenhanced/enhanced)	600 x 600 dpi, 1200 x 1200 image quality	1200 x 1200 dpi, FastRes 1200, HP ProRes 1200	1200 x 1200 dpi, 2400 image quality	600 x 600 dpi, 1200 x 1200 dpi
Automatic Two-sided Printing	Optional on N, standard on DN	Optional on n, standard on dn	Standard	Standard
Paper Capacity (std / max)	600 / 1,100 sheets	600 / 3,100 sheets	600 / 850 sheets	300 / 850 sheets
Output Capacity (std / max)	250 sheets	500 sheets	150 sheets	150 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 163 gsm	60 to 200 gsm	60 to 163 gsm	60 to 163 gsm
Connectivity	10/100Base-TX Ethernet, Parallel, USB 2.0	USB 2.0, 1 EIO slot, 1 external and 2 internal host USB 2.0-like ports for third-party connection	10/100Base-TX Ethernet, Parallel, USB 2.0	10/100Base-T Ethernet, Parallel, USB 2.0
Device Management	Phaser Installer, CentreWare® IS Embedded Web Server, CentreWare Web, Xerox® Global Print Driver®, Font management utility	HP Web Jetadmin, Easy Printer Care, HP Universal Print Driver, SureSupply and Embedded Web Server	MarkVision Professional	Dell OpenManage, Dell Toner Management System
Dimensions (w x d x h)	N: 15.7 x 18.8 x 15.1 in.; DN: 15.7 x 20.2 x 15.1 in.	n: 16.5 x 17.7 x 15.5 in.; dn: 16.5 x 21.2 x 15.5 in.	16 x 14.5 x 10.2 in.	10.2 x 16.6 x 14.5 in.
Weight	42 lbs.	n: 56.9 lbs.; dn: 62.3 lbs.	30.9 lbs.	31.1 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year return-to-HP authorized service center	One-year NBD advanced exchange warranty	One-year limited advance exchange warranty

Consumables, Options and Services

	Part Number	Details
Consumables		
Standard-capacity Print Cartridge	106R01370	7,000 print capacity ¹
High-capacity Print Cartridge	106R01371	14,000 print capacity ¹
Options		
Additional Paper Tray	097N01673	500-sheet feeder; adjustable up to Legal
Duplex Unit	097S03756	Adds automatic two-sided printing
64 MB Memory	097S03759	64 MB memory upgrade
128 MB Memory	097S03760	128 MB memory upgrade
256 MB Memory	097S03761	256 MB memory upgrade
Wireless Network Adapter	097S03740	Wireless connectivity option (802.1X support)
Total Satisfaction Services		
One Additional Year Service	E3600S2	One additional year of extended on-site service; available only in the first 90 days of product ownership
Two Additional Years Service	E3600S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E3600S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
Annual On-Site Service	E3600SA	One-year annual on-site service; available on an annual basis

¹ Average standard pages. Declared Yield in accordance with ISO /IEC 19752. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

Phaser® 3600N and Phaser 3600DN

- Printer Unit
- Standard-capacity Print Cartridge
- World Kit
 - Printer Installer and Utilities CD
 - User Documentation CD
 - Warranty Booklet
- Power Cord (per country)



Phaser® 4600/4620

Black-and-white Printer

Superior office productivity through best-in-class print speed.

Selling Points

Engineered for workgroup demands.

- A fast print speed of up to 65 ppm keeps work moving.
- See the first page in as few as 7.8 seconds.
- With image quality of up to 1200 x 1200 enhanced image quality, documents show exceptional sharpness and clarity.
- With a monthly duty cycle of up to 275,000 prints, the Phaser 4600/4620 is all about heavy-duty production.

Huge variety of print options.

- The easy-to-understand front console and automated setup gets it printing in minutes.
- It handles a wide range of office paper, plus various media types from transparencies to cardstock, envelopes to labels.
- Load the main tray with up to 550 sheets of paper ranging in size from 3.86 x 5.8 inches to a full legal-size.
- The optional 500-sheet finisher further extends the Phaser 4600/4620 printer's productivity with automatic stapling up to 50 sheets.
- Get standard memory capacity of 256 MB or the optional expansion to 768 MB.

Help the budget and reduce environmental impact.

- Highly efficient, no-hassle two-sided printing saves money and paper and N-up printing groups multiple pages on a single sheet.
- Replace only what's used. Our split consumables gets the most out of every user-replaceable component.
- Waste less. The long-life Smart Kit drum cartridge lasts longer and requires fewer replacements.

Take-charge network printing.

- The Phaser 4600/4620 includes built-in support for Ethernet 10/100/1000Base-T networks.
- Choose optional internal wireless support for more flexible placement options.
- Manage key printer features from your desk. CentreWare® Internet Services and CentreWare Web provide helpful user interfaces for easy remote management.
- Xerox® Device Manager helps in understanding print usage levels for individuals and departments, improve purchasing decisions, and resolve printer issues before they become a problem.

Protect business-critical information.

- Implement the strongest security options available. Built-in support for IPv6 and IPsec comes standard.
- Keep unauthorized eyes from sensitive documents. Hard disk overwrite electronically erases image data stored on the drive.
- Protect active documents. State-of-the-art hard disk encryption safeguards the documents saved in the printer's memory.
- Print securely. Secure Print holds private print jobs in the queue until they're released at the device by the job owner.

Target Markets

General Office Printing Markets

The Phaser 4600/4620 is the most productive letter-size monochrome printer in the Xerox® office portfolio and will sell successfully in any market or segment.

Corporate Workgroups

The Phaser 4600/4620 will be a key product within large organizations and used as the primary monochrome printer. Users will benefit from the Phaser 4600/4620 printer's high performance and host of ease-of-use features.

Specifications



	Phaser 4600N	Phaser 4600DN / Phaser 4620DN	Phaser 4600DT / Phaser 4620DT
Speed	Phaser 4600: Up to 55 ppm; Phaser 4620: Up to 65 ppm		
Duty Cycle	275,000 pages / month ¹		
Paper Handling Paper Input Standard	Tray 1 (MPT): 100 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm		
	Tray 2: 550 sheets; Custom sizes: 3.88 x 5.85 in. to 8.5 x 14 in. / 98.6 x 148.5 mm to 216 x 356 mm		
	Optional		Tray 3: 550 sheets; Custom sizes: 5.5 x 8.27 in. to 8.5 x 14 in. / 139.7 x 210 mm to 216 x 356 mm
	Optional	Tray 4: 550 sheets; Custom sizes: 5.5 x 8.27 in. to 8.5 x 14 in. / 139.7 x 210 mm to 216 x 356 mm	
		Tray 5: 550 sheets; Custom sizes: 5.5 x 8.27 in. to 8.5 x 14 in. / 139.7 x 210 mm to 216 x 356 mm	
		Tray 6: 550 sheets; Custom sizes: 5.5 x 8.27 in. to 8.5 x 14 in. / 139.7 x 210 mm to 216 x 356 mm	
		High Capacity Feeder (Add to Trays 1-4): 2,000 sheets; Standard Sizes: Letter, Legal, Folio, A4	
	Paper output Standard Optional (Choose one)	500 sheets	
Finisher: 500-sheet tray, 50-sheet stapling			
Mailbox: Four 100-sheet bins			
Automatic Two-sided Printing	Optional	Standard	
Print First-page-out Time	As fast as 7.8 seconds		
Resolution (max)	600 x 600 dpi, up to 1200 x 1200 enhanced image quality		
Processor	700 MHz		
Hard Drive	Optional 160 GB hard drive		
Memory (std / max)	256 MB / 768 MB		
Connectivity	10/100/1000Base-T Ethernet, USB 2.0, optional wireless 802.11n		
Page Description Languages	PCL® 6, PCL 5e, PostScript 3 emulation, PDF, Epson		
Print Features	256 levels of halftone (grayscale), Watermarks, N-up, Fit to page, Scaling, Reduce/enlarge, Toner saver, Print from USB, Print Around, Collation, Secure Print, Personal Print, Smart Duplex		
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee		

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Competitive Comparisons

Black-and-white
Printers

	Xerox® Phaser® 4600/4620DN	HP® LaserJet® P4515dn	Dell® 5330dn	Lexmark® T654dn
Print Speed	Up to 55/65 ppm	Up to 62 ppm	Up to 50 ppm	Up to 55 ppm
First-page-out Time (seconds)	As fast as 7.8 seconds	As fast as 8.5 seconds	INA	As fast as 7.5 seconds
Technology	Single-pass laser	Single-pass laser	Single-pass laser	Single-pass laser
Processor	700 MHz	540 MHz	500 MHz	600 MHz
Page Description Languages	PCL® 6/5e, PostScript 3 emulation, PDF, Epson	PCL 6/5e, PostScript 3	PCL 6, PostScript 3	PCL 5e/6/XL, PostScript 3, PPDS
Memory (std / max)	256 MB / 768 MB	128 MB / 640 MB	256 MB / 768 MB	256 MB / 1.2 GB
Duty Cycle (up to)	275,000 pages/month	275,000 pages/month	250,000 pages/month	275,000 pages/month
Print Resolution (unenanced/ enhanced)	600 x 600 dpi, 1200 x 1200 image quality	1200 x 1200 dpi, FastRes 1200, HP ProRes 1200	1200 x 1200 dpi	1200 x 1200 dpi, 2400 image quality
Automatic Two-sided Printing	Optional on N model, standard on DN, DT models	Optional on n, tn models, standard on x model	Standard	Standard
Paper Capacity (std / max)	650 / 3,750 sheets	600 / 3,100 sheets	600 / 3,200 sheets	650 / 4,300 sheets
Output Capacity (std / max)	500 / 500 sheets	500 / 1,00 sheets	250 / 850 sheets	550 / 2,950 sheets
Finishing Options	Mailbox: Four 100-sheet output bins; Finisher: 500-sheet output, 50-sheet stapling	Mailbox: Five 100-sheet output bins; Finisher: 500-sheet output, 50-sheet stapling	Optional 600-sheet expander tray	Up to 2 Mailboxes: Five 100-sheet output bins; Finisher: 500-sheet output, 50-sheet stapling
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 220 gsm	60 to 200 gsm	60 to 150 gsm	60 to 163 gsm
Connectivity	10/100/1000Base-T Ethernet, USB 2.0; Optional internal wireless 802.11n	1 Hi-Speed USB 2.0, 1 EIO slot, 1 external and 2 internal Host USB 2.0-like ports for third-party connection, HP Jetdirect Gigabit Ethernet embedded print server	1000Base-T Ethernet, Parallel, USB 2.0; Optional 802.11b/g wireless	10/100Base-TX Ethernet, USB 2.0, host USB; Optional parallel, serial, 802.11n wireless, Gigabit Ethernet
Device Management	Xerox® CentreWare® Internet Services, CentreWare Web, Xerox® Device Manager, WebJet Admin Interface, Tivoli, Bonjour, Low toner email alert	HP Web Jetadmin, Easy Printer Care, Universal Print Driver, SureSupply and Embedded Web Server	Dell Open Manage, Dell Printer Web Tool, Dell Toner Management System	MarkVision Professional
Dimensions (w x d x h)	18.7 x 21.3 x 16.5 in. (N/DN)	16.5 x 17.7 x 15.5 in.	16.3 x 18.7 x 14.8 in.	16.7 x 20.1 x 17.2 in.
Weight	88.6 lbs. (DN)	56.9 lbs.	47 lbs.	51.6 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year return-to-HP authorized service center	Three-year limited NBD on-site service warranty	One-year NBD advanced exchange warranty

Consumables, Options and Services

	Part Number	Details
Consumables		
Standard-capacity Print Cartridge	106R01533	13,000 pages ¹
High-capacity Print Cartridge	106R01535	30,000 pages ¹
Staple Cartridge	008R12941	3 cartridges with 15,000 staples each
Routine Maintenance Items		
110V Maintenance Kit	115R00069	150,000 pages ² ; includes Fuser, Transfer Roller, and Feed Rollers
220V Maintenance Kit	115R00070	150,000 pages ² ; includes Fuser, Transfer Roller, and Feed Rollers
Smart Kit® Drum Cartridge	113R00762	80,000 pages ²
Options		
Duplex Module	097N01923	
Additional 550-Sheet Paper Tray	097N01874	550-sheet feeder; adjustable up to Legal
High-Capacity Feeder	097N01875	2,000 sheets; Includes Stand
Finisher/Stapler	097N01876	500-sheet tray, 50-sheet stapling
4-Bin Mailbox	097N01877	Four 100-sheet bins
Stand	097N01916	
Hard Drive Kit: 160 GB	097N01879	Secure/Proof/Personal/Saved Print, Print With, Extended font storage, Disk collation
512 MB Memory	097N01878	512 MB memory upgrade
Internal Wireless Network Adapter	097N01880	Wireless connectivity option (802.1X support)
Service Agreements		
Annual On-Site Service	4600: E4600SA	One-year on-site service; available on an annual basis
Two Additional Years Service	4600: E4600S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	4600: E4600S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared Yield based on letter-/A4-size 20 lb. (75 gsm) pages. Yield will vary based on media type, size, weight, orientation and usage patterns.

What Comes in the Box

Phaser 4600N

- Printer Unit
- Starter Toner Cartridge: 10,000 pages¹
- World Kit
 - Printer Installer and Utilities CD
 - User Documentation CD
 - Service Brochure
- Power Cord (per country)

Phaser 4600DN/4620DN

Same contents as Phaser 4600N plus:

- Duplex Module

Phaser 4600DT/4620DT

Same contents as Phaser 4600DN/4620DN plus:

- 550-sheet Paper Tray



Phaser® 5550

Black-and-white Printer

Pure printing power.

Selling Points

Power-packed productivity.

- Fast printing at up to 50 ppm — for both single-sided and two-sided printing — quickly handles even the most demanding print workloads.
- True 1200 x 1200 dpi print resolution delivers outstanding image quality at full engine speed.
- The powerful 500 MHz processor makes quick work of complex print jobs — even multi-page jobs with graphics, images and charts.
- With a first-page-out-time as fast as 6.5 seconds, the Phaser 5550 starts producing before you can get up and walk to the printer.
- Custom media sizes plus advanced finishing options, like collation, booklet making and edge-to-edge printing, meet your complex printing needs.
- Multiple paper input and output options ensure maximum printing flexibility.

Smart, reliable and safe operation.

- A robust duty cycle of up to 300,000 pages per month.
- Phaser Installer automatically installs and configures the Phaser 5550 so users can start printing immediately.
- Private data stays that way, thanks to built-in support for 802.1X and IPv6, the latest network security protocols.
- CentreWare® IS internal web server lets users manage the device from their computers, and Email Alerts notify administrators of common occurrences, such as low toner levels.
- PhaserSMART® online troubleshooting provides 24/7 access to the online Xerox® Knowledge Base, delivering fast solutions so users get back to work quickly.
- PrintingScout® notification delivers instant pop-up messages right to the user's desktop if print issues arise.

Value throughout.

- An affordable purchase price combines with a low cost-per-page for unbeatable total cost of ownership.
- Separate print drum and toner cartridge allow for optimized use of each consumable.
- Mean Prints Between Failure (MPBF) rating of 500,000 impressions for high durability and fewer service calls.
- Extensive printer management tools, up to 1 GB memory, true Adobe PostScript 3 print language, and more, add to best-in-class value.
- The Usage Analysis Tool and Job Accounting feature let users collect, organize and analyze usage data for tighter cost control.
- Xerox® stands behind its promise of outstanding reliability and performance with a standard one-year on-site warranty and the exclusive Xerox® Total Satisfaction Guarantee.

Total Satisfaction Guarantee.

- The Phaser 5550 printer is backed by a one-year on-site warranty and the exclusive Total Satisfaction Guarantee.

Target Markets

Workgroups and Departments

The Phaser 5550 will primarily be used in large organizations as a departmental device. It will also be a key product within our major account organizations that require A3 monochrome printing. Users will benefit from the Phaser 5550 printer's high performance and host of ease-of-use features.

Specifications



	5550B	5550N	5550DN	5550DT
Speed	Up to 50 ppm (letter)		Up to 50 ppm one-sided, 50 ppm two-sided (letter)	
Duty Cycle	Up to 300,000 pages / month ¹			
Paper Handling	Paper Input Standard Tray 1 (MPT): 100 sheets; Custom sizes: 3.5 x 3.87 to 11.7 x 17 in. / 89 x 98 mm to 297 x 432 mm Tray 2: 500 sheets; Custom sizes: 5.5 x 7.16 to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm Tray 3: 500 sheets; Custom sizes: 5.5 x 7.16 to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm			
	Optional	Tray 4-5: 1,000 sheet Feeder; Custom sizes: 5.5 x 7.16 to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm		Standard
		Tray 6: 2,000 sheet Feeder; Sizes: 8.5 x 11 in. / A4		
		Envelope Tray: Custom sizes: 3.87 x 5.82 to 6.38 x 9.5 in. / 98 x 148 mm to 162 x 241 mm		
Paper Output	Standard	500 sheets		
	Optional	Stacker: 3,000-sheet stacker with 500-sheet top tray		
		Finisher: 3,000-sheet stacker with 500-sheet top tray, 50-sheet multi-position stapling and 3 or 2/4 hole-punch		
Automatic Two-sided Printing	Optional		Standard	
Print	As fast as 6.5 seconds			
First-page-out Time				
Resolution (max)	True 1200 x 1200 dpi			
Processor	500 MHz			
Memory (std / max)	256 MB / 1 GB			
Connectivity	Parallel, USB 2.0	10/100/1000 Base-T Ethernet, Parallel, USB 2.0		
Page Description Languages	Adobe® PostScript® 3™, PCL® 6 / PCL® 5e emulation, Direct PDF (with 512 MB memory and optional hard drive)			
Print Features	Standard	Smart Trays, Booklet printing, Edge-to-edge printing, Negative image, Mirror image, Scaling, Watermarks, Auto fit, Custom-size pages, Covers, Separation pages, RAM collation, N-up, Job completion notification		
		NA	Remote printing, Job accounting	
	Optional	Productivity Kit (includes 40 GB Hard Drive) enables Secure/Proof/Personal/Saved Print, Hard disk collation, Print With, PDF-direct printing, Extended font/form storage		
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee			

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Competitive Comparisons

Black-and-white
Printers

	Xerox® Phaser® 5550DN	HP® LaserJet® 9040/9050dn	Lexmark® W850dn	Kyocera Mita® EP510DN
Print Speed	Up to 50 ppm	Up to 40/50 ppm	Up to 50 ppm	Up to 51 ppm
First-page-out Time (seconds)	As fast as 6.5 seconds	As fast as 8 seconds	As fast as 6 seconds	As fast as 3.5 seconds
Technology	Single-pass laser	Single-pass laser	Single-pass laser	Single-pass laser
Processor	500 MHz	533 MHz	800 MHz	600 MHz
Page Description Languages	Adobe® PostScript® 3™, PCL® 6/5e emulation, Direct PDF (with 512 MB memory and optional hard drive)	PCL 6/5e, PostScript 3	PCL 6, PostScript 3, PPDS	Prescribe, PCL 6/XL/5e, KPDL3 (PS3), KCGL (HP-GL2), Diablo 360, IBM ProPrinter X24, Epson LQ850, Line Printer
Memory (std / max)	256 MB / 1 GB	128 MB / 512 MB	256 MB / 1,280 MB	128 MB / 640 MB
Duty Cycle (up to)	300,000 pages/month	300,000 pages/month	300,000 pages/month	300,000 pages/month
Print Resolution (unenhanced/enhanced)	1200 x 1200 dpi	600 x 600 dpi, 1200 x 600 dpi	1200 x 1200 dpi, 2400 image quality	600 x 600 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Capacity (std / max)	1,100 / 4,100 sheets	1,100 / 3,100 sheets	1,100 / 5,100 sheets	1,200 / 4,200 sheets
Output Capacity (std / max)	500 / 4,000 sheets	600 / 3,600 sheets	500 / 3,800 sheets	INA / 3,250
Finishing Options	Stacker: 3,000-sheet stacker with 500-sheet top tray; Finisher: 3,000-sheet stacker with 500-sheet top tray, 50-sheet multi-position stapling, hole-punch	Mailbox: 2,000-sheet 8-bin; Stacker: 3,000-sheets; Stapler/Stacker: 3,000 sheets with 50-sheet multi-position stapling; Multifunction Finisher: 1,000-sheet stacking, 50-sheet multi-position stapling, 10-sheet booklet making	Finisher: stacking, stapling, hole-punch	Mailbox: 700-sheet 7-bin; DF-710 Finisher: 3,000-sheet stacker with 200- and 50-sheet sub trays, 50-sheet multi-position stapling, optional hole-punch, optional booklet making; DF-730 Simple Finisher: 1,000-sheet stacker with 500-sheet top tray, 30-sheet single-position stapling
Media Sizes (up to)	11.7 x 17 in.	12.3 x 18.5 in.	11.7 x 17 in.	11 x 17 in.
Media Weights	60 to 215 gsm	64 to 216 gsm	64 to 216 gsm	60 to 200 gsm
Connectivity	10/100/1000Base-T Ethernet, Parallel, USB 2.0	Bidirectional IEEE-1284-B compliant parallel port, two available EIO slots, Jetdirect 620n	10/100/1000Base-T Ethernet, USB, host-USB	10/100Base-TX Ethernet, USB, host-USB, Parallel
Device Management	CentreWare® Internet Services, CentreWare Web, Xerox® NDPS Gateway, Xerox® Usage Analysis Tool, MailInx email alerts, PrintingScout®, PhaserSMART®	HP Toolbox	MarkVision Professional	KMnet Admin, KM-NET Viewer, PDF Direct Print, Kyocera Command Center
Dimensions (w x d x h)	25.2 x 20.7 x 19.6 in.	55 x 24.9 x 23.6 in.	25.3 x 20.5 x 22.8 in.	23.6 x 25.4 x 24.2 in.
Weight	97.2 lbs.	168 lbs.	109 lbs.	150 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year NBD on-site warranty	One-year NBD on-site warranty	One-year parts and labor (on-site) warranty

Consumables, Options and Services

	Part Number	Details
Consumables		
Toner Cartridge	106R01294	35,000 pages ¹
Drum Cartridge	113R00670	60,000 pages ¹
Staple Pack	008R12941	5,000 staples
Routine Maintenance Items		
110V Maintenance Kit	109R00731	300,000 pages ² ; includes Fuser, Transfer Roller, and 15 Feed Roller
220V Maintenance Kit	109R00732	300,000 pages ² ; includes Fuser, Transfer Roller, and 15 Feed Roller
Options		
Productivity Kit with Hard Drive	097S03878	40 GB minimum (adds Productivity features)
Phaser® 5550B to 5550N Upgrade	097S03879	Adds 10/1000/100Base-TX Ethernet
Duplex Unit	097S03220	Adds automatic two-sided printing
1,000-Sheet Feeder	097S03716	2 500-sheet trays; adjustable up to 11 x 17 in.
2,000-Sheet Feeder	097S03717	1 tray, 8.5 x 11 in. (A4) only
3,500-Sheet Stacker with Job Offset	097S03719	Supports sizes up to 11 x 17 in.
3,500-Sheet Finisher	097S03282	Finisher with stapler and 3-hole punch; supports sizes up to 11 x 17 in.
Envelope Tray	097S03286	Holds 35 envelopes; replaces Tray 2
256 MB Memory	097S03743	256 MB memory upgrade
512 MB Memory	097S03635	512 MB memory upgrade
32 MB Flash Memory	097S03880	Flash DIMM for storing fonts/forms
Wireless Network Adapter	097S03740	Wireless connectivity option (802.1X support)
Service Agreements		
Annual On-Site Service	E5550SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E5550S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E5550S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared Yield based on an average job size of 3 pages letter / A4-size. Yield will vary based on job run length, media size and orientation.

What Comes in the Box

Phaser 5550B, Phaser 5550N, Phaser 5550DT Phaser 5550DN

- Printer Unit
- Toner Cartridge (35,000 print capacity)
- Drum Cartridge (60,000 print capacity)
- World Kit
 - Software and Documentation CD
 - Installation and Quick Use Guide
 - Warranty Booklet
- Power Cord (per country)

Same as 5550B, 5550N,
5550DN plus:

- 1,000-sheet Feeder



WorkCentre® 6015

Color Multifunction Printer

Vibrant color and efficiency
in a compact design.

Selling Points

Outstanding color.

- The proven Hi-Q LED print engine is the same breakthrough technology found in some of our higher-end devices used by graphic artists.
- Delivers amazing colors and impressive image quality (1200 x 2400 dpi) for effective business graphics.
- Unique Xerox® EA Toner is engineered to produce crisp text and printed images with superior gloss, detail and clarity. Plus, a low fusing temperature helps conserve electricity. It's the same high-quality toner used in our high-end products for the graphic arts industry.

Productive performance.

- The space saving WorkCentre 6015 saves energy and supplies costs by combining the functions of a copier, printer, scanner, and fax — all in one device.
- With an ultra-fast processor and 128 MB standard memory, the WorkCentre 6015 handles common daily workloads — even pages with graphics, photos and charts.
- The front-side USB port allows users to quickly scan to and print from any standard portable USB memory device.
- Powerful scanning features include Scan to Network, Email or USB memory device with resolution up to 1200 x 1200 dpi, 24-bit color / 8-bit grayscale.
- Get projects out fast, with print speeds as fast as 12 ppm for color and 15 ppm for black-and-white.
- The 15-sheet automatic document feeder helps process multiple page documents.

Easy in the office and easy on the network.

- Easy installation onto the network and pre-loaded toner cartridges make this printer virtually plug-and-play.
- Place the WorkCentre 6015NI anywhere in the office with standard, internal wireless networking.
- When connected to the network, the CentreWare® IS internal web server lets users remotely check the status of a print job or manage settings on the device.
- Feel comfortable with the WorkCentre 6015 operating close by. The low noise output reduces distractions, so users can stay productive.
- Save time and storage space with the easy-loading and ultra-slim toner cartridges.
- The main paper tray supports a wide range of custom media and sizes, from labels to card-stock to envelopes. The convenient 10-sheet manual feed slot also easily handles media and envelopes.

Target Markets

Small-to-medium Businesses

Small to medium size businesses and workgroups with one to four users whose needs are for professional-looking color prints from a compact product that can fit on virtually any desktop

Specifications



	WorkCentre 6015NI
Speed	Up to 12 ppm color / 15 ppm black-and-white
Duty Cycle	Up to 30,000 pages / month ¹
Paper Handling Paper Input	Automatic Document Feeder: 15 sheets; Custom Sizes: 5.83 x 8.27 in. to 8.5 x 14 in. / A5 to 216 x 356 mm
	Main Tray: 150 sheets, Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 215.9 x 355.6 mm
	Bypass Tray: 10 sheets, Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 215.9 x 355.6 mm
Paper Output	100 sheets
Two-sided Printing	Manual
Print	
First-page-out Time	As fast as 17 seconds color / 14 seconds black-and-white
Resolution (max)	1200 x 2400 dpi
Processor	295 MHz
Memory	128 MB
Connectivity	USB 2.0, 10/100Base-T Ethernet, Wi-Fi
Page Description Languages	Host-Based
Print Features	PANTONE® Color calibrated solid-color simulations, Watermarks, Poster printing, N-up, Custom page sizes, Fit to page, Scaling, Built-in support links, Run Black, Black and white only print mode, Draft mode, Collation
Copy	
First-copy-out Time	As fast as 37 seconds color / 20 seconds black-and-white
Copy Resolution	600 x 600 dpi
Copy Features	Collation, Reduce/enlarge, Automatic background suppression, Darkness control, Book copying, Edge erase, Photo mode, N-up, ID Card Copy
Fax	
Fax Features	33.6 Kbps with MH/MR/MMR/JBIG compression, Auto redial, Auto reduction, Address book (up to 8 one-touch dials, up to 99 address entries), Delay send, Remote receive (with external phone), Junk fax barrier, Last number redial, Memory receive, Polling
Scan	
Scan Destinations	Scan to Network, Email, USB
Scan Features	Up to 1200 x 1200 dpi resolution, 24-bit color / 8-bit grayscale, PDF/JPEG/TIFF
Security	IPv6
Warranty	One-year quick-exchange warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Competitive Comparisons

	WorkCentre 6015NI	HP® LaserJet® Pro CM1415FNW Color MFP	Brother® MFC-9320
Speed	Up to 12 ppm color / 15 ppm black-and-white	Up to 8 ppm color/ 12 ppm black-and-white	Up to 17 ppm color/ 17 ppm black-and-white
Duty Cycle	Up to 30,000 pages / month ¹	Up to 30,000 pages / month ¹	Up to 25,000 pages / month ¹
Paper Handling Paper Input	Automatic Document Feeder: 15 sheets; Custom Sizes: 5.83 x 8.27 in. to 8.5 x 14 in. / A5 to 216 x 356 mm	Automatic Document Feeder: 35 sheets	Automatic Document Feeder: 35 sheets
	Main Tray: 150 sheets, Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 215.9 x 355.6 mm	Main Tray: 150 sheets, Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 215.9 x 355.6 mm	Main Tray: 250 sheets, Custom sizes: None
	Bypass Tray: 10 sheets, Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 215.9 x 355.6 mm	NA	Bypass Tray: 1 sheet, Custom sizes: 3 x 4.57 in. to 8.66 x 16 in. / 76.2 x 116 mm to 219.9 x 406 mm
Paper Output	100 sheets	125 sheets	100 sheets
Two-sided Printing	Manual	Manual	Manual
Print First-page-out Time	As fast as 17 seconds color / 14 seconds black-and-white	As fast as 32 seconds color / black-and-white information not available	As fast as 24 seconds color / 19 seconds black-and-white
Resolution (max)	1200 x 2400 dpi	600 x 600 dpi	600 x 2400 dpi
Processor	295 MHz	600 MHz	Information not available
Memory	128 MB	160 MB	64 MB
Connectivity	USB 2.0, 10/100Base-TX Ethernet, Wi-Fi	USB 2.0, 10/100Base-TX Ethernet, Wi-Fi	USB 2.0, 10/100Base-TX Ethernet, Wi-Fi (on CW model)
Page Description Languages	Host-Based	PCL®5c/6, Adobe® Postscript® 3™	PCL®6, BR-Script3
Print Features	PANTONE® Color calibrated solid-color simulations, Watermarks, Poster printing, N-up, Custom page sizes, Fit to page, Scaling, Built-in support links, Run Black, Black-and-white only print mode, Draft mode, Collation	Walk-up USB printing	Walk-up USB printing, N-up printing, Watermark printing, Toner-save mode, Sleep mode, Setting lock, Secure print, Secure function lock, PictBridge
Copy First-copy-out Time	As fast as 37 seconds color / 20 seconds black-and-white	As fast as 32 seconds color / 26 seconds black-and-white	Information not available
Copy Resolution	600 x 600 dpi	600 x 600 dpi	600 x 600 dpi
Copy Features	Collation, Reduce/enlarge, Automatic background suppression, Darkness control, Book copying, Edge erase, Photo mode, N-up, ID Card Copy	Collation, Reduce/enlarge, Automatic background suppression, Image Adjustment (Contrast, Sharpen, Color Balance, Grayness, Darkness control), Book copying, Photo mode, N-up, Stamping, Copy draft, ID Card Copy	Reduce/enlarge, N-up, Poster Mode
Fax Fax Features	33.6 Kbps with MH/MR/MMR/JBIG compression, Auto redial, Auto reduction, Address book (up to 8 one-touch dials, up to 99 address entries), Delay send, Remote receive (with external phone), Junk fax barrier, Last number redial, Memory receive, Polling	33.6 Kbps, Auto reduction, Address book, Memory receive, Polling, Fax forwarding	33.6 Kbps with MH/MR/MMR/JBIG/JPEG compression, Address book (up to 8 one-touch dials, up to 200 address entries), Dual Access, Fax forwarding and paging
Scan Scan Destinations	TWAIN, WIA, Scan to Network, Email, USB	TWAIN, Email, USB	TWAIN, Email, USB, FTP, I-Fax, USB
Scan Features	Up to 1200 x 1200 dpi resolution, 24-bit color / 8-bit grayscale, PDF/JPEG/TIFF	Up to 1200 x 1200 dpi resolution, 48-bit color / 8-bit grayscale, PDF/JPEG	Up to 1200 x 2400 dpi resolution, PDF/JPEG/XPS
Security	IPv6	Secure Sockets Layer (SSL)	Secure print, SSL, SNMPv3, IPv6
Dimensions (w x h x d)	16.1 x 15.3 x 13.3 in. / 410 x 389 x 337 mm	17.4 x 18.6 x 16.3 in. / 443 x 472 x 415 mm	16.9 x 19.3 x 15.7 in. / 429 x 490 x 398 mm
Weight	33 lbs. / 15 kg	50.1 lbs. / 22.7 kg	50.5 lbs. / 22.9 kg

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

Consumables, Options and Services

	Part Number	Details
Consumables Toner Cartridges	106R01627	Cyan: 1,000 print capacity ¹
	106R01628	Magenta: 1,000 print capacity ¹
	106R01629	Yellow: 1,000 print capacity ¹
	106R01630	Black: 2,000 print capacity ¹
Service Agreements Annual Quick Exchange Service	E6015QA	One-year Quick Exchange service; available on an annual basis
Two Additional Years Service	E6015Q3	Two additional years of extended Quick Exchange service; available only in the first 90 days of product ownership
Three Additional Years Service	E6015Q4	Three additional years of extended Quick Exchange service; available only in the first 90 days of product ownership
Four Additional Years Service	E6015Q5	Four additional years of extended Quick Exchange service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

WorkCentre® 6015NI

- Multifunction printer
- Software and Documentation (Quick Installation Guide, Quick Use Guide, User Manual)
- Starter Toner Cartridge: 500 pages¹
- Power Cable
- Fax Cord



WorkCentre® 6505

Color Multifunction Printer

The right colors,
the easy way.

Selling Points

The colors a business needs.

- Outstanding print quality. A print resolution of up to 600 x 600 x 4 dpi makes printed communications stand out and grab attention.
- True Adobe PostScript 3 print language. Count on consistently precise print jobs with bright, true colors and superior graphics.
- Advanced toner technology. Xerox®-exclusive EA Toner uses particles engineered for uniform size and shape, producing superior image detail and line definition, and text that's sharp and clear.
- Always the right color. PANTONE® Color calibrated solid-color simulations and Xerox® color correction technology ensure results that match expectations.

Ready to help.

- Print and go. Work quickly with print speeds of up to 24 ppm for color and black-and-white (letter) or 23 ppm for color and black-and-white (A4).
- More productivity for more people. Connect and go, thanks to built-in networking and seamless compatibility with mixed-user environments, including PC, Macintosh and Linux.
- Easy management. With Xerox® CentreWare® IS, remote device administration is handled with ease right from the computer's browser.
- Out of color toner? The Run Black feature lets it continue printing with black until the empty color toner is replaced.
- Total peace of mind. Our standard one-year on-site warranty is backed by the industry-leading Xerox® Total Satisfaction Guarantee.

Easy on the environment.

- Conserve paper for reduced costs and lower the environmental impact by choosing manual two-sided printing or upgrading to convenient automatic duplexing.
- Toner-only cartridges. With minimal packaging, our toner-only cartridges allow for 80% less waste than comparable color devices, using integrated print cartridges.
- A perfect fit. Both devices feature a small footprint, which allows for easy integration within a work space, whether on a desk or in a shared location.
- The quiet partner. Engineered for extra-quiet operation to minimize impact on busy offices.
- Consolidate and save. The value-packed WorkCentre 6505 multifunction printer will save on energy and supplies costs by combining the functions of multiple devices into one.

Target Markets

Perfect for virtual offices, small and large offices as well as small work teams (2 to 7 users).

Specifications



	WorkCentre 6505N	WorkCentre 6505DN
Speed	Up to 24 ppm color and black-and-white (Letter)	
Duty Cycle	Up to 40,000 pages / month ¹	
Paper Handling Paper Input	Standard	
	Automatic Document Feeder (ADF): 35 sheets; Custom Sizes: 5.5 x 5.5 in. to 8.5 x 14 in. / 139.7 x 139.7 mm to 215.9 x 355.6 mm	
	Manual Feed Slot: 1 sheet; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm	
	Optional	
	Tray 1: 250 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm	
	Tray 2: 250 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm	
Paper Output	150 sheets face down	
Automatic Two-sided Printing	Optional	Standard
Print		
First-page-out Time	As fast as 12 seconds color / 12 seconds black-and-white	
Resolution (max)	Up to 600 x 600 x 4 dpi	
Processor	533 MHz	
Memory (std / max)	256 MB / 768 MB	
Connectivity	USB 2.0, 10/100/1000Base-T Ethernet	
Page Description Languages	Adobe® PostScript® 3™, PCL® 6 emulation	
Print Features Standard	PANTONE® Color calibrated solid-color simulations, N-up, Fit to page, Booklet printing, Skip blank pages, Run black, Covers/Separators ² , Poster printing ² , Watermarks ² , Overlays ² , Banner sheets ² , Draft mode ²	
	Optional ³	Secure print, Proof print, Personal print, Saved print, RAM collation
Copy		
First-copy-out Time	As fast as 20 seconds color / 13 seconds black-and-white	
Copy Resolution	600 x 600 dpi	
Copy Features	1 sided to 2 sided copying ⁴ , Reduce/enlarge (25% -400%), N-up copying, Auto fit, Cloning, Collate, ID Card Copy, Edge erase	
Fax Fax Features ⁵	33.6 Kbps with MH/MR/MMR/JBIG/JPEG compression, Secure fax receive, Lighter / darker, Polling, Remote receive (with external phone), Junk fax protection, Fax forwarding, Delay send, Broadcast, Address book (up to 200 speed dials, 6 group dials), Resolution up to 400 x 400 dpi, LAN Fax (Send)	
Scan		
Scan Destinations	Scan to Email (local address book or LDAP integration), Network Scanning via FTP (server) and SMB (server or computer), Direct Scan to Applications including OCR, USB Memory Device	
Scan Features	Up to 1200 x 1200 dpi resolution, 24-bit color / 8-bit grayscale, PDF / JPEG / TIFF (single and multi-page) / XDW, Xerox® Scan to PC Desktop® Personal Edition	
Security	Secure HTTPS (SSL), IPsec, 802.1X Authentication, IPv6, SNMPv3, Audit Log, IP Filtering	
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

Color
Multifunctions

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.; ² Accessed via PCL driver.;

³ Requires optional Productivity Kit with 512 MB memory.; ⁴ requires DN model or optional duplex unit; ⁵ Analog phone line required

Competitive Comparisons

	Xerox® WorkCentre® 6505DN	Lexmark® X544dn	HP® Color LaserJet® CM2320n MFP	Canon® imageCLASS MF8350Cdn
Functions	Copy, print, scan, fax	Copy, print, scan, fax	Copy, print, scan, fax (fax available on nf/fxi models)	Print, copy, scan, fax
Print Print Speed	Up to 24 ppm color / 24 ppm black	Up to 25 ppm color / 25 ppm black	Up to 21 ppm color / 21 ppm black	Up to 21 ppm color / 21 ppm black
First-page-out Time (seconds)	12 seconds color / 12 seconds black	13 seconds color / 13 seconds black	17.9 seconds color	INA
Processor	533 MHz	500 MHz	450 MHz	INA
Page Description Languages	Adobe® PostScript® 3™, PCL® 6 emulation	Host-based, PCL 6/5c, PostScript 3, PDF 1.6, PPDS	PCL 6/5c, Postscript 3	UFR II LT
Connectivity	10/100Base-T Ethernet, USB 2.0	10/100Base-TX Ethernet, USB 2.0	10/100Base-TX Ethernet, USB 2.0	10/100Base-T Ethernet, USB 2.0
Memory (std / max)	256 MB / 768 MB	128 MB / 640 MB	160 MB / 416 MB	128 MB / 128 MB
Duty Cycle (up to)	40,000 pages/month	55,000 pages/month	40,000 pages/month	40,000 pages/month
Print Resolution (unenhanced/enhanced)	600 x 600 x 4 dpi	1200 x 1200 dpi, 4800 image quality	600 x 600 dpi, 1200 x 600 dpi	600 x 600 dpi, 2400 x 600 dpi
Automatic Two-sided Printing	Standard	Standard	Manual (standard on nf/fxi models)	Manual
Paper Handling Paper Capacity (std / max)	251 / 501 sheets	250 / 900 sheets	300 / 550 sheets	300 / 550 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 216 gsm	60 to 176 gsm	60 to 176 gsm (up to 218 using HP glossy paper only)	60 to 216 gsm
Copy Document Feeder Type	35-sheet ADF	50-sheet DADF	50-sheet ADF	50-sheet ADF
Scan Scan Resolution	1200 x 1200 dpi	600 x 600 dpi	1200 x 1200 dpi	600 x 600 dpi
Scan Destinations	Scan to Email, Network, FTP SMB, Applications, USB memory device	Scan to Email, FTP	Scan to Email, Network	INA
Fax Walk-up Fax	Standard	Standard	Not available	Standard
PC Fax	Standard (send)	INA	Not available	Standard
Speed Dials	200	999	200	181
Additional Information Dimensions (w x d x h)	16.9 x 21.4 x 23 in.	17.3 x 21.1 x 18.2 in.	19.6 x 19.4 x 21.7 in.	17 x 19.1 x 18.9 in.
Weight	65.1 lbs.	60 lbs.	64.8 lbs.	64.2 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	On-year on-site warranty	One-year on-site warranty	One-year limited on-site warranty

Consumables, Options and Services

	Part Number	Details
Consumables High-capacity Print Cartridge	106R01594	Cyan: 2,500 pages ¹
	106R01595	Magenta: 2,500 pages ¹
	106R01596	Yellow: 2,500 pages ¹
	106R01597	Black: 3,000 pages ¹
Standard-capacity Print Cartridge	106R01591	Cyan: 1,000 pages ¹
	106R01592	Magenta: 1,000 pages ¹
	106R01593	Yellow: 1,000 pages ¹
Options 250-sheet Feeder	097S04264	250-sheet feeder, adjustable up to Legal
Productivity Kit	097S04269	512 MB memory upgrade
Duplex Unit	097S04069	Adds automatic two-sided printing
Wireless Network Adapter	097S03740	Wireless connectivity option (802.1X support)
Service Agreements Annual On-site Service	E6505SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E6505S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E6505S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

WorkCentre® 6505

- Starter Print Cartridge (1,000 print capacity for CMYK)¹
- Software and Documentation CD (with Installation Guide, Quick Use Guide)
- Scan to PC Desktop® CD
- Fax Cable and Power Cord



WorkCentre® 6605

Color Multifunction Printer

Grow business with easy office efficiency.

Selling Points

Color that gets work noticed

- A print resolution of up to 600 x 600 x 4 dpi (1200 x 1200 enhanced image quality) makes printed communications stand out and grab attention.
- Photo Mode makes images and graphics look exceptional, producing deeper, richer colors for lifelike vibrancy.
- Unique Xerox EA Toner. Fuses at a much lower temperature, and reduces power consumption by up to 20% and CO₂ emissions by up to 35%, compared to conventional toner. It's also oil-free, delivering brilliant, glossy output, even on ordinary or recycled paper.
- PANTONE® color calibrated solid-color simulations and Xerox® Color Correction technology ensure results that match expectations.
- True Adobe® PostScript® 3™ ensures print jobs are consistently accurate, with the brightest, truest colors and superior graphics.

High-power Capabilities

- Automatic two-sided printing on the DN configurations makes saving paper easy, and gives documents a professional appearance. Plus, N-up printing allows output of multiple pages on one sheet, which is particularly useful when printing presentations.
- Place the WorkCentre 6605 anywhere in the office with optional Wi-Fi.
- High-capacity toner cartridges allow longer periods of uninterrupted productivity, and help reduce total cost of operation over time.
- The value packed WorkCentre 6605 saves energy and supplies costs by combining the functions of a copier, printer, scanner and fax — all in one device.
- Keep sensitive documents away from unintended recipients with available secure print*, and protect access to device features with front-panel PIN code authentication.

Productivity Simplified

- The WorkCentre 6605 works quickly, with color and black-and-white print speeds of up to 36 ppm.
- The main 550-sheet paper tray holds a full ream of paper — no more half-empty packages taking up valuable storage space. An optional 2nd tray increases total capacity up to 1,250 sheets for even longer periods of uninterrupted productivity.
- The innovative 4.3-inch touch screen on the WorkCentre 6605 features bright, colorful icons and intuitive navigation for optimal ease-of-use.
- Use the WorkCentre 6605 to scan hard copy documents and get text-searchable digital files that can be automatically shared via email or network folder, or saved on the device or any USB memory device for true portability.
- Users will be up and running in minutes, and with Xerox® CentreWare® IS, remote device administration is handled with ease right from any networked computer's browser.

Target Markets

Color Critical Users

An affordable desktop MFP is now within reach of users who are looking for exceptional image quality.

Inkjet Replacements

Customers with past inkjet MFP experience who are now considering a faster, more cost-effective color laser MFP.

Monochrome Migration

Customers with black-and-white MFPs who want an MFP that adds color output.

First Generation Color Printer Replacement

Customers that have a color laser printer but want a replacement with additional features.

Corporate Color Rollout

Generally big bids where IT has decided that color is now reliable and cost-effective enough for departments or remote branches.

Consolidators

Customers that want to consolidate several different office products into one device.

Specifications



	WorkCentre 6605/N	WorkCentre 6605/DN
Speed	Up to 36 ppm Letter / Up to 35 ppm A4, color and black-and-white	
Duty Cycle	80,000 pages / month ¹	
Paper Handling Paper Input	Standard	Multipurpose Tray: 150 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76.2 x 127 mm to 216 x 356 mm
	Optional	Tray 1: 550 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm
		Tray 2: 550 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm
Document Handler	Duplex Automatic Document Feeder (DADF): 50 sheets; Custom sizes: 5 x 5 in. (140 x 140 mm) to 8.5 x 14 in. (216 x 356 mm)	
Paper Output	250 sheets face down with tray full sensor	
Two-sided Printing	Optional	Standard
Copy First-page-out Time	As fast as 13 seconds black-and-white / 16 seconds color	
Copy Features	Up to 600 x 600 dpi, Reduce/Enlarge (25% -400%), Lighter/Darker, Color Saturation, Sharpness, Color Balance, Auto Exposure, Up to 99 copies, 2-up Output, AutoFit, Cloning, Collate (up to 50 pages)	
Print First-page-out Time	As fast as 9 seconds black-and-white / 10 seconds color	
Resolution (max)	Up to 600 x 600 x 4 dpi (1200 x 1200 enhanced image quality)	
Processor /	533 MHz	
Memory (std / max)	512 MB / 1 GB	
Connectivity	USB 2.0, 10/100/1000Base-TX Ethernet, optional Wi-Fi (802.11 n/g/b)	
PDLs	True Adobe® PostScript® 3™, PCL5/6, XPS, PDF Emulation	
Print Features	PANTONE® Color calibrated solid-color simulations, Saved settings, Earth Smart settings, Color Corrections, N-up, Booklet layout, Watermark, Photo mode, Collation, Secure Print, Saved Print, Font/Form/Macro Storage ²	
Scan Scan Destinations	TWAIN/WIA scanning via USB or Network, Scan to Computer via SMB, Scan to Server via FTP, Scan to Email with LDAP support, Scan to USB Memory Device, WSD Scanning	
Scan Features	JPEG/TIFF/Multipage TIFF/PDF File Formats, Email Address Book (up to 100 Email addresses, up to 10 Email group addresses), Express Scan Manager, Scan to PC Desktop® SE Small Business Edition (1-seat license)	
Fax Walk-up Fax Features ³	MH/MR/MMR/JBIG Compression, Reject Junk Fax, Distinctive Ring Pattern Detection, Fax Forwarding and Local Print, Polling Receive, Delayed Start (up to 24 hours), Broadcast Sending (up to 200 destinations), Fax Address Book (up to 200 speed dial), Secure Fax Receive	
LAN Fax Features	Delayed Start (up to 24 hours), Broadcast Sending (up to 30 destinations), Zoom, Auto Fit, Rotation, N-up, Watermark, Phonebook (Up to 500 speed dial numbers, Up to 500 group dial, Phonebook stored on PC)	
Security	Secure Fax Receive, Secure Print, 256-bit disk encryption and overwrite, Secure HTTPS (SSL, Secure LDAP), IPsec, 802.1X Authentication, IPv6, SNMPv3, Audit Log, IP Filtering	
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

Color
Multifunctions

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

² Requires Productivity Kit (with 160 GB Hard Drive); ³ Requires analog phone line

Competitive Comparisons

	Workteam Low Printers	Xerox® Phaser 6600	Workteam High Printers
Customer Type	SMB / Small Workteam	Hardware features of Workteam High products for customers who do not need advanced security, solutions integration	Enterprise / Large Workteam
Number of Users	Up to 7	Up to 10	Up to 15
AMPV	Up to 2,500	Up to 5,000	Up to 8,000
Main Paper Tray	250 sheets	500 sheets	500 sheets
Speed	20+ ppm	36 ppm	30+ ppm
Security	Intermediate	Intermediate	Advanced

	HP® LaserJet Pro 400 Color MFP M475 (nw/dn/dw)	Lexmark® X546 (dtn)	Xerox® WorkCentre 6605 (n/dn)	HP® LaserJet Pro 400 Color MFP M575 (n/dn/xh)	Lexmark® X746 (n/dn/dtn)
Functions	Print, Copy, Scan, Fax, Email	Print, Copy, Scan, Fax, Email	Print, Copy, Scan, Fax, Email	Print, Copy, Scan, Fax, Email	Print, Copy, Scan, Fax
Display	3.5-inch touchscreen	16-character, 2-line display	4.3-inch touchscreen	8-inch touchscreen	7-inch touchscreen
Speed	Up to 21 ppm color / black-and-white	Up to 25 ppm color / black-and-white	Up to 36 ppm color / black-and-white	Up to 31 ppm color / black-and-white	Up to 35 ppm color / black-and-white
Recommended Monthly Print Volume	1,000 to 2,500 pages / month	1,000 to 4,000 pages / month	Up to 5,000 pages / month	2,000 to 6,000 pages / month	3,000 to 10,000 pages / month
Duty Cycle¹	Up to 40,000 pages / month	Up to 55,000 pages / month	Up to 80,000 pages / month	Up to 75,000 pages / month	Up to 100,000 pages / month
Paper Handling					
Paper Capacity (std. / max.)	300 / 550 sheets	900 / 1,450 sheets	700 / 1,250 sheets	350 / 850 sheets	650 / 4,300 sheets
Media Sizes	3 x 5 to 8.5 x 14 in.	Up to 8.5 x 14 in.	3 x 5 to 8.5 x 14 in.	3 x 5 to 8.5 x 14 in.	Up to 8.5 x 14 in.
Media Weights	60 to 176 gsm	INA	60 to 216 gsm	60 to 216 gsm	INA
Print First-page-out Time	As fast as 17 seconds color / black	As fast as 13 seconds color / black	As fast as 10 seconds color / 9 seconds black	As fast as 10.5 seconds color / black	As fast as 9 seconds color / black
Print Resolution	HP ImageREt 3600, Up to 600 x 600 dpi	1200 x 1200 dpi, 4800 color quality (1200 x 600 dpi)	Up to 600 x 600 x 4 dpi (1200 x 1200 enhanced image quality)	HP ImageREt 3600, Up to 1200 x 1200 dpi	1200 x 1200 dpi, 4800 color quality (2400 x 600 dpi)
Processor	600 MHz	500 MHz	533 MHz	800 MHz	800 MHz
Memory (std. / max)	192 MB / 448 MB	256 MB / 640 MB	512 MB / 1 GB	1536 MB / 1536 MB	512 MB / 1536 MB
Page Description Languages	HP PCL 5c/6, HP Postscript 3 emulation	PCL 5c/6 Emulation, Personal Printer Data Stream (PPDS), PostScript 3 emulation, PDF 1.6, Direct Image	True Adobe® PostScript® 3™, PCL® 5/6, PDF emulation, XPS	HP PCL 5c/6, HP Postscript 3 emulation, PDF 1.4	PCL 5c/6 emulation, PPDS, PostScript 3 emulation, xHTML, PDF 1.6, Direct Image, XPS
Connectivity	USB 2.0 port, 10/100Base-TX NW/DW; Plus Wi-Fi 802.11 b/g/n, HP ePrint, Apple AirPrint™, Wireless Direct Print 10	USB 2.0, 10/100BaseTX Ethernet	USB 2.0, 10/100/1000Base-TX, optional Wi-Fi (802.11 n/g/b)	USB 2.0, 10/100/1000Base-TX Ethernet, 802.3az (EEE), Optional Wi-Fi (802.11 b/g/n) NW/DW; Plus Wi-Fi 802.11 b/g/n, HP ePrint, Apple AirPrint™	USB 2.0, 10/100/1000BaseTX; Opt.: Internal RS-232C serial, Internal 1284-B Bidirectional Parallel, Internal MarkNet™ N8120 Gigabit Ethernet, Internal MarkNet™ N8250 802.11b/g/n Wireless
Scan Simplex Scan Speed	11.5 ipm black / 4.5 ipm color	20 ipm black and color	22 ipm black / 13 ipm color	32 ipm black and color	35 ipm black and color
Security	Embedded Web Server: password-protection, secure browsing via SSL/TLS; Network: enable/disable network ports and features, SNMPv1 community password change; HP ePrint: HTTPS with certificate validation, HTTP Basic Access Authentication, SASL authentication	INA	Secure Fax Receive, Secure Print, 256-bit disk encryption and overwrite ² , Secure HTTPS (SSL, Secure LDAP ²), IPsec, 802.1X Authentication, IPv6, SNMPv3, Audit Log, IP Filtering	Management security: SNMPv3, SSL/TLS, 802.1X authentication (EAP-PEAP, EAP-TLS), IPP over TLS, IPsec/Firewall with Certificate, Pre-Shared Key Authentication, and Kerberos Authentication; Support for WJA-10 IPsec Configuration using IPsec Plug-in	SNMPv3 802.1X Authentication; MD5, MSCHAPv2, LEAP, PEAP, TLS, TTLS IPsec

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

² Requires optional Productivity Kit (with 160 GB Hard Drive)

Consumables, Options and Services

	Part Number	Description
Consumables Standard-capacity Toner Cartridges	106R02244	Black: 3,000 print capacity ¹
	106R02241	Cyan: 2,000 print capacity ¹
	106R02242	Magenta: 2,000 print capacity ¹
	106R02243	Yellow: 2,000 print capacity ¹
High-capacity Toner Cartridges	106R02228	Black: 6,000 print capacity ¹
	106R02225	Cyan: 6,000 print capacity ¹
	106R02226	Magenta: 6,000 print capacity ¹
	106R02227	Yellow: 6,000 print capacity ¹
Routine Maintenance Items Imaging Unit Kit	108R01121	Up to 60,000 print capacity ²
Waste Cartridge	108R01124	Up to 30,000 print capacity ²
Options 550-sheet Feeder	097S04400	Additional paper tray
Productivity Kit (512 MB RAM)	097S04269	Adds 512 MB memory and enables Secure Print and Saved Print
Productivity Kit (160 GB HD)	097S04403	Enables Font/Form/Macro Storage, 256-bit disk encryption and overwrite and Secure HTTPS (SSL, Secure LDAP)
Wireless Networking Adapter	097S04409	Compact wireless networking adapter
Wireless Network Adapter	097S03740	High-performance wireless network adapter (bridge)
Service Agreements Annual On-site Service	E6605SA	One-year on-site service; available on an annual basis
Two Additional Years Service	E6605S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E6605S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared yield based on an average job size of 3 A4-/letter-size pages. Yield will vary depending on job run length and media size and orientation.

What Comes in the Box

- WorkCentre 6605
- Starter Toner Cartridges — One of each (Cyan, Magenta, Yellow: 2,000 print capacity¹; Black: 3,000 print capacity¹)
- Quick Use Guide, Quick Install Guide
- Software and Documentation CD (with Drivers, User Manual and Warranty Statement)
- Scan Software
- Power Cord
- Fax Cord



ColorQube® 8700/8900

Color Multifunction Printer

Multifunction performance with Solid Ink benefits.

Selling Points

Unparalleled color quality.

- Solid Ink gives documents rich, vibrant, consistent colors on a wide range of media, including recycled paper.
- PANTONE® calibrated solid-color simulations and Xerox® color correction technology delivers results to match expectations.
- 2400 FinePoint™ print resolution for exceptional print quality.
- The Color By Words feature lets users select desired color modifications from a simple drop-down list.

Easier on the environment.

- Packaging for the printer and cartridge-free Solid Ink sticks helps create up to 90% less waste, and lower lifecycle-energy demand than comparable laser printers.
- An easy-to-use gauge in the print driver allows users to choose the most environmentally conscious print settings.
- Intelligent Ready technology learns the workgroup's usage patterns and moves to low-power mode during downtime.
- Solid Ink is safe to handle, and it's the no-mess color solution that's 100% dust-free.
- Meets stringent ENERGY STAR® requirements for energy use.

Multifunction performance.

- Speeds as fast as 44 ppm color/black-and-white, with a first-page-out-time as fast as 8.5 seconds for color. Plus, standard two-sided printing.
- Save money and space by combining printing, copying, scanning, emailing and faxing, plus a convenience stapler.
- The state-of-the-art 7-inch color touch-screen interface features bright icons, intuitive menus, and help videos.
- Simply scan hard copy documents and get searchable digital files (X and XF configurations only) that can be shared via email, Internet fax or network folder, or stored on any USB memory device for true portability.
- Xerox® Workflow Solutions, built on the Xerox® EIP platform, enable productivity-enhancing solutions via the touch screen.
- Safeguard data with 256-bit encryption using the FIPS 140-2 standard, plus built-in support for IPv6, IPsec, secure HTTPS, and other security features. ColorQube 8700/8900 has also been submitted for Common Criteria Certification.

ColorQube 8900 cost-savings benefits.

- For workgroups that print at least six reams of paper each month, the ColorQube 8900 will deliver a total cost of ownership that's the best deal going.
- Flexible pricing plans give the luxury of no longer paying expensive per-page prices for low-coverage color documents.

Target Markets

Small-to-medium Businesses

Office workgroups looking to print color affordably.
Office workgroups looking to implement sustainability initiatives.

Large Businesses

An ideal workgroup device for the large business environment, the ColorQube 8700/8900 is a snap to configure and install as well as manage centrally. Its multi-functional convenience and spacesaving design make it a perfect replacement for customers wanting to upgrade their monochrome copiers and inkjet printers.

When to choose the ColorQube 8900:

For workgroups that print at least six reams of paper each month, and for those who consider the entire cost of owning a color printer.

Breakthrough Color Pricing

With the Hybrid Color Plan, customers get the power of color on their documents while realizing significant savings on 70% of color printing done every day.

See page 26 for more information.

Specifications



	ColorQube 8700S	ColorQube 8700X	ColorQube 8700XF	ColorQube 8900X
Speed	Up to 44 ppm color / 44 ppm black-and-white			
Duty Cycle	Up to 120,000 pages / month ¹			
Paper Handling Paper Standard Input	Duplex Automatic Document Feeder: 50 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm			
	Multipurpose Tray (MPT): 100 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm			
	Tray 2: 525 sheets; Sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm			
	Optional	2 Additional Trays: 525 sheets each; Sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm		Optional
	Optional	High-Capacity Feeder: 1,800 sheets; Sizes: 8.5 x 11 in., 8.5 x 14 in. / A4.		Optional
Total Standard Capacity	625 sheets		3,475 sheets	625 / 3,475 sheets
Paper Output	350 sheets		950 sheets	350 sheets
Finishing Standard	Convenience Stapler: Up to 20 sheets of 20 lb. bond / 75 gsm			
	Optional	Optional	650-sheet Finisher: Up to 50-sheet stapling, offset stacking	Optional
Print				
First-page-out Time	As fast as 8.5 seconds color			
Print Resolution	Up to 2400 FinePoint™			
Processor / Memory	1.33 GHz / 1 GB			
PDL	PCL® 5c, PCL 6, Adobe® PostScript® 3™, XPS, TIFF, JPEG, PDF			
Connectivity	10/100/1000Base-T Ethernet, USB 2.0, Optional external wireless			
Print Features	Print Around, Color By Words, Sample Set, Smart duplex, Secure print, Automatic two-sided, Custom page size, print from USB, GreenPrint software, Automatic Color Correction, Custom Color Correction, Spot Color Matching			
Copy				
First-copy-out Time	As fast as 16 seconds color / 16 seconds black-and-white			
Copy Resolution	Up to 600 x 600 dpi			
Copy Features	Collation, Reduce/enlarge, Copy to mailbox, Annotation, Automatic background suppression, ID card copy, Book copying, Edge erase, N-up, Mixed-size originals, Build job, Job interrupt, Photo mode, Program ahead, Booklet creation, Bates Stamping			
Fax	NA	Embedded Fax ² , LAN Fax, Internet Fax, Server Fax		
Scan				
Scan Destinations	Scan to Email, Scan to USB, Scan to Folder, Scan to Home, Scan to Mailbox, Scan to Internet Fax			
Scan Features	Up to 600 x 600 dpi, File formats: JPEG, PDF, XPS, Linearized PDF, Searchable PDF and XPS ³ , TIFF, Multi-page TIFF			
Accounting				
Standard	Xerox® Standard Accounting (Copy, Print, Scan, Fax, Email), Additional Network Accounting options from Xerox® Business Innovation Partner Solutions			
Optional	Foreign Device Interface			
Security	802.1X, IPsec, Secure print, Secure Fax, SNMP v3, IPv6, Secure HTTP (SSL/TLS), LDAP (SASL), Network Authentication, USB port security, Audit Log, Xerox® Secure Access Unified ID System®, Common Access Card Enablement, IP Filtering, FIPS140-2 encryption, 256-bit hard disk encryption, image overwrite (on-demand, scheduled and immediate), Software Verification Test, POP3 over SSL, Common Criteria Certification (pending)			
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee			

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis; ² Analog phone line required.

³ Not available on S configuration.

Competitive Comparisons

	Xerox® ColorQube® 8700/8900	HP® Color LaserJet® CM3530fs MFP	Lexmark X738
Functions	Copy, print, scan, fax	Copy, print, scan, fax	Copy, print, scan, fax
Print Print Speed	Up to 44 ppm color/ black-and-white	Up to 31 ppm color/ black-and-white	Up to 35 ppm color/ black-and-white
First-page-out Time (seconds)	As fast as 8.5 seconds color	As fast as 11 seconds color	As fast as 10 seconds color
Processor	1.33 GHz	515 MHz	900 MHz
Page Description Languages	PCL® 5c, PCL 6, Adobe® PostScript® 3™, XPS, TIFF, JPEG, PDF	PCL 5/6, Postscript level 3 emulation, direct PDF printing v1.4	PostScript 3 Emulation, PCL 5c/6 Emulation, XPS, PDF, Direct Image, PPDS, xHTML
Connectivity	10/100/1000Base-T Ethernet, USB 2.0, Optional external wireless	10/100/1000Base-T Ethernet, USB 2.0 port, Optional external wireless	10/100BaseTX Ethernet, USB 2.0, PictBridge Certified Port, Host USB 2.0
Memory (std / max)	1 GB	512 MB / 1 GB	512 MB / 1.5 GB
Duty Cycle (up to)	Up to 120,000 pages / month ¹	Up to 75,000 pages / month ¹	Up to 85,000 pages / month ¹
Print Resolution	Up to 2400 FinePoint™	Up to 1200 x 600 dpi	1200 x 1200 dpi, 4800 Color Quality (2400 x 600 dpi)
Automatic Two- sided Printing	Standard	Standard	Standard
Paper Handling Paper Capacity (std / max)	625 / 3,475 sheets	350 / 850 sheets	650 / 3,200 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 220 gsm	60 to 220 gsm	60 to 220 gsm
Copy Document Feeder Type	50-sheet DADF	50-sheet ADF	50-sheet RADF
Scan Scan Resolution	Up to 600 x 600 dpi	Up to 600 x 600 dpi	Up to 600 x 600 dpi
Scan Destinations	Scan to Email, Scan to USB, Scan to Folder, Scan to Home, Scan to Mailbox, Scan to Internet Fax, TWAIN	Scan to Email, PC, TWAIN, Optional Scan to Network	Scan to Email, Scan to PC, Scan to USB, Scan to FTP
Fax Walk-up Fax	Standard (Optional on S) ²	Standard ²	Standard ²
PC Fax	Standard (Optional on S)	Optional	Standard
Speed Dials	200	100	99,999
Additional Information Dimensions (w x d x h)	S/X: 23.8 x 23.4 x 24.2 in.; XF: 46.9 x 23.4 x 48 in.	21.4 x 20.4 x 22.1 in.	21.5 x 24.5 x 31 in.
Weight	S/X: 102 lbs; XF: 191 lbs	97.1 lbs	97.5 lbs
Warranty	One-year on-site warranty, earn free service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year on-site warranty	One-year on-site warranty

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Consumables, Options and Services

	Part Number	Details
Consumables		
8700 Solid Ink Sticks	108R00990	2 Cyan sticks; 4,200 print capacity ¹
	108R00991	2 Magenta sticks: 4,200 print capacity ¹
	108R00992	2 Yellow sticks: 4,200 print capacity ¹
	108R00993	2 Black sticks: 4,500 print capacity ¹
	108R00994	4 Black sticks: 9,000 print capacity ¹
8900 Solid Ink Sticks	108R01014	6 Cyan sticks: 16,900 print capacity ¹
	108R01015	6 Magenta sticks: 16,900 print capacity ¹
	108R01016	6 Yellow sticks: 16,900 print capacity ¹
	108R01017	6 Black sticks: 18,000 print capacity ¹
Convenience Stapler Refill Cartridge	108R00823	Staples for built-in stapler
Finisher Stapler Refill Cartridge	008R12964	Staples for finisher
Routine Maintenance Items		
Standard-capacity Cleaning Unit	108R00784	Up to 10,000 print capacity
Extended-capacity Cleaning Unit	108R00783	Up to 30,000 print capacity ¹
Options		
Additional Paper Tray	097S04383	525-sheet feeder; adjustable up to legal
High-capacity Feeder	097S04382	1,800-sheet feeder
Finisher	097S04324	650-sheet feeder
Wireless Network Adapter	097S03740	Wireless connectivity option (N. American power converter)
Stand with Storage Drawer	097S04388	Provides additional storage for paper and supplies
Foreign Device Interface	097S04408	Enables external access and accounting
Common Access Card Enablement Kit	498K17546	User-authentication system
Service Agreements		
8700 Annual On-site Service	E8700SA	One-year on-site service; available on an annual basis
8700 Two Additional Years	E8700S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
8700 Three Additional Years	E8700S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
8700 Four Additional Years	E8700S5	Four additional years of extended on-site service; available only in the first 90 days of product ownership
8900 Annual On-site Service	E8900SA	One-year on-site service; available on an annual basis
8900 Two Additional Years	E8900S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
8900 Three Additional Years	E8900S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
8900 Four Additional Years	E8900S5	Four additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 24711. Yield will vary based on image, area coverage and print mode.



WorkCentre® 6400

Color Multifunction Printer

Full-featured power,
in a desktop device.

Selling Points

Outstanding color.

- True 2400 x 600 dpi resolution plus genuine Adobe PostScript 3 print language ensure colors are printed accurately.
- Save money by bringing short-run color print jobs in-house.
- Built-in color controls enable users to meet stringent press standards.
- PANTONE® calibrated solid-color simulations ensure documents meet exact color specifications.

Easy to use.

- Large, easy-to-read, 8-inch color touch screen for quick navigation.
- Email alerts reduce downtime by notifying administrators and/or users of critical changes in the printer, such as low toner.
- Xerox® Extensible Interface Platform (EIP) lets users customize touch-screen functionality to fit their needs.
- Standard hard drive lets users store jobs for later printing.
- Paperless faxing directly from a PC thanks to LAN Fax and Internet Fax.

Built to be shared.

- Fast print speeds up to 32 ppm color / 37 ppm black-and-white support large departmental printing.
- Xerox®-exclusive Print Around feature detects a print job that needs additional resources and prints the next job in the queue.
- 1,600-sheet paper capacity and high-capacity toner cartridges mean fewer interventions.
- Security Kit protects sensitive documents with support for disk encryption, job overwrite, Secure Print and authentication.
- Xerox® Standard Accounting helps administrators accurately monitor usage by individuals and departments.
- Choose desktop or floor-standing models to match your workgroup's needs.

Target Markets

Small-to-medium

Size Workgroups

With a low Total Cost of Ownership (TCO), simple installation and convenient access to local service reps, the WorkCentre 6400 is an easy choice for customers with or without an IT department.

Large Enterprise Accounts

The intuitive touch-screen interface and large departmental MFP capabilities are consistent with the rest of the Xerox® MFP portfolio so users can start working right away.

Vertical Markets:

Healthcare, Financial, Legal, Government

The WorkCentre 6400 is an ideal choice for customers with branch locations that want to add multi-functionality to their current printer workgroups.

Specifications



	WorkCentre 6400S	WorkCentre 6400X	WorkCentre 6400XF
Speed	Up to 32 ppm color / 37 ppm black-and-white (Letter)		
Duty Cycle	Up to 120,000 pages / month ¹		
Paper Handling Paper Input	Duplex Automatic Document Feeder: 50 sheets; Custom Sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm; Weight: 12.5 to 28 lb / 50 to 105 gsm		
	Standard	Multipurpose Tray 1: 100 sheets; Custom sizes: 3.6 x 5.8 in. to 8.5 x 14 in. / 97 x 147 mm to 216 x 356 mm Tray 2: 500 sheets; Sizes: 8.5 x 11 in. / A4 (210 x 297 mm)	
	Optional	Tray 3 and Tray 4: 500 sheets; Sizes: Letter, Legal, Executive, US Folio, A4, B5 JIS	Standard
Paper Output	500 sheets, automatic two-sided		
Finishing	Optional	Finisher: 600-sheet tray, 30-sheet stapling	Standard
Print			
First-page-out Time	As fast as 16 seconds		
Print Resolution	Up to 2400 x 600 dpi		
Processor / Memory	800 MHz / 1 GB plus 80 GB hard drive		
Page Description Languages	PCL® 5c, PCL 6, Adobe® PostScript® 3™, PDF 1.6, TIFF, JPEG		
Connectivity	USB 2.0 (for print only), 10/100/1000 Base-TX Ethernet, IPv4 and IPv6		
Print Features	Automatic two-sided, Custom page size, N-Up, Banner sheet, Inserts, Covers, Booklet creation, Mirror image, Collation, Watermarks, Scaling, Print Around, Sample set, Secure print, Delayed print, Saved Job		
Copy			
Copy Resolution	600 x 600 dpi		
Copy Features	Automatic two-sided, Collation, Reduce/Enlarge 25 to 400%, Lighten/darken, Booklet creation, covers, Inserts, Annotations, Bates Stamping, Transparency separators, Multiple-up, Build Job, Sample copy, Save copy settings		
Fax Fax Features	NA	Embedded Fax ² , LAN Fax, Internet Fax, Network Server Fax enablement	
		Up to 600 x 600 dpi (Super Fine) resolution, Junk fax filter, Mailboxes and Polling, Secure Fax, Delayed Send, Speed dials (up to 200), Group dials	
Scan			
Scan Destinations	Scan to Mailbox, Scan to Email, Scan to File, Scan to Home		
Scan Features	Up to 600 x 600 dpi, File formats: PDF, Searchable PDF, TIFF, Multi-page TIFF, JPEG; Scan to PC Desktop® SE Personal Edition (includes 1 seat of PaperPort® SE, OmniPage® SE, Image Retriever)		
Accounting	Job-based Accounting, Xerox® Standard Accounting, Network Accounting enablement		
Security	Disk Overwrite, Job Overwrite, Disk Encryption, 802.1X, Secure Print, Authentication, Secure Fax		
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee		

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis ² Analog phone line required

Competitive Comparisons

	Xerox® WorkCentre® 6400/X	HP® CM4540f MFP	Lexmark® X792dte	Samsung® MultiXPress CLX-8540ND	Sharp® DX-C311FX
Functions	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, optional fax	Print, copy, scan, fax
Print Print Speed	Up to 32 ppm color / 37 ppm black	Up to 42 ppm color / 42 ppm black	Up to 50 ppm color / 50 ppm black	Up to 40 ppm color / 40 ppm black	Up to 31 ppm color / 31 ppm black
First-page-out Time (seconds)	16 seconds	11.5 seconds	8.5 seconds color / 8 seconds black	14 seconds color / 14 seconds black	
Processor	800 MHz	800 MHz	1.2 GHz	INA	800 MHz
Page Description Languages	PCL® 5c, PCL 6, Adobe® PostScript® 3™, PDF 1.6, TIFF, JPEG	HP PCL 6/5c, HP Postscript emulation, native PDF printing (v 1.4)	PCL 6/5c, PostScript 3, PPDS, xHTML, PDF 1.6, XPS	PCL 6/5c, PostScript 3, PDF Direct 1.4	PCL 6/5c, PostScript 3, optional XPS
Connectivity	USB 2.0 (for print only), 10/100/1000Base-TX Ethernet, IPv4 and IPv6	10/100/1000Base-TX Ethernet), USB 2.0	1000Base-TX Ethernet, USB 2.0	1000Base-TX Ethernet, USB 2.0	10/100/1000Base-T Ethernet, USB 2.0
Memory (std / max)	1 GB / 1 GB	1,280 MB / 1,280 MB	1 GB / 2 GB	1 GB / 2 GB	1 GB / 2 GB
Duty Cycle (up to)	120,000 pgs/mo	175,000 pgs/mo	150,000 pgs/mo	100,000 pgs/mo	INA
Print Resolution (unenanced/enhanced)	600 x 600 dpi, 2400 x 600 dpi	600 x 600 dpi, ImageREt 3600	1200 x 1200 dpi, 2400 x 600 dpi	600 x 600 dpi, 9600 x 600 dpi	600 x 600 dpi, 1200 x 1200 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard	Standard
Paper Handling Paper Capacity (std / max)	600 / 1,600 sheets	1,100 / 2,100 sheets	1,750 / 2,300 sheets	620 / 2,720 sheets	600 / 2,100 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 210 gsm	60 to 220 gsm	60 to 203 gsm	60 to 162 gsm	60 to 200 gsm
Finishing Options	Finisher: 600-sheet output, 30-sheet stapling	Mailbox: 900-sheet output, stapling, 3 bins	Finisher: 500-sheet output, stapling	2-Bin Finisher / 4-Bin Mailbox: 1,000-sheet output, stapling	Finisher: 280-sheet output, 30-sheet stapling
Copy Document Feeder Type	50-sheet DADF	50-sheet ADF	75-sheet ADF	100-sheet DADF	50-sheet DADF
Scan Scan Resolution	600 x 600 dpi	600 x 600 dpi	600 x 600 dpi	600 x 600 dpi	600 x 600 dpi
Scan Destinations	Scan to Email, Mailbox, File, Home	Scan to Email, Fax, Folder, Workflow	Scan to Email, FTP, SMB	Scan to HDD, Email, FTP, SMB, client, USB memory	Scan to Email, FTP, SB, Client, USB memory, URL
Fax Walk-up Fax	Standard	INA	Standard	Optional	Standard
PC Fax	Standard	INA	Standard	Optional	Standard
Speed Dials	200	100	500	200	999
Additional Information Dimensions (w x d x h)	20.8 x 23.1 x 24.7 in.	35.8 x 26.3 x 44.1 in.	24.1 x 25.9 x 47.4 in.	23.9 x 22.6 x 32.1 in.	28.1 x 22.1 x 19.4 in.
Weight	130 lbs.	166.5 lbs.	247 lbs.	157.6 in.	101.4 in.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year NBD on-site warranty	One-year on-site service NBD	INA	One-year on-site limited warranty

Consumables, Options and Services

	Part Number	Details		
Consumables Standard-capacity Toner Cartridge	106R01320	Cyan: 8,000 pages ¹		
	106R01321	Magenta: 8,000 pages ¹		
	106R01322	Yellow: 8,000 pages ¹		
High-capacity Toner Cartridge	106R01317	Cyan: 16,500 pages ¹		
	106R01318	Magenta: 16,500 pages ¹		
	106R01319	Yellow: 16,500 pages ¹		
	106R01316	Black: 12,000 pages ¹		
Staple Cartridge	108R00813	15,000 staples		
Routine Maintenance Items Imaging Unit	108R00775	Cyan Imaging Unit: 30,000 pages ²		
	108R00776	Magenta Imaging Unit: 30,000 pages ²		
	108R00777	Yellow Imaging Unit: 30,000 pages ²		
	108R00774	Black Imaging Unit: 30,000 pages ²		
Waste Cartridge	108R01368	22,000 pages each (Qty 2)		
110-Volt Fuser	115R00059	150,000 pages		
Transfer Roller	108R00815	120,000 pages		
Transfer Belt	108R00816	120,000 pages		
ADF Roller Kit	108R00866	100,000 pages		
Options	Additional Paper Tray	097S03874	500-sheet feeder; adjustable up to Legal	
	Stand	097S04245	Provides additional storage for paper and supplies	
	Finisher	097S03875	600-sheet capacity, 30-sheet stapling	
	Wireless Network Adapter	097S03740	Wireless connectivity option (802.1X support)	
	Foreign Device Interface	097S03872	Enables 3rd party coin-op or vend station solutions	
	Scan to PC Desktop®	097S03910	Professional Small Business Edition (5 seats)	
	Service Agreements	Annual On-site Service	E6400SA	One-year on-site service; available on an annual basis
		Two Additional Years Service	E6400S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
		Three Additional Years Service	E6400S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19798. Yield will vary based on image, area coverage and print mode.

² Average standard pages. Yield will vary depending on job run length, media size and orientation.

What Comes in the Box

WorkCentre® 6400

- Toner Cartridges
- Software and Documentation CD (with User Manual, Quick Installation Guide, Warranty Statement)
- Scan to PC Desktop® SE Personal Edition (single license support for OmniPage and PaperPort)
- Fax Cable and Power Cord



WorkCentre® 7120/7125

Color Multifunction Printer

Enabling big business performance.

Peak Premier
Exclusive Product

Selling Points

Streamline your processes.

- Concurrent operation maximizes office productivity, letting users perform multiple tasks all at once.
- Job flow sheets automatically route documents to predefined locations, such as an incoming fax forwarded to an email address.
- The Print Around feature holds a job in need of resources (such as a different paper size) and prints the next job in the queue.
- Turn paper documents into text-searchable files for easy retrieval and take the first step toward a Document Management/Archive solution.
- Scan compression technology reduces network load and enables faster transmission speeds.
- Xerox® Extensible Interface Platform® (EIP) enables personalized applications you can access right at the touch screen.

Responsible color.

- Reduce printing cost by setting driver defaults per application such as N-up, two-sided printing and even black-and-white printing where color is not required.
- Manage and track device usage with Internal Auditron, Xerox® Standard Accounting, and advanced solutions from Xerox® Alliance Partners.
- Reduce fax costs. The Fax over IP kit sends and receives faxes using the T.38 protocol.
- Keep print jobs in-house with your choice of finishing options, including booklet making.

Easy on the environment.

- Designed with the environment in mind, the WorkCentre 7120/7125 has a number of power saving features, including the use of an LED-based scanner and EA Ultra Low-Melt toner requires a lower melting temperature.
- Our quietest workgroup color A3 multifunction system stays productive while emitting low noise levels.
- Save paper with two-sided printing. Or, go paperless and distribute digital files quickly and easily.

Security without IT.

- Create encrypted and password protected PDFs right from the touchscreen.
- Secure Print keeps documents private by holding print jobs in the queue until the user enters the password.
- Keep your information safe by encrypting resident data on the device and electronically erasing images on the hard drive.
- Email over SSL protects communications to prevent identity theft.
- Full system Common Criteria (ISO 15408) certification ensures that the WorkCentre 7120 / 7125 conforms to the most stringent security standards and regulations.

Target Markets

Vertical Markets

Education, Religious organizations, Insurance, Engineering, Healthcare, Legal, Communication.

Horizontal Markets

Small to Medium-size workgroups in Small to Medium-size Businesses, Enterprise, Billing and Accounting, Customer/Client Services, Operations.

Applications

Scan to email for approvals, Scan documents to online document management systems, general printing of mainly black-and-white documents, newsletters, surveys, board of education information packets, and multiple fax lines for consolidating workflows.

Specifications



	WorkCentre 7120	WorkCentre 7125
Speed	Up to 20 ppm color / 20 black-and-white	Up to 25 ppm color / 25 ppm black-and-white
Duty Cycle	Up to 50,000 pages / month ¹	Up to 60,000 pages / month ¹
Paper Handling	Duplex Automatic Document Feeder: 110 sheets; Size: 5.5 x 8.5 in. to 11 x 17 in. / A5 to A3; Custom sizes: 3.3 x 4.9 in. to 11.7 x 17 in. / 85 x 125 mm to 297 x 432 mm Bypass Tray: 50 sheets; Custom sizes: 3.5 x 3.9 in. to 11.7 x 17 in. / 89 x 98 mm to 297 x 432 mm WorkCentre 7120 / 7125 (Trays 1 and 2 with Stand): 520 sheets each; Sizes: 5.5 x 8.5 in. to 11 x 17 in. / A5 to A3; Custom sizes: 5.5 x 7.2 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm WorkCentre 7120T / 7125T (Trays 1–4): 520 sheets each; Sizes: 5.5 x 8.5 in. to 11 x 17 in. / A5 to A3; Custom sizes: 5.5 x 7.2 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm Envelope Tray: Up to 60 envelopes: #10 commercial, Monarch, DL, C5, Custom sizes: 3.9 x 5.8 in. to 6.4 x 9.5 in. / 98 x 148 mm to 162 x 241 mm	
Paper Input	Standard: Dual Catch Tray: 250-sheets each, Lower tray offsets Optional: Integrated Office Finisher: 500-sheet stacker, 50 sheets stapled, single-position stapling Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 3-position stapling, optional hole-punch, optional booklet maker (score, saddle stitch) Convenience Stapler: staples 50 sheets	
Paper Output	Standard: Dual Catch Tray: 250-sheets each, Lower tray offsets Optional: Integrated Office Finisher: 500-sheet stacker, 50 sheets stapled, single-position stapling Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 3-position stapling, optional hole-punch, optional booklet maker (score, saddle stitch) Convenience Stapler: staples 50 sheets	
Copy	First-page-out Time: As fast as 8.1 seconds color / 6.5 seconds black-and-white Resolution (max): 600 x 600 dpi Copy Features: Automatic two-sided, Electronic pre-collation, Automatic tray selection, Build Job, Negative/Mirror image, Automatic booklet creation, Multi-up, Auto RE, Mixed-size originals, Covers insertion, Sample set, Book copying, Annotation, Auto color selection, Area designation, Poster mode, Watermarks, ID Card Copy	
Print	First-page-out Time: As fast as 13 seconds color / 11 seconds black-and-white Resolution (max): 600 x 600 x 4 dpi Memory: 2 GB plus 80 GB hard drive Connectivity: 10/100Base-TX Ethernet, High-Speed USB 2.0 direct print, Wireless Ethernet 802.11b (via third-party adapters) Page Description Languages: PDF, XPS®, PCL® 6 emulation, HP-GL2 (direct submission), Optional Adobe® PostScript® 3™ Print Features: Automatic two-sided, Secure print, Delay print, Sample set, Booklet creation, Cover selection, Paper selection by attribute, N-up, Watermarks, Banner sheets, Fit to new paper size, Output tray selection, Optional print from USB	
Fax	Optional Walkup PSTN fax (one-line and three-line options) with Internet fax, Fax over IP (T.38) Kit, Network Server Fax Enablement Kit Fax Features: LAN fax, Fax Forward, Two-sided Send and Receive, print on fax up to 11 x 17 in. / A3, Fax Build Job	
Scan	Standard: Scan to Email, Scan to Folder, Network Scan, Text searchable PDF, PDF/A, XPS, MRC compression, Thumbnail Preview Optional: Scan to USB, Scan to PC Desktop®, Various Xerox® Alliance Partner Solutions, SMARTsend®	
Accounting	Auditron, Xerox® Standard Accounting (Copy, Print, Fax, Scan), Enabling Color access control, Optional Network Accounting Enablement Kit (Alliance Partners)	
Security	Standard: Secure Print, Authentication with LDAP/Kerberos/SMB/CAC, Password Protected PDF, FIPS 140-2 encryption, S/MIME Encrypted Email, IPsec, 802.1X, SNMP v3.0, Email over SSL, Image Overwrite, Data Encryption, Audit Log Optional: CAC, Secure Access Unified ID System	
Operating Systems	Windows XP SP3 and above/Server 2003/Server 2008/Vista/Windows 7; Mac OS 10.4 and above; AIX 5 v5.3; HP UX 11.0/11i v2; Solaris 8/9/10; Linux Fedora Core 1/5; Red Hat ES4; SUSE 10/11	
Other Options	USB Enablement (Print from/Scan to USB), Media Card Reader, Common Access Card Enablement Kit, Foreign Device Interface	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis



WorkCentre® 7525/7530/ 7535/7545/7556

Color Multifunction Printer

Superior color.

Solid performance.

Peak Premier
Exclusive Product

Selling Points

Take color to a whole new level.

- The WorkCentre 7500 series multifunction printer employs advanced print heads with Digital Image Registration Control Technology, which ensures consistently outstanding image registration.
- Print brilliant, attention grabbing images on a variety of stock as large as 12.6 x 19 in. and on paper weights up to 300 gsm, and take advantage of impressive finishing capabilities from saddle-stitch booklets to folded brochures.
- Upgrading your WorkCentre 7500 series with an EFI Fiery® network server gives a host of benefits including easy-to-use color management tools, enhanced productivity and security features and flexible workflow tools.

Get more work done in less time.

- Experience high output performance with print speeds up to 50 ppm color and up to 55 ppm black and white, with a first-page-out-time as fast as 5.8 seconds.
- Our Smart RIP technology allows the first page to start printing while subsequent pages are still processing.
- Access scanned documents faster with advanced file compression techniques that dramatically shrink file sizes, reduce storage space requirements and cut down on document traffic on your network.
- The WorkCentre 7500 series multifunction printer quickly scans your documents at up to 70 images per minute.

Environmentally responsible.

- Our EA Ultra Low-Melt toner achieves minimum fusing temperature at 68 degrees F (20 degrees C) lower temperature than conventional toner for even more energy savings and brilliant glossy output even on ordinary paper.
- The newly developed, heat-efficient IH fuser consumes substantially less power in standby mode and achieves a start-up time of less than 15 seconds.
- Proven Hi-Q LED print engine technology consumes less energy and space and produces less noise, while printing resolutions of 1200 x 2400 dpi.
- Our innovative new Earth Smart feature allows the user to choose the most environmentally sensitive options for the job.
- When enabled, the Hold All Jobs feature stores a user's print jobs at the device until released for printing from that user's "My Jobs" print queue. This reduces paper usage by ensuring that users print only the pages they need.
- The WorkCentre 7500 series consumes less power in standby, low power and operating modes, resulting in greater energy savings in the office.
- The WorkCentre 7500 series meets stringent environmental standards: ENERGY STAR®, Reduction of Hazardous Substances (RoHS) Directive, Waste Electrical and Electronic Equipment Directive (WEEE), Blue Angel and ECO label.

Target Markets

Vertical Markets

Professional services; Government: Federal, State and Local; Education: K-12 and higher, Healthcare; Financial Services; Life Sciences; Legal.

Horizontal Markets

Sales; Marketing; Finance; Human Resources; Executive / Administration; Logistics; Operations and Planning; Customer Service; Quality Assurance; Training and Education and multiple fax lines for consolidating workflows.

Specifications



	WorkCentre 7525	WorkCentre 7530	WorkCentre 7535	WorkCentre 7545	WorkCentre 7556
Speed (ppm)	Up to 25 color / 25 black-and-white	Up to 30 color / 30 black-and-white	Up to 35 color / 35 black-and-white	Up to 45 color / 45 black-and-white	Up to 50 color / 55 black-and-white
Duty Cycle (pgs / mo)	Up to 75,000 ¹	Up to 90,000 ¹	Up to 110,000 ¹	Up to 200,000 ¹	Up to 300,000 ¹
Paper Handling	Duplex Automatic Document Feeder: 110 sheets; Size: 5.5 x 8.5 in. / 148 x 210 mm to 297 x 420 mm Bypass Tray: 100 sheets; Custom sizes: 3.5 x 3.9 in. to 12.6 x 19 in. / 89 x 98 mm to 320 x 483 mm Tray 1: 520 sheets; Custom sizes: 5.5 x 7.5 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm Choose one 1 Tray Option (Total 1,140 sheets): Adds one 520-sheet paper tray; Size: 5.5 x 7.2 in. to 12 x 18 in. / 139.7 x 182 mm to SRA3 3 Tray Option (Total 2,180 sheets): Adds three 520-sheet paper trays; Size: 5.5 x 7.2 in. to 12 x 18 in. / 139.7 x 182 mm to SRA3 High Capacity Tandem Tray Option (Total 3,140 sheets): Adds one 520-sheet paper tray, one 867-sheet paper tray and one 1,133-sheet paper tray; Size: 8.5 x 11 in. / A4 Optional High Capacity Feeder (HCF): 2,000 sheets; Size 8.5 x 11 in. / A4 long edge feed Envelope Tray: Up to 60 envelopes: #10 commercial, Monarch, DL, C5, Large U.S. Postcard, A6; Custom sizes: 3.9 x 5.8 in. to 6.4 x 9.5 in. / 98 x 148 to 162 x 241 mm				
Paper Standard Output / Finishing	Dual Offset Catch Tray: 250-sheets each				
Optional	Face up Tray: 100 sheets Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 2-position stapling, optional hole-punch, optional booklet maker (score, saddle stitch) Integrated Office Finisher (optional with 7525/7530/7535): 500-sheet stacker, 50 sheets stapled, single-position stapling Professional Finisher: 1,500-sheet stacker and 500-sheet top tray, 50-sheet multiposition stapling and hole punch, saddle-stitch booklet maker, V-Fold Convenience Stapler: staples 50-sheets (based on 20 lb. bond), includes Work Surface				
Copy	13.2 seconds color / 11.1 seconds black-and-white	10.9 seconds color / 8.7 seconds black-and-white	11.0 seconds color / 8.6 seconds black-and-white	7.8 seconds color / 6.6 seconds black-and-white	7.2 seconds color / 5.8 seconds black-and-white
First-page-out Time (as fast as)					
Output Resolution	1200 x 2400 dpi				
Copy Features	Automatic two-sided, Automatic reduction/enlargement, Color touch screen interface, Electronic pre-collation, Automatic tray selection, Build Job, Negative/Mirror image, Booklet creation, Multi-up, Covers and dividers insertion, Sample set, Book copying, Edge erase, Single color, Repeat image, Mixed size originals, Image shift, Store and recall job programming, Annotation, Large job interrupt, Transparencies, Bates stamping, Color presets				
Print	Resolution (max) Up to 1200 x 2400 image quality				
Processor / Hard drive	1.5 GHz / 160 GB				
Memory (std / max)	2GB system plus 1GB page memory				
Connectivity	10/100/1000BaseT Ethernet, High-Speed USB 2.0 direct print, Wireless Ethernet 802.11b (via third-party adapters)				
Page Description Languages	Adobe® PostScript® 3™, PDF, XML Paper Specification (XPS), PCL® 5c / PCL 6 emulations, HP-GL2™				
Print Features	Print from USB, Automatic two-sided, Secure Print, Delay print, Earth Smart, Job identification, Sample set, Booklet creation, Cover selection, Inserts and exception pages, Paper selection by attribute, N-up, Watermarks, Banner sheets, Fit to new paper size, Transparency Separators, Output tray selection, Image quality, Toner Saver, Store and recall driver settings, Reduce/enlarge, Mirror image, Bi-directional status, Scaling, Overlays, Print to Fax (requires optional Fax kit), Rotate image, Job Monitoring				
Fax	Standard	Internet Fax, Network Server Fax enablement, print on fax up to 11 x 17 in. / A3, Fax Build Job			
Optional	Fax Forward to Email or SMB, Walk-up Fax (one-line and two-line options, includes LAN Fax), Various Xerox® Business Innovation Partner Solutions				
Scan	Standard	Scan to Network, Scan to Email, Scan to Folder, Scan to SMB or FTP, Text searchable PDF, PDF/A, XPS, Linearized PDF, JPEG, TIFF, Scan to USB memory device			
Optional	Xerox® Scan to PC Desktop®, Various Xerox® Business Innovation Partner Solutions, SMARTsend®, Nuance eCopy®, ShareScan® 5.0, Xerox® SmartDocument Travel®				
Accounting	Xerox® Standard Accounting (Copy, Print, Scan, Fax, Email), Additional Network Accounting options available, Various Xerox® Business Innovation Partner Solutions				
Security	Standard	Secure Print, Authentication with NDS/LDAP/Kerberos/SMB, Hard disk overwrite security, Password Protected PDF, 256 bit Hard Disk Encryption, FIPS 140-2 Encryption, Encrypted Email (only via CAC), IPsec, 802.1X, SNMP v3.0, Common Criteria Certified (IEEE 2600.2 standard)			
Optional	Xerox® Secure Access Unified ID System®, USB card reader, Common Access Card Enablement Kit				
Operating Systems	Windows XP/Server 2003/Server 2008/Vista/7; Mac OS 10.4-10.6; AIX 5; HP UX 11, 11i; Solaris 9,10; Linux Fedora Core 1-7; Red Hat ES4; SUSE 10.x				
Other Options	EFI Fiery Network Controller, Work Surface (included with Convenience Stapler), Foreign Device Interface, Xerox® Copier Assistant®, Unicode Font Kit, Xerox® Mobile Print Solution				
Warranty	90-day on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee				

Color
Multifunctions

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.



ColorQube® 9301/9302/9303 Color Multifunction Printer

Impact color, big savings.

Peak Premier
Exclusive Product

Selling Points

Great color for a great price.

- Count on brilliant, saturated color — print after print — even on inexpensive office or recycled paper.
- ColorQube Hybrid Color Plans deliver big savings and are based on the amount of color printed on the page. Pages with useful amounts of color are billed at the same rate as black-and-white pages — no more paying expensive color prices for small amounts of color.
- Color By Words uses natural language to intuitively adjust colors and optimize print quality.
- Four different print settings allow users to choose the perfect combination of image quality and print speed for any printing situation.

Productive and easy-to-use.

- Xerox® Solid Ink sticks are cartridge-free with each color uniquely shaped for easy drop-in loading. The unique ability to top off ink while running means the device can hold enough ink to print over 55,000 pages at all times.
- Embedded help videos offer quick troubleshooting assistance right at the front panel, while the illuminated paper path makes occasional access fast and easy.
- Scan to and print from a standard USB memory device for information at your fingertips.
- A simple paper path and minimal moving parts keeps the ColorQube 9300 series up and running.

Cartridge-free and environmentally responsible.

- Solid Ink sticks avoid the cartridge and packaging of toner, creating up to 90% less waste versus a comparable laser device.
- The long-life Cleaning unit — with an average life of 330,000 prints — is the only replaceable component.
- Xerox® Solid Ink is safe to handle and won't leave messy stains when loading into the device.
- The ColorQube 9300 series meets the stringent ENERGY STAR® requirements for energy use.

Protect information with cutting edge security.

- Hard disk overwrite electronically erases image data stored on the hard drive.
- The ColorQube 9300 series ensures data stays secure with AES 256-bit encryption that meets current FIPS 140-2 requirements, and password protected PDFs require a password to open and view sensitive scans.
- End-to-end device security is ensured with full system Common Criteria (ISO 15408) certification (pending).

Target Markets

- Office workgroups looking to print color affordably.
- Office workgroups looking to implement sustainability initiatives.
- Existing customers who have experienced the benefits of Solid Ink.

Breakthrough Color Pricing

With the Hybrid Color Plan, customers get the power of color on their documents while realizing significant savings on 70% of color printing done every day. See page 26 for more information.

Specifications



	ColorQube 9301	ColorQube 9302	ColorQube 9303
Default Speed Copy / Print	Up to 38 ppm color / 50 ppm black-and-white	Up to 45 ppm color / 55 ppm black-and-white	Up to 55 ppm color / 60 ppm black-and-white
Flexible Print Speeds	From 31–60 ppm color / From 32–85 ppm black-and-white	From 35–70 ppm color / From 36–85 ppm black-and-white	From 38–85 ppm color / From 38–85 ppm black-and-white
Duty Cycle	150,000 pages / month ¹	225,000 pages / month ¹	300,000 pages / month ¹
Device Memory	160 GB Hard drive, 1 GB system memory plus 1 GB page memory (EPC), 1.5 GHz processor		
Paper Handling Paper Input	Duplex Automatic Document Feeder: 100 sheets; Trays 1–2: 550 sheets each; Size: Custom sizes: 5.5 x 8.3 to 11 x 17 in. / A5 to A3; Tray 3: 2,100 sheets; Size: 8.5 x 11 in. / A4; Bypass Tray: 100 sheets; Size: Custom sizes: 4.1 x 8.3 to 12.6 x 18 in. / 104 x 210 to 320 x 457 mm; Media Weights: All input trays 16 lb bond to 80 lb cover (60 to 220 gsm)		
	Optional High Capacity Feeder (HCF): 4,000 sheets; Size: 8.5 x 11 in. / A4 HCF Kits (HCF required): 2,000 sheet 11 x 17 in./A3 Short Edge Kit or 2,000 sheet Letter/Legal/A4 Short Edge Kit		
Finishing Options	Offset Catch Tray (OCT) Office Finisher: 250-sheet top tray, 2,000-sheet stacker tray, 50-sheet multiposition stapling, 2 or 3-hole punching (optional) High Volume Finisher: 250-sheet top tray, 3,000-sheet stacker tray, 100-sheet multiposition stapling, 2 or 3-hole punching (optional) High Volume Finisher w/ Booklet Maker: 250-sheet top tray, 3,000-sheet stacker tray, 100-sheet multiposition, stapling, saddle-stitch booklet maker, V-folding, 2 or 3-hole punching (optional) Z Fold / C Fold Unit with HVF w/Booklet Maker: adds letter / A4-size Z- and C-folding Post Process Inserter with HVF and HVF w/Booklet Maker: adds preprinted inserts Convenience Stapler		
Print First-page-out Time	As fast as 7.2 seconds		
Resolution (max)	600 x 600 dpi		
Page Description Languages	Adobe® PostScript® 3™, PCL® 5c, PCL 6 emulation, PDF, XPS, High Speed USB Direct Print		
Connectivity	10/100/1000Base-T Ethernet		
Print Features	Print from USB, Automatic two-sided, Secure Print, Delay print, Earth Smart settings, Job identification, Sample set, Booklet creation, Cover selection, Inserts and exception pages, Paper selection by attribute, N-up, Watermarks, Banner sheets, Fit to new paper size, Transparency Separators, Output tray selection, Image quality, Store and recall driver settings, Reduce/enlarge, Mirror image, Bi-directional status, Scaling, Overlays, Print to Fax (requires optional Fax kit), Rotate image, Job Monitoring		
Copy First-page-out Time	As fast as 8.2 seconds		
Resolution (max)	600 x 600 dpi		
Copy Features	Automatic two-sided, Automatic reduction/enlargement, Color touch screen interface, Electronic pre-collation, Automatic tray selection, Build Job, Negative/Mirror image, Booklet creation, Multi-up, Covers and dividers insertion, Sample set, Book copying, Edge erase, Single color, Repeat image, Mixed size originals, Image shift, Store and recall job programming, Annotation, Large job interrupt, Transparencies, Bates stamping		
Scan Scan Speed (with DADF)	60 ppm color / 84 ppm black-and-white		
Scan Features	Scan to Network, Scan to Email, Scan to Folder, Scan to SMB or FTP, Text searchable PDF, PDF/A, XPS, Linearized PDF, JPEG, TIFF, Scan to USB memory device		
Scan Options	Scan to PC Desktop®, SMARTsend, Various Xerox® Business Innovation Partner solutions		
Fax	Standard	Internet Fax, Server Fax	
	Optional	Walk-up PSTN Fax (one-line and two-line options) with LAN Fax and Fax Forwarding, Various Xerox® Business Innovation Partner Solutions	
Security	Standard	Secure Print, Authentication with NDS/LDAP/Kerberos/SMB, Hard disk overwrite security, Password Protected PDF, 256 bit Hard Disk Encryption, FIPS 140-2 Encryption, IPsec, 802.1X, SNMP v3.0, Common Criteria Certified ²	
	Optional	Xerox® Secure Access Unified ID System®, USB card reader, Common Access Card Enablement Kit	
Accounting	Xerox® Standard Accounting (Copy, Print, Scan, Fax, Email), Additional Network Accounting options from Xerox® Business Innovation Partner Solutions, Foreign Device Interface (optional)		
Warranty	90-day on-site warranty, Xerox® Total Satisfaction Guarantee		

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Certification pending.



WorkCentre® 3210/3220

Black-and-white Multifunction Printer

Maximized efficiency.
Tailored to your desktop.

Selling Points

Performance for busy offices.

- Print speeds up to 30 ppm (WorkCentre 3220), and a rapid first-page-out-time of less than 9.5 seconds, deliver documents fast.
- Powerful media handling on a wide variety of media, including cardstocks, transparencies, envelopes and papers ranging from 16 to 43 lb. bond (60-163 gsm).
- Sharp, clear images and text, thanks to 1200 image quality.
- A user-friendly front panel with large, easy-to-read buttons and a two-line LCD display.
- Only one customer-replaceable print cartridge for no-hassle maintenance.

Big value.

- High-capacity print cartridges save users money on running costs.
- Minimize risks with security features such as Secure Fax Receive, SNMPv3 and IPv6.
- Reduce paper consumption with automatic two-sided printing (WorkCentre 3220 only).
- Adjustable power save mode puts users in control of their MFP's power bill.
- One set of consumables saves money and storage space, over buying separate supplies for each print, fax and copy machine in the office.
- Use digital workflows to move documents electronically instead of on paper.

Small-office ready.

- Compact footprint makes it easy to place the WorkCentre 3210/3220 in a small office.
- High-resolution color scanning quickly converts paper into electronic documents and stores them on the network, desktop folder, email inbox or USB memory drive.
- Advanced fax options such as PC/LAN Fax, broadcast faxing, fax forwarding and fax speed buttons.
- Manage from your desktop using CentreWare® Internet Services.
- Network-ready, this MFP supports a diverse office environment with Microsoft Windows, Linux, Unix and Apple Macintosh systems.

Target Markets

Individuals with virtual offices or small work teams in larger offices where 1–3 users will be sharing the device.

Specifications



	WorkCentre 3210	WorkCentre 3220
Speed	Up to 24 ppm (Letter/A4)	Up to 30 ppm (Letter) / 28 ppm (A4)
Duty Cycle	Up to 30,000 pages / month ¹	Up to 50,000 pages / month
Paper Handling Paper Input Standard	Automatic Document Feeder: 50 sheets; Custom Sizes: 5.6 x 5.8 in. to 8.5 x 14 in. / 142 x 148 mm to 216 x 356 mm	
	Multipurpose Tray: 1 sheet; Sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm	
	Main Tray 1: 250 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm	
	Optional	Tray 2: 250 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm
Automatic Two-sided Printing	NA	Standard
Paper Output	150 sheets	
Print First-page-out Time	As fast as 9.5 seconds	As fast as 8.5 seconds
Print Resolution	600 x 600 dpi (1200 x 1200 enhanced image quality)	
Processor	360 MHz	
Memory (std / max)	128 MB / 384 MB	
Connectivity	10/100 Base-TX Ethernet, USB 2.0	
Page Description Languages	PCL® 6 and PCL®5e emulations (host-based for Mac and Linux)	PCL® 6 and PCL®5e emulations, PDF 1.4, PostScript® 3™ compatibility
Print Features	Custom-size pages, Watermarks, Poster printing, N-Up, Fit to Page, Scaling, Overlays, Reduce/Enlarge, Toner Saver, Print from USB memory drive, Booklet printing	
Copy First-page-out Time	As fast as 10 seconds	
Copy Resolution	Up to 600 x 600 dpi (1200 x 1200 interpolated)	
Copy Features	Reduce/Enlarge (25 – 400%), Auto background suppression, 3 level darkness control, Collation (ADF only), ID Card Copy, N-Up (2-up, 4-up), Clone (platen only), Poster Copying (platen only)	
	NA	Two-sided (1:2 duplex copy), Manual 2:2 copying (no collation)
Fax	Embedded fax (33.6 Kbps with MH/MR/MMR/JBIG/JPEG compression) ²	
Fax Features	Secure fax receive, PC/LAN Fax (send only) ³ , Fax forward to fax, Junk fax barrier, Searchable address book, Auto reduction, Battery backup, Distinctive ring, Broadcast (multisend) fax, Up to 200 group dial/broadcast locations, 200 speed dial locations, Delayed fax, Memory receive, Color fax send, Fax reports, Up to 300 x 300 dpi, 4 MB (225 pages)	
	NA	Fax forward to email, Two-sided fax receive
Scan Scan Destinations	Scan to application, Network Scan to PC, Scan to USB memory drive	Scan to application, Network Scan to PC, Scan to USB memory drive, Scan to email
Scan Features	Scan to PC Desktop® SE Personal Edition; PDF; JPEG; TIFF; Multi-page TIFF; BMP; Color Scanning; USB, TWAIN, WIA drivers, Up to 4800 x 4800 enhanced dpi	
Security	IP Filtering, SNMPv3, Port Control, IPv6, Secure IPP, Scan to email with user authentication, Secure fax receive	
Warranty	One-year return to depot warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Analog phone line required ³ Windows only

Competitive Comparisons

	Xerox® WorkCentre® 3210/3220	HP® LaserJet® M1536DNF	Lexmark® X264dn/X364dn	Samsung® SCX-4623FW/4826FN
Functions	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax
Print Print Speed	3210: 24 ppm 3220: 30 ppm	26 ppm	X264: 30 ppm X364: 35 ppm	4623: 23 ppm 4826: 30 ppm
First-page-out Time (seconds)	3210: 9.5 seconds 3220: 8.5 seconds	8.5 seconds	X264: 7.5 seconds X364: 7 seconds	4623: 10 seconds 4826: 8.5 seconds
Processor	360 MHz	500 MHz	266 MHz	360 MHz
Page Description Languages	PCL® 6/5e emulations, PDF 1.4, PostScript® 3™ compatibility	PCL 6/5, PostScript 3	PCL 6/5e, PostScript 3	4623: SPL 4826: PCL 6, PostScript 3, Host-based
Connectivity	10/100Base-TX Ethernet, USB 2.0	10/100Base-T Ethernet, USB 2.0	10/100Base-TX Ethernet, USB 2.0	10/100Base-TX, USB 2.0
Memory (std / max)	128 MB / 384 MB	128 MB / 128 MB	X264: 64 MB / 64 MB X364: 128 MB / 128 MB	4623: 256 MB / 256 MB 4826: 128 MB / 384 MB
Duty Cycle (up to)	30,000/50,000 pages/ month	8,000 pages/month	X264: 50,000 pages/ month; X364: 80,000 pages/month	4623: 12,000 pages/ month; 4826: 50,000 pages/month
Print Resolution (unenanced/ enhanced)	600 x 600 dpi, 1200 x 1200 image quality enhanced)	600 x 600 dpi, 1200 x 1200 dpi	600 x 600 dpi, 1200 x 1200 dpi	1200 x 1200 dpi
Automatic Two- sided Printing	Standard on 3220	Standard	Standard	4623: Not available 4826: Standard
Paper Handling Paper Capacity (std / max)	251 / 501 sheets	260 / 260 sheets	X264: 251 / 801 sheets X364: 300 / 850 sheets	4623: 251 / 251 sheets 4826: 251 / 501 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 163 gsm	60 to 163 gsm	60 to 163 gsm	60 to 163 gsm
Copy Document Feeder Type	50-sheet ADF	35-sheet ADF	50-sheet ADF	4623: 40-sheet ADF 4826: 50-sheet ADF
Scan Scan Resolution	4800 x 4800 enhanced dpi	1200 x 1200 dpi	1200 x 600 dpi	4623: 1200 x 1200 dpi 4826: 600 x 600 dpi
Scan Destinations	Scan to application, Network scan to PC, Scan to USB memory drive; 3220 adds: Scan to Email	Scan to Email, TWAIN	Scan to Email, FTP, TWAIN	4623: Scan to Email, 4826: Scan to Email, FTP
Fax Walk-up Fax	Standard	Standard	Standard	Standard
PC Fax	Standard (send only)	Standard	Standard	Standard
Speed Dials	200	120	500	200
Additional Information Dimensions (w x d x h)	17.5 x 16.2 x 15.6 in.	17.4 x 13.5 x 14.7 in.	X264: 16.8 x 16 x 17.3 in.; X364: 16.8 x 16 x 18.5 in.	4623: 16.4 x 16.1 x 12.6 in.; 4826: 17.5 x 16.2 x 14.6 in.
Weight	3210: 30.45 lbs. 3220: 30.73 lbs.	25.8 lbs.	X264: 43 lbs. X364: 44 lbs.	4623: 25.4 lbs. 4826: 32 lbs.
Warranty	One-year return to depot warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year on-site warranty	One-year on-site warranty	INA

Consumables, Options and Services

	Part Number	Details
Consumables		
Standard-capacity Print Cartridge	106R01485	2,000 pages ¹
High-capacity Print Cartridge	106R01486	4,100 pages ¹
Options		
Additional Paper Tray	098N02204	250-sheet feeder; adjustable up to Legal
256 MB Memory	098N02189	256 MB memory upgrade
Service Agreements		
3210 Two Years Depot Service	E3210MFD3 ²	Extends depot warranty by two additional years
3210 One Year On-site Service	E3210MFS1	Converts depot warranty to one-year on-site service, from date of original purchase
3210 Two Years On-site Service	E3210MFS3	Converts depot warranty to one-year on-site service, plus two additional years for a total of three years on-site service; available only in the first 90 days of product ownership
3210 Three Years On-site Service	E3210MFS4	Converts depot warranty to one-year on-site service, plus three additional years for a total of four years on-site service; available only in the first 90 days of product ownership
3210 Annual On-site Service	E3210MFSA	One-year on-site service; available on an annual basis
3220 Two Years Depot Service	E3220MFD3 ²	Extends depot warranty by two additional years; available only in the first 90 days of product ownership
3220 One Year On-site Service	E3220MFS1	Converts depot warranty to one-year on-site service, from date of original purchase
3220 Two Years On-site Service	E3220MFS3	Converts depot warranty to one-year on-site service, plus two additional years for a total of three years on-site service; available only in the first 90 days of product ownership
3220 Three Years On-site Service	E3220MFS4 ²	Converts depot warranty to one-year on-site service, plus three additional years for a total of four years on-site service; available only in the first 90 days of product ownership
3220 Annual On-site Service	E3220MFSA	One-year on-site service; available on an annual basis

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

WorkCentre® 3210/3220

- Print Cartridge¹ (2,000 pages)
- Software (Scan to PC Desktop® SE Personal Edition with Single license for support for OmniPage and PaperPort)
- Documentation CD (with User Manual, Quick Installation Guide and Warranty Statement)
- Fax Cord
- USB Cable and Power Cord



WorkCentre® 3315/3325

Black-and-white Multifunction Printer

Maximize business productivity.

Selling Points

Do more for less.

- Get more pages. Print longer right out of the box. The WorkCentre 3325 comes with a standard toner cartridge that yields up to 5,000 pages.
- The space saving WorkCentre 3315/3325 Multifunction Printer helps conserve energy and reduce supplies costs by combining the functions of a copier, printer, color scanner, and fax into one affordable device.
- A Duplex Automatic Document Feeder (DADF) comes standard with the WorkCentre 3325, making faster work of two-sided scan, copy and fax jobs.
- Highly efficient, no-hassle two-sided printing can cut paper consumption and cost in half. And it's included with the WorkCentre 3315/3325, not an expensive add-on.
- It handles a wide range of office paper, plus the various media types from transparencies to card stock, envelopes to labels.
- Load the main tray with up to 250 sheets of paper ranging in size from 3 x 5 inches (76 x 127 mm) to a full legal-size (216 x 356 mm).
- Get standard memory of 128 MB or the optional expansion to 384 MB.
- Powerful scanning capabilities on the WorkCentre 3315/3325 include Scan to Email, network scanning, and Scan to USB memory device. Plus, send faxes from the network using PC Fax, or take advantage of full fax features such as speed dial, Color Fax Send, and more.

Engineered to perform, built to last.

- A fast print speed of up to 37 ppm and a first-page-out time as fast as 6.5 seconds mean documents are always ready when they're needed.
- An optional second paper tray allows an extra 520 sheets at one time for extended interruption-free printing.
- Documents show exceptional sharpness with up to 1200 x 1200 image quality.
- A monthly duty cycle of up to 80,000 prints for the WorkCentre 3325 (up to 50,000 prints for the WorkCentre 3315) means heavy-duty production. A standard one-year depot warranty gives added peace of mind.

An easy fit.

- The WorkCentre 3325 comes standard with internal Wi-Fi connectivity (DNI configuration only), giving the freedom to put it right where it's needed.
- Keep sensitive documents away from unintended recipients with the latest security features, including IPsec, SNMPv3, IP filtering and secure print.
- This device features a small footprint, which allows for easy integration within a work space, whether on a desk or in a shared location.
- Available high-capacity print cartridges reduce total cost of ownership and demand less frequent replacement.
- With Xerox® CentreWare® IS, remote device administration is handled with ease right from the user's browser.

Target Markets

The WorkCentre 3315/3325 is best for single users and small workgroups (up to 5 users) and the need for multifunction productivity. The WorkCentre 3325 is ideal for those requiring Wi-Fi networking.

Specifications



	WorkCentre® 3315	WorkCentre 3325
Speed	Up to 33ppm Letter / 31 ppm A4	Up to 37 ppm Letter / 35 ppm A4
Duty Cycle	Up to 50,000 pages / month ¹	Up to 80,000 pages / month ¹
Paper Handling Paper Input Standard	Automatic Document Feeder (ADF): 50 sheets; Custom Sizes: 5.6 x 5.8 in. to 8.5 x 14 in. / 142 x 148 mm to 216 x 356 mm	Duplex Automatic Document Feeder (DADF): 50 sheets; Custom Sizes: 5.6 x 5.8 in. to 8.5 x 14 in. / 142 x 148 mm to 216 x 356 mm
	Bypass Tray: 50 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm	
	Tray 1: 250 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm	
Optional	Additional Tray: 520 sheets; Custom sizes: 5.83 x 8.27 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm	
Paper Output	150 sheets	
Automatic Two-Sided Printing	Standard	
Print First-Page-Out Time	As fast as 6.5 seconds	
Print Resolution (max)	Up to 600 x 600 dpi (1200 x 1200 image quality)	
Processor	360 MHz	600 MHz
Memory (std / max)	128 MB / 384 MB	256 MB / 768 MB
Local Drive	NA	2 GB
Connectivity	USB 2.0, 10/100Base-T Ethernet	USB 2.0, 10/100/1000Base-T Ethernet, Wi-Fi ²
Page Description Languages	PCL® 5e and 6 emulations, PostScript 3 emulation, PDF emulation	PCL® 5e and 6 emulations, Adobe® Post-Script® 3™ emulation, PDF emulation, XPS®
Print Features	Watermarks, Collation, Auto 2-sided prints, N-up, Poster, Booklet print, Custom page size, Fit to page, Scaling, Toner Save mode, Earth Smart mode, Print from USB	Watermarks, Collation, Auto 2-sided prints, N-up, Poster, Booklet print, Custom page size, Fit to page, Scaling, Toner Save mode, Earth Smart mode, Print from USB, Job scheduling, Print from local drive, Save, Save and Print
Copy First-Page-Out Time	As fast as 12 seconds	As fast as 10 seconds
Copy Resolution (max)	Up to 600 x 600 dpi	
Copy Features	Automatic background suppression, Darkness control, ID Card Copy, Margin shift, N-up, Job build, Photo mode, Program Ahead	Automatic background suppression, Darkness control, ID Card Copy, Margin shift, Booklet creation, Book copying with center erase, Edge erase, N-up, Job interrupt, Job build, Photo mode, Program Ahead, Poster copying
Fax ³ Fax Features	33.6 Kbps with MH/MR/MMR/JBIG/JPEG compression. Address book (up to 200 speed dials, 209 group dials), Resolution up to 300 x 300 dpi, Auto redial, Auto reduction, Color Fax Send, Delayed Send, Fax Forward to Email/Fax, Junk fax protection, Memory Receive, PC Fax (Windows only), Secure Fax	
Scan Scan Destinations	Scan to Email, USB, Local PC, Network PC	Scan to Email, USB, Folder, FTP, SMB, Local PC, Network PC, Local Drive
Scan Features	Up to 4800 x 4800 dpi resolution, 24-bit color / 8-bit grayscale, PDF / JPEG / TIFF (single and multi-page), Xerox® Scan to PC Desktop® Personal Edition	
Security	Secure HTTPS (SSL), IPsec, 802.1X, SNMPv3, IP Filtering, Secure Print (with optional 256 MB Memory upgrade), Mac Address Filtering, Secure LDAP	Secure HTTPS (SSL), IPsec, 802.1X, SNMPv3, IP Filtering, Secure Print, Mac Address Filtering, Network Authentication, Secure LDAP, Image Overwrite
Warranty	One-year depot warranty, earn free service coverage with Xerox eConcierge®, Xerox Total Satisfaction Guarantee	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

² DNI configuration only. ³ Requires analog phone line.

Competitive Comparisons

	Xerox® WorkCentre 3315/3325	HP® LaserJet Pro M425	Lexmark X364	Brother® MFC-8890
Speed	Up to 33/37 ppm Letter	Up to 33 ppm A4	Up to 35 ppm Letter	Up to 32 ppm Letter
Duty Cycle	Up to 50,000 / 80,000 pages / month ¹	UP to 50,000 pages / month	Up to 80,000 pages / month	Up to 30,000 pages / month
Document Handler	3315: 50-sheet ADF 3325: 50-sheet DADF	50-sheet DADF	50-sheet DADF	50-sheet ADF
Paper Handling	Bypass Tray: 50 sheets Tray 1: 250 sheets Additional Tray (optional): 520 sheets	Bypass Tray: 50 sheets Tray 1: 250 sheets Additional Trays (optional): 500 sheets	Multipurpose Tray: 50 sheets Tray 1: 250 sheets Additional Trays (optional): 250 or 550 sheets	Multipurpose Tray: 50 sheets Tray 1: 250 sheets Additional Trays (optional): 250 sheets
Total Capacity	820 sheets	800 sheets	850 sheets	550 sheets
Paper Output	150 sheets	150 sheets	150 sheets	150 sheets
Automatic Two-Sided Printing	Standard	Standard	Standard	Standard
Print				
First-Page-Out Time	As fast as 6.5 seconds	As fast as 8 seconds	As fast as 7 seconds	As fast as 8.5 seconds
Print Resolution	600 x 600 dpi (up to 1200 x 1200 image quality)	Up to 1200 x 1200 dpi	1200 Image Quality, 1200 x 1200 dpi, 2400 Image Quality, 600 x 600 dpi	Up to 1200 x 1200 dpi
Processor	360 / 600 MHz	800 MHz	266 MHz	300 MHz
Memory (std. / max)	3315: 128 MB / 384 MB 3325: 256 MB / 768 MB	256 MB / 256 MB	128 MB / 128 MB	64 MB (stores up to 600 pages) / 576 MB
Page Description Languages	PCL® 5e and 6 emulations, PostScript 3 emulation, PDF emulation, XPS® ²	Information not available	PCL 5e and 6 Emulation, Personal Printer Data Stream (PPDS), PostScript 3 Emulation, PDF 1.6	PCL 6, BR-Script 3
Connectivity	USB 2.0, 10/100/1000Base-T Ethernet ³ , Wi-Fi (3325 DNI only)	USB, 10Base-T/100/1000Base-TX Ethernet, Wireless 802.11b/g/n	10/100Base-TX Ethernet, USB 2.0, Wireless 802.11n	USB, Parallel, USB Direct, Wireless 802.11b/g and 10/100Base-TX Ethernet
Security	Secure HTTPS (SSL), IPsec, Secure LDAP, 802.1X, Network Authentication ² , SNMPv3, IP Filtering, Secure Print ³ , Image Overwrite ² , Mac Address Filtering	Secure HTTPS (SSL), IPv6, IPsec, SNMPv3, 802.1X	Secure HTTPS (SSL), IPsec, SNMPv3, IP Filtering, Secure Print	Secure HTTPS (SSL), SNMPv3, IP Filtering, Secure Print, Transport Layer Security, IPv6 Support
Dimensions	3315: 16.7 x 16.6 x 16.4 in. / 424 x 422 x 417 mm 3325: 18.5 x 18 x 17.6 in. / 469 x 458 x 447 mm	17.3 x 15.1 x 16.7 in. / 440 x 383 x 424 mm	16.8 x 16.0 x 18.5 in. / 427 x 406 x 470 mm	20.9 x 17.7 x 18.7 in. / 531 x 450 x 475 mm
Weight	3315: 31.7 lbs. / 14.4 kg 3325: 36.5 lbs. / 16.6 kg	33.3 lbs. / 15.1 kg	44 lbs. / 19.96 kg	39.5 lbs. / 17.9 kg

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis

² WorkCentre 3325 only

³ WorkCentre 3315 with optional 256 MB memory upgrade

Consumables, Options and Services

	Part Number	Details
Consumables Standard-Capacity Print Cartridge	3315: 106R02309	2,300 pages ¹
	3325: 106R02311	5,000 pages ¹
High-Capacity Print Cartridge	3315: 106R02311	5,000 pages ¹
	3325: 106R02313	11,000 pages ¹
Options		
520-sheet Feeder	497N01412	Additional paper tray
256 MB Memory (3315)	098N02189	256 MB memory upgrade
512 MB Memory (3325)	098N01878	512 MB memory upgrade
Service Agreements		
Warranty Conversion	3315: E3315D1 3325: E3325D1	1st year conversion — Converts one-year depot warranty to on-site service from date of original purchase.
Annual On-site Service	3315: E3315SA 3325: E3325SA	One-year on-site service; available on an annual basis.
Two Additional Years Service	3315: E3315S3 3325: E3325S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership.
Three Additional Years Service	3315: E3315S4 3325: E3325S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership.
Four Additional Years Service	3315: E3315S5 3325: E3325S5	Four additional years of extended on-site service; available only in the first 90 days of product ownership.

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

WorkCentre 3315 or WorkCentre 3325

- Print cartridge: WorkCentre 3325: 5,000 print capacity¹; WorkCentre 3315: 2,300 print capacity¹)
- Documentation and Software CD (with User Manual, Quick Install Guide, Print Drivers, System Admin Guide and Warranty Statement)
- Power cord
- Fax cord
- Scan to PC Desktop® CD



WorkCentre[®] 3550

Black-and-white Multifunction Printer

Value-driven performance for your office.

Selling Points

Step up to higher performance.

- Print and copy speeds up to 35 ppm will improve office productivity.
- A steady supply of paper is always available thanks to 550-sheet paper capacity (expandable to 1,050 sheets).
- Optimize every customer encounter with impactful 1200 image-quality printing and vibrant color scanning.
- A choice of Adobe PostScript 3 print language and PCL[®] print drivers ensure your output comes out the way you expect.
- A 4-line display lets you see more at a glance.

High-impact features with low budget impact.

- A 60-sheet DADF gives you convenient, money-saving, two-sided output.
- A legal-size platen glass supports a wide range of media sizes.
- Resource-saving features include toner-saver and power-saver modes, and paper-saving N-up printing and ID Card Copy. Plus, the WorkCentre 3550 is ENERGY STAR[®] qualified.
- Easily convert hardcopy documents to digital PDF files and send them to your server, email contacts or USB memory device.
- Get all the great features of a top fax machine – speed dials, Secure Fax, color send, and PC fax, and fax forward to email – plus many workflow enhancing capabilities.

Designed with your workteam in mind.

- CentreWare[®] Internet Services provides real-time monitoring, device setup, viewing of toner and paper levels, plus efficient supplies ordering.
- Xerox[®] Status Monitor alerts users when an error occurs during printing.
- Control access to sensitive information with secure print and secure fax.
- A small footprint brings features conveniently close to your workteam.
- Maximize uptime with just one integrated print cartridge to replace.

Target Markets

Vertical Markets

Professional services;
Government: State and Local; Education: K – 12 and higher, Retail, Wholesale and Healthcare

Horizontal Markets

The WorkCentre 3550 is targeted for workteam printing for any environment from SMB to large enterprise.

Specifications



WorkCentre 3550	
Speed	Up to 35 ppm (Letter) / 33 ppm (A4)
Duty Cycle	Up to 75,000 pages / month ¹
Paper Handling Paper Input Standard	Duplex Automatic Document Feeder: 60 sheets; Custom Sizes: 2.75 x 5.7 in. to 8.5 x 14 in. / 69.9 x 145 mm to 216 x 356 mm
	Multipurpose Tray: 50 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm
	Main Tray: 500 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm
	Optional Additional Tray: 500 sheets; Custom sizes: 5.8 x 8.3 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm
Paper Output	250 sheets
Automatic Two-sided Printing	Standard
Print First-page-out Time	As fast as 8.5 seconds
Print Resolution	600 x 600 dpi (up to 1200 x 1200 enhanced image quality)
Memory (std / max)	256 MB / 512 MB
Processor	360 MHz
Page Description Languages	PCL® 6 / 5e emulations, PostScript® 3™ compatibility
Connectivity	USB 2.0, 10/100Base-TX Ethernet
Print Features	Automatic two-sided, Custom page size, Toner save mode, Proof print, Secure print, Watermarks, N-up, Fit to page, Overlay, Reduce/enlarge, Poster, Scaling, Booklet printing, Print from USB memory device
Copy First-page-out Time	As fast as 10 seconds
Copy Resolution	600 x 600 dpi (up to 1200 x 1200 enhanced image quality)
Copy Features	Automatic two-sided, Reduce/enlarge, Background suppression, Collation (DADF only), ID Card Copy, N-up (2-up/4-up), Book copy, Booklet creation, Clone copy (platen only), Poster copy (platen only)
Fax	33.6 Kbps with MH/MR/MMR/JBIG/JPEG compression ²
Fax Features	Color fax send, two-sided, Fax forward to fax/email and server (FTP, SMB), PC Fax (send only), Secure fax receive, Searchable address book, Auto redial, Last number redial, Pause, Distinctive ring, External phone interface, Journal, Confirmation reports, Auto dial list, Junk fax barrier, Persistent Flash memory, Up to 209 group dial locations, Broadcast fax, Delayed fax, Memory receive, Auto file size reduction, 7 MB fax memory
Scan Scan Destinations	Scan to Email (includes up to 200 entry address book, max. message size up to 10 MB), Network Scan to PC, Scan to FTP and SMB, Direct Scan to Applications including OCR (software included), Scan to USB memory device
Scan Features	Color Scanning; Up to 4800 x 4800 dpi (enhanced); File formats: JPG, PDF, TIFF, Multipage TIFF; Scan to PC Desktop® Personal Edition (includes 1 seat of Nuance® PaperPort® SE 11.0, OmniPage® 4.0 SE, Image Retriever)
Security	802.1X, SNMPv3, HTTPS, Secure Fax, SSL, IPv6, IP Filtering, Scan to Email with authentication, Secure print
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Analog phone line required.

Competitive Comparisons

	Xerox® WorkCentre® 3550	HP® LaserJet® M2727nf	Lexmark® X364dn	Samsung® SCX-5635FN
Functions	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax
Print				
Print Speed	35 ppm	27 ppm	35 ppm	35 ppm
First-page-out Time (seconds)	8.5 seconds	10 seconds	7 seconds	8.5 seconds
Processor	360 MHz	450 MHz	266 MHz	360 MHz
Page Description Languages	PCL® 6/5e emulations, PostScript® 3™ compatibility	HP PCL 6/5e, HP PostScript 3 emulation	PCL 6/5e, PostScript 3	PCL 6/5e, PostScript 3, PDF Direct 1.4, TIFF
Connectivity	10/100Base-TX Ethernet, USB 2.0	10/100Base-TX Ethernet, USB 2.0	10/100Base-TX Ethernet, USB 2.0	10/100Base-TX Ethernet, USB 2.0
Memory (std / max)	256 MB / 512 MB	64 MB / 320 MB	128 MB / 128 MB	128 MB / 384 MB
Duty Cycle (up to)	75,000 pages/month	15,000 pages/month	80,000 pages/month	80,000 pages/month
Print Resolution (unenhanced/enhanced)	600 x 600 dpi, 1200 x 1200 image quality	600 x 600 dpi, 1200 x 1200 dpi	600 x 600 dpi, 1200 x 1200 dpi	600 x 600 dpi, 1200 x 1200 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Handling				
Paper Capacity (std / max)	550 / 1,050 sheets	300 / 300 sheets	300 / 850 sheets	300 / 550 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 163 gsm	60 to 163 gsm	60 to 163 gsm	60 to 163 gsm
Copy				
Document Feeder Type	60-sheet DADF	50-sheet DADF	50-sheet DADF	50-sheet DADF
Scan				
Scan Resolution	4800 x 4800 dpi	1200 x 1200 dpi	1200 x 600 dpi	4800 x 4800 dpi
Scan Destinations	Scan to Email, Network Scan to PC, Scan to FTP and SMB, Direct Scan to Applications including OCR (software included), Scan to USB	Scan to TWAIN/WIA applications, Folder, Email	Scan to Email, FTP, TWAIN	Scan to Email, FTP, SMB, TWAIN
Fax				
Walk-up Fax	Standard	Standard	Standard	Standard
PC Fax	Standard (send only)	Not available	Standard	Standard
Speed Dials	209	INA	500	200
Additional Information				
Dimensions (w x d x h)	22.9 x 19.2 x 21.8 in.	19.7 x 16 x 18 in.	16.8 x 16 x 18.5 in.	18 x 17 x 18 in.
Weight	51.6 lbs.	38.7 lbs.	44 lbs.	41.4 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year depot warranty	One-year on-site warranty	INA

Consumables, Options and Services

	Part Number	Details
Consumables		
Standard-capacity Print Cartridge	106R01528	5,000 pages ¹
High-capacity Print Cartridge	106R01530	11,000 pages ¹
Options		
500-sheet Tray	098N02190	Additional 500-sheet tray
256 MB Memory	098N02189	256 MB memory upgrade
Stand	097N01674	Provides additional storage for paper and supplies
Foreign Device Interface	097N01676	Enables 3rd party coin-op or vend station solutions
Wireless Network Adapter	097N03740	Wireless connectivity option (802.1X support)
Service Agreements		
Annual On-site Service	E3550SA	One year on-site service; available on an annual basis
Two Additional Years Service	E3550S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E3550S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

WorkCentre® 3550

- Multifunction Printer
- Standard-capacity Print Cartridge¹ (5,000 print capacity)
- Software and Documentation CD
 - Print Drivers
 - Scanning software
 - User Manual
 - Quick Installation Guide
 - Warranty Statement
- Power Cord, Fax Cord



Phaser® 3635MFP

Black-and-white Multifunction Printer

Multifunction power,
workgroup productivity.

Selling Points

More capabilities for more people.

- The compact, Phaser 3635MFP delivers the same features found in a large departmental device in a smaller footprint.
- Up to 35 pages per minute for both copying and printing.
- A quick first-page-out-time as fast as 8.5 seconds means a lot considering most office print jobs are less than 5 pages.
- Scan files to email, public or private network folders, or a USB memory drive.
- Hold private print and fax jobs and protect private data with enhanced security features.
- Sensitive data from the device's hard drive can be automatically shredded after every job or on request to ensure sensitive information stays private.
- Limit or restrict access to device functions – copy, print, scan, fax – for enhanced security.
- Automatic two-sided printing, N-up printing and booklet printing help save paper and money.

The familiar Xerox® experience.

- The Phaser 3635MFP gives your workgroup the same walk-up simplicity as larger Xerox® devices.
- As a desktop or floor-standing device, the Phaser 3635MFP has powerful Xerox multifunction capabilities in a package no larger than a printer.
- The 7-inch, full-color touch screen redefines walk-up ease-of-use.
- Xerox® Standard Accounting software provides accounting features that let you track and analyze device usage by function for greater cost control.
- Maximize hardware investments, and manage and distribute documents more effectively with innovative Xerox® Workflow Solutions (built on Xerox® EIP technology) and software solutions from Xerox® Business Partners.

Easy to operate and maintain.

- CentreWare® IS internal web server helps administrators remotely monitor printer status, configure settings and receive alerts.
- A robust monthly duty cycle of up to 75,000 pages.
- Built-in LDAP support provides fast access to email addresses and fax numbers.
- USB direct printing/scanning lets you save to or print directly from any USB memory drive.
- Robust faxing capabilities include LAN fax, fax forwarding and easy integration with numerous third-party fax solutions.
- The off-line convenience stapler lets you grab documents from the output tray, staple them together and quickly be on your way (X configuration).

Total Satisfaction Guarantee.

- The Phaser 3635MFP device's reliability and quality is backed by the exclusive Xerox® Total Satisfaction Guarantee.

Target Markets

Vertical Markets

Early adopters of printer-based workgroup MFPs have been financial services, manufacturing sectors and health care. Government and education appear to lag behind other verticals in adopting these types of MFPs, but are still great markets.

Horizontal Markets

Medium and Enterprise businesses are the leading adopters of workgroup black-and-white MFPs. In particular, IT decision-makers have had increasing influence over the purchase of this category.

Specifications



	Phaser 3635MFP/S	Phaser 3635MFP/X
Speed	Up to 35 ppm letter / 33 ppm A4	
Duty Cycle	Up to 75,000 pages / month ¹	
Paper Handling	Duplex Automatic Document Feeder: 60 sheets; Size: 5.5 x 8.5 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm; Weight: 12 to 28 lb / 50 to 120 gsm	
Paper Input	Standard	Bypass Tray: 50 sheets; Size: 3.9 x 5.8 in. to 8.5 x 14 in. / 98 x 148 mm to 216 x 356 mm; Weight: 16 to 43 lb / 60 to 163 gsm
	Optional	Tray 1: 500 sheets; Size: 5.85 x 8.27 in. to 8.5 x 14 in. / 148 x 210 mm to 216 x 356 mm; Weight: 16 to 28 lb / 60 to 105 gsm; Standard selectable sizes up to 8.5 x 14 / A4
Output	250 sheets, automatic two-sided	
Finishing	NA	Offline Convenience Stapler: 20-sheet, single position
Print		
First-page-out Time	As fast as 8.5 seconds	
Print Resolution	600 x 600 dpi (up to 1200 x 1200 enhanced image quality)	
Memory (std / max)	256 MB / 512 MB plus 80 GB Hard Drive	
Processor	360 MHz	
Page Description Languages	PostScript® 3™ compatibility, PCL® 6 and 5e emulations	
Connectivity	10/100Base-T Ethernet, USB 2.0	
Print Features	Custom page size, Automatic two-sided, Watermark, Secure print, Sample set, Delayed print, Cover selection, Paper selection by attribute, Toner saver, N-Up, Mirror image, Negative image, Image rotation, Saved settings, Booklet creation, Fit to new paper size, Collation, Print to Hard Drive, Print from Hard Drive, Print from USB memory drive	
Copy		
First-page-out Time	As fast as 8.5 seconds	
Copy Resolution	600 x 600 dpi	
Copy Features	Automatic two-sided, Collation, Reduce/Enlarge 25 to 400% from platen and ADF, Book copying, Mixed-size originals, Edge erase, Image shift, Booklet creation, Covers, Auto paper select, Lighten/darken, Transparency Separators, Multi-Up, ID Card Copy, Copy to Hard Drive, Background suppression	
Fax	NA	Embedded Fax (33.6 Kbps with MH, MR, MMR, JPEG and JBIG compression) ² , LAN Fax
Fax Features	NA	Up to 600 x 600 dpi (superfine) resolution, Color Fax send, Address Book, Priority send, Fax reports, Junk fax list, Junk fax prevention, Background suppression, Mailboxes, Polling, Forward to Fax / Email, Secure Fax, Fax broadcast
Scan		
Scan Destinations	Scan to Email, Network Scanning, Scan to USB memory drive	
Scan Features	Up to 600 x 600 dpi; File formats: PDF, JPEG, TIFF, Multi-page TIFF; Xerox® Scan to PC Desktop® Personal Edition (Includes 1 seat of OmniPage®, PaperPort®, and Image Retriever for use with network scanning), Color Scanning, FTP, HTTP, HTTPS, SMB	
Accounting	Xerox® Standard Accounting (tracks copy, print, scan, fax), Network Accounting enablement supports optional Xerox® Alliance Partner Solutions	
Security	Image Overwrite Security, SSL, Authentication, 802.1X, SNMPv3, IP Filtering, Audit Log, HTTPS, Secure Print, Secure Fax	
Options	Foreign Device Interface, 256 MB Memory Upgrade, Cabinet Stand, Network Accounting Enablement, Network Fax Server Enablement	
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Analog phone line required.

Competitive Comparisons

	Xerox® Phaser® 3635MFP/X	HP® LaserJet® M3035xs MFP	Samsung® SCX-5835FN	Lexmark® X466dte
Functions	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax
Print				
Print Speed	35 ppm	35 ppm	35 ppm	40 ppm
First-page-out Time (seconds)	9 seconds	10 seconds	8.5 seconds	6.5 seconds
Processor	360 MHz	400 MHz	360 MHz	500 MHz
Page Description Languages	PostScript® 3™ compatibility, PCL® 6/5e emulations	PCL 6/5e, PostScript 3	PCL 6/5e, PostScript 3, PDF Direct 1.4, TIFF	PCL 6/5e, PostScript 3
Connectivity	10/100Base-T Ethernet, USB 2.0	10/100Base-TX, Jetdirect Fast Ethernet, 802.11b, Bluetooth, USB 2.0	10/100Base-TX, USB 2.0	10/100Base-TX, 802.11g, USB 2.0
Memory (std / max)	256 MB / 512 MB	256 MB / 512 MB	256 MB / 512 MB	256 MB / 640 MB
Duty Cycle (up to)	75,000 pages/month	75,000 pages/month	80,000 pages/month	80,000 pages/month
Print Resolution (unenhanced/enhanced)	600 x 600 dpi, 1200 x 1200 image quality	600 x 600 dpi, 1200 x 1200 dpi	600 x 600 dpi, 1200 x 1200 dpi	600 x 600 dpi, 1200 x 1200 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Handling				
Paper Capacity (std / max)	550 / 1,050 sheets	600 / 1,100 sheets	550 / 1,050 sheets	300 / 850 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	60 to 163 gsm	60 to 200 gsm	60 to 163 gsm	60 to 163 gsm
Copy				
Document Feeder Type	60-sheet DADF	50-sheet DADF	50-sheet DADF	50-sheet DADF
Scan				
Scan Resolution	600 x 600 dpi	600 x 600 dpi	4800 x 4800 dpi	600 x 600 dpi
Scan Destinations	Scan to Email, Network Scanning, Scan to USB	Scan to Email, FTP, iFax	Scan to Email, FTP, SMB, TWAIN	Scan to Email, FTP, TWAIN
Fax				
Walk-up Fax	Standard on X model	Standard on xs model	Standard	Standard
PC Fax	Standard on X model	Not available	Standard	Standard
Speed Dials	199	100	200	500
Additional Information				
Dimensions (w x d x h)	18.6 x 18.8 x 21.4 in.	16.8 x 15.7 x 20.9 in.	19.7 x 18.3 x 21.5 in.	19.2 x 17.2 x 20.9 in.
Weight	48.6 lbs.	60.6 lbs.	50.9 lbs.	50 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	One-year on-site warranty	One-year on-site warranty	One-year on-site warranty

Consumables, Options and Services

	Part Number	Details
Consumables		
Standard-capacity Print Cartridge	108R00793	5,000 pages ¹
High-capacity Print Cartridge	108R00795	10,000 pages ¹
High-capacity Print Cartridge TAA Compliant	108R00977	10,000 pages ¹
Staple Cartridge	108R00823	3,000 staples
Options		
Additional Paper Tray	098N02190	500-sheet tray; adjustable up to Legal
Stand	097N01674	Provides additional storage for paper and supplies
256 MB Memory	098N02189	256 MB memory upgrade
Network Accounting Enablement	098S04928	Enhanced network accounting of copy, print, scan and fax usage
Network Fax Server Enablement	098S04931	Provides bridge enabling third party fax software
Foreign Device Interface	097N01676	Enables third-party coin-op or vend station solutions
Wireless Network Adapter	097S03740	Wireless connectivity option (802.1X support)
Service Agreements		
Annual On-site Service	E3635MSA	One year on-site service; available on an annual basis
Two Additional Years Service	E3635MS3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
Three Additional Years Service	E3635MS4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and print mode.

What Comes in the Box

Phaser® 3635MFP/S, Phaser 3635MFP/X

- Multifunction Printer
- Standard-Capacity Print Cartridge
- World Kit
 - Software and Documentation CD
 - Installation and Quick Use Guide
 - Warranty Booklet



WorkCentre® 4250/4260

Black-and-white Multifunction Printer

Productivity meets affordability.

Selling Points

Feature-rich and value-minded.

Configurations range from desktop to floor standing models that provide copy, print, scan, email and fax functions. Larger finishing capabilities include collation, stapling and paper input of up to 3,100 sheets.

- The speed to handle heavy demand: Copy and print as fast as 55 ppm, with the first page out in as little as 6 seconds.
- Color scan capabilities help digitize color documents and communicate via email or digital file distribution without the additional cost.
- Usage counters let administrators track and analyze device usage by function for greater cost control.
- Helps offices get cost-effectively green with Xerox® Green World Alliance program; users send used toner cartridges to us for recycling, free of charge.
- Support for the Homeland Security Presidential Directive 12/HSPD-12 with our Common Access Card (CAC). CAC enables users to encrypt and digitally sign electronic documents, and protects against unauthorized access.

Easy to install, use and maintain.

- Unprecedented ease-of-use and reliability from a truly robust and integrated multifunction.
- The award-winning Global Print Driver® and Mobile Express Driver® both greatly simplify print driver management.
- Eases network management chores with remote device monitoring and troubleshooting, using CentreWare® IS embedded web server and CentreWare Web, as well as third party management systems.
- Walk-up ease-of-use includes an intuitive color touch-screen with easy instructions for copy, scan and fax jobs. Plus, users can walk up and print from or scan to a USB memory drive.
- Keep confidential documents safe with password-protected secure print and encrypted hard disk.
- Award-winning Xerox® service and support that's second to none. Our Xerox® Total Satisfaction Guarantee ensures complete satisfaction.

Save Money.

- Automatic two-sided copying and printing saves paper, while the Fax forward to email feature prevents extra printing.
- Toner cartridge and imaging unit are separate consumables maximizing the life of each.
- Energy save mode is always "on," reducing the utility bill.

Save Time.

- No more running down the hall to make a copy: A small size means it can be located conveniently close to users.
- ID Card Copy scans both sides of an ID card and prints them face up on a single sheet of paper.
- The Print Around feature automatically holds any job that is missing resources (such as a different paper size), and prints the next job in the queue.
- Access multiple functions at the same time: scan while printing or receiving an inbound fax, and interrupt a print job to make a copy.

Target Markets

Small-to-medium Size Workgroups

With a low Total Cost of Ownership (TCO), simple installation and convenient access to local service reps, the WorkCentre 4250/4260 is an easy choice for customers with or without an IT department.

Large Enterprise Accounts

The intuitive touch-screen interface and large departmental MFP capabilities are consistent with the rest of the Xerox® MFP portfolio so users can start working right away.

Vertical Markets: Healthcare, Financial, Legal, Government

The WorkCentre 4250/4260 is an ideal choice for customers with branch locations that want to add multi-functionality to their current printer workgroups.

Specifications



	4250 Copier only	4250S / 4260S	4250X / 4260X	4250XF	4260XF
Speed	4250: Up to 45 ppm (Letter) / 43 ppm (A4); 4260: Up to 55 ppm (Letter) / 53 ppm (A4)				
Duty Cycle	4250: Up to 200,000 pages / month; 4260: Up to 250,000 pages / month ¹				
Device Memory (std / max)	256 MB / 512 MB plus standard 80 GB Hard Drive				
Paper Handling Paper Input	Duplex Automatic Document Feeder: 100 sheets; Custom Sizes: 2.8 x 6 in. to 8.5 x 14 in. / 70 x 152 mm to 216 x 356 mm				
	Bypass Tray: 100 sheets; Custom sizes: 3.9 x 5.8 in. to 8.5 x 14 in. / 99 x 147 mm to 216 x 356 mm				
	Tray 1: 500 sheets; Custom sizes: 3.9 x 5.8 in. to 8.5 x 14 in. / 99 x 147 mm to 216 x 356 mm				
	Optional	Tray 2: 500 sheets			
Optional			Tray 3: 500 sheets; Tray 4: 500 sheets	High-capacity Feeder: 2,000 sheets	
Paper Output	500 sheets, automatic two-sided				
Finishing	Optional			Finisher: 500-sheet tray, 50-sheet stapling	
Print First-page-out Time			4250: As fast as 8 seconds; 4260: As fast as 6 seconds		
Print Resolution	NA		600 x 600 dpi (1200 x 1200 enhanced image quality)		
Processor / PDLs			500 MHz processor, PCL® 6/5e emulation, Adobe® PostScript® 3™ compatibility		
Connectivity	Direct connect via USB		USB 2.0, 10/100/1000Base-TX Ethernet		
Print Features	Print from USB memory drive ²		Custom page size, Watermark, Secure print, Sample set, Delayed print, Cover selection, Paper selection by attribute, Toner saver, N-Up, Image rotation, Saved settings, Booklet creation, Fit to new paper size, Collation, Print to/from Hard Drive, Print from USB memory drive		
Copy First-page-out Time	4250: As fast as 7 seconds; 4260: As fast as 5 seconds				
Copy Resolution	600 x 600 dpi				
Copy Features	Collation, Reduce/Enlarge 25 to 400%, Book copying, Mixed-size originals, Edge erase, Image shift, Booklet creation, Covers, Lighten/darken, Transparency Separators, Multi-Up, ID Card Copy, Copy to Hard Drive, Background suppression, Poster				
Fax	Optional		Embedded Fax ³ , LAN Fax, Network Server Fax enablement (optional)		
Fax Features	Optional		Color Fax send, Address Book, Polling, Mailboxes, Forward to Fax / Email, Secure Fax		
Scan Scan Destinations	Scan to USB memory drive ²		Scan to Email, Network Scanning, Network Scan to TWAIN/WIA applications, Scan to USB memory drive		
Scan Features	NA		File formats: PDF, JPEG, TIFF, multi-page TIFF; Scan to PC Desktop® Personal Edition (includes 1 seat of PaperPort®, OmniPage®, Image Retriever), Color Scanning		
Accounting	NA		Xerox® Standard Accounting (tracks copy, print, scan, fax), Network Accounting enablement (optional), supports optional Xerox® Alliance Partner Solutions		
Security	Image Overwrite, Security, Secure Print via USB, Secure Fax ⁴ , Common Access Card Enablement Kit (optional; card reader not included)		Image Overwrite Security, Network Authentication, 802.1X, SNMPv3, Audit Log, HTTPS (SSL), Secure Print, Secure Fax, IPsec, Secure LDAP, IPv6, Xerox® Secure Access ⁵ , Common Access Card Enablement Kit (optional; card reader not included)		
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee				

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Enables standard print and scan features.

³ Analog phone line required. ⁴ When Fax Kit is added. ⁵ Without EIP functionality.

Competitive Comparisons

	Xerox® WorkCentre® 4250X/4260X	HP® LaserJet® M4345xs MFP	Lexmark® X652de/X656de	Samsung® MultiXpress SCX-6545N/6555N
Functions	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax	Print, copy, scan, fax
Print Print Speed	45/55 ppm	45 ppm	45/55 ppm	45/55 ppm
First-page-out Time (seconds)	8/6 seconds	10 seconds	8/9.5 seconds	8 seconds
Processor	500 MHz	480 MHz	600 MHz	500 MHz
Page Description Languages	PCL® 6/5e emulation, Adobe® PostScript® 3™ compatibility	PCL 6/5e, PostScript 3	PCL 6/5e/XL, PostScript 3, PPDs Migration Tool, PDF v1.6, XPS	PCL 6/5e, PostScript 3, PDF Direct 1.4
Connectivity	10/100/1000Base-TX Ethernet, USB 2.0	10/100Base-TX, Jetdirect Fast Ethernet, 802.11b, Bluetooth, USB 2.0	10/100/1000Base-TX, 802.11g, USB 2.0	10/100/1000Base-TX Ethernet, USB 2.0
Memory (std / max)	256 / 512 MB	256 MB / 1.2 GB	256 MB / 1.2 GB	256 / 512 MB
Duty Cycle (up to)	200,000/250,000 pages/month	200,000 pages/month	200,000/275,000 pages/month	200,000/250,000 pages/month
Print Resolution (unenhanced/enhanced)	600 x 600 dpi, 1200 x 1200 image quality	600 x 600 dpi, 1200 x 1200 dpi	1200 x 1200 dpi, 2400 image quality	600 x 600 dpi, 1200 x 1200 dpi
Automatic Two-sided Printing	Standard	Standard	Standard	Standard
Paper Handling Paper Capacity (std / max)	600 / 3,100 sheets	600 / 2,100 sheets	600 / 3,200 sheets	620 / 3,240 sheets
Media Sizes (up to)	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Media Weights	50 to 200 gsm	60 to 163 gsm	60 to 163 gsm	60 to 218 gsm
Finishing Options	Finisher: 500-sheet stacker, 50-sheet single-position stapling	Finisher: 500-sheet stacker, 30-sheet single-position stapling	Not available	Finisher: 600-sheet stacker, 50-sheet single-position stapling
Copy Document Feeder Type	100-sheet DADF	50-sheet ADF	X652: 75-sheet ADF X656: 75-sheet DADF	100-sheet DADF
Scan Scan Resolution	600 x 600 dpi	600 x 600 dpi	600 x 600 dpi	600 x 600 dpi
Scan Destinations	Scan to Email, Network Scanning, Network Scan to TWAIN/WIA applications, Scan to USB	Scan to Email, FTP, iFax	Scan to Email, FTP, SMB, TWAIN	Scan to Email, FTP, HDD, SMB, TWAIN
Fax Walk-up Fax	Standard	Standard	Standard	Optional
PC Fax	Standard	Optional	Standard	Standard
Speed Dials	200	100	500	200
Additional Information Dimensions (w x d x h)	24.5 x 19 x 25.5 in.	36 x 19 x 43.7 in.	21.6 x 24.1 x 29.7 in.	25.2 x 19.4 x 23.9 in.
Weight	98 lbs.	264 lbs.	100 lbs.	106.3 lbs.
Warranty	One-year on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	INA	One-year NBD on-site warranty	INA

Consumables, Options and Services

	Part Number	Details
Consumables		
Toner Cartridge	106R01409	25,000 pages ¹
Smart Kit® Drum Cartridge	113R00755	80,000 pages ²
Staple Cartridge	008R12941	15,000 staples (3 cartridges x 5,000)
Routine Maintenance Items		
Maintenance Kit (Fuser)	115R00063	200,000 pages
Options		
Additional Paper Tray	097N01524	500-sheet feeder; adjustable up to Legal
Stand	097S03677	Provides storage and height
2000-sheet High-capacity Feeder	097N01684	2,000-sheet capacity; adjustable up to 8.5 x 14 in.
4-Tray Stand	097S03678	3 x 500-sheet trays, Part Number 097N1524 required for the 4260
Finisher	097N01715	500-sheet capacity, 50-sheet stapling
Network Accounting Enablement	098S04928	Provides bridge enabling third party accounting software to be used in reporting
Network Fax Server Enablement	098S04931	Provides bridge enabling third party fax software
Fax Kit (Parallel)	097N01685	Walk-up fax module
Foreign Device Interface	097N01676	Enables third party coin-op or vend station solutions (not available on 4250 Copier)
Service Agreements		
4250 Annual On-site Service	E4250SA	One-year on-site service; available on an annual basis
4250 Two Additional Years Service	E4250S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
4250 Three Additional Years Service	E4250S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership
4260 Annual On-site Service	E4260SA	One-year on-site service; available on an annual basis
4260 Two Additional Years Service	E4260S3	Two additional years of extended on-site service; available only in the first 90 days of product ownership
4260 Three Additional Years Service	E4260S4	Three additional years of extended on-site service; available only in the first 90 days of product ownership

¹ Average standard pages. Declared Yield in accordance with ISO/IEC 19752. Yield will vary based on image, area coverage and media used.

² Average standard pages. Yield will vary depending on job run length, media size and orientation.

What Comes in the Box

WorkCentre® 4250/4260

- Toner Cartridge (12,000 print capacity)¹
- Drum Cartridge (80,000 yield)²
- Software and Documentation CD (with User Manual, Quick Installation Guide, Warranty Statement)
- Fax Phone Cord (4250X/4260X and 4250XF/4260XF)
- Power Cord



WorkCentre® 5325/5330/5335

Black-and-white Multifunction Printer

Optimized office efficiency.

Peak Premier
Exclusive Product

Selling Points

Reduce costs with superior workgroup efficiency.

- Print and copy speeds of up to 35 ppm keep pace with even the busiest environments.
- Automated workflows to save time and increase efficiency with convenient features that automate routine tasks, like Fax Forward to Email.
- Improve workflows with a host of scanning features, such as Scan to Folder¹, Network Scanning¹, Scan to Text-searchable PDF¹, and standard color scanning.
- Scan to/print from USB functionality lets users print from and scan to a USB memory device without a computer.
- With Xerox® Standard Accounting, limit usage and track device activity at the user, group or department level.
- Perform five tasks at once: RIP, receive, program ahead, process the queue, and transmit. This capability allows copying, printing, scanning or faxing even while other jobs are running.

Total peace of mind.

- With Secure Print, jobs are stored in a separate queue until the user chooses which jobs to release for printing. Plus, users can convert hard copies to secure digital files with the Scan to Password-protected PDF feature.
- Powerful features such as standard network authentication², with available technologies like Secure Access Unified ID System® and Common Access Card Enablement Kit, ensure only authorized users can access the device.
- 256-bit hard disk encryption and overwrite uses the FIPS 140-2 standard to ensure your data stays secure.
- Sensitive data stays private thanks to network authentication and encrypted email, plus built-in support for IPsec, 802.1X and SNMPv3.0.

The right fit for every environment.

- Save valuable space with a device that's just the right fit.
- The WorkCentre 5300 series produces less noise, letting users keep the device close by for distraction-free convenience.
- Our EA Toner with low-melt technology achieves minimum fusing temperature at 68 degrees F (20 degrees C) less than conventional toner. Plus, our LED scanner consumes just one-third the power of traditional Xenon lamps. The results are, significant energy savings and brilliant, glossy output — even on ordinary paper.
- The WorkCentre 5300 series comes with standard two-sided printing, helping save paper and money.
- The WorkCentre 5300 series meets the stringent ENERGY STAR® requirements for energy usage.

Target Markets

Small-to-medium Businesses

Small to medium size businesses and workgroups with legacy products ranging from 20-35 ppm with a need for workgroup efficiencies and 11 x 17 in. capability.

¹ With Network Scan Kit; ² Copier/Printer/Scanner only.

Specifications



		WorkCentre 5325 / 5330 / 5335 Copier	WorkCentre 5325 / 5330 / 5335 Copier/Printer/Scanner
Speed		Up to 25 / 30 / 35 ppm	
Duty Cycle		100,000 / 125,000 / 150,000 pages per month ¹	
Memory		1 GB plus 160 GB hard drive	1 GB plus 160 GB hard drive / 2 GB with optional PostScript Kit
Paper Handling Paper Standard Input		Duplex Automatic Document Feeder: 110 sheets; Standard sizes: 5.5 x 8.5 in. / 11 x 17 in. / A5 to A3; Custom sizes: 3.3 x 4.9 in. to 11.7 x 17 in. / 85 x 125 mm to 297 x 432 mm	
	Choose One	Bypass Tray: 50 sheets; Custom sizes: 3.5 x 3.9 in. to 11.7 x 17 in. / 89 x 98 mm to 297 x 432 mm	
	Optional	Trays 1 and 2 with Stand: 520 sheets each; Sizes: Custom sizes: 5.5 x 7.2 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm High-Capacity Tandem Tray: 2,000 sheets; Standard Sizes: 8.5 x 11 in. and 7.25 x 10.5 in. / A4 or B5	
Paper Output	Standard	Dual Catch Tray: 250-sheets each; Lower output offset	
	Optional	Integrated Office Finisher: 500-sheet stacker, 50 sheets stapled, single-position stapling	
		Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 3-position stapling, optional hole-punch, optional booklet maker (score, saddle stitch) Convenience Stapler: Staples 50 sheets	
Automatic Two-sided Printing		Standard	
Copy First-page-out Time		WorkCentre 5325/5330: As fast as 4.2 seconds; WorkCentre 5335: As fast as 4.0 seconds	
Resolution (max)		600 x 600 dpi	
Copy Features		Automatic two-sided, Electronic pre-collation, Automatic tray selection, Build Job, Negative/Mirror image, Automatic booklet creation, Multi-up, Auto RE, Mixed-size originals, Covers insertion, Sample set, Book copying, Annotation, Delete Outside/Delete Inside, Poster mode, Watermarks, ID Card Copy, Page Layout, Form Overlay, Background Suppression	
Print First-page-out Time			As fast as 11.0 seconds
Resolution (max)			1200 x 1200 dpi
Connectivity			10/100/1000Base-TX Ethernet, High-Speed USB 2.0 direct print
Page Description Languages	Optional		PCL® 5e, PCL 6, HP-GL/HP-GL2, TIFF/PDF, XPS®; Optional Adobe® PostScript® 3™
Print Features			Automatic two-sided, Secure print, Delay print, Sample set, Booklet creation, Cover selection, Paper selection by attribute, N-up, Watermarks, Banner sheets, Fit to new paper size, Output tray selection, Print from USB
Scan	Standard		PDF, Linearized PDF, PDF/A, TIFF, JFIF, JPEG, XPS, Color Scan, Scan to Email, Scan to Folder
	Optional	Optional	Scan to PC Desktop®. Network Scan Kit (Text Searchable PDF, MRC compression, Thumbnail Preview, Various Xerox® Business Innovation Partner Solutions)
Fax Kit		Optional	Walkup PSTN fax (one-line and three-line options) with Internet fax, Fax over IP (T.38) Kit, Network Server Fax Enablement Kit, Speed Dials (up to 2,000)
			LAN Fax via driver, Fax Forward, Two-sided Send and Receive, Print on / Fax up to 11 x 17 in. / A3, Fax Build Job
Accounting	Std.	Auditron	Auditron, Xerox® Standard Accounting (Copy, Print, Fax, Scan)
	Optional	NA	Network Accounting Enablement Kit (Various Xerox® Business Innovation Partner Solutions)
Security	Standard	256-bit Hard Disk Encryption, Image Overwrite	Secure Print, Authentication with LDAP/Kerberos/SMB/CAC, Password Protected PDF, FIPS 140-2 encryption, S/MIME Encrypted Email, IPsec, 802.1X, SNMP v3.0, Email over SSL, LDAP over SSL, Image Overwrite, 256-bit Hard Disk Encryption, Audit Log
	Optional	NA	CAC, Secure Access Unified ID System®
Other Options		Common Access Card Enablement Kit, Foreign Device Interface, Unicode Kit	
Warranty		90 day on-site warranty	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis. ² Requires High-Capacity Tandem Tray



WorkCentre[®] 5150

Black-and-white Multifunction Printer

Exceptional capabilities. Amazing price.

Peak Premier
Exclusive Product

Selling Points

Ultimate performance.

- The advanced controller delivers the fastest effective network print speed in the industry.
- Multiple users can complete different tasks simultaneously – scan, print, fax and manage the queue.
- The Xerox[®]-exclusive Print Around feature holds a job needing resources (such as a different paper size) and prints the next job in the queue.
- Scan compression technologies provide significantly faster transmission speeds while reducing network load and storage space on network and mail servers.

Minimizing environmental impact.

- The WorkCentre 5150 multifunction printer takes full advantage of Xerox[®] remanufacturing expertise by reusing on average 60% of components by weight.
- Parts reuse allows the WorkCentre 5150 multifunction printer to sport a substantially reduced price tag along with environmental savings.
- The WorkCentre 5150 multifunction printer meets the latest ENERGY STAR[®] qualifications.
- Reduce paper use by as much as half with automatic two-sided print and copy capability.

Advanced capabilities.

- Annotation, Bates Stamping, ID Card Copy, tab print capability and page-level programming give your office more document options.
- Scan to searchable PDF or XPS formats for universal compatibility and easy archiving, organizing, searching and sharing.
- Scan to PC Desktop[®] software option offers editing and document conversion tools.
- The Capture/Print, Save & Reprint feature lets you store scanned documents directly on the device for reprint later.

Worry-free security.

- IPv6 support includes full enablement of the new IPsec standard.
- Secure Print prevents unauthorized viewers from seeing documents.
- Image Overwrite security feature clears or “overwrites” all traces of document image data remaining on the hard drive after a print, copy, scan or fax job.
- Hard disk encryption ensures that unauthorized users can’t access stored documents.
- An internal firewall provides an additional measure of security, providing IP filtering, domain filtering and port blocking.
- Has achieved full System Common Criteria (ISO 15408) Certification.
- Support for the Smart Card technology used by the U.S. Department of Defense for its Common Access Card (CAC)* system, against unauthorized access.

* Available in the U.S. in certain configurations

Target Markets

Small to medium size businesses and workgroups with legacy products ranging from 35–55 ppm with a need for 11 x 17 in. capability.

Specifications



	WorkCentre 5150 Copier	WorkCentre 5150 Copier / Printer
Speed	Up to 50 ppm	
Duty Cycle	Up to 200,000 pages / month ¹	
Device Memory	128 MB std / 512 MB max	384 MB std / 512 MB max
Paper Handling Paper Standard Input	Duplex Automatic Document Handler (DADH): 75 sheets	
	Bypass Tray: 100 sheets; Custom sizes: 4.25 x 5.5 to 11 x 17 in. / A6 to A3; 16-58 lb. bond / 60-216 gsm	
	Trays 1-2: 500 sheets each; Custom sizes: 5.5 x 8.5 to 11 x 17 in. / A5 to A3; 16-53 lb. bond / 60-200 gsm	
	High-capacity Tandem Tray: 3,600-sheet total (1,600 and 2,000 sheets); Size 8.5 x 11 in. / A4	
Optional	Envelope Tray Kit: 50 envelopes; Custom sizes: 7.5 x 5.4 to 10.9 x 10.24 in. / 190 x 138 to 277 x 260 mm	
Finishing Options	Offset Catch Tray: 300 sheets	
	Office Finisher: 2,000 + 250-sheet trays, 50-sheet multiposition stapling, optional hole punch	
	Convenience Stapler: 50-sheet stapling	
Copy First-page-out Time	As fast as 3.4 seconds	
Resolution (max)	600 x 600 x 8 dpi input, 4800 x 600 dpi interpolated output	
Copy Features	Automatic 2-sided, Collation, Auto reduction / enlargement, Auto paper select, Auto tray switching, Image quality enhancement, Transparencies, Booklet creation, Multi-up, Invert image, Covers, ID Card Copy, Annotation and Bates Stamping, Build Job, Inserts and tab copying, Sample set, Job storage and reprint ²	
Print Resolution (max)	Optional Upgrade Kit	Up to 1200 x 1200 dpi
Processor		1.4 GHz AMD Athlon dedicated / 80 GB Hard Drive shared
Connectivity		Ethernet 10/100Base-T, IEEE802.5 (Token Ring) [via adapter], Wireless Ethernet (IEEE802.11a/b/g) [via third party adapter], USB print
Page Description Languages		PCL® 6, PCL® 5e emulation, PostScript® 3™ emulation, LCDS, SCS, XES and IPDS via third party transforms, and direct print TIFF, PDF, A/400 support via WorkStation Customization Objects
Print Features	Delay-, Sample-, Secure-, and Store-Print; Simultaneous rip, receive, program-ahead, queue-process and transmit; Bidirectional print drivers; Exception page programming; Tab printing; Embedded Web Server for remote control/monitor/setup; Job monitoring at device and at desktop	
Fax	Optional: Walkup Fax (33.6 Kbps, one-line [256 MB]) with JBIG compression	Optional: Walkup Fax (33.6 Kbps, one-line [256 MB]) with JBIG compression and LAN Fax
Scan	Optional Network Printer Controller Upgrade Kit, Scan Upgrade Kit	Network Scanning Upgrade Kit (includes Scanning Kit, Internet Fax, Network Server Fax Enablement) plus optional Scan to PC Desktop® and optional SMARTsend®
Security	Secure Fax	Secure Fax, Secure Print, 802.1X, HTTPS (SSL), SNMP V3, IPv6, IPsec, Network Authentication, Device Access Password Protection, IP Filtering, Audit Log, Disk Encryption, Disk Image Overwrite
Accounting	Internal Auditor – Copy	Internal Auditor – Copy; Xerox® Standard Accounting – Copy, Print, Fax
		Optional: Network Accounting enablement (via 3rd Party), Foreign Device Interface
Other Options	Upgrade Kit to Copier/Printer	NA
	256 MB Pre collation Memory, Work Surface, Foreign Device Interface, Xerox® Copier Assistant®, Xerox® Workflow Solutions (EIP)	Foreign Device Interface, Xerox® Copier Assistant, Fax / Scan / Accounting Partner Solutions, Xerox® Unicode International Printing, Common Access Card enablement, Xerox® Workflow Solutions (EIP)
Warranty	90-day on-site warranty, earn free extended service coverage with Xerox eConcierge®, Xerox® Total Satisfaction Guarantee	

¹ Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.

² Not available on Copier-only model



WorkCentre® 5740/5745/5755

Black-and-white Multifunction Printer

Productivity, security and cost reduction.

Peak Premier
Exclusive Product

Selling Points

Office work optimized.

- Cutting-edge scanning functionality like Scan to Email, scan to network folders, Scan to Mailbox, scan to FTP sites and fax servers right from the device.
- Easy archiving, organizing and searching with scan to searchable PDF or XPS files.
- The Xerox® SMARTsend® option scans, captures and sends files to multiple destinations using a pre-set workflow.
- Xerox® Workflow Solutions, like Scan to PC Desktop®, Secure Access Unified ID System® and ScanFlowStore® streamline and accelerate business cycles while controlling access, reducing costs and lessening environmental impact.
- Laboratory testing proves the advanced Xerox® WorkCentre controller outperforms the competition when printing professional business documents.
- The powerful processor concurrently processes print, copy, scan and fax jobs.
- The Print Around feature eliminates delays by holding a print job in need of resources (i.e. a different paper size) and printing the next job in the queue.
- Includes the latest scan-export compression technologies that produce small file sizes to reduce traffic and save space.

Secure your information.

- Full system Common Criteria (ISO 15408) Certified ensures the entire device conforms to stringent security standards.
- Supports the Smart Card technology used by the U.S. Department of Defense for its Common Access Card (CAC)* system, which protects against unauthorized access.
- Network authentication restricts access to some functions by validating user names and passwords before use.

Conservation built-in.

- Power save with quick start-up conserves electricity during downtime, but keeps it ready for action.
- Full compliance with the EU Restriction of Hazardous Substances (RoHS) Directive* and the stringent 2009 ENERGY STAR® standards.
- Our innovative new EarthSmart feature automatically chooses the most environmentally sensitive options.

* Available in the U.S. in certain configurations

Target Markets

Medium Businesses

Medium size businesses and workgroups with legacy products ranging from 35-55 ppm with a need for workgroup efficiencies and 11 x 17 in. capability.

Specifications



WorkCentre 5740A / 5745A / 5755A Printer / Copier / Color Scanner	
Speed	Up to 40 / 45 / 55 ppm
System Memory	1 GB (includes 384 MB EPC and 640 MB ESS), expandable to 2 GB (includes 1 GB EPC and 1 GB ESS)
Processor	1.2 GHz Freescale dedicated / 160 GB Hard Drive shared
Paper Handling Paper Standard Input	Duplex Automatic Document Handler (DADH): 5735: 75 sheets (a Platen version is also available for the 5735); 5740 / 5745 / 5755: 100 sheets
	Bypass Tray: 100 sheets; Custom sizes: 4.25 x 5.5 to 11 x 17 in. / A6 to A3; 16-58 lb. bond / 60-216 gsm
	Trays 1-2: 500 sheets each; Custom sizes: 5.5 x 8.5 to 11 x 17 in. / A5 to A3; 16-53 lb. bond / 60-200 gsm
	High-capacity Tandem Tray 3,600-sheet total (1,600 and 2,000 sheets); Size 8.5 x 11 in. / A4
	Optional High-capacity Feeder (HCF): 4,000-sheets; Size 8.5 x 11 in. / A4 long edge feed
	HCF Kits (HCF required): 2,000-sheet 11 x 17 in. Short Edge Kit or 2,000-sheet Letter / Legal Short Edge Kit
	Envelope Tray: Up to 50 envelopes: #10 commercial, monarch, DL, C5, custom, Large U.S., Postcard, A6
Finishing Options	Offset Catch Tray: 300 sheets
	Basic Office Finisher (available with 5740 / 5745): 1,000 + 250-sheet trays, 30-sheet single-position stapling
	Office Finisher: 2,000 + 250-sheet trays, 50-sheet multiposition stapling, optional hole punch
	High Volume Finisher (HVF): 3,000 + 250-sheet trays, 100-sheet multiposition stapling, optional hole punch
	High Volume Finisher with Booklet Maker: adds saddle-stitch booklet-making
	Z Fold / C Fold Unit (with HVF with Booklet Maker): adds letter-size Z- and C-folding
	Post Process Inserter (with HVF and with HVF with Booklet Maker): adds preprinted inserts
	Convenience Stapler: 50-sheet stapling
Copy First-page-out Time	As fast as 3.4 seconds
Resolution (max)	600 x 600 x 8 dpi input / 4800 x 600 dpi interpolated output
Copy Features	Automatic two-sided, Collation, Auto reduction / enlargement, Auto paper select, Auto tray switching, Image quality enhancement, Transparencies, Booklet creation, Multi-up, Invert image, Covers, ID Card Copy, Annotation and Bates Stamping, Build Job, Inserts and tab copying, Sample set, Job storage and reprint
Print Resolution (max)	Up to 1200 x 1200 dpi
Connectivity	Ethernet 10/100/1000Base-T, IEEE802.5 (Token Ring) [via third party adapter], Wireless Ethernet (IEEE802.11a/b/g) [via third party adapter], USB print
Page Description Languages	PCL® 6, PCL® 5e emulation, PostScript® 3™ emulation, LCDS, SCS, XES and IPDS via third party transforms, Direct print TIFF, PDF, A/400 support via WorkStation Customization Objects
Print Features	Delay-, Sample-, Secure-, and Store-Print; Simultaneous rip, receive, program-ahead, queue-process and transmit; Bidirectional print drivers; Exception page programming; Tab printing; Embedded Web Server for remote control/monitor/setup; Job monitoring at device and at desktop
Fax	Internet Fax enablement, Network Server Fax enablement, Optional: Walkup Fax (33.6 Kbps, one-line and two-line [256 MB] options) with LAN Fax and Fax Forward to Email or File
Scan	Standard: Color Network Scanning with Scan to Email (Authentication and LDAP), Scan to Mailbox, Scan to Home, Scan to searchable PDF, PDF/A, XPS, Additional options: Scan to PC Desktop®, SMARTsend®
Security	Fax Security, Secure Print, 802.1X, HTTPS (SSL), SNMP V3, IPv6, IPsec, Network Authentication, Device Access Password Protection, IP Filtering, Audit Log, Disk Encryption, Disk Image Overwrite
Accounting	Xerox® Standard Accounting – Copy, Print, Fax; Optional: Network Accounting enablement (via 3rd Party)
Other Options	Foreign Device Interface*, Xerox® Copier Assistant®, Fax / Scan / Accounting Partner Solutions, Xerox® Unicode International Printing, Xerox® Secure Access Unified ID System® with Follow-You Print™, Common Access Card enablement (US only)
Warranty	90-day on-site warranty, Xerox® Total Satisfaction Guarantee

* The optional Foreign Device Interface enables external access and accounting via third-party magnetic card readers and coin devices.

Xerox® Total Satisfaction Services®

An Easy Sell – Xerox® Service Agreements

What are they?

Xerox® Service Agreements are a key part of our exemplary service program, which in recent customer satisfaction surveys was rated good to excellent overall by 92 % of customers surveyed!

Think of a Xerox Service Agreement as a promise – a promise that Xerox or an Authorized Service Provider (ASP) will provide Xerox customers with telephone support and repair, if necessary (including all parts, labor and travel, where applicable) – all in a timely*, professional manner.

* Next Business Day On-site Response time is standard for most U.S. customers. On-site response times are determined by the distance of the customer's location from the city center of the nearest authorized Xerox® service location (0–100 miles = Next Business Day; 101–150 miles = Second Business Day; 151+ miles = Third Business Day).

Service: Beyond the Box!

A convenient way to purchase service from Xerox:

The eService solution introduced by Xerox allows purchasing or renewal of Xerox Service through a seamless electronic process. The Service Agreements conveniently arrive electronically and the benefits of an eService offering include:

- 100 % availability
- Space savings; no need to carry inventory
- Improved customer satisfaction
- Increased ease of doing business with Xerox

Most importantly, customers with a service agreement are more satisfied, print longer and print more. They also are more likely to recommend and repurchase Xerox®. Seamlessly connect your customers' hardware and service purchases. Raise customer satisfaction and increase your margin. Offer eService with every sale.

Types of Service Agreements

On-site

- Provides help when and where the customer needs it
- Available through the channel or directly from Xerox

Depot

- Most cost-effective way for the repair and return of customer's original unit
- Available through the channel and directly from Xerox

Quick Exchange

- Offers maximum value, featuring overnight product replacement
- Available through the channel or directly from Xerox

Easy Resale Options

The best Service Agreement for the customer – and you – is the Extended Service Agreement. Ideally, it is purchased at the time of the product sale; it must be purchased within the first 90 days of product ownership.

After the first 90 days of product ownership (or at any time during the life of the product), customers have the option to buy an Annual Service Agreement. This Agreement offers essentially the same benefits as the Extended Service Agreement but at a premium price because of its delayed purchase.

Your Customers Will Thank You

Identifying Prospects

Customers who benefit from Service Agreements are those who:

- Use their product in mission-critical environments
- Do not have backup equipment available
- Need to accurately budget for repair expenses
- Want to minimize the impact of downtime on operations
- Need to reduce waiting times for service response
- Want to maximize productivity
- Require access to factory-trained printer experts
- Want the security and comfort of long-term protection

Xerox® Total Satisfaction Services®

Promoting Coverage

A Xerox Service Agreement:

- Ensures free telephone Technical Support
- Protects the customer's hardware investment
- Is the least-expensive service choice over the life of the product
- Guarantees a priority response time (ahead of "time and materials" customers)
- Maximizes productivity, thanks to a faster restore time
- Offers easy administration with a planned, onetime payment
- Brings security – the peace of mind of no unexpected repair costs
- Preserves the ability to exercise the Xerox® Total Satisfaction Guarantee

Giving Customers the Right Advice

Buy your Agreement now – don't wait until the warranty ends!

- Advance purchase saves money – up to 25% depending on the model type
- "New product" Agreement pricing is available for a limited time only
- Forgetting to purchase a Service Agreement before existing coverage expires results in vulnerability (the potential for an expensive and inconvenient "time and material" repair)

Why multi-year Agreements are best:

- Savings – up to 25%!*
- Protects against future price increases
- Eliminates the administrative hassle of renewing
- Provides long-term insurance against the unexpected

Later may be too late.

- If a product is no longer under the original product warranty and is not covered by a Xerox Service Agreement, it must be in good working order to qualify for coverage
- Waiting for a failure before getting protection doesn't work

Why Service Agreements are Worth Your Time!

More revenue/profit:

- Multiplies your sales effort (with virtually no additional selling effort)
- Boosts your average gross margins
- Brings in ongoing revenue through renewals
- Doesn't require up-front investment or inventory costs

Stronger account management:

- Helps create lasting customer relationships
- Enhances your credibility as a total solutions consultant
- Generates repeat sales of supplies

Extremely satisfied customers:

- Produces repeat and referral printer sales for you
- Transforms customer crises into solvable situations
- Ensures security in terms of product care

Other service offerings:

On-site Installation

- Service provided by a factory-trained Xerox technician
- Available for purchase through you

For more information:

For a complete, up-to-date listing of services products and prices, visit the Xerox Reseller web site at www.xerox.com/office/resellers/ and select "Services & Outsourcing."

* This savings is built into the per-year price of the Extended Service Agreement and is measured against the price of the Annual Service Agreement.

Genuine Xerox® Supplies

See the difference quality makes.

We want your Xerox product to do what it was designed to do: produce powerful documents that capture attention and spark imagination. Only Genuine Xerox® Supplies are rigorously tested by Xerox to ensure the best possible performance and reliability with Xerox® products. By continually perfecting our supplies technology, Xerox improves the intelligence that protects your hardware investment. Maximize your Xerox product's performance; use Genuine Xerox® Supplies.

Genuine Xerox® Supplies:

- Are engineered with Xerox printers and multifunction devices for superior reliability.
- Protect your hardware investment.
- Can be recycled through Xerox® Green World Alliance. Xerox leads the industry in environmentally friendly options for reducing supplies waste.
- Include such innovations as Emulsion Aggregate toner nanotechnology and Xerox®-exclusive Solid Ink technology.
- Come with built-in intelligence that provides visibility of toner life remaining and sends automated reminders when it's time to reorder.

All supplies are not alike.

Some manufacturers claim their supplies are comparable to Xerox branded supplies. However, non-Xerox supplies don't have the advantage of being designed and engineered along with the Xerox printer or multifunction device. This loss of integrated design and strict quality control is an immediate disadvantage, potentially resulting in compromised print quality, reliability and performance and the loss of Genuine Xerox® Supplies intelligence features.

Intelligent supplies matter.

To help you avoid potential risks posed by non-Xerox and counterfeit supplies, Xerox printers send a warning message when imitation supplies are detected, protecting your printer from possible damage.

Xerox® Supplies Recycling Programs

Xerox is committed to responsible and environmental business practices. The Xerox® Green World Alliance is a valuable recycling program that minimizes environmental impacts of printer supplies and provides options to throwing away empty containers. This program is easy to use and is available for most Xerox office printer consumables.

Our supplies recycling programs have kept thousands of tons of supplies out of landfills. We lead the industry in alternatives for used supplies, including print cartridge reprocessing, waste toner reuse, plastics and metals recovery and turning waste into energy. For more information, go to www.xerox.com/gwa.

Learn more about Genuine Xerox® Supplies and where to buy:

Visit www.xerox.com/office.

Xerox® Paper and Specialty Media

Bring your ideas to life.

When you use Xerox® Paper and Specialty Media, you get the power of Xerox® in every sheet and our word that every sheet has earned the right to be called Xerox® Paper. Xerox® Paper and Specialty Media engineers work hand in hand with our digital printing engineers to ensure that the paper we produce delivers the best possible results. When you think of paper, remember: There's more than just paper behind every wrapper. See the difference quality makes with Xerox® Paper and Specialty Media.

Xerox® printing media delivers:

Quality and Reliability

The quality of the manufacturing process is very important. Our paper manufacturing standards are rigid – only a handful of machines are authorized to make our paper. Xerox® Paper and Specialty Media must pass rigorous developer testing before it reaches your printing, copying and faxing products.

Performance

We ensure that Xerox® Paper and Specialty Media will lead to optimal performance of your Xerox® device. Our paper will bring out the rich, brilliant color capabilities of your device through proper toner transfer and fusing as well as provide smooth, consistent paper feeding, sheet after sheet.

Variety

From our classic white paper to our digitally optimized coated sheets, we have paper types for all your needs. If you need something more unique, we have a suite of specialty media products that range from carbonless paper to document folders to synthetic products. Our vast, dazzling paper selection will add value to all your professional documents.

We expect a lot from our paper and you can too.

For information on Xerox® Paper and Specialty Media

Visit www.xerox.com/supplies, choose Recommended Media List and then select your product.

Supplies and Services

Solid Ink Letter-size Printers

Supplies		Part Number	Phaser® 8560	Phaser 8860	Phaser 8500/ 8550	Phaser 8400	Phaser 8200	Phaser 860
Black Genuine Xerox® Solid Ink	3 Black (3,400 pages)	108R00726	●					
	6 Black (6,800 pages)	108R00727	●					
	6 Black (14,000 pages)	108R00749		●				
	3 Black (3,000 pages)	108R00668			●			
	6 Black (6,000 pages)	108R00672			●			
	3 Black (3,400 pages)	108R00604				●		
	6 Black (6,800 pages)	108R00608				●		
	10 Black (14,000 pages)	016-2044-00					●	
	5 Black (7,000 pages)	016-2040-00					●	
	3 free Black (4,200 pages)	016-1902-01						●
	5 Black (7,000 pages)	016-2019-00						●
Cyan Genuine Xerox® Solid Ink	3 Cyan (3,400 pages)	108R00723	●					
	6 Cyan (14,000 pages)	108R00746		●				
	3 Cyan (3,000 pages)	108R00669			●			
	3 Cyan (3,400 pages)	108R00605				●		
	5 Cyan (7,000 pages)	016-2045-00					●	
	5 Cyan/2 free Black (7,000 pages)	016-1903-01						●
	2 Cyan (2,800 pages)	016-2041-00					●	
	2 Cyan/1 free Black (2,800 pages)	016-1906-01						●
	2 Cyan/1 free Black (2,366 pages)	016-1828-00						
Magenta Genuine Xerox® Solid Ink	3 Magenta (3,400 pages)	108R00724	●					
	6 Magenta (14,000 pages)	108R00747		●				
	3 Magenta (3,000 pages)	108R00670			●			
	3 Magenta (3,400 pages)	108R00606				●		
	5 Magenta (7,000 pages)	016-2046-00					●	
	5 Magenta/2 free Black (7,000 pages)	016-1904-01						●
	2 Magenta (2,800 pages)	016-2042-00					●	
	2 Magenta/1 free Black (2,800 pages)	016-1907-01						●
Yellow Genuine Xerox® Solid Ink	3 Yellow (3,400 pages)	108R00725	●					
	6 Yellow (14,000 pages)	108R00748		●				
	3 Yellow (3,000 pages)	108R00671			●			
	3 Yellow (3,400 pages)	108R00607				●		
	5 Yellow (7,000 pages)	016-2047-00					●	
	5 Yellow/2 free Black (7,000 pages)	016-1905-01						●
	2 Yellow (2,800 pages)	016-2043-00					●	
	2 Yellow/1 free Black (2,800 pages)	016-1908-01						●

Supplies and Services

Solid Ink Letter-size Printers (cont'd)

Supplies		Part Number	Phaser® 8560	Phaser 8860	Phaser 8500/ 8550	Phaser 8400	Phaser 8200	Phaser 860
Maintenance Kit	Extended (30,000 images)	113R00736		●				
	Extended (8560/8550 only) (30,000 images)	108R00676	●		●			
	Standard (8560/8500/8550) (10,000 images)	108R00675	●		●			
	Extended (30,000 images)	108R00603				●		
	Standard (10,000 images)	108R00602				●		
	Extended (40,000 images)	016-1932-00					●	●
	Standard (10,000 images)	016-1933-00					●	●
Waste Ink Tray Insert		109R00754	●	●	●			
		436-0415-00					●	●
		436-0370-01						
Service Agreements								
Annual On-site Service (1 year)		E85XXSA	●	●	●			
		E8400SA				●		
		E8200SA					●	
Earn free service coverage with Xerox eConcierge® (see page 16)			●	●	●			

Capacities are approximations based on 5% coverage of an A-size page. Consumable's life will vary with usage.

Color Multifunction Printers

Supplies		Part Number	Phaser 8560MFP	Phaser 8860MFP	WorkCentre® C2424	Phaser 6128MFP	Phaser 6115MFP	Phaser 6180MFP
Genuine Xerox® Solid Ink	3 Black (3,400 pages)	108R00663			●			
		108R00726	●					
	6 Black (6,800 pages)	108R00664			●			
		108R00727	●					
	6 Black (14,000 pgs)	108R00749		●				
	3 Cyan (3,400 pages)	108R00660			●			
		108R00723	●					
	6 Cyan (14,000 pgs)	108R00746		●				
	3 Magenta (3,400 pages)	108R00661			●			
		108R00724	●					
	6 Magenta (14,000 pgs)	108R00747		●				
	3 Yellow (3,400 pages)	108R00662			●			
108R00725		●						
6 Yellow (14,000 pgs)	108R00748		●					
Standard Maintenance Kit	(10,000 pages)	108R00656			●			
		108R00675	●					
Extended Maintenance Kit	(30,000 pages)	108R00657			●			
		108R00676	●					
		113R00736		●				

Supplies and Services

Color Multifunction Printers (cont'd)

Supplies		Part Number	Phaser® 8560MFP	Phaser 8860MFP	WorkCentre® C2424	Phaser 6128MFP	Phaser 6115MFP	Phaser 6180MFP
Waste Tray		109R00754	●	●				
Black Toner Cartridge	(8,000 pages)	113R00726						●
	(4,500 pages)	113R00692					●	
	(3,100 pages)	106R01455				●		
	(3,000 pages)	113R00722						●
Cyan Toner Cartridge	Standard-capacity (1,500 pages)	113R00689					●	
	Standard-capacity (2,000 pages)	113R00719						●
	Standard-capacity (2,500 pages)	106R01452				●		
	High-capacity (4,500 pages)	113R00693					●	
	High-capacity (6,000 pages)	113R00723						●
Magenta Toner Cartridge	Standard-capacity (1,500 pages)	113R00691					●	
	Standard-capacity (2,000 pages)	113R00720						●
	Standard-capacity (2,500 pages)	106R01453				●		
	High-capacity (4,500 pages)	113R00695					●	
	High-capacity (6,000 pages)	113R00724						●
Yellow Toner Cartridge	Standard-capacity (1,500 pages)	113R00690					●	
	Standard-capacity (2,000 pages)	113R00721						●
	Standard-capacity (2,500 pages)	106R01454				●		
	High-capacity (4,500 pages)	113R00694					●	
	High-capacity (6,000 pages)	113R00725						●
Imaging Unit	(10,000 pages color/ 20,000 pages black)	108R00691					●	
Service Agreements								
Annual On-site Service (1 year)	E2424SA				●			
	E6115SA					●		
	E618MFS4							●
	E85MFPSA	●						
	E886MFS4		●					
On-site Service (2 additional years)	E618MFS3							●
	E85MFPS3	●						
	E886MFS3		●					
On-site Service (3 additional years)	E618MFS4							●
	E85MFPS4	●						
	E886MFS4		●					
On-site Service (4 additional years)	E85MFPS5	●						
	E886MFS5		●					
Earn free service coverage with Xerox eConcierge® (see page 16)			●	●		●		

Capacities are approximations based on 5% coverage of a letter-size page. Consumable's life will vary with usage.

Supplies and Services

Single-pass LED Printers

Supplies		Part Number	Phaser® 7400	Phaser 7300
Black Toner Cartridge	Standard-capacity (7,500 pages)	016-1976-00		●
	High-capacity (15,000 pages) ¹	10601080	●	
	High-capacity (15,000 pages)	016-1980-00		●
Cyan Toner Cartridge	Standard-capacity (9,000 pages) ¹	106R01150	●	
	Standard-capacity (7,500 pages)	016-1973-00		●
	High-capacity (18,000 pages) ¹	106R01077	●	
	High-capacity (15,000 pages)	016-1977-00		●
Magenta Toner Cartridge	Standard-capacity (9,000 pages) ¹	106R01151	●	
	Standard-capacity (7,500 pages)	016-1974-00		●
	High-capacity (18,000 pages) ¹	106R01078	●	
	High-capacity (15,000 pages)	016-1978-00		●
Yellow Toner Cartridge	Standard-capacity (9,000 pages) ¹	106R01152	●	
	Standard-capacity (7,500 pages)	016-1975-00		●
	High-capacity (18,000 pages) ¹	106R01079	●	
	High-capacity (15,000 pages)	016-1979-00		●
Fuser 110V	(100,000 pages) ²	115R00037	●	
	(80,000 pages)	016-1998-00		●
	(60,000 pages)	016-2033-00		
Fuser 220V	(100,000 pages) ²	115R00038	●	
	(80,000 pages)	016-1999-00		●
Black Imaging Unit	(30,000 images) ³	108R00650	●	
	(30,000 images)	016-1996-00		●
Cyan Imaging Unit	(30,000 images) ³	108R00647	●	
	(30,000 images)	016-1993-00		●
Magenta Imaging Unit	(30,000 images) ³	108R00648	●	
	(30,000 images)	016-1994-00		●
Yellow Imaging Unit	(30,000 images) ³	108R00649	●	
	(30,000 images)	016-1995-00		●
Imaging Unit Kit (C,M,Y / Kit)	(30,000 images)	108R00697	●	
	(30,000 images)	016-1997-00		●
Transfer Unit	(100,000 pages)	101R00421	●	
	(80,000 pages)	016-2000-01		●
Service Agreements				
Annual On-site Service (1 year)		E7400SA	●	
		E7300SA		●
Earn free service coverage with Xerox eConcierge® (see page 16)			●	

Capacities are approximations based on 5% coverage of a letter-size page. Consumable's life will vary with usage. Service part numbers are for U.S. only.

For more information on Service Agreements, please contact Xerox® Service Sales at (800) 835-6100, choose prompt 3, then 2.

¹ Average standard pages. Declared Yield based on 5% area coverage on letter/A4-size page. Yield will vary based on image, area coverage and print mode.

² Approximate pages. Declared Yield based on letter/A4-size 20 lb. (75 gsm) pages. Yield will vary based on media type, size, weight, orientation, and usage patterns.

³ Approximate pages. Yield will vary based on job run length, media size and orientation.

Supplies and Services

Color Laser Tabloid-size Printers

Supplies		Part Number	Phaser® 7760	Phaser 7750/ EX7750	Phaser 7700
Black Toner Cartridge	(5,000 pages)	016-1882-00			●
	(12,000 pages)	016-1947-00			●
	(32,000 pages)	106R00652		●	
		106R01163	●		
Cyan Toner Cartridge	(4,000 pages)	016-1879-00			●
	(10,000 pages)	016-1944-00			●
	(22,000 pages)	106R00653		●	
	(25,000 pages)	106R01160	●		
Magenta Toner Cartridge	(4,000 pages)	016-1880-00			●
	(10,000 pages)	016-1945-00			●
	(22,000 pages)	106R00654		●	
	(25,000 pages)	106R01161	●		
Yellow Toner Cartridge	(4,000 pages)	016-1881-00			●
	(10,000 pages)	016-1946-00			●
	(22,000 pages)	106R00655		●	
	(25,000 pages)	106R01162	●		
Print Cartridge (Single)	(24,000 images)	016-1886-00			●
Print Cartridge Kit (Pack of 4 cartridges)	(24,000 images each)	016-1883-00			●
Waste Cartridge	(6,000 images)	016-1891-00			●
	(27,000 images)	108R00575	●	●	
Fuser	110V Fuser (60,000 images)	115R00025		●	
	220V Fuser (60,000 images)	115R00026		●	
	110V Fuser (60,000 images)	016-1887-00			●
	220V Fuser (60,000 images)	016-1888-00			●
Imaging Unit	(32,000 images)	108R00581		●	
	(35,000 images)	108R00713	●		
Staple Pack	(3 packs of 5,000 staples)	108R00710		●	●
Staples for Booklet Maker	(20,000)	008R12925	●		
Staples for other finishers	(15,000)	008R12941	●		
Service Agreements					
Annual On-site Service (1 year)	E7750SA			●	
	E7700SA				●
	E7760SA	●			
On-site Service (2 additional years)	E7760S3	●			
On-site Service (3 additional years)	E7760S4	●			
On-site Service (4 additional years)	E7760S5	●			
Earn free service coverage with Xerox eConcierge® (see page 16)			●	●	

Capacities are approximations based on 5% coverage of a letter-size page. Consumable's life will vary with usage. Service part numbers are for U.S. only.

For more information or Service Agreements, please contact Xerox® Service Sales at (800) 835-6100, choose prompt 3, then 2.

Supplies and Services

Color Laser Letter-size Printers

Supplies		Part Number	Phaser® 6125	Phaser 6140	Phaser 6180	Phaser 6280	Phaser 6120	Phaser 6250	Phaser 6300/6350	Phaser 6360
Black Toner Cartridge	Standard-capacity (2,000 pages)	106R01334	●							
	Standard-capacity (2,600 pages)	106R01480		●						
	Standard-capacity (3,000 pages)	113R00722			●					
	Standard-capacity (3,000 pages)	106R01391				●				
	Standard-capacity (4,000 pages)	106R01076							●	
	Standard-capacity (4,000 pages)	106R00671						●		
	Standard-capacity (9,000 pages)	106R01217								●
	High-capacity (8,000 pages)	113R00726			●					
	High-capacity (4,500 pages)	113R00692					●			
	High-capacity (7,000 pages) (6300)	106R01085							●	
	High-capacity (7,000 pages)	106R01395				●				
	High-capacity (10,000 pages) (6350)	106R01147							●	
	High-capacity (8,000 pages)	106R00675						●		
High-capacity (18,000 pages)	106R01221								●	
Cyan Toner Cartridge	Standard-capacity (1,000 pages)	106R01331	●							
	Standard-capacity (2,000 pages)	106R01477		●						
	Standard-capacity (2,000 pages)	113R00719			●					
	Standard-capacity (2,200 pages)	106R01388				●				
	Standard-capacity (1,500 pages)	113R00689					●			
	Standard-capacity (4,000 pages)	106R01073							●	
	Standard-capacity (4,000 pages)	106R00668						●		
	Standard-capacity (5,000 pages)	106R01214								●
	High-capacity (6,000 pages)	113R00723			●					
	High-capacity (5,900 pages)	106R01392				●				
	High-capacity (4,500 pages)	113R00693					●			
	High-capacity (7,000 pages) (6300)	106R01082							●	
	High-capacity (10,000 pages) (6350)	106R01144							●	
High-capacity (8,000 pages)	106R00672						●			
High-capacity (12,000 pages)	106R01218								●	
Magenta Toner Cartridge	Standard-capacity (1,000 pages)	106R01332	●							
	Standard-capacity (2,000 pages)	106R01478		●						
	Standard-capacity (2,000 pages)	113R00720			●					
	Standard-capacity (2,200 pages)	106R01389				●				
	Standard-capacity (1,500 pages)	113R00691					●			
	Standard-capacity (4,000 pages)	106R01074							●	
	Standard-capacity (4,000 pages)	106R00669						●		
	Standard-capacity (5,000 pages)	106R01215								●
	High-capacity (6,000 pages)	113R00724			●					
	High-capacity (5,900 pages)	106R01393				●				
	High-capacity (4,500 pages)	113R00695					●			
	High-capacity (7,000 pages) (6300)	106R01083							●	
	High-capacity (10,000 pages) (6350)	106R01145							●	
High-capacity (8,000 pages)	106R00673						●			
High-capacity (12,000 pages)	106R01219								●	

Supplies and Services

Color Laser Letter-size Printers (cont'd)

Supplies		Part Number	Phaser® 6125	Phaser 6140	Phaser 6180	Phaser 6280	Phaser 6120	Phaser 6250	Phaser 6300/6350	Phaser 6360
Yellow Toner Cartridge	Standard-capacity (1,000 pages)	106R01333	●							
	Standard-capacity (2,000 pages)	106R01479		●						
	Standard-capacity (2,000 pages)	113R00721			●					
	Standard-capacity (2,200 pages)	106R01390				●				
	Standard-capacity (1,500 pages)	113R00690					●			
	Standard-capacity (4,000 pages)	106R01075							●	
	Standard-capacity (4,000 pages)	106R00670						●		
	Standard-capacity (5,000 pages)	106R01216								●
	High-capacity (6,000 pages)	113R00725			●					
	Standard-capacity (5,900 pages)	106R01394				●				
	High-capacity (4,500 pages)	113R00694					●			
	High-capacity (7,000 pages) (6300)	106R01084							●	
	High-capacity (10,000 pages) (6350)	106R01146							●	
	High-capacity (8,000 pages)	106R00674						●		
High-capacity (12,000 pages)	106R01220								●	
Fuser, 110V	(100,000 pages)	115R00035							●	
	(100,000 pages)	115R00029						●		
	(100,000 pages)	115R00055								●
Fuser, 220V	(100,000 pages)	106R00030						●		
	(100,000 pages)	115R00056								●
Imaging Unit	(20K black/10K color)	108R00691					●			
	(35,000 images)	108R00645							●	●
	(30,000 images)	108R00591						●		
Transfer Unit or Belt	(35,000 pages)	108R00646							●	●
	(15,000 pages)	108R00592						●		
Service Agreements										
Annual On-site Service (1 year)	E6125SA		●							
	E6140SA			●						
	E6180SA				●					
	E6120SA					●				
	E63XXSA								●	●
	E6250SA							●		
	E6280SA					●				
On-site Service (2 additional years)	E63XXS3									●
	E6280S3				●					
On-site Service (3 additional years)	E63XXS4									●
	E6280S4				●					
On-site Service (4 additional years)	E63XXS5									●
Annual Quick Exchange Service	E6120QA						●			
Earn free service coverage with Xerox eConcierge® (see pg. 16)		●	●	●				●	●	●

Capacities are approximations based on 5% coverage of a letter-size page. Consumable life will vary with usage.

For more information on Service Agreements, please contact Xerox® Service Sales at (800) 835-6100, choose prompt 3, then 2.

Supplies and Services

Black-and-white Personal Laser Printers

Supplies		Part Number	Phaser 3150	Phaser 3450	Phaser 3400	Phaser 3500
Print Cartridge	Standard-capacity (3,500 pages)	109R00746	●			
	Standard-capacity (5,000 pages)	106R00687		●		
	Standard-capacity (4,000 pages)	106R00461			●	
	Standard-capacity (6,000 pages)	106R01148				●
	High-capacity (5,000 pages)	109R00747	●			
	High-capacity (10,000 pages)	106R00688		●		
	High-capacity (8,000 pages)	106R00462			●	
	High-capacity (12,000 pages)	106R01149				●
Service Agreements						
Annual Quick Exchange Service		E3150QA	●			
Annual On-site Coverage		E3500SA				●

Capacities are approximations based on 5% coverage of a letter-size page. Consumable life will vary with usage.

For more information on Service Agreements, please contact Xerox® Service Sales at (800) 835-6100, choose prompt 3, then 2.

Black-and-white Laser Printers

Supplies		Part Number	Phaser® 4510	Phaser 4500	Phaser 4400	Phaser 5500	Phaser 5400
Print Cartridge	Standard-capacity (10,000 pages)	113R00711	●				
	High-capacity (19,000 pages)	113R00712	●				
	Standard-capacity (10,000 pages)	113R00656		●			
	High-capacity (18,000 pages)	113R00657		●			
	(30,000 pages)	113R00668				●	
	(20,000 pages)	113R00495					●
	Standard-capacity (10,000 pages)	113R00627			●		
	High-capacity (15,000 pages)	113R00628			●		
Drum Cartridge	(up to 60,000 pages)	113R00670				●	
Maintenance Kit (Fuser, Transfer Roller and 12 Feed Rollers)	110 V (200,000 prints)	108R00717	●				
	220 V (200,000 prints)	108R00718	●				
	110 V (200,000 prints)	108R00600		●			
	110 V (300,000 prints)	109R00731				●	
	220 V (300,000 prints)	109R00732				●	
	110 V (200,000 prints)	109R00521					●
	220 V (200,000 prints)	109R00522					●
	110 V (200,000 prints)	108R00497			●		
	220 V (200,000 prints)	108R00498			●		
	220 V (200,000 prints)	109R00482					
Staple Pack	(5,000 staples)	008R12941				●	
Service Agreements							
Annual On-site Service (1 year)		E4510SA	●				
		E4500SA		●			
		E4400SA			●		
		E5500SA				●	
		E5400SA					●
Earn free service coverage with Xerox eConcierge® (see pg. 16)			●	●		●	

Service part numbers are for US only.

For more information or Service Agreements, please contact Xerox® Service Sales at (800) 835-6100, choose prompt 3, then 2.

Supplies and Services

Black-and-white Multifunctions and Faxes

	Part Number	FaxCentre® 2121	FaxCentre 2218	WorkCentre® M20i	WorkCentre 4118	WorkCentre 4150	Phaser® 3200MFP	Phaser 3300MFP	WorkCentre PE220	WorkCentre PE120/120i
Supplies										
Print Cartridge										
(3,000 pages)	113R00730						●			
(3,000 pages)	013R00621								●	
(3,500 pages)	013R00601									●
(4,000 pages)	106R01411							●		
(5,000 pages)	013R00606									●
(8,000 pages)	106R01412							●		
Toner Cartridge										
(6,000 pages)	006R01297	●								
Dual Pack (12,000 pages)	006R01298	●								
(8,000 pages)	006R01278		●							
(20,000 pages)	006R01275					●				
(8,000 pages)	106R01047			●						
(8,000 pages)	106R01278				●					
Drum Cartridge										
(20,000 pages)	013R00628				●					
(20,000 pages)	113R00671		●							
(55,000 pages)	013R00623					●				
(20,000 pages)	113R00671			●	●					
Staple Cartridge										
(5,000 staples)	008R12941					●				

Supplies and Services

Black-and-white Multifunctions and Faxes (cont'd)

Part Number	FaxCentre® 2121	FaxCentre 2218	WorkCentre® M20i	WorkCentre 4118	WorkCentre 4150	Phaser® 3200MFP	Phaser 3300MFP	WorkCentre PE220	WorkCentre PE120/120i
Service Agreements									
Annual On-site Service (1 year)									
E2121SAP	●								
E2218SAP		●							
E4150SA					●				
E3200MFA						●			
EPE220SA								●	
EPE20SA									●
E4118SAP				●					
E33MFA							●		
E20SAP			●						
Annual On-site Service (2 additional years)									
E2121S3P	●								
E2218S3P		●							
E33MFS3							●		
Annual On-site Service (3 additional years)									
E2121S4P	●								
E2218S4P		●							
E33MFS4							●		
Upgrade Depot Warranty to One-Year									
EPE220S1								●	
EPE20S1									●
E33MFS1							●		
Upgrade Depot Warranty to Two-Year									
E33MFD3							●		
Earn free service coverage with Xerox eConcierge® (see pg. 17)					●				

Networking and Software

Networking, Drivers and Tools Advantages

Easy to Install Driver

- Using the Installation Wizard from the printer's CD-ROM, Xerox website, user's server, or directly from the printer using PhaserHD, just follow the prompts
- Walk-Up® Installation means the fastest, easiest network installation; simply run the Installer, walk up to the printer and press a button and the printer is automatically discovered, model and configuration sensed and the driver is installed
- Multiple Printer Installation Tool provides the same easy installation process for multiple printer installation or redeployment

Easy to Use Smart Driver

- Requires minimal user interaction while providing the best results
- Intelligent driver makes printing easier by automatically selecting paper trays, scaling prints and correcting color
- Automatic Color Correction uses the best color correction for each element (text, graphics and photographs) on the page, providing the best results for all documents
- PhaserHD enables printer drivers, software and support tools to be stored on the printer's hard drive for fast, easy access

Earth Smart

Easily set environmental options in the print driver

- Set 2-Sided Print as default
- Turn off Banner Pages by default
- Set 2-Up as my default layout
- Enable "Smart" 2-Up by default
- Set Sample Set as my default Job Type
- Enable "Smart" Sample Set by default
- Set Draft Mode as my default Print Quality

PrintingScout®

- PrintingScout provides real-time on-screen alerts about printing problems
- Detailed instructions with illustrations show users how to address recurring issues, such as adding paper to an empty tray
- PrintingScout saves end users and IT time by eliminating printing delays caused by depleted consumables and similar issues

PhaserSMART®

- PhaserSMART provides automated on-screen "virtual help desk" support
- Improves user productivity and reduces IT support time by helping users solve problems themselves
- Provides quick access to Xerox® technical support
- Conveniently accessed from CentreWare® Internet Services Embedded Web Server

Xerox® Support Centre

A convenient utility that's installed during printer driver installation and provides a central location for accessing the following information:

- User manuals and video tutorials
- Solutions to troubleshooting problems
- Printer and supplies status
- Supplies ordering and recycling
- Answers to frequently asked questions

Networking and Software

- Default printer driver settings (Windows only)

MaiLinX Email Alerts

- MaiLinX solves printer management problems by automatically sending email alerts when it's time to replace supplies or when service is required
- MaiLinX is conveniently accessed through CentreWare Internet Services Embedded Web Server

Xerox® CentreWare® Network Printer Management

CentreWare Internet Services Single-Printer Management

Tailored for small to medium businesses, a Xerox printer can be remotely configured and managed through its CentreWare Internet Services Embedded Web Server.

CentreWare Internet Services Benefits for Users

- The embedded Web server provides remote access to real-time printer, consumables and job status information via any Web browser
- Saves time by eliminating unnecessary trips to the printer
- Provides links for fast and easy access to Xerox support web sites

CentreWare Internet Services Benefits for Administrators

- Web browser access means no software to install, learn or manage
- Unsurpassed ease of use for installing and configuring printers on a network and for ongoing printer support
- Centralized setup and the ability to view and configure the settings for all network protocols, along with setting their printer defaults
- Job Accounting and Usage Profile allow administrators to track printing usage and job statistics with their powerful reporting capabilities

Compatible Network Printer Management Tools

Xerox® Novel Distributed Print Services (NDPS) Solution

- Built on Novell's printing architecture, NDPS lets administrators take advantage of integrated printer intelligence to centrally manage network printing resources from anywhere on the network, improve network printing performance and reduce the hassles of network printing for end-users
- Using the Novell Certified Xerox® Gateway, the Xerox® NDPS Solution provides accurate printer and job status and greater management and control of networked Xerox printers
- Combined with the ability to redirect jobs to a different printer, users have greater control when confronted with urgent printing demands

CentreWare for Unix

- Allows administrators to remotely install, configure, monitor and manage supported Xerox printers in several Unix environments. See web for more details on supported environments
- Real-time status checks save time and minimize trips to the printer

CentreWare Snap-ins for Popular Network Management Environments

- CentreWare Snap-ins enable seamless integration of Xerox printers with popular management frameworks
 - CentreWare for Tivoli® Netview®
 - CentreWare for CA Unicenter TNG®
 - CentreWare for HP OpenView
- Users can install, configure and monitor Xerox printers from their own familiar management tool

Networking and Software

Xerox® CentreWare® Web Printer Management for Enterprise

CentreWare Web is the premier printer management tool providing enterprise management solutions for Xerox and other SNMP printers connected to a network. Accessed through any standard Web browser, CentreWare Web can install, troubleshoot, configure and produce clear, informative asset reports.

Highlights of CentreWare Web

- CentreWare Web can install, configure, troubleshoot and generate reports for Xerox products as well as competitive SNMP printers. Administrators can now use just one tool for all their SNMP printer management needs.
- Easy to use with any Web browser
- Intuitive wizards guide system administrators through tasks such as installing multiple printers and upgrading printer firmware. Consequently, the time and effort required to relearn these tasks over and over again is eliminated.
- System administrators can take action on up to 25 printers simultaneously. Tasks that used to take hours now take just minutes with CentreWare Web.
- Upon entering CentreWare Web, system administrators instantly see all printers that are in “error” on the first screen, saving them time and effort by not having to generate and search for this information every time they need it.
- CentreWare Web can produce asset, error history, status and accounting reports for printers on the network and automatically emailed them to key recipients.
- CentreWare Web is easily installed on MS Windows 2003/XP/2000.
- CentreWare Web is available for download at no charge from www.xerox.com/office for use with Xerox or other networked printers.

Enterprise Output Management Services

- VIPP® (Variable-Data Intelligent PostScript Printware) software enables the printing of personalized documents and electronic forms on DocuPrint N Series printers
- SAP R/3 Capability – Xerox automated the creation of printer device types that provide access to all the product features of our DocuPrint® N Series printers. This provides support for barcode printing.

Xerox offers the most comprehensive software tool set in the industry. To find out more, visit our software connection at www.xerox.com/office/network/.

Note: Please refer to the product specification sheet for the specific printer management features of each Xerox office printer.

Networking and Software

ScanFlowStore®

Easy and intuitive scanning.

ScanFlowStore gives the ability to easily scan directly from the Xerox multifunction printer into the Windows file structure or any other financial, document management, CRM, ERP or legal application.

Advantages:

- Easy to install and use
- Affordable solution
- Optimized sharing and security
- Easy to use hot buttons
- Create text searchable files
- Multiple output formats
- Active Directory synchronization
- DNS device naming
- Xerox® Secure Access integration
- Browse the Windows file structure from the MFP to select the correct repository

For detailed information, please visit:

<http://www.office.xerox.com/software-solutions/scanflowstore/enus.html>

Xerox® Scan to PC Desktop® Professional 10

A Personalized Scanning Platform for document capture and desktop document management.

Xerox® Scan to PC Desktop significantly improves the way every person in the organization uses and shares documents. It bridges the gap between incompatible document formats: paper, Microsoft® Office and PDF. This complete desktop document management solution organizes, combines and shares the scanned documents in one place. The Scan to PC Desktop Professional 10 solution, leveraging Xerox® Extensible Interface Platform® technology, is designed for seamless integration with Xerox MFPs.

5 key benefits:

- Save time at the Xerox MFP with personalized scanning
- Route documents anywhere with the push of a button
- Easily create and assemble PDF documents
- Communicate clearly and precisely with edited PDF files
- Convert paper documents and PDF files into documents you can edit

Scan to PC Desktop Professional 10 supports most scan enabled Xerox MFPs as well as complementary scan solutions such as Xerox® SMARTsend®. For a complete list of supported Xerox devices and solutions refer to:

www.xerox.com/scan2pc

Networking and Software

Xerox® Color Options

Xerox® Color Options allow users to adjust their Phaser® printer's output to match the output of a wide variety of devices, such as computer displays and production-class printers. Xerox® Color Options are accessed in the printer driver for convenient and powerful color control – there is no need for complex file editing.

Below is a list of the Xerox® Color Options:

Automatic	Automatically applies the best color correction mode to each graphic element on the page
sRGB Vivid	Produces the brightest possible colors and makes blues appear less purple
sRGB Display	Closely approximates the colors on a CRT computer display
LCD Display	Closely approximates the colors on a LCD computer display
SWOP Press	Specification for Web Offset Publications. Used to match U.S. press standards
Euroscale Press	Used to match equivalent Imation Matchprint® proofs
Commercial Press	Used to match commercial Imation Matchprint proofs
SNAP Press	Specifications for Nonheat Advertising Printing <ul style="list-style-type: none">• Used to match standards for printing on uncoated and newsprint papers
Japan Color	Matches Japan Color 2001 specification
ISO Coated	Matches FOGRA 27L specification
ISO Uncoated	Matches FOGRA 29L specification
None	Applies no color correction. Use with other color management tools, such as ICC profiles, ColorSync, or the PANTONE® Color Chart for your printer
Black-and-white	Produces a black-and-white version of a document. Colors are converted to grayscale

Customer Information

Customer Problem	Resource	Where to Find It
Network printer setup problems	Network Setup Guide	
	• CD-ROM	In printer box
	• Web	www.xerox.com/office/support
	Setup Poster	In printer box and on CD-ROM
Learn about printer management features	Online help in CentreWare® IS	Print dialog box
Loading media and using multipurpose trays	User Guide	
	• Printed manual or CD-ROM	In printer box
	• Web	www.xerox.com/office/support
	• PhaserSMART®	Print dialog box/CentreWare IS
Loading and unloading consumables	Instruction sheets	
	• Printed sheets	In consumables box
	• Web	www.xerox.com/office/support
	• CD-ROM	In printer box
	• PhaserSMART	Print dialog box/CentreWare IS
Troubleshooting print quality problems	User Guide	
	• Printed manual or CD-ROM	In printer box
	• Web	www.xerox.com/office/support
	Advanced Features and Troubleshooting Guide	
	• CD-ROM	In printer box
	• Web	www.xerox.com/office/support
	• PhaserSMART	Print dialog box/CentreWare IS
How to clear jams	User Guide	
	• Printed manual or CD-ROM	In printer box
	• Web	www.xerox.com/office/support
	• PhaserSMART	Print dialog box/CentreWare IS
Learn about advanced printer features	Advanced Features and Troubleshooting Guide	
	• CD-ROM	In printer box
	• Web	www.xerox.com/office/support
Where to get Material Safety Data Sheets	User Guide	
	• Printed manual	In printer box
	• CD-ROM	In printer box
	• Web	www.xerox.com/office/support
How to order and recycle supplies	Supplies web site	www.xerox.com/office/supplies
	Local dealer	
	• Online dealer locator	www.xerox.com/office/contacts
Purchase a Service Agreement	Local dealer	
	• Online dealer locator	www.xerox.com/office/contacts
	Telephone sales	1-800-835-6100
How to get customer support	Customer support web site	www.xerox.com/office/support
	Telephone support	1-800-835-6100
Finding a local dealer	Online dealer locator	www.xerox.com/office/contacts
	Telephone sales	1-800-835-6100

Competitive Index

Competitive Product	Xerox® Advantage	Page #
Hewlett-Packard®		
LaserJet® CP1525nw	Phaser® 6010	30
LaserJet CP2025dn	Phaser 6500	34
LaserJet M451	Phaser 6600	38
LaserJet M551	Phaser 6600	38
LaserJet CP4025dn	ColorQube® 8570/8870	42
LaserJet CP4525dn	ColorQube 8570/8870	42
LaserJet CP4525dn	Phaser 6700	46
LaserJet CP5225	Phaser 7100	50
LaserJet CP5525dn	Phaser 7500	54
LaserJet CP6015dn	Phaser 7800	59
LaserJet P2050	Phaser 3250	64
LaserJet M401	Phaser 3320	68
LaserJet P4014	Phaser 3600	72
LaserJet P4515dn	Phaser 4600/4620	76
LaserJet 9040/9050dn	Phaser 5550	80
LaserJet CM1415fnw	WorkCentre® 6015	84
LaserJet CM2320n MFP	WorkCentre 6505	88
LaserJet M475 MFP	WorkCentre 6605	92
LaserJet M575 MFP	WorkCentre 6605	92
LaserJet CM3530fs MFP	ColorQube 8700/8900	96
LaserJet CM4540f MFP	WorkCentre 6400	100
LaserJet M1536dnf MFP	WorkCentre 3210/3220	110
LaserJet M2727nf	WorkCentre 3550	118
LaserJet M3035xs MFP	Phaser 3635MFP	122
LaserJet M4345xs MFP	WorkCentre 4250/4260	126
Sharp®		
DX-C311FX	WorkCentre 6400	100
Samsung®		
CLP-620ND	Phaser 6500	34
CLX-8540ND	WorkCentre 6400	100
SCX-4623FN/4826FN	Phaser 3210/3220	110
SCX-5635FN	WorkCentre 3550	118
SCX-5835FN	Phaser 3635MFP	122
SCX-6545N/6555N	WorkCentre 4250/4260	126
Brother®		
MFC-5370	Phaser 7100	50
MFC-9320	WorkCentre 6015	84
MFC-8890	WorkCentre 3315/3325	114

Competitive Product	Xerox® Advantage	Page #
Lexmark®		
C544dn	Phaser 6500	34
C546	Phaser 6600	38
C746	Phaser 6600	38
C734dn	ColorQube 8570/8870	42
C792dte	Phaser 6700	46
C925de	Phaser 7500	54
E360	Phaser 3250	64
E460dn	Phaser 3600	72
T654dn	Phaser 4600/4620	76
W850dn	Phaser 5550	80
X544dn	WorkCentre 6505	88
X546	WorkCentre 6605	92
X746	WorkCentre 6605	92
X738	ColorQube 8700/8900	96
X792dte	WorkCentre 6400	100
X264dn/X364dn	WorkCentre 3210/3220	110
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Dell®		
2230	Phaser 3250	64
2350dn	Phaser 3600	72
5330dn	Phaser 4600/4620	76
Canon®		
imageCLASS MF8350Cdn	WorkCentre 6505	88
Ricoh®		
SP 4310DN	Phaser 6700	46
SP C811DN	Phaser 7500	54
SP C821DN	Phaser 7800	59
Konica Minolta®		
magicolor 1650EN	Phaser 6010	30
Kyocera Mita®		
EP510DN	Phaser 5550	80
OKI®		
C831	Phaser 7100	50
proColor pro910	Phaser 7800	59

Awards

Printers



Phaser® 6280



BERTL's Best
6280DN - Best SMB / Workgroup Color Laser for Image Quality
BERTL
June, 2009



Outstanding
2008 Color Laser 4-1/2 Star Rating
BERTL
December, 2009



Phaser 7500



BERTL's Best
Best Small to Medium Workgroup Color Printer
BERTL
December, 2009



Phaser 3250



Editor's Choice
2008 Office Laser Printer Guide
Better Buys for Business
June, 2008



Pick of the Year
Outstanding Small Workgroup Monochrome Printer
Buyers Laboratory Inc.
Spring, 2008



Phaser 3600



Editor's Choice
2008 Office Laser Printer Guide
Better Buys for Business
June, 2008

Multifunctions



Phaser 3300MFP



Editor's Choice
2009 Black and White Printer Multifunctional Guide
Better Buys for Business
June, 2009



Exceptional
5-Star Rating
BERTL
June, 2009



Phaser 3635MFP



Exceptional
3635MFP/X - 5-Star Rating
BERTL
July, 2009



Editor's Choice
2009 Black and White Printer Multifunctional Guide
Better Buys for Business
June, 2009



WorkCentre® 4260



BERTL's Best
WorkCentre 4260XF – Best Departmental Mono A4 MFP Range with Outstanding Scan Feature Set
BERTL
July, 2009



Exceptional
4260XF – 5-Star Rating
BERTL
July, 2009



Editor's Choice
2009 Black and White Printer Multifunctional Guide
Better Buys for Business
June, 2009



WorkCentre 4250



Editor's Choice
2009 Black and White Printer Multifunctional Guide
Better Buys for Business
June, 2009



WorkCentre® 5325/5330/5335



2012 Pick
Outstanding 21-30 ppm and 31-40 ppm A3 Monochrome MFP
Buyers Laboratory Inc.
Summer, 2012



2012 Pick
5335 - Outstanding Achievement in Energy Efficiency
Buyers Laboratory Inc.
Summer, 2012



WorkCentre® 7125



2012 Pick
Outstanding 21-30 ppm A3 Color MFP
Buyers Laboratory Inc.
Summer, 2012

Key Resources for Xerox® Office Products

Customer Product Information (U.S. and Canada)

877-362-6567

Customer Support and North American Reseller Hotline (U.S. and Canada)

800-835-6100

Worldwide Reseller Support

www.xerox.com/office/resellers

Website

www.xerox.com/office

Xerox® Office Product Reference Guide • 2012 – Volume 2

Note: Product, supplies and service order nomenclature contained in this document reflects North American configurations. Orderable SKUs may differ outside of North America. Please see your local Xerox® reseller or sales representative for appropriate order SKUs in your area.

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