

PROGRAM INFORMATION AND APPLICATION BROCHURE



The Institute of

CERTIFIED FINANCIAL SERVICES AUDITOR

THE CFSA PROGRAM

The Certified Financial Services Auditor (CFSA) is The Institute of Internal Auditor's (IIA) specialty certification program that measures an individual's knowledge of and proficiency in audit principles and practices within the banking, insurance, and securities financial services industries.

The exam format offers candidates a choice of three financial services disciplines - banking, insurance, and securities. Candidates may choose any one of these disciplines when taking the exam, regardless of their current occupational field.

Preparing for and earning the CFSA designation will:

- Distinguish you from your peers.
- Carry weight with internal staff and external clients.
- Demonstrate your proficiency and professionalism.
- Give you personal satisfaction of achievement.
- Lay a foundation for continued improvement and advancement.
- Exempt you from taking Part IV of the Certified Internal Auditor (CIA) exam.

WHO SHOULD EARN A CFSA DESIGNATION?

If you work in any of these industries, the CFSA program will benefit you:

- Banking Institutions
- Thrift/Savings and Loan Organizations
- Credit Unions
- Insurance Carriers, Agents, Services
- Security and Commodity Services
- Real Estate Services
- Holding and Investment Companies
- Credit Agencies
- Regulatory Agencies
- Other Financial Service Organizations

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ELIGIBILITY REQUIREMENTS

The CFSA is a respected certification for auditors in the financial services industry, and certain eligibility requirements must be met in order to take the exam. The education and character reference requirements must be met before a candidate will be allowed to take the CFSA exam. The professional experience requirement may be met before or after taking the CFSA exam, but must be completed and submitted before a candidate can become certified and use the CFSA designation.

EDUCATION

CFSA candidates must have a bachelor's (four-year) degree or equivalent. A minimum of two years of post-secondary education with an accredited organization plus three years of general business experience may be substituted for a bachelor's degree in the CFSA program. A copy of the candidate's degree or transcripts must be submitted with the application form.

CHARACTER REFERENCE

CFSA candidates must exhibit high moral and professional character and must submit a character reference form with their exam application form. (See page 19 for form.)

CODE OF ETHICS

CFSAs and CFSA candidates are expected to display exemplary professional behavior and judgment and must agree to abide by the Code of Ethics established by The IIA. (See page 21.)

PROFESSIONAL EXPERIENCE

CFSA candidates are required to complete a minimum of two years of auditing experience in a financial services environment prior to receiving the CFSA certification. Verification of this work experience may be submitted with the application or at a later time. (See page 20 for form.)

SPECIAL CONSIDERATION

Based on previously met requirements, individuals who hold the CIA, CGAP, or CCSA designations are assumed to have met the education and character requirements of the CFSA program. These individuals will only be required to submit proof of professional experience in the financial services field to meet the eligibility requirements to sit for the CFSA exam.

CONTINUING PROFESSIONAL EDUCATION (CPE)

Upon certification, CFSAs will be required to maintain their knowledge and skills and stay abreast of improvements and current developments in financial services. CFSAs must acquire 40 hours of Continuing Professional Education (CPE) every two years and report these hours in compliance with CPE reporting requirements. In acknowledgement of the study time required to successfully complete the CFSA exam, the CPE requirement is waived for the year the exam is passed and for the subsequent year. Note: If you are a CIA, the CPE reporting that you complete for the CIA program satisfies the CPE reporting requirement for the CFSA certification. IIA members can report their CPE hours at no cost. Nonmembers incur a US \$50 fee for CPE reporting. (See page 9 for special IIA membership offer.)



The CFSA exam tests a candidate's knowledge of current internal auditing practices and understanding of internal audit issues, risks, and remedies in the financial services industry. The exam consists of 125 multiple-choice questions. Candidates are given three hours and thirty minutes to complete the exam.

The first 100 questions cover general financial services internal auditing activities and topics in all three financial services disciplines - banking, insurance, and securities. The remaining 25 questions specifically address one of the disciplines - banking, insurance, or securities – at a proficiency level. The CFSA candidate may choose any one of the three disciplines as part of their CFSA exam test. However, a candidate may not choose or be tested on more than one discipline. (Note: The CFSA designation does not distinguish one chosen discipline from another.)

DOMAIN I – FINANCIAL SERVICES AUDITING (25-35%)

- A. IIA Professional Practices Framework (P)
- B. Internal Control/ Risk Management/ Governance (P)
 - 1. Internal Control Frameworks
 - 2. Risk Management Frameworks
 - 3. Governance Models
- C. Audit Process (P)
 - 1. Audit Planning
 - 2. Audit Fieldwork
 - a. Risk Assessment
 - b. Analytical Review
 - c. Data Gathering and Evaluation
 - d. Testing
 - e. Tools and Techniques (e.g., CAAT)
 - 3. Audit Communications
 - 4. Monitoring Outcomes
- D. Implications of Information Technology (P)
- E. Auditing Financial Statement Elements (P)
 - 1. Balance Sheet
 - 2. Statement of Cash Flows
 - 3. Income/Expense Statement
 - 4. Off Balance-sheet Items

TESTING LEVELS

- P Candidates must exhibit proficiency (thorough understanding and ability to apply concepts) in these topic areas.
- A Candidates must exhibit awareness (knowledge of terminology and fundamentals) in these topic areas.

DOMAIN II – AUDITING FINANCIAL SERVICES PRODUCTS (25-35%)

- A. Lending/Loans (A)
- B. Deposits (A)
- C. Trusts (A)
- D. Annuities (A)
- E. Derivatives (A)
- F. Electronic Svs (A)
- G. Cash Management Svs (A)
- H. Stocks (A)
- I. Bonds (A)
- I. Commodities (A)
- K. Mutual Funds (A)
- L. Employee Benefits (A)
- M. Capital Market Products (A)
- N. Securities Lending (A)



EXAM CONTENT (CONTINUED)

- O. Insurance Policies (A)
- P. Insurance Products (A)
- Q. Foreign Exchange (A)
- R. Asset Management (A)
- S. Money Market Products (A)

DOMAIN III - AUDITING FINANCIAL SEVICE PROCESSES (25-35%)

- A. Risk Management (A)
 - 1. Asset/Liability Management
 - 2. Trading Market Risk
 - 3. Credit, Liquidity, Operational Risk
 - 4. Allowance for Loan and Lease Losses
 - 5. Reserves
- B. Underwriting (A)
 - 1. Loans
 - 2. Securities
 - 3. Insurance
 - 4. Private Placement
 - 5. Initial Public Offerings
- C. Securitizations (A)
- D. Treasury Operations (e.g., Cash Management) (A)
- E. Back-office Operations (A)
- F. Marketing Sales and Distribution (e.g., Insurance Agencies, Bank Branches, Brokers) (A)
- G. Claims (A)
- H. Investments (A)
- I. Broker/Dealer Activities (A)
- J. Rating Advisory Service (A)
- K. Mergers and Acquisitions (A)
- L. Loan Operations (e.g., Collateral Issues, Perfecting Liens) (A)

DOMAIN IV - THE REGULATORY ENVIRONMENT (10-20%)

- A. Overview of the Regulatory Environment (A)
 - 1. Function of Central Bank
 - 2. Function of Insurance Regulators
 - 3. Function of Securities Regulators
- B. Laws and Regulations (A)
 - 1. Equal Credit Opp/Antidiscrimination
 - 2. Home Mortgage Disclosure
 - 3. Reserve Requirements
 - 4. Insider Transactions
 - 5. Lending Disclosure
 - 6. Deposits Disclosure
 - 7. Real Estate Sales Disclosure
 - 8. Self-assessment of Internal Controls/Risk Mgmt
 - 9. Investor/Depositor Protection
 - 10. Financial and Personal Information Privacy
 - 11. Anti-Money Laundering

- C. Stock Exchanges and Other Markets (A)
- D. Money and Banking (A)
 - 1. Role of Money and Banking
 - 2. Bond and Stock Markets
 - 3. Effect of Interest Rate Movements
 - 4. Monetary Management Theories

BANKING DISCIPLINE (25 QUESTIONS)

- A. Products (P)
- B. Processes (P)
- C. The Regulatory Environment (P)

INSURANCE DISCIPLINE (25 QUESTIONS)

- A. Products (P)
- B. Processes (P)
- C. The Regulatory Environment (P)

SECURITIES DISCIPLINE (25 QUESTIONS)

- A. Products (P)
- B. Processes (P)
- C. The Regulatory Environment (P)

PROFESSIONAL RECOGNITION CREDIT FOR PART IV OF THE CIA EXAM (PRC-IV)

Financial Services Auditing (FSA) draws practitioners from various fields, including internal audit. Internal auditors may specialize in FSA, often implementing FSA through the audit program. To recognize this specialization, The IIA's Board of Regents has approved the CFSA designation for Professional Recognition Credit for Part IV of the CIA exam. CIA candidates who have successfully completed the CFSA exam are eligible to receive credit for Part IV of the CIA exam. Information on applying for Professional Recognition Credit is available in the CIA program brochure, or visit www.theiia.org/Certification for more information.



EXAM SCHEDULE AND FEES

Candidates seeking to take the CFSA exam in Australia, Australia, Brazil, China, Czech Republic, France, Germany, Greece, Indonesia, Israel, Italy, Japan, Korea, Malaysia, Morocco, The Netherlands, Norway, New Zealand, Philippines, Singapore, South Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, or Turkey must contact their local country representative to apply for the exam, submit paperwork and payment fees, and receive assistance. Exam schedule and fees vary by country. (See pg. 14.)

FOR ALL OTHER CANDIDATES

EXAM DATES	REGISTRATION DEADLINE	EXAM TIMES
May 18, 2006	March 31, 2006	
November 16, 2006	September 30, 2006	1:30–5:00 p.m. (13:30–17:00) Local Time
May 17, 2007	March 31, 2007	(-2.2.2 2.2.2.)
November 15, 2007	September 30, 2007	

FEES	AMOUNT (IIA MEMBERS AND NON-MEMBERS)
Application (Initial, non-refundable fee)	US \$50
Exam (per sitting)	US \$175
Deferrals/Cancellations/Changes By the exam application deadline without exam fee refund* After the exam application deadline, through Wednesday prior to exam week Beginning Wednesday of week prior to the exam and no-shows**	US \$0 US \$35 US \$100

- All fees must be prepaid.
- Exam dates and fees are subject to change.
- Exam results will be withheld pending payment of any outstanding fees.
- To defer, cancel, or make changes (site or part) to an application, a candidate must notify The IIA in writing (mail, fax, or e-mail) and include payment of any required fees.
- Any unused fees will be held in the candidate's account pending further instructions. Fees left in the account after a candidate's eligibility period expires will be forfeited.
- In most countries, a candidate does not have to be an IIA member to apply for the CFSA program or receive the CFSA designation. However, there are some exceptions so please check with your local IIA affiliate.

^{*} A US \$25 fee will be charged for exam fee refunds.

^{**} Exam site changes are not allowed beginning the Wednesday of the week prior to the exam week.



The CFSA exam is a self-study exam and does not require a prescribed curriculum. Candidates may choose their own method of preparing for the exam.

CFSA STUDY GUIDE

A CFSA study guide is available to assist candidates in preparing for the exam through The IIA Research Foundation Bookstore. The guide provides a general overview of the topics that will be covered in the exam. A list of reference materials is included in the study guide to provide additional resources to supplement your studies.

OTHER STUDY GUIDES

The IIA Research Foundation Bookstore also offers other general study guides to assist candidates in preparing for the CFSA exam. Candidates may use the exam content outline in conjunction with this or other books on FSA and related topics to prepare for the CFSA exam.

SAMPLE EXAM QUESTIONS

The IIA includes a limited number of sample CFSA exam questions (with answers) on its Web site to give candidates an understanding of the types of questions that typically appear on the exam.

IIA SEMINARS

The IIA offers seminars on financial services auditing practices and principles. While these are not exam review courses, they may be helpful to candidates in preparing for the CFSA exam.

CFSA REVIEW COURSE

Visit www.theiia.org/Certification for information on third-party independent training consultants who provide review courses for the CFSA exam.

The Institute of IIA CERTIFICATIONS

In addition to the CFSA program, The IIA also offers the CIA and two other specialty certifications.

THE CERTIFIED INTERNAL AUDITOR® (CIA®) certification is the only globally accepted designation for internal auditors and remains the standard by which individuals demonstrate their competence and professionalism in the internal auditing field.

CERTIFICATION IN CONTROL SELF-ASSESSMENT® (**CCSA®**) is The IIA's specialty certification for practitioners of control self-assessment (CSA). The exam probes candidates' knowledge of CSA fundamentals and processes, as well as important related concepts in risk and control.

THE CERTIFIED GOVERNMENT AUDITING PROFESSIONAL® (CGAP®) certification program is designed especially for auditors working in the public sector at all levels—federal/national, state/provincial, local, quasi-governmental or crown authority—and is the only professional credential that prepares and qualifies you for the many challenges you face in this demanding arena.

FINANCIAL SERVICES AUDITOR GROUP

To help you prosper in these challenging times, The IIA established the Financial Services Auditor (FSA) Group to provide auditors in banking, brokerage, and insurance with specific guidance and hands-on assistance. As a member of this exclusive group, you'll stay informed on industry trends and best practices and have the opportunity to participate in forums for learning and sharing with other members.

FSA group members receive the following benefits:

- 1. 10 percent off FSA-related IIA books and publications through The IIARF's Bookstore.
- 2. US \$50 discount on a first-year subscription to The IIA's Information Network Services (GAIN and Flash Surveys).
- 3. Financial Services Times (quarterly, on-line newsletter)
- 4. FSA Group Membership Directory.
- 5. Training and networking opportunities.

Visit www.theiia.org/membership for more information.



CANDIDATE ELIGIBILITY

Candidates have an initial eligibility period of two years from the first exam date after their application is approved. Additionally, each time the candidate sits for the exam, the candidate's eligibility period is extended two years from the date of the last exam taken. A candidate's eligibility expires only if the candidate does not take the exam within any two-year period. If a candidate's eligibility expires, the candidate must submit a new Exam Application Form and pay the appropriate application and exam fees to take any future exams.

EXAM REAPPLICATION

Any candidate who wishes to retake the exam must reapply by completing the Reapplication Form that accompanies the grade letter, via The IIA's Web site at www.theiia.org/Certification, or by contacting The IIA's Customer Service Center (e-mail: custserv@theiia.org, fax: +1-407-937-1101, tel: +1-407-937-1111). The candidate must pay the appropriate exam fee.

EXAM SITES

Candidates should choose the most convenient exam site location (see page 16 for list or visit www.theiia.org/Certification) and include the appropriate site number on the application form. The IIA makes every attempt to accommodate site requests. In the event that the requested site is not available, The IIA will assign a candidate to the nearest available site. If the assigned site is not acceptable and the candidate chooses not to sit for the exam, the application and exam fees will be refunded.

Due to changes in exam site addresses, the exact location of the exam is not available until two weeks prior to the exam date, and are not posted on the IIA's Web site.

AUTHORIZATION LETTER

Approximately two weeks prior to the exam date, candidates will receive an authorization letter from The IIA with a candidate identification number, the exam site number and address, the date and time to report to the site, and the time the exam will begin and end. Candidates should review the letter for accuracy and report any errors or questions immediately to The IIA's Customer Service Center at +1-407-937-1111 or custserv@theiia.org. When contacting The IIA, please refer to the candidate identification number. Any candidate who has not received an authorization letter 10 days prior to the exam date or who has lost the authorization letter should contact the Certification Department immediately.

MATERIALS ALLOWED AT THE EXAM SITE

- 1. To be admitted at the exam site, a candidate must have the authorization letter and a valid photo identification.
- 2. Candidates should bring their own pencils and erasers (recommend 2 or 3) to the exam. (Pens may not be used.)
- 3. Candidates may also bring the following items to the exam:
 - A non-programmable six-function calculator with addition, subtraction, multiplication, division, square root, and percentage functions. Calculators with additional functions (other than numerical memory) are not allowed.
 - A printed single language translation dictionary, if the exam is not in the candidate's native language.
 - Drinks with a lid.
- 4. No other items (papers, electronic devices, food, etc.) are allowed at the exam site.

EXAM APPLICATION INFORMATION (CONTINUED)

EXAM NONDISCLOSURE AND CONFIDENTIALITY

The IIA's certification exams are non-disclosed exams, which means that current exam questions and answers are not published or divulged. Candidates' question booklets must be turned in with the answer sheets at the conclusion of the exam. Candidates in the certification programs agree to keep the contents of the exam confidential and therefore may not discuss the specific exam content with anyone except The IIA's Certification Department. Unauthorized disclosure of exam material will be considered a breach of The IIA's Code of Ethics and could result in disqualification of the candidate or other appropriate censure.

EXAM MISCONDUCT NOTICE

The IIA and the Board of Regents consider candidate misconduct related to the certification process a serious offense. If exam site chairpersons, exam proctors, or Certification Department staff determine that misconduct has occurred, the Board of Regents will immediately refer the case to the International Ethics Committee for action.

Reportable offenses include, but are not limited to:

- · Copying another candidate's answers during the exam
- Assisting another candidate during the exam
- Using unauthorized material during the exam
- Removing exam booklets, in whole or part, from the exam site
- Discussing exam questions with anyone other than The IIA's Certification Department staff
- Submitting false credentials

Actions by The IIA's International Ethics Committee may include: invalidation of exam results, disqualification from participation in all IIA certification programs, and publication of the results of their due process in an IIA publication. If evidence of misconduct is discovered after a candidate has been awarded an IIA certification, it may be revoked.

CONCERNS REGARDING EXAM QUESTIONS

Candidates who have concerns regarding exam questions or the testing experience should submit their comments by fax: +1-407-937-1313 or by e-mail: certification@theiia.org within 96 hours following the completion of an exam, for review by the Board of Regents prior to grading. Comments on exam questions must identify the general content of the question and briefly outline any perceived flaw. Candidate input is gratefully acknowledged and considered in the evaluation of the exam and the testing program.

GRADING PROCESS

The Board of Regents and the Certification Department staff strive to maintain fairness and consistency in grading the certification exam papers. Exam questions are graded with an optical scanner, and any irregularities are thoroughly researched. The grading process includes both a pre-exam review of the suggested responses and a post-exam review of the statistical performance of exam questions. Based on this review, appropriate scoring modifications and adjustments to the grading scale may be made.

PASSING SCORE

Statistical information from pre-tested questions is used to maintain comparable difficulty from one exam to the next. Because the exact number of questions required to pass the exam may adjust slightly from one exam to the next, all raw scores are converted to a reporting scale. A scaled score of 600 points or higher is required to pass the CFSA exam. (A scaled score of 600 would be the equivalent of achieving 75 percent correct on an exam of appropriate difficulty.)

EXAM RESULTS

Exam results are mailed by July 15 for May exams and by January 15 for November exams. Specific passing scores are not reported. Requests for copies of grade letters will not be accepted until two weeks after the release of exam results. The Certification Department will not release grades by telephone. All exam results are final. Given the thorough review process outlined above, regrades will not be performed.

CERTIFICATES

Once a candidate has successfully completed the CFSA exam and met all program requirements, The IIA mails the certification certificate to the local IIA affiliate for presentation to the successful candidate. A listing of IIA affiliates may be found by visiting "The IIA" at www.theiia.org.



EXAM APPLICATION FORM



Candidates seeking to take the CFSA exam in Australia, Austria, Brazil, China, Czech Republic, France, Germany, Greece, Indonesia, Israel, Italy, Japan, Korea, Malaysia, Morocco, The Netherlands, New Zealand, Norway, Philippines, Singapore, South Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, or Turkey should refer to page 14 for application instructions.

NAME: Last Name	The Al	MODERN TO LOCA
	First Name Suffix (Jr., Sr., III, other):	Middle Name or Initial Nickname:
		N NAME:
IIA MEMBERSHIP/ CUSTOMER INFORMATION:		
Are you a member or prior customer of The IIA? ☐ Yes	– ID #: □ No	o - See p. 9 for special membership offer.
SEND ALL IIA MAIL TO: □ Home □ Office		
TITLE:		_
ORGANIZATION:		E-MAIL CONFIRMATION:
BUSINESS ADDRESS:		 Check here if you would like to receive your exam confirmation and site authorization for the exam via
City/State/Province:		your e-mail address. Exam results are not provided by e-mail.
ZIP/Mail Code/Country:		PREFERENCES
E-MAIL:		☐ Check here if you do not want your e-mail address used for general IIA communications.
BUSINESS PHONE/EXT.:		☐ Check here if you do not want your name included on
FAX:		mailing lists other than IIA mailings.
HOME ADDRESS:		JOB CODE (see p. 18):
City/State/Province:		INDUSTRY CODE (see p. 18):
ZIP/Mail Code/Country:		IIA AFFILIATE CODE (see p. 17):
HOME PHONE:		_
EDUCATION: (Copy of degree or transcripts must be submitted with the application.) Highest degree attained:	EXAM DATE for which you are applying: ☐ May ☐ November ☐ Year: ☐ Other date:	the Code of Ethics (see p. 21) and accept all conditions of the
$\hfill \Box$ Bachelor's degree (BS, BA, BCom, etc.)	EXAM SITE: (see listing, p. 16)	CFSA program.
$\hfill \square$ Master's degree (MS, MA, MBA, etc.)	Code:City/State/Province:	
☐ Doctorate	City/State/Province:	Date:
Other:	FEES: Application will not be processed without payment Prices are subject to change.	U.S. Federal ID#: 13-5532538 t. GST #: R124590001 Wire Transfer – Bank of America:
CERTIFICATIONS ATTAINED: (Check as many as appropriate.) □ CIA	Application Fee	Account #: 1330059799, Routing #: 026009593
☐ CGAP ☐ CCSA ☐ CPA – State/Country: ☐ CA – Country:	If paying by wire transfer, add US \$15 In Canada, add GST/HST (see p. 16) If paying by check drawn on bank outside the United States and Canada, add US \$30	Return to:
□ CMA – Country: □ CGA □ CISA	TOTAL:	The Institute of Internal Auditors P.O. Box 281196 Atlanta, GA 30384-1196 U.S.A.
☐ Other:	☐ Check or money order enclosed.	or Fax: +1-407-937-1101
INTERNAL AUDITING EXPERIENCE:	☐ Charge to my: ☐ VISA ☐ MasterCard ☐ American Ex	If mailing by express mail send to: The Institute of Internal Auditor
☐ None ☐ Less than 1 year ☐ 1 year but less than 2 years ☐ 2 or more years	Card Number:	247 Maitland Ave., Altamonte Springs, FL 32701-4201 U.S.A.
SPECIAL CONDITIONS:	Expiration Date:	
Check here if you need accommodations for a special condition (such as a disability). Include a separate letter stating what type of accommodations you require.	Signature: Wire transfer. (Candidate's name must be referenced on transfer.)	
OTHER INFORMATION:	Date Sent:	
☐ Check here if you have ever been convicted of a felony.	Originator:	

Candidates seeking to take the CFSA exam in any of the countries listed below must register with the corresponding IIA affiliate. These affiliates have certification agreements with The IIA, which enable them to translate the CFSA exam into their native language, translate exam review materials, and register candidates according to local educational and professional norms.

All applications and fees must be mailed directly to the appropriate affiliate, and questions concerning registration within these affiliates should be directed to the following contacts. Other countries may be added to this list. Visit www.theiia.org/Certification for updates.

AUSTRALIA

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INTERNATIONAL REGISTRATION (CONTINUED)

KOREA

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BARBADOS BELGIUM*	298 205	Karachi Pakistan	274 231	Idaho Boise	102	Central NoDak Ohio	237
BERMUDA	207	PANAMA	171	Illinois	102	Central Ohio (Columbus)	038
Hamilton	601	PERU*	256	Central Illinois (Peoria,		Cincinnati	028
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Newfoundland		SPAIN*	200	Kansas City	048	(Scranton)	185
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Ottawa Toronto	094 008	TURKEY UKRAINE	279 309	Ark-La-Tex (Shreveport)	054	Coastal Carolina (Charleston)	194
Quebec	000	UNITED ARAB EMIRATES	307	Baton Rouge	121	Palmetto (Columbia)	108
Montreal	010	Dubai	267	Monroe	225	Western Carolinas (Greenville)	148
Quebec City Saskatchewan	127	UNITED KINGDOM & IRELAN	D* 021	New Orleans Maine	035	South Dakota Sioux Falls	168
Saskatchewan (Regina)	172	UNITED STATES Alabama		Downeast Maine (Portland)	111	Tennessee	100
CHILE	275	Birmingham	056	Northeast Assoc./Downeast Maine		Chattanooga Area	177
CHINA*	219	Mobile	207	(Bangor)* **		East Tennessee (Knoxville)	085
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ETHIOPIA	270 289	Los Angeles Northern California – East Bay	004 216	Mississippi Central Mississippi (Jackson)	134	Green Mountain (Montpelier) Virginia	151
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INDONESIA	228	Southern New England (Hartford)		New Hampshire		Wisconsin	
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JAPAN*	060	Philadelphia (Wilmington)	005	Central Jersey (Trenton)	230	Milwaukee	019
JORDAN**	307	District of Columbia		North Jersey (Newark, West	0.12	Wyoming	2.40
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17 NAIROBI**	314	, rananassee	103	,	,	****Chapter Affiliates	

JOB CODES

Select the position that best describes your role and function (not necessarily your exact title) in your organization. Enter the appropriate number in the job code section of the application.

200 Chief Audit Executive—I am the most senior auditing officer for the organization with ultimate responsibility for the entire internal auditing function.

210 Director of Auditing—I am the chief auditor authorized to direct a broad, comprehensive program of internal auditing within my organization.

220 Audit Manager—I administer the internal auditing activity of an assigned location within the general guidelines provided by the director of auditing.

230 Audit Staff—I conduct, or assist in conducting, reviews of assigned organizational and functional activities.

245 IT Audit Director—I am head of the IT auditing activity within my organization.

250 IT Audit Manager—I administer the IT auditing activity of an assigned location within the general guidelines provided by the director of auditing.

260 IT Audit Staff—I conduct, or assist in conducting, reviews of assigned organizational and functional activities related to IT auditing.

275 Audit Services Contractor—I offer internal audit services on a contracted basis.

280 External Public Accountant—I am a practicing public accountant, chartered accountant, etc.

300 Corporate Management—I am a corporate officer, CFO, CIO, CEO (and do not qualify under another job code above).

310 Educator—I am principally employed as an educator at a college or university (PhD, DBA, EdD, etc.).

320 Student—I am pursuing a degreed program at a college or university (including doctoral candidates) on a full-time basis.

330 Retired—I am retired from active employment (otherwise refer to another job code).

340 Audit Committee Member—I am an audit committee member of a corporate board of directors (and do not qualify under another job code above).

350 Management Consultant—I am primarily an independent consultant with an interest in internal auditing (otherwise refer to another job code).

360 Other—Specify title or job description.

INDUSTRY CODES

Agriculture, Forestry, & Fisheries 0100 Agricultural, forestry, fisheries, production/services

Mining

1000 Mining

1300 Oil and gas extraction

Contract Construction

1500 Construction

Manufacturing

2000 Food/kindred products

2100 Tobacco manufacturers

2200 Textile mill products/apparel

2400 Lumber/wood products (incl. furniture/fixtures)

2600 Paper and allied products (incl. printing/publishing)

2800 Chemicals

2830 Drugs and research

2840 Petroleum refining and related industries

3010 Rubber and plastics products

3100 Leather, stone and glass products

3300 Primary metal industries

3400 Fabricated metal products (including nonelectric machinery)

3500 Industrial and commercial machinery

3510 Aerospace

3520 Computers and related devices/equipment

3600 Electrical machinery, electronic equipment and supplies

3700 Transportation equipment

3800 Scientific, photographic, medical goods

3900 Miscellaneous manufacturing industries

Transportation, Communications, & Utility Services

4000 Land transportation

4400 Water transportation

4500 Air transportation

4700 Other transportation services

4800 Communication services

4810 Telecommunications

4900 Electric/gas/sanitary services

4910 Gas services

4920 Gas and electric services

4930 Sanitary services

Wholesale & Retail Trade

5000 Wholesale trade

5300 Retail trade

5800 Eating and drinking places

Financial, Insurance, & Real Estate

6000 Banking & financial institutions

6030 Nonbanking bank services (e.g., leasing)

6040 Thrift and savings and loan organizations

6100 Credit unions

6130 Other credit agencies

6200 Security and commodity services

6300 Insurance carriers, agents, services

6500 Real estate services

6700 Holding/investment companies

Services

7000 Hotels/lodging services

7200 Personal/social services

7300 Contracted audit services

7310 Management consultants

7320 Information technology services

7330 Executive placement services

7500 Repair services

7600 Gaming/lottery

7800 Motion pictures/amusement & recreational services

8000 Health services

8100 Legal services

8200 Educational services

8600 Membership organizations

8900 Public accounting/accounting/ bookkeeping services

8910 Miscellaneous services

Government

9100 Federal/national government

9200 State/provincial government

9300 Local government

9400 International government

Non classifiable

9900 Nonclassifiable establishments



CHARACTER REFERENCE FORM

NOTE TO RECOMMENDER

INFORMATION ABOUT CANDIDATE

The individual named below has applied to sit for the Certified Financial Services Auditor (CFSA) exam. In considering the candidate's qualifications for the CFSA designation, we require a character reference evaluation by an individual with an IIA certification, the candidate's supervisor, or the candidate's professor. The basis for this evaluation is the Code of Ethics established by The IIA. Please read the Code of Ethics and then complete this form and return it to the candidate so that the form may accompany the candidate's exam application form. (The Code of Ethics is available on p. 21 or by visiting www.theiia.org/Guidance)

Candidate's Name (please print):					
(Last Name)	(First Name)	(Middle Initial)			
Candidate's IIA Membership or Cus	tomer ID #:				
Candidate's Organization:					
RECOMMENDER'S AUTHOR	RITY				
I am (check all that apply):					
☐ A CIA (Certified Internal Audit	or)				
☐ A CCSA (Certification in Contr	rol Self-Assessment)				
☐ A CGAP (Certified Governmen	at Auditing Professional)				
☐ A CFSA (Certified Financial Se	ervices Auditor)				
☐ The candidate's supervisor (curr	The candidate's supervisor (current or prior)				
☐ The candidate's professor					
STATEMENT OF CHARACT	ER REFERENCE				
In my opinion, (candidate's name)					
meets the qualifications set forth by	the Code of Ethics established by Th	ne Institute of Internal Auditors.			
Recommender's Signature:					
Date:					
INFORMATION ABOUT REC	OMMENDER				
Name (please print):					
Title/Position:					
Organization:					
Address:					
Phone:					
E-mail:					



The individual named below has applied to sit for The IIA's Certified Financial Services Auditor (CFSA) examination. In considering the candidate's qualifications for the CFSA designation, we require verification that the candidate has attained 2 years of internal auditing or equivalent experience (that is, experience in audit/assessment disciplines, such as external auditing, quality assurance, compliance, or internal control), in a financial services environment.

INFORMATION ABOUT CANDIDATE

Candidate's Name (please print):		
(Last Name)	(First Name)	(Middle Initial)
Candidate's IIA Membership ID #: _		
Candidate's Organization:		
VERIFIER'S AUTHORITY		
I am (check all that apply): ☐ A CIA (Certified Internal Auditor) ☐ A CGAP (Certified Government Audit) ☐ The candidate's supervisor (current or particular or particu	ing Professional) A CFSA (Ce	rtification in Control Self-Assessment) rtified Financial Services Auditor)
STATEMENT OF VERIFICATION	ON	
I verify that (candidate's name)has completed at least 2 years of internal parts of the complete of the complete of the candidate's name)		
Verifier's Signature:		Date:
CANDIDATE'S EXPERIENCE		
first. Please list the candidate's job title If teaching experience is being verified in a related topic will be accepted as the	e, dates employed, and a brief des , list course titles, dates, and desc ne equivalent of one year of work	nological order, with the most recent position listed scription of the candidate's duties and responsibilities. cription of courses. (Two years of teaching experience experience.)
Description of Duties:		
Title:		
Dates: From	To_	
Description of Duties:		
INFORMATION ABOUT VERI	FIER	
Name (please print):		
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Organization:		
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E-mail:		

The Institute of Internal Auditors

THE IIA'S CODE OF ETHICS

INTRODUCTION

The purpose of The Institute's Code of Ethics is to promote an ethical culture in the profession of internal auditing.

Internal auditing is an independent, objective assurance and consulting activity designed to add value and improve an organization's operations. It helps an organization accomplish its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, control, and governance processes.

A code of ethics is necessary and appropriate for the profession of internal auditing, founded as it is on the trust placed in its objective assurance about risk management, control, and governance.

The Institute's Code of Ethics extends beyond the definition of internal auditing to include two essential components:

- 1. Principles that are relevant to the profession and practice of internal auditing;
- 2. Rules of Conduct that describe behavior norms expected of internal auditors.

These rules are an aid to interpreting the Principles into practical applications and are intended to guide the ethical conduct of internal auditors. The Code of Ethics together with The Institute's Professional Practices Framework and other relevant Institute pronouncements provide guidance to internal auditors serving others. "Internal auditors" refers to Institute members, recipients of or candidates for IIA professional certifications, and those who provide internal auditing services within the definition of internal auditing.

APPLICABILITY AND ENFORCEMENT

This Code of Ethics applies to both individuals and entities that provide internal auditing services. For Institute members and recipients of or candidates for IIA professional certifications, breaches of the Code of Ethics will be evaluated and administered according to The Institute's Bylaws and Administrative Guidelines. The fact that a particular conduct is not mentioned in the Rules of Conduct does not prevent it from being unacceptable or discreditable, and therefore, the member, certification holder, or candidate can be liable for disciplinary action.

PRINCIPLES

Internal auditors are expected to apply and uphold the following principles:

Integrity

The integrity of internal auditors establishes trust and thus provides the basis for reliance on their judgment.

Objectivity

Internal auditors exhibit the highest level of professional objectivity in gathering, evaluating, and communicating information about the activity or process being examined. Internal auditors make a balanced assessment of all the relevant circumstances and are not unduly influenced by their own interests or by others in forming judgments.

Confidentiality

Internal auditors respect the value and ownership of information they receive and do not disclose information without appropriate authority unless there is a legal or professional obligation to do so.

Competency

Internal auditors apply the knowledge, skills, and experience needed in the performance of internal auditing services.

RULES OF CONDUCT

1. Integrity

Internal auditors:

- 1.1. Shall perform their work with honesty, diligence, and responsibility.
- 1.2. Shall observe the law and make disclosures expected by the law and the profession.
- 1.3. Shall not knowingly be a party to any illegal activity, or engage in acts that are discreditable to the profession of internal auditing or to the organization.
- 1.4. Shall respect and contribute to the legitimate and ethical objectives of the organization.

2. Objectivity

Internal auditors:

- 2.1. Shall not participate in any activity or relationship that may impair or be presumed to impair their unbiased assessment. This participation includes those activities or relationships that may be in conflict with the interests of the organization.
- 2.2 Shall not accept anything that may impair or be presumed to impair their professional judgment.
- 2.3 Shall disclose all material facts known to them that, if not disclosed, may distort the reporting of activities under review.

3. Confidentiality

Internal auditors:

- 3.1 Shall be prudent in the use and protection of information acquired in the course of their duties.
- 3.2 Shall not use information for any personal gain or in any manner that would be contrary to the law or detrimental to the legitimate and ethical objectives of the organization.

4. Competency

Internal auditors:

- 4.1. Shall engage only in those services for which they have the necessary knowledge, skills, and experience.
- 4.2 Shall perform internal auditing services in accordance with the Standards for the Professional Practice of Internal Auditing.
- 4.3 Shall continually improve their proficiency and the effectiveness and quality of their services.

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Qing Xia (Joy), CIAChina Pacific Insurance
China

IIA CONFERENCES

IIA conferences are proven effective, value-added, and popular among peer internal auditing professionals. Designed by practitioners, they deal with the most current topics and issues, including governance, control self-assessment, best practices, business risk, and industry-specific issues.

The IIA offers professional development seminars in the areas of audit essentials, risk and control, skills development, information technology, government, and other specialties. The courses are taught by some of the best internal audit leaders and facilitators who bring real-world experience into the classroom. Seminars are offered in numerous convenient locations during the year. Web-based training and various subscription services are also offered. The IIA continually updates and develops new seminar courses to keep pace with the ever-changing training needs of the internal auditing profession.

Just by attending an IIA conference or seminar, you may be eligible for a:

- Free first-year IIA membership.
- Waiver of a certification exam initial application fee.
- Free seminar or conference registration with three paid registrations.
- · Discount on an HARF Bookstore order.
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