## Report to Congress:

## The Fiscal Year 2010 Inventory of Contracts for Services



The Department of Defense Washington, DC August 2011

Preparation of this report cost the Department of Defense a total of approximately \$122,364 for the 2010-2011 Fiscal Years.

Reference ID: 1-BE2151A

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#### **Executive Summary**

The Department of Defense (DoD) obligated \$204 billion in contracts to the private sector for services provided during FY 2010; this amount is greater than the \$166 billion obligated for supplies and equipment. The Inventory of Contracts for Services (ICS) identifies by function and mission a subset of these services that excludes most research and development and construction-related contracts.

Pursuant to section 2330a of title 10, U.S. Code, as amended by Section 807 of the National Defense Authorization Act for FY 2008, enclosed is the required ICS report. This inventory is used to assess the service contracts awarded in the preceding fiscal year and to determine the size of the contractor workforce. Reviews of the inventory inform budget plans and workforce-mix decisions in accordance with sections 235 and 2463 of title 10, U.S. Code, respectively.

The FY 2010 ICS includes reports from 23 DoD Components. These DoD Components awarded \$121 billion in Government obligations and estimate there are 623,000 Contractor Full-Time Equivalents (CFTEs) across the Department.

Results of Fiscal Year 2010 Inventory of Contracts for Services<sup>2</sup>

DoD Components with Drocurement Authority	Obligations (Invoices) <sup>4</sup>	Reported CFTEs
DoD Components with Procurement Authority		
Department of the Army (USA) <sup>3</sup>	\$39,529,088,453	241,043
Department of the Navy (USN)	\$29,389,637,321	170,285
Department of the Air Force (USAF) <sup>3</sup>	\$24,814,273,335	144,208
Business Transformation Agency (BTA)	\$73,749,404	337
Defense Advanced Research Projects Agency (DARPA)	\$95,724,798	551
Defense Commissary Agency (DeCA)	\$347,860,562	5,365
Defense Contract Management Agency (DCMA) <sup>3</sup>	\$250,101,724	1,199
Defense Finance and Accounting Service (DFAS) <sup>3</sup>	\$265,505,362	1,567
Defense Human Resource Activity (DHRA)	\$20,695,090	107
Defense Information Systems Agency (DISA)	\$4,617,122,769	15,331
Defense Logistics Agency (DLA)	\$1,835,142,249	12,540
Defense Media Activity (DMA)	\$87,566,369	442
Defense Microelectronics Activity (DMEA)	\$34,338,347	98
Defense Security Cooperation Agency (DSCA)	\$54,596,703	272
Defense Security Service (DSS) <sup>3</sup>	\$55,371,024	373
Defense Threat Reduction Agency (DTRA)	\$526,698,517	2,914
Department of Defense Education Activity (DoDEA)	\$187,309,905	1,208
Missile Defense Agency (MDA)	\$502,177,839	2,603
TRICARE Management Activity (TMA) <sup>3</sup>	\$11,343,546,761	12,660
Uniformed Services University of the Health Sciences (USUHS)	\$29,141,666	181
United States Special Operations Command (USSOCOM)	\$1,458,039,853	5,099
United States Transportation Command (USTRANSCOM) <sup>3</sup>	\$4,955,303,509	1,091
Washington Headquarter Services (WHS)	\$548,654,883	3,247
Total	\$121,021,646,444	622,722

As reported in the Federal Procurement Database System (FPDS) on January, 5, 2011. Obligations reported support FY 2011 baseline and Overseas Contingency Operations requirements using single-year and multi-year appropriations.

<sup>&</sup>lt;sup>2</sup> Totals reflect a number of considerations; see Methodology section for details.

Records are tailored by DoD Components to reflect actual manpower data, when feasible, census results, or assessments.

USA used its Contractor Manpower Reporting Application (CMRA) to collect invoice dollars.

#### **Background**

The Department has monitored the size of the contractor workforce since 2001 in various ways. In FY 2008, section 2330a of title 10, U.S. Code, was modified by Section 807 of the National Defense Authorization Act to require the Department to submit to Congress an ICS to report the service contracts awarded by the Department in the preceding year and estimates the number of CFTEs.

The ICS is used to integrate total workforce planning into the budget process. For example, the Department's FY 2012 budget included CFTEs in the Operation and Maintenance justification materials sent to Congress.<sup>5</sup> This is consistent with section 235 of title 10, U.S. Code.

DoD Components can use the ICS to perform contract reviews to identify services for divestiture or conversion to Government performance per applicable title 10 provisions. These reviews can assist in assessing and, as appropriate, identifying services performed by contractor personnel that are inherently Government functions, that are closely associated with an inherently Government function, or constitute unauthorized personal services. This is consistent with section 2463 of title 10, U.S. Code.

#### **Methodology**

The ICS format is based on attributes within the Federal Procurement Database System (FPDS) that correspond to requirements in section 2330a. Each DoD Component reviewed their respective FPDS-sourced data records for accuracy and completeness. DoD Components used other data sources to build their section of the inventory, when feasible, in order to leverage the ICS process for broader purposes. The FY 2010 ICS consists of data from accounting, contract writing, and other Government databases. Errors and omissions discovered during the review process, and any tailoring of data, are documented within the inventory in a data field reserved for comments.

As in the past, the Department of the Army (USA) and the TRICARE Management Activity (TMA) submitted narratives describing their ICS efforts. USA continues to meet section 2330a reporting requirements by collecting actual "manpower" data using its Contractor Manpower Reporting Application (CMRA). CMRA is a Web-based system that collects manpower data directly from contractors. Direct labor hours are used to calculate CFTEs. CMRA reports invoice amounts into the ICS for services acquired, while all other DoD Components report dollars obligated. USA's FY 2010 inventory reflects \$40 billion in invoices, whereas FPDS shows USA's FY 2010 obligations for services to be \$56 billion. The variance is due in part to acquired services being accounted for in two different ways: invoices are demands for payment based on actual costs incurred to date; and obligations are binding agreements to pay future invoices. TMA collected manpower data directly from the private sector, though their CFTE counts are by census. The Army and TMA narratives are included in this report as Attachments 1 and 2, respectively.

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<sup>&</sup>lt;sup>5</sup> This budget exhibit includes all appropriations except Military Construction. Office of the Under Secretary of Defense (Comptroller). 2011. "Operation and Maintenance Overview Fiscal Year 2012 Budget Estimates." (Link accessed August 2011)

<sup>&</sup>lt;sup>6</sup> 10 U.S.C. § 2330a (Link accessed August 2011)

<sup>&</sup>lt;sup>7</sup> Several other differences exist between USA's approach and other FPDS-based inventories. For example, USA includes all services related to research and development; and service-related efforts are reported by identifiable tasks from both service and supply contracts.

The remaining DoD Components estimated CFTEs as directed by the Under Secretary of Defense for Acquisition, Technology and Logistics (USD(AT&L)) in a May 10, 2010, memorandum. The USD(AT&L)'s approach cost-effectively leverages CMRA data. This is achieved by assigning average CMRA labor rates and ratios to the "function" acquired by other DoD Components. Each function translates into a Product and Service Code (PSC) that defines a particular type of service. Labor rates and ratios for all PSCs are updated annually to reflect current CFTE costs. Labor rates are derived by relating total direct labor dollars for a particular PSC to the associated number of CFTEs recorded in CMRA; labor ratios are derived by comparing direct labor dollars for a particular PSC to the associated total invoice amount.

Pursuant to section 2330a, DoD Components included "personal services" determinations in their inventory. This finding is in advance of the in-depth review to be accomplished not later than 90 days after the FY 2010 ICS is submitted. Personal services were flagged under one of two circumstances. First, if a particular contract was identified as providing personal services during the DoD Component's last review of the service contract, the record was marked accordingly. Alternatively, if the contract record reported PSC "R497 Personal Services," that record was also marked. These records were then individually adjudicated by DoD Components when appropriate. Miscoded PSCs were corrected, changes were documented within the ICS, and records originated from FPDS were updated.

This year's ICS incorporates a number of changes. First, contract records awarded by the Defense Human Resource Activity were added to the list. This brings the total number of DoD Components with contracting authority to 23. The contract records submitted by the DoD Components reflect all service contracts reported in FY 2010, except for those that are waived for security reasons.

The ICS includes changes intended to improve the inventory's utility: unique record numbers are added to identify distinct contract actions; PSCs are reported with four-digits; PSC functions are aligned to missions; <sup>10</sup> records convey descriptions of services acquired, the extent of competition, and the DoD Component's name; and the major command organizations within a DoD Component are identified. This last change addresses a shortfall mentioned in the FY 2009 report to Congress. Namely, the ICS identifies the "funding office" reported in FPDS, which is not necessarily the same entity as the "requiring activity." The requiring activity is the organization charged to fulfill a mission for or on behalf of the Department and is responsible for delivering the service to satisfy the mission, even if the effort is contracted to the private sector. Section 2330a identifies this entity as a population of interest. Identifying the major command organization in the FY 2010 ICS allows data to be reported at a higher aggregation level, where distinctions between funding office and requiring activity are less pronounced.

Several other limitations mentioned in last year's report to Congress persist. For example, the mix of services and supplies acquired in a contract remains opaque. FPDS does not capture contract line item details at this time. Contracts are instead categorized by the predominant purpose of the award – either to acquire services or supplies. As a result, service contracts reported in the ICS may contain an incidental amount of supplies, and supply contracts not included in the ICS may contain an

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<sup>&</sup>lt;sup>8</sup> General Services Administration. 1998. "Product and Service Codes Manual" (Link accessed August 2011)

<sup>&</sup>lt;sup>9</sup> A personal services contract is characterized by the employer-employee relationship it creates between the Government and the contractor's personnel. Agencies are not permitted to award personal services contracts unless specifically authorized by statute. Federal Acquisition Regulation. Subpart 37.104 (Link accessed August 2011)

Office of Defense Procurement and Acquisition Policy. "Taxonomy for Services Acquisitions." Memorandum, November 23, 2011 (Link accessed August 2011)

<sup>&</sup>lt;sup>11</sup> Federal Acquisition Regulation. "Service Contracts." Subpart 37.101 (Link accessed August 2011)

incidental amount of services. Another limitation referred to in last year's report involves service contracting activities awarded by non-DoD agencies. Most DoD Components excluded non-DoD contracts in their inventory while the Department continues to evaluate alternatives that increase visibility into these interagency acquisitions. <sup>12</sup>

This year's ICS also includes adjustments to mitigate limitations related to CFTEs. First, the number and type of PSCs excluded in FPDS-based inventories are increased from last year to improve alignment with CFTEs reported in the budget account per section 235 of title 10. 13 Also, contract actions that de-obligate dollars are excluded from the FY 2010 dataset. 14 This last step addresses timing distortions that occur when funds are contractually obligated in one fiscal year, yet the de-obligation takes place in the next fiscal year.

#### **Conclusion**

While the ICS is used to inform budget plans and workforce mix decisions, it is still under development. However, this does not preclude the Department from making well-reasoned, analytically sound decisions that are consistent with applicable title 10 provisions.

The Department recognizes the need and benefit of collecting actual contractor manpower data to account for and report CFTEs with 100 percent accuracy. DoD Components are drafting plans of action that move the Department closer to this goal.<sup>16</sup>

#### Attachments:

1. USA Inventory Narrative

2. TMA Inventory Narrative

3. FY 2010 Inventory of Contracts for Services 17

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<sup>14</sup> USAF included de-obligations keeping with prior year practices; if excluded, USAF CFTEs and obligated dollars reported in the FY 2010 inventory both increase by 1.6 percent.

<sup>16</sup> Office of the Under Secretary of Defense for Personnel and Readiness. "Designation of Representatives for Reporting to Congress on Plan for Documenting Full-Time Contractor Employee." Memorandum, April 27, 2011.

<sup>&</sup>lt;sup>12</sup> USAF FY 2010 inventory included contracts through non-DoD agencies. USAF used DoD direct labor rates and ratios to calculate non-DoD CFTEs; if excluded, USAF CFTEs and obligations decrease by 2.9 percent and 3.2 percent, respectively.

<sup>&</sup>lt;sup>13</sup> FPDS-based inventories exclude: services related to research and development (except for program management), construction, and leasing of equipment and facilities. See Attachment 1 for exclusions in Army's CMRA-based inventory.

<sup>&</sup>lt;sup>15</sup> Government Accountability Office. 2011. "Further Action Needed to Better Implement Requirements for Conducting Inventory of Service Contract Activities." GAO 11-192. (Link accessed August 2011)

<sup>&</sup>lt;sup>17</sup> Due to the size of the document, the 2010 ICS is provided on compact disk, rather than in hardcopy format. The ICS will be announced on the Federal Register and made available to the public at http://www.acq.osd.mil/dpap/pass, not later than 30 days after this report is submitted to Congress.



# DEPARTMENT OF THE ARMY OFFICE OF THE ASSISTANT SECRETARY MANPOWER AND RESERVE AFFAIRS 111 ARMY PENTAGON WASHINGTON, DC 20310-0111

27 MAY 2011

SAMR-FMMR

## MEMORANDUM FOR UNDER SECRETARY OF DEFENSE (ACQUISITION, TECHNOLOGY AND LOGISTICS)

SUBJECT: Submission of the Army FY 2010 Inventory of Contracts for Services

- 1. The attached Department of the Army FY 2010 inventory of contracts for services (Enclosure 2) is compliant with and submitted pursuant to Section 2330a of Title 10, United States Code. In FY 2010, the Department of the Army obligated \$40B and employed 241K contractor full-time equivalents. The inventory narrative (Enclosure 1) explains the data collection process, the inventory data and the on-going inventory review.
- 2. Questions or requests for additional information regarding the attached inventory should be addressed to Dr. John Anderson at (703) 693-2119 and Mr. Paul Rupprecht, at (703) 693-2123.

**Enclosures** 

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Deputy Assistant Secretary of the Army (Force Management, Manpower and Resources)

#### **Inventory Process**

The Army FY 2010 inventory of service contracts adheres to the reporting criteria set forth in 10 USC § 2330a. The Army FY 2010 inventory was produced from the Army Contractor Manpower Reporting Application (CMRA). CMRA captures data from contractors on the number of labor hours expended by function, funding source, and mission supported. Contractors reported the services provided to the Army in FY 2010 in CMRA during the first quarter of FY 2011. The Secretary of the Army has required manpower reporting for all contracted services since January 2005. The manpower reporting requirement applies to all service contracts except utility services, foreign military sales, vertical construction and manufacturing. Contractors may also be required to report services provided under contracts for supplies particularly if those services are separately priced in the contract and the CMRA requirement is identified in the Performance Work Statement (PWS).

The CMRA collects data at the Contract Line Item Number (CLIN) level. As a result, multiple functions and lines of accounting can be identified for each task or delivery order reported in CMRA. We convert the number of labor hours reported to government full time equivalents (FTEs) using 2088 annual labor hours per employee, which is the basic measure of the levels of employment in the budget - per the OMB Circular A-11. This yields a more accurate accounting of contractor labor than a "head count", which does not consider the number of hours a contractor employer expends under the contract. Utilizing a head count methodology could result in a significant over-estimation or under-estimation of contracted support.

#### **Inventory Report**

The Army FY 2010 inventory of contracts for services accounts for 241K contractor full time equivalents (FTEs) at a total invoiced amount of \$40B. This is a decrease compared to the FY 2009 inventory that accounted for 262K FTEs and \$43B. Direct labor costs for contract services in the FY 2010 inventory total \$16B.

Average labor rates are shown for descriptive purposes only. Average rates were derived from inventory data and were not used to compile inventory data except for private security contractors in Afghanistan where contractor-reporting capabilities are severely limited. The average FTE rate based on direct labor cost is \$67K per year. However, extreme variations in labor rates across locations and functions result in high standard deviations. Therefore, average labor rates are unreliable when estimating the number of contract FTEs from the cost of contract services.

ENCL 1

Second, the reported average labor rates are misrepresentative of the cost of contract labor since they are based solely on the direct labor cost of a contract, which is a partial cost. The cost of contract labor should be based on a fully burdened contract cost since that is what the government will actually pay for the service.

The Army inventory identified 94K contractor FTEs in the CENTCOM Theater of Operations. The DoD Synchronized Pre-deployment and Operational Tracker (SPOT) identified approximately 126K Army contractors in theater at the end of FY 2010. The number of contractors in the inventory is less than the number in SPOT, in part, because the inventory does not account for reconstruction contractors and it consolidates the SPOT head count of full and part-time personnel into contractor full-time equivalents.

The following tables summarize contract costs and contractor FTEs by Command, function, funding source, contract action and type, location where performed and weapon system supported. Special reports of subcontractors and small business concerns are also included. The standard deviation column "FTE Rate STDEV" entries are blank when the report category did not have a sufficient number of data points to compute the standard deviation.

When CMRA was approved by the DoD Business Initiative Council initiative on September 4, 2002, the senior leadership of DoD determined that there was no perfect metric for measuring coverage but the least problematic metric would compare invoice amounts reported in CMRA to obligated amounts reported under the contract services object class 2500 in DFAS. It is estimated that CMRA has accounted for the labor and associated costs of at least 75 percent of FY 2010 contract service dollars obligations recorded in Defense Finance and Accounting System (DFAS). The 25 percent delta between contract obligations and invoiced contract costs is attributable in part to obligations reported under the contract services object class that includes goods and a significant part of the delta could be attributable to under reporting in CMRA.

#### Command

Command	DFAS FY2010 EOR Contract	Contract Invoices	Number of Contractor	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Headquarters DA, Human Resources Command		\$74,547,914	229.24	\$33,706,156	147,033	123,035
Headquarters DA, Other Activities		\$1,037,253,527	4,029.74	\$513,583,533	127,448	154,128
Headquarters DA, Secretariat and Army Staff	\$4.375.398.045	\$334,228,834	1,386.18	\$204,425,591	147,474	172,021
Headquarters DA, Staff Support and Field Operating	\$4,375,396,045	\$124,345,634	536.19	\$65,830,914	122,776	124,171
Joint IED Defeat Organization		\$31,013,218	104.47	\$15,490,073	148,274	134,568
Department of Defense Agencies (DOD)		\$846,119,441	3,441.70	\$381,779,848	110,928	110,473
US Army National Guard	\$2,160,887,237	\$486,951,683	3,578.58	\$305,194,723	85,284	103,737
Army Commands						
US Army Forces Command	\$632,194,503	\$413,556,754	4,528.12	\$235,179,261	51,938	52,478
US Army Materiel Command	\$7,813,404,771	\$15,866,662,837	113,868.35	\$6,555,766,006	57,573	62,024
US Army Training and Doctrine Command	\$1,856,231,951	\$1,779,506,229	12,360.24	\$865,322,041	70,008	60,096
Army Service Components Commands						
Eighth US Army	\$73,354,142	\$203,439,581	934.32	\$94,858,815	101,527	153,425
US Army Africa Command	\$98,580,131	\$8,760,890	47.24	\$5,933,345	125,613	123,019
US Army Central Command	\$12,414,301,390	\$139,199,781	1,233.37	\$66,895,620	54,238	42,161
US Army Europe	\$325,124,312	\$63,226,699	819.20	\$37,380,554	45,631	27,933
US Army North	\$37,068,976	\$15,727,466	91.78	\$8,020,496	87,392	83,239
US Army Pacific	\$136,585,373	\$95,556,691	814.12	\$44,104,357	54,175	44,315
US Army South	\$300,854,048	\$115,603,966	396.53	\$33,904,886	85,504	104,617
US Army Space and Missile Defense Command	\$1,597,252,878	\$1,206,818,807	5,400.19	\$484,832,389	89,781	74,994
US Army Special Operations Command	\$22,022,643	\$225,746,565	338.18	\$35,825,277	105,934	109,323
Direct Reporting Units						
US Army Military District of Washington	\$9,921,401	\$2,486,160	9.43	\$1,175,664	124,633	159,252
US Army Network Enterprise Technology Command	\$222,946,418	\$457,489,451	2,835.04	\$213,545,925	75,324	63,085
US Army Reserve Command	\$680,347,437	\$815,685,009	3,987.42	\$125,362,458	31,439	51,404
US Army Test and Evaluation Command	\$248,462,793	\$732,590,506	5,938.28	\$445,899,710	75,089	83,563
US Military Academy	\$37,598,543	\$3,701,624	27.25	\$2,952,084	108,337	101,381
US Army Accessions Command	\$528,879,081	\$129,205,977	1,249.18	\$70,439,787	56,389	61,021
US Army Acquisition Support Command	\$11,420,441,460	\$7,233,792,149	21,326.69	\$2,385,049,414	111,834	117,614
US Army Corps of Engineers	\$935,155,282	\$555,220,253	3,015.27	\$208,066,019	69,004	61,016
US Army Corps of Engineers (Civil Works)		\$56,863,662	579.49	\$20,620,126	35,583	33,658
US Army Criminal Investigation Division Command	\$149,995,484	\$146,773,971	758.72	\$66,886,274	88,157	77,293
US Army Installation Management Command	\$4,315,205,824	\$4,144,806,253	31,575.74	\$1,519,411,642	48,120	46,859
US Army Intelligence and Security Command	\$2,240,994,426	\$945,027,523	6,204.96	\$390,641,702	62,956	56,026
US Army Medical Command	\$239,547,241	\$1,237,179,398	9,396.94	\$723,526,243	76,996	65,527
Grand Total	\$52,872,755,792	\$39,529,088,453	241,042,14	\$16,161,610,932	67.049	58,991

Note that as the review of the inventory is completed the alignment of service contracts with Commands may change including the misalignment of Army requiring activities under DOD Agencies. ARCYBER, which is a new Army service component command, is reported this year under US Army Network Enterprise Technology Command.

## Functions - Generating Force

FSC Service Category	FSC Desc	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Architect & Engineering Services		\$1,116,204,928	3,413.96	\$444,360,730	130,160	139,521
Automatic Data Processing & Telecommunication Services Construction of Structures & Facilities		\$1,466,766,201 \$553,914,839	6,410.09 1,321.65	\$772,722,214 \$107,794,621	120,548 81,560	129,273 79,273
Educational & Training Services		\$1,326,787,695	9,405.21	\$701,694,975	74,607	66,557
Educational & Training Services	ADP Software, Equipment, and Tele Training	\$22,362,697	27.90	\$5,093,976	182,560	156,435
Educational & Training Services	AIDS Training	\$4,807,122 \$216,910	85.25 1.26	\$4,145,486 \$98,043	48,626 77,689	38,643 45,738
Educational & Training Services Educational & Training Services	Cert & Accred for Educational Institutions Education Services	\$102,895,843	742.96	\$51,214,765	68,933	59,139
Educational & Training Services	Lectures for Training	\$2,146,554	18.56	\$1,361,592	73,370	54,980
Educational & Training Services	Other Education & Training Services	\$905,337,632	6,744.98	\$484,597,471	71,846	65,063
Educational & Training Services Educational & Training Services	Personnel Testing Reserve Training (Military)	\$2,754,434 \$12,334,137	16.50 86.05	\$1,546,432 \$8,296,709	93,752 96,417	58,010 66,980
Educational & Training Services	Scientific & Management Education	\$6,665,217	22.49	\$5,039,466	224,076	251,866
Educational & Training Services	Training/Curriculum Development	\$256,339,094	1,595.45	\$135,413,656	84,875	121,203
Educational & Training Services Educational & Training Services	Tuition, Registration & Membership Fees Vocational/Technical	\$26,000 \$10,902,054	0.03 63.78	\$4,600 \$4,882,779	148,387 76,558	110,219
Installation of Equipment	V ocational/ recrimeal	\$263,915,816	449.10	\$61,851,698	137,723	140,952
Lease or Rental of Equipment		\$492,446,108	63.59	\$3,578,315	56,272	62,586
Lease or Rental of Facilities		\$3,504,298	7.17	\$625,516	87,241	95,454
Maintenance, Repair & Rebuilding of Equipment  Maintenance, Repair or Alteration of Real Property		\$4,656,233,721 \$410,800,907	19,060.45 3,819.32	\$1,059,569,896 \$235,772,417	55,590 61,732	28,944 58,489
Medical Services		\$475,886,239	3,336.02	\$370,720,162	111,126	109,055
Modification of Equipment		\$373,060,058	740.96	\$74,232,079	100,184	105,712
Natural Resources & Conservation Services		\$397,742,167 \$1,341,049,233	544.03 12,441.18	\$37,885,103 \$591,850,628	69,638 47,572	89,563 67,806
Operation of Government-Owned Facilities Photographic, Mapping, Printing & Publication Services		\$236,432,836	250.05	\$21,312,207	85,233	100,244
Professional, Administrative & Management Support Services		\$10,157,810,650	47,215.98	\$4,425,556,129	93,730	102,039
Professional, Administrative & Management Support Services	Accounting Services	\$6,471,966	68.56	\$2,387,444	34,821	31,838
Professional, Administrative & Management Support Services	Advertising Services	\$111,543,920 \$1,430,492	396.27 2.69	\$32,199,082 \$328,213	81,256 122,239	89,027 99,516
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Auditing Services Cert & Accred for prods & servs other than educ	\$4,020,281	22.31	\$1,010,740	45,309	31,723
Professional, Administrative & Management Support Services	Communications Services	\$5,337,746	31.65	\$4,834,293	152,757	157,947
Professional, Administrative & Management Support Services	Contract, Procurement & Acquisition Support Svcs	\$49,967,266	427.28	\$35,880,225	83,973	97,407
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Court Reporting Services Data Collection Services	\$1,408 \$72,940,352	0.00 309.49	\$500 \$17,864,111	166,667 57,721	52,535
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Educational Services	\$51,300,712	40.87	\$3,064,761	74,994	76,554
Professional, Administrative & Management Support Services	Engineering Technical Services	\$2,452,948,160	8,035.99	\$1,097,006,988	136,512	178,054
Professional, Administrative & Management Support Services	Expert Witness	\$111,702	0.14	\$111,702	809,435	0= 10-
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Financial Services Industrial Hygienics	\$4,316,586 \$98,657	53.08 0.90	\$3,273,465 \$98,657	61,670 109,619	67,187
Professional, Administrative & Management Support Services	Information Retrieval	\$1,469,354	8.68	\$826,702	95,264	106,010
Professional, Administrative & Management Support Services	Intelligence Services	\$223,089,487	831.72	\$89,454,212	107,554	106,096
Professional, Administrative & Management Support Services	Land Surveys, Cadastral Svcs (non-const)	\$148,332	0.41	\$111,177 \$384.116	273,162	454.054
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Legal Services Library Services	\$1,306,728 \$126,720	1.27 0.94	\$384,116 \$43,581	301,505 46,264	154,254
Professional, Administrative & Management Support Services	Logistics Support Services	\$1,824,023,888	9,570.81	\$620,821,285	64,866	56,821
Professional, Administrative & Management Support Services	Mailing & Distribution Services	\$5,188,255	72.57	\$2,443,772	33,677	39,311
Professional, Administrative & Management Support Services	Market Research and Public Opinion Services	\$104,491	1.54	\$104,491	67,851	04.450
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Ongoing Audit Operations Support Operations Research and Quantitative Analysis Ser	\$6,710,613 \$64,719,493	121.00 233.44	\$4,727,645 \$20,103,209	39,072 86,118	24,450 111,597
Professional, Administrative & Management Support Services	Other Administrative Support Services	\$107,091,484	1,190.18	\$60,171,149	50,556	45,490
Professional, Administrative & Management Support Services	Other Management Support Services	\$372,104,236	2,383.30	\$230,262,313	96,615	80,155
Professional, Administrative & Management Support Services	Other Professional Services	\$1,012,305,254	5,407.30 0.43	\$432,151,732	79,920	75,962
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Paper Shredding Services Patent and Trademark Services	\$36,501 \$5,879,901	24.60	\$24,644 \$4,540,013	56,783 184,576	27,166 169,376
Professional, Administrative & Management Support Services	Personal Care Services	\$45,450,243	439.84	\$26,002,773	59,119	45,059
Professional, Administrative & Management Support Services	Personal Property Management Services	\$38,611,637	408.40	\$23,323,390	57,109	71,208
Professional, Administrative & Management Support Services	Personal Services Contracts	\$1,607,306	22.53 977.51	\$1,418,007	62,936 176,748	111,846 189,886
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Policy Review/Development Services Post Office Services	\$263,014,517 \$399,175	8.43	\$172,773,303 \$211,217	25,067	38,981
Professional, Administrative & Management Support Services	Program Evaluation Services	\$9,110,269	46.71	\$5,279,082	113,023	111,910
Professional, Administrative & Management Support Services	Program Management/Support Services	\$2,714,813,211	12,454.47	\$1,193,572,360	95,835	69,620
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Program Review/Development Services	\$18,488,383 \$2,410,043	67.11 5.20	\$7,777,643 \$782,537	115,897 150,576	117,381 205,634
Professional, Administrative & Management Support Services	Public Relations Services Real Estate Brokerage Services	\$380,009	2.71	\$229,756	84,750	84,599
Professional, Administrative & Management Support Services	Real Property Appraisal Services (SIC 6531)	\$1,000,113	10.74	\$958,460	89,225	83,727
Professional, Administrative & Management Support Services	Simulation	\$31,768,890	169.08	\$15,640,653	92,506	71,321
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Specifications Development Services Systems Engineering Services	\$16,594,853 \$226,707,472	21.09 1,137.08	\$2,550,363 \$138,740,179	120,905 122,015	182,998 120,013
Professional, Administrative & Management Support Services	Technical Assistance	\$218,605,740	1,005.48	\$111,933,665	111,323	118,037
Professional, Administrative & Management Support Services	Technology Sharing/Utilization Services	\$15,778,340	59.31	\$5,509,799	92,898	96,447
Professional, Administrative & Management Support Services	Transcription Services	\$1,978,231 \$160,226,942	45.70 1,002.12	\$1,731,988 \$49,096,636	37,899 48,993	36,785 53,402
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Translation & Interpreting Services  Veterinary/Animal Care Services	\$160,226,942	34.71	\$1,465,230	48,993	45,539
Professional, Administrative & Management Support Services	Word Processing/Typing Services	\$3,579,401	60.37	\$2,328,868	38,577	34,202
Purchase of Structures & Facilities		\$101,266	0.43	\$25,928	60,438	105
Quality Control, Testing & Inspection Services R & D/Defense - Other		\$71,298,154 \$3,433,796,875	606.95 11,076.43	\$45,333,355 \$1,466,707,718	74,691 132,417	68,710 168,965
R & D/Defense Systems		\$3,161,967,172	8,312.02	\$1,163,588,597	139,989	157,737
Salvage Services		\$61,057,608	217.62	\$28,539,774	131,147	263,188
Social Services		\$26,487,637 \$222,863,594	271.43 863.38	\$13,189,726 \$124,654,995	48,593	41,479 224,312
Special Studies & Analyses - Not R&D Technical Representative Services		\$222,863,594 \$584,226,295	1,099.47	\$124,654,995 \$127,160,122	144,381 115,656	95,293
Transportation, Travel, & Relocation Services		\$87,962,570	927.96	\$45,495,938	49,028	51,685
Utilities & Housekeeping Services		\$1,060,261,024	15,443.56	\$645,974,290	41,828	52,185
Utilities & Housekeeping Services	Carpet Laying & Cleaning Services	\$189,381	3.33	\$135,252 \$111,439,156	40,592	46,050 32,505
Utilities & Housekeeping Services Utilities & Housekeeping Services	Custodial - Janitorial Services Electric Services	\$202,483,811 \$2,357,120	3,668.40 9.91	\$111,439,156	30,378 65,550	67,199
Utilities & Housekeeping Services	Facilities Operations Support Services	\$142,755,139	1,929.69	\$97,550,629	50,553	56,783
Utilities & Housekeeping Services	Fire Protection Services	\$3,015,339	35.58	\$1,616,641	45,443	48,367
Utilities & Housekeeping Services Utilities & Housekeeping Services	Food Services Fueling & Other Petroleum Srvcs-Excluding Storage	\$105,661,420 \$9,240,071	2,449.05 105.55	\$78,566,258 \$4,733,202	32,080 44,844	37,555 45,205
Utilities & Housekeeping Services Utilities & Housekeeping Services	Gas Services	\$46,810	0.11	\$17,858	158,035	166,403
Utilities & Housekeeping Services	Guard Services	\$444,734,031	5,607.69	\$294,238,804	52,471	62,997
Utilities & Housekeeping Services	Insect & Rodent Control Services	\$14,608,320	8.46	\$670,655	79,255	79,718
Utilities & Housekeeping Services Utilities & Housekeeping Services	Landscaping/Groundskeeping Services Laundry & Dry Cleaning Services	\$30,963,806 \$26,859,407	507.94 399.88	\$14,218,571 \$11,332,150	27,993 28,339	22,433 28,808
Utilities & Housekeeping Services	Other Housekeeping Services	\$4,135,722	56.45	\$2,849,697	50,484	65,454
Utilities & Housekeeping Services	Other Utilities	\$7,353,309	50.79	\$2,747,658	54,104	48,790
Utilities & Housekeeping Services	Snow Removal/Salt Services	\$1,937,307	4.56	\$415,657	91,213	102,412
Utilities & Housekeeping Services Utilities & Housekeeping Services	Telephone and/or Communications Services Trash/Garbage Collection Srvcs-Incl Port San Svcs	\$9,556,926 \$39,642,067	80.06 401.71	\$4,845,706 \$13,409,638	60,526 33,382	48,059 32,648
Utilities & Housekeeping Services	Warehousing & Storage Services	\$9,680,750	79.61	\$3,471,143	43,601	39,815
Utilities & Housekeeping Services	Waste Treatment & Storage	\$3,430,790	27.61	\$2,289,170	82,902	72,986
Utilities & Housekeeping Services Grand Total	Water Services	\$1,609,496	17.18	\$776,781	45,209	49,212
		\$31,982,577,891	147,298.00	\$12,570,197,134	85,339	88,652

### <u>Functions – Theater</u>

FSC Service Category	FSC Desc	Contract Invoices	Number of Contractor	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Architect & Engineering Services		\$74,715,046	604.00	\$86,088,991	142,531	126,769
Automatic Data Processing & Telecommunication Services		\$541,759,877	2,877.99	\$189,586,588	65,875	62,411
Construction of Structures & Facilities		\$147,338,497	832.54	\$38,969,394	46,808	49,677
Educational & Training Services	Other Education & Tasining Commission	\$12,546,453	106.93	\$6,961,266	65,104	32,613
Educational & Training Services Educational & Training Services	Other Education & Training Services	\$10,147,162	105.82	\$6,893,472	65,144	32,179
Installation of Equipment	Training/Curriculum Development	\$2,399,291 <b>\$484,627,778</b>	1.11 <b>131.83</b>	\$67,794 <b>\$12,239,515</b>	61,297 <b>92,843</b>	85,811 <b>90,764</b>
Lease or Rental of Equipment		\$2,995,394	10.61	\$627,838	59,152	70,551
Lease or Rental of Facilities		\$195,818	0.66	\$29,207	44,591	. 0,00
Maintenance, Repair & Rebuilding of Equipment		\$1,514,471,975	15,203.99	\$566,731,305	37,275	31,412
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Aircraft Structural Comps	\$189,381,951	266.15	\$7,648,501	28,737	22,924
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Alarm & Signal Systems	\$67,500	0.37	\$8,500	23,098	
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Ammo & Explosives	\$4,864,548	32.10	\$1,443,577	44,970	44,994
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Communication Equipment	\$56,022,143	88.39	\$9,465,485	107,094	108,521
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Construction Equipment	\$8,035,227	14.94	\$2,755,718	184,440	211,468
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Containers-Packaging	\$145,593,279	791.82	\$35,636,333	45,006	43,998
Maintenance, Repair & Rebuilding of Equipment  Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Electrical & Elct Equip Comps  Maint & Repair of Eq/Fire Control Equipment	\$1,707,971	8.36	\$659,718	78,933	27,000
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Guided Missiles	\$5,855,475 \$1,368,006	12.06 2.57	\$748,324 \$172,791	62,050 67,208	37,099 190,024
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Maintenance & Repair Shop Eq	\$72,546,837	3,229.86	\$103,682,446	32,101	31,959
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Materials Handling Equipment	\$165,784,124	530.35	\$25,122,816	47,371	45,168
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Medical & Dental Equipment	\$8,665	0.00	\$100	0	.0,100
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Miscellaneous Equipment	\$331,516,238	2,896.67	\$144,763,549	49,976	85,200
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Pow er Distribution Equipment	\$172,941,712	1,409.84	\$42,806,410	30,363	27,428
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Vehicles-Trailers-Cycles	\$110,969,326	3,910.88	\$122,619,756	31,354	26,112
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Vehicular Equipment Comps	\$6,494,161	52.94	\$4,753,321	89,780	275,603
Maintenance, Repair & Rebuilding of Equipment	Maint & Repair of Eq/Weapons	\$241,314,813	1,956.70	\$64,443,959	32,935	27,833
Maintenance, Repair or Alteration of Real Property		\$224,176,992	7,361.94	\$216,849,082	29,455	25,853
Medical Services		\$24,855,733	63.00	\$3,077,799	48,858	49,288
Modification of Equipment		\$43,878,012	364.19	\$17,081,823	46,904	47,760
Natural Resources & Conservation Services		\$302,065,299	405.58	\$16,415,706	40,475	25,025
Operation of Government-Owned Facilities Photographic, Mapping, Printing & Publication Services		\$360,846,785	3,320.13	\$125,193,257	37,707	38,807
Professional, Administrative & Management Support Services		\$104,845	0.43 22,365.92	\$68,253 \$1,370,195,716	159,843	245,982
Professional, Administrative & Management Support Services	Accounting Services	\$1,706,375,171 \$1,406,960	0.93	\$1,370,193,710	<b>61,263</b> 110,747	64,164
Professional, Administrative & Management Support Services	Communications Services	\$227,183	1.21	\$227,183	187,600	
Professional, Administrative & Management Support Services	Contract, Procurement & Acquisition Support Svcs	\$10,318,450	55.72	\$2,944,557	52,846	66,086
Professional, Administrative & Management Support Services	Data Collection Services	\$44,085,379	505.05	\$23,131,743	45,801	29,082
Professional, Administrative & Management Support Services	Engineering Technical Services	\$283,024,581	82.54	\$7,331,938	88,832	95,376
Professional, Administrative & Management Support Services	Intelligence Services	\$27,167,591	160.45	\$14,099,914	87,877	72,587
Professional, Administrative & Management Support Services	Logistics Support Services	\$647,005,862	13,140.78	\$732,804,045	55,766	64,950
Professional, Administrative & Management Support Services	Mailing & Distribution Services	\$63,857,576	827.14	\$40,071,152	48,445	51,203
Professional, Administrative & Management Support Services	Operations Research and Quantitative Analysis Ser	\$1,550,830	1.30	\$98,813	76,303	
Professional, Administrative & Management Support Services	Other Administrative Support Services	\$4,218,720	6.36	\$508,525	79,957	65,566
Professional, Administrative & Management Support Services	Other Management Support Services	\$23,819,557	231.15	\$24,018,591	103,909	106,764
Professional, Administrative & Management Support Services Professional, Administrative & Management Support Services	Other Professional Services Personal Care Services	\$123,024,436	675.85	\$51,326,161	75,944	73,273
Professional, Administrative & Management Support Services	Personal Services Contracts	\$5,272,662 \$14,041,368	21.91 270.57	\$1,069,719 \$7,433,246	48,819 27,473	47,718 27,123
Professional, Administrative & Management Support Services	Program Management/Support Services	\$365,145,831	2,177.01	\$228,299,548	104,868	144,889
Professional, Administrative & Management Support Services	Systems Engineering Services	\$2,026,603	4.98	\$698,107	140,182	144,000
Professional, Administrative & Management Support Services	Technical Assistance	\$3,439,322	20.26	\$1,849,449	91,277	57,578
Professional, Administrative & Management Support Services	Translation & Interpreting Services	\$86,742,261	4,182.70	\$234,179,810	55,988	55,718
Purchase of Structures & Facilities		\$9,484,723	36.27	\$1,781,490	49,112	91,486
Quality Control, Testing & Inspection Services		\$1,496,708	13.82	\$685,734	49,623	24,323
R & D/Defense - Other		\$36,211,456	110.29	\$8,953,816	81,188	85,529
R & D/Defense Systems		\$147,824,001	329.45	\$49,042,144	148,861	185,050
Salvage Services		\$98,214	0.09	\$29,807	334,910	
Social Services		\$163,824,856	1,068.77	\$30,162,261	28,221	14,337
Special Studies & Analyses - Not R&D		\$43,487,329	219.63	\$38,852,194	176,902	190,148
Technical Representative Services		\$39,808,699	350.68	\$39,444,275	112,481	79,068
Transportation, Travel, & Relocation Services Utilities & Housekeeping Services		\$417,799,952 \$1,245,520,950	4,387.66 33 577 78	\$247,688,793 \$524,657,543	56,451 15,625	46,615
Utilities & Housekeeping Services  Utilities & Housekeeping Services	Custodial - Janitorial Services	\$1,245,520,950 \$31,683,059	<b>33,577.78</b> 21.75	<b>\$524,657,543</b> \$116,211	<b>15,625</b> 5,342	<b>10,043</b> 3,942
Utilities & Housekeeping Services	Facilities Operations Support Services	\$113,256,831	696.62	\$20,457,505	29,367	24,857
Utilities & Housekeeping Services	Fire Protection Services	\$38,256,637	276.67	\$13,324,283	48,159	47,717
Utilities & Housekeeping Services	Food Services	\$148,391,097	1,948.18	\$91,841,025	47,142	46,253
Utilities & Housekeeping Services	Guard Services	\$498,282,178	27,892.64	\$324,002,097	11,616	8,770
Utilities & Housekeeping Services	Landscaping/Groundskeeping Services	\$49,820	4.66	\$16,000	3,437	
Utilities & Housekeeping Services	Laundry & Dry Cleaning Services	\$152,560,277	719.39	\$17,756,559	24,683	16,445
Utilities & Housekeeping Services	Other Utilities	\$45,755	2.76	\$28,800	10,439	
Utilities & Housekeeping Services	Waste Treatment & Storage	\$124,170,843	957.40	\$23,830,939	24,891	21,748
Utilities & Housekeeping Services	Water Services	\$138,824,453	1,057.73	\$33,284,124	31,468	19,084
Grand Total		\$7,546,510,562	93,744.15	\$3,591,413,798	38,311	38,135

## <u>Contract Funding – Appropriation</u>

Appropriation	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Operations & Maintenance, Defense-wide	\$164,415,945	1190.794	\$91,215,742	76,601	59,697
Defense Health Program	\$884,706,259	7839.299	\$595,650,195	75,983	59,273
Former Soviet Union Threat Reduc., Def	\$124,182	0.102	\$28,525	279,660	
Weapons Activities, Department of Energy	\$22,085	0.107	\$11,775	110,047	
Procurement, Defense-Wide	\$17,480,385	53.604	\$7,495,707	139,835	208,447
National Guard & Reserve Equipment	\$82,071,495	336.154	\$30,535,867	90,839	97,395
Chemical Agents & Munitions Destruction, Defense	\$80,425,867	366.29	\$32,807,954	89,568	85,594
RDT&E, Defense-Wide	\$523,939,322	2291.954	\$286,223,146	124,882	125,970
Operational Test & Evaluation, Def	\$6,020,768	26.324	\$2,460,620	93,474	105,270
Military Construction, Defense-Wide	\$481,088	2.172	\$179,945	82,848	78,218
Military Construction, Definse-Wide Recovery Act	\$29,518	0.095	\$15,112	159,074	333,360
Base Realignment & Closure Acct	\$919,474	4.697	\$503,181	107,128	104,265
FY2005 Base Realignment & Closure Account, Army	\$50,749,215	48.049	\$6,371,461	132,604	236,097
Family Housing Operations & Debt, Army	\$24,268,337	206.564	\$14,131,404	68,412	80,658
		1.171			
Special Foreign Currency Program	\$92,934		\$30,293	25,869	26,154
Humanitarian Assistance, Defense	\$3,393,059	20.615	\$1,072,803	52,040	14,049
Medicare Elig Ret Hlth Fund Contr, NGPA	\$562	0.002	\$214	107,000	
Spec Asst Initiatives Intl Development	\$97,478	0.529	\$39,034	73,788	
Intl Military Education & Training	\$126,394	1.114	\$82,836	74,359	
Foreign Financing Program, Executive	\$1,619,672	10.509	\$728,176	69,291	60,155
Military Personnel, Army	\$2,780,122	25.768	\$1,802,031	69,933	82,807
Operation & Maintenance, Army	\$15,717,744,880	124690.645	\$7,059,681,281	56,618	66,436
Operation & Maintenance, Army Pseudo	\$81,884	1.831	\$54,357	29,687	6,911
Operation and Maintenance, Army, Recovery Act	\$1,333,688	5.457	\$395,629	72,499	84,482
Reserve Component O&M Adjustment	\$227,568	0.596	\$227,568	381,826	
Aircraft Procurement, Army	\$903,616,082	955.17	\$127,764,645	133,761	125,281
Missile Procurement, Army	\$100,672,378	306.974	\$32,715,099	106,573	110,900
Procurement of W&TCV, Army	\$1,325,127,193	2496.609	\$182,813,396	73,225	65,310
Procurement of Ammunition, Army	\$56,993,714	164.96	\$10,828,787	65,645	48,219
Other Procurement, Army	\$2,275,308,415	9825.521	\$881,134,473	89,678	26,267
RDT&E, Army	\$5,852,441,105	19749.678	\$2,207,540,248	111,776	134,146
Research, Development, Test, and Evaluation, Army,	\$32,402,703	126.536	\$17,953,598	141,885	163,584
Military Construction, Army	\$160,375,975	1049.463	\$59,107,347	56,322	40,254
National Guard Personnel, Army	\$3,287,294	19.241	\$813,352	42,272	36,316
O&M, Army NG	\$405,920,460	2720.399	\$235,959,668	86,737	85,727
					05,727
Operation and Maintenance, Army National Guard, Re	\$56,979	0.355	\$27,505	77,479	
Reserve Personnel, Army	\$1,910	0.051	\$1,394	27,333	00.107
Oper. & Maint., Army Reserve	\$782,943,534	1754.825	\$123,361,635	70,299	96,167
Mil. Con., Army Reserve	\$58,240	0.236	\$21,471	90,979	105,880
Afghanistan Security Forces Fund, Army	\$11,462,920	629.767	\$4,341,241	6,893	579
Iraq SEC Forces Fund	\$2,943,362,750	31290.367	\$1,373,231,803	43,887	53,232
JIED Joint Improvised Explosive Devices Defeat Fund	\$341,167,348	1394.07	\$163,321,377	117,154	108,988
Other Procurement, Army	\$3,065,714	4.726	\$1,552,513	328,505	540,435
Operation & Maintenance, Pseudo	\$5,963,676	46.156	\$3,820,803	82,780	64,511
Aircraft Procurement, 4 Yr	\$357,057	0.933	\$70,850	75,938	
Military Construction, Army	\$299,612	0.587	\$76,770	130,784	140,505
Chem Agents & Munitions Destruction, Def	\$434,459,042	2372.99	\$183,128,852	77,172	79,382
Army Management Fund	\$363,314	3.044	\$343,144	112,728	106,342
Homeow ners Asst Fund, Def.	\$400	0			-
Homeow ners Asst Fund, Def., Mortgages assumed	\$1,732,425	8.52		170,191	174,633
Defense Working Capital Funds, Army	\$724,182,464	3065.756		97,121	80,788
Army Wildlife	\$13,332	0.024		42,854	55,760
Family Housing Operations & Debt, Army	\$3,172,379	9.829		57,818	71,299
Army Family Housing Operations & Debt, Army	\$1,167,898	6.525		154,315	238,914
Federal Aid, Federal Highway Administration	\$1,167,898	1.766		235,382	238,914
Other		25912.624			
Other Grand Total	\$5,595,477,048 <b>\$39,529,088,453</b>	25912.624 241,042.14		81,765 <b>67,049</b>	76,082 <b>58,991</b>

### **Contract Action**

Contract Action	Contract Invoices	Number of	Direct Labor Dollar	AVG FTE	FTE Rate
Contract Action	Contract involces	Contractor FTEs	Direct Labor Dollar	Rate	STDEV
BPA Order under Federal Schedule	\$172,619,252	833.58	\$107,304,915	128,729	116,118
BPAs and BPA Calls	\$503,311,484	2,403.32	\$460,520,935	191,619	204,491
Definitive Contract	\$9,260,086,148	47,940.49	\$3,382,177,021	70,549	76,212
Definitive Contract (IDC)	\$181,515,439	1,370.12	\$93,665,462	68,363	66,177
Definitive Contract (Non IDC)	\$87,248,099	529.85	\$38,404,220	72,482	63,437
Delivery Order	\$19,074,924,608	124,983.77	\$8,098,399,642	64,796	64,576
Order under Indefinite Delivery Contract	\$3,599,847,290	10,691.47	\$1,274,463,236	119,204	126,106
Purchase Order	\$112,578,534	1,118.79	\$60,955,482	54,484	35,519
Other	\$6,536,957,599	51,170.76	\$2,645,720,021	51,704	34,042
Grand Total	\$39,529,088,453	241,042.14	\$16,161,610,932	67,049	58,991

### **Contract Type**

Contract Type	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
COMBINATION (APPLIES TO AWARDS WHERE TWO OR MORE AWARD TYPES APPLY)	\$1,827,377,715	13,114.94	\$939,220,686	71,615	62,436
Cost	\$172,580,049	1,150.80	\$100,405,254	87,248	115,066
Cost No Fee	\$3,486,459,970	35,605.45	\$1,608,268,408	45,169	53,257
Cost Plus Award Fee	\$2,511,648,274	31,441.28	\$1,623,600,753	51,639	50,889
Cost Plus Fixed Fee	\$7,377,141,004	26,014.67	\$2,299,262,679	88,383	60,654
Cost Plus Incentive Fee	\$916,158,383	2,129.30	\$207,781,126	97,582	91,933
Cost Sharing	\$53,686,204	140.25	\$13,920,248	99,252	88,504
Firm Fixed Price	\$7,669,463,561	57,666.94	\$3,370,442,514	58,447	36,423
Firm Fixed Price - Level of Effort	\$181,581,721	886.47	\$90,468,852	102,056	77,531
Fixed Price	\$171,277,939	1,224.01	\$72,510,257	59,240	32,887
Fixed Price Award Fee	\$16,452,910	183.81	\$13,625,776	74,128	84,465
Fixed Price Incentive	\$2,898,951	7.88	\$1,281,641	162,727	163,842
Fixed Price Level Of Effort	\$577,720	1.70	\$168,678	99,106	97,757
Fixed Price Redetermination	\$22,862,921	267.59	\$9,733,095	36,373	38,563
Fixed Price With Economic Price Adjustment	\$4,642,065	35.24	\$4,492,179	127,477	116,673
Labor Hours	\$572,054,587	4,853.74	\$294,741,279	60,725	37,440
Letter	\$64,928,788	124.18	\$17,440,333	140,447	132,644
No Cost	\$201,659	0.73	\$81,320	111,703	
Time and Materials	\$7,859,246,409	24,840.22	\$3,074,280,645	123,762	99,742
Other	\$6,617,847,623	41,352.95	\$2,419,885,211	58,518	55,043
Grand Total	\$39,529,088,453	241,042.14	\$16,161,610,932	67,049	58,991

## Location - Country

Country	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Afghanistan	\$1,817,388,627	34,356.78	\$1,129,622,288	32,879	40,726
Albania	\$2,260,207	33.01	\$792,558	24,013	24,015
Algeria	\$3,082,871	0.07	\$17,390	244,930	
Australia	\$19,526,987	1.92	\$110,959	57,761	53,439
Azerbaijan	\$169,572	0.28	\$75,356	273,029	
Bahrain	\$25,921,061	59.36	\$2,752,096	46,363	37,846
Bangladesh	\$1,517,023	0.00	\$1,308	,	,
Belgium	\$2,296,872	3.45	\$601,587	174,474	201,558
Belize	\$264,815	0.64	\$107,974	168,709	269,646
Bolivia	\$259,441	1.03	\$79,617	77,448	203,040
					104.015
Bosnia and Herzegovina	\$657,037	2.17	\$255,026	117,470	104,015
Cambodia	\$3,082,871	0.28	\$64,756	232,935	
Canada	\$195,753,280	521.71	\$47,702,148	91,434	83,630
Columbia	\$6,530,827	18.72	\$2,881,421	153,947	159,871
Cuba	\$55,089,828	236.87	\$18,911,458	79,838	82,973
Djibouti	\$54,003,761	150.90	\$10,320,691	68,393	55,454
Dominican Republic	\$129,311	0.55	\$44,521	81,243	47,392
Ecuador	\$259,441	1.85	\$163,611	88,486	
Egypt	\$13,548,951	13.51	\$1,153,305	85,367	78,887
El Salvador	\$115,473	0.87	\$60,318	69,172	66,047
Georgia	\$1,393,870	2.62	\$546,800	208,782	,011
Germany	\$1,188,191,020	4,803.52	\$342,178,785	71,235	65.619
Ghana	\$1,166,191,020	0.27	\$57,828	215,776	00,019
Gibraltar		0.43	\$33.891		02.205
	\$56,403		1	78,816	83,385
Guatemala	\$550,191	5.66	\$231,114	40,862	33,257
Haiti	\$5,878,604	2.75	\$374,600	136,467	137,698
Honduras	\$8,142,005	480.85	\$3,445,683	7,166	6,061
India	\$1,839,274	0.19	\$13,714	70,691	100,474
Iraq	\$4,417,702,009	51,279.52	\$2,071,620,787	40,399	36,403
Israel	\$517,795	0.98	\$507,500	517,329	
Italy	\$345,611,975	126.04	\$8,419,535	66,800	63,469
Jamaica	\$192,299	0.52	\$81,436	157,822	
Japan	\$43,282,868	301.40	\$19,556,710	64,886	52,441
Jordan	\$10,598	0.02	\$1,034	64,625	,
Kazakhstan	\$16,917	0.14	\$16,917	117,479	
Kenya	\$81,429	2.08	\$159,709	76,894	
·		2,088.53			51,969
Korea (South)	\$275,367,041		\$102,972,110	49,304	
Kosovo	\$22,160,247	520.66	\$13,470,745	25,873	25,590
Kuw ait	\$1,080,402,528	6,876.59	\$356,137,997	51,790	37,372
Kyrgyzstan	\$33,248	0.29	\$33,248	115,847	
Latvia	\$266,931	0.82	\$27,665	33,738	
Mali	\$3,252,844	0.45	\$99,177	218,452	200,963
Marshall Islands	\$84,554,083	1,661.45	\$58,453,694	35,182	34,008
Mexico	\$5,788,724	0.17	\$26,216	156,982	211,630
Morocco	\$92,576	0.24	\$12,750	53,125	
Netherlands	\$13,608	0.04	\$6,691	163,195	143,909
Pakistan	\$976,895	11.71	\$976,895	83,445	83,947
Panama (formerly PN)	\$3.569.291	41.22	\$1,523,053	36,947	29.085
Paraguay	\$3,082,871	0.04	\$10,636	253,238	20,000
Peru	\$1,520,637	1.58	\$242,587	153,926	106.615
		1.07		65,681	,
Philippines	\$161,653		\$70,016		64,599
Poland	\$12,569		\$12,569	47,610	
Qatar	\$176,177,141	1,217.21	\$32,753,503	26,909	25,389
Romania	\$3,248,072		\$851,499	27,473	26,186
Russia	\$75,101	0.10	\$2,678	26,780	
Saudi Arabia	\$51,505,327	12.58	\$1,169,595	92,950	70,403
Senegal	\$169,973	1.03	\$223,051	215,717	
Singapore	\$2,763,565	5.06	\$172,141	34,047	
Slovenia	\$262,016		\$102,683	110,531	
Somalia	\$53,548		\$40,481	117,336	
Spain	\$14,831,623		\$95,587	50,362	48,773
Thailand	\$5,690,674		\$332,713	15,962	12,641
The Bahamas	\$503,617		\$157,401	56,803	12,041
Ukraine					
	\$19,200		\$19,200	208,696	70.045
United Arabs Emirates	\$3,334,931		\$109,629	74,883	73,345
United Kingdom	\$14,032,231	42.62	\$8,134,742	190,858	198,213
United States	\$29,515,144,802		\$11,918,866,626	87,594	89,608
Uzbekistan	\$44,509,450		\$1,522,969	80,632	80,616
Yeman	\$15,953	0.02	\$15,953	693,609	
Grand Total	\$39,529,088,453	241,042.14	\$16,161,610,932	67,049	58,991

### Location - State

State	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Alabama	\$3,481,317,230	17,781.25	\$1,794,302,649	100,910	123,893
Alaska	\$171,530,221	435.62	\$38,882,581	89,257	84,245
Arizona	\$1,563,903,030	5,808.14	\$627,628,449	108,060	158,065
Arkansas	\$62,786,150	837.35	\$54,313,337	64,864	62,350
California	\$1,315,328,791	5,493.96	\$590,415,515	107,466	133,610
Colorado	\$565,320,002	2,399.50	\$176,637,148	73,614	78,151
Connecticut	\$33,425,072	182.37	\$11,414,541	62,591	54,209
Delaw are	\$12,508,861	50.19	\$3,077,289	61,312	44,690
District of Columbia	\$292,287,220	1,684.40	\$174,080,862	103,349	88,472
Florida	\$1,091,477,955	2,058.92	\$207,096,288	100,585	115,030
Georgia	\$1,487,867,622	8,058.37	\$466,296,524	57,865	60,134
uamUAM	\$2,469,836	5.33	\$406,131	76,197	86,597
Haw aii	\$294,448,363	1,485.08	\$106,414,853	71,656	61,281
Idaho	\$39,746,889	49.77	\$4,587,282	92,172	77,036
Illinois	\$604,631,324	4,719.88	\$259,071,404	54,889	38,347
Indiana	\$266,159,027	951.07	\$107,081,491	112,591	137,470
low a	\$20,670,074	115.41	\$7,128,597	61,768	44,444
Kansas	\$386,341,402	2,237.10	\$156,980,449	70,171	82,427
Kentucky	\$455,207,148	3,877.41		57,328	
,			\$222,282,601	· · · · · ·	46,181
Louisiana	\$344,346,441	3,070.71	\$143,337,442	46,679	42,657
Maine	\$9,456,304	41.62	\$3,735,001	89,741	107,329
Maryland	\$1,790,325,139	6,737.75	\$616,490,921	91,498	101,266
Massachusetts	\$674,891,766	2,076.92	\$234,924,689	113,112	124,096
Michigan	\$794,676,228	5,803.68	\$278,333,508	47,958	15,667
Minnesota	\$111,208,644	413.23	\$51,293,642	124,128	130,557
Mississippi	\$88,682,855	514.55	\$24,213,633	47,058	39,590
Missouri	\$331,604,124	2,409.12	\$139,539,430	57,921	47,126
Montana	\$5,466,678	18.25	\$1,559,155	85,443	76,849
Nebraska	\$10,025,244	20.91	\$1,900,237	90,899	122,034
Nevada	\$12,714,507	49.17	\$4,040,293	82,167	60,624
New Hampshire	\$59,973,934	75.76	\$6,001,793	79,221	102,157
New Jersey	\$2,862,710,769	9,448.65	\$1,383,780,541	146,453	172,808
New Mexico	\$269,025,082	1,453.97	\$114,596,774	78,816	77,604
New York	\$402,408,730	1,385.48	\$120,996,999	87,332	88,615
North Carolina	\$560,421,916	3,441.04	\$229,406,105	66,668	51,355
North Dakota	\$3,096,074	14.89	\$1,246,075	83,663	78,772
Ohio	\$378,964,382	497.77	\$62,777,257	126,117	190,360
Oklahoma	\$283,810,036	2,162.73	\$143,076,927	66,156	74,897
Oregon	\$158,232,463	930.89	\$78,105,385	83,904	83,613
Pennsylvania	\$691,537,586	1,231.83	\$115,921,945	94,106	101,918
Puerto Rico	\$8,553,080	60.12	\$3,605,880	59,978	48,356
Rhode Island	\$12,367,387	30.44	\$2,626,048	86,267	107,279
South Carolina	\$159,269,080	1,655.76	\$65,990,700	39,855	38,041
South Dakota	\$3,010,601	23.55	\$1,504,779	63,886	61,899
Tennessee	\$72,058,036	185.02	\$13,708,843	74,095	80,767
Texas	\$2,052,549,154	12,474.86	\$861,830,113	69,085	56,018
Utah	\$357,639,369	1,667.88	\$133,803,157	80,224	85,283
Vermont	\$19,138,038	61.55	\$4,494,536	73,024	68,238
Virgin Island	\$1,300,953	4.47	\$353,433	78,997	71,499
Virginia	\$4,003,347,601	14,203.01	\$1,747,666,333	123,049	133,909
Washington	\$597,856,838	4,385.60	\$230,899,131	52,649	49,225
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West Virginia	\$89,338,197	271.88	\$35,431,617	130,320	187,992
Wisconsin	\$106,405,532	937.52	\$42,768,026	45,618	38,431
Wyoming Grand Total	\$1,525,222 \$29,475,364,211	16.15 136,007.84	\$1,026,800 \$11,909,085,138	63,575 87,562	63,240 104,741

## Weapon System Support

Weapon System Description	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Abrams Tank – SEP	\$250,188,724	1,100.45	\$81,367,839	73,941	57,741
Adv Quicklook Advanced Field Artillery Tactical Data	\$233,099 \$92,568,242	1.17 343.19	\$34,104 \$60,766,965	29,050 177,065	29,700
Air Warrior	\$6,611,178	31.69	\$5,264,691	166,136	192,580 198,667
Airborne C2 System	\$16,850,132	48.30	\$8,940,101	185,088	173,479
Airplane, ABN Recon	\$301,713,407	20.91	\$3,947,526	188,805	185,508
Airplane, Cargo Trans	\$8,773,371	40.46	\$4,930,606	121,852	152,616
Airplane, Cargo Trans C-26B	\$39,000	0.70	\$38,924	55,765	
Airplane, Recon	\$212,899	2.86	\$212,899	74,544	
Airplane, Utility	\$26,241,274	173.17	\$16,655,753	96,184	114,765
Airplane, Utility Cargo All Source Analysis System-Light	\$8,920,954 \$51,012,803	32.67 241.60	\$6,644,402 \$20,016,849	203,361 82,850	223,411 78,288
AN/GRA-39	\$51,012,803	0.01	\$20,016,649	144,800	70,200
AN/TMQ-41 (Profiler/MMS)	\$50,043,281	280.56	\$35,977,480	128,233	128,408
AN/TTC-61; AN/TTC-59: OM-87T	\$133,703	0.48	\$118,944	248,317	120, 100
AN/VRC-106 (SWLAN)	\$47,176,875	220.57	\$36,433,219	165,178	
Apache, AH-64A TADS/PNVS	\$22,514,966	119.77	\$19,037,693	158,949	200,542
Apache, AH-64D unique	\$902,403,668	1,386.24	\$193,995,710	139,944	188,73
ARL-C,AN/ASQ-214	\$2,780,703	21.08	\$4,760,554	225,854	
ARL-M,AN/ASQ-223	\$72,654,710	96.62	\$9,770,786	101,127	89,195
Armed Scout Helicopter	\$3,948,264	11.25	\$2,085,065	185,323	198,558
Army Battle Command system	\$1,705,200,115	3,823.83	\$620,456,141	162,260	179,689
Artillery Locating Radar (Firefinder)	\$1,268,041	3.15	\$313,658	99,511	92,328
Blue Force Tracking Aviation	\$2,469,407	7.30	\$936,301	128,190	118,115
Brigade Subscriber Node (BSN) Buffalo/RG31/Husky/IVMMD	\$1,667,357 \$261,910,642	1.00 3,796.16	\$103,862 \$67,885,072	103,862 17,883	78,092 11,278
Centralized Technical Support Facility	\$13,389,174	140.86	\$13,959,472	99,105	94,153
Combat Survivor/Evader Locator	\$611,910	0.76	\$64,582	84,531	3-, 130
Communications Central	\$8,285,853	33.79	\$5,823,491	172,323	230,198
Computer System: Digital, ANTYQ	\$4,431,350	0.57	\$60,411	105,614	76,209
Countermeasures Set, ANTLQ-17A(V)3	\$267,736	0.44	\$34,362	78,095	
Digital Topographic Support System	\$81,742	0.00	\$832	208,000	
Enhanced AN/TPQ-36 Counterfire Target Acquisition Radar (EQ-36)	\$7,095,443	44.00	\$7,095,443	161,267	
Enhanced Position Location Reporting System	\$42,193,655	119.43	\$38,129,398	319,253	383,189
Environmental Control Equipment 18K BTU	\$84,818	0.30	\$26,625	88,750	83,950
Force Provider Module	\$1,425,024	8.12	\$588,893	72,515	70,412
Force XXI Battle Command Brigade-and-	\$143,859,877	404.98	\$51,107,228	126,196	142,200
Fox (Reconnaissance NBC System) Global Command and Control System	\$18,257,578	57.62	\$9,989,765 \$1,638,319	173,379	164,422
Global Command and Control System  GPS	\$2,171,917 \$15,997,935	10.31 57.33	\$4,627,071	158,983 80,712	187,506 86,470
Ground Data Terminal (GDT)	\$746,506	2.96	\$740,784	250,604	00,470
Guardrail	\$54,156,065	275.41	\$28,783,960	104,515	51,928
Hellfire	\$44,849,786	175.14	\$19,916,095	113,716	120,268
High Mobility Artillery Rocket System	\$140,743,813	562.14	\$43,174,507	76,804	130,544
Hunter UAV	\$26,233,976	196.70	\$12,940,903	65,790	68,324
FGNAT UAV	\$115,912	0.61	\$46,764	76,287	70,177
Installation Protection Program	\$300,297	5.31	\$210,267	39,568	1,065,571
Integrated Meteorological System	\$1,578,719	3.47	\$280,599	80,981	83,087
Integrated System Control	\$3,533,704	15.32	\$2,809,072	183,384	211,688
Javelin JLENS	\$27,502,465	79.74 962.13	\$14,398,018	180,560	200,360
Joint Biological Agent Identification	\$302,233,783 \$52,029,527	145.87	\$93,061,480 \$19,140,555	96,724 131,219	102,222 230,898
Joint Network Node (JNN)	\$22,749,480	69.31	\$13,322,570	192,217	196,573
Joint Portal Shield	\$66,849	0.18	\$66,849	363,310	,
JTAGS	\$2,553,039	6.90	\$706,456	102,326	99,150
Kiow a Warrior Helicopter, components	\$44,038,170	53.53	\$4,090,556	76,410	74,730
Kiow a Warrior, OH-58D airframe	\$5,712,033	51.52	\$4,271,063	82,906	52,705
Lightw eight Standoff Chemical Agent	\$1,674,758	4.57	\$1,692,106	370,670	407,850
LUH	\$368,035,388	226.45	\$30,896,169	136,436	166,048
Maneuver Control System	\$1,315,273	18.53	\$3,170,185	171,102	171,158
Minefield Detection System	\$51,191,014	366.08	\$17,197,618	46,978	47,711
MLRS (IPDS Config only)	\$797,613	3.23	\$646,521	200,472	191,173
Mobile Subscriber Equipment (MSE)	\$93,571	0.89	\$56,389	63,501 119.543	115.800
Mounted Battle Command On The Move MultiChannel Radios	\$27,309,510 \$42,589,883	59.21 198.43	\$7,078,047	119,543 97,474	115,802 47,228
NDI Biological Identification	\$42,589,883	198.43	\$19,341,949 \$2,497,488	139,665	165,583
NDI Long Range Bio Standoff Detection	\$7,530,761	0.67	\$87,881	131,362	135,675
Network Operations Center - Vehicle	\$1,776,040	2.70	\$224,162	82,992	52,569
Night Vision Goggles	\$99,991,221	434.17	\$84,561,188	194,766	192,776
Non-Intrusive Inspection System	\$2,499,627	6.76	\$723,071	107,027	83,238
Patriot	\$364,838,772	1,446.19	\$141,348,145	97,739	114,744
Radio Receiving Set	\$833,890	2.29	\$269,871	118,106	68,237
Radio Set: High Frequency, AN/ARC	\$3,378,859	10.40	\$598,097	57,498	
Rapid Assessment and Initial Detection	\$17,172,179	130.29	\$17,172,175	131,802	131,578
Satellite Communication Set, AN/USC	\$2,917,603	6.30	\$678,121	107,570	111,548
Secure Mobile Anti-Jam Reliable	\$5,469,722	20.45	\$2,528,009	123,631	(
Sentinel AN/MPQ-64 Radar	\$28,228,752	69.56	\$18,492,347	265,844	390,986
Shadow UAV	\$252,809,036	942.59	\$76,923,996	81,609	80,491
SINCGARS Single Channel Satellite Comms Terminal	\$15,731,916	127.96	\$8,014,553	62,633	47,537
Single Channel Satellite Comms Terminal Special Purpose Detecting System,	\$5,500,257 \$46,095,247	15.63 223.34	\$3,024,333 \$46,024,083	193,508 206,076	184,002
Special Ful pose Detecting System, Spitfire-Radio Set	\$81,742	0.08	\$12,875	158,951	104,002
Stryker -Antitank Guided Missile	\$291,261	1.18	\$291,261	246,205	
Stryker -Engineer Squad Vehicle	\$20,832,732	44.47	\$8,957,029	201,408	251,284
Stryker -Fire Support Vehicle	\$74,708	0.01	\$260	52,000	(
Stryker -Infantry Carrier Vehicle	\$1,612,896,611	2,718.97	\$166,129,641	61,100	55,766
Stryker -Mobile Gun System	\$145,804,447	555.86	\$49,830,694	89,646	89,98
Stryker -Nuclear Bio Chem Recon Veh	\$35,197	0.06	\$7,038	123,474	123,33
Stryker -Reconnaissance/Scout Vehicle	\$1,190,003	4.47	\$394,542	88,225	71,286
	\$1,638,741	5.56	\$634,593	114,197	82,82
Stryker- NBC Reconnaissance Vehicle					105.11
Support Equipment (ACs, Generators)	\$757,436,074	826.82	\$93,963,491	113,644	
Stryker- NBC Reconnaissance Vehicle Support Equipment (ACs, Generators) Tactical Airspace Integration Systems	\$757,436,074 \$2,711,562	14.57	\$2,044,386	140,305	88,124
Support Equipment (ACs, Generators)	\$757,436,074				105,114 88,124 78,071 215,204

## Weapon System Support in Theater

Country	Weapon System Description	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Afghanistan Total		\$149,793,029	776.19	\$55,204,033	71,122	49,154
Afghanistan	Advanced Field Artillery Tactical Data	\$1,315,273	6.93	\$1,389,908	200,651	200,706
Afghanistan	Air Warrior	\$438,038	4.73	\$1,131,734	239,065	232,404
Afghanistan	Airplane, Utility Cargo	\$250,765	1.81	\$159,880	88,478	
Afghanistan	All Source Analysis System-Light	\$1,317,663	31.67	\$3,284,650	103,712	65,918
Afghanistan	Apache, AH-64D unique	\$13,533,114	13.51	\$996,414	73,732	59,570
Afghanistan	Army Battle Command system	\$9,879,095	11.99	\$2,385,414	199,033	212,838
Afghanistan	Buffalo/RG31/Husky/IVMMD	\$544,350	6.06	\$507,864	83,792	
Afghanistan	Communications Central	\$227,183	1.21	\$227,183	187,600	
Afghanistan	Force Provider Module	\$674,275	6.30	\$437,143	69,432	70,230
Afghanistan	Force XXI Battle Command Brigade-and-	\$1,550,360	38.98	\$6,579,854	168,818	193,354
Afghanistan	Kiow a Warrior Helicopter, components	\$2,927,737	6.20	\$367,818	59,316	
Afghanistan	Minefield Detection System	\$29,252,008	363.69	\$17,059,513	46,907	47,902
Afghanistan	Radio Receiving Set	\$128,058	0.84	\$143,828	170,614	91,798
Afghanistan	Rapid Assessment and Initial Detection	\$4,549,331	65.22	\$8,830,243	135,390	170,027
Afghanistan	Shadow UAV	\$8,988,520	48.33	\$3,626,902	75,041	75,864
Afghanistan	Stryker -Infantry Carrier Vehicle	\$74,217,259	168.72	\$8,075,685	47,864	47,939
Iraq Total		\$152,679,243	771.20	\$59,310,389	76,907	56,700
Iraq	Abrams Tank – SEP	\$19,526,987	53.67	\$2,669,477	49,742	49,732
Iraq	Advanced Field Artillery Tactical Data	\$657,636	2.64	\$529,320	200,652	
Iraq	Air Warrior	\$438,038	2.22	\$564,041	254,646	277,114
Iraq	Airplane, Utility	\$3,844,719	4.69	\$139,420	29,721	
Iraq	All Source Analysis System-Light	\$1,442,915	17.22	\$1,213,139	70,454	67,910
Iraq	AN/TMQ-41 (Profiler/MMS)	\$206,510	0.01	\$579	72,375	
Iraq	Apache, AH-64D unique	\$2,168,840	24.22	\$1,819,013	75,113	83,085
Iraq	ARL-M,AN/ASQ-223	\$1,523,998	3.98	\$536,046	134,583	
Iraq	Army Battle Command system	\$3,419,753	35.13	\$5,892,561	167,736	205,885
Iraq	Force XXI Battle Command Brigade-and-	\$1,260,658	39.49	\$7,962,109	201,603	230,675
Iraq	Integrated System Control	\$76,727	1.72	\$390,774	226,667	
Iraq	Kiow a Warrior Helicopter, components	\$2,927,737	5.86	\$380,506	64,944	53,510
Iraq	Minefield Detection System	\$7,313,002	0.21	\$9,546	44,817	
Iraq	Rapid Assessment and Initial Detection	\$6,343,477	52.43	\$6,348,287	121,081	121,595
Iraq	Shadow UAV	\$24,252,944	202.53	\$15,302,315	75,557	75,829
Iraq	Stryker -Infantry Carrier Vehicle	\$77,275,301	325.19	\$15,553,256	47,829	47,826
Kuwait Total		\$57,825,638	190.85	\$14,291,272	74,882	50,281
Kuw ait	Abrams Tank – SEP	\$9,763,494	128.28	\$6,107,187	47,609	
Kuw ait	Advanced Field Artillery Tactical Data	\$657,636	0.01	\$1,878	187,800	
Kuw ait	All Source Analysis System-Light	\$657,636	0.49	\$40,334	82,483	
Kuw ait	Apache, AH-64D unique	\$1,679,451	5.88	\$357,385	60,738	5,961
Kuw ait	Army Battle Command system	\$2,288,703	0.86	\$95,636	111,855	121,691
Kuw ait	Force XXI Battle Command Brigade-and-	\$1,709,716	21.21	\$2,803,368	132,178	95,745
Kuw ait	Fox (Reconnaissance NBC System)	\$730,303	9.94	\$2,531,759	254,653	
Kuw ait	Integrated System Control	\$101,904	0.04	\$6,173	154,325	180,792
Kuw ait	Joint Biological Agent Identification	\$2,921,212	16.04	\$1,938,319	120,843	131,791
Kuw ait	Minefield Detection System	\$7,313,002	0.29	\$12,764	44,319	
Kuw ait	Patriot	\$1,655,648	1.31	\$74,117	56,621	57,576
Kuw ait	Rapid Assessment and Initial Detection	\$576,680	0.12	\$26,378	214,455	
Kuw ait	Stryker -Infantry Carrier Vehicle	\$27,770,253	6.38	\$295,974	46,369	
Qatar Total		\$34,920,254	100.49	\$5,458,056	54,314	46,876
Qatar	Joint Biological Agent Identification	\$2,190,909	9.31	\$1,129,685		122,371
Qatar	Patriot	\$1,655,648	1.46	\$99,747	68,320	95,422
Qatar	Stryker -Infantry Carrier Vehicle	\$31,073,696	89.72	\$4,228,624	47,131	47,218
Saudi Arabia Total		\$730,303	1.76	\$254,477	145,001	
Saudi Arabia	Joint Biological Agent Identification	\$730,303	1.76	\$254,477	145,001	
United Arabs Emirates	Total	\$1,091,588	0.96	\$72,713	75,981	72,844
United Arabs Emirates	Force XXI Battle Command Brigade-and-	\$635,586	0.05	\$5,993	122,306	143,325
United Arabs Emirates	Patriot	\$456,002	0.91	\$66,720	73,481	
Grand Total		\$397,040,055	1,841.44	\$134,590,941	73,090	53,102

### Subcontractor

Country	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Afghanistan	\$368,395,782	16,859.18	\$168,223,143	9,978	8,426
Bahrain	\$1,891,750	0.80	\$90,082	112,462	111,621
Bosnia and Herzegovina	\$26,604	0.07	\$7,010	104,628	
Canada	\$9,028,579	13.75	\$3,497,208	254,361	282,950
Columbia	\$39,000	0.70	\$38,924	55,765	
Cuba	\$251,500	2.30	\$105,646	45,993	
Djibouti	\$6,657,603	17.66	\$3,795,888	214,894	342,904
Egypt	\$2,165,568	4.86	\$575,992	118,493	95,344
Germany	\$238,233,897	555.35	\$45,208,954	81,406	75,716
Haiti	\$657,636	0.17	\$15,276	88,814	
Honduras	\$2,689,499	3.52	\$324,394	92,236	17,993
India	\$1,790,032	0.08	\$3,985	51,090	
Iraq	\$955,991,831	13,193.50	\$361,154,555	27,374	22,940
Israel	\$517,795	0.98	\$507,500	517,329	
Italy	\$22,061,649	11.56	\$838,890	72,550	83,255
Japan	\$15,175,234	92.18	\$6,453,590	70,013	76,864
Korea (South)	\$80,881,880	570.26	\$26,910,784	47,190	49,700
Kosovo	\$2,754,322	118.98	\$2,754,322	23,149	22,691
Kuw ait	\$105,179,714	263.85	\$20,391,513	77,284	78,352
Marshall Islands	\$18,499,365	0.08	\$79,431	1,018,346	
Mexico	\$1,790,032	0.05	\$4,393	91,521	
Poland	\$12,569	0.26	\$12,569	47,610	
Qatar	\$25,075,573	17.45	\$1,678,899	96,234	112,634
Romania	\$417,968	11.46	\$417,968	36,478	34,838
Saudi Arabia	\$730,303	1.76	\$254,477	145,001	
Spain	\$1,819,084	0.03	\$2,018	69,600	62,942
Thailand	\$321,936	1.27	\$45,034	35,349	37,023
United Arabs Emirates	\$1,819,084	0.03	\$4,854	173,372	171,469
United Kingdom	\$32,374	0.13	\$5,899	46,817	
United States	\$4,255,358,407	15,748.30	\$1,481,241,960	94,057	84,589
SubContractor Total	\$6,120,266,570	47,490.55	\$2,124,645,160	44,738	36,006

### **Small Business**

Command	Contract Invoices	Number of Contractor FTEs	Direct Labor Dollar	AVG FTE Rate	FTE Rate STDEV
Department of Defense Agencies (DOD)	\$60,817,292	512.74	\$35,024,692	68,309	58,104
Eighth US Army	\$4,129,432	22.86	\$2,156,241	94,324	120,103
Headquarters DA, Human Resources Command	\$197,054	0.73	\$102,695	141,065	
Headquarters DA, Other Activities	\$214,545,098	881.86	\$111,678,155	126,640	140,153
Headquarters DA, Secretariat and Army Staff	\$103,643,462	411.47	\$60,480,293	146,987	163,551
Headquarters DA, Staff Support and Field Operating Agencies	\$12,751,884	65.52	\$10,359,821	158,117	170,196
US Army Accessions Command	\$26,333,759	430.67	\$19,020,544	44,165	40,729
US Army Acquisition Support Command	\$143,244,659	726.09	\$74,933,024	103,202	137,421
US Army Africa Command	\$147,566	0.48	\$143,783	299,548	
US Army Central Command	\$8,996,716	50.08	\$4,635,949	92,563	77,928
US Army Corps of Engineers	\$148,902,097	720.77	\$59,370,468	82,371	102,687
US Army Corps of Engineers (Civil Works)	\$53,688,987	562.19	\$18,894,313	33,608	33,743
US Army Criminal Investigation Division Command	\$1,275,312	11.22	\$802,888	71,578	76,613
US Army Europe	\$953,205	5.81	\$905,631	155,902	178,862
US Army Forces Command	\$48,491,988	475.61	\$31,682,287	66,614	65,763
US Army Installation Management Command	\$849,384,969	9,384.72	\$441,361,777	47,030	48,966
US Army Intelligence and Security Command	\$320,562,706	5,452.18	\$318,635,619	58,442	55,929
US Army Materiel Command	\$2,524,752,607	9,310.17	\$807,332,090	86,715	87,572
US Army Medical Command	\$584,499,018	5,980.89	\$423,759,412	70,852	58,330
US Army Military District of Washington	\$1,181,016	5.94	\$871,691	146,823	183,418
US Army National Guard	\$199,110,689	1,544.32	\$117,162,024	75,866	89,659
US Army Network Enterprise Technology Command	\$24,021,046	186.35	\$11,030,210	59,191	51,721
US Army North	\$1,873,210	27.26	\$1,621,645	59,492	31,116
US Army Pacific	\$12,997,396	134.32	\$7,473,628	55,640	58,794
US Army Reserve Command	\$623,602,586	786.54	\$72,094,988	91,661	98,651
US Army South	\$5,218,527	37.01	\$2,911,514	78,679	148,505
US Army Space and Missile Defense Command	\$249,712,355	999.35	\$105,500,258	105,569	78,947
US Army Special Operations Command	\$161,841,352	183.59	\$20,288,138	110,510	110,952
US Army Test and Evaluation Command	\$176,778,406	1,355.91	\$100,320,874	73,988	65,409
US Army Training and Doctrine Command	\$256,748,223	1,815.97	\$133,833,981	73,698	70,950
US Military Academy	\$1,641,917	13.11	\$1,174,170	89,536	48,397
Grand Total Small Business	\$1,506,419,274	13,491.77	\$928,277,049	71,161	68,828

#### Inventory Review

The Army has a two-pronged approach to reviewing the activities in the inventory and identifying candidates for in-sourcing. First, a General Officer or accountable member of the Senior Executive Service from the requiring activity must complete a Request for Services Contract Approval form for all service contract requirements prior to the initiation of any contract for service, or exercise of a service contract option (Army Federal Regulation Supplement 5107.503(3)). The approval, which includes a certification statement supported by a series of worksheets, is used by Senior Commanders and HQDA Principals to identify functions that are inherently governmental or closely associated with inherently governmental, and those functions that are inappropriate personal services. The purpose of this pre-award approval process is to ensure that service contracts reflect bona fide requirements that are executed in accordance with statutes and regulations governing inherently governmental functions and personal services. The approval form can be found at web-link <a href="http://www.asamra.army.mil/scra/">http://www.asamra.army.mil/scra/</a>

Second, the Army has instituted a Panel for Documentation of Contractors (PDC) to perform the annual review of the Army inventory of service contracts that is required by 10 USC §§ 2330a and 235. PDC reviews are performed to identify various activities performed by contractors that should be considered for potential conversion to civilian performance. The PDC verifies that contractor FTEs documented by Commands in the CMRA have the correct Manpower Mix Criteria Code (MMC) and ensures that CMEs coded as inherently governmental (MMC E) are given first priority for in-sourcing. Examples of inherently governmental functions that were identified in PDC reviews include law enforcement and program management and PEO support for major weapon system acquisitions. The PDC review also identified factors contributing to improper contracting such as insufficient contract officer representative or government oversight of contracted functions. The Army in-sourcing plans have focused on inherently governmental functions, unauthorized personal services and closely associated with inherently governmental functions.

A two-phased effort is underway to: 1) reconcile in-sourcing hiring actions processed by the Army Civilian Human Resources Agency (CHRA) with contract services reported by Army Commands and identified by the PDC as performing inherently governmental functions, unauthorized personal services, or functions closely associated with inherently governmental work; and 2) reconcile contract services reviewed by PDC with contract services in the FY 2010 inventory and contractor man-year equivalents authorizations in the Army program and budget.

Commands	Inherently Governmental Functions (E)	Closely Associated /w Inherently Governmental Functions (H)	Unauthorized Personal Services (H <sub>2</sub> )	Critical Functions (H <sub>3</sub> )	Appropriate to Contract (X)	Authorized Personal Services (X <sub>4</sub> )	Divest Functions (Q)	Under Review	Command Review Totals
Headquarters Dept of the Army	300	2,169	131	-	220	-	388	1,142	4,350
US Army National Guard	69	535	91		704	6	63		1,468
US Army Forces Command	54	1,058	4		3,041				4,157
•		,	219		,		83	12	•
US Army Materiel Command US Army Training and Doctrine	59 11	6,238 11,471	53		9,352 1,242		26	2	15,963 12,805
		·			·				
Eighth US Army		60			325				385
US Army Space and Missile Defense	95	210	10		2,689			660	3,664
US Army Central		625		2,950	95				3,670
US Army Europe	47	1,700	64		2,559			17	4,387
US Army North		70			1				7
US Army Pacific	28	135			116				279
US Army Special Operations Command		480	1		134			12	627
US Army South	9							64	73
US Army Cyber Command									
US Army Africa									
US Army Corp of Engineers		216	3		789		1	380	1,389
US Army Criminal Investigation	1	200	3		14				218
US Army Installation Management	6	9,368	657		26,208		10		36,249
US Army Intelligence and Security	44				22				66
US Army Medical Command		507	281		4,026	3,516			8,330
US Army Acquistion Support Command	1,114	5,028	191		635		102	3	7,073
US Army Network Enterprise Technology				3,708					3,708
US Army Reserve Command	131	1,784	37		183			326	2,461
US Army Accessions Command	12	3,256			122				3,390
US Army Test and Evaluation Command	385	1,281	132	2	3,418			922	6,140
US Military Academy		12			117				129
Summation	2,366	46,403	1,877	6,660	56,011	3,522	673	3,540	121,052



## OFFICE OF THE ASSISTANT SECRETARY OF DEFENSE HEALTH AFFAIRS

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May 18, 2011

MEMORANDUM FOR OUSD(AT&L)DPAP

FROM: TRICARE Management Activity

SUBJECT: Submission of FY 2010 Inventory of Contracts for Services

The attached TRICARE Management Activity (TMA) FY 2010 inventory of contracts for services and related narrative is compliant with and submitted pursuant to Section 2330a of Title 10, United States Code.

Questions or requests for additional information regarding the attached inventory should be addressed to Ms. Laura Sells, Chief, Contract Policy & Pricing Branch (303)676-3894, <u>Laura.Sells@tma.osd.mil</u>.

Michael P. Fischetti Head of Contracting Activity TRICARE Management Activity

Attachment: As stated

# TRICARE Management Activity (TMA) FY10 Inventory of Contracts for Services Section 807, FY08 National Defense Authorization Act May 18, 2011

This narrative titled "TRICARE Management Activity Inventory of Contracts for Services FY10 U.S. Code Title 10 Section 2330a, May 18, 2011" and its Enclosure 1 are provided in response to Section 807 of FY08 National Defense Authorization Act for TRICARE Management Activity (TMA).

#### 1. Summary

TMA compiled the subject inventory in accordance with Compliance Instruction for Inventories of Contracts for Services dated April 7, 2010 as provided by Defense Procurement Acquisition and Policy (DPAP)

TMA used DPAP provided FY10 transaction data from Federal Procurement Data System-Next Generation (FPDS-NG) dated January 6, 2011 to address the majority of required data elements. DPAP also provided Contractor Full Time Equivalent Employees (FTE) data based on DPAP methodology (described below). However, to assess the FTE based on the DPAP estimating methodology, and correct missing or incorrect values, the following data elements required manual collection from sources outside of FPDS-NG:

#### TABLE 1

Data Element	Source/Description				
Appropriation Type	Information, if required to be reported, was obtained from the TMA Contracting Officers.				
Contractor Full Time Equivalent Employees (FTEs)*	Calculated using TMA's methodology and comparing to the DPAP provided FTEs.				
Personal Services	TMA evaluated the nature of each reported contract for services.				

<sup>\*</sup>See item 2 below for further detail on the reporting of this data element.

#### Additionally, the TMA FY10 inventory:

- Includes contracts for services associated with the DPAP-established list of Product Service Codes (PSC);
- Aggregates modifications to contracts under the basic contract/task order;
- Reports contracts with action obligations for TMA only, not those completed on TMA's behalf through interagency agreements.

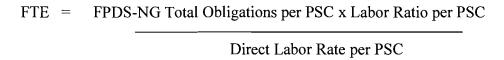
Excludes contract actions for Uniformed Services University of the Health Sciences (USUHS). (Note: DPAP provided data did not include USUHS contract actions. FPDS-NG currently does not identify USUHS as part of TMA, but as a separate DoD Component.)

#### 2. Contractor FTE Calculation

A key reporting element of this inventory is the data element titled "Contractor FTEs." For this element, TMA utilized both the DPAP provided calculation based on the method as detailed in the Compliance Instruction and the same method TMA used in the FY08 and FY09 inventory submission. These approaches yield considerably different contractor FTE counts for TMA; therefore, this portion of the inventory narrative describes both methodologies, reports inventory results, and analyzes the discrepancies in contractor FTE totals.

#### 2.1 DPAP Contractor FTE Calculation Methodology

This methodology utilizes labor ratios and direct labor rates derived from the Army's Contractor Manpower Reporting Application (CMRA) data for FY10 using the following formula:



DPAP provided to all Components the final FTE calculations, ratios, and rates by 4digit PSC using CONUS and OCONUS values. Direct labor is based on 2,087 annual man-hours.

DPAP's calculation, based on applying this formula to FY10 obligations against services contracts using the CONUS labor rates and ratios, equated to 91,575.01 FTEs for TMA for the FY10 reporting period. The results are provided in Enclosure 1 under the column heading "Contractor FTEs DPAP Methodology."

#### 2.2 TMA Contractor FTE Calculation Methodology

This methodology utilizes input from TMA services contractors for direct labor FTE counts under specific guidelines. TMA directed each services contractor associated with the FY10 inventory to formulate a total number of direct labor FTEs, both salaried and hourly, for FY10 aggregate actions. This count reflects direct labor, based on 2,087 annual man-hours, for the prime contract excluding subcontract labor and clinical support agreement employees.

Based on the contractors' responses, TMA calculated 12,660.39 FTEs for the FY10 reporting period. The results are provided in Enclosure 1 under the column heading "TMA Contractor FTE Methodology."

#### 2.3 Contractor FTE Reporting Analysis

Approximately 81% of TMA's FY10 total obligations are against four Managed Care Support (MCS) contracts. The MCS contractors underwrite and manage healthcare services through their networks of providers. TMA estimates that healthcare costs represents approximately 80% of the value of these contracts and the remaining 20% reflects administrative costs associated with the services provided by the contractors themselves (i.e., direct labor, work performed in support of TMA's requirements). The MCS contracts represent 93% of the FY10 total obligations. Three MCS contracts are coded under PSC Q201, General Health Care. Approximately 92% of TMA's FY10 total obligations are categorized under PSC Q201. The newest MCS contract is coded under PSC R799, Other Management Support Service, with this PSC representing approximately 1% of FY10 total obligations.

The DPAP Contractor FTE Calculation Methodology for FY10 uses a logical formula; however, the CMRA labor ratio of 82% for PSC Q201 is nearly the inverse of the TMA cost breakdown stated above and only reflects the Army's contracting activity for Medical Services. TMA's Contractor FTE Calculation Methodology relies on contractor input and reflects their actual direct labor, not the services of healthcare providers.

The following table compares the Contractor FTE counts derived by the two methodologies described in 2.1 and 2.2:

TABLE 2

FY10 Contractor FTE Count DPAP /TMA Methodology Comparison						
	DPAP Method	TMA Method	Variance			
FY10 Total Contractor	91,575.01	12,660.39	723%			
FTEs						
FY10 PSC Q201	84,848.57	6,683.80	1269%			
Contractor FTEs						

Because of the discrepancies in contractor FTE totals described herein, TMA is submitting this narrative and Enclosure 1 in response to Section 807 of FY08 National Defense Authorization Act.

Attachment 3 to the Fiscal Year 2010 Inventory of Contracts for Services can be found at <a href="http://www.acq.osd.mil/dpap/pass/">http://www.acq.osd.mil/dpap/pass/</a> under the "Suggested Reading" link (see on right side).