

Q3

2017

QUARTERLY REPORT

**QUESTERRE ENERGY  
CORPORATION**



*Questerre  
Energy*



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# 2017

QUESTERRE ENERGY CORPORATION IS LEVERAGING ITS EXPERTISE GAINED THROUGH EARLY EXPOSURE TO SHALE AND OTHER NON-CONVENTIONAL RESERVOIRS.

THE COMPANY HAS BASE PRODUCTION AND RESERVES IN THE TIGHT OIL BAKKEN/TORQUAY OF SOUTHEAST SASKATCHEWAN.

IT IS BRINGING ON PRODUCTION FROM ITS LANDS IN THE HEART OF THE HIGH-LIQUIDS MONTNEY SHALE FAIRWAY.

IT IS A LEADER ON SOCIAL LICENSE TO OPERATE ISSUES FOR ITS GIANT UTICA SHALE GAS DISCOVERY IN QUEBEC.

IT IS PURSUING OIL SHALE PROJECTS WITH THE AIM OF COMMERCIALY DEVELOPING THESE SIGNIFICANT RESOURCES.

QUESTERRE IS A BELIEVER THAT THE FUTURE SUCCESS OF THE OIL AND GAS INDUSTRY DEPENDS ON A BALANCE OF ECONOMICS, ENVIRONMENT AND SOCIETY. WE ARE COMMITTED TO BEING TRANSPARENT AND ARE RESPECTFUL THAT THE PUBLIC MUST BE PART OF MAKING THE IMPORTANT CHOICES FOR OUR ENERGY FUTURE.

QUESTERRE'S COMMON SHARES TRADE ON THE TORONTO STOCK EXCHANGE AND OSLO STOCK EXCHANGE UNDER THE SYMBOL **QEC**.

## PRESIDENT'S MESSAGE

We are seeing the early results of our increased capital investment in Kakwa this year. Production from this area has almost doubled since the first quarter to 1,400 boe/d with four (0.92 net) wells brought on stream. Three (0.67 net) more wells will be completed in the fourth quarter. If we drill a similar number of wells next year, we could see another major increase in production by next December.

The draft regulations released this quarter are another milestone towards developing our Utica shale discovery in Quebec. We expect to see the final regulations early next year after taking into account public comments. The regulations are workable but, in our opinion, can be improved to be more efficient and competitive. Recent government comments on the need for social acceptability are consistent with past comments from this government and industry. Social license is a somewhat nebulous concept but has more and more become a requirement in Western liberal democracies.

The last tranche of our investment in Red Leaf closed during the quarter. The move to reusable capsules for their EcoShale process could be key to commercializing our multi-billion barrel oil shale resource in Jordan. This re-engineering has substantially reduced the estimated breakeven price for their project to a range where Red Leaf believes it is economic at current prices. We are studying if it could do the same for our Jordan project.

### Highlights

- Kakwa joint venture development continues with additional drilling and completions
- Government of Quebec releases draft oil and gas regulations
- Red Leaf begins feasibility study for Jordan oil shale project
- Private placement for gross proceeds of \$31 million fully subscribed and closed early in fourth quarter
- Average daily production of 1,643 boe/d for the quarter and adjusted funds flow from operations of \$1.94 million

### Kakwa, Alberta

Well results are benefitting from improving prices and supporting our continued investment in the joint venture acreage this year.

Including one (0.25 net) well that spud last year, we will participate in eight (1.86 net) wells this year. Subject to the operator's plans, we intend to participate in a similar drilling program going forward, all else being equal. With over 60 remaining locations identified on our joint venture acreage<sup>(1)</sup>, we anticipate this pace of development can continue for the foreseeable future.

To accommodate for the future growth in production, we have been investing in infrastructure. The central water facility that came online in the fourth quarter will be expanded next year to more than double the capacity. It will store sufficient produced water for two back-to-back completions.

We have also committed to participate in the expansion of our central processing facility. By this time next year, the operating capacity of the central facility will have doubled from about 23 MMcf/d plus 6,000 barrels of liquids to about 43 MMcf/d plus 13,000 bbl/d of liquids. The operator is planning for a further expansion to 60 MMcf/d plus liquids. We hold a 25% interest in this facility and our share of the expansion is approximately \$6 million.

We are looking at alternatives to develop our operated acreage that directly offsets our joint venture acreage at Kakwa.

## St. Lawrence Lowlands, Quebec

The importance of social acceptability in Quebec was highlighted in recent comments by the Minister of Energy and Natural Resources.

As we await the final regulations that should detail the specific requirements for social acceptability, our goal is to ensure local communities are supportive of our pilot projects.

We are initially looking at municipalities that have supported us in the past or have industrial activity that would benefit from local natural gas production. We are advocating for revenue sharing with these municipalities so they participate financially in the benefits of development.

We are also designing our clean gas initiative to specifically address their concerns regarding emissions and water usage. This initiative aligns with the province's 2030 energy strategy to reduce emissions and energy imports. More importantly, local natural gas provides the feedstock for the development of other industries in the province including fertilizer and methanol.

## Oil Shale Mining

We are cautiously optimistic about the potential for the redesigned EcoShale process to develop our project in Jordan.

For our project, the main advantages over other processes are improved heating efficiency and capturing the significant volumes of produced water for use later in the process. The use of large steel vessels as reusable capsules has reduced estimated costs compared to the original in-ground capsule design. In the third quarter, Red Leaf commissioned a feasibility study to assess the costs of this reusable capsule design specifically for the Jordanian oil shale.

The cost to produce oil from shale is one of the four categories that make up the overall cost of production. The other three categories are mining and feed preparation, power and utilities and upgrading. We expect to have preliminary estimates for all these costs in the first quarter of next year.

We are looking at increasing our netbacks by upgrading the crude oil to refined products such as gasoline and diesel. We are also considering using the by-products from the process to produce cement and fertilizer.

## Operational & Financial

The increased capital investment in Kakwa this year resulted in higher production volumes over the prior quarter and prior year. Production averaged 1,643 boe/d for the quarter (2016: 1,275 boe/d) and 1,270 boe/d for the year to date (2016: 1,412 boe/d) with Kakwa accounting for almost 85% of production this quarter (2016: 75%).

Materially higher production volumes and marginally higher prices this quarter resulted in an increase in revenue from \$4.10 million in 2016 to \$5.45 million in 2017. This contributed to an increase in adjusted funds flow from operations to \$1.94 million from \$1.45 million last year.

Capital investment, net of dispositions, was \$12.77 million for the year to date (2016: \$8.96 million) with over 80% invested at Kakwa. We also invested \$10.3 million to acquire our increased equity interest in Red Leaf.

Despite the increase in production and growth in producing reserves, access to expanded credit facilities is proving challenging for companies of our size. To ensure we maintained our balance sheet strength and had sufficient capital to participate in the development of Kakwa, we completed an equity issue early in the fourth quarter for gross proceeds of \$31 million.

## Outlook

We remain committed to Quebec.

Our step by step approach over the last seven years has seen the new legislation passed followed by draft regulations. Securing local acceptability is the next step. Over the next 12 to 18 months, we plan to finalize our clean gas initiative, permit with the government and seek the necessary local support. This could see us return to the field sometime in late 2018 or early 2019.

The success of the Utica in the US, now approaching over 40% of total Canadian gas production, the premium local gas market and a lack of local production suggest the economics of this multi-Tcf discovery remain compelling.

We are diligently working to make the economics for our much larger project in Jordan equally compelling at current oil prices.

Underpinning the potential of these projects is our base of production in Kakwa and Antler. We are continuing to build this base as a source of future value through additional drilling and acquisitions where prudent. We expect this will also provide us with near term cash flow and production growth.



Michael Binnion  
*President and Chief Executive Officer*

(1) Based on minimum well spacing of 200m for assignment of proved and proved plus probable reserves and primarily infill and step-out locations at Kakwa in the December 31, 2016 Reserves Assessment and Evaluation of its oil and gas properties as evaluated by McDaniel & Associates.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis ("MD&A") was prepared as of November 10, 2017. This interim MD&A should be read in conjunction with the unaudited condensed consolidated interim financial statements of Questerre Energy Corporation ("Questerre" or the "Company") as at September 30, 2017 and for the three and nine month periods ended September 30, 2017 and 2016 (the "Q3 Statements"), and the audited annual consolidated financial statements of the Company for the year ended December 31, 2016 and the Management's discussion and analysis prepared in connection therewith. Additional information relating to Questerre, including Questerre's Annual Information Form ("AIF") for the year ended December 31, 2016 is available on SEDAR under Questerre's profile at [www.sedar.com](http://www.sedar.com).

Questerre is an independent energy company actively engaged in the acquisition, exploration and development of oil and gas projects, and, in specific, non-conventional projects such as tight oil, oil shale, shale oil and shale gas. Questerre is committed to the economic development of its resources in an environmentally conscious and socially responsible manner.

The Company's Class "A" common voting shares ("Common Shares") are listed on the Toronto Stock Exchange and Oslo Stock Exchange under the symbol "QEC".

### Basis of Presentation

Questerre presents figures in the MD&A using accounting policies within the framework of International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board, representing generally accepted accounting principles ("GAAP"). All financial information is reported in Canadian dollars, unless otherwise noted.

### Forward-Looking Statements

Certain statements contained within this MD&A constitute forward-looking statements. These statements relate to future events or our future performance. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as "anticipate", "assume", "believe", "budget", "can", "commitment", "continue", "could", "estimate", "expect", "forecast", "foreseeable", "future", "intend", "may", "might", "plan", "potential", "project", "will" and similar expressions. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Management believes the expectations reflected in those forward-looking statements are reasonable, but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included in this MD&A should not be unduly relied upon. These statements speak only as of the date of this MD&A.

This MD&A contains forward-looking statements including, but not limited to, those pertaining to the following:

- drilling and completion plans;
- the development and optimization of producing assets;
- future production of oil, natural gas and natural gas liquids;
- the construction of facilities and other associated infrastructure;
- the reduction of fixed costs on a boe basis at Kakwa;
- future commodity prices;
- legislative and regulatory developments in the Province of Quebec;
- liquidity and capital resources;
- the Company's compliance with the terms of its credit facilities;

- timing of the next review of the Company's credit facilities by its lender;
- ability of the Company to meet its foreseeable obligations;
- expectations regarding the Company's liquidity increasing over time;
- capital expenditures and the funding thereof;
- impacts of capital expenditures on the Company's reserves;
- improved economics resulting from Red Leaf optimization of Ecoshale process for Questerre's project in Jordan;
- the timing of an independent engineering study of the use of reusable capsules in Jordan;
- usage and expansion of joint venture infrastructure in the Kakwa area;
- average royalty rates;
- commitments and Questerre's participation in future capital programs;
- risks and risk management;
- potential for equity and debt issuances and farm-out arrangements;
- counterparty creditworthiness;
- joint venture partner willingness to participate in capital program;
- insurance;
- use of financial instruments;
- critical accounting estimates; and
- timing and type of economic feasibility studies.

The actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors set forth below and elsewhere in this MD&A and in the AIF:

- volatility in market prices for oil, natural gas liquids and natural gas;
- counterparty credit risk;
- access to capital;
- the terms and availability of credit facilities;
- changes or fluctuations in oil, natural gas liquids and natural gas production levels;
- liabilities inherent in oil and natural gas operations;
- adverse regulatory rulings, orders and decisions;
- attracting, retaining and motivating skilled personnel;
- uncertainties associated with estimating oil and natural gas reserves and resources;
- competition for, cost and availability of, among other things, capital, acquisitions of reserves, undeveloped lands, equipment, skilled personnel and services;
- incorrect assessments of the value of acquisitions and targeted exploration and development assets;
- fluctuations in foreign exchange or interest rates;
- stock market volatility, market valuations and the market value of the securities of Questerre;
- failure to realize the anticipated benefits of acquisitions;
- actions by governmental or regulatory authorities including changes in royalty structures and programs, and income tax laws or changes in tax laws and incentive programs relating to the oil and gas industry;
- limitations on insurance;
- changes in environmental, tax, or other legislation applicable to the Company's operations, and its ability to comply with current and future environmental and other laws; and
- geological, technical, drilling and processing problems, and other difficulties in producing oil, natural gas liquids

and natural gas reserves.

Statements relating to “reserves” or “resources” are by their nature deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions that the reserves and resources described can be profitably produced in the future. The discounted and undiscounted net present values of future net revenue attributable to reserves and resources do not represent the fair market value thereof.

Readers are cautioned that the foregoing lists of factors are not exhaustive. The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement. We do not undertake any obligation to publicly update or revise any forward-looking statements except as required by applicable securities laws. Certain information set out herein with respect to forecasted results is “financial outlook” within the meaning of applicable securities laws. The purpose of this financial outlook is to provide readers with disclosure regarding the Company’s reasonable expectations as to the anticipated results of its proposed business activities. Readers are cautioned that this financial outlook may not be appropriate for other purposes.

### **BOE Conversions**

Barrel of oil equivalent (“boe”) amounts may be misleading, particularly if used in isolation. A boe conversion ratio has been calculated using a conversion rate of six thousand cubic feet of natural gas (“Mcf”) to one barrel of oil (“bbl”), and the conversion ratio of one barrel to six thousand cubic feet is based on an energy equivalent conversion method application at the burner tip, and does not necessarily represent an economic value equivalent at the wellhead. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalent of six to one, utilizing a conversion on a six to one basis may be misleading as an indication of value.

### **Non-GAAP Measures**

This document contains certain financial measures, as described below, which do not have standardized meanings prescribed by GAAP. As these measures are commonly used in the oil and gas industry, the Company believes that their inclusion is useful to investors. The reader is cautioned that these amounts may not be directly comparable to measures for other companies where similar terminology is used.

This document contains the term “adjusted funds flow from operations”, which is an additional non-GAAP measure. The Company uses this measure to help evaluate its performance.

As an indicator of Questerre’s performance, adjusted funds flow from operations should not be considered as an alternative to, or more meaningful than, net cash from operating activities as determined in accordance with GAAP. Questerre’s determination of adjusted funds flow from operations may not be comparable to that reported by other companies. Questerre considers adjusted funds flow from operations to be a key measure as it demonstrates the Company’s ability to generate the cash necessary to fund operations and support activities related to its major assets.



## Adjusted Funds Flow From Operations Reconciliation

<i>(\$ thousands)</i>	<i>Three months ended September 30,</i>		<i>Nine months ended September 30,</i>	
	<b>2017</b>	2016	<b>2017</b>	2016
Net cash from operating activities	<b>\$ 7,983</b>	\$ 1,591	<b>\$ 9,904</b>	\$ 4,018
Interest paid	<b>226</b>	231	<b>634</b>	585
Change in non-cash operating working capital	<b>(6,271)</b>	(375)	<b>(6,309)</b>	499
Adjusted Funds Flow from Operations	<b>\$ 1,938</b>	\$ 1,447	<b>\$ 4,229</b>	\$ 5,102

This document also contains the terms “operating netbacks” and “working capital surplus (deficit)”, which are non-GAAP measures.

The Company considers operating netbacks to be a key measure as it demonstrates its profitability relative to current commodity prices. Operating netbacks as presented do not have any standardized meaning prescribed by GAAP and may not be comparable with the calculation of similar measures for other entities. Operating netbacks have been defined as revenue less royalties, transportation and operating costs. Operating netbacks are generally discussed and presented on a per boe basis.

The Company also uses the term “working capital surplus (deficit)”. Working capital surplus (deficit), as presented, does not have any standardized meaning prescribed by GAAP and may not be comparable with the calculation of similar measures for other entities. Working capital surplus (deficit), as used by the Company, is calculated as current assets less current liabilities excluding the current portion of risk management contracts.

## Select Information

<i>As at/for the period ended September 30,</i>	<i>Three months ended</i>		<i>Nine months ended</i>	
	<b>2017</b>	2016	<b>2017</b>	2016
<b>Financial (\$ thousands, except as noted)</b>				
Petroleum and Natural Gas Sales	<b>5,446</b>	4,095	<b>14,059</b>	12,546
Adjusted Funds Flow from Operations	<b>1,938</b>	1,447	<b>4,229</b>	5,102
Basic and diluted (\$/share)	<b>0.01</b>	0.01	<b>0.01</b>	0.02
Net Loss	<b>(2,641)</b>	(1,007)	<b>(6,785)</b>	(3,505)
Basic and diluted (\$/share)	<b>(0.01)</b>	(0.00)	<b>(0.02)</b>	(0.01)
Capital Expenditures, net of acquisitions and dispositions	<b>4,906</b>	4,060	<b>12,767</b>	8,957
Working Capital Deficit	<b>(7,558)</b>	(21,250)	<b>(7,558)</b>	(21,250)
Total Assets	<b>198,904</b>	165,109	<b>198,904</b>	165,109
Shareholders' Equity	<b>158,204</b>	127,895	<b>158,204</b>	127,895
Common Shares Outstanding (thousands)	<b>349,933</b>	291,324	<b>349,933</b>	291,324
Weighted average - basic (thousands)	<b>346,685</b>	283,494	<b>338,921</b>	271,097
Weighted average - diluted (thousands)	<b>346,685</b>	283,494	<b>338,921</b>	271,097
<b>Operations (units as noted)</b>				
Average Production				
Crude Oil and Natural Gas Liquids (bbls/d)	<b>963</b>	705	<b>738</b>	816
Natural Gas (Mcf/d)	<b>4,080</b>	3,420	<b>3,189</b>	3,571
Total (boe/d)	<b>1,643</b>	1,275	<b>1,270</b>	1,411
Average Sales Price				
Crude Oil and Natural Gas Liquids (\$/bbl)	<b>54.14</b>	50.15	<b>58.49</b>	46.38
Natural Gas (\$/Mcf)	<b>1.72</b>	2.67	<b>2.61</b>	2.22
Total (\$/boe)	<b>36.03</b>	34.91	<b>40.55</b>	32.45
Netback (\$/boe)				
Petroleum and Natural Gas Sales	<b>36.03</b>	34.91	<b>40.55</b>	32.45
Royalties Expense	<b>(2.26)</b>	(1.68)	<b>(1.93)</b>	(1.92)
Percentage	<b>6%</b>	5%	<b>5%</b>	6%
Direct Operating Expense	<b>(14.78)</b>	(17.66)	<b>(18.94)</b>	(15.48)
Operating Netback	<b>18.99</b>	15.57	<b>19.68</b>	15.05
Wells Drilled				
Gross	<b>2.00</b>	-	<b>5.00</b>	2.00
Net	<b>0.46</b>	-	<b>1.13</b>	0.50

## Highlights

- Kakwa joint venture development continues with additional drilling and completions
- Government of Quebec releases draft oil and gas regulations
- Red Leaf begins feasibility study for Jordan oil shale project
- Private placement for gross proceeds of \$31 million fully subscribed and closed early in the fourth quarter
- Average daily production of 1,643 boe/d for the quarter and adjusted funds flow from operations of \$1.94 million

## Third Quarter 2017 Activities

### *Kakwa, Alberta*

In the third quarter, drilling and completion operations continued on Questerre's joint venture acreage.

Questerre participated in the completion and tie-in of two wells, the 102/16-29-63-5W6M ("102/16-29 Well") and the 100/16-29-63-5W6M (the "100/16-29 Well"). Questerre holds an average 21.29% working interest in these wells.

The two wells were completed with an average of 78 frac stages per well. Initial production over thirty days from the Montney formation for each of these wells averaged 2.54 MMcf/d and 715 bbls/d of condensate and other liquids (1,138 boe/d). Although the initial results from these wells are encouraging, they are not necessarily indicative of long term performance of ultimate recovery.

Drilling operations were completed on the 100/01-20-63-6W6M Well ("01-20 Well") and commenced on the 100/09-29-63-5W6M ("100/09-29 Well") during the quarter. The 01-20 Well was completed in the fourth quarter. It is anticipated the 100/09-29 Well will be completed and tied-in to the existing infrastructure once drilling is completed on the adjacent 102/09-29-63-5W6M ("102/09-29 Well") that spud in the fourth quarter. Questerre holds an average working interest of 22.22% in these three wells.

The Company also participated in the expansion of field infrastructure, including the installation of gas lift facilities and the construction of a central water storage facility.

The gas lift has improved uptime and is assisting with the lifting of produced liquids. Based on the results, the operator plans to install gas lift on the remaining wells. The first phase of the central water storage facility was completed and put into service early in the fourth quarter. The facility will temporarily store produced water for future completion operations. For the nine months ended September 30, 2017, Questerre's investment in facilities and other associated infrastructure represented \$5.17 million or 35% of the total capital investment in Kakwa.

The Company plans to participate in the operator's planned expansion of the central processing facility from its current operating capacity of approximately 23 MMcf/d to 45 MMcf/d. The plans contemplate a future expansion to 60 MMcf/d. The estimated cost of the expansion is \$24 million. Questerre holds a 25% working interest in this facility.

For the remainder of 2017, including the 01-20 Well and the 102/16-29 Well, the Company expects to participate in the drilling of three (0.71 net) additional wells.

### ***St. Lawrence Lowlands, Quebec***

In September 2017, the Quebec Ministry of Energy and Natural Resources published the proposed regulations to govern oil and gas activities in the province. The draft regulations are required for the implementation of the *Petroleum Resources Act*.

The purpose of the *Petroleum Resources Act* is: (i) to replace the current oil & gas statutory framework set by the *Quebec Mining Act*; and (ii) to govern the development of petroleum resources while ensuring the safety of persons and property, environmental protection and optimal recovery of the resource, in compliance with the greenhouse gas emission reduction targets set by the Quebec Government. The *Petroleum Resources Act* will come into force on a date to be set by the Quebec Government, which is expected to be on or about the same time as the adoption of the final version of the draft regulations.

The Ministry recently extended the consultation period on the draft regulations to December 9, 2017. The Company anticipates the final regulations may be issued in early 2018.

Along with social acceptability, hydrocarbon and environmental regulations are prerequisites to the resumption of field activities on the Company's acreage to assess its Utica gas discovery in the province.

### ***Oil Shale Mining***

Questerre continued to evaluate the feasibility of commercially developing its oil shale project in the Kingdom of Jordan ("Jordan").

This includes assessing multiple retorting technologies, including the EcoShale process developed by Red Leaf Resources Inc. ("Red Leaf"). Red Leaf has recently been optimizing the EcoShale process for Questerre's project in Jordan by focusing on reusable capsules. By utilizing steel vessels similar to those used in coker facilities in refineries, it is anticipated this change from single use earthen capsules could improve economics.

During the quarter, Red Leaf commissioned a third party engineering study to assess the economics of reusable capsules for Questerre's project in Jordan. The Company expects to have the final results from the study in early 2018.

During the second quarter, Questerre entered into agreements to acquire an additional 25% of the common shares of Red Leaf for US\$7.52 million. The final tranche of the acquisition closed in the third quarter of 2017. Questerre currently holds 132,293 common shares, representing approximately 30% of the common share capital of Red Leaf. During the quarter, Questerre also acquired 288 Series A Preferred Shares, representing less than 0.5% of the issued and outstanding preferred share capital of Red Leaf, for US\$0.16 million. For more information, see Note 3 to the Q3 Statements.

In addition to its EcoShale process and its oil shale leases in Utah, Red Leaf holds US\$100 million in cash and no debt. In addition to common shares, Red Leaf's equity capital includes convertible preferred shares with dividends accruing at 8% per annum compounded annually. As at September 30, 2017, the preferred shares are entitled to a priority amount of US\$82 million on the occurrence of a defined liquidation event, including certain reorganizations, takeovers, the sale of all or substantially all the assets of the company and shareholder distributions.

### ***Corporate***

Effective August 2017, the Company's credit facilities with a Canadian chartered bank were reduced to \$18 million from \$23 million as established in the first quarter of 2017. The credit facilities consist of a revolving operating demand loan and corporate credit card. Any borrowings under the facilities, except letters of credit, are subject to

interest at the bank's prime interest rate and applicable basis point margins based on the ratio of debt to cash flow, measured quarterly.

The facilities are secured by a revolving credit agreement, a debenture including a first floating charge over all assets of the Company and a general assignment of book debts. The next scheduled review of these credit facilities is in the fourth quarter of 2017.

Early in the fourth quarter, the Company completed a private placement for gross proceeds of approximately \$31 million. The placement consisted of the issuance of 34.9 million Common Shares at \$0.89 per Common Share.

### ***Drilling Activities***

For the quarter, Questerre participated in the drilling of two (0.46 net) wells and the completion of one (0.21 net) well in the Kakwa area.

### **Production**

<i>Three months ended September 30,</i>	<b>2017</b>			<b>2016</b>		
	<b>Oil and Liquids (bbls/d)</b>	<b>Natural Gas (Mcf/d)</b>	<b>Equivalent (boe/d)</b>	<b>Oil and Liquids (bbls/d)</b>	<b>Natural Gas (Mcf/d)</b>	<b>Equivalent (boe/d)</b>
Alberta	762	4,014	1,431	468	3,348	1,026
Saskatchewan	155	-	155	196	-	196
Manitoba	46	-	46	41	-	41
British Columbia	-	66	11	-	72	12
	<b>963</b>	<b>4,080</b>	<b>1,643</b>	<b>705</b>	<b>3,420</b>	<b>1,275</b>

<i>Nine months ended September 30,</i>	<b>2017</b>			<b>2016</b>		
	<b>Oil and Liquids (bbls/d)</b>	<b>Natural Gas (Mcf/d)</b>	<b>Equivalent (boe/d)</b>	<b>Oil and Liquids (bbls/d)</b>	<b>Natural Gas (Mcf/d)</b>	<b>Equivalent (boe/d)</b>
Alberta	541	3,117	1,061	552	3,495	1,135
Saskatchewan	152	-	152	217	-	217
Manitoba	45	-	45	47	-	47
British Columbia	-	72	12	-	76	13
	<b>738</b>	<b>3,189</b>	<b>1,270</b>	<b>816</b>	<b>3,571</b>	<b>1,412</b>

Note: Oil and liquids includes light & medium crude oil and natural gas liquids. Natural gas includes conventional and shale gas.

The increased capital investment in Kakwa this year resulted in higher production volumes over the prior year and prior quarter.

Representing almost 85% of production in the third quarter of 2017 (2016: 75%), growth at Kakwa contributed to average volumes of 1,643 boe/d compared to 1,275 boe/d for the same period last year. Volumes this quarter were higher due to the two (0.42 net) wells that were placed on production in this area compared to one (0.25 net) well in 2016. By comparison, production in the preceding quarter of 2017 of 1,037 boe/d reflected natural declines in Kakwa offset by production from two (0.50 net) wells in the quarter.

During the nine months ended September 30, 2017, four (0.92 net) wells have been placed on production at Kakwa. This resulted in average production of 1,270 boe/d for this period. During the same period last year, production averaged 1,412 boe/d and reflected the production from six (1.50 net) wells that were completed and tied-in at

Kakwa in late 2015.

Consistent with prior periods, Questerre's oil and liquids weighting remained approximately 60%. This mirrors the equal weighting of liquids and natural gas from Kakwa coupled with the light oil production from Saskatchewan and Manitoba. The 20% decline over the prior year in these areas is attributable to natural declines partially mitigated by the results from an ongoing workover program.

With additional drilling expected on the joint venture acreage at Kakwa, Questerre anticipates production will increase over the next six to nine months subject to the timing of well completions and facility expansions to accommodate the higher volumes.

### Third Quarter 2017 Financial Results

#### Petroleum and Natural Gas Sales

<i>Three months ended September 30,</i>	2017			2016		
	Oil and Liquids	Natural Gas	Total	Oil and Liquids	Natural Gas	Total
<i>(\$ thousands)</i>						
Alberta	\$ 3,759	\$ 639	\$ 4,398	\$ 2,066	\$ 826	\$ 2,892
Saskatchewan	813	-	813	993	-	993
Manitoba	225	-	225	194	-	194
British Columbia	2	8	10	-	16	16
	<b>\$ 4,799</b>	<b>\$ 647</b>	<b>\$ 5,446</b>	<b>\$ 3,253</b>	<b>\$ 842</b>	<b>\$ 4,095</b>

  

<i>Nine months ended September 30,</i>	2017			2016		
	Oil and Liquids	Natural Gas	Total	Oil and Liquids	Natural Gas	Total
<i>(\$ thousands)</i>						
Alberta	\$ 8,586	\$ 2,206	\$ 10,792	\$ 6,863	\$ 2,142	\$ 9,005
Saskatchewan	2,521	-	2,521	2,914	-	2,914
Manitoba	703	-	703	589	-	589
British Columbia	4	39	43	-	38	38
	<b>\$ 11,814</b>	<b>\$ 2,245</b>	<b>\$ 14,059</b>	<b>\$ 10,366</b>	<b>\$ 2,180</b>	<b>\$ 12,546</b>

Note: Oil and liquids includes light & medium crude oil and natural gas liquids. Natural gas includes conventional and shale gas.

Increased production volumes and marginally higher prices contributed to higher revenue in the third quarter of 2017 relative to the same period in 2016. For the nine months ended September 30, 2017, revenue increased by 12% reflecting a 10% decrease due to volumes offset by a 22% increase due to higher pricing.

#### Pricing

	<i>Three months ended September 30,</i>		<i>Nine months ended September 30,</i>	
	2017	2016	2017	2016
Benchmark prices:				
Natural Gas - AECO, daily spot (\$/Mcf)	1.74	2.32	2.36	1.85
Crude Oil - Mixed Sweet Blend (\$/bbl)	60.32	55.80	64.74	51.31
Realized prices:				
Natural Gas (\$/Mcf)	1.72	2.67	2.61	2.22
Crude Oil and Natural Gas Liquids (\$/bbl)	54.14	50.15	58.49	46.38

Note: Oil and liquids includes light & medium crude oil and natural gas liquids. Natural gas includes conventional and shale gas.

In the third quarter of 2017, crude oil prices improved over the same period last year but remained relatively flat in comparison to the preceding quarter this year. The benchmark West Texas Intermediate (“WTI”) averaged US\$48.21/bbl in the third quarter compared to US\$48.15/bbl in the second quarter of 2017 and US\$45/bbl in the third quarter of 2016.

Prices in the quarter were supported by an improving global demand outlook and a reduction in petroleum inventories. This was partially offset by concerns about growing production from non-OPEC sources, particularly the United States. In Canada, prices were affected by a stronger exchange rate and an increasing differential. In 2017, the differential between the Canadian Light Sweet blend (“MSW”) and WTI averaged US\$0.76/bbl for the third quarter (2016: US\$0.10/bbl) and US\$0.66/bbl for the nine months ended September 30, 2017 (2016: US\$0.21/bbl).

Realized prices for Questerre’s liquids and oil production track the MSW benchmark with condensate generally receiving a premium and other liquids receiving a discount. Prices for these liquids have improved materially in 2017. For the third quarter, the realized price for oil, condensate and other liquids averaged \$54.14/bbl (2016: \$50.15/bbl) with the average MSW price of \$60.32/bbl (2016: \$55.80/bbl).

Natural gas prices remained relatively unchanged, decreasing slightly over the prior quarter and increasing slightly over the prior year. The reference Henry Hub averaged US\$2.95/MMBtu compared to US\$3.14/MMBtu in the second quarter and US\$2.85/Mcf in the third quarter of 2016.

While US dry gas production remained relatively stable in the first half of the year and demand for exports is increasing, declining demand for power generation in the US due to growth in renewables coupled with concerns about increased supply from the northeast US kept prices relatively stable. In Canada, prices were affected by maintenance issues on the main pipeline and a lack of storage that resulted in negative prices during the quarter.

Realized natural gas prices reflect the higher heat content of the Company’s natural gas production, particularly from the Kakwa area. Natural gas prices were \$1.72/Mcf (2016: \$2.67/Mcf) compared to the AECO reference price of \$1.74/Mcf (2016: \$2.32/Mcf).

### ***Royalties***

<i>(\$ thousands)</i>	<i>Three months ended September 30,</i>		<i>Nine months ended September 30,</i>	
	<b>2017</b>	2016	<b>2017</b>	2016
Alberta	\$ <b>240</b>	\$ 107	\$ <b>387</b>	\$ 492
Saskatchewan	<b>60</b>	65	<b>157</b>	180
Manitoba	<b>42</b>	25	<b>125</b>	71
British Columbia	-	-	-	-
	\$ <b>342</b>	\$ 197	\$ <b>669</b>	\$ 743
<b>% of Revenue:</b>				
Alberta	<b>5%</b>	4%	<b>4%</b>	5%
Saskatchewan	<b>7%</b>	7%	<b>6%</b>	6%
Manitoba	<b>19%</b>	13%	<b>18%</b>	12%
British Columbia	<b>3%</b>	0%	<b>1%</b>	0%
Total Company	<b>6%</b>	5%	<b>5%</b>	6%

Royalties as a percentage of revenue in the third quarter remained relatively consistent, increasing to 6% in 2017 from 5% in 2016. In the prior period, royalties averaged 2% reflecting credits received on processing the Crown's share of production in Alberta. On an aggregate basis, due to the lower rate in 2017, royalties decreased year over year to \$0.67 million from \$0.74 million in 2016.

Royalties on production in Manitoba increased over the prior year due to a higher proportion of volumes from freehold lands that attract a higher rate compared to Crown lands as well as the freehold mineral tax payable to the Crown.

### **Operating Costs**

(\$ thousands)	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
Alberta	\$ 1,729	\$ 1,576	\$ 5,351	\$ 4,847
Saskatchewan	415	388	949	818
Manitoba	61	74	196	233
British Columbia	30	33	71	86
	\$ 2,235	\$ 2,071	\$ 6,567	\$ 5,984
\$/boe:				
Alberta	13.13	16.69	18.46	15.59
Saskatchewan	29.13	21.54	22.86	13.76
Manitoba	14.30	19.61	15.96	18.10
British Columbia	29.60	29.92	23.71	26.15
Total Company	14.78	17.66	18.94	15.48

For the quarter ended September 30, 2017, gross operating costs increased over the prior year due to higher production volumes. For the nine month period ended September 30, 2017, higher operating costs at Kakwa and Antler resulted in an increase in the current year over the prior year.

On a boe basis, operating costs in Alberta in the current quarter decreased over the prior quarter and same period last year due to the higher production volumes at Kakwa. With approximately 74% of the operating costs in this area fixed, the allocation over higher volumes resulted in lower costs on a unit of production basis. On a year to date basis, higher fixed costs relating to chemical sweetening and firm transportation and processing commitments resulted in an increase over the prior year.

Similarly in Saskatchewan, fixed costs represent the majority of operating costs. With lower production volumes, operating costs on a boe basis increased over the prior year and the prior quarter. Additionally, costs in 2017 were higher than last year due to workovers and one time lease cleanup costs.

### **General and Administrative Expenses**

(\$ thousands)	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
General and administrative expenses, gross	\$ 930	\$ 863	\$ 2,839	\$ 2,724
Capitalized expenses and overhead recoveries	(207)	(207)	(565)	(770)
General and administrative expenses, net	\$ 723	\$ 656	\$ 2,274	\$ 1,954



For the quarter ended September 30, 2017, gross general and administrative expenses (“G&A”) increased marginally over the prior year due a partial reversal of the salary reductions implemented in prior years. This also contributed to the increase in G&A on a year to date basis for the current year over the prior year.

Capitalized expenses and overhead recoveries as a percentage of gross G&A decreased in 2017 due to fewer staff employed to develop the Company’s Kakwa area.

### ***Depletion, Depreciation, Impairment and Accretion***

Questerre recorded \$3 million in depletion and depreciation expense for the quarter ended September 30, 2017 (2016: \$2.19 million). This translates into a depletion rate, on a unit of production basis, of \$19.91/boe for the quarter (2016: \$17.42/boe). The increase is attributable to production from cash generating units with higher finding and development costs compared to the prior year. For the nine months ended September 30, 2017, this expense totaled \$6.90 million, relatively unchanged from \$6.92 million in the same period last year.

### ***Other Income and Expenses***

The Company recorded a gain on risk management contracts of \$0.06 million for the quarter ended September 30, 2017 (2016: \$0.36 million) and a gain of \$1.04 million (2016: \$0.40 million) for the nine months ended September 30, 2017. The gains reflect changes to the fair value of the Company’s risk management contracts.

For the nine months ended September 30, 2017, the Company recorded an expense of \$8.02 million (2016: \$0.09 million) primarily relating to expiring acreage in the Wapiti area where the Company has no future plans for development. For the same period, the Company recorded a gain of \$3.66 million (2016: nil) on the disposition of shallow exploration rights in the Kakwa area.

In relation to its investment in Red Leaf, during the nine months ended September 30, 2017, the Company reversed a previously recorded impairment charge of \$2.34 million (2016: nil). The reversal relates to the increase in fair value of the Red Leaf common shares held by Questerre prior to the acquisition. The Company also recorded an expense of \$1.62 million for the quarter (2016: nil) and \$2.4 million year to date (2016: nil) representing its proportionate share of the net loss realized by Red Leaf during the quarter and the period commencing from its initial acquisition this year to the end of the most recent quarter. The expense also relates to the reduction in the estimated net asset value of Red Leaf for the dividends accruing to the preferred shareholders during the third quarter of 2017.

The Company recorded a loss on foreign exchange, net of deferred tax, through other comprehensive income (loss) of \$0.35 million (2016: nil) for the quarter and \$0.82 million for the year to date (2016: \$0.03 million loss). The change is due to fluctuations in the exchange rate related to the Company’s US dollar investment.

### ***Total Comprehensive Loss***

Questerre’s total comprehensive loss for the third quarter of 2017 was \$3.06 million (2016: \$1.0 million) and for the year to date was \$7.73 million (2016: \$3.58 million). The increase in the loss for the year to date period was due to the higher lease expiry expense in the current year offset by the gain on sale of exploration and evaluation assets and the reversal of the impairment charge associated with its investment in Red Leaf.

## Capital Expenditures

(\$ thousands)	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
Alberta	\$ 3,915	\$ 3,291	\$ 15,203	\$ 7,360
Saskatchewan	771	219	1,171	342
Jordan	126	337	403	903
Other	94	213	440	354
Total	\$ 4,906	\$ 4,060	\$ 17,217	\$ 8,959
Dispositions (Alberta)	-	-	(4,450)	-
Net Capital Expenditures	\$ 4,906	\$ 4,060	\$ 12,767	\$ 8,959

For the nine months ended September 30, 2017, the Company incurred capital expenditures of \$12.77 million, net of dispositions, as follows:

- In Alberta, \$15.20 million was invested to drill, complete and equip wells and expand infrastructure at its joint venture acreage at Kakwa;
- In Saskatchewan, \$1.17 million was invested to workover wells at Antler; and
- In Jordan, \$0.40 million to evaluate its oil shale assets.

In the second quarter, the Company disposed of exploration and evaluation assets in the Kakwa area for gross proceeds of \$4.45 million.

For the nine months ended September 30, 2016, the Company incurred capital expenditures of \$8.96 million as follows:

- In Alberta, the Company spent \$7.36 million to drill, complete, equip and tie-in wells and invest in infrastructure expansion at Kakwa; and
- In Jordan, the Company spent \$0.9 million on the evaluation of its oil shale assets.

## Liquidity and Capital Resources

The Company's objectives when managing its capital are firstly to maintain financial liquidity, and secondly to optimize the cost of capital at an acceptable risk to sustain the future development of the business.

Effective August 2017, the Company's credit facilities were renewed at \$18 million from \$23 million at the last scheduled review. At September 30, 2017, \$12.31 million (December 31, 2016: \$22.89 million) was drawn on the credit facilities and the Company is in compliance with all its covenants under the credit facilities. As a consequence of the foregoing, Management does not believe there is a reasonably foreseeable risk of non-compliance with its credit facilities. Under the terms of the credit facilities, the Company has provided a covenant that it will maintain an Adjusted Working Capital Ratio greater than 1.0. The ratio is defined as current assets (excluding unrealized hedging gains and including undrawn Credit Facility A availability (See Note 11 to the Q3 Statements)) to current liabilities (excluding bank debt outstanding and unrealized hedging losses). The Adjusted Working Capital Ratio at September 30, 2017 was 1.63 and the covenant was met.

The size of the credit facilities is determined by, among other things, the Company's current reserve report, results of operations and forecasted commodity prices. The next scheduled review is expected to be completed by the end of the fourth quarter of 2017.

The credit facilities are a demand facility and can be reduced, amended or eliminated by the lender for reasons beyond the Company's control. Should the credit facilities be reduced or eliminated, the Company would need to seek alternative credit facilities or consider the issuance of equity to enhance its liquidity.

Questerre had a working capital deficit, including amounts due under its credit facilities, of \$7.56 million at September 30, 2017, as compared to a deficit of \$17.02 million at December 31, 2016. Management believes that with its equity issuances completed in the year for gross proceeds of \$57.7 million, including \$31 million in the fourth quarter, expected positive operating cash flows from operations and current credit facilities, the Company should generate sufficient cash flows and have access to sufficient financial liquidity to meet its foreseeable obligations in the normal course of operations.

Questerre anticipates an increase in production, based on additional drilling at Kakwa, which is expected to improve cash flow and increase the contribution to finance planned capital expenditures. On an ongoing basis, the Company will manage where possible future capital expenditures to maintain liquidity (See "Commitments"). However, it cannot provide any assurance that sufficient cash flows will be generated from operating activities alone to independently finance planned capital expenditure program. The Company intends to invest up to 90% of the 2017 future development costs associated with proved reserves in its independent reserves assessment as of December 31, 2016. It anticipates that, as a result, reserves associated with wells not drilled in 2017 will remain in the proved undeveloped category.

For a detailed discussion of the risks and uncertainties associated with the Company's business and operations, see the Risk Management section of the Company's 2016 Annual MD&A and the AIF.

### ***Cash Flow from Operating Activities***

Adjusted funds flow from operations for the third quarter of 2017 was \$1.94 million and \$1.45 million for the same period in 2016. Net cash from operating activities for the three months ended September 30, 2017 and 2016 was \$7.98 million and \$1.59 million, respectively. The Company's net cash from operating activities increased from 2016 due to the change in non-cash working capital in 2017.

Adjusted funds flow from operations was \$4.23 million for the nine months ended September 30, 2017 and \$5.10 million for the same period in 2016. Net cash from operating activities for the nine months ended September 30, 2017 and 2016 was \$9.90 million and \$4.02 million respectively. The Company's net cash from operating activities increased largely due to change in non-cash working capital in 2017.

### ***Cash Flow used in Investing Activities***

Cash flow used in investing activities was \$12.36 million for the quarter ended September 30, 2017 (2016: \$4.06 million). During the quarter, the Company invested a net \$4.90 million in its assets, primarily in Kakwa, and \$2.18 million to acquire common and preferred shares of Red Leaf.

For the nine months ended September 30, 2017, capital expenditures of \$17.22 million were incurred mainly for drilling, completion and infrastructure expansion in the Kakwa area. By comparison in the prior year, capital expenditures of \$8.96 million were also made primarily in Kakwa and reflected the Company's restricted capital spending to preserve liquidity. The change in non-cash working capital in 2017 reflects the decrease in accounts

payable for capital investment while the increase in 2016 reflects an increase in working capital for investing activities.

### ***Cash Flow from Financing Activities***

Cash flow used by financing activities was \$3.21 million for the quarter ended September 30, 2017. The amount primarily reflects the net reduction the credit facilities during the quarter partially offset by the increase in cash of \$0.91 million for equity issuances in the quarter. During the same period last year, cash flow provided by financing activities was \$2.39 million.

For the nine months ended September 30, the net cash from financing activities for 2017 was \$18.21 million and for the same period in 2016 was \$9.03 million. In addition to the amounts detailed above for the third quarter of the year, the amounts in 2017 reflect the equity issuances for gross proceeds of \$26.66 million, net of share issue costs of \$1.35 million, and the net decrease in the utilization of credit facilities. For the same period in 2016, in addition to the equity issuance, the cash reflects the net drawn down under the credit facilities.

### ***Share Capital***

The Company is authorized to issue an unlimited number of Common Shares. The Company is also authorized to issue an unlimited number of Class "B" common voting shares and an unlimited number of preferred shares, issuable in one or more series. At September 30, 2017, there were no Class "B" common voting shares or preferred shares outstanding. The following table provides a summary of the outstanding Common Shares, options and warrants as at the date of the MD&A, the current quarter-end and the preceding year-end.

<i>(thousands)</i>	<b>November 10, 2017</b>	<b>September 30, 2017</b>	December 31, 2016
Common Shares	<b>384,832</b>	<b>349,932</b>	308,274
Stock Options	<b>21,427</b>	<b>21,427</b>	14,856
Warrants	<b>4,065</b>	<b>4,065</b>	13,124
Weighted average common shares			
Basic		<b>338,921</b>	278,662
Diluted		<b>338,921</b>	280,410

A summary of the Company's stock option activity during the nine months ended September 30, 2017 and the year ended December 31, 2016 follows:

	September 30, 2017		December 31, 2016	
	Number of Options ( <i>thousands</i> )	Weighted Average Exercise Price	Number of Options ( <i>thousands</i> )	Weighted Average Exercise Price
Outstanding, beginning of period	14,856	\$0.41	19,982	\$0.72
Granted	6,850	0.69	4,100	0.18
Forfeited	(232)	0.52	(4,289)	0.47
Expired	-	-	(3,260)	1.85
Exercised	(47)	0.62	(1,677)	0.60
Outstanding, end of period	21,427	\$0.50	14,856	\$0.41
Exercisable, end of period	8,476	\$0.52	5,939	\$0.55

### Commitments

A summary of the Company's net commitments at September 30, 2017 follows:

( <i>\$ thousands</i> )	2017	2018	2019	2020	2021	Thereafter	Total
Transportation, Marketing and Processing	\$ 1,182	\$ 4,728	\$ 3,990	\$ 3,990	\$ 3,990	\$ 19,952	\$ 37,832
Office Leases	32	107	99	90	-	-	328
	\$ 1,214	\$ 4,835	\$ 4,089	\$ 4,080	\$ 3,990	\$ 19,952	\$ 38,161

In the fall of 2013, the Company entered into a series of take or pay agreements for the processing, transportation, fractionating and marketing of 20 MMcf/d of raw gas and associated liquids production in the Kakwa area (the "Infrastructure Contracts"). In December 2014, the Company assigned a 57.5% interest in the Infrastructure Contracts on a permanent basis to third parties.

Questerre has no capital commitments in 2017. In order to maintain its capacity to execute its business strategy, the Company expects that it will need to continue the development of its producing assets. There will also be expenditures in relation to G&A and other operational expenses. These expenditures are not yet commitments, but Questerre expects to fund such amounts primarily out of adjusted funds flow from operations and its existing credit facilities.

### Risk Management

Companies engaged in the petroleum and natural gas industry face a variety of risks. For Questerre, these include risks associated with exploration and development drilling as well as production operations, commodity prices, exchange and interest rate fluctuations. Unforeseen significant changes in such areas as markets, prices, royalties, interest rates and government regulations could have an impact on the Company's future operating results and/or financial condition. While management realizes that all the risks may not be controllable, Questerre believes that they can be monitored and managed. For more information, please refer to the "Risk Factors" and "Industry Conditions" sections of the AIF and Note 6 to the audited consolidated financial statements for the year ended December 31, 2016.

A significant risk for Questerre as a junior exploration company is access to capital. The Company attempts to secure both equity and debt financing on terms it believes are attractive in current markets. Management also endeavors to seek participants to farm-in on the development of its projects on favorable terms. However, there can be no assurance that the Company will be able to secure sufficient capital, if required, or that such capital will be available on terms satisfactory to the Company.

As future capital expenditures will be financed out of adjusted funds flow from operations, borrowings and possible future equity sales, the Company's ability to do so is dependent on, among other factors, the overall state of capital markets and investor appetite for investments in the energy industry and the Company's securities in particular. To the extent that external sources of capital become limited or unavailable or available but on onerous terms, the Company's ability to make capital investments and maintain existing assets may be impaired, and its assets, liabilities, business, financial condition and results of operations may be materially and adversely affected as a result. Based on current funds available and expected adjusted funds flow from operations, the Company believes it has sufficient funds available to fund its projected capital expenditures. However, if adjusted funds flow from operations is lower than expected or capital costs for these projects exceed current estimates, or if the Company incurs major unanticipated expense related to development or maintenance of its existing properties, it may be required to seek additional capital to maintain its capital expenditures at planned levels. Failure to obtain any financing necessary for the Company's capital expenditure plans may result in a delay in development or production on the Company's properties. The Company anticipates that future development of its Quebec assets will require significant additional capital to be financed through among other sources, future equity issuances or asset dispositions.

Questerre faces a number of financial risks over which it has no control, such as commodity prices, exchange rates, interest rates, access to credit and capital markets, as well as changes to government regulations and tax and royalty policies.

The Company uses the following guidelines to address financial exposure:

- Internally generated cash flow provides the initial source of funding on which the Company's annual capital expenditure program is based.
- Equity, including flow-through shares, if available on acceptable terms, may be raised to fund acquisitions and capital expenditures.
- Debt may be utilized to expand capital programs, including acquisitions, when it is deemed appropriate and where debt retirement can be controlled.
- Farm-outs of projects may be arranged if management considers that a project requires too much capital or where the project affects the Company's risk profile.

Credit risk represents the potential financial loss to the Company if a customer or counterparty to a financial instrument fails to meet or discharge their obligation to the Company. Credit risk arises from the Company's receivables from joint venture partners and oil and gas marketers. In the event such entities fail to meet their contractual obligations to the Company, such failures may have a material adverse effect on the Company's business, financial condition, results of operations and prospects. Credit risk also arises from the Company's cash and cash equivalents. In the past, the Company manages credit risk exposure by investing in Canadian banks and credit unions. Management does not expect any counterparty to fail to meet its obligations.

Poor credit conditions in the industry may impact a joint venture partner's willingness to participate in the Company's ongoing capital program, potentially delaying the program and the results of such program until the Company finds a suitable alternative partner if possible.

Substantially all of the accounts receivable are with oil and natural gas marketers and joint venture partners in the oil and gas industry and are subject to normal industry credit risks. The Company generally extends unsecured credit to these customers and therefore, the collection of accounts receivable may be affected by changes in economic or other conditions. Management believes the risk is mitigated by entering into transactions with long-standing, reputable counterparties and partners.

Accounts receivable related to the sale of the Company's petroleum and natural gas production are paid in the following month from major oil and natural gas marketing and infrastructure companies. The Company has not experienced any credit loss relating to these sales to date.

Receivables from joint venture partners are typically collected within one to three months after the joint venture bill is issued. The Company mitigates this risk by obtaining pre-approval of significant capital expenditures.

The Company has issued, and may continue in the future to issue, flow-through shares to investors. The Company uses its best efforts to ensure that qualifying expenditures are incurred in order to meet its flow-through obligations. However, in the event that the Company incurs qualifying expenditures of Canadian Development Expense ("CDE") or has expenditures reclassified under audit by the Canada Revenue Agency, the Company may be required to liquidate certain of its assets in order to meet the indemnity obligations under the flow-through share subscription agreements.

Exploration and development drilling risks are managed through the use of geological and geophysical interpretation technology, employing technical professionals and working in areas where those individuals have experience. For its non-operated properties, the Company strives to develop a good working relationship with the operator, and monitors the operational activity on the property. The Company believes it carries appropriate insurance coverage for risks associated with its operations.

The Company may use financial instruments to reduce corporate risk in certain situations. Questerre's hedging policy is up to a maximum of 40% of total production at management's discretion. At September 30, 2017, Questerre had the following commodity risk management contracts in place:

Risk Management Contract	Volumes	Average Price	Term	Fair Value Liability (\$ thousands)
AECO - call option sale	3,000 GJ/d	\$2.70/GJ	Oct 1, 2017 - Dec. 31, 2017	8
WTI NYMEX - call option sale	200 bbls/d	\$80/bbl	Oct 1, 2017 - Dec. 31, 2017	1

#### *Environmental Regulation and Risk*

The oil and natural gas industry is currently subject to environmental regulations pursuant to provincial and federal legislation. Environmental legislation provides for restrictions and prohibitions on releases of emissions and regulation on the storage and transportation of various substances produced or utilized in association with certain oil and gas industry operations, which can affect the location and operation of wells and facilities and the extent to which exploration and development is permitted. In addition, legislation requires that well and facility sites are abandoned and reclaimed to the satisfaction of provincial authorities. As well, applicable environmental laws may impose remediation obligations with respect to property designated as a contaminated site upon certain responsible persons, which include persons responsible for the substance causing the contamination, persons who caused the

release of the substance and any past or present owner, tenant or other person in possession of the site. Compliance with such legislation can require significant expenditures, and a breach of such legislation may result in the suspension or revocation of necessary licenses and authorizations, civil liability for pollution damage, the imposition of fines and penalties or the issuance of clean-up orders. The Company believes that it mitigates the potential financial exposure of environmental risks by complying with the existing regulations and maintaining adequate insurance. For more information, please refer to the “Risk Factors” and “Industry Conditions” sections of the AIF.

### **Critical Accounting Estimates**

The preparation of the consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. These estimates and judgments have risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimates are revised and in any future years affected.

#### *Petroleum and Natural Gas Reserves*

All of Questerre’s petroleum and natural gas reserves are evaluated and reported on by independent petroleum engineering consultants in accordance with National Instruments 51-101-Standards of Disclosure for Oil and Gas Activities and the COGE Handbook. For further information, please refer to “Statement of Reserves Data and Other Oil and Gas Information” in the AIF.

The estimation of reserves and resources is a subjective process. Forecasts are based on engineering data, projected future rates of production, commodity prices and the timing of future expenditures, all of which are subject to numerous uncertainties and various interpretations. The Company expects that its estimates of reserves and resources will change to reflect updated information. Reserve and resource estimates can be revised upward or downward based on the results of future drilling, testing, production levels and changes in costs and commodity prices. These estimates are evaluated by independent reserve engineers at least annually.

Proven and probable reserves are estimated using independent reserve engineer reports and represent the estimated quantities of crude oil, natural gas and natural gas liquids which geological, geophysical and engineering data demonstrate with a specified degree of certainty to be recoverable in future years from known reservoirs and which are considered commercially producible. If probabilistic methods are used, there should be at least a 50 percent probability that the quantities actually recovered will equal or exceed the estimated proved plus probable reserves, and that there should be at least a 90 percent probability that the quantities actually recovered will equal or exceed the estimated proved reserves.

Reserve and resource estimates impact a number of the areas, in particular, the valuation of property, plant and equipment, exploration and evaluation assets and the calculation of depletion.

#### *Cash Generating Units*

A CGU is defined as the lowest grouping of assets that generate identifiable cash inflows that are largely independent of the cash inflows of other assets or groups of assets. The allocation of assets into CGUs requires significant judgment and interpretations. Factors considered in the classification include geography and the manner in which management monitors and makes decisions about its operations.



### *Impairment of Property, Plant and Equipment, Exploration and Evaluation and Goodwill*

The Company assesses its oil and gas properties, including exploration and evaluation assets, for possible impairment if there are events or changes in circumstances that indicate that carrying values of the assets may not be recoverable. Determining if there are facts and circumstances present that indicate that carrying values of the assets may not be recoverable requires management's judgment and analysis of the facts and circumstances.

The recoverable amounts of CGUs have been determined based on the higher of value in use ("VIU") and the FVLCD. The key assumptions the Company uses in estimating future cash flows for recoverable amounts are anticipated future commodity prices, expected production volumes, the discount rate, future operating and development costs and recent land transactions. Changes to these assumptions will affect the recoverable amounts of the CGUs and may require a material adjustment to their related carrying value.

Goodwill is the excess of the purchase price paid over the fair value of the net assets acquired. Since goodwill results from purchase accounting, it is imprecise and requires judgment in the determination of the fair value of assets and liabilities. Goodwill is assessed for impairment on an operating segment level based on the recoverable amount for each CGU of the Company. Therefore, impairment of goodwill uses the same key judgments and assumptions noted above for impairment of assets.

### *Asset Retirement Obligation*

Determination of the Company's asset retirement obligation is based on internal estimates using current costs and technology, in accordance with existing legislation and industry practice, and must also estimate timing, a risk-free rate and inflation rate in the calculation. These estimates are subject to change over time and, as such, may impact the charge against profit or loss. The amount recognized is the present value of estimated future expenditures required to settle the obligation using a risk-free rate. The associated abandonment and retirement costs are capitalized as part of the carrying amount of the related asset. The capitalized amount is depleted on a unit of production basis in accordance with the Company's depletion policy. Changes to assumptions related to future expected costs, risk-free rates and timing may have a material impact on the amounts presented.

### *Share Based Compensation*

The Company has a stock option plan enabling employees, officers and directors to receive Common Shares or cash at exercise prices equal to the market price or above on the date the option is granted. Under the equity settled method, compensation costs attributable to stock options granted to employees, officers or directors are measured at fair value using the Black-Scholes option pricing model. The assumptions used in the calculation are: the volatility of the stock price, risk-free rates of return and the expected lives of the options. A forfeiture rate is estimated on the grant date and is adjusted to reflect the actual number of options that vest. Changes to assumptions may have a material impact on the amounts presented.

### *Income Tax Accounting*

Deferred tax assets are recognized when it is considered probable that deductible temporary differences will be recovered in the foreseeable future. To the extent that future taxable income and the application of existing tax laws in each jurisdiction differ significantly from the Company's estimate, the ability of the Company to realize the deferred tax assets could be impacted.

The Company has revised its estimate related to deferred tax assets in the year. As at December 31, 2016, the recoverability of deferred tax assets was assessed using proved reserves including an estimate of G&A associated

with these assets.

The determination of the Company's income and other tax assets or liabilities requires interpretation of complex laws and regulations. All tax filings are subject to audit and potential reassessment after the lapse of considerable time. Accordingly, the actual income tax asset or liability may differ significantly from that estimated and recorded by management.

#### *Investment in Red Leaf*

Questerre has investments in certain private companies, including Red Leaf, which it classifies as an equity investment and assesses for indicators of impairment at each period end. For the purpose of impairment testing, the Company measures the fair value of Red Leaf by valuation techniques such as the net asset value approach.

### **Accounting Policy Changes**

#### ***Changes in Accounting Policies for 2017***

There were no new or amended accounting standards or interpretations adopted during the three months ended September 30, 2017.

#### ***Future Accounting Pronouncements***

There were no new or amended accounting standards or interpretations issued during the three months ended September 30, 2017 that are applicable to the Company in future periods. A description of accounting standards and interpretations that will be adopted by the Company in future periods can be found in the notes to the audited annual consolidated financial statements for the year ended December 31, 2016.

### **Disclosure Controls and Procedures and Internal Controls over Financial Reporting**

The Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") have designed, or caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that: (i) material information relating to the Company is made known to the Company's CEO and CFO by others, particularly during the period in which the annual and interim filings are being prepared; and (ii) information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time period specified in securities legislation.

The Company's CEO and CFO have designed, or caused to be designed under their supervision, internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Company is required to disclose herein any change in the Company's internal controls over financial reporting that occurred during the period beginning on July 1, 2017 and ended on September 30, 2017 that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting. No material changes in the Company's internal controls over financial reporting were identified during such period that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

It should be noted that a control system, including the Company's disclosure and internal controls and procedures, no matter how well conceived can provide only reasonable, but not absolute, assurance that the objectives of the control system will be met and it should not be expected that the disclosure and internal controls and procedures will prevent all errors or fraud.

## Quarterly Financial Information

	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<i>(\$ thousands, except as noted)</i>				
Production (boe/d)	1,643	1,037	1,123	1,261
Average Realized Price (\$/boe)	36.03	44.34	43.82	39.43
Petroleum and Natural Gas Sales	5,446	4,184	4,429	4,574
Adjusted Funds Flow from Operations	1,938	880	1,411	1,943
Basic and Diluted (\$/share)	-	-	-	0.01
Net Profit (Loss)	(2,641)	(3,621)	(523)	3,674
Basic and Diluted (\$/share)	(0.01)	(0.01)	(0.01)	(0.01)
Capital Expenditures, net of acquisitions and dispositions	4,906	2,544	5,320	5,260
Working Capital Surplus (Deficit)	(7,559)	(3,184)	3,274	(17,019)
Total Assets	198,904	205,672	205,640	177,761
Shareholders' Equity	158,204	160,069	163,888	139,660
Weighted Average Common Shares Outstanding				
Basic (thousands)	346,685	345,408	324,426	293,470
Diluted (thousands)	346,685	345,408	324,426	308,017

	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015
<i>(\$ thousands, except as noted)</i>				
Production (boe/d)	1,275	1,422	1,538	1,648
Average Realized Price (\$/boe)	34.91	34.17	28.79	35.03
Petroleum and Natural Gas Sales	4,095	4,423	4,029	5,311
Adjusted Funds Flow from Operations (1)	1,447	1,916	1,740	2,269
Basic and Diluted (\$/share)	0.01	0.01	0.01	0.01
Net Profit (Loss)	(1,007)	(2,173)	(325)	(56,044)
Basic and Diluted (\$/share)	-	(0.01)	-	(0.21)
Capital Expenditures, net of acquisitions and dispositions	4,060	741	4,158	1,014
Working Capital Surplus (Deficit)	(21,250)	(23,075)	(24,044)	(21,478)
Total Assets	165,109	161,721	163,547	161,894
Shareholders' Equity	127,895	125,028	127,134	127,453
Weighted Average Common Shares Outstanding				
Basic (thousands)	283,494	264,932	264,932	264,932
Diluted (thousands)	283,494	264,932	264,932	264,932

<sup>(1)</sup> Certain figures have been revised. Refer to note 2 of the December 31, 2015 financial statements.

The general trends over the last eight quarters are as follows:

- Petroleum and natural gas revenue and adjusted funds flow from operations have fluctuated with production volumes and realized commodity prices.
- Production volumes reflect the capital investment in drilling and completing wells at Kakwa in preceding quarters. Following increasing investment in Kakwa in 2017, production has grown to 1,643 boe/d in the most recent quarter. The Company plans to continue to invest in Kakwa, subject to commodity prices and results, and expects a commensurate increase in production.
- The level of capital expenditures over the quarters has varied largely due to the timing and number of wells drilled and completed for the Kakwa asset as well as the timing of infrastructure investment.
- The working capital deficit has generally increased when capital expenditures and other investments have been higher than adjusted funds flow from operations and cash from financing activities.
- Shareholders' equity increased in the quarters ended March 31, 2017 and December 31, 2016 as a result of equity issuances completed by the Company.

#### **Off-Balance Sheet Transactions**

The Company did not engage in any off-balance sheet transactions during the period ended September 30, 2017.

#### **Related Party Transactions**

The Company did not engage in any related party transactions during the period ended September 30, 2017.

**CONDENSED CONSOLIDATED INTERIM  
BALANCE SHEETS** *(unaudited)*

<i>(\$ thousands)</i>	Note	September 30, 2017	December 31, 2016
<b>Assets</b>			
Current Assets			
Cash and cash equivalents		\$ 17,444	\$ 8,275
Accounts receivable		2,907	2,339
Deposits and prepaid expenses		754	626
		<b>21,105</b>	<b>11,240</b>
Investments	3	10,063	490
Property, plant and equipment	4	93,112	87,125
Exploration and evaluation assets	5	54,633	58,915
Goodwill		2,346	2,346
Deferred tax assets		17,645	17,645
		<b>\$ 198,904</b>	<b>\$ 177,761</b>
<b>Liabilities</b>			
Current Liabilities			
Accounts payable and accrued liabilities		\$ 16,356	\$ 5,370
Current portion of risk management contracts	10	9	1,117
Credit facilities	11	12,306	22,888
		<b>28,671</b>	<b>29,375</b>
Other liability	12	3,487	-
Asset retirement obligation	6	8,542	8,726
		<b>40,700</b>	<b>38,101</b>
<b>Shareholders' Equity</b>			
Share capital	7	384,822	359,151
Contributed surplus		17,854	17,254
Accumulated other comprehensive income (loss)		(804)	138
Deficit		(243,668)	(236,883)
		<b>158,204</b>	<b>139,660</b>
		<b>\$ 198,904</b>	<b>\$ 177,761</b>

*The notes are an integral part of these condensed consolidated interim financial statements.*

**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF NET  
INCOME (LOSS) AND COMPREHENSIVE INCOME (LOSS)** *(unaudited)*

<i>(\$ thousands, except per share amounts)</i>	Note	<i>Three months ended September 30,</i>		<i>Nine months ended September 30,</i>	
		<b>2017</b>	2016	<b>2017</b>	2016
<b>Revenue</b>					
Petroleum and natural gas sales		\$ 5,446	\$ 4,095	\$ 14,059	\$ 12,546
Royalties		(342)	(197)	(669)	(743)
Petroleum and natural gas revenue, net of royalties		<b>5,104</b>	3,898	<b>13,390</b>	11,803
<b>Expenses</b>					
Direct operating		2,235	2,071	6,567	5,984
General and administrative		723	656	2,274	1,954
Depletion and depreciation	4	3,005	2,193	6,904	6,923
Gain on sale of exploration and evaluation assets	5	-	-	(3,657)	-
Recovery on impairment of investment	3	-	-	(2,336)	-
Gain on acquisition of preferred shares	3	(265)	-	(265)	-
Impairment of assets & lease expiries	4,5	160	2	8,019	88
Gain on risk management contracts	10	(62)	(356)	(1,039)	(402)
Loss on equity investment	3	1,617	-	2,403	-
Share based compensation		138	43	267	96
Accretion of asset retirement obligation	6	58	23	128	75
Interest expense		108	230	464	582
Other (income) expense		(36)	20	(55)	(15)
Net loss before taxes		(2,577)	(984)	(6,284)	(3,482)
Deferred tax expense		64	23	501	23
<b>Net Loss</b>		<b>(2,641)</b>	(1,007)	<b>(6,785)</b>	(3,505)
<b>Other comprehensive income (loss), net of tax</b>					
<i>Items that may be reclassified subsequently to net income (loss):</i>					
Foreign currency translation adjustment		(67)	5	(125)	(46)
(Loss) gain on foreign exchange on investments	3	(348)	4	(817)	(24)
		(415)	9	(942)	(70)
<b>Total comprehensive loss</b>		<b>\$ (3,056)</b>	\$ (998)	<b>\$ (7,727)</b>	\$ (3,575)
<b>Net loss per share</b>					
Basic and diluted	7	\$ (0.01)	\$ (0.00)	\$ (0.02)	\$ (0.01)

*The notes are an integral part of these condensed consolidated interim financial statements.*

## CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY *(unaudited)*

<i>(\$ thousands)</i>	Note	<i>Nine months ended September 30,</i>	
		<b>2017</b>	2016
<b>Share Capital</b>			
Balance, beginning of period	7	\$ 359,151	\$ 347,345
Private placements		24,818	2,956
Warrants exercised		1,812	876
Options exercised		29	-
Share issue costs (net of tax effect)		(988)	(62)
Balance, end of period		<b>384,822</b>	<b>351,115</b>
<b>Contributed Surplus</b>			
Balance, beginning of period		17,254	16,951
Share based compensation		600	247
Balance, end of period		<b>17,854</b>	<b>17,198</b>
<b>Accumulated Other Comprehensive Income</b>			
Balance, beginning of period		138	209
Other comprehensive gain		(942)	(70)
Balance, end of period		<b>(804)</b>	<b>139</b>
<b>Deficit</b>			
Balance, beginning of period		(236,883)	(237,052)
Net loss		(6,785)	(3,505)
Balance, end of period		<b>(243,668)</b>	<b>(240,557)</b>
<b>Total Shareholders' Equity</b>		<b>\$ 158,204</b>	<b>\$ 127,895</b>

*The notes are an integral part of these condensed consolidated interim financial statements.*

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS *(unaudited)*

<i>(\$ thousands )</i>	Note	<i>Three months ended September 30,</i>		<i>Nine months ended September 30,</i>	
		<b>2017</b>	2016	<b>2017</b>	2016
<b>Operating Activities</b>					
Net Loss		\$ (2,641)	\$ (1,007)	\$ (6,785)	\$ (3,505)
Adjustments for:					
Depletion and depreciation	4	3,005	2,193	6,904	6,923
Gain on investment	3	-	-	(2,336)	-
Gain on acquisition of preferred shares	3	(265)	-	(265)	-
Impairment of assets & lease expiries	4,5	160	2	8,019	88
Gain on sale of exploration and evaluation assets	4	-	-	(3,657)	-
Unrealized (gain) loss on risk management contracts	10	(62)	(63)	(1,107)	880
Loss on equity investment	3	1,617	-	2,403	-
Share based compensation		138	43	267	96
Accretion of asset retirement obligation	6	58	23	128	75
Deferred tax expense		64	23	501	23
Interest expense		108	230	464	582
Other items not involving cash		(67)	5	(125)	(47)
Abandonment expenditures	6	(177)	(2)	(182)	(13)
Adjusted Funds Flow from Operations		1,938	1,447	4,229	5,102
Interest paid		(226)	(231)	(634)	(585)
Change in non-cash working capital		6,271	375	6,309	(499)
Net cash from operating activities		7,983	1,591	9,904	4,018
<b>Investing Activities</b>					
Property, plant and equipment expenditures	4	(1,404)	(1,288)	(5,647)	(1,519)
Exploration and evaluation expenditures	5	(3,504)	(2,772)	(11,575)	(7,438)
Purchase of investment	3	(2,180)	-	(10,330)	-
Sale of exploration and evaluation assets		-	-	4,450	-
Change in non-cash working capital		(5,275)	3	4,155	(4,104)
Net cash used in investing activities		(12,363)	(4,057)	(18,947)	(13,061)
<b>Financing Activities</b>					
Proceeds from issue of share capital	7	912	4,751	26,659	4,751
Share issue costs	7	(29)	(85)	(1,352)	(85)
Other liability	12	-	-	3,487	-
Increase in credit facilities		7,304	6,126	19,318	21,667
Repayment of credit facilities		(11,400)	(8,400)	(29,900)	(17,300)
Net cash used/from financing activities		(3,213)	2,392	18,212	9,033
Change in cash and cash equivalents		(7,593)	(74)	9,169	(10)
Cash and cash equivalents, beginning of period		25,037	407	8,275	343
<b>Cash and cash equivalents, end of period</b>		<b>\$ 17,444</b>	<b>\$ 333</b>	<b>\$ 17,444</b>	<b>\$ 333</b>



# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and nine months ended September 30, 2017 and 2016 (unaudited)

## 1. Nature of Operations and Basis of Presentation

Questerre Energy Corporation (“Questerre” or the “Company”) is actively engaged in the acquisition, exploration and development of oil and gas projects, in specific non-conventional projects such as tight oil, oil shale, shale oil and shale gas. These condensed consolidated interim financial statements of the Company as at and for the three and nine months ended September 30, 2017 and 2016 comprise the Company and its wholly-owned subsidiaries.

Questerre is incorporated under the laws of the Province of Alberta and is domiciled in Canada. The address of its registered office is 1650, 801 – 6 Avenue SW, Calgary, Alberta.

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) applicable to the preparation of interim financial statements, including International Accounting Standard 34 *Interim Financial Reporting* (“IAS 34”). These condensed consolidated interim financial statements have been prepared following the same accounting policies and method of computation as the audited annual consolidated financial statements for the year ended December 31, 2016 with the exception of deferred taxes. Taxes in the interim periods are accrued using the tax rate that would be applicable to expected total annual net income (loss). The disclosures provided below are incremental to those included with the annual consolidated financial statements. Certain information and disclosures normally included in the notes to the annual consolidated financial statements have been condensed or have been disclosed on an annual basis only. Accordingly, these condensed consolidated interim financial statements should be read in conjunction with the audited annual consolidated financial statements for the year ended December 31, 2016, which have been prepared in accordance with IFRS as issued by the IASB.

In May 2017, the Company entered into agreements to increase its common share ownership interest in Red Leaf Resources Inc. (“Red Leaf”) from 6% to approximately 30%. See Note 3 Investment in Red Leaf.

These condensed consolidated interim financial statements of Questerre were approved by the Board of Directors on November 10, 2017.

## 2. Accounting Policy Changes

### *Changes in Accounting Policies for 2017*

There were no new or amended accounting standards or interpretations adopted during the nine months ended September 30, 2017.

### *Investment in Red Leaf Resources Inc. (“Red Leaf”)*

Questerre holds investments in certain private companies including its investment in Red Leaf. The Company measures the fair market value of Red Leaf by valuation techniques such as net asset value analysis. Considerable judgment is required in measuring the fair value of the Company’s investment in Red Leaf, which may result in material adjustments to its related carrying value.

The Company uses the equity method of accounting to reflect its ownership in Red Leaf. Under the equity method, the Company’s initial and subsequent investments are recognized at cost and subsequently adjusted for the Company’s share of Red Leaf’s income or loss, less distributions received. The Company is deemed to have significant influence in Red Leaf on the basis that it holds more than 20% of the voting power and the ability to participate in the decision making process of Red Leaf through its current Board representation.

Refer to Note 3 for the carrying amounts related to the Company’s investment in Red Leaf.

### *Future Accounting Pronouncements*

There were no new or amended accounting standards or interpretations issued during the nine months ended September 30, 2017 that are applicable to the Company in future periods. A description of accounting standards and interpretations that will be adopted by the Company in future periods can be found in the notes to the annual consolidated financial statements for the year ended December 31, 2016.

### **3. Investment in Red Leaf**

In the second quarter of 2017, the Company entered into agreements to increase its common share ownership in Red Leaf from approximately 6% to 30% for gross consideration of US\$7.52 million.

Red Leaf is a private Utah based oil shale and technology company whose principal assets are its proprietary EcoShale technology to recover oil from shale and its oil shale leases in the state of Utah.

The acquisition was completed in three tranches with payments to the vendors of US\$4.92 million for the first tranche in the second quarter, US\$1.3 million for the second tranche and US\$1.3 million for final tranche in the third quarter of 2017. Questerre currently holds 132,293 common shares, representing approximately 30% of the common share capital of Red Leaf.

During the third quarter, Questerre also acquired 288 Series A Preferred Shares of Red Leaf representing less than 0.5% of the issued and outstanding preferred shares capital of Red Leaf for gross consideration of US\$0.16 million.

Questerre has determined its investment in Red Leaf will be accounted for using the equity method. This is based on several criteria including its current equity interest in Red Leaf and ability to participate in the decision making process of Red Leaf through its current Board representation.

As a result of the acquisition, Questerre evaluated the fair value of the Red Leaf common shares held prior to the acquisition. This resulted in the reversal of \$2.34 million of a previously recorded impairment in the year ended December 31, 2014. The Company measured the fair market value of its investment using a net asset valuation approach. The net assets are estimated as the net current assets of Red Leaf less US\$82 million representing the original issue price plus accrued but unpaid dividends of the issued and outstanding Series A Preferred Shares of Red Leaf as of September 30, 2017. No value was assigned to the non-current assets of Red Leaf for the purposes of determining the fair value of the Company's investment.

The Company also evaluated the fair value of the preferred shares based on the face value and accrued but unpaid dividends as of September 30, 2017. This resulted in a fair value adjustment of \$0.26 million for the quarter.

	<b>September 30,</b>	December 31,
	<b>2017</b>	2016
<i>(\$ thousands)</i>		
Investment	<b>\$ 12,434</b>	\$ 490
Equity loss on investment	<b>(2,371)</b>	-
	<b>\$ 10,063</b>	\$ 490

The assets, liabilities and net loss of Red Leaf as of September 30, 2017 were comprised as follows:

<i>(\$ thousands )<sup>(1)</sup></i>	
Current Assets	\$ 131,951
Non-current assets	15,450
Current Liabilities	1,413
Non-current liabilities	1,284
Net Loss <sup>(2)</sup>	<b>(6,130)</b>

<sup>(1)</sup> Converted at an exchange rate of US\$1=C\$1.2480

<sup>(2)</sup> For the period from May 11, 2017 to Sept 30, 2017

The issued and outstanding share capital of Red Leaf as of September 30, 2017 is comprised of the following:

	Issued and Outstanding	Questerre Ownership
Common Shares	415,639	132,293
Preferred Shares	63,427	288

The Series A Preferred Shares carry voting rights and dividends accrue on a cumulative basis, whether or not declared, at a rate of 8% per annum compounding annually. On the occurrence of a defined liquidation event, including certain reorganizations, takeovers, the sale of all or substantially all the assets of the company, and shareholder distributions, the Series A Preferred shareholders are entitled to an amount representing the original issue price plus any accrued dividends. As of September 30, 2017, this priority amount is approximately US\$82 million.

The following table sets out the changes in investment over the respective periods:

<i>(\$ thousands )</i>	September 30, 2017	December 31, 2016
Balance, beginning of year	\$ 490	\$ 632
Purchase of investment	10,330	-
Reversal of impairment	2,336	-
Preferred shares fair value	265	-
Equity loss on investment	(2,371)	-
Loss on foreign exchange	(987)	(10)
Impairment	-	(132)
Balance, end of period	<b>\$ 10,063</b>	<b>\$ 490</b>

For the nine months ended September 30, 2017, the loss on foreign exchange relating to investments was \$1.01 million (September 30, 2016: \$0.03 million), which was recorded in other comprehensive income (loss) net of deferred tax of \$0.13 million (September 30, 2016: nil).

#### 4. Property, Plant and Equipment

The following table provides a reconciliation of the Company's property, plant and equipment assets:

<i>(\$ thousands)</i>	Oil and Natural Gas Assets	Facilities and Other Assets	Total
Cost or deemed cost:			
Balance, December 31, 2015	\$ 204,101	\$ 1,334	\$ 205,435
Additions	3,171	-	3,171
Transfer from exploration and evaluation assets	5,740	-	5,740
Balance, December 31, 2016	213,012	1,334	214,346
Additions	2,375	3,105	5,480
Transfer from exploration and evaluation assets	7,386	-	7,386
<b>Balance, September 30, 2017</b>	<b>\$ 222,773</b>	<b>\$ 4,439</b>	<b>\$ 227,212</b>
Accumulated depletion, depreciation and impairment losses:			
Balance, December 31, 2015	\$ 116,642	\$ 1,246	\$ 117,888
Depletion and depreciation	8,823	38	8,861
Impairment	472	-	472
Balance, December 31, 2016	125,937	1,284	127,221
Depletion and depreciation	6,896	8	6,904
Other	(25)	-	(25)
<b>Balance, September 30, 2017</b>	<b>\$ 132,808</b>	<b>\$ 1,292</b>	<b>\$ 134,100</b>
Net book value:			
At December 31, 2016	\$ 87,075	\$ 50	\$ 87,125
<b>At September 30, 2017</b>	<b>\$ 89,965</b>	<b>\$ 3,147</b>	<b>\$ 93,112</b>

During the period ended September 30, 2017, the Company did not capitalize any administrative overhead charges related to development activities. For the year ended December 31, 2016, the Company capitalized administrative overhead charges relating to development activities of \$0.06 million. Included in the September 30, 2017 depletion calculation are future development costs of \$168.74 million (December 31, 2016: \$177.86 million). As at September 30, 2017, \$1.20 million of assets under construction were included within property, plant and equipment (December 31, 2016: \$2.50 million) and are not subject to depletion and depreciation.

## 5. Exploration and Evaluation Assets

The following table provides a reconciliation of the Company's exploration and evaluation assets:

<i>(\$ thousands)</i>	September 30, 2017	December 31, 2016
Balance, beginning of year	\$ 58,915	\$ 47,917
Additions	11,941	11,078
Transfers to property, plant and equipment	(7,386)	(5,740)
Undeveloped lease expiries	(8,044)	(17,838)
Disposition	(793)	-
Recovery of impairment	-	23,498
Balance, end of period	\$ 54,633	\$ 58,915

During the period ended September 30, 2017, the Company capitalized administrative overhead charges of \$0.9 million (December 31, 2016: \$1.09 million) including \$0.33 million of stock based compensation expense (December 31, 2016: \$0.18 million) directly related to exploration and evaluation activities.

## 6. Asset Retirement Obligation

The Company's asset retirement and abandonment obligations result from its ownership interest in oil and natural gas assets. The total asset retirement obligation is estimated based on the Company's net ownership interest in all wells and facilities, estimated costs to reclaim and abandon these wells and facilities, and the estimated timing of the costs to be incurred in future periods. The Company has estimated the net present value of the asset retirement obligation to be \$8.54 million as at September 30, 2017 (December 31, 2016: \$8.73 million) based on an undiscounted total future liability of \$11.3 million (December 31, 2016: \$11.37 million). These payments are expected to be made over the next 40 years. The average discount factor, being the risk-free rate related to the liabilities, is 1.94% (December 31, 2016: 1.56%). An inflation rate of 2.2% (December 31, 2016: 2.2%) over the varying lives of the assets is used to calculate the present value of the asset retirement obligation.

The following table provides a reconciliation of the Company's total asset retirement obligation:

<i>(\$ thousands)</i>	September 30, 2017	December 31, 2016
Balance, beginning of year	\$ 8,726	\$ 8,752
Liabilities incurred	200	161
Liabilities settled	(182)	(18)
Revisions due to change in discount rates	(330)	(311)
Accretion	128	142
Balance, end of period	\$ 8,542	\$ 8,726

## 7. Share Capital

The Company is authorized to issue an unlimited number of Class "A" common voting shares ("Common Shares"). The Company is also authorized to issue an unlimited number of Class "B" common voting shares and an unlimited number of preferred shares, issuable in one or more series. At September 30, 2017, there were no Class "B" common voting shares or preferred shares outstanding.

*a) Issued and outstanding – Common Shares*

	Number <i>(thousands)</i>	Amount <i>(\$ thousands)</i>
Balance, December 31, 2016	308,274	\$ 359,151
Private placements	32,553	24,818
Options exercised	47	29
Warrants exercised	9,059	1,812
Share issue costs (net of tax effect)	-	(988)
<b>Balance September 30, 2017</b>	<b>349,933</b>	<b>\$ 384,822</b>

For the nine months ended September 30, 2017, the Company completed two private placements for gross proceeds of \$24.82 million. The first consisted of the issuance of 30.8 million Common Shares at \$0.79 per Common Share. The second consisted of the issuance of 1.75 million Common Shares at \$0.49 per Common Share. This second issuance relates to the private placement completed in November 2016, which consisted of the issuance of 15.2 million Common Shares at \$0.49 per Common Share. See Note 13.

*b) Per share amounts*

Basic net loss per share is calculated as follows:

<i>(thousands, except as noted)</i>	<i>three months ended September 30, Nine months ended September 30,</i>			
	<b>2017</b>	2016	<b>2017</b>	2016
Net loss (\$ thousands)	<b>\$ (2,641)</b>	\$ (1,007)	<b>\$ (6,785)</b>	\$ (3,505)
Issued Common Shares at beginning of period	<b>345,470</b>	264,932	<b>308,274</b>	264,932
Effect of shares issued pursuant to:				
Private placements	-	18,562	<b>26,735</b>	6,165
Exercise of options and warrants	<b>1,215</b>	-	<b>3,912</b>	-
Weighted average number of Common Shares outstanding (basic)	<b>346,685</b>	283,494	<b>338,921</b>	271,097
Basic net loss per share	<b>\$ (0.01)</b>	\$ -	<b>\$ (0.02)</b>	\$ (0.01)

Diluted net loss per share is calculated as follows:

<i>(thousands, except as noted)</i>	<i>Three months ended September 30, Nine months ended September 30,</i>			
	<b>2017</b>	2016	<b>2017</b>	2016
Net loss (\$ thousands)	<b>\$ (2,641)</b>	\$ (1,007)	<b>\$ (6,785)</b>	\$ (3,505)
Weighted average number of Common Shares outstanding (basic)	<b>346,685</b>	283,494	<b>338,921</b>	271,097
Effect of outstanding options	-	-	-	-
Diluted net loss per share	<b>\$ (0.01)</b>	\$ -	<b>\$ (0.02)</b>	\$ (0.01)

Under the current stock option plan, options can be exchanged for Common Shares, or for cash at the Company's discretion. As a result, they are considered potentially dilutive. Given the loss incurred by the Company for the three months ended September 30, 2017, they are not included in the calculation of diluted income (loss) per share for the

period as their effect would be anti-dilutive. The average market value of the Common Shares for purposes of calculating the dilutive effect of options was based on quoted market prices for the period that the options were outstanding. In connection with a private placement completed in July 2016, the Company issued warrants to purchase Common Shares at a price of \$0.20 per Common Share until January 28, 2018. At September 30, 2017, there were 4.07 million warrants outstanding.

## 8. Share Based Compensation

The Company has a stock option program that provides for the issuance of options to its directors, officers and employees at or above grant date market prices. The options granted under the plan generally vest evenly over a three-year period starting at the grant date or one year from the grant date. The grants generally expire five years from the grant date or five years from the commencement of vesting. The Black-Scholes option pricing model assumptions used for the grant made during the second quarter of 2017 were as follows: risk free rate of 0.98%, expected life of 5 years, expected volatility of 78.0% and expected forfeiture rate of 14.5%.

In December 31, 2015, the Company changed the accounting for its stock-based compensation awards to assume that options will be equity-settled instead of cash-settled. The change was made to reflect the settlement history of the options. The number and weighted average exercise prices of the stock options are as follows:

	September 30, 2017		December 31, 2016	
	Number of Options <i>(thousands)</i>	Weighted Average Exercise Price	Number of Options <i>(thousands)</i>	Weighted Average Exercise Price
Outstanding, beginning of period	14,856	\$0.41	19,982	\$0.72
Granted	6,850	0.69	4,100	0.18
Forfeited	(232)	0.52	(4,289)	0.47
Expired	-	-	(3,260)	1.85
Exercised	(47)	0.62	(1,677)	0.60
Outstanding, end of period	21,427	\$0.50	14,856	\$0.41
Exercisable, end of period	8,476	\$0.52	5,939	\$0.55

## 9. Capital Management

The Company believes with its recently completed equity issuances for gross proceeds year to date of \$57.7 million, including \$31 million in the fourth quarter of 2017, and positive expected funds flow from operations (an additional non-GAAP measure defined as net cash from operating activities before changes in non-cash working capital and interest paid or received) in the near future, that the Company will be able to meet its foreseeable obligations in the normal course of operations. On an ongoing basis, the Company reviews its commitment to incur capital expenditures to ensure that adjusted funds flow from operations or access to credit facilities are available to fund these capital expenditures. Refer to Note 11.

The volatility of commodity prices has a material impact on Questerre's adjusted funds flow from operations. Questerre attempts to mitigate the effect of lower prices by entering into risk management contracts, shutting in production in unusually low pricing environments, reallocating capital to more profitable areas and reducing capital

spending based on results and other market considerations.

The Company considers its capital structure to include shareholders' equity and any outstanding amounts under its credit facilities. The Company will adjust its capital structure to minimize its cost of capital through the issuance of shares, securing credit facilities and adjusting its capital spending. Questerre monitors its capital structure based on the current and projected adjusted funds flow from operations. See Note 13.

<i>(\$ thousands)</i>	<b>September 30, 2017</b>	December 31, 2016
Credit facilities	<b>\$ 12,306</b>	\$ 22,888
Shareholders' equity	<b>158,204</b>	139,660
	<b>\$ 170,510</b>	\$ 162,548

## 10. Financial Risk Management and Determination of Fair Values

### *a) Overview*

The Company's activities expose it to a variety of financial risks that arise as a result of its exploration, development, production, and financing activities such as credit risk, liquidity risk and market risk. The Company manages its exposure to these risks by operating in a manner that minimizes this exposure.

### *b) Fair value of financial instruments*

The Company's financial instruments as at September 30, 2017 included cash and cash equivalents, accounts receivable, risk management contracts, deposits, credit facilities and accounts payable and accrued liabilities. As at September 30, 2017, the fair values of the Company's financial assets and liabilities approximate their carrying values due to the short-term maturity, with the exception of the Company's investments and the risk management contracts, which are recorded at fair value.

Disclosures about the inputs to fair value measurements are required, including their classification within a hierarchy that prioritizes the inputs to fair value measurement.

#### Level 1 Fair Value Measurements

Level 1 fair value measurements are based on unadjusted quoted market prices.

The Company does not hold any Level 1 financial instruments.

#### Level 2 Fair Value Measurements

Level 2 fair value measurements are based on valuation models and techniques where the significant inputs are derived from quoted indices.

The Company's risk management contracts are considered a Level 2 instrument. The Company's financial derivative instruments are carried at fair value as determined by reference to independent monthly forward settlement prices and currency rates.

#### Level 3 Fair Value Measurements

Level 3 fair value measurements are based on unobservable information.

Prior to the Company's investments being classified as an equity investment they were considered a Level 3



instrument. Equity investments are not financial instruments and therefore no longer fall under this category.

As at each reporting period, the Company will assess whether a financial asset is impaired, other than those classified as fair value through profit or loss. Any impairment loss will be included in net income (loss) for the period.

### ***c) Market risk***

Market risk is the risk that changes in market prices, such as commodity prices, foreign exchange rates and interest rates will affect the Company's profit or loss or the value of its financial instruments. The objective of the Company is to mitigate exposure to these risks while maximizing returns to the Company.

#### Commodity price risk

Commodity price risk is the risk that the fair value or future cash flows will fluctuate as a result of changes in commodity prices. Commodity prices for oil and natural gas are impacted both by the relationship between the Canadian and United States dollar and world economic events that dictate the levels of supply and demand. The Company may enter into oil and natural gas contracts to protect, to the extent possible, its cash flows from future sales. The contracts reduce the volatility in sales revenue by locking in prices with respect to future deliveries of oil and natural gas.

As at September 30, 2017, the Company had the following outstanding commodity risk management contracts:

Risk Management Contract	Volumes	Average Price	Term	Fair Value Liability (\$ thousands)
AECO - call option sale	3,000 GJ/d	\$2.70/GJ	Oct 1, 2017 - Dec. 31, 2017	8
WTI NYMEX - call option sale	200 bbls/d	\$80/bbl	Oct 1, 2017 - Dec. 31, 2017	1

The Company's risk management position is as follows:

(\$ thousands)	September 30, 2017	December 31, 2016
<i>Risk Management Liabilities</i>		
Current portion	\$ 9	\$ 1,117

The Company recorded an unrealized gain of \$1.11 million for the nine month period ended September 30, 2017 and an unrealized loss of \$0.88 million for the same period in 2016. The Company also recorded a realized loss of \$0.07 million for the nine month period ended September 30, 2017 and a realized gain of \$1.28 million for the same period in 2016.

The value of Questerre's commodity price risk management contracts fluctuates with changes in the underlying market price of the relevant commodity. A summary of the impact to net income (loss) as a result of changes to commodity prices follows:

Risk Management Contract	Sensitivity Range	Increase (\$ thousands)	Decrease
WTI NYMEX futures sale	\$1/bbl increase or decrease to WTI price over \$80/bbl	18	(18)
AECO futures sale	\$0.50/GJ increase or decrease to AECO price over \$2.7/GJ	138	(138)

#### ***d) Credit risk***

Credit risk represents the potential financial loss to the Company if a customer or counterparty to a financial instrument fails to meet or discharge their obligation to the Company. Credit risk arises principally from the Company's receivables from joint venture partners and oil and gas marketers.

### **11. Credit Facility**

At September 30, 2017, the credit facilities include a revolving operating demand facility of \$17.9 million ("Credit Facility A") and a corporate credit card of \$0.1 million ("Credit Facility B"). Credit Facility A can be used for general corporate purposes, ongoing operations, capital expenditures within Canada, and acquisition of petroleum and natural gas assets within Canada.

Any borrowing under the credit facilities, with the exception of letters of credit, bears interest at the bank's prime interest rate and an applicable basis point margin based on the ratio of debt to cash flow measured quarterly. The bank's prime rate currently is 2.70% per annum. The credit facilities are secured by a debenture with a first floating charge over all assets of the Company and a general assignment of books debts. Under the terms of the credit facility, the Company has provided a covenant that it will maintain an Adjusted Working Capital Ratio greater than 1.0. The ratio is defined as current assets (excluding unrealized hedging gains and including undrawn Credit Facility A availability) to current liabilities (excluding bank debt outstanding and unrealized hedging losses). The Adjusted Working Capital Ratio at September 30, 2017 was 1.63 and the covenant was met. At September 30, 2017, \$12.31 million (December 31, 2016: \$22.89 million) was drawn on Credit Facility A.

The current commodity price environment has resulted in tighter capital markets. The credit facilities are demand facilities and can be reduced, amended or eliminated by the lender for reasons beyond the Company's control. Should the credit facilities, in fact, be reduced or eliminated, the Company would need to seek alternative credit facilities or consider the issuance of equity to enhance its liquidity.

The next scheduled review of the credit facilities is scheduled to be completed in the fourth quarter of 2017.

### **12. Litigation**

A joint venture partner has commenced legal action primarily relating to the costs of drilling two wells in Quebec in 2010. A trial to determine the amount owing by the Company is currently scheduled for 2018. The Company has recorded an amount of \$2.4 million as a current payable on the basis that the Company expects a portion of the disputed amount may be settled within the next year prior to the scheduled trial. A further \$3.5 million has been recorded as a contingent liability in respect of the additional potential exposure with respect to this matter.

### **13. Subsequent Events**

Subsequent to the quarter end, Questerre closed a private placement for gross proceeds of \$31 million consisting of the issuance of 34.9 million Common Shares at \$0.89 per Common Share.

## CORPORATE INFORMATION

### Directors

Michael Binnion  
Alain Sans Cartier  
Earl Hickok  
Hans Jacob Holden  
Dennis Sykora  
Bjorn Inge Tonnessen

### Officers

Michael Binnion  
President and  
Chief Executive Officer  
  
John Brodylo  
VP Exploration  
  
Peter Coldham  
VP Engineering  
  
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Chief Financial Officer  
  
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VP Land

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