



# REALTOR® APPLICATION

# APPLICATION REQUIREMENTS AND PROCESSING PROCEDURES FULL MEMBERSHIP APPLICATION

We are excited that you have selected our Association!

If you ever have any questions or need any advice, don't hesitate to touch base with us.

# Southeastern Border Association of REALTORS® Southeastern Michigan MLS

#### **Monroe Office**

125 Cole Road, Monroe, MI 48162 Office Phone # 734-242-6866

#### **Down River Office**

Horizon Business Center West, 20600 Eureka Rd., Suite 510 Taylor, MI 48180 Office Phone # 734-287-8060

Shannon Harner, CEO/Association Executive — <a href="Sharner@SEBrealtors.com">Sharner@SEBrealtors.com</a>
Jessica Lapp, Membership & Administrative Manager — <a href="JLapp@SEBrealtors.com">JLapp@SEBrealtors.com</a>
Lisa Horvath, MLS Administrator — <a href="LHorvath@SEBrealtors.com">LHorvath@SEBrealtors.com</a>
Donna Birkner, Downriver Office Manager — <a href="DBirkner@SEBrealtors.com">DBirkner@SEBrealtors.com</a>



# REALTOR® Member Benefits

The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict Code of Ethics. As a member of the Southeastern Border Association of REALTORS®, you join a close-knit community of real estate professionals who work actively to promote the Monroe and Downriver Communities and protect the rights of property owners.

#### SEBAR Member Benefits Include:

- Membership to Michigan REALTORS® (MR) and the National Association of REALTORS® (NAR)
- Use of the REALTOR® trademark on business cards, promotional materials, etc.
- Continuing Education Opportunities for License Renewal
- Extensive Networking Opportunities to Enhance Your Business
- MLS Integrated Standard Forms Library using Instanet Solutions and Dotloop
- Community Involvement Activities
- Leadership Opportunities
- Professional Development Opportunities
- Access to Important Industry News
- Enhanced Member & Public Website
- Exclusive Public Records Access
- YPN Membership Opportunity and Activities
- Southeastern Michigan Multiple Listing Service Access including FREE MLS Service such as Cloud CMA, RPR, Showingtime, Market Stats and Homesnap
- CBOR/CPIX Commercial Listing Alliance
- Trusted Automatic Listing Syndication to Hundreds of Websites using ListHub
- State of the Art Electronic Lockbox System for Seller Security
- Great Lakes Repository Single Sign-on Access (Ann Arbor, Downriver, Hillsdale, Jackson, Lenawee, MiRealSource, Realcomp, Shiawassee, Saginaw and more)
- Group Email Service
- Class Room Rental
- Well Stocked REALTOR® store

#### Additional Member Benefit Resources:

- Michigan REALTORS® Benefits <u>www.MiRealtors.com</u>
- National Association of REALTORS® Benefits www.NAR.Realtor

WELCOME!
Southeastern Border Association of REALTORS®

125 Cole Road Monroe, MI 48162 734-242-6866 20600 Eureka Rd., Suite 510 Taylor, MI 48180 734-287-8060

# **APPLICATION REQUIREMENTS**

**Application Requirements and Processing Procedures** 

# WHAT YOU NEED TO COMPLETE YOUR APPLICATION:

- Applications will be processed Monday Friday 9AM 4PM. Application can take up to 24 hours to process.
- Completed applications with original wet signatures or digital ink will be accepted.
- Copy of your Michigan LARA REALTOR® license.
- A current Photo I.D. or a copy or your driver's license.
- All forms attached to this application must be filled out, signed or initialed where needed.
- If, you previously were a member of another Association a letter of good standing will be required.
- Applications are accepted in person, by postal mail or email.
- Payment for Membership must be included with all Applications. If paying by check, please make all checks payable to Southeastern Border Association of REALTORS® or **SEBAR**.
- If paying by Debit or Credit Card please fill out the attached credit card information. The Association charges a 3% service fee for credit cards. Due to liability, no credit card information is allowed over the phone.
- False or misleading information on the application(s) may result in your release from the Association. No refunds will be issued.
- After your applications has been completed. You will receive a link to an online MLS training video. Please submit the certificate of completion to Jessica Lapp or Lisa Horvath at staff@mcar.ws. Once the online training has been completed. Contact the Association for the next available MLS in-house training program.
- Only those licensees whom have submitted an application and paid the required fees may access and use our MLS services. It is against our MLS rules and our SentriLock agreement for anyone other than the assigned Participant (Broker) or Subscriber (Sales Associate/Broker Associate) to use the SentriLock lockbox system. Never share your I.D. or Passwords. Members sharing their login information can be suspened from the MLS and can receive upto a (\$5,000) five thousand dollar fine.
- All new applicants who are applying for REALTOR® membership are required to attend a REALTOR® Orientation and be inducted into the Association of REALTORS®. This Orientation is held quarterly. You will receive a letter from the Association with the first eligible date and time of your orientation. This is a NAR required class. Members who do not attend will be suspend from the Southeastern Michigan MLS until the class has been completed. Requirements for attending orientation are listed below:
  - 1. A copy of your pocket card.
  - 2. Business attire is required.
  - 3. You will be required to sign in and out as confirmation of attendance. 95% attendance of class time is required to be considered complete.
  - 4. Arrive early to sign in. Once orientation is in session, late arrivals will not be admitted. You will be required to return and attend at another time.
- Please contact the Assoication to apply for an unlicensed listing assistant if needed



#### SOUTHEASTERN BOARDER ASSOCIATION OF REALTORS®

Southeastern Michigan MLS Monroe Office: 125 Cole Road Monroe, MI 48162 Office Phone # 734-242-6866

Downriver Office: Horizon Business Center West, 20600 Eureka Rd., Suite 510 Taylor, MI 48180 Office Phone # 734-287-8060

# Application Full REALTOR® Membership

4	Name (as it appears as years LABA license).					
1.	Name (as it appears on your LARA license): Gender:					
2.	Name (as you wish it to appear on the roster):					
3.	MI LARA REALTOR® License #: Date your Real Estate Licensed was issued:					
4.	Number of years, months or days engaged in the real estate business: NRDS #:					
5.	Type of License: Specialty:  Broker Appraiser Sales Person Residential Commercial Other					
6.	Home Address:					
7.	(Street) (City) (State) (Zip) Which do you prefer as your primary mailing address: Office Home					
8.	Cell Phone:         Home Phone:         Home Fax:					
9.	Would you like to receive text messages for billing? 🗌 Yes 🔲 No 💮 If yes, please include the name of your cell phone carrier:					
10.	Preferred Email Address on the Roster: DOB (MM/DD/YY)					
11.	Please check if you have never been a member of another Associations:   Yes  No					
12.	List Primary Board and/or all other Association(s) of REALTORS® to which you currently/previously belong as a					
	REALTOR®, REALTOR® Associate, or MLS Participant/Subscriber.					
	Please provide NRDS number, if applicable:					
13.	Have you been disciplined by any of the Board/Associations or MLS(s) listed in question #12?   Yes   No					
	(If you answered yes to question #13 provide all relevant details and dates or attach copies of the discipline.)					
14.						
15.	(Agents Initial)  Have you ever been disciplined by LARA?  Yes  No					
	(If you answered yes to question #15 provide all relevant details and dates or attach copies of the discipline.)					
16.	Have you ever been convicted of a crime/felony?  Yes  No					
17.	Brokers Company Office Name:					
18.	Brokers Name: Brokers MI License #:					
19.	O. Office Phone #: Office Fax #:					
20.						
	(Street Address, City, State, and Zip Code)					
	Disclaimer and Signature					
I un	rtify that my answers are true and complete to the best of my knowledge. Inderstand that false or misleading information in my application may result in my release from the Association Tefunds will be issued.					
Age	ents Signature: Today's Date:					
Bro	kers Signature: Today's Date:					

## **FUTURE PAYMENTS & FEE SCHEDULE**

	Invoices:		
•	Association Board Dues, Office Dues, and MLS User Fees are required each calendar year. All future payments are subject to change per billing cycle. Please read below regarding payments due on holidays and weekends. Only one notice will be sent Via-Email one month prior to the required billing due date(s). All invoices can be viewed and paid online at the Southeastern Border Association of REALTORS® main webpage. The SEBAR Association is not required to send out other notifications and reminders.  If at any time your email address has changed. It is your responsibility to provide the Association your new email address prior to the invoices being sent.  All payments must be received by 4:00 P.M. on the date(s) according to your invoice.  If the payment billing cycle date(s) ends on a Holiday, Saturday or Sunday, the required payment(s) must be received by 4:00 P.M. on the first business day following. This includes online payments, U.S. Postal Service, or walk-ins. Reinstatement/late fees will be applied.  The SEBAR Association cannot take credit or debit card information over the phone, due to libiality issues. There will be a 3% service fee on all credit or debit card transactions.		
	Association Board Dues:		
•	The full amount for Association Board Dues: \$567.00. The billing cycle for Association Board Dues will begin on November 1st per each calendar year. The Association Board Dues are due by December 1st per each calendar year. There is a \$50.00 reinstatement/late fee per each payment paid after 4:00 P.M. according to the date(s) on the invoice.		
	MLS User Fee:		
•	The full amount for the MLS User Fee: \$465.00. The MLS User Fee billing cycle will begin on July 15th and end on July 14th each calendar year at 4:00 P.M. The MLS User fee has two options, (depending on the month a member is joining the Association). Full amount \$465.00 or quarterly payment amounts of \$116.25 due on July 15th, October 15th, January 15th, and April 15th. Payments must be received no later than 4:00 P.M. on the invoice dates listed on your statement(s). There is a \$50.00 reinstatement/late fee for dues paid after 4:00 P.M. on the date the invoice is due.		
Ι_	have read and agreed to the guidelines for the future payment requirements set forth by the Southeastern Border Association of REALTORS® and the Southeastern Michigan MLS. All as may from time to time be amended.		
То	day's Date: Agents Signature:		
То	day's Date: Brokers Signature:		



# SOUTHEASTERN BOARDER ASSOCIATION OF REALTORS® Southeastern Michigan MLS

Monroe Office: 125 Cole Road Monroe, MI 48162 Office Phone # 734-242-6866 Downriver Office: Horizon Business Center West, 20600 Eureka Rd., Suite 510 Taylor, MI 48180 Office Phone # 734-287-8060

# **Terms and Conditions of Membership**

1.	<b>BYLAWS, POLICIES AND RULES</b> . I agree by the bylaws, policies and rules of the Southeastern Border Association of REALTORS® (SEBAR), Southeastern Michigan MLS (SEM), the bylaws, policies and the Michigan REALTORS® (MR), and the constitution, bylaws, policies and rules of the National Association of REALTORS® (NAR), all as may from time to time be amended.				
		_ BROKER INITIAL			
2.	days or be subject to suspension	or required to attend New Member Orientation. I must attend such orientation(s) within 90 of service until such time I do attend.  BROKER INITIAL			
3.	the event I fail to maintain eligib	will not be entitled to a refund for my Application, MLS Fees, and/or Association Dues in lity for membership or for MLS services for any reason.  BROKER INITIAL			
4.	any information provided by me Estate licensing, my current or p continue to hold, any type of me findings of Code of Ethics violatic complaints (or hearings); (iii) un arbitration awards or unpaid find be used in evaluating my application against the Association, in character, that may arise from a information authorized and relegant	IND USE INFORMATION; WAVIER. I authorize the Association or its representative to verify in the application by any method including contacting the Michigan Department of Real ast responsible broker or designated REALTOR®, or any Association or MLS where I held, or imbership. I further authorize any Association, including information regarding (i) all final ons or other membership duties within the past three (3) years; (ii) pending ethics atisfied discipline pending: (iv) pending arbitration request (or hearings): (v) unpaid including obligations. I understand that any information gathered under this authorization may ation for membership and further disciplinary sanctions. I waive any legal claim or cause of a sagents, employees or members including, but not limited to, slander, libel, defamation of any action taken to verify, evaluate of process this application or other use of the used hereunder.  BROKER INITIAL			
5.	<b>ADDITIONAL TERMS AND CONDITIONS FOR MLS APPLICATION.</b> I understand and agree that by becoming and remaining a participant of subscriber to the MLS, I agree to abide by the MLS rules, as from time to time amended, including by not limited to the following:				
	AGENT INITIAL	BROKER INITIAL			
	I agree not to use the MLS data for any purpose other than to market property or support market valuations of appraisal as specifically set forth in the rules  AGENT INITIAL BROKER INITIAL				
	I agree not to reproduce any portion of the active listings except as provided in the MLS.  AGENT INITIAL BROKER INITIAL				
	I agree not to download MLS data except as provided in the MLS rules.  AGENT INITIAL BROKER INITIAL				
	rules to access any computer re subscribers and clerical users no	r than authorized participates, their subscribers and the clerical users as defined in the MLS eiving MLS information. I agree not to transmit the information to any participants, authorized to access the MLS system by the rules. I agree not to use the MLS to create be used by the participant who downloaded the date in compliance with the MLS rules.			



6.

# SOUTHEASTERN BOARDER ASSOCIATION OF REALTORS® Southeastern Michigan MLS

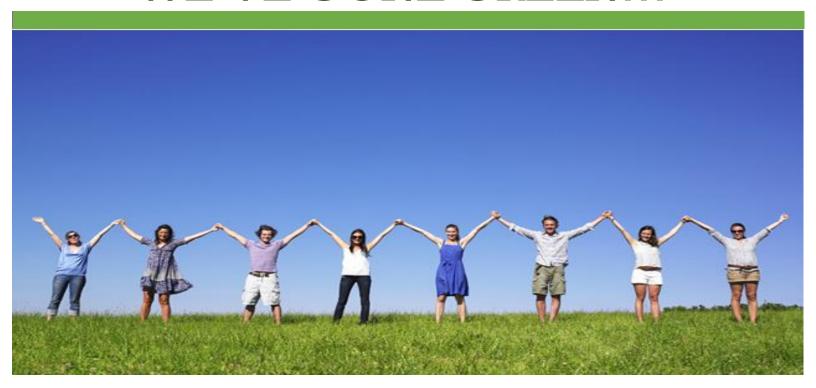
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#### Terms and Conditions of Membership (continued)

Michigan Penal Code and the United States Code	son nor make it available to any person. I futher understand that the prohibits unauthorized access to computer databases. I agree not to
allow such unauthorized access by use of either an AGENT INITIAL BROKE	
AGENT INITIAL BROKE	KINITIAL
that clerical users are not allowed to use the infor Persons performing any activities that require a re	
available my SentriLock key or Sentri-Key App to a	
_	s are in additional to the MLS rules, to which I have also agreed. , fine and ultimate termination of the services. In pursue its legal  R INITIAL
I acknowledge receipt of and agree to abide by the Michigan MLS By-Laws, Policy and Procedures, an AGENT INITIAL BROKE	
Border Association of REALTORS® and participation REALTOR® (including Designated REALTOR®) mem as a partner, officer, principle or branch manager the Association, (ii) with any member of the Michithe client agrees to binding arbitration of the Association or firm for binding arbitration of disputes with (i) an other M Association MLS which shares a common database Southeastern Michigan MLS through a Regional or	ATION AGREEMENT. A condition of membership in the Southeastern on in the MLS is that you agree to binding arbitration of disputes. As a liber, you agree to yourself and the corporation or firm for which you act to binding arbitration of disputes with (i) other REALTOR® members of igan or National Association of REALTORS® and (iii) any client provided ociation. As a MLS Broker or Appraiser Participant or MLS Subscriber, you which you act as a partner, officer, principal or branch office manager to LS Broker or Appraiser Participant or MLS Subscriber of another with the Southeastern Border Association of REALTORS® or Reciprocal Agreement. Any arbitration under this agreement shall be coordance with the Association rules and procedures for arbitration.
PLEASE SIGN AS APPLICANT AND HAVE BROKER SI certify that I have read and agree to the terms are application is true and correct.	SIGN AS APPLICABLE.  nd conditions of the application and that all information in this
Sinature of Licensed Applicatant:	Date:
Signature of MIS Broker	Date:

# THE SOUTHEASTERN BORDER ASSOCIATION OF REALTORS®

# WE'VE GONE GREEN...



In our continuing effors to be "green," we provide the legal notices required for membership meetings as well as the ballots to vote for officers, directors, invoices, or for any other matter, to our members by email.

We also desire that our members be able to cast their ballots and provide them to the Association by electronic vote. We feel that this will greatly increase participation in the voting process.

Therefore, we ask you to provide the Association with your name, e-mail address, and LARA REALTOR® number to confirm your identity. Please initial below indicating you have read this document.

Print Name:	Initials:	
LARA Realtor® #:		
Email:	-	



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## SENTRILOCK ELECTRONIC LOCKBOX ENTRY CARD AGREEMENT

## SENTRILOCK SYSTEM RULE SMART CARDS, SENTRIKEY, AND LOCKBOXES

Agent who are current members of the Southeastern Michigan MLS are allowed to borrow SentriLock boxes from the Broker. The Broker must be a participates of the SentriLock program. An agent can purchase SentriLock boxes at the Association office with the approval of their Broker. The Broker must submit an email to the Association allowing the agent to purchase their own lockboxes.

The policy below Sentri-Key App is free and located on your Smart Phone Purchase or replace a SentriLock Card \$25.00 Damage to Lockbox that has been borrowed to a Broker \$100.00 Failure to return requested lockboxes that have been borrowed to the agent within 48 hours \$250.00 Failure to notify Association of lost SentriLock Card \$100.00 Loaning, selling, borrowing a SentriLock card or allowing others to access your SentriLock Key App \$1000.00 Failure to notify listing office prior to entrance \$1000.00 Lost or Stolen SentriLock box(s) per box not returned to the Brokers office. \$95.00

Fees and fines are subject to change from time to time by approval of the MLS Board of Directors of The Southeastern Border Association of REALTORS<sup>®</sup>. In addition to any fees and fines, the Board of Directors may also implement a suspension of smartcard use.

Agents Name (print):		 
Office Name:		



### SOUTHEASTERN BOARDER ASSOCIATION OF REALTORS®

Southeastern Michigan MLS

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20600 Eureka Rd., Suite 510 Taylor, MI 48180 Office Phone # 734-287-8060

## SENTRILOCK APPLICATION



This Agreement is made and entered into as of the (Todays Date)	
by and among The Southeastern Border Association of REALTORS® MULTIL	PLE
Listing Service (hereinafter the "Issuer"), and (Broker Name here)	
of (Brokers Company Name here)	_ and
Broker/Participant's Licensee, (Your Name here)	_
(hereinafter the "CardHolder"). In consideration of the mutual promises herein	
contained, the parties agree as follows:	
Cell phone number:	

- 1. ENTRY CARD: CardHolder acknowledges the Entry Code Number is for their use only and will be kept confidential.
- 2. **TITLE TO ENTRY CARD**: CardHolder acknowledges that the Entry Card is and shall be the sole property of the Issuer and is leased to the CardHolder under the terms and conditions of this agreement.
- 3. **UPDATE CODE:** CardHolder acknowledges that the Entry Card has an update code which expires every two weeks (14) days prohibiting further use of the Entry Key until the Entry Key has been updated. Update codes will only be issued to CardHolders in good standing with the issues, and who are in compliance with these Rules and Regulations.
- **4. COST:** CardHolder acknowledges his/her Entry Key will expire per calendar year in the month of July. Annual renewal fee will be required to continue utilizing the SentriLock Entry Key in Michigan. Unpaid fees will immediately terminate the CardHolders current SentriLock Entry key in Michigan.
- 5. **RETURN OF ENTRY CARD:** CardHolder agrees to return the Entry Card and or notify The Southeastern Border Association of REALTORS® and Multiple Listing Services within 48 hours of receipt of request to do so by Issuer or within 5 business days of the following events:
  - a. Termination of either Broker/Participant or CardHolder as an active member in good standing with The Southeastern Border Association of REALTORS® and Multiple Listing Services.
  - b. Termination of CardHolder's Association with Broker/Participant for any reason, except transferring from one SEBAR member Broker/Participant to another.

When transferring membership from one Participant to another Participant, the Entry Card will transfer to the new Participant by virtue of the Participant's signature on the written notification of the transfer to the Board Office. In the event of death of CardHolder, CardHolder's heirs or personal representatives will surrender the Entry Card to Issuer.

- 6. **REIMBURSEMENT:** CardHolder agrees to reimburse Issuer for any and all expenses incurred by Issuer's attempts to recover the Entry Card from CardHolder as a result of CardHolder's failure to surrender the Entry Card in accordance with this agreement. In the event the Issuer commences legal Proceedings against CardHolder to recover the Entry Card or to enforce or interpret any of the provisions of this agreement, Cardholder agrees to pay all costs incurred by Issuer together with reasonable attorney's fees as determined by the court both at trial and on appeal, if any.
- 7. INSPECTION/ENTRY CARD AUDIT: Issuer will have the right to inspect the card leased to CardHolder at all reasonable times and places. CardHolder agrees to submit the Entry Card for inspection at Issuer's office within 48 hours after receipt of written notice. In addition, CardHolder agrees to submit the Entry Card for inspection on an annual basis for an Entry Card audit, and at any other time upon oral request if Issuer believes that the integrity and security of the system is in jeopardy. A failure in comply with the terms of this paragraph will constitute an event of default under the lease.



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- 8. SECURITY OF ENTRY CARD: Holder agrees:
  - a. To complete the mandatory SentriLock Electronic Lockbox System Training.
  - b. To keep the Entry Card in CardHolder's possession or in a safe place at all times.
  - c. To keep confidential his/her personal ID number (PIN).
  - d. Not to loan the Entry Card to any person, for any purpose whatsoever, or to permit the Entry Card to be used for any purpose by any other person. The foregoing includes, but is not limited to, loans to spouses, appraisers, mortgage agents, utility agents, builders, Brokers, salespersons, and prospective Purchasers or Seller. Violation of the provisions will result in a \$1,000 fine.
  - e. Not to duplicate the Entry Card or allow any other person to do so.
  - f. Not to assign, transfer, or pledge this lease or the Entry Card.
  - g. To immediately notify Issuer in writing of the loss or theft of Entry Card and circumstances surrounding loss or theft. One (1) replacement Entry Card for lost or stolen Entry Card will be issued to Broker/Participant and CardHolder if they have complied with the Agreement and the policies and procedures of the Board with respect to Entry Cards and Key Boxes. A \$25.00 REPLACEMENT FEE WILL BE REQUIRED PRIOR TO ISSUANCE. Any subsequent replacement Entry Card will be issued only upon authorization from The Southeastern Border Association of REALTORS® Multiple Listing Committee.
  - h. To follow all additional security procedures as specified by issuer.
- **9. INDEMINIFICATION:** Broker/Participant and CardHolder covenant and agree to indemnify and hold Issuer harmless from any and all liability, obligations, or demands against Issuer as a result of CardHolder's loss of use of the Entry Card including but not limited to, any and all liabilities, including but not limited to loss of business, attorney's fees, incurred by Issuer as a result of damage or injury to premises or persons arising out of the use of the Entry Card by CardHolder or by any other person.
- 10. RESPONSIBILITY OF BROKER/PARTICIPANT: Broker/Participant confirms that Broker/Participant is a licensed real estate broker or a licensed or certified appraiser and an active member of The Southeastern Border Association of REALTORS® and its Multiple Listing Services. Further Broker/Participant confirms that CardHolder is in fact associated with Broker/Participant in an active effort to sell or appraise real estate through the same business office, that CardHolder is a licensed real estate agent, a licensed or certified appraiser, and that Broker/Participant is jointly and severally liable with CardHolder for all duties, responsibilities, and undertakings of CardHolder under this agreement, provided, however, that this agreement will not be construed to make CardHolder an employee of Broker/Participant.
- **11. PARTIAL INVALIDITY:** If any provision of this contract is held by any court to be invalid, void, or unenforceable, the remaining provisions shall continue in full force.

I HEREBY ACKNOWLEDGE HAVING RECEIVED A COPY OF THE RULES AND REGULATIONS GOVERNING ISSUE, USE, CONTROL, RESPONSIBILITY, LIABILTY, AND/OR PENALTY OF/FOR VIOLATION OF SENTRILOCK KEY BOX AND ENTRY CARD POLICIES AND PROCEDURES AND HAVE READ AND UNDERSTAND AND AGREE TO ABIDE BY SAID RULES AND REGULATIONS.

The undersigned hereby agrees to The Southeastern Border Association of REALTORS® SentriLock Smart Card and Lockbox Rules and Fees and that fees and fines are subject to change in accordance with MLS Rules and Regulations and Policy and Procedures.

Have you ever used SentriLock? YES NO	If yes, which Association?
Agents Name (Print):	Brokers Name (Print): Brokers Signature:
Date:	Date:

# **CREDIT CARD or DEBIT CARD FORM**

Due to liability issues the Southeastern Border Association of REALTORS® cannot accept credit card information over the phone.

□ <b>V</b> isa	□ Master	card	□ <b>Discover</b>	□ American Express		
Paymer	nt amount o	of: \$_		_		
<b>Add 3%</b>	service fe	e: \$_		_		
	Total:	\$_		_		
Membe	rs Name: _		(print)			
Name o	n the Card	<b>:</b>				
Card Nu	ımber:					
3-digit s	3-digit security code on the back:					
Expirati	Expiration Date:					
Home or Business Address that matches the credit card:						
	(Street A	ddre	ss, City, State	e, and Zip Code)		
10 Digit	Phone Nu	mber	:			
Membe	rs E-Mail <i>I</i>	Addre	ess:			
Membe	rs Signatui	re:				