



Q1 2021 Financial Results

April 26, 2021



Legal Notices

Forward-Looking Statements

This presentation and the oral remarks made in connection herewith may contain certain forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 regarding Axalta and its subsidiaries including our outlook, which includes net sales growth, currency effects, acquisition or divestment impacts, Adjusted EBIT, Adjusted diluted EPS, Adjusted EBITDA, interest expense, income tax rate, as adjusted, free cash flow, capital expenditures, depreciation and amortization and diluted shares outstanding, the effects of COVID-19 on Axalta's business and financial results and the timing or amount of any future share repurchases. Axalta has identified some of these forward-looking statements with words such as "anticipates," "believes," "expects," "estimates," "is likely," "outlook," "projects," "forecasts," "may," "will," "should," "plans" and "intends" and the negative of these words or other comparable or similar terminology. All of these statements are based on management's expectations as well as estimates and assumptions prepared by management that, although they believe to be reasonable, are inherently uncertain. These statements involve risks and uncertainties, including, but not limited to, economic, competitive, governmental and technological factors outside of Axalta's control, including the effects of COVID-19, that may cause its business, industry, strategy, financing activities or actual results to differ materially. The impact and duration of COVID-19 on our business and operations is uncertain. Factors that will influence the impact on our business and operations include the duration and extent of COVID-19, the extent of imposed or recommended containment and mitigation measures, and the general economic consequences of COVID-19. More information on potential factors that could affect Axalta's financial results is available in "Forward-Looking Statements," "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" within Axalta's most recent Annual Report on Form 10-K, and in other documents that we have filed with, or furnished to, the U.S. Securities and Exchange Commission, including our Quarterly Report on Form 10-Q for the quarter ended March 31, 2021. Axalta undertakes no obligation to update or revise any of the forward-looking statements contained herein, whether as a result of new information, future events or otherwise.

Non-GAAP Financial Measures

The historical financial information included in this presentation includes financial information that is not presented in accordance with generally accepted accounting principles in the United States ("GAAP"), including constant currency net sales growth, income tax rate, as adjusted, EBIT, Adjusted EBIT, EBITDA, Adjusted EBITDA, Adjusted diluted EPS, free cash flow, net debt, Adjusted net income and Adjusted EBITDA to interest expense coverage ratio. Management uses these non-GAAP financial measures in the analysis of our financial and operating performance because they assist in the evaluation of underlying trends in our business. Adjusted EBITDA, Adjusted EBIT and Adjusted diluted EPS consist of EBITDA, EBIT and Diluted EPS, respectively, adjusted for (i) certain non-cash items included within net income, (ii) certain items Axalta does not believe are indicative of ongoing operating performance or (iii) certain nonrecurring, unusual or infrequent items that have not occurred within the last two years or we believe are not reasonably likely to recur within the next two years. We believe that making such adjustments provides investors meaningful information to understand our operating results and ability to analyze financial and business trends on a period-to-period basis. Adjusted net income shows the adjusted value of net income (loss) attributable to controlling interests after removing the items that are determined by management to be items that we do not consider indicative of our ongoing operating performance or unusual or nonrecurring in nature. Our use of the terms constant currency net sales growth, income tax rate, as adjusted, EBIT, Adjusted EBIT, EBITDA, Adjusted EBITDA, Adjusted diluted EPS, free cash flow, net debt, Adjusted net income and Adjusted EBITDA to interest expense coverage ratio may differ from that of others in our industry. Constant currency net sales growth, income tax rate, as adjusted, EBIT, Adjusted EBIT, EBITDA, Adjusted EBITDA, Adjusted diluted EPS, free cash flow, net debt, Adjusted net income and Adjusted EBITDA to interest expense coverage ratio should not be considered as alternatives to net sales, net income (loss), income (loss) before operations or any other performance measures derived in accordance with GAAP as measures of operating performance or operating cash flows or as measures of liquidity. Constant currency net sales growth, income tax rate, as adjusted, EBIT, Adjusted EBIT, EBITDA, Adjusted EBITDA, Adjusted diluted EPS, free cash flow, net debt, Adjusted net income and Adjusted EBITDA to interest expense coverage ratio have important limitations as analytical tools and should be considered in conjunction with, and not as substitutes for, our results as reported under GAAP. This presentation includes a reconciliation of certain non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP. Axalta does not provide a reconciliation for non-GAAP estimates for constant currency net sales growth, Adjusted EBIT, Adjusted EBITDA, Adjusted diluted EPS, income tax rate, as adjusted, or free cash flow on a forward-looking basis because the information necessary to calculate a meaningful or accurate estimation of reconciling items is not available without unreasonable effort. For example, such reconciling items include the impact of foreign currency exchange gains or losses, gains or losses that are unusual or nonrecurring in nature, as well as discrete taxable events. We cannot estimate or project these items and they may have a substantial and unpredictable impact on our US GAAP results.

Constant Currency

Constant currency or ex-FX percentages are calculated by excluding the impact the change in average exchange rates between the current and comparable period by currency denomination exposure of the comparable period amount.

Organic Growth

Organic growth or ex-M&A percentages are calculated by excluding the impact of recent acquisitions and divestitures.

Segment Financial Measures

The primary measure of segment operating performance is Adjusted EBIT, which is a key metric that is used by management to evaluate business performance in comparison to budgets, forecasts and prior year financial results, providing a measure that management believes reflects Axalta's core operating performance. As we do not measure segment operating performance based on net income, a reconciliation of this non-GAAP financial measure with the most directly comparable financial measure calculated in accordance with GAAP is not available.

Defined Terms

All capitalized terms contained within this presentation have been previously defined in our filings with the United States Securities and Exchange Commission.

Rounding

Due to rounding the tables presented may not foot.

Introduction and Q1 Financial Highlights

First Quarter 2021 Highlights

- Q1 2021 net sales increased 8.1% year-over-year to \$1,064 million with positive contributions from all end-markets
- Income from operations of \$53 million includes a significant operating charge; Adjusted EBIT increased 37.8% to \$183 million, a record for first quarter results
- Diluted EPS of \$0.06 versus \$0.22 in Q1 2020; Adjusted diluted EPS of \$0.50 versus \$0.31 in Q1 2020
- Cash flow from operations of \$40 million in Q1 2021; free cash flow of \$11 million
- Acquired Anhui Shengran Insulating Materials Co. Ltd., a Chinese producer of wire enamels for electric motors on April 1, 2021
- Repurchased \$64 million of stock during Q1 2021 at an average price of \$27.94

Q1 Business Conditions and Cost Structure

- Strong economic market conditions across the majority of end-markets; excellent first quarter adjusted profit despite volume headwinds related to semiconductor chip shortage, supply constraints due to severe weather in the U.S., and the persistence of pandemic-related demand impacts in Refinish
- Raw material inflation impacts relatively neutral impact during Q1, expected to ramp in Q2 and FY. Q1 benefited from carryover of cost savings from 2020 slightly ahead of expectations

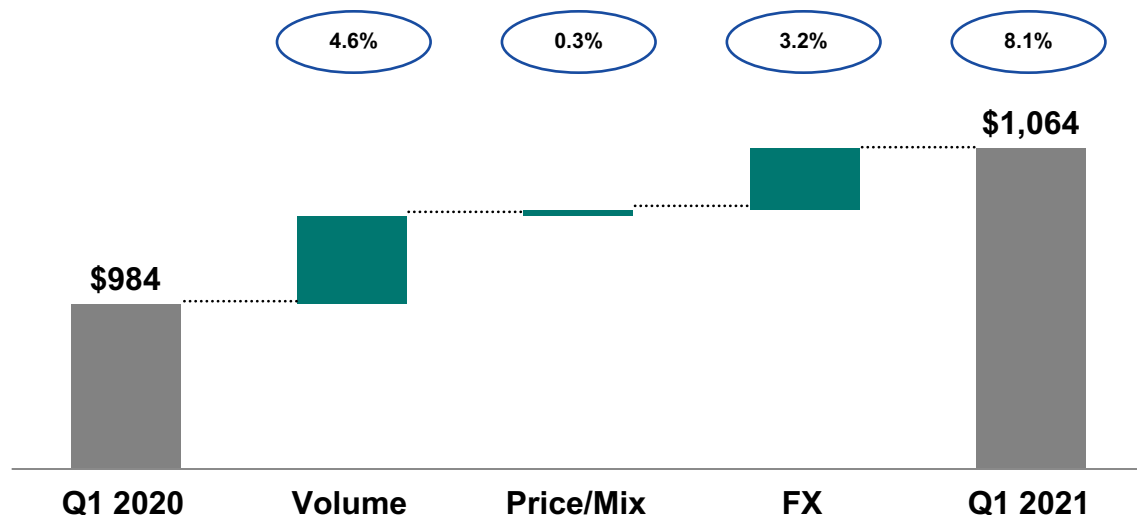


Q1 Consolidated Results

Financial Performance

(\$ in millions, except per share data)	Q1		% Change	
	2021	2020	Incl. F/X	Excl. F/X
Performance Coatings	707	648	9.2 %	5.0 %
Mobility Coatings	356	336	6.1 %	4.6 %
Net Sales	1,064	984	8.1 %	4.9 %
Income from ops	53	65	(19.2)%	
Adjusted EBIT	183	133	37.8 %	
<i>% margin</i>	17.2 %	13.5 %		
Diluted EPS	0.06	0.22	(72.7)%	
Adjusted EPS	0.50	0.31	61.3 %	

Net Sales Variance



Commentary

Net sales increased YOY from continued volume recovery; China lapping Q1 2020 COVID impacts

- Q1 net sales growth YOY across all end-markets; sequential growth versus Q4 2020 in Industrial and Commercial Vehicle despite seasonal headwinds
- YOY volume growth despite continued Refinish headwinds from COVID restrictions, semiconductor chip shortage, and U.S. severe weather supply chain effects
- Modest YOY product price-mix benefit driven by Light Vehicle; mix headwinds in Refinish and Industrial
- FX tailwinds driven by the Euro and Chinese Renminbi, partly offset by Brazilian Real

Impressive Adjusted EBIT for the first quarter

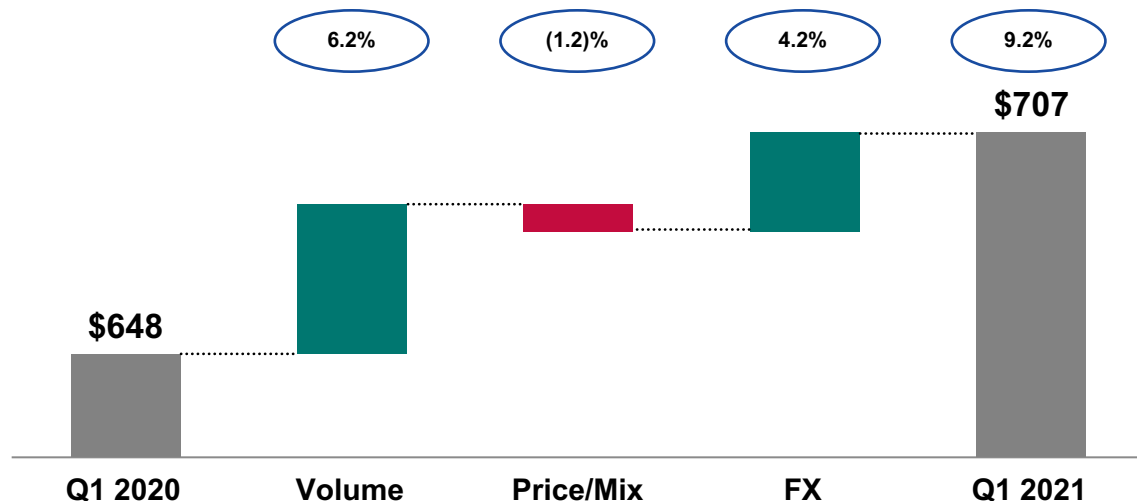
- Margin expansion of 370 bps driven by operating leverage from ongoing cost and productivity progress, improved sales volumes, and modest price-mix benefits

Q1 Performance Coatings Results

Financial Performance

(\$ in millions)	Q1		% Change	
	2021	2020	Incl. F/X	Excl. F/X
Refinish	399	368	8.5 %	3.7 %
Industrial	308	280	10.1 %	6.7 %
Net Sales	707	648	9.2 %	5.0 %
Adjusted EBIT	117	79	47.6 %	
% margin	16.6 %	12.3 %		

Net Sales Variance



Commentary

Stronger net sales driven by both Refinish and Industrial volume improvement

- YOY volume growth driven by continued Industrial strength across most global markets, recovery in Refinish notably in China versus prior year pandemic effects, partly tempered by U.S. severe weather supply chain impacts and ongoing pandemic restrictions
- Modest price-mix headwinds in select Industrial businesses and mix in Refinish
- FX tailwinds driven by the Euro and Chinese Renminbi, partly offset by Brazilian Real

Improved Adjusted EBIT and margins

- Continued cost productivity benefits and volume recovery drove impressive 430 bps Adjusted EBIT margin improvement with solid contribution from both end-markets

Performance Coatings Demand Environment

Refinish

- The refinish market in Q1 was variable but improved later in the period, particularly in North America
- Traffic indicators improving from bottom in January:
 - U.S. miles driven down ~7%, body shop activity down ~12%; insurance claims continue to lag
 - U.S. data showed solid sequential monthly recovery into April which may be first month of near-normal traffic since Q1 2020
 - Europe miles driven down ~15% in March, recovering in sequential months after a dip in January; body shop activity also recovered through March but dipping in April aligned with extended COVID restrictions
 - Latin America miles driven in Brazil slipped in Q1 with higher case count and restrictions; Mexico still ~10% below normal
 - For Asia, most countries have seen traffic above pre-COVID traffic levels since Q4 and stable during Q1

Industrial

- Broad-based global industrial demand recovery; notable growth from Energy Solutions, Powder, and General Industrial
- Strong market backdrop with support from U.S. home building and remodeling, global automotive demand, and broader industrial recovery across sectors

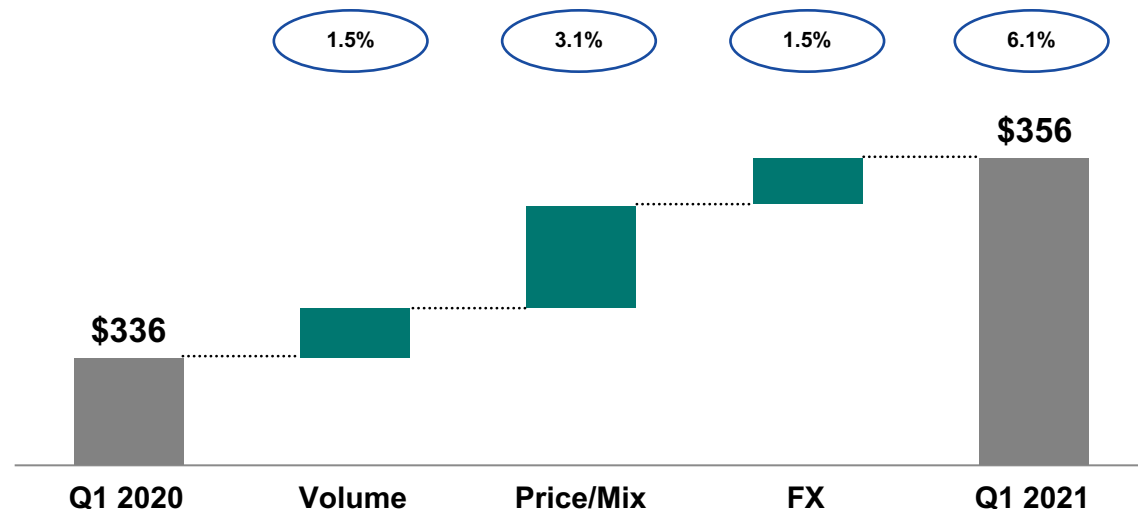


Q1 Mobility Coatings Results

Financial Performance

(\$ in millions)	Q1		% Change	
	2021	2020	Incl. F/X	Excl. F/X
Light Vehicle	279	260	7.2 %	5.4 %
Commercial Vehicle	77	76	2.2 %	2.1 %
Net Sales	356	336	6.1 %	4.6 %
Adjusted EBIT	39	26	51.9 %	
% margin	11.0 %	7.7 %		

Net Sales Variance



Commentary

Net sales growth driven by improved price-mix, low single digit volume growth, and FX benefit

- Volume improvement driven by recovery in China Light Vehicle and growth in North America Commercial Vehicle; semiconductor chip shortage hindered further upside for net sales
- Positive price-mix contribution principally from Light Vehicle
- Modest FX tailwinds driven by the Euro and Chinese Renminbi, partly offset by the Brazilian Real

Adjusted EBIT and margin expansion

- Margin improvement of 330 bps, which excludes impacts of the operational matter, driven by solid net sales improvement inclusive of positive price-mix benefit, coupled with ongoing structural cost and productivity progress

Mobility Coatings Demand Environment

Light Vehicle

- LV market recovery continued in Q1 globally with solid retail demand, though the semiconductor chip shortage has delayed ~2 million production units globally from 1H 2021 with much expected to be made up in 2H 2021
- U.S. auto retail sales of 17.7 million units in March showed acceleration in demand and the strongest month since pre-pandemic period
- Global LV production increased 14.0% YOY in Q1; forecasts call for 57.8% growth for Q2 and a 11.9% increase for FY 2021 (revised down from 13.4% in February due to the chip shortage)
- Axalta net sales largely aligned to Q1 production trends, outpacing the market in EMEA, Latin America, and Asia Pacific, but slightly lower in North America



Commercial Vehicle

- The global truck market continues to recover with strong demand most notably in North America
- Global CV production excluding China increased 5.6% YOY in Q1; forecasts call for continued recovery with 79.5% and 22.6% increases for Q2 and FY 2021, respectively
- Non-truck CV markets remain strong led by North America including recreational vehicles, power sports, and truck body builders. Global bus production remains weak



Debt and Liquidity Summary

Capitalization

(\$ in millions)	Interest	@ 3/31/2021	Maturity
Cash and Cash Equivalents		\$ 1,267	
Debt:			
Revolver (\$400 million capacity) ⁽¹⁾	Variable	—	2024
First Lien Term Loan (USD)	Variable	2,042	2024
Total Senior Secured Debt		\$ 2,042	
Senior Unsecured Notes (EUR) ⁽²⁾	Fixed	523	2025
Senior Unsecured Notes (USD)	Fixed	493	2027
Senior Unsecured Notes (USD)	Fixed	689	2029
Finance Leases		64	
Other Borrowings		49	
Total Debt		\$ 3,860	
Total Net Debt ⁽³⁾		\$ 2,593	
LTM Adjusted EBITDA		806	
Total Net Leverage ⁽⁴⁾		3.2x	
Interest Coverage Ratio ⁽⁵⁾		5.5x	

(1) \$366 million available on our undrawn revolver net of letters of credit

(2) Assumes exchange rate of \$1.1747 USD/Euro

(3) Total Net Debt = Total Debt minus Cash and Cash Equivalents

(4) Total Net Leverage = Total Net Debt / LTM Adjusted EBITDA

(5) Interest Coverage Ratio = LTM Adjusted EBITDA / LTM Interest Expense

Commentary

- Net leverage of 3.2x at March 31, 2021 improved from 3.3x at December 31, 2020 driven by increased LTM Adjusted EBITDA
- Over \$1.6 billion in available liquidity at March 31, 2021
- Weighted average cost of debt of 3.08% at March 31, 2021


Financial Guidance Update

Full Year 2021 Guidance:

- Net Sales: ~+20-22%, including ~3% FX and ~1% M&A benefit
- Adjusted EBIT: \$715-755 million
- Adjusted Diluted EPS: \$1.95 - 2.10
- Interest Expense: ~\$136 million
- Tax Rate: ~21-22%
- Diluted Shares: ~234 million; assumes no additional share repurchases
- Free Cash Flow: \$455-495 million; including \$180 million capex; excludes impact from operational matter
- D&A: ~\$315 million; including \$103 million step-up D&A

Q2 2021 Guidance:

- Adjusted EBIT: ~23% of FY expected for Q2
- Raw material inflation expected to ramp up beginning in Q2
- Headwind from year-over-year lapping of temporary savings from 2020
- Semiconductor chip shortage impact on Light Vehicle to continue throughout Q2
- Constrained supply chain impact persists in early Q2 on Industrial volumes



Appendix

Full Year 2021 Assumptions

Macroeconomic Assumptions

- Global GDP growth of ~10.2% for Q2 2021 and ~5.3% for FY 2021
- Global industrial production growth of ~16.2% for Q2 2021 and ~6.8% for FY 2021
- Global auto build growth of ~57.8% for Q2 2021 and ~11.9% for FY 2021
- Global truck production increase of ~79.5% for Q2 and ~22.6 for FY 2021, excluding China
- Significant inflation for raw materials since December, though some easing possible beginning 2H 2021
- Higher raw material prices driven by increased downstream demand, strained global chemical supply chains, and winter storm Uri driven supply tightness and logistical bottlenecks

Currency Assumptions

Currency	2020 % Axalta Net Sales	2020 Average Rate	2021 Average Rate Assumption	USD % Impact of FX Rate Change
US\$ per Euro	~28%	1.14	1.21	6.1%
Chinese Yuan per US\$	~9%	6.90	6.43	6.8%
US\$ per British Pound	~3%	1.28	1.39	8.6%
Brazilian Real per US\$	~3%	5.15	5.32	(3.3%)
Mexican Peso per US\$	~2%	21.46	20.20	5.9%
US\$ per Canadian Dollar	~2%	0.75	0.79	5.3%
Indian Rupee per US\$	~1%	74.13	72.65	2.0%
Other	~53%	NA	NA	0.6%

Adjusted EBIT Reconciliation

(\$ in millions)	Q1 2021	Q1 2020
Income from operations	\$ 52.6	\$ 65.1
Other (income) expense, net	(0.4)	0.8
Total	\$ 53.0	\$ 64.3
A Debt extinguishment and refinancing related costs	—	2.4
B Termination benefits and other employee related costs	2.8	19.5
C Strategic review and retention costs	5.4	11.5
D Offering and transactional costs	0.2	0.1
E Impairment charges	—	0.5
F Pension special events	—	(1.2)
G Accelerated depreciation	0.6	8.1
H Operational matter	94.4	—
I Step-up depreciation and amortization	26.4	27.5
Adjusted EBIT	\$ 182.8	\$ 132.7
Segment Adjusted EBIT:		
Performance Coatings	\$ 117.2	\$ 79.4
Mobility Coatings	39.2	25.8
Total	\$ 156.4	\$ 105.2
I Step-up depreciation and amortization	26.4	27.5
Adjusted EBIT	\$ 182.8	\$ 132.7

Adjusted EBIT Reconciliation (cont'd)

- A** Represents expenses and associated changes to estimates related to the prepayment, restructuring, and refinancing of our indebtedness, which are not considered indicative of our ongoing operating performance.
- B** Represents expenses and associated changes to estimates related to employee termination benefits and other employee-related costs. Employee termination benefits are primarily associated with Axalta Way initiatives. These amounts are not considered indicative of our ongoing operating performance.
- C** Represents costs for legal, tax and other advisory fees pertaining to our review of strategic alternatives that was concluded in March 2020, as well as retention awards for certain employees which will be earned over a period of 18-24 months, ending September 2021. These amounts are not considered indicative of our ongoing performance.
- D** Represents acquisition and divestiture-related expenses, all of which are not considered indicative of our ongoing operating performance.
- E** Represents impairment charges, which are not considered indicative of our ongoing performance.
- F** Represents certain defined benefit pension costs associated with special events, including pension curtailments, settlements and special termination benefits, which we do not consider indicative of our ongoing operating performance.
- G** Represents incremental depreciation expense resulting from truncated useful lives of the assets impacted by our manufacturing footprint assessments, which we do not consider indicative of our ongoing operating performance.
- H** Represents expenses and probable liabilities associated with estimates related to an operational matter in the Mobility Coatings segment, which is not indicative to our ongoing operating performance.
- I** Represents the incremental step-up depreciation and amortization expense associated with the acquisition of DuPont Performance Coatings by Axalta. We believe this will assist investors in performing meaningful comparisons of past, present and future operating results and better highlight the results of our ongoing operating performance.

Adjusted Net Income Reconciliation

(\$ in millions, except per share data)		Q1 2021		Q1 2020	
	Net income	\$	15.7	\$	52.4
	Less: Net income attributable to noncontrolling interests		0.5		0.2
	Net income attributable to controlling interests	\$	15.2	\$	52.2
A	Debt extinguishment and refinancing related costs		—		2.4
B	Termination benefits and other employee related costs		2.8		19.5
C	Strategic review and retention costs		5.4		11.5
D	Offering and transactional costs		0.2		0.1
E	Impairment charges		—		0.5
F	Pension special events		—		(1.2)
G	Accelerated depreciation		0.6		8.1
H	Operational matter		94.4		—
I	Step-up depreciation and amortization		26.4		27.5
	Total adjustments	\$	129.8	\$	68.4
J	Income tax provision impacts		27.6		46.8
	Adjusted net income		117.4	\$	73.8
	Diluted adjusted net income per share	\$	0.50	\$	0.31
	Diluted weighted average shares outstanding		234.7		235.9

Adjusted Net Income Reconciliation (cont'd)

- A** Represents expenses and associated changes to estimates related to the prepayment, restructuring, and refinancing of our indebtedness, which are not considered indicative of our ongoing operating performance.
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- I** Represents the incremental step-up depreciation and amortization expense associated with the acquisition of DuPont Performance Coatings by Axalta. We believe this will assist investors in performing meaningful comparisons of past, present and future operating results and better highlight the results of our ongoing operating performance.
- J** The income tax impacts are determined using the applicable rates in the taxing jurisdictions in which expense or income occurred and includes both current and deferred income tax expense (benefit) based on the nature of the non-GAAP performance measure. Additionally, the income tax impact includes the removal of discrete income tax impacts within our effective tax rate which were expenses of \$1.7 million and benefits of \$33.9 million for the three months ended March 31, 2021 and 2020, respectively. The tax benefits for the three months ended March 31, 2020 include the removal of a significant one-time benefit associated with the recognition of a deferred tax asset related to an intra-entity transfer of certain intellectual property rights. The tax expenses for the three months ended March 31, 2021 include the deferred tax benefit ratably amortized into our adjusted income tax rate as the tax attribute is realized.

Free Cash Flow Reconciliation

(\$ in millions)		Q1 2021	Q1 2020
Cash provided by (used for) operating activities	\$	39.6	(0.8)
Purchase of property, plant and equipment		(31.8)	(22.7)
Interest proceeds on swaps designated as net investment hedges		3.5	3.7
Free cash flow	\$	11.3	(19.8)

Adjusted EBITDA Reconciliation

(\$ in millions)	LTM 3/31/2021	Q1 2021	Q1 2020	FY 2020
Net income	\$ 85.3	\$ 15.7	\$ 52.4	\$ 122.0
Interest expense, net	146.9	33.5	36.5	149.9
Provision (benefit) for income taxes	28.6	3.8	(24.6)	0.2
Depreciation and amortization	310.1	76.4	86.6	320.3
EBITDA	\$ 570.9	\$ 129.4	\$ 150.9	\$ 592.4
A Debt extinguishment and refinancing related costs	32.0	—	2.4	34.4
B Termination benefits and other employee related costs	58.2	2.8	19.5	74.9
C Strategic review and retention costs	24.6	5.4	11.5	30.7
D Offering and transactional costs	0.4	0.2	0.1	0.3
E Impairment charges	5.2	—	0.5	5.7
F Foreign exchange remeasurement losses	6.7	1.8	2.3	7.2
G Long-term employee benefit plan adjustments	0.8	(0.2)	(1.1)	(0.1)
H Stock-based compensation	13.6	3.6	5.1	15.1
I Dividends in respect of noncontrolling interest	(1.1)	(0.7)	(0.5)	(0.9)
J Operational matter	94.4	94.4	—	—
K Other adjustments	0.2	—	0.2	0.4
Total Adjustments	\$ 235.0	\$ 107.3	\$ 40.0	\$ 167.7
Adjusted EBITDA	\$ 805.9	236.7	190.9	\$ 760.1

Adjusted EBITDA Reconciliation (cont'd)

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- D** Represents acquisition and divestiture-related expenses, all of which are not considered indicative of our ongoing operating performance.
- E** Represents impairment charges, which are not considered indicative of our ongoing performance.
- F** Eliminates foreign exchange losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of the impacts of our foreign currency instruments used to hedge our balance sheet exposures.
- G** Eliminates the non-cash, non-service cost components of long-term employee benefit costs.
- H** Represents non-cash impacts associated with stock-based compensation.
- I** Represents the payment of dividends to our joint venture partners by our consolidated entities that are not 100% owned, which are reflected to show the cash operating performance of these entities on Axalta's financial statements.
- J** Represents expenses and probable liabilities associated with estimates related to an operational matter in the Mobility Coatings segment, which is not indicative to our ongoing operating performance.
- K** Represents certain non-operational or non-cash gains and losses unrelated to our core business and which we do not consider indicative of ongoing operations, including indemnity (income) losses associated with the acquisition by Axalta of the DuPont Performance Coatings business, gains and losses from the sale and disposal of property, plant and equipment, gains and losses from the remaining foreign currency derivative instruments and from non-cash fair value inventory adjustments associated with our business combinations.

Thank you

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