

Purchase with Rehabilitation and Repair Loans

Single Family Housing Guaranteed Loan Program



Rural Development

Training Objectives:

- Where is the topic located? 7 CFR 3555, and HB-1-3555
- Learning Checks
- Resources

7 CFR Part 3555

http://www.rd.usda.gov/publications/regulations-guidelines

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7 CFR Part 3555



HB-1-3555 SFH Guaranteed Loan Program Technical Handbook

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Appendix 9 - Penalties

Appendix 10 - Unnumbered Letter and State Supplements



7 CFR Part 3555

- § 3555.104 Loan Terms.
- § 3555.105 Combination construction and permanent loans.

Applicant Advantages

- Purchase existing dwelling
- Customize improvements
- One loan closing
- Funds to purchase the dwelling and provide eligible rehabilitation



Applicant Advantages

- 100% financing
- Maximum loan amount: 100% of "As Improved" appraised value
- Upfront guarantee fee may be included above "As Improved" value
- No future loan amount changes, no re-amortization



Applicant Advantages

- Correct dwelling deficiencies
- Revitalize existing housing stock
- Retain personal reserves postclosing



Lender Advantages

- REDUCED RISK!
- LNG is issued post-closing
- Repair/Renovation completed post-closing
- Immediate sale on secondary market

Eligible Loan Costs

- Upgrade/modernize kitchens, bathrooms, interior floor covers, etc.
- Create accessible amenities to accommodate disabilities
- Additions, structural alterations or reconstruction
- Install energy conservation or weatherization features



Eligible Loan Costs

- Repair or install septic systems and water wells
- Remove safety and health hazards
- Repair existing amenities; swimming pools, saunas and accessory units





Non-Structural Repairs

- Finance up to \$35,000 in repairs
- No minimum repair costs
- Dwelling must be habitable
- Contingency reserves allowed:
 - 10% utilities on
 - 15% utilities off

Structural Repairs

- Finance over \$35,000 in repair costs
- Qualified Inspector required; write-up and all inspections.
- Contingency reserves allowed
 - 10% utilities on
 - 15% utilities off
- PITI reserves; up to 6 months when the dwelling is not habitable.



Prohibited Loan Purposes:

- Investment properties
- Install <u>new</u> inground swimming pools, hot tubs, or saunas
- Installation of luxury items (exterior fireplace and kitchen, etc.)
- Convert existing structures to SFH dwellings

Prohibited Loan Purposes:

- Alterations that allow income-producing features
- Repair new or existing manufactured homes or condos
- Repairs or improvements to common space areas (community meeting rooms, playground, etc.)

7 CFR 3555 / HB-1-3555

LEARNING CHECKS

- Ben and Leslie want to purchase an existing dwelling for \$85,000.
- The home is habitable. Repairs include: carpet, tile, kitchen cabinets and countertops.
- Total repair cost is \$35,000 plus \$3,500 contingency and \$500 of permit/inspection fees.
- The "as improved" market value of the property is \$125,000. This proposal is eligible for a rehab/repair loan. True/False

Answer: TRUE

3555.107(d) and HB 12.28

Part One: Maximum Loan Amount

- Purchase Price: \$85,000 + \$39,000 repairs/fees/contingency = \$124,000
- As-Improved Value : \$125,000

• Maximum Loan amount: \$126,262.60

• \$125,000 - \$124,000 = \$1,000 closing costs + \$1,262.62 GRH Fee

Answer: TRUE

3555.105 and HB 12.28

Part Two: Loan Eligibility

- Home is habitable
- Ben and Leslie may occupy and make mortgage payments
- Lender must obtain interim and final inspections
- Lender will work with borrowers to approve disbursements for completed work

 After the loan closes, Ben and Leslie decide they don't want to renovate kitchen and instead want to add a covered patio with an outdoor kitchen.

This proposal is eligible for a rehab/repair loan. True/False

Answer: FALSE 3555.105 and HB 12.24 and 12.28

Loan Eligibility

- Proposed changes should not affect the scope of the project and/or affect the appraised value.
- An outdoor kitchen is considered a luxury feature and is a prohibited loan purpose.

 Using the same scenario, Ben and Leslie have an unused balance in the contingency reserve in the amount of \$3,000. New appliances were not included in their contract. They want to use the funds to purchase appliances for their newly renovated kitchen.

This proposal is eligible for a rehab/repair loan. True/False

Answer: TRUE3555.105 and HB 12.24 and 12.28Loan Eligibility

- The change order does not change the scope of the work.
- New appliances are an eligible loan purpose.

- April and Andy want to purchase an old 2 bedroom, 1 bath home on a 1 acre lot for \$30,000
- They want to add 2 bedrooms and a full bathroom. They expect the cost to be at approximately \$50,000.
- The lender's qualified inspector determined that the structure is too dilapidated and not stable enough to withstand renovations.
- He determines the foundation to be structurally sound.

This proposal is eligible for a rehab/repair loan.

True/False

Answer: TRUE 3555.105 and HB 12.28

Part One: Loan Eligibility

- Obtain certification from qualified structural engineer that the existing foundation is sound.
- Qualified inspector assigned by their lender can develop a plan to raze the building and rebuild a new structure using the existing foundation.
- A qualified contractor can work with them to design and rebuild using the existing foundation and expand to suit their needs.
- The builder and inspector will work on the final cost estimate.

Answer: TRUE 3555.105 and HB 12.28

Part Two: Maximum Loan Amount

- The "As Improved" market value of the property must cover the costs to purchase, demolish, and renovate; including inspection fees, PITI reserves and contingency fees, if applicable.
- The dwelling is not habitable; PITI reserves may be established to cover mortgage payments up to 6 months.
- No loan modification needed. Borrower takes over mortgage payments when the dwelling is deemed habitable.

- April and Andy's final cost for demolition and construction of the dwelling is \$110,000, including inspection and permit fees.
- 10% contingency reserve would equal to \$11,000.
- 6 month PITI reserves equal to \$7,077.24
- "As Improved" market value is \$150,000.

This proposal is eligible for a rehab/repair loan. True/False

Answer: TRUE

3555.105 and HB 12.28

Let's review:	Item	Amount	
	Maximum Loan Amount (\$150,000 + \$1,515.05 GRH fee)	\$151,515.15	
	Less Purchase/Demo/Reno Cost	\$140,000.00	
	Less financed GRH fee	\$ 1,515.15	
	Available Loan Funds	\$ 10,000.00	

Remaining loan funds are not sufficient to cover both the 10% Contingency Reserves of \$11,000 and the 6-month PITI Reserves of \$7,077.24.

No problem!

A few options:

- Fund one of the reserves and reduce the other; amounts may be adjusted,
- Borrower may fund the remaining amount needed out of pocket,
- Omit one reserve. April and Andy must have sufficient cash reserves to cover either PITI payments and/or costs for change orders/cost overruns, if they occur.

Contingency and PITI Reserves are recommended but are optional.

- Jack and Diane want to purchase a two year old manufactured home.
- Home is on a permanent foundation.
- No interior work is needed.
- They want to add a covered porch and a two-car garage for \$20,000.

• This proposal is eligible for a rehab/repair loan. True/False

Answer: FALSE 3555.102, 3555.105 and HB 12.28

• Manufactured homes, condominiums and newly constructed homes are not eligible.

- This is a 100% LTV program.
- Include the amount of contingency and reserves in the construction contract
 - Contract or worksheet similar to HUD 203(k) Form 92700





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USDA LINC: Training and Resource Library

https://www.rd.usda.gov/programs-services/lenders/usda-linc-training-

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