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PROJECT EXPERIENCE AND PROFESSIONAL RESUMES



Public Facilities and Recreation Areas

PUBLIC FACILITIES

Washington Park Zoo

Metropolitan Services Dist.

Portland, Oregon

Cheney-Cowles Memorial Museum

Eastern Washington State Historical Society

Spokane, Washington

Lake Sherwood

Conejo Rec. & Park Dist. Thousand Oaks, California

Civic Auditorium/Historical Center

City of Baldwin Park

Baldwin Park, California

Thousand Oaks Civic Auditorium

City of Thousand Oaks

Thousand Oaks, California

Riverfront Park

City of Spokane Spokane, Washington

Oxnard Municipal Gymnasium

City of Oxnard

Oxnard, California

Glendale Civic Auditorium

City of Glendale

Glendale, California

Hopetown

Santa Monica Mtns. Conservancy

Simi Valley, California

Multi-Purpose Pavilion

City of Ketchikan

Ketchikan, Alaska

Salem Swimming Pools

City of Salem

Salem, Oregon

Indoor Sports Facilities

City of Gresham

Gresham, Oregon

Sacramento Stadium

Dreyfuss & Blackford

Sacramento, California

College Parks Event Center

County of Ventura/City of Oxnard

Oxnard, California

Nordic Ski Center

Tahoe City Public Utility Dist.

Tahoe City, California

Arroyo Simi Equestrian Center

Rancho Simi Rec. & Park Dist.

Simi Valley, California

Aquatic Center

Metropolitan Park Dist.

Tacoma, Washington

Rancho Park Golf Course

City of Los Angeles

Los Angeles, California

Windy Point OHV Park

City of Palm Springs

Palm Springs, California

Lakewood Equestrian Center

City of Lakewood

Lakewood, California

Indoor Sports Facility

City of Torrance

Torrance, California

Greenwood Environmental Center

Detroit Edison

Port Huron, Michigan

College Park Aquatics Center

County of Ventura

Oxnard, California

Family Aquatic Center

City of Kennewick

Kennewick, Washington

PUBLIC FACILITIES

Rancho Bernardo Performing Arts Facility

Rancho Bernardo Recreation Council

Rancho Bernardo, California

Mandalay Beach State Recreation Area Interpretive Center & Hostel

County of Ventura Ventura, California

District Planning Study and Special Projects Analysis

Pleasant Valley Rec. & Park Dist. Camarillo, California

Richland Aquatic Center

City of Richland Richland, Washington

Mira Costa Cultural Center

Cities of Encinitas and Solana Beach

Encinitas, California

Pasadena Center

Pasadena Center Operating Co.

Pasadena, California

Family Aquatic Center

City of Bothell Bothell, Washington

Family Aquatic Center

City of Renton Renton, Washington

Family Aquatic Center

City of Edmonds Edmonds, Washington

Lincoln County Events Center

Lincoln County Newport, Oregon

Mercer Island Community Center

City of Mercer Island Mercer Island, California

PUBLIC RECREATION AREAS

Prado and Mentone Dams

U.S. Army Corps of Engineers Southern California Region

Fairmont Park

City of Riverside Riverside, California

San Elijo Lagoon Regional Park

County of San Diego San Diego, California

Las Vegas Wetlands Park

County of Clark Las Vegas, Nevada

Almansor Park

City of Alhambra Alhambra, California

Lake Cachuma Recreation Area

County of Santa Barbara Santa Ynez Valley, California

South Atascadero Park

City of Atascadero Atascadero, California

Delta Park

City of Portland Portland, Oregon

Camarillo Grove Regional Park

County of Ventura Camarillo, California

Tierra Rejada Regional Park

County of Ventura Simi Valley, California

Mandalay Beach State Rec. Area

County of Ventura Oxnard, California

Oxnard State Beach

City of Oxnard Oxnard, California

Lake Eleanor Open Space Plan

Conejo Rec. & Park District Thousand Oaks, California

Circle X Ranch

Santa Monica Mtns. Conservancy Santa Monica Mtns., California

College Park

County of Ventura Oxnard, California

Camarillo Regional Rec. Area

County of Ventura Camarillo, California

Conejo Creek Park

Conejo Rec. & Park Dist. Thousand Oaks, California

Lake Penasquitos Canyon Regional Park

County of San Diego San Diego, California

Olivas Park

City of San Buenaventura Ventura, California

Bowers Rock State Park

State of Oregon Albany, Oregon

Santa Rosa Regional Park

County of Ventura Ventura, California

Fort Stevens State Park

Oregon Dept. of Parks & Recreation Astoria, Oregon

PUBLIC RECREATION AREAS

Happy Camp Canyon Regional Park County of Ventura Moorpark, California

McCrea Ranch Conejo Rec. & Park Dist. Thousand Oaks, California **Riverside State Park**Washington Parks & Rec. Comm.
Spokane, Washington



Commercial Recreation and Tourist Attractions

COMMERCIAL RECREATION AND TOURIST ATTRACTIONS

The Waterworks

Jess Belton Development Corp. Richland, Washington

Lake Quinault Resort Area

U. S. Forest Service Olympic National Forest, Washington

Timber Town

Province of Ontario Ontario, Canada

Glendora Racquetball Facility

Peterson Development Co. Glendora, California

Diamond Lake Resort Area

U. S. Forest Service Southern Oregon

Crystal Gardens

Brooklyn Center Development Corp. Brooklyn, New York

Kings Island Theme Park

Kings Island Cincinnati, Ohio

Lakewood Stables

City of Lakewood Lakewood, California

Arroyo Simi Equestrian Center

Rancho Simi Rec. and Park Dist. Simi Valley, California

Nordic Ski Center

Tahoe City Public Utility Dist. Tahoe City, California

Hopetown

Santa Monica Mountains Conservancy Simi Valley, California

Lake Cachuma Recreation Area

County of Santa Barbara Santa Ynez Valley, California

Tierra Rejada Regional Park

County of Ventura Simi Valley, California

Malibu Grand Prix

Woodland Hills, California

Riverfront Park

City of Spokane Spokane, Washington

Oxnard State Beach

City of Oxnard Oxnard, California

Channel Islands Harbor

County of Ventura Oxnard, California

Rancho Park Gold Course Clubhouse

City of Los Angeles Los Angeles, California

College Park

County of Ventura Oxnard, California

Delta Park

City of Portland Portland, Oregon

Almansor Park Gold Course and Sports Center

City of Alhambra Alhambra, California

Happy Camp Canyon Reg. Park

County of Ventura Moorpark, Oregon



Community Planning

COMMUNITY PLANNING

Regional Park System Master Plan

County of Ventura Ventura, California

Boating Facilities Master Plan

County of Ventura Ventura, California

Research Institute Assessment

Spokane Unlimited Spokane, Washington

Downtown Redevelopment

City of Richmond Richmond, Virginia

Economic Base Study

Atascadero Chamber of Commerce Atascadero, California

Parks and Recreation Master Plan

City of Brea. Brea, California

Maintenance Analysis

City of Irvine Irvine, California

Regional Park System Master Plan

County of Snohomish Everett, Washington

OHV Facility Master Plan

County of Ventura Ventura, California

District Formation Analysis

Ventura County LAFCO. Ventura, California

Parks and Recreation Master Plan

City of Oxnard Oxnard, California

Parks and Recreation Master Plan

Santa Monica Mtns. Conservancy Los Angeles and Ventura Counties, California

Parks and Recreation Master Plan

City of Yuma Yuma, Arizona

Parks and Recreation Master Plan

County of Pierce Tacoma, Washington

Community Parks Master Plan

City of Irvine Irvine, California

Master Facility Plan

Chico Area Rec. and Park Dist. Chico, California

Swimming Pool Analysis

City of Salem Salem, Oregon

Economic Base Study

Spokane Area Development Council Spokane, Washington

CBD Plan

Spokane Unlimited Spokane, Washington

Ormand Beach Specific Plan

City of Oxnard Oxnard, California

Windy Point OHV Park

City of Palm Springs Palm Springs, California

District Planning Study

Pleasant Valley Rec.& Park Dist. Camarillo. California

COMMUNITY PLANNING

Energy Plan Fiscal Analysis

City of San Marcos San Marcos, California

San Dimas General Plan

City of San Dimas San Dimas, California

Economic Diversification Study

City of Westport Westport, Washington

Channel Islands Harbor Redevelopment Plan

County of Ventura Ventura, California Western Placer County Tourism Study

Placer County Auburn, California

Park Maintenance Alternatives

City of Shoreline Shoreline, Washington

Mallon Street/North Bank Master Plan

City of Spokane Spokane, Washington



Real Estate Analysis and Business Evaluations

REAL ESTATE ANALYSIS AND BUSINESS EVALUATIONS

Port Hueneme Plaza

City of Port Hueneme Port Hueneme, California

McIntosh General Plan

City of Bakersfield Bakersfield, California

College Park

County of Ventura Ventura, California

Oxnard State Beach

City of Oxnard Oxnard, California

Ormond Beach

Vista Pacific Development Co. Oxnard, California

Riverfront Park

City of Spokane Spokane, Washington

Washington County Fairgrounds

Washington County Fair Board Hillsboro, Oregon

Lakewood Equestrian Center

City of Lakewood Lakewood, California

Hopetown

Santa Monica Mtns. Conservancy Ventura, California

Manito Golf and Country Club

Manito Country Club, Inc. Spokane, Washington

International Agri-Center

Greater Tulare Chamber of Commerce Tulare, California

Diamond Lake Resort Area

U. S. Forest Service Southern Oregon

ARCO Seminar Center

ARCO

Santa Barbara, California

Lake Quinault Resort Area

U. S. Forest Service Olympic National Forest, Washington

Almansor Park

City of Alhambra Alhambra, California

Biltmore Hotel

Marriott Corp. Santa Barbara, California

Delta Park

City of Portland Portland, Oregon

Fillmore Auto Park

King and Associates Fillmore, California

Great Northwest Building

Great Northwest Federal Savings and Loan Assn.
Spokane, Washington

Site Acquisition

Malibu Grand Prix Woodland Hills, California

REAL ESTATE ANALYSIS AND BUSINESS EVALUATIONS

Happy Camp Canyon Regional Park

County of Ventura Moorpark, California

K-Mart Development

Lars Larsen & Assoc. Moorpark, California

Retail Stores

The Living Tree, Inc. Thousand Oaks, California Montebello, California

Industrial Annexation Assessment

McGrath Shores Oxnard, California

Land Use Change Analysis

South Coast Asphalt Products Carlsbad, California

Woodside Cottages

Wittenberg Corp.
Ventura. California

Olivas Park

City of San Buenaventura Ventura, California

Flagg Tech Town

County of Santa Barbara Santa Barbara, California

Hidden Trails

International Church of the Foursquare Gospel Agoura Hills, California

California Expo & State Fair

State of California Sacramento, California

Channel Islands Harbor Redevelopment Plan

County of Ventura Oxnard, California

Mission Bell Plaza

Ventura Pacific Corp. Moorpark, California

Mallon Street/North Bank Master Plan

City of Spokane Spokane, Washington

Asset Valuation Study

Conejo Valley Unified School Dist. Thousand Oaks, California

The Club at Eagles Nest

Winged Oaks Corp. San Luis Obispo, California

Motor Inn

B & Y Properties King City, California

Voit Technical Center

The Voit Corp. Santa Barbara, California

Rancho Park Clubhouse

City of Los Angeles Los Angeles, California



Expositions, Fairs, Festivals and Exhibits

EXPOSITIONS, FAIRS, FESTIVALS AND EXHIBITS

Expo '74

Spokane Unlimited Spokane, Washington

California Expo & State Fair

State of California Sacramento, California

Orange County Fair & Expo Center

Orange County Fair Board Costa Mesa, California Ventura, California

The Great Exposition

City of El Paso El Paso, Texas

Ormond Beach

Vista Pacific Development Co. Oxnard, California

Purchase of Portable Rides

State of California Sacramento, California

IBM Exhibition Center

Office of Charles Eames New York, New York

International Agri-Center

Greater Tulare Chamber of Commerce Tulare, California

Energy Expo '82

Knoxville Community Development Corp. Knoxville, Tennessee

Lincoln County Fairgrounds

Lincoln County Newport, Oregon

Expo '85

Greater Kansas City Chamber of Commerce Kansas City, Missouri

San Lorenzo Regional Park

County of Monterey King City, California

Almansor Park

City of Alhambra Alhambra, California

Washington County Fair

Washington County Fair Board. Hillsboro, Oregon

Pacific Science Center

Pacific Science Center Foundation Seattle, Washington



Community Surveys and Workshops

COMMUNITY SURVEYS AND WORKSHOPS

Opinion Survey

The Oaks Mall Spokane, Washington

Resident Survey

Atascadero Chamber of Commerce Atascadero, California

Thousand Oaks Civic Auditorium

City of Thousand Oaks Thousand Oaks, California

Indoor Sports Facility

City of Torrance Torrance, California

College Park Facility and User Group Surveys

County of Ventura. Oxnard, California

Auto Lube Care Expansion

Morcor Corp.

Westlake Village, California

Lake Cachuma User Survey

County of Santa Barbara Santa Ynez Valley, California

Community Parks Master Plan

City of Irvine Irvine, California

Lincoln County Events Center

Lincoln County Newport, Oregon



Economic Benefit and Fiscal Impact Analysis

ECONOMIC BENEFIT AND FISCAL IMPACT ANALYSIS

Lake Sherwood

Conejo Rec. & Park Dist. Thousand Oaks, California

Lake Eleanor Open Space Plan

Conejo Open Space Agency Thousand Oaks, California

District Formation Analysis

Ventura County LAFCO Ventura, California

Parks & Recreation Master Plan

City of Oxnard Oxnard, California

Energy Plant Fiscal Analysis

City of San Marcos San Marcos, California

Parks & Recreation Master Plan

Pierce County Tacoma, Washington

Asset Valuation Study

Conejo Valley Unified School Dist. Thousand Oaks, California

Parks and Recreation Master Plan

City of Brea Brea, California

Mission Bell Plaza

Ventura Pacific Corp. Moorpark, California

Industrial Annexation Assessment

McGrath Shores Oxnard, California Expo '74

Spokane Unlimited Spokane, Washington

The Club at Eagles Nest

Winged Oaks Corp. San Luis Obispo, California

Olivas Park

City of San Buenaventura Ventura, California

Flag Tech Town

County of Santa Barbara Santa Barbara, California

Voit Technical Center

The Voit Corp. Santa Barbara, California

Channel Islands Harbor Fuel Dock

County of Ventura Ventura, California

McIntosh General Plan

City of Bakersfield Bakersfield, California

Fillmore Auto Park

King and Assoc. Fillmore, California

K-Mart Development

Lars Larsen and Assoc. Moorpark, Washington

Land Use Change Analysis

South Coast Asphalt Products Carlsbad, California



Project Management

PROJECT MANAGEMENT

Arco Seminar Center Santa Barbara, California

Biltmore Hotel Santa Barbara, California

The Living Tree
Thousand Oaks, California
Montebello, California

Rose Bowl Pasadena, California

Ventura State Beach Ventura, California

Rockwell International Tacoma, Washington

*Munger-Tolles*Los Angeles, California

A.E. Wright Middle School Calabasas, California Brea, California

Norton Simon Museum Pasadena, California.

VEDC Entrepreneur Center Pacoima, California

Douglas Park Santa Monica, California

Hidden Trails Agoura Hills, California

Taft Community Center Taft, California

*McCambridge Park*Burbank, California

Teen Challenge Women's Center Ventura, California

Los Angeles Harbor District San Pedro, California

Centurion Savings and Loan Los Angeles, California

Mountain Shadow Apartments West Covina, California Fillmore, California

Maple Park Glendale, California.



Selected Previous Projects At Economics Research Associates (ERA)

Selected Economics Research Associates (ERA) Projects

Ski Resorts

Madonna Mountain - Vermont

Sugarloaf Mountain - Maine

Northstar - Lake Tahoe, California

Snowmass-At-Aspen – Aspen, Colorado

Keystone Mountain - Colorado

Loveland Basin - Colorado

Arizona Snow Bowl - Flagstaff, Arizona

Grand Targhee - Montana

Big Mountain - Montana

Aspen/Buttermilk - Aspen, Colorado

Tahoe Ski Bowl – Lake Tahoe, California

49 Degrees North - Washington

Frontier Airlines - Colorado

Recreation/Entertainment Attractions

Opryland U.S.A. (Grand Ole Opry) – Nashville, Tennessee

Sea World - San Diego, California

Corpus Christi Aquarium – Corpus Christi, Texas

Hollywood Motion Picture and Television Museum - Hollywood, California

Lion Country Safari – St. Louis, Missouri

Metro YMCA of Los Angeles – Los Angeles, California

Spokane Zoological Society – Spokane, Washington

Virginia Beach Festival Park – Virginia Beach, Virginia

Public Areas/Facilities

Los Penisquitos Regional Park – San Diego County, California

San Elijo Lagoon Regional Park – San Diego County, California

Riverfront Park – Spokane, Washington

Cal Poly Pomona Stadium – Pomona, California

Louisville Stadium – Louisville, Kentucky

Meramec River State Park - Missouri

Real Estate

Manito Country Club – Spokane, Washington

Great Northwest Building – Spokane, Washington

Universal City Office Building – Los Angeles, California

Office Building - Honolulu, Hawaii



Professional Staff Resumes

Warren Cooley

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Warren Cooley is currently the Managing Principal of Warren Cooley, LLC, through which he provides economic planning and business development services. He is a Business Advisor for the Goldman Sachs 10,000 Small Businesses Program; teaches workshops for VEDC business services programs; and provides consulting services to VEDC business clients. Mr. Cooley has also served as Vice President of Marketing and Communications, and Vice President of Operation for VEDC. Over the past 50 years, Warren Cooley has completed 400 economic planning studies for a wide range of public and private clients; provided consulting services to 2,500 businesses; taught more than 200 business classes and workshops; and, facilitated planning workshops for public agencies and non-profit corporations. Prior to joining VEDC in 2000, Mr. Cooley owned an economic consulting firm; a small chain of retail stores; and a construction management company.

ACCOMPLISHMENTS

- Served as a member of VEDC's executive management team that grew the
 organization from a regional provider of workshops, consulting services and
 debt financing to small businesses to a nationwide organization. He also
 oversaw an organizational re-branding program, and creation of a strategy
 plan that led to an expansion into key national markets.
- Serves as a Business Advisor for the Goldman Sachs 10,000 Small Businesses program. He has provided services to 85 small business owners who have participated in this program, assisting in the preparation of growth plans. Within six (6) months of completing the program, 67% had revenue growth; and, 47% had created new jobs. These statistics are contrasted with a national average of 35% and 29%, respectively.
- Created a workshop program for small businesses entitled Strategies for Business Growth. The program consists of 10 elements, which can be

presented as individual workshops, or in a series (more detail – www.econdevconsult.com)

- Prepared economic planning studies for Keystone Mountain Resort in Colorado; Madonna Mountain Resort in Vermont; Sugarloaf Mountain Resort in Maine; Opryland, USA in Nashville, Tennessee; world fairs staged in Spokane, Washington, and Knoxville, Tennessee; and, state/regional park projects; i.e., Bowers Rock and Fort Stevens State Parks in Oregon; Riverside State Park in Washington; Oxnard and Mandalay Beach State Parks in California; Las Vegas Wetlands Park in Las Vegas, Nevada; and, Lake Quinault on Washington's Olympic Peninsula.
- Provided training and consulting services to over 2,500 small business owners over the past 18 years.
- Facilitated public planning workshops for several government agencies.
- Served as implementation consultant for the highly successful world's fair, EXPO '74, in Spokane, Washington.
- Managed development projects for the City of Pasadena, California (Rose Bowl public facilities in Pasadena); ARCO (corporate seminar center in Santa Barbara); and Marriott Corporation (Biltmore Hotel in Santa Barbara).
- Assisted in land acquisition for the International Church of the Foursquare Gospel and Malibu Grand Prix. Negotiated both land purchases and leases. Manage lease negotiations for clients of VEDC's Historic Downtown Retail project.
- Assisted the City of Los Angeles, Alhambra and Lakewood, California in the creation of a concession program for facilities that they own; also, participated in the concessionaire selection process. Provided this same service to the City of Spokane, Washington; and Ventura County, California.
- Developed and operated a small chain of specialty retail stores The Living Tree, located in The Oaks Mall in Thousand Oaks, CA, and the Montebello Town Center in Montebello, CA.
- Served on the Board of Directors of three (3) non-profit organizations.

EDUCATION

Mr. Warren Cooley has B.S. degrees in Recreation Management and Education from the University of Wyoming; and an M.S. degree in Health and Recreation Administration (now offered through the School of Planning, Public Policy and Management) from the University of Oregon.

Mr. Cooley has also completed course work in conflict resolution and income tax preparation.

Please see LinkedIn profile for more detail - www.linkedin.com/in/warrencooley.