

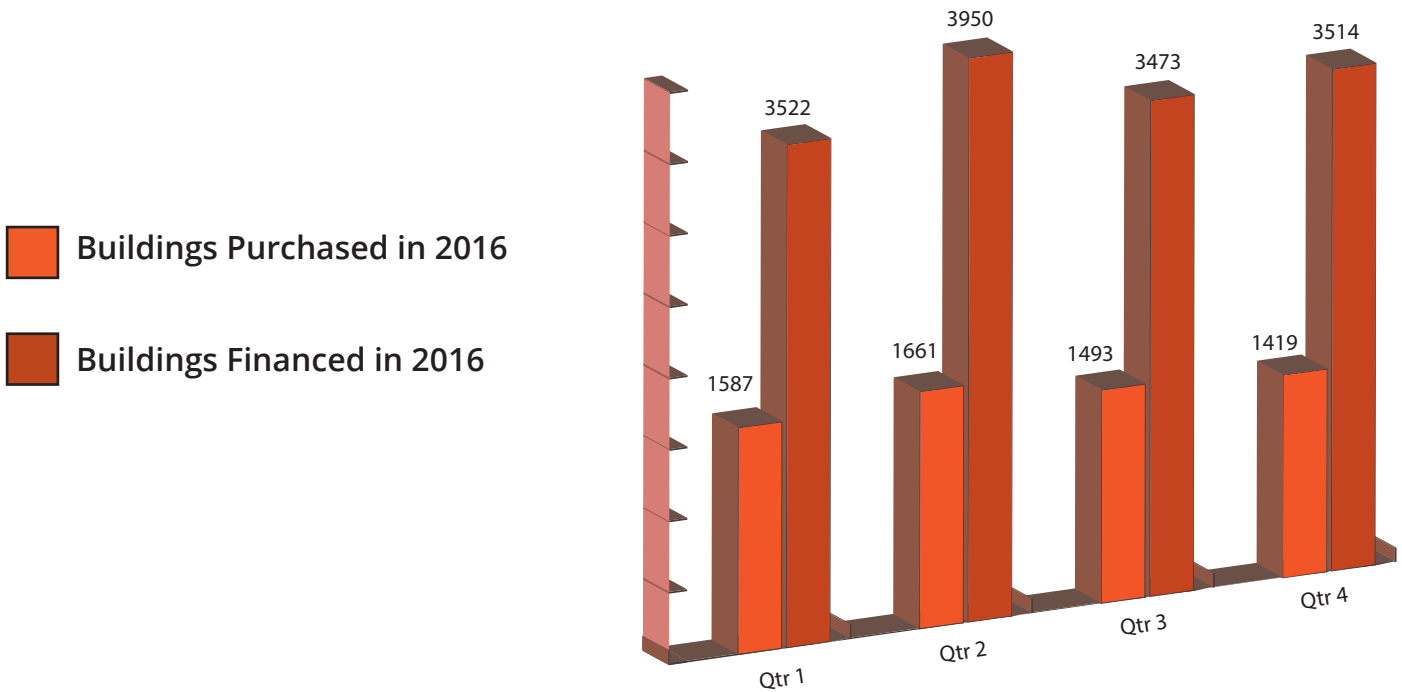
PULSE OF THE 2016 Market

Real time Market Statistics for the
Commercial Real Estate and Financing industry

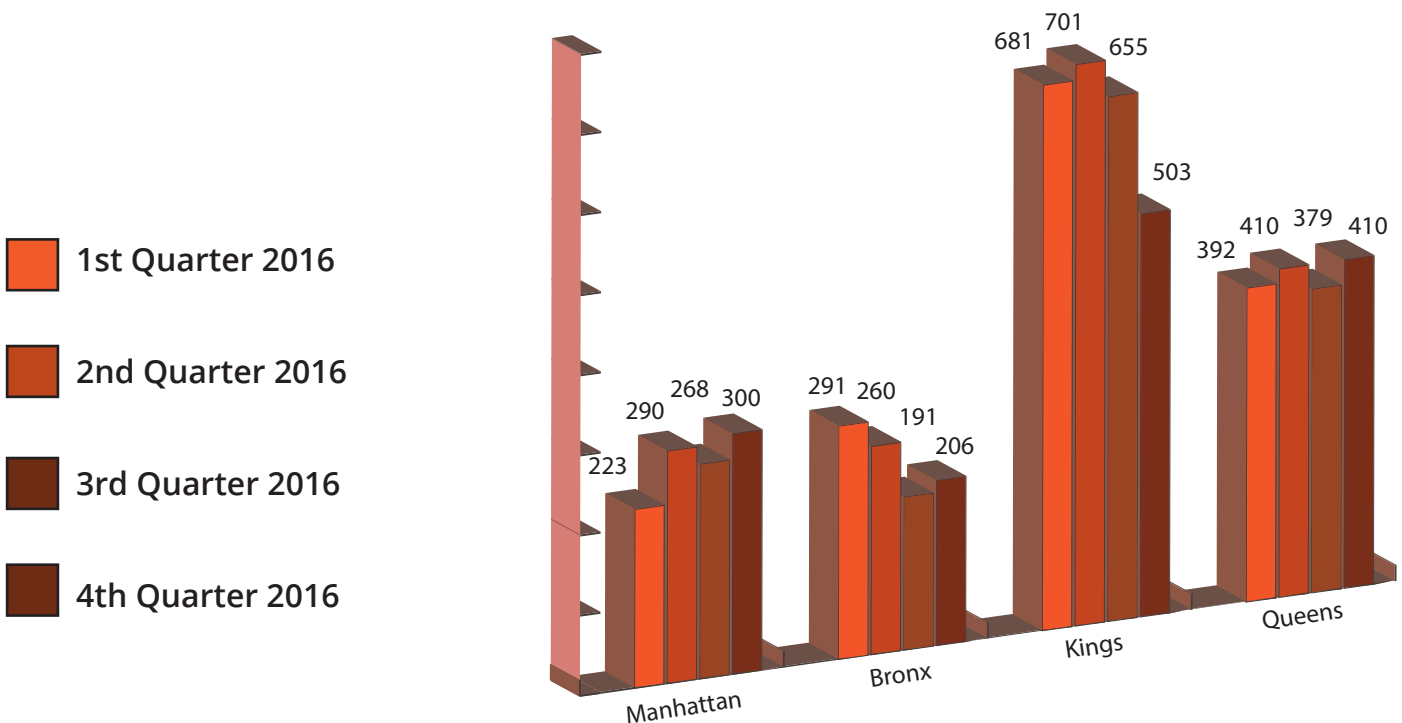
Quarter to Quarter Comparisons

Q1 (Jan 1 - Mar 31) Q2 (Apr 1 - Jun 30)
Q3 (Jul 1 - Sep 30) Q4 (Oct 1 - Dec 31)

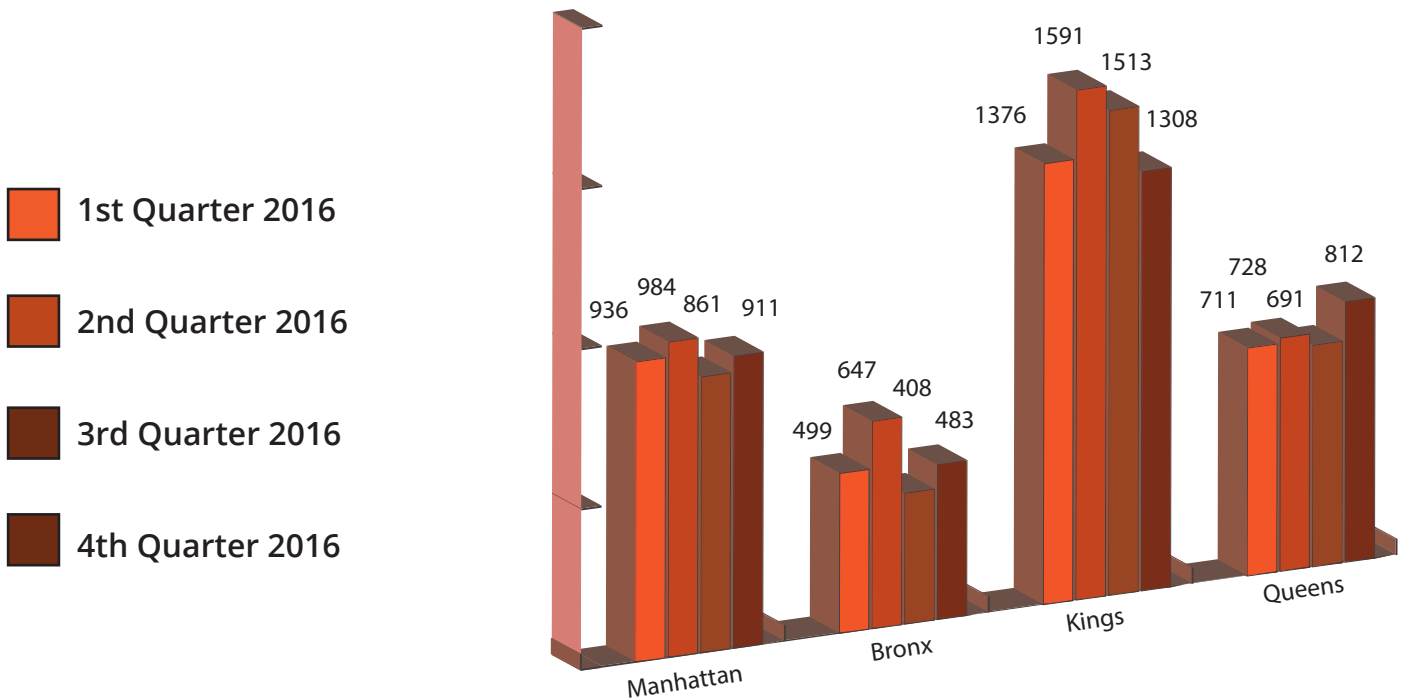
SALES VS. FINANCING TOTALS



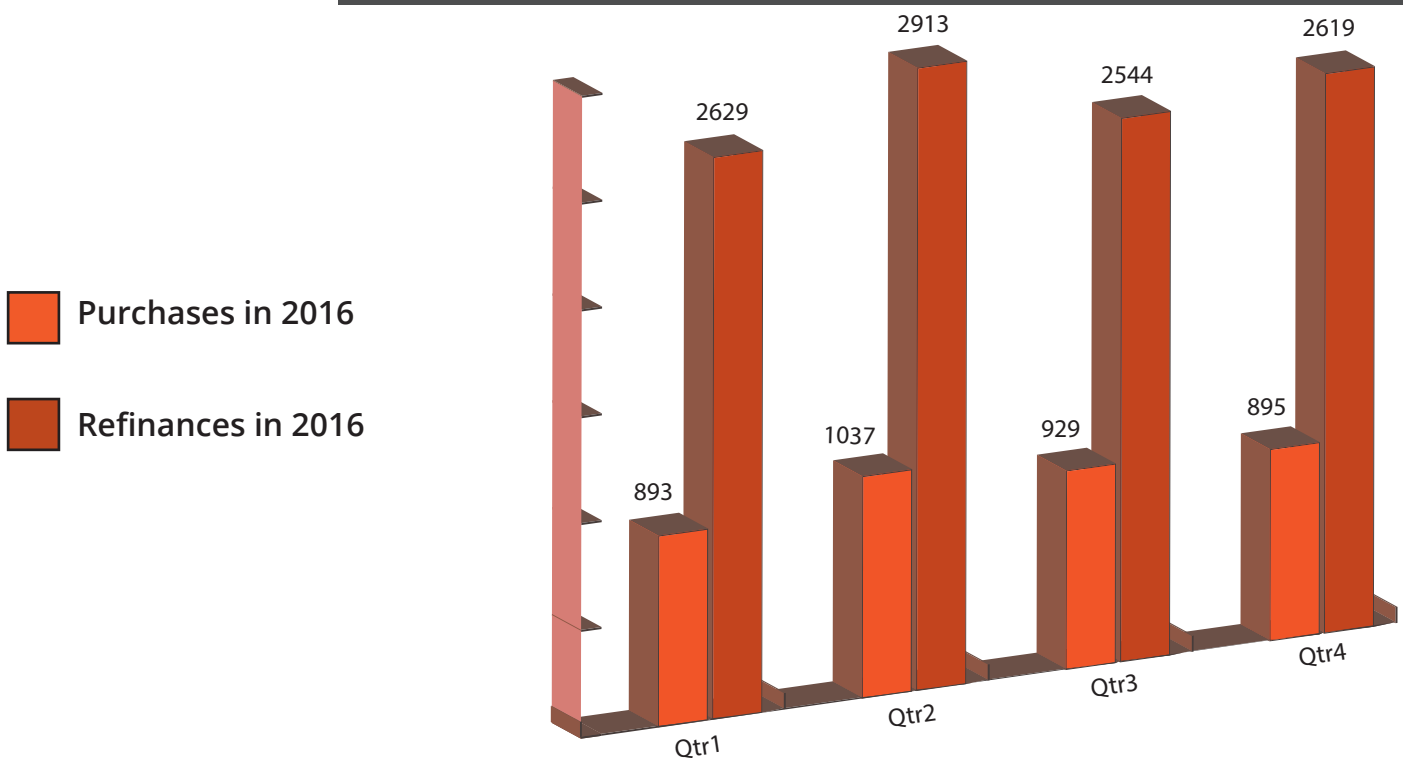
SALES BY BOROUGH



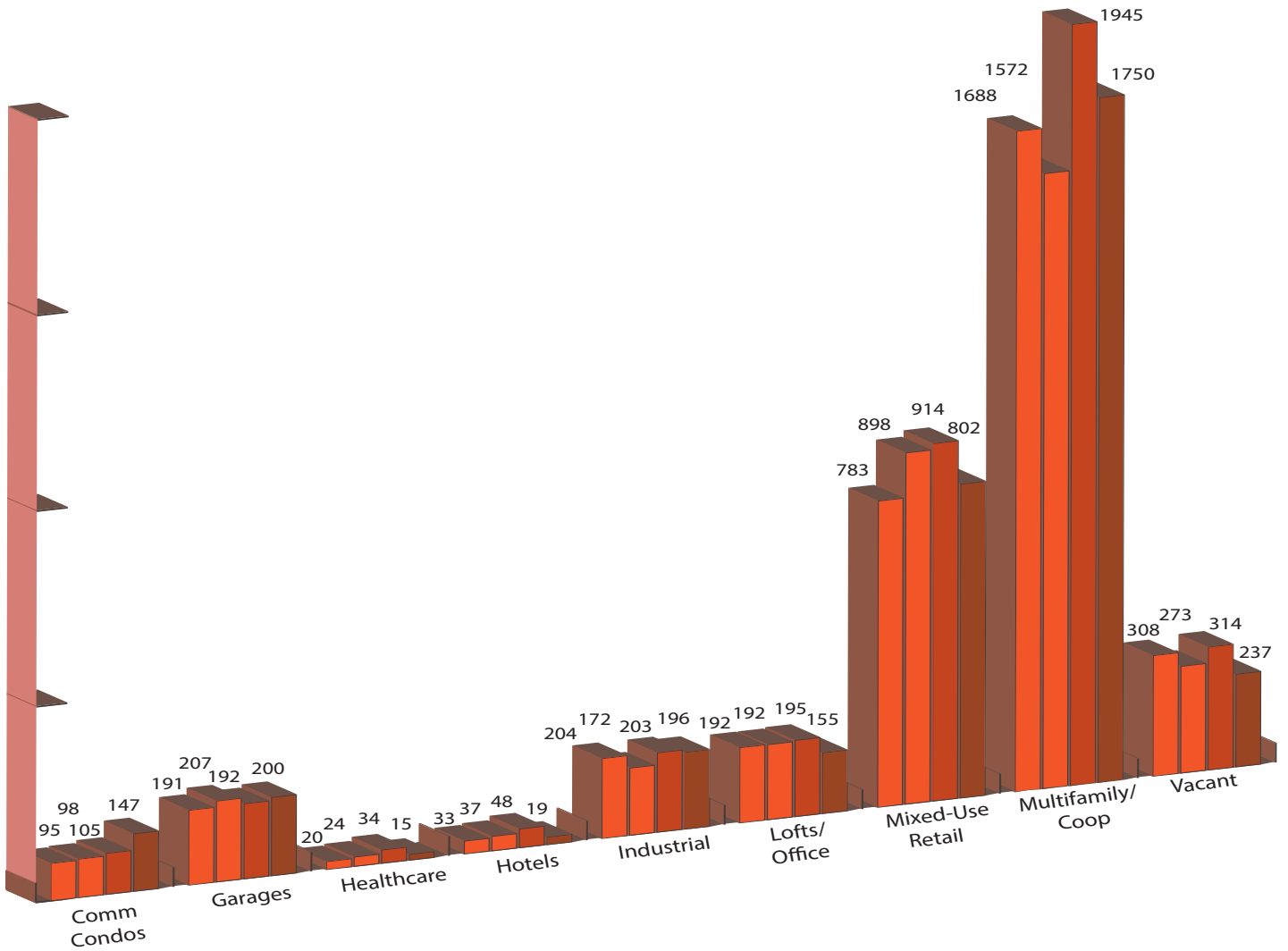
FINANCING BY BOROUGH



PURCHASES VS. REFINANCES

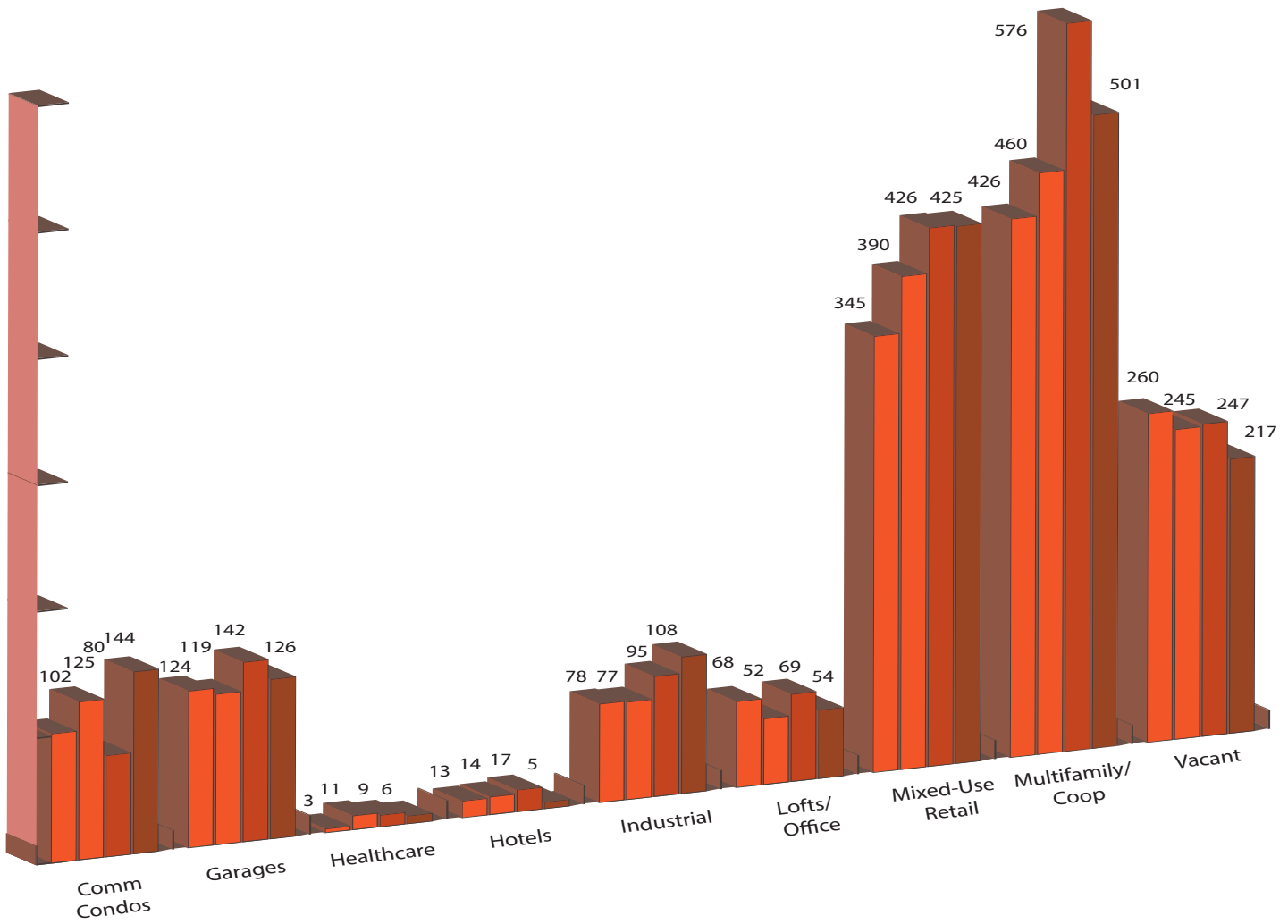


FINANCING BY PROPERTY TYPE



- 1st Quarter 2016
- 2nd Quarter 2016
- 3rd Quarter 2016
- 4th Quarter 2016

PURCHASES BY PROPERTY TYPE



- 1st Quarter 2016
- 2nd Quarter 2016
- 3rd Quarter 2016
- 4th Quarter 2016

TOP 10 LENDERS: ANNUAL

LENDER	# DEALS
JP MORGAN CHASE	1213
SIGNATURE BANK	1172
NEW YORK COMMUNITY BANK	603
CAPITAL ONE	389
DIME COMMUNITY BANK	382
INVESTORS BANK	376
FLUSHING BANK	373
WELLS FARGO	278
ASTORIA BANK	225
BANK UNITED	205

1ST QUARTER 2016	LENDER	# DEALS
	SIGNATURE BANK	328
	JP MORGAN CHASE	280
	NEW YORK COMMUNITY BANK	182
	WELLS FARGO	105
	FLUSHING BANK	104
	DIME COMMUNITY BANK	94
	INVESTORS BANK	90
	CAPITAL ONE	80
	ASTORIA BANK	76
	BANK UNITED	60

2ND QUARTER 2016	LENDER	# DEALS
	JP MORGAN CHASE	355
	SIGNATURE BANK	298
	NEW YORK COMMUNITY BANK	172
	INVESTORS BANK	126
	CAPITAL ONE	108
	DIME COMMUNITY BANK	91
	FLUSHING BANK	80
	BANK UNITED	73
	BANCO POPULAR	67
	ASTORIA BANK	64

3RD QUARTER 2016	LENDER	# DEALS
	NEW YORK COMMUNITY BANK	283
	SIGNATURE BANK	252
	JP MORGAN CHASE	185
	CAPITAL ONE	121
	CUSTOMERS BANK	112
	ASTORIA BANK	101
	DIME COMMUNITY BANK	100
	FLUSHING BANK	99
	INVESTORS BANK	98
	M & T	71

4TH QUARTER 2016	LENDER	# DEALS
	SIGNATURE BANK	280
	JP MORGAN CHASE	260
	NEW YORK COMMUNITY BANK	129
	CAPITAL ONE	102
	DIME COMMUNITY BANK	97
	FLUSHING BANK	90
	INVESTORS BANK	67
	FIRST REPUBLIC BANK	55
	WELLS FARGO	54
	VALLEY NATIONAL BANK	52

MOST ACTIVE NEIGHBORHOODS: FINANCING

	1ST QUARTER 2016		2ND QUARTER 2016		3RD QUARTER 2016		4TH QUARTER 2016	
	NEIGHBORHOOD	DEALS	NEIGHBORHOOD	DEALS	NEIGHBORHOOD	DEALS	NEIGHBORHOOD	DEALS
MANHATTAN	Harlem	194	Harlem	129	Upper West Side	111	East Harlem	117
	Upper East Side	97	Upper East Side	123	Midtown	100	Midtown	108
	Upper West Side	88	Upper West Side	92	Upper East Side	94	Upper East Side	94
	Financial District	60	Midtown	79	Harlem	89	Harlem	85
	Midtown	52	Chelsea	68	Hell's Kitchen	59	Upper West Side	75
	East Harlem	50	Washington Heights	63	Washington Heights	54	Chelsea	71
	East Village	45	East Village	60	East Village	54	Washington Heights	64
	Chelsea	45	West Village	50	Chelsea	47	Inwood	58
	Washington Heights	44	Hell's Kitchen	48	SoHo	34	East Village	35
	West Village	38	East Harlem	37	East Harlem	28	West Village	31

BROOKLYN	Williamsburg	146	Bedford-Stuyvesant	222	Williamsburg	161	Williamsburg	131
	Bushwick	130	Williamsburg	145	Bedford-Stuyvesant	159	Bedford-Stuyvesant	130
	Crown Heights	128	Crown Heights	130	Bushwick	125	Bushwick	120
	Bedford-Stuyvesant	117	Bushwick	120	Crown Heights	107	Crown Heights	111
	East Flatbush	63	East New York	109	Sunset Park	64	East Flatbush	58
	East New York	57	Flatbush	80	East Flatbush	60	Sunset Park	54
	Sheepshead Bay	50	Borough Park	72	Sheepshead Bay	55	Flatbush	52
	Greenpoint	50	Greenpoint	59	Greenpoint	54	Borough Park	47
	Sunset Park	48	East Flatbush	58	Flatbush	52	Greenpoint	46
	Borough Park	43	Sunset Park	50	East New York	50	East New York	40

QUEENS	Long Island City	63	Flushing	68	Long Island City	55	Astoria	76
	Flushing	61	Ridgewood	66	Flushing	69	Jamaica	71
	Astoria	54	Long Island City	64	Astoria	76	Flushing	69
	Jamaica	54	Astoria	61	Ridgewood	53	Long Island City	55
	Ridgewood	51	Richmond Hill	41	Jackson Heights	31	Ridgewood	53
	Jackson Heights	46	Jamaica	38	Richmond Hill	30	Jackson Heights	31
	Elmhurst	28	Jackson Heights	33	Jamaica	71	Richmond Hill	30
	Ditmars Steinway	21	Ditmars Steinway	29	Sunnyside	25	Elmhurst	30
	Sunnyside	20	Sunnyside	24	Forest Hills	23	College Point	28
	Richmond Hill	19	Rego Park	22	Elmhurst	30	Woodside	26

BRONX	Fordham	51	Fordham	60	Fordham	48	Fordham	39
	Belmont	39	Norwood	41	Longwood	24	Mott Haven	32
	Longwood	31	Longwood	34	Norwood	22	Norwood	29
	Kingsbridge	28	Wakefield	33	Kingsbridge	20	Wakefield	24
	Morrisania	27	Morris Heights	32	Concourse Village	19	Concourse Village	22
	Mott Haven	23	Belmont	26	Belmont	17	Longwood	22
	Norwood	22	Soundview	25	University Heights	16	Belmont	21
	Wakefield	21	Morrisania	24	Mott Haven	14	Soundview	19
	Westchester Square	20	Concourse Village	23	Highbridge	13	Kingsbridge	19
	University Heights	19	Westchester Square	23	Soundview	13	Hunts Point	16

MOST ACTIVE NEIGHBORHOODS: SALES

	1ST QUARTER 2016		2ND QUARTER 2016		3RD QUARTER 2016		4TH QUARTER 2016	
	NEIGHBORHOOD	DEALS	NEIGHBORHOOD	DEALS	NEIGHBORHOOD	DEALS	NEIGHBORHOOD	DEALS
MANHATTAN	Harlem	37	Harlem	62	Harlem	39	East Harlem	93
	Midtown	24	Midtown	33	Hell's Kitchen	33	Washington Heights	26
	Upper West Side	22	Chelsea	26	Upper East Side	30	Midtown	23
	Upper East Side	16	Upper West Side	24	Nolita	19	Harlem	23
	East Harlem	15	Washington Heights	21	Upper West Side	19	Chelsea	22
	Washington Heights	14	Upper East Side	20	Chelsea	18	Inwood	19
	Hell's Kitchen	14	East Village	19	East Village	17	Upper East Side	15
	Kips Bay	10	East Harlem	15	Midtown	15	Upper West Side	10
	Financial District	8	Hell's Kitchen	13	Washington Heights	15	Hell's Kitchen	10
	West Village	8	Lower East Side	9	East Harlem	12	East Village	9
	East Village	8						
BROOKLYN	Brooklyn Heights	88	Bedford-Stuyvesant	90	Bedford-Stuyvesant	72	Bedford-Stuyvesant	39
	Bushwick	58	East New York	77	Williamsburg	56	Bushwick	33
	Bedford-Stuyvesant	55	Crown Heights	54	Bushwick	51	East Flatbush	32
	Crown Heights	52	Bushwick	49	East New York	40	Williamsburg	30
	Williamsburg	47	Williamsburg	44	East Flatbush	37	East New York	28
	East Flatbush	36	Sheepshead Bay	26	Sunset Park	35	Crown Heights	27
	East New York	31	Sunset Park	25	Crown Heights	31	Borough Park	21
	Brownsville	26	Borough Park	24	Borough Park	27	Flatbush	21
	Sheepshead Bay	25	East Flatbush	23	Sheepshead Bay	25	Cypress Hills	20
	Greenpoint	24	Brownsville	21	Brownsville	22	Sunset Park	19
QUEENS	Far Rockaway	43	Flushing	43	Jamaica	35	Flushing	42
	Flushing	41	Jamaica	42	Flushing	31	Astoria	31
	Jamaica	31	Long Island City	35	Long Island City	26	Long Island City	28
	Long Island City	30	Ridgewood	35	Richmond Hill	21	Far Rockaway	27
	Ridgewood	20	Richmond Hill	25	College Point	19	Jamaica	25
	Ozone Park	18	Jackson Heights	20	Astoria	17	Ridgewood	21
	Elmhurst	16	Astoria	16	Ozone Park	14	Maspeth	20
	Ditmars Steinway	14	Ozone Park	13	Jackson Heights	14	Richmond Hill	16
	Richmond Hill	13	Queens Village	13	Corona	13	Woodside	14
	Astoria	12	Maspeth	12	Elmhurst	13	College Point	11
						Ozone Park	11	
BRONX	Fordham	31	Wakefield	22	Longwood	12	Mott Haven	14
	Westchester Square	24	Mott Haven	15	Concourse Village	12	Kingsbridge	12
	Longwood	23	Mount Eden	15	Wakefield	11	Longwood	12
	Mott Haven	21	Fordham	14	Fordham	11	Fordham	11
	Belmont	19	Melrose	13	Parkchester	10	Williamsbridge	11
	Williamsbridge	14	Norwood	13	Westchester Square	8	Tremont	10
	Morrisania	14	Williamsbridge	11	Kingsbridge	8	Wakefield	10
	University Heights	13	University Heights	10	Belmont	8	Norwood	9
	Wakefield	12	Longwood	10	Allerton	7	Eastchester	9
	Clason Point	11	Tremont	9	West Farms	6	Concourse Village	8

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