670 West Boylston Street
Worcester, MA 01606-2092
TO: The College Community
Tel: (508) 854-4425
Fax: (508) 854-7504

## FROM:

Nancy Schoenfeld


Vice President of Academic Affairs

## SUBJECT: ACADEMIC MATTERS

DATE: May 28, 2018

Final approval has been given to the academic matters acted upon at the May 8, 2018 meeting of the Learning Council.

1. Proposal for Certificate Closures:
a. Accounting Assistant/Finance Assistant (AF); Accounts Payable/Accounts Receivable (APAR); Full Charge Bookkeeper (FCBK)
b. To close three certificates AF, APAR, FCBK
c. Effective Date: Fall 2019
2. Proposal for Course Revision: BUS 299 Career Strategies and Coop Experience
a. Remove prerequisite BKK 102 and add prerequisite ACC 110 (BAP, COBB, MSBB)
b. Effective Date: Fall 2019
c. Course Description (as will appear in catalog)

BUS 299 Career Strategies and Coop Experience

## 3 credits

This course provides students with career and employment strategies. Students learn the job hunting process, identification of their skill set, resume and cover letter preparation, job interviewing skills, networking, negotiation, interpersonal skills development, business etiquette, ethics, and presenting themselves for success. Coop Placement: Students develop a learning agreement with the instructor, stipulating learning goals and outcomes based on the position description. Students are required to successfully satisfy the terms of the learning agreement and complete a 150 -hour unpaid or 225 -hour paid cooperative work experience related to their particular major. The faculty member and career placement services can provide Co-op placement assistance, but students are ultimately responsible for securing a timely Coop placement.
Prerequisites: ACC 110 or ALH 151 or BSS 104 or permission of the Program Coordinator, CPS 298. F/S
See grids - Page _12, 14, 15_
3. Proposal for Degree Revision: Business Administration - Career (BB)
a. In semester 4, change BUS 250, to BUS 250 or BUS 299
b. Effective Date: Fall 2019
c. See grid - Page $\quad 21$
4. Proposal for New Certificate: Accounting Certificate (ACC)
a. Create new Accounting Certificate (ACC) which combines and replaces APAR, AF, FCBK.
b. Effective Date: Fall 2019
c. See grid - Page __26
5. Proposal for Degree Revision: General Studies - Pre-Pharmacy Option (GSPH)
a. Replace one free Elective to 200 level Sociology or 200 level Psychology in Semester 5.
b. Move Political Science Elective from Semester 4 to Semester 5 in place of Humanities Elective.
c. Keep History Elective in Semester 4 by removing the option.
d. Move Introduction to Psychology from Semester 1 to Semester 3 Replacing one Elective.
e. Move Introductory Sociology (Principles) from Semester 2 to Semester 3 replacing another elective.
f. Change total credits required from 75-77 to 69
g. Effective Date: Fall 2018
h. See grid - Page __ 32

# 2017-2018 <br> QUINSIGAMOND COMMUNITY COLLEGE <br> <br> DEGREE PROGRAM OR CERTIFICATE <br> <br> DEGREE PROGRAM OR CERTIFICATE PROPOSAL FOR CLOSURE 

 PROPOSAL FOR CLOSURE}

1. Program Name: Accounting Assistant/Finance Assistant Certificate (AF)
2. Originator: Jean McLean

Date: 4/10/18
3. School Dean: Kathy Rentsch

Date: 4/10/18
4. The requested change (motion) for governance consideration is as follows:

Close the Accounting Assistant/Finance Assistant Certificate (AF) degree option
5. Rationale for the proposed program or certificate closure:

The AF Certificate has only one finance course; it is not a "Finance Assistant" certificate program. The AF Certificate option, along with the APAR and FCBK Certificate options, will be replaced with a new Accounting Certificate option created to flow seamlessly into the Business Administration Career (BB) program.
6. Effective Date: Fall 2019
7. Recommended by the School of Business, Engineering \& Technology

Date: 4/19/18

Comment:
8. AA Leadership Team: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
9. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
10. Learning Council: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
11. VP/Academic Affairs: $\qquad$

Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$ Comments:

## FOR PROGRAM/CERTIFICATE CLOSURE

President: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$

Board of Trustees: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$

QUINSIGAMOND COMMUNITY COLLEGE

## DEGREE PROGRAM OR CERTIFICATE PROPOSAL FOR CLOSURE

1. Program Name: Accounts Payable/Accounts Receivable Certificate (APAR)
2. Originator: Jean McLean
3. School Dean: Kathy Rentsch

Date: 4/10/18
Date: 4/10/18
4. The requested change (motion) for governance consideration is as follows:

Close the Accounts Payable/Accounts Receivable Certificate (APAR) degree option
5. Rationale for the proposed program or certificate closure:

The APAR Certificate is a prerequisite to the FCBK Certificate and there are issues with overlapping courses, i.e.: students take ORT 110 in AR/AP , then are required to take ORT 109 in FCBK. There have been only 14 graduates from the APAR certificate over the last three years. There are only 3 students currently enrolled in the program.
The APAR Certificate option, along with the AF and FCBK Certificate options, will be replaced with a new Accounting Certificate option created to flow seamlessly into the Business Administration Career (BB) program.
6. Effective Date: Fall 2019
7. Recommended by the School of Business, Engineering \& Technology Date: 4/19/18

Comment:
8. AA Leadership Team: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
9. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
10. Learning Council: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
11. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$ Comments:

## FOR PROGRAM/CERTIFICATE CLOSURE

President: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$

Board of Trustees: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$

## QUINSIGAMOND COMMUNITY COLLEGE

## DEGREE PROGRAM OR CERTIFICATE PROPOSAL FOR CLOSURE

1. Program Name: Full Charge Bookkeeper Certificate (FCBK)
2. Originator: Jean McLean
3. School Dean: Kathy Rentsch

Date: 4/10/18
Date: 4/10/18
4. The requested change (motion) for governance consideration is as follows:

Close the Full Charge Bookkeeper Certificate (FCBK) degree option
5. Rationale for the proposed program or certificate closure:

The APAR Certificate, which is a prerequisite to this certificate, is closing due to low enrollment. This certificate, FCBK, has even lower graduation rates; two in the last two years, with zero in year 1 and one each in years 2 and 3 . There is currently only one student enrolled in the program.
The FCBK Certificate option, along with the AF and APAR Certificate options, will be replaced with a new Accounting Certificate option created to flow seamlessly into the Business Administration Career (BB) program.
6. Effective Date: Fall 2019
7. Recommended by the School of Business, Engineering \& Technology Date: 4/19/18

Comment:
8. AA Leadership Team: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
9. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
10. Learning Council: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
11. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$ Comments:

## FOR PROGRAM/CERTIFICATE CLOSURE

President: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$

Board of Trustees: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$

## COURSE REVISION PROPOSAL

1. Course Number and Name (current) : BUS 299 Career Strategies and Co-op Experience
2. Originator: Jean McLean
3. School Dean: Kathy Rentsch

Date: 4/10/2018
Date: 4/10/18
4. The requested change (motion) for governance consideration is as follows:

Remove prerequisite BKK 102; Add prerequisite ACC 110:
From: ALH 151 or BKK 102 or BSS 104 or permission of the Program Coordinator, CPS 298
To: ACC 110 or ALH 151 or BSS 104 or permission of the Program Coordinator, CPS 298
The following programs are affected by this change and the academic maps will be revised (list program names and program codes as they appear in the college catalog):
BBAP Business Administration Career - Administrative Professional Option
COBB Clerical Office Certificate
MSBB Medical Office Certificate
5. Effective Date: Fall 2019
6. Recommended by the School of Business, Engineering \& Technology

Date: 4/19/18
Comments:
7. AA Leadership Team: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
8. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
9. Learning Council: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
10. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$ Comments:

## 2017-2018 QUINSIGAMOND COMMUNITY COLLEGE

## COURSE REVISION PROPOSAL

Type of Revision:


BUS 299 Career Strategies and Co-op Experience
This course provides students with career and employment strategies. Students learn the job hunting process, identification of their skill set, resume and cover letter preparation, job interviewing skills, networking, negotiation, interpersonal skills development, business etiquette, ethics, and presenting themselves for success. Co-op Placement: Students develop a learning agreement with the instructor, stipulating learning goals and outcomes based on the position description. Students are required to successfully satisfy the terms of the learning agreement and complete a 150 -hour unpaid or 225 -hour paid cooperative work experience related to their particular major. The faculty member and career placement services can provide Co-op placement assistance, but students are ultimately responsible for securing a timely Co-op placement.
Credits: 3
Semester Offered: F/S
Prerequisites: ALH 151 or BKK 102 or BSS 104 or permission of the Program Coordinator, CPS 298
Proposed Description (include all proposed changes):
BUS 299 Career Strategies and Co-op Experience
This course provides students with career and employment strategies. Students learn the job hunting process, identification of their skill set, resume and cover letter preparation, job interviewing skills, networking, negotiation, interpersonal skills development, business etiquette, ethics, and presenting themselves for success. Co-op Placement: Students develop a learning agreement with the instructor, stipulating learning goals and outcomes based on the position description. Students are required to successfully satisfy the terms of the learning agreement and complete a 150 -hour unpaid or 225 -hour paid cooperative work experience related to their particular major. The faculty member and career placement services can provide Co-op placement assistance, but students are ultimately responsible for securing a timely Co-op placement.
Credits: 3
Semester Offered: F/S
Prerequisites: ACC 110 or ALH 151 or BSS 104 or permission of the Program Coordinator, CPS 298 Rationale for the change: FCBK certificate, which requires BKK 102 and BUS 299 is being closed as of Fall 2019. An Accounting Certificate is being developed which will require ACC 110 and BUS 299.

Provide a description of any change in course content. No Change
Does the course revision affect another department? Please confer with the coordinator of the affected department. Affected department(s)

N/A
Attach current and proposed academic maps for all affected programs (listed on page 1 of this proposal).
Please submit a generic syllabus to your dean with all of the revisions included.

## Business, Financial \& Hospitality Management

## Business Administration Career - Administrative Professional Option - Associate in Science (Program Code: BBAP) : Current

| Course Title | Course \# | Offered | Credits | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 |  |  |  |  | Apply and get accepted to this program (Program Code: BBAP). <br> Register for and successfully complete all courses to graduate in four semesters. <br> Complete ENG 101. <br> For the Elective, take ALH 102 if course has not yet been taken. |
| Medical Law and Ethics or | ALH 106 | F/S | 3 | ENG 096 with a grade of "C" or higher; or approp place score |  |
| Business Law I or | BSL 101 | F/S/SU |  |  |  |
| E-Business Law \& Ethics | BSL 103 | F/S |  | Coreq: CIS 111 |  |
| Keyboarding Applications | BSS 101 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher; or approp place score |  |
| Introduction to Microcomputer Applications | CIS 111 | F/S/SU | 3 |  |  |
| Composition I | ENG 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 2 |  |  |  |  | Meet with a QCC Career Services Representative and attend Workshops. See www.QCC.edu/career-services. <br> Complete the Mathematics Elective (MAT 103 or MAT 122 strongly recommended). |
| Financial Accounting I | ACC 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score, MAT 090 with a grade of " $C$ " or higher; or approp place score |  |
| Medical Office <br> Administration I or | ALH 151 | F | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score, Coreq: ALH 102 |  |
| Business Office Procedures | BSS 104 | F/S/SU |  | BSS 101, CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
| Advanced Microcomputer Applications or | CIS 112 | F/S/SU | 3 | CIS 111 |  |
| Electronic Health Records | CIS 212 | F |  | ALH 102, CIS 111 |  |
| Composition II | ENG 102 | F/S/SU | 3 | ENG 101 |  |
| Mathematics Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 3 |  |  |  |  | Meet with a Career Services Representative for Job Search Assistance services, and assistance in finding Co-op placement. |
| Medical/Dental Billing and Insurance or | BSS 112 | F/S | 3 | ALH 102 |  |
| Business Elective | --- | F/S/SU |  |  |  |
| Pre Cooperative Education Seminar | CPS 298 | F/S | 0 |  |  |
| Internet Communications | HUM 142 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score, Computer Literacy |  |
| Elective | --- | F/S/SU | 3 |  |  |
| Liberal Arts Elective | --- | F/S/SU | 3 |  |  |
| Science Elective or Lab Science Elective | --- | F/S/SU | 3-4 |  |  |
|  |  | Total | 15-16 |  |  |
| Semester 4 |  |  |  |  | Submit an Intent to Graduate Form, located on The Q. |
| Integrated Communications for Business | BUS 201 | F/S/SU | 3 | CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score |  |
| Career Strategies and Coop Experience | BUS 299 | F/S | 3 | ALH 151 or BKK 102 or BSS 104 or permission of the Program Coordinator, CPS 298 |  |
| Database Management Application Development | CIS 243 | F/S | 3 | CIS 105 or CIS 111 |  |
| Human Relations in Organizations | PSY 158 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Social Science Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Total Credits Required |  |  | 60-61 |  |  |
| Business, Financial \& Hospitality Management |  |  |  |  |  |

## Business Administration Career - Administrative Professional Option - Associate in Science (Program Code: BBAP) : Proposed

| Course Title | Course \# | Offered | Credits | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 |  |  |  |  | Apply and get accepted to this program (Program Code: BBAP). <br> Register for and successfully complete all courses to graduate in four semesters. <br> Complete ENG 101. <br> For the Elective, take ALH 102 if course has not yet been taken. |
| Medical Law and Ethics or | ALH 106 | F/S | 3 | ENG 096 with a grade of "C" or higher; or approp place score |  |
| Business Law I or | BSL 101 | F/S/SU |  |  |  |
| E-Business Law \& Ethics | BSL 103 | F/S |  | Coreq: CIS 111 |  |
| Keyboarding Applications | BSS 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher; or approp place score |  |
| Introduction to Microcomputer Applications | CIS 111 | F/S/SU | 3 |  |  |
| Composition I | ENG 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 2 |  |  |  |  | Meet with a QCC Career Services Representative and attend Workshops. See www.QCC.edu/career-services. <br> Complete the Mathematics Elective (MAT 103 or MAT 122 strongly recommended). |
| Financial Accounting I | ACC 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score, MAT 090 with a grade of "C" or higher; or approp place score |  |
| Medical Office Administration I or | ALH 151 | F | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score, Coreq: ALH 102 |  |
| Business Office Procedures | BSS 104 | F/S/SU |  | BSS 101, CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
| Advanced Microcomputer Applications or | CIS 112 | F/S/SU | 3 | CIS 111 |  |
| Electronic Health Records | CIS 212 | F |  | ALH 102, CIS 111 |  |
| Composition II | ENG 102 | F/S/SU | 3 | ENG 101 |  |
| Mathematics Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 3 |  |  |  |  | Meet with a Career Services Representative for Job Search Assistance services, and assistance in finding Co-op placement. |
| Medical/Dental Billing and Insurance or | BSS 112 | F/S | 3 | ALH 102 |  |
| Business Elective | --- | F/S/SU |  |  |  |
| Pre Cooperative Education Seminar | CPS 298 | F/S | 0 |  |  |
| Internet Communications | HUM 142 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score, Computer Literacy |  |
| Elective | --- | F/S/SU | 3 |  |  |
| Liberal Arts Elective | --- | F/S/SU | 3 |  |  |
| Science Elective or Lab Science Elective | --- | F/S/SU | 3-4 |  |  |
|  |  | Total | 15-16 |  |  |
| Semester 4 |  |  |  |  | Submit an Intent to Graduate Form, located on The Q. |
| Integrated Communications for Business | BUS 201 | F/S/SU | 3 | CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
| Career Strategies and Coop Experience | BUS 299 | F/S | 3 | ACC 110 or ALH 151 or BSS 104 or permission of the Program Coordinator, CPS 298 |  |
| Database Management Application Development | CIS 243 | F/S | 3 | CIS 105 or CIS 111 |  |
| Human Relations in Organizations | PSY 158 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Social Science Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Total Credits Required |  |  | 60-61 |  |  |


| Course Title | Course \# | Offere <br> d | Credit <br> s | Prerequisites | Milestones |
| :--- | :---: | :---: | :---: | :---: | :---: | :--- |
| Semester 1 |  |  |  |  |  |

## Business, Financial \& Hospitality Management

Clerical Office Certificate (Program Code: COBB) - Proposed

| Course Title | Course \# | Offere d | $\begin{gathered} \text { Credit } \\ \mathrm{s} \end{gathered}$ | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 |  |  |  |  | Apply and get accepted to this program (Program Code: COBB). <br> Register for and successfully complete all courses to graduate in two semesters. <br> Meet with a QCC Career Services Representative and attend Co-op Workshop (required prior to registration for BUS 299). See www.QCC.edu/career-services. |
| Keyboarding Applications | BSS 101 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher; or approp place score |  |
| Introduction to Microcomputer Applications | CIS 111 | F/S/SU | 3 |  |  |
| Pre Cooperative Education Seminar | CPS 298 | F/S | 0 |  |  |
| Composition I | ENG 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score |  |
| Human Relations in Organizations | PSY 158 | F/S/SU | 3 | ENG 091 with a grade of " $C$ " or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
|  |  | Total | 12 |  |  |
| Semester 2 |  |  |  |  | If seeking employment, meet with a Career Services Representative for Job Search Assistance services. <br> Meet with Academic Advisor to discuss associate degree (Program Code: BBAP). <br> Submit an Intent to Graduate Form, located on The $Q$. |
| Financial Accounting I | ACC 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score, MAT 090 with a grade of " $C$ " or higher; or approp place score |  |
| Business Office Procedures | BSS 104 | F/S/SU | 3 | BSS 101, CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Integrated Communications for Business | BUS 201 | F/S/SU | 3 | CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Career Strategies and Coop Experience | BUS 299 | FIS | 3 | ACC 110 or ALH 151 or BSS 104 or permission of the Program Coordinator, CPS 298 |  |
| Internet Communications | HUM 142 | F/S/SU | 3 | ENG 091 with a grade of " $C$ " or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score, Computer Literacy |  |
|  |  | Total | 15 |  |  |
| Total Credits Required |  |  | 27 |  |  |

Medical Office Certificate (Program Code: MSBB) - Current

| Course Title | Course \# | $\begin{gathered} \text { Offere } \\ d \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \mathrm{s} \end{gathered}$ | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 |  |  |  |  | Apply and get accepted to this program (Program Code: MSBB). <br> Register for and successfully complete all courses to graduate in two semesters. <br> Meet with a QCC Career Services Representative and attend Co-op Workshop (required prior to registration for BUS 299). See www.QCC.edu/career-services. |
| Introduction to Medical Terminology | ALH 102 | F/S/SU | 3 | ENG 091 with a grade of " $C$ " or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
| Medical Law and Ethics | ALH 106 | F/S | 3 | ENG 096 with a grade of " C " or higher; or approp place score |  |
| Keyboarding Applications | BSS 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher; or approp place score |  |
| Introduction to Microcomputer Applications | CIS 111 | F/S/SU | 3 |  |  |
| Pre Cooperative Education Seminar | CPS 298 | F/S | 0 |  |  |
| Composition I | ENG 101 | F/S/SU | 3 | ENG 091 with a grade of " $C$ " or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
|  |  | Total | 15 |  |  |
| Semester 2 |  |  |  |  | If seeking employment, meet with a Career Services Representative for Job Search Assistance services. |
| Business Office Procedures | BSS 104 | F/S/SU | 3 | BSS 101, CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Medical/Dental Billing and Insurance | BSS 112 | F/S | 3 | ALH 102 | Meet with Academic Advisor to discuss associate degree |
| Career Strategies and Co-op Experience | BUS 299 | F/S | 3 | ALH 151 or BKK 102 or BSS 104 or permission of the Program Coordinator, CPS 298 | (Program Code: BBAP). <br> Submit an Intent to Graduate |
| Electronic Health Records | CIS 212 | F | 3 | ALH 102, CIS 111 | Form, located on The $Q$. |
|  |  | Total | 12 |  |  |
| Total Credits Required |  |  | 27 |  |  |

## Business, Financial \& Hospitality Management

Medical Office Certificate (Program Code: MSBB) - Proposed

| Course Title | Course \# | Offere d | $\begin{gathered} \text { Credit } \\ \mathrm{s} \end{gathered}$ | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 |  |  |  |  | Apply and get accepted to this program (Program Code: MSBB). <br> Register for and successfully complete all courses to graduate in two semesters. <br> Meet with a QCC Career Services Representative and attend Co-op Workshop (required prior to registration for BUS 299). See www.QCC.edu/career-services. |
| Introduction to Medical Terminology | ALH 102 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score |  |
| Medical Law and Ethics | ALH 106 | F/S | 3 | ENG 096 with a grade of " C " or higher; or approp place score |  |
| Keyboarding Applications | BSS 101 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher; or approp place score |  |
| Introduction to Microcomputer Applications | CIS 111 | F/S/SU | 3 |  |  |
| Pre Cooperative Education Seminar | CPS 298 | F/S | 0 |  |  |
| Composition I | ENG 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
|  |  | Total | 15 |  |  |
| Semester 2 |  |  |  |  | If seeking employment, meet with a Career Services Representative for Job Search Assistance services. <br> Meet with Academic Advisor to discuss associate degree (Program Code: BBAP). <br> Submit an Intent to Graduate Form, located on The $Q$. |
| Business Office Procedures | BSS 104 | F/S/SU | 3 | BSS 101, CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Medical/Dental Billing and Insurance | BSS 112 | F/S | 3 | ALH 102 |  |
| Career Strategies and Coop Experience | BUS 299 | F/S | 3 | ACC 110 or ALH 151 or BSS 104 or permission of the Program Coordinator, CPS 298 |  |
| Electronic Health Records | CIS 212 | F | 3 | ALH 102, CIS 111 |  |
|  |  | Total | 12 |  |  |
| Total Credits Required |  |  | 27 |  |  |

## DEGREE PROGRAM OR CERTIFICATE REVISION PROPOSAL

1. Program Name: Business Administration Career - BB - Associate in Science
2. Originator: Jean McLean
3. School Dean: Kathy Rentsch

Date: 4/10/18
Date: 4/10/18
4. The requested change (motion) for governance consideration is as follows:

In Semester 4, change "BUS 250" to "BUS 250 or BUS 299"
5. Effective Date: Fall 2019
6. Recommended by the School of Business, Engineering \& Technology Date: 4/19/18

Comments:
7. AA Leadership Team: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$ Comments:
8. VP/Academic Affairs: $\qquad$ Date: $\qquad$

Recommended: $\qquad$ Not Recommended: $\qquad$ Comments:
9. Learning Council: $\qquad$ Date: $\qquad$

Recommended: $\qquad$ Not Recommended: $\qquad$ Comments:
10. VP/Academic Affairs: $\qquad$ Date: $\qquad$

Approved: $\qquad$ Not Approved: $\qquad$ Comments:

## 2017-2018 <br> QUINSIGAMOND COMMUNITY COLLEGE

## DEGREE PROGRAM OR CERTIFICATE REVISION PROPOSAL

| Program: Business Administration |
| :--- |
| School: Business, Engineering \& Technology |
| Degree type: Associate in Science |
| Provide a detailed list of the proposed changes to the program. <br> 1. Remove BUS 250 in Semester 4 <br> 2. Add BUS 250 or BUS 299 in Semester 4 <br> 3. <br> 4. <br> 5. |
|  <br> Proposed grids <br> Current program academic map <br> Proposed program academic map |
| Submit separate proposals for any new courses or revised courses in the program. <br> Please list here the new courses or revised courses for which separate proposals will be submitted. <br> N/A |
| Provide a rationale for the proposed changes. BUS 250 is designed to prepare Business <br> Administration career track students to make the transition from school to work. Topics of <br> importance include analysis of the job market, analyzing companies, the job hunting process, <br> including resume presentation, techniques and job interviewing skills, the basics of networking, <br> professional dress codes, and codes of ethics. <br> Many BB students are already in the workforce or have had careers in other fields. These students <br> will benefit from CPS 298, but do not need a semester long course in job preparation. They would <br> benefit more from a co-op placement. |
| Do any of the proposed changes affect the program goals and/or the program student learning <br> outcomes? Please indicate any revisions to the program goals and/or program student learning <br> outcomes. No |
| Do any of the proposed changes affect another department? Examples include the deletion or <br> addition of program courses that are offered by other departments. Please confer with the <br> coordinators of affected departments. No <br> Department(s) Affected: |
| Do any of the proposed changes affect articulation agreements? Consult with the Transfer <br> Coordinator. No |
| For an associate degree program, are there any changes in the number of general education credits <br> that could affect MassTransfer? No <br> If yes please provide a rationale. |
| Will any of the following be required: No |
| Additional staff |
| Provide a rationale for any needs indicated and include approximate cost of equipment. |

List the PROGRAM STUDENT LEARNING OUTCOMES in the table below. Indicate the course or courses that will fulfill each outcome and indicate the degree or level of connection between the course and outcome as indicated here.

I - Introductory/Background - There is an indirect relationship between the course and the outcome. The outcome itself is not the focus of the course but at least one element of the course serves as a building block to the achievement of the final outcome. For example, course elements may provide the knowledge, skills or attitudes necessary for the ultimate achievement of the outcome.
M - Intermediate/Transitional - There is more of a direct relationship between the course and the outcome than Introductory. A mixture of course elements supports the final achievement of the outcome, but the final integration of knowledge, skills and attitudes necessary for its achievement is not accomplished in this course. For example, knowledge, skills and/or attitudes (at least 2 of the 3 ) required for achievement of the outcome may be the focus of the course or course element, but the integration of all three is not.
E - Emphasized - There is a direct relationship between the course and the outcome. At least one element of the course focuses specifically on the complex integration of knowledge, skills and attitudes necessary to perform the outcome.

| PROGRAM STUDENT LEARNING OUTCOMES FOR Business Administration Career - BB - Associate in Science |  | Supporting course(s) | I, M, E |
| :---: | :---: | :---: | :---: |
| 1 | Demonstrate an understanding of the practice of business, including management, marketing and accounting, and the application of this knowledge in a business setting | MGT 101 ACC 101 ACC 102 | $\begin{array}{\|l\|} \hline \mathrm{E} \\ \hline \\ \mathrm{E} \\ \mathrm{E} \\ \mathrm{E} \\ \hline \end{array}$ |
| 2 | Think, speak and write critically; articulate and explain a variety of business concepts and apply these concepts to solve common business problems. | $\begin{array}{\|l\|l} \hline \text { ENG } 101 \\ \text { ENG } 102 \\ \text { BUS } 201 \\ \text { CIS 111 } \\ \text { SPH } 101 \\ \hline \end{array}$ | $\begin{array}{\|l\|} \hline \\ \hline M \\ M \\ \mathrm{M} \\ \mathrm{E} \\ \mathrm{E} \\ \hline \end{array}$ |
| 3 | Communicate clearly and effectively; create a portfolio of business communications using a variety of software applications | ENG 101 <br> ENG 102 <br> CIS 111 <br> SPH 101 | $\begin{array}{\|l\|} \hline \mathrm{M} \\ \mathrm{M} \\ \mathrm{M} \\ \mathrm{E} \\ \mathrm{E} \\ \hline \end{array}$ |
| 4 | Demonstrate computer literacy and conduct research using a variety of sources | $\begin{array}{\|l\|} \hline \text { CIS } 111 \\ \text { BUS } 201 \end{array}$ | $\begin{array}{\|l\|} \hline E \\ E \\ \hline \end{array}$ |
| 5 | Understand the key actions taken to effectively and efficiently utilize company resources to achieve goals. | $\begin{aligned} & \text { ECO } 215 \\ & \text { MGT } 101 \\ & \hline \end{aligned}$ | $\begin{array}{\|c} \hline M \\ E \\ \hline \end{array}$ |
| 6 | Develop a global/multicultural perspective when analyzing and planning in business. | $\begin{aligned} & \text { ECO } 215 \\ & \text { BUS } 250 \\ & \hline \end{aligned}$ | $\begin{array}{\|l} \hline E \\ \hline \\ \hline \end{array}$ |
| 7 | Demonstrate knowledge of business ethics and how businesses integrate social responsibility into their ongoing operations. | $\begin{array}{\|l\|} \hline \text { MGT } 101 \\ \text { BSL } 101 \\ \text { ACC C } 101 \\ \text { ACC } 102 \\ \hline \end{array}$ | $\begin{array}{\|l} \hline \mathrm{E} \\ \mathrm{E} \\ \mathrm{M} \\ \mathrm{M} \end{array}$ |
| 8 |  |  |  |
| 9 |  |  |  |
| 10 |  |  |  |

For a DEGREE PROGRAM, indicate the courses that fulfill the General Education Student Learning Outcomes.

| GENERAL EDUCATION STUDENT LEARNING OUTCOMES FOR Business <br> Administration Career - BB - Associate in Science | Supporting <br> Course(s) | I,M,E |
| :--- | :--- | :--- |
| Communication Skills: Students will write and speak effectively. | ENG 101 <br> ENG 102 <br> BUS 201 <br> SPH 101 | E <br> E |
| Information Literacy: Students will locate, evaluate and apply reliable and <br> appropriate information. | ENG 101 <br> ENG 102 <br> LA ELCCTIVES | E <br> E |
| Quantitative Reasoning: Students will apply the concepts and methods of <br> mathematics to solve problems. | MAT 103 <br> MAT 122 | E |
| Scientific Reasoning: Students will relate scientific methods of inquiry to the <br> acquisition of knowledge. | SCI ELECTIVE | E |
| Technical Literacy: Students will utilize computer an emerging technologies <br> effectively. | CIS 111 <br> BUS 201 <br> BUS 250 | E <br> M |
| Aesthetics: Students will appreciate the variety of human experiences as expressed <br> through the arts. | ENG 101 <br> ENG 102 <br> ELECTIVES | M <br> E <br> I |
| Multiple Perspectives: Students will demonstrate knowledge and appreciation of <br> diverse cultures. | MGT 101 <br> ELECTIVES | I M |
| Ethics: Students will develop an awareness of personal obligations and <br> responsibilities in one's community of influence. | ALL |  |
| Impact of Technology: Students will reflect on the impact of scientific and <br> technological advances on the individual, society and the environment. | CIS 111 | E |
| Civic Literacy: Students will demonstrate awareness of the responsibilities of <br> local, national and international citizenship. | ALL | E |

## Business, Financial \& Hospitality Management

Business Administration Career - Associate in Science (Program Code: BB) Current

| Course Title | Course \# | Offere d | Credits | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 |  |  |  |  | Apply and get accepted to this program (Program Code: BB). <br> Register for and successfully complete all courses to graduate in four semesters. <br> If considering transfer, meet with Academic Advisor to discuss associate degree (Program Code: BT). |
| Introduction to Microcomputer Applications or | CIS 111 | F/S/SU | 3 |  |  |
| Advanced Microcomputer Applications | CIS 112 |  |  | CIS 111 |  |
| Principles of Macroeconomics | ECO 215 | F/S/SU | 3 | Coreq: ENG 101 |  |
| Composition I | ENG 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score |  |
| Introduction to Business | MGT 101 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score | Complete ENG 101 and the Mathematics Elective (MAT 103 or MAT 122 recommended; MAT 122 strongly recommended if considering transfer). |
| Mathematics Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 2 |  |  |  |  | Meet with a QCC Career Placement Services Representative and attend Workshops. See www.QCC.edu/career-placementservices. |
| Financial Accounting I | ACC 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score, MAT 090 with a grade of " $C$ " or higher; or approp place score |  |
| Business Law I or | BSL 101 | F/S/SU | 3 |  |  |
| E-Business Law \& Ethics | BSL 103 | F/S |  | Coreq: CIS 111 |  |
| Composition II | ENG 102 | F/S/SU | 3 | ENG 101 |  |
| Speech Communication Skills | SPH 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 3 |  |  |  |  | Meet with a Career Placement Representative for Job Search Assistance services. |
| Financial Accounting II | ACC 102 | F/S/SU | 3 | ACC 101, CIS 111 |  |
| Integrated Communications for Business | BUS 201 | F/S/SU | 3 | CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Business Elective | --- | F/S/SU | 3 |  |  |
| Humanities Elective | --- | F/S/SU | 3 |  |  |
| Social Science Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 4 |  |  |  |  | Submit an Intent to Graduate Form, located on The Q. |
| Business Administration Capstone | BUS 250 | F/S | 3 | Over 42 credits completed in the Business Administration degree program |  |
| Elective | --- | F/S/SU | 3 |  |  |
| Business Elective | --- | F/S/SU | 3 |  |  |
| Humanities Elective | --- | F/S/SU | 3 |  |  |
| Science Elective or Lab Science Elective | --- | F/S/SU | 3-4 |  |  |
|  |  | Total | 15-16 |  |  |
| Total Credits Required |  |  | 60-61 |  |  |

## Business, Financial \& Hospitality Management

Business Administration Career - Associate in Science (Program Code: BB) Proposed

| Course Title | Course \# | $\begin{gathered} \text { Offere } \\ d \end{gathered}$ | Credits | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 |  |  |  |  | Apply and get accepted to this program (Program Code: BB). <br> Register for and successfully complete all courses to graduate in four semesters. |
| Introduction to Microcomputer Applications or | CIS 111 | F/S/SU | 3 |  |  |
| Advanced Microcomputer Applications | CIS 112 |  |  | CIS 111 |  |
| Principles of Macroeconomics | ECO 215 | F/S/SU | 3 | Coreq: ENG 101 | If considering transfer, meet with Academic Advisor to discuss associate degree (Program Code: BT). |
| Composition I | ENG 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Introduction to Business | MGT 101 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score | Complete ENG 101 and the Mathematics Elective (MAT 103 or MAT 122 recommended; MAT 122 strongly recommended if considering transfer). |
| Mathematics Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 2 |  |  |  |  | Meet with a QCC Career Placement Services Representative and attend Workshops. See www.QCC.edu/career-placementservices. |
| Financial Accounting I | ACC 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score, MAT 090 with a grade of "C" or higher; or approp place score |  |
| Business Law I or | BSL 101 | F/S/SU | 3 |  |  |
| E-Business Law \& Ethics | BSL 103 | F/S |  | Coreq: CIS 111 |  |
| Composition II | ENG 102 | F/S/SU | 3 | ENG 101 |  |
| Speech Communication Skills | SPH 101 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 3 |  |  |  |  | Meet with a Career Placement Representative for Job Search Assistance services. |
| Financial Accounting II | ACC 102 | F/S/SU | 3 | ACC 101, CIS 111 |  |
| Integrated Communications for Business | BUS 201 | F/S/SU | 3 | CIS 111, ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score |  |
| Business Elective | --- | F/S/SU | 3 |  |  |
| Humanities Elective | --- | F/S/SU | 3 |  |  |
| Social Science Elective | --- | F/S/SU | 3 |  |  |
|  |  | Total | 15 |  |  |
| Semester 4 |  |  |  |  | Submit an Intent to Graduate Form, located on The $Q$. |
| Business Administration Capstone or | BUS 250 | FIS | 3 | Over 42 credits completed in the Business Administration degree program |  |
| Career Strategies and Coop Experience | BUS 299 |  |  | ACC 110 or ALH 151 or BSS 104 or permission of the Program Coordinator, CPS 298 |  |
| Elective | --- | F/S/SU | 3 |  |  |
| Business Elective | --- | F/S/SU | 3 |  |  |
| Humanities Elective | --- | F/S/SU | 3 |  |  |
| Science Elective or Lab Science Elective | --- | F/S/SU | 3-4 |  |  |
|  |  | Total | 15-16 |  |  |
| Total Credits Required |  |  | 60-61 |  |  |

NEW DEGREE PROGRAM, OPTION OR CERTIFICATE PROPOSAL

1. Program Name: Accounting Certificate - Program Code ACC
2. Originator: Jean McLean

Date: 4/10/18
3. School Dean: Kathy Rentsch

Date: 4/10/18
4. The requested change (motion) for governance consideration is as follows:

Accept the new Accounting Certificate, which combines and replaces the Accounts Payable/Accounts Receivable Certificate (APAR), Accounting Assistant/Finance Assistant Certificate (AF), and Full Charge Bookkeeper Certificate (FCBK).
5. Effective Date: Fall 2019
6. Recommended by the $\qquad$ School

Date: $\qquad$
Comment:
7. AA Leadership Team: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
8. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
9. Learning Council: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
10. VP/Academic Affairs: $\qquad$ Date: $\qquad$
Approved: $\qquad$ Not Approved: $\qquad$
Comments:

President: $\qquad$ Date: $\qquad$

Approved: $\qquad$ Not Approved: $\qquad$

Board of Trustees: $\qquad$ Date: $\qquad$

Approved: $\qquad$ Not Approved: $\qquad$

## 2017-2018 QUINSIGAMOND COMMUNITY COLLEGE

# NEW DEGREE PROGRAM, OPTION OR CERTIFICATE PROPOSAL 

```
Program: Business Administration
School: Business, Engineering & Technology
Degree type: Certificate
CIP code for the degree program or certificate (check with IRaP Office): CIP Code 52.0302
Attachments:
Proposed program Academic Map (including milestones)
Submit separate proposals for any new courses or revised courses in the program. Please list here
the new courses or revised courses for which separate proposals will be submitted.
N/A
List the program goals.
Provide a rationale for the proposed new program including a narrative for each of the following:
- How the need for this new program or certificate was determined: Consultation with FT faculty in BUS program and a thorough review of program graduate rates indicated the need to consolidate three certificates in one certificate.
- How the program was designed: The Accounting Certificate is designed to flow into BB AS degree program. By reducing the number certificate programs feeding into the BB AS degree program from three to one, graduation and retention rates will improve.
- How the new program or certificate was reviewed, approved, or developed through a QCC APR process and/or in conjunction with an advisory board or other external agency: N/A
- If a program goal is employment upon completion, please comment on job titles, demonstrated regional employer interest in hiring graduates, and wage analysis (consult with IRaP office) Bookkeeping, Auditing and Accounting Clerks: more than 41,000 people employed in Massachusetts with over 400 current job openings. Payroll Clerks: over 4,000 employed, over 100 current job openings. Billing Clerks: over 11,000 employed, more than 300 current openings in Massachusetts.
- If a program goal is transfer upon completion, please consult with the Coordinator of Transfer Affairs and Articulation and provide a plan for transfer/articulations with baccalaureate institutions. N/A. Accounting Certificate will flow into BB AS degree program at QCC.
Does any aspect of the proposed program affect another department? Please confer with the coordinators of affected departments.
Affected department(s): N/A
For an associate degree program, does the proposed program meet the general education credit requirement for MassTransfer? N/A
If no, please provide a rationale.
```

Does the program or certificate qualify for financial aid? Check with the Director of Financial Aid and fill out the Gainful Employment Form as needed.

Will any of the following be required: No
Additional staff __ Additional space $\qquad$ Additional equipment $\qquad$
Provide a rationale for any needs indicated and include approximate cost of equipment.
Start-up collection of library resources in support of this program: \$0

List the PROGRAM STUDENT LEARNING OUTCOMES in the table below. Indicate the course or courses that will fulfill each outcome and indicate the degree or level of connection between the course and outcome as indicated here.

I - Introductory/Background - There is an indirect relationship between the course and the outcome. The outcome itself is not the focus of the course but at least one element of the course serves as a building block to the achievement of the final outcome. For example, course elements may provide the knowledge, skills or attitudes necessary for the ultimate achievement of the outcome.
M - Intermediate/Transitional - There is more of a direct relationship between the course and the outcome than Introductory. A mixture of course elements supports the final achievement of the outcome, but the final integration of knowledge, skills and attitudes necessary for its achievement is not accomplished in this course. For example, knowledge, skills and/or attitudes (at least 2 of the 3 ) required for achievement of the outcome may be the focus of the course or course element, but the integration of all three is not.
E - Emphasized - There is a direct relationship between the course and the outcome. At least one element of the course focuses specifically on the complex integration of knowledge, skills and attitudes necessary to perform the outcome.

| PROGRAM STUDENT LEARNING OUTCOMES FOR Accounting Certificate, <br> Program Code: ATB |  | Supporting <br> course(s) | I, M, E |
| :--- | :--- | :--- | :--- |
| 1 | Analyze, calculate, interpret, and report financial information accurately <br> and in a timely manner. | ACC 101, ACC <br> 102, ACC 110 | E |
| 2 | Demonstrate proficiency in both manual and automated accounting <br> systems. | ACC 101, ACC <br> 110, ACC 102, <br> CIS 111 | E |
| 3 | Demonstrate a grasp of the complexities of ethical issues in business and <br> in particular the practice of accounting. | ACC 101, ACC <br> 102,ACC 110, <br> MGT 101, BSL <br> 101 | E |
| 4 | Use the Microsoft Office Suite® and QuickBooks® software effectively. | CIS 111, ACC <br> 110 | E |
| 5 | Communicate effectively using written, oral and nonverbal techniques, <br> including the use of appropriate technology in the gathering and <br> presentation of information. | ENG 101, BUS <br> 201, CIS 111 | M |
| 6 | Complete a 150 hour structured learning experience in which students <br> apply skills and knowledge from the classroom to a work experience. | BUS 299 | E |
| 7 |  |  |  |
| 8 |  |  |  |
| 9 |  |  |  |
| 10 |  |  |  |

Business, Engineering, \& Technology
Business Administration - Accounting Certificate (Program Code: ACC)

| Course Title | Course \# | Offere <br> d | Credits | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 |  |  |  |  | Apply and get accepted to this program (Program Code: ATB) <br> Register for and successfully complete all courses to graduate in two semesters. <br> If considering an AS degree, meet with Academic Advisor to discuss associate degree (Program Code: BB). |
| Financial Accounting I | ACC 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score, MAT 090 with a grade of "C" or higher; or approp place score |  |
| Accounting Software for Small Business | ACC 110 | F | 4 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " C " or higher; or approp place score, MAT 090 with a grade of " C " or higher; or approp place score |  |
| Introduction to Microcomputer Applications | CIS 111 | F/S/SU | 3 |  | Meet with a QCC Career <br> Placement Services <br> Representative and attend Workshops. See www.QCC.edu/career-placementservices. |
| Composition I | ENG 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score |  |
| Introduction to Business | MGT 101 | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Pre Cooperative Education Seminar | CPS 298 | F/S | 0 |  |  |
|  |  | Total | 16 |  |  |
| Semester 2 |  |  |  |  | Meet with a Career Placement Representative for Job Search Assistance services. <br> Submit an Intent to Graduate Form, located on The $Q$. |
| Financial Accounting II | ACC 102 | F/S/SU | 3 | ACC 101, CIS 111 |  |
| Business Law I | BSL 101 | F/S/SU | 3 |  |  |
| Integrated Communications for Business | BUS 201 | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score, CIS 111 |  |
| Career Strategies \& Co-op Experience | BUS 299 | F/S | 3 | ACC 110 or ALH 151 or BSS 104 or permission of the Program Coordinator, CPS 298 |  |
|  |  |  |  |  |  |
|  |  | Total | 12 |  |  |
| Total Credits Required |  |  | 28 |  |  |

# DEGREE PROGRAM OR CERTIFICATE REVISION PROPOSAL 

1. Program Name: General Studies - Pre-Pharmacy Option
2. Originator: Dilip Patel

Date: April 3 ${ }^{\text {rd }} \mathbf{2 0 1 8}$
3. School Dean: Dr. Leslie Bolinger Horton

Date: April 19, 2018
4. The requested change (motion) for governance consideration is as follows:

Move to accept the following changes to the General Studies - Pre-Pharmacy Option - Associate in Arts Degree program. (Program Code: GSPH):

1. Replace one free Elective to 200 level Sociology or 200 level Psychology in Semester 5.
2. Move Political Science Elective from Semester 4 to Semester 5 in place of Humanities Elective.
3. Keep History Elective in Semester 4 by removing the option.
4. Move Introduction to Psychology from Semester 1 to Semester 3 Replacing one Elective.
5. Move Introductory Sociology (Principles) from Semester 2 to Semester 3 Replacing another Elective.
6. Change total credits required from 75-77 to 69
7. Effective Date: Fall 2018
8. Recommended by the School of Math and Science

Date: April 19, 2018

Comments:
7. AA Leadership Team: $\qquad$ Date: $\qquad$
Recommended: $\qquad$ Not Recommended: $\qquad$ Comments:
8. VP/Academic Affairs: $\qquad$ Date: $\qquad$

Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
9. Learning Council: $\qquad$ Date: $\qquad$

Recommended: $\qquad$ Not Recommended: $\qquad$
Comments:
10. VP/Academic Affairs: $\qquad$ Date: $\qquad$

Approved: $\qquad$ Not Approved: $\qquad$
Comments:

## DEGREE PROGRAM OR CERTIFICATE REVISION PROPOSAL



If yes please provide a rationale.

Will any of the following be required: No
Additional staff
Additional space $\qquad$ Additional equipment $\qquad$ Provide a rationale for any needs indicated and include approximate cost of equipment.

Please complete the following tables for your program.
List the PROGRAM STUDENT LEARNING OUTCOMES in the table below. Indicate the course or courses that will fulfill each outcome and indicate the degree or level of connection between the course and outcome as indicated here.

I - Introductory/Background - There is an indirect relationship between the course and the outcome. The outcome itself is not the focus of the course but at least one element of the course serves as a building block to the achievement of the final outcome. For example, course elements may provide the knowledge, skills or attitudes necessary for the ultimate achievement of the outcome.
M - Intermediate/Transitional - There is more of a direct relationship between the course and the outcome than Introductory. A mixture of course elements supports the final achievement of the outcome, but the final integration of knowledge, skills and attitudes necessary for its achievement is not accomplished in this course. For example, knowledge, skills and/or attitudes (at least 2 of the 3) required for achievement of the outcome may be the focus of the course or course element, but the integration of all three is not.
E - Emphasized - There is a direct relationship between the course and the outcome. At least one element of the course focuses specifically on the complex integration of knowledge, skills and attitudes necessary to perform the outcome.

| PROGRAM STUDENT LEARNING OUTCOMES FOR GENERAL STUDIES -PRE-PHARMACY OPTION |  | Supporting course(s) | I, M, E |
| :---: | :---: | :---: | :---: |
| 1 | Apply general chemistry principles such as bond formation, pH , states of matter, energetics, equilibria, and stoichiometry. Understand basic principles of physics such as laws of motion, work \& energy, momentum, along with understanding of general biology, and microbiology principles. | CHM 105, <br> CHM 106, BIO <br> 107, BIO 108, <br> PHY 105, <br> BIO 231/232 | E |
| 2 | Demonstrate a foundational understanding of general chemistry principles including atomic structure, quantum theory, nuclear chemistry, reaction types, gas laws, chemical kinetics, equilibria, intermolecular forces, theory of acid base, thermodynamics of reactions. Understand the chemistry of carbon and carbon compounds including aliphatic and aromatic compounds and there derivatives. Learn various techniques used in organic synthesis. Synthesize intermediates, pharmaceuticals, polymers and bio molecules in lab. Demonstrate skill of organic analysis using NMR, GC and IR spectroscopy. | CHM 105, CHM 106, CHM 201, CHM 202 | E |
| 3 | Demonstrate a proficiency in mathematics to support future STEM courses in fields such as chemistry, biology, physics, and environmental science. Apply this skill for solving the problems related to chemistry, and physics | MAT 122 <br> MAT 124, MAT 233, | E |
| 4 | Utilize critical thinking skills and the scientific method to investigate scientific principles and solve complex problems. | CHM 105, <br> CHM 106, <br> CHM 201, <br> CHM 202, BIO <br> 107, BIO 108, | E |


|  |  | BIO 231/232 <br> PHY 105, |  |
| :--- | :--- | :--- | :--- |
| 5 | Utilize the broad-based liberal arts curriculum in the fine arts, <br> humanities, mathematics, natural sciences, and social and <br> behavioral sciences to examine the role of chemistry in society. | Entire <br> curriculum | E |
| 6 | Demonstrate the multiple perspectives that derive from knowledge <br> and awareness of cultures and cultural practices | Entire <br> curriculum | E |
| 7 | Demonstrate high-level communication skills (verbal, written, <br> graphic, and numerical) across the full span of the liberal arts <br> disciplines. | Entire <br> curriculum | E |
| 8 | Utilize interlibrary catalog/loan systems and electronic databases <br> and to distinguish between reliable and non-reliable sources, <br> whether print, cinematic, televisual, or web. | Entire <br> curriculum | E |
| 9 | Demonstrate a technical proficiency in computer technology along <br> with in using number of scientific instrumentation utilized in the <br> curriculum. | Entire <br> curriculum | E |
| 10 |  |  |  |

For a DEGREE PROGRAM, indicate the courses that fulfill the General Education Student Learning Outcomes.

| GENERAL EDUCATION STUDENT LEARNING OUTCOMES FOR <br> LIBERAL ARTS-CHEMISTRY OPTION | Supporting <br> course(s) | I,M,E |
| :--- | :--- | :--- |
| Communication Skills: Students will write and speak effectively. | Entire <br> curriculum | E |
| Information Literacy: Students will locate, evaluate and apply reliable and <br> appropriate information. | Entire <br> curriculum | E |
| Quantitative Reasoning: Students will apply the concepts and methods of <br> mathematics to solve problems. | CHM, PHY and <br> BIO, and MAT <br> courses | E |
| Scientific Reasoning: Students will relate scientific methods of inquiry to <br> the acquisition of knowledge. | CHM, PHY and <br> BIO courses | E |
| Technical Literacy: Students will utilize computer an emerging <br> technologies effectively. | Entire <br> curriculum <br> especially <br> science and <br> math | E |
| Aesthetics: Students will appreciate the variety of human experiences as <br> expressed through the arts. | Literature and <br> Language | E |
| Multiple Perspectives: Students will demonstrate knowledge and <br> appreciation of diverse cultures. | Multiple <br> perspective <br> electives | E |
| Ethics: Students will develop an awareness of personal obligations and <br> responsibilities in one's community of influence. | CHM courses, <br> SOC electives | E |
| Impact of Technology: Students will reflect on the impact of scientific and <br> technological advances on the individual, society and the environment. | CHM, PHY and <br> BIO courses | E |
| Civic Literacy: Students will demonstrate awareness of the responsibilities <br> of local, national and international citizenship. | HST and SOC <br> electives | E |

General Studies - Pre-Pharmacy Option - Associate in Arts (Program Code: GSPH) Current

| Course Title | Course <br> \# | Offered | Credits | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 (Fall) |  |  |  |  | Apply and get accepted to this program (Program Code: GSPH). <br> Register for and successfully complete all courses to graduate in five semesters. <br> Attend Transfer Services events. For information see www.QCC.edu/transfer. <br> Complete ENG 101 and MAT 122. |
| Principles of Biology I | BIO 107 | F/S/SU | 4 | MAT 099 with a grade of "C" or higher; or approp place score, Coreq: ENG 101 |  |
| General Chemistry I | $\begin{gathered} \text { CHM } \\ 105 \end{gathered}$ | F/S/SU | 4 | CHM 090 or one year of High School Chemistry, MAT 099 with a grade of " C " or higher; or approp place score |  |
| Composition I | $\begin{gathered} \text { ENG } \\ 101 \end{gathered}$ | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Statistics | $\begin{gathered} \hline \text { MAT } \\ 122 \end{gathered}$ | F/S/SU | 3 | MAT 095 with a grade of "C" or higher; or approp place score |  |
| Introduction to Psychology | $\begin{aligned} & \text { PSY } \\ & 101 \end{aligned}$ | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
|  |  | Total | 17 |  |  |
| Semester 2 (Spring) |  |  |  |  | Meet with a QCC Transfer Services Advisor (Room 272A). <br> See www.QCC.edu/transfer. Attend Transfer Services events. |
| Principles of Biology II | BIO 108 | F/S/SU | 4 | BIO 107 |  |
| General Chemistry II | $\begin{gathered} \text { CHM } \\ 106 \\ \hline \end{gathered}$ | F/S/SU | 4 | CHM 105 |  |
| Composition II | $\begin{gathered} \text { ENG } \\ 102 \end{gathered}$ | F/S/SU | 3 | ENG 101 |  |
| College Mathematics II: Trigonometry | $\begin{aligned} & \text { MAT } \\ & 124 \end{aligned}$ | F/S/SU | 3 | MAT 123 or approp place score |  |
| Introductory Sociology (Principles) | $\begin{gathered} \text { SOC } \\ 101 \end{gathered}$ | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " C " or higher; or approp place score |  |
|  |  | Total | 17 |  |  |
| Semester 3 (Summer) |  |  |  |  | Meet with Academic Advisor to choose Electives required for program. |
| Speech Communication Skills | $\begin{gathered} \text { SPH } \\ 101 \end{gathered}$ | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Economics Elective | --- | F/S/SU | 3 |  |  |
| Elective | --- | FISISU | 3-4 |  |  |
| Elective | --- | FISISU | 3-4 |  |  |
|  |  | Total | 12-14 |  |  |
| Semester 4 (Fall) |  |  |  |  | Meet with representatives of pharmacy schools to discuss/begin the transfer application process. |
| General Microbiology or | BIO 231 | F/S | 4 | BIO 107 |  |
| Medical Microbiology | BIO 232 | F/S/SU |  | BIO 112 or CHM 123 or CHM 105 |  |
| Organic Chemistry I | $\begin{gathered} \text { CHM } \\ 201 \\ \hline \end{gathered}$ | F/S/SU | 4 | CHM 106 or CHM 124 | Confirm that MassTransfer 34-credit general education transfer block can be completed. |
| Calculus I | $\begin{aligned} & \hline \text { MAT } \\ & 233 \\ & \hline \end{aligned}$ | F/S/SU | 4 | MAT 124 |  |
| History Elective or | --- | F/S/SU | 3 |  | Submit transfer application to pharmacy school during October/November. |
| Political Science Elective | --- |  |  |  |  |
|  |  | Total | 15 |  |  |
| Semester 5 (Spring) |  |  |  |  | Prepare for interview with pharmacy colleges for admission. <br> Submit an Intent to Graduate Form, located on The $Q$. |
| Organic Chemistry II | $\begin{aligned} & \text { CHM } \\ & 202 \\ & \hline \end{aligned}$ | F/S/SU | 4 | CHM 201 |  |
| General Physics I | $\begin{aligned} & \hline \text { PHY } \\ & 105 \\ & \hline \end{aligned}$ | F/S/SU | 4 | MAT 233 |  |
| Elective | --- | FISISU | 3 |  |  |
| Humanities Elective | --- | FISISU | 3 |  |  |
|  |  | Total | 14 |  |  |
| Total Credits Required |  |  | 75-77 |  |  |

General Studies - Pre-Pharmacy Option - Associate in Arts (Program Code: GSPH) Proposed

| Course Title | Course <br> \# | Offered | Credits | Prerequisites | Milestones |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Semester 1 (Fall) |  |  |  |  | Apply and get accepted to this program (Program Code: GSPH). <br> Register for and successfully complete all courses to graduate in five semesters. <br> Attend Transfer Services events. For information see www.QCC.edu/transfer. <br> Complete ENG 101 and MAT 122. |
| Principles of Biology I | BIO 107 | F/S/SU | 4 | MAT 099 with a grade of "C" or higher; or approp place score, Coreq: ENG 101 |  |
| General Chemistry I | $\begin{gathered} \text { CHM } \\ 105 \end{gathered}$ | F/S/SU | 4 | CHM 090 or one year of High School Chemistry, MAT 099 with a grade of " $C$ " or higher; or approp place score |  |
| Composition I | $\begin{gathered} \text { ENG } \\ 101 \end{gathered}$ | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Statistics | $\begin{aligned} & \hline \text { MAT } \\ & 122 \\ & \hline \end{aligned}$ | F/S/SU | 3 | MAT 095 with a grade of "C" or higher; or approp place score |  |
|  |  | Total | 14 |  |  |
| Semester 2 (Spring) |  |  |  |  | Meet with a QCC Transfer Services Advisor (Room 272A). See www.QCC.edu/transfer. Attend Transfer Services events. |
| Principles of Biology II | BIO 108 | F/S/SU | 4 | BIO 107 |  |
| General Chemistry II | $\begin{gathered} \text { CHM } \\ 106 \end{gathered}$ | F/S/SU | 4 | CHM 105 |  |
| Composition II | $\begin{gathered} \text { ENG } \\ 102 \end{gathered}$ | F/S/SU | 3 | ENG 101 |  |
| College Mathematics II: Trigonometry | $\begin{gathered} \text { MAT } \\ 124 \\ \hline \end{gathered}$ | F/S/SU | 3 | MAT 123 or approp place score |  |
|  |  | Total | 14 |  |  |
| Semester 3 (Summer) |  |  |  |  | Meet with Academic Advisor to choose Electives required for program. |
| Speech Communication Skills | $\begin{gathered} \text { SPH } \\ 101 \end{gathered}$ | F/S/SU | 3 | ENG 091 with a grade of " C " or higher, ENG 096 with a grade of "C" or higher; or approp place score |  |
| Economics Elective | --- | F/S/SU | 3 |  |  |
| Introduction to Psychology | $\begin{aligned} & \text { PSY } \\ & 101 \end{aligned}$ | FISISU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score |  |
| Introductory Sociology (Principles) | $\begin{gathered} \text { SOC } \\ 101 \end{gathered}$ | F/S/SU | 3 | ENG 091 with a grade of "C" or higher, ENG 096 with a grade of " $C$ " or higher; or approp place score |  |
|  |  | Total | 12 |  |  |
| Semester 4 (Fall) |  |  |  |  | Meet with representatives of pharmacy schools to discuss/begin the transfer application process. |
| General Microbiology or | BIO 231 | F/S | 4 | BIO 107 |  |
| Medical Microbiology | BIO 232 | F/S/SU |  | $\begin{aligned} & \text { BIO } 112 \text { or CHM } 123 \text { or CHM } \\ & 105 \end{aligned}$ |  |
| Organic Chemistry I | $\begin{gathered} \hline \text { CHM } \\ 201 \\ \hline \end{gathered}$ | F/S/SU | 4 | CHM 106 or CHM 124 | Confirm that MassTransfer 34-credit general education transfer block can be completed. |
| Calculus I | $\begin{aligned} & \hline \text { MAT } \\ & 233 \end{aligned}$ | F/S/SU | 4 | MAT 124 |  |
| History Elective | --- | FISISU | 3 |  | Submit transfer application to pharmacy school during October/November. |
|  |  | Total | 15 |  |  |
| Semester 5 (Spring) |  |  |  |  | Prepare for interview with pharmacy colleges for admission. <br> Submit an Intent to Graduate Form, located on The $Q$. |
| Organic Chemistry II | $\begin{aligned} & \text { CHM } \\ & 202 \end{aligned}$ | F/S/SU | 4 | CHM 201 |  |
| General Physics I | $\begin{gathered} \hline \text { PHY } \\ 105 \end{gathered}$ | F/S/SU | 4 | MAT 233 |  |
| Political Science Elective | --- | FISISU | 3 |  |  |
| 200 Level Sociology or Psychology | --- | FISISU | 3 |  |  |
|  |  | Total | 14 |  |  |
| Total Credits Required |  |  | 69 |  |  |

