

# MARINE CORPS SYSTEMS COMMAND

## SMALL BUSINESS OPPORTUNITIES CONFERENCE



CONFERENCE AGENDA

FREDERICKSBURG EXPO CENTER ► FREDERICKSBURG, VA

DECEMBER 14, 2011

[WWW.NDIA.ORG/MEETINGS/2970](http://WWW.NDIA.ORG/MEETINGS/2970)

EVENT #2970

WEDNESDAY DECEMBER 14 2011

6:00 am - 7:00 am

TABLE TOP EXHIBITOR REGISTRATION — BALLROOM FOYER

6:00 am - 7:00 am

TABLE TOP EXHIBIT SET UP — EXHIBIT HALL A

7:00 am - 5:00 pm

ATTENDEE REGISTRATION — BALLROOM FOYER

7:00 am - 8:00 am

CONTINENTAL BREAKFAST— EXHIBIT HALL A

8:00 am - 8:05 am

WELCOME, PLEDGE AND INTRODUCTORY REMARKS — BALLROOM BCDE

- ▶ Mr. David Dawson, *Associate Director for Small Business Programs, Marine Corps Systems Command*

8:05 am - 8:25 am

WELCOME TO CONFERENCE

- ▶ Congressman Rob Wittman (VA-1), *U.S. Congress*

8:25 am - 8:55 am

MCSC COMMANDER KEYNOTE ADDRESS

- ▶ BGen Frank L. Kelley, USMC, *Commander, Marine Corps Systems Command*

8:55 am - 9:20 am

MCSC EXECUTIVE DIRECTOR KEYNOTE ADDRESS

- ▶ Dr. John D. Burrows, *Executive Director, Marine Corps Systems Command*

9:20 am - 9:45 am

DEPARTMENT OF NAVY OFFICE OF SMALL BUSINESS PROGRAMS (DON OSBP) DIRECTOR  
KEYNOTE ADDRESS

- ▶ RADM Seán F. Crean, SC, USN, *Director, DON OSBP* (Confirmed)

9:45 am - 10:00 am

NETWORKING/REFRESHMENTS BREAK — EXHIBIT HALL A

## WEDNESDAY DECEMBER 14 2011

10:00 am - 12:45 pm

EXHIBIT HALL OPEN TO VIEW EXHIBIT ONLY (VEO) PASS HOLDERS — EXHIBIT HALL A

10:00 am - 12:45 pm

CONCURRENT BREAKOUT SESSIONS — BALLROOM BCDE & F

### SESSION I — BALLROOM BCDE

10:00 am - 11:20 am

DOING BUSINESS WITH MCSC AND PEOs

**Moderator:**

- ▶ Mr. David Dawson, *Associate Director for Small Business Programs, Marine Corps Systems Command*

**Panelists:**

- ▶ Ms. Karen Davis, *Product Group Director, Information Systems and Infrastructure (ISI) (PG 10)*
- ▶ Mr. Andrew Dwyer, *Program Manager, Global Combat Support System-Marine Corps (GCSS-MC (PEO EIS))*
- ▶ Mr. Paul Ortiz, *Director, Acquisition Center for Support Services (ACSS); CEOss Business Model*
- ▶ Col Peter Reddy, USMC, *Product Group Director, MAGTF C2, Weapons & Sensors Development & Integration (MC2I) (PG 11)*
- ▶ Mr. James Solomon, *Assistant Product Group Director for Program Management, Communications, Intelligence, & Networking Systems (CINS) (PG12)*

### SESSION II — BALLROOM F

10:00 am - 11:20 am

DOING BUSINESS WITH MCSC AND PEOs

**Moderator:**

- ▶ Mr. Austin (AJ) Johnson, *Small Business Deputy, Marine Corps Systems Command*

**Panelists:**

- ▶ Col Andrew Bianca, USMC, *Product Group Director, Infantry Weapons Systems (IWS) (PG13)*
- ▶ Col Joseph Shrader, USMC, *Product Group Director, Combat Equipment and Support Systems (CESS) (PG16)*  
*Product Group Director, Armor and Fire Support Systems (AFSS) (PG14)*
- ▶ Col David Smith, USMC, *Program Manager, Training Systems (PM TRASYs)*
- ▶ LtCol David Thompson, USMC, *Program Manager, Robotic Systems Joint Project Office*

SESSION III — BALLROOM BCDE

11:25 am - 12:45 pm

**DOING BUSINESS WITH MCSC AND PEOs**

**Moderator:**

- ▶ Mr. David Dawson, *Associate Director for Small Business Programs, Marine Corps Systems Command*

**Panelists:**

- ▶ Col Brian Buckles, USMC, *Program Manager, Light Armored Vehicles (LAV)*
- ▶ Mr. Jack Cave, *Product Group Director, Ground Transportation and Engineer Systems (GTES) (PG15)*
- ▶ Mr. David Hansen, *Joint Program Manager, Mine Resistant Ambush Protected (MRAP) Vehicle Program*
- ▶ Mr. David Karcher, *Director, Energy & Counter-Improvised Explosive Devices (C-IED)*

SESSION IV — BALLROOM F

11:25 am - 12:45 pm

**DEPARTMENT OF NAVY MENTOR PROTÉGÉ PRESENTATION -  
A CONTINUING SUCCESS STORY NORTHRUP GRUMMAN AND CUSTOM  
MANUFACTURING AND ENGINEERING (CME)**

**Moderator:**

- ▶ Mr. Austin (AJ) Johnson, *Small Business Deputy, Marine Corps Systems Command*

**Panelists:**

- ▶ Mr. John R. Brown, *Project Manager, Mentor Protégé Program, Northrup Grumman*
- ▶ Dr. Nancy Crews, *President, CME*
- ▶ Ms. Oreta Stinson, *Deputy Director, Navy Office of Small Business Program*

12:50 pm - 1:40 pm

**LUNCH — EXHIBIT HALL A**

12:50 pm - 1:40 pm

**EXHIBIT HALL CLOSED DURING LUNCH**

1:40 pm - 4:30 pm

**EXHIBIT HALL RE-OPENS FOR ATTENDEES**

WEDNESDAY **DECEMBER 14** 2011

1:40 pm - 2:05 pm

**MCSC SENIOR EXECUTIVE KEYNOTE ADDRESS — BALLROOM BCDE**

**Moderator:**

- ▶ Mr. David Dawson, *Associate Director for Small Business Programs, Marine Corps Systems Command*

**Senior Executive Service:**

- ▶ Mr. James H. Smerchansky, *Deputy Commander, SIAT*

2:05 pm - 6:00 pm

**BUSINESS MATCHMAKING SESSIONS — BALLROOM AF**

*15 minute appointments with Department of Navy and Marine Corps Systems Command Product Group and PM Representatives — By appointment only*

3:15 pm - 4:00 pm

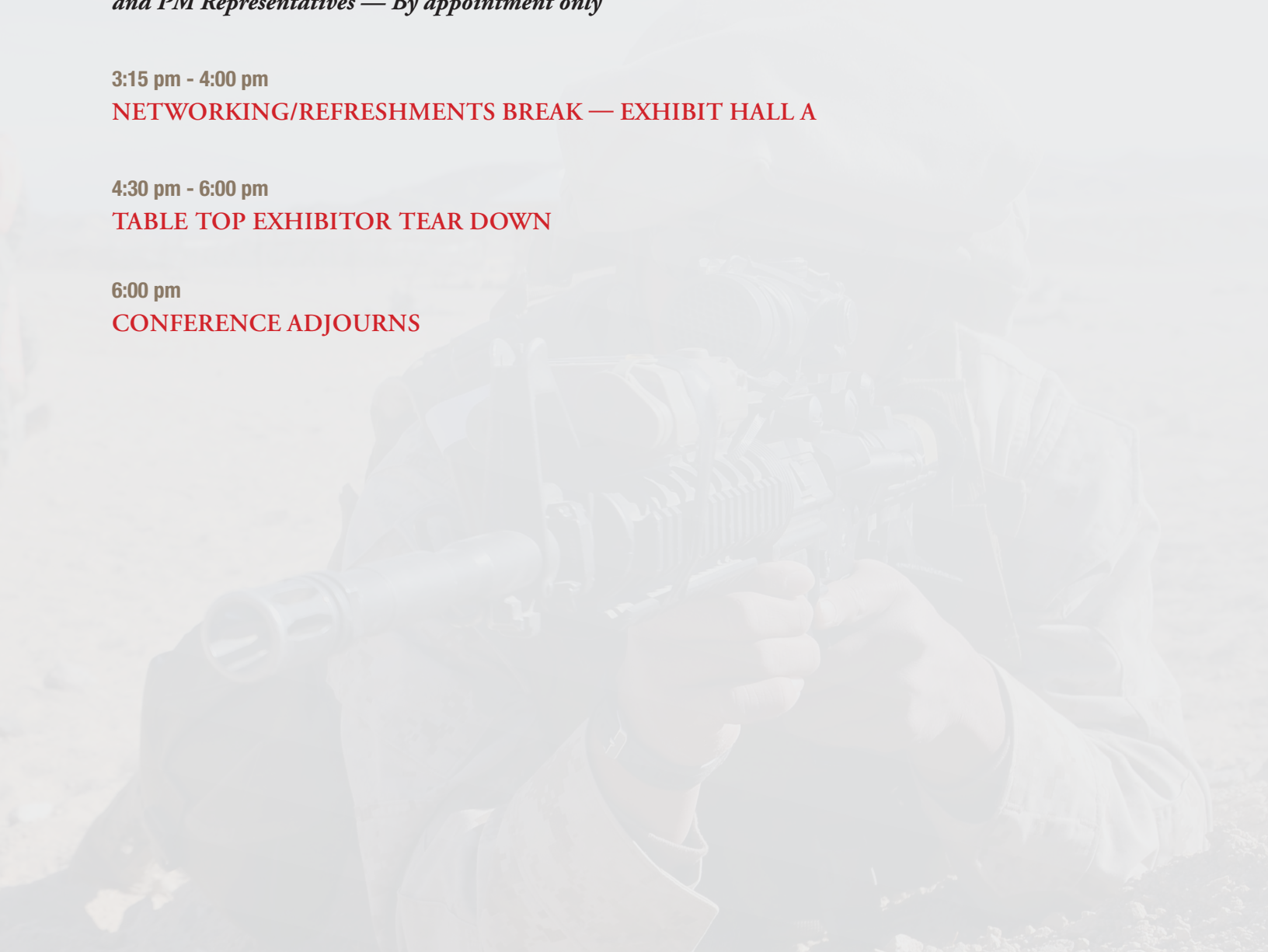
**NETWORKING/REFRESHMENTS BREAK — EXHIBIT HALL A**

4:30 pm - 6:00 pm

**TABLE TOP EXHIBITOR TEAR DOWN**

6:00 pm

**CONFERENCE ADJOURNS**



# EXHIBITS BY ORGANIZATION

ORGANIZATION	BOOTH
ACCENT CONTROLS, INC.	69
ACCUSONIC VOICE SYSTEMS	96
ACII, INC.	91
ACUMENTRICS CORPORATION	57
ADVANCED CONCEPTS AND TECHNOLOGIES INTERNATIONAL, LLC	17
AMERICAN INNOVATIONS, INC.	82
ARNCO, INC.	47
ATTACK PAK	101
AVIAN ENGINEERING LLC	81
BCDS INC.	9
BIOQUELL DEFENSE, INC	39
BOB HUNT	22
CASK TECHNOLOGIES, LLC	2
CATALYST SOLUTIONS, LLC	23
CBAI & ASSOCIATES	73
CHENEGA GLOBAL SERVICES, LLC	79
CHUGACH ALASKA CORPORATION	58
COGENT SOLUTIONS	40
CONSCIOUS SECURITY	92
CORNERSTONE INTEGRATION, INC.	27
CORNET TECHNOLOGY, INC.	48
CSSS.NET	70
CUSTOM MANUFACTURING & ENGINEERING, INC.	21
DATA MATRIX SOLUTIONS, INC.	66
DATA SYSTEMS & TECHNOLOGY, INC.	72
DAVIS-PAIGE MANAGEMENT SYSTEMS, LLC	59
DESIGN MILL, INC.	36
DISTRIBUTED INFORMATION TECHNOLOGIES, INC.	83
DOD CONTRACTORS.ORG, LLC	84
DULLES CASE CENTER, LLC	8
FALCON INDUSTRIES, INC.	28
FLATTER & ASSOCIATES, INC.	29
FNNTEK, INC.	41
G55, LLC.	78
GLOBAL INFOTEK, INC.	16
GLOBAL SUPPLY SOLUTIONS, LLC	4
GTI FEDERAL, INC.	85
HINCKLEY	93
IAN HICKS	102
IDS INTERNATIONAL	51
IMMEDIATE RESPONSE TECHNOLOGIES, INC.	18
IMSOLUTIONS, LLC	60
INFORMATION SCIENCES CONSULTING, INC.	97
INNOVATIVE DEFENSE TECHNOLOGIES	3
INNOVATIVE REASONING, LLC	61
JRC INTEGRATED SYSTEMS, INC.	94
KEYSTONE FIRE PROTECTION CO.	11
KNOWLEDGE CONNECTIONS, INC.	100
KRISTIN MCINERNEY	6
LAW ENFORCEMENT ASSOCIATES, INC.	10
LIND ELECTRONICS, INC.	53
LOGIS-TECH, INC.	71
MAINSTREAM ENGINEERING CORPORATION	80
MANAGEMENT SCIENCES, INC.	32
MANTARO PRODUCT DEVELOPMENT SERVICES	7

ORGANIZATION	BOOTH
MANUFACTURING TECHNIQUES, INC.	33
MCQ, INC.	86
METROSTAR SYSTEMS, INC.	52
MLT SYSTEMS	49
NATIONAL ASSOCIATION OF FEDERAL CONTRACTORS	54
NATIONAL INDUSTRIES FOR THE BLIND	103
NEOHARBOR INTERNATIONAL, LLC.	42
NEXAGEN NETWORKS, INC.	67
NOVA POWER SOLUTIONS, INC.	24
OCTO CONSULTING GROUP	87
PAC SOLUTIONS LLC	74
PARAMOUNT INDUSTRIES INC.	50
PARROCO PRODUCTIONS	88
POLARTHERM OY	95
PROFESSIONAL SOLUTIONS DELIVERED	43
QSACK & ASSOCIATES, INC.	34
QUADELTA, INC.	62
QUANTUM RESEARCH INTERNATIONAL	89
RABABY & ASSOCIATES	19
RCT SYSTEMS INC.	63
RNB TECHNOLOGIES, INC.	56
S&K TECHNOLOGIES, INC.	12
SAAB BARRACUDA LLC	201
SECHAN ELECTRONICS, INC.	90
SHARON CONTI	37
SILVER BULLET SOLUTIONS, INC.	75
SIMVENTIONS	64
SOLIDICA, INC.	46
SPOTTERRF	14
STRATOM, INC.	15
STRIKE GROUP LLC	55
STUDIO 14B	20
SYNEXXUS, INC.	76
SYNTONICS, LLC	30
T&W OPERATIONS, INC.	13
TACTICAL MICRO	25
TATITLEK CORPORATION	1
TECMOTIV (U.S.A.), INC.	44
THE CENTECH GROUP, INC.	200
THE PROMETHEUS COMPANY	65
THOMAS ASSOCIATES INC.	35
THOR POWER CORPORATION	31
TKH SECURITY-USA	5
TRX SYSTEMS, INC.	68
UEC ELECTRONICS, LLC	77
UNANET TECHNOLOGIES	104
VAN CLEVE AND ASSOCIATES	38
WEB BUSINESS SOLUTIONS, INC.	98
WESTWIND TECHNOLOGIES, INC.	45
WOLF CREEK FABRICATION SERVICES, INC.	26
WORKING WARRIORS, A POWERBAND COMPANY	99
ZOOM INC	105

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1	TATITLEK CORPORATION
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4	GLOBAL SUPPLY SOLUTIONS, LLC
5	TKH SECURITY-USA
6	KRISTIN MCINERNEY
7	MANTARO PRODUCT DEVELOPMENT SERVICES
8	DULLES CASE CENTER, LLC
9	BCDS INC.
10	LAW ENFORCEMENT ASSOCIATES, INC.
11	KEYSTONE FIRE PROTECTION CO.
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30	SYNTONICS, LLC
31	THOR POWER CORPORATION
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53	LIND ELECTRONICS, INC.
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104	UNANET TECHNOLOGIES
105	ZOOM INC
200	THE CENTECH GROUP, INC.
201	SAAB BARRACUDA LLC

# TABLE TOP EXHIBITS FLOOR PLAN

TO LUNCH



101 102

99 100

73 74 75 76 77 78 79 80 81 82 83 84

46 47 48 49 50 51 52 53 54 55 56 57

18

15 16 17

103 104 105 106 107 108 109 110 111 112 113

98 97 96 95 94 93 92 91 90 89 88

74 75 76 77 78 79 80 81 82 83 84

70 69 68 67 66 65 64 63 62 61 60

47 48 49 50 51 52 53 54 55 56 57

43 42 41 40 39 38 37 36 35 34 33

19 20 21 22 23 24 25 26 27 28 29

14 13 12 11 10 9 8 7 6 5 4

87 86 85

59 58

32 31 30

3 2 1



200



201

TO REGISTRATION/CONFERENCE SESSIONS





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## THANK YOU TO OUR LARGE COMPANY TABLE TOP SPONSORS



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L-3 Command & Control Systems and Software (C2S2) provides systems and software engineering and integration, software development, sustainment and modernization, training, field support services, and logistics capabilities for military and federal use.

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- Acquisition and logistics experts
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For more information on how we partner with small businesses, please contact Donna Payton at 703.445.0840 or via email at [donna.payton@L-3com.com](mailto:donna.payton@L-3com.com).



**BETWEEN A VISION AND AN OUTCOME,  
THERE IS ONE IMPORTANT WORD: HOW.**

We take our commitment to the community seriously. Without support for small businesses, communities would not be able to develop economically. Helping small businesses thrive is all a question of How. And it is the How that makes all the difference

[lockheedmartin.com/how](http://lockheedmartin.com/how)

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*We never forget who we're working for®*

# Available Now on Existing Contracts

## IECU

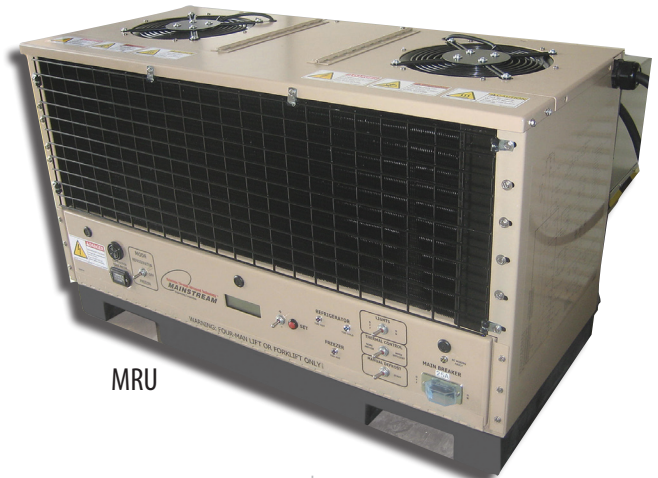
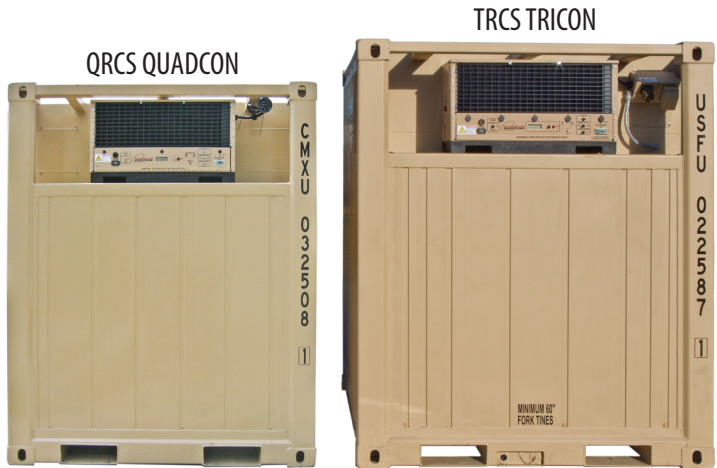
Improved Environmental Control Units



<b>9K/115VAC</b>	<b>NSN 4120015927940</b>
<b>18K/230VAC</b>	<b>NSN 4120015927977</b>
<b>18K/208VAC</b>	<b>NSN 4120015927987</b>
<b>36K/208VAC</b>	<b>NSN 4120015927949</b>

## TRCS/QRCS

Tricon or Quadcon Refrigerated Container Systems



<b>TRCS Type I</b>	<b>NSN 8145-01-598-4828</b>
<b>TRCS Type III</b>	<b>NSN 8145-01-598-4829</b>
<b>QRCS</b>	<b>W911QY-07-D-0031</b>

<b>7K/115VAC</b>	<b>MRU-TQ1-404</b>
<b>9K/208VAC</b>	<b>MRU-TQ3-404</b>



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For Further Inquiries: 200 Yellow Place • Rockledge, Florida 32955 • 321-631-3550





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CONFERENCE AT:**

<http://www.dtic.mil/ndia/2011MCSC/2011MCSC.html>

